# NIAGARA ERIE REGIONAL COALITION

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#### Executive Director:

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May 9, 2008

Hon. David A. Paterson Governor, State of New York State Capitol Albany, NY 12224

## Governor Paterson:

The Niagara Erie Regional Coalition today at its full board meeting unanimously voted to urge you maintain an upstate focus on economic development by headquartering the Empire State Development Corporation in Buffalo and by appointing Dan Gundersen chair of ESD for the state.

The Regional Coalition agrees wholeheartedly with your view that we need to send the message that we are one state, united in purpose to foster economic development for all. Indeed, since 1998 we have pursued bicounty economic development initiatives with the idea that a regional approach can often be more beneficial to our efforts than separate approaches.

While we are one state, it is however undeniable that we are two economies. Downstate and upstate New York have very dissimilar needs in terms of infrastructure, investment, and priorities. The initial promise of ESD being headquartered in Buffalo (at the meeting, we recall, where you were introduced as Mr. Spitzer's choice for lieutenant governor), and the subsequent appointment of an upstate chair sent a clear message that state government understood that we clearly need to be given resources tailored to our needs and not the needs of downstate.

One of many examples of the effectiveness of this approach is the proposal for legislation to cap each brownfield remediation fund project at \$15 million, which is fine for our region as most projects are in the \$5-10 million range. In the past 25 companies have used over \$1 billion in these funds, with several of these big money projects being downstate condos or apartments.

Further, the appointment of Dan Gundersen to the position of upstate chair was a perfect fit given his experience in similar communities. We feel that at the very least he should continue as chair of a dedicated upstate ESD, but ideally the initial promise made to our community should be fulfilled and that Mr. Gundersen should be the sole chair of a united ESD headquartered in Buffalo, NY.

The member agencies of the Niagara Erie Regional Coalition – listed below – are "on the front lines" of the charge to revitalize our economy, and Empire State Development (which it should be noted did not take part in today's vote) is a key member of the team. Simply stated, we need ESD here, and we need someone who understands upstate in charge. Anything less would be a tremendously ill-advised step backward for our community and for the state as a whole.

Sincerely,

Co Chair, Niagara Erie Regional Coalition

Co-Chair, Niagara Erie Regional Coalition

## Member Organizations

Amherst Industrial Development Agency

Arts Council in Buffalo & Erie County

Buffalo Niagara Convention & Visitors Bureau

Buffalo Niagara Medical Campus (ad hoc)

Buffalo Niagara Partnership

Canisius College Women's Business Center (ad hoc)

City of Niagara Falls

Empire State Development

Erie County Association of Local Governments

Erie County Industrial Development Agency

**Erie County Legislature** 

Greater Buffalo Niagara Regional Transportation Council

Niagara County

Niagara County Building Trades

Niagara County Center for Economic Development

Niagara County Legislature

Niagara County Supervisors Association

Niagara Frontier Transportation Agency

Niagara Tourism & Convention Corporation

Niagara University Hospitality Training & Research Center

The Peter Wendel Group

University at Buffalo Arts Management Program