

Occupational Compensation Survey: Pay Only

Washington, D.C.—Maryland—
Virginia, Metropolitan Area,
February 1996



U.S. Department of Labor
Bureau of Labor Statistics

Bulletin 3085-8

Preface

This bulletin provides results of a February 1996 survey of occupational pay in the Washington, DC—MD—VA Metropolitan Statistical Area. This survey was conducted as part of the U.S. Bureau of Labor Statistics Occupational Compensation Survey Program. Data from this program are for use in implementing the Federal Employees Pay Comparability Act of 1990. The survey was conducted by the Bureau's regional office in Philadelphia, under the direction of John Filemyr, Assistant Regional Commissioner for Operations. Data were collected by Kendall Cooper, Bruce Edwards, Frank Hayden, Nancy Shamonsky, Thomas Shaffer, Drew Simmons, and Mirian Torain. Regional review was conducted by Joseph Mursch under the supervision of Frank Waligorski, Team Leader. Statistical support was provided by Ken Hillian. Christi Harpenau of the Statistical Methods Group was responsible for the statistical procedures. Amanda Roberts of the Division of Compensation and Data Estimation reviewed the aggregate data and prepared this bulletin.

The survey could not have been conducted without the cooperation of the many private firms and government jurisdictions that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

For additional information regarding this survey or similar surveys conducted in this regional area, please contact the BLS Philadelphia Regional Office at (215)- 596-1154. You may also write to the Bureau of Labor Statistics at: Division of Occupational Pay and Employee Benefits, 2 Massachusetts Avenue, NE, Washington, D.C. 20212-0001 or call the Occupational Compensation Survey Program information line at (202) 606-6220.

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Washington, D.C.—Maryland— Virginia, Metropolitan Area, February 1996



U.S. Department of Labor
Robert B. Reich, Secretary

Bureau of Labor Statistics
Katharine G. Abraham,
Commissioner

July 1996

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Introduction

This survey of occupational pay in the Washington, DC—MD—VA Metropolitan Statistical Area (the District of Columbia; the counties of Calvert, Charles, Frederick, Montgomery, and Prince George's, MD; and Arlington, Fairfax, Loudoun, Prince William, and Stafford, VA; and the cities of Alexandria, Fairfax, Falls Church, Manassas, and Manassas Park, VA) was conducted as part of the U.S. Bureau of Labor Statistics Occupational Compensation Survey Program. The survey is one of a number conducted annually in metropolitan areas throughout the United States. (See listing of reports for other surveys at the end of this bulletin.)

A major objective of the Occupational Compensation Survey Program is to describe the level and distribution of occupational pay in a variety of the Nation's local labor markets, using a consistent survey approach. Another Program objective is to provide information on the incidence of employee benefits among and within local labor markets. However, no benefits data were collected for this survey.

The Program develops information that is used for a variety of purposes, including wage and salary administration, collective bargaining, and assistance in determining business or plant location. Survey results also are used by the U.S. Department of Labor in making wage determinations under the Service Contract Act, and by the President's Pay Agent (the Secretary of Labor and Directors of the U.S. Office of Personnel Management and the U.S. Office of Management and Budget) in determining local pay adjustments under the Federal Employee Pay Comparability Act of 1990. This latter requirement resulted in: (1) Expanding the survey's industrial coverage to include all private nonfarm establishments (except

households) employing 50 workers or more and to State and local governments and (2) adding more professional, administrative, technical, and protective service occupations to the surveys.

Pay

The A-series tables provide estimates of straight-time weekly or hourly pay by occupation. Tables A-1 through A-5 provide data for selected white- and blue-collar occupations common to a variety of industries. Tables A-6 through A-10 include similar information, but are limited to establishments employing 500 workers or more.

Occupational pay information is presented for all industries covered by the survey and, where possible, for private industry (e.g., for goods- and service-producing industries) and for State and local governments. Within private industry, more detailed information is presented to the extent that the survey establishment sample can support such detail.

Appendixes

Appendix A describes the concepts, methods, and coverage used in the Occupational Compensation Survey Program. It also includes information on the area's industrial composition and the reliability of occupational pay estimates.

Appendix B includes the descriptions used by Bureau field economists to classify workers in the survey occupations.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Washington, DC-MD-VA, February 1996

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																						
			Mean	Median	Middle range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2100	2100 - 2200	2200 - 2300	2300 and over		
PROFESSIONAL OCCUPATIONS																												
Accountants																												
Level I	210	40.0	\$514	\$511	\$458 - \$535	2	32	58	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Private industry	184	40.0	508	509	456 - 530	3	33	59	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	132	40.0	499	506	451 - 526	4	40	52	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	26	40.0	552	-	- - -	-	27	46	27	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	1,505	39.7	632	635	551 - 688	-	3	35	41	16	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	1,356	39.7	625	629	550 - 674	-	4	37	43	14	3	(³)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Goods-producing industries	147	39.7	673	672	596 - 712	-	-	25	46	16	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Manufacturing	88	39.6	696	682	635 - 770	-	-	16	36	26	22	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	1,209	39.7	620	626	549 - 673	-	4	38	42	14	2	(³)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	63	39.5	686	683	594 - 760	-	-	35	33	13	16	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	149	39.7	694	704	607 - 764	-	-	23	27	37	9	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level III	1,612	39.8	845	846	741 - 924	-	(³)	1	14	24	26	21	12	1	(³)	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	1,418	39.8	848	846	750 - 924	-	-	1	13	24	28	21	13	(³)	-	-	-	-	-	-	-	-	-	-	-	-	-	
Goods-producing industries	218	40.6	813	819	731 - 885	-	-	-	7	38	34	21	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Manufacturing	115	39.8	824	846	769 - 885	-	-	-	11	23	52	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	1,200	39.6	854	859	751 - 927	-	-	1	14	21	27	21	15	(³)	-	-	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	75	39.7	883	866	830 - 955	-	-	-	4	15	40	33	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	194	39.7	823	789	706 - 936	-	1	4	19	29	12	24	7	4	1	-	-	-	-	-	-	-	-	-	-	-	-	
Level IV	721	39.6	1,077	1,077	962 - 1,226	-	-	-	(³)	5	15	12	27	14	23	2	3	-	-	-	-	-	-	-	-	-	-	
Private industry	591	39.7	1,099	1,080	1,000 - 1,250	-	-	-	2	12	11	30	15	25	2	3	-	-	-	-	-	-	-	-	-	-	-	
Goods-producing industries	192	39.8	1,157	1,250	1,077 - 1,288	-	-	-	-	-	8	10	19	11	52	-	-	-	-	-	-	-	-	-	-	-	-	
Manufacturing	61	39.4	1,080	-	- - -	-	-	-	-	-	15	20	13	33	20	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	399	39.6	1,072	1,072	995 - 1,157	-	-	-	-	3	13	12	36	17	12	4	4	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	35	39.6	1,081	-	- - -	-	-	-	-	3	14	37	34	6	6	6	6	-	-	-	-	-	-	-	-	-	-	
State and local government	130	39.6	974	917	832 - 1,078	-	-	2	18	28	15	13	6	12	3	2	-	-	-	-	-	-	-	-	-	-	-	
Level V	198	39.0	1,362	1,410	1,212 - 1,532	-	-	-	-	-	5	10	10	15	10	21	18	11	2	-	-	-	-	-	-	-	-	
Private industry	159	38.8	1,409	1,444	1,260 - 1,532	-	-	-	-	-	1	6	9	18	5	25	21	13	2	-	-	-	-	-	-	-	-	
Service-producing industries	118	38.5	1,407	1,462	1,260 - 1,532	-	-	-	-	-	1	8	12	19	4	15	21	18	3	-	-	-	-	-	-	-	-	
State and local government	39	39.8	1,169	-	- - -	-	-	-	-	-	-	28	13	3	28	3	5	-	-	-	-	-	-	-	-	-	-	
Accountants, Public																												
Level II	313	40.0	631	619	613 - 637	-	-	4	86	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	313	40.0	631	619	613 - 637	-	-	4	86	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	313	40.0	631	619	613 - 637	-	-	4	86	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level IV	175	40.0	944	971	837 - 1,038	-	-	-	1	16	22	16	38	6	1	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	175	40.0	944	971	837 - 1,038	-	-	-	1	16	22	16	38	6	1	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	175	40.0	944	971	837 - 1,038	-	-	-	1	16	22	16	38	6	1	-	-	-	-	-	-	-	-	-	-	-	-	

See footnotes at end of table.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																						
			Mean	Median	Middle range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2100	2100 - 2200	2200 - 2300	2300 and over		
Attorneys																												
Level I	84	38.4	\$759	\$769	\$687 - \$812	-	-	1	27	29	40	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
State and local government	36	39.5	708	-	- - -	-	-	3	64	22	6	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	287	39.1	998	999	923 - 1,087	-	-	-	14	10	26	25	19	3	1	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	155	38.5	1,040	1,040	999 - 1,087	-	-	-	-	-	41	37	22	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	155	38.5	1,040	1,040	999 - 1,087	-	-	-	-	-	41	37	22	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	132	39.9	949	895	799 - 1,104	-	-	-	-	31	23	8	11	16	8	3	-	-	-	-	-	-	-	-	-	-	-	
Level III	442	39.0	1,265	1,235	1,154 - 1,385	-	-	-	-	1	10	8	22	22	14	9	7	5	2	-	-	-	-	-	-	-	-	
Private industry	309	38.8	1,319	1,250	1,192 - 1,387	-	-	-	-	-	-	2	28	28	17	9	8	6	3	-	-	-	-	-	-	-	-	
Service-producing industries	301	38.7	1,311	1,250	1,192 - 1,385	-	-	-	-	-	-	2	28	28	18	9	8	3	3	-	-	-	-	-	-	-	-	
State and local government	133	39.6	1,139	1,065	979 - 1,295	-	-	-	-	2	34	24	10	6	5	8	6	5	-	-	-	-	-	-	-	-	-	
Level IV	396	38.6	1,715	1,712	1,544 - 1,958	-	-	-	-	-	-	3	9	5	2	1	24	3	16	3	19	1	4	10	1	-		
State and local government	108	40.0	1,359	1,258	1,157 - 1,579	-	-	-	-	-	-	9	31	19	8	3	10	3	12	-	-	3	2	-	-	-		
Engineers																												
Level I	574	40.0	631	619	558 - 687	-	2	37	41	20	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	564	40.0	631	619	558 - 687	-	2	37	40	20	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Goods-producing industries	112	40.0	659	659	587 - 744	-	4	32	27	31	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Manufacturing	112	40.0	659	659	587 - 744	-	4	32	27	31	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	452	40.0	624	619	558 - 673	-	1	38	44	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	38	39.8	655	-	- - -	-	-	29	37	34	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	1,847	40.0	781	772	709 - 841	-	-	3	19	41	23	10	3	1	(³)	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	1,711	40.0	778	770	709 - 837	-	-	3	19	42	22	9	3	1	(³)	-	-	-	-	-	-	-	-	-	-	-	-	
Goods-producing industries	278	40.0	782	767	722 - 827	-	-	-	10	54	31	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Manufacturing	278	40.0	782	767	722 - 827	-	-	-	10	54	31	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	1,433	40.0	777	770	702 - 837	-	-	3	21	40	21	10	3	1	1	-	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	224	39.8	806	791	736 - 861	-	-	-	16	39	25	15	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	136	39.9	815	809	727 - 885	-	-	2	17	25	34	15	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level III	3,243	40.0	963	957	875 - 1,041	-	-	-	(³)	9	23	32	23	9	4	(³)	(³)	(³)	-	-	-	-	-	-	-	-	-	
Private industry	3,034	40.0	963	958	877 - 1,036	-	-	-	-	8	23	33	23	8	4	(³)	(³)	(³)	-	-	-	-	-	-	-	-	-	
Service-producing industries	1,756	40.0	958	959	870 - 1,036	-	-	-	-	9	25	31	24	7	4	(³)	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	303	39.8	953	930	869 - 1,009	-	-	-	7	33	34	13	6	7	1	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	209	39.7	960	931	849 - 1,091	-	-	-	1	16	23	19	18	4	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level IV	3,205	39.9	1,169	1,184	1,066 - 1,273	-	-	-	(³)	(³)	2	10	20	22	27	14	3	1	(³)	(³)	-	-	-	-	-	-		
Private industry	2,954	40.0	1,174	1,187	1,073 - 1,274	-	-	-	-	2	10	20	22	28	14	3	1	(³)	(³)	-	-	-	-	-	-	-		
Goods-producing industries	768	40.0	1,214	1,222	1,142 - 1,298	-	-	-	-	1	10	8	22	36	15	6	2	1	(³)	(³)	-	-	-	-	-	-		
Manufacturing	768	40.0	1,214	1,222	1,142 - 1,298	-	-	-	-	1	10	8	22	36	15	6	2	1	(³)	(³)	-	-	-	-	-	-		
Service-producing industries	2,186	40.0	1,160	1,166	1,058 - 1,265	-	-	-	-	2	10	24	23	25	13	1	1	(³)	-	-	-	-	-	-	-	-		
Transportation and utilities	255	39.6	1,165	1,130	1,069 - 1,251	-	-	-	-	1	11	25	28	16	12	2	3	2	-	-	-	-	-	-	-	-		
State and local government	251	39.7	1,111	1,113	987 - 1,223	-	-	-	(³)	2	9	16	22	19	18	12	3	-	-	-	-	-	-	-	-	-		

See footnotes at end of table.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																					
			Mean	Median	Middle range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2100	2100 - 2200	2200 - 2300	2300 and over	
Level V	2,326	39.9	\$1,439	\$1,413	\$1,336 - \$1,539	-	-	-	-	-	-	(³)	2	5	14	27	18	13	12	7	1	1	-	-	-	-	
Private industry	2,141	40.0	1,453	1,430	1,346 - 1,551	-	-	-	-	-	-	(³)	4	14	27	19	13	13	7	1	1	-	-	-	-		
Goods-producing industries	398	40.0	1,396	1,359	1,297 - 1,462	-	-	-	-	-	-	-	4	21	33	23	9	3	6	(³)	-	-	-	-	-		
Manufacturing	398	40.0	1,396	1,359	1,297 - 1,462	-	-	-	-	-	-	-	4	21	33	23	9	3	6	(³)	-	-	-	-	-		
Service-producing industries	1,743	40.0	1,466	1,442	1,348 - 1,600	-	-	-	-	-	-	(³)	5	13	25	18	14	15	8	1	2	-	-	-	-		
Transportation and utilities	136	39.6	1,381	1,352	1,226 - 1,517	-	-	-	-	-	-	3	16	20	14	15	15	12	3	1	-	-	-	-	-		
State and local government	185	39.4	1,288	1,325	1,110 - 1,414	-	-	-	-	-	-	4	21	9	14	26	11	12	3	1	-	-	-	-	-		
Level VI	896	40.0	1,717	1,731	1,563 - 1,892	-	-	-	-	-	-	-	(³)	2	2	11	18	13	20	8	13	11	1	-	-		
Private industry	854	40.0	1,728	1,744	1,570 - 1,904	-	-	-	-	-	-	(³)	1	2	11	17	13	21	9	13	11	1	-	-	-		
Goods-producing industries	166	40.0	1,669	1,668	1,553 - 1,796	-	-	-	-	-	-	1	1	4	11	17	22	22	12	6	2	-	-	-	-		
Manufacturing	166	40.0	1,669	1,668	1,553 - 1,796	-	-	-	-	-	-	1	1	4	11	17	22	22	12	6	2	-	-	-	-		
Service-producing industries	688	40.0	1,742	1,744	1,580 - 1,909	-	-	-	-	-	-	-	1	2	11	17	11	20	8	15	13	2	-	-	-		
State and local government	42	39.5	1,486	1,581	1,292 - 1,597	-	-	-	-	-	-	-	5	24	2	7	38	14	10	-	-	-	-	-	-		
Level VII	85	39.8	1,967	1,952	1,824 - 2,096	-	-	-	-	-	-	-	-	-	-	-	-	4	13	25	14	27	6	8	4		
Private industry	73	40.0	1,993	-	- - -	-	-	-	-	-	-	-	-	-	-	-	-	3	8	25	12	32	7	10	4		
ADMINISTRATIVE OCCUPATIONS																											
Budget Analysts																											
Level II	90	39.9	706	691	604 - 778	-	-	11	44	28	8	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	56	39.9	720	703	620 - 783	-	-	14	29	34	11	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level III	182	39.9	855	830	749 - 972	-	-	-	9	37	15	24	9	4	1	-	-	-	-	-	-	-	-	-	-	-	
Private industry	87	39.9	861	885	756 - 958	-	-	-	-	46	17	30	3	3	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	86	39.9	862	885	756 - 958	-	-	-	-	45	17	30	3	3	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	95	39.8	849	814	707 - 990	-	-	-	18	28	14	19	14	5	2	-	-	-	-	-	-	-	-	-	-	-	
Level IV	104	39.2	1,017	963	885 - 1,095	-	-	-	-	6	21	27	22	9	6	9	1	-	-	-	-	-	-	-	-	-	
State and local government	66	40.0	1,015	948	847 - 1,188	-	-	-	-	9	33	15	9	11	9	14	-	-	-	-	-	-	-	-	-	-	
Buyers/Contracting Specialists																											
Level I	92	39.9	559	550	497 - 598	-	30	47	13	9	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	67	39.9	547	-	- - -	-	28	55	13	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	53	39.9	543	-	- - -	-	30	55	11	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	25	39.8	590	-	- - -	-	36	24	12	24	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	509	39.8	677	659	606 - 727	-	1	18	43	23	11	4	(³)	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	405	39.8	675	660	606 - 721	-	1	14	49	22	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Goods-producing industries	118	40.0	718	688	654 - 792	-	-	11	40	31	10	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Manufacturing	91	40.0	696	668	654 - 784	-	-	14	44	29	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	287	39.8	657	652	606 - 707	-	2	16	53	19	11	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	104	39.5	687	647	577 - 746	-	-	35	20	24	12	8	2	-	-	-	-	-	-	-	-	-	-	-	-	-	

See footnotes at end of table.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																						
			Mean	Median	Middle range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2100	2100 - 2200	2200 - 2300	2300 and over		
Level IV	894	40.0	\$1,195	\$1,181	\$1,109 - \$1,264	-	-	-	-	-	(³)	3	17	36	25	12	5	1	-	(³)	-	-	-	-	-	-	-	-
Private industry	894	40.0	1,195	1,181	1,109 - 1,264	-	-	-	-	-	(³)	3	17	36	25	12	5	1	-	(³)	-	-	-	-	-	-	-	-
Service-producing industries	891	40.0	1,194	1,181	1,109 - 1,263	-	-	-	-	-	(³)	3	17	36	25	12	5	1	-	(³)	-	-	-	-	-	-	-	-
Computer Systems Analyst Supervisors/Managers																												
Level I	235	39.9	1,223	1,206	1,141 - 1,317	-	-	-	-	-	-	2	17	30	22	21	6	2	-	-	-	-	-	-	-	-	-	-
Private industry	214	39.9	1,211	1,196	1,112 - 1,310	-	-	-	-	-	-	2	18	30	24	20	6	-	-	-	-	-	-	-	-	-	-	-
Service-producing industries	163	39.9	1,193	1,154	1,102 - 1,270	-	-	-	-	-	-	3	20	33	25	16	3	-	-	-	-	-	-	-	-	-	-	-
Transportation and utilities	27	39.6	1,272	-	-	-	-	-	-	-	-	-	15	15	19	33	19	-	-	-	-	-	-	-	-	-	-	-
Level II	287	39.8	1,402	1,416	1,287 - 1,478	-	-	-	-	-	-	2	9	19	15	36	11	4	2	-	2	-	2	-	-	-	-	-
Private industry	255	39.9	1,421	1,421	1,306 - 1,486	-	-	-	-	-	-	1	5	18	15	40	13	4	2	-	3	-	-	-	-	-	-	-
Service-producing industries	242	39.8	1,417	1,421	1,298 - 1,481	-	-	-	-	-	-	1	6	19	13	42	12	2	2	-	3	-	-	-	-	-	-	-
State and local government	32	39.6	1,248	-	-	-	-	-	-	-	-	-	9	34	28	22	3	-	3	-	-	-	-	-	-	-	-	-
Personnel Specialists																												
Level I	97	39.9	502	491	466 - 521	-	61	37	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	87	40.0	496	491	465 - 521	-	64	36	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	87	40.0	496	491	465 - 521	-	64	36	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	641	39.6	649	635	606 - 702	-	3	20	50	20	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	581	39.5	639	635	606 - 692	-	3	21	52	20	3	(³)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	536	39.6	636	633	596 - 678	-	4	22	54	17	3	(³)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	60	39.8	741	729	633 - 844	-	-	13	33	22	18	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level III	1,226	39.6	810	793	721 - 856	-	-	5	11	37	30	7	4	6	1	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	1,114	39.5	807	793	721 - 856	-	-	5	11	39	30	5	4	7	(³)	-	-	-	-	-	-	-	-	-	-	-	-	
Goods-producing industries	61	39.3	844	-	-	-	-	8	10	18	38	5	10	11	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	1,053	39.5	805	790	719 - 845	-	-	5	11	40	30	5	3	7	(³)	-	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	39	39.3	819	-	-	-	-	-	21	21	38	10	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	112	39.7	841	841	737 - 917	-	-	2	16	21	29	21	6	1	4	-	-	-	-	-	-	-	-	-	-	-	-	
Level IV	575	39.4	1,080	1,067	990 - 1,162	-	-	-	-	2	9	14	34	19	12	8	1	-	-	-	-	-	-	-	-	-	-	
Private industry	436	39.3	1,084	1,067	1,005 - 1,162	-	-	-	-	1	10	13	35	22	9	10	1	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	404	39.3	1,081	1,067	1,000 - 1,162	-	-	-	-	-	1	10	13	34	22	7	10	1	-	-	-	-	-	-	-	-	-	
Transportation and utilities	30	39.8	1,103	-	-	-	-	-	-	7	7	40	10	37	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	139	39.7	1,068	1,069	963 - 1,192	-	-	-	-	6	8	19	31	12	19	2	2	-	-	-	-	-	-	-	-	-	-	
Level V	156	39.1	1,416	1,471	1,250 - 1,613	-	-	-	-	-	-	2	6	3	16	19	4	22	27	-	-	-	-	-	-	-	-	
Private industry	136	39.0	1,443	1,510	1,322 - 1,613	-	-	-	-	-	-	1	4	1	18	16	4	25	31	-	-	-	-	-	-	-	-	
Service-producing industries	108	38.9	1,461	1,510	1,366 - 1,613	-	-	-	-	-	-	-	4	2	17	15	2	24	37	-	-	-	-	-	-	-	-	
Personnel Supervisors/Managers																												
Level I	120	39.9	1,175	1,251	1,072 - 1,283	-	-	-	-	-	4	10	13	18	43	9	1	2	-	-	-	-	-	-	-	-	-	
Private industry	116	39.9	1,172	1,250	1,072 - 1,283	-	-	-	-	-	3	10	13	19	43	9	1	1	-	-	-	-	-	-	-	-	-	
Service-producing industries	109	39.9	1,177	1,254	1,100 - 1,283	-	-	-	-	-	4	11	10	17	46	10	1	1	-	-	-	-	-	-	-	-	-	
Level II	77	39.6	1,390	-	-	-	-	-	-	-	-	1	5	12	14	10	31	21	4	-	1	-	-	-	-	-	-	
Private industry	60	39.7	1,405	-	-	-	-	-	-	-	-	-	3	13	15	10	28	23	5	-	2	-	-	-	-	-	-	
Service-producing industries	56	39.7	1,400	-	-	-	-	-	-	-	-	-	4	14	16	11	23	25	5	-	2	-	-	-	-	-	-	

See footnotes at end of table.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																				
			Mean	Median	Middle range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2100	2100 - 2200	2200 - 2300	2300 and over
Tax Collectors																										
Level I	24	40.0	\$460	\$468	\$430 - \$508	17	58	25	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
State and local government	24	40.0	460	468	430 - 508	17	58	25	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Level II	26	40.0	557	568	540 - 568	-	4	88	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
State and local government	26	40.0	557	568	540 - 568	-	4	88	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Level III	33	40.0	768	770	727 - 791	-	-	-	15	67	18	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
State and local government	33	40.0	768	770	727 - 791	-	-	-	15	67	18	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to

compute means, medians, and middle ranges.

³ Less than 0.5 percent.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-2. All establishments: Weekly hours and pay of technical and protective service occupations, Washington, DC-MD-VA, February 1996

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																				
			Mean	Median	Middle range	Under 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 950	950 - 1000	1000 - 1050	1050 - 1100	1100 - 1150	1150 and over
TECHNICAL OCCUPATIONS																										
Computer Operators																										
Level I	124	40.0	\$404	\$404	\$368 -- \$454	6	30	6	31	--	26	1	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Private industry	122	40.0	403	404	368 -- 454	6	30	6	32	--	26	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Service-producing industries	122	40.0	403	404	368 -- 454	6	30	6	32	--	26	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Level II	782	39.6	456	459	415 -- 504	2	9	11	7	12	21	12	23	2	1	1	(³)	(³)	(³)	--	--	--	--	--	--	--
Private industry	681	39.6	451	458	409 -- 503	3	10	12	6	12	23	11	23	1	(³)	1	--	--	--	--	--	--	--	--	--	--
Service-producing industries	636	39.7	448	454	396 -- 498	3	11	12	6	11	23	10	23	(³)	(³)	(³)	--	--	--	--	--	--	--	--	--	--
State and local government	101	39.7	487	479	434 -- 512	--	5	4	14	16	7	18	20	10	1	--	3	2	1	--	--	--	--	--	--	--
Level III	557	39.8	587	587	522 -- 630	--	--	--	1	1	3	4	30	25	18	10	4	4	1	(³)	(³)	(³)	(³)	--	--	--
Private industry	483	39.8	583	587	522 -- 630	--	--	--	1	1	2	4	30	26	19	11	2	4	1	--	--	--	--	--	--	--
Service-producing industries	441	39.9	580	587	522 -- 620	--	--	--	1	1	2	4	30	26	16	12	2	4	--	--	--	--	--	--	--	--
Transportation and utilities	95	39.9	622	611	587 -- 658	--	--	--	--	--	--	--	1	46	12	36	5	--	--	--	--	--	--	--	--	--
State and local government	74	39.7	616	593	526 -- 684	--	--	--	--	--	4	7	27	20	11	7	12	5	1	1	1	1	1	--	--	--
Level IV:																										
State and local government	25	39.9	702	--	-- -- --	--	--	--	--	--	--	4	4	32	8	--	4	16	16	8	8	--	--	--	--	--
Drafters																										
Level II:																										
Private industry:																										
Service-producing industries	103	39.9	538	536	498 -- 538	--	--	--	--	3	--	26	61	3	2	--	--	5	--	--	--	--	--	--	--	--
Level III	226	39.8	667	690	650 -- 696	--	--	--	--	--	1	4	4	11	5	57	12	1	--	--	4	--	--	--	--	--
Private industry	204	39.8	679	690	654 -- 696	--	--	--	--	--	--	1	4	10	2	63	14	1	--	--	5	--	--	--	--	--
Service-producing industries:																										
Transportation and utilities	35	38.8	705	--	-- -- --	--	--	--	--	--	--	--	17	29	--	--	26	--	--	--	29	--	--	--	--	--
Engineering Technicians																										
Level I	82	40.0	408	408	340 -- 441	29	--	13	26	9	7	5	5	5	1	--	--	--	--	--	--	--	--	--	--	--
Private industry	82	40.0	408	408	340 -- 441	429	--	13	26	9	7	5	5	5	1	--	--	--	--	--	--	--	--	--	--	--
Level II	266	40.0	540	525	496 -- 569	--	--	--	5	1	8	15	31	27	8	1	--	4	--	--	--	--	--	--	--	--
Private industry	266	40.0	540	525	496 -- 569	--	--	--	5	1	8	15	31	27	8	1	--	4	--	--	--	--	--	--	--	--
Goods-producing industries	111	40.0	551	546	516 -- 596	--	--	--	1	1	1	12	36	36	13	1	--	--	--	--	--	--	--	--	--	--
Manufacturing	111	40.0	551	546	516 -- 596	--	--	--	1	1	1	12	36	36	13	1	--	--	--	--	--	--	--	--	--	--
Service-producing industries	155	39.9	532	509	481 -- 554	--	--	--	7	1	14	17	27	21	5	1	--	7	--	--	--	--	--	--	--	--
Level III	407	40.0	650	649	590 -- 674	--	--	--	--	--	(³)	2	4	23	22	32	7	3	2	2	2	--	--	--	--	--
Private industry	407	40.0	650	649	590 -- 674	--	--	--	--	--	(³)	2	4	23	22	32	7	3	2	2	2	--	--	--	--	--
Goods-producing industries	127	40.0	624	590	564 -- 680	--	--	--	--	--	2	1	7	48	11	11	12	4	3	2	--	--	--	--	--	--
Manufacturing	127	40.0	624	590	564 -- 680	--	--	--	--	--	2	1	7	48	11	11	12	4	3	2	--	--	--	--	--	--
Service-producing industries	280	39.9	662	662	629 -- 674	--	--	--	--	--	--	2	3	11	27	42	5	3	1	2	3	--	--	--	--	--
Transportation and utilities	37	39.4	735	--	-- -- --	--	--	--	--	--	--	--	--	32	16	--	5	--	5	16	24	--	--	--	--	--

See footnotes at end of table.

Table A-2. All establishments: Weekly hours and pay of technical and protective service occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																				
			Mean	Median	Middle range	Under 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 950	950 - 1000	1000 - 1050	1050 - 1100	1100 - 1150	1150 and over
Level IV	387	39.9	\$746	\$748	\$685 - \$803	-	-	-	-	-	-	-	4	5	8	14	29	14	13	3	4	(³)	5	-	-	-
Private industry	386	39.9	745	748	685 - 803	-	-	-	-	-	-	-	4	5	8	14	29	15	13	3	4	(³)	5	-	-	-
Goods-producing industries	193	40.0	761	768	719 - 818	-	-	-	-	-	-	-	-	-	6	13	25	24	24	6	1	-	-	-	-	-
Manufacturing	193	40.0	761	768	719 - 818	-	-	-	-	-	-	-	-	-	6	13	25	24	24	6	1	-	-	-	-	-
Service-producing industries	193	39.8	730	720	649 - 748	-	-	-	-	-	-	-	8	10	10	15	32	5	1	-	7	1	10	-	-	-
Transportation and utilities	57	39.3	855	913	692 - 1,005	-	-	-	-	-	-	-	-	-	-	28	14	-	4	-	18	2	35	-	-	-
Level V	210	40.0	918	886	845 - 950	-	-	-	-	-	-	-	-	-	-	-	-	(³)	41	10	10	23	1	5	9	-
Private industry	210	40.0	918	886	845 - 950	-	-	-	-	-	-	-	-	-	-	-	-	(³)	41	10	10	23	1	5	9	-
Engineering Technicians, Civil																										
Level II	144	39.9	541	522	468 - 609	-	-	2	8	10	9	9	22	10	13	10	5	-	1	-	-	-	-	-	-	-
State and local government	111	40.0	536	515	451 - 626	-	-	1	10	13	12	12	15	9	9	14	5	-	2	-	-	-	-	-	-	-
Level III	429	40.0	597	572	515 - 664	-	-	-	3	1	2	8	26	18	12	16	3	7	2	(³)	1	1	-	-	-	-
State and local government	363	39.9	579	551	504 - 644	-	-	-	3	1	2	9	31	20	10	10	4	6	3	1	-	-	-	-	-	-
Level IV	314	39.9	725	727	616 - 828	-	-	-	-	-	-	2	3	16	16	6	16	13	8	7	12	1	-	-	-	-
State and local government	275	39.9	722	717	614 - 826	-	-	-	-	-	-	3	3	16	16	6	14	15	9	8	11	-	-	-	-	-
Level V	124	39.7	839	863	688 - 967	-	-	-	-	-	-	1	2	1	4	31	2	6	4	8	18	6	11	6	1	1
State and local government	124	39.7	839	863	688 - 967	-	-	-	-	-	-	1	2	1	4	31	2	6	4	8	18	6	11	6	1	1
Level VI	11	40.0	684	-	- - -	-	-	-	-	-	-	-	-	-	9	82	9	-	-	-	-	-	-	-	-	-
State and local government	11	40.0	684	-	- - -	-	-	-	-	-	-	-	-	-	9	82	9	-	-	-	-	-	-	-	-	-
PROTECTIVE SERVICE OCCUPATIONS																										
Corrections Officers	3,317	40.0	604	596	564 - 628	-	-	-	1	1	4	1	12	40	23	8	5	4	1	1	(³)	-	-	-	-	-
State and local government	3,317	40.0	604	596	564 - 628	-	-	-	1	1	4	1	12	40	23	8	5	4	1	1	(³)	-	-	-	-	-
Firefighters	2,516	46.7	684	682	583 - 764	-	-	-	-	-	-	1	13	16	13	11	19	10	9	5	3	(³)	(³)	(³)	(³)	(³)
State and local government	2,516	46.7	684	682	583 - 764	-	-	-	-	-	-	1	13	16	13	11	19	10	9	5	3	(³)	(³)	(³)	(³)	(³)
Police Officers																										
Level I	6,146	39.9	698	653	619 - 781	-	(³)	(³)	(³)	1	1	1	4	16	23	14	9	9	9	5	3	4	2	(³)	(³)	-
State and local government	6,056	39.9	702	653	622 - 781	-	-	-	(³)	1	1	(³)	3	16	23	14	10	10	9	5	3	4	2	(³)	(³)	-
Level II:																										
State and local government	953	40.0	865	901	787 - 946	-	-	-	-	-	-	-	-	-	-	2	16	12	8	10	27	24	(³)	(³)	-	-

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

³ Less than 0.5 percent.

⁴ Workers were distributed as follows: 5 percent at \$300 and under \$325 and 24 percent at \$325 and under \$350.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-3. All establishments: Weekly hours and pay of clerical occupations, Washington, DC-MD-VA, February 1996

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																	
			Mean	Median	Middle range	200 and under 250	250 - 300	300 - 350	350 - 400	400 - 450	450 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 950	950 - 1000	1000 - 1050	1050 - 1100
Clerks, Accounting																							
Level I	101	39.0	\$343	\$354	\$301 - \$380	2	19	15	55	8	1	-	-	-	-	-	-	-	-	-	-	-	-
Private industry	73	39.6	340	-	- - -	3	26	11	48	11	1	-	-	-	-	-	-	-	-	-	-	-	-
Service-producing industries	72	39.6	338	-	- - -	3	26	11	49	11	-	-	-	-	-	-	-	-	-	-	-	-	-
Level II	2,277	39.5	414	406	378 - 453	-	4	8	34	29	13	11	1	(³)	(³)	-	-	-	-	-	-	-	-
Private industry	1,967	39.6	410	400	376 - 446	-	4	9	35	30	12	10	1	(³)	(³)	-	-	-	-	-	-	-	-
Goods-producing industries	305	39.2	439	424	385 - 504	-	-	8	26	31	9	21	3	2	-	-	-	-	-	-	-	-	-
Manufacturing	237	39.0	433	412	385 - 486	-	-	11	31	26	8	19	3	3	-	-	-	-	-	-	-	-	-
Service-producing industries	1,662	39.6	404	400	369 - 446	-	5	9	36	29	13	8	(³)	-	(³)	-	-	-	-	-	-	-	-
Transportation and utilities	179	39.9	369	320	260 - 420	-	27	27	4	22	7	9	-	-	3	-	-	-	-	-	-	-	-
State and local government	310	38.9	442	431	388 - 491	-	(³)	3	32	25	19	19	1	1	1	-	-	-	-	-	-	-	-
Level III	2,375	39.6	494	481	442 - 540	-	-	1	9	20	31	19	10	7	3	(³)	-	-	-	-	-	-	-
Private industry	1,711	39.6	489	480	441 - 530	-	-	(³)	10	20	34	18	7	7	3	-	-	-	-	-	-	-	-
Goods-producing industries:																							
Manufacturing	141	39.8	498	480	459 - 541	-	-	-	13	5	43	16	6	13	4	-	-	-	-	-	-	-	-
Service-producing industries	1,521	39.6	489	480	441 - 530	-	-	(³)	10	20	34	18	8	7	3	-	-	-	-	-	-	-	-
Transportation and utilities	38	39.7	558	-	- - -	-	-	-	3	5	5	34	37	5	11	-	-	-	-	-	-	-	-
State and local government	664	39.6	507	500	445 - 557	-	-	2	5	20	23	22	16	8	3	1	-	-	-	-	-	-	-
Level IV	678	39.4	565	558	500 - 641	-	-	-	2	6	17	22	15	13	23	1	1	(³)	-	-	-	-	-
Private industry	477	39.2	579	572	519 - 655	-	-	-	2	5	5	27	17	14	30	-	-	-	-	-	-	-	-
Service-producing industries	446	39.3	574	568	517 - 655	-	-	-	2	5	6	28	18	13	27	-	-	-	-	-	-	-	-
State and local government	201	39.7	533	485	471 - 595	-	-	-	2	7	45	11	10	10	6	3	3	(³)	-	-	-	-	-
Clerks, General																							
Level I	107	40.0	284	280	254 - 318	9	50	37	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-
State and local government	62	40.0	280	278	254 - 301	3	71	21	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Level II	1,000	39.7	370	364	331 - 406	1	8	32	28	24	5	2	(³)	-	-	-	-	-	-	-	-	-	-
Private industry	622	39.5	376	377	344 - 410	1	3	30	30	31	3	2	(³)	-	-	-	-	-	-	-	-	-	-
Service-producing industries	505	39.4	380	385	346 - 410	1	3	29	27	36	3	2	-	-	-	-	-	-	-	-	-	-	-
State and local government	378	40.0	360	345	303 - 395	-	17	35	24	12	8	3	1	-	-	-	-	-	-	-	-	-	-
Level III	2,368	39.9	416	409	365 - 451	(³)	1	13	33	27	14	6	6	1	-	-	-	-	-	-	-	-	-
Private industry	1,039	39.8	441	423	400 - 481	1	1	7	15	41	18	5	11	1	-	-	-	-	-	-	-	-	-
Service-producing industries	920	39.8	443	423	400 - 484	1	1	8	13	39	19	6	13	1	-	-	-	-	-	-	-	-	-
Transportation and utilities	152	40.0	523	578	449 - 578	-	-	-	27	9	8	57	-	-	-	-	-	-	-	-	-	-	-
State and local government	1,329	40.0	397	377	355 - 429	-	1	18	47	16	10	6	2	1	-	-	-	-	-	-	-	-	-
Level IV	1,656	39.9	542	571	471 - 613	(³)	-	2	3	14	15	13	8	40	4	1	-	-	-	-	-	-	-
Private industry	1,168	39.8	570	613	510 - 613	-	-	-	(³)	4	18	12	9	53	3	1	-	-	-	-	-	-	-
Service-producing industries	1,082	39.8	577	613	536 - 613	-	-	-	(³)	3	15	12	10	57	3	1	-	-	-	-	-	-	-
State and local government	488	39.9	476	440	411 - 532	(³)	-	7	9	36	9	16	6	8	7	1	-	-	-	-	-	-	-
Clerks, Order																							
Level I	214	39.7	359	352	285 - 417	-	31	11	28	15	15	-	-	-	-	-	-	-	-	-	-	-	-
Private industry	214	39.7	359	352	285 - 417	-	31	11	28	15	15	-	-	-	-	-	-	-	-	-	-	-	-
Goods-producing industries	56	40.0	369	-	- - -	-	13	34	25	14	14	-	-	-	-	-	-	-	-	-	-	-	-
Manufacturing	56	40.0	369	-	- - -	-	13	34	25	14	14	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

Table A-3. All establishments: Weekly hours and pay of clerical occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																		
			Mean	Median	Middle range	200 and under 250	250 - 300	300 - 350	350 - 400	400 - 450	450 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 950	950 - 1000	1000 - 1050	1050 - 1100	
Key Entry Operators																								
Level I	504	39.8	\$346	\$351	\$306 -- \$389	8	16	24	28	21	2	1	-	-	-	-	-	-	-	-	-	-	-	-
Private industry	473	39.8	344	349	296 -- 382	9	16	25	27	21	1	1	-	-	-	-	-	-	-	-	-	-	-	-
Service-producing industries	449	39.8	342	347	286 -- 382	9	17	26	24	21	2	1	-	-	-	-	-	-	-	-	-	-	-	-
State and local government	31	39.8	379	-	- -- -	-	13	13	35	35	3	-	-	-	-	-	-	-	-	-	-	-	-	-
Level II	691	39.9	459	448	395 -- 513	-	5	2	18	26	22	10	10	5	1	-	-	-	-	-	-	-	-	-
State and local government	99	39.4	459	448	405 -- 494	-	-	5	16	30	25	11	9	2	1	-	-	-	-	-	-	-	-	-
Personnel Assistants (Employment)																								
Level II	133	39.9	421	435	385 -- 447	-	-	16	19	41	14	8	1	1	2	-	-	-	-	-	-	-	-	-
Private industry	110	39.9	415	435	385 -- 447	-	-	17	16	45	14	6	1	-	-	-	-	-	-	-	-	-	-	-
Service-producing industries	101	39.9	411	413	385 -- 447	-	-	19	18	45	11	7	1	-	-	-	-	-	-	-	-	-	-	-
Level III	165	39.6	521	510	469 -- 559	-	-	-	1	8	35	25	19	8	4	-	-	-	-	-	-	-	-	-
Private industry	94	39.5	530	538	469 -- 593	-	-	-	1	2	35	20	30	11	1	-	-	-	-	-	-	-	-	-
Service-producing industries	81	39.4	520	510	469 -- 552	-	-	-	1	2	41	23	27	4	1	-	-	-	-	-	-	-	-	-
State and local government	71	39.8	510	504	469 -- 531	-	-	-	-	15	34	32	6	6	7	-	-	-	-	-	-	-	-	-
Secretaries																								
Level I	831	39.3	459	449	402 -- 505	-	1	11	12	32	16	11	7	8	2	-	-	-	-	-	-	-	-	-
State and local government	399	39.7	437	428	400 -- 451	-	-	7	19	50	7	11	5	3	-	-	-	-	-	-	-	-	-	-
Level II	2,313	39.4	525	505	463 -- 585	-	(³)	1	5	16	25	16	15	13	3	3	2	(³)	-	-	-	-	-	-
Private industry	982	38.7	521	510	470 -- 585	-	-	1	8	13	24	19	14	15	2	3	2	-	-	-	-	-	-	-
Goods-producing industries	68	39.9	567	-	- -- -	-	-	-	6	1	19	13	15	35	10	-	-	-	-	-	-	-	-	-
Manufacturing	66	39.9	566	-	- -- -	-	-	-	6	2	20	14	12	36	11	-	-	-	-	-	-	-	-	-
Service-producing industries	914	38.6	518	503	466 -- 572	-	-	1	8	14	24	19	14	14	1	3	2	-	-	-	-	-	-	-
Transportation and utilities	74	39.5	560	572	501 -- 586	-	-	1	1	18	15	49	3	7	5	-	-	-	-	-	-	-	-	-
State and local government	1,331	39.9	528	505	459 -- 587	-	(³)	1	2	19	26	14	16	12	5	2	3	(³)	-	-	-	-	-	-
Level III	3,192	39.5	586	580	497 -- 659	-	-	-	1	8	18	15	15	15	12	8	4	3	(³)	(³)	(³)	(³)	-	-
Private industry	2,549	39.4	577	575	497 -- 648	-	-	-	(³)	9	19	15	16	15	11	8	3	3	(³)	-	-	-	-	-
Goods-producing industries	250	39.7	647	667	615 -- 707	-	-	-	-	8	2	3	4	29	22	28	2	2	1	-	-	-	-	-
Manufacturing	122	39.5	616	615	541 -- 681	-	-	-	-	16	5	7	7	30	14	11	3	4	2	-	-	-	-	-
Service-producing industries	2,299	39.4	570	557	489 -- 639	-	-	-	(³)	9	21	17	18	13	10	6	3	3	-	-	-	-	-	-
Transportation and utilities	171	39.8	593	590	538 -- 615	-	-	-	-	5	26	20	29	11	4	5	-	-	-	-	-	-	-	-
State and local government	643	39.6	617	618	515 -- 696	-	-	-	2	3	15	12	12	16	18	8	11	2	1	1	(³)	(³)	-	-
Level IV	1,146	39.4	699	702	624 -- 779	-	-	-	(³)	(³)	1	8	11	14	16	19	11	12	7	1	(³)	(³)	(³)	-
Private industry	961	39.4	698	700	627 -- 770	-	-	-	(³)	1	7	11	15	17	20	10	12	6	1	(³)	(³)	(³)	(³)	-
Goods-producing industries	91	39.2	723	715	650 -- 783	-	-	-	-	-	-	1	16	3	23	12	25	10	2	2	1	2	1	-
Manufacturing	91	39.2	723	715	650 -- 783	-	-	-	-	-	-	1	16	3	23	12	25	10	2	2	1	2	1	-
Service-producing industries	870	39.4	696	695	625 -- 770	-	-	-	(³)	1	7	10	16	16	21	9	13	6	1	-	-	-	-	-
Transportation and utilities	104	39.6	708	662	645 -- 817	-	-	-	-	1	1	8	17	32	11	4	3	24	-	-	-	-	-	-
State and local government	185	39.7	701	707	593 -- 817	-	-	-	2	1	2	12	9	8	12	12	15	12	14	1	-	-	-	-
Level V	232	39.9	816	801	733 -- 930	-	-	-	-	-	-	-	1	3	10	13	21	17	6	6	21	1	(³)	-
Private industry	183	39.9	804	774	731 -- 865	-	-	-	-	-	-	-	1	3	11	15	25	19	5	2	17	1	1	-
Service-producing industries	179	39.9	803	774	731 -- 865	-	-	-	-	-	-	-	1	3	11	15	24	20	6	2	18	1	1	-
State and local government	49	39.9	861	927	771 -- 953	-	-	-	-	-	-	-	2	4	6	8	8	8	8	20	35	-	-	-

See footnotes at end of table.

Table A-4. All establishments: Hourly pay of maintenance and toolroom occupations, Washington, DC-MD-VA, February 1996

Occupation and level	Number of workers	Hourly pay (in dollars) ¹			Percent of workers receiving straight-time hourly pay (in dollars) of—																									
		Mean	Median	Middle range	6.00 and under 7.00	7.00 - 8.00	8.00 - 9.00	9.00 - 10.00	10.00 - 11.00	11.00 - 12.00	12.00 - 13.00	13.00 - 14.00	14.00 - 15.00	15.00 - 16.00	16.00 - 17.00	17.00 - 18.00	18.00 - 19.00	19.00 - 20.00	20.00 - 21.00	21.00 - 22.00	22.00 - 23.00	23.00 - 24.00	24.00 - 25.00	25.00 - 26.00	26.00 - 27.00	27.00 - 28.00	28.00 and over			
General Maintenance Workers	1,362	\$10.71	\$10.30	\$9.15 - \$12.49	7	4	8	23	14	14	12	7	6	2	2	-	(²)	(²)	(²)	-	-	-	-	-	-	-	-	-	-	
Private industry	1,203	10.60	10.00	9.00 - 12.32	7	5	8	24	13	15	13	7	5	1	2	-	(²)	(²)	(²)	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	1,127	10.63	10.25	9.00 - 12.49	8	5	9	21	13	14	13	8	6	1	2	-	(²)	(²)	(²)	-	-	-	-	-	-	-	-	-	-	
State and local government	159	11.59	10.71	9.68 - 14.04	-	1	9	18	25	7	8	8	13	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-		
Maintenance Electricians	683	18.36	17.83	16.13 - 21.06	-	-	-	(²)	(²)	1	1	2	8	8	18	13	9	6	6	13	11	3	(²)	-	-	-	-	-	-	
Private industry	404	19.18	18.99	16.87 - 21.64	-	-	-	-	-	(²)	(²)	5	9	13	13	11	6	3	21	13	4	-	-	-	-	-	-	-	-	
Goods-producing industries	70	18.96	-	-	-	-	-	-	-	-	1	9	-	51	-	-	-	-	1	37	-	-	-	-	-	-	-	-	-	
Service-producing industries	334	19.23	19.08	17.17 - 21.64	-	-	-	-	-	-	1	4	11	5	16	13	8	4	25	8	5	-	-	-	-	-	-	-	-	
State and local government	279	17.16	16.80	15.04 - 19.12	-	-	-	(²)	(²)	3	1	4	14	6	26	14	6	6	10	1	6	1	(²)	-	-	-	-	-	-	
Maintenance Electronics Technicians																														
Level I	108	13.44	13.00	11.78 - 14.42	-	-	-	-	9	24	15	19	16	3	3	1	10	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	100	13.29	13.00	11.58 - 14.42	-	-	-	-	10	24	15	21	17	3	-	-	10	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	98	13.34	13.00	11.85 - 14.42	-	-	-	-	8	24	15	21	17	3	-	-	10	-	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	84	13.29	12.98	11.58 - 14.42	-	-	-	-	10	29	13	20	13	4	-	-	12	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	1,309	19.80	21.40	18.75 - 21.40	-	-	-	-	(²)	(²)	2	2	1	4	7	5	4	3	17	53	1	(²)	1	-	-	-	(²)	-	-	
Private industry	1,207	20.01	21.40	20.10 - 21.40	-	-	-	-	(²)	(²)	2	1	(²)	4	6	4	4	2	17	57	1	-	1	-	-	-	(²)	-	-	
Service-producing industries	1,187	19.99	21.40	20.10 - 21.40	-	-	-	-	1	(²)	2	1	(²)	4	6	4	4	2	17	58	1	-	-	-	-	-	-	-	-	
Level III	364	22.00	21.56	19.90 - 23.88	-	-	-	-	-	-	-	-	1	1	2	5	7	9	16	14	9	11	10	2	1	3	8	-	-	
Private industry	322	22.41	21.71	20.42 - 24.42	-	-	-	-	-	-	-	-	-	-	1	5	7	7	18	13	9	12	12	2	1	4	9	-	-	
Service-producing industries	322	22.41	21.71	20.42 - 24.42	-	-	-	-	-	-	-	-	-	-	1	5	7	7	18	13	9	12	12	2	1	4	9	-	-	
Transportation and utilities	177	22.93	23.20	20.20 - 24.56	-	-	-	-	-	-	-	-	-	-	2	7	10	4	5	11	10	10	21	3	-	-	-	-	3 ¹⁶	
State and local government	42	18.84	19.39	16.83 - 21.19	-	-	-	-	-	-	-	-	7	10	12	10	7	24	-	24	5	2	-	-	-	-	-	-	-	
Maintenance Machinists	151	20.79	21.95	20.39 - 23.15	-	-	-	-	-	-	-	-	9	2	7	3	1	1	6	42	-	28	-	-	-	-	-	-	-	
Private industry	123	21.08	21.95	21.95 - 23.15	-	-	-	-	-	-	-	-	10	2	7	-	1	1	-	45	-	35	-	-	-	-	-	-	-	
Goods-producing industries	114	21.52	21.95	21.95 - 23.15	-	-	-	-	-	-	-	-	7	2	4	-	1	-	-	48	-	38	-	-	-	-	-	-	-	
Manufacturing	114	21.52	21.95	21.95 - 23.15	-	-	-	-	-	-	-	-	7	2	4	-	1	-	-	48	-	38	-	-	-	-	-	-	-	
State and local government	28	19.49	-	-	-	-	-	-	-	-	-	-	7	4	4	18	-	4	32	32	-	-	-	-	-	-	-	-	-	
Maintenance Mechanics, Machinery	344	19.82	23.31	16.59 - 23.31	-	-	-	-	-	-	1	2	6	6	28	6	1	-	-	1	(²)	51	-	-	-	-	-	-	-	
State and local government	68	15.51	15.50	14.86 - 16.38	-	-	-	-	-	-	4	9	28	19	22	15	3	-	-	-	-	-	-	-	-	-	-	-	-	
Maintenance Mechanics, Motor Vehicle	1,301	17.97	18.46	15.51 - 20.36	-	-	-	(²)	1	4	2	5	10	6	9	9	9	14	18	6	1	5	-	-	-	-	-	-	-	
Private industry	578	18.15	18.46	14.55 - 20.92	-	-	-	-	1	2	2	7	16	3	4	7	14	11	12	9	1	11	-	-	-	-	-	-	-	
Goods-producing industries	173	14.38	14.55	13.00 - 14.55	-	-	-	-	3	6	3	21	47	5	8	-	4	-	-	-	-	2	-	-	-	-	-	-	-	
Service-producing industries	405	19.76	19.60	18.46 - 21.70	-	-	-	-	(²)	-	1	1	2	3	3	10	18	16	17	13	1	15	-	-	-	-	-	-	-	
Transportation and utilities	299	20.53	20.92	19.60 - 21.70	-	-	-	-	-	(²)	1	2	(²)	3	10	3	18	22	18	1	20	-	-	-	-	-	-	-	-	
State and local government	723	17.83	18.39	16.09 - 20.15	-	-	-	(²)	(²)	5	2	3	5	9	13	11	5	17	23	4	2	1	-	-	-	-	-	-	-	
Maintenance Pipefitters	108	15.79	16.00	14.36 - 17.49	-	-	-	-	1	6	6	9	6	6	40	12	15	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	105	15.87	16.00	14.86 - 17.49	-	-	-	-	1	6	5	10	5	6	41	12	15	-	-	-	-	-	-	-	-	-	-	-	-	

¹ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

² Less than 0.5 percent.

³ Workers were distributed as follows: 15 percent at \$28.00 and under \$29.00 and 1 percent at \$29.00 and under \$30.00.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-5. All establishments: Hourly pay of material movement and custodial occupations, Washington, DC-MD-VA, February 1996

Occupation and level	Number of workers	Hourly pay (in dollars) ¹			Percent of workers receiving straight-time hourly pay (in dollars) of—																								
		Mean	Median	Middle range	4.25 and under 4.50	4.50 - 4.75	4.75 - 5.00	5.00 - 5.50	5.50 - 6.00	6.00 - 6.50	6.50 - 7.00	7.00 - 7.50	7.50 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	10.00 - 11.00	11.00 - 12.00	12.00 - 13.00	13.00 - 14.00	14.00 - 15.00	15.00 - 16.00	16.00 - 17.00	17.00 - 18.00	18.00 - 19.00	19.00 and over		
Forklift Operators:																													
Private industry:																													
Goods-producing industries	141	\$12.64	\$11.83	\$9.89 - \$13.21	-	-	-	-	-	-	-	-	2	9	4	4	12	4	27	-	16	-	-	-	-	-	23	-	
Manufacturing	108	10.93	11.83	9.69 - 11.83	-	-	-	-	-	-	-	-	3	11	5	5	16	6	35	-	20	-	-	-	-	-	-	-	
Service-producing industries	794	13.44	17.72	7.50 - 17.72	-	-	-	-	-	-	11	5	13	7	2	-	-	(²)	8	-	-	-	-	-	-	38	16	-	
Guards																													
Level I:																													
State and local government	213	8.88	8.92	8.21 - 9.39	-	-	-	-	-	-	-	5	16	17	16	27	10	7	(²)	(²)	(²)	-	-	-	-	-	-	-	
Level II																													
Private industry	6,150	11.09	11.20	10.75 - 11.75	-	-	-	-	-	-	-	-	-	1	(²)	11	2	19	55	8	2	1	(²)	-	(²)	-	-	-	
Service-producing industries	6,049	11.07	11.20	10.75 - 11.59	-	-	-	-	-	-	-	-	-	1	(²)	12	2	19	56	8	2	1	(²)	-	-	-	-	-	
State and local government	6,041	11.07	11.20	10.75 - 11.59	-	-	-	-	-	-	-	-	-	1	(²)	12	2	19	56	8	2	1	(²)	-	-	-	-	-	
State and local government	101	12.67	12.37	10.75 - 13.53	-	-	-	-	-	-	-	-	-	-	-	-	-	26	18	19	18	11	2	-	-	7	-		
Janitors																													
Private industry	25,626	7.54	7.23	5.50 - 8.89	1	1	1	20	10	9	4	6	10	3	12	5	3	9	3	1	1	(²)	(²)	-	-	-	-	-	
Goods-producing industries	21,771	7.03	6.50	5.25 - 8.81	1	1	1	24	11	11	4	6	10	3	12	5	2	8	1	(²)	(²)	(²)	-	-	-	-	-	-	
Manufacturing	176	9.37	9.58	8.62 - 10.47	-	-	-	-	-	4	15	-	2	1	6	18	10	22	21	-	-	-	-	-	-	-	-	-	
Service-producing industries	162	9.64	9.84	9.00 - 10.47	-	-	-	-	-	-	12	-	2	1	7	19	11	24	23	-	-	-	-	-	-	-	-	-	
Transportation and utilities	21,595	7.01	6.50	5.25 - 8.81	1	1	1	24	11	11	4	6	10	3	12	5	2	8	(²)	(²)	(²)	(²)	-	(²)	-	-	-	-	
State and local government	59	9.88	10.65	6.50 - 13.79	-	-	-	-	-	10	32	-	-	-	-	-	-	27	-	-	31	-	-	-	-	-	-	-	
State and local government	3,855	10.45	10.07	8.99 - 11.78	-	-	-	-	(²)	(²)	2	3	6	5	9	9	10	17	15	9	7	4	2	-	-	-	-	-	
Material Handling Laborers:																													
Private industry:																													
Service-producing industries:																													
Transportation and utilities	312	11.38	6.30	6.12 - 19.40	-	-	-	-	-	53	3	-	-	-	-	-	-	-	-	-	9	-	-	-	-	10	-	326	
Order Fillers																													
Private industry	2,241	11.82	10.43	6.15 - 17.66	-	-	-	-	11	26	3	2	(²)	3	1	1	2	3	-	2	3	-	-	-	-	20	23	-	
Service-producing industries	2,241	11.82	10.43	6.15 - 17.66	-	-	-	-	11	26	3	2	(²)	3	1	1	2	3	-	2	3	-	-	-	-	20	23	-	
Service-producing industries	2,208	11.85	10.67	6.15 - 17.66	-	-	-	-	11	26	3	2	-	3	1	1	2	3	-	2	3	-	-	-	-	20	24	-	
Shipping/Receiving Clerks																													
Private industry	835	11.76	10.99	9.56 - 13.25	-	-	-	-	-	-	-	3	4	3	2	10	21	9	6	5	21	(²)	(²)	(²)	10	4	-		
Goods-producing industries	811	11.77	10.99	9.56 - 13.25	-	-	-	-	-	-	-	3	4	3	2	10	22	9	5	5	22	(²)	(²)	(²)	11	4	-		
Manufacturing	165	11.34	11.10	9.60 - 13.91	-	-	-	-	-	-	-	2	-	2	1	5	30	9	13	5	29	1	1	1	-	-	-		
Service-producing industries	162	11.37	11.12	9.60 - 13.91	-	-	-	-	-	-	-	2	-	2	1	6	30	7	14	6	30	1	1	1	-	-	-		
Transportation and utilities	646	11.88	10.99	9.45 - 13.25	-	-	-	-	-	-	-	3	5	4	2	11	20	8	3	5	20	-	-	(²)	13	5	-		
Transportation and utilities	44	12.87	11.77	10.25 - 17.35	-	-	-	-	-	-	-	-	-	-	-	14	5	9	25	18	-	-	-	2	27	-	-	-	

See footnotes at end of table.

Table A-5. All establishments: Hourly pay of material movement and custodial occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Hourly pay (in dollars) ¹			Percent of workers receiving straight-time hourly pay (in dollars) of—																							
		Mean	Median	Middle range	4.25 and under 4.50	4.50 - 4.75	4.75 - 5.00	5.00 - 5.50	5.50 - 6.00	6.00 - 6.50	6.50 - 7.00	7.00 - 7.50	7.50 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	10.00 - 11.00	11.00 - 12.00	12.00 - 13.00	13.00 - 14.00	14.00 - 15.00	15.00 - 16.00	16.00 - 17.00	17.00 - 18.00	18.00 - 19.00	19.00 and over	
Truckdrivers																												
Medium Truck:																												
State and local government	31	\$13.08	-	- - -	-	-	-	-	-	-	-	-	-	-	-	-	3	10	6	35	10	26	10	-	-	-	-	-
Heavy Truck	2,801	12.68	\$12.70	\$10.73 - \$14.05	-	-	-	-	-	-	-	-	(²)	(²)	(²)	1	11	15	14	16	7	24	3	2	1	2	3	
Private industry	2,657	12.62	12.67	10.73 - 14.05	-	-	-	-	-	-	-	-	(²)	(²)	(²)	1	11	15	15	16	6	25	2	2	1	2	2	
Goods-producing industries	1,303	12.30	12.75	10.00 - 14.05	-	-	-	-	-	-	-	-	-	-	1	(²)	19	13	12	6	2	48	-	-	-	-	-	
Manufacturing	677	13.83	14.05	14.05 - 14.40	-	-	-	-	-	-	-	-	-	-	(²)	1	1	4	2	1	-	91	-	-	-	-	-	
Service-producing industries	1,354	12.92	12.31	11.07 - 13.80	-	-	-	-	-	-	-	-	(²)	(²)	(²)	2	4	17	17	26	9	4	5	4	2	4	4	
Tractor Trailer	2,313	17.42	17.71	15.60 - 19.07	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	1	13	5	7	(²)	24	2	³ 47	
Private industry	2,302	17.41	17.71	15.46 - 19.07	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	1	13	5	7	(²)	24	1	47	
Goods-producing industries	204	14.86	15.08	14.05 - 15.15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	11	-	8	27	35	3	-	16	-	
Manufacturing	128	14.44	14.25	14.05 - 15.15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6	-	2	43	49	-	-	-	-	
Service-producing industries	2,098	17.66	19.07	17.71 - 19.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1	14	3	4	-	27	-	51	
Warehouse Specialists:																												
Private industry:																												
Goods-producing industries:																												
Manufacturing	51	12.70	-	- - -	-	-	-	-	-	-	-	-	6	-	-	-	8	2	8	2	14	41	20	-	-	-	-	-
Service-producing industries:																												
Transportation and utilities	176	12.26	13.75	7.75 - 15.49	-	-	-	-	-	5	-	18	5	-	5	-	-	9	5	5	9	28	12	1	-	-	-	
State and local government	144	13.16	13.00	12.00 - 14.11	-	-	-	-	-	-	-	-	-	1	3	-	1	3	15	22	25	15	5	3	3	3	1	

¹ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

² Less than 0.5 percent.

³ All workers were at \$19.00 and under \$20.00.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Washington, DC-MD-VA, February 1996

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																						
			Mean	Median	Middle range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2100	2100 - 2200	2200 - 2300	2300 and over		
PROFESSIONAL OCCUPATIONS																												
Accountants																												
Level I	134	40.0	\$534	\$519	\$504 - \$577	-	22	66	13	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Private industry	111	40.0	532	519	506 - 577	-	20	71	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	94	40.0	520	514	500 - 530	-	23	71	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	458	39.6	662	654	589 - 720	-	1	26	43	21	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	319	39.6	646	635	584 - 692	-	1	27	52	13	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Goods-producing industries	55	39.5	663	-	- - -	-	-	18	49	33	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Manufacturing	55	39.5	663	-	- - -	-	-	18	49	33	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	264	39.6	643	633	577 - 675	-	2	29	53	9	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	40	39.2	706	668	597 - 866	-	-	30	25	15	25	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	139	39.7	699	710	603 - 782	-	-	24	22	40	9	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level III	616	39.7	814	806	710 - 903	-	(³)	2	20	26	26	19	5	2	(³)	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	457	39.7	804	803	711 - 891	-	-	2	21	27	31	15	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
Goods-producing industries	74	39.7	784	-	- - -	-	-	-	18	45	26	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	383	39.7	808	808	708 - 892	-	-	2	21	23	32	16	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	66	39.6	887	896	817 - 957	-	-	-	5	17	33	36	6	3	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	159	39.6	841	829	707 - 960	-	1	3	19	22	13	29	9	4	1	-	-	-	-	-	-	-	-	-	-	-	-	
Level IV	305	39.6	1,011	991	876 - 1,154	-	-	-	-	10	23	21	16	12	13	2	3	-	-	-	-	-	-	-	-	-	-	
Private industry	184	39.6	1,033	1,000	902 - 1,154	-	-	-	-	5	18	24	18	16	14	2	3	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	147	39.7	1,037	1,013	905 - 1,154	-	-	-	-	7	17	22	20	14	14	3	3	-	-	-	-	-	-	-	-	-	-	
State and local government	121	39.6	976	919	846 - 1,077	-	-	-	-	17	30	16	14	7	13	1	2	-	-	-	-	-	-	-	-	-	-	
Level V	110	39.6	1,278	1,301	1,087 - 1,456	-	-	-	-	-	-	8	18	17	6	17	20	5	5	3	-	-	-	-	-	-	-	
Private industry	71	39.5	1,338	-	- - -	-	-	-	-	-	-	1	13	20	8	11	30	6	7	4	-	-	-	-	-	-	-	
Service-producing industries	63	39.7	1,327	-	- - -	-	-	-	-	-	-	2	14	22	10	8	29	3	8	5	-	-	-	-	-	-	-	
State and local government	39	39.8	1,169	-	- - -	-	-	-	-	-	-	21	28	13	3	28	3	5	-	-	-	-	-	-	-	-	-	
Attorneys																												
Level I:																												
State and local government	36	39.5	708	-	- - -	-	-	3	64	22	6	3	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	143	39.9	959	943	799 - 1,104	-	-	-	-	29	21	8	17	16	7	3	-	-	-	-	-	-	-	-	-	-	-	
State and local government	132	39.9	949	895	799 - 1,104	-	-	-	-	31	23	8	11	16	8	3	-	-	-	-	-	-	-	-	-	-	-	
Level III	194	39.6	1,237	1,167	1,007 - 1,461	-	-	-	-	-	2	23	18	10	8	7	12	9	8	4	-	-	-	-	-	-	-	
Private industry	61	39.7	1,448	-	- - -	-	-	-	-	-	-	-	5	10	11	10	20	15	16	13	-	-	-	-	-	-	-	
Service-producing industries	60	39.7	1,449	-	- - -	-	-	-	-	-	-	-	5	10	12	10	18	15	17	13	-	-	-	-	-	-	-	
State and local government	133	39.6	1,139	1,065	979 - 1,295	-	-	-	-	-	2	34	24	10	6	5	8	6	5	-	-	-	-	-	-	-	-	
Level IV	159	39.7	1,550	1,532	1,190 - 1,834	-	-	-	-	-	-	6	21	13	6	3	9	8	9	6	8	3	2	5	3	2		
Private industry	51	39.1	1,953	-	- - -	-	-	-	-	-	-	-	-	-	-	2	6	20	2	20	24	2	2	16	8	8		
State and local government	108	40.0	1,359	1,258	1,157 - 1,579	-	-	-	-	-	-	9	31	19	8	3	10	3	12	-	-	3	2	-	-	-		

See footnotes at end of table.

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																							
			Mean	Median	Middle range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2100	2100 - 2200	2200 - 2300	2300 and over			
Engineers																													
Level I	284	40.0	\$646	\$635	\$598 - \$690	-	1	26	52	18	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	274	40.0	648	638	598 - 692	-	1	26	52	19	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	205	40.0	628	626	598 - 669	-	2	26	63	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	38	39.8	655	-	- - -	-	-	29	37	34	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	1,074	39.9	800	786	720 - 866	-	-	3	16	34	28	12	5	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	938	40.0	798	781	720 - 865	-	-	3	16	35	27	11	5	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	718	39.9	803	791	713 - 875	-	-	4	19	29	26	14	5	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	222	39.8	807	792	736 - 863	-	-	-	16	38	25	15	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	136	39.9	815	809	727 - 885	-	-	2	17	25	34	15	6	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level III	2,128	39.9	964	946	880 - 1,039	-	-	-	(³)	6	25	36	19	10	4	(³)	(³)	(³)	-	-	-	-	-	-	-	-	-	-	
Private industry	1,951	40.0	965	946	884 - 1,033	-	-	-	-	5	25	37	19	9	4	1	(³)	(³)	-	-	-	-	-	-	-	-	-	-	-
Service-producing industries	881	39.9	944	926	865 - 1,000	-	-	-	-	9	30	35	15	8	3	(³)	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	177	39.7	958	931	824 - 1,095	-	-	-	1	19	21	16	19	21	3	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level IV	1,641	39.9	1,181	1,180	1,077 - 1,275	-	-	-	(³)	(³)	2	7	21	25	25	13	4	2	1	(³)	-	-	-	-	-	-	-	-	
Private industry	1,409	39.9	1,193	1,189	1,092 - 1,280	-	-	-	-	1	6	21	26	26	14	4	2	1	(³)	-	-	-	-	-	-	-	-	-	
Service-producing industries	833	39.9	1,151	1,126	1,060 - 1,243	-	-	-	-	1	10	30	28	18	10	2	1	(³)	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	248	39.6	1,165	1,128	1,068 - 1,251	-	-	-	-	1	12	25	29	15	13	2	3	2	-	-	-	-	-	-	-	-	-	-	
State and local government	232	39.6	1,104	1,097	968 - 1,223	-	-	-	(³)	2	9	17	22	19	15	12	3	-	-	-	-	-	-	-	-	-	-	-	
Level V	1,116	39.9	1,370	1,359	1,256 - 1,494	-	-	-	-	-	1	4	9	21	23	18	15	7	1	(³)	-	-	-	-	-	-	-	-	
Private industry	941	39.9	1,386	1,370	1,274 - 1,503	-	-	-	-	-	1	9	22	23	19	16	8	1	(³)	-	-	-	-	-	-	-	-	-	
Service-producing industries	657	39.9	1,385	1,373	1,252 - 1,511	-	-	-	-	-	1	12	22	20	17	18	10	1	(³)	-	-	-	-	-	-	-	-	-	
Transportation and utilities	133	39.6	1,376	1,348	1,226 - 1,511	-	-	-	-	-	3	17	20	14	16	16	12	2	2	-	-	-	-	-	-	-	-	-	
State and local government	175	39.4	1,281	1,306	1,097 - 1,414	-	-	-	-	-	4	22	9	14	24	10	13	3	1	-	-	-	-	-	-	-	-	-	
Level VI	504	40.0	1,663	1,659	1,553 - 1,786	-	-	-	-	-	-	-	1	4	3	10	19	22	21	11	5	3	1	-	-	-	-	-	
Private industry	465	40.0	1,679	1,673	1,563 - 1,790	-	-	-	-	-	-	(³)	2	3	10	17	23	22	12	6	3	1	-	-	-	-	-	-	
Service-producing industries	314	40.0	1,676	1,667	1,554 - 1,779	-	-	-	-	-	-	-	-	2	3	11	18	23	21	11	5	4	2	-	-	-	-	-	
State and local government	39	39.5	1,471	-	- - -	-	-	-	-	-	-	-	5	26	3	8	41	8	10	-	-	-	-	-	-	-	-	-	
Level VII	63	39.7	2,011	-	- - -	-	-	-	-	-	-	-	-	-	-	-	2	14	11	13	37	8	11	5	-	-	-		
ADMINISTRATIVE OCCUPATIONS																													
Budget Analysts																													
Level II	68	39.8	725	-	- - -	-	-	15	26	37	10	9	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	56	39.9	720	703	620 - 783	-	-	14	29	34	11	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level III	117	39.8	858	813	741 - 990	-	-	-	12	36	11	19	14	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	92	39.8	856	814	708 - 991	-	-	-	15	29	14	20	14	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level IV	71	40.0	1,022	-	- - -	-	-	-	8	31	17	10	11	8	13	1	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	66	40.0	1,015	948	847 - 1,188	-	-	-	-	9	33	15	9	11	9	14	-	-	-	-	-	-	-	-	-	-	-	-	

See footnotes at end of table.

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																								
			Mean	Median	Middle range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2100	2100 - 2200	2200 - 2300	2300 and over				
Buyers/Contracting Specialists																														
Level I	79	39.9	\$546	-	- - -	-	35	49	10	4	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Private industry	57	39.9	536	-	- - -	-	33	58	9	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Level II	290	39.7	676	\$662	\$603 - \$727	-	-	24	39	22	11	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Private industry	189	39.8	673	663	606 - 725	-	-	19	49	20	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Service-producing industries	143	39.7	649	652	606 - 686	-	-	24	56	15	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
State and local government	101	39.5	681	643	576 - 745	-	-	36	21	25	12	5	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Level III	213	39.8	836	806	727 - 950	-	-	(³)	14	34	19	15	15	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Private industry	113	39.7	861	825	760 - 962	-	-	-	8	34	22	16	18	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Service-producing industries	86	39.7	832	790	733 - 899	-	-	-	10	44	21	8	16	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
State and local government	100	39.8	808	756	707 - 915	-	-	1	21	35	15	15	11	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Level IV	192	39.8	954	915	847 - 1,036	-	-	-	1	13	35	20	14	9	2	4	3	-	-	-	-	-	-	-	-	-	-	-		
Private industry	87	40.0	978	962	865 - 1,052	-	-	-	-	-	28	36	21	14	-	2	-	-	-	-	-	-	-	-	-	-	-	-		
State and local government	105	39.7	934	871	804 - 1,004	-	-	-	1	24	42	8	8	6	3	5	5	-	-	-	-	-	-	-	-	-	-	-		
Computer Programmers																														
Level I	243	39.9	568	577	490 - 646	-	36	23	37	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	225	39.8	571	577	490 - 646	-	33	24	40	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	215	39.9	564	577	490 - 643	-	35	25	40	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	18	40.0	530	483	442 - 559	-	67	17	-	17	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	1,108	39.9	646	624	562 - 728	-	1	42	25	23	7	1	(³)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	1,011	39.9	643	619	560 - 728	-	2	43	25	23	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	923	39.9	639	606	558 - 731	-	2	47	21	22	7	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	97	39.9	676	644	586 - 746	-	-	30	32	28	6	3	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level III	838	39.8	786	731	670 - 904	-	-	1	38	19	16	19	5	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	709	39.8	782	725	667 - 909	-	-	1	41	17	15	19	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Goods-producing industries	62	38.6	899	-	- - -	-	-	-	2	2	40	55	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Manufacturing	59	38.6	896	-	- - -	-	-	-	2	2	42	53	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	647	39.9	771	709	660 - 894	-	-	1	45	18	13	16	4	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	129	39.8	805	775	703 - 901	-	-	1	23	31	19	16	6	5	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level IV:																														
State and local government	86	39.8	907	873	840 - 954	-	-	-	-	17	45	20	12	2	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Computer Systems Analysts																														
Level I	858	39.9	771	740	686 - 825	-	-	1	31	40	13	9	3	2	(³)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Private industry	768	39.9	757	731	681 - 790	-	-	1	34	42	11	8	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Service-producing industries	646	39.9	748	712	674 - 776	-	-	2	40	39	6	7	3	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
State and local government	90	39.7	888	863	797 - 946	-	-	-	3	23	33	23	8	7	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	2,379	39.9	904	880	813 - 982	-	-	-	1	21	34	23	13	6	2	(³)	(³)	-	-	-	-	-	-	-	-	-	-	-	-	-
Private industry	2,218	39.9	894	868	809 - 968	-	-	-	1	22	36	23	12	5	1	(³)	(³)	-	-	-	-	-	-	-	-	-	-	-	-	-
Goods-producing industries	283	39.5	1,007	999	940 - 1,061	-	-	-	-	(³)	11	39	35	13	1	(³)	(³)	1	-	-	-	-	-	-	-	-	-	-	-	-
Manufacturing	283	39.5	1,007	999	940 - 1,061	-	-	-	-	(³)	11	39	35	13	1	(³)	(³)	1	-	-	-	-	-	-	-	-	-	-	-	-
Service-producing industries	1,935	39.9	877	850	798 - 942	-	-	-	1	25	39	21	9	4	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transportation and utilities	238	39.9	1,007	1,009	946 - 1,081	-	-	-	-	5	8	34	33	18	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	161	39.7	1,038	1,038	909 - 1,153	-	-	-	1	5	19	14	24	19	13	5	-	-	-	-	-	-	-	-	-	-	-	-	-	

See footnotes at end of table.

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																						
			Mean	Median	Middle range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2100	2100 - 2200	2200 - 2300	2300 and over		
Level III	1,819	39.9	\$1,036	\$1,012	\$949 - \$1,106	-	-	-	-	1	11	32	31	14	8	4	1	(³)	-	-	-	-	-	-	-	-	-	-
Private industry	1,696	39.9	1,032	1,010	945 - 1,097	-	-	-	-	1	11	33	30	13	7	4	1	(³)	-	-	-	-	-	-	-	-	-	
Goods-producing industries	131	39.5	1,184	1,187	1,098 - 1,256	-	-	-	-	-	-	2	24	27	34	9	3	1	-	-	-	-	-	-	-	-	-	
Manufacturing	131	39.5	1,184	1,187	1,098 - 1,256	-	-	-	-	-	-	2	24	27	34	9	3	1	-	-	-	-	-	-	-	-	-	
Service-producing industries	1,565	40.0	1,020	1,000	940 - 1,081	-	-	-	-	1	12	36	31	12	5	3	1	(³)	-	-	-	-	-	-	-	-	-	
State and local government	123	39.6	1,081	1,067	1,006 - 1,177	-	-	-	-	-	6	17	37	22	15	3	-	-	-	-	-	-	-	-	-	-	-	
Level IV	821	40.0	1,197	1,188	1,106 - 1,269	-	-	-	-	(³)	4	19	33	25	13	5	1	-	(³)	-	-	-	-	-	-	-	-	
Private industry	821	40.0	1,197	1,188	1,106 - 1,269	-	-	-	-	(³)	4	19	33	25	13	5	1	-	(³)	-	-	-	-	-	-	-	-	
Service-producing industries	818	40.0	1,196	1,187	1,106 - 1,269	-	-	-	-	(³)	4	19	33	26	13	5	1	-	(³)	-	-	-	-	-	-	-	-	
Computer Systems Analyst Supervisors/Managers																												
Level I	179	39.9	1,249	1,249	1,149 - 1,331	-	-	-	-	-	3	13	18	29	26	8	3	-	-	-	-	-	-	-	-	-	-	
Private industry	164	39.8	1,238	1,248	1,141 - 1,328	-	-	-	-	-	3	14	18	31	26	8	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	113	39.9	1,223	1,248	1,132 - 1,312	-	-	-	-	-	4	15	18	35	23	4	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	27	39.6	1,272	-	-	-	-	-	-	-	-	15	15	15	33	19	-	-	-	-	-	-	-	-	-	-	-	
Level II	217	39.8	1,371	1,363	1,250 - 1,481	-	-	-	-	-	-	2	12	25	20	22	12	5	2	-	-	-	-	-	-	-	-	
Private industry	185	39.8	1,393	1,385	1,269 - 1,488	-	-	-	-	-	-	1	8	25	20	25	14	5	3	-	-	-	-	-	-	-	-	
Service-producing industries	172	39.8	1,386	1,383	1,259 - 1,487	-	-	-	-	-	-	1	8	27	18	26	13	3	3	-	-	-	-	-	-	-	-	
State and local government	32	39.6	1,248	-	-	-	-	-	-	-	-	9	34	28	22	3	-	3	-	-	-	-	-	-	-	-	-	
Personnel Specialists																												
Level I	85	39.9	506	498	479 - 538	-	55	42	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	75	40.0	500	-	-	-	59	41	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	75	40.0	500	-	-	-	59	41	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	369	39.7	669	673	610 - 717	-	3	21	43	24	7	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	315	39.7	655	666	596 - 702	-	3	22	46	23	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	290	39.7	655	666	596 - 702	-	3	22	46	22	5	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	54	39.8	751	755	640 - 845	-	-	15	26	24	20	15	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level III	519	39.6	813	802	750 - 872	-	-	7	7	36	30	13	5	1	2	-	-	-	-	-	-	-	-	-	-	-	-	
Private industry	421	39.6	806	795	750 - 864	-	-	8	4	41	30	12	5	(³)	1	-	-	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	392	39.6	802	793	749 - 855	-	-	8	4	41	30	12	4	1	1	-	-	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities	29	39.0	860	-	-	-	-	-	-	28	45	14	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	98	39.7	841	838	740 - 911	-	-	2	18	18	29	19	7	1	5	-	-	-	-	-	-	-	-	-	-	-	-	
Level IV	312	39.6	1,055	1,049	960 - 1,148	-	-	-	-	4	9	22	31	19	10	3	2	-	-	-	-	-	-	-	-	-	-	
Private industry	176	39.5	1,043	1,045	953 - 1,114	-	-	-	-	1	10	27	30	24	3	3	2	-	-	-	-	-	-	-	-	-	-	
Service-producing industries	161	39.6	1,043	1,045	956 - 1,113	-	-	-	-	1	11	27	29	23	3	4	2	-	-	-	-	-	-	-	-	-	-	
State and local government	136	39.7	1,071	1,075	967 - 1,197	-	-	-	-	7	8	17	32	13	20	2	2	-	-	-	-	-	-	-	-	-	-	
Level V	60	39.5	1,302	-	-	-	-	-	-	-	5	17	8	15	23	5	23	3	-	-	-	-	-	-	-	-	-	

See footnotes at end of table.

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																						
			Mean	Median	Middle range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2100	2100 - 2200	2200 - 2300	2300 and over		
Personnel Supervisors/Managers																												
Level I	78	39.8	\$1,126	-	- - -	-	-	-	-	-	6	15	19	28	13	14	1	3	-	-	-	-	-	-	-	-	-	-
Private industry	74	39.9	1,119	-	- - -	-	-	-	-	-	5	16	20	30	11	15	1	1	-	-	-	-	-	-	-	-	-	
Service-producing industries	67	39.9	1,121	-	- - -	-	-	-	-	-	6	18	16	28	12	16	1	1	-	-	-	-	-	-	-	-	-	
Level II	76	39.6	1,393	-	- - -	-	-	-	-	-	1	5	11	14	11	32	21	4	-	1	-	-	-	-	-	-	-	
Private industry	59	39.6	1,410	-	- - -	-	-	-	-	-	-	3	12	15	10	29	24	5	-	2	-	-	-	-	-	-	-	
Service-producing industries	55	39.7	1,404	-	- - -	-	-	-	-	-	-	4	13	16	11	24	25	5	-	2	-	-	-	-	-	-	-	
Tax Collectors																												
Level I	24	40.0	460	\$468	\$430 - \$508	17	58	25	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	24	40.0	460	468	430 - 508	17	58	25	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level II	26	40.0	557	568	540 - 568	-	4	88	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	26	40.0	557	568	540 - 568	-	4	88	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Level III	33	40.0	768	770	727 - 791	-	-	-	15	67	18	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
State and local government	33	40.0	768	770	727 - 791	-	-	-	15	67	18	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to

compute means, medians, and middle ranges.

³ Less than 0.5 percent.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-7. Establishments employing 500 workers or more: Weekly hours and pay of technical and protective service occupations, Washington, DC-MD-VA, February 1996

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																				
			Mean	Median	Middle range	325 and under 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 950	950 - 1000	1000 - 1050	1050 - 1100	1100 - 1150	1150 and over
TECHNICAL OCCUPATIONS																										
Computer Operators																										
Level I	66	40.0	\$422	-	- - -	12	5	11	23	-	48	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Private industry	64	40.0	422	-	- - -	11	5	11	23	-	50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Service-producing industries	64	40.0	422	-	- - -	11	5	11	23	-	50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Level II	485	39.8	478	\$480	\$447 - \$509	1	3	6	8	14	13	15	36	3	(³)	1	1	(³)	(³)	-	-	-	-	-	-	-
Private industry	384	39.8	476	484	448 - 509	1	2	6	6	13	15	15	40	1	(³)	1	-	-	-	-	-	-	-	-	-	-
Service-producing industries	352	39.9	474	485	448 - 509	1	2	7	6	12	14	14	42	1	-	1	-	-	-	-	-	-	-	-	-	-
State and local government	101	39.7	487	479	434 - 512	-	5	4	14	16	7	18	20	10	1	-	3	2	1	-	-	-	-	-	-	-
Level III	452	39.8	595	587	540 - 645	-	-	-	1	1	3	5	21	27	19	12	4	5	1	(³)	(³)	(³)	(³)	-	-	-
Private industry	384	39.8	592	587	542 - 645	-	-	-	1	2	3	5	19	28	21	13	3	5	1	-	-	-	-	-	-	-
Service-producing industries	353	39.9	591	587	542 - 645	-	-	-	1	2	3	5	18	28	20	14	3	5	-	-	-	-	-	-	-	-
Transportation and utilities	95	39.9	622	611	587 - 658	-	-	-	-	-	-	-	1	46	12	36	5	-	-	-	-	-	-	-	-	-
State and local government	68	39.7	613	590	526 - 668	-	-	-	-	-	4	7	29	18	12	7	9	6	1	1	1	1	1	1	1	1
Level IV	62	39.9	681	-	- - -	-	-	-	-	-	-	2	6	16	21	19	6	6	16	3	3	-	-	-	-	-
Drafters																										
Level III	74	39.4	651	-	- - -	-	-	-	-	-	3	12	14	22	5	5	23	3	-	-	14	-	-	-	-	-
Private industry	61	39.3	679	-	- - -	-	-	-	-	-	-	5	13	25	3	7	28	3	-	-	16	-	-	-	-	-
Service-producing industries:																										
Transportation and utilities	35	38.8	705	-	- - -	-	-	-	-	-	-	-	17	29	-	-	26	-	-	-	29	-	-	-	-	-
Engineering Technicians																										
Level II	137	39.9	547	520	497 - 577	-	-	-	4	1	4	20	35	13	12	1	-	8	-	-	-	-	-	-	-	-
Private industry	137	39.9	547	520	497 - 577	-	-	-	4	1	4	20	35	13	12	1	-	8	-	-	-	-	-	-	-	-
Service-producing industries	87	39.8	547	511	496 - 580	-	-	-	7	2	7	18	37	8	8	-	-	13	-	-	-	-	-	-	-	-
Level III	204	39.9	661	637	586 - 712	-	-	-	-	-	1	3	4	20	31	13	11	4	4	4	4	-	-	-	-	-
Private industry	204	39.9	661	637	586 - 712	-	-	-	-	-	1	3	4	20	31	13	11	4	4	4	4	-	-	-	-	-
Service-producing industries	140	39.9	667	632	601 - 718	-	-	-	-	-	-	4	2	19	37	9	10	6	3	4	6	-	-	-	-	-
Transportation and utilities	37	39.4	735	-	- - -	-	-	-	-	-	-	-	-	32	16	-	5	-	5	16	24	-	-	-	-	-
Level IV	301	39.9	741	725	663 - 798	-	-	-	-	-	-	-	5	7	10	17	18	19	10	3	5	(³)	7	-	-	-
Private industry	300	39.9	740	725	663 - 798	-	-	-	-	-	-	-	5	7	10	17	18	19	10	2	5	(³)	7	-	-	-
Service-producing industries	155	39.8	725	685	600 - 779	-	-	-	-	-	-	-	10	13	13	18	15	6	1	-	9	1	13	-	-	-
Transportation and utilities	57	39.3	855	913	692 - 1,005	-	-	-	-	-	-	-	-	-	-	28	14	-	4	-	18	2	35	-	-	-

See footnotes at end of table.

Table A-7. Establishments employing 500 workers or more: Weekly hours and pay of technical and protective service occupations, Washington, DC-MD-VA, February 1996 — Continued

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																						
			Mean	Median	Middle range	325 and under 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 950	950 - 1000	1000 - 1050	1050 - 1100	1100 - 1150	1150 and over		
Engineering Technicians, Civil																												
Level II	115	39.9	\$535	\$515	\$451 - \$626	-	-	3	10	12	11	11	17	6	9	13	6	-	2	-	-	-	-	-	-	-	-	-
State and local government	108	40.0	534	515	451 - 626	-	-	1	10	13	12	12	16	6	9	14	5	-	2	-	-	-	-	-	-	-	-	
Level III	359	39.9	582	551	504 - 638	-	-	-	3	1	2	9	31	19	10	9	3	7	2	1	1	1	-	-	-	-	-	
State and local government	338	39.9	570	551	504 - 620	-	-	-	4	1	2	10	33	21	10	9	4	4	2	1	-	-	-	-	-	-	-	
Level IV	287	39.9	718	714	603 - 825	-	-	-	-	-	-	2	3	17	18	7	12	13	9	8	10	1	-	-	-	-	-	
State and local government	260	39.9	714	714	603 - 806	-	-	-	-	-	-	3	3	17	17	6	13	14	10	8	8	-	-	-	-	-	-	
Level V	112	39.7	829	803	688 - 973	-	-	-	-	-	-	1	2	1	4	34	2	6	4	6	12	6	13	7	1	1		
State and local government	112	39.7	829	803	688 - 973	-	-	-	-	-	-	1	2	1	4	34	2	6	4	6	12	6	13	7	1	1		
Level VI	11	40.0	684	-	- - -	-	-	-	-	-	-	-	-	-	9	82	9	-	-	-	-	-	-	-	-	-	-	
State and local government	11	40.0	684	-	- - -	-	-	-	-	-	-	-	-	-	9	82	9	-	-	-	-	-	-	-	-	-	-	
PROTECTIVE SERVICE OCCUPATIONS																												
Corrections Officers	3,317	40.0	604	596	564 - 628	-	-	-	1	1	4	1	12	40	23	8	5	4	1	1	(³)	-	-	-	-	-	-	
State and local government	3,317	40.0	604	596	564 - 628	-	-	-	1	1	4	1	12	40	23	8	5	4	1	1	(³)	-	-	-	-	-	-	
Firefighters	2,504	46.7	685	682	583 - 764	-	-	-	-	-	-	1	13	15	14	11	19	10	9	5	3	(³)	(³)	(³)	(³)	(³)		
State and local government	2,504	46.7	685	682	583 - 764	-	-	-	-	-	-	1	13	15	14	11	19	10	9	5	3	(³)	(³)	(³)	(³)	(³)		
Police Officers																												
Level I	6,034	39.9	700	653	622 - 783	-	(³)	(³)	(³)	1	1	1	3	16	22	14	10	10	9	5	3	4	2	(³)	(³)	-		
State and local government	5,944	39.9	703	653	622 - 787	-	-	-	(³)	1	1	(³)	3	16	22	14	10	10	9	5	3	4	2	(³)	(³)	-		
Level II:																												
State and local government	953	40.0	865	901	787 - 946	-	-	-	-	-	-	-	-	-	-	2	16	12	8	10	27	24	(³)	(³)	-	-		

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to

compute means, medians, and middle ranges.

³ Less than 0.5 percent.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-8. Establishments employing 500 workers or more: Weekly hours and pay of clerical occupations, Washington, DC-MD-VA, February 1996

Occupation and level	Number of workers	Average weekly hours ¹ (standard)	Weekly pay (in dollars) ²			Percent of workers receiving straight-time weekly pay (in dollars) of—																					
			Mean	Median	Middle range	200 and under 225	225 - 250	250 - 275	275 - 300	300 - 325	325 - 350	350 - 375	375 - 400	400 - 450	450 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 950	950 - 1000	1000 and over	
Clerks, Accounting																											
Level I	84	38.8	\$361	\$362	\$352 - 385	-	2	-	2	13	5	32	35	10	1	-	-	-	-	-	-	-	-	-	-	-	-
Private industry	56	39.4	367	-	- - -	-	4	-	4	7	7	23	39	14	2	-	-	-	-	-	-	-	-	-	-	-	-
Service-producing industries	55	39.5	366	-	- - -	-	4	-	4	7	7	24	40	15	-	-	-	-	-	-	-	-	-	-	-	-	-
Level II	938	39.4	429	422	387 - 470	-	-	-	1	1	3	11	19	31	18	13	1	1	(³)	-	-	-	-	-	-	-	-
Private industry	642	39.7	424	418	381 - 461	-	-	-	2	2	4	12	17	34	19	11	1	(³)	-	-	-	-	-	-	-	-	-
Goods-producing industries	90	39.8	441	425	403 - 472	-	-	-	-	-	1	9	14	42	16	12	3	2	-	-	-	-	-	-	-	-	-
Manufacturing	50	39.6	450	-	- - -	-	-	-	-	-	2	16	12	26	12	22	6	4	-	-	-	-	-	-	-	-	-
Service-producing industries	552	39.6	421	417	381 - 461	-	-	-	2	2	4	12	17	32	19	11	(³)	-	-	-	-	-	-	-	-	-	-
Transportation and utilities	30	39.3	486	-	- - -	-	-	-	-	-	3	-	33	7	57	-	-	-	-	-	-	-	-	-	-	-	-
State and local government	296	38.9	440	427	388 - 483	-	-	-	(³)	-	3	8	24	26	17	19	1	1	1	-	-	-	-	-	-	-	-
Level III	1,356	39.7	494	485	445 - 540	-	-	-	-	(³)	1	2	3	23	30	22	12	5	2	1	-	-	-	-	-	-	-
Private industry	729	39.9	487	477	442 - 524	-	-	-	-	-	(³)	2	3	24	35	20	10	5	2	-	-	-	-	-	-	-	-
Goods-producing industries	71	39.9	514	-	- - -	-	-	-	-	-	-	-	-	14	35	31	6	7	7	-	-	-	-	-	-	-	-
Manufacturing	53	39.9	515	-	- - -	-	-	-	-	-	-	-	-	13	42	25	2	9	9	-	-	-	-	-	-	-	-
Service-producing industries	658	39.9	484	475	442 - 522	-	-	-	-	-	(³)	2	3	25	34	19	10	5	1	-	-	-	-	-	-	-	-
Transportation and utilities	34	39.7	554	-	- - -	-	-	-	-	-	-	3	6	6	38	29	6	12	-	-	-	-	-	-	-	-	-
State and local government	627	39.6	502	493	445 - 552	-	-	-	-	(³)	2	2	3	21	24	23	16	5	3	1	-	-	-	-	-	-	-
Level IV	353	39.8	536	511	477 - 615	-	-	-	-	-	-	2	1	11	30	18	11	9	13	2	2	(³)	-	-	-	-	-
Private industry	169	39.9	537	517	478 - 613	-	-	-	-	-	-	4	1	14	15	26	13	7	20	-	-	-	-	-	-	-	-
Service-producing industries	167	39.9	537	517	478 - 615	-	-	-	-	-	-	4	1	14	16	25	13	7	20	-	-	-	-	-	-	-	-
State and local government	184	39.7	535	482	471 - 616	-	-	-	-	-	-	1	2	8	43	10	9	11	7	4	4	1	-	-	-	-	-
Clerks, General																											
Level I	107	40.0	284	280	254 - 318	8	1	34	16	33	5	2	1	1	-	-	-	-	-	-	-	-	-	-	-	-	-
State and local government	62	40.0	280	278	254 - 301	2	2	45	26	19	2	3	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-
Level II	650	39.9	360	350	320 - 388	1	(³)	1	11	13	23	17	13	11	7	2	1	-	-	-	-	-	-	-	-	-	-
Private industry	277	39.8	361	353	335 - 385	1	1	(³)	4	8	29	25	15	10	7	-	(³)	-	-	-	-	-	-	-	-	-	-
Service-producing industries	184	39.7	362	358	335 - 387	2	1	1	4	9	24	23	17	13	8	-	-	-	-	-	-	-	-	-	-	-	-
State and local government	373	40.0	360	345	303 - 395	-	-	1	16	17	19	12	12	13	8	3	1	-	-	-	-	-	-	-	-	-	-
Level III	1,831	39.9	411	391	355 - 451	-	(³)	(³)	(³)	6	9	25	15	18	13	6	6	1	-	-	-	-	-	-	-	-	-
Private industry	514	39.7	446	437	390 - 499	-	1	2	(³)	4	4	9	11	23	21	6	18	1	-	-	-	-	-	-	-	-	-
Service-producing industries	427	39.7	452	452	381 - 527	-	1	2	(³)	5	5	9	9	16	22	7	21	1	-	-	-	-	-	-	-	-	-
State and local government	1,317	40.0	397	376	355 - 429	-	-	(³)	1	7	11	31	16	16	10	6	2	1	-	-	-	-	-	-	-	-	-
Level IV	1,451	40.0	546	599	477 - 613	-	(³)	-	-	2	1	2	2	15	10	12	9	44	4	1	-	-	-	-	-	-	-
State and local government	470	39.9	474	430	411 - 531	-	(³)	-	-	5	2	5	5	37	10	15	6	7	7	1	-	-	-	-	-	-	-
Key Entry Operators																											
Level I	224	39.7	369	360	326 - 421	-	-	7	8	9	15	17	6	35	1	2	-	-	-	-	-	-	-	-	-	-	-
Private industry	197	39.7	368	360	326 - 421	-	-	8	7	9	16	17	4	36	1	2	-	-	-	-	-	-	-	-	-	-	-
Service-producing industries	193	39.7	367	360	326 - 421	-	-	8	7	9	16	17	4	36	1	2	-	-	-	-	-	-	-	-	-	-	-
State and local government	27	39.7	374	-	- - -	-	-	-	15	7	7	19	22	26	4	-	-	-	-	-	-	-	-	-	-	-	-

See footnotes at end of table.

Table A-9. Establishments employing 500 workers or more: Hourly pay of maintenance and toolroom occupations, Washington, DC-MD-VA, February 1996

Occupation and level	Number of workers	Hourly pay (in dollars) ¹			Percent of workers receiving straight-time hourly pay (in dollars) of—																							
		Mean	Median	Middle range	8.00 and under 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	10.00 - 10.50	10.50 - 11.00	11.00 - 12.00	12.00 - 13.00	13.00 - 14.00	14.00 - 15.00	15.00 - 16.00	16.00 - 17.00	17.00 - 18.00	18.00 - 19.00	19.00 - 20.00	20.00 - 21.00	21.00 - 22.00	22.00 - 23.00	23.00 - 24.00	24.00 - 25.00	25.00 - 26.00	26.00 and over		
General Maintenance Workers	372	\$12.20	\$12.46	\$10.45 - \$13.64	4	-	6	6	9	7	10	19	17	14	5	1	-	(²)	(²)	(²)	-	-	-	-	-	-	-	-
Private industry	227	12.56	12.49	11.20 - 13.64	-	-	4	6	7	4	13	25	23	15	1	(²)	-	(²)	(²)	(²)	-	-	-	-	-	-	-	-
Service-producing industries	211	12.65	12.49	11.26 - 13.64	-	-	4	6	5	4	10	26	25	17	1	(²)	-	(²)	(²)	(²)	-	-	-	-	-	-	-	-
State and local government	145	11.64	10.86	9.68 - 13.99	10	-	10	6	13	12	7	8	8	11	12	2	-	-	-	-	-	-	-	-	-	-	-	-
Maintenance Electricians	565	18.27	17.83	16.00 - 21.06	-	-	-	(²)	-	(²)	2	1	2	7	10	20	10	8	8	5	15	11	1	(²)	-	-	-	-
Private industry	304	19.46	19.67	16.87 - 21.64	-	-	-	-	-	-	(²)	1	1	13	13	8	11	9	1	28	18	-	-	-	-	-	-	-
Service-producing industries	240	19.48	19.81	17.83 - 21.64	-	-	-	-	-	-	-	-	1	1	16	2	10	13	11	1	35	12	-	-	-	-	-	-
State and local government	261	16.89	16.80	15.00 - 18.56	-	-	-	(²)	-	(²)	3	1	4	15	7	28	12	6	7	11	1	2	1	(²)	-	-	-	-
Maintenance Electronics Technicians																												
Level I	108	13.44	13.00	11.78 - 14.42	-	-	-	-	4	6	24	15	19	16	3	3	1	10	-	-	-	-	-	-	-	-	-	-
Private industry	100	13.29	13.00	11.58 - 14.42	-	-	-	-	4	6	24	15	21	17	3	-	-	10	-	-	-	-	-	-	-	-	-	-
Service-producing industries	98	13.34	13.00	11.85 - 14.42	-	-	-	-	4	4	24	15	21	17	3	-	-	10	-	-	-	-	-	-	-	-	-	-
Transportation and utilities	84	13.29	12.98	11.58 - 14.42	-	-	-	-	5	5	29	13	20	13	4	-	-	12	-	-	-	-	-	-	-	-	-	-
Level II:																												
State and local government	102	17.31	17.00	15.00 - 19.27	-	-	-	-	-	-	1	4	10	10	11	11	16	4	14	10	4	4	2	1	-	-	-	-
Level III	251	21.24	21.10	19.43 - 22.95	-	-	-	-	-	-	-	-	-	1	2	4	3	11	12	13	18	13	12	4	2	6	6	6
Private industry	221	21.64	21.45	19.98 - 23.20	-	-	-	-	-	-	-	-	-	-	-	2	3	11	10	15	19	14	14	5	2	6	6	6
Service-producing industries	221	21.64	21.45	19.98 - 23.20	-	-	-	-	-	-	-	-	-	-	-	2	3	11	10	15	19	14	14	5	2	6	6	6
Transportation and utilities	101	21.27	21.09	19.23 - 22.95	-	-	-	-	-	-	-	-	-	-	-	4	2	18	7	9	19	18	8	11	5	-	-	-
State and local government	30	18.30	-	-	-	-	-	-	-	-	-	-	-	10	13	17	3	10	23	-	13	7	3	-	-	-	-	-
Maintenance Machinists	80	21.11	23.15	20.10 - 23.15	-	-	-	-	-	-	-	-	-	6	1	7	6	-	2	11	11	-	54	-	-	-	-	-
State and local government	28	19.49	-	-	-	-	-	-	-	-	-	-	-	7	4	4	18	-	4	32	32	-	-	-	-	-	-	-
Maintenance Mechanics, Motor Vehicle ...	1,000	18.53	19.47	16.46 - 20.55	-	-	(²)	(²)	(²)	(²)	4	2	2	4	7	10	8	10	18	23	3	1	7	-	-	-	-	-
Private industry	301	20.12	19.60	18.46 - 20.95	-	-	-	-	-	-	1	1	1	1	4	3	21	21	22	2	1	22	-	-	-	-	-	-
Service-producing industries	284	20.24	19.60	18.46 - 20.95	-	-	-	-	-	-	-	1	1	1	1	-	3	23	22	24	2	1	21	-	-	-	-	-
Transportation and utilities	192	21.34	20.92	19.60 - 23.31	-	-	-	-	-	-	-	-	-	-	-	-	-	-	29	35	3	2	32	-	-	-	-	-
State and local government	699	17.84	18.47	15.93 - 20.15	-	-	(²)	(²)	(²)	(²)	5	2	2	5	9	13	10	5	16	24	4	2	1	-	-	-	-	-
Maintenance Pipefitters:																												
State and local government	105	15.87	16.00	14.86 - 17.49	-	-	-	-	-	1	6	5	10	5	6	41	12	15	-	-	-	-	-	-	-	-	-	-

¹ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

² Less than 0.5 percent.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-10. Establishments employing 500 workers or more: Hourly pay of material movement and custodial occupations, Washington, DC-MD-VA, February 1996

Occupation and level	Number of workers	Hourly pay (in dollars) ¹			Percent of workers receiving straight-time hourly pay (in dollars) of—																								
		Mean	Median	Middle range	4.25 and under 4.50	4.50 - 4.75	4.75 - 5.00	5.00 - 5.50	5.50 - 6.00	6.00 - 6.50	6.50 - 7.00	7.00 - 7.50	7.50 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	10.00 - 11.00	11.00 - 12.00	12.00 - 13.00	13.00 - 14.00	14.00 - 15.00	15.00 - 16.00	16.00 - 17.00	17.00 - 18.00	18.00 - 19.00	19.00 and over		
Guards																													
Level I:																													
State and local government	197	\$8.85	\$8.68	\$8.21 - \$9.39	-	-	-	-	-	-	-	6	17	18	14	27	9	8	1	1	1	-	-	-	-	-	-	-	-
Level II:																													
State and local government	101	12.67	12.37	10.75 - 13.53	-	-	-	-	-	-	-	-	-	-	-	-	-	26	18	19	18	11	2	-	7	-	-	-	
Janitors																													
Private industry	14,400	7.40	6.25	5.25 - 9.37	2	1	1	29	9	8	5	5	5	3	4	4	4	8	5	3	2	1	1	1	-	-	-	-	
Service-producing industries	10,679	6.34	5.50	5.00 - 7.00	3	2	2	39	12	10	6	6	4	2	2	2	2	6	1	(²)	(²)	(²)	-	1	-	-	-		
State and local government	10,556	6.30	5.50	5.00 - 7.00	3	2	2	40	13	10	6	6	4	2	2	2	5	1	(²)	(²)	(²)	-	1	-	-	-			
State and local government	3,721	10.45	10.07	8.99 - 11.80	-	-	-	-	(²)	(²)	2	3	6	6	9	9	10	17	15	9	7	4	2	-	-	-	-		
Material Handling Laborers:																													
State and local government	14	9.07	-	- - -	-	-	-	-	-	-	-	-	-	14	29	36	14	7	-	-	-	-	-	-	-	-	-	-	
Shipping/Receiving Clerks																													
Private industry	265	14.03	12.59	10.44 - 17.88	-	-	-	-	-	-	-	-	-	2	6	6	5	12	12	9	2	1	-	1	32	13	-		
Service-producing industries	241	14.29	16.78	10.25 - 17.88	-	-	-	-	-	-	-	-	-	2	6	5	5	11	9	9	2	(²)	-	1	36	14	-		
Transportation and utilities	218	14.51	17.35	10.20 - 17.88	-	-	-	-	-	-	-	-	-	3	6	6	5	10	8	6	(²)	-	-	(²)	39	16	-		
State and local government	37	13.54	-	- - -	-	-	-	-	-	-	-	-	-	-	-	5	11	27	22	-	-	-	3	32	-	-			
Truckdrivers																													
Medium Truck:																													
State and local government	31	13.08	-	- - -	-	-	-	-	-	-	-	-	-	-	-	-	3	10	6	35	10	26	10	-	-	-	-		
Heavy Truck:																													
State and local government	47	16.11	16.96	13.29 - 19.15	-	-	-	-	-	-	-	-	-	-	-	-	-	9	9	26	-	2	6	23	-	326			
Tractor Trailer:																													
Private industry	1,140	19.07	19.15	19.07 - 19.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-	1	1	1	(²)	494		
Service-producing industries	1,133	19.07	19.15	19.07 - 19.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-	2	1	1	-	95		
State and local government	1,110	19.15	19.15	19.07 - 19.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-	-	-	1	-	97		
Warehouse Specialists:																													
State and local government	135	13.12	13.00	12.00 - 14.00	-	-	-	-	-	-	-	-	-	1	4	-	1	4	16	21	27	12	5	3	4	4	1		

¹ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

² Less than 0.5 percent.

³ Workers were distributed as follows: 19 percent at \$19.00 and under \$20.00 and 6 percent at \$20.00 and under \$21.00.

⁴ All workers were at \$19.00 and under \$20.00.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Appendix A.

Scope and Method of Survey

Scope

This survey of the Washington, DC—MD—VA Metropolitan Statistical Area covered establishments employing 50 workers or more in *goods producing industries* (mining, construction, and manufacturing); *service producing industries* (transportation, communications, electric, gas, and sanitary services; wholesale trade; retail trade; finance, insurance, and real estate; and services industries); and State and local governments.¹ Private households, agriculture, the Federal Government, and the self-employed were excluded from the survey. Table 1 in this appendix shows the estimated number of establishments and workers within scope of the survey and the number actually included in the survey sample.

Sampling frame

The list of establishments from which the survey sample was selected (the sampling frame) was developed from the State unemployment insurance reports for the Washington, DC—MD—VA Metropolitan Statistical Area (February 1992). Establishments with 50 workers or more during the sampling frame's reference period were included in the survey sample even if they employed fewer than 50 workers at the time of the survey.

The sampling frame was reviewed for completeness and accuracy prior to the survey and, when necessary, corrections were made: Missing establishments were added; out-of-business and out-of-scope establishments were removed; and addresses, employment levels, industry classification, and other information were updated.

Survey design

The survey design includes classifying individual establishments into groups (strata) based on industry and employment size, determining the size of the sample for each group (stratum), and selecting an establishment sample from each stratum. The establishment sample size in a stratum was determined by expected number of employees to be found (based on previous occupational pay surveys) in professional, administrative, technical, protective service, and clerical occupations.

In other words, the larger the number of employees expected to be found in designated occupations, the larger the establishment sample in that stratum. An upward adjustment to the establishment sample size also was made in strata expected to have relatively high sampling error for certain occupations, based on previous survey experiences. (See section on "Reliability of estimates" below for discussion of sampling error.)

Data collection and payroll reference

Data for the survey were obtained primarily by personal visits of the Bureau's field economists to a sample of establishments within the Washington DC—MD—VA Metropolitan Statistical Area. Collection for the survey was from November 1995 through May 1996 and reflects an average payroll reference month of February 1996. Data obtained for a payroll period prior to the end of February were updated to include general wage changes, if granted, scheduled to be effective through that date.

Occupational pay

Occupational pay data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Pay data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases—but not bonuses—under cost-of-living allowance clauses and incentive payments, however, are included in the pay data.

Unless otherwise indicated, the pay data following the job titles are for all industries combined. Pay data for some of the occupations for all industries combined (or for some industry divisions within the scope of the survey) are not presented in the A-series tables because either (1) data did not provide statistically reliable results, or (2) there was the possibility of disclosure of individual establishment data. Pay data not shown separately for industry divisions are

included in data for all industries combined.

Average pay reflect areawide estimates. Industries and establishments differ in pay levels and job staffing, and thus contribute differently to the estimates for each job. Therefore, average pay may not reflect the pay differential among jobs within individual establishments. A-series tables provide distributions of workers by pay intervals

The *mean* is computed for each job by totaling the pay of all workers and dividing by the number of workers. The *median* designates position—one-half of the workers receive the same as or more and one-half receive the same as or less than the rate shown. The *middle range* is defined by two rates of pay; one-fourth of the workers earn the same as or less than the lower of these rates and one-fourth earn the same as or more than the higher rate. Medians and middle ranges are not provided when they do not meet reliability criteria.

Occupations surveyed are common to a variety of public and private industries, and were selected from the following employment groups: (1) Professional and administrative; (2) technical and protective service; (3) clerical; (4) maintenance and toolroom; and (5) material movement and custodial. Occupational classification was based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. Occupations selected for study are listed and described in appendix B, along with corresponding occupational codes and titles from the 1980 edition of the *Standard Occupational Classification Manual*. Job descriptions used to classify employees in this survey usually are more generalized than those used in individual establishments to allow for minor differences among establishments in specific duties performed.

Average weekly hours for professional, administrative, technical, protective service, and clerical occupations refer to the standard workweek (rounded to the nearest tenth of an hour) for which employees receive regular straight-time pay. Average weekly pay for these occupations are rounded to the nearest dollar.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because occupational structures among establishments differ, estimates of occupational employment obtained from the sample of establishments studied serve only to indicate the relative importance of the jobs studied.

Survey nonresponse

Data were not available from 13.2 percent of the sample establishments (representing 156,520 employees covered by the survey). An additional 5.0 percent of the sample establishments (representing 40,237 employees) were either out of business or outside the scope of the survey.

If data were not provided by a sample member, the weights (based on the probability of selection in the sample) of responding sample establishments were adjusted to account for the missing data. The weights for establishments which were out of business or outside the scope of the survey were changed to zero.

Some sampled establishments had a policy of not disclosing salary data for certain employees. No adjustments were made to pay estimates for the survey as a result of these missing data. In all but one of the occupational work levels published in this bulletin, the proportion of employees for whom pay data were not available was less than 5 percent. The one job affected was Personnel Specialist V where 10.9 percent of the salary data was not available.

Reliability of estimates

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey—sampling and nonsampling.

Sampling errors occur because observations come only from a sample, not the entire population. The particular sample used in this survey is one of a number of all possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. For example, if the estimated average weekly salary of Secretaries Level IV is \$500 and the standard error is \$8, the RSE is 1.6 percent, or $\$8/\$500 \times 100 = 1.6\%$.

Estimates of relative standard errors for this survey vary among the occupational work levels depending on such factors as the frequency with which the job occurs, the dispersion of salaries for the job, and the survey design. The distribution of published work levels for one relative standard error was as follows:

<i>Relative standard error</i>	<i>Percent of published occupational work levels</i>
Less than 1 percent	2.2
1 and under 3 percent	60.6
3 and under 5 percent	35.0
5 percent and over	2.2

The standard error can be used to calculate a "confidence interval" around a sample estimate. For example, a 95 percent confidence interval is centered at the sample estimate and includes all values within 2 times the estimate's standard error. If all possible samples were selected to estimate the population value, the interval

from each sample would include the true population value approximately 95 percent of the time.

Using the RSE example above, there is 95 percent confidence that the true population value for Secretaries Level IV is between \$484 and \$516 (i.e., \$500 plus or minus 2 x \$8).

Nonsampling errors can stem from many sources, such as inability to obtain information from some establishments; difficulties with survey definitions; inability of respondents to provide correct information; mistakes in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation of missing data. Although not specifically measured, the survey's nonsampling errors are expected to be minimal due to the high response rate, the extensive and continuous training of field economists who gather survey data by personal visit, careful screening of data at several levels of review, annual evaluation of the suitability of job definitions, and thorough field testing of new or revised job definitions.

To measure and better control nonsampling errors that occur during data collection, a quality control procedure was applied to the survey design. The procedure, job match validation (JMV), is designed to identify the frequency, reasons for, and sources of incorrect decisions made by Bureau field economists in

matching company jobs to survey occupations. Once identified, the problems are discussed promptly with the field economists while the data are still being collected. Subsequently, the JMV results are tallied, reported to BLS staff, and become the basis for remedial action for future surveys.

Approximately 4 percent of the 857 sampled job match decisions reviewed by the JMV reviewers and checked with the respondents were subsequently changed by the JMV reviewers. These results are from a similar survey conducted in 1994, see *Occupational Compensation Survey: Pay Only, Washington, DC—MD—VA*, BLS Bulletin 3075-7.

¹ For this survey, an establishment is an economic unit which produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. In manufacturing industries, the establishment is usually at a single physical location. In service-producing industries, all locations of an individual company in a Metropolitan Statistical Area are usually considered an establishment. In government, an establishment is defined as all locations of a government entity.

Appendix table 1. Establishments and workers within scope of survey and number studied, Washington, DC-MD-VA¹, February 1996

Industry division ²	Number of establishments		Workers in establishments		
	Within scope of survey ³	Studied	Within scope of survey ⁴		Studied
			Number	Percent	
ALL ESTABLISHMENTS					
All divisions	3,839	303	1,217,474	100	384,882
Private industry	3,774	269	1,009,598	83	195,853
Goods producing	491	48	81,873	7	19,819
Manufacturing	252	34	48,412	4	16,630
Construction ⁵	236	13	33,266	3	3,124
Service producing	3,283	221	927,725	76	176,034
Transportation, communication, electric, gas, and sanitary services ⁶	191	28	63,967	5	32,458
Wholesale trade ⁷	188	13	26,771	2	5,409
Retail trade ⁷	613	19	289,062	24	35,171
Finance, insurance, and real estate ⁷	289	19	103,456	8	7,302
Services ⁷	2,002	142	444,469	37	95,694
State and local government	65	34	207,876	17	189,029
ESTABLISHMENTS EMPLOYING 500 WORKERS OR MORE					
All divisions	406	103	770,459	100	349,614
Private industry	370	80	569,623	74	163,308
Goods producing	20	11	21,907	3	13,131
Manufacturing	13	9	17,889	2	11,964
Service producing	350	69	547,716	71	150,177
Transportation, communication, electric, gas, and sanitary services ⁶	17	10	41,087	5	29,115
Wholesale trade ⁷	5	3	6,746	1	4,305
Retail trade ⁷	124	7	224,824	29	33,110
Finance, insurance, and real estate ⁷	43	3	69,298	9	4,564
Services ⁷	161	46	205,761	27	79,083
State and local government	36	23	200,836	26	186,306

¹ The Washington, DC-MD-VA Metropolitan Statistical Area as, defined by the Office of Management and Budget through October 1984, consists of the District of Columbia; the counties of Calvert, Charles, Frederick, Montgomery, and Prince George's, MD; and Arlington, Fairfax, Loudoun, Prince William, and Stafford, VA; and the cities of Alexandria, Fairfax, Falls Church, Manassas, and Manassas Park, VA. The "workers within scope of survey" estimates provide a reasonably accurate description of the size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison with other statistical series to measure employment trends or levels since (1) planning of wage surveys requires establishment data compiled considerably in advance of the payroll period studied, and (2) establishments employing fewer than 50 workers are excluded from the scope of the survey.

² The *Standard Industrial Classification Manual* was used in classifying establishments by industry.

³ Includes all establishments with at least 50 total employees. In goods producing, an establishment is defined as a single physical location where industrial operations are performed. In service producing industries, an

establishment is defined as all locations of a company in the area within the same industry division. In government, an establishment is generally defined as all locations of a government entity.

⁴ Includes all workers in all establishments with total employment (within an area) at or above the minimum limitations.

⁵ Separate data for this division are not shown in the A-series tables, but the division is represented in the "all industries" and "goods producing" estimates.

⁶ Abbreviated to "Transportation and utilities" in the A-series tables. This division is represented in the "all industries" and "service producing" estimates.

⁷ Separate data for this division are not shown in the A-series tables, but the division is represented in the "all industries" and "service producing" estimates.

Note: Overall industries may include data for industry divisions not shown separately.