

Table 1018. Franchised New Car Dealerships—Summary: 1990 to 2007

[316 represents \$316,000,000,000]

Item	Unit	1990	1995	2000	2001	2002	2003	2004	2005	2006	2007
Dealerships ¹	Number . .	24,825	22,800	22,250	21,800	21,725	21,650	21,640	21,495	21,200	20,770
Sales	Bil. dol. . .	316	456	650	690	680	699	714	699	675	693
New cars sold ²	Millions . .	9.3	8.6	8.8	8.4	8.1	7.6	7.5	7.7	7.8	7.6
Used vehicles sold	Millions . .	14.2	18.5	20.5	21.4	19.4	19.5	19.7	19.7	19.2	18.5
Employment.	1,000 . . .	924	996	1,114	1,130	1,130	1,130	1,130	1,138	1,120	1,115
Dealer pretax profits as a percentage of sales.	Percent . .	1.0	1.4	1.6	2.0	1.9	1.7	1.7	1.6	1.5	1.5
Inventory: ³											
Domestic: ⁴											
Total	1,000 . . .	2,537	2,974	3,183	2,824	2,727	3,085	3,267	2,991	2,943	2,712
Days' supply	Days. . . .	73	71	68	63	63	63	75	70	71	67
Imported: ⁴											
Total	1,000 . . .	707	445	468	508	521	618	646	566	605	619
Days' supply	Days. . . .	72	72	50	51	49	49	59	52	51	51

¹ At beginning of year. ² Data provided by "Ward's Automotive Reports." ³ Annual average. Includes light trucks.

⁴ Classification based on where automobiles are produced (i.e., automobiles manufactured by foreign companies but produced in the U.S. are classified as domestic).

Source: National Automobile Dealers Association, McLean, VA, *NADA Data*, annual. See <<http://www.nada.org/Publications/NADADATA/>>.