

Virginia

1997

Issued December 1999

EC97F53A-VA

**1997 Economic Census**

*Real Estate and Rental and Leasing*

Geographic Area Series



**U S C E N S U S B U R E A U**

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Real Estate and Rental and Leasing

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## SCOPE

The Real Estate and Rental and Leasing sector (sector 53) comprises establishments of firms with payroll primarily engaged in renting, leasing, or otherwise allowing the use of tangible assets (e.g. real estate and equipment), intangible assets (e.g., patents and trademarks), and establishments providing related services (e.g., establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate).

Excluded from this sector are real estate investment trusts (REITs) and establishments primarily engaged in renting or leasing equipment with operators. REITs are classified in North American Industry Classification System (NAICS) Subsector 525, Funds, Trusts, and Other Financial Vehicles, because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the use of the equipment.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to establishments within the same organization. Data for auxiliaries are presented separately in another report.

## GENERAL

A list of reports that provide statistics on sector 53 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

**Sources of revenue report.** This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

**Establishment and firm size (including legal form of organization) report.** This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have

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one place or more that is independent of any county organization and constitute primary divisions of their states. These places are treated as counties and as places.

7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to

this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, has more limited industry coverage and yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Summary Statistics for the State: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>VIRGINIA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>6 717</b>	<b>5 749 220</b>	<b>1 028 397</b>	<b>239 461</b>	<b>43 976</b>	<b>18.5</b>	<b>9.7</b>
531	Real estate	5 096	3 699 408	734 158	170 257	29 832	26.1	11.1
5311	Lessors of real estate	2 138	1 805 742	194 273	46 223	10 014	30.2	12.9
53111	Lessors of residential buildings & dwellings	1 056	939 213	114 969	26 444	6 287	22.1	14.6
531110	Lessors of residential buildings & dwellings	1 056	939 213	114 969	26 444	6 287	22.1	14.6
53112	Lessors of nonresidential buildings (except miniwarehouses)	670	705 997	59 982	15 443	2 635	42.8	10.3
531120	Lessors of nonresidential buildings (except miniwarehouses)	670	705 997	59 982	15 443	2 635	42.8	10.3
53113	Lessors of miniwarehouses & self storage units	204	79 281	9 157	2 160	591	21.3	7.1
531130	Lessors of miniwarehouses & self storage units	204	79 281	9 157	2 160	591	21.3	7.1
53119	Lessors of other real estate property	208	81 251	10 165	2 176	501	23.6	20.7
531190	Lessors of other real estate property	208	81 251	10 165	2 176	501	23.6	20.7
5312	Offices of real estate agents & brokers	1 645	1 090 501	205 118	45 242	7 207	25.3	7.0
53121	Offices of real estate agents & brokers	1 645	1 090 501	205 118	45 242	7 207	25.3	7.0
531210	Offices of real estate agents & brokers	1 645	1 090 501	205 118	45 242	7 207	25.3	7.0
5313	Activities related to real estate	1 313	803 165	334 767	78 792	12 611	18.2	13.0
53131	Real estate property managers	817	626 131	257 473	61 994	10 482	14.2	14.1
531311	Residential property managers	565	413 589	162 748	38 904	6 883	13.5	14.3
531312	Nonresidential property managers	252	212 542	94 725	23 090	3 599	15.5	13.9
53132	Offices of real estate appraisers	326	80 467	29 072	5 732	1 011	34.9	6.9
531320	Offices of real estate appraisers	326	80 467	29 072	5 732	1 011	34.9	6.9
53139	Other activities related to real estate	170	96 567	48 222	11 066	1 118	30.1	10.5
531390	Other activities related to real estate	170	96 567	48 222	11 066	1 118	30.1	10.5
532	Rental & leasing services	1 587	1 976 017	281 029	65 695	13 843	4.6	6.3
5321	Automotive equipment rental & leasing	258	576 456	78 765	18 922	3 565	.3	4.2
53211	Passenger car rental & leasing	128	381 957	54 111	12 984	2 634	.4	1.4
532111	Passenger car rental	123	376 149	53 599	12 878	2 620	.4	.4
53212	Truck, utility trailer, & RV rental & leasing	130	194 499	24 654	5 938	931	.1	9.8
532120	Truck, utility trailer, & RV rental & leasing	130	194 499	24 654	5 938	931	.1	9.8
5322	Consumer goods rental	920	388 771	88 946	20 674	6 590	12.6	13.5
53221	Consumer electronics & appliances rental	98	63 138	15 026	3 537	673	7.2	7.0
532210	Consumer electronics & appliances rental	98	63 138	15 026	3 537	673	7.2	7.0
53222	Formal wear & costume rental	68	18 854	3 897	794	314	13.2	12.5
532220	Formal wear & costume rental	68	18 854	3 897	794	314	13.2	12.5
53223	Video tape & disk rental	589	195 336	36 691	8 687	4 442	12.7	19.9
532230	Video tape & disk rental	589	195 336	36 691	8 687	4 442	12.7	19.9
53229	Other consumer goods rental	165	111 443	33 332	7 656	1 161	15.3	6.1
532291	Home health equipment rental	64	61 249	14 497	3 350	510	7.9	2.0
532292	Recreational goods rental	35	6 258	1 161	88	52	85.0	3.7
532299	All other consumer goods rental	66	43 936	17 674	4 218	599	15.8	12.1
5323	General rental centers	125	62 174	14 713	3 206	649	18.1	12.6
53231	General rental centers	125	62 174	14 713	3 206	649	18.1	12.6
532310	General rental centers	125	62 174	14 713	3 206	649	18.1	12.6
5324	Commercial & industrial machinery & equipment rental & leasing	284	948 616	98 605	22 893	3 039	3.1	4.1
53241	Const/trans/mining/forestry machinery & equip rental & leasing	109	554 651	32 574	7 993	977	1.4	.8
532411	Commercial air/rail/water transportation equip rental & leasing	18	D	D	D	c	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing	91	D	D	D	f	D	D
53242	Office machinery & equipment rental & leasing	33	205 021	13 674	3 034	248	4.1	1.6
532420	Office machinery & equipment rental & leasing	33	205 021	13 674	3 034	248	4.1	1.6
5324201	Office machinery rental & leasing	12	52 370	3 325	715	87	.6	.6
5324209	Computer rental & leasing	21	152 651	10 349	2 319	161	5.3	1.9
53249	Oth commercial/industrial machinery & equipment rental & leasing	142	188 944	52 357	11 866	1 814	7.1	16.6
532490	Oth commercial/industrial machinery & equipment rental & leasing	142	188 944	52 357	11 866	1 814	7.1	16.6
533	Lessors of intangible assets, except copyrighted works	34	73 795	13 210	3 509	301	6.7	26.4
5331	Lessors of intangible assets, except copyrighted works	34	73 795	13 210	3 509	301	6.7	26.4
53311	Lessors of intangible assets, except copyrighted works	34	73 795	13 210	3 509	301	6.7	26.4
533110	Lessors of intangible assets, except copyrighted works	34	73 795	13 210	3 509	301	6.7	26.4

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

**Table 2. Summary Statistics for Metropolitan Areas: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHARLOTTESVILLE, VA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>199</b>	<b>91 946</b>	<b>18 396</b>	<b>4 180</b>	<b>887</b>	<b>27.4</b>	<b>14.2</b>
531	Real estate .....	158	70 750	14 536	3 256	633	34.1	14.0
5311	Lessors of real estate .....	60	28 339	5 262	1 089	249	20.1	18.7
53111	Lessors of residential buildings & dwellings .....	36	19 435	3 906	832	173	18.7	10.7
531110	Lessors of residential buildings & dwellings .....	36	19 435	3 906	832	173	18.7	10.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	14	5 952	753	177	45	28.6	50.1
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	14	5 952	753	177	45	28.6	50.1
5312	Offices of real estate agents & brokers .....	61	31 593	4 306	949	167	43.3	7.1
53121	Offices of real estate agents & brokers .....	61	31 593	4 306	949	167	43.3	7.1
531210	Offices of real estate agents & brokers .....	61	31 593	4 306	949	167	43.3	7.1
5313	Activities related to real estate .....	37	10 818	4 968	1 218	217	43.8	21.6
53131	Real estate property managers .....	26	8 405	3 960	993	185	47.6	23.0
531311	Residential property managers .....	19	6 067	2 521	585	135	52.8	11.0
532	Rental & leasing services .....	40	D	D	D	e	D	D
5322	Consumer goods rental .....	26	8 991	1 642	405	159	9.7	1.6
53223	Video tape & disk rental .....	16	4 367	744	197	103	20.0	3.0
532230	Video tape & disk rental .....	16	4 367	744	197	103	20.0	3.0
<b>DANVILLE, VA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>82</b>	<b>29 165</b>	<b>5 325</b>	<b>1 220</b>	<b>333</b>	<b>28.2</b>	<b>20.8</b>
531	Real estate .....	61	19 210	3 566	789	217	41.9	29.8
5311	Lessors of real estate .....	38	8 224	1 172	266	92	52.1	46.0
53111	Lessors of residential buildings & dwellings .....	20	3 995	749	152	56	91.6	8.4
531110	Lessors of residential buildings & dwellings .....	20	3 995	749	152	56	91.6	8.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	11	3 446	277	65	20	10.7	84.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	11	3 446	277	65	20	10.7	84.8
5313	Activities related to real estate .....	15	7 291	2 058	459	107	13.7	16.5
532	Rental & leasing services .....	21	9 955	1 759	431	116	1.7	3.3
5322	Consumer goods rental .....	15	6 879	1 240	301	96	1.7	3.4
53223	Video tape & disk rental .....	10	1 683	318	79	49	7.1	12.8
532230	Video tape & disk rental .....	10	1 683	318	79	49	7.1	12.8
<b>JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>369</b>	<b>156 960</b>	<b>25 622</b>	<b>5 888</b>	<b>1 534</b>	<b>28.5</b>	<b>16.9</b>
531	Real estate .....	225	83 484	11 641	2 717	708	39.2	16.7
5311	Lessors of real estate .....	130	51 079	5 936	1 415	422	33.3	16.5
53111	Lessors of residential buildings & dwellings .....	77	28 468	2 889	702	254	44.7	23.6
531110	Lessors of residential buildings & dwellings .....	77	28 468	2 889	702	254	44.7	23.6
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	36	9 768	1 781	434	115	32.7	8.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	36	9 768	1 781	434	115	32.7	8.4
5312	Offices of real estate agents & brokers .....	59	21 424	2 339	540	121	54.1	18.0
53121	Offices of real estate agents & brokers .....	59	21 424	2 339	540	121	54.1	18.0
531210	Offices of real estate agents & brokers .....	59	21 424	2 339	540	121	54.1	18.0
5313	Activities related to real estate .....	36	10 981	3 366	762	165	37.7	15.6
53131	Real estate property managers .....	17	D	D	D	c	D	D
531311	Residential property managers .....	11	D	D	D	b	D	D
53132	Offices of real estate appraisers .....	16	5 699	944	206	36	42.1	8.1
531320	Offices of real estate appraisers .....	16	5 699	944	206	36	42.1	8.1
532	Rental & leasing services .....	143	D	D	D	f	D	D
5321	Automotive equipment rental & leasing .....	20	23 633	2 785	673	149	3.8	26.8
53211	Passenger car rental & leasing .....	13	14 998	1 594	379	91	4.3	6.1
532111	Passenger car rental .....	10	D	D	D	b	D	D
5322	Consumer goods rental .....	96	26 734	6 309	1 419	474	13.0	15.9
53221	Consumer electronics & appliances rental .....	13	3 697	1 221	206	53	17.4	-
532210	Consumer electronics & appliances rental .....	13	3 697	1 221	206	53	17.4	-
53223	Video tape & disk rental .....	60	11 944	2 147	516	276	12.1	32.7
532230	Video tape & disk rental .....	60	11 944	2 147	516	276	12.1	32.7
53229	Other consumer goods rental .....	17	10 187	2 766	662	130	10.6	3.5
532291	Home health equipment rental .....	13	9 255	2 500	616	106	2.5	2.9
5323	General rental centers .....	13	11 097	2 141	450	90	41.0	.2
53231	General rental centers .....	13	11 097	2 141	450	90	41.0	.2
532310	General rental centers .....	13	11 097	2 141	450	90	41.0	.2
5324	Commercial & industrial machinery & equipment rental & leasing .....	14	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	b	D	D

See footnotes at end of table.



**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LYNCHBURG, VA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>186</b>	<b>58 414</b>	<b>11 327</b>	<b>2 516</b>	<b>616</b>	<b>33.9</b>	<b>16.4</b>
531	Real estate	141	38 467	7 542	1 594	373	46.6	23.3
5311	Lessors of real estate	58	14 661	1 991	422	136	46.1	42.3
53111	Lessors of residential buildings & dwellings	27	8 717	1 301	232	83	37.9	58.9
531110	Lessors of residential buildings & dwellings	27	8 717	1 301	232	83	37.9	58.9
53112	Lessors of nonresidential buildings (except miniwarehouses)	21	4 087	437	112	31	76.4	18.5
531120	Lessors of nonresidential buildings (except miniwarehouses)	21	4 087	437	112	31	76.4	18.5
5312	Offices of real estate agents & brokers	48	16 225	3 451	783	127	44.4	9.3
53121	Offices of real estate agents & brokers	48	16 225	3 451	783	127	44.4	9.3
531210	Offices of real estate agents & brokers	48	16 225	3 451	783	127	44.4	9.3
5313	Activities related to real estate	35	7 581	2 100	389	110	52.5	16.6
53131	Real estate property managers	19	D	D	D	b	D	D
531311	Residential property managers	16	3 517	854	206	62	43.4	19.4
53132	Offices of real estate appraisers	13	2 928	988	118	37	66.5	—
531320	Offices of real estate appraisers	13	2 928	988	118	37	66.5	—
532	Rental & leasing services	45	19 947	3 785	922	243	9.5	3.1
5322	Consumer goods rental	34	13 816	3 010	721	195	13.7	1.9
53223	Video tape & disk rental	20	4 245	755	193	105	26.5	4.3
532230	Video tape & disk rental	20	4 245	755	193	105	26.5	4.3
<b>NORFOLK-VIRGINIA BEACH-NEWPORT NEWS, VA-NC MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>1 570</b>	<b>1 082 796</b>	<b>222 272</b>	<b>50 317</b>	<b>10 833</b>	<b>20.9</b>	<b>8.4</b>
531	Real estate	1 216	766 231	160 935	35 962	7 620	27.3	9.1
5311	Lessors of real estate	556	358 248	41 650	9 444	2 632	30.5	10.2
53111	Lessors of residential buildings & dwellings	275	193 909	23 872	5 351	1 555	29.5	12.9
531110	Lessors of residential buildings & dwellings	275	193 909	23 872	5 351	1 555	29.5	12.9
53112	Lessors of nonresidential buildings (except miniwarehouses)	143	115 755	11 405	2 656	691	34.4	7.3
531120	Lessors of nonresidential buildings (except miniwarehouses)	143	115 755	11 405	2 656	691	34.4	7.3
53113	Lessors of miniwarehouses & self storage units	70	26 032	3 268	726	219	16.8	3.1
531130	Lessors of miniwarehouses & self storage units	70	26 032	3 268	726	219	16.8	3.1
53119	Lessors of other real estate property	68	22 552	3 105	711	167	33.8	10.6
531190	Lessors of other real estate property	68	22 552	3 105	711	167	33.8	10.6
5312	Offices of real estate agents & brokers	374	256 990	51 775	10 380	2 042	23.6	5.5
53121	Offices of real estate agents & brokers	374	256 990	51 775	10 380	2 042	23.6	5.5
531210	Offices of real estate agents & brokers	374	256 990	51 775	10 380	2 042	23.6	5.5
5313	Activities related to real estate	286	150 993	67 510	16 138	2 946	26.2	12.6
53131	Real estate property managers	185	119 542	54 431	13 486	2 540	18.2	14.4
531311	Residential property managers	152	95 833	42 776	10 849	2 065	18.9	10.1
531312	Nonresidential property managers	33	23 709	11 655	2 637	475	15.3	31.8
53132	Offices of real estate appraisers	73	12 845	5 239	993	192	58.6	3.7
531320	Offices of real estate appraisers	73	12 845	5 239	993	192	58.6	3.7
53139	Other activities related to real estate	28	18 606	7 840	1 659	214	55.3	7.0
531390	Other activities related to real estate	28	18 606	7 840	1 659	214	55.3	7.0
532	Rental & leasing services	351	311 538	60 740	14 017	3 188	5.3	6.2
5321	Automotive equipment rental & leasing	63	141 016	23 225	5 326	1 176	.6	2.2
53211	Passenger car rental & leasing	28	108 756	18 834	4 298	952	.8	.5
532111	Passenger car rental	28	108 756	18 834	4 298	952	.8	.5
53212	Truck, utility trailer, & RV rental & leasing	35	32 260	4 391	1 028	224	—	8.1
532120	Truck, utility trailer, & RV rental & leasing	35	32 260	4 391	1 028	224	—	8.1
5322	Consumer goods rental	187	88 978	17 455	3 733	1 302	6.8	6.7
53221	Consumer electronics & appliances rental	21	13 279	3 065	667	122	6.0	22.1
532210	Consumer electronics & appliances rental	21	13 279	3 065	667	122	6.0	22.1
53222	Formal wear & costume rental	16	4 257	887	188	71	10.4	22.1
532220	Formal wear & costume rental	16	4 257	887	188	71	10.4	22.1
53223	Video tape & disk rental	113	46 959	8 465	1 863	897	5.6	2.5
532230	Video tape & disk rental	113	46 959	8 465	1 863	897	5.6	2.5
53229	Other consumer goods rental	37	24 483	5 038	1 015	212	8.9	3.8
532292	Recreational goods rental	13	2 337	564	54	26	60.3	.9
532299	All other consumer goods rental	19	D	D	D	c	D	D
5323	General rental centers	30	13 724	3 444	623	147	20.0	7.4
53231	General rental centers	30	13 724	3 444	623	147	20.0	7.4
532310	General rental centers	30	13 724	3 444	623	147	20.0	7.4
5324	Commercial & industrial machinery & equipment rental & leasing	71	67 820	16 616	4 335	563	10.4	13.4
53241	Const/trans/mining/forestry machinery & equip rental & leasing	20	26 058	6 708	1 876	205	4.6	1.2
532412	Construction/mining/forestry machinery & equip rental & leasing	16	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing	44	39 595	9 398	2 328	324	14.1	22.1
532490	Oth commercial/industrial machinery & equipment rental & leasing	44	39 595	9 398	2 328	324	14.1	22.1

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RICHMOND-PETERSBURG, VA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>1 002</b>	<b>765 419</b>	<b>150 665</b>	<b>34 465</b>	<b>6 252</b>	<b>19.5</b>	<b>9.9</b>
531	Real estate .....	738	475 175	102 714	23 004	4 011	28.4	12.5
5311	Lessors of real estate .....	281	201 787	27 861	6 381	1 299	37.9	15.2
53111	Lessors of residential buildings & dwellings .....	123	110 749	17 147	3 803	852	35.2	9.2
531110	Lessors of residential buildings & dwellings .....	123	110 749	17 147	3 803	852	35.2	9.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	109	73 442	8 747	2 105	312	39.9	27.2
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	109	73 442	8 747	2 105	312	39.9	27.2
53113	Lessors of miniwarehouses & self storage units .....	30	11 619	1 041	254	81	51.9	2.5
531130	Lessors of miniwarehouses & self storage units .....	30	11 619	1 041	254	81	51.9	2.5
53119	Lessors of other real estate property .....	19	5 977	926	219	54	38.1	2.5
531190	Lessors of other real estate property .....	19	5 977	926	219	54	38.1	2.5
5312	Offices of real estate agents & brokers .....	259	161 202	35 416	8 663	1 240	26.0	9.7
53121	Offices of real estate agents & brokers .....	259	161 202	35 416	8 663	1 240	26.0	9.7
531210	Offices of real estate agents & brokers .....	259	161 202	35 416	8 663	1 240	26.0	9.7
5313	Activities related to real estate .....	198	112 186	39 437	7 960	1 472	14.9	11.7
53131	Real estate property managers .....	126	78 253	28 771	5 913	1 124	14.6	15.6
531311	Residential property managers .....	88	50 797	22 738	4 523	935	10.6	16.4
531312	Nonresidential property managers .....	38	27 456	6 033	1 390	189	22.0	14.2
53132	Offices of real estate appraisers .....	48	27 655	8 219	1 384	298	10.0	2.2
531320	Offices of real estate appraisers .....	48	27 655	8 219	1 384	298	10.0	2.2
53139	Other activities related to real estate .....	24	6 278	2 447	663	50	39.3	4.1
531390	Other activities related to real estate .....	24	6 278	2 447	663	50	39.3	4.1
532	Rental & leasing services .....	258	285 643	45 751	10 870	2 185	4.9	5.7
5321	Automotive equipment rental & leasing .....	53	149 110	17 553	4 319	669	.3	.9
53211	Passenger car rental & leasing .....	26	50 118	5 924	1 515	327	.9	.6
532111	Passenger car rental .....	24	D	D	D	e	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	27	98 992	11 629	2 804	342	—	1.1
532120	Truck, utility trailer, & RV rental & leasing .....	27	98 992	11 629	2 804	342	—	1.1
5322	Consumer goods rental .....	134	53 535	10 697	2 448	941	9.8	8.4
53221	Consumer electronics & appliances rental .....	16	8 701	1 879	401	78	10.7	3.0
532210	Consumer electronics & appliances rental .....	16	8 701	1 879	401	78	10.7	3.0
53223	Video tape & disk rental .....	93	32 444	6 022	1 497	761	5.1	12.1
532230	Video tape & disk rental .....	93	32 444	6 022	1 497	761	5.1	12.1
53229	Other consumer goods rental .....	17	9 571	2 185	436	60	24.8	3.6
5323	General rental centers .....	16	7 082	1 895	435	78	12.4	19.8
53231	General rental centers .....	16	7 082	1 895	435	78	12.4	19.8
532310	General rental centers .....	16	7 082	1 895	435	78	12.4	19.8
5324	Commercial & industrial machinery & equipment rental & leasing .....	55	75 916	15 606	3 668	497	9.9	11.9
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	21	24 028	5 017	1 159	167	17.5	8.9
532412	Construction/mining/forestry machinery & equip rental & leasing .....	20	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	31	D	D	D	e	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	31	D	D	D	e	D	D
<b>ROANOKE, VA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>253</b>	<b>156 097</b>	<b>39 991</b>	<b>9 222</b>	<b>2 318</b>	<b>18.6</b>	<b>14.3</b>
531	Real estate .....	178	96 205	26 548	5 981	1 562	28.9	19.2
5311	Lessors of real estate .....	79	51 162	6 515	1 474	432	28.1	25.7
53111	Lessors of residential buildings & dwellings .....	52	35 973	5 164	1 133	353	26.7	29.4
531110	Lessors of residential buildings & dwellings .....	52	35 973	5 164	1 133	353	26.7	29.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	17	12 130	1 090	277	54	27.2	21.3
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	17	12 130	1 090	277	54	27.2	21.3
5312	Offices of real estate agents & brokers .....	40	16 600	2 402	512	125	45.2	4.2
53121	Offices of real estate agents & brokers .....	40	16 600	2 402	512	125	45.2	4.2
531210	Offices of real estate agents & brokers .....	40	16 600	2 402	512	125	45.2	4.2
5313	Activities related to real estate .....	59	28 443	17 631	3 995	1 005	20.8	16.2
53131	Real estate property managers .....	30	23 265	15 304	3 493	911	15.7	17.9
531311	Residential property managers .....	22	6 885	2 703	478	85	18.2	60.5
53132	Offices of real estate appraisers .....	26	4 870	2 181	473	89	42.1	6.7
531320	Offices of real estate appraisers .....	26	4 870	2 181	473	89	42.1	6.7
532	Rental & leasing services .....	75	59 892	13 443	3 241	756	2.2	6.6
5321	Automotive equipment rental & leasing .....	16	15 179	2 277	632	145	.4	2.3
53212	Truck, utility trailer, & RV rental & leasing .....	10	5 998	804	195	46	.9	5.9
532120	Truck, utility trailer, & RV rental & leasing .....	10	5 998	804	195	46	.9	5.9
5322	Consumer goods rental .....	38	28 457	7 468	1 861	470	3.4	2.2
53223	Video tape & disk rental .....	20	8 420	1 515	392	202	11.3	.5
532230	Video tape & disk rental .....	20	8 420	1 515	392	202	11.3	.5
5324	Commercial & industrial machinery & equipment rental & leasing .....	16	13 808	2 989	632	107	1.3	18.0

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**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7 759</b>	<b>9 018 766</b>	<b>1 700 980</b>	<b>404 616</b>	<b>62 797</b>	<b>15.9</b>	<b>9.1</b>
531	Real estate .....	6 209	6 431 682	1 297 904	310 659	45 836	20.2	10.5
5311	Lessors of real estate .....	2 624	3 598 924	391 225	93 948	16 477	22.5	9.3
53111	Lessors of residential buildings & dwellings .....	1 504	1 792 413	213 959	51 275	10 877	14.7	9.3
531110	Lessors of residential buildings & dwellings .....	1 504	1 792 413	213 959	51 275	10 877	14.7	9.3
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	824	1 630 560	156 182	37 870	4 655	32.1	7.9
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	824	1 630 560	156 182	37 870	4 655	32.1	7.9
53113	Lessors of miniwarehouses & self storage units .....	164	D	D	D	e	D	D
531130	Lessors of miniwarehouses & self storage units .....	164	D	D	D	e	D	D
53119	Lessors of other real estate property .....	132	D	D	D	e	D	D
531190	Lessors of other real estate property .....	132	D	D	D	e	D	D
5312	Offices of real estate agents & brokers .....	1 680	1 387 947	284 718	64 791	7 655	18.9	13.8
53121	Offices of real estate agents & brokers .....	1 680	1 387 947	284 718	64 791	7 655	18.9	13.8
531210	Offices of real estate agents & brokers .....	1 680	1 387 947	284 718	64 791	7 655	18.9	13.8
5313	Activities related to real estate .....	1 905	1 444 811	621 961	151 920	21 704	15.6	10.3
53131	Real estate property managers .....	1 229	1 177 445	496 612	121 810	18 425	13.0	9.9
531311	Residential property managers .....	765	D	D	D	j	D	D
531312	Nonresidential property managers .....	464	D	D	D	i	D	D
53132	Offices of real estate appraisers .....	370	D	D	D	g	D	D
531320	Offices of real estate appraisers .....	370	D	D	D	g	D	D
53139	Other activities related to real estate .....	306	D	D	D	g	D	D
531390	Other activities related to real estate .....	306	D	D	D	g	D	D
532	Rental & leasing services .....	1 495	D	D	D	j	D	D
5321	Automotive equipment rental & leasing .....	254	D	D	D	h	D	D
53211	Passenger car rental & leasing .....	145	D	D	D	h	D	D
532111	Passenger car rental .....	125	D	D	D	h	D	D
532112	Passenger car leasing .....	20	D	D	D	c	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	109	D	D	D	g	D	D
532120	Truck, utility trailer, & RV rental & leasing .....	109	D	D	D	g	D	D
5322	Consumer goods rental .....	813	D	D	D	i	D	D
53221	Consumer electronics & appliances rental .....	44	D	D	D	e	D	D
532210	Consumer electronics & appliances rental .....	44	D	D	D	e	D	D
53222	Formal wear & costume rental .....	71	D	D	D	e	D	D
532220	Formal wear & costume rental .....	71	D	D	D	e	D	D
53223	Video tape & disk rental .....	554	220 896	38 718	9 235	4 526	16.0	19.5
532230	Video tape & disk rental .....	554	220 896	38 718	9 235	4 526	16.0	19.5
53229	Other consumer goods rental .....	144	D	D	D	g	D	D
532291	Home health equipment rental .....	33	D	D	D	f	D	D
532292	Recreational goods rental .....	24	D	D	D	b	D	D
532299	All other consumer goods rental .....	87	D	D	D	g	D	D
5323	General rental centers .....	155	D	D	D	f	D	D
53231	General rental centers .....	155	D	D	D	f	D	D
532310	General rental centers .....	155	D	D	D	f	D	D
5324	Commercial & industrial machinery & equipment rental & leasing .....	273	D	D	D	h	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	108	D	D	D	g	D	D
532411	Commercial air/rail/water transportation equip rental & leasing .....	19	D	D	D	b	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing .....	89	D	D	D	g	D	D
53242	Office machinery & equipment rental & leasing .....	49	D	D	D	e	D	D
532420	Office machinery & equipment rental & leasing .....	49	D	D	D	e	D	D
5324201	Office machinery rental & leasing .....	13	D	D	D	b	D	D
5324209	Computer rental & leasing .....	36	273 937	23 740	5 579	394	2.8	1.2
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	116	D	D	D	g	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	116	D	D	D	g	D	D
533	Lessors of intangible assets, except copyrighted works .....	55	D	D	D	f	D	D
5331	Lessors of intangible assets, except copyrighted works .....	55	D	D	D	f	D	D
53311	Lessors of intangible assets, except copyrighted works .....	55	D	D	D	f	D	D
533110	Lessors of intangible assets, except copyrighted works .....	55	D	D	D	f	D	D

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>								
<b>Baltimore, MD PMSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2 331</b>	<b>2 396 970</b>	<b>476 167</b>	<b>110 905</b>	<b>18 521</b>	<b>14.9</b>	<b>10.8</b>
531	Real estate .....	1 785	1 573 303	332 697	76 880	12 718	19.4	14.0
5311	Lessors of real estate .....	751	861 644	115 284	26 458	4 928	18.1	7.0
53111	Lessors of residential buildings & dwellings .....	436	461 257	65 149	15 995	3 446	12.7	5.8
531110	Lessors of residential buildings & dwellings .....	436	461 257	65 149	15 995	3 446	12.7	5.8
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	225	347 557	44 632	9 157	1 211	26.0	8.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	225	347 557	44 632	9 157	1 211	26.0	8.8
53113	Lessors of miniwarehouses & self storage units .....	39	18 293	2 032	462	102	17.5	2.3
531130	Lessors of miniwarehouses & self storage units .....	39	18 293	2 032	462	102	17.5	2.3
53119	Lessors of other real estate property .....	51	34 537	3 471	844	169	11.9	9.0
531190	Lessors of other real estate property .....	51	34 537	3 471	844	169	11.9	9.0
5312	Offices of real estate agents & brokers .....	480	394 845	81 848	17 078	2 489	18.8	31.3
53121	Offices of real estate agents & brokers .....	480	394 845	81 848	17 078	2 489	18.8	31.3
531210	Offices of real estate agents & brokers .....	480	394 845	81 848	17 078	2 489	18.8	31.3
5313	Activities related to real estate .....	554	316 814	135 565	33 344	5 301	23.6	11.1
53131	Real estate property managers .....	331	241 528	106 801	26 190	4 382	19.3	10.7
531311	Residential property managers .....	212	170 022	73 586	18 082	3 206	14.3	11.6
531312	Nonresidential property managers .....	119	71 506	33 215	8 108	1 176	31.3	8.7
53132	Offices of real estate appraisers .....	133	34 507	11 545	2 855	490	50.8	9.1
531320	Offices of real estate appraisers .....	133	34 507	11 545	2 855	490	50.8	9.1
53139	Other activities related to real estate .....	90	40 779	17 219	4 299	429	26.1	15.3
531390	Other activities related to real estate .....	90	40 779	17 219	4 299	429	26.1	15.3
532	Rental & leasing services .....	528	D	D	D	i	D	D
5321	Automotive equipment rental & leasing .....	107	364 878	54 516	13 127	2 075	2.5	3.8
53211	Passenger car rental & leasing .....	55	189 948	26 735	6 594	1 323	1.7	.6
532111	Passenger car rental .....	41	D	D	D	g	D	D
532112	Passenger car leasing .....	14	D	D	D	c	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	52	174 930	27 781	6 533	752	3.3	7.2
532120	Truck, utility trailer, & RV rental & leasing .....	52	174 930	27 781	6 533	752	3.3	7.2
5322	Consumer goods rental .....	262	140 591	30 290	6 830	1 984	9.0	5.2
53221	Consumer electronics & appliances rental .....	11	D	D	D	b	D	D
532210	Consumer electronics & appliances rental .....	11	D	D	D	b	D	D
53222	Formal wear & costume rental .....	18	5 967	1 288	204	89	14.1	—
532220	Formal wear & costume rental .....	18	5 967	1 288	204	89	14.1	—
53223	Video tape & disk rental .....	187	69 609	12 709	2 965	1 357	13.1	9.1
532230	Video tape & disk rental .....	187	69 609	12 709	2 965	1 357	13.1	9.1
53229	Other consumer goods rental .....	46	D	D	D	e	D	D
532291	Home health equipment rental .....	14	34 905	10 371	2 392	300	.9	—
532299	All other consumer goods rental .....	24	D	D	D	c	D	D
5323	General rental centers .....	66	D	D	D	e	D	D
53231	General rental centers .....	66	D	D	D	e	D	D
532310	General rental centers .....	66	D	D	D	e	D	D
5324	Commercial & industrial machinery & equipment rental & leasing .....	93	245 913	38 276	9 342	1 078	7.2	6.1
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	35	46 640	10 465	2 602	380	18.3	13.5
532412	Construction/mining/forestry machinery & equip rental & leasing .....	30	D	D	D	e	D	D
53242	Office machinery & equipment rental & leasing .....	11	D	D	D	c	D	D
532420	Office machinery & equipment rental & leasing .....	11	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	47	D	D	D	f	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	47	D	D	D	f	D	D
533	Lessors of intangible assets, except copyrighted works .....	18	D	D	D	e	D	D
5331	Lessors of intangible assets, except copyrighted works .....	18	D	D	D	e	D	D
53311	Lessors of intangible assets, except copyrighted works .....	18	D	D	D	e	D	D
533110	Lessors of intangible assets, except copyrighted works .....	18	D	D	D	e	D	D
<b>Hagerstown, MD PMSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>105</b>	<b>43 442</b>	<b>7 317</b>	<b>1 845</b>	<b>479</b>	<b>22.0</b>	<b>7.9</b>
531	Real estate .....	74	29 525	5 235	1 349	313	23.0	10.1
5311	Lessors of real estate .....	46	18 285	2 314	683	175	27.1	7.9
53111	Lessors of residential buildings & dwellings .....	28	9 117	1 388	438	100	34.9	7.7
531110	Lessors of residential buildings & dwellings .....	28	9 117	1 388	438	100	34.9	7.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	13	7 599	697	166	60	15.4	7.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	13	7 599	697	166	60	15.4	7.4
5312	Offices of real estate agents & brokers .....	11	6 346	803	146	42	22.9	12.8
53121	Offices of real estate agents & brokers .....	11	6 346	803	146	42	22.9	12.8
531210	Offices of real estate agents & brokers .....	11	6 346	803	146	42	22.9	12.8
5313	Activities related to real estate .....	17	4 894	2 118	520	96	7.9	15.0
53131	Real estate property managers .....	13	3 917	1 886	474	86	3.0	18.2
531311	Residential property managers .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	31	13 917	2 082	496	166	19.8	3.1
5322	Consumer goods rental .....	19	D	D	D	c	D	D
53223	Video tape & disk rental .....	14	3 454	595	151	84	34.2	3.5
532230	Video tape & disk rental .....	14	3 454	595	151	84	34.2	3.5

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.</b>							
	<b>Washington, DC—MD—VA—WV PMSA</b>							
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5 323</b>	<b>6 578 354</b>	<b>1 217 496</b>	<b>291 866</b>	<b>43 797</b>	<b>16.2</b>	<b>8.4</b>
531	Real estate .....	4 350	4 828 854	959 972	232 430	32 805	20.4	9.3
5311	Lessors of real estate .....	1 827	2 718 995	273 627	66 807	11 374	23.9	10.0
53111	Lessors of residential buildings & dwellings .....	1 040	1 322 039	147 422	34 842	7 331	15.3	10.5
531110	Lessors of residential buildings & dwellings .....	1 040	1 322 039	147 422	34 842	7 331	15.3	10.5
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	586	1 275 404	110 853	28 547	3 384	33.8	7.6
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	586	1 275 404	110 853	28 547	3 384	33.8	7.6
53113	Lessors of miniwarehouses & self storage units .....	122	64 077	7 408	1 736	375	8.7	5.7
531130	Lessors of miniwarehouses & self storage units .....	122	64 077	7 408	1 736	375	8.7	5.7
53119	Lessors of other real estate property .....	79	57 475	7 944	1 682	284	17.2	53.6
531190	Lessors of other real estate property .....	79	57 475	7 944	1 682	284	17.2	53.6
5312	Offices of real estate agents & brokers .....	1 189	986 756	202 067	47 567	5 124	18.9	6.8
53121	Offices of real estate agents & brokers .....	1 189	986 756	202 067	47 567	5 124	18.9	6.8
531210	Offices of real estate agents & brokers .....	1 189	986 756	202 067	47 567	5 124	18.9	6.8
5313	Activities related to real estate .....	1 334	1 123 103	484 278	118 056	16 307	13.4	10.1
53131	Real estate property managers .....	885	932 000	387 925	95 146	13 957	11.5	9.7
531311	Residential property managers .....	542	543 995	208 424	50 407	8 498	10.5	10.2
531312	Nonresidential property managers .....	343	388 005	179 501	44 739	5 459	12.8	9.0
53132	Offices of real estate appraisers .....	234	68 229	28 257	6 944	894	29.0	11.2
531320	Offices of real estate appraisers .....	234	68 229	28 257	6 944	894	29.0	11.2
53139	Other activities related to real estate .....	215	122 874	68 096	15 966	1 456	19.7	12.2
531390	Other activities related to real estate .....	215	122 874	68 096	15 966	1 456	19.7	12.2
532	Rental & leasing services .....	936	1 673 579	244 101	55 991	10 689	4.5	5.0
5321	Automotive equipment rental & leasing .....	140	428 035	65 979	15 333	2 671	.4	3.2
53211	Passenger car rental & leasing .....	87	370 976	56 983	13 204	2 351	.2	1.4
532111	Passenger car rental .....	81	346 743	54 471	12 576	2 264	.2	.3
53212	Truck, utility trailer, & RV rental & leasing .....	53	57 059	8 996	2 129	320	1.7	14.9
532120	Truck, utility trailer, & RV rental & leasing .....	53	57 059	8 996	2 129	320	1.7	14.9
5322	Consumer goods rental .....	532	316 024	82 247	19 129	5 185	12.3	14.3
53221	Consumer electronics & appliances rental .....	32	19 207	5 552	1 379	312	14.4	3.7
532210	Consumer electronics & appliances rental .....	32	19 207	5 552	1 379	312	14.4	3.7
53222	Formal wear & costume rental .....	52	14 831	3 030	655	243	11.8	16.3
532220	Formal wear & costume rental .....	52	14 831	3 030	655	243	11.8	16.3
53223	Video tape & disk rental .....	353	147 833	25 414	6 119	3 085	17.0	24.8
532230	Video tape & disk rental .....	353	147 833	25 414	6 119	3 085	17.0	24.8
53229	Other consumer goods rental .....	95	134 153	48 251	10 976	1 545	6.8	4.0
532291	Home health equipment rental .....	18	D	D	D	D	D	D
532292	Recreational goods rental .....	15	2 887	701	80	26	40.1	4.2
532299	All other consumer goods rental .....	62	D	D	D	g	D	D
5323	General rental centers .....	86	62 935	14 396	3 320	533	10.0	7.8
53231	General rental centers .....	86	62 935	14 396	3 320	533	10.0	7.8
532310	General rental centers .....	86	62 935	14 396	3 320	533	10.0	7.8
5324	Commercial & industrial machinery & equipment rental & leasing .....	178	866 585	81 479	18 209	2 300	3.3	2.2
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	71	537 420	30 001	6 858	806	2.7	.5
532411	Commercial air/rail/water transportation equip rental & leasing .....	14	D	D	D	b	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing .....	57	D	D	D	f	D	D
53242	Office machinery & equipment rental & leasing .....	38	214 594	16 340	3 674	299	3.7	1.7
532420	Office machinery & equipment rental & leasing .....	38	214 594	16 340	3 674	299	3.7	1.7
5324201	Office machinery rental & leasing .....	11	D	D	D	b	D	D
5324209	Computer rental & leasing .....	27	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	69	114 571	35 138	7 677	1 195	4.9	11.6
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	69	114 571	35 138	7 677	1 195	4.9	11.6
533	Lessors of intangible assets, except copyrighted works .....	37	75 921	13 423	3 445	303	6.6	25.8
5331	Lessors of intangible assets, except copyrighted works .....	37	75 921	13 423	3 445	303	6.6	25.8
53311	Lessors of intangible assets, except copyrighted works .....	37	75 921	13 423	3 445	303	6.6	25.8
533110	Lessors of intangible assets, except copyrighted works .....	37	75 921	13 423	3 445	303	6.6	25.8

See footnotes at end of table.



**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AREA OUTSIDE VIRGINIA METROPOLITAN AREAS</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>1 131</b>	<b>448 525</b>	<b>83 046</b>	<b>18 916</b>	<b>4 473</b>	<b>30.1</b>	<b>20.5</b>
531	Real estate .....	807	D	D	D	h	D	D
5311	Lessors of real estate .....	397	156 820	21 479	4 550	1 204	34.6	35.2
53111	Lessors of residential buildings & dwellings .....	203	D	D	D	f	D	D
531110	Lessors of residential buildings & dwellings .....	203	D	D	D	f	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	110	D	D	D	e	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	110	D	D	D	e	D	D
53113	Lessors of miniwarehouses & self storage units .....	23	D	D	D	b	D	D
531130	Lessors of miniwarehouses & self storage units .....	23	D	D	D	b	D	D
53119	Lessors of other real estate property .....	61	D	D	D	c	D	D
531190	Lessors of other real estate property .....	61	D	D	D	c	D	D
5312	Offices of real estate agents & brokers .....	271	123 105	22 444	5 439	947	36.1	8.2
53121	Offices of real estate agents & brokers .....	271	123 105	22 444	5 439	947	36.1	8.2
531210	Offices of real estate agents & brokers .....	271	123 105	22 444	5 439	947	36.1	8.2
5313	Activities related to real estate .....	139	D	D	D	f	D	D
53131	Real estate property managers .....	90	D	D	D	e	D	D
531311	Residential property managers .....	65	21 143	5 166	1 084	315	34.1	33.3
531312	Nonresidential property managers .....	25	D	D	D	c	D	D
53132	Offices of real estate appraisers .....	35	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	35	D	D	D	b	D	D
53139	Other activities related to real estate .....	14	5 542	721	139	40	81.5	1.7
531390	Other activities related to real estate .....	14	5 542	721	139	40	81.5	1.7
532	Rental & leasing services .....	322	D	D	D	g	D	D
5321	Automotive equipment rental & leasing .....	39	35 237	5 257	1 187	217	.4	25.7
53211	Passenger car rental & leasing .....	13	4 603	864	212	45	—	—
532111	Passenger car rental .....	12	D	D	D	b	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	26	30 634	4 393	975	172	.4	29.5
532120	Truck, utility trailer, & RV rental & leasing .....	26	30 634	4 393	975	172	.4	29.5
5322	Consumer goods rental .....	223	62 620	13 534	3 147	1 153	19.7	4.9
53221	Consumer electronics & appliances rental .....	27	11 229	2 272	571	113	1.8	7.8
532210	Consumer electronics & appliances rental .....	27	11 229	2 272	571	113	1.8	7.8
53223	Video tape & disk rental .....	143	D	D	D	f	D	D
532230	Video tape & disk rental .....	143	D	D	D	f	D	D
53229	Other consumer goods rental .....	50	20 545	4 455	942	195	30.4	5.2
532291	Home health equipment rental .....	27	16 792	3 705	860	168	21.2	3.7
532292	Recreational goods rental .....	13	2 488	388	21	8	88.3	8.5
532299	All other consumer goods rental .....	10	1 265	362	61	19	39.7	18.3
5323	General rental centers .....	23	D	D	D	c	D	D
53231	General rental centers .....	23	D	D	D	c	D	D
532310	General rental centers .....	23	D	D	D	c	D	D
5324	Commercial & industrial machinery & equipment rental & leasing .....	37	23 695	8 432	1 949	290	16.0	21.8
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	14	9 744	3 005	707	108	9.2	.7
532412	Construction/mining/forestry machinery & equip rental & leasing .....	13	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	22	D	D	D	c	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	22	D	D	D	c	D	D

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

**Table 3. Summary Statistics for Counties: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ACCOMACK COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>31</b>	<b>7 802</b>	<b>1 151</b>	<b>252</b>	<b>76</b>	<b>28.4</b>	<b>20.7</b>
531	Real estate .....	21	4 985	612	138	46	43.1	10.0
532	Rental & leasing services .....	10	2 817	539	114	30	2.4	39.7

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ALBEMARLE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>86</b>	<b>38 036</b>	<b>8 203</b>	<b>1 813</b>	<b>389</b>	<b>28.4</b>	<b>4.5</b>
531	Real estate .....	67	28 839	6 689	1 458	265	35.6	5.7
5311	Lessors of real estate .....	21	D	D	D	c	D	D
531111	Lessors of residential buildings & dwellings .....	13	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings .....	13	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	29	15 567	2 480	541	87	42.5	4.1
53121	Offices of real estate agents & brokers .....	29	15 567	2 480	541	87	42.5	4.1
531210	Offices of real estate agents & brokers .....	29	15 567	2 480	541	87	42.5	4.1
5313	Activities related to real estate .....	17	D	D	D	b	D	D
53131	Real estate property managers .....	13	3 243	1 714	378	62	40.1	17.5
532	Rental & leasing services .....	19	9 197	1 514	355	124	5.6	.5
5322	Consumer goods rental .....	10	3 636	735	164	81	9.9	—
<b>ALLEGHANY COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>1 375</b>	<b>151</b>	<b>27</b>	<b>10</b>	<b>7.5</b>	<b>51.1</b>
531	Real estate .....	4	1 375	151	27	10	7.5	51.1
<b>AMELIA COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>887</b>	<b>110</b>	<b>20</b>	<b>6</b>	<b>D</b>	<b>—</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>AMHERST COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>15</b>	<b>2 736</b>	<b>614</b>	<b>133</b>	<b>49</b>	<b>45.0</b>	<b>4.3</b>
531	Real estate .....	11	1 603	306	65	21	69.7	7.4
532	Rental & leasing services .....	4	1 133	308	68	28	10.2	—
<b>APPOMATTOX COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>982</b>	<b>222</b>	<b>29</b>	<b>17</b>	<b>65.8</b>	<b>5.7</b>
531	Real estate .....	5	606	139	24	12	90.8	9.2
532	Rental & leasing services .....	4	376	83	5	5	25.5	—
<b>ARLINGTON COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>257</b>	<b>690 600</b>	<b>84 159</b>	<b>20 739</b>	<b>3 137</b>	<b>24.0</b>	<b>4.0</b>
531	Real estate .....	215	489 168	60 131	15 103	2 180	33.5	4.4
5311	Lessors of real estate .....	131	383 614	20 316	5 012	886	39.2	4.0
531111	Lessors of residential buildings & dwellings .....	79	141 573	13 675	3 365	622	12.7	7.2
531110	Lessors of residential buildings & dwellings .....	79	141 573	13 675	3 365	622	12.7	7.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	46	235 223	4 940	1 246	198	55.5	2.2
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	46	235 223	4 940	1 246	198	55.5	2.2
5312	Offices of real estate agents & brokers .....	32	21 410	3 305	723	107	24.4	3.1
53121	Offices of real estate agents & brokers .....	32	21 410	3 305	723	107	24.4	3.1
531210	Offices of real estate agents & brokers .....	32	21 410	3 305	723	107	24.4	3.1
5313	Activities related to real estate .....	52	84 144	36 510	9 368	1 187	9.5	6.7
53131	Real estate property managers .....	42	62 563	20 378	5 466	916	10.1	7.8
531311	Residential property managers .....	18	13 528	4 036	922	270	35.0	20.2
531312	Nonresidential property managers .....	24	49 035	16 342	4 544	646	3.3	4.4
532	Rental & leasing services .....	40	D	D	D	f	D	D
5322	Consumer goods rental .....	21	D	D	D	e	D	D
53223	Video tape & disk rental .....	13	D	D	D	c	D	D
532230	Video tape & disk rental .....	13	D	D	D	c	D	D
<b>AUGUSTA COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>48</b>	<b>15 966</b>	<b>4 045</b>	<b>856</b>	<b>200</b>	<b>33.1</b>	<b>34.1</b>
531	Real estate .....	37	8 807	1 602	370	106	51.2	14.3
5311	Lessors of real estate .....	20	4 958	859	187	59	28.5	21.2
531111	Lessors of residential buildings & dwellings .....	10	2 039	266	60	24	57.0	7.5
531110	Lessors of residential buildings & dwellings .....	10	2 039	266	60	24	57.0	7.5
5312	Offices of real estate agents & brokers .....	10	2 721	523	130	34	72.4	7.7
53121	Offices of real estate agents & brokers .....	10	2 721	523	130	34	72.4	7.7
531210	Offices of real estate agents & brokers .....	10	2 721	523	130	34	72.4	7.7
532	Rental & leasing services .....	11	7 159	2 443	486	94	10.7	58.5

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BATH COUNTY, VA</b>								
53	Real estate & rental & leasing .....	5	2 049	345	136	9	33.0	36.6
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BEDFORD COUNTY, VA</b>								
53	Real estate & rental & leasing .....	28	6 913	927	165	55	62.8	12.4
531	Real estate .....	24	6 033	774	138	39	62.2	12.5
5312	Offices of real estate agents & brokers .....	14	4 130	500	90	24	54.2	13.4
53121	Offices of real estate agents & brokers .....	14	4 130	500	90	24	54.2	13.4
531210	Offices of real estate agents & brokers .....	14	4 130	500	90	24	54.2	13.4
532	Rental & leasing services .....	4	880	153	27	16	66.7	12.3
<b>BOTETOURT COUNTY, VA</b>								
53	Real estate & rental & leasing .....	17	2 570	528	142	47	57.9	14.4
531	Real estate .....	13	2 225	424	115	42	63.3	4.6
532	Rental & leasing services .....	4	345	104	27	5	22.6	77.4
<b>BRUNSWICK COUNTY, VA</b>								
53	Real estate & rental & leasing .....	4	D	D	D	a	D	D
531	Real estate .....	3	361	35	8	5	80.9	19.1
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BUCHANAN COUNTY, VA</b>								
53	Real estate & rental & leasing .....	14	2 401	850	223	32	30.2	7.8
531	Real estate .....	7	542	258	63	10	63.3	34.5
532	Rental & leasing services .....	7	1 859	592	160	22	20.6	—
<b>BUCKINGHAM COUNTY, VA</b>								
53	Real estate & rental & leasing .....	7	D	D	D	b	D	D
531	Real estate .....	5	1 268	165	38	14	46.0	54.0
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>CAMPBELL COUNTY, VA</b>								
53	Real estate & rental & leasing .....	33	9 148	1 160	285	88	43.4	8.3
531	Real estate .....	26	5 578	643	158	41	66.4	13.2
5313	Activities related to real estate .....	10	899	196	44	14	100.0	—
532	Rental & leasing services .....	7	3 570	517	127	47	7.4	.6
<b>CAROLINE COUNTY, VA</b>								
53	Real estate & rental & leasing .....	10	1 958	314	66	26	45.8	5.5
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	3	681	188	46	19	D	—
<b>CARROLL COUNTY, VA</b>								
53	Real estate & rental & leasing .....	14	2 331	477	106	42	50.9	31.4
531	Real estate .....	8	D	D	D	a	D	D
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>CHARLES CITY COUNTY, VA</b>								
53	Real estate & rental & leasing .....	5	2 718	341	75	16	13.4	86.6
531	Real estate .....	5	2 718	341	75	16	13.4	86.6

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHARLOTTE COUNTY, VA</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>3</b>	<b>200</b>	<b>53</b>	<b>12</b>	<b>6</b>	<b>D</b>	<b>—</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>CHESTERFIELD COUNTY, VA</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>201</b>	<b>183 875</b>	<b>27 889</b>	<b>6 401</b>	<b>1 151</b>	<b>14.3</b>	<b>6.3</b>
531	Real estate .....	150	85 630	14 126	3 018	625	29.2	9.6
5311	Lessors of real estate .....	47	24 966	2 858	607	163	42.6	17.3
53111	Lessors of residential buildings & dwellings .....	13	10 355	1 151	251	63	49.3	3.0
531110	Lessors of residential buildings & dwellings .....	13	10 355	1 151	251	63	49.3	3.0
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	13	5 861	782	138	33	22.6	66.0
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	13	5 861	782	138	33	22.6	66.0
53113	Lessors of miniwarehouses & self storage units .....	13	5 552	503	122	41	61.9	—
531130	Lessors of miniwarehouses & self storage units .....	13	5 552	503	122	41	61.9	—
5312	Offices of real estate agents & brokers .....	67	35 201	5 798	1 138	213	33.2	5.6
53121	Offices of real estate agents & brokers .....	67	35 201	5 798	1 138	213	33.2	5.6
531210	Offices of real estate agents & brokers .....	67	35 201	5 798	1 138	213	33.2	5.6
5313	Activities related to real estate .....	36	25 463	5 470	1 273	249	10.4	7.4
53131	Real estate property managers .....	17	21 553	3 724	878	165	3.4	8.0
531311	Residential property managers .....	12	D	D	D	c	D	D
53132	Offices of real estate appraisers .....	14	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	14	D	D	D	b	D	D
532	Rental & leasing services .....	51	98 245	13 763	3 383	526	1.3	3.5
5321	Automotive equipment rental & leasing .....	10	67 431	8 029	2 107	245	—	.8
5322	Consumer goods rental .....	28	9 790	2 387	551	175	9.6	.1
53223	Video tape & disk rental .....	20	7 531	1 309	324	150	6.2	—
532230	Video tape & disk rental .....	20	7 531	1 309	324	150	6.2	—
5324	Commercial & industrial machinery & equipment rental & leasing .....	10	19 704	2 996	638	89	1.0	15.0
<b>CLARKE COUNTY, VA</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>CRAIG COUNTY, VA</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>6</b>	<b>359</b>	<b>107</b>	<b>21</b>	<b>8</b>	<b>27.9</b>	<b>40.4</b>
531	Real estate .....	6	359	107	21	8	27.9	40.4
<b>CULPEPER COUNTY, VA</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>28</b>	<b>10 162</b>	<b>1 971</b>	<b>414</b>	<b>84</b>	<b>49.7</b>	<b>3.2</b>
531	Real estate .....	19	5 983	1 109	226	43	65.7	5.4
532	Rental & leasing services .....	9	4 179	862	188	41	26.7	—
<b>CUMBERLAND COUNTY, VA</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>DICKENSON COUNTY, VA</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>DINWIDDIE COUNTY, VA</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>4</b>	<b>860</b>	<b>98</b>	<b>19</b>	<b>4</b>	<b>55.1</b>	<b>4.2</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>ESSEX COUNTY, VA</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>13</b>	<b>2 606</b>	<b>591</b>	<b>146</b>	<b>44</b>	<b>18.7</b>	<b>24.5</b>
531	Real estate .....	7	1 090	160	43	10	41.5	58.5
532	Rental & leasing services .....	6	1 516	431	103	34	2.4	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FAIRFAX COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>1 050</b>	<b>1 481 046</b>	<b>273 696</b>	<b>63 696</b>	<b>9 310</b>	<b>12.2</b>	<b>7.8</b>
531	Real estate .....	842	836 034	206 938	48 708	6 795	19.2	9.5
5311	Lessors of real estate .....	257	315 504	36 511	9 955	1 672	27.3	13.4
53111	Lessors of residential buildings & dwellings .....	114	172 041	19 073	4 704	1 072	15.9	16.7
531110	Lessors of residential buildings & dwellings .....	114	172 041	19 073	4 704	1 072	15.9	16.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	103	122 308	15 677	4 875	517	45.9	10.5
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	103	122 308	15 677	4 875	517	45.9	10.5
53113	Lessors of miniwarehouses & self storage units .....	31	16 768	1 220	291	66	10.3	4.2
531130	Lessors of miniwarehouses & self storage units .....	31	16 768	1 220	291	66	10.3	4.2
5312	Offices of real estate agents & brokers .....	284	286 964	56 889	11 738	1 454	14.7	4.3
53121	Offices of real estate agents & brokers .....	284	286 964	56 889	11 738	1 454	14.7	4.3
531210	Offices of real estate agents & brokers .....	284	286 964	56 889	11 738	1 454	14.7	4.3
5313	Activities related to real estate .....	301	233 566	113 538	27 015	3 669	13.8	10.7
53131	Real estate property managers .....	173	189 482	91 374	22 091	3 146	10.4	10.1
531311	Residential property managers .....	99	125 198	58 403	14 252	2 239	5.6	11.4
531312	Nonresidential property managers .....	74	64 284	32 971	7 839	907	19.7	7.6
53132	Offices of real estate appraisers .....	67	14 362	5 527	1 188	143	37.9	18.9
531320	Offices of real estate appraisers .....	67	14 362	5 527	1 188	143	37.9	18.9
53139	Other activities related to real estate .....	61	29 722	16 637	3 736	380	23.5	10.7
531390	Other activities related to real estate .....	61	29 722	16 637	3 736	380	23.5	10.7
532	Rental & leasing services .....	191	612 225	62 463	13 714	2 387	2.7	5.9
5321	Automotive equipment rental & leasing .....	21	33 974	4 060	996	169	.1	11.7
53211	Passenger car rental & leasing .....	15	D	D	D	c	D	D
532111	Passenger car rental .....	14	D	D	D	c	D	D
5322	Consumer goods rental .....	105	56 852	18 373	4 595	1 000	12.8	40.9
53222	Formal wear & costume rental .....	13	3 735	651	149	54	4.2	17.3
532220	Formal wear & costume rental .....	13	3 735	651	149	54	4.2	17.3
53223	Video tape & disk rental .....	68	26 691	5 045	1 123	601	7.4	76.5
532230	Video tape & disk rental .....	68	26 691	5 045	1 123	601	7.4	76.5
53229	Other consumer goods rental .....	18	D	D	D	e	D	D
532299	All other consumer goods rental .....	11	D	D	D	c	D	D
5323	General rental centers .....	20	15 612	3 505	827	140	2.9	28.9
53231	General rental centers .....	20	15 612	3 505	827	140	2.9	28.9
532310	General rental centers .....	20	15 612	3 505	827	140	2.9	28.9
5324	Commercial & industrial machinery & equipment rental & leasing .....	45	505 787	36 525	7 296	1 078	1.7	.8
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	20	D	D	D	c	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing .....	11	D	D	D	c	D	D
53242	Office machinery & equipment rental & leasing .....	14	D	D	D	b	D	D
532420	Office machinery & equipment rental & leasing .....	14	D	D	D	b	D	D
5324209	Computer rental & leasing .....	12	D	D	D	b	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	11	D	D	D	f	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	11	D	D	D	f	D	D
533	Lessors of intangible assets, except copyrighted works .....	17	32 787	4 295	1 274	128	15.0	1.0
5331	Lessors of intangible assets, except copyrighted works .....	17	32 787	4 295	1 274	128	15.0	1.0
53311	Lessors of intangible assets, except copyrighted works .....	17	32 787	4 295	1 274	128	15.0	1.0
533110	Lessors of intangible assets, except copyrighted works .....	17	32 787	4 295	1 274	128	15.0	1.0
<b>FAUQUIER COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>46</b>	<b>14 822</b>	<b>3 027</b>	<b>617</b>	<b>150</b>	<b>34.7</b>	<b>8.6</b>
531	Real estate .....	38	12 854	2 621	507	113	35.6	9.9
5311	Lessors of real estate .....	13	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	15	8 498	1 269	216	38	24.7	3.5
53121	Offices of real estate agents & brokers .....	15	8 498	1 269	216	38	24.7	3.5
531210	Offices of real estate agents & brokers .....	15	8 498	1 269	216	38	24.7	3.5
5313	Activities related to real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	8	1 968	406	110	37	29.0	—
<b>FLOYD COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>7</b>	<b>820</b>	<b>123</b>	<b>24</b>	<b>8</b>	<b>85.4</b>	<b>.6</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	3	276	77	19	6	D	—
<b>FLUVANNA COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	8	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

See footnotes at end of table.



**Table 3. Summary Statistics for Counties: 1997—Con.**

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FRANKLIN COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>20</b>	<b>9 801</b>	<b>1 841</b>	<b>427</b>	<b>99</b>	<b>52.4</b>	<b>15.5</b>
531	Real estate .....	12	4 335	523	113	41	60.7	35.0
532	Rental & leasing services .....	8	5 466	1 318	314	58	45.7	—
<b>FREDERICK COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>35</b>	<b>14 634</b>	<b>3 183</b>	<b>639</b>	<b>160</b>	<b>19.4</b>	<b>6.7</b>
531	Real estate .....	22	D	D	D	b	D	D
5311	Lessors of real estate .....	14	5 974	844	158	39	33.5	14.1
532	Rental & leasing services .....	12	7 573	1 925	400	99	5.4	—
<b>GILES COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>1 685</b>	<b>212</b>	<b>45</b>	<b>18</b>	<b>54.7</b>	<b>15.8</b>
531	Real estate .....	6	1 249	101	18	9	68.9	15.6
532	Rental & leasing services .....	4	436	111	27	9	14.0	16.3
<b>GLOUCESTER COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>33</b>	<b>8 050</b>	<b>1 472</b>	<b>358</b>	<b>102</b>	<b>52.1</b>	<b>12.8</b>
531	Real estate .....	25	D	D	D	b	D	D
5311	Lessors of real estate .....	12	1 731	322	58	19	74.0	—
5312	Offices of real estate agents & brokers .....	11	3 726	563	122	31	74.0	—
53121	Offices of real estate agents & brokers .....	11	3 726	563	122	31	74.0	—
531210	Offices of real estate agents & brokers .....	11	3 726	563	122	31	74.0	—
532	Rental & leasing services .....	8	D	D	D	b	D	D
<b>GOOCHLAND COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>2 713</b>	<b>438</b>	<b>88</b>	<b>15</b>	<b>81.5</b>	<b>17.4</b>
531	Real estate .....	10	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>GRAYSON COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>291</b>	<b>58</b>	<b>14</b>	<b>9</b>	<b>D</b>	<b>48.5</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>GREENE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>GREENSVILLE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>1 069</b>	<b>221</b>	<b>61</b>	<b>21</b>	<b>—</b>	<b>.8</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>HALIFAX COUNTY, VA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>26</b>	<b>7 053</b>	<b>1 003</b>	<b>221</b>	<b>74</b>	<b>30.1</b>	<b>21.4</b>
531	Real estate .....	20	4 214	584	121	49	42.2	35.8
5311	Lessors of real estate .....	10	D	D	D	a	D	D
532	Rental & leasing services .....	6	2 839	419	100	25	12.1	—

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HANOVER COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>72</b>	<b>32 984</b>	<b>5 226</b>	<b>1 207</b>	<b>249</b>	<b>46.1</b>	<b>10.4</b>
531	Real estate .....	51	20 266	2 966	684	133	59.5	9.5
5311	Lessors of real estate .....	16	4 024	866	207	42	37.9	11.4
5312	Offices of real estate agents & brokers .....	27	13 215	1 526	339	71	58.6	10.4
53121	Offices of real estate agents & brokers .....	27	13 215	1 526	339	71	58.6	10.4
531210	Offices of real estate agents & brokers .....	27	13 215	1 526	339	71	58.6	10.4
532	Rental & leasing services .....	20	D	D	D	c	D	D
<b>HENRICO COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>323</b>	<b>285 881</b>	<b>54 090</b>	<b>12 191</b>	<b>2 167</b>	<b>14.2</b>	<b>9.9</b>
531	Real estate .....	231	184 816	35 633	8 025	1 232	19.6	12.4
5311	Lessors of real estate .....	84	83 193	8 659	2 061	349	26.8	12.2
53111	Lessors of residential buildings & dwellings .....	40	55 344	5 248	1 200	257	8.6	12.1
531110	Lessors of residential buildings & dwellings .....	40	55 344	5 248	1 200	257	8.6	12.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	34	24 124	3 162	806	72	63.8	14.5
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	34	24 124	3 162	806	72	63.8	14.5
5312	Offices of real estate agents & brokers .....	79	57 380	12 999	3 152	395	17.7	11.0
53121	Offices of real estate agents & brokers .....	79	57 380	12 999	3 152	395	17.7	11.0
531210	Offices of real estate agents & brokers .....	79	57 380	12 999	3 152	395	17.7	11.0
5313	Activities related to real estate .....	68	44 243	13 975	2 812	488	8.5	14.8
53131	Real estate property managers .....	44	23 624	9 393	2 258	324	10.8	25.4
531311	Residential property managers .....	28	15 979	6 130	1 543	239	4.4	17.4
531312	Nonresidential property managers .....	16	7 645	3 263	715	85	24.2	42.2
53132	Offices of real estate appraisers .....	18	20 263	4 449	538	157	5.0	2.4
531320	Offices of real estate appraisers .....	18	20 263	4 449	538	157	5.0	2.4
532	Rental & leasing services .....	89	99 269	17 684	3 960	918	4.4	5.2
5321	Automotive equipment rental & leasing .....	17	38 695	4 009	979	215	—	.1
53211	Passenger car rental & leasing .....	15	D	D	D	c	D	D
532111	Passenger car rental .....	13	D	D	D	c	D	D
5322	Consumer goods rental .....	47	23 035	4 329	994	404	7.8	16.2
53223	Video tape & disk rental .....	32	11 980	2 261	561	311	2.6	30.1
532230	Video tape & disk rental .....	32	11 980	2 261	561	311	2.6	30.1
5324	Commercial & industrial machinery & equipment rental & leasing .....	19	33 315	8 256	1 739	258	7.2	.1
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	13	25 997	6 328	1 289	197	5.6	—
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	13	25 997	6 328	1 289	197	5.6	—
<b>HENRY COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>21</b>	<b>6 030</b>	<b>1 066</b>	<b>234</b>	<b>67</b>	<b>15.8</b>	<b>6.1</b>
531	Real estate .....	14	2 594	445	86	36	34.8	14.2
532	Rental & leasing services .....	7	3 436	621	148	31	1.3	—
<b>ISLE OF WIGHT COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>27</b>	<b>12 573</b>	<b>2 534</b>	<b>580</b>	<b>141</b>	<b>23.0</b>	<b>1.2</b>
531	Real estate .....	20	5 736	1 292	269	87	49.0	2.5
5311	Lessors of real estate .....	11	3 438	782	175	64	35.8	4.2
532	Rental & leasing services .....	7	6 837	1 242	311	54	1.2	—
<b>JAMES CITY COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>50</b>	<b>29 605</b>	<b>8 817</b>	<b>2 108</b>	<b>517</b>	<b>16.6</b>	<b>3.2</b>
531	Real estate .....	37	26 292	7 952	1 950	450	14.0	3.0
5311	Lessors of real estate .....	15	9 233	881	178	80	27.0	2.1
5312	Offices of real estate agents & brokers .....	15	8 764	2 269	656	243	13.0	.7
53121	Offices of real estate agents & brokers .....	15	8 764	2 269	656	243	13.0	.7
531210	Offices of real estate agents & brokers .....	15	8 764	2 269	656	243	13.0	.7
532	Rental & leasing services .....	13	3 313	865	158	67	37.5	5.2
<b>KING AND QUEEN COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>KING GEORGE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	14	3 753	327	72	22	41.6	33.7
532	Rental & leasing services .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KING WILLIAM COUNTY, VA</b>								
53	Real estate & rental & leasing .....	5	659	310	81	7	25.0	7.1
531	Real estate .....	5	659	310	81	7	25.0	7.1
<b>LANCASTER COUNTY, VA</b>								
53	Real estate & rental & leasing .....	14	3 082	364	79	24	72.1	6.2
531	Real estate .....	12	D	D	D	a	D	D
5312	Offices of real estate agents & brokers .....	10	2 510	185	45	12	72.2	7.6
53121	Offices of real estate agents & brokers .....	10	2 510	185	45	12	72.2	7.6
531210	Offices of real estate agents & brokers .....	10	2 510	185	45	12	72.2	7.6
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>LEE COUNTY, VA</b>								
53	Real estate & rental & leasing .....	9	760	88	19	16	91.2	8.8
531	Real estate .....	6	644	63	15	10	100.0	—
532	Rental & leasing services .....	3	116	25	4	6	42.2	57.8
<b>LOUDOUN COUNTY, VA</b>								
53	Real estate & rental & leasing .....	143	241 518	20 903	4 617	770	9.7	2.8
531	Real estate .....	112	D	D	D	e	D	D
5311	Lessors of real estate .....	37	23 296	2 105	498	94	21.1	13.4
53111	Lessors of residential buildings & dwellings .....	17	17 911	1 348	318	59	16.4	10.3
531110	Lessors of residential buildings & dwellings .....	17	17 911	1 348	318	59	16.4	10.3
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	11	3 393	456	109	18	50.5	9.6
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	11	3 393	456	109	18	50.5	9.6
5312	Offices of real estate agents & brokers .....	50	27 884	3 700	992	145	48.5	6.9
53121	Offices of real estate agents & brokers .....	50	27 884	3 700	992	145	48.5	6.9
531210	Offices of real estate agents & brokers .....	50	27 884	3 700	992	145	48.5	6.9
5313	Activities related to real estate .....	25	D	D	D	c	D	D
53131	Real estate property managers .....	11	4 585	1 484	353	41	21.0	37.0
532	Rental & leasing services .....	30	170 699	9 533	2 042	379	1.6	—
5322	Consumer goods rental .....	13	D	D	D	c	D	D
5324	Commercial & industrial machinery & equipment rental & leasing .....	10	D	D	D	c	D	D
<b>LOUISA COUNTY, VA</b>								
53	Real estate & rental & leasing .....	12	2 650	277	48	24	88.8	1.5
531	Real estate .....	9	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>LUNENBURG COUNTY, VA</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>MADISON COUNTY, VA</b>								
53	Real estate & rental & leasing .....	4	306	72	29	6	79.1	8.2
531	Real estate .....	4	306	72	29	6	79.1	8.2
<b>MATHEWS COUNTY, VA</b>								
53	Real estate & rental & leasing .....	6	1 173	221	39	13	18.7	17.0
531	Real estate .....	6	1 173	221	39	13	18.7	17.0
<b>MECKLENBURG COUNTY, VA</b>								
53	Real estate & rental & leasing .....	25	6 553	1 253	294	78	57.8	7.1
531	Real estate .....	14	2 871	353	80	31	68.0	13.1
532	Rental & leasing services .....	11	3 682	900	214	47	49.9	2.4

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<b>MIDDLESEX COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>21</b>	<b>3 733</b>	<b>799</b>	<b>198</b>	<b>95</b>	<b>65.4</b>	<b>.2</b>
531	Real estate .....	18	D	D	D	b	D	D
532	Rental & leasing services .....	3	1 000	236	77	51	D	—
<b>MONTGOMERY COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>70</b>	<b>53 143</b>	<b>10 517</b>	<b>1 897</b>	<b>497</b>	<b>11.6</b>	<b>50.1</b>
531	Real estate .....	56	46 161	9 346	1 624	415	10.9	55.7
5311	Lessors of real estate .....	27	30 594	5 191	870	221	6.9	60.4
53111	Lessors of residential buildings & dwellings .....	19	28 715	5 019	829	203	7.1	62.4
531110	Lessors of residential buildings & dwellings .....	19	28 715	5 019	829	203	7.1	62.4
5312	Offices of real estate agents & brokers .....	17	9 635	2 498	414	90	21.1	32.1
53121	Offices of real estate agents & brokers .....	17	9 635	2 498	414	90	21.1	32.1
531210	Offices of real estate agents & brokers .....	17	9 635	2 498	414	90	21.1	32.1
5313	Activities related to real estate .....	12	5 932	1 657	340	104	15.5	69.7
532	Rental & leasing services .....	13	D	D	D	b	D	D
<b>NELSON COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>5 854</b>	<b>2 218</b>	<b>495</b>	<b>76</b>	<b>8.4</b>	<b>.9</b>
531	Real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	b	D	D
<b>NEW KENT COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>710</b>	<b>149</b>	<b>35</b>	<b>11</b>	<b>35.6</b>	<b>—</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>NORTHAMPTON COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>NORTHUMBERLAND COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>3 235</b>	<b>757</b>	<b>134</b>	<b>51</b>	<b>23.4</b>	<b>4.3</b>
531	Real estate .....	9	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	b	D	D
<b>NOTTOWAY COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>358</b>	<b>154</b>	<b>37</b>	<b>9</b>	<b>43.0</b>	<b>13.7</b>
531	Real estate .....	4	358	154	37	9	43.0	13.7
<b>ORANGE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>20</b>	<b>3 118</b>	<b>528</b>	<b>112</b>	<b>44</b>	<b>55.9</b>	<b>20.2</b>
531	Real estate .....	16	2 417	436	90	33	53.6	25.8
532	Rental & leasing services .....	4	701	92	22	11	63.6	1.0
<b>PAGE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>1 928</b>	<b>484</b>	<b>85</b>	<b>27</b>	<b>67.2</b>	<b>6.9</b>
531	Real estate .....	4	831	87	18	7	100.0	—
532	Rental & leasing services .....	4	1 097	397	67	20	42.4	12.1
<b>PATRICK COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>1 373</b>	<b>167</b>	<b>44</b>	<b>16</b>	<b>57.5</b>	<b>41.5</b>
531	Real estate .....	8	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PITTSYLVANIA COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>23</b>	<b>11 062</b>	<b>1 814</b>	<b>385</b>	<b>91</b>	<b>11.7</b>	<b>33.5</b>
531	Real estate .....	18	8 275	1 452	296	69	15.6	44.4
5311	Lessors of real estate .....	11	4 218	275	50	15	19.1	80.9
532	Rental & leasing services .....	5	2 787	362	89	22	—	1.3
<b>POWHATAN COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>2 123</b>	<b>423</b>	<b>99</b>	<b>45</b>	<b>58.2</b>	<b>9.8</b>
531	Real estate .....	9	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	b	D	D
<b>PRINCE EDWARD COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>19</b>	<b>5 329</b>	<b>1 298</b>	<b>261</b>	<b>80</b>	<b>38.8</b>	<b>.5</b>
531	Real estate .....	11	2 567	706	130	30	78.0	1.1
532	Rental & leasing services .....	8	2 762	592	131	50	2.5	—
<b>PRINCE GEORGE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>2 833</b>	<b>452</b>	<b>91</b>	<b>30</b>	<b>44.7</b>	<b>18.2</b>
531	Real estate .....	8	1 381	249	52	16	49.2	9.0
532	Rental & leasing services .....	6	1 452	203	39	14	40.5	26.9
<b>PRINCE WILLIAM COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>160</b>	<b>83 993</b>	<b>15 532</b>	<b>3 853</b>	<b>767</b>	<b>14.7</b>	<b>12.7</b>
531	Real estate .....	114	D	D	D	f	D	D
5311	Lessors of real estate .....	44	38 979	6 382	1 515	281	6.9	13.2
53111	Lessors of residential buildings & dwellings .....	11	19 494	2 209	574	101	5.5	6.0
531110	Lessors of residential buildings & dwellings .....	11	19 494	2 209	574	101	5.5	6.0
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	15	13 327	3 620	806	145	7.5	28.3
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	15	13 327	3 620	806	145	7.5	28.3
53113	Lessors of miniwarehouses & self storage units .....	12	4 477	397	96	25	10.0	—
531130	Lessors of miniwarehouses & self storage units .....	12	4 477	397	96	25	10.0	—
5312	Offices of real estate agents & brokers .....	35	16 380	2 008	458	119	33.7	7.9
53121	Offices of real estate agents & brokers .....	35	16 380	2 008	458	119	33.7	7.9
531210	Offices of real estate agents & brokers .....	35	16 380	2 008	458	119	33.7	7.9
5313	Activities related to real estate .....	35	D	D	D	c	D	D
53131	Real estate property managers .....	21	6 587	1 978	409	88	8.3	4.1
531311	Residential property managers .....	16	5 380	1 120	214	47	9.9	2.6
532	Rental & leasing services .....	45	D	D	D	c	D	D
5322	Consumer goods rental .....	28	D	D	D	c	D	D
53223	Video tape & disk rental .....	21	5 039	899	223	126	18.2	25.8
532230	Video tape & disk rental .....	21	5 039	899	223	126	18.2	25.8
<b>PULASKI COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>22</b>	<b>4 546</b>	<b>1 002</b>	<b>238</b>	<b>63</b>	<b>71.8</b>	<b>2.2</b>
531	Real estate .....	16	2 972	357	86	26	96.6	3.4
532	Rental & leasing services .....	6	1 574	645	152	37	24.8	—
<b>RAPPAHANNOCK COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>1 315</b>	<b>179</b>	<b>37</b>	<b>11</b>	<b>51.6</b>	<b>11.6</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>RICHMOND COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 135</b>	<b>322</b>	<b>74</b>	<b>25</b>	<b>46.0</b>	<b>31.5</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROANOKE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>52</b>	<b>25 150</b>	<b>3 656</b>	<b>799</b>	<b>231</b>	<b>33.2</b>	<b>31.8</b>
531	Real estate .....	42	19 512	2 628	571	177	41.5	38.5
5311	Lessors of real estate .....	22	15 590	1 744	350	128	34.6	47.4
53111	Lessors of residential buildings & dwellings .....	18	13 991	1 610	314	114	37.1	52.9
531110	Lessors of residential buildings & dwellings .....	18	13 991	1 610	314	114	37.1	52.9
5312	Offices of real estate agents & brokers .....	11	2 878	378	88	23	79.6	2.4
53121	Offices of real estate agents & brokers .....	11	2 878	378	88	23	79.6	2.4
531210	Offices of real estate agents & brokers .....	11	2 878	378	88	23	79.6	2.4
532	Rental & leasing services .....	10	5 638	1 028	228	54	4.4	8.9
<b>ROCKBRIDGE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>1 842</b>	<b>228</b>	<b>53</b>	<b>19</b>	<b>83.1</b>	<b>15.0</b>
531	Real estate .....	7	1 203	133	30	12	98.0	2.0
532	Rental & leasing services .....	4	639	95	23	7	55.1	39.4
<b>ROCKINGHAM COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>34</b>	<b>65 516</b>	<b>12 324</b>	<b>3 515</b>	<b>452</b>	<b>9.6</b>	<b>3.4</b>
531	Real estate .....	30	65 097	12 246	3 497	435	9.1	3.4
5311	Lessors of real estate .....	15	D	D	D	b	D	D
5313	Activities related to real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	4	419	78	18	17	100.0	—
<b>RUSSELL COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>3 055</b>	<b>655</b>	<b>152</b>	<b>29</b>	<b>58.1</b>	<b>4.9</b>
531	Real estate .....	5	1 342	101	19	4	100.0	—
532	Rental & leasing services .....	6	1 713	554	133	25	25.2	8.7
<b>SCOTT COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>10 953</b>	<b>1 052</b>	<b>235</b>	<b>44</b>	<b>3.9</b>	<b>3.6</b>
531	Real estate .....	6	D	D	D	b	D	D
532	Rental & leasing services .....	5	D	D	D	b	D	D
<b>SHENANDOAH COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>24</b>	<b>15 981</b>	<b>1 305</b>	<b>309</b>	<b>98</b>	<b>33.0</b>	<b>56.9</b>
531	Real estate .....	19	6 629	561	133	46	76.4	7.9
532	Rental & leasing services .....	5	9 352	744	176	52	2.2	91.6
<b>SMYTH COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>16</b>	<b>4 313</b>	<b>1 088</b>	<b>236</b>	<b>78</b>	<b>43.9</b>	<b>19.4</b>
531	Real estate .....	8	2 022	454	116	30	21.5	41.4
532	Rental & leasing services .....	8	2 291	634	120	48	63.6	—
<b>SOUTHAMPTON COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>995</b>	<b>237</b>	<b>37</b>	<b>19</b>	<b>56.4</b>	<b>38.4</b>
531	Real estate .....	9	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>SPOTSYLVANIA COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>52</b>	<b>33 406</b>	<b>7 861</b>	<b>1 645</b>	<b>455</b>	<b>18.7</b>	<b>8.4</b>
531	Real estate .....	40	28 655	6 792	1 446	361	19.9	4.8
5312	Offices of real estate agents & brokers .....	24	23 859	5 584	1 156	288	16.9	5.7
53121	Offices of real estate agents & brokers .....	24	23 859	5 584	1 156	288	16.9	5.7
531210	Offices of real estate agents & brokers .....	24	23 859	5 584	1 156	288	16.9	5.7
5313	Activities related to real estate .....	10	2 231	996	243	59	30.5	—
532	Rental & leasing services .....	12	4 751	1 069	199	94	11.6	30.2

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>STAFFORD COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>42</b>	<b>19 842</b>	<b>3 185</b>	<b>692</b>	<b>193</b>	<b>35.4</b>	<b>17.9</b>
531	Real estate .....	36	16 099	2 713	575	147	37.2	22.1
5311	Lessors of real estate .....	14	7 081	1 320	290	82	22.4	20.4
5312	Offices of real estate agents & brokers .....	13	6 903	703	123	40	62.1	12.1
53121	Offices of real estate agents & brokers .....	13	6 903	703	123	40	62.1	12.1
531210	Offices of real estate agents & brokers .....	13	6 903	703	123	40	62.1	12.1
532	Rental & leasing services .....	6	3 743	472	117	46	27.6	—
<b>SUSSEX COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>1 864</b>	<b>533</b>	<b>141</b>	<b>16</b>	<b>34.5</b>	<b>40.3</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>TAZEWELL COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>72</b>	<b>29 943</b>	<b>3 358</b>	<b>788</b>	<b>199</b>	<b>29.8</b>	<b>41.7</b>
531	Real estate .....	54	22 305	1 746	394	111	33.7	55.3
5311	Lessors of real estate .....	38	19 079	1 458	344	91	23.9	63.3
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	18	8 475	707	145	50	20.8	51.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	18	8 475	707	145	50	20.8	51.4
53119	Lessors of other real estate property .....	12	8 573	514	137	25	13.9	85.0
531190	Lessors of other real estate property .....	12	8 573	514	137	25	13.9	85.0
5313	Activities related to real estate .....	10	2 174	137	30	13	97.0	3.0
532	Rental & leasing services .....	18	7 638	1 612	394	88	18.3	2.1
5322	Consumer goods rental .....	12	5 322	929	214	64	7.2	2.3
<b>WARREN COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>20</b>	<b>4 551</b>	<b>767</b>	<b>149</b>	<b>44</b>	<b>60.8</b>	<b>.2</b>
531	Real estate .....	13	D	D	D	b	D	D
532	Rental & leasing services .....	7	D	D	D	b	D	D
<b>WASHINGTON COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>41</b>	<b>11 864</b>	<b>2 677</b>	<b>624</b>	<b>159</b>	<b>28.8</b>	<b>14.4</b>
531	Real estate .....	25	D	D	D	b	D	D
5311	Lessors of real estate .....	14	D	D	D	b	D	D
532	Rental & leasing services .....	16	D	D	D	b	D	D
5322	Consumer goods rental .....	10	D	D	D	b	D	D
<b>WESTMORELAND COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>1 876</b>	<b>317</b>	<b>61</b>	<b>18</b>	<b>50.9</b>	<b>18.0</b>
531	Real estate .....	9	1 876	317	61	18	50.9	18.0
<b>WISE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>25</b>	<b>5 384</b>	<b>1 343</b>	<b>320</b>	<b>89</b>	<b>22.2</b>	<b>14.5</b>
531	Real estate .....	7	1 250	141	27	12	25.2	38.8
532	Rental & leasing services .....	18	4 134	1 202	293	77	21.2	7.2
5322	Consumer goods rental .....	14	3 261	807	189	52	11.7	5.3
<b>WYTHE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>16</b>	<b>3 495</b>	<b>461</b>	<b>103</b>	<b>30</b>	<b>25.9</b>	<b>3.7</b>
531	Real estate .....	8	2 280	255	52	18	33.0	5.7
532	Rental & leasing services .....	8	1 215	206	51	12	12.4	—
<b>YORK COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>41</b>	<b>20 765</b>	<b>2 747</b>	<b>543</b>	<b>158</b>	<b>45.5</b>	<b>13.5</b>
531	Real estate .....	31	16 578	1 905	379	88	50.0	13.4
5311	Lessors of real estate .....	12	9 162	704	135	33	59.6	5.2
5312	Offices of real estate agents & brokers .....	11	5 023	398	98	25	45.2	7.9
53121	Offices of real estate agents & brokers .....	11	5 023	398	98	25	45.2	7.9
531210	Offices of real estate agents & brokers .....	11	5 023	398	98	25	45.2	7.9
532	Rental & leasing services .....	10	4 187	842	164	70	27.7	14.1

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ALEXANDRIA, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>202</b>	<b>354 137</b>	<b>57 863</b>	<b>14 258</b>	<b>2 023</b>	<b>6.3</b>	<b>15.4</b>
531	Real estate .....	160	260 121	43 641	10 796	1 461	8.1	10.7
5311	Lessors of real estate .....	74	138 575	14 147	3 521	579	9.7	3.0
53111	Lessors of residential buildings & dwellings .....	35	86 255	8 399	2 059	415	3.1	2.7
531110	Lessors of residential buildings & dwellings .....	35	86 255	8 399	2 059	415	3.1	2.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	28	46 743	5 132	1 316	132	20.6	—
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	28	46 743	5 132	1 316	132	20.6	—
5312	Offices of real estate agents & brokers .....	40	40 951	5 207	1 055	161	12.8	20.4
53121	Offices of real estate agents & brokers .....	40	40 951	5 207	1 055	161	12.8	20.4
531210	Offices of real estate agents & brokers .....	40	40 951	5 207	1 055	161	12.8	20.4
5313	Activities related to real estate .....	46	80 595	24 287	6 220	721	2.9	19.2
53131	Real estate property managers .....	34	72 045	21 550	5 560	634	2.5	15.7
531311	Residential property managers .....	25	62 975	16 402	4 306	504	2.5	10.2
532	Rental & leasing services .....	41	D	D	D	f	D	D
5322	Consumer goods rental .....	22	D	D	D	c	D	D
53223	Video tape & disk rental .....	15	5 063	1 023	256	117	11.2	52.7
532230	Video tape & disk rental .....	15	5 063	1 023	256	117	11.2	52.7
<b>BEDFORD, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>15</b>	<b>2 211</b>	<b>456</b>	<b>93</b>	<b>34</b>	<b>72.5</b>	<b>3.3</b>
531	Real estate .....	9	1 711	373	75	19	81.0	—
532	Rental & leasing services .....	6	500	83	18	15	43.4	14.6
<b>BRISTOL, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>23</b>	<b>11 448</b>	<b>2 153</b>	<b>527</b>	<b>104</b>	<b>28.0</b>	<b>17.9</b>
531	Real estate .....	11	4 183	410	104	30	62.3	26.2
532	Rental & leasing services .....	12	7 265	1 743	423	74	8.2	13.1
<b>BUENA VISTA, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>753</b>	<b>115</b>	<b>25</b>	<b>12</b>	<b>44.9</b>	<b>55.1</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>CHARLOTTESVILLE, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>97</b>	<b>50 144</b>	<b>9 796</b>	<b>2 290</b>	<b>458</b>	<b>22.3</b>	<b>22.3</b>
531	Real estate .....	78	38 642	7 544	1 741	340	28.4	20.7
5311	Lessors of real estate .....	35	18 387	2 950	603	124	16.8	25.1
53111	Lessors of residential buildings & dwellings .....	21	12 557	2 380	472	96	12.0	12.7
531110	Lessors of residential buildings & dwellings .....	21	12 557	2 380	472	96	12.0	12.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	5 130	520	120	24	23.8	58.1
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	5 130	520	120	24	23.8	58.1
5312	Offices of real estate agents & brokers .....	24	13 423	1 633	368	71	34.6	12.0
53121	Offices of real estate agents & brokers .....	24	13 423	1 633	368	71	34.6	12.0
531210	Offices of real estate agents & brokers .....	24	13 423	1 633	368	71	34.6	12.0
5313	Activities related to real estate .....	19	6 832	2 961	770	145	47.7	25.9
53131	Real estate property managers .....	13	5 162	2 246	615	123	52.3	26.5
531311	Residential property managers .....	11	D	D	D	c	D	D
532	Rental & leasing services .....	18	D	D	D	c	D	D
5322	Consumer goods rental .....	13	4 858	813	221	66	4.2	2.9

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHESAPEAKE, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>144</b>	<b>98 043</b>	<b>15 926</b>	<b>3 732</b>	<b>704</b>	<b>20.6</b>	<b>5.3</b>
531	Real estate .....	96	59 523	7 146	1 597	357	28.4	5.8
5311	Lessors of real estate .....	41	35 667	3 472	787	196	22.3	3.7
53111	Lessors of residential buildings & dwellings .....	14	8 727	1 085	245	62	37.4	9.1
531110	Lessors of residential buildings & dwellings .....	14	8 727	1 085	245	62	37.4	9.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	18 149	951	211	38	14.7	.7
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	18 149	951	211	38	14.7	.7
53113	Lessors of miniwarehouses & self storage units .....	11	6 244	1 073	253	77	13.6	2.6
531130	Lessors of miniwarehouses & self storage units .....	11	6 244	1 073	253	77	13.6	2.6
5312	Offices of real estate agents & brokers .....	42	21 155	2 730	624	126	37.2	5.2
53121	Offices of real estate agents & brokers .....	42	21 155	2 730	624	126	37.2	5.2
531210	Offices of real estate agents & brokers .....	42	21 155	2 730	624	126	37.2	5.2
5313	Activities related to real estate .....	13	2 701	944	186	35	40.3	38.5
532	Rental & leasing services .....	47	D	D	D	e	D	D
5322	Consumer goods rental .....	22	8 345	1 781	396	126	4.4	5.1
53223	Video tape & disk rental .....	11	4 839	870	180	88	—	8.8
532230	Video tape & disk rental .....	11	4 839	870	180	88	—	8.8
5324	Commercial & industrial machinery & equipment rental & leasing .....	12	21 001	5 362	1 191	144	11.1	3.3
<b>CLIFTON FORGE, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>584</b>	<b>75</b>	<b>17</b>	<b>7</b>	<b>21.6</b>	<b>78.4</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>COLONIAL HEIGHTS, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>35</b>	<b>15 413</b>	<b>2 821</b>	<b>728</b>	<b>146</b>	<b>29.8</b>	<b>3.5</b>
531	Real estate .....	24	10 221	1 423	334	69	37.9	—
5311	Lessors of real estate .....	11	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	11	4 405	663	139	31	40.5	—
53121	Offices of real estate agents & brokers .....	11	4 405	663	139	31	40.5	—
531210	Offices of real estate agents & brokers .....	11	4 405	663	139	31	40.5	—
532	Rental & leasing services .....	11	5 192	1 398	394	77	13.7	10.5
<b>COVINGTON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>1 722</b>	<b>346</b>	<b>67</b>	<b>27</b>	<b>23.6</b>	<b>51.1</b>
531	Real estate .....	9	1 219	225	35	17	33.4	66.6
532	Rental & leasing services .....	4	503	121	32	10	—	13.5
<b>DANVILLE, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>59</b>	<b>18 103</b>	<b>3 511</b>	<b>835</b>	<b>242</b>	<b>38.2</b>	<b>13.0</b>
531	Real estate .....	43	10 935	2 114	493	148	61.7	18.8
5311	Lessors of real estate .....	27	4 006	897	216	77	86.9	9.2
53111	Lessors of residential buildings & dwellings .....	16	3 149	619	136	51	95.9	4.1
531110	Lessors of residential buildings & dwellings .....	16	3 149	619	136	51	95.9	4.1
5313	Activities related to real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	16	7 168	1 397	342	94	2.4	4.1
5322	Consumer goods rental .....	11	D	D	D	b	D	D
<b>EMPORIA, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>2 537</b>	<b>425</b>	<b>96</b>	<b>28</b>	<b>59.4</b>	<b>30.6</b>
531	Real estate .....	8	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>FAIRFAX, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>68</b>	<b>48 263</b>	<b>9 368</b>	<b>2 243</b>	<b>345</b>	<b>21.5</b>	<b>11.3</b>
531	Real estate .....	51	39 233	7 682	1 830	225	23.1	9.4
5311	Lessors of real estate .....	14	4 337	700	165	39	49.9	13.2
5312	Offices of real estate agents & brokers .....	22	23 586	4 545	1 101	123	14.0	12.5
53121	Offices of real estate agents & brokers .....	22	23 586	4 545	1 101	123	14.0	12.5
531210	Offices of real estate agents & brokers .....	22	23 586	4 545	1 101	123	14.0	12.5
5313	Activities related to real estate .....	15	11 310	2 437	564	63	31.6	1.4
532	Rental & leasing services .....	17	9 030	1 686	413	120	14.7	19.7

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FALLS CHURCH, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>38</b>	<b>20 367</b>	<b>3 746</b>	<b>908</b>	<b>137</b>	<b>15.1</b>	<b>18.6</b>
531	Real estate .....	31	17 282	3 182	774	116	16.4	19.2
5311	Lessors of real estate .....	11	11 499	1 251	323	55	12.4	16.3
5313	Activities related to real estate .....	11	3 749	1 463	338	48	14.6	34.1
53131	Real estate property managers .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	7	3 085	564	134	21	7.6	15.3
<b>FRANKLIN, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>3 435</b>	<b>620</b>	<b>138</b>	<b>39</b>	<b>40.3</b>	<b>19.1</b>
531	Real estate .....	7	2 456	408	81	22	56.4	10.0
532	Rental & leasing services .....	3	979	212	57	17	—	42.0
<b>FREDERICKSBURG, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>57</b>	<b>43 172</b>	<b>6 451</b>	<b>2 066</b>	<b>297</b>	<b>19.4</b>	<b>10.4</b>
531	Real estate .....	44	34 766	4 720	1 470	179	23.1	12.2
5311	Lessors of real estate .....	17	18 592	1 538	412	75	12.1	11.9
5312	Offices of real estate agents & brokers .....	15	8 487	1 294	605	28	33.9	.3
53121	Offices of real estate agents & brokers .....	15	8 487	1 294	605	28	33.9	.3
531210	Offices of real estate agents & brokers .....	15	8 487	1 294	605	28	33.9	.3
5313	Activities related to real estate .....	12	7 687	1 888	453	76	37.6	26.0
53131	Real estate property managers .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	13	8 406	1 731	596	118	4.5	3.2
<b>GALAX, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>2 005</b>	<b>405</b>	<b>88</b>	<b>22</b>	<b>8.8</b>	<b>3.0</b>
531	Real estate .....	4	236	41	8	5	29.2	25.4
532	Rental & leasing services .....	6	1 769	364	80	17	6.1	—
<b>HAMPTON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>113</b>	<b>89 181</b>	<b>20 646</b>	<b>5 287</b>	<b>1 241</b>	<b>29.8</b>	<b>13.5</b>
531	Real estate .....	82	67 486	16 379	4 303	1 017	39.2	12.7
5311	Lessors of real estate .....	47	47 101	4 543	1 105	306	43.4	16.8
53111	Lessors of residential buildings & dwellings .....	30	24 219	2 752	655	180	28.6	28.2
531110	Lessors of residential buildings & dwellings .....	30	24 219	2 752	655	180	28.6	28.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	20 943	1 562	387	111	63.6	3.2
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	20 943	1 562	387	111	63.6	3.2
5312	Offices of real estate agents & brokers .....	15	8 511	1 564	301	79	40.1	2.2
53121	Offices of real estate agents & brokers .....	15	8 511	1 564	301	79	40.1	2.2
531210	Offices of real estate agents & brokers .....	15	8 511	1 564	301	79	40.1	2.2
5313	Activities related to real estate .....	20	11 874	10 272	2 897	632	21.7	3.8
53131	Real estate property managers .....	15	11 216	9 912	2 816	615	20.7	2.4
531311	Residential property managers .....	13	D	D	D	f	D	D
532	Rental & leasing services .....	31	21 695	4 267	984	224	.7	16.1
5322	Consumer goods rental .....	21	7 982	1 622	360	134	2.0	10.4
53223	Video tape & disk rental .....	12	4 315	781	174	83	3.6	.1
532230	Video tape & disk rental .....	12	4 315	781	174	83	3.6	.1
<b>HARRISONBURG, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>48</b>	<b>30 777</b>	<b>5 535</b>	<b>1 288</b>	<b>263</b>	<b>19.7</b>	<b>16.6</b>
531	Real estate .....	35	15 959	2 487	555	119	33.6	32.0
5311	Lessors of real estate .....	18	10 048	838	196	49	28.8	49.7
5312	Offices of real estate agents & brokers .....	11	4 532	1 016	211	38	40.7	2.7
53121	Offices of real estate agents & brokers .....	11	4 532	1 016	211	38	40.7	2.7
531210	Offices of real estate agents & brokers .....	11	4 532	1 016	211	38	40.7	2.7
532	Rental & leasing services .....	13	14 818	3 048	733	144	4.8	—
<b>HOPEWELL, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>28</b>	<b>10 703</b>	<b>1 772</b>	<b>377</b>	<b>121</b>	<b>28.9</b>	<b>9.1</b>
531	Real estate .....	20	8 137	1 300	287	75	37.4	5.4
5311	Lessors of real estate .....	12	D	D	D	b	D	D
53111	Lessors of residential buildings & dwellings .....	10	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	8	2 566	472	90	46	1.8	20.8

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LEXINGTON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>20</b>	<b>7 384</b>	<b>1 121</b>	<b>209</b>	<b>62</b>	<b>86.4</b>	<b>10.6</b>
531	Real estate .....	19	D	D	D	b	D	D
5311	Lessors of real estate .....	13	5 305	698	128	39	85.2	14.8
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>LYNCHBURG, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>95</b>	<b>37 406</b>	<b>8 170</b>	<b>1 840</b>	<b>390</b>	<b>23.2</b>	<b>20.8</b>
531	Real estate .....	71	23 542	5 446	1 158	253	33.9	31.3
5311	Lessors of real estate .....	32	9 945	1 421	310	97	39.0	55.4
53111	Lessors of residential buildings & dwellings .....	16	7 746	1 107	192	66	31.5	65.0
531110	Lessors of residential buildings & dwellings .....	16	7 746	1 107	192	66	31.5	65.0
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	1 760	218	77	18	78.5	9.6
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	1 760	218	77	18	78.5	9.6
5312	Offices of real estate agents & brokers .....	18	7 589	2 303	537	69	17.4	10.3
53121	Offices of real estate agents & brokers .....	18	7 589	2 303	537	69	17.4	10.3
531210	Offices of real estate agents & brokers .....	18	7 589	2 303	537	69	17.4	10.3
5313	Activities related to real estate .....	21	6 008	1 722	311	87	46.3	17.7
53131	Real estate property managers .....	12	D	D	D	b	D	D
531311	Residential property managers .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	24	13 864	2 724	682	137	5.1	2.9
5322	Consumer goods rental .....	16	D	D	D	c	D	D
<b>MANASSAS, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>51</b>	<b>41 093</b>	<b>5 502</b>	<b>1 692</b>	<b>302</b>	<b>23.8</b>	<b>9.0</b>
531	Real estate .....	34	29 746	3 334	813	117	16.8	3.8
5311	Lessors of real estate .....	12	19 149	1 338	296	62	12.2	4.3
5312	Offices of real estate agents & brokers .....	11	8 857	1 054	257	25	21.5	1.7
53121	Offices of real estate agents & brokers .....	11	8 857	1 054	257	25	21.5	1.7
531210	Offices of real estate agents & brokers .....	11	8 857	1 054	257	25	21.5	1.7
5313	Activities related to real estate .....	11	1 740	942	260	30	45.0	8.9
532	Rental & leasing services .....	17	11 347	2 168	879	185	42.1	22.7
<b>MANASSAS PARK, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>MARTINSVILLE, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>36</b>	<b>18 118</b>	<b>2 484</b>	<b>557</b>	<b>151</b>	<b>23.5</b>	<b>6.5</b>
531	Real estate .....	26	8 683	934	188	66	45.5	13.5
5311	Lessors of real estate .....	15	5 208	548	113	36	42.1	13.6
532	Rental & leasing services .....	10	9 435	1 550	369	85	3.2	—
<b>NEWPORT NEWS, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>226</b>	<b>169 933</b>	<b>35 837</b>	<b>8 235</b>	<b>1 720</b>	<b>22.3</b>	<b>7.1</b>
531	Real estate .....	189	95 326	19 239	4 579	925	38.9	11.2
5311	Lessors of real estate .....	90	54 086	6 335	1 373	431	43.4	12.3
53111	Lessors of residential buildings & dwellings .....	56	41 711	4 959	1 100	354	40.3	15.1
531110	Lessors of residential buildings & dwellings .....	56	41 711	4 959	1 100	354	40.3	15.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	17	5 777	566	97	38	86.7	2.1
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	17	5 777	566	97	38	86.7	2.1
53119	Lessors of other real estate property .....	10	3 959	487	116	28	35.4	5.6
531190	Lessors of other real estate property .....	10	3 959	487	116	28	35.4	5.6
5312	Offices of real estate agents & brokers .....	63	25 842	5 851	1 304	248	37.7	14.4
53121	Offices of real estate agents & brokers .....	63	25 842	5 851	1 304	248	37.7	14.4
531210	Offices of real estate agents & brokers .....	63	25 842	5 851	1 304	248	37.7	14.4
5313	Activities related to real estate .....	36	15 398	7 053	1 902	246	25.1	2.0
53131	Real estate property managers .....	24	13 026	5 971	1 752	216	17.9	2.3
531311	Residential property managers .....	21	12 519	5 652	1 674	202	17.7	2.4
53132	Offices of real estate appraisers .....	10	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	37	74 607	16 598	3 656	795	1.1	1.9
5321	Automotive equipment rental & leasing .....	11	60 084	13 413	2 908	575	.1	.5
5322	Consumer goods rental .....	19	8 138	1 633	373	160	6.5	5.5
53223	Video tape & disk rental .....	13	5 452	975	226	122	9.6	—
532230	Video tape & disk rental .....	13	5 452	975	226	122	9.6	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NORFOLK, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>273</b>	<b>203 824</b>	<b>44 226</b>	<b>9 662</b>	<b>2 128</b>	<b>17.7</b>	<b>8.8</b>
531	Real estate .....	201	113 889	29 846	6 344	1 318	28.5	11.1
5311	Lessors of real estate .....	119	60 230	6 686	1 509	512	32.4	11.6
53111	Lessors of residential buildings & dwellings .....	62	32 691	3 452	779	270	32.1	10.2
531110	Lessors of residential buildings & dwellings .....	62	32 691	3 452	779	270	32.1	10.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	38	21 208	2 320	542	187	36.8	15.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	38	21 208	2 320	542	187	36.8	15.4
53119	Lessors of other real estate property .....	10	3 807	581	116	29	14.7	8.1
531190	Lessors of other real estate property .....	10	3 807	581	116	29	14.7	8.1
5312	Offices of real estate agents & brokers .....	29	23 113	7 356	1 338	221	28.7	12.1
53121	Offices of real estate agents & brokers .....	29	23 113	7 356	1 338	221	28.7	12.1
531210	Offices of real estate agents & brokers .....	29	23 113	7 356	1 338	221	28.7	12.1
5313	Activities related to real estate .....	53	30 546	15 804	3 497	585	20.6	9.5
53131	Real estate property managers .....	35	26 518	14 234	3 203	532	15.8	10.9
531311	Residential property managers .....	27	15 095	7 931	1 825	378	19.1	8.2
53132	Offices of real estate appraisers .....	16	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	16	D	D	D	b	D	D
532	Rental & leasing services .....	72	89 935	14 380	3 318	810	4.0	5.9
5321	Automotive equipment rental & leasing .....	20	57 797	6 190	1 570	419	1.2	—
53211	Passenger car rental & leasing .....	13	48 634	5 308	1 357	370	1.4	—
532111	Passenger car rental .....	13	48 634	5 308	1 357	370	1.4	—
5322	Consumer goods rental .....	30	21 542	5 108	1 036	279	5.5	14.6
53223	Video tape & disk rental .....	15	6 466	1 380	238	115	7.6	.5
532230	Video tape & disk rental .....	15	6 466	1 380	238	115	7.6	.5
5324	Commercial & industrial machinery & equipment rental & leasing .....	17	8 487	2 618	640	91	17.7	25.7
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	b	D	D
<b>NORTON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>9</b>	<b>2 268</b>	<b>168</b>	<b>33</b>	<b>12</b>	<b>27.9</b>	<b>.7</b>
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>PETERSBURG, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>28</b>	<b>11 083</b>	<b>2 152</b>	<b>575</b>	<b>131</b>	<b>15.9</b>	<b>21.4</b>
531	Real estate .....	20	7 896	1 466	410	87	20.9	30.0
5311	Lessors of real estate .....	11	4 134	485	113	42	16.4	18.1
532	Rental & leasing services .....	8	3 187	686	165	44	3.3	—
<b>POQUOSON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>6</b>	<b>2 839</b>	<b>615</b>	<b>141</b>	<b>30</b>	<b>27.4</b>	<b>—</b>
531	Real estate .....	5	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>PORTSMOUTH, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>84</b>	<b>37 781</b>	<b>7 370</b>	<b>1 667</b>	<b>457</b>	<b>18.5</b>	<b>11.9</b>
531	Real estate .....	61	25 962	4 987	1 132	291	22.6	9.7
5311	Lessors of real estate .....	33	20 333	3 189	723	198	21.2	7.2
53111	Lessors of residential buildings & dwellings .....	17	16 232	2 391	564	160	13.6	2.4
531110	Lessors of residential buildings & dwellings .....	17	16 232	2 391	564	160	13.6	2.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	12	3 299	742	147	31	50.1	32.3
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	12	3 299	742	147	31	50.1	32.3
5312	Offices of real estate agents & brokers .....	10	1 749	258	65	13	58.4	35.1
53121	Offices of real estate agents & brokers .....	10	1 749	258	65	13	58.4	35.1
531210	Offices of real estate agents & brokers .....	10	1 749	258	65	13	58.4	35.1
5313	Activities related to real estate .....	18	3 880	1 540	344	80	13.6	11.7
53131	Real estate property managers .....	13	3 619	1 451	329	75	8.4	11.6
531311	Residential property managers .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	23	11 819	2 383	535	166	9.6	16.6
5322	Consumer goods rental .....	16	8 131	1 597	355	132	14.0	—
53223	Video tape & disk rental .....	11	4 903	832	204	106	9.4	—
532230	Video tape & disk rental .....	11	4 903	832	204	106	9.4	—

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RADFORD, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>21</b>	<b>11 345</b>	<b>1 422</b>	<b>321</b>	<b>108</b>	<b>44.5</b>	<b>22.8</b>
531	Real estate .....	16	9 555	1 027	224	67	50.6	27.0
5311	Lessors of real estate .....	11	6 168	448	108	35	42.1	40.0
532	Rental & leasing services .....	5	1 790	395	97	41	11.8	—
<b>RICHMOND, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>265</b>	<b>213 523</b>	<b>54 814</b>	<b>12 579</b>	<b>2 166</b>	<b>24.4</b>	<b>11.6</b>
531	Real estate .....	204	149 128	44 382	9 933	1 716	32.6	13.7
5311	Lessors of real estate .....	82	69 420	12 863	2 857	580	50.4	17.5
53111	Lessors of residential buildings & dwellings .....	33	33 375	9 362	1 993	419	75.3	6.6
531110	Lessors of residential buildings & dwellings .....	33	33 375	9 362	1 993	419	75.3	6.6
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	42	33 667	3 221	791	140	25.8	29.6
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	42	33 667	3 221	791	140	25.8	29.6
5312	Offices of real estate agents & brokers .....	50	42 788	12 771	3 498	453	17.1	9.1
53121	Offices of real estate agents & brokers .....	50	42 788	12 771	3 498	453	17.1	9.1
531210	Offices of real estate agents & brokers .....	50	42 788	12 771	3 498	453	17.1	9.1
5313	Activities related to real estate .....	72	36 920	18 748	3 578	683	16.9	11.9
53131	Real estate property managers .....	50	28 498	14 678	2 540	596	16.8	14.7
531311	Residential property managers .....	38	26 112	13 544	2 266	549	12.7	14.5
531312	Nonresidential property managers .....	12	2 386	1 134	274	47	61.1	17.1
53132	Offices of real estate appraisers .....	11	3 889	2 016	432	51	10.4	3.3
531320	Offices of real estate appraisers .....	11	3 889	2 016	432	51	10.4	3.3
53139	Other activities related to real estate .....	11	4 533	2 054	606	36	22.9	1.2
531390	Other activities related to real estate .....	11	4 533	2 054	606	36	22.9	1.2
532	Rental & leasing services .....	59	D	D	D	e	D	D
5321	Automotive equipment rental & leasing .....	18	34 812	4 413	985	158	1.2	.6
53212	Truck, utility trailer, & RV rental & leasing .....	13	28 192	3 458	791	115	—	.8
532120	Truck, utility trailer, & RV rental & leasing .....	13	28 192	3 458	791	115	—	.8
5322	Consumer goods rental .....	29	11 752	2 137	485	180	15.9	1.5
53223	Video tape & disk rental .....	21	7 110	1 188	315	146	5.9	2.4
532230	Video tape & disk rental .....	21	7 110	1 188	315	146	5.9	2.4
<b>ROANOKE, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>158</b>	<b>114 466</b>	<b>31 796</b>	<b>7 492</b>	<b>1 861</b>	<b>15.4</b>	<b>9.2</b>
531	Real estate .....	107	67 689	21 284	4 855	1 249	24.7	15.1
5311	Lessors of real estate .....	46	29 946	3 633	923	224	23.8	18.0
53111	Lessors of residential buildings & dwellings .....	26	17 383	2 517	636	164	16.4	16.1
531110	Lessors of residential buildings & dwellings .....	26	17 383	2 517	636	164	16.4	16.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	16	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	16	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	20	12 253	1 711	345	90	37.0	3.0
53121	Offices of real estate agents & brokers .....	20	12 253	1 711	345	90	37.0	3.0
531210	Offices of real estate agents & brokers .....	20	12 253	1 711	345	90	37.0	3.0
5313	Activities related to real estate .....	41	25 490	15 940	3 587	935	19.7	17.6
53131	Real estate property managers .....	21	21 478	14 041	3 189	863	16.4	18.8
531311	Residential property managers .....	15	D	D	D	b	D	D
53132	Offices of real estate appraisers .....	18	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	18	D	D	D	b	D	D
532	Rental & leasing services .....	51	46 777	10 512	2 637	612	2.0	.7
5321	Automotive equipment rental & leasing .....	14	D	D	D	c	D	D
5322	Consumer goods rental .....	25	24 978	6 650	1 651	410	3.1	—
53223	Video tape & disk rental .....	12	6 352	1 162	298	154	12.0	—
532230	Video tape & disk rental .....	12	6 352	1 162	298	154	12.0	—
5324	Commercial & industrial machinery & equipment rental & leasing .....	11	D	D	D	b	D	D
<b>SALEM, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>26</b>	<b>13 911</b>	<b>4 011</b>	<b>789</b>	<b>179</b>	<b>12.0</b>	<b>24.9</b>
531	Real estate .....	16	6 779	2 212	440	94	23.3	9.1
532	Rental & leasing services .....	10	7 132	1 799	349	85	1.3	39.9
<b>STAUNTON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>43</b>	<b>15 925</b>	<b>3 254</b>	<b>692</b>	<b>214</b>	<b>46.5</b>	<b>11.0</b>
531	Real estate .....	33	13 038	2 704	554	164	54.0	13.5
5312	Offices of real estate agents & brokers .....	15	3 216	442	82	25	56.7	20.8
53121	Offices of real estate agents & brokers .....	15	3 216	442	82	25	56.7	20.8
531210	Offices of real estate agents & brokers .....	15	3 216	442	82	25	56.7	20.8
532	Rental & leasing services .....	10	2 887	550	138	50	12.7	—

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SUFFOLK, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>43</b>	<b>24 099</b>	<b>3 360</b>	<b>806</b>	<b>210</b>	<b>48.0</b>	<b>5.1</b>
531	Real estate .....	33	14 424	1 647	378	101	76.3	2.7
5311	Lessors of real estate .....	20	6 730	782	184	50	60.2	2.7
53111	Lessors of residential buildings & dwellings .....	13	4 908	691	163	42	48.8	2.4
531110	Lessors of residential buildings & dwellings .....	13	4 908	691	163	42	48.8	2.4
532	Rental & leasing services .....	10	9 675	1 713	428	109	5.7	8.7
<b>VIRGINIA BEACH, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>472</b>	<b>333 007</b>	<b>66 825</b>	<b>15 351</b>	<b>3 101</b>	<b>18.4</b>	<b>9.1</b>
531	Real estate .....	386	281 439	57 582	12 927	2 598	20.2	9.2
5311	Lessors of real estate .....	139	107 439	13 576	3 142	710	17.1	9.5
53111	Lessors of residential buildings & dwellings .....	57	55 551	7 065	1 528	386	17.8	11.2
531110	Lessors of residential buildings & dwellings .....	57	55 551	7 065	1 528	386	17.8	11.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	41	35 413	4 509	1 117	211	17.7	8.3
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	41	35 413	4 509	1 117	211	17.7	8.3
53113	Lessors of miniwarehouses & self storage units .....	27	10 916	1 193	271	78	11.3	.3
531130	Lessors of miniwarehouses & self storage units .....	27	10 916	1 193	271	78	11.3	.3
53119	Lessors of other real estate property .....	14	5 559	809	226	35	17.7	19.2
531190	Lessors of other real estate property .....	14	5 559	809	226	35	17.7	19.2
5312	Offices of real estate agents & brokers .....	139	111 226	20 126	4 245	779	18.7	4.1
53121	Offices of real estate agents & brokers .....	139	111 226	20 126	4 245	779	18.7	4.1
531210	Offices of real estate agents & brokers .....	139	111 226	20 126	4 245	779	18.7	4.1
5313	Activities related to real estate .....	108	62 774	23 880	5 540	1 109	27.9	17.6
53131	Real estate property managers .....	69	45 849	18 764	4 521	948	12.4	22.4
531311	Residential property managers .....	53	36 948	15 220	3 666	761	10.6	11.8
531312	Nonresidential property managers .....	16	8 901	3 544	855	187	20.1	66.3
53132	Offices of real estate appraisers .....	25	4 581	1 828	392	70	64.6	4.0
531320	Offices of real estate appraisers .....	25	4 581	1 828	392	70	64.6	4.0
53139	Other activities related to real estate .....	14	12 344	3 288	627	91	71.8	4.7
531390	Other activities related to real estate .....	14	12 344	3 288	627	91	71.8	4.7
532	Rental & leasing services .....	84	D	D	D	e	D	D
5321	Automotive equipment rental & leasing .....	11	D	D	D	b	D	D
5322	Consumer goods rental .....	48	26 030	3 845	840	293	7.0	1.6
53223	Video tape & disk rental .....	26	14 069	2 258	524	223	1.1	—
532230	Video tape & disk rental .....	26	14 069	2 258	524	223	1.1	—
53229	Other consumer goods rental .....	13	D	D	D	b	D	D
5324	Commercial & industrial machinery & equipment rental & leasing .....	17	13 924	3 316	1 186	115	9.5	10.6
<b>WAYNESBORO, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>29</b>	<b>9 438</b>	<b>1 884</b>	<b>465</b>	<b>131</b>	<b>42.5</b>	<b>11.5</b>
531	Real estate .....	20	6 758	1 033	248	75	56.2	16.1
5311	Lessors of real estate .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	9	2 680	851	217	56	7.8	—
<b>WILLIAMSBURG, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>32</b>	<b>40 884</b>	<b>8 302</b>	<b>1 275</b>	<b>201</b>	<b>5.0</b>	<b>2.9</b>
531	Real estate .....	28	40 136	8 099	1 230	190	5.1	3.0
5312	Offices of real estate agents & brokers .....	15	34 955	6 839	942	147	4.2	—
53121	Offices of real estate agents & brokers .....	15	34 955	6 839	942	147	4.2	—
531210	Offices of real estate agents & brokers .....	15	34 955	6 839	942	147	4.2	—
532	Rental & leasing services .....	4	748	203	45	11	—	—
<b>WINCHESTER, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>55</b>	<b>24 457</b>	<b>5 287</b>	<b>1 258</b>	<b>208</b>	<b>41.6</b>	<b>12.6</b>
531	Real estate .....	44	20 346	4 324	1 021	148	49.0	15.1
5311	Lessors of real estate .....	23	12 536	3 003	755	78	42.0	7.3
53111	Lessors of residential buildings & dwellings .....	15	8 212	2 358	641	54	29.5	2.9
531110	Lessors of residential buildings & dwellings .....	15	8 212	2 358	641	54	29.5	2.9
5312	Offices of real estate agents & brokers .....	18	6 606	846	166	43	71.3	14.5
53121	Offices of real estate agents & brokers .....	18	6 606	846	166	43	71.3	14.5
531210	Offices of real estate agents & brokers .....	18	6 606	846	166	43	71.3	14.5
532	Rental & leasing services .....	11	4 111	963	237	60	4.9	—

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

**Table 4. Summary Statistics for Places: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ABINGDON, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>30</b>	<b>9 538</b>	<b>2 292</b>	<b>531</b>	<b>125</b>	<b>31.5</b>	<b>12.7</b>
531	Real estate .....	21	6 491	1 838	431	90	31.0	18.7
5311	Lessors of real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	9	3 047	454	100	35	32.5	—
<b>ALEXANDRIA, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>202</b>	<b>354 137</b>	<b>57 863</b>	<b>14 258</b>	<b>2 023</b>	<b>6.3</b>	<b>15.4</b>
531	Real estate .....	160	260 121	43 641	10 796	1 461	8.1	10.7
5311	Lessors of real estate .....	74	138 575	14 147	3 521	579	9.7	3.0
53111	Lessors of residential buildings & dwellings .....	35	86 255	8 399	2 059	415	3.1	2.7
531110	Lessors of residential buildings & dwellings .....	35	86 255	8 399	2 059	415	3.1	2.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	28	46 743	5 132	1 316	132	20.6	—
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	28	46 743	5 132	1 316	132	20.6	—
5312	Offices of real estate agents & brokers .....	40	40 951	5 207	1 055	161	12.8	20.4
53121	Offices of real estate agents & brokers .....	40	40 951	5 207	1 055	161	12.8	20.4
531210	Offices of real estate agents & brokers .....	40	40 951	5 207	1 055	161	12.8	20.4
5313	Activities related to real estate .....	46	80 595	24 287	6 220	721	2.9	19.2
53131	Real estate property managers .....	34	72 045	21 550	5 560	634	2.5	15.7
531311	Residential property managers .....	25	62 975	16 402	4 306	504	2.5	10.2
532	Rental & leasing services .....	41	D	D	D	f	D	D
5322	Consumer goods rental .....	22	D	D	D	c	D	D
53223	Video tape & disk rental .....	15	5 063	1 023	256	117	11.2	52.7
532230	Video tape & disk rental .....	15	5 063	1 023	256	117	11.2	52.7
<b>ALTAVISTA, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>5</b>	<b>971</b>	<b>179</b>	<b>41</b>	<b>16</b>	<b>65.5</b>	<b>—</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>ASHLAND, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>20</b>	<b>8 902</b>	<b>1 649</b>	<b>372</b>	<b>78</b>	<b>37.0</b>	<b>4.2</b>
531	Real estate .....	15	4 251	713	142	33	60.1	6.0
532	Rental & leasing services .....	5	4 651	936	230	45	15.9	2.7
<b>BEDFORD, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>15</b>	<b>2 211</b>	<b>456</b>	<b>93</b>	<b>34</b>	<b>72.5</b>	<b>3.3</b>
531	Real estate .....	9	1 711	373	75	19	81.0	—
532	Rental & leasing services .....	6	500	83	18	15	43.4	14.6
<b>BERRYVILLE, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BIG STONE GAP, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BLACKSBURG, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>37</b>	<b>39 747</b>	<b>7 919</b>	<b>1 393</b>	<b>345</b>	<b>9.7</b>	<b>49.2</b>
531	Real estate .....	32	35 975	7 381	1 271	305	7.8	54.4
5311	Lessors of real estate .....	15	28 018	4 864	819	203	7.0	58.8
53111	Lessors of residential buildings & dwellings .....	12	26 811	4 778	799	193	7.3	60.2
531110	Lessors of residential buildings & dwellings .....	12	26 811	4 778	799	193	7.3	60.2
5312	Offices of real estate agents & brokers .....	10	D	D	D	b	D	D
53121	Offices of real estate agents & brokers .....	10	D	D	D	b	D	D
531210	Offices of real estate agents & brokers .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	4	D	D	D	b	D	D

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
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<b>BLACKSTONE, VA</b>								
53	Real estate & rental & leasing .....	4	358	154	37	9	43.0	13.7
531	Real estate .....	4	358	154	37	9	43.0	13.7
<b>BLUEFIELD, VA</b>								
53	Real estate & rental & leasing .....	14	4 972	1 058	256	45	46.4	—
531	Real estate .....	8	D	D	D	a	D	D
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>BRIDGEWATER, VA</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BRISTOL, VA (IC)</b>								
53	Real estate & rental & leasing .....	23	11 448	2 153	527	104	28.0	17.9
531	Real estate .....	11	4 183	410	104	30	62.3	26.2
532	Rental & leasing services .....	12	7 265	1 743	423	74	8.2	13.1
<b>BUENA VISTA, VA (IC)</b>								
53	Real estate & rental & leasing .....	6	753	115	25	12	44.9	55.1
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>CASTLEWOOD, VA *</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>CHARLOTTESVILLE, VA (IC)</b>								
53	Real estate & rental & leasing .....	97	50 144	9 796	2 290	458	22.3	22.3
531	Real estate .....	78	38 642	7 544	1 741	340	28.4	20.7
5311	Lessors of real estate .....	35	18 387	2 950	603	124	16.8	25.1
53111	Lessors of residential buildings & dwellings .....	21	12 557	2 380	472	96	12.0	12.7
531110	Lessors of residential buildings & dwellings .....	21	12 557	2 380	472	96	12.0	12.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	5 130	520	120	24	23.8	58.1
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	5 130	520	120	24	23.8	58.1
5312	Offices of real estate agents & brokers .....	24	13 423	1 633	368	71	34.6	12.0
53121	Offices of real estate agents & brokers .....	24	13 423	1 633	368	71	34.6	12.0
531210	Offices of real estate agents & brokers .....	24	13 423	1 633	368	71	34.6	12.0
5313	Activities related to real estate .....	19	6 832	2 961	770	145	47.7	25.9
53131	Real estate property managers .....	13	5 162	2 246	615	123	52.3	26.5
531311	Residential property managers .....	11	D	D	D	c	D	D
532	Rental & leasing services .....	18	D	D	D	c	D	D
5322	Consumer goods rental .....	13	4 858	813	221	66	4.2	2.9
<b>CHESAPEAKE, VA (IC)</b>								
53	Real estate & rental & leasing .....	144	98 043	15 926	3 732	704	20.6	5.3
531	Real estate .....	96	59 523	7 146	1 597	357	28.4	5.8
5311	Lessors of real estate .....	41	35 667	3 472	787	196	22.3	3.7
53111	Lessors of residential buildings & dwellings .....	14	8 727	1 085	245	62	37.4	9.1
531110	Lessors of residential buildings & dwellings .....	14	8 727	1 085	245	62	37.4	9.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	18 149	951	211	38	14.7	.7
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	18 149	951	211	38	14.7	.7
53113	Lessors of miniwarehouses & self storage units .....	11	6 244	1 073	253	77	13.6	2.6
531130	Lessors of miniwarehouses & self storage units .....	11	6 244	1 073	253	77	13.6	2.6
5312	Offices of real estate agents & brokers .....	42	21 155	2 730	624	126	37.2	5.2
53121	Offices of real estate agents & brokers .....	42	21 155	2 730	624	126	37.2	5.2
531210	Offices of real estate agents & brokers .....	42	21 155	2 730	624	126	37.2	5.2
5313	Activities related to real estate .....	13	2 701	944	186	35	40.3	38.5
532	Rental & leasing services .....	47	D	D	D	e	D	D
5322	Consumer goods rental .....	22	8 345	1 781	396	126	4.4	5.1
53223	Video tape & disk rental .....	11	4 839	870	180	88	—	8.8
532230	Video tape & disk rental .....	11	4 839	870	180	88	—	8.8
5324	Commercial & industrial machinery & equipment rental & leasing .....	12	21 001	5 362	1 191	144	11.1	3.3

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<b>CHINCOTEAGUE, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>2 172</b>	<b>288</b>	<b>40</b>	<b>13</b>	<b>69.7</b>	<b>26.8</b>
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>CHRISTIANSBURG, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>18</b>	<b>6 132</b>	<b>994</b>	<b>170</b>	<b>48</b>	<b>21.7</b>	<b>45.9</b>
531	Real estate .....	12	3 914	602	77	20	31.7	49.3
532	Rental & leasing services .....	6	2 218	392	93	28	4.1	40.0
<b>CLIFTON FORGE, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>584</b>	<b>75</b>	<b>17</b>	<b>7</b>	<b>21.6</b>	<b>78.4</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>COLONIAL BEACH, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>748</b>	<b>54</b>	<b>13</b>	<b>5</b>	<b>92.8</b>	<b>3.7</b>
531	Real estate .....	4	748	54	13	5	92.8	3.7
<b>COLONIAL HEIGHTS, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>35</b>	<b>15 413</b>	<b>2 821</b>	<b>728</b>	<b>146</b>	<b>29.8</b>	<b>3.5</b>
531	Real estate .....	24	10 221	1 423	334	69	37.9	—
5311	Lessors of real estate .....	11	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	11	4 405	663	139	31	40.5	—
53121	Offices of real estate agents & brokers .....	11	4 405	663	139	31	40.5	—
531210	Offices of real estate agents & brokers .....	11	4 405	663	139	31	40.5	—
532	Rental & leasing services .....	11	5 192	1 398	394	77	13.7	10.5
<b>COVINGTON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>1 722</b>	<b>346</b>	<b>67</b>	<b>27</b>	<b>23.6</b>	<b>51.1</b>
531	Real estate .....	9	1 219	225	35	17	33.4	66.6
532	Rental & leasing services .....	4	503	121	32	10	—	13.5
<b>CULPEPER, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	17	D	D	D	b	D	D
532	Rental & leasing services .....	7	D	D	D	b	D	D
<b>DANVILLE, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>59</b>	<b>18 103</b>	<b>3 511</b>	<b>835</b>	<b>242</b>	<b>38.2</b>	<b>13.0</b>
531	Real estate .....	43	10 935	2 114	493	148	61.7	18.8
5311	Lessors of real estate .....	27	4 006	897	216	77	86.9	9.2
53111	Lessors of residential buildings & dwellings .....	16	3 149	619	136	51	95.9	4.1
531110	Lessors of residential buildings & dwellings .....	16	3 149	619	136	51	95.9	4.1
5313	Activities related to real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	16	7 168	1 397	342	94	2.4	4.1
5322	Consumer goods rental .....	11	D	D	D	b	D	D
<b>DUMFRIES, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>2 499</b>	<b>395</b>	<b>99</b>	<b>26</b>	<b>24.9</b>	<b>11.4</b>
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>EMPORIA, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>2 537</b>	<b>425</b>	<b>96</b>	<b>28</b>	<b>59.4</b>	<b>30.6</b>
531	Real estate .....	8	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

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<b>FAIRFAX, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>68</b>	<b>48 263</b>	<b>9 368</b>	<b>2 243</b>	<b>345</b>	<b>21.5</b>	<b>11.3</b>
531	Real estate .....	51	39 233	7 682	1 830	225	23.1	9.4
5311	Lessors of real estate .....	14	4 337	700	165	39	49.9	13.2
5312	Offices of real estate agents & brokers .....	22	23 586	4 545	1 101	123	14.0	12.5
53121	Offices of real estate agents & brokers .....	22	23 586	4 545	1 101	123	14.0	12.5
531210	Offices of real estate agents & brokers .....	22	23 586	4 545	1 101	123	14.0	12.5
5313	Activities related to real estate .....	15	11 310	2 437	564	63	31.6	1.4
532	Rental & leasing services .....	17	9 030	1 686	413	120	14.7	19.7
<b>FALLS CHURCH, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>38</b>	<b>20 367</b>	<b>3 746</b>	<b>908</b>	<b>137</b>	<b>15.1</b>	<b>18.6</b>
531	Real estate .....	31	17 282	3 182	774	116	16.4	19.2
5311	Lessors of real estate .....	11	11 499	1 251	323	55	12.4	16.3
5313	Activities related to real estate .....	11	3 749	1 463	338	48	14.6	34.1
53131	Real estate property managers .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	7	3 085	564	134	21	7.6	15.3
<b>FARMVILLE, VA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	8	2 762	592	131	50	2.5	—
<b>FARMVILLE, VA (PRINCE EDWARD COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	8	2 762	592	131	50	2.5	—
<b>FRANKLIN, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>3 435</b>	<b>620</b>	<b>138</b>	<b>39</b>	<b>40.3</b>	<b>19.1</b>
531	Real estate .....	7	2 456	408	81	22	56.4	10.0
532	Rental & leasing services .....	3	979	212	57	17	—	42.0
<b>FREDERICKSBURG, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>57</b>	<b>43 172</b>	<b>6 451</b>	<b>2 066</b>	<b>297</b>	<b>19.4</b>	<b>10.4</b>
531	Real estate .....	44	34 766	4 720	1 470	179	23.1	12.2
5311	Lessors of real estate .....	17	18 592	1 538	412	75	12.1	11.9
5312	Offices of real estate agents & brokers .....	15	8 487	1 294	605	28	33.9	.3
53121	Offices of real estate agents & brokers .....	15	8 487	1 294	605	28	33.9	.3
531210	Offices of real estate agents & brokers .....	15	8 487	1 294	605	28	33.9	.3
5313	Activities related to real estate .....	12	7 687	1 888	453	76	37.6	26.0
53131	Real estate property managers .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	13	8 406	1 731	596	118	4.5	3.2
<b>FRONT ROYAL, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>16</b>	<b>3 873</b>	<b>584</b>	<b>137</b>	<b>42</b>	<b>53.9</b>	<b>.2</b>
531	Real estate .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	5	D	D	D	b	D	D
<b>GALAX, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>2 005</b>	<b>405</b>	<b>88</b>	<b>22</b>	<b>8.8</b>	<b>3.0</b>
531	Real estate .....	4	236	41	8	5	29.2	25.4
532	Rental & leasing services .....	6	1 769	364	80	17	6.1	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HAMPTON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>113</b>	<b>89 181</b>	<b>20 646</b>	<b>5 287</b>	<b>1 241</b>	<b>29.8</b>	<b>13.5</b>
531	Real estate .....	82	67 486	16 379	4 303	1 017	39.2	12.7
5311	Lessors of real estate .....	47	47 101	4 543	1 105	306	43.4	16.8
53111	Lessors of residential buildings & dwellings .....	30	24 219	2 752	655	180	28.6	28.2
531110	Lessors of residential buildings & dwellings .....	30	24 219	2 752	655	180	28.6	28.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	20 943	1 562	387	111	63.6	3.2
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	20 943	1 562	387	111	63.6	3.2
5312	Offices of real estate agents & brokers .....	15	8 511	1 564	301	79	40.1	2.2
53121	Offices of real estate agents & brokers .....	15	8 511	1 564	301	79	40.1	2.2
531210	Offices of real estate agents & brokers .....	15	8 511	1 564	301	79	40.1	2.2
5313	Activities related to real estate .....	20	11 874	10 272	2 897	632	21.7	3.8
53131	Real estate property managers .....	15	11 216	9 912	2 816	615	20.7	2.4
531311	Residential property managers .....	13	D	D	D	f	D	D
532	Rental & leasing services .....	31	21 695	4 267	984	224	.7	16.1
5322	Consumer goods rental .....	21	7 982	1 622	360	134	2.0	10.4
53223	Video tape & disk rental .....	12	4 315	781	174	83	3.6	.1
532230	Video tape & disk rental .....	12	4 315	781	174	83	3.6	.1
<b>HARRISONBURG, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>48</b>	<b>30 777</b>	<b>5 535</b>	<b>1 288</b>	<b>263</b>	<b>19.7</b>	<b>16.6</b>
531	Real estate .....	35	15 959	2 487	555	119	33.6	32.0
5311	Lessors of real estate .....	18	10 048	838	196	49	28.8	49.7
5312	Offices of real estate agents & brokers .....	11	4 532	1 016	211	38	40.7	2.7
53121	Offices of real estate agents & brokers .....	11	4 532	1 016	211	38	40.7	2.7
531210	Offices of real estate agents & brokers .....	11	4 532	1 016	211	38	40.7	2.7
532	Rental & leasing services .....	13	14 818	3 048	733	144	4.8	—
<b>HERNDON, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>50</b>	<b>363 558</b>	<b>10 008</b>	<b>2 700</b>	<b>311</b>	<b>.8</b>	<b>1.0</b>
531	Real estate .....	36	D	D	D	c	D	D
5311	Lessors of real estate .....	12	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	10	D	D	D	b	D	D
53121	Offices of real estate agents & brokers .....	10	D	D	D	b	D	D
531210	Offices of real estate agents & brokers .....	10	D	D	D	b	D	D
5313	Activities related to real estate .....	14	D	D	D	c	D	D
532	Rental & leasing services .....	13	D	D	D	b	D	D
<b>HOPEWELL, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>28</b>	<b>10 703</b>	<b>1 772</b>	<b>377</b>	<b>121</b>	<b>28.9</b>	<b>9.1</b>
531	Real estate .....	20	8 137	1 300	287	75	37.4	5.4
5311	Lessors of real estate .....	12	D	D	D	b	D	D
53111	Lessors of residential buildings & dwellings .....	10	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	8	2 566	472	90	46	1.8	20.8
<b>LEBANON, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>8</b>	<b>989</b>	<b>193</b>	<b>40</b>	<b>16</b>	<b>71.6</b>	<b>15.1</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	4	D	D	D	a	D	D
<b>LEESBURG, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>48</b>	<b>41 037</b>	<b>6 756</b>	<b>1 563</b>	<b>241</b>	<b>20.6</b>	<b>4.5</b>
531	Real estate .....	42	D	D	D	c	D	D
5311	Lessors of real estate .....	16	12 360	1 182	290	53	14.3	13.4
5312	Offices of real estate agents & brokers .....	15	11 187	1 640	492	60	40.1	—
53121	Offices of real estate agents & brokers .....	15	11 187	1 640	492	60	40.1	—
531210	Offices of real estate agents & brokers .....	15	11 187	1 640	492	60	40.1	—
5313	Activities related to real estate .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	5	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LEXINGTON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>20</b>	<b>7 384</b>	<b>1 121</b>	<b>209</b>	<b>62</b>	<b>86.4</b>	<b>10.6</b>
531	Real estate .....	19	D	D	D	b	D	D
5311	Lessors of real estate .....	13	5 305	698	128	39	85.2	14.8
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>LURAY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>LYNCHBURG, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>95</b>	<b>37 406</b>	<b>8 170</b>	<b>1 840</b>	<b>390</b>	<b>23.2</b>	<b>20.8</b>
531	Real estate .....	71	23 542	5 446	1 158	253	33.9	31.3
5311	Lessors of real estate .....	32	9 945	1 421	310	97	39.0	55.4
53111	Lessors of residential buildings & dwellings .....	16	7 746	1 107	192	66	31.5	65.0
531110	Lessors of residential buildings & dwellings .....	16	7 746	1 107	192	66	31.5	65.0
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	1 760	218	77	18	78.5	9.6
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	1 760	218	77	18	78.5	9.6
5312	Offices of real estate agents & brokers .....	18	7 589	2 303	537	69	17.4	10.3
53121	Offices of real estate agents & brokers .....	18	7 589	2 303	537	69	17.4	10.3
531210	Offices of real estate agents & brokers .....	18	7 589	2 303	537	69	17.4	10.3
5313	Activities related to real estate .....	21	6 008	1 722	311	87	46.3	17.7
53131	Real estate property managers .....	12	D	D	D	b	D	D
531311	Residential property managers .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	24	13 864	2 724	682	137	5.1	2.9
5322	Consumer goods rental .....	16	D	D	D	c	D	D
<b>MANASSAS, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>51</b>	<b>41 093</b>	<b>5 502</b>	<b>1 692</b>	<b>302</b>	<b>23.8</b>	<b>9.0</b>
531	Real estate .....	34	29 746	3 334	813	117	16.8	3.8
5311	Lessors of real estate .....	12	19 149	1 338	296	62	12.2	4.3
5312	Offices of real estate agents & brokers .....	11	8 857	1 054	257	25	21.5	1.7
53121	Offices of real estate agents & brokers .....	11	8 857	1 054	257	25	21.5	1.7
531210	Offices of real estate agents & brokers .....	11	8 857	1 054	257	25	21.5	1.7
5313	Activities related to real estate .....	11	1 740	942	260	30	45.0	8.9
532	Rental & leasing services .....	17	11 347	2 168	879	185	42.1	22.7
<b>MANASSAS PARK, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>MARION, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>12</b>	<b>3 873</b>	<b>1 022</b>	<b>224</b>	<b>72</b>	<b>37.5</b>	<b>21.6</b>
531	Real estate .....	5	D	D	D	b	D	D
532	Rental & leasing services .....	7	D	D	D	b	D	D
<b>MARTINSVILLE, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>36</b>	<b>18 118</b>	<b>2 484</b>	<b>557</b>	<b>151</b>	<b>23.5</b>	<b>6.5</b>
531	Real estate .....	26	8 683	934	188	66	45.5	13.5
5311	Lessors of real estate .....	15	5 208	548	113	36	42.1	13.6
532	Rental & leasing services .....	10	9 435	1 550	369	85	3.2	—

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEWPORT NEWS, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>226</b>	<b>169 933</b>	<b>35 837</b>	<b>8 235</b>	<b>1 720</b>	<b>22.3</b>	<b>7.1</b>
531	Real estate .....	189	95 326	19 239	4 579	925	38.9	11.2
5311	Lessors of real estate .....	90	54 086	6 335	1 373	431	43.4	12.3
53111	Lessors of residential buildings & dwellings .....	56	41 711	4 959	1 100	354	40.3	15.1
531110	Lessors of residential buildings & dwellings .....	56	41 711	4 959	1 100	354	40.3	15.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	17	5 777	566	97	38	86.7	2.1
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	17	5 777	566	97	38	86.7	2.1
53119	Lessors of other real estate property .....	10	3 959	487	116	28	35.4	5.6
531190	Lessors of other real estate property .....	10	3 959	487	116	28	35.4	5.6
5312	Offices of real estate agents & brokers .....	63	25 842	5 851	1 304	248	37.7	14.4
53121	Offices of real estate agents & brokers .....	63	25 842	5 851	1 304	248	37.7	14.4
531210	Offices of real estate agents & brokers .....	63	25 842	5 851	1 304	248	37.7	14.4
5313	Activities related to real estate .....	36	15 398	7 053	1 902	246	25.1	2.0
53131	Real estate property managers .....	24	13 026	5 971	1 752	216	17.9	2.3
531311	Residential property managers .....	21	12 519	5 652	1 674	202	17.7	2.4
53132	Offices of real estate appraisers .....	10	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	37	74 607	16 598	3 656	795	1.1	1.9
5321	Automotive equipment rental & leasing .....	11	60 084	13 413	2 908	575	.1	.5
5322	Consumer goods rental .....	19	8 138	1 633	373	160	6.5	5.5
53223	Video tape & disk rental .....	13	5 452	975	226	122	9.6	—
532230	Video tape & disk rental .....	13	5 452	975	226	122	9.6	—
<b>NORFOLK, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>273</b>	<b>203 824</b>	<b>44 226</b>	<b>9 662</b>	<b>2 128</b>	<b>17.7</b>	<b>8.8</b>
531	Real estate .....	201	113 889	29 846	6 344	1 318	28.5	11.1
5311	Lessors of real estate .....	119	60 230	6 686	1 509	512	32.4	11.6
53111	Lessors of residential buildings & dwellings .....	62	32 691	3 452	779	270	32.1	10.2
531110	Lessors of residential buildings & dwellings .....	62	32 691	3 452	779	270	32.1	10.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	38	21 208	2 320	542	187	36.8	15.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	38	21 208	2 320	542	187	36.8	15.4
53119	Lessors of other real estate property .....	10	3 807	581	116	29	14.7	8.1
531190	Lessors of other real estate property .....	10	3 807	581	116	29	14.7	8.1
5312	Offices of real estate agents & brokers .....	29	23 113	7 356	1 338	221	28.7	12.1
53121	Offices of real estate agents & brokers .....	29	23 113	7 356	1 338	221	28.7	12.1
531210	Offices of real estate agents & brokers .....	29	23 113	7 356	1 338	221	28.7	12.1
5313	Activities related to real estate .....	53	30 546	15 804	3 497	585	20.6	9.5
53131	Real estate property managers .....	35	26 518	14 234	3 203	532	15.8	10.9
531311	Residential property managers .....	27	15 095	7 931	1 825	378	19.1	8.2
53132	Offices of real estate appraisers .....	16	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	16	D	D	D	b	D	D
532	Rental & leasing services .....	72	89 935	14 380	3 318	810	4.0	5.9
5321	Automotive equipment rental & leasing .....	20	57 797	6 190	1 570	419	1.2	—
53211	Passenger car rental & leasing .....	13	48 634	5 308	1 357	370	1.4	—
532111	Passenger car rental .....	13	48 634	5 308	1 357	370	1.4	—
5322	Consumer goods rental .....	30	21 542	5 108	1 036	279	5.5	14.6
53223	Video tape & disk rental .....	15	6 466	1 380	238	115	7.6	.5
532230	Video tape & disk rental .....	15	6 466	1 380	238	115	7.6	.5
5324	Commercial & industrial machinery & equipment rental & leasing .....	17	8 487	2 618	640	91	17.7	25.7
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	b	D	D
<b>NORTON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>9</b>	<b>2 268</b>	<b>168</b>	<b>33</b>	<b>12</b>	<b>27.9</b>	<b>.7</b>
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>ORANGE, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>8</b>	<b>1 511</b>	<b>298</b>	<b>62</b>	<b>25</b>	<b>50.4</b>	<b>33.2</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>PETERSBURG, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>28</b>	<b>11 083</b>	<b>2 152</b>	<b>575</b>	<b>131</b>	<b>15.9</b>	<b>21.4</b>
531	Real estate .....	20	7 896	1 466	410	87	20.9	30.0
5311	Lessors of real estate .....	11	4 134	485	113	42	16.4	18.1
532	Rental & leasing services .....	8	3 187	686	165	44	3.3	—

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>POQUOSON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>2 839</b>	<b>615</b>	<b>141</b>	<b>30</b>	<b>27.4</b>	<b>—</b>
531	Real estate .....	5	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>PORTSMOUTH, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>84</b>	<b>37 781</b>	<b>7 370</b>	<b>1 667</b>	<b>457</b>	<b>18.5</b>	<b>11.9</b>
531	Real estate .....	61	25 962	4 987	1 132	291	22.6	9.7
5311	Lessors of real estate .....	33	20 333	3 189	723	198	21.2	7.2
53111	Lessors of residential buildings & dwellings .....	17	16 232	2 391	564	160	13.6	2.4
531110	Lessors of residential buildings & dwellings .....	17	16 232	2 391	564	160	13.6	2.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	12	3 299	742	147	31	50.1	32.3
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	12	3 299	742	147	31	50.1	32.3
5312	Offices of real estate agents & brokers .....	10	1 749	258	65	13	58.4	35.1
53121	Offices of real estate agents & brokers .....	10	1 749	258	65	13	58.4	35.1
531210	Offices of real estate agents & brokers .....	10	1 749	258	65	13	58.4	35.1
5313	Activities related to real estate .....	18	3 880	1 540	344	80	13.6	11.7
53131	Real estate property managers .....	13	3 619	1 451	329	75	8.4	11.6
531311	Residential property managers .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	23	11 819	2 383	535	166	9.6	16.6
5322	Consumer goods rental .....	16	8 131	1 597	355	132	14.0	—
53223	Video tape & disk rental .....	11	4 903	832	204	106	9.4	—
532230	Video tape & disk rental .....	11	4 903	832	204	106	9.4	—
<b>PULASKI, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>12</b>	<b>2 904</b>	<b>702</b>	<b>167</b>	<b>44</b>	<b>66.2</b>	<b>—</b>
531	Real estate .....	8	D	D	D	a	D	D
532	Rental & leasing services .....	4	D	D	D	b	D	D
<b>RADFORD, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>21</b>	<b>11 345</b>	<b>1 422</b>	<b>321</b>	<b>108</b>	<b>44.5</b>	<b>22.8</b>
531	Real estate .....	16	9 555	1 027	224	67	50.6	27.0
5311	Lessors of real estate .....	11	6 168	448	108	35	42.1	40.0
532	Rental & leasing services .....	5	1 790	395	97	41	11.8	—
<b>RICHLANDS, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>20</b>	<b>8 880</b>	<b>744</b>	<b>164</b>	<b>43</b>	<b>40.8</b>	<b>39.5</b>
531	Real estate .....	16	8 013	581	116	27	41.9	43.8
5311	Lessors of real estate .....	11	7 021	450	107	22	36.3	47.3
532	Rental & leasing services .....	4	867	163	48	16	31.1	—
<b>RICHMOND, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>265</b>	<b>213 523</b>	<b>54 814</b>	<b>12 579</b>	<b>2 166</b>	<b>24.4</b>	<b>11.6</b>
531	Real estate .....	204	149 128	44 382	9 933	1 716	32.6	13.7
5311	Lessors of real estate .....	82	69 420	12 863	2 857	590	50.4	17.5
53111	Lessors of residential buildings & dwellings .....	33	33 375	9 362	1 993	419	75.3	6.6
531110	Lessors of residential buildings & dwellings .....	33	33 375	9 362	1 993	419	75.3	6.6
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	42	33 667	3 221	791	140	25.8	29.6
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	42	33 667	3 221	791	140	25.8	29.6
5312	Offices of real estate agents & brokers .....	50	42 788	12 771	3 498	453	17.1	9.1
53121	Offices of real estate agents & brokers .....	50	42 788	12 771	3 498	453	17.1	9.1
531210	Offices of real estate agents & brokers .....	50	42 788	12 771	3 498	453	17.1	9.1
5313	Activities related to real estate .....	72	36 920	18 748	3 578	683	16.9	11.9
53131	Real estate property managers .....	50	28 498	14 678	2 540	596	16.8	14.7
531311	Residential property managers .....	38	26 112	13 544	2 266	549	12.7	14.5
531312	Nonresidential property managers .....	12	2 386	1 134	274	47	61.1	17.1
53132	Offices of real estate appraisers .....	11	3 889	2 016	432	51	10.4	3.3
531320	Offices of real estate appraisers .....	11	3 889	2 016	432	51	10.4	3.3
53139	Other activities related to real estate .....	11	4 533	2 054	606	36	22.9	1.2
531390	Other activities related to real estate .....	11	4 533	2 054	606	36	22.9	1.2
532	Rental & leasing services .....	59	D	D	D	e	D	D
5321	Automotive equipment rental & leasing .....	18	34 812	4 413	985	158	1.2	.6
53212	Truck, utility trailer, & RV rental & leasing .....	13	28 192	3 458	791	115	—	.8
532120	Truck, utility trailer, & RV rental & leasing .....	13	28 192	3 458	791	115	—	.8
5322	Consumer goods rental .....	29	11 752	2 137	485	180	15.9	1.5
53223	Video tape & disk rental .....	21	7 110	1 188	315	146	5.9	2.4
532230	Video tape & disk rental .....	21	7 110	1 188	315	146	5.9	2.4

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROANOKE, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>158</b>	<b>114 466</b>	<b>31 796</b>	<b>7 492</b>	<b>1 861</b>	<b>15.4</b>	<b>9.2</b>
531	Real estate .....	107	67 689	21 284	4 855	1 249	24.7	15.1
5311	Lessors of real estate .....	46	29 946	3 633	923	224	23.8	18.0
53111	Lessors of residential buildings & dwellings .....	26	17 383	2 517	636	164	16.4	16.1
531110	Lessors of residential buildings & dwellings .....	26	17 383	2 517	636	164	16.4	16.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	16	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	16	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	20	12 253	1 711	345	90	37.0	3.0
53121	Offices of real estate agents & brokers .....	20	12 253	1 711	345	90	37.0	3.0
531210	Offices of real estate agents & brokers .....	20	12 253	1 711	345	90	37.0	3.0
5313	Activities related to real estate .....	41	25 490	15 940	3 587	935	19.7	17.6
53131	Real estate property managers .....	21	21 478	14 041	3 189	863	16.4	18.8
531311	Residential property managers .....	15	D	D	D	b	D	D
53132	Offices of real estate appraisers .....	18	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	18	D	D	D	b	D	D
532	Rental & leasing services .....	51	46 777	10 512	2 637	612	2.0	.7
5321	Automotive equipment rental & leasing .....	14	D	D	D	c	D	D
5322	Consumer goods rental .....	25	24 978	6 650	1 651	410	3.1	—
53223	Video tape & disk rental .....	12	6 352	1 162	298	154	12.0	—
532230	Video tape & disk rental .....	12	6 352	1 162	298	154	12.0	—
5324	Commercial & industrial machinery & equipment rental & leasing .....	11	D	D	D	b	D	D
<b>ROCKY MOUNT, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>2 775</b>	<b>548</b>	<b>133</b>	<b>42</b>	<b>43.9</b>	<b>5.3</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>SALEM, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>26</b>	<b>13 911</b>	<b>4 011</b>	<b>789</b>	<b>179</b>	<b>12.0</b>	<b>24.9</b>
531	Real estate .....	16	6 779	2 212	440	94	23.3	9.1
532	Rental & leasing services .....	10	7 132	1 799	349	85	1.3	39.9
<b>SMITHFIELD, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>10 018</b>	<b>2 163</b>	<b>502</b>	<b>117</b>	<b>18.3</b>	<b>—</b>
531	Real estate .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>SOUTH BOSTON, VA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>19</b>	<b>5 143</b>	<b>762</b>	<b>166</b>	<b>52</b>	<b>20.4</b>	<b>29.3</b>
531	Real estate .....	13	2 304	343	66	27	30.6	65.5
532	Rental & leasing services .....	6	2 839	419	100	25	12.1	—
<b>SOUTH HILL, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>2 445</b>	<b>608</b>	<b>154</b>	<b>31</b>	<b>87.0</b>	<b>4.9</b>
531	Real estate .....	3	365	78	23	8	91.8	8.2
532	Rental & leasing services .....	5	2 080	530	131	23	86.2	4.3
<b>STAUNTON, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>43</b>	<b>15 925</b>	<b>3 254</b>	<b>692</b>	<b>214</b>	<b>46.5</b>	<b>11.0</b>
531	Real estate .....	33	13 038	2 704	554	164	54.0	13.5
5312	Offices of real estate agents & brokers .....	15	3 216	442	82	25	56.7	20.8
53121	Offices of real estate agents & brokers .....	15	3 216	442	82	25	56.7	20.8
531210	Offices of real estate agents & brokers .....	15	3 216	442	82	25	56.7	20.8
532	Rental & leasing services .....	10	2 887	550	138	50	12.7	—
<b>STRASBURG, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>1 253</b>	<b>138</b>	<b>31</b>	<b>9</b>	<b>D</b>	<b>—</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SUFFOLK, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>43</b>	<b>24 099</b>	<b>3 360</b>	<b>806</b>	<b>210</b>	<b>48.0</b>	<b>5.1</b>
531	Real estate .....	33	14 424	1 647	378	101	76.3	2.7
5311	Lessors of real estate .....	20	6 730	782	184	50	60.2	2.7
53111	Lessors of residential buildings & dwellings .....	13	4 908	691	163	42	48.8	2.4
531110	Lessors of residential buildings & dwellings .....	13	4 908	691	163	42	48.8	2.4
532	Rental & leasing services .....	10	9 675	1 713	428	109	5.7	8.7
<b>TAZEWELL, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>24</b>	<b>9 560</b>	<b>604</b>	<b>130</b>	<b>50</b>	<b>24.9</b>	<b>61.0</b>
531	Real estate .....	23	D	D	D	b	D	D
5311	Lessors of real estate .....	17	7 661	388	81	40	13.6	76.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	4 758	269	51	26	21.7	61.6
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	4 758	269	51	26	21.7	61.6
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>VIENNA, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>26</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
531	Real estate .....	21	D	D	D	b	D	D
532	Rental & leasing services .....	5	2 895	944	159	46	30.9	41.1
<b>VINTON, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>12</b>	<b>8 915</b>	<b>1 157</b>	<b>259</b>	<b>64</b>	<b>35.2</b>	<b>5.9</b>
531	Real estate .....	8	3 954	250	70	21	79.3	1.8
532	Rental & leasing services .....	4	4 961	907	189	43	—	9.2
<b>VIRGINIA BEACH, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>472</b>	<b>333 007</b>	<b>66 825</b>	<b>15 351</b>	<b>3 101</b>	<b>18.4</b>	<b>9.1</b>
531	Real estate .....	386	281 439	57 582	12 927	2 598	20.2	9.2
5311	Lessors of real estate .....	139	107 439	13 576	3 142	710	17.1	9.5
53111	Lessors of residential buildings & dwellings .....	57	55 551	7 065	1 528	386	17.8	11.2
531110	Lessors of residential buildings & dwellings .....	57	55 551	7 065	1 528	386	17.8	11.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	41	35 413	4 509	1 117	211	17.7	8.3
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	41	35 413	4 509	1 117	211	17.7	8.3
53113	Lessors of miniwarehouses & self storage units .....	27	10 916	1 193	271	78	11.3	.3
531130	Lessors of miniwarehouses & self storage units .....	27	10 916	1 193	271	78	11.3	.3
53119	Lessors of other real estate property .....	14	5 559	809	226	35	17.7	19.2
531190	Lessors of other real estate property .....	14	5 559	809	226	35	17.7	19.2
5312	Offices of real estate agents & brokers .....	139	111 226	20 126	4 245	779	18.7	4.1
53121	Offices of real estate agents & brokers .....	139	111 226	20 126	4 245	779	18.7	4.1
531210	Offices of real estate agents & brokers .....	139	111 226	20 126	4 245	779	18.7	4.1
5313	Activities related to real estate .....	108	62 774	23 880	5 540	1 109	27.9	17.6
53131	Real estate property managers .....	69	45 849	18 764	4 521	948	12.4	22.4
531311	Residential property managers .....	53	36 948	15 220	3 666	761	10.6	11.8
531312	Nonresidential property managers .....	16	8 901	3 544	855	187	20.1	66.3
53132	Offices of real estate appraisers .....	25	4 581	1 828	392	70	64.6	4.0
531320	Offices of real estate appraisers .....	25	4 581	1 828	392	70	64.6	4.0
53139	Other activities related to real estate .....	14	12 344	3 288	627	91	71.8	4.7
531390	Other activities related to real estate .....	14	12 344	3 288	627	91	71.8	4.7
532	Rental & leasing services .....	84	D	D	D	e	D	D
5321	Automotive equipment rental & leasing .....	11	D	D	D	b	D	D
5322	Consumer goods rental .....	48	26 030	3 845	840	293	7.0	1.6
53223	Video tape & disk rental .....	26	14 069	2 258	524	223	1.1	—
532230	Video tape & disk rental .....	26	14 069	2 258	524	223	1.1	—
53229	Other consumer goods rental .....	13	D	D	D	b	D	D
5324	Commercial & industrial machinery & equipment rental & leasing .....	17	13 924	3 316	1 186	115	9.5	10.6
<b>WARRENTON, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>25</b>	<b>10 746</b>	<b>2 093</b>	<b>411</b>	<b>94</b>	<b>18.0</b>	<b>7.1</b>
531	Real estate .....	22	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	11	6 989	1 146	181	29	9.1	3.6
53121	Offices of real estate agents & brokers .....	11	6 989	1 146	181	29	9.1	3.6
531210	Offices of real estate agents & brokers .....	11	6 989	1 146	181	29	9.1	3.6
532	Rental & leasing services .....	3	1 478	258	80	25	D	—

See footnotes at end of table.



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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WAYNESBORO, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>29</b>	<b>9 438</b>	<b>1 884</b>	<b>465</b>	<b>131</b>	<b>42.5</b>	<b>11.5</b>
531	Real estate .....	20	6 758	1 033	248	75	56.2	16.1
5311	Lessors of real estate .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	9	2 680	851	217	56	7.8	—
<b>WEST POINT, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
<b>WILLIAMSBURG, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>32</b>	<b>40 884</b>	<b>8 302</b>	<b>1 275</b>	<b>201</b>	<b>5.0</b>	<b>2.9</b>
531	Real estate .....	28	40 136	8 099	1 230	190	5.1	3.0
5312	Offices of real estate agents & brokers .....	15	34 955	6 839	942	147	4.2	—
53121	Offices of real estate agents & brokers .....	15	34 955	6 839	942	147	4.2	—
531210	Offices of real estate agents & brokers .....	15	34 955	6 839	942	147	4.2	—
532	Rental & leasing services .....	4	748	203	45	11	—	—
<b>WINCHESTER, VA (IC)</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>55</b>	<b>24 457</b>	<b>5 287</b>	<b>1 258</b>	<b>208</b>	<b>41.6</b>	<b>12.6</b>
531	Real estate .....	44	20 346	4 324	1 021	148	49.0	15.1
5311	Lessors of real estate .....	23	12 536	3 003	755	78	42.0	7.3
53111	Lessors of residential buildings & dwellings .....	15	8 212	2 358	641	54	29.5	2.9
531110	Lessors of residential buildings & dwellings .....	15	8 212	2 358	641	54	29.5	2.9
5312	Offices of real estate agents & brokers .....	18	6 606	846	166	43	71.3	14.5
53121	Offices of real estate agents & brokers .....	18	6 606	846	166	43	71.3	14.5
531210	Offices of real estate agents & brokers .....	18	6 606	846	166	43	71.3	14.5
532	Rental & leasing services .....	11	4 111	963	237	60	4.9	—
<b>WISE, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>3 118</b>	<b>911</b>	<b>209</b>	<b>56</b>	<b>26.1</b>	<b>14.9</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	9	D	D	D	b	D	D
<b>WOODSTOCK, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>5 286</b>	<b>457</b>	<b>104</b>	<b>52</b>	<b>72.4</b>	<b>16.6</b>
531	Real estate .....	8	D	D	D	b	D	D
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>WYTHEVILLE, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	6	D	D	D	a	D	D
<b>BALANCE OF ACCOMACK COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>22</b>	<b>5 630</b>	<b>863</b>	<b>212</b>	<b>63</b>	<b>12.5</b>	<b>18.4</b>
531	Real estate .....	15	D	D	D	b	D	D
532	Rental & leasing services .....	7	D	D	D	b	D	D
<b>BALANCE OF ALBEMARLE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>86</b>	<b>38 036</b>	<b>8 203</b>	<b>1 813</b>	<b>389</b>	<b>28.4</b>	<b>4.5</b>
531	Real estate .....	67	28 839	6 689	1 458	265	35.6	5.7
5311	Lessors of real estate .....	21	D	D	D	c	D	D
53111	Lessors of residential buildings & dwellings .....	13	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings .....	13	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	29	15 567	2 480	541	87	42.5	4.1
53121	Offices of real estate agents & brokers .....	29	15 567	2 480	541	87	42.5	4.1
531210	Offices of real estate agents & brokers .....	29	15 567	2 480	541	87	42.5	4.1
5313	Activities related to real estate .....	17	D	D	D	b	D	D
53131	Real estate property managers .....	13	3 243	1 714	378	62	40.1	17.5
532	Rental & leasing services .....	19	9 197	1 514	355	124	5.6	.5
5322	Consumer goods rental .....	10	3 636	735	164	81	9.9	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF ALLEGHANY COUNTY, VA</b>								
53	Real estate & rental & leasing .....	4	1 375	151	27	10	7.5	51.1
531	Real estate .....	4	1 375	151	27	10	7.5	51.1
<b>BALANCE OF AMELIA COUNTY, VA</b>								
53	Real estate & rental & leasing .....	3	887	110	20	6	D	—
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF AMHERST COUNTY, VA</b>								
53	Real estate & rental & leasing .....	15	2 736	614	133	49	45.0	4.3
531	Real estate .....	11	1 603	306	65	21	69.7	7.4
532	Rental & leasing services .....	4	1 133	308	68	28	10.2	—
<b>BALANCE OF APPOMATTOX COUNTY, VA</b>								
53	Real estate & rental & leasing .....	9	982	222	29	17	65.8	5.7
531	Real estate .....	5	606	139	24	12	90.8	9.2
532	Rental & leasing services .....	4	376	83	5	5	25.5	—
<b>BALANCE OF ARLINGTON COUNTY, VA</b>								
53	Real estate & rental & leasing .....	257	690 600	84 159	20 739	3 137	24.0	4.0
531	Real estate .....	215	489 168	60 131	15 103	2 180	33.5	4.4
5311	Lessors of real estate .....	131	383 614	20 316	5 012	886	39.2	4.0
53111	Lessors of residential buildings & dwellings .....	79	141 573	13 675	3 365	622	12.7	7.2
531110	Lessors of residential buildings & dwellings .....	79	141 573	13 675	3 365	622	12.7	7.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	46	235 223	4 940	1 246	198	55.5	2.2
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	46	235 223	4 940	1 246	198	55.5	2.2
5312	Offices of real estate agents & brokers .....	32	21 410	3 305	723	107	24.4	3.1
53121	Offices of real estate agents & brokers .....	32	21 410	3 305	723	107	24.4	3.1
531210	Offices of real estate agents & brokers .....	32	21 410	3 305	723	107	24.4	3.1
5313	Activities related to real estate .....	52	84 144	36 510	9 368	1 187	9.5	6.7
53131	Real estate property managers .....	42	62 563	20 378	5 466	916	10.1	7.8
531311	Residential property managers .....	18	13 528	4 036	922	270	35.0	20.2
531312	Nonresidential property managers .....	24	49 035	16 342	4 544	646	3.3	4.4
532	Rental & leasing services .....	40	D	D	D	f	D	D
5322	Consumer goods rental .....	21	D	D	D	e	D	D
53223	Video tape & disk rental .....	13	D	D	D	c	D	D
532230	Video tape & disk rental .....	13	D	D	D	c	D	D
<b>BALANCE OF AUGUSTA COUNTY, VA</b>								
53	Real estate & rental & leasing .....	48	15 966	4 045	856	200	33.1	34.1
531	Real estate .....	37	8 807	1 602	370	106	51.2	14.3
5311	Lessors of real estate .....	20	4 958	859	187	59	28.5	21.2
53111	Lessors of residential buildings & dwellings .....	10	2 039	266	60	24	57.0	7.5
531110	Lessors of residential buildings & dwellings .....	10	2 039	266	60	24	57.0	7.5
5312	Offices of real estate agents & brokers .....	10	2 721	523	130	34	72.4	7.7
53121	Offices of real estate agents & brokers .....	10	2 721	523	130	34	72.4	7.7
531210	Offices of real estate agents & brokers .....	10	2 721	523	130	34	72.4	7.7
532	Rental & leasing services .....	11	7 159	2 443	486	94	10.7	58.5
<b>BALANCE OF BATH COUNTY, VA</b>								
53	Real estate & rental & leasing .....	5	2 049	345	136	9	33.0	36.6
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF BEDFORD COUNTY, VA</b>								
53	Real estate & rental & leasing .....	28	6 913	927	165	55	62.8	12.4
531	Real estate .....	24	6 033	774	138	39	62.2	12.5
5312	Offices of real estate agents & brokers .....	14	4 130	500	90	24	54.2	13.4
53121	Offices of real estate agents & brokers .....	14	4 130	500	90	24	54.2	13.4
531210	Offices of real estate agents & brokers .....	14	4 130	500	90	24	54.2	13.4
532	Rental & leasing services .....	4	880	153	27	16	66.7	12.3

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF BOTETOURT COUNTY, VA</b>								
53	Real estate & rental & leasing .....	17	2 570	528	142	47	57.9	14.4
531	Real estate .....	13	2 225	424	115	42	63.3	4.6
532	Rental & leasing services .....	4	345	104	27	5	22.6	77.4
<b>BALANCE OF BRUNSWICK COUNTY, VA</b>								
53	Real estate & rental & leasing .....	4	D	D	D	a	D	D
531	Real estate .....	3	361	35	8	5	80.9	19.1
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF BUCHANAN COUNTY, VA</b>								
53	Real estate & rental & leasing .....	14	2 401	850	223	32	30.2	7.8
531	Real estate .....	7	542	258	63	10	63.3	34.5
532	Rental & leasing services .....	7	1 859	592	160	22	20.6	—
<b>BALANCE OF BUCKINGHAM COUNTY, VA</b>								
53	Real estate & rental & leasing .....	7	D	D	D	b	D	D
531	Real estate .....	5	1 268	165	38	14	46.0	54.0
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF CAMPBELL COUNTY, VA</b>								
53	Real estate & rental & leasing .....	28	8 177	981	244	72	40.8	9.3
531	Real estate .....	23	D	D	D	b	D	D
5313	Activities related to real estate .....	10	899	196	44	14	100.0	—
532	Rental & leasing services .....	5	D	D	D	b	D	D
<b>BALANCE OF CAROLINE COUNTY, VA</b>								
53	Real estate & rental & leasing .....	10	1 958	314	66	26	45.8	5.5
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	3	681	188	46	19	D	—
<b>BALANCE OF CARROLL COUNTY, VA</b>								
53	Real estate & rental & leasing .....	14	2 331	477	106	42	50.9	31.4
531	Real estate .....	8	D	D	D	a	D	D
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>BALANCE OF CHARLES CITY COUNTY, VA</b>								
53	Real estate & rental & leasing .....	5	2 718	341	75	16	13.4	86.6
531	Real estate .....	5	2 718	341	75	16	13.4	86.6
<b>BALANCE OF CHARLOTTE COUNTY, VA</b>								
53	Real estate & rental & leasing .....	3	200	53	12	6	D	—
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CHESTERFIELD COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>201</b>	<b>183 875</b>	<b>27 889</b>	<b>6 401</b>	<b>1 151</b>	<b>14.3</b>	<b>6.3</b>
531	Real estate .....	150	85 630	14 126	3 018	625	29.2	9.6
5311	Lessors of real estate .....	47	24 966	2 858	607	163	42.6	17.3
53111	Lessors of residential buildings & dwellings .....	13	10 355	1 151	251	63	49.3	3.0
531110	Lessors of residential buildings & dwellings .....	13	10 355	1 151	251	63	49.3	3.0
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	13	5 861	782	138	33	22.6	66.0
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	13	5 861	782	138	33	22.6	66.0
53113	Lessors of miniwarehouses & self storage units .....	13	5 552	503	122	41	61.9	—
531130	Lessors of miniwarehouses & self storage units .....	13	5 552	503	122	41	61.9	—
5312	Offices of real estate agents & brokers .....	67	35 201	5 798	1 138	213	33.2	5.6
53121	Offices of real estate agents & brokers .....	67	35 201	5 798	1 138	213	33.2	5.6
531210	Offices of real estate agents & brokers .....	67	35 201	5 798	1 138	213	33.2	5.6
5313	Activities related to real estate .....	36	25 463	5 470	1 273	249	10.4	7.4
53131	Real estate property managers .....	17	21 553	3 724	878	165	3.4	8.0
531311	Residential property managers .....	12	D	D	D	c	D	D
53132	Offices of real estate appraisers .....	14	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	14	D	D	D	b	D	D
532	Rental & leasing services .....	51	98 245	13 763	3 383	526	1.3	3.5
5321	Automotive equipment rental & leasing .....	10	67 431	8 029	2 107	245	—	.8
5322	Consumer goods rental .....	28	9 790	2 387	551	175	9.6	.1
53223	Video tape & disk rental .....	20	7 531	1 309	324	150	6.2	—
532230	Video tape & disk rental .....	20	7 531	1 309	324	150	6.2	—
5324	Commercial & industrial machinery & equipment rental & leasing .....	10	19 704	2 996	638	89	1.0	15.0
<b>BALANCE OF CLARKE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	D	D	D	a	D	D
<b>BALANCE OF CRAIG COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>359</b>	<b>107</b>	<b>21</b>	<b>8</b>	<b>27.9</b>	<b>40.4</b>
531	Real estate .....	6	359	107	21	8	27.9	40.4
<b>BALANCE OF CULPEPER COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF CUMBERLAND COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF DICKENSON COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF DINWIDDIE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>860</b>	<b>98</b>	<b>19</b>	<b>4</b>	<b>55.1</b>	<b>4.2</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF ESSEX COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>2 606</b>	<b>591</b>	<b>146</b>	<b>44</b>	<b>18.7</b>	<b>24.5</b>
531	Real estate .....	7	1 090	160	43	10	41.5	58.5
532	Rental & leasing services .....	6	1 516	431	103	34	2.4	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF FAIRFAX COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>974</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>i</b>	<b>D</b>	<b>D</b>
531	Real estate	785	D	D	D	i	D	D
5311	Lessors of real estate	240	D	D	D	g	D	D
53111	Lessors of residential buildings & dwellings	106	167 739	18 395	4 544	1 049	16.0	16.1
531110	Lessors of residential buildings & dwellings	106	167 739	18 395	4 544	1 049	16.0	16.1
53112	Lessors of nonresidential buildings (except miniwarehouses)	96	D	D	D	e	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	96	D	D	D	e	D	D
53113	Lessors of miniwarehouses & self storage units	29	D	D	D	b	D	D
531130	Lessors of miniwarehouses & self storage units	29	D	D	D	b	D	D
5312	Offices of real estate agents & brokers	265	271 089	55 160	11 335	1 385	14.4	4.4
53121	Offices of real estate agents & brokers	265	271 089	55 160	11 335	1 385	14.4	4.4
531210	Offices of real estate agents & brokers	265	271 089	55 160	11 335	1 385	14.4	4.4
5313	Activities related to real estate	280	D	D	D	h	D	D
53131	Real estate property managers	159	182 466	87 808	21 346	3 025	10.4	10.2
531311	Residential property managers	90	123 295	57 562	14 056	2 211	5.7	11.5
531312	Nonresidential property managers	69	59 171	30 246	7 290	814	20.4	7.5
53132	Offices of real estate appraisers	61	D	D	D	c	D	D
531320	Offices of real estate appraisers	61	D	D	D	c	D	D
53139	Other activities related to real estate	60	D	D	D	e	D	D
531390	Other activities related to real estate	60	D	D	D	e	D	D
532	Rental & leasing services	173	D	D	D	g	D	D
5321	Automotive equipment rental & leasing	18	D	D	D	c	D	D
53211	Passenger car rental & leasing	12	D	D	D	c	D	D
532111	Passenger car rental	11	21 454	2 674	640	104	.2	—
5322	Consumer goods rental	97	D	D	D	f	D	D
53222	Formal wear & costume rental	13	3 735	651	149	54	4.2	17.3
532220	Formal wear & costume rental	13	3 735	651	149	54	4.2	17.3
53223	Video tape & disk rental	62	D	D	D	f	D	D
532230	Video tape & disk rental	62	D	D	D	f	D	D
53229	Other consumer goods rental	16	D	D	D	e	D	D
532299	All other consumer goods rental	10	D	D	D	c	D	D
5323	General rental centers	19	D	D	D	c	D	D
53231	General rental centers	19	D	D	D	c	D	D
532310	General rental centers	19	D	D	D	c	D	D
5324	Commercial & industrial machinery & equipment rental & leasing	39	D	D	D	g	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing	14	D	D	D	c	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing	11	D	D	D	c	D	D
53242	Office machinery & equipment rental & leasing	14	D	D	D	b	D	D
532420	Office machinery & equipment rental & leasing	14	D	D	D	b	D	D
5324209	Computer rental & leasing	12	D	D	D	b	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing	11	D	D	D	f	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing	11	D	D	D	f	D	D
533	Lessors of intangible assets, except copyrighted works	16	D	D	D	c	D	D
5331	Lessors of intangible assets, except copyrighted works	16	D	D	D	c	D	D
53311	Lessors of intangible assets, except copyrighted works	16	D	D	D	c	D	D
533110	Lessors of intangible assets, except copyrighted works	16	D	D	D	c	D	D
<b>BALANCE OF FAUQUIER COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>21</b>	<b>4 076</b>	<b>934</b>	<b>206</b>	<b>56</b>	<b>78.9</b>	<b>12.5</b>
531	Real estate	16	3 586	786	176	44	78.6	14.2
532	Rental & leasing services	5	490	148	30	12	81.6	—
<b>BALANCE OF FLOYD COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>7</b>	<b>820</b>	<b>123</b>	<b>24</b>	<b>8</b>	<b>85.4</b>	<b>.6</b>
531	Real estate	4	D	D	D	a	D	D
532	Rental & leasing services	3	276	77	19	6	D	—
<b>BALANCE OF FLUVANNA COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>9</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate	8	D	D	D	a	D	D
532	Rental & leasing services	1	D	D	D	a	D	D
<b>BALANCE OF FRANKLIN COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>13</b>	<b>7 026</b>	<b>1 293</b>	<b>294</b>	<b>57</b>	<b>55.7</b>	<b>19.5</b>
531	Real estate	8	D	D	D	b	D	D
532	Rental & leasing services	5	D	D	D	b	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF FREDERICK COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>35</b>	<b>14 634</b>	<b>3 183</b>	<b>639</b>	<b>160</b>	<b>19.4</b>	<b>6.7</b>
531	Real estate .....	22	D	D	D	b	D	D
5311	Lessors of real estate .....	14	5 974	844	158	39	33.5	14.1
532	Rental & leasing services .....	12	7 573	1 925	400	99	5.4	—
<b>BALANCE OF GILES COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>1 685</b>	<b>212</b>	<b>45</b>	<b>18</b>	<b>54.7</b>	<b>15.8</b>
531	Real estate .....	6	1 249	101	18	9	68.9	15.6
532	Rental & leasing services .....	4	436	111	27	9	14.0	16.3
<b>BALANCE OF GLOUCESTER COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>33</b>	<b>8 050</b>	<b>1 472</b>	<b>358</b>	<b>102</b>	<b>52.1</b>	<b>12.8</b>
531	Real estate .....	25	D	D	D	b	D	D
5311	Lessors of real estate .....	12	1 731	322	58	19	74.0	—
5312	Offices of real estate agents & brokers .....	11	3 726	563	122	31	74.0	—
53121	Offices of real estate agents & brokers .....	11	3 726	563	122	31	74.0	—
531210	Offices of real estate agents & brokers .....	11	3 726	563	122	31	74.0	—
532	Rental & leasing services .....	8	D	D	D	b	D	D
<b>BALANCE OF GOOCHLAND COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>2 713</b>	<b>438</b>	<b>88</b>	<b>15</b>	<b>81.5</b>	<b>17.4</b>
531	Real estate .....	10	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF GRAYSON COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>291</b>	<b>58</b>	<b>14</b>	<b>9</b>	<b>D</b>	<b>48.5</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF GREENE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF GREENSVILLE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>1 069</b>	<b>221</b>	<b>61</b>	<b>21</b>	<b>—</b>	<b>.8</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF HALIFAX COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 910</b>	<b>241</b>	<b>55</b>	<b>22</b>	<b>56.2</b>	<b>—</b>
531	Real estate .....	7	1 910	241	55	22	56.2	—
<b>BALANCE OF HANOVER COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>52</b>	<b>24 082</b>	<b>3 577</b>	<b>835</b>	<b>171</b>	<b>49.4</b>	<b>12.7</b>
531	Real estate .....	36	16 015	2 253	542	100	59.4	10.5
5311	Lessors of real estate .....	12	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	18	10 080	1 101	249	53	57.8	13.1
53121	Offices of real estate agents & brokers .....	18	10 080	1 101	249	53	57.8	13.1
531210	Offices of real estate agents & brokers .....	18	10 080	1 101	249	53	57.8	13.1
532	Rental & leasing services .....	15	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF HENRICO COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>323</b>	<b>285 881</b>	<b>54 090</b>	<b>12 191</b>	<b>2 167</b>	<b>14.2</b>	<b>9.9</b>
531	Real estate	231	184 816	35 633	8 025	1 232	19.6	12.4
5311	Lessors of real estate	84	83 193	8 659	2 061	349	26.8	12.2
53111	Lessors of residential buildings & dwellings	40	55 344	5 248	1 200	257	8.6	12.1
531110	Lessors of residential buildings & dwellings	40	55 344	5 248	1 200	257	8.6	12.1
53112	Lessors of nonresidential buildings (except miniwarehouses)	34	24 124	3 162	806	72	63.8	14.5
531120	Lessors of nonresidential buildings (except miniwarehouses)	34	24 124	3 162	806	72	63.8	14.5
5312	Offices of real estate agents & brokers	79	57 380	12 999	3 152	395	17.7	11.0
53121	Offices of real estate agents & brokers	79	57 380	12 999	3 152	395	17.7	11.0
531210	Offices of real estate agents & brokers	79	57 380	12 999	3 152	395	17.7	11.0
5313	Activities related to real estate	68	44 243	13 975	2 812	488	8.5	14.8
53131	Real estate property managers	44	23 624	9 393	2 258	324	10.8	25.4
531311	Residential property managers	28	15 979	6 130	1 543	239	4.4	17.4
531312	Nonresidential property managers	16	7 645	3 263	715	85	24.2	42.2
53132	Offices of real estate appraisers	18	20 263	4 449	538	157	5.0	2.4
531320	Offices of real estate appraisers	18	20 263	4 449	538	157	5.0	2.4
532	Rental & leasing services	89	99 269	17 684	3 960	918	4.4	5.2
5321	Automotive equipment rental & leasing	17	38 695	4 009	979	215	—	.1
53211	Passenger car rental & leasing	15	D	D	D	c	D	D
532111	Passenger car rental	13	D	D	D	D	D	D
5322	Consumer goods rental	47	23 035	4 329	994	404	7.8	16.2
53223	Video tape & disk rental	32	11 980	2 261	561	311	2.6	30.1
532230	Video tape & disk rental	32	11 980	2 261	561	311	2.6	30.1
5324	Commercial & industrial machinery & equipment rental & leasing	19	33 315	8 256	1 739	258	7.2	.1
53249	Oth commercial/industrial machinery & equipment rental & leasing	13	25 997	6 328	1 289	197	5.6	—
532490	Oth commercial/industrial machinery & equipment rental & leasing	13	25 997	6 328	1 289	197	5.6	—
<b>BALANCE OF HENRY COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>21</b>	<b>6 030</b>	<b>1 066</b>	<b>234</b>	<b>67</b>	<b>15.8</b>	<b>6.1</b>
531	Real estate	14	2 594	445	86	36	34.8	14.2
532	Rental & leasing services	7	3 436	621	148	31	1.3	—
<b>BALANCE OF ISLE OF WIGHT COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>13</b>	<b>2 555</b>	<b>371</b>	<b>78</b>	<b>24</b>	<b>41.1</b>	<b>5.7</b>
531	Real estate	9	D	D	D	a	D	D
532	Rental & leasing services	4	D	D	D	a	D	D
<b>BALANCE OF JAMES CITY COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>50</b>	<b>29 605</b>	<b>8 817</b>	<b>2 108</b>	<b>517</b>	<b>16.6</b>	<b>3.2</b>
531	Real estate	37	26 292	7 952	1 950	450	14.0	3.0
5311	Lessors of real estate	15	9 233	881	178	80	27.0	2.1
5312	Offices of real estate agents & brokers	15	8 764	2 269	656	243	13.0	.7
53121	Offices of real estate agents & brokers	15	8 764	2 269	656	243	13.0	.7
531210	Offices of real estate agents & brokers	15	8 764	2 269	656	243	13.0	.7
532	Rental & leasing services	13	3 313	865	158	67	37.5	5.2
<b>BALANCE OF KING AND QUEEN COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate	1	D	D	D	a	D	D
<b>BALANCE OF KING GEORGE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>15</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate	14	3 753	327	72	22	41.6	33.7
532	Rental & leasing services	1	D	D	D	a	D	D
<b>BALANCE OF KING WILLIAM COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate	3	D	D	D	a	D	D

See footnotes at end of table.

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<b>BALANCE OF LANCASTER COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>3 082</b>	<b>364</b>	<b>79</b>	<b>24</b>	<b>72.1</b>	<b>6.2</b>
531	Real estate .....	12	D	D	D	a	D	D
5312	Offices of real estate agents & brokers .....	10	2 510	185	45	12	72.2	7.6
53121	Offices of real estate agents & brokers .....	10	2 510	185	45	12	72.2	7.6
531210	Offices of real estate agents & brokers .....	10	2 510	185	45	12	72.2	7.6
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF LEE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>760</b>	<b>88</b>	<b>19</b>	<b>16</b>	<b>91.2</b>	<b>8.8</b>
531	Real estate .....	6	644	63	15	10	100.0	—
532	Rental & leasing services .....	3	116	25	4	6	42.2	57.8
<b>BALANCE OF LOUDOUN COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>95</b>	<b>200 481</b>	<b>14 147</b>	<b>3 054</b>	<b>529</b>	<b>7.4</b>	<b>2.5</b>
531	Real estate .....	70	D	D	D	c	D	D
5311	Lessors of real estate .....	21	10 936	923	208	41	28.8	13.5
5312	Offices of real estate agents & brokers .....	35	16 697	2 060	500	85	54.1	11.6
53121	Offices of real estate agents & brokers .....	35	16 697	2 060	500	85	54.1	11.6
531210	Offices of real estate agents & brokers .....	35	16 697	2 060	500	85	54.1	11.6
5313	Activities related to real estate .....	14	D	D	D	b	D	D
532	Rental & leasing services .....	25	D	D	D	e	D	D
5322	Consumer goods rental .....	11	D	D	D	b	D	D
<b>BALANCE OF LOUISA COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>12</b>	<b>2 650</b>	<b>277</b>	<b>48</b>	<b>24</b>	<b>88.8</b>	<b>1.5</b>
531	Real estate .....	9	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF LUNENBURG COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF MADISON COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>306</b>	<b>72</b>	<b>29</b>	<b>6</b>	<b>79.1</b>	<b>8.2</b>
531	Real estate .....	4	306	72	29	6	79.1	8.2
<b>BALANCE OF MATHEWS COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>1 173</b>	<b>221</b>	<b>39</b>	<b>13</b>	<b>18.7</b>	<b>17.0</b>
531	Real estate .....	6	1 173	221	39	13	18.7	17.0
<b>BALANCE OF MECKLENBURG COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>17</b>	<b>4 108</b>	<b>645</b>	<b>140</b>	<b>47</b>	<b>40.5</b>	<b>8.4</b>
531	Real estate .....	11	2 506	275	57	23	64.6	13.8
532	Rental & leasing services .....	6	1 602	370	83	24	2.8	—
<b>BALANCE OF MIDDLESEX COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>21</b>	<b>3 733</b>	<b>799</b>	<b>198</b>	<b>95</b>	<b>65.4</b>	<b>.2</b>
531	Real estate .....	18	D	D	D	b	D	D
532	Rental & leasing services .....	3	1 000	236	77	51	D	—
<b>BALANCE OF MONTGOMERY COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>15</b>	<b>7 264</b>	<b>1 604</b>	<b>334</b>	<b>104</b>	<b>13.5</b>	<b>58.1</b>
531	Real estate .....	12	6 272	1 363	276	90	15.7	67.3
532	Rental & leasing services .....	3	992	241	58	14	—	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF NELSON COUNTY, VA</b>								
53	Real estate & rental & leasing .....	11	5 854	2 218	495	76	8.4	.9
531	Real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	b	D	D
<b>BALANCE OF NEW KENT COUNTY, VA</b>								
53	Real estate & rental & leasing .....	5	710	149	35	11	35.6	—
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF NORTHAMPTON COUNTY, VA</b>								
53	Real estate & rental & leasing .....	6	D	D	D	a	D	D
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF NORTHUMBERLAND COUNTY, VA</b>								
53	Real estate & rental & leasing .....	10	3 235	757	134	51	23.4	4.3
531	Real estate .....	9	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	b	D	D
<b>BALANCE OF ORANGE COUNTY, VA</b>								
53	Real estate & rental & leasing .....	12	1 607	230	50	19	61.0	8.0
531	Real estate .....	11	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF PAGE COUNTY, VA</b>								
53	Real estate & rental & leasing .....	4	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF PATRICK COUNTY, VA</b>								
53	Real estate & rental & leasing .....	10	1 373	167	44	16	57.5	41.5
531	Real estate .....	8	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF PITTSYLVANIA COUNTY, VA</b>								
53	Real estate & rental & leasing .....	23	11 062	1 814	385	91	11.7	33.5
531	Real estate .....	18	8 275	1 452	296	69	15.6	44.4
5311	Lessors of real estate .....	11	4 218	275	50	15	19.1	80.9
532	Rental & leasing services .....	5	2 787	362	89	22	—	1.3
<b>BALANCE OF POWHATAN COUNTY, VA</b>								
53	Real estate & rental & leasing .....	11	2 123	423	99	45	58.2	9.8
531	Real estate .....	9	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	b	D	D
<b>BALANCE OF PRINCE EDWARD COUNTY, VA</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
<b>BALANCE OF PRINCE GEORGE COUNTY, VA</b>								
53	Real estate & rental & leasing .....	14	2 833	452	91	30	44.7	18.2
531	Real estate .....	8	1 381	249	52	16	49.2	9.0
532	Rental & leasing services .....	6	1 452	203	39	14	40.5	26.9

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF PRINCE WILLIAM COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>152</b>	<b>81 494</b>	<b>15 137</b>	<b>3 754</b>	<b>741</b>	<b>14.4</b>	<b>12.7</b>
531	Real estate .....	108	D	D	D	f	D	D
5311	Lessors of real estate .....	39	37 281	6 158	1 460	268	5.5	13.0
53111	Lessors of residential buildings & dwellings .....	11	19 494	2 209	574	101	5.5	6.0
531110	Lessors of residential buildings & dwellings .....	11	19 494	2 209	574	101	5.5	6.0
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	12	D	D	D	c	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	12	D	D	D	c	D	D
53113	Lessors of miniwarehouses & self storage units .....	12	4 477	397	96	25	10.0	—
531130	Lessors of miniwarehouses & self storage units .....	12	4 477	397	96	25	10.0	—
5312	Offices of real estate agents & brokers .....	34	D	D	D	c	D	D
53121	Offices of real estate agents & brokers .....	34	D	D	D	c	D	D
531210	Offices of real estate agents & brokers .....	34	D	D	D	c	D	D
5313	Activities related to real estate .....	35	D	D	D	c	D	D
53131	Real estate property managers .....	21	6 587	1 978	409	88	8.3	4.1
531311	Residential property managers .....	16	5 380	1 120	214	47	9.9	2.6
532	Rental & leasing services .....	43	D	D	D	c	D	D
5322	Consumer goods rental .....	27	D	D	D	c	D	D
53223	Video tape & disk rental .....	20	D	D	D	c	D	D
532230	Video tape & disk rental .....	20	D	D	D	c	D	D
<b>BALANCE OF PULASKI COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>1 642</b>	<b>300</b>	<b>71</b>	<b>19</b>	<b>81.7</b>	<b>6.1</b>
531	Real estate .....	8	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF RAPPAHANNOCK COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>1 315</b>	<b>179</b>	<b>37</b>	<b>11</b>	<b>51.6</b>	<b>11.6</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF RICHMOND COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 135</b>	<b>322</b>	<b>74</b>	<b>25</b>	<b>46.0</b>	<b>31.5</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF ROANOKE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>40</b>	<b>16 235</b>	<b>2 499</b>	<b>540</b>	<b>167</b>	<b>32.1</b>	<b>46.1</b>
531	Real estate .....	34	15 558	2 378	501	156	31.9	47.8
5311	Lessors of real estate .....	18	D	D	D	c	D	D
53111	Lessors of residential buildings & dwellings .....	15	10 971	1 540	297	107	19.8	67.4
531110	Lessors of residential buildings & dwellings .....	15	10 971	1 540	297	107	19.8	67.4
532	Rental & leasing services .....	6	677	121	39	11	36.5	6.5
<b>BALANCE OF ROCKBRIDGE COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>1 842</b>	<b>228</b>	<b>53</b>	<b>19</b>	<b>83.1</b>	<b>15.0</b>
531	Real estate .....	7	1 203	133	30	12	98.0	2.0
532	Rental & leasing services .....	4	639	95	23	7	55.1	39.4
<b>BALANCE OF ROCKINGHAM COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>32</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>
531	Real estate .....	29	D	D	D	e	D	D
5311	Lessors of real estate .....	15	D	D	D	b	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF RUSSELL COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF SCOTT COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>10 953</b>	<b>1 052</b>	<b>235</b>	<b>44</b>	<b>3.9</b>	<b>3.6</b>
531	Real estate .....	6	D	D	D	b	D	D
532	Rental & leasing services .....	5	D	D	D	b	D	D
<b>BALANCE OF SHENANDOAH COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>9 442</b>	<b>710</b>	<b>174</b>	<b>37</b>	<b>9.9</b>	<b>87.0</b>
531	Real estate .....	9	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF SMYTH COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>440</b>	<b>66</b>	<b>12</b>	<b>6</b>	<b>100.0</b>	<b>—</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF SOUTHAMPTON COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>995</b>	<b>237</b>	<b>37</b>	<b>19</b>	<b>56.4</b>	<b>38.4</b>
531	Real estate .....	9	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF SPOTSYLVANIA COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>52</b>	<b>33 406</b>	<b>7 861</b>	<b>1 645</b>	<b>455</b>	<b>18.7</b>	<b>8.4</b>
531	Real estate .....	40	28 655	6 792	1 446	361	19.9	4.8
5312	Offices of real estate agents & brokers .....	24	23 859	5 584	1 156	288	16.9	5.7
53121	Offices of real estate agents & brokers .....	24	23 859	5 584	1 156	288	16.9	5.7
531210	Offices of real estate agents & brokers .....	24	23 859	5 584	1 156	288	16.9	5.7
5313	Activities related to real estate .....	10	2 231	996	243	59	30.5	—
532	Rental & leasing services .....	12	4 751	1 069	199	94	11.6	30.2
<b>BALANCE OF STAFFORD COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>42</b>	<b>19 842</b>	<b>3 185</b>	<b>692</b>	<b>193</b>	<b>35.4</b>	<b>17.9</b>
531	Real estate .....	36	16 099	2 713	575	147	37.2	22.1
5311	Lessors of real estate .....	14	7 081	1 320	290	82	22.4	20.4
5312	Offices of real estate agents & brokers .....	13	6 903	703	123	40	62.1	12.1
53121	Offices of real estate agents & brokers .....	13	6 903	703	123	40	62.1	12.1
531210	Offices of real estate agents & brokers .....	13	6 903	703	123	40	62.1	12.1
532	Rental & leasing services .....	6	3 743	472	117	46	27.6	—
<b>BALANCE OF SUSSEX COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>1 864</b>	<b>533</b>	<b>141</b>	<b>16</b>	<b>34.5</b>	<b>40.3</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF TAZEWELL COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>6 531</b>	<b>952</b>	<b>238</b>	<b>61</b>	<b>9.4</b>	<b>48.4</b>
531	Real estate .....	7	3 488	481	131	24	14.0	86.0
532	Rental & leasing services .....	7	3 043	471	107	37	4.2	5.2
<b>BALANCE OF WARREN COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>678</b>	<b>183</b>	<b>12</b>	<b>2</b>	<b>100.0</b>	<b>—</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF WASHINGTON COUNTY, VA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>2 326</b>	<b>385</b>	<b>93</b>	<b>34</b>	<b>18.1</b>	<b>21.5</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	7	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF WESTMORELAND COUNTY, VA</b>								
53	Real estate & rental & leasing .....	5	1 128	263	48	13	23.0	27.5
531	Real estate .....	5	1 128	263	48	13	23.0	27.5
<b>BALANCE OF WISE COUNTY, VA</b>								
53	Real estate & rental & leasing .....	7	D	D	D	b	D	D
532	Rental & leasing services .....	7	D	D	D	b	D	D
<b>BALANCE OF WYTHE COUNTY, VA</b>								
53	Real estate & rental & leasing .....	3	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF YORK COUNTY, VA</b>								
53	Real estate & rental & leasing .....	41	20 765	2 747	543	158	45.5	13.5
531	Real estate .....	31	16 578	1 905	379	88	50.0	13.4
5311	Lessors of real estate .....	12	9 162	704	135	33	59.6	5.2
5312	Offices of real estate agents & brokers .....	11	5 023	398	98	25	45.2	7.9
53121	Offices of real estate agents & brokers .....	11	5 023	398	98	25	45.2	7.9
531210	Offices of real estate agents & brokers .....	11	5 023	398	98	25	45.2	7.9
532	Rental & leasing services .....	10	4 187	842	164	70	27.7	14.1

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Payroll does not include commissions paid to independent (nonemployee) agents, such as real estate agents. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **FIRST QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. Excluded are independent (nonemployee) agents. The definition of paid employees is the same as that used on IRS Form 941.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

### **REAL ESTATE AND RENTAL AND LEASING**

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g. airport locations) in the same metropolitan area, for which a common fleet of cars is maintained, are merged together and not considered as separate establishments.

### **REVENUE**

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

### **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

### **SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **53 REAL ESTATE AND RENTAL AND LEASING**

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. These activities are closely related to this sector's main activity, and it was felt that from a production basis they would best be included here. In addition, a substantial proportion of property management is self-performed by lessors.

The main components of this sector are the real estate lessors industries; equipment lessors industries (including motor vehicles, computers, and consumer goods); and lessors of nonfinancial intangible assets (except copyrighted works).

Excluded from this sector are real estate investment trusts (REITS) and establishments primarily engaged in renting or leasing equipment with operators. REITS are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as, the rental of heavy construction equipment, the operator is essential to operate the equipment.

### **531 REAL ESTATE**

Industries in the Real Estate subsector group establishments that are primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services.

Establishments primarily engaged in subdividing and developing unimproved real estate and constructing buildings for sale are classified in Subsector 233, Building, Developing, and General Contracting.

Real Estate Investment Trusts (REITS) are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles.

### **5311 Lessors of Real Estate**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53111, Lessors of Residential Buildings and Dwellings; 53112, Lessors of Nonresidential Buildings (Except Miniwarehouses); 53113, Lessors of Miniwarehouses and Self-Storage Units; 53119, Lessors of Other Real Estate Property

### **53111 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531110 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531110 include these parts of the following SIC industries:

6513 Lessors of apartment buildings

6514 Lessors of dwellings (except apartment buildings)

### **5311101 Lessors of Apartment Buildings**

Establishments primarily engaged in leasing (renting) apartment buildings (with 5 or more housing units per

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building) which are used as residences. Included are establishments which may lease (rent) apartments and then act as lessors in subleasing to others

### **5311109 Lessors of Dwellings Other Than Apartment Buildings**

Establishments primarily engaged in leasing (renting) residential buildings and dwellings (with less than 5 housing units per building) other than apartment buildings. Included are establishments which may lease (rent) residential space and then act as lessors in subleasing to others.

### **53112 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531120 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531120 include these parts of the following SIC industries:

- 6512 (pt) Lessors of professional & other office buildings
- 6512 (pt) Lessors of manufacturing & industrial buildings
- 6512 (pt) Lessors of shopping centers & retail stores
- 6512 (pt) Lessors of other nonresidential buildings & facilities

### **5311201 Lessors of Professional and Other Office Buildings**

Establishments primarily engaged in leasing (renting) professional and other office buildings or office space in such buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311202 Lessors of Manufacturing and Industrial Buildings**

Establishments primarily engaged in leasing (renting) manufacturing and other industrial buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311203 Lessors of Shopping Centers and Retail Stores**

Establishments primarily engaged in leasing (renting) retail stores or shopping center properties. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311209 Lessors of Other Nonresidential Buildings and Facilities**

Establishments primarily engaged in leasing (renting) nonresidential buildings not elsewhere classified. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **53113 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

### **531130 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

The data published with NAICS code 531130 include these parts of the following SIC industries:

- 4225 (pt) Lessors of miniwarehouses & self storage units

### **53119 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

### **531190 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

The data published with NAICS code 531190 include these parts of the following SIC industries:

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6515 Lessors of manufactured (mobile) home sites  
6517 Lessors of railroad property  
6519 Lessors of other real estate property

### **5311901 Lessors of Manufactured (Mobile) Home Sites**

Establishments primarily engaged in leasing (renting) manufactured (i.e., mobile) home sites for residential use. The establishments may also lease (rent) manufactured (mobile) homes on these sites. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311902 Lessors of Railroad Property**

Establishments primarily engaged in leasing (renting) real property owned by railroads, with or without improvements, including track rights of way. Included are establishments which may lease (rent) real property space and then act as lessors in subleasing to others.

### **5311909 Lessors of Other Real Property**

Establishments primarily engaged in leasing (renting) other real property, not elsewhere classified. This is primarily leasing (renting) of land. Some incidental buildings may be on the property. The establishments in this industry may lease (rent) space and then act as lessors in subleasing to others.

### **5312 Offices of Real Estate Agents and Brokers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53121, Offices of Real Estate Agents and Brokers.

### **53121 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

### **531210 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

The data published with NAICS code 531210 include these parts of the following SIC industries:

- 6531 (pt) Offices of residential real estate agents & brokers
- 6531 (pt) Offices of nonresidential real estate agents & brokers

### **5312101 Offices of Residential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling residential real estate for others, on a fee or contract basis.

### **5312109 Offices of Nonresidential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling nonresidential real estate for others, on a fee or contract basis.

### **5313 Activities Related to Real Estate**

This industry group comprises establishments primarily engaged in providing real estate services (except lessors of real estate and offices of real estate agents and brokers). Included in this industry group are establishments primarily engaged in activities, such as, managing real estate for others and appraising real estate.

### **53131 Real Estate Property Managers**

This industry comprises establishments primarily engaged in managing real property for others. Management includes ensuring that various activities associated with the overall operation of the property are performed, such as collecting rents, and overseeing other services (e.g., maintenance, security, trash removal.)

### **531311 Residential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.

The data published with NAICS code 531311 include these parts of the following SIC industries:

- 6531 (pt) Residential property managers

### **531312 Nonresidential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing nonresidential real estate for others.

The data published with NAICS code 531312 include these parts of the following SIC industries:

- 6531 (pt) Nonresidential property managers

### **53132 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

### **531320 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

The data published with NAICS code 531320 include these parts of the following SIC industries:

- 6531 (pt) Offices of real estate appraisers



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### **53139 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

### **531390 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

The data published with NAICS code 531390 include these parts of the following SIC industries:

6531 (pt) Other activities related to real estate

### **532 Rental and Leasing Services**

Industries in the Rental and Leasing Services subsector include establishments that provide a wide array of tangible goods, such as automobiles, computers, consumer goods, and industrial machinery and equipment, to customers in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: (1) those that are engaged in renting consumer goods and equipment and (2) those that are engaged in leasing machinery and equipment of the kind often used for business operations. The first type typically operates from a retail-like or store-front facility and maintains inventories of goods that are rented for short periods of time. The latter type typically does not operate from retail-like locations or maintain inventories, and offers longer term leases. These establishments work directly with clients to enable them to acquire the use of equipment on a lease basis, or they work with equipment vendors or dealers to support the marketing of equipment to their customers under lease arrangements. Equipment lessors generally structure lease contracts to meet the specialized needs of their clients and use their remarketing expertise to find other users for previously leased equipment. Establishments that provide operating and capital (i.e., finance) leases are included in this subsector.

Establishments primarily engaged in leasing in combination with providing loans are classified in Sector 52, Finance and Insurance. Establishments primarily engaged in leasing real property are classified in Subsector 531, Real Estate. Those establishments primarily engaged in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., Transportation, Construction, Agriculture). These activities are excluded from this subsector since the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential

to operate the equipment. Likewise, since the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of copyrighted works is classified in Sector 51, Information, and the rental or leasing of assets, such as patents, trademarks, and/or licensing agreements is classified in Subsector 533, Lessors of Nonfinancial Intangible Assets (except Copyrighted Works).

### **5321 Automotive Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing the following types of vehicles: passenger cars and trucks without drivers, and utility trailers. These establishments generally operate from a retail-like facility. Some establishments offer only short-term rental, others only longer term leases, and some provide both type of services.

### **53211 Passenger Car Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing passenger cars without drivers.

#### **532111 Passenger Car Rental**

This U.S. industry comprises establishments primarily engaged in renting passenger cars without drivers, generally for short periods of time.

The data published with NAICS code 532111 include these parts of the following SIC industries:

7514 Passenger car rental

#### **532112 Passenger Car Leasing**

This U.S. industry comprises establishments primarily engaged in leasing passenger cars without drivers, generally for long periods of time.

The data published with NAICS code 532112 include these parts of the following SIC industries:

7515 Passenger car leasing

### **53212 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

### **532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

The data published with NAICS code 532120 include these parts of the following SIC industries:

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7513 Truck rental and leasing without drivers

7519 Utility trailer & RV (recreational vehicle) rental & leasing

### **5321201 Truck Rental, Without Drivers**

Establishments primarily engaged in renting (without drivers) one or more of the following: trucks, truck tractors, buses, or semi-trailers.

### **5321202 Truck Leasing**

Establishments primarily engaged in leasing (without drivers) one or more of the following: trucks, truck tractors, or buses. Service or maintenance may be provided.

### **5321209 Utility Trailer and Recreational Vehicle Rental and Leasing**

Establishments primarily engaged in renting or leasing utility trailers and recreational vehicles.

### **5322 Consumer Goods Rental**

This industry group comprises establishments primarily engaged in renting personal and household-type goods. Establishments classified in this industry group generally provide short-term rental although in some instances, the goods may be leased for longer periods of time. These establishments often operate from a retail-like or store-front facility.

### **53221 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

### **532210 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

The data published with NAICS code 532210 include these parts of the following SIC industries:

7359 (pt) Consumer electronics & appliances rental

### **53222 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

### **532220 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

The data published with NAICS code 532220 include these parts of the following SIC industries:

7299 (pt) Formal wear rental

7819 (pt) Wardrobe rental

### **5322201 Formal Wear Rental**

Establishments primarily engaged in renting clothing, such as formal wear or costumes (other than for motion picture production, TV, or theatrical production).

### **5322209 Wardrobe Rental**

Establishments primarily engaged in renting costumes for motion picture production, TV, or theatrical productions.

### **53223 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

### **532230 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

The data published with NAICS code 532230 include these parts of the following SIC industries:

7841 Video tape & disk rental

### **53229 Other Consumer Goods Rental**

This industry comprises establishments primarily engaged in renting consumer goods (except consumer electronics and appliances, formal wear and costumes, and prerecorded video tapes).

### **532291 Home Health Equipment Rental**

This U.S. industry comprises establishments primarily engaged in renting home-type health and invalid equipment, such as wheel chairs, hospital beds, oxygen tanks, walkers, and crutches.

The data published with NAICS code 532291 include these parts of the following SIC industries:

7352 (pt) Home health equipment rental

### **532292 Recreational Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicycles, canoes, motorcycles, skis, sailboats, beach chairs, and beach umbrellas.

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The data published with NAICS code 532292 include these parts of the following SIC industries:

7999 (pt) Recreational goods rental

### **532299 All Other Consumer Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting consumer goods and products (except consumer electronics and appliances; formal wear and costumes; prerecorded video tapes and discs for home electronic equipment; home health furniture and equipment; and recreational goods). Included in this industry are furniture rental centers and party rental supply centers.

The data published with NAICS code 53299 include these parts of the following SIC industries:

7359 (pt) Other consumer goods rental & leasing

### **5322991 Locker Rental, Except Cold Storage**

Establishments primarily engaged in renting lockers (except cold storage).

### **5322999 All Other Miscellaneous Consumer Goods Rental and Leasing**

Establishments primarily engaged in renting or leasing a single line of consumer goods or products (except electronics and appliances, formal wear and costumes, video tapes, and recreational goods). Residential furniture and party supply rental are included here.

### **5323 General Rental Centers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53231, General Rental Centers.

#### **53231 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

#### **532310 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that

they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

The data published with NAICS code 532310 include these parts of the following SIC industries:

7359 (pt) General rental centers

### **5324 Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing commercial-type and industrial-type machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment-type equipment that clients use in their business operations. These establishments typically cater to a business clientele and do not generally operate a retail-like or store-front facility.

#### **53241 Construction, Transportation, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing one or more of the following without operators: heavy construction, off-highway transportation, mining, and forestry machinery and equipment. Establishments in this industry may rent or lease products, such as aircraft, railroad cars, steamships, tugboats, bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

#### **532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing off-highway transportation equipment without operators, such as aircraft, railroad cars, steamships, or tugboats.

The data published with NAICS code 532411 include these parts of the following SIC industries:

4499 (pt) Commercial vessel rental & leasing

4741 (pt) Railroad car rental

7359 (pt) Aircraft rental & leasing

#### **5324111 Commercial Vessel Rental and Leasing Without Crew**

Establishments primarily engaged in renting or leasing commercial vessels or barges (without crew).

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### **5324112 Railroad Car Rental and Leasing**

Establishments primarily engaged in renting or leasing railroad cars.

### **5324119 Aircraft Rental and Leasing**

Establishments primarily engaged in renting or leasing air transportation equipment (without operators).

### **532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing heavy equipment without operators that may be used for construction, mining, or forestry, such as bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

The data published with NAICS code 532412 include these parts of the following SIC industries:

7353 (pt) Rental & leasing of heavy construction equip without operators

7359 (pt) Oil field & well drilling equipment rental & leasing

### **5324121 Rental and Leasing of Heavy Construction Equipment Without Operators**

Establishments primarily engaged in renting or leasing heavy construction and earthmoving machinery and equipment (without operators), such as cranes, bulldozers, scrapers, clamshells, and bucket loaders.

### **5324129 Oilfield and Well Drilling Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing oil field and well drilling equipment.

### **53242 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

### **532420 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

The data published with NAICS code 532420 include these parts of the following SIC industries:

7359 (pt) Office machinery rental & leasing

7377 Computer rental & leasing

### **5324201 Office Machine Rental and Leasing**

Establishments primarily engaged in renting or leasing office machinery and equipment.

### **5324209 Computer Rental and Leasing**

Establishments primarily engaged in renting or leasing computers and computer peripheral equipment.

### **53249 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

### **532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

The data published with NAICS code 532490 include these parts of the following SIC industries:

7352 (pt) Medical equipment rental & leasing (exc home health equipment)

7359 (pt) Industrial equipment rental & leasing

7819 (pt) Motion picture equipment rental

7922 (pt) Theatrical equipment rental

### **5324901 Medical Equipment Rental and Leasing, Except Home Health Equipment**

Establishments primarily engaged in renting or leasing medical equipment (except invalid supplies or home health equipment).

### **5324902 Industrial Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing industrial machinery and equipment.

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### **5324903 Motion Picture Equipment Rental**

Establishments primarily engaged in renting or leasing motion picture equipment. Included in this industry are establishments that rent studio property for motion picture production, TV, or theatrical productions.

### **5324909 Theatrical Equipment Rental**

Establishments primarily engaged in renting or leasing theatrical equipment, such as lighting, theatrical audio equipment and sets.

### **533 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

Industries in the Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works) subsector include establishments that are primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder. Establishments in this subsector own the patents, trademarks, and/or franchise agreements that they allow others to use or reproduce for a fee and may or may not have created those assets.

Establishments that allow franchisees the use of the franchise name, contingent on the franchisee buying products or services from the franchisor, are classified elsewhere.

Excluded from this subsector are establishments primarily engaged in leasing real property and establishments primarily engaged in leasing tangible assets, such as automobiles, computers, consumer goods, and industrial machinery and equipment. These establishments are classified in Subsector 531, Real Estate and Subsector 532, Rental and Leasing Services, respectively.

### **5331 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53311, Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works).

#### **53311 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

#### **533110 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

The data published with NAICS code 533110 include these parts of the following SIC industries:

6792 (pt) Oil royalty companies

6794 Patent owners & lessors

#### **5331101 Oil Royalty Trading Companies**

Establishments primarily engaged in leasing the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract for investors.

#### **5331109 Patent Owners and Lessors**

Establishments primarily engaged in collecting royalties or licensing fees from patents, trademarks, and/or franchise agreements.



# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Report Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
  - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
2. The nonmail universe.
  - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or

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administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

- b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to

develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific". Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

## Appendix D. Geographic Notes

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### **VIRGINIA**

**Castlewood** was incorporated in April 1991, but this change was not submitted to the Census Bureau until June 1994.

**Farmville** is in Cumberland and Prince Edward Counties.

**Halifax County** includes South Boston, formerly an independent city, whose area reverted to Halifax County.

**South Boston** was formerly an independent city; its area reverted to Halifax County in June 1995.



# Appendix E. Metropolitan Areas

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## **VIRGINIA**

### **Charlottesville, VA MSA**

Albemarle County, VA  
Fluvanna County, VA  
Greene County, VA  
Charlottesville, VA (IC)

### **Danville, VA MSA**

Pittsylvania County, VA  
Danville, VA (IC)

### **Johnson City—Kingsport—Bristol, TN—VA MSA**

Carter County, TN  
Hawkins County, TN  
Sullivan County, TN  
Unicoi County, TN  
Washington County, TN  
Scott County, VA  
Washington County, VA  
Bristol, VA (IC)

### **Lynchburg, VA MSA**

Amherst County, VA  
Bedford County, VA  
Campbell County, VA  
Bedford, VA (IC)  
Lynchburg, VA (IC)

### **Norfolk—Virginia Beach—Newport News, VA—NC MSA**

Currituck County, NC  
Gloucester County, VA  
Isle of Wight County, VA  
James City County, VA  
Mathews County, VA  
York County, VA  
Chesapeake, VA (IC)

### **Norfolk—Virginia Beach—Newport News, VA—NC MSA—Con.**

Hampton, VA (IC)  
Newport News, VA (IC)  
Norfolk, VA (IC)  
Poquoson, VA (IC)  
Portsmouth, VA (IC)  
Suffolk, VA (IC)  
Virginia Beach, VA (IC)  
Williamsburg, VA (IC)

### **Richmond—Petersburg, VA MSA**

Charles City County, VA  
Chesterfield County, VA  
Dinwiddie County, VA  
Goochland County, VA  
Hanover County, VA  
Henrico County, VA  
New Kent County, VA  
Powhatan County, VA  
Prince George County, VA  
Colonial Heights, VA (IC)  
Hopewell, VA (IC)  
Petersburg, VA (IC)  
Richmond, VA (IC)

### **Roanoke, VA MSA**

Botetourt County, VA  
Roanoke County, VA  
Roanoke, VA (IC)  
Salem, VA (IC)

### **Washington, DC—MD—VA—WV PMSA**

District of Columbia, DC  
Calvert County, MD  
Charles County, MD

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**Washington, DC—MD—VA—WV PMSA—Con.**

Frederick County, MD  
Montgomery County, MD  
Prince George's County, MD  
Arlington County, VA  
Clarke County, VA  
Culpeper County, VA  
Fairfax County, VA  
Fauquier County, VA  
King George County, VA  
Loudoun County, VA  
Prince William County, VA  
Spotsylvania County, VA  
Stafford County, VA  
Warren County, VA  
Alexandria, VA (IC)  
Fairfax, VA (IC)  
Falls Church, VA (IC)  
Fredericksburg, VA (IC)  
Manassas, VA (IC)  
Manassas Park, VA (IC)  
Berkeley County, WV  
Jefferson County, WV

**Washington—Baltimore, DC—MD—VA—WV CMSA**

Baltimore, MD PMSA  
Anne Arundel County, MD  
Baltimore County, MD  
Carroll County, MD  
Harford County, MD  
Howard County, MD  
Queen Anne's County, MD  
Baltimore, MD (IC)

**Washington—Baltimore, DC—MD—VA—WV CMSA—Con.**

Hagerstown, MD PMSA  
Washington County, MD  
Washington, DC—MD—VA—WV PMSA  
District of Columbia, DC  
Calvert County, MD  
Charles County, MD  
Frederick County, MD  
Montgomery County, MD  
Prince George's County, MD  
Arlington County, VA  
Clarke County, VA  
Culpeper County, VA  
Fairfax County, VA  
Fauquier County, VA  
King George County, VA  
Loudoun County, VA  
Prince William County, VA  
Spotsylvania County, VA  
Stafford County, VA  
Warren County, VA  
Alexandria, VA (IC)  
Fairfax, VA (IC)  
Falls Church, VA (IC)  
Fredericksburg, VA (IC)  
Manassas, VA (IC)  
Manassas Park, VA (IC)  
Berkeley County, WV  
Jefferson County, WV

