

## **What Does All This Green on the Management Scorecard Really Mean?**

### **Today:**

- All Federal programs are focused on achieving desired outcomes, and are taking steps to ensure tax dollars are spent effectively and more effectively each year.
- Senior Executives are assessed on whether they have achieved their goals and how their programs performed.
- Federal agencies use public-private competition to improve effectiveness and reduce costs in the performance of highly commercial activities. To date, agencies have made improvements that will result in over \$7.2 billion in savings.
- Federal agencies account for their expenditures and financial transactions throughout the year.
- Agencies collaborate to give citizens online access to a wide range of government services. Intuitive, user-friendly websites allow the public to easily interact with their government online in unprecedented ways.

### **In the future:**

- Every government program will be held accountable for improving its performance and making its performance public and transparent.
- All Federal employees will be held accountable for performance and results.
- Agencies will have even more resources to spend directly on their missions and improved government services for citizens, because of the aggressiveness with which they are managing commercial costs.
- Federal agencies will virtually eliminate improper payments and their inventory of unnecessary real property.
- The American people will have even easier, online access to an ever-increasing array of government services and information as agencies work to raise customer satisfaction levels to higher and higher levels.

### **Before:**

- The performance of Federal programs was assessed only on an as-needed, inconsistent basis. Half of all programs could not demonstrate they were achieving results, and only half had clear, outcome-oriented goals.
- Federal employees were assessed only on their competencies, not their performance.

- Few agencies had the ability to use public-private competition to help streamline daily operations and reduce unnecessary spending.
- Federal agency financial statements were prepared and audited 5 months after the fiscal year-end, allowing lax fiscal disciplines.
- Government services were rarely available electronically, difficult to find, and burdensome to use.

Federal employees are making their agencies more effective, and able to be more effective every year.

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