# Washington-Baltimore, DC-MD-VA-WV National Compensation Survey April 2006



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# **Preface**

Data shown in this bulletin were collected as part of the Bureau of Labor Statistics (BLS) National Compensation Survey (NCS). The survey could not have been conducted without the cooperation of the many private establishments and government agencies that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

Field economists of the Bureau of Labor Statistics collected and reviewed the survey data. The Office of Compensation and Working Conditions, in cooperation with the Office of Field Operations and the Office of Technology and Survey Processing in the BLS National Office, designed the survey, processed the data, and prepared the survey for publication.

For additional information regarding this survey, please contact any BLS regional office at the address and telephone number listed on the back cover of this bulletin. You may also write to the Bureau of Labor Statistics at:

Division of Compensation Data Analysis and Planning, 2 Massachusetts Avenue, NE., Room 4175, Washington, DC 20212–0001, call (202) 691–6199, or send an e-mail to **ocltinfo@bls.gov**.

The data contained in this bulletin are also available at http://www.bls.gov/ncs/ocs/compub.htm, the BLS Internet site. Data are presented in a Portable Document Format (PDF) file containing the core bulletin, and in an ASCII file containing the published table formats.

Results of earlier surveys of this area are available from BLS regional offices, the Division of Compensation Data Analysis and Planning, or at the BLS Internet site.

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# Introduction

The tables in this bulletin summarize the NCS results for the Washington–Baltimore, DC–MD–VA–WV, metropolitan area. Data were collected between September 2005 and October 2006; the average reference month is April 2006. Tabulations provide information on earnings of workers in a variety of occupations and at different work levels. Also contained in this bulletin are information on the program, a technical note describing survey procedures, and an appendix with detailed information on occupational classifications.

Most of the earnings estimates in this bulletin are presented as mean hourly earnings. Mean weekly and annual earnings, and the corresponding hours, also are provided for full-time employees in specific occupations. Some occupations, such as teachers and fire fighters, typically have shorter or longer work schedules than do the majority of full-time workers. The weekly and annual estimates are useful for comparing the earnings of occupations having different work schedules.

## **NCS** products

The Bureau's National Compensation Survey provides comprehensive measures of occupational earnings, compensation cost trends, benefit incidence, and detailed plan provisions. The Employment Cost Index, a quarterly measure of the change in employer costs for wages and benefits, is derived from the NCS. Employer Costs for Employee Compensation measures employers' average hourly costs for wages and benefits. NCS also measures the incidence and provisions of benefit plans. This bulletin is limited to data on occupational wages and salaries.

### Changes to the publications

The locality wage publications have undergone a number of significant changes. Beginning with the 3135 bulletin series, the releases employ:

- 1. The 2000 Standard Occupational Classification (SOC) system and the 2002 North American Industry Classification System (NAICS)
- 2. An expanded scope of establishments, lowering the minimum establishment size for private industry from 50 workers to 1 worker
- 3. Imputation for temporary non-response situations
- 4. Benchmarking of estimated employment
- 5. Redesigned tables, to reflect the new classification system and to emphasize work levels

### About the tables

The tables that follow present data on straight-time occupational earnings, which include wages and salaries, incentive pay, cost-of-living adjustments, and hazard pay. These earnings exclude premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. About 800 detailed occupations, listed in Appendix B, are used to describe all occupations in the civilian nonfarm economy (excluding the Federal Government and private households). Data are not shown for any occupations if they would raise concerns about the confidentiality of the survey respondents or if the data are insufficient to support reliable estimates.

Table 1 presents an overview of all tables in this bulletin. Mean hourly earnings, weekly hours, and relative standard errors are given for all industries, private industry, and State and local government for selected worker and establishment characteristics. The worker characteristics include high-level and intermediate occupational aggregation, full-time or part-time status, union or nonunion status, and time or incentive pay. Establishment characteristics include goods producing, service providing, and size of establishment.

Table 2 presents mean hourly earnings data by work level for occupational major groups and for detailed occupations. Separate data are also shown for full-time and part-time workers. Table 3 provides work level data for private industry workers. Table 4 provides similar data for State and local government workers. Table 5 simplifies the work levels by combining them into broader groups within major and detailed occupations, and for full-time and part-time workers.

Tables 6 through 10 present hourly wage percentiles that describe the distribution of hourly earnings for individual workers within each published occupation. Data are provided for the 10th, 25th, 50th, 75th, and 90th percentiles for detailed occupations within all industries, private industry, State and local government, full-time workers, and part-time workers.

Table 11 presents mean and median hourly, weekly, and annual earnings, and the associated hours, for major occupational groups and detailed occupations for full-time workers. Table 12 provides the same type of information for private industry workers. Table 13 provides similar data for State and local government workers.

Table 14 presents mean hourly earnings data for establishment employment sizes by high-level occupational aggregations in the private sector. Tables 15 and 16 provide mean and median hourly, weekly, and annual earnings data for full-time employees in private establishments with fewer than 100 workers, and in private establishments with 100 workers or more.

Table 17 presents mean hourly earnings data for union and nonunion workers in all, private, and State and local government establishments by high-level occupational aggregation. Table 18 provides hourly earnings data for time and incentive workers in all and private establishments by

high-level occupational aggregation. Table 19 presents mean hourly earnings data for major industry divisions within the private sector.

Appendix table 1 presents the number of workers represented by the survey, by high-level occupational aggregation and for all industries, private industry, and State and local government. Appendix table 2 provides the number of establishments in the sampling frame and the number of responding and nonresponding establishments.

Table 1. Summary: Mean hourly earnings1 and weekly hours for selected worker and establishment characteristics, Washington-Baltimore, DC-MD-VA-WV, April 2006

		Civilian workers		Private industry workers			State and local governmer workers		
Worker and establishment characteristics	Hourly earnings		Mean	Hourly earnings		Mean	Hourly ea	arnings	Mean
	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>
All workers	\$22.68	3.0	35.0	\$22.21	3.5	34.8	\$26.11	3.0	36.5
Worker characteristics <sup>4,5</sup>									
Management, professional, and related	33.76 35.82 32.76 12.65 16.48 16.74 16.32 20.66 18.97 23.95 16.30 14.38 18.11 24.32 11.78	2.9 3.7 3.0 2.6 3.6 8.8 1.7 2.9 3.3 1.8 3.8 4.4 5.1	37.8 40.3 36.7 29.4 33.7 31.7 34.9 39.9 40.0 39.8 35.4 37.0 34.1	34.13 36.18 33.00 10.84 16.41 16.70 16.23 20.54 18.87 23.95 16.12 14.33 17.97 23.96 11.53	3.3 4.0 3.6 3.4 3.9 8.9 1.9 3.1 3.4 1.9 3.9 4.5 5.6	38.4 40.4 37.3 28.0 33.5 31.7 34.7 39.9 40.0 39.8 35.3 37.0 33.7	31.94 32.52 31.81 20.55 17.40 21.80 17.19 22.76 21.59 23.90 19.28 — 19.39 26.71 16.18	3.2 7.1 2.9 3.8 2.4 11.1 1.4 6.8 12.6 5.5 5.3 - 6.3 2.7 5.6	35.4 39.2 34.7 37.7 36.6 32.4 36.8 39.9 39.8 39.9 38.1 - 38.4
Union Nonunion Time	23.27 22.59 22.58 24.51	5.5 3.5 3.0 8.9	35.1 35.0 34.9 37.4	20.94 22.34 22.05 24.51	7.7 3.8 3.6 8.9	34.0 34.9 34.7 37.4	26.64 25.65 26.11	3.3 3.2 3.0	36.9 36.1 36.5
Establishment characteristics									
Goods producing	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	_ _	-	- -	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )
1-99 workers	20.04 22.74 26.93	8.0 4.2 2.1	34.6 36.0 35.1	20.05 22.76 27.35	8.0 4.3 2.9	34.6 36.0 34.2	22.15 26.30	- 8.8 2.9	- 35.7 36.5

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>2</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

<sup>3</sup> Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production

based on productivity payments study as piece rates, commissions, and production bonuses.

5 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

6 Classification of establishments into goods-producing and service-providing industries applies to private industry only. Industries are determined by the 2002 North American Industry Classification System (NAICS).

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

exclusive of overtime.

<sup>&</sup>lt;sup>4</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Union workers are those whose wages are determined through collective bargaining. Wages of time workers are based solely on

Table 2. Civilian workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006

	Т	otal	Full-time	e workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
All workers	\$22.68	3.0	\$24.32	3.3	\$11.78	3.9
Management occupations	40.46	4.7	40.42	4.9		
Level 7	14.04	15.7	14.04	15.7	_	_
Level 9	26.31	6.2	26.27	6.2	_	_
Level 10	32.66	10.5	32.66	10.5	_	_
Level 11	38.62	7.8	38.62	7.8	_	_
Level 12	58.40	9.1	58.40	9.1	_	_
Level 13	57.48	6.8	57.48	6.8	_	_
Not able to be leveled	37.65	11.2	37.25	11.4	_	_
General and operations managers	41.39	15.9	41.39	15.9	_	_
Marketing and sales managers	34.96	7.0	34.96	7.0	_	_
Not able to be leveled	34.38	4.0	34.38	4.0	_	_
Marketing managers	29.22	8.1	29.22	8.1	_	_
Sales managers	40.23	5.8	40.23	5.8	_	_
Computer and information systems managers  Level 11	52.66 58.73	6.6 8.0	52.76 58.73	6.2 8.0	-	_
Financial managers	44.66	8.9	45.04	8.8	_	_
Not able to be leveled	41.21	17.5	41.21	17.5	_	_
Construction managers	42.44	6.8	42.44	6.8	_	
Level 11	40.21	6.1	40.21	6.1	_	_
Education administrators	30.28	11.2	30.28	11.2	_	_
Level 11	37.94	6.6	37.94	6.6	_	_
Not able to be leveled	51.15	25.0	51.15	25.0	_	_
Education administrators, elementary and secondary						
school	33.47	9.7	33.47	9.7	_	_
Education administrators, postsecondary	36.91	27.8	36.91	27.8	_	_
Not able to be leveled	51.15	25.0	51.15	25.0	_	_
Medical and health services managers	36.80	4.9	36.80	4.9	_	_
Social and community service managers	33.30	39.1	33.30	39.1	_	_
Business and financial operations occupations	31.37	5.5	31.36	5.7	_	_
Level 6	22.10	13.6	19.61	7.3	_	_
Level 7	24.14	5.2	24.14	5.2	_	_
Level 8	28.19	8.1	28.21	8.3	_	_
Level 9	32.20	6.8	32.24	6.8	_	_
Level 10	32.80	3.2	32.80	3.2	_	_
Level 11 Level 12	36.94 55.68	7.1 5.4	36.94 55.68	7.1 5.4	_	_
Not able to be leveled	32.88	8.1	32.90	8.1	_	
Cost estimators	34.00	7.2	34.00	7.2	_	
Human resources, training, and labor relations	04.00	7.2	04.00	,		
specialists	36.53	17.7	36.76	18.0	_	_
Level 9	37.40	20.0	37.40	20.0	_	_
Employment, recruitment, and placement specialists	37.51	21.3	37.51	21.3	_	_
Level 9	37.54	21.3	37.54	21.3	_	_
Management analysts	36.14	5.7	36.14	5.7	_	_
Accountants and auditors	30.99	4.6	31.17	4.8	_	_
Level 7	27.33	11.1	27.33	11.1	_	_
Level 9	31.95	6.4	32.36	6.6	_	_
Budget analysts	37.75	9.7	37.75	9.7	_	_
Financial analysts and advisors	33.01 25.36	24.3 16.9	33.01	24.3 16.9	_	_
Loan counselors and officers	25.36 29.26	13.3	25.36 26.62	16.4	_	-
Loan officers	29.26	13.3	26.62	16.4	_	_
				[		
Computer and mathematical science occupations	39.31	2.6	39.26	2.5	-	_
Level 6	23.20	10.5	23.20	10.5	_	_
Level 7	26.00	1.3	26.00	1.3	_	_
Level 8	29.65	2.0	29.65	2.0	_	_
Level 9 Level 11	37.31	4.2	37.35 47.56	4.3	_	_
Level 12	48.04 50.66	10.9	47.56 50.66	10.4 3.9	_	
Not able to be leveled	43.23	3.9	43.16	3.9	_	-
Computer programmers	39.02	6.9	39.28	7.5	_	
Computer software engineers	41.11	2.8	41.11	2.8	_	_
Computer contrary origination		1 2.0		1 2.0		1

Table 2. Civilian workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	T	otal	Full-time	e workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
Computer software engineers –Continued						
Level 11	\$50.50	12.2	\$50.50	13.2		
		13.2	\$50.50		_	_
Level 12	47.31	3.9 2.4	47.31	3.9	_	_
Computer software engineers, applications	40.24		40.24		_	_
Computer software engineers, systems software  Level 11	44.00	6.6	44.00	6.6	_	_
	40.63	.4	40.63	.4	_	_
Level 12	48.18	5.1	48.18	5.1	_	_
Computer support specialists	33.03	7.5	33.03 41.71	7.5 5.2	_	_
Computer systems analysts	42.26	5.9	34.19	4.2	_	_
Level 9	34.19	4.2			_	_
Level 11	42.72	2.4	40.24	6.1	_	_
Database administrators	39.22	10.5	39.22	10.5	_	_
Network and computer systems administrators	34.31	7.3	34.31	7.3	_	_
Network systems and data communications analysts	33.85	11.7	33.85	11.7	_	_
Operations research analysts	33.29	.0	33.29	.0	_	_
Architecture and engineering occupations	36.30	4.0	36.86	4.3	_	_
Level 7	27.64	8.1	27.64	8.1	_	_
Level 8	28.54	8.3	28.54	8.3	_	_
Level 9	34.36	7.5	34.36	7.5	_	_
Level 11	46.44	5.0	46.44	5.0	_	_
Level 12	47.62	7.2	47.62	7.2	_	_
Engineers	40.68	4.9	41.03	5.3	_	_
Level 9	34.81	8.2	34.81	8.2	_	_
Level 11	44.28	3.2	44.28	3.2	_	_
Level 12	47.62	7.2	47.62	7.2	_	_
Civil engineers	37.40	9.7	37.40	9.7	_	-
Electrical and electronics engineers	38.59	3.1	38.59	3.1	_	_
Electronics engineers, except computer Engineering technicians, except drafters	38.10 25.37	3.1 2.6	38.10 25.37	3.1	_	_
Life, physical, and social science occupations	30.80	3.0	30.82	3.0	_	_
Level 8	23.14	4.2	23.18	4.4	_	_
Level 10	33.54	5.2	33.54	5.2	_	-
Not able to be leveled	29.68	6.5	29.68	6.5	_	_
Life scientists	30.67	7.8	30.67	7.8	_	-
Physical scientists	34.17	14.9	34.17	14.9	_	_
Environmental scientists and geoscientists	28.98	15.3	28.98	15.3	_	-
Environmental scientists and specialists, including						
health	28.98	15.3	28.98	15.3	_	-
Economists	26.08	17.8	26.08	17.8	_	_
Market and survey researchers	33.83	10.1	33.83	10.1	_	-
Market research analysts	33.83	10.1	33.83	10.1	_	_
Community and social services occupations	21.61	7.0	22.59	5.9	_	_
Level 6	15.04	3.3	14.83	3.6	_	_
Level 7	20.16	5.6	20.19	5.6	_	_
Level 8	21.07	8.1	21.07	8.1	_	_
Level 9	28.91	4.8	29.30	5.9	_	_
Counselors	25.21	8.8	25.33	9.3	_	_
Level 6	15.16	7.8	15.16	7.8	_	_
Level 7	20.89	6.9	_	_	_	_
Level 9	30.32	7.8	31.05	8.5	_	_
Educational, vocational, and school counselors	32.33	9.3	32.78	9.8	_	_
Level 9	33.39	7.6	33.39	7.6	_	_
Social workers	25.49	7.2	26.28	10.2	_	_
Child, family, and school social workers	18.89	7.8	20.44	11.5	_	_
Miscellaneous community and social service specialists	16.70	7.8	17.78	9.0	_	-
Social and human service assistants	15.56	7.2	_	_	_	_
Legal occupations Lawyers	69.35	6.4	67.44	6.2	_	_
Education, training, and library occupations	29.77	6.6	30.74	7.2	\$18.76	6.8
		4.3	10.51	2.9	Ų.J., U	1 0.0
Level 2	10.41	4.0	[ [().5) [	2.3	_	_

Table 2. Civilian workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	T	otal	Full-time workers		Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
Education, training, and library occupations -Continued						
Level 4	\$11.00	13.7	\$10.90	13.8	_	_
Level 6	16.74	5.9	17.11	9.1	\$15.86	4.7
Level 7	29.89	7.3	30.76	7.7	15.12	8.6
Level 8	29.96	15.8	30.05	16.0	<del>-</del>	-
Level 9	35.94	1.3	36.08	1.6	31.49	7.2
Level 10	40.34	2.5	40.36	2.5	_	_
Level 11	32.54	3.1	32.16	3.9	_	_
Level 12	43.72 47.17	12.3	42.54 46.09	14.8	_	_
Level 13  Not able to be leveled	30.89	11.0 17.1	31.68	10.3 18.2	_	_
Postsecondary teachers	36.85	10.8	36.39	11.1	46.19	11.3
Level 9	37.69	4.3	39.12	6.0	40.19	11.3
Level 10	39.29	4.0	- 55.12	- 0.0	_	_
Level 11	34.37	1.4	33.89	2.0	_	_
Level 12	43.58	12.6	42.54	14.8	_	_
Level 13	47.17	11.0	46.09	10.3	_	_
Business teachers, postsecondary	41.14	8.9	_	_	_	_
Math and computer teachers, postsecondary	32.26	24.4	_	_	_	_
Social sciences teachers, postsecondary	49.71	3.5	47.83	2.7	_	-
Arts, communications, and humanities teachers,						
postsecondary	38.46	9.8	38.20	10.3	_	_
Level 11	38.02	5.2	38.02	5.2	_	-
English language and literature teachers,						
postsecondary	32.04	5.4	32.96	5.4	_	-
Miscellaneous postsecondary teachers	28.02	13.7	27.99	14.4	_	-
Level 9	39.66	7.5	_	-	_	-
Primary, secondary, and special education school						
teachers	33.51	3.6	34.49	3.3	18.43	7.5
Level 7	30.62	8.1	31.07	8.0	_	_
Level 8	33.79	11.9	33.99	11.8	_	_
Level 9	35.92 22.06	1.4 21.2	35.98 21.11	1.7 22.0	_	_
Preschool and kindergarten teachers  Preschool teachers, except special education	14.79	21.7	21.11	22.0	_	_
Elementary and middle school teachers	32.77	1.6	34.62	.6	_	
Level 8	33.07	9.0	33.07	9.0	_	_
Level 9	34.96	1.1	35.11	1.4	_	_
Elementary school teachers, except special						
education	32.71	1.4	34.82	1.0	_	_
Level 8	33.98	5.7	33.98	5.7	_	_
Level 9	35.08	2.2	35.26	1.9	_	_
Middle school teachers, except special and						
vocational education	33.27	11.1	33.27	11.1	_	-
Level 9	34.16	12.0	34.16	12.0	_	-
Secondary school teachers	37.07	2.8	37.17	3.0	_	_
Level 8	36.81	14.7	36.81	14.7	_	-
Level 9	37.21	3.0	37.16	3.1	_	_
Secondary school teachers, except special and	07.00		07.10			
vocational education	37.03	2.8	37.13	3.0	_	_
Level 8	37.27	13.7	37.27	13.7	_	_
Level 9  Vocational education teachers, secondary school	37.13 37.65	3.1	37.08	3.2 5.5	_	_
Special education teachers	37.65 36.98	5.5 3.7	37.65 37.34	3.2	_	
Level 9	35.42	3.7	35.42	3.7	_	-
Special education teachers, preschool,	JJ.72	] 5.7	55.42	3.7	_	
kindergarten, and elementary school	36.40	5.0	_	_	_	_
Special education teachers, secondary school	37.21	3.8	37.21	3.8	_	_
Librarians	25.45	7.3	26.40	7.6	18.69	4.8
Level 9	27.95	13.5	29.36	12.0	_	-
Library technicians	17.41	4.2	17.58	5.3	_	-
Level 6	17.12	10.7	_	_	_	_
Teacher assistants	11.54	7.9	11.45	9.7	11.98	10.2
Level 2	10.41	4.3	10.51	2.9	_	_
Level 3	15.09	13.6	15.65	9.4	_	_
Level 4	11.00	13.7	10.90	13.8		1

Table 2. Civilian workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Te	otal	Full-time	workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relativ error <sup>5</sup> (percer
Arts, design, entertainment, sports, and media						
occupations	\$30.47	3.7	\$30.36	3.7	_	_
Level 9	34.43	15.7	34.43	15.7	_	_
Not able to be leveled	33.07	6.9	32.92	7.3	_	_
Designers	22.78	14.1	21.81	14.8	_	_
Graphic designers	27.63	16.0	26.12	17.7	_	_
Public relations specialists	28.88 34.27	14.2 11.8	28.88 34.27	14.2 11.8	_	_
Editors	31.15	21.6	31.15	21.6	_	_
loolthoore proctitioner and technical accumations	27.53	6.4	27.63	6.9	\$27.03	6.5
lealthcare practitioner and technical occupations  Level 4	15.55	9.0	15.87	8.8	φ21.03	0.5
Level 5	19.44	8.4	20.88	4.3	_	
Level 6	22.67	2.4	22.24	3.7	24.44	6.9
Level 7	23.14	5.2	23.07	5.6	_	- 0.9
Level 8	30.48	3.4	29.05	4.4	33.43	3.2
Level 9	31.69	4.1	31.32	4.2	33.45	10.1
Level 10	28.31	22.2	26.71	20.8	-	-
Level 11	44.83	11.7	44.83	11.7	_	_
Level 12	78.21	19.1	_	_	_	_
Not able to be leveled	25.53	8.8	23.10	14.3	_	_
Physicians and surgeons	53.95	18.4	53.79	18.6	_	_
Registered nurses	30.81	1.8	30.22	2.1	33.06	3.3
Level 7	24.80	7.9	24.65	9.8	_	_
Level 8	31.80	.7	30.70	4.1	33.23	3.0
Level 9	30.50	3.5	29.93	3.1	34.25	5.4
Level 11	32.02	1.2	32.02	1.2	_	_
Not able to be leveled	30.37	2.5	_	-	_	_
Therapists	30.42	7.8	29.55	6.1	33.01	23.6
Level 9	32.21	11.5	_		_	_
Speech-language pathologists	41.07	3.8	41.22	4.4	_	_
Clinical laboratory technologists and technicians Level 5	19.03	5.6	19.02	5.7	_	_
	16.95 18.77	2.1 3.6	16.95	2.1	_	_
Level 6  Medical and clinical laboratory technologists	23.65	6.5	23.80	7.5	_	_
Medical and clinical laboratory technicians	15.42	4.8	15.42	4.8	_	
Diagnostic related technologists and technicians	26.27	9.1	24.43	6.8	_	_
Radiologic technologists and technicians	25.61	11.2		- 0.0	_	_
Health diagnosing and treating practitioner support	20.01	1				
technicians	14.64	4.8	_	_	_	_
Pharmacy technicians	13.99	4.9	_	_	_	_
Licensed practical and licensed vocational nurses	21.06	2.7	20.93	3.4	_	_
Level 5	20.82	5.7	20.57	5.7	_	_
Level 6	21.79	2.6	_	-	_	-
lealthcare support occupations	12.20	2.2	12.58	2.9	10.34	6.2
Level 2	10.83	3.5	10.64	2.9	11.54	3.8
Level 3	11.29	6.5	12.21	4.4	9.38	7.7
Level 4	12.26	1.7	12.27	2.2	_	_
Level 5	15.70	7.2	15.73	7.1	_	_
Nursing, psychiatric, and home health aides	11.86	2.7	12.07	2.1	10.95	8.3
Level 2	10.96	4.5	10.78	3.6	_	-
Level 3	12.19	6.4	13.02	3.3	_	_
Level 4	11.94	2.6	11.94	4.0	-	
Nursing aides, orderlies, and attendants	11.99	2.2	11.96	2.5	12.23	6.6
Level 2	10.96	4.5	10.78	3.6	_	_
Level 3 Level 4	12.99	3.9	13.00	4.2 4.0		_
Miscellaneous healthcare support occupations	11.97 12.62	2.5 5.6	11.94 13.11	5.6		_
Level 5	16.30	2.3	16.30	2.3	_	
Medical assistants	13.25	5.4	13.22	5.6	_	-
Protective service occupations	21.00	4.9	22.41	4.7	10.33	127
Level 3	21.09 10.21	4.9	22.41 10.66	4.7	10.33	13.7
Level 4	21.39	17.3	24.13	16.4		_
LEVEI 4	۷1.39	17.3	24.13	10.4	_	_

Table 2. Civilian workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

		To	otal	Full-time	e workers	Part-tim	e workers
	Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
	service occupations -Continued						
	Level 5	\$19.36	3.5	\$19.11	3.4	_	_
	Level 6	23.05	7.7	23.20	7.7	_	_
	Level 7	25.93	.9	25.93	.9	_	_
	Level 8	28.62	9.6	28.62	9.6	_	-
	Level 9	25.82	14.8	25.82	14.8	_	-
	ers	22.39	3.5	22.56	3.1	_	-
	prrectional officers, and jailers	19.57	.9	19.57	.9	_	_
	Level 5	19.64	1.1	19.64	1.1	_	_
	ional officers and jailers	19.83	1.2	19.83	1.2	_	_
	Level 5	19.64	1.1	19.64	1.1	_	-
Police office	cers	26.55	1.5	26.59	1.4	_	_
	Level 7	26.49	1.5	26.49	1.5	_	-
	and sheriff's patrol officers	26.67	1.4	26.72	1.3	_	-
	Level 7	26.49	1.5	26.49	1.5	_	-
	uards and gaming surveillance officers	11.24	6.3	11.31	5.2	\$11.08	21.4
	Level 3	10.21	5.0	10.66	4.7	_	-
	y guards	11.24	6.3	11.31	5.2	11.08	21.4
	Level 3	10.21	5.0	10.66	4.7	_	-
ood prepa	ration and serving related occupations	8.41	10.9	10.30	4.5	6.33	4.4
	Level 1	6.87	11.3	8.40	10.8	6.07	5.2
	Level 2	6.72	8.9	7.73	15.2	6.07	4.5
	Level 3	7.80	5.3	9.11	7.5	5.91	15.5
	Level 4	11.58	3.8	11.61	4.0	11.40	2.3
	Level 5	12.69	2.4	-	4.0	11.40	2.3
		12.09	2.4	_	_	_	_
	supervisors/managers, food preparation and g workers	14.65	22.5	16.30	11.1	_	_
		14.05	22.5	10.30	11.1	_	_
	e supervisors/managers of food preparation	14.70	22.8	16.42	10.4		
	serving workers	10.92	2.3	11.13	2.9	10.05	11.9
	Level 3	11.40	5.2	11.13	4.4	10.03	11.9
	Level 4	11.51	3.0	11.52	3.4	_	_
	institution and cafeteria	11.97	5.8	11.99	6.4		1 _
		11.38	1.5	11.52	.5	10.90	6.5
	restaurantLevel 4	11.40	.6	11.32	.9	10.90	0.5
	short order		4.5	-	.9	_	_
,		10.81	9.8	_	_	_	_
	paration workers	10.13		4.66		4.45	11.6
	rice, tipped	4.52 5.47	10.0	4.66	9.6	4.45	11.6
	Level 2	5.47	23.7	_		_	-
	Level 2	3.95	20.4	_		_	-
	Level 3	3.65	7.8	_	_	_	_
	ders	6.72	9.9	_	_	_	_
	Level 3	5.34	36.1	2.05	22.0	- 200	
	s and waitresses	3.32	7.3	3.25	22.9	3.36	1.5
	Level 1	4.14	5.1	_	_	3.72	11.3
	Level 2	2.81	.7	_	_	3.11	9.0
	Level 3	3.04	14.3	_	_	3.11	26.4
	room and cafeteria attendants and bartender	7.00	445			6.44	100
	Ders	7.89	14.5	_	_	6.44	10.2
	Level 1	7.89	14.5	-	- 40.0	6.44	10.2
	and counter workers	8.33	6.9	10.20	10.3	7.24	2.0
	Level 1	7.35	4.0	_		7.01	.8
	Level 2	8.84	10.7	_	_	7.33	4.5
	Level 3ned food preparation and serving workers,	9.68	6.5	_	_	_	_
		8.08	6.7	10.26	1/15	7.07	10
	uding fast food			10.26	14.5	7.07	1.9
	Level 1	7.12	.3	_	_	7.02	.8
	Level 2	8.81	12.0	_	_	7.04	4.6
	Level 3	9.48	7.6	_	_	_	_
	r attendants, cafeteria, food concession, and	0 83	0.9	_			
	ee shop	9.83	9.8	_		- 0.47	
	ers	9.46	11.8	_	_	8.17	3.9
	Level 1	8.95	8.5	_		8.17	3.9

Table 2. Civilian workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	To	otal	Full-time workers		Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
Building and grounds cleaning and maintenance						
occupations	\$11.12	5.6	\$12.32	4.4	\$9.02	3.8
Level 1	9.80	5.5	10.75	5.0	8.89	3.8
Level 2	11.75	6.9	12.19	7.2	_	_
Level 3	12.80	6.5	12.80	6.5	_	_
Level 4	12.97	4.4	_	-	_	_
First-line supervisors/managers, building and grounds	17 77	22.7				
cleaning and maintenance workers	17.77	22.7 5.9	11.04	4.7	- 06	3.9
Building cleaning workers  Level 1	10.82 9.80	5.9	11.94 10.75		8.96	
Level 2	11.23	6.5	11.75	5.0 6.8	8.89	3.8
Level 3	12.80	6.5	12.80	6.5	_	_
Janitors and cleaners, except maids and	12.00	0.5	12.00	0.5	_	_
housekeeping cleaners	10.86	8.0	12.48	5.9	8.91	4.5
Level 1	9.63	8.1	11.14	8.1	8.83	4.5
Level 2	11.22	7.1	11.85	7.3	-	
Level 3	12.86	7.1	12.86	7.3	_	_
Maids and housekeeping cleaners	10.84	1.7	10.79	1.9	_	_
Level 1	10.48	3.5	10.79	4.5	_	_
Grounds maintenance workers	14.13	10.7	14.18	12.3	_	_
Landscaping and groundskeeping workers	14.13	10.7	14.18	12.3	_	_
zanassaping and groundshooping nomers imminimi				.2.0		
Personal care and service occupations	15.04	6.9	16.49	9.9	10.53	9.4
Level 1	10.14	6.1	_	_	_	_
Level 2	8.79	3.8	8.96	8.1	8.37	5.0
Level 3	11.23	6.4	11.94	7.3	9.57	4.7
Level 4	11.01	6.9	11.19	7.1	10.53	7.6
Level 5	18.20	32.2	18.53	34.2	_	_
Level 6	24.31	6.5	25.05	5.4	_	_
Barbers and cosmetologists	18.72	14.9	19.12	14.0	_	_
Hairdressers, hairstylists, and cosmetologists	18.72	14.9	19.12	14.0	_	_
Baggage porters, bellhops, and concierges	11.55	3.3	_	-	_	_
Child care workers	9.00	1.8	9.18	5.8	8.28	5.2
Level 2	8.41	1.8	8.42	3.4	_	_
Recreation and fitness workers	11.28	5.9	_	_	8.87	11.4
Fitness trainers and aerobics instructors	13.00	1.4	_	_	_	_
Recreation workers	10.06	6.3	_	-	-	_
Sales and related occupations	16.74	8.8	20.11	8.1	8.48	2.1
Level 1	8.16	9.1	10.02	6.3	7.19	4.4
Level 2	8.49	2.8	9.70	6.8	7.93	4.0
Level 3	10.29	2.3	11.30	6.6	9.31	1.6
Level 4	12.79	5.7	13.09	6.8	9.72	6.4
Level 5	18.33	3.9	18.49	3.5	_	_
Level 6	21.86	6.6	21.86	6.6	_	_
Level 8	34.95	19.9	34.95	19.9	_	-
Level 9	35.69	9.7	35.69	9.7	_	-
Not able to be leveled	28.09 17.45	23.3	29.74	23.4	_	_
First-line supervisors/managers, sales workers	17.45	15.4	17.45	15.4	_	-
Level 4 Level 6	12.33	6.9	12.33	6.9 11.3	_	-
First-line supervisors/managers of retail sales workers	17.91 16.93	11.3 16.6	17.91 16.93	16.6		-
Level 4	12.33	6.9	12.33	6.9	_	1 -
Retail sales workers	10.53	7.1	12.33	9.0	- 8.45	2.2
Level 1	8.16	9.1	10.02	6.3	7.19	4.4
Level 2	8.45	2.7	9.70	6.8	7.13	3.2
Level 3	10.23	2.2	11.21	6.6	9.28	1.4
Level 4	11.91	6.8	12.33	9.5	9.72	6.4
Level 5	19.80	6.5	20.58	.7	-	_
Cashiers, all workers	9.28	3.8	10.52	5.0	8.30	3.5
	8.16	11.4	-	- 1	7.15	5.0
Level 1	3.10					1.7
Level 1Level 2	8 77	27	9 95	1 65 1	/ 9.5	1 /
Level 2	8.77 9.97	2.7 3.5	9.95 11.27	8.5 2.5	7.93 9.17	1
	8.77 9.97 9.28	2.7 3.5 3.8	9.95 11.27 10.52	2.5 5.0	9.17 8.30	3.1 3.5

Table 2. Civilian workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	To	otal	Full-time	workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relativ error <sup>5</sup> (percer
Ozahiana Ozahiana d						
Cashiers –Continued	<b>#0.70</b>	0.7	<b>#0.05</b>	0.5	<b>#7</b> 00	
Level 2	\$8.78	2.7	\$9.95	8.5	\$7.93	1.7
Level 3	9.97	3.5	11.27	2.5	9.17	3.1
Counter and rental clerks and parts salespersons	9.73	13.7	10.86	17.7	-	
Retail salespersons	12.60	14.1	14.26	14.0	8.94	.1
Level 2	8.09	8.2	_	-	8.09	8.2
Level 3	11.87	10.1	-	_		
Level 4	11.66	5.5	12.14	8.0	9.72	6.4
Level 5	19.80	6.5	20.58	.7	_	_
Securities, commodities, and financial services sales	00.00	40.0	60.00	40.0		
agents	60.06	16.6	60.06	16.6	_	_
Sales representatives, wholesale and manufacturing	30.90	11.3	30.90	11.3	_	_
Sales representatives, wholesale and manufacturing,	44.00	00.7	44.00	00.7		
technical and scientific products	41.33	26.7	41.33	26.7	_	_
Sales representatives, wholesale and manufacturing,	07.04	0.7	07.04	67		
except technical and scientific products	27.01	9.7	27.01	9.7	_	_
Miscellaneous sales and related workers	21.93	7.6	23.59	6.7	_	_
ffice and administrative approach accounting	46.00	4 7	10.07	,	40.44	1 40
ffice and administrative support occupations	16.32	1.7	16.87	1.6	12.41	4.3
Level 1	10.06	9.0	-	_	-	
Level 2	12.28	4.7	12.86	4.0	9.54	4.7
Level 3	13.29	3.8	13.71	3.6	11.02	5.5
Level 4	15.60	2.7	15.66	2.8	14.96	3.8
Level 5	18.43	5.5	18.41	5.5	18.75	8.6
Level 6	21.66	2.2	21.37	2.0	_	_
Level 7	24.45	6.8	24.45	6.8	_	_
Level 8	25.60	5.1	25.60	5.1	_	_
Not able to be leveled	19.51	11.9	20.19	11.1	_	_
First-line supervisors/managers of office and						
administrative support workers	24.64	4.4	24.66	4.4	_	_
Level 6	23.23	4.4	23.23	4.4	_	_
Level 8	25.17	3.4	25.17	3.4	_	_
Not able to be leveled	26.34	13.9	26.34	13.9	_	-
Financial clerks	15.57	3.2	15.99	3.6	13.44	13.2
Level 2	11.90	7.8	-	_	_	
Level 3	11.80	4.1	12.27	3.1	10.44	6.7
Level 4	16.18	4.3	16.18	4.3	_	_
Level 5	19.34	6.9	19.48	8.4	_	_
Bill and account collectors	13.66	5.5	13.85	5.1	_	_
Billing and posting clerks and machine operators	16.52	4.0	16.52	4.0	_	_
Level 4	16.54	4.7	16.54	4.7	_	-
Bookkeeping, accounting, and auditing clerks	17.27	6.5	17.46	7.8	16.41	19.0
Level 3	12.50	10.4	-	_	_	_
Level 4	15.11	6.3	15.11	6.3	_	_
Level 5	20.85	8.5	21.38	11.7	-	
Tellers	12.16	2.3	12.48	1.7	11.21	2.5
Level 3	11.38	1.8	11.44	.5	11.27	5.1
Court, municipal, and license clerks	21.94	26.0	14.49	2.9	_	_
Customer service representatives	15.25	4.9	15.78	4.9	_	-
Level 4	14.68	3.7	14.68	3.7	_	-
Eligibility interviewers, government programs	18.28	3.1	18.57	3.1	_	_
File clerks	13.93	12.0	_	_	_	_
Hotel, motel, and resort desk clerks	10.45	5.0	-	-	_	-
Interviewers, except eligibility and loan	11.32	10.0	12.99	5.1	-	
Library assistants, clerical	11.37	5.0	12.31	11.4	10.30	2.7
Level 1	7.24	5.1	_	_	7.24	5.1
Level 2	12.08	1.8	45.00	- 0.5	_	_
Order clerks	15.50	2.5	15.62	2.5	-	
Receptionists and information clerks	13.03	5.6	13.49	5.5	9.85	12.1
Level 2	13.25	7.9	13.85	7.6	9.47	15.7
Level 3	12.72	3.8	_	-	_	_
Reservation and transportation ticket agents and travel	40.:-					
clerks	16.49	7.8			_	-
Dispatchers	16.01	7.3	16.01	7.3	_	-
Production, planning, and expediting clerks	21.29	5.4	21.29	5.4	_	-
	13.57	15.8	13.70	17.1		1

 $\label{thm:continuous} Table~2.~\mbox{Civilian workers: Mean hourly earnings$^1$ for full-time and part-time workers$^2$ by work levels$^3$, \\ \mbox{Washington-Baltimore, DC-MD-VA-WV, April 2006} — \mbox{Continued}$ 

	T	otal	Full-time	e workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relativ error <sup>5</sup> (percen
Stock clerks and order fillers	\$10.20	11.9	\$10.79	10.1	\$8.07	4.3
Secretaries and administrative assistants	20.04	2.7	20.31	2.6	14.87	7.9
Level 3	15.01	6.6	15.63	7.2	14.07	7.9
					_	_
Level 4	17.03	5.7	17.13	6.4	_	_
Level 5	18.39	12.6	18.39	12.6	_	_
Level 6	23.39	4.1	23.32	4.0	_	_
Level 7	26.45	11.6	26.45	11.6	_	_
Executive secretaries and administrative assistants	23.57	7.1	24.00	7.5	_	_
Level 5	18.07	7.8	18.07	7.8	_	_
Level 6	23.79	8.0	23.79	8.0	_	_
Level 7	26.45	11.6	26.45	11.6	_	_
Medical secretaries	14.05	5.8	14.56	4.8	_	_
Level 4	15.34	6.0	_	_	_	_
Secretaries, except legal, medical, and executive	17.30	5.3	17.39	5.4	_	_
Level 4	17.63	9.8	17.65	9.9	_	_
Level 5	15.85	8.5	15.85	8.5	_	_
Level 6	22.05	4.9	21.81	5.1	_	_
				-	_	_
Computer operators	16.72	15.3	17.24	13.7	_	_
Data entry and information processing workers	13.48	9.3	13.70	9.4	_	_
Data entry keyers	13.48	9.3	13.70	9.4	_	-
Insurance claims and policy processing clerks	17.57	13.4	19.01	13.3	_	_
Office clerks, general	14.79	4.3	15.54	3.5	_	-
Level 4	14.89	4.5	15.17	5.3	_	_
Level 5	18.06	6.1	18.06	6.1	_	_
onstruction and extraction occupations	18.97	3.3	18.97	3.3	_	_
Level 1	10.84	1.3	10.84	1.3	_	_
Level 2	10.60	11.0	10.60	11.0		
				-	_	_
Level 3	12.39	5.3	12.39	5.3	_	_
Level 4	18.13	6.6	18.13	6.6	_	_
Level 5	17.80	8.9	17.80	8.9	_	_
Level 6	20.99	.7	20.99	.7	_	_
Level 7	24.51	4.2	24.51	4.2	_	_
First-line supervisors/managers of construction trades						
and extraction workers	26.62	2.2	26.84	2.1	_	_
Level 7	25.85	.7	25.85	.7	_	-
Carpenters	20.20	2.6	20.20	2.6	_	_
Construction laborers	11.89	11.3	11.89	11.3	_	l _
Level 2	11.92	14.5	11.92	14.5	_	l _
Construction equipment operators	19.76	14.6	19.76	14.6	_	_
	13.70	14.0	13.70	14.0		
Operating engineers and other construction equipment	20.00	20.0	20.00	20.0		
operators	20.68	22.3	20.68	22.3	_	_
Electricians	25.37	9.9	25.37	9.9	_	-
Level 7	26.97	6.6	26.97	6.6	_	-
Pipelayers, plumbers, pipefitters, and steamfitters	19.84	12.3	19.84	12.3	_	-
Plumbers, pipefitters, and steamfitters	21.43	6.2	21.43	6.2	_	-
Helpers, construction trades	12.68	9.2	12.68	9.2	-	_
stallation, maintenance, and repair occupations	23.95	1.8	23.87	1.7	_	_
Level 5	20.54	5.8	20.54	5.8	_	_
Level 6	26.30	6.7	26.03	7.2	_	_
Level 7	26.69	2.8	26.69	2.8	_	_
First-line supervisors/managers of mechanics, installers,	20.03	2.0	20.03	2.0	_	_
and repairers	29.12	3.6	29.12	3.6	_	_
Radio and telecommunications equipment installers and	_5	5.5		5.0		
repairers	29.30	2.0	29.30	2.0		
	23.30	2.0	29.30	2.0	_	-
Telecommunications equipment installers and	00.00		00.00			
repairers, except line installers	29.30	2.0	29.30	2.0	_	_
Automotive technicians and repairers	22.82	10.4	22.82	10.4	_	_
Automotive service technicians and mechanics	26.74	4.5	26.74	4.5	_	_
Bus and truck mechanics and diesel engine specialists	22.26	8.7	22.26	8.7	_	-
Industrial machinery installation, repair, and maintenance						
workers	21.77	6.2	21.77	6.2	_	_
Level 5	18.25	5.1	18.25	5.1	_	_
Level 7	23.30	4.8	23.30	4.8	_	I _
	23.30	3.8	23.30	3.8	_	_
Industrial machinery mechanics						

 $\label{thm:continuous} Table~2.~\textbf{Civilian workers: Mean hourly earnings$^1$ for full-time and part-time workers$^2$ by work levels$^3$, \\ \textbf{Washington-Baltimore, DC-MD-VA-WV, April 2006} — Continued$ 

	To	otal	Full-time workers		Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
Maintenance and repair workers, general	\$21.87	10.8	\$21.87	10.8	_	_
Line installers and repairers	25.36	6.4	25.36	6.4		_
Level 7	27.49	1.1	27.49	1.1	_	
Telecommunications line installers and repairers	24.86	8.6	24.86	8.6	_	_
Miscellaneous installation, maintenance, and repair	24.00	0.0	24.00	0.0	_	_
workers	17.18	19.3	17.25	19.5	_	_
Production occupations	14.38	4.4	14.65	3.9	\$11.07	9.8
Level 1	9.01	6.0	9.43	5.7	ψ11.07 —	- 0.0
Level 2	12.84	10.5	13.06	10.2	_	_
Level 3	12.55	10.6	12.57	10.8	_	_
Level 4	14.95	5.7	15.18	6.6	_	l _
Level 5	17.93	3.6	17.92	3.7	_	_
Level 6	15.50	5.5	15.95	4.1	_	_
Level 7	22.30	8.0	22.30	8.0	_	
First-line supervisors/managers of production and	22.30	0.0	22.30	0.0	_	_
operating workers	20.36	8.0	20.36	8.0		
	20.30	0.0	20.30	0.0	_	_
Electrical, electronics, and electromechanical	15 50	2.0	15.50	3.2		
assemblers	15.56	3.2	15.56		_	_
Printers	18.80	15.6	19.58	14.0	_	_
Printing machine operators	17.17	16.3	17.94	15.0	_	_
Laundry and dry-cleaning workers	10.60	9.2	10.60	9.2	_	_
Miscellaneous textile, apparel, and furnishings workers	14.99	2.0	-	-	_	_
Miscellaneous production workers Level 4	- 16.34	3.7	13.25 16.34	10.0 3.7	_	_
Transportation and material moving occupations	18.11	5.1	19.80	6.1	9.06	5.7
Level 1	9.01	3.9	9.65	4.7	8.46	7.3
Level 2	11.84	5.6	12.31	8.0	9.34	9.9
Level 3	15.47	10.0	15.59	10.2	3.34	3.9
Level 4	17.57	6.5	17.70	6.7	_	_
Level 5	20.30	6.7	20.30	6.7	_	_
				-	_	_
Level 6	18.24	4.8	18.24	4.8	_	_
Level 7	22.45	5.9	22.87	6.3	_	_
Not able to be leveled	27.44	14.5	27.44	14.5	_	_
First-line supervisors/managers of transportation and	00.44		00.44	0.0		
material-moving machine and vehicle operators	28.44	8.3	28.44	8.3	-	_
Bus drivers	17.81	6.9	18.08	7.7	-	_
Bus drivers, school	15.56	14.2	40.50	-	_	_
Driver/sales workers and truck drivers	16.27	11.1	16.58	11.2	_	_
Level 2	10.04	14.2	10.93	13.0	_	_
Level 3	16.25	14.5	16.31	14.6	-	_
Level 4	15.62	6.0	15.61	6.4	_	_
Level 5	22.84	10.4	22.84	10.4	_	_
Truck drivers, heavy and tractor-trailer	17.05	11.1	17.13	11.4	_	_
Level 3	13.45	8.1	13.47	8.3	_	_
Level 4	15.68	1.3	_		_	-
Level 5	23.18	9.1	23.18	9.1	_	-
Truck drivers, light or delivery services	13.08	9.4	13.08	9.4	_	-
Level 2	10.93	13.0	10.93	13.0	_	-
Industrial truck and tractor operators	17.26	11.7	17.26	11.7	_	-

Table 2. Civilian workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Total		Full-time workers		Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
Laborers and material movers, hand	\$11.22	3.1	\$12.30	5.1	\$9.27	4.7
Level 1	9.40	3.3	10.00	4.1	8.86	6.8
Level 2	11.51	6.7	11.91	11.3	10.33	8.4
Level 3	14.71	11.7	14.99	11.6	_	_
Laborers and freight, stock, and material movers,						
hand	11.60	5.0	12.32	6.7	9.88	4.6
Level 1	9.79	4.4	10.12	4.5	9.37	8.4
Level 2	11.34	5.2	11.35	9.1	11.27	16.4
Packers and packagers, hand	9.07	6.6	_	_	8.25	3.4
Level 1	8.30	3.1	_	_	8.04	3.7

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.
<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

occupation's rank within each factor. The points are summed to determine the

overall level of the occupation. See appendix A for more information.

4 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

5 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

a sample estimate. For more information about RSEs, see appendix A.

a 40-hour week is the minimum full-time schedule.

<sup>3</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the

Table 3. Private industry workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006

	Te	otal	Full-time	workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
All workers	\$22.21	3.5	\$23.96	3.9	\$11.53	4.2
Management occupations	40.67	5.1	40.62	5.3	_	_
Level 9		6.9	26.46	6.9	_	_
Level 10	32.95	10.9	32.95	10.9	_	_
Level 11	37.74	9.4	37.74	9.4	_	_
Level 12	-	9.7	60.01	9.7	_	_
Level 13	62.02	7.0	62.02	7.0	_	_
Not able to be leveled	36.76	12.0	36.28	12.1	_	_
General and operations managers	41.25	16.2	41.25	16.2	_	_
Marketing and sales managers	34.96	7.0	34.96	7.0	_	_
Not able to be leveled	34.38	4.0	34.38	4.0	_	_
Marketing managers	29.22	8.1	29.22	8.1	_	_
Sales managers	40.23	5.8	40.23	5.8	_	_
Computer and information systems managers	52.89	6.7	53.00	6.3	_	_
Level 11	60.20	7.4	60.20	7.4	_	-
Financial managers	43.49	9.1	43.88	9.0	_	-
Not able to be leveled	33.23	8.0	33.23	8.0	_	-
Construction managers		7.2	42.45	7.2	_	_
Education administrators	26.18	14.3	26.18	14.3	_	-
Education administrators, postsecondary	41.41	28.7	41.41	28.7	_	_
Medical and health services managers	35.95	4.4	35.95	4.4	_	_
Business and financial operations occupations	31.89	5.9	31.91	6.1	_	_
Level 6	22.13	14.4	19.45	7.7	_	_
Level 7	25.07	4.8	25.07	4.8	_	_
Level 8	29.07	8.6	29.11	8.8	_	_
Level 9	32.90	7.4	32.94	7.4	_	_
Level 10	34.85	1.9	34.85	1.9	_	_
Level 11	36.93	7.3	36.93	7.3	_	_
Level 12	55.68	5.4	55.68	5.4	_	_
Not able to be leveled	31.87	10.8	31.90	10.7	_	_
Cost estimators	34.00	7.2	34.00	7.2	_	_
Human resources, training, and labor relations						
specialists	38.65	17.9	38.96	18.2	_	_
Level 9	40.05	20.3	40.05	20.3	_	_
Employment, recruitment, and placement specialists	40.40	21.9	40.40	21.9	_	_
Level 9	40.43	22.0	40.43	22.0	_	_
Management analysts	36.14	5.7	36.14	5.7	_	_
Accountants and auditors	31.41	4.9	31.65	5.2	_	_
Level 7	27.33	11.1	27.33	11.1	_	_
Level 9	30.98	6.6	_	_	_	_
Budget analysts	39.32	8.9	39.32	8.9	_	_
Financial analysts and advisors	33.01	24.3	33.01	24.3	_	_
Insurance underwriters	25.36	16.9	25.36	16.9	-	_
Loan counselors and officers	29.26	13.3	26.62	16.4	_	_
Loan officers	29.26	13.3	26.62	16.4	_	_
Computer and mathematical science occupations	39.54	2.4	39.50	2.2	-	_
Level 6	24.47	12.8	24.47	12.8	_	-
Level 7	26.00	1.3	26.00	1.3	_	-
Level 8	29.65	2.0	29.65	2.0	_	-
Level 9	37.31	4.2	37.35	4.3	_	-
Level 11	48.04	10.9	47.56	10.4	_	-
Level 12	50.66	3.9	50.66	3.9	_	-
Not able to be leveled	43.23	3.1	43.16	3.2	_	-
Computer programmers		6.9	39.31	7.5	_	-
Computer software engineers		2.8	41.11	2.8	_	-
Level 12	50.50	13.2	50.50	13.2	_	_
Level 12		3.9	47.31	3.9	_	-
Computer software engineers, applications	40.24	2.4	40.24	2.4	_	-
Computer software engineers, systems software	44.00	6.6	44.00	6.6	_	-
Level 11	40.63	.4	40.63	.4	_	_
Level 12	48.18	5.1	48.18	5.1	_	-
Computer support specialists	33.03	7.5	33.03	7.5	_	_
Computer systems analysts		5.9	41.71	5.2	_	

Table 3. Private industry workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	T	otal	Full-time	e workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
Computer systems analysts –Continued						
Level 9	\$34.19	4.2	\$34.19	4.2	_	_
Level 11	42.72	2.4	40.24	6.1		
Database administrators	39.22	10.5	39.22	10.5	_	_
Network and computer systems administrators	34.31	7.3	34.31	7.3	_	_
Network systems and data communications analysts	33.85	11.7	33.85	11.7	_	_
Operations research analysts	33.29	.0	33.29	.0	-	_
Architecture and engineering occupations	37.00	4.3	37.56	4.7	_	_
Level 9	34.12	8.2	34.12	8.2	_	_
Level 11	46.90	5.0	46.90	5.0	_	_
Level 12	50.92	5.5	50.92	5.5	_	_
Engineers	41.60	5.2	41.85	5.6	_	_
Level 11	44.77	2.9	44.77	2.9	_	_
Level 12	50.92	5.5	50.92	5.5	_	-
Electrical and electronics engineers	38.59	3.1	38.59	3.1	_	-
Electronics engineers, except computer	38.10	3.1	38.10	3.1	_	_
Life, physical, and social science occupations	31.55	3.3	31.55	3.3	_	_
Level 10	33.95	5.2	33.95	5.2	_	-
Not able to be leveled	30.51	5.9	30.51	5.9	-	_
Life scientists	30.70	7.8	30.70	7.8	_	_
Physical scientists	38.51	21.4	38.51	21.4	-	_
Economists	26.08	17.8	26.08	17.8	_	_
Market and survey researchers	33.83	10.1	33.83	10.1	_	_
Market research analysts	33.83	10.1	33.83	10.1	_	_
Community and social services occupations	18.12	8.2	17.93	10.2	_	_
Level 6	15.08	3.4	14.92	3.8	_	_
Counselors	-	_	16.88	5.6	_	_
Social workers	23.96	6.2	23.88	11.4	_	_
Legal occupations						
Lawyers	72.20	5.7	69.26	6.2	_	_
Education, training, and library occupations	22.04	14.4	22.59	17.1	\$16.57	11.1
Level 2	10.12	3.9	10.21	1.0	_	_
Level 4	9.62	8.6	_	_	_	_
Level 7	14.00	26.3	_	_	-	_
Level 9	27.84	6.3	28.17	5.0	_	_
Level 11	38.95	5.9	_	_	_	_
Level 13	58.29	20.9	57.06	19.7	_	_
Not able to be leveled	30.47	33.6	30.47	33.6		
Postsecondary teachers	36.45	21.9	35.97	22.5	48.36	16.6
Level 11	41.03	5.4			_	_
Level 13	58.29	20.9	57.06	19.7	_	_
Social sciences teachers, postsecondary  Arts, communications, and humanities teachers,	-	-	49.67	.7	_	_
postsecondaryPrimary, secondary, and special education school	40.57	15.9	42.11	16.9	_	_
teachers	23.57	17.4	23.78	17.7	_	_
Level 9	27.73	7.0	27.96	5.8	_	_
Librarians	26.96	11.3	27.16	11.4	_	_
Teacher assistants	9.85	3.0	9.70	3.4	10.59	9.2
Level 2	10.12	3.9	10.21	1.0	_	-
Level 4	9.62	8.6	_	-	_	-
Arts, design, entertainment, sports, and media						
occupations	30.80	4.0	30.70	4.1	_	-
Level 9	34.43	15.7	34.43	15.7	_	-
Not able to be leveled	33.48	7.7	33.33	8.3	_	-
Designers	22.38	15.8	21.27	16.8	_	-
Public relations specialists	28.88	14.2	28.88	14.2	_	-
Writers and editors	34.27	11.8	34.27	11.8	_	-
Editors	31.15	21.6	31.15	21.6	_	I –

 $\label{thm:continued} \begin{tabular}{ll} Table 3. Private industry workers: Mean hourly earnings$^1$ for full-time and part-time workers$^2$ by work levels$^3$, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued & Continued$ 

	Te	otal	Full-time	e workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
Healthcare practitioner and technical occupations	\$27.33	7.2	\$27.46	8.0	\$26.77	6.6
Level 4	15.55	9.0	15.87	8.8	Ψ20.77	- 0.0
Level 5	19.18	9.1	20.78	3.4	_	_
Level 6	23.09	1.9	22.70	3.5	24.44	6.9
Level 7	24.16	6.7	24.07	7.2	_	_
Level 8	29.95	2.9	28.17	4.0	33.29	3.2
Level 9	31.50	4.4	31.04	4.5	33.45	10.1
Level 10	26.94	28.2	-	_	_	_
Level 11	43.97	13.3	43.97	13.3	_	_
Not able to be leveled	25.12	9.2	23.14	14.3		
Registered nurses	30.90	1.9	30.27	2.3	33.18	3.3
Level 7	25.00	8.8		_	_	
Level 8	31.98	.5	30.84	4.3	33.35	3.1
Level 9	30.55	3.6	29.98	3.2	34.25	5.4
Level 11	32.02	1.2	32.02	1.2	_	_
Not able to be leveled	30.37	2.5	- 25.25	5.4	22.20	26.1
Therapists Level 9	27.66	11.0	25.25	5.4	32.39	26.1
Clinical laboratory technologists and technicians	30.22 18.97	15.7 5.8	18.95	5.9	_	_
Medical and clinical laboratory technologists	23.66	6.8	23.82	7.9		_
Medical and clinical laboratory technicians	25.00 15.31	4.8	15.31	4.8	_	_
Diagnostic related technologists and technicians	26.27	9.1	24.43	6.8	_	_
Radiologic technologists and technicians	25.61	11.2	24.43	0.8		
Health diagnosing and treating practitioner support	23.01	11.2	_	_	_	
technicians	14.66	4.8	_	_	_	_
Pharmacy technicians	13.99	4.9	_	_	_	_
Licensed practical and licensed vocational nurses	21.68	3.3	21.60	3.7	_	_
Level 5	21.61	6.7	21.36	6.8	_	_
Level 6	22.37	2.6	_	-	-	_
Healthcare support occupations	12.13	2.2	12.50	2.9	10.34	6.3
Level 2	10.83	3.5	10.64	2.9	11.54	3.8
Level 3	11.09	6.9	12.06	5.2	_	_
Level 4	12.20	1.5	12.22	2.0	_	_
Level 5	15.70	7.6	15.73	7.5	_	_
Nursing, psychiatric, and home health aides	11.69	3.1	11.87	2.6	10.97	8.6
Level 2	10.96	4.5	10.78	3.6	_	_
Level 3	12.04	7.4	13.00	4.2	_	-
Level 4	11.78	2.4	11.76	3.7	_	_
Nursing aides, orderlies, and attendants	11.93	2.4	11.87	2.6	12.35	6.7
Level 2	10.96	4.5	10.78	3.6	_	_
Level 3	13.00	3.9	13.00	4.2	_	_
Level 4	11.81	2.3	11.76	3.7	_	-
Miscellaneous healthcare support occupations	12.59	5.6	13.09	5.6	_	-
Medical assistants	13.25	5.4	13.22	5.6	_	_
Protective service occupations	11.54	7.9	12.42	8.9	9.90	15.1
Level 3	10.19	4.9	10.66	4.7		
Security guards and gaming surveillance officers	10.79	5.5	10.80	4.0	10.79	21.7
Level 3	10.21	5.0	10.66	4.7	-	
Security guards	10.79	5.5	10.80	4.0	10.79	21.7
Level 3	10.21	5.0	10.66	4.7	_	-
Food preparation and serving related occupations	8.31	11.4	10.21	4.8	6.22	4.1
Level 1	6.80	11.4	8.36	11.1	5.98	4.7
Level 2	6.66	9.3	7.73	15.2	5.96	5.4
Level 3	7.61	5.6	8.87	6.9	5.84	16.4
Level 4	11.42	3.0	11.45	3.3	11.22	.8
Level 5	12.69	2.4	_	_	_	-
First-line supervisors/managers, food preparation and	44.0=	00.5	46.00			
serving workers	14.65	22.5	16.30	11.1	_	-
First-line supervisors/managers of food preparation	44.70	00.0	40.40	40.4		
and serving workers	14.70	22.8	16.42	10.4	10.04	12.2
CooksLevel 3	10.79	2.4	10.97	2.4	10.04	12.2
I EVEL 3	11.32	5.9			. –	_

Table 3. Private industry workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	T	otal	Full-time	e workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
Cooks –Continued						
Level 4	\$11.34	1.9	\$11.32	2.3		
Cooks, institution and cafeteria		6.3	11.48	6.9	_	_
Cooks, restaurant		1.5	11.52	.5	\$10.90	6.5
Level 4		.6	11.32	.9	Ψ10.30 —	0.5
Cooks, short order		4.5	_		_	_
Food preparation workers		9.8	_	_	_	_
Food service, tipped		10.1	4.66	9.6	4.36	11.8
Level 1		23.7	7.72	26.1	4.24	.8
Level 2	3.95	20.4	2.63	1.7	4.53	22.7
Level 3	3.65	7.8	3.69	14.8	3.62	4.9
Bartenders	6.72	9.9	_	_	-	_
Level 3	5.34	36.1	_	_	_	_
Waiters and waitresses	3.32	7.3	3.25	22.9	3.36	1.5
Level 1		5.1	_	_	3.72	11.3
Level 2		.7	_	_	3.11	9.0
Level 3	3.04	14.3	_	_	3.11	26.4
Dining room and cafeteria attendants and bartender						
helpers		16.9	_	_	5.73	.9
Level 1		16.9		-	5.73	.9
Fast food and counter workers		7.3	10.20	10.3	7.09	2.2
Level 1		4.1	_	_	7.00	.9
Level 2		11.7	_	_	7.12	5.5
Level 3	9.68	6.5	_	_	_	-
Combined food preparation and serving workers, including fast food	0.00	6.7	10.26	115	7.07	1.0
Level 1		.3	10.26	14.5	7.07 7.02	1.9
Level 2		12.0	_	_	7.02	4.6
Level 3		7.6	_		7.04	4.0
Dishwashers		11.9	_	_	8.16	4.0
Level 1		8.6	_	_	8.16	4.0
Building and grounds cleaning and maintenance						
occupations	10.44	7.4	11.62	7.0	8.97	3.7
Level 1	9.64	5.9	10.53	5.9	8.89	3.8
Level 2	11.03	9.4	11.52	10.9	_	_
Level 3	11.73	14.5	11.73	14.5	_	-
Building cleaning workers	10.29	7.8	11.42	7.8	8.96	3.9
Level 1	9.64	5.9	10.53	5.9	8.89	3.8
Level 2		2.3	_	_	_	-
Level 3	11.73	14.5	11.73	14.5	_	-
Janitors and cleaners, except maids and						
housekeeping cleaners		11.2	11.96	11.8	8.91	4.5
Level 1		8.9	10.76	11.7	8.83	4.4
Level 2		2.5	-	17.6	_	_
Level 3		17.6	11.60	17.6	_	_
Maids and housekeeping cleaners		1.7	10.75	1.9	_	_
Level 1	10.48	3.5	10.39	4.5	_	_
Personal care and service occupations	15 20	9.0	16.65	10.0	11 01	10.0
Personal care and service occupations		8.0	16.65	10.9	11.01	10.9
Level 2		7.8	8.83	7.8	- 8.45	6.0
Level 3		3.6	10.77	4.0		0.0
Level 4		7.8	11.09	7.2	11.06	13.2
Level 5		34.2	18.53	34.2	-	13.2
Level 6		6.5	-	-	_	_
Barbers and cosmetologists		14.9	19.12	14.0	_	_
Hairdressers, hairstylists, and cosmetologists		14.9	19.12	14.0	_	_
Child care workers		1.6	9.10	5.2	8.14	5.3
Level 2		1.8	8.42	3.4	-	_
Recreation and fitness workers		4.5	-	-	_	_
Fitness trainers and aerobics instructors		1.4	_	_	_	_
		1				
Titless trainers and derobles matractors						
	16.70	8.9	20.07	8.2	8.45	2.1
Sales and related occupations  Level 1  Level 2	8.16	8.9 9.1	20.07 10.02	8.2 6.3	8.45 7.19	2.1 4.4

 $\label{thm:continued} \begin{tabular}{ll} Table 3. Private industry workers: Mean hourly earnings$^1$ for full-time and part-time workers$^2$ by work levels$^3$, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued & Continued$ 

	To	otal	Full-time	workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
Sales and related occupations –Continued						
Level 3	\$10.27	2.3	\$11.30	6.6	\$9.24	1.7
Level 4	12.79	5.7	13.09	6.8	9.72	6.4
Level 5	18.33	3.9	18.49	3.5	-	_
Level 6	21.94	6.8	21.94	6.8	_	_
Level 8	34.95	19.9	34.95	19.9	_	_
Level 9	35.69	9.7	35.69	9.7	_	_
Not able to be leveled	28.09	23.3	29.74	23.4	_	_
First-line supervisors/managers, sales workers	17.42	15.7	17.42	15.7	_	_
Level 4	12.33	6.9	12.33	6.9	_	_
First-line supervisors/managers of retail sales workers	16.89	16.8	16.89	16.8	-	_
Level 4	12.33	6.9	12.33	6.9	-	_
Retail sales workers	10.53	7.1	12.28	9.0	8.42	2.2
Level 1	8.16	9.1	10.02	6.3	7.19	4.4
Level 2	8.45	2.7	9.70	6.8	7.87	3.2
Level 3	10.20	2.1	11.21	6.6	9.21	1.5
Level 4	11.91	6.8	12.33	9.5	9.72	6.4
Level 5	19.80	6.5	20.58	.7	_ 0.0F	-
Cashiers, all workers	9.26	3.9	10.52	5.0	8.25	3.5
Level 1 Level 2	8.16	11.4 2.7	- 0.05	_ 0.5	7.15	5.0
Level 3	8.77		9.95	8.5 2.5	7.93	1.7
Cashiers	9.92 9.26	3.9 3.9	11.27 10.52	2.5 5.0	9.08 8.25	3.6 3.5
Level 1	9.26 8.16	11.4	10.52	5.0	7.15	5.0
Level 2	8.78	2.7	9.95	8.5	7.13	1.7
Level 3	9.92	3.9	11.27	2.5	9.08	3.6
Counter and rental clerks and parts salespersons	9.73	13.7	10.86	17.7	9.00	3.0
Retail salespersons	12.60	14.1	14.26	14.0	8.94	.1
Level 2	8.09	8.2		-	8.09	8.2
Level 3	11.87	10.1	_	_	-	_
Level 4	11.66	5.5	12.14	8.0	9.72	6.4
Level 5	19.80	6.5	20.58	.7	_	_
Securities, commodities, and financial services sales						
agents	60.06	16.6	60.06	16.6	_	_
Sales representatives, wholesale and manufacturing	30.90	11.3	30.90	11.3	_	_
Sales representatives, wholesale and manufacturing,						
technical and scientific products	41.33	26.7	41.33	26.7	_	_
Sales representatives, wholesale and manufacturing,						
except technical and scientific products	27.01	9.7	27.01	9.7	_	_
Miscellaneous sales and related workers	21.95	7.7	23.63	6.7	_	_
Office and administrative support occupations	16.23	1.9	16.81	1.8	12.38	4.6
Level 1	10.23	9.0	10.01	1.0	12.30	4.0
Level 2	12.19	4.9	12.76	4.3	9.53	4.8
Level 3	13.24	4.1	13.66	3.8	10.93	5.8
Level 4	15.59	3.0	15.64	3.1	15.14	3.9
Level 5	18.69	6.3	18.68	6.5	-	_
Level 6	22.26	2.6	21.94	2.4	_	_
Level 7	25.82	7.5	25.82	7.5	_	_
Level 8	26.38	4.5	26.38	4.5	_	_
Not able to be leveled	19.51	11.9	20.21	11.1	_	_
First-line supervisors/managers of office and						
administrative support workers	24.64	4.9	24.64	4.9	_	_
Level 8	25.17	3.4	25.17	3.4	_	-
Not able to be leveled	26.61	14.2	26.61	14.2	_	-
Financial clerks	15.58	3.3	16.03	3.7	13.44	13.2
Level 2	11.90	7.8		<u> </u>	. <del></del>	-
Level 3	11.80	4.1	12.27	3.1	10.44	6.7
Level 4	16.35	4.4	16.35	4.4	-	-
Level 5	19.43	7.0	19.61	8.4	_	-
Bill and account collectors	13.66	5.5	13.85	5.1	_	-
Billing and posting clerks and machine operators	16.52	4.0	16.52	4.0	_	-
Level 4	16.54	4.7	16.54	4.7	-	
Bookkeeping, accounting, and auditing clerks	17.47	6.9	17.72	8.4	16.41	19.0
Level 3	12.50	10.4	_	_	_	

 $\label{thm:continued} \begin{tabular}{ll} Table 3. Private industry workers: Mean hourly earnings$^1$ for full-time and part-time workers$^2$ by work levels$^3$, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued & Continued$ 

	To	otal	Full-time	workers	Part-time	e workers
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
Bookkeeping, accounting, and auditing clerks						
-Continued						
Level 4	\$15.36	7.3	\$15.36	7.3		
					_	_
Level 5	21.05	8.5	21.70 12.48	11.7	- \$11.21	2.5
Tellers	12.16	2.3	-	1.7	*	
Level 3	11.38	1.8	11.44	.5	11.27	5.1
Customer service representatives	15.25	4.9	15.78	4.9	_	_
Level 4	14.68	3.7	14.68	3.7	_	_
Hotel, motel, and resort desk clerks	10.45	5.0	_	-	_	_
Interviewers, except eligibility and loan	11.32	10.0	12.99	5.1	_	_
Order clerks	15.50	2.5	15.62	2.5	_	_
Receptionists and information clerks	13.04	5.7	13.51	5.6	9.87	12.3
Level 2	13.23	8.0	13.83	7.8	9.47	15.7
Level 3	12.75	3.8	_	_	_	_
Reservation and transportation ticket agents and travel						
clerks	16.49	7.8	_	_	_	_
Shipping, receiving, and traffic clerks	13.57	15.8	13.70	17.1	_	_
Stock clerks and order fillers	9.86	12.7	10.41	11.4	8.07	4.3
Secretaries and administrative assistants	20.43	3.1	20.78	3.0	14.87	7.9
Level 3	15.01	6.6	15.64	7.3	1-7.07	'.9
Level 4	16.98	6.7	17.09	7.8	_	-
					_	_
Level 5	18.88	15.9	18.88	15.9	_	-
Level 6	24.07	5.1	23.99	5.0	_	_
Level 7	26.84	12.0	26.84	12.0	_	_
Executive secretaries and administrative assistants	24.22	7.8	24.76	8.3	_	-
Level 6	23.79	8.0	23.79	8.0	_	_
Level 7	26.84	12.0	26.84	12.0	_	-
Medical secretaries	14.08	5.8	14.60	4.8	_	_
Level 4	15.34	6.0	_	_	_	_
Secretaries, except legal, medical, and executive	17.28	6.5	17.39	6.7	_	_
Level 4	17.88	12.1	17.91	12.2	_	_
Level 5	16.01	11.5	16.01	11.5	_	_
Computer operators	16.72	15.3	17.24	13.7	_	_
Insurance claims and policy processing clerks	17.57	13.4	19.01	13.3	_	_
Office clerks, general	14.65	4.4	15.44	3.8	_	_
Level 4	14.86	5.0	15.18	5.8	_	_
	40.0=		40.0=			
Construction and extraction occupations	18.87	3.4	18.87	3.4	_	_
Level 1	10.73	1.4	10.73	1.4	_	_
Level 2	10.58	11.0	10.58	11.0	_	-
Level 3	12.39	5.3	12.39	5.3	_	-
Level 4	18.13	6.6	18.13	6.6	_	_
Level 5	17.80	9.0	17.80	9.0	_	-
Level 6	20.87	.4	20.87	.4	_	-
Level 7	24.87	4.5	24.87	4.5	_	-
First-line supervisors/managers of construction trades						
and extraction workers	26.55	2.2	26.77	2.2	_	-
Level 7	25.85	.7	25.85	.7	_	-
Carpenters	20.11	2.7	20.11	2.7	-	-
Construction laborers	11.88	11.9	11.88	11.9	-	-
Construction equipment operators	18.94	16.8	18.94	16.8	_	-
Operating engineers and other construction equipment						
operators	19.94	26.9	19.94	26.9	_	-
Electricians	25.70	10.0	25.70	10.0	_	-
Level 7	28.10	5.6	28.10	5.6	_	-
Pipelayers, plumbers, pipefitters, and steamfitters	19.72	12.9	19.72	12.9	_	-
Helpers, construction trades	12.68	9.2	12.68	9.2	-	_
nstallation, maintenance, and repair occupations	23.95	1.9	23.87	1.8	_	_
Level 5	20.85	6.4	20.85	6.4	_	-
Level 6	26.41	7.4	26.12	8.0		-
Level 7		1			_	-
	26.97	3.2	26.97	3.2	_	_
Radio and telecommunications equipment installers and	20.22	1 20	20.22	2.0		
repairers	29.30	2.0	29.30	2.0	_	_
Telecommunications equipment installers and repairers, except line installers	20.22		20.22			
	29.30	2.0	29.30	2.0	_	_

 $\label{thm:continuous} Table~3.~ \textbf{Private industry workers: Mean hourly earnings$^1$ for full-time and part-time workers$^2$ by work levels$^3$, \\ \textbf{Washington-Baltimore, DC-MD-VA-WV, April 2006} — Continued$ 

	Total		Full-time	workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
Automotive technicione and renairere	\$22.81	10.6	\$22.81	10.6		
Automotive technicians and repairers	φ22.61 26.78			4.5	_	_
Industrial machinery installation, repair, and maintenance	26.78	4.5	26.78	4.5	_	_
	22.17	7.9	22.17	7.9		
Workers	22.17	13.9	22.17	13.9	_	_
Maintenance and repair workers, general  Line installers and repairers	25.36	6.4	25.36	6.4	_	_
Level 7	27.49	1.1	27.49	1.1	_	_
Telecommunications line installers and repairers	24.86	8.6	24.86	8.6	_	_
relecommunications line installers and repairers	24.86	0.0	24.00	0.0	_	_
Production occupations	14.33	4.5	14.61	4.0	\$10.93	9.9
Level 1	9.01	6.0	9.43	5.7	_	_
Level 2	12.84	10.5	13.06	10.2	_	_
Level 3	12.55	10.6	12.57	10.8	_	_
Level 4	14.92	5.8	15.18	6.6	_	_
Level 5	17.93	3.6	17.92	3.7	_	_
Level 6	15.50	5.5	15.95	4.1	_	_
Level 7	22.94	8.1	22.94	8.1	_	_
First-line supervisors/managers of production and						
operating workers	20.36	8.0	20.36	8.0	_	_
Electrical, electronics, and electromechanical						
assemblers	15.56	3.2	15.56	3.2	-	_
Printers	18.83	16.1	19.58	14.0	-	_
Printing machine operators	17.16	17.0	17.94	15.0	_	_
Laundry and dry-cleaning workers	10.60	9.2	10.60	9.2	_	_
Miscellaneous textile, apparel, and furnishings workers	14.99	2.0	_	_	-	_
Miscellaneous production workers	_	-	13.25	10.0	-	_
Level 4	16.34	3.7	16.34	3.7	_	_

Table 3. Private industry workers: Mean hourly earnings<sup>1</sup> for full-time and part-time workers<sup>2</sup> by work levels<sup>3</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Total		Full-time workers		Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
Fransportation and material moving occupations	\$17.97	5.6	\$19.84	6.9	\$8.94	5.9
Level 1	9.07	3.8	9.84	4.3	8.44	7.4
Level 2	11.70	5.6	12.17	8.2	9.34	9.9
Level 3	15.44	10.3	15.56	10.5	_	_
Level 4	17.53	7.5	17.70	7.6	_	_
Level 5	20.89	8.1	20.89	8.1	_	_
Level 6	18.50	4.5	18.50	4.5	_	_
Level 7	22.77	9.7	22.77	9.7	_	_
First-line supervisors/managers of transportation and						
material-moving machine and vehicle operators	27.54	11.4	27.54	11.4	_	_
Driver/sales workers and truck drivers	16.20	11.8	16.52	11.9	_	_
Level 2	9.76	14.2	_	_	_	_
Level 3	16.25	14.7	16.30	14.7	_	_
Level 4	15.62	6.0	15.61	6.4	_	_
Truck drivers, heavy and tractor-trailer	17.01	12.1	17.09	12.5	_	_
Level 3	13.38	8.3	13.40	8.4	_	_
Level 4	15.68	1.3	-	_	_	_
Truck drivers, light or delivery services	12.98	9.7	12.98	9.7	_	_
Industrial truck and tractor operators	17.26	11.7	17.26	11.7	_	_
Laborers and material movers, hand	11.22	3.1	12.30	5.1	9.27	4.7
Level 1	9.40	3.3	10.00	4.1	8.86	6.8
Level 2	11.51	6.7	11.91	11.3	10.33	8.4
Level 3	14.71	11.7	14.99	11.6	-	
Laborers and freight, stock, and material movers,		''''	11.00	11.0		
hand	11.60	5.0	12.32	6.7	9.88	4.6
Level 1	9.79	4.4	10.12	4.5	9.37	8.4
Level 2	11.34	5.2	11.35	9.1	11.27	16.4
Packers and packagers, hand	9.07	6.6	-	5.1	8.25	3.4
Level 1	8.30	3.1	_	_	8.04	3.7

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the

occupation's rank within each factor. The points are summed to determine the

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

number of workers, weighted by hours. See appendix A for more information.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where

a 40-hour week is the minimum full-time schedule.

<sup>3</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the

overall level of the occupation. See appendix A for more information.

4 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

5 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 4. State and local government workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006

	Te	otal	Full-time	e workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
All workers	\$26.11	3.0	\$26.71	2.7	\$16.18	5.6
Management occupations	38.56	10.7	38.61	10.9	_	_
Level 11	42.88	4.6	42.88	4.6	_	_
Not able to be leveled	47.63	19.5	48.79	20.7	_	_
Education administrators	42.69	7.7	42.69	7.7	_	_
Level 11	42.98	5.0	42.98	5.0	_	_
Education administrators, elementary and secondary school	45.78	5.2	45.78	5.2	_	_
Business and financial operations occupations Level 8	26.59 22.87	6.3 14.4	26.59 22.87	6.3 14.4	_ _	_
A rabitative and anning aring accounting	20.00	7.0	24.06	0.4		
Architecture and engineering occupations  Engineers	30.80 33.48	7.9 5.9	31.26 34.35	8.1 6.6	_	_
Life, physical, and social science occupations	24.45	4.8	24.51	4.9	_	_
Level 8	24.45 22.64	6.7	24.51	4.9	_	-
Physical scientists	24.21	1.0	24.21	1.0	_	_
Community and social services occupations	25.82	7.7	25.87	7.9	_	_
Level 7	21.79	6.6	21.89	6.7	_	_
Level 9	31.74	6.3	32.09	8.2	_	_
Counselors	29.14	8.9	29.37	9.2	_	_
Level 9	32.44	9.1	32.44	9.1	_	_
Educational, vocational, and school counselors Social workers	34.85 30.10	6.5 12.8	35.46 30.39	6.7 14.6	_ _	_
Legal occupations	31.55	18.9	31.76	23.1	_	_
Education, training, and library occupations	33.75	3.1	34.87	2.5	20.12	7.7
Level 3	15.09	13.6	15.65	9.4	_	_
Level 4	14.85	1.5	14.85	1.5	_	_
Level 6	16.18	5.7	16.50	8.5	15.17	4.9
Level 7	33.95	1.4	35.16	.9	_	_
Level 8	35.82	13.1	35.88	13.1	- 35.23	- 50
Level 9 Level 11	37.57 31.20	.3 3.1	37.63 31.45	4.1	35.23	5.0
Level 12	43.31	3.3	31.43	4.1	_	_
Level 13	39.08	3.4	37.85	2.3	_	_
Not able to be leveled	31.34	5.0	-	_	_	_
Postsecondary teachers	37.28	1.5	36.86	1.0	_	_
Level 11	32.08	1.8	32.61	.5	_	_
Level 12	43.05	3.7	_	_	_	_
Level 13 Arts, communications, and humanities teachers,	39.08	3.4	37.85	2.3	_	_
postsecondary	36.85	11.2	35.28	10.0	_	-
Miscellaneous postsecondary teachers  Primary, secondary, and special education school	35.41	2.2	36.22	2.7	-	_
teachers	35.53	2.3	36.69	1.4	_	-
Level 7	34.61	2.7	35.27	.8	_	_
Level 8	34.51	12.2	34.51	12.2	_	_
Level 9	37.57	.5	37.58	.7	_	-
Preschool and kindergarten teachers  Elementary and middle school teachers	31.14 33.78	11.8 1.7	35.92	.2		_
Level 8	33.78 33.07	9.0	35.92	9.0	l <u>-</u>	
Level 9	36.96	1.5	36.96	1.5	_	_
Elementary school teachers, except special	22.42	1.0	2F 77	1.0		
education Level 8	33.43 33.98	1.0 5.7	35.77 33.98	1.0 5.7	_	_
Level 9	33.98 36.61	2.2	33.98	2.2		-
Middle school teachers, except special and	50.01	2.2	30.01	2.2	_	-
vocational education	37.33	9.4	37.33	9.4	_	_
Secondary school teachers	38.09	1.0	38.23	1.3	_	_
Level 8	36.81	14.7	36.81	14.7	_	_
Level 9	38.48	.1	38.46	.1	_	1 _

Table 4. State and local government workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Te	otal	Full-time	workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
Secondary school teachers, except special and						
Secondary school teachers, except special and vocational education	\$38.12	0.8	\$38.27	1.1	_	
Level 8	φ36.12 37.27	13.7	37.27	13.7	_	_
				_	_	_
Level 9	38.45	.3	38.44	.2	_	_
Vocational education teachers, secondary school	37.65 37.84	5.5 2.5	37.65 37.84	5.5 2.5	_	_
Special education teachers		2.5		2.5	_	_
Level 9	36.71		36.71	3.8	_	_
Special education teachers, secondary school Librarians	37.21 24.22	3.8 8.3	37.21 25.64	8.8	\$18.45	5.0
Level 9	28.71	14.5	30.60	11.9	φ10.43 _	3.0
Library technicians	15.48	5.5	30.00	-		
Teacher assistants	15.40	6.6	15.63	4.3	_	_
Level 3	15.01	13.6	15.65	9.4	_	_
Level 4	14.85	1.5	14.85	1.5		_
L6V61 4	14.00	1.5	14.00	1.5	_	_
Healthcare practitioner and technical occupations	29.08	4.6	28.76	4.9	38.86	23.4
Level 5	29.06	21.3	20.76	21.3	30.00	23.4
Level 7	20.67	1.1	20.68	1.1		-
Level 8	34.62	10.1	34.38	11.9	_	_
Level 9	33.99	5.4	33.99	5.4	_	1 -
Physicians and surgeons	60.38	6.0	33.99	5.4	_	1 -
Registered nurses	29.44	4.6	29.68	4.5		
Therapists	36.19	4.6	35.94	4.8	_	_
Speech-language pathologists	42.33	1.9	33.94	4.0		
Licensed practical and licensed vocational nurses	18.70	2.8	18.65	2.7	_	
Electional practical and licerioca vocational nurses	10.70	2.0	10.00	2.,		
lealthcare support occupations	13.66	5.4	13.87	5.4	_	_
Nursing, psychiatric, and home health aides	13.47	6.0	13.71	6.2	_	_
Nursing aides, orderlies, and attendants	13.41	13.8	-	-	_	_
Protective service occupations	24.80	4.6	24.97	5.0	14.21	15.9
Level 5	19.40	3.5	19.40	3.5	-	15.5
Level 6	23.08	8.2	23.24	8.2	_	_
Level 7	25.93	.9	25.93	.9	_	_
Level 8	29.56	9.9	29.56	9.9	_	_
Level 9	25.82	14.8	25.82	14.8	_	_
Fire fighters	22.39	3.5	22.56	3.1	_	_
Bailiffs, correctional officers, and jailers	19.57	.9	19.57	.9	_	_
Level 5	19.64	1.1	19.64	1.1	_	_
Correctional officers and jailers	19.83	1.2	19.83	1.2	_	_
Level 5	19.64	1.1	19.64	1.1	_	-
Police officers	26.70	1.5	26.75	1.4	_	-
Level 7	26.49	1.5	26.49	1.5	_	-
Police and sheriff's patrol officers	26.83	1.5	26.88	1.4	_	-
Level 7	26.49	1.5	26.49	1.5	-	_
ood preparation and serving related occupations	12.16	9.6	14.02	5.0	10.30	9.9
Building and grounds cleaning and maintenance						
occupations	13.97	3.9	13.98	4.0	_	-
Level 1	12.43	1.1	12.47	1.0	_	-
Level 2	13.50	5.5	13.50	5.5	_	-
Level 3	13.93	4.0	13.93	4.0	_	-
Building cleaning workers	13.22	2.2	13.23	2.2	_	_
Level 1	12.43	1.1	12.47	1.0	_	-
Level 2	13.50	5.5	13.50	5.5	_	-
Level 3	13.93	4.0	13.93	4.0	_	-
Janitors and cleaners, except maids and	46.05		46.00			
housekeeping cleaners	13.25	2.3	13.26	2.3	_	-
Level 1Level 2	12.43 13.70	1.1 6.3	12.47 13.70	1.0 6.3	_	_
		0.5		0.0		-
Personal care and service occupations	11.86	8.8	14.53	6.7	8.22	3.4
Level 3	13.42	10.3	-	-	_	-
December and Grands were and	9.67	8.1	-	-	_	-
Recreation and fitness workers						

Table 4. State and local government workers: Mean hourly earnings1 for full-time and part-time workers2 by work levels<sup>3</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	To	otal	Full-time	workers	Part-time	workers
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
Sales and related occupations	\$21.80	11.1	_	_	-	_
Office and administrative support occupations	17.19	1.4	\$17.46	1.1	\$12.95	8.5
Level 1	7.26	4.7	_	_	7.24	5.1
Level 2	14.49	7.9	14.89	7.5	_	_
Level 3	14.56	1.6	15.05	1.9	-	_
Level 4	15.66	1.9	15.91	2.1	13.64	10.6
Level 5	16.97	4.5	17.00	4.5	_	_
Level 6	19.06	4.7	18.94	4.7	_	_
Level 7	20.56	6.3	20.56	6.3	_	_
First-line supervisors/managers of office and						
administrative support workers	24.64	6.0	24.86	5.8	_	_
Financial clerks	15.03	4.7	15.03	4.7	_	_
Bookkeeping, accounting, and auditing clerks	15.03	4.7	15.03	4.7	_	_
Court, municipal, and license clerks	14.49	2.9	14.49	2.9	-	_
Eligibility interviewers, government programs	18.50	4.1	_	_	_	_
Library assistants, clerical	11.99	2.2	14.31	.8	10.30	2.7
Level 1	7.24	5.1	_	_	7.24	5.1
Level 2	12.08	1.8	_	_	_	_
Dispatchers	17.45	9.3	17.45	9.3	_	_
Secretaries and administrative assistants	17.80	4.5	17.80	4.5	_	_
Level 4	17.31	6.9	17.31	6.9	_	_
Level 5	16.81	9.3	16.81	9.3	_	_
Executive secretaries and administrative assistants	18.92	7.9	18.92	7.9	_	_
Secretaries, except legal, medical, and executive	17.40	7.8	17.40	7.8	_	_
Office clerks, general	16.16	5.5	16.41	6.2	_	_
Construction and extraction occupations	21.59	12.6	21.59	12.6	_	_
Level 7	20.94	9.0	20.94	9.0	_	_
Installation, maintenance, and repair occupations	23.90	5.5	23.95	5.4		
Level 7	23.90 24.66	4.3	23.95	4.3	_	I _
Industrial machinery installation, repair, and maintenance	24.00	4.5	24.00	4.5	_	_
workers	20.36	7.9	20.36	7.9	_	_
Transportation and material maying accurations	19.39	6.3	19.55	6.6		
Transportation and material moving occupations  Level 5					_	_
=	17.98	4.8	17.98	4.8	_	_
Bus drivers  Bus drivers. school	19.04 17.41	4.0	19.49	5.1	_	_
Driver/sales workers and truck drivers	17.41	2.5 3.6	17.60	3.6	_	_
Dilver/Sales Workers and track univers	17.00	3.0	17.00	3.0	_	_

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

occupation's rank within each factor. The points are summed to determine the

occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendix A for more information.

4 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

5 The relative standard error (RSE) is the standard error expressed as a

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

3 Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the

percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

 $\label{thm:combined} \begin{tabular}{ll} Table 5. \textbf{Combined work levels}^1 \textbf{ for civilian workers: Mean hourly earnings}^2 \textbf{ for full-time and part-time workers}^3, \\ \textbf{Washington-Baltimore, DC-MD-VA-WV, April 2006} \\ \end{tabular}$ 

ì	Total		Full-time workers		Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
All workers	\$22.68	3.0	\$24.32	3.3	\$11.78	3.9
Management occupations	40.46	4.7	40.42	4.9	_	_
Group II	17.02	15.2	-	4.3	_	_
Group III	34.89	7.2	_	_	_	_
Group IV	63.90	7.4	_	_	_	_
General and operations managers	41.39	15.9	41.39	15.9	_	_
Group III	28.81	11.5	28.81	11.5	_	_
Marketing and sales managers	34.96	7.0	34.96	7.0	_	_
Group III	40.79	11.1	-	_	_	_
Marketing managers	29.22 40.23	8.1 5.8	29.22 40.23	8.1 5.8	_	_
Sales managers  Computer and information systems managers	52.66	6.6	52.76	6.2	_	_
Group III	57.77	6.2	57.77	6.2	_	_
Financial managers	44.66	8.9	45.04	8.8	_	_
Group III	39.52	10.1	40.07	10.8	_	_
Construction managers	42.44	6.8	42.44	6.8	_	_
Group III	42.81	6.6	42.81	6.6	_	_
Education administrators	30.28	11.2	30.28	11.2	-	_
Group III	31.05	4.1	_	_	_	_
Education administrators, elementary and secondary						
school	33.47	9.7	33.47	9.7	_	_
Group III	31.54	6.1	31.54	6.1	_	_
Education administrators, postsecondary	36.91	27.8	36.91	27.8	_	_
Medical and health services managers	36.80	4.9	36.80	4.9	_	_
Social and community service managers	33.30	39.1	33.30	39.1	_	_
Business and financial operations occupations	31.37	5.5	31.36	5.7	_	_
Group II	24.01	6.5	_	_	_	_
Group III	36.56	4.4		-	_	_
Cost estimators	34.00	7.2	34.00	7.2	_	_
Human resources, training, and labor relations	00.50	477	00.70	40.0		
specialists	36.53	17.7	36.76	18.0	_	_
Group III Employment, recruitment, and placement specialists	37.29 37.51	18.4 21.3	- 37.51	21.3	_	_
Group III	37.51	21.3	37.51	21.3	_	_
Management analysts	36.14	5.7	36.14	5.7	_	_
Group II	27.94	12.1	27.94	12.1	_	_
Group III	37.92	2.0	37.92	2.0	_	_
Accountants and auditors	30.99	4.6	31.17	4.8	_	_
Group II	25.93	8.6	25.59	9.7	_	_
Group III	33.84	3.9	33.99	4.3	_	_
Budget analysts	37.75	9.7	37.75	9.7	-	_
Group III	40.07	8.2	40.07	8.2	_	_
Financial analysts and advisors	33.01	24.3	33.01	24.3	_	_
Group II	28.96	21.8	_	_	_	_
Group III	45.95	25.6	_ 25.26	16.0	_	_
	25.36	16.9	25.36	16.9	_	_
Loan counselors and officers	29.26 29.26	13.3 13.3	26.62 26.62	16.4 16.4	_	
Loan onicers	29.20	10.0	20.02	10.4	_	
Computer and mathematical science occupations	39.31	2.6	39.26	2.5	_	_
Group II	26.14	2.5	_	-	_	_
Group III	42.58	4.3	_	-	_	-
Group IV	61.06	8.3	_		_	-
Computer programmers	39.02	6.9	39.28	7.5	_	-
Group II	25.18	.9	25.18	.9	_	_
Group III	48.54	18.8	41 11	- 2.9	_	_
Computer software engineers	41.11	2.8	41.11	2.8	_	_
Group III  Computer software engineers, applications	42.66 40.24	1.4 2.4	40.24	2.4	_	_
Group III	43.24	.9	43.24	.9	_	
Computer software engineers, systems software	44.00	6.6	44.00	6.6	_	-
Group III	40.34	1.6	40.34	1.6	_	_
Computer support specialists	33.03	7.5	33.03	7.5	_	_
	- 3.00	,		, ,	l .	1

 $\label{thm:combined} \begin{tabular}{ll} Table 5. {\bf Combined work levels}^1 \ for \ civilian \ workers: Mean \ hourly \ earnings}^2 \ for \ full-time \ and \ part-time \ workers}^3, \ Washington-Baltimore, DC-MD-VA-WV, \ April \ 2006 \ — \ Continued \end{tabular}$ 

Mean		To	otal	Full-time	workers Part-		time workers	
Group III	Occupation <sup>4</sup> and level	Mean	error <sup>5</sup>	Mean	error <sup>5</sup>	Mean	Relative error <sup>5</sup> (percent)	
Group III	Computer systems analysts —Continued							
Database administrators		\$43.41	6.1	\$42.70	5.3	_	_	
Network and computer systems administrators   34.31   7.3   34.50   7.3   41.50   41.50			1			_	_	
Group   II								
Network systems and data communications analysts   33.85   11.7   33.85   11.7   33.85   11.7   33.85   33.85   11.7   33.85					-			
Architecture and engineering occupations   36.30   4.0   36.86   4.3   -   -			1	1		_	_	
Stroup	,			1		_	-	
Group III	Architecture and engineering occupations	36.30	4.0	36.86	4.3	_	_	
Engineers	Group II	25.03	2.0	_	_	_	_	
	Group III	43.86	5.6	_	_	_	_	
Stroup III	Engineers	40.68	4.9	41.03	5.3	_	_	
Civil engineers	Group II	27.99	6.8	_	_	_	_	
Group III	Group III	43.71	5.0	_	_	_	_	
Group III	Civil engineers	37.40	9.7	37.40	9.7	_	_	
Electrical and electronics engineers		41.51	14.5	41.51	14.5	_	_	
Electronics engineers, except computer			3.1	38.59	3.1	_	_	
Electronics engineers, except computer	•		5.6		-	_	_	
Engineering technicians, except drafters   25.37   2.6   25.37   2.6   -   -   -	Electronics engineers, except computer	38.10	3.1	38.10	3.1	_	_	
Group III		25.37	2.6	25.37	2.6	_	_	
Group III	Life, physical, and social science occupations	30.80	3.0	30.82	3.0	_	_	
Life scientists	Group II	20.81	3.5	_	_	_	_	
Physical scientists	Group III	36.42	9.6	_	_	_	_	
Group III	Life scientists	30.67	7.8	30.67	7.8	_	_	
Environmental scientists and specialists, including health	Physical scientists	34.17	14.9	34.17	14.9	_	_	
Environmental scientists and specialists, including health	Group III	39.52	30.4	_	_	_	_	
health		28.98	15.3	28.98	15.3	_	-	
Economists		28 98	15.3	28 98	15.3	_	_	
Market and survey researchers         33.83         10.1         33.83         10.1         - <td></td> <td></td> <td></td> <td></td> <td></td> <td>_</td> <td>_</td>						_	_	
Market research analysts   33.83   10.1   33.83   10.1   -   -			1	1	-	_	_	
Scroup II			1	1		_	_	
Scroup III	Community and social services occupations	21.61	7.0	22.59	5.9	_	_	
Counselors	Group II	18.04	6.1	_	_	_	_	
Scroup   I	Group III	31.61	6.2	_	_	_	_	
Group III	Counselors	25.21	8.8	25.33	9.3	_	_	
Educational, vocational, and school counselors   32.33   9.3   32.78   9.8   -   -     -	Group II	19.99	5.5	_	_	_	_	
Group III	Group III	32.64	8.3	_	_	-	_	
Social workers	Educational, vocational, and school counselors	32.33	9.3	32.78	9.8	_	_	
Section   I	Group III	34.63	7.3	34.63	7.3	-	_	
Child, family, and school social workers   18.89   7.8   20.44   11.5   -   -	Social workers	25.49	7.2	26.28	10.2	_	_	
Strong   I	Group II	19.63	9.5	-	-	_	_	
Miscellaneous community and social service specialists Group II   16.70   7.8   17.78   9.0   -   -   -	Child, family, and school social workers	18.89		20.44	11.5	_	_	
Group II			1	-	-	_	_	
Social and human service assistants	Miscellaneous community and social service specialists		7.8	17.78	9.0	_	_	
Composition	Group II	16.70	7.8	_	_	-	_	
Legal occupations	Social and human service assistants	15.56	7.2	_	_	_	_	
Lawyers       69.35       6.4       67.44       6.2       -       -         Group III       65.03       14.1       -       -       -       -         Education, training, and library occupations       29.77       6.6       30.74       7.2       \$18.76       6.8         Group I       11.23       6.9       - <t< td=""><td>Group II</td><td>15.56</td><td>7.2</td><td>_</td><td>_</td><td>_</td><td>_</td></t<>	Group II	15.56	7.2	_	_	_	_	
Group III	Legal occupations	00.5=			2.5			
Group I         11.23         6.9         -         <			1	67.44	6.2	_	_	
Group I         11.23         6.9         -         <	Education, training, and library occupations	29 77	66	30.74	7.2	\$18.76	6.8	
Group II     26.21     11.2     -     -     -     -       Group III     36.01     1.4     -     -     -     -       Group IV     47.24     10.2     -     -     -     -       Postsecondary teachers     36.85     10.8     36.39     11.1     46.19     11.3       Group III     37.76     3.8     -     -     -     -       Group IV     47.24     10.2     -     -     -     -       Business teachers, postsecondary     41.14     8.9     -     -     -     -       Math and computer teachers, postsecondary     32.26     24.4     -     -     -     -     -				55.74	'	4.5.75	-	
Group III     36.01     1.4     -     -     -     -       Group IV     47.24     10.2     -     -     -     -       Postsecondary teachers     36.85     10.8     36.39     11.1     46.19     11.3       Group III     37.76     3.8     -     -     -     -     -       Group IV     47.24     10.2     -     -     -     -       Business teachers, postsecondary     41.14     8.9     -     -     -     -       Math and computer teachers, postsecondary     32.26     24.4     -     -     -     -			1	_	_	_	_	
Group IV         47.24         10.2         -				_	_	_	_	
Postsecondary teachers       36.85       10.8       36.39       11.1       46.19       11.3         Group III       37.76       3.8       -       -       -       -       -         Group IV       47.24       10.2       -       -       -       -       -         Business teachers, postsecondary       41.14       8.9       -       -       -       -       -         Math and computer teachers, postsecondary       32.26       24.4       -       -       -       -       -			1	_	_	_	l _	
Group III       37.76       3.8       -			1	36 39	11 1	46 19	11 3	
Group IV       47.24       10.2       -       -       -       -         Business teachers, postsecondary       41.14       8.9       -       -       -       -         Math and computer teachers, postsecondary       32.26       24.4       -       -       -       -					''-'	-5.13	'	
Business teachers, postsecondary			1	I _	I -	l _	_	
Math and computer teachers, postsecondary 32.26 24.4				I .	I -	I .	-	
				I =	1		_	
Group III				I .	I -	I .	-	
	G10up III	44.50	22.5					

 $\label{thm:combined} Table~5.~\textbf{Combined work levels}^1~\textbf{for civilian workers: Mean hourly earnings}^2~\textbf{for full-time and part-time workers}^3,\\ \textbf{Washington-Baltimore, DC-MD-VA-WV, April 2006} \\ — \texttt{Continued}$ 

	T	otal	Full-time	workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
Social sciences teachers, postsecondary	\$49.71	3.5	\$47.83	2.7	_	_
Group IV	52.62	7.1	Ψ47.00		_	_
Arts, communications, and humanities teachers,	02.02	/				
postsecondary	38.46	9.8	38.20	10.3	_	_
Group III	35.82	4.8	-	-	_	_
English language and literature teachers,						
postsecondary	32.04	5.4	32.96	5.4	_	_
Group III	30.58	6.9	_	_	_	_
Miscellaneous postsecondary teachers	28.02	13.7	27.99	14.4	_	_
Group III	36.47	4.6	_	_	_	_
Primary, secondary, and special education school						
teachers	33.51	3.6	34.49	3.3	\$18.43	7.5
Group II	27.15	12.5	_	_	_	_
Group III	36.02	1.3	_	_	_	_
Preschool and kindergarten teachers	22.06	21.2	21.11	22.0	_	_
Group II	20.66	22.3		-	_	_
Preschool teachers, except special education	14.79	21.7	_		_	_
Group II	14.79	21.7	_		_	_
Elementary and middle school teachers	32.77	1.6	34.62	.6	_	_
Group II	26.83	9.3			_	_
Group III	34.96	1.1	_	_	_	_
Elementary school teachers, except special						
education	32.71	1.4	34.82	1.0	_	_
Group II	26.64	8.9	33.23	3.5	_	_
Group III	35.08	2.2	35.26	1.9	_	_
Middle school teachers, except special and						
vocational education	33.27	11.1	33.27	11.1	_	_
Group III	34.16	12.0	34.16	12.0	_	_
Secondary school teachers	37.07	2.8	37.17	3.0	_	_
Group II	36.37	5.7	_	_	_	_
Group III	37.21	3.0	_	_	_	_
Secondary school teachers, except special and						
vocational education	37.03	2.8	37.13	3.0	_	_
Group II	36.48	4.0	37.45	5.8	_	_
Group III	37.13	3.1	37.08	3.2	_	_
Vocational education teachers, secondary school	37.65	5.5	37.65	5.5	_	_
Special education teachers	36.98	3.7	37.34	3.2	_	_
Group III	36.93	2.9	_	_	_	_
Special education teachers, preschool,						
kindergarten, and elementary school	36.40	5.0	_	_	_	_
Special education teachers, secondary school	37.21	3.8	37.21	3.8	_	_
Librarians	25.45	7.3	26.40	7.6	18.69	4.8
Group II	27.45	11.1	28.92	10.7	19.72	6.3
Group III	25.18	10.7	25.62	10.9	_	_
Library technicians	17.41	4.2	17.58	5.3	_	_
Group II	17.53	11.5		-	_	_
Teacher assistants	11.54	7.9	11.45	9.7	11.98	10.2
Group I	11.24	6.9	11.33	9.4	10.71	7.9
ata danian automorphismant a contra contra Pr						
rts, design, entertainment, sports, and media	20 47	0.7	20.26	2.7		
occupations	30.47	3.7	30.36	3.7	_	_
Group III	20.38	8.7	_		_	_
Group III	39.04 22.78	7.7 14.1	21.81	14.8	_	-
DesignersGraphic designers	27.63	16.0	26.12	17.7	_	_
Public relations specialists	28.88	14.2	28.88	14.2		-
Writers and editors	26.66 34.27	11.8	34.27	14.2	_	-
Editors	31.15	21.6	31.15	21.6	_	-
ealthcare practitioner and technical occupations	27.53	6.4	27.63	6.9	27.03	6.5
Group I	15.31	8.1	_	-	_	-
Group II	23.88	5.2	_	_	_	-
Group III	34.89	5.6	_		-	-
Physicians and surgeons	53.95	18.4	53.79	18.6	_	-
O III	42.43	24.4	_	-	_	I –
Group III Registered nurses	42.43		30.22	2.1	33.06	3.3

 $\label{thm:combined} \begin{tabular}{ll} Table 5. {\bf Combined work levels}^1 \ for \ civilian \ workers: Mean hourly earnings}^2 \ for \ full-time \ and \ part-time \ workers}^3, \ Washington-Baltimore, DC-MD-VA-WV, \ April \ 2006 \ — \ Continued \end{tabular}$ 

	To	otal	Full-time	e workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
Pagistared pursos, Continued						
Registered nurses –Continued	\$30.02	2.9	\$28.52	6.3	\$32.77	3.1
Group IIGroup III	31.39	3.4	31.06	3.4	34.25	5.4
·	30.42	7.8	29.55	6.1	33.01	23.6
TherapistsGroup II	27.50	13.0	29.55	0.1	33.01	23.0
·	32.86	10.4	_	_	_	_
Group III	41.07	3.8	41.22	4.4	_	_
Speech-language pathologists			l	5.7	_	_
Clinical laboratory technologists and technicians	19.03 14.53	5.6 1.2	19.02	5.7	_	_
Group II	19.78	4.5	_	_	_	_
Group II					_	_
Medical and clinical laboratory technologists	23.65	6.5	23.80	7.5	_	_
Group II	21.73	3.1	21.82	2.5	_	_
Medical and clinical laboratory technicians	15.42	4.8	15.42	4.8	_	_
Group I	14.53	1.2	14.53	1.2	_	_
Group II	16.86	3.0	16.86	3.0	_	_
Diagnostic related technologists and technicians	26.27	9.1	24.43	6.8	_	_
Group II	24.59	8.6	_	_	_	-
Radiologic technologists and technicians  Health diagnosing and treating practitioner support	25.61	11.2	_	_	_	-
technicians	14.64	4.8	_	_	_	_
Pharmacy technicians	13.99	4.9	_	_	_	_
Licensed practical and licensed vocational nurses	21.06	2.7	20.93	3.4	_	_
Group II	21.06	2.8	20.92	3.4	-	_
Healthcare support occupations	12.20	2.2	12.58	2.9	10.34	6.2
Group I	11.69	2.6	_	_	_	_
Group II	16.44	6.4	_	_	_	_
Nursing, psychiatric, and home health aides	11.86	2.7	12.07	2.1	10.95	8.3
Group I	11.81	3.0			_	_
Nursing aides, orderlies, and attendants	11.99	2.2	11.96	2.5	12.23	6.6
Group I	11.98	2.5	11.94	2.9	12.25	6.6
Miscellaneous healthcare support occupations	12.62	5.6	13.11	5.6	-	_
Group I	11.65	5.1		_	_	_
Group II	17.12	5.5	_	_	_	_
Medical assistants	13.25	5.4	13.22	5.6	-	_
Protective service occupations	21.09	4.9	22.41	4.7	10.33	13.7
Group I	11.67	5.3	_	_	_	_
Group II	23.91	4.0	_	_	_	_
Group III	29.14	17.8	_	_	_	_
Fire fighters	22.39	3.5	22.56	3.1	_	_
Group II	22.56	3.1	22.56	3.1	_	_
Bailiffs, correctional officers, and jailers	19.57	.9	19.57	.9	_	_
Group II	19.87	1.2	-		_	_
Correctional officers and jailers	19.83	1.2	19.83	1.2	_	_
Group II	19.87	1.2	19.87	1.2	_	_
Police officers	26.55	1.5	26.59	1.4	_	_
Group II		1.5			_	_
Police and sheriff's patrol officers	26.67	1.4	26.72	1.3	_	_
Group II	25.54	1.5	25.59	1.3	_	_
Security guards and gaming surveillance officers	11.24	6.3	11.31	5.2	11.08	21.4
Group I	10.15	4.1	'	5.2		21.4
Group II	17.23	13.8	_	1 .	_	-
Security guards	11.23	6.3	11.31	5.2	11.08	21.4
Group I	10.15	4.1	10.70	4.6	8.88	3.2
Group II	17.23	13.8	-	-	-	-
Food preparation and serving related occupations	8.41	10.9	10.30	4.5	6.33	4.4
Group I	7.82	9.1		_	-	-
Group II	17.45	17.2	_	_	_	_
First-line supervisors/managers, food preparation and	17.40	''.2	_	_	_	_
serving workers	14.65	22.5	16.30	11.1	_	_
Group II	18.98	16.7	-	-	-	_
First-line supervisors/managers of food preparation	4	00.0	46.45	46.		
and serving workers	14.70	22.8	16.42	10.4	_	_
Group II	19.39	14.3	19.39	14.3	l .	1

 $\label{thm:combined} \begin{tabular}{ll} Table 5. {\bf Combined work levels}^1 \ for \ civilian \ workers: Mean hourly earnings}^2 \ for \ full-time \ and \ part-time \ workers}^3, \ Washington-Baltimore, DC-MD-VA-WV, \ April \ 2006 \ — \ Continued \end{tabular}$ 

	T	otal	Full-time	workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
Cooks	\$10.92	2.3	\$11.13	2.9	\$10.05	11.9
Group I	10.81	2.6			_	_
Cooks, institution and cafeteria	11.97	5.8	11.99	6.4	_	_
Group I	11.74	6.0	11.77	6.2	_	_
Cooks, restaurant	11.38	1.5	11.52	.5	10.90	6.5
Group I	11.36	1.8	11.50	.1	10.90	6.5
Cooks, short order	10.81	4.5	_		_	_
Group I	10.81	4.5	_	_	_	_
Food preparation workers	10.13	9.8	_	_	_	_
Group I	9.84	11.6	_	_	_	_
Food service, tipped	4.52	10.0	4.66	9.6	4.45	11.6
Group I	4.52	10.0	_	-	-	_
Bartenders	6.72	9.9	_	_	_	_
Group I	6.72	9.9	_		_	_
Waiters and waitresses	3.32	7.3	3.25	22.9	3.36	1.5
Group I	3.32	7.3	3.25	22.9	3.36	1.5
Dining room and cafeteria attendants and bartender	0.02	'.5	0.20	22.3	3.30	1.5
helpers	7.89	14.5	_	_	6.44	10.2
Group I	7.89	14.5	l _		6.44	10.2
Fast food and counter workers	8.33	6.9	10.20	10.3	7.24	2.0
			10.20	10.3	7.24	2.0
Group I	8.33	6.9	_		_	-
Combined food preparation and serving workers,	0.00	6.7	10.00	445	7.07	1.0
including fast food	8.08	6.7	10.26	14.5	7.07	1.9
Group I	8.08	6.7	10.26	14.5	7.07	1.9
Counter attendants, cafeteria, food concession, and	0.00					
coffee shop	9.83	9.8	_	_	_	_
Group I	9.83	9.8	_	_	_	_
Dishwashers	9.46 9.46	11.8 11.8	_	_	8.17 8.17	3.9 3.9
uilding and grounds cleaning and maintenance occupations	11.12 10.61	5.6 3.9	12.32	4.4	9.02	3.8
Group II	23.05	7.3	_	_	_	_
First-line supervisors/managers, building and grounds	20.00					
cleaning and maintenance workers	17.77	22.7	_	_	_	_
Building cleaning workers	10.82	5.9	11.94	4.7	8.96	3.9
Group I	10.50	4.0	_		-	_
Janitors and cleaners, except maids and	10.50	4.0				
housekeeping cleaners	10.86	8.0	12.48	5.9	8.91	4.5
Group I	10.45	5.6	11.85	4.1	8.91	4.5
Maids and housekeeping cleaners	10.43	1.7	10.79	1.9	-	4.5
Group I	10.84	1.7	10.79	1.9	_	_
Grounds maintenance workers	14.13	10.7	14.18	12.3	_	_
Landscaping and groundskeeping workers	14.13	10.7	14.18	12.3	_	_
Landscaping and groundskeeping workers	1-1.13	10.7	1-1.10	12.3	_	_
ersonal care and service occupations	15.04	6.9	16.49	9.9	10.53	9.4
Group I	10.28	2.9	- 10.49	3.5	-	3.4
Group II	21.59	9.4	l		_	-
Barbers and cosmetologists	18.72	14.9	19.12	14.0	_	1 -
Group II	20.30	10.4	13.12	14.0	_	_
Hairdressers, hairstylists, and cosmetologists	18.72	14.9	19.12	14.0	_	_
Group II	20.30	10.4	- 13.12	14.0	_	-
Baggage porters, bellhops, and concierges	11.55	3.3	l	[	_	_
Group I	11.55	3.3	_	_	_	_
Child care workers	9.00	1.8	9.18	5.8	8.28	5.2
Group I	8.81	1.8	8.97	5.9	8.28	5.2
•	11.28	5.9	0.87	3.9	8.87	11.4
Recreation and fitness workers		1	I .	1 .	0.01	11.4
·	11.05	8.5	_		_	-
Group II Fitness trainers and aerobics instructors	12.01	13.6	_		_	-
	13.00	1.4	_		_	-
Recreation workers	10.06	6.3	_		_	_
Group I	9.33	8.0	_		_	-
alos and related occupations	16 74	0.0	20.11	0.1	0.40	2.4
ales and related occupations	16.74	8.8	20.11	8.1	8.48	2.1
Group I	10.38	3.9				

 $\label{thm:combined} \begin{tabular}{ll} Table 5. {\bf Combined work levels}^1 \ for \ civilian \ workers: Mean hourly \ earnings}^2 \ for \ full-time \ and \ part-time \ workers}^3, \ Washington-Baltimore, DC-MD-VA-WV, \ April \ 2006 \ — \ Continued \end{tabular}$ 

	T	otal	Full-time	e workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
Sales and related occupations –Continued	¢22.40	0.4				
Group II	\$23.19 44.34	9.4	_	_	_	_
First-line supervisors/managers, sales workers	17.45	15.4	\$17.45	15.4		_
Group I	12.33	6.9	\$17.43	15.4		
Group II	17.74	5.4	_	_		_
First-line supervisors/managers of retail sales workers	16.93	16.6	16.93	16.6	_	_
Group I	12.33	6.9	12.33	6.9	_	_
Group II	17.07	5.2	17.07	5.2	_	_
Retail sales workers	10.53	7.1	12.28	9.0	\$8.45	2.2
Group I	9.76	3.0	_	_	-	
Group II	21.70	9.2	_	_	_	_
Cashiers, all workers	9.28	3.8	10.52	5.0	8.30	3.5
Group I	9.27	4.2	_	_	_	_
Cashiers	9.28	3.8	10.52	5.0	8.30	3.5
Group I	9.27	4.2	10.63	5.5	8.30	3.5
Counter and rental clerks and parts salespersons	9.73	13.7	10.86	17.7	_	-
Group I	9.73	13.7	_	_	-	_
Retail salespersons	12.60	14.1	14.26	14.0	8.94	.1
Group I	10.74	8.4	12.08	9.1	8.64	3.0
Group II	21.70	9.2	22.35	5.0	_	_
Securities, commodities, and financial services sales						
agents	60.06	16.6	60.06	16.6	_	_
Sales representatives, wholesale and manufacturing	30.90	11.3	30.90	11.3	_	_
Group II	25.56	8.6	_	_	_	_
Group III	44.08	22.0	_	_	_	-
Sales representatives, wholesale and manufacturing, technical and scientific products	41.33	26.7	41.33	26.7	_	_
Sales representatives, wholesale and manufacturing,						
except technical and scientific products	27.01	9.7	27.01	9.7	_	_
Miscellaneous sales and related workers	21.93 22.38	7.6 9.7	23.59	6.7	-	_
·						
Office and administrative support occupations	16.32	1.7	16.87	1.6	12.41	4.3
Group I	13.77	2.0	_	_	_	_
Group II	20.53	2.5	_	_	_	_
First-line supervisors/managers of office and	24.64	1 44	24.66	4.4		
administrative support workers	24.64 23.95	4.4 2.9	24.66 23.98	4.4 2.9	_	_
Group II Financial clerks	25.95 15.57	3.2	15.99	3.6	12.44	13.2
Group I	13.42	4.3	15.99	3.6	13.44	13.2
Group II	20.16	5.6	_	_	_	_
Bill and account collectors	13.66	5.5	13.85	5.1		
Billing and posting clerks and machine operators	16.52	4.0	16.52	4.0		
Group I	16.54	4.7	16.54	4.7	_	_
Bookkeeping, accounting, and auditing clerks	17.27	6.5	17.46	7.8	16.41	19.0
Group I	13.82	4.4	14.52	5.8	- 10.41	13.0
Group II	20.77	6.8	21.14	8.7	_	_
Tellers	12.16	2.3	12.48	1.7	11.21	2.5
Group I	11.76	5.9	11.95	6.5	11.20	3.1
Court, municipal, and license clerks	21.94	26.0	14.49	2.9	_	-
Group II	23.85	27.2	_	_	_	_
Customer service representatives	15.25	4.9	15.78	4.9	_	_
Group I	13.71	3.2	14.31	2.5	_	-
Group II	18.65	2.1	18.65	2.1	_	-
Eligibility interviewers, government programs	18.28	3.1	18.57	3.1	_	-
Group II	18.72	3.8	18.57	3.1	-	-
File clerks	13.93	12.0	-	-	_	-
Group I	13.93	12.0	_	_	_	-
Hotel, motel, and resort desk clerks	10.45	5.0	_	_	_	_
Group I	10.45	5.0			_	-
Interviewers, except eligibility and loan	11.32	10.0	12.99	5.1	_	-
Group I	10.97	9.5		l . <del>.</del> .	_	
Library assistants, clerical	11.37	5.0	12.31	11.4	10.30	2.7
Group I	11.36	5.5	12.24	12.0	10.38	1.9

 $\label{thm:combined} \begin{tabular}{ll} Table 5. {\bf Combined work levels}^1 \ for \ civilian \ workers: Mean hourly earnings}^2 \ for \ full-time \ and \ part-time \ workers}^3, \ Washington-Baltimore, DC-MD-VA-WV, \ April \ 2006 \ — \ Continued \end{tabular}$ 

	To	otal	Full-time	workers	Part-time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
Order clerks	\$15.50	2.5	\$15.62	2.5	_	_
Group I	15.29	1.8	15.38	1.8	_	_
	13.23	5.6	13.49	5.5	\$9.85	12.1
Receptionists and information clerks						
Group I Reservation and transportation ticket agents and travel	13.03	5.6	13.49	5.5	9.85	12.1
clerks	16.49	7.8	-	_	_	_
Dispatchers	16.01	7.3	16.01	7.3	_	_
Production, planning, and expediting clerks	21.29	5.4	21.29	5.4	_	_
Shipping, receiving, and traffic clerks	13.57	15.8	13.70	17.1	_	_
Group I	14.99	26.6	14.99	26.6	_	_
Stock clerks and order fillers	10.20	11.9	10.79	10.1	8.07	4.3
Group I	9.90	9.6	10.44	7.9	8.07	4.3
Secretaries and administrative assistants	20.04	2.7	20.31	2.6	14.87	7.9
Group I	16.15	3.9	_			_
Group II	21.44	6.1	_	_	_	_
Executive secretaries and administrative assistants	23.57	7.1	24.00	7.5	_	_
Group I	16.86	4.5	16.75	8.2	_	-
	23.28			-	_	_
Group II		5.9	23.28	5.9	_	_
Medical secretaries	14.05	5.8	14.56	4.8	_	_
Group I	14.08	5.8	14.60	4.8	_	_
Secretaries, except legal, medical, and executive	17.30	5.3	17.39	5.4	_	_
Group I	16.57	6.0	16.89	6.4	_	_
Group II	17.78	9.3	17.67	9.2	_	_
Computer operators	16.72	15.3	17.24	13.7	_	_
Data entry and information processing workers	13.48	9.3	13.70	9.4	_	_
Group I	12.43	8.6	_	_	_	_
Data entry keyers	13.48	9.3	13.70	9.4		
		1	13.70	3.4	_	_
Group I	12.43	8.6	-	- 10.0	_	_
Insurance claims and policy processing clerks	17.57	13.4	19.01	13.3	_	_
Office clerks, general	14.79	4.3	15.54	3.5	_	_
Group I	14.16	2.2	14.87	2.2	_	_
Group II	18.46	5.6	18.46	5.6	-	_
Construction and extraction occupations	18.97	3.3	18.97	3.3	_	_
Group I	13.72	5.0	_		_	_
Group II	21.76	2.7	_	_	_	_
First-line supervisors/managers of construction trades						
and extraction workers	26.62	2.2	26.84	2.1	_	_
Group II	26.25	.5	26.25	.5	_	_
		2.6		2.6	_	_
Carpenters	20.20	1	20.20		_	_
Group II	20.20	2.6	20.20	2.6	_	_
Construction laborers	11.89	11.3	11.89	11.3	_	-
Group I	11.89	11.3	11.89	11.3	_	-
Construction equipment operators	19.76	14.6	19.76	14.6	_	-
Group II  Operating engineers and other construction equipment	21.03	26.7	_	-	_	_
operators	20.68	22.3	20.68	22.3	_	_
Group II	21.03	26.7	21.03	26.7	_	_
Electricians	25.37	9.9	25.37	9.9	_	_
Group II	26.72	3.7	26.72	3.7	_	
					-	-
Pipelayers, plumbers, pipefitters, and steamfitters  Group II	19.84 21.20	12.3 7.0	19.84 –	12.3	_	_
Plumbers, pipefitters, and steamfitters	21.43	6.2	21.43	6.2	_	-
Group II	21.43	6.2	21.43	6.2	_	-
Helpers, construction trades	12.68	9.2	12.68	9.2	_	_
Group I	12.60	9.9	-	-	-	_
nstallation, maintenance, and repair occupations	23.95	1.8	23.87	1.7	_	_
Group I	14.80	7.1	_	-	_	-
Group II	25.13	2.6	_	_	_	_
First-line supervisors/managers of mechanics, installers,						
and repairers	29.12	3.6	29.12	3.6	_	_
Group II	27.60	7.6	27.60	7.6	_	_
	21.00	1.0	27.00	1.0	_	-
Radio and telecommunications equipment installers and	20.20	2.0	20.20	20		
repairers Group II	29.30	2.0	29.30	2.0	_	_
	29.30	2.0	. –	. – 1	_	1 -

 $\label{thm:combined} Table~5.~\textbf{Combined work levels}^1~\textbf{for civilian workers: Mean hourly earnings}^2~\textbf{for full-time and part-time workers}^3,\\ \textbf{Washington-Baltimore, DC-MD-VA-WV, April 2006} \\ -- Continued$ 

	To	otal	Full-time	workers	Part-time	workers
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
Telecommunications equipment installers and						
repairers, except line installers	\$29.30	2.0	\$29.30	2.0		
Group II	\$29.30 29.30	2.0	29.30	2.0	_	_
Automotive technicians and repairers	29.30	10.4	29.30	10.4	_	_
	24.51	4.4	22.02	10.4	_	_
Group II  Automotive service technicians and mechanics	24.51 26.74		26.74		_	_
		4.5	27.37	4.5	_	_
Group II	27.37	1.0		1.0	_	_
Bus and truck mechanics and diesel engine specialists	22.26	8.7	22.26	8.7	_	_
Group II	22.26	8.7	22.26	8.7	_	_
Industrial machinery installation, repair, and maintenance	0.4 ===					
workers	21.77	6.2	21.77	6.2	_	_
Group II	21.19	3.1			_	_
Industrial machinery mechanics	21.30	3.8	21.30	3.8	_	_
Group II	21.31	3.9	21.31	3.9	_	_
Maintenance and repair workers, general	21.87	10.8	21.87	10.8	_	_
Group II	20.57	5.6	20.57	5.6	_	_
Line installers and repairers	25.36	6.4	25.36	6.4	_	_
Group II	26.64	2.8	_	_	_	_
Telecommunications line installers and repairers	24.86	8.6	24.86	8.6	_	_
Group II	26.64	4.2	26.64	4.2	_	_
Miscellaneous installation, maintenance, and repair						
workers	17.18	19.3	17.25	19.5	-	_
Production occupations	14.38	4.4	14.65	3.9	\$11.07	9.8
Group I	12.77	6.8	_	_	_	_
Group II	18.67	5.7	_	_	_	_
First-line supervisors/managers of production and						
operating workers	20.36	8.0	20.36	8.0	_	_
Group II	20.36	8.0	20.36	8.0	_	_
Electrical, electronics, and electromechanical						
assemblers	15.56	3.2	15.56	3.2	_	_
Printers	18.80	15.6	19.58	14.0	_	_
Printing machine operators	17.17	16.3	17.94	15.0	_	_
Laundry and dry-cleaning workers	10.60	9.2	10.60	9.2	_	_
Group I	10.60	9.2	10.60	9.2	_	_
Miscellaneous textile, apparel, and furnishings workers	14.99	2.0	10.00	3.2		-
Miscellaneous production workers	14.99	2.0	13.25	10.0		_
wiscellarieous production workers	_	_	13.23	10.0	_	_

Table 5. Combined work levels<sup>1</sup> for civilian workers: Mean hourly earnings<sup>2</sup> for full-time and part-time workers<sup>3</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	To	otal	Full-time	workers	Part-time	time workers	
Occupation <sup>4</sup> and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	
Transportation and material moving occupations	\$18.11	5.1	\$19.80	6.1	\$9.06	5.7	
Group I	13.03	6.6	_	_	_	_	
Group II	20.82	4.2	_	_	_	_	
First-line supervisors/managers of transportation and							
material-moving machine and vehicle operators	28.44	8.3	28.44	8.3	_	_	
Group II	25.80	6.8	25.80	6.8	-	_	
Bus drivers	17.81	6.9	18.08	7.7	_	_	
Group I	15.05	17.8	_	_	-	_	
Bus drivers, school	15.56	14.2	_	_	-	_	
Group I	15.05	17.8	_	_	_	_	
Driver/sales workers and truck drivers	16.27	11.1	16.58	11.2	_	_	
Group I	14.79	10.4	_	_	_	_	
Group II	22.04	9.7	_	_	_	_	
Truck drivers, heavy and tractor-trailer	17.05	11.1	17.13	11.4	_	_	
Group I	14.42	5.2	14.40	5.4	_	_	
Group II	22.25	9.0	22.25	9.0	_	_	
Truck drivers, light or delivery services	13.08	9.4	13.08	9.4	_	_	
Group I	13.08	9.4	13.08	9.4	_	_	
Industrial truck and tractor operators	17.26	11.7	17.26	11.7	_	_	
Group I	16.54	11.7	16.54	11.7	_	_	
Laborers and material movers, hand	11.22	3.1	12.30	5.1	9.27	4.7	
Group I	11.12	2.9	_	_	_	_	
Laborers and freight, stock, and material movers,		0					
hand	11.60	5.0	12.32	6.7	9.88	4.6	
Group I	11.46	4.6	12.15	6.3	9.88	4.6	
Packers and packagers, hand	9.07	6.6	-	_	8.25	3.4	
Group I	9.07	6.6	l _	_	8.25	3.4	

<sup>1</sup> Combined work levels simplify the presentation of work levels by combining levels 1 through 15 into four broad groups. Group I combines levels 1-4, group II combines levels 5-8, group III combines levels 9-12, and group IV combines

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

levels 13-15.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

3 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where

a 40-hour week is the minimum full-time schedule.

4 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

5 The relative standard error (RSE) is the standard error expressed as a

percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 6. Civilian workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006

, , , , , , , , , , , , , , , , , , ,			*		
Occupation <sup>2</sup>	10	25	Median 50	75	90
All workers	\$8.77	\$12.00	\$18.43	\$28.85	\$41.35
Management occupations	19.66	25.21	35.54	55.38	64.90
General and operations managers	19.66	19.66	26.72	59.17	96.15
Marketing and sales managers	25.21	27.10	31.31	41.11	50.48
Marketing managers	21.37	25.21	30.54	31.31	39.05
Sales managers	27.10	38.03	41.11	50.48	53.01
Computer and information systems managers	36.50	44.14	55.38	62.50	67.79
Financial managers	23.56	27.66	44.82	58.36	67.61
Construction managers	33.22	33.22	45.91	48.13	50.48
Education administrators	15.13	21.04	26.97	32.98	48.10
Education administrators, elementary and secondary					
school	26.01	26.97	28.51	40.41	47.78
Education administrators, postsecondary	20.59	20.88	28.72	32.98	84.18
Medical and health services managers	28.87	28.87	32.15	40.87	56.74
Social and community service managers	19.04	19.04	19.04	36.33	116.48
Business and financial operations occupations	16.98	22.84	28.84	36.52	46.38
Cost estimators	23.84	28.55	37.69	38.97	38.97
Human resources, training, and labor relations					
specialists	21.37	25.64	36.14	37.02	80.84
Employment, recruitment, and placement specialists	20.76	25.64	36.27	37.02	80.84
Management analysts	25.65	28.84	28.84	45.22	54.35
Accountants and auditors	21.37	23.56	30.98	34.76	43.27
Budget analysts	22.45	30.66	41.48	46.38	48.80
Financial analysts and advisors	19.02	19.90	26.56	40.87	77.19
Insurance underwriters	17.07	19.45	23.60	29.74	38.50
Loan counselors and officers	23.40	25.17	29.81	35.00	35.00
Loan officers	23.40	25.17	29.81	35.00	35.00
Computer and mathematical science occupations	25.45	30.29	39.52	45.49	53.17
Computer programmers	16.00	27.34	35.67	48.08	75.72
Computer software engineers	25.72	32.93	40.87	42.09	57.22
Computer software engineers, applications	25.72	32.67	40.87	41.11	52.32
Computer software engineers, systems software	30.92	33.57	42.09	48.83	60.00
Computer support specialists	18.00	23.08	30.65	43.27	53.04
Computer systems analysts	30.85	32.93	41.92	51.44	51.44
Database administrators	33.38	33.38	35.77	45.85	48.67
Network and computer systems administrators	25.45	25.45	31.94	36.06	55.55
Network systems and data communications analysts	27.12	27.12	27.12	40.87	47.50
Operations research analysts	17.99	19.80	26.89	45.44	51.85
Architecture and engineering occupations	21.42	26.50	33.41	46.35	54.04
Engineers	27.37	32.44	38.46	49.66	54.98
Civil engineers	23.08	27.75	34.39	50.00	51.17
Electrical and electronics engineers	21.91	32.59	36.97	47.43	52.89
Electronics engineers, except computer	21.42	30.20	40.24	46.58	50.76
Engineering technicians, except drafters	19.62	22.42	25.36	28.11	33.01
Life, physical, and social science occupations	18.83	22.25	27.18	35.87	44.37
Life scientists	16.89	23.62	33.13	37.86	38.20
Physical scientists	18.20	22.33	28.08	40.21	74.52
Environmental scientists and geoscientists Environmental scientists and specialists, including	17.33	22.33	26.23	35.22	44.37
health	17.33	22.33	26.23	35.22	44.37
Economists	14.32	20.51	25.60	35.04	35.04
Market and survey researchers	26.44	26.87	32.08	42.21	47.99
Market research analysts	26.44	26.87	32.08	42.21	47.99
Community and social services occupations	14.00	15.38	18.01	25.45	35.00
Counselors	15.21	17.96	21.91	30.94	42.10
Educational, vocational, and school counselors	17.98	24.84	32.29	41.27	44.92
0 1 1		1700	26.74	34.86	35.68
Social workers	17.33	17.33	1	1	
Child, family, and school social workers	17.33 17.33	17.33	17.33	18.02	23.78
Child, family, and school social workers Miscellaneous community and social service	17.33	17.33	17.33	18.02	23.78
Child, family, and school social workers			1	1	

Table 6. Civilian workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
agal accumptions					
Legal occupations  Lawyers	\$35.73	\$52.89	\$72.12	\$76.02	\$120.19
Education, training, and library occupations	10.00	18.78	29.27	39.04	48.6
Postsecondary teachers	20.41	22.71	33.96	43.44	59.03
Business teachers, postsecondary	28.85	35.63	40.46	41.71	52.34
Math and computer teachers, postsecondary	22.71	22.71	23.52	33.07	57.8
Social sciences teachers, postsecondary	31.74	40.21	48.50	52.32	68.1
postsecondary	26.03	30.16	36.63	43.44	59.03
English language and literature teachers,					
postsecondary	18.86	26.90	32.52	37.50	43.4
Miscellaneous postsecondary teachers	20.41	20.41	21.97	33.71	40.78
Primary, secondary, and special education school					
teachers	20.26	26.84	33.58	40.74	48.7
Preschool and kindergarten teachers	10.00	12.02	17.41	33.15	39.18
Preschool teachers, except special education	10.00	12.02	12.02	17.41	23.9
Elementary and middle school teachers	21.71	26.56	32.23	38.68	47.5
Elementary school teachers, except special education	21.08	26.84	32.85	38.67	47.5
Middle school teachers, except special and	21.00	20.04	02.00	30.07	47.0
vocational education	23.00	24.87	29.11	38.74	51.9
Secondary school teachers	25.79	29.28	35.54	43.43	51.1
Secondary school teachers, except special and					
vocational education	25.79	29.31	35.38	42.84	51.5
Vocational education teachers, secondary school	27.39	28.69	42.97	44.06	47.2
Special education teachers	25.79	29.15	36.69	42.86	50.3
Special education teachers, preschool,					
kindergarten, and elementary school	24.13	29.15	36.03	44.14	51.5
Special education teachers, secondary school	26.46	30.36	37.38	41.61	46.3
Librarians	16.54	20.60	23.61	30.40	35.3
Library technicians	13.62	14.38	18.78	18.78	23.0
Teacher assistants	8.50	9.00	10.10	13.53	16.3
Arts, design, entertainment, sports, and media					
occupations	15.70	20.38	26.28	39.59	48.4
Designers	13.50	14.75	22.21	25.82	38.5
Graphic designers	13.50	25.00	25.82	36.76	39.6
Public relations specialists	20.30	20.30	25.11	37.84	43.2
Writers and editors	16.56	21.03	37.05	43.59	48.4
Editors	16.56	21.03	29.18	48.46	49.0
Healthcare practitioner and technical occupations	13.52	19.37	25.25	32.00	40.6
Physicians and surgeons	10.56	22.56	58.52	81.62	93.7
Registered nurses	24.33	27.35	30.69	34.00	37.4
Therapists	19.71	24.52	26.46	37.77	43.0
Speech-language pathologists	30.36	36.49	42.79	42.79	51.9
Clinical laboratory technologists and technicians	13.00	15.00	17.83	22.62	25.2
Medical and clinical laboratory technologists	17.45	18.90	23.00	25.11	34.6
Medical and clinical laboratory technicians	12.50	13.44	15.06	17.33	19.2
Diagnostic related technologists and technicians	21.53	21.53	26.23	32.00	35.0
Radiologic technologists and technicians	21.53	21.53	21.53	27.98	35.0
Health diagnosing and treating practitioner support	10.00	10.44	4475	15.00	10.0
technicians	12.20	12.44	14.75 14.75	15.00	16.8
Pharmacy techniciansLicensed practical and licensed vocational nurses	12.20 16.38	12.44 18.39	14.75 21.01	14.75 23.50	15.4 25.6
Licenseu practical and licenseu vocational hurses	10.30	10.39	21.01	23.30	25.0
Healthcare support occupations	9.25	10.50	12.00	13.05	15.4
icalticale support occupations	9.25	10.39	11.65	13.25	14.5
Nursing, psychiatric, and home health aides	0.75	10.50	11.67	13.25	14.4
Nursing, psychiatric, and home health aides Nursing aides, orderlies, and attendants	9.75		12.00	13.00	16.1
Nursing, psychiatric, and home health aides Nursing aides, orderlies, and attendants Miscellaneous healthcare support occupations	9.75	11.67			
Nursing, psychiatric, and home health aides Nursing aides, orderlies, and attendants		11.67 12.00	12.61	13.00	16.1
Nursing, psychiatric, and home health aides	9.75 12.00	12.00	12.61		16.1
Nursing, psychiatric, and home health aides	9.75 12.00 9.00	12.00 13.34	12.61 20.51	26.88	33.0
Nursing, psychiatric, and home health aides	9.75 12.00 9.00 14.23	12.00 13.34 19.12	12.61 20.51 23.12	26.88 26.06	33.0 28.2
Nursing, psychiatric, and home health aides	9.75 12.00 9.00	12.00 13.34	12.61 20.51	26.88	

Table 6. Civilian workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
Police and sheriff's patrol officers	\$19.12	\$21.99	\$26.88	\$31.21	\$33.32
Security guards and gaming surveillance officers	8.25	8.55	10.00	12.30	15.35
		l			
Security guards	8.25	8.55	10.00	12.30	15.35
Food preparation and serving related occupations First-line supervisors/managers, food preparation and	2.34	6.10	8.00	11.00	13.50
serving workersFirst-line supervisors/managers of food preparation	7.65	10.00	14.10	19.23	19.23
and serving workers	7.65	10.00	14.10	19.23	19.23
Cooks	8.00	9.00	11.00	12.60	13.66
Cooks, institution and cafeteria	9.34	10.50	12.52	13.11	14.54
Cooks, restaurant	8.00	10.00	11.00	12.67	14.00
Cooks, short order	8.50	9.00	11.00	12.00	12.76
	6.60		9.86	12.50	13.70
Food preparation workers		8.00			
Food service, tipped	2.13	2.13	3.00	7.00	8.24
Bartenders	2.34	7.00	7.00	7.00	8.65
Waiters and waitresses  Dining room and cafeteria attendants and bartender	2.13	2.13	2.38	3.08	6.27
helpers	5.15	5.45	7.62	10.91	11.20
·	6.00	6.87	7.62	9.04	11.20
Fast food and counter workers  Combined food preparation and serving workers,					
including fast food	5.90	6.87	7.50	8.80	10.85
coffee shop	6.50	8.50	10.18	10.18	14.67
Dishwashers	7.09	8.00	8.07	10.70	13.70
Building and grounds cleaning and maintenance occupations	7.41	8.25	10.00	12.54	15.74
First-line supervisors/managers, building and grounds					
cleaning and maintenance workers	9.04	10.04	19.50	25.22	27.64
Building cleaning workers	7.41	8.25	9.90	12.41	15.60
housekeeping cleaners	7.41	8.25	9.87	12.41	15.74
Maids and housekeeping cleaners	8.00	8.25	10.00	13.70	14.36
Grounds maintenance workers	8.97	10.50	13.81	17.93	18.08
Landscaping and groundskeeping workers	8.97	10.50	13.81	17.93	18.08
Personal care and service occupations	7.25	9.30	10.82	16.83	31.02
Barbers and cosmetologists	6.46	10.05	13.38	23.13	32.50
Hairdressers, hairstylists, and cosmetologists	6.46	10.05	13.38	23.13	32.50
Baggage porters, bellhops, and concierges	10.60	11.33	11.33	11.85	12.75
Child care workers	7.04	7.70	9.00	9.95	11.0
Recreation and fitness workers	7.00	8.18	11.00	13.19	13.8
Fitness trainers and aerobics instructors	7.48	13.10	13.19	13.19	13.19
Recreation workers	6.21	7.50	9.00	11.00	16.07
No. 1 and 1	7.50	0.50	44.50	47.00	04.00
Sales and related occupations	7.50	8.50	11.58	17.90	31.82
First-line supervisors/managers, sales workers First-line supervisors/managers of retail sales	8.50	11.98	13.25	18.26	29.8
workers	8.50	11.98	13.25	16.38	24.08
Retail sales workers	7.00	7.75	9.20	11.50	14.60
Cashiers, all workers	7.00	7.50	8.32	10.30	12.50
Cashiers	7.00	7.50	8.32	10.30	12.50
Counter and rental clerks and parts salespersons	7.15	7.75	9.00	9.25	13.89
Retail salespersons	7.50	8.83	10.95	13.52	20.00
agents	25.98	31.87	46.27	89.52	137.4
Sales representatives, wholesale and manufacturing	17.44	21.17	24.26	37.79	43.24
Sales representatives, wholesale and manufacturing,	17.44	41.17	24.20	31.13	43.2
technical and scientific products	19.90	23.71	38.32	43.24	74.8′
Sales representatives, wholesale and manufacturing,					
except technical and scientific products	17.44 10.19	20.07 15.87	22.63 24.63	31.13 27.36	41.67 32.07
Office and administrative support occupations	10.50	12.27	15.00	18.92	23.88
First-line supervisors/managers of office and	40.07	24.40	20.70	26.50	04.0
administrative support workers	18.27	21.40	23.70	26.50	31.20
	40 40				
Financial clerks Bill and account collectors	10.40 11.75	11.50 12.00	14.42 12.68	18.25 14.71	22.8 <sup>2</sup> 17.0 <sup>2</sup>

 ${\it Table~6.~Civilian~workers:~Hourly~wage~percentiles}^1, {\it Washington-Baltimore,~DC-MD-VA-WV,~April~2006} -- {\it Continued}$ 

Occupation <sup>2</sup>	10	25	Median 50	75	90
Billing and posting clerks and machine operators	\$13.86	\$14.42	\$16.00	<b>\$18.59</b>	\$18.85
	10.00	13.67	16.00	20.00	25.12
Bookkeeping, accounting, and auditing clerks					
Tellers	10.00	11.00	11.38	13.45	16.12
Court, municipal, and license clerks	12.66	13.01	15.66	36.75	36.75
Customer service representatives	10.82	13.46	14.47	17.15	19.57
Eligibility interviewers, government programs	15.51	16.96	18.66	19.27	19.62
File clerks	10.00	10.00	15.00	16.49	18.56
Hotel, motel, and resort desk clerks	8.32	8.50	10.00	11.00	14.20
Interviewers, except eligibility and loan	7.50	9.41	11.00	13.04	15.00
		-		13.66	
Library assistants, clerical	7.14	8.79	10.63		15.86
Order clerks	11.00	14.25	15.00	16.83	19.90
Receptionists and information clerks	10.39	11.31	13.00	14.04	17.88
clerks	11.78	13.24	16.94	20.40	20.60
Dispatchers	11.00	13.55	16.12	18.52	21.45
Production, planning, and expediting clerks	15.04	15.15	21.63	26.58	26.58
Shipping, receiving, and traffic clerks	8.00	9.35	12.00	16.03	23.95
Stock clerks and order fillers	8.25	8.73	9.25	10.73	13.85
Secretaries and administrative assistants	13.27	14.91	17.96	23.42	31.22
		17.09			
Executive secretaries and administrative assistants	15.47	1	20.90	27.89	35.19
Medical secretaries	10.50	11.59	13.34	16.73	17.83
Secretaries, except legal, medical, and executive	12.88	13.36	16.80	19.23	23.09
Computer operators	10.00	12.47	13.35	22.02	25.4
Data entry and information processing workers	9.00	12.00	13.09	15.16	19.04
Data entry keyers	9.00	12.00	13.09	15.16	19.04
Insurance claims and policy processing clerks	11.84	11.84	16.36	20.43	26.26
Office clerks, general	11.55	13.00	15.00	15.00	18.50
First-line supervisors/managers of construction trades	10.00	12.38	17.50	22.80	30.4
and extraction workers	22.00	22.50	25.25	27.32	36.46
Carpenters	16.00	17.32	20.00	22.00	25.00
Construction laborers	9.75	10.00	11.00	13.00	15.00
Construction equipment operators	12.75	14.00	17.00	25.00	32.00
Operating engineers and other construction equipment operators	14.00	16.56	18.59	25.13	32.0
Electricians	14.00	17.31	27.75	31.45	32.90
Pipelayers, plumbers, pipefitters, and steamfitters	12.17	16.00	21.67	21.67	26.88
Plumbers, pipefitters, and steamfitters	16.00	18.11	21.67	21.67	27.85
Helpers, construction trades	9.14	11.00	11.63	15.00	17.50
nstallation, maintenance, and repair occupations First-line supervisors/managers of mechanics, installers,	14.42	18.57	24.45	28.85	30.78
and repairersRadio and telecommunications equipment installers and	23.00	28.85	28.85	28.85	37.25
repairers Telecommunications equipment installers and	27.10	28.85	29.88	30.78	30.78
repairers, except line installers	27.10	28.85	29.88	30.78	30.78
Automotive technicians and repairers	14.00	16.20	23.00	26.90	32.3
Automotive service technicians and mechanics	18.24	23.00	26.25	32.35	32.3
Bus and truck mechanics and diesel engine specialists	16.00	17.00	24.04	26.09	28.0
Industrial machinery installation, repair, and maintenance					
workers	14.70	17.32	20.47	25.44	26.9
Industrial machinery mechanics	16.80	19.21	20.90	24.04	25.9
Maintenance and repair workers, general	14.07	16.00	20.25	25.70	40.23
Line installers and repairers	17.75	24.00	27.60	28.23	28.8
Telecommunications line installers and repairers Miscellaneous installation, maintenance, and repair	17.00	20.50	27.69	28.23	28.8
workers	11.00	11.00	16.82	21.02	27.30
	9.00	11.00	13.52	16.50	21.80
First-line supervisors/managers of production and		18.27	20.34	20.34	25.00
operating workers  Electrical, electronics, and electromechanical	15.75				
First-line supervisors/managers of production and operating workers	15.75 11.00	11.80	13.95	19.98	23.02
First-line supervisors/managers of production and operating workers			13.95 20.67	19.98 22.66	23.02 27.80
First-line supervisors/managers of production and operating workers	11.00	11.80			
First-line supervisors/managers of production and operating workers	11.00 9.80	11.80 12.31	20.67	22.66	27.80

Table 6. Civilian workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
Transportation and material moving occupations  First-line supervisors/managers of transportation and material-moving machine and vehicle operators  Bus drivers	15.37 8.58	\$10.00 25.00 14.66	\$14.14 27.60 17.94	\$20.24 35.16 21.35	\$25.00 35.16 25.65
Bus drivers, school  Driver/sales workers and truck drivers  Truck drivers, heavy and tractor-trailer	8.02 10.00 11.75	13.72 12.25 13.72	16.14 15.75 15.75	18.79 20.34 19.38	20.73 22.48 21.71
Truck drivers, light or delivery services	13.53	9.75 13.53 9.14	12.06 17.19 10.00	16.00 21.16 12.00	21.16 21.16 17.81
Laborers and freight, stock, and material movers, hand Packers and packagers, hand	7.43 6.15	9.51 8.00	10.16 9.00	12.36 10.25	18.66 13.00

<sup>1</sup> Percentiles designate position in the earnings distribution and are reflectities designate position in the earnings distinution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

nonproduction bonuses; and tips. 

Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more international Classification (SOC)

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 7. Private industry workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006

Occupation <sup>2</sup>	10	25	Median 50	75	90
ill workers	\$8.50	\$11.50	\$17.45	\$28.39	\$41.11
Management occupations	19.66	25.19	33.65	57.69	66.20
General and operations managers	19.66	19.66	26.72	59.17	96.15
Marketing and sales managers	25.21	27.10	31.31	41.11	50.48
Marketing managers	21.37	25.21	30.54	31.31	39.05
Sales managers	27.10	38.03	41.11	50.48	53.01
Computer and information systems managers	36.50	46.15	55.38	62.50	67.79
Financial managers	23.38	25.80	42.26	58.36	67.61
Construction managers	33.22	33.22	45.91	48.13	50.48
Education administrators	15.13	19.23	26.77	28.51	31.93
Education administrators, postsecondary	20.88	20.88	32.98	57.41	84.18
Medical and health services managers	28.87	28.87	32.15	40.87	56.74
Business and financial operations occupations	17.57	23.64	28.85	37.16	47.45
Cost estimators	23.84	28.55	37.69	38.97	38.97
Human resources, training, and labor relations					
specialists	25.64	25.64	36.14	37.02	80.84
Employment, recruitment, and placement specialists	25.64	25.64	36.27	37.02	80.84
Management analysts	25.65	28.84	28.84	45.22	54.35
Accountants and auditors	21.37	23.64	31.00	34.76	43.27
Budget analysts	23.49	30.66	41.48	46.38	48.80
Financial analysts and advisors	19.02	19.90	26.56	40.87	77.19
Insurance underwriters	17.07	19.45	23.60	29.74	38.50
Loan counselors and officers	23.40	25.17	29.81	35.00	35.00
Loan officers	23.40	25.17	29.81	35.00	35.00
Computer and mathematical science occupations	25.45	30.45	39.66	45.61	53.51
Computer programmers	16.00	27.34	35.67	48.08	75.72
Computer software engineers	25.72	32.93	40.87	42.09	57.22
Computer software engineers, applications	25.72	32.67	40.87	41.11	52.32
Computer software engineers, systems software	30.92	33.57	42.09	48.83	60.00
Computer support specialists	18.00	23.08	30.65	43.27	53.04
Computer systems analysts	30.85	32.93	41.92	51.44	51.44
Database administrators	33.38	33.38	35.77	45.85	48.67
Network and computer systems administrators	25.45	25.45	31.94	36.06	55.55
Network systems and data communications analysts  Operations research analysts	27.12 17.99	27.12 19.80	27.12 26.89	40.87 45.44	47.50 51.85
·					
Architecture and engineering occupations	21.09	26.50	33.65	47.48	54.67
Engineers	27.57	32.65	40.24	50.00	57.02
Electrical and electronics engineers  Electronics engineers, except computer	21.91 21.42	32.59 30.20	36.97 40.24	47.43 46.58	52.89 50.76
Life, physical, and social science occupations	19.10	22.33	27.40	36.26	47.11
Life scientists	16.89	23.62	33.13	37.86	38.20
Physical scientists	17.78	22.33	32.31	44.37	74.52
Economists	14.32	20.51	25.60	35.04	35.04
Market and survey researchers	26.44	26.87	32.08	42.21	47.99
Market research analysts	26.44	26.87	32.08	42.21	47.99
Community and social services occupations	14.00	14.50	15.38	17.98	26.74
Social workers	17.33	17.33	21.54	30.23	35.00
Legal occupations Lawyers	37.02	60.10	72.12	76.02	120.19
•	8.75			27.96	
Education, training, and library occupations	8.75 20.41	10.00 21.97	20.41 22.71		39.36
Postsecondary teachers Arts, communications, and humanities teachers,				48.50	66.26
postsecondary Primary, secondary, and special education school	18.86	33.62	37.53	58.57	59.03
teachers	12.02	17.41	24.28	31.22	33.58
Librarians	18.35	22.45	26.35	35.39	35.39
Teacher assistants	8.25	8.75	9.62	10.65	12.00
Arts, design, entertainment, sports, and media					
occupations	15.50	20.30	30.11	40.95	48.42
Designers	13.50	14.50	20.67	26.45	38.50

 $\label{thm:continuous} \begin{tabular}{ll} Table 7. \begin{tabular}{ll} Private industry workers: Hourly wage percentiles $^1$, Washington-Baltimore, DC-MD-VA-WV, April $$2006 --- Continued $$$ 

Occupation <sup>2</sup>	10	25	Median 50	75	90
Public relations specialists	\$20.30	\$20.30	\$25.11	\$37.84	\$43.28
Writers and editors	16.56	21.03	37.05	43.59	48.46
Editors	16.56	21.03	29.18	48.46	49.04
Healthcare practitioner and technical occupations Registered nurses	13.00 24.34	19.22 27.38	25.38 30.76	31.86 34.00	39.17 37.62
Therapists	19.71	21.61	25.00	34.51	43.00
Clinical laboratory technologists and technicians	12.82	14.80	17.50	22.00	25.63
Medical and clinical laboratory technologists	17.31	18.90	23.00	25.15	35.47
Medical and clinical laboratory technicians	12.50	13.35	15.06	16.83	19.23
Diagnostic related technologists and technicians	21.53	21.53	26.23	32.00	35.00
Radiologic technologists and technicians	21.53	21.53	21.53	27.98	35.00
Health diagnosing and treating practitioner support technicians	12.20	12.44	14.75	15.00	17.04
Pharmacy technicians	12.20	12.44	14.75	14.75	15.44
Licensed practical and licensed vocational nurses	16.38	19.00	21.86	24.12	25.97
Healtheare support occupations	9.25	10.40	12.00	13.00	15.16
Healthcare support occupations  Nursing, psychiatric, and home health aides	9.25	10.40	12.00	13.00	14.06
Nursing aides, orderlies, and attendants	9.25	10.24	11.64	13.26	14.00
Miscellaneous healthcare support occupations	9.75 9.75	11.67	12.00	12.89	16.16
Medical assistants	12.00	12.00	12.61	13.00	16.16
Protective corvine ecounations	9.00	9.50	10.00	12.20	17.60
Protective service occupations	8.00 8.25	8.50 8.50	10.00 10.00	12.30 11.50	17.68 14.31
Security guards and gaming surveillance officers					
Security guards	8.25	8.50	10.00	11.50	14.31
Food preparation and serving related occupations First-line supervisors/managers, food preparation and	2.17	6.00	8.00	11.00	13.11
serving workersFirst-line supervisors/managers of food preparation	7.65	10.00	14.10	19.23	19.23
and serving workers	7.65	10.00	14.10	19.23	19.23
Cooks	7.90	9.00	11.00	12.52	13.50
Cooks, institution and cafeteria	9.00	10.00	12.07	12.52	13.66
Cooks, restaurant	8.00	10.00	11.00	12.67	14.00
Cooks, short order	8.50	9.00	11.00	12.00	12.76
Food preparation workers	6.60	8.00	9.86	12.50	13.70
Food service, tipped	2.13	2.13	3.00	7.00	8.00
Bartenders	2.34	7.00	7.00	7.00	8.65
Waiters and waitresses	2.13	2.13	2.38	3.08	6.27
Dining room and cafeteria attendants and bartender helpers	5.15	5.25	7.62	8.75	11.20
Fast food and counter workers	6.00	6.87	7.50	9.04	11.52
Combined food preparation and serving workers,	F 00	6.07	7.50	0.00	10.05
including fast food  Dishwashers	5.90 7.09	6.87 8.00	7.50 8.07	8.80 10.70	10.85 13.70
Building and grounds alconing and maintenance					
Building and grounds cleaning and maintenance occupations	7.41	8.17	9.36	12.41	14.67
Building cleaning workers	7.41	8.17	9.30	12.41	14.41
Janitors and cleaners, except maids and	7.05	0.47	0.00	40.44	45.74
housekeeping cleaners	7.35 8.00	8.17 8.25	9.28 10.00	12.41 13.70	15.74 14.36
. •					
Personal care and service occupations	7.25	9.38	10.82	18.75	31.25
Barbers and cosmetologists	6.46	10.05	13.38	23.13	32.50
Hairdressers, hairstylists, and cosmetologists	6.46	10.05	13.38	23.13	32.50
Child care workers	7.04	7.50	8.75	9.95	10.43
Recreation and fitness workers  Fitness trainers and aerobics instructors	10.34 7.48	11.00 13.10	13.19 13.19	13.19 13.19	13.19 13.19
Color and related accomption -	7.50			17.70	
Sales and related occupations	7.50	8.50	11.57	17.72	31.87
First-line supervisors/managers, sales workers First-line supervisors/managers of retail sales	8.50	11.98	13.25	18.26	29.81
	8.50	11.98	13.25	16.38	23.40
workers					14.60
Workers Retail sales workers	7.00	7.75	9.20	11.50	14.00
Retail sales workers					
	7.00 7.00 7.00	7.75 7.50 7.50	9.20 8.25 8.25	10.30 10.30	12.50 12.50

Table 7. Private industry workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore, DC-MD-VA-WV, April **2006** — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
Retail salespersons Securities, commodities, and financial services sales	\$7.50	\$8.83	\$10.95	\$13.52	\$20.00
agents	25.98	31.87	46.27	89.52	137.45
Sales representatives, wholesale and manufacturing	17.44	21.17	24.26	37.79	43.24
Sales representatives, wholesale and manufacturing,					
technical and scientific products	19.90	23.71	38.32	43.24	74.81
Sales representatives, wholesale and manufacturing,					
except technical and scientific products	17.44	20.07	22.63	31.13	41.67
Miscellaneous sales and related workers	10.19	15.85	24.63	27.36	32.07
Office and administrative support occupations	10.39	12.08	15.00	18.67	23.95
administrative support workers	18.27	21.88	23.70	26.50	29.74
Financial clerks	10.30	11.38	14.42	18.44	22.84
Bill and account collectors	11.75	12.00	12.68	14.71	17.02
Billing and posting clerks and machine operators	13.86	14.42	16.00	18.59	18.85
Bookkeeping, accounting, and auditing clerks	10.00	13.50	16.00	20.00	26.92
Tellers	10.00	11.00	11.38	13.45	16.12
Customer service representatives	10.82	13.46	14.47	17.15	19.57
Hotel, motel, and resort desk clerks	8.32	8.50	10.00	11.00	14.20
Interviewers, except eligibility and loan	7.50	9.41	11.00	13.04	15.00
Order clerks	11.00	14.25	15.00	16.83	19.90
Receptionists and information clerks  Reservation and transportation ticket agents and travel clerks	10.39	11.45 13.24	13.00 16.94	13.89	17.88
	11.78			20.40 16.03	20.60 23.95
Shipping, receiving, and traffic clerks  Stock clerks and order fillers	8.00 8.00	9.35 8.73	12.00 9.15	10.50	13.00
Secretaries and administrative assistants	13.27	14.90	18.29	23.88	31.90
Executive secretaries and administrative assistants	16.26	17.50	20.92	31.01	35.19
Medical secretaries	10.20	11.59	13.50	16.83	17.83
Secretaries, except legal, medical, and executive	12.25	13.36	16.96	19.23	23.09
Computer operators	10.00	12.47	13.35	22.02	25.44
Insurance claims and policy processing clerks	11.84	11.84	16.36	20.43	26.26
Office clerks, general	11.55	12.81	15.00	15.00	18.50
Construction and extraction occupations  First-line supervisors/managers of construction trades	10.00	12.38	17.34	22.50	30.62
and extraction workers	22.00	22.50	25.00	27.32	36.46
Carpenters	16.00	17.00	20.00	22.00	25.00
Construction laborers	9.75	10.00	11.00	13.00	15.00
Construction equipment operators	12.75	14.00	16.56	19.73	32.00
Operating engineers and other construction equipment	12.70	11.00	10.00	10.70	02.00
operators	13.97	16.56	17.00	22.50	32.00
Electricians	14.00	18.27	28.86	31.45	32.95
Pipelayers, plumbers, pipefitters, and steamfitters	12.17	16.00	21.67	21.67	26.88
Helpers, construction trades	9.14	11.00	11.63	15.00	17.50
Installation, maintenance, and repair occupations  Radio and telecommunications equipment installers and	14.42	18.50	24.04	28.85	32.35
repairers	27.10	28.85	29.88	30.78	30.78
repairers, except line installers	27.10	28.85	29.88	30.78	30.78
Automotive technicians and repairers	14.00	16.20	23.00	26.90	32.35
Automotive service technicians and mechanics	18.24	23.00	26.25	32.35	32.35
Industrial machinery installation, repair, and maintenance					
workers	16.00	17.75	20.38	24.45	27.04
Maintenance and repair workers, general	15.53	16.24	18.22	26.01	40.23
Line installers and repairers	17.75	24.00	27.60	28.23	28.85
Telecommunications line installers and repairers	17.00	20.50	27.69	28.23	28.85
Production occupations	8.57	11.00	13.52	16.50	21.75
First-line supervisors/managers of production and operating workers	15.75	18.27	20.34	20.34	25.00
Electrical, electronics, and electromechanical	10.70	10.21	20.04	20.04	25.00
assemblers	11.00	11.80	13.95	19.98	23.02
Printers	9.80	12.31	21.05	22.66	27.80
		12.00	1722	22.22	25.90
Printing machine operators	9.80	12.00	17.32	22.22	
	9.80 9.47	9.71	9.73	10.00	14.10

Table 7. Private industry workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore, DC-MD-VA-WV, April **2006** — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
Transportation and material moving occupations First-line supervisors/managers of transportation and material-moving machine and vehicle operators Driver/sales workers and truck drivers Truck drivers, heavy and tractor-trailer Truck drivers, light or delivery services Industrial truck and tractor operators Laborers and material movers, hand	15.37 9.75 10.00 8.50 13.53	\$10.00 25.00 12.06 13.72 9.75 13.53 9.14	\$13.64 26.42 15.50 15.75 12.06 17.19 10.00	\$19.76 35.16 20.36 19.38 16.00 21.16 12.00	\$22.36 35.16 22.36 21.71 21.16 21.16 17.81
Laborers and freight, stock, and material movers, hand Packers and packagers, hand	7.43 6.15	9.51 8.00	10.16 9.00	12.36 10.25	18.66 13.00

Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

nonproduction bonuses; and tips.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

 $\label{thm:continuous} \mbox{Table 8. State and local government workers: Hourly wage percentiles$^1$, Washington-Baltimore, DC-MD-VA-WV, April 2006$ 

Occupation <sup>2</sup>	10	25	Median 50	75	90
All workers	\$13.01	\$16.83	\$23.83	\$33.37	\$42.79
Management occupations	21.66	27.66	39.20	48.10	54.91
Education administrators	28.00	39.43	44.13	48.85	52.84
Education administrators, elementary and secondary school	39.43	40.58	44.70	49.30	54.02
Business and financial operations occupations	15.13	19.55	23.54	34.40	36.73
Architecture and engineering occupations	22.16	26.00	30.84	34.06	39.28
Engineers	27.37	29.47	33.42	35.27	40.89
Life, physical, and social science occupations	17.80	19.58	23.27	27.41	33.16
Physical scientists	18.88	19.51	23.30	26.22	32.14
Community and social services occupations	17.96	18.67	23.74	31.26	40.07
Counselors	19.44	20.27	27.33	35.96	43.79
Educational, vocational, and school counselors	24.84	27.33	35.21	43.16	44.92
Social workers	18.28	22.32	31.73	37.26	39.44
Legal occupations	21.82	26.64	26.64	29.71	53.66
Education, training, and library occupations	15.88	26.38	34.00	41.27	49.71
Postsecondary teachers	25.21	30.53	36.33	41.71	50.89
postsecondary	28.57	30.16	35.69	40.60	44.69
Miscellaneous postsecondary teachers Primary, secondary, and special education school	25.19	31.28	33.71	39.83	48.30
teachers	24.79	28.21	35.37	42.10	50.20
Preschool and kindergarten teachers	14.90	23.79	35.60	39.18	40.00
Elementary and middle school teachers Elementary school teachers, except special	23.00	27.47	34.24	41.04	48.62
education	22.71	27.33	34.08	40.38	48.57
vocational education	23.79	28.64	36.44	43.71	53.91
Secondary school teachers	26.56	29.78	38.49	44.06	51.73
vocational education	26.46	30.27	38.30	43.98	51.81
Vocational education teachers, secondary school	27.39	28.69	42.97	44.06	47.22
Special education teachers	26.69	31.11	36.97	43.52	50.45
Special education teachers, secondary school	26.46	30.36	37.38	41.61	46.31
Librarians	16.43	19.50	22.10	28.77	36.10
Library technicians	13.06	13.62	14.38	17.37	18.97
Teacher assistants	11.14	13.53	15.80	16.78	21.53
Healthcare practitioner and technical occupations	18.02	20.79	23.80	35.07	51.54
Physicians and surgeons	51.54	54.21	58.52	60.60	76.29
Registered nurses	23.20	26.38	29.76	33.20	35.91
Therapists	20.91	27.42	36.97	42.79	49.74
Speech-language pathologistsLicensed practical and licensed vocational nurses	35.07 17.59	36.99 17.59	42.79 18.29	43.28 20.36	52.45 21.01
·	10.67		12 10	14.50	16 54
Healthcare support occupations  Nursing, psychiatric, and home health aides	10.67 10.67	12.00 12.00	13.10 12.86	14.59 14.59	16.54 16.55
Nursing aides, orderlies, and attendants	10.72	12.00	12.00	13.10	20.16
Protective service occupations	16.24	18.79	23.59	29.94	34.84
Fire fighters	14.23	19.12	23.12	26.06	28.20
Bailiffs, correctional officers, and jailers	16.50	16.50	19.06	22.54	24.22
Correctional officers and jailers	16.50	16.50	19.77	22.54	24.22
Police officers	19.17	21.99	26.88	31.21	33.32
Police and sheriff's patrol officers	19.23	22.09	27.11	31.21	33.32
Food preparation and serving related occupations	8.92	8.92	12.16	14.54	15.35
Building and grounds cleaning and maintenance occupations	10.70	11 50	12.65	1F 10	10.25
	10.72	11.59	12.65	15.18	19.25
Building cleaning workers	10.62	11.43	12.50	14.29	17.27

Table 8. State and local government workers: Hourly wage percentiles<sup>1</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

Occupation <sup>2</sup>	10	25	Median 50	75	90
Janitors and cleaners, except maids and					
housekeeping cleaners	\$10.62	\$11.41	\$12.41	\$14.31	\$17.53
Personal care and service occupations	7.00	8.23	11.03	15.49	16.83
Recreation and fitness workers	6.00	7.00	8.18	9.98	19.19
Recreation workers	6.00	7.00	8.18	9.98	19.19
Sales and related occupations	11.58	16.04	24.08	27.27	28.64
Office and administrative support occupations First-line supervisors/managers of office and	12.69	14.12	16.50	19.27	23.10
administrative support workers	15.64	19.15	26.01	28.83	32.11
Financial clerks	11.76	13.67	15.10	16.30	18.40
Bookkeeping, accounting, and auditing clerks	11.76	13.67	15.10	16.30	18.40
Court, municipal, and license clerks	12.40	13.01	13.37	15.66	18.18
Eligibility interviewers, government programs	14.97	17.27	18.92	19.27	19.62
Library assistants, clerical	6.95	9.16	12.63	14.24	16.34
Dispatchers	13.55	14.39	16.09	19.75	21.94
Secretaries and administrative assistants	13.02	15.10	16.59	20.33	24.39
Executive secretaries and administrative assistants	13.72	14.90	18.16	23.57	25.83
Secretaries, except legal, medical, and executive	12.94	15.43	16.29	19.50	23.10
Office clerks, general	13.72	14.34	14.60	17.35	21.65
Construction and extraction occupations	11.76	17.31	21.26	26.99	30.17
Installation, maintenance, and repair occupations Industrial machinery installation, repair, and maintenance	14.07	18.84	25.66	26.09	28.06
workers	13.48	14.07	23.54	25.70	25.70
Transportation and material moving occupations	12.18	14.74	18.39	23.45	30.00
Bus drivers	14.22	15.78	18.48	22.47	25.89
Bus drivers, school	13.81	14.99	17.15	19.61	21.99
Driver/sales workers and truck drivers	13.42	15.10	17.20	19.74	23.05

<sup>1</sup> Percentiles designate position in the earnings distribution and are referentiates designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

nonproduction bonuses; and tips.  $^2$  Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

 $\label{thm:condition} \textbf{Table 9. Full-time}^1 \ \textbf{civilian workers: Hourly wage percentiles}^2, \textbf{Washington-Baltimore, DC-MD-VA-WV, April 2006}$ 

Occupation <sup>3</sup>	Full-time workers						
	10	25	Median 50	75	90		
II workers	\$10.16	\$13.50	\$20.08	\$30.82	\$43.37		
Management occupations	19.66	25.19	34.79	55.38	64.90		
General and operations managers	19.66	19.66	26.72	59.17	96.15		
Marketing and sales managers	25.21	27.10	31.31	41.11	50.48		
Marketing managers	21.37	25.21	30.54	31.31	39.05		
Sales managers	27.10	38.03	41.11	50.48	53.01		
Computer and information systems managers	36.50	46.15	55.38	62.50	68.46		
Financial managers	23.56	27.66	44.82	58.36	67.61		
Construction managers  Education administrators	33.22 15.13	33.22 21.04	45.91 26.97	48.13 32.98	50.48 48.10		
Education administrators, elementary and secondary school	26.01	26.97	28.51	40.41	47.78		
Education administrators, postsecondary	20.59	20.88	28.72	32.98	84.18		
Medical and health services managers	28.87	28.87	32.15	40.87	56.74		
Social and community service managers	19.04	19.04	19.04	36.33	116.48		
Business and financial operations occupations	16.91	22.75	28.84	37.02	46.38		
Cost estimators	23.84	28.55	37.69	38.97	38.97		
Human resources, training, and labor relations specialists	21.37	25.64	36.14	37.02	80.84		
Employment, recruitment, and placement specialists	20.76	25.64	36.27	37.02	80.84		
Management analysts	25.65	28.84	28.84	45.22	54.35		
Accountants and auditors	21.37	23.08	30.98	34.76	43.27		
Budget analysts	22.45	30.66	41.48	46.38	48.80		
Financial analysts and advisors	19.02	19.90	26.56	40.87	77.19		
Insurance underwriters	17.07	19.45	23.60	29.74	38.50		
Loan counselors and officers	14.90	23.40	25.57	29.81	29.81		
Loan officers	14.90	23.40	25.57	29.81	29.81		
Computer and mathematical science occupations	25.45	30.29 26.25	39.52	45.10	52.89 75.72		
Computer programmers  Computer software engineers	16.00 25.72	32.93	35.67 40.87	48.08 42.09	57.22		
Computer software engineers, applications	25.72	32.93	40.87	42.09	52.32		
Computer software engineers, systems software	30.92	33.57	42.09	48.83	60.00		
Computer support specialists	18.00	23.08	30.65	43.27	53.04		
Computer systems analysts	30.29	32.71	41.66	51.44	51.44		
Database administrators	33.38	33.38	35.77	45.85	48.67		
Network and computer systems administrators	25.45	25.45	31.94	36.06	55.55		
Network systems and data communications analysts	27.12	27.12	27.12	40.87	47.50		
Operations research analysts	17.99	19.80	26.89	45.44	51.85		
Architecture and engineering occupations	21.67	27.37	33.61	46.80	54.33		
Engineers	27.57	32.65	38.72	49.95	55.39		
Civil engineers	23.08	27.75	34.39	50.00	51.17		
Electrical and electronics engineers	21.91	32.59	36.97	47.43	52.89		
Electronics engineers, except computer  Engineering technicians, except drafters	21.42 19.62	30.20 22.42	40.24 25.36	46.58 28.11	50.76 33.01		
Life, physical, and social science occupations	18.82	22.32	27.26	35.87	44.37		
Life scientists	16.89	23.62	33.13	37.86	38.20		
Physical scientists	18.20	22.33	28.08	40.21	74.52		
Environmental scientists and geoscientists  Environmental scientists and specialists, including	17.33	22.33	26.23	35.22	44.37		
health	17.33	22.33	26.23	35.22	44.37		
Economists	14.32	20.51	25.60	35.04	35.04		
Market and survey researchers	26.44 26.44	26.87 26.87	32.08 32.08	42.21 42.21	47.99 47.99		
Community and social services occupations	14.93	16.62	19.59	26.74	35.96		
Counselors	15.21	17.96	21.91	31.31	42.93		
Educational, vocational, and school counselors	18.88	24.84	32.54	41.51	44.92		
Social workers	17.84	19.02	26.74	31.31	37.26		
Child, family, and school social workers	16.77	17.94	18.02	22.15	27.14		
Miscellaneous community and social service	13.30	15.38	16.62	18.67	23.89		

 $\label{eq:table 9.} \textbf{Full-time}^1 \ \textbf{civilian workers: Hourly wage percentiles}^2, \textbf{Washington-Baltimore, DC-MD-VA-WV, April 2006} \ -- \ \textbf{Continued}$ 

		F	ull-time worke	ers	
Occupation <sup>3</sup>	10	25	Median 50	75	90
Legal occupations					
Lawyers	\$35.73	\$52.89	\$72.12	\$76.02	\$78.13
Education, training, and library occupations	10.55	21.97	30.85	39.48	48.75
Postsecondary teachers	20.41	22.71	33.87	42.04	57.85
Social sciences teachers, postsecondary  Arts, communications, and humanities teachers,	31.74	40.21	47.58	51.40	67.70
postsecondary	28.57	30.37	36.63	43.44	59.03
English language and literature teachers,	24.37	28.63	33.49	37.53	43.44
postsecondary Miscellaneous postsecondary teachers	20.41	20.03	21.97	33.71	40.62
Primary, secondary, and special education school					
teachers	23.39	27.52	33.78	41.27	49.13
Preschool and kindergarten teachers  Elementary and middle school teachers	10.00 24.60	12.02 27.79	14.90 33.83	32.58 39.83	39.18 48.57
Elementary school teachers, except special	24.00	27.79	33.63	39.63	40.57
education	25.42	28.18	33.83	39.88	47.96
Middle school teachers, except special and	00.00	04.07	00.11	00.74	F4 00
vocational education	23.00 25.94	24.87 29.27	29.11 35.23	38.74 43.79	51.90 51.48
Secondary school teachers, except special and	23.34	23.21	55.25	73.13	31.40
vocational education	25.79	29.31	34.85	43.12	51.70
Vocational education teachers, secondary school	27.39	28.69	42.97	44.06	47.22
Special education teachers	26.24 26.46	29.83	36.69	42.86	50.45
Special education teachers, secondary school Librarians	18.35	30.36 21.70	37.38 24.27	41.61 32.54	46.31 35.39
Library technicians	13.62	14.38	18.78	18.78	23.05
Teacher assistants	8.50	9.00	10.00	13.39	16.33
A decided to the control of the cont					
Arts, design, entertainment, sports, and media occupations	15.70	20.30	26.28	39.65	48.42
Designers	13.50	14.50	20.67	25.82	34.75
Graphic designers	13.50	25.00	25.82	31.20	39.65
Public relations specialists	20.30	20.30	25.11	37.84	43.28
Writers and editors	16.56	21.03	37.05	43.59	48.46
Editors	16.56	21.03	29.18	48.46	49.04
Healthcare practitioner and technical occupations	14.75	19.71	25.00	31.21	41.03
Physicians and surgeons	10.56	22.27	58.52	81.62	93.74
Registered nurses Therapists	24.12 19.71	27.20 24.52	29.80 26.16	32.55 35.63	36.75 42.79
Speech-language pathologists	29.19	36.49	42.79	43.28	52.46
Clinical laboratory technologists and technicians	12.88	14.85	17.78	22.66	25.29
Medical and clinical laboratory technologists	17.40	19.00	23.16	25.13	35.47
Medical and clinical laboratory technicians	12.50	13.44	15.06	17.33	19.23
Diagnostic related technologists and technicians Licensed practical and licensed vocational nurses	21.53 16.38	21.53 18.15	21.53 20.90	27.98 23.47	32.12 25.53
Licensed practical and licensed vocational hurses	10.50	10.13	20.90	25.47	25.55
Healthcare support occupations		11.16	12.00	13.32	15.92
Nursing, psychiatric, and home health aides	9.75	10.63	11.75	13.26	14.62
Nursing aides, orderlies, and attendants	9.75 10.12	10.50 12.00	11.65 12.52	13.10 13.97	14.51 16.61
Medical assistants	12.00	12.00	12.52	12.89	16.16
Protective service occupations	11.04	16.24	21.78	27.44	33.32
Fire fighters  Bailiffs, correctional officers, and jailers	14.81	20.04	23.14	26.06	28.20 24.22
Correctional officers and jailers	16.50 16.50	16.50 16.50	19.06 19.77	22.54 22.54	24.22
Police officers	19.12	21.97	26.63	31.21	33.32
Police and sheriff's patrol officers	19.17	21.99	27.09	31.21	33.32
Security guards and gaming surveillance officers	8.50	9.00	11.04	12.50	15.35
Security guards	8.50	9.00	11.04	12.50	15.35
Food preparation and serving related occupations	2.83	8.00	10.00	12.67	15.29
First-line supervisors/managers, food preparation and					
serving workers	10.00	12.82	16.46	19.23	19.23
				1	ı

 $\label{eq:table 9.} \textbf{Full-time}^1 \ \textbf{civilian workers: Hourly wage percentiles}^2, \textbf{Washington-Baltimore, DC-MD-VA-WV, April 2006} \ -- \ \textbf{Continued}$ 

		F	ull-time worke	rs	
Occupation <sup>3</sup>	10	25	Median 50	75	90
First-line supervisors/managers of food preparation					
and serving workers	\$10.00	\$12.82	\$16.46	\$19.23	\$19.23
Cooks	8.00	9.00	11.89	12.67	13.66
Cooks, institution and cafeteria	9.34	10.00	12.52	13.20	14.54
Cooks, restaurant	8.00	10.00	12.00	12.67	14.00
Food service, tipped	2.13	2.13	2.38	7.50	10.9
Waiters and waitresses	2.13	2.13	2.13	2.83	7.45
Fast food and counter workers	7.84	8.50	9.75	11.75	14.67
Combined food preparation and serving workers,					
including fast food	8.00	8.50	9.00	12.62	12.85
Building and grounds cleaning and maintenance					
occupations	8.00	9.04	12.31	14.29	18.01
Building cleaning workers	8.00	9.04	12.13	13.77	15.99
Janitors and cleaners, except maids and					
housekeeping cleaners	8.17	9.91	12.41	14.02	17.96
Maids and housekeeping cleaners	8.00	8.15	10.00	13.70	14.36
Grounds maintenance workers	8.97	10.50	14.56	18.08	18.08
Landscaping and groundskeeping workers	8.97	10.50	14.56	18.08	18.0
Personal care and service occupations	7.25	9.76	11.82	20.17	32.50
Barbers and cosmetologists	6.39	10.05	13.26	25.05	32.50
Hairdressers, hairstylists, and cosmetologists	6.39	10.05	13.26	25.05	32.50
Child care workers	7.25	8.00	9.24	10.00	11.13
Sales and related occupations	8.60	10.32	14.09	22.63	38.09
First-line supervisors/managers, sales workers	8.50	11.98	13.25	18.26	29.8
First-line supervisors/managers of retail sales					
workers	8.50	11.98	13.25	16.38	24.0
Retail sales workers	7.85	9.20	10.82	13.00	17.8
Cashiers, all workers	7.50	8.25	10.16	11.85	14.6
Cashiers	7.50	8.25	10.16	11.85	14.6
Counter and rental clerks and parts salespersons	8.00	9.20	9.20	13.89	17.8
Retail salespersons	9.35	10.00	12.00	14.60	25.99
Securities, commodities, and financial services sales					
agents	25.98	31.87	46.27	89.52	137.45
Sales representatives, wholesale and manufacturing	17.44	21.17	24.26	37.79	43.24
Sales representatives, wholesale and manufacturing,					
technical and scientific products	19.90	23.71	38.32	43.24	74.8
Sales representatives, wholesale and manufacturing,					
except technical and scientific products	17.44 10.97	20.07 16.19	22.63 26.45	31.13 32.07	41.67 32.07
Office and administrative support occupations  First-line supervisors/managers of office and	11.00	13.00	15.38	19.23	24.6
administrative support workers	18.27	21.54	23.70	26.50	31.20
Financial clerks	11.00	11.96	15.00	18.25	23.3
Bill and account collectors	11.73	12.62	13.02	15.02	17.4
Billing and posting clerks and machine operators	13.86	14.42	16.00	18.59	18.8
Bookkeeping, accounting, and auditing clerks	11.15	13.81	16.00	19.09	29.3
Tellers	10.00	11.00	11.66	13.54	16.60
Court, municipal, and license clerks	12.40	13.01	13.37	15.66	18.18
Customer service representatives	11.89	13.46	14.90	17.75	20.0
Eligibility interviewers, government programs	15.54	17.27	18.92	19.27	19.6
Interviewers, except eligibility and loan	10.61	11.25	12.62	14.21	17.0
Library assistants, clerical	8.79	8.79	12.69	14.24	15.80
Order clerks	10.25	14.25	15.00	16.83	19.90
Receptionists and information clerks	10.82	11.94	13.00	14.04	18.4
Dispatchers	11.00	13.55	16.12	18.52	21.4
Production, planning, and expediting clerks	15.04	15.15	21.63	26.58	26.5
Shipping, receiving, and traffic clerks	8.00	9.60	12.00	16.03	23.9
Stock clerks and order fillers	8.73	8.86	10.39	11.61	13.8
	13.36	15.42	18.46	23.57	31.2
Secretaries and administrative assistants					
Secretaries and administrative assistants  Executive secretaries and administrative assistants		18.00	21.36	27.89	35.19
Executive secretaries and administrative assistants	15.42	18.00 12.50	21.36 14.00	27.89 17.83	
		18.00 12.50 13.49	21.36 14.00 16.96	27.89 17.83 19.24	35.19 17.83 23.08

Table 9. Full-time<sup>1</sup> civilian workers: Hourly wage percentiles<sup>2</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

Data entry keyers			F	ull-time worke	rs	
Data entry keyers   9,00	Occupation <sup>3</sup>	10	25		75	90
Instrace claims and policy processing clerks	Data entry and information processing workers	\$9.00	\$12.11	\$13.17	\$15.16	\$19.04
Construction and extraction occupations   13.00   13.77   15.00   15.91   19.1		9.00	12.11	13.17	15.16	19.04
Construction and extraction occupations	Insurance claims and policy processing clerks	12.01	13.59	19.01	21.10	27.69
First-line supervisors/managers of construction trades and extraction workers	Office clerks, general	13.00	13.77	15.00	15.91	19.17
and extraction workers	•	10.00	12.38	17.50	23.00	30.45
Seconstruction laborers		22.00	22.50	26.00	27.75	36.46
Construction equipment operators	Carpenters	16.00	17.32	20.00	22.00	25.00
Operating engineers and other construction equipment operators   14.00   16.56   18.59   25.13   32.0	Construction laborers	9.75	10.00	11.00	13.00	15.00
Departure	Construction equipment operators	12.75	14.00	17.00	25.00	32.00
Electricians   14,00	Operating engineers and other construction equipment	44.00	40.50	40.50	05.40	00.00
Pipelayers, plumbers, pipefitters, and steamfitters				l	1	1
Plumbers, pipelitters, and steamfitters				-		
Helpers, construction trades				-	1	1
Installation, maintenance, and repair occupations			-	_	_	
First-line supervisors/managers of mechanics, installers, and repairers	Helpers, construction trades	9.14	11.00	11.63	15.00	17.50
Radio and telecommunications equipment installers and repairers	First-line supervisors/managers of mechanics, installers,					30.78
Telecommunications equipment installers and repairers, except line installers   27.10   28.85   29.88   30.78   30.7		23.00	28.85	28.85	28.85	37.25
repairers, except line installers	repairers	27.10	28.85	29.88	30.78	30.78
Automotive technicians and repairers  Automotive service technicians and mechanics  Bus and truck mechanics and diesel engine specialists  Industrial machinery installation, repair, and maintenance  workers  Industrial machinery mechanics  Industrial mac		27 10	28 85	29 88	30.78	30.78
Automotive service technicians and mechanics						32.35
Bus and truck mechanics and diesel engine specialists   Industrial machinery installation, repair, and maintenance workers   14.70   17.32   20.47   25.44   26.9   28.0   27.60   28.23   28.8   28.0   27.60   28.23   28.8   28.0   27.60   28.23   28.8   28.0   27.60   28.23   28.8   28.0   27.60   28.23   28.8   28.0   27.60   28.23   28.8   28.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60   28.23   28.8   27.0   27.60						32.35
Industrial machinery mechanics	Bus and truck mechanics and diesel engine specialists				1	28.06
Maintenance and repair workers, general       14.07       16.00       20.25       25.70       40.2         Line installers and repairers       17.75       24.00       27.60       28.23       28.8         Telecommunications line installers and repairer workers       17.00       20.50       27.69       28.23       28.8         Miscellaneous installation, maintenance, and repair workers       11.00       11.00       16.82       21.49       27.3         Production occupations       9.73       11.00       14.03       16.54       22.1         First-line supervisors/managers of production and operating workers       15.75       18.27       20.34       20.34       25.0         Electrical, electronics, and electromechanical assemblers       11.00       11.80       13.95       19.98       23.0         Printing machine operators       9.80       12.31       19.10       22.22       26.3         Laundry and dry-cleaning workers       9.47       9.71       9.73       10.00       14.1         Miscellaneous production workers       10.24       10.24       13.00       15.96       17.1         Transportation and material moving occupations       9.51       11.28       15.78       21.16       26.2         First-line supervisors/manag	workers	14.70	17.32	20.47	25.44	26.95
Maintenance and repair workers, general       14.07       16.00       20.25       25.70       40.2         Line installers and repairers       17.75       24.00       27.60       28.23       28.8         Telecommunications line installers and repairer workers       17.00       20.50       27.69       28.23       28.8         Miscellaneous installation, maintenance, and repair workers       11.00       11.00       16.82       21.49       27.3         Production occupations       9.73       11.00       14.03       16.54       22.1         First-line supervisors/managers of production and operating workers       15.75       18.27       20.34       20.34       25.0         Electrical, electronics, and electromechanical assemblers       11.00       11.80       13.95       19.98       23.0         Printing machine operators       9.80       12.31       19.10       22.22       26.3         Laundry and dry-cleaning workers       9.47       9.71       9.73       10.00       14.1         Miscellaneous production workers       10.24       10.24       13.00       15.96       17.1         Transportation and material moving occupations       9.51       11.28       15.78       21.16       26.2         First-line supervisors/manag	Industrial machinery mechanics	16.80	19.21	20.90	24.04	25.96
Line installers and repairers Telecommunications line installers and repairers Telecommunications line installers and repairers Title communications line installers and repairers Title communication line installers and repairers Title communication line installers and repairers Title communications line installers and repairers Title communications line installers and repairers Title communication line installers and repairers Title communications line installers and repairers Title communication line installers and repairers Title communication line installers and repairers Title communication line of the line of th		14.07	16.00	20.25	25.70	40.23
Telecommunications line installers and repairers   17.00   20.50   27.69   28.23   28.8		17.75	24.00	27.60	28.23	28.85
Production occupations         9.73         11.00         14.03         16.54         22.1           First-line supervisors/managers of production and operating workers         15.75         18.27         20.34         20.34         25.0           Electrical, electronics, and electromechanical assemblers         11.00         11.80         13.95         19.98         23.0           Printers         12.00         13.04         21.12         22.79         27.8           Printing machine operators         9.80         12.31         19.10         22.22         26.3           Laundry and dry-cleaning workers         9.47         9.71         9.73         10.00         14.1           Miscellaneous production workers         10.24         10.24         13.00         15.96         17.1           Transportation and material moving occupations         9.51         11.28         15.78         21.16         26.2           First-line supervisors/managers of transportation and material-moving machine and vehicle operators         15.37         25.00         27.60         35.16         35.1           Bus drivers         8.24         15.53         18.32         21.91         25.7           Driver/sales workers and truck drivers         10.00         13.07         15.75	Telecommunications line installers and repairers	17.00	20.50	27.69	28.23	28.85
First-line supervisors/managers of production and operating workers         15.75         18.27         20.34         20.34         25.0           Electrical, electronics, and electromechanical assemblers         11.00         11.80         13.95         19.98         23.0           Printers         12.00         13.04         21.12         22.79         27.8           Printing machine operators         9.80         12.31         19.10         22.22         26.3           Laundry and dry-cleaning workers         9.47         9.71         9.73         10.00         14.1           Miscellaneous production workers         10.24         10.24         13.00         15.96         17.1           Transportation and material moving occupations         9.51         11.28         15.78         21.16         26.2           First-line supervisors/managers of transportation and material-moving machine and vehicle operators         15.37         25.00         27.60         35.16         35.1           Bus drivers         8.24         15.53         18.32         21.91         25.7           Triver/sales workers and truck drivers         10.00         13.07         15.75         20.47         22.6           Truck drivers, heavy and tractor-trailer         10.00         13.72 <td< td=""><td>workers</td><td>11.00</td><td>11.00</td><td>16.82</td><td>21.49</td><td>27.36</td></td<>	workers	11.00	11.00	16.82	21.49	27.36
operating workers         15.75         18.27         20.34         20.34         25.00           Electrical, electronics, and electromechanical assemblers         11.00         11.80         13.95         19.98         23.0           Printers         12.00         13.04         21.12         22.79         27.8           Printing machine operators         9.80         12.31         19.10         22.22         26.3           Laundry and dry-cleaning workers         9.47         9.71         9.73         10.00         14.1           Miscellaneous production workers         10.24         10.24         13.00         15.96         17.1           Transportation and material moving occupations         9.51         11.28         15.78         21.16         26.2           First-line supervisors/managers of transportation and material-moving machine and vehicle operators         15.37         25.00         27.60         35.16         35.1           Bus drivers         8.24         15.53         18.32         21.91         25.7           Triver/sales workers and truck drivers         10.00         13.07         15.75         20.47         22.6           Truck drivers, light or delivery services         8.50         9.75         12.06         16.00         21.		9.73	11.00	14.03	16.54	22.17
Printers         12.00         13.04         21.12         22.79         27.8           Printing machine operators         9.80         12.31         19.10         22.22         26.3           Laundry and dry-cleaning workers         9.47         9.71         9.73         10.00         14.1           Miscellaneous production workers         10.24         10.24         13.00         15.96         17.1           Transportation and material moving occupations         9.51         11.28         15.78         21.16         26.2           First-line supervisors/managers of transportation and material-moving machine and vehicle operators         15.37         25.00         27.60         35.16         35.1           Bus drivers         8.24         15.53         18.32         21.91         25.7           Driver/sales workers and truck drivers         10.00         13.07         15.75         20.47         22.6           Truck drivers, heavy and tractor-trailer         10.00         13.72         15.75         19.54         21.7           Truck drivers, light or delivery services         8.50         9.75         12.06         16.00         21.1           Industrial truck and tractor operators         13.53         13.53         17.19         21.16	operating workers	15.75	18.27	20.34	20.34	25.00
Printers         12.00         13.04         21.12         22.79         27.8           Printing machine operators         9.80         12.31         19.10         22.22         26.3           Laundry and dry-cleaning workers         9.47         9.71         9.73         10.00         14.1           Miscellaneous production workers         10.24         10.24         13.00         15.96         17.1           Transportation and material moving occupations         9.51         11.28         15.78         21.16         26.2           First-line supervisors/managers of transportation and material-moving machine and vehicle operators         15.37         25.00         27.60         35.16         35.1           Bus drivers         8.24         15.53         18.32         21.91         25.7           Driver/sales workers and truck drivers         10.00         13.07         15.75         20.47         22.6           Truck drivers, heavy and tractor-trailer         10.00         13.72         15.75         19.54         21.7           Truck drivers, light or delivery services         8.50         9.75         12.06         16.00         21.1           Industrial truck and tractor operators         13.53         13.53         17.19         21.16		11.00	11.80	13.95	19.98	23.02
Printing machine operators       9.80       12.31       19.10       22.22       26.3         Laundry and dry-cleaning workers       9.47       9.71       9.73       10.00       14.1         Miscellaneous production workers       10.24       10.24       13.00       15.96       17.1         Transportation and material moving occupations       9.51       11.28       15.78       21.16       26.2         First-line supervisors/managers of transportation and material-moving machine and vehicle operators       15.37       25.00       27.60       35.16       35.1         Bus drivers       8.24       15.53       18.32       21.91       25.7         Driver/sales workers and truck drivers       10.00       13.07       15.75       20.47       22.6         Truck drivers, heavy and tractor-trailer       10.00       13.72       15.75       19.54       21.7         Truck drivers, light or delivery services       8.50       9.75       12.06       16.00       21.1         Industrial truck and tractor operators       13.53       13.53       17.19       21.16       21.1		12.00	13.04	21.12	22.79	27.80
Miscellaneous production workers       10.24       10.24       13.00       15.96       17.1         Transportation and material moving occupations       9.51       11.28       15.78       21.16       26.2         First-line supervisors/managers of transportation and material-moving machine and vehicle operators       15.37       25.00       27.60       35.16       35.1         Bus drivers       8.24       15.53       18.32       21.91       25.7         Driver/sales workers and truck drivers       10.00       13.07       15.75       20.47       22.6         Truck drivers, heavy and tractor-trailer       10.00       13.72       15.75       19.54       21.7         Truck drivers, light or delivery services       8.50       9.75       12.06       16.00       21.1         Industrial truck and tractor operators       13.53       13.53       17.19       21.16       21.1	Printing machine operators	9.80	12.31	19.10	22.22	26.32
Miscellaneous production workers       10.24       10.24       13.00       15.96       17.1         Transportation and material moving occupations       9.51       11.28       15.78       21.16       26.2         First-line supervisors/managers of transportation and material-moving machine and vehicle operators       15.37       25.00       27.60       35.16       35.1         Bus drivers       8.24       15.53       18.32       21.91       25.7         Driver/sales workers and truck drivers       10.00       13.07       15.75       20.47       22.6         Truck drivers, heavy and tractor-trailer       10.00       13.72       15.75       19.54       21.7         Truck drivers, light or delivery services       8.50       9.75       12.06       16.00       21.1         Industrial truck and tractor operators       13.53       13.53       17.19       21.16       21.1	Laundry and dry-cleaning workers	9.47	9.71	9.73	10.00	14.10
First-line supervisors/managers of transportation and material-moving machine and vehicle operators         15.37         25.00         27.60         35.16         35.1           Bus drivers         8.24         15.53         18.32         21.91         25.7           Driver/sales workers and truck drivers         10.00         13.07         15.75         20.47         22.6           Truck drivers, heavy and tractor-trailer         10.00         13.72         15.75         19.54         21.7           Truck drivers, light or delivery services         8.50         9.75         12.06         16.00         21.1           Industrial truck and tractor operators         13.53         13.53         17.19         21.16         21.1		10.24	10.24	13.00	15.96	17.18
material-moving machine and vehicle operators     15.37     25.00     27.60     35.16     35.1       Bus drivers     8.24     15.53     18.32     21.91     25.7       Driver/sales workers and truck drivers     10.00     13.07     15.75     20.47     22.6       Truck drivers, heavy and tractor-trailer     10.00     13.72     15.75     19.54     21.7       Truck drivers, light or delivery services     8.50     9.75     12.06     16.00     21.1       Industrial truck and tractor operators     13.53     13.53     17.19     21.16     21.1	Transportation and material moving occupations First-line supervisors/managers of transportation and	9.51	11.28	15.78	21.16	26.26
Bus drivers     8.24     15.53     18.32     21.91     25.7       Driver/sales workers and truck drivers     10.00     13.07     15.75     20.47     22.6       Truck drivers, heavy and tractor-trailer     10.00     13.72     15.75     19.54     21.7       Truck drivers, light or delivery services     8.50     9.75     12.06     16.00     21.1       Industrial truck and tractor operators     13.53     13.53     17.19     21.16     21.1	material-moving machine and vehicle operators	15.37	25.00	27.60	35.16	35.16
Driver/sales workers and truck drivers       10.00       13.07       15.75       20.47       22.6         Truck drivers, heavy and tractor-trailer       10.00       13.72       15.75       19.54       21.7         Truck drivers, light or delivery services       8.50       9.75       12.06       16.00       21.1         Industrial truck and tractor operators       13.53       13.53       17.19       21.16       21.1						25.77
Truck drivers, heavy and tractor-trailer       10.00       13.72       15.75       19.54       21.7         Truck drivers, light or delivery services       8.50       9.75       12.06       16.00       21.1         Industrial truck and tractor operators       13.53       13.53       17.19       21.16       21.1						22.61
Truck drivers, light or delivery services         8.50         9.75         12.06         16.00         21.1           Industrial truck and tractor operators         13.53         13.53         17.19         21.16         21.1						21.71
Industrial truck and tractor operators						21.16
						21.16
Laborers and material movers, nand	Laborers and material movers, hand	9.00	9.51	10.50	14.14	19.77
		9.51	9.51	10.55	14.67	19.71

<sup>&</sup>lt;sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are

wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

3 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

calculated from individual-worker earnings and the nours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly

Table 10. Part-time¹ civilian workers: Hourly wage percentiles², Washington-Baltimore, DC-MD-VA-WV, April 2006

		Р	art-time worke	ers	
Occupation <sup>3</sup>	10	25	Median 50	75	90
All workers	\$6.15	\$7.25	\$9.00	\$11.84	\$20.60
Education, training, and library occupations		10.08	13.12	20.26	39.00
Postsecondary teachers  Primary, secondary, and special education school	20.00	21.90	52.34	54.71	72.92
teachers	8.91	9.59	12.31	23.79	39.00
Librarians	15.96	16.43	16.54	20.59	23.81
Teacher assistants	7.00	8.64	11.96	14.03	16.83
Healthcare practitioner and technical occupations		13.41	29.91	35.19	40.00
Registered nurses	24.61	28.51	33.63	35.19	40.00
Therapists	18.27	21.61	36.59	43.00	43.00
Healthcare support occupations	8.04	8.25	9.25	12.16	13.83
Nursing, psychiatric, and home health aides	8.25	8.61	10.60	13.03	13.83
Nursing aides, orderlies, and attendants	10.08	10.72	12.00	13.83	14.00
Protective service occupations	7.25	8.00	8.55	10.25	15.00
Security guards and gaming surveillance officers	8.00	8.25	8.55	10.00	25.00
Security guards	8.00	8.25	8.55	10.00	25.00
Food preparation and serving related occupations	2.17	3.08	7.00	7.75	10.00
Cooks	7.75	8.50	10.75	11.00	12.00
Cooks, restaurant	9.41	10.50	11.00	11.00	11.88
Food service, tipped	2.13	2.17	3.08	7.00	7.73
Waiters and waitresses	2.13	2.13	2.75	3.08	6.27
Dining room and cafeteria attendants and bartender helpers	2.38	5.15	6.15	7.62	7.73
Fast food and counter workers	5.60	6.50	7.00	7.50	9.04
Combined food preparation and serving workers,	0.00	0.00	7.00	7.00	0.01
including fast food	5.60	6.25	7.00	7.50	9.04
Dishwashers	7.09	7.09	8.07	8.44	10.70
Building and grounds cleaning and maintenance					
occupations	7.00	7.50	8.25	9.82	11.65
Building cleaning workers	7.00	7.50	8.25	9.82	11.65
Janitors and cleaners, except maids and					
housekeeping cleaners	7.00	7.50	8.25	9.82	11.40
Personal care and service occupations	7.00	8.00	10.50	10.82	15.00
Child care workers	6.50	7.00	8.00	9.00	9.93
Recreation and fitness workers	6.00	7.00	7.76	8.28	10.34
Sales and related occupations	6.75	7.20	8.00	9.00	11.05
Retail sales workers	6.75	7.20	8.00	9.00	11.05
Cashiers, all workers	6.60	7.00	7.77	9.00	10.20
Cashiers	6.60	7.00	7.77	9.00	10.20
Retail salespersons	7.00	7.50	8.00	9.94	12.00
Office and administrative support occupations		10.00	11.55	14.20	20.00
Financial clerks	8.50	11.00	11.04	20.00	20.00
Bookkeeping, accounting, and auditing clerks	7.44	8.50	20.00	20.00	20.00
Tellers	9.90	11.00	11.00	11.04	12.88
Library assistants, clerical		7.57	9.77	12.69	15.21
Receptionists and information clerks		6.91	10.00	12.48	13.85
Stock clerks and order fillers	6.75	7.50	8.27	8.48	9.00
Secretaries and administrative assistants	10.50	12.08	14.91	17.00	17.00
Production occupations	6.50	8.00	11.04	13.00	17.66

Table 10. Part-time<sup>1</sup> civilian workers: Hourly wage percentiles<sup>2</sup>, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Part-time workers								
	10	25	Median 50	75	90				
Transportation and material moving occupations  Laborers and material movers, hand  Laborers and freight, stock, and material movers, hand  Packers and packagers, hand	\$6.15 6.66 7.00 5.50	\$7.00 7.04 7.25 7.00	\$8.75 9.07 10.00 8.50	\$10.19 10.19 12.00 9.07	\$12.43 12.00 13.26 10.25				

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

a winter with a 35-nour-per-week schedule hight be considered as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

2 Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly

wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

nonproduction bonuses; and tips.

3 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

Table 11. Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006

Management occupations	gs <sup>5</sup>	ual earnings	Annı	<sub>5</sub> 4	kly earnings	Weel	rnings <sup>3</sup>	Hourly ea	
Management occupations	Mean annual hours	Median	Mean	weekly	Median	Mean	Median	Mean	Occupation <sup>2</sup>
General and operations managers	2,015	\$40,793	\$48,997	39.4	\$794	\$958	\$20.08	\$24.32	All workers
General and operations managers	2,096	72 966	84 723	40.4	1 447	1 634	34 79	40 42	Management occupations
Marketing and sales managers         34,96         31,31         1,442         1,253         41,2         74,975         65,132           Sales managers         40,23         41,11         1,689         1,712         42.0         87,842         89,022           Computer and information systems         52,76         55,38         2,196         2,320         41.6         114,170         120,684           Financial managers         45,04         44,82         1,794         1,793         39,89         39,299         93,215           Construction managers         42,44         45,91         1,820         1,840         42,9         94,500         96,680           Education administrators, elementary and secondary school         33,47         28,51         1,257         1,079         37.6         63,669         56,098           Education administrators, postsecondary         36,91         28,72         1,445         1,149         39,1         74,344         59,731           Medical and health services managers         36,80         32,15         1,542         1,286         41,9         80,179         66,872           Social and community service managers         33,30         19,04         1,292         1,002         38.8         67,165									
Marketing managers 29.22 30.54 1,182 1,222 40.5 61,471 63,522 Sales managers 40.23 41.11 1,689 1,712 42.0 61,471 63,522 Computer and information systems managers 52.76 55.38 2,196 2,320 41.6 114,170 120,644 Financial managers 42.44 44.82 1,794 1,793 39.8 93,299 93,215 Construction managers 42.44 45.91 1,820 1,840 42.9 94,500 95,586 Education administrators 30.28 26.97 1,167 1,074 38.5 59,488 56,098 Education administrators, elementary and secondary school 33.47 28.51 1,257 1,079 37.6 63,669 56,098 Education administrators, postsecondary 36.91 28.72 1,445 1,149 39.1 74,344 59,731 Medical and health services managers 36.80 32.15 1,542 1,286 41.9 80,179 66,872 Social and community service managers 33.30 19.04 1,292 1,002 38.8 67,165 52,116 Business and financial operations occupations 31.36 28.84 1,268 1,154 40.4 65,943 59,983 Cost estimators 34.00 37.69 1,516 1,285 44.6 78,822 66,812 Human resources, training, and labor relations specialists 23.51 36.27 1,501 1,451 40.0 78,030 75,442 Management analysts 38.14 28.84 1,448 1,327 39.4 75,304 68.998 Accountants and auditors 31.17 30.98 1,248 1,239 40.0 64,894 64,430 Management analysts 38.14 28.84 1,445 1,154 40.0 78,030 75,442 Management analysts 38.14 28.84 1,445 1,154 40.0 78,030 75,442 Management analysts 33.17 30.98 1,248 1,239 40.0 64,894 64,430 Educational analysts and advisors 33.17 30.98 1,248 1,239 40.0 64,894 64,430 Educational analysts and advisors 33.01 26.56 1,312 1,304 39,7 51,62 59,983 (Computer software engineers, applications — 26,62 25.57 1,065 1,023 40.0 55,361 53,186 Computer software engineers, specialists 33.03 30.65 1,321 1,226 40.0 88,71 63,73 74,406 Educations research analysts 33.29 26.89 1,331 1,076 40.0 89,237 55,931 47chtecture and engineering occupations 33.29 26.89 1,331 1,076 40.0 89,237 55,931 47chtecture and engineering occupations 33.29 26.89 1,331 1,076 40.0 69,237 55,931 47chtecture and engineering occupations 33.29 26.89 1,331 1,076 40.0 69,237 55,931 47chtecture and engineering occupations 33.29 26.89 1,331 1,076 40.0 69,237 55		65,133							
Sales managers		63,523		40.5		,			
Financial managers	2,184	89,022	87,842	42.0	1,712	1,689	41.11	40.23	
Financial managers									Computer and information systems
Construction managers		120,640							
Education administrators   30.28   26.97   1,167   1,074   38.5   59,488   56,098   Education administrators, elementary and secondary   33.47   28.51   1,257   1,079   37.6   63,669   56,098	1 '	93,219				,			
Education administrators, elementary and secondary school 33.47 28.51 1,257 1,079 37.6 63,669 56,098 Education administrators, postsecondary 36.91 28.72 1,445 1,149 39.1 74,344 59,731 Medical and health services managers 36.80 32.15 1,542 1,286 41.9 80,179 66,872 Social and community service managers 33.30 19.04 1,292 1,002 38.8 67,165 52,116 Business and financial operations occupations 31.36 28.84 1,268 1,154 40.4 65,943 59,983 Cost estimators 40.0 37.69 1,516 1,285 44.6 78,822 66,812 Employment, recruitment, and placement specialists 36.76 36.14 1,448 1,327 39.4 75,304 68,995 Employment, recruitment, and placement analysts 36.14 28.84 1,445 1,154 40.0 75,162 59,983 Accountants and auditions 31.17 30.98 1,248 1,239 40.0 64,894 64,430 Budget analysts and advisors 33.01 26,56 1,312 1,034 39.7 68,203 55,756 Insurance underwriters 25.36 23.60 988 885 39.0 64,924 10.0 82,506 97,061 Examples and officers 26.62 25,57 1,065 1,023 40.0 55,361 53,186 Computer software engineers 40.0 40.87 1,610 1,635 40.0 88,501 26.70 Examples and computer software engineers 40.0 40.87 1,604 1,604 40.0 91,521 87,544 Computer systems analysts 33.03 30.65 1,321 1,226 40.0 86,709 86,555 Database administrators 33.29 26.89 1,331 1,076 40.0 81,570 74,400 Network systems and data communications analysts 33.85 27.12 1,346 1,085 39.8 70,003 56,395 Operations research analysts 33.85 27.12 1,346 1,085 39.8 70,003 56,395 Operations research analysts 33.85 27.12 1,346 1,085 39.8 70,003 56,395 Operations research analysts 33.85 27.12 1,346 1,085 39.8 70,003 56,395 Operations research analysts 33.85 27.12 1,346 1,085 39.8 70,003 56,395 Operations research analysts 33.86 33.61 1,477 1,361 40.1 76,800 70,783		95,680							
elementary and secondary   33.47   28.51   1,257   1,079   37.6   63,669   56,096   Education administrators, postsecondary   36.91   28.72   1,445   1,149   39.1   74,344   59,731   Medical and health services   36.80   32.15   1,542   1,286   41.9   80,179   66,872   Social and community service   managers   33.30   19.04   1,292   1,002   38.8   67,165   52,116   Susiness and financial operations   31.36   28.84   1,268   1,154   40.4   65,943   59,983   Cost estimators   34.00   37.69   1,516   1,285   44.6   78,822   66,812   1,154   40.4   65,943   59,983   67,165   52,116   1,285   44.6   78,822   66,812   1,154   40.0   75,304   68,995   66,9	1,964	56,098	59,488	38.5	1,074	1,167	26.97	30.28	
School									· · · · · · · · · · · · · · · · · · ·
Education administrators, postsecondary									
Desisecondary	1,902	56,098	63,669	37.6	1,079	1,257	28.51	33.47	
Medical and health services managers         36.80         32.15         1,542         1,286         41.9         80,179         66,872           Social and community service managers         33.30         19.04         1,292         1,002         38.8         67,165         52,116           Business and financial operations occupations         33.30         19.04         1,292         1,002         38.8         67,165         52,116           Business and financial operations occupations         34.00         37.69         1,516         1,285         44.6         65,943         59,983           Cost estimators         34.00         37.69         1,516         1,285         44.6         78,822         66,812           Human resources, training, and labor relations specialists         36.76         36.14         1,448         1,327         39.4         75,304         68,995           Employment, recruitment, and placement specialists         37.51         36.27         1,501         1,451         40.0         78,030         75,442           Management analysts         36.14         28.84         1,445         1,154         40.0         75,162         59,983           Accountants and auditors         31.17         30.98         1,248         1,239									
managers         36.80         32.15         1,542         1,286         41.9         80,179         66,872           Social and community service managers         33.30         19.04         1,292         1,002         38.8         67,165         52,116           Business and financial operations occupations         31.36         28.84         1,268         1,154         40.4         65,943         59,983           Cost estimators         34.00         37.69         1,516         1,285         44.6         78,822         66,812           Human resources, training, and labor relations specialists         36.76         36.14         1,448         1,327         39.4         75,304         68,995           Employment, recruitment, and placement specialists         37.51         36.27         1,501         1,451         40.0         78,030         75,422           Management analysts         36.14         28.84         1,445         1,154         40.0         75,162         59,983           Accountants and auditors         31.17         30.98         1,248         1,239         40.0         64,894         64,430           Budget analysts         33.30         26.56         23.60         988         885         39.0         51,358 <td>2,014</td> <td>59,731</td> <td>74,344</td> <td>39.1</td> <td>1,149</td> <td>1,445</td> <td>28.72</td> <td>36.91</td> <td></td>	2,014	59,731	74,344	39.1	1,149	1,445	28.72	36.91	
Social and community service managers		00.070	00.470	44.0	4 000	4.540	00.45	00.00	
Business and financial operations occupations         31.36         28.84         1,268         1,154         40.4         65,943         59,983           Cost estimators         34.00         37.69         1,516         1,285         44.6         78,822         66,812           Human resources, training, and labor relations specialists         36.76         36.14         1,448         1,327         39.4         75,304         68,995           Employment, recruitment, and placement specialists         37.51         36.27         1,501         1,451         40.0         78,030         75,442           Accountants and audifors         31.17         30.98         1,248         1,239         40.0         78,030         75,625         59,983           Budget analysts         37.75         41.48         1,587         1,867         42.0         82,506         97,061           Financial analysts and advisors         33.01         26.56         1,312         1,034         39.7         68,203         53,750           Insurance underwriters         25.36         23.60         988         885         39.0         51,358         46,024           Loan officers         26.62         25.57         1,065         1,023         40.0         55,361	2,179	66,872	80,179	41.9	1,286	1,542	32.15	36.80	
Business and financial operations occupations   31.36   28.84   1,268   1,154   40.4   65,943   59,983   66,812   66,812   66,812   66,812   66,812   66,812   66,812   66,812   66,812   66,813   66,813   66,814   66,814   66,814   66,814   66,814   66,815   66,8		50.440	07.405	20.0	4 000	4.000	40.04	20.00	
occupations         31.36         28.84         1,268         1,154         40.4         65,943         59,983           Cost estimators         34.00         37.69         1,516         1,285         44.6         78,822         66,812           Human resources, training, and labor relations specialists         36.76         36.14         1,448         1,327         39.4         75,304         68,995           Employment, recruitment, and placement specialists         37.51         36.27         1,501         1,451         40.0         78,030         75,442           Management analysts         36.14         28.84         1,448         1,154         40.0         75,162         59,983           Accountants and auditors         31.17         30.98         1,248         1,239         40.0         64,894         64,430           Budget analysts and advisors         33.01         26.56         1,312         1,034         39.7         68,203         53,756           Insurance underwriters         25.36         23.60         988         885         39.0         51,358         46,024           Loan officers         26.62         25.57         1,065         1,023         40.0         55,361         53,186	2,017	52,116	67,165	38.8	1,002	1,292	19.04	33.30	managers
occupations         31.36         28.84         1,268         1,154         40.4         65,943         59,983           Cost estimators         34.00         37.69         1,516         1,285         44.6         78,822         66,812           Human resources, training, and labor relations specialists         36.76         36.14         1,448         1,327         39.4         75,304         68,995           Employment, recruitment, and placement specialists         37.51         36.27         1,501         1,451         40.0         78,030         75,442           Management analysts         36.14         28.84         1,448         1,154         40.0         75,162         59,983           Accountants and auditors         31.17         30.98         1,248         1,239         40.0         64,894         64,430           Budget analysts and advisors         33.01         26.56         1,312         1,034         39.7         68,203         53,756           Insurance underwriters         25.36         23.60         988         885         39.0         51,358         46,024           Loan officers         26.62         25.57         1,065         1,023         40.0         55,361         53,186									Business and financial operations
Cost estimators	2,102	59,983	65,943	40.4	1,154	1,268	28.84	31.36	
Human resources, training, and labor relations specialists	2,318	66,812	78,822	44.6		1,516	37.69	34.00	
Employment, recruitment, and placement specialists 37.51 36.27 1,501 1,451 40.0 78,030 75,442 40.0 75,162 59,983 Accountants and auditors 31.17 30.98 1,248 1,239 40.0 64,894 64,430 Budget analysts 37.75 41.48 1,587 1,867 42.0 82,506 97,061 Financial analysts and advisors 33.01 26.56 1,312 1,034 39.7 68,203 53,755 Insurance underwriters 25.36 23.60 988 885 39.0 51,358 46,024 Loan counselors and officers 26.62 25.57 1,065 1,023 40.0 55,361 53,186 Loan officers 26.62 25.57 1,065 1,023 40.0 55,361 53,186 Computer and mathematical science occupations 39.28 35.67 1,571 1,427 40.0 81,703 74,198 Computer programmers 39.28 35.67 1,571 1,427 40.0 81,703 74,198 Computer software engineers 41.11 40.87 1,644 1,635 40.0 85,501 85,005 Computer software engineers, applications 40.24 40.87 1,610 1,635 40.0 83,694 85,005 Computer software engineers, systems software 44.00 42.09 1,760 1,684 40.0 91,521 87,549 Computer support specialists 33.03 30.65 1,321 1,226 40.0 68,671 63,752 Computer systems analysts 41.71 41.66 1,667 1,666 40.0 86,709 86,653 Computer systems analysts 41.71 41.66 1,667 1,666 40.0 86,709 86,653 Operations analysts 33.85 27.12 1,346 1,085 39.8 70,003 56,395 Operations esearch analysts 33.29 26.89 1,331 1,076 40.0 69,237 55,931 Architecture and engineering occupations 36.86 33.61 1,477 1,361 40.1 76,800 70,783	'	,			,				
Placement specialists   37.51   36.27   1,501   1,451   40.0   78,030   75,442   Management analysts   36.14   28.84   1,445   1,154   40.0   75,162   59,983   40.0   64,894   64,433   8   8   8   1,239   40.0   64,894   64,433   8   8   8   1,587   1,867   42.0   82,506   97,061   Financial analysts and advisors   33.01   26.56   1,312   1,034   39.7   68,203   53,755   41.48   1,587   1,667   42.0   82,506   97,061   1,000	2,049	68,995	75,304	39.4	1,327	1,448	36.14	36.76	
Management analysts         36.14         28.84         1,445         1,154         40.0         75,162         59,983           Accountants and auditors         31.17         30.98         1,248         1,239         40.0         64,894         64,436           Budget analysts         37.75         41.48         1,587         1,867         42.0         82,506         97,061           Financial analysts and advisors         33.01         26.56         1,312         1,034         39.7         68,203         53,750           Insurance underwriters         25.36         23.60         988         885         39.0         51,358         46,024           Loan counselors and officers         26.62         25.57         1,065         1,023         40.0         55,361         53,186           Computer softiers         26.62         25.57         1,065         1,023         40.0         55,361         53,186           Computer and mathematical science occupations         39.26         39.52         1,578         1,576         40.2         82,034         81,931           Computer software engineers         39.28         35.67         1,571         1,427         40.0         81,703         74,198           Computer	2,080	75,442	78.030	40.0	1.451	1.501	36.27	37.51	
Accountants and auditors         31.17         30.98         1,248         1,239         40.0         64,894         64,436           Budget analysts         37.75         41.48         1,587         1,867         42.0         82,506         97,061           Financial analysts and advisors         33.01         26.56         1,312         1,034         39.7         68,203         53,750           Insurance underwriters         25.36         23.60         988         885         39.0         51,358         46,024           Loan counselors and officers         26.62         25.57         1,065         1,023         40.0         55,361         53,186           Computer and mathematical science occupations         39.26         39.52         1,578         1,576         40.2         82,034         81,931           Computer programmers         39.28         35.67         1,571         1,427         40.0         81,703         74,198           Computer software engineers, applications         40.24         40.87         1,610         1,635         40.0         83,694         85,005           Computer software engineers, systems software         44.00         42.09         1,760         1,684         40.0         91,521         87,548 </td <td></td> <td></td> <td>,</td> <td></td> <td></td> <td>,</td> <td></td> <td></td> <td></td>			,			,			
Budget analysts         37.75         41.48         1,587         1,867         42.0         82,506         97,061           Financial analysts and advisors         33.01         26.56         1,312         1,034         39.7         68,203         53,750           Insurance underwriters         25.36         23.60         988         885         39.0         51,358         46,024           Loan counselors and officers         26.62         25.57         1,065         1,023         40.0         55,361         53,186           Computer and mathematical science occupations         39.26         39.52         1,578         1,576         40.2         82,034         81,931           Computer programmers         39.28         35.67         1,571         1,427         40.0         81,703         74,198           Computer software engineers         41.11         40.87         1,644         1,635         40.0         85,501         85,005           Computer software engineers, applications         40.24         40.87         1,610         1,635         40.0         83,694         85,005           Computer support specialists         33.03         30.65         1,321         1,226         40.0         68,671         63,752		64,430		40.0			30.98	31.17	
Insurance underwriters		97,061		42.0			41.48	37.75	
Loan counselors and officers         26.62         25.57         1,065         1,023         40.0         55,361         53,186           Computer and mathematical science occupations         39.26         39.52         1,578         1,576         40.2         82,034         81,931           Computer programmers         39.28         35.67         1,571         1,427         40.0         81,703         74,198           Computer software engineers         41.11         40.87         1,644         1,635         40.0         83,694         85,005           Computer software engineers, applications         40.24         40.87         1,610         1,635         40.0         83,694         85,005           Computer software engineers, systems software         44.00         42.09         1,760         1,684         40.0         91,521         87,549           Computer support specialists         33.03         30.65         1,321         1,226         40.0         68,671         63,752           Computer systems analysts         41.71         41.66         1,667         1,666         40.0         86,709         86,653           Database administrators         34.31         31.94         1,363         1,278         39.7         70,851	2,066	53,750	68,203	39.7	1,034	1,312	26.56	33.01	Financial analysts and advisors
Loan officers         26.62         25.57         1,065         1,023         40.0         55,361         53,186           Computer and mathematical science occupations         39.26         39.52         1,578         1,576         40.2         82,034         81,931           Computer programmers         39.28         35.67         1,571         1,427         40.0         81,703         74,198           Computer software engineers         41.11         40.87         1,644         1,635         40.0         85,501         85,005           Computer software engineers, applications         40.24         40.87         1,610         1,635         40.0         83,694         85,005           Computer software engineers, systems software         44.00         42.09         1,760         1,684         40.0         91,521         87,549           Computer support specialists         33.03         30.65         1,321         1,226         40.0         68,671         63,752           Computer systems analysts         41.71         41.66         1,667         1,666         40.0         86,709         86,653           Database administrators         39.22         35.77         1,569         1,431         40.0         81,570         74,808 </td <td>2,026</td> <td>46,024</td> <td>51,358</td> <td>39.0</td> <td>885</td> <td>988</td> <td>23.60</td> <td>25.36</td> <td>Insurance underwriters</td>	2,026	46,024	51,358	39.0	885	988	23.60	25.36	Insurance underwriters
Computer and mathematical science occupations         39.26         39.52         1,578         1,576         40.2         82,034         81,931           Computer programmers         39.28         35.67         1,571         1,427         40.0         81,703         74,198           Computer software engineers         41.11         40.87         1,644         1,635         40.0         85,501         85,005           Computer software engineers, applications         40.24         40.87         1,610         1,635         40.0         83,694         85,005           Computer software engineers, systems software         44.00         42.09         1,760         1,684         40.0         91,521         87,548           Computer support specialists         33.03         30.65         1,321         1,226         40.0         68,671         63,752           Computer systems analysts         41.71         41.66         1,667         1,666         40.0         86,709         86,653           Database administrators         39.22         35.77         1,569         1,431         40.0         81,570         74,408           Network and computer systems and data communications analysts         33.85         27.12         1,346         1,085         39.8 </td <td>2,080</td> <td>53,186</td> <td>55,361</td> <td>40.0</td> <td>1,023</td> <td>1,065</td> <td>25.57</td> <td>26.62</td> <td>Loan counselors and officers</td>	2,080	53,186	55,361	40.0	1,023	1,065	25.57	26.62	Loan counselors and officers
occupations         39.26         39.52         1,578         1,576         40.2         82,034         81,931           Computer programmers         39.28         35.67         1,571         1,427         40.0         81,703         74,198           Computer software engineers         41.11         40.87         1,644         1,635         40.0         85,501         85,005           Computer software engineers, applications         40.24         40.87         1,610         1,635         40.0         83,694         85,005           Computer software engineers, systems software         44.00         42.09         1,760         1,684         40.0         91,521         87,548           Computer support specialists         33.03         30.65         1,321         1,226         40.0         68,671         63,752           Computer systems analysts         41.71         41.66         1,667         1,666         40.0         86,709         86,653           Database administrators         39.22         35.77         1,569         1,431         40.0         81,570         74,408           Network systems and data communications analysts         33.85         27.12         1,346         1,085         39.8         70,003         56,398<	2,080	53,186	55,361	40.0	1,023	1,065	25.57	26.62	Loan officers
Computer programmers         39.28         35.67         1,571         1,427         40.0         81,703         74,198           Computer software engineers         41.11         40.87         1,644         1,635         40.0         85,501         85,005           Computer software engineers, applications         40.24         40.87         1,610         1,635         40.0         83,694         85,005           Computer software engineers, systems software         44.00         42.09         1,760         1,684         40.0         91,521         87,548           Computer support specialists         33.03         30.65         1,321         1,226         40.0         68,671         63,752           Computer systems analysts         41.71         41.66         1,667         1,666         40.0         86,709         86,653           Database administrators         39.22         35.77         1,569         1,431         40.0         81,570         74,408           Network and computer systems administrators         34.31         31.94         1,363         1,278         39.7         70,851         66,439           Network systems and data communications analysts         33.85         27.12         1,346         1,085         39.8 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>									
Computer software engineers         41.11         40.87         1,644         1,635         40.0         85,501         85,005           Computer software engineers, applications         40.24         40.87         1,610         1,635         40.0         83,694         85,005           Computer software engineers, systems software         44.00         42.09         1,760         1,684         40.0         91,521         87,549           Computer support specialists         33.03         30.65         1,321         1,226         40.0         68,671         63,752           Computer systems analysts         41.71         41.66         1,667         1,666         40.0         81,570         74,408           Network and computer systems administrators         39.22         35.77         1,569         1,431         40.0         81,570         74,408           Network systems and data communications analysts         33.85         27.12         1,346         1,085         39.8         70,003         56,398           Operations research analysts         33.29         26.89         1,331         1,076         40.0         69,237         55,931									
Computer software engineers, applications         40.24         40.87         1,610         1,635         40.0         83,694         85,005           Computer software engineers, systems software         44.00         42.09         1,760         1,684         40.0         91,521         87,548           Computer support specialists         33.03         30.65         1,321         1,226         40.0         68,671         63,752           Computer systems analysts         41.71         41.66         1,667         1,666         40.0         86,709         86,653           Database administrators         39.22         35.77         1,569         1,431         40.0         81,570         74,408           Network and computer systems administrators         34.31         31.94         1,363         1,278         39.7         70,851         66,438           Network systems and data communications analysts         33.85         27.12         1,346         1,085         39.8         70,003         56,398           Operations research analysts         33.29         26.89         1,331         1,076         40.0         69,237         55,931						,			
applications	2,080	85,005	85,501	40.0	1,635	1,644	40.87	41.11	
Computer software engineers, systems software       44.00       42.09       1,760       1,684       40.0       91,521       87,548         Computer support specialists       33.03       30.65       1,321       1,226       40.0       68,671       63,752         Computer systems analysts       41.71       41.66       1,667       1,666       40.0       86,709       86,653         Database administrators       39.22       35.77       1,569       1,431       40.0       81,570       74,408         Network and computer systems administrators       34.31       31.94       1,363       1,278       39.7       70,851       66,439         Network systems and data communications analysts       33.85       27.12       1,346       1,085       39.8       70,003       56,398         Operations research analysts       33.29       26.89       1,331       1,076       40.0       69,237       55,931     Architecture and engineering occupations  36.86  33.61  1,477  1,361  40.1  76,800  70,783		05.005	00.004	40.0	4 005	4.040	40.07	40.04	
systems software     44.00     42.09     1,760     1,684     40.0     91,521     87,549       Computer support specialists     33.03     30.65     1,321     1,226     40.0     68,671     63,752       Computer systems analysts     41.71     41.66     1,667     1,666     40.0     86,709     86,653       Database administrators     39.22     35.77     1,569     1,431     40.0     81,570     74,408       Network and computer systems administrators     34.31     31.94     1,363     1,278     39.7     70,851     66,438       Network systems and data communications analysts     33.85     27.12     1,346     1,085     39.8     70,003     56,398       Operations research analysts     33.29     26.89     1,331     1,076     40.0     69,237     55,931    Architecture and engineering occupations  36.86  33.61  1,477  1,361  40.1  76,800  70,783	2,080	85,005	83,694	40.0	1,635	1,610	40.87	40.24	
Computer support specialists         33.03         30.65         1,321         1,226         40.0         68,671         63,752           Computer systems analysts         41.71         41.66         1,667         1,666         40.0         86,709         86,653           Database administrators         39.22         35.77         1,569         1,431         40.0         81,570         74,408           Network and computer systems administrators         34.31         31.94         1,363         1,278         39.7         70,851         66,439           Network systems and data communications analysts         33.85         27.12         1,346         1,085         39.8         70,003         56,398           Operations research analysts         33.29         26.89         1,331         1,076         40.0         69,237         55,931           Architecture and engineering occupations         36.86         33.61         1,477         1,361         40.1         76,800         70,783	2 000	97 540	01 521	40.0	1 604	1 760	42.00	44.00	' ' '
Computer systems analysts       41.71       41.66       1,667       1,666       40.0       86,709       86,653         Database administrators       39.22       35.77       1,569       1,431       40.0       81,570       74,408         Network and computer systems administrators       34.31       31.94       1,363       1,278       39.7       70,851       66,438         Network systems and data communications analysts       33.85       27.12       1,346       1,085       39.8       70,003       56,398         Operations research analysts       33.29       26.89       1,331       1,076       40.0       69,237       55,931         Architecture and engineering occupations       36.86       33.61       1,477       1,361       40.1       76,800       70,783			,						
Database administrators     39.22     35.77     1,569     1,431     40.0     81,570     74,408       Network and computer systems administrators     34.31     31.94     1,363     1,278     39.7     70,851     66,438       Network systems and data communications analysts     33.85     27.12     1,346     1,085     39.8     70,003     56,398       Operations research analysts     33.29     26.89     1,331     1,076     40.0     69,237     55,931       Architecture and engineering occupations     36.86     33.61     1,477     1,361     40.1     76,800     70,783									_ ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '
Network and computer systems administrators         34.31         31.94         1,363         1,278         39.7         70,851         66,438           Network systems and data communications analysts         33.85         27.12         1,346         1,085         39.8         70,003         56,398           Operations research analysts         33.29         26.89         1,331         1,076         40.0         69,237         55,931           Architecture and engineering occupations         36.86         33.61         1,477         1,361         40.1         76,800         70,783									
administrators     34.31     31.94     1,363     1,278     39.7     70,851     66,439       Network systems and data communications analysts     33.85     27.12     1,346     1,085     39.8     70,003     56,399       Operations research analysts     33.29     26.89     1,331     1,076     40.0     69,237     55,931       Architecture and engineering occupations     36.86     33.61     1,477     1,361     40.1     76,800     70,783	2,000	74,400	61,570	40.0	1,431	1,509	33.77	35.22	
Network systems and data communications analysts         33.85         27.12         1,346         1,085         39.8         70,003         56,398           Operations research analysts         33.29         26.89         1,331         1,076         40.0         69,237         55,931           Architecture and engineering occupations         36.86         33.61         1,477         1,361         40.1         76,800         70,783	2,065	66 430	70.851	30.7	1 278	1 363	31 0/	3/131	
communications analysts     33.85     27.12     1,346     1,085     39.8     70,003     56,395       Operations research analysts     33.29     26.89     1,331     1,076     40.0     69,237     55,931       Architecture and engineering occupations     36.86     33.61     1,477     1,361     40.1     76,800     70,783	2,000	00,433	70,001	33.1	1,270	1,505	31.34	34.31	
Operations research analysts       33.29       26.89       1,331       1,076       40.0       69,237       55,931         Architecture and engineering occupations       36.86       33.61       1,477       1,361       40.1       76,800       70,783	2,068	56 399	70.003	39.8	1 085	1 346	27 12	33.85	
occupations		55,931							
occupations									
		70 700	70.000	40.4	4 004	4 477	00.04	00.00	
Engineers									
Civil engineers	2,080	71,531	11,194	40.0	1,3/0	1,490	34.39	37.40	
	2,083	77,859	80 306	40.1	1 /107	1 5/16	36 07	38 50	
engineers	2,003	11,009	00,390	40.1	1,497	1,340	30.97	30.38	
	2,080	83,697	79 257	40.0	1 610	1 524	40 24	38 10	
Engineering technicians, except	2,000	00,007	10,201	-0.0	1,010	1,024	70.24	55.10	
	2,121	52,347	53,821	40.8	1,007	1.035	25.36	25 37	

Table 11. Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Hourly ea	arnings <sup>3</sup>	Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>			
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mea annu hour	
Life, physical, and social science	<b>#</b> 00.00	¢07.00	£4.050	C4 4 40	40.0	<b>CC 407</b>	¢50,000	0.44	
occupations	\$30.82 30.67	\$27.26 33.13	\$1,252 1,169	\$1,140 1,325	40.6 38.1	\$65,107 60,774	\$59,280 68,910	2,11 1,98	
Life scientists Physical scientists	34.17	28.08	1,169	1,085	42.9	76,162	56,400	2,22	
Environmental scientists and geoscientists	28.98	26.23	1,303	1,063	45.0	67,733	55,163	2,33	
Environmental scientists and	20.50	20.20	1,000	1,001	40.0	01,100	33,103	2,00	
specialists, including health	28.98	26.23	1,303	1,061	45.0	67,733	55,163	2,33	
Economists	26.08	25.60	1,179	1,200	45.2	61,285	62,401	2,35	
Market and survey researchers	33.83	32.08	1,324	1,154	39.1	68,855	60,000	2,03	
Market research analysts	33.83	32.08	1,324	1,154	39.1	68,855	60,000	2,03	
Community and social services	22.50	10.50	996	704	20.2	42 022	20 042	1 04	
occupations Counselors	22.59 25.33	19.59 21.91	886 974	794 851	39.2 38.5	43,933 47,820	38,842 42,732	1,94 1,88	
Educational, vocational, and school									
counselorsSocial workers	32.78 26.28	32.54 26.74	1,218 1,039	1,211 1,070	37.2 39.5	55,933 53,789	53,933 55,619	1,70 2,04	
Child, family, and school social workers	20.26	18.02	794	714	38.9	40.848	37,107	1,99	
Miscellaneous community and social						-,			
service specialists	17.78	16.62	711	665	40.0	34,978	34,568	1,96	
Legal occupations  Lawyers	67.44	72.12	2,665	2,885	39.5	138,554	150,010	2,05	
Education, training, and library									
occupations	30.74	30.85	1,160	1,130	37.7	49,295	47,929	1,60	
Postsecondary teachers	36.39	33.87	1,467	1,392	40.3	64,795	58,411	1,78	
postsecondary	47.83	47.58	1,899	1,903	39.7	84,905	83,417	1,77	
postsecondary English language and literature	38.20	36.63	1,563	1,466	40.9	62,670	58,495	1,64	
teachers, postsecondary Miscellaneous postsecondary	32.96	33.49	1,411	1,428	42.8	57,188	55,683	1,73	
teachers Primary, secondary, and special	27.99	21.97	1,116	879	39.9	52,567	45,687	1,87	
education school teachers  Preschool and kindergarten	34.49	33.78	1,269	1,251	36.8	51,290	50,201	1,48	
teachers	21.11	14.90	830	597	39.3	37,658	33,367	1,78	
Elementary and middle school teachers	34.62	33.83	1,283	1,254	37.1	50,535	49,331	1,46	
Elementary school teachers, except special education Middle school teachers, except	34.82	33.83	1,286	1,278	36.9	50,891	49,600	1,46	
special and vocational	22.07	20.44	4.050	4 4 4 5	27.0	40.050	40.040	4.4	
education	33.27 37.17	29.11 35.23	1,259 1,334	1,145 1,270	37.9 35.9	48,058 54,344	42,819 53,907	1,44 1,46	
Secondary school teachers, except special and vocational	07.40	24.05	4 200	4.070	25.0	54.000	50.540		
educationVocational education teachers,	37.13	34.85	1,329	1,270	35.8	54,022	53,543	1,45	
secondary school	37.65	42.97	1,396	1,511	37.1	59,345	57,843	1,57	
Special education teachers	37.03	36.69	1,366	1,349	36.6	55,454	53,907	1,37	
Special education teachers,		23.00	.,000	.,5.5	-5.0	,	,	', '	
secondary school	37.21	37.38	1,323	1,324	35.5	54,676	54,600	1,46	
Librarians	26.40	24.27	1,022	962	38.7	50,796	50,000	1,92	
Library technicians	17.58	18.78	679	704	38.6	35,312	36,619	2,00	
Teacher assistants	11.45	10.00	434	385	37.9	20,450	19,656	1,78	
Arts, design, entertainment, sports, and media occupations	30.36	26.28	1,158	1,051	38.2	60,000	54,662	1,97	

Table 11. Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Hourly e	arnings <sup>3</sup>	Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mear annua hours
Designers	\$21.81	\$20.67	\$787	\$827	36.1	\$40,913	\$43,000	1,876
Graphic designers	26.12	25.82	1,024	1,033	39.2	53,232	53,697	2,038
Public relations specialists	28.88	25.11	1,155	1,004	40.0	60,069	52,231	2,080
Writers and editors	34.27	37.05	1,266	1,346	36.9	65,830	69,986	1,92
Editors	31.15	29.18	1,154	1,125	37.1	60,026	58,481	1,92
Healthcare practitioner and technical								
occupations	27.63	25.00	1,089	977	39.4	56,251	50,700	2,03
Physicians and surgeons	53.79	58.52	2,308	2,404	42.9	119,998	125,001	2,23
Registered nurses	30.22	29.80	1,160	1,136	38.4	60,316	59,083	1,99
Therapists	29.55	26.16	1,161	1,047	39.3	55,283	53,810	1,87
Speech-language pathologists	41.22	42.79	1,541	1,712	37.4	60,011	62,993	1,45
Clinical laboratory technologists and								
technicians  Medical and clinical laboratory	19.02	17.78	761	711	40.0	39,553	36,982	2,07
technologists  Medical and clinical laboratory	23.80	23.16	952	926	40.0	49,481	48,173	2,07
technicians  Diagnostic related technologists and	15.42	15.06	617	602	40.0	32,070	31,325	2,08
techniciansLicensed practical and licensed	24.43	21.53	977	861	40.0	50,811	44,782	2,08
vocational nurses	20.93	20.90	815	815	39.0	42,400	42,370	2,02
Healthcare support occupations  Nursing, psychiatric, and home health	12.58	12.00	486	480	38.6	25,252	24,960	2,00
aides Nursing aides, orderlies, and	12.07	11.75	461	450	38.2	23,969	23,408	1,98
attendants Miscellaneous healthcare support	11.96	11.65	455	448	38.1	23,672	23,303	1,97
occupationsMedical assistants	13.11 13.22	12.52 12.61	511 524	501 504	39.0 39.7	26,539 27,262	26,042 26,229	2,02 2,06
Protective service occupations	22.41	21.78	914	880	40.8	47,026	45,711	2,09
Fire fighters  Bailiffs, correctional officers, and	22.56	23.14	1,027	1,031	45.5	53,427	53,620	2,36
jailers	19.57	19.06	780	777	39.9	40,580	40,381	2,07
Correctional officers and jailers	19.83	19.77	795	791	40.1	41,332	41,128	2,08
Police officers	26.59	26.63	1,073	1,086	40.4	55,818	56,493	2,00
Police and sheriff's patrol officers	26.72	27.09	1,073	1,086	40.4	56,089	56,493	2,09
Security guards and gaming								
surveillance officers Security guards	11.31 11.31	11.04 11.04	449 449	438 438	39.7 39.7	23,333 23,333	22,755 22,755	2,06
Food preparation and serving related								
occupationsFirst-line supervisors/managers, food	10.30	10.00	391	385	38.0	20,248	19,760	1,96
preparation and serving workers First-line supervisors/managers of food preparation and serving	16.30	16.46	669	682	41.0	34,764	35,442	2,13
workers	16.42	16.46	674	682	41.1	35,064	35,442	2,13
Cooks	11.13	11.89	421	422	37.8	21,740	22,295	1,95
Cooks, institution and cafeteria	11.99	12.52	470	501	39.2	23,837	25,740	1,98
Cooks, restaurant	11.59	12.00	444	475	38.6	23,037	24,708	2,00
Food service, tipped		2.38		1				
	4.66	1	169	85	36.3	8,794	4,430	1,88
Waiters and waitresses Fast food and counter workers	3.25 10.20	2.13 9.75	118 392	83 341	36.3 38.4	6,130 20,389	4,332 17,745	1,88 1,99
Combined food preparation and serving workers, including fast								
food	10.26	9.00	389	320	37.9	20,210	16,640	1,97
Building and grounds cleaning and maintenance occupations	12.32	12.31	472	434	38.3	24,491	22,586	1,98
Building cleaning workers	11.94	12.13	457	434	38.3	23,752	22,586	1,98
Danding dearing Workers	11.34	12.13	437	434	55.5	20,102	22,500	1,30

Table 11. Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Hourly ea	arnings <sup>3</sup>	Wee	kly earnings	s <sup>4</sup>	Ann	ual earnings	5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mea annu hour
Janitors and cleaners, except maids and housekeeping								
cleaners	\$12.48	\$12.41	\$478	\$439	38.3	\$24,858	\$22,805	1,99
Maids and housekeeping	Ψ12.40	Ψ12.41	Ψ+10	Ψ433	30.3	Ψ24,000	Ψ22,003	1,55
cleaners	10.79	10.00	410	363	38.0	21.319	18,876	1,97
Grounds maintenance workers	14.18	14.56	553	546	39.0	28,179	28,400	1,98
Landscaping and groundskeeping		1				,	,	,
workers	14.18	14.56	553	546	39.0	28,179	28,400	1,98
Personal care and service								
occupations	16.49	11.82	575	464	34.9	29,537	23,566	1,79
Barbers and cosmetologists	19.12	13.26	701	477	36.7	36,442	24,821	1,90
Hairdressers, hairstylists, and								
cosmetologists	19.12	13.26	701	477	36.7	36,442	24,821	1,90
Child care workers	9.18	9.24	359	360	39.1	18,650	18,720	2,03
Gales and related occupationsFirst-line supervisors/managers, sales	20.11	14.09	791	584	39.3	40,684	30,160	2,02
workers	17.45	13.25	705	596	40.4	36,648	31,000	2,10
First-line supervisors/managers of retail sales workers	16.93	13.25	685	596	40.4	35,602	31,000	2,10
Retail sales workers	12.28	10.82	479	400	39.0	24,929	20,800	2,0
Cashiers, all workers	10.52	10.02	408	396	38.8	21,205	20,500	2,0
Cashiers	10.52	10.16	408	396	38.8	21,205	20,592	2,0
Counter and rental clerks and parts								
salespersons	10.86	9.20	441	368	40.6	22,917	19,142	2,1
Retail salespersons  Securities, commodities, and financial	14.26	12.00	555	450	38.9	28,878	23,400	2,0
services sales agents	60.06	46.27	2,402	1,851	40.0	124,925	96,250	2,0
Sales representatives, wholesale and manufacturing	30.90	24.26	1,259	1,018	40.8	65,492	52,936	2,12
Sales representatives, wholesale and manufacturing, technical								
and scientific products	41.33	38.32	1,653	1,533	40.0	85,972	79,699	2,08
Sales representatives, wholesale and manufacturing, except								
technical and scientific		1 1						
products	27.01	22.63	1,109	1,003	41.1	57,662	52,179	2,13
Miscellaneous sales and related workers	23.59	26.45	886	1,058	37.6	39,099	35,318	1,6
	20.00	20.40	000	1,000	07.0	00,000	33,310	1,0
Office and administrative support occupations	16.87	15.38	665	601	39.4	34,597	31,275	2,0
First-line supervisors/managers of office and administrative support	. 0.0.	10.00	000			0.,00.	0.,2.0	
workers	24.66	23.70	982	948	39.8	51,056	49,298	2,0
Financial clerks	15.99	15.00	632	577	39.6	32,888	30,002	2,0
Bill and account collectors	13.85	13.02	554	521	40.0	28,817	27,082	2,0
machine operators	16.52	16.00	654	640	39.6	33,992	33,280	2,0
Bookkeeping, accounting, and	17 46	16.00	601	640	30.0	25 422	33 300	2.0
auditing clerks Tellers	17.46 12.48	16.00 11.66	681 499	640 466	39.0 40.0	35,423 25,951	33,280 24,253	2,0
Court, municipal, and license clerks	14.49	13.37	554	525	38.2	28,820	27,323	1,9
Customer service representatives	15.78	14.90	630	590	39.9	32,750	30,659	2,0
Eligibility interviewers, government programs	18.57	18.92	741	757	39.9	38,522	39,349	2,0
Interviewers, except eligibility and	10.01	10.92	741	"3"	39.8	30,322	33,348	2,0
loan	12.99	12.62	519	505	40.0	27,009	26,250	2,0
Library assistants, clerical	12.31	12.69	432	476	35.1	22,448	24,742	1,8
Order clerks	15.62	15.00	620	600	39.7	32,234	31,200	2,0
Receptionists and information clerks	13.49	13.00	530	520	39.2	27,534	27,040	2,0
Dispatchers	16.01	16.12	641	645	40.0	33,308	33,530	2,0
Production, planning, and expediting		1						
clerks	21.29	21.63	844	851	39.6	43,875	44,251	2,0

Table 11. Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Hourly ea	arnings <sup>3</sup>	Wee	kly earnings	s <sup>4</sup>	Ann	ual earnings	5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mea annu hour
Shipping, receiving, and traffic	<b>0</b> 40 <b>=</b> 0	440.00	0-11			<b>^</b>	****	
clerks	\$13.70	\$12.00	\$544	\$480	39.7	\$28,287	\$24,960	2,06
Stock clerks and order fillers Secretaries and administrative	10.79	10.39	421	405	39.0	21,914	21,060	2,03
assistants	20.31	18.46	798	730	39.3	41.489	37,960	2,04
Executive secretaries and	20.01	10.40	750	750	00.0	41,405	07,500	2,07
administrative assistants	24.00	21.36	943	838	39.3	49,060	43,555	2,04
Medical secretaries	14.56	14.00	552	520	37.9	28,718	27,040	1,97
Secretaries, except legal, medical,								
and executive	17.39	16.96	691	678	39.7	35,923	35,273	2,06
Computer operators  Data entry and information processing	17.24	16.32	690	653	40.0	35,867	33,946	2,08
workers	13.70	13.17	544	524	39.7	28,286	27,225	2,06
Data entry keyers	13.70	13.17	544	524	39.7	28,286	27,225	2,06
Insurance claims and policy			0	02.	"	20,200	2.,220	_,00
processing clerks	19.01	19.01	744	760	39.2	38,714	39,495	2,03
Office clerks, general	15.54	15.00	604	600	38.9	31,410	31,200	2,02
Construction and extraction								
occupations	18.97	17.50	758	700	40.0	39,306	36,400	2,07
First-line supervisors/managers of								
construction trades and extraction								
workers	26.84	26.00	1,074	1,040	40.0	55,824	54,080	2,08
Carpenters	20.20	20.00	808	800	40.0	42,010	41,600	2,08
Construction laborers  Construction equipment operators	11.89 19.76	17.00	475 790	440 680	40.0 40.0	24,714 39,719	22,880 35,360	2,07
Operating engineers and other construction equipment	19.70	17.00	790	000	40.0	39,719	33,300	2,0
operators	20.68	18.59	827	744	40.0	43,020	38,667	2.08
Electricians	25.37	27.75	1,011	1,092	39.8	52,569	56,804	2,07
Pipelayers, plumbers, pipefitters, and steamfitters	19.84	21.67	794	867	40.0	41,232	45,067	2,07
Plumbers, pipefitters, and	13.04	21.07	754	007	40.0	+1,202	40,007	2,01
steamfitters	21.43	21.67	857	867	40.0	44,573	45,067	2,08
Helpers, construction trades	12.68	11.63	507	465	40.0	26,371	24,190	2,08
nstallation, maintenance, and repair				.=-		40.004		
occupations  First-line supervisors/managers of	23.87	24.04	955	978	40.0	49,631	50,631	2,07
mechanics, installers, and								
repairers	29.12	28.85	1,161	1,154	39.9	60,292	60,000	2,07
Radio and telecommunications equipment installers and							,	,
repairers	29.30	29.88	1,172	1,195	40.0	60,941	62,140	2,08
Telecommunications equipment								
installers and repairers, except					,_			
line installers	29.30	29.88	1,172	1,195	40.0	60,941	62,140	2,08
Automotive technicians and	22.82	22.00	022	020	40.4	47,980	47,840	2 4
repairers Automotive service technicians and	22.02	23.00	923	920	40.4	47,900	47,040	2,10
mechanics	26.74	26.25	1,088	1,056	40.7	56,566	54,912	2,1
Bus and truck mechanics and diesel engine specialists	22.26	24.04	890	962	40.0	46,070	50,003	2,0
Industrial machinery installation, repair, and maintenance								
workers	21.77	20.47	861	828	39.6	44,777	43,056	2,0
Industrial machinery mechanics	21.30	20.90	848	836	39.8	44,106	43,472	2,07
Maintenance and repair workers,								
general	21.87	20.25	860	810	39.3	44,726	42,120	2,0
Line installers and repairers	25.36	27.60	1,015	1,104	40.0	52,754	57,408	2,08
Telecommunications line installers and repairers	24.86	27.69	994	1,108	40.0	51,702	57,604	2,0
Miscellaneous installation,								
maintenance, and repair workers	17.05	16.00	690	672	40.0	25 002	34,986	2.00
WUINGIO	17.25	16.82	030	673	<del>-1</del> 0.0	35,883	34,300	2,08

Table 11. Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Hourly ea	rnings <sup>3</sup>	Weel	kly earnings	s <sup>4</sup>	Annı	ual earnings	5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
Production occupations	\$14.65	\$14.03	\$584	\$560	39.9	\$30,374	\$29,099	2,073
workers Electrical, electronics, and	20.36	20.34	838	814	41.1	43,554	42,307	2,140
electromechanical assemblers	15.56	13.95	622	558	40.0	32,118	28,448	2,064
Printers	19.58	21.12	761	792	38.8	39,551	41,184	2,020
Printing machine operators	17.94	19.10	698	716	38.9	36,287	37,245	2,023
Laundry and dry-cleaning workers	10.60	9.73	414	389	39.1	21,533	20,205	2,031
Miscellaneous production workers	13.25	13.00	523	520	39.5	27,188	27,040	2,052
Transportation and material moving								
occupations  First-line supervisors/managers of transportation and	19.80	15.78	765	635	38.6	39,223	32,344	1,981
material-moving machine and	00.44	07.00	4 407	4 007	44.7	04 707	F7.000	0.470
vehicle operators  Bus drivers	28.44 18.08	27.60 18.32	1,187	1,097	41.7 37.2	61,707	57,023	2,170
Driver/sales workers and truck	18.08	18.32	673	684	37.2	29,582	26,615	1,637
drivers Truck drivers, heavy and	16.58	15.75	677	630	40.8	34,847	32,240	2,102
tractor-trailer Truck drivers, light or delivery	17.13	15.75	706	630	41.2	36,076	32,240	2,107
services	13.08	12.06	528	482	40.4	27,473	25,085	2,100
Industrial truck and tractor operators	17.26	17.19	690	688	40.0	35,866	35,755	2,078
Laborers and material movers, hand Laborers and freight, stock, and	12.30	10.50	487	411	39.6	25,317	21,362	2,058
material movers, hand	12.32	10.55	487	419	39.6	25,347	21,803	2,058

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm,

paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more

information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

4 Mean weekly earnings are the straight-time weekly wages or salaries

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of

Table 12. Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006

	Hourly ea	arnings <sup>3</sup>	Wee	kly earnings	s <sup>4</sup>	Ann	ual earnings	5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
All workers	\$23.96	\$19.33	\$946	\$763	39.5	\$48,976	\$39,603	2,044
Management occupations	40.62	33.22	1,649	1,398	40.6	85,714	72,093	2,110
General and operations managers	41.25	26.72	1,791	1,069	43.4	93,153	55,578	2,258
Marketing and sales managers	34.96	31.31	1,442	1,253	41.2	74,975	65,133	2,145
Marketing managers	29.22	30.54	1,182	1,222	40.5	61,471	63,523	2,104
Sales managers	40.23	41.11	1,689	1,712	42.0	87,842	89,022	2,184
Computer and information systems								
managers	53.00	55.38	2,210	2,341	41.7	114,935	121,742	2,168
Financial managers	43.88	44.82	1,755	1,793	40.0	91,279	93,219	2,080
Construction managers	42.45	45.91	1,831	1,840	43.1	95,201	95,680	2,243
Education administrators	26.18	26.77	1,002	937	38.3	51,948	48,725	1,984
Education administrators,								
postsecondary	41.41	32.98	1,608	1,319	38.8	82,433	68,590	1,991
Medical and health services managers	35.95	32.15	1,510	1,286	42.0	78,520	66,872	2,184
Business and financial operations	24.04	00.04	4 000	4.470	40.5	07.040	04.450	0.407
occupations	31.91	28.84	1,293	1,176	40.5	67,218	61,158	2,107
Cost estimators	34.00	37.69	1,516	1,285	44.6	78,822	66,812	2,318
Human resources, training, and labor relations specialists	38.96	36.27	1,532	1,451	39.3	79,658	75,442	2,044
Employment, recruitment, and	30.90	30.27	1,332	1,451	39.3	79,000	75,442	2,044
placement specialists	40.40	36.27	1,616	1,451	40.0	84,024	75,442	2,080
Management analysts	36.14	28.84	1,445	1,154	40.0	75,162	59,983	2,080
Accountants and auditors	31.65	31.25	1,272	1,239	40.2	66,122	64,430	2,089
Budget analysts	39.32	41.48	1,664	1,867	42.3	86,504	97.061	2,200
Financial analysts and advisors	33.01	26.56	1,312	1,034	39.7	68,203	53,750	2,066
Insurance underwriters	25.36	23.60	988	885	39.0	51,358	46,024	2,026
Loan counselors and officers	26.62	25.57	1,065	1,023	40.0	55,361	53,186	2,080
Loan officers	26.62	25.57	1,065	1,023	40.0	55,361	53,186	2,080
Computer and mathematical science occupations	39.50	39.66	1,587	1,582	40.2	82,533	82,266	2,089
Computer programmers	39.31	35.67	1,572	1,427	40.0	81,768	74,198	2,080
Computer software engineers	41.11	40.87	1,644	1,635	40.0	85,501	85,005	2,080
applications  Computer software engineers,	40.24	40.87	1,610	1,635	40.0	83,694	85,005	2,080
systems software	44.00	42.09	1,760	1,684	40.0	91,521	87,549	2.080
Computer support specialists	33.03	30.65	1,321	1,226	40.0	68,671	63,752	2,079
Computer systems analysts	41.71	41.66	1,667	1,666	40.0	86,709	86,653	2,079
Database administrators	39.22	35.77	1,569	1,431	40.0	81,570	74,408	2,080
Network and computer systems								
administrators	34.31	31.94	1,363	1,278	39.7	70,851	66,439	2,065
Network systems and data								
communications analysts  Operations research analysts	33.85 33.29	27.12 26.89	1,346 1,331	1,085 1,076	39.8 40.0	70,003 69,237	56,399 55,931	2,068 2,080
Architecture and engineering								
occupations	37.56	34.48	1,508	1,404	40.2	78,432	73,000	2,088
Engineers  Electrical and electronics	41.85	41.25	1,676	1,654	40.0	87,142	86,000	2,082
engineers  Electronics engineers, except	38.59	36.97	1,546	1,497	40.1	80,396	77,859	2,083
computer	38.10	40.24	1,524	1,610	40.0	79,257	83,697	2,080
Life, physical, and social science occupations	31.55	27.40	1,287	1,200	40.8	66,921	62,401	2,121
Life scientists	30.70	33.13	1,170	1,325	38.1	60,835	68,910	1,982
Physical scientists	38.51	32.31	1,729	1,630	44.9	89,911	84,760	2,335
Economists	26.08	25.60	1,179	1,200	45.2	61,285	62,401	2,350
Market and survey researchers	33.83	32.08	1,324	1,154	39.1	68,855	60,000	2,035
Market research analysts	33.83	32.08	1,324	1,154	39.1	68,855	60,000	2,035

Table 12. Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Hourly ea	arnings <sup>3</sup>	Wee	kly earnings	34	Ann	ual earnings	5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mea annu hour
0								
Community and social services occupations	\$17.93	\$15.49	\$712	\$615	39.7	\$36,945	\$31,990	2,06
Counselors	16.88	17.65	670	706	39.7	34,851	36,710	2,00
Social workers	23.88	26.74	938	1,070	39.3	48,435	55,619	2,00
	20.00	20.74	300	1,070	00.0	40,400	33,013	2,02
Legal occupations  Lawyers	69.26	72.12	2,734	2,885	39.5	142,163	150,010	2,05
Education, training, and library								
occupations	22.59	20.41	876	816	38.8	41,737	37,200	1,84
Postsecondary teachers	35.97	22.71	1,449	908	40.3	67,660	52,904	1,88
Social sciences teachers,								
postsecondary	49.67	48.50	1,987	1,940	40.0	91,520	88,083	1,84
Arts, communications, and								
humanities teachers,								
postsecondary	42.11	39.48	1,728	1,575	41.0	68,633	64,324	1,63
Primary, secondary, and special								
education school teachers	23.78	24.87	908	973	38.2	39,840	37,200	1,67
Librarians	27.16	26.35	1,037	962	38.2	49,351	50,034	1,81
Teacher assistants	9.70	9.20	371	360	38.2	19,267	18,720	1,98
Arts, design, entertainment, sports,	30.70	27.88	1 166	1.051	38.0	60 202	54,662	1,96
and media occupations  Designers	21.27	20.67	1,166 758	1,051 600	35.7	60,393 39,440	31,200	1,85
Public relations specialists	28.88	25.11	1,155	1,004	40.0	60,069	52,231	2,08
Writers and editors	34.27	37.05	1,133	1,346	36.9	65,830	69,986	1,92
Editors	31.15	29.18	1,154	1,125	37.1	60,026	58,481	1,92
Healthcare practitioner and technical								
occupations	27.46	25.00	1,082	980	39.4	56,254	50,960	2,04
Registered nurses	30.27	29.80	1,158	1,129	38.3	60,202	58,718	1,98
Therapists	25.25	25.00	1,010	1,000	40.0	52,517	52,000	2,08
Clinical laboratory technologists and	40.05	47.00	750	005	40.0	20.444	00.450	0.0-
technicians	18.95	17.38	758	695	40.0	39,414	36,150	2,07
Medical and clinical laboratory	23.82	23.00	952	920	40.0	40 E42	47.040	20-
technologists  Medical and clinical laboratory	23.02	23.00	932	920	40.0	49,513	47,840	2,07
technicians	15.31	15.06	612	602	40.0	31,840	31,325	2,08
Diagnostic related technologists and	10.01	10.00	0.12	002	10.0	01,010	01,020	,00
technicians	24.43	21.53	977	861	40.0	50,811	44,782	2,08
Licensed practical and licensed						,		
vocational nurses	21.60	21.78	845	859	39.1	43,919	44,658	2,03
Healthcare support occupations  Nursing, psychiatric, and home health	12.50	12.00	483	480	38.6	25,096	24,960	2,00
aides	11.87	11.55	452	442	38.1	23,502	22,971	1,97
Nursing aides, orderlies, and	44.07	44.55	450	440	00.4	00 500	00.074	4.0-
attendants Miscellaneous healthcare support	11.87	11.55	452	442	38.1	23,502	22,971	1,97
occupations	13.09	12.52	510	501	39.0	26,525	26,042	2,02
Medical assistants	13.22	12.61	524	504	39.7	27,262	26,229	2,06
Protective service occupations	12.42	11.09	491	442	39.5	24,333	22,360	1,95
Security guards and gaming								
surveillance officers	10.80	10.56	428	400	39.6	22,253	20,800	2,06
Security guards	10.80	10.56	428	400	39.6	22,253	20,800	2,06
Food preparation and serving related								
occupations	10.21	10.00	387	373	37.9	20,140	19,383	1,97
First-line supervisors/managers, food			_, .					l
preparation and serving workers First-line supervisors/managers of	16.30	16.46	669	682	41.0	34,764	35,442	2,13
food preparation and serving								
workers	16.42	16.46	674	682	41.1	35,064	35,442	2,13

Table 12. Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Hourly ea	arnings <sup>3</sup>	Wee	ekly earnings	s <sup>4</sup>	Ann	ual earnings	5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mear annua hours
Cooks	\$10.97	\$11.00	\$414	\$420	37.7	\$21,508	\$21,840	1,96°
Cooks, institution and cafeteria	11.48	12.26	448	490	39.0	23,283	25,501	2,029
Cooks, restaurant	11.52	12.00	444	475	38.6	23,113	24,708	2,00
Food service, tipped	4.66	2.38	169	85	36.3	8,794	4,430	1,88
Waiters and waitresses	3.25	2.13	118	83	36.3	6,130	4,332	1,88
Fast food and counter workers Combined food preparation and	10.20	9.75	392	341	38.4	20,389	17,745	1,99
serving workers, including fast food	10.26	9.00	389	320	37.9	20,210	16,640	1,97
Building and grounds cleaning and								
maintenance occupations	11.62	10.59	437	420	37.6	22,719	21,861	1,95
Building cleaning workers Janitors and cleaners, except maids and housekeeping	11.42	10.51	430	420	37.6	22,340	21,819	1,95
cleaners	11.96	12.41	446	434	37.3	23,218	22,586	1,94
Maids and housekeeping cleaners	10.75	10.00	408	360	38.0	21,226	18,720	1,97
Personal care and service						,		
occupations	16.65	11.33	578	453	34.7	30,061	23,566	1,80
Barbers and cosmetologists	19.12	13.26	701	477	36.7	36,442	24,821	1,90
Hairdressers, hairstylists, and	40.40	40.00	704	477	00.7	00.440	04.004	4.00
cosmetologists Child care workers	19.12 9.10	13.26 9.21	701 357	477 360	36.7 39.2	36,442 18,566	24,821 18,720	1,90 2,04
Sales and related occupations First-line supervisors/managers, sales	20.07	13.90	790	581	39.3	40,626	29,162	2,0
workers	17.42	13.25	704	596	40.4	36,613	31,000	2,10
First-line supervisors/managers of retail sales workers	16.89	13.25	684	596	40.5	35,545	31,000	2,10
Retail sales workers	12.28	10.82	479	400	39.0	24,929	20,800	2,02
Cashiers, all workers	10.52	10.16	408	396	38.8	21,205	20,592	2,0
Cashiers Counter and rental clerks and parts	10.52	10.16	408	396	38.8	21,205	20,592	2,0
salespersons	10.86	9.20	441	368	40.6	22,917	19,142	2,10
Retail salespersons Securities, commodities, and financial	14.26	12.00	555	450	38.9	28,878	23,400	2,0
services sales agents	60.06	46.27	2,402	1,851	40.0	124,925	96,250	2,0
manufacturing	30.90	24.26	1,259	1,018	40.8	65,492	52,936	2,12
and scientific products	41.33	38.32	1,653	1,533	40.0	85,972	79,699	2,08
products Miscellaneous sales and related	27.01	22.63	1,109	1,003	41.1	57,662	52,179	2,13
workers	23.63	26.45	888	1,058	37.6	39,131	38,000	1,65
Office and administrative support								
occupations First-line supervisors/managers of	16.81	15.00	663	600	39.4	34,470	31,200	2,05
office and administrative support workers	24.64	23.70	982	948	39.9	51,066	49,298	2,07
Financial clerks	16.03	15.00	635	577	39.6	33,017	30,002	2,07
Bill and account collectors	13.85	13.02	554	521	40.0	28,817	27,082	2,08
machine operators  Bookkeeping, accounting, and	16.52	16.00	654	640	39.6	33,992	33,280	2,05
auditing clerks	17.72	16.00	693	640	39.1	36,048	33,280	2,03
Tellers	12.48	11.66	499	466	40.0	25,951	24,253	2,08
Customer service representatives	15.78	14.90	630	590	39.9	32,750	30,659	2,0

Table 12. Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Hourly ea	arnings <sup>3</sup>	Wee	kly earnings	s <sup>4</sup>	Ann	ual earnings	5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mear annua hours
Interviewers, except eligibility and								
loan	\$12.99	\$12.62	\$519	\$505	40.0	\$27,009	\$26,250	2,080
Order clerks	15.62	15.00	620	600	39.7	32,234	31,200	2,063
Receptionists and information clerks Shipping, receiving, and traffic	13.51	13.00	531	520	39.3	27,609	27,040	2,04
clerks	13.70	12.00	544	480	39.7	28,287	24,960	2,06
Stock clerks and order fillers Secretaries and administrative	10.41	10.00	405	400	39.0	21,084	20,800	2,02
assistants	20.78	18.60	815	731	39.2	42,351	38,033	2,03
Executive secretaries and								
administrative assistants	24.76	22.28	973	891	39.3	50,597	46,351	2,04
Medical secretaries	14.60	14.00	554	520	38.0	28,814	27,050	1,97
Secretaries, except legal, medical,	47.00	40.00	000	070	00.7	05.070	05.070	
and executive	17.39 17.24	16.96 16.32	690 690	678 653	39.7 40.0	35,876 35,867	35,273 33,946	2,06 2,08
Computer operators  Insurance claims and policy	17.24	10.32	690	055	40.0	33,667	33,940	2,00
processing clerks	19.01	19.01	744	760	39.2	38,714	39,495	2,03
Office clerks, general	15.44	15.00	601	600	38.9	31,264	31,200	2,03
Construction and extraction								
occupations	18.87	17.26	754	690	40.0	39,082	35,901	2,07
First-line supervisors/managers of construction trades and extraction								
workers	26.77	25.62	1,071	1,025	40.0	55,677	53,290	2,08
Carpenters	20.11	20.00	804	800	40.0	41,826	41,600	2,08
Construction laborers	11.88	11.00	475	440	40.0	24,705	22,880	2,07
Construction equipment operators  Operating engineers and other  construction equipment	18.94	16.56	758	662	40.0	37,833	34,445	1,99
operators	19.94	17.00	797	680	40.0	41,468	35,360	2,08
Electricians	25.70	28.86	1,024	1,110	39.8	53,244	57,716	2,07
Pipelayers, plumbers, pipefitters, and			.,	.,			,	_,-,-
steamfitters	19.72	21.67	789	867	40.0	40,984	45,067	2,07
Helpers, construction trades	12.68	11.63	507	465	40.0	26,371	24,190	2,08
nstallation, maintenance, and repair								
occupationsRadio and telecommunications	23.87	24.00	955	962	40.0	49,646	50,003	2,08
equipment installers and repairers	29.30	29.88	1,172	1,195	40.0	60,941	62,140	2,08
Telecommunications equipment installers and repairers, except			=0		40.0	00.044		
line installers Automotive technicians and	29.30	29.88	1,172	1,195	40.0	60,941	62,140	2,08
repairers Automotive service technicians and	22.81	23.00	922	920	40.4	47,954	47,840	2,10
mechanicsIndustrial machinery installation,	26.78	26.25	1,090	1,056	40.7	56,655	54,912	2,11
repair, and maintenance workers	22.17	20.38	874	815	39.4	45,455	42,390	2,05
Maintenance and repair workers,	22.44	10.00	075	700	39.1	4E E00	27 000	2.00
General  Line installers and repairers	22.41 25.36	18.22 27.60	875 1,015	729 1,104	40.0	45,526 52,754	37,898 57,408	2,03 2,08
Telecommunications line installers and repairers	24.86	27.69	994	1,108	40.0	51,702	57,604	2,08
Production occupations	14.61	13.95	583	555	39.9	30,290	28,662	2,07
production and operating workers	20.36	20.34	838	814	41.1	43,554	42,307	2,14
Electrical, electronics, and	15 50	12.05	600	FE0.	40.0	22 440	20 440	2.00
electromechanical assemblers	15.56	13.95	622 761	558	40.0	32,118	28,448	2,06
Printers	19.58 17.94	21.12 19.10	761 698	792 716	38.8 38.9	39,551 36,287	41,184 37,245	2,02 2,02
Printing machine operators Laundry and dry-cleaning workers	17.94	9.73	414	716 389	39.1	21,533	20,205	2,02
Lauriary and ary ordaning workers	10.00	3.73	717	303	55.1	21,000	20,203	2,03

Table 12. Full-time1 private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006 - Continued

			I					
	Hourly ea	rnings <sup>3</sup>	Weel	kly earnings	s <sup>4</sup>	Annı	ual earnings	5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
Miscellaneous production workers	\$13.25	\$13.00	\$523	\$520	39.5	\$27,188	\$27,040	2,052
Transportation and material moving occupations	19.84	15.50	765	623	38.6	39,632	32,344	1,998
vehicle operators  Driver/sales workers and truck	27.54	26.42	1,167	1,057	42.4	60,694	54,962	2,204
drivers Truck drivers, heavy and	16.52	15.75	675	620	40.9	34,748	32,240	2,103
tractor-trailer Truck drivers, light or delivery	17.09	15.75	706	620	41.3	36,044	32,240	2,109
services	12.98	12.06	524	482	40.4	27,270	25,085	2,100
Industrial truck and tractor operators	17.26	17.19	690	688	40.0	35,866	35,755	2,078
Laborers and material movers, hand Laborers and freight, stock, and	12.30	10.50	487	411	39.6	25,317	21,362	2,058
material movers, hand	12.32	10.55	487	419	39.6	25,347	21,803	2,058

 $<sup>^{1}</sup>$  Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm,

where a 40-hour week is the minimum full-time schedule.

Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more

paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of

overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries

Table 13. Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006

Management occupations  Education administrators  Education administrators, elementary and secondary school  Business and financial operations occupations  Architecture and engineering occupations  Engineers  Life, physical, and social science occupations Physical scientists  Community and social services	\$26.71 38.61 42.69 45.78 26.59 31.26 34.35 24.51 24.21 25.87 29.37	\$24.60 39.43 44.13 44.70 23.54 30.88 33.42 23.27 23.30	\$1,042 1,510 1,679 1,784 1,058 1,232 1,368	\$962 1,491 1,714 1,739 927 1,235 1,336	Mean weekly hours  39.0  39.1  39.3  39.0  39.8	Mean \$49,117 76,406 81,420 85,064 54,955 64,058 71,148	Median \$46,226 73,763 83,436 84,400 48,212 64,230 69,484	1,979 1,907
Management occupations  Education administrators  Education administrators, elementary and secondary school  Business and financial operations occupations  Architecture and engineering occupations  Engineers  Life, physical, and social science occupations Physical scientists  Community and social services	38.61 42.69 45.78 26.59 31.26 34.35 24.51 24.21	39.43 44.13 44.70 23.54 30.88 33.42 23.27 23.30	1,510 1,679 1,784 1,058 1,232 1,368	1,491 1,714 1,739 927 1,235 1,336	39.1 39.3 39.0 39.8	76,406 81,420 85,064 54,955 64,058	73,763 83,436 84,400 48,212 64,230	1,907 1,858 2,067 2,049
Education administrators  Education administrators, elementary and secondary school  Business and financial operations occupations  Architecture and engineering occupations  Engineers  Life, physical, and social science occupations Physical scientists  Community and social services	42.69 45.78 26.59 31.26 34.35 24.51 24.21	44.13 44.70 23.54 30.88 33.42 23.27 23.30	1,679 1,784 1,058 1,232 1,368	1,714 1,739 927 1,235 1,336	39.3 39.0 39.8 39.4	81,420 85,064 54,955 64,058	83,436 84,400 48,212 64,230	1,907 1,858 2,067 2,049
School	26.59 31.26 34.35 24.51 24.21	23.54 30.88 33.42 23.27 23.30	1,058 1,232 1,368	927 1,235 1,336	39.8 39.4	54,955 64,058	48,212 64,230	2,067 2,049
Architecture and engineering occupations	31.26 34.35 24.51 24.21 25.87	30.88 33.42 23.27 23.30	1,232 1,368	1,235 1,336	39.4	64,058	64,230	2,049
ccupations  Engineers  Life, physical, and social science occupations  Physical scientists  Community and social services	34.35 24.51 24.21 25.87	33.42 23.27 23.30	1,368 962	1,336		,	1 '	,
Life, physical, and social science occupations	34.35 24.51 24.21 25.87	33.42 23.27 23.30	1,368 962	1,336		,	1 '	,
Life, physical, and social science occupations	24.51 24.21 25.87	23.27 23.30	962		39.0	71,140	69,464	2,071
occupations Physical scientists  Community and social services	24.21 25.87	23.30						
Physical scientists  Community and social services	24.21 25.87	23.30				F0 007	47.000	0.044
Community and social services				904 855	39.2 38.8	50,007 48,890	47,008 44,470	2,041 2,019
		_,				-,	, ,	,
occupations		23.74	1.007	932	38.9	48,406	42,732	1,871
Counselors		27.82	1,113	1,079	37.9	53,273	51,667	1,814
Educational, vocational, and school								, i
counselors Social workers	35.46	35.29	1,302	1,321	36.7	58,676	56,121	1,655
Social workers	30.39	33.60	1,216	1,344	40.0	63,207	69,890	2,080
Legal occupations	31.76	26.64	1,205	975	37.9	62,667	50,692	1,973
Education, training, and library	04.07	04.00	4 000	4.000	07.0	50.440	54.075	4.500
occupations  Postsecondary teachers  Arts, communications, and humanities teachers,	34.87 36.86	34.90 36.16	1,299 1,487	1,298 1,445	37.2 40.4	52,410 61,971	51,975 59,093	1,503 1,681
postsecondary	35.28	35.37	1,440	1,428	40.8	58,179	57,583	1,649
Miscellaneous postsecondary teachers	36.22	33.96	1,440	1,358	39.8	61,024	58,411	1,685
Primary, secondary, and special	00.22	00.00	1,110	1,000	00.0	01,021	00,111	1,000
education school teachers  Elementary and middle school	36.69	35.93	1,340	1,326	36.5	53,333	51,975	1,454
teachers Elementary school teachers,	35.92	35.23	1,323	1,298	36.8	52,039	50,575	1,449
except special education Middle school teachers, except	35.77	35.08	1,317	1,289	36.8	51,926	50,402	1,452
special and vocational education	37.33	36.44	1,378	1,347	36.9	53,049	52,575	1,421
Secondary school teachers	38.23	37.89	1,369	1,365	35.8	55,147	53,907	1,443
Secondary school teachers,								
except special and vocational education	38.27	37.59	1,367	1,353	35.7	54,843	53,543	1,433
Vocational education teachers,	00.21	07.00	1,007	1,000	55.7	01,040	00,040	1,700
secondary school	37.65	42.97	1,396	1,511	37.1	59,345	57,843	1,576
Special education teachers Special education teachers,	37.84	36.97	1,382	1,375	36.5	55,468	53,680	1,466
secondary school	37.21	37.38	1,323	1,324	35.5	54,676	54,600	1,469
Librarians	25.64	23.00	1,008	896	39.3	52,393	46,592	2,043
Teacher assistants	15.63	15.80	580	593	37.1	22,495	23,252	1,440
Healthcare practitioner and technical								
occupations	28.76	23.20	1,136	946	39.5	56,234	49,180	1,956
Registered nurses	29.68	30.31	1,187	1,212	40.0	61,742	63,045	2,080
TherapistsLicensed	35.94	36.49	1,375	1,368	38.3	58,495	62,993	1,628
vocational nurses	18.65	18.15	717	705	38.5	37,305	36,639	2,001
Healthcare support occupations	13.87	13.58	543	519	39.1	27,908	26,745	2,012

Table 13. Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Hourly ea	arnings <sup>3</sup>	Wee	kly earnings	s <sup>4</sup>	Annı	ual earnings	5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
Nursing, psychiatric, and home health								
aides	\$13.71	\$13.10	\$539	\$514	39.3	\$28,022	\$26,745	2,044
Protective service occupations	24.97	23.66	1,026	972	41.1	53,375	50,538	2,138
Fire fighters Bailiffs, correctional officers, and	22.56	23.14	1,027	1,031	45.5	53,427	53,620	2,368
jailers Correctional officers and jailers	19.57 19.83	19.06 19.77	780 795	777 791	39.9 40.1	40,580 41,332	40,381 41,128	2,074 2.085
Police officers	26.75	27.01	1,080	1,086	40.1	56,150	56,493	2,083
Police and sheriff's patrol officers	26.88	27.16	1,085	1,086	40.4	56,433	56,493	2,100
Food preparation and serving related								
occupations	14.02	14.54	552	582	39.4	24,056	25,740	1,716
Building and grounds cleaning and								
maintenance occupations	13.98	12.61	559	504	40.0	29,001	26,214	2,074
Building cleaning workers	13.23	12.50	528	500	40.0	27,420	25,979	2,073
Janitors and cleaners, except								
maids and housekeeping cleaners	12.26	12.41	530	496	40.0	27 400	25 702	2.072
cleariers	13.26	12.41	530	496	40.0	27,488	25,792	2,073
Personal care and service								
occupations	14.53	14.86	533	528	36.7	23,724	23,606	1,633
Office and administrative support								
occupations  First-line supervisors/managers of office and administrative support	17.46	16.87	687	657	39.3	35,717	34,174	2,045
workers	24.86	26.01	980	1,025	39.4	50,969	53,290	2,050
Financial clerks	15.03	15.10	575	598	38.2	29,884	31,071	1,988
auditing clerks	15.03	15.10	575	598	38.2	29,884	31,071	1,988
Court, municipal, and license clerks	14.49	13.37	554	525	38.2	28,820	27,323	1,989
Library assistants, clerical	14.31	13.83	556	544	38.8	28,894	28,309	2,019
Dispatchers	17.45	16.09	698	644	40.0	36,299	33,467	2,080
Secretaries and administrative assistants	17.80	16.59	708	657	39.8	36,799	34,174	2,067
Executive secretaries and	17.00	10.55	700	037	33.0	30,733	34,174	2,007
administrative assistants	18.92	18.16	746	676	39.5	38,816	35,152	2,052
Secretaries, except legal, medical,								
and executive	17.40	16.29	694	652	39.9	36,095	33,879	2,075
Office clerks, general	16.41	15.32	629	579	38.3	32,706	30,118	1,993
Construction and extraction occupations	21.59	21.26	860	850	39.8	44,719	44,221	2,072
Installation, maintenance, and repair occupations Industrial machinery installation, repair, and maintenance	23.95	25.66	956	1,026	39.9	49,452	53,373	2,065
workers	20.36	23.54	814	942	40.0	42,349	48,963	2,080

Table 13. Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Hourly ea	Hourly earnings <sup>3</sup>		kly earnings	<sub>5</sub> 4	Annual earnings <sup>5</sup>			
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours	
Transportation and material moving occupations  Bus drivers  Driver/sales workers and truck drivers	\$19.55 19.49 17.60	\$18.40 18.71 17.20	\$766 739 704	\$722 714 688	39.2 37.9 40.0	\$36,324 31,451 36,607	\$31,928 28,439 35,776	1,858 1,614 2,080	

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time

paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of

overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

2 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, reported to houses, and tips. The mean is computed by totaling the nay. nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries

Table 14. Size of establishment: Mean hourly earnings¹ of private industry establishments for major occupational groups, Washington-Baltimore, DC-MD-VA-WV, April 2006

	1		1	
Occupational group <sup>2</sup>	Total	1-99 workers	100-499 workers	500 workers or more
All workers	\$22.21	\$20.05	\$22.76	\$27.35
Management, professional, and related	34.13	31.37	36.34	37.37
Management, business, and financial	36.18	31.98	40.01	41.16
Professional and related	33.00	31.02	33.59	35.87
Service	10.84	10.38	10.59	12.32
Sales and office	16.41	15.23	17.73	18.39
Sales and related	16.70	14.77	18.62	26.82
Office and administrative support	16.23	15.58	17.03	16.90
Natural resources, construction, and maintenance	20.54	19.65	21.19	25.13
Construction and extraction	18.87	17.61	_	_
Installation, maintenance, and repair	23.95	23.36	25.91	24.62
Production, transportation, and material moving	16.12	12.40	16.63	25.01
Production	14.33	12.58	16.01	14.08
Transportation and material moving	17.97	12.20	17.43	29.33
		Relative err	or <sup>3</sup> (percent)	
All workers	3.5	8.0	4.3	2.9
Management, professional, and related	3.3	6.5	4.3	2.7
Management, business, and financial	4.0	8.2	3.1	4.3
Professional and related	3.6	6.3	5.7	3.7
Service	3.4	4.9	5.3	3.7
Sales and office	3.9	5.1	8.8	7.4
Sales and related	8.9	12.3	13.5	23.5
Office and administrative support	1.9	2.8	6.3	2.0
Natural resources, construction, and maintenance	3.1	4.3	2.8	3.6
Construction and extraction	3.4	4.9	_	_
Installation, maintenance, and repair	1.9	2.6	4.0	5.6
Production, transportation, and material moving	3.9	7.8	5.0	15.2
Production	4.5	10.7	4.2	11.1
Transportation and material moving	5.6	12.7	6.8	19.6

Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

<sup>&</sup>lt;sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 15. Establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time<sup>1</sup> private industry workers, Washington-Baltimore, DC-MD-VA-WV, April 2006

	Hourly e	arnings <sup>3</sup>	Wee	ekly earnings	s <sup>4</sup>	Ann	ual earnings	<sub>5</sub> 5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
All workers	\$21.78	\$17.53	\$861	\$684	39.5	\$44,589	\$35,404	2,047
Management occupations	35.01	26.97	1,413	1,074	40.4	73,460	55,873	2,098
General and operations managers	33.26	20.69	1,443	1,069	43.4	75,027	55,578	2,256
Marketing and sales managers	33.87	30.54	1,394	1,222	41.2	72,489	63,523	2,140
Education administrators	23.56	26.77	900	937	38.2	46,790	48,725	1,986
Business and financial operations occupations Accountants and auditors	27.38 31.47	27.56 33.76	1,119 1,271	1,112 1,346	40.9 40.4	58,175 66,105	57,824 70,013	2,125 2,100
Computer and mathematical science								
occupations	38.80	40.38	1,564	1,586	40.3	81,324	82,497	2,096
Computer software engineers	40.50	40.87	1,620	1,635	40.0	84,250	85,005	2,080
Computer software engineers, systems	. 3.00		.,020	.,555		,	23,000	_,,550
software	49.72	45.49	1,989	1,820	40.0	103,416	94,619	2,080
Architecture and engineering occupations	33.26	26.50	1,344	1,060	40.4	69,876	55,120	2,101
Life, physical, and social science occupations	29.59	32.41	1,222	1,296	41.3	63,556	67,413	2,148
Education, training, and library occupations Primary, secondary, and special education school	16.63	11.53	636	432	38.3	30,285	23,478	1,822
teachers Teacher assistants	23.67 9.68	24.69 9.20	904 370	966 360	38.2 38.3	39,529 19,257	37,200 18,720	1,670 1,990
Arts, design, entertainment, sports, and media occupations	26.73	21.56	999	827	37.4	51,932	43,000	1,943
Healthcare practitioner and technical occupations	27.01	21.53	1,059	861	39.2	55,054	44,782	2,038
Healthcare support occupations	12.28	12.00	473	480	38.5	24,576	24,960	2,001
Miscellaneous healthcare support occupations	12.56	12.00	486	480	38.7	25,293	24,960	2,014
Food preparation and serving related	0.00	0.75	200	0.40	07.5	40.447	47.004	4 0 4 0
occupations	9.83	9.75	368	340	37.5	19,147	17,684	1,948
First-line supervisors/managers, food preparation and serving workers	15.21	14.10	628	669	41.3	32,652	34,799	2,147
First-line supervisors/managers of food	13.21	14.10	020	003	41.5	32,032	34,733	2,147
preparation and serving workers	15.21	14.10	628	669	41.3	32,652	34,799	2,147
Cooks	10.55	10.50	393	402	37.2	20,426	20,904	1,937
Cooks, restaurant	11.13	11.89	431	475	38.7	22,408	24,708	2,014
Food service, tipped	3.87	2.38	136	85	35.1	7,047	4,415	1,823
Waiters and waitresses	2.71	2.38	96	85	35.5	4,988	4,415	1,844
Fast food and counter workers	9.50	9.00	360	320	37.9	18,740	16,640	1,972
Building and grounds cleaning and maintenance								
occupations Building cleaning workers	10.01 9.54	8.17 8.17	362 344	306 289	36.2 36.1	18,824 17,901	15,912 15,015	1,880 1,876
Danding dearing workers	3.54	0.17	J <del>44</del>	209	30.1	17,501	13,013	1,076
Personal care and service occupations	15.24	11.00	576	400	37.8	29,936	20.800	1,965
Barbers and cosmetologists	19.12	13.26	701	477	36.7	36,442	24,821	1,906
Hairdressers, hairstylists, and cosmetologists	19.12	13.26	701	477	36.7	36,442	24,821	1,906
Child care workers	8.84	8.75	346	350	39.2	18,002	18,200	2,037
Salas and related accumations	10.00	10.55	704	404	20.4	26 604	25 504	2 022
Sales and related occupations	18.00	12.55	704	491	39.1	36,601	25,524	2,033
First-line supervisors/managers, sales workers First-line supervisors/managers of retail sales	13.78	13.00	559	491	40.6	29,084	25,524	2,111
workers	13.78	13.00	559	491	40.6	29,084	25,524	2,111
Retail sales workers	12.34	10.30	477	395	38.6	24,798	20,548	2,009
Cashiers, all workers	9.87	10.16	377	371	38.2	19,605	19,282	1,987
Cashiers	9.87	10.16	377	371	38.2	19,605	19,282	1,987
					38.4			

Table 15. Establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time1 private industry workers, Washington-Baltimore, DC-MD-VA-WV, April 2006

	Hourly ea	arnings <sup>3</sup>	Wee	kly earnings	s <sup>4</sup>	Annı	ual earnings	<sub>5</sub> 5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
Sales representatives, wholesale and								
manufacturing	\$33.22	\$26.80	\$1,329	\$1,072	40.0	\$69,106	\$55,752	2,080
Sales representatives, wholesale and								
manufacturing, technical and scientific								
products	48.18	43.24	1,927	1,730	40.0	100,222	89,948	2,080
Sales representatives, wholesale and								
manufacturing, except technical and								
scientific products	27.91	22.63	1,116	905	40.0	58,057	47,077	2,080
Office and administrative support occupations	16.17	15.00	634	600	39.2	32.963	31,200	2.038
Financial clerks	15.23	14.42	603	542	39.6	31,337	28,163	2.057
Bookkeeping, accounting, and auditing clerks	17.81	16.00	695	640	39.0	36,129	33,280	2,029
Tellers	12.67	11.66	507	466	40.0	26,361	24,253	2,080
Customer service representatives	14.51	13.46	580	538	40.0	30,172	28,001	2,080
Receptionists and information clerks	13.40	13.10	525	520	39.2	27,315	27,040	2,038
Secretaries and administrative assistants	19.54	17.96	756	718	38.7	39,330	37,348	2,012
Executive secretaries and administrative					00	00,000	0.,0.0	_,0
assistants	21.14	20.90	810	792	38.3	42,102	41,201	1,992
Secretaries, except legal, medical, and						,	,	.,
executive	16.54	14.43	654	577	39.5	33,983	30,014	2,055
Office clerks, general	15.13	15.00	592	600	39.1	30,793	31,200	2,035
Construction and extraction occupations	17.60	16.56	703	662	40.0	36,452	34,445	2,071
First-line supervisors/managers of construction	17.00	10.00	700	002	40.0	00,402	04,440	2,071
trades and extraction workers	25.14	23.46	1.005	938	40.0	52.285	48.801	2.080
Carpenters	20.36	20.00	814	800	40.0	42,339	41.600	2.080
Construction laborers	10.88	10.00	435	400	40.0	22,638	20,800	2,080
Construction equipment operators	15.74	16.56	629	662	40.0	31,020	34,445	1,971
Helpers, construction trades	13.84	12.00	553	480	40.0	28,777	24,960	2,080
' '								
Installation, maintenance, and repair								
occupations	23.23	22.50	931	900	40.1	48,398	46,800	2,083
Automotive technicians and repairers	23.08	23.00	934	920	40.4	48,547	47,840	2,103
Production occupations	12.92	11.00	518	440	40.1	26,944	22,880	2,086
Transportation and material moving								
occupations	13.12	11.75	524	475	40.0	27,000	24,000	2,059
Driver/sales workers and truck drivers	14.99	15.00	603	600	40.2	30,762	30,160	2,053
Truck drivers, heavy and tractor-trailer	14.08	15.00	563	600	40.0	28,315	29,120	2,011
Laborers and material movers, hand	10.13	9.51	401	382	39.6	20,875	19,856	2,061
Laborers and freight, stock, and material						·	' '	'
movers, hand	10.10	9.75	399	382	39.6	20,768	19,856	2,057

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is

employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not

the minimum full-time schedule.

2 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are

premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime

Table 16. Establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time¹ private industry workers, Washington-Baltimore, DC-MD-VA-WV, April 2006

	Hourly e	arnings <sup>3</sup>	Wee	ekly earnings	s <sup>4</sup>	Ann	ual earnings	5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
All workers	\$26.38	\$21.16	\$1,040	\$846	39.4	\$53,855	\$43,867	2,042
Management occupations	49.36	45.91	2,023	1,949	41.0	105,078	100,801	2,129
Marketing and sales managers	36.39	39.05	1,505	1,442	41.4	78,266	75,005	2,151
Computer and information systems managers	51.84	55.38	2,175	2,308	42.0	113,105	120,000	2,182
Financial managers	41.48	42.26	1,659	1,712	40.0	86,289	89,000	2,080
Education administrators	40.10	32.98	1,550	1,319	38.7	79,085	68,590	1,972
Education administrators, postsecondary	41.41	32.98	1,608	1,319	38.8	82,433	68,590	1,991
Medical and health services managers	38.96	40.87	1,672	1,691	42.9	86,961	87,922	2,232
Business and financial operations occupations Human resources, training, and labor relations	34.84	32.21	1,403	1,301	40.3	72,980	67,654	2,095
specialists Employment, recruitment, and placement	43.89	36.27	1,723	1,451	39.3	89,599	75,442	2,042
specialists	46.72	37.02	1,869	1,481	40.0	97,173	77,002	2,080
Management analysts	42.19	43.03	1,688	1,721	40.0	87,763	89,492	2,080
Accountants and auditors	31.80	29.73	1,272	1,189	40.0	66,136	61,845	2,080
Budget analysts	39.32	41.48	1,664	1,867	42.3	86,504	97,061	2,200
Financial analysts and advisors	32.51	22.75	1,296	910	39.9	67,373	47,322	2,073
Computer and mathematical science								
occupations	40.46	38.94	1,619	1,554	40.0	84,199	80,783	2,081
Computer software engineers	42.16	41.56	1,686	1,662	40.0	87,694	86,445	2,080
Computer software engineers, applications Computer software engineers, systems	42.95	42.00	1,718	1,680	40.0	89,338	87,360	2,080
software	41.07	41.00	1,643	1,640	40.0	85,427	85,280	2,080
Computer support specialists	34.44	30.97	1,377	1,239	40.0	71,599	64,416	2,079
Computer systems analysts	37.77	35.17	1,509	1,407	40.0	78,494	73,160	2,078
Network and computer systems administrators	41.33	37.60	1,666	1,504	40.3	86,658	78,200	2,097
Architecture and engineering occupations	38.82	36.58	1,556	1,463	40.1	80,903	76,091	2,084
Engineers	40.88	38.72	1,637	1,549	40.1	85,136	80,531	2,083
Electrical and electronics engineers	38.59	36.97	1,546	1,497	40.1	80,396	77,859	2,083
Electronics engineers, except computer	38.10	40.24	1,524	1,610	40.0	79,257	83,697	2,080
Life, physical, and social science occupations	32.33	27.26	1,312	1,090	40.6	68,235	56,695	2,111
Physical scientists	41.20	34.70	1,879	1,775	45.6	97,683	92,298	2,371
Market and survey researchers	33.83	32.08	1,324	1,154	39.1	68,855	60,000	2,035
Market research analysts	33.83	32.08	1,324	1,154	39.1	68,855	60,000	2,035
Community and social services occupations	18.90	17.25	747	647	39.5	38,691	33,638	2,047
Social workers	23.88	26.74	938	1,070	39.3	48,435	55,619	2,028
Legal occupations	69.79	72.12	2,741	2,885	39.3	142,527	150,010	2,042
Lawyers	69.79	72.12	2,741	2,885	39.3	142,527	150,010	2,042
Education, training, and library occupations	32.94	22.71	1,308	908	39.7	62,427	47,464	1,895
Postsecondary teachers	35.97	22.71	1,449	908	40.3	67,660	52,904	1,881
Social sciences teachers, postsecondary	49.67	48.50	1,987	1,940	40.0	91,520	88,083	1,843
Arts, communications, and humanities teachers,								
postsecondary	42.11	39.48	1,728	1,575	41.0	68,633	64,324	1,630
Arts, design, entertainment, sports, and media								
occupations	33.93	35.03	1,308	1,338	38.5	67,468	69,264	1,988
Public relations specialists	28.88	25.11	1,155	1,004	40.0	60,069	52,231	2,080
Healthcare practitioner and technical	or	05.55						
occupations	27.56	26.00	1,087	1,019	39.4	56,519	52,999	2,051
Registered nurses	30.27	29.80	1,158	1,129	38.3	60,202	58,718	1,989
Therapists	26.80	25.00	1,072	1,000	40.0	55,742	52,000	2,080
Clinical laboratory technologists and technicians	18.95	17.38	758	695	40.0	39,414	36,150	2,079
Medical and clinical laboratory technologists	23.82	23.00	952	920	40.0	49,513	47,840	2,079
Medical and clinical laboratory technicians Diagnostic related technologists and technicians	15.31	15.06	612	602	40.0	31,840	31,325	2,080
	27.21	27.18	1,089	1,087	40.0	56,606	56,534	2,080

Table 16. Establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time<sup>1</sup> private industry workers, Washington-Baltimore, DC-MD-VA-WV, April 2006 — Continued

	Hourly e	arnings <sup>3</sup>	Wee	kly earnings	s <sup>4</sup>	Ann	ual earnings	5
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mear annua hours
Radiologic technologists and technicians Licensed practical and licensed vocational	\$26.56	\$26.23	\$1,062	\$1,049	40.0	\$55,241	\$54,548	2,080
nurses	23.01	22.92	889	891	38.6	46,213	46,342	2,008
Healthcare support occupations	12.77	12.50	495	478	38.8	25,752	24,863	2,016
Nursing, psychiatric, and home health aides	12.14	11.90	464	460	38.3	24,153	23,920	1,99
Nursing aides, orderlies, and attendants	12.14	11.90	464	460	38.3	24,153	23,920	1,99
Miscellaneous healthcare support occupations	15.22	13.97	609	559	40.0	31,648	29,060	2,08
Protective service occupations	13.14	11.50	521	460	39.6	27,069	23,920	2,06
Security guards and gaming surveillance officers	11.20	11.05	443	440	39.5	23,028	22,880	2,05
Security guards	11.20	11.05	443	440	39.5	23,028	22,880	2,05
Food preparation and serving related								
occupations	10.95	11.00	426	431	38.9	22,136	22,402	2,02
First-line supervisors/managers, food preparation	19.24	16.46	776	682	40.3	40,348	35,442	2,09
and serving workers Cooks	19.24	12.31	474	483	39.1	24,659	25,106	2,08
Food service, tipped	5.71	4.05	217	85	38.0	11.282	4,430	1,97
Fast food and counter workers	11.43	10.77	450	421	39.3	23,385	21,882	2,04
Combined food preparation and serving								
workers, including fast food	10.98	9.77	431	381	39.2	22,395	19,802	2,04
Building and grounds cleaning and maintenance								
occupations	12.39	12.41	476	434	38.4	24,694	22,586	1,99
Building cleaning workers	12.32 11.78	12.41 12.31	473 467	434 492	38.4 39.7	24,620 24,298	22,586 25,599	1,99
·					39.7	24,230	25,533	2,00
Personal care and service occupations	21.82	14.30	584	579	26.8	30,385	30,091	1,39
Sales and related occupations	23.27	16.45	924	656	39.7	46,773	33,369	2,01
First-line supervisors/managers, sales workers First-line supervisors/managers of retail sales	29.21	20.91	1,165	836	39.9	60,586	43,493	2,07
workers	29.44	20.00	1,177	800	40.0	61,228	41,600	2,08
Retail sales workers	12.19	11.04	484	440	39.7	25,158	22,880	2,06
Cashiers, all workers	11.58	10.05	459	401	39.7	23,883	20,862	2,06
Cashiers	11.58	10.05	459	401	39.7	23,883	20,862	2,06
Retail salespersons	12.88	12.21	512	488	39.7	26,605	25,355	2,06
Sales representatives, wholesale and manufacturing	26.59	23.71	1,124	1,003	42.3	58,426	52,179	2,19
Miscellaneous sales and related workers	21.50	16.87	848	675	39.4	33,688	33,201	1,56
Office and administrative support occupations	17.46	16.45	693	652	39.7	36,042	33,821	2,06
First-line supervisors/managers of office and	17.40	10.40	000	002	00.7	30,042	00,021	2,00
administrative support workers	25.02	25.07	997	1,003	39.8	51,821	52,146	2,07
Financial clerks	16.89	16.00	670	640	39.7	34,828	33,280	2,06
Billing and posting clerks and machine	47.44	40.50	670	607	20.0	05.047	00.045	
operators	17.14	18.59	673	697	39.3	35,017	36,245	2,04
Bookkeeping, accounting, and auditing clerks Tellers	17.59 12.06	18.15 11.76	691 482	726 470	39.3 40.0	35,918 25,087	37,750 24,461	2,04
Customer service representatives	16.61	16.84	662	668	39.8	34,422	34,757	2,07
Interviewers, except eligibility and loan	12.99	12.62	519	505	40.0	27,009	26,250	2,08
Shipping, receiving, and traffic clerks	12.28	11.93	484	477	39.4	25,166	24,804	2,05
Stock clerks and order fillers	10.05	8.86	402	355	40.0	20,912	18,437	2,08
Secretaries and administrative assistants	22.11	19.31	879	772	39.8	45,692	40,165	2,06
Executive secretaries and administrative								
assistants	26.64	24.33	1,061	960	39.8	55,174	49,932	2,07
Medical secretaries	14.79	14.50	575	551	38.9	29,918	28,642	2,02
Secretaries, except legal, medical, and		1						
executive	18.83	18.95	753	758	40.0	39,122	39,416	2,07
Computer operators	17.24	16.32	690	653	40.0	35,867	33,946	2,08
Office clerks, general	16.68	17.03	636	634	38.1	33,092	32,960	1,98
		1		1	I	43,870	1	I

Table 16. Establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time1 private industry workers, Washington-Baltimore, DC-MD-VA-WV, April 2006 Continued

	Hourly earnings <sup>3</sup>		Weekly earnings <sup>4</sup>			Annual earnings <sup>5</sup>		
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean weekly hours	Mean	Median	Mean annual hours
Electricians	\$27.56	\$30.45	\$1,095	\$1,218	39.7	\$56,946	\$63,336	2,066
Installation, maintenance, and repair								
occupations	25.48	27.10	1,015	1,084	39.9	52,806	56,376	2,073
Radio and telecommunications equipment								
installers and repairers	28.13	28.85	1,125	1,154	40.0	58,508	60,004	2,080
Telecommunications equipment installers and repairers, except line installers	28.13	28.85	1,125	1,154	40.0	58,508	60,004	2,080
Industrial machinery installation, repair, and	26.13	20.00	1,125	1,154	40.0	36,506	60,004	2,080
maintenance workers	20.46	19.83	815	793	39.8	42,356	41,246	2.070
Maintenance and repair workers, general	19.37	18.22	775	729	40.0	40,289	37,898	2.080
Line installers and repairers	27.79	28.23	1,112	1,129	40.0	57,813	58,725	2,080
Production occupations	15.82	15.15	628	606	39.7	32,647	31,512	2,064
Electrical, electronics, and electromechanical								
assemblers	15.56	13.95	622	558	40.0	32,118	28,448	2,064
Laundry and dry-cleaning workers	10.83	9.73	433	389	40.0	22,532	20,230	2,080
Miscellaneous production workers	15.89	15.97	617	599	38.8	32,082	31,122	2,019
Transportation and material moving								
occupations	23.86	17.81	901	740	37.8	46,850	38,480	1,963
First-line supervisors/managers of transportation						,	1	,
and material-moving machine and vehicle								
operators	27.54	26.42	1,167	1,057	42.4	60,694	54,962	2,204
Driver/sales workers and truck drivers	18.44	17.51	769	700	41.7	40,002	36,425	2,169
Truck drivers, heavy and tractor-trailer	20.46	21.16	878	808	42.9	45,660	41,995	2,231
Truck drivers, light or delivery services	15.23	13.57	609	543	40.0	31,681	28,226	2,080
Industrial truck and tractor operators	17.36	15.87	694	635	40.0	36,066	33,010	2,078
Laborers and material movers, hand	14.56	14.31	575	568	39.5	29,917	29,557	2,055
Laborers and freight, stock, and material movers, hand	14.63	15.55	579	600	39.6	20 122	24 200	2.050
Hiovers, Hariu	14.03	10.00	579	600	39.6	30,122	31,200	2,059

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is

employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

Barnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

Mean weekly earnings are the straight-time weekly wages or salaries paid to

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 17. Union<sup>1</sup> and nonunion workers: Mean hourly earnings<sup>2</sup> for major occupational groups, Washington-Baltimore, DC-MD-VA-WV, April 2006

	Union			Nonunion			
Occupational group <sup>3</sup>	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers	
All workers	\$23.27	\$20.94	\$26.64	\$22.59	\$22.34	\$25.65	
Management, professional, and related Management, business, and financial Professional and related Service Sales and office Sales and related Office and administrative support Natural resources, construction, and maintenance Construction and extraction Installation, maintenance, and repair Production, transportation, and material moving Production Transportation and material moving	32.81 24.27 33.41 17.44 17.26 15.08 18.23 24.78 - 27.57 21.28 16.26 25.84	30.79 - 31.12 13.95 16.69 13.84 18.68 25.37 23.18 28.23 21.65 16.27 27.47	33.07 24.25 33.71 20.75 18.40 - 17.63 21.01 18.07 23.91 18.21 - 18.47	33.85 36.02 32.67 11.48 16.43 16.82 16.21 19.55 – 22.56 13.73 13.44 14.01	34.17 36.20 33.03 10.42 16.40 16.82 16.14 19.38 18.02 22.49 13.48 13.39 13.58	31.02 34.09 29.74 20.31 17.04 - 17.04 24.82 25.78 23.89 21.12 - 20.90	
	Relative error <sup>4</sup> (percent)						
All workers	5.5	7.7	3.3	3.5	3.8	3.2	
Management, professional, and related Management, business, and financial Professional and related Service Sales and office Sales and related Office and administrative support Natural resources, construction, and maintenance Construction and extraction Installation, maintenance, and repair Production, transportation, and material moving Production Transportation and material moving	2.2 9.0 2.2 6.6 4.8 8.9 4.9 3.3 - 2.6 14.8 8.3 18.0	16.3 - 16.7 9.5 6.8 8.4 7.8 3.5 4.0 2.7 17.3 8.6 22.7	1.7 9.9 1.7 1.2 6.7 - 3.4 9.3 12.7 4.8 3.2 - 2.6	3.1 3.8 3.4 3.3 3.8 9.0 1.7 3.9 - 2.5 6.5 9.2 9.4	3.4 4.0 3.6 3.1 4.0 9.1 1.9 4.0 3.8 2.7 6.8 9.3 10.1	4.4 9.2 3.8 9.4 1.7 - 1.7 7.1 6.6 12.7 15.9 - 17.2	

information.  $^4$  The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet

<sup>1</sup> Union workers are those whose wages are determined through collective bargaining.
2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.
3 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more

Table 18. Time and incentive workers1: Mean hourly earnings2 for major occupational groups, Washington-Baltimore, DC-MD-VA-WV, April 2006

	Tiı	me	Incentive		
Occupational group <sup>3</sup>	Civilian workers	Private industry workers	Civilian workers	Private industry workers	
All workers	\$22.58	\$22.05	\$24.51	\$24.51	
Management, professional, and related	33.75	34.13	34.21	34.21	
Management, business, and financial	36.00	36.40	31.32	31.32	
Professional and related	32.68	32.91	-	_	
Service	12.18	10.17	-	_	
Sales and office	15.63	15.49	23.08	23.08	
Sales and related	13.71	13.63	28.22	28.22	
Office and administrative support	16.55	16.47	12.78	12.78	
Natural resources, construction, and maintenance	20.21	20.06	30.45	30.45	
Construction and extraction	_	18.46	_	_	
Installation, maintenance, and repair	23.64	23.62	26.85	26.85	
Production, transportation, and material moving	16.18	15.97	17.47	17.47	
Production	14.23	14.18	15.91	15.91	
Transportation and material moving	18.03	17.86	18.83	18.83	
	Relative error <sup>4</sup> (percent)				
All workers	3.0	3.6	8.9	8.9	
Management, professional, and related	2.9	3.4	9.8	9.8	
Management, business, and financial	3.9	4.3	7.9	7.9	
Professional and related	3.0	3.6	-	_	
Service	2.6	3.7	_	_	
Sales and office	3.0	3.2	14.6	14.6	
Sales and related	9.0	9.2	10.4	10.4	
Office and administrative support	1.6	1.7	4.7	4.7	
Natural resources, construction, and maintenance	3.8	3.9	12.6	12.6	
Construction and extraction	_	4.6	-	-	
Installation, maintenance, and repair	2.2	2.3	7.6	7.6	
Production, transportation, and material moving	3.7	3.9	12.6	12.6	
Production	5.1	5.2	4.3	4.3	
Transportation and material moving	5.1	5.6	18.7	18.7	

<sup>1</sup> Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

<sup>3</sup> Workers are classified by occupation using the 2000

Standard Occupational Classification (SOC) system. See appendix B for more information.

4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 19. Industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup> for private industry workers by major occupational group, Washington-Baltimore, DC-MD-VA-WV, April 2006

	Goods p	roducing	Service providing						
Occupational group <sup>3</sup>	Construc- tion	Manufac- turing	Trade, transpor- tation, and utilities	Infor- mation	Financial activities	Profes- sional and business services	Education and health services	Leisure and hospitality	Other services
All workers	-	\$19.53	-	\$35.00	_	_	_	\$9.77	-
Management, professional, and									
related	_	35.73	_	44.71	_	_	_	25.56	_
Management, business, and									
financial	-	39.12	_	55.60	_	_	_	25.73	_
Professional and related	-	34.24	_	39.00	_	_	_	_	_
Service	-	_	_	_	_	-	-	8.63	_
Sales and office	_	20.17	_	25.64	_	_	_	10.75	_
Sales and related		_	_	_	_	_	_	8.61	_
Office and administrative support	_	18.62	_	18.75	_	_	_	13.47	_
Natural resources, construction, and									
maintenance	_	17.77	_	27.79	_	_	_	_	_
Installation, maintenance, and repair	_	20.13	_	27.54	_	_	_	_	_
Production, transportation, and material		200		2					
moving	_	14.63	_	_	_	_	_	9.03	_
Production	_	14.74	_	_	_	_	_	10.86	_
Transportation and material moving	-	14.10	-	-	-	-	-	7.31	-
		l		Relat	tive error <sup>4</sup> (p	ercent)			
All workers	-	8.5	-	2.8	_	_	-	8.8	-
Management, professional, and		7.0		4.0				400	
related	_	7.2	-	1.8	_	_	_	16.3	_
Management, business, and								400	
financial		2.4	-	5.5	_	_	_	16.8	_
Professional and related		10.2	-	1.6	_	_	_		_
Service			-	. <del>.</del> .	_	_	_	9.4	_
Sales and office		.9	-	10.4	_	_	_	3.9	_
Sales and related		_	-	_	_	_	_	12.5	-
Office and administrative support	_	1.7	-	2.7	_	_	_	13.7	_
Natural resources, construction, and									
maintenance	_	5.5	-	1.8	_	-	_	_	_
Installation, maintenance, and repair	-	10.8	_	2.2	_	_	_	_	_
Production, transportation, and material									
moving	-	2.7	-	_	_	_	_	17.4	_
Production	-	4.2	-	_	_	_	_	6.8	_
Transportation and material moving	-	5.5	_	_	_	-	_	5.2	_

NOTE: Dashes indicate that no data were reported or that data did not meet publication

<sup>&</sup>lt;sup>1</sup> Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).
<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.
<sup>3</sup> Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

 $<sup>^{\</sup>rm 4}\,$  The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

## **Appendix A: Technical Note**

This section provides basic information on the procedures and concepts used to produce the data contained in this bulletin. It is divided into three parts: Planning for the survey; data collection; and processing and analyzing the data. Although this section answers some questions commonly asked by data users, it is not a comprehensive description of all of the steps required to produce the data.

## Planning for the survey

The overall design of the National Compensation Survey (NCS) includes questions of scope, frame, and sample selection.

## Survey scope

This survey covered establishments employing one worker or more in private goods-producing industries (mining, construction, and manufacturing); private service-providing industries (trade, transportation, and utilities, information, financial activities, professional and business services, education and health services, leisure and hospitality, and other services); State governments; and local governments employing 50 or more workers. Agriculture, forestry, fishing and hunting, private households, and the Federal Government were excluded from the scope of the survey. For purposes of this survey, an establishment is an economic unit that produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. For private industries in this survey, the establishment is usually at a single physical location. For State and local governments, an establishment is defined as all locations of a government agency within the sampled area.

The Washington–Baltimore, DC–MD–VA–WV, Metropolitan Statistical Area includes:

- The District of Columbia
- Baltimore City and the counties of Anne Arundel, Baltimore, Calvert, Carroll, Charles, Frederick, Harford, Howard, Montgomery, Prince George's, Queen Anne's, and Washington, MD
- The cities of Alexandria, Fairfax, Falls Church, Fredericksburg, Manassas, and Manassas Park, and the counties of Arlington, Clarke, Culpeper, Fairfax, Fauquier, King George, Loudoun, Prince William, Spotsylvania, Stafford, and Warren, VA
- The counties of Berkeley and Jefferson, WV

## Sampling frame

The list of establishments from which the survey sample was selected (sampling frame) was developed from State unemployment insurance reports. Due to the volatility of industries within the private sector, sampling frames were developed using the most recent month of reference available at the time the sample was selected. Approximately one-fifth of the sample is reselected each year.

## Sample design

The sample for this survey area was selected using a twostage stratified design with probability proportional to employment sampling at each stage. The first stage of sample selection was a probability sample of establishments. The sample of establishments was drawn by first stratifying the sampling frame by industry and ownership. The number of sample establishments allocated to each stratum is approximately proportional to the stratum employment. Each sampled establishment is selected within a stratum with a probability proportional to its employment. Use of this technique means that the larger an establishment's employment, the greater its chance of selection. Weights were applied to each establishment when the data were tabulated so that it represents similar units (by industry and employment size) in the economy that were not selected for collection. The second stage of sample selection, detailed below, was a probability sample of occupations within a sampled establishment.

## **Data collection**

The collection of data from survey respondents required detailed procedures. Field economists collected the data, working out of the Bureau of Labor Statistics' (BLS) Regional Offices and visiting each establishment surveyed. Other contact methods, such as mail and telephone, were used to clarify and update data.

## Occupational selection and classification

Identification of the occupations for which wage data were to be collected was a multistep process:

1. Probability-proportional-to-size selection of establishment jobs

- Classification of jobs into occupations based on the 2000 Standard Occupational Classification (SOC) system
- Characterization of jobs as full-time versus parttime, union versus nonunion, and time versus incentive
- 4. Determination of the level of work of each job

For each occupation, wage data were collected for those workers whose jobs could be characterized by the criteria identified in the last three steps. If a specific work level could not be determined, wages were still collected.

In step one, the jobs to be sampled were selected at each establishment by the BLS field economist. A complete list of employees was used for sampling, with each selected worker representing a job within the establishment.

As with the selection of establishments, the selection of a job was based on probability proportional to its size in the establishment. The greater the number of people working in a job in the establishment, the greater its chance of selection.

The number of jobs for which data were collected in each establishment was based on the establishment's employment size. The number of jobs selected followed this schedule:

Number	Number
of employees	of selected jobs
1–49	Up to 4
50-249	6
250 or more	8

The second step of the process entailed classifying the selected jobs into occupations based on their duties. NCS uses the 2000 Standard Occupational Classification (SOC) system. A selected job may fall into any one of about 800 occupational classifications, from accountant to zoologist. When workers could be classified in more than one occupation, they were classified in the occupation that required the higher skill level. When there was no perceptible difference in skill level, the workers were classified in the occupation that described their primary activity.

Each occupational classification is an element of a broader classification known as a major group. Occupations can fall into any of 22 major groups. Appendix B contains a complete list of all individual occupations, classified by the major group to which they belong.

In step three, certain other job characteristics of the chosen worker were identified. First, the worker was identified as holding either a full-time or part-time job, based on the establishment's definition of those terms. Then, the worker was classified as having a time versus incentive job, depending on whether any part of pay was directly based on the actual production of the worker, rather than solely on hours worked. Finally, the worker was identified as be-

ing in a union job or a nonunion job. See the "Definition of terms" section on the following page for more detail.

## Occupational leveling

In the last step before wage data were collected, the work level of each selected job was determined using a "point factor leveling" process. Point factor leveling matches certain aspects of a job to specific levels of work with assigned point values. Points for each factor are then totaled to determine the overall work level for the job.

The NCS program is in the process of converting from a nine-factor to a four-factor occupational leveling system. The conversion is being phased in via annual NCS sample replenishment groups and will require several years for full implementation. The four occupational leveling factors are:

- Knowledge
- Job controls and complexity
- Contacts (nature and purpose)
- Physical environment

Each factor consists of several levels, and each level has an associated description and assigned points. A knowledge guide for 24 families of closely related occupations contains short definitions of the point levels of knowledge expected for the occupations and presents relevant examples. The other three factors use identical descriptions for all occupational categories and contain a definition of each point level within each factor.

The description within each factor best matching the job is chosen. The point levels within each factor are designed to describe the thresholds of distinct levels of work. When a job does not meet the full description of a point level, the next lowest point level is used. Points for the four factors are totaled to determine the overall work level. NCS publishes data for up to 15 work levels.

Most supervisory occupations are evaluated based on their duties and responsibilities. A modified approach is used for professional and administrative supervisors when they direct professional work and are paid primarily to supervise. Such supervisory occupations are leveled based on the work level of the highest position reporting to them.

For a complete description of point factor leveling, refer to the publication "National Compensation Survey: Guide for Evaluating Your Firm's Jobs and Pay," available at the BLS National Compensation Survey Internet site at <a href="http://www.bls.gov/ncs/ocs/sp/ncbr0004.pdf">http://www.bls.gov/ncs/ocs/sp/ncbr0004.pdf</a>.

## Combined work levels

This bulletin includes a table which simplifies the presentation of work levels by combining them into four broad groups. The groups were determined by combinations of knowledge, job controls and complexity, contacts, physical environment, and supervisory duties, and are meant to be

comparable across different occupations. The broad groups and the combined work levels are:

Group	Levels
designation	combined
Group I	Levels 1–4
Group II	Levels 5–8
Group III	Levels 9–12
Group IV	Levels 13–15

## Collection period

Survey data were collected over a 13-month period for 60 metropolitan areas in the NCS program. For 20 small metropolitan areas, data were collected over a 4-month period. For each establishment in the survey, the data reflect the establishment's most recent information at the time of collection. The payroll reference month shown in the tables reflects the average date of this information for all sample units.

## **Earnings**

Earnings were defined as regular payments from the employer to the employee as compensation for straight-time hourly work, or for any salaried work performed. The following components were included as part of earnings:

- Incentive pay, including commissions, production bonuses, and piece rates
- Cost-of-living allowances
- Hazard pay
- Payments of income deferred due to participation in a salary reduction plan
- Deadhead pay, defined as pay given to transportation workers returning in a vehicle without freight or passengers

The following forms of payments were *not* considered part of straight-time earnings:

- Shift differentials, defined as extra payment for working a schedule that varies from the norm, such as night or weekend work
- Premium pay for overtime, holidays, and weekends
- Bonuses not directly tied to production (such as Christmas and profit-sharing bonuses)
- Uniform and tool allowances
- Free or subsidized room and board
- Payments made by third parties (for example, tips)
- On-call pay

To calculate earnings for various periods (hourly, weekly, and annual), data on work schedules also were collected. For hourly workers, scheduled hours worked per day and per week, exclusive of overtime, were recorded. Annual weeks worked were determined. Because salaried

workers who are exempt from overtime provisions often work beyond the assigned work schedule, their typical number of hours actually worked was collected.

#### **Definition of terms**

*Full-time worker*. Any employee whom the employer considers to be full time.

*Part-time worker*. Any employee whom the employer considers to be part time.

*Time-based worker*. Any employee whose earnings are solely tied to an hourly rate or salary.

*Incentive worker.* Any employee whose earnings are tied, at least in part, to commissions, piece rates, production bonuses, or other incentives based on production or sales.

*Nonunion worker.* An employee in an occupation not meeting the conditions for union coverage.

*Union worker.* Any employee is in a union occupation when all of the following conditions are met:

- A labor organization is recognized as the bargaining agent for all workers in the occupation
- Wage and salary rates are determined through collective bargaining or negotiations
- Settlement terms, which must include earnings provisions and may include benefit provisions, are embodied in a signed, mutually binding collective bargaining agreement

Level. A ranking within an occupation based on the requirements of the position.

## Processing and analyzing the data

Data were processed and analyzed at the BLS National Office following collection.

## Weighting and nonresponse

Sample weights were calculated for each establishment and occupation in the survey. These weights reflected the relative size of the occupation within the establishment and of the establishment within the sample universe. Weights were used to aggregate data for the individual establishments or occupations into the various data series. Some of the establishments surveyed could not supply or refused to supply information. If data were not provided by a sample member during the initial interview, the weights of responding sample members in the same or similar "cells" were adjusted to account for the missing data. This technique assumes that the mean value of data for the nonre-

spondents equals the mean value of data for the respondents at some detailed "cell" level. Responding and nonresponding establishments were classified into these cells according to industry and employment size. Responding and nonresponding occupations within responding establishments were classified into cells that were additionally defined by major occupation group.

If average hourly earnings data were not provided by a sample member during the update interview, then missing average hourly earnings were imputed by multiplying prior average hourly earnings by the rate of change in the average hourly earnings of respondents. The regression model that takes into account available establishment characteristics is used to derive the rate of change in the average hourly earnings.

Establishments that were determined to be out of business or outside the scope of the survey had their weights changed to zero.

## **Estimation**

The wage series in the tables are computed by combining the wages for each sampled occupation. Before being combined, individual wage rates are weighted by the number of workers; the sample weight, adjusted for nonresponding establishments and other factors; and the occupation's scheduled hours of work. The sample weight reflects the inverse of each unit's probability of selection at each sample selection stage and four weight adjustment factors. The first factor adjusts for establishment nonresponse and the second factor adjusts for occupational nonresponse. The third factor adjusts for any special situations that may have occurred during data collection. The fourth factor, postratification, also called benchmarking, is introduced to adjust estimated employment totals to the current counts of employment by industry. The latest available employment counts were used to derive average hourly earnings in this publication.

Not all calculated series met the criteria for publication. Before any series was published, it was reviewed to make sure that the number of observations underlying it was sufficient. This review prevented the publication of a series that could have revealed information about a specific establishment.

Estimates of the number of workers represent the total in all establishments within the scope of the study, and not the number actually surveyed. Because occupational structures among establishments differ, estimates of the number of workers obtained from the sample of establishments serve to indicate only the relative importance of the occupational groups studied.

#### **Percentiles**

The percentiles presented in tables 6 through 10 are computed using earnings reported for individual workers in sampled establishment jobs and their scheduled hours of

work. Establishments in the survey may report only individual-worker earnings for each sampled job. For the calculation of percentile estimates, the individual-worker hourly earnings are appropriately weighted and then arrayed from lowest to highest.

The published 10th, 25th, 50th, 75th, and 90th percentiles designate position in the earnings distribution within each published occupation. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

## Data reliability

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling.

Sampling errors occur because observations come only from a sample and not from an entire population. The sample used for this survey is one of a number of possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. RSE data are provided alongside the earnings data in the bulletin tables.

The standard error can be used to calculate a "confidence interval" around a sample estimate. As an example, suppose a table shows that mean hourly earnings for all workers were \$17.75, with a relative standard error of 1.0 percent for this estimate. At the 90-percent level, the confidence interval for this estimate is from \$16.46 to \$18.04 (\$17.75 minus and plus \$0.29, where \$0.29 is the product of 1.645 times 1.0 percent times \$17.75). If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 90 percent of the time.

Nonsampling errors also affect survey results. They can stem from many sources, such as inability to obtain information for some establishments, difficulties with survey definitions, inability of the respondents to provide correct information, or mistakes in recording or coding the data obtained. Although they were not specifically measured, the nonsampling errors were expected to be minimal due to the extensive training of the field economists who gathered the survey data, computer edits of the data, and detailed data review.

Appendix table 1. Number of workers¹ represented by the survey, Washington-Baltimore, DC-MD-VA-WV, April 2006

Occupational group <sup>2</sup>	Civilian workers	Private industry workers	State and local government workers
All workers	3,719,500	3,242,700	476,800
Management, professional, and related  Management, business, and financial	1,304,500	1,032,100	272,400
	386,000	345,900	40,100
Professional and related	918,500	686,300	232,200
Service	734,100	625,800	108,300
Sales and office Sales and related	930,500	875,800	54,700
	359,700	356,900	2,800
Office and administrative support  Natural resources, construction, and maintenance  Construction and extraction	570,800	518,900	51,900
	336,800	318,900	17,900
	222,400	213,600	8,800
Installation, maintenance, and repair Production, transportation, and material moving	114,400	105,300	9,000
	413,600	390,000	23,600
Production Transportation and material moving	194,300 219,300	192,100 197,900	21,300
		1	

<sup>1</sup> The number of workers represented by the survey are rounded to the nearest 100. Estimates of the number of workers provide a description of size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison to other statistical series to measure employment trends or levels.
2 Workers are classified by occupation using the

2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

# Appendix table 2. Survey establishment response, Washington-Baltimore, DC-MD-VA-WV, April 2006

Establishments	Total	Private industry	State and local government
Total in sampling frame <sup>1</sup> Total in sample	184,146 947 514	183,976 877 452	170 70 62
Refused or unable to provide data  Out of business or not in survey scope	303 130	296 129	7

<sup>1</sup> The list of establishments from which the survey sample was selected (sampling frame) was developed from State unemployment insurance reports and is based on the 2002 North American Industry Classification System (NAICS). For private industries, an establishment is usually a single physical location. For State and local governments, an establishment is defined as all locations of a

government entity.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.