

Maryland

1997

Issued March 2000

EC97W42A-MD(RV)

1997 Economic Census

Wholesale Trade

Geographic Area Series



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U.S. Department of Commerce

William M. Daley,

Secretary

Robert L. Mallett,

Deputy Secretary

Economics

and Statistics

Administration

Robert J. Shapiro,

Under Secretary for

Economic Affairs

U.S. CENSUS BUREAU

Kenneth Prewitt,

Director



**Economics
and Statistics
Administration**

Robert J. Shapiro,
Under Secretary
for Economic Affairs



U.S. CENSUS BUREAU

Kenneth Prewitt,
Director

William G. Barron,
Deputy Director

Paula J. Schneider,
Principal Associate Director
for Programs

Frederick T. Knickerbocker,
Associate Director
for Economic Programs

Thomas L. Mesenbourg,
Assistant Director
for Economic Programs

Carole A. Ambler,
Chief, Service Sector
Statistics Division

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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MARYLAND									
42	Wholesale trade	6 283	54 906 650	3 656 274	898 855	92 458	7 019 794	3 216 521	3 356 292
	Wholesaler distributors and jobbers	'4 727	'25 003 982	'2 345 750	'546 485	'66 513	'4 437 162	'2 233 289	'2 422 657
	Importers	'149	'639 069	'55 887	'13 185	'1 752	'122 178	'73 308	'77 016
	Exporters	94	820 071	27 562	6 706	794	65 317	45 263	45 514
	Own brand importer-marketers	'52	'5 042 838	'106 419	'27 388	'2 008	'319 261	'366 407	'345 117
	Terminal grain elevators	4	D	D	D	b	D	D	D
	Country grain elevators	14	D	D	D	b	D	D	D
	Assemblers of farm products, except country grain elevators	16	97 802	4 799	1 192	207	10 581	4 089	6 217
	Sales branches (with stock)	236	4 777 270	375 756	108 232	8 307	811 201	459 400	424 822
	Sales offices (without stock)	224	11 968 423	550 413	152 821	8 124	912 527	-	-
	Auction companies	13	D	D	D	e	D	D	D
	Brokers	114	1 312 003	28 670	7 900	978	50 222	10 089	10 339
	Commission merchants	90	933 496	33 675	5 892	642	57 028	1 517	1 634
	Import agents	8	D	D	D	a	D	D	D
	Export agents	16	192 125	4 037	696	131	8 050	-	-
	Manufacturers' agents	526	3 286 325	112 644	25 943	2 406	194 729	5 560	5 752
421	Wholesale trade, durable goods	4 282	35 064 096	2 384 487	609 333	56 129	4 551 477	2 240 847	2 293 671
4211	Motor vehicle & motor vehicle parts & supplies whsle	433	11 372 838	192 183	46 523	5 868	488 473	485 587	488 505
42111	Automobile & other motor vehicle whsle	127	10 260 273	98 419	23 905	2 516	302 832	310 158	299 268
421110	Automobile & other motor vehicle whsle	127	10 260 273	98 419	23 905	2 516	302 832	310 158	299 268
4211101	Automobile & motorcycle whsle	62	5 112 631	35 737	8 892	965	117 463	152 497	148 604
4211102	Bus & recreational vehicle whsle	7	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	11	4 716 987	23 123	5 958	410	117 850	101 589	86 001
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	10	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	37	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	178	844 496	58 266	14 073	1 959	115 738	158 369	166 263
421120	Motor vehicle supplies & new parts whsle	178	844 496	58 266	14 073	1 959	115 738	158 369	166 263
4211201	Motor vehicle supplies & new parts—warehouse distributors	86	348 582	25 142	6 085	940	47 165	44 065	46 746
4211202	Motor vehicle supplies & new parts—jobbers	86	461 386	29 460	7 112	919	62 432	107 262	112 865
4211203	Petroleum products marketing equipment whsle	6	34 528	3 664	876	100	6 141	7 042	6 652
42113	Tire & tube whsle	30	D	D	D	e	D	D	D
421130	Tire & tube whsle	30	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	98	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	98	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	278	1 187 339	120 498	28 835	3 331	226 904	93 413	96 652
42121	Furniture whsle	145	D	D	D	g	D	D	D
421210	Furniture whsle	145	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	51	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	94	D	D	D	g	D	D	D
42122	Home furnishings whsle	133	D	D	D	g	D	D	D
421220	Home furnishings whsle	133	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	20	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	25	98 133	9 856	2 333	308	17 593	5 894	5 926
4212203	Floor coverings whsle	52	D	D	D	f	D	D	D
4212204	Other home furnishings whsle	36	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	221	1 015 191	79 588	19 373	2 561	152 897	99 664	102 931
42131	Lumber, plywood, millwork, & wood panel whsle	97	651 408	46 793	10 984	1 489	87 288	71 558	72 771
421310	Lumber, plywood, millwork, & wood panel whsle	97	651 408	46 793	10 984	1 489	87 288	71 558	72 771
4213101	Lumber without yard whsle	14	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	17	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	66	415 702	30 679	6 598	956	58 346	42 930	50 674
42132	Brick, stone, & related construction materials whsle	42	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	42	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	22	31 456	3 225	640	112	6 817	3 766	4 220
4213202	Sand, gravel, & stone whsle	16	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	29	176 600	9 489	2 163	330	21 169	10 288	11 213
421330	Roofing, siding, & insulation material whsle	29	176 600	9 489	2 163	330	21 169	10 288	11 213
4213301	Roofing, siding, & insulation material whsle	29	176 600	9 489	2 163	330	21 169	10 288	11 213

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MARYLAND—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42139	Other construction materials whsle	53	D	D	D	f	D	D	D
421390	Other construction materials whsle	53	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	10	D	D	D	c	D	D	D
4213902	Other construction materials whsle	43	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	896	6 456 996	907 175	245 998	16 467	1 620 825	407 561	408 137
42141	Photographic equipment & supplies whsle	29	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	29	D	D	D	c	D	D	D
42142	Office equipment whsle	145	D	D	D	h	D	D	D
421420	Office equipment whsle	145	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	349	4 047 298	608 769	172 333	9 136	1 060 733	203 759	196 853
421430	Computer & computer peripheral equipment & software whsle	349	4 047 298	608 769	172 333	9 136	1 060 733	203 759	196 853
4214301	Computer & peripheral equipment whsle	298	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	89	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	209	D	D	D	i	D	D	D
4214302	Computer software (packaged) whsle	51	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	109	407 938	41 158	9 218	1 204	73 732	25 672	27 883
421440	Other commercial equipment whsle	109	407 938	41 158	9 218	1 204	73 732	25 672	27 883
4214401	Restaurant & hotel equipment & supplies whsle	68	306 453	27 890	5 963	859	49 952	14 491	15 302
4214402	Store machines & equipment whsle	41	101 485	13 268	3 255	345	23 780	11 181	12 581
42145	Medical, dental, & hospital equipment & supplies whsle	182	1 195 995	112 364	28 029	2 445	219 786	86 023	83 782
421450	Medical, dental, & hospital equipment & supplies whsle	182	1 195 995	112 364	28 029	2 445	219 786	86 023	83 782
4214501	Surgical, medical, & hospital supplies whsle	163	D	D	D	g	D	D	D
4214502	Dental equipment & supplies whsle	19	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	23	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	23	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	59	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	59	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	11	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	48	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	148	2 025 945	83 891	18 768	2 130	171 048	104 436	113 003
42151	Metal service centers & offices	136	D	D	D	g	D	D	D
421510	Metal service centers & offices	136	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices	111	832 790	59 659	13 254	1 685	117 910	73 153	76 971
42151011	Ferrous metal service centers	67	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices	44	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	25	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	15	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	12	D	D	D	c	D	D	D
421520	Coal & other mineral & ore whsle	12	D	D	D	c	D	D	D
4215201	Coal whsle	6	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	610	5 975 507	367 715	103 436	8 085	652 470	297 795	290 330
42161	Electrical apparatus & equip, wiring supp, & const material whsle	193	1 199 689	85 417	20 664	2 082	146 684	51 216	50 603
421610	Electrical apparatus & equip, wiring supp, & const material whsle	193	1 199 689	85 417	20 664	2 082	146 684	51 216	50 603
42162	Electrical appliance, television & radio set whsle	50	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle	50	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	367	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	367	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	177	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	190	D	D	D	g	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MARYLAND—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	375	D	D	D	h	D	D	D
42171	Hardware whsle	143	552 230	51 685	12 656	1 735	94 460	59 866	54 628
421710	Hardware whsle	143	552 230	51 685	12 656	1 735	94 460	59 866	54 628
42172	Plumbing & heating equipment & supplies (hydronics) whsle	95	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	95	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	114	469 325	43 287	10 033	1 039	79 097	54 590	54 124
421730	Warm air heating & air-conditioning equipment & supplies whsle	114	469 325	43 287	10 033	1 039	79 097	54 590	54 124
42174	Refrigeration equipment & supplies whsle	23	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	906	3 632 202	373 200	86 120	9 569	692 899	450 647	474 266
42181	Construction & mining (except petroleum) machinery & equip whsle	86	849 369	52 139	12 249	1 223	103 203	105 202	126 402
421810	Construction & mining (except petroleum) machinery & equip whsle	86	849 369	52 139	12 249	1 223	103 203	105 202	126 402
42182	Farm & garden machinery & equipment whsle	78	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	78	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	56	184 349	17 940	4 055	701	32 777	57 392	63 991
4218202	Farm machinery & equipment—whsle distributors	13	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	390	1 508 392	160 832	37 048	3 854	298 530	158 898	151 138
421830	Industrial machinery & equipment whsle	390	1 508 392	160 832	37 048	3 854	298 530	158 898	151 138
4218301	Food-processing machinery & equipment whsle	21	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	43	143 921	12 442	2 936	289	21 132	6 194	6 559
42183021	Hydraulic & pneumatic pumps & motors whsle	14	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	29	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	132	609 094	64 259	14 333	1 519	120 095	92 285	79 981
4218304	Metalworking machinery & equipment whsle	24	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	74	263 234	38 231	9 111	976	61 626	19 255	20 813
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	5	29 463	1 628	254	24	4 060	886	2 122
4218307	Other industrial machinery & equipment whsle	91	D	D	D	f	D	D	D
42184	Industrial supplies whsle	166	432 372	45 899	10 474	1 249	90 036	34 827	41 258
421840	Industrial supplies whsle	166	432 372	45 899	10 474	1 249	90 036	34 827	41 258
4218401	General-line industrial supplies whsle	19	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	31	78 049	6 136	1 526	188	12 702	6 276	9 243
4218403	Welding supplies whsle	26	53 139	6 210	1 586	189	12 648	3 882	3 810
4218404	Industrial containers & supplies whsle	23	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	16	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	51	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	134	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	134	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	23	D	D	D	f	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	45	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	17	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	49	D	D	D	f	D	D	D

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MARYLAND—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	52	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	52	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle . . .	24	207 235	32 022	7 743	559	53 689	35 958	30 412
4218602	Marine machinery, equipment, & supplies whsle	23	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	415	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	64	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whsle	64	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	42	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle	42	D	D	D	f	D	D	D
42193	Recyclable material whsle	116	601 694	48 476	11 090	1 687	113 184	24 248	21 178
421930	Recyclable material whsle	116	601 694	48 476	11 090	1 687	113 184	24 248	21 178
4219301	Iron & steel scrap processors & dealers	21	152 660	16 387	3 690	489	46 644	9 582	9 890
42193011	Iron & steel scrap processors (using power processing equipment)	17	D	D	D	e	D	D	D
4219302	Recyclable paper & paperboard whsle	25	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	70	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	61	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	61	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	54	D	D	D	c	D	D	D
4219402	Precious metal (excluding ores) whsle	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	132	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	132	D	D	D	g	D	D	D
4219902	Forest products (except lumber) whsle	14	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	37	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	30	448 210	18 297	4 376	678	34 839	37 103	37 001
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	18	377 878	12 675	3 056	460	25 235	28 783	26 609
42199042	Prerecorded video tapes whsle	12	70 332	5 622	1 320	218	9 604	8 320	10 392
4219905	Fire extinguishers & fire safety equipment whsle	13	20 324	2 461	548	75	4 539	341	347
4219906	Other durable goods whsle	33	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2 001	19 842 554	1 271 787	289 522	36 329	2 468 317	975 674	1 062 621
4221	Paper & paper product whsle	251	2 309 683	190 130	44 249	4 389	332 651	137 857	146 107
42211	Printing & writing paper whsle	31	D	D	D	f	D	D	D
422110	Printing & writing paper whsle	31	D	D	D	f	D	D	D
42212	Stationery & office supplies whsle . . .	138	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle .	138	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	82	880 081	70 432	16 029	1 735	124 988	42 305	46 929
422130	Industrial & personal service paper whsle	82	880 081	70 432	16 029	1 735	124 988	42 305	46 929
4222	Drugs, & druggists' sundries whsle . . .	91	D	D	D	h	D	D	D
42221	Drugs, & druggists' sundries whsle . .	91	D	D	D	h	D	D	D
422210	Drugs, & druggists' sundries whsle	91	D	D	D	h	D	D	D
4222101	General-line drugs whsle	39	854 774	27 697	7 210	912	57 318	89 585	106 856
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	52	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle .	158	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle	37	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	37	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	30	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	60	184 462	21 054	4 495	728	42 529	36 493	55 215
422320	Men's & boys' clothing & furnishings whsle	60	184 462	21 054	4 495	728	42 529	36 493	55 215

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MARYLAND—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle—Con.								
42233	Women's, children's, & infants' clothing & accessories whsle	48	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	48	D	D	D	e	D	D	D
42234	Footwear whsle	13	D	D	D	c	D	D	D
422340	Footwear whsle	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	672	9 278 372	521 248	121 131	16 200	1 013 755	259 698	275 172
42241	General-line grocery whsle	59	2 557 101	139 307	31 302	3 526	252 835	110 042	123 572
422410	General-line grocery whsle	59	2 557 101	139 307	31 302	3 526	252 835	110 042	123 572
4224103	Other general-line grocery whsle	55	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	63	975 537	30 740	6 873	908	65 889	15 338	17 191
422420	Packaged frozen food whsle	63	975 537	30 740	6 873	908	65 889	15 338	17 191
42243	Dairy products, (except dried or canned) whsle	30	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	30	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whsle	28	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	25	341 139	12 659	2 856	359	22 731	1 615	2 748
422440	Poultry & poultry product whsle	25	341 139	12 659	2 856	359	22 731	1 615	2 748
4224402	Poultry & poultry product (except live) whsle	25	341 139	12 659	2 856	359	22 731	1 615	2 748
42245	Confectionery whsle	40	D	D	D	g	D	D	D
422450	Confectionery whsle	40	D	D	D	g	D	D	D
42246	Fish & seafood whsle	97	D	D	D	g	D	D	D
422460	Fish & seafood whsle	97	D	D	D	g	D	D	D
42247	Meat & meat product whsle	42	D	D	D	e	D	D	D
422470	Meat & meat product whsle	42	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	68	647 213	49 007	10 342	1 648	98 143	8 189	8 362
422480	Fresh fruit & vegetable whsle	68	647 213	49 007	10 342	1 648	98 143	8 189	8 362
42249	Other grocery & related products whsle	248	D	D	D	i	D	D	D
422490	Other grocery & related products whsle	248	D	D	D	i	D	D	D
4224901	Coffee, tea, & spice whsle	27	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	55	583 944	65 238	15 965	2 338	120 659	16 284	16 607
4224903	Soft drinks whsle	48	609 145	64 534	15 172	1 909	126 667	10 974	11 080
4224904	Canned goods whsle	25	148 151	12 310	3 531	565	19 175	14 189	6 494
4224905	Food & beverage basic materials whsle	14	177 652	9 108	2 309	256	21 971	24 131	22 450
4224906	Other grocery specialties whsle	79	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	50	425 816	5 876	1 267	429	18 109	27 703	33 574
42251	Grain & field bean whsle	24	304 217	3 679	737	135	12 173	24 857	28 318
422510	Grain & field bean whsle	24	304 217	3 679	737	135	12 173	24 857	28 318
42252	Livestock whsle	15	D	D	D	c	D	D	D
422520	Livestock whsle	15	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	11	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	11	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	185	736 638	72 639	17 177	1 788	142 802	32 645	34 916
42261	Plastics materials & basic forms & shapes whsle	38	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	38	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	147	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	147	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	16	44 191	10 454	2 541	269	19 598	4 343	4 478
4226902	Other chemical & allied products whsle	131	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	78	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	45	1 046 024	31 832	7 709	1 005	79 100	76 908	67 953
422710	Petroleum bulk stations & terminals	45	1 046 024	31 832	7 709	1 005	79 100	76 908	67 953
4227101	Petroleum bulk stations & terminals (except LP)	42	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	32	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	10	655 148	10 741	2 659	392	32 400	54 759	43 522
4227102	Liquefied petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	33	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	33	D	D	D	e	D	D	D

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MARYLAND—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle.....	80	D	D	D	h	D	D	D
42281	Beer & ale whsle.....	41	549 951	54 976	12 950	1 463	104 944	37 807	37 630
422810	Beer & ale whsle.....	41	549 951	54 976	12 950	1 463	104 944	37 807	37 630
42282	Wine & distilled alcoholic beverage whsle.....	39	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle.....	39	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle....	39	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle.....	436	D	D	D	i	D	D	D
42291	Farm supplies whsle.....	50	301 119	21 051	4 638	657	41 205	36 854	41 382
422910	Farm supplies whsle.....	50	301 119	21 051	4 638	657	41 205	36 854	41 382
4229101	Farm supplies—farm dealers...	20	64 064	3 651	791	156	9 358	7 310	8 171
4229102	Farm supplies—whsle distributors.....	30	237 055	17 400	3 847	501	31 847	29 544	33 211
42292	Book, periodical, & newspaper whsle.....	88	521 267	44 398	10 914	1 661	90 919	45 828	47 140
422920	Book, periodical, & newspaper whsle.....	88	521 267	44 398	10 914	1 661	90 919	45 828	47 140
42293	Flower, nursery stock, & florists' supplies whsle.....	53	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle.....	53	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle...	20	626 323	20 513	5 607	899	37 807	29 184	33 823
422940	Tobacco & tobacco product whsle.	20	626 323	20 513	5 607	899	37 807	29 184	33 823
42295	Paint, varnish, & supplies whsle....	51	188 091	15 441	3 528	488	32 041	20 368	21 340
422950	Paint, varnish, & supplies whsle....	51	188 091	15 441	3 528	488	32 041	20 368	21 340
4229501	Paint, varnish, & supplies whsle.....	51	188 091	15 441	3 528	488	32 041	20 368	21 340
42299	Other miscellaneous nondurable goods whsle.....	174	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle.....	174	D	D	D	f	D	D	D
4229901	Art goods whsle.....	54	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle.....	47	145 721	11 382	2 422	294	21 284	4 873	7 776
4229904	Other nondurable goods whsle....	71	D	D	D	e	D	D	D
	Merchant wholesalers.....	5 056	31 714 947	2 542 889	595 449	71 368	4 962 979	2 739 842	2 913 627
421	Wholesale trade, durable goods.....	3 431	19 402 220	1 555 118	363 664	42 021	3 047 307	1 870 930	1 951 108
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	396	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle.....	116	4 883 406	82 872	19 849	2 049	252 700	282 210	274 125
421110	Automobile & other motor vehicle whsle.....	116	4 883 406	82 872	19 849	2 049	252 700	282 210	274 125
4211101	Automobile & motorcycle whsle..	56	3 291 700	25 918	6 680	581	75 328	124 549	123 461
4211102	Bus & recreational vehicle whsle.....	6	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle.....	8	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle.....	9	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle.....	37	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle.....	155	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle.....	155	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors..	78	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	71	D	D	D	f	D	D	D
4211203	Petroleum products marketing equipment whsle.....	6	34 528	3 664	876	100	6 141	7 042	6 652
42113	Tire & tube whsle.....	27	D	D	D	e	D	D	D
421130	Tire & tube whsle.....	27	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle...	98	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle..	98	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle...	206	D	D	D	h	D	D	D
42121	Furniture whsle.....	94	D	D	D	g	D	D	D
421210	Furniture whsle.....	94	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle.....	26	D	D	D	c	D	D	D
4212102	Office & business furniture whsle.....	68	D	D	D	g	D	D	D
42122	Home furnishings whsle.....	112	D	D	D	g	D	D	D
421220	Home furnishings whsle.....	112	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle.....	14	16 145	2 743	745	97	5 874	5 252	5 719
4212202	Linens, domestics, draperies, & curtains whsle.....	22	D	D	D	e	D	D	D
4212203	Floor coverings whsle.....	48	D	D	D	f	D	D	D
4212204	Other home furnishings whsle....	28	D	D	D	e	D	D	D

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MARYLAND—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	166	844 920	71 681	17 429	2 309	134 022	88 855	92 623
42131	Lumber, plywood, millwork, & wood panel whsle	80	612 173	44 583	10 444	1 414	82 274	67 088	70 208
421310	Lumber, plywood, millwork, & wood panel whsle	80	612 173	44 583	10 444	1 414	82 274	67 088	70 208
4213101	Lumber without yard whsle	14	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	17	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	49	376 467	28 469	6 058	881	53 332	38 460	48 111
42132	Brick, stone, & related construction materials whsle	24	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	24	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	10	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	11	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	18	110 540	7 123	1 582	265	15 911	7 806	7 994
421330	Roofing, siding, & insulation material whsle	18	110 540	7 123	1 582	265	15 911	7 806	7 994
4213301	Roofing, siding, & insulation material whsle	18	110 540	7 123	1 582	265	15 911	7 806	7 994
42139	Other construction materials whsle ..	44	D	D	D	e	D	D	D
421390	Other construction materials whsle	44	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	9	D	D	D	c	D	D	D
4213902	Other construction materials whsle	35	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	725	3 659 610	401 911	93 975	9 570	743 144	253 694	273 797
42141	Photographic equipment & supplies whsle	25	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	25	D	D	D	c	D	D	D
42142	Office equipment whsle	126	D	D	D	g	D	D	D
421420	Office equipment whsle	126	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	284	D	D	D	h	D	D	D
421430	Computer & computer peripheral equipment & software whsle	284	D	D	D	h	D	D	D
4214301	Computer & peripheral equipment whsle	235	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	63	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	172	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	49	D	D	D	e	D	D	D
42144	Other commercial equipment whsle ..	84	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	84	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	49	176 604	23 595	5 005	764	40 969	13 254	14 021
4214402	Store machines & equipment whsle	35	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	141	898 778	85 737	21 159	2 036	168 719	80 302	78 087
421450	Medical, dental, & hospital equipment & supplies whsle	141	898 778	85 737	21 159	2 036	168 719	80 302	78 087
4214501	Surgical, medical, & hospital supplies whsle	125	D	D	D	g	D	D	D
4214502	Dental equipment & supplies whsle	16	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	21	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	21	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	44	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	44	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	9	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	35	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	117	1 432 748	65 979	13 966	1 713	121 538	79 886	85 994
42151	Metal service centers & offices	108	D	D	D	g	D	D	D
421510	Metal service centers & offices ..	108	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices	89	D	D	D	g	D	D	D
42151011	Ferrous metal service centers	58	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices ..	31	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	19	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	14	D	D	D	c	D	D	D

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MARYLAND—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle—Con.								
42152	Coal & other mineral & ore whsle . . .	9	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle . . .	9	D	D	D	b	D	D	D
4215201	Coal whsle	4	D	D	D	a	D	D	D
4215202	Other mineral & ore whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	391	D	D	D	i	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	113	D	D	D	g	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	113	D	D	D	g	D	D	D
42162	Electrical appliance, television & radio set whsle	36	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle	36	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	242	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle	242	D	D	D	h	D	D	D
4216901	Communications equipment & supplies whsle	109	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	133	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	305	D	D	D	h	D	D	D
42171	Hardware whsle	126	298 083	42 242	10 372	1 430	75 550	47 001	44 799
421710	Hardware whsle	126	298 083	42 242	10 372	1 430	75 550	47 001	44 799
42172	Plumbing & heating equipment & supplies (hydronics) whsle	67	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	67	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	92	312 671	29 844	6 980	778	57 038	50 408	49 795
421730	Warm air heating & air-conditioning equipment & supplies whsle	92	312 671	29 844	6 980	778	57 038	50 408	49 795
42174	Refrigeration equipment & supplies whsle	20	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	759	2 709 795	312 827	71 965	8 378	591 850	408 209	433 013
42181	Construction & mining (except petroleum) machinery & equip whsle	75	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	75	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	71	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	71	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	56	184 349	17 940	4 055	701	32 777	57 392	63 991
4218202	Farm machinery & equipment—whsle distributors	9	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	313	1 211 455	147 642	34 282	3 576	276 349	156 775	149 265
421830	Industrial machinery & equipment whsle	313	1 211 455	147 642	34 282	3 576	276 349	156 775	149 265
4218301	Food-processing machinery & equipment whsle	17	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	36	D	D	D	c	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	9	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	27	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	96	470 917	59 201	13 260	1 414	110 657	91 950	79 614
4218304	Metalworking machinery & equipment whsle	21	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	68	248 279	36 786	8 734	948	59 321	19 025	20 510
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	4	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	71	D	D	D	f	D	D	D

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MARYLAND—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	141	327 527	39 928	8 899	1 115	76 654	32 125	38 354
421840	Industrial supplies whsle	141	327 527	39 928	8 899	1 115	76 654	32 125	38 354
4218401	General-line industrial supplies whsle	18	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	28	D	D	D	c	D	D	D
4218403	Welding supplies whsle	23	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	19	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	12	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	41	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	123	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	123	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	23	D	D	D	f	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	41	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	16	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	43	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	36	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	36	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	16	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	15	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	366	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	55	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	55	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	40	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle	40	D	D	D	f	D	D	D
42193	Recyclable material whsle	112	D	D	D	g	D	D	D
421930	Recyclable material whsle	112	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	21	152 660	16 387	3 690	489	46 644	9 582	9 890
42193011	Iron & steel scrap processors (using power processing equipment)	17	D	D	D	e	D	D	D
4219302	Recyclable paper & paperboard whsle	23	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	68	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	57	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	57	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	50	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	102	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	102	D	D	D	g	D	D	D
4219902	Forest products (except lumber) whsle	11	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	30	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	23	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	11	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	12	70 332	5 622	1 320	218	9 604	8 320	10 392
4219905	Fire extinguishers & fire safety equipment whsle	8	D	D	D	b	D	D	D
4219906	Other durable goods whsle	26	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1 625	12 312 727	987 771	231 785	29 347	1 915 672	868 912	962 519
4221	Paper & paper product whsle	206	1 649 788	170 414	39 549	3 967	294 121	130 012	137 976
42211	Printing & writing paper whsle	26	D	D	D	f	D	D	D
422110	Printing & writing paper whsle	26	D	D	D	f	D	D	D
42212	Stationery & office supplies whsle	109	526 629	67 470	15 328	1 577	111 147	52 701	55 833
422120	Stationery & office supplies whsle	109	526 629	67 470	15 328	1 577	111 147	52 701	55 833
42213	Industrial & personal service paper whsle	71	D	D	D	g	D	D	D
422130	Industrial & personal service paper whsle	71	D	D	D	g	D	D	D

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MARYLAND—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle	81	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	81	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	81	D	D	D	g	D	D	D
4222101	General-line drugs whsle	39	854 774	27 697	7 210	912	57 318	89 585	106 856
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	42	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	134	354 091	36 019	7 566	1 204	70 417	45 226	65 832
42231	Piece goods, notions, & other dry goods whsle	31	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	31	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	25	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	55	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	55	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	39	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	39	D	D	D	e	D	D	D
42234	Footwear whsle	9	D	D	D	c	D	D	D
422340	Footwear whsle	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	523	5 079 856	365 586	84 002	11 779	716 318	237 399	252 245
42241	General-line grocery whsle	50	1 824 101	114 481	27 563	3 041	212 869	100 146	113 370
422410	General-line grocery whsle	50	1 824 101	114 481	27 563	3 041	212 869	100 146	113 370
4224103	Other general-line grocery whsle	46	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	43	330 241	19 603	3 888	648	41 116	15 008	16 833
422420	Packaged frozen food whsle	43	330 241	19 603	3 888	648	41 116	15 008	16 833
42243	Dairy products, (except dried or canned) whsle	23	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	23	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	21	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	21	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	21	D	D	D	e	D	D	D
4224402	Poultry & poultry product (except live) whsle	21	D	D	D	e	D	D	D
42245	Confectionery whsle	26	D	D	D	e	D	D	D
422450	Confectionery whsle	26	D	D	D	e	D	D	D
42246	Fish & seafood whsle	94	D	D	D	g	D	D	D
422460	Fish & seafood whsle	94	D	D	D	g	D	D	D
42247	Meat & meat product whsle	35	264 172	15 463	3 007	438	28 706	5 710	6 080
422470	Meat & meat product whsle	35	264 172	15 463	3 007	438	28 706	5 710	6 080
42248	Fresh fruit & vegetable whsle	64	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	64	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	167	1 139 783	107 757	26 162	3 819	215 082	83 686	78 126
422490	Other grocery & related products whsle	167	1 139 783	107 757	26 162	3 819	215 082	83 686	78 126
4224901	Coffee, tea, & spice whsle	23	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	29	338 537	43 360	10 153	1 537	76 040	14 191	14 163
4224903	Soft drinks whsle	28	D	D	D	f	D	D	D
4224904	Canned goods whsle	20	D	D	D	f	D	D	D
4224905	Food & beverage basic materials whsle	8	114 003	7 746	1 981	222	19 180	22 754	21 423
4224906	Other grocery specialties whsle	59	448 198	24 622	5 887	815	56 830	26 888	29 799
4225	Farm-product raw material whsle	35	D	D	D	c	D	D	D
42251	Grain & field bean whsle	24	304 217	3 679	737	135	12 173	24 857	28 318
422510	Grain & field bean whsle	24	304 217	3 679	737	135	12 173	24 857	28 318
42252	Livestock whsle	7	D	D	D	b	D	D	D
422520	Livestock whsle	7	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	4	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	142	456 617	52 090	11 906	1 320	102 591	30 008	31 570
42261	Plastics materials & basic forms & shapes whsle	31	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	31	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	111	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	111	D	D	D	f	D	D	D
4226901	Industrial gases (except LP) whsle	14	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	97	D	D	D	f	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MARYLAND—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
42271	whsle	64	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	35	363 113	25 597	5 975	833	59 969	19 643	20 071
4227101	Petroleum bulk stations & terminals	35	363 113	25 597	5 975	833	59 969	19 643	20 071
42271011	terminals (except LP)	32	D	D	D	f	D	D	D
4227102	Petroleum bulk stations (except LP)	28	D	D	D	f	D	D	D
42272	Liquefied petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	29	D	D	D	e	D	D	D
4228	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	29	D	D	D	e	D	D	D
42281	Beer, wine, & distilled alcoholic beverage whsle	69	D	D	D	h	D	D	D
422810	Beer & ale whsle	41	549 951	54 976	12 950	1 463	104 944	37 807	37 630
42282	Beer & ale whsle	41	549 951	54 976	12 950	1 463	104 944	37 807	37 630
422820	Wine & distilled alcoholic beverage whsle	28	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic beverage whsle	28	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	28	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle	371	1 513 374	121 250	29 175	4 714	246 354	145 257	163 001
42291	Farm supplies whsle	40	236 342	18 654	4 028	565	36 182	31 940	36 395
4229101	Farm supplies whsle	40	236 342	18 654	4 028	565	36 182	31 940	36 395
4229101	Farm supplies—farm dealers ...	15	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	25	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	74	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	74	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	50	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	50	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle ...	19	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle ..	19	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	36	D	D	D	e	D	D	D
4229501	Paint, varnish, & supplies whsle	36	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	152	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	152	D	D	D	f	D	D	D
4229901	Art goods whsle	46	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	40	49 027	10 332	2 202	260	19 403	4 872	7 775
4229904	Other nondurable goods whsle ..	64	D	D	D	e	D	D	D
Manufacturers' sales branches and sales offices ..		460	16 745 693	926 169	261 053	16 431	1 723 728	459 400	424 822
421	Wholesale trade, durable goods	291	11 611 296	707 491	217 601	11 354	1 281 356	364 457	337 208
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	8	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
421220	Home furnishings whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	24	101 144	5 941	1 425	205	14 999	10 587	10 096
42132	Brick, stone, & related construction materials whsle	11	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	11	D	D	D	b	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MARYLAND—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	79	2 346 355	487 565	147 644	6 592	846 176	153 341	133 951
42142	Office equipment whsle	12	D	D	D	e	D	D	D
421420	Office equipment whsle	12	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	48	1 938 432	440 396	134 227	5 731	756 041	136 591	116 583
421430	Computer & computer peripheral equipment & software whsle	48	1 938 432	440 396	134 227	5 731	756 041	136 591	116 583
4214301	Computer & peripheral equipment whsle	48	1 938 432	440 396	134 227	5 731	756 041	136 591	116 583
42143011	Computers & peripheral equipment for resale	18	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	30	D	D	D	i	D	D	D
42144	Other commercial equipment whsle	6	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	14	D	D	D	e	D	D	D
42151	Metal service centers & offices	12	D	D	D	e	D	D	D
421510	Metal service centers & offices	12	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	10	347 535	9 693	2 733	259	22 127	23 506	25 971
42151011	Ferrous metal service centers	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	89	2 599 408	113 182	42 882	2 288	197 731	39 404	37 721
42161	Electrical apparatus & equip, wiring supp, & const material whsle	30	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	30	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	56	2 038 236	86 328	36 248	1 749	147 704	26 474	24 367
421690	Other electronic parts & equipment whsle	56	2 038 236	86 328	36 248	1 749	147 704	26 474	24 367
4216901	Communications equipment & supplies whsle	42	1 618 422	79 216	34 442	1 648	130 749	24 656	22 369
4216902	Electronic parts (excluding communications equipment) whsle	14	419 814	7 112	1 806	101	16 955	1 818	1 998
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	277 102	12 242	3 114	355	25 263	17 492	14 162
42171	Hardware whsle	2	D	D	D	c	D	D	D
421710	Hardware whsle	2	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	48	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	17	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	17	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	13	D	D	D	c	D	D	D
421840	Industrial supplies whsle	13	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	3	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	e	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories' (\$1,000)	End-of-1997 inventories' (\$1,000)
MARYLAND—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . .	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	169	5 134 397	218 678	43 452	5 077	442 372	94 943	87 614
4221	Paper & paper product whsle	21	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	16	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle . . .	16	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	3	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	3	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle . . .	5	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	66	2 441 594	110 293	27 145	3 203	223 456	11 813	12 099
42242	Packaged frozen food whsle	7	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	b	D	D	D
42245	Confectionery whsle	5	D	D	D	f	D	D	D
422450	Confectionery whsle	5	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	47	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	47	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	3	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	17	D	D	D	f	D	D	D
4224903	Soft drinks whsle	19	D	D	D	g	D	D	D
4224906	Other grocery specialties whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	29	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	29	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	29	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	27	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	10	682 911	6 235	1 734	172	19 131	57 265	47 882
422710	Petroleum bulk stations & terminals	10	682 911	6 235	1 734	172	19 131	57 265	47 882
4227101	Petroleum bulk stations & terminals (except LP)	10	682 911	6 235	1 734	172	19 131	57 265	47 882
42271012	Petroleum bulk terminals (except LP)	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	27	D	D	D	e	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	5	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	8	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	8	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	11	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	11	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	11	D	D	D	b	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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MARYLAND—Con.									
	Agents, brokers, and commission merchants	767	6 446 010	187 216	42 353	4 659	333 087	17 279	17 843
421	Wholesale trade, durable goods	560	4 050 580	121 878	28 068	2 754	222 814	5 460	5 355
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	4	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	70	D	D	D	e	D	D	D
42121	Furniture whsle	50	D	D	D	c	D	D	D
421210	Furniture whsle	50	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	25	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	25	D	D	D	c	D	D	D
42122	Home furnishings whsle	20	107 396	3 033	824	107	7 150	73	70
421220	Home furnishings whsle	20	107 396	3 033	824	107	7 150	73	70
4212201	Household china, glassware, & crockery whsle	6	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	3	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	8	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	31	69 127	1 966	519	47	3 876	222	212
42131	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	92	451 031	17 699	4 379	305	31 505	526	389
42143	Computer & computer peripheral equipment & software whsle	17	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	17	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	15	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	8	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	19	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	19	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	16	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	32	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	32	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	29	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	12	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	12	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	10	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	17	D	D	D	b	D	D	D
42151	Metal service centers & offices	16	D	D	D	b	D	D	D
421510	Metal service centers & offices	16	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	12	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	11	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D

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MARYLAND—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	130	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	50	446 942	15 413	3 579	329	26 153	166	79
421610	Electrical apparatus & equip, wiring supp, & const material whsle	50	446 942	15 413	3 579	329	26 153	166	79
42162	Electrical appliance, television & radio set whsle	11	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	69	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	69	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	26	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	43	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	60	D	D	D	e	D	D	D
42171	Hardware whsle	15	D	D	D	c	D	D	D
421710	Hardware whsle	15	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	26	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	26	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	99	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	60	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	60	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	30	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
42184	Industrial supplies whsle	12	D	D	D	b	D	D	D
421840	Industrial supplies whsle	12	D	D	D	b	D	D	D
4218403	Welding supplies whsle	1	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	8	12 246	627	153	20	1 082	—	—
421850	Service establishment equipment & supplies whsle	8	12 246	627	153	20	1 082	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	10	112 256	1 389	160	17	2 831	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	10	112 256	1 389	160	17	2 831	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	43	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	25	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	25	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	b	D	D	D
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle	3	D	D	D	b	D	D	D
4219906	Other durable goods whsle	7	D	D	D	a	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MARYLAND—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods	207	2 395 430	65 338	14 285	1 905	110 273	11 819	12 488
4221	Paper & paper product whsle	24	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	13	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .	13	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	10	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	10	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	19	D	D	D	b	D	D	D
4224	Grocery & related products whsle	83	1 756 922	45 369	9 984	1 218	73 981	10 486	10 828
42241	General-line grocery whsle	9	733 000	24 826	3 739	485	39 966	9 896	10 202
422410	General-line grocery whsle	9	733 000	24 826	3 739	485	39 966	9 896	10 202
4224103	Other general-line grocery whsle	9	733 000	24 826	3 739	485	39 966	9 896	10 202
42242	Packaged frozen food whsle	13	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	13	D	D	D	c	D	D	D
42245	Confectionery whsle	9	D	D	D	e	D	D	D
422450	Confectionery whsle	9	D	D	D	e	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	34	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	34	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	13	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	15	D	D	D	e	D	D	D
42259	Other farm product raw material whsle	7	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	7	66 799	1 630	264	22	2 364	231	526
422610	Plastics materials & basic forms & shapes whsle	7	66 799	1 630	264	22	2 364	231	526
42269	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	38	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	4	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle . .	4	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	20	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	20	D	D	D	b	D	D	D
4229901	Art goods whsle	8	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	7	96 694	1 050	220	34	1 881	1	1

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MARYLAND									
42	Wholesale trade	4.2	2.5	7.2	3.3	—	1.6	.1	.6
421	Wholesale trade, durable goods	4.1	2.7	7.4	3.7	—	1.7	.2	.4
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.8	.8	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	.4	.2	.8	.5	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	.4	.2	.8	.5	D	D	D	D
4211101	Automobile & motorcycle whsle .....	.6	.1	.9	.2	—	—	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle ..	.1	—	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	4.1	6.3	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	4.1	6.3	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	4.1	2.6	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	2.5	9.6	D	D	D	D	—	—
4211203	Petroleum products marketing equipment whsle	24.2	—	24.2	—	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	7.6	1.5	D	D	D	D	D	D
42121	Furniture whsle	D	D	D	D	—	—	D	D
421210	Furniture whsle	D	D	D	D	—	—	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	—	—	D	D
4212102	Office & business furniture whsle	D	D	D	D	—	—	D	D
42122	Home furnishings whsle	D	D	D	D	D	D	—	—
421220	Home furnishings whsle	D	D	D	D	D	D	—	—
4212201	Household china, glassware, & crockery whsle	D	D	5.7	10.5	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whsle	21.9	1.1	D	D	—	—	D	D
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	10.8	2.7	12.9	2.5	—	5.2	.6	2.1
42131	Lumber, plywood, millwork, & wood panel whsle	4.9	2.8	5.1	2.1	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4.9	2.8	5.1	2.1	—	—	D	D
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	2.3	4.0	2.5	2.9	—	—	D	D
42132	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle .....	.1	10.7	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle	10.6	.3	16.9	.4	—	—	D	D
421330	Roofing, siding, & insulation material whsle ..	10.6	.3	16.9	.4	—	—	D	D
4213301	Roofing, siding, & insulation material whsle	10.6	.3	16.9	.4	—	—	D	D
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	2.8	5.7	4.9	7.6	—	3.7	.1	.2
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	D	D	D	D	D	D	—	—
421420	Office equipment whsle	D	D	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	2.4	5.4	D	D	—	2.2	D	D
421430	Computer & computer peripheral equipment & software whsle	2.4	5.4	D	D	—	2.2	D	D
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	—	2.2	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	D	D
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	D	D
4214302	Computer software (packaged) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MARYLAND—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	8.8	8.3	D	D	D	D	D	D
421440	Other commercial equipment whsle	8.8	8.3	D	D	D	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle								
4214402	Store machines & equipment whsle	5.3	8.0	9.2	13.5	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	19.5	9.4	D	D	—	—	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1.7	6.2	2.3	4.9	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	1.7	6.2	2.3	4.9	D	D	D	D
4214502	Dental equipment & supplies whsle	D	D	D	D	D	D	D	D
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	D	D
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	D	D
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	D	D
4215	Metal & mineral (except petroleum) whsle	33.6	3.5	47.5	3.9	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
421510	Metal service centers & offices	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	4.6	8.0	D	D	—	4.2	D	D
42151011	Ferrous metal service centers	D	D	D	D	D	D	—	—
42151012	Ferrous metal sales offices	D	D	D	D	—	—	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	D	D
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	D	D
4215201	Coal whsle	D	D	D	D	—	—	—	—
4215202	Other mineral & ore whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle . . . . .	.7	2.3	D	D	—	2.4	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.5	2.7	D	D	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.5	2.7	D	D	D	D	—	—
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	D	D
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	—	1.5	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	1.5	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	—	1.4	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	1.9	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	1.5	D	D
42171	Hardware whsle	1.5	3.5	2.7	6.4	D	D	D	D
421710	Hardware whsle	1.5	3.5	2.7	6.4	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2.1	11.1	3.2	14.5	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	2.1	11.1	3.2	14.5	D	D	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	4.0	2.6	5.2	2.9	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	.5	1.6	D	D	D	D	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	.5	1.6	D	D	D	D	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
4218201	Farm machinery & equipment—farm dealers	20.3	2.0	20.3	2.0	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MARYLAND—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	3.0	3.5	3.7	3.7	D	D	D	D
421830	Industrial machinery & equipment whsle	3.0	3.5	3.7	3.7	D	D	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	1.4	4.9	D	D	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	—	—	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	3.1	4.0	3.7	4.8	D	D	D	D
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	1.1	4.5	1.1	4.7	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	—	.3	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
42184	Industrial supplies whsle	5.0	1.2	6.7	.3	D	D	D	D
421840	Industrial supplies whsle	5.0	1.2	6.7	.3	D	D	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	1.6	.8	D	D	—	—	—	—
4218403	Welding supplies whsle	—	—	D	D	—	—	D	D
4218404	Industrial containers & supplies whsle	D	D	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	D	D	7.9	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	D	D	7.9	—
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	D	D	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	D	D	.5	.6
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	D	D	.5	.6
4218601	Aircraft & aeronautical equipment & supplies whsle . . . . .	.1	2.4	D	D	—	—	D	D
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	6.8	2.1	D	D	—	—	—	—
421930	Recyclable material whsle	6.8	2.1	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	2.4	2.5	2.4	2.5	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
4219902	Forest products (except lumber) whsle	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle . . . . .	.5	.7	D	D	—	—	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	—	.8	D	D	—	—	D	D
42199042	Prerecorded video tapes whsle	3.2	—	3.2	—	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	3.8	11.4	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MARYLAND—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	4.3	2.1	6.9	2.7	—	1.4	—	.9
4221	Paper & paper product whsle	1.9	2.8	2.7	3.0	D	D	D	D
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	5.6	1.4	D	D	D	D
422120	Stationery & office supplies whsle	D	D	5.6	1.4	D	D	D	D
42213	Industrial & personal service paper whsle	1.7	1.8	D	D	D	D	D	D
422130	Industrial & personal service paper whsle	1.7	1.8	D	D	D	D	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	—	—
4222101	General-line drugs whsle	2.2	.3	2.2	.3	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	—	—
4223	Apparel, piece goods, & notions whsle	D	D	11.1	5.1	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	—	—
4223101	Piece goods—jobbers	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	16.3	14.6	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	16.3	14.6	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	6.5	1.6	11.9	2.5	—	.4	—	.3
42241	General-line grocery whsle .....	.7	.5	1.0	.8	—	—	—	—
422410	General-line grocery whsle .....	.7	.5	1.0	.8	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	.7	3.4	2.0	9.7	D	D	D	D
422420	Packaged frozen food whsle .....	.7	3.4	2.0	9.7	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	17.5	—	D	D	—	—	—	—
422440	Poultry & poultry product whsle	17.5	—	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	17.5	—	D	D	—	—	—	—
42245	Confectionery whsle	D	D	D	D	D	D	D	D
422450	Confectionery whsle	D	D	D	D	D	D	D	D
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	65.6	.1	—	—	D	D
422470	Meat & meat product whsle	D	D	65.6	.1	—	—	D	D
42248	Fresh fruit & vegetable whsle	9.6	2.5	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	9.6	2.5	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	19.3	5.8	D	D	D	D
422490	Other grocery & related products whsle	D	D	19.3	5.8	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	25.4	.7	43.7	.8	D	D	—	—
4224903	Soft drinks whsle	7.6	1.2	D	D	D	D	—	—
4224904	Canned goods whsle	6.5	.5	D	D	—	—	—	—
4224905	Food & beverage basic materials whsle	—	—	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	2.1	12.1	D	D	D	D
4225	Farm-product raw material whsle	1.2	3.8	D	D	—	—	D	D
42251	Grain & field bean whsle .....	.1	1.9	.1	1.9	—	—	—	—
422510	Grain & field bean whsle .....	.1	1.9	.1	1.9	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	D	D
422590	Other farm product raw material whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle	1.4	8.4	2.3	8.4	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
422690	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4226901	Industrial gases (except LP) whsle .....	.2	1.3	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MARYLAND—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	.6	—	1.8	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	.6	—	1.8	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	—	—	—	—	D	D	—	—
4227102	Liquefied petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	D	D	D	D
42281	Beer & ale whsle	2.7	2.7	2.7	2.7	—	—	—	—
422810	Beer & ale whsle	2.7	2.7	2.7	2.7	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	4.7	3.4	D	D	D	D
42291	Farm supplies whsle	1.1	.8	1.4	1.0	D	D	—	—
422910	Farm supplies whsle	1.1	.8	1.4	1.0	D	D	—	—
4229101	Farm supplies—farm dealers	5.0	3.7	D	D	D	D	—	—
4229102	Farm supplies—whsle distributors	—	—	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	2.9	2.6	D	D	D	D	—	—
422920	Book, periodical, & newspaper whsle	2.9	2.6	D	D	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	.1	1.6	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle .....	.1	1.6	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	.4	4.1	D	D	D	D	D	D
422950	Paint, varnish, & supplies whsle .....	.4	4.1	D	D	D	D	D	D
4229501	Paint, varnish, & supplies whsle .....	.4	4.1	D	D	D	D	D	D
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	D	D	D	D	—	—	D	D
4229902	General merchandise (nondurable goods) whsle	10.0	2.7	29.7	8.0	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
CUMBERLAND, MD-WV MSA									
42	Wholesale trade	89	291 557	26 794	6 181	1 014	54 495	16 237	16 658
421	Wholesale trade, durable goods	58	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	b	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	
421130	Tire & tube whsle	3	D	D	D	b	D	D	
4214	Professional & commercial equipment & supplies whsle	10	13 929	3 409	940	152	6 702	1 743	1 623
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	
421840	Industrial supplies whsle	7	D	D	D	b	D	D	
4219	Miscellaneous durable goods whsle	7	D	D	D	c	D	D	D
42193	Recyclable material whsle	2	D	D	D	c	D	D	
421930	Recyclable material whsle	2	D	D	D	c	D	D	
422	Wholesale trade, nondurable goods	31	D	D	D	e	D	D	D
4224	Grocery & related products whsle	14	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	10	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	c	D	D	D
4224903	Soft drinks whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
Merchant wholesalers		80	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	53	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	13 929	3 409	940	152	6 702	1 743	1 623
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	
421840	Industrial supplies whsle	7	D	D	D	b	D	D	
4219	Miscellaneous durable goods whsle	6	D	D	D	c	D	D	D
42193	Recyclable material whsle	2	D	D	D	c	D	D	
421930	Recyclable material whsle	2	D	D	D	c	D	D	
422	Wholesale trade, nondurable goods	27	D	D	D	e	D	D	D
4224	Grocery & related products whsle	11	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices		7	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		2	D	D	D	a	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA								
42	Wholesale trade	9 964	D	D	D	m	D	D	D
421	Wholesale trade, durable goods	6 543	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	596	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	170	D	D	D	h	D	D	D
421110	Automobile & other motor vehicle whsle	170	D	D	D	h	D	D	D
4211101	Automobile & motorcycle whsle	84	D	D	D	g	D	D	D
4211102	Bus & recreational vehicle whsle	13	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	12	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	48	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	255	D	D	D	h	D	D	D
421120	Motor vehicle supplies & new parts whsle	255	D	D	D	h	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	105	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	138	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	12	50 164	3 342	713	69	6 478	1 148	1 392
42113	Tire & tube whsle	30	D	D	D	e	D	D	D
421130	Tire & tube whsle	30	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	141	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	141	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	357	D	D	D	h	D	D	D
42121	Furniture whsle	186	D	D	D	g	D	D	D
421210	Furniture whsle	186	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	88	D	D	D	f	D	D	D
4212102	Office & business furniture whsle	98	D	D	D	g	D	D	D
42122	Home furnishings whsle	171	D	D	D	g	D	D	D
421220	Home furnishings whsle	171	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	34	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	37	D	D	D	f	D	D	D
4212203	Floor coverings whsle	50	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	50	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	290	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	115	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	115	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	16	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	23	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	76	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	54	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	54	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	22	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle	17	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	15	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	49	D	D	D	f	D	D	D
421330	Roofing, siding, & insulation material whsle	49	D	D	D	f	D	D	D
4213301	Roofing, siding, & insulation material whsle	49	D	D	D	f	D	D	D
42139	Other construction materials whsle	72	D	D	D	f	D	D	D
421390	Other construction materials whsle	72	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	13	D	D	D	e	D	D	D
4213902	Other construction materials whsle	59	D	D	D	f	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle.....	1 111	D	D	D	j	D	D	D
42141	Photographic equipment & supplies whsle.....	25	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle.....	25	D	D	D	e	D	D	D
42142	Office equipment whsle.....	190	D	D	D	h	D	D	D
421420	Office equipment whsle.....	190	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	362	D	D	D	i	D	D	D
421430	Computer & computer peripheral equipment & software whsle.....	362	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle.....	298	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale.....	112	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use.....	186	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle.....	64	D	D	D	g	D	D	D
42144	Other commercial equipment whsle.....	134	D	D	D	g	D	D	D
421440	Other commercial equipment whsle.....	134	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle.....	74	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle.....	60	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle.....	284	D	D	D	h	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle.....	284	D	D	D	h	D	D	D
4214501	Surgical, medical, & hospital supplies whsle.....	252	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle.....	32	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle.....	29	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle.....	29	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle.....	87	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle.....	87	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle.....	13	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle.....	74	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle.....	351	D	D	D	h	D	D	D
42151	Metal service centers & offices.....	339	D	D	D	h	D	D	D
421510	Metal service centers & offices.....	339	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices.....	279	D	D	D	h	D	D	D
42151011	Ferrous metal service centers.....	184	D	D	D	h	D	D	D
42151012	Ferrous metal sales offices.....	95	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices.....	60	D	D	D	f	D	D	D
42151021	Nonferrous metal service centers.....	35	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices.....	25	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle.....	12	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle.....	12	D	D	D	b	D	D	D
4215201	Coal whsle.....	7	D	D	D	b	D	D	D
4216	Electrical goods whsle.....	950	D	D	D	j	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle.....	370	D	D	D	h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle.....	370	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle.....	73	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle.....	73	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle.....	507	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle.....	507	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle.....	230	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle.....	277	D	D	D	h	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	546	D	D	D	i	D	D	D
42171	Hardware whsle	222	D	D	D	g	D	D	D
421710	Hardware whsle	222	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	143	D	D	D	g	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	143	D	D	D	g	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	147	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	147	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	34	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	34	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 592	D	D	D	j	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	89	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	89	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	56	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	56	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	27	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors	17	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	849	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	849	D	D	D	i	D	D	D
4218301	Food-processing machinery & equipment whsle	36	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	104	275 792	42 783	9 770	949	76 390	24 096	25 892
42183021	Hydraulic & pneumatic pumps & motors whsle	49	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	55	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	283	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	100	D	D	D	f	D	D	D
4218305	Materials handling equipment whsle	121	D	D	D	g	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	15	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	190	D	D	D	g	D	D	D
42184	Industrial supplies whsle	348	D	D	D	h	D	D	D
421840	Industrial supplies whsle	348	D	D	D	h	D	D	D
4218401	General-line industrial supplies whsle	40	97 033	10 123	2 319	283	20 066	6 070	6 343
4218402	Mechanical power transmission supplies whsle	58	D	D	D	f	D	D	D
4218403	Welding supplies whsle	38	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	64	522 284	19 605	3 136	417	36 851	4 681	5 122
4218405	Industrial valves & fittings (except fluid-power) whsle	50	D	D	D	f	D	D	D
4218406	Other industrial supplies whsle	98	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	181	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	181	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	26	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	76	D	D	D	f	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	21	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	58	D	D	D	e	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	69	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	69	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	38	D	D	D	e	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	750	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	107	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	107	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	73	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle	73	D	D	D	f	D	D	D
42193	Recyclable material whsle	248	D	D	D	h	D	D	D
421930	Recyclable material whsle	248	D	D	D	h	D	D	D
4219301	Iron & steel scrap processors & dealers	94	D	D	D	g	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	52	D	D	D	f	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	42	D	D	D	e	D	D	D
4219302	Recyclable paper & paperboard whsle	41	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	113	D	D	D	g	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	106	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	106	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	97	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	216	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	216	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	11	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	14	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	64	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	40	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	22	176 036	10 509	2 319	446	24 021	48 087	47 171
42199042	Prerecorded video tapes whsle	18	D	D	D	e	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	23	D	D	D	c	D	D	D
4219906	Other durable goods whsle	64	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	3 421	D	D	D	l	D	D	D
4221	Paper & paper product whsle	469	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	86	D	D	D	g	D	D	D
422110	Printing & writing paper whsle	86	D	D	D	g	D	D	D
42212	Stationery & office supplies whsle	193	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle	193	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	190	D	D	D	h	D	D	D
422130	Industrial & personal service paper whsle	190	D	D	D	h	D	D	D
4222	Drugs, & druggists' sundries whsle	150	D	D	D	i	D	D	D
42221	Drugs, & druggists' sundries whsle	150	D	D	D	i	D	D	D
422210	Drugs, & druggists' sundries whsle	150	D	D	D	i	D	D	D
4222101	General-line drugs whsle	59	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	91	D	D	D	i	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle .	360	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	100	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	100	D	D	D	f	D	D	D
4223101	Piece goods—jobbers	74	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	26	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	90	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	90	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	128	D	D	D	f	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	128	D	D	D	f	D	D	D
42234	Footwear whsle	42	D	D	D	e	D	D	D
422340	Footwear whsle	42	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1 046	D	D	D	j	D	D	D
42241	General-line grocery whsle	82	D	D	D	h	D	D	D
422410	General-line grocery whsle	82	D	D	D	h	D	D	D
4224103	Other general-line grocery whsle	77	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	92	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	92	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	63	D	D	D	g	D	D	D
422430	Dairy products, (except dried or canned) whsle	63	D	D	D	g	D	D	D
4224302	Dairy product (except raw milk) whsle	62	D	D	D	g	D	D	D
42244	Poultry & poultry product whsle	34	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	34	D	D	D	e	D	D	D
4224402	Poultry & poultry product (except live) whsle	34	D	D	D	e	D	D	D
42245	Confectionery whsle	67	D	D	D	g	D	D	D
422450	Confectionery whsle	67	D	D	D	g	D	D	D
42246	Fish & seafood whsle	64	D	D	D	f	D	D	D
422460	Fish & seafood whsle	64	D	D	D	f	D	D	D
42247	Meat & meat product whsle	93	D	D	D	g	D	D	D
422470	Meat & meat product whsle	93	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	218	D	D	D	h	D	D	D
422480	Fresh fruit & vegetable whsle	218	D	D	D	h	D	D	D
42249	Other grocery & related products whsle	333	D	D	D	i	D	D	D
422490	Other grocery & related products whsle	333	D	D	D	i	D	D	D
4224901	Coffee, tea, & spice whsle	37	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	105	D	D	D	g	D	D	D
4224903	Soft drinks whsle	50	D	D	D	g	D	D	D
4224904	Canned goods whsle	22	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	15	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	104	D	D	D	h	D	D	D
4225	Farm-product raw material whsle	30	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
422510	Grain & field bean whsle	8	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	15	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	15	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	428	D	D	D	i	D	D	D
42261	Plastics materials & basic forms & shapes whsle	137	D	D	D	g	D	D	D
422610	Plastics materials & basic forms & shapes whsle	137	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	291	D	D	D	i	D	D	D
422690	Other chemical & allied products whsle	291	D	D	D	i	D	D	D
4226901	Industrial gases (except LP) whsle	23	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	268	D	D	D	i	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle	154	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals .	66	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	66	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	64	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	40	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	24	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	88	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	88	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	115	D	D	D	h	D	D	D
42281	Beer & ale whsle	69	D	D	D	g	D	D	D
422810	Beer & ale whsle	69	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	46	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	46	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	39	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	669	D	D	D	i	D	D	D
42291	Farm supplies whsle	74	D	D	D	f	D	D	D
422910	Farm supplies whsle	74	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers ...	15	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	59	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	103	D	D	D	h	D	D	D
422920	Book, periodical, & newspaper whsle	103	D	D	D	h	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	82	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	82	D	D	D	g	D	D	D
42294	Tobacco & tobacco product whsle ...	43	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle ..	43	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	49	D	D	D	f	D	D	D
422950	Paint, varnish, & supplies whsle ..	49	D	D	D	f	D	D	D
4229501	Paint, varnish, & supplies whsle	49	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle	318	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	318	D	D	D	g	D	D	D
4229901	Art goods whsle	97	D	D	D	g	D	D	D
4229902	General merchandise (nondurable goods) whsle	74	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	8	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	139	D	D	D	f	D	D	D
	Merchant wholesalers	7 856	D	D	D	m	D	D	D
421	Wholesale trade, durable goods	5 111	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	519	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	145	1 498 861	66 105	16 753	2 070	132 847	188 019	209 851
421110	Automobile & other motor vehicle whsle	145	1 498 861	66 105	16 753	2 070	132 847	188 019	209 851
4211101	Automobile & motorcycle whsle .	69	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	12	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	43	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	205	D	D	D	h	D	D	D
421120	Motor vehicle supplies & new parts whsle	205	D	D	D	h	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	84	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	112	D	D	D	g	D	D	D
42113	Tire & tube whsle	28	D	D	D	e	D	D	D
421130	Tire & tube whsle	28	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle ...	141	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle .	141	D	D	D	f	D	D	D

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PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	260	D	D	D	h	D	D	D
42121	Furniture whsle	124	D	D	D	g	D	D	D
421210	Furniture whsle	124	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	54	D	D	D	f	D	D	D
4212102	Office & business furniture whsle	70	695 310	56 851	14 241	1 217	104 824	23 025	30 250
42122	Home furnishings whsle	136	D	D	D	g	D	D	D
421220	Home furnishings whsle	136	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	29	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	31	D	D	D	f	D	D	D
4212203	Floor coverings whsle	41	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	35	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	213	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	84	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	84	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	13	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	22	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	49	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	41	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	41	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	14	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	15	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	12	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	35	D	D	D	e	D	D	D
421330	Roofing, siding, & insulation material whsle	35	D	D	D	e	D	D	D
4213301	Roofing, siding, & insulation material whsle	35	D	D	D	e	D	D	D
42139	Other construction materials whsle	53	D	D	D	f	D	D	D
421390	Other construction materials whsle	53	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	10	D	D	D	e	D	D	D
4213902	Other construction materials whsle	43	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	912	D	D	D	j	D	D	D
42141	Photographic equipment & supplies whsle	20	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	20	D	D	D	e	D	D	D
42142	Office equipment whsle	161	D	D	D	h	D	D	D
421420	Office equipment whsle	161	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	300	D	D	D	h	D	D	D
421430	Computer & computer peripheral equipment & software whsle	300	D	D	D	h	D	D	D
4214301	Computer & peripheral equipment whsle	247	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	89	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	158	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	53	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	112	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	112	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	59	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	53	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	221	D	D	D	h	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	221	D	D	D	h	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	196	D	D	D	g	D	D	D
4214502	Dental equipment & supplies whsle	25	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	25	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	25	D	D	D	e	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle.....	73	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle.....	73	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle	12	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle.....	61	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	271	D	D	D	h	D	D	D
42151	Metal service centers & offices	263	D	D	D	h	D	D	D
421510	Metal service centers & offices	263	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices.....	219	D	D	D	h	D	D	D
42151011	Ferrous metal service centers	167	D	D	D	h	D	D	D
42151012	Ferrous metal sales offices...	52	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	44	D	D	D	f	D	D	D
42151021	Nonferrous metal service centers	31	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	13	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	8	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	629	D	D	D	i	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	232	D	D	D	h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	232	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	50	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	50	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	347	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	347	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	162	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	185	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	422	D	D	D	h	D	D	D
42171	Hardware whsle	183	D	D	D	g	D	D	D
421710	Hardware whsle	183	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	86	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	86	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	126	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle.....	126	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	27	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle.....	27	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 227	D	D	D	j	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	71	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	71	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	54	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	54	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	27	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors	16	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle.....	11	D	D	D	c	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	632	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	632	D	D	D	i	D	D	D
4218301	Food-processing machinery & equipment whsle	26	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	88	D	D	D	f	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	39	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	49	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	181	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	78	D	D	D	f	D	D	D
4218305	Materials handling equipment whsle	99	323 418	51 820	12 291	1 253	90 134	30 667	29 225
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	11	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	149	D	D	D	g	D	D	D
42184	Industrial supplies whsle	257	D	D	D	h	D	D	D
421840	Industrial supplies whsle	257	D	D	D	h	D	D	D
4218401	General-line industrial supplies whsle	30	78 896	8 970	2 090	260	18 167	6 070	6 343
4218402	Mechanical power transmission supplies whsle	43	D	D	D	e	D	D	D
4218403	Welding supplies whsle	26	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	50	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle ..	34	D	D	D	e	D	D	D
4218406	Other industrial supplies whsle .	74	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	156	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	156	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle ...	22	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	67	D	D	D	f	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	20	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	47	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	57	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	57	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	32	D	D	D	e	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	15	40 320	5 967	1 306	160	10 996	5 729	6 590
4218603	Other transportation equipment & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	658	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	85	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	85	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	58	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	58	D	D	D	e	D	D	D
42193	Recyclable material whsle	238	D	D	D	h	D	D	D
421930	Recyclable material whsle	238	D	D	D	h	D	D	D
4219301	Iron & steel scrap processors & dealers	92	D	D	D	g	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	52	D	D	D	f	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	40	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	39	D	D	D	e	D	D	D
4219303	Other recyclable material whsle .	107	D	D	D	g	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	100	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	100	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	92	D	D	D	f	D	D	D

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PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	177	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	177	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	9	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	11	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	50	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	35	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	17	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	18	D	D	D	e	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	22	D	D	D	c	D	D	D
4219906	Other durable goods whsle	50	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 745	D	D	D	k	D	D	D
4221	Paper & paper product whsle	377	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	73	D	D	D	g	D	D	D
422110	Printing & writing paper whsle	73	D	D	D	g	D	D	D
42212	Stationery & office supplies whsle	143	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle	143	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	161	D	D	D	h	D	D	D
422130	Industrial & personal service paper whsle	161	D	D	D	h	D	D	D
4222	Drugs, & druggists' sundries whsle	117	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	117	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	117	D	D	D	g	D	D	D
4222101	General-line drugs whsle	59	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	58	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	281	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	77	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	77	D	D	D	f	D	D	D
4223101	Piece goods—jobbers	56	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	21	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	76	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	76	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	98	D	D	D	f	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	98	D	D	D	f	D	D	D
42234	Footwear whsle	30	D	D	D	e	D	D	D
422340	Footwear whsle	30	D	D	D	e	D	D	D
4224	Grocery & related products whsle	851	D	D	D	j	D	D	D
42241	General-line grocery whsle	69	D	D	D	g	D	D	D
422410	General-line grocery whsle	69	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	64	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	68	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	68	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	49	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	49	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whsle	48	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	28	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	28	D	D	D	e	D	D	D
4224402	Poultry & poultry product (except live) whsle	28	D	D	D	e	D	D	D
42245	Confectionery whsle	49	D	D	D	e	D	D	D
422450	Confectionery whsle	49	D	D	D	e	D	D	D
42246	Fish & seafood whsle	62	D	D	D	f	D	D	D
422460	Fish & seafood whsle	62	D	D	D	f	D	D	D
42247	Meat & meat product whsle	86	D	D	D	g	D	D	D
422470	Meat & meat product whsle	86	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	199	D	D	D	h	D	D	D
422480	Fresh fruit & vegetable whsle	199	D	D	D	h	D	D	D

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PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	241	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	241	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	29	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	65	D	D	D	e	D	D	D
4224903	Soft drinks whsle	43	D	D	D	g	D	D	D
4224904	Canned goods whsle	14	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	8	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	82	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	25	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
422510	Grain & field bean whsle	8	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	12	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	12	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	310	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	93	D	D	D	g	D	D	D
422610	Plastics materials & basic forms & shapes whsle	93	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	217	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	217	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	16	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	201	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	118	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	47	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	47	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	45	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	36	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	9	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	71	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	71	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	110	D	D	D	g	D	D	D
42281	Beer & ale whsle	68	D	D	D	g	D	D	D
422810	Beer & ale whsle	68	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	42	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	42	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	35	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	556	D	D	D	i	D	D	D
42291	Farm supplies whsle	66	D	D	D	f	D	D	D
422910	Farm supplies whsle	66	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers	11	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	55	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	80	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	80	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	75	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	75	D	D	D	g	D	D	D
42294	Tobacco & tobacco product whsle	41	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	41	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	42	D	D	D	f	D	D	D
422950	Paint, varnish, & supplies whsle	42	D	D	D	f	D	D	D
4229501	Paint, varnish, & supplies whsle	42	D	D	D	f	D	D	D

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PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	252	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	252	D	D	D	g	D	D	D
4229901	Art goods whsle	76	D	D	D	g	D	D	D
4229902	General merchandise (nondurable goods) whsle	56	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle ..	113	D	D	D	e	D	D	D
Manufacturers' sales branches and sales offices ..									
		741	D	D	D	k	D	D	D
421	Wholesale trade, durable goods	454	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	42	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
421110	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
4211101	Automobile & motorcycle whsle ..	7	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	1	D	D	D	a	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	24	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	24	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	14	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle ...	15	D	D	D	c	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
421210	Furniture whsle	11	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	26	D	D	D	e	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	81	D	D	D	h	D	D	D
42142	Office equipment whsle	22	D	D	D	f	D	D	D
421420	Office equipment whsle	22	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	35	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	35	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	35	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	24	D	D	D	g	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	16	563 358	52 873	13 734	849	98 450	29 222	10 794
421450	Medical, dental, & hospital equipment & supplies whsle	16	563 358	52 873	13 734	849	98 450	29 222	10 794
4214501	Surgical, medical, & hospital supplies whsle	14	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	31	D	D	D	e	D	D	D
42151	Metal service centers & offices	31	D	D	D	e	D	D	D
421510	Metal service centers & offices ...	31	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	23	683 560	13 864	3 458	318	36 244	59 877	59 026
42151011	Ferrous metal service centers	14	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices ...	9	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	117	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp. & const material whsle	40	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	40	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
421620	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
42169	Other electronic parts & equipment whsle	72	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	72	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	56	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	16	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	27	D	D	D	f	D	D	D
42171	Hardware whsle	5	D	D	D	b	D	D	D
421710	Hardware whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	110	D	D	D	g	D	D	D
42183	Industrial machinery & equipment whsle	52	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	52	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	22	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	6	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	40	D	D	D	e	D	D	D
421840	Industrial supplies whsle	40	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	9	D	D	D	b	D	D	D
4218403	Welding supplies whsle	12	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	2	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	5	57 507	2 646	508	52	4 097	3 189	3 322
4218406	Other industrial supplies whsle	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D

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PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	287	D	D	D	j	D	D	D
4221	Paper & paper product whsle	42	D	D	D	f	D	D	D
42211	Printing & writing paper whsle	10	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	10	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	26	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle . .	26	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	21	D	D	D	i	D	D	D
42221	Drugs, & druggists' sundries whsle . .	21	D	D	D	i	D	D	D
422210	Drugs, & druggists' sundries whsle	21	D	D	D	i	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	21	D	D	D	i	D	D	D
4223	Apparel, piece goods, & notions whsle .	18	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle	71	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	8	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	8	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	8	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	8	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	8	D	D	D	e	D	D	D
42245	Confectionery whsle	10	D	D	D	f	D	D	D
422450	Confectionery whsle	10	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	42	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	42	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	21	D	D	D	f	D	D	D
4224903	Soft drinks whsle	7	D	D	D	e	D	D	D
4224904	Canned goods whsle	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	72	D	D	D	i	D	D	D
42261	Plastics materials & basic forms & shapes whsle	18	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	18	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	54	D	D	D	i	D	D	D
422690	Other chemical & allied products whsle	54	D	D	D	i	D	D	D
4226901	Industrial gases (except LP) whsle	7	101 492	8 069	2 000	215	16 234	4 178	3 566
4226902	Other chemical & allied products whsle	47	D	D	D	i	D	D	D
4227	Petroleum & petroleum products whsle	30	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	18	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	18	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	18	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	14	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
4229	Miscellaneous nondurable goods whsle	30	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	16	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	16	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D

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PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
	Agents, brokers, and commission merchants	1 367	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	978	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	35	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	8	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle	26	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	26	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	11	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	82	D	D	D	e	D	D	D
42121	Furniture whsle	51	D	D	D	c	D	D	D
421210	Furniture whsle	51	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	29	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	22	D	D	D	b	D	D	D
42122	Home furnishings whsle	31	D	D	D	c	D	D	D
421220	Home furnishings whsle	31	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	5	D	D	D	b	D	D	D
4212203	Floor coverings whsle	6	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	15	66 411	2 367	525	82	4 666	118	77
4213	Lumber & other construction materials whsle	51	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	18	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
42139	Other construction materials whsle	16	D	D	D	b	D	D	D
421390	Other construction materials whsle	16	D	D	D	b	D	D	D
4213902	Other construction materials whsle	14	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	118	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	16	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	11	13 542	1 293	262	22	2 386	56	32
42144	Other commercial equipment whsle	22	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	22	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	15	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	47	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	47	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	42	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	5	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	7	D	D	D	a	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	49	D	D	D	c	D	D	D
42151	Metal service centers & offices	45	D	D	D	c	D	D	D
421510	Metal service centers & offices ..	45	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	37	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices ..	34	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices	8	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle ...	4	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle .	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	204	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	98	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	98	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	18	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	18	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	88	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	88	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	12	67 331	2 773	619	47	5 017	48	52
4216902	Electronic parts (excluding communications equipment) whsle	76	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	97	638 895	27 560	6 716	550	44 669	4 623	3 760
42171	Hardware whsle	34	D	D	D	c	D	D	D
421710	Hardware whsle	34	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	44	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	44	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	255	D	D	D	f	D	D	D
42183	Industrial machinery & equipment whsle	165	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	165	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	80	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle	18	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	16	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	31	D	D	D	b	D	D	D
42184	Industrial supplies whsle	51	D	D	D	c	D	D	D
421840	Industrial supplies whsle	51	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	10	18 137	1 153	229	23	1 899	—	—
4218402	Mechanical power transmission supplies whsle	6	20 652	800	184	16	1 260	—	—
4218404	Industrial containers & supplies whsle	12	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	11	166 275	8 777	1 611	146	15 243	606	717
4218406	Other industrial supplies whsle .	12	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	8	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	87	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	20	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	20	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	2	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	38	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	38	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	14	D	D	D	b	D	D	D
4219906	Other durable goods whsle	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	389	D	D	D	h	D	D	D
4221	Paper & paper product whsle	50	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	24	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	24	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	23	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	23	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	12	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	12	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	12	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	12	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	61	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	12	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	3	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	25	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	25	D	D	D	b	D	D	D
42234	Footwear whsle	11	D	D	D	b	D	D	D
422340	Footwear whsle	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	124	D	D	D	g	D	D	D
42241	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
422410	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
4224103	Other general-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
42242	Packaged frozen food whsle	16	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	16	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42245	Confectionery whsle	8	D	D	D	b	D	D	D
422450	Confectionery whsle	8	D	D	D	b	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	19	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	19	D	D	D	c	D	D	D

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PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	50	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	50	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	19	D	D	D	b	D	D	D
4224904	Canned goods whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	16	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	3	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	46	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	26	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	26	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	83	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	7	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	7	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	62	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	62	D	D	D	c	D	D	D
4229901	Art goods whsle	19	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	18	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	24	D	D	D	b	D	D	D
Atlantic—Cape May, NJ PMSA									
42	Wholesale trade	308	1 032 546	102 594	21 379	3 219	202 325	73 236	75 929
421	Wholesale trade, durable goods	164	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	D	D	D	c	D	D	D
4216	Electrical goods whsle	18	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Atlantic—Cape May, NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	42	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
421840	Industrial supplies whsle	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	31	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	b	D	D	D
42193	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
421930	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
4219303	Other recyclable material whsle ..	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
4219906	Other durable goods whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	144	D	D	D	g	D	D	D
4221	Paper & paper product whsle	14	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ..	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	66	402 609	25 696	5 552	978	52 656	7 258	8 747
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	4	D	D	D	c	D	D	D
42245	Confectionery whsle	5	D	D	D	c	D	D	D
422450	Confectionery whsle	5	D	D	D	c	D	D	D
42246	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
422460	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
42248	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
422480	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
42249	Other grocery & related products whsle	14	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	14	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	D	D	D	D
4224906	Other grocery specialties whsle ..	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	7	33 329	2 524	697	98	6 126	775	338
422710	Petroleum bulk stations & terminals	7	33 329	2 524	697	98	6 126	775	338
4227101	Petroleum bulk stations & terminals (except LP)	7	33 329	2 524	697	98	6 126	775	338
42271011	Petroleum bulk stations (except LP)	7	33 329	2 524	697	98	6 126	775	338
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle ..	2	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Atlantic—Cape May, NJ PMSA—Con.								
	Merchant wholesalers	279	D	D	D	h	D	D	D
421	Wholesale trade, durable goods	148	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
421114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
42139	Other construction materials whsle	2	D	D	D	b	D	D	D
421390	Other construction materials whsle	2	D	D	D	b	D	D	D
4213902	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	41	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
421840	Industrial supplies whsle	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	29	D	D	D	e	D	D	D
42193	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
421930	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
4219303	Other recyclable material whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
4219906	Other durable goods whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	131	D	D	D	g	D	D	D
4221	Paper & paper product whsle	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	58	D	D	D	f	D	D	D
42246	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
422460	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
42248	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
422480	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
42249	Other grocery & related products whsle	8	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	33 329	2 524	697	98	6 126	775	338
422710	Petroleum bulk stations & terminals	7	33 329	2 524	697	98	6 126	775	338
4227101	Petroleum bulk stations & terminals (except LP)	7	33 329	2 524	697	98	6 126	775	338
42271011	Petroleum bulk stations (except LP)	7	33 329	2 524	697	98	6 126	775	338
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Atlantic—Cape May, NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices . . .	14	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	2	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D
	Philadelphia, PA—NJ PMSA								
42	Wholesale trade	8 777	97 034 950	5 011 859	1 208 532	119 671	10 284 693	4 543 774	4 678 929
421	Wholesale trade, durable goods	5 811	56 983 500	2 962 956	710 538	70 014	6 061 632	2 975 462	3 090 705
4211	Motor vehicle & motor vehicle parts & supplies whsle	525	19 083 782	234 064	59 275	7 813	557 276	539 178	546 653
42111	Automobile & other motor vehicle whsle	149	17 300 202	102 341	27 129	3 467	295 546	335 565	353 270
421110	Automobile & other motor vehicle whsle	149	17 300 202	102 341	27 129	3 467	295 546	335 565	353 270
4211101	Automobile & motorcycle whsle	74	8 423 283	40 479	10 176	1 742	174 610	180 455	168 792
4211102	Bus & recreational vehicle whsle	13	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	9	7 415 428	9 049	2 626	153	13 576	1 085	1 053
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	40	882 033	26 904	7 712	755	45 728	47 416	57 099
42112	Motor vehicle supplies & new parts whsle	233	1 460 139	101 038	24 669	3 261	198 435	169 466	164 023
421120	Motor vehicle supplies & new parts whsle	233	1 460 139	101 038	24 669	3 261	198 435	169 466	164 023
4211201	Motor vehicle supplies & new parts—warehouse distributors	92	582 311	38 567	9 422	1 552	79 991	94 601	95 934
4211202	Motor vehicle supplies & new parts—jobbers	129	827 664	59 129	14 534	1 640	111 966	73 717	66 697
4211203	Petroleum products marketing equipment whsle	12	50 164	3 342	713	69	6 478	1 148	1 392
42113	Tire & tube whsle	28	D	D	D	e	D	D	D
421130	Tire & tube whsle	28	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	324	1 903 825	144 081	35 311	3 658	289 267	120 551	135 047
42121	Furniture whsle	170	1 288 743	88 025	22 193	2 144	175 471	54 571	62 764
421210	Furniture whsle	170	1 288 743	88 025	22 193	2 144	175 471	54 571	62 764
4212101	Household & lawn furniture whsle	83	392 922	27 310	6 630	894	63 887	32 820	33 989
4212102	Office & business furniture whsle	87	895 821	60 715	15 563	1 250	111 584	21 751	28 775
42122	Home furnishings whsle	154	615 082	56 056	13 118	1 514	113 796	65 980	72 283
421220	Home furnishings whsle	154	615 082	56 056	13 118	1 514	113 796	65 980	72 283
4212201	Household china, glassware, & crockery whsle	27	149 023	10 630	2 654	293	24 563	18 761	20 782
4212202	Linens, domestics, draperies, & curtains whsle	34	188 851	21 154	4 916	521	36 862	25 184	27 332
4212203	Floor coverings whsle	45	163 164	14 095	3 293	352	31 808	12 463	14 008
4212204	Other home furnishings whsle	48	114 044	10 177	2 255	348	20 563	9 572	10 161
4213	Lumber & other construction materials whsle	245	3 062 587	108 171	24 673	3 002	221 161	94 340	104 162
42131	Lumber, plywood, millwork, & wood panel whsle	92	2 396 683	50 570	11 296	1 451	95 026	61 376	64 393
421310	Lumber, plywood, millwork, & wood panel whsle	92	2 396 683	50 570	11 296	1 451	95 026	61 376	64 393
4213101	Lumber without yard whsle	11	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	21	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	60	387 858	20 943	4 362	571	41 148	28 056	29 965
42132	Brick, stone, & related construction materials whsle	48	116 690	11 144	2 355	346	28 288	9 791	11 619
421320	Brick, stone, & related construction materials whsle	48	116 690	11 144	2 355	346	28 288	9 791	11 619
4213201	Brick, block, tile, clay/cement sewer pipe whsle	21	26 770	4 044	860	143	7 353	3 849	4 061
4213202	Sand, gravel, & stone whsle	14	23 201	4 010	737	107	8 253	3 642	4 338
4213203	Cement, lime, & related products whsle	13	66 719	3 090	758	96	12 682	2 300	3 220

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42133	Roofing, siding, & insulation material whsle	42	279 318	15 540	3 302	333	34 718	7 469	11 625
421330	Roofing, siding, & insulation material whsle	42	279 318	15 540	3 302	333	34 718	7 469	11 625
4213301	Roofing, siding, & insulation material whsle	42	279 318	15 540	3 302	333	34 718	7 469	11 625
42139	Other construction materials whsle ..	63	269 896	30 917	7 720	872	63 129	15 704	16 525
421390	Other construction materials whsle	63	269 896	30 917	7 720	872	63 129	15 704	16 525
4213901	Flat glass & other construction glass whsle	12	D	D	D	e	D	D	D
4213902	Other construction materials whsle	51	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	985	7 537 218	771 861	197 514	15 602	1 547 393	474 826	474 700
42141	Photographic equipment & supplies whsle	22	168 372	11 368	2 929	298	23 492	17 299	17 460
421410	Photographic equipment & supplies whsle	22	168 372	11 368	2 929	298	23 492	17 299	17 460
42142	Office equipment whsle	161	997 482	130 421	33 830	2 949	214 734	42 812	44 993
421420	Office equipment whsle	161	997 482	130 421	33 830	2 949	214 734	42 812	44 993
42143	Computer & computer peripheral equipment & software whsle	335	4 160 114	360 805	97 272	6 489	763 591	209 225	224 125
421430	Computer & computer peripheral equipment & software whsle	335	4 160 114	360 805	97 272	6 489	763 591	209 225	224 125
4214301	Computer & peripheral equipment whsle	277	3 774 055	325 630	88 088	5 509	705 258	202 252	219 336
42143011	Computers & peripheral equipment for resale	108	1 133 668	55 334	13 580	1 044	123 568	99 802	103 973
42143012	Computers & peripheral equipment for end use	169	2 640 387	270 296	74 508	4 465	581 690	102 450	115 363
4214302	Computer software (packaged) whsle	58	386 059	35 175	9 184	980	58 333	6 973	4 789
42144	Other commercial equipment whsle .	112	316 881	33 500	7 412	999	65 276	17 435	19 672
421440	Other commercial equipment whsle	112	316 881	33 500	7 412	999	65 276	17 435	19 672
4214401	Restaurant & hotel equipment & supplies whsle	60	208 456	19 988	4 547	601	37 744	12 841	14 570
4214402	Store machines & equipment whsle	52	108 425	13 512	2 865	398	27 532	4 594	5 102
42145	Medical, dental, & hospital equipment & supplies whsle	259	1 518 451	185 532	43 988	3 637	382 626	112 131	87 217
421450	Medical, dental, & hospital equipment & supplies whsle	259	1 518 451	185 532	43 988	3 637	382 626	112 131	87 217
4214501	Surgical, medical, & hospital supplies whsle	230	1 323 552	156 141	36 699	3 041	311 009	98 408	75 191
4214502	Dental equipment & supplies whsle	29	194 899	29 391	7 289	596	71 617	13 723	12 026
42146	Ophthalmic goods whsle	28	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	28	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	68	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	68	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	12	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	56	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	324	3 343 966	170 742	38 303	3 720	357 807	341 395	350 957
42151	Metal service centers & offices	313	3 231 884	166 135	37 714	3 678	350 029	338 195	347 177
421510	Metal service centers & offices ..	313	3 231 884	166 135	37 714	3 678	350 029	338 195	347 177
4215101	Ferrous metal service centers & sales offices	255	2 751 014	140 425	32 212	3 105	291 771	300 396	308 496
42151011	Ferrous metal service centers	167	1 834 490	126 244	28 828	2 815	267 012	300 396	308 496
42151012	Ferrous metal sales offices ..	88	916 524	14 181	3 384	290	24 759	-	-
4215102	Nonferrous metal service centers & sales offices	58	480 870	25 710	5 502	573	58 258	37 799	38 681
42151021	Nonferrous metal service centers	34	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	24	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle ...	11	112 082	4 607	589	42	7 778	3 200	3 780
421520	Coal & other mineral & ore whsle ...	11	112 082	4 607	589	42	7 778	3 200	3 780
4215201	Coal whsle	7	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	870	10 388 375	550 855	133 351	11 475	1 163 936	309 514	347 247
42161	Electrical apparatus & equip, wiring supp, & const material whsle	338	4 661 437	173 881	40 159	4 021	397 474	106 380	116 518
421610	Electrical apparatus & equip, wiring supp, & const material whsle	338	4 661 437	173 881	40 159	4 021	397 474	106 380	116 518
42162	Electrical appliance, television & radio set whsle	66	658 238	21 595	5 477	514	54 809	24 745	27 371
421620	Electrical appliance, television & radio set whsle	66	658 238	21 595	5 477	514	54 809	24 745	27 371
42169	Other electronic parts & equipment whsle	466	5 068 700	355 379	87 715	6 940	711 653	178 389	203 358
421690	Other electronic parts & equipment whsle	466	5 068 700	355 379	87 715	6 940	711 653	178 389	203 358
4216901	Communications equipment & supplies whsle	206	2 543 313	231 323	60 021	4 408	476 533	81 013	82 960
4216902	Electronic parts (excluding communications equipment) whsle	260	2 525 387	124 056	27 694	2 532	235 120	97 376	120 398
4217	Hardware, & plumbing & heating equipment & supplies whsle	478	2 350 911	185 522	41 708	4 722	354 684	197 700	216 122
42171	Hardware whsle	197	789 122	74 642	16 253	2 012	137 497	73 188	78 665
421710	Hardware whsle	197	789 122	74 642	16 253	2 012	137 497	73 188	78 665
42172	Plumbing & heating equipment & supplies (hydronics) whsle	133	920 302	53 947	11 884	1 246	108 093	63 389	72 274
421720	Plumbing & heating equipment & supplies (hydronics) whsle	133	920 302	53 947	11 884	1 246	108 093	63 389	72 274
42173	Warm air heating & air-conditioning equipment & supplies whsle	117	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	117	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	31	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	31	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 402	6 313 203	567 617	127 375	13 122	1 046 528	588 118	623 695
42181	Construction & mining (except petroleum) machinery & equip whsle	72	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	72	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	37	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	37	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	16	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	11	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	10	54 668	6 504	1 960	189	11 969	7 667	9 186
42183	Industrial machinery & equipment whsle	779	2 581 161	304 298	68 286	6 856	570 583	243 784	248 806
421830	Industrial machinery & equipment whsle	779	2 581 161	304 298	68 286	6 856	570 583	243 784	248 806
4218301	Food-processing machinery & equipment whsle	34	93 815	14 281	3 266	326	24 923	10 786	10 024
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	93	263 303	41 239	9 449	903	73 684	22 847	24 522
42183021	Hydraulic & pneumatic pumps & motors whsle	45	88 416	13 337	3 127	309	22 407	7 171	7 725
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	48	174 887	27 902	6 322	594	51 277	15 676	16 797
4218303	General-purpose industrial machinery & equipment whsle	266	874 090	96 560	20 513	2 235	180 311	79 223	85 150
4218304	Metalworking machinery & equipment whsle	93	283 873	24 175	5 046	544	47 899	13 906	15 294
4218305	Materials handling equipment whsle	105	434 416	63 948	15 230	1 449	116 039	39 514	35 718
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	14	69 630	9 118	1 974	125	19 088	8 487	8 812
4218307	Other industrial machinery & equipment whsle	174	562 034	54 977	12 808	1 274	108 639	69 021	69 286

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	310	2 363 530	133 203	29 527	2 974	229 599	90 597	97 052
421840	Industrial supplies whsle	310	2 363 530	133 203	29 527	2 974	229 599	90 597	97 052
4218401	General-line industrial supplies whsle	40	97 033	10 123	2 319	283	20 066	6 070	6 343
4218402	Mechanical power transmission supplies whsle	46	259 449	17 407	4 095	418	29 904	12 027	14 059
4218403	Welding supplies whsle	32	63 066	11 718	2 931	327	18 628	8 938	8 953
4218404	Industrial containers & supplies whsle	56	505 197	17 722	2 811	370	32 495	3 702	4 047
4218405	Industrial valves & fittings (except fluid-power) whsle	45	360 265	31 218	6 448	610	53 176	20 307	21 154
4218406	Other industrial supplies whsle	91	1 078 520	45 015	10 923	966	75 330	39 553	42 496
42185	Service establishment equipment & supplies whsle	152	452 647	45 206	10 493	1 339	82 988	34 343	34 397
421850	Service establishment equipment & supplies whsle	152	452 647	45 206	10 493	1 339	82 988	34 343	34 397
4218501	Beauty & barber shop equipment & supplies whsle	19	37 471	6 344	1 428	204	11 191	5 900	6 097
4218502	Custodial, janitors' equipment & supplies whsle	64	104 202	18 976	4 448	562	32 537	11 348	10 338
4218503	Laundry & dry-cleaning equipment & supplies whsle	20	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	49	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	52	463 111	29 040	6 705	637	56 486	86 966	99 092
421860	Transportation equipment & supplies (exc motor vehicle) whsle	52	463 111	29 040	6 705	637	56 486	86 966	99 092
4218601	Aircraft & aeronautical equipment & supplies whsle	28	313 992	16 575	4 123	392	34 247	79 259	90 525
4218602	Marine machinery, equipment, & supplies whsle	12	80 767	6 401	1 399	159	11 572	5 233	5 930
4218603	Other transportation equipment & supplies whsle	12	68 352	6 064	1 183	86	10 667	2 474	2 637
4219	Miscellaneous durable goods whsle	658	2 999 633	230 043	53 028	6 900	523 580	309 840	292 122
42191	Sporting & recreational goods & supplies whsle	93	563 446	59 605	13 293	1 630	134 638	82 787	84 256
421910	Sporting & recreational goods & supplies whsle	93	563 446	59 605	13 293	1 630	134 638	82 787	84 256
42192	Toy & hobby goods & supplies whsle	67	411 889	20 482	4 743	562	63 770	26 302	24 163
421920	Toy & hobby goods & supplies whsle	67	411 889	20 482	4 743	562	63 770	26 302	24 163
42193	Recyclable material whsle	207	1 143 433	77 035	18 276	2 284	167 206	50 682	60 078
421930	Recyclable material whsle	207	1 143 433	77 035	18 276	2 284	167 206	50 682	60 078
4219301	Iron & steel scrap processors & dealers	82	636 890	32 516	8 167	904	74 137	29 002	41 669
42193011	Iron & steel scrap processors (using power processing equipment)	44	312 739	26 387	6 629	710	60 707	23 480	21 835
42193012	Iron & steel scrap processors (not using power processing equip)	38	324 151	6 129	1 538	194	13 430	5 522	19 834
4219302	Recyclable paper & paperboard whsle	37	180 976	14 787	3 403	400	32 863	3 933	3 902
4219303	Other recyclable material whsle	88	325 567	29 732	6 706	980	60 206	17 747	14 507
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	98	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	98	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	90	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	193	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	193	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	10	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	11	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	58	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	38	243 600	17 694	4 187	716	37 304	55 111	51 912
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	22	176 036	10 509	2 319	446	24 021	48 087	47 171
42199042	Prerecorded video tapes whsle	16	67 564	7 185	1 868	270	13 283	7 024	4 741
4219905	Fire extinguishers & fire safety equipment whsle	19	D	D	D	b	D	D	D
4219906	Other durable goods whsle	57	D	D	D	e	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	2 966	40 051 450	2 048 903	497 994	49 657	4 223 061	1 568 312	1 588 224
4221	Paper & paper product whsle	426	3 371 594	236 393	55 725	5 665	479 885	169 303	166 019
42211	Printing & writing paper whsle	80	1 469 751	76 121	18 460	1 397	160 554	52 406	50 333
422110	Printing & writing paper whsle	80	1 469 751	76 121	18 460	1 397	160 554	52 406	50 333
42212	Stationery & office supplies whsle	173	594 515	56 340	12 861	1 477	114 544	39 202	41 794
422120	Stationery & office supplies whsle	173	594 515	56 340	12 861	1 477	114 544	39 202	41 794
42213	Industrial & personal service paper whsle	173	1 307 328	103 932	24 404	2 791	204 787	77 695	73 892
422130	Industrial & personal service paper whsle	173	1 307 328	103 932	24 404	2 791	204 787	77 695	73 892
4222	Drugs, & druggists' sundries whsle	128	10 230 401	462 882	125 954	6 882	853 295	353 794	355 752
42221	Drugs, & druggists' sundries whsle	128	10 230 401	462 882	125 954	6 882	853 295	353 794	355 752
422210	Drugs, & druggists' sundries whsle	128	10 230 401	462 882	125 954	6 882	853 295	353 794	355 752
4222101	General-line drugs whsle	50	2 165 975	46 404	11 247	1 396	97 559	272 217	278 571
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	78	8 064 426	416 478	114 707	5 486	755 736	81 577	77 181
4223	Apparel, piece goods, & notions whsle	332	1 689 725	108 399	24 671	3 298	251 432	190 263	192 082
42231	Piece goods, notions, & other dry goods whsle	97	422 356	26 873	6 097	748	63 945	52 645	54 678
422310	Piece goods, notions, & other dry goods whsle	97	422 356	26 873	6 097	748	63 945	52 645	54 678
4223101	Piece goods—jobbers	72	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	25	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	79	634 051	39 118	8 751	1 453	87 988	80 168	88 977
422320	Men's & boys' clothing & furnishings whsle	79	634 051	39 118	8 751	1 453	87 988	80 168	88 977
42233	Women's, children's, & infants' clothing & accessories whsle	117	363 533	24 585	5 718	650	57 866	25 065	27 380
422330	Women's, children's, & infants' clothing & accessories whsle	117	363 533	24 585	5 718	650	57 866	25 065	27 380
42234	Footwear whsle	39	269 785	17 823	4 105	447	41 633	32 385	21 047
422340	Footwear whsle	39	269 785	17 823	4 105	447	41 633	32 385	21 047
4224	Grocery & related products whsle	888	12 177 718	587 128	136 622	17 065	1 270 895	309 059	336 244
42241	General-line grocery whsle	78	1 937 651	93 480	21 564	2 535	181 239	78 630	80 568
422410	General-line grocery whsle	78	1 937 651	93 480	21 564	2 535	181 239	78 630	80 568
4224103	Other general-line grocery whsle	73	1 927 037	93 079	21 471	2 519	180 419	78 093	79 909
42242	Packaged frozen food whsle	82	1 238 894	42 677	10 520	1 257	98 505	22 287	39 274
422420	Packaged frozen food whsle	82	1 238 894	42 677	10 520	1 257	98 505	22 287	39 274
42243	Dairy products, (except dried or canned) whsle	59	495 282	39 413	8 643	1 130	87 120	13 771	13 098
422430	Dairy products, (except dried or canned) whsle	59	495 282	39 413	8 643	1 130	87 120	13 771	13 098
4224302	Dairy product (except raw milk) whsle	58	D	D	D	g	D	D	D
42244	Poultry & poultry product whsle	30	260 004	12 446	2 750	365	24 255	3 570	3 998
422440	Poultry & poultry product whsle	30	260 004	12 446	2 750	365	24 255	3 570	3 998
4224402	Poultry & poultry product (except live) whsle	30	260 004	12 446	2 750	365	24 255	3 570	3 998
42245	Confectionery whsle	60	517 443	33 624	7 678	1 045	76 305	17 173	17 360
422450	Confectionery whsle	60	517 443	33 624	7 678	1 045	76 305	17 173	17 360
42246	Fish & seafood whsle	44	195 132	14 195	3 220	365	28 439	6 497	9 135
422460	Fish & seafood whsle	44	195 132	14 195	3 220	365	28 439	6 497	9 135
42247	Meat & meat product whsle	81	1 139 018	48 240	10 862	1 355	98 088	26 619	27 330
422470	Meat & meat product whsle	81	1 139 018	48 240	10 862	1 355	98 088	26 619	27 330
42248	Fresh fruit & vegetable whsle	162	1 445 242	88 053	19 628	2 486	179 207	23 692	22 067
422480	Fresh fruit & vegetable whsle	162	1 445 242	88 053	19 628	2 486	179 207	23 692	22 067
42249	Other grocery & related products whsle	292	4 949 052	215 000	51 757	6 527	497 737	116 820	123 414
422490	Other grocery & related products whsle	292	4 949 052	215 000	51 757	6 527	497 737	116 820	123 414
4224901	Coffee, tea, & spice whsle	33	202 882	17 854	4 221	566	33 125	10 406	12 157
4224902	Bread & baked goods whsle	89	407 257	33 036	8 126	1 180	65 615	5 613	6 164
4224903	Soft drinks whsle	41	346 082	43 531	9 905	1 230	85 731	8 365	8 402
4224904	Canned goods whsle	21	1 346 756	18 520	4 510	460	41 861	6 415	6 601
4224905	Food & beverage basic materials whsle	14	71 633	7 218	1 484	166	16 044	1 122	1 387
4224906	Other grocery specialties whsle	94	2 574 442	94 841	23 511	2 925	255 361	84 899	88 703
4225	Farm-product raw material whsle	24	D	D	D	c	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	6	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	11	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	11	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	3	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	367	4 203 667	280 887	67 731	5 811	564 191	151 783	144 133
42261	Plastics materials & basic forms & shapes whsle	116	771 382	53 581	12 320	1 231	105 962	59 650	58 295
422610	Plastics materials & basic forms & shapes whsle	116	771 382	53 581	12 320	1 231	105 962	59 650	58 295
42269	Other chemical & allied products whsle	251	3 432 285	227 306	55 411	4 580	458 229	92 133	85 838
422690	Other chemical & allied products whsle	251	3 432 285	227 306	55 411	4 580	458 229	92 133	85 838
4226901	Industrial gases (except LP) whsle	20	119 007	12 651	3 031	327	25 007	6 132	5 591
4226902	Other chemical & allied products whsle	231	3 313 278	214 655	52 380	4 253	433 222	86 001	80 247
4227	Petroleum & petroleum products whsle	111	4 082 235	74 053	18 465	1 654	182 699	105 951	100 108
42271	Petroleum bulk stations & terminals	47	1 878 702	49 292	12 243	1 075	127 150	73 235	67 256
422710	Petroleum bulk stations & terminals	47	1 878 702	49 292	12 243	1 075	127 150	73 235	67 256
4227101	Petroleum bulk stations & terminals (except LP)	45	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	23	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	22	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	64	2 203 533	24 761	6 222	579	55 549	32 716	32 852
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	64	2 203 533	24 761	6 222	579	55 549	32 716	32 852
4228	Beer, wine, & distilled alcoholic beverage whsle	102	847 463	76 072	16 736	1 793	154 523	58 430	57 438
42281	Beer & ale whsle	62	D	D	D	g	D	D	D
422810	Beer & ale whsle	62	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	40	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	40	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	33	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	588	D	D	D	i	D	D	D
42291	Farm supplies whsle	64	363 423	18 088	4 275	654	44 136	28 655	29 435
422910	Farm supplies whsle	64	363 423	18 088	4 275	654	44 136	28 655	29 435
4229101	Farm supplies—farm dealers	14	33 196	2 549	582	90	5 020	2 367	2 432
4229102	Farm supplies—whsle distributors	50	330 227	15 539	3 693	564	39 116	26 288	27 003
42292	Book, periodical, & newspaper whsle	94	830 436	72 555	17 373	2 639	138 916	74 485	77 661
422920	Book, periodical, & newspaper whsle	94	830 436	72 555	17 373	2 639	138 916	74 485	77 661
42293	Flower, nursery stock, & florists' supplies whsle	66	211 813	31 270	7 358	1 267	56 321	26 107	27 011
422930	Flower, nursery stock, & florists' supplies whsle	66	211 813	31 270	7 358	1 267	56 321	26 107	27 011
42294	Tobacco & tobacco product whsle	39	774 717	14 169	3 353	442	29 625	16 134	17 229
422940	Tobacco & tobacco product whsle	39	774 717	14 169	3 353	442	29 625	16 134	17 229
42295	Paint, varnish, & supplies whsle	45	230 165	20 758	4 955	591	51 272	20 005	21 159
422950	Paint, varnish, & supplies whsle	45	230 165	20 758	4 955	591	51 272	20 005	21 159
4229501	Paint, varnish, & supplies whsle	45	230 165	20 758	4 955	591	51 272	20 005	21 159
42299	Other miscellaneous nondurable goods whsle	280	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	280	D	D	D	g	D	D	D
4229901	Art goods whsle	89	327 864	34 381	7 711	1 032	81 212	41 942	38 101
4229902	General merchandise (nondurable goods) whsle	61	70 834	7 479	1 295	207	12 596	4 851	6 365
4229903	Textile bags, bagging, & burlap whsle	5	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	125	D	D	D	f	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
	Merchant wholesalers	6 855	43 621 025	3 377 789	776 526	89 351	6 976 562	3 771 317	3 938 350
421	Wholesale trade, durable goods	4 496	25 548 120	2 178 521	500 800	54 914	4 418 707	2 431 059	2 569 904
4211	Motor vehicle & motor vehicle parts & supplies whsle	457	2 137 203	145 704	35 797	5 249	290 413	324 374	344 105
42111	Automobile & other motor vehicle whsle	125	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	125	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	60	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	12	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	35	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	191	569 822	62 581	15 029	2 439	119 870	121 930	125 597
421120	Motor vehicle supplies & new parts whsle	191	569 822	62 581	15 029	2 439	119 870	121 930	125 597
4211201	Motor vehicle supplies & new parts—warehouse distributors	76	349 013	33 898	8 313	1 405	67 762	78 842	80 624
4211202	Motor vehicle supplies & new parts—jobbers	106	D	D	D	f	D	D	D
42113	Tire & tube whsle	26	D	D	D	e	D	D	D
421130	Tire & tube whsle	26	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	232	1 331 453	123 943	30 211	3 213	249 170	118 261	132 873
42121	Furniture whsle	111	892 607	75 303	18 556	1 877	150 517	53 337	61 584
421210	Furniture whsle	111	892 607	75 303	18 556	1 877	150 517	53 337	61 584
4212101	Household & lawn furniture whsle	51	D	D	D	f	D	D	D
4212102	Office & business furniture whsle	60	D	D	D	g	D	D	D
42122	Home furnishings whsle	121	438 846	48 640	11 655	1 336	98 653	64 924	71 289
421220	Home furnishings whsle	121	438 846	48 640	11 655	1 336	98 653	64 924	71 289
4212201	Household china, glassware, & crockery whsle	23	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	28	D	D	D	f	D	D	D
4212203	Floor coverings whsle	37	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	33	47 633	7 810	1 730	266	15 897	9 454	10 084
4213	Lumber & other construction materials whsle	179	2 597 211	90 561	20 674	2 579	185 205	86 090	90 976
42131	Lumber, plywood, millwork, & wood panel whsle	66	2 221 729	43 283	9 653	1 267	80 249	57 133	59 271
421310	Lumber, plywood, millwork, & wood panel whsle	66	2 221 729	43 283	9 653	1 267	80 249	57 133	59 271
4213101	Lumber without yard whsle	9	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	20	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	37	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	36	96 255	8 731	1 805	266	24 222	7 209	9 032
421320	Brick, stone, & related construction materials whsle	36	96 255	8 731	1 805	266	24 222	7 209	9 032
4213201	Brick, block, tile, clay/cement sewer pipe whsle	13	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	12	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	11	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	30	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	30	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	30	D	D	D	c	D	D	D
42139	Other construction materials whsle	47	D	D	D	f	D	D	D
421390	Other construction materials whsle	47	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	9	D	D	D	e	D	D	D
4213902	Other construction materials whsle	38	D	D	D	e	D	D	D

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	Philadelphia, PA—NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	803	4 117 303	492 400	114 592	11 489	934 386	414 072	430 723
42141	Photographic equipment & supplies whsle	17	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	17	D	D	D	c	D	D	D
42142	Office equipment whsle	136	D	D	D	g	D	D	D
421420	Office equipment whsle	136	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	276	2 302 832	205 679	47 587	4 383	382 283	191 322	206 686
421430	Computer & computer peripheral equipment & software whsle	276	2 302 832	205 679	47 587	4 383	382 283	191 322	206 686
4214301	Computer & peripheral equipment whsle	229	1 930 315	171 797	38 665	3 425	326 336	184 405	201 929
42143011	Computers & peripheral equipment for resale	86	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	143	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	47	372 517	33 882	8 922	958	55 947	6 917	4 757
42144	Other commercial equipment whsle	90	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	90	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	45	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	45	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	202	803 223	116 856	26 433	2 538	249 144	82 155	75 753
421450	Medical, dental, & hospital equipment & supplies whsle	202	803 223	116 856	26 433	2 538	249 144	82 155	75 753
4214501	Surgical, medical, & hospital supplies whsle	179	712 692	103 935	23 535	2 243	221 865	77 286	70 478
4214502	Dental equipment & supplies whsle	23	90 531	12 921	2 898	295	27 279	4 869	5 275
42146	Ophthalmic goods whsle	24	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	24	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	58	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	58	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	11	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	47	229 743	34 489	8 481	783	64 739	62 690	64 833
4215	Metal & mineral (except petroleum) whsle	250	2 116 592	145 334	32 490	3 255	303 427	282 640	293 730
42151	Metal service centers & offices	243	D	D	D	h	D	D	D
421510	Metal service centers & offices	243	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices	199	1 716 914	120 170	27 329	2 705	245 264	242 848	252 523
42151011	Ferrous metal service centers	152	1 567 028	112 790	25 562	2 531	231 564	242 848	252 523
42151012	Ferrous metal sales offices	47	149 886	7 380	1 767	174	13 700	—	—
4215102	Nonferrous metal service centers & sales offices	44	D	D	D	f	D	D	D
42151021	Nonferrous metal service centers	31	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	13	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	7	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	578	6 716 813	388 658	89 911	8 242	881 639	266 718	302 536
42161	Electrical apparatus & equip, wiring supp, & const material whsle	212	3 356 518	107 260	24 928	2 724	289 021	83 509	94 133
421610	Electrical apparatus & equip, wiring supp, & const material whsle	212	3 356 518	107 260	24 928	2 724	289 021	83 509	94 133
42162	Electrical appliance, television & radio set whsle	46	180 016	11 801	3 048	355	29 130	19 840	22 284
421620	Electrical appliance, television & radio set whsle	46	180 016	11 801	3 048	355	29 130	19 840	22 284
42169	Other electronic parts & equipment whsle	320	3 180 279	269 597	61 935	5 163	563 488	163 369	186 119
421690	Other electronic parts & equipment whsle	320	3 180 279	269 597	61 935	5 163	563 488	163 369	186 119
4216901	Communications equipment & supplies whsle	146	1 877 455	180 195	42 544	3 232	401 102	73 459	74 780
4216902	Electronic parts (excluding communications equipment) whsle	174	1 302 824	89 402	19 391	1 931	162 386	89 910	111 339

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	363	1 023 236	131 034	29 030	3 707	256 176	151 460	166 742
42171	Hardware whsle	161	436 254	65 372	14 015	1 830	119 770	69 020	74 784
421710	Hardware whsle	161	436 254	65 372	14 015	1 830	119 770	69 020	74 784
42172	Plumbing & heating equipment & supplies (hydronics) whsle	78	262 221	28 820	6 513	803	59 550	32 880	36 646
421720	Plumbing & heating equipment & supplies (hydronics) whsle	78	262 221	28 820	6 513	803	59 550	32 880	36 646
42173	Warm air heating & air-conditioning equipment & supplies whsle	100	257 933	28 392	6 442	830	60 915	40 328	43 927
421730	Warm air heating & air-conditioning equipment & supplies whsle	100	257 933	28 392	6 442	830	60 915	40 328	43 927
42174	Refrigeration equipment & supplies whsle	24	66 828	8 450	2 060	244	15 941	9 232	11 385
421740	Refrigeration equipment & supplies whsle	24	66 828	8 450	2 060	244	15 941	9 232	11 385
4218	Machinery, equipment, & supplies whsle	1 062	3 273 168	450 141	99 462	10 810	835 535	518 213	554 085
42181	Construction & mining (except petroleum) machinery & equip whsle	60	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	60	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	36	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	36	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	16	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	10	54 668	6 504	1 960	189	11 969	7 667	9 186
42183	Industrial machinery & equipment whsle	572	1 662 284	240 463	52 625	5 538	454 122	214 185	220 552
421830	Industrial machinery & equipment whsle	572	1 662 284	240 463	52 625	5 538	454 122	214 185	220 552
4218301	Food-processing machinery & equipment whsle	25	70 675	10 458	2 344	240	19 804	9 639	8 786
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	79	216 042	37 103	8 428	813	65 679	19 860	21 637
42183021	Hydraulic & pneumatic pumps & motors whsle	36	64 315	11 367	2 672	264	19 085	5 997	6 497
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	43	151 727	25 736	5 756	549	46 594	13 863	15 140
4218303	General-purpose industrial machinery & equipment whsle	168	440 369	73 124	15 251	1 771	140 143	74 764	80 644
4218304	Metalworking machinery & equipment whsle	72	211 994	19 685	3 912	451	39 923	12 978	14 252
4218305	Materials handling equipment whsle	84	302 336	46 354	10 994	1 089	80 611	28 185	26 155
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	10	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	134	D	D	D	g	D	D	D
42184	Industrial supplies whsle	224	643 308	96 931	21 142	2 299	168 269	72 145	79 406
421840	Industrial supplies whsle	224	643 308	96 931	21 142	2 299	168 269	72 145	79 406
4218401	General-line industrial supplies whsle	30	78 896	8 970	2 090	260	18 167	6 070	6 343
4218402	Mechanical power transmission supplies whsle	32	93 641	12 902	2 980	325	22 491	10 856	12 758
4218403	Welding supplies whsle	21	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	42	91 143	15 714	2 340	330	28 407	3 702	4 047
4218405	Industrial valves & fittings (except fluid-power) whsle	29	136 483	19 795	4 329	412	33 836	16 512	17 115
4218406	Other industrial supplies whsle	70	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	127	227 591	38 602	9 037	1 207	71 347	30 255	30 269
421850	Service establishment equipment & supplies whsle	127	227 591	38 602	9 037	1 207	71 347	30 255	30 269
4218501	Beauty & barber shop equipment & supplies whsle	15	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	55	86 193	16 673	3 899	507	29 137	10 847	9 876
4218503	Laundry & dry-cleaning equipment & supplies whsle	19	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	38	D	D	D	e	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	43	342 875	25 659	5 979	579	50 022	86 966	99 092
421860	Transportation equipment & supplies (exc motor vehicle) whsle	43	342 875	25 659	5 979	579	50 022	86 966	99 092
4218601	Aircraft & aeronautical equipment & supplies whsle	24	281 747	15 561	3 893	372	32 353	79 259	90 525
4218602	Marine machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	572	2 235 141	210 746	48 633	6 370	482 756	269 231	254 134
42191	Sporting & recreational goods & supplies whsle	73	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	73	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	52	147 085	15 045	3 425	385	52 795	23 846	21 476
421920	Toy & hobby goods & supplies whsle	52	147 085	15 045	3 425	385	52 795	23 846	21 476
42193	Recyclable material whsle	197	D	D	D	g	D	D	D
421930	Recyclable material whsle	197	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	80	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	44	312 739	26 387	6 629	710	60 707	23 480	21 835
42193012	Iron & steel scrap processors (not using power processing equip)	36	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	35	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	82	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	93	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	93	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	86	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	157	515 830	46 931	11 045	1 622	100 560	80 318	54 143
421990	Other miscellaneous durable goods whsle	157	515 830	46 931	11 045	1 622	100 560	80 318	54 143
4219901	Musical instruments & supplies whsle	8	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	45	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	33	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	17	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	16	67 564	7 185	1 868	270	13 283	7 024	4 741
4219905	Fire extinguishers & fire safety equipment whsle	18	D	D	D	b	D	D	D
4219906	Other durable goods whsle	45	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 359	18 072 905	1 199 268	275 726	34 437	2 557 855	1 340 258	1 368 446
4221	Paper & paper product whsle	344	2 310 826	196 201	45 900	4 968	379 370	160 314	155 667
42211	Printing & writing paper whsle	68	D	D	D	g	D	D	D
422110	Printing & writing paper whsle	68	D	D	D	g	D	D	D
42212	Stationery & office supplies whsle	131	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle	131	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	145	997 856	95 055	22 495	2 654	186 697	76 343	72 425
422130	Industrial & personal service paper whsle	145	997 856	95 055	22 495	2 654	186 697	76 343	72 425
4222	Drugs, & druggists' sundries whsle	99	2 618 015	71 932	16 842	1 992	161 344	303 801	310 240
42221	Drugs, & druggists' sundries whsle	99	2 618 015	71 932	16 842	1 992	161 344	303 801	310 240
422210	Drugs, & druggists' sundries whsle	99	2 618 015	71 932	16 842	1 992	161 344	303 801	310 240
4222101	General-line drugs whsle	50	2 165 975	46 404	11 247	1 396	97 559	272 217	278 571
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	49	452 040	25 528	5 595	596	63 785	31 584	31 669

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	257	1 273 766	93 332	20 862	3 017	217 526	181 325	183 441
42231	Piece goods, notions, & other dry goods whsle	74	297 978	22 621	4 975	674	51 757	52 637	54 673
422310	Piece goods, notions, & other dry goods whsle	74	297 978	22 621	4 975	674	51 757	52 637	54 673
4223101	Piece goods—jobbers	54	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	20	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	65	586 055	36 973	8 234	1 392	83 367	73 879	83 278
422320	Men's & boys' clothing & furnishings whsle	65	586 055	36 973	8 234	1 392	83 367	73 879	83 278
42233	Women's, children's, & infants' clothing & accessories whsle	91	197 358	21 083	4 859	583	50 930	25 065	27 380
422330	Women's, children's, & infants' clothing & accessories whsle	91	197 358	21 083	4 859	583	50 930	25 065	27 380
42234	Footwear whsle	27	192 375	12 655	2 794	368	31 472	29 744	18 110
422340	Footwear whsle	27	192 375	12 655	2 794	368	31 472	29 744	18 110
4224	Grocery & related products whsle	713	6 631 362	428 840	98 454	12 595	946 381	289 049	316 655
42241	General-line grocery whsle	65	1 096 265	72 122	16 468	1 966	147 451	74 447	76 256
422410	General-line grocery whsle	65	1 096 265	72 122	16 468	1 966	147 451	74 447	76 256
4224103	Other general-line grocery whsle	60	1 085 651	71 721	16 375	1 950	146 631	73 910	75 597
42242	Packaged frozen food whsle	59	599 330	27 933	6 796	837	57 224	17 435	33 723
422420	Packaged frozen food whsle	59	599 330	27 933	6 796	837	57 224	17 435	33 723
42243	Dairy products, (except dried or canned) whsle	46	352 211	29 911	6 190	808	65 830	11 293	11 589
422430	Dairy products, (except dried or canned) whsle	46	352 211	29 911	6 190	808	65 830	11 293	11 589
4224302	Dairy product (except raw milk) whsle	45	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	24	127 577	10 141	2 277	308	20 577	3 328	3 449
422440	Poultry & poultry product whsle	24	127 577	10 141	2 277	308	20 577	3 328	3 449
4224402	Poultry & poultry product (except live) whsle	24	127 577	10 141	2 277	308	20 577	3 328	3 449
42245	Confectionery whsle	43	239 671	12 633	2 647	396	28 263	16 531	16 766
422450	Confectionery whsle	43	239 671	12 633	2 647	396	28 263	16 531	16 766
42246	Fish & seafood whsle	42	D	D	D	e	D	D	D
422460	Fish & seafood whsle	42	D	D	D	e	D	D	D
42247	Meat & meat product whsle	74	1 037 557	46 953	10 593	1 324	95 194	25 969	26 770
422470	Meat & meat product whsle	74	1 037 557	46 953	10 593	1 324	95 194	25 969	26 770
42248	Fresh fruit & vegetable whsle	147	1 313 576	82 431	18 326	2 394	167 410	23 536	21 918
422480	Fresh fruit & vegetable whsle	147	1 313 576	82 431	18 326	2 394	167 410	23 536	21 918
42249	Other grocery & related products whsle	213	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	213	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	26	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	59	D	D	D	e	D	D	D
4224903	Soft drinks whsle	35	230 454	29 422	6 513	861	56 513	5 880	6 561
4224904	Canned goods whsle	13	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	7	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	73	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	21	D	D	D	c	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	6	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	10	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	10	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	268	1 195 595	115 214	26 337	2 726	231 476	96 270	89 428
42261	Plastics materials & basic forms & shapes whsle	81	418 134	42 372	9 707	1 015	86 516	38 861	38 575
422610	Plastics materials & basic forms & shapes whsle	81	418 134	42 372	9 707	1 015	86 516	38 861	38 575
42269	Other chemical & allied products whsle	187	777 461	72 842	16 630	1 711	144 960	57 409	50 853
422690	Other chemical & allied products whsle	187	777 461	72 842	16 630	1 711	144 960	57 409	50 853
4226901	Industrial gases (except LP) whsle	13	17 515	4 582	1 031	112	8 773	1 954	2 025
4226902	Other chemical & allied products whsle	174	759 946	68 260	15 599	1 599	136 187	55 455	48 828

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	Philadelphia, PA—NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	77	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	30	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	30	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	28	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	21	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	47	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	47	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	97	D	D	D	g	D	D	D
42281	Beer & ale whsle	61	D	D	D	g	D	D	D
422810	Beer & ale whsle	61	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	36	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	36	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	29	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	483	D	D	D	i	D	D	D
42291	Farm supplies whsle	56	D	D	D	f	D	D	D
422910	Farm supplies whsle	56	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers	10	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	46	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	73	434 957	53 484	12 283	2 012	108 343	73 078	77 587
422920	Book, periodical, & newspaper whsle	73	434 957	53 484	12 283	2 012	108 343	73 078	77 587
42293	Flower, nursery stock, & florists' supplies whsle	61	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	61	D	D	D	g	D	D	D
42294	Tobacco & tobacco product whsle	37	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	37	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	38	D	D	D	e	D	D	D
422950	Paint, varnish, & supplies whsle	38	D	D	D	e	D	D	D
4229501	Paint, varnish, & supplies whsle	38	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	218	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	218	D	D	D	g	D	D	D
4229901	Art goods whsle	69	269 083	32 535	7 257	979	76 481	41 642	37 792
4229902	General merchandise (nondurable goods) whsle	45	49 535	6 720	1 121	178	11 142	4 851	6 365
4229903	Textile bags, bagging, & burlap whsle	4	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	100	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices ..	658	42 173 650	1 319 043	360 150	22 931	2 742 456	756 694	725 084
421	Wholesale trade, durable goods	406	24 171 880	573 023	162 455	10 329	1 266 718	533 650	510 637
4211	Motor vehicle & motor vehicle parts & supplies whsle	39	14 771 895	68 017	18 664	1 440	226 589	214 354	202 022
42111	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
421110	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
4211101	Automobile & motorcycle whsle	7	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	1	D	D	D	a	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	21	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	21	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	13	D	D	D	f	D	D	D

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	Philadelphia, PA—NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whse . . .	14	D	D	D	c	D	D	D
42121	Furniture whse	10	D	D	D	c	D	D	D
421210	Furniture whse	10	D	D	D	c	D	D	D
4212102	Office & business furniture whse	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	24	297 866	12 252	2 785	336	26 922	8 203	13 123
42133	Roofing, siding, & insulation material whse	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whse	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whse	6	D	D	D	b	D	D	D
42139	Other construction materials whse . .	3	D	D	D	b	D	D	D
421390	Other construction materials whse	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	73	2 989 931	255 135	77 148	3 694	562 617	59 761	42 962
42142	Office equipment whse	19	639 214	47 012	13 748	732	80 813	8 237	8 096
421420	Office equipment whse	19	639 214	47 012	13 748	732	80 813	8 237	8 096
42143	Computer & computer peripheral equipment & software whse	32	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whse	32	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whse	32	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	22	D	D	D	g	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse	16	563 358	52 873	13 734	849	98 450	29 222	10 794
421450	Medical, dental, & hospital equipment & supplies whse	16	563 358	52 873	13 734	849	98 450	29 222	10 794
4214501	Surgical, medical, & hospital supplies whse	14	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whse	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whse	27	D	D	D	e	D	D	D
42151	Metal service centers & offices	27	D	D	D	e	D	D	D
421510	Metal service centers & offices	27	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	21	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whse	101	2 061 567	109 843	31 755	2 224	195 558	42 422	44 143
42161	Electrical apparatus & equip, wiring supp, & const material whse	34	622 100	41 183	9 777	768	66 597	22 602	21 941
421610	Electrical apparatus & equip, wiring supp, & const material whse	34	622 100	41 183	9 777	768	66 597	22 602	21 941
42162	Electrical appliance, television & radio set whse	5	339 167	6 351	1 565	90	19 244	4 891	5 042
421620	Electrical appliance, television & radio set whse	5	339 167	6 351	1 565	90	19 244	4 891	5 042
42169	Other electronic parts & equipment whse	62	1 100 300	62 309	20 413	1 366	109 717	14 929	17 160
421690	Other electronic parts & equipment whse	62	1 100 300	62 309	20 413	1 366	109 717	14 929	17 160
4216901	Communications equipment & supplies whse	48	598 527	48 355	16 858	1 129	70 414	7 506	8 128
4216902	Electronic parts (excluding communications equipment) whse	14	501 773	13 954	3 555	237	39 303	7 423	9 032
4217	Hardware, & plumbing & heating equipment & supplies whse	25	731 625	28 927	6 358	498	56 841	41 617	45 636
42171	Hardware whse	5	D	D	D	b	D	D	D
421710	Hardware whse	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse	12	456 020	15 656	3 297	268	30 863	29 541	34 695
421720	Plumbing & heating equipment & supplies (hydronics) whse	12	456 020	15 656	3 297	268	30 863	29 541	34 695
42173	Warm air heating & air-conditioning equipment & supplies whse	4	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whse	4	D	D	D	c	D	D	D

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	Philadelphia, PA—NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle—Con.								
42174	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	98	2 097 041	72 387	18 209	1 453	133 523	66 853	66 972
42183	Industrial machinery & equipment whsle	48	441 305	37 989	9 792	802	73 176	27 955	26 962
421830	Industrial machinery & equipment whsle	48	441 305	37 989	9 792	802	73 176	27 955	26 962
4218303	General-purpose industrial machinery & equipment whsle .	20	174 600	8 384	2 038	184	15 822	3 801	3 878
4218305	Materials handling equipment whsle	6	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle.....	9	D	D	D	c	D	D	D
42184	Industrial supplies whsle	38	1 432 364	22 997	5 700	435	38 522	17 646	16 729
421840	Industrial supplies whsle	38	1 432 364	22 997	5 700	435	38 522	17 646	16 729
4218402	Mechanical power transmission supplies whsle	8	145 156	3 705	931	77	6 153	1 171	1 301
4218403	Welding supplies whsle	11	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	2	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	5	57 507	2 646	508	52	4 097	3 189	3 322
4218406	Other industrial supplies whsle .	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	1	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	252	18 001 770	746 020	197 695	12 602	1 475 738	223 044	214 447
4221	Paper & paper product whsle	36	833 502	30 034	7 728	540	82 399	8 988	10 304
42211	Printing & writing paper whsle	9	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	9	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	21	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	21	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
42221	Drugs, & druggists' sundries whsle ..	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
422210	Drugs, & druggists' sundries whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
4223	Apparel, piece goods, & notions whsle .	17	229 752	8 729	2 336	143	20 925	8 872	8 564
42231	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle	60	2 717 662	94 679	22 852	2 672	221 156	15 635	15 090
42242	Packaged frozen food whsle	7	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	7	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	34	2 080 402	55 999	13 460	1 538	122 209	6 771	6 327
422490	Other grocery & related products whsle	34	2 080 402	55 999	13 460	1 538	122 209	6 771	6 327
4224902	Bread & baked goods whsle	14	288 532	23 668	5 823	796	48 361	3 791	3 976
4224903	Soft drinks whsle	6	115 628	14 109	3 392	369	29 218	2 485	1 841
4224904	Canned goods whsle	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	6	D	D	D	c	D	D	D

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	Philadelphia, PA—NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	60	2 908 531	162 325	40 694	3 017	326 100	55 107	54 202
42261	Plastics materials & basic forms & shapes whsle	13	287 510	9 520	2 263	177	15 885	20 724	19 652
422610	Plastics materials & basic forms & shapes whsle	13	287 510	9 520	2 263	177	15 885	20 724	19 652
42269	Other chemical & allied products whsle	47	2 621 021	152 805	38 431	2 840	310 215	34 383	34 550
422690	Other chemical & allied products whsle	47	2 621 021	152 805	38 431	2 840	310 215	34 383	34 550
4226901	Industrial gases (except LP) whsle	7	101 492	8 069	2 000	215	16 234	4 178	3 566
4226902	Other chemical & allied products whsle	40	2 519 529	144 736	36 431	2 625	293 981	30 205	30 984
4227	Petroleum & petroleum products whsle	28	3 106 751	31 273	8 079	624	73 792	72 280	68 478
42271	Petroleum bulk stations & terminals	16	1 345 927	19 955	5 154	420	51 305	56 530	50 680
422710	Petroleum bulk stations & terminals	16	1 345 927	19 955	5 154	420	51 305	56 530	50 680
4227101	Petroleum bulk stations & terminals (except LP)	16	1 345 927	19 955	5 154	420	51 305	56 530	50 680
42271012	Petroleum bulk terminals (except LP)	14	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
4229	Miscellaneous nondurable goods whsle	29	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	15	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	15	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1 264	11 240 275	315 027	71 856	7 389	565 675	15 763	15 495
421	Wholesale trade, durable goods	909	7 263 500	211 412	47 283	4 771	376 207	10 753	10 164
4211	Motor vehicle & motor vehicle parts & supplies whsle	29	2 174 684	20 343	4 814	1 124	40 274	450	526
42111	Automobile & other motor vehicle whsle	8	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	7	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle	21	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	21	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	78	D	D	D	e	D	D	D
42121	Furniture whsle	49	D	D	D	c	D	D	D
421210	Furniture whsle	49	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	28	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	21	D	D	D	b	D	D	D
42122	Home furnishings whsle	29	D	D	D	c	D	D	D
421220	Home furnishings whsle	29	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	4	D	D	D	b	D	D	D
4212203	Floor coverings whsle	5	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	15	66 411	2 367	525	82	4 666	118	77

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	Philadelphia, PA—NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	42	167 510	5 358	1 214	87	9 034	47	63
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	15	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
42139	Other construction materials whsle ..	13	44 020	2 038	470	33	3 299	47	63
421390	Other construction materials whsle ..	13	44 020	2 038	470	33	3 299	47	63
4213902	Other construction materials whsle ..	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	109	429 984	24 326	5 774	419	50 390	993	1 015
42143	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	16	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	11	13 542	1 293	262	22	2 386	56	32
42144	Other commercial equipment whsle ..	22	D	D	D	b	D	D	D
421440	Other commercial equipment whsle ..	22	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	15	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	41	151 870	15 803	3 821	250	35 032	754	670
421450	Medical, dental, & hospital equipment & supplies whsle	41	151 870	15 803	3 821	250	35 032	754	670
4214501	Surgical, medical, & hospital supplies whsle	37	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	4	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	a	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	a	D	D	D
4214902	Other professional equipment & supplies whsle	5	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	47	D	D	D	c	D	D	D
42151	Metal service centers & offices	43	D	D	D	c	D	D	D
421510	Metal service centers & offices	43	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	35	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	32	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices	8	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle ...	4	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle ...	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	191	1 609 995	52 354	11 685	1 009	86 739	374	568
42161	Electrical apparatus & equip, wiring supp, & const material whsle	92	682 819	25 438	5 454	529	41 856	269	444
421610	Electrical apparatus & equip, wiring supp, & const material whsle	92	682 819	25 438	5 454	529	41 856	269	444
42162	Electrical appliance, television & radio set whsle	15	139 055	3 443	864	69	6 435	14	45
421620	Electrical appliance, television & radio set whsle	15	139 055	3 443	864	69	6 435	14	45

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	Philadelphia, PA—NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	84	788 121	23 473	5 367	411	38 448	91	79
421690	Other electronic parts & equipment whsle	84	788 121	23 473	5 367	411	38 448	91	79
4216901	Communications equipment & supplies whsle	12	67 331	2 773	619	47	5 017	48	52
4216902	Electronic parts (excluding communications equipment) whsle	72	720 790	20 700	4 748	364	33 431	43	27
4217	Hardware, & plumbing & heating equipment & supplies whsle	90	596 050	25 561	6 320	517	41 667	4 623	3 744
42171	Hardware whsle	31	D	D	D	c	D	D	D
421710	Hardware whsle	31	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	43	202 061	9 471	2 074	175	17 680	968	933
421720	Plumbing & heating equipment & supplies (hydronics) whsle	43	202 061	9 471	2 074	175	17 680	968	933
42173	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	242	942 994	45 089	9 704	859	77 470	3 052	2 638
42183	Industrial machinery & equipment whsle	159	477 572	25 846	5 869	516	43 285	1 644	1 292
421830	Industrial machinery & equipment whsle	159	477 572	25 846	5 869	516	43 285	1 644	1 292
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	78	259 121	15 052	3 224	280	24 346	658	628
4218304	Metalworking machinery & equipment whsle	17	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	15	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	31	D	D	D	b	D	D	D
42184	Industrial supplies whsle	48	287 858	13 275	2 685	240	22 808	806	917
421840	Industrial supplies whsle	48	287 858	13 275	2 685	240	22 808	806	917
4218401	General-line industrial supplies whsle	10	18 137	1 153	229	23	1 899	—	—
4218402	Mechanical power transmission supplies whsle	6	20 652	800	184	16	1 260	—	—
4218404	Industrial containers & supplies whsle	12	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	11	166 275	8 777	1 611	146	15 243	606	717
4218406	Other industrial supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	81	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	18	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	18	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	2	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	2	D	D	D	b	D	D	D

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	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	35	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	35	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	13	D	D	D	b	D	D	D
4219906	Other durable goods whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	355	3 976 775	103 615	24 573	2 618	189 468	5 010	5 331
4221	Paper & paper product whsle	46	227 266	10 158	2 097	157	18 116	1	48
42212	Stationery & office supplies whsle	21	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	21	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	22	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	22	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	58	186 207	6 338	1 473	138	12 981	66	77
42231	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	12	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	3	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	22	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	22	D	D	D	b	D	D	D
42234	Footwear whsle	11	D	D	D	b	D	D	D
422340	Footwear whsle	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	115	2 828 694	63 609	15 316	1 798	103 358	4 375	4 499
42241	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
422410	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
4224103	Other general-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
42242	Packaged frozen food whsle	16	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	16	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42245	Confectionery whsle	8	D	D	D	b	D	D	D
422450	Confectionery whsle	8	D	D	D	b	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	15	131 666	5 622	1 302	92	11 797	156	149
422480	Fresh fruit & vegetable whsle	15	131 666	5 622	1 302	92	11 797	156	149
42249	Other grocery & related products whsle	45	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	45	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	16	D	D	D	b	D	D	D
4224904	Canned goods whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	15	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	39	99 541	3 348	700	68	6 615	406	503
42261	Plastics materials & basic forms & shapes whsle	22	65 738	1 689	350	39	3 561	65	68
422610	Plastics materials & basic forms & shapes whsle	22	65 738	1 689	350	39	3 561	65	68
42269	Other chemical & allied products whsle	17	33 803	1 659	350	29	3 054	341	435
422690	Other chemical & allied products whsle	17	33 803	1 659	350	29	3 054	341	435
4226902	Other chemical & allied products whsle	17	33 803	1 659	350	29	3 054	341	435
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	76	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	58	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	58	D	D	D	c	D	D	D
4229901	Art goods whsle	18	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	16	21 299	759	174	29	1 454	—	—
4229904	Other nondurable goods whsle ..	23	D	D	D	b	D	D	D
	Vineland–Millville–Bridgeton, NJ PMSA								
42	Wholesale trade	189	989 379	69 405	15 175	2 230	149 970	91 636	110 184
421	Wholesale trade, durable goods	94	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	3	D	D	D	c	D	D	D
421220	Home furnishings whsle	3	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	c	D	D	D
42144	Other commercial equipment whsle ..	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	1	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	4	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Vineland—Millville—Bridgeton, NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	c	D	D	D
421930	Recyclable material whsle	10	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle ..	7	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	2	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	95	D	D	D	g	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	52	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	28	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	28	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	11	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	11	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	18	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	13	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle ..	1	D	D	D	b	D	D	D
	Merchant wholesalers	172	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	87	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	6	D	D	D	c	D	D	D
42122	Home furnishings whsle	3	D	D	D	c	D	D	D
421220	Home furnishings whsle	3	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	c	D	D	D
42144	Other commercial equipment whsle ..	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Vineland—Millville—Bridgeton, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	27	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	1	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	c	D	D	D
421930	Recyclable material whsle	10	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle ..	7	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	2	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	85	D	D	D	f	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	44	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	24	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	24	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	18	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	13	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	4	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	4	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA								
42	Wholesale trade	690	D	D	D	j	D	D	D
421	Wholesale trade, durable goods	474	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	49	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	15	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	15	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	14	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	19	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle ..	19	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	19	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	c	D	D	D
42122	Home furnishings whsle	9	D	D	D	b	D	D	D
421220	Home furnishings whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	32	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	85	D	D	D	g	D	D	D
42142	Office equipment whsle	18	D	D	D	e	D	D	D
421420	Office equipment whsle	18	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	23	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	23	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	f	D	D	D
42144	Other commercial equipment whsle ..	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle ..	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	12	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	13	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	22	D	D	D	e	D	D	D
42151	Metal service centers & offices	21	D	D	D	e	D	D	D
421510	Metal service centers & offices ...	21	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	19	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	14	132 170	9 259	2 022	279	20 220	20 432	24 973
4215102	Nonferrous metal service centers & sales offices	2	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	1	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	56	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	20	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	20	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	31	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	31	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	18	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	44	D	D	D	e	D	D	D
42171	Hardware whsle	17	D	D	D	c	D	D	D
421710	Hardware whsle	17	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	20	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	120	321 117	35 248	8 605	975	67 669	57 736	62 052
42181	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	32 951	3 400	725	106	6 224	9 694	10 589
42183	Industrial machinery & equipment whsle	48	125 276	15 072	3 968	414	29 203	12 029	11 851
421830	Industrial machinery & equipment whsle	48	125 276	15 072	3 968	414	29 203	12 029	11 851
4218303	General-purpose industrial machinery & equipment whsle	13	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	10	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle	24	50 318	6 250	1 503	200	11 974	4 910	5 266
421840	Industrial supplies whsle	24	50 318	6 250	1 503	200	11 974	4 910	5 266
4218402	Mechanical power transmission supplies whsle	5	D	D	D	b	D	D	D
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	47	D	D	D	e	D	D	D
42193	Recyclable material whsle	20	D	D	D	c	D	D	D
421930	Recyclable material whsle	20	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	12	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	216	D	D	D	i	D	D	D
4221	Paper & paper product whsle	24	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	6	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	12	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	12	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	13	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle . .	13	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	13	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle .	16	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	40	345 953	15 150	3 629	570	41 544	10 785	10 724
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle . . .	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
422480	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
42249	Other grocery & related products whsle	16	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	6	D	D	D	c	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	49	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	29	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	29	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	28	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	e	D	D	D
42281	Beer & ale whsle	5	D	D	D	e	D	D	D
422810	Beer & ale whsle	5	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	49	D	D	D	e	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	7	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
	whsle	4	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper								
	whsle	4	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists'								
	supplies whsle	9	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists'								
	supplies whsle	9	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle . . .	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable								
	goods whsle	26	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable								
	goods whsle	26	D	D	D	c	D	D	D
4229901	Art goods whsle	6	D	D	D	b	D	D	D
4229902	General merchandise								
	(nondurable goods) whsle	12	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	6	D	D	D	a	D	D	D
	Merchant wholesalers	550	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	380	1 305 853	150 775	34 470	4 161	297 231	157 733	165 458
4211	Motor vehicle & motor vehicle parts & supplies whsle	43	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle								
	whsle	14	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle								
	whsle	14	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts								
	whsle	9	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts								
	whsle	9	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	5	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	19	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle . . .	19	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	15	D	D	D	c	D	D	D
42121	Furniture whsle	8	D	D	D	c	D	D	D
421210	Furniture whsle	8	D	D	D	c	D	D	D
4212102	Office & business furniture								
	whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	7	D	D	D	b	D	D	D
421220	Home furnishings whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials								
	whsle	22	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood								
	panel whsle	12	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, &								
	wood panel whsle	12	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, &								
	wood panel whsle	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment								
	& supplies whsle	72	D	D	D	g	D	D	D
42142	Office equipment whsle	15	D	D	D	c	D	D	D
421420	Office equipment whsle	15	D	D	D	c	D	D	D
42143	Computer & computer peripheral								
	equipment & software whsle	20	D	D	D	e	D	D	D
421430	Computer & computer peripheral								
	equipment & software whsle	20	D	D	D	e	D	D	D
4214301	Computer & peripheral								
	equipment whsle	15	D	D	D	e	D	D	D
42143012	Computers & peripheral								
	equipment for end use	13	D	D	D	e	D	D	D
42144	Other commercial equipment whsle . . .	11	D	D	D	b	D	D	D
421440	Other commercial equipment								
	whsle	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital								
	equipment & supplies whsle	10	D	D	D	c	D	D	D
421450	Medical, dental, & hospital								
	equipment & supplies whsle	10	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital								
	supplies whsle	8	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	12	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	12	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	e	D	D	D
42151	Metal service centers & offices	17	D	D	D	e	D	D	D
421510	Metal service centers & offices	17	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	c	D	D	D
4216	Electrical goods whsle	34	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	21	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	21	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	36	D	D	D	e	D	D	D
42171	Hardware whsle	14	D	D	D	c	D	D	D
421710	Hardware whsle	14	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	97	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	32 951	3 400	725	106	6 224	9 694	10 589
42183	Industrial machinery & equipment whsle	38	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	38	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
42184	Industrial supplies whsle	20	D	D	D	c	D	D	D
421840	Industrial supplies whsle	20	D	D	D	c	D	D	D
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	b	D	D	D

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	Wilmington—Newark, DE—MD PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse . . .	43	D	D	D	e	D	D	D
42193	Recyclable material whse	20	D	D	D	c	D	D	D
421930	Recyclable material whse	20	D	D	D	c	D	D	D
4219303	Other recyclable material whse . . .	12	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whse	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse	9	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whse	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	170	D	D	D	g	D	D	D
4221	Paper & paper product whse	18	D	D	D	c	D	D	D
42211	Printing & writing paper whse	5	D	D	D	b	D	D	D
422110	Printing & writing paper whse	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whse . . .	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whse . .	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whse . . .	9	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse . .	9	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whse	9	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whse .	13	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whse	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whse	2	D	D	D	b	D	D	D
4223102	Notions & other dry goods whse	1	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whse	3	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whse	3	D	D	D	b	D	D	D
4224	Grocery & related products whse	36	D	D	D	f	D	D	D
42244	Poultry & poultry product whse	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whse	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whse	8	85 275	3 865	971	120	13 538	1 386	1 453
422480	Fresh fruit & vegetable whse	8	85 275	3 865	971	120	13 538	1 386	1 453
42249	Other grocery & related products whse	13	D	D	D	c	D	D	D
422490	Other grocery & related products whse	13	D	D	D	c	D	D	D
4224902	Bread & baked goods whse	4	D	D	D	c	D	D	D
4224903	Soft drinks whse	5	D	D	D	c	D	D	D
4226	Chemical & allied products whse	30	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whse	11	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whse	11	D	D	D	b	D	D	D
42269	Other chemical & allied products whse	19	D	D	D	b	D	D	D
422690	Other chemical & allied products whse	19	D	D	D	b	D	D	D
4226902	Other chemical & allied products whse	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	8	D	D	D	e	D	D	D
42281	Beer & ale whse	5	D	D	D	e	D	D	D
422810	Beer & ale whse	5	D	D	D	e	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	43	D	D	D	e	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	7	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	23	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	23	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle ..	6	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	65	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	40	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	e	D	D	D
42142	Office equipment whsle	3	D	D	D	c	D	D	D
421420	Office equipment whsle	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
421510	Metal service centers & offices ..	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	h	D	D	D
4226	Chemical & allied products whsle	12	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
	Agents, brokers, and commission merchants	75	573 190	15 782	3 302	318	28 341	415	454
421	Wholesale trade, durable goods	54	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
421840	Industrial supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
	WASHINGTON–BALTIMORE, DC–MD–VA–WV CMSA								
42	Wholesale trade	8 247	80 810 198	5 174 022	1 279 409	123 675	9 800 975	4 194 416	4 409 379
421	Wholesale trade, durable goods	5 718	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	533	18 821 241	285 973	70 075	8 304	714 019	708 797	722 800
42111	Automobile & other motor vehicle whsle	162	16 553 996	117 905	29 391	3 376	380 747	323 267	311 016
421110	Automobile & other motor vehicle whsle	162	16 553 996	117 905	29 391	3 376	380 747	323 267	311 016
4211101	Automobile & motorcycle whsle	89	D	D	D	g	D	D	D
4211102	Bus & recreational vehicle whsle	9	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	14	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	12	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	38	D	D	D	f	D	D	D

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	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.								
42112	Motor vehicle supplies & new parts whsle	214	D	D	D	h	D	D	D
421120	Motor vehicle supplies & new parts whsle	214	D	D	D	h	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	93	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	112	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	9	D	D	D	b	D	D	D
42113	Tire & tube whsle	32	D	D	D	e	D	D	D
421130	Tire & tube whsle	32	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle ...	125	D	D	D	g	D	D	D
421140	Motor vehicle parts, (used) whsle ..	125	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle ...	416	D	D	D	h	D	D	D
42121	Furniture whsle	221	D	D	D	g	D	D	D
421210	Furniture whsle	221	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	73	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	148	D	D	D	g	D	D	D
42122	Home furnishings whsle	195	D	D	D	g	D	D	D
421220	Home furnishings whsle	195	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	33	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	36	D	D	D	e	D	D	D
4212203	Floor coverings whsle	74	D	D	D	g	D	D	D
4212204	Other home furnishings whsle ..	52	125 459	15 822	3 930	502	28 183	9 764	11 134
4213	Lumber & other construction materials whsle	288	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	127	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	127	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	10	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	23	224 926	17 259	4 123	590	33 363	30 076	27 349
4213103	Plywood, veneer, millwork, & wood panel whsle	94	D	D	D	g	D	D	D
42132	Brick, stone, & related construction materials whsle	58	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	58	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	29	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle	21	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	38	D	D	D	e	D	D	D
421330	Roofing, siding, & insulation material whsle	38	D	D	D	e	D	D	D
4213301	Roofing, siding, & insulation material whsle	38	D	D	D	e	D	D	D
42139	Other construction materials whsle ..	65	D	D	D	f	D	D	D
421390	Other construction materials whsle	65	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	12	D	D	D	c	D	D	D
4213902	Other construction materials whsle	53	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	1 339	D	D	D	k	D	D	D
42141	Photographic equipment & supplies whsle	41	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	41	D	D	D	c	D	D	D
42142	Office equipment whsle	191	D	D	D	h	D	D	D
421420	Office equipment whsle	191	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	631	D	D	D	j	D	D	D
421430	Computer & computer peripheral equipment & software whsle	631	D	D	D	j	D	D	D
4214301	Computer & peripheral equipment whsle	521	8 415 337	911 656	244 051	13 559	1 601 220	368 140	360 590
42143011	Computers & peripheral equipment for resale	150	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	371	D	D	D	j	D	D	D
4214302	Computer software (packaged) whsle	110	D	D	D	g	D	D	D

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	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	128	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	128	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	79	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	49	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	230	1 329 116	133 111	33 149	2 782	253 976	95 805	91 789
421450	Medical, dental, & hospital equipment & supplies whsle	230	1 329 116	133 111	33 149	2 782	253 976	95 805	91 789
4214501	Surgical, medical, & hospital supplies whsle	209	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle	21	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	32	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	32	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	86	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	86	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	13	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	73	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	166	D	D	D	g	D	D	D
42151	Metal service centers & offices	150	1 611 367	78 079	17 354	2 133	146 951	94 069	101 250
421510	Metal service centers & offices	150	1 611 367	78 079	17 354	2 133	146 951	94 069	101 250
4215101	Ferrous metal service centers & sales offices	122	D	D	D	g	D	D	D
42151011	Ferrous metal service centers	73	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices	49	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	28	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	18	D	D	D	e	D	D	D
42152	Coal & other mineral & ore whsle	16	D	D	D	c	D	D	D
421520	Coal & other mineral & ore whsle	16	D	D	D	c	D	D	D
4215201	Coal whsle	9	D	D	D	c	D	D	D
4215202	Other mineral & ore whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	882	D	D	D	j	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	242	D	D	D	h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	242	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	69	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle	69	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	571	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	571	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	320	D	D	D	i	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	251	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	470	D	D	D	h	D	D	D
42171	Hardware whsle	188	D	D	D	g	D	D	D
421710	Hardware whsle	188	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	114	D	D	D	g	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	114	D	D	D	g	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	139	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	139	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	29	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	29	D	D	D	c	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42181	whsle	1 087	D	D	D	j	D	D	D
	Construction & mining (except petroleum) machinery & equip								
421810	whsle	102	D	D	D	g	D	D	D
	Construction & mining (except petroleum) machinery & equip								
421810	whsle	102	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	71	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	71	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	48	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors	14	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	466	D	D	D	h	D	D	D
421830	Industrial machinery & equipment whsle	466	D	D	D	h	D	D	D
4218301	Food-processing machinery & equipment whsle	26	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	49	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	15	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	34	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	161	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	25	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	82	D	D	D	g	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	9	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	114	D	D	D	f	D	D	D
42184	Industrial supplies whsle	185	D	D	D	g	D	D	D
421840	Industrial supplies whsle	185	D	D	D	g	D	D	D
4218401	General-line industrial supplies whsle	24	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	29	D	D	D	c	D	D	D
4218403	Welding supplies whsle	33	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	27	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	17	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	55	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	168	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	168	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	28	D	D	D	f	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	62	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	22	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	56	D	D	D	f	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	95	D	D	D	g	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	95	D	D	D	g	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	58	D	D	D	g	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	25	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	537	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	86	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whsle	86	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	63	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle	63	D	D	D	f	D	D	D

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	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42193	Recyclable material whse	136	662 239	60 490	14 085	2 107	140 305	26 027	23 612
421930	Recyclable material whse	136	662 239	60 490	14 085	2 107	140 305	26 027	23 612
4219301	Iron & steel scrap processors & dealers	30	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	23	D	D	D	e	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	7	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whse	32	D	D	D	f	D	D	D
4219303	Other recyclable material whse	74	402 998	24 920	5 424	975	50 298	14 110	10 696
42194	Jewelry/watch/silverware/precious stone & precious metal whse	87	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone & precious metal whse	87	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse	76	D	D	D	c	D	D	D
4219402	Precious metal (excluding ores) whse	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse	165	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whse	165	D	D	D	g	D	D	D
4219902	Forest products (except lumber) whse	15	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whse	47	D	D	D	c	D	D	D
4219904	Prerecorded media whse	40	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse	23	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whse	17	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whse	12	D	D	D	b	D	D	D
4219906	Other durable goods whse	45	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2 529	D	D	D	k	D	D	D
4221	Paper & paper product whse	317	D	D	D	h	D	D	D
42211	Printing & writing paper whse	40	D	D	D	f	D	D	D
422110	Printing & writing paper whse	40	D	D	D	f	D	D	D
42212	Stationery & office supplies whse	190	D	D	D	g	D	D	D
422120	Stationery & office supplies whse	190	D	D	D	g	D	D	D
42213	Industrial & personal service paper whse	87	D	D	D	g	D	D	D
422130	Industrial & personal service paper whse	87	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whse	117	D	D	D	h	D	D	D
42221	Drugs, & druggists' sundries whse	117	D	D	D	h	D	D	D
422210	Drugs, & druggists' sundries whse	117	D	D	D	h	D	D	D
4222101	General-line drugs whse	48	862 601	27 275	7 055	917	57 348	91 600	109 191
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	69	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whse	225	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whse	53	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whse	53	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	47	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whse	88	279 713	31 717	6 752	1 135	63 591	50 053	71 964
422320	Men's & boys' clothing & furnishings whse	88	279 713	31 717	6 752	1 135	63 591	50 053	71 964
42233	Women's, children's, & infants' clothing & accessories whse	67	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whse	67	D	D	D	e	D	D	D
42234	Footwear whse	17	D	D	D	c	D	D	D
422340	Footwear whse	17	D	D	D	c	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	790	D	D	D	j	D	D	D
42241	General-line grocery whsle	92	3 088 135	166 481	37 167	4 620	287 381	134 222	153 546
422410	General-line grocery whsle	92	3 088 135	166 481	37 167	4 620	287 381	134 222	153 546
4224103	Other general-line grocery whsle	84	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	77	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	77	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	35	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	35	D	D	D	f	D	D	D
4224301	Raw milk whsle	3	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	32	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	23	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	23	D	D	D	e	D	D	D
4224402	Poultry & poultry product (except live) whsle	22	D	D	D	e	D	D	D
42245	Confectionery whsle	47	578 144	38 538	10 288	1 336	70 743	10 331	13 413
422450	Confectionery whsle	47	578 144	38 538	10 288	1 336	70 743	10 331	13 413
42246	Fish & seafood whsle	59	D	D	D	f	D	D	D
422460	Fish & seafood whsle	59	D	D	D	f	D	D	D
42247	Meat & meat product whsle	56	D	D	D	f	D	D	D
422470	Meat & meat product whsle	56	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	95	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	95	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	306	3 643 135	229 174	55 531	7 679	448 901	110 696	101 817
422490	Other grocery & related products whsle	306	3 643 135	229 174	55 531	7 679	448 901	110 696	101 817
4224901	Coffee, tea, & spice whsle	42	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	72	D	D	D	h	D	D	D
4224903	Soft drinks whsle	57	D	D	D	g	D	D	D
4224904	Canned goods whsle	26	D	D	D	f	D	D	D
4224905	Food & beverage basic materials whsle	13	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	96	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	43	D	D	D	e	D	D	D
42251	Grain & field bean whsle	15	D	D	D	b	D	D	D
422510	Grain & field bean whsle	15	D	D	D	b	D	D	D
42252	Livestock whsle	15	D	D	D	c	D	D	D
422520	Livestock whsle	15	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	13	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	13	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	214	D	D	D	g	D	D	D
42261	Plastics materials & basic forms & shapes whsle	46	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	46	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	168	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	168	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	15	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	153	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	98	D	D	D	h	D	D	D
42271	Petroleum bulk stations & terminals	56	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	56	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	53	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	36	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	17	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	42	D	D	D	g	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	42	D	D	D	g	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle.....	117	D	D	D	h	D	D	D
42281	Beer & ale whsle.....	49	D	D	D	g	D	D	D
422810	Beer & ale whsle.....	49	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle.....	68	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle.....	68	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle.....	68	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle.....	608	3 043 642	212 456	49 334	7 052	430 730	178 308	202 077
42291	Farm supplies whsle.....	52	D	D	D	f	D	D	D
422910	Farm supplies whsle.....	52	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers.....	19	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors.....	33	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle.....	145	D	D	D	h	D	D	D
422920	Book, periodical, & newspaper whsle.....	145	D	D	D	h	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle.....	62	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle.....	62	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle.....	26	803 774	28 528	7 369	1 199	51 682	37 691	44 896
422940	Tobacco & tobacco product whsle.....	26	803 774	28 528	7 369	1 199	51 682	37 691	44 896
42295	Paint, varnish, & supplies whsle.....	61	D	D	D	f	D	D	D
422950	Paint, varnish, & supplies whsle.....	61	D	D	D	f	D	D	D
4229501	Paint, varnish, & supplies whsle.....	61	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle.....	262	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle.....	262	D	D	D	g	D	D	D
4229901	Art goods whsle.....	81	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle.....	65	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle.....	112	D	D	D	f	D	D	D
	Merchant wholesalers.....	6 608	D	D	D	l	D	D	D
421	Wholesale trade, durable goods.....	4 570	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	489	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle.....	144	D	D	D	h	D	D	D
421110	Automobile & other motor vehicle whsle.....	144	D	D	D	h	D	D	D
4211101	Automobile & motorcycle whsle.....	79	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whsle.....	8	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle.....	9	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle.....	11	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle.....	37	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle.....	189	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle.....	189	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors.....	86	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	94	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle.....	9	D	D	D	b	D	D	D
42113	Tire & tube whsle.....	31	D	D	D	e	D	D	D
421130	Tire & tube whsle.....	31	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle.....	125	D	D	D	g	D	D	D
421140	Motor vehicle parts, (used) whsle.....	125	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle.....	307	D	D	D	h	D	D	D
42121	Furniture whsle.....	142	D	D	D	g	D	D	D
421210	Furniture whsle.....	142	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle.....	44	D	D	D	e	D	D	D
4212102	Office & business furniture whsle.....	98	D	D	D	g	D	D	D
42122	Home furnishings whsle.....	165	D	D	D	g	D	D	D
421220	Home furnishings whsle.....	165	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle.....	26	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle.....	31	D	D	D	e	D	D	D
4212203	Floor coverings whsle.....	65	D	D	D	f	D	D	D
4212204	Other home furnishings whsle.....	43	D	D	D	e	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	216	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	105	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	105	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	10	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	23	224 926	17 259	4 123	590	33 363	30 076	27 349
4213103	Plywood, veneer, millwork, & wood panel whsle	72	D	D	D	g	D	D	D
42132	Brick, stone, & related construction materials whsle	35	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	35	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	14	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	15	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	23	D	D	D	e	D	D	D
421330	Roofing, siding, & insulation material whsle	23	D	D	D	e	D	D	D
4213301	Roofing, siding, & insulation material whsle	23	D	D	D	e	D	D	D
42139	Other construction materials whsle ..	53	D	D	D	f	D	D	D
421390	Other construction materials whsle	53	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	10	D	D	D	c	D	D	D
4213902	Other construction materials whsle	43	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	1 087	D	D	D	j	D	D	D
42141	Photographic equipment & supplies whsle	34	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	34	D	D	D	c	D	D	D
42142	Office equipment whsle	163	513 306	109 797	27 067	3 008	193 766	50 982	57 837
421420	Office equipment whsle	163	513 306	109 797	27 067	3 008	193 766	50 982	57 837
42143	Computer & computer peripheral equipment & software whsle	519	D	D	D	i	D	D	D
421430	Computer & computer peripheral equipment & software whsle	519	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle	415	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	113	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	302	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	104	D	D	D	g	D	D	D
42144	Other commercial equipment whsle ..	101	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	101	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	58	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	43	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	177	1 000 299	100 900	24 840	2 315	195 905	90 337	86 212
421450	Medical, dental, & hospital equipment & supplies whsle	177	1 000 299	100 900	24 840	2 315	195 905	90 337	86 212
4214501	Surgical, medical, & hospital supplies whsle	159	D	D	D	g	D	D	D
4214502	Dental equipment & supplies whsle	18	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	27	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	27	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	66	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	66	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	11	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	55	D	D	D	f	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	135	D	D	D	g	D	D	D
42151	Metal service centers & offices	122	1 155 051	66 750	14 257	1 852	121 904	72 674	78 161
4215101	Metal service centers & offices	122	1 155 051	66 750	14 257	1 852	121 904	72 674	78 161
42151011	Ferrous metal service centers & sales offices	100	D	D	D	g	D	D	D
42151012	Ferrous metal service centers	65	D	D	D	g	D	D	D
4215102	Ferrous metal sales offices	35	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers & sales offices	22	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	17	D	D	D	e	D	D	D
42152	Coal & other mineral & ore whsle ...	13	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .	13	D	D	D	b	D	D	D
4215201	Coal whsle	7	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	571	D	D	D	i	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	150	D	D	D	g	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	150	D	D	D	g	D	D	D
42162	Electrical appliance, television & radio set whsle	50	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle	50	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	371	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle	371	D	D	D	h	D	D	D
4216901	Communications equipment & supplies whsle	194	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	177	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	382	D	D	D	h	D	D	D
42171	Hardware whsle	165	D	D	D	g	D	D	D
421710	Hardware whsle	165	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	78	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	78	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	113	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	113	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	26	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	26	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	906	D	D	D	i	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	90	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	90	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	64	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	64	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	48	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors	10	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	378	1 437 576	172 948	40 248	4 135	328 232	181 611	178 402
421830	Industrial machinery & equipment whsle	378	1 437 576	172 948	40 248	4 135	328 232	181 611	178 402
4218301	Food-processing machinery & equipment whsle	23	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	42	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	10	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	32	50 827	8 687	2 166	209	15 292	6 040	6 323
4218303	General-purpose industrial machinery & equipment whsle ..	118	D	D	D	g	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle—Con.								
421830	Industrial machinery & equipment whsle—Con.								
4218304	Metalworking machinery & equipment whsle.....	22	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	76	D	D	D	g	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	7	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle.....	90	D	D	D	f	D	D	D
42184	Industrial supplies whsle	151	D	D	D	g	D	D	D
421840	Industrial supplies whsle	151	D	D	D	g	D	D	D
4218401	General-line industrial supplies whsle	22	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	26	D	D	D	c	D	D	D
4218403	Welding supplies whsle	26	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	21	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	13	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	43	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	154	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	154	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle ...	28	D	D	D	f	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	56	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	21	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	49	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	69	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	69	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	43	D	D	D	f	D	D	D
4218602	Marine machinery, equipment, & supplies whsle.....	17	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle.....	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	477	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	74	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whsle	74	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	57	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle	57	D	D	D	f	D	D	D
42193	Recyclable material whsle	132	D	D	D	g	D	D	D
421930	Recyclable material whsle	132	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	30	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment).....	23	D	D	D	e	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	7	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	30	D	D	D	f	D	D	D
4219303	Other recyclable material whsle.	72	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone & precious metal whsle	81	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone & precious metal whsle ...	81	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	70	D	D	D	c	D	D	D
4219402	Precious metal (excluding ores) whsle	11	D	D	D	b	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	133	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	133	D	D	D	g	D	D	D
4219902	Forest products (except lumber) whsle	13	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	41	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	32	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	15	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	17	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	7	D	D	D	b	D	D	D
4219906	Other durable goods whsle	35	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2 038	D	D	D	k	D	D	D
4221	Paper & paper product whsle	252	D	D	D	h	D	D	D
42211	Printing & writing paper whsle	32	D	D	D	f	D	D	D
422110	Printing & writing paper whsle	32	D	D	D	f	D	D	D
42212	Stationery & office supplies whsle	146	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle	146	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	74	D	D	D	g	D	D	D
422130	Industrial & personal service paper whsle	74	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	102	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	102	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	102	D	D	D	g	D	D	D
4222101	General-line drugs whsle	48	862 601	27 275	7 055	917	57 348	91 600	109 191
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	54	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	184	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle	41	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	41	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	36	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	80	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	80	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	50	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	50	D	D	D	e	D	D	D
42234	Footwear whsle	13	D	D	D	c	D	D	D
422340	Footwear whsle	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	626	D	D	D	j	D	D	D
42241	General-line grocery whsle	80	D	D	D	h	D	D	D
422410	General-line grocery whsle	80	D	D	D	h	D	D	D
4224103	Other general-line grocery whsle	72	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	54	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	54	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	27	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	27	D	D	D	f	D	D	D
4224301	Raw milk whsle	3	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	24	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	19	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	19	D	D	D	e	D	D	D
4224402	Poultry & poultry product (except live) whsle	18	D	D	D	e	D	D	D
42245	Confectionery whsle	32	D	D	D	e	D	D	D
422450	Confectionery whsle	32	D	D	D	e	D	D	D
42246	Fish & seafood whsle	57	D	D	D	f	D	D	D
422460	Fish & seafood whsle	57	D	D	D	f	D	D	D
42247	Meat & meat product whsle	48	D	D	D	f	D	D	D
422470	Meat & meat product whsle	48	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	90	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	90	D	D	D	g	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	219	1 241 090	127 594	31 021	4 583	244 167	96 914	87 644
422490	Other grocery & related products whsle	219	1 241 090	127 594	31 021	4 583	244 167	96 914	87 644
4224901	Coffee, tea, & spice whsle	37	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	45	D	D	D	g	D	D	D
4224903	Soft drinks whsle	33	D	D	D	f	D	D	D
4224904	Canned goods whsle	22	D	D	D	f	D	D	D
4224905	Food & beverage basic materials whsle	8	114 003	7 746	1 981	222	19 180	22 754	21 423
4224906	Other grocery specialties whsle	74	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	27	D	D	D	c	D	D	D
42251	Grain & field bean whsle	14	D	D	D	b	D	D	D
422510	Grain & field bean whsle	14	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	163	D	D	D	g	D	D	D
42261	Plastics materials & basic forms & shapes whsle	38	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	38	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	125	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	125	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	13	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	112	316 536	35 325	7 897	826	68 298	19 152	19 520
4227	Petroleum & petroleum products whsle	73	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	40	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	40	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	37	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	32	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	33	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	33	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	103	D	D	D	h	D	D	D
42281	Beer & ale whsle	48	D	D	D	g	D	D	D
422810	Beer & ale whsle	48	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	55	809 924	80 478	18 933	2 067	140 744	109 136	117 832
422820	Wine & distilled alcoholic beverage whsle	55	809 924	80 478	18 933	2 067	140 744	109 136	117 832
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	55	809 924	80 478	18 933	2 067	140 744	109 136	117 832
4229	Miscellaneous nondurable goods whsle	508	D	D	D	i	D	D	D
42291	Farm supplies whsle	45	D	D	D	f	D	D	D
422910	Farm supplies whsle	45	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers	16	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	29	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	115	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	115	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	57	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	57	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle	24	D	D	D	g	D	D	D
422940	Tobacco & tobacco product whsle	24	D	D	D	g	D	D	D
42295	Paint, varnish, & supplies whsle	38	D	D	D	e	D	D	D
422950	Paint, varnish, & supplies whsle	38	D	D	D	e	D	D	D
4229501	Paint, varnish, & supplies whsle	38	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	229	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	229	D	D	D	g	D	D	D
4229901	Art goods whsle	65	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	57	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	103	D	D	D	f	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
	Manufacturers' sales branches and sales offices . . .	667	D	D	D	k	D	D	D
421	Wholesale trade, durable goods	441	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle . . .	14	D	D	D	c	D	D	D
42121	Furniture whsle	9	D	D	D	b	D	D	D
421210	Furniture whsle	9	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	c	D	D	D
421220	Home furnishings whsle	5	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	33	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	15	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	15	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	10	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	126	D	D	D	j	D	D	D
42142	Office equipment whsle	19	D	D	D	g	D	D	D
421420	Office equipment whsle	19	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	83	D	D	D	i	D	D	D
421430	Computer & computer peripheral equipment & software whsle	83	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle	82	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	27	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	55	D	D	D	i	D	D	D
42144	Other commercial equipment whsle . . .	8	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	13	D	D	D	e	D	D	D
42151	Metal service centers & offices	11	D	D	D	c	D	D	D
421510	Metal service centers & offices . . .	11	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	7	D	D	D	c	D	D	D
4216	Electrical goods whsle	151	D	D	D	h	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	35	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	35	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	111	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle	111	D	D	D	h	D	D	D
4216901	Communications equipment & supplies whsle	91	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	20	D	D	D	e	D	D	D

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	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	e	D	D	D
42171	Hardware whsle	2	D	D	D	c	D	D	D
421710	Hardware whsle	2	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	64	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	25	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	25	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	11	75 620	1 161	290	26	2 197	863	922
42184	Industrial supplies whsle	18	D	D	D	c	D	D	D
421840	Industrial supplies whsle	18	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	7	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	3	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	226	D	D	D	i	D	D	D
4221	Paper & paper product whsle	32	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	26	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	26	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	4	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	4	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	9	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	3	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	74	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	9	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	9	D	D	D	b	D	D	D
42245	Confectionery whsle	6	D	D	D	f	D	D	D
422450	Confectionery whsle	6	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	52	2 207 634	97 557	23 645	2 987	197 380	13 379	13 684
422490	Other grocery & related products whsle	52	2 207 634	97 557	23 645	2 987	197 380	13 379	13 684
4224901	Coffee, tea, & spice whsle	3	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	17	299 402	23 486	6 244	913	47 851	3 555	3 658
4224903	Soft drinks whsle	22	D	D	D	g	D	D	D
4224906	Other grocery specialties whsle	8	1 049 463	11 305	2 752	196	22 118	—	—

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	33	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	33	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	33	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	31	264 677	19 290	5 310	415	38 415	6 325	6 915
4227	Petroleum & petroleum products whsle	22	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	16	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	16	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	16	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	12	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	48	D	D	D	f	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	3	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	23	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	23	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	19	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	19	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	19	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	972	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	707	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	7	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	95	D	D	D	e	D	D	D
42121	Furniture whsle	70	D	D	D	e	D	D	D
421210	Furniture whsle	70	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle	28	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	42	D	D	D	c	D	D	D
42122	Home furnishings whsle	25	149 096	5 136	1 201	150	10 494	73	70
421220	Home furnishings whsle	25	149 096	5 136	1 201	150	10 494	73	70
4212201	Household china, glassware, & crockery whsle	7	35 481	1 083	288	59	2 183	—	—
4212202	Linens, domestics, draperies, & curtains whsle	4	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	39	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	14	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	8	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	8	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	7	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	7	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	7	D	D	D	a	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42139	Other construction materials whsle . . .	10	22 634	1 148	293	28	2 021	16	12
421390	Other construction materials whsle	10	22 634	1 148	293	28	2 021	16	12
4213902	Other construction materials whsle	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	126	D	D	D	e	D	D	D
42142	Office equipment whsle	9	D	D	D	b	D	D	D
421420	Office equipment whsle	9	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	29	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	29	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	24	293 098	7 088	2 091	90	11 557	2	3
42143011	Computers & peripheral equipment for resale	10	208 414	3 898	1 206	36	5 743	2	3
42143012	Computers & peripheral equipment for end use	14	84 684	3 190	885	54	5 814	—	—
4214302	Computer software (packaged) whsle	5	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	19	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	19	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	17	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	42	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	42	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	39	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	17	24 838	1 707	330	33	3 444	73	76
421490	Other professional equipment & supplies whsle	17	24 838	1 707	330	33	3 444	73	76
4214902	Other professional equipment & supplies whsle	15	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	b	D	D	D
42151	Metal service centers & offices	17	D	D	D	b	D	D	D
421510	Metal service centers & offices	17	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	13	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	12	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	160	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	57	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	57	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle	14	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	14	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	89	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	89	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	35	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	54	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	75	D	D	D	f	D	D	D
42171	Hardware whsle	21	D	D	D	c	D	D	D
421710	Hardware whsle	21	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	33	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	33	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	18	114 749	9 122	1 825	145	13 924	230	255
421730	Warm air heating & air-conditioning equipment & supplies whsle	18	114 749	9 122	1 825	145	13 924	230	255

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	117	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	a	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	63	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	63	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	32	96 050	5 239	1 153	109	10 328	162	164
4218307	Other industrial machinery & equipment whsle	16	D	D	D	b	D	D	D
42184	Industrial supplies whsle	16	D	D	D	b	D	D	D
421840	Industrial supplies whsle	16	D	D	D	b	D	D	D
4218403	Welding supplies whsle	1	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	4	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	17	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	17	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	55	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	28	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	28	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	4	41 778	1 970	1 225	30	4 867	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	4	41 778	1 970	1 225	30	4 867	—	—
4219906	Other durable goods whsle	10	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	265	D	D	D	h	D	D	D
4221	Paper & paper product whsle	33	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	18	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ..	18	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	12	75 829	3 706	670	83	6 703	—	2
422130	Industrial & personal service paper whsle	12	75 829	3 706	670	83	6 703	—	2
4222	Drugs, & druggists' sundries whsle	11	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	11	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	11	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	11	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	32	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	9	44 383	1 123	255	20	1 976	100	120
422310	Piece goods, notions, & other dry goods whsle	9	44 383	1 123	255	20	1 976	100	120
4223101	Piece goods—jobbers	8	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	13	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	13	D	D	D	b	D	D	D

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WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whse	90	2 183 366	57 931	13 113	1 860	91 956	10 299	10 691
42241	General-line grocery whse	12	D	D	D	g	D	D	D
422410	General-line grocery whse	12	D	D	D	g	D	D	D
4224103	Other general-line grocery whse	12	D	D	D	g	D	D	D
42242	Packaged frozen food whse	14	D	D	D	c	D	D	D
422420	Packaged frozen food whse	14	D	D	D	c	D	D	D
42245	Confectionery whse	9	D	D	D	e	D	D	D
422450	Confectionery whse	9	D	D	D	e	D	D	D
42247	Meat & meat product whse	7	D	D	D	b	D	D	D
422470	Meat & meat product whse	7	D	D	D	b	D	D	D
42249	Other grocery & related products whse	35	194 411	4 023	865	109	7 354	403	489
422490	Other grocery & related products whse	35	194 411	4 023	865	109	7 354	403	489
4224906	Other grocery specialties whse	14	D	D	D	b	D	D	D
4225	Farm-product raw material whse	16	D	D	D	e	D	D	D
42259	Other farm product raw material whse	7	D	D	D	c	D	D	D
422590	Other farm product raw material whse	7	D	D	D	c	D	D	D
4226	Chemical & allied products whse	18	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whse	8	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whse	8	D	D	D	b	D	D	D
42269	Other chemical & allied products whse	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whse	10	D	D	D	b	D	D	D
4226902	Other chemical & allied products whse	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	3	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals)	3	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals)	3	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whse	52	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whse	4	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whse	4	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whse	4	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whse	31	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whse	31	D	D	D	c	D	D	D
4229901	Art goods whse	16	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whse	8	96 967	1 068	222	37	1 944	1	1
Baltimore, MD PMSA									
42	Wholesale trade	3 494	32 627 044	1 974 615	459 419	51 526	3 883 364	1 990 914	2 108 109
421	Wholesale trade, durable goods	2 359	18 762 223	1 172 190	280 601	28 954	2 321 461	1 350 876	1 402 247
4211	Motor vehicle & motor vehicle parts & supplies whse	197	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whse	56	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whse	56	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whse	30	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whse	2	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whse	5	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whse	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whse	15	149 727	13 511	2 949	369	19 300	17 340	21 436
42112	Motor vehicle supplies & new parts whse	90	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whse	90	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	42	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	46	D	D	D	f	D	D	D
42113	Tire & tube whse	14	D	D	D	c	D	D	D
421130	Tire & tube whse	14	D	D	D	c	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.								
42114	Motor vehicle parts, (used) whsle . . .	37	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle . . .	37	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle . . .	133	D	D	D	g	D	D	D
42121	Furniture whsle	70	D	D	D	f	D	D	D
421210	Furniture whsle	70	D	D	D	f	D	D	D
4212101	Household & lawn furniture whsle	25	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	45	D	D	D	f	D	D	D
42122	Home furnishings whsle	63	D	D	D	f	D	D	D
421220	Home furnishings whsle	63	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	10	D	D	D	c	D	D	D
4212203	Floor coverings whsle	28	312 524	25 326	6 035	690	56 467	41 029	38 467
4212204	Other home furnishings whsle	17	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	140	D	D	D	g	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	65	421 693	31 734	7 542	1 058	60 818	48 864	43 518
421310	Lumber, plywood, millwork, & wood panel whsle	65	421 693	31 734	7 542	1 058	60 818	48 864	43 518
4213101	Lumber without yard whsle	6	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	15	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	44	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	29	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	29	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	14	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	12	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	3	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	17	144 864	7 198	1 606	272	15 741	8 100	9 099
421330	Roofing, siding, & insulation material whsle	17	144 864	7 198	1 606	272	15 741	8 100	9 099
4213301	Roofing, siding, & insulation material whsle	17	144 864	7 198	1 606	272	15 741	8 100	9 099
42139	Other construction materials whsle	29	D	D	D	c	D	D	D
421390	Other construction materials whsle	29	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle	4	D	D	D	b	D	D	D
4213902	Other construction materials whsle	25	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	468	3 009 477	324 045	78 932	6 847	588 720	185 005	193 382
42141	Photographic equipment & supplies whsle	15	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	15	D	D	D	b	D	D	D
42142	Office equipment whsle	79	D	D	D	g	D	D	D
421420	Office equipment whsle	79	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	151	1 207 743	126 112	30 432	2 130	220 827	34 568	41 767
421430	Computer & computer peripheral equipment & software whsle	151	1 207 743	126 112	30 432	2 130	220 827	34 568	41 767
4214301	Computer & peripheral equipment whsle	127	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	37	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	90	780 744	95 455	23 418	1 663	162 317	13 552	16 000
4214302	Computer software (packaged) whsle	24	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	65	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	65	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	41	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle	24	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	113	997 430	83 099	21 325	1 832	156 666	71 659	69 631
421450	Medical, dental, & hospital equipment & supplies whsle	113	997 430	83 099	21 325	1 832	156 666	71 659	69 631
4214501	Surgical, medical, & hospital supplies whsle	105	D	D	D	g	D	D	D
42146	Ophthalmic goods whsle	18	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	18	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	27	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle	27	D	D	D	e	D	D	D
4214901	Religious & school supplies whsle	7	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	20	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	103	D	D	D	g	D	D	D
42151	Metal service centers & offices	95	1 459 684	59 440	13 048	1 551	115 353	79 792	86 536
421510	Metal service centers & offices	95	1 459 684	59 440	13 048	1 551	115 353	79 792	86 536
4215101	Ferrous metal service centers & sales offices	76	D	D	D	g	D	D	D
42151011	Ferrous metal service centers	43	379 247	39 157	8 708	1 027	73 718	62 205	65 351
42151012	Ferrous metal sales offices	33	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	19	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	10	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	8	D	D	D	c	D	D	D
421520	Coal & other mineral & ore whsle	8	D	D	D	c	D	D	D
4215201	Coal whsle	5	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	338	4 017 324	199 950	52 123	4 048	379 595	195 509	186 061
42161	Electrical apparatus & equip, wiring supp, & const material whsle	107	635 996	41 857	10 342	1 066	70 258	23 688	22 941
421610	Electrical apparatus & equip, wiring supp, & const material whsle	107	635 996	41 857	10 342	1 066	70 258	23 688	22 941
42162	Electrical appliance, television & radio set whsle	27	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	27	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	204	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	204	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	87	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	117	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	210	D	D	D	g	D	D	D
42171	Hardware whsle	74	D	D	D	f	D	D	D
421710	Hardware whsle	74	D	D	D	f	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	63	328 566	20 101	4 402	541	36 831	20 162	21 407
421720	Plumbing & heating equipment & supplies (hydronics) whsle	63	328 566	20 101	4 402	541	36 831	20 162	21 407
42173	Warm air heating & air-conditioning equipment & supplies whsle	61	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	61	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	12	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	547	2 490 278	216 394	49 297	5 186	413 890	256 153	269 191
42181	Construction & mining (except petroleum) machinery & equip whsle	48	715 938	37 033	8 762	851	76 164	76 932	91 931
421810	Construction & mining (except petroleum) machinery & equip whsle	48	715 938	37 033	8 762	851	76 164	76 932	91 931
42182	Farm & garden machinery & equipment whsle	16	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	16	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	10	35 174	2 183	629	103	5 661	10 484	14 001
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	b	D	D	D

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	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	274	1 172 403	120 186	27 487	2 726	223 203	127 932	116 495
421830	Industrial machinery & equipment whsle	274	1 172 403	120 186	27 487	2 726	223 203	127 932	116 495
4218301	Food-processing machinery & equipment whsle.....	14	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	33	139 185	11 791	2 792	266	20 047	5 710	5 820
42183021	Hydraulic & pneumatic pumps & motors whsle	10	96 652	4 447	917	93	6 908	544	503
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	23	42 533	7 344	1 875	173	13 139	5 166	5 317
4218303	General-purpose industrial machinery & equipment whsle .	93	499 769	52 105	11 192	1 159	97 498	79 031	66 282
4218304	Metalworking machinery & equipment whsle.....	18	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	52	144 042	19 408	4 820	542	29 699	8 931	10 188
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	3	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle.....	61	D	D	D	e	D	D	D
42184	Industrial supplies whsle	107	286 137	30 357	7 020	787	59 618	22 989	27 562
421840	Industrial supplies whsle	107	286 137	30 357	7 020	787	59 618	22 989	27 562
4218401	General-line industrial supplies whsle	13	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle.....	18	51 626	4 006	987	115	7 665	4 047	5 346
4218403	Welding supplies whsle	13	31 498	3 222	835	89	6 839	1 747	1 765
4218404	Industrial containers & supplies whsle	16	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	11	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	36	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle.....	79	150 191	20 094	3 984	544	37 034	10 600	11 172
421850	Service establishment equipment & supplies whsle.....	79	150 191	20 094	3 984	544	37 034	10 600	11 172
4218501	Beauty & barber shop equipment & supplies whsle ...	12	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle.....	25	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	35	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	23	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	23	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	7	D	D	D	a	D	D	D
4218602	Marine machinery, equipment, & supplies whsle.....	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	223	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	35	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle.....	35	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	23	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	23	D	D	D	e	D	D	D
42193	Recyclable material whsle	74	D	D	D	f	D	D	D
421930	Recyclable material whsle	74	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	12	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment).....	9	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	16	D	D	D	c	D	D	D
4219303	Other recyclable material whsle .	46	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	21	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	21	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	19	D	D	D	b	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Baltimore, MD PMSA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	70	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle	70	D	D	D	f	D	D	D
4219902	Forest products (except lumber) whsle	8	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	21	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	16	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	8	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	8	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	4	D	D	D	a	D	D	D
4219906	Other durable goods whsle	19	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1 135	13 864 821	802 425	178 818	22 572	1 561 903	640 038	705 862
4221	Paper & paper product whsle	139	1 497 163	106 021	24 992	2 653	192 176	87 149	91 530
42211	Printing & writing paper whsle	16	398 925	22 814	5 535	459	42 363	19 932	19 316
422110	Printing & writing paper whsle	16	398 925	22 814	5 535	459	42 363	19 932	19 316
42212	Stationery & office supplies whsle	72	433 658	40 602	9 880	1 169	70 665	37 434	39 990
422120	Stationery & office supplies whsle	72	433 658	40 602	9 880	1 169	70 665	37 434	39 990
42213	Industrial & personal service paper whsle	51	664 580	42 605	9 577	1 025	79 148	29 783	32 224
422130	Industrial & personal service paper whsle	51	664 580	42 605	9 577	1 025	79 148	29 783	32 224
4222	Drugs, & druggists' sundries whsle	56	1 067 666	82 961	9 357	1 562	150 560	35 616	45 812
42221	Drugs, & druggists' sundries whsle	56	1 067 666	82 961	9 357	1 562	150 560	35 616	45 812
422210	Drugs, & druggists' sundries whsle	56	1 067 666	82 961	9 357	1 562	150 560	35 616	45 812
4222101	General-line drugs whsle	24	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	32	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	107	426 431	28 563	5 906	878	56 962	40 182	60 742
42231	Piece goods, notions, & other dry goods whsle	26	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	26	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	23	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	40	124 368	13 810	2 857	455	28 084	30 815	49 396
422320	Men's & boys' clothing & furnishings whsle	40	124 368	13 810	2 857	455	28 084	30 815	49 396
42233	Women's, children's, & infants' clothing & accessories whsle	29	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	29	D	D	D	c	D	D	D
42234	Footwear whsle	12	D	D	D	c	D	D	D
422340	Footwear whsle	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle	404	6 685 127	341 406	79 910	10 352	675 888	173 961	190 396
42241	General-line grocery whsle	40	D	D	D	g	D	D	D
422410	General-line grocery whsle	40	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	37	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	47	860 921	23 135	5 500	678	48 579	12 341	13 522
422420	Packaged frozen food whsle	47	860 921	23 135	5 500	678	48 579	12 341	13 522
42243	Dairy products, (except dried or canned) whsle	13	187 248	12 148	2 834	349	23 429	5 234	5 648
422430	Dairy products, (except dried or canned) whsle	13	187 248	12 148	2 834	349	23 429	5 234	5 648
4224302	Dairy product (except raw milk) whsle	12	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	11	136 593	4 479	1 014	137	8 300	286	1 224
422440	Poultry & poultry product whsle	11	136 593	4 479	1 014	137	8 300	286	1 224
4224402	Poultry & poultry product (except live) whsle	11	136 593	4 479	1 014	137	8 300	286	1 224
42245	Confectionery whsle	26	431 207	20 352	6 018	810	40 794	6 169	8 280
422450	Confectionery whsle	26	431 207	20 352	6 018	810	40 794	6 169	8 280
42246	Fish & seafood whsle	37	D	D	D	f	D	D	D
422460	Fish & seafood whsle	37	D	D	D	f	D	D	D
42247	Meat & meat product whsle	25	D	D	D	e	D	D	D
422470	Meat & meat product whsle	25	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	53	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	53	D	D	D	g	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	152	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	152	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	20	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	31	314 232	49 247	11 933	1 722	87 840	8 018	8 254
4224903	Soft drinks whsle	21	227 137	22 583	5 521	656	40 645	2 459	3 379
4224905	Food & beverage basic materials whsle	13	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle .	57	1 345 864	28 021	6 756	790	61 432	16 655	15 575
4225	Farm-product raw material whsle	11	D	D	D	c	D	D	D
42251	Grain & field bean whsle	5	D	D	D	b	D	D	D
422510	Grain & field bean whsle	5	D	D	D	b	D	D	D
42252	Livestock whsle	5	D	D	D	b	D	D	D
422520	Livestock whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	112	568 853	47 023	11 082	1 162	93 657	22 782	23 721
42261	Plastics materials & basic forms & shapes whsle	27	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	27	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	85	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	85	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	81	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	35	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	15	706 808	9 440	2 427	249	26 260	61 753	53 486
422710	Petroleum bulk stations & terminals	15	706 808	9 440	2 427	249	26 260	61 753	53 486
4227101	Petroleum bulk stations & terminals (except LP)	13	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	7	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	6	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	20	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	20	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	46	875 783	83 073	19 851	2 101	154 272	86 222	90 618
42281	Beer & ale whsle	18	D	D	D	f	D	D	D
422810	Beer & ale whsle	18	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	28	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle	28	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	28	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle	225	D	D	D	h	D	D	D
42291	Farm supplies whsle	25	203 118	15 505	3 614	474	27 554	28 611	31 927
422910	Farm supplies whsle	25	203 118	15 505	3 614	474	27 554	28 611	31 927
4229101	Farm supplies—farm dealers ...	6	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	19	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	38	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	38	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	31	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	31	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	11	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle .	11	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	30	155 663	11 432	2 610	353	22 276	14 658	15 409
422950	Paint, varnish, & supplies whsle ..	30	155 663	11 432	2 610	353	22 276	14 658	15 409
4229501	Paint, varnish, & supplies whsle	30	155 663	11 432	2 610	353	22 276	14 658	15 409
42299	Other miscellaneous nondurable goods whsle	90	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	90	D	D	D	f	D	D	D
4229901	Art goods whsle	23	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	26	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .	40	D	D	D	c	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Baltimore, MD PMSA—Con.									
	Merchant wholesalers	2 732	19 368 884	1 478 593	344 523	41 500	2 900 721	1 744 014	1 871 011
421	Wholesale trade, durable goods	1 840	11 917 421	886 732	205 531	23 618	1 752 921	1 196 021	1 250 975
4211	Motor vehicle & motor vehicle parts & supplies whsle	177	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	53	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	53	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	28	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	2	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	5	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	15	149 727	13 511	2 949	369	19 300	17 340	21 436
42112	Motor vehicle supplies & new parts whsle	74	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	74	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	36	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	36	D	D	D	e	D	D	D
42113	Tire & tube whsle	13	D	D	D	c	D	D	D
421130	Tire & tube whsle	13	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	37	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	37	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	100	D	D	D	g	D	D	D
42121	Furniture whsle	43	D	D	D	f	D	D	D
421210	Furniture whsle	43	D	D	D	f	D	D	D
4212101	Household & lawn furniture whsle	12	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	31	D	D	D	f	D	D	D
42122	Home furnishings whsle	57	D	D	D	f	D	D	D
421220	Home furnishings whsle	57	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	10	D	D	D	c	D	D	D
4212203	Floor coverings whsle	27	D	D	D	f	D	D	D
4212204	Other home furnishings whsle	14	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	107	554 694	45 471	10 431	1 523	88 896	59 469	55 943
42131	Lumber, plywood, millwork, & wood panel whsle	54	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	54	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	6	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	15	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	33	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	18	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	18	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	9	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	10	94 108	5 522	1 182	222	12 223	6 207	6 411
421330	Roofing, siding, & insulation material whsle	10	94 108	5 522	1 182	222	12 223	6 207	6 411
4213301	Roofing, siding, & insulation material whsle	10	94 108	5 522	1 182	222	12 223	6 207	6 411
42139	Other construction materials whsle	25	D	D	D	c	D	D	D
421390	Other construction materials whsle	25	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle	4	D	D	D	b	D	D	D
4213902	Other construction materials whsle	21	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	363	D	D	D	i	D	D	D
42141	Photographic equipment & supplies whsle	13	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	13	D	D	D	b	D	D	D
42142	Office equipment whsle	65	D	D	D	g	D	D	D
421420	Office equipment whsle	65	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	117	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	117	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	94	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	22	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	72	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	23	D	D	D	c	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	48	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	48	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	28	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle	20	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	85	731 576	59 586	15 181	1 473	110 663	66 409	64 414
421450	Medical, dental, & hospital equipment & supplies whsle	85	731 576	59 586	15 181	1 473	110 663	66 409	64 414
4214501	Surgical, medical, & hospital supplies whsle	79	D	D	D	g	D	D	D
42146	Ophthalmic goods whsle	16	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	16	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	19	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle	19	D	D	D	e	D	D	D
4214901	Religious & school supplies whsle	5	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	14	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	77	D	D	D	g	D	D	D
42151	Metal service centers & offices	72	1 026 932	48 613	10 060	1 293	91 563	60 501	65 503
421510	Metal service centers & offices	72	1 026 932	48 613	10 060	1 293	91 563	60 501	65 503
4215101	Ferrous metal service centers & sales offices	58	D	D	D	g	D	D	D
42151011	Ferrous metal service centers	37	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	21	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	14	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	10	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	5	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	5	D	D	D	b	D	D	D
4215201	Coal whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	215	D	D	D	h	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	57	136 134	20 347	5 139	612	33 580	19 723	18 840
421610	Electrical apparatus & equip, wiring supp, & const material whsle	57	136 134	20 347	5 139	612	33 580	19 723	18 840
42162	Electrical appliance, television & radio set whsle	21	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	21	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	137	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	137	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	56	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	81	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	162	D	D	D	g	D	D	D
42171	Hardware whsle	62	D	D	D	f	D	D	D
421710	Hardware whsle	62	D	D	D	f	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	41	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	41	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	49	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	49	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle	10	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	10	D	D	D	b	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Baltimore, MD PMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42181	whsle	441	1 772 643	192 674	44 064	4 724	371 311	236 234	249 835
421810	Construction & mining (except petroleum) machinery & equip whsle	39	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	13	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	13	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	10	35 174	2 183	629	103	5 661	10 484	14 001
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	212	D	D	D	g	D	D	D
421830	Industrial machinery & equipment whsle	212	D	D	D	g	D	D	D
4218301	Food-processing machinery & equipment whsle	12	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	26	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	21	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	63	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	15	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	47	129 571	18 161	4 533	515	27 736	8 701	9 885
4218307	Other industrial machinery & equipment whsle	47	D	D	D	e	D	D	D
42184	Industrial supplies whsle	89	D	D	D	f	D	D	D
421840	Industrial supplies whsle	89	D	D	D	f	D	D	D
4218401	General-line industrial supplies whsle	12	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	15	D	D	D	c	D	D	D
4218403	Welding supplies whsle	12	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	13	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	30	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	71	D	D	D	f	D	D	D
421850	Service establishment equipment & supplies whsle	71	D	D	D	f	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle ...	12	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	22	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	31	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	17	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	17	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	198	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	30	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	30	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	22	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	22	D	D	D	e	D	D	D
42193	Recyclable material whsle	71	D	D	D	f	D	D	D
421930	Recyclable material whsle	71	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	12	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	9	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	15	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	44	D	D	D	f	D	D	D

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WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.									
Baltimore, MD PMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	20	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	20	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	18	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	55	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle	55	D	D	D	f	D	D	D
4219902	Forest products (except lumber) whsle	6	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	17	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	14	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	6	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	8	D	D	D	c	D	D	D
4219906	Other durable goods whsle	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	892	7 451 463	591 861	138 992	17 882	1 147 800	547 993	620 036
4221	Paper & paper product whsle	112	1 034 698	91 521	21 708	2 319	164 656	79 309	83 405
42211	Printing & writing paper whsle	12	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	12	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	57	397 574	36 966	8 900	1 071	63 791	37 065	39 567
422120	Stationery & office supplies whsle . .	57	397 574	36 966	8 900	1 071	63 791	37 065	39 567
42213	Industrial & personal service paper whsle	43	D	D	D	f	D	D	D
422130	Industrial & personal service paper whsle	43	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	48	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle . .	48	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	48	D	D	D	g	D	D	D
4222101	General-line drugs whsle	24	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	24	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	87	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle	20	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	20	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	18	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	37	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle	37	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	22	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	22	D	D	D	c	D	D	D
42234	Footwear whsle	8	D	D	D	b	D	D	D
422340	Footwear whsle	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	307	3 148 546	238 236	55 137	7 555	475 215	157 865	173 351
42241	General-line grocery whsle	32	D	D	D	g	D	D	D
422410	General-line grocery whsle	32	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	29	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	34	263 166	12 997	2 719	436	25 836	12 054	13 208
422420	Packaged frozen food whsle	34	263 166	12 997	2 719	436	25 836	12 054	13 208
42243	Dairy products, (except dried or canned) whsle	8	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	8	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	7	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	8	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle . . .	8	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	8	D	D	D	c	D	D	D
42245	Confectionery whsle	15	D	D	D	c	D	D	D
422450	Confectionery whsle	15	D	D	D	c	D	D	D
42246	Fish & seafood whsle	35	D	D	D	f	D	D	D
422460	Fish & seafood whsle	35	D	D	D	f	D	D	D
42247	Meat & meat product whsle	19	D	D	D	e	D	D	D
422470	Meat & meat product whsle	19	D	D	D	e	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42248	Fresh fruit & vegetable whsle	51	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	51	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	105	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	105	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	17	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	19	D	D	D	g	D	D	D
4224903	Soft drinks whsle	14	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle	8	114 003	7 746	1 981	222	19 180	22 754	21 423
4224906	Other grocery specialties whsle	40	281 527	15 757	3 770	556	37 601	16 252	15 086
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	5	D	D	D	b	D	D	D
422510	Grain & field bean whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	81	332 652	33 212	7 673	849	65 949	20 869	21 258
42261	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	61	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	61	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	59	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	23	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	37	D	D	D	g	D	D	D
42281	Beer & ale whsle	18	D	D	D	f	D	D	D
422810	Beer & ale whsle	18	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	19	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle	19	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	19	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle	189	D	D	D	h	D	D	D
42291	Farm supplies whsle	22	D	D	D	e	D	D	D
422910	Farm supplies whsle	22	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors	17	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	30	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	30	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	28	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	28	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	10	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	10	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	20	77 265	8 825	2 147	295	16 794	11 307	11 595
422950	Paint, varnish, & supplies whsle	20	77 265	8 825	2 147	295	16 794	11 307	11 595
4229501	Paint, varnish, & supplies whsle	20	77 265	8 825	2 147	295	16 794	11 307	11 595
42299	Other miscellaneous nondurable goods whsle	79	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	79	D	D	D	e	D	D	D
4229901	Art goods whsle	21	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	22	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	35	D	D	D	c	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Baltimore, MD PMSA—Con.									
	Manufacturers' sales branches and sales offices . . .	281	8 716 352	367 966	86 142	6 878	752 101	235 171	224 706
421	Wholesale trade, durable goods	177	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	5	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
421220	Home furnishings whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	13	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	52	D	D	D	g	D	D	D
42142	Office equipment whsle	10	D	D	D	e	D	D	D
421420	Office equipment whsle	10	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	26	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	26	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	26	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	f	D	D	D
42144	Other commercial equipment whsle . . .	5	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	e	D	D	D
42151	Metal service centers & offices	8	D	D	D	c	D	D	D
421510	Metal service centers & offices	8	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	7	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	c	D	D	D
4216	Electrical goods whsle	48	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	17	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	17	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	29	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	29	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	19	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	e	D	D	D
42171	Hardware whsle	2	D	D	D	c	D	D	D
421710	Hardware whsle	2	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	33	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	5	D	D	D	a	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	104	D	D	D	h	D	D	D
4221	Paper & paper product whsle	14	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle ..	3	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	3	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle ..	5	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	33	1 905 912	60 332	15 289	1 672	130 970	5 797	6 354
42242	Packaged frozen food whsle	4	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	21	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	21	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	2	D	D	D	a	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	e	D	D	D
4224903	Soft drinks whsle	6	D	D	D	f	D	D	D
4224906	Other grocery specialties whsle ..	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	19	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	19	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	19	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	17	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	481	4 541 808	128 056	28 754	3 148	230 542	11 729	12 392
421	Wholesale trade, durable goods	342	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle ..	2	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Baltimore, MD PMSA—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	31	D	D	D	c	D	D	D
42121	Furniture whsle	26	D	D	D	c	D	D	D
421210	Furniture whsle	26	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	13	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	13	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	a	D	D	D
421220	Home furnishings whsle	5	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	20	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	53	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	8	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	7	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	12	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	12	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	10	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	20	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	20	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	18	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	16	D	D	D	b	D	D	D
42151	Metal service centers & offices	15	D	D	D	b	D	D	D
421510	Metal service centers & offices	15	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	11	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	10	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	75	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	33	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	33	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	4	72 778	1 659	422	28	2 502	—	—
421620	Electrical appliance, television & radio set whsle	4	72 778	1 659	422	28	2 502	—	—
42169	Other electronic parts & equipment whsle	38	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	38	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	12	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	26	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	39	D	D	D	e	D	D	D
42171	Hardware whsle	10	D	D	D	b	D	D	D
421710	Hardware whsle	10	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	20	97 923	3 681	720	86	6 550	116	113
421720	Plumbing & heating equipment & supplies (hydronics) whsle	20	97 923	3 681	720	86	6 550	116	113
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	73	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	47	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	47	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	25	D	D	D	b	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
4218403	Welding supplies whsle	1	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	24	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	15	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	15	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	139	D	D	D	g	D	D	D
4221	Paper & paper product whsle	13	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	7	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	15	D	D	D	b	D	D	D
4224	Grocery & related products whsle	64	1 630 669	42 838	9 484	1 125	69 703	10 299	10 691
42241	General-line grocery whsle	8	D	D	D	e	D	D	D
422410	General-line grocery whsle	8	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	8	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	9	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	9	D	D	D	c	D	D	D
42245	Confectionery whsle	8	D	D	D	e	D	D	D
422450	Confectionery whsle	8	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	26	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	26	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	12	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	12	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	7	66 799	1 630	264	22	2 364	231	526
422610	Plastics materials & basic forms & shapes whsle	7	66 799	1 630	264	22	2 364	231	526
4229	Miscellaneous nondurable goods whsle	22	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	3	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle	3	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	4	D	D	D	b	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Hagerstown, MD PMSA									
42	Wholesale trade	156	922 734	62 927	14 523	2 184	123 296	57 991	67 571
421	Wholesale trade, durable goods	113	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	3	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
421840	Industrial supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	9	D	D	D	c	D	D	D
421930	Recyclable material whsle	9	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	43	D	D	D	f	D	D	D
4221	Paper & paper product whsle	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	12	D	D	D	e	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
422410	General-line grocery whsle	2	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Hagerstown, MD PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	c	D	D	D
	Merchant wholesalers	137	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	101	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	6 800	1 430	334	70	3 209	917	917
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	25	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	1	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	9	D	D	D	c	D	D	D
421930	Recyclable material whsle	9	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	36	D	D	D	f	D	D	D
4221	Paper & paper product whsle	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
422410	General-line grocery whsle	2	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	c	D	D	D

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WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.									
Hagerstown, MD PMSA—Con.									
	Manufacturers' sales branches and sales offices . . .	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
Washington, DC—MD—VA—WV PMSA									
42	Wholesale trade	4 597	47 260 420	3 136 480	805 467	69 965	5 794 315	2 145 511	2 233 699
421	Wholesale trade, durable goods	3 246	35 121 702	2 328 416	613 608	47 424	4 295 374	1 616 789	1 651 397
4211	Motor vehicle & motor vehicle parts & supplies whsle	316	14 853 895	185 619	46 483	5 205	470 321	414 230	410 217
42111	Automobile & other motor vehicle whsle	96	13 235 749	68 900	18 073	2 002	239 298	158 403	141 101
421110	Automobile & other motor vehicle whsle	96	13 235 749	68 900	18 073	2 002	239 298	158 403	141 101
4211101	Automobile & motorcycle whsle	58	5 086 038	28 819	7 633	1 076	117 367	46 011	44 289
4211102	Bus & recreational vehicle whsle	6	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	8	7 948 867	20 778	5 846	324	88 327	79 405	62 854
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	7	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	17	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	119	1 494 295	87 751	21 546	2 130	176 859	243 987	255 888
421120	Motor vehicle supplies & new parts whsle	119	1 494 295	87 751	21 546	2 130	176 859	243 987	255 888
4211201	Motor vehicle supplies & new parts—warehouse distributors	47	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	65	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	7	D	D	D	b	D	D	D
42113	Tire & tube whsle	17	D	D	D	c	D	D	D
421130	Tire & tube whsle	17	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	84	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	84	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	276	1 231 297	92 251	21 114	2 235	164 689	54 472	57 303
42121	Furniture whsle	149	826 328	46 766	10 599	976	82 864	21 095	22 272
421210	Furniture whsle	149	826 328	46 766	10 599	976	82 864	21 095	22 272
4212101	Household & lawn furniture whsle	47	130 335	6 795	1 560	146	16 873	8 864	9 294
4212102	Office & business furniture whsle	102	695 993	39 971	9 039	830	65 991	12 231	12 978
42122	Home furnishings whsle	127	404 969	45 485	10 515	1 259	81 825	33 377	35 031
421220	Home furnishings whsle	127	404 969	45 485	10 515	1 259	81 825	33 377	35 031
4212201	Household china, glassware, & crockery whsle	23	67 231	7 183	1 910	218	13 792	12 182	12 689
4212202	Linens, domestics, draperies, & curtains whsle	26	95 329	9 490	2 230	274	16 345	3 934	3 826
4212203	Floor coverings whsle	45	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	33	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	143	930 401	64 913	15 030	1 704	120 980	60 016	69 726
42131	Lumber, plywood, millwork, & wood panel whsle	60	554 417	34 800	7 129	883	63 563	38 099	46 590
421310	Lumber, plywood, millwork, & wood panel whsle	60	554 417	34 800	7 129	883	63 563	38 099	46 590
4213101	Lumber without yard whsle	4	D	D	D	a	D	D	D
4213102	Lumber with yard whsle	8	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	48	447 555	27 772	5 885	669	49 988	29 287	37 378

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	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Washington, DC—MD—VA—WV PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42132	Brick, stone, & related construction materials whsle	29	167 434	8 343	1 756	221	16 381	7 712	8 378
421320	Brick, stone, & related construction materials whsle	29	167 434	8 343	1 756	221	16 381	7 712	8 378
4213201	Brick, block, tile, clay/cement sewer pipe whsle	15	30 006	2 611	635	105	6 137	3 143	3 509
4213202	Sand, gravel, & stone whsle	9	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	19	62 527	4 121	934	124	10 200	4 016	4 641
421330	Roofing, siding, & insulation material whsle	19	62 527	4 121	934	124	10 200	4 016	4 641
4213301	Roofing, siding, & insulation material whsle	19	62 527	4 121	934	124	10 200	4 016	4 641
42139	Other construction materials whsle ..	35	146 023	17 649	5 211	476	30 836	10 189	10 117
421390	Other construction materials whsle	35	146 023	17 649	5 211	476	30 836	10 189	10 117
4213901	Flat glass & other construction glass whsle	8	19 147	3 065	1 840	174	4 835	2 591	1 863
4213902	Other construction materials whsle	27	126 876	14 584	3 371	302	26 001	7 598	8 254
4214	Professional & commercial equipment & supplies whsle	858	9 101 092	1 156 175	316 974	18 729	2 063 255	441 597	436 555
42141	Photographic equipment & supplies whsle	25	74 520	5 677	1 024	127	11 471	5 738	7 096
421410	Photographic equipment & supplies whsle.....	25	74 520	5 677	1 024	127	11 471	5 738	7 096
42142	Office equipment whsle	106	783 929	170 093	48 163	3 437	301 807	46 625	52 234
421420	Office equipment whsle	106	783 929	170 093	48 163	3 437	301 807	46 625	52 234
42143	Computer & computer peripheral equipment & software whsle	477	7 624 096	888 516	245 311	13 026	1 575 924	338 108	324 751
421430	Computer & computer peripheral equipment & software whsle.....	477	7 624 096	888 516	245 311	13 026	1 575 924	338 108	324 751
4214301	Computer & peripheral equipment whsle	391	7 218 554	797 919	216 275	11 626	1 402 758	334 365	320 532
42143011	Computers & peripheral equipment for resale	113	1 768 548	91 806	18 692	1 348	202 857	93 310	100 000
42143012	Computers & peripheral equipment for end use	278	5 450 006	706 113	197 583	10 278	1 199 901	241 055	220 532
4214302	Computer software (packaged) whsle	86	405 542	90 597	29 036	1 400	173 166	3 743	4 219
42144	Other commercial equipment whsle .	61	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	61	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	37	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle	24	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	117	331 686	50 012	11 824	950	97 310	24 146	22 158
421450	Medical, dental, & hospital equipment & supplies whsle	117	331 686	50 012	11 824	950	97 310	24 146	22 158
4214501	Surgical, medical, & hospital supplies whsle	104	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	13	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	14	18 201	4 213	945	105	6 841	3 967	4 308
421460	Ophthalmic goods whsle	14	18 201	4 213	945	105	6 841	3 967	4 308
42149	Other professional equipment & supplies whsle	58	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle	58	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle.....	52	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	58	D	D	D	f	D	D	D
42151	Metal service centers & offices	50	D	D	D	f	D	D	D
421510	Metal service centers & offices ...	50	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	41	109 789	15 198	3 619	482	24 867	11 084	11 271
42151011	Ferrous metal service centers	27	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices ...	14	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	9	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	8	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle ...	8	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	4	D	D	D	b	D	D	D

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	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Washington, DC—MD—VA—WV PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	531	4 289 323	408 511	114 543	8 335	675 516	168 798	179 586
42161	Electrical apparatus & equip, wiring supp. & const material whsle	130	739 671	74 865	17 414	1 600	120 004	39 351	38 940
421610	Electrical apparatus & equip, wiring supp. & const material whsle	130	739 671	74 865	17 414	1 600	120 004	39 351	38 940
42162	Electrical appliance, television & radio set whsle	41	263 688	14 707	3 461	455	32 575	16 177	17 053
421620	Electrical appliance, television & radio set whsle	41	263 688	14 707	3 461	455	32 575	16 177	17 053
42169	Other electronic parts & equipment whsle	360	3 285 964	318 939	93 668	6 280	522 937	113 270	123 593
421690	Other electronic parts & equipment whsle	360	3 285 964	318 939	93 668	6 280	522 937	113 270	123 593
4216901	Communications equipment & supplies whsle	229	2 231 500	256 166	77 868	5 125	410 650	64 453	72 535
4216902	Electronic parts (excluding communications equipment) whsle	131	1 054 464	62 773	15 800	1 155	112 287	48 817	51 058
4217	Hardware, & plumbing & heating equipment & supplies whsle	251	945 400	95 987	23 000	2 780	182 874	111 066	106 215
42171	Hardware whsle	110	301 536	37 832	9 384	1 351	69 657	40 078	38 033
421710	Hardware whsle	110	301 536	37 832	9 384	1 351	69 657	40 078	38 033
42172	Plumbing & heating equipment & supplies (hydronics) whsle	51	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	51	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	74	362 394	31 779	7 166	690	64 910	42 190	39 297
421730	Warm air heating & air-conditioning equipment & supplies whsle	74	362 394	31 779	7 166	690	64 910	42 190	39 297
42174	Refrigeration equipment & supplies whsle	16	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	512	2 685 054	230 563	53 967	5 541	421 681	277 097	304 915
42181	Construction & mining (except petroleum) machinery & equip whsle	49	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	49	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	49	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	49	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	33	63 174	7 712	1 804	319	13 684	21 593	22 971
4218202	Farm machinery & equipment—whsle distributors	11	30 909	3 538	647	92	5 943	5 690	6 382
4218203	Lawn & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	182	577 925	66 269	15 717	1 669	127 713	53 606	59 860
421830	Industrial machinery & equipment whsle	182	577 925	66 269	15 717	1 669	127 713	53 606	59 860
4218301	Food-processing machinery & equipment whsle	12	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	15	14 195	1 802	408	50	3 291	1 117	1 456
4218303	General-purpose industrial machinery & equipment whsle	66	216 781	20 677	5 535	572	40 509	27 099	28 613
4218305	Materials handling equipment whsle	26	178 572	22 025	5 044	510	39 112	12 812	14 261
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	6	18 264	929	89	19	3 054	515	3 582
4218307	Other industrial machinery & equipment whsle	51	D	D	D	e	D	D	D
42184	Industrial supplies whsle	74	930 001	25 643	6 035	476	44 104	9 358	10 921
421840	Industrial supplies whsle	74	930 001	25 643	6 035	476	44 104	9 358	10 921
4218401	General-line industrial supplies whsle	11	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	9	D	D	D	b	D	D	D
4218403	Welding supplies whsle	18	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	11	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	19	D	D	D	c	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Washington, DC-MD-VA-WV PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	88	217 866	39 822	9 718	1 326	69 434	32 910	34 157
421850	Service establishment equipment & supplies whsle	88	217 866	39 822	9 718	1 326	69 434	32 910	34 157
4218501	Beauty & barber shop equipment & supplies whsle . . .	16	78 134	16 590	4 239	587	27 713	22 509	23 094
4218502	Custodial, janitors' equipment & supplies whsle	37	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	15	17 489	2 104	486	70	5 570	1 307	1 612
4218504	Other service establishment equipment & supplies whsle . . .	20	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	70	606 723	61 827	14 287	1 084	114 083	81 660	91 453
421860	Transportation equipment & supplies (exc motor vehicle) whsle	70	606 723	61 827	14 287	1 084	114 083	81 660	91 453
4218601	Aircraft & aeronautical equipment & supplies whsle . . .	49	557 249	59 700	13 819	1 035	109 641	79 556	88 828
4218602	Marine machinery, equipment, & supplies whsle	12	D	D	D	a	D	D	D
4218603	Other transportation equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	301	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	49	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	49	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	40	63 186	6 843	1 528	258	15 728	8 134	8 284
421920	Toy & hobby goods & supplies whsle	40	63 186	6 843	1 528	258	15 728	8 134	8 284
42193	Recyclable material whsle	53	163 605	28 059	6 700	1 007	61 682	5 421	6 390
421930	Recyclable material whsle	53	163 605	28 059	6 700	1 007	61 682	5 421	6 390
4219301	Iron & steel scrap processors & dealers	15	54 261	7 342	1 552	201	19 264	1 205	1 882
42193011	Iron & steel scrap processors (using power processing equipment)	11	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	13	51 644	10 763	3 057	376	22 886	1 928	2 328
4219303	Other recyclable material whsle	25	57 700	9 954	2 091	430	19 532	2 288	2 180
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	66	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	66	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	57	D	D	D	c	D	D	D
4219402	Precious metal (excluding ores) whsle	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	93	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	93	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	26	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	24	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	15	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	8	10 042	1 884	407	58	3 469	240	250
4219906	Other durable goods whsle	26	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1 351	12 138 718	808 064	191 859	22 541	1 498 941	528 722	582 302
4221	Paper & paper product whsle	171	1 036 716	107 766	24 437	2 205	175 878	62 217	66 368
42211	Printing & writing paper whsle	22	419 073	20 803	4 882	387	37 166	21 451	22 289
422110	Printing & writing paper whsle	22	419 073	20 803	4 882	387	37 166	21 451	22 289
42212	Stationery & office supplies whsle . . .	115	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle . .	115	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	34	D	D	D	f	D	D	D
422130	Industrial & personal service paper whsle	34	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	60	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle . .	60	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	60	D	D	D	g	D	D	D
4222101	General-line drugs whsle	23	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	37	D	D	D	g	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Washington, DC-MD-VA-WV PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	118	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle	27	55 215	3 939	864	110	8 407	3 932	4 537
422310	Piece goods, notions, & other dry goods whsle	27	55 215	3 939	864	110	8 407	3 932	4 537
4223101	Piece goods—jobbers	24	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	48	155 345	17 907	3 895	680	35 507	19 238	22 568
422320	Men's & boys' clothing & furnishings whsle	48	155 345	17 907	3 895	680	35 507	19 238	22 568
42233	Women's, children's, & infants' clothing & accessories whsle	38	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	38	D	D	D	c	D	D	D
4224	Grocery & related products whsle	374	4 133 274	278 665	63 398	9 091	487 077	139 752	153 654
42241	General-line grocery whsle	50	966 039	60 136	13 914	1 971	87 949	41 362	47 915
422410	General-line grocery whsle	50	966 039	60 136	13 914	1 971	87 949	41 362	47 915
4224103	Other general-line grocery whsle	45	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	29	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	29	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	20	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	20	D	D	D	e	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	19	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	11	145 808	6 738	1 572	176	12 974	1 346	1 545
422440	Poultry & poultry product whsle	11	145 808	6 738	1 572	176	12 974	1 346	1 545
4224402	Poultry & poultry product (except live) whsle	10	D	D	D	c	D	D	D
42245	Confectionery whsle	21	146 937	18 186	4 270	526	29 949	4 162	5 133
422450	Confectionery whsle	21	146 937	18 186	4 270	526	29 949	4 162	5 133
42246	Fish & seafood whsle	22	D	D	D	e	D	D	D
422460	Fish & seafood whsle	22	D	D	D	e	D	D	D
42247	Meat & meat product whsle	31	368 145	17 143	3 228	428	31 396	5 999	6 377
422470	Meat & meat product whsle	31	368 145	17 143	3 228	428	31 396	5 999	6 377
42248	Fresh fruit & vegetable whsle	41	234 219	21 400	4 363	758	34 968	4 253	4 408
422480	Fresh fruit & vegetable whsle	41	234 219	21 400	4 363	758	34 968	4 253	4 408
42249	Other grocery & related products whsle	149	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	149	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	22	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	39	D	D	D	f	D	D	D
4224903	Soft drinks whsle	33	501 467	52 875	12 173	1 649	103 201	9 621	8 866
4224904	Canned goods whsle	16	94 419	7 934	2 283	410	11 802	13 484	5 093
4224906	Other grocery specialties whsle	39	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	29	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	12	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	12	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	99	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	19	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	19	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	80	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	80	D	D	D	f	D	D	D
4226901	Industrial gases (except LP) whsle	9	27 943	7 917	1 933	164	12 921	2 786	3 023
4226902	Other chemical & allied products whsle	71	D	D	D	f	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Washington, DC-MD-VA-WV PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	58	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals .	37	1 563 998	27 834	7 507	993	68 434	58 593	62 082
422710	Petroleum bulk stations & terminals	37	1 563 998	27 834	7 507	993	68 434	58 593	62 082
4227101	Petroleum bulk stations & terminals (except LP)	36	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	26	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	10	D	D	D	e	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	21	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	21	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	68	949 140	75 755	17 441	2 003	150 132	71 228	71 933
42281	Beer & ale whsle	28	D	D	D	g	D	D	D
422810	Beer & ale whsle	28	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	40	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	40	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	40	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	374	D	D	D	h	D	D	D
42291	Farm supplies whsle	26	D	D	D	c	D	D	D
422910	Farm supplies whsle	26	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers ...	12	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	14	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	105	924 622	71 029	16 021	1 922	147 951	14 418	15 871
422920	Book, periodical, & newspaper whsle	105	924 622	71 029	16 021	1 922	147 951	14 418	15 871
42293	Flower, nursery stock, & florists' supplies whsle	31	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	31	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	15	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle ..	15	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	30	46 545	5 401	1 229	177	13 344	8 954	9 338
422950	Paint, varnish, & supplies whsle ..	30	46 545	5 401	1 229	177	13 344	8 954	9 338
4229501	Paint, varnish, & supplies whsle	30	46 545	5 401	1 229	177	13 344	8 954	9 338
42299	Other miscellaneous nondurable goods whsle	167	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	167	D	D	D	f	D	D	D
4229901	Art goods whsle	57	74 110	6 206	1 494	192	14 210	3 269	5 681
4229902	General merchandise (nondurable goods) whsle	37	26 639	2 530	607	121	5 250	2 461	2 497
4229904	Other nondurable goods whsle .	70	D	D	D	e	D	D	D
	Merchant wholesalers	3 739	22 141 883	1 858 133	435 339	48 274	3 575 494	1 544 017	1 645 115
421	Wholesale trade, durable goods	2 629	15 123 351	1 269 119	299 661	31 104	2 484 293	1 088 925	1 140 101
4211	Motor vehicle & motor vehicle parts & supplies whsle	292	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle	81	4 054 781	52 722	13 340	1 451	196 838	130 568	116 076
421110	Automobile & other motor vehicle whsle	81	4 054 781	52 722	13 340	1 451	196 838	130 568	116 076
4211101	Automobile & motorcycle whsle .	50	2 911 834	20 817	5 698	639	87 638	18 176	19 264
4211102	Bus & recreational vehicle whsle	5	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	7	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	16	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	110	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	110	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	46	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	57	127 520	16 267	3 572	596	32 184	25 667	27 950
4211203	Petroleum products marketing equipment whsle	7	D	D	D	b	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Washington, DC-MD-VA-WV PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.								
42113	Tire & tube whsle	17	D	D	D	c	D	D	D
421130	Tire & tube whsle	17	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	84	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle .	84	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle ...	200	543 138	71 779	16 533	1 843	126 255	51 636	54 411
42121	Furniture whsle	97	306 055	32 854	7 318	740	56 900	19 035	20 175
421210	Furniture whsle	97	306 055	32 854	7 318	740	56 900	19 035	20 175
4212101	Household & lawn furniture whsle	31	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	66	D	D	D	f	D	D	D
42122	Home furnishings whsle	103	237 083	38 925	9 215	1 103	69 355	32 601	34 236
421220	Home furnishings whsle	103	237 083	38 925	9 215	1 103	69 355	32 601	34 236
4212201	Household china, glassware, & crockery whsle	18	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	21	31 635	8 049	1 892	237	13 324	3 158	3 031
4212203	Floor coverings whsle	37	104 142	13 935	2 753	362	26 774	9 770	10 064
4212204	Other home furnishings whsle ..	27	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	104	594 040	54 454	12 793	1 471	101 107	51 559	61 495
42131	Lumber, plywood, millwork, & wood panel whsle	49	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	49	D	D	D	f	D	D	D
4213101	Lumber without yard whsle	4	D	D	D	a	D	D	D
4213102	Lumber with yard whsle	8	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	37	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	17	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	17	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	7	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	6	11 746	2 252	524	63	3 427	2 556	2 493
42133	Roofing, siding, & insulation material whsle	11	30 857	3 071	714	97	7 515	3 089	3 274
421330	Roofing, siding, & insulation material whsle	11	30 857	3 071	714	97	7 515	3 089	3 274
4213301	Roofing, siding, & insulation material whsle	11	30 857	3 071	714	97	7 515	3 089	3 274
42139	Other construction materials whsle ..	27	D	D	D	e	D	D	D
421390	Other construction materials whsle	27	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	6	D	D	D	c	D	D	D
4213902	Other construction materials whsle	21	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	712	4 860 485	473 483	115 009	9 822	907 986	224 315	239 893
42141	Photographic equipment & supplies whsle	20	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	20	D	D	D	c	D	D	D
42142	Office equipment whsle	92	D	D	D	g	D	D	D
421420	Office equipment whsle	92	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	400	4 005 098	322 450	79 429	6 000	625 539	142 008	150 468
421430	Computer & computer peripheral equipment & software whsle	400	4 005 098	322 450	79 429	6 000	625 539	142 008	150 468
4214301	Computer & peripheral equipment whsle	319	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	91	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	228	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	81	D	D	D	g	D	D	D
42144	Other commercial equipment whsle .	51	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	51	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	29	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle	22	D	D	D	c	D	D	D

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	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Washington, DC—MD—VA—WV PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	92	268 723	41 314	9 659	842	85 242	23 928	21 798
421450	Medical, dental, & hospital equipment & supplies whsle	92	268 723	41 314	9 659	842	85 242	23 928	21 798
4214501	Surgical, medical, & hospital supplies whsle	80	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	12	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	11	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	11	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	46	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle	46	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	40	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	54	D	D	D	f	D	D	D
42151	Metal service centers & offices	46	D	D	D	f	D	D	D
421510	Metal service centers & offices	46	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	38	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	26	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	12	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	8	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	8	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	349	1 791 630	216 537	48 568	4 574	379 231	128 882	139 206
42161	Electrical apparatus & equip, wiring supp, & const material whsle	90	319 454	37 951	8 692	908	66 521	26 819	26 204
421610	Electrical apparatus & equip, wiring supp, & const material whsle	90	319 454	37 951	8 692	908	66 521	26 819	26 204
42162	Electrical appliance, television & radio set whsle	29	139 376	10 800	2 516	367	24 571	14 208	15 123
421620	Electrical appliance, television & radio set whsle	29	139 376	10 800	2 516	367	24 571	14 208	15 123
42169	Other electronic parts & equipment whsle	230	1 332 800	167 786	37 360	3 299	288 139	87 855	97 879
421690	Other electronic parts & equipment whsle	230	1 332 800	167 786	37 360	3 299	288 139	87 855	97 879
4216901	Communications equipment & supplies whsle	136	772 842	126 726	27 610	2 535	218 428	41 850	49 844
4216902	Electronic parts (excluding communications equipment) whsle	94	559 958	41 060	9 750	764	69 711	46 005	48 035
4217	Hardware, & plumbing & heating equipment & supplies whsle	212	645 640	78 486	19 003	2 454	145 510	100 948	95 751
42171	Hardware whsle	99	242 833	35 788	8 877	1 305	66 712	40 078	38 033
421710	Hardware whsle	99	242 833	35 788	8 877	1 305	66 712	40 078	38 033
42172	Plumbing & heating equipment & supplies (hydronics) whsle	37	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	37	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	61	235 420	22 007	5 169	558	41 749	35 166	32 033
421730	Warm air heating & air-conditioning equipment & supplies whsle	61	235 420	22 007	5 169	558	41 749	35 166	32 033
42174	Refrigeration equipment & supplies whsle	15	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	440	1 452 015	175 654	40 657	4 615	332 898	251 150	280 487
42181	Construction & mining (except petroleum) machinery & equip whsle	46	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	46	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	45	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	45	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	33	63 174	7 712	1 804	319	13 684	21 593	22 971
4218202	Farm machinery & equipment—whsle distributors	8	D	D	D	b	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Washington, DC-MD-VA-WV PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	158	492 237	61 583	14 491	1 569	119 070	51 902	59 126
421830	Industrial machinery & equipment whsle	158	492 237	61 583	14 491	1 569	119 070	51 902	59 126
4218301	Food-processing machinery & equipment whsle	11	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	15	14 195	1 802	408	50	3 291	1 117	1 456
4218303	General-purpose industrial machinery & equipment whsle	54	D	D	D	f	D	D	D
4218305	Materials handling equipment whsle	26	178 572	22 025	5 044	510	39 112	12 812	14 261
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	5	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	41	D	D	D	e	D	D	D
42184	Industrial supplies whsle	59	D	D	D	e	D	D	D
421840	Industrial supplies whsle	59	D	D	D	e	D	D	D
4218401	General-line industrial supplies whsle	10	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	9	D	D	D	b	D	D	D
4218403	Welding supplies whsle	13	6 805	760	205	22	1 503	1 210	1 006
4218404	Industrial containers & supplies whsle	8	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	13	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	82	179 991	34 212	8 427	1 162	63 019	31 422	32 661
421850	Service establishment equipment & supplies whsle	82	179 991	34 212	8 427	1 162	63 019	31 422	32 661
4218501	Beauty & barber shop equipment & supplies whsle	16	78 134	16 590	4 239	587	27 713	22 509	23 094
4218502	Custodial, janitors' equipment & supplies whsle	34	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	15	17 489	2 104	486	70	5 570	1 307	1 612
4218504	Other service establishment equipment & supplies whsle	17	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	50	347 229	30 348	6 745	560	61 826	62 868	73 327
421860	Transportation equipment & supplies (exc motor vehicle) whsle	50	347 229	30 348	6 745	560	61 826	62 868	73 327
4218601	Aircraft & aeronautical equipment & supplies whsle	38	D	D	D	f	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	6	D	D	D	a	D	D	D
4218603	Other transportation equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	266	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	42	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	42	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	35	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	35	D	D	D	c	D	D	D
42193	Recyclable material whsle	52	D	D	D	g	D	D	D
421930	Recyclable material whsle	52	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	15	54 261	7 342	1 552	201	19 264	1 205	1 882
42193011	Iron & steel scrap processors (using power processing equipment)	11	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	12	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	25	57 700	9 954	2 091	430	19 532	2 288	2 180
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	61	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	61	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	52	D	D	D	c	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Washington, DC-MD-VA-WV PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	76	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	76	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	24	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	18	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	9	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	5	D	D	D	b	D	D	D
4219906	Other durable goods whsle	21	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1 110	7 018 532	589 014	135 678	17 170	1 091 201	455 092	505 014
4221	Paper & paper product whsle	134	701 603	94 481	20 841	1 966	151 930	58 606	62 612
42211	Printing & writing paper whsle	18	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	18	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	87	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle	87	D	D	D	f	D	D	D
42213	Industrial & personal service paper whsle	29	D	D	D	f	D	D	D
422130	Industrial & personal service paper whsle	29	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	53	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	53	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	53	D	D	D	g	D	D	D
4222101	General-line drugs whsle	23	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	30	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	97	197 136	22 584	4 869	850	46 517	24 211	29 959
42231	Piece goods, notions, & other dry goods whsle	21	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	21	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	18	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	43	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle	43	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	28	17 094	1 722	377	92	4 579	1 230	3 176
422330	Women's, children's, & infants' clothing & accessories whsle	28	17 094	1 722	377	92	4 579	1 230	3 176
4224	Grocery & related products whsle	312	2 779 934	200 262	44 836	6 302	346 423	131 089	145 390
42241	General-line grocery whsle	46	D	D	D	g	D	D	D
422410	General-line grocery whsle	46	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	41	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	20	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	20	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	18	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	18	D	D	D	e	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	17	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	10	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	10	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	9	D	D	D	c	D	D	D
42245	Confectionery whsle	17	D	D	D	c	D	D	D
422450	Confectionery whsle	17	D	D	D	c	D	D	D
42246	Fish & seafood whsle	22	D	D	D	e	D	D	D
422460	Fish & seafood whsle	22	D	D	D	e	D	D	D
42247	Meat & meat product whsle	29	D	D	D	e	D	D	D
422470	Meat & meat product whsle	29	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	38	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle	38	D	D	D	f	D	D	D

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	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Washington, DC—MD—VA—WV PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	112	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	112	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	20	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	26	D	D	D	e	D	D	D
4224903	Soft drinks whsle	17	D	D	D	e	D	D	D
4224904	Canned goods whsle	15	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	34	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	17	14 920	1 140	180	48	2 589	2 199	2 713
4226	Chemical & allied products whsle	79	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	18	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	18	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	61	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	61	D	D	D	f	D	D	D
4226901	Industrial gases (except LP) whsle	9	27 943	7 917	1 933	164	12 921	2 786	3 023
4226902	Other chemical & allied products whsle	52	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	45	539 612	17 272	4 462	886	45 156	16 850	13 735
42271	Petroleum bulk stations & terminals	29	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	29	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	28	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	25	D	D	D	f	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	63	D	D	D	g	D	D	D
42281	Beer & ale whsle	27	D	D	D	g	D	D	D
422810	Beer & ale whsle	27	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	36	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	36	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	36	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	310	D	D	D	h	D	D	D
42291	Farm supplies whsle	22	D	D	D	c	D	D	D
422910	Farm supplies whsle	22	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	12	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	83	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	83	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	29	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	29	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	14	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	14	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	17	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	17	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	17	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	145	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	145	D	D	D	f	D	D	D
4229901	Art goods whsle	43	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	33	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	66	D	D	D	e	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Washington, DC-MD-VA-WV PMSA—Con.								
	Manufacturers' sales branches and sales offices . . .	375	20 624 225	1 161 534	342 157	18 256	2 019 883	596 523	583 553
421	Wholesale trade, durable goods	259	17 232 338	976 532	294 527	14 334	1 669 582	523 058	506 464
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	5	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle . . .	12	284 296	7 843	1 651	102	15 279	2 763	2 815
42121	Furniture whsle	8	D	D	D	b	D	D	D
421210	Furniture whsle	8	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	20	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	73	3 854 875	668 645	198 623	8 670	1 132 094	216 548	195 936
42142	Office equipment whsle	9	D	D	D	g	D	D	D
421420	Office equipment whsle	9	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	56	3 344 952	560 540	164 360	6 956	940 747	196 067	174 267
421430	Computer & computer peripheral equipment & software whsle	56	3 344 952	560 540	164 360	6 956	940 747	196 067	174 267
4214301	Computer & peripheral equipment whsle	55	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	16	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	39	3 027 323	524 401	155 902	6 632	877 482	147 262	126 538
4216	Electrical goods whsle	101	1 905 360	171 592	61 235	3 302	262 737	39 301	39 863
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	82	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle	82	D	D	D	h	D	D	D
4216901	Communications equipment & supplies whsle	72	1 326 255	123 414	49 023	2 448	183 141	22 579	22 668
4216902	Electronic parts (excluding communications equipment) whsle	10	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	30	956 324	47 262	11 817	797	74 807	25 935	24 413
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
421840	Industrial supplies whsle	8	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D

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WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.									
Washington, DC-MD-VA-WV PMSA—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	116	3 391 887	185 002	47 630	3 922	350 301	73 465	77 089
4221	Paper & paper product whsle	17	253 984	10 594	2 873	185	19 803	3 606	3 748
42212	Stationery & office supplies whsle	15	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	36	800 643	63 310	14 933	2 054	118 401	8 663	8 264
42249	Other grocery & related products whsle	28	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	28	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	8	D	D	D	e	D	D	D
4224903	Soft drinks whsle	15	422 248	38 104	8 654	1 215	74 738	5 471	5 120
4226	Chemical & allied products whsle	14	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	7	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	34	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	19	685 025	34 259	7 383	599	73 133	759	797
422920	Book, periodical, & newspaper whsle	19	685 025	34 259	7 383	599	73 133	759	797
42295	Paint, varnish, & supplies whsle	12	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	12	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	12	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		483	4 494 312	116 813	27 971	3 435	198 938	4 971	5 031
421	Wholesale trade, durable goods	358	2 766 013	82 765	19 420	1 986	141 499	4 806	4 832
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	5	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	64	403 863	12 629	2 930	290	23 155	73	77
42121	Furniture whsle	44	D	D	D	c	D	D	D
421210	Furniture whsle	44	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	15	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	29	D	D	D	c	D	D	D
42122	Home furnishings whsle	20	D	D	D	c	D	D	D
421220	Home furnishings whsle	20	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	4	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	19	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
42139	Other construction materials whsle	7	D	D	D	b	D	D	D
421390	Other construction materials whsle	7	D	D	D	b	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Washington, DC-MD-VA-WV PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	73	385 732	14 047	3 342	237	23 175	734	726
42142	Office equipment whsle	5	D	D	D	b	D	D	D
421420	Office equipment whsle	5	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	21	274 046	5 526	1 522	70	9 638	33	16
421430	Computer & computer peripheral equipment & software whsle	21	274 046	5 526	1 522	70	9 638	33	16
4214301	Computer & peripheral equipment whsle	17	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	6	D	D	D	a	D	D	D
42143012	Computers & peripheral equipment for end use	11	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	4	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	22	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	22	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	21	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	11	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	11	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	11	D	D	D	b	D	D	D
4216	Electrical goods whsle	81	592 333	20 382	4 740	459	33 548	615	517
42161	Electrical apparatus & equip, wiring supp, & const material whsle	24	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	24	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	9	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	48	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	48	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	21	132 403	6 026	1 235	142	9 081	24	23
4216902	Electronic parts (excluding communications equipment) whsle	27	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	35	D	D	D	e	D	D	D
42171	Hardware whsle	11	58 703	2 044	507	46	2 945	—	—
421710	Hardware whsle	11	58 703	2 044	507	46	2 945	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	42	276 715	7 647	1 493	129	13 976	12	15
42183	Industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	23 550	608	203	15	1 148	—	—
421840	Industrial supplies whsle	7	23 550	608	203	15	1 148	—	—
42185	Service establishment equipment & supplies whsle	5	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	a	D	D	D

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	WASHINGTON-BALTIMORE, DC-MD-VA-WV CMSA—Con.								
	Washington, DC-MD-VA-WV PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	11	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	11	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	31	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	2	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	125	1 728 299	34 048	8 551	1 449	57 439	165	199
4221	Paper & paper product whsle	20	81 129	2 691	723	54	4 145	5	8
42212	Stationery & office supplies whsle	13	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	13	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	6	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	6	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	6	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	17	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	5	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	5	D	D	D	a	D	D	D
4224	Grocery & related products whsle	26	552 697	15 093	3 629	735	22 253	—	—
42241	General-line grocery whsle	4	D	D	D	f	D	D	D
422410	General-line grocery whsle	4	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	f	D	D	D
42247	Meat & meat product whsle	2	D	D	D	a	D	D	D
422470	Meat & meat product whsle	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	6	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	30	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
4229901	Art goods whsle	14	D	D	D	b	D	D	D
	AREA OUTSIDE MARYLAND METROPOLITAN AREAS								
42	Wholesale trade	463	D	D	D	h	D	D	D

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AREA OUTSIDE MARYLAND METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods	255	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	48	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	22	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	22	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	17	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	35	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	11	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	21	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	23	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	76	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	25	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	25	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	24	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	22	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	22	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	10	D	D	D	c	D	D	D
421840	Industrial supplies whsle	10	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	1	D	D	D	a	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE MARYLAND METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	208	1 224 530	79 549	18 692	2 663	167 443	57 037	57 630
4221	Paper & paper product whsle	13	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	6	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	87	746 152	48 461	11 481	1 516	89 953	21 903	22 304
42241	General-line grocery whsle	3	D	D	D	f	D	D	D
422410	General-line grocery whsle	3	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42246	Fish & seafood whsle	49	D	D	D	e	D	D	D
422460	Fish & seafood whsle	49	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	4	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	15	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	15	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	6	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	18	D	D	D	c	D	D	D
42251	Grain & field bean whsle	15	D	D	D	b	D	D	D
422510	Grain & field bean whsle	15	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	4	13 123	2 083	491	65	4 061	1 396	1 260
4227	Petroleum & petroleum products whsle	12	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	9	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	9	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	9	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	D	D	D	c	D	D	D
42281	Beer & ale whsle	9	45 357	4 657	1 101	142	9 470	2 036	1 971
422810	Beer & ale whsle	9	45 357	4 657	1 101	142	9 470	2 036	1 971
4229	Miscellaneous nondurable goods whsle	39	D	D	D	c	D	D	D
42291	Farm supplies whsle	11	D	D	D	b	D	D	D
422910	Farm supplies whsle	11	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
	Merchant wholesalers	405	1 454 715	114 415	26 817	4 032	230 788	126 760	133 190
421	Wholesale trade, durable goods	227	437 405	47 845	11 107	1 842	89 761	75 283	80 483
4211	Motor vehicle & motor vehicle parts & supplies whsle	47	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	21	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	21	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	11	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	14	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	28	D	D	D	c	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE MARYLAND METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	16	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	23	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	69	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	25	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	25	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	24	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
42184	Industrial supplies whsle	10	D	D	D	c	D	D	D
421840	Industrial supplies whsle	10	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	178	1 017 310	66 570	15 710	2 190	141 027	51 477	52 707
4221	Paper & paper product whsle	11	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	5	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	71	610 266	38 441	9 247	1 163	70 075	20 329	21 152
42241	General-line grocery whsle	3	D	D	D	f	D	D	D
422410	General-line grocery whsle	3	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42246	Fish & seafood whsle	48	D	D	D	e	D	D	D
422460	Fish & seafood whsle	48	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	3	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	16	D	D	D	b	D	D	D
42251	Grain & field bean whsle	15	D	D	D	b	D	D	D
422510	Grain & field bean whsle	15	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	12	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
4226901	Industrial gases (except LP) whsle	4	13 123	2 083	491	65	4 061	1 396	1 260
4227	Petroleum & petroleum products whsle	11	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	8	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	D	D	D	c	D	D	D
42281	Beer & ale whsle	9	45 357	4 657	1 101	142	9 470	2 036	1 971
422810	Beer & ale whsle	9	45 357	4 657	1 101	142	9 470	2 036	1 971

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE MARYLAND METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	32	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	D	D	D	b	D	D	D
422910	Farm supplies whsle	7	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		21	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		37	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	21	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	a	D	D	D
4214402	Store machines & equipment whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	9	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CUMBERLAND, MD—WV MSA									
42	Wholesale trade	2.4	3.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	-	-	D	D	-	-
42113	Tire & tube whsle	D	D	-	-	-	-	-	-
421130	Tire & tube whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	26.2	2.8	26.2	2.8	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	D	D	D	D	-	-	-	-
421840	Industrial supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42193	Recyclable material whsle	D	D	D	D	-	-	-	-
421930	Recyclable material whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
422490	Other grocery & related products whsle	D	D	D	D	-	-	-	-
4224903	Soft drinks whsle	D	D	-	-	-	-	-	-
4226	Chemical & allied products whsle	D	D	D	D	-	-	-	-
42269	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
422690	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	5.7	5.8	-	-	D	D
421110	Automobile & other motor vehicle whsle	D	D	5.7	5.8	-	-	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	D	D	D	D
4211102	Bus & recreational vehicle whsle	D	D	-	-	D	D	-	-
4211103	Light truck & van (14,000 lb or less) whsle	D	D	-	-	D	D	-	-
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	-	-	-	-
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	D	D	-	-
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	D	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	2.2	7.1	-	-	-	-	D	D
42113	Tire & tube whsle	D	D	D	D	-	-	-	-
421130	Tire & tube whsle	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
421140	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121	Furniture whsle	D	D	D	D	D	D	D	D
421210	Furniture whsle	D	D	D	D	D	D	D	D
4212101	Household & lawn furniture whsle	D	D	2.8	1.5	D	D	D	D
4212102	Office & business furniture whsle	D	D	2.8	1.5	D	D	D	D
42122	Home furnishings whsle	D	D	D	D	-	-	D	D
421220	Home furnishings whsle	D	D	D	D	-	-	D	D
4212201	Household china, glassware, & crockery whsle	D	D	D	D	-	-	D	D
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	-	-	D	D
4212203	Floor coverings whsle	D	D	D	D	-	-	D	D
4212204	Other home furnishings whsle	D	D	D	D	-	-	.2	.1

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	D	D
4213101	Lumber without yard whse	D	D	D	D	—	—	—	—
4213102	Lumber with yard whse	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	D	D	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whse	D	D	D	D	—	—	D	D
421320	Brick, stone, & related construction materials whse	D	D	D	D	—	—	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whse	D	D	D	D	—	—	—	—
4213202	Sand, gravel, & stone whse	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whse	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whse	D	D	D	D	D	D	D	D
421330	Roofing, siding, & insulation material whse . .	D	D	D	D	D	D	D	D
4213301	Roofing, siding, & insulation material whse	D	D	D	D	D	D	D	D
42139	Other construction materials whse	D	D	D	D	D	D	D	D
421390	Other construction materials whse	D	D	D	D	D	D	D	D
4213901	Flat glass & other construction glass whse	D	D	D	D	—	—	—	—
4213902	Other construction materials whse	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whse	D	D	D	D	D	D	D	D
42141	Photographic equipment & supplies whse	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whse	D	D	D	D	—	—	—	—
42142	Office equipment whse	D	D	D	D	D	D	—	—
421420	Office equipment whse	D	D	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whse	D	D	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whse	D	D	D	D	D	D	D	D
4214301	Computer & peripheral equipment whse . .	D	D	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	D	D
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	—	—
4214302	Computer software (packaged) whse	D	D	D	D	—	—	.3	—
42144	Other commercial equipment whse	D	D	D	D	—	—	D	D
421440	Other commercial equipment whse	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whse	D	D	D	D	—	—	D	D
4214402	Store machines & equipment whse	D	D	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	4.8	D	D
421450	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	4.8	D	D
4214501	Surgical, medical, & hospital supplies whse	D	D	D	D	D	D	D	D
4214502	Dental equipment & supplies whse	D	D	D	D	D	D	D	D
42146	Ophthalmic goods whse	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whse	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whse	D	D	D	D	—	—	D	D
421490	Other professional equipment & supplies whse	D	D	D	D	—	—	D	D
4214901	Religious & school supplies whse	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whse	D	D	D	D	—	—	D	D
4215	Metal & mineral (except petroleum) whse	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
421510	Metal service centers & offices	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	3.4	D	D
42151011	Ferrous metal service centers	D	D	D	D	D	D	D	D
42151012	Ferrous metal sales offices	D	D	D	D	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	D	D	D	D
42151021	Nonferrous metal service centers	D	D	D	D	—	—	—	—
42151022	Nonferrous metal sales offices	D	D	D	D	—	—	D	D
42152	Coal & other mineral & ore whse	D	D	D	D	—	—	D	D
421520	Coal & other mineral & ore whse	D	D	D	D	—	—	D	D
4215201	Coal whse	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	5.7	D	D
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	5.7	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	1.1	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	.2	.4
42171	Hardware whsle	D	D	D	D	D	D	D	D
421710	Hardware whsle	D	D	D	D	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	D	D	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6.1	6.0	D	D	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	D	D
4218305	Materials handling equipment whsle	D	D	12.2	.7	D	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
42184	Industrial supplies whsle	D	D	D	D	D	D	D	D
421840	Industrial supplies whsle	D	D	D	D	D	D	D	D
4218401	General-line industrial supplies whsle	2.7	4.5	3.4	3.7	—	—	—	8.3
4218402	Mechanical power transmission supplies whsle	D	D	D	D	D	D	—	—
4218403	Welding supplies whsle	D	D	D	D	D	D	—	—
4218404	Industrial containers & supplies whsle	1.3	7.1	D	D	D	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
421850	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	D	D	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle	D	D	7.0	2.3	—	—	D	D
4218603	Other transportation equipment & supplies whsle	D	D	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	D	D
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	D	D
42193	Recyclable material whsle	D	D	D	D	—	—	D	D
421930	Recyclable material whsle	D	D	D	D	—	—	D	D
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	—	—	D	D
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	D	D
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	.7	—	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	D	D
42211	Printing & writing paper whsle	D	D	D	D	D	D	—	—
422110	Printing & writing paper whsle	D	D	D	D	D	D	—	—
42212	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
422120	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	D	D
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
422210	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
4223101	Piece goods—jobbers	D	D	D	D	—	—	D	D
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	D	D
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
42234	Footwear whsle	D	D	D	D	—	—	D	D
422340	Footwear whsle	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	.3
422410	General-line grocery whsle	D	D	D	D	—	—	—	.3
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	.3
42242	Packaged frozen food whsle	D	D	D	D	D	D	D	D
422420	Packaged frozen food whsle	D	D	D	D	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	D	D	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	D	D	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	D	D	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	D	D
422440	Poultry & poultry product whsle	D	D	D	D	—	—	D	D
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	D	D
42245	Confectionery whsle	D	D	D	D	D	D	D	D
422450	Confectionery whsle	D	D	D	D	D	D	D	D
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	D	D
422470	Meat & meat product whsle	D	D	D	D	—	—	D	D
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	D	D	D	D
4224903	Soft drinks whsle	D	D	D	D	D	D	—	—
4224904	Canned goods whsle	D	D	D	D	D	D	D	D
4224905	Food & beverage basic materials whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	D	D
422590	Other farm product raw material whsle	D	D	D	D	—	—	D	D
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	D	D
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	D	D
42269	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
422690	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	10.4	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	D	D
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	D	D
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	2.5	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	2.5	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . .	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	D	D	D	D
422920	Book, periodical, & newspaper whsle	D	D	D	D	D	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	D	D	D	D	—	—
422950	Paint, varnish, & supplies whsle	D	D	D	D	D	D	—	—
4229501	Paint, varnish, & supplies whsle	D	D	D	D	D	D	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	D	D	D	D	—	—	D	D
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	—	—	D	D
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	D	D
4229904	Other nondurable goods whsle	D	D	D	D	—	—	D	D
	Atlantic—Cape May, NJ PMSA								
42	Wholesale trade	8.8	11.0	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
421114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	D	D
42193	Recyclable material whsle	8.2	48.5	8.2	48.5	—	—	—	—
421930	Recyclable material whsle	8.2	48.5	8.2	48.5	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Atlantic—Cape May, NJ PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
422120	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	7.2	6.6	D	D	D	D	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	—	—	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42246	Fish & seafood whsle	11.0	.3	11.0	.3	—	—	—	—
422460	Fish & seafood whsle	11.0	.3	11.0	.3	—	—	—	—
42248	Fresh fruit & vegetable whsle	14.2	10.5	14.2	10.5	—	—	—	—
422480	Fresh fruit & vegetable whsle	14.2	10.5	14.2	10.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	.1	—	.1	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	.1	—	.1	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	.1	—	.1	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	.1	—	.1	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	Philadelphia, PA—NJ PMSA								
42	Wholesale trade	3.6	3.1	8.0	4.9	—	1.9	.4	.6
421	Wholesale trade, durable goods	2.9	3.3	6.4	5.4	—	1.9	.2	.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.1	1.1	9.6	10.1	—	—	—	.1
42111	Automobile & other motor vehicle whsle .....	.5	.5	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	.5	.5	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle .....	.5	.2	D	D	D	D	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	D	D	—	—
4211103	Light truck & van (14,000 lb or less) whsle ..	—	—	—	—	D	D	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	.8	6.5	D	D	D	D	—	—
42112	Motor vehicle supplies & new parts whsle	4.3	7.7	11.0	19.4	D	D	D	D
421120	Motor vehicle supplies & new parts whsle ...	4.3	7.7	11.0	19.4	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	5.4	12.0	9.1	19.7	D	D	—	—
4211202	Motor vehicle supplies & new parts—jobbers	3.6	4.8	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	2.2	7.1	—	—	—	—	D	D
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	6.2	2.6	8.9	1.1	D	D	D	D
42121	Furniture whsle	2.0	2.5	2.9	1.1	D	D	D	D
421210	Furniture whsle	2.0	2.5	2.9	1.1	D	D	D	D
4212101	Household & lawn furniture whsle	1.6	.2	D	D	—	—	D	D
4212102	Office & business furniture whsle	2.2	3.5	D	D	D	D	D	D
42122	Home furnishings whsle	15.1	3.0	21.1	.9	—	—	D	D
421220	Home furnishings whsle	15.1	3.0	21.1	.9	—	—	D	D
4212201	Household china, glassware, & crockery whsle	21.2	1.2	D	D	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whsle	23.0	7.5	D	D	—	—	—	—
4212203	Floor coverings whsle	9.3	1.4	D	D	—	—	D	D
4212204	Other home furnishings whsle	2.3	.1	5.2	.1	—	—	.2	.1

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	2.4	4.7	2.8	3.9	—	12.2	.1	4.3
42131	Lumber, plywood, millwork, & wood panel whsle	1.5	2.0	1.7	1.6	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1.5	2.0	1.7	1.6	—	—	D	D
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	3.6	3.9	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whsle	13.7	19.1	16.5	23.1	—	—	D	D
421320	Brick, stone, & related construction materials whsle	13.7	19.1	16.5	23.1	—	—	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	42.2	18.1	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle	20.4	18.5	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle	—	19.7	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	1.0	10.0	D	D	D	D	—	—
421330	Roofing, siding, & insulation material whsle	1.0	10.0	D	D	D	D	—	—
4213301	Roofing, siding, & insulation material whsle	1.0	10.0	D	D	D	D	—	—
42139	Other construction materials whsle	6.4	17.3	D	D	D	D	—	—
421390	Other construction materials whsle	6.4	17.3	D	D	D	D	—	—
4213901	Flat glass & other construction glass whsle	D	D	D	D	—	—	D	D
4213902	Other construction materials whsle	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	4.2	5.1	7.7	7.2	—	3.0	.1	.2
42141	Photographic equipment & supplies whsle . . . . .	.1	9.2	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle . . . . .	.1	9.2	D	D	—	—	—	—
42142	Office equipment whsle	2.0	5.9	D	D	—	1.9	—	—
421420	Office equipment whsle	2.0	5.9	D	D	—	1.9	—	—
42143	Computer & computer peripheral equipment & software whsle	4.2	5.1	7.6	7.1	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4.2	5.1	7.6	7.1	D	D	D	D
4214301	Computer & peripheral equipment whsle	4.2	5.2	8.2	7.6	D	D	D	D
42143011	Computers & peripheral equipment for resale	6.7	9.1	D	D	—	—	D	D
42143012	Computers & peripheral equipment for end use	3.2	3.6	D	D	D	D	—	—
4214302	Computer software (packaged) whsle	4.3	4.3	4.5	4.4	—	—	.3	—
42144	Other commercial equipment whsle	5.4	2.2	D	D	—	—	D	D
421440	Other commercial equipment whsle	5.4	2.2	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	1.4	.3	D	D	—	—	D	D
4214402	Store machines & equipment whsle	13.0	5.9	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3.7	5.3	7.0	6.7	—	4.8	—	.1
421450	Medical, dental, & hospital equipment & supplies whsle	3.7	5.3	7.0	6.7	—	4.8	—	.1
4214501	Surgical, medical, & hospital supplies whsle	4.1	6.0	7.6	7.4	D	D	D	D
4214502	Dental equipment & supplies whsle	1.0	.3	2.2	.6	D	D	D	D
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	D	D
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	D	D
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	5.0	2.7	—	—	D	D
4215	Metal & mineral (except petroleum) whsle	8.2	6.4	12.9	8.5	D	D	D	D
42151	Metal service centers & offices	7.8	6.6	D	D	D	D	D	D
421510	Metal service centers & offices	7.8	6.6	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	7.2	5.4	11.4	7.2	D	D	D	D
42151011	Ferrous metal service centers	10.3	6.5	12.1	6.2	D	D	D	D
42151012	Ferrous metal sales offices . . . . .	.8	3.1	4.9	17.7	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	11.5	13.9	D	D	D	D	D	D
42151021	Nonferrous metal service centers	D	D	D	D	—	—	—	—
42151022	Nonferrous metal sales offices	D	D	D	D	—	—	D	D
42152	Coal & other mineral & ore whsle	18.4	—	D	D	—	—	D	D
421520	Coal & other mineral & ore whsle	18.4	—	D	D	—	—	D	D
4215201	Coal whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	1.1	3.4	1.6	2.8	—	7.2	—	.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.2	2.8	1.7	1.4	—	11.6	—	1.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.2	2.8	1.7	1.4	—	11.6	—	1.5
42162	Electrical appliance, television & radio set whsle . . . . .	.8	5.7	2.8	10.1	—	5.7	—	—
421620	Electrical appliance, television & radio set whsle . . . . .	.8	5.7	2.8	10.1	—	5.7	—	—
42169	Other electronic parts & equipment whsle . . . . .	.9	3.7	1.4	3.9	—	5.3	.1	.4
421690	Other electronic parts & equipment whsle . . . . .	.9	3.7	1.4	3.9	—	5.3	.1	.4
4216901	Communications equipment & supplies whsle . . . . .	.6	4.1	.7	4.0	—	4.8	1.1	—
4216902	Electronic parts (excluding communications equipment) whsle	1.3	3.3	2.4	3.9	—	5.8	—	.4
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.8	3.0	8.6	6.5	—	.3	.2	.4
42171	Hardware whsle	7.1	1.0	12.9	1.7	D	D	D	D
421710	Hardware whsle	7.1	1.0	12.9	1.7	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2.3	2.6	7.7	8.3	—	.5	.4	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2.3	2.6	7.7	8.3	—	.5	.4	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	3.0	8.1	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	3.0	8.1	D	D	D	D
42174	Refrigeration equipment & supplies whsle	D	D	5.1	24.4	D	D	—	—
421740	Refrigeration equipment & supplies whsle	D	D	5.1	24.4	D	D	—	—
4218	Machinery, equipment, & supplies whsle	4.4	3.9	8.2	4.2	—	5.2	.8	.3
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	—	—	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle . . . . .	.2	—	.2	—	—	—	—	—
42183	Industrial machinery & equipment whsle	4.4	4.7	6.6	4.0	—	12.4	1.0	—
421830	Industrial machinery & equipment whsle	4.4	4.7	6.6	4.0	—	12.4	1.0	—
4218301	Food-processing machinery & equipment whsle . . . . .	.4	.5	.6	.7	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6.3	5.6	7.7	5.3	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	12.9	12.0	17.7	11.5	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	3.0	2.3	3.5	2.7	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	3.3	6.9	6.5	6.8	—	17.6	.1	—
4218304	Metalworking machinery & equipment whsle	2.6	1.0	2.4	1.0	—	—	D	D
4218305	Materials handling equipment whsle	8.6	3.2	12.3	.7	D	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	.7	8.0	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	4.2	4.1	D	D	D	D	D	D
42184	Industrial supplies whsle	1.3	3.3	4.7	4.9	—	3.0	.5	.9
421840	Industrial supplies whsle	1.3	3.3	4.7	4.9	—	3.0	.5	.9
4218401	General-line industrial supplies whsle	2.7	4.5	3.4	3.7	—	—	—	8.3
4218402	Mechanical power transmission supplies whsle	1.3	3.2	3.6	8.8	—	—	—	—
4218403	Welding supplies whsle	10.9	11.4	D	D	D	D	—	—
4218404	Industrial containers & supplies whsle	1.3	7.3	5.8	1.0	D	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	1.2	—	3.1	—	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	.7	1.9	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	5.4	2.0	10.4	4.1	D	D	D	D
421850	Service establishment equipment & supplies whsle	5.4	2.0	10.4	4.1	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	4.8	6.1	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	5.2	1.4	6.3	1.7	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	D	D	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	17.2	3.1	23.3	1.1	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	17.2	3.1	23.3	1.1	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	24.5	4.3	27.3	1.0	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle	—	1.1	D	D	—	—	D	D
4218603	Other transportation equipment & supplies whsle	4.4	—	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle	6.0	6.0	7.9	8.0	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	7.4	7.9	D	D	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	7.4	7.9	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whsle	2.5	1.1	7.1	1.8	—	—	D	D
421920	Toy & hobby goods & supplies whsle	2.5	1.1	7.1	1.8	—	—	D	D
42193	Recyclable material whsle	3.0	7.6	D	D	—	—	D	D
421930	Recyclable material whsle	3.0	7.6	D	D	—	—	D	D
4219301	Iron & steel scrap processors & dealers .....	.6	11.8	D	D	—	—	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	.2	21.1	.2	21.1	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip)	1.0	2.8	D	D	—	—	D	D
4219302	Recyclable paper & paperboard whsle	1.0	2.3	D	D	—	—	—	—
4219303	Other recyclable material whsle	8.7	2.4	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	12.9	5.6	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	12.9	5.6	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	—	—	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	D	D
4219904	Prerecorded media whsle .....	.6	—	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	.7	—	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle .....	.5	—	.5	—	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	4.7	2.9	10.2	4.2	—	2.0	.7	.7
4221	Paper & paper product whsle	4.1	2.8	5.9	2.4	—	4.1	.4	2.0
42211	Printing & writing paper whsle	1.2	.8	D	D	D	D	—	—
422110	Printing & writing paper whsle	1.2	.8	D	D	D	D	—	—
42212	Stationery & office supplies whsle	6.0	5.2	D	D	D	D	D	D
422120	Stationery & office supplies whsle	6.0	5.2	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	6.4	3.9	8.4	4.1	—	—	D	D
422130	Industrial & personal service paper whsle	6.4	3.9	8.4	4.1	—	—	D	D
4222	Drugs, & druggists' sundries whsle .....	.3	.7	1.1	2.3	—	.1	—	—
42221	Drugs, & druggists' sundries whsle .....	.3	.7	1.1	2.3	—	.1	—	—
422210	Drugs, & druggists' sundries whsle .....	.3	.7	1.1	2.3	—	.1	—	—
4222101	General-line drugs whsle .....	.1	.4	.1	.4	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	.3	.8	5.5	11.4	—	.1	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	12.8	6.6	16.9	4.9	—	15.6	.5	6.9
42231	Piece goods, notions, & other dry goods whsle	3.8	11.8	5.4	11.6	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	3.8	11.8	5.4	11.6	D	D	D	D
4223101	Piece goods—jobbers	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	D	D
42232	Men's & boys' clothing & furnishings whsle	21.2	.4	22.8	—	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	21.2	.4	22.8	—	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	18.0	5.5	32.8	.4	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	18.0	5.5	32.8	.4	—	—	D	D
42234	Footwear whsle . . . . .	.1	14.3	.2	14.0	—	—	D	D
422340	Footwear whsle . . . . .	.1	14.3	.2	14.0	—	—	D	D
4224	Grocery & related products whsle	6.4	3.1	11.4	4.0	—	3.8	.8	.1
42241	General-line grocery whsle	1.6	1.8	2.8	3.1	—	—	—	.3
422410	General-line grocery whsle	1.6	1.8	2.8	3.1	—	—	—	.3
4224103	Other general-line grocery whsle	1.2	1.8	2.2	2.9	—	—	—	.3
42242	Packaged frozen food whsle	3.5	2.2	7.3	4.5	D	D	D	D
422420	Packaged frozen food whsle	3.5	2.2	7.3	4.5	D	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	.9	3.2	1.2	4.5	D	D	—	—
422430	Dairy products, (except dried or canned) whsle . . . . .	.9	3.2	1.2	4.5	D	D	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	D	D	—	—
42244	Poultry & poultry product whsle	2.6	2.8	5.3	5.7	—	—	D	D
422440	Poultry & poultry product whsle	2.6	2.8	5.3	5.7	—	—	D	D
4224402	Poultry & poultry product (except live) whsle	2.6	2.8	5.3	5.7	—	—	D	D
42245	Confectionery whsle	2.4	2.6	5.2	5.1	—	—	D	D
422450	Confectionery whsle	2.4	2.6	5.2	5.1	—	—	D	D
42246	Fish & seafood whsle	26.4	3.0	D	D	—	—	—	—
422460	Fish & seafood whsle	26.4	3.0	D	D	—	—	—	—
42247	Meat & meat product whsle	17.2	4.7	18.8	5.1	—	—	D	D
422470	Meat & meat product whsle	17.2	4.7	18.8	5.1	—	—	D	D
42248	Fresh fruit & vegetable whsle	5.5	1.9	4.3	2.1	—	—	16.7	—
422480	Fresh fruit & vegetable whsle	5.5	1.9	4.3	2.1	—	—	16.7	—
42249	Other grocery & related products whsle	7.2	3.8	D	D	—	4.8	D	D
422490	Other grocery & related products whsle	7.2	3.8	D	D	—	4.8	D	D
4224901	Coffee, tea, & spice whsle	4.4	15.0	D	D	—	—	—	—
4224902	Bread & baked goods whsle	4.3	16.6	D	D	—	20.2	D	D
4224903	Soft drinks whsle	6.2	13.2	9.3	2.5	—	34.5	—	—
4224904	Canned goods whsle	—	.5	D	D	D	D	D	D
4224905	Food & beverage basic materials whsle	—	.1	D	D	—	—	—	—
4224906	Other grocery specialties whsle	12.0	1.4	D	D	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	1.5	4.9	5.2	8.9	—	3.5	.7	.4
42261	Plastics materials & basic forms & shapes whsle	1.5	14.6	2.7	9.0	—	26.1	.7	—
422610	Plastics materials & basic forms & shapes whsle	1.5	14.6	2.7	9.0	—	26.1	.7	—
42269	Other chemical & allied products whsle	1.5	2.8	6.6	8.9	—	1.0	.7	1.1
422690	Other chemical & allied products whsle	1.5	2.8	6.6	8.9	—	1.0	.7	1.1
4226901	Industrial gases (except LP) whsle	3.0	8.9	20.3	—	—	10.4	—	—
4226902	Other chemical & allied products whsle	1.4	2.6	6.3	9.1	—	.6	.7	1.1
4227	Petroleum & petroleum products whsle	4.6	1.5	D	D	—	1.4	D	D
42271	Petroleum bulk stations & terminals . . . . .	.1	—	D	D	—	—	D	D
422710	Petroleum bulk stations & terminals . . . . .	.1	—	D	D	—	—	D	D
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	D	D
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	8.5	2.8	D	D	—	2.5	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	8.5	2.8	D	D	—	2.5	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . .	5.2	3.8	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	28.8	11.3	D	D	—	—	—	—
422910	Farm supplies whsle	28.8	11.3	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	56.9	3.1	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	26.0	12.1	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	11.1	9.5	20.9	11.5	D	D	D	D
422920	Book, periodical, & newspaper whsle	11.1	9.5	20.9	11.5	D	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	30.0	3.1	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	30.0	3.1	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	7.4	2.6	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	7.4	2.6	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	2.5	7.7	D	D	D	D	—	—
422950	Paint, varnish, & supplies whsle	2.5	7.7	D	D	D	D	—	—
4229501	Paint, varnish, & supplies whsle	2.5	7.7	D	D	D	D	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	6.4	2.5	7.6	3.0	—	—	D	D
4229902	General merchandise (nondurable goods) whsle	34.7	14.2	49.5	16.5	—	—	.2	8.8
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	D	D
	Vineland—Millville—Bridgeton, NJ PMSA								
42	Wholesale trade	4.6	5.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212201	Household china, glassware, & crockery whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Vineland—Millville—Bridgeton, NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	—	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	Wilmington—Newark, DE—MD PMSA								
42	Wholesale trade	D	D	D	D	D	D	.1	.3
421	Wholesale trade, durable goods	D	D	6.9	3.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	—	—	D	D	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle.....	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle.....	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle.....	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D
421330	Roofing, siding, & insulation material whsle ..	D	D	—	—	—	—	D	D
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42142	Office equipment whsle	D	D	D	D	D	D	—	—
421420	Office equipment whsle	D	D	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use.....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	—	—
42151	Metal service centers & offices	D	D	D	D	D	D	—	—
421510	Metal service centers & offices	D	D	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	4.2	—	D	D	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
42151021	Nonferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	D	D
421620	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle ...	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	3.9	2.4	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	3.9	1.8	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	3.9	1.8	D	D	D	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4218305	Materials handling equipment whsle	D	D	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	6.7	1.9	D	D	—	—	D	D
421840	Industrial supplies whsle	6.7	1.9	D	D	—	—	D	D
4218402	Mechanical power transmission supplies whsle	D	D	—	—	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle . . . . .	.3	4.0	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	—	.5	—	.5	—	—	—	—
422480	Fresh fruit & vegetable whsle	—	.5	—	.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42259	Other farm product raw material whsle	D	D	—	—	—	—	D	D
422590	Other farm product raw material whsle	D	D	—	—	—	—	D	D

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	D	D	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	—	—	—	—	—	—
4229902	General merchandise (nondurable goods) whsle	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA								
42	Wholesale trade	3.7	2.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	.8	.6	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	.5	.2	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	.5	.2	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	—	—	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	D	D	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	—	—
4211203	Petroleum products marketing equipment whsle	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121	Furniture whsle	D	D	D	D	D	D	D	D
421210	Furniture whsle	D	D	D	D	D	D	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	—	—	D	D
4212102	Office & business furniture whsle	D	D	D	D	D	D	D	D
42122	Home furnishings whsle	D	D	D	D	D	D	—	—
421220	Home furnishings whsle	D	D	D	D	D	D	—	—
4212201	Household china, glassware, & crockery whsle	D	D	D	D	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	—	—	D	D
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—
4212204	Other home furnishings whsle	3.7	8.6	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	D	D
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	17.6	1.6	17.6	1.6	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	D	D
421320	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	D	D	—	—
4213202	Sand, gravel, & stone whsle	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle	D	D	—	—	D	D	—	—
42133	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	D	D
421330	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	D	D
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	D	D
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	D	D	3.6	5.3	D	D	D	D
421420	Office equipment whsle	D	D	3.6	5.3	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
4214301	Computer & peripheral equipment whsle	2.3	5.1	D	D	D	D	.1	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	.1	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	—	—
4214302	Computer software (packaged) whsle	D	D	D	D	—	—	D	D
42144	Other commercial equipment whsle	D	D	D	D	D	D	D	D
421440	Other commercial equipment whsle	D	D	D	D	D	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	D	D
4214402	Store machines & equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	1.5	6.5	2.0	5.8	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1.5	6.5	2.0	5.8	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	D	D	D	D
4214502	Dental equipment & supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	.4	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	.4	—
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	42.1	4.7	58.7	5.3	D	D	D	D
421510	Metal service centers & offices	42.1	4.7	58.7	5.3	D	D	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	D	D
42151011	Ferrous metal service centers	D	D	D	D	D	D	D	D
42151012	Ferrous metal sales offices	D	D	D	D	—	—	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	D	D
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	D	D
4215201	Coal whsle	D	D	D	D	—	—	—	—
4215202	Other mineral & ore whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	D	D
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	D	D
42171	Hardware whsle	D	D	D	D	D	D	D	D
421710	Hardware whsle	D	D	D	D	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	—	2.4
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	—	2.4
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	D	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	D	D	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	4.9	3.8	D	D	D	D
421830	Industrial machinery & equipment whsle	D	D	4.9	3.8	D	D	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	—	—	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	1.1	8.1	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	2.3	1.1	—
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	D	D	D	D	D	D	D	D
421840	Industrial supplies whsle	D	D	D	D	D	D	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	D	D
4218404	Industrial containers & supplies whsle	D	D	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
421850	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	D	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	D	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	D	D
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	6.4	3.0	D	D	—	—	—	—
421930	Recyclable material whsle	6.4	3.0	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	8.4	2.9	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
4219902	Forest products (except lumber) whsle	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	—	—	.2	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	D	D
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
422120	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	D	D	D	D	D	D	—	.7
422130	Industrial & personal service paper whsle	D	D	D	D	D	D	—	.7
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
422210	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
4222101	General-line drugs whsle	2.6	.7	2.6	.7	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
4223101	Piece goods—jobbers	D	D	D	D	D	D	D	D
42232	Men's & boys' clothing & furnishings whsle	12.0	12.2	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	12.0	12.2	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	D	D	—	.3
42241	General-line grocery whsle	1.8	.6	D	D	—	—	D	D
422410	General-line grocery whsle	1.8	.6	D	D	—	—	D	D
4224103	Other general-line grocery whsle	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle	D	D	D	D	D	D	D	D
422420	Packaged frozen food whsle	D	D	D	D	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224301	Raw milk whsle	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	3.2	1.6	D	D	D	D	D	D
422450	Confectionery whsle	3.2	1.6	D	D	D	D	D	D
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	D	D
422470	Meat & meat product whsle	D	D	D	D	—	—	D	D
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	6.3	2.0	18.3	5.6	—	.2	.4	.3
422490	Other grocery & related products whsle	6.3	2.0	18.3	5.6	—	.2	.4	.3
4224901	Coffee, tea, & spice whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	D	D	D	.4	—	—
4224903	Soft drinks whsle	D	D	D	D	D	D	—	—
4224904	Canned goods whsle	D	D	D	D	—	—	—	—
4224905	Food & beverage basic materials whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	.1	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
42259	Other farm product raw material whsle	D	D	—	—	—	—	D	D
422590	Other farm product raw material whsle	D	D	—	—	—	—	D	D
4226	Chemical & allied products whsle	D	D	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	D	D
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	D	D
42269	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
422690	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	2.6	10.2	—	9.8	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	D	D	—	—
4227102	Liquefied petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	D	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . .	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	9.1	.2	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	9.1	.2	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	9.1	.2	—	—	—	—
4229	Miscellaneous nondurable goods whsle	3.2	3.8	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	D	D	—	—
422910	Farm supplies whsle	D	D	D	D	D	D	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	D	D	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	D	D	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	.1	1.5	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	.1	1.5	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	D	D	D	D	D	D
422950	Paint, varnish, & supplies whsle	D	D	D	D	D	D	D	D
4229501	Paint, varnish, & supplies whsle	D	D	D	D	D	D	D	D
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	D	D	D	D	—	—	D	D
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	Baltimore, MD PMSA								
42	Wholesale trade	4.6	2.7	7.6	3.4	—	2.5	.1	.4
421	Wholesale trade, durable goods	5.6	3.0	8.8	3.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	—	—	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle . . . . .	.1	9.6	.1	9.6	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121	Furniture whsle	D	D	D	D	—	—	D	D
421210	Furniture whsle	D	D	D	D	—	—	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	—	—	D	D
4212102	Office & business furniture whsle	D	D	D	D	—	—	D	D
42122	Home furnishings whsle	D	D	D	D	D	D	D	D
421220	Home furnishings whsle	D	D	D	D	D	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle4	.3	D	D	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse	D	D	12.4	2.1	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse	5.8	2.1	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse	5.8	2.1	D	D	—	—	—	—
4213101	Lumber without yard whse	D	D	D	D	—	—	—	—
4213102	Lumber with yard whse	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whse	D	D	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whse	D	D	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse	D	D	—	—	—	—	—	—
4213202	Sand, gravel, & stone whse	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whse	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whse	12.9	.3	19.9	.5	—	—	D	D
421330	Roofing, siding, & insulation material whse	12.9	.3	19.9	.5	—	—	D	D
4213301	Roofing, siding, & insulation material whse	12.9	.3	19.9	.5	—	—	D	D
42139	Other construction materials whse	D	D	D	D	—	—	—	—
421390	Other construction materials whse	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whse	D	D	D	D	—	—	—	—
4213902	Other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	2.4	6.2	D	D	D	D	D	D
42141	Photographic equipment & supplies whse	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whse	D	D	D	D	—	—	—	—
42142	Office equipment whse	D	D	D	D	D	D	—	—
421420	Office equipment whse	D	D	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whse	2.0	6.5	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whse	2.0	6.5	D	D	D	D	D	D
4214301	Computer & peripheral equipment whse	D	D	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	—	—
42143012	Computers & peripheral equipment for end use	1.3	6.0	D	D	D	D	—	—
4214302	Computer software (packaged) whse	D	D	D	D	—	—	—	—
42144	Other commercial equipment whse	D	D	D	D	D	D	D	D
421440	Other commercial equipment whse	D	D	D	D	D	D	D	D
4214401	Restaurant & hotel equipment & supplies whse	D	D	D	D	—	—	D	D
4214402	Store machines & equipment whse	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse	1.0	4.8	1.4	2.7	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse	1.0	4.8	1.4	2.7	D	D	D	D
4214501	Surgical, medical, & hospital supplies whse	D	D	D	D	D	D	D	D
42146	Ophthalmic goods whse	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whse	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
4214901	Religious & school supplies whse	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	45.9	4.1	65.2	4.4	D	D	D	D
421510	Metal service centers & offices	45.9	4.1	65.2	4.4	D	D	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	D	D
42151011	Ferrous metal service centers	7.6	13.6	D	D	D	D	—	—
42151012	Ferrous metal sales offices	D	D	D	D	—	—	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whse	D	D	D	D	—	—	D	D
421520	Coal & other mineral & ore whse	D	D	D	D	—	—	D	D
4215201	Coal whse	D	D	D	D	—	—	—	—
4215202	Other mineral & ore whse	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle .....	.6	2.2	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.4	2.0	6.6	7.6	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.4	2.0	6.6	7.6	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	D	D
42171	Hardware whsle	D	D	D	D	D	D	D	D
421710	Hardware whsle	D	D	D	D	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1.7	1.9	D	D	D	D	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1.7	1.9	D	D	D	D	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.3	2.8	4.5	3.4	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	.3	1.9	D	D	D	D	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	.3	1.9	D	D	D	D	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
4218201	Farm machinery & equipment—farm dealers	42.5	—	42.5	—	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	3.0	3.3	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	3.0	3.3	D	D	D	D	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	.4	4.4	D	D	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	—	2.9	—	—	—	—	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	1.3	7.9	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	3.1	3.2	D	D	D	D	D	D
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	1.8	7.2	2.0	8.0	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	4.6	1.7	D	D	D	D	D	D
421840	Industrial supplies whsle	4.6	1.7	D	D	D	D	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	1.3	D	D	—	—	—	—
4218403	Welding supplies whsle	—	—	D	D	—	—	D	D
4218404	Industrial containers & supplies whsle	D	D	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	—	—	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	9.9	6.2	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	9.9	6.2	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle.....	D	D	D	D	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle.....	D	D	D	D	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle.....	D	D	—	—	—	—	D	D
4218602	Marine machinery, equipment, & supplies whsle.....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle.....	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle.....	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle.....	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle.....	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle.....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle.....	D	D	D	D	—	—	—	—
421930	Recyclable material whsle.....	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers.....	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment).....	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle.....	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle.....	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle.....	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle.....	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle.....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle.....	D	D	D	D	—	—	D	D
421990	Other miscellaneous durable goods whsle.....	D	D	D	D	—	—	D	D
4219902	Forest products (except lumber) whsle.....	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle.....	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle.....	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle.....	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle.....	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle.....	D	D	—	—	—	—	—	—
4219906	Other durable goods whsle.....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods.....	3.1	2.3	5.8	3.3	D	D	D	D
4221	Paper & paper product whsle.....	2.0	3.1	2.9	3.1	D	D	D	D
42211	Printing & writing paper whsle.....	—	6.4	D	D	—	—	—	—
422110	Printing & writing paper whsle.....	—	6.4	D	D	—	—	—	—
42212	Stationery & office supplies whsle.....	4.7	1.4	5.1	.6	—	—	—	—
422120	Stationery & office supplies whsle.....	4.7	1.4	5.1	.6	—	—	—	—
42213	Industrial & personal service paper whsle.....	1.4	2.2	D	D	D	D	D	D
422130	Industrial & personal service paper whsle.....	1.4	2.2	D	D	D	D	D	D
4222	Drugs, & druggists' sundries whsle.....	2.0	2.5	D	D	D	D	—	—
42221	Drugs, & druggists' sundries whsle.....	2.0	2.5	D	D	D	D	—	—
422210	Drugs, & druggists' sundries whsle.....	2.0	2.5	D	D	D	D	—	—
4222101	General-line drugs whsle.....	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle.....	D	D	D	D	D	D	—	—
4223	Apparel, piece goods, & notions whsle.....	1.9	7.0	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle.....	D	D	D	D	D	D	—	—
422310	Piece goods, notions, & other dry goods whsle.....	D	D	D	D	D	D	—	—
4223101	Piece goods—jobbers.....	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle.....	3.8	21.6	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle.....	3.8	21.6	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle.....	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle.....	D	D	D	D	—	—	—	—
42234	Footwear whsle.....	D	D	D	D	—	—	—	—
422340	Footwear whsle.....	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	4.4	1.6	9.4	3.0	—	.4	—	.4
42241	General-line grocery whsle	D	D	D	D	—	—	D	D
422410	General-line grocery whsle	D	D	D	D	—	—	D	D
4224103	Other general-line grocery whsle	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle .....	.5	1.8	1.5	5.5	D	D	D	D
422420	Packaged frozen food whsle .....	.5	1.8	1.5	5.5	D	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	.4	3.6	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle .....	.4	3.6	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	42.4	—	D	D	—	—	—	—
422440	Poultry & poultry product whsle	42.4	—	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	42.4	—	D	D	—	—	—	—
42245	Confectionery whsle .....	.4	1.1	D	D	—	—	D	D
422450	Confectionery whsle .....	.4	1.1	D	D	—	—	D	D
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	46.8	.8	D	D	—	—	—	—
4224903	Soft drinks whsle .....	.3	2.6	D	D	D	D	—	—
4224905	Food & beverage basic materials whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle .....	.6	3.3	2.7	15.4	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle .....	.9	8.4	1.5	7.4	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	1.9	1.8	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Baltimore, MD PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle . . . . .	.1	—	D	D	—	—	—	—
422910	Farm supplies whsle . . . . .	.1	—	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	—	—	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle . . . . .	.3	4.9	.7	10.0	—	—	D	D
422950	Paint, varnish, & supplies whsle . . . . .	.3	4.9	.7	10.0	—	—	D	D
4229501	Paint, varnish, & supplies whsle . . . . .	.3	4.9	.7	10.0	—	—	D	D
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	D	D	D	D	—	—	—	—
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	—	—	D	D
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	Hagerstown, MD PMSA								
42	Wholesale trade	1.3	2.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	14.9	10.3	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	—	—	D	D	—	—
4214301	Computer & peripheral equipment whsle	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	D	D
421620	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	—	—	—	—	—	—
421840	Industrial supplies whsle	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Hagerstown, MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers ...	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	D	D	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
	Washington, DC—MD—VA—WV PMSA								
42	Wholesale trade	3.2	2.5	6.9	4.1	—	1.3	.1	.5
421	Wholesale trade, durable goods	2.0	2.9	4.7	5.1	—	1.3	.1	.3
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.7	.2	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	.4	.1	1.4	.4	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	.4	.1	1.4	.4	D	D	D	D
4211101	Automobile & motorcycle whsle	1.0	.2	1.8	.4	—	—	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	—	—	D	D	D	D	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	2.5	.9	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	2.5	.9	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	14.4	8.8	D	D	—	—
4211203	Petroleum products marketing equipment whsle	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	6.5	3.8	14.8	3.7	—	8.0	—	.9
42121	Furniture whsle	7.2	4.5	19.3	3.7	D	D	D	D
421210	Furniture whsle	7.2	4.5	19.3	3.7	D	D	D	D
4212101	Household & lawn furniture whsle	8.4	5.8	D	D	—	—	D	D
4212102	Office & business furniture whsle	6.9	4.3	D	D	D	D	D	D
42122	Home furnishings whsle	5.2	2.2	8.8	3.7	—	—	D	D
421220	Home furnishings whsle	5.2	2.2	8.8	3.7	—	—	D	D
4212201	Household china, glassware, & crockery whsle	5.7	3.8	D	D	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	10.6	—	31.8	—	—	—	D	D
4212203	Floor coverings whsle	D	D	5.7	.2	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	10.4	2.0	16.3	2.5	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5.8	2.1	D	D	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5.8	2.1	D	D	—	—	D	D
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	1.6	2.2	D	D	—	—	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Washington, DC—MD—VA—WV PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse—Con.								
42132	Brick, stone, & related construction materials whse	2.9	1.1	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whse	2.9	1.1	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse	5.3	—	D	D	—	—	—	—
4213202	Sand, gravel, & stone whse	D	D	15.8	.4	—	—	—	—
4213203	Cement, lime, & related products whse ...	D	D	—	—	D	D	—	—
42133	Roofing, siding, & insulation material whse	1.6	—	3.3	—	—	—	D	D
421330	Roofing, siding, & insulation material whse ..	1.6	—	3.3	—	—	—	D	D
4213301	Roofing, siding, & insulation material whse	1.6	—	3.3	—	—	—	D	D
42139	Other construction materials whse	40.2	3.9	D	D	—	—	D	D
421390	Other construction materials whse	40.2	3.9	D	D	—	—	D	D
4213901	Flat glass & other construction glass whse	2.6	4.5	D	D	—	—	—	—
4213902	Other construction materials whse	45.9	3.8	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	2.6	5.4	4.8	7.5	—	3.3	.2	.1
42141	Photographic equipment & supplies whse .....	.3	2.5	D	D	—	—	—	—
421410	Photographic equipment & supplies whse ...	.3	2.5	D	D	—	—	—	—
42142	Office equipment whse	1.6	3.4	D	D	D	D	D	D
421420	Office equipment whse	1.6	3.4	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whse	2.4	5.5	4.5	7.6	—	3.4	.1	—
421430	Computer & computer peripheral equipment & software whse	2.4	5.5	4.5	7.6	—	3.4	.1	—
4214301	Computer & peripheral equipment whse ..	2.4	5.0	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	3.6	3.5	D	D	D	D	D	D
42143012	Computers & peripheral equipment for end use	2.0	5.5	D	D	—	3.3	D	D
4214302	Computer software (packaged) whse	2.4	13.4	D	D	—	—	D	D
42144	Other commercial equipment whse	D	D	D	D	—	—	D	D
421440	Other commercial equipment whse	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whse	D	D	D	D	—	—	D	D
4214402	Store machines & equipment whse	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse	2.9	11.5	3.4	14.2	—	—	D	D
421450	Medical, dental, & hospital equipment & supplies whse	2.9	11.5	3.4	14.2	—	—	D	D
4214501	Surgical, medical, & hospital supplies whse	D	D	D	D	—	—	D	D
4214502	Dental equipment & supplies whse	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whse .....	.1	3.5	D	D	—	—	—	—
421460	Ophthalmic goods whse .....	.1	3.5	D	D	—	—	—	—
42149	Other professional equipment & supplies whse	D	D	D	D	—	—	D	D
421490	Other professional equipment & supplies whse	D	D	D	D	—	—	D	D
4214902	Other professional equipment & supplies whse	D	D	D	D	—	—	D	D
4215	Metal & mineral (except petroleum) whse	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	7.8	12.8	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	D	D	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
42152	Coal & other mineral & ore whse	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whse	D	D	D	D	—	—	—	—
4215202	Other mineral & ore whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Washington, DC—MD—VA—WV PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	1.0	5.5	2.3	10.3	—	2.7	.1	.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.9	6.3	4.5	10.6	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.9	6.3	4.5	10.6	D	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	.8	9.6	1.6	10.1	—	—	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	.8	9.6	1.6	10.1	—	—	D	D
42169	Other electronic parts & equipment whsle . . . . .	.8	5.0	1.9	10.2	D	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	.8	5.0	1.9	10.2	D	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	.4	5.9	1.3	13.3	—	2.0	—	1.4
4216902	Electronic parts (excluding communications equipment) whsle	1.5	3.3	2.7	5.9	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.2	6.0	3.3	8.4	D	D	D	D
42171	Hardware whsle	3.1	4.3	3.9	5.1	—	—	—	1.0
421710	Hardware whsle	3.1	4.3	3.9	5.1	—	—	—	1.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2.0	8.8	3.0	13.5	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	2.0	8.8	3.0	13.5	D	D	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.2	2.5	5.8	3.7	—	1.5	.4	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	5.2	10.3	5.2	10.3	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	7.0	—	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	6.3	4.2	7.4	4.2	D	D	D	D
421830	Industrial machinery & equipment whsle	6.3	4.2	7.4	4.2	D	D	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8.4	8.6	8.4	8.6	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	4.9	5.0	D	D	—	—	D	D
4218305	Materials handling equipment whsle	1.2	3.1	1.2	3.1	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	22.2	.4	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle . . . . .	.1	.1	D	D	D	D	—	—
421840	Industrial supplies whsle . . . . .	.1	.1	D	D	D	D	—	—
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle	D	D	—	6.6	—	—	—	—
4218404	Industrial containers & supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle	11.7	.6	14.2	.7	—	—	D	D
421850	Service establishment equipment & supplies whsle	11.7	.6	14.2	.7	—	—	D	D
4218501	Beauty & barber shop equipment & supplies whsle	3.7	—	3.7	—	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	17.5	3.0	17.5	3.0	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Washington, DC—MD—VA—WV PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	.8	5.8	1.2	7.2	D	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	.8	5.8	1.2	7.2	D	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle .....	.8	5.5	D	D	—	—	D	D
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4218603	Other transportation equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	4.7	6.7	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	4.7	6.7	D	D	—	—	—	—
42193	Recyclable material whsle	5.7	8.1	D	D	—	—	—	—
421930	Recyclable material whsle	5.7	8.1	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	3.9	3.7	3.9	3.7	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle	—	6.1	D	D	—	—	—	—
4219303	Other recyclable material whsle	12.4	13.9	12.4	13.9	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	—	—	D	D
4219905	Fire extinguishers & fire safety equipment whsle	6.5	23.1	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	6.7	1.6	11.5	1.8	—	1.6	.1	.8
4221	Paper & paper product whsle	2.8	1.4	4.1	1.6	—	1.2	—	.7
42211	Printing & writing paper whsle .....	.2	—	D	D	—	—	—	—
422110	Printing & writing paper whsle .....	.2	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
422120	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	D	D
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	D	D
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	D	D
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	22.6	4.4	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle	4.0	1.4	D	D	—	—	D	D
422310	Piece goods, notions, & other dry goods whsle	4.0	1.4	D	D	—	—	D	D
4223101	Piece goods—jobbers	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	18.5	4.6	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	18.5	4.6	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	76.9	2.5	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	76.9	2.5	—	—	—	—

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Washington, DC—MD—VA—WV PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	13.1	1.1	19.5	1.5	—	.3	.1	—
42241	General-line grocery whsle	4.6	.6	D	D	—	—	D	D
422410	General-line grocery whsle	4.6	.6	D	D	—	—	D	D
4224103	Other general-line grocery whsle	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224301	Raw milk whsle	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	1.6	—	D	D	—	—	—	—
422440	Poultry & poultry product whsle	1.6	—	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	11.6	3.2	D	D	—	—	—	—
422450	Confectionery whsle	11.6	3.2	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	48.1	2.8	D	D	—	—	D	D
422470	Meat & meat product whsle	48.1	2.8	D	D	—	—	D	D
42248	Fresh fruit & vegetable whsle	10.3	1.2	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	10.3	1.2	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	D	D	—	—
4224903	Soft drinks whsle	9.8	1.0	D	D	—	.4	—	—
4224904	Canned goods whsle	10.2	1.0	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	42.3	5.4	—	—	D	D
42259	Other farm product raw material whsle	D	D	—	—	—	—	D	D
422590	Other farm product raw material whsle	D	D	—	—	—	—	D	D
4226	Chemical & allied products whsle	D	D	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226901	Industrial gases (except LP) whsle	—	2.0	—	2.0	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	4.2	.2	D	D	D	D
42271	Petroleum bulk stations & terminals .....	.4	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals .....	.4	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	D	D	—	—
4227102	Liquefied petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle ..	9.9	1.2	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON—BALTIMORE, DC—MD—VA—WV CMSA—Con.								
	Washington, DC—MD—VA—WV PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	—	—	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	.8	5.3	D	D	—	5.5	—	—
422920	Book, periodical, & newspaper whsle .....	.8	5.3	D	D	—	5.5	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	.4	2.6	D	D	D	D	—	—
422950	Paint, varnish, & supplies whsle .....	.4	2.6	D	D	D	D	—	—
4229501	Paint, varnish, & supplies whsle .....	.4	2.6	D	D	D	D	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	8.0	2.3	D	D	—	—	D	D
4229902	General merchandise (nondurable goods) whsle	40.2	10.7	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	AREA OUTSIDE MARYLAND METROPOLITAN AREAS								
42	Wholesale trade	D	D	7.3	3.2	D	D	D	D
421	Wholesale trade, durable goods	D	D	11.6	3.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211203	Petroleum products marketing equipment whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
42144	Other commercial equipment whsle	D	D	—	—	—	—	D	D
421440	Other commercial equipment whsle	D	D	—	—	—	—	D	D
4214402	Store machines & equipment whsle	D	D	—	—	—	—	D	D
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE MARYLAND METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	4.5	2.5	5.4	2.8	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	6.0	2.8	7.3	3.2	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	4.7	.6	4.7	.6	—	—	—	—
422810	Beer & ale whsle	4.7	.6	4.7	.6	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 5. Summary Statistics for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ALLEGANY COUNTY, MD									
42	Wholesale trade	71	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	48	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
421840	Industrial supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	e	D	D	D
4224	Grocery & related products whsle	10	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4224903	Soft drinks whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
Merchant wholesalers		63	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	44	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
421840	Industrial supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		7	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ANNE ARUNDEL COUNTY, MD									
42	Wholesale trade	653	8 829 747	366 403	86 522	9 148	751 100	565 462	543 245
421	Wholesale trade, durable goods	468	6 857 738	249 819	58 793	5 844	527 899	433 863	404 566
4211	Motor vehicle & motor vehicle parts & supplies whsle	40	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	12	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	12	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	5	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	18	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	18	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	6	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	11	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	34	197 951	14 365	3 434	437	34 035	20 737	17 763
42121	Furniture whsle	19	D	D	D	b	D	D	D
421210	Furniture whsle	19	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	14	D	D	D	b	D	D	D
42122	Home furnishings whsle	15	D	D	D	e	D	D	D
421220	Home furnishings whsle	15	D	D	D	e	D	D	D
4212203	Floor coverings whsle	7	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	24	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	9	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	9	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	92	628 792	61 223	13 687	1 161	108 907	16 850	20 321
42143	Computer & computer peripheral equipment & software whsle	32	299 216	24 217	5 131	405	39 248	3 968	6 595
421430	Computer & computer peripheral equipment & software whsle	32	299 216	24 217	5 131	405	39 248	3 968	6 595
4214301	Computer & peripheral equipment whsle	30	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	19	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	14	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	14	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	12	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	26	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	26	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	25	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	9	D	D	D	c	D	D	D
42151	Metal service centers & offices	9	D	D	D	c	D	D	D
421510	Metal service centers & offices	9	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	4	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	4	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	4	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	ANNE ARUNDEL COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	73	1 281 812	53 568	14 202	988	103 968	76 798	81 137
42161	Electrical apparatus & equip, wiring supp, & const material whsle	19	187 287	5 078	1 211	117	9 291	717	691
421610	Electrical apparatus & equip, wiring supp, & const material whsle	19	187 287	5 078	1 211	117	9 291	717	691
42162	Electrical appliance, television & radio set whsle	10	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	10	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	44	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	44	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	21	863 915	31 941	9 170	500	62 695	4 863	5 602
4216902	Electronic parts (excluding communications equipment) whsle	23	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	45	387 919	17 314	4 071	506	33 946	21 279	19 398
42171	Hardware whsle	19	201 253	10 513	2 542	331	19 802	15 376	12 509
421710	Hardware whsle	19	201 253	10 513	2 542	331	19 802	15 376	12 509
42172	Plumbing & heating equipment & supplies (hydronics) whsle	18	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	18	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	102	437 910	34 137	7 601	791	67 543	65 053	50 055
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	52	282 853	22 120	5 174	473	41 657	51 879	36 826
421830	Industrial machinery & equipment whsle	52	282 853	22 120	5 174	473	41 657	51 879	36 826
4218301	Food-processing machinery & equipment whsle	4	16 114	1 009	205	20	1 797	213	220
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	20	174 600	12 925	3 037	264	25 538	45 825	30 470
4218305	Materials handling equipment whsle	7	27 467	2 522	537	75	3 550	1 855	1 947
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	3	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	23	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	23	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	49	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	14	38 019	3 070	699	99	7 435	4 278	4 326
421910	Sporting & recreational goods & supplies whsle	14	38 019	3 070	699	99	7 435	4 278	4 326
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	9	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	ANNE ARUNDEL COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	15	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	15	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	7	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	2	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	2	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	185	1 972 009	116 584	27 729	3 304	223 201	131 599	138 679
4221	Paper & paper product whsle	27	236 781	13 590	3 210	518	22 439	19 371	20 418
42211	Printing & writing paper whsle	4	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	13	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	13	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	13	43 481	1 759	376	66	3 845	2 000	2 123
42231	Piece goods, notions, & other dry goods whsle	5	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	5	D	D	D	a	D	D	D
4224	Grocery & related products whsle	61	777 281	41 595	9 895	1 224	86 118	17 359	18 377
42241	General-line grocery whsle	8	332 552	21 252	5 278	514	37 987	13 235	13 326
422410	General-line grocery whsle	8	332 552	21 252	5 278	514	37 987	13 235	13 326
4224103	Other general-line grocery whsle	7	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	11	36 834	2 324	515	76	5 820	522	579
422420	Packaged frozen food whsle	11	36 834	2 324	515	76	5 820	522	579
42248	Fresh fruit & vegetable whsle	8	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	8	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	22	268 279	9 664	2 300	313	19 445	1 844	2 708
422490	Other grocery & related products whsle	22	268 279	9 664	2 300	313	19 445	1 844	2 708
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	14	51 052	5 846	1 238	128	10 861	2 984	2 975
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	10	313 550	28 056	7 146	676	48 780	36 961	38 670
42281	Beer & ale whsle	3	D	D	D	c	D	D	D
422810	Beer & ale whsle	3	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	7	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	7	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	7	D	D	D	f	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	ANNE ARUNDEL COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	46	D	D	D	e	D	D	D
42291	Farm supplies whsle	1	D	D	D	c	D	D	D
422910	Farm supplies whsle	1	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	1	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper								
	whsle	6	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper								
	whsle	6	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	9 809	1 202	254	42	2 480	166	208
422930	Flower, nursery stock, & florists' supplies whsle	8	9 809	1 202	254	42	2 480	166	208
42295	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	24	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	24	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	9	96 515	1 399	295	42	2 316	160	158
4229904	Other nondurable goods whsle	9	D	D	D	b	D	D	D
	Merchant wholesalers	488	5 974 031	267 423	61 812	7 166	548 047	495 949	475 789
421	Wholesale trade, durable goods	353	4 694 399	170 583	38 510	4 392	362 114	366 731	339 601
4211	Motor vehicle & motor vehicle parts & supplies whsle	39	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	12	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	12	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	5	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	17	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	17	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	6	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	23	D	D	D	e	D	D	D
42121	Furniture whsle	11	10 893	922	223	30	1 651	235	273
421210	Furniture whsle	11	10 893	922	223	30	1 651	235	273
42122	Home furnishings whsle	12	D	D	D	e	D	D	D
421220	Home furnishings whsle	12	D	D	D	e	D	D	D
4212203	Floor coverings whsle	6	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	19	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	70	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	24	215 488	18 644	3 606	343	29 453	3 852	4 397
421430	Computer & computer peripheral equipment & software whsle	24	215 488	18 644	3 606	343	29 453	3 852	4 397
4214301	Computer & peripheral equipment whsle	22	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	7	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	9	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	9	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	7	D	D	D	c	D	D	D

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	ANNE ARUNDEL COUNTY, MD—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	20	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	20	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	19	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	c	D	D	D
42151	Metal service centers & offices	8	D	D	D	c	D	D	D
421510	Metal service centers & offices	8	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	42	181 811	21 842	5 547	527	46 158	71 904	76 028
42162	Electrical appliance, television & radio set whsle	9	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	25	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	25	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	10	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	15	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	31	72 991	8 214	1 882	219	13 568	8 529	9 740
42171	Hardware whsle	13	28 387	4 199	1 005	112	5 519	2 634	2 851
421710	Hardware whsle	13	28 387	4 199	1 005	112	5 519	2 634	2 851
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	76	294 246	31 089	6 913	728	62 375	64 728	49 734
42181	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	36	205 474	20 297	4 740	431	38 508	51 709	36 616
421830	Industrial machinery & equipment whsle	36	205 474	20 297	4 740	431	38 508	51 709	36 616
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	12 011	1 927	581	37	4 174	2 325	2 297
4218303	General-purpose industrial machinery & equipment whsle	13	D	D	D	e	D	D	D
4218305	Materials handling equipment whsle	5	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	9	28 425	2 111	439	45	3 905	999	1 083
42185	Service establishment equipment & supplies whsle	21	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	21	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	45	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	34 494	2 578	555	84	6 225	3 898	3 934
421910	Sporting & recreational goods & supplies whsle	11	34 494	2 578	555	84	6 225	3 898	3 934
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	9	D	D	D	b	D	D	D

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	ANNE ARUNDEL COUNTY, MD—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	14	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	14	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	7	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	2	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	2	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	135	1 279 632	96 840	23 302	2 774	185 933	129 218	136 188
4221	Paper & paper product whsle	20	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	11	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	11	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	8	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	8	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	42	384 187	30 181	7 210	900	63 458	16 964	17 977
42241	General-line grocery whsle	6	D	D	D	e	D	D	D
422410	General-line grocery whsle	6	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	5	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	7	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	14	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	14	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	10	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	310 747	27 991	7 135	673	48 640	36 961	38 670
42281	Beer & ale whsle	3	D	D	D	c	D	D	D
422810	Beer & ale whsle	3	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	4	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	4	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	4	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	36	265 123	15 272	3 660	408	29 580	44 972	47 308
42291	Farm supplies whsle	1	D	D	D	c	D	D	D
422910	Farm supplies whsle	1	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	1	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	5	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	18	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	18	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	8	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ANNE ARUNDEL COUNTY, MD—Con.									
	Manufacturers' sales branches and sales offices . . .	55	1 970 350	75 174	19 438	1 503	160 595	69 404	67 320
421	Wholesale trade, durable goods	41	1 646 686	63 529	16 667	1 147	136 869	67 023	64 829
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	1	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
421220	Home furnishings whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	83 728	5 573	1 525	62	9 795	116	2 198
421430	Computer & computer peripheral equipment & software whsle	8	83 728	5 573	1 525	62	9 795	116	2 198
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	855 129	23 849	6 865	336	45 679	4 894	5 108
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	7	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	213 291	6 264	1 517	212	14 374	12 734	9 651
42171	Hardware whsle	2	D	D	D	c	D	D	D
421710	Hardware whsle	2	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	323 664	11 645	2 771	356	23 726	2 381	2 491
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	239 603	7 388	1 789	243	16 222	395	400
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	110	885 366	23 806	5 272	479	42 458	109	136
421	Wholesale trade, durable goods	74	516 653	15 707	3 616	305	28 916	109	136
4212	Furniture & home furnishings whsle . . .	10	D	D	D	b	D	D	D
42121	Furniture whsle	8	D	D	D	b	D	D	D
421210	Furniture whsle	8	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
42144	Other commercial equipment whsle . . .	4	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	4	D	D	D	a	D	D	D

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ANNE ARUNDEL COUNTY, MD—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	18	244 872	7 877	1 790	125	12 131	—	1
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	9	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	4	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	101 637	2 836	672	75	6 004	16	7
42171	Hardware whsle	4	D	D	D	b	D	D	D
421710	Hardware whsle	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	36	368 713	8 099	1 656	174	13 542	—	—
4223	Apparel, piece goods, & notions whsle	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle	13	153 491	4 026	896	81	6 438	—	—
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	3	D	D	D	b	D	D	D
BALTIMORE COUNTY, MD									
42	Wholesale trade	1 003	6 707 179	491 570	110 543	12 047	943 692	378 400	429 538
421	Wholesale trade, durable goods	698	3 779 704	297 505	74 345	7 435	559 948	306 592	348 238
4211	Motor vehicle & motor vehicle parts & supplies whsle	44	194 714	14 610	3 394	463	24 945	18 967	22 113
42111	Automobile & other motor vehicle whsle	11	82 322	6 522	1 524	203	9 852	9 273	10 716
421110	Automobile & other motor vehicle whsle	11	82 322	6 522	1 524	203	9 852	9 273	10 716
4211105	Heavy truck & tractor (over 26,000 lb) whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	23	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	23	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	40	D	D	D	e	D	D	D
42121	Furniture whsle	20	D	D	D	c	D	D	D
421210	Furniture whsle	20	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	11	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	9	D	D	D	c	D	D	D
42122	Home furnishings whsle	20	D	D	D	c	D	D	D
421220	Home furnishings whsle	20	D	D	D	c	D	D	D
4212203	Floor coverings whsle	6	D	D	D	b	D	D	D

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BALTIMORE COUNTY, MD—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	43	159 494	15 014	3 552	446	26 940	17 432	19 431
42131	Lumber, plywood, millwork, & wood panel whsle	20	121 861	10 102	2 513	309	17 177	14 196	14 591
421310	Lumber, plywood, millwork, & wood panel whsle	20	121 861	10 102	2 513	309	17 177	14 196	14 591
4213102	Lumber with yard whsle	4	70 604	5 753	1 443	191	9 689	10 846	10 860
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	8	D	D	D	b	D	D	D
421390	Other construction materials whsle ..	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	145	572 760	76 205	19 073	1 667	132 741	34 182	42 206
42142	Office equipment whsle	40	159 210	35 504	9 190	776	54 091	12 893	15 833
421420	Office equipment whsle	40	159 210	35 504	9 190	776	54 091	12 893	15 833
42143	Computer & computer peripheral equipment & software whsle	52	310 561	25 806	6 229	493	50 847	13 000	17 300
421430	Computer & computer peripheral equipment & software whsle	52	310 561	25 806	6 229	493	50 847	13 000	17 300
4214301	Computer & peripheral equipment whsle	41	283 833	16 995	4 333	350	36 377	12 830	16 251
42143011	Computers & peripheral equipment for resale	14	182 185	5 526	1 404	91	11 549	10 700	12 391
42143012	Computers & peripheral equipment for end use	27	101 648	11 469	2 929	259	24 828	2 130	3 860
4214302	Computer software (packaged) whsle	11	26 728	8 811	1 896	143	14 470	170	1 049
42144	Other commercial equipment whsle ..	14	D	D	D	c	D	D	D
421440	Other commercial equipment whsle ..	14	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	6	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	23	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	23	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	21	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	35	483 177	16 597	4 402	394	36 386	22 138	24 466
42151	Metal service centers & offices	30	D	D	D	e	D	D	D
421510	Metal service centers & offices	30	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	24	379 570	12 671	3 329	298	26 750	20 673	21 722
42151011	Ferrous metal service centers	11	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	13	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	5	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle ...	5	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	99	837 678	61 428	16 891	1 298	115 109	68 210	54 947
42161	Electrical apparatus & equip, wiring supp, & const material whsle	38	127 813	16 351	4 261	440	25 148	10 871	9 920
421610	Electrical apparatus & equip, wiring supp, & const material whsle	38	127 813	16 351	4 261	440	25 148	10 871	9 920
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	56	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	56	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	31	548 858	32 884	9 679	624	66 637	46 694	36 313
4216902	Electronic parts (excluding communications equipment) whsle	25	D	D	D	c	D	D	D

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	BALTIMORE COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	63	211 066	22 956	5 317	591	37 632	27 352	27 179
42171	Hardware whsle	23	D	D	D	c	D	D	D
421710	Hardware whsle	23	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	14	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	14	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	20	101 143	10 456	2 439	249	17 938	9 170	8 846
421730	Warm air heating & air-conditioning equipment & supplies whsle	20	101 143	10 456	2 439	249	17 938	9 170	8 846
42174	Refrigeration equipment & supplies whsle	6	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	169	970 876	62 335	14 690	1 483	119 768	86 570	104 746
42181	Construction & mining (except petroleum) machinery & equip whsle	22	584 095	24 709	6 018	529	49 609	50 514	66 730
421810	Construction & mining (except petroleum) machinery & equip whsle	22	584 095	24 709	6 018	529	49 609	50 514	66 730
42182	Farm & garden machinery & equipment whsle	2	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	86	241 631	22 496	5 093	515	42 394	26 852	28 165
421830	Industrial machinery & equipment whsle	86	241 631	22 496	5 093	515	42 394	26 852	28 165
4218301	Food-processing machinery & equipment whsle	3	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	43 250	4 091	866	90	6 433	1 516	1 759
42183021	Hydraulic & pneumatic pumps & motors whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	34	59 706	6 285	1 340	160	11 896	3 995	4 848
4218304	Metalworking machinery & equipment whsle	6	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	14	36 336	2 683	692	81	4 613	1 368	1 370
4218307	Other industrial machinery & equipment whsle	19	D	D	D	b	D	D	D
42184	Industrial supplies whsle	38	98 164	7 913	1 997	222	15 875	6 780	7 348
421840	Industrial supplies whsle	38	98 164	7 913	1 997	222	15 875	6 780	7 348
4218402	Mechanical power transmission supplies whsle	8	34 005	1 959	510	53	3 992	2 236	2 615
4218405	Industrial valves & fittings (except fluid-power) whsle .	2	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle .	13	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	8	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	8	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	60	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	12	135 695	4 647	1 155	210	13 115	13 990	34 470
421920	Toy & hobby goods & supplies whsle	12	135 695	4 647	1 155	210	13 115	13 990	34 470
42193	Recyclable material whsle	17	52 744	5 552	1 385	231	11 897	2 412	1 899
421930	Recyclable material whsle	17	52 744	5 552	1 385	231	11 897	2 412	1 899
4219301	Iron & steel scrap processors & dealers	2	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	1	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	8	19 306	2 933	752	126	7 378	219	286
42199	Other miscellaneous durable goods whsle	15	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	15	D	D	D	c	D	D	D

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BALTIMORE COUNTY, MD—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	305	2 927 475	194 065	36 198	4 612	383 744	71 808	81 300
4221	Paper & paper product whsle	46	500 999	27 273	6 538	588	48 260	20 731	23 056
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	25	48 480	9 419	2 322	189	16 637	2 037	2 376
422120	Stationery & office supplies whsle .	25	48 480	9 419	2 322	189	16 637	2 037	2 376
42213	Industrial & personal service paper whsle	16	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	16	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	19	718 068	71 182	6 451	1 159	124 382	8 710	12 804
42221	Drugs, & druggists' sundries whsle ..	19	718 068	71 182	6 451	1 159	124 382	8 710	12 804
422210	Drugs, & druggists' sundries whsle	19	718 068	71 182	6 451	1 159	124 382	8 710	12 804
4222101	General-line drugs whsle	10	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, & toiletries whsle	9	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle .	34	46 113	4 960	1 180	183	9 885	4 353	3 045
42231	Piece goods, notions, & other dry goods whsle	10	9 805	1 051	131	22	2 231	434	526
422310	Piece goods, notions, & other dry goods whsle	10	9 805	1 051	131	22	2 231	434	526
42232	Men's & boys' clothing & furnishings whsle	12	24 951	3 073	849	116	6 056	3 783	2 061
422320	Men's & boys' clothing & furnishings whsle	12	24 951	3 073	849	116	6 056	3 783	2 061
4224	Grocery & related products whsle	97	1 192 572	42 211	10 868	1 301	94 522	11 004	10 293
42242	Packaged frozen food whsle	7	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle ...	2	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	2	D	D	D	b	D	D	D
42245	Confectionery whsle	8	D	D	D	b	D	D	D
422450	Confectionery whsle	8	D	D	D	b	D	D	D
42246	Fish & seafood whsle	9	D	D	D	b	D	D	D
422460	Fish & seafood whsle	9	D	D	D	b	D	D	D
42247	Meat & meat product whsle	9	D	D	D	b	D	D	D
422470	Meat & meat product whsle	9	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	51	814 919	30 796	7 786	894	70 354	8 789	7 483
422490	Other grocery & related products whsle	51	814 919	30 796	7 786	894	70 354	8 789	7 483
4224901	Coffee, tea, & spice whsle	8	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	14	D	D	D	e	D	D	D
4224903	Soft drinks whsle	5	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	6	60 279	2 192	535	36	5 231	3 257	2 648
4224906	Other grocery specialties whsle .	14	388 545	5 434	1 348	122	14 360	2 619	1 480
4226	Chemical & allied products whsle	32	159 303	14 267	3 277	331	30 929	7 152	7 887
42261	Plastics materials & basic forms & shapes whsle	7	44 552	2 229	389	44	3 521	1 464	1 845
422610	Plastics materials & basic forms & shapes whsle	7	44 552	2 229	389	44	3 521	1 464	1 845
42269	Other chemical & allied products whsle	25	114 751	12 038	2 888	287	27 408	5 688	6 042
422690	Other chemical & allied products whsle	25	114 751	12 038	2 888	287	27 408	5 688	6 042
4226902	Other chemical & allied products whsle	25	114 751	12 038	2 888	287	27 408	5 688	6 042
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	b	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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	BALTIMORE COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	65	D	D	D	f	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
422910	Farm supplies whsle	6	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	10	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	10	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	11	19 392	1 927	442	87	3 990	396	408
422930	Flower, nursery stock, & florists' supplies whsle	11	19 392	1 927	442	87	3 990	396	408
42295	Paint, varnish, & supplies whsle	8	9 688	898	211	39	1 779	658	701
422950	Paint, varnish, & supplies whsle	8	9 688	898	211	39	1 779	658	701
4229501	Paint, varnish, & supplies whsle	8	9 688	898	211	39	1 779	658	701
42299	Other miscellaneous nondurable goods whsle	28	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	28	D	D	D	e	D	D	D
4229901	Art goods whsle	9	19 406	1 525	260	28	6 117	1 465	2 369
4229902	General merchandise (nondurable goods) whsle	9	D	D	D	c	D	D	D
	Merchant wholesalers	755	3 143 513	312 689	74 998	8 891	600 967	312 501	360 965
421	Wholesale trade, durable goods	525	2 156 596	214 951	51 797	5 887	407 203	252 441	292 390
4211	Motor vehicle & motor vehicle parts & supplies whsle	38	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	11	82 322	6 522	1 524	203	9 852	9 273	10 716
421110	Automobile & other motor vehicle whsle	11	82 322	6 522	1 524	203	9 852	9 273	10 716
4211105	Heavy truck & tractor (over 26,000 lb) whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	18	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	18	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	28	D	D	D	e	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
421210	Furniture whsle	11	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	c	D	D	D
42122	Home furnishings whsle	17	D	D	D	c	D	D	D
421220	Home furnishings whsle	17	D	D	D	c	D	D	D
4212203	Floor coverings whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	32	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	4	70 604	5 753	1 443	191	9 689	10 846	10 860
4213103	Plywood, veneer, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
42139	Other construction materials whsle	7	D	D	D	b	D	D	D
421390	Other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	116	362 547	49 025	11 887	1 227	82 782	23 416	30 652
42142	Office equipment whsle	31	D	D	D	e	D	D	D
421420	Office equipment whsle	31	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	43	215 444	17 781	4 049	365	31 725	5 624	9 696
421430	Computer & computer peripheral equipment & software whsle	43	215 444	17 781	4 049	365	31 725	5 624	9 696
4214301	Computer & peripheral equipment whsle	32	188 716	8 970	2 153	222	17 255	5 454	8 647
42143011	Computers & peripheral equipment for resale	9	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	23	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	11	26 728	8 811	1 896	143	14 470	170	1 049
42144	Other commercial equipment whsle	9	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	9	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	5	D	D	D	c	D	D	D

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BALTIMORE COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	20	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	20	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	18	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	21	106 560	7 201	1 680	174	13 908	9 994	10 785
42151	Metal service centers & offices	17	D	D	D	c	D	D	D
421510	Metal service centers & offices	17	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	13	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	8	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	4	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	62	336 262	38 095	9 454	888	73 296	50 363	39 974
42161	Electrical apparatus & equip, wiring supp, & const material whsle	19	45 178	7 819	2 097	251	11 373	6 993	5 898
421610	Electrical apparatus & equip, wiring supp, & const material whsle	19	45 178	7 819	2 097	251	11 373	6 993	5 898
42169	Other electronic parts & equipment whsle	38	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	38	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	21	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	17	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	47	D	D	D	e	D	D	D
42171	Hardware whsle	20	D	D	D	c	D	D	D
421710	Hardware whsle	20	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	129	616 053	51 283	12 295	1 292	100 927	74 967	91 947
42181	Construction & mining (except petroleum) machinery & equip whsle	18	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	18	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	63	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	63	D	D	D	e	D	D	D
4218301	Food-processing machinery & equipment whsle	3	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	23	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	5	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	12	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
42184	Industrial supplies whsle	30	50 565	5 888	1 416	182	11 527	5 003	5 536
421840	Industrial supplies whsle	30	50 565	5 888	1 416	182	11 527	5 003	5 536
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	10	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	16	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	16	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	8	D	D	D	c	D	D	D

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BALTIMORE COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	52	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	11	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	17	52 744	5 552	1 385	231	11 897	2 412	1 899
421930	Recyclable material whsle	17	52 744	5 552	1 385	231	11 897	2 412	1 899
4219301	Iron & steel scrap processors & dealers	2	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	1	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	8	19 306	2 933	752	126	7 378	219	286
42199	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	230	986 917	97 738	23 201	3 004	193 764	60 060	68 575
4221	Paper & paper product whsle	37	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	19	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	19	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	13	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	13	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	16	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle ..	16	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	16	D	D	D	f	D	D	D
4222101	General-line drugs whsle	10	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	84 769	5 377	1 332	183	11 891	3 743	3 852
4223	Apparel, piece goods, & notions whsle .	29	35 479	4 623	1 113	173	9 353	4 353	3 045
42232	Men's & boys' clothing & furnishings whsle	11	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle	62	231 838	13 839	3 296	532	31 651	7 936	6 979
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle ...	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	3	D	D	D	b	D	D	D
422450	Confectionery whsle	3	D	D	D	b	D	D	D
42246	Fish & seafood whsle	8	D	D	D	b	D	D	D
422460	Fish & seafood whsle	8	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	30	110 429	6 890	1 600	248	15 782	5 721	4 169
422490	Other grocery & related products whsle	30	110 429	6 890	1 600	248	15 782	5 721	4 169
4224905	Food & beverage basic materials whsle	4	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	23	91 606	9 039	2 095	215	19 633	6 510	6 762
42269	Other chemical & allied products whsle	18	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	18	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D

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BALTIMORE COUNTY, MD—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	54	D	D	D	f	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	4	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	8	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	8	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	26	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	26	D	D	D	e	D	D	D
4229901	Art goods whsle	9	19 406	1 525	260	28	6 117	1 465	2 369
Manufacturers' sales branches and sales offices ..		76	2 651 496	148 721	28 405	2 455	288 825	65 210	67 518
421	Wholesale trade, durable goods	50	1 159 379	62 734	17 936	1 115	117 456	53 696	55 322
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	e	D	D	D
42142	Office equipment whsle	8	D	D	D	e	D	D	D
421420	Office equipment whsle	8	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	323 952	7 964	2 359	196	19 490	12 144	13 681
42151	Metal service centers & offices	4	D	D	D	c	D	D	D
421510	Metal service centers & offices	4	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	4	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	16	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	8	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
421840	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	1 492 117	85 987	10 469	1 340	171 369	11 514	12 196
4221	Paper & paper product whsle	7	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	9	595 803	22 260	5 845	603	51 762	3 068	3 314
42249	Other grocery & related products whsle	9	595 803	22 260	5 845	603	51 762	3 068	3 314
422490	Other grocery & related products whsle	9	595 803	22 260	5 845	603	51 762	3 068	3 314
4224901	Coffee, tea, & spice whsle	1	D	D	D	a	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	e	D	D	D
4224903	Soft drinks whsle	2	D	D	D	e	D	D	D

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BALTIMORE COUNTY, MD—Con.									
	Agents, brokers, and commission merchants	172	912 170	30 160	7 140	701	53 900	689	1 055
421	Wholesale trade, durable goods	123	463 729	19 820	4 612	433	35 289	455	526
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	12	D	D	D	b	D	D	D
42121	Furniture whsle	9	D	D	D	a	D	D	D
421210	Furniture whsle	9	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	5	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	5	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	4	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	9	52 665	1 432	363	24	2 988	—	—
42151	Metal service centers & offices	9	52 665	1 432	363	24	2 988	—	—
421510	Metal service centers & offices	9	52 665	1 432	363	24	2 988	—	—
4215101	Ferrous metal service centers & sales offices	7	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	21	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	31	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	20	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	20	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	a	D	D	D
421840	Industrial supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	49	448 441	10 340	2 528	268	18 611	234	529
4224	Grocery & related products whsle	26	364 931	6 112	1 727	166	11 109	—	—
42242	Packaged frozen food whsle	3	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	12	108 687	1 646	341	43	2 810	—	—
422490	Other grocery & related products whsle	12	108 687	1 646	341	43	2 810	—	—
4226	Chemical & allied products whsle	4	42 065	1 143	121	17	1 601	231	526
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	a	D	D	D
422610	Plastics materials & basic forms & shapes whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D

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CALVERT COUNTY, MD									
42	Wholesale trade	29	61 677	4 840	1 001	202	9 720	1 813	2 206
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	1	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	1	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
CAROLINE COUNTY, MD									
42	Wholesale trade	26	163 195	9 146	2 012	325	19 676	16 778	17 351
421	Wholesale trade, durable goods	13	42 738	2 582	628	101	4 332	7 289	7 822
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	120 457	6 564	1 384	224	15 344	9 489	9 529
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	4	27 348	963	175	31	3 131	5 488	5 476
4227	Petroleum & petroleum products whsle	1	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	2	D	D	D	b	D	D	D

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CAROLINE COUNTY, MD—Con.									
	Merchant wholesalers	23	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	13	42 738	2 582	628	101	4 332	7 289	7 822
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	4	27 348	963	175	31	3 131	5 488	5 476
4227	Petroleum & petroleum products whsle	1	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
CARROLL COUNTY, MD									
42	Wholesale trade	146	292 884	27 827	6 261	966	52 717	19 611	20 512
421	Wholesale trade, durable goods	105	172 352	18 780	4 363	609	34 010	13 258	13 522
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	b	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
421510	Metal service centers & offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	25	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	41	120 532	9 047	1 898	357	18 707	6 353	6 990
4223	Apparel, piece goods, & notions whsle	4	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	12	44 926	2 907	694	90	5 258	1 450	1 698
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
42281	Beer & ale whsle	3	D	D	D	b	D	D	D
422810	Beer & ale whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D

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CARROLL COUNTY, MD—Con.									
Merchant wholesalers		122	219 977	24 312	5 408	830	46 567	17 253	18 499
421	Wholesale trade, durable goods	84	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	38	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices		4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		20	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
CECIL COUNTY, MD									
42	Wholesale trade	53	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	35	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	a	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	a	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
421510	Metal service centers & offices	1	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D

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	CECIL COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	18	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle . . .	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
422810	Beer & ale whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	44	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	29	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle . . .	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices . .	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	a	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	a	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D

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CHARLES COUNTY, MD									
42	Wholesale trade	75	234 872	27 616	8 275	1 088	50 941	24 566	26 040
421	Wholesale trade, durable goods	53	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
421220	Home furnishings whsle	1	D	D	D	c	D	D	D
4212204	Other home furnishings whsle ..	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	2	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle ...	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	67	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	50	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
421220	Home furnishings whsle	1	D	D	D	c	D	D	D
4212204	Other home furnishings whsle ..	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D

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CHARLES COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	13	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	2	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle ...	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		4	D	D	D	b	D	D	D
DORCHESTER COUNTY, MD									
42	Wholesale trade	51	121 562	10 734	2 436	402	24 188	20 865	18 683
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
421840	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	D	D	D	c	D	D	D
4224	Grocery & related products whsle	18	D	D	D	b	D	D	D
42246	Fish & seafood whsle	16	19 669	1 661	265	77	3 358	—	99
422460	Fish & seafood whsle	16	19 669	1 661	265	77	3 358	—	99
4225	Farm-product raw material whsle	4	22 714	573	126	20	2 027	6 055	5 932
4226	Chemical & allied products whsle	4	14 221	1 759	436	56	3 589	1 334	1 174
42269	Other chemical & allied products whsle	4	14 221	1 759	436	56	3 589	1 334	1 174
422690	Other chemical & allied products whsle	4	14 221	1 759	436	56	3 589	1 334	1 174
4226901	Industrial gases (except LP) whsle	1	D	D	D	b	D	D	D
Merchant wholesalers									
		49	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
421840	Industrial supplies whsle	2	D	D	D	b	D	D	D

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DORCHESTER COUNTY, MD—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	28	D	D	D	c	D	D	D
4224	Grocery & related products whsle	18	D	D	D	b	D	D	D
42246	Fish & seafood whsle	16	19 669	1 661	265	77	3 358	—	99
422460	Fish & seafood whsle	16	19 669	1 661	265	77	3 358	—	99
4225	Farm-product raw material whsle	4	22 714	573	126	20	2 027	6 055	5 932
4226	Chemical & allied products whsle	4	14 221	1 759	436	56	3 589	1 334	1 174
42269	Other chemical & allied products whsle	4	14 221	1 759	436	56	3 589	1 334	1 174
422690	Other chemical & allied products whsle	4	14 221	1 759	436	56	3 589	1 334	1 174
4226901	Industrial gases (except LP) whsle	1	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
FREDERICK COUNTY, MD									
42	Wholesale trade	212	847 721	94 043	21 332	2 783	163 944	94 460	105 899
421	Wholesale trade, durable goods	153	673 404	77 558	17 754	2 244	131 761	86 788	97 496
4211	Motor vehicle & motor vehicle parts & supplies whsle	23	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ..	3	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle ..	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	38	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	18	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	18	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	15	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	20	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	15	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	5	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	15	D	D	D	f	D	D	D
42171	Hardware whsle	6	D	D	D	e	D	D	D
421710	Hardware whsle	6	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D

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FREDERICK COUNTY, MD—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	32	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	102 682	14 440	3 453	277	22 998	9 528	10 059
421830	Industrial machinery & equipment whsle	10	102 682	14 440	3 453	277	22 998	9 528	10 059
4218303	General-purpose industrial machinery & equipment whsle .	4	15 334	2 003	673	32	3 188	1 854	1 914
4218305	Materials handling equipment whsle	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	14	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	59	174 317	16 485	3 578	539	32 183	7 672	8 403
4224	Grocery & related products whsle	19	104 536	10 842	2 159	325	20 571	2 223	1 957
42246	Fish & seafood whsle	3	D	D	D	b	D	D	D
422460	Fish & seafood whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	12 906	582	148	25	1 427	582	596
42271	Petroleum bulk stations & terminals .	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	19	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	18 805	630	158	22	1 861	2 276	3 218
422910	Farm supplies whsle	3	18 805	630	158	22	1 861	2 276	3 218
	Merchant wholesalers	172	686 052	86 063	19 362	2 522	148 392	91 497	103 033
421	Wholesale trade, durable goods	129	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	3	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	34	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	18	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	18	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	15	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	3	D	D	D	c	D	D	D

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FREDERICK COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	f	D	D	D
42171	Hardware whsle	6	D	D	D	e	D	D	D
421710	Hardware whsle	6	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	e	D	D	D
4218305	Materials handling equipment whsle	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	43	D	D	D	e	D	D	D
4224	Grocery & related products whsle	10	D	D	D	c	D	D	D
42246	Fish & seafood whsle	3	D	D	D	b	D	D	D
422460	Fish & seafood whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	12 906	582	148	25	1 427	582	596
4229	Miscellaneous nondurable goods whsle	15	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
422910	Farm supplies whsle	2	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..		14	74 263	5 431	1 310	173	10 178	2 951	2 851
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
Agents, brokers, and commission merchants		26	87 406	2 549	660	88	5 374	12	15
421	Wholesale trade, durable goods	19	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	2	D	D	D	a	D	D	D

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GARRETT COUNTY, MD									
42	Wholesale trade	40	121 693	5 672	1 361	303	13 787	6 830	8 348
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	11 989	1 076	251	55	2 360	2 263	2 360
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	35	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	25	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	11 989	1 076	251	55	2 360	2 263	2 360
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
HARFORD COUNTY, MD									
42	Wholesale trade	198	1 024 736	47 114	10 873	1 502	108 199	118 649	156 325
421	Wholesale trade, durable goods	142	402 314	25 139	5 710	854	51 338	84 102	112 536
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	9	56 722	5 778	1 537	149	9 638	65 910	89 786
421110	Automobile & other motor vehicle whsle	9	56 722	5 778	1 537	149	9 638	65 910	89 786
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	4	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	23	48 332	2 885	607	98	5 253	1 205	1 500
42144	Other commercial equipment whsle .	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	a	D	D	D
42151	Metal service centers & offices	6	D	D	D	a	D	D	D
421510	Metal service centers & offices ...	6	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	5	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices ...	4	D	D	D	a	D	D	D

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42	HARFORD COUNTY, MD—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	15	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	40	128 474	7 428	1 756	255	15 012	10 416	13 882
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	18	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	18	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3	D	D	D	a	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	15	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	56	622 422	21 975	5 163	648	56 861	34 547	43 789
4224	Grocery & related products whsle	17	423 128	13 058	3 176	388	38 536	30 210	36 805
42241	General-line grocery whsle	4	D	D	D	c	D	D	D
422410	General-line grocery whsle	4	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	1	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	8	97 117	2 515	723	67	5 036	39	33
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	155	666 993	38 809	9 206	1 316	92 552	117 916	155 449
421	Wholesale trade, durable goods	113	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	1	D	D	D	a	D	D	D

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HARFORD COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	31	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	42	D	D	D	f	D	D	D
4224	Grocery & related products whsle	13	D	D	D	e	D	D	D
42241	General-line grocery whsle	3	D	D	D	c	D	D	D
422410	General-line grocery whsle	3	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	3	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices		13	186 113	4 681	983	101	8 831	731	874
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		30	171 630	3 624	684	85	6 816	2	2
421	Wholesale trade, durable goods	23	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
421510	Metal service centers & offices	2	D	D	D	a	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	1	D	D	D	a	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	1	D	D	D	a	D	D	D

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	HARFORD COUNTY, MD—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods	7	D	D	D	a	D	D	D
	HOWARD COUNTY, MD								
42	Wholesale trade	631	9 392 280	528 276	125 330	13 185	1 040 349	432 340	465 217
421	Wholesale trade, durable goods	419	4 850 052	274 210	66 286	6 249	558 196	263 500	261 057
4211	Motor vehicle & motor vehicle parts & supplies whsle	26	714 952	15 964	3 616	588	42 260	13 666	14 066
42111	Automobile & other motor vehicle whsle	8	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	5	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	14	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	21	150 318	11 289	2 443	266	22 323	9 973	10 288
42121	Furniture whsle	12	D	D	D	b	D	D	D
421210	Furniture whsle	12	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	4	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	9	D	D	D	c	D	D	D
421220	Home furnishings whsle	9	D	D	D	c	D	D	D
4212203	Floor coverings whsle	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	23	215 085	10 578	2 223	363	24 381	12 114	10 696
42131	Lumber, plywood, millwork, & wood panel whsle	11	111 190	7 379	1 506	204	17 824	10 740	9 232
421310	Lumber, plywood, millwork, & wood panel whsle	11	111 190	7 379	1 506	204	17 824	10 740	9 232
4213102	Lumber with yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle	7	D	D	D	b	D	D	D
421390	Other construction materials whsle	7	D	D	D	b	D	D	D
4213902	Other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	114	1 128 807	100 719	25 136	2 147	188 906	104 202	101 472
42141	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
42142	Office equipment whsle	4	D	D	D	b	D	D	D
421420	Office equipment whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	41	237 301	29 767	7 089	555	49 030	10 477	10 987
421430	Computer & computer peripheral equipment & software whsle	41	237 301	29 767	7 089	555	49 030	10 477	10 987
4214301	Computer & peripheral equipment whsle	36	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	8	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	28	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	12	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	12	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	41	692 713	50 588	13 372	1 154	93 505	61 608	59 170
421450	Medical, dental, & hospital equipment & supplies whsle	41	692 713	50 588	13 372	1 154	93 505	61 608	59 170
4214501	Surgical, medical, & hospital supplies whsle	40	D	D	D	g	D	D	D

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42	HOWARD COUNTY, MD—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	8	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	8	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	7	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	7	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	93	1 525 209	58 268	14 619	1 175	111 270	28 777	27 467
42161	Electrical apparatus & equip, wiring supp, & const material whsle	24	214 666	10 248	2 427	230	17 770	1 504	1 543
421610	Electrical apparatus & equip, wiring supp, & const material whsle	24	214 666	10 248	2 427	230	17 770	1 504	1 543
42162	Electrical appliance, television & radio set whsle	7	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	62	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	62	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	16	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	46	774 609	28 224	6 925	498	56 559	13 391	15 562
4217	Hardware, & plumbing & heating equipment & supplies whsle	29	168 750	11 715	2 853	294	25 232	19 040	19 746
42171	Hardware whsle	10	D	D	D	b	D	D	D
421710	Hardware whsle	10	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	59 572	3 588	981	82	8 562	10 143	10 989
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	59 572	3 588	981	82	8 562	10 143	10 989
4218	Machinery, equipment, & supplies whsle	71	460 174	45 800	10 828	916	87 980	39 856	42 726
42181	Construction & mining (except petroleum) machinery & equip whsle	6	62 828	4 322	952	110	9 733	13 396	12 106
421810	Construction & mining (except petroleum) machinery & equip whsle	6	62 828	4 322	952	110	9 733	13 396	12 106
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	41	281 155	33 174	7 991	612	61 925	16 682	18 101
421830	Industrial machinery & equipment whsle	41	281 155	33 174	7 991	612	61 925	16 682	18 101
4218301	Food-processing machinery & equipment whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	10	105 913	12 250	2 635	250	20 859	11 895	12 952
4218304	Metalworking machinery & equipment whsle	4	19 867	1 103	193	19	1 911	16	30
4218305	Materials handling equipment whsle	10	38 799	6 785	1 842	122	10 363	1 764	2 126
4218307	Other industrial machinery & equipment whsle	9	91 227	7 749	2 094	119	20 588	1 446	1 440
42184	Industrial supplies whsle	13	53 083	4 293	977	90	8 367	3 463	5 693
421840	Industrial supplies whsle	13	53 083	4 293	977	90	8 367	3 463	5 693
4218403	Welding supplies whsle	1	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle	6	31 207	2 379	571	51	5 140	3 280	5 447
42185	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
HOWARD COUNTY, MD—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	31	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	42 427	3 181	739	83	17 392	13 929	12 451
421910	Sporting & recreational goods & supplies whsle	7	42 427	3 181	739	83	17 392	13 929	12 451
42193	Recyclable material whsle	5	D	D	D	c	D	D	D
421930	Recyclable material whsle	5	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	4	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	6	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	3	D	D	D	b	D	D	D
4219906	Other durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	212	4 542 228	254 066	59 044	6 936	482 153	168 840	204 160
4221	Paper & paper product whsle	24	556 825	44 035	10 761	1 020	80 379	36 772	37 549
42211	Printing & writing paper whsle	6	259 134	15 643	3 879	304	30 403	13 745	13 411
422110	Printing & writing paper whsle	6	259 134	15 643	3 879	304	30 403	13 745	13 411
42212	Stationery & office supplies whsle	12	191 834	15 393	3 850	383	27 134	13 515	14 657
422120	Stationery & office supplies whsle	12	191 834	15 393	3 850	383	27 134	13 515	14 657
42213	Industrial & personal service paper whsle	6	105 857	12 999	3 032	333	22 842	9 512	9 481
422130	Industrial & personal service paper whsle	6	105 857	12 999	3 032	333	22 842	9 512	9 481
4223	Apparel, piece goods, & notions whsle	12	155 219	7 513	1 584	158	16 096	21 789	41 997
42232	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
42234	Footwear whsle	2	D	D	D	a	D	D	D
422340	Footwear whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	107	3 398 281	160 187	36 462	4 473	304 775	78 849	88 677
42241	General-line grocery whsle	8	1 095 015	58 167	11 445	1 254	98 107	29 686	38 365
422410	General-line grocery whsle	8	1 095 015	58 167	11 445	1 254	98 107	29 686	38 365
4224103	Other general-line grocery whsle	8	1 095 015	58 167	11 445	1 254	98 107	29 686	38 365
42242	Packaged frozen food whsle	15	426 388	8 776	1 928	232	19 491	8 198	7 725
422420	Packaged frozen food whsle	15	426 388	8 776	1 928	232	19 491	8 198	7 725
42243	Dairy products, (except dried or canned) whsle	5	122 294	11 542	2 720	333	22 231	5 113	5 500
422430	Dairy products, (except dried or canned) whsle	5	122 294	11 542	2 720	333	22 231	5 113	5 500
4224302	Dairy product (except raw milk) whsle	5	122 294	11 542	2 720	333	22 231	5 113	5 500
42245	Confectionery whsle	7	328 054	10 092	3 620	499	21 254	4 254	5 720
422450	Confectionery whsle	7	328 054	10 092	3 620	499	21 254	4 254	5 720
42246	Fish & seafood whsle	9	111 235	8 442	1 891	261	14 626	2 626	3 299
422460	Fish & seafood whsle	9	111 235	8 442	1 891	261	14 626	2 626	3 299
42247	Meat & meat product whsle	5	66 636	5 241	1 150	168	8 732	1 790	1 970
422470	Meat & meat product whsle	5	66 636	5 241	1 150	168	8 732	1 790	1 970
42248	Fresh fruit & vegetable whsle	28	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle	28	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	30	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	30	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	c	D	D	D
4224903	Soft drinks whsle	6	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	14	677 237	15 414	3 729	411	32 514	8 302	7 862
4226	Chemical & allied products whsle	21	124 992	12 995	3 287	341	25 596	6 579	6 739
42261	Plastics materials & basic forms & shapes whsle	6	42 403	6 381	1 497	189	12 547	4 167	4 418
422610	Plastics materials & basic forms & shapes whsle	6	42 403	6 381	1 497	189	12 547	4 167	4 418
42269	Other chemical & allied products whsle	15	82 589	6 614	1 790	152	13 049	2 412	2 321
422690	Other chemical & allied products whsle	15	82 589	6 614	1 790	152	13 049	2 412	2 321
4226902	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
HOWARD COUNTY, MD—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	10	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	8	135 904	16 978	3 880	518	31 047	17 320	20 069
422820	Wine & distilled alcoholic beverage whsle	8	135 904	16 978	3 880	518	31 047	17 320	20 069
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	8	135 904	16 978	3 880	518	31 047	17 320	20 069
4229	Miscellaneous nondurable goods whsle	28	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
	Merchant wholesalers	466	4 999 276	407 384	95 907	10 239	802 694	397 351	431 863
421	Wholesale trade, durable goods	302	2 624 415	216 082	51 429	4 979	437 132	242 226	242 100
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	6	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	14	D	D	D	c	D	D	D
42122	Home furnishings whsle	9	D	D	D	c	D	D	D
421220	Home furnishings whsle	9	D	D	D	c	D	D	D
4212203	Floor coverings whsle	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	15	170 407	9 186	1 850	315	20 786	10 503	9 905
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	84	966 426	86 704	21 235	1 929	164 323	98 269	95 503
42141	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
42142	Office equipment whsle	4	D	D	D	b	D	D	D
421420	Office equipment whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	32	178 591	24 076	5 578	499	40 663	10 233	10 781
421430	Computer & computer peripheral equipment & software whsle	32	178 591	24 076	5 578	499	40 663	10 233	10 781
4214301	Computer & peripheral equipment whsle	27	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	23	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	8	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	28	626 465	43 945	11 327	1 048	81 751	56 784	54 392
421450	Medical, dental, & hospital equipment & supplies whsle	28	626 465	43 945	11 327	1 048	81 751	56 784	54 392
4214501	Surgical, medical, & hospital supplies whsle	27	D	D	D	g	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
HOWARD COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	4	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	4	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	c	D	D	D
42151	Metal service centers & offices	7	D	D	D	c	D	D	D
421510	Metal service centers & offices	7	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	58	431 836	35 453	8 715	798	64 280	26 239	24 795
42162	Electrical appliance, television & radio set whsle	3	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	3	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	45	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	45	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	11	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	34	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	20	75 912	7 372	1 757	198	16 655	14 772	15 750
42171	Hardware whsle	9	D	D	D	b	D	D	D
421710	Hardware whsle	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	57	358 159	40 894	9 704	822	79 095	33 657	38 033
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	35	253 390	31 801	7 775	590	59 894	16 535	17 919
421830	Industrial machinery & equipment whsle	35	253 390	31 801	7 775	590	59 894	16 535	17 919
4218301	Food-processing machinery & equipment whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	3	D	D	D	a	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	10	30 188	2 648	511	56	5 070	3 165	5 309
421840	Industrial supplies whsle	10	30 188	2 648	511	56	5 070	3 165	5 309
4218406	Other industrial supplies whsle ..	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	5	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
HOWARD COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse . . .	27	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whse	7	42 427	3 181	739	83	17 392	13 929	12 451
421910	Sporting & recreational goods & supplies whse	7	42 427	3 181	739	83	17 392	13 929	12 451
42193	Recyclable material whse	5	D	D	D	c	D	D	D
421930	Recyclable material whse	5	D	D	D	c	D	D	D
4219303	Other recyclable material whse	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse	13	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whse	13	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whse	3	D	D	D	b	D	D	D
4219904	Prerecorded media whse	5	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whse	3	D	D	D	b	D	D	D
4219906	Other durable goods whse	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	164	2 374 861	191 302	44 478	5 260	365 562	155 125	189 763
4221	Paper & paper product whse	21	D	D	D	g	D	D	D
42211	Printing & writing paper whse	5	D	D	D	e	D	D	D
422110	Printing & writing paper whse	5	D	D	D	e	D	D	D
42212	Stationery & office supplies whse	10	D	D	D	e	D	D	D
422120	Stationery & office supplies whse	10	D	D	D	e	D	D	D
42213	Industrial & personal service paper whse	6	105 857	12 999	3 032	333	22 842	9 512	9 481
422130	Industrial & personal service paper whse	6	105 857	12 999	3 032	333	22 842	9 512	9 481
4223	Apparel, piece goods, & notions whse	8	145 319	7 267	1 544	151	15 696	21 789	41 997
42232	Men's & boys' clothing & furnishings whse	4	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whse	4	D	D	D	c	D	D	D
42234	Footwear whse	1	D	D	D	a	D	D	D
422340	Footwear whse	1	D	D	D	a	D	D	D
4224	Grocery & related products whse	81	1 440 196	107 711	24 608	3 045	207 960	67 110	76 386
42241	General-line grocery whse	5	457 590	35 908	8 302	816	62 040	19 790	28 163
422410	General-line grocery whse	5	457 590	35 908	8 302	816	62 040	19 790	28 163
4224103	Other general-line grocery whse	5	457 590	35 908	8 302	816	62 040	19 790	28 163
42242	Packaged frozen food whse	10	102 588	4 106	739	133	8 511	8 160	7 668
422420	Packaged frozen food whse	10	102 588	4 106	739	133	8 511	8 160	7 668
42243	Dairy products, (except dried or canned) whse	2	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whse	2	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whse	2	D	D	D	c	D	D	D
42245	Confectionery whse	3	D	D	D	c	D	D	D
422450	Confectionery whse	3	D	D	D	c	D	D	D
42246	Fish & seafood whse	9	111 235	8 442	1 891	261	14 626	2 626	3 299
422460	Fish & seafood whse	9	111 235	8 442	1 891	261	14 626	2 626	3 299
42247	Meat & meat product whse	3	D	D	D	c	D	D	D
422470	Meat & meat product whse	3	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whse	27	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whse	27	D	D	D	f	D	D	D
42249	Other grocery & related products whse	22	D	D	D	f	D	D	D
422490	Other grocery & related products whse	22	D	D	D	f	D	D	D
4224902	Bread & baked goods whse	2	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whse	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whse	10	D	D	D	e	D	D	D
4226	Chemical & allied products whse	14	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whse	6	42 403	6 381	1 497	189	12 547	4 167	4 418
422610	Plastics materials & basic forms & shapes whse	6	42 403	6 381	1 497	189	12 547	4 167	4 418
42269	Other chemical & allied products whse	8	D	D	D	b	D	D	D
422690	Other chemical & allied products whse	8	D	D	D	b	D	D	D
4226902	Other chemical & allied products whse	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	8	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whse	6	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whse	6	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whse	6	D	D	D	f	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
HOWARD COUNTY, MD—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	78	2 221 449	65 278	17 112	1 441	139 818	24 693	22 905
421	Wholesale trade, durable goods	54	1 114 337	34 628	9 253	620	73 481	20 874	18 710
4214	Professional & commercial equipment & supplies whsle	16	112 219	10 090	2 789	157	18 630	5 736	5 918
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	17	846 116	15 650	4 109	240	35 156	2 538	2 672
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	3	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	64 255	3 817	1 001	86	6 932	6 199	4 693
422	Wholesale trade, nondurable goods	24	1 107 112	30 650	7 859	821	66 337	3 819	4 195
4224	Grocery & related products whsle	12	932 356	21 454	5 388	593	48 385	1 843	2 089
42242	Packaged frozen food whsle	2	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	603 627	12 888	3 149	315	25 249	760	1 025
422490	Other grocery & related products whsle	4	603 627	12 888	3 149	315	25 249	760	1 025
4224902	Bread & baked goods whsle	1	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	87	2 171 555	55 614	12 311	1 505	97 837	10 296	10 449
421	Wholesale trade, durable goods	63	1 111 300	23 500	5 604	650	47 583	400	247
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	1	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	7	D	D	D	b	D	D	D
42121	Furniture whsle	7	D	D	D	b	D	D	D
421210	Furniture whsle	7	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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HOWARD COUNTY, MD—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	14	50 162	3 925	1 112	61	5 953	197	51
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whsle	2	D	D	D	a	D	D	D
4214301	Computer & peripheral equipment whsle	2	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	18	247 257	7 165	1 795	137	11 834	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	37 760	1 089	123	8	1 953	—	—
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
421840	Industrial supplies whsle	1	D	D	D	a	D	D	D
4218403	Welding supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	24	1 060 255	32 114	6 707	855	50 254	9 896	10 202
4224	Grocery & related products whsle	14	1 025 729	31 022	6 466	835	48 430	9 896	10 202
42241	General-line grocery whsle	3	637 425	22 259	3 143	438	36 067	9 896	10 202
422410	General-line grocery whsle	3	637 425	22 259	3 143	438	36 067	9 896	10 202
4224103	Other general-line grocery whsle	3	637 425	22 259	3 143	438	36 067	9 896	10 202
42242	Packaged frozen food whsle	3	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	b	D	D	D
42245	Confectionery whsle	2	D	D	D	e	D	D	D
422450	Confectionery whsle	2	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	a	D	D	D
KENT COUNTY, MD									
42	Wholesale trade	25	49 799	3 465	703	162	6 309	6 565	7 005
421	Wholesale trade, durable goods	13	17 853	2 292	479	83	3 596	4 068	4 696
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	31 946	1 173	224	79	2 713	2 497	2 309
4225	Farm-product raw material whsle	3	18 987	294	66	13	922	1 244	1 021
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
Merchant wholesalers									
19 D D D c D D D									
421	Wholesale trade, durable goods	9	14 069	2 098	436	75	3 197	4 068	4 696
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	18 987	294	66	13	922	1 244	1 021
Manufacturers' sales branches and sales offices									
1 D D D a D D D									

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KENT COUNTY, MD—Con.									
	Agents, brokers, and commission merchants	5	D	D	D	b	D	D	D
MONTGOMERY COUNTY, MD									
42	Wholesale trade	971	8 795 888	778 938	224 330	14 752	1 319 458	373 043	368 308
421	Wholesale trade, durable goods	694	7 557 508	642 311	190 637	11 482	1 053 146	301 617	285 883
4211	Motor vehicle & motor vehicle parts & supplies whsle	38	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	18	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	18	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle	15	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	17	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	17	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	12	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	81	291 678	24 896	5 635	610	42 538	7 865	8 511
42121	Furniture whsle	42	203 412	15 088	3 157	287	22 884	3 982	4 554
421210	Furniture whsle	42	203 412	15 088	3 157	287	22 884	3 982	4 554
4212101	Household & lawn furniture whsle	15	64 773	1 756	417	28	3 300	1 235	1 422
4212102	Office & business furniture whsle	27	138 639	13 332	2 740	259	19 584	2 747	3 132
42122	Home furnishings whsle	39	88 266	9 808	2 478	323	19 654	3 883	3 957
421220	Home furnishings whsle	39	88 266	9 808	2 478	323	19 654	3 883	3 957
4212201	Household china, glassware, & crockery whsle	8	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	7	D	D	D	b	D	D	D
4212203	Floor coverings whsle	14	D	D	D	c	D	D	D
4212204	Other home furnishings whsle ..	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	16	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	213	2 032 452	449 529	134 586	6 823	694 296	130 726	116 135
42141	Photographic equipment & supplies whsle	6	17 392	1 579	211	44	3 121	2 575	3 162
421410	Photographic equipment & supplies whsle.....	6	17 392	1 579	211	44	3 121	2 575	3 162
42142	Office equipment whsle	26	D	D	D	f	D	D	D
421420	Office equipment whsle	26	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	112	1 722 158	392 772	119 052	5 429	579 615	99 213	79 815
421430	Computer & computer peripheral equipment & software whsle.....	112	1 722 158	392 772	119 052	5 429	579 615	99 213	79 815
4214301	Computer & peripheral equipment whsle	97	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	30	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	67	1 357 250	368 189	113 775	5 067	533 408	72 050	48 440
4214302	Computer software (packaged) whsle	15	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	12	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	12	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle.....	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	33	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	33	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	26	83 008	11 051	2 932	201	28 654	7 311	7 341
4214502	Dental equipment & supplies whsle	7	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	22	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	22	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle.....	18	D	D	D	c	D	D	D

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	MONTGOMERY COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	b	D	D	D
42151	Metal service centers & offices	10	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	10	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	1	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle ...	1	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle ...	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	137	1 024 772	95 921	33 770	2 290	156 564	57 297	58 069
42161	Electrical apparatus & equip, wiring supp, & const material whsle	35	233 640	16 858	3 951	341	31 951	3 260	3 213
421610	Electrical apparatus & equip, wiring supp, & const material whsle	35	233 640	16 858	3 951	341	31 951	3 260	3 213
42162	Electrical appliance, television & radio set whsle	13	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	13	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	89	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	89	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	44	405 439	50 442	22 889	1 446	80 213	16 459	17 380
4216902	Electronic parts (excluding communications equipment) whsle	45	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	36	D	D	D	e	D	D	D
42171	Hardware whsle	15	D	D	D	c	D	D	D
421710	Hardware whsle	15	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	79	238 858	22 013	4 753	581	39 366	31 842	30 138
42181	Construction & mining (except petroleum) machinery & equip whsle	5	21 427	2 011	476	38	3 878	5 000	5 966
421810	Construction & mining (except petroleum) machinery & equip whsle	5	21 427	2 011	476	38	3 878	5 000	5 966
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	29	59 977	4 717	855	105	9 723	1 265	2 729
421830	Industrial machinery & equipment whsle	29	59 977	4 717	855	105	9 723	1 265	2 729
4218303	General-purpose industrial machinery & equipment whsle	10	17 959	1 086	228	32	2 040	131	189
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	8	15 034	1 575	345	42	2 911	715	932
42184	Industrial supplies whsle	11	D	D	D	b	D	D	D
421840	Industrial supplies whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	14	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	14	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	3	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	11	73 665	4 905	1 046	95	9 775	18 016	13 043
421860	Transportation equipment & supplies (exc motor vehicle) whsle	11	73 665	4 905	1 046	95	9 775	18 016	13 043
4218601	Aircraft & aeronautical equipment & supplies whsle ...	9	D	D	D	b	D	D	D

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	MONTGOMERY COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	83	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	13	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	13	D	D	D	b	D	D	D
42193	Recyclable material whsle	7	D	D	D	c	D	D	D
421930	Recyclable material whsle	7	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	2	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	30	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	30	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	26	D	D	D	b	D	D	D
4219402	Precious metal (excluding ores) whsle	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	25	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	25	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	8	D	D	D	a	D	D	D
4219906	Other durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	277	1 238 380	136 627	33 693	3 270	266 312	71 426	82 425
4221	Paper & paper product whsle	44	112 293	16 525	3 732	346	26 955	3 219	3 407
42212	Stationery & office supplies whsle	30	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	30	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	19	263 995	58 634	15 751	923	111 904	21 929	27 156
42221	Drugs, & druggists' sundries whsle	19	263 995	58 634	15 751	923	111 904	21 929	27 156
422210	Drugs, & druggists' sundries whsle	19	263 995	58 634	15 751	923	111 904	21 929	27 156
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	13	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	26	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	11	9 739	1 369	357	63	2 422	570	582
422320	Men's & boys' clothing & furnishings whsle	11	9 739	1 369	357	63	2 422	570	582
4224	Grocery & related products whsle	63	328 530	24 620	5 474	776	53 295	12 553	17 774
42245	Confectionery whsle	6	D	D	D	c	D	D	D
422450	Confectionery whsle	6	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	5	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	24	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	24	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	25	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	21	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	21	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	2	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	19	47 452	5 626	1 462	127	11 223	1 591	1 667
4227	Petroleum & petroleum products whsle	7	145 936	3 237	737	61	9 875	7 311	3 403
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D

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	MONTGOMERY COUNTY, MD—								
	Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—								
	Con.								
4229	Miscellaneous nondurable goods								
	whsle	83	D	D	D	f	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
	whsle	20	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper								
	whsle	20	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists'								
	supplies whsle	9	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists'								
	supplies whsle	9	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	4	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle ...	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable								
	goods whsle	39	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable								
	goods whsle	39	D	D	D	c	D	D	D
4229901	Art goods whsle	13	D	D	D	b	D	D	D
4229902	General merchandise								
	(nondurable goods) whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	15	D	D	D	b	D	D	D
	Merchant wholesalers	783	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	543	3 079 737	234 359	55 272	5 169	449 461	189 736	199 673
4211	Motor vehicle & motor vehicle parts &								
	supplies whsle	33	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle								
	whsle	14	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle								
	whsle	14	D	D	D	b	D	D	D
4211101	Automobile & motorcycle whsle .	12	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts								
	whsle	16	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts								
	whsle	16	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new								
	parts—jobbers	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	53	130 467	19 119	4 223	460	31 911	7 792	8 441
42121	Furniture whsle	26	D	D	D	c	D	D	D
421210	Furniture whsle	26	D	D	D	c	D	D	D
4212102	Office & business furniture								
	whsle	20	D	D	D	c	D	D	D
42122	Home furnishings whsle	27	D	D	D	c	D	D	D
421220	Home furnishings whsle	27	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, &								
	curtains whsle	6	D	D	D	b	D	D	D
4212203	Floor coverings whsle	11	D	D	D	c	D	D	D
4212204	Other home furnishings whsle ..	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials								
	whsle	8	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood								
	panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, &								
	wood panel whsle	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, &								
	wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment								
	& supplies whsle	176	D	D	D	g	D	D	D
42142	Office equipment whsle	24	D	D	D	f	D	D	D
421420	Office equipment whsle	24	D	D	D	f	D	D	D
42143	Computer & computer peripheral								
	equipment & software whsle	90	D	D	D	f	D	D	D
421430	Computer & computer peripheral								
	equipment & software whsle	90	D	D	D	f	D	D	D
4214301	Computer & peripheral								
	equipment whsle	76	D	D	D	f	D	D	D
42143011	Computers & peripheral								
	equipment for resale	21	D	D	D	c	D	D	D
42143012	Computers & peripheral								
	equipment for end use	55	D	D	D	f	D	D	D
4214302	Computer software (packaged)								
	whsle	14	D	D	D	b	D	D	D
42145	Medical, dental, & hospital								
	equipment & supplies whsle	28	D	D	D	e	D	D	D
421450	Medical, dental, & hospital								
	equipment & supplies whsle	28	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital								
	supplies whsle	22	D	D	D	c	D	D	D
4214502	Dental equipment & supplies								
	whsle	6	D	D	D	b	D	D	D

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MONTGOMERY COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	17	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	17	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	13	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	b	D	D	D
42151	Metal service centers & offices	9	D	D	D	b	D	D	D
421510	Metal service centers & offices	9	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	1	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle ...	1	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	93	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	24	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	24	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	8	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	61	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	61	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	29	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	32	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	30	D	D	D	e	D	D	D
42171	Hardware whsle	13	D	D	D	c	D	D	D
421710	Hardware whsle	13	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	9	30 184	3 827	995	76	7 371	3 532	4 051
421730	Warm air heating & air-conditioning equipment & supplies whsle	9	30 184	3 827	995	76	7 371	3 532	4 051
42174	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	66	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	21 427	2 011	476	38	3 878	5 000	5 966
421810	Construction & mining (except petroleum) machinery & equip whsle	5	21 427	2 011	476	38	3 878	5 000	5 966
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	25	42 256	3 875	687	89	8 632	1 265	2 729
421830	Industrial machinery & equipment whsle	25	42 256	3 875	687	89	8 632	1 265	2 729
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
421840	Industrial supplies whsle	8	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	12	16 555	2 064	519	85	4 330	1 263	1 337
421850	Service establishment equipment & supplies whsle	12	16 555	2 064	519	85	4 330	1 263	1 337
4218504	Other service establishment equipment & supplies whsle ...	2	D	D	D	b	D	D	D

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MONTGOMERY COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	74	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	b	D	D	D
42193	Recyclable material whsle	6	D	D	D	c	D	D	D
421930	Recyclable material whsle	6	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	2	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	28	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	28	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	24	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	240	D	D	D	h	D	D	D
4221	Paper & paper product whsle	36	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	22	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	22	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	17	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	17	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	17	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	11	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	22	D	D	D	c	D	D	D
4224	Grocery & related products whsle	57	176 483	12 778	2 779	449	28 178	11 201	16 499
42245	Confectionery whsle	6	D	D	D	c	D	D	D
422450	Confectionery whsle	6	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	5	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	20	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	20	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	20	40 910	7 362	1 714	153	13 516	2 609	2 843
42269	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	2	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	14	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	145 936	3 237	737	61	9 875	7 311	3 403
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D

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	MONTGOMERY COUNTY, MD—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	72	D	D	D	f	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
	whsle	19	26 921	4 038	962	150	7 408	2 459	2 425
422920	Book, periodical, & newspaper								
	whsle	19	26 921	4 038	962	150	7 408	2 459	2 425
42293	Flower, nursery stock, & florists'								
	supplies whsle	9	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists'								
	supplies whsle	9	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...								
	422940 Tobacco & tobacco product whsle ..	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable								
	goods whsle	33	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable								
	goods whsle	33	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .	14	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	51	3 993 338	406 333	135 227	6 366	605 378	113 052	87 556
421	Wholesale trade, durable goods	41	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts &								
	supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle								
	whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle								
	whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment								
	& supplies whsle	17	D	D	D	h	D	D	D
42143	Computer & computer peripheral								
	equipment & software whsle	14	D	D	D	h	D	D	D
421430	Computer & computer peripheral								
	equipment & software whsle	14	D	D	D	h	D	D	D
4214301	Computer & peripheral								
	equipment whsle	14	D	D	D	h	D	D	D
42143012	Computers & peripheral								
	equipment for end use	9	D	D	D	h	D	D	D
4216	Electrical goods whsle	16	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring								
	supp, & const material whsle	6	D	D	D	c	D	D	D
421610	Electrical apparatus & equip,								
	wiring supp, & const material								
	whsle	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment								
	whsle	10	D	D	D	f	D	D	D
421690	Other electronic parts & equipment								
	whsle	10	D	D	D	f	D	D	D
4216901	Communications equipment &								
	supplies whsle	8	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	e	D	D	D
42249	Other grocery & related products								
	whsle	3	D	D	D	e	D	D	D
422490	Other grocery & related products								
	whsle	3	D	D	D	e	D	D	D
4224903	Soft drinks whsle	3	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	137	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	110	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	28	161 211	5 777	1 412	150	10 627	73	70
42121	Furniture whsle	16	D	D	D	b	D	D	D
421210	Furniture whsle	16	D	D	D	b	D	D	D
4212101	Household & lawn furniture								
	whsle	9	D	D	D	a	D	D	D
4212102	Office & business furniture								
	whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	12	D	D	D	b	D	D	D
421220	Home furnishings whsle	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials								
	whsle	5	D	D	D	a	D	D	D

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	MONTGOMERY COUNTY, MD— Con.								
	Agents, brokers, and commission merchants— Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle.....	20	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	8	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle.....	8	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle.....	7	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	4	D	D	D	a	D	D	D
42144	Other commercial equipment whsle .	2	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	28	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	34 181	680	181	16	1 111	79	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	34 181	680	181	16	1 111	79	—
42169	Other electronic parts & equipment whsle	18	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	18	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle.....	7	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	a	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
421840	Industrial supplies whsle	3	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	27	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	6	D	D	D	a	D	D	D
	PRINCE GEORGE'S COUNTY, MD								
42	Wholesale trade	759	9 053 657	542 883	130 205	13 904	1 122 769	508 239	505 365

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
PRINCE GEORGE'S COUNTY, MD—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods	552	6 601 217	360 383	87 788	8 713	794 088	349 844	341 067
4211	Motor vehicle & motor vehicle parts & supplies whsle	80	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	21	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	21	D	D	D	f	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	24	198 811	10 734	2 708	378	21 270	18 358	19 859
421120	Motor vehicle supplies & new parts whsle	24	198 811	10 734	2 708	378	21 270	18 358	19 859
4211201	Motor vehicle supplies & new parts—warehouse distributors	11	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	D	D	D	c	D	D	D
42113	Tire & tube whsle	6	D	D	D	c	D	D	D
421130	Tire & tube whsle	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	29	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	29	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	40	192 095	17 827	4 772	493	33 072	9 725	10 250
42121	Furniture whsle	22	D	D	D	c	D	D	D
421210	Furniture whsle	22	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	7	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	15	D	D	D	c	D	D	D
42122	Home furnishings whsle	18	D	D	D	e	D	D	D
421220	Home furnishings whsle	18	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	7	57 903	2 886	720	99	5 261	461	486
4212203	Floor coverings whsle	7	46 198	5 471	1 283	125	11 425	3 327	3 404
4213	Lumber & other construction materials whsle	31	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	10	28 376	2 741	703	85	4 866	6 584	3 496
421310	Lumber, plywood, millwork, & wood panel whsle	10	28 376	2 741	703	85	4 866	6 584	3 496
42132	Brick, stone, & related construction materials whsle	8	20 973	1 605	341	61	4 102	2 151	2 427
421320	Brick, stone, & related construction materials whsle	8	20 973	1 605	341	61	4 102	2 151	2 427
4213202	Sand, gravel, & stone whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle	10	D	D	D	c	D	D	D
421390	Other construction materials whsle	10	D	D	D	c	D	D	D
4213902	Other construction materials whsle	9	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	106	1 156 452	106 493	25 871	1 975	290 978	78 950	83 875
42141	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
42142	Office equipment whsle	18	D	D	D	c	D	D	D
421420	Office equipment whsle	18	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	48	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	48	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	42	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	31	D	D	D	g	D	D	D
42144	Other commercial equipment whsle	16	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	16	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	11	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	45 743	8 296	1 541	170	17 216	3 453	2 452
421450	Medical, dental, & hospital equipment & supplies whsle	13	45 743	8 296	1 541	170	17 216	3 453	2 452
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	PRINCE GEORGE'S COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	15	D	D	D	c	D	D	D
42151	Metal service centers & offices	14	D	D	D	c	D	D	D
4215101	Metal service centers & offices	14	D	D	D	c	D	D	D
42151011	Ferrous metal service centers & sales offices	12	38 799	5 687	1 258	185	9 153	4 801	4 308
	Ferrous metal service centers	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	70	561 662	41 795	10 791	960	70 390	26 039	26 465
42161	Electrical apparatus & equip, wiring supp. & const material whsle	31	232 576	15 952	3 703	383	27 416	15 200	14 989
421610	Electrical apparatus & equip, wiring supp. & const material whsle	31	232 576	15 952	3 703	383	27 416	15 200	14 989
42162	Electrical appliance, television & radio set whsle	5	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	5	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	34	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	34	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	25	215 618	18 769	5 419	382	28 727	6 893	7 098
4216902	Electronic parts (excluding communications equipment) whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	66	264 845	28 373	6 611	755	51 789	25 233	24 606
42171	Hardware whsle	30	D	D	D	e	D	D	D
421710	Hardware whsle	30	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	18	93 079	8 564	1 681	171	14 714	9 522	8 504
421730	Warm air heating & air-conditioning equipment & supplies whsle	18	93 079	8 564	1 681	171	14 714	9 522	8 504
42174	Refrigeration equipment & supplies whsle	6	19 595	2 337	609	60	4 643	2 341	2 292
421740	Refrigeration equipment & supplies whsle	6	19 595	2 337	609	60	4 643	2 341	2 292
4218	Machinery, equipment, & supplies whsle	99	341 292	70 928	17 006	1 832	123 872	58 302	59 076
42181	Construction & mining (except petroleum) machinery & equip whsle	11	25 152	4 611	1 056	101	7 081	2 183	2 416
421810	Construction & mining (except petroleum) machinery & equip whsle	11	25 152	4 611	1 056	101	7 081	2 183	2 416
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	31	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	31	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	13	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	6	19 374	3 712	892	130	7 321	1 865	1 934
4218307	Other industrial machinery & equipment whsle	7	14 332	1 836	444	55	3 704	631	715
42184	Industrial supplies whsle	19	D	D	D	c	D	D	D
4218401	Industrial supplies whsle	19	D	D	D	c	D	D	D
4218406	General-line industrial supplies whsle	5	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	22	103 977	20 608	5 062	639	36 147	20 552	21 254
4218501	Service establishment equipment & supplies whsle	22	103 977	20 608	5 062	639	36 147	20 552	21 254
4218501	Beauty & barber shop equipment & supplies whsle	7	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	32 567	6 333	1 582	179	11 803	2 774	2 913
4218504	Other service establishment equipment & supplies whsle	4	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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	PRINCE GEORGE'S COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	e	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle	45	D	D	D	f	D	D	D
42193	Recyclable material whsle	15	D	D	D	e	D	D	D
421930	Recyclable material whsle	15	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	2	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	2	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	10	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	7	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	7	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	207	2 452 440	182 500	42 417	5 191	328 681	158 395	164 298
4221	Paper & paper product whsle	37	615 738	57 719	13 300	1 043	93 794	41 838	44 755
42211	Printing & writing paper whsle	8	335 343	18 036	4 239	340	32 194	20 916	21 929
422110	Printing & writing paper whsle	8	335 343	18 036	4 239	340	32 194	20 916	21 929
42212	Stationery & office supplies whsle	19	138 439	22 280	4 877	289	34 904	12 343	12 709
422120	Stationery & office supplies whsle	19	138 439	22 280	4 877	289	34 904	12 343	12 709
42213	Industrial & personal service paper whsle	10	141 956	17 403	4 184	414	26 696	8 579	10 117
422130	Industrial & personal service paper whsle	10	141 956	17 403	4 184	414	26 696	8 579	10 117
4222	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
4222101	General-line drugs whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	13	48 860	5 706	1 263	211	11 531	5 041	5 066
42232	Men's & boys' clothing & furnishings whsle	4	44 383	5 121	1 114	169	10 486	4 501	4 640
422320	Men's & boys' clothing & furnishings whsle	4	44 383	5 121	1 114	169	10 486	4 501	4 640
4224	Grocery & related products whsle	60	826 821	69 876	16 071	2 205	118 201	26 530	18 610
42243	Dairy products, (except dried or canned) whsle	4	37 069	4 614	1 002	177	8 562	1 139	1 054
422430	Dairy products, (except dried or canned) whsle	4	37 069	4 614	1 002	177	8 562	1 139	1 054
4224302	Dairy product (except raw milk) whsle	4	37 069	4 614	1 002	177	8 562	1 139	1 054
42244	Poultry & poultry product whsle	5	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	c	D	D	D
42245	Confectionery whsle	5	D	D	D	e	D	D	D
422450	Confectionery whsle	5	D	D	D	e	D	D	D
42247	Meat & meat product whsle	6	D	D	D	c	D	D	D
422470	Meat & meat product whsle	6	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	29	312 130	30 314	7 733	1 099	53 726	19 885	11 622
422490	Other grocery & related products whsle	29	312 130	30 314	7 733	1 099	53 726	19 885	11 622
4224902	Bread & baked goods whsle	6	D	D	D	c	D	D	D
4224903	Soft drinks whsle	8	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	7	155 093	7 368	1 761	207	14 145	5 178	6 055
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D

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	PRINCE GEORGE'S COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	23	57 395	9 676	2 364	244	18 619	4 570	5 739
42261	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	80 392	8 552	1 926	223	16 662	3 626	4 201
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	48	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	21	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	21	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	7	20 740	2 352	520	76	6 481	3 744	4 020
422950	Paint, varnish, & supplies whsle	7	20 740	2 352	520	76	6 481	3 744	4 020
4229501	Paint, varnish, & supplies whsle	7	20 740	2 352	520	76	6 481	3 744	4 020
42299	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	632	4 910 556	402 379	93 554	11 178	785 580	412 010	407 857
421	Wholesale trade, durable goods	452	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	72	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	18	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	18	D	D	D	f	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	2	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	19	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	19	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	8	D	D	D	b	D	D	D
42113	Tire & tube whsle	6	D	D	D	c	D	D	D
421130	Tire & tube whsle	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	29	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	29	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle . . .	34	127 607	16 934	4 525	476	31 128	9 725	10 250
42121	Furniture whsle	18	D	D	D	c	D	D	D
421210	Furniture whsle	18	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	13	D	D	D	c	D	D	D
42122	Home furnishings whsle	16	D	D	D	e	D	D	D
421220	Home furnishings whsle	16	D	D	D	e	D	D	D
4212203	Floor coverings whsle	7	46 198	5 471	1 283	125	11 425	3 327	3 404
4213	Lumber & other construction materials whsle	21	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle . . .	8	D	D	D	c	D	D	D
421390	Other construction materials whsle	8	D	D	D	c	D	D	D
4213902	Other construction materials whsle	7	D	D	D	c	D	D	D

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	PRINCE GEORGE'S COUNTY, MD—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	90	D	D	D	g	D	D	D
42142	Office equipment whsle	17	D	D	D	c	D	D	D
421420	Office equipment whsle	17	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	41	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	41	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	35	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	26	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	14	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	14	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	9	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	44 202	7 824	1 472	161	16 503	3 453	2 452
421450	Medical, dental, & hospital equipment & supplies whsle	10	44 202	7 824	1 472	161	16 503	3 453	2 452
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	13	D	D	D	c	D	D	D
42151	Metal service centers & offices	12	D	D	D	c	D	D	D
421510	Metal service centers & offices	12	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	11	D	D	D	c	D	D	D
4216	Electrical goods whsle	40	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	20	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	20	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	16	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	16	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	10	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	55	D	D	D	f	D	D	D
42171	Hardware whsle	28	D	D	D	e	D	D	D
421710	Hardware whsle	28	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	5	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	89	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	11	25 152	4 611	1 056	101	7 081	2 183	2 416
421810	Construction & mining (except petroleum) machinery & equip whsle	11	25 152	4 611	1 056	101	7 081	2 183	2 416
42182	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	29	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	29	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	6	19 374	3 712	892	130	7 321	1 865	1 934

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PRINCE GEORGE'S COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	18	D	D	D	c	D	D	D
421840	Industrial supplies whsle	18	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	5	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle ..	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle.....	22	103 977	20 608	5 062	639	36 147	20 552	21 254
421850	Service establishment equipment & supplies whsle.....	22	103 977	20 608	5 062	639	36 147	20 552	21 254
4218501	Beauty & barber shop equipment & supplies whsle ...	7	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle.....	7	32 567	6 333	1 582	179	11 803	2 774	2 913
4218504	Other service establishment equipment & supplies whsle ...	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	38	D	D	D	f	D	D	D
42193	Recyclable material whsle	15	D	D	D	e	D	D	D
421930	Recyclable material whsle	15	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	2	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment).....	2	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle.	10	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	3	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle.....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	180	D	D	D	h	D	D	D
4221	Paper & paper product whsle	33	D	D	D	g	D	D	D
42211	Printing & writing paper whsle	7	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	7	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	16	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle .	16	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	10	141 956	17 403	4 184	414	26 696	8 579	10 117
422130	Industrial & personal service paper whsle	10	141 956	17 403	4 184	414	26 696	8 579	10 117
4222	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	7	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
4222101	General-line drugs whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle.	13	48 860	5 706	1 263	211	11 531	5 041	5 066
42232	Men's & boys' clothing & furnishings whsle	4	44 383	5 121	1 114	169	10 486	4 501	4 640
422320	Men's & boys' clothing & furnishings whsle	4	44 383	5 121	1 114	169	10 486	4 501	4 640
4224	Grocery & related products whsle	51	604 463	53 534	11 932	1 689	92 782	25 616	17 480
42243	Dairy products, (except dried or canned) whsle	4	37 069	4 614	1 002	177	8 562	1 139	1 054
422430	Dairy products, (except dried or canned) whsle	4	37 069	4 614	1 002	177	8 562	1 139	1 054
4224302	Dairy product (except raw milk) whsle	4	37 069	4 614	1 002	177	8 562	1 139	1 054
42244	Poultry & poultry product whsle	4	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle ...	4	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	4	D	D	D	c	D	D	D
42247	Meat & meat product whsle	5	D	D	D	c	D	D	D
422470	Meat & meat product whsle	5	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	25	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	25	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	8	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle .	6	D	D	D	c	D	D	D

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PRINCE GEORGE'S COUNTY, MD—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	18	43 591	6 743	1 567	165	13 686	4 107	5 156
42261	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	43	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	18	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	18	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices . .		68	3 484 876	117 682	31 320	2 162	299 283	92 597	93 722
421	Wholesale trade, durable goods	50	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	7	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	7	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	5	D	D	D	e	D	D	D
4216	Electrical goods whsle	16	121 233	11 906	3 696	200	16 984	6 657	6 913
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	12	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	12	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	e	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D

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PRINCE GEORGE'S COUNTY, MD—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	18	D	D	D	f	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	179 418	15 656	3 972	501	24 161	914	1 130
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		59	658 225	22 822	5 331	564	37 906	3 632	3 786
421	Wholesale trade, durable goods	50	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	6	64 488	893	247	17	1 944	-	-
42122	Home furnishings whsle	2	D	D	D	a	D	D	D
421220	Home furnishings whsle	2	D	D	D	a	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	2	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	14	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	3	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	2	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	42 940	686	167	15	1 258	-	-

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QUEEN ANNE'S COUNTY, MD									
42	Wholesale trade	71	208 971	14 270	3 190	526	29 892	12 988	13 809
421	Wholesale trade, durable goods	42	100 505	6 145	1 360	225	14 307	7 880	8 593
4212	Furniture & home furnishings whsle ...	6	D	D	D	b	D	D	D
42121	Furniture whsle	4	D	D	D	b	D	D	D
421210	Furniture whsle	4	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	6	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	108 466	8 125	1 830	301	15 585	5 108	5 216
4224	Grocery & related products whsle	15	74 706	4 389	946	209	8 609	2 547	2 825
42246	Fish & seafood whsle	9	56 245	3 747	822	182	6 602	2 314	2 571
422460	Fish & seafood whsle	9	56 245	3 747	822	182	6 602	2 314	2 571
42249	Other grocery & related products whsle	6	18 461	642	124	27	2 007	233	254
422490	Other grocery & related products whsle	6	18 461	642	124	27	2 007	233	254
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
Merchant wholesalers		53	149 279	11 944	2 672	472	25 114	12 956	13 674
421	Wholesale trade, durable goods	29	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	4	D	D	D	b	D	D	D
42121	Furniture whsle	2	D	D	D	b	D	D	D
421210	Furniture whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	e	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
42246	Fish & seafood whsle	9	56 245	3 747	822	182	6 602	2 314	2 571
422460	Fish & seafood whsle	9	56 245	3 747	822	182	6 602	2 314	2 571
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		3	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D

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ST. MARY'S COUNTY, MD									
42	Wholesale trade	27	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	18	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Merchant wholesalers	25	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
SOMERSET COUNTY, MD									
42	Wholesale trade	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	11	D	D	D	c	D	D	D
42246	Fish & seafood whsle	10	D	D	D	c	D	D	D
422460	Fish & seafood whsle	10	D	D	D	c	D	D	D
	Merchant wholesalers	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	11	D	D	D	c	D	D	D
42246	Fish & seafood whsle	10	D	D	D	c	D	D	D
422460	Fish & seafood whsle	10	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
TALBOT COUNTY, MD									
42	Wholesale trade	69	243 374	15 532	3 711	527	32 592	19 202	18 429
421	Wholesale trade, durable goods	34	117 818	9 650	2 161	290	16 441	15 990	15 345
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	6 543	494	109	17	742	161	186
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
42144	Other commercial equipment whsle ..	3	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	a	D	D	D
4214402	Store machines & equipment whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	a	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	56 615	5 801	1 160	189	9 752	13 574	12 753
42182	Farm & garden machinery & equipment whsle	4	31 919	3 475	734	111	5 854	11 896	11 025
421820	Farm & garden machinery & equipment whsle	4	31 919	3 475	734	111	5 854	11 896	11 025
4218201	Farm machinery & equipment—farm dealers	4	31 919	3 475	734	111	5 854	11 896	11 025
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
421840	Industrial supplies whsle	1	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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TALBOT COUNTY, MD—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	35	125 556	5 882	1 550	237	16 151	3 212	3 084
4224	Grocery & related products whsle	18	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	56	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	26	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	4	31 919	3 475	734	111	5 854	11 896	11 025
421820	Farm & garden machinery & equipment whsle	4	31 919	3 475	734	111	5 854	11 896	11 025
4218201	Farm machinery & equipment—farm dealers	4	31 919	3 475	734	111	5 854	11 896	11 025
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
421840	Industrial supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	c	D	D	D
4224	Grocery & related products whsle	14	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	a	D	D	D
4214402	Store machines & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	a	D	D	D
WASHINGTON COUNTY, MD									
42	Wholesale trade	156	922 734	62 927	14 523	2 184	123 296	57 991	67 571
421	Wholesale trade, durable goods	113	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	3	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	3	D	D	D	b	D	D	D

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	WASHINGTON COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	13	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
421840	Industrial supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	9	D	D	D	c	D	D	D
421930	Recyclable material whsle	9	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	43	D	D	D	f	D	D	D
4221	Paper & paper product whsle	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	12	D	D	D	e	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
422410	General-line grocery whsle	2	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	c	D	D	D
	Merchant wholesalers	137	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	101	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	6 800	1 430	334	70	3 209	917	917
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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	WASHINGTON COUNTY, MD—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	25	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	1	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	9	D	D	D	c	D	D	D
421930	Recyclable material whsle	9	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	36	D	D	D	f	D	D	D
4221	Paper & paper product whsle	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
422410	General-line grocery whsle	2	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D

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WICOMICO COUNTY, MD									
42	Wholesale trade	130	502 113	41 660	9 633	1 410	81 810	30 841	33 339
421	Wholesale trade, durable goods	80	155 056	19 365	4 675	715	33 305	20 264	23 059
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	8 056	1 249	429	47	1 936	852	671
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	30	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	5	20 195	2 147	507	82	4 070	3 917	4 108
421820	Farm & garden machinery & equipment whsle	5	20 195	2 147	507	82	4 070	3 917	4 108
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	12 708	1 851	434	50	2 712	889	906
421830	Industrial machinery & equipment whsle	9	12 708	1 851	434	50	2 712	889	906
42184	Industrial supplies whsle	6	D	D	D	c	D	D	D
421840	Industrial supplies whsle	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	50	347 057	22 295	4 958	695	48 505	10 577	10 280
4221	Paper & paper product whsle	6	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	4	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	18	193 274	10 391	2 236	316	20 447	4 472	4 296
42244	Poultry & poultry product whsle	3	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle ...	3	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle	3	D	D	D	a	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	88 131	7 586	1 730	247	14 838	2 759	2 527
422490	Other grocery & related products whsle	6	88 131	7 586	1 730	247	14 838	2 759	2 527
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	56 209	1 973	455	71	7 264	1 581	1 161
42271	Petroleum bulk stations & terminals ..	4	56 209	1 973	455	71	7 264	1 581	1 161
422710	Petroleum bulk stations & terminals	4	56 209	1 973	455	71	7 264	1 581	1 161
4227101	Petroleum bulk stations & terminals (except LP)	4	56 209	1 973	455	71	7 264	1 581	1 161
4228	Beer, wine, & distilled alcoholic beverage whsle	3	19 921	2 159	488	62	4 153	1 044	1 079
42281	Beer & ale whsle	3	19 921	2 159	488	62	4 153	1 044	1 079
422810	Beer & ale whsle	3	19 921	2 159	488	62	4 153	1 044	1 079
4229	Miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D

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	WICOMICO COUNTY, MD—Con.								
	Merchant wholesalers	113	384 769	32 134	7 415	1 119	63 356	28 508	31 547
421	Wholesale trade, durable goods	74	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	8 056	1 249	429	47	1 936	852	671
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	5	20 195	2 147	507	82	4 070	3 917	4 108
421820	Farm & garden machinery & equipment whsle	5	20 195	2 147	507	82	4 070	3 917	4 108
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	c	D	D	D
421840	Industrial supplies whsle	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	39	D	D	D	e	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	11	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	3	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle	3	D	D	D	a	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	10	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
WORCESTER COUNTY, MD									
42	Wholesale trade	76	475 988	39 104	9 517	1 181	70 828	26 539	29 399
421	Wholesale trade, durable goods	42	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	10 248	907	198	36	1 555	2 855	4 147
421820	Farm & garden machinery & equipment whsle	4	10 248	907	198	36	1 555	2 855	4 147
4218201	Farm machinery & equipment—farm dealers	4	10 248	907	198	36	1 555	2 855	4 147
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	34	D	D	D	f	D	D	D
4224	Grocery & related products whsle	10	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	f	D	D	D
422410	General-line grocery whsle	1	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	f	D	D	D
	Merchant wholesalers	67	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	38	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	10 248	907	198	36	1 555	2 855	4 147
421820	Farm & garden machinery & equipment whsle	4	10 248	907	198	36	1 555	2 855	4 147
4218201	Farm machinery & equipment—farm dealers	4	10 248	907	198	36	1 555	2 855	4 147
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	D	D	D	f	D	D	D
4224	Grocery & related products whsle	8	D	D	D	f	D	D	D
42241	General-line grocery whsle	1	D	D	D	f	D	D	D
422410	General-line grocery whsle	1	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	1	D	D	D	f	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	a	D	D	D
BALTIMORE, MD (IC)									
42	Wholesale trade	792	6 171 247	499 155	116 700	14 152	957 415	463 464	479 463
421	Wholesale trade, durable goods	485	2 599 558	300 592	69 744	7 738	575 763	241 681	253 735
4211	Motor vehicle & motor vehicle parts & supplies whsle	52	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	13	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	13	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	20	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	20	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	9	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	11	D	D	D	c	D	D	D
42113	Tire & tube whsle	8	D	D	D	c	D	D	D
421130	Tire & tube whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	11	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle ..	11	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	21	164 343	29 498	6 858	748	46 714	28 152	30 308
42121	Furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
421210	Furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
4212102	Office & business furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
42122	Home furnishings whsle	13	74 610	8 164	1 846	228	14 664	11 689	12 368
421220	Home furnishings whsle	13	74 610	8 164	1 846	228	14 664	11 689	12 368
4212202	Linens, domestics, draperies, & curtains whsle	3	D	D	D	b	D	D	D
4212203	Floor coverings whsle	6	47 007	4 447	1 063	106	8 452	7 145	7 738

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42	BALTIMORE, MD (IC)—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	33	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	4	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	7	41 125	5 204	1 120	131	10 736	6 335	6 266
421330	Roofing, siding, & insulation material whsle	7	41 125	5 204	1 120	131	10 736	6 335	6 266
4213301	Roofing, siding, & insulation material whsle	7	41 125	5 204	1 120	131	10 736	6 335	6 266
4214	Professional & commercial equipment & supplies whsle	77	619 221	81 928	20 201	1 731	150 636	28 038	27 242
42142	Office equipment whsle	17	125 128	20 959	4 747	522	36 123	9 062	8 241
421420	Office equipment whsle	17	125 128	20 959	4 747	522	36 123	9 062	8 241
42143	Computer & computer peripheral equipment & software whsle	18	352 055	45 036	11 689	637	79 600	6 813	6 566
421430	Computer & computer peripheral equipment & software whsle	18	352 055	45 036	11 689	637	79 600	6 813	6 566
4214301	Computer & peripheral equipment whsle	14	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	3	D	D	D	a	D	D	D
42143012	Computers & peripheral equipment for end use	11	252 596	40 365	10 731	582	69 611	1 730	1 907
4214302	Computer software (packaged) whsle	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	18	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	18	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	11	44 814	3 137	697	100	6 834	1 987	2 194
4214402	Store machines & equipment whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	34 458	3 153	897	135	6 055	1 605	1 682
421450	Medical, dental, & hospital equipment & supplies whsle	13	34 458	3 153	897	135	6 055	1 605	1 682
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	4	22 711	4 139	903	153	9 476	2 458	2 540
421460	Ophthalmic goods whsle	4	22 711	4 139	903	153	9 476	2 458	2 540
42149	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	37	454 685	36 381	7 679	986	81 093	41 661	45 282
42151	Metal service centers & offices	35	D	D	D	f	D	D	D
421510	Metal service centers & offices	35	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	32	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	23	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
4215201	Coal whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	40	271 428	21 158	5 203	405	37 468	19 657	20 067
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	83 408	8 050	1 945	217	14 226	9 455	9 624
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	83 408	8 050	1 945	217	14 226	9 455	9 624
42169	Other electronic parts & equipment whsle	23	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	23	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	12	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	b	D	D	D

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	BALTIMORE, MD (IC)—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	44	D	D	D	e	D	D	D
42171	Hardware whsle	12	D	D	D	c	D	D	D
421710	Hardware whsle	12	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	128	437 634	60 408	12 972	1 546	112 322	47 809	51 193
42181	Construction & mining (except petroleum) machinery & equip whsle	7	20 157	2 497	635	76	5 541	4 812	4 934
421810	Construction & mining (except petroleum) machinery & equip whsle	7	20 157	2 497	635	76	5 541	4 812	4 934
42183	Industrial machinery & equipment whsle	57	255 017	35 211	7 636	911	64 158	28 387	29 453
421830	Industrial machinery & equipment whsle	57	255 017	35 211	7 636	911	64 158	28 387	29 453
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	14 152	2 418	609	63	3 741	1 254	1 191
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	14 152	2 418	609	63	3 741	1 254	1 191
4218303	General-purpose industrial machinery & equipment whsle	17	139 034	18 934	3 781	435	35 867	16 970	17 657
4218304	Metalworking machinery & equipment whsle	5	13 964	1 465	309	43	3 588	1 518	1 552
4218305	Materials handling equipment whsle	17	36 073	6 536	1 553	233	9 887	3 518	4 200
4218307	Other industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
42184	Industrial supplies whsle	37	119 188	15 697	3 454	407	30 884	10 975	12 736
421840	Industrial supplies whsle	37	119 188	15 697	3 454	407	30 884	10 975	12 736
4218401	General-line industrial supplies whsle	3	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	7	D	D	D	b	D	D	D
4218403	Welding supplies whsle	4	11 981	1 835	459	55	3 998	952	901
4218404	Industrial containers & supplies whsle	9	38 991	5 121	993	110	9 259	2 696	3 124
4218406	Other industrial supplies whsle	9	35 145	3 927	878	91	7 972	4 269	4 515
42185	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	14 467	2 365	256	34	3 743	378	430
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	53	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	32	185 923	14 134	3 159	480	39 428	12 693	10 895
421930	Recyclable material whsle	32	185 923	14 134	3 159	480	39 428	12 693	10 895
4219301	Iron & steel scrap processors & dealers	8	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	7	59 071	5 557	1 270	160	21 541	4 109	4 056
4219303	Other recyclable material whsle	20	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D

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BALTIMORE, MD (IC)—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	307	3 571 689	198 563	46 956	6 414	381 652	221 783	225 728
4221	Paper & paper product whsle	32	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . .	13	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	13	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	18	160 404	14 827	3 084	327	29 224	7 389	7 542
422130	Industrial & personal service paper whsle	18	160 404	14 827	3 084	327	29 224	7 389	7 542
4222	Drugs, & druggists' sundries whsle	17	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	17	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	17	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	10	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	41	159 943	12 497	2 512	422	23 366	9 678	10 896
42231	Piece goods, notions, & other dry goods whsle	8	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	8	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	8	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	14	21 500	3 462	627	137	6 735	2 284	2 410
422320	Men's & boys' clothing & furnishings whsle	14	21 500	3 462	627	137	6 735	2 284	2 410
42233	Women's, children's, & infants' clothing & accessories whsle	13	42 560	4 244	885	168	6 802	1 124	1 789
422330	Women's, children's, & infants' clothing & accessories whsle	13	42 560	4 244	885	168	6 802	1 124	1 789
4224	Grocery & related products whsle	95	774 233	77 059	17 869	2 667	138 070	32 542	31 721
42241	General-line grocery whsle	13	D	D	D	e	D	D	D
422410	General-line grocery whsle	13	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	12	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	7	70 550	3 450	616	95	6 522	286	1 224
422440	Poultry & poultry product whsle	7	70 550	3 450	616	95	6 522	286	1 224
4224402	Poultry & poultry product (except live) whsle	7	70 550	3 450	616	95	6 522	286	1 224
42245	Confectionery whsle	9	79 726	9 022	2 059	269	14 315	600	684
422450	Confectionery whsle	9	79 726	9 022	2 059	269	14 315	600	684
42247	Meat & meat product whsle	9	46 285	3 784	911	126	6 879	1 597	1 717
422470	Meat & meat product whsle	9	46 285	3 784	911	126	6 879	1 597	1 717
42248	Fresh fruit & vegetable whsle	10	34 963	3 626	829	143	7 152	612	615
422480	Fresh fruit & vegetable whsle	10	34 963	3 626	829	143	7 152	612	615
42249	Other grocery & related products whsle	32	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	32	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	6	D	D	D	g	D	D	D
4224906	Other grocery specialties whsle	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
42251	Grain & field bean whsle	1	D	D	D	b	D	D	D
422510	Grain & field bean whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	31	122 373	9 810	2 275	256	18 830	4 879	4 889
42261	Plastics materials & basic forms & shapes whsle	6	29 983	2 471	535	80	4 099	1 430	1 627
422610	Plastics materials & basic forms & shapes whsle	6	29 983	2 471	535	80	4 099	1 430	1 627
42269	Other chemical & allied products whsle	25	92 390	7 339	1 740	176	14 731	3 449	3 262
422690	Other chemical & allied products whsle	25	92 390	7 339	1 740	176	14 731	3 449	3 262
4226902	Other chemical & allied products whsle	24	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	22	930 162	13 694	3 569	402	34 953	61 473	52 403
42271	Petroleum bulk stations & terminals	10	683 873	6 886	1 866	179	20 252	59 819	50 896
422710	Petroleum bulk stations & terminals	10	683 873	6 886	1 866	179	20 252	59 819	50 896
4227101	Petroleum bulk stations & terminals (except LP)	10	683 873	6 886	1 866	179	20 252	59 819	50 896
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	6	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	246 289	6 808	1 703	223	14 701	1 654	1 507
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	246 289	6 808	1 703	223	14 701	1 654	1 507

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42	BALTIMORE, MD (IC)—Con.								
	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	11	236 853	24 055	5 606	539	40 597	25 077	24 749
42281	Beer & ale whsle	5	D	D	D	e	D	D	D
422810	Beer & ale whsle	5	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	57	D	D	D	g	D	D	D
42291	Farm supplies whsle	8	63 419	2 952	684	142	4 923	7 197	6 674
422910	Farm supplies whsle	8	63 419	2 952	684	142	4 923	7 197	6 674
4229101	Farm supplies—farm dealers	2	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	15	112 705	7 474	1 809	230	17 795	3 598	4 376
422920	Book, periodical, & newspaper whsle	15	112 705	7 474	1 809	230	17 795	3 598	4 376
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	6	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	6	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	9	59 670	6 145	1 553	202	12 553	10 252	10 915
422950	Paint, varnish, & supplies whsle	9	59 670	6 145	1 553	202	12 553	10 252	10 915
4229501	Paint, varnish, & supplies whsle	9	59 670	6 145	1 553	202	12 553	10 252	10 915
42299	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	10	D	D	D	b	D	D	D
	Merchant wholesalers	693	4 215 815	416 032	94 520	12 586	784 780	390 088	414 772
421	Wholesale trade, durable goods	434	2 058 756	244 283	54 278	6 888	464 526	231 951	244 645
4211	Motor vehicle & motor vehicle parts & supplies whsle	48	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	12	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	12	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	17	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	17	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	9	10 187	1 881	467	80	3 652	2 664	2 244
42113	Tire & tube whsle	8	D	D	D	c	D	D	D
421130	Tire & tube whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	11	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	21	164 343	29 498	6 858	748	46 714	28 152	30 308
42121	Furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
421210	Furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
4212102	Office & business furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
42122	Home furnishings whsle	13	74 610	8 164	1 846	228	14 664	11 689	12 368
421220	Home furnishings whsle	13	74 610	8 164	1 846	228	14 664	11 689	12 368
4212202	Linens, domestics, draperies, & curtains whsle	3	D	D	D	b	D	D	D
4212203	Floor coverings whsle	6	47 007	4 447	1 063	106	8 452	7 145	7 738
4213	Lumber & other construction materials whsle	27	96 460	11 709	3 117	404	23 255	17 655	13 033
42131	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	c	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BALTIMORE, MD (IC)—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	62	304 454	41 473	8 933	1 205	77 796	22 603	22 715
42142	Office equipment whsle	15	D	D	D	e	D	D	D
421420	Office equipment whsle	15	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	8	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	16	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	16	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	9	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	7	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	4	22 711	4 139	903	153	9 476	2 458	2 540
421460	Ophthalmic goods whsle	4	22 711	4 139	903	153	9 476	2 458	2 540
4215	Metal & mineral (except petroleum) whsle	35	D	D	D	f	D	D	D
42151	Metal service centers & offices	34	D	D	D	f	D	D	D
421510	Metal service centers & offices	34	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	31	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	22	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4215201	Coal whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	32	147 939	14 414	3 248	306	27 582	19 053	19 404
42161	Electrical apparatus & equip, wiring supp. & const material whsle	13	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	13	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	16	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	16	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	42	D	D	D	e	D	D	D
42171	Hardware whsle	12	D	D	D	c	D	D	D
421710	Hardware whsle	12	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	118	408 144	58 198	12 506	1 501	106 939	47 629	50 991
42181	Construction & mining (except petroleum) machinery & equip whsle	7	20 157	2 497	635	76	5 541	4 812	4 934
421810	Construction & mining (except petroleum) machinery & equip whsle	7	20 157	2 497	635	76	5 541	4 812	4 934
42183	Industrial machinery & equipment whsle	51	237 106	33 732	7 309	881	61 100	28 207	29 251
421830	Industrial machinery & equipment whsle	51	237 106	33 732	7 309	881	61 100	28 207	29 251
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	14 152	2 418	609	63	3 741	1 254	1 191
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	14 152	2 418	609	63	3 741	1 254	1 191
4218303	General-purpose industrial machinery & equipment whsle	13	123 369	17 931	3 528	413	33 758	16 808	17 470
4218304	Metalworking machinery & equipment whsle	5	13 964	1 465	309	43	3 588	1 518	1 552
4218305	Materials handling equipment whsle	17	36 073	6 536	1 553	233	9 887	3 518	4 200
4218307	Other industrial machinery & equipment whsle	9	D	D	D	c	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	BALTIMORE, MD (IC)—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	34	114 109	15 101	3 347	395	28 829	10 975	12 736
421840	Industrial supplies whsle	34	114 109	15 101	3 347	395	28 829	10 975	12 736
4218401	General-line industrial supplies whsle	3	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
4218403	Welding supplies whsle	4	11 981	1 835	459	55	3 998	952	901
4218404	Industrial containers & supplies whsle	8	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	9	35 145	3 927	878	91	7 972	4 269	4 515
42185	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	49	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	31	D	D	D	e	D	D	D
421930	Recyclable material whsle	31	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	8	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	7	59 071	5 557	1 270	160	21 541	4 109	4 056
4219303	Other recyclable material whsle	19	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	259	2 157 059	171 749	40 242	5 698	320 254	158 137	170 127
4221	Paper & paper product whsle	27	134 518	16 454	3 531	405	32 434	9 862	10 084
42212	Stationery & office supplies whsle	10	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	10	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	16	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	16	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	35	D	D	D	e	D	D	D
42232	Men's & boys' clothing & furnishings whsle	14	21 500	3 462	627	137	6 735	2 284	2 410
422320	Men's & boys' clothing & furnishings whsle	14	21 500	3 462	627	137	6 735	2 284	2 410
42233	Women's, children's, & infants' clothing & accessories whsle	10	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	86	641 947	68 520	15 793	2 441	124 412	31 929	31 015
42241	General-line grocery whsle	13	D	D	D	e	D	D	D
422410	General-line grocery whsle	13	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	12	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	7	70 550	3 450	616	95	6 522	286	1 224
422440	Poultry & poultry product whsle	7	70 550	3 450	616	95	6 522	286	1 224
4224402	Poultry & poultry product (except live) whsle	7	70 550	3 450	616	95	6 522	286	1 224
42245	Confectionery whsle	7	D	D	D	b	D	D	D
422450	Confectionery whsle	7	D	D	D	b	D	D	D
42247	Meat & meat product whsle	9	46 285	3 784	911	126	6 879	1 597	1 717
422470	Meat & meat product whsle	9	46 285	3 784	911	126	6 879	1 597	1 717
42248	Fresh fruit & vegetable whsle	10	34 963	3 626	829	143	7 152	612	615
422480	Fresh fruit & vegetable whsle	10	34 963	3 626	829	143	7 152	612	615
42249	Other grocery & related products whsle	26	218 972	37 412	8 644	1 355	63 946	10 805	11 292
422490	Other grocery & related products whsle	26	218 972	37 412	8 644	1 355	63 946	10 805	11 292
4224902	Bread & baked goods whsle	4	D	D	D	g	D	D	D
4224906	Other grocery specialties whsle	12	D	D	D	c	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALTIMORE, MD (IC)—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
42251	Grain & field bean whsle	1	D	D	D	b	D	D	D
422510	Grain & field bean whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	25	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	20	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	19	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	236 853	24 055	5 606	539	40 597	25 077	24 749
42281	Beer & ale whsle	5	D	D	D	e	D	D	D
422810	Beer & ale whsle	5	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	48	D	D	D	g	D	D	D
42291	Farm supplies whsle	7	D	D	D	c	D	D	D
422910	Farm supplies whsle	7	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	11	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	11	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	6	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	6	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	7	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	7	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	7	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	8	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices . .		52	1 664 074	72 142	19 739	1 321	150 806	72 905	64 099
421	Wholesale trade, durable goods	20	397 720	50 742	14 220	738	99 735	9 711	9 074
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	294 286	39 590	11 101	508	70 811	5 435	4 527
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	5	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	5	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	4	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALTIMORE, MD (IC)—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	32	1 266 354	21 400	5 519	583	51 071	63 194	55 025
4223	Apparel, piece goods, & notions whsle .	4	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
		47	291 358	10 981	2 441	245	21 829	471	592
421	Wholesale trade, durable goods	31	143 082	5 567	1 246	112	11 502	19	16
4214	Professional & commercial equipment & supplies whsle	7	20 481	865	167	18	2 029	—	—
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	60 178	1 488	362	23	2 134	—	—
421690	Other electronic parts & equipment whsle	5	60 178	1 488	362	23	2 134	—	—
4216902	Electronic parts (excluding communications equipment) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	25 387	1 820	372	33	4 634	18	15
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	148 276	5 414	1 195	133	10 327	452	576
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	a	D	D	D

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ALLEGANY COUNTY, MD									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	-	-	D	D	-	-
42113	Tire & tube whsle	D	D	-	-	-	-	-	-
421130	Tire & tube whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	D	D	D	D	-	-	-	-
421840	Industrial supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
422490	Other grocery & related products whsle	D	D	D	D	-	-	-	-
4224903	Soft drinks whsle	D	D	-	-	-	-	-	-
4226	Chemical & allied products whsle	D	D	D	D	-	-	-	-
42269	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
422690	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
ANNE ARUNDEL COUNTY, MD									
42	Wholesale trade	8.3	2.3	12.3	2.1	-	3.6	.1	.7
421	Wholesale trade, durable goods	10.5	2.1	15.4	1.9	-	3.0	.1	.7
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	-	-
42111	Automobile & other motor vehicle whsle	D	D	D	D	-	-	-	-
421110	Automobile & other motor vehicle whsle	D	D	D	D	-	-	-	-
4211101	Automobile & motorcycle whsle	D	D	D	D	-	-	-	-
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	-	-
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	-	-
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	-	-	-	-
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	-	-
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
421140	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4212	Furniture & home furnishings whsle	2.0	1.1	D	D	D	D	D	D
42121	Furniture whsle	D	D	11.8	3.4	-	-	D	D
421210	Furniture whsle	D	D	11.8	3.4	-	-	D	D
4212102	Office & business furniture whsle	D	D	-	-	-	-	D	D
42122	Home furnishings whsle	D	D	D	D	D	D	-	-
421220	Home furnishings whsle	D	D	D	D	D	D	-	-
4212203	Floor coverings whsle	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
4213101	Lumber without yard whsle	D	D	D	D	-	-	-	-
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
42132	Brick, stone, & related construction materials whsle	D	D	D	D	-	-	-	-
421320	Brick, stone, & related construction materials whsle	D	D	D	D	-	-	-	-
4213202	Sand, gravel, & stone whsle	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	ANNE ARUNDEL COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle			D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5.0	4.0						
421430	Computer & computer peripheral equipment & software whsle	4.1	6.7	5.7	.6	—	22.3	—	—
4214301	Computer & peripheral equipment whsle	4.1	6.7	5.7	.6	—	22.3	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	D	D
421440	Other commercial equipment whsle	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	—	—	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers	D	D	D	D	—	—	—	—
4216	Electrical goods whsle . . . . .	.5	1.2	3.5	.5	—	1.7	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.0	.2	—	—	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.0	.2	—	—	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	—	1.5	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	.5	1.0	2.8	5.5	—	—	—	—
42171	Hardware whsle	—	.3	—	1.9	D	D	D	D
421710	Hardware whsle	—	.3	—	1.9	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.3	6.8	3.3	9.2	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	.5	5.1	.6	6.0	D	D	D	D
421830	Industrial machinery & equipment whsle . . . . .	.5	5.1	.6	6.0	D	D	D	D
4218301	Food-processing machinery & equipment whsle	—	12.5	—	—	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	—	2.1	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	—	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	.3	6.9	D	D	—	—	—	—
4218305	Materials handling equipment whsle	—	—	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	2.5	—	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	ANNE ARUNDEL COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	—	—	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	—	—	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	1.9	15.0	.5	16.5	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	1.9	15.0	.5	16.5	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	2.9	.9	2.6	—	6.9	—	.6
4221	Paper & paper product whsle .....	.6	5.0	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
422110	Printing & writing paper whsle	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	—	28.4	—	—	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle .....	.6	1.6	1.2	2.9	—	—	—	1.0
42241	General-line grocery whsle	—	2.2	D	D	—	—	—	—
422410	General-line grocery whsle	—	2.2	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	7.6	5.5	—	—	—	—	—	—
422420	Packaged frozen food whsle	7.6	5.5	—	—	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	.1	1.2	D	D	D	D	—	—
422490	Other grocery & related products whsle .....	.1	1.2	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	1.8	—	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	—	—	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	.3	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	ANNE ARUNDEL COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whse	D	D	.6	.7	—	—	D	D
42291	Farm supplies whse	D	D	D	D	—	—	—	—
422910	Farm supplies whse	D	D	D	D	—	—	—	—
4229102	Farm supplies—whse distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whse	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whse	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whse	—	1.5	—	—	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whse	—	1.5	—	—	—	—	—	—
42295	Paint, varnish, & supplies whse	D	D	D	D	—	—	D	D
422950	Paint, varnish, & supplies whse	D	D	D	D	—	—	D	D
4229501	Paint, varnish, & supplies whse	D	D	D	D	—	—	D	D
42299	Other miscellaneous nondurable goods whse	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whse	D	D	D	D	—	—	D	D
4229902	General merchandise (nondurable goods) whse .....	.2	—	—	—	—	—	D	D
4229904	Other nondurable goods whse	D	D	D	D	—	—	—	—
	BALTIMORE COUNTY, MD								
42	Wholesale trade	2.2	2.4	4.5	4.0	—	1.0	.3	.9
421	Wholesale trade, durable goods	2.0	2.6	3.4	3.5	—	1.8	.5	.8
4211	Motor vehicle & motor vehicle parts & supplies whse	6.1	2.1	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse	2.7	.7	2.7	.7	—	—	—	—
421110	Automobile & other motor vehicle whse	2.7	.7	2.7	.7	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whse	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	D	D
421120	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse	D	D	D	D	—	—	D	D
42121	Furniture whse	D	D	D	D	—	—	D	D
421210	Furniture whse	D	D	D	D	—	—	D	D
4212101	Household & lawn furniture whse	D	D	—	—	—	—	—	—
4212102	Office & business furniture whse	D	D	D	D	—	—	—	—
42122	Home furnishings whse	D	D	D	D	—	—	—	—
421220	Home furnishings whse	D	D	D	D	—	—	—	—
4212203	Floor coverings whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	10.6	.6	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whse	12.4	.4	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse	12.4	.4	D	D	—	—	—	—
4213102	Lumber with yard whse	18.1	—	18.1	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whse	D	D	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whse	D	D	—	—	—	—	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse	D	D	—	—	—	—	—	—
42139	Other construction materials whse	D	D	D	D	—	—	—	—
421390	Other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	2.7	8.4	4.3	8.8	D	D	D	D
42142	Office equipment whse .....	.1	9.6	D	D	D	D	—	—
421420	Office equipment whse .....	.1	9.6	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whse	1.1	6.3	1.5	5.7	D	D	—	—
421430	Computer & computer peripheral equipment & software whse	1.1	6.3	1.5	5.7	D	D	—	—
4214301	Computer & peripheral equipment whse	1.1	3.6	1.6	1.5	—	—	—	—
42143011	Computers & peripheral equipment for resale .....	.3	4.1	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	2.3	2.5	D	D	—	—	—	—
4214302	Computer software (packaged) whse	1.2	35.4	1.2	35.4	—	—	—	—
42144	Other commercial equipment whse	D	D	D	D	—	—	D	D
421440	Other commercial equipment whse	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whse	D	D	—	—	—	—	D	D
4214402	Store machines & equipment whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALTIMORE COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
421460	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	.2	.2	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	D	D	—	—
421510	Metal service centers & offices	D	D	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices .....	.1	—	D	D	D	D	D	D
42151011	Ferrous metal service centers	D	D	D	D	D	D	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	D	D
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
4215202	Other mineral & ore whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	1.2	1.3	3.0	2.3	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2.0	5.6	5.7	13.2	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2.0	5.6	5.7	13.2	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle .....	.1	.4	D	D	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	.3	7.6	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	.4	7.0	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	.4	7.0	D	D	—	—	D	D
42174	Refrigeration equipment & supplies whsle	D	D	—	—	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.3	1.2	1.8	1.7	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	D	D	D	D	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	—	D	D	D	D	—	—
42182	Farm & garden machinery & equipment whsle	D	D	—	—	—	—	D	D
421820	Farm & garden machinery & equipment whsle	D	D	—	—	—	—	D	D
42183	Industrial machinery & equipment whsle	3.6	3.4	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle	3.6	3.4	D	D	—	—	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	1.2	7.9	D	D	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	—	—	—	—	D	D
4218303	General-purpose industrial machinery & equipment whsle	8.1	4.0	D	D	—	—	D	D
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle .....	.8	.4	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALTIMORE COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	2.6	1.7	5.1	.1	D	D	D	D
421840	Industrial supplies whsle	2.6	1.7	5.1	.1	D	D	D	D
4218402	Mechanical power transmission supplies whsle	—	—	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	—	—	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whsle .....	.1	.2	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle .....	.1	.2	D	D	—	—	—	—
42193	Recyclable material whsle .....	.5	1.0	.5	1.0	—	—	—	—
421930	Recyclable material whsle .....	.5	1.0	.5	1.0	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle	1.2	—	1.2	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.3	2.0	6.9	5.0	—	.3	.1	1.0
4221	Paper & paper product whsle	4.2	4.3	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	32.6	7.7	D	D	—	—	—	—
422120	Stationery & office supplies whsle	32.6	7.7	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	D	D	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	D	D	—	—
4222	Drugs, & druggists' sundries whsle	2.0	.4	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	2.0	.4	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	2.0	.4	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	—	2.2	—	—	—	—
4223	Apparel, piece goods, & notions whsle	7.6	17.5	9.9	22.8	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	3.4	—	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	3.4	—	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	6.2	29.6	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	6.2	29.6	D	D	—	—	—	—
4224	Grocery & related products whsle	1.3	.7	6.5	1.4	—	.1	—	1.2
42242	Packaged frozen food whsle	D	D	—	—	—	—	D	D
422420	Packaged frozen food whsle	D	D	—	—	—	—	D	D
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	D	D	—	—	—	—
422450	Confectionery whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	—	—	—	—	—	—
422470	Meat & meat product whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	.1	.1	.7	.4	—	.1	—	—
422490	Other grocery & related products whsle .....	.1	.1	.7	.4	—	.1	—	—
4224901	Coffee, tea, & spice whsle	D	D	—	—	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	D	D	—	—
4224903	Soft drinks whsle	D	D	—	—	D	D	—	—
4224905	Food & beverage basic materials whsle	—	—	D	D	—	—	—	—
4224906	Other grocery specialties whsle	—	—	D	D	—	—	—	—
4226	Chemical & allied products whsle	1.0	5.7	1.8	9.4	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	—	12.4	—	—	—	—	D	D
422610	Plastics materials & basic forms & shapes whsle	—	12.4	—	—	—	—	D	D
42269	Other chemical & allied products whsle	1.4	3.1	D	D	—	—	—	—
422690	Other chemical & allied products whsle	1.4	3.1	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	1.4	3.1	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALTIMORE COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . .	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	1.1	21.3	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	1.1	21.3	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	11.1	17.4	11.1	17.4	—	—	—	—
4229902	General merchandise (nondurable goods) whsle	D	D	—	—	—	—	—	—
	CALVERT COUNTY, MD								
42	Wholesale trade	9.7	2.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
421990	Other miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
4219904	Prerecorded media whsle	D	D	—	—	—	—	D	D
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
	CAROLINE COUNTY, MD								
42	Wholesale trade	1.4	1.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	5.2	1.3	5.2	1.3	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	1.9	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
422490	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
42291	Farm supplies whsle	D	D	—	—	—	—	—	—
422910	Farm supplies whsle	D	D	—	—	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CARROLL COUNTY, MD									
42	Wholesale trade	5.4	3.0	7.1	3.7	D	D	D	D
421	Wholesale trade, durable goods	3.9	5.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
421510	Metal service centers & offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
4218303	General-purpose industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	7.5	.1	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle ..	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	4.4	—	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
CECIL COUNTY, MD									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	—	—	—	—	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	—	—	—	—	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	—	—	—	—	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
421510	Metal service centers & offices	D	D	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42259	Other farm product raw material whsle	D	D	—	—	—	—	D	D
422590	Other farm product raw material whsle	D	D	—	—	—	—	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CHARLES COUNTY, MD									
42	Wholesale trade	5.9	4.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214402	Store machines & equipment whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
DORCHESTER COUNTY, MD									
42	Wholesale trade	3.6	5.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211203	Petroleum products marketing equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	4.6	1.5	4.6	1.5	—	—	—	—
422460	Fish & seafood whsle	4.6	1.5	4.6	1.5	—	—	—	—
4225	Farm-product raw material whsle	—	25.9	—	25.9	—	—	—	—
4226	Chemical & allied products whsle	—	—	—	—	—	—	—	—
42269	Other chemical & allied products whsle	—	—	—	—	—	—	—	—
422690	Other chemical & allied products whsle	—	—	—	—	—	—	—	—
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
FREDERICK COUNTY, MD									
42	Wholesale trade	2.1	2.9	2.6	3.2	—	3.3	.1	.4
421	Wholesale trade, durable goods	1.2	3.3	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.2	6.0	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	.2	6.0	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	—	40.4	—	—	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	FREDERICK COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	5.6	1.3	D	D	D	D	—	—
4224	Grocery & related products whse	3.1	1.2	D	D	D	D	—	—
42246	Fish & seafood whse	D	D	D	D	—	—	—	—
422460	Fish & seafood whse	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse	D	D	—	—	D	D	—	—
422490	Other grocery & related products whse	D	D	—	—	D	D	—	—
4224902	Bread & baked goods whse	D	D	—	—	—	—	—	—
4224903	Soft drinks whse	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse	8.3	—	8.3	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
42291	Farm supplies whse	D	—	D	D	—	—	—	—
422910	Farm supplies whse	D	—	D	D	—	—	—	—
	GARRETT COUNTY, MD								
42	Wholesale trade	3.0	3.8	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whse	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	10.9	1.6	10.9	1.6	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whse	D	D	—	—	—	—	—	—
421990	Other miscellaneous durable goods whse	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	—	—	—	—	—	—
	HARFORD COUNTY, MD								
42	Wholesale trade	5.8	2.8	8.8	2.3	—	7.0	.2	.4
421	Wholesale trade, durable goods	11.2	6.2	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	37.3	—	D	D	—	—	—	—
421110	Automobile & other motor vehicle whse	37.3	—	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse	D	D	—	—	—	—	—	—
421120	Motor vehicle supplies & new parts whse	D	D	—	—	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whse	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	.8	4.7	D	D	—	—	D	D
42144	Other commercial equipment whse	D	D	D	D	—	—	—	—
421440	Other commercial equipment whse	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	—	—	—	—	D	D
42151	Metal service centers & offices	D	D	—	—	—	—	D	D
421510	Metal service centers & offices	D	D	—	—	—	—	D	D
4215101	Ferrous metal service centers & sales offices	D	D	—	—	—	—	D	D
42151012	Ferrous metal sales offices	D	D	—	—	—	—	D	D
4216	Electrical goods whse	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whse	D	D	D	D	—	—	—	—

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Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
HARFORD COUNTY, MD—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	15.5	4.1	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	—	—	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.2	.7	D	D	D	D	D	D
4224	Grocery & related products whsle	—	.6	D	D	D	D	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	—	—	D	D	D	D	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
HOWARD COUNTY, MD									
42	Wholesale trade	1.1	3.0	2.0	3.6	—	4.5	.1	.2
421	Wholesale trade, durable goods	1.2	3.7	2.2	4.3	—	6.3	.1	—
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	.9	.1	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle	D	D	—	—	—	—	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	5.2	.1	D	D	—	—	D	D
42121	Furniture whsle	D	D	—	—	—	—	D	D
421210	Furniture whsle	D	D	—	—	—	—	D	D
4212101	Household & lawn furniture whsle	D	D	—	—	—	—	—	—
4212102	Office & business furniture whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	HOWARD COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse	5.5	3.2	6.9	2.3	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whse	—	4.6	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse	—	4.6	D	D	—	—	—	—
4213102	Lumber with yard whse	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whse	D	D	D	D	—	—	D	D
421330	Roofing, siding, & insulation material whse . .	D	D	D	D	—	—	D	D
4213301	Roofing, siding, & insulation material whse	D	D	D	D	—	—	D	D
42139	Other construction materials whse	D	D	D	D	—	—	—	—
421390	Other construction materials whse	D	D	D	D	—	—	—	—
4213902	Other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse . . . . .	.9	8.9	1.1	7.1	—	28.2	—	—
42141	Photographic equipment & supplies whse	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whse	D	D	D	D	—	—	—	—
42142	Office equipment whse	D	D	D	D	—	—	—	—
421420	Office equipment whse	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse	2.6	15.8	3.5	20.9	—	—	D	D
421430	Computer & computer peripheral equipment & software whse	2.6	15.8	3.5	20.9	—	—	D	D
4214301	Computer & peripheral equipment whse . .	D	D	D	D	—	—	D	D
42143011	Computers & peripheral equipment for resale	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whse	D	D	D	D	—	—	—	—
421440	Other commercial equipment whse	D	D	D	D	D	D	—	—
4214401	Restaurant & hotel equipment & supplies whse	D	D	D	D	—	—	—	—
4214402	Store machines & equipment whse	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse . . . . .	.1	5.5	.1	1.5	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse . . . . .	.1	5.5	.1	1.5	D	D	D	D
4214501	Surgical, medical, & hospital supplies whse	D	D	D	D	—	—	D	D
42149	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	D	D	—	—	D	D
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whse	D	D	—	—	—	—	D	D
421520	Coal & other mineral & ore whse	D	D	—	—	—	—	D	D
4216	Electrical goods whse . . . . .	.3	3.6	1.1	5.9	—	3.5	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse	1.7	.5	—	—	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse	1.7	.5	—	—	D	D	D	D
42162	Electrical appliance, television & radio set whse	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whse	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whse	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whse	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whse	D	D	D	D	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whse . . . . .	.1	1.0	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse . . . . .	.3	6.7	.7	9.6	D	D	D	D
42171	Hardware whse	D	D	D	D	—	—	—	—
421710	Hardware whse	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whse	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whse	—	9.4	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whse	—	9.4	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	HOWARD COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	1.3	1.5	1.6	1.3	—	3.4	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	—	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	.6	1.2	.7	.5	—	—	D	D
421830	Industrial machinery & equipment whsle . . . . .	.6	1.2	.7	.5	—	—	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	—	—	D	D	—	—	D	D
4218304	Metalworking machinery & equipment whsle	—	—	D	D	—	—	—	—
4218305	Materials handling equipment whsle	4.0	.5	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	.2	1.2	D	D	—	—	—	—
42184	Industrial supplies whsle	7.3	—	12.9	.1	—	—	D	D
421840	Industrial supplies whsle	7.3	—	12.9	.1	—	—	D	D
4218403	Welding supplies whsle	D	D	—	—	—	—	D	D
4218406	Other industrial supplies whsle	12.5	—	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	3.0	—	3.0	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	3.0	—	3.0	—	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.0	2.2	1.8	2.9	—	2.6	—	.3
4221	Paper & paper product whsle	—	2.3	D	D	—	—	—	—
42211	Printing & writing paper whsle	—	—	D	D	—	—	—	—
422110	Printing & writing paper whsle	—	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle	—	.3	D	D	—	—	—	—
422120	Stationery & office supplies whsle	—	.3	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	—	11.4	—	11.4	—	—	—	—
422130	Industrial & personal service paper whsle	—	11.4	—	11.4	—	—	—	—
4223	Apparel, piece goods, & notions whsle . . . . .	.7	4.6	.8	4.9	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle . . . . .	.9	1.1	2.2	2.3	—	.7	—	—
42241	General-line grocery whsle	—	—	—	—	—	—	—	—
422410	General-line grocery whsle	—	—	—	—	—	—	—	—
4224103	Other general-line grocery whsle	—	—	—	—	—	—	—	—
42242	Packaged frozen food whsle	—	.7	—	2.9	D	D	D	D
422420	Packaged frozen food whsle	—	.7	—	2.9	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	—	5.3	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	—	5.3	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	—	5.3	D	D	—	—	—	—
42245	Confectionery whsle . . . . .	.3	—	D	D	—	—	D	D
422450	Confectionery whsle . . . . .	.3	—	D	D	—	—	D	D
42246	Fish & seafood whsle	5.7	—	5.7	—	—	—	—	—
422460	Fish & seafood whsle	5.7	—	5.7	—	—	—	—	—
42247	Meat & meat product whsle	4.3	—	D	D	—	—	—	—
422470	Meat & meat product whsle	4.3	—	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	HOWARD COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	D	D	D	D	—	—	D	D
422490	Other grocery & related products whsle	D	D	D	D	—	—	D	D
4224902	Bread & baked goods whsle	D	D	D	D	D	D	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224905	Food & beverage basic materials whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle . . . . .	.9	3.3	D	D	D	D	—	—
4226	Chemical & allied products whsle . . . . .	.7	18.6	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle	—	.3	—	.3	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	—	.3	—	.3	—	—	—	—
42269	Other chemical & allied products whsle	1.1	28.0	D	D	D	D	—	—
422690	Other chemical & allied products whsle	1.1	28.0	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	1.8	.2	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	1.8	.2	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	1.8	.2	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	KENT COUNTY, MD								
42	Wholesale trade	1.4	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	2.4	2.1	3.1	2.6	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	.8	—	D	D	—	—	—	—
4225	Farm-product raw material whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
	MONTGOMERY COUNTY, MD								
42	Wholesale trade	2.4	2.5	D	D	—	.4	D	D
421	Wholesale trade, durable goods	1.8	2.5	4.3	5.5	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	—	—
4211101	Automobile & motorcycle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	8.7	1.3	19.6	2.4	—	—	—	.4
42121	Furniture whsle	5.2	1.2	D	D	—	—	D	D
421210	Furniture whsle	5.2	1.2	D	D	—	—	D	D
4212101	Household & lawn furniture whsle	11.3	1.5	—	—	—	—	D	D
4212102	Office & business furniture whsle	2.4	1.1	D	D	—	—	D	D
42122	Home furnishings whsle	16.8	1.4	D	D	—	—	D	D
421220	Home furnishings whsle	16.8	1.4	D	D	—	—	D	D
4212201	Household china, glassware, & crockery whsle	D	D	—	—	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MONTGOMERY COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	3.6	6.4	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle	—	8.8	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle ...	—	8.8	—	—	—	—	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	3.5	7.1	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3.5	7.1	D	D	D	D	D	D
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	D	D
42143012	Computers & peripheral equipment for end use	2.8	8.0	D	D	D	D	—	—
4214302	Computer software (packaged) whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	—	—	—	—	D	D
421440	Other commercial equipment whsle	D	D	—	—	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	3.1	2.8	D	D	—	—	—	—
4214502	Dental equipment & supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
4215202	Other mineral & ore whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	.5	2.5	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.2	1.6	D	D	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	.2	1.6	D	D	D	D	—	—
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle ...	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle .....	.8	2.2	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	20.4	7.3	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	20.4	7.3	—	—	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle ...	D	D	D	D	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MONTGOMERY COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	1.6	1.8	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	2.6	3.9	3.7	1.4	—	—	D	D
421830	Industrial machinery & equipment whsle	2.6	3.9	3.7	1.4	—	—	D	D
4218303	General-purpose industrial machinery & equipment whsle . . . . .	.3	.2	—	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	8.0	11.8	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	D	D
421840	Industrial supplies whsle	D	D	D	D	—	—	D	D
42185	Service establishment equipment & supplies whsle	D	D	4.7	.1	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	4.7	.1	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	—	1.5	D	D	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	—	1.5	D	D	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	6.2	2.1	D	D	D	D	D	D
4221	Paper & paper product whsle	1.9	1.1	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	3.0	—	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	3.0	—	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	3.0	—	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle . . . . .	.8	—	—	—	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle . . . . .	.8	—	—	—	—	—	—	—
4224	Grocery & related products whsle	14.0	.3	26.1	.6	D	D	D	D
42245	Confectionery whsle	D	D	D	D	—	—	—	—
422450	Confectionery whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	D	D	—	—
4226	Chemical & allied products whsle	D	D	.3	26.7	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle . . . . .	.2	21.6	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MONTGOMERY COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	4.6	—	4.6	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4227102	Liquefied petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	3.0	15.3	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	3.0	15.3	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	D	D	—	—	—	—	—	—
4229902	General merchandise (nondurable goods) whsle	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	PRINCE GEORGE'S COUNTY, MD								
42	Wholesale trade	4.6	1.5	8.5	2.0	—	.8	.1	1.6
421	Wholesale trade, durable goods	2.3	1.7	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle ..	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	5.8	3.8	D	D	—	—	D	D
421120	Motor vehicle supplies & new parts whsle ...	5.8	3.8	D	D	—	—	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	19.1	1.4	28.7	2.1	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whsle	D	D	—	—	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	D	D
421220	Home furnishings whsle	D	D	D	D	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whsle	—	—	—	—	—	—	D	D
4212203	Floor coverings whsle	—	.3	—	.3	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3.3	33.5	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	3.3	33.5	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	3.2	.4	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	3.2	.4	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PRINCE GEORGE'S COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	1.0	3.1	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	—	—	—	—	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	D	D
421440	Other commercial equipment whsle	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	.6	45.6	.6	47.2	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	.6	45.6	.6	47.2	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4214502	Dental equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	11.0	—	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	1.6	3.6	D	D	—	8.5	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3.8	7.1	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3.8	7.1	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	.1	1.4	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.5	8.1	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	—	11.0	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	—	11.0	D	D	—	—	D	D
42174	Refrigeration equipment & supplies whsle	—	.3	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	—	.3	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	6.7	2.4	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	3.2	—	3.2	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	3.2	—	3.2	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	—	—	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle	13.7	2.2	—	—	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PRINCE GEORGE'S COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	13.3	—	13.3	—	—	—	—	—
421850	Service establishment equipment & supplies whsle	13.3	—	13.3	—	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	7.5	—	7.5	—	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	—	—	D	D	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	—	—	D	D	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	10.9	.8	D	D	D	D	D	D
4221	Paper & paper product whsle	1.8	.2	D	D	D	D	D	D
42211	Printing & writing paper whsle	—	—	D	D	—	—	—	—
422110	Printing & writing paper whsle	—	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle	5.7	.8	D	D	—	—	D	D
422120	Stationery & office supplies whsle	5.7	.8	D	D	—	—	D	D
42213	Industrial & personal service paper whsle	2.2	—	2.2	—	—	—	—	—
422130	Industrial & personal service paper whsle	2.2	—	2.2	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	54.0	—	54.0	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	56.4	—	56.4	—	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	56.4	—	56.4	—	—	—	—	—
4224	Grocery & related products whsle	25.7	.3	35.2	.4	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	12.2	—	12.2	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	12.2	—	12.2	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle	12.2	—	12.2	—	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	15.1	.6	D	D	D	D	—	—
422490	Other grocery & related products whsle	15.1	.6	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle .....	.2	1.1	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	5.9	1.6	7.8	2.2	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
PRINCE GEORGE'S COUNTY, MD—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	—	—	D	D	—	—	—	—
42281	Beer & ale whse	D	D	D	D	—	—	—	—
422810	Beer & ale whse	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whse	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whse	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whse	—	—	D	D	—	—	—	—
422950	Paint, varnish, & supplies whse	—	—	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whse	—	—	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whse .	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whse .	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whse	D	D	—	—	—	—	—	—
QUEEN ANNE'S COUNTY, MD									
42	Wholesale trade	6.6	.8	9.2	1.0	D	D	D	D
421	Wholesale trade, durable goods	5.8	1.7	D	D	—	—	D	D
4212	Furniture & home furnishings whse	D	D	D	D	—	—	—	—
42121	Furniture whse	D	D	D	D	—	—	—	—
421210	Furniture whse	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whse	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whse	D	D	—	—	—	—	—	—
4216	Electrical goods whse	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whse	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	7.4	—	D	D	—	—	—	—
4224	Grocery & related products whse	2.9	—	D	D	—	—	—	—
42246	Fish & seafood whse	3.8	—	3.8	—	—	—	—	—
422460	Fish & seafood whse	3.8	—	3.8	—	—	—	—	—
42249	Other grocery & related products whse	—	—	—	—	—	—	—	—
422490	Other grocery & related products whse	—	—	—	—	—	—	—	—
4226	Chemical & allied products whse	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
ST. MARY'S COUNTY, MD									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
SOMERSET COUNTY, MD									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whse	D	D	D	D	—	—	—	—
42246	Fish & seafood whse	D	D	D	D	—	—	—	—
422460	Fish & seafood whse	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
TALBOT COUNTY, MD									
42	Wholesale trade	10.4	8.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	14.8	1.7	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	—	—	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	D	D
42144	Other commercial equipment whsle	D	D	—	—	—	—	D	D
421440	Other commercial equipment whsle	D	D	—	—	—	—	D	D
4214402	Store machines & equipment whsle	D	D	—	—	—	—	D	D
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	30.8	1.0	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	54.6	1.8	54.6	1.8	—	—	—	—
421820	Farm & garden machinery & equipment whsle	54.6	1.8	54.6	1.8	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	54.6	1.8	54.6	1.8	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	6.3	14.1	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
422490	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
WASHINGTON COUNTY, MD									
42	Wholesale trade	1.3	2.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	14.9	10.3	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	—	—	D	D	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	D	D
421620	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WASHINGTON COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	—	—	—	—	—	—
421840	Industrial supplies whsle	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	D	D	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
	WICOMICO COUNTY, MD								
42	Wholesale trade	8.9	2.5	11.6	3.2	D	D	D	D
421	Wholesale trade, durable goods	8.4	6.9	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	17.3	—	17.3	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	—	—	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	—	—	—	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	1.7	5.9	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	1.7	5.9	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WICOMICO COUNTY, MD—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	9.1	.6	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	16.1	—	D	D	D	D	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	—	—	D	D	D	D	—	—
422490	Other grocery & related products whsle	—	—	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42291	Farm supplies whsle	D	D	—	—	—	—	—	—
422910	Farm supplies whsle	D	D	—	—	—	—	—	—
WORCESTER COUNTY, MD									
42	Wholesale trade	2.3	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	20.7	—	20.7	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	20.7	—	20.7	—	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	20.7	—	20.7	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
BALTIMORE, MD (IC)									
42	Wholesale trade	6.8	3.3	9.9	4.6	—	.5	.1	.1
421	Wholesale trade, durable goods	5.5	4.2	6.9	5.2	—	.5	.2	.2
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	—	—	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	7.2	.1	7.2	.1	—	—	—	—
42121	Furniture whsle	—	—	—	—	—	—	—	—
421210	Furniture whsle	—	—	—	—	—	—	—	—
4212102	Office & business furniture whsle	—	—	—	—	—	—	—	—
42122	Home furnishings whsle	15.9	.3	15.9	.3	—	—	—	—
421220	Home furnishings whsle	15.9	.3	15.9	.3	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle6	.4	.6	.4	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALTIMORE, MD (IC)—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse	D	D	25.0	2.8	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	—	—
4213102	Lumber with yard whse	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whse	D	D	—	—	D	D	—	—
421320	Brick, stone, & related construction materials whse	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whse	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whse	45.4	—	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whse . .	45.4	—	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whse	45.4	—	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	2.1	1.6	4.2	3.3	—	—	—	—
42142	Office equipment whse	1.8	1.7	D	D	—	—	—	—
421420	Office equipment whse	1.8	1.7	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse . . . . .	.7	—	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whse . . . . .	.7	—	D	D	D	D	—	—
4214301	Computer & peripheral equipment whse . .	D	D	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	—	—	D	D	D	D	—	—
4214302	Computer software (packaged) whse	D	D	D	D	—	—	—	—
42144	Other commercial equipment whse	D	D	D	D	—	—	—	—
421440	Other commercial equipment whse	D	D	D	D	D	D	—	—
4214401	Restaurant & hotel equipment & supplies whse	—	1.0	D	D	—	—	—	—
4214402	Store machines & equipment whse	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse	2.8	20.7	—	—	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whse	2.8	20.7	—	—	—	—	—	—
4214501	Surgical, medical, & hospital supplies whse	D	D	—	—	—	—	—	—
42146	Ophthalmic goods whse	—	—	—	—	—	—	—	—
421460	Ophthalmic goods whse	—	—	—	—	—	—	—	—
42149	Other professional equipment & supplies whse	D	D	—	—	—	—	—	—
421490	Other professional equipment & supplies whse	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whse	5.5	6.9	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	D	D	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whse	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whse	D	D	D	D	—	—	—	—
4215201	Coal whse	D	D	D	D	—	—	—	—
4216	Electrical goods whse . . . . .	.2	2.9	.4	5.3	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse	—	4.7	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse	—	4.7	D	D	—	—	—	—
42169	Other electronic parts & equipment whse	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whse . . .	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whse	D	D	—	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whse	D	D	D	D	—	—	D	D

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALTIMORE, MD (IC)—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	6.7	3.4	7.2	3.2	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	9.6	6.8	9.6	6.8	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	9.6	6.8	9.6	6.8	—	—	—	—
42183	Industrial machinery & equipment whsle	7.9	4.0	8.5	4.4	—	—	D	D
421830	Industrial machinery & equipment whsle	7.9	4.0	8.5	4.4	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	—	—	—	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	—	—	—	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	7.0	—	7.9	—	—	—	—	—
4218304	Metalworking machinery & equipment whsle	26.2	—	26.2	—	—	—	—	—
4218305	Materials handling equipment whsle	2.1	27.8	2.1	27.8	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	1.7	1.7	1.8	—	—	—	—	—
421840	Industrial supplies whsle	1.7	1.7	1.8	—	—	—	—	—
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle	—	—	—	—	—	—	—	—
4218404	Industrial containers & supplies whsle	—	3.6	D	D	—	—	—	—
4218406	Other industrial supplies whsle	5.1	—	5.1	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	1.4	—	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	13.4	2.1	D	D	—	—	—	—
421930	Recyclable material whsle	13.4	2.1	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	3.9	—	3.9	—	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	7.7	2.7	12.8	4.1	—	.5	—	—
4221	Paper & paper product whsle	D	D	4.7	.3	—	—	D	D
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	1.7	.1	D	D	—	—	D	D
422130	Industrial & personal service paper whsle	1.7	.1	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALTIMORE, MD (IC)—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	2.2	.8	D	D	D	D	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	D	D	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	D	D	—	—
4223101	Piece goods—jobbers	D	D	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	9.5	—	9.5	—	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	9.5	—	9.5	—	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	2.3	1.7	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	2.3	1.7	D	D	—	—	—	—
4224	Grocery & related products whsle	30.9	6.0	37.3	7.2	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	82.1	—	82.1	—	—	—	—	—
422440	Poultry & poultry product whsle	82.1	—	82.1	—	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	82.1	—	82.1	—	—	—	—	—
42245	Confectionery whsle . . . . .	.6	.1	D	D	—	—	—	—
422450	Confectionery whsle . . . . .	.6	.1	D	D	—	—	—	—
42247	Meat & meat product whsle . . . . .	.3	—	.3	—	—	—	—	—
422470	Meat & meat product whsle . . . . .	.3	—	.3	—	—	—	—	—
42248	Fresh fruit & vegetable whsle	44.5	29.6	44.5	29.6	—	—	—	—
422480	Fresh fruit & vegetable whsle	44.5	29.6	44.5	29.6	—	—	—	—
42249	Other grocery & related products whsle	D	D	70.2	9.8	—	—	D	D
422490	Other grocery & related products whsle	D	D	70.2	9.8	—	—	D	D
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	1.2	12.7	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	1.0	—	—	—	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	1.0	—	—	—	—	—	—	—
42269	Other chemical & allied products whsle	1.3	16.8	D	D	—	—	—	—
422690	Other chemical & allied products whsle	1.3	16.8	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	.5	—	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1.9	—	—	—	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1.9	—	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	.4	.1	.4	.1	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	—	.1	D	D	—	—	—	—
422910	Farm supplies whsle	—	.1	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	—	—	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	9.8	4.2	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	9.8	4.2	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	—	9.2	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle	—	9.2	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle	—	9.2	D	D	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALTIMORE, MD (IC)—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle .	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 7. Summary Statistics for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
ABERDEEN, MD									
42	Wholesale trade	15	144 248	5 257	1 134	147	11 634	2 786	4 222
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
ANNAPOLIS, MD									
42	Wholesale trade	89	419 024	28 550	5 897	646	57 949	11 918	13 382
421	Wholesale trade, durable goods	72	320 568	23 164	4 625	468	46 058	9 489	10 221
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	2 763	334	144	13	579	376	375
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42171	Hardware whsle	1	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	15	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	17	98 456	5 386	1 272	178	11 891	2 429	3 161
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
ANNAPOLIS, MD—Con.									
	Merchant wholesalers	66	212 876	19 748	3 839	473	39 492	10 540	11 972
421	Wholesale trade, durable goods	54	157 931	15 009	2 710	309	29 277	8 554	9 268
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	2 763	334	144	13	579	376	375
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	54 945	4 739	1 129	164	10 215	1 986	2 704
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	9	59 869	5 836	1 363	105	12 419	1 365	1 408
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	14	146 279	2 966	695	68	6 038	13	2
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42171	Hardware whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
BALTIMORE, MD (IC)									
42	Wholesale trade	792	6 171 247	499 155	116 700	14 152	957 415	463 464	479 463
421	Wholesale trade, durable goods	485	2 599 558	300 592	69 744	7 738	575 763	241 681	253 735
4211	Motor vehicle & motor vehicle parts & supplies whsle	52	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	13	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	13	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	20	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	20	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	9	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	11	D	D	D	c	D	D	D
42113	Tire & tube whsle	8	D	D	D	c	D	D	D
421130	Tire & tube whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	11	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	21	164 343	29 498	6 858	748	46 714	28 152	30 308
42121	Furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
421210	Furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
4212102	Office & business furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
42122	Home furnishings whsle	13	74 610	8 164	1 846	228	14 664	11 689	12 368
421220	Home furnishings whsle	13	74 610	8 164	1 846	228	14 664	11 689	12 368
4212202	Linens, domestics, draperies, & curtains whsle	3	D	D	D	b	D	D	D
4212203	Floor coverings whsle	6	47 007	4 447	1 063	106	8 452	7 145	7 738

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
42	BALTIMORE, MD (IC)—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	33	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	4	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	7	41 125	5 204	1 120	131	10 736	6 335	6 266
421330	Roofing, siding, & insulation material whsle	7	41 125	5 204	1 120	131	10 736	6 335	6 266
4213301	Roofing, siding, & insulation material whsle	7	41 125	5 204	1 120	131	10 736	6 335	6 266
4214	Professional & commercial equipment & supplies whsle	77	619 221	81 928	20 201	1 731	150 636	28 038	27 242
42142	Office equipment whsle	17	125 128	20 959	4 747	522	36 123	9 062	8 241
421420	Office equipment whsle	17	125 128	20 959	4 747	522	36 123	9 062	8 241
42143	Computer & computer peripheral equipment & software whsle	18	352 055	45 036	11 689	637	79 600	6 813	6 566
421430	Computer & computer peripheral equipment & software whsle	18	352 055	45 036	11 689	637	79 600	6 813	6 566
4214301	Computer & peripheral equipment whsle	14	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	3	D	D	D	a	D	D	D
42143012	Computers & peripheral equipment for end use	11	252 596	40 365	10 731	582	69 611	1 730	1 907
4214302	Computer software (packaged) whsle	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	18	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	18	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	11	44 814	3 137	697	100	6 834	1 987	2 194
4214402	Store machines & equipment whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	34 458	3 153	897	135	6 055	1 605	1 682
421450	Medical, dental, & hospital equipment & supplies whsle	13	34 458	3 153	897	135	6 055	1 605	1 682
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	4	22 711	4 139	903	153	9 476	2 458	2 540
421460	Ophthalmic goods whsle	4	22 711	4 139	903	153	9 476	2 458	2 540
42149	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	37	454 685	36 381	7 679	986	81 093	41 661	45 282
42151	Metal service centers & offices	35	D	D	D	f	D	D	D
421510	Metal service centers & offices	35	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	32	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	23	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	2	D	D	D	b	D	D	D
4215201	Coal whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	40	271 428	21 158	5 203	405	37 468	19 657	20 067
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	83 408	8 050	1 945	217	14 226	9 455	9 624
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	83 408	8 050	1 945	217	14 226	9 455	9 624
42169	Other electronic parts & equipment whsle	23	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	23	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	12	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	BALTIMORE, MD (IC)—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	44	D	D	D	e	D	D	D
42171	Hardware whsle	12	D	D	D	c	D	D	D
421710	Hardware whsle	12	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	128	437 634	60 408	12 972	1 546	112 322	47 809	51 193
42181	Construction & mining (except petroleum) machinery & equip whsle	7	20 157	2 497	635	76	5 541	4 812	4 934
421810	Construction & mining (except petroleum) machinery & equip whsle	7	20 157	2 497	635	76	5 541	4 812	4 934
42183	Industrial machinery & equipment whsle	57	255 017	35 211	7 636	911	64 158	28 387	29 453
421830	Industrial machinery & equipment whsle	57	255 017	35 211	7 636	911	64 158	28 387	29 453
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	14 152	2 418	609	63	3 741	1 254	1 191
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	14 152	2 418	609	63	3 741	1 254	1 191
4218303	General-purpose industrial machinery & equipment whsle	17	139 034	18 934	3 781	435	35 867	16 970	17 657
4218304	Metalworking machinery & equipment whsle	5	13 964	1 465	309	43	3 588	1 518	1 552
4218305	Materials handling equipment whsle	17	36 073	6 536	1 553	233	9 887	3 518	4 200
4218307	Other industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
42184	Industrial supplies whsle	37	119 188	15 697	3 454	407	30 884	10 975	12 736
421840	Industrial supplies whsle	37	119 188	15 697	3 454	407	30 884	10 975	12 736
4218401	General-line industrial supplies whsle	3	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	7	D	D	D	b	D	D	D
4218403	Welding supplies whsle	4	11 981	1 835	459	55	3 998	952	901
4218404	Industrial containers & supplies whsle	9	38 991	5 121	993	110	9 259	2 696	3 124
4218406	Other industrial supplies whsle	9	35 145	3 927	878	91	7 972	4 269	4 515
42185	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	14 467	2 365	256	34	3 743	378	430
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	53	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	32	185 923	14 134	3 159	480	39 428	12 693	10 895
421930	Recyclable material whsle	32	185 923	14 134	3 159	480	39 428	12 693	10 895
4219301	Iron & steel scrap processors & dealers	8	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	7	59 071	5 557	1 270	160	21 541	4 109	4 056
4219303	Other recyclable material whsle	20	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
42	BALTIMORE, MD (IC)—Con.								
	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	307	3 571 689	198 563	46 956	6 414	381 652	221 783	225 728
4221	Paper & paper product whsle	32	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . .	13	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	13	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	18	160 404	14 827	3 084	327	29 224	7 389	7 542
422130	Industrial & personal service paper whsle	18	160 404	14 827	3 084	327	29 224	7 389	7 542
4222	Drugs, & druggists' sundries whsle	17	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	17	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	17	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	10	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	41	159 943	12 497	2 512	422	23 366	9 678	10 896
42231	Piece goods, notions, & other dry goods whsle	8	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	8	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	8	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	14	21 500	3 462	627	137	6 735	2 284	2 410
422320	Men's & boys' clothing & furnishings whsle	14	21 500	3 462	627	137	6 735	2 284	2 410
42233	Women's, children's, & infants' clothing & accessories whsle	13	42 560	4 244	885	168	6 802	1 124	1 789
422330	Women's, children's, & infants' clothing & accessories whsle	13	42 560	4 244	885	168	6 802	1 124	1 789
4224	Grocery & related products whsle	95	774 233	77 059	17 869	2 667	138 070	32 542	31 721
42241	General-line grocery whsle	13	D	D	D	e	D	D	D
422410	General-line grocery whsle	13	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	12	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	7	70 550	3 450	616	95	6 522	286	1 224
422440	Poultry & poultry product whsle	7	70 550	3 450	616	95	6 522	286	1 224
4224402	Poultry & poultry product (except live) whsle	7	70 550	3 450	616	95	6 522	286	1 224
42245	Confectionery whsle	9	79 726	9 022	2 059	269	14 315	600	684
422450	Confectionery whsle	9	79 726	9 022	2 059	269	14 315	600	684
42247	Meat & meat product whsle	9	46 285	3 784	911	126	6 879	1 597	1 717
422470	Meat & meat product whsle	9	46 285	3 784	911	126	6 879	1 597	1 717
42248	Fresh fruit & vegetable whsle	10	34 963	3 626	829	143	7 152	612	615
422480	Fresh fruit & vegetable whsle	10	34 963	3 626	829	143	7 152	612	615
42249	Other grocery & related products whsle	32	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	32	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	6	D	D	D	g	D	D	D
4224906	Other grocery specialties whsle	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
42251	Grain & field bean whsle	1	D	D	D	b	D	D	D
422510	Grain & field bean whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	31	122 373	9 810	2 275	256	18 830	4 879	4 889
42261	Plastics materials & basic forms & shapes whsle	6	29 983	2 471	535	80	4 099	1 430	1 627
422610	Plastics materials & basic forms & shapes whsle	6	29 983	2 471	535	80	4 099	1 430	1 627
42269	Other chemical & allied products whsle	25	92 390	7 339	1 740	176	14 731	3 449	3 262
422690	Other chemical & allied products whsle	25	92 390	7 339	1 740	176	14 731	3 449	3 262
4226902	Other chemical & allied products whsle	24	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	22	930 162	13 694	3 569	402	34 953	61 473	52 403
42271	Petroleum bulk stations & terminals	10	683 873	6 886	1 866	179	20 252	59 819	50 896
422710	Petroleum bulk stations & terminals	10	683 873	6 886	1 866	179	20 252	59 819	50 896
4227101	Petroleum bulk stations & terminals (except LP)	10	683 873	6 886	1 866	179	20 252	59 819	50 896
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	6	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	246 289	6 808	1 703	223	14 701	1 654	1 507
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	246 289	6 808	1 703	223	14 701	1 654	1 507

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
42	BALTIMORE, MD (IC)—Con.								
	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	11	236 853	24 055	5 606	539	40 597	25 077	24 749
42281	Beer & ale whsle	5	D	D	D	e	D	D	D
422810	Beer & ale whsle	5	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	57	D	D	D	g	D	D	D
42291	Farm supplies whsle	8	63 419	2 952	684	142	4 923	7 197	6 674
422910	Farm supplies whsle	8	63 419	2 952	684	142	4 923	7 197	6 674
4229101	Farm supplies—farm dealers	2	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	15	112 705	7 474	1 809	230	17 795	3 598	4 376
422920	Book, periodical, & newspaper whsle	15	112 705	7 474	1 809	230	17 795	3 598	4 376
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	6	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	6	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	9	59 670	6 145	1 553	202	12 553	10 252	10 915
422950	Paint, varnish, & supplies whsle	9	59 670	6 145	1 553	202	12 553	10 252	10 915
4229501	Paint, varnish, & supplies whsle	9	59 670	6 145	1 553	202	12 553	10 252	10 915
42299	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	10	D	D	D	b	D	D	D
	Merchant wholesalers	693	4 215 815	416 032	94 520	12 586	784 780	390 088	414 772
421	Wholesale trade, durable goods	434	2 058 756	244 283	54 278	6 888	464 526	231 951	244 645
4211	Motor vehicle & motor vehicle parts & supplies whsle	48	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	12	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	12	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	17	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	17	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	9	10 187	1 881	467	80	3 652	2 664	2 244
42113	Tire & tube whsle	8	D	D	D	c	D	D	D
421130	Tire & tube whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	11	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	21	164 343	29 498	6 858	748	46 714	28 152	30 308
42121	Furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
421210	Furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
4212102	Office & business furniture whsle	8	89 733	21 334	5 012	520	32 050	16 463	17 940
42122	Home furnishings whsle	13	74 610	8 164	1 846	228	14 664	11 689	12 368
421220	Home furnishings whsle	13	74 610	8 164	1 846	228	14 664	11 689	12 368
4212202	Linens, domestics, draperies, & curtains whsle	3	D	D	D	b	D	D	D
4212203	Floor coverings whsle	6	47 007	4 447	1 063	106	8 452	7 145	7 738
4213	Lumber & other construction materials whsle	27	96 460	11 709	3 117	404	23 255	17 655	13 033
42131	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	c	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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BALTIMORE, MD (IC)—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	62	304 454	41 473	8 933	1 205	77 796	22 603	22 715
42142	Office equipment whsle	15	D	D	D	e	D	D	D
421420	Office equipment whsle	15	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	8	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	16	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	16	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	9	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	7	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	4	22 711	4 139	903	153	9 476	2 458	2 540
421460	Ophthalmic goods whsle	4	22 711	4 139	903	153	9 476	2 458	2 540
4215	Metal & mineral (except petroleum) whsle	35	D	D	D	f	D	D	D
42151	Metal service centers & offices	34	D	D	D	f	D	D	D
421510	Metal service centers & offices	34	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	31	D	D	D	f	D	D	D
42151011	Ferrous metal service centers	22	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4215201	Coal whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	32	147 939	14 414	3 248	306	27 582	19 053	19 404
42161	Electrical apparatus & equip, wiring supp. & const material whsle	13	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	13	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	16	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	16	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	42	D	D	D	e	D	D	D
42171	Hardware whsle	12	D	D	D	c	D	D	D
421710	Hardware whsle	12	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	118	408 144	58 198	12 506	1 501	106 939	47 629	50 991
42181	Construction & mining (except petroleum) machinery & equip whsle	7	20 157	2 497	635	76	5 541	4 812	4 934
421810	Construction & mining (except petroleum) machinery & equip whsle	7	20 157	2 497	635	76	5 541	4 812	4 934
42183	Industrial machinery & equipment whsle	51	237 106	33 732	7 309	881	61 100	28 207	29 251
421830	Industrial machinery & equipment whsle	51	237 106	33 732	7 309	881	61 100	28 207	29 251
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	14 152	2 418	609	63	3 741	1 254	1 191
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	14 152	2 418	609	63	3 741	1 254	1 191
4218303	General-purpose industrial machinery & equipment whsle	13	123 369	17 931	3 528	413	33 758	16 808	17 470
4218304	Metalworking machinery & equipment whsle	5	13 964	1 465	309	43	3 588	1 518	1 552
4218305	Materials handling equipment whsle	17	36 073	6 536	1 553	233	9 887	3 518	4 200
4218307	Other industrial machinery & equipment whsle	9	D	D	D	c	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	BALTIMORE, MD (IC)—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	34	114 109	15 101	3 347	395	28 829	10 975	12 736
421840	Industrial supplies whsle	34	114 109	15 101	3 347	395	28 829	10 975	12 736
4218401	General-line industrial supplies whsle	3	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
4218403	Welding supplies whsle	4	11 981	1 835	459	55	3 998	952	901
4218404	Industrial containers & supplies whsle	8	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	9	35 145	3 927	878	91	7 972	4 269	4 515
42185	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	49	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	31	D	D	D	e	D	D	D
421930	Recyclable material whsle	31	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	8	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	7	59 071	5 557	1 270	160	21 541	4 109	4 056
4219303	Other recyclable material whsle	19	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	259	2 157 059	171 749	40 242	5 698	320 254	158 137	170 127
4221	Paper & paper product whsle	27	134 518	16 454	3 531	405	32 434	9 862	10 084
42212	Stationery & office supplies whsle	10	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	10	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	16	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	16	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	14	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	35	D	D	D	e	D	D	D
42232	Men's & boys' clothing & furnishings whsle	14	21 500	3 462	627	137	6 735	2 284	2 410
422320	Men's & boys' clothing & furnishings whsle	14	21 500	3 462	627	137	6 735	2 284	2 410
42233	Women's, children's, & infants' clothing & accessories whsle	10	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	86	641 947	68 520	15 793	2 441	124 412	31 929	31 015
42241	General-line grocery whsle	13	D	D	D	e	D	D	D
422410	General-line grocery whsle	13	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	12	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	7	70 550	3 450	616	95	6 522	286	1 224
422440	Poultry & poultry product whsle	7	70 550	3 450	616	95	6 522	286	1 224
4224402	Poultry & poultry product (except live) whsle	7	70 550	3 450	616	95	6 522	286	1 224
42245	Confectionery whsle	7	D	D	D	b	D	D	D
422450	Confectionery whsle	7	D	D	D	b	D	D	D
42247	Meat & meat product whsle	9	46 285	3 784	911	126	6 879	1 597	1 717
422470	Meat & meat product whsle	9	46 285	3 784	911	126	6 879	1 597	1 717
42248	Fresh fruit & vegetable whsle	10	34 963	3 626	829	143	7 152	612	615
422480	Fresh fruit & vegetable whsle	10	34 963	3 626	829	143	7 152	612	615
42249	Other grocery & related products whsle	26	218 972	37 412	8 644	1 355	63 946	10 805	11 292
422490	Other grocery & related products whsle	26	218 972	37 412	8 644	1 355	63 946	10 805	11 292
4224902	Bread & baked goods whsle	4	D	D	D	g	D	D	D
4224906	Other grocery specialties whsle	12	D	D	D	c	D	D	D

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BALTIMORE, MD (IC)—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
42251	Grain & field bean whsle	1	D	D	D	b	D	D	D
422510	Grain & field bean whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	25	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	20	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	19	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	236 853	24 055	5 606	539	40 597	25 077	24 749
42281	Beer & ale whsle	5	D	D	D	e	D	D	D
422810	Beer & ale whsle	5	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	48	D	D	D	g	D	D	D
42291	Farm supplies whsle	7	D	D	D	c	D	D	D
422910	Farm supplies whsle	7	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	11	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	11	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . .	6	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle .	6	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	7	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle . .	7	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	7	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	8	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices . .		52	1 664 074	72 142	19 739	1 321	150 806	72 905	64 099
421	Wholesale trade, durable goods	20	397 720	50 742	14 220	738	99 735	9 711	9 074
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	294 286	39 590	11 101	508	70 811	5 435	4 527
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	5	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	5	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	4	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D

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BALTIMORE, MD (IC)—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	32	1 266 354	21 400	5 519	583	51 071	63 194	55 025
4223	Apparel, piece goods, & notions whsle .	4	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
		47	291 358	10 981	2 441	245	21 829	471	592
421	Wholesale trade, durable goods	31	143 082	5 567	1 246	112	11 502	19	16
4214	Professional & commercial equipment & supplies whsle	7	20 481	865	167	18	2 029	—	—
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	60 178	1 488	362	23	2 134	—	—
421690	Other electronic parts & equipment whsle	5	60 178	1 488	362	23	2 134	—	—
4216902	Electronic parts (excluding communications equipment) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	25 387	1 820	372	33	4 634	18	15
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	148 276	5 414	1 195	133	10 327	452	576
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	a	D	D	D
BEL AIR, MD									
42	Wholesale trade	34	147 374	4 148	758	116	8 907	2 662	3 046
421	Wholesale trade, durable goods	26	91 029	3 499	621	94	7 606	2 557	2 940
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	56 345	649	137	22	1 301	105	106
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
Merchant wholesalers		22	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	18	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D

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BEL AIR, MD—Con.									
	Manufacturers' sales branches and sales offices . . .	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
BERLIN, MD									
42	Wholesale trade	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
BERWYN HEIGHTS, MD									
42	Wholesale trade	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
BLADENSBURG, MD									
42	Wholesale trade	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D

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BOWIE, MD									
42	Wholesale trade	26	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	a	D	D	D
42144	Other commercial equipment whsle ..	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	a	D	D	D
42171	Hardware whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	17	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	35 816	1 178	293	20	1 874	—	—
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle ..	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
BRENTWOOD, MD									
42	Wholesale trade	8	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
BRUNSWICK, MD									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D

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CAMBRIDGE, MD									
42	Wholesale trade	16	45 020	5 219	1 263	204	11 119	4 047	4 701
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
CAPITOL HEIGHTS, MD									
42	Wholesale trade	7	7 981	1 290	266	55	2 694	453	478
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	7	7 981	1 290	266	55	2 694	453	478
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
CHESTERTOWN, MD									
42	Wholesale trade	9	17 972	2 185	456	72	3 495	4 520	4 954
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
CHEVERLY, MD									
42	Wholesale trade	9	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	7	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
COLLEGE PARK, MD									
42	Wholesale trade	22	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	e	D	D	D
	Merchant wholesalers	15	15 551	2 599	591	95	5 279	1 960	2 012
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	7	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	6	D	D	D	e	D	D	D
CRISFIELD, MD									
42	Wholesale trade	6	16 941	1 116	212	83	3 648	180	159
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42246	Fish & seafood whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	6	16 941	1 116	212	83	3 648	180	159
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42246	Fish & seafood whsle	5	D	D	D	b	D	D	D
CUMBERLAND, MD									
42	Wholesale trade	36	115 816	12 784	2 770	477	26 177	7 994	8 202
421	Wholesale trade, durable goods	23	46 838	6 027	1 342	207	12 144	5 263	5 603
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	68 978	6 757	1 428	270	14 033	2 731	2 599
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
	Merchant wholesalers	34	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	23	46 838	6 027	1 342	207	12 144	5 263	5 603
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
DENTON, MD									
42	Wholesale trade	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4216	Electrical goods whse	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whse	1	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4216	Electrical goods whse	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whse	1	D	D	D	a	D	D	D
EASTON, MD									
42	Wholesale trade	39	146 389	9 617	2 261	326	19 126	13 524	12 729
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	7	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse	2	D	D	D	b	D	D	D
42184	Industrial supplies whse	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4224	Grocery & related products whse	7	55 723	1 961	450	64	4 323	587	508
42249	Other grocery & related products whse	3	D	D	D	b	D	D	D
	Merchant wholesalers	30	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	6	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse	2	D	D	D	b	D	D	D
42184	Industrial supplies whse	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4224	Grocery & related products whse	4	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4224	Grocery & related products whse	2	D	D	D	a	D	D	D
42249	Other grocery & related products whse	2	D	D	D	a	D	D	D
ELKTON, MD									
42	Wholesale trade	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whse	1	D	D	D	a	D	D	D
42249	Other grocery & related products whse	1	D	D	D	a	D	D	D
4225	Farm-product raw material whse	1	D	D	D	a	D	D	D
42259	Other farm product raw material whse	1	D	D	D	a	D	D	D
	Merchant wholesalers	8	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whse	1	D	D	D	a	D	D	D
42249	Other grocery & related products whse	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	ELKTON, MD—Con.								
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
	FEDERALSBURG, MD								
42	Wholesale trade	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	FOREST HEIGHTS, MD								
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
	FREDERICK, MD								
42	Wholesale trade	123	634 014	68 407	15 423	2 088	121 354	72 633	81 282
421	Wholesale trade, durable goods	91	515 058	55 236	12 671	1 688	96 159	68 366	77 207
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	36 045	5 824	1 441	216	12 877	6 695	5 810
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	24	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	94 543	11 476	2 427	289	15 673	4 752	5 538
42162	Electrical appliance, television & radio set whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	e	D	D	D
42171	Hardware whsle	4	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	19	95 509	11 039	2 768	277	18 365	19 284	23 689
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	118 956	13 171	2 752	400	25 195	4 267	4 075
4224	Grocery & related products whsle	14	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
FREDERICK, MD—Con.									
	Merchant wholesalers	101	509 735	61 909	13 837	1 897	108 796	70 391	79 081
421	Wholesale trade, durable goods	79	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	36 045	5 824	1 441	216	12 877	6 695	5 810
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	21	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	e	D	D	D
42171	Hardware whsle	4	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
FROSTBURG, MD									
42	Wholesale trade	6	12 091	2 509	686	97	4 441	1 451	1 123
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Merchant wholesalers	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
FRUITLAND, MD									
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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GAITHERSBURG, MD									
42	Wholesale trade	76	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	60	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	c	D	D	D
42121	Furniture whsle	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	14	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	49 694	8 679	2 020	166	18 359	5 634	5 342
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	3	205 827	51 084	13 540	735	95 794	19 113	23 921
42221	Drugs, & druggists' sundries whsle ..	3	205 827	51 084	13 540	735	95 794	19 113	23 921
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	62	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	48	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	1	D	D	D	b	D	D	D
42121	Furniture whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13	D	D	D	c	D	D	D
4216	Electrical goods whsle	12	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	3	205 827	51 084	13 540	735	95 794	19 113	23 921
42221	Drugs, & druggists' sundries whsle ..	3	205 827	51 084	13 540	735	95 794	19 113	23 921
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	5	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
GLENARDEN, MD									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	Merchant wholesalers	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
GREENBELT, MD									
42	Wholesale trade	16	475 239	37 081	9 620	582	177 553	42 554	46 653
421	Wholesale trade, durable goods	11	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	f	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
HAGERSTOWN, MD									
42	Wholesale trade	79	301 642	28 266	6 721	967	56 298	24 727	28 295
421	Wholesale trade, durable goods	59	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	8	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	9 869	1 432	321	45	2 790	992	1 044
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D

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	HAGERSTOWN, MD—Con.								
	Merchant wholesalers	69	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	54	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	c	D	D	D
42193	Recyclable material whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
	HAMPSTEAD, MD *								
42	Wholesale trade	3	1 538	442	100	15	911	104	102
	Merchant wholesalers	3	1 538	442	100	15	911	104	102
	HAMPSTEAD, MD (CARROLL COUNTY PART) *								
42	Wholesale trade	3	1 538	442	100	15	911	104	102
	Merchant wholesalers	3	1 538	442	100	15	911	104	102
	HAVRE DE GRACE, MD								
42	Wholesale trade	11	32 350	2 754	686	77	5 664	1 016	1 102
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
	HYATTSVILLE, MD								
42	Wholesale trade	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
	INDIAN HEAD, MD								
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D

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LA PLATA, MD									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Merchant wholesalers	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
LAUREL, MD									
42	Wholesale trade	47	187 258	16 165	3 649	372	27 067	8 082	9 470
421	Wholesale trade, durable goods	35	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	32	63 379	9 050	2 126	242	16 348	7 864	9 223
421	Wholesale trade, durable goods	24	57 431	8 708	2 052	226	14 943	7 799	8 939
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	4	18 688	1 269	410	41	2 185	-	-
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	11	105 191	5 846	1 113	89	8 534	218	247
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle ...	1	D	D	D	a	D	D	D
MANCHESTER, MD									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
MOUNT AIRY, MD *									
42	Wholesale trade	9	17 975	1 241	267	38	2 265	937	947
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Merchant wholesalers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D

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MOUNT AIRY, MD (CARROLL COUNTY PART) *									
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
Merchant wholesalers									
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
MOUNT AIRY, MD (FREDERICK COUNTY PART) *									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
MOUNT RAINIER, MD									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
NEW CARROLLTON, MD									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
OCEAN CITY, MD									
42	Wholesale trade	19	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse.	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
POCOMOKE CITY, MD									
42	Wholesale trade	6	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	f	D	D	D
4224	Grocery & related products whse	2	D	D	D	f	D	D	D
42241	General-line grocery whse	1	D	D	D	f	D	D	D
Merchant wholesalers									
422	Wholesale trade, nondurable goods	5	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	f	D	D	D
4224	Grocery & related products whse	1	D	D	D	f	D	D	D
42241	General-line grocery whse	1	D	D	D	f	D	D	D
Agents, brokers, and commission merchants									
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
POOLESVILLE, MD									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D

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RIVERDALE, MD									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
ROCKVILLE, MD									
42	Wholesale trade	131	2 937 339	149 960	36 132	2 656	268 879	80 415	66 542
421	Wholesale trade, durable goods	100	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	18	D	D	D	c	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
42122	Home furnishings whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	31	D	D	D	g	D	D	D
42142	Office equipment whsle	4	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	19	D	D	D	g	D	D	D
42144	Other commercial equipment whsle .	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	14	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	12	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	107	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	80	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	16	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	b	D	D	D
42122	Home furnishings whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	21	D	D	D	f	D	D	D
42142	Office equipment whsle	4	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
4216	Electrical goods whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	12	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	10	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	g	D	D	D
	Agents, brokers, and commission merchants	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	29 627	1 420	307	20	2 251	68	71
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	a	D	D	D

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SALISBURY, MD									
42	Wholesale trade	80	406 168	29 126	6 769	1 000	59 236	19 642	20 741
421	Wholesale trade, durable goods	48	84 206	10 215	2 526	422	17 854	11 333	12 981
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	16 916	2 568	568	87	3 843	2 520	4 074
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	32	321 962	18 911	4 243	578	41 382	8 309	7 760
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	12	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	88 131	7 586	1 730	247	14 838	2 759	2 527
4227	Petroleum & petroleum products whsle	4	56 209	1 973	455	71	7 264	1 581	1 161
42271	Petroleum bulk stations & terminals ..	4	56 209	1 973	455	71	7 264	1 581	1 161
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	65	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	44	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	16 916	2 568	568	87	3 843	2 520	4 074
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	217 147	10 444	2 287	312	24 669	6 278	6 282
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	9	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
SYKESVILLE, MD									
42	Wholesale trade	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
TAKOMA PARK, MD *									
42	Wholesale trade	11	28 122	1 654	378	60	4 074	905	851
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
TAKOMA PARK, MD (MONTGOMERY COUNTY PART) *									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
TAKOMA PARK, MD (PRINCE GEORGE'S COUNTY PART) *									
42	Wholesale trade	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
TANEYTOWN, MD									
42	Wholesale trade	6	7 015	1 158	287	43	2 092	1 524	1 174
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..									
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
THURMONT, MD									
42	Wholesale trade	8	16 807	909	224	38	2 119	451	446
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D

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WESTMINSTER, MD									
42	Wholesale trade	27	56 532	9 126	2 023	312	16 750	8 988	9 627
421	Wholesale trade, durable goods	20	32 280	6 780	1 630	238	12 008	6 243	6 535
4211	Motor vehicle & motor vehicle parts & supplies whsle.	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	24 252	2 346	393	74	4 742	2 745	3 092
4223	Apparel, piece goods, & notions whsle.	3	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	26	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	24 252	2 346	393	74	4 742	2 745	3 092
4223	Apparel, piece goods, & notions whsle.	3	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
BALANCE OF ALLEGANY COUNTY, MD									
42	Wholesale trade	29	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.	8	D	D	D	b	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	25	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	19	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.	2	D	D	D	b	D	D	D

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BALANCE OF ANNE ARUNDEL COUNTY, MD									
42	Wholesale trade	564	8 410 723	337 853	80 625	8 502	693 151	553 544	529 863
421	Wholesale trade, durable goods	396	6 537 170	226 655	54 168	5 376	481 841	424 374	394 345
4211	Motor vehicle & motor vehicle parts & supplies whsle	37	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	17	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle ...	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	31	D	D	D	e	D	D	D
42121	Furniture whsle	16	D	D	D	b	D	D	D
42122	Home furnishings whsle	15	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	23	114 031	8 932	1 967	357	17 929	13 959	14 539
42131	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	73	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	23	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	13	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	22	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	c	D	D	D
42151	Metal service centers & offices	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	62	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	18	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	35	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	38	D	D	D	e	D	D	D
42171	Hardware whsle	18	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	15	150 800	3 853	903	99	8 332	1 167	1 193
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	90	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	47	280 847	21 890	5 140	464	41 149	51 785	36 563
42185	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	34	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	10	D	D	D	e	D	D	D

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BALANCE OF ANNE ARUNDEL COUNTY, MD—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	168	1 873 553	111 198	26 457	3 126	211 310	129 170	135 518
4221	Paper & paper product whsle	23	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	13	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	8	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	8	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . .	11	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	5	D	D	D	a	D	D	D
4224	Grocery & related products whsle	57	D	D	D	g	D	D	D
42241	General-line grocery whsle	6	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	11	36 834	2 324	515	76	5 820	522	579
42248	Fresh fruit & vegetable whsle	8	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	21	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	12	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	9	D	D	D	f	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	7	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	43	D	D	D	e	D	D	D
42291	Farm supplies whsle	1	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	6	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	9 809	1 202	254	42	2 480	166	208
42295	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	22	D	D	D	b	D	D	D
	Merchant wholesalers	422	5 761 155	247 675	57 973	6 693	508 555	485 409	463 817
421	Wholesale trade, durable goods	299	4 536 468	155 574	35 800	4 083	332 837	358 177	330 333
4211	Motor vehicle & motor vehicle parts & supplies whsle	36	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	16	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	21	D	D	D	e	D	D	D
42122	Home furnishings whsle	12	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	18	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	56	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	17	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	18	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	c	D	D	D
42151	Metal service centers & offices	7	D	D	D	c	D	D	D
4216	Electrical goods whsle	36	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle	8	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	20	D	D	D	c	D	D	D

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BALANCE OF ANNE ARUNDEL COUNTY, MD—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Hardware, & plumbing & heating equipment & supplies whsle	26	D	D	D	c	D	D	D
42171	Hardware whsle	13	28 387	4 199	1 005	112	5 519	2 634	2 851
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	12 238	1 250	277	33	2 447	1 167	1 193
42173	Warm air heating & air-conditioning equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	67	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	31	203 468	20 067	4 706	422	38 000	51 615	36 353
42185	Service establishment equipment & supplies whsle	18	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	32	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	b	D	D	D
42193	Recyclable material whsle	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	123	1 224 687	92 101	22 173	2 610	175 718	127 232	133 484
4221	Paper & paper product whsle	17	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	11	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	8	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	38	D	D	D	f	D	D	D
42241	General-line grocery whsle	4	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	13	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	8	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	4	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	35	D	D	D	e	D	D	D
42291	Farm supplies whsle	1	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	5	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	17	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices		46	1 910 481	69 338	18 075	1 398	148 176	68 039	65 912
421	Wholesale trade, durable goods	34	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	11	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	213 291	6 264	1 517	212	14 374	12 734	9 651
42171	Hardware whsle	2	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D

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BALANCE OF ANNE ARUNDEL COUNTY, MD—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	239 603	7 388	1 789	243	16 222	395	400
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	96	739 087	20 840	4 577	411	36 420	96	134
421	Wholesale trade, durable goods	63	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	9	D	D	D	b	D	D	D
42121	Furniture whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	a	D	D	D
42144	Other commercial equipment whsle ..	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	15	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	33 900	1 604	365	35	2 886	88	126
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	33	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	13	153 491	4 026	896	81	6 438	—	—
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
BALANCE OF BALTIMORE COUNTY, MD									
42	Wholesale trade	1 003	6 707 179	491 570	110 543	12 047	943 692	378 400	429 538
421	Wholesale trade, durable goods	698	3 779 704	297 505	74 345	7 435	559 948	306 592	348 238
4211	Motor vehicle & motor vehicle parts & supplies whsle	44	194 714	14 610	3 394	463	24 945	18 967	22 113
42111	Automobile & other motor vehicle whsle	11	82 322	6 522	1 524	203	9 852	9 273	10 716
42112	Motor vehicle supplies & new parts whsle	23	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	40	D	D	D	e	D	D	D
42121	Furniture whsle	20	D	D	D	c	D	D	D
42122	Home furnishings whsle	20	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	43	159 494	15 014	3 552	446	26 940	17 432	19 431
42131	Lumber, plywood, millwork, & wood panel whsle	20	121 861	10 102	2 513	309	17 177	14 196	14 591
42132	Brick, stone, & related construction materials whsle	10	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	145	572 760	76 205	19 073	1 667	132 741	34 182	42 206
42142	Office equipment whsle	40	159 210	35 504	9 190	776	54 091	12 893	15 833
42143	Computer & computer peripheral equipment & software whsle	52	310 561	25 806	6 229	493	50 847	13 000	17 300
42144	Other commercial equipment whsle ..	14	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	23	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D

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	BALANCE OF BALTIMORE COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	35	483 177	16 597	4 402	394	36 386	22 138	24 466
42151	Metal service centers & offices	30	D	D	D	e	D	D	D
42152	Coal & other mineral & ore whsle ...	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	99	837 678	61 428	16 891	1 298	115 109	68 210	54 947
42161	Electrical apparatus & equip, wiring supp, & const material whsle	38	127 813	16 351	4 261	440	25 148	10 871	9 920
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	56	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	63	211 066	22 956	5 317	591	37 632	27 352	27 179
42171	Hardware whsle	23	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	14	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	20	101 143	10 456	2 439	249	17 938	9 170	8 846
42174	Refrigeration equipment & supplies whsle	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	169	970 876	62 335	14 690	1 483	119 768	86 570	104 746
42181	Construction & mining (except petroleum) machinery & equip whsle	22	584 095	24 709	6 018	529	49 609	50 514	66 730
42182	Farm & garden machinery & equipment whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	86	241 631	22 496	5 093	515	42 394	26 852	28 165
42184	Industrial supplies whsle	38	98 164	7 913	1 997	222	15 875	6 780	7 348
42185	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	60	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	12	135 695	4 647	1 155	210	13 115	13 990	34 470
42193	Recyclable material whsle	17	52 744	5 552	1 385	231	11 897	2 412	1 899
42199	Other miscellaneous durable goods whsle	15	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	305	2 927 475	194 065	36 198	4 612	383 744	71 808	81 300
4221	Paper & paper product whsle	46	500 999	27 273	6 538	588	48 260	20 731	23 056
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	25	48 480	9 419	2 322	189	16 637	2 037	2 376
42213	Industrial & personal service paper whsle	16	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	19	718 068	71 182	6 451	1 159	124 382	8 710	12 804
42221	Drugs, & druggists' sundries whsle ..	19	718 068	71 182	6 451	1 159	124 382	8 710	12 804
4223	Apparel, piece goods, & notions whsle .	34	46 113	4 960	1 180	183	9 885	4 353	3 045
42231	Piece goods, notions, & other dry goods whsle	10	9 805	1 051	131	22	2 231	434	526
42232	Men's & boys' clothing & furnishings whsle	12	24 951	3 073	849	116	6 056	3 783	2 061
4224	Grocery & related products whsle	97	1 192 572	42 211	10 868	1 301	94 522	11 004	10 293
42242	Packaged frozen food whsle	7	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
42245	Confectionery whsle	8	D	D	D	b	D	D	D
42246	Fish & seafood whsle	9	D	D	D	b	D	D	D
42247	Meat & meat product whsle	9	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	51	814 919	30 796	7 786	894	70 354	8 789	7 483
4226	Chemical & allied products whsle	32	159 303	14 267	3 277	331	30 929	7 152	7 887
42261	Plastics materials & basic forms & shapes whsle	7	44 552	2 229	389	44	3 521	1 464	1 845
42269	Other chemical & allied products whsle	25	114 751	12 038	2 888	287	27 408	5 688	6 042
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	b	D	D	D

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	BALANCE OF BALTIMORE COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
42291	whsle	65	D	D	D	f	D	D	D
	Farm supplies whsle	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	10	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	11	19 392	1 927	442	87	3 990	396	408
42295	Paint, varnish, & supplies whsle	8	9 688	898	211	39	1 779	658	701
42299	Other miscellaneous nondurable goods whsle	28	D	D	D	e	D	D	D
	Merchant wholesalers	755	3 143 513	312 689	74 998	8 891	600 967	312 501	360 965
421	Wholesale trade, durable goods	525	2 156 596	214 951	51 797	5 887	407 203	252 441	292 390
4211	Motor vehicle & motor vehicle parts & supplies whsle	38	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	11	82 322	6 522	1 524	203	9 852	9 273	10 716
42112	Motor vehicle supplies & new parts whsle	18	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	28	D	D	D	e	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
42122	Home furnishings whsle	17	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	32	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
42139	Other construction materials whsle ..	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	116	362 547	49 025	11 887	1 227	82 782	23 416	30 652
42142	Office equipment whsle	31	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	43	215 444	17 781	4 049	365	31 725	5 624	9 696
42144	Other commercial equipment whsle .	9	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	20	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	21	106 560	7 201	1 680	174	13 908	9 994	10 785
42151	Metal service centers & offices	17	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle ...	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	62	336 262	38 095	9 454	888	73 296	50 363	39 974
42161	Electrical apparatus & equip, wiring supp, & const material whsle	19	45 178	7 819	2 097	251	11 373	6 993	5 898
42169	Other electronic parts & equipment whsle	38	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	47	D	D	D	e	D	D	D
42171	Hardware whsle	20	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	129	616 053	51 283	12 295	1 292	100 927	74 967	91 947
42181	Construction & mining (except petroleum) machinery & equip whsle	18	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	63	D	D	D	e	D	D	D
42184	Industrial supplies whsle	30	50 565	5 888	1 416	182	11 527	5 003	5 536
42185	Service establishment equipment & supplies whsle	16	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	52	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	17	52 744	5 552	1 385	231	11 897	2 412	1 899
42199	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D

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BALANCE OF BALTIMORE COUNTY, MD—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	230	986 917	97 738	23 201	3 004	193 764	60 060	68 575
4221	Paper & paper product whsle	37	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	19	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	13	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	16	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	16	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle . .	29	35 479	4 623	1 113	173	9 353	4 353	3 045
42232	Men's & boys' clothing & furnishings whsle	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle	62	231 838	13 839	3 296	532	31 651	7 936	6 979
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	3	D	D	D	b	D	D	D
42246	Fish & seafood whsle	8	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	30	110 429	6 890	1 600	248	15 782	5 721	4 169
4226	Chemical & allied products whsle	23	91 606	9 039	2 095	215	19 633	6 510	6 762
42269	Other chemical & allied products whsle	18	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	54	D	D	D	f	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	8	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	26	D	D	D	e	D	D	D
Manufacturers' sales branches and sales offices									
		76	2 651 496	148 721	28 405	2 455	288 825	65 210	67 518
421	Wholesale trade, durable goods	50	1 159 379	62 734	17 936	1 115	117 456	53 696	55 322
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	e	D	D	D
42142	Office equipment whsle	8	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	323 952	7 964	2 359	196	19 490	12 144	13 681
42151	Metal service centers & offices	4	D	D	D	c	D	D	D
4216	Electrical goods whsle	16	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	1 492 117	85 987	10 469	1 340	171 369	11 514	12 196
4221	Paper & paper product whsle	7	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	9	595 803	22 260	5 845	603	51 762	3 068	3 314
42249	Other grocery & related products whsle	9	595 803	22 260	5 845	603	51 762	3 068	3 314

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BALANCE OF BALTIMORE COUNTY, MD—Con.									
	Agents, brokers, and commission merchants	172	912 170	30 160	7 140	701	53 900	689	1 055
421	Wholesale trade, durable goods	123	463 729	19 820	4 612	433	35 289	455	526
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	12	D	D	D	b	D	D	D
42121	Furniture whsle	9	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	5	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	9	52 665	1 432	363	24	2 988	—	—
42151	Metal service centers & offices	9	52 665	1 432	363	24	2 988	—	—
4216	Electrical goods whsle	21	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	31	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	20	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	49	448 441	10 340	2 528	268	18 611	234	529
4224	Grocery & related products whsle	26	364 931	6 112	1 727	166	11 109	—	—
42242	Packaged frozen food whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	12	108 687	1 646	341	43	2 810	—	—
4226	Chemical & allied products whsle	4	42 065	1 143	121	17	1 601	231	526
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
BALANCE OF CALVERT COUNTY, MD									
42	Wholesale trade	29	61 677	4 840	1 001	202	9 720	1 813	2 206
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D

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BALANCE OF CAROLINE COUNTY, MD									
42	Wholesale trade	20	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	6	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	4	27 348	963	175	31	3 131	5 488	5 476
4227	Petroleum & petroleum products whsle	1	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	17	103 630	6 578	1 482	242	15 436	10 443	11 238
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	4	27 348	963	175	31	3 131	5 488	5 476
4227	Petroleum & petroleum products whsle	1	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
BALANCE OF CARROLL COUNTY, MD									
42	Wholesale trade	97	196 625	15 619	3 478	547	30 055	7 809	8 395
421	Wholesale trade, durable goods	70	119 340	9 535	2 129	285	17 596	4 801	5 116
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	b	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	26 658	2 696	598	63	4 795	1 501	1 607
42183	Industrial machinery & equipment whsle	11	24 659	2 423	527	51	4 011	1 252	1 357
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	77 285	6 084	1 349	262	12 459	3 008	3 279
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	3	D	D	D	b	D	D	D
42281	Beer & ale whsle.....	3	D	D	D	b	D	D	D
	Merchant wholesalers	79	148 659	13 691	3 042	461	26 414	6 969	7 553
421	Wholesale trade, durable goods	54	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BALANCE OF CARROLL COUNTY, MD—Con.									
	Manufacturers' sales branches and sales offices . . .	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	16	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	4	D	D	D	a	D	D	D
	Industrial machinery & equipment								
	whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
BALANCE OF CECIL COUNTY, MD									
42	Wholesale trade	42	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	9	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	36	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	9	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices . . .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	a	D	D	D

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BALANCE OF CHARLES COUNTY, MD									
42	Wholesale trade	69	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	49	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	47	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		3	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF DORCHESTER COUNTY, MD									
42	Wholesale trade	35	76 542	5 515	1 173	198	13 069	16 818	13 982
421	Wholesale trade, durable goods	11	37 449	3 466	827	130	7 520	10 680	7 889
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	39 093	2 049	346	68	5 549	6 138	6 093
4224	Grocery & related products whsle	17	D	D	D	b	D	D	D
42246	Fish & seafood whsle	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	22 714	573	126	20	2 027	6 055	5 932
	Merchant wholesalers	34	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	11	37 449	3 466	827	130	7 520	10 680	7 889
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	b	D	D	D
4224	Grocery & related products whsle	17	D	D	D	b	D	D	D
42246	Fish & seafood whsle	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	22 714	573	126	20	2 027	6 055	5 932
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
BALANCE OF FREDERICK COUNTY, MD									
42	Wholesale trade	77	194 136	23 658	5 431	638	38 978	20 957	23 744
421	Wholesale trade, durable goods	52	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42246	Fish & seafood whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	18 805	630	158	22	1 861	2 276	3 218
	Merchant wholesalers	61	169 039	22 454	5 117	576	36 487	20 236	23 079
421	Wholesale trade, durable goods	41	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42246	Fish & seafood whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D

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	BALANCE OF FREDERICK COUNTY, MD—Con.								
	Manufacturers' sales branches and sales offices . . .	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	10	14 979	772	200	25	1 423	—	—
	BALANCE OF GARRETT COUNTY, MD								
42	Wholesale trade	40	121 693	5 672	1 361	303	13 787	6 830	8 348
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	11 989	1 076	251	55	2 360	2 263	2 360
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	35	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	25	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	11 989	1 076	251	55	2 360	2 263	2 360
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D

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BALANCE OF HARFORD COUNTY, MD									
42	Wholesale trade	138	700 764	34 955	8 295	1 162	81 994	112 185	147 955
421	Wholesale trade, durable goods	97	260 774	19 484	4 630	684	39 024	79 777	107 671
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	15	57 335	6 315	1 630	166	10 725	66 011	90 081
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	16	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	a	D	D	D
42151	Metal service centers & offices	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	28	110 160	6 104	1 479	216	11 803	9 535	12 861
42182	Farm & garden machinery & equipment whsle.....	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	14	68 328	2 151	496	82	3 941	1 061	1 032
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	41	439 990	15 471	3 665	478	42 970	32 408	40 284
4224	Grocery & related products whsle	14	D	D	D	e	D	D	D
42241	General-line grocery whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	113	509 089	30 960	7 461	1 067	74 697	111 830	147 513
421	Wholesale trade, durable goods	80	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	14	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	22	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle.....	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	33	D	D	D	e	D	D	D
4224	Grocery & related products whsle	12	D	D	D	e	D	D	D
42241	General-line grocery whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D

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BALANCE OF HARFORD COUNTY, MD—Con.									
Manufacturers' sales branches and sales offices . . .		8	102 509	1 971	471	50	3 243	354	441
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		17	89 166	2 024	363	45	4 054	1	1
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
BALANCE OF HOWARD COUNTY, MD									
42	Wholesale trade	631	9 392 280	528 276	125 330	13 185	1 040 349	432 340	465 217
421	Wholesale trade, durable goods	419	4 850 052	274 210	66 286	6 249	558 196	263 500	261 057
4211	Motor vehicle & motor vehicle parts & supplies whsle	26	714 952	15 964	3 616	588	42 260	13 666	14 066
42111	Automobile & other motor vehicle whsle	8	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	5	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	14	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	21	150 318	11 289	2 443	266	22 323	9 973	10 288
42121	Furniture whsle	12	D	D	D	b	D	D	D
421210	Furniture whsle	12	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	4	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	9	D	D	D	c	D	D	D
421220	Home furnishings whsle	9	D	D	D	c	D	D	D
4212203	Floor coverings whsle	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	23	215 085	10 578	2 223	363	24 381	12 114	10 696
42131	Lumber, plywood, millwork, & wood panel whsle	11	111 190	7 379	1 506	204	17 824	10 740	9 232
421310	Lumber, plywood, millwork, & wood panel whsle	11	111 190	7 379	1 506	204	17 824	10 740	9 232
4213102	Lumber with yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle	7	D	D	D	b	D	D	D
421390	Other construction materials whsle	7	D	D	D	b	D	D	D
4213902	Other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	114	1 128 807	100 719	25 136	2 147	188 906	104 202	101 472
42141	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
42142	Office equipment whsle	4	D	D	D	b	D	D	D
421420	Office equipment whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	41	237 301	29 767	7 089	555	49 030	10 477	10 987
421430	Computer & computer peripheral equipment & software whsle	41	237 301	29 767	7 089	555	49 030	10 477	10 987
4214301	Computer & peripheral equipment whsle	36	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	8	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	28	D	D	D	e	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BALANCE OF HOWARD COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	12	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	12	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	41	692 713	50 588	13 372	1 154	93 505	61 608	59 170
421450	Medical, dental, & hospital equipment & supplies whsle	41	692 713	50 588	13 372	1 154	93 505	61 608	59 170
4214501	Surgical, medical, & hospital supplies whsle	40	D	D	D	g	D	D	D
42149	Other professional equipment & supplies whsle	8	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	8	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	7	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	7	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	93	1 525 209	58 268	14 619	1 175	111 270	28 777	27 467
42161	Electrical apparatus & equip, wiring supp, & const material whsle	24	214 666	10 248	2 427	230	17 770	1 504	1 543
421610	Electrical apparatus & equip, wiring supp, & const material whsle	24	214 666	10 248	2 427	230	17 770	1 504	1 543
42162	Electrical appliance, television & radio set whsle	7	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	62	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	62	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	16	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	46	774 609	28 224	6 925	498	56 559	13 391	15 562
4217	Hardware, & plumbing & heating equipment & supplies whsle	29	168 750	11 715	2 853	294	25 232	19 040	19 746
42171	Hardware whsle	10	D	D	D	b	D	D	D
421710	Hardware whsle	10	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	59 572	3 588	981	82	8 562	10 143	10 989
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	59 572	3 588	981	82	8 562	10 143	10 989
4218	Machinery, equipment, & supplies whsle	71	460 174	45 800	10 828	916	87 980	39 856	42 726
42181	Construction & mining (except petroleum) machinery & equip whsle	6	62 828	4 322	952	110	9 733	13 396	12 106
421810	Construction & mining (except petroleum) machinery & equip whsle	6	62 828	4 322	952	110	9 733	13 396	12 106
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BALANCE OF HOWARD COUNTY, MD—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	41	281 155	33 174	7 991	612	61 925	16 682	18 101
421830	Industrial machinery & equipment whsle	41	281 155	33 174	7 991	612	61 925	16 682	18 101
4218301	Food-processing machinery & equipment whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	10	105 913	12 250	2 635	250	20 859	11 895	12 952
4218304	Metalworking machinery & equipment whsle	4	19 867	1 103	193	19	1 911	16	30
4218305	Materials handling equipment whsle	10	38 799	6 785	1 842	122	10 363	1 764	2 126
4218307	Other industrial machinery & equipment whsle	9	91 227	7 749	2 094	119	20 588	1 446	1 440
42184	Industrial supplies whsle	13	53 083	4 293	977	90	8 367	3 463	5 693
421840	Industrial supplies whsle	13	53 083	4 293	977	90	8 367	3 463	5 693
4218403	Welding supplies whsle	1	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle	6	31 207	2 379	571	51	5 140	3 280	5 447
42185	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	31	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	42 427	3 181	739	83	17 392	13 929	12 451
421910	Sporting & recreational goods & supplies whsle	7	42 427	3 181	739	83	17 392	13 929	12 451
42193	Recyclable material whsle	5	D	D	D	c	D	D	D
421930	Recyclable material whsle	5	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	4	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	6	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	3	D	D	D	b	D	D	D
4219906	Other durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	212	4 542 228	254 066	59 044	6 936	482 153	168 840	204 160
4221	Paper & paper product whsle	24	556 825	44 035	10 761	1 020	80 379	36 772	37 549
42211	Printing & writing paper whsle	6	259 134	15 643	3 879	304	30 403	13 745	13 411
422110	Printing & writing paper whsle	6	259 134	15 643	3 879	304	30 403	13 745	13 411
42212	Stationery & office supplies whsle ...	12	191 834	15 393	3 850	383	27 134	13 515	14 657
422120	Stationery & office supplies whsle	12	191 834	15 393	3 850	383	27 134	13 515	14 657
42213	Industrial & personal service paper whsle	6	105 857	12 999	3 032	333	22 842	9 512	9 481
422130	Industrial & personal service paper whsle	6	105 857	12 999	3 032	333	22 842	9 512	9 481
4223	Apparel, piece goods, & notions whsle	12	155 219	7 513	1 584	158	16 096	21 789	41 997
42232	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
42234	Footwear whsle	2	D	D	D	a	D	D	D
422340	Footwear whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	107	3 398 281	160 187	36 462	4 473	304 775	78 849	88 677
42241	General-line grocery whsle	8	1 095 015	58 167	11 445	1 254	98 107	29 686	38 365
422410	General-line grocery whsle	8	1 095 015	58 167	11 445	1 254	98 107	29 686	38 365
4224103	Other general-line grocery whsle	8	1 095 015	58 167	11 445	1 254	98 107	29 686	38 365
42242	Packaged frozen food whsle	15	426 388	8 776	1 928	232	19 491	8 198	7 725
422420	Packaged frozen food whsle	15	426 388	8 776	1 928	232	19 491	8 198	7 725
42243	Dairy products, (except dried or canned) whsle	5	122 294	11 542	2 720	333	22 231	5 113	5 500
422430	Dairy products, (except dried or canned) whsle	5	122 294	11 542	2 720	333	22 231	5 113	5 500
4224302	Dairy product (except raw milk) whsle	5	122 294	11 542	2 720	333	22 231	5 113	5 500
42245	Confectionery whsle	7	328 054	10 092	3 620	499	21 254	4 254	5 720
422450	Confectionery whsle	7	328 054	10 092	3 620	499	21 254	4 254	5 720
42246	Fish & seafood whsle	9	111 235	8 442	1 891	261	14 626	2 626	3 299
422460	Fish & seafood whsle	9	111 235	8 442	1 891	261	14 626	2 626	3 299
42247	Meat & meat product whsle	5	66 636	5 241	1 150	168	8 732	1 790	1 970
422470	Meat & meat product whsle	5	66 636	5 241	1 150	168	8 732	1 790	1 970
42248	Fresh fruit & vegetable whsle	28	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle	28	D	D	D	f	D	D	D

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BALANCE OF HOWARD COUNTY, MD—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	30	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	30	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	c	D	D	D
4224903	Soft drinks whsle	6	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle ..	14	677 237	15 414	3 729	411	32 514	8 302	7 862
4226	Chemical & allied products whsle	21	124 992	12 995	3 287	341	25 596	6 579	6 739
42261	Plastics materials & basic forms & shapes whsle	6	42 403	6 381	1 497	189	12 547	4 167	4 418
422610	Plastics materials & basic forms & shapes whsle	6	42 403	6 381	1 497	189	12 547	4 167	4 418
42269	Other chemical & allied products whsle	15	82 589	6 614	1 790	152	13 049	2 412	2 321
422690	Other chemical & allied products whsle	15	82 589	6 614	1 790	152	13 049	2 412	2 321
4226902	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	10	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	8	135 904	16 978	3 880	518	31 047	17 320	20 069
422820	Wine & distilled alcoholic beverage whsle	8	135 904	16 978	3 880	518	31 047	17 320	20 069
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	8	135 904	16 978	3 880	518	31 047	17 320	20 069
4229	Miscellaneous nondurable goods whsle	28	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle ..	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
	Merchant wholesalers	466	4 999 276	407 384	95 907	10 239	802 694	397 351	431 863
421	Wholesale trade, durable goods	302	2 624 415	216 082	51 429	4 979	437 132	242 226	242 100
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	6	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	14	D	D	D	c	D	D	D
42122	Home furnishings whsle	9	D	D	D	c	D	D	D
421220	Home furnishings whsle	9	D	D	D	c	D	D	D
4212203	Floor coverings whsle	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	15	170 407	9 186	1 850	315	20 786	10 503	9 905
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	5	D	D	D	b	D	D	D
421390	Other construction materials whsle ..	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle ..	5	D	D	D	b	D	D	D

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BALANCE OF HOWARD COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	84	966 426	86 704	21 235	1 929	164 323	98 269	95 503
42141	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	6	D	D	D	b	D	D	D
42142	Office equipment whsle	4	D	D	D	b	D	D	D
421420	Office equipment whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	32	178 591	24 076	5 578	499	40 663	10 233	10 781
421430	Computer & computer peripheral equipment & software whsle	32	178 591	24 076	5 578	499	40 663	10 233	10 781
4214301	Computer & peripheral equipment whsle	27	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	23	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	8	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	28	626 465	43 945	11 327	1 048	81 751	56 784	54 392
421450	Medical, dental, & hospital equipment & supplies whsle	28	626 465	43 945	11 327	1 048	81 751	56 784	54 392
4214501	Surgical, medical, & hospital supplies whsle	27	D	D	D	g	D	D	D
42149	Other professional equipment & supplies whsle	4	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	4	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	c	D	D	D
42151	Metal service centers & offices	7	D	D	D	c	D	D	D
421510	Metal service centers & offices	7	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	58	431 836	35 453	8 715	798	64 280	26 239	24 795
42162	Electrical appliance, television & radio set whsle	3	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	3	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	45	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	45	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	11	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	34	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	20	75 912	7 372	1 757	198	16 655	14 772	15 750
42171	Hardware whsle	9	D	D	D	b	D	D	D
421710	Hardware whsle	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	57	358 159	40 894	9 704	822	79 095	33 657	38 033
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF HOWARD COUNTY, MD—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	35	253 390	31 801	7 775	590	59 894	16 535	17 919
421830	Industrial machinery & equipment whsle	35	253 390	31 801	7 775	590	59 894	16 535	17 919
4218301	Food-processing machinery & equipment whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	3	D	D	D	a	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	10	30 188	2 648	511	56	5 070	3 165	5 309
421840	Industrial supplies whsle	10	30 188	2 648	511	56	5 070	3 165	5 309
4218406	Other industrial supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	27	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	42 427	3 181	739	83	17 392	13 929	12 451
421910	Sporting & recreational goods & supplies whsle	7	42 427	3 181	739	83	17 392	13 929	12 451
42193	Recyclable material whsle	5	D	D	D	c	D	D	D
421930	Recyclable material whsle	5	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	3	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	5	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	3	D	D	D	b	D	D	D
4219906	Other durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	164	2 374 861	191 302	44 478	5 260	365 562	155 125	189 763
4221	Paper & paper product whsle	21	D	D	D	g	D	D	D
42211	Printing & writing paper whsle	5	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	10	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	10	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	6	105 857	12 999	3 032	333	22 842	9 512	9 481
422130	Industrial & personal service paper whsle	6	105 857	12 999	3 032	333	22 842	9 512	9 481
4223	Apparel, piece goods, & notions whsle	8	145 319	7 267	1 544	151	15 696	21 789	41 997
42232	Men's & boys' clothing & furnishings whsle	4	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	4	D	D	D	c	D	D	D
42234	Footwear whsle	1	D	D	D	a	D	D	D
422340	Footwear whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	81	1 440 196	107 711	24 608	3 045	207 960	67 110	76 386
42241	General-line grocery whsle	5	457 590	35 908	8 302	816	62 040	19 790	28 163
422410	General-line grocery whsle	5	457 590	35 908	8 302	816	62 040	19 790	28 163
4224103	Other general-line grocery whsle	5	457 590	35 908	8 302	816	62 040	19 790	28 163
42242	Packaged frozen food whsle	10	102 588	4 106	739	133	8 511	8 160	7 668
422420	Packaged frozen food whsle	10	102 588	4 106	739	133	8 511	8 160	7 668
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	c	D	D	D
42245	Confectionery whsle	3	D	D	D	c	D	D	D
422450	Confectionery whsle	3	D	D	D	c	D	D	D
42246	Fish & seafood whsle	9	111 235	8 442	1 891	261	14 626	2 626	3 299
422460	Fish & seafood whsle	9	111 235	8 442	1 891	261	14 626	2 626	3 299
42247	Meat & meat product whsle	3	D	D	D	c	D	D	D
422470	Meat & meat product whsle	3	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	27	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle	27	D	D	D	f	D	D	D

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BALANCE OF HOWARD COUNTY, MD—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	22	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	22	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	10	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	6	42 403	6 381	1 497	189	12 547	4 167	4 418
422610	Plastics materials & basic forms & shapes whsle	6	42 403	6 381	1 497	189	12 547	4 167	4 418
42269	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		78	2 221 449	65 278	17 112	1 441	139 818	24 693	22 905
421	Wholesale trade, durable goods	54	1 114 337	34 628	9 253	620	73 481	20 874	18 710
4214	Professional & commercial equipment & supplies whsle	16	112 219	10 090	2 789	157	18 630	5 736	5 918
421440	Other commercial equipment whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	17	846 116	15 650	4 109	240	35 156	2 538	2 672
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	3	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	64 255	3 817	1 001	86	6 932	6 199	4 693
422	Wholesale trade, nondurable goods	24	1 107 112	30 650	7 859	821	66 337	3 819	4 195
4224	Grocery & related products whsle	12	932 356	21 454	5 388	593	48 385	1 843	2 089
42242	Packaged frozen food whsle	2	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	603 627	12 888	3 149	315	25 249	760	1 025
422490	Other grocery & related products whsle	4	603 627	12 888	3 149	315	25 249	760	1 025
4224902	Bread & baked goods whsle	1	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF HOWARD COUNTY, MD—Con.									
	Agents, brokers, and commission merchants	87	2 171 555	55 614	12 311	1 505	97 837	10 296	10 449
421	Wholesale trade, durable goods	63	1 111 300	23 500	5 604	650	47 583	400	247
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	1	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	7	D	D	D	b	D	D	D
42121	Furniture whsle	7	D	D	D	b	D	D	D
421210	Furniture whsle	7	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	50 162	3 925	1 112	61	5 953	197	51
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whsle	2	D	D	D	a	D	D	D
4214301	Computer & peripheral equipment whsle	2	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	18	247 257	7 165	1 795	137	11 834	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	37 760	1 089	123	8	1 953	—	—
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
421840	Industrial supplies whsle	1	D	D	D	a	D	D	D
4218403	Welding supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	24	1 060 255	32 114	6 707	855	50 254	9 896	10 202
4224	Grocery & related products whsle	14	1 025 729	31 022	6 466	835	48 430	9 896	10 202
42241	General-line grocery whsle	3	637 425	22 259	3 143	438	36 067	9 896	10 202
422410	General-line grocery whsle	3	637 425	22 259	3 143	438	36 067	9 896	10 202
4224103	Other general-line grocery whsle	3	637 425	22 259	3 143	438	36 067	9 896	10 202
42242	Packaged frozen food whsle	3	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	b	D	D	D
42245	Confectionery whsle	2	D	D	D	e	D	D	D
422450	Confectionery whsle	2	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	a	D	D	D

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BALANCE OF KENT COUNTY, MD									
42	Wholesale trade	16	31 827	1 280	247	90	2 814	2 045	2 051
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
Merchant wholesalers									
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		4	D	D	D	b	D	D	D
BALANCE OF MONTGOMERY COUNTY, MD									
42	Wholesale trade	758	4 912 211	537 793	164 998	10 586	862 404	222 768	228 529
421	Wholesale trade, durable goods	530	3 967 634	461 056	147 383	8 288	711 166	176 399	179 322
4211	Motor vehicle & motor vehicle parts & supplies whsle	28	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	11	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	15	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	60	D	D	D	e	D	D	D
42121	Furniture whsle	29	D	D	D	b	D	D	D
42122	Home furnishings whsle	31	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	11	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	161	1 330 242	315 677	101 956	4 527	458 855	59 385	64 320
42141	Photographic equipment & supplies whsle	6	17 392	1 579	211	44	3 121	2 575	3 162
42142	Office equipment whsle	21	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	79	1 116 355	276 991	90 900	3 587	375 093	34 997	38 602
42144	Other commercial equipment whsle .	10	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	28	92 949	13 209	3 460	253	31 260	7 932	8 653
42149	Other professional equipment & supplies whsle	15	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	21 490	1 705	349	31	3 273	1 205	1 288
42152	Coal & other mineral & ore whsle ...	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	109	904 090	78 671	29 895	2 015	125 025	49 546	50 552
42161	Electrical apparatus & equip, wiring supp, & const material whsle	28	206 011	9 552	2 264	211	17 058	2 157	2 090
42162	Electrical appliance, television & radio set whsle	12	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	69	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	30	D	D	D	e	D	D	D
42171	Hardware whsle	12	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	63	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	21	D	D	D	b	D	D	D
42184	Industrial supplies whsle	8	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	12	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	11	73 665	4 905	1 046	95	9 775	18 016	13 043

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	BALANCE OF MONTGOMERY COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	61	D	D	D	e	D	D	D
42193	Recyclable material whsle	6	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	21	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	17	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	228	944 577	76 737	17 615	2 298	151 238	46 369	49 207
4221	Paper & paper product whsle	35	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	24	64 036	8 623	1 829	155	13 469	1 861	2 016
42213	Industrial & personal service paper whsle	8	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ...	12	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ...	12	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	23	D	D	D	c	D	D	D
4224	Grocery & related products whsle	56	298 579	23 734	5 286	752	50 620	8 621	10 874
42245	Confectionery whsle	6	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	20	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	20	45 904	7 695	1 746	159	14 109	2 800	3 071
42269	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	7	145 936	3 237	737	61	9 875	7 311	3 403
42271	Petroleum bulk stations & terminals .	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	67	D	D	D	f	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	17	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	32	D	D	D	c	D	D	D
	Merchant wholesalers	609	3 202 958	225 151	52 921	5 610	440 701	191 398	196 414
421	Wholesale trade, durable goods	412	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	26	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	36	D	D	D	c	D	D	D
42121	Furniture whsle	15	D	D	D	b	D	D	D
42122	Home furnishings whsle	21	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	137	589 042	65 319	15 423	1 355	137 279	36 607	41 016
42142	Office equipment whsle	20	61 797	15 654	4 097	344	29 856	4 077	4 090
42143	Computer & computer peripheral equipment & software whsle	65	398 016	30 544	6 578	574	64 584	18 286	21 375
42145	Medical, dental, & hospital equipment & supplies whsle	23	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	13	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	21 490	1 705	349	31	3 273	1 205	1 288
42152	Coal & other mineral & ore whsle ...	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	71	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	18	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	46	D	D	D	f	D	D	D

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BALANCE OF MONTGOMERY COUNTY, MD—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	25	D	D	D	c	D	D	D
42171	Hardware whsle	10	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	52	109 812	12 332	2 653	329	23 941	24 937	20 622
42183	Industrial machinery & equipment whsle	18	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	53	D	D	D	e	D	D	D
42193	Recyclable material whsle	5	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	19	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	15	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	197	D	D	D	g	D	D	D
4221	Paper & paper product whsle	29	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	18	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	8	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ...	10	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	10	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	20	D	D	D	c	D	D	D
4224	Grocery & related products whsle	50	146 532	11 892	2 591	425	25 503	7 269	9 599
42245	Confectionery whsle	6	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	16	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	16	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	7	145 936	3 237	737	61	9 875	7 311	3 403
42271	Petroleum bulk stations & terminals .	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	57	D	D	D	f	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	16	25 473	3 916	933	139	7 137	2 459	2 425
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	26	D	D	D	c	D	D	D

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BALANCE OF MONTGOMERY COUNTY, MD—Con.									
Manufacturers' sales branches and sales offices . . .									
		36	1 034 787	295 248	108 118	4 620	390 908	30 819	31 777
421	Wholesale trade, durable goods	29	D	D	D	h	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	h	D	D	D
4216	Electrical goods whsle	13	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		113	674 466	17 394	3 959	356	30 795	551	338
421	Wholesale trade, durable goods	89	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	24	155 626	4 388	1 051	122	8 463	73	70
42121	Furniture whsle	14	D	D	D	b	D	D	D
42122	Home furnishings whsle	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	a	D	D	D
4216	Electrical goods whsle	25	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	34 181	680	181	16	1 111	79	—
42169	Other electronic parts & equipment whsle	15	83 456	3 009	633	49	4 323	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	a	D	D	D
BALANCE OF PRINCE GEORGE'S COUNTY, MD									
42	Wholesale trade	585	5 924 524	430 923	102 472	11 478	818 078	422 908	414 222
421	Wholesale trade, durable goods	422	3 695 340	257 757	62 256	6 592	507 293	267 915	253 455
4211	Motor vehicle & motor vehicle parts & supplies whsle	63	1 467 372	43 153	10 734	1 231	133 129	111 966	98 096
42111	Automobile & other motor vehicle whsle	17	1 356 678	24 699	6 134	562	96 524	98 312	82 902
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	c	D	D	D
42113	Tire & tube whsle	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	26	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	34	D	D	D	e	D	D	D
42121	Furniture whsle	20	D	D	D	c	D	D	D
42122	Home furnishings whsle	14	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	23	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
42139	Other construction materials whsle	5	D	D	D	c	D	D	D

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	BALANCE OF PRINCE GEORGE'S COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	75	708 456	65 369	15 513	1 291	107 317	38 929	39 360
42141	Photographic equipment & supplies whsle	4	D	D	D	a	D	D	D
42142	Office equipment whsle	13	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	31	561 672	41 765	10 601	694	66 674	27 007	26 804
42144	Other commercial equipment whsle	13	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	34 677	3 919	832	124	7 190	3 696	3 304
42151	Metal service centers & offices	11	D	D	D	c	D	D	D
4216	Electrical goods whsle	57	533 077	38 532	9 955	885	64 363	24 616	24 789
42161	Electrical apparatus & equip, wiring supp, & const material whsle	23	205 842	13 071	2 997	321	22 093	13 824	13 548
42162	Electrical appliance, television & radio set whsle	5	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	29	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	50	D	D	D	f	D	D	D
42171	Hardware whsle	24	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	12	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	76	249 360	41 008	9 503	1 262	73 865	37 622	38 326
42181	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	26	D	D	D	e	D	D	D
42184	Industrial supplies whsle	16	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	18	D	D	D	f	D	D	D
4219	Miscellaneous durable goods whsle	32	D	D	D	e	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	163	2 229 184	173 166	40 216	4 886	310 785	154 993	160 767
4221	Paper & paper product whsle	30	D	D	D	f	D	D	D
42211	Printing & writing paper whsle	8	335 343	18 036	4 239	340	32 194	20 916	21 929
42212	Stationery & office supplies whsle	13	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	11	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	4	44 383	5 121	1 114	169	10 486	4 501	4 640
4224	Grocery & related products whsle	46	690 972	64 865	15 004	2 041	109 176	23 694	15 697
42243	Dairy products, (except dried or canned) whsle	4	37 069	4 614	1 002	177	8 562	1 139	1 054
42244	Poultry & poultry product whsle	3	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	e	D	D	D
42247	Meat & meat product whsle	4	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	21	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	21	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	15	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D

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	BALANCE OF PRINCE GEORGE'S COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	37	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	13	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	7	20 740	2 352	520	76	6 481	3 744	4 020
42299	Other miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
	Merchant wholesalers	501	4 441 952	360 277	83 347	9 890	705 145	382 508	373 046
421	Wholesale trade, durable goods	355	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	58	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	15	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	11	D	D	D	c	D	D	D
42113	Tire & tube whsle	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	26	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	29	D	D	D	e	D	D	D
42121	Furniture whsle	17	D	D	D	c	D	D	D
42122	Home furnishings whsle	12	57 185	8 412	1 983	227	16 514	4 366	4 429
4213	Lumber & other construction materials whsle	16	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	5	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	67	D	D	D	g	D	D	D
42142	Office equipment whsle	13	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	27	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	12	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	c	D	D	D
42151	Metal service centers & offices	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	30	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	47	D	D	D	f	D	D	D
42171	Hardware whsle	23	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	72	237 302	40 225	9 382	1 240	71 833	37 622	38 326
42181	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	24	57 449	8 700	2 110	347	16 454	6 070	6 455
42184	Industrial supplies whsle	15	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	18	D	D	D	f	D	D	D
4219	Miscellaneous durable goods whsle ...	26	D	D	D	e	D	D	D
42193	Recyclable material whsle	12	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	b	D	D	D

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BALANCE OF PRINCE GEORGE'S COUNTY, MD—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	146	D	D	D	h	D	D	D
4221	Paper & paper product whsle	27	D	D	D	f	D	D	D
42211	Printing & writing paper whsle	7	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	11	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	11	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	4	44 383	5 121	1 114	169	10 486	4 501	4 640
4224	Grocery & related products whsle	40	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	37 069	4 614	1 002	177	8 562	1 139	1 054
42244	Poultry & poultry product whsle	3	D	D	D	c	D	D	D
42247	Meat & meat product whsle	4	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	18	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	17	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	35	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	13	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		49	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	36	878 541	38 027	10 870	624	57 020	33 916	34 178
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	c	D	D	D
4216	Electrical goods whsle	14	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	11	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	f	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BALANCE OF PRINCE GEORGE'S COUNTY, MD—Con.									
	Agents, brokers, and commission merchants	35	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	31	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	a	D	D	D
42122	Home furnishings whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
BALANCE OF QUEEN ANNE'S COUNTY, MD									
42	Wholesale trade	71	208 971	14 270	3 190	526	29 892	12 988	13 809
421	Wholesale trade, durable goods	42	100 505	6 145	1 360	225	14 307	7 880	8 593
4212	Furniture & home furnishings whsle	6	D	D	D	D	D	D	D
42121	Furniture whsle	4	D	D	D	b	D	D	D
421210	Furniture whsle	4	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	6	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	108 466	8 125	1 830	301	15 585	5 108	5 216
4224	Grocery & related products whsle	15	74 706	4 389	946	209	8 609	2 547	2 825
42246	Fish & seafood whsle	9	56 245	3 747	822	182	6 602	2 314	2 571
422460	Fish & seafood whsle	9	56 245	3 747	822	182	6 602	2 314	2 571
42249	Other grocery & related products whsle	6	18 461	642	124	27	2 007	233	254
422490	Other grocery & related products whsle	6	18 461	642	124	27	2 007	233	254
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	53	149 279	11 944	2 672	472	25 114	12 956	13 674
421	Wholesale trade, durable goods	29	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
42121	Furniture whsle	2	D	D	D	b	D	D	D
421210	Furniture whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D

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BALANCE OF QUEEN ANNE'S COUNTY, MD—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	24	D	D	D	e	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
42246	Fish & seafood whsle	9	56 245	3 747	822	182	6 602	2 314	2 571
422460	Fish & seafood whsle	9	56 245	3 747	822	182	6 602	2 314	2 571
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices . .									
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
BALANCE OF ST. MARY'S COUNTY, MD									
42	Wholesale trade	27	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	18	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices . .									
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
BALANCE OF SOMERSET COUNTY, MD									
42	Wholesale trade	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices . .									
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D

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BALANCE OF TALBOT COUNTY, MD									
42	Wholesale trade	30	96 985	5 915	1 450	201	13 466	5 678	5 700
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
42144	Other commercial equipment whsle ..	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle	11	D	D	D	b	D	D	D
	Merchant wholesalers	26	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42144	Other commercial equipment whsle ..	1	D	D	D	a	D	D	D
BALANCE OF WASHINGTON COUNTY, MD									
42	Wholesale trade	77	621 092	34 661	7 802	1 217	66 998	33 264	39 276
421	Wholesale trade, durable goods	54	263 026	15 373	3 497	574	29 354	16 122	20 426
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	6	24 339	2 435	589	93	5 314	2 908	4 566
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	358 066	19 288	4 305	643	37 644	17 142	18 850
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	c	D	D	D

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BALANCE OF WASHINGTON COUNTY, MD—Con.									
	Merchant wholesalers	68	448 270	28 963	6 508	1 060	56 591	31 488	37 365
421	Wholesale trade, durable goods	47	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	6	24 339	2 435	589	93	5 314	2 908	4 566
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	f	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42241	General-line grocery whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
BALANCE OF WICOMICO COUNTY, MD									
42	Wholesale trade	43	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	28	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
	Merchant wholesalers	41	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	26	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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BALANCE OF WORCESTER COUNTY, MD									
42	Wholesale trade	41	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	10 248	907	198	36	1 555	2 855	4 147
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	4	10 248	907	198	36	1 555	2 855	4 147
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ...									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		2	D	D	D	a	D	D	D

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ABERDEEN, MD									
42	Wholesale trade .....	.3	.3	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
42144	Other commercial equipment whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42242	Packaged frozen food whsle	D	D	D	D	-	-	-	-
ANNAPOLIS, MD									
42	Wholesale trade	3.7	2.0	7.0	2.3	-	4.8	.4	.3
421	Wholesale trade, durable goods	4.8	2.5	9.5	3.0	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	-	50.8	-	50.8	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	-	-	-	-
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	-	-	-	-	-	-
4216	Electrical goods whsle	D	D	-	-	-	-	D	D
42169	Other electronic parts & equipment whsle	D	D	-	-	-	-	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	-	-	D	D
42171	Hardware whsle	D	D	-	-	-	-	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	D	D
42185	Service establishment equipment & supplies whsle	D	D	D	D	-	-	-	-
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	-	-	-	-	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42191	Sporting & recreational goods & supplies whsle	D	D	-	-	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.1	.2	.1	.3	D	D	-	-
4221	Paper & paper product whsle	D	D	-	-	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	-	-	-	-	-	-
42281	Beer & ale whsle	D	D	-	-	-	-	-	-
BALTIMORE, MD (IC)									
42	Wholesale trade	6.8	3.3	9.9	4.6	-	.5	.1	.1
421	Wholesale trade, durable goods	5.5	4.2	6.9	5.2	-	.5	.2	.2
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	D	D	-	-	-	-
421110	Automobile & other motor vehicle whsle	D	D	D	D	-	-	-	-
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	-	-	-	-
4211202	Motor vehicle supplies & new parts—jobbers	D	D	-	-	-	-	-	-
42113	Tire & tube whsle	D	D	D	D	-	-	-	-
421130	Tire & tube whsle	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
421140	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALTIMORE, MD (IC)—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	7.2	.1	7.2	.1	—	—	—	—
42121	Furniture whsle	—	—	—	—	—	—	—	—
421210	Furniture whsle	—	—	—	—	—	—	—	—
4212102	Office & business furniture whsle	—	—	—	—	—	—	—	—
42122	Home furnishings whsle	15.9	.3	15.9	.3	—	—	—	—
421220	Home furnishings whsle	15.9	.3	15.9	.3	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle . . . . .	.6	.4	.6	.4	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	25.0	2.8	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	D	D	—	—
421320	Brick, stone, & related construction materials whsle	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whsle	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle	45.4	—	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle	45.4	—	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	45.4	—	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	2.1	1.6	4.2	3.3	—	—	—	—
42142	Office equipment whsle	1.8	1.7	D	D	—	—	—	—
421420	Office equipment whsle	1.8	1.7	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	.7	—	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle . . . . .	.7	—	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	—	—	D	D	D	D	—	—
4214302	Computer software (packaged) whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	D	D	—	—
4214401	Restaurant & hotel equipment & supplies whsle	—	1.0	D	D	—	—	—	—
4214402	Store machines & equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	2.8	20.7	—	—	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	2.8	20.7	—	—	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	—	—	—	—	—	—
42146	Ophthalmic goods whsle	—	—	—	—	—	—	—	—
421460	Ophthalmic goods whsle	—	—	—	—	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	5.5	6.9	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	D	D	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
4215201	Coal whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle . . . . .	.2	2.9	.4	5.3	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	4.7	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	—	4.7	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	D	D	—	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALTIMORE, MD (IC)—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	6.7	3.4	7.2	3.2	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	9.6	6.8	9.6	6.8	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	9.6	6.8	9.6	6.8	—	—	—	—
42183	Industrial machinery & equipment whsle	7.9	4.0	8.5	4.4	—	—	D	D
421830	Industrial machinery & equipment whsle	7.9	4.0	8.5	4.4	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	—	—	—	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	—	—	—	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	7.0	—	7.9	—	—	—	—	—
4218304	Metalworking machinery & equipment whsle	26.2	—	26.2	—	—	—	—	—
4218305	Materials handling equipment whsle	2.1	27.8	2.1	27.8	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	1.7	1.7	1.8	—	—	—	—	—
421840	Industrial supplies whsle	1.7	1.7	1.8	—	—	—	—	—
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle	—	—	—	—	—	—	—	—
4218404	Industrial containers & supplies whsle	—	3.6	D	D	—	—	—	—
4218406	Other industrial supplies whsle	5.1	—	5.1	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	1.4	—	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	13.4	2.1	D	D	—	—	—	—
421930	Recyclable material whsle	13.4	2.1	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	3.9	—	3.9	—	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	7.7	2.7	12.8	4.1	—	.5	—	—
4221	Paper & paper product whsle	D	D	4.7	.3	—	—	D	D
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	1.7	.1	D	D	—	—	D	D
422130	Industrial & personal service paper whsle	1.7	.1	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	—	—	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALTIMORE, MD (IC)—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	2.2	.8	D	D	D	D	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	D	D	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	D	D	—	—
4223101	Piece goods—jobbers	D	D	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	9.5	—	9.5	—	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	9.5	—	9.5	—	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	2.3	1.7	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	2.3	1.7	D	D	—	—	—	—
4224	Grocery & related products whsle	30.9	6.0	37.3	7.2	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	82.1	—	82.1	—	—	—	—	—
422440	Poultry & poultry product whsle	82.1	—	82.1	—	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	82.1	—	82.1	—	—	—	—	—
42245	Confectionery whsle . . . . .	.6	.1	D	D	—	—	—	—
422450	Confectionery whsle . . . . .	.6	.1	D	D	—	—	—	—
42247	Meat & meat product whsle . . . . .	.3	—	.3	—	—	—	—	—
422470	Meat & meat product whsle . . . . .	.3	—	.3	—	—	—	—	—
42248	Fresh fruit & vegetable whsle	44.5	29.6	44.5	29.6	—	—	—	—
422480	Fresh fruit & vegetable whsle	44.5	29.6	44.5	29.6	—	—	—	—
42249	Other grocery & related products whsle	D	D	70.2	9.8	—	—	D	D
422490	Other grocery & related products whsle	D	D	70.2	9.8	—	—	D	D
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	1.2	12.7	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	1.0	—	—	—	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	1.0	—	—	—	—	—	—	—
42269	Other chemical & allied products whsle	1.3	16.8	D	D	—	—	—	—
422690	Other chemical & allied products whsle	1.3	16.8	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	.5	—	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1.9	—	—	—	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1.9	—	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	.4	.1	.4	.1	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	—	.1	D	D	—	—	—	—
422910	Farm supplies whsle	—	.1	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	—	—	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	9.8	4.2	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	9.8	4.2	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	—	9.2	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle	—	9.2	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle	—	9.2	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BEL AIR, MD									
42	Wholesale trade .....	.4	10.5	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	.7	16.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	D	D
42151	Metal service centers & offices	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	—	—	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	D	D	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	—	—	—	—	—	—
BERLIN, MD									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
BERWYN HEIGHTS, MD									
42	Wholesale trade	D	D	—	—	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	—	—	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	D	D
BLADENSBURG, MD									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
BOWIE, MD									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	D	D
42144	Other commercial equipment whsle	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	D	D
42171	Hardware whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	—	—	D	D	D	D
42244	Poultry & poultry product whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
BRENTWOOD, MD									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
BRUNSWICK, MD									
42	Wholesale trade	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CAMBRIDGE, MD									
42	Wholesale trade	7.7	.9	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
CAPITOL HEIGHTS, MD									
42	Wholesale trade	3.3	19.5	3.3	19.5	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
CHESTERTOWN, MD									
42	Wholesale trade	—	2.1	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
CHEVERLY, MD									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
COLLEGE PARK, MD									
42	Wholesale trade	D	D	50.5	11.5	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	D	D	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	—	—	D	D	—	—
CRISFIELD, MD									
42	Wholesale trade	—	.9	—	.9	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
CUMBERLAND, MD									
42	Wholesale trade	4.2	6.3	D	D	D	D	—	—
421	Wholesale trade, durable goods	9.7	12.3	9.7	12.3	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.5	2.2	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
DENTON, MD									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
EASTON, MD									
42	Wholesale trade	15.5	.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle	5.5	—	D	D	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
ELKTON, MD									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42259	Other farm product raw material whsle	D	D	—	—	—	—	D	D
FEDERALSBURG, MD									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
FOREST HEIGHTS, MD									
42	Wholesale trade	D	D	D	D	—	—	—	—
FREDERICK, MD									
42	Wholesale trade	1.1	1.5	1.4	1.4	D	D	D	D
421	Wholesale trade, durable goods	1.0	1.5	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3.2	.8	3.2	.8	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	.5	1.4	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.1	—	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	FREDERICK, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.8	1.6	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	D	D	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
	FROSTBURG, MD								
42	Wholesale trade .....	.3	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
	FRUITLAND, MD								
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	GAITHERSBURG, MD								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	D	D	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	.7	2.4	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4222	Drugs, & druggists' sundries whsle	—	—	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	—	—	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
	GLENARDEN, MD								
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
	GREENBELT, MD								
42	Wholesale trade .....	.8	.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
HAGERSTOWN, MD									
42	Wholesale trade .....	.6	5.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	-	-	D	D	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	-	-	D	D	-	-
4216	Electrical goods whsle	D	D	D	D	-	-	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	-	-	-	-	-	-	-	-
42184	Industrial supplies whsle	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42193	Recyclable material whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
HAMPSTEAD, MD *									
42	Wholesale trade	D	-	D	-	-	-	-	-
HAMPSTEAD, MD (CARROLL COUNTY PART) *									
42	Wholesale trade	D	-	D	-	-	-	-	-
HAVRE DE GRACE, MD									
42	Wholesale trade .....	.3	1.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	-	-	D	D	-	-
4224	Grocery & related products whsle	D	D	-	-	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
HYATTSVILLE, MD									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
INDIAN HEAD, MD									
42	Wholesale trade	D	D	D	D	-	-	-	-
LA PLATA, MD									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	LAUREL, MD								
42	Wholesale trade	1.4	8.6	4.0	3.1	—	75.6	—	—
421	Wholesale trade, durable goods	D	D	.2	3.0	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	D	D
42212	Stationery & office supplies whsle	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
	MANCHESTER, MD								
42	Wholesale trade	D	D	D	D	—	—	—	—
	MOUNT AIRY, MD *								
42	Wholesale trade	2.3	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	MOUNT AIRY, MD (CARROLL COUNTY PART) *								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	MOUNT AIRY, MD (FREDERICK COUNTY PART) *								
42	Wholesale trade	D	D	D	D	—	—	—	—
	MOUNT RAINIER, MD								
42	Wholesale trade	D	D	D	D	—	—	—	—
	NEW CARROLLTON, MD								
42	Wholesale trade	D	D	D	D	—	—	D	D
	OCEAN CITY, MD								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	POCOMOKE CITY, MD								
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
	POOLESVILLE, MD								
42	Wholesale trade	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	RIVERDALE, MD								
42	Wholesale trade	D	D	D	D	-	-	-	-
	ROCKVILLE, MD								
42	Wholesale trade	1.5	.8	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	-	-
42111	Automobile & other motor vehicle whsle	D	D	-	-	D	D	-	-
4212	Furniture & home furnishings whsle	D	D	D	D	-	-	-	-
42121	Furniture whsle	D	D	D	D	-	-	-	-
42122	Home furnishings whsle	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	-	-
42142	Office equipment whsle	D	D	D	D	-	-	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
42144	Other commercial equipment whsle	D	D	-	-	-	-	-	-
4216	Electrical goods whsle	D	D	D	D	-	-	-	-
42169	Other electronic parts & equipment whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
	SALISBURY, MD								
42	Wholesale trade	9.9	1.0	D	D	D	D	D	D
421	Wholesale trade, durable goods	11.0	5.1	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	-	-	-	-	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	-	-	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	9.6	-	14.2	-	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
42213	Industrial & personal service paper whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	D	D	-	-
42244	Poultry & poultry product whsle	D	D	D	D	-	-	-	-
42248	Fresh fruit & vegetable whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	-	-	D	D	D	D	-	-
4227	Petroleum & petroleum products whsle	-	-	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	-	-	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	D	D
42291	Farm supplies whsle	D	D	-	-	-	-	-	-
	SYKESVILLE, MD								
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	-	-	-	-	-	-
4224	Grocery & related products whsle	D	D	-	-	-	-	-	-
	TAKOMA PARK, MD *								
42	Wholesale trade	2.2	44.2	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	-	-	-	-	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
TAKOMA PARK, MD (MONTGOMERY COUNTY PART) *									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
TAKOMA PARK, MD (PRINCE GEORGE'S COUNTY PART) *									
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
TANEYTOWN, MD									
42	Wholesale trade	6.2	—	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
THURMONT, MD									
42	Wholesale trade	8.1	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
WESTMINSTER, MD									
42	Wholesale trade	1.1	11.7	D	D	D	D	—	—
421	Wholesale trade, durable goods	1.9	20.5	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
BALANCE OF ALLEGANY COUNTY, MD									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	D	D	—	—
42113	Tire & tube whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF ANNE ARUNDEL COUNTY, MD								
42	Wholesale trade	8.5	2.3	12.5	2.0	—	3.6	—	.7
421	Wholesale trade, durable goods	10.8	2.1	15.6	1.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121	Furniture whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	D	D	D	D	—	—
4213	Lumber & other construction materials whsle	13.2	2.3	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	D	D
42171	Hardware whsle	D	D	—	1.9	D	D	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	.7	.3	8.9	4.1	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	.6	5.9
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.2	5.0	.2	5.9	D	D	D	D
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	3.1	.9	2.7	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	1.0
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	7.6	5.5	—	—	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF ANNE ARUNDEL COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . .	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	—	1.5	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	D	D	—	—	D	D
42299	Other miscellaneous nondurable goods whsle . .	D	D	D	D	—	—	D	D
	BALANCE OF BALTIMORE COUNTY, MD								
42	Wholesale trade	2.2	2.4	4.5	4.0	—	1.0	.3	.9
421	Wholesale trade, durable goods	2.0	2.6	3.4	3.5	—	1.8	.5	.8
4211	Motor vehicle & motor vehicle parts & supplies whsle	6.1	2.1	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	2.7	.7	2.7	.7	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	D	D
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	D	D
42121	Furniture whsle	D	D	D	D	—	—	D	D
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	10.6	.6	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	12.4	.4	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	2.7	8.4	4.3	8.8	D	D	D	D
42142	Office equipment whsle . . . . .	.1	9.6	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	1.1	6.3	1.5	5.7	D	D	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	.2	.2	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	D	D	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	1.2	1.3	3.0	2.3	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2.0	5.6	5.7	13.2	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	.3	7.6	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	.4	7.0	D	D	—	—	D	D
42174	Refrigeration equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.3	1.2	1.8	1.7	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	D	D	D	D	—	—
42182	Farm & garden machinery & equipment whsle . .	D	D	—	—	—	—	D	D
42183	Industrial machinery & equipment whsle	3.6	3.4	D	D	—	—	D	D
42184	Industrial supplies whsle	2.6	1.7	5.1	.1	D	D	D	D
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF BALTIMORE COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whsle .....	.1	.2	D	D	—	—	—	—
42193	Recyclable material whsle .....	.5	1.0	.5	1.0	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.3	2.0	6.9	5.0	—	.3	.1	1.0
4221	Paper & paper product whsle	4.2	4.3	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	32.6	7.7	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	D	D	—	—
4222	Drugs, & druggists' sundries whsle	2.0	.4	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	2.0	.4	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	7.6	17.5	9.9	22.8	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	3.4	—	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	6.2	29.6	D	D	—	—	—	—
4224	Grocery & related products whsle	1.3	.7	6.5	1.4	—	.1	—	1.2
42242	Packaged frozen food whsle	D	D	—	—	—	—	D	D
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	.1	.1	.7	.4	—	.1	—	—
4226	Chemical & allied products whsle	1.0	5.7	1.8	9.4	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	—	12.4	—	—	—	—	D	D
42269	Other chemical & allied products whsle	1.4	3.1	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	1.1	21.3	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
	BALANCE OF CALVERT COUNTY, MD								
42	Wholesale trade	9.7	2.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
	BALANCE OF CAROLINE COUNTY, MD								
42	Wholesale trade	D	D	2.1	.8	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
42291	Farm supplies whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF CARROLL COUNTY, MD									
42	Wholesale trade	6.9	1.1	9.0	1.1	D	D	D	D
421	Wholesale trade, durable goods	4.0	1.7	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
	whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.3	1.1	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	3.6	1.2	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	11.4	.1	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
BALANCE OF CECIL COUNTY, MD									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
	whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies								
	whsle	D	D	—	—	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
BALANCE OF CHARLES COUNTY, MD									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies								
	whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies								
	whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—

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Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF DORCHESTER COUNTY, MD								
42	Wholesale trade	1.2	8.1	D	D	D	D	-	-
421	Wholesale trade, durable goods	-	-	-	-	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	2.3	15.8	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42246	Fish & seafood whsle	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	-	25.9	-	25.9	-	-	-	-
	BALANCE OF FREDERICK COUNTY, MD								
42	Wholesale trade	4.9	7.9	5.6	8.6	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42246	Fish & seafood whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	-	D	D	-	-	-	-
	BALANCE OF GARRETT COUNTY, MD								
42	Wholesale trade	3.0	3.8	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
421110	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	10.9	1.6	10.9	1.6	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	-	-	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	-	-	-	-	-	-
421990	Other miscellaneous durable goods whsle	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	-	-	-	-
42271011	Petroleum bulk stations (except LP)	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	-	-	-	-	-	-

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF HARFORD COUNTY, MD									
42	Wholesale trade	8.3	1.8	11.3	2.3	—	.9	.4	—
421	Wholesale trade, durable goods	16.9	3.5	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	37.5	1.8	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
4216	Electrical goods whse	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	17.7	2.7	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whse ..	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse	1.5	3.1	D	D	—	—	D	D
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.2	.9	D	D	D	D	—	—
4224	Grocery & related products whse	D	D	D	D	—	—	—	—
42241	General-line grocery whse	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whse	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whse	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whse ..	D	D	D	D	—	—	—	—
BALANCE OF HOWARD COUNTY, MD									
42	Wholesale trade	1.1	3.0	2.0	3.6	—	4.5	.1	.2
421	Wholesale trade, durable goods	1.2	3.7	2.2	4.3	—	6.3	.1	—
4211	Motor vehicle & motor vehicle parts & supplies whse .....	.9	.1	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whse	D	D	D	D	—	—	D	D
4211101	Automobile & motorcycle whse	D	D	—	—	—	—	D	D
42112	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whse ...	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse	5.2	.1	D	D	—	—	D	D
42121	Furniture whse	D	D	—	—	—	—	D	D
421210	Furniture whse	D	D	—	—	—	—	D	D
4212101	Household & lawn furniture whse	D	D	—	—	—	—	—	—
4212102	Office & business furniture whse	D	D	—	—	—	—	D	D
42122	Home furnishings whse	D	D	D	D	—	—	—	—
421220	Home furnishings whse	D	D	D	D	—	—	—	—
4212203	Floor coverings whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	5.5	3.2	6.9	2.3	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whse	—	4.6	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse	—	4.6	D	D	—	—	—	—
4213102	Lumber with yard whse	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whse	D	D	D	D	—	—	D	D
421330	Roofing, siding, & insulation material whse ..	D	D	D	D	—	—	D	D
4213301	Roofing, siding, & insulation material whse	D	D	D	D	—	—	D	D
42139	Other construction materials whse	D	D	D	D	—	—	—	—
421390	Other construction materials whse	D	D	D	D	—	—	—	—
4213902	Other construction materials whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF HOWARD COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	.9	8.9	1.1	7.1	—	28.2	—	—
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	2.6	15.8	3.5	20.9	—	—	D	D
421430	Computer & computer peripheral equipment & software whsle	2.6	15.8	3.5	20.9	—	—	D	D
4214301	Computer & peripheral equipment whsle	D	D	—	—	—	—	D	D
42143011	Computers & peripheral equipment for resale	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	D	D	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
4214402	Store machines & equipment whsle	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	.1	5.5	.1	1.5	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	.1	5.5	.1	1.5	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	D	D
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	—	—	—	—	D	D
421520	Coal & other mineral & ore whsle	D	D	—	—	—	—	D	D
4216	Electrical goods whsle . . . . .	.3	3.6	1.1	5.9	—	3.5	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.7	.5	—	—	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.7	.5	—	—	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	.1	1.0	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	.3	6.7	.7	9.6	D	D	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	—	9.4	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	—	9.4	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF HOWARD COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	1.3	1.5	1.6	1.3	—	3.4	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	—	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	.6	1.2	.7	.5	—	—	D	D
421830	Industrial machinery & equipment whsle . . . . .	.6	1.2	.7	.5	—	—	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	—	—	D	D	—	—	D	D
4218304	Metalworking machinery & equipment whsle	—	—	D	D	—	—	—	—
4218305	Materials handling equipment whsle	4.0	.5	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	.2	1.2	D	D	—	—	—	—
42184	Industrial supplies whsle	7.3	—	12.9	.1	—	—	D	D
421840	Industrial supplies whsle	7.3	—	12.9	.1	—	—	D	D
4218403	Welding supplies whsle	D	D	—	—	—	—	D	D
4218406	Other industrial supplies whsle	12.5	—	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	3.0	—	3.0	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	3.0	—	3.0	—	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.0	2.2	1.8	2.9	—	2.6	—	.3
4221	Paper & paper product whsle	—	2.3	D	D	—	—	—	—
42211	Printing & writing paper whsle	—	—	D	D	—	—	—	—
422110	Printing & writing paper whsle	—	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle	—	.3	D	D	—	—	—	—
422120	Stationery & office supplies whsle	—	.3	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	—	11.4	—	11.4	—	—	—	—
422130	Industrial & personal service paper whsle	—	11.4	—	11.4	—	—	—	—
4223	Apparel, piece goods, & notions whsle . . . . .	.7	4.6	.8	4.9	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle . . . . .	.9	1.1	2.2	2.3	—	.7	—	—
42241	General-line grocery whsle	—	—	—	—	—	—	—	—
422410	General-line grocery whsle	—	—	—	—	—	—	—	—
4224103	Other general-line grocery whsle	—	—	—	—	—	—	—	—
42242	Packaged frozen food whsle	—	.7	—	2.9	D	D	D	D
422420	Packaged frozen food whsle	—	.7	—	2.9	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	—	5.3	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	—	5.3	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	—	5.3	D	D	—	—	—	—
42245	Confectionery whsle . . . . .	.3	—	D	D	—	—	D	D
422450	Confectionery whsle . . . . .	.3	—	D	D	—	—	D	D
42246	Fish & seafood whsle	5.7	—	5.7	—	—	—	—	—
422460	Fish & seafood whsle	5.7	—	5.7	—	—	—	—	—
42247	Meat & meat product whsle	4.3	—	D	D	—	—	—	—
422470	Meat & meat product whsle	4.3	—	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF HOWARD COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	D	D	D	D	—	—	D	D
422490	Other grocery & related products whsle	D	D	D	D	—	—	D	D
4224902	Bread & baked goods whsle	D	D	D	D	D	D	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224905	Food & beverage basic materials whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle .....	.9	3.3	D	D	D	D	—	—
4226	Chemical & allied products whsle .....	.7	18.6	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle	—	.3	—	.3	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	—	.3	—	.3	—	—	—	—
42269	Other chemical & allied products whsle	1.1	28.0	D	D	D	D	—	—
422690	Other chemical & allied products whsle	1.1	28.0	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	1.8	.2	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	1.8	.2	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	1.8	.2	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	BALANCE OF KENT COUNTY, MD								
42	Wholesale trade	2.2	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
	BALANCE OF MONTGOMERY COUNTY, MD								
42	Wholesale trade	3.2	1.8	4.8	2.4	—	.7	.3	.6
421	Wholesale trade, durable goods	2.3	1.6	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	.4
42121	Furniture whsle	D	D	D	D	—	—	D	D
42122	Home furnishings whsle	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	3.7	1.2	8.3	2.2	D	D	D	D
42141	Photographic equipment & supplies whsle	—	8.8	—	—	—	—	—	—
42142	Office equipment whsle	D	D	10.4	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	3.3	1.0	9.3	2.3	D	D	D	D
42144	Other commercial equipment whsle	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	2.7	.3	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	—	31.2	—	31.2	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	.5	2.6	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.2	1.4	D	D	D	D	—	—
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	.5	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF MONTGOMERY COUNTY, MD—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	3.2	2.4	D	D	D	D
42182	Farm & garden machinery & equipment whsle	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	—	1.5	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	7.0	2.7	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	.9	1.9	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	13.0	.3	26.4	.6	D	D	D	D
42245	Confectionery whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4226	Chemical & allied products whsle .....	.3	23.6	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	4.6	—	4.6	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	3.1	16.2	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF PRINCE GEORGE'S COUNTY, MD								
42	Wholesale trade	6.5	1.5	8.6	1.9	D	D	D	D
421	Wholesale trade, durable goods	3.4	2.4	D	D	—	.5	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	1.0	.6	D	D	D	D	D	D
42111	Automobile & other motor vehicle whse .....	.3	.1	D	D	D	D	D	D
42112	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	—	—
42113	Tire & tube whse	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse	D	D	D	D	—	—	D	D
42121	Furniture whse	D	D	D	D	—	—	—	—
42122	Home furnishings whse	D	D	—	.2	—	—	D	D
4213	Lumber & other construction materials whse	D	D	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whse	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whse	D	D	D	D	—	—	—	—
42139	Other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse .....	.5	4.2	D	D	D	D	—	—
42141	Photographic equipment & supplies whse	D	D	—	—	—	—	—	—
42142	Office equipment whse	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse .....	.3	.6	D	D	D	D	—	—
42144	Other commercial equipment whse	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	4.9	—	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whse .....	.3	1.7	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse .....	.8	3.3	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whse	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whse	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	D	D	—	—	D	D
42171	Hardware whse	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whse	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	8.7	1.2	8.8	.5	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whse	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse	D	D	9.2	2.2	—	—	—	—
42184	Industrial supplies whse	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whse	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	D	D	—	—
42193	Recyclable material whse	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse	D	D	D	D	D	D	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF PRINCE GEORGE'S COUNTY, MD—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	11.6	.1	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	—	—
42211	Printing & writing paper whsle.....	—	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	56.4	—	56.4	—	—	—	—	—
4224	Grocery & related products whsle	30.3	.1	D	D	D	D	—	—
42243	Dairy products, (except dried or canned) whsle	12.2	—	12.2	—	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	—	—	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
	BALANCE OF QUEEN ANNE'S COUNTY, MD								
42	Wholesale trade	6.6	.8	9.2	1.0	D	D	D	D
421	Wholesale trade, durable goods	5.8	1.7	D	D	—	—	D	D
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	7.4	—	D	D	—	—	—	—
4224	Grocery & related products whsle	2.9	—	D	D	—	—	—	—
42246	Fish & seafood whsle	3.8	—	3.8	—	—	—	—	—
422460	Fish & seafood whsle	3.8	—	3.8	—	—	—	—	—
42249	Other grocery & related products whsle	—	—	—	—	—	—	—	—
422490	Other grocery & related products whsle	—	—	—	—	—	—	—	—
4226	Chemical & allied products whsle.....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF ST. MARY'S COUNTY, MD									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BALANCE OF SOMERSET COUNTY, MD									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
BALANCE OF TALBOT COUNTY, MD									
42	Wholesale trade	2.7	18.9	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	D	D
42144	Other commercial equipment whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
BALANCE OF WASHINGTON COUNTY, MD									
42	Wholesale trade	1.7	.5	2.3	.7	D	D	D	D
421	Wholesale trade, durable goods	3.6	.9	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	11.2	4.4	11.2	4.4	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	.2	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
BALANCE OF WICOMICO COUNTY, MD									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF WORCESTER COUNTY, MD								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	20.7	—	20.7	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

WHOLESALE TRADE

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

OPERATING EXPENSES (\$1,000)

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Appendix B.

NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestic, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods
7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

MARYLAND

Hampstead is in Baltimore and Carroll Counties.

Mount Airy is in Carroll and Frederick Counties.

Takoma Park is in Montgomery and Prince George's Counties.

Appendix E. Metropolitan Areas

MARYLAND

Baltimore, MD PMSA

Anne Arundel County, MD
Baltimore County, MD
Carroll County, MD
Harford County, MD
Howard County, MD
Queen Anne's County, MD
Baltimore, MD (IC)

Cumberland, MD—WV MSA

Allegany County, MD
Mineral County, WV

Hagerstown, MD PMSA

Washington County, MD

Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA

Atlantic—Cape May, NJ PMSA
Atlantic County, NJ
Cape May County, NJ
Philadelphia, PA—NJ PMSA
Burlington County, NJ
Camden County, NJ
Gloucester County, NJ
Salem County, NJ
Bucks County, PA
Chester County, PA
Delaware County, PA
Montgomery County, PA
Philadelphia County, PA
Vineland—Millville—Bridgeton, NJ PMSA
Cumberland County, NJ
Wilmington—Newark, DE—MD PMSA
New Castle County, DE
Cecil County, MD

Washington, DC—MD—VA—WV PMSA

District of Columbia, DC
Calvert County, MD
Charles County, MD
Frederick County, MD
Montgomery County, MD
Prince George's County, MD
Arlington County, VA
Clarke County, VA
Culpeper County, VA
Fairfax County, VA
Fauquier County, VA
King George County, VA
Loudoun County, VA
Prince William County, VA
Spotsylvania County, VA
Stafford County, VA
Warren County, VA
Alexandria, VA (IC)
Fairfax, VA (IC)
Falls Church, VA (IC)
Fredericksburg, VA (IC)
Manassas, VA (IC)
Manassas Park, VA (IC)
Berkeley County, WV
Jefferson County, WV

Washington—Baltimore, DC—MD—VA—WV CMSA

Baltimore, MD PMSA
Anne Arundel County, MD
Baltimore County, MD
Carroll County, MD
Harford County, MD

**Washington—Baltimore, DC—MD—VA—WV
CMSA—Con.**

Baltimore, MD PMSA—Con.

Howard County, MD

Queen Anne's County, MD

Baltimore, MD (IC)

Hagerstown, MD PMSA

Washington County, MD

Washington, DC—MD—VA—WV PMSA

District of Columbia, DC

Calvert County, MD

Charles County, MD

Frederick County, MD

Montgomery County, MD

Prince George's County, MD

Arlington County, VA

Clarke County, VA

Culpeper County, VA

Fairfax County, VA

Fauquier County, VA

**Washington—Baltimore, DC—MD—VA—WV
CMSA—Con.**

Washington, DC—MD—VA—WV PMSA—Con.

King George County, VA

Loudoun County, VA

Prince William County, VA

Spotsylvania County, VA

Stafford County, VA

Warren County, VA

Alexandria, VA (IC)

Fairfax, VA (IC)

Falls Church, VA (IC)

Fredericksburg, VA (IC)

Manassas, VA (IC)

Manassas Park, VA (IC)

Berkeley County, WV

Jefferson County, WV

Wilmington—Newark, DE—MD PMSA

New Castle County, DE

Cecil County, MD

