

## Employer Firms, Establishments, Employment, Annual Payroll, and Receipts by Receipts Size of Firm and Major Industry using NAICS, 2002

Industry		Total	Receipt Size of Firm (in millions of dollars)								
			0-0.09	0.1 - 0.49	0.5 - .99	1 - 4.99	5 - 9.99	10 - 49.99	50 - 99.99	100+	<10
Total	Firms	5,697,759	1,291,552	2,387,780	819,513	906,936	138,195	122,785	15,895	15,103	5,543,976
	Estab.	7,200,770	1,292,473	2,396,006	835,546	1,038,624	225,217	350,320	104,599	957,985	5,787,866
	Emp.	112,400,654	1,945,928	8,724,876	6,869,133	17,430,229	7,054,818	14,465,046	5,430,875	50,479,749	42,024,984
	Ann. pay.(\$000)	3,943,179,606	26,447,381	167,457,202	166,589,812	519,122,708	242,369,521	522,395,899	203,490,400	2,095,306,683	1,121,986,624
	Receipts(\$000)	22,062,528,196	64,040,172	596,925,336	576,474,893	1,896,143,798	957,896,121	2,504,242,359	1,095,837,221	14,370,968,296	4,091,480,320
Agriculture, forestry, fishing, & hunting	Firms	25,828	6,083	10,806	4,180	3,935	394	279	38	113	25,398
	Estab.	26,552	6,084	10,810	4,188	3,968	413	481	77	531	25,463
	Emp.	181,162	8,270	30,024	26,795	55,034	14,309	(D)	(D)	(D)	134,432
	Ann. pay.(\$000)	4,978,291	117,085	567,864	609,818	1,507,289	462,344	(D)	(D)	(D)	3,264,400
	Receipts(\$000)	25,873,138	307,793	2,711,464	2,946,025	7,569,439	2,496,680	(D)	(D)	(D)	16,031,401
Mining	Firms	18,475	2,719	7,093	2,791	3,835	749	733	158	397	17,187
	Estab.	23,871	2,719	7,126	2,833	4,190	994	1,341	516	4,152	17,862
	Emp.	465,775	4,089	18,126	17,362	60,264	26,803	46,963	(D)	(D)	126,644
	Ann. pay.(\$000)	23,961,694	100,844	447,215	549,073	2,309,656	1,149,688	2,358,921	(D)	(D)	4,556,476
	Receipts(\$000)	237,573,062	152,835	1,733,669	1,996,041	8,479,344	4,921,950	12,617,040	(D)	(D)	17,283,839
Utilities	Firms	7,603	1,865	2,620	800	923	298	656	135	306	6,506
	Estab.	18,432	1,865	2,626	808	1,012	396	1,227	469	10,029	6,707
	Emp.	648,254	3,615	8,311	7,332	10,987	8,661	37,265	17,486	554,597	38,906
	Ann. pay.(\$000)	41,844,745	90,278	162,705	343,115	418,026	376,693	1,754,183	910,442	37,789,303	1,390,817
	Receipts(\$000)	396,076,643	87,699	643,026	564,190	2,013,116	2,096,061	14,291,394	8,913,476	367,467,681	5,404,092
Construction	Firms	701,449	126,426	309,615	106,563	125,801	17,063	13,445	1,306	1,230	685,468
	Estab.	710,325	126,427	309,628	106,586	126,115	17,437	14,842	2,172	7,118	686,193
	Emp.	6,307,370	141,003	836,835	651,896	1,759,968	659,976	1,097,965	266,220	893,507	4,049,678
	Ann. pay.(\$000)	247,302,462	2,098,519	19,368,315	18,950,754	64,530,216	29,068,144	52,885,698	13,648,080	46,752,736	134,015,948
	Receipts(\$000)	1,177,543,687	6,851,025	77,889,212	75,337,040	264,729,368	117,124,687	252,887,590	78,520,911	304,203,854	541,931,332
Manufacturing	Firms	297,873	43,136	90,759	43,039	76,638	17,948	18,724	3,081	4,548	271,520
	Estab.	344,341	43,155	90,806	43,138	78,026	19,774	25,893	6,931	36,618	274,899
	Emp.	14,393,609	71,207	351,841	367,014	1,572,367	896,213	2,106,721	845,680	8,182,566	3,258,642
	Ann. pay.(\$000)	580,356,005	1,140,860	6,987,515	9,341,314	49,958,553	31,867,450	79,109,919	32,490,843	369,459,551	99,295,692
	Receipts(\$000)	3,937,164,576	2,399,740	23,320,142	30,887,353	173,543,614	122,826,132	361,339,818	173,728,170	3,049,119,607	352,976,981
Wholesale trade	Firms	345,309	35,180	90,543	50,335	101,437	27,548	30,449	4,500	5,317	305,043
	Estab.	436,900	35,194	90,666	50,555	105,822	32,578	47,278	12,025	62,782	314,815
	Emp.	5,860,256	35,346	203,800	220,505	913,695	503,833	1,122,655	395,208	2,465,214	1,877,179
	Ann. pay.(\$000)	262,527,777	558,827	4,647,946	6,178,620	32,189,257	20,696,703	50,478,954	18,579,684	129,197,786	64,271,353
	Receipts(\$000)	4,490,066,075	1,882,695	24,047,789	36,044,363	232,970,856	188,302,637	581,794,875	258,310,433	3,166,712,427	483,248,340
Retail Trade	Firms	736,130	107,685	283,980	127,485	163,988	22,606	23,502	3,770	3,114	705,744
	Estab.	1,125,693	107,797	285,503	130,422	187,755	36,831	63,340	22,418	291,627	748,308
	Emp.	14,819,904	136,834	852,418	731,169	1,916,296	660,149	1,445,334	564,791	8,512,913	4,296,866
	Ann. pay.(\$000)	320,707,026	1,202,824	11,789,765	12,982,451	42,574,140	17,393,136	44,394,638	19,119,175	171,250,897	85,942,316
	Receipts(\$000)	3,134,452,697	5,564,818	74,831,781	90,260,047	340,343,082	150,451,271	470,383,155	224,870,249	1,777,748,294	661,450,999
Transportation & Warehousing	Firms	159,373	41,605	65,261	20,143	24,091	3,696	3,108	440	1,029	154,796
	Estab.	195,143	41,623	65,383	20,380	26,174	5,290	8,707	2,813	24,773	158,850
	Emp.	3,581,013	46,764	203,808	168,791	491,110	199,808	396,206	125,698	1,948,828	1,110,281
	Ann. pay.(\$000)	127,251,855	607,590	4,202,649	4,146,970	14,294,515	6,568,125	13,620,799	4,547,700	79,263,507	29,819,849
	Receipts(\$000)	499,222,123	2,081,438	15,545,929	14,176,545	50,211,290	24,352,963	51,486,660	18,101,927	323,265,371	106,368,165
Information	Firms	77,605	17,927	29,233	10,496	13,263	2,572	2,616	475	1,023	73,491
	Estab.	138,590	17,941	29,327	10,696	14,980	3,743	6,137	2,136	53,630	76,687
	Emp.	3,536,120	23,883	98,686	80,515	242,021	119,456	280,543	127,778	2,563,238	564,561

## Employer Firms, Establishments, Employment, Annual Payroll, and Receipts by Receipts Size of Firm and Major Industry using NAICS, 2002

Industry		Total	Receipt Size of Firm (in millions of dollars)								
			0-0.09	0.1 - 0.49	0.5 - 9.9	1 - 4.99	5 - 9.99	10 - 49.99	50 - 99.99	100+	<10
Finance & insurance	Ann. pay.(\$000)	188,076,999	494,519	2,510,684	2,592,903	10,224,789	5,931,405	14,893,435	6,925,399	144,503,865	21,754,300
	Receipts(\$000)	870,104,283	864,120	7,244,018	7,384,292	28,168,263	17,036,091	48,078,910	24,677,457	736,651,132	60,696,784
	Firms	237,883	55,224	110,654	27,263	29,231	6,024	6,279	1,005	2,203	228,396
	Estab.	450,422	55,299	111,252	28,269	38,560	13,796	30,202	10,762	162,282	247,176
	Emp.	6,414,583	66,193	292,005	157,130	414,797	226,906	568,735	201,551	4,487,266	1,157,031
Real estate & rental & leasing	Ann. pay.(\$000)	372,656,276	1,597,889	8,590,600	6,580,799	21,178,321	11,835,660	30,200,076	12,057,698	280,615,233	49,783,269
	Receipts(\$000)	2,761,952,444	2,743,242	26,946,917	18,777,132	62,180,284	41,044,668	122,267,884	58,623,561	2,429,368,756	151,692,243
	Firms	259,846	65,819	115,264	36,206	34,006	3,810	3,042	525	1,174	255,105
	Estab.	323,024	65,852	115,744	36,956	39,881	7,026	11,581	3,828	42,156	265,459
	Emp.	2,017,347	74,478	287,044	198,241	443,831	142,769	227,660	63,643	579,681	1,146,363
Professional, scientific, & technical services	Ann. pay.(\$000)	65,241,211	1,055,856	6,614,106	5,617,930	14,410,951	5,118,885	8,789,417	2,685,049	20,949,017	32,817,728
	Receipts(\$000)	350,549,955	3,349,505	28,422,506	25,300,145	66,187,097	23,802,993	44,827,581	16,366,149	142,293,979	147,062,246
	Firms	708,000	196,555	318,715	87,783	83,315	10,590	7,802	1,108	2,132	696,958
	Estab.	772,365	196,610	319,140	88,813	91,630	15,226	18,362	5,178	37,406	711,419
	Emp.	7,046,205	207,356	854,245	596,635	1,379,206	524,800	920,643	336,539	2,226,781	3,562,242
Management of companies & enterprises	Ann. pay.(\$000)	368,778,137	3,840,279	27,001,798	23,730,423	70,929,551	31,306,073	57,670,780	20,996,365	133,302,868	156,808,124
	Receipts(\$000)	944,065,638	9,668,104	76,171,380	61,412,207	167,270,690	70,479,149	135,072,951	52,218,735	371,772,422	385,001,530
	Firms	28,229	3,144	1,730	980	4,745	3,070	6,793	2,154	5,613	13,669
	Estab.	49,383	3,163	1,756	1,008	4,903	3,269	7,716	2,699	24,869	14,099
	Emp.	2,913,798	25,807	6,128	6,364	55,491	56,723	215,542	118,809	2,428,934	150,513
Administrative & support & waste management & remediation services	Ann. pay.(\$000)	204,802,311	1,380,929	284,062	259,729	2,113,237	2,232,023	10,120,327	6,495,315	181,916,689	6,269,980
	Receipts(\$000)	312,884,523	63,716	359,169	402,679	2,830,319	3,151,454	15,760,162	9,918,500	280,398,524	6,807,337
	Firms	289,303	93,772	120,139	30,916	32,979	4,983	4,219	709	1,586	282,789
	Estab.	343,544	93,812	120,419	31,398	37,296	7,728	11,907	4,228	36,756	290,653
	Emp.	8,299,217	145,505	548,162	394,938	1,276,587	627,357	1,289,843	528,102	3,488,723	2,992,549
Educational services	Ann. pay.(\$000)	212,189,377	1,931,702	10,171,432	8,722,691	30,478,932	15,712,446	32,396,855	13,568,791	99,206,528	67,017,203
	Receipts(\$000)	457,440,805	4,490,189	28,356,516	21,562,882	66,879,005	31,880,346	64,381,000	26,831,063	213,059,804	153,168,938
	Firms	65,933	19,608	23,589	7,389	10,755	1,991	1,931	338	332	63,332
	Estab.	73,701	19,617	23,692	7,590	12,166	2,986	4,065	1,068	2,517	66,051
	Emp.	2,701,675	73,061	144,228	115,573	444,407	202,134	556,528	320,854	844,890	979,403
Health care & social assistance	Ann. pay.(\$000)	71,961,852	1,208,428	2,040,663	2,113,921	10,243,942	5,446,772	13,778,014	7,230,430	29,899,682	21,053,726
	Receipts(\$000)	180,278,839	908,228	5,647,731	5,235,347	22,698,180	12,906,215	35,516,971	19,314,389	78,051,778	47,395,701
	Firms	560,083	99,270	243,785	109,371	84,978	11,148	8,859	1,090	1,582	548,552
	Estab.	703,540	99,382	244,910	111,992	111,756	29,766	47,887	11,959	45,888	597,806
	Emp.	14,900,148	156,691	1,090,701	997,811	2,291,149	1,105,052	2,297,822	880,020	6,080,902	5,641,404
Arts, entertainment, & recreation	Ann. pay.(\$000)	499,177,227	2,031,115	24,538,245	31,364,256	78,929,928	35,725,999	72,979,679	28,525,652	225,082,353	172,589,543
	Receipts(\$000)	1,221,284,001	4,831,741	66,390,110	76,117,656	168,194,464	75,365,318	164,131,360	69,874,676	596,378,676	390,899,289
	Firms	103,043	29,293	42,180	13,741	14,181	1,797	1,242	201	408	101,192
	Estab.	110,375	29,302	42,249	13,925	15,439	2,376	2,858	716	3,510	103,291
	Emp.	1,800,991	41,985	194,472	172,425	453,082	157,817	240,768	88,364	452,078	1,019,781
Accommodation & food services	Ann. pay.(\$000)	47,724,377	483,539	3,152,398	3,097,117	10,021,082	4,094,784	6,719,833	4,150,057	16,005,567	20,848,920
	Receipts(\$000)	147,554,269	1,378,956	10,346,009	9,616,506	28,818,765	11,461,393	21,302,762	10,474,384	54,155,494	61,621,629
	Firms	427,465	98,981	203,907	65,051	51,614	3,989	2,997	361	565	423,542
	Estab.	565,149	99,065	204,768	67,082	67,986	14,683	31,371	9,335	70,859	453,584
	Emp.	10,048,875	186,274	1,351,483	1,190,398	2,278,323	573,129	1,106,321	365,420	2,997,527	5,579,607
Other services (except public)	Ann. pay.(\$000)	131,110,795	1,304,684	12,925,100	13,515,414	30,042,326	7,739,066	14,461,918	4,833,420	46,288,867	65,526,590
	Receipts(\$000)	446,716,242	4,919,309	50,832,092	45,530,883	93,902,953	25,390,315	49,735,905	16,152,990	160,251,795	220,575,552
	Firms	675,218	223,121	309,098	75,407	57,273	5,160	3,584	554	1,021	670,059

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			0-0.09	0.1 - 0.49	0.5 - 9.9	1 - 4.99	5 - 9.99	10 - 49.99	50 - 99.99	100+	<10
administration)	Estab.	740,118	223,277	310,393	77,702	69,646	10,333	13,461	4,545	30,761	691,351
	Emp.	5,420,087	484,524	1,338,618	764,125	1,359,145	340,491	448,223	133,124	551,837	4,286,903
	Ann. pay.(\$000)	118,899,903	4,962,414	21,106,090	15,745,699	32,265,287	9,315,699	13,721,466	4,351,169	17,432,079	83,395,189
	Receipts(\$000)	426,099,790	10,569,348	73,500,210	52,156,676	107,938,580	32,403,035	52,854,124	19,547,781	77,130,036	276,567,849
Auxiliaries, exc corp, subsidiary, & regional managing offices	Firms	5,349	68	50	89	692	490	1,324	507	2,129	1,389
	Estab.	13,580	72	51	92	738	536	1,648	723	9,720	1,489
	Emp.	1,011,496	1,345	(D)	565	9,261	8,139	35,175	(D)	933,162	(D)
	Ann. pay.(\$000)	52,670,905	57,198	(D)	14,872	297,603	279,793	1,272,116	(D)	49,802,965	(D)
Unclassified	Receipts(\$000)	40,333,007	150	(D)	5,501	150,081	171,022	1,039,101	(D)	38,032,419	(D)
	Firms	35,722	24,217	9,757	1,113	581	36	16	1	1	35,704
	Estab.	35,722	24,217	9,757	1,113	581	36	16	1	1	35,704
	Emp.	32,769	11,698	(D)	3,549	3,208	293	(D)	(D)	(D)	(D)
Unclassified	Ann. pay.(\$000)	960,381	182,002	(D)	131,943	205,107	48,633	(D)	(D)	(D)	(D)
	Receipts(\$000)	5,292,399	925,521	(D)	761,383	1,065,008	231,741	(D)	(D)	(D)	(D)

For industry data, a firm is defined as an aggregation of all establishments owned by a parent company within an industry. Establishments are locations with active payroll in any quarter. Employment is measured in March, thus some firms (start-ups after March, closures before March, and seasonal firms) will have zero employment and some annual payroll.

Source: U.S. Small Business Administration, Office of Advocacy, based on data provided by the U.S. Census Bureau.

Employer Firms, Establishments, Employment, Payroll, and Receipts by Receipts Size of Firm and Major Industry using SIC, 1997  
(Receipts and Payroll in Thousands of Dollars)

Industry		Total	Receipt Size of Firm (in millions of dollars)						
			<1	1 - 2.9	3 - 4.9	<5	5 - 7.49	7.5 - 99.9	100+
Total, All Industries	Firms	5,541,918	4,496,925	632,993	151,115	5,281,033	81,169	166,728	12,988
	Establishments	6,894,869	4,541,475	722,414	208,128	5,472,017	131,505	486,198	805,149
	Employment	105,299,123	18,524,017	11,497,199	5,178,499	35,199,715	3,955,855	21,166,189	44,977,364
	Annual Payroll	3,047,907,469	324,233,897	281,025,246	141,584,067	746,843,210	112,920,440	644,174,008	1,543,969,811
	Est. Receipts	18,242,632,687	1,162,508,415	1,059,895,605	577,314,688	2,799,718,708	492,532,436	3,554,561,348	11,395,820,195
Agricultural Services, Forestry & Fishing	Firms	115,039	107,053	6,080	826	113,959	337	607	136
	Establishments	116,973	107,087	6,154	874	114,115	387	1,041	1,430
	Employment	727,465	396,991	129,180	35,007	561,178	17,841	68,968	79,478
	Annual Payroll	15,068,445	6,938,246	3,075,955	836,597	10,850,798	488,899	1,711,048	2,017,700
	Est. Receipts	51,397,639	23,613,258	9,523,736	3,056,088	36,193,082	1,956,825	7,591,651	5,656,081
Mining	Firms	20,685	14,824	2,851	873	18,548	498	1,206	433
	Establishments	26,853	15,051	3,173	1,052	19,276	660	2,407	4,510
	Employment	586,239	51,785	42,647	24,660	119,092	17,839	96,897	352,411
	Annual Payroll	27,818,457	1,276,565	1,375,727	880,688	3,532,980	667,633	4,200,669	19,417,175
	Est. Receipts	172,831,908	4,026,944	4,788,751	3,235,249	12,050,944	2,884,506	21,028,589	136,867,869
Construction	Firms	663,082	537,078	80,796	19,167	637,041	9,648	15,635	758
	Establishments	669,380	537,133	80,959	19,307	637,399	9,793	17,509	4,679
	Employment	5,513,414	1,748,067	1,104,231	491,190	3,343,488	350,366	1,284,406	535,154
	Annual Payroll	175,987,014	35,718,080	32,733,149	16,906,756	85,357,985	12,870,999	53,338,194	24,419,836
	Est. Receipts	835,144,376	143,267,930	135,862,125	72,999,197	352,129,252	57,939,947	274,421,827	150,653,350
Manufacturing	Firms	333,670	203,483	62,895	20,386	286,764	12,338	29,828	4,740
	Establishments	393,840	203,668	63,681	21,371	288,720	13,477	45,356	46,287
	Employment	18,633,065	1,009,931	1,224,408	738,554	2,972,893	641,872	4,105,579	10,912,721
	Annual Payroll	688,657,210	19,278,724	32,154,952	21,671,253	73,104,929	19,591,298	132,302,851	463,658,132
	Est. Receipts	3,990,994,286	64,589,219	109,053,084	77,579,440	251,221,743	73,650,074	617,869,802	3,048,252,667
Transportation, Communications & Public Utilities	Firms	218,654	177,833	23,314	5,865	207,012	3,264	6,822	1,556
	Establishments	301,628	179,304	26,238	7,918	213,460	5,178	21,337	61,653
	Employment	6,246,969	679,216	451,864	217,071	1,348,151	175,034	898,740	3,825,044
	Annual Payroll	226,052,599	12,475,045	11,243,216	6,078,621	29,796,882	5,106,824	28,834,179	162,314,714
	Est. Receipts	1,263,951,812	43,075,572	38,688,626	21,771,710	103,535,908	18,908,721	125,187,256	1,016,319,927

Employer Firms, Establishments, Employment, Payroll, and Receipts by Receipts Size of Firm and Major Industry, 1997  
(Receipts and Payroll in Thousands of Dollars)

Industry		Total	Receipt Size of Firm (in millions of dollars)						
			<1	1 - 2.9	3 - 4.9	<5	5 - 7.49	7.5 - 99.9	100+
Wholesale Trade	Firms	413,690	209,868	92,614	33,299	335,781	21,304	51,243	5,362
	Establishments	530,967	210,587	96,116	37,009	343,712	25,418	86,869	74,968
	Employment	6,810,413	608,681	749,391	430,075	1,788,147	367,149	1,999,513	2,655,604
	Annual Payroll	255,887,683	12,626,171	21,071,401	13,899,804	47,597,376	12,619,712	75,900,894	119,769,701
	Est. Receipts	4,222,553,155	76,960,498	160,866,028	125,679,470	363,505,996	126,412,320	1,011,378,547	2,721,256,292
Retail Trade	Firms	1,097,657	881,278	142,891	26,706	1,050,875	12,746	31,401	2,635
	Establishments	1,592,292	895,366	172,943	45,397	1,113,706	28,532	130,848	319,206
	Employment	22,003,645	4,518,570	2,638,927	885,291	8,042,788	601,961	3,285,905	10,072,991
	Annual Payroll	330,384,866	46,424,623	36,810,115	13,716,559	96,951,297	9,663,259	65,444,588	158,325,722
	Est. Receipts	2,578,150,268	254,700,368	232,874,756	98,684,442	586,259,566	73,839,947	653,155,464	1,264,895,291
Finance, Insurance & Real Estate	Firms	460,568	382,420	44,796	10,492	437,708	5,781	13,720	3,359
	Establishments	678,129	386,873	53,354	16,332	456,559	10,987	55,225	155,358
	Employment	7,367,192	1,041,486	552,185	249,986	1,843,657	191,810	1,128,659	4,203,066
	Annual Payroll	313,289,829	24,801,012	18,433,177	9,008,003	52,242,192	7,268,503	45,234,286	208,544,848
	Est. Receipts	2,468,069,744	93,766,786	73,851,630	38,904,419	206,522,835	33,391,494	255,968,612	1,972,186,803
Services	Firms	2,224,348	1,954,088	180,604	36,134	2,170,826	17,637	31,553	4,332
	Establishments	2,553,603	1,975,416	219,611	58,854	2,253,881	37,068	125,596	137,058
	Employment	37,384,595	8,445,277	4,603,026	2,106,590	15,154,893	1,591,977	8,296,830	12,340,895
	Annual Payroll	1,014,185,813	164,183,296	124,080,250	58,582,327	346,845,873	44,642,812	237,195,145	385,501,983
	Est. Receipts	2,657,047,254	456,514,370	294,113,045	135,353,312	885,980,727	103,519,784	587,814,828	1,079,731,915
Unclassified	Firms	31,204	30,990	185	14	31,189	5	10	0
	Establishments	31,204	30,990	185	14	31,189	5	10	0
	Employment	26,126	24,013	1,340	75	25,428	6	692	0
	Annual Payroll	575,553	512,135	47,304	3,459	562,898	501	12,154	0
	Est. Receipts	2,492,245	1,993,470	273,824	51,361	2,318,655	28,818	144,772	0

For industry data, a firm is defined as an aggregation of all establishments owned by a parent company within an industry. Establishments are locations with active payroll in any quarter. Employment is measured in March, thus some firms (start-ups after March, closures before March, and seasonal firms) will have zero employment and some annual payroll.

Source: U.S. Small Business Administration, Office of Advocacy, based on data provided by the U.S. Census Bureau.