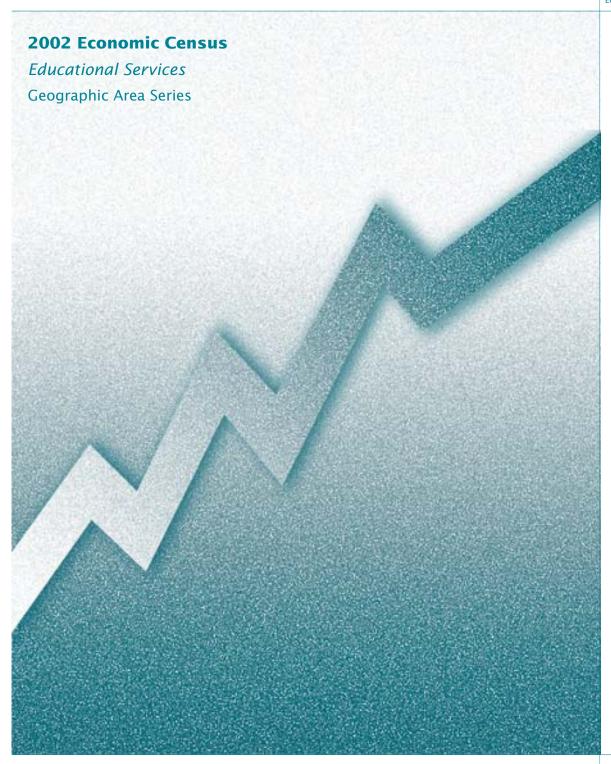
EC02-61A-ME





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## **2002 Economic Census**

**Educational Services** Geographic Area Series





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# Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

### INDUSTRY CLASSIFICATIONS

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).

#### RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

## **AVAILABILITY OF ADDITIONAL DATA**

All results of the 2002 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

#### HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

## **SOURCES FOR MORE INFORMATION**

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at www.census.gov/econ/census02/guide. More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at www.census.gov/econ/www/history.html.

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# **Educational Services**

## **SCOPE**

The Educational Services sector (sector 61) comprises establishments that provide instruction and training in a wide variety of subjects. This instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers. These establishments may be privately owned and operated for profit or not for profit, or they may be publicly owned and operated. They may also offer food and accommodation services to their students.

Educational services are usually delivered by teachers or instructors that explain, tell, demonstrate, supervise, and direct learning. Instruction is imparted in diverse settings, such as educational institutions, the workplace, or the home through correspondence, television, or other means. It can be adapted to the particular needs of the students, for example sign language can replace verbal language for teaching students with hearing impairments. All industries in the sector share this commonality of process, namely, labor inputs of instructors with the requisite subject matter expertise and teaching ability.

Data for this sector are shown for establishments of firms subject to federal income tax, and separately, of firms that are exempt from federal income tax under provisions of the Internal Revenue

Many of the "kinds of business" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

**Exclusions.** The economic census does not include the following industries: NAICS 6111, Elementary and Secondary Schools, NAICS 6112, Junior Colleges, and NAICS 6113, Colleges, Universities, and Professional Schools. Further, government-owned establishments in covered industries, such as a government-operated trade school, are also not included.

The tabulations for this sector do not include central administrative offices, warehouses, or other establishments that serve educational service establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These "nonemployers," typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in *Nonemployer Statistics*. The contribution of nonemployers, relatively large for this sector, may be examined at www.census.gov/nonemployerimpact.

**Definitions.** Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

## **REPORTS**

The following reports provide statistics on this sector.

**Industry Series.** There is one report for all covered industries in this sector. The report presents, by kind of business for the United States, general statistics for establishments of firms with payroll on number of establishments, receipts/revenue, expenses of tax-exempt establishments, payroll, and employment; comparative statistics for 2002 and 1997; product lines; and concentration of business activity in the largest firms. The data in industry reports are preliminary and subject to change in the following reports.

**Geographic Area Series.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents, for establishments of firms with payroll, general statistics on number of establishments, receipts/revenue, expenses of tax-exempt establishments, payroll, and employment by kind of business for the state, metropolitan and micropolitan statistical areas, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole for detailed kind-of-business classifications.

## Subject Series:

- **Product Lines.** This report presents product lines data for establishments of firms with payroll by kind of business. Data are presented for the United States and states. Establishments may report negative revenue for selected product lines. Because of this, percentages for product lines may be in excess of 100 or less than 0.
- Establishment and Firm Size (Including Legal Form of Organization). This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments of firms with payroll; and by receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms with payroll.
- **Miscellaneous Subjects.** This report presents data for a variety of industry-specific topics for establishments of firms with payroll. Presentation of data varies by kind of business.

**ZIP Code Statistics.** This report presents data for establishments of firms with payroll by United States ZIP Code.

**Other reports.** Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics, Comparative Statistics, Bridge Between 2002 NAICS and 1997 NAICS, Business Expenses*, and the Survey of Business Owners reports.

## **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Maps are available at www.census.gov/econ2002maps. Notes specific to areas in the state are included in Appendix D, Geographic Notes. Data may be presented for –

- 1. The United States as a whole.
- 2. States and the District of Columbia.
- 3. Metropolitan and micropolitan statistical areas. A core based statistical area (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan statistical areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
  - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
  - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000, but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
  - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.

- d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.
- 4. Counties and county equivalents defined as of January 1, 2002. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.

## 5. Economic places.

- a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs, census areas, and city and boroughs in Alaska and boroughs in New York are not included in this category.
- b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments that consist of separately incorporated municipalities.
- c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
- d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, towns and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county."

#### **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). While there were revisions to some industries for 2002, none of those affect this sector.

Data for this sector for 2002 include totals for taxable and tax-exempt businesses together, not present in 1997 reports. For 1997, only data for taxable establishments were shown at county and place levels in the Geographic Area Series. For 2002, data for taxable and tax-exempt establishments, as well as the combined totals, are shown at these geographic levels.

These tables for 2002 include educational establishments that primarily serve other establishments of the same enterprise. These "enterprise support" establishments were not included in data for the educational services sector in 1997, but were instead included in the "Other auxiliary establishments" kind-of-business category in the "Auxiliaries, Excluding Corporate, Subsidiary, and Regional Managing Offices" reports.

For 2002, the revenue data for tax-exempt establishments include gains or losses from the sale of real estate, investments, or other assets. In 1997, these gains or losses were excluded from revenue. Also, the 2002 expenses data for tax-exempt establishments exclude program service grants, contributions and gifts paid, specific assistance to individuals, and benefits paid to or for members. In 1997, these types of expenses were included.

#### RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Data presented in the Miscellaneous Subjects and Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

## **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

#### AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses program provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas. Both of these programs include data for private schools in NAICS 6111, 6112, and 6113, excluded from economic census reports.

#### **CONTACTS FOR DATA USERS**

Questions about these data may be directed to the U.S. Census Bureau, Service Sector Statistics Division, Service Census Branch, 1-800-541-8345 or scb@census.gov.

## **ABBREVIATIONS AND SYMBOLS**

The following abbreviations and symbols are used with these data:

- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals
- N Not available or not comparable
- S Withheld because estimates did not meet publication standards
- X Not applicable
- Z Less than half the unit shown
- a 0 to 19 employees
- b 20 to 99 employees
- c 100 to 249 employees
- e 250 to 499 employees
- f 500 to 999 employees
- g 1,000 to 2,499 employees
- h 2,500 to 4,999 employees
- i 5,000 to 9,999 employees
- j 10,000 to 24,999 employees k 25,000 to 49,999 employees
- 50,000 to 99,999 employees
- m 100,000 employees or more
- r Revised

Represents zero (page image/print only) Consolidated city Independent city Census designated place

(CC) (IC) CDP

# Table 1. Summary Statistics for the State: 2002

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent o	of receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	MAINE								
	ALL ESTABLISHMENTS								
61	Educational services	274	112 910	N	44 227	9 164	2 188	13.9	11.5
611	Educational services	274	112 910	N N	44 227	9 164	2 188	13.9	11.5
6114	Business schools and computer and management training	29	12 106	N	5 077	969	192	13.5	2.9
61142 611420	Computer training	5 5	942 942	N N	287 287	81 81	40 40	-	31.3 31.3
61143	Professional and management development training	24	11 164	N	4 790	888	152	14.6	.6
611430	Professional and management development training	24	11 164	N	4 790	888	152	14.6	.6
6115	Technical and trade schools	34	31 278	N	15 727	3 214	678	3.0	6.2
61151 611511	Technical and trade schools	34 8	31 278 3 757	N N	15 727 1 784	3 214 418	678 96	3.0 5.1	6.2 29.7
611512 611513 611519 6115191	Flight fraining.  Apprenticeship training Other technical and trade schools.  Technical and trade schools (except computer repair and truck driving	6 2 18	D D 25 378	N N N	D D 13 187	D D 2 565	b a 521	D D .6	D D .2
6115192 6115193	schools) Computer repair training Truck driving schools	13 4 1	20 752 D D	N N N	8 740 D D	1 987 D D	403 c a	.6 D D	.2 D D
6116	Other schools and instruction	176	53 552	N	16 775	3 371	1 093	20.2	19.3
61161 611610	Fine arts schoolsFine arts schools	51 51	8 591 8 591	N N	2 452 2 452	481 481	221 221	20.4 20.4	7.5 7.5
6116101	Dance schools (including children's and professionals')	35	5 098	N	1 450	304	146	32.2	10.2
6116102 61162 611620	Art, drama, and music schools	16 63 63	3 493 10 865 10 865	N N N	1 002 3 333 3 333	177 574 574	75 209 209	3.1 39.9 39.9	3.5 3.4 3.4
61163 611630	Language schools	1	D D	N N	D	D D	b b	D D	D D
61169 611691	All other schools and instruction  Exam preparation and tutoring	61 17	D 3 991	N N	D 1 717	D 427	f 117	D 28.6	D 9.2
611692 611699	Automobile driving schools	24	4 313	N	1 751	333	147	33.6	7.2
6117	instruction	20 35	D 15 974	N N	D 6 648	D 1 610	e 225	D 14.8	D 2.2
61171	Educational support services  Educational support services	35	15 974	N	6 648	1 610	225	14.8	
611710 6117101	Educational support services  Educational support services (except test	35	15 974	N	6 648	1 610	225	14.8	2.2 2.2
6117102	development and evaluation services) Educational test development and	23	14 112	N	5 988	1 440	177	12.2	.1
	evaluation services	12	1 862	N	660	170	48	35.0	18.0
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	87	57 195	52 068	21 156	4 583	1 034	8.5	18.2
611	Educational services	87	57 195	52 068	21 156	4 583	1 034	8.5	18.2
6114	Business schools and computer and management training	6	1 574	1 595	708	130	41	-	3.9
61143 611430	Professional and management development training	6	1 574	1 595	708	130	41	-	3.9
011430	Professional and management development training	6	1 574	1 595	708	130	41	-	3.9
6115	Technical and trade schools	8	18 913	16 763	7 944	1 888	347	1.9	4.3
61151 611512	Technical and trade schools	8 1	18 913 D	16 763 D	7 944 D	1 888 D	347 a	1.9 D	4.3 D
611513 611519	Apprenticeship trainingOther technical and trade schools	1 6	D D	D D	D D	D D	a e	D D	D D
6115191	Technical and trade schools (except computer repair and truck driving	6	D	D	D	D		D	D
6116	schools)	60	28 624	25 831	9 627	1 933	6 560	12.1	33.2
61161	Fine arts schools	22	4 930	4 460	1 607	297	105	20.7	8.2
611610 6116101	Fine arts schools	22 9	4 930 D	4 460 D	1 607 D	297 D	105 b	20.7 D	8.2 D
6116102 61162	Art, drama, and music schools Sports and recreation instruction	13 14	D 2 806	D 2 293	D 874	D 173	b 48	D 38.7	D 1.8
611620 61169	Sports and recreation instruction	14 24	2 806 20 888	2 293 19 078	874 7 146	173 1 463	48 407	38.7 6.4	1.8 43.3
611691 611692 611699	Exam preparation and tutoring	10 2	D D	D D	D D	D D	b a	D D	D D
5.1033	instruction	12	D	D	D	D	е	D	D

## Table 1. Summary Statistics for the State: 2002—Con.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent o	of receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	MAINE—Con.								
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX—Con.								
<b>61</b> 611 6117	Educational services—Con. Educational services—Con. Educational support services	13	8 084	7 879	2 877	632	86	12.9	.1
61171	Educational support services	13	8 084	7 879	2 877	632	86	12.9	.1
611710 6117101	Educational support services  Educational support services (except test development and evaluation services)	13 11	8 084 D	7 879 D	2 877 D	632 D	86 b	12.9 D	.1 D
6117102	Educational test development and evaluation services	2	D	D	D	D	a	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	187	55 715	N	23 071	4 581	1 154	19.5	4.6
611	Educational services	187	55 715	N	23 071	4 581	1 154	19.5	4.6
6114	Business schools and computer and management training	23	10 532	N	4 369	839	151	15.5	2.8
61142 611420	Computer training	5 5	942 942	N N	287 287	81 81	40 40	_ _	31.3 31.3
61143	Professional and management development training	18	9 590	N	4 082	758	111	17.0	-
611430	Professional and management development training	18	9 590	N	4 082	758	111	17.0	_
6115	Technical and trade schools	26	12 365	N	7 783	1 326	331	4.7	9.0
61151 611511	Technical and trade schoolsBeauty and cosmetology schools	26 8	12 365 3 757	N N	7 783 1 784	1 326 418	331 96	4.7 5.1	9.0 29.7
611512 611513	Flight training	5	D D	N N	D	D D	b	D D	D D
611519 6115191	Apprenticeship training Other technical and trade schools Technical and trade schools (except computer repair and truck driving	12	D	N	D	D	С	D	D
6115192 6115193	schools)	7 4 1	D D D	N N N	D D D	D D D	b c a	D D D	D D D
6116	Other schools and instruction	116	24 928	N	7 148	1 438	533	29.5	3.3
61161 611610	Fine arts schools	29 29	3 661 3 661	N N	845 845	184 184	116 116	20.0 20.0	6.5 6.5
6116101	Dance schools (including children's and professionals')	26	D	N	D D	D D	c	D D	D D
6116102 61162	Sports and recreation instruction	3 49 49	D 8 059	N N	2 459	401	161	40.3	4.0
611620 61163	Sports and recreation instruction	1	8 059 D	N N	D	401 D	161 b	40.3 D	4.0 4.0 D D
611630 61169	Language schools All other schools and instruction	1 3 <u>7</u>	D D	N N	D D	D D	b	D	ם
611691 611692	Exam preparation and tutoring	7 22	D D	N N	D D	D D	b c	D D	D D
611699	All other miscellaneous schools and instruction	8	D	N	D	D	а	D	D
6117	Educational support services	22	7 890	N	3 771	978	139	16.8	4.4
61171 611710	Educational support services	22 22	7 890 7 890	N N	3 771 3 771	978 978	139 139	16.8 16.8	4.4 4.4
6117101 6117102	Educational support services (except test development and evaluation services)	12	D	N	D	D	b	D	D
011/102	Educational test development and evaluation services	10	D	N	D	D	b	D	D

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

<sup>&</sup>lt;sup>1</sup>Includes receipts/revenue information obtained from administrative records of other federal agencies. <sup>2</sup>Includes receipts/revenue information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

	or enterprise support establishments in the 2002 Economic			,			Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	PORTLAND-LEWISTON-SOUTH PORTLAND, ME COMBINED STATISTICAL AREA								
	ALL ESTABLISHMENTS								
61	Educational services	145	37 733	N	16 390	3 227	867	29.3	7.9
611	Educational services	145	37 733	N	16 390	3 227	867	29.3	7.9
6114	Business schools and computer and management training	20	D	N	D	D	b	D	D
61143	Professional and management development training	15	D	N	D	D	b	D	D
611430	Professional and management development training	15	D	N	D	D	b	D	D
6115	Technical and trade schools	19	10 200	N	6 840	1 162	254	7.9	11.7
61151	Technical and trade schools	19	10 200	N	6 840	1 162	254	7.9	11.7
611511 611519	Beauty and cosmetology schools Other technical and trade schools	5 10	D D	N N	D D	D D	b c	D D	D D
6116	Other schools and instruction	86	15 876	N	5 504	1 138	438	45.3	7.2
61161 611610 6116101	Fine arts schools Fine arts schools Dance schools (including children's and	32 32	4 363 4 363	N N	1 336 1 336	316 316	145 145	21.8 21.8	12.8 12.8
6116102 61162	professionals')	24 8 35	D D 5 593	N N N	D D 1 576	D D 295	b b 126	D D 58.4	D D 1.4
611620 61169	Sports and recreation instruction	35 35 19	5 593 5 593 5 920	N N N	1 576 1 576 2 592	295 295 527	126 126 167	58.4 50.2	1.4 1.4 8.5
611692	Automobile driving schools	8	D D	N	D D	D D	b	D	D.5
6117	Educational support services	20	D	N	D	D	b	D	D
61171 611710 6117101	Educational support services	20 20	D D	N N	D D	D D	b b	D D	D D
	development and evaluation services)  ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX	13	D	N	D	D	b	D	D
61	Educational services	38	11 384	10 257	3 996	857	235	27.2	13.7
611	Educational services	38	11 384	10 257	3 996	857	235	27.2	13.7
6115	Technical and trade schools	4	D	D	D	D	b	D	D
61151	Technical and trade schools	4	D	D	D	D	b	D	D
6116	Other schools and instruction	26	5 495	4 653	1 770	331	130	31.8	13.3
61161 611610	Fine arts schools	13 13	D D	D D	D D	D D	b b	D D	D D
6116102 61162	Art, drama, and music schools	7 8	D D	D D	D D	D D	b b	D D	D D
611620 61169	Sports and recreation instruction	8 5	D D	D D	D D	D D	b b	D D	D D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	107	26 349	N	12 394	2 370	632	30.2	5.4
611	Educational services	107	26 349	N	12 394	2 370	632	30.2	5.4
6114	Business schools and computer and management training	17	D	N	D	D	b	D	D
6115	Technical and trade schools	15	D	N	D	D	С	D	D
61151 611511	Technical and trade schools	15 5	D D	N N	D D	D D	c b	D D	D D
6116	Other schools and instruction	60	10 381	N	3 734	807	308	52.5	3.9
61161 611610	Fine arts schools	19 19	D D	N N	D D	D D	b b	D D	D D
6116101 61162	Dance schools (including children's and professionals')	18 27	D D	N N	D D	D D	b c	D D	D D
611620 61169	Sports and recreation instruction	27 27 14	D	N N N	D D	D D	C C C	D	D D
611692	Automobile driving schools	7	D	N	D	D	b	D	D
6117	Educational support services	15	D	N	D	D	b	D	D
61171 611710	Educational support services  Educational support services	15 15	D D	N N	D D	D D	b b	D D	D D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

	or enterprise support establishments in the 2002 Economic						Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	PORTLAND-LEWISTON-SOUTH PORTLAND, ME COMBINED STATISTICAL AREA—Con.								
	Lewiston-Auburn, ME Metropolitan Statistical Area								
	ALL ESTABLISHMENTS								
61	Educational services	15	D	N	D	D	b	D	D
611	Educational services	15	D	N	D	D	b	D	D
6115	Technical and trade schools	3	1 701	N	567	174	38	-	45.9
61151 611511	Technical and trade schools	3 1	1 701 D	N N	567 D	174 D	38 a	_ D	45.9 D
6116	Other schools and instruction	10	D	N	D	D	b	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	3	D	D	D	D	b	D	D
611	Educational services	3	D	D	D	D	b	D	D
6115	Technical and trade schools	1	D	D	D	D	а	D	D
61151	Technical and trade schools	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	12	D	N	D	D	b	D	D
611	Educational services	12	D	N	D	D	b	D	D
6115	Technical and trade schools	2	D	N	D	D	b	D	D
61151 611511	Technical and trade schoolsBeauty and cosmetology schools	2 1	D D	N N	D D	D D	b a	D D	D D
	Portland-South Portland, ME Metropolitan Statistical Area								
	ALL ESTABLISHMENTS								
61	Educational services	130	D	N	D	D	f	D	D
611	Educational services	130	D	N	D	D	f	D	D
6114	Business schools and computer and management training	19	D	N	D	D	b	D	D
61143	Professional and management development	4.4	D	, n	D	D		D	D
611430	training  Professional and management development training	14	D	N N	D	D	b b	D	D
6115	Technical and trade schools	16	8 499	N	6 273	988	216	9.4	4.8
61151	Technical and trade schools  Beauty and cosmetology schools	16	8 499	N	6 273	988	216	9.4 D	4.8
611511 611519	Other technical and trade schools	4 10	D D	N N	D D	D D	b	D	D D
6116	Other schools and instruction	76	D	N	D	D	е	D	D
61161 611610 6116101	Fine arts schools	28 28	D D	N N	D D	D D	C C	D D	D D
6116101	professionals')	20 8	D D	N N	D D	D D	b b	D D	D D
61162 611620	Sports and recreation instruction	30 30	D D	N N	D D	D D	C C	D D	D D
61169 611692	All other schools and instruction	18 7	D D	N N	D D	D D	c b	D D	D D
6117	Educational support services	19	D	N	D	D	b	D	D
61171 611710	Educational support services	19 19	D D	N N	D D	D D	b b	D D	D D
6117101	Educational support services (except test development and evaluation services)	12	D	N N	D	D	b	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

	or enterprise support establishments in the 2002 Economi						Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	PORTLAND-LEWISTON-SOUTH PORTLAND, ME COMBINED STATISTICAL AREA—Con.								
	Portland-South Portland, ME Metropolitan Statistical Area—Con.								
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	35	D	D	D	D	С	D	D
611	Educational services	35	D	D	D	D	С	D	D
6115	Technical and trade schools	3	D	D	D	D	b	D	D
61151	Technical and trade schools	3	D	D	D	D	b	D	D
6116	Other schools and instruction	25	D	D	D	D	С	D	D
61161 611610	Fine arts schools	12 12	D D	D D	D D	D D	b b	D D	D D
6116102 61162	Art, drama, and music schools	7 8	D D	D D	D D	D D	b b	D D	D D
611620 61169	Sports and recreation instruction	8 5	D D	D D	D D	D D	b b	D D	D D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	95	D	N	D	D	f	D	D
611	Educational services	95	D	N	D	D	f	D	D
6114	Business schools and computer and management training	16	D	N	D	D	b	D	D
6115	Technical and trade schools	13	D	N	D	D	С	D	D
61151 611511	Technical and trade schools	13 4	D D	N N	D D	D D	c b	D D	D D
6116	Other schools and instruction	51	D	N	D	D	е	D	D
61161	Fine arts schools	16	D D	N	D	D	b	D	D
611610 6116101	Fine arts schools  Dance schools (including children's and professionals')	16 15	D	N N	D D	D D	b b	D D	D D
61162 611620	Sports and recreation instruction	22 22	D D	N N	D D	D D	b	D	D D
61169 611692	All other schools and instruction	13 6	D D	N N	D D	D D	c b	D D	D D
6117	Educational support services	15	D	N	D	D	b	D	D
61171 611710	Educational support services	15 15	D D	N N	D D	D D	b b	D D	D D
	AUGUSTA-WATERVILLE, ME MICROPOLITAN STATISTICAL AREA								
	ALL ESTABLISHMENTS								
61	Educational services	23	17 391	N	7 407	1 622	252	8.2	.1
611	Educational services	23	17 391	N	7 407	1 622	252	8.2	.1
6114	Business schools and computer and management training	4	D	N	D	D	b	D	D
61143	Professional and management development training	4	D	N	D	D	b	D	D
611430	Professional and management development training	4	D	N	D	D	b	D	D
6115	Technical and trade schools	3	D	N	D	D	b	D	D
61151 611511	Technical and trade schools	3	D D	N N	D D	D D	b a	D D	D D
6116	Other schools and instruction	13	D	N N	D	D	b	D	D
61169	All other schools and instruction	9	D	N	D	D	b	D	D
6117	Educational support services	3	D	N	D	D	b	D	D
61171 611710	Educational support services	3	D D	N N	D D	D D	b b	D D	D D
6117101	Educational support services (except test development and evaluation services)	3	D	N N	D	D	b	D	D
		3 .	٠.		٠.		2 .		_

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	AUGUSTA-WATERVILLE, ME MICROPOLITAN STATISTICAL AREA— Con.								
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	8	D	D	D	D	ь	D	D
611	Educational services	8	D	D	D	D	b	D	D
6116	Other schools and instruction	5	D	D	D	D	b	D	D
61169	All other schools and instruction	4	D	D	D	D	b	D	D
6117	Educational support services	1	D	D	D	D	b	D	D
61171 611710 6117101	Educational support services	1 1 1	D D	D D	D D	D D	b b	D D	D D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	15	D	N	D	D	c	D	D
611	Educational services	15	D	N	D	D	С	D	D
6114	Business schools and computer and management training	2	D	N	D	D	b	D	D
61143	Professional and management development training	2	D	N	D	D	b	D	D
611430	Professional and management development training	2	D	N	D	D	b	D	D
6115	Technical and trade schools	3	D	N N	D	D	b	D	D
61151	Technical and trade schools	3	D	N	D	D	b	D	D
611511	Beauty and cosmetology schools	1	D _	N	D	D	a .	D	D
6116	Other schools and instruction	8	D	N	D	D	b	D	D
6117	Educational support services	2	D	N	D	D	b	D	D
61171 611710	Educational support services	2	D D	N N	D D	D D	b b	D D	D D
6117101	Educational support services (except test development and evaluation services)	2	D	N N	D	D	b	D	D
	BANGOR, ME METROPOLITAN STATISTICAL AREA								
	ALL ESTABLISHMENTS								
61	Educational services	20	D	N	D	D	c	D	D
611	Educational services	20	D	N	D	D	С	D	D
6115	Technical and trade schools	4	D	N	D	D	С	D	D
61151 611511 611519 6115191	Technical and trade schools	4 1 2	D D D	N N N	D D D	D D D	c a c	D D D	D D D
	computer repair and truck driving schools)	1	D	N	D	D	С	D	D
6116	Other schools and instruction	13	D	N	D	D	b	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	5	D	D	D	D	c	D	D
611	Educational services	5	D	D	D	D	С	D	D
6115	Technical and trade schools	1	D	D	D	D	С	D	D
61151	Technical and trade schools	1	D	D	D	D	С	D	D
611519 6115191	Other technical and trade schools	1	D D	D D	D D	D D	С	D D	D D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	15	D	N	D	D	b	D	D
611	Educational services	15	D	N	D	D	b	D	D
6115	Technical and trade schools	3	D	N	D	D	а	D	D
61151	Technical and trade schools	3	D D	N	D	D	a	D	D
611511	Beauty and cosmetology schools	10	D	N N	D	D D	a	D D	D
6116	Other schools and instruction	10	י ט	l N	l D	ı D	l b	ו ט	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions and hierarchy or metropolitan and micropolitan statistical areas (CSAs, MeSAs, MiSAs, and MDs), see Appendix E. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business						employees for pay period	From	
		Estab- lishments	Receipts/ revenue	Expenses	Annual payroll	First-quarter payroll	including March 12	admini- strative	
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records <sup>1</sup>	Estimated <sup>2</sup>
	ROCKLAND, ME MICROPOLITAN STATISTICAL AREA								
	ALL ESTABLISHMENTS								
61	Educational services	10	D	N	D	D	С	D	D
611	Educational services	10	D	N	D	D	С	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151	Technical and trade schools	1	D	N	D	D	a	D	D
6116	Other schools and instruction	9	D	N	D	D	С	D	D
61169 611699	All other schools and instruction	5	D	N	D	D	С	D	D
011000	instruction	2	D	N	D	D	С	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	4	D	D	D	D	С	D	D
611	Educational services	4	D	D	D	D	С	D	D
6115	Technical and trade schools	1	D	D	D	D	а	D	D
61151	Technical and trade schools	1	D	D	D	D	а	D	D
6116	Other schools and instruction	3	D	D	D	D	С	D	D
61169 611699	All other schools and instruction	3	D	D	D	D	С	D	D
011000	instruction	1	D	D	D	D	С	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	6	D	N	D	D	а	D	D
611	Educational services	6	D	N	D	D	а	D	D

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

<sup>&</sup>lt;sup>1</sup>Includes receipts/revenue information obtained from administrative records of other federal agencies.
<sup>2</sup>Includes receipts/revenue information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

# Table 3. Summary Statistics for Counties: 2002

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	ANDROSCOGGIN								
	ALL ESTABLISHMENTS								
61	Educational services	15	D	N	D	D	b	D	D
611	Educational services	15	D	N	D	D	b	D	D
6115	Technical and trade schools	3	1 701	N	567	174	38	_	45.9
61151 611511	Technical and trade schools	3 1	1 701 D	N N	567 D	174 D	38 a	_ D	45.9 D
6116	Other schools and instruction	10	D	N N	D	D	b	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	3	D	D	D	D	b	D	D
611	Educational services	3	D	D	D	D	b	D	D
6115	Technical and trade schools	1	D	D	D	D	а	D	D
61151	Technical and trade schools	1	D	D	D	D	a	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	12	D	N	D	D	b	D	D
611	Educational services	12	D	N	D	D	b	D	D
6115	Technical and trade schools	2	D	N	D	D	b	D	D
61151 611511	Technical and trade schools  Beauty and cosmetology schools	2 1	D D	N N	D D	D D	b a	D D	D D
	AROOSTOOK								
	ALL ESTABLISHMENTS								
61	Educational services	8	D	N	D	D	С	D	D
611	Educational services	8	D	N	D	D	С	D	D
6115	Technical and trade schools	3	D	N	D	D	С	D	D
61151 611511	Technical and trade schools	3 1	D D	N N	D D	D D	c a	D D	D D
611519 6115191	Technical and trade schools (except	1	D	Ň	D	D	c	D	D
	computer repair and truck driving schools)	1	D	N	D	D	С	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	3	D	D	D	D	С	D	D
611	Educational services	3	D	D	D	D	С	D	D
6115	Technical and trade schools	1	D	D	D	D	С	D	D
61151 611519	Technical and trade schools	1	D D	D D	D D	D D	C	D D	D D
6115191	Technical and trade schools (except computer repair and truck driving schools)	1	D	D	D	D	c	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	5	D	N	D	D	а	D	D
611	Educational services	5	D	N	D	D	a	D	D
6115	Technical and trade schools	2	D	N	D	D	a	D	D
61151 611511	Technical and trade schools	2 1	D D	N N	D D	D D	a a	D D	D D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

1997 Ecor	nomic Census]	,							
							Paid		of receipts/ nue —
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	CUMBERLAND								
	ALL ESTABLISHMENTS								
61	Educational services	95	27 055	N	12 612	2 357	621	32.9	4.2
611	Educational services	95	27 055	N	12 612	2 357	621	32.9	4.2
6114	Business schools and computer and management training	15	D	N	D	D	b	D	D
6115	Technical and trade schools	11	D	N	D	D	С	D	D
61151 611511	Technical and trade schools	11 3	D D	N N	D D	D D	c b	D D	D D
6116	Other schools and instruction	51	10 698	N	3 859	798	298	52.5	7.2
61161 611610 6116101	Fine arts schools Fine arts schools Dance schools (including children's and	18 18	D D	N N	D D	D D	b b	D D	D D
6116102	professionals')	12 6	D D	N N	D D	D D	b b	D	D
61162 611620 61169	Sports and recreation instruction	22 22 11	4 066 4 066 D	N N N	1 201 1 201 D	213 213 D	99 99	61.4 61.4 D	1.5 1.5 D
611692	Automobile driving schools	4	Б	N	D	D	c b	D	D
6117	Educational support services	18	D	N	D	D	b	D	D
61171 611710 6117101	Educational support services	18 18	D D	N N	D D	D D	b b	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
<b>61</b> 611	Educational services	<b>23</b> 23	<b>6 565</b> 6 565	<b>5 796</b> 5 796	<b>2 301</b> 2 301	<b>453</b> 453	130 130	<b>30.4</b> 30.4	<b>9.7</b> 9.7
6115	Technical and trade schools	1	D	D	D	D	a	D	D
61151	Technical and trade schools	1	D	D	D	D	а	D	D
6116	Other schools and instruction	17	D	D	D	D	b	D	D
61161 611610 6116102	Fine arts schools Fine arts schools Art, drama, and music schools	8 8 5	D D D	D D D	D D D	D D D	b b b	D D D	D D D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	72	20 490	N	10 311	1 904	491	33.8	2.4
611	Educational services	72	20 490	N	10 311	1 904	491	33.8	2.4 D
6115 61151	Technical and trade schools  Technical and trade schools	10	D D	N N	D D	D D	c	D D	D
611511	Beauty and cosmetology schools	3	D	N	D	D	b	D	D
6116	Other schools and instruction	34 10	D D	N N	D D	D D	c b	D D	D D
61161 611610 6116101	Fine arts schools	10	Б	N	D	D	b	D	D
61162	professionals')	9 16	D D	N N	D D	D D	b b	D D	D D
611620 61169	Sports and recreation instruction	16 8	D D	N N	D D	D D	b b	D D	D D
611692 6117	Automobile driving schools	3 15	D D	N N	D D	D D	b	D D	D D
61171	Educational support services	15	D	N	D	D	b	D	D
611710	Educational support services  FRANKLIN	15	D	N	D	D	b	D	D
	ALL ECTABLICUMENTS								
61	ALL ESTABLISHMENTS  Educational services	2	D	N	D	D	a	D	D
611	Educational services	2	D	N	D	D	a	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	1	D	N	D	D	а	D	D
611	Educational services	1	рΙ	N	D	D	a	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	HANCOCK								
	ALL ESTABLISHMENTS								
61	Educational services	15	2 748	N	1 009	173	42	19.8	.3
611	Educational services	15	2 748	N	1 009	173	42	19.8	.3
6116	Other schools and instruction	11	D	N	D	D	b	D	D
61161 611610 6116101	Fine arts schools Fine arts schools Dance schools (including children's and professionals')	3 3 1	D D	N N	D D	D D	b b	D D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	9	D	D	D	D	b	D	D
611	Educational services	9	D	D	D	D	b	D	D
6116	Other schools and instruction	5	D	D	D	D	b	D	D
61161 611610	Fine arts schools	3	D D	D D	D D	D D	b	D D	D D
6116101	Dance schools (including children's and professionals')	1	D	D	D	D	a	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	6	D	N	D	D	а	D	D
611	Educational services	6	D	N	D	D	a	D	D
	KENNEBEC								
	ALL ESTABLISHMENTS								
61	Educational services	23	17 391	N	7 407	1 622	252	8.2	.1
611	Educational services	23	17 391	N	7 407	1 622	252	8.2	.1
6114	Business schools and computer and management training	4	D	N	D	D	b	D	D
61143	Professional and management development training	4	D	N	D	D	b	D	D
611430	Professional and management development training	4	D	N	D	D	b	D	D
6115	Technical and trade schools	3	D	N	D	D	b	D	D
61151 611511	Technical and trade schools	3	D D	N N	D D	D D	b a	D D	D D
6116	Other schools and instruction	13	D	N	D	D	b	D	D
61169	All other schools and instruction	9	D	N	D	D	b	D	D
6117	Educational support services	3	D	N	D	D	b	D	D
61171 611710	Educational support services	3 3	D D	N N	D D	D D	b b	D D	D D
6117101	Educational support services (except test development and evaluation services)	3	D	N	D	D	b	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	8	D	D	D	D	b	D	D
611	Educational services	8	D	D	D	D	b	D	D
6116	Other schools and instruction	5	D	D	D	D	b	D	D
61169	All other schools and instruction	4	D	D	D	D	b	D	D
6117	Educational support services	1	D	D	D	D	b	D	D
61171 611710 6117101	Educational support services  Educational support services  Educational support services (except test	1 1	D D	D D	D D	D D	b b	D D	D D
011/101	development and evaluation services)	1	D	D	D	D	b	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid		of receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	KENNEBEC—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	15	D	N	D	D	С	D	D
611	Educational services	15	D	N	D	D	С	D	D
6114	Business schools and computer and management training	2	D	N	D	D	b	D	D
61143	Professional and management development training	2	D	N	D	D	b	D	D
611430	Professional and management development training	2	D	N	D	D	b	D	D
6115	Technical and trade schools	3	D	N	D	D	b	D	D
61151	Technical and trade schools	3	D D	N	D D	D D	b	D	D D
611511 6116	Beauty and cosmetology schools	8	D	N N	D	D	a b	D D	D
									_
6117	Educational support services	2	D	N	D	D	b	D	D
61171 611710	Educational support services  Educational support services	2 2	D D	N N	D D	D D	b b	D D	D D
6117101	Educational support services (except test development and evaluation services)	2	D	N	D	D	b	D	D
	KNOX								
	ALL ESTABLISHMENTS								
61	Educational services	10	D	N	D	D	С	D	D
611	Educational services	10	D	N	D	D	С	D	D
6115	Technical and trade schools	1	D	N	D	D	а	D	D
61151	Technical and trade schools	1	D	N	D	D	a	D	D
6116 61169	Other schools and instruction	9 5	D D	N N	D D	D D	c	D D	D D
611699	All other miscellaneous schools and instruction	2	D	N	D	D	c	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	4	D	D	D	D	С	D	D
611	Educational services	4	D	D	D	D	С	D	D
6115	Technical and trade schools	1	D	D	D	D	a	D	D
61151	Technical and trade schools	1	D	D	D	D	a	D	D
6116 61169	Other schools and instruction	3	D D	D D	D D	D D	C	D D	D D
611699	All other miscellaneous schools and instruction	1	D	D	D	D	c	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	6	D	N	D	D	а	D	D
611	Educational services	6	D	N	D	D	а	D	D
	LINCOLN								
	ALL ESTABLISHMENTS								
61	Educational services	8	9 510	N	3 278	767	150	6.8	-
611	Educational services	8	9 510	N	3 278	767	150	6.8	_
6115	Technical and trade schools	1	D	N N	D D	D D	b	D D	D D
61151	Technical and trade schools	5	D   D	N N	D	D D	b	D	, D
6116	Other schools and instruction	3	D		D	D	C	D	D
61169 611699	All other schools and instruction  All other miscellaneous schools and instruction	3	D	N N	D	D	c	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	3	D	D	D	D	С	D	D
611	Educational services	3	D	D	D	D	С	D	D
6116	Other schools and instruction	3	D	D	D	D	С	D	D
61169	All other schools and instruction	2	D	D	D	D	С	D	D
611699	All other miscellaneous schools and instruction	2	D	D	D	D	c	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent o	of receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	LINCOLN—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	5	D	N	D	D	b	D	D
611	Educational services	5	D	N	D	D	b	D	D
6115	Technical and trade schools	1	D	N	D	D	b .	D	D
61151	Technical and trade schools	1	D	N	D	D	b	D	D
	OXFORD								
	ALL ESTABLISHMENTS								
61	Educational services	17	10 514	N	2 454	539	149	2.4	17.5
611	Educational services	17	10 514	N	2 454	539	149	2.4	17.5
6115	Technical and trade schools	1	D	N	D	D	b	D	D
61151	Technical and trade schools	1	D	N	D	D	b	D	D
6116	Other schools and instruction	12	D	N	D	D	С	D	D
61161 611610	Fine arts schools	2 2	D D	N N	D D	D D	a a	D D	D D
6116102 61163	Art, drama, and music schools	2	D D	N N	D D	D D	a b	D D	D D
611630 61169	Language schools	1 6	D D	N N	D D	D D	b b	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	6	D	D	D	D	b	D	D
611	Educational services	6	D	D	D	D	b	D	D
6116	Other schools and instruction	4	D	D	D	D	b	D	D
61169	All other schools and instruction	2	D	D	D	D	b	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	11	D	N	D	D	b	D	D
611	Educational services	11	D	N	D	D	b	D	D
6115	Technical and trade schools	1	D	N	D	D	b	D	D
61151	Technical and trade schools	1	D	N	D	D	b	D	D
6116	Other schools and instruction	8	D	N	D	D	b	D	D
61161 611610 6116102 61163	Fine arts schools Fine arts schools Art, drama, and music schools. Language schools	1 1 1	D D D	N N N N	D D D	D D D	a a a b	D D D	D D D
611630	Länguage schools	i	Ď	N	Ď	Ď	b	Ď	Ď
	PENOBSCOT								
	ALL ESTABLISHMENTS								
61	Educational services	20	D	N	D	D	С	D	D
611	Educational services	20	D	N	D	D	С	D	D
6115	Technical and trade schools	4	D	N	D	D	С	D	D
61151 611511	Technical and trade schools	4	D D	N N	D D	D D	c a	D D	D D
611519 6115191	Other technical and trade schools	2	D D	N N	D D	D D	c	D D	D D
6116	Other schools and instruction	13	D	N	D	D	b	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	5	D	D	D	D	С	D	D
611	Educational services	5	D	D	D	D	С	D	D
6115	Technical and trade schools	1	D	D	D	D	С	D	D
61151	Technical and trade schools	1	D	D	D	D	С	D	D
611519 6115191	Other technical and trade schools	1	D D	D D	D D	D D	c c	D D	D D

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1997 Ecor	nomic Census]	•							
							Paid		of receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records1	Estimated <sup>2</sup>
	PENOBSCOT—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	15	D	N	D	D	b	D	
511	Educational services	15	D	N	D	D	b	D	
3115	Technical and trade schools	3	D	N	D	D	a	D	D
61151 611511	Technical and trade schools  Beauty and cosmetology schools	3 1	D D	N N	D D	D D	a a	D D	
3116	Other schools and instruction	10	D	N	D	D	b	D	С
	PISCATAQUIS								
	ALL ESTABLISHMENTS								
61	Educational services	2	D	N	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	2	D	N	D	D	а	D	D
	SAGADAHOC								
	ALL ESTABLISHMENTS								
61	Educational services	8	D	N	D	D	b	D	D
611	Educational services	8	D	N	D	D	b	D	D
6115	Technical and trade schools	2	D	N	D	D	а	D	D
31151	Technical and trade schools	2	D	N	D	D	а	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	4	D	D	D	D	b	D	D
611	Educational services	4	D	D	D	D	b	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	4	D	N	D	D	а	D	D
611	Educational services	4	D	N	D	D	а	D	D
6115	Technical and trade schools	2	D	N	D	D	a	D	D
61151	Technical and trade schools	2	D	N	D	D	a	D	D
	SOMERSET								
	ALL ESTABLISHMENTS								
61	Educational services	8	D	N	D	D	b	D	D
611	Educational services	8	D	N	D	D	b	D	D
6116	Other schools and instruction	6	D	N	D	D	b	D	D
61162 611620	Sports and recreation instruction	1 1	D D	N N	D D	D D	a a	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	2	D	D	D	D	а	D	D
611	Educational services	2	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	6	D	N	D	D	b	D	D
611	Educational services	6	D	N	D	D	b	D	D
6116	Other schools and instruction	4	D	N	D	D	b	D	D
61162 611620	Sports and recreation instruction	1 1	D   D	N N	D D	D D	a a	D D	D D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	WALDO								
	ALL FOTABLICHMENTS								
04	ALL ESTABLISHMENTS	40	_	.,	_			_	
<b>61</b> 611	Educational services	<b>10</b> 10	<b>D</b> D	<b>N</b> N	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b> D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	4	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	6	D	N	D	D	а	D	D
611	Educational services	6	D	N	D	D	a	D	D
	WASHINGTON								
	ALL ESTABLISHMENTS								
61	Educational services	6	D	N	D	D	b	D	D
611	Educational services	6	D	N	D	D	b	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151	Technical and trade schools	1	D	N	D	D	а	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	4	D	D	D	D	b	D	D
611	Educational services	4	D	D	D	D	b	D	D
6115	Technical and trade schools	1	D	D	D	D	а	D	D
61151	Technical and trade schools	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	2	D	N	D	D	а	D	D
	YORK								
	ALL ESTABLISHMENTS								
61	Educational services	27	5 746	N	2 176	482	133	11.5	16.6
611	Educational services	27	5 746	N	2 176	482	133	11.5	16.6
6115	Technical and trade schools	3	D	N	D	D	b	D	D
61151 611511	Technical and trade schools	3 1	D D	N N	D D	D D	b a	D D	D D
6116	Other schools and instruction	21	D	N	D	D	b	D	D
61161 611610 61169	Fine arts schools Fine arts schools All other schools and instruction	10 10 6	D D D	N N N	D D D	D D D	b b b	D D D	D D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	8	D	D	D	D	b	D	D
611	Educational services	8	D	D	D	D	b	D	D
6115	Technical and trade schools	2	D	D	D	D	а	D	D
61151	Technical and trade schools	2	D	D	D	D	a	D	D
6116	Other schools and instruction	5	D	D	D	D	b	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	19	D	N	D	D	b	D	D
611	Educational services	19	D	N	D	D	b	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151 611511	Technical and trade schools	1	D D	N N	D D	D D	a a	D D	D D
6116	Other schools and instruction	16	D	N	D	D	b	D	D
	All other schools and instruction	5	D	N	D	D	b	D	D

<sup>&</sup>lt;sup>1</sup>Includes receipts/revenue information obtained from administrative records of other federal agencies.
<sup>2</sup>Includes receipts/revenue information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

# Table 4. Summary Statistics for Places: 2002

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid		of receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	AUBURN								
	ALL ESTABLISHMENTS		_		_	_		_	_
61	Educational services	3	D	N	D	D	b	D	D
611	Educational services	3	D D	N N	D D	D D	b	D D	D D
6115 61151	Technical and trade schools  Technical and trade schools	1	D	N N	D	D	a	D	D
01131	ESTABLISHMENTS EXEMPT FROM	· ·	D	IV			а	D	
61	FEDERAL INCOME TAX  Educational services	1	D	D	D	D	a	D	D
<b>61</b> 611	Educational services	1	D	D	D	D	a	D	D
6115	Technical and trade schools	1	D	D	D	D	a	D	D
61151	Technical and trade schools	1	D	D	D	D	a	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX			_	_	_		_	_
61	Educational services	2	D	N	D	D	a	D	D
	AUGUSTA				_	_		_	_
	ALL ESTABLISHMENTS								
61	Educational services	9	11 753	N	4 338	866	137	7.1	_
611	Educational services	9	11 753	N	4 338	866	137	7.1	_
6114	Business schools and computer and management training	2	D	N	D	D	b	D	D
61143	Professional and management development training	2	D	N	D	D	b	D	D
611430	Professional and management development	2	D		D	D		D	D
6115	training  Technical and trade schools	1	D	N N	D	D	b a	D	D
61151	Technical and trade schools	1	D	N	D	D	a	D	D
611511	Beauty and cosmetology schools	i	Ď	Ñ	Ď	Ď	a	Ď	Ď
6116	Other schools and instruction	5	D	N	D	D	b	D	D
61169	All other schools and instruction	4	D	N	D	D	b	D	D
6117	Educational support services	1	D	N	D	D	b	D	D
61171 611710 6117101	Educational support services	1 1 1	D D	N N	D D	D D	b b	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX	·	5						
61	Educational services	4	D	D	D	D	b	D	D
611	Educational services	4	D	D	D	D	b	D	D
6116	Other schools and instruction	2	D	D	D	D	b	D	D
61169	All other schools and instruction	2	D	D	D	D	b	D	D
6117	Educational support services	1	D	D	D	D	b	D	D
61171 611710 6117101	Educational support services	1 1	D D	D D	D D	D D	b b	D D	D D
	development and evaluation services)  ESTABLISHMENTS SUBJECT TO	1	D	D	D	D	b	D	D
	FEDERAL INCOME TAX								
61	Educational services	5	D	N	D	D	b	D	D
611 6114	Educational services  Business schools and computer and management training	5	D D	N N	D D	D D	b	D D	D D
61143	Professional and management development	'							
611430	training	1	D	N	D	D	b	D	D
	training	1	D	N	D	D	b	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151 611511	Technical and trade schools	1	D D	N N	D D	D D	a a	D D	D D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid		of receipts/ nue—
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	BANGOR								
	ALL ESTABLISHMENTS								
61	Educational services	14	D	N	D	D	c	D	D
611	Educational services	14	D	N	D	D	c	D	D
6115	Technical and trade schools	4	D	N	D	D	c	D	D
61151	Technical and trade schools	4	D	N	D	D	С	D	D
611511 611519 6115191	Beauty and cosmetology schools Other technical and trade schools Technical and trade schools (except computer repair and truck driving	1 2	D D	N N	D D	D D	a c	D D	D D
	schools)	1	D	N	D	D	С	D	D
6116	Other schools and instruction	9	D	N	D	D	b	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	4	D	D	D	D	С	D	D
611	Educational services	4	D	D	D	D	С	D	D
6115	Technical and trade schools	1	D	D	D	D	С	D	D
61151 611519 6115191	Technical and trade schools Other technical and trade schools Technical and trade schools (except computer repair and truck driving	1 1	D D	D D	D D	D D	c c	D D	D D
	schools)  ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX	1	D	D	D	D	С	D	D
61	Educational services	10	D	N	D	D	ь	D	D
611	Educational services	10	D	N	D	D	b	D	D
6115	Technical and trade schools	3	D	N	D	D	a	D	D
61151	Technical and trade schools	3	D	N	D	D	a	D	D
611511 6116	Beauty and cosmetology schools  Other schools and instruction	1 6	D D	N N	D D	D D	a b	D D	D D
00	ВАТН								
	ALL ESTABLISHMENTS								
61	Educational services	2	D	N	D	D	a	D	D
<b>01</b>	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX			K		J	a	J	
61	Educational services	2	D	N	D	D	а	D	D
	BELFAST								
	ALL ESTABLISHMENTS								
61	Educational services	5	D	N	D	D	a	D	D
611	Educational services	5	D	N	D	D	а	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	4	D	N	D	D	а	D	D
611	Educational services  BIDDEFORD	4	D	N	D	D	а	D	D
•	ALL ESTABLISHMENTS		_		_	_		_	_
61 811	Educational services	<b>3</b>	<b>D</b>	<b>N</b> N	<b>D</b> D	<b>D</b>	<b>b</b>	<b>D</b> D	<b>D</b>
611 6116	Educational services  Other schools and instruction	3	D	N N	D	D	b b	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								1
61	Educational services	3	D	N	D	D	b	D	D
611	Educational services	3	D	N	D	D	b	D	D
6116	Other schools and instruction	3	D	N	D	D	b	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

	nomic Census]								of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab-	Receipts/	Expenses	Annual payrol	First-quarter	Paid employees for pay period including March 12	From administrative	nue-
	BRUNSWICK	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	records <sup>1</sup>	Estimated <sup>2</sup>
	ALL ESTABLISHMENTS								
61	Educational services	7	D	N	D	D	b	D	D
611	Educational services	7	D	N	D	D	b	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	2	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	5	D	N	D	D	а	D	D
611	Educational services	5	D	N	D	D	а	D	D
	CALAIS								
	ALL ESTABLISHMENTS								
61	Educational services	2	D	N	D	D	b	D	D
611	Educational services	2	D	N	D	D	b	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	b	D	D
611	Educational services	1	D	D	D	D	b	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	1	D	N	D	D	а	D	D
	CARIBOU								
	ALL ESTABLISHMENTS								
61	Educational services	2	D	N	D	D	а	D	D
611	Educational services	2	D	N	D	D	а	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151 611511	Technical and trade schools  Beauty and cosmetology schools	1 1	D D	N N	D D	D D	a a	D D	D D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	2	D	N	D	D	а	D	D
611	Educational services	2	D	N	D	D	а	D	D
6115	Technical and trade schools	1	D	N	D	D	а	D	D
61151 611511	Technical and trade schools	1 1	D D	N N	D D	D D	a a	D D	D D
	ELLSWORTH								
	ALL ESTABLISHMENTS								
61	Educational services	2	D	N	D	D	a	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	1	р	N	D	D	a	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent o	of receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	FALMOUTH								
	ALL ESTABLISHMENTS								
61	Educational services	5	1 676	N	670	161	32	48.8	.5
611	Educational services	5	1 676	N	670	161	32	48.8	.5
6115	Technical and trade schools	1	D	N	D	D	а	D	D
61151	Technical and trade schools  ESTABLISHMENTS EXEMPT FROM	1	D	N	D	D	а	D	D
	FEDERAL INCOME TAX								
61	Educational services	2	D	D	D	D	b	D	D
611	Educational services	2	D	D	D	D	b	D	D
6115	Technical and trade schools	1	D	D	D	D	a	D	D
61151	Technical and trade schools	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	3	D	N	D	D	а	D	D
611	Educational services	3	D	N	D	D	a	D	D
	GARDINER								
	ALL ESTABLISHMENTS								
61	Educational services	1	D	N	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	1	D	N	D	D	а	D	D
	GORHAM								
	ALL ESTABLISHMENTS								
61	Educational services	3	D	N	D	D	а	D	D
611	Educational services  ESTABLISHMENTS EXEMPT FROM	3	D	N	D	D	а	D	D
	FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	2	D	N	D	D	а	D	D
611	Educational services	2	D	N	D	D	a	D	D
	KENNEBUNK								
	ALL ESTABLISHMENTS								
61	Educational services	4	D	N	D	D	b	D	D
611	Educational services	4	D	N	D	D	b	D	D
6116	Other schools and instruction	3	D	N	D	D	b	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	3	D	D	D	D	b	D	D
611	Educational services	3	D	D	D	D	b	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	1	р	N	D	D	a	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

1997 Eco	nomic Census]	•	·						
							Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	LEWISTON								
	ALL ESTABLISHMENTS								
61	Educational services	6	1 549	N	510	118	27	39.4	1.2
611	Educational services	6	1 549	N	510	118	27	39.4	1.2
3115	Technical and trade schools	1	D	N	D	D	а	D	D
61151 611511	Technical and trade schools	1 1	D D	N N	D D	D D	a a	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	а	D	D
611	Educational services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	5	D	N	D	D	b	D	D
611	Educational services	5	D	N	D	D	b	D	D
8115	Technical and trade schools	1	D	N	D	D	a	D	D
31151 311511	Technical and trade schools  Beauty and cosmetology schools	1 1	D D	N N	D D	D D	a a	D D	D D
	PORTLAND								
	ALL ESTABLISHMENTS								
51	Educational services	33	8 713	N	3 650	861	177	25.9	11.5
611	Educational services	33	8 713	N	3 650	861	177	25.9	11.5
5115	Technical and trade schools	5	D	N	D	D	b .	D	D
61151 611511	Technical and trade schools	5 3	D D	N N	D D	D D	b b	D D	D D
116	Other schools and instruction	15	2 789	N	990	215	61	45.2	23.9
31161 311610	Fine arts schools	8	1 395 1 395	N N	445 445	94 94	35 35	19.9 19.9	29.8 29.8
3117	Educational support services	7	3 197	N	1 122	280	33	21.7	10.5
61171	Educational support services	7	3 197	N.	1 122	280	33	21.7	10.5
11710	Educational support services	7	3 197	Ñ	1 122	280	33	21.7	10.5
	FEDERAL INCOME TAX								
61	Educational services	8	2 886	2 791	1 060	217	39	9.6	19.1
611	Educational services	8	2 886	2 791	1 060	217	39	9.6	19.1
6116	Other schools and instruction	6	D	D	D	D	b	D	D
61161 611610	Fine arts schools  Fine arts schools	5 5	D D	D D	D D	D D	a a	D D	D D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	25	5 827	N	2 590	644	138	33.9	7.8
611	Educational services	25	5 827	N	2 590	644	138	33.9	7.8
6115	Technical and trade schools	5	D	N	D	D	b	D	D
61151	Technical and trade schools	5	D	N	D	D	b	D	D
311511 3116	Beauty and cosmetology schools  Other schools and instruction	9	D D	N N	D D	D D	b b	D D	D D
	PRESQUE ISLE								
	ALL ESTABLISHMENTS								
61	Educational services	1	D	N	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								1
61	Educational services	1	D	N	D	D	a	D	D
-		• "				_	•	-	_

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

1997 Ecor	nomic Census]	•							
							Paid		of receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	ROCKLAND								
	ALL ESTABLISHMENTS								
61	Educational services	3	D	N	D	D	c	D	D
611	Educational services	3	D	N	D	D	c	D	D
6116	Other schools and instruction	3	D	N	D	D	С	D	D
61169 611699	All other schools and instruction	2	D D	N N	D D	D D	c c	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	2	D	D	D	D	С	D	D
611	Educational services	2	D	D	D	D	С	D	D
6116	Other schools and instruction	2	D	D	D	D	С	D	D
61169 611699	All other schools and instruction	1	D D	D D	D D	D D	c c	D D	D D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	1	D	N	D	D	а	D	D
	SACO								
	ALL ESTABLISHMENTS								
61	Educational services	3	D	N	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	3	D	N	D	D	а	D	D
	SANFORD								
	ALL ESTABLISHMENTS								
61	Educational services	4	D	N	D	D	а	D	D
611	Educational services	4	D	N	D	D	a	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151 611511	Technical and trade schools	1	D D	N N	D D	D D	a a	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	3	D	N	D	D	а	D	D
611	Educational services	3	D	N	D	D	a	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151 611511	Technical and trade schools	1 1	D D	N N	D D	D D	a a	D D	D D
	SCARBOROUGH								
	ALL ESTABLISHMENTS								
61	Educational services	5	2 500	N	1 276	293	47	7.9	-
611	Educational services	5	2 500	N	1 276	293	47	7.9	_
6115	Technical and trade schools	3	D	N	D	D	b	D	D
61151	Technical and trade schools	3	D	N	D	D	b	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	5	2 500	N	1 276	293	47	7.9	-
611	Educational services	5	2 500	N	1 276	293	47	7.9	-
6115	Technical and trade schools	3	D	N	D	D	b	D	D
61151	Technical and trade schools	3	D	N	D	D	Ь	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

1997 Ecor	nomic Census]								of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	From administrative records1	nue — Estimated <sup>2</sup>
	SOUTH PORTLAND	, ,							
	ALL ESTABLISHMENTS								
61	Educational services	13	5 116	N	4 420	568	197	33.2	.6
611	Educational services	13	5 116	N	4 420	568	197	33.2	.6
6115	Technical and trade schools	1	D D	N	7 420 D	D	b	D D	.0 D
61151	Technical and trade schools	1	D	N	D	D	b	D	D
6116	Other schools and instruction	9	D	N	D	D	С	D	D
61169	All other schools and instruction	3	D	N	D	D	b	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	12	D	N	D	D	С	D	D
611	Educational services	12	D	N	D	D	С	D	D
6115	Technical and trade schools	1	D	N	D	D	b	D	D
61151	Technical and trade schools	1	D	N	D	D	b	D	D
6116	Other schools and instruction	8	D	N	D	D	С	D	D
61169	All other schools and instruction	3	D	N	D	D	b	D	D
	WATERVILLE								
	ALL ESTABLISHMENTS								
61	Educational services	4	D	N	D	D	а	D	D
611	Educational services	4	D	N	D	D	а	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	3	D	N	D	D	а	D	D
611	Educational services	3	D	N	D	D	а	D	D
	WESTBROOK								
	ALL ESTABLISHMENTS								
61	Educational services	8	1 736	N	444	111	31	31.5	.7
611	Educational services	8	1 736	N	444	111	31	31.5	.7
6116	Other schools and instruction	4	966	N	330	87	27	51.8	-
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	7	D	N	D	D	b	D	D
611	Educational services	7	D	N	D	D	b	D	D
6116	Other schools and instruction	3	D	N	D	D	b	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid		of receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	WINDHAM								
	ALL ESTABLISHMENTS								
61	Educational services	3	1 524	N	609	93	40	39.5	_
611	Educational services	3	1 524	N	609	93	40	39.5	_
6116	Other schools and instruction	3	1 524	N	609	93	40	39.5	_
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	а	D	D
611	Educational services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	2	D	N	D	D	b	D	D
611	Educational services	2	D	N	D	D	b	D	D
6116	Other schools and instruction	2	D	N	D	D	b	D	D
	BALANCE OF ANDROSCOGGIN COUNTY								
	ALL ESTABLISHMENTS								
61	Educational services	6	D	N	D	D	b	D	D
611	Educational services	6	D	N	D	D	b	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151	Technical and trade schools	1	D	N	D	D	a	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	1	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	5	D	N	D	D	b	D	D
611	Educational services	5	D	N	D	D	b	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151	Technical and trade schools	1	D	N	D	D	a	D	D
	BALANCE OF AROOSTOOK COUNTY								
	ALL ESTABLISHMENTS								
61	Educational services	5	D	N	D	D	С	D	D
611	Educational services	5	D	N	D	D	С	D	D
6115	Technical and trade schools	2	D	N	D	D	С	D	D
61151 611519	Technical and trade schools	2	D D	N N	D D	D D	C C	D D	D D
6115191	Technical and trade schools (except computer repair and truck driving schools)	1	D	N	D	D	c	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX					_			
61	Educational services	3	D	D	D	D	c	D	D
611	Educational services	3	D	D	D	D	c	D	D
6115	Technical and trade schools	1	D	D	D	D	c	D	D
61151	Technical and trade schools	1	D	D	D	D	c	D	D
611519 6115191	Other technical and trade schools Technical and trade schools (except computer repair and truck driving schools)	1	D	D	D	D D	c	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX					2			
61	Educational services	2	D	N	D	D	a	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

1997 Econo	mic Census]								
							Paid	Percent o	f receipts/ nue-
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including	From admini- strative records <sup>1</sup>	Estimated
	BALANCE OF CUMBERLAND COUNTY								
	ALL ESTABLISHMENTS								
1	Educational services	18	3 966	N	1 008	167	60	45.8	2.
11	Educational services	18	3 966	N	1 008	167	60	45.8	2.
16	Other schools and instruction	11	1 216	N	319	42	22	67.9	6.
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
1	Educational services	7	1 694	1 414	507	69	35	36.0	4.
11	Educational services	7	1 694	1 414	507	69	35	36.0	4.
116	Other schools and instruction	6	D	D	D	D	а	D	I
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
1	Educational services	11	2 272	N	501	98	25	53.1	
11	Educational services	11	2 272	N	501	98	25	53.1	
	BALANCE OF FRANKLIN COUNTY								
	ALL ESTABLISHMENTS								
	Educational services	2	D	N	D	D	а	D	
1	Educational services	2	D	N	D	D	а	D	
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
	Educational services	1	D	D	D	D	а	D	
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
I	Educational services	1	D	N	D	D	a	D	
1	Educational services	1	D	N	D	D	а	D	ı
	BALANCE OF HANCOCK COUNTY								
	ALL ESTABLISHMENTS								
I	Educational services	13	D	N	D	D	b	D	1
1	Educational services	13	D	N	D	D	b	D	1
16	Other schools and instruction	10	D	N	D	D	b	D	I
161 1610	Fine arts schools	3	D D	N N	D D	D D	b b	D D	
16101	Dance schools (including children's and professionals')	1	D	N	D	D	a	D	İ
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
ı	Educational services	8	D	D	D	D	b	D	ı
1	Educational services	8	D	D	D	D	b	D	1
16	Other schools and instruction	5	D	D	D	D	b	D	1
161	Fine arts schools	3	D	D	D	D	b	D	]
1610 16101	Fine arts schools  Dance schools (including children's and professionals')	3 1	D D	D D	D D	D D	b a	D D	
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
1	Educational services	5	D	N	D	D	а	D	ı
11	Educational services	5	D	N	D	D	a	D	I

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

	,						Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From admini- strative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF KENNEBEC COUNTY								
	ALL FOTABLIQUIMENTO								
61	ALL ESTABLISHMENTS  Educational services	9	D	N	D	D	b	D	D
611	Educational services	9	D	N	D	D	b	D	D
6117	Educational support services	2	D	N N	D	D	b	D	D
61171	Educational support services	2	D	N N	D	D	b	D	D
611710 6117101	Educational support services	2	D D	N N	D D	D D	b b	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	3	D	D	D	D	a	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	6	D	N	D	D	b	D	D
611	Educational services	6	D	N	D	D	b	D	D
6117	Educational support services	2	D	N	D	D	b	D	D
61171 611710 6117101	Educational support services	2 2 2	D D	N N	D D	D D	b b	D D	D D
	BALANCE OF KNOX COUNTY								
	ALL ESTABLISHMENTS								
61	Educational services	7	D	N	D	D	b	D	D
611	Educational services	7	D	N	D	D	b	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151	Technical and trade schools	1	D	N	D	D	a	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	2	D	D	D	D	а	D	D
611	Educational services	2	D	D	D	D	a	D	D
6115	Technical and trade schools	1	D	D	D	D	a	D	D
61151	Technical and trade schools	1	D	D	D	D	a	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	5	D	N	D	D	а	D	D
611	Educational services	5	D	N	D	D	а	D	D
	BALANCE OF LINCOLN COUNTY								
	ALL ESTABLISHMENTS								
61	Educational services	8	9 510	N	3 278	767	150	6.8	-
611	Educational services	8	9 510	N	3 278	767	150	6.8	_
6115	Technical and trade schools	1	D	N	D	D	b	D	D
61151	Technical and trade schools	1	D	N	D	D	b	D	D
6116	Other schools and instruction	5	D	N	D	D	С	D	D
61169 611699	All other schools and instruction	3	D D	N N	D D	D D	c c	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	3	D	D	D	D	c	D	D
611	Educational services	3	D	D	D	D	С	D	D
6116	Other schools and instruction	3	D	D	D	D	С	D	D
61169	All other schools and instruction	2	D	D	D	D	c	D	D
611699	All other miscellaneous schools and instruction	2	D	D	D	D	С	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

1997 Ecor	nomic Census]	•	·						·
							Paid		of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF LINCOLN COUNTY—Con.								
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	5	D	N	D	D	b	D	D
611	Educational services	5	D	N	D	D	b	D	D
6115	Technical and trade schools	1	D	N	D	D	b	D	D
61151	Technical and trade schools	1	D	N	D	D	b	D	D
	BALANCE OF OXFORD COUNTY								
	ALL ESTABLISHMENTS								
61	Educational services	17	10 514	N	2 454	539	149	2.4	17.5
611	Educational services	17	10 514	N	2 454	539	149	2.4	17.5
6115	Technical and trade schools	1	D	N	D	D	b	D	D
61151	Technical and trade schools	1	D	N	D	D	b	D	D
6116	Other schools and instruction	12	D	N	D	D	С	D	D
61161 611610	Fine arts schools	2 2	D D	N N	D D	D D	a a	D D	D D
6116102 61163	Art, drama, and music schools Language schools	2	D D	N N	D D	D D	a b	D D	D D
611630 61169	Language schools All other schools and instruction	1	D D	N N	D D	D D	b	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	6	D	D	D	D	b	D	D
611	Educational services	6	D	D	D	D	b	D	D
6116	Other schools and instruction	4	D	D	D	D	b	D	D
61169	All other schools and instruction	2	D	D	D	D	b	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	11	D	N	D	D	b	D	D
611	Educational services	11	D	N	D	D	b	D	D
6115	Technical and trade schools	1	D	N	D	D	b	D	D
61151	Technical and trade schools	1	D	N	D	D	b	D	D
6116	Other schools and instruction	8	D	N	D	D	b	D	D
61161 611610	Fine arts schools	1	D D	N N	D D	D D	a a	D D	D D
6116102 61163	Art, drama, and music schools  Language schools	1	D D	N N	D D	D D	a b	D D	D D
611630	Language schools	1	D	N	D	D	b	D	D
	BALANCE OF PENOBSCOT COUNTY								
	ALL ESTABLISHMENTS								
61	Educational services	6	D	N	D	D	b	D	D
611	Educational services  ESTABLISHMENTS EXEMPT FROM	6	D	N	D	D	b	D	D
61	FEDERAL INCOME TAX  Educational services	1	D	D	D	D	a	D	D
01	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX			b		J	a		
61	Educational services	5	D	N	D	D	b	D	D
611	Educational services	5	D	N	D	D	b	D	D
	BALANCE OF PISCATAQUIS COUNTY								
	ALL ESTABLISHMENTS								
61	Educational services	2	D	N	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	2	D	N	D	D	a	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent of receipts/ revenue —	
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF SAGADAHOC COUNTY								
	ALL ESTABLISHMENTS								
61	Educational services	6	D	N	D	D	b	D	D
611	Educational services	6	D	N	D	D	b	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151	Technical and trade schools	1	D	N	D	D	а	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	4	D	D	D	D	b	D	D
611	Educational services	4	D	D	D	D	b	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	2	D	N	D	D	а	D	D
611	Educational services	2	D	N	D	D	а	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151	Technical and trade schools	1	D	N	D	D	а	D	D
	BALANCE OF SOMERSET COUNTY								
	ALL ESTABLISHMENTS								
61	Educational services	8	D	N	D	D	b	D	D
611	Educational services	8	D	N	D	D	b	D	D
6116	Other schools and instruction	6	D	N	D	D	b	D	D
61162 611620	Sports and recreation instruction	1	D D	N N	D D	D D	a a	D D	D D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	2	D	D	D	D	а	D	D
611	Educational services	2	D	D	D	D	a	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	6	D	N	D	D	b	D	D
611	Educational services	6	D	N	D	D	b	D	D
6116	Other schools and instruction	4	D	N	D	D	b	D	D
61162 611620	Sports and recreation instruction	1	D D	N N	D D	D D	a a	D D	D D
	BALANCE OF WALDO COUNTY								
	ALL ESTABLISHMENTS								
61	Educational services	5	D	N	D	D	a	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	3	D	D	D	D	а	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	2	D	N	D	D	a	D	D

[Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas, see Appendix D. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table. Enterprise support establishments are included. Because of this, comparability to 1997 Economic Census data may be limited. Table 2 of the United States Geographic Area Series report presents data on enterprise support establishments that are included in the 2002 data. See introductory text for an explanation of the treatment of enterprise support establishments in the 2002 Economic Census compared to the 1997 Economic Census]

							Paid	Percent o	of receipts/
NAICS code	Geographic area, tax status, and kind of business	Estab- lishments (number)	Receipts/ revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	BALANCE OF WASHINGTON COUNTY								
61	ALL ESTABLISHMENTS  Educational services	4	D	N	D	D		D	D
01	Educational Services			N			а		
611	Educational services	4	D	N	D	D	a	D	D
6115	Technical and trade schools	1	D	N	D	D	a	D	D
61151	Technical and trade schools	1	D	N	D	D	a	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	3	D	D	D	D	а	D	D
611	Educational services	3	D	D	D	D	a	D	D
6115	Technical and trade schools	1	D	D	D	D	а	D	D
61151	Technical and trade schools	1	D	D	D	D	a	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	1	D	N	D	D	а	D	D
	BALANCE OF YORK COUNTY								
	ALL ESTABLISHMENTS								
61	Educational services	13	3 165	N	1 188	266	63	14.6	15.1
611	Educational services	13	3 165	N	1 188	266	63	14.6	15.1
6115	Technical and trade schools	2	D	N	D	D	a	D	D
61151	Technical and trade schools	2	D	N	D	D	a	D	D
6116	Other schools and instruction	9	D	N	D	D	b	D	D
61169	All other schools and instruction	3	D	N	D	D	b	D	D
	ESTABLISHMENTS EXEMPT FROM FEDERAL INCOME TAX								
61	Educational services	4	D	D	D	D	b	D	D
611	Educational services	4	D	D	D	D	b	D	D
6115	Technical and trade schools	2	D	D	D	D	a	D	D
61151	Technical and trade schools	2	D	D	D	D	a	D	D
	ESTABLISHMENTS SUBJECT TO FEDERAL INCOME TAX								
61	Educational services	9	D	N	D	D	b	D	D
611	Educational services	9	D	N	D	D	b	D	D
	Eddodional Solvioco	-							

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

¹Includes receipts/revenue information obtained from administrative records of other federal agencies. ²Includes receipts/revenue information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

# Appendix A. Explanation of Terms

#### ANNUAL PAYROLL

Payroll includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees and reported on Internal Revenue Service (IRS) Form 941 as taxable Medicare Wages and tips (even if not subject to income or FICA tax). Also included are tips and gratuities received by employees from patrons and reported to employers. If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of members of professional service organizations or associations that operate under state professional corporation statutes and file a corporate federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment; payments to or withdrawals by proprietors or partners of an unincorporated company; and annuities or supplemental unemployment compensation benefits, even if income tax was withheld. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on Form 941.

#### **ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical to a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 2002.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

# **EXPENSES**

Expenses include payroll, employee benefits, payroll taxes, interest and rent expenses; cost of supplies used for operation; cost of merchandise sold; depreciation expenses; fundraising expenses; contracted or purchased services; and other expenses charged to operations during 2002. Expenses exclude program service grants; contributions and gifts paid; specified assistance to individuals; benefits paid to or for members; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent

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or other chapters of the same organization; income taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

#### FIRST-QUARTER PAYROLL

Represents payroll paid to persons employed at any time during the quarter January to March 2002.

#### PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consist of full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations, and salaried members of professional service organizations or associations that operate under state professional corporation statutes and file corporate federal income tax returns. Not included are proprietors and partners of unincorporated businesses; employees of departments or concessions operated by other companies at the establishment; full- and part-time leased employees whose payroll was filed under an employee leasing company's Employer Identification Number (EIN); and temporary staffing obtained from a staffing service. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

# **RECEIPTS/REVENUE**

Receipts (basic dollar volume measure for service establishments of firms subject to federal income tax). Includes gross receipts from customers or clients for services provided, from the use of facilities, and from merchandise sold in 2002 whether or not payment was received in 2002. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., that are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishment's share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include amounts received from the rental and leasing of vehicles, equipment, instruments, and tools; the total value of service contracts; market value of compensation received in lieu of cash; amounts received for work subcontracted to others; and dues and assessments from members and affiliates. Receipts from services performed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales and other taxes (including Hawaii's General Excise Tax) collected directly from customers and paid directly to a local, state, or federal tax agency. Also excluded are gross receipts from departments and concessions operated by others; sales of used equipment previously rented or leased to customers; domestic intracompany transfers; proceeds from the sale of real estate (land and buildings), investments, or other assets (except inventory held for resale); income from interest, rental of real estate, dividends, contributions, and grants; receipts of foreign parent firms and subsidiaries; and other nonoperating income, such as franchise fees. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from federal income tax). Includes receipts from customers or clients for services provided in 2002, whether or not payment was received in 2002, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members

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and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Revenue now includes gains or losses from the sale of real estate (land and buildings), investments, or other assets (except inventory held for resale). Receipts from taxable business activities of firms exempt from federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales and other taxes collected directly from customers or clients and paid directly to a local, state, or federal tax agency; gross receipts of departments or concessions operated by others; and amounts transferred to operating funds from capital or reserve funds.

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# Appendix B. NAICS Codes, Titles, and Descriptions

#### **61 EDUCATIONAL SERVICES**

The Educational Services sector comprises establishments that provide instruction and training in a wide variety of subjects. This instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers. These establishments may be privately owned and operated for profit or not for profit, or they may be publicly owned and operated. They may also offer food and accommodation services to their students.

Educational services are usually delivered by teachers or instructors that explain, tell, demonstrate, supervise, and direct learning. Instruction is imparted in diverse settings, such as educational institutions, the workplace, or the home through correspondence, television, or other means. It can be adapted to the particular needs of the students, for example sign language can replace verbal language for teaching students with hearing impairments. All industries in the sector share this commonality of process, namely, labor inputs of instructors with the requisite subject matter expertise and teaching ability.

#### **611 EDUCATIONAL SERVICES**

Industries in the Educational Services subsector provide instruction and training in a wide variety of subjects. The instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers.

The subsector is structured according to level and type of educational services. Elementary and secondary schools, junior colleges and colleges, universities, and professional schools correspond to a recognized series of formal levels of education designated by diplomas, associate degrees (including equivalent certificates), and degrees. The remaining industry groups are based more on the type of instruction or training offered and the levels are not always as formally defined. The establishments are often highly specialized, many offering instruction in a very limited subject matter, for example ski lessons or one specific computer software package. Within the sector, the level and types of training that are required of the instructors and teachers vary depending on the industry.

Establishments that manage schools and other educational establishments on a contractual basis are classified in this subsector, if they both manage the operation and provide the operating staff. Such establishments are classified in the educational services subsector based on the type of facility managed and operated.

## 6114 BUSINESS SCHOOLS AND COMPUTER AND MANAGEMENT TRAINING

This industry group includes establishments classified in the following industries: 61141 Business and Secretarial Schools, 61142 Computer Training, and 61143 Professional and Management Development Training.

#### **61141 BUSINESS AND SECRETARIAL SCHOOLS**

This industry comprises establishments primarily engaged in offering courses in office procedures and secretarial and stenographic skills and may offer courses in basic office skills, such as word processing. In addition, these establishments may offer such classes as office machine operation, reception, communications, and other skills designed for individuals pursuing a clerical or secretarial career.

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#### 611410 BUSINESS AND SECRETARIAL SCHOOLS

This industry comprises establishments primarily engaged in offering courses in office procedures and secretarial and stenographic skills and may offer courses in basic office skills, such as word processing. In addition, these establishments may offer such classes as office machine operation, reception, communications, and other skills designed for individuals pursuing a clerical or secretarial career.

#### 61142 COMPUTER TRAINING

This industry comprises establishments primarily engaged in conducting computer training (except computer repair), such as computer programming, software packages, computerized business systems, computer electronics technology, computer operations, and local area network management.

#### 611420 COMPUTER TRAINING

This industry comprises establishments primarily engaged in conducting computer training (except computer repair), such as computer programming, software packages, computerized business systems, computer electronics technology, computer operations, and local area network management.

#### 61143 PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING

This industry comprises establishments primarily engaged in offering an array of short duration courses and seminars for management and professional development. Training for career development may be provided directly to individuals or through employers' training programs; and courses may be customized or modified to meet the special needs of customers.

#### 611430 PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING

This industry comprises establishments primarily engaged in offering an array of short duration courses and seminars for management and professional development. Training for career development may be provided directly to individuals or through employers' training programs; and courses may be customized or modified to meet the special needs of customers.

#### **6115 TECHNICAL AND TRADE SCHOOLS**

This industry comprises establishments primarily engaged in offering vocational and technical training in a variety of technical subjects and trades. The training often leads to job-specific certification.

#### **61151 TECHNICAL AND TRADE SCHOOLS**

This industry comprises establishments primarily engaged in offering vocational and technical training in a variety of technical subjects and trades. The training often leads to job-specific certification.

#### **611511 BEAUTY AND COSMETOLOGY SCHOOLS**

This industry comprises establishments primarily engaged in offering training in barbering, hair styling, or the cosmetic arts, such as makeup or skin care. These schools provide job-specific certification.

### **611512 FLIGHT TRAINING**

This industry comprises establishments primarily engaged in offering aviation and flight training. These establishments may offer vocational training, recreational training, or both.

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#### **611513 APPRENTICESHIP TRAINING**

This industry comprises establishments primarily engaged in offering apprenticeship training programs. These programs involve applied training, as well as course work.

#### **611519 OTHER TECHNICAL AND TRADE SCHOOLS**

This industry comprises establishments primarily engaged in offering job or career vocational or technical courses (except cosmetology and barber training, aviation and flight training, and apprenticeship training). The curriculums offered by these schools are highly structured and specialized and lead to job-specific certification.

# 6115191 TECHNICAL AND TRADE SCHOOLS (EXCEPT COMPUTER REPAIR AND TRUCK DRIVING SCHOOLS)

Establishments primarily engaged in offering job or career vocational or technical courses (except cosmetology and barber training, aviation and flight training, computer repair training, truck driving instruction, and apprenticeship training). The curriculums offered by these establishments are highly structured and specialized and generally lead to job-specific certification.

#### **6115192 COMPUTER REPAIR TRAINING**

Establishments primarily engaged in conducting training in the repair and maintenance of computers and computer peripheral equipment.

#### 6115193 TRUCK DRIVING SCHOOLS

Establishments primarily engaged in offering truck and bus driving instruction. Also included are construction equipment operation schools.

#### **6116 OTHER SCHOOLS AND INSTRUCTION**

This industry group comprises establishments primarily engaged in offering or providing instruction (except academic schools, colleges, and universities; and business, computer, management, technical, or trade instruction).

#### **61161 FINE ARTS SCHOOLS**

This industry comprises establishments primarily engaged in offering instruction in the arts, including dance, art, drama, and music.

#### **611610 FINE ARTS SCHOOLS**

This industry comprises establishments primarily engaged in offering instruction in the arts, including dance, art, drama, and music.

#### 6116101 DANCE SCHOOLS (INCLUDING CHILDREN'S AND PROFESSIONALS')

Establishments primarily engaged in teaching dance to children and adults.

#### 6116102 ART, DRAMA, AND MUSIC SCHOOLS

Establishments primarily engaged in offering instruction in the arts, including art, drama, and music.

#### **61162 SPORTS AND RECREATION INSTRUCTION**

This industry comprises establishments, such as camps and schools, primarily engaged in offering instruction in athletic activities to groups of individuals. Overnight and day sports instruction camps are included in this industry.

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#### 611620 SPORTS AND RECREATION INSTRUCTION

This industry comprises establishments, such as camps and schools, primarily engaged in offering instruction in athletic activities to groups of individuals. Overnight and day sports instruction camps are included in this industry.

#### **61163 LANGUAGE SCHOOLS**

This industry comprises establishments primarily engaged in offering foreign language instruction (including sign language). These establishments are designed to offer language instruction ranging from conversational skills for personal enrichment to intensive training courses for career or educational opportunities.

#### 611630 LANGUAGE SCHOOLS

This industry comprises establishments primarily engaged in offering foreign language instruction (including sign language). These establishments are designed to offer language instruction ranging from conversational skills for personal enrichment to intensive training courses for career or educational opportunities.

#### 61169 ALL OTHER SCHOOLS AND INSTRUCTION

This industry comprises establishments primarily engaged in offering instruction (except business, computer, management, technical, trade, fine arts, athletic, and language instruction). Also excluded from this industry are academic schools, colleges, and universities.

#### **611691 EXAM PREPARATION AND TUTORING**

This industry comprises establishments primarily engaged in offering preparation for standardized examinations and/or academic tutoring services.

#### 611692 AUTOMOBILE DRIVING SCHOOLS

This industry comprises establishments primarily engaged in offering automobile driving instruction.

## 611699 ALL OTHER MISCELLANEOUS SCHOOLS AND INSTRUCTION

This industry comprises establishments primarily engaged in offering instruction (except business, computer, management, technical, trade, fine arts, athletic, language instruction, tutoring, and automobile driving instruction). Also excluded from this industry are academic schools, colleges, and universities.

### **6117 EDUCATIONAL SUPPORT SERVICES**

This industry comprises establishments primarily engaged in providing noninstructional services that support educational processes or systems.

#### **61171 EDUCATIONAL SUPPORT SERVICES**

This industry comprises establishments primarily engaged in providing noninstructional services that support educational processes or systems.

#### **611710 EDUCATIONAL SUPPORT SERVICES**

This industry comprises establishments primarily engaged in providing noninstructional services that support educational processes or systems.

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# **6117101 EDUCATIONAL SUPPORT SERVICES (EXCEPT TEST DEVELOPMENT AND EVALUATION SERVICES)**

Establishments primarily engaged in providing noninstructional services that support educational processes or systems, such as educational counseling, educational curriculum development, and student exchange programs.

## **6117102 EDUCATIONAL TEST DEVELOPMENT AND EVALUATION SERVICES**

Establishments primarily engaged in providing educational test development and evaluation services.

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# Appendix C. Methodology

#### **SOURCES OF THE DATA**

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent report forms to be completed for each of their establishments and returned to the Census Bureau. For most very small firms, data from existing administrative records of other federal agencies were used instead. These records provide basic information on location, kind of business, receipts/revenue, payroll, number of employees, and legal form of organization.

Firms in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

- 1. Establishments sent a report form:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term "employers" refers to firms with one or more paid employees at any time during 2002 as shown in the active administrative records of other federal agencies.)
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precludes reliance solely on administrative records sources. The sample was stratified by industry and geography.
- 2. Establishments not sent a report form:
  - a. Small employers, i.e., single-establishment firms with payroll below a specified cutoff, not selected into the small employer sample. Although the payroll cutoff varies by kind of business, small employers not sent a report form generally include firms with less than 10 employees and represent about 10 percent of total receipts/revenue of establishments covered in the census. Data on receipts/revenue, payroll, and employment for these small employers were derived or estimated from administrative records of other federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to federal income tax with no paid employees during 2002. Receipts information for these firms was obtained from administrative records of other federal agencies. Although consisting of many firms, nonemployers account for less than 10 percent of total receipts of all establishments covered in the census. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at help.econ.census.gov/econhelp/resources/.

A more detailed examination of census methodology is presented in the *History of the Economic Census* at www.census.gov/econ/www/history.html.

### **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

The classifications for all establishments are based on the *North American Industry Classification System, United States, 2002* manual. There were no changes between the 2002 edition and the 1997 edition affecting this sector. Tables at www.census.gov/epcd/naics02/ identify all industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.

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The method of assigning classifications and the level of detail at which establishments were classified depends on whether a report form was obtained for the establishment.

- 1. Establishments that returned a report form were classified on the basis of their self-designation, product line receipts/revenue, and responses to other industry-specific inquiries.
- 2. Establishments without a report form:
  - a. Small employers not sent a form were, where possible, classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1997 Economic Census. Otherwise, the classification was obtained from administrative records of other federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 2002 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other federal agencies.

#### METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census report form. Establishments that indicated that all or part of their income was exempt from federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments without a report form, the tax status classification was based on administrative records of other federal agencies.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

## **RELIABILITY OF DATA**

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census:

- inability to identify all cases in the actual universe;
- definition and classification difficulties;
- differences in the interpretation of questions;
- errors in recording or coding the data obtained; and
- other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census report forms mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates, insofar, as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

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The Census Bureau obtains limited information extracted from administrative records of other federal agencies, such as gross receipts from federal income tax records and employment and payroll from payroll tax records. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

Key tables in this report include a column for "Percent of receipts/revenue from administrative records." This includes receipts/revenue information obtained from administrative records of other federal agencies. The "Percent of receipts/revenue estimated" includes receipts/revenue information that was imputed based on historic company ratios or administrative records, or on industry averages.

The Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling error and sampling error could impact the conclusions drawn from economic census data.

#### TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts/revenue, payroll, and number of employees, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report form, were available only from establishments responding to those inquiries.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Unless otherwise noted in specific reports, data for industry-specific inquiries were expanded in direct relationship to total receipts/revenue of all establishments included in the category. In a few cases, expansion on the basis of the receipts/revenue was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which industry-specific data were expanded include a coverage indicator for each publication category, which shows the receipts/revenue of establishments responding to the industry-specific inquiry as a percent of total receipts/revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

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# Appendix D. Geographic Notes

#### MAINE

All **Balance of Metropolitan Areas (MAs)** shown in 1997 have been converted to Balance of County records.

**Falmouth** is now tabulated separately due to a population increase. It was included in a Balance of MA record in 1997.

**Hallowell** is no longer tabulated separately due to a population decrease. This change adds territory to the Balance of Kennebec County.

**Kennebunk** is now tabulated separately due to a population increase. This change deletes territory from the Balance of York County.

**Orono** is no longer tabulated separately due to a population decrease. This change adds territory to the Balance of Penobscot County.

**Balance of Kennebec County** includes Hallowell, which is no longer tabulated separately due to a population decrease.

**Balance of Penobscot County** includes Orono, which is no longer tabulated separately due to a population decrease.

**Balance of York County** no longer includes Kennebunk, which is tabulated separately due to a population increase.

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# Appendix E. Metropolitan Statistical Areas

# PORTLAND-LEWISTON-SOUTH PORTLAND, ME COMBINED STATISTICAL AREA

# Lewiston-Auburn, ME Metropolitan Statistical Area

Androscoggin County, ME

# Portland-South Portland, ME Metropolitan Statistical Area

Cumberland County, ME

Sagadahoc County, ME

York County, ME

# AUGUSTA-WATERVILLE, ME MICROPOLITAN STATISTICAL AREA

Kennebec County, ME

## BANGOR, ME METROPOLITAN STATISTICAL AREA

Penobscot County, ME

#### ROCKLAND, ME MICROPOLITAN STATISTICAL AREA

Knox County, ME

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