

Montana

1997

Issued March 2000

EC97W42A-MT(RV)

1997 Economic Census

Wholesale Trade

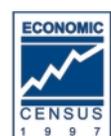
Geographic Area Series



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Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Donna L. Hambric**, Chief, Wholesale Census Branch, and **John R. Trimble**, Chief, Services Sector Statistics Division Redesign Team, assisted by **Steven L. Barron** and **Scott P. Handmaker**. Primary staff assistance was provided by **John L. Vignali**, **Gary E. Swenson**, **Karen K. Sigmon**, **Pamela Palmer**, **Keith Fuller**, **G. Brian Wilson**, **Peter J. Martin**, **Dennis R. Johnson**, **Chris Hickerson**, **Rob Meyer**, **Shannon Prell**, and **Laura Knowles**.

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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MONTANA									
42	Wholesale trade	'1 574	'7 596 802	'371 642	'89 092	'14 356	'765 272	'614 424	'639 276
	Wholesaler distributors and jobbers	1 266	5 226 725	318 794	76 318	12 062	641 654	488 818	524 611
	Importers	13	D	D	D	c	D	D	D
	Exporters	'8	D	D	D	b	D	D	D
	Own brand importer-marketers	1	D	D	D	a	D	D	D
	Country grain elevators	87	742 776	10 824	2 692	456	30 681	71 364	67 602
	Assemblers of farm products, except								
	country grain elevators	15	46 261	2 152	380	77	4 274	3 884	4 009
	Sales branches (with stock)	68	577 962	19 146	4 720	723	42 302	46 160	38 898
	Sales offices (without stock)	26	133 226	6 446	1 785	174	11 802	—	—
	Auction companies	14	436 809	3 043	732	440	11 185	—	—
	Brokers	26	225 141	3 735	725	128	6 263	6	242
	Commission merchants	9	D	D	D	b	D	D	D
	Manufacturers' agents	41	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	886	2 707 788	211 057	50 779	7 568	412 932	362 383	378 676
4211	Motor vehicle & motor vehicle parts & supplies whsle	112	615 947	32 758	8 674	1 269	64 595	61 337	63 953
42111	Automobile & other motor vehicle whsle	31	460 037	16 269	4 353	641	32 880	32 811	32 129
421110	Automobile & other motor vehicle whsle	31	460 037	16 269	4 353	641	32 880	32 811	32 129
4211101	Automobile & motorcycle whsle	10	298 526	2 942	715	175	9 578	6 622	6 908
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	13	129 081	11 444	3 236	378	19 955	22 233	20 380
42112	Motor vehicle supplies & new parts whsle	46	119 226	12 159	3 374	440	22 996	22 647	24 599
421120	Motor vehicle supplies & new parts whsle	46	119 226	12 159	3 374	440	22 996	22 647	24 599
4211201	Motor vehicle supplies & new parts—warehouse distributors	17	13 571	1 995	531	80	3 657	3 656	3 906
4211202	Motor vehicle supplies & new parts—jobbers	25	101 068	9 679	2 730	339	18 370	18 335	20 046
42113	Tire & tube whsle	9	D	D	D	b	D	D	D
421130	Tire & tube whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	26	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	26	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	27	D	D	D	c	D	D	D
42121	Furniture whsle	9	D	D	D	b	D	D	D
421210	Furniture whsle	9	D	D	D	b	D	D	D
42122	Home furnishings whsle	18	17 161	1 672	363	92	4 566	3 010	3 113
421220	Home furnishings whsle	18	17 161	1 672	363	92	4 566	3 010	3 113
4213	Lumber & other construction materials whsle	80	544 497	21 265	5 097	602	42 440	32 524	29 272
42131	Lumber, plywood, millwork, & wood panel whsle	53	454 811	15 968	3 699	434	31 045	27 847	24 348
421310	Lumber, plywood, millwork, & wood panel whsle	53	454 811	15 968	3 699	434	31 045	27 847	24 348
4213101	Lumber without yard whsle	29	259 810	8 236	1 849	207	15 393	4 713	5 821
4213102	Lumber with yard whsle	7	98 861	2 682	628	78	5 082	11 531	9 854
4213103	Plywood, veneer, millwork, & wood panel whsle	17	96 140	5 050	1 222	149	10 570	11 603	8 673
42132	Brick, stone, & related construction materials whsle	10	35 898	1 209	257	34	3 242	446	546
421320	Brick, stone, & related construction materials whsle	10	35 898	1 209	257	34	3 242	446	546
4213203	Cement, lime, & related products whsle	3	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle	15	D	D	D	c	D	D	D
421390	Other construction materials whsle	15	D	D	D	c	D	D	D
4213902	Other construction materials whsle	12	40 137	2 531	761	78	5 442	3 004	3 149
4214	Professional & commercial equipment & supplies whsle	126	141 877	26 736	6 664	928	48 525	10 659	12 826
42141	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
42142	Office equipment whsle	33	30 021	7 656	1 928	301	13 077	3 781	4 253
421420	Office equipment whsle	33	30 021	7 656	1 928	301	13 077	3 781	4 253
42143	Computer & computer peripheral equipment & software whsle	24	37 855	5 968	1 520	171	11 335	2 038	3 630
421430	Computer & computer peripheral equipment & software whsle	24	37 855	5 968	1 520	171	11 335	2 038	3 630
4214301	Computer & peripheral equipment whsle	21	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	18	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	19	16 643	2 411	564	103	4 463	1 498	1 676
421440	Other commercial equipment whsle	19	16 643	2 411	564	103	4 463	1 498	1 676
4214401	Restaurant & hotel equipment & supplies whsle	15	14 455	2 131	494	90	3 691	1 282	1 427

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	MONTANA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	30	27 123	4 428	1 115	153	8 504	2 151	2 125
421450	Medical, dental, & hospital equipment & supplies whsle	30	27 123	4 428	1 115	153	8 504	2 151	2 125
4214501	Surgical, medical, & hospital supplies whsle	29	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	7	17 730	3 187	737	99	5 959	517	486
421460	Ophthalmic goods whsle	7	17 730	3 187	737	99	5 959	517	486
42149	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	23	D	D	D	e	D	D	D
42151	Metal service centers & offices	20	D	D	D	e	D	D	D
421510	Metal service centers & offices	20	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	18	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	18	D	D	D	e	D	D	D
42152	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	65	142 168	12 108	2 881	373	21 559	13 442	13 873
42161	Electrical apparatus & equip, wiring supp, & const material whsle	24	105 178	7 020	1 621	198	12 676	11 253	11 291
421610	Electrical apparatus & equip, wiring supp, & const material whsle	24	105 178	7 020	1 621	198	12 676	11 253	11 291
42162	Electrical appliance, television & radio set whsle	5	7 772	463	103	26	1 060	331	321
421620	Electrical appliance, television & radio set whsle	5	7 772	463	103	26	1 060	331	321
42169	Other electronic parts & equipment whsle	36	29 218	4 625	1 157	149	7 823	1 858	2 261
421690	Other electronic parts & equipment whsle	36	29 218	4 625	1 157	149	7 823	1 858	2 261
4216901	Communications equipment & supplies whsle	21	15 039	3 574	901	113	5 729	1 441	1 532
4216902	Electronic parts (excluding communications equipment) whsle	15	14 179	1 051	256	36	2 094	417	729
4217	Hardware, & plumbing & heating equipment & supplies whsle	61	166 403	17 896	4 332	597	34 086	24 787	25 641
42171	Hardware whsle	22	47 183	5 298	1 156	184	11 072	8 447	8 653
421710	Hardware whsle	22	47 183	5 298	1 156	184	11 072	8 447	8 653
42172	Plumbing & heating equipment & supplies (hydronics) whsle	17	78 842	7 006	1 852	252	13 167	10 854	10 905
421720	Plumbing & heating equipment & supplies (hydronics) whsle	17	78 842	7 006	1 852	252	13 167	10 854	10 905
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	28 924	3 688	885	104	6 719	4 102	4 263
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	28 924	3 688	885	104	6 719	4 102	4 263
42174	Refrigeration equipment & supplies whsle	6	11 454	1 904	439	57	3 128	1 384	1 820
421740	Refrigeration equipment & supplies whsle	6	11 454	1 904	439	57	3 128	1 384	1 820
4218	Machinery, equipment, & supplies whsle	285	668 671	70 345	16 504	2 562	131 125	173 919	186 146
42181	Construction & mining (except petroleum) machinery & equip whsle	31	136 716	14 564	3 172	397	25 544	37 629	43 499
421810	Construction & mining (except petroleum) machinery & equip whsle	31	136 716	14 564	3 172	397	25 544	37 629	43 499
42182	Farm & garden machinery & equipment whsle	102	270 029	23 527	5 383	992	46 898	83 019	83 356
421820	Farm & garden machinery & equipment whsle	102	270 029	23 527	5 383	992	46 898	83 019	83 356
4218201	Farm machinery & equipment—farm dealers	85	242 899	20 622	4 735	856	40 655	79 190	79 170
4218202	Farm machinery & equipment—whsle distributors	14	D	D	D	c	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MONTANA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	87	188 804	22 016	5 440	710	38 432	43 964	47 441
421830	Industrial machinery & equipment whsle	87	188 804	22 016	5 440	710	38 432	43 964	47 441
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	14	23 967	4 398	1 077	136	8 140	4 185	3 761
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	10	16 172	3 293	821	111	5 964	3 270	2 911
4218303	General-purpose industrial machinery & equipment whsle	29	25 266	4 188	1 004	170	6 662	3 890	4 156
4218305	Materials handling equipment whsle	15	98 907	9 775	2 623	262	16 257	30 959	33 420
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	15	22 157	1 424	317	53	3 158	2 497	2 932
4218307	Other industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
42184	Industrial supplies whsle	33	D	D	D	c	D	D	D
421840	Industrial supplies whsle	33	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	10	22 567	2 343	594	91	4 795	3 066	4 480
4218403	Welding supplies whsle	8	10 983	1 561	396	73	3 233	1 080	1 265
42185	Service establishment equipment & supplies whsle	28	27 631	4 478	1 092	229	8 890	3 861	4 407
421850	Service establishment equipment & supplies whsle	28	27 631	4 478	1 092	229	8 890	3 861	4 407
4218501	Beauty & barber shop equipment & supplies whsle ...	12	6 810	1 484	365	92	2 599	791	1 340
4218504	Other service establishment equipment & supplies whsle ...	9	13 132	1 984	491	91	4 246	2 066	2 134
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	107	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	23	181 284	5 087	1 278	228	11 977	13 038	13 507
421910	Sporting & recreational goods & supplies whsle	23	181 284	5 087	1 278	228	11 977	13 038	13 507
42192	Toy & hobby goods & supplies whsle	10	7 376	1 129	346	59	3 647	1 475	1 358
421920	Toy & hobby goods & supplies whsle	10	7 376	1 129	346	59	3 647	1 475	1 358
42193	Recyclable material whsle	34	48 996	5 369	1 190	264	13 259	6 068	6 566
421930	Recyclable material whsle	34	48 996	5 369	1 190	264	13 259	6 068	6 566
4219301	Iron & steel scrap processors & dealers	18	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	17	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	11	7 835	987	261	85	2 033	969	952
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	11	7 835	987	261	85	2 033	969	952
42199	Other miscellaneous durable goods whsle	29	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	29	D	D	D	c	D	D	D
4219906	Other durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	688	4 889 014	160 585	38 313	6 788	352 340	252 041	260 600
4221	Paper & paper product whsle	43	71 531	10 070	2 509	367	17 814	7 168	6 716
42211	Printing & writing paper whsle	5	29 661	3 403	857	67	5 989	2 942	2 779
422110	Printing & writing paper whsle	5	29 661	3 403	857	67	5 989	2 942	2 779
42212	Stationery & office supplies whsle ...	30	29 169	4 577	1 137	235	8 258	2 565	2 254
422120	Stationery & office supplies whsle .	30	29 169	4 577	1 137	235	8 258	2 565	2 254
42213	Industrial & personal service paper whsle	8	12 701	2 090	515	65	3 567	1 661	1 683
422130	Industrial & personal service paper whsle	8	12 701	2 090	515	65	3 567	1 661	1 683
4222	Drugs, & druggists' sundries whsle	21	93 192	3 789	854	188	8 575	14 299	13 900
42221	Drugs, & druggists' sundries whsle ..	21	93 192	3 789	854	188	8 575	14 299	13 900
422210	Drugs, & druggists' sundries whsle	21	93 192	3 789	854	188	8 575	14 299	13 900
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	14	D	D	D	c	D	D	D

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MONTANA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle .	20	36 160	3 958	1 135	141	9 673	5 655	9 027
42231	Piece goods, notions, & other dry goods whsle	3	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	3	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	8	21 231	2 267	754	91	5 159	3 396	6 690
422320	Men's & boys' clothing & furnishings whsle	8	21 231	2 267	754	91	5 159	3 396	6 690
4224	Grocery & related products whsle	130	1 088 785	59 195	14 013	2 137	117 146	56 458	57 350
42241	General-line grocery whsle	20	658 785	29 413	7 259	987	55 634	42 322	43 395
422410	General-line grocery whsle	20	658 785	29 413	7 259	987	55 634	42 322	43 395
4224103	Other general-line grocery whsle	17	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	13	124 583	9 053	2 094	255	16 320	2 657	2 768
422420	Packaged frozen food whsle	13	124 583	9 053	2 094	255	16 320	2 657	2 768
42243	Dairy products, (except dried or canned) whsle	17	30 823	1 162	283	64	3 001	902	789
422430	Dairy products, (except dried or canned) whsle	17	30 823	1 162	283	64	3 001	902	789
4224302	Dairy product (except raw milk) whsle	16	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
42245	Confectionery whsle	6	4 316	230	55	19	495	346	301
422450	Confectionery whsle	6	4 316	230	55	19	495	346	301
42246	Fish & seafood whsle	2	D	D	D	a	D	D	D
422460	Fish & seafood whsle	2	D	D	D	a	D	D	D
42247	Meat & meat product whsle	12	23 795	1 262	266	47	2 532	371	540
422470	Meat & meat product whsle	12	23 795	1 262	266	47	2 532	371	540
42248	Fresh fruit & vegetable whsle	4	4 436	646	79	25	1 287	77	72
422480	Fresh fruit & vegetable whsle	4	4 436	646	79	25	1 287	77	72
42249	Other grocery & related products whsle	54	228 775	17 319	3 961	736	37 536	9 434	9 065
422490	Other grocery & related products whsle	54	228 775	17 319	3 961	736	37 536	9 434	9 065
4224901	Coffee, tea, & spice whsle	5	29 073	2 176	500	59	4 251	2 345	2 406
4224902	Bread & baked goods whsle	8	26 671	1 432	325	92	3 481	708	852
4224903	Soft drinks whsle	23	98 874	10 734	2 424	452	23 681	3 552	3 186
4224906	Other grocery specialties whsle	13	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	141	1 867 066	16 215	3 983	1 004	45 167	81 429	80 243
42251	Grain & field bean whsle	105	1 413 784	12 984	3 262	541	35 257	75 960	73 131
422510	Grain & field bean whsle	105	1 413 784	12 984	3 262	541	35 257	75 960	73 131
42252	Livestock whsle	31	D	D	D	e	D	D	D
422520	Livestock whsle	31	D	D	D	e	D	D	D
42259	Other farm product raw material whsle	5	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	5	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	44	56 510	6 245	1 459	218	12 606	5 717	5 673
42269	Other chemical & allied products whsle	44	56 510	6 245	1 459	218	12 606	5 717	5 673
422690	Other chemical & allied products whsle	44	56 510	6 245	1 459	218	12 606	5 717	5 673
4226901	Industrial gases (except LP) whsle	12	14 987	2 774	638	93	5 340	1 435	1 651
4226902	Other chemical & allied products whsle	32	41 523	3 471	821	125	7 266	4 282	4 022
4227	Petroleum & petroleum products whsle	126	1 235 168	23 562	5 538	1 159	61 933	38 422	41 362
42271	Petroleum bulk stations & terminals	97	780 731	18 655	4 357	960	52 268	31 122	32 501
422710	Petroleum bulk stations & terminals	97	780 731	18 655	4 357	960	52 268	31 122	32 501
4227101	Petroleum bulk stations & terminals (except LP)	94	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	81	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	13	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	29	454 437	4 907	1 181	199	9 665	7 300	8 861
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	29	454 437	4 907	1 181	199	9 665	7 300	8 861
4228	Beer, wine, & distilled alcoholic beverage whsle	36	152 107	16 834	4 030	622	34 980	10 152	11 444
42281	Beer & ale whsle	30	145 990	15 892	3 790	572	33 433	9 503	10 696
422810	Beer & ale whsle	30	145 990	15 892	3 790	572	33 433	9 503	10 696
42282	Wine & distilled alcoholic beverage whsle	6	6 117	942	240	50	1 547	649	748
422820	Wine & distilled alcoholic beverage whsle	6	6 117	942	240	50	1 547	649	748

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MONTANA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	127	288 495	20 717	4 792	952	44 446	32 741	34 885
42291	Farm supplies whsle	72	163 737	10 030	2 352	384	22 904	19 452	20 958
422910	Farm supplies whsle	72	163 737	10 030	2 352	384	22 904	19 452	20 958
4229101	Farm supplies—farm dealers ...	47	113 831	6 795	1 648	269	15 630	13 094	14 032
4229102	Farm supplies—whsle distributors	25	49 906	3 235	704	115	7 274	6 358	6 926
42292	Book, periodical, & newspaper whsle	7	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	7	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	10 952	830	227	38	1 541	491	472
422930	Flower, nursery stock, & florists' supplies whsle	5	10 952	830	227	38	1 541	491	472
42294	Tobacco & tobacco product whsle...	9	51 691	3 547	823	152	6 240	3 805	3 885
422940	Tobacco & tobacco product whsle.	9	51 691	3 547	823	152	6 240	3 805	3 885
42295	Paint, varnish, & supplies whsle ...	3	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle ..	3	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	31	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	31	D	D	D	c	D	D	D
4229901	Art goods whsle	15	12 923	1 707	355	82	4 256	2 833	3 077
4229904	Other nondurable goods whsle .	11	D	D	D	b	D	D	D
	Merchant wholesalers	'1 390	'6 045 468	'335 049	'80 182	'12 736	'685 283	'568 234	'600 096
421	Wholesale trade, durable goods	800	2 235 771	194 618	46 611	7 017	378 920	336 129	360 354
4211	Motor vehicle & motor vehicle parts & supplies whsle	104	442 271	28 787	7 670	1 098	53 998	52 458	58 136
42111	Automobile & other motor vehicle whsle	28	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	28	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle .	8	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	12	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	42	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	42	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	17	13 571	1 995	531	80	3 657	3 656	3 906
4211202	Motor vehicle supplies & new parts—jobbers.....	21	D	D	D	e	D	D	D
42113	Tire & tube whsle	8	D	D	D	b	D	D	D
421130	Tire & tube whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	26	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .	26	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	26	D	D	D	c	D	D	D
42121	Furniture whsle	9	D	D	D	b	D	D	D
421210	Furniture whsle	9	D	D	D	b	D	D	D
42122	Home furnishings whsle	17	D	D	D	b	D	D	D
421220	Home furnishings whsle	17	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	65	359 611	17 783	4 272	525	35 307	22 633	20 652
42131	Lumber, plywood, millwork, & wood panel whsle	41	310 905	13 518	3 166	385	26 787	17 956	15 728
421310	Lumber, plywood, millwork, & wood panel whsle	41	310 905	13 518	3 166	385	26 787	17 956	15 728
4213101	Lumber without yard whsle	20	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	16	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	14	D	D	D	b	D	D	D
421390	Other construction materials whsle	14	D	D	D	b	D	D	D
4213902	Other construction materials whsle	11	D	D	D	b	D	D	D

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MONTANA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	107	112 076	23 127	5 640	836	42 500	10 004	12 190
42141	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
42142	Office equipment whsle	31	D	D	D	e	D	D	D
421420	Office equipment whsle	31	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	18	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	18	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	16	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	13	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	18	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	18	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	14	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	21	17 534	3 810	972	138	7 328	1 632	1 590
421450	Medical, dental, & hospital equipment & supplies whsle	21	17 534	3 810	972	138	7 328	1 632	1 590
4214501	Surgical, medical, & hospital supplies whsle	20	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	21	D	D	D	c	D	D	D
42151	Metal service centers & offices	18	D	D	D	c	D	D	D
421510	Metal service centers & offices	18	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	16	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	16	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	52	101 352	10 299	2 421	329	18 476	12 457	12 852
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	76 288	6 034	1 380	166	10 790	10 402	10 414
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	76 288	6 034	1 380	166	10 790	10 402	10 414
42162	Electrical appliance, television & radio set whsle	5	7 772	463	103	26	1 060	331	321
421620	Electrical appliance, television & radio set whsle	5	7 772	463	103	26	1 060	331	321
42169	Other electronic parts & equipment whsle	32	17 292	3 802	938	137	6 626	1 724	2 117
421690	Other electronic parts & equipment whsle	32	17 292	3 802	938	137	6 626	1 724	2 117
4216901	Communications equipment & supplies whsle	18	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	14	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	55	156 390	17 551	4 250	579	33 341	24 763	25 601
42171	Hardware whsle	20	D	D	D	c	D	D	D
421710	Hardware whsle	20	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	28 924	3 688	885	104	6 719	4 102	4 263
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	28 924	3 688	885	104	6 719	4 102	4 263
42174	Refrigeration equipment & supplies whsle	6	11 454	1 904	439	57	3 128	1 384	1 820
421740	Refrigeration equipment & supplies whsle	6	11 454	1 904	439	57	3 128	1 384	1 820

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MONTANA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	269	654 751	69 449	16 245	2 506	128 867	169 665	185 553
42181	Construction & mining (except petroleum) machinery & equip whsle	31	136 716	14 564	3 172	397	25 544	37 629	43 499
421810	Construction & mining (except petroleum) machinery & equip whsle	31	136 716	14 564	3 172	397	25 544	37 629	43 499
42182	Farm & garden machinery & equipment whsle	98	265 023	23 314	5 284	961	46 124	79 248	83 356
421820	Farm & garden machinery & equipment whsle	98	265 023	23 314	5 284	961	46 124	79 248	83 356
4218201	Farm machinery & equipment—farm dealers	83	D	D	D	f	D	D	D
4218202	Farm machinery & equipment—whsle distributors	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	77	181 087	21 385	5 297	687	37 049	43 481	46 848
421830	Industrial machinery & equipment whsle	77	181 087	21 385	5 297	687	37 049	43 481	46 848
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	13	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	27	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	15	98 907	9 775	2 623	262	16 257	30 959	33 420
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	9	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
42184	Industrial supplies whsle	31	D	D	D	c	D	D	D
421840	Industrial supplies whsle	31	D	D	D	D	D	D	D
4218402	Mechanical power transmission supplies whsle	10	22 567	2 343	594	91	4 795	3 066	4 480
4218403	Welding supplies whsle	8	10 983	1 561	396	73	3 233	1 080	1 265
42185	Service establishment equipment & supplies whsle	28	27 631	4 478	1 092	229	8 890	3 861	4 407
421850	Service establishment equipment & supplies whsle	28	27 631	4 478	1 092	229	8 890	3 861	4 407
4218501	Beauty & barber shop equipment & supplies whsle	12	6 810	1 484	365	92	2 599	791	1 340
4218504	Other service establishment equipment & supplies whsle	9	13 132	1 984	491	91	4 246	2 066	2 134
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	101	341 391	19 919	4 309	790	49 237	32 544	33 766
42191	Sporting & recreational goods & supplies whsle	22	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	22	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	9	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	9	D	D	D	b	D	D	D
42193	Recyclable material whsle	34	48 996	5 369	1 190	264	13 259	6 068	6 566
421930	Recyclable material whsle	34	48 996	5 369	1 190	264	13 259	6 068	6 566
4219301	Iron & steel scrap processors & dealers	18	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	17	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	10	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	26	96 652	7 405	1 242	158	18 438	10 994	11 383
421990	Other miscellaneous durable goods whsle	26	96 652	7 405	1 242	158	18 438	10 994	11 383
4219906	Other durable goods whsle	8	D	D	D	b	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MONTANA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	'590	'3 809 697	'140 431	'33 571	'5 719	'306 363	'232 105	'239 742
4221	Paper & paper product whsle	38	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	5	29 661	3 403	857	67	5 989	2 942	2 779
422110	Printing & writing paper whsle	5	29 661	3 403	857	67	5 989	2 942	2 779
42212	Stationery & office supplies whsle . . .	25	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle . .	25	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	8	12 701	2 090	515	65	3 567	1 661	1 683
422130	Industrial & personal service paper whsle	8	12 701	2 090	515	65	3 567	1 661	1 683
4222	Drugs, & druggists' sundries whsle . . .	20	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	20	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	20	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	13	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	17	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	8	21 231	2 267	754	91	5 159	3 396	6 690
422320	Men's & boys' clothing & furnishings whsle	8	21 231	2 267	754	91	5 159	3 396	6 690
4224	Grocery & related products whsle	102	769 604	49 583	11 852	1 753	98 801	54 795	55 681
42241	General-line grocery whsle	12	529 897	27 025	6 705	895	51 699	42 322	43 395
422410	General-line grocery whsle	12	529 897	27 025	6 705	895	51 699	42 322	43 395
4224103	Other general-line grocery whsle	9	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	17	30 823	1 162	283	64	3 001	902	789
422430	Dairy products, (except dried or canned) whsle	17	30 823	1 162	283	64	3 001	902	789
4224302	Dairy product (except raw milk) whsle	16	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle . . .	1	D	D	D	a	D	D	D
42245	Confectionery whsle	5	D	D	D	a	D	D	D
422450	Confectionery whsle	5	D	D	D	a	D	D	D
42246	Fish & seafood whsle	2	D	D	D	a	D	D	D
422460	Fish & seafood whsle	2	D	D	D	a	D	D	D
42247	Meat & meat product whsle	11	D	D	D	b	D	D	D
422470	Meat & meat product whsle	11	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	4	4 436	646	79	25	1 287	77	72
422480	Fresh fruit & vegetable whsle	4	4 436	646	79	25	1 287	77	72
42249	Other grocery & related products whsle	41	115 661	11 491	2 601	485	25 628	7 777	7 401
422490	Other grocery & related products whsle	41	115 661	11 491	2 601	485	25 628	7 777	7 401
4224901	Coffee, tea, & spice whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	18	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	12	25 087	1 916	474	89	4 016	2 722	2 561
4225	Farm-product raw material whsle	'126	'1 556 011	'14 129	'3 486	'629	'38 574	'81 429	'80 243
42251	Grain & field bean whsle	'104	D	D	D	f	D	D	D
422510	Grain & field bean whsle	'104	D	D	D	f	D	D	D
42252	Livestock whsle	17	D	D	D	b	D	D	D
422520	Livestock whsle	17	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	5	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	5	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	33	45 532	5 418	1 235	180	10 393	3 964	4 113
42269	Other chemical & allied products whsle	33	45 532	5 418	1 235	180	10 393	3 964	4 113
422690	Other chemical & allied products whsle	33	45 532	5 418	1 235	180	10 393	3 964	4 113
4226901	Industrial gases (except LP) whsle	8	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	25	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	107	847 645	19 330	4 603	993	50 489	28 154	29 563
42271	Petroleum bulk stations & terminals	82	432 655	14 778	3 508	805	41 447	20 854	20 702
422710	Petroleum bulk stations & terminals	82	432 655	14 778	3 508	805	41 447	20 854	20 702
4227101	Petroleum bulk stations & terminals (except LP)	80	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	76	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	25	414 990	4 552	1 095	188	9 042	7 300	8 861
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	25	414 990	4 552	1 095	188	9 042	7 300	8 861

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MONTANA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	35	D	D	D	f	D	D	D
42281	Beer & ale whsle	30	145 990	15 892	3 790	572	33 433	9 503	10 696
422810	Beer & ale whsle	30	145 990	15 892	3 790	572	33 433	9 503	10 696
42282	Wine & distilled alcoholic beverage whsle	5	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	112	248 040	17 906	4 016	860	38 302	26 638	29 209
42291	Farm supplies whsle	60	125 363	7 486	1 643	308	17 440	13 670	15 587
422910	Farm supplies whsle	60	125 363	7 486	1 643	308	17 440	13 670	15 587
4229101	Farm supplies—farm dealers ..	38	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	22	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	10 952	830	227	38	1 541	491	472
422930	Flower, nursery stock, & florists' supplies whsle	5	10 952	830	227	38	1 541	491	472
42294	Tobacco & tobacco product whsle ..	9	51 691	3 547	823	152	6 240	3 805	3 885
422940	Tobacco & tobacco product whsle ..	9	51 691	3 547	823	152	6 240	3 805	3 885
42295	Paint, varnish, & supplies whsle ...	2	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle ...	2	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	30	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	30	D	D	D	c	D	D	D
4229901	Art goods whsle	15	12 923	1 707	355	82	4 256	2 833	3 077
4229904	Other nondurable goods whsle ..	11	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		94	711 188	25 592	6 505	897	54 104	46 160	38 898
421	Wholesale trade, durable goods	37	203 895	12 635	3 341	388	23 777	26 230	18 045
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	57	507 293	12 957	3 164	509	30 327	19 930	20 853
4221	Paper & paper product whsle	4	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle ...	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	10	65 631	4 923	1 177	216	10 091	1 657	1 664
42249	Other grocery & related products whsle	10	65 631	4 923	1 177	216	10 091	1 657	1 664
422490	Other grocery & related products whsle	10	65 631	4 923	1 177	216	10 091	1 657	1 664
4226	Chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	18	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	15	348 076	3 877	849	155	10 821	10 268	11 799
422710	Petroleum bulk stations & terminals	15	348 076	3 877	849	155	10 821	10 268	11 799
4227101	Petroleum bulk stations & terminals (except LP)	14	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
42291	Farm supplies whsle	11	D	D	D	b	D	D	D
422910	Farm supplies whsle	11	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers ..	9	D	D	D	b	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MONTANA—Con.									
	Agents, brokers, and commission merchants	90	840 146	11 001	2 405	723	25 885	30	282
421	Wholesale trade, durable goods	49	268 122	3 804	827	163	10 235	24	277
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	a	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	10 013	345	82	18	745	24	40
4218	Machinery, equipment, & supplies whsle	9	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	41	572 024	7 197	1 578	560	15 650	6	5
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	18	253 550	4 689	984	168	8 254	6	5
42249	Other grocery & related products whsle	3	47 483	905	183	35	1 817	—	—
422490	Other grocery & related products whsle	3	47 483	905	183	35	1 817	—	—
4225	Farm-product raw material whsle	15	311 055	2 086	497	375	6 593	—	—
42252	Livestock whsle	14	D	D	D	e	D	D	D
422520	Livestock whsle	14	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MONTANA									
42	Wholesale trade	3.9	2.9	4.9	2.8	—	7.3	.1	.2
421	Wholesale trade, durable goods	7.3	2.7	8.8	2.8	—	4.6	.2	.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	8.3	2.1	11.6	3.0	D	D	D	D
42111	Automobile & other motor vehicle whsle	10.7	1.1	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	10.7	1.1	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle	11.6	—	D	—	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	.9	4.0	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	.7	6.0	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	.7	6.0	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	4.3	21.8	4.3	21.8	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	.2	4.0	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	D	D
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	13.2	.2	D	D	—	—	—	—
421220	Home furnishings whsle	13.2	.2	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	9.4	1.1	14.3	.9	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5.8	.3	8.4	.4	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5.8	.3	8.4	.4	—	—	D	D
4213101	Lumber without yard whsle	8.6	—	D	D	—	—	D	D
4213102	Lumber with yard whsle .....	.9	—	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	2.9	1.3	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	1.7	13.4	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle	1.7	13.4	D	D	D	D	—	—
4213203	Cement, lime, & related products whsle	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	61.2	—	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	5.8	7.7	7.2	6.1	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	10.8	15.7	D	D	—	—	—	—
421420	Office equipment whsle	10.8	15.7	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	6.2	5.8	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	6.2	5.8	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	11.9	6.3	D	D	—	—	—	—
421440	Other commercial equipment whsle	11.9	6.3	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	13.7	7.3	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	2.2	11.1	2.9	1.2	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	2.2	11.1	2.9	1.2	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	—	—	D	D	—	—	—	—
421460	Ophthalmic goods whsle	—	—	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MONTANA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whse	10.8	2.0	15.2	.3	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse	12.6	2.3	17.4	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse	12.6	2.3	17.4	—	—	—	—	—
42162	Electrical appliance, television & radio set whse	—	—	—	—	—	—	—	—
421620	Electrical appliance, television & radio set whse	—	—	—	—	—	—	—	—
42169	Other electronic parts & equipment whse	7.2	1.2	12.2	2.0	—	—	—	—
421690	Other electronic parts & equipment whse	7.2	1.2	12.2	2.0	—	—	—	—
4216901	Communications equipment & supplies whse	3.0	.9	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whse	11.7	1.4	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	4.3	6.5	4.5	5.8	—	—	—	17.3
42171	Hardware whse .....	.1	18.7	D	D	—	—	—	—
421710	Hardware whse .....	.1	18.7	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	1.7	2.5	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whse	1.7	2.5	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whse	9.0	—	9.0	—	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whse	9.0	—	9.0	—	—	—	—	—
42174	Refrigeration equipment & supplies whse	26.9	—	26.9	—	—	—	—	—
421740	Refrigeration equipment & supplies whse	26.9	—	26.9	—	—	—	—	—
4218	Machinery, equipment, & supplies whse	6.9	3.3	7.0	3.3	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whse	1.2	4.9	1.2	4.9	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse	1.2	4.9	1.2	4.9	—	—	—	—
42182	Farm & garden machinery & equipment whse	12.8	1.9	13.1	1.9	—	—	—	—
421820	Farm & garden machinery & equipment whse	12.8	1.9	13.1	1.9	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	12.7	1.9	D	D	—	—	—	—
4218202	Farm machinery & equipment—whse distributors	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse	3.4	1.7	3.6	1.7	—	—	—	—
421830	Industrial machinery & equipment whse	3.4	1.7	3.6	1.7	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse	—	11.5	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse	—	3.2	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse	11.1	.2	D	D	—	—	—	—
4218305	Materials handling equipment whse	1.1	—	1.1	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whse	5.2	1.5	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whse	D	D	D	D	—	—	—	—
42184	Industrial supplies whse	D	D	D	D	—	—	—	—
421840	Industrial supplies whse	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whse	—	7.7	—	7.7	—	—	—	—
4218403	Welding supplies whse	—	—	—	—	—	—	—	—
42185	Service establishment equipment & supplies whse	6.7	12.0	6.7	12.0	—	—	—	—
421850	Service establishment equipment & supplies whse	6.7	12.0	6.7	12.0	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whse	1.3	11.1	1.3	11.1	—	—	—	—
4218504	Other service establishment equipment & supplies whse	13.4	19.4	13.4	19.4	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whse	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MONTANA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	4.4	2.2	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	2.7	.4	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	2.7	.4	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle .....	.7	—	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle .....	.7	—	D	D	—	—	—	—
42193	Recyclable material whsle	12.2	.5	12.2	.5	—	—	—	—
421930	Recyclable material whsle	12.2	.5	12.2	.5	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	.9	—	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	.9	—	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	4.2	6.6	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	4.2	6.6	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	'2.0	'3.1	'2.6	'2.8	—	8.4	—	—
4221	Paper & paper product whsle	7.6	1.4	D	D	D	D	D	D
42211	Printing & writing paper whsle	—	—	—	—	—	—	—	—
422110	Printing & writing paper whsle	—	—	—	—	—	—	—	—
42212	Stationery & office supplies whsle	18.7	3.4	D	D	—	—	—	—
422120	Stationery & office supplies whsle	18.7	3.4	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	—	—	—	—	—	—	—	—
422130	Industrial & personal service paper whsle	—	—	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle	3.0	3.3	D	D	D	D	—	—
42221	Drugs, & druggists' sundries whsle	3.0	3.3	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	3.0	3.3	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	.4	3.1	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	.1	—	.1	—	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle .....	.1	—	.1	—	—	—	—	—
4224	Grocery & related products whsle	3.2	1.0	4.5	1.0	—	4.4	—	—
42241	General-line grocery whsle .....	.3	.1	.4	.2	—	—	—	—
422410	General-line grocery whsle .....	.3	.1	.4	.2	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	.4	—	—	—	—	—	—	—
422420	Packaged frozen food whsle .....	.4	—	—	—	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	6.1	4.6	6.1	4.6	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	6.1	4.6	6.1	4.6	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	9.1	—	D	D	—	—	—	—
422450	Confectionery whsle	9.1	—	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	1.6	17.1	D	D	—	—	—	—
422470	Meat & meat product whsle	1.6	17.1	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	44.6	—	44.6	—	—	—	—	—
422480	Fresh fruit & vegetable whsle	44.6	—	44.6	—	—	—	—	—
42249	Other grocery & related products whsle	11.4	1.9	22.6	1.3	—	4.4	—	—
422490	Other grocery & related products whsle	11.4	1.9	22.6	1.3	—	4.4	—	—
4224901	Coffee, tea, & spice whsle	80.0	9.9	D	D	—	—	—	—
4224902	Bread & baked goods whsle	8.1	.7	—	—	—	—	—	—
4224903	Soft drinks whsle .....	.3	.2	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	.8	4.6	—	—	—	—
4225	Farm-product raw material whsle	'1.7	'2.4	'1.9	'2.9	—	—	—	—
42251	Grain & field bean whsle	'1.1	'2.9	D	D	—	—	—	—
422510	Grain & field bean whsle	'1.1	'2.9	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	D	D
422520	Livestock whsle	D	D	D	D	—	—	D	D
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	2.7	7.5	3.3	8.6	D	D	D	D
42269	Other chemical & allied products whsle	2.7	7.5	3.3	8.6	—	—	—	—
422690	Other chemical & allied products whsle	2.7	7.5	3.3	8.6	—	—	—	—
4226901	Industrial gases (except LP) whsle	6.9	5.0	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	1.1	8.4	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MONTANA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	1.1	3.4	1.6	.9	D	D	D	D
42271	Petroleum bulk stations & terminals	1.3	—	2.3	—	—	—	—	—
422710	Petroleum bulk stations & terminals	1.3	—	2.3	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	.8	9.3	.9	1.9	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	.8	9.3	.9	1.9	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	.1	D	D	—	—	D	D
42281	Beer & ale whsle	—	.1	—	.1	—	—	—	—
422810	Beer & ale whsle	—	.1	—	.1	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	—	—	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	—	—	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	9.5	14.6	11.1	16.8	D	D	D	D
42291	Farm supplies whsle	14.4	1.5	18.9	1.6	D	D	—	—
422910	Farm supplies whsle	14.4	1.5	18.9	1.6	D	D	—	—
4229101	Farm supplies—farm dealers	18.7	2.1	D	D	D	D	—	—
4229102	Farm supplies—whsle distributors	4.6	—	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	—	.6	—	.6	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	—	.6	—	.6	—	—	—	—
42294	Tobacco & tobacco product whsle	—	—	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	—	—	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	24.4	6.9	24.4	6.9	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BILLINGS, MT MSA									
42	Wholesale trade	389	2 648 913	143 399	35 345	4 915	280 713	212 600	212 645
421	Wholesale trade, durable goods	253	1 098 123	82 113	20 779	2 835	156 869	139 875	139 698
4211	Motor vehicle & motor vehicle parts & supplies whsle	32	451 968	16 652	4 703	629	34 177	32 436	33 861
42111	Automobile & other motor vehicle whsle	11	346 744	7 089	1 996	305	15 342	14 486	13 025
421110	Automobile & other motor vehicle whsle	11	346 744	7 089	1 996	305	15 342	14 486	13 025
4211101	Automobile & motorcycle whsle	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	91 073	7 749	2 299	264	15 647	15 597	17 306
421120	Motor vehicle supplies & new parts whsle	14	91 073	7 749	2 299	264	15 647	15 597	17 306
4211202	Motor vehicle supplies & new parts—jobbers.....	6	82 955	6 664	1 999	221	13 563	13 513	15 281
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	5	13 493	1 588	367	53	3 540	2 120	1 992
4213	Lumber & other construction materials whsle	16	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	40	55 517	9 309	2 349	317	16 506	3 856	4 175
42146	Ophthalmic goods whsle	3	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	19 314	2 366	527	102	4 985	4 004	3 880
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	22	64 116	5 574	1 357	155	9 391	6 676	6 966
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	23	100 003	10 465	2 637	348	20 436	16 157	16 931
42171	Hardware whsle	8	35 659	3 919	838	134	8 638	7 358	7 522
421710	Hardware whsle	8	35 659	3 919	838	134	8 638	7 358	7 522
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	49 137	4 522	1 231	155	8 209	6 377	6 499
421720	Plumbing & heating equipment & supplies (hydronics) whsle	8	49 137	4 522	1 231	155	8 209	6 377	6 499
4218	Machinery, equipment, & supplies whsle	85	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	15	31 305	2 994	664	133	5 942	8 395	5 056
421820	Farm & garden machinery & equipment whsle	15	31 305	2 994	664	133	5 942	8 395	5 056
4218201	Farm machinery & equipment—farm dealers	7	15 110	1 050	251	56	1 930	6 971	3 430
4218202	Farm machinery & equipment—whsle distributors	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	36	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	36	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	13 806	2 890	706	90	5 074	3 080	2 547
4218303	General-purpose industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	7	D	D	D	c	D	D	D
42184	Industrial supplies whsle	11	D	D	D	c	D	D	D
421840	Industrial supplies whsle	11	D	D	D	c	D	D	D

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	BILLINGS, MT MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	11	15 704	2 502	614	112	4 985	2 377	2 349
421850	Service establishment equipment & supplies whsle	11	15 704	2 502	614	112	4 985	2 377	2 349
4218504	Other service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	136	1 550 790	61 286	14 566	2 080	123 844	72 725	72 947
4221	Paper & paper product whsle	12	29 807	3 868	896	92	7 075	2 926	2 874
4222	Drugs, & druggists' sundries whsle	8	88 079	2 709	657	144	6 191	13 366	12 819
42221	Drugs, & druggists' sundries whsle	8	88 079	2 709	657	144	6 191	13 366	12 819
422210	Drugs, & druggists' sundries whsle	8	88 079	2 709	657	144	6 191	13 366	12 819
4224	Grocery & related products whsle	39	748 183	37 733	9 200	1 198	71 847	36 927	36 682
42241	General-line grocery whsle	11	514 625	23 149	5 774	742	43 639	30 420	30 846
422410	General-line grocery whsle	11	514 625	23 149	5 774	742	43 639	30 420	30 846
4224103	Other general-line grocery whsle	10	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	4	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	13	78 559	4 987	1 164	185	10 619	2 829	2 184
422490	Other grocery & related products whsle	13	78 559	4 987	1 164	185	10 619	2 829	2 184
4224902	Bread & baked goods whsle	1	D	D	D	a	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	10	131 134	1 419	331	83	5 440	766	688
42252	Livestock whsle	3	D	D	D	b	D	D	D
422520	Livestock whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	16	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	19	437 045	4 627	1 003	194	11 161	7 103	8 364
42271	Petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	10	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	8	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	9	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	9	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	27 785	2 794	628	84	5 662	2 127	2 296
42281	Beer & ale whsle	3	27 785	2 794	628	84	5 662	2 127	2 296
422810	Beer & ale whsle	3	27 785	2 794	628	84	5 662	2 127	2 296
4229	Miscellaneous nondurable goods whsle	26	D	D	D	c	D	D	D
42291	Farm supplies whsle	18	50 819	3 643	849	131	7 875	6 445	5 906
422910	Farm supplies whsle	18	50 819	3 643	849	131	7 875	6 445	5 906
4229101	Farm supplies—farm dealers	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	10	D	D	D	b	D	D	D

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BILLINGS, MT MSA—Con.									
	Merchant wholesalers	320	2 062 532	128 184	31 647	4 340	247 671	201 081	205 568
421	Wholesale trade, durable goods	222	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	28	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	4	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	5	13 493	1 588	367	53	3 540	2 120	1 992
4213	Lumber & other construction materials whsle	14	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	31	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
421510	Metal service centers & offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	17	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D	e	D	D	D
42171	Hardware whsle	8	35 659	3 919	838	134	8 638	7 358	7 522
421710	Hardware whsle	8	35 659	3 919	838	134	8 638	7 358	7 522
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	78	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	12	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	12	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	34	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	34	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	7	D	D	D	c	D	D	D
42184	Industrial supplies whsle	9	D	D	D	c	D	D	D
421840	Industrial supplies whsle	9	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	11	15 704	2 502	614	112	4 985	2 377	2 349
421850	Service establishment equipment & supplies whsle	11	15 704	2 502	614	112	4 985	2 377	2 349
4218504	Other service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D

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	BILLINGS, MT MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	21	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	
42199	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	
421990	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	
422	Wholesale trade, nondurable goods	98	D	D	D	g	D	D	
4221	Paper & paper product whsle	11	D	D	D	b	D	D	
4222	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	
42221	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	
422210	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	
4224	Grocery & related products whsle	22	502 420	32 067	7 957	1 001	61 315	35 996	35 934
42241	General-line grocery whsle	5	D	D	D	f	D	D	
422410	General-line grocery whsle	5	D	D	D	f	D	D	
4224103	Other general-line grocery whsle	4	D	D	D	f	D	D	
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	
4226	Chemical & allied products whsle	10	21 289	2 717	616	85	4 915	1 487	1 442
42269	Other chemical & allied products whsle	10	21 289	2 717	616	85	4 915	1 487	1 442
422690	Other chemical & allied products whsle	10	21 289	2 717	616	85	4 915	1 487	1 442
4226902	Other chemical & allied products whsle	8	D	D	D	b	D	D	
4227	Petroleum & petroleum products whsle	14	D	D	D	c	D	D	
42271	Petroleum bulk stations & terminals	8	D	D	D	b	D	D	
422710	Petroleum bulk stations & terminals	8	D	D	D	b	D	D	
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	b	D	D	
42271011	Petroleum bulk stations (except LP)	8	D	D	D	b	D	D	
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	c	D	D	
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	c	D	D	
4229	Miscellaneous nondurable goods whsle	20	D	D	D	c	D	D	
42291	Farm supplies whsle	13	D	D	D	b	D	D	
422910	Farm supplies whsle	13	D	D	D	b	D	D	
4229101	Farm supplies—farm dealers	6	D	D	D	b	D	D	
	Manufacturers' sales branches and sales offices . .	34	133 824	8 922	2 312	301	17 630	11 490	7 050
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	
	Agents, brokers, and commission merchants	35	452 557	6 293	1 386	274	15 412	29	27
421	Wholesale trade, durable goods	18	D	D	D	b	D	D	
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	
4224	Grocery & related products whsle	13	D	D	D	c	D	D	
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	

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GREAT FALLS, MT MSA									
42	Wholesale trade	'141	'1 114 844	'32 578	'7 812	'1 231	'64 402	'51 834	'59 285
421	Wholesale trade, durable goods	83	176 638	17 757	4 314	671	34 669	31 870	37 119
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	14 602	2 991	745	108	5 002	1 154	1 253
4218	Machinery, equipment, & supplies whsle	27	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	8	20 345	1 826	398	80	3 101	6 303	6 416
421820	Farm & garden machinery & equipment whsle	8	20 345	1 826	398	80	3 101	6 303	6 416
4218201	Farm machinery & equipment—farm dealers	8	20 345	1 826	398	80	3 101	6 303	6 416
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	11	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	'58	'938 206	'14 821	'3 498	'560	'29 733	'19 964	'22 166
4224	Grocery & related products whsle	12	120 601	4 662	1 079	169	10 119	7 619	7 931
42241	General-line grocery whsle	3	D	D	D	D	D	D	D
422410	General-line grocery whsle	3	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	'9	'686 829	'2 239	'515	'4 466	'4 545	'5 487	
42251	Grain & field bean whsle	'6	D	D	D	b	D	D	
422510	Grain & field bean whsle	'6	D	D	D	b	D	D	
4227	Petroleum & petroleum products whsle	9	D	D	D	b	D	D	
42271	Petroleum bulk stations & terminals ..	7	D	D	D	b	D	D	
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	
4228	Beer, wine, & distilled alcoholic beverage whsle	4	17 233	2 253	498	80	4 436	1 271	1 262
42281	Beer & ale whsle	4	17 233	2 253	498	80	4 436	1 271	1 262
422810	Beer & ale whsle	4	17 233	2 253	498	80	4 436	1 271	1 262
4229	Miscellaneous nondurable goods whsle	16	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	30 060	1 287	396	54	2 990	2 641	3 236
422910	Farm supplies whsle	7	30 060	1 287	396	54	2 990	2 641	3 236
4229101	Farm supplies—farm dealers ...	5	D	D	D	b	D	D	D
	Merchant wholesalers	'126	'991 433	'28 223	'6 716	'1 026	'55 672	'49 361	'56 846
421	Wholesale trade, durable goods	79	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
GREAT FALLS, MT MSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	27	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	8	20 345	1 826	398	80	3 101	6 303	6 416
421820	Farm & garden machinery & equipment whsle	8	20 345	1 826	398	80	3 101	6 303	6 416
4218201	Farm machinery & equipment—farm dealers	8	20 345	1 826	398	80	3 101	6 303	6 416
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	47	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
AREA OUTSIDE MONTANA METROPOLITAN AREAS									
42	Wholesale trade	1 044	3 833 045	195 665	45 935	8 210	420 157	349 990	367 346
421	Wholesale trade, durable goods	550	1 433 027	111 187	25 686	4 062	221 394	190 638	201 859
4211	Motor vehicle & motor vehicle parts & supplies whsle	68	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	14	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	14	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	29	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	29	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	11	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	17	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	20	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle ..	20	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	18	D	D	D	b	D	D	D
42122	Home furnishings whsle	12	6 575	840	171	58	2 128	972	1 174
421220	Home furnishings whsle	12	6 575	840	171	58	2 128	972	1 174

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	AREA OUTSIDE MONTANA METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	60	400 033	13 132	3 011	372	26 382	17 691	16 669
42131	Lumber, plywood, millwork, & wood panel whsle	42	357 302	11 440	2 637	319	22 035	17 250	16 083
421310	Lumber, plywood, millwork, & wood panel whsle	42	357 302	11 440	2 637	319	22 035	17 250	16 083
4213101	Lumber without yard whsle	25	246 476	7 924	1 803	199	14 789	4 713	5 821
4213102	Lumber with yard whsle	7	98 861	2 682	628	78	5 082	11 531	9 854
42132	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	a	D	D	D
42139	Other construction materials whsle ..	9	D	D	D	b	D	D	D
421390	Other construction materials whsle	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	74	71 758	14 436	3 570	503	27 017	5 649	7 398
42142	Office equipment whsle	22	D	D	D	c	D	D	D
421420	Office equipment whsle	22	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	15	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	15	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	13	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	11	D	D	D	c	D	D	D
42144	Other commercial equipment whsle ..	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	18	10 583	2 591	665	95	4 371	542	483
421450	Medical, dental, & hospital equipment & supplies whsle	18	10 583	2 591	665	95	4 371	542	483
4214501	Surgical, medical, & hospital supplies whsle	17	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	17 791	2 291	577	113	4 985	3 376	3 162
42151	Metal service centers & offices	11	17 791	2 291	577	113	4 985	3 376	3 162
421510	Metal service centers & offices ..	11	17 791	2 291	577	113	4 985	3 376	3 162
4215101	Ferrous metal service centers & sales offices	10	D	D	D	c	D	D	D
4216	Electrical goods whsle	40	77 217	6 254	1 458	202	11 700	6 638	6 780
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	24	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	24	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	15	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	32	D	D	D	c	D	D	D
42171	Hardware whsle	14	11 524	1 379	318	50	2 434	1 089	1 131
421710	Hardware whsle	14	11 524	1 379	318	50	2 434	1 089	1 131
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	29 705	2 484	621	97	4 958	4 477	4 406
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	29 705	2 484	621	97	4 958	4 477	4 406
4218	Machinery, equipment, & supplies whsle	173	388 452	38 988	8 729	1 463	73 559	100 526	109 503
42181	Construction & mining (except petroleum) machinery & equip whsle	17	75 155	8 657	1 726	213	14 156	21 079	24 828
421810	Construction & mining (except petroleum) machinery & equip whsle	17	75 155	8 657	1 726	213	14 156	21 079	24 828
42182	Farm & garden machinery & equipment whsle	79	218 379	18 707	4 321	779	37 855	68 321	71 884
421820	Farm & garden machinery & equipment whsle	79	218 379	18 707	4 321	779	37 855	68 321	71 884
4218201	Farm machinery & equipment—farm dealers	70	207 444	17 746	4 086	720	35 624	65 916	69 324

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	AREA OUTSIDE MONTANA METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	44	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	44	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	10 161	1 508	371	46	3 066	1 105	1 214
4218303	General-purpose industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	6	D	D	D	b	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle	18	18 062	1 911	493	79	3 760	2 414	2 674
421840	Industrial supplies whsle	18	18 062	1 911	493	79	3 760	2 414	2 674
4218402	Mechanical power transmission supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	12	9 628	1 628	389	94	3 176	1 182	1 695
421850	Service establishment equipment & supplies whsle	12	9 628	1 628	389	94	3 176	1 182	1 695
4219	Miscellaneous durable goods whsle	74	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	17	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	17	D	D	D	c	D	D	D
42193	Recyclable material whsle	24	29 846	3 431	741	173	9 064	3 112	3 261
421930	Recyclable material whsle	24	29 846	3 431	741	173	9 064	3 112	3 261
4219301	Iron & steel scrap processors & dealers	11	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	20	94 810	6 808	1 156	144	17 403	10 704	11 115
421990	Other miscellaneous durable goods whsle	20	94 810	6 808	1 156	144	17 403	10 704	11 115
4219906	Other durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	494	2 400 018	84 478	20 249	4 148	198 763	159 352	165 487
4221	Paper & paper product whsle	27	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	22	22 462	3 415	965	204	6 191	2 197	1 882
422120	Stationery & office supplies whsle	22	22 462	3 415	965	204	6 191	2 197	1 882
4222	Drugs, & druggists' sundries whsle	13	5 113	1 080	197	44	2 384	933	1 081
42221	Drugs, & druggists' sundries whsle	13	5 113	1 080	197	44	2 384	933	1 081
422210	Drugs, & druggists' sundries whsle	13	5 113	1 080	197	44	2 384	933	1 081
4223	Apparel, piece goods, & notions whsle	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	79	220 001	16 800	3 734	770	35 180	11 912	12 737
42243	Dairy products, (except dried or canned) whsle	15	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	15	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	14	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	37	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	37	D	D	D	e	D	D	D
4224901	Coffee, tea, & spice whsle	2	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	b	D	D	D
4224903	Soft drinks whsle	19	66 199	6 912	1 524	296	15 355	2 134	2 058
4225	Farm-product raw material whsle	122	1 049 103	12 557	3 137	827	35 261	76 118	74 068
42251	Grain & field bean whsle	92	722 142	10 409	2 641	441	28 572	71 992	68 609
422510	Grain & field bean whsle	92	722 142	10 409	2 641	441	28 572	71 992	68 609
42252	Livestock whsle	25	D	D	D	e	D	D	D
422520	Livestock whsle	25	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	25	26 233	2 194	545	92	5 418	3 460	3 416
42269	Other chemical & allied products whsle	25	26 233	2 194	545	92	5 418	3 460	3 416
422690	Other chemical & allied products whsle	25	26 233	2 194	545	92	5 418	3 460	3 416
4226902	Other chemical & allied products whsle	19	D	D	D	b	D	D	D

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	AREA OUTSIDE MONTANA METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle	98	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals .	80	629 214	15 932	3 725	839	44 317	27 442	28 915
422710	Petroleum bulk stations & terminals	80	629 214	15 932	3 725	839	44 317	27 442	28 915
4227101	Petroleum bulk stations & terminals (except LP)	79	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	70	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	9	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	18	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	18	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	29	107 089	11 787	2 904	458	24 882	6 754	7 886
42281	Beer & ale whsle	23	100 972	10 845	2 664	408	23 335	6 105	7 138
422810	Beer & ale whsle	23	100 972	10 845	2 664	408	23 335	6 105	7 138
4229	Miscellaneous nondurable goods								
	whsle	85	D	D	D	f	D	D	D
42291	Farm supplies whsle	47	82 858	5 100	1 107	199	12 039	10 366	11 816
422910	Farm supplies whsle	47	82 858	5 100	1 107	199	12 039	10 366	11 816
4229101	Farm supplies—farm dealers ...	34	69 050	3 704	888	153	8 888	7 935	8 719
4229102	Farm supplies—whsle distributors	13	13 808	1 396	219	46	3 151	2 431	3 097
42292	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	4	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	4	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle...	7	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle.	7	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
4229901	Art goods whsle	11	D	D	D	b	D	D	D
	Merchant wholesalers	1944	12 991 503	1178 642	141 819	17 370	1381 940	1317 792	1337 682
421	Wholesale trade, durable goods	499	1 164 413	102 564	23 510	3 841	203 986	172 072	187 530
4211	Motor vehicle & motor vehicle parts & supplies whsle	65	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	13	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	13	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	27	18 811	3 167	762	126	5 082	5 085	5 235
421120	Motor vehicle supplies & new parts whsle	27	18 811	3 167	762	126	5 082	5 085	5 235
4211201	Motor vehicle supplies & new parts—warehouse distributors .	11	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	15	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	20	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	20	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	17	D	D	D	b	D	D	D
42122	Home furnishings whsle	11	D	D	D	b	D	D	D
421220	Home furnishings whsle	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	47	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	31	214 846	8 996	2 105	272	17 797	7 359	7 463
421310	Lumber, plywood, millwork, & wood panel whsle	31	214 846	8 996	2 105	272	17 797	7 359	7 463
4213101	Lumber without yard whsle	17	D	D	D	c	D	D	D
42139	Other construction materials whsle ...	9	D	D	D	b	D	D	D
421390	Other construction materials whsle	9	D	D	D	b	D	D	D

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AREA OUTSIDE MONTANA METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle.....	65	58 762	13 091	3 122	471	24 300	5 649	7 398
42142	Office equipment whsle.....	21	D	D	D	c	D	D	D
421420	Office equipment whsle.....	21	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	11	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle.....	11	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle.....	15	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle.....	15	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle.....	14	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle.....	11	17 791	2 291	577	113	4 985	3 376	3 162
42151	Metal service centers & offices.....	11	17 791	2 291	577	113	4 985	3 376	3 162
421510	Metal service centers & offices.....	11	17 791	2 291	577	113	4 985	3 376	3 162
4215101	Ferrous metal service centers & sales offices.....	10	D	D	D	c	D	D	D
4216	Electrical goods whsle.....	32	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle.....	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle.....	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle.....	21	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle.....	21	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle.....	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	28	D	D	D	c	D	D	D
42171	Hardware whsle.....	12	D	D	D	b	D	D	D
421710	Hardware whsle.....	12	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle.....	7	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle.....	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle.....	164	380 984	38 355	8 593	1 440	72 304	100 043	108 910
42181	Construction & mining (except petroleum) machinery & equip whsle.....	17	75 155	8 657	1 726	213	14 156	21 079	24 828
421810	Construction & mining (except petroleum) machinery & equip whsle.....	17	75 155	8 657	1 726	213	14 156	21 079	24 828
42182	Farm & garden machinery & equipment whsle.....	78	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle.....	78	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers.....	69	D	D	D	f	D	D	D
42183	Industrial machinery & equipment whsle.....	36	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle.....	36	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle.....	7	10 161	1 508	371	46	3 066	1 105	1 214
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.....	5	D	D	D	a	D	D	D
42184	Industrial supplies whsle.....	18	18 062	1 911	493	79	3 760	2 414	2 674
421840	Industrial supplies whsle.....	18	18 062	1 911	493	79	3 760	2 414	2 674
4218402	Mechanical power transmission supplies whsle.....	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle.....	12	9 628	1 628	389	94	3 176	1 182	1 695
421850	Service establishment equipment & supplies whsle.....	12	9 628	1 628	389	94	3 176	1 182	1 695

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE MONTANA METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	70	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	16	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	16	D	D	D	c	D	D	D
42193	Recyclable material whsle	24	29 846	3 431	741	173	9 064	3 112	3 261
421930	Recyclable material whsle	24	29 846	3 431	741	173	9 064	3 112	3 261
4219301	Iron & steel scrap processors & dealers	11	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
4219906	Other durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1445	1 827 090	176 078	118 309	13 529	177 954	145 720	150 152
4221	Paper & paper product whsle	24	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	19	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle . . .	19	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	13	5 113	1 080	197	44	2 384	933	1 081
42221	Drugs, & druggists' sundries whsle . . .	13	5 113	1 080	197	44	2 384	933	1 081
422210	Drugs, & druggists' sundries whsle	13	5 113	1 080	197	44	2 384	933	1 081
4223	Apparel, piece goods, & notions whsle . .	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	73	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	15	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	15	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	14	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	33	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	33	D	D	D	e	D	D	D
4224901	Coffee, tea, & spice whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	16	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	109	D	D	D	f	D	D	D
42251	Grain & field bean whsle	91	D	D	D	e	D	D	D
422510	Grain & field bean whsle	91	D	D	D	e	D	D	D
42252	Livestock whsle	13	D	D	D	b	D	D	D
422520	Livestock whsle	13	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	20	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	15	13 239	987	214	35	1 995	1 418	1 450
4227	Petroleum & petroleum products whsle	85	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	68	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	68	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	68	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	65	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	17	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	17	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	28	D	D	D	e	D	D	D
42281	Beer & ale whsle	23	100 972	10 845	2 664	408	23 335	6 105	7 138
422810	Beer & ale whsle	23	100 972	10 845	2 664	408	23 335	6 105	7 138

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE MONTANA METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	79	D	D	D	f	D	D	D
42291	Farm supplies whsle	42	D	D	D	c	D	D	D
422910	Farm supplies whsle	42	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers ..	29	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	13	13 808	1 396	219	46	3 151	2 431	3 097
42292	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	4	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	20	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	20	D	D	D	b	D	D	D
4229901	Art goods whsle	11	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		50	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	29	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	12	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	12	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		50	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	30	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	13	D	D	D	e	D	D	D
42252	Livestock whsle	12	D	D	D	e	D	D	D
422520	Livestock whsle	12	D	D	D	e	D	D	D

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BILLINGS, MT MSA								
42	Wholesale trade	3.2	1.7	4.1	1.5	—	9.2	—	.2
421	Wholesale trade, durable goods	5.9	2.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7.9	.8	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	10.2	.3	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	10.2	.3	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	.1	3.0	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	.1	3.0	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	—	—	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	9.2	2.8	9.2	2.8	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	—	—	—	—	—	—
421390	Other construction materials whsle	D	D	—	—	—	—	—	—
4213902	Other construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	4.5	9.8	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
421460	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	17.3	2.1	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	.9	8.1	D	D	—	—	—	—
42171	Hardware whsle .....	.2	20.0	.2	20.0	—	—	—	—
421710	Hardware whsle .....	.2	20.0	.2	20.0	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1.7	2.0	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1.7	2.0	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	22.5	3.8	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	22.5	3.8	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	46.6	6.1	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	3.8	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	7.2	17.8	7.2	17.8	—	—	—	—
421850	Service establishment equipment & supplies whsle	7.2	17.8	7.2	17.8	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BILLINGS, MT MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.3	.9	D	D	D	D	D	D
4221	Paper & paper product whsle	1.0	3.4	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	2.0	3.3	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	2.0	3.3	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	2.0	3.3	D	D	—	—	—	—
4224	Grocery & related products whsle	—	.2	—	—	—	—	D	D
42241	General-line grocery whsle	—	—	D	D	—	—	—	—
422410	General-line grocery whsle	—	—	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	—	—	—	—	—	—
422420	Packaged frozen food whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	—	1.7	D	D	—	—	D	D
422490	Other grocery & related products whsle	—	1.7	D	D	—	—	D	D
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	2.0	—	D	D	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	4.3	5.6	—	—	—	—
42269	Other chemical & allied products whsle	D	D	4.3	5.6	—	—	—	—
422690	Other chemical & allied products whsle	D	D	4.3	5.6	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	.4	1.4	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42271011	(except LP)	D	D	D	D	—	—	—	—
422710111	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	23.9	—	D	D	—	—	—	—
422910	Farm supplies whsle	23.9	—	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	—	—	—	—	—	—
	GREAT FALLS, MT MSA								
42	Wholesale trade	2.9	1.6	3.2	1.5	D	D	D	D
421	Wholesale trade, durable goods	16.4	.7	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies	7.3	4.1	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	12.1	.3	12.1	.3	—	—	—	—
421820	Farm & garden machinery & equipment	12.1	.3	12.1	.3	—	—	—	—
4218201	whsle	12.1	.3	12.1	.3	—	—	—	—
42182011	Farm machinery & equipment—farm	12.1	.3	12.1	.3	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	GREAT FALLS, MT MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.3	1.6	D	D	D	D	D	D
4224	Grocery & related products whsle	1.3	1.3	D	D	—	—	D	D
42241	General-line grocery whsle	D	D	—	—	—	—	—	—
422410	General-line grocery whsle	D	D	—	—	—	—	—	—
4224103	Other general-line grocery whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
422490	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle	—	1.1	D	D	—	—	D	D
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	—	.1	D	D	—	—	—	—
422910	Farm supplies whsle	—	.1	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	—	—	—	—	—	—
	AREA OUTSIDE MONTANA METROPOLITAN AREAS								
42	Wholesale trade	4.7	4.5	6.0	4.5	D	D	D	D
421	Wholesale trade, durable goods	7.2	2.9	8.8	3.0	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle ..	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle ..	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	3.9	23.8	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	3.9	23.8	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	2.4	—	D	D	—	—	—	—
421220	Home furnishings whsle	2.4	—	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	7.0	1.1	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7.3	.4	12.2	.6	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7.3	.4	12.2	.6	—	—	D	D
4213101	Lumber without yard whsle	9.1	—	D	D	—	—	D	D
4213102	Lumber with yard whsle .....	.9	—	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	D	D	—	—
421320	Brick, stone, & related construction materials whsle	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	6.4	6.8	7.7	7.2	—	—	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	—	—	—	—	—	—
42144	Other commercial equipment whsle	D	D	—	—	—	—	—	—
421440	Other commercial equipment whsle	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	1.0	1.9	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	1.0	1.9	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE MONTANA METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	—	1.1	—	1.1	—	—	—	—
42151	Metal service centers & offices	—	1.1	—	1.1	—	—	—	—
421510	Metal service centers & offices	—	1.1	—	1.1	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	5.5	1.8	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	—	14.9	D	D	—	—	—	—
421710	Hardware whsle	—	14.9	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1.8	3.4	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1.8	3.4	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	8.1	3.6	8.2	3.7	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	2.1	8.9	2.1	8.9	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	2.1	8.9	2.1	8.9	—	—	—	—
42182	Farm & garden machinery & equipment whsle	11.5	1.7	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	11.5	1.7	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	10.3	1.8	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	22.0	—	22.0	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4218305	Materials handling equipment whsle	D	D	—	—	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	5.4	2.9	5.4	2.9	—	—	—	—
421840	Industrial supplies whsle	5.4	2.9	5.4	2.9	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	7.5	5.4	7.5	5.4	—	—	—	—
421850	Service establishment equipment & supplies whsle	7.5	5.4	7.5	5.4	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	17.3	.8	17.3	.8	—	—	—	—
421930	Recyclable material whsle	17.3	.8	17.3	.8	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	3.6	4.3	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	3.6	4.3	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	'3.1	'5.5	'4.1	'5.4	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	17.5	—	D	D	—	—	—	—
422120	Stationery & office supplies whsle	17.5	—	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	19.2	3.4	19.2	3.4	—	—	—	—
42221	Drugs, & druggists' sundries whsle	19.2	3.4	19.2	3.4	—	—	—	—
422210	Drugs, & druggists' sundries whsle	19.2	3.4	19.2	3.4	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (MSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE MONTANA METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	14.9	3.5	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle .....	.5	.3	D	D	—	—	—	—
4225	Farm-product raw material whsle	'1.0	'4.2	D	D	—	—	D	D
42251	Grain & field bean whsle	'1.1	'5.7	D	D	—	—	—	—
422510	Grain & field bean whsle	'1.1	'5.7	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	D	D
422520	Livestock whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle	2.1	10.5	D	D	—	—	—	—
42269	Other chemical & allied products whsle	2.1	10.5	D	D	—	—	—	—
422690	Other chemical & allied products whsle	2.1	10.5	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	3.4	20.8	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	1.6	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	1.6	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	.2	D	D	—	—	—	—
42281	Beer & ale whsle	—	.2	—	.2	—	—	—	—
422810	Beer & ale whsle	—	.2	—	.2	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	13.9	2.9	D	D	—	—	—	—
422910	Farm supplies whsle	13.9	2.9	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	14.7	3.5	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	10.0	—	10.0	—	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 5. Summary Statistics for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BEAVERHEAD COUNTY, MT									
42	Wholesale trade	11	16 330	1 589	334	95	3 302	4 118	4 367
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BIG HORN COUNTY, MT									
42	Wholesale trade	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
BLAINE COUNTY, MT									
42	Wholesale trade	13	58 209	1 187	224	81	3 270	4 114	4 664
421	Wholesale trade, durable goods	3	2 914	379	37	28	614	839	855
422	Wholesale trade, nondurable goods	10	55 295	808	187	53	2 656	3 275	3 809
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	a	D	D	D
	Merchant wholesalers	13	58 209	1 187	224	81	3 270	4 114	4 664
421	Wholesale trade, durable goods	3	2 914	379	37	28	614	839	855
422	Wholesale trade, nondurable goods	10	55 295	808	187	53	2 656	3 275	3 809
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
BROADWATER COUNTY, MT									
42	Wholesale trade	8	37 069	1 795	354	61	3 028	2 278	4 693
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	8	37 069	1 795	354	61	3 028	2 278	4 693
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
CARBON COUNTY, MT									
42	Wholesale trade	13	9 870	986	240	55	2 961	955	984
421	Wholesale trade, durable goods	7	4 877	509	102	26	1 937	470	488
	Merchant wholesalers	13	9 870	986	240	55	2 961	955	984
421	Wholesale trade, durable goods	7	4 877	509	102	26	1 937	470	488
CARTER COUNTY, MT									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
CASCADE COUNTY, MT									
42	Wholesale trade	'141	'1 114 844	'32 578	'7 812	'1 231	'64 402	'51 834	'59 285
421	Wholesale trade, durable goods	83	176 638	17 757	4 314	671	34 669	31 870	37 119
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	14 602	2 991	745	108	5 002	1 154	1 253
4218	Machinery, equipment, & supplies whsle	27	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	8	20 345	1 826	398	80	3 101	6 303	6 416
421820	Farm & garden machinery & equipment whsle	8	20 345	1 826	398	80	3 101	6 303	6 416
4218201	Farm machinery & equipment—farm dealers	8	20 345	1 826	398	80	3 101	6 303	6 416
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	11	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	'58	'938 206	'14 821	'3 498	'560	'29 733	'19 964	'22 166
4224	Grocery & related products whsle	12	120 601	4 662	1 079	169	10 119	7 619	7 931
42241	General-line grocery whsle	3	D	D	D	D	D	D	D
422410	General-line grocery whsle	3	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	'9	'686 829	'2 239	'515	'4 466	'4 545	'5 487	
42251	Grain & field bean whsle	'6	D	D	D	b	D	D	
422510	Grain & field bean whsle	'6	D	D	D	b	D	D	
4227	Petroleum & petroleum products whsle	9	D	D	D	b	D	D	
42271	Petroleum bulk stations & terminals ..	7	D	D	D	b	D	D	
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	
4228	Beer, wine, & distilled alcoholic beverage whsle	4	17 233	2 253	498	80	4 436	1 271	1 262
42281	Beer & ale whsle	4	17 233	2 253	498	80	4 436	1 271	1 262
422810	Beer & ale whsle	4	17 233	2 253	498	80	4 436	1 271	1 262
4229	Miscellaneous nondurable goods whsle	16	D	D	D	c	D	D	D
42291	Farm supplies whsle	7	30 060	1 287	396	54	2 990	2 641	3 236
422910	Farm supplies whsle	7	30 060	1 287	396	54	2 990	2 641	3 236
4229101	Farm supplies—farm dealers ...	5	D	D	D	b	D	D	D
	Merchant wholesalers	'126	'991 433	'28 223	'6 716	'1 026	'55 672	'49 361	'56 846
421	Wholesale trade, durable goods	79	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	a	D	D	D
421140	Motor vehicle parts, (used) whsle .	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D

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CASCADE COUNTY, MT—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	27	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	8	20 345	1 826	398	80	3 101	6 303	6 416
421820	Farm & garden machinery & equipment whsle	8	20 345	1 826	398	80	3 101	6 303	6 416
4218201	Farm machinery & equipment—farm dealers	8	20 345	1 826	398	80	3 101	6 303	6 416
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	47	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	'8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	'6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	'6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
CHOUTEAU COUNTY, MT									
42	Wholesale trade	'14	'108 668	'2 053	'489	'89	'4 517	'7 553	'7 464
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	'11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
42251	Grain & field bean whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
422510	Grain & field bean whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
422910	Farm supplies whsle	2	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers ..	2	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	'14	'108 668	'2 053	'489	'89	'4 517	'7 553	'7 464
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	'11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
42251	Grain & field bean whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
422510	Grain & field bean whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
422910	Farm supplies whsle	2	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers ..	2	D	D	D	a	D	D	D

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CUSTER COUNTY, MT									
42	Wholesale trade	20	94 337	2 630	634	147	5 916	7 027	6 133
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
DANIELS COUNTY, MT									
42	Wholesale trade	7	23 672	688	119	29	1 606	4 232	3 606
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
DAWSON COUNTY, MT									
42	Wholesale trade	22	39 705	2 642	623	117	5 573	5 679	4 834
421	Wholesale trade, durable goods	11	12 560	1 490	371	56	2 412	1 980	2 084
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	27 145	1 152	252	61	3 161	3 699	2 750
	Merchant wholesalers	19	33 656	2 354	553	102	4 761	4 864	4 017
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
DEER LODGE COUNTY, MT									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
FALLON COUNTY, MT									
42	Wholesale trade	7	15 143	531	128	52	1 364	1 373	1 782
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D

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FERGUS COUNTY, MT									
42	Wholesale trade	27	187 782	4 390	1 137	199	10 023	12 737	9 187
421	Wholesale trade, durable goods	9	130 931	2 804	759	105	5 867	6 409	6 293
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	56 851	1 586	378	94	4 156	6 328	2 894
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	24	175 921	4 121	1 063	165	9 419	12 374	9 096
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	44 990	1 317	304	60	3 552	5 965	2 803
4225	Farm-product raw material whsle	3	30 869	462	106	19	1 283	4 812	1 471
Manufacturers' sales branches and sales offices ..									
		2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	b	D	D	D
FLATHEAD COUNTY, MT									
42	Wholesale trade	102	347 116	19 725	4 643	784	40 727	28 603	29 791
421	Wholesale trade, durable goods	62	195 641	9 880	2 401	373	18 127	20 026	20 486
4213	Lumber & other construction materials whsle	6	127 127	2 472	619	44	4 377	10 582	9 922
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4213101	Lumber without yard whsle	2	D	D	D	a	D	D	D
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	31 448	2 830	664	116	4 659	5 409	6 305
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	40	151 475	9 845	2 242	411	22 600	8 577	9 305
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	3	72 576	3 075	733	120	7 963	3 129	3 262
422710	Petroleum bulk stations & terminals	3	72 576	3 075	733	120	7 963	3 129	3 262
4227101	Petroleum bulk stations & terminals (except LP)	3	72 576	3 075	733	120	7 963	3 129	3 262
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	b	D	D	D
42281	Beer & ale whsle	4	17 784	1 962	430	77	4 094	975	1 057
422810	Beer & ale whsle	4	17 784	1 962	430	77	4 094	975	1 057
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D

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FLATHEAD COUNTY, MT—Con.									
	Merchant wholesalers	95	220 204	16 581	3 928	691	34 616	17 992	20 453
421	Wholesale trade, durable goods	58	D	D	D	e	D	D	D
4213	Lumber & other construction materials whse	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse	18	31 448	2 830	664	116	4 659	5 409	6 305
4219	Miscellaneous durable goods whse	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	37	D	D	D	e	D	D	D
4224	Grocery & related products whse	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	4	81 840	2 727	670	109	6 799	3 543	3 688
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whse	1	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse	1	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse	1	D	D	D	a	D	D	D
4213101	Lumber without yard whse	1	D	D	D	a	D	D	D
GALLATIN COUNTY, MT									
42	Wholesale trade	129	476 140	31 900	7 464	1 126	69 063	45 462	53 064
421	Wholesale trade, durable goods	73	248 984	21 073	4 670	682	45 659	32 171	33 995
4213	Lumber & other construction materials whse	6	73 211	2 603	673	92	5 214	3 643	3 481
42131	Lumber, plywood, millwork, & wood panel whse	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whse	5	D	D	D	b	D	D	D
4213101	Lumber without yard whse	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whse	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whse	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whse	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse	12	19 606	3 671	897	140	8 000	2 384	3 752
4216	Electrical goods whse	6	16 543	740	169	35	1 910	887	1 012
4218	Machinery, equipment, & supplies whse	22	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whse	11	31 880	4 126	869	115	7 302	10 815	10 570
421820	Farm & garden machinery & equipment whse	11	31 880	4 126	869	115	7 302	10 815	10 570
4218201	Farm machinery & equipment—farm dealers	11	31 880	4 126	869	115	7 302	10 815	10 570
4219	Miscellaneous durable goods whse	16	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whse	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse	2	D	D	D	b	D	D	D
4219906	Other durable goods whse	1	D	D	D	b	D	D	D

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GALLATIN COUNTY, MT—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	56	227 156	10 827	2 794	444	23 404	13 291	19 069
4223	Apparel, piece goods, & notions whsle .	9	31 318	3 513	1 035	120	8 620	5 380	8 345
4224	Grocery & related products whsle	10	15 918	1 314	265	60	3 055	404	427
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	31 165	318	64	32	921	—	1 724
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	5	91 781	794	177	45	2 175	3 112	3 232
422710	Petroleum bulk stations & terminals	5	91 781	794	177	45	2 175	3 112	3 232
4227101	Petroleum bulk stations & terminals (except LP)	5	91 781	794	177	45	2 175	3 112	3 232
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	18 759	2 000	601	62	3 759	1 371	1 855
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
	Merchant wholesalers	116	340 351	30 747	7 165	1 067	66 243	42 473	49 938
421	Wholesale trade, durable goods	67	203 542	20 399	4 486	665	44 426	32 171	33 995
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	21	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	11	31 880	4 126	869	115	7 302	10 815	10 570
421820	Farm & garden machinery & equipment whsle	11	31 880	4 126	869	115	7 302	10 815	10 570
4218201	Farm machinery & equipment—farm dealers	11	31 880	4 126	869	115	7 302	10 815	10 570
4219	Miscellaneous durable goods whsle . . .	15	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	49	136 809	10 348	2 679	402	21 817	10 302	15 943
4223	Apparel, piece goods, & notions whsle .	9	31 318	3 513	1 035	120	8 620	5 380	8 345
4224	Grocery & related products whsle	9	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	5	108 190	737	202	16	1 826	2 989	3 126
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	8	27 599	416	97	43	994	—	—
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
GARFIELD COUNTY, MT									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
GLACIER COUNTY, MT									
42	Wholesale trade	15	72 190	1 537	394	77	4 363	7 230	6 319
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	55 013	665	184	32	2 148	4 862	4 051
	Merchant wholesalers	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	55 013	665	184	32	2 148	4 862	4 051
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
GOLDEN VALLEY COUNTY, MT									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
GRANITE COUNTY, MT									
42	Wholesale trade	3	3 604	339	75	12	1 327	152	156
	Merchant wholesalers	3	3 604	339	75	12	1 327	152	156
HILL COUNTY, MT									
42	Wholesale trade	28	145 230	4 876	1 187	218	11 735	27 752	24 599
421	Wholesale trade, durable goods	11	26 201	2 235	495	100	4 511	10 624	10 532
4218	Machinery, equipment, & supplies whsle	6	24 035	2 002	439	87	3 950	10 287	10 259
42182	Farm & garden machinery & equipment whsle	6	24 035	2 002	439	87	3 950	10 287	10 259
421820	Farm & garden machinery & equipment whsle	6	24 035	2 002	439	87	3 950	10 287	10 259
4218201	Farm machinery & equipment—farm dealers	6	24 035	2 002	439	87	3 950	10 287	10 259
422	Wholesale trade, nondurable goods	17	119 029	2 641	692	118	7 224	17 128	14 067
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	7	93 042	878	212	35	2 874	14 900	11 750
422510	Grain & field bean whsle	7	93 042	878	212	35	2 874	14 900	11 750
4227	Petroleum & petroleum products whsle	4	10 413	535	126	29	1 587	971	1 099
42271	Petroleum bulk stations & terminals ..	4	10 413	535	126	29	1 587	971	1 099
422710	Petroleum bulk stations & terminals	4	10 413	535	126	29	1 587	971	1 099
	Merchant wholesalers	26	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	11	26 201	2 235	495	100	4 511	10 624	10 532
4218	Machinery, equipment, & supplies whsle	6	24 035	2 002	439	87	3 950	10 287	10 259
42182	Farm & garden machinery & equipment whsle	6	24 035	2 002	439	87	3 950	10 287	10 259
421820	Farm & garden machinery & equipment whsle	6	24 035	2 002	439	87	3 950	10 287	10 259
4218201	Farm machinery & equipment—farm dealers	6	24 035	2 002	439	87	3 950	10 287	10 259
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle	7	93 042	878	212	35	2 874	14 900	11 750
422510	Grain & field bean whsle	7	93 042	878	212	35	2 874	14 900	11 750
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D

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JEFFERSON COUNTY, MT									
42	Wholesale trade	10	6 882	471	101	18	965	610	671
	Merchant wholesalers	9	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
JUDITH BASIN COUNTY, MT									
42	Wholesale trade	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
LAKE COUNTY, MT									
42	Wholesale trade	23	34 137	2 225	500	129	4 977	2 849	3 167
421	Wholesale trade, durable goods	10	14 411	791	195	52	1 570	660	734
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	19 726	1 434	305	77	3 407	2 189	2 433
4227	Petroleum & petroleum products whsle	4	11 988	572	161	37	1 589	745	925
42271	Petroleum bulk stations & terminals	4	11 988	572	161	37	1 589	745	925
422710	Petroleum bulk stations & terminals	4	11 988	572	161	37	1 589	745	925
	Merchant wholesalers	20	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
LEWIS AND CLARK COUNTY, MT									
42	Wholesale trade	76	217 018	18 241	4 364	772	36 098	14 825	15 636
421	Wholesale trade, durable goods	44	48 758	9 341	2 314	375	17 295	5 112	4 953
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	11 864	3 154	864	111	5 017	727	754
4218	Machinery, equipment, & supplies whsle	9	11 018	2 369	556	87	3 410	1 516	1 404
4219	Miscellaneous durable goods whsle ...	4	6 396	833	245	51	1 485	670	541
422	Wholesale trade, nondurable goods	32	168 260	8 900	2 050	397	18 803	9 713	10 683
4224	Grocery & related products whsle	8	75 994	4 565	1 062	202	8 249	4 915	5 522
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D

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LEWIS AND CLARK COUNTY, MT—Con.									
	Merchant wholesalers	67	144 398	15 221	3 618	662	29 422	11 499	11 864
421	Wholesale trade, durable goods	40	38 930	7 724	1 831	339	13 438	4 219	4 033
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	11 018	2 369	556	87	3 410	1 516	1 404
4219	Miscellaneous durable goods whsle	4	6 396	833	245	51	1 485	670	541
422	Wholesale trade, nondurable goods	27	105 468	7 497	1 787	323	15 984	7 280	7 831
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	9	72 620	3 020	746	110	6 676	3 326	3 772
422	Wholesale trade, nondurable goods	5	62 792	1 403	263	74	2 819	2 433	2 852
LIBERTY COUNTY, MT									
42	Wholesale trade	5	43 875	900	205	40	1 844	3 243	4 802
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	5	43 875	900	205	40	1 844	3 243	4 802
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
LINCOLN COUNTY, MT									
42	Wholesale trade	10	4 882	650	137	30	1 424	739	735
	Merchant wholesalers	10	4 882	650	137	30	1 424	739	735
MCCONE COUNTY, MT									
42	Wholesale trade	5	25 060	1 287	353	55	2 414	6 359	4 576
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Merchant wholesalers	5	25 060	1 287	353	55	2 414	6 359	4 576
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
MADISON COUNTY, MT									
42	Wholesale trade	6	5 715	384	60	17	942	966	1 031
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
	Merchant wholesalers	5	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
MEAGHER COUNTY, MT									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D

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MISSOULA COUNTY, MT									
42	Wholesale trade	183	775 903	49 997	11 504	1 991	101 933	75 768	80 138
421	Wholesale trade, durable goods	131	354 682	34 071	7 846	1 159	64 974	60 722	63 803
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	95 135	7 353	1 810	284	13 452	17 315	14 367
42111	Automobile & other motor vehicle whsle	9	76 066	4 871	1 236	181	8 985	13 564	10 029
421110	Automobile & other motor vehicle whsle	9	76 066	4 871	1 236	181	8 985	13 564	10 029
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	13	39 638	1 549	363	57	2 959	1 379	566
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	28	29 128	5 238	1 175	149	9 942	1 381	1 788
4216	Electrical goods whsle	7	17 852	1 892	469	60	3 370	1 610	1 612
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	32 738	3 128	803	105	5 917	4 720	4 595
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	20 372	1 463	385	51	2 736	2 953	2 846
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4	20 372	1 463	385	51	2 736	2 953	2 846
4218	Machinery, equipment, & supplies whsle	31	111 823	12 224	2 639	373	22 690	31 106	37 649
42181	Construction & mining (except petroleum) machinery & equip whsle	6	58 602	6 767	1 316	155	11 224	18 962	22 302
421810	Construction & mining (except petroleum) machinery & equip whsle	6	58 602	6 767	1 316	155	11 224	18 962	22 302
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	14	19 722	2 314	532	75	4 661	2 049	2 390
421830	Industrial machinery & equipment whsle	14	19 722	2 314	532	75	4 661	2 049	2 390
4219	Miscellaneous durable goods whsle ...	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	52	421 221	15 926	3 658	832	36 959	15 046	16 335
4221	Paper & paper product whsle	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	15	60 486	3 768	834	154	8 316	2 858	3 107
42249	Other grocery & related products whsle	7	42 742	3 219	730	128	7 094	2 704	2 942
422490	Other grocery & related products whsle	7	42 742	3 219	730	128	7 094	2 704	2 942
4224901	Coffee, tea, & spice whsle	1	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	9	199 648	2 497	618	188	8 957	3 103	3 179
422710	Petroleum bulk stations & terminals	9	199 648	2 497	618	188	8 957	3 103	3 179
4227101	Petroleum bulk stations & terminals (except LP)	9	199 648	2 497	618	188	8 957	3 103	3 179
42271011	Petroleum bulk stations (except LP)	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	31 526	3 800	841	153	7 425	1 957	2 274
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	1	D	D	D	c	D	D	D

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	MISSOULA COUNTY, MT—Con.								
	Merchant wholesalers	160	558 478	46 080	10 525	1 845	92 553	66 909	74 189
421	Wholesale trade, durable goods	116	296 239	30 735	7 018	1 065	58 247	53 398	59 557
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	6	10 257	1 406	313	48	2 192	2 506	2 973
421120	Motor vehicle supplies & new parts whsle	6	10 257	1 406	313	48	2 192	2 506	2 973
4213	Lumber & other construction materials whsle	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	24	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	31	111 823	12 224	2 639	373	22 690	31 106	37 649
42181	Construction & mining (except petroleum) machinery & equip whsle	6	58 602	6 767	1 316	155	11 224	18 962	22 302
421810	Construction & mining (except petroleum) machinery & equip whsle	6	58 602	6 767	1 316	155	11 224	18 962	22 302
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	14	19 722	2 314	532	75	4 661	2 049	2 390
421830	Industrial machinery & equipment whsle	14	19 722	2 314	532	75	4 661	2 049	2 390
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	44	262 239	15 345	3 507	780	34 306	13 511	14 632
4224	Grocery & related products whsle	14	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	7	42 742	3 219	730	128	7 094	2 704	2 942
422490	Other grocery & related products whsle	7	42 742	3 219	730	128	7 094	2 704	2 942
4224901	Coffee, tea, & spice whsle	1	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	12	163 038	3 088	808	90	7 376	8 858	5 931
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	11	54 387	829	171	56	2 004	1	18
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

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MUSSELSHELL COUNTY, MT									
42	Wholesale trade	7	7 826	576	152	28	1 646	1 755	1 851
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
PARK COUNTY, MT									
42	Wholesale trade	23	33 903	3 253	642	138	7 661	5 032	5 930
421	Wholesale trade, durable goods	12	18 842	2 037	399	67	4 882	4 112	4 868
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	15 061	1 216	243	71	2 779	920	1 062
	Merchant wholesalers	23	33 903	3 253	642	138	7 661	5 032	5 930
421	Wholesale trade, durable goods	12	18 842	2 037	399	67	4 882	4 112	4 868
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	15 061	1 216	243	71	2 779	920	1 062
PETROLEUM COUNTY, MT									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
PHILLIPS COUNTY, MT									
42	Wholesale trade	5	15 702	766	204	37	2 045	5 436	5 509
422	Wholesale trade, nondurable goods	5	15 702	766	204	37	2 045	5 436	5 509
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
	Merchant wholesalers	5	15 702	766	204	37	2 045	5 436	5 509
422	Wholesale trade, nondurable goods	5	15 702	766	204	37	2 045	5 436	5 509
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
PONDERA COUNTY, MT									
42	Wholesale trade	21	55 267	2 441	691	132	6 696	10 116	10 535
421	Wholesale trade, durable goods	9	10 096	944	243	57	1 895	2 714	2 563
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	45 171	1 497	448	75	4 801	7 402	7 972
4225	Farm-product raw material whsle	6	30 885	613	185	33	2 692	5 786	6 408
	Merchant wholesalers	21	55 267	2 441	691	132	6 696	10 116	10 535
421	Wholesale trade, durable goods	9	10 096	944	243	57	1 895	2 714	2 563
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	45 171	1 497	448	75	4 801	7 402	7 972
4225	Farm-product raw material whsle	6	30 885	613	185	33	2 692	5 786	6 408

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POWELL COUNTY, MT									
42	Wholesale trade	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle	2	D	D	D	a	D	D	D
PRAIRIE COUNTY, MT									
42	Wholesale trade	3	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
RAVALLI COUNTY, MT									
42	Wholesale trade	44	166 387	8 684	1 906	283	16 778	5 139	5 634
421	Wholesale trade, durable goods	37	159 398	8 060	1 756	250	15 324	4 888	5 355
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	2 583	689	193	22	974	889	872
4213	Lumber & other construction materials								
42131	whsle	17	132 000	5 199	1 115	126	9 997	1 741	2 003
421310	Lumber, plywood, millwork, & wood panel whsle	17	132 000	5 199	1 115	126	9 997	1 741	2 003
4213101	Lumber, plywood, millwork, & wood panel whsle	17	132 000	5 199	1 115	126	9 997	1 741	2 003
4213101	Lumber without yard whsle	15	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	6 989	624	150	33	1 454	251	279
	Merchant wholesalers	36	145 856	8 177	1 789	274	15 941	5 139	5 634
421	Wholesale trade, durable goods	30	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	2 583	689	193	22	974	889	872
4213	Lumber & other construction materials								
42131	whsle	13	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	c	D	D	D
4213101	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	c	D	D	D
4213101	Lumber without yard whsle	11	124 103	4 919	1 045	118	9 610	1 737	1 939
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	8	20 531	507	117	9	837	-	-
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
4213	Lumber & other construction materials								
	whsle	4	D	D	D	a	D	D	D
RICHLAND COUNTY, MT									
42	Wholesale trade	26	188 716	4 228	979	228	10 358	12 609	14 020
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	6	144 221	861	194	81	2 868	4 491	3 974
42252	Livestock whsle	4	D	D	D	b	D	D	D
422520	Livestock whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
	Merchant wholesalers	20	130 847	2 735	636	135	7 015	10 387	10 862
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
422520	Livestock whsle	2	D	D	D	b	D	D	D

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RICHLAND COUNTY, MT—Con.									
	Manufacturers' sales branches and sales offices . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
ROOSEVELT COUNTY, MT									
42	Wholesale trade	10	57 478	1 078	221	42	2 589	3 246	7 210
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	48 691	627	159	23	1 427	3 034	6 999
	Merchant wholesalers	10	57 478	1 078	221	42	2 589	3 246	7 210
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	48 691	627	159	23	1 427	3 034	6 999
SANDERS COUNTY, MT									
42	Wholesale trade	12	65 025	1 177	259	51	2 429	690	951
421	Wholesale trade, durable goods	6	2 859	364	63	21	757	242	457
422	Wholesale trade, nondurable goods	6	62 166	813	196	30	1 672	448	494
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	a	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	a	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	2 859	364	63	21	757	242	457
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
SHERIDAN COUNTY, MT									
42	Wholesale trade	13	44 076	1 059	256	67	3 035	3 847	6 319
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	36 501	465	102	21	1 448	2 822	5 369
	Merchant wholesalers	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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SILVER BOW COUNTY, MT									
42	Wholesale trade	55	191 973	10 686	2 611	534	21 726	11 446	10 758
421	Wholesale trade, durable goods	34	46 757	4 551	1 021	158	8 654	5 414	5 441
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	14 291	1 440	321	58	2 692	1 503	1 590
422	Wholesale trade, nondurable goods	21	145 216	6 135	1 590	376	13 072	6 032	5 317
4224	Grocery & related products whsle	6	13 322	2 215	480	93	4 164	798	817
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	89 824	523	155	92	1 677	2 238	2 483
42252	Livestock whsle	1	D	D	D	b	D	D	D
422520	Livestock whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
422710	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
4227101	Petroleum bulk stations & terminals (except LP)	5	23 055	1 274	288	69	2 761	573	528
42271011	Petroleum bulk stations (except LP)	5	23 055	1 274	288	69	2 761	573	528
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	52	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	32	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	14 291	1 440	321	58	2 692	1 503	1 590
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	13 322	2 215	480	93	4 164	798	817
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
422710	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
STILLWATER COUNTY, MT									
42	Wholesale trade	6	6 074	297	65	14	621	614	465
	Merchant wholesalers	5	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
SWEET GRASS COUNTY, MT									
42	Wholesale trade	2	D	D	D	b	D	D	D
	Merchant wholesalers	2	D	D	D	b	D	D	D

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TETON COUNTY, MT									
42	Wholesale trade	10	31 199	1 577	575	66	3 596	3 246	5 986
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	23 273	462	138	24	1 179	1 695	1 441
	Merchant wholesalers	10	31 199	1 577	575	66	3 596	3 246	5 986
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	23 273	462	138	24	1 179	1 695	1 441
TOOLE COUNTY, MT									
42	Wholesale trade	18	71 462	2 776	622	99	7 153	7 912	6 850
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	4	14 192	757	214	31	2 326	837	857
422710	Petroleum bulk stations & terminals	4	14 192	757	214	31	2 326	837	857
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	16	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
TREASURE COUNTY, MT									
42	Wholesale trade	3	8 757	606	168	22	1 280	1 140	1 215
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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VALLEY COUNTY, MT									
42	Wholesale trade	15	71 152	2 505	618	126	6 244	9 143	7 307
421	Wholesale trade, durable goods	4	20 364	1 340	347	60	2 756	3 510	3 756
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	50 788	1 165	271	66	3 488	5 633	3 551
4225	Farm-product raw material whsle	5	36 631	441	114	24	1 384	4 981	2 857
	Merchant wholesalers	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	4	20 364	1 340	347	60	2 756	3 510	3 756
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
WHEATLAND COUNTY, MT									
42	Wholesale trade	3	3 812	323	68	17	619	399	598
	Merchant wholesalers	3	3 812	323	68	17	619	399	598
WIBAUX COUNTY, MT									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
YELLOWSTONE COUNTY, MT									
42	Wholesale trade	389	2 648 913	143 399	35 345	4 915	280 713	212 600	212 645
421	Wholesale trade, durable goods	253	1 098 123	82 113	20 779	2 835	156 869	139 875	139 698
4211	Motor vehicle & motor vehicle parts & supplies whsle	32	451 968	16 652	4 703	629	34 177	32 436	33 861
42111	Automobile & other motor vehicle whsle	11	346 744	7 089	1 996	305	15 342	14 486	13 025
421110	Automobile & other motor vehicle whsle	11	346 744	7 089	1 996	305	15 342	14 486	13 025
4211101	Automobile & motorcycle whsle	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	91 073	7 749	2 299	264	15 647	15 597	17 306
421120	Motor vehicle supplies & new parts whsle	14	91 073	7 749	2 299	264	15 647	15 597	17 306
4211202	Motor vehicle supplies & new parts—jobbers	6	82 955	6 664	1 999	221	13 563	13 513	15 281
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	5	13 493	1 588	367	53	3 540	2 120	1 992
4213	Lumber & other construction materials whsle	16	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	40	55 517	9 309	2 349	317	16 506	3 856	4 175
42146	Ophthalmic goods whsle	3	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	YELLOWSTONE COUNTY, MT—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	8	19 314	2 366	527	102	4 985	4 004	3 880
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
421510	Metal service centers & offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	22	64 116	5 574	1 357	155	9 391	6 676	6 966
42161	Electrical apparatus & equip, wiring supp. & const material whsle	11	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	11	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	23	100 003	10 465	2 637	348	20 436	16 157	16 931
42171	Hardware whsle	8	35 659	3 919	838	134	8 638	7 358	7 522
421710	Hardware whsle	8	35 659	3 919	838	134	8 638	7 358	7 522
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	49 137	4 522	1 231	155	8 209	6 377	6 499
421720	Plumbing & heating equipment & supplies (hydronics) whsle	8	49 137	4 522	1 231	155	8 209	6 377	6 499
4218	Machinery, equipment, & supplies whsle	85	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	15	31 305	2 994	664	133	5 942	8 395	5 056
421820	Farm & garden machinery & equipment whsle	15	31 305	2 994	664	133	5 942	8 395	5 056
4218201	Farm machinery & equipment—farm dealers	7	15 110	1 050	251	56	1 930	6 971	3 430
4218202	Farm machinery & equipment—whsle distributors	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	36	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	36	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	13 806	2 890	706	90	5 074	3 080	2 547
4218303	General-purpose industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	7	D	D	D	c	D	D	D
42184	Industrial supplies whsle	11	D	D	D	c	D	D	D
421840	Industrial supplies whsle	11	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	11	15 704	2 502	614	112	4 985	2 377	2 349
421850	Service establishment equipment & supplies whsle	11	15 704	2 502	614	112	4 985	2 377	2 349
4218504	Other service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	136	1 550 790	61 286	14 566	2 080	123 844	72 725	72 947
4221	Paper & paper product whsle	12	29 807	3 868	896	92	7 075	2 926	2 874
4222	Drugs, & druggists' sundries whsle	8	88 079	2 709	657	144	6 191	13 366	12 819
42221	Drugs, & druggists' sundries whsle	8	88 079	2 709	657	144	6 191	13 366	12 819
422210	Drugs, & druggists' sundries whsle	8	88 079	2 709	657	144	6 191	13 366	12 819
4224	Grocery & related products whsle	39	748 183	37 733	9 200	1 198	71 847	36 927	36 682
42241	General-line grocery whsle	11	514 625	23 149	5 774	742	43 639	30 420	30 846
422410	General-line grocery whsle	11	514 625	23 149	5 774	742	43 639	30 420	30 846
4224103	Other general-line grocery whsle	10	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	4	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	13	78 559	4 987	1 164	185	10 619	2 829	2 184
422490	Other grocery & related products whsle	13	78 559	4 987	1 164	185	10 619	2 829	2 184
4224902	Bread & baked goods whsle	1	D	D	D	a	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	10	131 134	1 419	331	83	5 440	766	688
42252	Livestock whsle	3	D	D	D	b	D	D	D
422520	Livestock whsle	3	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	YELLOWSTONE COUNTY, MT—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	16	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	19	437 045	4 627	1 003	194	11 161	7 103	8 364
42271	Petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	10	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	10	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	8	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	9	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	9	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	27 785	2 794	628	84	5 662	2 127	2 296
42281	Beer & ale whsle	3	27 785	2 794	628	84	5 662	2 127	2 296
422810	Beer & ale whsle	3	27 785	2 794	628	84	5 662	2 127	2 296
4229	Miscellaneous nondurable goods whsle	26	D	D	D	c	D	D	D
42291	Farm supplies whsle	18	50 819	3 643	849	131	7 875	6 445	5 906
422910	Farm supplies whsle	18	50 819	3 643	849	131	7 875	6 445	5 906
4229101	Farm supplies—farm dealers	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	10	D	D	D	b	D	D	D
	Merchant wholesalers	320	2 062 532	128 184	31 647	4 340	247 671	201 081	205 568
421	Wholesale trade, durable goods	222	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	28	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	10	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	4	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	5	13 493	1 588	367	53	3 540	2 120	1 992
4213	Lumber & other construction materials whsle	14	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	31	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
421510	Metal service centers & offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	17	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D	e	D	D	D
42171	Hardware whsle	8	35 659	3 919	838	134	8 638	7 358	7 522
421710	Hardware whsle	8	35 659	3 919	838	134	8 638	7 358	7 522
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	c	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	YELLOWSTONE COUNTY, MT—Con.								
	Merchant wholesalers—Con.								
	Wholesale trade, durable goods—Con.								
421	Machinery, equipment, & supplies whsle	78	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	12	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	12	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	34	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	34	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	7	D	D	D	c	D	D	D
42184	Industrial supplies whsle	9	D	D	D	c	D	D	D
421840	Industrial supplies whsle	9	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	11	15 704	2 502	614	112	4 985	2 377	2 349
421850	Service establishment equipment & supplies whsle	11	15 704	2 502	614	112	4 985	2 377	2 349
4218504	Other service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	21	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	98	D	D	D	g	D	D	D
4221	Paper & paper product whsle	11	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	22	502 420	32 067	7 957	1 001	61 315	35 996	35 934
42241	General-line grocery whsle	5	D	D	D	f	D	D	D
422410	General-line grocery whsle	5	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	10	21 289	2 717	616	85	4 915	1 487	1 442
42269	Other chemical & allied products whsle	10	21 289	2 717	616	85	4 915	1 487	1 442
422690	Other chemical & allied products whsle	10	21 289	2 717	616	85	4 915	1 487	1 442
4226902	Other chemical & allied products whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	8	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	8	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	20	D	D	D	c	D	D	D
42291	Farm supplies whsle	13	D	D	D	b	D	D	D
422910	Farm supplies whsle	13	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	6	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	YELLOWSTONE COUNTY, MT— Con.								
	Manufacturers' sales branches and sales offices . . .	34	133 824	8 922	2 312	301	17 630	11 490	7 050
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	35	452 557	6 293	1 386	274	15 412	29	27
421	Wholesale trade, durable goods	18	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BEAVERHEAD COUNTY, MT									
42	Wholesale trade	14.8	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
BIG HORN COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BLAINE COUNTY, MT									
42	Wholesale trade	16.4	.8	16.4	.8	—	—	—	—
421	Wholesale trade, durable goods	100.0	—	100.0	—	—	—	—	—
422	Wholesale trade, nondurable goods	12.0	.8	12.0	.8	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
BROADWATER COUNTY, MT									
42	Wholesale trade	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
CARBON COUNTY, MT									
42	Wholesale trade	18.3	.7	18.3	.7	—	—	—	—
421	Wholesale trade, durable goods	25.9	1.4	25.9	1.4	—	—	—	—
CARTER COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
CASCADE COUNTY, MT									
42	Wholesale trade	2.9	.6	3.2	.5	D	D	D	D
421	Wholesale trade, durable goods	16.4	.7	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	7.3	4.1	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	12.1	.3	12.1	.3	—	—	—	—
421820	Farm & garden machinery & equipment whsle	12.1	.3	12.1	.3	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	12.1	.3	12.1	.3	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers ...	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CASCADE COUNTY, MT—Con.									
42 Wholesale trade—Con.									
422	Wholesale trade, nondurable goods	r.3	r.6	D	D	D	D	D	D
4224	Grocery & related products whsle	1.3	1.3	D	D	—	—	D	D
42241	General-line grocery whsle	D	D	—	—	—	—	—	—
422410	General-line grocery whsle	D	D	—	—	—	—	—	—
4224103	Other general-line grocery whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
422490	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle	—	r.1	D	D	—	—	D	D
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	—	.1	D	D	—	—	—	—
422910	Farm supplies whsle	—	.1	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	—	—	—	—	—	—
CHOUTEAU COUNTY, MT									
42 Wholesale trade									
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	—	r.5	—	r.5	—	—	—	—
42251	Grain & field bean whsle	—	r.5	—	r.5	—	—	—	—
422510	Grain & field bean whsle	—	r.5	—	r.5	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
CUSTER COUNTY, MT									
42 Wholesale trade									
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
DANIELS COUNTY, MT									
42 Wholesale trade									
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
DAWSON COUNTY, MT									
42 Wholesale trade									
421	Wholesale trade, durable goods	3.0	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	.6	D	D	—	—	—	—
DEER LODGE COUNTY, MT									
42 Wholesale trade									
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
FALLON COUNTY, MT									
42 Wholesale trade									
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—

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Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
FERGUS COUNTY, MT									
42	Wholesale trade	1.2	.1	1.3	.1	D	D	D	D
421	Wholesale trade, durable goods .....	.3	—	.3	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.3	.3	4.2	.3	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
FLATHEAD COUNTY, MT									
42	Wholesale trade	3.2	1.0	5.0	1.3	D	D	D	D
421	Wholesale trade, durable goods	4.1	.8	D	D	D	D	D	D
4213	Lumber & other construction materials whsle ....	.2	—	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
4213101	Lumber without yard whsle	D	D	—	—	—	—	D	D
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	10.6	—	10.6	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.0	1.3	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	—	1.1	—	—	—	—	—	—
422810	Beer & ale whsle	—	1.1	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
GALLATIN COUNTY, MT									
42	Wholesale trade	11.0	1.1	15.4	1.5	—	—	—	—
421	Wholesale trade, durable goods	17.8	.3	21.8	.3	D	D	D	D
4213	Lumber & other construction materials whsle	30.7	—	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	D	D	—	—
421320	Brick, stone, & related construction materials whsle	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whsle ...	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	8.5	—	D	D	—	—	—	—
4216	Electrical goods whsle .....	.9	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	51.4	.1	51.4	.1	—	—	—	—
421820	Farm & garden machinery & equipment whsle	51.4	.1	51.4	.1	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	51.4	.1	51.4	.1	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle ...	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	GALLATIN COUNTY, MT—Con.								
	Wholesale trade—Con.								
42	Wholesale trade, nondurable goods	3.6	2.0	6.0	3.2	D	D	D	D
4223	Apparel, piece goods, & notions whsle	—	1.1	—	1.1	—	—	—	—
4224	Grocery & related products whsle	13.6	7.9	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	9.9	—	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	—	—	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	GARFIELD COUNTY, MT								
42	Wholesale trade	D	D	D	D	—	—	—	—
	GLACIER COUNTY, MT								
42	Wholesale trade	1.0	.2	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	—	—	—	—	—	—	—	—
	GOLDEN VALLEY COUNTY, MT								
42	Wholesale trade	D	D	D	D	—	—	—	—
	GRANITE COUNTY, MT								
42	Wholesale trade	D	—	D	—	—	—	—	—
	HILL COUNTY, MT								
42	Wholesale trade .....	.1	1.4	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	.5	3.0	.5	3.0	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	1.6	—	1.6	—	—	—	—
42182	Farm & garden machinery & equipment	—	1.6	—	1.6	—	—	—	—
421820	Farm & garden machinery & equipment	—	1.6	—	1.6	—	—	—	—
4218201	Farm machinery & equipment—farm	—	1.6	—	1.6	—	—	—	—
42182011	Farm machinery & equipment—farm	—	1.6	—	1.6	—	—	—	—
422	Wholesale trade, nondurable goods	—	1.0	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	—	—	—	—	—	—	—	—
422510	Grain & field bean whsle	—	—	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
	JEFFERSON COUNTY, MT								
42	Wholesale trade	20.4	1.3	D	D	—	—	D	D
	JUDITH BASIN COUNTY, MT								
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
LAKE COUNTY, MT									
42	Wholesale trade	10.6	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	15.0	—	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	7.3	—	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
LEWIS AND CLARK COUNTY, MT									
42	Wholesale trade	1.4	3.3	2.2	2.1	—	5.7	—	—
421	Wholesale trade, durable goods	4.6	13.7	5.7	6.6	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	5.7	2.6	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	8.8	20.3	8.8	20.3	—	—	—	—
4219	Miscellaneous durable goods whsle	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.5	.3	.8	.4	—	—	—	—
4224	Grocery & related products whsle .....	.9	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
LIBERTY COUNTY, MT									
42	Wholesale trade	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
LINCOLN COUNTY, MT									
42	Wholesale trade	13.0	5.0	13.0	5.0	—	—	—	—
MCCONE COUNTY, MT									
42	Wholesale trade	9.1	—	9.1	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
MADISON COUNTY, MT									
42	Wholesale trade	10.8	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
MEAGHER COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MISSOULA COUNTY, MT									
42	Wholesale trade	6.5	7.3	8.9	10.0	—	.4	.7	—
421	Wholesale trade, durable goods	6.7	4.1	7.9	4.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	13.1	2.6	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	16.1	.1	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	16.1	.1	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	—	22.4	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	—	22.4	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	7.9	—	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.9	15.1	D	D	—	—	—	—
4216	Electrical goods whsle	16.8	—	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	—	3.0	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	—	—	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	—	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	6.0	—	6.0	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	11.4	—	11.4	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	11.4	—	11.4	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	—	—	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	6.3	10.0	10.0	16.0	D	D	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	39.6	5.5	D	D	—	—	—	—
42249	Other grocery & related products whsle	55.1	2.6	55.1	2.6	—	—	—	—
422490	Other grocery & related products whsle	55.1	2.6	55.1	2.6	—	—	—	—
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
MUSSELSHELL COUNTY, MT									
42	Wholesale trade	6.0	—	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
PARK COUNTY, MT									
42	Wholesale trade	1.9	17.7	1.9	17.7	—	—	—	—
421	Wholesale trade, durable goods	3.3	21.4	3.3	21.4	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	13.1	.1	13.1	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
PETROLEUM COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
PHILLIPS COUNTY, MT									
42	Wholesale trade	4.6	11.5	4.6	11.5	—	—	—	—
422	Wholesale trade, nondurable goods	4.6	11.5	4.6	11.5	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
PONDERA COUNTY, MT									
42	Wholesale trade	—	7.2	—	7.2	—	—	—	—
421	Wholesale trade, durable goods	—	3.1	—	3.1	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	8.1	—	8.1	—	—	—	—
4225	Farm-product raw material whsle	—	11.9	—	11.9	—	—	—	—
POWELL COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
PRAIRIE COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
RAVALLI COUNTY, MT									
42	Wholesale trade	3.4	—	3.8	—	—	—	—	—
421	Wholesale trade, durable goods	3.2	—	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6.2	—	6.2	—	—	—	—	—
4213	Lumber & other construction materials whsle ....	.3	—	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	.3	—	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	.3	—	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	6.4	—	—	—	—	—	—	—
RICHLAND COUNTY, MT									
42	Wholesale trade	—	.3	—	.4	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4225	Farm-product raw material whsle	—	—	D	D	—	—	D	D
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
ROOSEVELT COUNTY, MT									
42	Wholesale trade	1.5	3.0	1.5	3.0	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	1.6	—	1.6	—	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SANDERS COUNTY, MT									
42	Wholesale trade .....	.9	51.6	D	D	D	D	—	—
421	Wholesale trade, durable goods	20.8	45.2	20.8	45.2	—	—	—	—
422	Wholesale trade, nondurable goods	—	51.9	D	D	D	D	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
SHERIDAN COUNTY, MT									
42	Wholesale trade	6.1	2.3	D	D	D	D	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse	2.0	—	D	D	—	—	—	—
SILVER BOW COUNTY, MT									
42	Wholesale trade	3.1	1.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	11.1	3.7	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	7.9	—	7.9	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	.6	D	D	—	—	D	D
4224	Grocery & related products whse	6.1	.5	6.1	.5	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse	—	—	D	D	—	—	D	D
42252	Livestock whse	D	D	—	—	—	—	—	—
422520	Livestock whse	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
STILLWATER COUNTY, MT									
42	Wholesale trade	18.2	8.5	D	D	—	—	D	D
SWEET GRASS COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
TETON COUNTY, MT									
42	Wholesale trade	1.1	30.2	1.1	30.2	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse	—	20.4	—	20.4	—	—	—	—
TOOLE COUNTY, MT									
42	Wholesale trade	13.7	4.4	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	69.0	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	69.0	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	—	—	—	—	—	—
TREASURE COUNTY, MT									
42	Wholesale trade	—	—	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
VALLEY COUNTY, MT									
42	Wholesale trade	—	2.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	3.3	D	D	—	—	D	D
4225	Farm-product raw material whsle	—	4.6	D	D	—	—	—	—
WHEATLAND COUNTY, MT									
42	Wholesale trade	D	—	D	—	—	—	—	—
WIBAUX COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
YELLOWSTONE COUNTY, MT									
42	Wholesale trade	3.2	1.7	4.1	1.5	—	9.2	—	.2
421	Wholesale trade, durable goods	5.9	2.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7.9	.8	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	10.2	.3	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	10.2	.3	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	.1	3.0	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	.1	3.0	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	—	—	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	9.2	2.8	9.2	2.8	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	—	—	—	—	—	—
421390	Other construction materials whsle	D	D	—	—	—	—	—	—
4213902	Other construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	4.5	9.8	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
421460	Ophthalmic goods whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	17.3	2.1	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	.9	8.1	D	D	—	—	—	—
42171	Hardware whsle .....	.2	20.0	.2	20.0	—	—	—	—
421710	Hardware whsle .....	.2	20.0	.2	20.0	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1.7	2.0	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1.7	2.0	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	YELLOWSTONE COUNTY, MT—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	22.5	3.8	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	22.5	3.8	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	46.6	6.1	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	3.8	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	7.2	17.8	7.2	17.8	—	—	—	—
421850	Service establishment equipment & supplies whsle	7.2	17.8	7.2	17.8	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.3	.9	D	D	D	D	D	D
4221	Paper & paper product whsle	1.0	3.4	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	2.0	3.3	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	2.0	3.3	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	2.0	3.3	D	D	—	—	—	—
4224	Grocery & related products whsle	—	.2	—	—	—	—	D	D
42241	General-line grocery whsle	—	—	D	D	—	—	—	—
422410	General-line grocery whsle	—	—	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	—	—	—	—	—	—
422420	Packaged frozen food whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	—	1.7	D	D	—	—	D	D
422490	Other grocery & related products whsle	—	1.7	D	D	—	—	D	D
4224902	Bread & baked goods whsle	D	—	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	2.0	—	D	D	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	4.3	5.6	—	—	—	—
42269	Other chemical & allied products whsle	D	D	4.3	5.6	—	—	—	—
422690	Other chemical & allied products whsle	D	D	4.3	5.6	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	.4	1.4	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	23.9	—	D	D	—	—	—	—
422910	Farm supplies whsle	23.9	—	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	—	—	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 7. Summary Statistics for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ANACONDA-DEER LODGE COUNTY, MT									
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
BELGRADE, MT									
42	Wholesale trade	7	32 292	2 731	651	80	6 066	6 118	10 563
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
BILLINGS, MT									
42	Wholesale trade	314	2 295 130	121 143	29 906	4 128	234 335	161 814	160 640
421	Wholesale trade, durable goods	207	933 068	65 625	16 721	2 292	125 480	98 992	96 747
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	60 934	5 506	1 783	185	10 344	9 452	11 001
4212	Furniture & home furnishings whsle ...	5	13 493	1 588	367	53	3 540	2 120	1 992
4213	Lumber & other construction materials whsle	13	103 468	5 651	1 417	157	11 010	10 325	7 786
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	39	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	18	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D	e	D	D	D
42171	Hardware whsle	7	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	49 137	4 522	1 231	155	8 209	6 377	6 499
4218	Machinery, equipment, & supplies whsle	65	126 937	15 938	3 979	592	28 899	27 305	24 874
42181	Construction & mining (except petroleum) machinery & equip whsle	5	35 192	3 406	848	100	5 929	6 219	6 666
42182	Farm & garden machinery & equipment whsle	10	22 845	1 700	404	76	3 158	7 999	4 614
42183	Industrial machinery & equipment whsle	30	D	D	D	c	D	D	D
42184	Industrial supplies whsle	9	13 459	1 794	521	81	3 459	1 328	2 819
42185	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	18	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BILLINGS, MT—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	107	1 362 062	55 518	13 185	1 836	108 855	62 822	63 893
4221	Paper & paper product whsle	11	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	37	D	D	D	g	D	D	D
42241	General-line grocery whsle	11	514 625	23 149	5 774	742	43 639	30 420	30 846
42242	Packaged frozen food whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	13	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	13	395 611	3 594	767	149	8 779	4 174	5 377
42271	Petroleum bulk stations & terminals	6	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	27 785	2 794	628	84	5 662	2 127	2 296
42281	Beer & ale whsle	3	27 785	2 794	628	84	5 662	2 127	2 296
4229	Miscellaneous nondurable goods whsle	15	D	D	D	c	D	D	D
42291	Farm supplies whsle	8	28 300	2 108	473	76	4 064	2 512	2 426
	Merchant wholesalers	256	1 798 614	107 489	26 613	3 631	205 728	153 649	156 318
421	Wholesale trade, durable goods	180	743 501	59 255	15 100	2 030	111 158	92 452	93 937
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	7	196 260	4 687	1 299	188	8 589	11 514	10 742
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	5	13 493	1 588	367	53	3 540	2 120	1 992
4213	Lumber & other construction materials whsle	12	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	31	D	D	D	e	D	D	D
4216	Electrical goods whsle	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	D	D	D	e	D	D	D
42171	Hardware whsle	7	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	59	121 085	15 679	3 857	560	27 938	23 534	24 874
42181	Construction & mining (except petroleum) machinery & equip whsle	5	35 192	3 406	848	100	5 929	6 219	6 666
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	28	D	D	D	c	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	10	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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BILLINGS, MT—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	76	1 055 113	48 234	11 513	1 601	94 570	61 197	62 381
4221	Paper & paper product whsle	10	28 400	3 748	863	86	6 830	2 891	2 838
4222	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	20	D	D	D	f	D	D	D
42241	General-line grocery whsle	5	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	9	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
		28	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		30	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
BOZEMAN, MT									
42	Wholesale trade	73	230 613	20 779	4 783	697	45 726	24 535	26 758
421	Wholesale trade, durable goods	44	155 280	13 661	2 948	431	30 697	18 522	20 639
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	c	D	D	D
4216	Electrical goods whsle	6	16 543	740	169	35	1 910	887	1 012
4219	Miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	75 333	7 118	1 835	266	15 029	6 013	6 119
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	11 835	971	187	44	2 406	263	297
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	18 759	2 000	601	62	3 759	1 371	1 855

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	BOZEMAN, MT—Con.								
	Merchant wholesalers	68	215 649	20 501	4 716	685	45 236	24 535	26 758
421	Wholesale trade, durable goods	42	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
	BUTTE-SILVER BOW, MT (CC) *								
42	Wholesale trade	55	191 973	10 686	2 611	534	21 726	11 446	10 758
421	Wholesale trade, durable goods	34	46 757	4 551	1 021	158	8 654	5 414	5 441
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	14 291	1 440	321	58	2 692	1 503	1 590
422	Wholesale trade, nondurable goods	21	145 216	6 135	1 590	376	13 072	6 032	5 317
4224	Grocery & related products whsle	6	13 322	2 215	480	93	4 164	798	817
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	89 824	523	155	92	1 677	2 238	2 483
42252	Livestock whsle	1	D	D	D	b	D	D	D
422520	Livestock whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
422710	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
4227101	Petroleum bulk stations & terminals (except LP)	5	23 055	1 274	288	69	2 761	573	528
42271011	Petroleum bulk stations (except LP)	5	23 055	1 274	288	69	2 761	573	528
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	52	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	32	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	14 291	1 440	321	58	2 692	1 503	1 590
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	13 322	2 215	480	93	4 164	798	817
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
422710	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

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BUTTE-SILVER BOW, MT *									
42	Wholesale trade	55	191 973	10 686	2 611	534	21 726	11 446	10 758
421	Wholesale trade, durable goods	34	46 757	4 551	1 021	158	8 654	5 414	5 441
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	14 291	1 440	321	58	2 692	1 503	1 590
422	Wholesale trade, nondurable goods	21	145 216	6 135	1 590	376	13 072	6 032	5 317
4224	Grocery & related products whsle	6	13 322	2 215	480	93	4 164	798	817
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	89 824	523	155	92	1 677	2 238	2 483
42252	Livestock whsle	1	D	D	D	b	D	D	D
422520	Livestock whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
422710	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
4227101	Petroleum bulk stations & terminals (except LP)	5	23 055	1 274	288	69	2 761	573	528
42271011	Petroleum bulk stations (except LP)	5	23 055	1 274	288	69	2 761	573	528
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	52	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	32	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	14 291	1 440	321	58	2 692	1 503	1 590
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	13 322	2 215	480	93	4 164	798	817
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
422710	Petroleum bulk stations & terminals	5	23 055	1 274	288	69	2 761	573	528
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
COLUMBIA FALLS, MT									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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CONRAD, MT									
42	Wholesale trade	14	33 274	1 643	439	79	4 275	6 783	7 370
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	14	33 274	1 643	439	79	4 275	6 783	7 370
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
CUT BANK, MT									
42	Wholesale trade	9	41 438	962	244	45	2 859	4 778	3 585
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
DEER LODGE, MT									
42	Wholesale trade	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
DILLON, MT									
42	Wholesale trade	6	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	a	D	D	D
GLASGOW, MT									
42	Wholesale trade	10	41 072	1 794	414	87	4 672	7 766	5 842
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	10	41 072	1 794	414	87	4 672	7 766	5 842
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
GLENDIVE, MT									
42	Wholesale trade	14	29 175	1 769	371	85	3 980	3 483	2 651
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	14	29 175	1 769	371	85	3 980	3 483	2 651
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
GREAT FALLS, MT									
42	Wholesale trade	'110	'996 245	'27 345	'6 547	'1 013	'52 974	'46 684	'53 240
421	Wholesale trade, durable goods	69	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	12 709	1 551	374	59	3 176	2 694	2 769
42114	Motor vehicle parts, (used) whsle ...	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	22	52 280	4 579	1 122	175	8 685	16 795	19 993
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	'41	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	115 536	4 206	974	152	9 151	7 374	7 618
42241	General-line grocery whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	'7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	'5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	17 233	2 253	498	80	4 436	1 271	1 262
42281	Beer & ale whsle	4	17 233	2 253	498	80	4 436	1 271	1 262
4229	Miscellaneous nondurable goods whsle	13	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	'100	'939 839	'23 820	'5 644	'868	'46 092	'44 810	'51 362
421	Wholesale trade, durable goods	66	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	12 709	1 551	374	59	3 176	2 694	2 769
42114	Motor vehicle parts, (used) whsle ...	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	22	52 280	4 579	1 122	175	8 685	16 795	19 993
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	'34	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	'7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	'5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	27 517	1 285	333	62	2 317	2 661	3 243
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D

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HAMILTON, MT									
42	Wholesale trade	14	117 800	5 299	1 143	140	9 687	2 728	2 942
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4213	Lumber & other construction materials	9	114 768	4 869	1 017	115	8 791	1 741	1 943
42131	whsle	9	114 768	4 869	1 017	115	8 791	1 741	1 943
	Lumber, plywood, millwork, & wood panel whsle								
	Merchant wholesalers	11	111 870	5 113	1 100	137	9 470	2 728	2 942
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4213	Lumber & other construction materials	6	108 838	4 683	974	112	8 574	1 741	1 943
42131	whsle	6	108 838	4 683	974	112	8 574	1 741	1 943
	Lumber, plywood, millwork, & wood panel whsle								
	Agents, brokers, and commission merchants	3	5 930	186	43	3	217	-	-
HARDIN, MT									
42	Wholesale trade	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
HAVRE, MT									
42	Wholesale trade	12	47 287	2 671	627	123	6 065	9 443	8 846
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	2	D	D	D	b	D	D	D
42182	whsle	2	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle								
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	2	D	D	D	b	D	D	D
42182	whsle	2	D	D	D	b	D	D	D
	Farm & garden machinery & equipment whsle								
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	b	D	D	D
HELENA, MT									
42	Wholesale trade	62	193 117	16 469	3 900	692	31 852	13 550	14 415
421	Wholesale trade, durable goods	37	46 507	8 999	2 235	357	16 436	4 724	4 576
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies	6	D	D	D	b	D	D	D
4219	whsle	4	6 396	833	245	51	1 485	670	541
422	Miscellaneous durable goods whsle ...	25	146 610	7 470	1 665	335	15 416	8 826	9 839
4224	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
42249	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Other grocery & related products whsle								
4227	Petroleum & petroleum products	3	55 054	941	136	64	3 142	2 447	2 637
42271	whsle	3	55 054	941	136	64	3 142	2 447	2 637
	Petroleum bulk stations & terminals ..								
	Merchant wholesalers	53	120 497	13 449	3 154	582	25 176	10 224	10 643
421	Wholesale trade, durable goods	33	36 679	7 382	1 752	321	12 579	3 831	3 656
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies	6	D	D	D	b	D	D	D
4219	whsle	4	6 396	833	245	51	1 485	670	541
422	Miscellaneous durable goods whsle ...	20	83 818	6 067	1 402	261	12 597	6 393	6 987
4224	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
	Grocery & related products whsle								

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HELENA, MT—Con.									
	Manufacturers' sales branches and sales offices . . .	9	72 620	3 020	746	110	6 676	3 326	3 772
422	Wholesale trade, nondurable goods	5	62 792	1 403	263	74	2 819	2 433	2 852
KALISPELL, MT									
42	Wholesale trade	41	155 764	10 256	2 367	433	22 859	12 507	13 291
421	Wholesale trade, durable goods	25	38 264	3 705	920	167	7 546	6 717	6 983
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	117 500	6 551	1 447	266	15 313	5 790	6 308
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	3	72 576	3 075	733	120	7 963	3 129	3 262
	Merchant wholesalers	37	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
LAUREL, MT									
42	Wholesale trade	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D
LEWISTOWN, MT									
42	Wholesale trade	12	141 871	2 188	618	95	5 099	6 879	4 039
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D
LIBBY, MT									
42	Wholesale trade	6	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	a	D	D	D

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LIVINGSTON, MT									
42	Wholesale trade	15	25 153	2 823	566	122	6 687	4 736	5 413
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	15	25 153	2 823	566	122	6 687	4 736	5 413
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
MILES CITY, MT									
42	Wholesale trade	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	11	38 698	1 493	371	72	3 148	4 037	2 940
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
MISSOULA, MT									
42	Wholesale trade	145	515 445	42 657	9 726	1 675	85 775	61 249	66 071
421	Wholesale trade, durable goods	104	253 189	27 646	6 318	921	52 150	47 842	51 921
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	45 139	3 758	864	154	6 675	6 295	6 682
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	24	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	26	104 689	11 627	2 515	351	21 158	30 421	34 660
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D

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MISSOULA, MT—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	41	262 256	15 011	3 408	754	33 625	13 407	14 150
4224	Grocery & related products whsle	12	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	132	494 406	40 870	9 281	1 627	81 989	60 335	65 067
421	Wholesale trade, durable goods	95	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	21	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	26	104 689	11 627	2 515	351	21 158	30 421	34 660
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	37	D	D	D	f	D	D	D
4224	Grocery & related products whsle	11	56 581	3 501	756	133	7 703	2 843	2 901
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	8	17 836	1 618	407	40	3 386	914	1 004
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	3 203	169	38	8	400	-	-
POLSON, MT									
42	Wholesale trade	8	18 458	728	198	42	1 513	804	829
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D

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SHELBY, MT									
42	Wholesale trade	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	2	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
	whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales								
	branches and sales offices ..	1	D	D	D	a	D	D	D
SIDNEY, MT									
42	Wholesale trade	16	134 566	2 603	612	125	6 636	6 995	7 622
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
42252	Livestock whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	3	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
	Merchant wholesalers	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42252	Livestock whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales								
	branches and sales offices ..	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and								
	commission merchants	1	D	D	D	a	D	D	D
WHITEFISH, MT									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
WOLF POINT, MT									
42	Wholesale trade	'3	'30 967	'495	'113	'24	'1 158	'1 959	'5 436
422	Wholesale trade, nondurable goods	'3	'30 967	'495	'113	'24	'1 158	'1 959	'5 436
4225	Farm-product raw material whsle	'2	D	D	D	a	D	D	D
	Merchant wholesalers	'3	'30 967	'495	'113	'24	'1 158	'1 959	'5 436
422	Wholesale trade, nondurable goods	'3	'30 967	'495	'113	'24	'1 158	'1 959	'5 436
4225	Farm-product raw material whsle	'2	D	D	D	a	D	D	D
BALANCE OF BEAVERHEAD COUNTY, MT									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and								
	commission merchants	1	D	D	D	a	D	D	D

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BALANCE OF BIG HORN COUNTY, MT									
42	Wholesale trade	3	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
BALANCE OF BLAINE COUNTY, MT									
42	Wholesale trade	13	58 209	1 187	224	81	3 270	4 114	4 664
421	Wholesale trade, durable goods	3	2 914	379	37	28	614	839	855
422	Wholesale trade, nondurable goods	10	55 295	808	187	53	2 656	3 275	3 809
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle	4	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	a	D	D	D
	Merchant wholesalers	13	58 209	1 187	224	81	3 270	4 114	4 664
421	Wholesale trade, durable goods	3	2 914	379	37	28	614	839	855
422	Wholesale trade, nondurable goods	10	55 295	808	187	53	2 656	3 275	3 809
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
	whsle	4	D	D	D	a	D	D	D
BALANCE OF BROADWATER COUNTY, MT									
42	Wholesale trade	8	37 069	1 795	354	61	3 028	2 278	4 693
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	8	37 069	1 795	354	61	3 028	2 278	4 693
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
BALANCE OF CARBON COUNTY, MT									
42	Wholesale trade	13	9 870	986	240	55	2 961	955	984
421	Wholesale trade, durable goods	7	4 877	509	102	26	1 937	470	488
	Merchant wholesalers	13	9 870	986	240	55	2 961	955	984
421	Wholesale trade, durable goods	7	4 877	509	102	26	1 937	470	488
BALANCE OF CARTER COUNTY, MT									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D

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BALANCE OF CASCADE COUNTY, MT									
42	Wholesale trade	31	118 599	5 233	1 265	218	11 428	5 150	6 045
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	a	D	D	D
	Merchant wholesalers	26	51 594	4 403	1 072	158	9 580	4 551	5 484
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
BALANCE OF CHOUTEAU COUNTY, MT									
42	Wholesale trade	'14	'108 668	'2 053	'489	'89	'4 517	'7 553	'7 464
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	'11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
42251	Grain & field bean whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
422510	Grain & field bean whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
422910	Farm supplies whsle	2	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers	2	D	D	D	a	D	D	D
	Merchant wholesalers	'14	'108 668	'2 053	'489	'89	'4 517	'7 553	'7 464
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	'11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
42251	Grain & field bean whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
422510	Grain & field bean whsle	'8	'84 022	'1 076	'263	'43	'2 181	'4 768	'4 516
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42291	Farm supplies whsle	2	D	D	D	a	D	D	D
422910	Farm supplies whsle	2	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers	2	D	D	D	a	D	D	D
BALANCE OF CUSTER COUNTY, MT									
42	Wholesale trade	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
42252	Livestock whsle.....	1	D	D	D	b	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

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BALANCE OF DANIELS COUNTY, MT									
42	Wholesale trade	7	23 672	688	119	29	1 606	4 232	3 606
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
BALANCE OF DAWSON COUNTY, MT									
42	Wholesale trade	8	10 530	873	252	32	1 593	2 196	2 183
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	5	4 481	585	182	17	781	1 381	1 366
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF FALLON COUNTY, MT									
42	Wholesale trade	7	15 143	531	128	52	1 364	1 373	1 782
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
BALANCE OF FERGUS COUNTY, MT									
42	Wholesale trade	15	45 911	2 202	519	104	4 924	5 858	5 148
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D

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BALANCE OF FLATHEAD COUNTY, MT									
42	Wholesale trade	51	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	32	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	15 970	1 712	380	60	2 718	1 886	2 564
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	31	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	15 970	1 712	380	60	2 718	1 886	2 564
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
BALANCE OF GALLATIN COUNTY, MT									
42	Wholesale trade	49	213 235	8 390	2 030	349	17 271	14 809	15 743
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	87 075	581	202	23	1 499	2 734	2 860
42271	Petroleum bulk stations & terminals .	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D

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	BALANCE OF GALLATIN COUNTY, MT—Con.								
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
	BALANCE OF GARFIELD COUNTY, MT								
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
	BALANCE OF GLACIER COUNTY, MT								
42	Wholesale trade	6	30 752	575	150	32	1 504	2 452	2 734
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	6	30 752	575	150	32	1 504	2 452	2 734
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
	BALANCE OF GOLDEN VALLEY COUNTY, MT								
42	Wholesale trade	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
	BALANCE OF GRANITE COUNTY, MT								
42	Wholesale trade	3	3 604	339	75	12	1 327	152	156
	Merchant wholesalers	3	3 604	339	75	12	1 327	152	156
	BALANCE OF HILL COUNTY, MT								
42	Wholesale trade	16	97 943	2 205	560	95	5 670	18 309	15 753
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	16	97 943	2 205	560	95	5 670	18 309	15 753
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
	BALANCE OF JEFFERSON COUNTY, MT								
42	Wholesale trade	10	6 882	471	101	18	965	610	671
	Merchant wholesalers	9	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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BALANCE OF JUDITH BASIN COUNTY, MT									
42	Wholesale trade	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF LAKE COUNTY, MT									
42	Wholesale trade	15	15 679	1 497	302	87	3 464	2 045	2 338
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
	Merchant wholesalers	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	7 311	813	133	43	1 772	1 346	1 407
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
BALANCE OF LEWIS AND CLARK COUNTY, MT									
42	Wholesale trade	14	23 901	1 772	464	80	4 246	1 275	1 221
422	Wholesale trade, nondurable goods	7	21 650	1 430	385	62	3 387	887	844
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	14	23 901	1 772	464	80	4 246	1 275	1 221
422	Wholesale trade, nondurable goods	7	21 650	1 430	385	62	3 387	887	844
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
BALANCE OF LIBERTY COUNTY, MT									
42	Wholesale trade	5	43 875	900	205	40	1 844	3 243	4 802
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	5	43 875	900	205	40	1 844	3 243	4 802
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
BALANCE OF LINCOLN COUNTY, MT									
42	Wholesale trade	4	D	D	D	a	D	D	D
	Merchant wholesalers	4	D	D	D	a	D	D	D
BALANCE OF MCCONE COUNTY, MT									
42	Wholesale trade	5	25 060	1 287	353	55	2 414	6 359	4 576
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Merchant wholesalers	5	25 060	1 287	353	55	2 414	6 359	4 576
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

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BALANCE OF MADISON COUNTY, MT									
42	Wholesale trade	6	5 715	384	60	17	942	966	1 031
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
	Merchant wholesalers	5	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF MEAGHER COUNTY, MT									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
BALANCE OF MISSOULA COUNTY, MT									
42	Wholesale trade	38	260 458	7 340	1 778	316	16 158	14 519	14 067
421	Wholesale trade, durable goods	27	101 493	6 425	1 528	238	12 824	12 880	11 882
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	49 996	3 595	946	130	6 777	11 020	7 685
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	7 134	597	124	22	1 532	685	2 989
422	Wholesale trade, nondurable goods	11	158 965	915	250	78	3 334	1 639	2 185
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Merchant wholesalers	28	64 072	5 210	1 244	218	10 564	6 574	9 122
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	7 134	597	124	22	1 532	685	2 989
	Manufacturers' sales branches and sales offices ..	4	145 202	1 470	401	50	3 990	7 944	4 927
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	6	51 184	660	133	48	1 604	1	18
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
BALANCE OF MUSSELSHELL COUNTY, MT									
42	Wholesale trade	7	7 826	576	152	28	1 646	1 755	1 851
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

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BALANCE OF PARK COUNTY, MT									
42	Wholesale trade	8	8 750	430	76	16	974	296	517
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
422	Merchant wholesalers	8	8 750	430	76	16	974	296	517
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
BALANCE OF PETROLEUM COUNTY, MT									
42	Wholesale trade	1	D	D	D	a	D	D	D
422	Merchant wholesalers	1	D	D	D	a	D	D	D
BALANCE OF PHILLIPS COUNTY, MT									
42	Wholesale trade	5	15 702	766	204	37	2 045	5 436	5 509
422	Wholesale trade, nondurable goods	5	15 702	766	204	37	2 045	5 436	5 509
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422	Merchant wholesalers	5	15 702	766	204	37	2 045	5 436	5 509
422	Wholesale trade, nondurable goods	5	15 702	766	204	37	2 045	5 436	5 509
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
BALANCE OF PONDERA COUNTY, MT									
42	Wholesale trade	7	21 993	798	252	53	2 421	3 333	3 165
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
421	Merchant wholesalers	7	21 993	798	252	53	2 421	3 333	3 165
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
BALANCE OF POWELL COUNTY, MT									
42	Wholesale trade	1	D	D	D	a	D	D	D
421	Merchant wholesalers	1	D	D	D	a	D	D	D
BALANCE OF PRAIRIE COUNTY, MT									
42	Wholesale trade	3	D	D	D	a	D	D	D
421	Merchant wholesalers	3	D	D	D	a	D	D	D
BALANCE OF RAVALLI COUNTY, MT									
42	Wholesale trade	30	48 587	3 385	763	143	7 091	2 411	2 692
421	Wholesale trade, durable goods	25	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	8	17 232	330	98	11	1 206	—	60
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
421	Merchant wholesalers	25	33 986	3 064	689	137	6 471	2 411	2 692
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
421	Agents, brokers, and commission merchants	5	14 601	321	74	6	620	—	—
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BALANCE OF RICHLAND COUNTY, MT									
42	Wholesale trade	10	54 150	1 625	367	103	3 722	5 614	6 398
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D
BALANCE OF ROOSEVELT COUNTY, MT									
42	Wholesale trade	7	26 511	583	108	18	1 431	1 287	1 774
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	7	26 511	583	108	18	1 431	1 287	1 774
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
BALANCE OF SANDERS COUNTY, MT									
42	Wholesale trade	12	65 025	1 177	259	51	2 429	690	951
421	Wholesale trade, durable goods	6	2 859	364	63	21	757	242	457
422	Wholesale trade, nondurable goods	6	62 166	813	196	30	1 672	448	494
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	a	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	a	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	2 859	364	63	21	757	242	457
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
BALANCE OF SHERIDAN COUNTY, MT									
42	Wholesale trade	13	44 076	1 059	256	67	3 035	3 847	6 319
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	8	36 501	465	102	21	1 448	2 822	5 369
	Merchant wholesalers	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF STILLWATER COUNTY, MT									
42	Wholesale trade	6	6 074	297	65	14	621	614	465
	Merchant wholesalers	5	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BALANCE OF SWEET GRASS COUNTY, MT									
42	Wholesale trade	2	D	D	D	b	D	D	D
	Merchant wholesalers	2	D	D	D	b	D	D	D
BALANCE OF TETON COUNTY, MT									
42	Wholesale trade	10	31 199	1 577	575	66	3 596	3 246	5 986
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	23 273	462	138	24	1 179	1 695	1 441
	Merchant wholesalers	10	31 199	1 577	575	66	3 596	3 246	5 986
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	23 273	462	138	24	1 179	1 695	1 441
BALANCE OF TOOLE COUNTY, MT									
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
BALANCE OF TREASURE COUNTY, MT									
42	Wholesale trade	3	8 757	606	168	22	1 280	1 140	1 215
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF VALLEY COUNTY, MT									
42	Wholesale trade	5	30 080	711	204	39	1 572	1 377	1 465
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
Merchant wholesalers		4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
BALANCE OF WHEATLAND COUNTY, MT									
42	Wholesale trade	3	3 812	323	68	17	619	399	598
Merchant wholesalers		3	3 812	323	68	17	619	399	598
BALANCE OF WIBAUX COUNTY, MT									
42	Wholesale trade	1	D	D	D	a	D	D	D
Merchant wholesalers		1	D	D	D	a	D	D	D
BALANCE OF YELLOWSTONE COUNTY, MT									
42	Wholesale trade	65	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	43	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	30 139	2 243	516	79	5 303	6 145	6 305
4218	Machinery, equipment, & supplies whsle	18	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42252	Livestock whsle.....	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D

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	BALANCE OF YELLOWSTONE COUNTY, MT—Con.								
	Merchant wholesalers	55	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	39	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	D

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	ANACONDA-DEER LODGE COUNTY, MT								
42	Wholesale trade	D	D	D	D	-	-	-	-
	BELGRADE, MT								
42	Wholesale trade	32.3	-	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4223	Apparel, piece goods, & notions whsle	D	D	D	D	-	-	-	-
	BILLINGS, MT								
42	Wholesale trade	3.5	1.7	4.5	1.5	D	D	D	D
421	Wholesale trade, durable goods	6.8	2.8	8.5	2.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	D	D
42111	Automobile & other motor vehicle whsle	D	D	18.1	-	-	-	D	D
42112	Motor vehicle supplies & new parts whsle .....	.2	.4	D	D	-	-	-	-
4212	Furniture & home furnishings whsle	9.2	2.8	9.2	2.8	-	-	-	-
4213	Lumber & other construction materials whsle	1.4	-	D	D	-	-	-	-
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
42139	Other construction materials whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
42146	Ophthalmic goods whsle	D	D	-	-	-	-	-	-
4216	Electrical goods whsle	D	D	D	D	-	-	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	-	-	-	-
42171	Hardware whsle	D	D	D	D	-	-	-	-
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1.7	2.0	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	8.5	5.8	8.9	6.1	-	-	-	-
42181	Construction & mining (except petroleum) machinery & equip whsle	-	-	-	-	-	-	-	-
42182	Farm & garden machinery & equipment whsle	30.8	4.0	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	-	23.3	D	D	-	-	-	-
42185	Service establishment equipment & supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	-	-	-	-
42199	Other miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	1.3	1.0	1.6	.5	D	D	D	D
4221	Paper & paper product whsle	D	D	1.1	-	-	-	-	-
4222	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
42221	Drugs, & druggists' sundries whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	D	D
42241	General-line grocery whsle	-	-	D	D	-	-	-	-
42242	Packaged frozen food whsle	D	D	-	-	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	D	D
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4226	Chemical & allied products whsle	D	D	D	D	-	-	-	-
42269	Other chemical & allied products whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle .....	.4	1.5	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	-	-	-	-
4228	Beer, wine, & distilled alcoholic beverage whsle ..	-	-	-	-	-	-	-	-
42281	Beer & ale whsle	-	-	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	37.3	-	D	D	-	-	-	-

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BOZEMAN, MT									
42	Wholesale trade	13.1	1.6	14.0	1.7	D	D	D	D
421	Wholesale trade, durable goods	17.7	.4	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	.9	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.5	4.0	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	18.3	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
BUTTE-SILVER BOW, MT (CC) *									
42	Wholesale trade	3.1	1.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	11.1	3.7	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	7.9	—	7.9	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	.6	D	D	—	—	D	D
4224	Grocery & related products whsle	6.1	.5	6.1	.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	—	—	D	D	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BUTTE-SILVER BOW, MT *									
42	Wholesale trade	3.1	1.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	11.1	3.7	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	7.9	—	7.9	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	.6	D	D	—	—	D	D
4224	Grocery & related products whsle	6.1	.5	6.1	.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	—	—	D	D	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
422520	Livestock whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
COLUMBIA FALLS, MT									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—

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Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	CONRAD, MT								
42	Wholesale trade	—	.9	—	.9	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	CUT BANK, MT								
42	Wholesale trade	1.1	.4	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
	DEER LODGE, MT								
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
	DILLON, MT								
42	Wholesale trade	D	D	D	D	—	—	—	—
	GLASGOW, MT								
42	Wholesale trade	—	2.0	—	2.0	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
	GLENDIVE, MT								
42	Wholesale trade	1.5	—	1.5	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	GREAT FALLS, MT								
42	Wholesale trade	2.9	1.5	3.1	1.5	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	4.7	3.3	4.7	3.3	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	5.7	.1	5.7	.1	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4224	Grocery & related products whsle	—	—	D	D	—	—	D	D
42241	General-line grocery whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	1.0	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
HAMILTON, MT									
42	Wholesale trade .....	.7	—	.7	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	.1	—	.1	—	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	.1	—	.1	—	—	—	—	—
HARDIN, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
HAVRE, MT									
42	Wholesale trade .....	.3	1.6	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
HELENA, MT									
42	Wholesale trade	1.0	3.6	1.6	2.3	—	5.7	—	—
421	Wholesale trade, durable goods	3.7	14.4	4.7	7.0	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	.2	.2	.3	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
KALISPELL, MT									
42	Wholesale trade .....	.6	.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	2.5	1.6	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
LAUREL, MT									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
LEWISTOWN, MT									
42	Wholesale trade .....	.9	.1	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
LIBBY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
LIVINGSTON, MT									
42	Wholesale trade	2.4	16.0	2.4	16.0	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
MILES CITY, MT									
42	Wholesale trade	D	D	1.7	59.7	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
MISSOULA, MT									
42	Wholesale trade	9.6	10.2	9.9	10.5	—	4.0	12.1	—
421	Wholesale trade, durable goods	9.3	4.6	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	27.2	5.3	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	3.8	—	3.8	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	9.9	15.6	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	42.2	3.9	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
POLSON, MT									
42	Wholesale trade	10.5	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	D	D
SHELBY, MT									
42	Wholesale trade	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
SIDNEY, MT									
42	Wholesale trade	—	.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WHITEFISH, MT								
42	Wholesale trade	D	D	D	D	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
	WOLF POINT, MT								
42	Wholesale trade	-	-	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	-	-	-	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
	BALANCE OF BEAVERHEAD COUNTY, MT								
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
	BALANCE OF BIG HORN COUNTY, MT								
42	Wholesale trade	D	D	D	D	-	-	-	-
	BALANCE OF BLAINE COUNTY, MT								
42	Wholesale trade	16.4	.8	16.4	.8	-	-	-	-
421	Wholesale trade, durable goods	100.0	-	100.0	-	-	-	-	-
422	Wholesale trade, nondurable goods	12.0	.8	12.0	.8	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-
	BALANCE OF BROADWATER COUNTY, MT								
42	Wholesale trade	-	-	-	-	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
	BALANCE OF CARBON COUNTY, MT								
42	Wholesale trade	18.3	.7	18.3	.7	-	-	-	-
421	Wholesale trade, durable goods	25.9	1.4	25.9	1.4	-	-	-	-
	BALANCE OF CARTER COUNTY, MT								
42	Wholesale trade	D	D	D	D	-	-	-	-
	BALANCE OF CASCADE COUNTY, MT								
42	Wholesale trade	2.2	1.5	5.1	.4	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4225	Farm-product raw material whsle	D	D	-	-	-	-	D	D
4227	Petroleum & petroleum products whsle	D	D	-	-	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	-	-	-	-	-	-

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF CHOUTEAU COUNTY, MT									
42	Wholesale trade	—	r.6	—	r.6	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	—	r.5	—	r.5	—	—	—	—
42251	Grain & field bean whsle	—	r.5	—	r.5	—	—	—	—
422510	Grain & field bean whsle	—	r.5	—	r.5	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
BALANCE OF CUSTER COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
BALANCE OF DANIELS COUNTY, MT									
42	Wholesale trade	—	18.0	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BALANCE OF DAWSON COUNTY, MT									
42	Wholesale trade	—	1.4	—	3.4	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
BALANCE OF FALLON COUNTY, MT									
42	Wholesale trade	1.6	1.6	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
BALANCE OF FERGUS COUNTY, MT									
42	Wholesale trade	2.2	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
BALANCE OF FLATHEAD COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	16.8	—	16.8	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF GALLATIN COUNTY, MT									
42	Wholesale trade	5.6	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	D	D	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle	—	—	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BALANCE OF GARFIELD COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
BALANCE OF GLACIER COUNTY, MT									
42	Wholesale trade .....	.9	—	.9	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
BALANCE OF GOLDEN VALLEY COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
BALANCE OF GRANITE COUNTY, MT									
42	Wholesale trade	D	—	D	—	—	—	—	—
BALANCE OF HILL COUNTY, MT									
42	Wholesale trade	—	1.3	—	1.3	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
BALANCE OF JEFFERSON COUNTY, MT									
42	Wholesale trade	20.4	1.3	D	D	—	—	D	D
BALANCE OF JUDITH BASIN COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
BALANCE OF LAKE COUNTY, MT									
42	Wholesale trade	10.6	—	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	19.7	—	—	—	—	—
BALANCE OF LEWIS AND CLARK COUNTY, MT									
42	Wholesale trade	4.9	.9	4.9	.9	—	—	—	—
422	Wholesale trade, nondurable goods	3.1	1.0	3.1	1.0	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF LIBERTY COUNTY, MT									
42	Wholesale trade	—	—	—	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
BALANCE OF LINCOLN COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
BALANCE OF MCCONE COUNTY, MT									
42	Wholesale trade	9.1	—	9.1	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BALANCE OF MADISON COUNTY, MT									
42	Wholesale trade	10.8	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
BALANCE OF MEAGHER COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
BALANCE OF MISSOULA COUNTY, MT									
42	Wholesale trade .....	.2	1.5	1.0	6.2	—	—	—	—
421	Wholesale trade, durable goods .....	.2	2.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.4	.2	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	38.2	—	38.2	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	.7	—	—	D	D	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle	D	D	—	—	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	D	D	—	—
BALANCE OF MUSSELSHELL COUNTY, MT									
42	Wholesale trade	6.0	—	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
BALANCE OF PARK COUNTY, MT									
42	Wholesale trade .....	.4	22.6	.4	22.6	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BALANCE OF PETROLEUM COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
BALANCE OF PHILLIPS COUNTY, MT									
42	Wholesale trade	4.6	11.5	4.6	11.5	—	—	—	—
422	Wholesale trade, nondurable goods	4.6	11.5	4.6	11.5	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
BALANCE OF PONDERA COUNTY, MT									
42	Wholesale trade	—	16.7	—	16.7	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF POWELL COUNTY, MT								
42	Wholesale trade	D	D	D	D	-	-	-	-
	BALANCE OF PRAIRIE COUNTY, MT								
42	Wholesale trade	D	D	D	D	-	-	-	-
	BALANCE OF RAVALLI COUNTY, MT								
42	Wholesale trade	9.9	-	14.2	-	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	D	D
4213	Lumber & other construction materials whse	1.6	-	D	D	-	-	-	-
4219	Miscellaneous durable goods whse	D	D	D	D	-	-	-	-
	BALANCE OF RICHLAND COUNTY, MT								
42	Wholesale trade	-	.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whse	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	D	D
4225	Farm-product raw material whse	D	D	-	-	-	-	D	D
	BALANCE OF ROOSEVELT COUNTY, MT								
42	Wholesale trade	1.1	6.4	1.1	6.4	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whse	D	D	D	D	-	-	-	-
	BALANCE OF SANDERS COUNTY, MT								
42	Wholesale trade .....	.9	51.6	D	D	D	D	-	-
421	Wholesale trade, durable goods	20.8	45.2	20.8	45.2	-	-	-	-
422	Wholesale trade, nondurable goods	-	51.9	D	D	D	D	-	-
4227	Petroleum & petroleum products whse	D	D	D	D	-	-	-	-
42271	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
422710	Petroleum bulk stations & terminals	D	D	D	D	-	-	-	-
4227101	Petroleum bulk stations & terminals (except LP)	D	D	-	-	-	-	-	-
42271011	Petroleum bulk stations (except LP)	D	D	-	-	-	-	-	-
	BALANCE OF SHERIDAN COUNTY, MT								
42	Wholesale trade	6.1	2.3	D	D	D	D	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whse	2.0	-	D	D	-	-	-	-
	BALANCE OF STILLWATER COUNTY, MT								
42	Wholesale trade	18.2	8.5	D	D	-	-	D	D
	BALANCE OF SWEET GRASS COUNTY, MT								
42	Wholesale trade	D	D	D	D	-	-	-	-
	BALANCE OF TETON COUNTY, MT								
42	Wholesale trade	1.1	30.2	1.1	30.2	-	-	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whse	-	20.4	-	20.4	-	-	-	-
	BALANCE OF TOOLE COUNTY, MT								
42	Wholesale trade	D	D	D	D	D	D	-	-
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whse	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4225	Farm-product raw material whse	D	D	D	D	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF TREASURE COUNTY, MT									
42	Wholesale trade	—	—	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
BALANCE OF VALLEY COUNTY, MT									
42	Wholesale trade	—	2.9	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
4225	Farm-product raw material whsle	D	D	—	—	—	—	—	—
BALANCE OF WHEATLAND COUNTY, MT									
42	Wholesale trade	D	—	D	—	—	—	—	—
BALANCE OF WIBAUX COUNTY, MT									
42	Wholesale trade	D	D	D	D	—	—	—	—
BALANCE OF YELLOWSTONE COUNTY, MT									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	—	8.1	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42252	Livestock whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

WHOLESALE TRADE

U.S. Census Bureau, 1997 Economic Census

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

OPERATING EXPENSES (\$1,000)

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Appendix B.

NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestic, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods
7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

MONTANA

Butte-Silver Bow. See “Butte-Silver Bow (consolidated city).”

Butte-Silver Bow (consolidated city) is coextensive with Silver Bow County. It includes Walkerville, which is not populous enough for separate tabulation. Therefore, “Butte-Silver Bow” refers to the whole consolidated city.

Appendix E. Metropolitan Areas

MONTANA

Billings, MT MSA

Yellowstone County, MT

Great Falls, MT MSA

Cascade County, MT

