



## Get Business Objects software at 25% off list!

**For a Limited Time Only!**

DIR has negotiated an additional discount off of the current Go DIRect price. Through June 15, 2007, software publisher Business Objects is offering state, local government, and educational entities a minimum 25% off the software license list price!

This offer applies **ONLY** to the Business Objects software items offered through the following contracts:

- **CIMA Solutions Group, LTD**  
Contract No. DIR-SDD-292  
[www.dir.state.tx.us/store/busops/go-direct/cima.htm](http://www.dir.state.tx.us/store/busops/go-direct/cima.htm)
- **Carahsoft Technology Corp.**  
Contract No. DIR-SDD-245  
[www.dir.state.tx.us/store/busops/go-direct/carahsoft.htm](http://www.dir.state.tx.us/store/busops/go-direct/carahsoft.htm)
- **DLT Solutions**  
Contract No. DIR-SDD-293  
[www.dir.state.tx.us/store/busops/go-direct/dltsolutions.htm](http://www.dir.state.tx.us/store/busops/go-direct/dltsolutions.htm)
- **SHI-Government Solutions**  
Contract No. DIR-SDD-294  
[www.dir.state.tx.us/store/busops/go-direct/shi-gs.htm](http://www.dir.state.tx.us/store/busops/go-direct/shi-gs.htm)

### SOFTWARE TRAINING DISCOUNT

Business Objects is also offering training at a reduced rate. The maximum price for training credits has been reduced to \$383 per credit from the previous cost of \$500 per credit!

Business Objects publishes business intelligence (BI) and reporting software. Software of this type is designed to help an organization track performance, understand trends in its market, identify customer behaviors and preferences, and manage organizational capabilities.

Notable products include the Crystal Reporting family and the Business Objects business intelligence platforms.

- **You may qualify for additional *upgrade* discounts!** If you currently have a Crystal or Business Objects environment, contact **Greg Kettner of Business Objects: 800-877-2340 x4295.**
- Discount applies to current Business Objects license fees for products listed on DIR contracts.
- For **purchasing** assistance, contact either Greg Kettner of Business Objects or the resellers listed on this Buyer Alert (visit the listed Web site for reseller contact information).
- Purchase orders **must be received by the resellers by June 15, 2007**, to qualify for this promotional offer.
- **No quantity limits!** Additional pricing discounts for large volume purchases may be negotiated.

*DIR Buyer Alert* is brought to you courtesy of the Texas Department of Information Resources (DIR). Be sure to add BuyerAlert@dir.state.tx.us to your email "safe" list to continue receiving alerts on price cuts, new products/services, customer surveys, and more.