



2002 ECONOMIC CENSUS

FURNITURE STORES

FORM
RT-44201

OMB No. 0607-0881: Approval Expires 06/30/2004

DUE DATE
FEBRUARY 12, 2003

Mail your completed form to:
U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

RT-44201

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit our Web site at www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

**INFORMATION COPY
DO NOT USE TO REPORT**

(Please correct any errors in this mailing address.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ink.
- Do not use pencil.
- Place an "X" inside the box.
- Please center numbers in their respective boxes. Examples:
- Do not put slashes through 0 or 7.

<input checked="" type="checkbox"/>	0	1	2	3	4	5	6	7	8	9
-------------------------------------	---	---	---	---	---	---	---	---	---	---

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 MONTHS IN OPERATION

Number of months in operation during 2002 (If none, mark "X" and go to 29.) 0002

Mark "X" if None		2002	
		Number of months	

2 EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2002 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021 Yes 0022 No - Enter current EIN (9 digits) → 0025 -

3 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address? (P.O. box and rural route addresses are not physical locations.)

0031 Yes

0032 No - Enter physical location →

0035 Number and street		
<input type="text"/>		
0036 City, town, village, etc.	0037 State	0038 ZIP Code
<input type="text"/>	<input type="text"/>	<input type="text"/>

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

0041 Yes 0042 No 0043 No legal boundaries 0044 Do not know

C. Type of municipality where this establishment is physically located

0046 City, village, or borough 0047 Town or township 0048 Other or do not know



44201010

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be rounded to thousands of dollars.

If a figure is \$1,025,628.79:

If a value is "0" (or less than \$500.00):

Report

Report

Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.
1	0 2 6	

4 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Mark "X" if None

Sales of merchandise and other operating receipts (Exclude sales or other taxes collected). 0100

2002		
\$ Mil.	Thou.	Dol.

5 E-COMMERCE SALES, SHIPMENTS, RECEIPTS, OR REVENUE

A. Did this establishment have any e-commerce sales and/or receipts in 2002? (E-commerce sales and/or receipts are sales of goods or services where an order is placed by the buyer, or price and terms of sale are negotiated, over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system. Payment may or may not be made online. Please see the information sheet(s) for further clarification.)

0181 Yes - Go to line B

0182 No - Go to **6**

2002		
Estimates are acceptable		
\$ Mil.	Thou.	Dol.

B. E-commerce sales and/or receipts of this establishment (Include e-commerce sales and/or receipts in **4**. Include shipping and handling charges. Exclude sales taxes.) . . . 0185

6 EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in **2**.

Exclude:

- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Temporary staffing obtained from a staffing service.

For further clarification, see information sheet(s).

Mark "X" if None

2002		
Number		

A. Number of employees for pay period including March 12 0320

Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.

B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll 0300

2. First quarter payroll (January-March, 2002). 0310



44201028

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

7 LEASED EMPLOYMENT AND PAYROLL

A. Did this establishment have any full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN?

Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.
- Employees already reported in **6**.

For further clarification, see information sheet(s).

0241 Yes - Go to line B

0242 No - Go to **13**

Mark "X" if None	2002		
	Number		

B. Number of leased employees for pay period including March 12. 0370

C. Payroll for leased employees before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll for leased employees 0350

2002		
\$ Mil.	Thou.	Dol.

2. First quarter payroll for leased employees (January-March, 2002) 0360

Mark "X" if None	2002		
	\$ Mil.	Thou.	Dol.

8-17 Not Applicable.

18 KIND OF BUSINESS

Principal kind of business in 2002
(Mark "X" only ONE box.)

- 0700 442 110 10 17 Furniture store, except custom
- 337 121 00 18 Custom upholstered furniture store
- 337 122 00 25 Custom nonupholstered wood furniture store
- 442 110 20 15 Furniture warehouse showroom
- 442 110 30 13 Sleep shop
- 442 110 30 21 Waterbed store
- 442 110 40 11 Office and business furniture store
- 442 110 40 29 Specialty furniture store, except custom, including recliners, outdoor furniture, baby and children's furniture, etc.
- 443 111 00 16 Household appliance store
- 441 310 40 29 Automotive stereo store
- 443 112 40 17 Radio, TV, stereo, and electronics store

CONTINUE WITH **18** ON PAGE 4

18 KIND OF BUSINESS - Continued

- 0700 442 210 00 18 Floor coverings store
- 442 291 00 10 Blind and shade store
- 442 291 00 28 Drapery and curtain store, except custom
- 314 121 20 13 Custom drapery and curtain store
- 451 130 00 16 Upholstery fabric store
- 453 310 10 20 Antique furniture store
- 453 310 10 12 Antique store
- 453 310 20 28 Secondhand store, except pawn shop
- 522 298 10 10 Pawn shop
- 442 299 00 12 Homefurnishings store, including china, glassware, metalware, lamps, lampshades, pictures, frames, mirrors, etc.
- 337 122 00 17 Custom wood cabinet shop, freestanding cabinetry
- 444 190 2K 13 Cabinet shop, including stock and custom kitchen and bath cabinets to be installed
- 541 410 00 56 Interior decorator/designer
- 811 420 00 28 Reupholstery and furniture repair shop
- 772 000 00 12 Other kind of business - *Specify* ↴

0701

19 CLASS OF CUSTOMER

A. As a general business practice, did this establishment sell to household consumers and individual users in 2002?

0251 Yes

0252 No

B. Were 75% or more of this establishment's sales to retailers/wholesalers for resale in 2002?

0256 Yes

0257 No

C. Did this establishment require proof of business or professional license from new customers in 2002?

0276 Yes

0277 No

CONTINUE WITH **19** ON PAGE 5



44201044

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

19 CLASS OF CUSTOMER - Continued

D. Estimate the percentage of this establishment's total sales (reported in 4) by class of customer. (Circle all that apply and then report percentages for the items circled.)

- 1. Household consumers and individual users 0261
- 2. Retailers for resale 0263
- 3. Wholesale establishments for resale 0264
- 4. Repair shops for use in repair work 0265
- 5. Manufacturing and mining industrial users for use as input goods in production 0266
- 6. Restaurants, hotels, food services, and contract feeding. 0267
- 7. Businesses for end use in their own operation, not for resale or production 0268
- 8. Building contractors, heavy construction, and special trade contractors 0269
- 9. Farmers for use in farm production 0270
- 10. Governmental bodies (Federal, state, and local) 0271
- 11. Export sales 0262
- 12. Other - Specify ↴
 0272
- 13. TOTAL

2002	
Whole percent of sales and receipts	
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
1 0 0	%

20 METHOD OF SELLING
Principal method of selling in 2002
(Mark "X" only ONE box.)

- 0751 Electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic means)
- 0752 Store or display showroom (selling from a fixed or permanent location with physical displays of priced merchandise and/or from a counter)
- 0753 Warehouse or office (including telephone/fax orders or outside sales representatives)
- 0754 Mail order
- 0755 Home shopping via television
- 0756 Direct selling (selling in a face-to-face manner away from a fixed location, such as house-to-house, party plan, or temporary kiosk sales)
- 0757 Vending machines
- 0758 Other - Specify ↴

21 Not Applicable.



44201051

HOW TO REPORT PERCENTS



If figure is **38.76%** of total sales:

Report whole percents

2002

Estimates are acceptable. Report dollars OR percents.

\$ Mil.	Thou.	Dol.	Percent
			3 9

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report sales for each merchandise line sold by this establishment, either as a dollar figure or as a whole percent of total sales (reported in 4). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above.)

Description of sales, shipments, receipts, or revenue	Census use	2002			
		Estimates are acceptable. Report dollars OR percents.			
		\$ Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722
1. Furniture, sleep equipment (Report parts and materials used in furniture repair or upholstery work on line 23c.)					
a. Upholstered furniture (Report dual-purpose pieces on line 1b.)	20341				
b. Sleep sofas, daybeds, futons, and other dual-purpose pieces	20342				
c. Sleep equipment, including mattresses, springs, cots, waterbeds, etc. (Report sleep sofas on line 1b.)	20343				
d. Other living room, dining room, bedroom furniture, including headboards	20344				
e. Office furniture, including computer-related furniture	20346				
f. Outdoor/patio furniture	20347				
g. All other furniture, including kitchen, dinette, etc.	20348				
h. Sum lines 1a through 1g	20340				
2. Major household appliances, including refrigerators, ranges, microwave ovens, room air-conditioners, etc.					
a. Kitchen appliances, parts, accessories, including refrigerators, freezers, dishwashers, microwave ovens, etc.	20301				
b. Laundry appliances, parts, accessories, including clothes washers and dryers	20302				
c. Other major household appliances, parts, accessories, including room air-conditioners, dehumidifiers, vacuum cleaners, sewing machines, etc.	20303				
d. Sum lines 2a through 2c	20300				
3. Small electric appliances, including mixers, toasters, coffee makers, personal care appliances, etc.	20310				
4. Flooring and floor coverings					
a. Soft-surface (textile) floor coverings and accessories	20361				
b. Hardwood flooring	20363				
c. Other hard-surface floor coverings and accessories, including tile and sheet goods	20364				
d. Sum lines 4a through 4c	20360				

CONTINUE WITH 2 ON PAGE 7

CONTINUE ON PAGE 7

44201069

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

0723	Description of sales, shipments, receipts, or revenue	Census use	2002			
			Estimates are acceptable. Report dollars OR percents.			
			\$ Mil.	Thou.	Dol.	Percent
		0720	0721		0722	
5.	Kitchenware and homefurnishings, including cookware, cooking accessories, dinnerware, glassware, giftware, decorative accessories, clocks, mirrors, closet and bathroom accessories, etc.					
a.	Decorative accessories, including lamps, lampshades, mirrors, pictures, clocks, magazine racks, spice racks, desk sets, etc.	20383				
b.	All other kitchenware and homefurnishings, including cookware, cooking accessories, dinnerware, glassware, giftware, closet and bathroom accessories, etc.	20385				
c.	Sum lines 5a and 5b	20380				
6.	Televisions, video recorders, video cameras, video tapes, DVDs, etc., including electronic game/DVD combination devices, parts, and accessories (Report electronic games and electronic game devices on line 13 and parts installed in repair on line 23f.)					
a.	Televisions	20321				
b.	Video recorders, cameras, tapes, and electronic game/DVD combination devices (Report receipts from video tape/DVD and player rentals on line 23f.)	20324				
c.	Sum lines 6a and 6b	20320				
7.	Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, audio tape books, sheet music, accessories	20330				
8.	Books (Report audio tape books on line 7.)	20420				
9.	Computer hardware, software, and supplies (Report computer-related furniture on line 1e. Report calculators and office equipment, such as adding machines, copiers, fax machines, etc., on line 22. Report office supplies on line 22.)	20370				
10.	Sewing, knitting, needlework goods, including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc.	20270				
11.	Curtains, draperies, blinds, slipcovers, bed and table coverings	20280				
12.	Jewelry, including watches, watch attachments, novelty jewelry, etc.	20400				
13.	Toys, hobby goods, and games	20460				
14.	Hardware, tools, and plumbing and electrical supplies, including ceiling fans and light fixtures	20600				
15.	Lawn, garden, and farm equipment and supplies; cut flowers; plants and shrubs; fertilizers; etc.	20620				
16.	Dimensional lumber and other building/structural materials and supplies, including stock kitchen and bathroom cabinets to be installed (Report custom kitchen and bathroom cabinets on line 22. Report stock freestanding cabinets on line 1d. Report wallpaper on line 22. Report paint and sundries on line 17.)	20640				
17.	Paint and sundries	20670				

CONTINUE WITH 22 ON PAGE 8

CONTINUE ON PAGE 8

44201077

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

0723	Description of sales, shipments, receipts, or revenue	Cen- sus use	2002			
			Estimates are acceptable. Report dollars OR percents.			
			\$ Mil.	Thou.	Dol.	Percent
0720	0721			0722		
	18. Antiques, items over 100 years old	20861				
	19. Collectibles, including items which are old, but less than 100 years old, and limited in supply	20862				
	20. Art goods, including original pictures and sculptures (<i>Report artists' supplies on line 22 and reproductions on line 5a.</i>)	20863				
	21. Seasonal decorations	20878				
	22. All other merchandise (<i>Report receipts for services on line 23.</i>) <i>Specify principal lines and estimated sales below</i>	29810				
	a. _____	29811				
	b. _____	29812				
	c. _____	29813				
	23. All nonmerchandise receipts, including receipts from rentals, storage, and other services provided to customers EXCLUDING SALES AND OTHER TAXES					
	a. Labor charges for work performed by this establishment	29904				
	b. Labor charges for work contracted out to other establishments	29905				
	c. Parts and materials used in furniture repair or upholstery work	29908				
	d. Delivery charges	29909				
	e. Value of service contracts	29943				
	f. All other nonmerchandise receipts, including receipts from rentals, storage, etc.	29955				
	g. Sum lines 23a through 23f	29900				
	24. TOTAL (<i>Should equal 4 if reporting in dollars.</i>)	29990				1 0 0

23 Not Applicable.

24 SHIPPING AND HANDLING

A. Did this establishment have any receipts from customers for shipping and handling of merchandise in 2002?

0981 Yes - Go to line B

0982 No - Go to 25

B. Receipts of this establishment from customers for shipping and handling of merchandise. 0985

2002		
Estimates are acceptable		
\$ Mil.	Thou.	Dol.

C. Are receipts for shipping and handling included in sales and receipts (reported in 4)?

0988 Yes

0989 No

44201085

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

25 Not Applicable.

26 SPECIAL INQUIRIES

USED MERCHANDISE

Did the sale of used or secondhand merchandise, including antiques and collectibles, account for more than 75 percent of the total sales and receipts reported in 4?

2101 Yes

2102 No

27 Not Applicable.

28 ESTABLISHMENT ACTIVITIES

A. Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.

(Mark "X" ALL that apply.)

	This activity was performed by this establishment	This activity was performed for this establishment by another company	This activity was not provided by this establishment
1. Product Development			
a. Product design/engineering	0921 <input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
b. Materials fabrication/processing/assembly/blending	0922 <input type="checkbox"/>	0942 <input type="checkbox"/>	0962 <input type="checkbox"/>
2. Order Fulfillment			
a. Bundling or kitting (combining multiple items into a prepackaged product)	0923 <input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
b. Pick and pack (taking goods from inventory and packaging them to fill orders)	0924 <input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
c. Warehousing	0925 <input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
d. Breaking bulk (reducing large shipments into smaller portions for customers)	0926 <input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)	0927 <input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
f. Long distance delivery (beyond local areas and commercial zones)	0928 <input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
g. Less than truckload	0929 <input type="checkbox"/>	0949 <input type="checkbox"/>	0969 <input type="checkbox"/>
3. Other Services			
a. Customs brokerage (providing the services of a licensed customs broker).	0930 <input type="checkbox"/>	0950 <input type="checkbox"/>	0970 <input type="checkbox"/>
b. Logistics consulting (providing advice and expertise)	0931 <input type="checkbox"/>	0951 <input type="checkbox"/>	0971 <input type="checkbox"/>
c. Processing of returned merchandise	0932 <input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>

CONTINUE WITH 29 ON PAGE 10

44201093

28 ESTABLISHMENT ACTIVITIES - Continued

B. During 2002 did this establishment:

- 1. Manage inventory owned by this establishment AND held at this location? . . . 0936 Yes 0937 No
- 2. Manage inventory owned by this establishment BUT held at a customer's location? 0956 Yes 0957 No
- 3. Manage inventory owned by another company BUT held at this location? 0976 Yes 0977 No
- 4. Manage inventory owned by another company AND held somewhere other than at this location? 0994 Yes 0995 No

29 OPERATIONAL STATUS

Activity that best describes this establishment's status at the end of 2002
(Mark "X" only ONE box.)

0011 <input type="checkbox"/> In operation	0014 <input type="checkbox"/> Ceased operation - Give date at right →	0018	Month	Day	Year
0013 <input type="checkbox"/> Temporarily or seasonally inactive	0015 <input type="checkbox"/> Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴				

0060 Name of new owner or operator	0061 Employer Identification Number
	Enter EIN of new owner (9 digits) →
0062 Mailing address (number and street, P.O. Box, etc.)	
0063 City, town, village, etc.	0064 State 0065 ZIP Code

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

0078 Yes 0079 No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
0070			0071		

0072 Name of person to contact regarding this report

0073 Title

Telephone	Area code	Number	Extension	Fax	Area code	Number
0074				0075		

0076 Internet e-mail address

Date completed 0069

Month	Day	Year

Thank you for completing your 2002 Economic Census form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

44201101