

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,305	\$1,120	40.9	\$66,604	\$58,228	2,088
First line .....	1,601	1,442	41.6	82,335	74,100	2,138
Second line .....	2,272	1,959	40.8	115,751	101,209	2,078
General and operations managers						
Team leader .....	1,295	1,256	42.5	66,563	65,329	2,185
First line .....	1,903	1,713	44.4	98,960	89,061	2,308
Second line .....	2,160	1,648	40.8	112,339	85,675	2,120
Marketing managers						
First line .....	2,148	2,162	40.0	111,695	112,403	2,080
Sales managers						
First line .....	2,142	2,465	42.6	111,375	128,192	2,215
Administrative services managers						
First line .....	1,100	1,099	40.4	57,178	57,171	2,103
Computer and information systems managers						
Team leader .....	1,706	1,617	40.0	88,705	84,078	2,080
First line .....	2,221	1,604	40.0	115,483	83,402	2,080
Financial managers						
Team leader .....	1,359	1,165	40.0	70,681	60,582	2,080
First line .....	1,908	1,836	41.0	98,948	92,243	2,125
Second line .....	2,537	2,596	40.2	131,950	135,000	2,089
Compensation and benefits managers						
First line .....	1,448	1,404	40.0	75,321	73,008	2,080
Industrial production managers						
First line .....	1,660	1,614	42.2	86,326	83,903	2,193
Second line .....	1,929	1,619	40.0	100,289	84,207	2,080
Transportation, storage, and distribution managers						
First line .....	1,385	1,412	40.0	71,686	73,424	2,070
Construction managers						
Team leader .....	1,323	1,200	40.0	68,805	62,400	2,080
First line .....	1,447	1,368	42.9	72,869	71,140	2,162
Education administrators, elementary and secondary school						
Team leader .....	1,597	1,469	39.6	69,251	61,602	1,718
First line .....	1,551	1,481	39.8	69,396	69,723	1,779
Education administrators, postsecondary						
First line .....	1,249	1,419	38.6	64,935	73,798	2,008
Engineering managers						
First line .....	2,095	2,034	41.0	108,937	105,756	2,134
Food service managers						
First line .....	974	962	42.8	50,655	50,001	2,228
Medical and health services managers						
Team leader .....	776	874	40.0	40,363	45,427	2,080

See footnotes at end of table.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Medical and health services managers –Continued						
First line .....	\$1,254	\$1,039	41.6	\$65,224	\$54,003	2,164
Property, real estate, and community association managers						
First line .....	1,100	1,053	40.0	57,219	54,756	2,082

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.