

Missouri

1997

Issued December 1999

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**1997 Economic Census**

*Professional, Scientific, and Technical Services*

Geographic Area Series



**U S C E N S U S B U R E A U**

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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## **1997 Economic Census** *Professional, Scientific, and Technical Services* Geographic Area Series



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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Professional, Scientific, and Technical Services

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## SCOPE

The Professional, Scientific, and Technical Services sector (sector 54) of the 1997 Economic Census covers establishments with payroll that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and record-keeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

## GENERAL

A list of reports that provide statistics on sector 54 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax,

each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

**Sources of receipts or revenue report.** This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

**Establishment and firm size (including legal form of organization) report.** This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

**ZIP Code report.** This report presents data for establishments with payroll by United States ZIP Code.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget

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(OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population

or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code) no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MISSOURI</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10 601</b>	<b>9 953 338</b>	<b>3 643 649</b>	<b>859 712</b>	<b>93 792</b>	<b>16.0</b>	<b>6.7</b>
541	Professional, scientific, & technical services .....	10 601	9 953 338	3 643 649	859 712	93 792	16.0	6.7
5411	Legal services .....	2 965	2 014 616	777 840	165 225	18 383	18.0	4.3
54111	Offices of lawyers .....	2 778	1 909 857	737 091	156 647	16 812	18.2	4.2
541110	Offices of lawyers .....	2 778	1 909 857	737 091	156 647	16 812	18.2	4.2
5411101	Offices of lawyers (except legal aid societies) .....	2 778	1 909 857	737 091	156 647	16 812	18.2	4.2
54119	Other legal services .....	187	104 759	40 749	8 578	1 571	14.2	6.4
541191	Title abstract & settlement offices .....	167	D	D	D	g	D	D
541199	All other legal services .....	20	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	1 944	1 040 561	418 461	109 387	16 493	18.7	11.5
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	1 944	1 040 561	418 461	109 387	16 493	18.7	11.5
541211	Offices of certified public accountants .....	920	737 520	282 342	63 763	8 028	16.4	7.1
541213	Tax return preparation services .....	337	53 972	18 403	7 375	4 029	33.4	6.7
541214	Payroll services .....	49	138 836	68 958	26 223	1 916	3.0	29.4
541219	Other accounting services .....	638	110 233	48 758	12 026	2 520	46.9	20.8
5413	Architectural, engineering, & related services .....	1 499	2 003 446	798 185	189 017	18 076	14.8	4.4
54131	Architectural services .....	400	427 846	177 863	41 159	3 767	14.3	2.3
541310	Architectural services .....	400	427 846	177 863	41 159	3 767	14.3	2.3
54133	Engineering services .....	763	1 413 156	543 584	130 151	11 764	14.4	5.1
541330	Engineering services .....	763	1 413 156	543 584	130 151	11 764	14.4	5.1
54134	Drafting services .....	52	D	D	D	c	D	D
541340	Drafting services .....	52	D	D	D	c	D	D
54135	Building inspection services .....	44	14 647	6 948	1 866	262	29.5	2.6
541350	Building inspection services .....	44	14 647	6 948	1 866	262	29.5	2.6
54136	Geophysical surveying & mapping services .....	4	D	D	D	b	D	D
541360	Geophysical surveying & mapping services .....	4	D	D	D	b	D	D
54137	Surveying & mapping (except geophysical) services .....	148	55 737	29 507	6 449	1 046	19.8	3.4
541370	Surveying & mapping (except geophysical) services .....	148	55 737	29 507	6 449	1 046	19.8	3.4
54138	Testing laboratories .....	88	75 049	31 926	7 540	949	17.9	4.5
541380	Testing laboratories .....	88	75 049	31 926	7 540	949	17.9	4.5
5414	Specialized design services .....	465	249 363	72 122	16 205	2 160	28.1	20.4
54141	Interior design services .....	183	64 571	14 242	3 067	573	44.9	5.8
541410	Interior design services .....	183	64 571	14 242	3 067	573	44.9	5.8
54142	Industrial design services .....	20	15 533	3 842	850	147	13.3	3.3
541420	Industrial design services .....	20	15 533	3 842	850	147	13.3	3.3
54143	Graphic design services .....	252	158 240	52 429	12 000	1 390	18.6	29.3
541430	Graphic design services .....	252	158 240	52 429	12 000	1 390	18.6	29.3
5414301	Graphic design services (except commercial art & medical artists) ..	204	147 744	49 113	11 232	1 280	16.4	31.0
5414302	Commercial art .....	47	D	D	D	c	D	D
5414303	Medical artists .....	1	D	D	D	a	D	D
54149	Other specialized design services .....	10	11 019	1 609	288	50	86.8	1.6
541490	Other specialized design services .....	10	11 019	1 609	288	50	86.8	1.6
5415	Computer systems design & related services .....	1 038	2 433 136	784 044	193 850	15 307	8.4	4.2
54151	Computer systems design & related services .....	1 038	2 433 136	784 044	193 850	15 307	8.4	4.2
541511	Custom computer programming services .....	459	750 522	303 618	68 090	5 475	12.4	5.2
541512	Computer systems design services .....	439	980 127	328 858	78 464	6 702	9.7	4.0
5415121	Computer systems integrators .....	162	717 485	215 357	48 664	4 469	5.6	2.1
5415122	Computer systems consultants (except systems integrators) .....	277	262 642	113 501	29 800	2 233	20.9	9.0
541513	Computer facilities management services .....	19	655 523	127 759	41 990	2 562	—	2.6
541519	Other computer related services .....	121	46 964	23 809	5 306	568	35.0	13.9
5416	Management, scientific, & technical consulting services .....	1 262	868 414	339 651	80 106	8 341	24.4	10.5
54161	Management consulting services .....	1 032	772 130	299 605	71 010	7 254	21.7	11.2
541611	Administrative management & general management consulting service .....	446	385 318	149 606	35 316	3 058	13.1	13.9
541612	Human resources & executive search consulting services .....	258	207 928	101 958	25 334	2 620	20.9	10.6
5416121	Actuarial consulting .....	12	D	D	D	c	D	D
5416122	Executive placement services .....	129	D	D	D	g	D	D
5416123	Human resources & personnel management consulting .....	117	97 436	49 994	13 618	1 381	15.9	19.9
541613	Marketing consulting services .....	215	85 081	26 684	5 687	831	43.3	10.3
541614	Process, physical distribution, & logistics consulting services .....	58	14 172	14 046	2 956	511	40.7	2.7
541618	Other management consulting services .....	55	19 631	7 311	1 717	234	32.0	1.0
54162	Environmental consulting services .....	77	36 661	13 501	3 110	410	48.3	4.6
541620	Environmental consulting services .....	77	36 661	13 501	3 110	410	48.3	4.6
54169	Other scientific & technical consulting services .....	153	59 623	26 545	5 986	677	45.5	4.8
541690	Other scientific & technical consulting services .....	153	59 623	26 545	5 986	677	45.5	4.8
5417	Scientific research & development services .....	91	95 393	30 926	6 758	781	25.9	8.2
54171	R&D in the physical, engineering, & life sciences .....	81	90 358	29 014	6 321	676	25.6	8.6
541710	R&D in the physical, engineering, & life sciences .....	81	90 358	29 014	6 321	676	25.6	8.6
5417101	R&D in the physical & engineering sciences .....	47	44 097	12 612	3 142	316	30.1	9.8
5417102	Research & development in the life sciences .....	34	46 261	16 402	3 179	360	21.3	7.6
54172	Research & development in the social sciences & humanities .....	10	5 035	1 912	437	105	31.4	—
541720	R&D in the social sciences & humanities .....	10	5 035	1 912	437	105	31.4	—

See footnotes at end of table.

**Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MISSOURI—Con.</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services—Con.</b>							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services .....	816	954 073	338 383	80 961	9 727	18.3	8.4
54181	Advertising agencies .....	253	297 839	137 983	32 548	2 956	12.1	11.9
541810	Advertising agencies .....	253	297 839	137 983	32 548	2 956	12.1	11.9
54182	Public relations agencies .....	104	82 173	40 955	10 741	805	20.9	5.3
541820	Public relations agencies .....	104	82 173	40 955	10 741	805	20.9	5.3
54183	Media buying services .....	26	27 624	10 942	2 474	229	8.7	40.1
541830	Media buying services .....	26	27 624	10 942	2 474	229	8.7	40.1
54184	Media representatives .....	46	45 464	13 590	3 257	460	4.6	24.8
541840	Media representatives .....	46	45 464	13 590	3 257	460	4.6	24.8
5418401	Radio & television advertising representatives .....	28	21 369	8 211	2 045	239	1.5	37.5
5418402	Publishers' advertising representatives .....	18	24 095	5 379	1 212	221	7.4	13.6
54185	Display advertising .....	76	105 772	28 210	7 054	1 065	10.1	4.9
541850	Display advertising .....	76	105 772	28 210	7 054	1 065	10.1	4.9
5418501	Display advertising (except outdoor) .....	17	38 241	6 685	2 037	454	4.1	7.3
5418502	Outdoor advertising services .....	59	67 531	21 525	5 017	611	13.5	3.5
54186	Direct mail advertising .....	67	205 637	61 114	14 157	2 021	22.5	.2
541860	Direct mail advertising .....	67	205 637	61 114	14 157	2 021	22.5	.2
54187	Advertising material distribution services .....	16	13 084	2 467	475	220	64.0	28.2
541870	Advertising material distribution services .....	16	13 084	2 467	475	220	64.0	28.2
54189	Other services related to advertising .....	228	176 480	43 122	10 255	1 971	29.1	5.2
541890	Other services related to advertising .....	228	176 480	43 122	10 255	1 971	29.1	5.2
5418902	Advertising specialties goods distributor .....	120	134 434	30 714	7 546	981	26.3	4.0
5418903	Sign painting & lettering shop .....	84	15 643	4 672	1 028	251	45.9	23.1
5418909	All other advertising .....	24	26 403	7 736	1 681	739	33.8	.8
5419	Other professional, scientific, & technical services .....	521	294 336	84 037	18 203	4 524	18.1	13.7
54191	Marketing research & public opinion polling .....	74	97 981	32 210	7 171	1 579	15.9	21.7
541910	Marketing research & public opinion polling .....	74	97 981	32 210	7 171	1 579	15.9	21.7
54192	Photographic services .....	385	179 098	46 092	9 954	2 725	18.4	9.8
541921	Photographic studios, portrait .....	291	149 178	36 409	7 714	2 448	16.2	10.9
541922	Commercial photography .....	94	29 920	9 683	2 240	277	29.7	4.0
54193	Translation & interpretation services .....	10	D	D	D	b	D	D
541930	Translation & interpretation services .....	10	D	D	D	b	D	D
54199	All other professional, scientific, & technical services .....	52	D	D	D	c	D	D
541990	All other professional, scientific, & technical services .....	52	D	D	D	c	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MISSOURI</b>									
<b>54</b>	<b>Professional, scientific, &amp; technical services ..</b>	<b>71</b>	<b>103 247</b>	<b>103 364</b>	<b>34 085</b>	<b>8 607</b>	<b>970</b>	<b>6.7</b>	<b>35.6</b>
541	Professional, scientific, & technical services .....	71	103 247	103 364	34 085	8 607	970	6.7	35.6
5411	Legal services .....	29	14 344	13 637	7 207	1 836	235	10.4	1.6
54111	Offices of lawyers .....	29	14 344	13 637	7 207	1 836	235	10.4	1.6
541110	Offices of lawyers .....	29	14 344	13 637	7 207	1 836	235	10.4	1.6
5411102	Legal aid societies & similar legal services .....	29	14 344	13 637	7 207	1 836	235	10.4	1.6
5417	Scientific research & development services .....	42	88 903	89 727	26 878	6 771	735	6.1	41.1
54171	R&D in the physical, engineering, & life sciences .....	32	86 978	86 995	25 738	6 498	694	4.7	41.4
541710	R&D in the physical, engineering, & life sciences .....	32	86 978	86 995	25 738	6 498	694	4.7	41.4
5417101	R&D in the physical & engineering sciences .....	6	D	D	D	D	e	D	D
5417102	Research & development in the life sciences .....	26	D	D	D	D	e	D	D
54172	Research & development in the social sciences & humanities .....	10	1 925	2 732	1 140	273	41	73.1	26.9
541720	R&D in the social sciences & humanities .....	10	1 925	2 732	1 140	273	41	73.1	26.9

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.



**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>COLUMBIA, MO MSA</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>272</b>	<b>112 411</b>	<b>39 140</b>	<b>9 236</b>	<b>1 588</b>	<b>35.6</b>	<b>6.9</b>
541	Professional, scientific, & technical services .....	272	112 411	39 140	9 236	1 588	35.6	6.9
5411	Legal services .....	73	26 364	8 528	2 045	325	31.0	17.1
54111	Offices of lawyers .....	72	D	D	D	e	D	D
541110	Offices of lawyers .....	72	D	D	D	e	D	D
5411101	Offices of lawyers (except legal aid societies) .....	72	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	46	17 261	7 383	1 852	412	29.9	8.4
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	46	17 261	7 383	1 852	412	29.9	8.4
541211	Offices of certified public accountants .....	28	9 819	4 174	1 037	171	22.6	6.2
541213	Tax return preparation services .....	3	D	D	D	c	D	D
541219	Other accounting services .....	15	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	54	36 797	15 258	3 555	502	37.8	2.7
54131	Architectural services .....	17	4 710	1 707	328	63	41.3	18.2
541310	Architectural services .....	17	4 710	1 707	328	63	41.3	18.2
54133	Engineering services .....	25	13 192	5 874	1 305	178	80.8	.5
541330	Engineering services .....	25	13 192	5 874	1 305	178	80.8	.5
54137	Surveying & mapping (except geophysical) services .....	5	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services .....	5	D	D	D	b	D	D
54138	Testing laboratories .....	5	D	D	D	c	D	D
541380	Testing laboratories .....	5	D	D	D	c	D	D
5414	Specialized design services .....	17	4 027	969	229	55	64.1	6.9
54143	Graphic design services .....	8	2 094	633	125	30	93.5	—
541430	Graphic design services .....	8	2 094	633	125	30	93.5	—
5415	Computer systems design & related services .....	25	17 589	3 620	829	114	28.7	.7
54151	Computer systems design & related services .....	25	17 589	3 620	829	114	28.7	.7
541512	Computer systems design services .....	13	14 174	2 289	595	82	18.2	—
5416	Management, scientific, & technical consulting services .....	19	3 000	1 110	199	30	68.9	8.7
54161	Management consulting services .....	16	2 894	1 038	185	27	67.7	9.1
5418	Advertising & related services .....	15	3 312	989	239	41	46.4	3.4
5419	Other professional, scientific, & technical services .....	19	3 228	919	207	94	34.1	.2
54192	Photographic services .....	12	2 088	440	97	45	42.1	—
541921	Photographic studios, portrait .....	10	D	D	D	b	D	D
<b>JOPLIN, MO MSA</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>182</b>	<b>60 676</b>	<b>25 351</b>	<b>6 263</b>	<b>1 092</b>	<b>36.1</b>	<b>6.9</b>
541	Professional, scientific, & technical services .....	182	60 676	25 351	6 263	1 092	36.1	6.9
5411	Legal services .....	69	22 653	9 060	1 857	305	44.5	.7
54111	Offices of lawyers .....	64	20 339	7 889	1 592	257	49.6	.8
541110	Offices of lawyers .....	64	20 339	7 889	1 592	257	49.6	.8
5411101	Offices of lawyers (except legal aid societies) .....	64	20 339	7 889	1 592	257	49.6	.8
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	41	13 793	5 623	1 940	419	27.4	9.2
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	41	13 793	5 623	1 940	419	27.4	9.2
541211	Offices of certified public accountants .....	21	9 491	4 140	1 024	170	26.1	.2
541213	Tax return preparation services .....	5	2 051	479	213	137	14.0	—
541219	Other accounting services .....	15	2 251	1 004	703	112	44.6	55.4
5413	Architectural, engineering, & related services .....	29	13 183	7 297	1 631	213	34.8	—
54133	Engineering services .....	15	10 582	6 214	1 417	172	30.8	—
541330	Engineering services .....	15	10 582	6 214	1 417	172	30.8	—
5414	Specialized design services .....	5	1 544	448	102	25	36.7	8.3
5418	Advertising & related services .....	14	5 487	1 640	471	63	6.3	37.4
5419	Other professional, scientific, & technical services .....	12	1 698	328	73	38	46.0	—
54192	Photographic services .....	11	D	D	D	b	D	D
541921	Photographic studios, portrait .....	10	D	D	D	b	D	D

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KANSAS CITY, MO—KS MSA</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>4 407</b>	<b>4 769 784</b>	<b>1 907 850</b>	<b>431 561</b>	<b>44 494</b>	<b>14.7</b>	<b>6.1</b>
541	Professional, scientific, & technical services .....	4 407	4 769 784	1 907 850	431 561	44 494	14.7	6.1
5411	Legal services .....	1 101	902 593	370 976	76 620	8 191	15.3	2.9
54111	Offices of lawyers .....	1 059	863 165	350 551	71 334	7 646	15.7	3.0
541110	Offices of lawyers .....	1 059	863 165	350 551	71 334	7 646	15.7	3.0
5411101	Offices of lawyers (except legal aid societies) .....	1 059	863 165	350 551	71 334	7 646	15.7	3.0
54119	Other legal services .....	42	39 428	20 425	5 286	545	5.4	2.1
541191	Title abstract & settlement offices .....	38	D	D	D	e	D	D
541199	All other legal services .....	4	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	702	428 178	187 786	55 623	7 159	18.0	20.7
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	702	428 178	187 786	55 623	7 159	18.0	20.7
541211	Offices of certified public accountants .....	352	246 187	99 176	22 515	2 740	20.2	3.0
541213	Tax return preparation services .....	93	24 608	9 981	3 622	1 712	19.3	30.1
541214	Payroll services .....	26	107 900	56 648	24 171	1 629	2.3	60.3
541219	Other accounting services .....	231	49 483	21 981	5 315	1 078	40.8	18.0
5413	Architectural, engineering, & related services .....	646	1 297 790	568 603	130 993	11 835	11.1	1.5
54131	Architectural services .....	166	217 164	79 541	18 626	1 611	11.5	1.3
541310	Architectural services .....	166	217 164	79 541	18 626	1 611	11.5	1.3
54133	Engineering services .....	374	1 013 690	456 886	104 909	9 223	10.9	1.5
541330	Engineering services .....	374	1 013 690	456 886	104 909	9 223	10.9	1.5
54134	Drafting services .....	16	3 626	1 859	478	80	13.4	.2
541340	Drafting services .....	16	3 626	1 859	478	80	13.4	.2
54135	Building inspection services .....	23	D	D	D	b	D	D
541350	Building inspection services .....	23	D	D	D	b	D	D
54137	Surveying & mapping (except geophysical) services .....	32	30 449	15 682	3 471	459	10.4	1.6
541370	Surveying & mapping (except geophysical) services .....	32	30 449	15 682	3 471	459	10.4	1.6
54138	Testing laboratories .....	33	28 701	13 192	3 076	382	10.4	2.7
541380	Testing laboratories .....	33	28 701	13 192	3 076	382	10.4	2.7
5414	Specialized design services .....	194	78 363	21 136	4 807	717	32.8	4.8
54141	Interior design services .....	65	24 134	4 932	1 119	225	42.0	9.9
541410	Interior design services .....	65	24 134	4 932	1 119	225	42.0	9.9
54143	Graphic design services .....	118	49 528	14 916	3 388	446	28.4	2.4
541430	Graphic design services .....	118	49 528	14 916	3 388	446	28.4	2.4
5414301	Graphic design services (except commercial art & medical artists) ..	95	45 169	13 383	3 069	400	27.9	2.5
5414302	Commercial art .....	22	D	D	D	b	D	D
5415	Computer systems design & related services .....	509	986 220	398 675	82 192	7 125	9.0	5.9
54151	Computer systems design & related services .....	509	986 220	398 675	82 192	7 125	9.0	5.9
541511	Custom computer programming services .....	233	307 677	145 509	29 699	2 533	14.9	5.0
541512	Computer systems design services .....	191	593 432	212 613	48 114	4 086	5.9	5.4
5415121	Computer systems integrators .....	77	481 728	156 861	34 817	3 075	2.8	4.1
5415122	Computer systems consultants (except systems integrators) .....	114	111 704	55 752	13 297	1 011	19.5	11.4
541519	Other computer related services .....	72	35 337	16 398	3 412	407	22.9	19.8
5416	Management, scientific, & technical consulting services .....	650	484 422	169 559	37 275	3 722	22.6	10.1
54161	Management consulting services .....	500	412 834	141 440	30 752	2 940	19.5	10.8
541611	Administrative management & general management consulting service .....	195	220 490	58 384	13 462	1 134	12.6	7.6
541612	Human resources & executive search consulting services .....	138	109 081	56 616	12 370	1 098	25.1	20.3
5416121	Actuarial consulting .....	9	16 543	9 160	1 841	146	8.2	2.1
5416122	Executive placement services .....	68	43 907	25 633	4 668	544	37.5	5.1
5416123	Human resources & personnel management consulting .....	61	48 631	21 823	5 861	408	19.7	40.2
541613	Marketing consulting services .....	120	59 772	17 906	3 266	459	35.1	9.4
541614	Process, physical distribution, & logistics consulting services .....	18	9 881	3 688	568	108	22.4	.1
541618	Other management consulting services .....	29	13 610	4 846	1 086	141	13.7	.5
54162	Environmental consulting services .....	47	23 846	8 795	2 234	267	39.2	6.0
541620	Environmental consulting services .....	47	23 846	8 795	2 234	267	39.2	6.0
54169	Other scientific & technical consulting services .....	103	47 742	19 324	4 289	515	41.1	6.3
541690	Other scientific & technical consulting services .....	103	47 742	19 324	4 289	515	41.1	6.3
5417	Scientific research & development services .....	42	40 520	13 467	2 610	365	41.5	19.6
54171	R&D in the physical, engineering, & life sciences .....	35	33 568	10 357	1 998	299	39.5	23.7
541710	R&D in the physical, engineering, & life sciences .....	35	33 568	10 357	1 998	299	39.5	23.7
5417101	R&D in the physical & engineering sciences .....	21	24 121	6 178	1 421	162	43.5	8.0
54172	Research & development in the social sciences & humanities .....	7	6 952	3 110	612	66	50.9	.2
541720	R&D in the social sciences & humanities .....	7	6 952	3 110	612	66	50.9	.2

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KANSAS CITY, MO—KS MSA—Con.</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services—Con.</b>							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services .....	367	474 351	154 983	36 402	4 203	16.3	4.9
54181	Advertising agencies .....	133	134 809	67 399	16 433	1 456	9.2	2.8
541810	Advertising agencies .....	133	134 809	67 399	16 433	1 456	9.2	2.8
54182	Public relations agencies .....	37	27 038	12 163	2 829	252	23.9	10.0
541820	Public relations agencies .....	37	27 038	12 163	2 829	252	23.9	10.0
54184	Media representatives .....	18	30 033	12 124	2 887	296	3.0	30.7
541840	Media representatives .....	18	30 033	12 124	2 887	296	3.0	30.7
5418402	Publishers' advertising representatives .....	12	24 429	10 387	2 508	250	1.3	19.5
54185	Display advertising .....	26	36 431	12 840	2 876	475	10.0	1.0
541850	Display advertising .....	26	36 431	12 840	2 876	475	10.0	1.0
5418502	Outdoor advertising services .....	19	25 203	12 132	2 700	342	9.4	1.5
54186	Direct mail advertising .....	39	113 860	28 867	6 681	1 088	13.1	1.8
541860	Direct mail advertising .....	39	113 860	28 867	6 681	1 088	13.1	1.8
54187	Advertising material distribution services .....	6	D	D	D	b	D	D
541870	Advertising material distribution services .....	6	D	D	D	b	D	D
54189	Other services related to advertising .....	97	D	D	D	f	D	D
541890	Other services related to advertising .....	97	D	D	D	f	D	D
5418902	Advertising specialties goods distributor .....	55	75 615	9 977	2 080	280	36.4	2.9
5418903	Sign painting & lettering shop .....	29	D	D	D	c	D	D
5418909	All other advertising .....	11	11 635	3 680	870	111	35.9	6.0
5419	Other professional, scientific, & technical services .....	196	77 347	22 665	5 039	1 177	30.2	15.1
54191	Marketing research & public opinion polling .....	34	23 511	8 223	1 760	519	35.4	14.2
541910	Marketing research & public opinion polling .....	34	23 511	8 223	1 760	519	35.4	14.2
54192	Photographic services .....	133	41 524	10 517	2 580	519	29.4	19.6
541921	Photographic studios, portrait .....	95	24 176	5 347	1 281	367	36.7	6.3
541922	Commercial photography .....	38	17 348	5 170	1 299	152	19.3	38.1
54193	Translation & interpretation services .....	8	5 551	2 571	378	44	2.7	—
541930	Translation & interpretation services .....	8	5 551	2 571	378	44	2.7	—
54199	All other professional, scientific, & technical services .....	21	6 761	1 354	321	95	39.0	2.7
541990	All other professional, scientific, & technical services .....	21	6 761	1 354	321	95	39.0	2.7
<b>ST. JOSEPH, MO MSA</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>143</b>	<b>65 246</b>	<b>22 005</b>	<b>5 031</b>	<b>797</b>	<b>24.5</b>	<b>6.8</b>
541	Professional, scientific, & technical services .....	143	65 246	22 005	5 031	797	24.5	6.8
5411	Legal services .....	48	16 256	4 607	1 094	195	29.8	6.2
54111	Offices of lawyers .....	45	12 870	3 671	885	152	37.6	7.8
541110	Offices of lawyers .....	45	12 870	3 671	885	152	37.6	7.8
5411101	Offices of lawyers (except legal aid societies) .....	45	12 870	3 671	885	152	37.6	7.8
54119	Other legal services .....	3	3 386	936	209	43	—	—
541191	Title abstract & settlement offices .....	3	3 386	936	209	43	—	—
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	36	8 509	3 229	746	220	38.5	21.8
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	36	8 509	3 229	746	220	38.5	21.8
541211	Offices of certified public accountants .....	21	6 064	2 406	454	97	32.9	29.1
541213	Tax return preparation services .....	7	1 409	478	211	106	23.8	—
5413	Architectural, engineering, & related services .....	18	10 927	4 804	1 089	136	35.4	6.2
54138	Testing laboratories .....	3	D	D	D	b	D	D
541380	Testing laboratories .....	3	D	D	D	b	D	D
5417	Scientific research & development services .....	1	D	D	D	b	D	D
54171	R&D in the physical, engineering, & life sciences .....	1	D	D	D	b	D	D
541710	R&D in the physical, engineering, & life sciences .....	1	D	D	D	b	D	D
5417102	Research & development in the life sciences .....	1	D	D	D	b	D	D
5418	Advertising & related services .....	11	6 757	1 581	397	60	9.5	3.9
5419	Other professional, scientific, & technical services .....	8	D	D	D	b	D	D
54192	Photographic services .....	7	D	D	D	b	D	D
541921	Photographic studios, portrait .....	7	D	D	D	b	D	D

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. LOUIS, MO-IL MSA</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5 911</b>	<b>6 679 259</b>	<b>2 414 230</b>	<b>585 849</b>	<b>59 511</b>	<b>13.3</b>	<b>7.1</b>
541	Professional, scientific, & technical services .....	5 911	6 679 259	2 414 230	585 849	59 511	13.3	7.1
5411	Legal services .....	1 473	1 161 005	452 392	101 068	9 828	16.4	5.0
54111	Offices of lawyers .....	1 414	1 106 731	433 864	97 131	9 138	16.9	4.7
541110	Offices of lawyers .....	1 414	1 106 731	433 864	97 131	9 138	16.9	4.7
5411101	Offices of lawyers (except legal aid societies) .....	1 414	1 106 731	433 864	97 131	9 138	16.9	4.7
54119	Other legal services .....	59	54 274	18 528	3 937	690	5.1	9.9
541191	Title abstract & settlement offices .....	46	35 837	15 683	3 271	572	6.0	10.7
541199	All other legal services .....	13	18 437	2 845	666	118	3.5	8.2
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	921	618 068	252 173	58 397	8 843	14.9	5.4
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	921	618 068	252 173	58 397	8 843	14.9	5.4
541211	Offices of certified public accountants .....	464	437 334	171 552	37 512	4 404	13.2	4.1
541213	Tax return preparation services .....	116	24 085	8 913	3 533	2 015	29.6	3.1
541214	Payroll services .....	34	100 392	45 079	11 048	1 353	2.9	4.3
541219	Other accounting services .....	307	56 257	26 629	6 304	1 071	43.4	18.8
5413	Architectural, engineering, & related services .....	855	1 326 078	506 298	123 222	11 279	13.2	6.0
54131	Architectural services .....	234	232 974	106 369	24 468	2 261	15.3	3.2
541310	Architectural services .....	234	232 974	106 369	24 468	2 261	15.3	3.2
54133	Engineering services .....	470	1 000 609	355 629	88 692	7 648	12.1	6.9
541330	Engineering services .....	470	1 000 609	355 629	88 692	7 648	12.1	6.9
54134	Drafting services .....	25	D	D	D	b	D	D
541340	Drafting services .....	25	D	D	D	b	D	D
54135	Building inspection services .....	29	12 764	6 482	1 750	230	21.7	3.0
541350	Building inspection services .....	29	12 764	6 482	1 750	230	21.7	3.0
54137	Surveying & mapping (except geophysical) services .....	44	21 412	11 510	2 320	330	18.4	3.4
541370	Surveying & mapping (except geophysical) services .....	44	21 412	11 510	2 320	330	18.4	3.4
54138	Testing laboratories .....	52	47 813	21 110	4 908	678	23.4	3.6
541380	Testing laboratories .....	52	47 813	21 110	4 908	678	23.4	3.6
5414	Specialized design services .....	298	176 310	54 942	12 582	1 529	24.4	27.1
54141	Interior design services .....	119	45 191	11 045	2 261	391	42.3	4.0
541410	Interior design services .....	119	45 191	11 045	2 261	391	42.3	4.0
54142	Industrial design services .....	11	10 741	2 146	480	83	18.3	.4
541420	Industrial design services .....	11	10 741	2 146	480	83	18.3	.4
54143	Graphic design services .....	161	119 412	41 359	9 765	1 034	17.7	38.4
541430	Graphic design services .....	161	119 412	41 359	9 765	1 034	17.7	38.4
5414301	Graphic design services (except commercial art & medical artists) ..	130	112 370	39 402	9 273	966	15.1	40.2
5414302	Commercial art .....	30	D	D	D	b	D	D
5415	Computer systems design & related services .....	767	1 860 734	588 201	156 673	11 477	7.4	5.5
54151	Computer systems design & related services .....	767	1 860 734	588 201	156 673	11 477	7.4	5.5
541511	Custom computer programming services .....	334	690 769	271 697	62 624	4 791	9.2	5.5
541512	Computer systems design services .....	336	518 486	190 351	48 023	3 694	11.6	7.8
5415121	Computer systems integrators .....	121	293 189	90 713	21 572	1 755	9.5	8.3
5415122	Computer systems consultants (except systems integrators) .....	215	225 297	99 638	26 451	1 939	14.3	7.2
541513	Computer facilities management services .....	13	D	D	D	h	D	D
541519	Other computer related services .....	84	D	D	D	e	D	D
5416	Management, scientific, & technical consulting services .....	810	617 836	256 096	62 021	6 175	18.4	8.7
54161	Management consulting services .....	664	552 135	226 225	55 311	5 402	15.0	9.5
541611	Administrative management & general management consulting service .....	275	287 307	116 738	28 722	2 395	8.6	12.3
541612	Human resources & executive search consulting services .....	187	158 977	78 009	19 285	1 900	19.3	6.1
5416121	Actuarial consulting .....	10	14 090	6 585	1 484	90	5.8	—
5416122	Executive placement services .....	96	83 099	38 769	8 853	953	23.1	2.8
5416123	Human resources & personnel management consulting .....	81	61 788	32 655	8 948	857	17.2	12.0
541613	Marketing consulting services .....	142	54 173	18 512	4 217	602	39.5	9.6
541614	Process, physical distribution, & logistics consulting services .....	37	40 040	9 661	2 234	380	9.7	5.8
541618	Other management consulting services .....	23	11 638	3 305	853	125	21.4	—
54162	Environmental consulting services .....	49	23 141	8 874	2 010	281	54.4	2.9
541620	Environmental consulting services .....	49	23 141	8 874	2 010	281	54.4	2.9
54169	Other scientific & technical consulting services .....	97	42 560	20 997	4 700	492	42.7	1.4
541690	Other scientific & technical consulting services .....	97	42 560	20 997	4 700	492	42.7	1.4
5417	Scientific research & development services .....	60	52 373	18 603	4 106	501	22.2	5.6
54171	R&D in the physical, engineering, & life sciences .....	51	47 177	16 638	3 653	385	21.4	5.8
541710	R&D in the physical, engineering, & life sciences .....	51	47 177	16 638	3 653	385	21.4	5.8
5417101	R&D in the physical & engineering sciences .....	33	29 682	10 187	2 505	231	18.5	6.2
5417102	Research & development in the life sciences .....	18	17 495	6 451	1 148	154	26.4	5.0

See footnotes at end of table.

Table 2a. **Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. LOUIS, MO—IL MSA—Con.</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services—Con.</b>							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services .....	438	632 556	216 910	52 808	6 334	15.5	9.6
54181	Advertising agencies .....	134	164 489	72 334	16 507	1 487	14.3	19.9
541810	Advertising agencies .....	134	164 489	72 334	16 507	1 487	14.3	19.9
54182	Public relations agencies .....	63	57 591	30 709	8 282	595	13.8	4.7
541820	Public relations agencies .....	63	57 591	30 709	8 282	595	13.8	4.7
54183	Media buying services .....	14	20 446	7 455	1 795	142	3.1	46.7
541830	Media buying services .....	14	20 446	7 455	1 795	142	3.1	46.7
54184	Media representatives .....	33	32 718	10 186	2 532	348	4.5	18.5
541840	Media representatives .....	33	32 718	10 186	2 532	348	4.5	18.5
5418401	Radio & television advertising representatives .....	22	D	D	D	c	D	D
5418402	Publishers' advertising representatives .....	11	D	D	D	c	D	D
54185	Display advertising .....	28	60 550	10 864	3 116	536	10.8	4.7
541850	Display advertising .....	28	60 550	10 864	3 116	536	10.8	4.7
5418501	Display advertising (except outdoor) .....	9	36 125	6 230	1 913	428	2.4	7.3
5418502	Outdoor advertising services .....	19	24 425	4 634	1 203	108	23.1	.9
54186	Direct mail advertising .....	36	172 073	51 755	12 434	1 595	18.2	.1
541860	Direct mail advertising .....	36	172 073	51 755	12 434	1 595	18.2	.1
54189	Other services related to advertising .....	121	117 432	31 843	7 807	1 492	19.2	2.9
541890	Other services related to advertising .....	121	117 432	31 843	7 807	1 492	19.2	2.9
5418902	Advertising specialties goods distributor .....	75	92 078	24 038	6 140	728	16.9	3.0
5418903	Sign painting & lettering shop .....	32	4 961	1 511	326	78	46.8	10.1
5418909	All other advertising .....	14	20 393	6 294	1 341	686	22.9	1.0
5419	Other professional, scientific, & technical services .....	289	234 299	68 615	14 972	3 545	12.2	15.6
54191	Marketing research & public opinion polling .....	47	86 674	28 195	6 312	1 308	10.8	22.1
541910	Marketing research & public opinion polling .....	47	86 674	28 195	6 312	1 308	10.8	22.1
54192	Photographic services .....	209	140 287	37 555	8 065	2 140	12.3	11.3
541921	Photographic studios, portrait .....	152	121 165	30 839	6 576	1 966	10.1	12.5
541922	Commercial photography .....	57	19 122	6 716	1 489	174	26.7	3.4
54199	All other professional, scientific, & technical services .....	29	6 765	2 665	554	88	23.0	19.6
541990	All other professional, scientific, & technical services .....	29	6 765	2 665	554	88	23.0	19.6
<b>SPRINGFIELD, MO MSA</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>642</b>	<b>375 112</b>	<b>125 373</b>	<b>27 288</b>	<b>4 259</b>	<b>30.7</b>	<b>8.7</b>
541	Professional, scientific, & technical services .....	642	375 112	125 373	27 288	4 259	30.7	8.7
5411	Legal services .....	192	88 753	38 581	7 925	995	28.8	4.4
54111	Offices of lawyers .....	184	84 087	36 389	7 413	886	30.0	4.3
541110	Offices of lawyers .....	184	84 087	36 389	7 413	886	30.0	4.3
5411101	Offices of lawyers (except legal aid societies) .....	184	84 087	36 389	7 413	886	30.0	4.3
54119	Other legal services .....	8	4 666	2 192	512	109	7.4	6.5
541191	Title abstract & settlement offices .....	D	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	121	50 666	17 840	4 502	919	27.7	38.6
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	121	50 666	17 840	4 502	919	27.7	38.6
541211	Offices of certified public accountants .....	17	40 762	14 120	3 318	476	21.8	46.8
541213	Tax return preparation services .....	56	D	D	D	e	D	D
541219	Other accounting services .....	45	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	99	43 257	20 967	4 464	667	34.4	4.6
54131	Architectural services .....	34	18 832	8 117	1 706	240	27.3	1.3
541310	Architectural services .....	34	18 832	8 117	1 706	240	27.3	1.3
54133	Engineering services .....	37	19 262	10 253	2 198	309	39.0	3.4
541330	Engineering services .....	37	19 262	10 253	2 198	309	39.0	3.4
54137	Surveying & mapping (except geophysical) services .....	14	2 413	1 271	311	70	41.2	—
541370	Surveying & mapping (except geophysical) services .....	14	2 413	1 271	311	70	41.2	—
5414	Specialized design services .....	16	5 948	1 725	356	70	49.2	.7
54143	Graphic design services .....	7	2 412	515	125	32	51.4	1.7
541430	Graphic design services .....	7	2 412	515	125	32	51.4	1.7
5415	Computer systems design & related services .....	33	76 232	16 159	3 529	440	4.2	.4
54151	Computer systems design & related services .....	33	76 232	16 159	3 529	440	4.2	.4
541512	Computer systems design services .....	18	71 639	14 202	3 098	389	1.5	—
5415121	Computer systems integrators .....	11	70 502	13 707	2 973	370	1.1	—
5416	Management, scientific, & technical consulting services .....	72	50 605	9 926	1 995	489	79.2	3.5
54161	Management consulting services .....	58	46 243	8 709	1 812	451	79.1	2.0
541611	Administrative management & general management consulting service .....	25	D	D	D	b	D	D
541612	Human resources & executive search consulting services .....	13	9 463	4 819	933	327	32.1	—
5416123	Human resources & personnel management consulting .....	4	D	D	D	e	D	D
541613	Marketing consulting services .....	12	D	D	D	b	D	D
541614	Process, physical distribution, & logistics consulting services .....	3	D	D	D	a	D	D
5418	Advertising & related services .....	73	46 666	16 305	3 717	472	24.4	9.8
54181	Advertising agencies .....	31	23 647	11 005	2 523	267	14.2	2.1
541810	Advertising agencies .....	31	23 647	11 005	2 523	267	14.2	2.1
54189	Other services related to advertising .....	22	15 238	2 762	630	110	41.5	10.5
541890	Other services related to advertising .....	22	15 238	2 762	630	110	41.5	10.5
5418902	Advertising specialties goods distributor .....	12	12 524	1 989	456	73	42.9	5.5
5418903	Sign painting & lettering shop .....	10	2 714	773	174	37	35.1	33.4

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SPRINGFIELD, MO MSA—Con.</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services—Con.</b>							
541	Professional, scientific, & technical services—Con.							
5419	Other professional, scientific, & technical services .....	31	7 558	2 220	494	168	41.2	7.8
54192	Photographic services .....	23	6 010	1 574	352	114	37.2	8.1
541921	Photographic studios, portrait .....	20	5 232	1 367	303	98	34.7	9.3
<b>AREA OUTSIDE MISSOURI METROPOLITAN AREAS</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1 967</b>	<b>579 446</b>	<b>183 708</b>	<b>39 358</b>	<b>8 167</b>	<b>42.3</b>	<b>7.5</b>
541	Professional, scientific, & technical services .....	1 967	579 446	183 708	39 358	8 167	42.3	7.5
5411	Legal services .....	725	174 219	62 396	12 006	2 430	42.4	5.1
54111	Offices of lawyers .....	615	D	D	D	g	D	D
541110	Offices of lawyers .....	615	D	D	D	g	D	D
5411101	Offices of lawyers (except legal aid societies) .....	615	D	D	D	g	D	D
54119	Other legal services .....	110	D	D	D	e	D	D
541191	Title abstract & settlement offices .....	104	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	548	101 536	37 581	9 962	2 518	47.2	14.2
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	548	101 536	37 581	9 962	2 518	47.2	14.2
541211	Offices of certified public accountants .....	217	64 406	25 884	6 321	1 148	42.8	15.4
541213	Tax return preparation services .....	156	13 815	3 524	1 607	743	61.8	5.7
541219	Other accounting services .....	170	22 794	7 826	1 944	610	50.6	16.1
5413	Architectural, engineering, & related services .....	215	61 263	27 710	5 591	1 071	53.8	3.7
54131	Architectural services .....	27	7 472	2 528	472	91	45.9	5.4
541310	Architectural services .....	27	7 472	2 528	472	91	45.9	5.4
54133	Engineering services .....	92	39 773	18 822	3 707	628	53.3	3.7
541330	Engineering services .....	92	39 773	18 822	3 707	628	53.3	3.7
54137	Surveying & mapping (except geophysical) services .....	68	9 410	4 492	991	248	54.0	2.2
541370	Surveying & mapping (except geophysical) services .....	68	9 410	4 492	991	248	54.0	2.2
5414	Specialized design services .....	49	22 062	3 408	617	139	56.7	4.5
54141	Interior design services .....	18	D	D	D	b	D	D
541410	Interior design services .....	18	D	D	D	b	D	D
54143	Graphic design services .....	23	D	D	D	b	D	D
541430	Graphic design services .....	23	D	D	D	b	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	19	D	D	D	b	D	D
54149	Other specialized design services .....	2	D	D	D	b	D	D
541490	Other specialized design services .....	2	D	D	D	b	D	D
5415	Computer systems design & related services .....	74	115 942	24 067	5 597	710	17.0	3.0
54151	Computer systems design & related services .....	74	115 942	24 067	5 597	710	17.0	3.0
541512	Computer systems design services .....	33	D	D	D	f	D	D
5415121	Computer systems integrators .....	14	D	D	D	f	D	D
5415122	Computer systems consultants (except systems integrators) .....	19	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services .....	128	34 616	12 665	2 400	347	54.0	16.4
54161	Management consulting services .....	99	D	D	D	e	D	D
541611	Administrative management & general management consulting service .....	52	16 229	7 264	1 213	147	50.8	17.2
54169	Other scientific & technical consulting services .....	20	D	D	D	b	D	D
541690	Other scientific & technical consulting services .....	20	D	D	D	b	D	D
5417	Scientific research & development services .....	14	D	D	D	b	D	D
5418	Advertising & related services .....	121	47 186	11 245	2 211	601	60.0	10.7
54182	Public relations agencies .....	20	5 525	1 065	263	48	84.9	6.1
541820	Public relations agencies .....	20	5 525	1 065	263	48	84.9	6.1
54185	Display advertising .....	23	10 135	2 561	455	90	19.3	2.4
541850	Display advertising .....	23	10 135	2 561	455	90	19.3	2.4
5418502	Outdoor advertising services .....	20	9 406	2 429	420	81	19.4	.9
54189	Other services related to advertising .....	48	D	D	D	c	D	D
541890	Other services related to advertising .....	48	D	D	D	c	D	D
5418902	Advertising specialties goods distributor .....	15	D	D	D	b	D	D
5418903	Sign painting & lettering shop .....	30	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	93	D	D	D	e	D	D
54192	Photographic services .....	76	D	D	D	e	D	D
541921	Photographic studios, portrait .....	70	D	D	D	c	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 2b. **Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>COLUMBIA, MO MSA</b>									
54	Professional, scientific, & technical services ..	4	1 832	2 076	953	245	38	34.3	—
541	Professional, scientific, & technical services .....	4	1 832	2 076	953	245	38	34.3	—
<b>JOPLIN, MO MSA</b>									
54	Professional, scientific, & technical services ..	1	D	D	D	D	a	D	D
<b>KANSAS CITY, MO-KS MSA</b>									
54	Professional, scientific, & technical services ..	36	89 001	88 429	28 551	7 365	852	2.2	41.3
541	Professional, scientific, & technical services .....	36	89 001	88 429	28 551	7 365	852	2.2	41.3
5411	Legal services .....	19	7 286	7 204	4 390	1 072	143	7.6	17.8
54111	Offices of lawyers .....	19	7 286	7 204	4 390	1 072	143	7.6	17.8
541110	Offices of lawyers .....	19	7 286	7 204	4 390	1 072	143	7.6	17.8
5411102	Legal aid societies & similar legal services .....	19	7 286	7 204	4 390	1 072	143	7.6	17.8
5417	Scientific research & development services .....	17	81 715	81 225	24 161	6 293	709	1.7	43.5
54171	R&D in the physical, engineering, & life sciences .....	11	79 502	78 199	22 992	6 003	671	—	44.2
541710	R&D in the physical, engineering, & life sciences .....	11	79 502	78 199	22 992	6 003	671	—	44.2
5417101	R&D in the physical & engineering sciences .....	4	D	D	D	D	e	D	D
5417102	Research & development in the life sciences .....	7	D	D	D	D	e	D	D
<b>ST. JOSEPH, MO MSA</b>									
54	Professional, scientific, & technical services ..	3	D	D	D	D	a	D	D
<b>ST. LOUIS, MO-IL MSA</b>									
54	Professional, scientific, & technical services ..	40	40 846	39 423	18 692	3 978	497	10.5	3.2
541	Professional, scientific, & technical services .....	40	40 846	39 423	18 692	3 978	497	10.5	3.2
5411	Legal services .....	14	23 255	21 458	11 844	2 422	302	2.1	.1
54111	Offices of lawyers .....	14	23 255	21 458	11 844	2 422	302	2.1	.1
541110	Offices of lawyers .....	14	23 255	21 458	11 844	2 422	302	2.1	.1
5411102	Legal aid societies & similar legal services .....	14	23 255	21 458	11 844	2 422	302	2.1	.1
5417	Scientific research & development services .....	26	17 591	17 965	6 848	1 556	195	21.7	7.4
54171	R&D in the physical, engineering, & life sciences .....	21	17 044	17 338	6 601	1 502	186	20.0	6.8
541710	R&D in the physical, engineering, & life sciences .....	21	17 044	17 338	6 601	1 502	186	20.0	6.8
5417102	Research & development in the life sciences .....	17	14 831	15 189	6 030	1 338	166	21.9	7.8
<b>SPRINGFIELD, MO MSA</b>									
54	Professional, scientific, & technical services ..	1	D	D	D	D	a	D	D
541	Professional, scientific, & technical services .....	1	D	D	D	D	a	D	D
<b>AREA OUTSIDE MISSOURI METROPOLITAN AREAS</b>									
54	Professional, scientific, & technical services ..	7	D	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	7	D	D	D	D	b	D	D

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ADAIR COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>34</b>	<b>6 833</b>	<b>2 204</b>	<b>485</b>	<b>112</b>	<b>69.5</b>	<b>6.3</b>
541	Professional, scientific, & technical services .....	34	6 833	2 204	485	112	69.5	6.3
5411	Legal services .....	15	3 195	1 115	203	44	74.2	—
54111	Offices of lawyers .....	14	D	D	D	b	D	D
541110	Offices of lawyers .....	14	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	14	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	9	1 775	706	193	43	71.2	5.2
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	9	1 775	706	193	43	71.2	5.2
<b>ANDREW COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>893</b>	<b>351</b>	<b>87</b>	<b>18</b>	<b>53.0</b>	<b>—</b>
541	Professional, scientific, & technical services .....	10	893	351	87	18	53.0	—
<b>ATCHISON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>6</b>	<b>739</b>	<b>162</b>	<b>39</b>	<b>13</b>	<b>100.0</b>	<b>—</b>
<b>AUDRAIN COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>24</b>	<b>7 736</b>	<b>4 193</b>	<b>640</b>	<b>137</b>	<b>34.6</b>	<b>8.8</b>
541	Professional, scientific, & technical services .....	24	7 736	4 193	640	137	34.6	8.8
5411	Legal services .....	10	3 960	2 568	277	57	21.6	1.0
54111	Offices of lawyers .....	9	D	D	D	b	D	D
541110	Offices of lawyers .....	9	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	9	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	2 693	1 167	281	50	29.0	22.1
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	2 693	1 167	281	50	29.0	22.1
<b>BARRY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>39</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	39	D	D	D	f	D	D
5411	Legal services .....	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	13	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	13	D	D	D	b	D	D
5415	Computer systems design & related services .....	3	D	D	D	e	D	D
54151	Computer systems design & related services .....	3	D	D	D	e	D	D
541512	Computer systems design services .....	1	D	D	D	e	D	D
5415121	Computer systems integrators .....	1	D	D	D	e	D	D
<b>BARTON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>19</b>	<b>6 437</b>	<b>2 801</b>	<b>603</b>	<b>122</b>	<b>27.2</b>	<b>6.4</b>
541	Professional, scientific, & technical services .....	19	6 437	2 801	603	122	27.2	6.4
5413	Architectural, engineering, & related services .....	4	D	D	D	b	D	D
<b>BATES COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>16</b>	<b>2 388</b>	<b>805</b>	<b>198</b>	<b>56</b>	<b>50.4</b>	<b>10.9</b>
541	Professional, scientific, & technical services .....	16	2 388	805	198	56	50.4	10.9
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	6	982	469	120	28	34.5	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	6	982	469	120	28	34.5	—
<b>BENTON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>16</b>	<b>1 951</b>	<b>635</b>	<b>155</b>	<b>49</b>	<b>57.0</b>	<b>4.6</b>
541	Professional, scientific, & technical services .....	16	1 951	635	155	49	57.0	4.6
<b>BOLLINGER COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>667</b>	<b>204</b>	<b>45</b>	<b>16</b>	<b>79.2</b>	<b>20.8</b>

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BOONE COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b>	<b>272</b>	<b>112 411</b>	<b>39 140</b>	<b>9 236</b>	<b>1 588</b>	<b>35.6</b>	<b>6.9</b>
541	Professional, scientific, & technical services	272	112 411	39 140	9 236	1 588	35.6	6.9
5411	Legal services	73	26 364	8 528	2 045	325	31.0	17.1
54111	Offices of lawyers	72	D	D	D	e	D	D
541110	Offices of lawyers	72	D	D	D	e	D	D
5411101	Offices of lawyers (except legal aid societies)	72	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	46	17 261	7 383	1 852	412	29.9	8.4
54121	Accounting, tax return prep, bookkeeping, & payroll services	46	17 261	7 383	1 852	412	29.9	8.4
541211	Offices of certified public accountants	28	9 819	4 174	1 037	171	22.6	6.2
541213	Tax return preparation services	3	D	D	D	c	D	D
541219	Other accounting services	15	D	D	D	c	D	D
5413	Architectural, engineering, & related services	54	36 797	15 258	3 555	502	37.8	2.7
54131	Architectural services	17	4 710	1 707	328	63	41.3	18.2
541310	Architectural services	17	4 710	1 707	328	63	41.3	18.2
54133	Engineering services	25	13 192	5 874	1 305	178	80.8	.5
541330	Engineering services	25	13 192	5 874	1 305	178	80.8	.5
54137	Surveying & mapping (except geophysical) services	5	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services	5	D	D	D	b	D	D
54138	Testing laboratories	5	D	D	D	c	D	D
541380	Testing laboratories	5	D	D	D	c	D	D
5414	Specialized design services	17	4 027	969	229	55	64.1	6.9
54143	Graphic design services	8	2 094	633	125	30	93.5	—
541430	Graphic design services	8	2 094	633	125	30	93.5	—
5415	Computer systems design & related services	25	17 589	3 620	829	114	28.7	.7
54151	Computer systems design & related services	25	17 589	3 620	829	114	28.7	.7
541512	Computer systems design services	13	14 174	2 289	595	82	18.2	—
5416	Management, scientific, & technical consulting services	19	3 000	1 110	199	30	68.9	8.7
54161	Management consulting services	16	2 894	1 038	185	27	67.7	9.1
5418	Advertising & related services	15	3 312	989	239	41	46.4	3.4
5419	Other professional, scientific, & technical services	19	3 228	919	207	94	34.1	.2
54192	Photographic services	12	2 088	440	97	45	42.1	—
541921	Photographic studios, portrait	10	D	D	D	b	D	D
<b>BUCHANAN COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b>	<b>133</b>	<b>64 353</b>	<b>21 654</b>	<b>4 944</b>	<b>779</b>	<b>24.1</b>	<b>6.9</b>
541	Professional, scientific, & technical services	133	64 353	21 654	4 944	779	24.1	6.9
5411	Legal services	42	15 686	4 397	1 042	183	29.1	6.4
54111	Offices of lawyers	40	D	D	D	c	D	D
541110	Offices of lawyers	40	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies)	40	D	D	D	c	D	D
54119	Other legal services	2	D	D	D	b	D	D
541191	Title abstract & settlement offices	2	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	35	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	35	D	D	D	c	D	D
541211	Offices of certified public accountants	21	6 064	2 406	454	97	32.9	29.1
541213	Tax return preparation services	7	1 409	478	211	106	23.8	—
5413	Architectural, engineering, & related services	17	D	D	D	c	D	D
54138	Testing laboratories	3	D	D	D	b	D	D
541380	Testing laboratories	3	D	D	D	b	D	D
5417	Scientific research & development services	1	D	D	D	b	D	D
54171	R&D in the physical, engineering, & life sciences	1	D	D	D	b	D	D
541710	R&D in the physical, engineering, & life sciences	1	D	D	D	b	D	D
5417102	Research & development in the life sciences	1	D	D	D	b	D	D
5418	Advertising & related services	9	D	D	D	b	D	D
5419	Other professional, scientific, & technical services	8	D	D	D	b	D	D
54192	Photographic services	7	D	D	D	b	D	D
541921	Photographic studios, portrait	7	D	D	D	b	D	D
<b>BUTLER COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b>	<b>44</b>	<b>14 790</b>	<b>5 506</b>	<b>1 321</b>	<b>245</b>	<b>26.8</b>	<b>3.3</b>
541	Professional, scientific, & technical services	44	14 790	5 506	1 321	245	26.8	3.3
5411	Legal services	23	6 476	2 102	508	99	28.5	7.6
54111	Offices of lawyers	19	5 647	1 755	446	85	30.7	5.5
541110	Offices of lawyers	19	5 647	1 755	446	85	30.7	5.5
5411101	Offices of lawyers (except legal aid societies)	19	5 647	1 755	446	85	30.7	5.5
5412	Accounting, tax return prep, bookkeeping, & payroll services	13	4 449	1 483	353	77	33.9	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	13	4 449	1 483	353	77	33.9	—
541211	Offices of certified public accountants	6	3 669	1 242	285	53	20.7	—
5413	Architectural, engineering, & related services	5	3 441	1 754	400	55	5.6	—
<b>CALDWELL COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b>	<b>6</b>	<b>425</b>	<b>125</b>	<b>29</b>	<b>13</b>	<b>78.6</b>	<b>20.5</b>

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CALLAWAY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b> .....	<b>22</b>	<b>5 516</b>	<b>1 917</b>	<b>385</b>	<b>85</b>	<b>62.2</b>	<b>5.9</b>
541	Professional, scientific, & technical services .....	22	5 516	1 917	385	85	62.2	5.9
5413	Architectural, engineering, & related services .....	4	D	D	D	b	D	D
<b>CAMDEN COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b> .....	<b>73</b>	<b>19 906</b>	<b>6 446</b>	<b>1 399</b>	<b>275</b>	<b>40.7</b>	<b>17.1</b>
541	Professional, scientific, & technical services .....	73	19 906	6 446	1 399	275	40.7	17.1
5411	Legal services .....	17	5 350	2 176	543	68	31.6	11.6
54111	Offices of lawyers .....	13	3 514	1 569	408	41	37.4	17.7
541110	Offices of lawyers .....	13	3 514	1 569	408	41	37.4	17.7
5411101	Offices of lawyers (except legal aid societies) .....	13	3 514	1 569	408	41	37.4	17.7
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	15	2 623	857	218	66	44.3	4.8
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	15	2 623	857	218	66	44.3	4.8
5413	Architectural, engineering, & related services .....	15	2 384	1 064	204	45	86.5	1.1
5418	Advertising & related services .....	10	6 554	1 453	241	60	27.2	34.9
54189	Other services related to advertising .....	3	D	D	D	b	D	D
541890	Other services related to advertising .....	3	D	D	D	b	D	D
5418903	Sign painting & lettering shop .....	3	D	D	D	b	D	D
<b>CAPE GIRARDEAU COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b> .....	<b>119</b>	<b>48 368</b>	<b>16 344</b>	<b>3 677</b>	<b>731</b>	<b>41.3</b>	<b>15.1</b>
541	Professional, scientific, & technical services .....	119	48 368	16 344	3 677	731	41.3	15.1
5411	Legal services .....	27	14 618	4 260	873	160	34.1	2.1
54111	Offices of lawyers .....	25	D	D	D	c	D	D
541110	Offices of lawyers .....	25	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	25	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	33	19 116	7 676	1 850	348	21.5	35.5
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	33	19 116	7 676	1 850	348	21.5	35.5
541211	Offices of certified public accountants .....	15	13 237	6 265	1 492	212	20.7	49.7
541213	Tax return preparation services .....	4	1 297	276	117	63	27.4	—
541219	Other accounting services .....	14	4 582	1 135	241	73	22.0	4.5
5413	Architectural, engineering, & related services .....	24	5 176	1 901	418	99	63.1	1.3
5415	Computer systems design & related services .....	7	D	D	D	b	D	D
54151	Computer systems design & related services .....	7	D	D	D	b	D	D
5418	Advertising & related services .....	5	2 652	519	112	20	100.0	—
5419	Other professional, scientific, & technical services .....	9	D	D	D	b	D	D
54192	Photographic services .....	7	D	D	D	b	D	D
541921	Photographic studios, portrait .....	7	D	D	D	b	D	D
<b>CARROLL COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b> .....	<b>11</b>	<b>1 023</b>	<b>239</b>	<b>49</b>	<b>21</b>	<b>69.8</b>	<b>27.9</b>
541	Professional, scientific, & technical services .....	11	1 023	239	49	21	69.8	27.9
<b>CARTER COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b> .....	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>CASS COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b> .....	<b>80</b>	<b>16 534</b>	<b>5 337</b>	<b>1 153</b>	<b>209</b>	<b>40.0</b>	<b>7.1</b>
541	Professional, scientific, & technical services .....	80	16 534	5 337	1 153	209	40.0	7.1
5411	Legal services .....	21	D	D	D	b	D	D
54111	Offices of lawyers .....	19	4 873	1 443	266	57	31.9	5.9
541110	Offices of lawyers .....	19	4 873	1 443	266	57	31.9	5.9
5411101	Offices of lawyers (except legal aid societies) .....	19	4 873	1 443	266	57	31.9	5.9
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	25	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	25	D	D	D	b	D	D
5418	Advertising & related services .....	2	D	D	D	a	D	D
54189	Other services related to advertising .....	2	D	D	D	a	D	D
541890	Other services related to advertising .....	2	D	D	D	a	D	D
<b>CEDAR COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b> .....	<b>12</b>	<b>2 499</b>	<b>371</b>	<b>106</b>	<b>40</b>	<b>47.6</b>	<b>52.4</b>
541	Professional, scientific, & technical services .....	12	2 499	371	106	40	47.6	52.4
<b>CHARITON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b> .....	<b>11</b>	<b>1 014</b>	<b>174</b>	<b>51</b>	<b>18</b>	<b>94.1</b>	<b>—</b>
541	Professional, scientific, & technical services .....	11	1 014	174	51	18	94.1	—

See footnotes at end of table.



**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHRISTIAN COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>44</b>	<b>8 112</b>	<b>2 877</b>	<b>728</b>	<b>156</b>	<b>59.5</b>	<b>6.0</b>
541	Professional, scientific, & technical services .....	44	8 112	2 877	728	156	59.5	6.0
5413	Architectural, engineering, & related services .....	11	2 209	986	255	54	60.0	—
<b>CLARK COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>CLAY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>337</b>	<b>400 974</b>	<b>154 295</b>	<b>29 058</b>	<b>3 362</b>	<b>11.0</b>	<b>2.0</b>
541	Professional, scientific, & technical services .....	337	400 974	154 295	29 058	3 362	11.0	2.0
5411	Legal services .....	93	25 902	10 140	2 141	336	38.6	4.9
54111	Offices of lawyers .....	89	23 098	9 335	1 976	294	41.3	5.5
541110	Offices of lawyers .....	89	23 098	9 335	1 976	294	41.3	5.5
5411101	Offices of lawyers (except legal aid societies) .....	89	23 098	9 335	1 976	294	41.3	5.5
54119	Other legal services .....	4	2 804	805	165	42	16.2	—
541191	Title abstract & settlement offices .....	4	2 804	805	165	42	16.2	—
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	63	D	D	D	e	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	63	D	D	D	e	D	D
541211	Offices of certified public accountants .....	31	D	D	D	c	D	D
541213	Tax return preparation services .....	8	D	D	D	c	D	D
541219	Other accounting services .....	22	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	34	D	D	D	c	D	D
54133	Engineering services .....	23	D	D	D	c	D	D
541330	Engineering services .....	23	D	D	D	c	D	D
5414	Specialized design services .....	9	D	D	D	b	D	D
54143	Graphic design services .....	6	D	D	D	b	D	D
541430	Graphic design services .....	6	D	D	D	b	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	5	D	D	D	b	D	D
5415	Computer systems design & related services .....	38	D	D	D	g	D	D
54151	Computer systems design & related services .....	38	D	D	D	g	D	D
541512	Computer systems design services .....	15	D	D	D	g	D	D
5415121	Computer systems integrators .....	7	D	D	D	g	D	D
5416	Management, scientific, & technical consulting services .....	56	15 418	8 358	1 855	167	29.2	7.5
54161	Management consulting services .....	46	13 863	7 749	1 722	141	25.7	7.5
541611	Administrative management & general management consulting service .....	19	7 870	4 381	1 016	59	14.1	11.5
5418	Advertising & related services .....	29	28 668	8 262	1 992	315	34.3	4.4
54189	Other services related to advertising .....	6	D	D	D	b	D	D
541890	Other services related to advertising .....	6	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	14	D	D	D	b	D	D
54192	Photographic services .....	11	D	D	D	b	D	D
541921	Photographic studios, portrait .....	11	D	D	D	b	D	D
<b>CLINTON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>17</b>	<b>2 221</b>	<b>687</b>	<b>190</b>	<b>48</b>	<b>46.2</b>	<b>9.2</b>
541	Professional, scientific, & technical services .....	17	2 221	687	190	48	46.2	9.2
<b>COLE COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>173</b>	<b>75 057</b>	<b>29 834</b>	<b>5 937</b>	<b>910</b>	<b>35.9</b>	<b>10.8</b>
541	Professional, scientific, & technical services .....	173	75 057	29 834	5 937	910	35.9	10.8
5411	Legal services .....	55	26 701	14 383	2 380	275	20.0	3.3
54111	Offices of lawyers .....	51	D	D	D	c	D	D
541110	Offices of lawyers .....	51	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	51	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	32	11 988	5 078	1 204	251	24.8	3.3
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	32	11 988	5 078	1 204	251	24.8	3.3
541211	Offices of certified public accountants .....	20	8 213	3 355	804	134	28.0	4.9
541219	Other accounting services .....	10	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	19	7 583	3 796	843	136	51.0	14.6
5415	Computer systems design & related services .....	10	7 664	1 517	386	43	2.3	29.4
54151	Computer systems design & related services .....	10	7 664	1 517	386	43	2.3	29.4
541512	Computer systems design services .....	6	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	20	4 153	1 955	460	51	70.2	23.9
5418	Advertising & related services .....	26	14 993	2 618	551	111	71.7	13.8
54182	Public relations agencies .....	12	4 834	847	198	33	89.7	—
541820	Public relations agencies .....	12	4 834	847	198	33	89.7	—
54189	Other services related to advertising .....	7	D	D	D	b	D	D
541890	Other services related to advertising .....	7	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	7	1 415	411	93	36	25.7	28.2

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>COOPER COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	17	3 647	1 006	261	64	25.7	27.2
541	Professional, scientific, & technical services .....	17	3 647	1 006	261	64	25.7	27.2
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	6	1 013	448	124	28	38.8	20.5
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	6	1 013	448	124	28	38.8	20.5
<b>CRAWFORD COUNTY, MO *</b>								
54	Professional, scientific, & technical services .....	23	3 804	878	207	63	66.3	6.0
541	Professional, scientific, & technical services .....	23	3 804	878	207	63	66.3	6.0
<b>DADE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	572	179	42	17	99.1	.5
<b>DALLAS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	11	1 080	270	82	25	97.2	2.8
541	Professional, scientific, & technical services .....	11	1 080	270	82	25	97.2	2.8
<b>DAVISS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	7	847	203	41	13	56.1	—
<b>DEKALB COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	11	917	271	51	28	86.0	—
541	Professional, scientific, & technical services .....	11	917	271	51	28	86.0	—
<b>DENT COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	18	1 979	659	152	51	62.4	21.7
541	Professional, scientific, & technical services .....	18	1 979	659	152	51	62.4	21.7
<b>DOUGLAS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	8	665	173	30	10	84.1	10.5
<b>DUNKLIN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	39	6 896	1 548	392	113	41.0	8.2
541	Professional, scientific, & technical services .....	39	6 896	1 548	392	113	41.0	8.2
5411	Legal services .....	16	3 934	697	151	42	28.6	11.0
54111	Offices of lawyers .....	15	D	D	D	b	D	D
541110	Offices of lawyers .....	15	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	12	1 835	507	178	55	44.8	7.0
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	12	1 835	507	178	55	44.8	7.0
<b>FRANKLIN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	125	39 377	15 750	3 455	578	41.3	3.0
541	Professional, scientific, & technical services .....	125	39 377	15 750	3 455	578	41.3	3.0
5411	Legal services .....	30	9 470	3 401	718	123	35.5	4.5
54111	Offices of lawyers .....	29	D	D	D	c	D	D
541110	Offices of lawyers .....	29	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	29	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	29	8 981	3 823	887	173	50.0	1.1
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	29	8 981	3 823	887	173	50.0	1.1
541211	Offices of certified public accountants .....	14	7 342	3 298	750	116	42.2	—
5413	Architectural, engineering, & related services .....	30	8 624	4 332	946	149	47.6	1.9
5416	Management, scientific, & technical consulting services .....	10	4 632	1 739	343	23	57.1	—
54161	Management consulting services .....	7	4 250	1 683	331	20	55.5	—
5418	Advertising & related services .....	12	5 415	1 886	407	76	10.2	4.4
54189	Other services related to advertising .....	6	4 138	1 460	331	62	11.9	1.0
541890	Other services related to advertising .....	6	4 138	1 460	331	62	11.9	1.0
<b>GASCONADE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	26	5 240	1 034	213	67	83.1	4.9
541	Professional, scientific, & technical services .....	26	5 240	1 034	213	67	83.1	4.9
5413	Architectural, engineering, & related services .....	4	D	D	D	a	D	D
<b>GENTRY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	792	327	73	15	68.4	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GREENE COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>574</b>	<b>363 740</b>	<b>121 339</b>	<b>26 295</b>	<b>4 028</b>	<b>30.0</b>	<b>8.8</b>
541	Professional, scientific, & technical services .....	574	363 740	121 339	26 295	4 028	30.0	8.8
5411	Legal services .....	172	85 484	37 538	7 687	946	28.3	3.9
54111	Offices of lawyers .....	169	D	D	D	f	D	D
541110	Offices of lawyers .....	169	D	D	D	f	D	D
5411101	Offices of lawyers (except legal aid societies) .....	169	D	D	D	f	D	D
54119	Other legal services .....	3	D	D	D	b	D	D
541191	Title abstract & settlement offices .....	2	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	107	48 766	17 157	4 272	839	27.0	39.9
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	107	48 766	17 157	4 272	839	27.0	39.9
541211	Offices of certified public accountants .....	53	39 995	13 785	3 242	458	22.0	47.6
541213	Tax return preparation services .....	13	3 589	1 202	471	247	9.3	.8
541219	Other accounting services .....	38	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	85	40 780	19 896	4 195	610	32.6	4.9
54131	Architectural services .....	33	D	D	D	c	D	D
541310	Architectural services .....	33	D	D	D	c	D	D
54133	Engineering services .....	32	18 282	9 955	2 136	294	35.8	3.6
541330	Engineering services .....	32	18 282	9 955	2 136	294	35.8	3.6
5414	Specialized design services .....	15	D	D	D	b	D	D
54143	Graphic design services .....	6	D	D	D	b	D	D
541430	Graphic design services .....	6	D	D	D	b	D	D
5415	Computer systems design & related services .....	30	D	D	D	e	D	D
54151	Computer systems design & related services .....	30	D	D	D	e	D	D
541512	Computer systems design services .....	17	D	D	D	e	D	D
5415121	Computer systems integrators .....	11	70 502	13 707	2 973	370	1.1	—
5416	Management, scientific, & technical consulting services .....	66	49 963	9 755	1 964	482	79.0	3.5
54161	Management consulting services .....	55	46 008	8 649	1 798	449	79.0	2.0
541611	Administrative management & general management consulting service .....	22	D	D	D	b	D	D
541612	Human resources & executive search consulting services .....	13	9 463	4 819	933	327	32.1	—
5416123	Human resources & personnel management consulting .....	4	D	D	D	e	D	D
541613	Marketing consulting services .....	12	D	D	D	b	D	D
541614	Process, physical distribution, & logistics consulting services .....	3	D	D	D	a	D	D
5418	Advertising & related services .....	67	45 536	15 840	3 615	458	23.2	9.7
54181	Advertising agencies .....	27	D	D	D	e	D	D
541810	Advertising agencies .....	27	D	D	D	e	D	D
54189	Other services related to advertising .....	21	D	D	D	c	D	D
541890	Other services related to advertising .....	21	D	D	D	c	D	D
5418902	Advertising specialties goods distributor .....	12	12 524	1 989	456	73	42.9	5.5
5418903	Sign painting & lettering shop .....	9	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	27	D	D	D	c	D	D
54192	Photographic services .....	20	5 700	1 503	340	107	33.7	8.6
541921	Photographic studios, portrait .....	17	4 922	1 296	291	91	30.6	9.9
<b>GRUNDY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>2 111</b>	<b>446</b>	<b>114</b>	<b>40</b>	<b>42.9</b>	<b>18.3</b>
541	Professional, scientific, & technical services .....	10	2 111	446	114	40	42.9	18.3
<b>HARRISON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>8</b>	<b>777</b>	<b>216</b>	<b>59</b>	<b>25</b>	<b>69.5</b>	<b>15.1</b>
<b>HENRY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>28</b>	<b>4 905</b>	<b>1 216</b>	<b>283</b>	<b>85</b>	<b>55.1</b>	<b>3.4</b>
541	Professional, scientific, & technical services .....	28	4 905	1 216	283	85	55.1	3.4
5411	Legal services .....	11	2 770	554	138	36	42.9	4.4
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	947	280	84	20	100.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	947	280	84	20	100.0	—
<b>HICKORY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>6</b>	<b>633</b>	<b>207</b>	<b>59</b>	<b>16</b>	<b>100.0</b>	<b>—</b>
<b>HOLT COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3</b>	<b>165</b>	<b>65</b>	<b>21</b>	<b>8</b>	<b>100.0</b>	<b>—</b>
<b>HOWARD COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>8</b>	<b>1 186</b>	<b>405</b>	<b>86</b>	<b>19</b>	<b>30.9</b>	<b>7.7</b>
541	Professional, scientific, & technical services .....	8	1 186	405	86	19	30.9	7.7

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HOWELL COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>41</b>	<b>9 224</b>	<b>4 055</b>	<b>645</b>	<b>160</b>	<b>49.8</b>	<b>1.0</b>
541	Professional, scientific, & technical services .....	41	9 224	4 055	645	160	49.8	1.0
5411	Legal services .....	11	4 589	2 579	296	63	18.8	—
54111	Offices of lawyers .....	8	3 731	2 234	214	40	17.0	—
541110	Offices of lawyers .....	8	3 731	2 234	214	40	17.0	—
5411101	Offices of lawyers (except legal aid societies) .....	8	3 731	2 234	214	40	17.0	—
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	16	2 136	607	174	52	65.2	4.2
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	16	2 136	607	174	52	65.2	4.2
5418	Advertising & related services .....	2	D	D	D	b	D	D
<b>IRON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>8</b>	<b>566</b>	<b>241</b>	<b>67</b>	<b>17</b>	<b>96.5</b>	<b>3.5</b>
<b>JACKSON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1 728</b>	<b>2 015 171</b>	<b>842 977</b>	<b>195 227</b>	<b>19 506</b>	<b>14.0</b>	<b>5.8</b>
541	Professional, scientific, & technical services .....	1 728	2 015 171	842 977	195 227	19 506	14.0	5.8
5411	Legal services .....	553	673 082	274 350	56 067	5 693	11.5	2.5
54111	Offices of lawyers .....	541	654 282	264 844	54 090	5 431	11.8	2.5
541110	Offices of lawyers .....	541	654 282	264 844	54 090	5 431	11.8	2.5
5411101	Offices of lawyers (except legal aid societies) .....	541	654 282	264 844	54 090	5 431	11.8	2.5
54119	Other legal services .....	12	18 800	9 506	1 977	262	2.4	—
541191	Title abstract & settlement offices .....	8	D	D	D	c	D	D
541199	All other legal services .....	4	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	258	250 236	107 284	34 636	3 586	11.8	19.1
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	258	250 236	107 284	34 636	3 586	11.8	19.1
541211	Offices of certified public accountants .....	122	181 018	68 757	15 625	1 735	10.4	1.1
541213	Tax return preparation services .....	38	10 219	4 192	1 456	769	20.1	22.2
541214	Payroll services .....	9	D	D	D	f	D	D
541219	Other accounting services .....	89	D	D	D	f	D	D
5413	Architectural, engineering, & related services .....	263	534 091	232 876	54 013	4 857	11.0	.8
54131	Architectural services .....	91	166 995	60 359	14 493	1 131	9.0	.8
541310	Architectural services .....	91	166 995	60 359	14 493	1 131	9.0	.8
54133	Engineering services .....	133	338 937	158 189	36 213	3 272	12.1	.8
541330	Engineering services .....	133	338 937	158 189	36 213	3 272	12.1	.8
54134	Drafting services .....	9	3 045	1 674	429	55	7.2	—
541340	Drafting services .....	9	3 045	1 674	429	55	7.2	—
54137	Surveying & mapping (except geophysical) services .....	10	17 164	9 474	2 116	268	4.1	—
541370	Surveying & mapping (except geophysical) services .....	10	17 164	9 474	2 116	268	4.1	—
5414	Specialized design services .....	88	35 574	9 333	1 986	326	32.9	4.6
54141	Interior design services .....	34	15 111	2 967	731	132	47.6	9.1
541410	Interior design services .....	34	15 111	2 967	731	132	47.6	9.1
54143	Graphic design services .....	54	20 463	6 366	1 255	194	22.1	1.3
541430	Graphic design services .....	54	20 463	6 366	1 255	194	22.1	1.3
5414301	Graphic design services (except commercial art & medical artists) ..	44	D	D	D	c	D	D
5414302	Commercial art .....	10	D	D	D	b	D	D
5415	Computer systems design & related services .....	135	D	D	D	g	D	D
54151	Computer systems design & related services .....	135	D	D	D	g	D	D
541511	Custom computer programming services .....	66	D	D	D	f	D	D
541512	Computer systems design services .....	42	D	D	D	f	D	D
5415121	Computer systems integrators .....	17	D	D	D	e	D	D
5415122	Computer systems consultants (except systems integrators) .....	25	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services .....	196	145 792	50 854	11 532	1 205	22.9	17.5
54161	Management consulting services .....	157	130 107	44 844	10 107	1 036	20.4	19.3
541611	Administrative management & general management consulting service .....	68	58 707	16 658	3 493	349	15.9	16.9
541612	Human resources & executive search consulting services .....	37	35 170	16 395	4 546	321	20.7	34.3
5416122	Executive placement services .....	19	D	D	D	b	D	D
5416123	Human resources & personnel management consulting .....	16	D	D	D	c	D	D
541613	Marketing consulting services .....	32	25 965	7 614	1 371	245	33.7	11.8
541614	Process, physical distribution, & logistics consulting services .....	6	D	D	D	b	D	D
541618	Other management consulting services .....	14	D	D	D	b	D	D
54162	Environmental consulting services .....	15	9 724	3 407	880	97	41.2	.9
541620	Environmental consulting services .....	15	9 724	3 407	880	97	41.2	.9
54169	Other scientific & technical consulting services .....	24	5 961	2 603	545	72	46.2	5.3
541690	Other scientific & technical consulting services .....	24	5 961	2 603	545	72	46.2	5.3
5417	Scientific research & development services .....	14	D	D	D	c	D	D
54171	R&D in the physical, engineering, & life sciences .....	13	D	D	D	c	D	D
541710	R&D in the physical, engineering, & life sciences .....	13	D	D	D	c	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>JACKSON COUNTY, MO—Con.</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services—Con.</b>							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services .....	138	181 825	81 003	18 981	1 901	16.0	3.5
54181	Advertising agencies .....	52	95 959	49 690	12 267	1 025	4.9	1.2
541810	Advertising agencies .....	52	95 959	49 690	12 267	1 025	4.9	1.2
54182	Public relations agencies .....	17	17 302	8 369	2 005	157	18.9	10.1
541820	Public relations agencies .....	17	17 302	8 369	2 005	157	18.9	10.1
54185	Display advertising .....	9	24 299	11 752	2 629	336	6.7	—
541850	Display advertising .....	9	24 299	11 752	2 629	336	6.7	—
5418502	Outdoor advertising services .....	6	D	D	D	e	D	D
54186	Direct mail advertising .....	11	13 484	4 344	680	178	22.6	2.4
541860	Direct mail advertising .....	11	13 484	4 344	680	178	22.6	2.4
54189	Other services related to advertising .....	34	D	D	D	c	D	D
541890	Other services related to advertising .....	34	D	D	D	c	D	D
5418902	Advertising specialties goods distributor .....	19	17 639	2 914	591	95	61.3	11.3
5418903	Sign painting & lettering shop .....	11	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	83	D	D	D	e	D	D
54192	Photographic services .....	62	D	D	D	c	D	D
541921	Photographic studios, portrait .....	36	D	D	D	c	D	D
541922	Commercial photography .....	26	D	D	D	b	D	D
54193	Translation & interpretation services .....	1	D	D	D	a	D	D
541930	Translation & interpretation services .....	1	D	D	D	a	D	D
54199	All other professional, scientific, & technical services .....	7	D	D	D	b	D	D
541990	All other professional, scientific, & technical services .....	7	D	D	D	b	D	D
<b>JASPER COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>145</b>	<b>53 862</b>	<b>23 016</b>	<b>5 664</b>	<b>948</b>	<b>32.1</b>	<b>6.6</b>
541	Professional, scientific, & technical services .....	145	53 862	23 016	5 664	948	32.1	6.6
5411	Legal services .....	54	19 117	8 036	1 625	261	38.7	.5
54111	Offices of lawyers .....	51	D	D	D	c	D	D
541110	Offices of lawyers .....	51	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	51	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	30	11 983	4 811	1 693	343	21.8	9.9
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	30	11 983	4 811	1 693	343	21.8	9.9
541211	Offices of certified public accountants .....	15	8 414	3 599	872	143	20.3	—
541213	Tax return preparation services .....	3	D	D	D	b	D	D
541219	Other accounting services .....	12	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	23	12 660	7 045	1 573	200	34.2	—
54133	Engineering services .....	13	D	D	D	c	D	D
541330	Engineering services .....	13	D	D	D	c	D	D
5414	Specialized design services .....	5	1 544	448	102	25	36.7	8.3
5418	Advertising & related services .....	13	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	11	D	D	D	b	D	D
54192	Photographic services .....	10	D	D	D	b	D	D
<b>JEFFERSON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>152</b>	<b>40 934</b>	<b>15 982</b>	<b>3 351</b>	<b>570</b>	<b>43.0</b>	<b>8.2</b>
541	Professional, scientific, & technical services .....	152	40 934	15 982	3 351	570	43.0	8.2
5411	Legal services .....	38	17 289	6 719	1 278	193	23.7	5.5
54111	Offices of lawyers .....	36	D	D	D	c	D	D
541110	Offices of lawyers .....	36	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	36	D	D	D	c	D	D
54119	Other legal services .....	2	D	D	D	b	D	D
541191	Title abstract & settlement offices .....	2	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	36	4 962	1 895	465	122	52.5	16.8
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	36	4 962	1 895	465	122	52.5	16.8
541219	Other accounting services .....	18	2 326	871	209	52	50.0	.7
5413	Architectural, engineering, & related services .....	24	8 825	4 302	939	136	46.8	3.8
5415	Computer systems design & related services .....	22	3 580	1 460	361	44	53.4	30.9
54151	Computer systems design & related services .....	22	3 580	1 460	361	44	53.4	30.9
5418	Advertising & related services .....	10	3 158	760	163	30	66.7	—
54189	Other services related to advertising .....	5	D	D	D	a	D	D
541890	Other services related to advertising .....	5	D	D	D	a	D	D
<b>JOHNSON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>42</b>	<b>15 152</b>	<b>2 477</b>	<b>494</b>	<b>108</b>	<b>74.1</b>	<b>.4</b>
541	Professional, scientific, & technical services .....	42	15 152	2 477	494	108	74.1	.4
5411	Legal services .....	17	4 168	1 397	253	41	22.8	—
54111	Offices of lawyers .....	17	4 168	1 397	253	41	22.8	—
541110	Offices of lawyers .....	17	4 168	1 397	253	41	22.8	—
5411101	Offices of lawyers (except legal aid societies) .....	17	4 168	1 397	253	41	22.8	—
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	12	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	12	D	D	D	b	D	D
5414	Specialized design services .....	2	D	D	D	b	D	D
54149	Other specialized design services .....	1	D	D	D	b	D	D
541490	Other specialized design services .....	1	D	D	D	b	D	D

See footnotes at end of table.



**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KNOX COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	715	154	38	15	47.1	52.9
<b>LACLEDE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	31	6 033	2 167	465	101	70.7	8.8
541	Professional, scientific, & technical services .....	31	6 033	2 167	465	101	70.7	8.8
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	10	1 482	483	139	39	96.4	3.6
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	10	1 482	483	139	39	96.4	3.6
<b>LAFAYETTE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	36	11 477	2 425	543	117	33.6	4.9
541	Professional, scientific, & technical services .....	36	11 477	2 425	543	117	33.6	4.9
5411	Legal services .....	17	8 523	1 367	245	52	17.9	5.3
54111	Offices of lawyers .....	16	D	D	D	b	D	D
541110	Offices of lawyers .....	16	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	16	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	10	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	10	D	D	D	b	D	D
<b>LAWRENCE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	26	3 552	1 256	248	63	54.2	.1
541	Professional, scientific, & technical services .....	26	3 552	1 256	248	63	54.2	.1
<b>LEWIS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	D	D	D	a	D	D
<b>LINCOLN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	27	4 190	1 415	365	296	66.6	2.6
541	Professional, scientific, & technical services .....	27	4 190	1 415	365	296	66.6	2.6
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	969	259	94	34	89.9	10.1
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	969	259	94	34	89.9	10.1
<b>LINN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	11	2 223	971	260	52	77.9	—
541	Professional, scientific, & technical services .....	11	2 223	971	260	52	77.9	—
<b>LIVINGSTON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	22	8 185	2 568	567	123	59.5	6.3
541	Professional, scientific, & technical services .....	22	8 185	2 568	567	123	59.5	6.3
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	7	2 346	746	236	53	27.9	13.3
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	7	2 346	746	236	53	27.9	13.3
5418	Advertising & related services .....	4	2 485	605	108	28	100.0	—
54189	Other services related to advertising .....	3	D	D	D	a	D	D
541890	Other services related to advertising .....	3	D	D	D	a	D	D
<b>MCDONALD COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	11	3 169	653	150	29	80.7	2.7
541	Professional, scientific, & technical services .....	11	3 169	653	150	29	80.7	2.7
<b>MACON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	16	3 567	1 437	245	76	41.2	4.6
541	Professional, scientific, & technical services .....	16	3 567	1 437	245	76	41.2	4.6
5413	Architectural, engineering, & related services .....	3	D	D	D	b	D	D
<b>MADISON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	8	2 839	758	183	77	6.7	6.6
541	Professional, scientific, & technical services .....	8	2 839	758	183	77	6.7	6.6
<b>MARIES COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	5	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	5	D	D	D	b	D	D

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MARION COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>44</b>	<b>14 992</b>	<b>5 515</b>	<b>1 121</b>	<b>226</b>	<b>29.9</b>	<b>1.4</b>
541	Professional, scientific, & technical services .....	44	14 992	5 515	1 121	226	29.9	1.4
5411	Legal services .....	19	4 953	1 827	378	77	36.7	.9
541111	Offices of lawyers .....	18	D	D	D	b	D	D
541110	Offices of lawyers .....	18	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	18	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	14	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	14	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	7	3 063	1 950	392	59	51.8	—
5414	Specialized design services .....	1	D	D	D	a	D	D
54143	Graphic design services .....	1	D	D	D	a	D	D
541430	Graphic design services .....	1	D	D	D	a	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	1	D	D	D	a	D	D
<b>MERCER COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>MILLER COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>36</b>	<b>16 710</b>	<b>3 695</b>	<b>734</b>	<b>180</b>	<b>88.5</b>	<b>3.7</b>
541	Professional, scientific, & technical services .....	36	16 710	3 695	734	180	88.5	3.7
5415	Computer systems design & related services .....	3	D	D	D	b	D	D
54151	Computer systems design & related services .....	3	D	D	D	b	D	D
541512	Computer systems design services .....	1	D	D	D	b	D	D
5415122	Computer systems consultants (except systems integrators) .....	1	D	D	D	b	D	D
<b>MISSISSIPPI COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>9</b>	<b>1 287</b>	<b>230</b>	<b>65</b>	<b>21</b>	<b>77.3</b>	<b>5.0</b>
541	Professional, scientific, & technical services .....	9	1 287	230	65	21	77.3	5.0
<b>MONITEAU COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>14</b>	<b>1 937</b>	<b>477</b>	<b>123</b>	<b>35</b>	<b>49.3</b>	<b>9.3</b>
541	Professional, scientific, & technical services .....	14	1 937	477	123	35	49.3	9.3
<b>MONROE COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>7</b>	<b>782</b>	<b>95</b>	<b>22</b>	<b>14</b>	<b>79.0</b>	<b>1.8</b>
<b>MONTGOMERY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>9</b>	<b>658</b>	<b>124</b>	<b>35</b>	<b>16</b>	<b>66.6</b>	<b>12.9</b>
<b>MORGAN COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>20</b>	<b>3 614</b>	<b>1 271</b>	<b>315</b>	<b>80</b>	<b>85.0</b>	<b>1.5</b>
541	Professional, scientific, & technical services .....	20	3 614	1 271	315	80	85.0	1.5
<b>NEW MADRID COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>17</b>	<b>2 519</b>	<b>1 278</b>	<b>166</b>	<b>39</b>	<b>95.8</b>	<b>.4</b>
541	Professional, scientific, & technical services .....	17	2 519	1 278	166	39	95.8	.4
5413	Architectural, engineering, & related services .....	3	D	D	D	a	D	D
<b>NEWTON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>37</b>	<b>6 814</b>	<b>2 335</b>	<b>599</b>	<b>144</b>	<b>67.4</b>	<b>8.9</b>
541	Professional, scientific, & technical services .....	37	6 814	2 335	599	144	67.4	8.9
5411	Legal services .....	15	3 536	1 024	232	44	76.0	1.5
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	11	1 810	812	247	76	64.1	4.4
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	11	1 810	812	247	76	64.1	4.4
<b>NODAWAY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>22</b>	<b>5 563</b>	<b>1 637</b>	<b>357</b>	<b>92</b>	<b>40.5</b>	<b>7.6</b>
541	Professional, scientific, & technical services .....	22	5 563	1 637	357	92	40.5	7.6
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	9	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	9	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	1	D	D	D	a	D	D
<b>OREGON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>9</b>	<b>656</b>	<b>180</b>	<b>42</b>	<b>17</b>	<b>100.0</b>	<b>—</b>

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>OSAGE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	7	582	182	33	11	84.5	1.7
<b>OZARK COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	5	616	163	43	17	100.0	—
<b>PEMISCOT COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	13	1 860	547	118	28	70.1	12.6
541	Professional, scientific, & technical services .....	13	1 860	547	118	28	70.1	12.6
<b>PERRY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	14	4 084	1 817	431	75	19.3	10.4
541	Professional, scientific, & technical services .....	14	4 084	1 817	431	75	19.3	10.4
5418	Advertising & related services .....	2	D	D	D	a	D	D
<b>PETTIS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	50	13 150	4 872	1 144	215	46.7	13.1
541	Professional, scientific, & technical services .....	50	13 150	4 872	1 144	215	46.7	13.1
5411	Legal services .....	23	4 334	1 326	316	61	53.3	1.7
54111	Offices of lawyers .....	22	D	D	D	b	D	D
541110	Offices of lawyers .....	22	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	22	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	14	4 379	2 031	452	94	27.3	34.0
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	14	4 379	2 031	452	94	27.3	34.0
541219	Other accounting services .....	7	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	4	D	D	D	b	D	D
<b>PHELPS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	64	17 990	6 976	1 285	282	56.7	9.4
541	Professional, scientific, & technical services .....	64	17 990	6 976	1 285	282	56.7	9.4
5411	Legal services .....	16	5 426	2 333	415	74	43.7	2.5
54111	Offices of lawyers .....	15	D	D	D	b	D	D
541110	Offices of lawyers .....	15	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	16	2 802	923	241	77	52.8	11.8
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	16	2 802	923	241	77	52.8	11.8
5413	Architectural, engineering, & related services .....	12	3 896	1 881	378	72	50.9	18.2
5416	Management, scientific, & technical consulting services .....	8	4 368	1 537	194	39	77.9	3.3
54161	Management consulting services .....	7	D	D	D	b	D	D
<b>PIKE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	16	5 962	2 155	477	87	22.4	2.9
541	Professional, scientific, & technical services .....	16	5 962	2 155	477	87	22.4	2.9

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PLATTE COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>138</b>	<b>105 279</b>	<b>34 084</b>	<b>7 975</b>	<b>830</b>	<b>23.1</b>	<b>5.3</b>
541	Professional, scientific, & technical services .....	138	105 279	34 084	7 975	830	23.1	5.3
5411	Legal services .....	27	D	D	D	b	D	D
541111	Offices of lawyers .....	26	4 655	1 168	278	51	64.3	7.5
541110	Offices of lawyers .....	26	4 655	1 168	278	51	64.3	7.5
5411101	Offices of lawyers (except legal aid societies) .....	26	4 655	1 168	278	51	64.3	7.5
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	20	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	20	D	D	D	c	D	D
541219	Other accounting services .....	7	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	24	62 474	19 012	3 779	359	9.3	.1
54131	Architectural services .....	6	D	D	D	b	D	D
541310	Architectural services .....	6	D	D	D	b	D	D
54133	Engineering services .....	14	53 831	15 604	2 966	274	9.4	.1
541330	Engineering services .....	14	53 831	15 604	2 966	274	9.4	.1
5414	Specialized design services .....	5	D	D	D	a	D	D
5415	Computer systems design & related services .....	24	D	D	D	b	D	D
54151	Computer systems design & related services .....	24	D	D	D	b	D	D
541512	Computer systems design services .....	9	D	D	D	b	D	D
5415122	Computer systems consultants (except systems integrators) .....	7	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	20	11 335	4 295	1 139	131	41.3	28.0
54161	Management consulting services .....	15	D	D	D	c	D	D
541611	Administrative management & general management consulting service .....	8	6 447	2 332	489	73	27.0	49.0
5418	Advertising & related services .....	12	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	6	D	D	D	a	D	D
54192	Photographic services .....	5	D	D	D	a	D	D
<b>POLK COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>27</b>	<b>4 160</b>	<b>1 633</b>	<b>354</b>	<b>93</b>	<b>76.8</b>	<b>.7</b>
541	Professional, scientific, & technical services .....	27	4 160	1 633	354	93	76.8	.7
<b>PULASKI COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>27</b>	<b>9 753</b>	<b>2 984</b>	<b>678</b>	<b>144</b>	<b>47.1</b>	<b>23.0</b>
541	Professional, scientific, & technical services .....	27	9 753	2 984	678	144	47.1	23.0
5418	Advertising & related services .....	2	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	1	D	D	D	a	D	D
54192	Photographic services .....	1	D	D	D	a	D	D
541921	Photographic studios, portrait .....	1	D	D	D	a	D	D
<b>PUTNAM COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3</b>	<b>843</b>	<b>312</b>	<b>72</b>	<b>20</b>	<b>D</b>	<b>9.0</b>
<b>RALLS COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3</b>	<b>1 272</b>	<b>363</b>	<b>75</b>	<b>17</b>	<b>D</b>	<b>-</b>
541	Professional, scientific, & technical services .....	3	1 272	363	75	17	D	-
<b>RANDOLPH COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>17</b>	<b>5 862</b>	<b>1 342</b>	<b>288</b>	<b>83</b>	<b>42.2</b>	<b>26.8</b>
541	Professional, scientific, & technical services .....	17	5 862	1 342	288	83	42.2	26.8
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	7	1 461	344	79	38	40.1	6.4
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	7	1 461	344	79	38	40.1	6.4
<b>RAY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>31</b>	<b>14 368</b>	<b>2 399</b>	<b>530</b>	<b>104</b>	<b>90.5</b>	<b>2.9</b>
541	Professional, scientific, & technical services .....	31	14 368	2 399	530	104	90.5	2.9
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	9	957	389	107	30	100.0	-
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	9	957	389	107	30	100.0	-
5417	Scientific research & development services .....	1	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	2	D	D	D	a	D	D
<b>REYNOLDS COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>RIPLEY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>643</b>	<b>243</b>	<b>61</b>	<b>14</b>	<b>74.2</b>	<b>-</b>

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. CHARLES COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>446</b>	<b>208 616</b>	<b>70 963</b>	<b>15 426</b>	<b>2 971</b>	<b>27.9</b>	<b>7.9</b>
541	Professional, scientific, & technical services .....	446	208 616	70 963	15 426	2 971	27.9	7.9
5411	Legal services .....	86	25 151	8 795	2 019	304	32.6	4.2
54111	Offices of lawyers .....	79	22 452	7 547	1 710	253	36.5	2.8
541110	Offices of lawyers .....	79	22 452	7 547	1 710	253	36.5	2.8
5411101	Offices of lawyers (except legal aid societies) .....	79	22 452	7 547	1 710	253	36.5	2.8
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	80	13 635	5 491	1 497	415	61.0	4.9
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	80	13 635	5 491	1 497	415	61.0	4.9
541211	Offices of certified public accountants .....	37	7 541	3 242	848	139	60.1	4.0
541213	Tax return preparation services .....	15	D	D	D	c	D	D
541219	Other accounting services .....	24	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	75	54 408	22 131	4 587	574	28.5	14.4
54133	Engineering services .....	45	37 119	14 394	2 955	352	35.7	10.4
541330	Engineering services .....	45	37 119	14 394	2 955	352	35.7	10.4
54137	Surveying & mapping (except geophysical) services .....	11	10 313	5 859	1 233	154	5.1	6.1
541370	Surveying & mapping (except geophysical) services .....	11	10 313	5 859	1 233	154	5.1	6.1
5414	Specialized design services .....	14	D	D	D	a	D	D
5415	Computer systems design & related services .....	72	26 455	10 958	2 263	256	49.8	15.9
54151	Computer systems design & related services .....	72	26 455	10 958	2 263	256	49.8	15.9
541511	Custom computer programming services .....	33	11 724	4 780	912	127	61.0	32.0
541512	Computer systems design services .....	27	D	D	D	c	D	D
5415122	Computer systems consultants (except systems integrators) .....	20	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	64	12 407	4 678	989	124	57.1	11.2
54161	Management consulting services .....	46	8 688	3 198	667	66	56.3	15.8
5418	Advertising & related services .....	21	3 841	963	213	53	72.0	3.3
5419	Other professional, scientific, & technical services .....	29	D	D	D	g	D	D
54192	Photographic services .....	26	D	D	D	g	D	D
541921	Photographic studios, portrait .....	22	D	D	D	g	D	D
<b>ST. CLAIR COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>6</b>	<b>830</b>	<b>181</b>	<b>44</b>	<b>13</b>	<b>74.7</b>	<b>—</b>
<b>STE. GENEVIEVE COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>17</b>	<b>3 877</b>	<b>1 240</b>	<b>282</b>	<b>73</b>	<b>57.7</b>	<b>—</b>
541	Professional, scientific, & technical services .....	17	3 877	1 240	282	73	57.7	—
5418	Advertising & related services .....	2	D	D	D	a	D	D
54189	Other services related to advertising .....	2	D	D	D	a	D	D
541890	Other services related to advertising .....	2	D	D	D	a	D	D
<b>ST. FRANCOIS COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>73</b>	<b>16 454</b>	<b>5 724</b>	<b>1 311</b>	<b>330</b>	<b>35.6</b>	<b>3.4</b>
541	Professional, scientific, & technical services .....	73	16 454	5 724	1 311	330	35.6	3.4
5411	Legal services .....	32	6 302	2 154	481	105	29.4	4.7
54111	Offices of lawyers .....	30	D	D	D	b	D	D
541110	Offices of lawyers .....	30	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	30	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	12	3 746	1 579	460	103	28.4	6.6
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	12	3 746	1 579	460	103	28.4	6.6
5413	Architectural, engineering, & related services .....	11	1 379	640	134	36	82.5	—
5418	Advertising & related services .....	7	2 275	555	55	22	45.3	.4
5419	Other professional, scientific, & technical services .....	4	1 599	409	77	43	5.3	—
54192	Photographic services .....	4	1 599	409	77	43	5.3	—
541921	Photographic studios, portrait .....	4	1 599	409	77	43	5.3	—

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. LOUIS COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3 296</b>	<b>4 078 688</b>	<b>1 437 184</b>	<b>354 737</b>	<b>35 334</b>	<b>12.6</b>	<b>7.6</b>
541	Professional, scientific, & technical services .....	3 296	4 078 688	1 437 184	354 737	35 334	12.6	7.6
5411	Legal services .....	658	341 122	150 562	31 198	3 288	23.7	6.3
54111	Offices of lawyers .....	638	315 716	141 741	29 224	2 937	25.3	5.3
541110	Offices of lawyers .....	638	315 716	141 741	29 224	2 937	25.3	5.3
5411101	Offices of lawyers (except legal aid societies) .....	638	315 716	141 741	29 224	2 937	25.3	5.3
54119	Other legal services .....	20	25 406	8 821	1 974	351	3.2	18.2
541191	Title abstract & settlement offices .....	12	D	D	D	e	D	D
541199	All other legal services .....	8	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	518	286 235	138 199	33 131	4 796	18.8	9.0
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	518	286 235	138 199	33 131	4 796	18.8	9.0
541211	Offices of certified public accountants .....	275	143 192	74 171	16 792	1 963	26.3	9.9
541213	Tax return preparation services .....	48	10 589	4 239	1 745	988	26.4	2.8
541214	Payroll services .....	20	95 345	41 902	10 492	1 226	.4	2.9
541219	Other accounting services .....	175	37 109	17 887	4 102	619	34.8	23.1
5413	Architectural, engineering, & related services .....	468	798 092	294 621	69 488	6 576	12.1	7.6
54131	Architectural services .....	134	123 674	53 281	11 692	1 198	16.8	1.9
541310	Architectural services .....	134	123 674	53 281	11 692	1 198	16.8	1.9
54133	Engineering services .....	270	626 081	218 535	52 340	4 714	11.0	9.2
541330	Engineering services .....	270	626 081	218 535	52 340	4 714	11.0	9.2
54134	Drafting services .....	9	D	D	D	b	D	D
541340	Drafting services .....	9	D	D	D	b	D	D
54135	Building inspection services .....	17	11 088	5 656	1 577	198	15.6	1.7
541350	Building inspection services .....	17	11 088	5 656	1 577	198	15.6	1.7
54137	Surveying & mapping (except geophysical) services .....	12	5 566	2 751	496	83	11.2	1.0
541370	Surveying & mapping (except geophysical) services .....	12	5 566	2 751	496	83	11.2	1.0
54138	Testing laboratories .....	25	24 242	10 733	2 568	303	19.4	.5
541380	Testing laboratories .....	25	24 242	10 733	2 568	303	19.4	.5
5414	Specialized design services .....	181	116 685	33 511	7 742	984	22.0	38.9
54141	Interior design services .....	76	D	D	D	c	D	D
541410	Interior design services .....	76	D	D	D	c	D	D
54142	Industrial design services .....	8	D	D	D	b	D	D
541420	Industrial design services .....	8	D	D	D	b	D	D
54143	Graphic design services .....	93	82 552	26 921	6 352	692	12.3	53.8
541430	Graphic design services .....	93	82 552	26 921	6 352	692	12.3	53.8
5414301	Graphic design services (except commercial art & medical artists) ..	76	79 552	26 006	6 119	663	11.0	55.5
5414302	Commercial art .....	17	3 000	915	233	29	48.5	8.0
5415	Computer systems design & related services .....	497	1 595 301	479 954	131 910	9 279	6.5	4.6
54151	Computer systems design & related services .....	497	1 595 301	479 954	131 910	9 279	6.5	4.6
541511	Custom computer programming services .....	224	577 807	225 844	52 302	3 919	8.7	5.5
541512	Computer systems design services .....	221	D	D	D	h	D	D
5415121	Computer systems integrators .....	72	196 176	53 652	13 020	1 053	12.2	5.3
5415122	Computer systems consultants (except systems integrators) .....	149	D	D	D	g	D	D
541513	Computer facilities management services .....	7	D	D	D	e	D	D
541519	Other computer related services .....	45	D	D	D	e	D	D
5416	Management, scientific, & technical consulting services .....	545	387 601	168 963	41 731	4 413	19.7	11.2
54161	Management consulting services .....	466	342 523	147 914	36 980	3 907	17.5	12.4
541611	Administrative management & general management consulting service .....	184	128 089	58 374	14 982	1 379	11.8	25.8
541612	Human resources & executive search consulting services .....	146	132 016	66 186	16 484	1 688	19.7	2.5
5416122	Executive placement services .....	75	75 632	35 446	8 164	889	22.1	2.1
5416123	Human resources & personnel management consulting .....	65	54 278	29 552	8 017	784	16.1	3.2
541613	Marketing consulting services .....	93	D	D	D	e	D	D
541614	Process, physical distribution, & logistics consulting services .....	23	38 640	9 008	2 035	358	8.6	5.0
541618	Other management consulting services .....	19	D	D	D	c	D	D
54162	Environmental consulting services .....	23	10 495	3 894	845	108	28.2	4.1
541620	Environmental consulting services .....	23	10 495	3 894	845	108	28.2	4.1
54169	Other scientific & technical consulting services .....	56	34 583	17 155	3 906	398	39.0	1.2
541690	Other scientific & technical consulting services .....	56	34 583	17 155	3 906	398	39.0	1.2
5417	Scientific research & development services .....	34	34 220	12 396	2 680	339	24.1	6.8
54171	R&D in the physical, engineering, & life sciences .....	29	29 420	10 555	2 251	239	23.4	7.9
541710	R&D in the physical, engineering, & life sciences .....	29	29 420	10 555	2 251	239	23.4	7.9
5417101	R&D in the physical & engineering sciences .....	19	17 357	5 634	1 438	127	14.4	9.6
5418	Advertising & related services .....	249	401 389	121 475	28 609	3 948	14.0	4.3
54181	Advertising agencies .....	87	90 190	35 537	7 577	766	19.5	4.1
541810	Advertising agencies .....	87	90 190	35 537	7 577	766	19.5	4.1
54182	Public relations agencies .....	38	11 476	4 770	1 048	139	46.5	1.7
541820	Public relations agencies .....	38	11 476	4 770	1 048	139	46.5	1.7
54184	Media representatives .....	13	19 421	5 443	1 297	205	.7	16.4
541840	Media representatives .....	13	19 421	5 443	1 297	205	.7	16.4
5418402	Publishers' advertising representatives .....	6	D	D	D	c	D	D
54185	Display advertising .....	16	51 188	6 039	1 669	443	5.9	5.5
541850	Display advertising .....	16	51 188	6 039	1 669	443	5.9	5.5
5418501	Display advertising (except outdoor) .....	7	D	D	D	e	D	D
5418502	Outdoor advertising services .....	9	D	D	D	b	D	D
54186	Direct mail advertising .....	24	139 282	44 585	10 640	1 278	10.5	.1
541860	Direct mail advertising .....	24	139 282	44 585	10 640	1 278	10.5	.1

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. LOUIS COUNTY, MO—Con.</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services—Con.</b>							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services—Con.							
54189	Other services related to advertising .....	58	D	D	D	f	D	D
541890	Other services related to advertising .....	58	D	D	D	f	D	D
5418902	Advertising specialties goods distributor .....	41	70 551	20 078	5 315	566	10.9	2.2
5418903	Sign painting & lettering shop .....	11	D	D	D	b	D	D
5418909	All other advertising .....	6	9 018	2 297	506	389	42.8	—
5419	Other professional, scientific, & technical services .....	146	118 043	37 503	8 248	1 711	9.8	19.1
54191	Marketing research & public opinion polling .....	38	73 577	23 841	5 210	1 112	5.7	23.8
541910	Marketing research & public opinion polling .....	38	73 577	23 841	5 210	1 112	5.7	23.8
54192	Photographic services .....	88	38 667	11 041	2 496	525	17.0	9.5
541921	Photographic studios, portrait .....	61	29 277	7 471	1 665	431	13.6	10.5
541922	Commercial photography .....	27	9 390	3 570	831	94	27.6	6.4
54199	All other professional, scientific, & technical services .....	17	D	D	D	b	D	D
541990	All other professional, scientific, & technical services .....	17	D	D	D	b	D	D
<b>SALINE COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>23</b>	<b>3 080</b>	<b>766</b>	<b>211</b>	<b>56</b>	<b>56.6</b>	<b>10.1</b>
541	Professional, scientific, & technical services .....	23	3 080	766	211	56	56.6	10.1
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	1 027	334	115	27	52.4	14.7
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	1 027	334	115	27	52.4	14.7
<b>SCHUYLER COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>SCOTLAND COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>SCOTT COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>59</b>	<b>16 234</b>	<b>5 646</b>	<b>1 204</b>	<b>209</b>	<b>51.4</b>	<b>7.8</b>
541	Professional, scientific, & technical services .....	59	16 234	5 646	1 204	209	51.4	7.8
5411	Legal services .....	22	6 549	1 356	289	73	64.5	4.5
54111	Offices of lawyers .....	20	D	D	D	b	D	D
541110	Offices of lawyers .....	20	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	20	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	23	4 637	1 468	409	90	76.5	21.0
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	23	4 637	1 468	409	90	76.5	21.0
5416	Management, scientific, & technical consulting services .....	3	D	D	D	a	D	D
54161	Management consulting services .....	2	D	D	D	a	D	D
<b>SHANNON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>SHELBY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>3 795</b>	<b>982</b>	<b>211</b>	<b>41</b>	<b>93.7</b>	<b>3.9</b>
541	Professional, scientific, & technical services .....	10	3 795	982	211	41	93.7	3.9
<b>STODDARD COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>26</b>	<b>5 470</b>	<b>2 134</b>	<b>397</b>	<b>103</b>	<b>48.1</b>	<b>11.7</b>
541	Professional, scientific, & technical services .....	26	5 470	2 134	397	103	48.1	11.7
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	10	1 549	562	161	42	100.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	10	1 549	562	161	42	100.0	—
<b>STONE COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>23</b>	<b>3 582</b>	<b>809</b>	<b>219</b>	<b>60</b>	<b>63.2</b>	<b>.8</b>
541	Professional, scientific, & technical services .....	23	3 582	809	219	60	63.2	.8
<b>SULLIVAN COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>4</b>	<b>1 144</b>	<b>753</b>	<b>105</b>	<b>13</b>	<b>2.4</b>	<b>3.2</b>
541	Professional, scientific, & technical services .....	4	1 144	753	105	13	2.4	3.2

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>TANEY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>80</b>	<b>18 888</b>	<b>6 543</b>	<b>1 310</b>	<b>295</b>	<b>38.7</b>	<b>3.8</b>
541	Professional, scientific, & technical services .....	80	18 888	6 543	1 310	295	38.7	3.8
5411	Legal services .....	20	2 961	878	180	42	52.7	11.1
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	16	2 799	1 012	307	74	27.6	3.1
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	16	2 799	1 012	307	74	27.6	3.1
5413	Architectural, engineering, & related services .....	9	2 400	852	187	35	44.6	—
5414	Specialized design services .....	7	3 831	1 540	310	53	8.7	3.6
5416	Management, scientific, & technical consulting services .....	8	2 898	1 338	182	28	59.2	—
5418	Advertising & related services .....	12	2 760	641	110	49	62.0	4.3
<b>TEXAS COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>16</b>	<b>2 428</b>	<b>788</b>	<b>147</b>	<b>39</b>	<b>68.4</b>	<b>3.1</b>
541	Professional, scientific, & technical services .....	16	2 428	788	147	39	68.4	3.1
<b>VERNON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>25</b>	<b>4 879</b>	<b>1 648</b>	<b>411</b>	<b>89</b>	<b>39.0</b>	<b>7.0</b>
541	Professional, scientific, & technical services .....	25	4 879	1 648	411	89	39.0	7.0
<b>WARREN COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>19</b>	<b>2 790</b>	<b>831</b>	<b>176</b>	<b>49</b>	<b>69.9</b>	<b>4.4</b>
541	Professional, scientific, & technical services .....	19	2 790	831	176	49	69.9	4.4
<b>WASHINGTON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>13</b>	<b>997</b>	<b>358</b>	<b>98</b>	<b>30</b>	<b>65.1</b>	<b>28.4</b>
541	Professional, scientific, & technical services .....	13	997	358	98	30	65.1	28.4
<b>WAYNE COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>9</b>	<b>1 622</b>	<b>317</b>	<b>73</b>	<b>22</b>	<b>87.1</b>	<b>—</b>
541	Professional, scientific, & technical services .....	9	1 622	317	73	22	87.1	—
<b>WEBSTER COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>24</b>	<b>3 260</b>	<b>1 157</b>	<b>265</b>	<b>75</b>	<b>41.1</b>	<b>10.3</b>
541	Professional, scientific, & technical services .....	24	3 260	1 157	265	75	41.1	10.3
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	1 124	417	125	45	19.1	2.1
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	1 124	417	125	45	19.1	2.1
<b>WORTH COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>WRIGHT COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>13</b>	<b>1 245</b>	<b>258</b>	<b>75</b>	<b>31</b>	<b>96.4</b>	<b>3.6</b>
541	Professional, scientific, & technical services .....	13	1 245	258	75	31	96.4	3.6

See footnotes at end of table.



**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. LOUIS, MO (IC)</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>963</b>	<b>1 819 828</b>	<b>663 743</b>	<b>160 350</b>	<b>13 915</b>	<b>9.3</b>	<b>6.0</b>
541	Professional, scientific, & technical services .....	963	1 819 828	663 743	160 350	13 915	9.3	6.0
5411	Legal services .....	305	569 615	194 586	45 599	3 934	8.3	4.5
541111	Offices of lawyers .....	301	D	D	D	h	D	D
541110	Offices of lawyers .....	301	D	D	D	h	D	D
5411101	Offices of lawyers (except legal aid societies) .....	301	D	D	D	h	D	D
54119	Other legal services .....	4	D	D	D	b	D	D
541199	All other legal services .....	1	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	82	261 083	80 254	17 103	2 143	2.3	1.6
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	82	261 083	80 254	17 103	2 143	2.3	1.6
541211	Offices of certified public accountants .....	52	252 936	76 252	16 141	1 753	1.3	.9
541213	Tax return preparation services .....	7	D	D	D	e	D	D
541219	Other accounting services .....	17	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	146	355 379	137 143	37 324	2 613	9.3	1.8
54131	Architectural services .....	58	90 907	46 802	11 421	892	12.2	1.3
541310	Architectural services .....	58	90 907	46 802	11 421	892	12.2	1.3
54133	Engineering services .....	69	250 913	84 380	24 720	1 528	7.6	1.6
541330	Engineering services .....	69	250 913	84 380	24 720	1 528	7.6	1.6
54138	Testing laboratories .....	11	11 423	4 707	968	149	16.0	12.1
541380	Testing laboratories .....	11	11 423	4 707	968	149	16.0	12.1
5414	Specialized design services .....	70	50 922	19 378	4 433	439	21.8	2.6
54141	Interior design services .....	22	15 971	5 136	1 074	139	15.0	.6
541410	Interior design services .....	22	15 971	5 136	1 074	139	15.0	.6
54143	Graphic design services .....	44	33 820	13 832	3 274	285	23.9	3.7
541430	Graphic design services .....	44	33 820	13 832	3 274	285	23.9	3.7
5414301	Graphic design services (except commercial art & medical artists) ..	33	D	D	D	c	D	D
5414302	Commercial art .....	10	D	D	D	b	D	D
5415	Computer systems design & related services .....	78	134 916	55 035	12 621	1 119	9.4	6.4
54151	Computer systems design & related services .....	78	134 916	55 035	12 621	1 119	9.4	6.4
541511	Custom computer programming services .....	29	D	D	D	e	D	D
541512	Computer systems design services .....	34	D	D	D	e	D	D
5415121	Computer systems integrators .....	17	42 146	16 298	3 467	322	1.3	1.2
5415122	Computer systems consultants (except systems integrators) .....	17	D	D	D	c	D	D
541519	Other computer related services .....	14	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	110	196 267	74 094	17 442	1 339	9.7	4.0
54161	Management consulting services .....	87	183 706	68 140	16 092	1 184	5.9	4.3
541611	Administrative management & general management consulting service .....	39	148 844	54 409	12 967	921	1.9	.6
541612	Human resources & executive search consulting services .....	21	23 702	10 491	2 486	183	10.8	26.7
5416121	Actuarial consulting .....	4	11 984	5 397	1 181	75	2.9	—
5416122	Executive placement services .....	8	5 127	2 289	433	48	24.8	12.8
5416123	Human resources & personnel management consulting .....	9	6 591	2 805	872	60	14.0	86.0
541613	Marketing consulting services .....	22	10 659	2 928	574	60	50.6	5.5
54162	Environmental consulting services .....	7	7 653	3 085	759	105	81.2	—
541620	Environmental consulting services .....	7	7 653	3 085	759	105	81.2	—
54169	Other scientific & technical consulting services .....	16	4 908	2 869	591	50	40.3	1.9
541690	Other scientific & technical consulting services .....	16	4 908	2 869	591	50	40.3	1.9
5418	Advertising & related services .....	103	208 943	89 355	22 812	1 866	14.0	20.3
54181	Advertising agencies .....	34	72 946	36 266	8 809	698	7.7	39.4
541810	Advertising agencies .....	34	72 946	36 266	8 809	698	7.7	39.4
54182	Public relations agencies .....	15	43 502	25 211	7 061	419	4.5	4.5
541820	Public relations agencies .....	15	43 502	25 211	7 061	419	4.5	4.5
54183	Media buying services .....	5	D	D	D	c	D	D
541830	Media buying services .....	5	D	D	D	c	D	D
54184	Media representatives .....	15	D	D	D	c	D	D
541840	Media representatives .....	15	D	D	D	c	D	D
5418401	Radio & television advertising representatives .....	14	D	D	D	c	D	D
54186	Direct mail advertising .....	7	31 622	6 829	1 707	274	49.0	—
541860	Direct mail advertising .....	7	31 622	6 829	1 707	274	49.0	—
54189	Other services related to advertising .....	21	D	D	D	c	D	D
541890	Other services related to advertising .....	21	D	D	D	c	D	D
5418902	Advertising specialties goods distributor .....	11	D	D	D	b	D	D
5418909	All other advertising .....	6	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	59	D	D	D	e	D	D
54191	Marketing research & public opinion polling .....	8	D	D	D	c	D	D
541910	Marketing research & public opinion polling .....	8	D	D	D	c	D	D
54192	Photographic services .....	47	25 821	7 994	1 599	228	17.3	41.9
541921	Photographic studios, portrait .....	25	D	D	D	c	D	D
541922	Commercial photography .....	22	D	D	D	b	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ARNOLD, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>18</b>	<b>5 108</b>	<b>2 052</b>	<b>422</b>	<b>56</b>	<b>60.6</b>	<b>8.1</b>
541	Professional, scientific, & technical services .....	18	5 108	2 052	422	56	60.6	8.1
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	6	1 315	372	97	16	84.6	15.4
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	6	1 315	372	97	16	84.6	15.4
5413	Architectural, engineering, & related services .....	4	2 904	1 413	276	27	53.4	7.3
<b>AURORA, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>9</b>	<b>1 344</b>	<b>451</b>	<b>87</b>	<b>22</b>	<b>83.3</b>	<b>—</b>
541	Professional, scientific, & technical services .....	9	1 344	451	87	22	83.3	—
<b>AVA, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BALLWIN, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>87</b>	<b>67 197</b>	<b>28 347</b>	<b>6 259</b>	<b>637</b>	<b>14.0</b>	<b>2.9</b>
541	Professional, scientific, & technical services .....	87	67 197	28 347	6 259	637	14.0	2.9
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	11	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	11	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	15	D	D	D	e	D	D
54133	Engineering services .....	9	D	D	D	e	D	D
541330	Engineering services .....	9	D	D	D	e	D	D
5415	Computer systems design & related services .....	28	7 733	3 631	698	57	58.3	.7
54151	Computer systems design & related services .....	28	7 733	3 631	698	57	58.3	.7
<b>BELLEFONTAINE NEIGHBORS, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>11</b>	<b>1 813</b>	<b>596</b>	<b>89</b>	<b>18</b>	<b>68.0</b>	<b>7.5</b>
541	Professional, scientific, & technical services .....	11	1 813	596	89	18	68.0	7.5
<b>BELTON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>23</b>	<b>5 462</b>	<b>1 187</b>	<b>243</b>	<b>56</b>	<b>40.1</b>	<b>7.5</b>
541	Professional, scientific, & technical services .....	23	5 462	1 187	243	56	40.1	7.5
5418	Advertising & related services .....	1	D	D	D	a	D	D
54189	Other services related to advertising .....	1	D	D	D	a	D	D
541890	Other services related to advertising .....	1	D	D	D	a	D	D
<b>BERKELEY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>9</b>	<b>13 774</b>	<b>3 993</b>	<b>942</b>	<b>127</b>	<b>6.2</b>	<b>1.1</b>
541	Professional, scientific, & technical services .....	9	13 774	3 993	942	127	6.2	1.1
5418	Advertising & related services .....	2	D	D	D	b	D	D
54185	Display advertising .....	1	D	D	D	b	D	D
541850	Display advertising .....	1	D	D	D	b	D	D
5418502	Outdoor advertising services .....	1	D	D	D	b	D	D
<b>BETHANY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>8</b>	<b>777</b>	<b>216</b>	<b>59</b>	<b>25</b>	<b>69.5</b>	<b>15.1</b>
<b>BLACK JACK, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BLUE SPRINGS, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>94</b>	<b>21 736</b>	<b>9 243</b>	<b>1 929</b>	<b>344</b>	<b>50.6</b>	<b>2.9</b>
541	Professional, scientific, & technical services .....	94	21 736	9 243	1 929	344	50.6	2.9
5411	Legal services .....	17	5 296	2 226	434	68	27.2	—
54111	Offices of lawyers .....	17	5 296	2 226	434	68	27.2	—
541110	Offices of lawyers .....	17	5 296	2 226	434	68	27.2	—
5411101	Offices of lawyers (except legal aid societies) .....	17	5 296	2 226	434	68	27.2	—
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	19	4 181	2 016	443	96	66.7	7.7
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	19	4 181	2 016	443	96	66.7	7.7
5413	Architectural, engineering, & related services .....	17	5 394	2 305	494	74	70.9	—
5416	Management, scientific, & technical consulting services .....	14	3 205	1 474	321	61	32.9	3.9
54161	Management consulting services .....	10	2 986	1 409	312	55	32.5	1.3
<b>BOLIVAR, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>20</b>	<b>3 690</b>	<b>1 389</b>	<b>312</b>	<b>72</b>	<b>82.7</b>	<b>.8</b>
541	Professional, scientific, & technical services .....	20	3 690	1 389	312	72	82.7	.8

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BONNE TERRE, MO</b>								
54	Professional, scientific, & technical services .....	3	587	128	24	7	57.6	42.4
<b>BOONVILLE, MO</b>								
54	Professional, scientific, & technical services .....	15	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	5	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	5	D	D	D	b	D	D
<b>BOWLING GREEN, MO</b>								
54	Professional, scientific, & technical services .....	9	4 954	1 943	450	75	15.1	—
541	Professional, scientific, & technical services .....	9	4 954	1 943	450	75	15.1	—
<b>BRANSON, MO</b>								
54	Professional, scientific, & technical services .....	53	9 571	3 069	626	136	52.8	7.2
541	Professional, scientific, & technical services .....	53	9 571	3 069	626	136	52.8	7.2
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	12	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	12	D	D	D	b	D	D
<b>BRECKENRIDGE HILLS, MO</b>								
54	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
<b>BRENTWOOD, MO</b>								
54	Professional, scientific, & technical services .....	104	109 513	36 584	8 783	1 283	13.9	6.9
541	Professional, scientific, & technical services .....	104	109 513	36 584	8 783	1 283	13.9	6.9
5411	Legal services .....	31	15 779	7 686	2 428	149	21.2	14.1
54111	Offices of lawyers .....	30	D	D	D	c	D	D
541110	Offices of lawyers .....	30	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	30	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	15	5 833	3 688	707	101	27.8	1.5
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	15	5 833	3 688	707	101	27.8	1.5
541211	Offices of certified public accountants .....	9	5 065	3 305	622	74	21.4	—
5413	Architectural, engineering, & related services .....	11	6 148	3 368	570	75	24.1	1.7
5415	Computer systems design & related services .....	12	21 361	11 735	2 778	298	7.7	6.1
54151	Computer systems design & related services .....	12	21 361	11 735	2 778	298	7.7	6.1
541511	Custom computer programming services .....	7	D	D	D	e	D	D
5416	Management, scientific, & technical consulting services .....	14	10 677	4 310	1 038	140	6.8	23.1
54161	Management consulting services .....	11	8 961	3 548	879	112	6.9	27.5
5418	Advertising & related services .....	12	47 539	5 009	1 115	496	11.7	—
54185	Display advertising .....	1	D	D	D	e	D	D
541850	Display advertising .....	1	D	D	D	e	D	D
5418501	Display advertising (except outdoor) .....	1	D	D	D	e	D	D
54189	Other services related to advertising .....	4	D	D	D	a	D	D
541890	Other services related to advertising .....	4	D	D	D	a	D	D
<b>BRIDGETON, MO</b>								
54	Professional, scientific, & technical services .....	54	111 577	48 168	12 228	1 257	8.4	.3
541	Professional, scientific, & technical services .....	54	111 577	48 168	12 228	1 257	8.4	.3
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	1 801	1 100	269	54	64.2	2.7
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	1 801	1 100	269	54	64.2	2.7
5413	Architectural, engineering, & related services .....	8	17 469	7 636	1 617	151	25.9	—
54133	Engineering services .....	4	16 195	7 126	1 498	128	24.5	—
541330	Engineering services .....	4	16 195	7 126	1 498	128	24.5	—
5415	Computer systems design & related services .....	8	D	D	D	b	D	D
54151	Computer systems design & related services .....	8	D	D	D	b	D	D
541511	Custom computer programming services .....	2	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	10	7 366	1 897	414	154	5.1	1.5
54161	Management consulting services .....	7	3 941	1 415	323	147	2.3	2.7
54169	Other scientific & technical consulting services .....	2	D	D	D	a	D	D
541690	Other scientific & technical consulting services .....	2	D	D	D	a	D	D
5418	Advertising & related services .....	6	D	D	D	f	D	D
54186	Direct mail advertising .....	1	D	D	D	f	D	D
541860	Direct mail advertising .....	1	D	D	D	f	D	D
54189	Other services related to advertising .....	3	D	D	D	a	D	D
541890	Other services related to advertising .....	3	D	D	D	a	D	D
5419	Other professional, scientific, & technical services .....	4	D	D	D	b	D	D
54192	Photographic services .....	2	D	D	D	b	D	D
541921	Photographic studios, portrait .....	2	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BROOKFIELD, MO</b>								
54	Professional, scientific, & technical services .....	8	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	8	D	D	D	b	D	D
<b>BUCKNER, MO</b>								
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
<b>BUFFALO, MO</b>								
54	Professional, scientific, & technical services .....	3	D	D	D	a	D	D
<b>BUTLER, MO</b>								
54	Professional, scientific, & technical services .....	12	2 017	686	164	48	41.3	12.9
541	Professional, scientific, & technical services .....	12	2 017	686	164	48	41.3	12.9
<b>CALIFORNIA, MO</b>								
54	Professional, scientific, & technical services .....	9	1 110	233	74	19	15.0	16.3
541	Professional, scientific, & technical services .....	9	1 110	233	74	19	15.0	16.3
<b>CAMDENTON, MO</b>								
54	Professional, scientific, & technical services .....	13	1 896	684	150	43	80.3	9.2
541	Professional, scientific, & technical services .....	13	1 896	684	150	43	80.3	9.2
<b>CAMERON, MO *</b>								
54	Professional, scientific, & technical services .....	10	1 233	480	116	41	79.6	—
541	Professional, scientific, & technical services .....	10	1 233	480	116	41	79.6	—
<b>CAMERON, MO (CLINTON COUNTY PART) *</b>								
54	Professional, scientific, & technical services .....	7	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	7	D	D	D	b	D	D
<b>CAMERON, MO (DEKALB COUNTY PART) *</b>								
54	Professional, scientific, & technical services .....	3	D	D	D	a	D	D
<b>CANTON, MO</b>								
54	Professional, scientific, & technical services .....	4	D	D	D	a	D	D
<b>CAPE GIRARDEAU, MO *</b>								
54	Professional, scientific, & technical services .....	91	41 270	14 580	3 252	639	37.3	17.6
541	Professional, scientific, & technical services .....	91	41 270	14 580	3 252	639	37.3	17.6
5411	Legal services .....	22	12 419	3 825	778	136	33.6	2.4
54111	Offices of lawyers .....	20	D	D	D	c	D	D
541110	Offices of lawyers .....	20	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	20	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	28	18 579	7 477	1 777	329	19.2	36.5
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	28	18 579	7 477	1 777	329	19.2	36.5
541211	Offices of certified public accountants .....	14	D	D	D	c	D	D
541213	Tax return preparation services .....	3	D	D	D	b	D	D
541219	Other accounting services .....	11	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	16	3 511	1 208	276	75	75.0	1.9
5418	Advertising & related services .....	4	D	D	D	a	D	D
5419	Other professional, scientific, & technical services .....	7	D	D	D	b	D	D
54192	Photographic services .....	7	D	D	D	b	D	D
541921	Photographic studios, portrait .....	7	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CAPE GIRARDEAU, MO (CAPE GIRARDEAU COUNTY PART) *</b>								
54	<b>Professional, scientific, &amp; technical services .....</b>	<b>91</b>	<b>41 270</b>	<b>14 580</b>	<b>3 252</b>	<b>639</b>	<b>37.3</b>	<b>17.6</b>
541	Professional, scientific, & technical services .....	91	41 270	14 580	3 252	639	37.3	17.6
5411	Legal services .....	22	12 419	3 825	778	136	33.6	2.4
54111	Offices of lawyers .....	20	D	D	D	c	D	D
541110	Offices of lawyers .....	20	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	20	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	28	18 579	7 477	1 777	329	19.2	36.5
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	28	18 579	7 477	1 777	329	19.2	36.5
541211	Offices of certified public accountants .....	14	D	D	D	c	D	D
541213	Tax return preparation services .....	3	D	D	D	b	D	D
541219	Other accounting services .....	11	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	16	3 511	1 208	276	75	75.0	1.9
5418	Advertising & related services .....	4	D	D	D	a	D	D
5419	Other professional, scientific, & technical services .....	7	D	D	D	b	D	D
54192	Photographic services .....	7	D	D	D	b	D	D
541921	Photographic studios, portrait .....	7	D	D	D	b	D	D
<b>CARL JUNCTION, MO</b>								
54	<b>Professional, scientific, &amp; technical services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>CARROLLTON, MO</b>								
54	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	10	D	D	D	b	D	D
<b>CARTHAGE, MO</b>								
54	<b>Professional, scientific, &amp; technical services .....</b>	<b>18</b>	<b>3 784</b>	<b>1 547</b>	<b>356</b>	<b>71</b>	<b>51.9</b>	<b>4.1</b>
541	Professional, scientific, & technical services .....	18	3 784	1 547	356	71	51.9	4.1
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	6	1 094	603	131	33	17.3	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	6	1 094	603	131	33	17.3	—
<b>CARUTHERSVILLE, MO</b>								
54	<b>Professional, scientific, &amp; technical services .....</b>	<b>9</b>	<b>1 302</b>	<b>326</b>	<b>70</b>	<b>15</b>	<b>91.6</b>	<b>8.4</b>
541	Professional, scientific, & technical services .....	9	1 302	326	70	15	91.6	8.4
<b>CASSVILLE, MO</b>								
54	<b>Professional, scientific, &amp; technical services .....</b>	<b>11</b>	<b>1 303</b>	<b>538</b>	<b>119</b>	<b>38</b>	<b>10.7</b>	<b>2.9</b>
541	Professional, scientific, & technical services .....	11	1 303	538	119	38	10.7	2.9
<b>CENTRALIA, MO *</b>								
54	<b>Professional, scientific, &amp; technical services .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	4	D	D	D	b	D	D
<b>CENTRALIA, MO (BOONE COUNTY PART) *</b>								
54	<b>Professional, scientific, &amp; technical services .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	4	D	D	D	b	D	D
<b>CHAFFEE, MO</b>								
54	<b>Professional, scientific, &amp; technical services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>CHARLESTON, MO</b>								
54	<b>Professional, scientific, &amp; technical services .....</b>	<b>6</b>	<b>1 197</b>	<b>199</b>	<b>52</b>	<b>18</b>	<b>80.5</b>	<b>1.8</b>
541	Professional, scientific, & technical services .....	6	1 197	199	52	18	80.5	1.8

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHESTERFIELD, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>252</b>	<b>252 101</b>	<b>116 165</b>	<b>30 207</b>	<b>2 513</b>	<b>12.6</b>	<b>9.4</b>
541	Professional, scientific, & technical services .....	252	252 101	116 165	30 207	2 513	12.6	9.4
5411	Legal services .....	24	11 680	4 339	822	102	13.8	.3
54111	Offices of lawyers .....	24	11 680	4 339	822	102	13.8	.3
541110	Offices of lawyers .....	24	11 680	4 339	822	102	13.8	.3
5411101	Offices of lawyers (except legal aid societies) .....	24	11 680	4 339	822	102	13.8	.3
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	33	18 052	9 731	2 706	276	24.5	13.2
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	33	18 052	9 731	2 706	276	24.5	13.2
541211	Offices of certified public accountants .....	21	8 360	3 917	875	132	44.5	3.5
541219	Other accounting services .....	6	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	43	69 461	32 062	7 689	713	15.9	25.4
54131	Architectural services .....	11	5 184	2 116	407	43	46.4	4.9
541310	Architectural services .....	11	5 184	2 116	407	43	46.4	4.9
54133	Engineering services .....	27	57 154	26 455	6 506	607	14.8	30.4
541330	Engineering services .....	27	57 154	26 455	6 506	607	14.8	30.4
54134	Drafting services .....	1	D	D	D	b	D	D
541340	Drafting services .....	1	D	D	D	b	D	D
5414	Specialized design services .....	10	1 393	402	102	15	73.7	3.0
5415	Computer systems design & related services .....	47	75 564	43 055	12 924	758	4.4	2.8
54151	Computer systems design & related services .....	47	75 564	43 055	12 924	758	4.4	2.8
541511	Custom computer programming services .....	18	30 627	22 030	4 856	391	1.2	4.6
541512	Computer systems design services .....	24	43 871	20 428	7 954	359	6.0	.7
5415121	Computer systems integrators .....	5	D	D	D	c	D	D
5415122	Computer systems consultants (except systems integrators) .....	19	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services .....	65	43 762	22 095	5 134	521	18.3	.8
54161	Management consulting services .....	57	41 664	21 222	4 980	508	17.7	.6
541612	Human resources & executive search consulting services .....	18	27 963	15 933	3 784	394	10.2	.3
5416123	Human resources & personnel management consulting .....	9	D	D	D	e	D	D
541613	Marketing consulting services .....	15	D	D	D	b	D	D
5418	Advertising & related services .....	21	30 143	3 638	629	86	5.3	2.3
54186	Direct mail advertising .....	2	D	D	D	b	D	D
541860	Direct mail advertising .....	2	D	D	D	b	D	D
54189	Other services related to advertising .....	5	D	D	D	b	D	D
541890	Other services related to advertising .....	5	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	7	D	D	D	b	D	D
<b>CHILLICOTHE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>19</b>	<b>7 932</b>	<b>2 547</b>	<b>560</b>	<b>119</b>	<b>58.9</b>	<b>6.5</b>
541	Professional, scientific, & technical services .....	19	7 932	2 547	560	119	58.9	6.5
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	6	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	6	D	D	D	b	D	D
5418	Advertising & related services .....	3	D	D	D	b	D	D
54189	Other services related to advertising .....	2	D	D	D	a	D	D
541890	Other services related to advertising .....	2	D	D	D	a	D	D
<b>CLARKSON VALLEY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>CLAYTON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>578</b>	<b>517 739</b>	<b>227 615</b>	<b>52 777</b>	<b>4 959</b>	<b>18.8</b>	<b>7.1</b>
541	Professional, scientific, & technical services .....	578	517 739	227 615	52 777	4 959	18.8	7.1
5411	Legal services .....	328	217 856	99 379	20 710	2 093	19.8	5.1
54111	Offices of lawyers .....	316	203 777	93 221	19 381	1 847	20.7	3.9
541110	Offices of lawyers .....	316	203 777	93 221	19 381	1 847	20.7	3.9
5411101	Offices of lawyers (except legal aid societies) .....	316	203 777	93 221	19 381	1 847	20.7	3.9
54119	Other legal services .....	12	14 079	6 158	1 329	246	5.7	23.1
541191	Title abstract & settlement offices .....	9	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	50	49 311	22 736	5 445	700	13.8	15.3
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	50	49 311	22 736	5 445	700	13.8	15.3
541211	Offices of certified public accountants .....	33	35 689	16 226	4 026	439	17.4	2.1
541219	Other accounting services .....	13	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	47	45 193	20 073	4 547	489	21.1	4.4
54131	Architectural services .....	27	27 453	11 258	2 456	240	12.9	3.8
541310	Architectural services .....	27	27 453	11 258	2 456	240	12.9	3.8
54133	Engineering services .....	16	D	D	D	b	D	D
541330	Engineering services .....	16	D	D	D	b	D	D
54135	Building inspection services .....	2	D	D	D	c	D	D
541350	Building inspection services .....	2	D	D	D	c	D	D
5414	Specialized design services .....	21	6 580	1 874	417	70	48.4	13.4
54141	Interior design services .....	9	3 137	637	128	27	49.5	—
541410	Interior design services .....	9	3 137	637	128	27	49.5	—
54143	Graphic design services .....	12	3 443	1 237	289	43	47.4	25.6
541430	Graphic design services .....	12	3 443	1 237	289	43	47.4	25.6
5414301	Graphic design services (except commercial art & medical artists) ..	9	3 075	1 141	265	38	41.1	28.7

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CLAYTON, MO—Con.</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services—Con.</b>							
541	Professional, scientific, & technical services—Con.							
5415	Computer systems design & related services .....	26	37 262	21 118	4 259	337	9.6	21.2
54151	Computer systems design & related services .....	26	37 262	21 118	4 259	337	9.6	21.2
541511	Custom computer programming services .....	15	20 842	13 283	2 737	229	7.8	2.2
541512	Computer systems design services .....	10	D	D	D	c	D	D
5415122	Computer systems consultants (except systems integrators) .....	9	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	56	98 340	41 078	12 980	778	10.4	3.1
54161	Management consulting services .....	49	95 280	39 386	12 548	753	8.5	3.2
541611	Administrative management & general management consulting service .....	21	50 196	22 429	7 237	326	6.9	6.0
541612	Human resources & executive search consulting services .....	15	24 043	12 529	4 278	253	9.2	—
5416122	Executive placement services .....	4	D	D	D	c	D	D
5416123	Human resources & personnel management consulting .....	11	D	D	D	c	D	D
541613	Marketing consulting services .....	11	D	D	D	c	D	D
541614	Process, physical distribution, & logistics consulting services .....	1	D	D	D	b	D	D
54169	Other scientific & technical consulting services .....	6	D	D	D	b	D	D
541690	Other scientific & technical consulting services .....	6	D	D	D	b	D	D
5418	Advertising & related services .....	35	55 528	18 683	3 853	413	36.3	—
54181	Advertising agencies .....	15	36 068	13 584	2 770	276	29.2	.3
541810	Advertising agencies .....	15	36 068	13 584	2 770	276	29.2	.3
54182	Public relations agencies .....	14	5 585	2 238	484	61	44.7	—
541820	Public relations agencies .....	14	5 585	2 238	484	61	44.7	—
54189	Other services related to advertising .....	3	9 011	1 527	302	31	D	—
541890	Other services related to advertising .....	3	9 011	1 527	302	31	D	—
5419	Other professional, scientific, & technical services .....	10	6 315	2 029	453	67	13.1	53.0
<b>CLINTON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>21</b>	<b>4 287</b>	<b>1 057</b>	<b>231</b>	<b>72</b>	<b>49.8</b>	<b>2.8</b>
541	Professional, scientific, & technical services .....	21	4 287	1 057	231	72	49.8	2.8
<b>COLUMBIA, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>232</b>	<b>88 754</b>	<b>29 916</b>	<b>6 944</b>	<b>1 242</b>	<b>39.0</b>	<b>8.2</b>
541	Professional, scientific, & technical services .....	232	88 754	29 916	6 944	1 242	39.0	8.2
5411	Legal services .....	71	D	D	D	e	D	D
54111	Offices of lawyers .....	70	D	D	D	e	D	D
541110	Offices of lawyers .....	70	D	D	D	e	D	D
5411101	Offices of lawyers (except legal aid societies) .....	70	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	36	16 465	7 120	1 791	392	28.2	7.8
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	36	16 465	7 120	1 791	392	28.2	7.8
541211	Offices of certified public accountants .....	22	9 261	3 963	991	161	20.0	5.3
541213	Tax return preparation services .....	2	D	D	D	c	D	D
541219	Other accounting services .....	12	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	42	16 846	7 298	1 556	231	65.5	5.9
54131	Architectural services .....	15	D	D	D	b	D	D
541310	Architectural services .....	15	D	D	D	b	D	D
54133	Engineering services .....	18	D	D	D	c	D	D
541330	Engineering services .....	18	D	D	D	c	D	D
5414	Specialized design services .....	14	D	D	D	b	D	D
54143	Graphic design services .....	6	D	D	D	a	D	D
541430	Graphic design services .....	6	D	D	D	a	D	D
5415	Computer systems design & related services .....	22	17 335	3 519	810	109	27.7	.7
54151	Computer systems design & related services .....	22	17 335	3 519	810	109	27.7	.7
541512	Computer systems design services .....	11	D	D	D	b	D	D
5418	Advertising & related services .....	13	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	17	D	D	D	b	D	D
54192	Photographic services .....	11	D	D	D	b	D	D
541921	Photographic studios, portrait .....	9	D	D	D	b	D	D
<b>COTTLEVILLE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>CRESTWOOD, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>55</b>	<b>18 575</b>	<b>7 077</b>	<b>1 378</b>	<b>172</b>	<b>68.9</b>	<b>8.0</b>
541	Professional, scientific, & technical services .....	55	18 575	7 077	1 378	172	68.9	8.0
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	15	3 085	1 443	387	49	62.0	4.1
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	15	3 085	1 443	387	49	62.0	4.1
5413	Architectural, engineering, & related services .....	8	3 032	1 342	284	31	91.4	8.6
5415	Computer systems design & related services .....	9	8 614	2 802	430	49	86.1	1.5
54151	Computer systems design & related services .....	9	8 614	2 802	430	49	86.1	1.5
541512	Computer systems design services .....	5	6 994	1 913	220	24	100.0	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CREVE COEUR, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>276</b>	<b>501 752</b>	<b>228 644</b>	<b>55 457</b>	<b>5 577</b>	<b>10.5</b>	<b>8.8</b>
541	Professional, scientific, & technical services .....	276	501 752	228 644	55 457	5 577	10.5	8.8
5411	Legal services .....	41	18 405	8 537	1 503	183	31.6	4.4
54111	Offices of lawyers .....	40	D	D	D	c	D	D
541110	Offices of lawyers .....	40	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	40	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	41	69 306	29 755	7 022	727	8.1	1.1
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	41	69 306	29 755	7 022	727	8.1	1.1
541211	Offices of certified public accountants .....	29	D	D	D	c	D	D
541214	Payroll services .....	2	D	D	D	e	D	D
541219	Other accounting services .....	10	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	27	61 736	34 722	7 355	687	14.3	10.0
54131	Architectural services .....	10	D	D	D	e	D	D
541310	Architectural services .....	10	D	D	D	e	D	D
54133	Engineering services .....	16	31 598	18 023	3 271	327	23.6	19.4
541330	Engineering services .....	16	31 598	18 023	3 271	327	23.6	19.4
5414	Specialized design services .....	11	D	D	D	b	D	D
54142	Industrial design services .....	1	D	D	D	b	D	D
541420	Industrial design services .....	1	D	D	D	b	D	D
5415	Computer systems design & related services .....	52	226 351	97 270	26 479	2 179	2.3	3.5
54151	Computer systems design & related services .....	52	226 351	97 270	26 479	2 179	2.3	3.5
541511	Custom computer programming services .....	27	D	D	D	g	D	D
541512	Computer systems design services .....	21	118 762	30 890	10 454	894	1.1	5.2
5415121	Computer systems integrators .....	10	33 311	8 356	2 131	171	2.3	16.6
5415122	Computer systems consultants (except systems integrators) .....	11	85 451	22 534	8 323	713	7	7
541519	Other computer related services .....	4	D	D	D	e	D	D
5416	Management, scientific, & technical consulting services .....	70	86 708	46 922	10 730	1 337	22.9	30.2
54161	Management consulting services .....	63	73 618	39 284	8 748	1 225	16.7	35.5
541611	Administrative management & general management consulting service .....	23	36 562	17 618	3 732	559	4.1	67.6
541612	Human resources & executive search consulting services .....	33	29 576	19 253	4 520	601	29.8	4.9
5416122	Executive placement services .....	20	18 910	12 904	3 119	397	30.4	2.9
5416123	Human resources & personnel management consulting .....	12	D	D	D	c	D	D
54169	Other scientific & technical consulting services .....	7	13 090	7 638	1 982	112	57.9	.6
541690	Other scientific & technical consulting services .....	7	13 090	7 638	1 982	112	57.9	.6
5418	Advertising & related services .....	21	19 413	5 347	1 228	141	10.3	11.3
54181	Advertising agencies .....	9	9 427	3 790	861	91	—	4.8
541810	Advertising agencies .....	9	9 427	3 790	861	91	—	4.8
54189	Other services related to advertising .....	5	6 580	387	63	15	12.6	—
541890	Other services related to advertising .....	5	6 580	387	63	15	12.6	—
5419	Other professional, scientific, & technical services .....	8	D	D	D	c	D	D
<b>CRYSTAL CITY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>1 100</b>	<b>274</b>	<b>75</b>	<b>16</b>	<b>59.7</b>	<b>28.9</b>
541	Professional, scientific, & technical services .....	10	1 100	274	75	16	59.7	28.9
<b>CUBA, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>927</b>	<b>230</b>	<b>44</b>	<b>12</b>	<b>54.4</b>	<b>—</b>
541	Professional, scientific, & technical services .....	5	927	230	44	12	54.4	—
<b>DELLWOOD, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>DESLOGE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>6</b>	<b>1 041</b>	<b>473</b>	<b>109</b>	<b>32</b>	<b>49.0</b>	<b>—</b>
541	Professional, scientific, & technical services .....	6	1 041	473	109	32	49.0	—
<b>DE SOTO, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>420</b>	<b>142</b>	<b>34</b>	<b>12</b>	<b>73.3</b>	<b>17.4</b>

See footnotes at end of table.



**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DES PERES, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>75</b>	<b>300 194</b>	<b>61 393</b>	<b>14 274</b>	<b>1 058</b>	<b>3.2</b>	<b>1.0</b>
541	Professional, scientific, & technical services .....	75	300 194	61 393	14 274	1 058	3.2	1.0
5411	Legal services .....	15	5 208	2 207	433	41	66.6	—
54111	Offices of lawyers .....	15	5 208	2 207	433	41	66.6	—
541110	Offices of lawyers .....	15	5 208	2 207	433	41	66.6	—
5411101	Offices of lawyers (except legal aid societies) .....	15	5 208	2 207	433	41	66.6	—
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	12	10 190	3 184	806	94	10.0	3.1
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	12	10 190	3 184	806	94	10.0	3.1
541211	Offices of certified public accountants .....	7	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	6	D	D	D	b	D	D
54133	Engineering services .....	6	D	D	D	b	D	D
541330	Engineering services .....	6	D	D	D	b	D	D
5415	Computer systems design & related services .....	17	D	D	D	f	D	D
54151	Computer systems design & related services .....	17	D	D	D	f	D	D
541511	Custom computer programming services .....	7	D	D	D	f	D	D
541512	Computer systems design services .....	5	D	D	D	c	D	D
5415122	Computer systems consultants (except systems integrators) .....	5	D	D	D	c	D	D
541519	Other computer related services .....	4	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	14	5 585	2 349	543	78	26.2	—
54161	Management consulting services .....	12	D	D	D	b	D	D
5418	Advertising & related services .....	6	3 544	1 165	237	36	4.7	.3
5419	Other professional, scientific, & technical services .....	2	D	D	D	b	D	D
<b>DEXTER, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>19</b>	<b>4 214</b>	<b>1 663</b>	<b>284</b>	<b>76</b>	<b>42.5</b>	<b>15.2</b>
541	Professional, scientific, & technical services .....	19	4 214	1 663	284	76	42.5	15.2
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	7	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	7	D	D	D	b	D	D
<b>EAST PRAIRIE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>ELDON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>13</b>	<b>2 269</b>	<b>986</b>	<b>208</b>	<b>53</b>	<b>96.4</b>	<b>3.6</b>
541	Professional, scientific, & technical services .....	13	2 269	986	208	53	96.4	3.6
<b>EL DORADO SPRINGS, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3</b>	<b>775</b>	<b>176</b>	<b>69</b>	<b>30</b>	<b>100.0</b>	<b>—</b>
<b>ELLISVILLE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>34</b>	<b>15 586</b>	<b>5 402</b>	<b>1 239</b>	<b>181</b>	<b>70.7</b>	<b>3.8</b>
541	Professional, scientific, & technical services .....	34	15 586	5 402	1 239	181	70.7	3.8
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	10	1 183	474	121	30	97.2	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	10	1 183	474	121	30	97.2	—
5413	Architectural, engineering, & related services .....	3	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	8	3 771	1 577	370	37	28.9	3.3
54161	Management consulting services .....	8	3 771	1 577	370	37	28.9	3.3
5418	Advertising & related services .....	2	D	D	D	b	D	D
<b>EUREKA, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>16</b>	<b>35 501</b>	<b>3 136</b>	<b>1 095</b>	<b>53</b>	<b>8.3</b>	<b>1.4</b>
541	Professional, scientific, & technical services .....	16	35 501	3 136	1 095	53	8.3	1.4
5413	Architectural, engineering, & related services .....	4	D	D	D	b	D	D
54133	Engineering services .....	2	D	D	D	b	D	D
541330	Engineering services .....	2	D	D	D	b	D	D
<b>EXCELSIOR SPRINGS, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>13</b>	<b>3 152</b>	<b>1 507</b>	<b>157</b>	<b>32</b>	<b>79.5</b>	<b>7.6</b>
541	Professional, scientific, & technical services .....	13	3 152	1 507	157	32	79.5	7.6
<b>EXCELSIOR SPRINGS, MO (CLAY COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>13</b>	<b>3 152</b>	<b>1 507</b>	<b>157</b>	<b>32</b>	<b>79.5</b>	<b>7.6</b>
541	Professional, scientific, & technical services .....	13	3 152	1 507	157	32	79.5	7.6

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FARMINGTON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>37</b>	<b>8 479</b>	<b>3 115</b>	<b>799</b>	<b>173</b>	<b>33.0</b>	<b>1.9</b>
541	Professional, scientific, & technical services .....	37	8 479	3 115	799	173	33.0	1.9
5411	Legal services .....	21	4 204	1 403	315	66	26.2	3.8
541111	Offices of lawyers .....	20	D	D	D	b	D	D
541110	Offices of lawyers .....	20	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	20	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	7	2 938	1 325	392	82	20.3	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	7	2 938	1 325	392	82	20.3	—
<b>FAYETTE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>934</b>	<b>316</b>	<b>71</b>	<b>15</b>	<b>21.9</b>	<b>—</b>
541	Professional, scientific, & technical services .....	5	934	316	71	15	21.9	—
<b>FENTON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>40</b>	<b>66 939</b>	<b>25 118</b>	<b>5 786</b>	<b>814</b>	<b>9.6</b>	<b>—</b>
541	Professional, scientific, & technical services .....	40	66 939	25 118	5 786	814	9.6	—
5413	Architectural, engineering, & related services .....	12	11 579	4 527	1 078	110	3.9	—
54135	Building inspection services .....	1	D	D	D	a	D	D
541350	Building inspection services .....	1	D	D	D	a	D	D
54137	Surveying & mapping (except geophysical) services .....	1	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services .....	1	D	D	D	b	D	D
5414	Specialized design services .....	4	6 148	1 328	292	57	43.4	—
54143	Graphic design services .....	2	D	D	D	b	D	D
541430	Graphic design services .....	2	D	D	D	b	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	2	D	D	D	b	D	D
5415	Computer systems design & related services .....	5	13 737	3 241	942	67	5.1	—
54151	Computer systems design & related services .....	5	13 737	3 241	942	67	5.1	—
541512	Computer systems design services .....	3	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	7	8 942	3 226	598	60	10.0	—
54161	Management consulting services .....	5	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	4	D	D	D	e	D	D
54191	Marketing research & public opinion polling .....	3	D	D	D	e	D	D
541910	Marketing research & public opinion polling .....	3	D	D	D	e	D	D
<b>FERGUSON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>20</b>	<b>4 093</b>	<b>1 057</b>	<b>242</b>	<b>47</b>	<b>42.4</b>	<b>7.6</b>
541	Professional, scientific, & technical services .....	20	4 093	1 057	242	47	42.4	7.6
<b>FESTUS, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>14</b>	<b>4 189</b>	<b>1 355</b>	<b>288</b>	<b>78</b>	<b>26.5</b>	<b>3.4</b>
541	Professional, scientific, & technical services .....	14	4 189	1 355	288	78	26.5	3.4
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	7	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	7	D	D	D	b	D	D
541219	Other accounting services .....	3	D	D	D	b	D	D
<b>FLORISSANT, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>61</b>	<b>24 243</b>	<b>10 187</b>	<b>2 613</b>	<b>579</b>	<b>27.2</b>	<b>46.6</b>
541	Professional, scientific, & technical services .....	61	24 243	10 187	2 613	579	27.2	46.6
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	19	4 693	2 355	734	318	42.0	13.6
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	19	4 693	2 355	734	318	42.0	13.6
541213	Tax return preparation services .....	6	2 364	1 038	409	264	24.5	.9
5413	Architectural, engineering, & related services .....	9	10 623	4 941	1 185	122	17.3	66.2
54133	Engineering services .....	5	D	D	D	b	D	D
541330	Engineering services .....	5	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	6	2 886	1 081	296	81	6.1	67.2
<b>FREDERICKTOWN, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	7	D	D	D	b	D	D
<b>FRONTENAC, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>25</b>	<b>10 179</b>	<b>5 007</b>	<b>1 114</b>	<b>103</b>	<b>26.7</b>	<b>5.2</b>
541	Professional, scientific, & technical services .....	25	10 179	5 007	1 114	103	26.7	5.2
5415	Computer systems design & related services .....	6	3 790	2 434	600	55	.9	4.6
54151	Computer systems design & related services .....	6	3 790	2 434	600	55	.9	4.6
5416	Management, scientific, & technical consulting services .....	9	3 006	1 105	225	20	64.8	11.9
54161	Management consulting services .....	8	D	D	D	a	D	D
5418	Advertising & related services .....	3	1 299	604	133	14	—	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FULTON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>14</b>	<b>4 834</b>	<b>1 563</b>	<b>303</b>	<b>67</b>	<b>62.3</b>	<b>6.8</b>
541	Professional, scientific, & technical services .....	14	4 834	1 563	303	67	62.3	6.8
5413	Architectural, engineering, & related services .....	2	D	D	D	a	D	D
<b>GLADSTONE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>71</b>	<b>25 848</b>	<b>12 972</b>	<b>2 605</b>	<b>305</b>	<b>42.3</b>	<b>4.4</b>
541	Professional, scientific, & technical services .....	71	25 848	12 972	2 605	305	42.3	4.4
5411	Legal services .....	20	8 644	3 684	664	96	51.1	—
54111	Offices of lawyers .....	18	D	D	D	b	D	D
541110	Offices of lawyers .....	18	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	18	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	14	1 976	844	166	48	96.7	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	14	1 976	844	166	48	96.7	—
5413	Architectural, engineering, & related services .....	7	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	16	D	D	D	b	D	D
54161	Management consulting services .....	16	D	D	D	b	D	D
5418	Advertising & related services .....	6	D	D	D	a	D	D
<b>GLENDALE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>12</b>	<b>1 409</b>	<b>663</b>	<b>97</b>	<b>19</b>	<b>81.2</b>	<b>16.3</b>
541	Professional, scientific, & technical services .....	12	1 409	663	97	19	81.2	16.3
<b>GRAIN VALLEY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>6</b>	<b>1 861</b>	<b>829</b>	<b>168</b>	<b>17</b>	<b>26.4</b>	<b>16.3</b>
541	Professional, scientific, & technical services .....	6	1 861	829	168	17	26.4	16.3
<b>GRANDVIEW, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>34</b>	<b>30 018</b>	<b>10 076</b>	<b>1 889</b>	<b>300</b>	<b>40.6</b>	<b>3.0</b>
541	Professional, scientific, & technical services .....	34	30 018	10 076	1 889	300	40.6	3.0
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	1 009	502	112	26	92.3	7.7
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	1 009	502	112	26	92.3	7.7
5413	Architectural, engineering, & related services .....	5	20 207	6 370	1 313	123	43.6	—
54131	Architectural services .....	1	D	D	D	b	D	D
541310	Architectural services .....	1	D	D	D	b	D	D
54133	Engineering services .....	2	D	D	D	b	D	D
541330	Engineering services .....	2	D	D	D	b	D	D
54137	Surveying & mapping (except geophysical) services .....	1	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services .....	1	D	D	D	b	D	D
5418	Advertising & related services .....	4	D	D	D	b	D	D
<b>HANNIBAL, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>35</b>	<b>13 825</b>	<b>5 177</b>	<b>1 053</b>	<b>201</b>	<b>29.1</b>	<b>.5</b>
541	Professional, scientific, & technical services .....	35	13 825	5 177	1 053	201	29.1	.5
5411	Legal services .....	17	D	D	D	b	D	D
54111	Offices of lawyers .....	16	D	D	D	b	D	D
541110	Offices of lawyers .....	16	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	16	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	10	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	10	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	6	D	D	D	b	D	D
5414	Specialized design services .....	1	D	D	D	a	D	D
54143	Graphic design services .....	1	D	D	D	a	D	D
541430	Graphic design services .....	1	D	D	D	a	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	1	D	D	D	a	D	D
<b>HANNIBAL, MO (MARION COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>35</b>	<b>13 825</b>	<b>5 177</b>	<b>1 053</b>	<b>201</b>	<b>29.1</b>	<b>.5</b>
541	Professional, scientific, & technical services .....	35	13 825	5 177	1 053	201	29.1	.5
5411	Legal services .....	17	D	D	D	b	D	D
54111	Offices of lawyers .....	16	D	D	D	b	D	D
541110	Offices of lawyers .....	16	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	16	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	10	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	10	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	6	D	D	D	b	D	D
5414	Specialized design services .....	1	D	D	D	a	D	D
54143	Graphic design services .....	1	D	D	D	a	D	D
541430	Graphic design services .....	1	D	D	D	a	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	1	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HARRISONVILLE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>25</b>	<b>6 674</b>	<b>2 383</b>	<b>521</b>	<b>95</b>	<b>31.5</b>	<b>.4</b>
541	Professional, scientific, & technical services .....	25	6 674	2 383	521	95	31.5	.4
5411	Legal services .....	12	3 772	1 011	181	46	23.9	—
54111	Offices of lawyers .....	11	D	D	D	b	D	D
541110	Offices of lawyers .....	11	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	11	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	7	1 592	611	156	27	49.4	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	7	1 592	611	156	27	49.4	—
<b>HAYTI, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>HAZELWOOD, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>41</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	41	D	D	D	g	D	D
5413	Architectural, engineering, & related services .....	5	3 341	1 445	310	43	4.6	—
5415	Computer systems design & related services .....	8	D	D	D	g	D	D
54151	Computer systems design & related services .....	4	D	D	D	g	D	D
541512	Computer systems design services .....	8	D	D	D	a	D	D
5415122	Computer systems consultants (except systems integrators) .....	2	D	D	D	a	D	D
541513	Computer facilities management services .....	1	D	D	D	g	D	D
5416	Management, scientific, & technical consulting services .....	8	2 983	1 245	163	21	44.9	28.2
54161	Management consulting services .....	6	D	D	D	a	D	D
5418	Advertising & related services .....	5	1 512	263	68	9	100.0	—
<b>HERMANN, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>17</b>	<b>4 515</b>	<b>831</b>	<b>175</b>	<b>50</b>	<b>83.5</b>	<b>2.6</b>
541	Professional, scientific, & technical services .....	17	4 515	831	175	50	83.5	2.6
5413	Architectural, engineering, & related services .....	3	D	D	D	a	D	D
<b>HIGGINSVILLE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>7</b>	<b>1 095</b>	<b>487</b>	<b>120</b>	<b>27</b>	<b>47.3</b>	<b>9.3</b>
541	Professional, scientific, & technical services .....	7	1 095	487	120	27	47.3	9.3
<b>HOLDEN, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>HOLLISTER, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>6</b>	<b>1 189</b>	<b>480</b>	<b>96</b>	<b>43</b>	<b>34.9</b>	<b>—</b>
541	Professional, scientific, & technical services .....	6	1 189	480	96	43	34.9	—
<b>HOLTS SUMMIT, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>INDEPENDENCE, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>183</b>	<b>73 109</b>	<b>29 224</b>	<b>6 532</b>	<b>1 079</b>	<b>43.1</b>	<b>8.0</b>
541	Professional, scientific, & technical services .....	183	73 109	29 224	6 532	1 079	43.1	8.0
5411	Legal services .....	63	23 364	10 087	1 784	292	35.0	8.9
54111	Offices of lawyers .....	58	20 979	8 827	1 517	233	37.8	9.9
541110	Offices of lawyers .....	58	20 979	8 827	1 517	233	37.8	9.9
5411101	Offices of lawyers (except legal aid societies) .....	58	20 979	8 827	1 517	233	37.8	9.9
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	38	7 773	3 486	968	331	33.5	9.6
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	38	7 773	3 486	968	331	33.5	9.6
541211	Offices of certified public accountants .....	14	3 878	2 122	482	80	29.1	9.2
541213	Tax return preparation services .....	9	2 340	862	355	217	10.4	3.0
541219	Other accounting services .....	15	1 555	502	131	34	79.4	20.6
5413	Architectural, engineering, & related services .....	26	8 109	4 271	920	120	93.5	.3
5415	Computer systems design & related services .....	10	9 039	4 084	839	91	50.0	—
54151	Computer systems design & related services .....	10	9 039	4 084	839	91	50.0	—
541512	Computer systems design services .....	4	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	15	15 279	5 268	1 583	108	17.6	16.9
54161	Management consulting services .....	12	14 852	5 068	1 539	100	15.3	17.3
541612	Human resources & executive search consulting services .....	2	D	D	D	b	D	D
5416123	Human resources & personnel management consulting .....	1	D	D	D	b	D	D
5418	Advertising & related services .....	13	6 635	1 067	225	61	79.5	5.0
5419	Other professional, scientific, & technical services .....	14	D	D	D	b	D	D
54192	Photographic services .....	12	D	D	D	b	D	D
541921	Photographic studios, portrait .....	10	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>INDEPENDENCE, MO (CLAY COUNTY PART) *</b>								
54	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
<b>INDEPENDENCE, MO (JACKSON COUNTY PART) *</b>								
54	Professional, scientific, & technical services .....	182	D	D	D	g	D	D
541	Professional, scientific, & technical services .....	182	D	D	D	g	D	D
5411	Legal services .....	63	23 364	10 087	1 784	292	35.0	8.9
54111	Offices of lawyers .....	58	20 979	8 827	1 517	233	37.8	9.9
541110	Offices of lawyers .....	58	20 979	8 827	1 517	233	37.8	9.9
5411101	Offices of lawyers (except legal aid societies) .....	58	20 979	8 827	1 517	233	37.8	9.9
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	38	7 773	3 486	968	331	33.5	9.6
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	38	7 773	3 486	968	331	33.5	9.6
541211	Offices of certified public accountants .....	14	3 878	2 122	482	80	29.1	9.2
541213	Tax return preparation services .....	9	2 340	862	355	217	10.4	3.0
541219	Other accounting services .....	15	1 555	502	131	34	79.4	20.6
5413	Architectural, engineering, & related services .....	26	8 109	4 271	920	120	93.5	.3
5415	Computer systems design & related services .....	10	9 039	4 084	839	91	50.0	—
54151	Computer systems design & related services .....	10	9 039	4 084	839	91	50.0	—
54152	Computer systems design services .....	4	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	14	D	D	D	c	D	D
54161	Management consulting services .....	11	D	D	D	c	D	D
541612	Human resources & executive search consulting services .....	2	D	D	D	b	D	D
5416123	Human resources & personnel management consulting .....	1	D	D	D	b	D	D
5418	Advertising & related services .....	13	6 635	1 067	225	61	79.5	5.0
5419	Other professional, scientific, & technical services .....	14	D	D	D	b	D	D
54192	Photographic services .....	12	D	D	D	b	D	D
541921	Photographic studios, portrait .....	10	D	D	D	b	D	D
<b>JACKSON, MO</b>								
54	Professional, scientific, & technical services .....	22	6 822	1 663	403	84	62.9	.1
541	Professional, scientific, & technical services .....	22	6 822	1 663	403	84	62.9	.1
5413	Architectural, engineering, & related services .....	6	D	D	D	b	D	D
<b>JEFFERSON CITY, MO *</b>								
54	Professional, scientific, & technical services .....	157	73 133	29 457	5 843	881	35.3	10.9
541	Professional, scientific, & technical services .....	157	73 133	29 457	5 843	881	35.3	10.9
5411	Legal services .....	54	D	D	D	e	D	D
54111	Offices of lawyers .....	50	D	D	D	c	D	D
541110	Offices of lawyers .....	50	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	50	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	31	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	31	D	D	D	c	D	D
541211	Offices of certified public accountants .....	20	8 213	3 355	804	134	28.0	4.9
541219	Other accounting services .....	9	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	14	7 090	3 652	810	130	52.9	14.5
5415	Computer systems design & related services .....	9	D	D	D	b	D	D
54151	Computer systems design & related services .....	9	D	D	D	b	D	D
54152	Computer systems design services .....	5	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	17	3 522	1 868	435	46	64.8	28.2
5418	Advertising & related services .....	23	D	D	D	c	D	D
54182	Public relations agencies .....	12	4 834	847	198	33	89.7	—
541820	Public relations agencies .....	12	4 834	847	198	33	89.7	—
54189	Other services related to advertising .....	5	D	D	D	a	D	D
541890	Other services related to advertising .....	5	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>JEFFERSON CITY, MO (COLE COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>157</b>	<b>73 133</b>	<b>29 457</b>	<b>5 843</b>	<b>881</b>	<b>35.3</b>	<b>10.9</b>
541	Professional, scientific, & technical services .....	157	73 133	29 457	5 843	881	35.3	10.9
5411	Legal services .....	54	D	D	D	e	D	D
54111	Offices of lawyers .....	50	D	D	D	c	D	D
541110	Offices of lawyers .....	50	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	50	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	31	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	31	D	D	D	c	D	D
541211	Offices of certified public accountants .....	20	8 213	3 355	804	134	28.0	4.9
541219	Other accounting services .....	9	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	14	7 090	3 652	810	130	52.9	14.5
5415	Computer systems design & related services .....	9	D	D	D	b	D	D
54151	Computer systems design & related services .....	9	D	D	D	b	D	D
541512	Computer systems design services .....	5	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	17	3 522	1 868	435	46	64.8	28.2
5418	Advertising & related services .....	23	D	D	D	c	D	D
54182	Public relations agencies .....	12	4 834	847	198	33	89.7	—
541820	Public relations agencies .....	12	4 834	847	198	33	89.7	—
54189	Other services related to advertising .....	5	D	D	D	a	D	D
541890	Other services related to advertising .....	5	D	D	D	a	D	D
<b>JENNINGS, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>133</b>	<b>58</b>	<b>22</b>	<b>8</b>	<b>66.2</b>	<b>15.8</b>
<b>JOPLIN, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>109</b>	<b>45 440</b>	<b>19 570</b>	<b>4 464</b>	<b>750</b>	<b>32.1</b>	<b>4.0</b>
541	Professional, scientific, & technical services .....	109	45 440	19 570	4 464	750	32.1	4.0
5411	Legal services .....	44	15 997	6 733	1 333	215	38.1	—
54111	Offices of lawyers .....	41	D	D	D	c	D	D
541110	Offices of lawyers .....	41	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	41	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	19	9 329	3 440	968	240	27.2	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	19	9 329	3 440	968	240	27.2	—
541211	Offices of certified public accountants .....	9	6 899	2 698	715	113	23.0	—
541213	Tax return preparation services .....	1	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	18	12 012	6 889	1 536	191	30.6	—
54133	Engineering services .....	11	10 360	6 121	1 394	167	29.4	—
541330	Engineering services .....	11	10 360	6 121	1 394	167	29.4	—
5418	Advertising & related services .....	12	D	D	D	b	D	D
<b>JOPLIN, MO (JASPER COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>104</b>	<b>44 833</b>	<b>19 344</b>	<b>4 408</b>	<b>736</b>	<b>31.2</b>	<b>4.0</b>
541	Professional, scientific, & technical services .....	104	44 833	19 344	4 408	736	31.2	4.0
5411	Legal services .....	42	D	D	D	c	D	D
54111	Offices of lawyers .....	39	D	D	D	c	D	D
541110	Offices of lawyers .....	39	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	39	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	18	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	18	D	D	D	c	D	D
541211	Offices of certified public accountants .....	9	6 899	2 698	715	113	23.0	—
541213	Tax return preparation services .....	1	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	17	D	D	D	c	D	D
54133	Engineering services .....	11	10 360	6 121	1 394	167	29.4	—
541330	Engineering services .....	11	10 360	6 121	1 394	167	29.4	—
5418	Advertising & related services .....	12	D	D	D	b	D	D
<b>JOPLIN, MO (NEWTON COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>607</b>	<b>226</b>	<b>56</b>	<b>14</b>	<b>100.0</b>	<b>—</b>

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>KANSAS CITY, MO *</b>							
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1 317</b>	<b>1 907 744</b>	<b>806 679</b>	<b>184 234</b>	<b>17 551</b>	<b>11.2</b>	<b>5.8</b>
541	Professional, scientific, & technical services .....	1 317	1 907 744	806 679	184 234	17 551	11.2	5.8
5411	Legal services .....	468	639 529	259 375	53 431	5 237	10.7	1.9
54111	Offices of lawyers .....	466	D	D	D	i	D	D
541110	Offices of lawyers .....	466	D	D	D	i	D	D
5411101	Offices of lawyers (except legal aid societies) .....	466	D	D	D	i	D	D
54119	Other legal services .....	2	D	D	D	c	D	D
541191	Title abstract & settlement offices .....	1	D	D	D	b	D	D
541199	All other legal services .....	1	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	161	236 041	100 759	33 024	3 077	8.8	19.7
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	161	236 041	100 759	33 024	3 077	8.8	19.7
541211	Offices of certified public accountants .....	91	173 095	64 397	14 711	1 554	8.4	1.1
541213	Tax return preparation services .....	18	7 116	3 015	1 016	568	13.2	29.9
541214	Payroll services .....	5	D	D	D	f	D	D
541219	Other accounting services .....	47	D	D	D	e	D	D
5413	Architectural, engineering, & related services .....	188	497 694	220 166	51 115	4 478	7.1	.7
54131	Architectural services .....	80	153 903	55 271	13 448	1 034	8.6	.9
541310	Architectural services .....	80	153 903	55 271	13 448	1 034	8.6	.9
54133	Engineering services .....	89	324 877	155 245	35 411	3 122	6.6	.5
541330	Engineering services .....	89	324 877	155 245	35 411	3 122	6.6	.5
54137	Surveying & mapping (except geophysical) services .....	4	D	D	D	c	D	D
541370	Surveying & mapping (except geophysical) services .....	4	D	D	D	c	D	D
5414	Specialized design services .....	72	31 775	8 595	1 821	287	32.6	4.3
54141	Interior design services .....	26	11 653	2 184	563	95	58.8	10.3
541410	Interior design services .....	26	11 653	2 184	563	95	58.8	10.3
54143	Graphic design services .....	46	20 122	6 411	1 258	192	17.5	.8
541430	Graphic design services .....	46	20 122	6 411	1 258	192	17.5	.8
5414301	Graphic design services (except commercial art & medical artists) ..	37	D	D	D	c	D	D
5414302	Commercial art .....	9	D	D	D	b	D	D
5415	Computer systems design & related services .....	97	169 878	83 853	13 545	1 207	11.2	4.9
54151	Computer systems design & related services .....	97	169 878	83 853	13 545	1 207	11.2	4.9
541511	Custom computer programming services .....	47	57 745	32 779	5 866	594	12.4	2.0
541512	Computer systems design services .....	31	62 865	26 506	6 615	499	16.1	9.5
5415121	Computer systems integrators .....	11	37 389	14 902	3 606	290	7.9	.9
5415122	Computer systems consultants (except systems integrators) .....	20	25 476	11 604	3 009	209	28.2	22.1
5416	Management, scientific, & technical consulting services .....	150	124 717	42 618	9 500	1 032	23.5	21.4
54161	Management consulting services .....	119	110 642	37 612	8 136	891	19.1	23.8
541611	Administrative management & general management consulting service .....	51	54 052	15 158	3 129	341	11.4	20.5
541612	Human resources & executive search consulting services .....	32	24 719	11 990	3 117	225	26.8	48.8
5416122	Executive placement services .....	13	D	D	D	b	D	D
5416123	Human resources & personnel management consulting .....	18	18 942	8 565	2 421	147	17.4	61.9
541613	Marketing consulting services .....	29	23 863	7 514	1 426	241	34.3	13.3
54162	Environmental consulting services .....	10	6 418	2 004	540	55	55.0	.2
541620	Environmental consulting services .....	10	6 418	2 004	540	55	55.0	.2
54169	Other scientific & technical consulting services .....	21	7 657	3 002	824	86	60.6	4.2
541690	Other scientific & technical consulting services .....	21	7 657	3 002	824	86	60.6	4.2
5417	Scientific research & development services .....	12	D	D	D	c	D	D
54171	R&D in the physical, engineering, & life sciences .....	11	D	D	D	c	D	D
541710	R&D in the physical, engineering, & life sciences .....	11	D	D	D	c	D	D
5418	Advertising & related services .....	107	168 006	78 834	19 045	1 785	12.2	3.9
54181	Advertising agencies .....	48	97 323	50 405	12 667	1 052	4.2	1.7
541810	Advertising agencies .....	48	97 323	50 405	12 667	1 052	4.2	1.7
54182	Public relations agencies .....	17	17 399	8 618	2 089	161	19.5	10.1
541820	Public relations agencies .....	17	17 399	8 618	2 089	161	19.5	10.1
54185	Display advertising .....	6	23 470	11 531	2 568	323	6.9	—
541850	Display advertising .....	6	23 470	11 531	2 568	323	6.9	—
5418502	Outdoor advertising services .....	6	23 470	11 531	2 568	323	6.9	—
54189	Other services related to advertising .....	19	16 086	3 077	663	91	54.4	12.3
541890	Other services related to advertising .....	19	16 086	3 077	663	91	54.4	12.3
5418902	Advertising specialties goods distributor .....	11	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	62	D	D	D	e	D	D
54192	Photographic services .....	45	12 597	3 399	852	136	32.1	7.9
541921	Photographic studios, portrait .....	22	D	D	D	b	D	D
541922	Commercial photography .....	23	D	D	D	b	D	D
54193	Translation & interpretation services .....	2	D	D	D	a	D	D
541930	Translation & interpretation services .....	2	D	D	D	a	D	D
54199	All other professional, scientific, & technical services .....	5	D	D	D	b	D	D
541990	All other professional, scientific, & technical services .....	5	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KANSAS CITY, MO (CLAY COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>89</b>	<b>66 415</b>	<b>29 819</b>	<b>2 513</b>	<b>553</b>	<b>9.7</b>	<b>5.2</b>
541	Professional, scientific, & technical services .....	89	66 415	29 819	2 513	553	9.7	5.2
5411	Legal services .....	24	D	D	D	b	D	D
54111	Offices of lawyers .....	24	D	D	D	b	D	D
541110	Offices of lawyers .....	24	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	24	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	17	D	D	D	e	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	17	D	D	D	e	D	D
541213	Tax return preparation services .....	3	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	9	D	D	D	b	D	D
5414	Specialized design services .....	3	D	D	D	b	D	D
54143	Graphic design services .....	2	D	D	D	b	D	D
541430	Graphic design services .....	2	D	D	D	b	D	D
5415	Computer systems design & related services .....	12	D	D	D	b	D	D
54151	Computer systems design & related services .....	12	D	D	D	b	D	D
5418	Advertising & related services .....	6	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	8	D	D	D	b	D	D
54192	Photographic services .....	8	D	D	D	b	D	D
541921	Photographic studios, portrait .....	8	D	D	D	b	D	D
<b>KANSAS CITY, MO (JACKSON COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1 159</b>	<b>1 796 832</b>	<b>755 220</b>	<b>176 428</b>	<b>16 524</b>	<b>10.7</b>	<b>5.7</b>
541	Professional, scientific, & technical services .....	1 159	1 796 832	755 220	176 428	16 524	10.7	5.7
5411	Legal services .....	432	634 106	257 704	53 081	5 177	10.3	1.9
54111	Offices of lawyers .....	430	D	D	D	i	D	D
541110	Offices of lawyers .....	430	D	D	D	i	D	D
5411101	Offices of lawyers (except legal aid societies) .....	430	D	D	D	i	D	D
54119	Other legal services .....	2	D	D	D	c	D	D
541191	Title abstract & settlement offices .....	1	D	D	D	b	D	D
541199	All other legal services .....	1	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	135	228 852	97 514	32 030	2 751	8.2	20.0
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	135	228 852	97 514	32 030	2 751	8.2	20.0
541211	Offices of certified public accountants .....	78	170 083	63 129	14 319	1 510	7.9	.6
541213	Tax return preparation services .....	14	D	D	D	e	D	D
541214	Payroll services .....	5	D	D	D	f	D	D
541219	Other accounting services .....	38	D	D	D	e	D	D
5413	Architectural, engineering, & related services .....	164	472 978	206 509	48 385	4 220	6.6	.6
54131	Architectural services .....	76	D	D	D	g	D	D
541310	Architectural services .....	76	D	D	D	g	D	D
54133	Engineering services .....	73	302 301	142 715	32 989	2 897	5.9	.3
541330	Engineering services .....	73	302 301	142 715	32 989	2 897	5.9	.3
54137	Surveying & mapping (except geophysical) services .....	3	D	D	D	c	D	D
541370	Surveying & mapping (except geophysical) services .....	3	D	D	D	c	D	D
5414	Specialized design services .....	67	D	D	D	e	D	D
54141	Interior design services .....	25	D	D	D	b	D	D
541410	Interior design services .....	25	D	D	D	b	D	D
54143	Graphic design services .....	42	D	D	D	c	D	D
541430	Graphic design services .....	42	D	D	D	c	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	33	D	D	D	c	D	D
5414302	Commercial art .....	9	D	D	D	b	D	D
5415	Computer systems design & related services .....	72	118 428	59 386	12 060	1 122	10.9	6.5
54151	Computer systems design & related services .....	72	118 428	59 386	12 060	1 122	10.9	6.5
541511	Custom computer programming services .....	36	D	D	D	f	D	D
541512	Computer systems design services .....	24	D	D	D	e	D	D
5415121	Computer systems integrators .....	10	D	D	D	e	D	D
5415122	Computer systems consultants (except systems integrators) .....	14	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services .....	128	114 519	38 367	8 426	906	22.2	19.7
54161	Management consulting services .....	104	103 175	34 151	7 389	792	19.0	21.6
541611	Administrative management & general management consulting service .....	44	49 147	13 053	2 738	276	10.6	14.5
541612	Human resources & executive search consulting services .....	28	D	D	D	c	D	D
5416122	Executive placement services .....	13	D	D	D	b	D	D
5416123	Human resources & personnel management consulting .....	14	D	D	D	c	D	D
541613	Marketing consulting services .....	26	D	D	D	c	D	D
54162	Environmental consulting services .....	6	D	D	D	b	D	D
541620	Environmental consulting services .....	6	D	D	D	b	D	D
54169	Other scientific & technical consulting services .....	18	D	D	D	b	D	D
541690	Other scientific & technical consulting services .....	18	D	D	D	b	D	D
5417	Scientific research & development services .....	12	D	D	D	c	D	D
54171	R&D in the physical, engineering, & life sciences .....	11	D	D	D	c	D	D
541710	R&D in the physical, engineering, & life sciences .....	11	D	D	D	c	D	D

See footnotes at end of table.



**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KANSAS CITY, MO (JACKSON COUNTY PART) *—Con.</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services—Con.</b>							
541	Professional, scientific, & technical services—Con.							
5418	Advertising & related services .....	98	161 366	76 150	18 188	1 688	11.8	3.8
54181	Advertising agencies .....	43	93 425	48 709	12 073	985	4.3	1.2
541810	Advertising agencies .....	43	93 425	48 709	12 073	985	4.3	1.2
54182	Public relations agencies .....	15	D	D	D	c	D	D
541820	Public relations agencies .....	15	D	D	D	c	D	D
54185	Display advertising .....	5	D	D	D	e	D	D
541850	Display advertising .....	5	D	D	D	e	D	D
5418502	Outdoor advertising services .....	5	D	D	D	e	D	D
54189	Other services related to advertising .....	18	D	D	D	b	D	D
541890	Other services related to advertising .....	18	D	D	D	b	D	D
5418902	Advertising specialties goods distributor .....	10	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	51	D	D	D	e	D	D
54192	Photographic services .....	35	D	D	D	b	D	D
541921	Photographic studios, portrait .....	12	D	D	D	b	D	D
541922	Commercial photography .....	23	D	D	D	b	D	D
54193	Translation & interpretation services .....	1	D	D	D	a	D	D
541930	Translation & interpretation services .....	1	D	D	D	a	D	D
54199	All other professional, scientific, & technical services .....	5	D	D	D	b	D	D
541990	All other professional, scientific, & technical services .....	5	D	D	D	b	D	D
<b>KANSAS CITY, MO (PLATTE COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>69</b>	<b>44 497</b>	<b>21 640</b>	<b>5 293</b>	<b>474</b>	<b>34.1</b>	<b>9.3</b>
541	Professional, scientific, & technical services .....	69	44 497	21 640	5 293	474	34.1	9.3
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	9	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	9	D	D	D	b	D	D
541219	Other accounting services .....	3	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	15	D	D	D	c	D	D
54133	Engineering services .....	9	D	D	D	c	D	D
541330	Engineering services .....	9	D	D	D	c	D	D
5415	Computer systems design & related services .....	13	D	D	D	b	D	D
54151	Computer systems design & related services .....	13	D	D	D	b	D	D
541512	Computer systems design services .....	4	D	D	D	b	D	D
5415122	Computer systems consultants (except systems integrators) .....	4	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	12	D	D	D	c	D	D
54161	Management consulting services .....	7	D	D	D	b	D	D
5418	Advertising & related services .....	3	D	D	D	b	D	D
<b>KEARNEY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	8	D	D	D	a	D	D
<b>KENNETT, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>22</b>	<b>5 273</b>	<b>1 072</b>	<b>262</b>	<b>70</b>	<b>30.6</b>	<b>10.6</b>
541	Professional, scientific, & technical services .....	22	5 273	1 072	262	70	30.6	10.6
5411	Legal services .....	13	3 400	575	120	34	28.3	12.7
54111	Offices of lawyers .....	12	D	D	D	b	D	D
541110	Offices of lawyers .....	12	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	12	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	7	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	7	D	D	D	b	D	D
<b>KIMBERLING CITY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>353</b>	<b>99</b>	<b>19</b>	<b>6</b>	<b>51.0</b>	<b>8.2</b>
<b>KIRKSVILLE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>34</b>	<b>6 833</b>	<b>2 204</b>	<b>485</b>	<b>112</b>	<b>69.5</b>	<b>6.3</b>
541	Professional, scientific, & technical services .....	34	6 833	2 204	485	112	69.5	6.3
5411	Legal services .....	15	3 195	1 115	203	44	74.2	—
54111	Offices of lawyers .....	14	D	D	D	b	D	D
541110	Offices of lawyers .....	14	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	14	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	9	1 775	706	193	43	71.2	5.2
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	9	1 775	706	193	43	71.2	5.2

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KIRKWOOD, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>111</b>	<b>48 929</b>	<b>20 378</b>	<b>4 659</b>	<b>482</b>	<b>31.5</b>	<b>3.9</b>
541	Professional, scientific, & technical services .....	111	48 929	20 378	4 659	482	31.5	3.9
5411	Legal services .....	11	4 168	1 100	288	31	17.2	13.3
54111	Offices of lawyers .....	11	4 168	1 100	288	31	17.2	13.3
541110	Offices of lawyers .....	11	4 168	1 100	288	31	17.2	13.3
5411101	Offices of lawyers (except legal aid societies) .....	11	4 168	1 100	288	31	17.2	13.3
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	20	7 443	4 330	930	113	31.7	3.6
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	20	7 443	4 330	930	113	31.7	3.6
541211	Offices of certified public accountants .....	14	6 976	4 192	885	93	27.2	3.8
5413	Architectural, engineering, & related services .....	22	16 313	8 243	1 917	188	39.7	—
54133	Engineering services .....	11	13 391	6 883	1 626	152	33.4	—
541330	Engineering services .....	11	13 391	6 883	1 626	152	33.4	—
5414	Specialized design services .....	13	3 702	916	359	40	39.7	11.9
54143	Graphic design services .....	5	1 778	528	268	19	12.8	11.3
541430	Graphic design services .....	5	1 778	528	268	19	12.8	11.3
5416	Management, scientific, & technical consulting services .....	25	5 691	2 798	476	36	50.0	6.8
54161	Management consulting services .....	21	5 132	2 604	435	31	49.9	7.6
5418	Advertising & related services .....	5	D	D	D	b	D	D
<b>LADUE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>59</b>	<b>21 029</b>	<b>8 294</b>	<b>1 872</b>	<b>159</b>	<b>40.2</b>	<b>7.2</b>
541	Professional, scientific, & technical services .....	59	21 029	8 294	1 872	159	40.2	7.2
5411	Legal services .....	14	5 823	3 505	622	51	17.6	8.0
54111	Offices of lawyers .....	14	5 823	3 505	622	51	17.6	8.0
541110	Offices of lawyers .....	14	5 823	3 505	622	51	17.6	8.0
5411101	Offices of lawyers (except legal aid societies) .....	14	5 823	3 505	622	51	17.6	8.0
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	5	1 508	781	123	21	48.5	51.5
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	5	1 508	781	123	21	48.5	51.5
5413	Architectural, engineering, & related services .....	8	2 530	1 178	195	22	47.0	6.6
5414	Specialized design services .....	4	2 125	207	41	9	100.0	—
5416	Management, scientific, & technical consulting services .....	14	4 733	1 358	626	18	27.4	—
54161	Management consulting services .....	12	D	D	D	a	D	D
5418	Advertising & related services .....	5	2 740	741	156	20	41.5	—
54189	Other services related to advertising .....	3	D	D	D	a	D	D
541890	Other services related to advertising .....	3	D	D	D	a	D	D
<b>LAKE ST. LOUIS, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>30</b>	<b>8 923</b>	<b>2 402</b>	<b>628</b>	<b>70</b>	<b>40.8</b>	<b>35.3</b>
541	Professional, scientific, & technical services .....	30	8 923	2 402	628	70	40.8	35.3
5413	Architectural, engineering, & related services .....	4	D	D	D	a	D	D
<b>LAMAR, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>14</b>	<b>5 783</b>	<b>2 704</b>	<b>580</b>	<b>114</b>	<b>18.9</b>	<b>7.1</b>
541	Professional, scientific, & technical services .....	14	5 783	2 704	580	114	18.9	7.1
5413	Architectural, engineering, & related services .....	2	D	D	D	b	D	D
<b>LEBANON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>27</b>	<b>5 240</b>	<b>1 898</b>	<b>438</b>	<b>87</b>	<b>75.2</b>	<b>1.2</b>
541	Professional, scientific, & technical services .....	27	5 240	1 898	438	87	75.2	1.2
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LEE'S SUMMIT, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>156</b>	<b>65 329</b>	<b>27 054</b>	<b>5 858</b>	<b>691</b>	<b>37.2</b>	<b>6.7</b>
541	Professional, scientific, & technical services .....	156	65 329	27 054	5 858	691	37.2	6.7
5411	Legal services .....	21	6 948	2 964	479	105	19.6	35.4
54111	Offices of lawyers .....	19	D	D	D	b	D	D
541110	Offices of lawyers .....	19	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	19	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	26	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	26	D	D	D	c	D	D
541219	Other accounting services .....	12	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	29	16 690	7 528	1 785	184	18.9	3.6
54133	Engineering services .....	18	9 897	4 392	950	102	25.1	6.0
541330	Engineering services .....	18	9 897	4 392	950	102	25.1	6.0
54137	Surveying & mapping (except geophysical) services .....	2	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services .....	2	D	D	D	b	D	D
5414	Specialized design services .....	12	4 543	861	165	29	31.9	—
54143	Graphic design services .....	6	2 236	489	99	14	45.0	—
541430	Graphic design services .....	6	2 236	489	99	14	45.0	—
5415	Computer systems design & related services .....	31	18 882	8 746	1 806	134	46.9	3.1
54151	Computer systems design & related services .....	31	18 882	8 746	1 806	134	46.9	3.1
541511	Custom computer programming services .....	15	10 781	4 944	845	79	67.7	1.1
541512	Computer systems design services .....	11	7 454	3 468	891	43	15.9	4.5
5415122	Computer systems consultants (except systems integrators) .....	9	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	25	8 495	3 992	887	87	39.2	2.4
54161	Management consulting services .....	20	D	D	D	b	D	D
5418	Advertising & related services .....	9	5 534	1 099	240	39	64.5	—
54189	Other services related to advertising .....	5	D	D	D	b	D	D
541890	Other services related to advertising .....	5	D	D	D	b	D	D
<b>LEE'S SUMMIT, MO (JACKSON COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>156</b>	<b>65 329</b>	<b>27 054</b>	<b>5 858</b>	<b>691</b>	<b>37.2</b>	<b>6.7</b>
541	Professional, scientific, & technical services .....	156	65 329	27 054	5 858	691	37.2	6.7
5411	Legal services .....	21	6 948	2 964	479	105	19.6	35.4
54111	Offices of lawyers .....	19	D	D	D	b	D	D
541110	Offices of lawyers .....	19	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	19	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	26	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	26	D	D	D	c	D	D
541219	Other accounting services .....	12	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	29	16 690	7 528	1 785	184	18.9	3.6
54133	Engineering services .....	18	9 897	4 392	950	102	25.1	6.0
541330	Engineering services .....	18	9 897	4 392	950	102	25.1	6.0
54137	Surveying & mapping (except geophysical) services .....	2	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services .....	2	D	D	D	b	D	D
5414	Specialized design services .....	12	4 543	861	165	29	31.9	—
54143	Graphic design services .....	6	2 236	489	99	14	45.0	—
541430	Graphic design services .....	6	2 236	489	99	14	45.0	—
5415	Computer systems design & related services .....	31	18 882	8 746	1 806	134	46.9	3.1
54151	Computer systems design & related services .....	31	18 882	8 746	1 806	134	46.9	3.1
541511	Custom computer programming services .....	15	10 781	4 944	845	79	67.7	1.1
541512	Computer systems design services .....	11	7 454	3 468	891	43	15.9	4.5
5415122	Computer systems consultants (except systems integrators) .....	9	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	25	8 495	3 992	887	87	39.2	2.4
54161	Management consulting services .....	20	D	D	D	b	D	D
5418	Advertising & related services .....	9	5 534	1 099	240	39	64.5	—
54189	Other services related to advertising .....	5	D	D	D	b	D	D
541890	Other services related to advertising .....	5	D	D	D	b	D	D
<b>LEXINGTON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>17</b>	<b>7 836</b>	<b>1 150</b>	<b>190</b>	<b>43</b>	<b>20.1</b>	<b>3.2</b>
541	Professional, scientific, & technical services .....	17	7 836	1 150	190	43	20.1	3.2
5411	Legal services .....	13	7 588	1 085	175	35	17.5	3.3
54111	Offices of lawyers .....	13	7 588	1 085	175	35	17.5	3.3
541110	Offices of lawyers .....	13	7 588	1 085	175	35	17.5	3.3
5411101	Offices of lawyers (except legal aid societies) .....	13	7 588	1 085	175	35	17.5	3.3

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LIBERTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>71</b>	<b>30 939</b>	<b>11 499</b>	<b>2 532</b>	<b>446</b>	<b>46.6</b>	<b>7.2</b>
541	Professional, scientific, & technical services .....	71	30 939	11 499	2 532	446	46.6	7.2
5411	Legal services .....	26	8 717	3 927	919	146	19.8	4.5
54111	Offices of lawyers .....	25	D	D	D	c	D	D
541110	Offices of lawyers .....	25	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	25	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	2 016	971	184	45	77.1	20.4
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	2 016	971	184	45	77.1	20.4
5413	Architectural, engineering, & related services .....	4	D	D	D	b	D	D
5418	Advertising & related services .....	6	D	D	D	c	D	D
54189	Other services related to advertising .....	2	D	D	D	b	D	D
541890	Other services related to advertising .....	2	D	D	D	b	D	D
<b>LOUISIANA, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>MACON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	13	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	2	D	D	D	b	D	D
<b>MALDEN, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>1 383</b>	<b>390</b>	<b>103</b>	<b>32</b>	<b>73.2</b>	<b>—</b>
541	Professional, scientific, & technical services .....	10	1 383	390	103	32	73.2	—
<b>MANCHESTER, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>42</b>	<b>20 948</b>	<b>5 869</b>	<b>1 220</b>	<b>251</b>	<b>23.4</b>	<b>4.4</b>
541	Professional, scientific, & technical services .....	42	20 948	5 869	1 220	251	23.4	4.4
5413	Architectural, engineering, & related services .....	9	1 967	708	128	20	70.1	12.6
5414	Specialized design services .....	5	2 390	446	102	24	9.9	—
5418	Advertising & related services .....	2	D	D	D	c	D	D
54184	Media representatives .....	1	D	D	D	c	D	D
541840	Media representatives .....	1	D	D	D	c	D	D
5418402	Publishers' advertising representatives .....	1	D	D	D	c	D	D
<b>MAPLEWOOD, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>40</b>	<b>29 051</b>	<b>14 001</b>	<b>3 115</b>	<b>442</b>	<b>35.9</b>	<b>36.2</b>
541	Professional, scientific, & technical services .....	40	29 051	14 001	3 115	442	35.9	36.2
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	6	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	6	D	D	D	c	D	D
541211	Offices of certified public accountants .....	2	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	9	8 993	4 146	931	99	51.4	—
54131	Architectural services .....	5	5 615	2 915	652	68	22.2	—
541310	Architectural services .....	5	5 615	2 915	652	68	22.2	—
5414	Specialized design services .....	5	2 883	843	210	44	59.9	8.3
54143	Graphic design services .....	4	D	D	D	b	D	D
541430	Graphic design services .....	4	D	D	D	b	D	D
5418	Advertising & related services .....	6	2 312	509	102	19	29.6	66.9
54189	Other services related to advertising .....	3	2 015	360	69	10	23.3	76.7
541890	Other services related to advertising .....	3	2 015	360	69	10	23.3	76.7
<b>MARCELINE, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>MARCELINE, MO (LINN COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>MARSHALL, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>18</b>	<b>2 873</b>	<b>715</b>	<b>199</b>	<b>49</b>	<b>57.2</b>	<b>9.7</b>
541	Professional, scientific, & technical services .....	18	2 873	715	199	49	57.2	9.7
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	6	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	6	D	D	D	b	D	D
<b>MARSHFIELD, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>17</b>	<b>2 011</b>	<b>720</b>	<b>139</b>	<b>32</b>	<b>54.5</b>	<b>10.8</b>
541	Professional, scientific, & technical services .....	17	2 011	720	139	32	54.5	10.8

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MARYLAND HEIGHTS, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b>	<b>119</b>	<b>301 090</b>	<b>105 276</b>	<b>25 389</b>	<b>2 918</b>	<b>5.2</b>	<b>3.3</b>
541	Professional, scientific, & technical services	119	301 090	105 276	25 389	2 918	5.2	3.3
5412	Accounting, tax return prep, bookkeeping, & payroll services	21	13 319	9 511	1 936	286	7.9	1.6
54121	Accounting, tax return prep, bookkeeping, & payroll services	21	13 319	9 511	1 936	286	7.9	1.6
541211	Offices of certified public accountants	9	4 022	1 561	446	40	15.6	3.1
541219	Other accounting services	11	D	D	D	b	D	D
5413	Architectural, engineering, & related services	24	183 730	57 553	14 958	1 138	2.2	4.1
54133	Engineering services	19	179 197	56 025	14 596	1 096	1.8	4.2
541330	Engineering services	19	179 197	56 025	14 596	1 096	1.8	4.2
5414	Specialized design services	9	3 311	1 010	243	43	35.8	—
54143	Graphic design services	4	1 541	348	91	14	28.4	—
541430	Graphic design services	4	1 541	348	91	14	28.4	—
5415	Computer systems design & related services	20	45 243	16 656	3 668	267	8.5	—
54151	Computer systems design & related services	20	45 243	16 656	3 668	267	8.5	—
541512	Computer systems design services	12	43 292	15 417	3 479	247	6.8	—
5415121	Computer systems integrators	7	D	D	D	c	D	D
5415122	Computer systems consultants (except systems integrators)	5	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services	24	21 106	10 034	2 420	340	12.4	8.4
54161	Management consulting services	19	D	D	D	c	D	D
541612	Human resources & executive search consulting services	6	4 333	2 240	511	48	30.2	5.1
541618	Other management consulting services	1	D	D	D	a	D	D
54169	Other scientific & technical consulting services	4	D	D	D	c	D	D
541690	Other scientific & technical consulting services	4	D	D	D	c	D	D
5418	Advertising & related services	8	10 524	3 856	668	551	4.4	2.1
54189	Other services related to advertising	2	D	D	D	e	D	D
541890	Other services related to advertising	2	D	D	D	e	D	D
5419	Other professional, scientific, & technical services	7	D	D	D	c	D	D
54192	Photographic services	3	D	D	D	c	D	D
541921	Photographic studios, portrait	1	D	D	D	c	D	D
<b>MARYVILLE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b>	<b>18</b>	<b>5 248</b>	<b>1 601</b>	<b>344</b>	<b>82</b>	<b>37.6</b>	<b>8.1</b>
541	Professional, scientific, & technical services	18	5 248	1 601	344	82	37.6	8.1
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	D	D	D	b	D	D
5413	Architectural, engineering, & related services	1	D	D	D	a	D	D
<b>MEXICO, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services	22	D	D	D	c	D	D
5411	Legal services	8	D	D	D	b	D	D
54111	Offices of lawyers	7	D	D	D	b	D	D
541110	Offices of lawyers	7	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies)	7	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	8	2 693	1 167	281	50	29.0	22.1
54121	Accounting, tax return prep, bookkeeping, & payroll services	8	2 693	1 167	281	50	29.0	22.1
<b>MOBERLY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	7	1 461	344	79	38	40.1	6.4
54121	Accounting, tax return prep, bookkeeping, & payroll services	7	1 461	344	79	38	40.1	6.4
<b>MOLINE ACRES, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>MONETT, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services	18	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services	6	906	451	132	32	100.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services	6	906	451	132	32	100.0	—
5415	Computer systems design & related services	1	D	D	D	e	D	D
54151	Computer systems design & related services	1	D	D	D	e	D	D
541512	Computer systems design services	1	D	D	D	e	D	D
5415121	Computer systems integrators	1	D	D	D	e	D	D
<b>MONETT, MO (BARRY COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services</b>	<b>17</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services	17	D	D	D	e	D	D
5415	Computer systems design & related services	1	D	D	D	e	D	D
54151	Computer systems design & related services	1	D	D	D	e	D	D
541512	Computer systems design services	1	D	D	D	e	D	D
5415121	Computer systems integrators	1	D	D	D	e	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MONETT, MO (LAWRENCE COUNTY PART) *</b>							
54	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
	<b>MONROE CITY, MO *</b>							
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
	<b>MONROE CITY, MO (MONROE COUNTY PART) *</b>							
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
	<b>MOUNTAIN GROVE, MO *</b>							
54	Professional, scientific, & technical services .....	9	1 030	223	68	27	95.6	4.4
541	Professional, scientific, & technical services .....	9	1 030	223	68	27	95.6	4.4
	<b>MOUNTAIN GROVE, MO (WRIGHT COUNTY PART) *</b>							
54	Professional, scientific, & technical services .....	9	1 030	223	68	27	95.6	4.4
541	Professional, scientific, & technical services .....	9	1 030	223	68	27	95.6	4.4
	<b>MOUNT VERNON, MO</b>							
54	Professional, scientific, & technical services .....	7	995	401	91	20	38.4	—
541	Professional, scientific, & technical services .....	7	995	401	91	20	38.4	—
	<b>NEOSHO, MO</b>							
54	Professional, scientific, & technical services .....	24	5 643	1 958	499	100	60.9	10.4
541	Professional, scientific, & technical services .....	24	5 643	1 958	499	100	60.9	10.4
5411	Legal services .....	12	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	7	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	7	D	D	D	b	D	D
	<b>NEVADA, MO</b>							
54	Professional, scientific, & technical services .....	22	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	22	D	D	D	b	D	D
	<b>NEW MADRID, MO</b>							
54	Professional, scientific, & technical services .....	7	573	128	28	14	83.4	—
	<b>NIXA, MO</b>							
54	Professional, scientific, & technical services .....	20	3 526	1 269	294	60	67.5	10.5
541	Professional, scientific, & technical services .....	20	3 526	1 269	294	60	67.5	10.5
	<b>NORMANDY, MO</b>							
54	Professional, scientific, & technical services .....	8	972	413	79	33	14.4	—
541	Professional, scientific, & technical services .....	8	972	413	79	33	14.4	—
	<b>NORTH KANSAS CITY, MO</b>							
54	Professional, scientific, & technical services .....	49	D	D	D	g	D	D
541	Professional, scientific, & technical services .....	49	D	D	D	g	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	13	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	13	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	8	D	D	D	b	D	D
5414	Specialized design services .....	3	D	D	D	b	D	D
54143	Graphic design services .....	2	D	D	D	b	D	D
541430	Graphic design services .....	2	D	D	D	b	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	2	D	D	D	b	D	D
5415	Computer systems design & related services .....	4	D	D	D	g	D	D
54151	Computer systems design & related services .....	4	D	D	D	g	D	D
541512	Computer systems design services .....	3	D	D	D	g	D	D
5415121	Computer systems integrators .....	1	D	D	D	g	D	D
5416	Management, scientific, & technical consulting services .....	4	D	D	D	a	D	D
54161	Management consulting services .....	2	D	D	D	a	D	D
5418	Advertising & related services .....	7	D	D	D	b	D	D
54189	Other services related to advertising .....	2	D	D	D	a	D	D
541890	Other services related to advertising .....	2	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>OAK GROVE, MO *</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	5	1 022	458	120	28	11.4	44.6
541	Professional, scientific, & technical services .....	5	1 022	458	120	28	11.4	44.6
<b>OAK GROVE, MO (JACKSON COUNTY PART) *</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	5	1 022	458	120	28	11.4	44.6
541	Professional, scientific, & technical services .....	5	1 022	458	120	28	11.4	44.6
<b>ODESSA, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	7	1 755	615	173	34	56.4	11.6
541	Professional, scientific, & technical services .....	7	1 755	615	173	34	56.4	11.6
<b>O'FALLON, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	37	12 397	4 989	1 094	173	47.7	27.9
541	Professional, scientific, & technical services .....	37	12 397	4 989	1 094	173	47.7	27.9
5413	Architectural, engineering, & related services .....	8	5 441	2 116	428	73	59.3	—
5415	Computer systems design & related services .....	7	D	D	D	b	D	D
54151	Computer systems design & related services .....	7	D	D	D	b	D	D
<b>OLIVETTE, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	72	98 133	43 578	11 464	1 104	12.8	15.7
541	Professional, scientific, & technical services .....	72	98 133	43 578	11 464	1 104	12.8	15.7
5411	Legal services .....	16	7 356	3 474	962	138	17.1	11.0
54111	Offices of lawyers .....	16	7 356	3 474	962	138	17.1	11.0
541110	Offices of lawyers .....	16	7 356	3 474	962	138	17.1	11.0
5411101	Offices of lawyers (except legal aid societies) .....	16	7 356	3 474	962	138	17.1	11.0
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	10 771	5 456	1 233	120	1.6	.4
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	10 771	5 456	1 233	120	1.6	.4
541211	Offices of certified public accountants .....	6	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	8	12 017	5 755	1 207	125	2.6	67.6
54133	Engineering services .....	5	D	D	D	b	D	D
541330	Engineering services .....	5	D	D	D	b	D	D
5415	Computer systems design & related services .....	12	18 495	7 437	2 316	173	40.8	25.0
54151	Computer systems design & related services .....	12	18 495	7 437	2 316	173	40.8	25.0
541512	Computer systems design services .....	6	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services .....	11	4 654	2 224	325	40	30.9	—
54161	Management consulting services .....	10	D	D	D	b	D	D
541612	Human resources & executive search consulting services .....	6	3 718	2 116	311	37	16.6	—
5418	Advertising & related services .....	9	40 289	17 107	4 977	471	3.3	4.1
54189	Other services related to advertising .....	3	D	D	D	e	D	D
541890	Other services related to advertising .....	3	D	D	D	e	D	D
5418902	Advertising specialties goods distributor .....	3	D	D	D	e	D	D
5419	Other professional, scientific, & technical services .....	3	D	D	D	b	D	D
54192	Photographic services .....	1	D	D	D	b	D	D
541922	Commercial photography .....	1	D	D	D	b	D	D
<b>OSAGE BEACH, MO *</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	23	6 805	1 865	360	87	33.6	—
541	Professional, scientific, & technical services .....	23	6 805	1 865	360	87	33.6	—
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	1 439	458	115	36	53.2	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	1 439	458	115	36	53.2	—
5418	Advertising & related services .....	1	D	D	D	a	D	D
<b>OSAGE BEACH, MO (CAMDEN COUNTY PART) *</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	22	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	22	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	7	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	7	D	D	D	b	D	D
5418	Advertising & related services .....	1	D	D	D	a	D	D
<b>OSAGE BEACH, MO (MILLER COUNTY PART) *</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>OVERLAND, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	24	28 056	9 367	2 077	237	15.0	1.6
541	Professional, scientific, & technical services .....	24	28 056	9 367	2 077	237	15.0	1.6
5413	Architectural, engineering, & related services .....	6	6 181	1 867	451	43	11.4	—
5417	Scientific research & development services .....	4	8 931	3 210	571	92	33.3	—
5418	Advertising & related services .....	3	D	D	D	b	D	D
54185	Display advertising .....	1	D	D	D	b	D	D
541850	Display advertising .....	1	D	D	D	b	D	D
<b>OZARK, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	14	2 011	523	166	48	84.0	4.8
541	Professional, scientific, & technical services .....	14	2 011	523	166	48	84.0	4.8
<b>PACIFIC, MO *</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	11	910	338	57	25	67.4	—
541	Professional, scientific, & technical services .....	11	910	338	57	25	67.4	—
<b>PACIFIC, MO (FRANKLIN COUNTY PART) *</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	10	D	D	D	b	D	D
<b>PACIFIC, MO (ST. LOUIS COUNTY PART) *</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	1	D	D	D	a	D	D
<b>PAGEDALE, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	3	D	D	D	a	D	D
541	Professional, scientific, & technical services .....	3	D	D	D	a	D	D
<b>PALMYRA, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	7	D	D	D	a	D	D
<b>PARK HILLS, MO *</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	14	4 254	1 337	282	84	41.0	—
541	Professional, scientific, & technical services .....	14	4 254	1 337	282	84	41.0	—
5419	Other professional, scientific, & technical services .....	3	D	D	D	b	D	D
54192	Photographic services .....	3	D	D	D	b	D	D
541921	Photographic studios, portrait .....	3	D	D	D	b	D	D
<b>PARKVILLE, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	17	9 609	2 258	481	67	38.4	3.8
541	Professional, scientific, & technical services .....	17	9 609	2 258	481	67	38.4	3.8
5413	Architectural, engineering, & related services .....	4	D	D	D	a	D	D
5418	Advertising & related services .....	4	5 739	1 363	320	36	—	3.6
<b>PERRYVILLE, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	13	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	13	D	D	D	b	D	D
5418	Advertising & related services .....	2	D	D	D	a	D	D
<b>PEVELY, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	1	D	D	D	a	D	D
<b>PINE LAWN, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	1	D	D	D	a	D	D
<b>PLATTE CITY, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	13	4 481	1 278	344	48	40.5	12.1
541	Professional, scientific, & technical services .....	13	4 481	1 278	344	48	40.5	12.1
<b>PLEASANT HILL, MO</b>								
54	<b>Professional, scientific, &amp; technical services</b> .....	7	1 131	455	79	13	12.9	36.3
541	Professional, scientific, & technical services .....	7	1 131	455	79	13	12.9	36.3

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PLEASANT VALLEY, MO</b>								
54	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
<b>POPLAR BLUFF, MO</b>								
54	Professional, scientific, & technical services .....	42	D	D	D	c	D	D
541	Professional, scientific, & technical services .....	42	D	D	D	c	D	D
5411	Legal services .....	23	6 476	2 102	508	99	28.5	7.6
54111	Offices of lawyers .....	19	5 647	1 755	446	85	30.7	5.5
541110	Offices of lawyers .....	19	5 647	1 755	446	85	30.7	5.5
5411101	Offices of lawyers (except legal aid societies) .....	19	5 647	1 755	446	85	30.7	5.5
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	13	4 449	1 483	353	77	33.9	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	13	4 449	1 483	353	77	33.9	—
541211	Offices of certified public accountants .....	6	3 669	1 242	285	53	20.7	—
5413	Architectural, engineering, & related services .....	4	D	D	D	b	D	D
<b>PORTAGEVILLE, MO *</b>								
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
<b>PORTAGEVILLE, MO (NEW MADRID COUNTY PART) *</b>								
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
<b>POTOSI, MO</b>								
54	Professional, scientific, & technical services .....	8	791	244	67	23	57.9	33.9
<b>RAYMORE, MO</b>								
54	Professional, scientific, & technical services .....	11	2 310	882	201	32	70.2	—
541	Professional, scientific, & technical services .....	11	2 310	882	201	32	70.2	—
<b>RAYTOWN, MO</b>								
54	Professional, scientific, & technical services .....	69	20 990	9 383	2 029	427	42.7	7.7
541	Professional, scientific, & technical services .....	69	20 990	9 383	2 029	427	42.7	7.7
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	20	3 466	1 632	516	203	57.7	1.4
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	20	3 466	1 632	516	203	57.7	1.4
541213	Tax return preparation services .....	4	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	17	7 892	4 892	911	108	45.5	8.1
5418	Advertising & related services .....	5	1 950	343	92	20	36.5	—
5419	Other professional, scientific, & technical services .....	6	D	D	D	b	D	D
<b>REPUBLIC, MO</b>								
54	Professional, scientific, & technical services .....	10	9 780	3 947	1 024	170	8.3	4.1
541	Professional, scientific, & technical services .....	10	9 780	3 947	1 024	170	8.3	4.1
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	3	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	3	D	D	D	b	D	D
541213	Tax return preparation services .....	1	D	D	D	b	D	D
5415	Computer systems design & related services .....	1	D	D	D	b	D	D
54151	Computer systems design & related services .....	1	D	D	D	b	D	D
541512	Computer systems design services .....	1	D	D	D	b	D	D
<b>RICHMOND, MO</b>								
54	Professional, scientific, & technical services .....	20	12 146	2 135	457	73	89.8	3.5
541	Professional, scientific, & technical services .....	20	12 146	2 135	457	73	89.8	3.5
5417	Scientific research & development services .....	1	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RICHMOND HEIGHTS, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>69</b>	<b>82 207</b>	<b>32 266</b>	<b>8 227</b>	<b>632</b>	<b>13.2</b>	<b>1.3</b>
541	Professional, scientific, & technical services .....	69	82 207	32 266	8 227	632	13.2	1.3
5411	Legal services .....	18	6 653	2 161	383	49	36.6	9.4
54111	Offices of lawyers .....	16	D	D	D	b	D	D
541110	Offices of lawyers .....	16	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	16	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	10	7 044	4 454	1 149	113	18.3	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	10	7 044	4 454	1 149	113	18.3	—
541211	Offices of certified public accountants .....	7	6 056	3 655	887	80	20.6	—
5413	Architectural, engineering, & related services .....	6	D	D	D	b	D	D
5415	Computer systems design & related services .....	8	D	D	D	e	D	D
54151	Computer systems design & related services .....	8	D	D	D	e	D	D
541511	Custom computer programming services .....	5	D	D	D	c	D	D
5416	Management, scientific, & technical consulting services .....	11	4 204	1 456	733	19	57.9	—
54161	Management consulting services .....	11	4 204	1 456	733	19	57.9	—
5418	Advertising & related services .....	6	3 036	1 173	302	24	84.5	—
<b>RIVERSIDE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>40 525</b>	<b>7 122</b>	<b>1 495</b>	<b>166</b>	<b>.6</b>	<b>.4</b>
541	Professional, scientific, & technical services .....	10	40 525	7 122	1 495	166	.6	.4
5413	Architectural, engineering, & related services .....	4	D	D	D	c	D	D
54131	Architectural services .....	1	D	D	D	b	D	D
541310	Architectural services .....	1	D	D	D	b	D	D
54133	Engineering services .....	2	D	D	D	b	D	D
541330	Engineering services .....	2	D	D	D	b	D	D
<b>RIVERVIEW, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>ROCK HILL, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>25</b>	<b>6 935</b>	<b>2 572</b>	<b>501</b>	<b>75</b>	<b>83.2</b>	<b>5.2</b>
541	Professional, scientific, & technical services .....	25	6 935	2 572	501	75	83.2	5.2
5418	Advertising & related services .....	2	D	D	D	a	D	D
<b>ROLLA, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>50</b>	<b>15 928</b>	<b>6 430</b>	<b>1 140</b>	<b>234</b>	<b>56.6</b>	<b>5.7</b>
541	Professional, scientific, & technical services .....	50	15 928	6 430	1 140	234	56.6	5.7
5411	Legal services .....	15	D	D	D	b	D	D
54111	Offices of lawyers .....	14	D	D	D	b	D	D
541110	Offices of lawyers .....	14	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	14	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	11	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	11	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	11	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	4	D	D	D	b	D	D
54161	Management consulting services .....	4	D	D	D	b	D	D
<b>ST. ANN, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>25</b>	<b>14 477</b>	<b>7 034</b>	<b>1 769</b>	<b>449</b>	<b>8.0</b>	<b>10.7</b>
541	Professional, scientific, & technical services .....	25	14 477	7 034	1 769	449	8.0	10.7
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	8	2 673	1 073	419	299	7.0	9.0
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	8	2 673	1 073	419	299	7.0	9.0
541213	Tax return preparation services .....	2	D	D	D	e	D	D
5416	Management, scientific, & technical consulting services .....	2	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. CHARLES, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>194</b>	<b>119 810</b>	<b>37 167</b>	<b>8 496</b>	<b>1 805</b>	<b>20.3</b>	<b>4.1</b>
541	Professional, scientific, & technical services .....	194	119 810	37 167	8 496	1 805	20.3	4.1
5411	Legal services .....	56	18 743	6 901	1 575	215	27.7	4.3
54111	Offices of lawyers .....	53	17 210	6 073	1 370	188	30.2	2.3
541110	Offices of lawyers .....	53	17 210	6 073	1 370	188	30.2	2.3
5411101	Offices of lawyers (except legal aid societies) .....	53	17 210	6 073	1 370	188	30.2	2.3
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	40	8 246	3 268	925	274	55.3	4.6
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	40	8 246	3 268	925	274	55.3	4.6
541211	Offices of certified public accountants .....	20	4 484	1 906	526	82	64.1	4.5
541213	Tax return preparation services .....	7	2 198	698	254	158	11.3	7.9
541219	Other accounting services .....	9	1 236	500	109	28	100.0	—
5413	Architectural, engineering, & related services .....	20	17 676	7 340	1 645	175	17.8	5.6
54133	Engineering services .....	11	14 054	5 739	1 318	126	18.2	3.2
541330	Engineering services .....	11	14 054	5 739	1 318	126	18.2	3.2
54137	Surveying & mapping (except geophysical) services .....	3	2 529	1 189	252	32	—	21.4
541370	Surveying & mapping (except geophysical) services .....	3	2 529	1 189	252	32	—	21.4
5415	Computer systems design & related services .....	30	13 586	6 161	1 101	158	42.7	5.9
54151	Computer systems design & related services .....	30	13 586	6 161	1 101	158	42.7	5.9
541512	Computer systems design services .....	12	8 798	3 945	729	84	20.6	2.9
5415122	Computer systems consultants (except systems integrators) .....	8	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	22	D	D	D	b	D	D
54161	Management consulting services .....	19	D	D	D	b	D	D
5418	Advertising & related services .....	6	D	D	D	a	D	D
5419	Other professional, scientific, & technical services .....	15	D	D	D	f	D	D
54192	Photographic services .....	13	D	D	D	f	D	D
541921	Photographic studios, portrait .....	11	D	D	D	f	D	D
<b>ST. CLAIR, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>7</b>	<b>812</b>	<b>219</b>	<b>56</b>	<b>21</b>	<b>76.8</b>	<b>—</b>
<b>STE. GENEVIEVE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>12</b>	<b>1 892</b>	<b>666</b>	<b>165</b>	<b>43</b>	<b>78.6</b>	<b>—</b>
541	Professional, scientific, & technical services .....	12	1 892	666	165	43	78.6	—
<b>ST. JAMES, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>9</b>	<b>1 171</b>	<b>309</b>	<b>85</b>	<b>25</b>	<b>55.1</b>	<b>38.2</b>
541	Professional, scientific, & technical services .....	9	1 171	309	85	25	55.1	38.2
<b>ST. JOHN, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>7</b>	<b>786</b>	<b>300</b>	<b>65</b>	<b>16</b>	<b>69.6</b>	<b>5.0</b>
<b>ST. JOSEPH, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>130</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>f</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	130	D	D	D	f	D	D
5411	Legal services .....	42	15 686	4 397	1 042	183	29.1	6.4
54111	Offices of lawyers .....	40	D	D	D	c	D	D
541110	Offices of lawyers .....	40	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	40	D	D	D	c	D	D
54119	Other legal services .....	2	D	D	D	b	D	D
541191	Title abstract & settlement offices .....	2	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	35	D	D	D	c	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	35	D	D	D	c	D	D
541211	Offices of certified public accountants .....	21	6 064	2 406	454	97	32.9	29.1
541213	Tax return preparation services .....	7	1 409	478	211	106	23.8	—
5413	Architectural, engineering, & related services .....	17	D	D	D	c	D	D
54138	Testing laboratories .....	3	D	D	D	b	D	D
541380	Testing laboratories .....	3	D	D	D	b	D	D
5417	Scientific research & development services .....	1	D	D	D	b	D	D
54171	R&D in the physical, engineering, & life sciences .....	1	D	D	D	b	D	D
541710	R&D in the physical, engineering, & life sciences .....	1	D	D	D	b	D	D
5417102	Research & development in the life sciences .....	1	D	D	D	b	D	D
5418	Advertising & related services .....	9	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	8	D	D	D	b	D	D
54192	Photographic services .....	7	D	D	D	b	D	D
541921	Photographic studios, portrait .....	7	D	D	D	b	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ST. LOUIS, MO (IC)</b>							
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>963</b>	<b>1 819 828</b>	<b>663 743</b>	<b>160 350</b>	<b>13 915</b>	<b>9.3</b>	<b>6.0</b>
541	Professional, scientific, & technical services .....	963	1 819 828	663 743	160 350	13 915	9.3	6.0
5411	Legal services .....	305	569 615	194 586	45 599	3 934	8.3	4.5
54111	Offices of lawyers .....	301	D	D	D	h	D	D
541110	Offices of lawyers .....	301	D	D	D	h	D	D
5411101	Offices of lawyers (except legal aid societies) .....	301	D	D	D	h	D	D
54119	Other legal services .....	4	D	D	D	b	D	D
541199	All other legal services .....	1	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	82	261 083	80 254	17 103	2 143	2.3	1.6
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	82	261 083	80 254	17 103	2 143	2.3	1.6
541211	Offices of certified public accountants .....	52	252 936	76 252	16 141	1 753	1.3	.9
541213	Tax return preparation services .....	7	D	D	D	e	D	D
541219	Other accounting services .....	17	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	146	355 379	137 143	37 324	2 613	9.3	1.8
54131	Architectural services .....	58	90 907	46 802	11 421	892	12.2	1.3
541310	Architectural services .....	58	90 907	46 802	11 421	892	12.2	1.3
54133	Engineering services .....	69	250 913	84 380	24 720	1 528	7.6	1.6
541330	Engineering services .....	69	250 913	84 380	24 720	1 528	7.6	1.6
54138	Testing laboratories .....	11	11 423	4 707	968	149	16.0	12.1
541380	Testing laboratories .....	11	11 423	4 707	968	149	16.0	12.1
5414	Specialized design services .....	70	50 922	19 378	4 433	439	21.8	2.6
54141	Interior design services .....	22	15 971	5 136	1 074	139	15.0	.6
541410	Interior design services .....	22	15 971	5 136	1 074	139	15.0	.6
54143	Graphic design services .....	44	33 820	13 832	3 274	285	23.9	3.7
541430	Graphic design services .....	44	33 820	13 832	3 274	285	23.9	3.7
5414301	Graphic design services (except commercial art & medical artists) ..	33	D	D	D	c	D	D
5414302	Commercial art .....	10	D	D	D	b	D	D
5415	Computer systems design & related services .....	78	134 916	55 035	12 621	1 119	9.4	6.4
54151	Computer systems design & related services .....	78	134 916	55 035	12 621	1 119	9.4	6.4
541511	Custom computer programming services .....	29	D	D	D	e	D	D
541512	Computer systems design services .....	34	D	D	D	e	D	D
5415121	Computer systems integrators .....	17	42 146	16 298	3 467	322	1.3	1.2
5415122	Computer systems consultants (except systems integrators) .....	17	D	D	D	c	D	D
541519	Other computer related services .....	14	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	110	196 267	74 094	17 442	1 339	9.7	4.0
54161	Management consulting services .....	87	183 706	68 140	16 092	1 184	5.9	4.3
541611	Administrative management & general management consulting service .....	39	148 844	54 409	12 967	921	1.9	.6
541612	Human resources & executive search consulting services .....	21	23 702	10 491	2 486	183	10.8	26.7
5416121	Actuarial consulting .....	4	11 984	5 397	1 181	75	2.9	—
5416122	Executive placement services .....	8	5 127	2 289	433	48	24.8	12.8
5416123	Human resources & personnel management consulting .....	9	6 591	2 805	872	60	14.0	86.0
541613	Marketing consulting services .....	22	10 659	2 928	574	60	50.6	5.5
54162	Environmental consulting services .....	7	7 653	3 085	759	105	81.2	—
541620	Environmental consulting services .....	7	7 653	3 085	759	105	81.2	—
54169	Other scientific & technical consulting services .....	16	4 908	2 869	591	50	40.3	1.9
541690	Other scientific & technical consulting services .....	16	4 908	2 869	591	50	40.3	1.9
5418	Advertising & related services .....	103	208 943	89 355	22 812	1 866	14.0	20.3
54181	Advertising agencies .....	34	72 946	36 266	8 809	698	7.7	39.4
541810	Advertising agencies .....	34	72 946	36 266	8 809	698	7.7	39.4
54182	Public relations agencies .....	15	43 502	25 211	7 061	419	4.5	4.5
541820	Public relations agencies .....	15	43 502	25 211	7 061	419	4.5	4.5
54183	Media buying services .....	5	D	D	D	c	D	D
541830	Media buying services .....	5	D	D	D	c	D	D
54184	Media representatives .....	15	D	D	D	c	D	D
541840	Media representatives .....	15	D	D	D	c	D	D
5418401	Radio & television advertising representatives .....	14	D	D	D	c	D	D
54186	Direct mail advertising .....	7	31 622	6 829	1 707	274	49.0	—
541860	Direct mail advertising .....	7	31 622	6 829	1 707	274	49.0	—
54189	Other services related to advertising .....	21	D	D	D	c	D	D
541890	Other services related to advertising .....	21	D	D	D	c	D	D
5418902	Advertising specialties goods distributor .....	11	D	D	D	b	D	D
5418909	All other advertising .....	6	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	59	D	D	D	e	D	D
54191	Marketing research & public opinion polling .....	8	D	D	D	c	D	D
541910	Marketing research & public opinion polling .....	8	D	D	D	c	D	D
54192	Photographic services .....	47	25 821	7 994	1 599	228	17.3	41.9
541921	Photographic studios, portrait .....	25	D	D	D	c	D	D
541922	Commercial photography .....	22	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. PETERS, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>64</b>	<b>37 218</b>	<b>16 472</b>	<b>3 260</b>	<b>607</b>	<b>21.8</b>	<b>.7</b>
541	Professional, scientific, & technical services .....	64	37 218	16 472	3 260	607	21.8	.7
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	10	959	379	114	40	100.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	10	959	379	114	40	100.0	—
5413	Architectural, engineering, & related services .....	13	15 206	8 194	1 669	200	19.7	—
54137	Surveying & mapping (except geophysical) services .....	5	D	D	D	c	D	D
541370	Surveying & mapping (except geophysical) services .....	5	D	D	D	c	D	D
5419	Other professional, scientific, & technical services .....	6	D	D	D	e	D	D
54192	Photographic services .....	6	D	D	D	e	D	D
541921	Photographic studios, portrait .....	6	D	D	D	e	D	D
<b>SALEM, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>18</b>	<b>1 979</b>	<b>659</b>	<b>152</b>	<b>51</b>	<b>62.4</b>	<b>21.7</b>
541	Professional, scientific, & technical services .....	18	1 979	659	152	51	62.4	21.7
<b>SAVANNAH, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>SCOTT CITY, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>4</b>	<b>638</b>	<b>171</b>	<b>50</b>	<b>15</b>	<b>89.8</b>	<b>10.2</b>
<b>SCOTT CITY, MO (SCOTT COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>4</b>	<b>638</b>	<b>171</b>	<b>50</b>	<b>15</b>	<b>89.8</b>	<b>10.2</b>
<b>SEDALIA, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>47</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	47	D	D	D	c	D	D
5411	Legal services .....	23	4 334	1 326	316	61	53.3	1.7
54111	Offices of lawyers .....	22	D	D	D	b	D	D
541110	Offices of lawyers .....	22	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	22	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	13	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	13	D	D	D	b	D	D
541219	Other accounting services .....	6	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	4	D	D	D	b	D	D
<b>SHREWSBURY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>15</b>	<b>5 412</b>	<b>2 770</b>	<b>636</b>	<b>70</b>	<b>33.9</b>	<b>—</b>
541	Professional, scientific, & technical services .....	15	5 412	2 770	636	70	33.9	—
5413	Architectural, engineering, & related services .....	3	D	D	D	b	D	D
<b>SIKESTON, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>47</b>	<b>15 458</b>	<b>5 976</b>	<b>1 186</b>	<b>186</b>	<b>55.3</b>	<b>7.8</b>
541	Professional, scientific, & technical services .....	47	15 458	5 976	1 186	186	55.3	7.8
5411	Legal services .....	19	D	D	D	b	D	D
54111	Offices of lawyers .....	17	D	D	D	b	D	D
541110	Offices of lawyers .....	17	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	17	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	17	4 199	1 339	368	76	76.7	21.6
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	17	4 199	1 339	368	76	76.7	21.6
5413	Architectural, engineering, & related services .....	4	1 418	1 048	114	17	100.0	—
5416	Management, scientific, & technical consulting services .....	2	D	D	D	a	D	D
54161	Management consulting services .....	2	D	D	D	a	D	D
<b>SIKESTON, MO (NEW MADRID COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SIKESTON, MO (SCOTT COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>45</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	45	D	D	D	c	D	D
5411	Legal services .....	19	D	D	D	b	D	D
54111	Offices of lawyers .....	17	D	D	D	b	D	D
541110	Offices of lawyers .....	17	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	17	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	16	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	16	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	2	D	D	D	a	D	D
54161	Management consulting services .....	2	D	D	D	a	D	D
<b>SMITHVILLE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	9	D	D	D	b	D	D
<b>SPRINGFIELD, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>509</b>	<b>338 622</b>	<b>111 651</b>	<b>23 958</b>	<b>3 691</b>	<b>29.6</b>	<b>9.0</b>
541	Professional, scientific, & technical services .....	509	338 622	111 651	23 958	3 691	29.6	9.0
5411	Legal services .....	167	84 094	36 947	7 633	930	28.5	4.0
54111	Offices of lawyers .....	165	D	D	D	f	D	D
541110	Offices of lawyers .....	165	D	D	D	f	D	D
5411101	Offices of lawyers (except legal aid societies) .....	165	D	D	D	f	D	D
54119	Other legal services .....	2	D	D	D	b	D	D
541191	Title abstract & settlement offices .....	2	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	95	46 284	16 638	4 107	776	26.5	42.0
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	95	46 284	16 638	4 107	776	26.5	42.0
541211	Offices of certified public accountants .....	49	39 419	13 620	3 190	444	20.9	48.3
541213	Tax return preparation services .....	9	D	D	D	c	D	D
541219	Other accounting services .....	34	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	75	38 810	18 970	4 023	579	29.4	5.0
54131	Architectural services .....	33	D	D	D	c	D	D
541310	Architectural services .....	33	D	D	D	c	D	D
54133	Engineering services .....	26	16 733	9 191	1 990	273	30.2	3.6
541330	Engineering services .....	26	16 733	9 191	1 990	273	30.2	3.6
5414	Specialized design services .....	15	D	D	D	b	D	D
54143	Graphic design services .....	6	D	D	D	b	D	D
541430	Graphic design services .....	6	D	D	D	b	D	D
5415	Computer systems design & related services .....	23	68 227	12 669	2 672	331	3.9	4
54151	Computer systems design & related services .....	23	68 227	12 669	2 672	331	3.9	4
541512	Computer systems design services .....	13	D	D	D	e	D	D
5415121	Computer systems integrators .....	8	D	D	D	e	D	D
5416	Management, scientific, & technical consulting services .....	53	46 540	8 529	1 681	453	79.5	3.7
54161	Management consulting services .....	43	D	D	D	e	D	D
541611	Administrative management & general management consulting service .....	17	D	D	D	b	D	D
541612	Human resources & executive search consulting services .....	11	D	D	D	e	D	D
5416123	Human resources & personnel management consulting .....	4	D	D	D	e	D	D
541614	Process, physical distribution, & logistics consulting services .....	2	D	D	D	a	D	D
5418	Advertising & related services .....	54	37 054	12 576	2 716	358	21.3	9.0
54181	Advertising agencies .....	22	19 003	8 505	1 828	220	13.2	2.6
541810	Advertising agencies .....	22	19 003	8 505	1 828	220	13.2	2.6
54189	Other services related to advertising .....	14	D	D	D	b	D	D
541890	Other services related to advertising .....	14	D	D	D	b	D	D
5418902	Advertising specialties goods distributor .....	7	8 308	950	195	28	35.6	—
5418903	Sign painting & lettering shop .....	7	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	23	D	D	D	c	D	D
54192	Photographic services .....	18	D	D	D	c	D	D
541921	Photographic studios, portrait .....	15	D	D	D	b	D	D
<b>SPRINGFIELD, MO (CHRISTIAN COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SPRINGFIELD, MO (GREENE COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>508</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>h</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	508	D	D	D	h	D	D
5411	Legal services .....	167	84 094	36 947	7 633	930	28.5	4.0
54111	Offices of lawyers .....	165	D	D	D	f	D	D
541110	Offices of lawyers .....	165	D	D	D	f	D	D
5411101	Offices of lawyers (except legal aid societies) .....	165	D	D	D	f	D	D
54119	Other legal services .....	2	D	D	D	b	D	D
541191	Title abstract & settlement offices .....	2	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	95	46 284	16 638	4 107	776	26.5	42.0
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	95	46 284	16 638	4 107	776	26.5	42.0
541211	Offices of certified public accountants .....	49	39 419	13 620	3 190	444	20.9	48.3
541213	Tax return preparation services .....	9	D	D	D	c	D	D
541219	Other accounting services .....	34	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	74	D	D	D	f	D	D
54131	Architectural services .....	33	D	D	D	c	D	D
541310	Architectural services .....	33	D	D	D	c	D	D
54133	Engineering services .....	26	16 733	9 191	1 990	273	30.2	3.6
541330	Engineering services .....	26	16 733	9 191	1 990	273	30.2	3.6
5414	Specialized design services .....	15	D	D	D	b	D	D
54143	Graphic design services .....	6	D	D	D	b	D	D
541430	Graphic design services .....	6	D	D	D	b	D	D
5415	Computer systems design & related services .....	23	68 227	12 669	2 672	331	3.9	.4
54151	Computer systems design & related services .....	23	68 227	12 669	2 672	331	3.9	.4
541512	Computer systems design services .....	13	D	D	D	e	D	D
5415121	Computer systems integrators .....	8	D	D	D	e	D	D
5416	Management, scientific, & technical consulting services .....	53	46 540	8 529	1 681	453	79.5	3.7
54161	Management consulting services .....	43	D	D	D	e	D	D
541611	Administrative management & general management consulting service .....	17	D	D	D	b	D	D
541612	Human resources & executive search consulting services .....	11	D	D	D	e	D	D
5416123	Human resources & personnel management consulting .....	4	D	D	D	e	D	D
541614	Process, physical distribution, & logistics consulting services .....	2	D	D	D	a	D	D
5418	Advertising & related services .....	54	37 054	12 576	2 716	358	21.3	9.0
54181	Advertising agencies .....	22	19 003	8 505	1 828	220	13.2	2.6
541810	Advertising agencies .....	22	19 003	8 505	1 828	220	13.2	2.6
54189	Other services related to advertising .....	14	D	D	D	b	D	D
541890	Other services related to advertising .....	14	D	D	D	b	D	D
5418902	Advertising specialties goods distributor .....	7	8 308	950	195	28	35.6	—
5418903	Sign painting & lettering shop .....	7	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	23	D	D	D	c	D	D
54192	Photographic services .....	18	D	D	D	c	D	D
541921	Photographic studios, portrait .....	15	D	D	D	b	D	D
<b>SUGAR CREEK, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
5413	Architectural, engineering, & related services .....	1	D	D	D	a	D	D
<b>SUGAR CREEK, MO (JACKSON COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
5413	Architectural, engineering, & related services .....	1	D	D	D	a	D	D
<b>SULLIVAN, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>8</b>	<b>2 122</b>	<b>978</b>	<b>220</b>	<b>32</b>	<b>25.4</b>	<b>—</b>
541	Professional, scientific, & technical services .....	8	2 122	978	220	32	25.4	—
<b>SULLIVAN, MO (FRANKLIN COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>8</b>	<b>2 122</b>	<b>978</b>	<b>220</b>	<b>32</b>	<b>25.4</b>	<b>—</b>
541	Professional, scientific, & technical services .....	8	2 122	978	220	32	25.4	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SUNSET HILLS, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>61</b>	<b>184 617</b>	<b>48 034</b>	<b>10 997</b>	<b>1 048</b>	<b>4.0</b>	<b>3.1</b>
541	Professional, scientific, & technical services .....	61	184 617	48 034	10 997	1 048	4.0	3.1
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	14	31 166	12 819	3 103	293	4.1	.4
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	14	31 166	12 819	3 103	293	4.1	.4
541211	Offices of certified public accountants .....	10	D	D	D	b	D	D
541214	Payroll services .....	1	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	15	122 711	20 706	4 983	472	2.3	.1
54131	Architectural services .....	5	D	D	D	c	D	D
541310	Architectural services .....	5	D	D	D	c	D	D
54133	Engineering services .....	10	D	D	D	e	D	D
541330	Engineering services .....	10	D	D	D	e	D	D
5415	Computer systems design & related services .....	12	19 682	10 550	2 123	183	4.6	1.4
54151	Computer systems design & related services .....	12	19 682	10 550	2 123	183	4.6	1.4
541511	Custom computer programming services .....	6	13 810	6 329	1 490	129	.6	1.6
541512	Computer systems design services .....	5	D	D	D	b	D	D
5418	Advertising & related services .....	5	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	2	D	D	D	b	D	D
<b>TOWN AND COUNTRY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>40</b>	<b>44 322</b>	<b>16 860</b>	<b>2 995</b>	<b>283</b>	<b>9.0</b>	<b>10.6</b>
541	Professional, scientific, & technical services .....	40	44 322	16 860	2 995	283	9.0	10.6
5411	Legal services .....	6	14 711	6 660	733	75	3.8	—
54111	Offices of lawyers .....	5	D	D	D	b	D	D
541110	Offices of lawyers .....	5	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	5	D	D	D	b	D	D
54119	Other legal services .....	1	D	D	D	b	D	D
541199	All other legal services .....	1	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	5	1 273	471	168	22	46.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	5	1 273	471	168	22	46.0	—
5413	Architectural, engineering, & related services .....	6	2 172	679	127	16	16.0	—
5415	Computer systems design & related services .....	6	11 315	4 347	937	58	1.2	1.6
54151	Computer systems design & related services .....	6	11 315	4 347	937	58	1.2	1.6
541511	Custom computer programming services .....	5	D	D	D	b	D	D
5418	Advertising & related services .....	3	10 155	2 946	782	60	—	25.9
5419	Other professional, scientific, & technical services .....	1	D	D	D	b	D	D
54192	Photographic services .....	1	D	D	D	b	D	D
541921	Photographic studios, portrait .....	1	D	D	D	b	D	D
<b>TRENTON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>2 111</b>	<b>446</b>	<b>114</b>	<b>40</b>	<b>42.9</b>	<b>18.3</b>
541	Professional, scientific, & technical services .....	10	2 111	446	114	40	42.9	18.3
<b>TROY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>20</b>	<b>3 469</b>	<b>1 018</b>	<b>251</b>	<b>72</b>	<b>64.0</b>	<b>3.1</b>
541	Professional, scientific, & technical services .....	20	3 469	1 018	251	72	64.0	3.1
<b>UNION, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>37</b>	<b>11 884</b>	<b>5 135</b>	<b>1 202</b>	<b>190</b>	<b>33.5</b>	<b>4.0</b>
541	Professional, scientific, & technical services .....	37	11 884	5 135	1 202	190	33.5	4.0
5411	Legal services .....	16	5 998	2 517	549	86	24.5	7.2
54111	Offices of lawyers .....	15	D	D	D	b	D	D
541110	Offices of lawyers .....	15	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	15	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	5	1 539	922	185	43	100.0	—
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	5	1 539	922	185	43	100.0	—
5413	Architectural, engineering, & related services .....	8	2 854	1 462	421	45	12.7	1.2

See footnotes at end of table.



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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>UNIVERSITY CITY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>98</b>	<b>49 254</b>	<b>20 224</b>	<b>4 576</b>	<b>452</b>	<b>18.2</b>	<b>6.3</b>
541	Professional, scientific, & technical services .....	98	49 254	20 224	4 576	452	18.2	6.3
5411	Legal services .....	13	3 030	1 008	182	30	42.4	46.0
54111	Offices of lawyers .....	13	3 030	1 008	182	30	42.4	46.0
541110	Offices of lawyers .....	13	3 030	1 008	182	30	42.4	46.0
5411101	Offices of lawyers (except legal aid societies) .....	13	3 030	1 008	182	30	42.4	46.0
5413	Architectural, engineering, & related services .....	16	6 650	2 748	595	77	16.2	9.3
5414	Specialized design services .....	8	6 406	1 622	315	42	16.9	—
54143	Graphic design services .....	5	5 602	1 564	303	37	5.0	—
541430	Graphic design services .....	5	5 602	1 564	303	37	5.0	—
5414301	Graphic design services (except commercial art & medical artists) ..	4	D	D	D	b	D	D
5415	Computer systems design & related services .....	17	3 606	1 987	485	32	37.6	5.2
54151	Computer systems design & related services .....	17	3 606	1 987	485	32	37.6	5.2
5416	Management, scientific, & technical consulting services .....	22	10 367	3 414	898	74	23.2	4.6
54161	Management consulting services .....	18	8 873	2 933	784	59	10.2	5.3
5418	Advertising & related services .....	7	D	D	D	c	D	D
54181	Advertising agencies .....	2	D	D	D	c	D	D
541810	Advertising agencies .....	2	D	D	D	c	D	D
5419	Other professional, scientific, & technical services .....	5	D	D	D	b	D	D
<b>VALLEY PARK, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>380</b>	<b>141</b>	<b>25</b>	<b>5</b>	<b>70.5</b>	<b>24.5</b>
<b>VANDALIA, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>VANDALIA, MO (AUDRAIN COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>VERSAILLES, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
<b>WARRENSBURG, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>27</b>	<b>4 851</b>	<b>1 628</b>	<b>312</b>	<b>63</b>	<b>34.4</b>	<b>.9</b>
541	Professional, scientific, & technical services .....	27	4 851	1 628	312	63	34.4	.9
5411	Legal services .....	14	3 831	1 334	240	37	18.1	—
54111	Offices of lawyers .....	14	3 831	1 334	240	37	18.1	—
541110	Offices of lawyers .....	14	3 831	1 334	240	37	18.1	—
5411101	Offices of lawyers (except legal aid societies) .....	14	3 831	1 334	240	37	18.1	—
<b>WARRENTON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>13</b>	<b>2 256</b>	<b>708</b>	<b>161</b>	<b>41</b>	<b>63.0</b>	<b>5.3</b>
541	Professional, scientific, & technical services .....	13	2 256	708	161	41	63.0	5.3
<b>WASHINGTON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>36</b>	<b>13 607</b>	<b>5 238</b>	<b>1 071</b>	<b>200</b>	<b>49.9</b>	<b>.9</b>
541	Professional, scientific, & technical services .....	36	13 607	5 238	1 071	200	49.9	.9
5411	Legal services .....	9	2 898	740	141	31	56.1	—
54111	Offices of lawyers .....	9	2 898	740	141	31	56.1	—
541110	Offices of lawyers .....	9	2 898	740	141	31	56.1	—
5411101	Offices of lawyers (except legal aid societies) .....	9	2 898	740	141	31	56.1	—
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	9	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	9	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	9	4 098	2 124	337	59	57.6	—
5418	Advertising & related services .....	6	D	D	D	b	D	D
54189	Other services related to advertising .....	5	D	D	D	b	D	D
541890	Other services related to advertising .....	5	D	D	D	b	D	D
<b>WAYNESVILLE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>12</b>	<b>2 694</b>	<b>848</b>	<b>191</b>	<b>54</b>	<b>96.1</b>	<b>—</b>
541	Professional, scientific, & technical services .....	12	2 694	848	191	54	96.1	—
<b>WEBB CITY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>2 927</b>	<b>1 277</b>	<b>251</b>	<b>56</b>	<b>22.0</b>	<b>—</b>
541	Professional, scientific, & technical services .....	10	2 927	1 277	251	56	22.0	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WEBSTER GROVES, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>75</b>	<b>19 520</b>	<b>7 385</b>	<b>1 532</b>	<b>213</b>	<b>47.0</b>	<b>2.5</b>
541	Professional, scientific, & technical services .....	75	19 520	7 385	1 532	213	47.0	2.5
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	17	3 391	1 800	389	56	26.9	5.1
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	17	3 391	1 800	389	56	26.9	5.1
5413	Architectural, engineering, & related services .....	10	3 645	1 719	351	50	17.7	2.6
5414	Specialized design services .....	8	2 975	693	160	24	53.0	1.6
54143	Graphic design services .....	6	D	D	D	a	D	D
541430	Graphic design services .....	6	D	D	D	a	D	D
5415	Computer systems design & related services .....	11	3 510	1 389	252	23	49.5	2.3
54151	Computer systems design & related services .....	11	3 510	1 389	252	23	49.5	2.3
5418	Advertising & related services .....	6	3 707	929	202	32	74.8	—
54189	Other services related to advertising .....	2	D	D	D	a	D	D
541890	Other services related to advertising .....	2	D	D	D	a	D	D
<b>WELLSTON, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	1	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	1	D	D	D	b	D	D
<b>WENTZVILLE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>2 719</b>	<b>1 089</b>	<b>255</b>	<b>48</b>	<b>62.0</b>	<b>3.9</b>
541	Professional, scientific, & technical services .....	10	2 719	1 089	255	48	62.0	3.9
<b>WEST PLAINS, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>29</b>	<b>8 368</b>	<b>3 823</b>	<b>564</b>	<b>122</b>	<b>50.0</b>	<b>.2</b>
541	Professional, scientific, & technical services .....	29	8 368	3 823	564	122	50.0	.2
5411	Legal services .....	9	D	D	D	b	D	D
54111	Offices of lawyers .....	6	D	D	D	b	D	D
541110	Offices of lawyers .....	6	D	D	D	b	D	D
5411101	Offices of lawyers (except legal aid societies) .....	6	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	9	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	9	D	D	D	b	D	D
5418	Advertising & related services .....	2	D	D	D	b	D	D
<b>WILDWOOD, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>34</b>	<b>7 016</b>	<b>2 496</b>	<b>356</b>	<b>45</b>	<b>38.3</b>	<b>16.5</b>
541	Professional, scientific, & technical services .....	34	7 016	2 496	356	45	38.3	16.5
5416	Management, scientific, & technical consulting services .....	8	3 633	1 322	215	22	19.3	7.6
54161	Management consulting services .....	8	3 633	1 322	215	22	19.3	7.6
<b>WINDSOR, MO *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>WINDSOR, MO (HENRY COUNTY PART) *</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>WOODSON TERRACE, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	3	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	1	D	D	D	b	D	D
<b>BALANCE OF ANDREW COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF ATCHISON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>6</b>	<b>739</b>	<b>162</b>	<b>39</b>	<b>13</b>	<b>100.0</b>	<b>—</b>
<b>BALANCE OF BARRY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	11	D	D	D	b	D	D
<b>BALANCE OF BARTON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>654</b>	<b>97</b>	<b>23</b>	<b>8</b>	<b>100.0</b>	<b>—</b>

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF BATES COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	4	371	119	34	8	100.0	—
<b>BALANCE OF BENTON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	16	1 951	635	155	49	57.0	4.6
541	Professional, scientific, & technical services .....	16	1 951	635	155	49	57.0	4.6
<b>BALANCE OF BOLLINGER COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	10	667	204	45	16	79.2	20.8
<b>BALANCE OF BOONE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	36	D	D	D	e	D	D
541	Professional, scientific, & technical services .....	36	D	D	D	e	D	D
5413	Architectural, engineering, & related services .....	12	19 951	7 960	1 999	271	14.5	—
54137	Surveying & mapping (except geophysical) services .....	2	D	D	D	b	D	D
541370	Surveying & mapping (except geophysical) services .....	2	D	D	D	b	D	D
54138	Testing laboratories .....	1	D	D	D	c	D	D
541380	Testing laboratories .....	1	D	D	D	c	D	D
<b>BALANCE OF BUCHANAN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	3	D	D	D	a	D	D
<b>BALANCE OF BUTLER COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
<b>BALANCE OF CALDWELL COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	425	125	29	13	78.6	20.5
<b>BALANCE OF CALLAWAY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	7	D	D	D	a	D	D
<b>BALANCE OF CAMDEN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	38	D	D	D	c	D	D
541	Professional, scientific, & technical services .....	38	D	D	D	c	D	D
5411	Legal services .....	10	D	D	D	b	D	D
5418	Advertising & related services .....	7	D	D	D	b	D	D
54189	Other services related to advertising .....	3	D	D	D	b	D	D
541890	Other services related to advertising .....	3	D	D	D	b	D	D
5418903	Sign painting & lettering shop .....	3	D	D	D	b	D	D
<b>BALANCE OF CAPE GIRARDEAU COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	276	101	22	8	100.0	—
<b>BALANCE OF CARROLL COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
<b>BALANCE OF CARTER COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	5	D	D	D	a	D	D
<b>BALANCE OF CASS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	14	957	430	109	13	57.5	34.3
541	Professional, scientific, & technical services .....	14	957	430	109	13	57.5	34.3
<b>BALANCE OF CEDAR COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	9	1 724	195	37	10	24.1	75.9
541	Professional, scientific, & technical services .....	9	1 724	195	37	10	24.1	75.9
<b>BALANCE OF CHARITON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	11	1 014	174	51	18	94.1	—
541	Professional, scientific, & technical services .....	11	1 014	174	51	18	94.1	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CHRISTIAN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	9	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	9	D	D	D	b	D	D
<b>BALANCE OF CLARK COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	5	D	D	D	a	D	D
<b>BALANCE OF CLAY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	25	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	25	D	D	D	b	D	D
5418	Advertising & related services .....	3	D	D	D	a	D	D
54189	Other services related to advertising .....	1	D	D	D	a	D	D
541890	Other services related to advertising .....	1	D	D	D	a	D	D
<b>BALANCE OF CLINTON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	10	D	D	D	a	D	D
541	Professional, scientific, & technical services .....	10	D	D	D	a	D	D
<b>BALANCE OF COLE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	16	1 924	377	94	29	58.7	4.3
541	Professional, scientific, & technical services .....	16	1 924	377	94	29	58.7	4.3
<b>BALANCE OF COOPER COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
<b>BALANCE OF CRAWFORD COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	18	2 877	648	163	51	70.1	7.9
541	Professional, scientific, & technical services .....	18	2 877	648	163	51	70.1	7.9
<b>BALANCE OF DADE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	572	179	42	17	99.1	.5
<b>BALANCE OF DALLAS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	8	D	D	D	a	D	D
<b>BALANCE OF DAVIESS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	7	847	203	41	13	56.1	—
<b>BALANCE OF DEKALB COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	8	D	D	D	b	D	D
<b>BALANCE OF DOUGLAS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
<b>BALANCE OF DUNKLIN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	7	240	86	27	11	83.8	3.8
<b>BALANCE OF FRANKLIN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	27	D	D	D	c	D	D
541	Professional, scientific, & technical services .....	27	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	5	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	5	D	D	D	b	D	D
541211	Offices of certified public accountants .....	2	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	6	D	D	D	a	D	D
54161	Management consulting services .....	5	D	D	D	a	D	D
<b>BALANCE OF GASCONADE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	9	725	203	38	17	81.0	19.0
<b>BALANCE OF GENTRY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	792	327	73	15	68.4	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF GREENE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	56	D	D	D	c	D	D
541	Professional, scientific, & technical services .....	56	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	9	D	D	D	b	D	D
5418	Advertising & related services .....	12	D	D	D	b	D	D
54189	Other services related to advertising .....	7	D	D	D	b	D	D
541890	Other services related to advertising .....	7	D	D	D	b	D	D
<b>BALANCE OF HENRY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	3	D	D	D	a	D	D
<b>BALANCE OF HICKORY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	633	207	59	16	100.0	—
<b>BALANCE OF HOLT COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	3	165	65	21	8	100.0	—
<b>BALANCE OF HOWARD COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	3	252	89	15	4	63.9	36.1
<b>BALANCE OF HOWELL COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	12	856	232	81	38	48.4	9.0
<b>BALANCE OF IRON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	8	566	241	67	17	96.5	3.5
<b>BALANCE OF JACKSON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	20	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	20	D	D	D	b	D	D
<b>BALANCE OF JASPER COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	12	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	12	D	D	D	b	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	3	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	3	D	D	D	b	D	D
541219	Other accounting services .....	1	D	D	D	b	D	D
<b>BALANCE OF JEFFERSON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	104	D	D	D	e	D	D
541	Professional, scientific, & technical services .....	104	D	D	D	e	D	D
5411	Legal services .....	25	D	D	D	c	D	D
54111	Offices of lawyers .....	23	D	D	D	c	D	D
541110	Offices of lawyers .....	23	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	23	D	D	D	c	D	D
54119	Other legal services .....	2	D	D	D	b	D	D
541191	Title abstract & settlement offices .....	2	D	D	D	b	D	D
5413	Architectural, engineering, & related services .....	19	D	D	D	c	D	D
5415	Computer systems design & related services .....	19	D	D	D	b	D	D
54151	Computer systems design & related services .....	19	D	D	D	b	D	D
5418	Advertising & related services .....	9	D	D	D	b	D	D
54189	Other services related to advertising .....	5	D	D	D	a	D	D
541890	Other services related to advertising .....	5	D	D	D	a	D	D
<b>BALANCE OF JOHNSON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	12	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	12	D	D	D	b	D	D
5414	Specialized design services .....	1	D	D	D	b	D	D
54149	Other specialized design services .....	1	D	D	D	b	D	D
541490	Other specialized design services .....	1	D	D	D	b	D	D
<b>BALANCE OF KNOX COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	715	154	38	15	47.1	52.9
<b>BALANCE OF LACLEDE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	4	793	269	27	14	41.0	59.0

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BALANCE OF LAFAYETTE COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	5	791	173	60	13	98.5	—
	<b>BALANCE OF LAWRENCE COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	9	D	D	D	a	D	D
541	Professional, scientific, & technical services .....	9	D	D	D	a	D	D
	<b>BALANCE OF LEWIS COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
	<b>BALANCE OF LINCOLN COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	7	721	397	114	224	79.2	—
	<b>BALANCE OF LINN COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
	<b>BALANCE OF LIVINGSTON COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	3	253	21	7	4	D	—
	<b>BALANCE OF MCDONALD COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	11	3 169	653	150	29	80.7	2.7
541	Professional, scientific, & technical services .....	11	3 169	653	150	29	80.7	2.7
	<b>BALANCE OF MACON COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	3	D	D	D	a	D	D
	<b>BALANCE OF MADISON COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
	<b>BALANCE OF MARIES COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	5	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	5	D	D	D	b	D	D
	<b>BALANCE OF MARION COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
	<b>BALANCE OF MERCER COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
	<b>BALANCE OF MILLER COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	22	D	D	D	c	D	D
541	Professional, scientific, & technical services .....	22	D	D	D	c	D	D
5415	Computer systems design & related services .....	3	D	D	D	b	D	D
54151	Computer systems design & related services .....	3	D	D	D	b	D	D
541512	Computer systems design services .....	1	D	D	D	b	D	D
5415122	Computer systems consultants (except systems integrators) .....	1	D	D	D	b	D	D
	<b>BALANCE OF MISSISSIPPI COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
	<b>BALANCE OF MONITEAU COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	5	827	244	49	16	95.3	—
	<b>BALANCE OF MONROE COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	5	D	D	D	a	D	D
	<b>BALANCE OF MONTGOMERY COUNTY, MO</b>							
54	Professional, scientific, & technical services .....	9	658	124	35	16	66.6	12.9

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF MORGAN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	17	D	D	D	b	D	D
541	Professional, scientific, & technical services .....	17	D	D	D	b	D	D
<b>BALANCE OF NEW MADRID COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	D	D	D	a	D	D
<b>BALANCE OF NEWTON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	8	564	151	44	30	96.5	3.5
<b>BALANCE OF NODAWAY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	4	315	36	13	10	89.8	—
<b>BALANCE OF OREGON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	9	656	180	42	17	100.0	—
<b>BALANCE OF OSAGE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	7	582	182	33	11	84.5	1.7
<b>BALANCE OF OZARK COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	5	616	163	43	17	100.0	—
<b>BALANCE OF PEMISCOT COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
<b>BALANCE OF PERRY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	1	D	D	D	a	D	D
<b>BALANCE OF PETTIS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	3	D	D	D	a	D	D
<b>BALANCE OF PHELPS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	5	891	237	60	23	61.8	38.2
541	Professional, scientific, & technical services .....	5	891	237	60	23	61.8	38.2
<b>BALANCE OF PIKE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
<b>BALANCE OF PLATTE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	29	6 167	1 786	362	75	54.7	5.5
541	Professional, scientific, & technical services .....	29	6 167	1 786	362	75	54.7	5.5
5419	Other professional, scientific, & technical services .....	2	D	D	D	a	D	D
54192	Photographic services .....	2	D	D	D	a	D	D
<b>BALANCE OF POLK COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	7	470	244	42	21	30.2	—
<b>BALANCE OF PULASKI COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	15	7 059	2 136	487	90	28.4	31.7
541	Professional, scientific, & technical services .....	15	7 059	2 136	487	90	28.4	31.7
5419	Other professional, scientific, & technical services .....	1	D	D	D	a	D	D
54192	Photographic services .....	1	D	D	D	a	D	D
541921	Photographic studios, portrait .....	1	D	D	D	a	D	D
<b>BALANCE OF PUTNAM COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	3	843	312	72	20	D	9.0
<b>BALANCE OF RALLS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	3	1 272	363	75	17	D	—
541	Professional, scientific, & technical services .....	3	1 272	363	75	17	D	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF RANDOLPH COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
541	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
<b>BALANCE OF RAY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	11	2 222	264	73	31	94.1	—
541	Professional, scientific, & technical services .....	11	2 222	264	73	31	94.1	—
5419	Other professional, scientific, & technical services .....	1	D	D	D	a	D	D
<b>BALANCE OF REYNOLDS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	D	D	D	a	D	D
<b>BALANCE OF RIPLEY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	5	643	243	61	14	74.2	—
<b>BALANCE OF ST. CHARLES COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	110	D	D	D	e	D	D
541	Professional, scientific, & technical services .....	110	D	D	D	e	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	18	2 671	1 067	249	48	43.0	7.0
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	18	2 671	1 067	249	48	43.0	7.0
5413	Architectural, engineering, & related services .....	27	D	D	D	b	D	D
54133	Engineering services .....	19	D	D	D	b	D	D
541330	Engineering services .....	19	D	D	D	b	D	D
5415	Computer systems design & related services .....	18	D	D	D	b	D	D
54151	Computer systems design & related services .....	18	D	D	D	b	D	D
5419	Other professional, scientific, & technical services .....	6	1 405	361	59	14	14.3	9.0
54192	Photographic services .....	6	1 405	361	59	14	14.3	9.0
<b>BALANCE OF ST. CLAIR COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	830	181	44	13	74.7	—
<b>BALANCE OF STE. GENEVIEVE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	5	1 985	574	117	30	37.7	—
541	Professional, scientific, & technical services .....	5	1 985	574	117	30	37.7	—
<b>BALANCE OF ST. FRANCOIS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	13	2 093	671	97	34	22.5	6.9
541	Professional, scientific, & technical services .....	13	2 093	671	97	34	22.5	6.9

See footnotes at end of table.



**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF ST. LOUIS COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>593</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>h</b>	<b>D</b>	<b>D</b>
541	Professional, scientific, & technical services .....	593	D	D	D	h	D	D
5411	Legal services .....	49	10 603	3 769	799	109	62.7	1.0
541111	Offices of lawyers .....	48	D	D	D	c	D	D
541110	Offices of lawyers .....	48	D	D	D	c	D	D
5411101	Offices of lawyers (except legal aid societies) .....	48	D	D	D	c	D	D
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	127	D	D	D	f	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	127	D	D	D	f	D	D
541211	Offices of certified public accountants .....	63	D	D	D	e	D	D
541213	Tax return preparation services .....	12	3 630	1 526	623	341	17.1	.3
541219	Other accounting services .....	49	D	D	D	c	D	D
5413	Architectural, engineering, & related services .....	106	D	D	D	g	D	D
54131	Architectural services .....	14	D	D	D	b	D	D
541310	Architectural services .....	14	D	D	D	b	D	D
54133	Engineering services .....	79	D	D	D	f	D	D
541330	Engineering services .....	79	D	D	D	f	D	D
54138	Testing laboratories .....	6	6 696	2 961	718	75	10.0	1.9
541380	Testing laboratories .....	6	6 696	2 961	718	75	10.0	1.9
5414	Specialized design services .....	32	D	D	D	e	D	D
54141	Interior design services .....	13	D	D	D	b	D	D
541410	Interior design services .....	13	D	D	D	b	D	D
54143	Graphic design services .....	16	D	D	D	e	D	D
541430	Graphic design services .....	16	D	D	D	e	D	D
5414301	Graphic design services (except commercial art & medical artists) ..	15	D	D	D	e	D	D
5415	Computer systems design & related services .....	112	D	D	D	g	D	D
54151	Computer systems design & related services .....	112	D	D	D	g	D	D
541511	Custom computer programming services .....	48	D	D	D	f	D	D
541512	Computer systems design services .....	51	74 306	23 286	5 140	413	12.3	.6
5415121	Computer systems integrators .....	18	64 365	18 552	4 162	321	1.4	.1
5415122	Computer systems consultants (except systems integrators) .....	33	9 941	4 734	978	92	82.6	3.8
541519	Other computer related services .....	12	D	D	D	b	D	D
5416	Management, scientific, & technical consulting services .....	83	37 352	9 770	1 930	313	19.6	12.3
54161	Management consulting services .....	71	34 628	9 104	1 824	294	19.2	12.2
541611	Administrative management & general management consulting service .....	33	5 822	3 289	768	154	42.9	16.9
541612	Human resources & executive search consulting services .....	20	23 601	4 403	814	93	8.8	.7
5416122	Executive placement services .....	16	23 191	4 248	793	90	7.9	—
5417	Scientific research & development services .....	4	10 802	2 182	540	57	—	3.3
5418	Advertising & related services .....	46	D	D	D	e	D	D
54186	Direct mail advertising .....	4	D	D	D	c	D	D
541860	Direct mail advertising .....	4	D	D	D	c	D	D
54189	Other services related to advertising .....	15	6 367	1 252	305	48	51.8	.6
541890	Other services related to advertising .....	15	6 367	1 252	305	48	51.8	.6
5419	Other professional, scientific, & technical services .....	34	D	D	D	e	D	D
54191	Marketing research & public opinion polling .....	10	D	D	D	c	D	D
541910	Marketing research & public opinion polling .....	10	D	D	D	c	D	D
54192	Photographic services .....	20	D	D	D	c	D	D
541921	Photographic studios, portrait .....	15	D	D	D	c	D	D
<b>BALANCE OF SALINE COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>207</b>	<b>51</b>	<b>12</b>	<b>7</b>	<b>48.3</b>	<b>15.5</b>
<b>BALANCE OF SCHUYLER COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF SCOTLAND COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF SCOTT COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>8</b>	<b>832</b>	<b>363</b>	<b>40</b>	<b>12</b>	<b>48.1</b>	<b>—</b>
<b>BALANCE OF SHANNON COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
<b>BALANCE OF SHELBY COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>10</b>	<b>3 795</b>	<b>982</b>	<b>211</b>	<b>41</b>	<b>93.7</b>	<b>3.9</b>
541	Professional, scientific, & technical services .....	10	3 795	982	211	41	93.7	3.9
<b>BALANCE OF STODDARD COUNTY, MO</b>								
<b>54</b>	<b>Professional, scientific, &amp; technical services .....</b>	<b>7</b>	<b>1 256</b>	<b>471</b>	<b>113</b>	<b>27</b>	<b>67.2</b>	<b>—</b>
541	Professional, scientific, & technical services .....	7	1 256	471	113	27	67.2	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF STONE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	18	3 229	710	200	54	64.6	—
541	Professional, scientific, & technical services .....	18	3 229	710	200	54	64.6	—
<b>BALANCE OF SULLIVAN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	4	1 144	753	105	13	2.4	3.2
541	Professional, scientific, & technical services .....	4	1 144	753	105	13	2.4	3.2
<b>BALANCE OF TANEY COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	21	8 128	2 994	588	116	22.6	.5
541	Professional, scientific, & technical services .....	21	8 128	2 994	588	116	22.6	.5
5414	Specialized design services .....	3	D	D	D	b	D	D
5418	Advertising & related services .....	4	D	D	D	a	D	D
<b>BALANCE OF TEXAS COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	16	2 428	788	147	39	68.4	3.1
541	Professional, scientific, & technical services .....	16	2 428	788	147	39	68.4	3.1
<b>BALANCE OF VERNON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	3	D	D	D	a	D	D
<b>BALANCE OF WARREN COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	6	534	123	15	8	98.9	.4
<b>BALANCE OF WASHINGTON COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	5	206	114	31	7	92.7	7.3
<b>BALANCE OF WAYNE COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	9	1 622	317	73	22	87.1	—
541	Professional, scientific, & technical services .....	9	1 622	317	73	22	87.1	—
<b>BALANCE OF WEBSTER COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	7	1 249	437	126	43	19.5	9.6
541	Professional, scientific, & technical services .....	7	1 249	437	126	43	19.5	9.6
5412	Accounting, tax return prep, bookkeeping, & payroll services .....	4	D	D	D	b	D	D
54121	Accounting, tax return prep, bookkeeping, & payroll services .....	4	D	D	D	b	D	D
<b>BALANCE OF WORTH COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	2	D	D	D	a	D	D
<b>BALANCE OF WRIGHT COUNTY, MO</b>								
54	Professional, scientific, & technical services .....	4	215	35	7	4	100.0	—

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **EXPENSES (\$1,000)**

Includes program service grants, specified assistance to individuals, benefits paid to or for members, payroll, employee benefits, payroll taxes, interest and rent expenses, cost of supplies used for operation, cost of merchandise sold, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; incomes taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise,

which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

### **NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

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## **RECEIPTS/REVENUE (\$1,000)**

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other

than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

## **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

## **SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **54 PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES**

The Professional, Scientific, and Technical Services sector comprises establishments that specialize in performing professional, scientific, and technical activities for others. These activities require a high degree of expertise and training. The establishments in this sector specialize according to expertise and provide these services to clients in a variety of industries and, in some cases, to households. Activities performed include: legal advice and representation; accounting, bookkeeping, and payroll services; architectural, engineering, and specialized design services; computer services; consulting services; research services; advertising services; photographic services; translation and interpretation services; veterinary services; and other professional, scientific, and technical services.

This sector excludes establishments primarily engaged in providing a range of day-to-day office administrative services, such as financial planning, billing and record-keeping, personnel, and physical distribution and logistics. These establishments are classified in Sector 56, Administrative and Support and Waste Management and Remediation Services.

### **541 Professional, Scientific, and Technical Services**

Industries in the Professional, Scientific, and Technical Services subsector group establishments engaged in processes where human capital is the major input. These establishments make available the knowledge and skills of their employees, often on an assignment basis, where an individual or team is responsible for the delivery of services to the client. The individual industries of this subsector are defined on the basis of the particular expertise and training of the services provider.

The distinguishing feature of the Professional, Scientific, and Technical Services subsector is the fact that most of the industries grouped in it have production processes that are almost wholly dependent on worker skills. In most of these industries, equipment and materials are not of major importance, unlike health care, for example, where “high tech” machines and materials are important collaborating inputs to labor skills in the production of health care. Thus, the establishments classified in this subsector sell expertise. Much of the expertise requires degrees, though not in every case.

PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES

U.S. Census Bureau, 1997 Economic Census

### **5411 Legal Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 54111, Offices of Lawyers; and 54119, Other Legal Services.

#### **54111 Offices of Lawyers**

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

#### **541110 Offices of Lawyers**

This industry comprises offices of legal practitioners known as lawyers or attorneys (i.e., counselors-at-law) primarily engaged in the practice of law. Establishments in this industry may provide expertise in a range or in specific areas of law, such as criminal law, corporate law, family and estate law, patent law, real estate law, or tax law.

The data published with NAICS code 541110 are comprised of the following SIC industry:

8111 Legal Services

#### **5411101 Offices of Lawyers (Except Legal Aid Societies)**

Establishments, headed by members of the bar, primarily engaged in the practice of law. These establishments may specialize in a particular form of law practice or provide a range of legal services.

#### **5411102 Legal Aid Societies and Similar Legal Services**

Establishments primarily engaged in providing legal aid or advice and are nonprofit and tax-exempt.

#### **54119 Other Legal Services**

This industry comprises establishments of legal practitioners (except lawyers and attorneys) primarily engaged in providing specialized legal or paralegal services.

#### **541191 Title Abstract and Settlement Offices**

This U.S. industry comprises establishments (except offices of lawyers and attorneys) primarily engaged in one or more of the following activities: (1) researching public land records to gather information relating to real estate

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titles; (2) preparing documents necessary for the transfer of the title, financing, and settlement; (3) conducting final real estate settlements and closings; and (4) filing legal and other documents relating to the sale of real estate. Real estate settlement offices, title abstract companies, and title search companies are included in this industry.

The data published with NAICS code 541191 are comprised of the following SIC industry:

6541 Title and Settlement Offices

### **541199 All Other Legal Services**

This U.S. industry comprises establishments of legal practitioners (except offices of lawyers and attorneys, settlement offices, and title abstract offices). These establishments are primarily engaged in providing specialized legal or paralegal services.

The data published with NAICS code 541199 are comprised of this part of the following SIC industry:

7389 (pt) Process Services, Patent Agents, Notaries Public, and Paralegal Services

### **5412 Accounting, Tax Preparation, Bookkeeping, and Payroll Services**

This industry comprises establishments primarily engaged in providing services, such as auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

#### **54121 Accounting, Tax Preparation, Bookkeeping, and Payroll Services**

This industry comprises establishments primarily engaged in providing services, such as auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

#### **541211 Offices of Certified Public Accountants**

This U.S. industry comprises establishments of accountants that are certified to audit the accounting records of public and private organizations and to attest to compliance with generally accepted accounting practices. Offices of certified public accountants (CPAs) may provide one or more of the following accounting services: (1) auditing financial statements; (2) designing accounting systems; (3) preparing financial statements; (4) developing budgets; and (5) providing advice on matters related to accounting. These establishments may also provide related services, such as bookkeeping, tax return preparation, and payroll processing.

The data published with NAICS code 541211 are comprised of this part of the following SIC industry:

8721 (pt) Offices of Certified Public Accountants

### **541213 Tax Preparation Services**

This U.S. industry comprises establishments (except offices of CPAs) engaged in providing tax return preparation services without also providing accounting, bookkeeping, billing, or payroll processing services. Basic knowledge of tax law and filing requirements is required.

The data published with NAICS code 541213 are comprised of the following SIC industry:

7291 Tax Preparation Services

### **541214 Payroll Services**

This U.S. industry comprises establishments (except offices of CPAs) engaged in the following without also providing accounting, bookkeeping, or billing services: (1) collecting information on hours worked, pay rates, deductions, and other payroll-related data from their clients and (2) using that information to generate paychecks, payroll reports, and tax filings. These establishments may use data processing and tabulating techniques as part of providing their services.

The data published with NAICS code 541214 are comprised of these parts of the following SIC industries:

7819 (pt) Talent Payment Services

8721 (pt) Payroll Services

### **5412141 Talent Payment Services**

Establishments primarily engaged in providing payment services for actors, actresses, and other entertainment professionals.

### **5412142 Payroll Services (Except Talent Payment Services)**

Establishments primarily engaged in the following, without also providing accounting or accounts auditing services: (a) collecting information on hours worked, pay rates, deductions, and other payroll-related data from their clients; and (b) using that information to generate paychecks, payroll reports, and tax filings. These establishments may use data processing and tabulating techniques in the execution of their services.

### **541219 Other Accounting Services**

This U.S. industry comprises establishments (except offices of CPAs) engaged in providing accounting services (except tax return preparation services only or payroll services only). These establishments may also provide tax return preparation or payroll services. Accountant (except CPA) offices, bookkeeper offices, and billing offices are included in this industry.

The data published with NAICS code 541219 are comprised of this part of the following SIC industry:

8721 (pt) Other Accounting Services



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## **5413 Architectural, Engineering, and Related Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 54131, Architectural Services; 54133, Engineering Services; 54134, Drafting Services; 54135, Building Inspection Services; 54136, Geophysical Surveying and Mapping Services; 54137, Surveying and Mapping (Except Geophysical) Services; and 54138, Testing Laboratories.

### **54131 Architectural Services**

This industry comprises establishments primarily engaged in planning and designing residential, institutional, leisure, commercial, and industrial buildings and structures by applying knowledge of design, construction procedures, zoning regulations, building codes, and building materials.

### **541310 Architectural Services**

This industry comprises establishments primarily engaged in planning and designing residential, institutional, leisure, commercial, and industrial buildings and structures by applying knowledge of design, construction procedures, zoning regulations, building codes, and building materials.

The data published with NAICS code 541310 are comprised of the following SIC industry:

8712 Architectural Services

### **54133 Engineering Services**

This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

### **541330 Engineering Services**

This industry comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

The data published with NAICS code 541330 are comprised of the following SIC industry:

8711 Engineering Services

### **54134 Drafting Services**

This industry comprises establishments primarily engaged in drawing detailed layouts, plans, and illustrations of buildings, structures, systems, or components from engineering and architectural specifications.

### **541340 Drafting Services**

This industry comprises establishments primarily engaged in drawing detailed layouts, plans, and illustrations of buildings, structures, systems, or components from engineering and architectural specifications.

The data published with NAICS code 541340 are comprised of this part of the following SIC industry:

7389 (pt) Drafting Services

### **54135 Building Inspection Services**

This industry comprises establishments primarily engaged in providing building inspection services. These establishments typically evaluate all aspects of the building structure and component systems and prepare a report on the physical condition of the property, generally for buyers or others involved in real estate transactions. Building inspection bureaus and establishments providing home inspection services are included in this industry.

### **541350 Building Inspection Services**

This industry comprises establishments primarily engaged in providing building inspection services. These establishments typically evaluate all aspects of the building structure and component systems and prepare a report on the physical condition of the property, generally for buyers or others involved in real estate transactions. Building inspection bureaus and establishments providing home inspection services are included in this industry.

The data published with NAICS code 541350 are comprised of this part of the following SIC industry:

7389 (pt) Building Inspection Services

### **54136 Geophysical Surveying and Mapping Services**

This industry comprises establishments primarily engaged in gathering, interpreting, and mapping geophysical data. Establishments in this industry often specialize in locating and measuring the extent of subsurface resources, such as oil, gas, and minerals, but they may also conduct surveys for engineering purposes. Establishments in this industry use a variety of surveying techniques depending on the purpose of the survey, including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

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### **541360 Geophysical Surveying and Mapping Services**

This industry comprises establishments primarily engaged in gathering, interpreting, and mapping geophysical data. Establishments in this industry often specialize in locating and measuring the extent of subsurface resources, such as oil, gas, and minerals, but they may also conduct surveys for engineering purposes. Establishments in this industry use a variety of surveying techniques depending on the purpose of the survey, including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

The data published with NAICS code 541360 are comprised of these parts of the following SIC industries:

- 1081 (pt) Geophysical Surveying Services for Metal Mining, on a Contract Basis
- 1382 (pt) Geophysical Surveying Services for Oil and Gas Fields, on a Contract Basis
- 1481 (pt) Geophysical Surveying Services for Nonmetallic Minerals (Except Fuels) on a Contract Basis
- 8713 (pt) Geophysical Surveying

#### **5413601 Geophysical Surveying**

Establishments primarily engaged in surveying and mapping of subsurface terrain or formations. Establishments in this industry specialize in such areas as identifying the location of subsurface fault lines and mineral deposits using a variety of surveying techniques including magnetic surveys, gravity surveys, seismic surveys, or electrical and electromagnetic surveys.

#### **5413602 Geophysical Surveying Services Only for Metal Mining, Contract Basis**

Establishments primarily engaged in surveying and mapping subsurface terrain or formations for metal mining.

#### **5413603 Geophysical Surveying Services Only for Oil and Gas Fields, Contract Basis**

Establishments primarily engaged in surveying and mapping subsurface and surface terrain or formations for oil and gas fields.

#### **5413604 Geophysical Surveying Services Only for Nonmetallic Mineral (Except Fuels), Contract Basis**

Establishments primarily engaged in surveying and mapping subsurface terrain or formations for nonmetallic minerals, except fuels.

### **54137 Surveying and Mapping (Except Geophysical) Services**

This industry comprises establishments primarily engaged in performing surveying and mapping services of the surface of the earth, including the sea floor. These services may include surveying and mapping of areas above

or below the surface of the earth, such as the creation of view easements or segregating rights in parcels of land by creating underground utility easements.

### **541370 Surveying and Mapping (Except Geophysical) Services**

This industry comprises establishments primarily engaged in performing surveying and mapping services of the surface of the earth, including the sea floor. These services may include surveying and mapping of areas above or below the surface of the earth, such as the creation of view easements or segregating rights in parcels of land by creating underground utility easements.

The data published with NAICS code 541370 are comprised of these parts of the following SIC industries:

- 7389 (pt) Map Making Services
- 8713 (pt) Surveying Services

#### **5413701 Surveying Services**

Establishments primarily engaged in providing professional land and water surveying services (except geophysical) or providing land, water, and underwater terrain survey mapping services.

#### **5413702 Map Making Services**

Establishments primarily engaged in providing land, water, and underwater terrain mapping services, without surveying services.

### **54138 Testing Laboratories**

This industry comprises establishments primarily engaged in performing physical, chemical, and other analytical testing services, such as acoustics or vibration testing, assaying, biological testing (except medical and veterinary), calibration testing, electrical and electronic testing, geotechnical testing, mechanical testing, nondestructive testing, or thermal testing. The testing may occur in a laboratory or on-site.

#### **541380 Testing Laboratories**

This industry comprises establishments primarily engaged in performing physical, chemical, and other analytical testing services, such as acoustics or vibration testing, assaying, biological testing (except medical and veterinary), calibration testing, electrical and electronic testing, geotechnical testing, mechanical testing, nondestructive testing, or thermal testing. The testing may occur in a laboratory or on-site.

The data published with NAICS code 541380 are comprised of this part of the following SIC industry:

- 8734 (pt) Testing Laboratories



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## **5414 Specialized Design Services**

This industry group comprises establishments providing specialized design services (except architectural, engineering, and computer systems design).

### **54141 Interior Design Services**

This industry comprises establishments primarily engaged in planning, designing, and administering projects in interior spaces to meet the physical and aesthetic needs of people using them, taking into consideration building codes, health and safety regulations, traffic patterns and floor planning, mechanical and electrical needs, and interior fittings and furniture. Interior designers and interior design consultants work in areas, such as hospitality design, health care design, institutional design, commercial and corporate design, and residential design. This industry also includes interior decorating consultants engaged exclusively in providing aesthetic services associated with interior spaces.

#### **541410 Interior Design Services**

This industry comprises establishments primarily engaged in planning, designing, and administering projects in interior spaces to meet the physical and aesthetic needs of people using them, taking into consideration building codes, health and safety regulations, traffic patterns and floor planning, mechanical and electrical needs, and interior fittings and furniture. Interior designers and interior design consultants work in areas, such as hospitality design, health care design, institutional design, commercial and corporate design, and residential design. This industry also includes interior decorating consultants engaged exclusively in providing aesthetic services associated with interior spaces.

The data published with NAICS code 541410 are comprised of this part of the following SIC industry:

7389 (pt) Interior Design Services

### **54142 Industrial Design Services**

This industry comprises establishments primarily engaged in creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include the determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance. Establishments providing automobile or furniture industrial design services or industrial design consulting services are included in this industry.

#### **541420 Industrial Design Services**

This industry comprises establishments primarily engaged in creating and developing designs and specifications that optimize the use, value, and appearance of their

products. These services can include the determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance. Establishments providing automobile or furniture industrial design services or industrial design consulting services are included in this industry.

The data published with NAICS code 541420 are comprised of this part of the following SIC industry:

7389 (pt) Industrial Design Services

### **54143 Graphic Design Services**

This industry comprises establishments primarily engaged in planning, designing, and managing the production of visual communication in order to convey specific messages or concepts, clarify complex information, or project visual identities. These services can include the design of printed materials, packaging, advertising, signage systems, and corporate identification (logos). This industry also includes commercial artists engaged exclusively in generating drawings and illustrations requiring technical accuracy or interpretative skills.

#### **541430 Graphic Design Services**

This industry comprises establishments primarily engaged in planning, designing, and managing the production of visual communication in order to convey specific messages or concepts, clarify complex information, or project visual identities. These services can include the design of printed materials, packaging, advertising, signage systems, and corporate identification (logos). This industry also includes commercial artists engaged exclusively in generating drawings and illustrations requiring technical accuracy or interpretative skills.

The data published with NAICS code 541430 are comprised of these parts of the following SIC industries:

7336 Commercial Art and Graphic Design

8099 (pt) Medical Artists

#### **5414301 Graphic Design Services (Except Commercial Art and Medical Artists)**

Establishments primarily engaged in planning, designing and managing the production of the design of printed materials, packaging video screen displays, advertising signage systems, and corporate logos.

#### **5414302 Commercial Art**

Establishments primarily engaged in providing commercial art and illustration services.

#### **5414303 Medical Artists**

Establishments primarily engaged in providing commercial sketches and drawings of body parts and other biological objects.

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### **54149 Other Specialized Design Services**

This industry comprises establishments primarily engaged in providing professional design services (except architectural, landscape architecture, engineering, interior, industrial, graphic, and computer system design).

### **541490 Other Specialized Design Services**

This industry comprises establishments primarily engaged in providing professional design services (except architectural, landscape architecture, engineering, interior, industrial, graphic, and computer system design).

The data published with NAICS code 541490 are comprised of this part of the following SIC industry:

7389 (pt) Other Design Services

### **5415 Computer Systems Design and Related Services**

This industry comprises establishments primarily engaged in providing expertise in the field of information technologies through one or more of the following activities: (1) writing, modifying, testing, and supporting software to meet the needs of a particular customer; (2) planning and designing computer systems that integrate computer hardware, software, and communication technologies; (3) on-site management and operation of clients' computer systems and/or data processing facilities; and (4) other professional and technical computer-related advice and services.

### **54151 Computer Systems Design and Related Services**

This industry comprises establishments primarily engaged in providing expertise in the field of information technologies through one or more of the following activities: (1) writing, modifying, testing, and supporting software to meet the needs of a particular customer; (2) planning and designing computer systems that integrate computer hardware, software, and communication technologies; (3) on-site management and operation of clients' computer systems and/or data processing facilities; and (4) other professional and technical computer-related advice and services.

### **541511 Custom Computer Programming Services**

This U.S. industry comprises establishments primarily engaged in writing, modifying, testing, and supporting software to meet the needs of a particular customer.

The data published with NAICS code 541511 are comprised of the following SIC industry:

7371 Custom Computer Programming Services

### **541512 Computer Systems Design Services**

This U.S. industry comprises establishments primarily engaged in planning and designing computer systems that integrate computer hardware, software, and communication technologies. The hardware and software components

of the system may be provided by this establishment or company as part of integrated services or may be provided by third parties or vendors. These establishments often install the system and train and support users of the system.

The data published with NAICS code 541512 are comprised of these parts of the following SIC industries:

7373 Computer Systems Integrators

7379 (pt) Computer Systems Consultants

### **5415121 Computer Systems Integrators**

Establishments primarily engaged in developing or modifying computer software, and packaging or bundling the software with computer hardware (computers and computer peripheral equipment) to create and market an integrated system for specific applications. These establishments must provide each of the following services: (1) the development or modification of the computer software; (2) the marketing of purchased computer hardware; and (3) involvement in all phases of system development from design through installation.

### **5415122 Computer Systems Consultants (Except Systems Integrators)**

Establishments primarily engaged in consulting with clients and planning and designing systems that integrate computer hardware, software, and communication technologies.

### **541513 Computer Facilities Management Services**

This U.S. industry comprises establishments primarily engaged in providing on-site management and operation of clients' computer systems and/or data processing facilities. Establishments providing computer systems or data processing facilities support services are included in this industry.

The data published with NAICS code 541513 are comprised of the following SIC industry:

7376 Computer Facilities Management Services

### **541519 Other Computer Related Services**

This U.S. industry comprises establishments primarily engaged in providing computer related services (except custom programming, systems integration design, and facilities management services). Establishments providing computer disaster recovery services or software installation services are included in this industry.

The data published with NAICS code 541519 are comprised of these parts of the following SIC industries:

7379 (pt) All Other Computer Consultants, (Except Computer Systems Consultants)

7379 (pt) All Other Computer Related Services

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### **5415191 Computer Consultants (Except Computer Systems Consultants)**

Establishments primarily engaged in providing computer consulting services (except computer systems consulting).

### **5415199 All Other Computer Related Services**

Establishments primarily engaged in supplying computer related services (except computer programming services, computer systems integrators, computer facilities management services, and computer consultants).

### **5416 Management, Scientific, and Technical Consulting Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 54161, Management Consulting Services; 54162, Environmental Consulting Services; and 54169, Other Scientific and Technical Consulting Services.

#### **54161 Management Consulting Services**

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on management issues, such as strategic and organizational planning; financial planning and budgeting; marketing objectives and policies; human resource policies, practices, and planning; production scheduling; and control planning.

#### **541611 Administrative Management and General Management Consulting Services**

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations on administrative management issues, such as financial planning and budgeting, equity and asset management, records management, office planning, strategic and organizational planning, site selection, new business startup, and business process improvement. This industry also includes establishments of general management consultants that provide a full range of administrative; human resource; marketing; process, physical distribution, and logistics; or other management consulting services to clients.

The data published with NAICS code 541611 are comprised of this part of the following SIC industry:

8742 (pt) Administrative Management and General Management Consulting Services

#### **541612 Human Resources and Executive Search Consulting Services**

This U.S. industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations in one or more of the following

areas: (1) human resource and personnel policies, practices, and procedures; (2) employee benefits planning, communication, and administration; (3) compensation systems planning; (4) wage and salary administration; and (5) executive search and recruitment.

The data published with NAICS code 541612 are comprised of these parts of the following SIC industries:

7361 (pt) Executive Placement Services

8742 (pt) Human Resources and Personnel Management Consulting

8999 (pt) Actuarial Consulting Services

#### **5416121 Actuarial Consulting**

Establishments primarily engaged in applying statistical calculation especially of life expectancy in assessing life, health, social, and casualty insurance; annuities; pensions; and compensation and benefits planning.

#### **5416122 Executive Placement Services**

Establishments primarily engaged in executive search and recruitment services or executive placement services.

#### **5416123 Human Resources and Personnel Management Consulting**

Establishments primarily engaged in one or more of the following: (a) providing operating advice and assistance in areas, such as human resource and personnel policies, practices, and procedures; (b) employee benefits planning, communication, and administration; (c) compensation systems planning; and (d) wage and salary administration.

#### **541613 Marketing Consulting Services**

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations on marketing issues, such as developing marketing objectives and policies, sales forecasting, new product developing and pricing, licensing and franchise planning, and marketing planning and strategy.

The data published with NAICS code 541613 are comprised of this part of the following SIC industry:

8742 (pt) Marketing Consulting Services

#### **541614 Process, Physical Distribution, and Logistics Consulting Services**

This U.S. industry comprises establishments primarily engaged in providing operating advice and assistance to businesses and other organizations in areas, such as: (1) manufacturing operations improvement; (2) productivity improvement; (3) production planning and control; (4)

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quality assurance and quality control; (5) inventory management; (6) distribution networks; (7) warehouse use, operations, and utilization; (8) transportation and shipment of goods and materials; and (9) materials management and handling.

The data published with NAICS code 541614 are comprised of this part of the following SIC industry:

8742 (pt) Process, Physical, Distribution, and Logistics Consulting

### **541618 Other Management Consulting Services**

This U.S. industry comprises establishments primarily engaged in providing management consulting services (except administrative and general management consulting; human resources consulting; marketing consulting; or process, physical distribution, and logistics consulting). Establishments providing telecommunications or utilities management consulting services are included in this industry.

The data published with NAICS code 541618 are comprised of these parts of the following SIC industries:

4731 (pt) Tariff Consultants

8748 (pt) Other Management Consulting Services

### **5416181 Tariff Consulting**

Establishments primarily engaged in providing information and advise on freight shipping or tariffs.

### **5416182 All Other Management Consulting Services**

Establishments primarily engaged in providing management consulting services (expert administrative and general management consulting; human resource consulting; marketing consulting; tariff consulting; or process, physical distribution, and logistics consulting). Establishments providing telecommunications or utilities management consulting services are included in this industry.

### **54162 Environmental Consulting Services**

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials. These establishments identify problems (e.g., inspect buildings for hazardous materials), measure and evaluate risks, and recommend solutions. They employ a multidisciplinary staff of scientists, engineers, and other technicians with expertise in areas, such as air and water quality, asbestos contamination, remediation, and environmental law. Establishments providing sanitation or site remediation consulting services are included in this industry.

### **541620 Environmental Consulting Services**

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on environmental issues, such as the control of environmental contamination from pollutants, toxic substances, and hazardous materials. These establishments identify problems (e.g., inspect buildings for hazardous materials), measure and evaluate risks, and recommend solutions. They employ a multidisciplinary staff of scientists, engineers, and other technicians with expertise in areas, such as air and water quality, asbestos contamination, remediation, and environmental law. Establishments providing sanitation or site remediation consulting services are included in this industry.

The data published with NAICS code 541620 are comprised of this part of the following SIC industry:

8999 (pt) Environmental Consulting Services

### **54169 Other Scientific and Technical Consulting Services**

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).

### **541690 Other Scientific and Technical Consulting Services**

This industry comprises establishments primarily engaged in providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).

The data published with NAICS code 541690 are comprised of these parts of the following SIC industries:

8748 (pt) Other Scientific and Technical Consulting Services

8999 (pt) Scientific and Related Consulting Services (Except Environmental and Actuarial)

### **5416901 Economic and Related Consulting Services**

Establishments primarily engaged in providing advice and assistance to business and other organizations on scientific and technical issues (except environmental).

### **5416902 Scientific and Related Consulting Services (Except Environmental and Actuarial)**

Establishments primarily engaged in furnishing scientific or related advice on a contract or fee basis.

### **5417 Scientific Research and Development Services**

This industry group comprises establishments engaged in conducting original investigation undertaken on a systematic basis to gain new knowledge (research) and/or the



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application of research findings or other scientific knowledge for the creation of new or significantly improved products or processes (experimental development). The industries within this industry group are defined on the basis of the domain of research; that is, on the scientific expertise of the establishment.

### **54171 Research and Development in the Physical, Engineering, and Life Sciences**

This industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, or life sciences, such as agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.

#### **541710 Research and Development in the Physical, Engineering, and Life Sciences**

This industry comprises establishments primarily engaged in conducting research and experimental development in the physical, engineering, or life sciences, such as agriculture, electronics, environmental, biology, botany, biotechnology, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.

The data published with NAICS code 541710 are comprised of these parts of the following SIC industries:

- 8731 (pt) Commercial Physical and Engineering Sciences Research
- 8733 (pt) Noncommercial Physical and Engineering Sciences Research
- 8731 (pt) Commercial Life Sciences Research
- 8733 (pt) Noncommercial Life Sciences Research

#### **5417101 Research and Development in the Physical and Engineering Sciences**

Establishments primarily engaged in conducting research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects.

#### **54171011 Noncommercial Research and Development in the Physical and Engineering Sciences**

Establishments primarily engaged in conducting noncommercial research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects funded from gifts, grants, and contributions.

#### **54171012 Commercial Research and Development in the Physical and Engineering Sciences**

Establishments primarily engaged in conducting commercial research and experimental development in the physical sciences, engineering, electronics, computer, chemistry, oceanography, geology, mathematics, physics, environmental, and other allied subjects on a fee or contract basis.

#### **5417102 Research and Development in the Life Sciences**

Establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences.

#### **54171021 Noncommercial Research and Development in the Life Sciences**

This industry comprises establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences. The noncommercial establishments included here operate primarily on funds from gifts, grants, and contributions.

#### **54171022 Commercial Research and Development in the Life Sciences**

Establishments primarily engaged in conducting research and experimental development in medicine, health, biology, botany, biotechnology, agriculture, fisheries, forests, pharmacy, and other life sciences including veterinary sciences, on a contract or fee (commercial) basis.

#### **54172 Research and Development in the Social Sciences and Humanities**

This industry comprises establishments primarily engaged in conducting research and analyses in cognitive development, sociology, psychology, language, behavior, economic, and other social science and humanities research.

#### **541720 Research and Development in the Social Sciences and Humanities**

This industry comprises establishments primarily engaged in conducting research and analyses in cognitive development, sociology, psychology, language, behavior, economic, and other social science and humanities research.

The data published with NAICS code 541720 are comprised of these parts of the following SIC industries:

- 8732 (pt) Social Science and Humanities Research

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8733 (pt) Noncommercial Research in Social Sciences and Humanities

### **5417201 Noncommercial Research and Development in the Social Sciences and Humanities**

This industry comprises establishments primarily engaged in conducting research and analysis in education, sociology, psychology, language, behavior, economic, legal, and other social science and humanities research. The noncommercial establishments included here operate primarily on funds from gifts, grants, and contributions.

### **5417202 Commercial Research and Development in the Social Sciences and Humanities**

Establishments primarily engaged in conducting research and analysis in education, sociology, psychology, language, behavior, economic, legal, and other social science and humanities research on a contract or fee (commercial) basis.

### **5418 Advertising and Related Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 54181, Advertising Agencies; 54182, Public Relations Agencies; 54183, Media Buying Agencies; 54184, Media Representatives; 54185, Display Advertising; 54186, Direct Mail Advertising; 54187, Advertising Material Distribution Services; and 84189, Other Services Related to Advertising.

#### **54181 Advertising Agencies**

This industry comprises establishments primarily engaged in creating advertising campaigns and placing such advertising in periodicals, newspapers, radio and television, or other media. These establishments are organized to provide a full range of services (i.e., through in-house capabilities or subcontracting), including advice, creative services, account management, production of advertising material, media planning, and buying (i.e., placing advertising).

#### **541810 Advertising Agencies**

This industry comprises establishments primarily engaged in creating advertising campaigns and placing such advertising in periodicals, newspapers, radio and television, or other media. These establishments are organized to provide a full range of services (i.e., through in-house capabilities or subcontracting), including advice, creative services, account management, production of advertising material, media planning, and buying (i.e., placing advertising).

The data published with NAICS code 541810 are comprised of the following SIC industry:

7311 Advertising Agencies

#### **54182 Public Relations Agencies**

This industry comprises establishments primarily engaged in designing and implementing public relations campaigns. These campaigns are designed to promote the interests and image of their clients. Establishments providing lobbying, political consulting, or public relations consulting are included in this industry.

#### **541820 Public Relations Agencies**

This industry comprises establishments primarily engaged in designing and implementing public relations campaigns. These campaigns are designed to promote the interests and image of their clients. Establishments providing lobbying, political consulting, or public relations consulting are included in this industry.

The data published with NAICS code 541820 are comprised of the following SIC industry:

8743 Public Relations Services

#### **54183 Media Buying Agencies**

This industry comprises establishments primarily engaged in purchasing advertising time or space from media outlets and reselling it to advertising agencies or individual companies directly.

#### **541830 Media Buying Agencies**

This industry comprises establishments primarily engaged in purchasing advertising time or space from media outlets and reselling it to advertising agencies or individual companies directly.

The data published with NAICS code 541830 are comprised of this part of the following SIC industry:

7319 (pt) Media Buying Services

#### **54184 Media Representatives**

This industry comprises establishments of independent representatives primarily engaged in selling media time or space for media owners.

#### **541840 Media Representatives**

This industry comprises establishments of independent representatives primarily engaged in selling media time or space for media owners.

The data published with NAICS code 541840 are comprised of the following SIC industry:

7313 Radio, Television, and Publishers' Advertising Representatives

#### **5418401 Radio and Television Advertising Representatives**

Establishments primarily engaged in selling time or space to advertisers or advertising agencies for radio or television station (or network) owners.

## **5418402 Publishers' Advertising Representatives**

Establishments primarily engaged in selling time or space to advertisers or advertising agencies for newspapers, magazines, and other publications.

## **54185 Display Advertising**

This industry comprises establishments primarily engaged in creating and designing public display advertising, campaign materials, such as printed, painted, or electronic displays, and/or placing such displays on indoor or outdoor billboards and panels, or on or within transit vehicles or facilities, shopping malls, retail (in-store) displays, and other display structures or sites.

## **541850 Display Advertising**

This industry comprises establishments primarily engaged in creating and designing public display advertising, campaign materials, such as printed, painted, or electronic displays, and/or placing such displays on indoor or outdoor billboards and panels, or on or within transit vehicles or facilities, shopping malls, retail (in-store) displays, and other display structures or sites.

The data published with NAICS code 541850 are comprised of these parts of the following SIC industries:

- 7312 Outdoor Advertising Services
- 7319 (pt) Display Advertising, Except Outdoor

## **5418501 Display Advertising (Except Outdoor)**

Establishments primarily engaged in preparing display advertising services (except outdoor).

## **5418502 Outdoor Advertising Services**

Establishments primarily engaged in the preparation and presentation of poster displays and painted and electric sign displays on billboards, panels, bulletins, and frames principally outdoors.

## **54186 Direct Mail Advertising**

This industry comprises establishments primarily engaged in (1) creating and designing advertising campaigns for the purpose of distributing advertising materials (e.g., coupons, flyers, samples) or specialties (e.g., key chains, magnets, pens with customized messages imprinted) by mail or other direct distribution; and/or (2) preparing advertising materials or specialties for mailing or other direct distribution. These establishments may also compile, maintain, sell, and rent mailing lists.

## **541860 Direct Mail Advertising**

This industry comprises establishments primarily engaged in (1) creating and designing advertising campaigns for the purpose of distributing advertising materials (e.g., coupons, flyers, samples) or specialties (e.g., key

chains, magnets, pens with customized messages imprinted) by mail or other direct distribution; and/or (2) preparing advertising materials or specialties for mailing or other direct distribution. These establishments may also compile, maintain, sell, and rent mailing lists.

The data published with NAICS code 541860 are comprised of this part of the following SIC industry:

- 7331 (pt) Direct Mail Advertising Services (Except Mail List Services)

## **54187 Advertising Material Distribution Services**

This industry comprises establishments primarily engaged in the direct distribution or delivery of advertisements (e.g., circulars, coupons, handbills) or samples. Establishments in this industry use methods, such as delivering advertisements or samples door-to-door, placing flyers or coupons on car windshields in parking lots, or handing out samples in retail stores.

## **541870 Advertising Material Distribution Services**

This industry comprises establishments primarily engaged in the direct distribution or delivery of advertisements (e.g., circulars, coupons, handbills) or samples. Establishments in this industry use methods, such as delivering advertisements or samples door-to-door, placing flyers or coupons on car windshields in parking lots, or handing out samples in retail stores.

The data published with NAICS code 541870 are comprised of this part of the following SIC industry:

- 7319 (pt) Advertising Materials Distribution Services

## **54189 Other Services Related to Advertising**

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, and marketing consulting services).

## **541890 Other Services Related to Advertising**

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, and marketing consulting services).

The data published with NAICS code 541890 are comprised of these parts of the following SIC industries:

- 5199 (pt) Advertising Specialties Goods Distributors
- 7319 (pt) Other Advertising Services
- 7389 (pt) Sign Painting and Lettering Shop

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7389 (pt) Welcoming Services

### **5418901 Welcoming Services**

Establishments primarily engaged in providing promotional business services to tourists and new residents of a community.

### **5418902 Advertising Specialties Goods Distributors**

Establishments primarily engaged in the wholesale distribution of advertising novelties and specialties.

### **5418903 Sign Painting and Lettering Shop**

Establishments primarily engaged in making signs to individual order or in office door and window lettering.

### **5418909 All Other Advertising**

This industry comprises establishments primarily engaged in providing advertising services (except advertising agency services, public relations agency services, media buying agency services, media representative services, display advertising services, direct mail advertising services, advertising material distribution services, sign painting and lettering shops, marketing consulting services, and welcoming services).

### **5419 Other Professional, Scientific, and Technical Services**

This industry group comprises establishments engaged in professional, scientific, and technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; and advertising and related services).

### **54191 Marketing Research and Public Opinion Polling**

This industry comprises establishments primarily engaged in systematically gathering, recording, tabulating, and presenting marketing and public opinion data.

### **541910 Marketing Research and Public Opinion Polling**

This industry comprises establishments primarily engaged in systematically gathering, recording, tabulating, and presenting marketing and public opinion data.

The data published with NAICS code 541910 are comprised of this part of the following SIC industry:

8732 (pt) Marketing Research and Public Opinion Polling

### **54192 Photographic Services**

This industry comprises establishments primarily engaged in providing still, video, or digital photography services. These establishments may specialize in a particular field of photography, such as commercial and industrial photography, portrait photography, and special events photography. Commercial or portrait photography studios are included in this industry.

### **541921 Photography Studios, Portrait**

This U.S. industry comprises establishments known as portrait studios primarily engaged in providing still, video, or digital portrait photography services.

The data published with NAICS code 541921 are comprised of the following SIC industry:

7221 Photographic Studios, Portrait

### **541922 Commercial Photography**

This U.S. industry comprises establishments primarily engaged in providing commercial photography services, generally for advertising agencies, publishers, and other business and industrial users.

The data published with NAICS code 541922 are comprised of these parts of the following SIC industries:

7335 Commercial Photography  
8099 (pt) Medical Photography

### **5419221 Commercial Photography (Except Medical Photography)**

Establishments primarily engaged in providing commercial photography services (except medical photography).

### **5419222 Medical Photography**

Establishments primarily engaged in making still photographs or motion pictures of body parts, medical specimens, or other biological objects.

### **54193 Translation and Interpretation Services**

This industry comprises establishments primarily engaged in translating written material and interpreting speech from one language to another and establishments primarily engaged in providing sign language services.

### **541930 Translation and Interpretation Services**

This industry comprises establishments primarily engaged in translating written material and interpreting speech from one language to another and establishments primarily engaged in providing sign language services.

The data published with NAICS code 541930 are comprised of this part of the following SIC industry:

7389 (pt) Translation and Interpretation Services

## **PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES**



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**54199 All Other Professional, Scientific, and Technical Services**

This industry comprises establishments primarily engaged in the provision of professional, scientific, or technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; advertising and related services; market research and public opinion polling; photographic services; translation and interpretation services; and veterinary services).

**541990 All Other Professional, Scientific, and Technical Services**

This industry comprises establishments primarily engaged in the provision of professional, scientific, or

technical services (except legal services; accounting, tax preparation, bookkeeping, and related services; architectural, engineering, and related services; specialized design services; computer systems design and related services; management, scientific, and technical consulting services; scientific research and development services; advertising and related services; market research and public opinion polling; photographic services; translation and interpretation services; and veterinary services).

The data published with NAICS code 541990 are comprised of this part of the following SIC industry:

7389 (pt) All Other Professional, Scientific, and Technical Services

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of \$1,000 or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the Core Business Statistics Series.

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - a. Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
2. The nonmail universe.
  - a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

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## METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data;

however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data was imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the mail and nonmail universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases, expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# Appendix D.

## Geographic Notes

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### MISSOURI

**Cameron** is in Clinton and DeKalb Counties.

**Cape Girardeau** is in Cape Girardeau and Scott Counties.

**Centralia** is in Audrain and Boone Counties.

**Crawford County** is the only county outside New England that is split by an MA boundary. Sullivan city, in Crawford and Franklin Counties, is completely within the St. Louis, MO-IL MSA; the remainder of Crawford County outside of Sullivan city is not in any MA. However, Crawford County is excluded from economic census data tabulations for the St. Louis, MO-IL MSA.

**Excelsior Springs** is in Clay and Ray Counties.

**Hannibal** is in Marion and Ralls Counties.

**Independence** is in Clay and Jackson Counties.

**Jefferson City** is in Callaway and Cole Counties.

**Joplin** is in Jasper and Newton Counties.

**Kansas City** is in Cass, Clay, Jackson, and Platte Counties.

**Lee's Summit** is in Cass and Jackson Counties.

**Marceline** is in Chariton and Linn Counties.

**Monett** is in Barry and Lawrence Counties.

**Monroe City** is in Marion, Monroe, and Ralls Counties.

**Mountain Grove** is in Texas and Wright Counties.

**Oak Grove** is in Jackson and Lafayette Counties.

**Osage Beach** is in Camden and Miller Counties.

**Park Hills** resulted from the merger of Flat River (reported in the 1992 Economic Census) and Elvins, Esther, and Rivermines (not populous enough for separate tabulation in the 1992 Economic Census) in January 1994.

**Pacific** is in Franklin and St. Louis Counties.

**Portageville** is in New Madrid and Pemiscot Counties.

**Scott City** is in Cape Girardeau and Scott Counties.

**Sikeston** is in New Madrid and Scott Counties.

**Springfield** is in Christian and Greene Counties.

**Sugar Creek** is in Clay and Jackson Counties.

**Sullivan** is in Crawford and Franklin Counties; see "Crawford County."

**Vanadalia** is in Audrain and Ralls Counties.

**Wildwood** was incorporated in September 1995.

**Windsor** is in Henry and Pettis Counties.

# Appendix E. Metropolitan Areas

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## MISSOURI

### **Columbia, MO MSA**

Boone County, MO

### **Joplin, MO MSA**

Jasper County, MO

Newton County, MO

### **Kansas City, MO—KS MSA**

Johnson County, KS

Leavenworth County, KS

Miami County, KS

Wyandotte County, KS

Cass County, MO

Clay County, MO

Clinton County, MO

Jackson County, MO

Lafayette County, MO

Platte County, MO

Ray County, MO

### **St. Joseph, MO MSA**

Andrew County, MO

Buchanan County, MO

### **St. Louis, MO—IL MSA**

Clinton County, IL

Jersey County, IL

Madison County, IL

Monroe County, IL

St. Clair County, IL

Franklin County, MO

Jefferson County, MO

Lincoln County, MO

St. Charles County, MO

St. Louis County, MO

Warren County, MO

St. Louis, MO (IC)

### **Springfield, MO MSA**

Christian County, MO

Greene County, MO

Webster County, MO

