



2002 ECONOMIC CENSUS

BUILDING MATERIAL AND SUPPLIES DEALERS

FORM
RT-44401

OMB No. 0607-0881: Approval Expires 06/30/2004

DUE DATE
FEBRUARY 12, 2003

Mail your completed form to:
U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit our Web site at www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

RT-44401

**INFORMATION COPY
DO NOT USE TO REPORT**

(Please correct any errors in this mailing address.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ink.
- Do not use pencil.
- Place an "X" inside the box.
- Please center numbers in their respective boxes. Examples:
- Do not put slashes through 0 or 7.

<input checked="" type="checkbox"/>	0	1	2	3	4	5	6	7	8	9
-------------------------------------	---	---	---	---	---	---	---	---	---	---

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 MONTHS IN OPERATION

Number of months in operation during 2002 (If none, mark "X" and go to 29.) 0002

Mark "X" if None		2002	
		Number of months	

2 EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2002 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021 Yes 0022 No - Enter current EIN (9 digits) → 0025 -

3 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address? (P.O. box and rural route addresses are not physical locations.)

0031 Yes

0032 No - Enter physical location →

0035 Number and street		
0036 City, town, village, etc.	0037 State	0038 ZIP Code
<input type="text"/>	<input type="text"/>	<input type="text"/>

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

0041 Yes 0042 No 0043 No legal boundaries 0044 Do not know

C. Type of municipality where this establishment is physically located

0046 City, village, or borough 0047 Town or township 0048 Other or do not know



44401016

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be rounded to thousands of dollars.

If a figure is \$1,025,628.79:

Report

If a value is "0" (or less than \$500.00):

Report

Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.
1	0 2 6	

4 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.

Sales of merchandise and other operating receipts (Exclude sales or other taxes collected). 0100

5 E-COMMERCE SALES, SHIPMENTS, RECEIPTS, OR REVENUE

A. Did this establishment have any e-commerce sales and/or receipts in 2002? (E-commerce sales and/or receipts are sales of goods or services where an order is placed by the buyer, or price and terms of sale are negotiated, over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system. Payment may or may not be made online. Please see the information sheet(s) for further clarification.)

0181 Yes - Go to line B

0182 No - Go to **6**

2002		
Estimates are acceptable		
\$ Mil.	Thou.	Dol.

B. E-commerce sales and/or receipts of this establishment (Include e-commerce sales and/or receipts in **4**. Include shipping and handling charges. Exclude sales taxes.) . . . 0185

6 EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in **2**.

Exclude:

- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Temporary staffing obtained from a staffing service.

For further clarification, see information sheet(s).

Mark "X" if None

2002		
Number		

A. Number of employees for pay period including March 12 0320

Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.

B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll 0300

2. First quarter payroll (January-March, 2002). 0310



44401024

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

7 LEASED EMPLOYMENT AND PAYROLL

A. Did this establishment have any full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN?

Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.
- Employees already reported in **6**.

For further clarification, see information sheet(s).

0241 Yes - Go to line B

0242 No - Go to **13**

Mark "X" if None	2002		
	Number		

B. Number of leased employees for pay period including March 12. 0370

C. Payroll for leased employees before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll for leased employees 0350

2002		
\$ Mil.	Thou.	Dol.

2. First quarter payroll for leased employees (January-March, 2002) 0360

Mark "X" if None	2002		
	\$ Mil.	Thou.	Dol.

8-17 Not Applicable.

18 KIND OF BUSINESS

Principal kind of business in 2002
(Mark "X" only ONE box.)

- 0700
- 444 130 00 11 Hardware store
 - 444 110 00 15 Home improvement center
 - 444 190 10 16 Retail lumber yard
 - 444 120 00 13 Paint and wallpaper store or dealer
 - 444 190 2C 11 Flat glass and other construction glass dealer
 - 444 190 2K 54 Ceramic tile dealer
 - 444 190 2K 62 Hardwood flooring dealer
 - 442 210 00 26 Floor coverings store or dealer
 - 444 190 2K 21 Metal storm door and window store or dealer
 - 444 190 2I 15 Electrical supplies store or dealer, including ceiling fan/light fixture store
 - 444 190 2J 22 Plumbing equipment and supplies store or dealer
 - 444 190 2J 30 Water treatment and conditioning equipment store or dealer

CONTINUE WITH **18** ON PAGE 4

18 KIND OF BUSINESS - Continued

- 0700 421 730 00 21 Heating equipment and supplies store or dealer
- 421 740 00 29 Refrigeration equipment and supplies store or dealer
- 444 190 2D 10 Plywood, veneer, and millwork dealer
- 444 190 2E 19 Brick, block, tile, clay/cement sewer pipe dealer
- 444 190 2H 16 Roofing, siding, and insulation dealer
- 444 190 2F 18 Sand, gravel, and stone dealer
- 444 190 2G 17 Cement, lime, and related products dealer
- 444 190 2K 13 Cabinet shop, including stock and custom kitchen and bath cabinets to be installed
- 444 190 2K 39 Garage door dealer
- 444 190 2K 47 Other specialized building materials store or dealer, including fencing, prefabricated buildings, etc.
- 453 930 00 14 Manufactured (mobile) home retailer, new and used
- 444 220 20 18 Farm supplies store or dealer, including feed, seed, grain, and fertilizer
- 421 820 10 38 Farm machinery and equipment store or dealer
- 444 210 00 14 Outdoor power equipment store or dealer, including lawnmowers, chainsaws, trimmers, etc.
- 444 220 40 14 Retail nursery
- 453 110 00 16 Florist
- 541 320 00 48 Landscape counseling and planning
- 561 730 00 16 Lawn and garden services
- 327 320 00 18 Ready-mixed concrete distributor
- 777 444 01 14 Construction contractor - general or trade, including heating, plumbing, electrical, painting, etc. - *Specify* ↴

0701

- 772 000 00 12 Other kind of business - *Specify* ↴

0701

19 CLASS OF CUSTOMER

A. As a general business practice, did this establishment sell to household consumers and individual users in 2002?

0251 Yes

0252 No

CONTINUE WITH 18 ON PAGE 5



20 METHOD OF SELLING

Principal method of selling in 2002
(Mark "X" only ONE box.)

- 0751 Electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic means)
- 0752 Store or display showroom (selling from a fixed or permanent location with physical displays of priced merchandise and/or from a counter)
- 0753 Warehouse or office (including telephone/fax orders or outside sales representatives)
- 0754 Mail order
- 0755 Home shopping via television
- 0756 Direct selling (selling in a face-to-face manner away from a fixed location, such as house-to-house, party plan, or temporary kiosk sales)
- 0757 Vending machines
- 0758 Other - Specify

0759

21 Not Applicable.

HOW TO REPORT PERCENTS



If figure is **38.76%** of total sales:

Report whole percents

2002			
Estimates are acceptable. Report dollars OR percents.			
\$ Mil.	Thou.	Dol.	Percent
			3 9

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report sales for each merchandise line sold by this establishment, either as a dollar figure or as a whole percent of total sales (reported in 4). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above.)

Description of sales, shipments, receipts, or revenue	Cen- sus use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
1. Dimensional lumber and other building/structural materials and supplies, including heating stoves and prefabricated fireplaces (Report major appliances on line 9, portable electric heaters and other small appliances on line 10, and paint and sundries on line 2. Report the sale of materials installed by this establishment in construction, renovation, or repair on line 29a or 29b.)					
a. Dimensional lumber, nontreated	20641				
b. Treated lumber	20642				
c. Boards, all grades (Report gypsum, specialty boards, and treatments on line 1d.)	20643				
d. Gypsum, specialty boards, and treatments, including plaster, tape, and joint compounds	20644				
e. Engineered wood products, including glu-lam, laminated veneer lumber (LVL), wood I-joists, etc.	20645				
f. Structural panels, including softwood plywood and oriented strand board (OSB)	20646				

CONTINUE WITH 22 ON PAGE 7



44401065

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
1. Dimensional lumber and other building/structural materials and supplies, including heating stoves and prefabricated fireplaces - Continued					
g. Other panel products, including hardwood plywood, waferboard, and particle board/sanded/specialty plywood	20647				
h. Building components, including floor trusses, roof trusses, framed wall panels, etc. (Report flooring and floor coverings on line 6.)	20648				
i. Connectors, including joist hangers, tie-downs, etc.	20649				
j. Steel studs	20651				
k. Doors and moulding, including interior/exterior pre-hung or slab doors, garage doors, mouldings, and jambs	20652				
l. Windows, skylights, and patio doors, including wood or wood clad, vinyl, aluminum, or other	20653				
m. Glass (Report glassware on line 7.)	20654				
n. Masonry supplies, including cement, lime, plaster, brick, etc.	20655				
o. Insulation (all types) and weatherization products	20656				
p. Siding, exterior trim, and soffit	20657				
q. Roofing (all types), including roofing supplies	20658				
r. Ceilings and ceiling systems	20659				
s. Kitchen and bath cabinets and countertops, including bathroom vanities and vanity tops, medicine cabinets, etc.	20661				
t. Heating and HVAC units; ductwork; heating stoves, including wood, kerosene, and oil; and prefabricated fireplaces (Report stand-alone air-conditioners on line 9.)	20662				
u. Refrigeration equipment and supplies	20665				
v. All other building/structural materials and supplies	20666				
w. Sum lines 1a through 1v	20640				
2. Paint and sundries					
a. Interior paint	20673				
b. Exterior paint	20674				
c. Stain, varnish, shellac, and other coatings	20675				

CONTINUE WITH **22** ON PAGE 8

44401073

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
2. Paint and sundries - Continued					
d. Painting equipment, including tools, brushes, scrapers, etc.	20676				
e. Painting supplies, including compounds and other consumable materials	20677				
f. Sum lines 2a through 2e	20670				
3. Wallpaper and other flexible wallcoverings	20690				
4. Hardware, tools, and plumbing and electrical supplies					
a. Hardware	20601				
b. Tools and equipment, including hand tools, portable electric power tools, power air tools, stationary/benchtop power tools, accessories (blades, bits, etc.), ladders, and scaffolding (<i>Report outdoor power equipment on line 5f or 5g.</i>)	20602				
c. Plumbing fixtures and supplies	20603				
d. Wiring and wire products	20605				
e. Welding supplies	20606				
f. Electrical supplies, including lighting fixtures, light bulbs, ceiling fans, boxes, devices, etc. (<i>Report lamps on line 7.</i>)	20607				
g. Sum lines 4a through 4f	20600				
5. Lawn, garden, and farm equipment and supplies; cut flowers; plants and shrubs; fertilizers; etc.					
a. Cut flowers	20621				
b. Indoor potted plants and floral items	20626				
c. Outdoor nursery stock, including trees, shrubs, bedding plants, bulbs, sod, seeds, etc.	20627				
d. Fertilizer, lime, chemicals, and other soil treatments	20628				
e. Lawn and garden tools	20631				
f. Lawn and garden machinery, equipment, and parts	20636				
g. Farm machinery, equipment, and parts	20637				
h. All other lawn and garden supplies, including fencing	20639				
i. All other farm supplies (<i>Report saddlery on line 16.</i>)	20638				
j. Sum lines 5a through 5i	20620				

CONTINUE WITH **22** ON PAGE 9

44401081

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
6. Flooring and floor coverings					
a. Soft-surface (textile) floor coverings and accessories	20361				
b. Hardwood flooring	20363				
c. Other hard-surface floor coverings and accessories, including tile and sheet goods	20364				
d. Sum lines 6a through 6c	20360				
7. Kitchenware and homefurnishings, including cookware, cooking accessories, dinnerware, glassware, giftware, decorative accessories, clocks, mirrors, closet and bathroom accessories, etc.	20380				
8. Curtains, draperies, blinds, slipcovers, bed and table coverings					
a. Curtains and draperies	20281				
b. Vertical and horizontal blinds, woven wood blinds, and shades	20282				
c. Furniture coverings and domestics	20285				
d. Sum lines 8a through 8c	20280				
9. Major household appliances, including vacuum cleaners, sewing machines, refrigerators, freezers, dehumidifiers, room air-conditioners, dishwashers, ranges, microwave ovens, clothes washers and dryers, trash compactors, etc.	20300				
10. Small electric appliances, including mixers; blenders; can openers; toasters; coffee makers; frypans; and personal care appliances, such as hair dryers, curling irons, shavers, etc.	20310				
11. Furniture, including outdoor/patio furniture	20340				
12. Televisions, video recorders, video cameras, video tapes, DVDs, etc., including parts and accessories	20320				
13. Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, audio tape books, sheet music, accessories	20330				
14. Groceries and other food items for human consumption off the premises, including candy, gum, packaged snacks, etc. (Report pet food on line 23.)	20100				
15. Toys, hobby goods, and games	20460				
16. Sporting goods, including saddlery	20500				
17. Men's wear (Report boys' wear on line 28 and footwear on line 18.)	20200				
18. Footwear, including accessories	20260				
19. Household fuels, including oil, LP gas, wood, coal	20780				
20. Automotive tires, batteries, parts, accessories	20740				

CONTINUE WITH **22** ON PAGE 10

CONTINUE ON PAGE 10

44401099

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
21. Automotive fuels	20720				
22. Automotive lubricants, including oil, greases, etc.	20730				
23. Pets, pet foods, and pet supplies	20800				
24. Soaps, detergents, and household cleaners	20180				
25. Computer hardware, software, and supplies	20370				
26. Sewing, knitting, needlework goods, including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc.	20270				
27. Manufactured (mobile) homes	20680				
28. All other merchandise (Report receipts for services on line 29.) Specify principal lines and estimated sales below	29810				
a. _____	29811				
b. _____	29812				
c. _____	29813				
29. All nonmerchandise receipts, including receipts from rentals, storage, and other services provided to customers EXCLUDING SALES AND OTHER TAXES					
a. Construction receipts, including material and labor charges for adding rooms, installing windows, building fences, rebuilding furnaces, reroofing, etc., for work done by employees of this establishment (Report receipts for work done by hired subcontractors on line 29c.)	29901				
b. Repair and maintenance receipts, including material and labor charges for property upkeep such as landscaping, lawn service, painting, furnace cleaning, furnace repair, roof repair, etc., performed by employees of this establishment (Report receipts for work done by hired subcontractors on line 29c.)	29902				
c. All other nonmerchandise receipts, including charges for delivery, storage, rental or lease of tools and equipment, etc.	29946				
d. Sum lines 29a through 29c	29900				
30. TOTAL (Should equal 4 if reporting in dollars.)	29990				1 0 0

23 Not Applicable.



44401107

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

24 SHIPPING AND HANDLING

A. Did this establishment have any receipts from customers for shipping and handling of merchandise in 2002?

0981 Yes - Go to line B

0982 No - Go to **23**

2002		
Estimates are acceptable		
\$ Mil.	Thou.	Dol.

B. Receipts of this establishment from customers for shipping and handling of merchandise. 0985

C. Are receipts for shipping and handling included in sales and receipts (reported in **4**)?

0988 Yes

0989 No

25-27 Not Applicable.

28 ESTABLISHMENT ACTIVITIES

A. Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.
(Mark "X" ALL that apply.)

1. Product Development

a. Product design/engineering 0921

b. Materials fabrication/processing/assembly/blending 0922

2. Order Fulfillment

a. Bundling or kitting (combining multiple items into a prepackaged product) 0923

b. Pick and pack (taking goods from inventory and packaging them to fill orders) 0924

c. Warehousing 0925

d. Breaking bulk (reducing large shipments into smaller portions for customers) 0926

e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas) 0927

f. Long distance delivery (beyond local areas and commercial zones) 0928

g. Less than truckload 0929

3. Other Services

a. Customs brokerage (providing the services of a licensed customs broker). 0930

b. Logistics consulting (providing advice and expertise) 0931

c. Processing of returned merchandise 0932

	This activity was performed by this establishment	This activity was performed for this establishment by another company	This activity was not provided by this establishment
0921	<input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
0922	<input type="checkbox"/>	0942 <input type="checkbox"/>	0962 <input type="checkbox"/>
0923	<input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
0924	<input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
0925	<input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
0926	<input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
0927	<input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
0928	<input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
0929	<input type="checkbox"/>	0949 <input type="checkbox"/>	0969 <input type="checkbox"/>
0930	<input type="checkbox"/>	0950 <input type="checkbox"/>	0970 <input type="checkbox"/>
0931	<input type="checkbox"/>	0951 <input type="checkbox"/>	0971 <input type="checkbox"/>
0932	<input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>

CONTINUE WITH **28** ON PAGE 12

CONTINUE ON PAGE 12

44401115

28 ESTABLISHMENT ACTIVITIES - Continued

B. During 2002 did this establishment:

- 1. Manage inventory owned by this establishment AND held at this location? . . . 0936 Yes 0937 No
- 2. Manage inventory owned by this establishment BUT held at a customer's location? 0956 Yes 0957 No
- 3. Manage inventory owned by another company BUT held at this location? 0976 Yes 0977 No
- 4. Manage inventory owned by another company AND held somewhere other than at this location? 0994 Yes 0995 No

29 OPERATIONAL STATUS

Activity that best describes this establishment's status at the end of 2002
(Mark "X" only ONE box.)

0011 <input type="checkbox"/> In operation	0014 <input type="checkbox"/> Ceased operation - Give date at right →	0018	Month	Day	Year
0013 <input type="checkbox"/> Temporarily or seasonally inactive	0015 <input type="checkbox"/> Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴				

0060 Name of new owner or operator	0061 Employer Identification Number
	Enter EIN of new owner (9 digits) →
0062 Mailing address (number and street, P.O. Box, etc.)	
0063 City, town, village, etc.	0064 State 0065 ZIP Code

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?
0078 Yes 0079 No - Enter time period covered →

FROM 0070	Month	Year	TO 0071	Month	Year

0072 Name of person to contact regarding this report				0073 Title			

Telephone 0074	Area code	Number	Extension	Fax 0075	Area code	Number

0076 Internet e-mail address	Date completed 0069	Month	Day	Year

Thank you for completing your 2002 Economic Census form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

44401123