



# 2002 ECONOMIC CENSUS

## ART DEALERS AND MISCELLANEOUS STORE RETAILERS

OMB No. 0607-0881: Approval Expires 06/30/2004

**DUE DATE**  
**FEBRUARY 12, 2003**

**Mail** your completed form to:  
**U.S. CENSUS BUREAU**  
1201 East 10th Street  
Jeffersonville, IN 47134-0001

RT-45307

**Please read** the accompanying information sheet(s) before answering the questions.

**Need help or have questions about filling out this form?**

**Visit** our Web site at [www.census.gov/econhelp](http://www.census.gov/econhelp)

**Call** 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday.

- OR -

**Write** to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

**INFORMATION COPY  
DO NOT USE TO REPORT**

(Please correct any errors in this mailing address.)

**YOUR RESPONSE IS REQUIRED BY LAW.** Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ink.
- Do not use pencil.
- Place an "X" inside the box.
- Please center numbers in their respective boxes. Examples:
- Do not put slashes through 0 or 7.

<input checked="" type="checkbox"/>	0	1	2	3	4	5	6	7	8	9
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The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

**1 MONTHS IN OPERATION**

Number of months in operation during 2002 (If none, mark "X" and go to 29.) . . . . . 0002

Mark "X" if None		2002	
		Number of months	

**2 EMPLOYER IDENTIFICATION NUMBER**

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2002 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021  Yes      0022  No - Enter current EIN (9 digits) → 0025  -

**3 PHYSICAL LOCATION**

**A. Is this establishment's physical location the same as shown in the mailing address? (P.O. box and rural route addresses are not physical locations.)**

0031  Yes

0032  No - Enter physical location →

0035 Number and street		
<input type="text"/>		
0036 City, town, village, etc.	0037 State	0038 ZIP Code
<input type="text"/>	<input type="text"/>	<input type="text"/>

**B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?**

0041  Yes      0042  No      0043  No legal boundaries      0044  Do not know

**C. Type of municipality where this establishment is physically located**

0046  City, village, or borough      0047  Town or township      0048  Other or do not know

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**HOW TO REPORT DOLLAR FIGURES**

Dollar figures should be **rounded to thousands** of dollars.

If a figure is **\$1,025,628.79**:

**Report** →  Mark "X" if None

If a value is "0" (or less than \$500.00):

**Report** →  Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.
1	0 2 6	

**4 SALES, SHIPMENTS, RECEIPTS, OR REVENUE**

Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.

Sales of merchandise and other operating receipts (Exclude sales or other taxes collected). . . . . 0100

**5 E-COMMERCE SALES, SHIPMENTS, RECEIPTS, OR REVENUE**

**A.** Did this establishment have any e-commerce sales and/or receipts in 2002? (E-commerce sales and/or receipts are sales of goods or services where an order is placed by the buyer, or price and terms of sale are negotiated, over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system. Payment may or may not be made online. Please see the information sheet(s) for further clarification.)

0181  Yes - Go to line B

0182  No - Go to **6**

2002		
Estimates are acceptable		
\$ Mil.	Thou.	Dol.

**B.** E-commerce sales and/or receipts of this establishment (Include e-commerce sales and/or receipts in **4**. Include shipping and handling charges. Exclude sales taxes.) . . . 0185

**6 EMPLOYMENT AND PAYROLL**

**Include:**

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in **2**.

**Exclude:**

- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Temporary staffing obtained from a staffing service.

For further clarification, see information sheet(s).

Mark "X" if None

2002		
Number		

**A.** Number of employees for pay period including March 12 . . . . . 0320

Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.

**B.** Payroll before deductions (Exclude employer's cost for fringe benefits.)

**1.** Annual payroll . . . . . 0300

**2.** First quarter payroll (January-March, 2002). . . . . 0310



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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**7** LEASED EMPLOYMENT AND PAYROLL

**A.** Did this establishment have any full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN?

**Exclude:**

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.
- Employees already reported in **6**.

For further clarification, see information sheet(s).

0241  Yes - Go to line B

0242  No - Go to **13**

Mark "X" if None

2002		
Number		

**B.** Number of leased employees for pay period including March 12. . . . . 0370

**C.** Payroll for leased employees before deductions (Exclude employer's cost for fringe benefits.)

**1.** Annual payroll for leased employees . . . . . 0350

2002		
\$ Mil.	Thou.	Dol.

**2.** First quarter payroll for leased employees (January-March, 2002) . . . . . 0360

Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.

**8-17** Not Applicable.

**18** KIND OF BUSINESS

Principal kind of business in 2002  
(Mark "X" only ONE box.)

- 0700 453 310 10 38  Antique store, including rare books and manuscripts
- 453 920 00 16  Art dealer/gallery
- 453 998 30 25  Artists' supply store
- 441 222 00 16  Boat dealer
- 453 998 10 29  Collectors' items and supplies store, including philatelist, numismatist, etc.
- 446 199 00 22  Convalescent aids store
- 446 120 00 18  Cosmetics, beauty supplies, and perfume store
- 444 220 20 18  Farm supplies store or dealer, including feed, seed, grain, and fertilizer
- 442 210 00 18  Floor coverings store
- 453 110 00 16  Florist
- 453 220 00 13  Gift, novelty, souvenir store
- 446 110 20 24  Health and beauty aids store, without pharmacy

CONTINUE WITH **18** ON PAGE 4

CONTINUE ON PAGE 4

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**18** KIND OF BUSINESS - Continued

0700

- 446 199 00 30  Hearing aid store
- 443 111 00 16  Household appliance store
- 448 310 00 14  Jewelry store
- 446 199 00 48  Medical equipment and supply store or dealer
- 443 112 20 11  Mobile or cellular phone store, including pagers
- 453 998 30 33  Monument and tombstone dealer
- 451 140 00 14  Musical instrument and supply store
- 444 220 40 48  Nursery or garden center
- 446 130 00 16  Optical goods store
- 446 199 00 55  Orthopedic and artificial limbs store
- 453 220 00 70  Party goods store
- 453 910 00 26  Pet shop
- 442 299 00 20  Pictures and frames store, including custom framing
- 443 112 40 17  Radio, TV, stereo, and electronics store
- 453 998 30 58  Religious goods store
- 451 110 10 18  Sporting goods store, general-line, including athletic uniforms
- 453 998 30 66  Swimming pool (above ground) and spa dealer, including supplies
- 235 990 90 39  Outdoor swimming pool (in ground) construction/contractor
- 453 998 10 37  Trading cards or sports memorabilia store
- 453 998 20 19  Trophy/award shop
- 772 000 00 12  Other kind of business - *Specify* ↴

0701

**19** CLASS OF CUSTOMER

**A.** As a general business practice, did this establishment sell to household consumers and individual users in 2002?

0251  Yes

0252  No

**B.** Were 75% or more of this establishment's sales to retailers/wholesalers for resale in 2002?

0256  Yes

0257  No

CONTINUE WITH **19** ON PAGE 5

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**20** METHOD OF SELLING  
Principal method of selling in 2002  
(Mark "X" only ONE box.)

- 0751  Electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic means)
- 0752  Store or display showroom (selling from a fixed or permanent location with physical displays of priced merchandise and/or from a counter)
- 0753  Warehouse or office (including telephone/fax orders or outside sales representatives)
- 0754  Mail order
- 0755  Home shopping via television
- 0756  Direct selling (selling in a face-to-face manner away from a fixed location, such as house-to-house, party plan, or temporary kiosk sales)
- 0757  Vending machines
- 0758  Other - Specify

0759

**21** Not Applicable.

HOW TO  
REPORT  
PERCENTS



If figure is **38.76%** of total sales:

**Report whole percents**

2002			
Estimates are acceptable. Report dollars OR percents.			
\$ Mil.	Thou.	Dol.	Percent
			3 9

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE  
(Report sales for each merchandise line sold by this establishment, either as a dollar figure or as a whole percent of total sales (reported in 4). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above.)

Description of sales, shipments, receipts, or revenue	Cen- sus use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
<b>1.</b> Art goods, including original pictures and sculptures (Report artists' supplies on line 2 and reproductions on line 22.) . . . . .	20863				
<b>2.</b> Artists' materials and supplies . . . . .	20869				
<b>3.</b> Drugs, health aids, beauty aids					
<b>a.</b> Prescriptions . . . . .	20161				
<b>b.</b> Nonprescription medicines . . . . .	20162				
<b>c.</b> Vitamins, minerals, and other dietary supplements . . . . .	20163				
<b>d.</b> Health aids, including first-aid products; foot products; prescription accessories; eye/contact lens care products; convalescent aids; orthopedic equipment, except shoes; and artificial limbs (Report first-aid and footcare nonprescription medicines on line 3b. Report orthopedic shoes on line 39.)	20164				
<b>e.</b> Cosmetics, including face cream, make-up, perfumes and colognes, etc. . .	20165				

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
<b>3. Drugs, health aids, beauty aids - Continued</b>					
<b>f. Other hygiene needs, including deodorants; hair and shaving products; oral, feminine, and baby hygiene needs; hand products; etc.</b>	20166				
<b>g. Hearing aids and supplies</b>	20167				
<b>h. Sum lines 3a through 3g</b>	20160				
<b>4. Toys, hobby goods, and games</b>	20460				
<b>5. Sporting goods</b>					
<b>a. Trophies and plaques</b>	20511				
<b>b. All other sporting goods, including boats, bicycles, snowmobiles, go-carts, exercise/fitness equipment, etc.</b>	20521				
<b>c. Sum lines 5a and 5b</b>	20500				
<b>6. Seasonal decorations, including decorative plates, napkins, and cups</b>	20878				
<b>7. Artificial/silk flowers, plants, and trees</b>	20879				
<b>8. Fireworks</b>	20874				
<b>9. Coins, medals, and other numismatic items</b>	20867				
<b>10. Stamps, autographs, and other philatelic materials and supplies</b>	20868				
<b>11. Religious goods, except books (Report books on line 15.)</b>	20871				
<b>12. Monuments and grave markers</b>	20873				
<b>13. Souvenirs and novelty items</b>	20877				
<b>14. Telephones</b>	20865				
<b>15. Books (Report audio tape books on line 24 and comic books on line 16.)</b>	20420				
<b>16. Magazines and newspapers</b>	20856				
<b>17. Typewriters</b>	20882				
<b>18. Pets, pet foods, and pet supplies</b>	20800				
<b>19. Ice</b>	20866				
<b>20. Optical goods, including eyeglasses, contact lenses, sunglasses, etc.</b>	20490				
<b>21. Jewelry, including watches, watch attachments, novelty jewelry, etc.</b>	20400				

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
<b>22.</b> Kitchenware and homefurnishings, including cookware, cooking accessories, dinnerware, glassware, giftware, decorative accessories, clocks, mirrors, closet and bathroom accessories, etc. . . . .	20380				
<b>23.</b> Televisions, video recorders, video cameras, video tapes, DVDs, etc., including parts and accessories . . . . .	20320				
<b>24.</b> Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, audio tape books, sheet music, accessories . . . . .	20330				
<b>25.</b> Computer hardware, software, and supplies . . . . .	20370				
<b>26.</b> Office equipment, including fax machines, dictaphones, copying machines, calculating machines, etc. (Report office supplies on line 50.) . . . . .	20854				
<b>27.</b> Antiques, items over 100 years old . . . . .	20861				
<b>28.</b> Collectibles, including items which are old, but less than 100 years old, and limited in supply . . . . .	20862				
<b>29.</b> Furniture, including outdoor/patio furniture . . . . .	20340				
<b>30.</b> Major household appliances, including refrigerators, ranges, microwave ovens, room air-conditioners, etc. . . . .	20300				
<b>31.</b> Small electric appliances, including mixers; blenders; can openers; toasters; coffee makers; frypans; and personal care appliances, such as hair dryers, curling irons, shavers, etc. . . . .	20310				
<b>32.</b> Cigars, cigarettes, tobacco, and smokers' accessories, excluding sales from vending machines operated by others . . . . .	20150				
<b>33.</b> Packaged liquor, wine, and beer . . . . .	20140				
<b>34.</b> Groceries and other food items for human consumption off the premises, including candy, gum, packaged snacks, etc. . . . .	20100				
<b>35.</b> Meals, unpackaged snacks, sandwiches, nonalcoholic beverages generally served for immediate consumption . . . . .	20120				
<b>36.</b> Women's, juniors', and misses' wear (Report girls', infants', and toddlers' wear on line 38 and footwear on line 39.) . . . . .	20220				
<b>37.</b> Men's wear (Report boys' wear on line 38 and footwear on line 39.) . . . . .	20200				
<b>38.</b> Children's wear, including boys' (sizes 2 to 7 and 8 to 20), girls' (sizes 4 to 6x and 7 to 14), and infants' and toddlers' clothing and accessories (Report footwear on line 39.) . . . . .	20240				
<b>39.</b> Footwear, including accessories . . . . .	20260				
<b>40.</b> Curtains, draperies, blinds, slipcovers, bed and table coverings . . . . .	20280				
<b>41.</b> Sewing, knitting, needlework goods, including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc. . . . .	20270				
<b>42.</b> Pools, pool chemicals, and pool supplies and accessories . . . . .	20876				

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
<b>43.</b> Dimensional lumber and other building/structural materials and supplies, including spas, hot tubs, and saunas <i>(Report paint and sundries on line 49.)</i> . . .	20640				
<b>44.</b> Lawn, garden, and farm equipment and supplies; cut flowers; plants and shrubs; fertilizers; etc. . . . .	20620				
<b>45.</b> Hardware, tools, and plumbing and electrical supplies . . . . .	20600				
<b>46.</b> Household fuels, including oil, LP gas, wood, coal . . . . .	20780				
<b>47.</b> Soaps, detergents, and household cleaners . . . . .	20180				
<b>48.</b> Paper and related products, including paper towels, toilet tissue, wraps, bags, foils, etc. . . . .	20190				
<b>49.</b> Paint and sundries . . . . .	20670				
<b>50.</b> All other merchandise <i>(Report receipts for services on line 51.) Specify principal lines and estimated sales below</i> . . . . .	29810				
<b>a.</b> _____	29811				
<b>b.</b> _____	29812				
<b>c.</b> _____	29813				
<b>51.</b> All nonmerchandise receipts, including all receipts from customers for parts installed in repair and charges for delivery, repair, maintenance, storage, installation, alteration, on-site construction, rental or lease of tools and equipment, video tape rental, and other services provided to customers EXCLUDING SALES AND OTHER TAXES . . . . .	29900				
<b>52. TOTAL</b> <i>(Should equal 4 if reporting in dollars.)</i> . . . . .	29990				1 0 0

**23** Not Applicable.

**24** SHIPPING AND HANDLING

**A.** Did this establishment have any receipts from customers for shipping and handling of merchandise in 2002?

0981  Yes - Go to line B

0982  No - Go to 26

**B.** Receipts of this establishment from customers for shipping and handling of merchandise. . . . . 0985

2002		
Estimates are acceptable		
\$ Mil.	Thou.	Dol.

**C.** Are receipts for shipping and handling included in sales and receipts (reported in 4)?

0988  Yes

0989  No

**25** Not Applicable.



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**26** SPECIAL INQUIRIES

USED MERCHANDISE

Did the sale of used or secondhand merchandise, including antiques and collectibles, account for more than 75 percent of the total sales and receipts reported in **4**?

2101  Yes

2102  No

**27** Not Applicable.

**28** ESTABLISHMENT ACTIVITIES

**A.** Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.  
(Mark "X" ALL that apply.)

	This activity was performed by this establishment	This activity was performed for this establishment by another company	This activity was not provided by this establishment
<b>1. Product Development</b>			
<b>a.</b> Product design/engineering . . . . .	0921 <input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
<b>b.</b> Materials fabrication/processing/assembly/blending . . . . .	0922 <input type="checkbox"/>	0942 <input type="checkbox"/>	0962 <input type="checkbox"/>
<b>2. Order Fulfillment</b>			
<b>a.</b> Bundling or kitting (combining multiple items into a prepackaged product) . . . . .	0923 <input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
<b>b.</b> Pick and pack (taking goods from inventory and packaging them to fill orders) . . . . .	0924 <input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
<b>c.</b> Warehousing . . . . .	0925 <input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
<b>d.</b> Breaking bulk (reducing large shipments into smaller portions for customers) . . . . .	0926 <input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
<b>e.</b> Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas) . . . . .	0927 <input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
<b>f.</b> Long distance delivery (beyond local areas and commercial zones) . . . . .	0928 <input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
<b>g.</b> Less than truckload . . . . .	0929 <input type="checkbox"/>	0949 <input type="checkbox"/>	0969 <input type="checkbox"/>
<b>3. Other Services</b>			
<b>a.</b> Customs brokerage (providing the services of a licensed customs broker). . . . .	0930 <input type="checkbox"/>	0950 <input type="checkbox"/>	0970 <input type="checkbox"/>
<b>b.</b> Logistics consulting (providing advice and expertise) . . . . .	0931 <input type="checkbox"/>	0951 <input type="checkbox"/>	0971 <input type="checkbox"/>
<b>c.</b> Processing of returned merchandise . . . . .	0932 <input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**28** ESTABLISHMENT ACTIVITIES - Continued

**B.** During 2002 did this establishment:

- 1. Manage inventory owned by this establishment AND held at this location? . . . 0936  Yes 0937  No
- 2. Manage inventory owned by this establishment BUT held at a customer's location? . . . . . 0956  Yes 0957  No
- 3. Manage inventory owned by another company BUT held at this location? . . . . 0976  Yes 0977  No
- 4. Manage inventory owned by another company AND held somewhere other than at this location? . . . . . 0994  Yes 0995  No

**29** OPERATIONAL STATUS

Activity that best describes this establishment's status at the end of 2002  
(Mark "X" only ONE box.)

0011 <input type="checkbox"/> In operation	0014 <input type="checkbox"/> Ceased operation - Give date at right →	0018	Month	Day	Year
0013 <input type="checkbox"/> Temporarily or seasonally inactive	0015 <input type="checkbox"/> Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴				

0060 Name of new owner or operator	0061 Employer Identification Number
	Enter EIN of new owner (9 digits) →
0062 Mailing address (number and street, P.O. Box, etc.)	
0063 City, town, village, etc.	0064 State 0065 ZIP Code

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?  
0078  Yes 0079  No - Enter time period covered →

FROM 0070	Month	Year	TO 0071	Month	Year

0072 Name of person to contact regarding this report	0073 Title

Telephone 0074	Area code	Number	Extension	Fax 0075	Area code	Number

0076 Internet e-mail address	Date completed 0069	Month	Day	Year

**Thank you for completing your 2002 Economic Census form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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