

## SECTION 5: CROSS-TABULATION OF RESULTS

### SURVEY QUESTION #7

Included in the Small Employer Survey is Question #7, which asks:

- 7. Not including the business owner(s), approximately what is the average annual salary (excluding all benefits) for a full-time employee?**
- a. Less than \$10,000
  - b. \$10,000 - \$15,000
  - c. \$15,001 - \$20,000
  - d. \$20,001 - \$25,000
  - e. \$25,001 - \$50,000
  - f. \$50,001 - \$75,000
  - g. More than \$75,000

The following charts show the cross-tabulation between average annual salary and position on particular policy options. The policy option is shown at the top of each table.

<b>Question 64 – Allowing small businesses to join with other small businesses for the purpose of purchasing health insurance at rates similar to those experienced by large employers (known as “purchasing alliances”)</b>				
<b>Annual Salary</b>	<b>Strongly Support</b>	<b>Generally Support</b>	<b>Generally Oppose</b>	<b>Strongly Oppose</b>
Less than \$10,000	68.2%	25.5%	4.5%	1.8%
\$10,000-\$15,000	68.1%	26.8%	3.5%	1.5%
\$15,001-\$20,000	70.9%	24.9%	3.3%	0.9%
\$20,001-\$25,000	74.5%	22.1%	2.4%	1.1%
\$25,001-\$50,000	78.1%	19.4%	1.6%	1.0%
\$50,001-\$75,000	81.2%	16.9%	1.5%	0.4%
More than \$75,000	82.3%	14.9%	2.3%	0.6%

<b>Question 65 - Allowing small businesses to purchase insurance through a large existing health insurance plan, such as the Texas state employees’ health plan or the health plan for federal government employees</b>				
<b>Annual Salary</b>	<b>Strongly Support</b>	<b>Generally Support</b>	<b>Generally Oppose</b>	<b>Strongly Oppose</b>
Less than \$10,000	62.9%	29.3%	4.8%	3.0%
\$10,000-\$15,000	64.3%	29.1%	4.0%	2.6%
\$15,001-\$20,000	67.6%	25.8%	4.2%	2.4%
\$20,001-\$25,000	67.3%	26.0%	4.3%	2.4%
\$25,001-\$50,000	67.9%	24.4%	5.0%	2.7%
\$50,001-\$75,000	65.4%	28.0%	3.9%	2.6%
More than \$75,000	67.8%	24.1%	4.6%	3.4%

**Question 66 - Reducing the mandated benefits insurers must include in their policies (such as coverage of immunizations, mammograms, chiropractic care, chemical/drug abuse, etc.) as long as insurers are also required to reduce their premium costs**

Annual Salary	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$10,000	29.9%	38.9%	15.0%	16.2%
\$10,000-\$15,000	32.2%	39.0%	17.7%	11.1%
\$15,001-\$20,000	32.8%	34.0%	19.9%	13.3%
\$20,001-\$25,000	28.4%	35.0%	20.8%	15.8%
\$25,001-\$50,000	25.3%	30.1%	24.2%	20.3%
\$50,001-\$75,000	23.9%	23.5%	27.9%	24.8%
More than \$75,000	22.4%	27.6%	24.7%	25.3%

**Question 67 - Reducing the mandated benefits insurers must include in their policies but not requiring a reduction in premium costs**

Annual Salary	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$10,000	7.1%	18.4%	19.3%	55.2%
\$10,000-\$15,000	9.1%	15.0%	23.2%	52.7%
\$15,001-\$20,000	8.2%	11.4%	20.3%	60.0%
\$20,001-\$25,000	5.7%	10.4%	18.3%	65.6%
\$25,001-\$50,000	5.4%	8.8%	17.5%	68.3%
\$50,001-\$75,000	5.1%	7.1%	18.5%	69.3%
More than \$75,000	10.7%	5.4%	17.3%	66.7%

**Question 68 - Providing a financial incentive to encourage small employers to provide health insurance for their employees**

Annual Salary	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$10,000	50.9%	32.1%	10.9%	6.1%
\$10,000-\$15,000	56.3%	34.3%	5.9%	3.4%
\$15,001-\$20,000	57.7%	31.7%	6.6%	4.0%
\$20,001-\$25,000	58.9%	31.2%	5.7%	4.3%
\$25,001-\$50,000	56.9%	31.5%	7.1%	4.5%
\$50,001-\$75,000	53.1%	32.5%	8.6%	5.9%
More than \$75,000	50.6%	34.3%	8.7%	6.4%

Cross-Tabulations: Question #7

Not including the business owner(s), approximately what is the average annual salary (excluding all benefits) for a full-time employee?

**Question 69 - Allowing children who are not eligible for the state's CHIP program to "buy-in" to the program by paying the required premium**

Annual Salary	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$10,000	35.5%	41.9%	15.9%	6.7%
\$10,000-\$15,000	38.3%	46.6%	10.3%	4.7%
\$15,001-\$20,000	38.0%	47.8%	10.1%	4.1%
\$20,001-\$25,000	38.0%	46.7%	10.4%	4.8%
\$25,001-\$50,000	35.7%	47.9%	11.2%	5.2%
\$50,001-\$75,000	37.6%	46.9%	11.3%	4.2%
More than \$75,000	32.5%	47.2%	17.2%	3.1%

**Question 70 - Expanding the state's CHIP program to include the parents of children who are already enrolled in CHIP**

Annual Salary	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$10,000	31.9%	35.6%	18.7%	13.8%
\$10,000-\$15,000	33.2%	35.2%	20.2%	11.4%
\$15,001-\$20,000	27.2%	35.9%	23.3%	13.7%
\$20,001-\$25,000	26.3%	34.1%	23.7%	15.9%
\$25,001-\$50,000	22.6%	37.6%	25.2%	14.7%
\$50,001-\$75,000	21.0%	43.0%	22.9%	13.1%
More than \$75,000	24.4%	38.8%	25.0%	11.9%

**Question 71 - Expanding the state's CHIP program to include more children**

Annual Salary	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$10,000	37.0%	42.6%	12.3%	8.0%
\$10,000-\$15,000	40.2%	39.0%	14.9%	5.9%
\$15,001-\$20,000	37.7%	40.2%	14.3%	7.8%
\$20,001-\$25,000	36.1%	40.5%	15.1%	8.3%
\$25,001-\$50,000	32.2%	43.0%	16.6%	8.2%
\$50,001-\$75,000	32.5%	45.6%	15.0%	7.0%
More than \$75,000	31.4%	41.5%	18.2%	8.8%

**Question 72 - Providing a government subsidy to lower-income employees to help them pay their share of the cost of health insurance**

Annual Salary	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$10,000	30.2%	31.2%	21.9%	16.7%
\$10,000-\$15,000	31.2%	32.8%	19.4%	16.5%
\$15,001-\$20,000	27.3%	29.5%	24.1%	19.1%
\$20,001-\$25,000	23.6%	30.6%	24.7%	21.0%
\$25,001-\$50,000	19.1%	31.2%	28.7%	21.0%
\$50,001-\$75,000	17.6%	33.9%	24.2%	24.2%
More than \$75,000	20.1%	30.8%	27.8%	21.3%

**Question 73 - Expanding the state's Medicaid program to include the low-income parents of children who are already enrolled in Medicaid**

Annual Salary	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$10,000	24.9%	28.3%	28.0%	18.7%
\$10,000-\$15,000	22.5%	34.0%	25.5%	18.0%
\$15,001-\$20,000	18.7%	30.5%	30.2%	20.6%
\$20,001-\$25,000	16.1%	31.4%	31.0%	21.6%
\$25,001-\$50,000	14.4%	31.5%	31.9%	22.2%
\$50,001-\$75,000	16.6%	36.7%	26.6%	20.1%
More than \$75,000	17.1%	32.9%	31.1%	18.9%

**Question 74 - Expanding the state's Medicaid program to include more children**

Annual Salary	Strongly Support	Generally Support	Generally Oppose	Strongly Oppose
Less than \$10,000	29.4%	33.5%	22.8%	14.2%
\$10,000-\$15,000	26.6%	36.6%	22.8%	13.9%
\$15,001-\$20,000	25.7%	34.6%	24.9%	14.8%
\$20,001-\$25,000	23.3%	36.0%	23.9%	16.8%
\$25,001-\$50,000	21.0%	38.0%	25.0%	16.0%
\$50,001-\$75,000	22.8%	42.0%	22.8%	12.4%
More than \$75,000	21.6%	41.4%	23.5%	13.6%