

Wyoming

1997

Issued March 2000

EC97W42A-WY(RV)

1997 Economic Census

Wholesale Trade

Geographic Area Series



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
WYOMING									
42	Wholesale trade	800	2 547 065	161 855	38 226	5 761	323 739	234 190	276 135
	Wholesaler distributors and jobbers	663	1 945 832	133 734	31 036	4 763	262 973	190 324	229 463
	Importers	7	17 442	1 648	531	57	2 639	3 024	2 948
	Exporters	1	D	D	D	a	D	D	D
	Country grain elevators	7	19 679	492	95	24	1 255	4 930	4 212
	Assemblers of farm products, except country grain elevators	5	D	D	D	b	D	D	D
	Sales branches (with stock)	74	234 429	16 533	4 068	508	36 849	34 085	37 415
	Sales offices (without stock)	18	39 112	4 805	1 275	105	10 141	—	—
	Auction companies	7	249 281	2 084	701	206	4 850	—	—
	Brokers	1	D	D	D	a	D	D	D
	Commission merchants	5	D	D	D	a	D	D	D
	Export agents	1	D	D	D	a	D	D	D
	Manufacturers' agents	11	24 616	1 749	369	45	2 957	873	980
421	Wholesale trade, durable goods	477	975 735	106 574	25 120	3 483	195 251	157 685	171 817
4211	Motor vehicle & motor vehicle parts & supplies whsle	45	102 280	11 185	2 582	420	18 580	15 797	16 153
42111	Automobile & other motor vehicle whsle	10	32 903	3 392	719	148	5 387	4 805	4 373
421110	Automobile & other motor vehicle whsle	10	32 903	3 392	719	148	5 387	4 805	4 373
42112	Motor vehicle supplies & new parts whsle	14	30 422	4 066	908	119	6 571	5 943	6 372
421120	Motor vehicle supplies & new parts whsle	14	30 422	4 066	908	119	6 571	5 943	6 372
4211202	Motor vehicle supplies & new parts—jobbers	11	D	D	D	b	D	D	D
42113	Tire & tube whsle	6	D	D	D	b	D	D	D
421130	Tire & tube whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	15	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	15	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	5	2 779	576	124	39	1 072	368	374
42121	Furniture whsle	3	D	D	D	a	D	D	D
421210	Furniture whsle	3	D	D	D	a	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
421220	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	19	54 515	3 092	612	94	6 547	1 938	2 217
42131	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	5	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	5	1 966	383	74	29	905	30	132
421320	Brick, stone, & related construction materials whsle	5	1 966	383	74	29	905	30	132
42139	Other construction materials whsle ...	3	D	D	D	a	D	D	D
421390	Other construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	48	58 621	10 288	2 522	387	17 715	4 816	5 033
42142	Office equipment whsle	21	26 276	6 290	1 560	221	9 210	3 363	3 355
421420	Office equipment whsle	21	26 276	6 290	1 560	221	9 210	3 363	3 355
42143	Computer & computer peripheral equipment & software whsle	5	5 601	876	220	34	1 728	369	412
421430	Computer & computer peripheral equipment & software whsle	5	5 601	876	220	34	1 728	369	412
42144	Other commercial equipment whsle .	5	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	4	1 162	399	111	31	541	161	165
421460	Ophthalmic goods whsle	4	1 162	399	111	31	541	161	165
42149	Other professional equipment & supplies whsle	7	5 585	647	154	27	980	338	521
421490	Other professional equipment & supplies whsle	7	5 585	647	154	27	980	338	521
4215	Metal & mineral (except petroleum) whsle	22	39 462	3 528	815	123	7 436	3 362	4 189
42151	Metal service centers & offices	16	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	16	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	15	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	12	25 951	1 691	397	58	3 727	3 138	3 938
42152	Coal & other mineral & ore whsle ...	6	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .	6	D	D	D	b	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
WYOMING—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	27	36 035	3 091	723	123	5 558	4 603	4 615
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13	28 308	2 249	498	82	3 940	3 912	3 916
421610	Electrical apparatus & equip, wiring supp, & const material whsle	13	28 308	2 249	498	82	3 940	3 912	3 916
42169	Other electronic parts & equipment whsle	14	7 727	842	225	41	1 618	691	699
421690	Other electronic parts & equipment whsle	14	7 727	842	225	41	1 618	691	699
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	15 578	1 866	467	87	3 713	3 052	3 066
42171	Hardware whsle	10	6 568	967	254	43	1 793	1 705	1 589
421710	Hardware whsle	10	6 568	967	254	43	1 793	1 705	1 589
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	5 185	473	105	24	1 047	790	860
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	5 185	473	105	24	1 047	790	860
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	a	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	a	D	D	D
42174	Refrigeration equipment & supplies whsle	2	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	254	634 904	69 986	16 487	2 047	127 813	119 801	132 500
42181	Construction & mining (except petroleum) machinery & equip whsle	29	200 935	23 621	5 644	531	35 798	44 022	47 369
421810	Construction & mining (except petroleum) machinery & equip whsle	29	200 935	23 621	5 644	531	35 798	44 022	47 369
42182	Farm & garden machinery & equipment whsle	29	71 120	6 243	1 479	265	11 919	18 483	19 623
421820	Farm & garden machinery & equipment whsle	29	71 120	6 243	1 479	265	11 919	18 483	19 623
4218201	Farm machinery & equipment—farm dealers	22	53 676	5 197	1 235	224	9 659	16 781	17 919
4218202	Farm machinery & equipment—whsle distributors	7	17 444	1 046	244	41	2 260	1 702	1 704
42183	Industrial machinery & equipment whsle	142	278 156	29 177	6 896	851	57 561	43 517	49 980
421830	Industrial machinery & equipment whsle	142	278 156	29 177	6 896	851	57 561	43 517	49 980
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	19 563	2 974	860	94	5 480	3 396	3 937
4218303	General-purpose industrial machinery & equipment whsle	20	27 908	4 806	1 051	161	7 826	3 502	3 738
4218305	Materials handling equipment whsle	9	27 002	2 040	457	61	3 937	3 295	4 137
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	99	197 445	18 828	4 435	513	39 241	32 147	37 404
42184	Industrial supplies whsle	39	75 054	9 068	1 996	316	18 944	12 559	14 310
421840	Industrial supplies whsle	39	75 054	9 068	1 996	316	18 944	12 559	14 310
4218401	General-line industrial supplies whsle	6	10 113	1 494	301	47	2 688	2 235	2 257
4218402	Mechanical power transmission supplies whsle	9	35 563	3 270	748	120	7 092	6 162	7 212
4218403	Welding supplies whsle	15	19 664	3 273	745	111	6 324	3 155	3 746
42185	Service establishment equipment & supplies whsle	13	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	13	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	38	31 561	2 962	788	163	6 817	3 948	3 670
42191	Sporting & recreational goods & supplies whsle	6	3 365	274	53	17	922	686	684
421910	Sporting & recreational goods & supplies whsle	6	3 365	274	53	17	922	686	684
42192	Toy & hobby goods & supplies whsle	4	D	D	D	a	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	a	D	D	D
42193	Recyclable material whsle	15	15 922	1 714	390	101	4 120	1 337	1 458
421930	Recyclable material whsle	15	15 922	1 714	390	101	4 120	1 337	1 458
4219301	Iron & steel scrap processors & dealers	11	13 071	1 441	332	83	3 477	1 246	1 364

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	WYOMING—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	3	482	76	25	10	131	74	76
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	3	482	76	25	10	131	74	76
42199	Other miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	323	1 571 330	55 281	13 106	2 278	128 488	76 505	104 318
4221	Paper & paper product whsle	13	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	a	D	D	D
422110	Printing & writing paper whsle	1	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle . . .	11	7 488	1 104	284	57	1 960	996	935
422120	Stationery & office supplies whsle . .	11	7 488	1 104	284	57	1 960	996	935
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	13	22 491	3 603	947	117	7 552	5 402	5 548
42221	Drugs, & druggists' sundries whsle . .	13	22 491	3 603	947	117	7 552	5 402	5 548
422210	Drugs, & druggists' sundries whsle	13	22 491	3 603	947	117	7 552	5 402	5 548
4223	Apparel, piece goods, & notions whsle . .	7	6 765	1 034	220	50	2 566	1 252	1 290
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	75	115 642	11 447	2 380	490	26 654	4 746	17 987
42241	General-line grocery whsle	3	D	D	D	a	D	D	D
422410	General-line grocery whsle	3	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	10	11 334	667	176	34	1 382	46	89
422430	Dairy products, (except dried or canned) whsle	10	11 334	667	176	34	1 382	46	89
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle . . .	1	D	D	D	a	D	D	D
42245	Confectionery whsle	4	653	117	25	13	295	157	133
422450	Confectionery whsle	4	653	117	25	13	295	157	133
42247	Meat & meat product whsle	7	4 649	571	120	45	1 055	164	281
422470	Meat & meat product whsle	7	4 649	571	120	45	1 055	164	281
42248	Fresh fruit & vegetable whsle	5	4 477	649	152	34	1 434	170	148
422480	Fresh fruit & vegetable whsle	5	4 477	649	152	34	1 434	170	148
42249	Other grocery & related products whsle	44	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	44	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	6	D	D	D	a	D	D	D
4224903	Soft drinks whsle	24	62 070	7 245	1 615	278	17 263	2 729	3 186
4224906	Other grocery specialties whsle	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	21	317 894	2 831	831	244	7 769	19 441	31 506
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
422510	Grain & field bean whsle	8	D	D	D	b	D	D	D
42252	Livestock whsle	10	292 396	2 205	712	207	6 237	13 985	26 752
422520	Livestock whsle	10	292 396	2 205	712	207	6 237	13 985	26 752
42259	Other farm product raw material whsle	3	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	40	104 465	8 742	2 081	227	19 376	5 920	5 682
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	a	D	D	D
422610	Plastics materials & basic forms & shapes whsle	3	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	37	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	37	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	31	92 319	8 247	1 968	207	18 286	5 680	5 445

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
WYOMING—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle	83	799 416	12 134	2 895	498	31 450	24 229	24 719
42271	Petroleum bulk stations & terminals	66	688 380	9 870	2 359	424	26 011	22 938	23 458
422710	Petroleum bulk stations & terminals	66	688 380	9 870	2 359	424	26 011	22 938	23 458
4227101	Petroleum bulk stations & terminals (except LP)	62	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	55	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	7	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	17	111 036	2 264	536	74	5 439	1 291	1 261
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	17	111 036	2 264	536	74	5 439	1 291	1 261
4228	Beer, wine, & distilled alcoholic								
	beverage whsle	31	D	D	D	e	D	D	D
42281	Beer & ale whsle	28	69 237	7 114	1 752	224	15 817	4 728	4 396
422810	Beer & ale whsle	28	69 237	7 114	1 752	224	15 817	4 728	4 396
42282	Wine & distilled alcoholic beverage								
	whsle	3	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	40	D	D	D	e	D	D	D
42291	Farm supplies whsle	15	34 014	2 906	703	131	7 172	2 901	3 987
422910	Farm supplies whsle	15	34 014	2 906	703	131	7 172	2 901	3 987
4229101	Farm supplies—farm dealers	12	19 967	1 673	394	87	4 542	2 392	2 689
42292	Book, periodical, & newspaper								
	whsle	5	5 045	360	158	38	685	554	586
422920	Book, periodical, & newspaper whsle	5	5 045	360	158	38	685	554	586
42293	Flower, nursery stock, & florists' supplies whsle								
	whsle	1	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle...								
	whsle	6	41 348	1 476	356	80	3 006	1 969	2 677
422940	Tobacco & tobacco product whsle	6	41 348	1 476	356	80	3 006	1 969	2 677
42295	Paint, varnish, & supplies whsle								
	whsle	2	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle								
	whsle	11	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
	Merchant wholesalers	683	1 994 953	136 455	31 767	4 887	268 360	199 223	237 730
421	Wholesale trade, durable goods								
	whsle	406	817 068	90 982	21 329	3 063	161 731	128 129	139 284
4211	Motor vehicle & motor vehicle parts & supplies whsle								
	whsle	43	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	10	32 903	3 392	719	148	5 387	4 805	4 373
421110	Automobile & other motor vehicle whsle	10	32 903	3 392	719	148	5 387	4 805	4 373
42112	Motor vehicle supplies & new parts whsle								
	whsle	14	30 422	4 066	908	119	6 571	5 943	6 372
421120	Motor vehicle supplies & new parts whsle	14	30 422	4 066	908	119	6 571	5 943	6 372
4211202	Motor vehicle supplies & new parts—jobbers	11	D	D	D	b	D	D	D
42113	Tire & tube whsle								
	whsle	4	D	D	D	b	D	D	D
421130	Tire & tube whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle								
	whsle	15	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	15	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle								
	whsle	5	2 779	576	124	39	1 072	368	374
42121	Furniture whsle	3	D	D	D	a	D	D	D
421210	Furniture whsle	3	D	D	D	a	D	D	D
42122	Home furnishings whsle								
	whsle	2	D	D	D	b	D	D	D
421220	Home furnishings whsle	2	D	D	D	b	D	D	D

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WYOMING—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	16	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	a	D	D	D
421390	Other construction materials whsle ..	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	45	55 651	9 932	2 438	376	17 146	4 736	4 951
42142	Office equipment whsle	19	D	D	D	c	D	D	D
421420	Office equipment whsle	19	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	5 601	876	220	34	1 728	369	412
421430	Computer & computer peripheral equipment & software whsle	5	5 601	876	220	34	1 728	369	412
42144	Other commercial equipment whsle .	5	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	7	5 585	647	154	27	980	338	521
421490	Other professional equipment & supplies whsle	7	5 585	647	154	27	980	338	521
4215	Metal & mineral (except petroleum) whsle	20	D	D	D	c	D	D	D
42151	Metal service centers & offices	14	D	D	D	b	D	D	D
421510	Metal service centers & offices ..	14	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	13	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	6	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	24	29 179	2 601	594	111	4 871	4 568	4 577
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	15 578	1 866	467	87	3 713	3 052	3 066
42171	Hardware whsle	10	6 568	967	254	43	1 793	1 705	1 589
421710	Hardware whsle	10	6 568	967	254	43	1 793	1 705	1 589
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	5 185	473	105	24	1 047	790	860
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	5 185	473	105	24	1 047	790	860
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	a	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	a	D	D	D
42174	Refrigeration equipment & supplies whsle	2	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	2	D	D	D	a	D	D	D

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WYOMING—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Machinery, equipment, & supplies whsle	197	500 171	56 405	13 188	1 685	97 722	92 369	102 606
42181	Construction & mining (except petroleum) machinery & equip whsle	25	178 646	22 334	5 312	504	33 329	38 315	42 203
421810	Construction & mining (except petroleum) machinery & equip whsle	25	178 646	22 334	5 312	504	33 329	38 315	42 203
42182	Farm & garden machinery & equipment whsle	29	71 120	6 243	1 479	265	11 919	18 483	19 623
421820	Farm & garden machinery & equipment whsle	29	71 120	6 243	1 479	265	11 919	18 483	19 623
4218201	Farm machinery & equipment—farm dealers	22	53 676	5 197	1 235	224	9 659	16 781	17 919
4218202	Farm machinery & equipment—whsle distributors	7	17 444	1 046	244	41	2 260	1 702	1 704
42183	Industrial machinery & equipment whsle	92	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	92	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	19 563	2 974	860	94	5 480	3 396	3 937
4218303	General-purpose industrial machinery & equipment whsle	20	27 908	4 806	1 051	161	7 826	3 502	3 738
4218305	Materials handling equipment whsle	8	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	50	D	D	D	e	D	D	D
42184	Industrial supplies whsle	36	D	D	D	c	D	D	D
421840	Industrial supplies whsle	36	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	6	10 113	1 494	301	47	2 688	2 235	2 257
4218402	Mechanical power transmission supplies whsle	8	D	D	D	b	D	D	D
4218403	Welding supplies whsle	14	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	13	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	13	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	37	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	3 365	274	53	17	922	686	684
421910	Sporting & recreational goods & supplies whsle	6	3 365	274	53	17	922	686	684
42192	Toy & hobby goods & supplies whsle	4	D	D	D	a	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	a	D	D	D
42193	Recyclable material whsle	15	15 922	1 714	390	101	4 120	1 337	1 458
421930	Recyclable material whsle	15	15 922	1 714	390	101	4 120	1 337	1 458
4219301	Iron & steel scrap processors & dealers	11	13 071	1 441	332	83	3 477	1 246	1 364
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	277	1 177 885	45 473	10 438	1 824	106 629	71 094	98 446
4221	Paper & paper product whsle	12	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	a	D	D	D
422110	Printing & writing paper whsle	1	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle ...	10	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ..	10	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle ...	13	22 491	3 603	947	117	7 552	5 402	5 548
42221	Drugs, & druggists' sundries whsle ..	13	22 491	3 603	947	117	7 552	5 402	5 548
422210	Drugs, & druggists' sundries whsle	13	22 491	3 603	947	117	7 552	5 402	5 548
4223	Apparel, piece goods, & notions whsle ..	5	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
WYOMING—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	59	80 355	8 611	1 686	379	19 959	3 893	17 108
42241	General-line grocery whsle	3	D	D	D	a	D	D	D
422410	General-line grocery whsle	3	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle . . .	1	D	D	D	a	D	D	D
42245	Confectionery whsle	4	653	117	25	13	295	157	133
422450	Confectionery whsle	4	653	117	25	13	295	157	133
42247	Meat & meat product whsle	7	4 649	571	120	45	1 055	164	281
422470	Meat & meat product whsle	7	4 649	571	120	45	1 055	164	281
42248	Fresh fruit & vegetable whsle	5	4 477	649	152	34	1 434	170	148
422480	Fresh fruit & vegetable whsle	5	4 477	649	152	34	1 434	170	148
42249	Other grocery & related products whsle	34	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	34	D	D	D	e	D	D	D
4224903	Soft drinks whsle	19	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	14	D	D	D	b	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
422510	Grain & field bean whsle	8	D	D	D	b	D	D	D
42252	Livestock whsle	3	D	D	D	a	D	D	D
422520	Livestock whsle	3	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	3	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	30	62 608	5 099	1 141	132	12 335	3 562	3 161
42261	Plastics materials & basic forms & shapes whsle	2	D	D	D	a	D	D	D
422610	Plastics materials & basic forms & shapes whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	28	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	28	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	23	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	78	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	62	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	62	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	58	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	53	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	31	D	D	D	e	D	D	D
42281	Beer & ale whsle	28	69 237	7 114	1 752	224	15 817	4 728	4 396
422810	Beer & ale whsle	28	69 237	7 114	1 752	224	15 817	4 728	4 396
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle	1	D	D	D	b	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
WYOMING—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
42291	whsle	35	D	D	D	e	D	D	D
422910	Farm supplies whsle	11	D	D	D	c	D	D	D
422910	Farm supplies whsle	11	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper								
422920	whsle	4	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper								
422920	whsle	4	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists'								
422930	supplies whsle	1	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists'								
422930	supplies whsle	1	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle ...	6	41 348	1 476	356	80	3 006	1 969	2 677
422940	Tobacco & tobacco product whsle ...	6	41 348	1 476	356	80	3 006	1 969	2 677
42295	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ..	2	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable								
422990	goods whsle	11	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable								
422990	goods whsle	11	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	92	273 541	21 338	5 343	613	46 990	34 085	37 415
421	Wholesale trade, durable goods	58	132 767	13 801	3 407	373	30 374	28 674	31 543
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	51	118 816	12 379	3 043	337	27 796	26 550	28 904
42183	Industrial machinery & equipment whsle	46	80 795	8 873	2 209	222	20 330	16 861	19 644
421830	Industrial machinery & equipment whsle	46	80 795	8 873	2 209	222	20 330	16 861	19 644
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	46	80 795	8 873	2 209	222	20 330	16 861	19 644
422	Wholesale trade, nondurable goods	34	140 774	7 537	1 936	240	16 616	5 411	5 872
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	15	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle ..	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	9	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	25	278 571	4 062	1 116	261	8 389	882	990
421	Wholesale trade, durable goods	13	25 900	1 791	384	47	3 146	882	990
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	15 917	1 202	256	25	2 295	882	990
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
WYOMING—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods	12	252 671	2 271	732	214	5 243	—	—
4223	Apparel, piece goods, & notions whsle .	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	c	D	D	D
42252	Livestock whsle	7	D	D	D	c	D	D	D
422520	Livestock whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WYOMING									
42	Wholesale trade	3.1	1.5	4.0	1.0	—	5.8	—	.2
421	Wholesale trade, durable goods	5.7	2.7	6.8	1.6	—	9.8	—	1.6
4211	Motor vehicle & motor vehicle parts & supplies whse	16.6	.4	D	D	D	D	—	—
42111	Automobile & other motor vehicle whse	11.4	.5	11.4	.5	—	—	—	—
421110	Automobile & other motor vehicle whse	11.4	.5	11.4	.5	—	—	—	—
42112	Motor vehicle supplies & new parts whse	3.8	.7	3.8	.7	—	—	—	—
421120	Motor vehicle supplies & new parts whse	3.8	.7	3.8	.7	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42113	Tire & tube whse	D	D	D	D	—	—	—	—
421130	Tire & tube whse	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whse	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse	48.1	—	48.1	—	—	—	—	—
42121	Furniture whse	D	D	D	D	—	—	—	—
421210	Furniture whse	D	D	D	D	—	—	—	—
42122	Home furnishings whse	D	D	D	D	—	—	—	—
421220	Home furnishings whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	2.0	.2	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	—	—
4213101	Lumber without yard whse	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whse	27.7	—	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whse	27.7	—	D	D	—	—	—	—
42139	Other construction materials whse	D	D	D	D	—	—	—	—
421390	Other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	10.5	.5	11.0	.5	D	D	D	D
42142	Office equipment whse	20.5	.9	D	D	—	—	—	—
421420	Office equipment whse	20.5	.9	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse	—	1.0	—	1.0	—	—	—	—
421430	Computer & computer peripheral equipment & software whse	—	1.0	—	1.0	—	—	—	—
42144	Other commercial equipment whse	D	D	D	D	—	—	—	—
421440	Other commercial equipment whse	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whse	1.8	—	D	D	—	—	—	—
421460	Ophthalmic goods whse	1.8	—	D	D	—	—	—	—
42149	Other professional equipment & supplies whse	8.9	—	8.9	—	—	—	—	—
421490	Other professional equipment & supplies whse	8.9	—	8.9	—	—	—	—	—
4215	Metal & mineral (except petroleum) whse	9.6	4.2	D	D	D	D	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	11.4	—	—	—	—	—	—	—
42152	Coal & other mineral & ore whse	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whse	D	D	D	D	—	—	—	—
4216	Electrical goods whse	10.7	1.5	13.3	1.9	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse	13.7	—	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse	13.7	—	D	D	—	—	—	—
42169	Other electronic parts & equipment whse	—	7.0	D	D	—	—	—	—
421690	Other electronic parts & equipment whse	—	7.0	D	D	—	—	—	—

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WYOMING—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	8.9	—	8.9	—	—	—	—	—
42171	Hardware whsle	2.8	—	2.8	—	—	—	—	—
421710	Hardware whsle	2.8	—	2.8	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	11.5	—	11.5	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	11.5	—	11.5	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.0	3.7	3.8	2.0	—	11.0	—	2.6
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	.7	5.0	.8	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	.7	5.0	.8	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	9.4	.5	9.4	.5	—	—	—	—
421820	Farm & garden machinery & equipment whsle	9.4	.5	9.4	.5	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	11.3	.2	11.3	.2	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	3.7	1.2	3.7	1.2	—	—	—	—
42183	Industrial machinery & equipment whsle	1.5	2.6	D	D	—	3.7	D	D
421830	Industrial machinery & equipment whsle	1.5	2.6	D	D	—	3.7	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5.7	1.3	5.7	1.3	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	1.1	—	1.1	—	—	—	—	—
4218305	Materials handling equipment whsle	—	—	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	1.0	3.1	D	D	—	3.7	—	—
42184	Industrial supplies whsle	4.7	7.6	D	D	—	—	—	—
421840	Industrial supplies whsle	4.7	7.6	D	D	—	—	—	—
4218401	General-line industrial supplies whsle	29.0	—	29.0	—	—	—	—	—
4218402	Mechanical power transmission supplies whsle . . . . .	.9	10.9	D	D	—	—	—	—
4218403	Welding supplies whsle	—	6.4	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	5.9	.7	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	1.4	—	1.4	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	1.4	—	1.4	—	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	3.6	1.3	3.6	1.3	—	—	—	—
421930	Recyclable material whsle	3.6	1.3	3.6	1.3	—	—	—	—
4219301	Iron & steel scrap processors & dealers	1.7	1.6	1.7	1.6	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	6.6	—	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	6.6	—	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WYOMING—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.5	.7	2.0	.6	—	2.0	—	.1
4221	Paper & paper product whsle	D	D	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	.9	—	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	.9	—	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.2	3.1	.2	3.1	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	.2	3.1	.2	3.1	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.2	3.1	.2	3.1	—	—	—	—
4223	Apparel, piece goods, & notions whsle	33.6	—	D	D	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	11.9	.5	17.1	.7	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	6.2	—	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	6.2	—	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	—	—	—	—	—	—	—	—
422450	Confectionery whsle	—	—	—	—	—	—	—	—
42247	Meat & meat product whsle	9.0	—	9.0	—	—	—	—	—
422470	Meat & meat product whsle	9.0	—	9.0	—	—	—	—	—
42248	Fresh fruit & vegetable whsle	47.2	.2	47.2	.2	—	—	—	—
422480	Fresh fruit & vegetable whsle	47.2	.2	47.2	.2	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle .....	.4	—	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle .....	.4	.3	D	D	—	—	D	D
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	—	—	D	D	—	—	D	D
422520	Livestock whsle	—	—	D	D	—	—	D	D
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	.6	4.3	1.0	2.4	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle .....	.7	4.0	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	—	.2	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	.3	1.7	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	.3	1.7	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	2.5	1.1	2.5	1.1	—	—	—	—
422810	Beer & ale whsle	2.5	1.1	2.5	1.1	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228202	Wine & distilled alcoholic beverage (State operated) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WYOMING—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	7.3	—	D	D	—	—	—	—
422910	Farm supplies whsle	7.3	—	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	12.5	—	—	—	—	—	—	—
42292	Book, periodical, & newspaper whsle	—	.6	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	—	.6	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	—	2.6	—	2.6	—	—	—	—
422940	Tobacco & tobacco product whsle	—	2.6	—	2.6	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
CASPER, WY MSA									
42	Wholesale trade	206	984 123	59 232	14 193	1 853	115 687	107 079	112 579
421	Wholesale trade, durable goods	160	412 453	46 882	11 094	1 446	85 374	85 399	89 831
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	36 374	3 974	845	154	6 303	5 640	5 355
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	10 088	1 595	369	73	2 419	1 029	951
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	b	D	D	D
42151	Metal service centers & offices	9	D	D	D	b	D	D	D
421510	Metal service centers & offices	9	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	95	313 833	36 663	8 836	1 005	66 991	72 125	76 192
42181	Construction & mining (except petroleum) machinery & equip whsle	11	102 369	12 699	3 317	296	19 443	35 130	36 053
421810	Construction & mining (except petroleum) machinery & equip whsle	11	102 369	12 699	3 317	296	19 443	35 130	36 053
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	66	158 968	17 116	4 002	448	33 485	26 421	29 321
421830	Industrial machinery & equipment whsle	66	158 968	17 116	4 002	448	33 485	26 421	29 321
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	9	14 621	3 256	612	92	5 000	1 543	1 749
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	47	121 536	11 125	2 622	273	23 295	21 619	24 495
42184	Industrial supplies whsle	11	D	D	D	c	D	D	D
421840	Industrial supplies whsle	11	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	46	571 670	12 350	3 099	407	30 313	21 680	22 748
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	9	33 717	3 103	768	68	6 305	675	691
42269	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	24 655	2 538	680	69	5 511	1 137	1 247
42281	Beer & ale whsle	7	24 655	2 538	680	69	5 511	1 137	1 247
422810	Beer & ale whsle	7	24 655	2 538	680	69	5 511	1 137	1 247
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
CASPER, WY MSA—Con.									
	Merchant wholesalers	161	851 527	46 862	11 153	1 520	89 003	84 544	88 757
421	Wholesale trade, durable goods	124	310 847	37 387	8 832	1 171	64 429	63 359	66 445
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	67	226 423	28 099	6 790	757	47 595	51 629	54 849
42181	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	41	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	41	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	9	14 621	3 256	612	92	5 000	1 543	1 749
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	23	D	D	D	c	D	D	D
42184	Industrial supplies whsle	10	D	D	D	b	D	D	D
421840	Industrial supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	37	540 680	9 475	2 321	349	24 574	21 185	22 312
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	37	114 875	11 068	2 755	300	24 307	21 713	22 905
421	Wholesale trade, durable goods	28	83 885	8 193	1 977	242	18 568	21 218	22 469
4218	Machinery, equipment, & supplies whsle	24	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	21	40 634	4 242	1 034	117	10 344	10 747	11 951
421830	Industrial machinery & equipment whsle	21	40 634	4 242	1 034	117	10 344	10 747	11 951
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	21	40 634	4 242	1 034	117	10 344	10 747	11 951
422	Wholesale trade, nondurable goods	9	30 990	2 875	778	58	5 739	495	436
	Agents, brokers, and commission merchants	8	17 721	1 302	285	33	2 377	822	917
421	Wholesale trade, durable goods	8	17 721	1 302	285	33	2 377	822	917
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
CHEYENNE, WY MSA									
42	Wholesale trade	81	267 515	18 606	4 282	665	34 760	15 017	29 266
421	Wholesale trade, durable goods	44	103 563	11 024	2 548	353	18 308	6 797	8 063
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	3 936	576	132	36	830	473	500
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	17 919	3 759	914	128	5 961	2 096	2 222
42142	Office equipment whsle	6	13 393	2 844	678	87	4 406	1 670	1 742
421420	Office equipment whsle	6	13 393	2 844	678	87	4 406	1 670	1 742
4218	Machinery, equipment, & supplies whsle	8	24 606	3 828	870	111	5 856	2 491	3 212
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	37	163 952	7 582	1 734	312	16 452	8 220	21 203
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle ..	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	4	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle ..	1	D	D	D	b	D	D	D
Merchant wholesalers		69	245 166	16 662	3 796	591	31 181	14 203	28 424
421	Wholesale trade, durable goods	40	97 467	10 301	2 357	336	17 324	6 698	7 963
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	3 936	576	132	36	830	473	500
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	24 606	3 828	870	111	5 856	2 491	3 212
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	29	147 699	6 361	1 439	255	13 857	7 505	20 461
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle ..	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	CHEYENNE, WY MSA—Con.								
	Manufacturers' sales branches and sales offices . . .	9	17 579	1 588	408	63	2 987	814	842
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	4 770	356	78	11	592	—	—
	AREA OUTSIDE WYOMING METROPOLITAN AREAS								
42	Wholesale trade	513	1 295 427	84 017	19 751	3 243	173 292	112 094	134 290
421	Wholesale trade, durable goods	273	459 719	48 668	11 478	1 684	91 569	65 489	73 923
4211	Motor vehicle & motor vehicle parts & supplies whsle	26	61 970	6 635	1 605	230	11 447	9 684	10 298
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	b	D	D	D
42113	Tire & tube whsle	4	D	D	D	b	D	D	D
421130	Tire & tube whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	25	30 614	4 934	1 239	186	9 335	1 691	1 860
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	20 926	1 717	407	63	3 100	2 671	2 672
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	17 613	1 467	336	43	2 581	2 302	2 292
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	17 613	1 467	336	43	2 581	2 302	2 292
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	9 151	1 258	324	55	2 407	2 078	1 906
4218	Machinery, equipment, & supplies whsle	151	296 465	29 495	6 781	931	54 966	45 185	53 096
42181	Construction & mining (except petroleum) machinery & equip whsle	17	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	17	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	26	56 896	4 846	1 151	215	9 532	14 445	15 752
421820	Farm & garden machinery & equipment whsle	26	56 896	4 846	1 151	215	9 532	14 445	15 752
4218201	Farm machinery & equipment—farm dealers	20	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	74	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	74	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	11	13 287	1 550	439	69	2 826	1 959	1 989
4218305	Materials handling equipment whsle	6	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	52	75 909	7 703	1 813	240	15 946	10 528	12 909
42184	Industrial supplies whsle	25	34 737	3 622	818	113	7 267	5 326	6 217
421840	Industrial supplies whsle	25	34 737	3 622	818	113	7 267	5 326	6 217
4218401	General-line industrial supplies whsle	5	D	D	D	b	D	D	D
4218403	Welding supplies whsle	11	12 972	1 677	375	57	3 392	1 527	1 993
4219	Miscellaneous durable goods whsle	20	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE WYOMING METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	240	835 708	35 349	8 273	1 559	81 723	46 605	60 367
4224	Grocery & related products whsle	57	71 029	7 251	1 506	327	16 992	3 427	4 463
42249	Other grocery & related products whsle	33	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	33	D	D	D	c	D	D	D
4224903	Soft drinks whsle	19	40 217	4 578	1 016	169	10 975	1 812	2 266
4224906	Other grocery specialties whsle	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	19	D	D	D	c	D	D	D
42252	Livestock whsle	10	292 396	2 205	712	207	6 237	13 985	26 752
422520	Livestock whsle	10	292 396	2 205	712	207	6 237	13 985	26 752
4226	Chemical & allied products whsle	25	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	24	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	24	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	22	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	68	296 920	8 565	2 047	382	20 339	7 262	7 270
42271	Petroleum bulk stations & terminals	55	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	55	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	51	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	45	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	20	D	D	D	c	D	D	D
42281	Beer & ale whsle	18	D	D	D	c	D	D	D
422810	Beer & ale whsle	18	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	26	D	D	D	c	D	D	D
42291	Farm supplies whsle	12	D	D	D	b	D	D	D
422910	Farm supplies whsle	12	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	11	D	D	D	b	D	D	D
	Merchant wholesalers	453	898 260	72 931	16 818	2 776	148 176	100 476	120 549
421	Wholesale trade, durable goods	242	408 754	43 294	10 140	1 556	79 978	58 072	64 876
4211	Motor vehicle & motor vehicle parts & supplies whsle	25	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	b	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	25	30 614	4 934	1 239	186	9 335	1 691	1 860
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	20 926	1 717	407	63	3 100	2 671	2 672
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	17 613	1 467	336	43	2 581	2 302	2 292
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	17 613	1 467	336	43	2 581	2 302	2 292
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	9 151	1 258	324	55	2 407	2 078	1 906
4218	Machinery, equipment, & supplies whsle	122	249 142	24 478	5 528	817	44 271	38 249	44 545
42181	Construction & mining (except petroleum) machinery & equip whsle	15	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	15	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	26	56 896	4 846	1 151	215	9 532	14 445	15 752
421820	Farm & garden machinery & equipment whsle	26	56 896	4 846	1 151	215	9 532	14 445	15 752
4218201	Farm machinery & equipment—farm dealers	20	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	6	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE WYOMING METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	49	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	49	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	11	13 287	1 550	439	69	2 826	1 959	1 989
4218305	Materials handling equipment whsle	6	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	27	35 748	3 072	638	135	5 960	4 414	5 216
42184	Industrial supplies whsle	23	D	D	D	c	D	D	D
421840	Industrial supplies whsle	23	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	5	D	D	D	b	D	D	D
4218403	Welding supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	20	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	211	489 506	29 637	6 678	1 220	68 198	42 404	55 673
4224	Grocery & related products whsle	48	54 255	5 669	1 114	271	13 150	3 168	4 154
42249	Other grocery & related products whsle	28	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	28	D	D	D	c	D	D	D
4224903	Soft drinks whsle	15	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	b	D	D	D
42252	Livestock whsle	3	D	D	D	a	D	D	D
422520	Livestock whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	21	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	21	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	21	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	65	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .	52	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	52	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	48	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	44	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	13	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	20	D	D	D	c	D	D	D
42281	Beer & ale whsle	18	D	D	D	c	D	D	D
422810	Beer & ale whsle	18	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	22	D	D	D	c	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		46	141 087	8 682	2 180	250	19 696	11 558	13 668
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	27	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	25	40 161	4 631	1 175	105	9 986	6 114	7 693
421830	Industrial machinery & equipment whsle	25	40 161	4 631	1 175	105	9 986	6 114	7 693
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	25	40 161	4 631	1 175	105	9 986	6 114	7 693
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		14	256 080	2 404	753	217	5 420	60	73
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	c	D	D	D
42252	Livestock whsle	7	D	D	D	c	D	D	D
422520	Livestock whsle	7	D	D	D	c	D	D	D

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CASPER, WY MSA									
42	Wholesale trade	1.0	2.0	1.1	1.1	—	9.2	—	—
421	Wholesale trade, durable goods	2.0	4.4	2.7	2.5	—	12.6	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	7.0	1.1	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	1.4	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
421510	Metal service centers & offices	D	D	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.4	5.2	2.0	2.5	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	.3	7.4	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	.3	7.4	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	1.2	3.8	D	D	—	7.4	D	D
421830	Industrial machinery & equipment whsle	1.2	3.8	D	D	—	7.4	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	—	—	—	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	.1	4.8	D	D	—	7.4	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	.2	.2	.2	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	—	1.8	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	1.6	—	—	—	—	—	—
42281	Beer & ale whsle	—	1.6	—	—	—	—	—	—
422810	Beer & ale whsle	—	1.6	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
CHEYENNE, WY MSA									
42	Wholesale trade	7.3	1.9	8.0	.9	—	15.7	—	—
421	Wholesale trade, durable goods	7.9	1.9	8.4	2.1	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	9.1	—	9.1	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	28.0	.1	D	D	—	—	—	—
42142	Office equipment whsle	36.6	—	—	—	—	—	—	—
421420	Office equipment whsle	36.6	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	11.2	6.9	11.2	6.9	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	CHEYENNE, WY MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	6.9	1.8	7.7	.1	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
4228202	Wine & distilled alcoholic beverage (State operated) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	AREA OUTSIDE WYOMING METROPOLITAN AREAS								
42	Wholesale trade	3.9	1.0	5.6	1.0	—	1.7	—	.2
421	Wholesale trade, durable goods	8.4	1.4	9.5	.8	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	22.8	—	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	3.6	.4	3.6	.4	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	18.5	2.3	18.5	2.3	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	22.0	—	22.0	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	22.0	—	22.0	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	12.9	—	12.9	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.9	1.8	4.7	1.0	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	8.3	.6	8.3	.6	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	8.3	.6	8.3	.6	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	2.3	—	2.3	—	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2.5	.5	5.3	1.0	—	—	—	—
42184	Industrial supplies whsle	10.3	4.1	D	D	—	—	—	—
421840	Industrial supplies whsle	10.3	4.1	D	D	—	—	—	—
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle	—	6.3	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (MSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
AREA OUTSIDE WYOMING METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.4	.7	2.3	1.2	D	D	D	D
4224	Grocery & related products whsle	6.1	.3	8.0	.4	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle .....	.6	.1	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42252	Livestock whsle	—	—	D	D	—	—	D	D
422520	Livestock whsle	—	—	D	D	—	—	D	D
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle ...	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	.1	.7	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	—	—	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 5. Summary Statistics for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
ALBANY COUNTY, WY									
42	Wholesale trade	24	84 889	2 657	713	132	6 255	17 589	30 588
421	Wholesale trade, durable goods	9	7 550	891	299	52	1 651	1 914	2 371
422	Wholesale trade, nondurable goods	15	77 339	1 766	414	80	4 604	15 675	28 217
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42252	Livestock whsle	1	D	D	D	a	D	D	D
422520	Livestock whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	24 454	622	138	25	1 229	780	783
42271	Petroleum bulk stations & terminals	5	24 454	622	138	25	1 229	780	783
422710	Petroleum bulk stations & terminals	5	24 454	622	138	25	1 229	780	783
4227101	Petroleum bulk stations & terminals (except LP)	5	24 454	622	138	25	1 229	780	783
	Merchant wholesalers	24	84 889	2 657	713	132	6 255	17 589	30 588
421	Wholesale trade, durable goods	9	7 550	891	299	52	1 651	1 914	2 371
422	Wholesale trade, nondurable goods	15	77 339	1 766	414	80	4 604	15 675	28 217
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42252	Livestock whsle	1	D	D	D	a	D	D	D
422520	Livestock whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	24 454	622	138	25	1 229	780	783
42271	Petroleum bulk stations & terminals	5	24 454	622	138	25	1 229	780	783
422710	Petroleum bulk stations & terminals	5	24 454	622	138	25	1 229	780	783
BIG HORN COUNTY, WY									
42	Wholesale trade	15	14 893	1 236	221	64	2 108	2 168	2 419
421	Wholesale trade, durable goods	7	3 577	618	104	33	1 137	799	820
422	Wholesale trade, nondurable goods	8	11 316	618	117	31	971	1 369	1 599
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	3 577	618	104	33	1 137	799	820
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
CAMPBELL COUNTY, WY									
42	Wholesale trade	78	235 383	22 899	5 156	658	39 882	25 710	29 267
421	Wholesale trade, durable goods	54	172 995	18 323	4 148	500	30 421	21 851	25 368
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	53 176	5 187	1 258	150	8 782	7 618	8 106
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	3	D	D	D	b	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	31	100 291	11 006	2 377	267	17 868	11 158	14 318
42181	Construction & mining (except petroleum) machinery & equip whsle	7	61 258	7 035	1 496	137	10 422	5 710	7 862
421810	Construction & mining (except petroleum) machinery & equip whsle	7	61 258	7 035	1 496	137	10 422	5 710	7 862
42183	Industrial machinery & equipment whsle	18	29 152	3 090	675	95	5 630	4 467	5 033
421830	Industrial machinery & equipment whsle	18	29 152	3 090	675	95	5 630	4 467	5 033
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	12	14 203	1 349	286	41	2 683	2 811	3 120
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle	3	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
CAMPBELL COUNTY, WY—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	24	62 388	4 576	1 008	158	9 461	3 859	3 899
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	6	34 634	2 550	587	75	5 096	2 811	2 606
42269	Other chemical & allied products whsle	6	34 634	2 550	587	75	5 096	2 811	2 606
422690	Other chemical & allied products whsle	6	34 634	2 550	587	75	5 096	2 811	2 606
4226902	Other chemical & allied products whsle	6	34 634	2 550	587	75	5 096	2 811	2 606
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	15 734	513	115	30	1 453	583	634
422710	Petroleum bulk stations & terminals	5	15 734	513	115	30	1 453	583	634
	Merchant wholesalers	70	209 116	20 872	4 648	582	35 772	22 472	25 783
421	Wholesale trade, durable goods	50	165 992	17 450	3 931	473	28 483	20 218	23 631
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	3	D	D	D	b	D	D	D
42113	Tire & tube whsle	2	D	D	D	b	D	D	D
421130	Tire & tube whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	61 258	7 035	1 496	137	10 422	5 710	7 862
421810	Construction & mining (except petroleum) machinery & equip whsle	7	61 258	7 035	1 496	137	10 422	5 710	7 862
42183	Industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	43 124	3 422	717	109	7 289	2 254	2 152
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	8	26 267	2 027	508	76	4 110	3 238	3 484
422	Wholesale trade, nondurable goods	4	19 264	1 154	291	49	2 172	1 605	1 747
CARBON COUNTY, WY									
42	Wholesale trade	18	25 488	1 277	304	70	3 228	746	808
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	17 321	400	96	22	982	378	406
422710	Petroleum bulk stations & terminals	4	17 321	400	96	22	982	378	406
	Merchant wholesalers	16	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
CONVERSE COUNTY, WY									
42	Wholesale trade	15	41 961	2 150	560	128	3 959	1 155	1 325
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
CROOK COUNTY, WY									
42	Wholesale trade	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
FREMONT COUNTY, WY									
42	Wholesale trade	43	85 211	3 900	953	260	8 853	5 528	6 115
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D
422520	Livestock whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	39	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	22	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	3	4 955	495	123	16	1 048	329	365
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
GOSHEN COUNTY, WY									
42	Wholesale trade	21	210 875	4 062	1 038	240	8 942	5 544	6 020
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle	2	D	D	D	b	D	D	D
HOT SPRINGS COUNTY, WY									
42	Wholesale trade	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
JOHNSON COUNTY, WY									
42	Wholesale trade	12	6 915	889	220	53	1 949	1 076	1 143
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
	Merchant wholesalers	12	6 915	889	220	53	1 949	1 076	1 143
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
LARAMIE COUNTY, WY									
42	Wholesale trade	81	267 515	18 606	4 282	665	34 760	15 017	29 266
421	Wholesale trade, durable goods	44	103 563	11 024	2 548	353	18 308	6 797	8 063
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	3 936	576	132	36	830	473	500
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	17 919	3 759	914	128	5 961	2 096	2 222
42142	Office equipment whsle	6	13 393	2 844	678	87	4 406	1 670	1 742
421420	Office equipment whsle	6	13 393	2 844	678	87	4 406	1 670	1 742
4218	Machinery, equipment, & supplies whsle	8	24 606	3 828	870	111	5 856	2 491	3 212
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
LARAMIE COUNTY, WY—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	37	163 952	7 582	1 734	312	16 452	8 220	21 203
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	69	245 166	16 662	3 796	591	31 181	14 203	28 424
421	Wholesale trade, durable goods	40	97 467	10 301	2 357	336	17 324	6 698	7 963
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	3 936	576	132	36	830	473	500
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	24 606	3 828	870	111	5 856	2 491	3 212
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	29	147 699	6 361	1 439	255	13 857	7 505	20 461
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	b	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	9	17 579	1 588	408	63	2 987	814	842
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	4 770	356	78	11	592	—	—
LINCOLN COUNTY, WY									
42	Wholesale trade	10	9 846	494	113	23	1 199	304	380
422	Wholesale trade, nondurable goods	6	7 701	245	57	16	759	205	278
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	10	9 846	494	113	23	1 199	304	380
422	Wholesale trade, nondurable goods	6	7 701	245	57	16	759	205	278
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D

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NATRONA COUNTY, WY									
42	Wholesale trade	206	984 123	59 232	14 193	1 853	115 687	107 079	112 579
421	Wholesale trade, durable goods	160	412 453	46 882	11 094	1 446	85 374	85 399	89 831
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	36 374	3 974	845	154	6 303	5 640	5 355
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	10 088	1 595	369	73	2 419	1 029	951
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	b	D	D	D
42151	Metal service centers & offices	9	D	D	D	b	D	D	D
421510	Metal service centers & offices	9	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	95	313 833	36 663	8 836	1 005	66 991	72 125	76 192
42181	Construction & mining (except petroleum) machinery & equip whsle	11	102 369	12 699	3 317	296	19 443	35 130	36 053
421810	Construction & mining (except petroleum) machinery & equip whsle	11	102 369	12 699	3 317	296	19 443	35 130	36 053
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	66	158 968	17 116	4 002	448	33 485	26 421	29 321
421830	Industrial machinery & equipment whsle	66	158 968	17 116	4 002	448	33 485	26 421	29 321
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	9	14 621	3 256	612	92	5 000	1 543	1 749
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	47	121 536	11 125	2 622	273	23 295	21 619	24 495
42184	Industrial supplies whsle	11	D	D	D	c	D	D	D
421840	Industrial supplies whsle	11	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	46	571 670	12 350	3 099	407	30 313	21 680	22 748
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	9	33 717	3 103	768	68	6 305	675	691
42269	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	24 655	2 538	680	69	5 511	1 137	1 247
42281	Beer & ale whsle	7	24 655	2 538	680	69	5 511	1 137	1 247
422810	Beer & ale whsle	7	24 655	2 538	680	69	5 511	1 137	1 247
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D

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NATRONA COUNTY, WY—Con.									
	Merchant wholesalers	161	851 527	46 862	11 153	1 520	89 003	84 544	88 757
421	Wholesale trade, durable goods	124	310 847	37 387	8 832	1 171	64 429	63 359	66 445
4211	Motor vehicle & motor vehicle parts & supplies whsle	15	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	67	226 423	28 099	6 790	757	47 595	51 629	54 849
42181	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	41	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	41	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	9	14 621	3 256	612	92	5 000	1 543	1 749
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	23	D	D	D	c	D	D	D
42184	Industrial supplies whsle	10	D	D	D	b	D	D	D
421840	Industrial supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	37	540 680	9 475	2 321	349	24 574	21 185	22 312
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	37	114 875	11 068	2 755	300	24 307	21 713	22 905
421	Wholesale trade, durable goods	28	83 885	8 193	1 977	242	18 568	21 218	22 469
4218	Machinery, equipment, & supplies whsle	24	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	21	40 634	4 242	1 034	117	10 344	10 747	11 951
421830	Industrial machinery & equipment whsle	21	40 634	4 242	1 034	117	10 344	10 747	11 951
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	21	40 634	4 242	1 034	117	10 344	10 747	11 951
422	Wholesale trade, nondurable goods	9	30 990	2 875	778	58	5 739	495	436
	Agents, brokers, and commission merchants	8	17 721	1 302	285	33	2 377	822	917
421	Wholesale trade, durable goods	8	17 721	1 302	285	33	2 377	822	917
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D

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NIobrara County, WY									
42	Wholesale trade	3	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
Park County, WY									
42	Wholesale trade	44	51 765	4 103	929	178	9 795	8 546	9 894
421	Wholesale trade, durable goods	19	18 379	1 709	386	77	3 573	3 963	5 347
4218	Machinery, equipment, & supplies whsle	14	16 277	1 397	316	46	2 714	3 784	5 168
422	Wholesale trade, nondurable goods	25	33 386	2 394	543	101	6 222	4 583	4 547
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	8	13 931	626	152	23	1 686	310	286
42271	Petroleum bulk stations & terminals .	8	13 931	626	152	23	1 686	310	286
422710	Petroleum bulk stations & terminals	8	13 931	626	152	23	1 686	310	286
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	37	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	13 931	626	152	23	1 686	310	286
	Manufacturers' sales branches and sales offices ..	6	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
Platte County, WY									
42	Wholesale trade	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
Sheridan County, WY									
42	Wholesale trade	40	146 088	6 418	1 592	246	14 368	5 387	4 752
421	Wholesale trade, durable goods	20	21 990	2 557	717	109	5 094	3 770	3 055
4218	Machinery, equipment, & supplies whsle	6	8 398	681	167	27	1 436	1 458	1 407
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	124 098	3 861	875	137	9 274	1 617	1 697
4224	Grocery & related products whsle	5	10 701	1 464	341	66	3 481	678	763
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	4	34 106	655	154	21	1 584	586	585
422710	Petroleum bulk stations & terminals	4	34 106	655	154	21	1 584	586	585
4227101	Petroleum bulk stations & terminals (except LP)	4	34 106	655	154	21	1 584	586	585

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SHERIDAN COUNTY, WY—Con.									
	Merchant wholesalers	35	110 755	5 704	1 433	208	12 447	5 030	4 397
421	Wholesale trade, durable goods	20	21 990	2 557	717	109	5 094	3 770	3 055
4218	Machinery, equipment, & supplies whsle	6	8 398	681	167	27	1 436	1 458	1 407
4219	Miscellaneous durable goods whsle . . .	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	88 765	3 147	716	99	7 353	1 260	1 342
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	7	74 159	1 325	330	31	3 363	445	444
	Manufacturers' sales branches and sales offices . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
SUBLETTE COUNTY, WY									
42	Wholesale trade	7	10 815	571	102	26	1 369	1 351	1 508
421	Wholesale trade, durable goods	3	5 112	370	54	13	794	1 255	1 420
	Merchant wholesalers	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D
SWEETWATER COUNTY, WY									
42	Wholesale trade	82	188 505	15 042	3 575	469	32 151	19 436	21 661
421	Wholesale trade, durable goods	57	104 833	10 267	2 514	296	21 018	13 138	15 342
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	2 647	399	93	19	710	633	653
4218	Machinery, equipment, & supplies whsle	39	86 332	7 695	1 849	198	16 387	11 097	13 150
42181	Construction & mining (except petroleum) machinery & equip whsle	8	22 671	1 668	395	49	3 223	2 962	3 227
421810	Construction & mining (except petroleum) machinery & equip whsle	8	22 671	1 668	395	49	3 223	2 962	3 227
42183	Industrial machinery & equipment whsle	23	48 674	4 776	1 174	118	10 465	6 076	7 612
421830	Industrial machinery & equipment whsle	23	48 674	4 776	1 174	118	10 465	6 076	7 612
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	17	35 039	3 665	904	79	8 291	4 224	5 699
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	83 672	4 775	1 061	173	11 133	6 298	6 319
4224	Grocery & related products whsle	6	20 349	1 582	249	51	3 909	1 318	1 559
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	4	38 313	1 153	280	39	2 936	1 903	1 808
422710	Petroleum bulk stations & terminals	4	38 313	1 153	280	39	2 936	1 903	1 808
4227101	Petroleum bulk stations & terminals (except LP)	4	38 313	1 153	280	39	2 936	1 903	1 808

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SWEETWATER COUNTY, WY—Con.									
	Merchant wholesalers	66	134 643	11 585	2 719	397	24 329	15 121	15 899
421	Wholesale trade, durable goods	43	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	2 647	399	93	19	710	633	653
4218	Machinery, equipment, & supplies whsle	25	53 873	4 414	1 039	133	9 049	7 072	7 669
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
TETON COUNTY, WY									
42	Wholesale trade	35	49 255	5 730	1 328	201	13 163	6 497	6 678
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	33	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
UINTA COUNTY, WY									
42	Wholesale trade	32	73 173	7 285	1 835	226	15 389	4 052	4 061
421	Wholesale trade, durable goods	21	43 154	5 511	1 427	169	11 273	2 905	2 867
4214	Professional & commercial equipment & supplies whsle	4	19 049	2 214	617	67	5 218	321	350
4218	Machinery, equipment, & supplies whsle	13	16 764	2 487	636	85	4 199	2 383	2 305
42183	Industrial machinery & equipment whsle	10	12 171	1 639	486	69	2 803	1 888	1 803
421830	Industrial machinery & equipment whsle	10	12 171	1 639	486	69	2 803	1 888	1 803
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	30 019	1 774	408	57	4 116	1 147	1 194
4227	Petroleum & petroleum products whsle	3	19 377	566	132	24	1 218	482	465
42271	Petroleum bulk stations & terminals	3	19 377	566	132	24	1 218	482	465
422710	Petroleum bulk stations & terminals	3	19 377	566	132	24	1 218	482	465

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
UINTA COUNTY, WY—Con.									
	Merchant wholesalers	29	71 112	6 896	1 708	214	14 688	3 339	3 521
421	Wholesale trade, durable goods	18	41 093	5 122	1 300	157	10 572	2 192	2 327
4214	Professional & commercial equipment & supplies whsle	4	19 049	2 214	617	67	5 218	321	350
4218	Machinery, equipment, & supplies whsle	10	14 703	2 098	509	73	3 498	1 670	1 765
42183	Industrial machinery & equipment whsle	7	10 110	1 250	359	57	2 102	1 175	1 263
421830	Industrial machinery & equipment whsle	7	10 110	1 250	359	57	2 102	1 175	1 263
422	Wholesale trade, nondurable goods	11	30 019	1 774	408	57	4 116	1 147	1 194
4227	Petroleum & petroleum products whsle	3	19 377	566	132	24	1 218	482	465
	Manufacturers' sales branches and sales offices ..	3	2 061	389	127	12	701	713	540
WASHAKIE COUNTY, WY									
42	Wholesale trade	15	31 826	2 445	567	156	5 067	4 125	4 337
421	Wholesale trade, durable goods	6	10 437	1 466	330	96	2 434	2 777	2 880
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	21 389	979	237	60	2 633	1 348	1 457
	Merchant wholesalers	10	15 593	1 652	376	114	3 065	3 050	2 899
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
WESTON COUNTY, WY									
42	Wholesale trade	6	4 175	889	126	26	1 621	314	452
	Merchant wholesalers	6	4 175	889	126	26	1 621	314	452

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ALBANY COUNTY, WY									
42	Wholesale trade	2.3	.1	2.3	.1	—	—	—	—
421	Wholesale trade, durable goods	3.6	.6	3.6	.6	—	—	—	—
422	Wholesale trade, nondurable goods	2.2	—	2.2	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
BIG HORN COUNTY, WY									
42	Wholesale trade	3.6	—	D	D	D	D	—	—
421	Wholesale trade, durable goods	9.2	—	9.2	—	—	—	—	—
422	Wholesale trade, nondurable goods	1.9	—	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
CAMPBELL COUNTY, WY									
42	Wholesale trade	5.3	.5	6.0	.6	—	—	—	—
421	Wholesale trade, durable goods	7.2	.2	7.5	.2	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	19.0	—	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.6	.4	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	1.7	—	1.7	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	1.7	—	1.7	—	—	—	—	—
42183	Industrial machinery & equipment whsle	1.9	1.3	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	1.9	1.3	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	3.9	2.6	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	1.4	.2	2.0	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	—	—	D	D	—	—	—	—
42269	Other chemical & allied products whsle	—	—	D	D	—	—	—	—
422690	Other chemical & allied products whsle	—	—	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	—	—	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
CARBON COUNTY, WY									
42	Wholesale trade .....	.9	1.5	D	D	D	D	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
CONVERSE COUNTY, WY									
42	Wholesale trade .....	.8	4.7	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
CROOK COUNTY, WY									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
FREMONT COUNTY, WY									
42	Wholesale trade	8.4	.5	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
GOSHEN COUNTY, WY									
42	Wholesale trade	1.4	.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	D	D
422520	Livestock whsle	D	D	—	—	—	—	D	D
HOT SPRINGS COUNTY, WY									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
JOHNSON COUNTY, WY									
42	Wholesale trade	12.1	—	12.1	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
LARAMIE COUNTY, WY									
42	Wholesale trade	7.3	1.9	8.0	.9	—	15.7	—	—
421	Wholesale trade, durable goods	7.9	1.9	8.4	2.1	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	9.1	—	9.1	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	28.0	.1	D	D	—	—	—	—
42142	Office equipment whsle	36.6	—	—	—	—	—	—	—
421420	Office equipment whsle	36.6	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	11.2	6.9	11.2	6.9	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	6.9	1.8	7.7	.1	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228202	Wine & distilled alcoholic beverage (State operated) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
LINCOLN COUNTY, WY									
42	Wholesale trade	13.8	—	13.8	—	—	—	—	—
422	Wholesale trade, nondurable goods	12.4	—	12.4	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
NATRONA COUNTY, WY									
42	Wholesale trade	1.0	2.0	1.1	1.1	—	9.2	—	—
421	Wholesale trade, durable goods	2.0	4.4	2.7	2.5	—	12.6	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse			D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	—	1.4	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
421510	Metal service centers & offices	D	D	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse	1.4	5.2	2.0	2.5	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse .....	.3	7.4	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse .....	.3	7.4	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse	1.2	3.8	D	D	—	7.4	D	D
421830	Industrial machinery & equipment whse	1.2	3.8	D	D	—	7.4	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse	—	—	—	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whse .....	.1	4.8	D	D	—	7.4	—	—
42184	Industrial supplies whse	D	D	D	D	—	—	—	—
421840	Industrial supplies whse	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whse	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	.2	.2	.2	—	—	—	—
4224	Grocery & related products whse	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse	—	1.8	D	D	—	—	—	—
42269	Other chemical & allied products whse	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whse	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whse	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	—	1.6	—	—	—	—	—	—
42281	Beer & ale whse	—	1.6	—	—	—	—	—	—
422810	Beer & ale whse	—	1.6	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whse	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whse	D	D	—	—	—	—	—	—
NIOBRARA COUNTY, WY									
42	Wholesale trade	D	D	D	D	—	—	—	—
PARK COUNTY, WY									
42	Wholesale trade	4.7	2.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	6.3	1.0	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	5.8	1.2	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.8	3.2	D	D	—	—	—	—
4224906	Other grocery specialties whse	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whse	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
PLATTE COUNTY, WY									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
SHERIDAN COUNTY, WY									
42	Wholesale trade	1.8	—	2.4	—	D	D	D	D
421	Wholesale trade, durable goods	8.2	—	8.2	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.7	—	1.7	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	—	.9	—	D	D	—	—
4224	Grocery & related products whsle	—	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
SUBLETTE COUNTY, WY									
42	Wholesale trade	4.5	—	D	D	D	D	—	—
421	Wholesale trade, durable goods	9.4	—	—	—	—	—	—	—
SWEETWATER COUNTY, WY									
42	Wholesale trade	2.7	2.0	3.8	1.0	D	D	D	D
421	Wholesale trade, durable goods	4.7	2.8	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	28.3	—	28.3	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	4.6	3.3	7.4	.8	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	10.8	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	10.8	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	1.9	—	D	D	D	D	—	—
421830	Industrial machinery & equipment whsle	1.9	—	D	D	D	D	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2.7	—	—	—	D	D	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	1.0	D	D	D	D	—	—
4224	Grocery & related products whsle .....	.2	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
TETON COUNTY, WY									
42	Wholesale trade	12.4	2.3	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
UINTA COUNTY, WY									
42	Wholesale trade .....	.7	.7	.7	.7	—	—	—	—
421	Wholesale trade, durable goods	—	1.1	—	1.2	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	—	—	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle	—	—	—	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	1.7	—	1.7	—	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
WASHAKIE COUNTY, WY									
42	Wholesale trade	10.9	.7	22.2	1.4	D	D	D	D
421	Wholesale trade, durable goods	33.1	2.1	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	—	—	—	—	—	—
WESTON COUNTY, WY									
42	Wholesale trade	9.4	—	9.4	—	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 7. Summary Statistics for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BUFFALO, WY									
42	Wholesale trade	4	D	D	D	a	D	D	D
	Merchant wholesalers	4	D	D	D	a	D	D	D
CASPER, WY									
42	Wholesale trade	122	687 126	25 597	6 273	921	54 315	49 986	55 499
421	Wholesale trade, durable goods	90	176 392	18 305	4 372	667	35 646	30 315	34 662
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	9 622	1 225	277	52	1 890	1 180	1 390
4214	Professional & commercial equipment & supplies whsle	10	10 088	1 595	369	73	2 419	1 029	951
4215	Metal & mineral (except petroleum) whsle	4	15 471	699	171	22	1 940	1 854	2 336
42151	Metal service centers & offices	4	15 471	699	171	22	1 940	1 854	2 336
421510	Metal service centers & offices	4	15 471	699	171	22	1 940	1 854	2 336
4215101	Ferrous metal service centers & sales offices	4	15 471	699	171	22	1 940	1 854	2 336
4218	Machinery, equipment, & supplies whsle	46	119 664	12 883	3 127	412	25 610	23 240	26 881
42183	Industrial machinery & equipment whsle	28	65 848	6 644	1 715	172	12 238	9 010	11 920
421830	Industrial machinery & equipment whsle	28	65 848	6 644	1 715	172	12 238	9 010	11 920
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	10 324	1 527	531	47	2 912	1 368	1 543
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	19	43 037	3 410	834	87	6 605	6 434	8 673
42184	Industrial supplies whsle	7	31 819	4 061	845	152	9 084	5 646	6 493
421840	Industrial supplies whsle	7	31 819	4 061	845	152	9 084	5 646	6 493
4218402	Mechanical power transmission supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	510 734	7 292	1 901	254	18 669	19 671	20 837
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	24 655	2 538	680	69	5 511	1 137	1 247
42281	Beer & ale whsle	7	24 655	2 538	680	69	5 511	1 137	1 247
422810	Beer & ale whsle	7	24 655	2 538	680	69	5 511	1 137	1 247
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	97	620 625	19 386	4 783	725	42 420	36 759	41 395
421	Wholesale trade, durable goods	70	114 832	12 892	3 122	492	25 051	17 213	20 682
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	33	71 100	8 179	2 039	263	16 298	11 259	14 508
42183	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	5	10 324	1 527	531	47	2 912	1 368	1 543
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
421840	Industrial supplies whsle	6	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
CASPER, WY—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	27	505 793	6 494	1 661	233	17 369	19 546	20 713
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
		19	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	9	12 425	1 422	335	38	2 534	2 238	2 988
421830	Industrial machinery & equipment whsle	9	12 425	1 422	335	38	2 534	2 238	2 988
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	9	12 425	1 422	335	38	2 534	2 238	2 988
Agents, brokers, and commission merchants									
		6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
CHEYENNE, WY									
42	Wholesale trade	56	178 237	13 395	3 133	457	25 078	11 699	26 092
421	Wholesale trade, durable goods	34	82 056	8 081	1 898	257	14 164	5 770	6 761
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	17 919	3 759	914	128	5 961	2 096	2 222
42142	Office equipment whsle	6	13 393	2 844	678	87	4 406	1 670	1 742
421420	Office equipment whsle	6	13 393	2 844	678	87	4 406	1 670	1 742
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	96 181	5 314	1 235	200	10 914	5 929	19 331
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
CHEYENNE, WY—Con.									
	Merchant wholesalers	47	165 399	12 131	2 802	420	22 789	11 159	25 513
421	Wholesale trade, durable goods	30	75 960	7 358	1 707	240	13 180	5 671	6 661
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	89 439	4 773	1 095	180	9 609	5 488	18 852
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
CODY, WY									
42	Wholesale trade	13	11 264	877	199	52	2 119	842	1 140
421	Wholesale trade, durable goods	5	2 761	234	62	20	466	345	362
422	Wholesale trade, nondurable goods	8	8 503	643	137	32	1 653	497	778
	Merchant wholesalers	13	11 264	877	199	52	2 119	842	1 140
421	Wholesale trade, durable goods	5	2 761	234	62	20	466	345	362
422	Wholesale trade, nondurable goods	8	8 503	643	137	32	1 653	497	778
DOUGLAS, WY									
42	Wholesale trade	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
EVANSTON, WY									
42	Wholesale trade	23	45 294	4 260	1 157	133	8 219	3 642	3 582
421	Wholesale trade, durable goods	15	19 710	2 924	826	89	5 066	2 772	2 718
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	25 584	1 336	331	44	3 153	870	864
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
Merchant wholesalers		20	43 233	3 871	1 030	121	7 518	2 929	3 042
421	Wholesale trade, durable goods	12	17 649	2 535	699	77	4 365	2 059	2 178
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	25 584	1 336	331	44	3 153	870	864
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..		3	2 061	389	127	12	701	713	540
GILLETTE, WY									
42	Wholesale trade	40	151 961	14 953	3 356	441	24 395	14 042	15 129
421	Wholesale trade, durable goods	30	119 695	13 336	3 014	360	20 861	12 258	13 249
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	22 030	2 707	642	73	4 199	4 155	4 536
421120	Motor vehicle supplies & new parts whsle	3	22 030	2 707	642	73	4 199	4 155	4 536
4211202	Motor vehicle supplies & new parts—jobbers	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	17 743	2 092	485	67	3 724	2 573	2 744
421830	Industrial machinery & equipment whsle	8	17 743	2 092	485	67	3 724	2 573	2 744
422	Wholesale trade, nondurable goods	10	32 266	1 617	342	81	3 534	1 784	1 880
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle ..	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
GILLETTE, WY—Con.									
	Merchant wholesalers	36	135 924	13 993	3 118	399	22 578	12 204	13 237
421	Wholesale trade, durable goods	28	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	22 030	2 707	642	73	4 199	4 155	4 536
421120	Motor vehicle supplies & new parts whsle	3	22 030	2 707	642	73	4 199	4 155	4 536
4211202	Motor vehicle supplies & new parts—jobbers	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	4	16 037	960	238	42	1 817	1 838	1 892
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
GREEN RIVER, WY									
42	Wholesale trade	7	12 678	877	198	28	2 208	2 015	2 185
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	a	D	D	D
JACKSON, WY									
42	Wholesale trade	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	b	D	D	D
	Merchant wholesalers	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
KEMMERER, WY									
42	Wholesale trade	3	1 274	100	24	6	206	36	121
	Merchant wholesalers	3	1 274	100	24	6	206	36	121
LANDER, WY									
42	Wholesale trade	5	D	D	D	b	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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LARAMIE, WY									
42	Wholesale trade	19	81 531	2 338	595	101	5 514	16 843	29 816
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42252	Livestock whsle	1	D	D	D	a	D	D	D
422520	Livestock whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	24 454	622	138	25	1 229	780	783
42271	Petroleum bulk stations & terminals	5	24 454	622	138	25	1 229	780	783
422710	Petroleum bulk stations & terminals	5	24 454	622	138	25	1 229	780	783
4227101	Petroleum bulk stations & terminals (except LP)	5	24 454	622	138	25	1 229	780	783
	Merchant wholesalers	19	81 531	2 338	595	101	5 514	16 843	29 816
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42252	Livestock whsle	1	D	D	D	a	D	D	D
422520	Livestock whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	24 454	622	138	25	1 229	780	783
42271	Petroleum bulk stations & terminals	5	24 454	622	138	25	1 229	780	783
422710	Petroleum bulk stations & terminals	5	24 454	622	138	25	1 229	780	783
NEWCASTLE, WY									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
POWELL, WY									
42	Wholesale trade	19	25 071	2 051	483	82	4 452	4 342	5 329
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	16	20 345	1 607	373	71	3 413	3 830	4 870
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	4 726	444	110	11	1 039	512	459
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
RAWLINS, WY									
42	Wholesale trade	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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RIVERTON, WY									
42	Wholesale trade	27	32 725	2 988	658	173	6 550	4 469	4 453
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	6 782	602	151	27	1 175	2 185	2 121
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
	Merchant wholesalers	24	27 770	2 493	535	157	5 502	4 140	4 088
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	4 955	495	123	16	1 048	329	365
ROCK SPRINGS, WY									
42	Wholesale trade	57	111 016	9 435	2 215	300	18 897	13 472	14 735
421	Wholesale trade, durable goods	43	71 839	6 921	1 690	209	13 415	9 195	10 464
4218	Machinery, equipment, & supplies whsle	29	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	17	34 088	2 868	688	73	6 022	4 758	5 484
421830	Industrial machinery & equipment whsle	17	34 088	2 868	688	73	6 022	4 758	5 484
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	13	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	39 177	2 514	525	91	5 482	4 277	4 271
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle ..	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	21 453	826	196	31	1 889	1 318	1 185
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	46	89 542	7 686	1 784	262	15 388	10 632	11 207
421	Wholesale trade, durable goods	33	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	19	38 021	3 182	739	90	6 226	4 937	5 335
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle ..	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	21 453	826	196	31	1 889	1 318	1 185
	Manufacturers' sales branches and sales offices ..	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	9	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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SHERIDAN, WY									
42	Wholesale trade	26	93 956	4 084	970	163	9 110	2 019	2 221
421	Wholesale trade, durable goods	13	8 955	1 273	305	70	2 309	882	973
422	Wholesale trade, nondurable goods	13	85 001	2 811	665	93	6 801	1 137	1 248
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	7	74 159	1 325	330	31	3 363	445	444
	Merchant wholesalers	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	13	8 955	1 273	305	70	2 309	882	973
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	7	74 159	1 325	330	31	3 363	445	444
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
THERMOPOLIS, WY									
42	Wholesale trade	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
TORRINGTON, WY									
42	Wholesale trade	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle	2	D	D	D	b	D	D	D
WHEATLAND, WY									
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D

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WORLAND, WY									
42	Wholesale trade	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	10 437	1 466	330	96	2 434	2 777	2 880
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
Merchant wholesalers									
		10	15 593	1 652	376	114	3 065	3 050	2 899
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		3	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	b	D	D	D
BALANCE OF ALBANY COUNTY, WY									
42	Wholesale trade	5	3 358	319	118	31	741	746	772
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
Merchant wholesalers									
		5	3 358	319	118	31	741	746	772
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
BALANCE OF BIG HORN COUNTY, WY									
42	Wholesale trade	15	14 893	1 236	221	64	2 108	2 168	2 419
421	Wholesale trade, durable goods	7	3 577	618	104	33	1 137	799	820
422	Wholesale trade, nondurable goods	8	11 316	618	117	31	971	1 369	1 599
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
Merchant wholesalers									
		14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	3 577	618	104	33	1 137	799	820
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
BALANCE OF CAMPBELL COUNTY, WY									
42	Wholesale trade	38	83 422	7 946	1 800	217	15 487	11 668	14 138
421	Wholesale trade, durable goods	24	53 300	4 987	1 134	140	9 560	9 593	12 119
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	11 409	998	190	28	1 906	1 894	2 289
421830	Industrial machinery & equipment whsle	10	11 409	998	190	28	1 906	1 894	2 289
422	Wholesale trade, nondurable goods	14	30 122	2 959	666	77	5 927	2 075	2 019
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	5	D	D	D	b	D	D	D

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BALANCE OF CAMPBELL COUNTY, WY—Con.									
	Merchant wholesalers	34	73 192	6 879	1 530	183	13 194	10 268	12 546
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	4	10 230	1 067	270	34	2 293	1 400	1 592
BALANCE OF CARBON COUNTY, WY									
42	Wholesale trade	4	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF CONVERSE COUNTY, WY									
42	Wholesale trade	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
BALANCE OF CROOK COUNTY, WY									
42	Wholesale trade	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF FREMONT COUNTY, WY									
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D
422520	Livestock whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

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BALANCE OF GOSHEN COUNTY, WY									
42	Wholesale trade	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
BALANCE OF JOHNSON COUNTY, WY									
42	Wholesale trade	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
BALANCE OF LARAMIE COUNTY, WY									
42	Wholesale trade	25	89 278	5 211	1 149	208	9 682	3 318	3 174
421	Wholesale trade, durable goods	10	21 507	2 943	650	96	4 144	1 027	1 302
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	67 771	2 268	499	112	5 538	2 291	1 872
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	22	79 767	4 531	994	171	8 392	3 044	2 911
421	Wholesale trade, durable goods	10	21 507	2 943	650	96	4 144	1 027	1 302
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	58 260	1 588	344	75	4 248	2 017	1 609
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF LINCOLN COUNTY, WY									
42	Wholesale trade	7	8 572	394	89	17	993	268	259
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D
	Merchant wholesalers	7	8 572	394	89	17	993	268	259
4224906	Other grocery specialties whsle .	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF NATRONA COUNTY, WY									
42	Wholesale trade	84	296 997	33 635	7 920	932	61 372	57 093	57 080
421	Wholesale trade, durable goods	70	236 061	28 577	6 722	779	49 728	55 084	55 169
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	26 752	2 749	568	102	4 413	4 460	3 965
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	49	194 169	23 780	5 709	593	41 381	48 885	49 311
42181	Construction & mining (except petroleum) machinery & equip whsle	6	87 300	12 048	3 133	272	18 052	27 587	28 555
421810	Construction & mining (except petroleum) machinery & equip whsle	6	87 300	12 048	3 133	272	18 052	27 587	28 555
42183	Industrial machinery & equipment whsle	38	93 120	10 472	2 287	276	21 247	17 411	17 401
421830	Industrial machinery & equipment whsle	38	93 120	10 472	2 287	276	21 247	17 411	17 401
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	28	78 499	7 715	1 788	186	16 690	15 185	15 822
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	60 936	5 058	1 198	153	11 644	2 009	1 911
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	17 286	1 146	243	37	2 318	1 051	910
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
Merchant wholesalers		64	230 902	27 476	6 370	795	46 583	47 785	47 362
421	Wholesale trade, durable goods	54	196 015	24 495	5 710	679	39 378	46 146	45 763
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	26 752	2 749	568	102	4 413	4 460	3 965
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	34	155 323	19 920	4 751	494	31 297	40 370	40 341
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	24	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	24	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	34 887	2 981	660	116	7 205	1 639	1 599
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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BALANCE OF NATRONA COUNTY, WY—Con.									
	Manufacturers' sales branches and sales offices . . .	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	12	28 209	2 820	699	79	7 810	8 509	8 963
421830	Industrial machinery & equipment whsle	12	28 209	2 820	699	79	7 810	8 509	8 963
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	12	28 209	2 820	699	79	7 810	8 509	8 963
422	Wholesale trade, nondurable goods	4	26 049	2 077	538	37	4 439	370	312
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BALANCE OF NIOBRARA COUNTY, WY									
42	Wholesale trade	3	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
BALANCE OF PARK COUNTY, WY									
42	Wholesale trade	12	15 430	1 175	247	44	3 224	3 362	3 425
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF PLATTE COUNTY, WY									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
BALANCE OF SHERIDAN COUNTY, WY									
42	Wholesale trade	14	52 132	2 334	622	83	5 258	3 368	2 531
421	Wholesale trade, durable goods	7	13 035	1 284	412	39	2 785	2 888	2 082
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	39 097	1 050	210	44	2 473	480	449
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	a	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	13 035	1 284	412	39	2 785	2 888	2 082
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BALANCE OF SHERIDAN COUNTY, WY—Con.									
	Manufacturers' sales branches and sales offices . . .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF SUBLETTE COUNTY, WY									
42	Wholesale trade	7	10 815	571	102	26	1 369	1 351	1 508
421	Wholesale trade, durable goods	3	5 112	370	54	13	794	1 255	1 420
	Merchant wholesalers	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D
BALANCE OF SWEETWATER COUNTY, WY									
42	Wholesale trade	18	64 811	4 730	1 162	141	11 046	3 949	4 741
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	a	D	D	D
	Merchant wholesalers	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
BALANCE OF TETON COUNTY, WY									
42	Wholesale trade	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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BALANCE OF UINTA COUNTY, WY									
42	Wholesale trade	9	27 879	3 025	678	93	7 170	410	479
421	Wholesale trade, durable goods	6	23 444	2 587	601	80	6 207	133	149
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	6	23 444	2 587	601	80	6 207	133	149
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
BALANCE OF WASHAKIE COUNTY, WY									
42	Wholesale trade	1	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..									
1		1	D	D	D	a	D	D	D
BALANCE OF WESTON COUNTY, WY									
42	Wholesale trade	4	D	D	D	b	D	D	D
Merchant wholesalers									
4		4	D	D	D	b	D	D	D

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
42	BUFFALO, WY								
	Wholesale trade	D	D	D	D	—	—	—	—
	CASPER, WY								
42	Wholesale trade .....	.8	.9	.9	.9	D	D	D	D
421	Wholesale trade, durable goods	3.1	2.8	4.8	3.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	25.9	4.0	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	1.4	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	—	—	—	—	—	—
42151	Metal service centers & offices	—	—	—	—	—	—	—	—
421510	Metal service centers & offices	—	—	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.3	3.7	4.0	5.3	D	D	D	D
42183	Industrial machinery & equipment whsle .....	.8	2.7	D	D	—	5.3	—	—
421830	Industrial machinery & equipment whsle .....	.8	2.7	D	D	—	5.3	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	4.8	2.5	4.8	2.5	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	—	3.5	D	D	—	5.3	—	—
42184	Industrial supplies whsle	—	8.2	D	D	—	—	—	—
421840	Industrial supplies whsle	—	8.2	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	—	.3	—	.3	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	1.6	—	—	—	—	—	—
42281	Beer & ale whsle	—	1.6	—	—	—	—	—	—
422810	Beer & ale whsle	—	1.6	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	CHEYENNE, WY								
42	Wholesale trade	9.4	2.7	10.1	1.2	D	D	D	D
421	Wholesale trade, durable goods	7.1	2.5	7.7	2.7	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	28.0	.1	D	D	—	—	—	—
42142	Office equipment whsle	36.6	—	—	—	—	—	—	—
421420	Office equipment whsle	36.6	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	11.4	2.9	12.2	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
4228202	Wine & distilled alcoholic beverage (State operated) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	CODY, WY								
42	Wholesale trade	17.0	9.6	17.0	9.6	—	—	—	—
421	Wholesale trade, durable goods	30.5	—	30.5	—	—	—	—	—
422	Wholesale trade, nondurable goods	12.7	12.7	12.7	12.7	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
DOUGLAS, WY									
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
EVANSTON, WY									
42	Wholesale trade	—	1.1	—	1.1	—	—	—	—
421	Wholesale trade, durable goods	—	2.5	—	2.7	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
GILLETTE, WY									
42	Wholesale trade	1.1	—	1.2	—	—	—	—	—
421	Wholesale trade, durable goods	1.3	—	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	—	—	—	—	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	—	—	—	—	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	—	—	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	—	—	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	.1	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
GREEN RIVER, WY									
42	Wholesale trade	23.1	20.0	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
JACKSON, WY									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
KEMMERER, WY									
42	Wholesale trade	23.6	—	23.6	—	—	—	—	—
LANDER, WY									
42	Wholesale trade	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
LARAMIE, WY									
42	Wholesale trade	2.4	.1	2.4	.1	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
NEWCASTLE, WY									
42	Wholesale trade	D	D	D	D	—	—	—	—
POWELL, WY									
42	Wholesale trade	2.0	.8	2.4	.9	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	—	—	D	D	—	—
RAWLINS, WY									
42	Wholesale trade	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
RIVERTON, WY									
42	Wholesale trade	12.1	1.3	14.2	1.5	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	5.9	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
ROCK SPRINGS, WY									
42	Wholesale trade .....	.7	.4	.8	.5	D	D	D	D
421	Wholesale trade, durable goods .....	.9	.6	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle	D	D	.3	1.1	D	D	—	—
42183	Industrial machinery & equipment whsle	—	—	D	D	D	D	—	—
421830	Industrial machinery & equipment whsle	—	—	D	D	D	D	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	—	—	D	D	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	—	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
SHERIDAN, WY									
42	Wholesale trade	2.0	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	19.3	—	19.3	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	.1	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	—	—	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
THERMOPOLIS, WY									
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	-	-	-	-	-	-
TORRINGTON, WY									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	D	D
42252	Livestock whsle	D	D	-	-	-	-	D	D
422520	Livestock whsle	D	D	-	-	-	-	D	D
WHEATLAND, WY									
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
WORLAND, WY									
42	Wholesale trade	D	D	22.2	1.4	D	D	D	D
421	Wholesale trade, durable goods	33.1	2.1	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	-	-	-	-	-	-
BALANCE OF ALBANY COUNTY, WY									
42	Wholesale trade	-	-	-	-	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
BALANCE OF BIG HORN COUNTY, WY									
42	Wholesale trade	3.6	-	D	D	D	D	-	-
421	Wholesale trade, durable goods	9.2	-	9.2	-	-	-	-	-
422	Wholesale trade, nondurable goods	1.9	-	D	D	-	-	-	-
4224906	Other grocery specialties whsle	D	D	D	D	-	-	-	-
BALANCE OF CAMPBELL COUNTY, WY									
42	Wholesale trade	13.1	1.4	15.0	1.6	-	-	-	-
421	Wholesale trade, durable goods	20.5	.7	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	-	-	-	-
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	4.9	3.3	D	D	-	-	-	-
421830	Industrial machinery & equipment whsle	4.9	3.3	D	D	-	-	-	-
422	Wholesale trade, nondurable goods .....	.2	2.8	D	D	-	-	-	-
4226	Chemical & allied products whsle	D	D	D	D	-	-	-	-
42269	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
422690	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
4226902	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
BALANCE OF CARBON COUNTY, WY									
42	Wholesale trade	D	D	D	D	-	-	D	D
BALANCE OF CONVERSE COUNTY, WY									
42	Wholesale trade	D	D	D	D	-	-	D	D
422	Wholesale trade, nondurable goods	D	D	-	-	-	-	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	-	-

See footnotes at end of table.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF CROOK COUNTY, WY									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
BALANCE OF FREMONT COUNTY, WY									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
BALANCE OF GOSHEN COUNTY, WY									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
BALANCE OF JOHNSON COUNTY, WY									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
BALANCE OF LARAMIE COUNTY, WY									
42	Wholesale trade	3.1	.2	3.5	.3	D	D	D	D
421	Wholesale trade, durable goods	11.0	—	11.0	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	.3	.7	.4	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
BALANCE OF LINCOLN COUNTY, WY									
42	Wholesale trade	12.3	—	12.3	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
BALANCE OF NATRONA COUNTY, WY									
42	Wholesale trade	1.3	4.5	1.7	1.5	D	D	D	D
421	Wholesale trade, durable goods	1.2	5.6	1.4	1.7	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.3	.1	.3	.1	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.8	6.1	1.1	1.2	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	.2	8.7	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	.2	8.7	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	1.6	4.6	D	D	—	8.3	—	—
421830	Industrial machinery & equipment whsle	1.6	4.6	D	D	—	8.3	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .....	.1	5.4	D	D	—	8.3	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.8	—	3.2	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
BALANCE OF NIOBRARA COUNTY, WY									
42	Wholesale trade	D	D	D	D	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF PARK COUNTY, WY									
42	Wholesale trade	—	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BALANCE OF PLATTE COUNTY, WY									
42	Wholesale trade	D	D	D	D	—	—	—	—
BALANCE OF SHERIDAN COUNTY, WY									
42	Wholesale trade	1.3	—	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	.6	—	.6	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.6	—	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
BALANCE OF SUBLETTE COUNTY, WY									
42	Wholesale trade	4.5	—	D	D	D	D	—	—
421	Wholesale trade, durable goods	9.4	—	—	—	—	—	—	—
BALANCE OF SWEETWATER COUNTY, WY									
42	Wholesale trade	2.1	1.3	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
BALANCE OF TETON COUNTY, WY									
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
BALANCE OF UINTA COUNTY, WY									
42	Wholesale trade	1.9	—	1.9	—	—	—	—	—
421	Wholesale trade, durable goods	—	—	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
BALANCE OF WASHAKIE COUNTY, WY									
42	Wholesale trade	D	D	—	—	D	D	—	—
BALANCE OF WESTON COUNTY, WY									
42	Wholesale trade	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

WHOLESALE TRADE

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

OPERATING EXPENSES (\$1,000)

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Appendix B.

NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestic, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods
7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

WYOMING

There are no geographic notes for the state of Wyoming.

Appendix E. Metropolitan Areas

WYOMING

Casper, WY MSA

Natrona County, WY

Cheyenne, WY MSA

Laramie County, WY

