

**Table 24**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,312	\$1,202	40.0	\$67,503	\$60,590	2,058
First line .....	1,509	1,385	40.6	77,845	70,940	2,094
Second line .....	2,075	1,906	41.1	107,478	99,070	2,131
Third line .....	3,729	3,462	41.8	193,651	179,999	2,170
Chief executives						
First line .....	2,239	2,224	42.4	116,423	115,632	2,202
Second line .....	2,824	2,692	43.9	146,823	140,000	2,281
Third line .....	5,067	3,942	47.3	262,922	205,000	2,454
General and operations managers						
Team leader .....	1,478	1,480	40.8	76,836	76,981	2,122
First line .....	1,614	1,385	43.1	83,923	72,010	2,239
Second line .....	2,279	1,988	41.6	118,529	103,358	2,163
Third line .....	4,095	3,846	39.9	212,952	200,000	2,073
Advertising and promotions managers						
Team leader .....	1,259	923	39.3	65,459	47,971	2,043
First line .....	1,421	1,269	40.3	73,894	66,000	2,097
Marketing managers						
Team leader .....	1,818	1,921	39.9	94,529	99,873	2,073
First line .....	2,049	1,915	40.5	106,569	99,603	2,106
Second line .....	3,793	4,327	46.6	197,242	225,014	2,422
Sales managers						
Team leader .....	1,308	1,068	44.1	68,014	55,536	2,294
First line .....	1,736	1,552	41.7	90,262	80,702	2,167
Second line .....	1,897	1,827	39.9	98,625	95,000	2,076
Public relations managers						
First line .....	1,558	1,472	39.3	80,664	76,554	2,036
Administrative services managers						
Team leader .....	868	800	40.5	45,141	41,600	2,104
First line .....	1,167	1,100	39.8	60,693	57,200	2,068
Second line .....	1,458	1,568	42.2	75,838	81,536	2,195
Computer and information systems managers						
Team leader .....	1,714	1,666	39.8	89,147	86,611	2,068
First line .....	2,072	2,020	39.9	107,682	105,060	2,074
Second line .....	2,242	2,208	40.5	116,569	114,799	2,106
Financial managers						
Team leader .....	1,247	1,165	39.9	64,827	60,590	2,074
First line .....	1,593	1,442	40.4	82,824	74,999	2,099
Second line .....	2,028	1,847	40.3	105,431	96,067	2,097
Third line .....	4,210	3,073	42.5	218,934	159,800	2,209
Compensation and benefits managers						
First line .....	1,505	1,503	40.9	78,268	78,166	2,125

See footnotes at end of table.

**Table 24**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Training and development managers						
Team leader .....	\$1,531	\$1,550	40.0	\$79,609	\$80,600	2,080
First line .....	1,378	1,365	40.6	71,659	70,970	2,110
Industrial production managers						
Team leader .....	1,400	1,410	41.3	72,804	73,299	2,146
First line .....	1,526	1,566	41.3	79,364	81,434	2,148
Second line .....	1,688	1,592	41.3	87,768	82,807	2,150
Purchasing managers						
Team leader .....	997	982	40.0	51,844	51,052	2,080
First line .....	1,743	1,440	40.7	90,640	74,903	2,117
Transportation, storage, and distribution managers						
Team leader .....	1,200	1,340	40.1	62,344	69,680	2,084
First line .....	1,305	1,273	40.3	67,873	66,221	2,097
Second line .....	1,837	1,500	41.5	95,511	78,000	2,159
Construction managers						
Team leader .....	1,338	1,258	40.2	69,557	65,428	2,091
First line .....	1,425	1,398	42.0	73,800	72,696	2,174
Second line .....	1,421	1,315	40.7	70,437	67,600	2,020
Education administrators, preschool and child care center/program						
Team leader .....	760	840	35.0	39,149	43,680	1,805
First line .....	891	960	39.3	44,780	47,840	1,976
Education administrators, elementary and secondary school						
Team leader .....	1,627	1,519	39.1	74,713	67,885	1,795
First line .....	1,644	1,668	39.2	77,221	76,976	1,843
Second line .....	1,858	1,701	39.5	92,333	87,000	1,964
Education administrators, postsecondary						
Team leader .....	1,068	829	39.5	55,050	43,083	2,036
First line .....	1,352	1,298	38.8	69,627	66,000	1,999
Second line .....	2,440	2,204	40.9	126,899	114,587	2,126
Engineering managers						
Team leader .....	1,784	1,712	40.6	92,782	89,003	2,110
First line .....	2,068	2,062	41.0	107,557	107,224	2,133
Second line .....	2,332	2,347	40.4	121,263	122,025	2,100
Food service managers						
Team leader .....	811	851	41.1	40,796	41,999	2,066
First line .....	1,009	962	43.5	50,385	48,000	2,175
Lodging managers						
First line .....	738	699	43.6	38,375	36,363	2,266
Medical and health services managers						
Team leader .....	1,014	1,000	39.4	52,713	52,000	2,048
First line .....	1,437	1,340	40.2	74,652	69,680	2,091
Second line .....	1,800	1,612	40.9	93,587	83,824	2,128

See footnotes at end of table.

**Table 24**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Natural sciences managers						
First line .....	\$1,814	\$1,942	39.3	\$94,325	\$100,982	2,044
Property, real estate, and community association managers						
Team leader .....	806	646	40.4	41,935	33,592	2,103
First line .....	1,081	954	39.8	56,228	49,600	2,069
Social and community service managers						
Team leader .....	994	918	38.2	51,703	47,751	1,986
First line .....	933	846	39.3	48,020	44,000	2,021
Second line .....	1,190	1,243	40.8	61,897	64,624	2,124

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.