

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$20.32 | \$16.73 | \$801 | \$660 | 39.4 | \$41,251 | \$34,102 | 2,030 |
| Management occupations | 40.77 | 32.03 | 1,647 | 1,322 | 40.4 | 85,410 | 68,752 | 2,095 |
| General and operations managers | 46.13 | 37.38 | 1,977 | 1,542 | 42.9 | 102,791 | 80,166 | 2,228 |
| Marketing and sales managers | 52.78 | 54.95 | 2,119 | 1,923 | 40.2 | 110,202 | 100,000 | 2,088 |
| Sales managers | 54.98 | 65.72 | 2,196 | 2,629 | 39.9 | 114,179 | 136,700 | 2,077 |
| Financial managers | 44.51 | 39.75 | 1,760 | 1,590 | 39.5 | 90,057 | 82,670 | 2,023 |
| Human resources managers | 31.20 | 38.10 | 1,242 | 914 | 39.8 | 64,572 | 47,526 | 2,070 |
| Purchasing managers | 48.11 | 32.46 | 1,894 | 1,299 | 39.4 | 98,506 | 67,523 | 2,048 |
| Social and community service managers | 27.54 | 19.44 | 1,077 | 777 | 39.1 | 56,010 | 40,425 | 2,034 |
| Business and financial operations occupations | 30.52 | 27.64 | 1,208 | 1,081 | 39.6 | 62,810 | 56,233 | 2,058 |
| Buyers and purchasing agents | 31.67 | 30.26 | 1,194 | 1,210 | 37.7 | 62,114 | 62,935 | 1,961 |
| Human resources, training, and labor relations specialists | 26.01 | 23.68 | 1,028 | 947 | 39.5 | 53,454 | 49,259 | 2,055 |
| Accountants and auditors | 31.80 | 32.41 | 1,252 | 1,215 | 39.4 | 65,108 | 63,200 | 2,047 |
| Credit analysts | 24.75 | 23.62 | 955 | 945 | 38.6 | 49,655 | 49,119 | 2,007 |
| Financial analysts and advisors | 47.60 | 31.25 | 1,830 | 1,113 | 38.4 | 95,164 | 57,870 | 1,999 |
| Financial analysts | 40.54 | 35.00 | 1,622 | 1,400 | 40.0 | 84,332 | 72,794 | 2,080 |
| Insurance underwriters | 34.02 | 31.33 | 1,237 | 1,097 | 36.4 | 64,322 | 57,024 | 1,891 |
| Loan counselors and officers | 34.24 | 26.39 | 1,317 | 1,005 | 38.5 | 68,505 | 52,254 | 2,001 |
| Loan officers | 34.24 | 26.39 | 1,317 | 1,005 | 38.5 | 68,505 | 52,254 | 2,001 |
| Computer and mathematical science occupations | 35.87 | 34.34 | 1,423 | 1,406 | 39.7 | 74,022 | 73,116 | 2,064 |
| Computer software engineers | 39.06 | 38.42 | 1,562 | 1,537 | 40.0 | 81,246 | 79,914 | 2,080 |
| Computer support specialists | 28.46 | 19.48 | 1,083 | 776 | 38.0 | 56,299 | 40,367 | 1,978 |
| Computer systems analysts | 32.04 | 32.98 | 1,331 | 1,319 | 41.5 | 69,202 | 68,600 | 2,160 |
| Network and computer systems administrators | 35.45 | 35.67 | 1,385 | 1,427 | 39.1 | 72,017 | 74,198 | 2,032 |
| Architecture and engineering occupations | 31.51 | 30.46 | 1,256 | 1,231 | 39.9 | 65,318 | 64,000 | 2,073 |
| Engineers | 36.25 | 36.00 | 1,457 | 1,440 | 40.2 | 75,774 | 74,880 | 2,090 |
| Electrical and electronics engineers | 33.99 | 33.50 | 1,360 | 1,340 | 40.0 | 70,696 | 69,676 | 2,080 |
| Mechanical engineers | 33.82 | 36.00 | 1,369 | 1,370 | 40.5 | 71,173 | 71,240 | 2,104 |
| Drafters | 25.76 | 28.57 | 1,014 | 1,143 | 39.4 | 52,750 | 59,428 | 2,048 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations –Continued | | | | | | | | |
| Engineering technicians, except drafters | \$27.14 | \$28.56 | \$1,085 | \$1,142 | 40.0 | \$56,445 | \$59,405 | 2,080 |
| Life, physical, and social science occupations | 26.76 | 25.58 | 1,064 | 1,023 | 39.7 | 55,310 | 53,206 | 2,067 |
| Community and social services occupations | 19.03 | 16.93 | 721 | 660 | 37.9 | 37,100 | 34,847 | 1,950 |
| Counselors | 21.78 | 19.23 | 828 | 769 | 38.0 | 42,219 | 39,998 | 1,938 |
| Social workers | 20.84 | 18.34 | 773 | 741 | 37.1 | 39,739 | 38,531 | 1,907 |
| Mental health and substance abuse social workers | 21.72 | 21.17 | 803 | 741 | 37.0 | 41,744 | 38,531 | 1,922 |
| Miscellaneous community and social service specialists | 15.44 | 15.33 | 589 | 622 | 38.2 | 30,626 | 32,365 | 1,984 |
| Social and human service assistants | 13.81 | 13.59 | 536 | 480 | 38.8 | 27,849 | 24,960 | 2,017 |
| Legal occupations | 32.39 | 24.28 | 1,274 | 971 | 39.3 | 66,250 | 50,494 | 2,045 |
| Lawyers | 44.96 | 34.62 | 1,794 | 1,385 | 39.9 | 93,286 | 71,999 | 2,075 |
| Paralegals and legal assistants | 19.51 | 18.01 | 756 | 720 | 38.8 | 39,336 | 37,450 | 2,016 |
| Education, training, and library occupations | 19.62 | 16.67 | 706 | 638 | 36.0 | 31,062 | 30,118 | 1,583 |
| Postsecondary teachers | 30.79 | 32.53 | 1,077 | 1,138 | 35.0 | 51,483 | 54,270 | 1,672 |
| Primary, secondary, and special education school teachers | 23.41 | 20.59 | 818 | 814 | 34.9 | 34,164 | 34,879 | 1,459 |
| Preschool and kindergarten teachers | 20.58 | 16.00 | 675 | 680 | 32.8 | 31,161 | 35,360 | 1,514 |
| Preschool teachers, except special education | 21.09 | 16.75 | 682 | 680 | 32.3 | 31,839 | 36,292 | 1,509 |
| Elementary and middle school teachers | 23.77 | 23.26 | 887 | 814 | 37.3 | 34,174 | 34,191 | 1,438 |
| Elementary school teachers, except special education | 24.77 | 23.26 | 921 | 814 | 37.2 | 35,373 | 34,191 | 1,428 |
| Teacher assistants | 10.46 | 9.90 | 399 | 376 | 38.2 | 20,046 | 19,552 | 1,917 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Arts, design, entertainment, sports, and media occupations | \$31.14 | \$22.84 | \$1,228 | \$885 | 39.5 | \$63,882 | \$46,010 | 2,052 |
| Designers | 27.58 | 22.12 | 1,087 | 885 | 39.4 | 56,543 | 45,999 | 2,050 |
| Graphic designers | 21.00 | 19.23 | 808 | 769 | 38.5 | 42,014 | 40,000 | 2,001 |
| Healthcare practitioner and technical occupations | 35.77 | 27.74 | 1,368 | 1,020 | 38.2 | 71,004 | 53,040 | 1,985 |
| Pharmacists | 46.61 | 48.00 | 1,832 | 1,869 | 39.3 | 95,255 | 97,213 | 2,044 |
| Registered nurses | 29.77 | 26.44 | 1,156 | 1,058 | 38.8 | 60,127 | 54,999 | 2,020 |
| Dental hygienists | 31.99 | 32.00 | 1,024 | 1,020 | 32.0 | 53,273 | 53,040 | 1,665 |
| Healthcare support occupations | 13.11 | 11.48 | 488 | 459 | 37.2 | 25,357 | 23,885 | 1,933 |
| Nursing, psychiatric, and home health aides | 10.25 | 10.32 | 409 | 413 | 39.8 | 21,245 | 21,466 | 2,072 |
| Home health aides | 10.24 | 10.32 | 407 | 413 | 39.8 | 21,185 | 21,466 | 2,069 |
| Nursing aides, orderlies, and attendants | 10.00 | 10.00 | 400 | 400 | 40.0 | 20,805 | 20,800 | 2,080 |
| Miscellaneous healthcare support occupations | 15.27 | 15.43 | 542 | 520 | 35.5 | 28,206 | 27,040 | 1,847 |
| Dental assistants | 16.24 | 15.56 | 527 | 480 | 32.4 | 27,392 | 24,960 | 1,687 |
| Medical assistants | 15.45 | 13.00 | 572 | 600 | 37.0 | 29,737 | 31,200 | 1,925 |
| Protective service occupations | 9.59 | 9.25 | 379 | 370 | 39.6 | 19,719 | 19,240 | 2,057 |
| Security guards and gaming surveillance officers | 9.59 | 9.25 | 379 | 370 | 39.6 | 19,719 | 19,240 | 2,057 |
| Security guards | 9.59 | 9.25 | 379 | 370 | 39.6 | 19,719 | 19,240 | 2,057 |
| Food preparation and serving related occupations | 9.52 | 8.50 | 368 | 322 | 38.7 | 19,041 | 16,750 | 2,001 |
| First-line supervisors/managers, food preparation and serving workers | 17.62 | 18.31 | 787 | 754 | 44.7 | 40,934 | 39,196 | 2,323 |
| First-line supervisors/managers of food preparation and serving workers | 17.44 | 17.00 | 779 | 750 | 44.7 | 40,515 | 39,001 | 2,323 |
| Cooks | 10.75 | 10.41 | 415 | 400 | 38.6 | 21,575 | 20,800 | 2,007 |
| Cooks, restaurant | 11.27 | 11.00 | 430 | 400 | 38.1 | 22,342 | 20,800 | 1,982 |
| Cooks, short order | 9.54 | 10.00 | 380 | 400 | 39.9 | 19,771 | 20,800 | 2,073 |

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations –Continued | | | | | | | | |
| Food preparation workers | \$9.51 | \$9.50 | \$369 | \$380 | 38.8 | \$19,207 | \$19,760 | 2,020 |
| Food service, tipped | 5.61 | 4.90 | 206 | 184 | 36.8 | 10,519 | 9,568 | 1,876 |
| Bartenders | 5.87 | 5.00 | 203 | 200 | 34.5 | 10,445 | 10,400 | 1,780 |
| Waiters and waitresses | 5.41 | 4.60 | 199 | 183 | 36.8 | 10,100 | 9,048 | 1,868 |
| Dining room and cafeteria attendants and bartender helpers | 6.37 | 7.28 | 250 | 263 | 39.3 | 13,016 | 13,650 | 2,044 |
| Fast food and counter workers | 9.12 | 8.46 | 346 | 328 | 37.9 | 17,995 | 17,056 | 1,973 |
| Combined food preparation and serving workers, including fast food | 9.30 | 9.51 | 351 | 353 | 37.7 | 18,245 | 18,333 | 1,961 |
| Counter attendants, cafeteria, food concession, and coffee shop | 8.86 | 7.50 | 339 | 290 | 38.3 | 17,623 | 15,080 | 1,990 |
| Dishwashers | 8.15 | 8.05 | 319 | 322 | 39.2 | 16,614 | 16,750 | 2,037 |
| Building and grounds cleaning and maintenance occupations | 14.38 | 13.75 | 572 | 550 | 39.8 | 28,669 | 26,497 | 1,994 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers | 19.42 | 18.86 | 788 | 707 | 40.6 | 40,954 | 36,771 | 2,109 |
| First-line supervisors/managers of housekeeping and janitorial workers | 19.00 | 18.86 | 764 | 707 | 40.2 | 39,732 | 36,771 | 2,091 |
| Building cleaning workers | 13.81 | 12.74 | 548 | 500 | 39.7 | 27,917 | 25,260 | 2,021 |
| Janitors and cleaners, except maids and housekeeping cleaners | 14.13 | 13.35 | 563 | 534 | 39.8 | 28,716 | 25,260 | 2,032 |
| Maids and housekeeping cleaners | 9.11 | 8.75 | 354 | 334 | 38.9 | 17,432 | 17,160 | 1,914 |
| Grounds maintenance workers | 12.49 | 11.88 | 498 | 475 | 39.8 | 21,695 | 19,463 | 1,737 |

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations –Continued | | | | | | | | |
| Landscaping and groundskeeping workers | \$11.72 | \$11.75 | \$467 | \$456 | 39.8 | \$20,044 | \$18,525 | 1,711 |
| Personal care and service occupations | 13.93 | 13.14 | 551 | 503 | 39.6 | 28,398 | 24,286 | 2,039 |
| Child care workers | 11.44 | 11.68 | 443 | 449 | 38.7 | 21,970 | 23,529 | 1,921 |
| Sales and related occupations | 21.86 | 16.00 | 870 | 615 | 39.8 | 45,038 | 32,001 | 2,060 |
| First-line supervisors/managers, sales workers | 21.04 | 16.82 | 883 | 706 | 42.0 | 45,920 | 36,715 | 2,182 |
| First-line supervisors/managers of retail sales workers .. | 18.68 | 16.82 | 792 | 644 | 42.4 | 41,169 | 33,488 | 2,204 |
| First-line supervisors/managers of non-retail sales workers | 31.10 | 21.61 | 1,253 | 846 | 40.3 | 65,139 | 44,000 | 2,095 |
| Retail sales workers | 13.55 | 11.54 | 540 | 450 | 39.8 | 27,848 | 23,322 | 2,055 |
| Cashiers, all workers | 9.28 | 8.95 | 359 | 329 | 38.7 | 18,685 | 17,108 | 2,013 |
| Cashiers | 9.28 | 8.95 | 359 | 329 | 38.7 | 18,685 | 17,108 | 2,013 |
| Counter and rental clerks and parts salespersons .. | 13.27 | 12.00 | 544 | 485 | 41.0 | 27,854 | 25,043 | 2,099 |
| Counter and rental clerks | 11.13 | 11.25 | 457 | 450 | 41.1 | 23,060 | 23,400 | 2,073 |
| Parts salespersons | 15.20 | 13.50 | 621 | 519 | 40.8 | 32,272 | 26,971 | 2,123 |
| Retail salespersons | 16.37 | 13.41 | 658 | 510 | 40.2 | 33,841 | 26,520 | 2,068 |
| Insurance sales agents | 33.09 | 22.60 | 1,304 | 904 | 39.4 | 67,790 | 47,000 | 2,048 |
| Securities, commodities, and financial services sales agents | 52.31 | 40.39 | 2,028 | 1,615 | 38.8 | 105,476 | 84,001 | 2,016 |
| Sales representatives, wholesale and manufacturing | 33.35 | 29.83 | 1,335 | 1,200 | 40.0 | 69,269 | 62,404 | 2,077 |
| Sales representatives, wholesale and manufacturing, technical and scientific products | 35.53 | 31.06 | 1,421 | 1,242 | 40.0 | 73,895 | 64,601 | 2,080 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations –Continued | | | | | | | | |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | \$32.59 | \$28.41 | \$1,305 | \$1,136 | 40.1 | \$67,645 | \$59,095 | 2,076 |
| Miscellaneous sales and related workers | 17.50 | 15.54 | 688 | 621 | 39.3 | 35,776 | 32,315 | 2,044 |
| Office and administrative support occupations | 16.20 | 15.00 | 629 | 590 | 38.8 | 32,682 | 30,670 | 2,017 |
| First-line supervisors/managers of office and administrative support workers | 21.23 | 21.32 | 831 | 810 | 39.1 | 43,188 | 42,118 | 2,035 |
| Financial clerks | 14.90 | 14.12 | 583 | 560 | 39.2 | 30,328 | 29,120 | 2,036 |
| Bill and account collectors | 15.29 | 13.31 | 612 | 532 | 40.0 | 31,811 | 27,685 | 2,080 |
| Billing and posting clerks and machine operators | 14.83 | 15.00 | 579 | 600 | 39.0 | 30,092 | 31,200 | 2,029 |
| Bookkeeping, accounting, and auditing clerks | 17.31 | 17.00 | 675 | 673 | 39.0 | 35,100 | 35,000 | 2,027 |
| Tellers | 11.68 | 11.00 | 459 | 439 | 39.3 | 23,891 | 22,823 | 2,046 |
| Brokerage clerks | 25.21 | 23.08 | 897 | 715 | 35.6 | 46,643 | 37,201 | 1,850 |
| Customer service representatives | 15.59 | 14.99 | 614 | 600 | 39.4 | 31,924 | 31,179 | 2,048 |
| Loan interviewers and clerks | 17.58 | 18.09 | 686 | 700 | 39.0 | 35,687 | 36,385 | 2,030 |
| Order clerks | 12.78 | 11.92 | 511 | 477 | 40.0 | 26,558 | 24,796 | 2,079 |
| Receptionists and information clerks | 13.12 | 12.25 | 505 | 483 | 38.5 | 26,271 | 25,118 | 2,002 |
| Dispatchers | 18.32 | 17.84 | 752 | 750 | 41.1 | 39,126 | 39,000 | 2,135 |
| Dispatchers, except police, fire, and ambulance | 18.32 | 17.84 | 752 | 750 | 41.1 | 39,126 | 39,000 | 2,135 |
| Shipping, receiving, and traffic clerks | 12.36 | 11.47 | 489 | 459 | 39.6 | 25,407 | 23,858 | 2,056 |
| Stock clerks and order fillers | 12.86 | 12.00 | 505 | 480 | 39.3 | 26,279 | 24,960 | 2,044 |
| Secretaries and administrative assistants | 20.19 | 19.04 | 775 | 730 | 38.4 | 40,325 | 37,960 | 1,997 |
| Executive secretaries and administrative assistants | 23.87 | 22.22 | 908 | 889 | 38.0 | 47,208 | 46,224 | 1,978 |
| Legal secretaries | 24.16 | 22.67 | 923 | 907 | 38.2 | 47,987 | 47,154 | 1,986 |

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations –Continued | | | | | | | | |
| Medical secretaries | \$15.65 | \$16.77 | \$590 | \$667 | 37.7 | \$30,705 | \$34,660 | 1,963 |
| Secretaries, except legal, medical, and executive | 16.63 | 16.51 | 650 | 635 | 39.1 | 33,775 | 33,041 | 2,032 |
| Insurance claims and policy processing clerks | 18.89 | 16.19 | 721 | 615 | 38.2 | 37,506 | 31,984 | 1,985 |
| Office clerks, general | 15.07 | 13.59 | 579 | 540 | 38.4 | 29,943 | 27,437 | 1,986 |
| Construction and extraction occupations | 21.80 | 20.32 | 869 | 813 | 39.8 | 44,478 | 41,600 | 2,040 |
| First-line supervisors/managers of construction trades and extraction workers | 32.08 | 31.20 | 1,283 | 1,248 | 40.0 | 66,718 | 64,896 | 2,080 |
| Carpenters | 22.07 | 23.00 | 877 | 880 | 39.7 | 45,565 | 45,760 | 2,065 |
| Construction laborers | 17.97 | 18.50 | 719 | 740 | 40.0 | 34,482 | 33,110 | 1,919 |
| Electricians | 21.93 | 19.55 | 877 | 782 | 40.0 | 45,615 | 40,664 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters | 20.74 | 18.33 | 822 | 733 | 39.7 | 42,768 | 38,122 | 2,062 |
| Plumbers, pipefitters, and steamfitters | 19.79 | 16.50 | 784 | 631 | 39.6 | 40,761 | 32,787 | 2,059 |
| Roofers | 20.54 | 19.00 | 799 | 760 | 38.9 | 37,977 | 31,160 | 1,849 |
| Sheet metal workers | 17.13 | 16.00 | 665 | 640 | 38.8 | 34,463 | 33,280 | 2,012 |
| Helpers, construction trades .. | 12.05 | 11.04 | 482 | 442 | 40.0 | 25,067 | 22,959 | 2,080 |
| Installation, maintenance, and repair occupations | 20.23 | 18.75 | 808 | 750 | 40.0 | 41,991 | 38,709 | 2,076 |
| First-line supervisors/managers of mechanics, installers, and repairers | 30.02 | 24.80 | 1,212 | 992 | 40.4 | 63,020 | 51,584 | 2,100 |
| Radio and telecommunications equipment installers and repairers | 30.20 | 31.91 | 1,208 | 1,276 | 40.0 | 62,812 | 66,373 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers | 30.20 | 31.91 | 1,208 | 1,276 | 40.0 | 62,812 | 66,373 | 2,080 |

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations –Continued | | | | | | | | |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers | \$16.38 | \$17.00 | \$653 | \$680 | 39.9 | \$33,968 | \$35,360 | 2,074 |
| Automotive technicians and repairers | 17.84 | 15.67 | 715 | 627 | 40.1 | 37,170 | 32,594 | 2,083 |
| Automotive body and related repairers | 13.96 | 13.28 | 558 | 531 | 40.0 | 29,039 | 27,624 | 2,080 |
| Automotive service technicians and mechanics | 20.66 | 19.28 | 828 | 771 | 40.1 | 43,078 | 40,098 | 2,085 |
| Bus and truck mechanics and diesel engine specialists ... | 20.84 | 19.50 | 833 | 780 | 40.0 | 43,342 | 40,560 | 2,080 |
| Heavy vehicle and mobile equipment service technicians and mechanics | 18.92 | 20.25 | 790 | 810 | 41.7 | 41,079 | 42,128 | 2,171 |
| Mobile heavy equipment mechanics, except engines | 22.04 | 22.76 | 882 | 910 | 40.0 | 45,849 | 47,341 | 2,080 |
| Heating, air conditioning, and refrigeration mechanics and installers | 21.31 | 20.00 | 852 | 800 | 40.0 | 44,324 | 41,600 | 2,080 |
| Industrial machinery installation, repair, and maintenance workers | 19.00 | 17.48 | 763 | 691 | 40.2 | 39,346 | 34,820 | 2,071 |
| Industrial machinery mechanics | 20.98 | 17.48 | 860 | 699 | 41.0 | 44,742 | 36,358 | 2,133 |
| Maintenance and repair workers, general | 19.14 | 19.31 | 764 | 772 | 39.9 | 39,193 | 37,667 | 2,047 |
| Line installers and repairers ... | 31.70 | 30.57 | 1,268 | 1,223 | 40.0 | 65,937 | 63,579 | 2,080 |
| Electrical power-line installers and repairers | 32.76 | 34.21 | 1,310 | 1,368 | 40.0 | 68,143 | 71,155 | 2,080 |
| Telecommunications line installers and repairers | 31.01 | 30.57 | 1,241 | 1,223 | 40.0 | 64,509 | 63,579 | 2,080 |
| Miscellaneous installation, maintenance, and repair workers | 17.87 | 17.93 | 696 | 717 | 39.0 | 36,217 | 37,299 | 2,027 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations —Continued | | | | | | | | |
| Helpers--installation, maintenance, and repair workers | \$15.29 | \$17.43 | \$612 | \$697 | 40.0 | \$31,808 | \$36,254 | 2,080 |
| Production occupations | 14.46 | 13.50 | 571 | 538 | 39.5 | 29,638 | 27,414 | 2,050 |
| First-line supervisors/managers of production and operating workers | 20.54 | 18.00 | 822 | 720 | 40.0 | 42,687 | 37,440 | 2,078 |
| Electrical, electronics, and electromechanical assemblers | 12.97 | 11.18 | 513 | 447 | 39.6 | 26,691 | 23,254 | 2,057 |
| Electrical and electronic equipment assemblers .. | 13.84 | 13.11 | 554 | 524 | 40.0 | 28,788 | 27,269 | 2,080 |
| Miscellaneous assemblers and fabricators | 10.80 | 10.36 | 430 | 414 | 39.8 | 22,292 | 21,250 | 2,064 |
| Machine tool cutting setters, operators, and tenders, metal and plastic | 14.86 | 14.50 | 594 | 580 | 40.0 | 30,900 | 30,160 | 2,080 |
| Machinists | 19.80 | 19.27 | 789 | 771 | 39.8 | 41,011 | 40,084 | 2,071 |
| Welding, soldering, and brazing workers | 15.94 | 15.00 | 637 | 600 | 39.9 | 33,103 | 31,200 | 2,077 |
| Welders, cutters, solderers, and brazers | 15.94 | 15.00 | 637 | 600 | 39.9 | 33,103 | 31,200 | 2,077 |
| Printers | 16.67 | 16.00 | 641 | 652 | 38.4 | 33,326 | 33,904 | 1,999 |
| Printing machine operators | 15.18 | 15.37 | 597 | 615 | 39.3 | 31,040 | 31,970 | 2,045 |
| Sewing machine operators | 10.55 | 10.50 | 418 | 418 | 39.6 | 21,716 | 21,715 | 2,058 |
| Crushing, grinding, polishing, mixing, and blending workers | 14.91 | 14.73 | 594 | 589 | 39.8 | 29,751 | 30,634 | 1,996 |
| Mixing and blending machine setters, operators, and tenders .. | 13.86 | 13.05 | 548 | 522 | 39.6 | 28,513 | 27,144 | 2,057 |
| Cutting workers | 15.70 | 16.00 | 628 | 640 | 40.0 | 32,664 | 33,280 | 2,080 |
| Cutting and slicing machine setters, operators, and tenders .. | 15.17 | 15.00 | 607 | 600 | 40.0 | 31,544 | 31,200 | 2,080 |
| Inspectors, testers, sorters, samplers, and weighers | 17.32 | 18.94 | 677 | 758 | 39.1 | 34,770 | 39,399 | 2,007 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations –Continued | | | | | | | | |
| Miscellaneous production workers | \$11.06 | \$8.92 | \$442 | \$357 | 40.0 | \$23,000 | \$18,558 | 2,080 |
| Helpers--production workers | 10.83 | 8.60 | 433 | 344 | 40.0 | 22,532 | 17,888 | 2,080 |
| Transportation and material moving occupations | 14.80 | 13.00 | 603 | 520 | 40.7 | 30,853 | 26,446 | 2,084 |
| First-line supervisors/managers of helpers, laborers, and material movers, hand | 27.57 | 16.50 | 1,236 | 660 | 44.9 | 64,296 | 34,320 | 2,332 |
| First-line supervisors/managers of transportation and material-moving machine and vehicle operators | 21.51 | 21.76 | 1,009 | 972 | 46.9 | 52,444 | 50,540 | 2,439 |
| Driver/sales workers and truck drivers | 17.01 | 16.00 | 705 | 676 | 41.5 | 35,580 | 35,360 | 2,092 |
| Driver/sales workers | 20.09 | 23.43 | 846 | 937 | 42.1 | 43,997 | 48,734 | 2,190 |
| Truck drivers, heavy and tractor-trailer | 18.19 | 16.80 | 769 | 742 | 42.3 | 38,024 | 38,208 | 2,091 |
| Truck drivers, light or delivery services | 12.72 | 11.50 | 501 | 444 | 39.4 | 25,992 | 23,088 | 2,044 |
| Dredge, excavating, and loading machine operators | 17.57 | 16.00 | 703 | 640 | 40.0 | 36,548 | 33,280 | 2,080 |
| Industrial truck and tractor operators | 17.90 | 18.55 | 715 | 742 | 39.9 | 37,166 | 38,584 | 2,076 |
| Laborers and material movers, hand | 10.60 | 10.00 | 417 | 400 | 39.4 | 21,289 | 20,800 | 2,008 |
| Cleaners of vehicles and equipment | 8.77 | 9.00 | 351 | 338 | 40.1 | 18,272 | 17,550 | 2,083 |
| Laborers and freight, stock, and material movers, hand | 10.91 | 10.00 | 429 | 400 | 39.3 | 21,656 | 20,800 | 1,985 |

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations –Continued Packers and packagers, hand | \$10.42 | \$9.75 | \$408 | \$381 | 39.1 | \$21,195 | \$19,807 | 2,035 |

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.