

Table 19

**Private industry sector¹: Mean hourly earnings²
for major occupational groups**

Occupational group ³	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
All workers	\$20.97	\$18.76	\$15.55	–	\$23.71	–	\$17.15	\$8.49	\$15.85
Management, professional, and related	30.49	31.87	28.68	–	37.47	–	23.80	18.44	21.27
Management, business, and financial	33.84	34.80	33.24	–	38.37	–	28.73	19.69	21.92
Professional and related	–	30.39	25.18	–	33.61	–	23.04	13.18	19.16
Service	–	13.25	10.54	–	10.90	–	11.00	7.85	11.06
Sales and office	15.46	17.18	12.98	–	17.94	–	13.91	10.15	14.18
Sales and related	–	20.99	12.55	–	40.34	–	19.39	9.60	–
Office and administrative support	15.01	16.06	13.74	–	13.48	–	13.74	10.28	12.35
Natural resources, construction, and maintenance	21.44	21.06	19.16	–	16.79	–	18.80	–	19.18
Installation, maintenance, and repair	18.22	20.93	19.10	–	16.79	–	19.53	–	19.20
Production, transportation, and material moving	19.42	15.46	16.02	–	14.80	–	11.99	8.67	13.90
Production	–	15.56	18.96	–	–	–	12.40	10.97	–
Transportation and material moving	19.42	14.81	15.82	–	–	–	11.43	7.36	11.09

¹ Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.