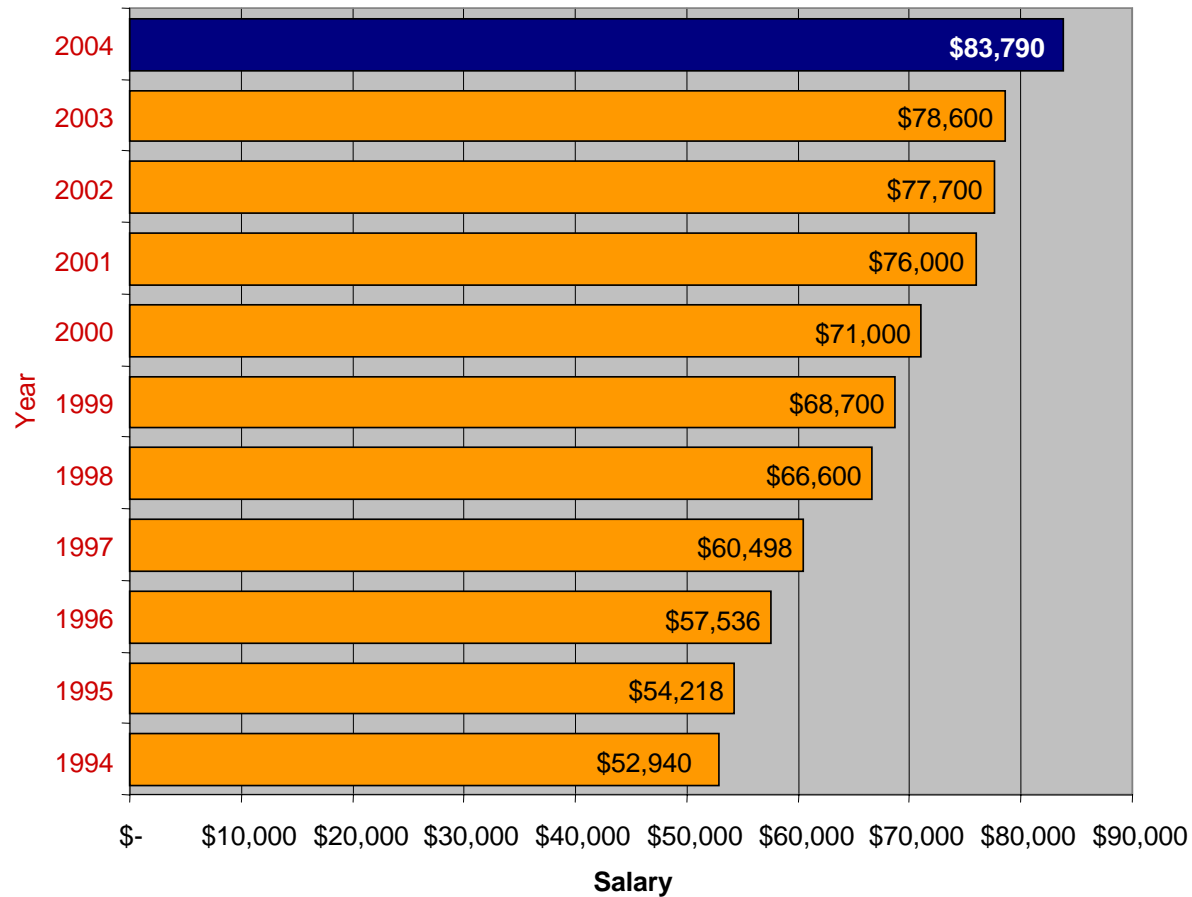


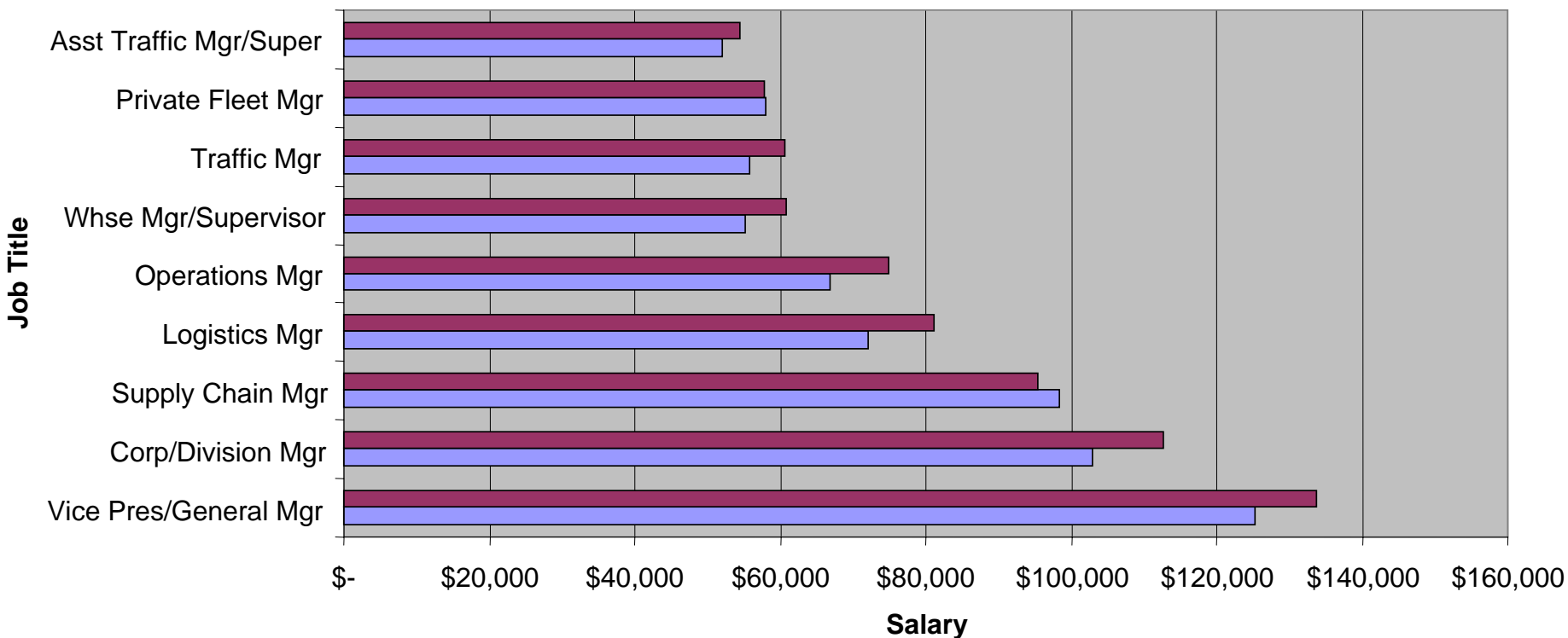
*Logistics Management Magazine*  
*21<sup>st</sup> Annual Salary Survey*

Cooke, James A., "Pay's Up! Salaries Finally Growing," *Logistics Management*, Vol. 44, No. 3 (March 2005), pp. 28-34.

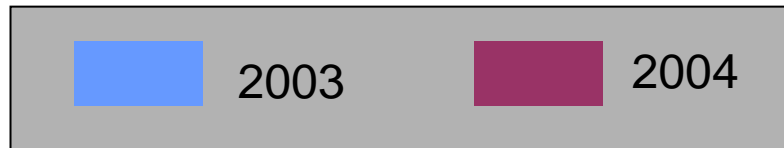
# Logistics Salaries Continue to Increase



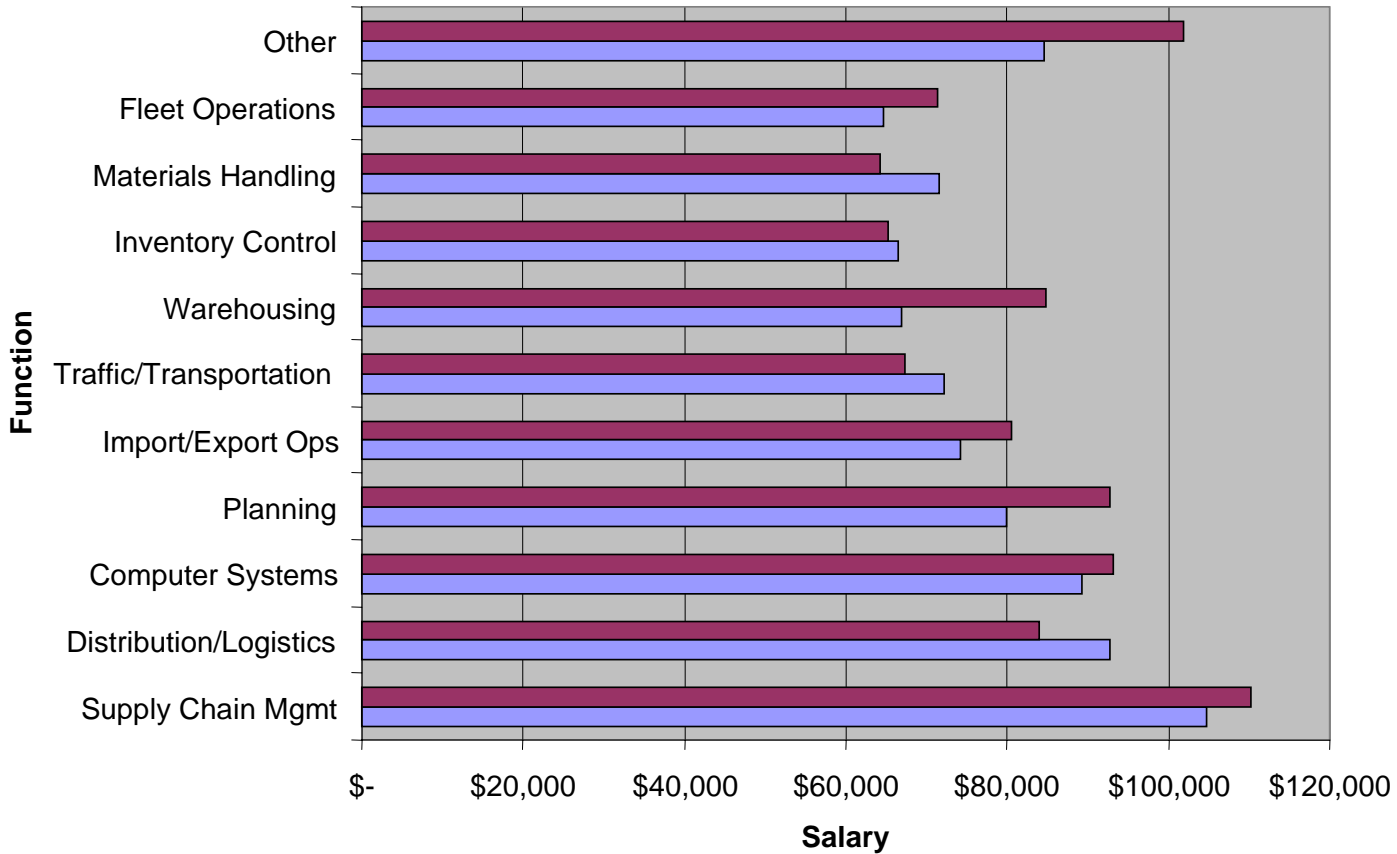
# Salary by Position



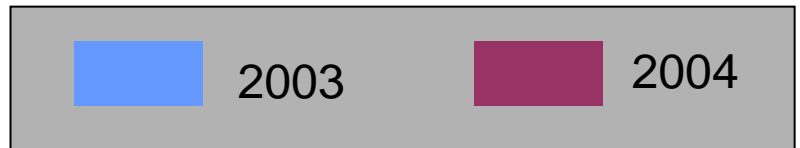
Cooke, James A., "Pay's Up! Salaries Finally Growing," *Logistics Management*, Vol. 44, No. 3 (March 2005), pp. 28-34.



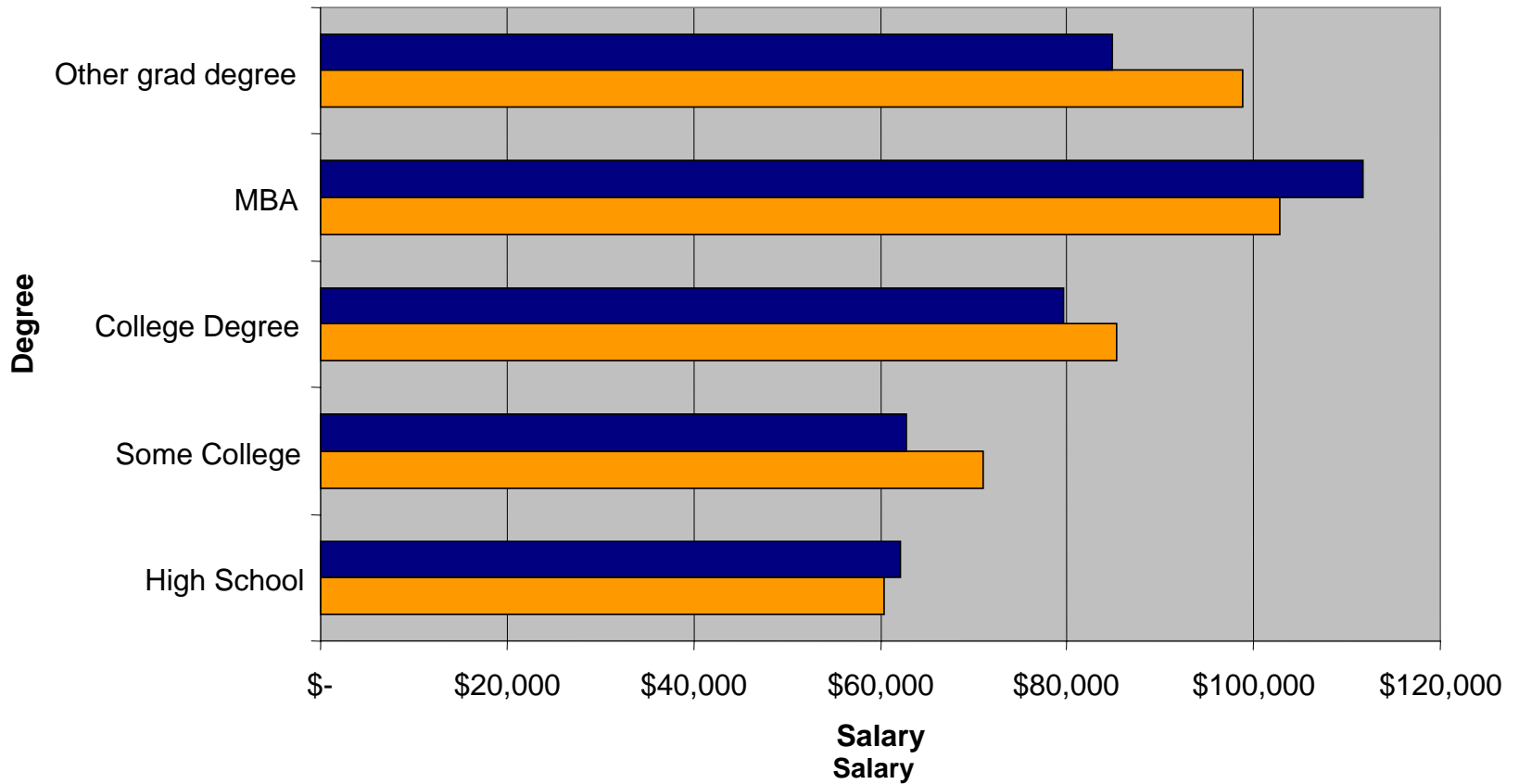
# Salary by Function



Cooke, James A., "Pay's Up! Salaries Finally Growing," *Logistics Management*, Vol. 44, No. 3 (March 2005), pp. 28-34.



# *It Pays to Stay in School*



Cooke, James A., "Pay's Up! Salaries Finally Growing," *Logistics Management*, Vol. 44, No. 3 (March 2005), pp. 28-34.

# *The Gender Gap Widens*

Men		Women
\$87,486	Average Salary	\$63,364
42.6	Average Age	42
15.8	Average years experience	12.4
8.9	Average years with company	9.5
14.9	Avg # of direct reports	6.3

# Regional Salaries

