# UT-Battelle, LLC Oak Ridge National Laboratory FY 2006 Small Business Subcontractor Awards Program

UT-Battelle believes in rewarding small businesses for the outstanding services and supplies that they provide to Oak Ridge National Laboratory. The Annual Awards Program is an opportunity to recognize these small firms and the individuals who give a tremendous amount of support to both to the small business community and the ORNL Small Business Programs Office. This year, on Wednesday, March 7, UT-Battelle recognized their achievements at the eighth Annual Small Business Subcontractor Awards Program, held at the ORNL Conference Center.

## **Small Business**



International Armoring Corporation 2335 Lincoln Avenue Ogden, UT 84401

Pictured I to r: Jeff Smith (ORNL), Mark Burton (International Armoring Corp.) and Keith Joy (ORNL)

International Armoring Corporation was established in 1993 as a small business to meet an ever-growing need for armoring and upgrading vehicles. IAC was founded on the basic principle of manufacturing the finest, most technologically advanced armored passenger vehicles in the world. IAC's corporate office is located in Utah, with manufacturing and contract facilities located in Ecuador, El Salvador, Venezuela, Indonesia, Kuwait, Jordan, Spain, and Dubai.

IAC's skill base includes vehicle upgrades to internationally recognized standards in addition to customer-requested vehicle modifications. IAC has had an ongoing subcontract with ORNL over a 2.5-year period and has met all deadlines and customer-required modifications and upgrades.

IAC employs approximately 100 people, who are based throughout the world. IAC has won numerous other awards, including Ernst & Young's Entrepreneur of the Year award for 2006 and Utah's Best of State award for 2006.



IAC's commitment to excellence and customer satisfaction is most evident in its ongoing work with ORNL!

#### **Nominated by Jason Piller**

# **Small Disadvantaged Business**



Solutions To Environmental Problems, Inc. 1006 Floyd Culler Court Oak Ridge, TN 37830

Pictured I to r: Jeff Smith (ORNL), Basil Skelton (STEP), and Keith Joy (ORNL)

Solutions To Environmental Problems, Inc., was created in 1992 to provide services in environmental, health, and safety; information systems; and construction management. This team-oriented company with a "can do" attitude has established a long and successful reputation in environmental and construction projects for federal government clients. STEP is committed to developing and applying technological advancements, providing quality, responsive, and competitive services that meet and exceed its client's expectations. Its professional and technical personnel offer a broad range of expertise, providing a project-oriented structure geared to efficient project execution. STEP's approach to fostering a working environment that is profitable and that nurtures the technical and professional excellence of its employees has proven to be a successful formula for building a history of repeat clients and for establishing relationships with new ones.

Nominated by Aleisa Bloom and Stacey Johnson



## **Woman-Owned Business**



Peak Beam Systems, Inc. 3938 Miller Road Edgemont, PA 19208

Pictured I to r: Jeff Smith (ORNL), Jean McManus (Peak Beam) and Keith Joy (ORNL)

**Peak Beam Systems, Inc.,** a small, woman-owned business located in Edgemont, Pennsylvania, is the foremost designer and manufacturer of handheld high-intensity illumination products in the world.

Today Peak's searchlights and related technologies are

- guarding America's borders,
- serving the military worldwide in every branch,
- enabling the Department of Homeland Security and Defense Department throughout America's cities, and
- helping local law enforcement and fire and emergency services in their everyday efforts to protect and serve the country.

Peak Beam Systems was founded in the late 1980s, when Bill McManus designed and developed a handheld, infrared searchlight. Mr. McManus realized the importance of a long-range illumination system and recognized that a handheld searchlight that was both a portable illumination device and a covert infrared device could significantly aid in the surveillance and security operations that watch for otherwise undetectable terrorist attacks.

Continuing the tradition, Jean McManus, the president of Peak Beam Systems, is committed to development of new products and technologies that will support the defense and security of free nations throughout the world. In 2006, Peak Beam Systems worked with ORNL to design and develop a specialized handheld infrared illuminator, completing a concept designed by ORNL to aid in the combat against improvised explosive devices and thus improve the safety of soldiers.

Peak Beam Systems continues today as an innovator and manufacturer of high-tech security lighting devices for the U.S. Department of Defense, domestic security agencies, emergency response personnel, and law enforcement officers.

Nominated by Mitzi Bailey and Linda Lewis



# **HUBZone Small Business**



PTG Organizational Solutions, LLC P. O. Box 4128 Oak Ridge, TN 37831

Pictured I to r: Jeff Smith (ORNL), Lewis Rabinowitz (PTG), and Keith Joy (ORNL)

PTG Organizational Solutions, LLC, was established in 1993 as a small business and was reorganized as a woman-owned HUBZone business in 2004. PTG has been located in Oak Ridge since its founding. The firm has two divisions. The Human Resources Services Division is responsible for designing compensation systems, administering wage and salary surveys, designing and delivering technical and nontechnical training, and providing other human resources services. The Organizational Solutions Services Division provides administrative support and organizational design services.

PTG's client portfolio is quite diverse. In addition to providing services to major DOE contractors such as UT-Battelle, Oak Ridge Associated Universities, BWXT Y-12, Bechtel-Jacobs, and Wackenhut Services, the firm has worked with such industry leaders as Sea Ray Boats, Panasonic, Home Depot, and TRW; local hospitals, including Methodist Medical Center, Covenant Health, Baptist Hospital, and Children's Hospital; the Tennessee Department of Transportation; and municipal and county governments, including Anderson County Government, Knox County Government, Roane County Government, the City of Oak Ridge, the Town of Farragut, Cumberland County Schools, and Oak Ridge Schools.

PTG's team consists of qualified professionals who have all been employed by DOE prime contractor organizations. Each team member holds appropriate professional certifications and is committed to providing the very best in service to its clients.

Nominated by Tab Goins and Patricia Neal



# **AVID Small Business**



Burgoon Company P. O. Box 1168 Galveston, TX 77553-1168

Pictured I to r: Jeff Smith (ORNL), Nancy Evans (Burgoon), and Keith Joy (ORNL)

Burgoon Company, an 18-year-old, woman-owned business, supplies industrial, laboratory, and safety equipment and supplies to government agencies and research facilities. Its owner, Nancy Evans, takes her company's responsibilities as a diversity supplier seriously. She believes that employing residents of federally designated HUBZones has a very real impact on local economies and on families who strive to find gainful employment with advancement opportunities. Burgoon Company's reputation for excellent customer service has provided it with opportunities to sell products globally and beyond, as a supplier to both U. S. troops abroad and NASA. Burgoon Company is extremely pleased to be a diversity partner to Grainger, which shares its emphasis on supporting HUBZone families, women, and minorities. Burgoon Company is a Just-In-Time supplier to ORNL.

Nominated by Jackie Smith and Cecilia Rowe



# **Service Disabled Veteran-Owned Small Business**



Advanced Resource Technologies, Inc. 1555 King Street, Suite 400 Alexandria, VA 22314

Pictured I to r: Jeff Smith (ORNL), Charles Anderson (ARTI), and Keith Joy (ORNL)

Advanced Resource Technologies, Inc., is a service disabled veteran-owned business with offices in Oak Ridge, Tennessee, and Alexandria, Virginia. ARTI's Oak Ridge office has been providing information technology consulting services to DOE since 1994. Its business focus as a small business includes research and development support services in the areas of information systems, administration, logistics, and facilities. Areas of expertise include IT operations and management, program management, IT security, and security operations and management. ARTI holds GSA schedules for IT, security, and logistics and is also on a variety of U.S. General Services Administration government-wide acquisition contracts, including the recently awarded GSA Veterans Technology Services contract.

Nominated by Elizabeth Schilling



## **Veteran Owned Small Business**



Cherokee Steel Supply 2002 Deere Drive, SE Conyers, GA 30013

Pictured I to r: Bob Conley (Cherokee Steel), Jeff Smith (ORNL), Scott Conley (Cherokee Steel), and Keith Joy (ORNL)

Cherokee Steel Supply is celebrating its twenty-first year in business, providing government and commercial industries with steel and aluminum products. Beginning in 1986, Cherokee Steel began provide service to DOE facilities in Oak Ridge, Tennessee, and Aiken, South Carolina. Soon afterward, it expanded its business into the commercial market throughout the southeastern United States and other parts of the country.

Cherokee Steel adopted a standard of quality from the very beginning that to this day remains its highest priority. It continually strives to meet the demanding quality assurance needs of all of its customers.

From humble beginnings with two employees, Cherokee Steel has grown dramatically over the years and now employs 15 people. It covers the entire southeastern United States with its own trucking system, supplying all shapes and sizes of aluminum, stainless, carbon, and nickel alloys products.

Along with its people and product growth, Cherokee Steel has continually expanded into value-added services. It currently offers on-site services as follows: nonferrous plate saw cutting to 6 in. thick, band saw cutting to  $20 \times 30$  in. rectangles and 20-in. rounds, plasma cutting to 2 in. thick, and shaping profiled precision parts on a state-of-the-art CAD-operated waterjet cutting system.

Cherokee Steel has recently moved into a new facility, situated on 6.5 acres in the East Atlanta suburb of Monroe, Georgia. This move ensures that it will have the room required to expand and to continue to provide for the needs of its customers.

While growth continues to be a high priority for Cherokee Steel, it will always remember the customers and people who made its growth possible. "Progress through Partnerships" is the company credo and is clearly demonstrated by its association with UT-Battelle and ORNL over the years.

**Nominated by Candace Meade** 



# **Small Business Advocates**



Pictured I to r: Jeff Smith (ORNL), Kathy Carney (ORNL), and Keith Joy (ORNL)  $\,$ 

#### **Kathy Carney**

Kathy is the director of the Environmental Protection and Waste Services Division. Kathy leads a support organization dedicated to providing high-quality environmental and waste management services to ORNL and ensuring that its activities and facilities are in compliance with applicable environmental laws and regulations. Her division spent 71% of its subcontracting dollars with small businesses. This includes 16% with small disadvantaged businesses, 14% with women-owned businesses, and 3% with HUBZone businesses. Kathy is also involved in the ORNL Mentor/Protégé Program as a champion for one of its small business protégés, National Resource Management.



Pictured I to r: Jeff Smith (ORNL), Linda Horton (ORNL), and Keith Joy (ORNL)

#### **Linda Horton**

Linda is the director of the Center for Nanophase Materials Sciences Division. Her division manages the Center for Nanophase Materials Sciences, a highly collaborative and multidisciplinary user research facility. Her division spent 65% of its subcontracting dollars with small businesses in FY 2006. This percentage includes 14% with small disadvantaged businesses, 28% with women-owned small businesses, and 9 % with HUBZone businesses.





Pictured I to r: Jeff Smith (ORNL), Jackie Smith (ORNL), and Keith Joy (ORNL)

#### **Jackie Smith**

Jackie Smith, UT-Battelle's AVID administrator, has worked at ORNL for 33 years. She was one of the first buyers to compete an AVID agreement when the AVID (Just-In-Time) Program was created in 1993 for the three DOE Oak Ridge sites. The DOE sites are now managed separately, and Jackie has led the way for the establishment of new Just-In-Time agreements through competition for UT-Battelle. Since the recompetition effort began three years ago, eight Just-In-Time awards have been made to small businesses, and two more are in the process of evaluation and award. Both were advertised as small business set-asides.

In addition to her work with the Just-In-Time Program, Jackie actively works to convert identified areas of need to small business opportunities. She frequently reaches out to the community, seeks out qualified and interested small businesses, and works with them to assist them in their success at ORNL. As a result, many of the items that were once purchased through large businesses are being purchased through small businesses that are now growing their business with ORNL.

Jackie's efforts in this are widely known, and recognition of her efforts to promote small business participation at ORNL is well-deserved.



# **HBCU Advocates**



Pictured I to r: Jeff Smith (ORNL), Glenn Jennings (ORNL), and Keith Joy (ORNL)  $\,$ 

#### **Glenn Jennings**

Glenn assisted in coordinating ORNL efforts in bringing a Florida A&M University postdoctoral candidate to ORNL. He also assisted in the planning of the ORNL Day of Science. Glenn provided input into a number of minority educational initiatives and has become one of the in-house champions for minorities education.



Pictured I to r: Jeff Smith (ORNL), Harvey Gray (ORNL), and Keith Joy (ORNL)

# **Harvey Gray**

Harvey Gray has frequently participated in Tennessee State University's College of Engineering's Capstone program. TSU Capstone projects are year-long graduate and senior-level student research activities that culminate in a two-day event in the spring, where the results of these projects are graded and ranked by a group of outside advisors. Harvey was also instrumental in arranging for a Department of Homeland Security research grant for TSU in the area of cybersecurity.



# **Organizational Advocate Awards**



Pictured I to r: Jeff Smith (ORNL), Lanny Bates (ORNL), and Keith Joy (ORNL)

## Operations—Facilities Development Division—Lanny Bates, Director

The mission of the Facilities Development Division is quality, on-time, innovative, and cost-effective project delivery for ORNL. All these projects are in direct support of the Laboratory agenda to modernize ORNL facilities, reduce the ORNL footprint, consolidate ORNL staff at the main ORNL site, and support R&D mission needs. FDD spent 59% of its subcontracting dollars with small businesses. This includes 11% with small disadvantaged businesses, 18% with women-owned small businesses, 4% with HUBZone businesses, and 0.3% with service-disabled-veteran-owned small businesses. In addition, FDD is involved with the ORNL Mentor/Protégé Program by having three staff members act as champions for two protégés, Management Solutions and National Resource Management.



Pictured I to r: Jeff Smith (ORNL), Al Ekkebus accepting for the NSSD (ORNL), and Keith Joy (ORNL)

#### R&D—Neutron Scattering Science Division—Ian Anderson, Director

Ian is the director of the Neutron Scattering Science Division. The mission of the NSSD is to achieve excellence in science via operation of a vibrant and effective user program and development of innovative, cutting-edge science initiatives among the division's scientific staff. The division also achieved excellence in supporting small businesses. It



spent 59% of its subcontracting dollars with small business concerns. This includes 12% with small disadvantaged businesses, 19% with women-owned small businesses, 15% with HUBZone businesses, and 7% with service-disabled-veteran-owned businesses.

