

Estimated Annual Sales of U.S. Retail and Food Services Firms by Kind of Business: 1992 Through 2007

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007
	Retail and food services sales, total	2,019,131	2,158,299	2,335,650	2,456,129	2,609,561	2,732,043	2,859,332	3,093,569	3,294,217	3,385,577	3,466,136	3,615,170	3,846,316	4,080,678	4,287,411	4,432,621
	Total (excl. motor vehicle and parts dealers)	1,599,778	1,684,351	1,793,415	1,875,287	1,980,874	2,077,030	2,169,653	2,328,020	2,496,649	2,568,636	2,645,867	2,773,955	2,981,775	3,194,771	3,390,990	3,525,698
	Retail sales, total	1,815,716	1,942,248	2,110,021	2,222,504	2,366,665	2,474,003	2,587,105	2,808,556	2,988,756	3,067,725	3,134,322	3,265,477	3,474,340	3,687,364	3,869,536	3,994,823
	Retail sales, total (excl. motor vehicle and parts dealers)	1,396,363	1,468,300	1,567,786	1,641,662	1,737,978	1,818,990	1,897,426	2,043,007	2,191,188	2,250,784	2,314,053	2,424,262	2,609,799	2,801,457	2,973,115	3,087,900
	GAFO¹	534,367	571,790	617,379	651,071	683,678	714,453	759,063	816,227	863,903	883,866	913,925	948,246	1,007,195	1,062,322	1,116,873	1,154,245
441	Motor vehicle and parts dealers	419,353	473,948	542,235	580,842	628,687	655,013	689,679	765,549	797,568	818,961	820,269	841,215	864,541	885,907	896,421	906,923
4411, 4412	Automobile and other motor vehicle dealers	377,230	428,933	492,780	528,722	572,902	596,250	629,449	702,650	733,875	755,592	757,354	776,620	797,292	814,751	821,901	830,179
4411	Automobile dealers	359,110	407,832	468,869	502,482	544,789	565,509	594,400	662,768	688,733	708,623	707,675	721,032	734,729	747,997	752,874	758,915
44111	New car dealers	333,801	379,522	435,661	464,642	502,340	518,972	542,559	606,167	630,123	649,413	645,759	656,885	665,894	675,247	675,967	677,189
44112	Used car dealers	25,309	28,310	33,208	37,840	42,449	46,537	51,841	56,601	58,610	59,210	61,916	64,147	68,835	72,750	76,907	81,726
4413	Auto parts, access., and tire stores	42,123	45,015	49,455	52,120	55,785	58,763	60,230	62,899	63,693	61,349	62,915	64,595	67,249	71,156	74,520	76,744
442, 443	Furniture, home furnishings, electronics and appliance stores	95,230	104,347	117,964	128,520	136,363	143,074	152,255	163,589	173,691	172,039	178,507	184,485	200,114	213,205	224,643	227,242
442	Furniture and home furnishings stores	52,467	55,587	60,551	63,601	67,848	72,863	78,451	84,451	91,328	91,644	94,610	97,528	105,303	111,720	116,372	115,349
4421	Furniture stores	31,608	33,356	35,562	37,034	39,231	41,945	44,182	47,094	50,689	50,646	51,342	52,070	56,476	59,879	61,525	61,137
4422	Home furnishings stores	20,859	22,231	24,989	26,567	28,617	30,918	33,387	37,357	40,639	40,998	43,268	45,458	48,827	51,841	54,847	54,212
44221	Floor covering stores	10,643	11,506	12,812	13,750	14,688	16,100	17,013	18,460	19,570	19,258	19,076	19,956	21,818	23,636	25,361	24,575
44229	All other home furnishings stores	9,327	9,810	11,213	11,786	12,875	13,816	15,315	17,788	19,944	20,576	22,932	24,223	25,559	26,493	27,635	27,845
443	Electronics and appliance stores	42,763	48,760	57,413	64,919	68,515	70,211	74,686	79,138	82,363	80,395	83,897	86,957	94,811	101,485	108,271	111,893
44311	Appl., TV, and other elect. stores	29,002	32,610	37,942	42,142	43,310	43,060	46,655	52,228	58,260	60,245	63,343	66,129	72,247	77,508	83,140	84,964
443111	Household appliance stores	8,443	9,143	9,051	9,986	10,221	10,380	11,105	12,088	12,636	13,485	14,211	14,524	15,725	17,002	17,798	17,916
443112	Radio, TV, and other elect. stores	20,559	23,467	28,891	32,156	33,089	32,680	34,800	40,140	45,624	46,760	49,132	51,605	56,522	60,506	65,342	67,048
44312	Computer and software stores	11,453	13,851	17,187	20,502	22,905	24,803	25,387	23,898	20,713	17,311	17,152	19,096	20,460	21,564	23,293	23,293
444	Building mat. and garden equip. and supplies dealers	131,244	141,220	157,497	164,831	176,972	191,345	202,724	218,611	229,320	239,707	248,888	265,052	298,782	326,736	344,130	335,456
4441	Building mat. and supplies dealers	110,495	120,613	135,297	141,218	150,656	162,277	172,426	188,156	197,890	207,263	217,445	231,984	263,604	290,582	306,328	293,947
44412	Paint and wallpaper stores	4,718	5,157	5,755	6,459	7,042	7,695	8,517	8,717	8,866	8,592	8,099	8,476	8,970	9,937	10,425	10,230
44413	Hardware stores	12,720	13,051	13,831	13,764	13,955	13,998	15,010	15,631	16,224	16,584	17,009	17,610	18,122	18,576	19,423	19,839
445	Food and beverage stores	371,451	375,440	385,265	391,312	402,200	410,288	417,433	434,599	445,666	463,330	465,794	477,130	494,966	515,125	533,848	559,625
4451	Grocery stores	337,925	341,855	351,056	356,932	366,075	373,072	378,675	394,724	402,988	418,596	420,288	429,962	444,610	462,726	478,052	500,481
44511	Supermarkets and other grocery (except convenience) stores	318,650	322,872	332,066	338,136	347,302	354,450	360,231	372,872	381,720	396,803	397,526	406,131	418,253	434,915	447,717	468,578
4453	Beer, wine, and liquor stores	21,825	21,675	22,240	22,145	23,300	24,222	25,533	26,635	28,668	29,783	30,061	30,676	32,434	33,905	36,673	38,848
446	Health and personal care stores	89,782	92,671	96,442	101,719	109,646	118,769	129,699	142,829	155,372	166,678	180,143	192,224	198,933	209,624	224,016	236,383
44611	Pharmacies and drug stores	77,806	79,720	82,006	85,851	91,821	98,833	108,426	121,293	130,867	141,781	153,946	164,588	167,243	176,340	188,405	197,682
447	Gasoline stations	156,556	162,587	171,416	181,294	194,601	199,856	191,887	212,682	249,975	251,537	250,770	273,566	320,435	372,763	412,569	436,976
448	Clothing and clothing access. stores	120,346	125,001	129,341	131,593	136,851	140,565	147,963	160,043	167,968	167,583	172,617	178,778	190,079	201,378	213,286	221,097
4481	Clothing stores	85,459	88,222	90,260	90,809	93,820	97,831	104,237	111,792	118,210	119,323	122,954	128,303	137,057	145,982	154,762	162,125
44811	Mens' clothing stores	10,185	9,968	10,039	9,322	9,554	10,077	9,675	9,515	8,632	8,119	8,488	9,051	9,480	9,846	10,046	10,046
44812	Women's clothing stores	31,840	32,377	30,611	28,723	28,266	27,851	28,363	29,581	31,480	31,487	31,280	32,525	34,734	36,758	38,650	39,345
44814	Family clothing stores	33,159	35,311	38,118	40,014	42,275	45,259	50,169	55,333	58,928	60,165	64,305	67,272	71,963	77,370	81,409	84,153
44819	Other clothing stores	5,325	5,553	6,026	6,645	7,148	7,359	7,506	8,284	8,852	8,926	8,806	9,266	10,029	10,182	11,068	12,917
4482	Shoe stores	18,630	19,042	19,921	20,354	21,248	21,463	22,251	22,704	22,888	22,897	23,215	23,219	23,740	25,328	26,754	26,665
44831	Jewelry stores	15,184	16,571	17,996	19,152	20,317	19,778	21,430	23,857	24,988	23,728	24,816	25,543	27,543	28,193	29,710	30,103
451	Sporting goods, hobby, book, and music stores	49,296	52,368	57,538	60,922	64,055	65,753	68,939	72,764	76,112	77,138	76,988	77,335	80,061	81,822	84,492	86,906
45111	Sporting goods stores	15,702	16,913	19,986	20,931	21,986	21,286	22,408	23,826	25,436	26,286	26,347	27,168	28,853	30,881	34,141	36,281
45112	Hobby, toy, and game stores	11,339	11,740	12,945	13,808	14,595	15,110	15,929	16,750	17,042	16,914	17,009	16,769	16,584	16,580	16,455	17,023
451211	Book stores	8,338	9,119	10,119	11,208	11,918	12,755	13,294	14,185	14,892	15,110	15,450	16,179	16,757	16,821	16,681	16,983
452	General merchandise stores	247,968	266,088	285,278	300,589	315,398	331,454	351,186	380,291	404,344	427,586	446,648	468,734	497,174	525,502	552,579	576,960
4521	Department stores (excl. L.D.)	177,089	187,685	198,945	205,920	212,203	220,108	223,290	230,304	232,475	228,377	220,743	214,427	215,657	214,599	213,285	209,679
452111	Department stores (except discount dept. stores)	85,153	86,325	89,402	89,300	92,172	93,985	94,308	96,652	96,282	90,782	86,857	85,982	86,110	86,327	83,499	