

Table 1026. Retail Sales and Leases of New and Used Vehicles: 1990 to 2005

[In thousands, except as noted (51,390 represents 51,390,000)]

Item	1990	1995	1999	2000	2001	2002	2003	2004	2005
Vehicle sales and leases, total.	51,390	56,476	57,618	58,964	59,742	59,835	60,215	59,410	61,086
New vehicle sales and leases	13,860	14,718	16,879	17,344	17,118	16,810	16,643	16,865	16,948
New vehicle sales ¹	13,285	12,070	12,468	13,181	13,510	13,639	13,594	13,608	13,551
Passenger cars	8,766	6,841	6,396	6,580	6,407	6,370	5,932	5,737	5,806
Light trucks	4,519	5,228	6,073	6,601	7,103	7,269	7,663	7,871	7,745
New vehicle leases ²	575	2,648	4,411	4,163	3,608	3,171	3,049	3,257	3,397
Passenger cars	534	1,795	2,301	2,272	2,015	1,732	1,683	1,768	1,861
Light trucks	41	853	2,110	1,891	1,593	1,439	1,366	1,489	1,536
Used vehicle sales ³	37,530	41,758	40,739	41,620	42,624	43,025	43,572	42,545	44,138
New and used vehicle sales, total value (bil. dol.) ⁴	446	611	698	737	737	721	738	759	780
New vehicle sales (bil. dol.)	227	292	348	380	369	371	382	392	413
Used vehicle sales (bil. dol.)	219	319	350	357	367	350	356	367	367

¹ New vehicle sales data is calculated by subtracting CNW Marketing's vehicle leasing data from Bureau of Economic Analysis' data which combines sales and leases. ² Consumer leases only. ³ Used car sales include sales from franchised dealers, independent dealers, and casual sales. ⁴ Includes leased vehicles.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics*, annual. See Internet site <http://www.bts.gov/publications/national_transportation_statistics/>. Data supplied by following sources: New vehicle sales and leases—U.S. Department of Commerce, Bureau of Economic Analysis; New vehicle leases—CNW Marketing/Research, personal communication, Mar. 2, 2005; Used vehicle sales and value: Manheim, Used Car Market Report, Atlanta, GA.