

## Shipments of New Manufactured Homes, 2005 - 2008 (Thousands of Units)

| Period        | Not<br>Seasonally<br>Adjusted | Seasonal<br>Index | Seasonally<br>Adjusted<br>Annual<br>Rate |
|---------------|-------------------------------|-------------------|--|
| <b>2008</b>   |                               |                   |  |
| January       | 6.8                           | 90.0              | 91                                       |
| February      | 7.0                           | 89.5              | 94                                       |
| March         | 7.0                           | 93.8              | 90                                       |
| April         | 8.1                           | 104.9             | 92                                       |
| May ( r )     | 7.8                           | 107.3             | 87                                       |
| June ( r )    | 7.5                           | 106.6             | 84                                       |
| July ( p )    | 7.0                           | 98.9              | 85                                       |
| August        |                               |                   |  |
| September     |                               |                   |  |
| October       |                               |                   |  |
| November      |                               |                   |  |
| December      |                               |                   |  |
| <b>Total:</b> | <b>51.2</b>                   |                   |  |

| Period        | Not<br>Seasonally<br>Adjusted | Seasonal<br>Index | Seasonally<br>Adjusted<br>Annual<br>Rate |
|---------------|-------------------------------|-------------------|--|
| <b>2007</b>   |                               |                   |  |
| January       | 7.0                           | 88.8              | 94                                       |
| February      | 6.6                           | 85.2              | 93                                       |
| March         | 7.9                           | 99.5              | 95                                       |
| April         | 7.9                           | 98.5              | 97                                       |
| May           | 9.1                           | 111.3             | 98                                       |
| June          | 9.1                           | 107.9             | 101                                      |
| July          | 7.6                           | 92.4              | 99                                       |
| August        | 9.7                           | 120.8             | 96                                       |
| September     | 7.9                           | 101.4             | 94                                       |
| October       | 9.4                           | 119.7             | 94                                       |
| November      | 7.7                           | 99.2              | 93                                       |
| December      | 5.8                           | 76.3              | 92                                       |
| <b>Total:</b> | <b>95.7</b>                   |                   |  |

|               |              |       |     |
|---------------|--------------|-------|-----|
| <b>2006</b>   |              |       |     |
| January       | 11.6         | 85.1  | 163 |
| February      | 10.4         | 85.3  | 146 |
| March         | 11.8         | 104.4 | 135 |
| April         | 9.9          | 94.6  | 126 |
| May           | 11.1         | 108.9 | 122 |
| June          | 10.9         | 113.1 | 116 |
| July          | 8.0          | 87.4  | 110 |
| August        | 10.8         | 120.1 | 108 |
| September     | 9.1          | 107.3 | 102 |
| October       | 9.4          | 115.4 | 98  |
| November      | 8.0          | 99.6  | 97  |
| December      | 6.3          | 77.4  | 97  |
| <b>Total:</b> | <b>117.3</b> |       |     |

|               |              |       |     |
|---------------|--------------|-------|-----|
| <b>2005 *</b> |              |       |     |
| January       | 10.1         | 81.4  | 149 |
| February      | 9.8          | 85.8  | 138 |
| March         | 11.0         | 104.9 | 126 |
| April         | 10.9         | 99.2  | 131 |
| May           | 10.9         | 103.0 | 127 |
| June          | 11.9         | 111.9 | 128 |
| July          | 9.3          | 87.4  | 128 |
| August        | 12.2         | 117.4 | 124 |
| September     | 13.0         | 114.7 | 136 |
| October       | 17.9         | 111.0 | 194 |
| November      | 17.4         | 99.3  | 210 |
| December      | 12.4         | 81.3  | 183 |
| <b>Total:</b> | <b>146.8</b> |       |     |

\* Beginning 2005, shipment seasonal indexes are developed concurrently.

( r ) Revised

( p ) Preliminary

**Note:** Components may not add to totals due to rounding.

**Source:** Not seasonally adjusted statistics on shipments are compiled from manufacturer's reports to the Institute for Building Technology and Safety (IBTS).