

## TEXAS DEPARTMENT OF INSURANCE/PROPERTY & CASUALTY PROGRAM TITLE DIVISION/TITLE EXAMINATIONS

# SUMMARY OF OPERATIONS FOR 1ST QUARTER, FY 2006 SEPTEMBER, 2005 – NOVEMBER, 2005 for presentation to the Texas Title Insurance Guaranty Association Board of Directors January 24, 2006

#### **COMPLIANCE AUDITS AND ESCROW AUDIT REPORTS**

	Qtr	FY 06	FY 05	FY 04	FY 03	FY 02	FY 01	FY 00
Field audits completed	55/3	55/3	257	264	233	250	233	261
Field audit reports processed	55	55	256	261	234	250	266	261
Article 9.39 CPA audit reports received	84	84	586	563	564	563	570	565
Article 9.39 CPA audit reports reviewed	63	63	556	556	558	568	560	567

#### Analysis of Title Insurance Agencies Licensed as of 11/30/05

		Breakdown of	f Comprehensive	Audit Status
		Agencies	Agent's	# of
		Audited	last audit	New Agents
	# of	within last	was over 3	Never
Region	agencies	3 years	years ago	Audited
NTX	208	198	1	9
CTX	128	121	3	4
WTX	110	110	0	0
HOU	134	107	19	8
STX	45	45	0	0
Totals:	625	581	23	21
	% of Total:	93%	3.7%	3.3%

Goal: In order to comprehensively audit every agent at least once every three years, we need to conduct 208 comprehensive audits per year, which amounts to 52 audits per quarter.

Last 12 months (12/1/04 – 11/30/05): 217 audits (9 over goal) Last 3 months (9/1/05 – 11/30/05): 55 audits (3 over goal)

#### Results of follow-up audits:

No. of follow-ups completed	Compliance achieved	Improvement but further action needed	Another on-site audit or stronger action needed
3	0	2	1

Orders signed by Commissioner Geeslin during quarter:

<u>DATE</u>	ORDER #	AGENCY/ENTITY	<u>REASON</u>	FINE AMT
9/1/05	05-0756	First American Title Insurance Co	Allowed unlicensed employee to perform duties of an	\$20,000
		Corpus Christi	escrow officer before becoming licensed.	
10/5/05	05-0853	Jeralynn Christen Foley	Violated Articles 9.30, 9.41, & 9.44 and Procedural Rule P- 22.	\$3,000
10/5/05	05-0855	Wayman Lee Prince	Violated Articles 9.30, 9.41, & 9.44 and Procedural Rule P-22.	\$7,000
10/5/05	05-0856	First Southwestern Title Co. of America, LLC, Houston	Violated Articles 9.07, 9.30, 9.36, 9.37, 9.39, 9.41, 9.43, 9.44, & 9.48, MEAPIC #1, #2, #9, & #17, Procedural Rules P-21 & P-22.	Agent license revoked
10/17/05	05-0888	Title Texas, Inc., and Stewart Hoge, Dallas	Violated Articles 9.34, & 9.37 and Procedural Rules P-1, P-12, P-21, and P-22.	\$250,000
11/29/05	05-1010	American Title Co., Houston	Violated Articles 9.30 & 9.44, TIC 101.102 and Procedural Rule P-22.	\$300,000
11/30/05	05-1013	James Stephen Keyser	Violated Articles 9.30, 9.41, & 9.44 and Procedural Rule P- 22.	\$12,500

Active cases in Financial, Legal & Fraud:

	Total active cases at 9/1/05	Cases referred during quarter	Cases cleared during quarter	Total active cases at 11/30/05
Financial Program				
Confidential Supervision	1	0	0	1
Monitoring after Confidential Supervision	0	0	0	0
Insolvency	0	0	0	0
Legal & Compliance				
Miscellaneous violations of the TIC	12	4	7	9
Rebating	7	0	0	7
License revocation (agent and/or escrow officer)	2	1	1	2
Failure to timely submit escrow audit report &/or stat report &/or policy guaranty fees	23	8	0	31
Fraud Unit				
Misappropriation of fiduciary funds	2	0	0	2
Total	47	13	8	52

### STATISTICAL REPORT LIMITED REVIEWS

Out of 55 comprehensive audits completed during the quarter, 13 (24%) included a limited review of the agent's latest statistical report. The following results were reported.

			FY	FY	FY	FY	FY
		QTR	06	05	04	03	02
Nu	mber of statistical reports reviewed.	13	13	58	61	46	59
1.	No material discrepancies noted.	13	13	53	61	45	51
2.	Incorrect agency number shown.	0	0	3	0	0	1
3.	Total income and/or expense amounts reported didn't	0	0	2	0	1	4
	agree with agency's financial statements.						
4.	Expenses in wrong category. Not considered material.	0	0	0	0	0	0
5.	Premium income not reported.	0	0	0	0	0	0
6.	Mathematically inaccurate.	0	0	0	0	0	1
7.	Miscellaneous other discrepancies.	0	0	0	0	0	0
8.	Forms missing or incomplete.	0	0	0	0	0	1
9.	Premium division percentages calculated incorrectly.	0	0	0	0	0	2

RESULTS OF COMPLIANCE AUDITS DURING QUARTER
Listed below are audit findings for September through November of 2005, the 1st quarter of the State's fiscal year 2006. Numbers represent the number of agencies where the infraction occurred, not the number of times it occurred.

VIOLATION OR DISCREPANCY	QTR	YTD
INSOLVENCY		
Financial statements or other records indicated agent insolvent.	2	2
ABSTRACT PLANT		
Abstract plant not in compliance with Article 9.02(i) and Procedural Rule P-12.	10	10
Agency personnel unable to retrieve instrument information. Unable to verify legal plant.	0	0
<b>TEXAS INSURANCE CODE</b> § 101.102 – Conducted unauthorized business of insurance.	0	0
Section 2502.051 (formerly Art. 9.30) – Gave/received thing of value for referral of title	5	5
insurance business.		
<b>Section 2704.001 (formerly Art. 9.34)</b> – Provided policies to non-licensed entity and sold title evidence for counties for which agent was not licensed	0	0
Section 2704.001 (formerly Art. 9.34) – Policy not based on evidence from a legal	1	1
abstract plant and/or no attempt made to contact out-of-county agents for title evidence.		•
Section 2704.001 (Art. 9.34) – Issued policies for property in county where not licensed.	3	3
<b>Section 2704.001 (formerly Art. 9.34)</b> – Signed commitments not maintained as part of complete evidence of insurability or countersigned policies not maintained.	15	15
Section 2651.002 (formerly Art. 9.36) – Agent used an unlicensed name or dba name.	4	4
Section 2651.301 (formerly Art. 9.37B) – Misappropriation or conversion to own use of money belonging to another person.	0	0
Section 2651.301 (formerly Art. 9.37B) – Failed to maintain separate escrow account (commingled escrow & operating funds).	3	3
Section 2651.101 and/or 2652.101 (formerly Art. 9.38 and/or 9.45) – No agency/escrow officer bond or insufficient bond.	4	4
Section 2651.151 (formerly Art. 9.39) – Annual escrow audit report prepared incorrectly or contained material inaccuracies or other problems.	3	3
Section 2652.001 (formerly Art. 9.41) – Unlicensed person acting as an escrow officer.	10	10
Section 2602.151 (formerly Art. 9.48) and Administrative Rule G-1 – Failure to collect Policy Guaranty Fee or failure to maintain the policy fees in an escrow account.	7	7
Section 2602.103 (Art. 9.48) – Failure to produce requested files or other records.	1	1
Section 2702.053 (formerly Art. 9.53) – Actual receipts and/or disbursements not in agreement with settlement statement or premium split not disclosed.	17	17
BULLETINS  Title Bulletin No. 133 – Charged an unauthorized fee (cancellation or commitment fee).	0	0
Title Bulletin No. 160 – All parties receiving portions of the real estate commission not	16	16
disclosed on settlement statement.		
PROCEDURAL RULES		
P-1i: Operated in county for which not licensed.	3	3
P-18: Commitment not issued as required in rule or commitment incomplete.	1	1
P-21: Schedule D of commitment not in file or premium split not disclosed on commitment.	19	19
P-22: No T-00's in files or T-00's incorrect or incomplete.	19	19
P-27 ("Good Funds") violations: Unauthorized checks over \$1,500. Receipts not deposited timely or not received and posted before disbursements made.	8	8
P-31: No original signature on directly issued policies. Rubber stamp used.	2	2
P-35: Verbal or written guaranty, affirmation, indemnification, or certification issued or	0	0

VIOLATION OR DISCREPANCY	QTR	YTD
RATE RULES		
Incorrect premium charged (violation of one or more rate rules).	12	12
R-1: Unauthorized fee charged for closing (or tax search) in addition to premium.	6	6
R-2: Premium remittances to underwriters not timely or amounts incorrect.	5	5
R-2: Premium collected but issuance of policy withheld.	2	2
R-2: Premium collected in installments or premium not collected at all.	0	0
R-19 (or other endorsement): Premium collected but endorsement not effected.	0	0
MINIMUM ESCROW ACCOUNTING PROCEDURES & INTERNAL CONTROLS		T
#1 - Monthly escrow trial balances not prepared or not prepared timely.	5	5
#1 - Testing proved escrow trial balances unreliable.	2	2
#1 - Escrow trial balances not prepared correctly.	4	4
#2 - Three-way reconciliations not prepared or not prepared timely or portions of records not available.	4	4
#2 - Escrow trial balances and/or book balances and/or reconciled bank balances not in agreement. Differences unreconciled.	0	0
#2 - Bank reconciliations, book balances, or three-way reconciliations prepared incorrectly.	4	4
#3 – Reconciliations not approved by management or reviewed by another employee.	2	2
#4 - Accounting duties not segregated sufficiently and reconciliations not reviewed by manager or owner.	0	0
#5 - Only one signature on escrow checks when agency's size required two signatures.	1	1
#6 - Records did not include copies of all checks, invoices, deposit slips and receipt items.	5	5
#7A - Invested escrow accounts not styled correctly.	1	1
#7B - No written authorization to invest escrow funds.	0	0
#7C - Invested escrow account used agent's tax ID number instead of that of beneficiary.	1	1
#7D – No control ledger for invested escrow accounts. Interest not posted timely.	1	1
#8 - Guaranty files used name identification instead of unique numbers. Same file number used for more than one transaction.	2	2
#9 - Escrow bank accounts not styled as "escrow" or "trust".	6	6
#10 - No management approval for disbursements made on accounts open for more than six months or no review for disposition of funds.	5	5
#12 - No management approval for transfers of funds between guaranty files and/or transfers not documented in the files.	0	0
#13 - Seller not properly notified of NSF checks.	0	0
#14 - Guaranty file number not displayed on all escrow checks, deposit tickets or other documents.	0	0
#15 – Disbursement sheets missing, incomplete or incorrect.	17	17
#16 - Every disbursement not supported by invoice or sufficient other evidence.	19	19
#17 - Escrow receivables not cleared timely.	7	7
#18 – Settlement statement changes not initialed or supported adequately or contained white-out corrections.	0	0
#19 – Signed, pre-numbered receipts not issued for cash.	2	2
#20 – Images of checks did not meet requirements.	9	9
#21 – Escrow bank account not maintained at a financial institution in Texas.	1	1

VIOLATION OR DISCREPANCY	QTR	YTD
AGENCY		
Agent breached fiduciary responsibility to buyer and seller by engaging in "self-dealing".	6	6
Failed to disclose affiliated business arrangement as required by RESPA § 3500.15.	5	5
ESCROW ACCOUNTING		
Material escrow funds irregularity or irregularities [i.e., escrow bank account overdrawn, receipt posted but never actually received or check-clearing date problems].	0	0
Deposits and/or disbursements not booked in appropriate month.	4	4
Receivable(s) created by depositing into one bank account and disbursing from another account.	2	2
Reconciling items not posted timely and/or not cleared timely and/or not supported by adequate documentation.	4	4
Pattern of posting errors.		
Signature on checks not on bank signature card or previous employees still on bank signature card.	0	0
Outstanding checks not cleared timely.	18	18
Deposit-in-transit list and/or outstanding checklist prepared incorrectly.	7	7
Duplicate check numbers in same escrow account; checks written out of numerical sequence or more than one check number used for same disbursement.	0	0
GUARANTY FILES		
Actual disbursement not in agreement with invoice or evidence maintained in file.	0	0
Insufficient documentation in file to make conclusion regarding open file balance.	0	0
Balance in file not in agreement with amount shown on escrow trial balance or in annual escrow audit report.	0	0
Policy or endorsement copies not in file.	0	0
Policy not furnished to owner timely or policy prepared incorrectly.	0	0
Original legal documents found in guaranty files after title policies issued.	0	0
Legal documents not recorded timely with county clerk or evidence of timely recording not in file.	18	18
Cash or disbursement check found in file.	0	0
Funds not disbursed or escheated to state.	12	12
SETTLEMENT STATEMENTS		
Required Form T-63 not prepared for POC items.	19	19
Actual receipts and/or disbursements not in agreement with settlement statement.	4	4
Amounts disclosed on settlement statements different from amounts actually disbursed.	2	2
Premium split for closing, title examination or title evidence not disclosed on settlement statement. Other information not disclosed on settlement statement.	6	6
Original or amended final settlement statements not signed by any/all parties.	11	11
Settlement statements prepared incorrectly or contained mathematical errors.	0	0
Incorrect issuing agency shown on settlement statement.	0	0