

## TEXAS DEPARTMENT OF INSURANCE/PROPERTY & CASUALTY PROGRAM TITLE DIVISION/TITLE EXAMINATIONS

# SUMMARY OF OPERATIONS FOR 4TH QUARTER, FY 2006 JUNE – AUGUST, 2006 for presentation to the Texas Title Insurance Guaranty Association Board of Directors October 24, 2006

#### **COMPLIANCE AUDITS AND ESCROW AUDIT REPORTS**

	Qtr	FY 06	FY 05	FY 04	FY 03	FY 02	FY 01	FY 00
Field audits completed	76/5	237/26	257	264	233	250	233	261
Field audit reports processed	87	262	256	261	234	250	266	261
Section 2651.151 audit reports received	62	619	586	563	564	563	570	565
Section 2651.151 audit reports reviewed	193	598	556	556	558	568	560	567

## Analysis of Title Insurance Agencies Licensed as of 8/31/06

		Breakdown o	f Comprehensive	Audit Status
		Agencies	Agent's	# of
		Audited	last audit	New Agents
	# of	within last	was over 3	Never
Region	agencies	3 years	years ago	Audited
NTX	214	207	2	5
CTX	132	124	5	3
WTX	108	108	0	0
HOU	138	127	8	3
STX	45	42	1	2
Totals:	637	608	16	13
	% of Total:	95.5%	2.5%	2%

Goal: In order to comprehensively audit every agent at least once every three years, we need to conduct 212 comprehensive audits per year, which amounts to 53 audits per quarter.

Last 12 months (9/1/05 - 8/31/06): 237 audits (25 over goal) Last 3 months (6/1/06 - 8/31/06): 76 audits (23 over goal)

### Results of follow-up audits:

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No. of follow-ups completed	Compliance achieved	Improvement but further action needed	Another on-site audit or stronger action needed
5	3	2	0

Orders signed by Commissioner Geeslin during quarter:

DATE	ORDER #	AGENCY/PERSON	REASON	FINE AMT
6/8/06	06-0576	Guaranty Abstract Company of	Violated R-1, R-2, P-12, P-18, P-21, P-22, P-27,	Title agent's
		Throckmorton County	9.34, 9.35, 9.37, 9.39, 9.39A, 9.41, 9.48, 9.53, G-1, MEAPIC #1, 2, 6, 10, 14, 15, 17,18.	license revoked.
6/21/06	06-0626	Zapata County Title & Abstract Co., Zapata	Failed to timely remit policy guaranty fees.	\$3,950
7/12/06	06-0709	Jill Addington, Princeton	Acted as escrow officer without having license.	\$750
7/12/06	06-0713	Lone Star Title Company of Cass County, Linden	Failed to timely remit policy guaranty fees and annual escrow audit report.	\$6,250
7/12/06	06-0715	Valley Land Title Company, Edinburg	Failed to timely remit annual escrow audit report.	\$14,500
7/14/06	06-0725	Northwest Title Company, Inc., Houston & Carla Moore, Houston	Conducted unauthorized business of insurance.	\$100,000 + restitution
7/14/06	06-0736	Signature Title Company, Inc., Plano	Failed to timely remit policy guaranty fees.	\$3,000
7/21/06	06-0757	Lone Star Title, Inc., Southlake	Failed to timely remit policy guaranty fees.	\$2,400
7/21/06	06-0758	Tamara String, Katy	Violation of Section 2652.201 – false info on appl.	\$2,000
7/24/06	06-0773	Stewart Title of Corpus Christi, Inc.	Failed to timely remit annual escrow audit reports.	\$30,000
7/28/06	06-0792	Christine Hart, Princeton	Acted as escrow officer without having license.	\$1,500
7/28/06	06-0793	King Abstract Company, Stephenville	Failed to timely remit policy guaranty fees.	\$3,000
8/7/06	06-0826	Runnels County Title Co., Ballinger	Failed to timely remit policy guaranty fees.	\$1,700
8/21/06	06-0862	Lynn County Abstract & Title, Tahoka	Failed to timely remit policy guaranty fees.	\$2,000
8/21/06	06-0863	Currey Title Company, Inc., Crockett	Failed to timely remit annual escrow audit reports.	\$7,400
8/21/06	06-0864	Homestead Title Company, Inc., Crowell	Failed to timely remit policy guaranty fees.	\$1,600
8/21/06	06-0866	Superior Abstract & Title, LLC, Frisco	Failed to timely remit policy guaranty fees.	\$1,800
8/21/06	06-0867	Wintergarden Abstract and Guaranty Company, Inc., Pearsall	Failed to timely remit policy guaranty fees.	\$1,900
8/28/06	06-0887	Brent Bottom, Corpus Christi	Failed to complete all required CE hours.	\$1,000

Active cases in Financial, Legal & Fraud-

	Active cases at 6/1/06	Cases referred Qtr. 06-4	Cases cleared Qtr. 06-4	Active cases at 8/31/06
Financial Program				
Confidential Supervision	1	0	1	0
Insolvency	0	1	0	1
Legal & Compliance				
Miscellaneous violations of the TIC	11	7	5	13
Rebating	2	2	0	4
License revocation (agent and/or escrow officer)	1	1	1	1
Failure to timely submit escrow audit report &/or stat report &/or policy guaranty fees	35	17	14	38
Fraud Unit				
Misappropriation of fiduciary funds	2	0	0	2
Total	52	28	21	59

STATISTICAL REPORT LIMITED REVIEWS
Out of 76 comprehensive audits completed during the quarter, 20 (26%) included a limited review of the agent's latest statistical report. The following results were reported.

		QTR	FY 06	FY 05	FY 04	FY 03	FY 02
Number of statistical reports	reviewed.	20	56	58	61	46	59
1. No material discrepancion	es noted.	20	56	53	61	45	51
2. Incorrect agency number	r shown.	0	0	3	0	0	1
<ol><li>Total income and/or e agree with agency's fina</li></ol>	xpense amounts reported didn't ncial statements.	0	0	2	0	1	4
4. Mathematically inaccura	te.	0	0	0	0	0	1
5. Forms missing or incom	plete.	0	0	0	0	0	1
6. Premium division percer	ntages calculated incorrectly.	0	0	0	0	0	2

RESULTS OF COMPLIANCE AUDITS DURING QUARTER
Listed below are audit findings for June through August, 2006, the 4th quarter of the State's fiscal year 2006.
Numbers represent the number of agencies where the infraction occurred, not the number of times it occurred.

VIOLATION OR DISCREPANCY	QTR	YTD
INSOLVENCY		
Financial statements or other records indicated agent insolvent.	3	16
ABSTRACT PLANT		•
Abstract plant not in compliance with Article 9.02(i) and Procedural Rule P-12.	7	26
Agency personnel unable to retrieve instrument information. Unable to verify legal plant.	1	5
TEXAS INSURANCE CODE		
§ 101.102 – Conducted unauthorized business of insurance.	1	3
Section 2502.051 (formerly Art. 9.30) – Gave/received thing of value for referral of title insurance business.	0	11
Section 2704.001 (formerly Art. 9.34) – Provided policies to non-licensed entity and sold title evidence for counties for which agent was not licensed	0	0
Section 2704.001 (formerly Art. 9.34) – Policy not based on evidence from a legal abstract plant and/or no attempt made to contact out-of-county agents for title evidence.	2	5
Section 2704.001 (Art. 9.34) – Issued policies for property in county where not licensed.	1	10
Section 2704.001 (formerly Art. 9.34) – Signed commitments not maintained as part of complete evidence of insurability or countersigned policies not maintained.	19	57
Section 2651.002 (formerly Art. 9.36) – Agent used an unlicensed name or dba name.	8	28
Section 2651.301 (formerly Art. 9.37B) – Misappropriation or conversion to own use of money belonging to another person.	1	1
Section 2651.301 (formerly Art. 9.37B) – Failed to maintain separate escrow account (commingled escrow & operating funds).	7	22
Section 2651.101 and/or 2652.101 (formerly Art. 9.38 and/or 9.45) – No agency/escrow officer bond or insufficient bond.	7	21
<b>Section 2651.151 (formerly Art. 9.39)</b> – Annual escrow audit report prepared incorrectly or contained material inaccuracies or other problems.	3	12
Section 2652.001 (formerly Art. 9.41) – Unlicensed person acting as an escrow officer.	13	48
<b>Section 2602.151 (formerly Art. 9.48) and Administrative Rule G-1</b> – Failure to collect Policy Guaranty Fee or failure to maintain the policy fees in an escrow account.	14	45
Section 2602.103 (Art. 9.48) – Failure to produce requested files or other records.	2	9
<b>Section 2702.053 (formerly Art. 9.53)</b> – Actual receipts and/or disbursements not in agreement with settlement statement or premium split not disclosed.	25	92
BULLETINS		
<b>Title Bulletin No. 133</b> – Charged an unauthorized fee (cancellation or commitment fee).	1	2
<b>Title Bulletin No. 160</b> – All parties receiving portions of the real estate commission not disclosed on settlement statement.	22	77
PROCEDURAL RULES		•
P-1i: Operated in county for which not licensed.	2	8
P-18: Commitment not issued as required in rule or commitment incomplete.	3	2
P-21: Schedule D of commitment not in file or premium split not disclosed on commitment.	25	53
P-22: No T-00's in files or T-00's incorrect or incomplete.	22	69
P-27 ("Good Funds") violations: Unauthorized checks over \$1,500. Receipts not deposited timely or not received and posted before disbursements made.	16	21
P-35: Verbal or written guaranty, affirmation, indemnification, or certification issued or delivered.	1	3
P-61: Failure to issue title policy timely.	1	0

VIOLATION OR DISCREPANCY	QTR	YTD
RATE RULES		
Incorrect premium charged (violation of one or more rate rules).	26	79
R-1: Unauthorized fee charged for closing (or tax search) in addition to premium.	8	30
R-2: Premium remittances to underwriters not timely or amounts incorrect.	2	21
R-2: Premium collected but issuance of policy withheld.	1	8
R-2: Premium collected in installments or premium not collected at all.	1	1
R-19 (or other endorsement): Premium collected but endorsement not effected.	1	2
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS		
#1 - Monthly escrow trial balances not prepared or not prepared timely.	6	27
#1 - Testing proved escrow trial balances unreliable.	3	7
#1 - Escrow trial balances not prepared correctly.	10	37
#2 - Three-way reconciliations not prepared or not prepared timely or portions of records not available.	4	26
#2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in agreement. Differences unreconciled.	2	7
#2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly.	11	41
#3 – Reconciliations not approved by management or reviewed by another employee.	5	16
#4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by manager or owner.	0	1
#5 - Only one signature on escrow checks when agency's size required two signatures.	2	14
#6 - Records did not include copies of all checks, invoices, deposit slips and receipt items.	10	28
#7A - Invested escrow accounts not styled correctly.	3	9
#7B - No written authorization to invest escrow funds.	3	5
#7C - Invested escrow account used agent's tax ID number instead of that of beneficiary.	0	3
#7D – No control ledger for invested escrow accounts. Interest not posted timely.	1	8
#8 - Guaranty files used name identification instead of unique numbers. Same file number used for more than one transaction.	4	7
#9 - Escrow bank accounts not styled as "escrow" or "trust".	18	50
#10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds.	8	25
#12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files.	1	2
#13 - Seller not properly notified of NSF checks.	1	3
#14 - Guaranty file number not displayed on all escrow checks, deposit tickets or other documents.	1	7
#15 – Disbursement sheets missing, incomplete or incorrect.	30	88
#16 - Every disbursement not supported by invoice or sufficient other evidence.	34	102
#17 - Escrow receivables not cleared timely.	12	52
#18 – Settlement statement changes not initialed or supported adequately or contained white-out corrections.	1	3
#19 – Signed, pre-numbered receipts not issued for cash.	2	13
#20 – Images of checks did not meet requirements.	10	38
#21 – Escrow bank account not maintained at a financial institution in Texas.	0	1

VIOLATION OR DISCREPANCY	QTR	YTD
AGENCY		
Agent breached fiduciary responsibility to buyer and seller by engaging in "self-dealing".	5	22
Failed to disclose affiliated business arrangement as required by RESPA § 3500.15.	5	14
ESCROW ACCOUNTING		
Material escrow funds irregularity or irregularities [i.e., escrow bank account overdrawn, receipt posted but never actually received or check-clearing date problems].	0	0
Deposits and/or disbursements not booked in appropriate month.	11	28
Receivable(s) created by depositing into one bank account and disbursing from another account.	1	7
Reconciling items not posted timely and/or not cleared timely and/or not supported by adequate documentation.	4	18
Pattern of posting errors.	3	5
Signature on checks not on bank signature card or previous employees still on bank signature card.	1	3
Outstanding checks not cleared timely.	37	100
Deposit-in-transit list and/or outstanding checklist prepared incorrectly.	18	57
Duplicate check numbers in same escrow account; checks written out of numerical sequence or more than one check number used for same disbursement.	0	0
GUARANTY FILES		
Actual disbursement not in agreement with invoice or evidence maintained in file.	0	0
Insufficient documentation in file to make conclusion regarding open file balance.	0	0
Balance in file not in agreement with amount shown on escrow trial balance or in annual escrow audit report.	0	0
Policy or endorsement copies not in file.	0	0
Policy not furnished to owner timely or policy prepared incorrectly.	0	1
Original legal documents found in guaranty files after title policies issued.	2	6
Legal documents not recorded timely with county clerk or evidence of timely recording not in file.	25	86
Cash or disbursement check found in file.	4	8
Funds not disbursed or escheated to state.	26	58
SETTLEMENT STATEMENTS		
Required Form T-63 not prepared for POC items.	31	102
Actual receipts and/or disbursements not in agreement with settlement statement.	2	14
Amounts disclosed on settlement statements different from amounts actually disbursed.	1	7
Premium split for closing, title examination or title evidence not disclosed on settlement statement. Other information not disclosed on settlement statement.	3	15
Original or amended final settlement statements not signed by any/all parties.	4	22
Settlement statements prepared incorrectly or contained mathematical errors.	0	0
Incorrect issuing agency shown on settlement statement.	0	0