



**Texas Department
of Insurance**

**Quarterly Legislative Report
on Market Conditions**

*4th Quarter
2004*

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The Texas Department of Insurance (TDI) publishes this report pursuant to *Texas Insurance Code* Article 5.13-2 Section 5 which requires that the TDI issue to the Governor, Lieutenant Governor, and Speaker of the House of Representatives a *Quarterly Legislative Report on Market Conditions* reflecting changes in losses, premiums, market share, and complaints for certain lines of insurance.

This report includes information on the following lines of insurance: General Liability, Commercial Fire & Allied Lines, Product Liability, Commercial Multiple Peril, Private Passenger Auto, Homeowners Multiple Peril, Workers' Compensation, Boiler & Machinery, Commercial Crime, Commercial Glass, Medical Professional Liability, and Miscellaneous Professional Liability.

Data were reported for each calendar year quarter. *The Quarterly Legislative Report on Market Conditions* exhibits market share based on the sum of the most recent four quarters as well as the percent change from the four quarters ending one year prior. In addition, the report provides a comparison of the current quarter with the same quarter one year prior.

Terms

Number of Policies Written: Each insurance company reported the number of Texas new and renewal policies issued during the quarter. The policies were adjusted to an annual basis. For example, a six month policy was reported as 0.5 policies.

Premiums on Policies Written: This report captures the Texas portion of direct premiums written in the designated quarter without adjustments for cancellations or endorsements and, therefore, it may not match the written premiums figures in the statutory Annual Statement.

Direct Written Premium: Written premium is the Texas portion of the statutory Annual Statement report of written premiums.

Direct Losses Paid: Direct losses paid represent payments made during the quarter regardless of when the policy was written or when the accident occurred. Loss adjustment expenses (LAE) are not included.

Earned to Incurred Loss Ratio: This loss ratio is developed by dividing direct incurred losses by earned premiums. Both figures come from the statutory Annual Statement. Loss adjustment expenses (LAE) are not included.

Number of Groups: Companies that are owned/controlled by one entity are considered a group. Unaffiliated companies are those that are not associated with any other insurance company. The number of groups referred to in this report is the number of groups plus the number of unaffiliated companies.

Market Share: This figure represents an insurer's share, expressed as a percentage, of the industry total for premiums written for the sum of the most recent four quarters.

Products and Completed Operations Insurance or **Product Liability** provides coverage for a manufacturer or contractor for claims after a manufactured product has been sold and/or a claim results from an operation which the manufacturer has completed. Products Liability also includes coverage for a contractor's or manufacturer's liability for injuries or property damage suffered by third parties as the result of the contractor or manufacturer completing an operation.

General Liability provides coverage for an insured when negligent acts and/or omissions result in bodily injury and/or property damage on the premises of a business or when someone is injured in the general operation of a business.

Commercial Fire & Allied Lines has two coverages - Standard Fire Policy and Extended Coverage Endorsements for businesses. A Standard Fire Policy insures commercial properties against fire and lightning. The Extended Coverage Endorsement covers numerous direct and indirect risks such as windstorm, hail, explosions, smoke damage, vandalism, and water damage.

Commercial Multiple Peril policies generally provide coverage for businesses in four areas: property; liability; crime; and boiler and machinery.

Private Passenger Auto coverages include liability, PIP, uninsured motorist and physical damage. This report separates experience into rate-regulated and non-rate-regulated (County Mutual) companies.

Homeowners Multiple Peril provides coverage against the insured's property being destroyed or damaged by various perils and coverage for liability exposure of the insured. This report separates experience into rate-regulated and non-rate-regulated (Lloyds and Reciprocal) companies.

Workers' Compensation offers coverage providing four types of benefits (medical care, death, disability, rehabilitation) for employee job-related injuries or diseases as a matter of right (without regard to fault.)

Lines of Insurance

Boiler & Machinery provides protection against the sudden and accidental breakdown or explosion of boilers, machinery, and electrical equipment. Coverage is provided on damage to the equipment, expediting expenses, damage to the property of others and can be extended to cover losses resulting from the interruption of business.

Commercial Crime provides coverage against loss of property caused by burglary, theft, and/or employee dishonesty. This may include losses inside or outside the premises, losses from counterfeit paper currency, and depositors forgery.

Commercial Glass provides coverage on commercial plate glass, lettering, frames and ornamentation.

Medical Professional Liability provides insurance against losses due to claims for damages alleging malpractice by physicians, surgeons, hospitals or other health care providers in the exercise of their professions.

Miscellaneous Professional Liability provides insurance on professional practitioners that will defend suits instituted against them for malpractice or errors and omissions and/or pay any damages, subject to policy limits. In compliance with applicable statutes, the following have been excluded from miscellaneous professional liability: architects, beauticians/barbers, lawyers, medical laboratory personnel, psychologists, real estate agents, surveyors, and x-ray lab personnel.

Summary of Four Quarters

CUMULATIVE TOTALS FOR FOUR QUARTERS ENDING DECEMBER 2004

	Number Of Groups/Companies	Number Of Policies Written	Premiums On Policies Written	Direct Written Premiums	Direct Losses Paid
PRODUCT LIABILITY	55 / 148	49,116	\$251,682,439	\$171,007,238	\$127,036,656
GENERAL LIABILITY - OTHER	121 / 300	845,038 ⁺	\$1,832,991,510	\$1,714,145,233	\$945,439,568
COMMERCIAL FIRE & ALLIED	69 / 168	178,422	\$577,534,366	\$589,487,648	\$236,657,467
COMMERCIAL MULTIPLE PERIL	79 / 195	344,582	\$1,369,922,309	\$1,408,935,233	\$584,391,002
PRIVATE PASSENGER AUTO					
VOLUNTARY (VOL) LIABILITY	61 / 174	10,811,265	\$6,832,600,739	\$6,472,138,594	\$3,984,056,330
ASSIGNED RISK LIABILITY	16 / 16	64,907	\$42,344,483	\$26,300,074	\$22,751,263
PHYSICAL DAMAGE	59 / 172	8,275,689	\$5,235,268,661	\$4,985,026,368	\$2,603,579,784
TOTAL PPA	61 / 177	19,151,861 ⁺⁺	\$12,110,213,883	\$11,483,465,036	\$6,610,387,377
HOMEOWNERS MULTIPLE PERIL	58 / 87	4,444,073	\$4,872,777,052	\$4,450,533,913	\$1,460,414,610
WORKERS' COMPENSATION					
VOL PREMIUMS < \$5,000		86,349	\$146,819,586	**	**
VOL PREMIUMS \$5,000 - \$100,000		55,222	\$1,113,920,960	**	**
VOL PREMIUMS > \$100,000		5,318	\$1,467,446,320	**	**
TOTAL VOLUNTARY	87 / 224	146,889	\$2,728,186,866	\$2,525,909,777	\$949,224,140
RESIDUAL MARKET ***	1 / 1	284	\$20,001,084	\$17,881,299	\$12,271,402
TOTAL WC	87 / 224	147,173	\$2,748,187,950	\$2,543,791,076	\$961,495,542
BOILER & MACHINERY	32 / 71	29,389	\$63,392,449	\$65,341,748	\$39,201,585
COMMERCIAL CRIME	32 / 70	9,177	\$8,152,564	\$8,312,847	\$809,456
COMMERCIAL GLASS	12 / 17	1,210	\$783,552	\$605,713	\$33,995
MEDICAL PROFESSIONAL LIABILITY	34 / 42	47,183	\$456,546,115	\$444,215,638	\$228,445,270
MISC. PROFESSIONAL LIABILITY	27 / 61	21,919	\$303,331,559	\$306,938,676	\$59,108,383

⁺ The General Electric Group wrote 40,009 small premium pre-paid legal policies that were excluded from the above table.

⁺⁺ Policies that included both Voluntary Liability and Physical Damage coverage reported a policy in each category.

^{**} Companies were not required to report the Direct Losses Paid by policy size.

^{***} Policies reported in this category were written under the START program by the Texas Mutual Insurance Company.

NUMBER OF GROUPS / COMPANIES WRITING POLICIES PER QUARTER

Line of Business	First Quarter		Second Quarter		Third Quarter		Fourth Quarter	
	2003	2004	2003	2004	2003	2004	2003	2004
Product Liability	55 / 139	55 / 143	60 / 137	56 / 142	55 / 136	56 / 138	49 / 123	50 / 127
General Liability	116 / 292	115 / 277	118 / 285	115 / 266	118 / 276	108 / 258	115 / 272	112 / 261
Commercial Fire & Allied	69 / 155	66 / 149	70 / 147	67 / 155	68 / 149	66 / 142	65 / 135	66 / 145
Commercial Multiple Peril	69 / 189	72 / 186	70 / 198	71 / 182	75 / 191	71 / 176	72 / 182	72 / 174
Private Passenger Auto	63 / 181	61 / 167	65 / 178	60 / 154	64 / 173	60 / 151	61 / 168	58 / 149
Homeowners Multiple Peril	59 / 85	60 / 75	56 / 80	57 / 73	56 / 74	57 / 75	58 / 72	53 / 71
Workers' Compensation	85 / 218	82 / 203	87 / 217	82 / 199	85 / 209	75 / 189	81 / 204	79 / 192
Boiler & Machinery	30 / 65	32 / 59	30 / 64	28 / 59	31 / 64	29 / 62	26 / 61	27 / 59
Commercial Crime	29 / 58	29 / 62	31 / 52	34 / 60	31 / 60	29 / 58	30 / 55	29 / 60
Commercial Glass	12 / 29	11 / 16	15 / 30	12 / 18	14 / 22	10 / 16	14 / 20	12 / 17
Medical Professional Liability	32 / 39	29 / 35	28 / 40	29 / 34	31 / 36	28 / 34	29 / 35	30 / 33
Misc. Professional Liability	31 / 69	31 / 67	28 / 61	29 / 62	29 / 68	31 / 65	31 / 65	28 / 64

Product Liability

There were 55 groups, 148 companies, that had direct written premium for Product Liability in the fourth quarter of 2004, as compared to 60 groups, 167 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRODUCT LIABILITY

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	Zurich Insurance Group	20.57%	\$10,103,395	(6.02%)	\$35,181,822	21.16%
2	American International Group	15.20%	\$5,516,379	43.48%	\$25,989,653	30.42%
3	St. Paul Group	12.17%	\$5,773,870	11.09%	\$20,804,174	10.80%
4	Liberty Mutual Group	8.16%	\$3,362,562	23.56%	\$13,945,941	60.74%
5	Chubb & Son Inc.	4.63%	\$2,349,966	6.05%	\$7,914,962	(4.18%)
6	ACE Ltd.	3.80%	\$1,875,035	209.66%	\$6,501,434	292.11%
7	Dallas General Group	3.04%	\$1,019,668	22.06%	\$5,205,107	44.40%
8	Allianz Insurance Group	2.49%	\$298,195	(41.19%)	\$4,255,606	44.69%
9	Federated Mutual	2.45%	\$839,452	(5.58%)	\$4,187,223	(1.92%)
10	National American Insurance Company	2.20%	\$827,360	(2.88%)	\$3,763,668	14.24%
11	CNA Insurance Group	2.14%	\$456,187	(40.31%)	\$3,653,937	4.99%
12	Sentry Insurance Group	2.13%	\$813,866	5.01%	\$3,649,569	14.70%
13	Electric Insurance Group	2.11%	\$0	(100.00%)	\$3,615,468	31.93%
14	Fairfax Financial	1.87%	\$733,903	*	\$3,192,835	*
15	Hartford Fire & Casualty Group	1.68%	\$1,281,255	(47.70%)	\$2,869,943	(57.54%)
16	Travelers Property Casualty Corp. Group	1.51%	\$370,375	370.23%	\$2,580,128	59.35%
17	Old Republic Group	1.32%	\$300,460	(7.45%)	\$2,261,714	21.84%
18	American International Group	1.29%	\$179,249	(56.09%)	\$2,209,516	(16.40%)
19	United Fire & Casualty Group	1.25%	\$563,577	5.69%	\$2,132,175	(19.98%)
20	Central Mutual Insurance Company Ohio	1.10%	\$523,122	25.34%	\$1,882,876	12.83%
21	XL America	1.02%	\$376,802	89.55%	\$1,748,007	27.30%
22	UNITRIN Group	0.78%	\$251,557	(19.78%)	\$1,338,312	(6.09%)
23	EMC Insurance Company	0.78%	\$287,700	(8.41%)	\$1,336,941	(4.13%)
24	Medmark Insurance Group	0.72%	\$200,095	(65.82%)	\$1,237,352	(5.68%)
25	RLI Insurance Group	0.63%	\$141,412	(40.85%)	\$1,069,758	(22.83%)

Top 25 Groups Total	95.04%	\$38,445,442	(0.44%)	\$162,528,121	19.90%
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Total Market	100.00%	\$40,431,877	(2.35%)	\$171,007,238	24.26%
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* Premiums from prior reporting period were \$0, less than \$0, or negligible.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$16,676,696	\$14,939,147	\$42,175,911
1st qtr 2000	\$21,631,763	\$20,070,742	\$29,175,725
2nd qtr 2000	\$24,863,722	\$22,270,834	\$36,375,856
3rd qtr 2000	\$23,008,942	\$19,604,388	\$17,808,941
4th qtr 2000	\$22,090,031	\$19,147,733	\$22,275,731
1st qtr 2001	\$29,320,488	\$22,845,690	\$22,799,038
2nd qtr 2001	\$25,674,740	\$26,892,822	\$18,451,817
3rd qtr 2001	\$29,104,072	\$24,349,666	\$23,598,451
4th qtr 2001	\$49,553,240	\$63,700,948	\$50,787,344
1st qtr 2002	\$25,812,727	\$10,368,960	\$24,090,363
2nd qtr 2002	\$25,107,579	\$30,554,591	\$14,348,364
3rd qtr 2002	\$32,987,561	\$33,566,694	\$42,898,905
4th qtr 2002	\$54,386,459	\$39,509,606	\$72,291,341
1st qtr 2003	\$50,349,221	\$30,776,954	\$23,752,695
2nd qtr 2003	\$51,648,244	\$33,145,879	\$37,961,745
3rd qtr 2003	\$55,011,830	\$32,286,147	\$84,564,221
4th qtr 2003	\$64,276,692	\$41,406,225	\$57,933,430
1st qtr 2004	\$59,601,182	\$49,046,099	\$13,046,283
2nd qtr 2004	\$63,699,672	\$40,825,805	\$59,471,931
3rd qtr 2004	\$57,299,890	\$40,703,457	\$16,669,256
4th qtr 2004	\$71,081,695	\$40,431,877	\$37,849,186

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

Year	Loss Ratio
1993	164.5%
1994	152.1%
1995	113.4%
1996	178.0%
1997	60.4%
1998	90.4%
1999	68.3%
2000	104.4%
2001	201.3%
2002	275.2%
2003	219.9%
2004	138.3%

General Liability

There were 121 groups, 300 companies, that had direct written premium for General Liability in the fourth quarter of 2004, as compared to 128 groups, 326 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR GENERAL LIABILITY

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	American International Group**	19.53%	\$8,108,877	(89.24%)	\$334,850,373	(11.33%)
2	Zurich Insurance Group	11.13%	\$67,293,518	7.86%	\$190,735,714	0.93%
3	ACE Ltd	8.23%	\$14,992,049	(34.01%)	\$141,018,052	(29.77%)
4	American Financial Group	6.31%	\$35,919,185	(0.01%)	\$108,155,085	0.58%
5	XL America	4.92%	\$15,411,237	(12.61%)	\$84,384,305	0.26%
6	Travelers Property Casualty Corp. Group	4.22%	\$18,402,964	(9.75%)	\$72,278,153	(19.94%)
7	CNA Insurance Group	4.07%	\$16,650,224	(17.83%)	\$69,681,002	2.88%
8	St. Paul Group	3.98%	\$16,564,530	(19.48%)	\$68,190,952	(10.78%)
9	Liberty Mutual Group	3.40%	\$14,963,003	84.95%	\$58,297,888	5.31%
10	Chubb & Son Inc.	2.95%	\$13,511,347	5.68%	\$50,611,297	(1.74%)
11	Hartford Fire & Casualty Group	2.31%	\$11,938,953	24.78%	\$39,514,993	27.85%
12	Allianz Insurance Group	1.81%	\$7,598,091	(28.43%)	\$31,040,109	(16.35%)
13	Texas Lawyers Insurance Exchange	1.73%	\$5,692,822	(7.19%)	\$29,724,807	9.97%
14	Swiss Re Group	1.65%	\$10,393,277	*	\$28,299,474	*
15	State Farm IL	1.50%	\$5,570,746	2.81%	\$25,734,647	2.01%
16	Ohio Casualty Group	1.17%	\$4,651,132	*	\$20,031,337	17.31%
17	Dallas General Group	1.17%	\$4,391,776	35.10%	\$20,023,252	49.11%
18	Old Republic Group	0.98%	\$4,885,533	23.38%	\$16,771,358	1.42%
19	Federated Mutual	0.90%	\$3,465,332	30.40%	\$15,380,067	8.29%
20	Fairfax Financial	0.89%	\$4,361,988	40.51%	\$15,230,831	(1.90%)
21	United Fire & Casualty Group	0.86%	\$3,125,847	(3.86%)	\$14,707,858	0.84%
22	National American Insurance Company	0.84%	\$2,857,062	6.01%	\$14,459,699	9.85%
23	UNITRIN Group	0.82%	\$3,600,826	(10.95%)	\$14,107,503	(22.75%)
24	EMC Insurance Company	0.77%	\$2,643,624	(10.46%)	\$13,181,878	3.19%
25	Safeco Insurance Group	0.72%	\$2,909,185	(4.07%)	\$12,425,334	8.15%
Top 25 Groups Total		86.86%	\$299,903,128	(17.10%)	\$1,488,835,968	(5.04%)
Total Market		100.00%	\$354,245,273	(18.95%)	\$1,714,145,233	(7.05%)

* Premiums from prior reporting period were \$0, less than \$0, or negligible.

**The Total Market premiums may appear significantly lower than previous reports. The American International Group (AIG) is refiling financial statements for 2000 through 2003, resulting in adjustments to their 2004 annual statements. Corrections should appear in future Quarterly Market Legislative Reports.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$302,336,709	\$235,083,506	\$195,064,133
1st qtr 2000	\$197,334,268	\$265,422,016	\$149,145,225
2nd qtr 2000	\$216,413,256	\$232,382,943	\$207,287,930
3rd qtr 2000	\$236,439,379	\$253,095,910	\$139,279,827
4th qtr 2000	\$256,405,425	\$404,183,305	\$277,383,640
1st qtr 2001	\$255,026,997	\$282,422,588	\$279,102,702
2nd qtr 2001	\$317,939,865	\$373,227,828	\$172,787,203
3rd qtr 2001	\$228,382,661	\$258,073,934	\$195,733,705
4th qtr 2001	\$235,390,831	\$360,898,116	\$63,102,021
1st qtr 2002	\$449,177,034	\$460,698,437	\$225,467,551
2nd qtr 2002	\$392,164,368	\$346,705,037	\$245,038,500
3rd qtr 2002	\$293,763,572	\$350,646,211	\$223,245,817
4th qtr 2002	\$296,230,398	\$371,335,756	\$293,588,970
1st qtr 2003	\$473,722,924	\$473,622,327	\$339,023,171
2nd qtr 2003	\$460,000,875	\$450,666,191	\$207,970,445
3rd qtr 2003	\$471,126,731	\$482,725,823	\$269,465,874
4th qtr 2003	\$412,727,499	\$437,066,008	\$393,534,154
1st qtr 2004	\$493,759,655	\$493,868,126	\$285,017,073
2nd qtr 2004	\$467,058,967	\$424,461,025	\$187,188,675
3rd qtr 2004	\$452,021,439	\$441,570,809	\$237,945,807
4th qtr 2004	\$420,151,449	\$354,245,273	\$235,960,856

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1993	102.8%
1994	64.8%
1995	96.7%
1996	99.0%
1997	51.8%
1998	58.6%
1999	63.8%
2000	74.1%
2001	74.4%
2002	114.5%
2003	77.0%
2004	74.8%

Commercial Fire & Allied

There were 69 groups, 168 companies, that had direct written premium for Commercial Fire & Allied in the fourth quarter of 2004, as compared to 76 groups, 178 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR COMMERCIAL FIRE & ALLIED

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	FM Global Group	14.72%	\$12,958,374	(53.39%)	\$86,779,014	(20.73%)
2	Travelers Property Casualty Corp. Group	12.98%	\$14,362,891	(20.63%)	\$76,501,860	(2.21%)
3	Allianz Insurance Group	6.95%	\$6,644,856	(39.50%)	\$40,943,137	(14.79%)
4	Swiss Re Group	6.41%	\$13,288,884	(3.80%)	\$37,785,641	164.78%
5	Zurich Insurance Group	5.99%	\$9,458,225	(19.41%)	\$35,336,413	(18.29%)
6	Texas Windstorm Insurance Association	5.27%	\$7,364,599	3.38%	\$31,037,241	6.20%
7	St. Paul Group	4.49%	\$7,277,710	(42.45%)	\$26,476,610	(41.98%)
8	Liberty Mutual Group	4.30%	\$6,520,829	(0.67%)	\$25,323,370	94.68%
9	CNA Insurance Group	3.87%	\$5,293,412	(3.30%)	\$22,796,371	23.90%
10	United Fire & Casualty Group	3.36%	\$4,481,802	(9.31%)	\$19,793,239	6.74%
11	Fairfax Financial	2.92%	\$5,486,522	116.59%	\$17,225,200	18.49%
12	XL America	2.51%	\$10,035,970	37.48%	\$14,812,399	(32.07%)
13	Hartford Fire & Casualty Group	2.39%	\$5,553,966	116.93%	\$14,105,911	(3.19%)
14	UNITRIN Group	2.25%	\$3,121,608	(21.75%)	\$13,270,594	(19.59%)
15	American International Group*	2.23%	\$198,870	(96.67%)	\$13,129,329	(43.73%)
16	Federated Mutual	1.97%	\$2,474,618	13.08%	\$11,595,288	3.93%
17	ACE Ltd.	1.50%	\$3,449,823	21.33%	\$8,818,748	78.30%
18	Sentry Insurance Group	1.49%	\$1,860,650	5.91%	\$8,773,165	13.96%
19	Safeco Insurance Group	1.27%	\$1,674,965	(14.53%)	\$7,475,397	(11.22%)
20	ARX Holding Corp. Group	1.25%	\$2,090,727	17.74%	\$7,384,461	32.37%
21	AXA Insurance Group	1.21%	\$162,787	(96.64%)	\$7,136,007	(58.80%)
22	Texas Farm Bureau Mutual	1.10%	\$1,664,524	5.29%	\$6,467,221	12.35%
23	EMC Insurance Company	1.08%	\$1,443,643	(8.70%)	\$6,365,375	(2.34%)
24	WR Berkley Corp.	1.06%	\$2,674,110	224.22%	\$6,232,244	84.56%
25	GE Global Group	0.83%	\$0	(100.00%)	\$4,917,385	(57.95%)

Top 25 Groups Total	93.38%	\$129,544,365	(20.59%)	\$550,481,620	(6.90%)
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Total Market	100.00%	\$142,249,786	(26.78%)	\$589,487,648	(11.42%)
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*The Total Market premiums may appear significantly lower than previous reports. The American International Group (AIG) is refiling financial statements for 2000 through 2003, resulting in adjustments to their 2004 annual statements. Corrections should appear in future Quarterly Market Legislative Reports.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$73,126,681	\$77,149,382	\$82,832,214
1st qtr 2000	\$60,367,305	\$65,714,031	\$30,457,236
2nd qtr 2000	\$72,570,831	\$81,310,228	\$73,567,014
3rd qtr 2000	\$80,712,117	\$85,253,815	\$59,757,514
4th qtr 2000	\$98,236,961	\$109,394,459	\$113,958,620
1st qtr 2001	\$92,863,589	\$92,099,454	\$41,677,493
2nd qtr 2001	\$98,078,697	\$101,065,593	\$58,283,160
3rd qtr 2001	\$92,741,263	\$98,276,060	\$244,258,829
4th qtr 2001	\$110,652,458	\$136,274,047	\$106,360,613
1st qtr 2002	\$121,765,027	\$144,529,151	\$87,595,818
2nd qtr 2002	\$142,072,436	\$147,304,541	\$101,597,550
3rd qtr 2002	\$142,288,616	\$173,299,909	\$50,900,077
4th qtr 2002	\$149,281,329	\$175,544,341	\$63,757,351
1st qtr 2003	\$150,575,522	\$150,510,180	\$52,417,619
2nd qtr 2003	\$149,459,207	\$154,045,193	\$73,322,891
3rd qtr 2003	\$156,429,967	\$166,651,464	\$85,200,157
4th qtr 2003	\$157,575,182	\$194,283,221	\$60,940,889
1st qtr 2004	\$134,224,476	\$144,604,148	\$86,505,791
2nd qtr 2004	\$139,660,137	\$143,999,941	\$44,266,295
3rd qtr 2004	\$149,274,509	\$158,633,773	\$64,946,351
4th qtr 2004	\$154,375,244	\$142,249,786	\$40,939,030

EARNED TO INCURRED LOSS RATIO BY YEAR

**Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium
(includes personal Fire & Allied lines)**

<u>Year</u>	<u>Loss Ratio</u>
1993	58.4%
1994	69.6%
1995	97.1%
1996	49.9%
1997	38.3%
1998	57.4%
1999	53.1%
2000	81.9%
2001	107.7%
2002	55.8%
2003	48.9%
2004	32.4%

Commercial Multiple Peril

There were 79 groups, 195 companies, that had direct written premium for Commercial Multiple Peril in the fourth quarter of 2004, as compared to 78 groups, 220 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR COMMERCIAL MULTIPLE PERIL

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	Zurich Insurance Group	12.88%	\$54,867,774	6.96%	\$181,519,784	6.52%
2	Travelers Property Casualty Corp. Group	10.97%	\$39,633,334	0.20%	\$154,597,322	4.63%
3	Hartford Fire & Casualty Group	7.93%	\$27,513,910	(0.20%)	\$111,738,475	6.87%
4	Chubb & Son Inc.	6.29%	\$20,353,583	(0.60%)	\$88,632,729	5.02%
5	CNA Insurance Group	6.14%	\$22,389,803	(7.96%)	\$86,545,708	(20.42%)
6	State Farm IL	4.68%	\$15,024,706	9.60%	\$65,977,298	7.05%
7	Safeco Insurance Group	4.63%	\$17,145,436	4.42%	\$65,167,424	15.34%
8	Liberty Mutual Group	4.28%	\$15,523,758	19.22%	\$60,326,828	4.81%
9	Church Mutual Insurance Company	3.01%	\$9,607,091	10.09%	\$42,414,443	16.50%
10	Allianz Insurance Group	2.93%	\$15,344,378	31.89%	\$41,327,034	29.03%
11	Maguire Corp. Group	2.78%	\$10,602,605	32.53%	\$39,232,113	20.13%
12	WR Berkley Corp.	2.46%	\$7,928,824	(19.67%)	\$34,703,671	9.40%
13	Guideone Insurance Group	2.23%	\$7,510,870	1.22%	\$31,381,415	6.23%
14	Allstate Insurance Group	2.19%	\$7,465,987	(4.69%)	\$30,830,637	1.67%
15	Nationwide Corp.	2.10%	\$10,708,824	77.04%	\$29,618,761	78.44%
16	Credit Suisse Group	2.05%	\$7,226,306	(7.89%)	\$28,927,993	(9.40%)
17	Ohio Casualty Group	1.97%	\$6,926,468	5.53%	\$27,779,974	8.70%
18	St. Paul Group	1.85%	\$5,565,977	(40.35%)	\$26,118,963	(15.65%)
19	Central Mutual Insurance Company Ohio	1.78%	\$5,757,672	0.42%	\$25,110,959	6.39%
20	Old Republic Group	1.75%	\$6,434,039	2.52%	\$24,668,535	(2.15%)
21	Amerisure Company	1.73%	\$5,773,941	10.44%	\$24,410,509	13.65%
22	American International Group	1.69%	\$5,871,231	4.98%	\$23,768,175	8.50%
23	ACE Ltd.	1.36%	\$4,301,689	(69.16%)	\$19,178,581	(18.54%)
24	Hannover Group	1.26%	\$3,988,027	*	\$17,802,661	*
25	Allmerica Financial Corp.	0.90%	\$4,145,826	47.00%	\$12,744,942	11.64%

Top 25 Groups Total	91.88%	\$337,612,059	2.42%	\$1,294,524,934	6.31%
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Total Market	100.00%	\$363,963,689	(3.17%)	\$1,408,935,233	2.86%
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* Premiums from prior reporting period were \$0, less than \$0, or negligible.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$223,556,331	\$241,176,043	\$147,201,261
1st qtr 2000	\$221,592,156	\$238,501,246	\$141,927,253
2nd qtr 2000	\$234,589,678	\$239,375,265	\$214,498,664
3rd qtr 2000	\$231,760,927	\$266,860,771	\$201,776,374
4th qtr 2000	\$258,005,253	\$269,671,752	\$203,011,991
1st qtr 2001	\$257,145,796	\$276,716,048	\$174,818,070
2nd qtr 2001	\$257,191,069	\$282,196,084	\$194,230,163
3rd qtr 2001	\$272,821,007	\$288,700,461	\$247,376,264
4th qtr 2001	\$279,841,512	\$321,838,153	\$219,799,574
1st qtr 2002	\$294,721,061	\$330,504,083	\$175,072,730
2nd qtr 2002	\$298,739,904	\$277,160,208	\$182,769,240
3rd qtr 2002	\$302,860,146	\$332,693,541	\$215,367,089
4th qtr 2002	\$325,691,823	\$343,217,776	\$159,953,409
1st qtr 2003	\$312,373,288	\$323,997,599	\$197,453,601
2nd qtr 2003	\$310,339,353	\$335,111,601	\$197,135,720
3rd qtr 2003	\$317,313,938	\$334,740,459	\$202,029,594
4th qtr 2003	\$322,146,304	\$375,868,718	\$173,532,706
1st qtr 2004	\$319,759,466	\$347,252,304	\$136,141,698
2nd qtr 2004	\$316,652,533	\$344,012,546	\$151,784,737
3rd qtr 2004	\$319,893,569	\$353,706,694	\$149,481,276
4th qtr 2004	\$413,616,741	\$363,963,689	\$146,983,291

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1993	77.8%
1994	61.8%
1995	97.5%
1996	59.0%
1997	54.1%
1998	51.2%
1999	67.1%
2000	89.8%
2001	85.6%
2002	59.8%
2003	58.0%
2004	47.0%

Private Passenger Auto (All Companies, All Coverages)

There were 61 groups, 177 companies, that had direct written premium for Private Passenger Auto in the fourth quarter of 2004, as compared to 67 groups, 208 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	State Farm IL	22.54%	\$605,051,360	(4.76%)	\$2,588,029,256	(2.95%)
2	Allstate Insurance Group	14.91%	\$426,306,374	1.98%	\$1,712,599,230	0.99%
3	Zurich Insurance Group	12.52%	\$340,994,777	3.01%	\$1,437,157,836	5.05%
4	Progressive Group	9.16%	\$256,622,234	6.16%	\$1,051,862,365	5.05%
5	United Services Automobile Assn. Group	5.61%	\$139,695,990	(12.35%)	\$644,298,009	(7.07%)
6	Nationwide Corp.	4.28%	\$115,352,752	(2.88%)	\$491,914,694	2.06%
7	Old American County Mutual Fire Ins. Co.	4.17%	\$113,043,562	18.00%	\$479,141,153	31.96%
8	Berkshire Hathaway	3.71%	\$103,191,963	6.83%	\$425,809,956	7.88%
9	Southern Farm Bureau Casualty	3.50%	\$99,724,367	0.93%	\$402,476,818	4.26%
10	Home State Insurance Group	3.04%	\$85,538,568	7.22%	\$349,044,836	13.94%
11	Safeco Insurance Group	1.79%	\$49,474,237	5.96%	\$205,099,831	(0.45%)
12	Texas State National Group	1.68%	\$39,318,971	(14.65%)	\$192,713,394	(12.89%)
13	Titus Group	1.53%	\$43,810,736	25.89%	\$175,490,732	39.52%
14	Unitrin Group	1.40%	\$37,615,406	(10.91%)	\$161,070,797	(4.14%)
15	Liberty Mutual Group	1.30%	\$31,432,077	(3.13%)	\$149,288,479	7.29%
16	Credit Suisse Group	1.09%	\$30,240,726	12.33%	\$125,332,964	20.48%
17	Travelers Property Casualty Corp. Group	1.08%	\$26,278,471	(15.55%)	\$124,366,165	(13.51%)
18	Mercury General Group	0.83%	\$22,275,907	8.56%	\$95,587,816	9.14%
19	Hartford Fire & Casualty Group	0.63%	\$15,581,700	(17.51%)	\$72,409,658	(17.56%)
20	Interins Exchange Of The Automobile Club	0.59%	\$16,318,715	(4.90%)	\$67,491,868	7.32%
21	Sentry Insurance Group	0.47%	\$11,226,964	(19.15%)	\$54,118,543	(13.34%)
22	Germania Insurance Group	0.45%	\$11,716,469	4.18%	\$51,918,216	(3.21%)
23	Amica Mutual Group	0.45%	\$11,685,273	(0.04%)	\$51,692,046	1.15%
24	Metropolitan Group	0.45%	\$12,261,064	(3.44%)	\$51,278,366	(3.11%)
25	American National Financial Group	0.44%	\$10,734,448	(24.64%)	\$50,356,420	(16.48%)

Top 25 Groups Total	97.62%	\$2,655,493,111	(0.01%)	\$11,210,549,448	2.06%
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Total Market	100.00%	\$2,726,671,282	(0.31%)	\$11,483,465,036	1.38%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$2,182,308,863	\$1,984,324,294	\$1,440,876,134
1st qtr 2000	\$2,287,114,585	\$2,161,022,529	\$1,516,565,809
2nd qtr 2000	\$2,214,040,576	\$2,067,800,565	\$1,727,433,045
3rd qtr 2000	\$2,346,352,009	\$2,217,093,042	\$1,446,692,136
4th qtr 2000	\$2,133,476,469	\$1,926,579,984	\$1,649,277,676
1st qtr 2001	\$2,479,776,275	\$2,364,978,653	\$1,608,864,432
2nd qtr 2001	\$2,381,884,799	\$2,218,599,142	\$1,764,471,091
3rd qtr 2001	\$2,601,335,227	\$2,418,790,333	\$1,904,688,875
4th qtr 2001	\$2,448,928,343	\$2,320,483,155	\$1,687,667,681
1st qtr 2002	\$2,868,833,850	\$2,672,814,060	\$1,679,834,023
2nd qtr 2002	\$2,825,505,496	\$2,591,123,687	\$1,896,294,072
3rd qtr 2002	\$3,001,045,878	\$2,749,095,031	\$1,679,170,055
4th qtr 2002	\$2,773,416,367	\$2,457,170,529	\$1,688,163,691
1st qtr 2003	\$3,100,617,381	\$2,924,121,925	\$1,602,582,885
2nd qtr 2003	\$2,916,379,355	\$2,741,087,516	\$2,098,762,515
3rd qtr 2003	\$3,087,789,849	\$2,926,507,123	\$1,682,022,598
4th qtr 2003	\$2,850,599,167	\$2,735,086,984	\$1,638,953,802
1st qtr 2004	\$3,144,326,853	\$3,007,086,941	\$1,804,166,491
2nd qtr 2004	\$2,947,729,931	\$2,792,861,085	\$1,606,658,907
3rd qtr 2004	\$3,119,399,801	\$2,956,845,728	\$1,604,855,459
4th qtr 2004	\$2,898,757,298	\$2,726,671,282	\$1,594,706,520

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1993	70.0%
1994	70.9%
1995	72.3%
1996	62.9%
1997	58.7%
1998	60.8%
1999	66.6%
2000	74.9%
2001	78.2%
2002	66.8%
2003	67.6%
2004	54.4%

Private Passenger Auto (All Rate-Regulated Companies)

There were 52 groups, 154 rate-regulated companies, that had direct written premium for Private Passenger Auto in the fourth quarter of 2004, as compared to 61 groups, 185 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	State Farm IL	38.13%	\$567,207,977	(5.02%)	\$2,427,462,269	(3.40%)
2	Allstate Insurance Group	15.66%	\$231,551,799	(5.45%)	\$997,154,339	(5.93%)
3	Zurich Insurance Group	12.12%	\$180,204,544	(0.83%)	\$771,408,634	1.13%
4	Berkshire Hathaway	6.69%	\$103,191,963	6.83%	\$425,809,956	7.88%
5	Southern Farm Bureau Casualty	5.14%	\$80,795,455	0.07%	\$327,567,027	4.06%
6	United Services Automobile Assn. Group	4.98%	\$73,246,232	(0.03%)	\$317,163,547	0.90%
7	Nationwide Corp.	3.70%	\$62,628,707	15.51%	\$235,712,354	10.41%
8	Safeco Insurance Group	3.22%	\$49,474,237	5.96%	\$205,099,831	(0.45%)
9	Travelers Property Casualty Corp. Group	1.95%	\$26,278,471	(15.55%)	\$124,366,165	(13.51%)
10	Hartford Fire & Casualty Group	1.14%	\$15,581,700	(17.51%)	\$72,409,658	(17.56%)
11	UNITRIN Group	0.94%	\$15,143,319	(6.64%)	\$60,047,077	(3.86%)
12	Germania Insurance Group	0.82%	\$11,716,469	4.18%	\$51,918,216	(3.21%)
13	Amica Mutual Group	0.81%	\$11,685,273	(0.04%)	\$51,692,046	1.15%
14	Metropolitan Group	0.81%	\$12,261,064	(3.44%)	\$51,278,366	(3.11%)
15	Chubb & Son Inc.	0.60%	\$9,493,079	4.46%	\$38,076,749	7.11%
16	Agricultural Workers Insurance Group	0.53%	\$7,875,323	2.62%	\$34,056,833	2.72%
17	CNA Insurance Group	0.49%	\$8,323,721	(23.28%)	\$31,287,431	(22.91%)
18	Interins Exchange Of The Automobile Club	0.35%	\$4,581,377	(46.33%)	\$22,132,903	(35.54%)
19	Central Mutual Insurance Casualty Ohio	0.31%	\$4,528,261	(1.61%)	\$19,601,177	4.28%
20	Hochheim Prairie Group	0.26%	\$4,155,085	(0.60%)	\$16,452,836	(8.83%)
21	Beacon Insurance Group	0.20%	\$3,098,424	1.87%	\$12,932,755	(9.23%)
22	American International Group*	0.18%	\$1,396,115	(67.12%)	\$11,754,265	(38.05%)
23	Horace Mann Group	0.16%	\$2,847,624	12.04%	\$10,230,835	(13.64%)
24	Liberty Mutual Group	0.14%	\$50,059	(99.27%)	\$8,669,297	(74.03%)
25	American Express Group	0.13%	\$2,075,312	14.45%	\$8,417,232	14.13%
Top 25 Groups Total		99.46%	\$1,489,391,590	(3.32%)	\$6,332,701,798	(2.53%)
Total Market		100.00%	\$1,496,830,449	(3.78%)	\$6,366,892,307	(3.21%)

*The Total Market premiums may appear significantly lower than previous reports. The American International Group (AIG) is refiling financial statements for 2000 through 2003, resulting in adjustments to their 2004 annual statements. Corrections should appear in future Quarterly Market Legislative Reports.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$1,582,229,889	\$1,479,746,240	\$1,067,991,532
1st qtr 2000	\$1,647,551,794	\$1,573,620,775	\$1,145,517,607
2nd qtr 2000	\$1,593,613,164	\$1,524,585,720	\$1,298,712,750
3rd qtr 2000	\$1,724,969,778	\$1,654,841,965	\$1,058,585,157
4th qtr 2000	\$1,556,526,868	\$1,442,640,173	\$1,260,189,254
1st qtr 2001	\$1,805,529,259	\$1,741,071,546	\$1,258,573,228
2nd qtr 2001	\$1,691,937,548	\$1,613,010,293	\$1,357,454,971
3rd qtr 2001	\$1,820,036,784	\$1,753,988,077	\$1,531,197,749
4th qtr 2001	\$1,668,668,495	\$1,636,210,953	\$1,141,954,488
1st qtr 2002	\$1,736,769,104	\$1,779,217,672	\$1,240,702,443
2nd qtr 2002	\$1,672,411,050	\$1,699,616,391	\$1,406,069,637
3rd qtr 2002	\$1,759,192,706	\$1,748,794,772	\$1,162,255,945
4th qtr 2002	\$1,578,375,146	\$1,482,342,764	\$1,138,619,756
1st qtr 2003	\$1,730,588,905	\$1,726,123,500	\$1,057,673,052
2nd qtr 2003	\$1,613,323,431	\$1,591,367,708	\$1,432,429,988
3rd qtr 2003	\$1,723,417,481	\$1,704,691,634	\$1,070,374,424
4th qtr 2003	\$1,579,384,084	\$1,555,662,189	\$1,013,929,386
1st qtr 2004	\$1,691,447,940	\$1,674,336,898	\$955,876,899
2nd qtr 2004	\$1,576,256,184	\$1,547,528,276	\$965,549,738
3rd qtr 2004	\$1,686,700,445	\$1,648,196,684	\$950,960,143
4th qtr 2004	\$1,573,701,196	\$1,496,830,449	\$923,856,138

Private Passenger Auto (All Non-Rate-Regulated Companies)

There were 22 groups, 23 non-rate-regulated (County Mutual) companies, that had direct written premium for Private Passenger Auto in the fourth quarter of 2004, as compared to 22 groups, 23 companies, in the fourth quarter of 2003.

The table below represents the top groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	Progressive Group	20.56%	\$256,622,234	6.16%	\$1,051,862,365	5.05%
2	Allstate Insurance Group	13.98%	\$194,754,575	12.50%	\$715,444,891	12.52%
3	Zurich Insurance Group	13.01%	\$160,790,233	7.68%	\$665,749,202	9.99%
4	Old American County Mutual Fire Ins. Co.	9.36%	\$113,043,562	18.00%	\$479,141,153	31.96%
5	Home State Insurance Group	6.82%	\$85,538,568	7.22%	\$349,044,836	13.94%
6	United Services Automobile Assn. Group	6.39%	\$66,449,758	(22.84%)	\$327,134,462	(13.67%)
7	Nationwide Corp.	5.01%	\$52,724,045	(18.33%)	\$256,202,340	(4.59%)
8	Texas State National Group	3.77%	\$39,318,971	(14.65%)	\$192,713,394	(12.89%)
9	Titus Group	3.43%	\$43,810,736	25.89%	\$175,490,732	39.52%
10	State Farm IL	3.14%	\$37,843,383	(0.66%)	\$160,566,987	4.32%
11	Liberty Mutual Group	2.75%	\$31,382,018	22.58%	\$140,619,182	32.96%
12	Credit Suisse Group	2.45%	\$30,240,726	12.33%	\$125,332,964	20.48%
13	UNITRIN Group	1.97%	\$22,472,087	(13.58%)	\$101,023,720	(4.30%)
14	Mercury General Group	1.85%	\$21,980,381	8.53%	\$94,520,149	9.16%
15	Southern Farm Bureau Casualty	1.46%	\$18,928,912	4.77%	\$74,909,791	5.15%
16	Sentry Insurance Group	1.04%	\$11,015,715	(19.19%)	\$53,158,706	(13.26%)
17	American National Financial Group	0.98%	\$10,734,448	(24.64%)	\$50,356,930	(15.63%)
18	Interins Exchange Of The Automobile Club	0.89%	\$11,737,338	36.13%	\$45,358,965	58.85%
19	American Financial Group	0.42%	\$6,740,525	224.60%	\$21,330,589	25.31%
20	Safeway Insurance Group	0.33%	\$2,939,507	(46.19%)	\$16,751,387	(43.47%)
21	Royal & Sun Alliance USA	0.27%	\$9,231,454	27.31%	\$13,889,520	18.14%
22	Allianz Insurance Group	0.12%	\$1,541,657	(19.27%)	\$5,970,464	(21.37%)
Top Groups Total		100.00%	\$1,229,840,833	4.27%	\$5,116,572,729	7.74%
Total Market		100.00%	\$1,229,840,833	4.27%	\$5,116,572,729	7.74%

Note: A list of groups and corresponding County Mutual Companies can be found on page 57 of this report.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$600,078,974	\$504,578,054	\$372,884,602
1st qtr 2000	\$639,562,791	\$587,401,754	\$371,048,202
2nd qtr 2000	\$620,427,412	\$543,214,845	\$428,720,295
3rd qtr 2000	\$621,382,231	\$562,251,077	\$388,106,979
4th qtr 2000	\$576,949,601	\$483,939,811	\$389,088,422
1st qtr 2001	\$674,247,016	\$623,907,107	\$350,291,204
2nd qtr 2001	\$689,947,251	\$605,588,849	\$407,016,120
3rd qtr 2001	\$781,298,443	\$664,802,256	\$373,491,126
4th qtr 2001	\$780,259,848	\$684,272,202	\$545,713,193
1st qtr 2002	\$1,132,064,746	\$893,596,388	\$439,131,580
2nd qtr 2002	\$1,153,094,446	\$891,507,296	\$490,224,435
3rd qtr 2002	\$1,241,853,172	\$1,000,300,259	\$516,914,110
4th qtr 2002	\$1,195,041,221	\$974,827,765	\$549,543,935
1st qtr 2003	\$1,370,028,476	\$1,197,998,425	\$544,909,833
2nd qtr 2003	\$1,303,055,924	\$1,149,719,808	\$666,332,527
3rd qtr 2003	\$1,364,372,368	\$1,221,815,489	\$611,648,174
4th qtr 2003	\$1,271,215,083	\$1,179,424,795	\$625,024,416
1st qtr 2004	\$1,452,878,913	\$1,332,750,043	\$848,289,592
2nd qtr 2004	\$1,371,473,747	\$1,245,332,809	\$641,109,169
3rd qtr 2004	\$1,432,699,356	\$1,308,649,044	\$653,895,316
4th qtr 2004	\$1,325,056,102	\$1,229,840,833	\$670,850,382

Private Passenger Auto (All Voluntary Liability)

There were 61 groups, 174 companies, that had voluntary liability (no assigned risk nor physical damage) direct written premium for Private Passenger Auto in the fourth quarter of 2004, as compared to 66 groups, 205 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	State Farm IL	22.21%	\$339,240,933	(3.43%)	\$1,437,173,914	(3.09%)
2	Allstate Insurance Group	14.54%	\$239,575,278	3.83%	\$941,091,193	(0.07%)
3	Zurich Insurance Group	12.32%	\$188,424,647	1.48%	\$797,463,882	4.10%
4	Progressive Group	8.75%	\$140,227,683	8.42%	\$566,126,770	6.05%
5	United Services Automobile Assn. Group	5.72%	\$82,017,036	(9.34%)	\$370,022,237	(6.24%)
6	Old American County Mutual Fire Ins. Co.	4.86%	\$78,470,563	24.62%	\$314,785,240	34.83%
7	Nationwide Corp.	4.42%	\$66,527,173	(4.79%)	\$285,770,522	0.51%
8	Berkshire Hathaway	3.75%	\$58,576,805	6.27%	\$242,451,994	7.27%
9	Southern Farm Bureau Casualty	3.31%	\$53,019,347	0.27%	\$214,512,159	3.46%
10	Home State Insurance Group	3.16%	\$49,881,035	11.18%	\$204,309,637	14.32%
11	Texas State National Group	2.32%	\$30,141,749	(23.44%)	\$150,312,880	(10.73%)
12	Safeco Insurance Group	1.78%	\$28,234,889	7.62%	\$115,246,301	(0.50%)
13	Unitrin Group	1.41%	\$21,460,995	(9.38%)	\$90,937,270	(1.50%)
14	Liberty Mutual Group	1.27%	\$17,455,101	(0.84%)	\$82,360,882	8.46%
15	Credit Suisse Group	1.17%	\$17,988,849	12.01%	\$75,422,637	24.22%
16	Travelers Property Casualty Corp. Group	1.11%	\$15,257,411	(13.53%)	\$71,567,275	(12.60%)
17	Titus Group	1.10%	\$18,431,751	39.82%	\$71,190,546	60.22%
18	Mercury General Group	0.82%	\$12,862,383	10.82%	\$53,235,531	7.26%
19	Hartford Fire & Casualty Group	0.64%	\$8,854,213	(18.21%)	\$41,458,247	(18.64%)
20	Interins Exchange Of The Automobile Club	0.55%	\$8,422,891	(9.16%)	\$35,753,839	4.83%
21	Sentry Insurance Group	0.54%	\$7,381,125	(18.62%)	\$34,694,588	(14.19%)
22	American National Financial Group	0.50%	\$6,817,605	(22.62%)	\$32,187,704	(11.52%)
23	Amica Mutual Group	0.47%	\$6,886,142	(1.20%)	\$30,608,923	0.12%
24	Germania Insurance Group	0.44%	\$6,355,290	2.85%	\$28,249,263	(4.76%)
25	Metropolitan Group	0.43%	\$6,673,722	(3.17%)	\$27,936,732	(2.76%)

Top 25 Groups Total	97.57%	\$1,509,184,616	0.84%	\$6,314,870,166	2.03%
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Total Market	100.00%	\$1,552,701,088	0.81%	\$6,472,138,594	1.43%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$1,272,444,029	\$1,150,496,913	\$863,590,455
1st qtr 2000	\$1,326,706,485	\$1,252,524,313	\$873,001,219
2nd qtr 2000	\$1,269,992,298	\$1,185,965,899	\$844,730,507
3rd qtr 2000	\$1,342,229,296	\$1,272,459,508	\$836,868,067
4th qtr 2000	\$1,211,356,514	\$1,093,856,843	\$958,476,760
1st qtr 2001	\$1,422,421,450	\$1,354,714,123	\$914,127,105
2nd qtr 2001	\$1,352,189,807	\$1,258,371,277	\$906,258,206
3rd qtr 2001	\$1,459,719,337	\$1,361,690,166	\$840,171,110
4th qtr 2001	\$1,379,295,208	\$1,305,335,597	\$970,029,517
1st qtr 2002	\$1,606,318,038	\$1,513,140,256	\$981,906,602
2nd qtr 2002	\$1,590,558,659	\$1,474,062,620	\$1,070,390,058
3rd qtr 2002	\$1,680,894,368	\$1,546,620,167	\$962,685,922
4th qtr 2002	\$1,554,205,465	\$1,364,681,127	\$949,408,579
1st qtr 2003	\$1,748,560,932	\$1,649,198,567	\$930,288,533
2nd qtr 2003	\$1,635,686,421	\$1,545,253,717	\$940,676,080
3rd qtr 2003	\$1,736,176,675	\$1,646,201,715	\$947,133,974
4th qtr 2003	\$1,597,308,702	\$1,540,237,588	\$949,002,521
1st qtr 2004	\$1,778,736,180	\$1,694,026,366	\$1,170,500,420
2nd qtr 2004	\$1,657,819,149	\$1,568,037,833	\$927,789,409
3rd qtr 2004	\$1,751,591,077	\$1,657,373,307	\$934,934,241
4th qtr 2004	\$1,644,454,333	\$1,552,701,088	\$950,832,260

Private Passenger Auto (Voluntary Liability Rate-Regulated Companies)

There were 53 groups, 151 rate-regulated companies, that had voluntary liability (no assigned risk nor physical damage) direct written premium for Private Passenger Auto in the fourth quarter of 2004, as compared to 60 groups, 182 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	State Farm IL	37.84%	\$317,099,224	(3.75%)	\$1,344,220,390	(3.59%)
2	Allstate Insurance Group	15.82%	\$130,747,321	(6.08%)	\$561,861,710	(7.14%)
3	Zurich Insurance Group	12.17%	\$100,150,409	(3.05%)	\$432,183,520	(0.22%)
4	Berkshire Hathaway	6.83%	\$58,576,805	6.27%	\$242,451,994	7.27%
5	United Services Automobile Assn. Group	5.08%	\$41,763,784	2.91%	\$180,277,092	3.38%
6	Southern Farm Bureau Casualty	4.91%	\$42,927,281	(0.61%)	\$174,403,052	3.22%
7	Nationwide Corp.	3.74%	\$34,869,765	10.75%	\$132,789,842	7.03%
8	Safeco Insurance Group	3.24%	\$28,234,889	7.62%	\$115,246,301	(0.50%)
9	Travelers Property Casualty Corp. Group	2.01%	\$15,257,411	(13.53%)	\$71,567,275	(12.60%)
10	Hartford Fire & Casualty Group	1.17%	\$8,854,213	(18.21%)	\$41,458,247	(18.64%)
11	UNITRIN Group	0.97%	\$8,754,633	(4.96%)	\$34,479,413	(1.48%)
12	Amica Mutual Group	0.86%	\$6,886,142	(1.20%)	\$30,608,923	0.12%
13	Germania Insurance Group	0.80%	\$6,355,290	2.85%	\$28,249,263	(4.76%)
14	Metropolitan Group	0.79%	\$6,673,722	(3.17%)	\$27,936,732	(2.76%)
15	Chubb & Son Inc.	0.60%	\$5,301,651	2.26%	\$21,229,676	4.09%
16	Agricultural Workers Insurance Group	0.49%	\$4,007,484	3.26%	\$17,447,031	1.85%
17	CNA Insurance Group	0.49%	\$4,584,544	(28.45%)	\$17,357,819	(23.85%)
18	Interins Exchange Of The Automobile Club	0.32%	\$2,116,599	(53.25%)	\$11,264,776	(38.50%)
19	Central Mutual Insurance Company Ohio	0.31%	\$2,547,727	(2.71%)	\$11,121,545	3.23%
20	Hochheim Prairie Group	0.24%	\$2,164,243	(1.89%)	\$8,549,255	(10.34%)
21	Beacon Insurance Group	0.20%	\$1,669,214	0.59%	\$7,043,310	(9.65%)
22	Horace Mann Group	0.15%	\$1,545,897	14.40%	\$5,474,330	(14.02%)
23	American Express Group	0.15%	\$1,278,407	13.01%	\$5,201,540	13.43%
24	American International Group*	0.15%	\$409,527	(81.45%)	\$5,190,738	(45.76%)
25	Liberty Mutual Group	0.14%	(\$3,656)	(100.09%)	\$4,817,850	(74.48%)

Top 25 Groups Total	99.44%	\$832,772,526	(3.32%)	\$3,532,431,624	(3.08%)
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Total Market	100.00%	\$837,303,192	(3.69%)	\$3,552,210,683	(3.69%)
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*The Total Market premiums may appear significantly lower than previous reports. The American International Group (AIG) is refiling financial statements for 2000 through 2003, resulting in adjustments to their 2004 annual statements. Corrections should appear in future Quarterly Market Legislative Reports.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$915,065,420	\$850,700,349	\$630,063,457
1st qtr 2000	\$947,873,011	\$903,829,265	\$650,981,096
2nd qtr 2000	\$911,719,387	\$869,434,038	\$612,643,847
3rd qtr 2000	\$983,300,253	\$939,424,175	\$603,620,069
4th qtr 2000	\$876,288,874	\$821,037,512	\$729,822,469
1st qtr 2001	\$1,031,833,276	\$993,605,295	\$723,376,670
2nd qtr 2001	\$960,927,886	\$915,522,168	\$686,459,498
3rd qtr 2001	\$1,028,165,690	\$991,220,645	\$704,801,926
4th qtr 2001	\$936,644,923	\$915,192,460	\$609,687,658
1st qtr 2002	\$962,721,320	\$1,004,128,970	\$731,791,951
2nd qtr 2002	\$933,756,261	\$968,489,605	\$807,186,698
3rd qtr 2002	\$977,634,358	\$978,875,129	\$673,499,993
4th qtr 2002	\$879,326,359	\$801,019,094	\$645,421,128
1st qtr 2003	\$970,322,476	\$970,041,120	\$627,421,955
2nd qtr 2003	\$901,304,589	\$893,470,705	\$619,769,452
3rd qtr 2003	\$961,394,096	\$955,532,315	\$611,007,523
4th qtr 2003	\$877,953,180	\$869,376,843	\$596,078,009
1st qtr 2004	\$940,275,174	\$933,257,972	\$578,180,310
2nd qtr 2004	\$875,641,053	\$861,994,300	\$557,541,538
3rd qtr 2004	\$939,191,327	\$919,655,219	\$555,678,611
4th qtr 2004	\$886,710,442	\$837,303,192	\$553,810,368

Private Passenger Auto (Voluntary Liability Non-Rate-Regulated Companies)

There were 22 groups, 23 non-rate-regulated (County Mutual) companies, that had voluntary liability (no assigned risk nor physical damage) direct written premium for Private Passenger Auto in the fourth quarter of 2004, as compared to 22 groups, 23 companies, in the fourth quarter of 2003.

The table below represents the top groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	Progressive Group	19.41%	\$140,227,683	8.42%	\$566,126,770	6.05%
2	Allstate Insurance Group	13.00%	\$108,827,957	18.91%	\$379,229,483	12.62%
3	Zurich Insurance Group	12.53%	\$88,274,238	7.16%	\$365,280,362	9.71%
4	Old American County Mutual Fire Ins. Co.	10.79%	\$78,470,563	24.62%	\$314,785,240	34.83%
5	Home State Insurance Group	7.01%	\$49,881,035	11.18%	\$204,309,637	14.32%
6	United Services Automobile Assn. Group	6.51%	\$40,253,252	(19.31%)	\$189,745,145	(13.86%)
7	Nationwide Corp.	5.25%	\$31,657,408	(17.53%)	\$152,980,680	(4.54%)
8	Texas State National Group	5.15%	\$30,141,749	(23.44%)	\$150,312,880	(10.73%)
9	State Farm IL	3.19%	\$22,141,709	1.43%	\$92,953,524	4.75%
10	Liberty Mutual Group	2.66%	\$17,458,757	27.24%	\$77,543,032	35.91%
11	Credit Suisse Group	2.59%	\$17,988,849	12.01%	\$75,422,637	24.22%
12	Titus Group	2.44%	\$18,431,751	39.82%	\$71,190,546	60.22%
13	UNITRIN Group	1.94%	\$12,706,362	(12.19%)	\$56,457,857	(1.51%)
14	Mercury General Group	1.80%	\$12,686,089	10.83%	\$52,620,560	7.22%
15	Southern Farm Bureau Casualty	1.38%	\$10,092,066	4.21%	\$40,109,107	4.55%
16	Sentry Insurance Group	1.17%	\$7,259,024	(18.62%)	\$34,129,720	(14.12%)
17	American National Financial Group	1.10%	\$6,817,605	(22.63%)	\$32,187,981	(10.69%)
18	Interins Exchange Of The Automobile Club	0.84%	\$6,306,292	32.91%	\$24,489,063	55.09%
19	Royal & Sun Alliance USA	0.47%	\$9,231,454	170.30%	\$13,691,336	80.04%
20	Safeway Insurance Group	0.40%	\$2,146,396	(42.60%)	\$11,580,053	(40.83%)
21	American Financial Group	0.27%	\$3,560,173	(100.00%)	\$11,339,121	(15.77%)
22	Allianz Insurance Group	0.12%	\$837,484	(12.83%)	\$3,443,177	(17.85%)
Top Groups Total		100.00%	\$715,397,896	6.64%	\$2,919,927,911	8.45%
Total Market		100.00%	\$715,397,896	6.64%	\$2,919,927,911	8.45%

Note: A list of groups and corresponding County Mutual Companies can be found on page 57 of this report.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$357,378,609	\$299,796,564	\$233,526,998
1st qtr 2000	\$378,833,474	\$348,695,048	\$222,020,123
2nd qtr 2000	\$358,272,911	\$316,531,861	\$232,086,660
3rd qtr 2000	\$358,929,043	\$333,035,333	\$233,247,998
4th qtr 2000	\$335,067,640	\$272,819,331	\$228,654,291
1st qtr 2001	\$390,588,174	\$361,108,828	\$190,750,435
2nd qtr 2001	\$391,261,921	\$342,849,109	\$219,798,708
3rd qtr 2001	\$431,553,647	\$370,469,521	\$135,369,184
4th qtr 2001	\$442,650,285	\$390,143,137	\$360,341,859
1st qtr 2002	\$643,596,718	\$509,011,286	\$250,114,651
2nd qtr 2002	\$656,802,398	\$505,573,015	\$263,203,360
3rd qtr 2002	\$703,260,010	\$567,745,038	\$289,185,929
4th qtr 2002	\$674,879,106	\$563,662,033	\$303,987,451
1st qtr 2003	\$778,238,456	\$679,157,447	\$302,866,578
2nd qtr 2003	\$734,381,832	\$651,783,012	\$320,906,628
3rd qtr 2003	\$774,782,579	\$690,669,400	\$336,126,451
4th qtr 2003	\$719,355,522	\$670,860,745	\$352,924,512
1st qtr 2004	\$838,461,006	\$760,768,394	\$592,320,110
2nd qtr 2004	\$782,178,096	\$706,043,533	\$370,247,871
3rd qtr 2004	\$812,399,750	\$737,718,088	\$379,255,630
4th qtr 2004	\$757,743,891	\$715,397,896	\$397,021,892

Private Passenger Auto (All Assigned Risk)

There were 16 groups, 16 companies, that had assigned risk (no voluntary liability nor physical damage) direct written premium for Private Passenger Auto in the fourth quarter of 2004, as compared to 16 groups, 16 companies, in the fourth quarter of 2003.

The table below represents the top groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	State Farm IL	38.82%	\$2,086,944	(33.87%)	\$10,209,403	(25.77%)
2	Allstate Insurance Group	12.20%	\$340,747	(70.31%)	\$3,209,193	(42.70%)
3	American International Group	10.44%	\$572,480	(6.27%)	\$2,746,794	(5.71%)
4	Zurich Insurance Group	9.98%	\$555,390	(54.49%)	\$2,623,732	(32.39%)
5	Southern Farm Bureau Casualty	7.11%	\$340,762	(42.87%)	\$1,870,556	(26.22%)
6	GE Global Group	6.54%	\$357,501	(62.06%)	\$1,720,042	(64.80%)
7	Berkshire Hathaway	4.62%	\$227,842	(38.81%)	\$1,215,726	(19.65%)
8	Nationwide Corp.	3.15%	\$116,347	(51.85%)	\$829,007	(35.18%)
9	Safeco Insurance Group	3.11%	\$82,243	(38.99%)	\$819,066	19.95%
10	Travelers Property Casualty Corp. Group	2.24%	\$111,036	(52.93%)	\$588,790	(33.40%)
11	Liberty Mutual Group	1.19%	\$56,682	(23.82%)	\$312,652	(0.12%)
12	UNITRIN Group	0.31%	(\$889)	(106.71%)	\$81,885	(55.81%)
13	Mercury General Group	0.11%	\$6,858	(45.55%)	\$28,262	(64.72%)
14	American Express Group	0.10%	\$3,479	40.06%	\$26,790	23.68%
15	Service Life Group	0.06%	\$2,234	(66.32%)	\$16,429	(45.06%)
16	Southland Lloyds Insurance Company	0.01%	\$1,025	357.54%	\$1,819	(24.49%)
17	Lumbermens Mutual Casualty Group	0.00%	\$0	*	\$261	(75.47%)
18	American Financial Group	0.00%	\$0	*	(\$333)	(124.93%)

Top Groups Total	100.00%	\$4,860,681	(44.56%)	\$26,300,074	(31.80%)
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Total Market	100.00%	\$4,860,681	(44.56%)	\$26,300,074	(31.80%)
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* Premiums from prior reporting period were \$0, less than \$0, or negligible.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$5,842,435	\$3,738,536	\$5,706,459
1st qtr 2000	\$6,643,310	\$4,965,888	\$5,598,735
2nd qtr 2000	\$6,875,267	\$5,010,033	\$5,602,266
3rd qtr 2000	\$6,680,445	\$4,602,957	\$4,833,817
4th qtr 2000	\$6,304,544	\$4,120,840	\$4,171,526
1st qtr 2001	\$7,500,341	\$5,449,953	\$5,114,494
2nd qtr 2001	\$7,707,585	\$6,720,769	\$5,138,512
3rd qtr 2001	\$7,973,791	\$5,309,138	\$4,480,938
4th qtr 2001	\$8,829,104	\$5,584,345	\$4,363,346
1st qtr 2002	\$9,794,574	\$7,502,321	\$4,586,255
2nd qtr 2002	\$10,741,534	\$8,026,375	\$4,805,222
3rd qtr 2002	\$11,502,967	\$8,446,502	\$4,706,617
4th qtr 2002	\$11,768,796	\$8,289,878	\$5,585,323
1st qtr 2003	\$13,353,726	\$10,175,717	\$6,003,752
2nd qtr 2003	\$13,825,070	\$9,966,442	\$6,648,031
3rd qtr 2003	\$13,653,011	\$9,654,128	\$6,201,386
4th qtr 2003	\$12,535,481	\$8,767,404	\$6,042,045
1st qtr 2004	\$14,161,892	\$9,411,287	\$5,871,602
2nd qtr 2004	\$10,987,812	\$6,444,568	\$5,541,173
3rd qtr 2004	\$9,995,822	\$5,583,538	\$6,672,840
4th qtr 2004	\$7,198,957	\$4,860,681	\$4,665,648

Private Passenger Auto (All Physical Damage)

There were 59 groups, 172 companies, that had physical damage (no voluntary liability nor assigned risk) direct written premium for Private Passenger Auto in the fourth quarter of 2004, as compared to 65 groups, 191 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	State Farm IL	22.88%	\$263,723,483	(6.10%)	\$1,140,645,939	(2.50%)
2	Allstate Insurance Group	15.41%	\$186,390,349	0.14%	\$768,298,844	2.66%
3	Zurich Insurance Group	12.78%	\$152,014,740	5.47%	\$637,070,222	6.52%
4	Progressive Group	9.74%	\$116,394,551	3.57%	\$485,735,595	3.90%
5	United Services Automobile Assn. Group	5.50%	\$57,678,954	(16.31%)	\$274,275,772	(8.16%)
6	Nationwide Corp.	4.12%	\$48,709,232	0.09%	\$205,315,165	4.54%
7	Southern Farm Bureau Casualty	3.73%	\$46,364,258	2.27%	\$186,094,103	5.63%
8	Berkshire Hathaway	3.65%	\$44,387,316	8.00%	\$182,142,236	8.95%
9	Old American County Mutual Fire Ins. Co.	3.30%	\$34,572,999	5.30%	\$164,355,913	26.78%
10	Home State Insurance Group	2.90%	\$35,657,533	2.13%	\$144,735,199	13.40%
11	Titus Group	2.09%	\$25,378,985	17.39%	\$104,300,186	28.22%
12	Safeco Insurance Group	1.79%	\$21,157,105	4.12%	\$89,034,464	(0.54%)
13	UNITRIN Group	1.41%	\$16,155,300	(12.80%)	\$70,051,642	(7.24%)
14	Liberty Mutual Group	1.34%	\$13,920,294	(5.77%)	\$66,614,945	5.91%
15	Travelers Property Casualty Corp. Group	1.05%	\$10,910,024	(17.58%)	\$52,210,100	(14.44%)
16	Credit Suisse Group	1.00%	\$12,251,877	12.80%	\$49,910,327	15.24%
17	Texas State National Group	0.85%	\$9,177,222	37.07%	\$42,400,514	(19.75%)
18	Mercury General Group	0.85%	\$9,406,666	5.69%	\$42,324,023	11.76%
19	Interins Exchange Of The Automobile Club	0.64%	\$7,895,824	0.12%	\$31,738,029	10.26%
20	Hartford Fire & Casualty Group	0.62%	\$6,727,487	(16.58%)	\$30,951,411	(16.07%)
21	Germania Insurance Group	0.47%	\$5,361,179	5.80%	\$23,668,953	(1.30%)
22	Metropolitan Group	0.47%	\$5,587,342	(3.75%)	\$23,341,634	(3.52%)
23	Amican Mutual Group	0.42%	\$4,799,131	1.68%	\$21,083,123	2.67%
24	Sentry Insurance Group	0.39%	\$3,845,839	(20.13%)	\$19,423,955	(11.79%)
25	American National Financial Group	0.36%	\$3,916,843	(27.91%)	\$18,168,716	(24.04%)

Top 25 Groups Total	97.77%	\$1,142,384,533	(0.83%)	\$4,873,891,010	2.30%
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Total Market	100.00%	\$1,169,109,513	(1.43%)	\$4,985,026,368	1.58%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$904,022,399	\$830,088,845	\$571,579,220
1st qtr 2000	\$953,764,790	\$903,532,328	\$637,965,855
2nd qtr 2000	\$937,173,011	\$876,824,633	\$877,100,272
3rd qtr 2000	\$997,442,268	\$940,030,577	\$604,990,252
4th qtr 2000	\$915,815,411	\$828,602,301	\$686,629,390
1st qtr 2001	\$1,049,854,484	\$1,004,814,577	\$689,622,833
2nd qtr 2001	\$1,021,987,407	\$953,507,096	\$853,074,373
3rd qtr 2001	\$1,133,642,099	\$1,051,791,029	\$1,060,036,827
4th qtr 2001	\$1,060,804,031	\$1,009,563,213	\$713,274,818
1st qtr 2002	\$1,252,721,238	\$1,152,171,483	\$693,341,166
2nd qtr 2002	\$1,224,205,303	\$1,109,034,692	\$821,098,792
3rd qtr 2002	\$1,308,648,543	\$1,194,028,362	\$711,777,516
4th qtr 2002	\$1,207,442,106	\$1,084,199,524	\$733,169,789
1st qtr 2003	\$1,338,702,723	\$1,264,747,641	\$666,290,600
2nd qtr 2003	\$1,266,867,864	\$1,185,867,357	\$1,151,438,404
3rd qtr 2003	\$1,337,960,163	\$1,270,651,280	\$728,687,238
4th qtr 2003	\$1,240,754,984	\$1,186,081,992	\$683,909,236
1st qtr 2004	\$1,351,428,781	\$1,303,649,288	\$627,794,469
2nd qtr 2004	\$1,278,922,970	\$1,218,378,684	\$673,328,325
3rd qtr 2004	\$1,357,812,902	\$1,293,888,883	\$663,248,378
4th qtr 2004	\$1,247,104,008	\$1,169,109,513	\$639,208,612

Private Passenger Auto (Physical Damage Rate-Regulated Companies)

There were 51 groups, 150 rate-regulated companies, that had physical damage (no voluntary liability nor assigned risk) direct written premium for Private Passenger Auto in the fourth quarter of 2004, as compared to 59 groups, 168 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	State Farm IL	38.48%	\$248,021,809	(6.26%)	\$1,073,032,476	(2.87%)
2	Allstate Insurance Group	15.50%	\$100,463,731	(3.89%)	\$432,083,436	(3.84%)
3	Zurich Insurance Group	12.07%	\$79,498,745	2.99%	\$336,601,382	3.33%
4	Berkshire Hathaway	6.53%	\$44,387,316	8.00%	\$182,142,236	8.95%
5	Southern Farm Bureau Casualty	5.43%	\$37,527,412	1.55%	\$151,293,419	5.58%
6	United Services Automobile Assn. Group	4.91%	\$31,482,448	(3.67%)	\$136,886,455	(2.20%)
7	Nationwide Corp.	3.66%	\$27,642,595	22.91%	\$102,093,505	15.83%
8	Safeco Insurance Group	3.19%	\$21,157,105	4.12%	\$89,034,464	(0.54%)
9	Travelers Property Casualty Corp. Group	1.87%	\$10,910,024	(17.58%)	\$52,210,100	(14.44%)
10	Hartford Fire & Casualty Group	1.11%	\$6,727,487	(16.58%)	\$30,951,411	(16.07%)
11	Unitrin Group	0.91%	\$6,389,575	(8.65%)	\$25,485,779	(6.56%)
12	Germania Insurance Group	0.85%	\$5,361,179	5.80%	\$23,668,953	(1.30%)
13	Metropolitan Group	0.84%	\$5,587,342	(3.75%)	\$23,341,634	(3.52%)
14	Amica Mutual Group	0.76%	\$4,799,131	1.68%	\$21,083,123	2.67%
15	Chubb & Son Inc.	0.60%	\$4,191,428	7.39%	\$16,847,073	11.17%
16	Agricultural Workers Insurance Group	0.60%	\$3,867,839	1.97%	\$16,609,802	3.64%
17	CNA Insurance Group	0.50%	\$3,739,177	(15.84%)	\$13,929,612	(21.70%)
18	Interins Exchange Of The Automobile Club	0.39%	\$2,464,778	(38.52%)	\$10,868,127	(32.16%)
19	Central Mutual Insurance Company of Ohio	0.30%	\$1,980,534	(0.17%)	\$8,479,632	5.68%
20	Hochheim Prairie Group	0.28%	\$1,990,842	0.84%	\$7,903,581	(7.14%)
21	Beacon Insurance Group	0.21%	\$1,429,210	3.41%	\$5,889,445	(8.72%)
22	Horace Mann Group	0.17%	\$1,301,727	9.36%	\$4,756,505	(13.20%)
23	American International Group	0.14%	\$414,108	(70.98%)	\$3,816,733	(41.19%)
24	Liberty Mutual Group	0.13%	(\$2,967)	(100.10%)	\$3,538,795	(75.06%)
25	Amercian Express Group	0.11%	\$793,426	16.75%	\$3,188,902	15.23%

Top 25 Groups Total	99.55%	\$652,126,001	(2.87%)	\$2,775,736,580	(1.52%)
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Total Market	100.00%	\$654,666,576	(3.37%)	\$2,788,381,550	(2.19%)
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$661,322,034	\$625,307,355	\$432,221,616
1st qtr 2000	\$693,035,473	\$664,825,622	\$488,937,776
2nd qtr 2000	\$675,018,510	\$650,141,649	\$680,466,637
3rd qtr 2000	\$734,989,080	\$710,814,833	\$450,131,271
4th qtr 2000	\$673,933,450	\$617,481,821	\$526,195,259
1st qtr 2001	\$766,195,642	\$742,016,298	\$530,082,064
2nd qtr 2001	\$723,302,077	\$690,767,356	\$665,856,961
3rd qtr 2001	\$783,897,303	\$757,458,294	\$821,914,885
4th qtr 2001	\$723,194,468	\$715,434,148	\$527,903,484
1st qtr 2002	\$764,253,210	\$767,586,381	\$504,324,237
2nd qtr 2002	\$727,913,255	\$723,100,411	\$594,077,717
3rd qtr 2002	\$770,055,381	\$761,473,141	\$484,049,335
4th qtr 2002	\$687,279,991	\$673,033,792	\$487,613,305
1st qtr 2003	\$746,912,703	\$745,906,663	\$424,247,345
2nd qtr 2003	\$698,193,772	\$687,930,561	\$806,012,505
3rd qtr 2003	\$748,370,374	\$739,505,191	\$453,165,515
4th qtr 2003	\$688,895,423	\$677,517,942	\$411,809,332
1st qtr 2004	\$737,010,874	\$731,667,639	\$371,824,987
2nd qtr 2004	\$689,627,319	\$679,089,408	\$402,467,027
3rd qtr 2004	\$737,513,296	\$722,957,927	\$388,608,692
4th qtr 2004	\$679,791,797	\$654,666,576	\$365,380,122

Private Passenger Auto (Physical Damage Non-Rate-Regulated Companies)

There were 21 groups, 22 non-rate-regulated (County Mutual) companies, that had physical damage (no voluntary liability nor assigned risk) direct written premium for Private Passenger Auto in the fourth quarter of 2004, as compared to 22 groups, 23 companies, in the fourth quarter of 2003.

The table below represents the top groups based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR PRIVATE PASSENGER AUTO

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	Progressive Group	22.11%	\$116,394,551	3.57%	\$485,735,595	3.90%
2	Allstate Insurance Group	15.31%	\$85,926,618	5.31%	\$336,215,408	12.41%
3	Zurich Insurance Group	13.68%	\$72,515,995	8.33%	\$300,468,840	10.34%
4	Old American County Mutual Fire Ins. Co.	7.48%	\$34,572,999	5.30%	\$164,355,913	26.78%
5	Home State Insurance Group	6.59%	\$35,657,533	2.13%	\$144,735,199	13.40%
6	United Services Automobile Assn. Group	6.25%	\$26,196,506	(27.70%)	\$137,389,317	(13.42%)
7	Titus Group	4.75%	\$25,378,985	17.39%	\$104,300,186	28.22%
8	Nationwide Corp.	4.70%	\$21,066,637	(19.52%)	\$103,221,660	(4.66%)
9	State Farm IL	3.08%	\$15,701,674	(3.46%)	\$67,613,463	3.74%
10	Liberty Mutual Group	2.87%	\$13,923,261	17.20%	\$63,076,150	29.50%
11	Credit Suisse Group	2.27%	\$12,251,877	12.80%	\$49,910,327	15.24%
12	UNITRIN Group	2.03%	\$9,765,725	(15.32%)	\$44,565,863	(7.62%)
13	Texas State National Group	1.93%	\$9,177,222	37.07%	\$42,400,514	(19.75%)
14	Mercury General Group	1.91%	\$9,294,292	5.54%	\$41,899,589	11.70%
15	Southern Farm Bureau Casualty	1.58%	\$8,836,846	5.42%	\$34,800,684	5.85%
16	Interins Exchange Of The Automobile Club	0.95%	\$5,431,046	40.06%	\$20,869,902	63.51%
17	Sentry Insurance Group	0.87%	\$3,756,691	(20.28%)	\$19,028,986	(11.69%)
18	American National Financial Group	0.83%	\$3,916,843	(27.91%)	\$18,168,949	(23.16%)
19	American Financial Group	0.45%	\$3,180,352	247.90%	\$9,991,468	28.32%
20	Safeway Insurance Group	0.24%	\$793,111	(53.99%)	\$5,171,334	(48.61%)
21	Allianz Insurance Group	0.12%	\$704,173	(25.78%)	\$2,527,287	(25.70%)
22	Royal & Sun Alliance USA	0.01%	\$0	(100.00%)	\$198,184	(95.23%)
Top Groups Total		100.00%	\$514,442,937	1.16%	\$2,196,644,818	6.82%
Total Market		100.00%	\$514,442,937	1.16%	\$2,196,644,818	6.82%

Note: A list of groups and corresponding County Mutual Companies can be found on page 57 of this report.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$242,700,365	\$204,781,490	\$139,357,604
1st qtr 2000	\$260,729,317	\$238,706,706	\$149,028,079
2nd qtr 2000	\$262,154,501	\$226,682,984	\$196,633,635
3rd qtr 2000	\$262,453,188	\$229,215,744	\$154,858,981
4th qtr 2000	\$241,881,961	\$211,120,480	\$160,434,131
1st qtr 2001	\$283,658,842	\$262,798,279	\$159,540,769
2nd qtr 2001	\$298,685,330	\$262,739,740	\$187,217,412
3rd qtr 2001	\$349,744,796	\$294,332,735	\$238,121,942
4th qtr 2001	\$337,609,563	\$294,129,065	\$185,371,334
1st qtr 2002	\$488,468,028	\$384,585,102	\$189,016,929
2nd qtr 2002	\$496,292,048	\$385,934,281	\$227,021,075
3rd qtr 2002	\$538,593,162	\$432,555,221	\$227,728,181
4th qtr 2002	\$520,162,115	\$411,165,732	\$245,556,484
1st qtr 2003	\$591,790,020	\$518,840,978	\$242,043,255
2nd qtr 2003	\$568,674,092	\$497,936,796	\$345,425,899
3rd qtr 2003	\$589,589,789	\$531,146,089	\$275,521,723
4th qtr 2003	\$551,859,561	\$508,564,050	\$272,099,904
1st qtr 2004	\$614,417,907	\$571,981,649	\$255,969,482
2nd qtr 2004	\$589,295,651	\$539,289,276	\$270,861,298
3rd qtr 2004	\$620,299,606	\$570,930,956	\$274,639,686
4th qtr 2004	\$567,312,211	\$514,442,937	\$273,828,490

Homeowners Multiple Peril (All Companies)

There were 57 groups, 87 companies, that had premiums on policies written for Homeowners Multiple Peril (includes renters' insurance) in the fourth quarter of 2004, as compared to 63 groups, 108 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for premiums on policies written based on a sum of the most recent four quarters. Also included is a comparison of premiums on policies written in the fourth quarter of 2004 to premiums on policies written in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR HOMEOWNERS MULTIPLE PERIL

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	State Farm II	28.31%	\$292,579,696	2.17%	\$1,260,099,768	(0.34%)
2	Allstate Insurance Group	16.40%	\$189,714,346	23.90%	\$729,858,353	(0.50%)
3	Zurich Insurance Group	11.90%	\$122,429,351	12.49%	\$529,451,578	9.39%
4	United Services Automobile Assn. Group	7.17%	\$73,551,919	14.38%	\$319,017,285	11.23%
5	Travelers Property Casualty Corp. Group	5.37%	\$57,922,649	14.28%	\$238,992,041	7.22%
6	Vesta Insurance Group	4.58%	\$51,673,426	(6.40%)	\$203,939,994	(4.94%)
7	Nationwide Corp.	3.71%	\$39,081,813	10.42%	\$165,248,619	3.18%
8	Chubb & Son Inc.	2.62%	\$29,199,677	(1.72%)	\$116,669,766	(5.79%)
9	Texas Farm Bureau Mutual	2.33%	\$22,298,012	12.83%	\$103,912,560	16.37%
10	Texas Fair Plan Association	2.00%	\$16,854,150	(13.99%)	\$89,188,390	9.44%
11	Liberty Mutual Group	1.79%	\$19,008,685	47.83%	\$79,606,934	36.33%
12	NLASCO	1.23%	\$15,524,901	9.27%	\$54,729,369	(8.07%)
13	Hartford Fire & Casualty Group	1.16%	\$12,565,994	8.02%	\$51,768,017	(4.37%)
14	Safeco Insurance Group	1.15%	\$11,461,524	0.93%	\$51,359,135	(15.40%)
15	Amica Mutual Group	1.07%	\$11,237,467	3.09%	\$47,757,073	(7.88%)
16	Credit Suisse Group	0.92%	\$9,733,768	(16.82%)	\$41,046,336	(24.38%)
17	American National Financial Group	0.79%	\$6,960,371	(12.07%)	\$34,971,272	(17.38%)
18	Unitrin Group	0.78%	\$8,865,765	48.20%	\$34,634,253	23.30%
19	ARX Holding Corp. Group	0.64%	\$8,085,305	23.32%	\$28,639,941	10.80%
20	Allianz Insurance Group	0.63%	\$6,847,122	(6.85%)	\$27,824,792	(18.21%)
21	Interins Exchange Of The Automobile Club	0.59%	\$6,923,281	12.08%	\$26,147,993	18.91%
22	CNA Insurance Group	0.52%	\$5,376,297	(24.81%)	\$23,253,468	(21.07%)
23	Central Mutual Insurance Company of Ohio	0.38%	\$3,777,978	(3.77%)	\$16,776,995	3.89%
24	Columbia Lloyds Insurance Company	0.37%	\$4,013,485	(0.82%)	\$16,624,656	10.68%
25	Metropolitan Group	0.35%	\$4,391,227	1.02%	\$15,786,767	(24.62%)

Top 25 Groups Total	96.78%	\$1,030,078,209	8.53%	\$4,307,305,355	1.74%
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Total Market	100.00%	\$1,058,119,515	6.60%	\$4,450,533,913	0.85%
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QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$704,815,768	\$646,548,027	\$301,052,515
1st qtr 2000	\$684,609,138	\$640,313,516	\$402,393,296
2nd qtr 2000	\$849,579,161	\$799,170,784	\$918,697,064
3rd qtr 2000	\$865,804,664	\$797,928,612	\$505,688,391
4th qtr 2000	\$681,582,526	\$672,546,755	\$438,819,100
1st qtr 2001	\$739,357,732	\$691,706,910	\$503,586,791
2nd qtr 2001	\$929,634,302	\$863,249,536	\$834,551,881
3rd qtr 2001	\$972,458,027	\$879,995,299	\$823,438,558
4th qtr 2001	\$841,023,405	\$810,336,096	\$801,350,605
1st qtr 2002	\$1,014,695,847	\$937,862,631	\$877,653,109
2nd qtr 2002	\$1,332,392,207	\$1,199,465,123	\$1,230,023,431
3rd qtr 2002	\$1,315,122,445	\$1,170,560,367	\$1,032,308,999
4th qtr 2002	\$1,069,629,533	\$866,207,429	\$780,590,201
1st qtr 2003	\$1,076,518,514	\$955,798,410	\$592,842,440
2nd qtr 2003	\$1,394,667,461	\$1,234,667,479	\$1,265,565,377
3rd qtr 2003	\$1,363,295,561	\$1,229,850,588	\$656,718,201
4th qtr 2003	\$1,127,403,509	\$992,576,934	\$417,580,410
1st qtr 2004	\$1,054,104,798	\$957,201,670	\$342,798,690
2nd qtr 2004	\$1,321,221,143	\$1,211,261,069	\$404,637,138
3rd qtr 2004	\$1,353,624,923	\$1,223,951,659	\$429,573,752
4th qtr 2004	\$1,143,826,188	\$1,058,119,515	\$283,405,030

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1993	66.1%
1994	73.3%
1995	92.6%
1996	59.4%
1997	45.3%
1998	45.4%
1999	50.7%
2000	82.4%
2001	115.4%
2002	108.7%
2003	58.7%
2004	27.8%

Workers' Compensation (All Companies)

There were 87 groups, 224 companies, that had direct written premium for Workers' Compensation in the fourth quarter of 2004, as compared to 90 groups, 253 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR WORKERS' COMPENSATION

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	Texas Mutual Insurance Company	28.07%	\$173,200,791	(1.13%)	\$714,039,792	5.89%
2	American International Group*	10.39%	\$720,439	(99.20%)	\$264,197,482	(16.41%)
3	Liberty Mutual Group	9.21%	\$47,877,169	2.73%	\$234,193,958	9.13%
4	Zurich Insurance Group	8.37%	\$62,120,316	13.08%	\$212,899,915	3.49%
5	Hartford Fire & Casualty Group	6.80%	\$40,340,304	35.89%	\$172,981,582	14.38%
6	CNA Insurance Group	4.15%	\$24,162,348	(16.49%)	\$105,447,269	(24.75%)
7	ACE Ltd.	3.76%	\$25,777,574	(17.80%)	\$95,642,096	2.77%
8	Travelers Property Casualty Corp. Group	3.66%	\$27,181,376	34.35%	\$93,116,447	(5.10%)
9	St. Paul Group	2.36%	\$12,228,107	(38.23%)	\$60,151,983	(5.14%)
10	Old Republic Group	2.33%	\$14,848,413	(1.85%)	\$59,245,903	7.04%
11	Service Life Group	2.04%	\$8,116,501	(15.58%)	\$52,012,170	(7.94%)
12	Chubb & Son Inc.	1.98%	\$10,391,266	6.05%	\$50,248,638	14.88%
13	Amerisure Company	1.74%	\$10,360,207	(0.83%)	\$44,377,051	3.74%
14	Amcomp Group	1.64%	\$5,471,637	21.02%	\$41,794,766	105.01%
15	Zenith National Insurance Group	1.22%	\$8,469,468	20.81%	\$30,999,734	16.43%
16	Sentry Insurance Group	1.08%	\$6,594,337	9.01%	\$27,347,560	9.84%
17	Amerisafe Group	0.67%	\$3,593,839	(10.06%)	\$17,121,231	(2.69%)
18	Utica National Insurance Group	0.55%	\$3,631,733	2.69%	\$14,080,192	(2.36%)
19	Fairfax Financial	0.52%	\$3,216,006	0.54%	\$13,163,313	(5.94%)
20	Safeco Insurance Group	0.50%	\$3,658,333	7.38%	\$12,593,802	(7.90%)
21	Credit Suisse Group	0.48%	\$3,440,095	19.22%	\$12,119,497	2.62%
22	EMC Insurance Company	0.48%	\$2,443,467	(29.29%)	\$12,111,435	(15.89%)
23	Atlantic American	0.42%	\$2,519,755	(2.10%)	\$10,660,594	(16.19%)
24	Federated Mutual	0.40%	\$1,744,427	(4.64%)	\$10,124,954	(31.54%)
25	Financial Insurance Company of America	0.39%	\$2,532,111	5.80%	\$9,942,316	11.69%

Top 25 Groups Total	93.19%	\$504,640,019	(14.00%)	\$2,370,613,680	0.91%
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Total Market	100.00%	\$541,501,505	(18.03%)	\$2,543,907,776	(1.83%)
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*The Total Market premiums may appear significantly lower than previous reports. The American International Group (AIG) is refiling financial statements for 2000 through 2003, resulting in adjustments to their 2004 annual statements. Corrections should appear in future Quarterly Market Legislative Reports.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$427,037,725	\$411,558,142	\$331,789,221
1st qtr 2000	\$516,894,756	\$528,020,151	\$345,311,192
2nd qtr 2000	\$505,361,686	\$478,347,000	\$343,362,455
3rd qtr 2000	\$510,640,302	\$521,503,663	\$357,931,520
4th qtr 2000	\$536,927,546	\$498,835,430	\$401,934,512
1st qtr 2001	\$667,386,665	\$627,473,225	\$424,623,557
2nd qtr 2001	\$635,546,771	\$564,194,893	\$345,330,892
3rd qtr 2001	\$597,455,635	\$619,493,592	\$355,384,435
4th qtr 2001	\$617,545,100	\$634,497,498	\$308,549,397
1st qtr 2002	\$768,044,281	\$708,007,441	\$366,225,328
2nd qtr 2002	\$637,425,256	\$607,898,696	\$385,529,414
3rd qtr 2002	\$761,779,998	\$613,468,787	\$333,914,604
4th qtr 2002	\$680,249,951	\$651,709,895	\$432,491,023
1st qtr 2003	\$796,149,213	\$707,747,906	\$316,874,393
2nd qtr 2003	\$706,219,464	\$613,925,986	\$336,901,199
3rd qtr 2003	\$704,043,168	\$609,081,068	\$294,735,473
4th qtr 2003	\$707,896,917	\$660,639,744	\$243,790,651
1st qtr 2004	\$784,464,632	\$760,481,464	\$237,406,625
2nd qtr 2004	\$734,632,848	\$600,319,109	\$250,036,252
3rd qtr 2004	\$660,586,276	\$641,605,698	\$256,850,208
4th qtr 2004	\$568,620,894	\$541,501,505	\$217,286,285

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1993	63.3%
1994	38.7%
1995	61.3%
1996	68.5%
1997	72.9%
1998	70.7%
1999	79.5%
2000	78.3%
2001	89.2%
2002	74.2%
2003	68.0%
2004	51.3%

Workers' Compensation (Voluntary Market)

There were 87 groups, 224 companies, that had voluntary direct written premium for Workers' Compensation in the fourth quarter of 2004, as compared to 90 groups, 253 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR WORKERS' COMPENSATION

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	Texas Mutual Insurance Company	27.56%	\$170,211,853	(0.21%)	\$696,158,493	6.34%
2	American International Group*	10.46%	\$720,439	(99.20%)	\$264,197,482	(16.41%)
3	Liberty Mutual Group	9.27%	\$47,877,169	2.73%	\$234,193,958	9.14%
4	Zurich Insurance Group	8.43%	\$62,120,316	13.08%	\$212,899,915	3.49%
5	Hartford Fire & Casualty Group	6.85%	\$40,340,304	35.89%	\$172,981,582	14.38%
6	CNA Insurance Group	4.17%	\$24,162,348	(16.49%)	\$105,447,269	(24.75%)
7	ACE Ltd.	3.79%	\$25,777,574	(17.80%)	\$95,642,096	2.77%
8	Travelers Property Casualty Corp. Group	3.69%	\$27,181,376	34.35%	\$93,116,447	(5.10%)
9	St. Paul Group	2.38%	\$12,228,107	(38.23%)	\$60,151,983	(5.14%)
10	Old Republic Group	2.35%	\$14,848,413	(1.85%)	\$59,245,903	7.04%
11	Service Life Group	2.06%	\$8,116,501	(15.58%)	\$52,012,170	(7.94%)
12	Chubb & Son Inc.	1.99%	\$10,391,266	6.05%	\$50,248,638	14.88%
13	Amerisure Company	1.76%	\$10,360,207	(0.83%)	\$44,377,051	3.74%
14	Amcomp Group	1.65%	\$5,471,637	21.02%	\$41,794,766	105.01%
15	Zenith National Insurance Group	1.23%	\$8,469,468	20.81%	\$30,999,734	16.43%
16	Sentry Insurance Group	1.08%	\$6,594,337	9.01%	\$27,347,560	9.84%
17	Amerisafe Group	0.68%	\$3,593,839	(10.06%)	\$17,121,231	(2.69%)
18	Utica National Insurance Group	0.56%	\$3,631,733	2.69%	\$14,080,192	(2.36%)
19	Fairfax Financial	0.52%	\$3,216,006	0.54%	\$13,163,313	(5.94%)
20	Safeco Insurance Group	0.50%	\$3,658,333	7.38%	\$12,593,802	(7.90%)
21	Credit Suisse Group	0.48%	\$3,440,095	19.22%	\$12,119,497	2.62%
22	EMC Insurance Company	0.48%	\$2,443,467	(29.29%)	\$12,111,435	(15.89%)
23	Atlantic American	0.42%	\$2,519,755	(2.10%)	\$10,660,594	(16.19%)
24	Federated Mutual	0.40%	\$1,744,427	(4.64%)	\$10,124,954	(31.54%)
25	Financial Insurance Company of America	0.39%	\$2,532,111	5.80%	\$9,942,316	11.69%

Top 25 Groups Total	93.14%	\$501,651,081	(13.84%)	\$2,352,732,381	0.99%
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Total Market	100.00%	\$538,512,567	(17.91%)	\$2,526,026,477	(1.78%)
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*The Total Market premiums may appear significantly lower than previous reports. The American International Group (AIG) is refiling financial statements for 2000 through 2003, resulting in adjustments to their 2004 annual statements. Corrections should appear in future Quarterly Market Legislative Reports.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$423,333,897	\$409,633,529	\$321,851,381
1st qtr 2000	\$513,391,542	\$525,877,539	\$337,383,478
2nd qtr 2000	\$501,354,578	\$475,604,283	\$334,849,482
3rd qtr 2000	\$505,803,790	\$516,560,373	\$348,866,375
4th qtr 2000	\$532,210,760	\$493,985,273	\$392,480,934
1st qtr 2001	\$657,190,587	\$618,832,510	\$415,126,742
2nd qtr 2001	\$625,096,723	\$553,257,708	\$335,333,000
3rd qtr 2001	\$589,604,135	\$613,986,964	\$345,242,399
4th qtr 2001	\$607,546,853	\$625,167,853	\$302,389,408
1st qtr 2002	\$756,668,020	\$698,242,878	\$356,803,688
2nd qtr 2002	\$630,083,340	\$600,654,771	\$375,966,560
3rd qtr 2002	\$755,284,146	\$607,423,784	\$324,696,510
4th qtr 2002	\$672,513,987	\$644,898,391	\$423,374,512
1st qtr 2003	\$789,303,161	\$702,878,917	\$312,423,735
2nd qtr 2003	\$698,820,581	\$607,330,529	\$332,424,290
3rd qtr 2003	\$697,425,752	\$605,434,822	\$290,359,509
4th qtr 2003	\$703,053,211	\$656,032,121	\$237,963,992
1st qtr 2004	\$775,143,328	\$751,980,050	\$235,429,853
2nd qtr 2004	\$730,042,548	\$595,134,433	\$246,789,546
3rd qtr 2004	\$657,642,194	\$640,399,427	\$249,059,645
4th qtr 2004	\$565,475,496	\$538,512,567	\$218,028,924

Workers' Compensation (Residual Market)

Workers' Compensation assigned risk policies could no longer be written after 12/31/93. As business runs off, all experience reported here will be that of the START program (Residual Market) reported by the Texas Mutual Insurance Company (formerly the Texas Workers Compensation Fund).

For the four quarters ending with the fourth quarter of 2004, the START program reported \$17,881,299 in direct premiums written. This accounted for 100% of all Residual Market experience reported and was a decrease of (35.12%) over the same period one year prior. Of this amount \$2,988,938 was written in the fourth quarter of 2004 which was a (9.24%) decrease from the fourth quarter of 2003.

The balance of all Workers' Compensation (page 36) minus the Voluntary Market (page 38) minus Residual Market experience reported above is due to runoff business, including retro adjustments and policy audits, reported on policies written prior to and including 12/31/93.

The table below includes data for all groups, including the Texas Mutual Insurance Company. The table on the following page contains data solely for the Texas Mutual Insurance Company. This table is included to better illustrate the experience of the START program.

QUARTERLY EXPERIENCE **All Groups**

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$3,703,828	\$1,924,613	\$9,937,840
1st qtr 2000	\$3,503,214	\$2,142,612	\$7,927,714
2nd qtr 2000	\$4,007,108	\$2,742,717	\$8,512,973
3rd qtr 2000	\$4,836,512	\$4,943,290	\$9,065,145
4th qtr 2000	\$4,716,786	\$4,850,157	\$9,453,578
1st qtr 2001	\$10,196,078	\$8,640,715	\$9,496,815
2nd qtr 2001	\$10,450,048	\$10,937,185	\$9,997,892
3rd qtr 2001	\$7,851,500	\$5,506,628	\$10,142,036
4th qtr 2001	\$9,998,247	\$9,329,645	\$6,159,989
1st qtr 2002	\$11,376,261	\$9,764,563	\$9,421,640
2nd qtr 2002	\$7,341,916	\$7,243,925	\$9,562,854
3rd qtr 2002	\$6,495,852	\$6,045,003	\$9,218,094
4th qtr 2002	\$7,735,964	\$6,811,504	\$9,116,511
1st qtr 2003	\$6,846,052	\$4,868,989	\$4,450,658
2nd qtr 2003	\$7,398,883	\$6,595,457	\$4,476,909
3rd qtr 2003	\$6,617,416	\$3,646,246	\$4,375,964
4th qtr 2003	\$4,843,706	\$4,607,623	\$5,826,659
1st qtr 2004	\$9,321,304	\$8,501,414	\$1,976,772
2nd qtr 2004	\$4,590,300	\$5,184,676	\$3,246,706
3rd qtr 2004	\$2,944,082	\$1,206,271	\$7,790,563
4th qtr 2004	\$3,145,398	\$2,988,938	(\$742,639)

QUARTERLY EXPERIENCE
Texas Mutual Insurance Company

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$3,703,828	\$1,914,890	\$1,904,944
1st qtr 2000	\$3,503,214	\$2,142,612	\$1,607,940
2nd qtr 2000	\$4,007,108	\$2,747,725	\$1,465,267
3rd qtr 2000	\$4,836,512	\$4,967,684	\$1,663,833
4th qtr 2000	\$4,716,786	\$4,806,301	\$1,440,169
1st qtr 2001	\$10,196,078	\$8,640,715	\$1,332,155
2nd qtr 2001	\$10,450,048	\$10,937,185	\$1,130,990
3rd qtr 2001	\$7,851,500	\$5,506,628	\$1,028,397
4th qtr 2001	\$9,998,247	\$9,235,306	\$1,046,307
1st qtr 2002	\$11,376,261	\$9,737,212	\$848,612
2nd qtr 2002	\$7,341,916	\$7,147,894	\$982,492
3rd qtr 2002	\$6,495,852	\$5,992,338	\$1,169,864
4th qtr 2002	\$7,735,964	\$6,597,702	\$1,217,504
1st qtr 2003	\$6,846,052	\$4,852,376	\$1,479,063
2nd qtr 2003	\$7,398,883	\$6,594,934	\$2,001,118
3rd qtr 2003	\$6,617,416	\$3,646,246	\$1,844,449
4th qtr 2003	\$4,843,706	\$4,607,100	\$2,346,245
1st qtr 2004	\$9,321,304	\$8,501,414	\$2,079,484
2nd qtr 2004	\$4,590,300	\$5,184,676	\$1,622,476
3rd qtr 2004	\$2,944,082	\$1,206,271	\$2,084,985
4th qtr 2004	\$3,145,398	\$2,988,938	\$2,093,003

Workers' Compensation (Deductible Plans)

There were 87 groups, 224 companies which wrote voluntary policies for Workers' Compensation in the fourth quarter of 2004, as compared to 90 groups, 253 companies in the fourth quarter of 2003.

The data contained in the following table represents direct policies written as new or renewal policies in the fourth quarter of 2004. The policies are adjusted to an annual basis (a six month policy is reported as 0.5). The premiums on direct policies written are total premiums (estimated if initial premium collected was a deposit or first installment premium).

It should be noted that the Total Premiums on Direct Policies Written After Deductible Credit as shown in the table on the following page will not equal the Total Direct Premiums Written on page 38. As referenced on page 2 of this report, Premiums on Policies Written captures the Direct Premiums Written in the designated quarter without adjustments for cancellations or endorsements and, therefore, may not match the written premium figures in the statutory Annual Statement. In contrast, Direct Premiums Written are reported using the same methods/rules used in completing the statutory Annual Statement.

The Premiums on Direct Policies Written are presented before any credits are given for the purchase of deductible plans, and, in the following column, after the credit has been given for the applicable deductible plan. This is presented in order to illustrate the effect deductible plans have on insureds' premiums. The final section of the table contains data which illustrate the volume of Workers' Compensation insurance written on policies which do not include a deductible plan.

WORKERS' COMPENSATION DEDUCTIBLE PLANS

	Policies Written 4th Qtr 2004	Premium on Direct Policies Written Prior to Deductible Credit	Premium on Direct Policies Written After Deductible Credit	Percent of Reduction in Premiums
Per Accident Deductible Plan				
Premium of \$5,000 - \$9,999	28	\$211,576	\$188,310	11.00%
Premium of \$10,000 - \$24,999	45	\$783,278	\$686,304	12.38%
Premium of \$25,000 - \$49,999	36	\$1,487,334	\$1,267,185	14.80%
Premium of \$50,000 - \$74,999	14	\$991,947	\$848,767	14.43%
Premium of \$75,000 - \$100,000	8	\$706,716	\$482,871	31.67%
Total Per Accident Plan	131	\$4,180,851	\$3,473,437	16.92%
Aggregate Deductible Plan				
Premium of \$5,000 - \$9,999	18	\$120,257	\$101,894	15.27%
Premium of \$10,000 - \$24,999	16	\$265,286	\$231,275	12.82%
Premium of \$25,000 - \$49,999	9	\$334,469	\$287,759	13.97%
Premium of \$50,000 - \$74,999	1	\$67,401	\$58,751	12.83%
Premium of \$75,000 - \$100,000	1	\$76,451	\$70,982	7.15%
Total Aggregate Plan	45	\$863,864	\$750,661	13.10%
Per Accident/Aggregate Combination Deductible Plan				
Premium of \$5,000 - \$9,999	2	\$12,598	\$10,322	18.07%
Premium of \$10,000 - \$24,999	8	\$144,244	\$93,616	35.10%
Premium of \$25,000 - \$49,999	5	\$158,486	\$112,345	29.11%
Premium of \$50,000 - \$74,999	4	\$240,605	\$168,806	29.84%
Premium of \$75,000 - \$100,000	0	\$0	\$0	0.00%
Total Combination Plan	19	\$555,933	\$385,089	30.73%
Negotiated Deductible Plan				
Premium Up To \$100,000	372	\$8,561,530	\$2,695,927	68.51%
Premium of \$100,001 - \$150,000	55	\$7,179,243	\$2,282,016	68.21%
Premium of \$150,001 - \$250,000	87	\$18,847,376	\$5,788,800	69.29%
Premium of \$250,001 - \$350,000	43	\$12,513,894	\$4,173,442	66.65%
Premium of \$350,001 - \$500,000	45	\$19,220,093	\$6,752,360	64.87%
Premium of \$500,001 - \$750,000	53	\$31,759,125	\$8,808,462	72.26%
Premium of \$750,001 - \$1,000,000	26	\$22,812,659	\$4,866,118	78.67%
Premium of \$1,000,001 - \$2,500,000	56	\$84,728,218	\$19,169,316	77.38%
Premium of \$2,500,001 - \$5,000,000	27	\$96,779,244	\$14,152,905	85.38%
Premium of \$5,000,001 and above	10	\$83,132,877	\$20,394,506	75.47%
Total Negotiated Plan	774	\$385,534,259	\$89,083,852	76.89%
No Deductible Plan				
Premium Less Than \$5,000	19,924	\$33,424,242	\$33,424,242	0.00%
Premium of \$5,000 - \$9,999	4,691	\$33,234,498	\$33,234,498	0.00%
Premium of \$10,000 - \$24,999	3,965	\$62,543,139	\$62,543,139	0.00%
Premium of \$25,000 - \$49,999	1,767	\$60,767,719	\$60,767,719	0.00%
Premium of \$50,000 - \$74,999	608	\$36,976,187	\$36,976,187	0.00%
Premium of \$75,000 - \$100,000	343	\$29,043,368	\$29,043,368	0.00%
Premium Greater Than \$100,000	941	\$215,793,305	\$215,793,305	0.00%
Total No Deductible Plan	32,239	\$471,782,458	\$471,782,458	0.00%
TOTAL	33,208	\$862,917,365	\$565,475,497	34.47%

*The Total Market premiums may appear significantly lower than previous reports. The American International Group (AIG) is refiling financial statements for 2000 through 2003, resulting in adjustments to their 2004 annual statements. Corrections should appear in future Quarterly Market Legislative Reports.

Boiler & Machinery

There were 32 groups, 71 companies, that had direct written premium for Boiler & Machinery in the fourth quarter of 2004, as compared to 37 groups, 97 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR BOILER & MACHINERY

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	FM Global Group	24.10%	\$566,836	(86.25%)	\$15,745,391	(33.64%)
2	Travelers Property Casualty Corp. Group	17.24%	\$2,633,217	(17.63%)	\$11,267,001	(7.82%)
3	American International Group**	17.07%	\$1,880,244	(29.85%)	\$11,156,695	(2.58%)
4	Chubb & Son Inc.	11.09%	\$2,011,814	5.90%	\$7,249,216	6.45%
5	Zurich Insurance Group	8.53%	\$2,626,163	50.75%	\$5,576,159	1.06%
6	CNA Insurance Group	5.72%	\$733,103	(63.34%)	\$3,739,219	(39.98%)
7	Liberty Mutual Group	3.67%	\$832,471	(38.98%)	\$2,395,245	37.13%
8	Allianz Insurance Group	3.20%	\$652,557	66.16%	\$2,089,122	28.69%
9	St. Paul Group	2.25%	\$367,460	(25.50%)	\$1,468,356	(11.48%)
10	Federated Mutual	1.54%	\$210,704	7.41%	\$1,006,900	(0.21%)
11	GE Global Group	0.96%	\$0	(100.00%)	\$627,201	(61.79%)
12	EMC Insurance Company	0.63%	\$100,083	(7.87%)	\$414,896	7.37%
13	Central Mutual Insurance Company of Ohio	0.63%	\$210,481	*	\$412,176	*
14	Allstate Insurance Group	0.54%	\$86,882	(2.84%)	\$355,419	6.34%
15	Millea Holdings Inc.	0.52%	\$58,664	(36.54%)	\$337,933	79.47%
16	Nationwide Corp.	0.48%	\$103,391	86.50%	\$312,944	129.05%
17	Triangle Insurance Company Inc.	0.34%	\$6,448	202.87%	\$223,836	(4.56%)
18	United Fire & Casualty Group	0.31%	\$42,720	(14.13%)	\$205,632	25.87%
19	XL America	0.24%	\$35,264	*	\$154,287	(9.69%)
20	Bancinsure Inc.	0.22%	\$61,104	175.33%	\$141,037	19.16%
21	Hartford Fire & Casualty Group	0.15%	\$23,540	(13.32%)	\$101,117	(2.13%)
22	Lumbermen's Underwriting Alliance	0.13%	\$15,735	5.36%	\$87,843	22.35%
23	American Financial Group	0.13%	\$5,184	(38.59%)	\$82,501	(15.76%)
24	National American Insurance Company	0.10%	\$16,841	(5.91%)	\$62,760	(4.86%)
25	Nipponkoa Insurance Company Ltd.	0.05%	\$20,677	(18.11%)	\$35,721	(29.27%)

Top 25 Groups Total	99.86%	\$13,301,583	(28.75%)	\$65,248,607	(13.92%)
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Total Market	100.00%	\$13,336,078	(28.83%)	\$65,341,748	(14.20%)
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* Premiums from prior reporting period were \$0, less than \$0, or negligible.

**The Total Market premiums may appear significantly lower than previous reports. The American International Group (AIG) is refiling financial statements for 2000 through 2003, resulting in adjustments to their 2004 annual statements. Corrections should appear in future Quarterly Market Legislative Reports.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$5,739,554	\$11,594,584	\$26,973,664
1st qtr 2000	\$6,824,984	\$7,104,170	\$7,608,679
2nd qtr 2000	\$7,621,282	\$9,008,884	\$3,444,292
3rd qtr 2000	\$9,496,878	\$11,092,448	\$8,553,001
4th qtr 2000	\$11,021,834	\$14,813,929	\$15,462,968
1st qtr 2001	\$9,322,472	\$10,668,808	\$6,262,083
2nd qtr 2001	\$11,069,306	\$13,060,159	\$2,488,479
3rd qtr 2001	\$11,513,713	\$12,945,869	\$4,346,902
4th qtr 2001	\$13,681,067	\$16,172,430	\$1,178,246
1st qtr 2002	\$14,135,435	\$18,237,147	\$3,762,748
2nd qtr 2002	\$23,340,551	\$21,437,169	\$3,650,728
3rd qtr 2002	\$18,658,119	\$24,062,071	\$10,173,007
4th qtr 2002	\$33,136,501	\$18,433,282	\$7,566,513
1st qtr 2003	\$17,637,255	\$19,160,434	\$2,609,649
2nd qtr 2003	\$18,174,135	\$19,667,485	\$2,628,907
3rd qtr 2003	\$16,781,415	\$18,589,775	\$21,170,824
4th qtr 2003	\$16,973,598	\$18,739,582	\$4,007,116
1st qtr 2004	\$15,243,995	\$16,259,983	\$1,988,536
2nd qtr 2004	\$15,247,946	\$16,327,909	\$17,676,387
3rd qtr 2004	\$16,318,317	\$19,417,778	\$4,121,378
4th qtr 2004	\$16,582,191	\$13,336,078	\$15,415,284

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1993	79.5%
1994	39.9%
1995	43.4%
1996	71.1%
1997	74.2%
1998	39.2%
1999	186.8%
2000	53.4%
2001	66.9%
2002	12.3%
2003	65.8%
2004	5.6%

Commercial Crime

There were 32 groups, 70 companies, that had direct written premium for Commercial Crime in the fourth quarter of 2004, as compared to 37 groups, 80 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR COMMERCIAL CRIME

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	Chubb & Son Inc.	18.86%	\$490,190	33.27%	\$1,567,839	19.04%
2	Travelers Property Casualty Corp. Group	16.35%	\$362,324	(4.36%)	\$1,359,217	37.73%
3	Zurich Insurance Group	15.37%	\$334,721	(17.89%)	\$1,277,647	(10.90%)
4	CNA Insurance Group	12.07%	\$101,191	(15.18%)	\$1,003,296	110.29%
5	American International Group*	12.02%	\$4,662	(97.82%)	\$998,869	(6.44%)
6	Hartford Fire & Casualty Group	10.46%	\$105,153	(16.47%)	\$869,336	25.56%
7	St. Paul Group	4.52%	\$142,664	45.17%	\$375,645	10.35%
8	Bancinsure Inc.	1.66%	\$22,811	(40.99%)	\$138,294	(1.42%)
9	United Fire & Casualty Group	1.26%	\$17,864	13.16%	\$104,572	8.65%
10	Federated Mutual	1.20%	\$20,928	154.55%	\$99,978	0.84%
11	Sentry Insurance Group	1.08%	\$19,013	24.11%	\$89,958	(21.35%)
12	Liberty Mutual Group	1.02%	\$10,303	33.18%	\$85,108	142.60%
13	Harco National Insurance Company	0.93%	\$8,638	(61.40%)	\$77,711	2.51%
14	Allstate Insurance Group	0.57%	\$13,070	(8.91%)	\$47,339	74.84%
15	American Financial Grp	0.45%	\$7,610	188.69%	\$37,351	56.73%
16	Nationwide Corp.	0.27%	\$9,611	14.46%	\$22,419	6.05%
17	Benchmark Insurance Company	0.24%	\$9,424	1.33%	\$19,581	25.65%
18	Hannover Group	0.23%	\$2,492	89.22%	\$19,199	72.06%
19	XLAmerica	0.22%	\$5,290	10.69%	\$18,472	50.67%
20	Atlantic America	0.21%	\$3,853	(79.51%)	\$17,489	(54.78%)
21	EMC Insurance Company	0.17%	\$3,247	(20.44%)	\$14,108	9.79%
22	RLI Insurance Group	0.14%	\$0	(100.00%)	\$11,939	(61.89%)
23	WR Berkley Corp.	0.11%	\$1,825	453.03%	\$9,120	(12.11%)
24	Central Mutual Insurance Company of Ohio	0.11%	\$214	(66.09%)	\$8,885	76.08%
25	Safeco Insurance Group	0.11%	\$2,503	68.33%	\$8,761	57.83%

Top 25 Groups Total	99.63%	\$1,699,601	(7.94%)	\$8,282,133	16.79%
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Total Market	100.00%	\$1,702,885	(8.84%)	\$8,312,847	14.11%
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*The Total Market premiums may appear significantly lower than previous reports. The American International Group (AIG) is refiling financial statements for 2000 through 2003, resulting in adjustments to their 2004 annual statements. Corrections should appear in future Quarterly Market Legislative Reports.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$1,453,101	\$3,093,898	\$847,735
1st qtr 2000	\$2,298,539	\$2,395,113	\$144,981
2nd qtr 2000	\$2,764,361	\$2,835,158	\$503,188
3rd qtr 2000	\$2,447,445	\$2,665,016	\$443,652
4th qtr 2000	\$2,932,337	\$3,189,332	(\$55,027)
1st qtr 2001	\$2,645,328	\$1,940,058	\$216,427
2nd qtr 2001	\$2,958,524	\$2,118,598	\$214,678
3rd qtr 2001	\$1,948,083	\$1,883,478	\$392,359
4th qtr 2001	\$2,550,031	\$2,490,497	\$3,137,605
1st qtr 2002	\$2,403,953	\$2,309,009	(\$134,651)
2nd qtr 2002	\$1,546,219	\$2,030,210	\$280,434
3rd qtr 2002	\$1,341,198	\$1,529,291	\$214,282
4th qtr 2002	\$1,616,520	\$1,782,790	\$419,686
1st qtr 2003	\$1,428,028	\$1,478,357	\$220,185
2nd qtr 2003	\$1,811,097	\$1,968,234	\$77,561
3rd qtr 2003	\$1,455,764	\$1,970,424	\$201,681
4th qtr 2003	\$1,485,574	\$1,867,930	\$424,135
1st qtr 2004	\$3,342,749	\$1,749,368	\$376,949
2nd qtr 2004	\$1,898,917	\$2,170,364	\$48,845
3rd qtr 2004	\$1,415,602	\$2,690,230	\$368,517
4th qtr 2004	\$1,495,296	\$1,702,885	\$15,145

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1993	18.5%
1994	22.5%
1995	16.1%
1996	19.4%
1997	13.2%
1998	13.3%
1999	19.6%
2000	21.2%
2001	34.7%
2002	16.3%
2003	27.1%
2004	20.4%

Commercial Glass

There were 12 groups, 17 companies, that had direct written premium for Commercial Glass in the fourth quarter of 2004, as compared to 14 groups, 19 companies, in the fourth quarter of 2003.

The table below represents the top groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR COMMERCIAL GLASS

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	American International Group***	72.38%	\$0	*	\$438,385	*
2	Zurich Insurance Group	9.74%	\$12,610	(33.66%)	\$58,988	(17.11%)
3	UNITRIN Group	7.21%	\$9,540	(27.26%)	\$43,680	(29.27%)
4	United Fire & Casualty Group	2.32%	\$204	(98.07%)	\$14,043	(59.98%)
5	Ohio Casualty Group	2.25%	\$3,714	(34.13%)	\$13,628	(25.99%)
6	USPlate Glass Insurance Company	1.83%	\$0	(100.00%)	\$11,102	94.23%
7	Federated Mutual	1.48%	\$2,388	26.35%	\$8,943	36.39%
8	Liberty Mutual Group	1.02%	\$248	110.17%	\$6,183	19.52%
9	RLI Insurance Group	0.52%	\$3,155	*	\$3,155	*
10	Safeco Insurance Group	0.47%	\$93	*	\$2,825	125.64%
11	ACE Ltd.	0.26%	\$18	0.00%	\$1,553	(17.74%)
12	St. Paul Group	0.25%	\$215	0.00%	\$1,493	(35.12%)
13	State Farm IL	0.24%	\$520	0.00%	\$1,450	(11.04%)
14	Utica National Insurance Group	0.03%	\$198	419.35%	\$198	(68.62%)
15	Nationwide Corp.	0.02%	\$0	*	\$142	150.35%
16	Allmerica Financial Corp.	0.02%	\$0	(100.00%)	\$91	(66.67%)
17	Travelers Property Casualty Corp. Group	(0.02%)	\$0	(100.00%)	(\$146)	(102.66%)

Top 25 Groups Total	**100.02%	\$32,903	(40.77%)	\$605,713	159.42%
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Total Market	100.00%	\$32,903	(40.77%)	\$605,713	159.42%
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* Premiums from prior reporting period were \$0, less than \$0, or negligible.

**Policy cancellations (negative premium written) resulted in a percentage greater than 100% for the Top Groups.

***The Total Market premiums may appear significantly lower than previous reports. The American International Group (AIG) is refiling financial statements for 2000 through 2003, resulting in adjustments to their 2004 annual statements. Corrections should appear in future Quarterly Market Legislative Reports.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$120,348	\$86,001	\$30,482
1st qtr 2000	\$127,941	\$87,786	\$29,669
2nd qtr 2000	\$128,064	\$103,528	\$225,475
3rd qtr 2000	\$154,216	\$116,377	\$22,938
4th qtr 2000	\$106,321	\$77,656	\$10,619
1st qtr 2001	\$101,722	\$75,433	\$13,403
2nd qtr 2001	\$152,748	\$114,752	\$14,740
3rd qtr 2001	\$97,993	\$70,296	\$9,134
4th qtr 2001	\$94,672	\$76,658	\$14,463
1st qtr 2002	\$125,940	\$85,995	\$10,470
2nd qtr 2002	\$132,904	\$84,391	(\$191,664)
3rd qtr 2002	\$106,180	\$69,425	\$9,409
4th qtr 2002	\$118,781	\$87,929	\$17,945
1st qtr 2003	\$94,109	\$65,760	\$8,488
2nd qtr 2003	\$81,840	\$62,094	\$13,141
3rd qtr 2003	\$76,628	\$50,084	\$14,061
4th qtr 2003	\$112,205	\$55,552	\$7,445
1st qtr 2004	\$97,082	\$52,661	\$20,377
2nd qtr 2004	\$523,945	\$478,848	\$4,143
3rd qtr 2004	\$81,140	\$41,301	\$3,214
4th qtr 2004	\$81,385	\$32,903	\$6,261

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u>
1993	25.2%
1994	17.4%
1995	32.9%
1996	23.7%
1997	31.2%*
1998	56.3%
1999	60.9%
2000	98.9%
2001	155.0%
2002	63.6%
2003	59.5%
2004	40.7%

* Beginning 1997, Commercial Glass is reported under Allied Lines on the Annual Statement; therefore, the Loss Ratios for this and subsequent years represents all coverages reported under Allied Lines.

Medical Professional Liability

There were 34 groups, 42 companies, that had direct written premium for Medical Professional Liability (includes regulated and non-rate-regulated companies) in the fourth quarter of 2004, as compared to 34 groups, 46 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR MEDICAL PROFESSIONAL LIABILITY

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 1st Quarter 2004	% Change 1st Quarter 2003 to 2004	4 Quarters Ending 1st Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	GE Global Group	25.17%	\$15,996,309	(35.49%)	\$111,800,155	(21.87%)
2	Health Care Indemnity Inc.	24.09%	(\$2,395,329)	*	\$107,010,774	(17.93%)
3	Texas Medical Liability Underwriting Assoc.	16.25%	\$14,653,796	(5.69%)	\$72,203,131	(1.82%)
4	American Physicians Ins. Exchange	15.70%	\$10,996,789	31.22%	\$69,736,837	28.24%
5	Doctors Company Group	2.63%	\$1,450,251	2.74%	\$11,668,291	(21.71%)
6	ProAssurance Corp. Group	1.79%	\$2,259,221	35.74%	\$7,961,634	16.25%
7	Texas Hospital Insurance Exchange	1.78%	\$1,833,063	(26.65%)	\$7,920,175	(10.83%)
8	Allianz Insurance Group	1.72%	\$2,389,311	(15.26%)	\$7,658,386	(27.92%)
9	Advocate, MD Ins. of the Southwest Inc.	1.58%	\$4,113,475	*	\$7,035,699	*
10	Preferred Professional Insurance Company	1.47%	\$846,025	(14.73%)	\$6,524,640	(9.72%)
11	CNA Insurance Group	1.30%	\$1,255,607	(91.27%)	\$5,783,861	(68.43%)
12	FPIC Insurance Group Inc.	1.23%	\$494,684	(13.02%)	\$5,465,711	(34.33%)
13	American International Group**	1.07%	\$521,644	(70.73%)	\$4,761,642	(13.11%)
14	NCMIC Group	0.87%	\$834,499	*	\$3,874,388	(3.61%)
15	Texas Medical Insurance Company	0.84%	\$847,812	18.50%	\$3,751,837	176.78%
16	National Group	0.79%	\$1,314,162	117.42%	\$3,528,057	35.35%
17	Podiatry Insurance Co. of America RRG	0.78%	\$387,263	3.36%	\$3,472,143	(4.93%)
18	Bancinsure Inc.	0.74%	\$391,598	(87.86%)	\$3,285,907	(73.32%)
19	Travelers Property Casualty Corp. Group	0.36%	\$275,225	(5.25%)	\$1,582,715	28.34%
20	American Re Group	0.28%	\$571,755	73.44%	\$1,235,260	46.53%
21	Darwin National Assurance Company	0.15%	\$684,295	*	\$684,295	*
22	Markel Corp. Group	0.08%	\$36,559	28.36%	\$372,762	54.85%
23	Zurich Insurance Group	0.07%	(\$2,433)	99.38%	\$290,538	(86.16%)
24	Berkshire Hathaway	0.05%	\$0	(100.00%)	\$236,518	(42.76%)
25	Paco Assurance Company Inc	0.03%	\$21,989	111.82%	\$129,751	25.30%
Top 25 Groups Total		100.85%	\$59,777,570	(25.13%)	\$447,975,107	(12.32%)
Total Market		100.00%	\$63,356,360	(23.60%)	\$444,215,638	(19.42%)

* Premiums from prior reporting period were \$0, less than \$0, or negligible.

**The Total Market premiums may appear significantly lower than previous reports. The American International Group (AIG) is refile financial statements for 2000 through 2003, resulting in adjustments to their 2004 annual statements. Corrections should appear in future Quarterly Market Legislative Reports.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$41,930,065	\$40,483,584	\$79,374,396
1st qtr 2000	\$137,093,402	\$139,488,404	\$96,644,607
2nd qtr 2000	\$42,351,811	\$44,844,296	\$107,273,832
3rd qtr 2000	\$65,378,912	\$68,942,814	\$69,209,753
4th qtr 2000	\$52,031,103	\$48,828,768	\$113,524,381
1st qtr 2001	\$152,152,204	\$167,131,473	\$83,573,570
2nd qtr 2001	\$54,416,843	\$65,578,948	\$75,456,511
3rd qtr 2001	\$94,994,593	\$88,354,507	\$79,548,188
4th qtr 2001	\$55,994,442	\$56,808,234	\$81,626,254
1st qtr 2002	\$187,765,477	\$194,494,874	\$61,414,577
2nd qtr 2002	\$66,087,372	\$78,286,136	\$79,470,717
3rd qtr 2002	\$117,743,019	\$132,910,095	\$65,631,228
4th qtr 2002	\$85,911,427	\$79,470,653	\$95,769,104
1st qtr 2003	\$227,003,710	\$244,370,356	\$45,576,971
2nd qtr 2003	\$93,947,674	\$88,666,548	\$55,106,913
3rd qtr 2003	\$126,579,512	\$135,323,248	\$57,388,785
4th qtr 2003	\$71,752,834	\$82,927,387	\$93,075,549
1st qtr 2004	\$193,451,843	\$205,340,648	\$41,830,082
2nd qtr 2004	\$82,158,142	\$72,023,021	\$49,479,085
3rd qtr 2004	\$115,940,146	\$103,495,609	\$64,900,479
4th qtr 2004	\$72,995,984	\$63,356,360	\$72,235,624

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

Year	Loss Ratio
1993	102.5%
1994	92.0%
1995	87.7%
1996	80.1%
1997	69.2%
1998	90.5%
1999	98.1%
2000	98.3%
2001	91.2%
2002	79.1%
2003	80.3%
2004	44.8%

Miscellaneous Professional Liability

There were 27 groups, 61 companies, that had direct written premium for Miscellaneous Professional Liability in the fourth quarter of 2004, as compared to 29 groups, 63 companies, in the fourth quarter of 2003.

The table below represents the top 25 groups for direct written premium based on a sum of the most recent four quarters. Also included is a comparison of direct written premium in the fourth quarter of 2004 to direct written premium in the fourth quarter of 2003 for the same groups.

DIRECT PREMIUMS WRITTEN MARKET SHARE FOR MISC. PROFESSIONAL LIABILITY

4 Qtrs Rank	Group Name	Market Share (4 Qtrs)	Written 4th Quarter 2004	% Change 4th Quarter 2003 to 2004	4 Quarters Ending 4th Qtr 2004	% Change 4 Qtrs Ending 2003 to 2004
1	Chubb & Son Inc.	32.93%	\$25,503,617	(8.61%)	\$105,526,746	9.42%
2	HCC Insurance Holdings Group	15.44%	\$13,479,504	64.52%	\$49,458,130	17.87%
3	St. Paul Group	14.19%	\$12,420,287	5.52%	\$45,481,893	5.66%
4	Hartford Fire & Casualty Group	13.04%	\$8,816,591	(22.87%)	\$41,773,388	(12.96%)
5	ACE Ltd.	5.94%	\$3,286,753	(12.94%)	\$19,031,908	38.19%
6	RLI Insurance Group	3.88%	\$2,229,022	(21.20%)	\$12,422,532	(32.70%)
7	GE Global Group	3.30%	\$131,291	(96.89%)	\$10,567,542	(32.26%)
8	AON Corp.	1.69%	\$3,376,434	274.61%	\$5,407,547	102.29%
9	Allianz Insurance Group	1.63%	\$1,291,782	(35.16%)	\$5,220,625	(12.70%)
10	Arch Insurance Group	1.55%	\$978,362	*	\$4,971,175	*
11	Berkshire Hathaway	1.44%	\$1,042,539	(47.32%)	\$4,616,827	(31.88%)
12	Nationwide Corp.	1.41%	\$848,949	(44.87%)	\$4,504,387	4.95%
13	Old Republic Group	0.93%	\$707,699	15.92%	\$2,975,265	(10.98%)
14	Liberty Mutual Group	0.68%	\$336,625	*	\$2,163,171	*
15	Markel Corp. Group	0.58%	\$437,012	8.92%	\$1,864,051	10.13%
16	Utica National Insurance Group	0.40%	\$450,938	9.01%	\$1,283,532	33.68%
17	AETNA	0.31%	\$0	*	\$1,002,043	*
18	United National Group	0.31%	\$360,792	*	\$998,199	*
19	Navigators Group Inc.	0.10%	\$0	*	\$322,520	*
20	Zurich Insurance Group	0.09%	\$70,601	16.23%	\$296,456	4.35%
21	White Mountains Group	0.03%	\$0	*	\$94,000	*
22	State Farm IL	0.03%	\$19,759	*	\$93,925	*
23	American Re Group	0.02%	\$20,506	(25.52%)	\$72,078	(84.73%)
24	Florists Mutual	0.02%	\$8,360	7.72%	\$56,153	20.16%
25	Union Labor Group	0.02%	\$600	(98.63%)	\$53,824	(88.44%)

Top 25 Groups Total	99.95%	\$75,818,023	(2.96%)	\$320,257,917	5.22%
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Total Market	100.00%	\$75,843,090	(2.91%)	\$320,418,180	4.25%
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* Premiums from prior reporting period were \$0, less than \$0, or negligible.

QUARTERLY EXPERIENCE

Reporting Period	Premiums on Policies Written	Direct Written Premium	Direct Losses Paid
4th qtr 1999	\$33,294,548	\$31,278,739	\$13,470,874
1st qtr 2000	\$28,787,985	\$32,539,979	\$15,208,574
2nd qtr 2000	\$34,839,821	\$35,060,607	\$9,638,111
3rd qtr 2000	\$40,383,080	\$29,206,486	\$25,472,831
4th qtr 2000	\$35,972,379	\$34,102,932	\$30,697,566
1st qtr 2001	\$33,317,718	\$35,426,450	\$18,503,137
2nd qtr 2001	\$27,379,296	\$59,910,926	\$13,146,912
3rd qtr 2001	\$32,672,023	\$35,346,828	\$14,591,556
4th qtr 2001	\$46,744,141	\$47,766,265	\$25,510,077
1st qtr 2002	\$44,193,075	\$38,539,396	\$21,611,170
2nd qtr 2002	\$45,639,859	\$50,579,721	\$31,951,912
3rd qtr 2002	\$44,287,561	\$46,129,965	\$32,132,723
4th qtr 2002	\$39,794,746	\$40,468,853	\$24,789,968
1st qtr 2003	\$65,301,029	\$64,300,341	\$23,052,586
2nd qtr 2003	\$72,527,779	\$84,367,349	\$41,720,752
3rd qtr 2003	\$78,673,242	\$80,572,101	\$73,006,385
4th qtr 2003	\$72,099,487	\$78,115,601	\$15,837,639
1st qtr 2004	\$78,583,973	\$78,663,654	\$19,091,166
2nd qtr 2004	\$79,027,029	\$80,952,491	\$25,411,999
3rd qtr 2004	\$88,221,507	\$84,958,945	\$12,873,254
4th qtr 2004	\$70,978,554	\$75,843,090	\$1,731,964

EARNED TO INCURRED LOSS RATIO BY YEAR

Based on Annual Statement data from NAIC: incurred losses (LAE excluded) / earned premium

<u>Year</u>	<u>Loss Ratio</u> *
1993	102.8%
1994	64.8%
1995	96.7%
1996	99.0%
1997	51.8%
1998	58.6%
1999	63.8%
2000	74.1%
2001	74.4%
2002	114.5%
2003	77.0%
2004	74.8%

* *Miscellaneous Professional Liability is reported under General Liability on the Annual Statement; therefore, the Loss Ratios represent all coverages reported under General Liability.*

Complaint Data

The following chart presents a comparison of written complaints received and closed by TDI in the fourth quarter of 2004 and the fourth quarter of 2003. Also included are the number of direct policies written and the percent of complaints per policy for each line of business.

Line of Business	4TH QUARTER 2004			4TH QUARTER 2003		
	Number of Complaints	Number of Policies Written	Percent of Complaints per Policy	Number of Complaints	Number of Policies Written	Percent of Complaints per Policy
Product Liability	0	12,619	0.00000%	0	12,751	0.00000%
General Liability - Other ⁺	61	192,549	0.03168%	55	233,476	0.02356%
Fire & Allied Lines	11	43,951	0.02503%	7	44,534	0.01572%
Commercial Multiple Peril	16	104,985	0.01524%	27	80,183	0.03367%
Private Passenger Auto ⁺⁺	1,836	4,811,911	0.03816%	1,974	5,049,924	0.03909%
Homeowners	510	1,030,741	0.04948%	677	1,219,993	0.05549%
Workers' Compensation ⁺⁺⁺	28	33,260	0.08419%	31	36,109	0.08585%
Boiler & Machinery	**	**	**	**	**	**
Commercial Crime	**	**	**	**	**	**
Commercial Glass	**	**	**	**	**	**
Medical Professional Liability	3	10,590	0.02833%	7	15,396	0.04547%
Misc. Professional Liability	5	4,383	0.11408%	5	4,961	0.10079%

⁺ The General Electric Group wrote 4,043 small premium pre-paid legal policies in the 4th quarter of 2004 and 11,975 policies in the 4th quarter of 2003 that were excluded from the above table.

⁺⁺ Policies that included both Voluntary Liability and Physical Damage coverage reported a policy count in each category.

⁺⁺⁺ Complaints generally relate to rates, class codes, and experience modifiers. Complaints regarding adjusting and benefits are processed by the Texas Workers' Compensation Commission and are not reflected in this report.

** Complaints are not tracked for this line of business.

The number of complaints attributable to any one insurer was not significant, except for Private Passenger Auto and Homeowners. The complaint data for the top 25 groups (ranking based on number of policies written in the fourth quarter of 2004) for these two lines of insurance are presented on the next two pages.

**PRIVATE PASSENGER AUTO
FOURTH QUARTER DATA
LISTED BY PERCENT OF COMPLAINTS PER POLICY**

2004 Policies Written Rank	Group Name	4TH QUARTER 2004			4TH QUARTER 2003		
		Number of Complaints	Number of Policies Written	Percent of Complaints per Policy	Number of Complaints	Number of Policies Written	Percent of Complaints per Policy
12	Texas State National Group	85	59,375	0.14316%	109	77,698	0.14029%
16	Unitrin Group	48	38,557	0.12449%	64	46,886	0.13650%
20	Mercury General Group	31	25,530	0.12143%	29	22,251	0.13033%
9	Home State Insurance Group	109	95,600	0.11402%	86	92,537	0.09294%
22	Inerins Exchange Of The Automobile Club	21	19,602	0.10713%	13	23,091	0.05630%
17	Liberty Mutual Group	38	37,380	0.10166%	29	39,227	0.07393%
7	Nationwide Corp.	86	140,797	0.06108%	87	143,105	0.06079%
8	Berkshire Hathaway	74	128,172	0.05773%	43	127,400	0.03375%
13	Safeco Insurance Group	32	57,110	0.05603%	59	54,854	0.10756%
25	Metropolitan Group	6	14,380	0.04172%	12	14,963	0.08020%
3	Allstate Insurance Group	206	502,388	0.04100%	219	574,423	0.03813%
4	Progressive Group	144	430,000	0.03349%	160	370,811	0.04315%
15	Titus Group	17	53,952	0.03151%	10	46,419	0.02154%
21	Safeway Insurance Group	6	20,351	0.02948%	13	32,784	0.03965%
5	United Services Automobile Assoc. Group	52	191,180	0.02720%	56	188,206	0.02975%
14	Hartford Fire & Casualty Group	15	55,852	0.02686%	22	38,861	0.05661%
2	Zurich Insurance Group	200	884,657	0.02261%	233	856,247	0.02721%
19	Sentry Insurance Group	6	26,576	0.02258%	16	29,306	0.05460%
23	Germania Insurance Group	4	19,448	0.02057%	10	18,657	0.05360%
6	Southern Farm Bureau Casualty	28	157,325	0.01780%	22	157,065	0.01401%
1	State Farm IL	140	1,291,836	0.01084%	154	1,320,862	0.01166%
10	American National Financial Group	9	84,603	0.01064%	12	17,163	0.06992%
24	Agricultural Workers Insurance Group	1	17,899	0.00559%	3	9,924	0.03023%
11	Credit Suisse Group	1	60,898	0.00164%	0	42,998	0.00000%
18	Travelers Property Casualty Corp. Group	0	36,426	0.00000%	0	42,023	0.00000%
(All other licensed insurers)		477	362,017	0.13176%	513	662,163	0.07747%
(No company identified)*		0			0		
TOTALS		1,836	4,811,911	0.03816%	1,974	5,049,924	0.03909%

* Generally includes complaints where either: (a) no company was identified by complainant, (b) company was non-admitted (surplus lines), or (c) complaint was against an agent.

Complaint Data

HOMEOWNERS FOURTH QUARTER DATA LISTED BY PERCENT OF COMPLAINTS PER POLICY

2004 Policies Written Rank	Group Name	4TH QUARTER 2004			4TH QUARTER 2003		
		Number of Complaints	Number of Policies Written	Percent of Complaints per Policy	Number of Complaints	Number of Policies Written	Percent of Complaints per Policy
20	CNA Insurance Group	4	4,201	0.15306%	3	4,794	0.06258%
23	Central Mutual Insurance Company of Ohio	1	3,750	0.14310%	3	4,230	0.07092%
19	Assurant Inc. Group	2	5,156	0.09522%	7	4,360	0.16055%
21	Interins Exchange Of The Automobile Club	6	3,920	0.07772%	12	6,374	0.18826%
8	Texas Farm Bureau Mutual	3	24,493	0.07410%	8	21,872	0.03658%
11	Credit Suisse Group	0	13,839	0.07295%	0	14,002	0.00000%
13	Hartford Fire & Casualty Group	4	10,048	0.05992%	11	9,613	0.11443%
3	Zurich Insurance Group	73	124,869	0.05846%	124	113,678	0.10908%
9	NLASCO	14	18,894	0.04741%	13	18,763	0.06929%
2	Allstate Insurance Group	87	210,770	0.04128%	123	195,455	0.06293%
12	Safeco Insurance Group	8	10,967	0.03981%	15	11,309	0.13264%
5	Travelers Property Casualty Corp Group	0	55,038	0.03939%	0	50,480	0.00000%
18	Colonial Savings Group	1	5,224	0.03879%	6	7,514	0.07985%
6	Vesta Insurance Group	21	53,312	0.03870%	24	55,893	0.04294%
16	Amica Mutual Group	1	7,242	0.03557%	6	7,640	0.07853%
25	United Fire and Casualty Group	0	2,794	0.03496%	1	3,430	0.02915%
14	ARX Holding Corp Group	6	10,014	0.02734%	1	8,156	0.00000%
22	Beacon Insurance Group	3	3,860	0.02667%	4	3,862	0.10357%
1	State Farm Illinois	60	259,418	0.02313%	135	254,050	0.05314%
17	Chubb & Son Inc.	2	5,623	0.01914%	7	6,112	0.11453%
15	American National Financial Group	2	7,314	0.01381%	6	8,050	0.00000%
7	Nationwide Corporation	15	38,755	0.01225%	29	37,494	0.07735%
4	United Services Automobile Assoc. Group	15	75,650	0.00000%	32	63,747	0.05020%
10	Liberty Mutual Group	8	16,873	0.00000%	10	13,258	0.07543%
24	UNITRIN Group	5	3,494	0.00000%	8	5,202	0.15379%
	(All other licensed insurers)	169	55,223	0.30603%	89	290,655	0.03062%
	(No company identified)*	0			0		

TOTALS	510	1,030,741	0.04948%	677	1,219,993	0.05549%
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* Generally includes complaints where either: (a) no company was identified by complainant, (b) company was non-admitted (surplus lines), or (c) complaint was against an agent.

County Mutual Companies

NAMES OF GROUPS AND CORRESPONDING COUNTY MUTUAL COMPANIES

GROUPS

COUNTY MUTUAL COMPANIES

Allianz Insurance Group	Fireman's Fund County Mutual Insurance Company
Allstate Insurance Group	Allstate County Mutual Insurance Company
American National Financial Group	American National County Mutual Insurance Company
Capitol County Group	Capitol County Mutual Fire Insurance Company
Credit Suisse Group	Southern County Mutual Insurance Company
Fairfax Financial	Industrial County Mutual Insurance Company
Liberty Mutual Group	Liberty County Mutual Insurance Company
Great American E&S Insurance Company	Great Texas County Mutual Insurance Company
Home State County Mutual Insurance Company	Home State County Mutual Insurance Company
Mercury General Group	Mercury County Mutual Insurance Company
Nationwide Corporation	Colonial County Mutual Insurance Company
Old American County Mutual Fire Insurance Company	Old American County Mutual Fire Insurance Company
Progressive Group	Progressive County Mutual Insurance Company
Royal & Sun Alliance USA	Viking County Mutual Insurance Company
Safeway Insurance Group	Oak Brook County Mutual Insurance Company
Sentry Insurance Group	Dairyland County Mutual Insurance Company of Texas
Southern Farm Bureau Casualty	Farm Bureau County Mutual Insurance Company
State Farm IL	State Farm County Mutual Insurance Company
Texas State National Group	State & County Mutual Fire Insurance Company
Titus Group	Consumers County Mutual Insurance Company
USAA Group	USAA County Mutual Insurance Company
UNITRIN Group	Charter County Mutual Insurance Company
Zurich Insurance Group	Foremost County Mutual Insurance Company
Zurich Insurance Group	Farmers Texas County Mutual Insurance Company



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