

**16** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc. consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **15**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **15**, line A2, not in **16**. The value of these products shipped by this establishment should be reported in **2** under Census product code 000999 8900 6, "Resales."

INFORMATION COPY  
DO NOT USE TO REPORT

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
	Materials used for wine, brandy, and brandy spirits manufacturing		↑ short tons ↓					
<b>1</b>	Grapes . . . . .	111332 00 3						
	Purchased wines		↑ 1000 wine gal ↓					
<b>2</b>	For blending . . . . .	312130 01 6						
<b>3</b>	For other purposes . . . . .	312130 03 2						
<b>4</b>	Glass containers used for wine and brandy . . .	327213 05 4	gross					
<b>5</b>	Paperboard boxes and containers used for wine and brandy . . . . .	322210 03 0						
<b>6</b>	Cost of all other materials, ingredients, and supplies consumed in wine manufacturing (Specify the three principal materials, etc., included in this value.) ↘	001900 16 6						

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CONTINUE WITH **16** ON PAGE 9



**16** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
	Materials used in processing and bottling of distilled liquors - Continued							
<b>20</b>	Glass containers used for distilled liquor . . . .	327213 07 0						
<b>21</b>	Paperboard boxes and containers used for distilled liquor . . . . .	322210 05 5						
<b>22</b>	Cost of all other materials, ingredients, and supplies consumed in processing and bottling distilled liquor ( <i>Specify the three principal materials, etc., included in this value.</i> ) ↴	001900 18 2						
<b>23</b>	Cost of all other materials and components, parts, containers, and supplies consumed ( <i>Specify the principal materials, etc., included in this value.</i> ) ↴	009700 99 8						
<b>24</b>	<b>TOTAL</b> ( <i>Should equal total reported in 15, line A1</i> )	771000 00 7						

**17-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**A. Wines, Brandy, and Brandy Spirits**

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 2. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

CONTINUE WITH 2 ON PAGE 11

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE  
**A. Wines, Brandy, and Brandy Spirits - Continued**

Line No.	Products and services	Census product code	Unit of measure for quantities	Quantity produced for all purposes	Products shipped and other receipts			
					Quantity	Value, f.o.b. plant		
						\$ Bil.	Mil.	Thou.
0734		0730	0736	0733	0732	0731		
	Wines, brandy, and brandy spirits		1000 wine gal					
	Grape wines, 14 percent or less							
1	White . . . . .	312130 0111 3						
2	Red . . . . .	312130 0221 0						
3	Rose . . . . .	312130 0331 7						
4	Other fruit and berry wines, 14 percent or less . . . . .	312130 0441 4						
5	Dessert wines (excluding specialties) . . . . .	312130 0551 0						
6	Effervescent wines (including sparkling wines) (naturally and artificially carbonated) . . . . .	312130 0661 7						
	Specialties							
7	Vermouth . . . . .	312130 0881 1						
8	Wine coolers . . . . .	312130 0771 4						
9	Other specialty wines . . . . .	312130 0891 0						
10	Nonalcoholic wine (of total wine reported in lines 1-9) (quantity only) . . . . .	312130 08A1 8						
11	Beverage brandy, neutral fruit spirits, and neutral brandy (excluding neutral citrus residue brandy) . . . . .	312130 08B1 7	1000 tax gal					
12	Wine removed from fermenters . . . . .	312130 08C1 6	1000 wine gal					
13	Brandy and spirits removed from receiving tanks . . . . .	312130 09D1 3	1000 tax gal					
14	Concentrated fruit juice products (not hotpack) (including for fountain use)	311930 7141 7	1000 gal					
15	Fruit juices, concentrated, hot pack . . . . .	311421 J271 9	1000 gal (sngl st equiv)					

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE  
**B. Distillery Production (Excluding Brandy)**

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products**

Quantity Produced For All Purposes - Report the total amount and production value of each specified product made in this establishment during 2002, whether sold, transferred, added to inventory, or used in further processing.

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE  
**B. Distillery Production (Excluding Brandy) - Continued**

Production value for products sold in the raw state or directly after production refers to the actual amounts receivable by you for the products, excluding freight charges and excise taxes.

For liquors to be aged by you or otherwise placed in inventory prior to further processing or selling, report only actual cost of producing and barreling the raw products, including the cost of materials, labor, cooperage, and the pro rata share of the overhead cooperage, and the pro rata share of the overhead generally assigned to such production operations.

When transferring products to other establishments within your company, the shipping plants assign the full economic value to the transferred products, i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

Line No.	Products and services	Census product code	Unit of measure for quantities	Total production				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Products of distilleries used for medicinal and beverage purposes (Specify industrial alcohol on lines 12-17 in 2C.)		↑ 1000 proof gal ↓					
1	Whiskey (raw) (bourbon, rye, etc.) . . . . .	312140 1111 1						
2	Vodka (including original and continuous distillation and/or processing operations) . . . .	312140 1223 4						
3	Grain neutral spirits (including neutral citrus residue brandy) . . . . .	312140 1221 8						
4	Distillers' dried grains, dark and light, and dried solubles . . . . .	312140 1351 3	short tons					
5	Other distilled liquors, including rum, gin, and cane neutral spirits, except applejack . . . . .	312140 1243 2						
6	Applejack . . . . .	312140 1245 7						

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE  
**C. Bottled Liquors, Except Brandy**

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 2. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products**

Quantity Produced For All Purposes - Report in these columns the quantity and selling value, f.o.b. plant, of all products bottled in this establishment during 2002. For value, report the net selling value of your total production of each product listed. The figures should represent values, f.o.b. plant, after discounts and allowances, and should not include freight charges or excise taxes.

Quantity data for lines 1 through 11 should equal the sum of the monthly quantity figures submitted each month on the 2002 A.T.F. Form 5110.28, part IV, columns (D) and (F), Bureau of Alcohol, Tobacco, and Firearms.

When transferring products to other establishments within your company, the shipping plants assign the full economic value to the transferred products, i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Spirits from Puerto Rico and Virgin Islands and imported spirits that are allowed to be labeled as a product of a foreign country should be reported as a resale in section 2D, line 9.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE  
**C. Bottled Liquors, Except Brandy - Continued**

Line No.	Products and services	Census product code	Unit of measure for quantities	Total production				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Bottled liquors (excluding bottled in bond) (Corresponds to data reported on 2002 A.T.F. Form 5110.28, part IV, columns (D) and (F), Bureau of Alcohol, Tobacco, and Firearms.) Whiskey		1000 wine gal					
1	Unprocessed whiskey . . . . .	312140 4111 8						
2	Blends of whiskey . . . . .	312140 4221 5						
3	Blends with neutral spirits . . . . .	312140 4331 2						
4	Other whiskey . . . . .	312140 4441 9						
5	Gin . . . . .	312140 4551 5						
6	Cordials, liquors . . . . .	312140 4661 2						
7	Cocktails and similar compounds . . . . .	312140 4771 9						
8	Vodka . . . . .	312140 4881 6						
9	Rum . . . . .	312140 4991 3						
	Other bottled liquors (excluding bottled in bond) (Specify kind.) ↴							
10		312140 49A1 1						
11	Bottled in bond . . . . .	312140 49B1 0						
	Ethyl alcohol (Report shipments, rather than production, for these products.) Manufactured by the wet mill process							
12	Pure (natural) . . . . .	325193 0211 4						
13	Fuel ethanol . . . . .	325193 0111 6						
14	Other denatured (special or complete) (including natural and synthetic, for uses other than rubbing) . . . . .	325193 0221 3						
	Manufactured by other processes (dry mill/ distillation)							
15	Pure (natural) . . . . .	325193 0411 0						
16	Fuel ethanol . . . . .	325193 0311 2						
17	Other denatured (special or complete) (including natural and synthetic, for uses other than rubbing) . . . . .	325193 0511 7						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**D. Other Products, Services, and Receipts**

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 2. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 000930 0000 8.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

Line No.	Products and services	Census product code	Value, of receipts, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
	All other products made in this establishment - <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.</i>				
1		18			
2		26			
3		34			
4		42			
5		59			
6		67			
7	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) 7				
		000930 0000 8			
8	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)				
		000999 8000 5			
9	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 15, line A2.)				
		000999 8900 6			
10	<b>TOTAL</b> (Should equal 4, line A)				
		770000 0000 8			

**23-27** Not Applicable.

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**28** ESTABLISHMENT ACTIVITIES

**A.** Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.  
(Mark "X" ALL that apply.)

This activity was performed -			
By this establishment	By another establishment of this company	By another company	Not at all
0921 <input type="checkbox"/>	8071 <input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
<b>1.</b> Product design/engineering . . . . .			
<b>2.</b> Order fulfillment			
0923 <input type="checkbox"/>	8072 <input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
<b>a.</b> Bundling or kitting (combining multiple items into a prepackaged product) . . . . .			
0924 <input type="checkbox"/>	8073 <input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
<b>b.</b> Pick and pack (taking goods from inventory and packaging them to fill orders). . . . .			
0925 <input type="checkbox"/>	8074 <input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
<b>c.</b> Warehousing of finished products . . . . .			
0926 <input type="checkbox"/>	8075 <input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
<b>d.</b> Breaking bulk (reducing large shipments into smaller portions for customers) . . . . .			
0927 <input type="checkbox"/>	8076 <input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
<b>e.</b> Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas) . . . . .			
0928 <input type="checkbox"/>	8077 <input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
<b>f.</b> Long distance delivery (beyond local areas and commercial zones) . . . . .			
0932 <input type="checkbox"/>	8078 <input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>
<b>g.</b> Processing of returned merchandise . . . . .			

**B.** During 2002 did this establishment:

- 1. Manage inventory owned by this establishment AND held at this location? . . . . . 0936  Yes                      0937  No
- 2. Manage inventory owned by this establishment BUT held at a customer's location?. . . . . 0956  Yes                      0957  No
- 3. Manage inventory owned by another company BUT held at this location? . . . . . 0976  Yes                      0977  No
- 4. Manage inventory owned by another company AND held somewhere other than at this location?. . . . . 0994  Yes                      0995  No
- 5. Contract with another firm for any of your production using materials owned by this location? . . . . . 8041  Yes                      8042  No
- 6. Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion? . . . . . 8044  Yes                      8045  No
- 7. Manufacture products for a government to their specifications? . . . . . 8047  Yes                      8048  No
- 8. Manufacture products for another business to their specifications? . . . . . 8016  Yes                      8017  No
- 9. Manufacture products for a final retail customer to their specifications? . . . . . 8060  Yes                      8062  No



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**29 OPERATIONAL STATUS**

Activity that best describes this establishment's status at the end of 2002  
(Mark "X" only ONE box.)

0011 <input type="checkbox"/> In operation	0013 <input type="checkbox"/> Temporarily or seasonally inactive							
0012 <input type="checkbox"/> Under construction, development, or exploration	0014 <input type="checkbox"/> Ceased operation - Give date at right →	0018 <table border="1" style="display: inline-table; vertical-align: middle;"> <tr> <th>Month</th> <th>Day</th> <th>Year</th> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> </table>	Month	Day	Year			
Month	Day	Year						
	0015 <input type="checkbox"/> Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴	→						

0060 Name of new owner or operator	0061 Employer Identification Number		
	Enter EIN of new owner (9 digits) →	-	
0062 Mailing address (number and street, P.O. Box, etc.)			
0063 City, town, village, etc.	0064 State	0065 ZIP Code	
		-	

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?							
0078 <input type="checkbox"/> Yes	0079 <input type="checkbox"/> No - Enter time period covered →	FROM 0070	Month	Year	TO 0071	Month	Year
0072 Name of person to contact regarding this report		0073 Title					
Telephone 0074	Area code	Number	Extension	Fax 0075	Area code	Number	
		-				-	
0076 Internet e-mail address				Date completed 0069	Month	Day	Year

**Thank you for completing your 2002 Economic Census form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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