

16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amount actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include all materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **15**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **15**, line A2, not in **16**. The value of these products shipped by this establishment should be reported in **2** under Census product code 000999 8900 6, "Resales."

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Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Newsprint	322122 03 7			
	Coated paper				
2	Sheets	322000 11 8			
3	Rolls	322000 13 4			
	Uncoated paper				
4	Sheets	322120 09 8			
5	Rolls	322120 11 4			
6	Paperboard (including news, chip, pasted, tablet, check, binders' board), excluding for shipping	322130 01 4			
7	Pressure-sensitive base stock, self-adhesive, including paper, film, foil, etc.	322222 00 1			
8	Cloth and nonwoven fabrics for hardbound book covers	313200 01 6			
9	Glues and adhesives	325520 03 9			
10	Printing ink	325910 03 2			
11	Light sensitive films and papers	325992 03 0			

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16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
12	Unexposed photosensitive printing plates	325992 01 4			
13	Printing plates, prepared for printing	323122 01 0			
14	Paperboard containers, boxes, and corrugated paperboard	322210 01 4			
15	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99 8			
16	TOTAL (Should equal total reported in 16 , line A1)	771000 00 7			

17 Not Applicable.



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18 TYPE OF OPERATION

(Mark "X" ALL that apply.)

Operations performed

- 0620 294 Publishing
- 300 Printing
- 318 Prepress services
- 299 Postpress services, including binding
- 301 Print brokering

Equipment used

- 308 Sheet-fed offset (lithographic)
- 310 Web-fed offset (lithographic)
- 312 Gravure
- 306 Flexographic
- 302 Screen process
- 328 Quick printing
- 330 Digital printing
- 314 Engraving (printing)
- 304 Letterpress
- 316 Photocopying
- 362 Blueprinting

19-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 2. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

Special Reporting Instructions and Definitions -

Book Publishing - If you are the publisher of books being bound or printed and bound at this establishment, do not report these books on individual lines. Report such revenue on lines 159 through 164.

Book Printing and Binding - Report on lines 1 through 22.

Binding of Books Printed Elsewhere - Report on lines 23 through 32.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Book Jackets and Covers - Report book jackets printed by offset lithography on line 68; report all other book jackets on the line for "other advertising printing" under the appropriate printing process. Report book covers not used to bind books in this establishment on line 32.

Note for Printers - This form is designed to provide "general statistics" reported by all industries and to accommodate reporting of all printed products and selected printing activities. **22**, which constitutes the bulk of the report form, appears to be rather formidable with respect to the number of products listed; however, each section has been clearly labeled and each product is described to identify the specific type of printing activity. Due to the variety of printing activities performed by establishments in the printing industry, it was not possible for the Census Bureau to know in advance what type of printing activity each establishment is engaged in, and thus have a form designed to cover that specific activity.

Commercial Printing - The list of printed products is categorized by kind of printing press used. Report under whatever categories are appropriate for this establishment, beginning with quick printing on line 34, followed by (in this order): digital printing, lithographic (offset), gravure, flexographic, screen printing, engraving (printing), letterpress, and "other."

Print Brokering - If your receipts are for arranging to have printing done for others and you do no printing yourself, report on line 167.

Photocopying - Report on line 165.

Blueprinting - Report receipts on line 166.

Checkbooks (including refills) - Report receipts on line 150.

Manifold Business Forms - Report on lines 153 through 156. Unit set forms includes all carbonless, carbonized, or carbon interleaved forms with an original and one or more copies, with or without a stub. "Label/form combination" is any form which incorporates a label into its construction. "Jumbo roll-feed forms" are continuous forms intended for use in high-speed printers; they go to the end user in a roll.

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Books, printing and binding (<i>See special instructions for reporting book jackets and covers. Report binding of books printed elsewhere on lines 23 through 32.</i>)				
	Textbooks				
	Elementary and high school textbooks (grades K through 12), including teachers' editions				
1	Hardbound	323117 1111 6			
2	Paperbound	323117 1216 3			
	College textbooks (grades 13 or higher), including teachers' editions (including textbooks for private business and secretarial schools and post high school vocational schools, institutes, and training courses of college grades) (<i>Report dictionaries, encyclopedias, thesauruses, and atlases on lines 17 and 18.</i>)				
3	Hardbound	323117 1321 1			
4	Paperbound	323117 1426 8			
5	Workbooks and standardized tests, all grade levels	323117 1531 5			
	Technical, scientific, and professional books (including technical manuals)				
6	Hardbound	323117 3111 4			
7	Paperbound	323117 3116 3			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
	0734	0730	0731			
	Books, printing and binding (<i>See special instructions for reporting book jackets and covers. Report binding of books printed elsewhere on lines 23 through 32.</i>) - Continued					
	Religious books					
8	Hardbound (including flexible covers)	323117 5111 2				
9	Paperbound	323117 5116 1				
	General books (trade, etc.)					
	Book club and mail order books					
10	Hardbound	323117 7111 0				
11	Paperbound	323117 7216 7				
12	Mass market paperbound books, rack-size, distributed predominantly to mass market outlets (<i>Report nonrack-size on lines 14 and 16.</i>) . . .	323117 7321 5				
	Adult trade books, books of fiction or nonfiction sold primarily through retail or wholesale book sellers at trade discounts					
13	Hardbound	323117 7426 2				
14	Paperbound	323117 7531 9				
	Juvenile books, fiction and nonfiction (including toy and coloring books)					
15	Hardbound	323117 7636 6				
16	Paperbound	323117 7741 4				
	Reference books (including encyclopedias, atlases, dictionaries, thesauruses, etc.)					
17	Hardbound	323117 9118 3				
18	Paperbound	323117 9123 3				
	All other books, nec (not elsewhere classified) (including music books, university press books, etc.)					
19	Hardbound	323117 9126 6				
20	Paperbound	323117 9131 6				
21	Books, printing only, not bound	323117 A100 9				
22	Pamphlets, printing only or printing and binding (excluding advertising pamphlets)	323117 C100 7				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
23	Bookbinding and miscellaneous postpress work Edition, library, and other hardcover bookbinding of books printed elsewhere (<i>Binding of books printed by you should be reported separately as book printing and binding on lines 1 through 20.</i>) Edition binding (hardbound) Elementary, high school, and college textbooks, and technical, scientific, business, and professional books (all grades: K through 12, 13 and higher, including textbook-related teachers' editions, manuals, etc.; private business and secretarial schools; and post high school vocational schools, institutes, and training courses)	323121 1111 8			
24	General consumer and trade books (including adult and juvenile trade books, book club, and direct mail books)	323121 1116 7			
25	All other books, nec (not elsewhere classified) (including religious and reference books: Bibles, testaments, hymnals, devotionals, dictionaries, thesauruses, atlases, etc.)	323121 1121 7			
26	Library binding, hardcover binding of periodicals and records, and other hardcover binding (except edition)	323121 1226 4			
27	Softcover, pamphlet, sample book, and other book binding Softcover binding of books (49 pages or more, exclusive of the covers) (books printed elsewhere)				
	Adhesive binding	323121 5111 4			
28	Mechanical binding	323121 5216 1			
29	Pamphlet and other softcover binding (material printed elsewhere)				
	Adhesive binding	323121 5321 9			
30	Mechanical binding	323121 5326 8			
31	Receipts for binding sample books, swatches, and cards (including color, carpet, upholstery, drapery, etc.)	323121 5531 3			
32	Miscellaneous binding and postpress work, including collating, perforating, folding, gluing, die-cutting, gold or foil stamping, etc.	323121 7100 5			
33	Etching and engraving metal nameplates	332812 0111 2			
34	Quick printing	323114 0100 7			
35	Digital printing	323115 0100 4			
36	Lithographic (offset) printing Magazine and periodical printing (excluding Sunday magazine and comic supplements)				
	Sheet-fed	323110 1111 1			
37	Web-fed	323110 1113 7			
38	Magazine and comic supplements for Sunday newspapers	323110 1121 0			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Lithographic (offset) printing - Continued				
	Printed labels, custom and stock (including bordered) Made of paper				
39	Flat (except pressure-sensitive)	323110 3111 9			
40	Rolls (except pressure-sensitive)	323110 3116 8			
41	Pressure-sensitive (self-adhesive)	323110 3121 8			
	Made of other materials (<i>Specify label material.</i>) ↴				
42		323110 3126 7			
	Printed rolls and sheets for packaging purposes (printing only) (<i>Report rolls and sheets converted and printed or converted only on lines 157 and 158.</i>)				
43	Paper (single-web)	323110 3131 7			
44	Other (including multiweb structures)	323110 3136 6			
	Catalog and directory printing Catalogs (including direct mail)				
45	Sheet-fed	323110 5111 7			
46	Web-fed	323110 5113 3			
	Directories				
47	Telephone	323110 5121 6			
	Other (including business reference services)				
48	Sheet-fed	323110 5126 5			
49	Web-fed	323110 5128 1			
	Financial and legal printing (<i>Report manifold business forms (continuous, unit-set, or other) on lines 153 through 156.</i>) SEC filings and prospectuses				
50	Sheet-fed	323110 7111 5			
51	Web-fed	323110 7113 1			
	Annual reports and other corporate financial printing				
52	Sheet-fed	323110 7121 4			
53	Web-fed	323110 7123 0			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Lithographic (offset) printing - Continued Financial and legal printing (<i>Report manifold business forms (continuous, unit-set, or other) on lines 153 through 156.</i>) - Continued Other financial and legal printing (including insurance forms, security certificates, briefs, etc.)				
54	Sheet-fed	323110 7131 3			
55	Web-fed	323110 7133 9			
	Bank printing (including deposit slips, counter checks, business checks, imprinting of bank checks, etc.) (<i>Report checkbooks and checkbook refills on line 150 and bank form printing on line 58.</i>)				
56	Sheet-fed	323110 7141 2			
57	Web-fed	323110 7143 8			
58	Bank form printing (including the printing of passbooks, debit and credit slips, ledger and statement sheets, installment-loan coupons, etc.) (<i>Report checkbooks and checkbook refills on line 150.</i>)	323110 7151 1			
	Advertising printing (designed to sell products or services) Direct mail (including circulars, letters, pamphlets, cards, and printed envelopes) (<i>Report direct mail catalog printing on lines 45 and 46.</i>)				
59	Sheet-fed	323110 9111 3			
60	Web-fed	323110 9113 9			
	Display advertising				
61	Posters (including outdoor advertising and window)	323110 9221 0			
	Counter, floor display, point-of-purchase, and other printed display material (excluding signs)				
62	Sheet-fed	323110 9226 9			
63	Web-fed	323110 9228 5			
64	Signs and displays made of wood, metal, plastics, etc. (excluding printing of material to be affixed to a sign or display, which should be reported on line 62 or 63)	339950 WYWW 5			
	Preprinted free-standing newspaper inserts (FSI) (advertising supplements not regularly issued)				
65	Rolls (including hi-fi and spectacolor)	323110 9236 8			
66	Sections (two pages or more)	323110 9241 8			
67	Shopping news	323110 9246 7			
68	Book jackets	323110 9251 7			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Lithographic (offset) printing - Continued				
	Advertising printing (designed to sell products or services) - Continued				
	Other advertising printing (including brochures, pamphlets, catalog sheets, circular folders, announcements, package inserts, market circulars, magazine inserts, etc.)				
69	Sheet-fed	323110 9256 6			
70	Web-fed	323110 9258 2			
	Other general job printing				
71	Newspapers	323110 B111 0			
72	Scientific and technical recording charts and chart paper (containing preprinted grids and scale markings) (except pen-ruled)	323110 B116 9			
73	Map, atlas, and globe cover printing (including road maps and strip maps)	323110 B121 9			
	Calendars and calendar pads				
74	Sheet-fed	323110 B126 8			
75	Web-fed	323110 B128 4			
76	Greeting cards, printed for others	323110 B132 6			
77	Ticket, coupon, and food and beverage check printing (including transportation and amusement)	323110 B136 7			
78	Playing cards, printed	323110 B141 7			
79	Decalcomanias and pressure-sensitives (self-adhesive) (including bumper stickers, etc.; excluding labels)	323110 B146 6			
80	Printing on metal (excluding signs and displays)	323110 B151 6			
81	Credit and identification cards, printed (plastics, paper laminations, etc.) (Report such cards embossed and printed on line 145.)	323110 B156 5			
82	Business cards	323110 B161 5			
	Business forms, nec (not elsewhere classified) (excluding blankbooks and looseleaf forms)				
83	Sheet-fed	323110 B166 4			
84	Web-fed	323110 B168 0			
85	Art reproductions and picture prints	323110 B176 3			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
86	Lithographic (offset) printing - Continued Other general job printing - Continued All other general commercial lithographic printing Sheet-fed (<i>Specify products.</i>) ↴	323110 B191 2			
87	Web-fed (<i>Specify products.</i>) ↴	323110 B193 8			
88	Gravure printing Magazine and periodical printing, including magazines and comic supplements for Sunday newspapers (excluding free-standing newspaper advertising inserts (FSI))	323111 1100 2			
89	Printed labels, custom and stock (including bordered) Made of paper Flat (except pressure-sensitive)	323111 3111 7			
90	Rolls (except pressure-sensitive)	323111 3116 6			
91	Pressure-sensitive (self-adhesive)	323111 3121 6			
92	Made of other materials (<i>Specify label material.</i>) ↴	323111 3126 5			
93	Printed rolls and sheets for packaging purposes (printing only) (<i>Report rolls and sheets converted and printed or converted only on lines 157 and 158.</i>) Paper (single-web)	323111 3231 3			
94	Other (including multiweb structures)	323111 3236 2			
95	Catalog and directory printing (including direct mail catalog printing) . .	323111 5100 8			
96	Advertising printing (designed to sell products or services) Direct mail (including circulars, letters, pamphlets, cards, and printed envelopes) (<i>Report direct mail catalog printing on line 95.</i>)	323111 7111 3			
97	Preprinted free-standing newspaper inserts (FSI) (advertising supplements not regularly issued)	323111 7116 2			
98	Other advertising printing (including brochures, pamphlets, catalog sheets, circular folders, announcements, package inserts, book jackets, market circulars, magazine inserts, etc.)	323111 7121 2			
99	Other general commercial gravure printing (including decalcomanias, pressure-sensitives (except labels), bumper stickers, customized stationery, business cards, etc.)	323111 9100 4			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Flexographic printing				
	Printed labels, custom and stock (including bordered)				
	Made of paper				
100	Flat (except pressure-sensitive)	323112 1111 7			
101	Rolls (except pressure-sensitive)	323112 1216 4			
	Pressure-sensitive (self-adhesive)				
102	Flat	323112 1321 2			
103	Rolls	323112 1426 9			
	Made of other materials (<i>Specify label material.</i>) ↘				
104		323112 1531 6			
	Printed rolls and sheets for packaging purposes (printing only) (<i>Report rolls and sheets converted and printed or converted only on lines 157 and 158.</i>)				
105	Paper (single-web)	323112 1636 3			
106	Polyethylene (single-web)	323112 1741 1			
107	Other (including multiweb structures)	323112 1846 8			
108	Financial and legal printing, including corporate reports, bank printing, etc. (<i>Report checkbooks and checkbook refills on line 150.</i>)	323112 3321 0			
109	Advertising printing, including direct mail (except catalogs), display, preprinted newspaper inserts, etc. (<i>Report direct mail catalogs on line 110.</i>)	323112 3326 9			
110	All other flexographic printing	323112 3392 1			
	Screen printing				
	Printed labels, custom and stock (including bordered)				
	Made of paper				
	Pressure-sensitive (self-adhesive)				
111	Flat	323113 1111 5			
112	Rolls	323113 1116 4			
113	Other than pressure-sensitive	323113 1121 4			
	Made of other materials (<i>Specify label material.</i>) ↘				
114		323113 1126 3			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
	0734	0730	0731			
	Screen printing - Continued					
	Advertising printing (designed to sell products or services)					
	Display advertising					
115	Posters (including outdoor advertising and window)	323113 1231 1				
116	Counter, floor display, point-of-purchase, and other printed display material (excluding signs)	323113 1236 0				
117	Signs and displays (nonelectric) made of wood, metal, plastics, etc. (excluding printing of material to be affixed to a sign or display, which should be reported on line 116)	339950 3YVW 7				
118	Other advertising printing (<i>Report direct mail catalog printing on line 125.</i>)	323113 1241 0				
	Printing on apparel and fabric articles made elsewhere					
119	Apparel and apparel accessories, made of any material	323113 3111 3				
120	Fabric articles other than apparel or apparel accessories (excluding cloth labels, which should be reported on line 114)	323113 3116 2				
121	Stamped art goods for embroidering, punching, and needlework	323113 3121 2				
	Other general job printing					
122	Decalcomanias and pressure-sensitives (self-adhesive) (including bumper stickers, etc.; excluding labels)	323113 1346 7				
123	Printing on metal (excluding signs and displays)	323113 1451 5				
124	Printing on glass or plastics containers for others	323113 1456 4				
	All other general commercial screen printing (including customized printed stationery and business cards) (<i>Specify products.</i>) ↘					
125		323113 1491 1				
	Engraving (printing) (<i>Report metal nameplate engraving on line 33.</i>)					
126	Security	323119 E111 8				
127	Social	323119 E116 7				
	Commercial					
128	Business cards	323119 E121 7				
129	Other	323119 E126 6				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
130	Letterpress printing Printed labels, custom and stock (including bordered) Made of paper Pressure-sensitive (self-adhesive)	323119 3117 7			
131	Other than pressure-sensitive	323119 3119 3			
132	Made of other materials (<i>Specify label material.</i>) ↴ 	323119 3131 8			
133	Printed rolls and sheets for packaging purposes (printing only) (<i>Report rolls and sheets converted and printed or converted only on lines 157 and 158.</i>)	323119 3139 1			
134	Advertising printing (designed to sell products or services) Direct mail (including circulars, letters, pamphlets, cards, and printed envelopes) (<i>Report direct mail catalog printing on line 138.</i>)	323119 9111 4			
135	Display advertising (including posters, counter, floor, point-of-purchase, window, and outdoor advertising materials)	323119 9119 7			
136	Other advertising printing (including newspaper and magazine inserts, brochures, pamphlets, circular folders, etc.)	323119 9143 7			
137	Magazine and periodical printing (including Sunday magazine and comic supplements)	323119 C112 8			
138	Catalog and directory printing (including direct mail catalog printing) . .	323119 C118 5			
139	Financial and legal printing, except checkbooks (<i>Report checkbooks and checkbook refills on line 150.</i>)	323119 C122 7			
140	Other general job printing Printed decalcomanias and pressure-sensitives (self-adhesive), including bumper stickers, etc. (excluding labels)	323119 C227 4			
141	Other business form printing, nec (not elsewhere classified) (<i>Report manifold business forms (continuous, unit-set, or other) on lines 153 through 156.</i>)	323119 C229 0			
142	Tags (including embossed)	323119 C231 6			
143	Ticket, coupon, and food and beverage check printing (including transportation and amusement)	323119 C233 2			
144	Calendars and calendar pads	323119 C235 7			
145	Embossing or embossing and printing plastic cards (credit, ID, etc.) .	323119 C241 5			
146	All other general commercial letterpress printing (including customized stationery)	323119 C292 8			
147	All other commercial printing other than lithographic (offset), gravure, flexographic, screen, quick, digital, letterpress, and engraving printing (<i>Report receipts for photocopying, blueprinting, and print brokering on lines 165 through 167. Specify printing process.</i>)	323119 J100 6			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts				
			Value, f.o.b. plant				
			\$ Bil.	Mil.	Thou.		
	0734	0730	0731				
148	Prepress services Typesetting, imagesetting, and other prepress services, including color separations and other filmwork for platemaking (excluding platemaking)	323122 1100 9					
149	Printing plates, prepared for printing, excluding blank plates (Report blank plates on lines 159 through 164.)	323122 3YWW 1					
150	Checkbooks (including inserts and refills, but excluding those in continuous form and die-cut)	323116 9100 3					
151	Pressure-sensitive products, unprinted	322222 5YWW 8					
152	Tags, unprinted	322299 3591 4					
153	Manifold business forms Unit set forms, loose or bound (including stock, custom printed, label/form combinations, etc.)	323116 1YWW 5					
154	Manifold books and pegboard accounting systems	323116 3YWW 3					
155	Custom continuous forms (single or multiple copy forms, with or without carbon, manufactured from a continuous web and not cut into units prior to execution, manufactured to customer's specifications)	323116 5YWW 1					
156	Stock continuous forms (single or multiple copy stock forms usually printed on separate sheets which are fastened or unfastened) (including stock jumbo roll-feed forms, label/form combinations, self-mailers, etc.)	323116 7YWW 9					
157	Coated or laminated paper and plastics film for flexible packaging uses: converting and printing or converting only (excluding foil and film-on-film laminations)	322221 WYWW 0					
158	Unsupported plastics film rolls and sheets for flexible packaging uses: converting and printing or converting only (including plastics film-on-film and metalized film-on-film)	326112 WYWW 7					
159	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18					
160		26					
161		34					
162		42					
163		59					
164		67					
165	Miscellaneous receipts Receipts for photocopying	000973 3400 7					
166	Receipts for blueprinting services	000973 3401 5					

CONTINUE WITH 22 ON PAGE 22

CONTINUE ON PAGE 22

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
	Miscellaneous receipts - Continued				
167	Receipts for services as print broker	000973 8900 1			
168	Sales of scrap and refuse	000999 8013 8			
169	Other miscellaneous receipts (including receipts for repair work, etc.) . .	000999 8098 9			
170	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 15, line A2.)	000999 8900 6			
171	TOTAL (Should equal 4, line A)	770000 0000 8			

23-27 Not Applicable.



32303224

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

28 ESTABLISHMENT ACTIVITIES

A. Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.
(Mark "X" ALL that apply.)

This activity was performed -			
By this establishment	By another establishment of this company	By another company	Not at all
0921 <input type="checkbox"/>	8071 <input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
1. Product design/engineering			
2. Order fulfillment			
0923 <input type="checkbox"/>	8072 <input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
a. Bundling or kitting (combining multiple items into a prepackaged product)			
0924 <input type="checkbox"/>	8073 <input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
b. Pick and pack (taking goods from inventory and packaging them to fill orders).			
0925 <input type="checkbox"/>	8074 <input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
c. Warehousing of finished products			
0926 <input type="checkbox"/>	8075 <input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
d. Breaking bulk (reducing large shipments into smaller portions for customers)			
0927 <input type="checkbox"/>	8076 <input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)			
0928 <input type="checkbox"/>	8077 <input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
f. Long distance delivery (beyond local areas and commercial zones)			
0932 <input type="checkbox"/>	8078 <input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>
g. Processing of returned merchandise			

B. During 2002 did this establishment:

- 1. Manage inventory owned by this establishment AND held at this location? 0936 Yes 0937 No
- 2. Manage inventory owned by this establishment BUT held at a customer's location?. 0956 Yes 0957 No
- 3. Manage inventory owned by another company BUT held at this location? 0976 Yes 0977 No
- 4. Manage inventory owned by another company AND held somewhere other than at this location?. 0994 Yes 0995 No
- 5. Contract with another firm for any of your production using materials owned by this location? 8041 Yes 8042 No
- 6. Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion? 8044 Yes 8045 No
- 7. Manufacture products for a government to their specifications? 8047 Yes 8048 No
- 8. Manufacture products for another business to their specifications? 8016 Yes 8017 No
- 9. Manufacture products for a final retail customer to their specifications? 8060 Yes 8062 No



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29 OPERATIONAL STATUS

Activity that best describes this establishment's status at the end of 2002
(Mark "X" only ONE box.)

0011 <input type="checkbox"/> In operation	0013 <input type="checkbox"/> Temporarily or seasonally inactive							
0012 <input type="checkbox"/> Under construction, development, or exploration	0014 <input type="checkbox"/> Ceased operation - Give date at right →	0018 <table border="1"> <tr> <th>Month</th> <th>Day</th> <th>Year</th> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> </table>	Month	Day	Year			
Month	Day	Year						
	0015 <input type="checkbox"/> Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴	→						

0060 Name of new owner or operator	0061 Employer Identification Number		
	Enter EIN of new owner (9 digits) →		-
0062 Mailing address (number and street, P.O. Box, etc.)			
0063 City, town, village, etc.	0064 State	0065 ZIP Code	
			-

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?
 0078 Yes 0079 No - Enter time period covered →

FROM 0070	Month	Year	TO 0071	Month	Year

0072 Name of person to contact regarding this report 0073 Title

Telephone 0074	Area code	Number	Extension	Fax 0075	Area code	Number
		-				-

0076 Internet e-mail address Date completed
0069

	Month	Day	Year

Thank you for completing your 2002 Economic Census form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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