



2002 ECONOMIC CENSUS

COMPUTER SYSTEMS DESIGN AND RELATED SERVICES

FORM
PS-54107

OMB No. 0607-0887: Approval Expires 09/30/2004

DUE DATE
FEBRUARY 12, 2003

Mail your completed form to:
U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit our Web site at www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

PS-54107

**INFORMATION COPY
DO NOT USE TO REPORT**

(Please correct any errors in this mailing address.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ink.
- Do not use pencil.
- Place an "X" inside the box.
- Please center numbers in their respective boxes. Examples:
- Do not put slashes through 0 or 7.

<input checked="" type="checkbox"/>	0	1	2	3	4	5	6	7	8	9
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The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 MONTHS IN OPERATION

Number of months in operation during 2002 (If none, mark "X" and go to 29.) 0002

2002	
Number of months	

Mark "X" if None

2 EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2002 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021 Yes 0022 No - Enter current EIN (9 digits) → 0025

3 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address?
(P.O. box and rural route addresses are not physical locations.)

0031 Yes

0032 No - Enter physical location →

0035 Number and street		
0036 City, town, village, etc.	0037 State	0038 ZIP Code

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

0041 Yes 0042 No 0043 No legal boundaries 0044 Do not know

C. Type of municipality where this establishment is physically located

0046 City, village, or borough 0047 Town or township 0048 Other or do not know



54107016

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be rounded to thousands of dollars.

If a figure is \$1,025,628.79:

If a value is "0" (or less than \$500.00):

Mark "X" if None

Report

Report

2002			
\$ Bil.	Mil.	Thou.	Dol.
	1	026	

4 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Mark "X" if None

Operating receipts 0100

2002			
\$ Bil.	Mil.	Thou.	Dol.

5 E-COMMERCE SALES, SHIPMENTS, RECEIPTS, OR REVENUE

A. Did this establishment have any e-commerce sales, receipts, and/or revenue in 2002? (E-commerce includes sales, receipts, and/or revenue from any transaction completed over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system. Transactions are agreements between buyers and sellers to transfer ownership of, or rights to use, goods or services. Payment for these goods or services may or may not be made online. Please see the information sheet(s) for further clarification.)

0181 Yes - Go to line B

0182 No - Go to 6

B. E-commerce sales, receipts, and/or revenue of this establishment (Include e-commerce sales, receipts, and/or revenue in 4. Exclude sales taxes.) 0185

2002			
Estimates are acceptable			
\$ Bil.	Mil.	Thou.	Dol.

6 EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 2.

Exclude:

- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Temporary staffing obtained from a staffing service.

For further clarification, see information sheet(s).

A. Number of employees for pay period including March 12 0320

Mark "X" if None

2002	
Number	

B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll 0300

2. First quarter payroll (January-March, 2002). 0310

Mark "X" if None

2002		
\$ Mil.	Thou.	Dol.



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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

7 LEASED EMPLOYMENT AND PAYROLL

A. Did this establishment have any full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN?

Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.
- Employees already reported in **6**.

For further clarification, see information sheet(s).

0241 Yes - Go to line B

0242 No - Go to **13**

Mark "X" if None	2002		
	Number		

B. Number of leased employees for pay period including March 12. 0370

C. Payroll for leased employees before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll for leased employees 0350

2002		
\$ Mil.	Thou.	Dol.

2. First quarter payroll for leased employees (January-March, 2002) 0360

Mark "X" if None	2002		
	\$ Mil.	Thou.	Dol.

8-17 Not Applicable.

18 KIND OF BUSINESS OR ACTIVITY

Principal kind of business or activity in 2002
(Mark "X" only ONE box.)

Computer programming and systems services

- 0700
- 541 511 00 13 Custom computer programming services
 - 541 511 00 21 Custom software development services
 - 541 512 10 10 Computer systems integrator services - analyzing client's computer needs and bundling software and hardware to deliver an integrated system to meet those specialized needs
 - 541 512 20 26 Computer system design services - advising or planning for client's computer hardware and software systems
 - 541 513 00 37 Computer systems facilities support services; on-site management and operation of clients' computer systems
 - 514 210 00 22 Business process management services - providing hardware and software to support, host, and manage a business process for clients, including human resources management, supply chain management, etc.
 - 514 210 00 14 Data processing service bureaus - providing data entry, image processing, database management, record conversion, and other computer processing services from central processing centers

CONTINUE WITH **13** ON PAGE 4

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18 KIND OF BUSINESS OR ACTIVITY - Continued

Other computer services

- 0700 541 519 00 15 Computer-related consulting, excluding computer systems consulting or design services - *Specify* ↴
 0701
- 777 541 07 10 Other computer-related services - *Specify* ↴
 0701
- 511 210 00 10 Software publishers, including developing and publishing or publishing only, packaged software
- 811 212 30 16 Computer repair and maintenance services
- 611 519 20 12 Computer repair training services
- 611 420 00 14 Other computer-related training services

Other kind of business or activity

- 443 120 30 19 Computer software store
- 421 430 11 21 Computers and peripheral equipment dealer - selling hardware for resale or taking/filling orders from business or government customers.
- 443 120 20 11 Computer store - primarily selling computers NOT assembled at this location
- 443 120 10 13 Computer store - primarily selling computers assembled from components at this location
- 514 191 00 17 Internet service providers (ISPs) - providing clients with access to the Internet
- 541 710 10 44 Research and development in computer systems, components and related hardware
- 773 000 00 28 Other kind of business or activity - *Specify* ↴

0701

19 CLASS OF CUSTOMER

Estimate the percentage of receipts (reported in 4) by class of customer.

		2002	
		Whole percent of receipts	
1.	Business firms, farms, and not-for-profit organizations.	3108	%
2.	Federal government	3105	%
3.	State and local governments.	3106	%
4.	Individuals (Include receipts from individually owned businesses on line 1.)	3100	%
5. TOTAL	(Sum lines 1 through 4)	1 0 0	%

20-21 Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

HOW TO REPORT PERCENTS

If figure is **38.76%** of total sales:

Report whole percents

2002

Estimates are acceptable. Report dollars OR percents.

\$ Bil.	Mil.	Thou.	Dol.	Percent
				3 9

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report receipts by source either as a dollar figure or as a whole percent of total receipts (reported in 4). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more receipts lines.)

Line 2a - Include receipts for the development, analysis, design, and programming of software tailored to customer specifications. Free-lance computer software writers should include receipts from the sale of their software here.

Line 2c - Include receipts from providing advice on technical matters related to computer systems, such as conducting feasibility studies on the implementation of a system, providing specifications for database design, and planning for the use of telecommunications technologies in computer systems.

Line 2c(3) - Include receipts from the development or modification of software and the bundling of the software with hardware to create an integrated system designed for specific applications. Receipts should represent the combined charges from software development, hardware sales, and other services provided in developing and installing the systems. Receipts from the sale of computer systems comprised entirely of purchased hardware and software, without design services, should be reported on line 3k.

Line 3 - Include amounts received for the contract management and operation of customer's data processing facilities and information systems. Include the operation of computer and data processing facilities at a customer's location.

Description of sales, shipments, receipts, or revenue	Census use	2002							
		Estimates are acceptable. Report dollars OR percents.							
		\$ Bil.	Mil.	Thou.	Dol.	Percent			
0723	0720	0721							0722
1. Information technology (IT) technical consulting services	35000								
2. Custom programming and systems design services									
a. Custom application design and development services									
(1) Web site design and development services	35051								
(2) Database design and development services	35052								
(3) Customization and integration of cross-industry application software	35053								
(4) Customization and integration of vertical market application software	35054								
(5) Other custom application design and development services	35056								
(6) Sum lines 2a(1) through 2a(5)	35050								
b. Network design and development services									
(1) Network security design and development services	35101								
(2) Network design and development services, other than security	35102								
(3) Sum lines 2b(1) and 2b(2)	35100								

CONTINUE WITH 22 ON PAGE 6

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2002				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
2. Custom programming and systems design services - Continued						
c. Computer systems design, development, and integration services						
(1) Computer systems design services	35151					
(2) Computer systems design and development services	35152					
(3) Computer systems integration services	35153					
(4) Sum lines 2c(1) through 2c(3)	35150					
3. Computer and systems support services						
a. Web site hosting services	35200					
b. Application service provisioning	35250					
c. Business process management services	35300					
d. Data storage services	35350					
e. Data management services	35400					
f. Information technology (IT) infrastructure (computer) and network management services	35450					
g. Information technology (IT) technical support services						
(1) Software-related technical support services	35501					
(2) Hardware-related technical support services	35502					
(3) Combined software and hardware technical support services	35503					
(4) Auditing and assessing computer operations	35504					
(5) Data recovery services	35505					
(6) Disaster recovery services, business continuity services	35506					
(7) Other information technology (IT) technical support services - Specify ∇	35507					
(8) Sum lines 3g(1) through 3g(7)	35500					
h. Internet access services	35550					
i. System software publishing	35600					
j. Application software publishing	35650					
k. Resale of computer hardware and software	35700					

CONTINUE WITH **23** ON PAGE 7

CONTINUE ON PAGE 7

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2002				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
3. Computer and systems support services - Continued						
i. Rental and leasing of computer hardware	35750					
m. Information technology (IT) related training services	35760					
n. Data analysis services	35770					
o. Computer staff augmentation services	35780					
4. Other services						
a. Management consulting services - <i>Specify type of consulting work</i> ↴						
	36030					
b. Engineering services, including electronic engineering and design	36920					
c. Architectural services, excluding landscape architecture	36900					
d. Landscape architectural services	36910					
e. Surveying and mapping services, excluding geophysical surveying	36930					
f. Geophysical surveying services	36940					
g. Research and development services	36950					
h. Sale of other merchandise - <i>Specify</i> ↴						
	39049					
i. All other operating receipts - <i>Specify if more than 10 percent of total receipts</i> ↴						
	39545					
5. TOTAL OPERATING RECEIPTS - Sum of lines should equal 4 if reporting in dollars	39690					1 0 0

23-24 Not Applicable.

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25 EXPORTED SERVICES

NOTE - An exported service is a service performed for a customer or client (individual, government, business establishment, etc.) located **outside** the United States (i.e., outside the 50 States, District of Columbia, U.S. Commonwealth Territories, or U.S. possessions). Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms, subsidiaries, branches, etc.) are included. Services provided to domestic subsidiaries of foreign firms are excluded.

A. Did the receipts or revenue (reported in **4**) include any amounts for exported services?

0911 Yes - Go to line B

0912 No

2002			
\$ Bil.	Mil.	Thou.	Dol.

B. Amount of receipts or revenue for exported services 0914

26 SPECIAL INQUIRIES

A. SUPPORT SERVICES

Was this establishment primarily engaged in providing management, administrative, or support services to other establishments of the same company (rather than for the general public or other business firms) in 2002?

0998 Yes

0999 No

B. PERSONNEL BY OCCUPATION

Enter employment reported on IRS Form 941, Employer's Quarterly Federal Tax Return, by occupational category in column 1. The total of column 1 should equal the amount reported in **6**, line A.

Enter leased employees whose payroll is filed under an employee leasing company's EIN by occupational category in column 2. The total of column 2 should equal the amount reported in **7**, line B.

Enter each active proprietor or partner by occupational category in column 3. Only the proprietor or partners **not** considered employees of the firm for federal tax purposes should be included. Unincorporated businesses operating at more than one location should report the proprietor or partners at the one location at which they spend most of their working time.

	Cen- sus use	Number of employees for pay period including March 12, 2002	Cen- sus use	Number of leased employees for pay period including March 12, 2002	Cen- sus use	Number of active proprietors or partners for pay period including March 12, 2002
1. Computer programmers	3201		3455		3261	
2. Systems engineers	3202		3456		3262	
3. Other computer-related personnel	3203		3457		3263	
4. Engineers, except systems.	3204		3470		3264	
5. Other technical personnel, except computer.	3205		3471		3265	
6. Sales personnel.	3206		3610		3266	
7. Manufacturing/production workers	0325		0375		3267	
8. All other personnel	3208		3466		3268	
9. TOTAL (Sum of lines 1 through 8 should equal 6 , line A for column 1 and 7 , line B for column 2)	3200		3450		3260	

27-28 Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

29 OPERATIONAL STATUS

Activity that best describes this establishment's status at the end of 2002
(Mark "X" only ONE box.)

0011 <input type="checkbox"/> In operation	0014 <input type="checkbox"/> Ceased operation - Give date at right →	0018	Month	Day	Year
0013 <input type="checkbox"/> Temporarily or seasonally inactive	0015 <input type="checkbox"/> Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴				

0060 Name of new owner or operator	0061 Employer Identification Number	
	Enter EIN of new owner (9 digits) →	
0062 Mailing address (number and street, P.O. Box, etc.)		
0063 City, town, village, etc.	0064 State	0065 ZIP Code

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

0078 <input type="checkbox"/> Yes	0079 <input type="checkbox"/> No - Enter time period covered →	FROM	Month	Year	TO	Month	Year
		0070			0071		

0072 Name of person to contact regarding this report	0073 Title

Telephone	Area code	Number	Extension	Fax	Area code	Number
0074				0075		

0076 Internet e-mail address	Date completed	Month	Day	Year
	0069			

Thank you for completing your 2002 Economic Census form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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