

2006 Insurance Workshop

NEW TOOLS FOR YOUR CROP INSURANCE TOOLBOX

November 7, 2006
Brush, Colorado
Event Center
Brush Fairgrounds

November 8, 2006
Salina, Kansas
Holiday Inn
1616 W Crawford St.

November 9, 2006
Hastings, Nebraska
Holiday Inn
2201 Osborne Drive

Registration

Fee: **\$75.00** Late Fee (Postmarked after 11/2/06) **\$90.00**

By mail: Complete the registration form and mail with a check or credit card information to:
Agricultural Economics Dept.
University of Nebraska
303 Filley Hall
Lincoln, NE 68583-0922

Online: Go to course-registration.unl.edu, click on *Course Catalog* than under group click on *insurance* and select *Crop Insurance Workshop* for the location you plan to attend.
By Phone: 800-535-3456
By Fax: 402-472-0776

Name: _____ Phone _____

Organization: _____ E-mail _____

Address: _____

City: _____ State: _____ Zip: _____

Workshop Location: Colorado Kansas Nebraska

Check enclosed VISA Mastercard

No. _____ Expiration Date _____

Name on Card: _____ Signature _____



Ag Economics Dept.
University of Nebraska
303 Filley Hall
Lincoln, NE



Ag Economics Dept.
Colorado State University
B-314 Clark Bldg
Ft Collins, CO



Ag Economics Dept.
Kansas State University
304 Waters Hall
Manhattan, KS

Agenda and Presenters

- 7:30 - 8:30 **Registration and Coffee**
- 8:30 - 9:15 **The New Farm Bill: Who, What, and When?** —
Brad Lubben, Public Policy Specialist, Univ. of Nebraska
- 9:15 - 10:00 **Data Mining Procedures to Reduce Fraud and Abuse** —
Dr. Bert Little, Assoc. Vice President for Academic Research,
Tarleton State Univ., Stephenville, TX
- 10:00 - 10:30 **Break**
- 10:30 - 11:00 **AGR Lite** —*Kansas and Nebraska* — Norm Dalsted, Professor,
Ag Economics, Colorado State Univ.
Colorado — Dennis Kaan, Extension Director, Colorado State
Univ.
- 11:00 - 12:00 **GRIP and How It Might Serve As an Alternative to Low
Yields**— Art Barnaby, Professor, Ag Economics, Kansas State
Univ.
- 12:00 - 1:00 **Lunch**
- 1:00 - 2:00 **The ABC's and 123's of LGM and LRP Insurance**—Darrell
Mark, Livestock Marketing Spec., Univ. of Nebraska
- 2:00 - 2:30 **Current RMA Issues** —Rebecca Davis, Director, Regional
Office Risk Management Agency, Topeka, KS
- 2:30 - 3:00 **Break**
- 3:00 - 3:45 **Status of Water in the Great Plains**—*Colorado and Kansas*—
Reagan M. Waskom, Int. Director, Colorado Water Resources
Institute, Colorado State Univ.
Nebraska— Jim Goeke, Professor, Conservation and Survey
Division, Univ. of Nebraska
- 3:45 - 4:00 **Closing Comments/Adjourn**

Planning Partners

Agro National, LLC	Farmers Mutual Hail Insurance
ARMtech Insurance Services	Great American Insurance Group
Farm Bureau Insurance Co.	National Crop Insurance Services
Farmers Crop Insurance Alliance	Rain and Hail, L.L.C
	Rural Community Insurance Services

Insurance Continuing Education Credit

Application has been made to the Colorado, Kansas, and Wyoming Insurance Departments for credit. Nebraska has been approved for 6 crop credits. South Dakota has been approved for 7 P/C credits.

Who Should Attend

Professionals, including growers/ranchers, who wish to enhance their knowledge of risk management and their ability to design an appropriate risk management plan for the farm/ranch or provide risk management advice to clients.

These include:

Crop Insurance Agents	Professional Farm Managers
Lenders	Commodity Brokers
Growers/Ranchers	Crop Consultants
Grain Merchandisers	Financial Advisers

Workshop Objectives

Crop insurance agents, agricultural lenders, marketing consultants, agricultural educators and other risk management service providers will help their clients make more profitable risk management decisions. Farmers and ranchers will apply the information to their management decisions. After the workshop, participants will:

1. Understand proposed farm bill alternatives and be able to assess the implications for producers,
2. Understand the magnitude of fraud and abuse and be able to apply procedures to increase the integrity of the program,
3. Understand livestock marketing strategies and be able to analyze the role of LGM and LRP in marketing plans,
4. Understand the future water limitations and be able to assess the implications for producers.

Accommodations

A group of rooms has been reserved at the following locations for conference participants. To receive the conference rate, you must mention the UNL Ag Econ Block in Hastings and KSU Ag Econ in Salina.

Microtel, Brush, CO, 970-842-4241,
Holiday Inn, Salina KS, 785-823-1739, before October 30, 2006
Holiday Inn, Hastings, NE, 402-462-1234, before October 27, 2006



University of Nebraska-Lincoln Extension, Kansas State University Research and Extension, and Colorado State University Cooperative Extension educational programs abide with the nondiscrimination policies of the Universities and the United States Department of Agriculture.