

**Table E-1. Average weekly pay in service-producing industries, professional and administrative occupations, United States, November 1995**

Occupation and level	All service-producing	Transportation and public utilities		Wholesale trade	Retail trade	Finance, insurance, and real estate			Services				
		All	Communications			All	Depository institutions	Insurance carriers	All	Business services	Health services	Educational services	Engineering and management services
<b>Professional Occupations</b>													
<b>Accountants</b>													
Level I .....	\$497	\$537	-	\$491	\$498	\$503	\$490	\$527	\$479	\$501	\$500	\$463	\$493
Level II .....	605	621	\$611	596	594	620	586	631	593	602	594	586	625
Level III .....	789	825	790	808	780	792	738	788	770	805	737	761	806
Level IV .....	1,016	1,048	979	1,017	1,007	1,019	989	993	999	997	983	948	1,048
Level V .....	1,385	1,318	-	1,404	1,385	1,448	1,269	1,347	1,332	1,321	1,356	-	1,324
Level VI .....	1,698	1,788	-	-	-	-	-	-	-	-	-	-	-
<b>Accountants, Public</b>													
Level I .....	583	-	-	-	-	-	-	-	583	-	-	-	583
Level II .....	626	-	-	-	-	-	-	-	626	-	-	-	626
Level III .....	728	-	-	-	-	-	-	-	728	-	-	-	728
Level IV .....	967	-	-	-	-	-	-	-	967	-	-	-	967
<b>Attorneys</b>													
Level I .....	814	-	-	-	-	846	-	805	-	-	-	-	-
Level II .....	1,073	1,146	-	-	-	1,092	-	1,081	975	-	-	-	-
Level III .....	1,362	1,393	-	-	-	1,371	1,367	1,338	1,345	-	1,299	-	-
Level IV .....	1,741	1,767	-	-	-	1,694	1,688	1,610	1,864	-	-	-	1,864
Level V .....	2,135	2,128	-	-	-	2,134	2,131	2,019	2,270	-	-	-	-
Level VI .....	2,602	-	-	-	-	-	-	-	-	-	-	-	-
<b>Engineers</b>													
Level I .....	644	712	-	-	-	-	-	-	638	-	-	-	637
Level II .....	782	843	-	-	-	-	-	-	763	-	-	-	759
Level III .....	949	1,003	964	930	-	-	-	-	926	975	-	-	920
Level IV .....	1,163	1,188	1,169	1,145	-	-	-	-	1,150	1,176	-	-	1,146
Level V .....	1,388	1,384	-	-	-	-	-	-	1,388	1,389	-	-	1,388
Level VI .....	1,610	1,628	-	-	-	-	-	-	1,610	-	-	-	1,601
Level VII .....	1,843	-	-	-	-	-	-	-	1,838	-	-	-	1,831
Level VIII .....	2,245	-	-	-	-	-	-	-	-	-	-	-	-
<b>Administrative Occupations</b>													
<b>Budget Analysts</b>													
Level I .....	514	-	-	-	-	-	-	-	-	-	-	-	-
Level II .....	638	-	-	-	-	-	-	-	625	-	653	-	-
Level III .....	816	875	-	-	-	821	-	-	790	-	767	-	-
Level IV .....	912	1,023	-	-	-	-	-	-	852	-	-	-	-
<b>Buyers/Contracting Specialists</b>													
Level I .....	508	-	-	-	-	532	-	-	498	-	489	-	509
Level II .....	652	691	-	642	-	679	637	682	641	662	627	624	663
Level III .....	888	927	-	-	-	847	-	-	861	903	835	-	842
Level IV .....	1,085	1,085	-	-	-	-	-	-	1,085	-	-	-	1,085

See note at end of table.

**Table E-1. Average weekly pay in service-producing industries, professional and administrative occupations, United States, November 1995 — Continued**

Occupation and level	All service-producing	Transportation and public utilities		Wholesale trade	Retail trade	Finance, insurance, and real estate			Services				
		All	Communications			All	Depository institutions	Insurance carriers	All	Business services	Health services	Educational services	Engineering and management services
<b>Computer Programmers</b>													
Level I .....	\$536	\$572	-	-	-	\$528	\$531	\$527	\$549	\$538	\$535	-	-
Level II .....	628	659	-	\$616	\$602	624	627	614	629	624	613	\$596	\$674
Level III .....	777	790	-	779	753	785	767	729	773	771	760	715	814
Level IV .....	926	-	-	941	-	906	-	-	938	937	935	-	-
Level V .....	1,105	-	-	-	-	-	-	-	1,116	-	-	-	-
<b>Computer Systems Analysts</b>													
Level I .....	772	826	-	766	738	752	749	743	778	788	756	716	772
Level II .....	924	989	\$979	936	900	916	899	910	910	912	908	870	909
Level III .....	1,084	1,157	-	1,110	1,060	1,071	1,100	1,055	1,076	1,072	1,074	1,065	1,098
Level IV .....	1,285	-	-	-	-	1,287	-	1,286	1,267	1,265	-	-	1,276
Level V .....	1,496	-	-	-	-	-	-	-	-	-	-	-	-
<b>Computer Systems Analyst Supervisors/Managers</b>													
Level I .....	1,173	1,225	-	-	-	1,171	-	1,170	1,145	1,112	1,258	-	-
Level II .....	1,377	1,496	-	-	-	1,379	-	1,367	1,342	1,337	-	-	-
Level III .....	1,637	-	-	-	-	1,665	-	-	1,584	-	-	-	-
<b>Personnel Specialists</b>													
Level I .....	494	494	-	-	-	500	479	-	486	-	487	-	-
Level II .....	592	642	655	603	566	603	588	604	584	614	576	573	612
Level III .....	774	843	834	771	785	769	733	802	760	811	735	737	787
Level IV .....	1,027	1,073	1,040	1,046	1,030	999	1,003	1,007	1,022	1,041	985	972	1,097
Level V .....	1,311	1,342	-	1,308	-	1,265	1,276	1,239	1,327	1,334	1,324	-	1,335
Level VI .....	1,745	-	-	-	-	-	-	-	-	-	-	-	-
<b>Personnel Supervisors/Managers</b>													
Level I .....	1,137	-	-	-	-	-	-	-	1,128	-	1,103	-	-
Level II .....	1,452	1,457	-	-	-	1,453	1,373	1,398	1,413	-	1,426	-	-
Level III .....	1,807	1,905	-	-	-	1,822	-	-	1,735	-	-	-	-
Level IV .....	2,283	-	-	-	-	-	-	-	-	-	-	-	-

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

**Table E-2. Average weekly pay in service-producing industries, technical and protective service occupations, United States, November 1995**

Occupation and level	All service-producing	Transportation and public utilities		Wholesale trade	Retail trade	Finance, insurance, and real estate			Services				
		All	Communications			All	Depository institutions	Insurance carriers	All	Business services	Health services	Educational services	Engineering and management services
<b>Technical Occupations</b>													
<b>Computer Operators</b>													
Level I .....	\$350	-	-	-	-	\$349	\$348	-	\$350	\$356	-	-	-
Level II .....	436	\$488	\$502	\$430	\$435	434	408	\$463	432	442	\$430	\$428	\$411
Level III .....	563	631	639	571	554	549	531	552	546	545	535	511	580
Level IV .....	668	719	-	-	-	656	-	663	664	662	-	-	-
<b>Drafters</b>													
Level I .....	453	518	-	-	-	-	-	-	408	-	-	-	408
Level II .....	507	596	606	-	-	-	-	-	474	-	-	-	471
Level III .....	653	729	-	-	-	-	-	-	634	-	-	-	634
Level IV .....	774	812	-	-	-	-	-	-	766	-	-	-	766
<b>Engineering Technicians</b>													
Level I .....	390	-	-	-	-	-	-	-	-	-	-	-	-
Level II .....	524	-	-	-	-	-	-	-	501	-	-	-	481
Level III .....	641	696	-	-	-	-	-	-	619	-	-	-	617
Level IV .....	787	832	-	-	-	-	-	-	768	-	-	-	770
Level V .....	941	943	-	-	-	-	-	-	945	-	-	-	948
Level VI .....	1,130	-	-	-	-	-	-	-	1,117	-	-	-	1,119
<b>Engineering Technicians, Civil</b>													
Level II .....	440	-	-	-	-	-	-	-	434	-	-	-	434
Level III .....	575	-	-	-	-	-	-	-	571	-	-	-	571
Level IV .....	740	-	-	-	-	-	-	-	736	-	-	-	736
Level V .....	929	-	-	-	-	-	-	-	937	-	-	-	937
<b>Protective Service Occupations</b>													
<b>Police Officers</b>													
Level I .....	558	-	-	-	-	-	-	-	558	-	-	540	-

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**Table E-3. Average weekly pay in service-producing industries, clerical occupations, United States, November 1995**

Occupation and level	All service-producing	Transportation and public utilities		Wholesale trade	Retail trade	Finance, insurance, and real estate			Services				
		All	Communications			All	Depository institutions	Insurance carriers	All	Business services	Health services	Educational services	Engineering and management services
<b>Clerks, Accounting</b>													
Level I .....	\$314	\$361	-	\$299	\$298	\$306	\$299	-	\$302	-	\$297	-	-
Level II .....	365	386	\$440	368	347	367	347	\$370	365	\$395	354	\$351	\$379
Level III .....	444	481	490	433	421	442	409	470	448	460	445	416	471
Level IV .....	530	589	-	550	517	493	467	509	533	545	518	509	538
<b>Clerks, General</b>													
Level I .....	266	-	-	-	-	286	288	281	251	-	273	-	275
Level II .....	320	351	413	328	301	324	316	325	314	294	321	317	332
Level III .....	410	484	518	398	384	383	363	387	399	385	409	379	420
Level IV .....	494	570	576	-	475	460	441	456	465	482	453	-	515
<b>Clerks, Order</b>													
Level I .....	322	-	-	352	-	-	-	-	-	-	-	-	-
Level II .....	475	-	-	459	-	-	-	-	-	-	-	-	-
<b>Key Entry Operators</b>													
Level I .....	325	371	-	343	308	328	309	338	315	314	330	324	307
Level II .....	400	-	-	408	411	406	357	420	391	386	389	362	399
<b>Personnel Assistants</b>													
Level I .....	322	-	-	-	-	-	-	-	314	-	310	-	-
Level II .....	389	388	-	-	383	405	394	453	384	431	376	380	404
Level III .....	475	517	-	-	485	460	454	488	472	437	450	479	506
Level IV .....	555	-	-	-	-	549	-	-	550	-	528	-	-
<b>Secretaries</b>													
Level I .....	380	416	396	389	379	396	365	415	369	413	371	344	431
Level II .....	475	506	496	480	468	494	453	514	459	451	467	424	496
Level III .....	544	571	568	554	524	541	512	535	541	562	529	504	568
Level IV .....	653	682	678	638	632	649	642	635	655	668	628	601	712
Level V .....	796	833	-	829	-	788	762	781	789	819	713	-	824
<b>Switchboard Operator-Receptionists ...</b>	348	344	344	342	317	374	337	413	350	364	326	330	391
<b>Word Processors</b>													
Level I .....	385	-	-	-	-	388	353	393	372	-	-	-	383
Level II .....	490	-	-	-	-	451	400	444	505	493	449	-	486
Level III .....	632	-	-	-	-	566	-	-	647	-	-	-	591

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

**Table E-4. Average hourly pay in service-producing industries, maintenance and toolroom occupations, United States, November 1995**

Occupation and level	All service-producing	Transportation and public utilities		Wholesale trade	Retail trade	Finance, insurance, and real estate			Services				
		All	Communi-cations			All	Depository institutions	Insurance carriers	All	Business services	Health services	Educational services	Engineering and management services
<b>General Maintenance Workers</b> .....	\$9.81	\$11.07	\$11.02	\$10.70	\$10.00	\$9.47	\$10.10	\$9.97	\$9.76	-	\$10.01	\$10.62	\$12.01
<b>Maintenance Electricians</b> .....	18.30	20.16	-	-	-	18.61	-	-	16.68	-	15.79	16.09	18.12
<b>Maintenance Electronics Technicians</b>													
Level I .....	12.02	12.77	12.55	-	-	-	-	-	11.31	-	11.93	-	-
Level II .....	18.33	19.05	19.00	-	-	-	-	-	15.58	\$15.00	16.31	-	14.52
Level III .....	20.74	20.95	20.56	-	-	-	-	-	18.85	-	19.54	-	-
<b>Maintenance Machinists</b> .....	17.42	17.33	-	-	-	-	-	-	-	-	-	-	-
<b>Maintenance Mechanics, Machinery</b> .....	18.78	20.64	-	14.53	-	-	-	-	17.52	-	16.37	-	-
<b>Maintenance Mechanics, Motor Vehicle</b> .....	15.89	16.65	18.71	14.49	16.08	-	-	-	14.05	-	-	13.85	-
<b>Maintenance Pipefitters</b> .....	18.50	-	-	-	-	-	-	-	18.76	-	-	-	-

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

**Table E-5. Average hourly pay in service-producing industries, material movement and custodial occupations, United States, November 1995**

Occupation and level	All service-producing	Transportation and public utilities		Wholesale trade	Retail trade	Finance, insurance, and real estate			Services				
		All	Communi-cations			All	Depository institutions	Insurance carriers	All	Business services	Health services	Educational services	Engineering and management services
<b>Forklift Operators</b> .....	\$11.54	\$11.04	-	\$11.52	\$12.53	-	-	-	\$9.18	-	-	-	-
<b>Guards</b>													
Level I .....	6.78	9.76	-	8.07	8.49	\$8.24	\$9.61	-	6.68	\$6.35	\$8.67	\$9.96	-
Level II .....	11.47	-	-	-	-	10.46	-	-	11.34	11.82	11.42	10.79	-
<b>Janitors</b> .....	6.85	10.47	\$11.19	8.49	7.27	9.50	7.51	-	6.65	6.11	7.26	8.49	\$9.54
<b>Material Handling Laborers</b> .....	9.07	-	-	8.30	7.87	-	-	-	7.62	-	9.21	-	-
<b>Shipping/Receiving Clerks</b> .....	10.00	8.36	-	10.62	9.92	9.63	-	-	9.50	9.97	9.23	-	10.43
<b>Truckdrivers</b>													
Light Truck .....	8.27	9.14	-	7.75	7.17	10.12	-	-	8.86	8.39	8.73	-	-
Medium Truck .....	15.15	17.21	-	11.26	9.23	-	-	-	10.45	-	13.13	-	-
Heavy Truck .....	12.65	12.71	-	11.98	-	-	-	-	9.93	-	-	-	-
Tractor Trailer .....	14.44	14.91	-	13.51	14.40	-	-	-	12.94	-	-	-	-

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.