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Aug. 8, 1997

To: F.T.C.

There's a matter that has been a concern to me for some time. I have worked at New Balance for twelve years, and proud to say all shoes are made in the U.S.A.

How can we compete against Nike or Reebok who has nothing made in the United States?

Should New Balance be penalized for giving thousands of people in the country jobs?

I'm very concerned that if New Balance is penalized that Jim Davis (owner) may just say why not do the same thing Nike does, and not have all the headaches of the regulations.

Move all jobs over seas forcing thousands of people out of work.

Please be fair and let us keep our jobs. It's not New Balance's fault that shoes are all made over seas. Help other shoe industries move back in the U.S., and give others jobs in our country. New Balance has made great strides trying to be the best we can be, and I want to be a part of it.

Thank for your support & now you'll do what's right for the people of the United States.

Thank you for listening
Ronald Reed - Proud worker of New Balance