

TEXAS DEPARTMENT OF INSURANCE/PROPERTY & CASUALTY PROGRAM TITLE DIVISION/TITLE EXAMINATIONS

SUMMARY OF OPERATIONS FOR 2ND QUARTER, FY 2005 DECEMBER, 2004 – FEBRUARY, 2005 for presentation to the Texas Title Insurance Guaranty Association Board of Directors April 26, 2005

COMPLIANCE AUDITS AND ESCROW AUDIT REPORTS

| | Qtr | FY 05 | FY 04 | FY 03 | FY 02 | FY 01 | FY 00 | FY 99 |
|---|------|--------|-------|-------|-------|-------|-------|-------|
| Field audits completed | 53/8 | 108/26 | 264 | 233 | 250 | 233 | 261 | 350 |
| Field audit reports processed | 62 | 136 | 261 | 234 | 250 | 266 | 261 | 359 |
| Article 9.39 CPA audit reports received | 78 | 153 | 563 | 564 | 563 | 570 | 565 | 569 |
| Article 9.39 CPA audit reports reviewed | 100 | 116 | 556 | 558 | 568 | 560 | 567 | 558 |

Analysis of Title Insurance Agencies Licensed as of 2/28/05

| | | Breakdown o | f Comprehensive | Audit Status |
|---------|-------------|--------------------|-----------------|--------------|
| | | Agencies | Agent's | # of |
| | | Audited last audit | | New Agents |
| | # of | within last | was over 3 | Never |
| Region | agencies | 3 years | years ago | Audited |
| NTX | 200 | 183 | 5 | 12 |
| CTX | 121 | 114 | 3 | 4 |
| WTX | 110 | 109 | 0 | 1 |
| HOU | 128 | 114 | 4 | 10 |
| STX | 45 | 43 | 2 | 0 |
| Totals: | 604 | 563 | 14 | 27 |
| | % of Total: | 93.2% | 2.3% | 4.5% |

Goal: In order to comprehensively audit every agent at least once every three years, we need to conduct 201 comprehensive audits per year, which amounts to 50 audits per quarter.

Last 12 months (3/1/04 - 2/28/05): 248 audits (47 over goal) Last 3 months (12/1/04 - 2/28/05): 53 audits (3 over goal)

Results of follow-up audits:

| <u> </u> | <u> </u> | | |
|-----------------------------|------------------------|---------------------------------------|---|
| No. of follow-ups completed | Compliance achieved | Improvement but further action needed | Another on-site audit or stronger action needed |
| 8 | 5 | 1 | 2 |

Orders signed by Commissioner Montemayor during quarter:

| O acio | Jigiica i | by commissioner montenay | or during quarter. | |
|----------|-----------|---|---|-----------------|
| DATE | ORDER# | <u>AGENCY</u> | <u>REASON</u> | FINE AMT |
| 12/8/04 | 04-1176 | Aimee Noelle Burt | Performed closings before being licensed. | \$250 |
| 12/28/04 | 04-1241 | Colorado City Abstract & Title Co. | Failed to timely file annual escrow audit reports. | \$3,000 |
| 12/28/04 | 04-1242 | Mitchell County Abs. Co., Colorado City | Failed to timely file annual escrow audit reports. | \$2,000 |
| 1/4/05 | 05-0007 | Strategic Abstract & Title, Midland | Violation of Articles 9.34, 9.41, P-22, #1, #2, and #17. | \$5,000 |
| 1/4/05 | 05-0008 | Max Thomas (fee attorney) | Allowed employees to close before licensed. | \$5,000 |
| 1/7/05 | 05-0038 | Lone Star Title, Inc., Southlake | Violation of Articles 9.07A, 9.34, 9.37, 9.38, 9.39, 9.41, 9.48, R-1, R-2, P-12, P-21, P-22, P-27, #1, #2, #12, #15, #16, #17, #19 and #20. | \$40,000 |
| 1/7/05 | 05-0040 | Lawyers Title Insurance Corp Plano | Failed to file escrow audit report. | \$2,000 |
| 1/20/05 | 05-0081 | Surety Title Company, San Angelo | Failed to timely file escrow audit report. | \$2,500 |
| 1/25/05 | 05-0101 | Delta County Title & Abst. Co., Cooper | Failed to timely file escrow audit report. | \$1,500 |
| 2/23/05 | 05-0186 | Renaissance Title, LLC, Allen | Failed to timely file stat reports, escrow audit reports, and guaranty fees + viol. of Art. 9.34, 9.37, 9.48, 9.53, P-1, P-12, P-21, P-22, P-27, R-1, R-29, #1, #2, #6, #9, #16, & #17. | \$21,000 |
| 2/24/05 | 05-0191 | Chicago Title Insurance Co. – Houston | Violations of R-1, Art. 9.02, 9.37, 9.39A, 9.53, P-27, MEAPIC #6, #13, #15, & #16. | \$1,200,000 |
| 2/28/05 | 05-0203 | Stewart Title of Midland | Did not timely file escrow audit reports. | \$6,000 |
| 2/28/05 | 05-0204 | Wood County Title Company | Failed to timely file escrow audit report. | \$1,000 |
| 2/28/05 | 05-0208 | Realty Title & Abstract Company, Ennis | Allowed fee office to perform closings before the personnel were licensed. | \$4,000 |
| 2/28/05 | 05-0209 | Trans Union Settlement Solutions, Hous. | Failed to remit policy guaranty fees timely. | \$800 |
| | | | | |

Active cases in Financial, Legal & Fraud:

| | Total active cases at 12/1/04 | Cases referred during quarter | Cases cleared during quarter | Total active cases at 2/28/05 |
|---|--|--|---------------------------------------|--|
| Financial Program | | | | |
| Confidential Supervision | 1 | 0 | 0 | 1 |
| Monitoring after Confidential Supervision | 0 | 0 | 0 | 0 |
| Insolvency | 1 | 0 | 1 | 0 |
| Legal & Compliance | | | | |
| Miscellaneous violations of the TIC | 13 | 6 | 6 | 13 |
| Rebating | 5 | 3 | 0 | 8 |
| License revocation (agent and/or escrow officer) | 4 | 0 | 1 | 3 |
| Failure to timely submit escrow audit report &/or stat report &/or policy guaranty fees | 15 | 4 | 9 | 10 |
| Fraud Unit | | | | |
| Misappropriation of fiduciary funds | 0 | 0 | 0 | 0 |
| Total | 39 | 13 | 17 | 35 |

STATISTICAL REPORT LIMITED REVIEWS
Out of 53 comprehensive audits completed during the quarter, 20 (38%) included a limited

review of the agent's latest statistical report. The following results were reported.

| | | | FY | FY | FY | FY | FY |
|--------|--|-----|----|----|----|----|----|
| | | QTR | 05 | 04 | 03 | 02 | 01 |
| Numbe | r of statistical reports reviewed. | 20 | 43 | 61 | 46 | 59 | 54 |
| 1. No | material discrepancies noted. | 18 | 38 | 61 | 45 | 51 | 43 |
| 2. Inc | orrect agency number shown. | 1 | 3 | 0 | 0 | 1 | 3 |
| 3. Tot | al income and/or expense amounts reported didn't | 1 | 2 | 0 | 1 | 4 | 5 |
| | ee with agency's financial statements. | | | | | | |
| 4. Exp | penses in wrong category. Not considered material. | 0 | 0 | 0 | 0 | 0 | 1 |
| 5. Pre | emium income not reported. | 0 | 0 | 0 | 0 | 0 | 1 |
| 6. Ma | thematically inaccurate. | 0 | 0 | 0 | 0 | 1 | 1 |
| 7. Mis | scellaneous other discrepancies. | 0 | 0 | 0 | 0 | 0 | 1 |
| 8. For | rms missing or incomplete. | 0 | 0 | 0 | 0 | 1 | 1 |
| 9. Pre | emium division percentages calculated incorrectly. | 0 | 0 | 0 | 0 | 2 | 1 |

RESULTS OF COMPLIANCE AUDITS DURING QUARTER
Listed below are audit findings for December, 2004 through February, 2005, the 2nd quarter of the state's fiscal year 2005. Numbers represent the number of <u>agencies</u> where the infraction occurred, not the number of times it occurred.

| VIOLATION OR DISCREPANCY | QTR | YTD |
|---|-----|-----|
| INSOLVENCY | | |
| Financial statements or other records indicated agent insolvent. | 4 | 5 |
| ABSTRACT PLANT | | |
| Abstract plant not in compliance with Article 9.02(i) and Procedural Rule P-12. | 8 | 15 |
| Agency personnel unable to retrieve instrument information. Unable to verify legal plant. | 0 | 0 |
| TEXAS INSURANCE CODE | | |
| § 101.102 – Conducted unauthorized business of insurance. | 0 | 0 |
| Article 9.30 – Gave/received thing of value for referral of title insurance business. | 4 | 9 |
| Articles 1.14-1 and 9.34 – Provided policies to non-licensed entity and sold title evidence for counties for which agent was not licensed | 0 | 0 |
| Article 9.34 – Issued policy not based on title evidence prepared from a legal abstract plant and/or no attempt made to contact out-of-county agents for title evidence. | 0 | 0 |
| Article 9.34 – Issued policies for property located in county for which not licensed. | 0 | 3 |
| Article 9.34 – Signed commitments not maintained as part of complete evidence of insurability or countersigned policies not maintained. | 7 | 17 |
| Article 9.36 – Agent used an unlicensed name or dba name. | 6 | 13 |
| Article 9.37B – Misappropriation or conversion to own use of funds belonging to another person (includes depositing "overages" into operating account rather than refunding). | 1 | 2 |
| Article 9.37B – Failed to maintain separate escrow account (commingled funds). | 2 | 7 |
| Article 9.38 and/or 9.45 – No agency/escrow officer bond or insufficient bond. | 8 | 19 |
| Article 9.39 – Annual escrow audit report prepared incorrectly or contained material inaccuracies or other problems. | 3 | 10 |
| Article 9.41 – Unlicensed person performing duties of escrow officer. | 12 | 29 |
| Article 9.48 and Administrative Rule G-1 – Failure to collect Policy Guaranty Fee | 15 | 33 |
| Article 9.48 – Failure to produce requested files or other records for audit. | 1 | 4 |
| Article 9.53 – Actual receipts and/or disbursements not in agreement with settlement statement or premium split not disclosed. | 23 | 48 |
| BULLETINS | | |
| Title Bulletin No. 133 – Charged an unauthorized fee (cancellation or commitment fee). | 0 | 0 |
| Title Bulletin No. 160 – All parties receiving portions of the real estate commission not disclosed on settlement statement. | 12 | 37 |
| PROCEDURAL RULES | | |
| P-1i: Operated in county for which not licensed. | 0 | 1 |
| P-18: Commitment not issued as required in rule or commitment incomplete. | 2 | 3 |
| P-21: Schedule D of commitment not in file or premium split not disclosed on commitment. | 15 | 37 |
| P-22: No T-00's in files or T-00's incorrect or incomplete. | 21 | 52 |
| P-27 ("Good Funds") violations: Unauthorized checks over \$1,500. Receipts not deposited timely or not received and posted before disbursements made. | 12 | 24 |
| P-31: No original signature on directly issued policies. Rubber stamp used. | 5 | 8 |
| P-35: Verbal or written guaranty, affirmation, indemnification, or certification issued or delivered | 0 | 2 |

| VIOLATION OR DISCREPANCY | QTR | YTD |
|--|-----|-----|
| RATE RULES | | |
| Incorrect premium charged (violation of one or more rate rules). | 15 | 47 |
| R-1: Unauthorized fee charged for closing (or tax search) in addition to premium. | 11 | 20 |
| R-2: Premium remittances to underwriters not timely or amounts incorrect. | 4 | 8 |
| R-2: Premium collected but issuance of policy withheld. | 0 | 1 |
| R-2: Premium collected in installments or premium not collected at all. | 0 | 0 |
| R-19 (or other endorsement): Premium collected but endorsement not effected. | 0 | 0 |
| MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS | | 1 |
| #1 - Monthly escrow trial balances not prepared or not prepared timely. | 3 | 11 |
| #1 - Testing proved escrow trial balances unreliable. | 0 | 2 |
| #1 - Escrow trial balances not prepared correctly. | 5 | 16 |
| #2 - Three-way reconciliations not prepared or not prepared timely or portions of records not available. | 4 | 13 |
| #2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in agreement. Differences unreconciled. | 1 | 4 |
| #2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly. | 6 | 20 |
| #3 – Reconciliations not approved by management or reviewed by another employee. | 6 | 10 |
| #4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by manager or owner. | 1 | 2 |
| #5 - Only one signature on escrow checks when agency's size required two signatures. | 3 | 8 |
| #6 - Records did not include copies of all checks, invoices, deposit slips and receipt items. | 7 | 9 |
| #7A - Invested escrow accounts not styled correctly. | 4 | 11 |
| #7B - No written authorization to invest escrow funds. | 0 | 1 |
| #7C - Invested escrow account used agent's tax ID number instead of that of beneficiary. | 1 | 3 |
| #7D – No control ledger for invested escrow accounts. Interest not posted timely. | 2 | 6 |
| #8 - Guaranty files used name identification instead of unique numbers. Same file number used for more than one transaction. | 2 | 6 |
| #9 - Escrow bank accounts not styled as "escrow" or "trust". | 8 | 20 |
| #10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds. | 4 | 16 |
| #12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files. | 0 | 2 |
| #13 - Seller not properly notified of NSF checks. | 0 | 0 |
| #14 - Guaranty file number not displayed on all escrow checks, deposit tickets or other documents. | 3 | 6 |
| #15 – Disbursement sheets missing, incomplete or incorrect. | 25 | 56 |
| #16 - Every disbursement not supported by invoice or sufficient other evidence. | 25 | 60 |
| #17 - Escrow receivables not cleared timely. | 14 | 34 |
| #18 – Settlement statement changes not initialed or supported adequately or contained | 2 | 3 |
| white-out corrections. | 4 | 5 |
| #19 – Signed, pre-numbered receipts not issued for cash. | | |
| #20 – Images of checks did not meet requirements. #21 – Escrow bank account not maintained at a financial institution in Texas. | 11 | 21 |

| VIOLATION OR DISCREPANCY | | |
|---|----|----|
| AGENCY | | |
| Agent breached fiduciary responsibility to buyer and seller by engaging in "self-dealing". | 2 | 5 |
| Failed to disclose affiliated business arrangement as required by RESPA § 3500.15. | 4 | 11 |
| ESCROW ACCOUNTING | | |
| Material escrow funds irregularity or irregularities [i.e., escrow bank account overdrawn, receipt posted but never actually received or check-clearing date problems]. | 0 | 1 |
| Deposits and/or disbursements not booked in appropriate month. | 6 | 12 |
| Receivable(s) created by depositing into one bank account and disbursing from another account. | 1 | 5 |
| Reconciling items not posted timely and/or not cleared timely and/or not supported by adequate documentation. | 8 | 19 |
| Pattern of posting errors. | 0 | 5 |
| Signature on checks not on bank signature card or previous employees still on bank signature card. | 3 | 6 |
| Outstanding checks not cleared timely. | 20 | 54 |
| Deposit-in-transit list and/or outstanding checklist prepared incorrectly. | 13 | 27 |
| Duplicate check numbers in same escrow account; checks written out of numerical sequence or more than one check number used for same disbursement. | 0 | 0 |
| GUARANTY FILES | | |
| Actual disbursement not in agreement with invoice or evidence maintained in file. | 0 | 0 |
| Insufficient documentation in file to make conclusion regarding open file balance. | 0 | 0 |
| Balance in file not in agreement with amount shown on escrow trial balance or in annual escrow audit report. | 0 | 0 |
| Policy or endorsement copies not in file. | 0 | 0 |
| Policy not furnished to owner timely or policy prepared incorrectly. | 0 | 0 |
| Original legal documents found in guaranty files after title policies issued. | 0 | 2 |
| Legal documents not recorded timely with county clerk or evidence of timely recording not in file. | 16 | 45 |
| Cash or disbursement check found in file. | 1 | 5 |
| Funds not disbursed or escheated to state. | 17 | 36 |
| SETTLEMENT STATEMENTS | | |
| Required Form T-63 not prepared for POC items. | 19 | 47 |
| Actual receipts and/or disbursements not in agreement with settlement statement. | 4 | 14 |
| Amounts disclosed on settlement statements different from amounts actually disbursed. | 0 | 1 |
| Premium split for closing, title examination or title evidence not disclosed on settlement statement. Other information not disclosed on settlement statement. | 3 | 7 |
| Original or amended final settlement statements not signed by any/all parties. | 6 | 10 |
| Settlement statements prepared incorrectly or contained mathematical errors. | 0 | 0 |
| Incorrect issuing agency shown on settlement statement. | 0 | 0 |