Part IV

Summary of Information from Annual Statements

This section of the *122nd Annual Report* provides a summary of annual statement data by types of insurance coverage. The information includes total annual premiums paid by Texans for various lines of insurance.

issued by the Texas Department of Insurance

# Top 40 Insurers/Homeowners Based on 1996 Texas Written Premiums with Percentage of Market Share

NAIC NO	INSURANCE COMPANY	RANK	WRUTTEN PREMIUM	% of MARKET
43419	STATE FARM LLOYDS	1	\$597,684,589	24.86%
26530	ALLSTATE TEXAS LLOYD'S	2	225,210,565	9.37%
21652	FARMERS INSURANCE EXCHANGE	3	197,127,425	8.20%
25143	STATE FARM FIRE AND CASUALTY COMPANY	4	180,933,008	7.53%
21660	FIRE INSURANCE EXCHANGE	5	163,367,189	6.80%
25941	UNITED SERVICES AUTOMOBILE ASSOCIATION	6	107,925,406	4.49%
19232	ALLSTATE INSURANCE COMPANY	7	79,043,443	3.29%
21695	TEXAS FARMERS INSURANCE COMPANY	8	52,411,668	2.18%
41564	TRAVELERS LLOYDS OF TEXAS INSURANCE COMPANY	9	47,272,558	1.97%
11070	SAFECO LLOYDS INSURANCE COMPANY	10	45,832,990	1.91%
25968	USAA CASUALTY INSURANCE COMPANY	11	43,306,187	1.80%
25399	TEXAS FARM BUREAU UNDERWRITERS	12	43,154,057	1.80%
26204	CONSOLIDATED LLOYDS	13	42,677,003	1.78%
42110	NATIONWIDE LLOYDS	14	42,649,205	1.77%
27774	CHUBB LLOYDS INSURANCE COMPANY OF TEXAS	15	38,710,048	1.61%
25151	STATE FARM GENERAL INSURANCE COMPANY	16	33,912,753	1.41%
19062	AUTOMOBILE INSURANCE CO. OF HARTFORD, CONNECTICU	T 17	23,797,329	0.99%
38253	HARTFORD LLOYD'S INSURANCE COMPANY	18	21,700,662	0.90%
19070	STANDARD FIRE INSURANCE COMPANY, THE	19	20,677,152	0.86%
42404	LIBERTY INSURANCE CORPORATION	20	18,770,362	0.78%
19976	AMICA MUTUAL INSURANCE COMPANY	21	18,403,784	0.77%
30023	AMERICAN STANDARD LLOYD'S INSURANCE COMPANY	22	17,574,678	0.73%
13938	METROPOLITAN LLOYDS INSURANCE COMPANY OF TEXAS	23	16,538,303	0.69%
19879	SECURITY NATIONAL INSURANCE COMPANY	24	15,059,590	0.63%
19607	VANGUARD UNDERWRITERS INSURANCE COMPANY	25	12,964,012	0.54%
37214	AMERICAN STATES PREFERRED INSURANCE COMPANY	26	10,684,561	0.44%
38318	REPUBLIC INSURANCE COMPANY	27	10,583,506	0.44%
25615	CHARTER OAK FIRE INSURANCE COMPANY, THE	28	10,256,371	0.43%
42382	CMILLOYDS	29	9,732,533	0.40%
15954	TRINITY UNIVERSAL INSURANCE COMPANY OF KANSAS, INC.	. 30	9,650,373	0.40%
22977	LUMBERMENS MUTUAL CASUALTY COMPANY	31	8,477,029	0.35%
38903	CNA LLOYD'S OF TEXAS	32	6,956,418	0.29%
10043	AMERICAN NATIONAL LLOYDS INSURANCE COMPANY	33	6,777,395	0.28%
43133	APEX LLOYDS INSURANCE COMPANY	34	6,714,129	0.28%
11215	AMERICAN LOYALTY INSURANCE COMPANY	35	6,385,406	0.27%
25682	TRAVELERS INDEMNITY COMPANY OF CONNECTICUT, THE	36	6,148,283	0.26%
24503	BLUE RIDGE INSURANCE COMPANY	37	5,585,787	0.23%
23035	LIBERTY MUTUAL FIRE INSURANCE COMPANY	38	5,478,767	0.23%
43435	UNION STANDARD LLOYDS	39	5,313,806	0.22%
40673	COLONIAL LLOYDS	40	5,182,357	0.22%

## Top 40 Insurers/Private Passenger Auto Based on 1996 Texas Written Premiums with Percentage of Market Share

NAIC NO	INSURANCE COMAPNY	RANK	WRITTEN PREMIUM	% of MARKET
25178	STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	1	\$2,063,791,886	25.96%
28673	MID-CENTURY INSURANCE COMPANY OF TEXAS	2	593,864,165	7.47%
19240	ALLSTATE INDEMNITY COMPANY	3	426,790,635	5.37%
21695	TEXAS FARMERS INSURANCE COMPANY	4	384.392.880	4.83%
29203	PROGRESSIVE COUNTY MUTUAL INSURANCE COMPANY	5	309.430.665	3.89%
29335	ALLSTATE COUNTY MUTUAL INSURANCE COMPANY	6	297,245,002	3.74%
25941	UNITED SERVICES AUTOMOBILE ASSOCIATION	7	270,437,535	3.40%
19232	ALLSTATE INSURANCE COMPANY	8	268,571,355	3.38%
29408	STATE AND COUNTY MUTUAL FIRE INSURANCE COMPANY	9	247,772,511	3.12%
29297	HOME STATE COUNTY MUTUAL INSURANCE COMPANY	10	209,547,144	2.64%
18325	SOUTHERN FARM BUREAU CASUALTY INSURANCE COMPAN	Y 11	173,227,173	2.18%
29378	OLD AMERICAN COUNTY MUTUAL FIRE INSURANCE COMPAN	IY 12	168,276,912	2.12%
24392	FARMERS TEXAS COUNTY MUTUAL INSURANCE COMPANY	13	138,426,961	1.74%
10078	USAA COUNTY MUTUAL INSURANCE COMPANY	14	135,538,575	1.70%
17230	ALLSTATE PROPERTY AND CASUALTY INSURANCE COMPAN	Y 15	125,530,872	1.58%
23787	NATIONWIDE MUTUAL INSURANCE COMPANY	16	122,227,076	1.54%
26441	DAIRYLAND COUNTY MUTUAL INSURANCE CO. OF TEXAS	17	112,750,681	1.42%
13820	GREAT TEXAS COUNTY MUTUAL INSURANCE COMPANY	18	98,647,290	1.24%
22063	GOVERNMENT EMPLOYEES INSURANCE COMPANY	19	95,272,395	1.20%
27863	SOUTHERN COUNTY MUTUAL INSURANCE COMPANY	20	71,343,886	0.90%
29351	CHARTER COUNTY MUTUAL INSURANCE COMPANY	21	71,260,191	0.90%
26816	STATE FARM COUNTY MUTUAL INSURANCE CO. OF TEXAS	22	70,820,502	0.89%
25380	TEXAS FARM BUREAU MUTUAL INSURANCE COMPANY	23	64,488,486	0.81%
19070	STANDARD FIRE INSURANCE COMPANY, THE	24	57,463,808	0.72%
35882	GEICO GENERAL INSURANCE COMPANY	25	52,980,502	0.67%
32352	PRUDENTIAL PROPERTY AND CASUALTY INSURANCE CO.	26	46,322,290	0.58%
29246	CONSUMERS COUNTY MUTUAL INSURANCE COMPANY	27	43,619,586	0.55%
25968	USAA CASUALTY INSURANCE COMPANY	28	43,456,737	0.55%
29262	COLONIAL COUNTY MUTUAL INSURANCE COMPANY	29	41,805,860	0.53%
19976	AMICA MUTUAL INSURANCE COMPANY	30	38,658,558	0.49%
11070	SAFECO LLOYDS INSURANCE COMPANY	31	35,411,745	0.45%
29327	INDUSTRIAL COUNTY MUTUAL INSURANCE COMPANY	32	33,448,442	0.42%
39012	SAFECO INSURANCE COMPANY OF ILLINOIS	33	33,130,169	0.42%
23043	LIBERTY MUTUAL INSURANCE COMPANY	34	32,984,465	0.41%
37478	HARTFORD INSURANCE COMPANY OF THE MIDWEST	35	32,429,609	0.41%
19887	TRINITY UNIVERSAL INSURANCE COMPANY	36	31,833,505	0.40%
19879	SECURITY NATIONAL INSURANCE COMPANY	37	29,589,553	0.37%
19062	AUTOMOBILE INSURANCE CO. OF HARTFORD, CONNECTICU		27,622,382	0.35%
19544	GAINSCO COUNTY MUTUAL INSURANCE COMPANY	39	27,528,715	0.35%
29300	OAK BROOK COUNTY MUTUAL INSURANCE COMPANY	40	26,933,136	0.34%
	Total Top 40 Private Passenger Auto Pre	mium	\$7,154,873,840	89.99%

## Top 40 Insurers/Workers' Compensation Based on 1996 Texas Written Premiums with Percentage of Market Share

NAIC NO	INSURANCE COMPANY	RANK	WRITTEN PREMIUM	% of MARKET
22945	TEXAS WORKERS' COMPENSATION INSURANCE FUND	1	381,467,713	22.62%
19380	AMERICAN HOME ASSURANCE COMPANY	2	85,371,293	5.06%
24430	RELIANCE NATIONAL INDEMNITY COMPANY	3	50,106,431	2.97%
19429	INSURANCE CO. OF THE STATE OF PENNSYLVANIA, THE	4	47,487,224	2.82%
42404	LIBERTY INSURANCE CORPORATION	5	36,977,733	2.19%
20486	TRANSCONTINENTAL INSURANCE COMPANY	6	36,316,284	2.15%
22977	LUMBERMENS MUTUAL CASUALTY COMPANY	7	33,852,604	2.01%
22918	AMERICAN MOTORISTS INSURANCE COMPANY	8	30,659,127	1.82%
25682	TRAVELERS INDEMNITY COMPANY OF CONNECTICUT, THE	9	27,957,597	1.66%
16535	ZURICH INSURANCE COMPANY	10	27,767,955	1.65%
24147	OLD REPUBLIC INSURANCE COMPANY	11	26,392,306	1.56%
24872	CONNECTICUT INDEMNITY COMPANY, THE	12	25,828,514	1.53%
43389	SERVICE LLOYDS INSURANCE COMPANY	13	25,339,883	1.50%
13030	COLONIAL CASUALTY INSURANCE COMPANY	14	24,909,711	1.48%
20443	CONTINENTAL CASUALTY COMPANY	15	23,326,695	1.38%
29424	HARTFORD CASUALTY INSURANCE COMPANY	16	21,699,130	1.29%
20508	VALLEY FORGE INSURANCE COMPANY	17	21,070,684	1.25%
13269	ZENITH INSURANCE COMPANY	18	20,508,291	1.22%
35629	ASSOCIATION CASUALTY INSURANCE COMPANY	19	19,398,589	1.15%
24457	RELIANCE INSURANCE COMPANY	20	18,976,910	1.13%
22489	HIGHLANDS INSURANCE COMPANY	21	18,841,797	1.12%
23035	LIBERTY MUTUAL FIRE INSURANCE COMPANY	22	16,477,824	0.98%
32689	PETROSURANCE CASUALTY COMPANY	23	15.923.142	0.94%
30562	AMERICAN MANUFACTURERS MUTUAL INSURANCE CO.	24	15.451.250	0.92%
20427	AMERICAN CASUALTY CO. OF READING, PENNSYLVANIA	25	14,439,840	0.86%
34649	BUSINESS INSURANCE COMPANY	26	14,302,072	0.85%
30104	HARTFORD UNDERWRITERS INSURANCE COMPANY	27	13,181,406	0.78%
19488	AMERISURE INSURANCE COMPANY	28	12,821,554	0.76%
40134	POTOMAC INSURANCE COMPANY OF ILLINOIS	29	12,815,695	0.76%
23043	LIBERTY MUTUAL INSURANCE COMPANY	30	12,373,142	0.73%
20532	CLARENDON NATIONAL INSURANCE COMPANY	31	12,296,205	0.73%
24473	UNITED PACIFIC INSURANCE COMPANY	32	12,006,314	0.71%
24767	ST. PAUL FIRE AND MARINE INSURANCE COMPANY	33	11,953,687	0.71%
18279	BANKERS STANDARD INSURANCE COMPANY	34	11,562,908	0.69%
25143	STATE FARM FIRE AND CASUALTY COMPANY	35	11,167,356	0.66%
20281	FEDERAL INSURANCE COMPANY	36	10,406,986	0.62%
29459	TWIN CITY FIRE INSURANCE COMPANY	37	10,312,658	0.61%
21873	FIREMAN'S FUND INSURANCE COMPANY	38	9,953,548	0.59%
22497	HIGHLANDS UNDERWRITERS INSURANCE COMPANY	39	9,701,511	0.58%
20478	NATIONAL FIRE INSURANCE COMPANY OF HARTFORD	40	9,473,468	0.56%
	Total Top 40 Workers' Compensation Pre	mium	\$1,240,877,037	73.57%
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## Top 40 Insurers/Accident and Health Based on 1996 Texas Written Premiums with Percentage of Market Share

NAIC NO	INSURANCE COMPANY	RANK	WRITTEN PREMIUM	% of MARKET
84980	BLUE CROSS AND BLUE SHIELD OF TEXAS, INC.	1	\$1,632,415,006	21.55%
68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA, THE	2	650,504,093	8.59%
73288	EMPLOYERS HEALTH INSURANCE COMPANY	3	217,646,614	2.87%
61271	PRINCIPAL MUTUAL LIFE INSURANCE COMPANY	4	149,946,444	1.98%
79413	UNITED HEALTHCARE INSURANCE COMPANY	5	140,381,902	1.85%
70408	FORTIS BENEFITS INSURANCE COMPANY	6	132,778,153	1.75%
62413	CONTINENTAL ASSURANCE COMPANY	7	130,122,464	1.72%
65080	JOHN ALDEN LIFE INSURANCE COMPANY	8	124,698,420	1.65%
60054	AETNA LIFE INSURANCE COMPANY	9	121,855,949	1.61%
97179	UNITED WISCONSIN LIFE INSURANCE COMPANY	10	117,484,202	1.55%
62189	HUMANA INSURANCE COMPANY	11	113,664,063	1.50%
62235	UNUM LIFE INSURANCE COMPANY OF AMERICA	12	107,658,579	1.42%
87726	TRAVELERS INSURANCE COMPANY, THE	13	103,070,715	1.36%
69477	TIME INSURANCE COMPANY	14	96,922,073	1.28%
66915	NEW YORK LIFE INSURANCE COMPANY	15	87,580,477	1.16%
64246	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA, THE	16	85,764,083	1.13%
25178	STATE FARM MUTUAL AUTOMOBILE INSURANCE COMPANY	17	85,179,861	1.12%
20443	CONTINENTAL CASUALTY COMPANY	18	79,194,483	1.05%
65978	METROPOLITAN LIFE INSURANCE COMPANY	19	72,818,882	0.96%
97268	PM GROUP LIFE INSURANCE CO.	20	68,919,162	0.91%
71412	MUTUAL OF OMAHA INSURANCE COMPANY	21	67,002,357	0.88%
62286	GOLDEN RULE INSURANCE COMPANY	22	64,241,235	0.85%
60380	AMERICAN FAMILY LIFE ASSURANCE CO. OF COLUMBUS	23	62,938,412	0.83%
60739	AMERICAN NATIONAL INSURANCE COMPANY	24	61,526,753	0.81%
67865	JEFFERSON-PILOT LIFE INSURANCE COMPANY	25	59,306,494	0.78%
70319	WASHINGTON NATIONAL INSURANCE COMPANY	26	58,614,254	0.77%
67369	ANTHEM HEALTH & LIFE INSURANCE COMPANY	27	57,240,381	0.76%
65021	J. C. PENNEY LIFE INSURANCE COMPANY	28	54,936,130	0.73%
68195	PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	29	51,547,056	0.68%
61263	BANKERS LIFE AND CASUALTY COMPANY	30	49,402,872	0.65%
67539	PAN-AMERICAN LIFE INSURANCE COMPANY	31	48,750,769	0.64%
80578	PHYSICIANS MUTUAL INSURANCE COMPANY	32	47,283,114	0.62%
62308	CONNECTICUT GENERAL LIFE INSURANCE COMPANY	33	46,420,656	0.61%
65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	34	45,845,378	0.61%
69531	TRANSPORT LIFE INSURANCE COMPANY	35	45,561,301	0.60%
86231	PFL LIFE INSURANCE COMPANY	36	44,851,350	0.59%
60410	AMERICAN FIDELITY ASSURANCE COMPANY	37	44,784,560	0.59%
61425	TRUSTMARK INSURANCE COMPANY (MUTUAL)	38	43,472,258	0.57%
65498	LIFE INSURANCE COMPANY OF NORTH AMERICA	39	37,374,240	0.49%
66281	MONUMENTAL LIFE INSURANCE COMPANY	40	37,321,745	0.49%
	Total Top 40 Accident & Health Pre	mium	\$5,347,026,940	70.58%

## Top 40 Health Maintenance Organizations/Accident and Health Based on 1996 Texas Written Premiums with Percentage of Market Share

NAIC NO	HEATH MAINTENANCE ORGANIZATION	RANK	WRITTEN PREMIUM	% of Market
95030	NYLCARE HEALTH PLANS OF THE GULF COAST, INC.	1	\$762,687,479	17.17%
95040	PRUDENTIAL HEALTH CARE PLAN, INC.	2	565,583,253	12.73%
95174	PACIFICARE OF TEXAS, INC.	3	454,541,691	10.23%
95049	PCA HEALTH PLANS OF TEXAS, INC.	4	437,395,984	9.84%
95297	HARRIS METHODIST TEXAS HEALTH PLAN, INC.	5	346,200,774	7.79%
95029	NYLCARE HEALTH PLANS OF THE SOUTHWEST, INC.	6	298,909,184	6.73%
95024	HUMANA HEALTH PLAN OF TEXAS, INC.	7	270,747,428	6.09%
95765	UNITED HEALTHCARE OF TEXAS, INC.	8	200,595,651	4.51%
95099	SCOTT AND WHITE HEALTH PLAN	9	191,691,182	4.31%
95098	KAISER FOUNDATION HEALTH PLAN OF TEXAS	10	157,591,397	3.55%
95138	SHA, L.L.C.	11	142,029,192	3.20%
95039	CIGNA HEALTHCARE OF TEXAS, INC.	12	108,089,818	2.43%
95328	AETNA U.S. HEALTHCARE OF NORTH TEXAS INC.	13	82,570,865	1.86%
95104	RIO GRANDE HMO, INC.	14	71,778,988	1.62%
95140	PRINCIPAL HEALTH CARE OF TEXAS, INC.	15	49,625,077	1.12%
95490	AETNA U.S. HEALTHCARE INC	16	46,934,926	1.06%
95035	PRUDENTIAL DENTAL MAINTENANCE ORGANIZATION, INC.	17	39,742,755	0.89%
95386	EXCLUSIVE HEALTHCARE, INC.	18	23,954,625	0.54%
95142	UNITED DENTAL CARE OF TEXAS, INC.	19	22,542,345	0.51%
95037	CIGNA DENTAL HEALTH OF TEXAS, INC.	20	22,264,502	0.50%
95051	FIRST AMERICAN DENTAL BENEFITS, INC.	21	21,472,316	0.48%
95047	FOUNDATION HEALTH, A TEXAS HEALTH PLAN, INC.	22	18,401,663	0.41%
95242	WEST TEXAS HEALTH PLANS, L.C.	23	14,022,913	0.32%
95161	DENTICARE, INC.	24	11,825,286	0.27%
95248	COMMUNITY FIRST HEALTH PLANS, INC.	25	11,521,718	0.26%
95139	HMO TEXAS, L.C.	26	11,199,573	0.25%
95251	SPECTERA DENTAL, INC.	27	10,488,825	0.24%
95175	HEALTHSOURCE NORTH TEXAS, INC.	28	10,367,657	0.23%
95314	AMERICAID TEXAS, INC.	29	7,218,552	0.16%
95286	MID-CON HEALTH PLANS, L.C.	30	6,760,894	0.15%
95879	ANTHEM HEALTH PLAN OF TEXAS, INC.	31	6,178,744	0.14%
95365	HEALTHCARE PARTNERS PLANS, L.C.	32	4,254,334	0.10%
95537	SAFEGUARD HEALTH PLANS, INC.	33	2,792,949	0.06%
95027	NYLCARE DENTAL PLANS OF THE SOUTHWEST, INC.	34	2,006,118	0.05%
95330	FHP OF NEW MEXICO, INC.	35	1,963,810	0.04%
95910	AETNA DENTAL CARE OF TEXAS, INC.	36	1,855,151	0.04%
95163	ALPHA DENTAL PROGRAMS, INC.	37	1,588,668	0.04%
95295	MEMORIAL SISTERS OF CHARITY HMO, L.L.C.	38	1,262,626	0.03%
95252	PARLIAMENT DENTAL PLANS, INC.	39	1,002,906	0.02%
95331	HUMANA HMO TEXAS, INC.	40	588,334	0.01%
	Total Top 40 Health Maintenance Organizations Prer	niums	\$4,442,250,153	99.98%

## Top 40 Insurers/Life Based on 1996 Texas Written Premiums with Percentage of Market Share

NAIC NO	INSURANCE COMPANY	RANK	WRITTEN PREMIUM	% of Market
65978	METROPOLITAN LIFE INSURANCE COMPANY	1	383,250,675	6.60%
68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA, THE	2	286,116,698	4.92%
88072	HARTFORD LIFE INSURANCE COMPANY	3	179,669,917	3.09%
65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	4	175,823,131	3.03%
66915	NEW YORK LIFE INSURANCE COMPANY	5	170,553,959	2.94%
67091	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY, THE	6	168,819,743	2.91%
60739	AMERICAN NATIONAL INSURANCE COMPANY	7	140,832,244	2.42%
69108	STATE FARM LIFE INSURANCE COMPANY	8	139,953,654	2.41%
62308	CONNECTICUT GENERAL LIFE INSURANCE COMPANY	9	136,651,689	2.35%
65919	PRIMERICA LIFE INSURANCE COMPANY	10	90,153,140	1.55%
63665	GENERAL AMERICAN LIFE INSURANCE COMPANY	11	77,767,685	1.34%
67466	PACIFIC LIFE INSURANCE COMPANY	12	77,396,509	1.33%
60488	AMERICAN GENERAL LIFE INSURANCE COMPANY	13	76,129,081	1.31%
67121	TRANSAMERICA OCCIDENTAL LIFE INSURANCE COMPANY	14	75,365,607	1.30%
64173	GROUP LIFE & HEALTH INSURANCE COMPANY	15	69,823,826	1.20%
80802	SUN LIFE ASSURANCE COMPANY OF CANADA	16	65,386,154	1.13%
68896	SOUTHERN FARM BUREAU LIFE INSURANCE COMPANY	17	60,505,619	1.04%
60186	ALLSTATE LIFE INSURANCE COMPANY	18	57,332,208	0.99%
63177	FARMERS NEW WORLD LIFE INSURANCE COMPANY	19	56,341,900	0.97%
66672	AMERICAN GENERAL LIFE AND ACCIDENT INSURANCE CO.	20	56,314,945	0.97%
81361	EQUITABLE VARIABLE LIFE INSURANCE COMPANY	21	56,234,274	0.97%
68357	RELIABLE LIFE INSURANCE COMPANY, THE	22	55,623,373	0.96%
61271	PRINCIPAL MUTUAL LIFE INSURANCE COMPANY	23	53,190,898	0.92%
56014	AID ASSOCIATION FOR LUTHERANS	24	51,990,362	0.89%
60054	AETNA LIFE INSURANCE COMPANY	25	51,767,884	0.89%
64246	GUARDIAN LIFE INSURANCE COMPANY OF AMERICA, THE	26	48,834,543	0.84%
67865	JEFFERSON-PILOT LIFE INSURANCE COMPANY	27	47,178,027	0.81%
66370	MUTUAL LIFE INSURANCE COMPANY OF NEW YORK, THE	28	47,112,068	0.81%
68713	SECURITY LIFE OF DENVER INSURANCE COMPANY	29	45,647,631	0.79%
65099	JOHN HANCOCK MUTUAL LIFE INSURANCE COMPANY	30	44,991,637	0.77%
69663	USAA LIFE INSURANCE COMPANY	31	43,587,841	0.75%
91391	SOUTHWESTERN LIFE INSURANCE COMPANY	32	41,291,597	0.71%
65056	JACKSON NATIONAL LIFE INSURANCE COMPANY	33	40,871,298	0.70%
60097	ALL AMERICAN LIFE INSURANCE COMPANY	34	40,578,245	0.70%
80616	MANUFACTURERS LIFE INSURANCE COMPANY, THE	35	38,199,636	0.66%
86509	AETNA LIFE INSURANCE AND ANNUITY COMPANY	36	36,684,443	0.63%
66001	MID-CONTINENT LIFE INSURANCE COMPANY	37	36,427,300	0.63%
70254	CHUBB LIFE INSURANCE COMPANY OF AMERICA	38	36,174,222	0.62%
69396	TEXAS LIFE INSURANCE COMPANY	39	34,888,727	0.60%
58033	KNIGHTS OF COLUMBUS	40	34,179,952	0.59%
	Total Top 40 Life Pren		\$3,429,642,342	59.02%

## Top 40 Insurers/Annuities Based on 1996 Texas Written Premiums with Percentage of Market Share

NAIC NO	INSURANCE COMPANY	RANK	WRITTEN PREMIUM	% of Market
69868	UNITED OF OMAHA LIFE INSURANCE COMPANY	1	\$173,548,733	6.74%
60488	AMERICAN GENERAL LIFE INSURANCE COMPANY	2	165,696,637	6.44%
60941	ANCHOR NATIONAL LIFE INSURANCE COMPANY	3	163,077,498	6.34%
65056	JACKSON NATIONAL LIFE INSURANCE COMPANY	4	90,084,582	3.50%
69345	TEACHERS INSURANCE & ANNUITY ASSOCIATION OF AME	ERICA 5	78,621,261	3.06%
65234	KEYPORT LIFE INSURANCE COMPANY	6	68,396,332	2.66%
69663	USAA LIFE INSURANCE COMPANY	7	67,593,196	2.63%
65145	DELTA LIFE AND ANNUITY COMPANY	8	65,424,055	2.54%
65005	IDS LIFE INSURANCE COMPANY	9	62,410,451	2.43%
91596	NEW YORK LIFE INSURANCE AND ANNUITY CORPORATIO	N 10	55,723,305	2.17%
66850	NATIONAL WESTERN LIFE INSURANCE COMPANY	11	54,824,499	2.13%
92509	LIFEUSA INSURANCE COMPANY	12	47,427,353	1.84%
94234	AMERICAN ENTERPRISE LIFE INSURANCE COMPANY	13	44.618.486	1.73%
63274	FIDELITY AND GUARANTY LIFE INSURANCE COMPANY	14	43,337,405	1.68%
92622	WESTERN-SOUTHERN LIFE ASSURANCE COMPANY	15	42,934,042	1.67%
65935	MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	16	42,711,813	1.66%
70092	GLENBROOK LIFE AND ANNUITY COMPANY	17	41,354,174	1.61%
70432	WESTERN NATIONAL LIFE INSURANCE COMPANY	18	40,105,911	1.56%
97721	LUTHERAN BROTHERHOOD VARIABLE INS. PRODUCTS CO	O. 19	39.253.877	1.53%
94366	GNA INSURANCE COMPANY	20	36.856.524	1.43%
60682	AMERICAN LIFE AND CASUALTY INSURANCE COMPANY	21	36,816,992	1.43%
65536	LIFE INSURANCE COMPANY OF VIRGINIA	22	36,072,735	1.40%
63312	GREAT AMERICAN LIFE INSURANCE COMPANY	23	35.389.574	1.38%
61247	USG ANNUITY & LIFE COMPANY	24	35.004.682	1.36%
65978	METROPOLITAN LIFE INSURANCE COMPANY	25	34,408,075	1.34%
90611	ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA		32,800,992	1.27%
61271	PRINCIPAL MUTUAL LIFE INSURANCE COMPANY	27	31.052.224	1.21%
61999	COLLEGE LIFE INSURANCE COMPANY OF AMERICA, THE	28	29,069,664	1.13%
99775	FUNERAL DIRECTORS LIFE INSURANCE COMPANY	29	28,436,656	1.11%
65595	LINCOLN BENEFIT LIFE COMPANY	30	27.983.734	1.09%
67091	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY. T	HE 31	24,796,780	0.96%
63401	FIRST COLONY LIFE INSURANCE COMPANY	32	24,539,505	0.95%
65528	LIFE INSURANCE COMPANY OF THE SOUTHWEST	33	23,436,799	0.91%
65749	CUNA MUTUAL LIFE INSURANCE COMPANY	34	23,142,062	0.90%
67865	JEFFERSON-PILOT LIFE INSURANCE COMPANY	35	21,811,277	0.85%
69108	STATE FARM LIFE INSURANCE COMPANY	36	20,814,006	0.81%
68241	PRUDENTIAL INSURANCE COMPANY OF AMERICA, THE	37	20,332,066	0.79%
66605	PROVIDIAN LIFE AND HEALTH INSURANCE COMPANY	38	20,114,608	0.78%
97977	AMERITAS VARIABLE LIFE INSURANCE COMPANY	39	19,737,391	0.77%
77720	COLUMBIA UNIVERSAL LIFE INSURANCE COMPANY	40	19,377,231	0.75%
	Total Top 40 Annuity F	Premium	\$1,969,137,187	76.53%

Summary of Information from Annual Statements

Texas Premium Summary - Grand Total 1995 - 1996

	As of December 31, 1995 A	As of December 31, 1996
Total Property & Casualty Total Life & Annuity Total Accident & Health Health Maintenance Organizations Non-Profit Legal Services Corporations	\$19,789,614,761 8,264,618,864 10,433,853,832 3,578,604,670 1,352,648	\$20,270,155,254 8,383,684,251 10,787,696,227 4,472,992,858 1,556,528
Total	\$42,068,044,775	\$43,916,085,118
Property and Casualty 1995 - 1996		
Rate Regulated*	As of December 31,1995	As of December 31, 1996
Automobile	\$ 6,805,740,547	\$ 6,754,726,042
Worker's Compensation	1,787,961,561	1,694,772,528
Fire and Allied Lines	4,069,791,968	4,306,728,319
Liability	2,355,513,572	2,437,308,487
Title	535,596,659	630,623,060
Other	629,626,026	649,844,186
Non-Rate Regulated		
Farm Mutual Companies	153,610,357	151,363,804
County Mutual Companies **	2,175,315,603	2,578,330,360
Surplus Lines	1,276,458,468	1,066,458,468

\$ 19,789,614,761

\$ 20,270,155,254

Total

\* Includes Lloyd's companies which are not rate regulated as to Fire and Allied Lines \*\* Primarily automobile including mobile homes

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Life, Accident & Health and Annuity 1995 - 1996

	As of December 31, 1995	As of December 31, 1996
Life & AnnuityLegal Reserve		
Ordinary Life	\$ 4,579,298,785	\$ 4,545,281,530
Group	965,046,264	1,030,473,761
Industrial	10,829,611	9,684,999
Credit	179,840,475	181,034,878
Annuity	2,486,663,585	2,570,838,772
, unday	2,100,000,000	2,010,000,112
Life & AnnuityOther Than Legal Rese	erve	
Life	40,848,906	44,197,553
Annuity	2,091,243	2,172,759
Accident & HealthLegal Reserve		
Group	7,506,071,573	7,749,314,028
Individual	1,194,925,746	1,180,645,390
Credit	184,097,646	192,502,713
0.001		,,
Accident & HealthOther Than Legal I		
Group	1,514,385,964	1,636,446,757
Individual	34,372,898	28,787,341
Credit	0	0
Total	\$ 18,698,472,696	\$ 19,171,380,481
Legal Reserve Life Insurance Compar	nies	
For Calendar Year 1996 (All Compani	es Combined)	
	Texas Companies	Foreign Companies
Net Premium Income		
Life and Annuity Insurance	\$4,874,990,576	\$143,358,756,076
Accident & Health	5,087,825,007	70,870,943,172
Net Gain from Operations	1,250,123,396	18,085,499,764
Admitted Assets	79,947,692,780	2,283,098,197,988
Liabilities	71,123,585,560	2,139,841,136,994
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Paid-Up Capital	307,351,770	2,907,412,150
Surplus(Exclud. Paid-Up Capital)	8,516,755,450	140,349,648,844

#### Legal Reserve Life Insurance Companies

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For Calendar Year 1996 (Texas Business Only)

	Texas Companies Ordinary	Group	Industrial	Credit Life
Life Premiums Annuity Considerations Other Lines of Business	\$ 507,912,264 393,847,304	\$ 84,608,009 61,167,021	\$ 1,001,176 0	\$ 71,209,137 0
Deposit Type Funds Direct Dividends to Policyholders Claims & Benefits	106,675,399 14,208,088 780,440,489	170,223,478 116 473,731,148	0 0 5,049,192	0 0 18,136,129
	Direct Premium	Loss Paid	Dividend Paid	10,100,120
A&H Group A&H Individual A&H Credit	3,689,608,196 288,076,247 62,824,637	3,518,051,013 166,346,791 21,183,906	0 0 0	
	02,02 ,,001	2.,.00,000	Ŭ	
Foreign Companies	Ordinary	Group	Industrial	Credit Life
Life Premiums Annuity Considerations	\$ 3,824,781,157 1,695,630,341	\$ 945,865,752 420,194,111	\$ 8,683,823 0	\$ 109,825,741 0

Other Lines of Business				
Deposit Type Funds	2,636,009,415	2,240,023,283	0	0
Direct Dividends to Policyholders	679,004,496	17,486,553	4,702,818	344,030
Claims & Benefits	5,095,840,940	3,174,158,654	17,429,372	46,015,943
	Direct Premium	Loss Paid	Dividend Paid	
	4 042 200 424	2 070 204 105	7,431,874	
A&H Group	4,013,290,131	3,070,284,105	7,431,074	
A&H Group A&H Individual	4,013,290,131 920,483,601	530,622,557	713,237	

### Stipulated Premium Companies

For Calendar Year 1996 (All Companies Combined)		
Net Premium Income, Life Insurance Net Premium Income.	\$47,210,768	
Accident & Health Insurance	27,702,770	
Admitted Assets	294,320,765	
Liabilities, Excluding Capital	238,440,160	
Capital Paid-Up	7,770,255	
Surplus (Excluding Capital Paid-Up)	48,110,350	
Net Income	7,204,610	
Texas Business Only		
	Life	Annuity
Premiums	41,750,518	2,172,759
Claims & Benefits	18,603,793	1,768,714

Accident and Health

29,287,028 18,648,612

#### Fraternal Benefit Societies

For Calendar Year 1996 (All Societies Combined)

	Texas Societies	Foreign Societies
Net Considerations from Members	\$48,683,071	\$4,611,834,635
Gross Benefits Paid	26,919,343	2,800,357,093
Admitted Assets Total Policy Reserves Total Liabilities	588,681,351 474,453,458 494,041,393	47,545,264,575 37,181,855,541 43,394,968,371
Special Reserves and Unassigned Funds	94,639,958	4,150,296,204
Insurance in Force	391,525,940,000	376,408,011,000
Texas Business Only		
Number of Lodges	595	1,766
Life Certificates Issued Number Amount	7,214 \$222,549,472	28,792 \$1,632,693,127
Life Certificates in Force Number Amount	2,421,251,647	12,687,498,033
Total Considerations from Members Life Accident and Health	49,509,510 2,525,911	163,078,599 15,975,332
Insurance Benefits Paid Members Life Accident and Health	24,259,769 1,653,988	102,789,114 9,416,356

#### Statewide Mutual Assessment Companies, Local Mutual Aid Associations and Burial Associations

For Calendar Year 1996 (All Companies Combined)			
Number of Members	17,552		
Amount of Insurance in Force	\$ 7,566,168		
Total Premium Income Mortuary Fund Expense Fund	146,526 108,406		
Total Other Income Mortuary Fund Expense Fund	538,483 64,802		
Claims Paid Mortuary Fund Expense Fund	198,134 0		
Other Expenditures Mortuary Fund Expense Fund	117,042 258,264		
Mortuary Fund Admitted Assets Aggregate Policy Reserves Other Liabilities Total Liabilities Surplus as regard Policyholders	9,127,085 1,626,465 393,890 2,001,893 7,125,192		
Expense Fund Admitted Assets Total Liabilities Surplus as regard Policyholders	1,681,784 18,462 1,663,322		

#### **Exempt Associations**

For Calendar Year 1996 (All Companies		
Number of Members	12,860	
Total Receipts	\$ 2,242,873	
Admitted Assets Total Liabilities	1,485,545 46,473	
Net Surplus	1,439,072	
Non-Profit Group Hospital Service		
For Calendar Year 1996 (All Association		
Net Premium Income, Accident & Health	\$1,880,551,	570
Admitted Assets Total Liabilities	694,202, 387,427,	
Surplus	306,775,	268
Net Gain from Operations	(17,739,3	352)
	Premiums Wri	tten Benefits Paid
Premiums/Losses Accident & Health	Premiums Wri \$1,635,899,	
Accident & Health Health Maintenance Organizations	\$1,635,899,	451 \$1,444,913,501
Accident & Health Health Maintenance Organizations		451 \$1,444,913,501
Accident & Health Health Maintenance Organizations	\$1,635,899,	451 \$1,444,913,501
Accident & Health Health Maintenance Organizations For Calendar Year 1996	\$1,635,899,	451 \$1,444,913,501  929 858 188 059
Accident & Health Health Maintenance Organizations For Calendar Year 1996 Number of Enrollees Texas Direct Premiums Total Direct Premiums Reinsurance Ceded	\$1,635,899, 6,165, \$4,472,992, 6,554,237, 19,570,	451 \$1,444,913,501 
Accident & Health Health Maintenance Organizations For Calendar Year 1996 Number of Enrollees Texas Direct Premiums Total Direct Premiums Reinsurance Ceded Net Premiums Claims Paid	\$1,635,899, 6,165, \$4,472,992, 6,554,237, 19,570, 6,534,667, 5,383,151,	451 \$1,444,913,501 929 858 188 059 129 585 386 965

### Non-Profit Legal Services Corporations

For Calendar Year 1996		
Number of Participants	15,081	
Net Assessments in Force	0	
Net Assessments Claims Fund Expense Fund Claims Paid	\$1,067,871 488,657 0	
Admitted Assets Claims Fund Expense Fund	117,270 73,678	
Total Liabilities Claims Fund Expense Fund	4,508 24,639	
Total Policyholders' Surplus Claims Fund Expense Fund	112,762 49,039	

### Stock Fire, Stock Casualty, and Stock Fire and Casualty Insurance Companies

Stock Fire and Casualty Insurance	e Companies	
For Calendar Year 1996 (All Corr	npanies Combined) Texas Companies	Foreign Companies
Direct Premium Income Reinsurance Assumed Reinsurance Ceded Net Premium Income	\$ 3,093,765,855 933,704,727 2,472,234,796 1,555,235,786	\$ 151,067,398,164 126,383,777,865 125,602,437,363 151,848,738,666
Losses Paid Stockholders' Dividend Paid	2,010,280,770 253,017,095	93,838,980,401 9,568,585,995
Admitted Assets Total Liabilities	5,524,317,440 3,059,938,249	526,383,378,098 353,412,261,651
Capital Paid-Up Surplus (Exclud. Capital) Treasury Stock	205,693,500 2,260,349,335 1,663,644	5,131,642,693 168,134,496,089 295,022,335
Total Unpaid Claims Total Unearned Premiums	1,527,462,975 632,758,832	200,982,838,185 65,502,953,472
Net Income	125,481,635	17,225,598,912
Texas Business Only Fire and Allied Lines Premiums Losses	\$ 307,103,444 185,091,417	\$ 1,547,120,771 1,134,955,728
Ocean Marine Premiums Losses	14,034,063 8,446,051	109,706,710 77,275,993
Automobile Premiums Losses	1,237,194,569 844,284,633	2,533,143,421 1,703,848,628
Workers' Compensation Premiums Losses	137,569,426 147,356,435	991,885,142 558,101,655
Accident and Health Premiums Losses	1,860,322 798,438	194,497,717 126,468,064
Aircraft Premiums Losses	10,495,290 7,194,706	88,858,036 63,803,165
Credit Guaranty Premiums Losses	382,070 12,182	12,230,496 2,153,751
Other Casualty Lines Premiums Losses	248,740,611 114,165,373	1,903,317,736 1,101,578,836
Totals Premiums Losses	\$ 1,957,379,795 1,307,349,235	\$ 7,380,760,029 4,771,185,820

### Mutual Fire and Casualty Companies

For Calendar Year 1996 (All Companies Combined)

Direct Premium Income Reinsurance Assumed Reinsurance Ceded Net Premium Income	Texas Companies \$ 623,000,677 148,384,246 171,753,105 599,631,818	Foreign Companies \$ 47,785,262,367 21,102,207,773 18,599,661,766 50,287,808,374
Losses Paid	345,893,182	32,493,608,542
Stockholders' Dividend Paid	0	0
Admitted Assets Total Liabilities	1,866,031,487 1,088,197,654	141,048,696,677 84,068,876,376
Surplus(As regards to Policyholder	s) 777,833,833	56,979,820,301
Total Unpaid Claims Total Unearned Premiums	632,700,324 262,850,142	43,512,751,769 16,592,672,417
Net Income	123,414,144	3,877,960,489
Texas Business Only Fire and Allied Lines Premiums Losses	\$ 48,828,213 9,619,143	\$ 181,352,641 149,513,146
Ocean Marine Premiums Losses	0 0	1,894,300 1,524,077
Automobile Premiums Losses	103,151,764 69,830,169	2,446,143,104 1,628,741,818
Workers' Compensation Premiums Losses	381,467,713 221,999,429	123,024,293 151,931,538
Accident and Health Premiums Losses	445,673 302,609	96,827,103 81,580,290
Aircraft Physical Damage Premiums Losses	0 0	5,991,112 4,181,379
Credit Guaranty Premiums Losses	0 0	0 0
Other Casualty Lines Premiums Losses	13,581,869 14,449,347	123,292,730 71,935,695
Totals Premiums Losses	\$ 547,475,232 316,200,697	\$ 2,978,525,283 2,089,407,943

### Lloyds

For Calendar Year 1996

Direct Premium Income	Te \$	xas Companies 1,858,419,230
Reinsurance Assumed Reinsurance Ceded	φ	32,676,304 1,141,272,705
Net Premium Income		749,822,829
Losses Paid		1,066,033,718
Dividend Paid Underwriters		1,254,000
Admitted Assets Total Liabilities		1,555,469,042 780,399,873
Surplus (Including Guaranty Funds	5)	775,069,169
Net Income		47,599,199
Total Unpaid Claims Total Unearned Premiums		181,953,155 409,683,245
Texas Business Only		
Fire and Allied Lines Premiums Losses	\$	1,543,520,909 888,896,421
Ocean Marine Premiums Losses		89,601 0
Automobile Premiums Losses		115,267,702 66,001,982
Workers' Compensation		
Premiums Losses		27,352,505 15,668,196
Accident and Health		
Premiums Losses		37,623 20,513
Aircraft Physical Damage Premiums Losses		0 0
Credit Guaranty Premiums Losses		2,749,252 351,090
Other Casualty Lines		
Premiums Losses		161,056,077 89,711,593
Totals Premiums	\$	1 850 072 660
Losses	φ	1,850,073,669 1,060,649,795

Foreign Companies

#### Reciprocal Exchanges

### For Calendar Year 1996 (All Companies Combined)

Direct Premium Income Reinsurance Assumed Reinsurance Ceded	Texas Companies \$ 3,372,964,456 141,934,186 282,543,223	Foreign Companies \$ 5,557,694,894 9,955,176,461 8,348,726,144
Net Premium Income	3,232,355,419 1,995,443,786	7,164,145,211 3,504,068,534
Admitted Assets Total Liabilities	9,520,426,530 4,188,637,350	11,333,143,912 7,811,419,857
Surplus (Including Guaranty Funds	s) 5,331,789,180	3,521,724,055
Net Income	378,235,200	231,111,684
Total Unpaid Claims Total Unearned Premiums	1,829,969,655 1,098,020,920	3,012,749,259 2,685,706,190
Texas Business Only Fire and Allied Lines Premiums Losses	\$ 267,588,481 127,630,707	\$ 411,213,860 267,300,219
Ocean Marine Premiums Losses	1,301,531 399,884	0 0
Automobile Premiums Losses	289,189,133 173,924,927	30,575,003 24,599,422
Workers' Compensation Premiums Losses	3,505,121 1,730,300	21,310,615 6,785,242
Accident and Health Premiums Losses	3,266,796 253,483	0 0
Aircraft Physical Damage Premiums Losses	0 0	0 (500)
Credit Guaranty Premiums Losses	1,166,173 354,944	0 0
Other Casualty Lines Premiums Losses	52,306,622 38,858,041	34,659,000 20,947,799
Totals Premiums Losses	\$ 618,323,857 343,152,286	\$ 497,758,478 319,632,182

#### County Mutual Fire Insurance Companies

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For Calendar Year 1996 (All Companies Combined)

Direct Premium Income Reinsurance Assumed Reinsurance Ceded Net Premium Income	\$ 2,578,330,358 6,000,000 2,501,584,811 82,745,547
Losses Paid	1,428,803,070
Admitted Assets Total Liabilities	244,961,598 138,373,586
Surplus	106,588,012
Total Unpaid Claims Total Unearned Premiums	11,238,488 8,453,279
Net Income	7,574,484

Farm Mutual Insurance Companies

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For Calendar Year 1996

Premium Income Other Income Total Income	\$ 122,592,531 2,654,393 125,246,924
Losses Paid to Members Other Disbursements Total Disbursements	70,936,979 40,652,113 111,589,092
Admitted Assets Total Liabilities	237,271,654 92,262,489
Surplus (as regards to policyholder)	145,009,165

#### **Risk Retention Groups**

For Calendar Year 1996

### **Texas Companies**

Direct Premium Income Reinsurance Assumed Reinsurance Ceded Net Premium Income	\$ 9,521,187 0 7,322,813 2,198,374
Losses Paid	4,454,284
Stockholders' Dividend Paid	800,000
Admitted Assets Total Liabilities	12,233,228 5,914,632
Capital Paid-Up Surplus (Exclud. Capital) Treasury Stock	1,000,000 5,318,596 0
Total Unpaid Claims Total Unearned Premiums	3,641,701 0
Net Income	1,034,434
Texas Business Only Automobile Premiums Losses	\$ 61,346 578,272
Other Casualty Lines Premiums Losses	4,364,160 2,257,335
Totals Premiums Losses	\$ 4,425,506 2,835,607

#### **Title Companies**

For Calendar Year 1996

	Texas Companies	Foreign Companies
Direct Premium Income	\$ 659,914,740	\$ 3,693,018,165
Losses Paid	18,632,919	210,557,769
Dividends Paid	(16,682,368)	(72,670,237)
Net Income	23,111,034	176,846,503
Admitted Assets	374,095,508	2,742,688,450
Liabilities, Except Capital	191,490,921	1,729,499,620
Capital Paid-Up	15,606,590	159,196,536
Surplus	166,997,997	853,992,294
Texas Business		
Premiums	\$ 255,518,010	\$ 375,105,050
Losses Paid	2,667,942	9,043,180