



## Opportunities for U.S. Companies in the Marble and Stone Sector in the **WEST BANK**

You are Invited to Attend a Business Briefing  
with Palestinian Private Sector Stone Company and Quarry Owners

At the Mandalay Bay Resort and Casino North Convention Center, Las Vegas, NV

**Tuesday, October 14, 2008**

Sponsored by the U.S. Trade and Development Agency

### **EXPORT OPPORTUNITIES in the DEVELOPMENT of the STONE INDUSTRY in the WEST BANK**

The U.S. Trade and Development Agency (USTDA) invites you to attend a Business Briefing to meet with senior Palestinian private sector officials from the thriving Marble and Stone industry in the West Bank.

#### **MEET THE DECISION MAKERS and EXPLORE NEW COMMERCIAL OPPORTUNITIES**

The Delegation will be led by Dr. Ihab Khalil, Executive Director of the Palestinian Union of Marble and Stone Industry. He will be accompanied by an impressive delegation of quarry owner/operators, fabricators and construction companies from the West Bank.

U.S. companies will have the opportunity to receive the latest information on new developments in the stone industry sector in the West Bank, and to discuss your products and services during one-on-one meetings with those who are directly responsible for the development of upcoming procurements and future project opportunities. The Palestinian delegates seek to:

- Increase their Stone and Marble productive capacity through the procurement of new equipment and technologies; and
- Improve the quality of their Stone and Marble products using new equipment.

To accomplish their goals, the Palestinian companies represented on this delegation are interested in procuring equipment from the USA, such as:

- Marble and Stone Cutting, Shaping and Polishing Machines.
- Strip Production Machines.
- Block Cutting Machines.
- Surface Processing Machines.
- Cross Cutting, Horizontal Splitting, Trimming Machines.
- Recycling Units for Water (Waste Water Purification Technologies)
- Stone Working Machines for quarrying - Pneumatic and Hydraulic Drilling Units, Diamond Wire Saws, Hoisting Systems.
- Bull-dozers, Pipe-layers, Track Loaders, Hydraulic Excavators.

#### **What**

Business Briefing and One-on-One meetings with the Palestinian delegates responsible for upcoming projects in the stone industry.

#### **Where**

Mandalay Bay Resort & Casino  
North Convention Center  
Trade Winds Rooms C & D  
Beach Level  
Las Vegas, NV

#### **When**

Tuesday, October 14, 2008

8:15 am – 9:00 am Registration

9:00 am – 9:15 am Welcome and  
Introductions by  
USTDA

9:15 am – 12:45 pm Presentation of  
projects and  
procurement needs  
by the Palestinian  
Delegates

12:45 pm – 1:45 pm Networking Luncheon

2:00 pm – 5:00 pm One-on-One  
Meetings

**Cost** No Charge

Please return the attached registration form to **Koeppen, Elliott & Associates Ltd.**  
by **e-mail to: mak@kealtd.com** or by **fax to: 202-429-9574** or **mail to:**  
**Koeppen, Elliott & Associates Ltd., 1875 "I" Street, N.W., Suite 500, Washington, DC 20006**  
or **Register on line at [www.kealtd.com](http://www.kealtd.com)**

If you have any questions please contact *Michael Koeppen* or *David Elliott* at (202) 429-5245  
For more information on USTDA, please visit [www.ustda.gov](http://www.ustda.gov).

**The List of invited Delegates is attached on Page 3**

# Marble and Stone Industry Technology in the West Bank Opportunities for U.S. Companies

## WEST BANK Marble & Stone Industry



**Business Briefing at:  
Mandalay Bay Resort & Casino  
North Convention Center  
Tradewinds Rooms C & D  
Beach Level  
Las Vegas, Nevada**

**Tuesday, October 14, 2008  
9:00 a.m. – 5:00 p.m.**



**Sponsored by  
The U.S. Trade and  
Development Agency**

### REGISTER NOW!

**The Stone Industry Sector in the West Bank is Creating Opportunities  
for U.S. Technology, Equipment and Services  
Business Briefing – Tuesday, October 14, 2008**

**Registration is limited to U.S. companies only. USTDA reserves the right to qualify all registrants.**

NAME	TITLE	
COMPANY		
STREET ADDRESS		
CITY	STATE	ZIP CODE
PHONE	FAX	
E-MAIL		

**To Register, please fax this completed form to: Koeppen, Elliott & Associates, Ltd. at 202-429-9574**

**Or Mail the Form to:**

**Koeppen, Elliott & Associates Ltd.  
1875 "I" Street, N.W., Suite 500, Washington, DC 20006**

**Or Register by E-mail to:**

**mak@kealtd.com**

**Or Register Online at:**

**www.kealtd.com**

If you have any questions on this event, please contact *Michael Koeppen* or *David Elliott* at (202) 429-5245.  
For more information on USTDA, please visit [www.ustda.gov](http://www.ustda.gov).

### West Bank Marble and Stone Delegation

Name	Job Title
ABDALSAMAD S. M. ALATRASH	General Manger and Owner of Alanan Co. for Marble & Stone
WALID H. K. DIREYA	General Manger and Owner of Alwaleed Co. for Marble & Stone
SAMEEH M. K. THAWABTA	General Manger and Owner of Alkhlah for Quarries
NOURALDIN A. K. JARADAT	General Manger and Owner of Abu Ezzolf Stone & Marble Co.
JAWDAT M. A. SUHAIL	General Manger and Owner of Suhail & Saheb Trade & Industrial Co.
OMAR A. A. DIREYA	General Manger and Owner of Sosa Co.
JEHAD F. A. ALI	General Manger and Owner of Jamae'n National Contracting Co.
SOBHI H. K. THAWABTA	General Manger and Owner of Al-Aqsa Co. for Marble
MOHAMMED MAJED M. M. ALSHARBATI	General Manger and Owner of Al-Sharabati Modern Company.
HABIB H. H. MORRA	General Manger and Owner of Hanna Murra & Sons Co.
IHAB H. M. KHALIL	General Manger of Union of Stone and Marble
NAZIH N. A. AMER	General Manger and Owner of Architect Co. for Construction Stone & Marble