## SECTION 4: Cross-Tabulation of Results Survey Question \#4

Included in the Small Employer Survey is Question \#4, which asks:
4. As of December 31, 2000, what was your company's estimated net worth?
a. less than $\$ 50,000$
b. $\$ 50,000-\$ 100,000$
c. $\$ 100,001-\$ 200,000$
d. $\$ 200,001-\$ 500,000$
e. $\$ 500,001-\$ 1$ million
f. $\$ 1,000,001-\$ 2.5$ million
g. $\$ 2,500,001-\$ 5$ million
h. more than $\$ 5$ million

The following charts show the cross-tabulation between average company net worth and position on particular policy options. The policy option is shown at the top of each table.

| Question 64 - Allowing small businesses to join with other small businesses for the purpose of purchasing <br> health insurance at rates similar to those experienced by large employers (known as "purchasing alliances") |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Company <br> Net Worth | Strongly <br> Support | Generally <br> Support | Generally <br> Oppose | Strongly <br> Oppose |
| Less than $\$ 50,000$ | $74.1 \%$ | $22.2 \%$ | $2.7 \%$ | $0.9 \%$ |
| $\$ 50,000-\$ 100,000$ | $74.4 \%$ | $22.5 \%$ | $2.0 \%$ | $1.1 \%$ |
| $\$ 100,001-\$ 200,000$ | $74.3 \%$ | $22.2 \%$ | $2.4 \%$ | $1.2 \%$ |
| $\$ 200,001-\$ 500,000$ | $76.3 \%$ | $20.4 \%$ | $2.0 \%$ | $1.3 \%$ |
| $\$ 500,001-\$ 1$ million | $76.9 \%$ | $19.7 \%$ | $2.5 \%$ | $0.9 \%$ |
| $\$ 1,000,001-\$ 2.5$ million | $75.3 \%$ | $21.7 \%$ | $2.5 \%$ | $0.5 \%$ |
| $\$ 2,500,001-\$ 5$ million | $75.1 \%$ | $21.8 \%$ | $2.2 \%$ | $0.9 \%$ |
| More than $\$ 5$ million | $77.8 \%$ | $20.2 \%$ | $1.4 \%$ | $0.6 \%$ |


| Question 65 - Allowing small businesses to purchase insurance through a large existing health insurance plan, such as the Texas state employees' health plan or the health plan for federal government employees |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Company Net Worth | Strongly <br> Support | Generally Support | Generally Oppose | Strongly Oppose |
| Less than \$50,000 | 66.4\% | 26.8\% | 3.9\% | 2.9\% |
| \$50,000-\$100,000 | 67.9\% | 25.2\% | 4.2\% | 2.7\% |
| \$100,001-\$200,000 | 70.3\% | 23.2\% | 4.8\% | 1.8\% |
| \$200,001-\$500,000 | 66.6\% | 25.6\% | 5.1\% | 2.8\% |
| \$500,001-\$1 million | 69.0\% | 24.5\% | 4.0\% | 2.6\% |
| \$1,000,001-\$2.5 million | 68.2\% | 24.8\% | 5.0\% | 2.0\% |
| \$2,500,001-\$5 million | 63.2\% | 28.8\% | 4.4\% | 3.6\% |
| More than \$5 million | 66.2\% | 23.9\% | 5.9\% | 3.9\% |

Question 66 - Reducing the mandated benefits insurers must include in their policies (such as coverage of immunizations, mammograms, chiropractic care, chemical/drug abuse, etc.) as long as insurers are also required to reduce their premium costs

| Company <br> Net Worth | Strongly <br> Support | Generally <br> Support | Generally <br> Oppose | Strongly <br> Oppose |
| :--- | ---: | ---: | ---: | ---: |
| Less than $\$ 50,000$ | $27.5 \%$ | $34.7 \%$ | $20.1 \%$ | $17.6 \%$ |
| $\$ 50,000-\$ 100,000$ | $28.0 \%$ | $34.6 \%$ | $22.8 \%$ | $14.6 \%$ |
| $\$ 100,001-\$ 200,000$ | $30.3 \%$ | $32.3 \%$ | $20.7 \%$ | $16.7 \%$ |
| $\$ 200,001-\$ 500,000$ | $29.1 \%$ | $34.9 \%$ | $21.0 \%$ | $15.0 \%$ |
| $\$ 500,001-\$ 1$ million | $30.5 \%$ | $32.7 \%$ | $20.8 \%$ | $16.1 \%$ |
| $\$ 1,000,001-\$ 2.5$ million | $29.5 \%$ | $30.8 \%$ | $21.4 \%$ | $18.3 \%$ |
| $\$ 2,500,001-\$ 5$ million | $24.1 \%$ | $27.8 \%$ | $23.6 \%$ | $24.5 \%$ |
| More than $\$ 5$ million | $20.3 \%$ | $25.1 \%$ | $30.9 \%$ | $23.7 \%$ |

Question 67 - Reducing the mandated benefits insurers must include in their policies but not requiring a reduction in premium costs

| Company <br> Net Worth | Strongly <br> Support | Generally <br> Support | Generally <br> Oppose | Strongly <br> Oppose |
| :--- | ---: | ---: | ---: | ---: |
| Less than $\$ 50,000$ | $6.6 \%$ | $11.4 \%$ | $18.2 \%$ | $63.9 \%$ |
| $\$ 50,000-\$ 100,000$ | $6.5 \%$ | $11.2 \%$ | $19.6 \%$ | $62.8 \%$ |
| $\$ 100,001-\$ 200,000$ | $6.2 \%$ | $11.1 \%$ | $20.5 \%$ | $62.2 \%$ |
| $\$ 200,001-\$ 500,000$ | $6.8 \%$ | $10.6 \%$ | $17.3 \%$ | $65.3 \%$ |
| $\$ 500,001-\$ 1$ million | $7.0 \%$ | $10.6 \%$ | $19.3 \%$ | $63.1 \%$ |
| $\$ 1,000,001-\$ 2.5$ million | $6.6 \%$ | $9.5 \%$ | $20.0 \%$ | $63.9 \%$ |
| $\$ 2,500,001-\$ 5$ million | $5.1 \%$ | $8.6 \%$ | $18.5 \%$ | $67.8 \%$ |
| More than $\$ 5$ million | $6.0 \%$ | $10.0 \%$ | $14.5 \%$ | $69.5 \%$ |

Question 68 - Providing a financial incentive to encourage small employers to provide health insurance for their employees

| Company <br> Net Worth | Strongly <br> Support | Generally <br> Support | Generally <br> Oppose | Strongly <br> Oppose |
| :---: | ---: | ---: | ---: | ---: |
| Less than $\$ 50,000$ | $55.7 \%$ | $32.2 \%$ | $7.5 \%$ | $4.7 \%$ |
| $\$ 50,000-\$ 100,000$ | $59.0 \%$ | $30.3 \%$ | $6.0 \%$ | $4.7 \%$ |
| $\$ 100,001-\$ 200,000$ | $57.8 \%$ | $30.6 \%$ | $7.4 \%$ | $4.2 \%$ |
| $\$ 200,001-\$ 500,000$ | $57.0 \%$ | $32.9 \%$ | $5.8 \%$ | $4.4 \%$ |
| $\$ 500,001-\$ 1$ million | $58.8 \%$ | $30.8 \%$ | $6.7 \%$ | $3.6 \%$ |
| $\$ 1,000,001-\$ 2.5$ million | $57.9 \%$ | $29.1 \%$ | $7.8 \%$ | $5.2 \%$ |
| $\$ 2,500,001-\$ 5$ million | $55.4 \%$ | $34.2 \%$ | $5.9 \%$ | $4.6 \%$ |
| More than $\$ 5$ million | $49.2 \%$ | $35.6 \%$ | $9.6 \%$ | $5.6 \%$ |

Question 69 - Allowing children who are not eligible for the state's CHIP program to "buy-in" to the program by paying the required premium

| program by paying the required premium <br> Net Worth | Strongly <br> Support | Generally <br> Support | Generally <br> Oppose |  |
| :--- | ---: | ---: | ---: | ---: |
| Less than $\$ 50,000$ | $38.6 \%$ | $46.7 \%$ | Strongly <br> Oppose |  |
| $\$ 50,000-\$ 100,000$ | $36.9 \%$ | $47.0 \%$ | $9.8 \%$ | $5.0 \%$ |
| $\$ 100,001-\$ 200,000$ | $39.0 \%$ | $45.5 \%$ | $11.1 \%$ | $5.0 \%$ |
| $\$ 200,001-\$ 500,000$ | $35.5 \%$ | $47.6 \%$ | $11.1 \%$ | $4.4 \%$ |
| $\$ 500,001-\$ 1$ million | $37.9 \%$ | $45.8 \%$ | $11.4 \%$ | $5.5 \%$ |
| $\$ 1,000,001-\$ 2.5$ million | $35.6 \%$ | $47.3 \%$ | $12.2 \%$ | $4.1 \%$ |
| $\$ 2,500,001-\$ 5$ million | $37.8 \%$ | $45.9 \%$ | $11.5 \%$ | $5.6 \%$ |
| More than $\$ 5$ million | $35.1 \%$ | $51.0 \%$ | $9.3 \%$ | $7.0 \%$ |


| Question 70 - Expanding the state's CHIP program to include the parents of children who are already <br> enrolled in CHIP |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Company <br> Net Worth | Strongly <br> Support | Generally <br> Support | Generally <br> Oppose | Strongly <br> Oppose |
| Less than $\$ 50,000$ | $26.9 \%$ | $36.8 \%$ | $22.6 \%$ | $13.7 \%$ |
| $\$ 50,000-\$ 100,000$ | $26.5 \%$ | $39.0 \%$ | $22.6 \%$ | $11.9 \%$ |
| $\$ 100,001-\$ 200,000$ | $28.5 \%$ | $34.0 \%$ | $24.0 \%$ | $13.5 \%$ |
| $\$ 200,001-\$ 500,000$ | $24.1 \%$ | $35.6 \%$ | $24.6 \%$ | $15.7 \%$ |
| $\$ 500,001-\$ 1$ million | $25.9 \%$ | $36.5 \%$ | $22.9 \%$ | $14.6 \%$ |
| $\$ 1,000,001-\$ 2.5$ million | $22.4 \%$ | $38.0 \%$ | $23.6 \%$ | $16.0 \%$ |
| $\$ 2,500,001-\$ 5$ million | $25.6 \%$ | $35.1 \%$ | $24.9 \%$ | $14.4 \%$ |
| More than $\$ 5$ million | $22.6 \%$ | $40.9 \%$ | $22.6 \%$ | $13.9 \%$ |


| Question 71 - Expanding the state's CHIP program to include more children |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: |
| Company <br> Net Worth | Strongly <br> Support | Generally <br> Support | Generally <br> Oppose | Strongly <br> Oppose |  |  |
| Less than $\$ 50,000$ | $35.6 \%$ | $41.9 \%$ | $14.3 \%$ | $8.2 \%$ |  |  |
| $\$ 50,000-\$ 100,000$ | $36.0 \%$ | $43.1 \%$ | $14.4 \%$ | $6.5 \%$ |  |  |
| $\$ 100,001-\$ 200,000$ | $36.1 \%$ | $41.5 \%$ | $15.0 \%$ | $7.4 \%$ |  |  |
| $\$ 200,001-\$ 500,000$ | $33.6 \%$ | $40.4 \%$ | $17.2 \%$ | $8.8 \%$ |  |  |
| $\$ 500,001-\$ 1$ million | $36.2 \%$ | $40.0 \%$ | $15.7 \%$ | $8.1 \%$ |  |  |
| $\$ 1,000,001-\$ 2.5$ million | $33.2 \%$ | $41.5 \%$ | $16.9 \%$ | $8.4 \%$ |  |  |
| $\$ 2,500,001-\$ 5$ million | $35.0 \%$ | $41.5 \%$ | $15.8 \%$ | $7.7 \%$ |  |  |
| More than $\$ 5$ million | $32.0 \%$ | $42.1 \%$ | $16.3 \%$ | $9.5 \%$ |  |  |

Question 72 - Providing a government subsidy to lower-income employees to help them pay their share of the cost of health insurance

| Company <br> Net Worth | Strongly <br> Support | Generally <br> Support | Generally <br> Oppose | Strongly <br> Oppose |
| :--- | ---: | ---: | ---: | ---: |
| Less than $\$ 50,000$ | $23.7 \%$ | $31.0 \%$ | $25.5 \%$ | $19.9 \%$ |
| $\$ 50,000-\$ 100,000$ | $24.8 \%$ | $31.6 \%$ | $25.4 \%$ | $18.2 \%$ |
| $\$ 100,001-\$ 200,000$ | $24.0 \%$ | $32.2 \%$ | $25.5 \%$ | $18.3 \%$ |
| $\$ 200,001-\$ 500,000$ | $22.3 \%$ | $30.6 \%$ | $24.6 \%$ | $22.5 \%$ |
| $\$ 500,001-\$ 1$ million | $22.5 \%$ | $32.1 \%$ | $25.9 \%$ | $19.4 \%$ |
| $\$ 1,000,001-\$ 2.5$ million | $22.1 \%$ | $29.4 \%$ | $25.4 \%$ | $23.0 \%$ |
| $\$ 2,50,001-\$ 5$ million | $22.9 \%$ | $29.3 \%$ | $27.4 \%$ | $20.5 \%$ |
| More than $\$ 5$ million | $20.1 \%$ | $24.4 \%$ | $33.2 \%$ | $22.3 \%$ |

Question 73 - Expanding the state's Medicaid program to include the low-income parents of children who are already enrolled in Medicaid

| Company <br> Net Worth | Strongly <br> Support | Generally <br> Support | Generally <br> Oppose | Strongly <br> Oppose |
| :--- | ---: | ---: | ---: | ---: |
| Less than $\$ 50,000$ | $20.1 \%$ | $32.3 \%$ | $27.9 \%$ | $19.7 \%$ |
| $\$ 50,000-\$ 100,000$ | $17.5 \%$ | $32.2 \%$ | $30.6 \%$ | $19.8 \%$ |
| $\$ 100,001-\$ 200,000$ | $18.3 \%$ | $29.7 \%$ | $30.6 \%$ | $21.4 \%$ |
| $\$ 200,001-\$ 500,000$ | $15.1 \%$ | $32.7 \%$ | $30.2 \%$ | $22.0 \%$ |
| $\$ 500,001-\$ 1$ million | $17.1 \%$ | $31.4 \%$ | $30.9 \%$ | $20.6 \%$ |
| $\$ 1,000,001-\$ 2.5$ million | $15.8 \%$ | $29.8 \%$ | $32.1 \%$ | $22.3 \%$ |
| $\$ 2,500,001-\$ 5$ million | $15.2 \%$ | $31.1 \%$ | $31.1 \%$ | $22.6 \%$ |
| More than $\$ 5$ million | $16.1 \%$ | $29.2 \%$ | $32.7 \%$ | $21.9 \%$ |


| Question 74 - Expanding the state's Medicaid program to include more children |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: |
| Company <br> Net Worth | Strongly <br> Support | Generally <br> Support | Generally <br> Oppose | Strongly <br> Oppose |  |  |
| Less than $\$ 50,000$ | $25.2 \%$ | $37.6 \%$ | $22.1 \%$ | $15.1 \%$ |  |  |
| $\$ 50,000-\$ 100,000$ | $25.6 \%$ | $34.6 \%$ | $25.4 \%$ | $14.4 \%$ |  |  |
| $\$ 100,001-\$ 200,000$ | $25.1 \%$ | $35.7 \%$ | $23.7 \%$ | $15.5 \%$ |  |  |
| $\$ 200,001-\$ 500,000$ | $21.0 \%$ | $36.8 \%$ | $25.2 \%$ | $17.1 \%$ |  |  |
| $\$ 500,001-\$ 1$ million | $23.6 \%$ | $37.2 \%$ | $24.5 \%$ | $14.7 \%$ |  |  |
| $\$ 1,000,001-\$ 2.5$ million | $21.5 \%$ | $36.8 \%$ | $24.7 \%$ | $17.0 \%$ |  |  |
| $\$ 2,500,001-\$ 5$ million | $21.8 \%$ | $38.0 \%$ | $24.1 \%$ | $16.1 \%$ |  |  |
| More than $\$ 5$ million | $24.9 \%$ | $36.4 \%$ | $24.9 \%$ | $13.8 \%$ |  |  |

As of December 31, 2000, what was your company's estimated net worth?

