

**Table 725. Nonfarm Sole Proprietorships—Selected Income and Deduction Items: 1990 to 2005**

[In billions of dollars (731 represents \$731,000,000,000) except as indicated. All figures are estimates based on samples. Tax law changes have affected the comparability of the data over time; see *Statistics of Income* reports for a description. See Appendix III]

Item	1990	1995	1999	2000	2001	2002	2003	2004	2005
Number of returns (1,000) . . . . .	14,783	16,424	17,576	17,905	18,338	18,926	19,710	20,591	21,468
Returns with net income (1,000) . . . . .	11,222	12,213	13,159	13,308	13,604	13,751	14,448	15,053	15,750
Business receipts . . . . .	731	807	969	1,021	1,017	1,030	1,050	1,140	1,223
Income from sales and operations . . . . .	719	797	955	1,008	1,002	1,015	1,034	1,122	1,205
Business deductions <sup>1</sup> . . . . .	589	638	761	806	800	809	820	892	953
Cost of goods sold/operations <sup>1</sup> . . . . .	291	307	370	387	363	352	338	371	397
Purchases . . . . .	210	219	256	269	247	227	218	239	253
Labor costs . . . . .	23	24	29	29	28	30	28	32	32
Materials and supplies . . . . .	30	34	42	43	44	46	47	53	56
Advertising . . . . .	(NA)	(NA)	9	10	11	11	12	13	14
Car and truck expenses . . . . .	22	33	41	46	47	50	53	59	71
Commissions . . . . .	9	10	11	12	12	14	14	13	15
Contract labor . . . . .	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	25	28
Depreciation . . . . .	24	27	31	32	33	37	42	43	39
Insurance . . . . .	13	13	13	14	14	16	17	19	19
Interest paid <sup>2</sup> . . . . .	13	10	11	12	13	11	11	11	12
Office expenses . . . . .	(NA)	(NA)	10	10	11	11	12	12	13
Rent paid <sup>3</sup> . . . . .	23	28	31	33	34	35	36	37	39
Repairs . . . . .	9	10	12	12	12	13	13	15	15
Salaries and wages (net) . . . . .	47	54	61	63	64	66	68	71	75
Supplies . . . . .	(NA)	(NA)	22	22	23	25	26	27	29
Taxes paid . . . . .	10	13	14	14	14	15	15	16	17
Utilities . . . . .	14	17	18	19	20	21	22	21	23
Net income (less loss) <sup>4</sup> . . . . .	141	169	208	215	217	221	230	248	270
Net income <sup>4</sup> . . . . .	162	192	233	245	250	257	269	291	315
Constant (2000) Dollars <sup>5</sup>									
Business receipts . . . . .	896	877	991	1,021	993	991	991	1,045	1,085
Business deductions . . . . .	722	693	778	806	781	778	774	818	846
Net income (less loss) . . . . .	173	184	213	215	212	213	217	227	239
Net income . . . . .	198	208	239	245	244	248	254	266	279

NA Not available. <sup>1</sup> Includes other amounts not shown separately. <sup>2</sup> Interest paid includes "mortgage interest" and "other interest paid on business indebtedness." <sup>3</sup> Rent paid includes "Rent on machinery and equipment" and "Rent on other business property." <sup>4</sup> After adjustment for the passive loss carryover from prior years. Therefore, "business receipts" minus "total deductions" do not equal "net income." <sup>5</sup> Based on the overall implicit price deflator for gross domestic product.