

Estimated Annual Purchases of Retail Firms by Kind of Business: 1992 Through 2006

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Retail purchases, total	1,321,248	1,417,725	1,543,636	1,617,741	1,721,937	1,801,325	1,881,323
	Total (excl. motor vehicle and parts dealers)	983,791	1,034,943	1,104,767	1,151,001	1,215,675	1,270,208	1,318,337
	GAFO ¹	358,920	386,713	420,356	444,092	464,032	482,529	510,098
441	Motor vehicle and parts dealers	337,457	382,782	438,869	466,740	506,262	531,117	562,986
4411	Automobile dealers	297,188	338,174	389,223	413,796	449,349	470,345	497,625
4413	Automotive parts, access., and tire stores	26,322	28,447	31,240	33,181	35,548	37,368	38,178
442	Furniture and home furnishings stores	30,629	32,872	35,406	37,143	39,672	42,299	44,659
443	Electronics and appliance stores	30,761	35,853	42,538	48,991	51,462	52,131	55,578
444	Building mat. and garden equip. and supplies dealers	94,899	102,798	114,608	120,175	128,882	141,306	147,919
4441	Building mat. and supplies dealers	80,102	88,130	98,861	103,248	109,866	119,611	125,868
445	Food and beverage stores	279,212	281,895	289,000	290,339	298,228	303,648	306,847
4451	Grocery stores	255,595	258,502	265,630	267,156	273,955	278,255	280,707
4453	Beer, wine, and liquor stores	16,558	16,272	16,354	16,076	16,940	17,875	18,633
446	Health and personal care stores	63,228	64,902	67,807	71,849	76,981	82,838	90,385
44611	Pharmacies and drug stores	57,974	59,069	61,231	64,660	68,886	73,737	80,588
447	Gasoline stations	125,357	128,699	134,851	140,133	151,168	155,665	149,710
448	Clothing and clothing access. stores	71,698	74,360	76,832	78,287	81,084	83,534	87,253
4481	Clothing stores	52,346	54,089	54,957	55,343	56,541	59,142	61,207
44811	Men's clothing stores	5,922	5,699	5,572	5,213	5,333	5,689	5,759
44812	Women's clothing stores	20,203	20,373	18,963	17,665	17,170	16,965	16,909
44814	Family clothing stores	20,420	21,952	23,861	25,174	26,270	28,212	30,060
4482	Shoe stores	10,866	10,876	11,369	11,594	12,281	12,685	13,063
451	Sporting goods, hobby, book, and music stores	31,054	33,658	36,935	39,247	40,928	41,069	44,081
452	General merchandise stores	181,988	195,516	212,511	223,054	232,700	243,438	256,471
4521	Department stores	126,955	134,713	145,528	150,387	154,830	159,714	153,741
45212	Discount dept. stores	72,955	79,712	87,969	92,892	95,903	99,604	93,960
4529	Other general merchandise stores	55,033	60,803	66,983	72,667	77,870	83,724	102,730
45291	Warehouse clubs and superstores	34,313	39,738	48,431	53,501	58,649	65,255	83,351
45299	All other gen. merchandise stores	20,720	21,065	18,552	19,166	19,221	18,469	19,379
453	Miscellaneous store retailers	31,525	36,274	40,996	44,814	48,645	53,094	58,669
454	Nonstore retailers	43,440	48,116	53,283	56,969	65,925	71,186	76,765
4541	Electronic shopping and mail-order houses	19,307	22,946	26,870	30,108	35,215	41,223	48,319

See footnotes at end of table.

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NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005	2006
	Retail purchases, total	2,051,821	2,185,828	2,240,066	2,283,395	2,354,343	2,503,845	2,653,417	2,792,563
	Total (excl. motor vehicle and parts dealers)	1,421,347	1,520,705	1,555,741	1,597,172	1,655,135	1,787,922	1,927,826	2,064,503
	GAFO ¹	548,291	579,196	593,717	617,291	627,920	666,424	698,711	738,982
441	Motor vehicle and parts dealers	630,474	665,123	684,325	686,223	699,208	715,923	725,591	728,060
4411	Automobile dealers	560,289	589,525	609,954	607,481	616,028	627,848	632,451	632,311
4413	Automotive parts, access., and tire stores	39,165	40,329	37,418	38,187	38,487	38,899	41,331	42,429
442	Furniture and home furnishings stores	48,000	51,275	50,337	51,587	52,737	56,162	59,559	61,679
443	Electronics and appliance stores	59,034	60,663	59,246	62,417	64,107	70,418	74,348	79,880
444	Building mat. and garden equip. and supplies dealers	159,338	162,092	167,072	174,720	182,943	205,417	223,442	234,024
4441	Building mat. and supplies dealers	137,347	139,455	143,516	151,814	158,827	179,729	195,900	206,194
445	Food and beverage stores	317,005	324,146	331,768	331,267	337,815	350,427	366,164	377,686
4451	Grocery stores	290,028	294,878	301,190	300,291	305,869	316,362	330,691	339,675
4453	Beer, wine, and liquor stores	19,536	21,252	22,087	22,172	22,458	23,665	24,716	26,797
446	Health and personal care stores	101,471	109,131	118,212	125,990	134,902	138,288	146,492	158,000
44611	Pharmacies and drug stores	91,482	97,797	106,652	113,963	122,545	125,325	132,887	142,472
447	Gasoline stations	167,755	201,058	202,244	203,840	220,136	260,289	308,141	348,025
448	Clothing and clothing access. stores	92,413	98,180	96,054	98,431	98,408	104,376	109,662	116,143
4481	Clothing stores	65,090	69,467	69,245	71,095	71,193	75,889	79,981	84,684
44811	Men's clothing stores	5,297	5,298	4,646	4,335	4,239	4,428	4,671	4,904
44812	Women's clothing stores	17,462	18,078	17,565	17,285	16,818	17,889	18,929	20,126
44814	Family clothing stores	32,920	35,881	36,607	39,021	40,016	42,775	44,983	47,597
4482	Shoe stores	13,099	13,287	13,017	12,879	12,223	12,260	12,752	13,580
451	Sporting goods, hobby, book, and music stores	46,192	48,167	47,153	47,398	47,479	48,826	49,864	51,576
452	General merchandise stores	278,677	296,106	317,825	335,029	343,007	363,336	380,808	403,747
4521	Department stores	158,020	158,053	156,105	153,006	146,346	143,494	143,897	142,315
452112	Discount dept. stores	97,432	97,965	100,236	98,447	92,016	90,551	92,054	91,104
4529	Other general merchandise stores	120,657	138,053	161,720	182,023	196,661	219,842	236,911	261,432
45291	Warehouse clubs and superstores	100,492	117,257	139,457	159,242	172,432	194,809	210,644	234,308
45299	All other gen. merchandise stores	20,165	20,796	22,263	22,781	24,229	25,033	26,267	27,124
453	Miscellaneous store retailers	62,355	62,612	59,919	58,572	56,831	58,910	61,799	65,960
454	Nonstore retailers	89,107	107,275	105,911	107,921	116,770	131,473	147,547	167,783
4541	Electronic shopping and mail-order houses	58,323	70,094	69,726	72,752	77,498	87,784	98,569	116,117

¹GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.