

Virginia

1997

Issued December 1999

EC97S81A-VA

**1997 Economic Census**

*Other Services (Except Public Administration)*

Geographic Area Series



U S C E N S U S B U R E A U

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



## ACKNOWLEDGMENTS

Many persons participated in the various activities of the 1997 Economic Census for the Other Services, Except Public Administration sector.

Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Jack B. Moody**, Chief, Service Census Branch assisted by **Jack R. Drago**, **Barbara S. Tinari**, **Kirk K. Degler**, **Donna L. Hambric**, and **Deborah M. Stempowski**. Primary staff assistance was provided by **Amy E. Anderson**, **Susan G. Baker**, **Kevin D. Barker**, **Evelyn D. Butler**, **Leif E. Crider**, **Joel A. Fowler**, **John P. Kern**, **Joyce M. Kiessling**, **Marie C. Lally**, **John J. Manning**, **Kamatha Marbury**, **Robert J. Mouser**, **Diane Leason**, **Shawna J. Orzechowski**, **Joy P. Pierson**, **Dawn E. Rosser**, **Terri L. Steele**, **Tara E. Swanson**, **Jennifer N. Thorne**, **Brent M. Williams**, and **Cynthia M. Wrenn-Yorker**.

Mathematical and statistical techniques as well as the coverage operations were provided by **Carl A. Konschnik**, Assistant Chief for Research and Methodology, assisted by **Carol S. King**, Chief, Statistical Methods Branch, and **Jock R. Black**, Chief, Program Research and Development Branch, with staff assistance from **Maria C. Cruz** and **David L. Kinyon**.

The Economic Planning and Coordination Division provided overall planning and review of many operations and the computer processing procedures. **Shirin A. Ahmed**, Assistant Chief for Post-Collection Processing, was responsible for edit procedures and designing the interactive analytical software. Design and specifications were prepared under the supervision of **Dennis L. Shoemaker**, Chief, Census Processing Branch, assisted by **John D. Ward**. Primary staff assistance was provided by **Sonya P. Curcio**, **Richard W. Graham**, and **Cheryl E. Merkle**.

The Economic Product Team, with primary contributions from **Andrew W. Hait** and **Jennifer E. Lins**, was responsible for the development of the system to disseminate 1997 Economic Census reports.

The staff of the National Processing Center, **Judith N. Petty**, Chief, performed mailout preparation and receipt operations, clerical and analytical review activities, and data entry.

The Geography Division staff developed geographic coding procedures and associated computer programs.

The Economic Statistical Methods and Programming Division, **Charles P. Pautler Jr.**, Chief, developed and coordinated the computer processing systems. **Martin S. Harahush**, Assistant Chief for Quinquennial Programs, was responsible for design and implementation of the computer systems. **Robert S. Jewett** and **Barbara L. Lambert** provided special computer programming. **William C. Wester**, Chief, Services Branch, assisted by **Robert A. Hill**, **Dennis P. Kelly**, and **Jeffrey S. Rosen**, supervised the preparation of the computer programs. Additional programming assistance was provided by **Donell D. Barnes**, **Daniel C. Collier**, **Gilbert J. Flodine**, **David Hiller**, **Leatrice D. Hines**, **William D. McClain**, **Jay L. Norris**, **Sarah J. Presley**, and **Michael A. Sendelbach**.

Computer Services Division, **Debra D. Williams**, Chief, performed the computer processing.

The staff of the Administrative and Customer Services Division, **Walter C. Odom**, Chief, performed planning, design, composition, editorial review, and printing planning and procurement for publications, Internet products, and report forms. **Margaret A. Smith** provided publication coordination and editing.

Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## AVAILABILITY OF ADDITIONAL DATA

### Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

## HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
-	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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# Other Services (Except Public Administration)

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## SCOPE

The Other Services (Except Public Administration) sector (sector 81) of the 1997 Economic Census covers establishments with payroll engaged in providing services not specifically provided for elsewhere in the North American Industry Classification System (NAICS). Establishments in this sector are primarily engaged in activities such as repair and maintenance of equipment and machinery, personal and laundry services, and religious, grantmaking, civic, professional, and similar organizations. Establishments providing death care services, pet care services, photofinishing services, temporary parking services, and dating services are also included.

Private households that employ workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector, but are not included in the scope of the census.

Excluded from this sector are establishments primarily engaged in selling (at retail locations) new equipment and also performing repairs and general maintenance on new equipment. These establishments are classified in Sector 44-45, Retail Trade.

Data for this sector are shown for establishments of firms subject to Federal income tax and separately of firms which are exempt from Federal income tax under provisions of the Internal Revenue Code.

Many of the "kinds of business or operation" included in this sector are not thought of as commercial businesses and the terms (such as "business," "establishment," and "firm") used to describe them may not be descriptive of such services. However, these terms are applied to all "kinds of business or operation" in order to maintain conformity in the measures of the production and delivery of goods and services and in the presentation of data.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to service establishments within the same organization. Data for auxiliaries are presented separately.

## GENERAL

A list of reports that provide statistics on sector 81 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. For establishments of firms subject to Federal income tax,

each state report presents general statistics on number of establishments, receipts, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For establishments of firms exempt from Federal income tax, each state report presents statistics on number of establishments, revenue, expenses, payroll, and employment by kind of business, for the state and MAs. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll of firms subject to Federal income tax, as well as those exempt from Federal income tax, for detailed kind-of-business classifications.

**Sources of receipts or revenue report.** This report presents sources of receipts or revenue data for establishments with payroll by kind of business. Data are presented for the United States and states.

**Establishment and firm size (including legal form of organization) report.** This report presents receipts/revenue, payroll, and employment data for the United States by receipts/revenue size, by employment size, and by legal form of organization for establishments; and receipts/revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

**ZIP Code report.** This report presents data for establishments with payroll by United States ZIP Code.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget

(OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population

or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

## **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

## **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

## **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>VIRGINIA</b>								
<b>81</b>	<b>Other services (except public administration).....</b>	<b>11 301</b>	<b>4 397 192</b>	<b>1 360 301</b>	<b>318 164</b>	<b>68 807</b>	<b>20.7</b>	<b>9.3</b>
8111	Repair & maintenance.....	5 959	2 845 600	820 200	193 013	33 111	22.2	7.8
81111	Automotive repair & maintenance.....	4 019	1 555 782	460 091	106 857	20 347	24.5	6.7
811111	Automotive mechanical & electrical repair & maintenance.....	2 681	937 084	272 886	63 997	11 567	25.6	5.7
811112	General automotive repair.....	2 189	742 791	212 948	49 934	9 076	26.9	6.1
811113	Automotive exhaust system repair.....	142	55 900	16 032	3 662	683	27.1	3.7
811114	Automotive transmission repair.....	154	59 029	19 698	4 579	736	13.7	5.3
811115	Other automotive mechanical & electrical repair & maintenance.....	196	79 364	24 208	5 822	1 072	21.7	3.6
811116	Carburetor repair shops.....	31	11 971	3 481	887	147	31.4	9.9
811117	Brake, front end, & wheel alignment.....	81	39 570	11 995	2 903	534	20.0	.7
811118	Electrical repair shops, motor vehicle.....	30	9 553	3 481	878	167	19.7	14.9
811119	Radiator repair.....	44	12 804	3 597	865	169	24.2	—
811119	All other motor vehicle repair shops.....	10	5 466	1 654	289	55	10.9	—
81112	Automotive body, paint, interior, & glass repair.....	897	473 825	143 266	32 707	5 387	22.8	5.6
811121	Automotive body, paint, & interior repair & maintenance.....	720	382 967	121 205	27 771	4 502	23.8	6.3
811121	Paint or body repair shops.....	657	365 513	115 628	26 546	4 237	23.6	5.8
811122	Van conversion services.....	9	4 090	1 245	274	58	14.8	2.2
811123	Upholstery & interior repair shops.....	54	13 364	4 332	951	207	32.0	19.7
811122	Automotive glass replacement shops.....	177	90 858	22 061	4 936	885	18.9	2.9
81119	Other automotive repair & maintenance.....	441	144 873	43 939	10 153	3 393	22.1	16.7
811191	Automotive oil change & lubrication shops.....	151	70 311	18 708	4 195	1 262	14.4	22.7
811192	Carwashes.....	263	63 991	22 194	5 314	1 952	30.5	9.2
811198	All other automotive repair & maintenance.....	27	10 571	3 037	644	179	22.3	22.5
8112	Electronic & precision equipment repair & maintenance.....	542	602 067	160 124	39 760	4 790	18.0	9.8
81121	Electronic & precision equipment repair & maintenance.....	542	602 067	160 124	39 760	4 790	18.0	9.8
811211	Consumer electronics repair & maintenance.....	144	26 773	11 217	2 824	577	56.1	3.7
811212	Computer & office machine repair & maintenance.....	262	405 706	96 240	23 773	2 566	18.1	13.2
811213	Communication equipment repair & maintenance.....	65	51 065	15 325	4 371	606	24.3	7.5
811219	Other electronic & precision equipment repair & maintenance.....	71	118 523	37 342	8 792	1 041	6.0	.5
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	465	422 432	122 803	28 396	3 993	12.5	10.9
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	465	422 432	122 803	28 396	3 993	12.5	10.9
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	465	422 432	122 803	28 396	3 993	12.5	10.9
8114	Personal & household goods repair & maintenance.....	933	265 319	77 182	18 000	3 981	33.6	4.7
81141	Home & garden equipment & appliance repair & maintenance.....	270	132 371	31 234	7 352	1 656	21.1	3.3
811411	Home & garden equipment repair & maintenance.....	121	23 299	5 389	1 120	309	39.5	8.1
811412	Appliance repair & maintenance.....	149	109 072	25 845	6 232	1 347	17.2	2.3
81142	Reupholstery & furniture repair.....	202	29 185	10 989	2 514	617	36.6	2.5
811420	Reupholstery & furniture repair.....	202	29 185	10 989	2 514	617	36.6	2.5
81143	Footwear & leather goods repair.....	73	10 155	2 493	617	160	41.5	10.0
811430	Footwear & leather goods repair.....	73	10 155	2 493	617	160	41.5	10.0
81149	Other personal & household goods repair & maintenance.....	388	93 608	32 466	7 517	1 548	49.3	6.7
811490	Other personal & household goods repair & maintenance.....	388	93 608	32 466	7 517	1 548	49.3	6.7
8114901	Watch, clock, & jewelry repair.....	38	5 844	1 961	461	118	52.6	3.2
8114902	Boat repair.....	50	24 359	8 601	1 898	332	72.5	13.2
8114903	Welding repair.....	118	29 004	9 254	2 060	468	44.6	5.7
8114904	Garment repair & alteration services.....	83	5 742	2 135	509	176	59.0	2.7
8114909	All other repair & related services.....	99	28 659	10 515	2 589	454	31.8	3.6
812	Personal & laundry services.....	5 342	1 551 592	540 101	125 151	35 696	18.1	12.0
8121	Personal care services.....	2 908	468 388	225 703	52 070	16 252	26.3	18.7
81211	Hair, nail, & skin care services.....	2 583	413 998	210 983	48 501	14 548	26.1	20.2
812111	Barber shops.....	116	17 172	9 313	2 413	561	25.0	13.3
812112	Beauty shops.....	2 308	384 957	197 366	45 149	13 553	25.2	21.0
812113	Nail salons.....	159	11 869	4 304	939	434	56.7	5.8
81219	Other personal care services.....	325	54 390	14 720	3 569	1 704	28.3	7.1
812191	Diet & weight reducing services.....	113	25 387	6 113	1 599	747	18.6	6.8
812199	Other personal care services.....	212	29 003	8 607	1 970	957	36.9	7.4
8122	Death care services.....	553	339 543	98 578	22 376	4 838	19.2	4.9
81221	Funeral homes & funeral services.....	403	263 857	72 275	16 485	3 240	22.1	5.1
812210	Funeral homes & funeral services.....	403	263 857	72 275	16 485	3 240	22.1	5.1
8122101	Funeral homes.....	397	261 504	71 601	16 325	3 207	22.2	4.5
8122102	Other funeral services.....	6	2 353	674	160	33	10.0	65.3
81222	Cemeteries & crematories.....	150	75 686	26 303	5 891	1 598	9.3	4.1
812220	Cemeteries & crematories.....	150	75 686	26 303	5 891	1 598	9.3	4.1
8123	Drycleaning & laundry services.....	1 314	480 021	165 026	39 406	11 284	15.3	5.8
81231	Coin-operated laundries & drycleaners.....	422	59 582	11 803	2 931	1 267	20.2	4.4
812310	Coin-operated laundries & drycleaners.....	422	59 582	11 803	2 931	1 267	20.2	4.4
8123101	Coin-operated laundry routes.....	8	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores.....	414	D	D	D	g	D	D
81232	Drycleaning & laundry services (except coin-operated).....	817	213 467	81 512	19 136	6 310	26.0	9.5
812320	Drycleaning & laundry services (except coin-operated).....	817	213 467	81 512	19 136	6 310	26.0	9.5
8123201	Launderies, family & commercial.....	31	13 733	5 355	1 299	373	21.8	9.5
8123202	Drycleaning plants.....	645	179 472	70 542	16 455	5 429	24.7	9.8
8123203	Garment pressing & agents for laundries.....	137	18 090	4 778	1 160	459	42.1	7.3
8123204	All other laundry & garment services.....	4	2 172	837	222	49	22.1	—
81233	Linen & uniform supply.....	75	206 972	71 711	17 339	3 707	2.7	2.3
812331	Linen supply.....	35	87 003	30 420	7 564	1 648	3.4	4.9
8123311	Linen supply (except diaper service).....	33	D	D	D	g	D	D
8123312	Diaper service.....	2	D	D	D	D	D	D
812332	Industrial laundries.....	40	119 969	41 291	9 775	2 059	2.2	.4

See footnotes at end of table.

#### OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES

VIRGINIA 7

**Table 1a. Summary Statistics for Firms Subject to Federal Income Tax for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>VIRGINIA—Con.</b>								
81	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services—Con.							
8129	Other personal services .....	567	263 640	50 794	11 299	3 322	6.9	20.9
81292	Photofinishing .....	158	138 386	27 022	5 619	1 550	9.0	13.2
812921	Photofinishing laboratories (except one-hour) .....	63	104 340	18 598	3 857	1 006	5.9	7.2
812922	One-hour photofinishing .....	95	34 046	8 424	1 762	544	18.3	31.7
81293	Parking lots & garages .....	323	89 958	13 322	3 215	1 222	.6	36.7
812930	Parking lots & garages .....	323	89 958	13 322	3 215	1 222	.6	36.7
81299	All other personal services .....	86	35 296	10 450	2 465	550	14.7	10.4
812990	All other personal services .....	86	35 296	10 450	2 465	550	14.7	10.4
8129901	Bail bonding .....	18	D	D	D	b	D	D
8129902	Dating services .....	7	2 995	1 097	331	78	8.4	48.9
8129903	Pay telephone operators .....	10	5 440	1 546	337	40	3.1	—
8129909	All other miscellaneous personal services .....	51	D	D	D	e	D	D

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 1b. Summary Statistics for Firms Exempt From Federal Income Tax for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>VIRGINIA</b>									
81	<b>Other services (except public administration) .</b>	2 677	4 675 574	3 253 468	888 642	216 675	27 818	16.0	3.9
813	Religious/grantmaking/civic/professional & similar org .....	2 677	4 675 574	3 253 468	888 642	216 675	27 818	16.0	3.9
8132	Grantmaking & giving services .....	314	1 484 951	328 738	90 538	22 080	2 748	24.3	2.5
81321	Grantmaking & giving services .....	314	1 484 951	328 738	90 538	22 080	2 748	24.3	2.5
813211	Grantmaking foundations .....	152	695 914	103 917	21 257	4 886	639	46.7	2.4
813212	Voluntary health organizations .....	84	160 318	115 589	32 689	7 637	968	4.0	3.6
813219	Other grantmaking & giving services .....	78	628 719	109 232	36 592	9 557	1 141	4.7	2.3
8133	Social advocacy organizations .....	260	380 872	341 026	90 503	22 188	2 910	12.7	3.2
81331	Social advocacy organizations .....	260	380 872	341 026	90 503	22 188	2 910	12.7	3.2
813311	Human rights organizations .....	48	60 761	51 932	15 607	3 742	795	14.8	3.8
813312	Environment, conservation, & wildlife organizations .....	100	102 186	89 193	29 979	8 481	968	14.8	5.2
813319	Other social advocacy organizations .....	112	217 925	199 901	44 917	9 965	1 147	11.1	2.0
8134	Civic & social organizations .....	584	385 066	306 172	78 660	18 461	5 746	18.2	7.3
81341	Civic & social organizations .....	584	385 066	306 172	78 660	18 461	5 746	18.2	7.3
813410	Civic & social organizations .....	584	385 066	306 172	78 660	18 461	5 746	18.2	7.3
8134101	Civic & social organizations, with restaurants & bars .....	264	112 318	98 688	24 956	5 816	2 080	32.9	11.4
8134102	Civic & social organizations, without restaurants & bars .....	320	272 748	207 484	53 704	12 645	3 666	12.1	5.6
8139	Business/professional/labor/political/& similar organizations .....	1 519	2 424 685	2 277 532	628 941	153 946	16 414	11.0	4.3
81391	Business associations .....	662	1 236 775	1 157 916	359 891	87 823	7 939	13.0	2.1
813910	Business associations .....	662	1 236 775	1 157 916	359 891	87 823	7 939	13.0	2.1
81392	Professional organizations .....	327	925 519	869 364	213 133	52 935	5 359	7.5	.8
813920	Professional organizations .....	327	925 519	869 364	213 133	52 935	5 359	7.5	.8
81399	Other similar organizations (exc bus, prof, labor, & political) .....	530	262 391	250 252	55 917	13 188	3 116	13.9	27.1
813990	Other similar organizations (exc bus, prof, labor, & political) .....	530	262 391	250 252	55 917	13 188	3 116	13.9	27.1

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHARLOTTESVILLE, VA MSA</b>								
81	Other services (except public administration).....	258	83 599	28 788	6 816	1 518	25.9	5.3
811	Repair & maintenance.....	133	50 342	15 305	3 629	670	23.7	3.5
8111	Automotive repair & maintenance.....	80	37 506	11 599	2 740	480	19.2	2.2
81111	Automotive mechanical & electrical repair & maintenance.....	60	23 530	7 217	1 681	307	23.5	.7
811111	General automotive repair .....	50	18 299	5 459	1 261	237	28.2	.9
811118	Other automotive mechanical & electrical repair & maintenance.....	5	2 283	731	182	36	7.1	—
81112	Automotive body, paint, interior, & glass repair.....	14	11 548	3 696	895	106	10.7	.2
811121	Automotive body, paint, & interior repair & maintenance .....	12	D	D	D	c	D	D
8111211	Paint or body repair shops .....	11	D	D	D	c	D	D
81119	Other automotive repair & maintenance.....	6	2 428	686	164	67	17.7	26.7
811192	Carwashes.....	6	2 428	686	164	67	17.7	26.7
8112	Electronic & precision equipment repair & maintenance.....	15	5 026	1 123	271	55	30.1	14.9
81121	Electronic & precision equipment repair & maintenance.....	15	5 026	1 123	271	55	30.1	14.9
8114	Personal & household goods repair & maintenance .....	30	5 519	1 790	403	107	48.8	—
81141	Home & garden equipment & appliance repair & maintenance .....	8	2 520	918	215	45	35.6	—
81142	Reupholstery & furniture repair .....	11	992	315	71	25	73.5	—
811420	Reupholstery & furniture repair .....	11	992	315	71	25	73.5	—
81149	Other personal & household goods repair & maintenance .....	7	1 371	487	106	33	31.4	—
811490	Other personal & household goods repair & maintenance .....	7	1 371	487	106	33	31.4	—
812	Personal & laundry services .....	125	33 257	13 483	3 187	848	29.2	8.2
8121	Personal care services .....	73	13 592	6 914	1 697	428	34.8	11.6
81211	Hair, nail, & skin care services .....	66	11 672	6 207	1 409	344	27.3	13.4
812112	Beauty shops .....	63	11 293	5 948	1 341	333	27.5	13.8
81219	Other personal care services .....	7	1 920	707	288	84	80.5	.6
812199	Other personal care services .....	4	D	D	D	b	D	D
8122	Death care services .....	12	7 189	2 301	472	109	25.3	—
81221	Funeral homes & funeral services .....	9	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	9	D	D	D	b	D	D
8122101	Funeral homes .....	9	D	D	D	b	D	D
81222	Cemeteries & crematories .....	3	D	D	D	b	D	D
812220	Cemeteries & crematories .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	28	7 709	3 070	702	199	10.3	8.3
81231	Coin-operated laundries & drycleaners .....	14	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	14	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	14	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	12	3 990	2 022	451	122	5.6	1.7
812320	Drycleaning & laundry services (except coin-operated).....	12	3 990	2 022	451	122	5.6	1.7
8123202	Drycleaning plants .....	11	D	D	D	c	D	D
8129	Other personal services .....	12	4 767	1 198	316	112	49.9	10.5
81292	Photofinishing .....	5	D	D	D	b	D	D
812922	One-hour photofinishing .....	3	D	D	D	b	D	D
<b>DANVILLE, VA MSA</b>								
81	Other services (except public administration).....	204	50 254	14 139	3 430	1 028	38.6	7.6
811	Repair & maintenance.....	129	29 789	7 708	1 870	502	53.7	11.0
8111	Automotive repair & maintenance .....	86	18 357	4 745	1 164	330	50.2	16.6
81111	Automotive mechanical & electrical repair & maintenance .....	59	12 474	3 254	784	201	51.2	19.1
811111	General automotive repair .....	49	10 218	2 633	636	164	52.7	18.6
81112	Automotive body, paint, interior, & glass repair.....	16	3 132	908	229	61	68.6	19.8
811121	Automotive body, paint, & interior repair & maintenance .....	13	2 691	810	201	55	70.8	15.7
81119	Other automotive repair & maintenance .....	11	2 751	583	151	68	24.3	1.7
811192	Carwashes.....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	25	6 616	1 805	452	120	37.1	2.0
81141	Home & garden equipment & appliance repair & maintenance .....	5	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	13	4 318	1 127	274	67	29.1	3.1
811490	Other personal & household goods repair & maintenance .....	13	4 318	1 127	274	67	29.1	3.1
8114903	Welding repair .....	8	3 478	949	224	47	26.2	3.9
812	Personal & laundry services .....	75	20 465	6 431	1 560	526	16.6	2.7
8121	Personal care services .....	27	2 479	950	235	154	35.7	2.0
81211	Hair, nail, & skin care services .....	23	2 129	879	217	88	36.6	2.3
812112	Beauty shops .....	23	2 129	879	217	88	36.6	2.3
8122	Death care services .....	13	8 632	2 571	607	130	20.1	2.4
81221	Funeral homes & funeral services .....	11	D	D	D	c	D	D
812210	Funeral homes & funeral services .....	11	D	D	D	c	D	D
8122101	Funeral homes .....	11	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	35	9 354	2 910	718	242	8.2	3.2
81231	Coin-operated laundries & drycleaners .....	18	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	18	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	18	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	16	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated).....	16	D	D	D	c	D	D
8123202	Drycleaning plants .....	16	D	D	D	c	D	D
81233	Linen & uniform supply .....	1	D	D	D	c	D	D
812331	Linen supply .....	1	D	D	D	c	D	D

See footnotes at end of table.

#### OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MSA</b>								
<b>81</b>	<b>Other services (except public administration).....</b>	<b>663</b>	<b>199 542</b>	<b>63 819</b>	<b>14 313</b>	<b>3 823</b>	<b>26.6</b>	<b>5.7</b>
8111	Repair & maintenance.....	353	102 918	26 562	6 345	1 539	33.4	6.8
81111	Automotive repair & maintenance.....	250	59 076	15 058	3 606	942	40.5	9.4
811111	Automotive mechanical & electrical repair & maintenance.....	146	32 652	8 400	1 973	483	38.6	8.3
811111	General automotive repair.....	112	24 896	6 122	1 447	362	41.3	10.8
811113	Automotive transmission repair.....	10	2 192	659	151	36	39.7	—
811118	Other automotive mechanical & electrical repair & maintenance.....	14	3 847	1 141	265	54	20.9	.5
81112	Automotive body, paint, interior, & glass repair.....	63	19 146	4 783	1 183	252	40.4	13.6
811121	Automotive body, paint, & interior repair & maintenance.....	55	14 972	3 740	904	213	47.0	6.7
811121	Paint or body repair shops.....	51	14 575	3 617	874	206	45.6	6.9
811122	Automotive glass replacement shops.....	8	4 174	1 043	279	39	16.7	38.4
81119	Other automotive repair & maintenance.....	41	7 278	1 875	450	207	49.5	3.1
811191	Automotive oil change & lubrication shops.....	11	3 471	939	226	72	33.5	.8
811192	Carwashes.....	27	3 412	860	205	124	62.8	5.9
8112	Electronic & precision equipment repair & maintenance.....	26	8 507	2 816	621	126	32.8	.2
81121	Electronic & precision equipment repair & maintenance.....	26	8 507	2 816	621	126	32.8	.2
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	30	23 356	5 103	1 355	254	8.7	3.1
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	30	23 356	5 103	1 355	254	8.7	3.1
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	30	23 356	5 103	1 355	254	8.7	3.1
8114	Personal & household goods repair & maintenance.....	47	11 979	3 585	763	217	46.7	5.6
81141	Home & garden equipment & appliance repair & maintenance.....	21	8 415	2 814	579	144	36.5	7.2
811411	Home & garden equipment repair & maintenance.....	9	3 085	710	111	24	19.5	11.3
811412	Appliance repair & maintenance.....	12	5 330	2 104	468	120	46.4	4.9
81149	Other personal & household goods repair & maintenance.....	15	2 942	675	162	59	74.0	—
811490	Other personal & household goods repair & maintenance.....	15	2 942	675	162	59	74.0	—
812	Personal & laundry services.....	310	96 624	37 257	7 968	2 284	19.3	4.5
8121	Personal care services.....	170	16 120	6 786	1 637	609	46.0	8.6
81211	Hair, nail, & skin care services.....	145	13 870	6 123	1 468	537	41.1	8.0
812112	Beauty shops.....	132	13 137	5 847	1 408	519	38.7	8.3
81219	Other personal care services .....	25	2 250	663	169	72	76.1	12.2
812199	Other personal care services .....	18	1 421	454	109	57	68.1	13.4
8122	Death care services.....	58	32 904	9 408	2 055	501	17.9	3.9
81221	Funeral homes & funeral services.....	35	24 637	6 457	1 391	300	18.7	4.6
812210	Funeral homes & funeral services.....	35	24 637	6 457	1 391	300	18.7	4.6
8122101	Funeral homes .....	35	24 637	6 457	1 391	300	18.7	4.6
81222	Cemeteries & crematories .....	23	8 267	2 951	664	201	15.8	1.5
812220	Cemeteries & crematories .....	23	8 267	2 951	664	201	15.8	1.5
8123	Drycleaning & laundry services .....	69	44 487	20 474	4 147	1 132	10.1	2.1
81231	Coin-operated laundries & drycleaners .....	22	1 593	520	136	73	18.6	—
812310	Coin-operated laundries & drycleaners .....	22	1 593	520	136	73	18.6	—
8123102	Coin-operated laundries & drycleaning stores.....	22	1 593	520	136	73	18.6	—
81232	Drycleaning & laundry services (except coin-operated).....	40	21 775	10 479	2 210	703	6.6	.7
812320	Drycleaning & laundry services (except coin-operated).....	40	21 775	10 479	2 210	703	6.6	.7
8123201	Laundries, family & commercial .....	5	D	D	D	e	D	D
8123202	Drycleaning plants .....	34	D	D	D	e	D	D
81233	Linen & uniform supply .....	7	21 119	9 475	1 801	356	13.1	3.6
812332	Industrial launderers .....	6	D	D	D	D	D	D
8129	Other personal services .....	13	3 113	589	129	42	27.4	25.7
81292	Photofinishing .....	7	1 718	420	98	31	45.8	—
<b>LYNCHBURG, VA MSA</b>								
<b>81</b>	<b>Other services (except public administration).....</b>	<b>347</b>	<b>98 409</b>	<b>30 084</b>	<b>6 801</b>	<b>1 753</b>	<b>22.2</b>	<b>3.7</b>
8111	Repair & maintenance.....	187	52 883	16 083	3 746	817	30.5	2.6
81111	Automotive repair & maintenance .....	138	38 751	11 639	2 697	597	33.1	3.2
811111	Automotive mechanical & electrical repair & maintenance .....	84	22 908	6 592	1 563	319	26.6	2.7
811111	General automotive repair .....	71	19 353	5 526	1 316	269	28.7	3.2
81112	Automotive body, paint, interior, & glass repair .....	36	12 437	3 982	867	189	44.7	1.5
811121	Automotive body, paint, & interior repair & maintenance .....	31	9 816	3 242	678	154	30.0	1.9
8111211	Paint or body repair shops .....	28	8 559	2 589	527	113	32.4	2.1
81119	Other automotive repair & maintenance .....	18	3 406	1 065	267	89	34.3	12.6
811191	Automotive oil change & lubrication shops .....	8	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	11	3 329	661	154	39	33.1	—
81121	Electronic & precision equipment repair & maintenance .....	11	3 329	661	154	39	33.1	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	12	6 130	2 306	533	100	22.0	1.2
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	12	6 130	2 306	533	100	22.0	1.2
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	12	6 130	2 306	533	100	22.0	1.2
8114	Personal & household goods repair & maintenance .....	26	4 673	1 477	362	81	18.2	1.2
81141	Home & garden equipment & appliance repair & maintenance .....	9	2 879	973	207	50	8.7	—
811411	Home & garden equipment repair & maintenance .....	4	1 843	348	71	21	5.8	—
81149	Other personal & household goods repair & maintenance .....	9	1 044	225	70	14	48.2	—
811490	Other personal & household goods repair & maintenance .....	9	1 044	225	70	14	48.2	—

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—							
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>LYNCHBURG, VA MSA—Con.</b>														
<b>81 Other services (except public administration)—Con.</b>														
812 Personal & laundry services .....		160	45 526	14 001	3 055	936	12.6	5.0						
8121 Personal care services .....		89	8 268	3 230	724	307	35.7	10.1						
81211 Hair, nail, & skin care services .....		78	6 727	2 913	662	259	38.1	6.2						
812112 Beauty shops .....		73	6 455	2 810	642	245	37.1	6.5						
81219 Other personal care services .....		11	1 541	317	62	48	25.4	27.3						
8122 Death care services .....		22	16 546	4 381	896	219	12.6	.6						
81221 Funeral homes & funeral services .....		15	11 922	3 468	693	145	15.3	.9						
812210 Funeral homes & funeral services .....		15	11 922	3 468	693	145	15.3	.9						
8122101 Funeral homes .....		15	11 922	3 468	693	145	15.3	.9						
81222 Cemeteries & crematories .....		7	4 624	913	203	74	5.5	—						
812220 Cemeteries & crematories .....		7	4 624	913	203	74	5.5	—						
8123 Drycleaning & laundry services .....		40	17 727	5 179	1 191	328	3.2	5.0						
81231 Coin-operated laundries & drycleaners .....		21	D	D	D	b	D	D						
812310 Coin-operated laundries & drycleaners .....		21	D	D	D	b	D	D						
8123102 Coin-operated laundries & drycleaning stores .....		21	D	D	D	b	D	D						
81232 Drycleaning & laundry services (except coin-operated) .....		17	5 000	2 357	550	187	3.2	17.6						
812320 Drycleaning & laundry services (except coin-operated) .....		17	5 000	2 357	550	187	3.2	17.6						
8123202 Drycleaning plants .....		14	D	D	D	c	D	D						
81233 Linen & uniform supply .....		2	D	D	D	c	D	D						
8129 Other personal services .....		9	2 985	1 211	244	82	3.8	15.1						
<b>NORFOLK–VIRGINIA BEACH–NEWPORT NEWS, VA–NC MSA</b>														
<b>81 Other services (except public administration) .....</b>														
811 Repair & maintenance .....		2 465	1 008 421	316 748	74 327	17 087	17.1	7.6						
8111 Repair & maintenance .....		1 319	690 754	209 506	49 352	8 957	18.7	6.4						
81111 Automotive repair & maintenance .....		866	322 498	97 572	21 955	4 625	23.6	8.5						
811111 Automotive mechanical & electrical repair & maintenance .....		577	205 733	61 897	14 288	2 750	23.0	6.3						
811112 General automotive repair .....		420	143 597	42 386	10 092	1 923	22.8	6.9						
811113 Automotive exhaust system repair .....		44	16 278	4 945	1 055	220	21.3	10.7						
811114 Automotive transmission repair .....		38	14 824	5 408	1 165	209	16.1	2.6						
811118 Other automotive mechanical & electrical repair & maintenance .....		75	31 034	9 158	1 976	398	28.2	3.4						
8111181 Carburetor repair shops .....		16	4 527	1 499	364	59	42.2	16.9						
8111182 Brake, front end, & wheel alignment .....		32	14 461	4 053	902	189	32.6	.6						
8111183 Electrical repair shops, motor vehicle .....		9	3 052	1 084	220	43	24.5	6.5						
8111184 Radiator repair .....		14	4 948	1 482	325	73	20.3	—						
8111189 All other motor vehicle repair shops .....		4	4 046	1 040	165	34	9.1	—						
81112 Automotive body, paint, interior, & glass repair .....		188	86 750	27 001	5 827	1 157	26.2	3.2						
811121 Automotive body, paint, & interior repair & maintenance .....		144	66 686	21 835	4 672	946	28.6	2.6						
8111211 Paint or body repair shops .....		125	62 292	20 084	4 294	865	28.4	2.7						
8111213 Upholstery & interior repair shops .....		18	D	D	D	b	D	D						
811122 Automotive glass replacement shops .....		44	20 064	5 166	1 155	211	18.5	5.3						
81119 Other automotive repair & maintenance .....		101	30 015	8 674	1 840	718	19.9	38.5						
811191 Automotive oil change & lubrication shops .....		27	12 981	3 098	660	216	11.5	72.1						
811192 Carwashes .....		64	11 984	4 073	901	414	31.9	1.6						
811198 All other automotive repair & maintenance .....		10	5 050	1 503	279	88	12.8	39.6						
8112 Electronic & precision equipment repair & maintenance .....		120	127 074	44 080	11 184	1 492	12.5	5.2						
81121 Electronic & precision equipment repair & maintenance .....		120	127 074	44 080	11 184	1 492	12.5	5.2						
811211 Consumer electronics repair & maintenance .....		36	5 947	2 306	638	140	50.9	.4						
811212 Computer & office machine repair & maintenance .....		50	69 956	20 381	5 045	641	12.6	8.3						
811213 Communication equipment repair & maintenance .....		12	9 652	4 099	1 258	215	14.7	2.3						
811219 Other electronic & precision equipment repair & maintenance .....		22	41 519	17 294	4 243	496	6.3	1.3						
8113 Commercial & industrial machinery & equip (exc auto & electr) R&M .....		102	131 712	39 025	9 496	1 389	8.0	3.6						
81131 Commercial & industrial machinery & equip (exc auto & electr) R&M .....		102	131 712	39 025	9 496	1 389	8.0	3.6						
811310 Commercial & industrial machinery & equip (exc auto & electr) R&M .....		102	131 712	39 025	9 496	1 389	8.0	3.6						
8114 Personal & household goods repair & maintenance .....		231	109 470	28 829	6 717	1 451	24.2	5.3						
81141 Home & garden equipment & appliance repair & maintenance .....		70	58 091	9 500	2 277	589	7.4	2.6						
811411 Home & garden equipment repair & maintenance .....		33	D	D	D	b	D	D						
811412 Appliance repair & maintenance .....		37	D	D	D	f	D	D						
81142 Reupholstery & furniture repair .....		38	6 763	2 707	604	158	24.4	2.7						
811420 Reupholstery & furniture repair .....		38	6 763	2 707	604	158	24.4	2.7						
81143 Footwear & leather goods repair .....		14	D	D	D	a	D	D						
811430 Footwear & leather goods repair .....		14	D	D	D	a	D	D						
81149 Other personal & household goods repair & maintenance .....		109	D	D	D	f	D	D						
811490 Other personal & household goods repair & maintenance .....		109	D	D	D	f	D	D						
8114901 Watch, clock, & jewelry repair .....		12	1 349	459	107	32	51.2	—						
8114902 Boat repair .....		26	18 465	6 492	1 363	240	73.2	17.4						
8114903 Welding repair .....		23	D	D	D	b	D	D						
8114904 Garment repair & alteration services .....		29	1 552	530	132	60	66.4	7.8						
8114909 All other repair & related services .....		19	D	D	D	e	D	D						

See footnotes at end of table.

**OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES**

**VIRGINIA 11**

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—							
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>NORFOLK–VIRGINIA BEACH–NEWPORT NEWS, VA–NC MSA —Con.</b>														
<b>Other services (except public administration)—Con.</b>														
812	Personal & laundry services .....	1 146	317 667	107 242	24 975	8 130	13.7	10.0						
8121	Personal care services .....	705	95 769	45 420	10 798	3 928	25.4	21.4						
81211	Hair, nail, & skin care services .....	627	85 684	42 802	10 140	3 496	25.5	22.9						
812112	Barber shops .....	38	D	D	D	c	D	D						
812113	Beauty shops .....	534	77 008	38 828	9 177	3 146	24.5	23.8						
81219	Nail salons .....	55	D	D	D	c	D	D						
812191	Other personal care services .....	78	10 085	2 618	658	432	24.3	8.4						
812199	Diet & weight reducing services .....	25	5 025	1 232	340	229	6.0	7.5						
812199	Other personal care services .....	53	5 060	1 386	318	203	42.4	9.2						
8122	Death care services .....	94	61 512	18 766	4 108	938	16.0	3.2						
81221	Funeral homes & funeral services .....	72	46 403	12 789	2 933	615	18.7	4.1						
812210	Funeral homes & funeral services .....	72	46 403	12 789	2 933	615	18.7	4.1						
8122101	Funeral homes .....	70	D	D	D	f	D	D						
81222	Cemeteries & crematories .....	22	15 109	5 977	1 175	323	7.7	.3						
812220	Cemeteries & crematories .....	22	15 109	5 977	1 175	323	7.7	.3						
8123	Drycleaning & laundry services .....	278	91 450	34 347	8 144	2 660	7.8	8.1						
81231	Coin-operated laundries & drycleaners .....	95	12 327	2 384	677	340	16.2	8.0						
812310	Coin-operated laundries & drycleaners .....	95	12 327	2 384	677	340	16.2	8.0						
8123102	Coin-operated laundries & drycleaning stores .....	94	D	D	D	e	D	D						
81232	Drycleaning & laundry services (except coin-operated) .....	167	39 641	16 994	3 869	1 475	10.4	16.2						
812320	Drycleaning & laundry services (except coin-operated) .....	167	39 641	16 994	3 869	1 475	10.4	16.2						
8123201	Laundries, family & commercial .....	10	3 055	1 345	294	110	4.9	26.0						
8123202	Drycleaning plants .....	105	31 985	14 430	3 292	1 204	11.4	15.4						
8123203	Garment pressing & agents for laundries .....	52	4 601	1 219	283	161	7.2	14.8						
81233	Linen & uniform supply .....	16	39 482	14 969	3 598	845	2.5	.1						
812331	Linen supply .....	7	22 515	7 940	2 032	491	—	.1						
8123311	Linen supply (except diaper service) .....	7	22 515	7 940	2 032	491	—	.1						
812332	Industrial launderers .....	9	16 967	7 029	1 566	354	5.7	—						
8129	Other personal services .....	69	68 936	8 709	1 925	604	3.2	2.7						
81292	Photofinishing .....	29	63 611	6 831	1 495	490	2.9	1.1						
812921	Photofinishing laboratories (except one-hour) .....	10	D	D	D	e	D	D						
812922	One-hour photofinishing .....	19	D	D	D	b	D	D						
81299	All other personal services .....	16	3 764	1 376	312	66	8.7	21.3						
812990	All other personal services .....	16	3 764	1 376	312	66	8.7	21.3						
<b>RICHMOND–PETERSBURG, VA MSA</b>														
81	Other services (except public administration) .....	1 692	778 421	245 807	57 728	12 163	17.4	12.3						
811	Repair & maintenance .....	904	486 279	141 630	33 329	5 524	20.3	11.9						
8111	Automotive repair & maintenance .....	581	240 958	74 806	17 728	3 375	21.6	11.1						
81111	Automotive mechanical & electrical repair & maintenance .....	364	135 745	41 463	10 095	1 724	24.9	8.1						
811111	General automotive repair .....	280	98 059	29 323	7 112	1 251	26.8	9.9						
811112	Automotive exhaust system repair .....	18	8 567	2 467	665	100	32.8	—						
811113	Automotive transmission repair .....	29	11 085	3 871	884	139	10.6	4.3						
811118	Other automotive mechanical & electrical repair & maintenance .....	37	18 034	5 802	1 434	234	20.0	4.6						
8111181	Carburetor repair shops .....	6	4 203	799	201	37	43.9	9.4						
8111182	Brake, front end, & wheel alignment .....	15	6 620	2 132	477	74	10.7	—						
8111183	Electrical repair shops, motor vehicle .....	6	3 660	1 702	496	79	—	11.9						
8111184	Radiator repair .....	6	1 937	600	144	24	42.8	—						
81112	Automotive body, paint, interior, & glass repair .....	144	78 220	23 919	5 442	948	19.1	13.1						
811121	Automotive body, paint, & interior repair & maintenance .....	107	59 404	19 092	4 384	748	21.0	16.4						
8111211	Paint or body repair shops .....	94	56 335	18 329	4 222	713	20.7	17.1						
8111213	Upholstery & interior repair shops .....	10	1 177	421	94	22	29.7	6.1						
811122	Automotive glass replacement shops .....	37	18 816	4 827	1 058	200	13.3	2.6						
81119	Other automotive repair & maintenance .....	73	26 993	9 424	2 191	703	11.8	20.9						
811191	Automotive oil change & lubrication shops .....	31	11 567	3 358	792	255	9.7	46.0						
811192	Carwashes .....	38	12 571	5 184	1 195	402	15.5	2.6						
811198	All other automotive repair & maintenance .....	4	2 855	882	204	46	3.5	—						
8112	Electronic & precision equipment repair & maintenance .....	99	77 723	22 037	5 340	695	32.9	17.2						
81121	Electronic & precision equipment repair & maintenance .....	99	77 723	22 037	5 340	695	32.9	17.2						
811211	Consumer electronics repair & maintenance .....	23	4 986	3 256	781	140	41.7	7.0						
811212	Computer & office machine repair & maintenance .....	51	52 345	14 262	3 322	408	38.3	24.4						
811213	Communication equipment repair & maintenance .....	12	17 346	3 567	1 055	116	16.9	1.3						
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	79	126 085	32 361	7 485	816	5.6	12.3						
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	79	126 085	32 361	7 485	816	5.6	12.3						
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	79	126 085	32 361	7 485	816	5.6	12.3						
8114	Personal & household goods repair & maintenance .....	145	41 513	12 426	2 776	638	34.3	4.8						
81141	Home & garden equipment & appliance repair & maintenance .....	42	25 792	6 810	1 578	331	22.9	5.7						
811411	Home & garden equipment repair & maintenance .....	20	3 409	864	206	50	41.7	22.3						
811412	Appliance repair & maintenance .....	22	22 383	5 946	1 372	281	20.1	3.1						
81142	Reupholstery & furniture repair .....	26	3 685	1 437	320	78	32.9	1.5						
811420	Reupholstery & furniture repair .....	26	3 685	1 437	320	78	32.9	1.5						
81143	Footwear & leather goods repair .....	12	1 402	325	79	26	88.2	—						
811430	Footwear & leather goods repair .....	12	1 402	325	79	26	88.2	—						
81149	Other personal & household goods repair & maintenance .....	65	10 634	3 854	799	203	55.0	4.6						
811490	Other personal & household goods repair & maintenance .....	65	10 634	3 854	799	203	55.0	4.6						
8114901	Watch, clock, & jewelry repair .....	10	1 540	566	124	30	43.8	12.0						
8114903	Welding repair .....	12	4 122	1 556	320	69	62.3	—						
8114904	Garment repair & alteration services .....	21	D	D	D	b	D	D						
8114909	All other repair & related services .....	19	2 409	672	125	34	47.4	12.7						

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RICHMOND–PETERSBURG, VA MSA—Con.</b>								
<b>81</b>	<b>Other services (except public administration)—Con.</b>							
812	Personal & laundry services .....	788	292 142	104 177	24 399	6 639	12.5	13.1
8121	Personal care services .....	433	84 676	41 239	9 620	2 858	23.1	16.2
81211	Hair, nail, & skin care services .....	384	71 390	37 712	8 825	2 509	23.7	18.4
81211	Barber shops .....	25	3 275	1 932	615	153	30.1	18.5
81212	Beauty shops .....	336	66 299	35 119	8 072	2 306	22.2	18.7
81213	Nail salons .....	23	1 816	661	138	50	66.5	6.9
81219	Other personal care services .....	49	13 286	3 527	795	349	19.8	4.6
812191	Diet & weight reducing services .....	21	5 824	1 399	326	127	26.8	5.6
812199	Other personal care services .....	28	7 462	2 128	469	222	14.4	3.7
8122	Death care services .....	55	51 121	16 069	3 593	677	11.2	1.2
81221	Funeral homes & funeral services .....	37	37 620	10 965	2 396	401	14.4	.5
812210	Funeral homes & funeral services .....	37	37 620	10 965	2 396	401	14.4	.5
8122101	Funeral homes .....	36	D	D	D	e	D	D
81222	Cemeteries & crematories .....	18	13 501	5 104	1 197	276	2.3	3.1
812220	Cemeteries & crematories .....	18	13 501	5 104	1 197	276	2.3	3.1
81223	Drycleaning & laundry services .....	171	101 617	35 603	8 745	2 313	8.7	7.5
812231	Coin-operated laundries & drycleaners .....	49	14 558	3 197	818	201	11.5	1.3
8122310	Coin-operated laundries & drycleaners .....	49	14 558	3 197	818	201	11.5	1.3
81223102	Coin-operated laundries & drycleaning stores .....	46	D	D	D	c	D	D
812232	Drycleaning & laundry services (except coin-operated) .....	104	33 153	13 592	3 218	1 086	17.6	12.3
8122320	Drycleaning & laundry services (except coin-operated) .....	104	33 153	13 592	3 218	1 086	17.6	12.3
81223202	Drycleaning plants .....	88	30 613	12 702	2 953	998	15.1	13.3
81223203	Garment pressing & agents for laundries .....	13	1 562	623	198	68	34.1	—
812233	Linen & uniform supply .....	18	53 906	18 814	4 709	1 026	2.4	6.3
8122331	Linen supply .....	9	22 454	7 936	2 073	411	5.9	15.1
81223311	Linen supply (except diaper service) .....	9	22 454	7 936	2 073	411	5.9	15.1
8122332	Industrial launderers .....	9	31 452	10 878	2 636	615	—	—
81229	Other personal services .....	129	54 728	11 266	2 441	791	4.3	29.9
812292	Photofinishing .....	26	27 626	7 098	1 403	336	5.5	30.6
8122921	Photofinishing laboratories (except one-hour) .....	14	D	D	D	e	D	D
8122922	One-hour photofinishing .....	12	D	D	D	b	D	D
81293	Parking lots & garages .....	83	22 097	2 814	734	284	1.7	32.8
812930	Parking lots & garages .....	83	22 097	2 814	734	284	1.7	32.8
81299	All other personal services .....	20	5 005	1 354	304	171	8.4	13.6
812990	All other personal services .....	20	5 005	1 354	304	171	8.4	13.6
8129909	All other miscellaneous personal services .....	11	D	D	D	c	D	D
<b>ROANOKE, VA MSA</b>								
<b>81</b>	<b>Other services (except public administration).....</b>	<b>557</b>	<b>182 329</b>	<b>62 713</b>	<b>14 557</b>	<b>3 500</b>	<b>21.1</b>	<b>10.0</b>
8111	Repair & maintenance .....	309	101 843	32 400	7 500	1 539	28.6	12.8
81111	Automotive repair & maintenance .....	217	67 470	21 359	4 894	1 136	27.1	5.1
811111	Automotive mechanical & electrical repair & maintenance .....	140	40 253	12 775	2 923	634	28.2	2.3
811111	General automotive repair .....	115	31 791	9 666	2 128	491	30.2	—
811112	Automotive exhaust system repair .....	7	2 139	760	187	34	30.1	—
811113	Automotive transmission repair .....	7	3 286	1 232	288	54	—	—
811118	Other automotive mechanical & electrical repair & maintenance .....	11	3 037	1 117	320	55	36.3	—
81112	Automotive body, paint, interior, & glass repair .....	54	21 835	6 965	1 561	303	21.5	5.4
811121	Automotive body, paint, & interior repair & maintenance .....	48	18 253	6 136	1 399	273	24.7	6.4
8111211	Paint or body repair shops .....	44	16 955	5 657	1 283	247	22.9	6.9
8111213	Upholstery & interior repair shops .....	4	1 298	479	116	26	47.4	—
811122	Automotive glass replacement shops .....	6	3 582	829	162	30	5.6	—
81119	Other automotive repair & maintenance .....	23	5 382	1 619	410	199	41.3	25.1
811191	Automotive oil change & lubrication shops .....	11	3 758	1 043	246	110	36.2	18.4
811192	Carwashes .....	11	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	24	15 407	4 635	1 146	151	39.8	41.9
81121	Electronic & precision equipment repair & maintenance .....	24	15 407	4 635	1 146	151	39.8	41.9
811212	Computer & office machine repair & maintenance .....	14	12 531	3 809	970	105	27.8	50.7
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	13 782	4 489	1 021	130	14.1	20.0
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	13 782	4 489	1 021	130	14.1	20.0
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	13 782	4 489	1 021	130	14.1	20.0
8114	Personal & household goods repair & maintenance .....	40	5 184	1 917	439	122	53.1	6.6
81141	Home & garden equipment & appliance repair & maintenance .....	10	2 026	959	215	51	43.8	—
81142	Reupholstery & furniture repair .....	11	1 318	404	88	26	54.5	—
811420	Reupholstery & furniture repair .....	11	1 318	404	88	26	54.5	—
81149	Other personal & household goods repair & maintenance .....	15	1 368	428	107	33	72.4	17.5
811490	Other personal & household goods repair & maintenance .....	15	1 368	428	107	33	72.4	17.5

See footnotes at end of table.

**OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES**

**VIRGINIA 13**

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—							
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>ROANOKE, VA MSA—Con.</b>														
<b>Other services (except public administration)—Con.</b>														
812	Personal & laundry services .....	248	80 486	30 313	7 057	1 961	11.7	6.5						
8121	Personal care services .....	137	16 471	7 733	1 699	648	40.4	8.9						
81211	Hair, nail, & skin care services .....	114	13 825	7 024	1 541	544	40.7	6.8						
812111	Barber shops .....	4	591	464	106	17	31.5	—						
812112	Beauty shops .....	100	12 714	6 389	1 403	502	40.5	7.4						
812113	Nail salons .....	10	520	171	32	25	56.9	—						
81219	Other personal care services .....	23	2 646	709	158	104	38.9	19.8						
812199	Other personal care services .....	18	D	D	D	b	D	D						
8122	Death care services .....	26	20 073	5 930	1 431	321	4.3	9.5						
81221	Funeral homes & funeral services .....	15	15 225	4 209	1 043	215	2.9	8.1						
812210	Funeral homes & funeral services .....	15	15 225	4 209	1 043	215	2.9	8.1						
8122101	Funeral homes .....	15	15 225	4 209	1 043	215	2.9	8.1						
81222	Cemeteries & crematories .....	11	4 848	1 721	388	106	8.8	13.7						
812220	Cemeteries & crematories .....	11	4 848	1 721	388	106	8.8	13.7						
8123	Drycleaning & laundry services .....	43	30 237	13 182	3 263	766	4.3	3.6						
81231	Coin-operated laundries & drycleaners .....	18	2 732	640	144	53	6.6	14.6						
812310	Coin-operated laundries & drycleaners .....	18	2 732	640	144	53	6.6	14.6						
8123102	Coin-operated laundries & drycleaning stores .....	18	2 732	640	144	53	6.6	14.6						
81232	Drycleaning & laundry services (except coin-operated) .....	19	6 720	3 451	808	241	6.1	5.1						
812320	Drycleaning & laundry services (except coin-operated) .....	19	6 720	3 451	808	241	6.1	5.1						
8123202	Drycleaning plants .....	19	6 720	3 451	808	241	6.1	5.1						
81233	Linen & uniform supply .....	6	20 785	9 091	2 311	472	3.3	1.7						
812331	Linen supply .....	3	D	D	D	e	D	D						
8123311	Linen supply (except diaper service) .....	3	D	D	D	e	D	D						
8129	Other personal services .....	42	13 705	3 468	664	226	4.7	6.0						
81292	Photofinishing .....	7	D	D	D	c	D	D						
812921	Photofinishing laboratories (except one-hour) .....	4	D	D	D	c	D	D						
81293	Parking lots & garages .....	35	D	D	D	b	D	D						
812930	Parking lots & garages .....	35	D	D	D	b	D	D						
<b>WASHINGTON–BALTIMORE, DC–MD–VA–WV CMSA</b>														
81	<b>Other services (except public administration).</b> .....	<b>11 491</b>	<b>5 341 571</b>	<b>1 668 859</b>	<b>392 466</b>	<b>79 223</b>	<b>17.9</b>	<b>11.0</b>						
811	Repair & maintenance .....	5 582	3 176 737	951 295	226 495	35 022	19.5	9.2						
8111	Automotive repair & maintenance .....	3 755	1 811 898	549 371	131 909	22 149	19.4	5.4						
81111	Automotive mechanical & electrical repair & maintenance .....	2 403	1 009 518	299 342	71 106	11 119	20.8	5.6						
811111	General automotive repair .....	2 001	D	D	D	i	D	D						
811112	Automotive exhaust system repair .....	123	67 893	18 144	4 373	777	7.7	2.9						
811113	Automotive transmission repair .....	134	D	D	D	f	D	D						
811118	Other automotive mechanical & electrical repair & maintenance .....	145	75 526	22 926	5 693	887	10.7	5.8						
8111181	Carburetor repair shops .....	27	11 646	3 601	1 044	143	6.8	10.3						
8111182	Brake, front end, & wheel alignment .....	51	35 178	11 613	2 793	439	5.2	.7						
8111183	Electrical repair shops, motor vehicle .....	22	12 402	3 979	1 030	151	11.3	1.8						
8111184	Radiator repair .....	36	13 154	3 165	730	132	23.3	6.8						
8111189	All other motor vehicle repair shops .....	9	3 146	568	96	22	31.2	57.4						
81112	Automotive body, paint, interior, & glass repair .....	911	612 635	188 919	45 843	6 359	16.1	4.7						
811121	Automotive body, paint, & interior repair & maintenance .....	748	D	D	D	i	D	D						
8111211	Paint or body repair shops .....	696	D	D	D	i	D	D						
8111213	Upholstery & interior repair shops .....	41	D	D	D	c	D	D						
811122	Automotive glass replacement shops .....	163	D	D	D	f	D	D						
81119	Other automotive repair & maintenance .....	441	189 745	61 110	14 960	4 671	22.3	7.1						
811191	Automotive oil change & lubrication shops .....	142	88 533	25 687	6 087	1 618	14.3	3.9						
811192	Carwashes .....	244	73 248	26 138	6 496	2 457	34.6	12.1						
811198	All other automotive repair & maintenance .....	55	27 964	9 285	2 377	596	15.4	3.8						
8112	Electronic & precision equipment repair & maintenance .....	568	D	D	D	i	D	D						
81121	Electronic & precision equipment repair & maintenance .....	568	D	D	D	i	D	D						
811211	Consumer electronics repair & maintenance .....	144	44 398	18 754	4 335	796	37.6	2.3						
811212	Computer & office machine repair & maintenance .....	294	D	D	D	h	D	D						
811213	Communication equipment repair & maintenance .....	41	32 116	12 116	3 012	343	15.8	10.7						
811219	Other electronic & precision equipment repair & maintenance .....	89	119 080	34 463	7 644	971	10.3	.4						
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	362	296 212	89 791	20 897	2 800	17.8	7.4						
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	362	296 212	89 791	20 897	2 800	17.8	7.4						
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	362	296 212	89 791	20 897	2 800	17.8	7.4						
8114	Personal & household goods repair & maintenance .....	897	D	D	D	h	D	D						
81141	Home & garden equipment & appliance repair & maintenance .....	246	130 610	43 819	10 358	1 794	21.7	5.2						
811411	Home & garden equipment repair & maintenance .....	84	18 611	4 969	1 107	271	42.6	9.6						
811412	Appliance repair & maintenance .....	162	111 999	38 850	9 251	1 523	18.2	4.5						
81142	Reupholstery & furniture repair .....	215	D	D	D	f	D	D						
811420	Reupholstery & furniture repair .....	215	D	D	D	f	D	D						
81143	Footwear & leather goods repair .....	64	11 528	3 500	761	178	21.0	9.6						
811430	Footwear & leather goods repair .....	64	11 528	3 500	761	178	21.0	9.6						
81149	Other personal & household goods repair & maintenance .....	372	94 657	31 841	7 214	1 393	39.5	5.2						
811490	Other personal & household goods repair & maintenance .....	372	94 657	31 841	7 214	1 393	39.5	5.2						
8114901	Watch, clock, & jewelry repair .....	63	11 499	3 456	844	207	40.3	.8						
8114902	Boat repair .....	54	20 941	6 953	1 525	266	57.8	11.4						
8114903	Welding repair .....	87	27 110	9 739	2 093	386	25.5	3.2						
8114904	Garment repair & alteration services .....	63	8 326	2 578	566	155	32.5	6.8						
8114909	All other repair & related services .....	105	26 781	9 115	2 166	379	41.3	3.9						

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas:  
1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—							
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>WASHINGTON–BALTIMORE, DC–MD–VA–WV CMSA—Con.</b>														
<b>81 Other services (except public administration)—Con.</b>														
812 Personal & laundry services .....		5 909	2 164 834	717 564	165 971	44 201	15.5	13.7						
8121 Personal care services .....		2 936	619 276	304 590	69 099	19 949	22.2	20.2						
81211 Hair, nail, & skin care services .....		2 597	D	D	D	j	D	D						
812111 Barber shops .....		128	D	D	D	f	D	D						
812112 Beauty shops .....		2 282	518 450	269 687	60 929	17 092	21.2	22.9						
812113 Nail salons .....		187	21 558	8 907	1 937	734	49.9	7.0						
81219 Other personal care services .....		339	D	D	D	g	D	D						
812191 Diet & weight reducing services .....		129	D	D	D	f	D	D						
812199 Other personal care services .....		210	31 768	8 985	1 921	856	30.9	8.4						
8122 Death care services .....		352	D	D	D	h	D	D						
81221 Funeral homes & funeral services .....		232	221 725	60 228	13 568	2 449	15.3	4.4						
812210 Funeral homes & funeral services .....		232	221 725	60 228	13 568	2 449	15.3	4.4						
8122101 Funeral homes .....		227	219 993	59 802	13 480	2 429	15.3	3.8						
81222 Cemeteries & crematories .....		120	D	D	D	g	D	D						
812220 Cemeteries & crematories .....		120	D	D	D	g	D	D						
8123 Drycleaning & laundry services .....		1 492	D	D	D	i	D	D						
81231 Coin-operated laundries & drycleaners .....		310	113 065	20 034	5 033	1 326	12.6	2.8						
812310 Coin-operated laundries & drycleaners .....		310	113 065	20 034	5 033	1 326	12.6	2.8						
8123101 Coin-operated laundry routes .....		16	68 723	10 188	2 811	355	—	—						
8123102 Coin-operated laundries & drycleaning stores .....		294	44 342	9 846	2 222	971	32.1	7.1						
81232 Drycleaning & laundry services (except coin-operated) .....		1 126	D	D	D	i	D	D						
812320 Drycleaning & laundry services (except coin-operated) .....		1 126	D	D	D	i	D	D						
8123201 Laundries, family & commercial .....		45	30 648	13 960	3 465	1 036	15.2	2.8						
8123202 Drycleaning plants .....		882	D	D	D	i	D	D						
8123203 Garment pressing & agents for laundries .....		193	33 884	8 188	1 909	661	54.9	8.0						
8123204 All other laundry & garment services .....		6	2 332	893	234	52	13.3	—						
81233 Linen & uniform supply .....		56	D	D	D	h	D	D						
812331 Linen supply .....		29	D	D	D	g	D	D						
8123311 Linen supply (except diaper service) .....		26	D	D	D	g	D	D						
8123312 Diaper service .....		3	D	D	D	b	D	D						
812332 Industrial launderers .....		27	D	D	D	g	D	D						
8129 Other personal services .....		1 129	D	D	D	i	D	D						
81292 Photofinishing .....		219	D	D	D	h	D	D						
812921 Photofinishing laboratories (except one-hour) .....		88	D	D	D	g	D	D						
812922 One-hour photofinishing .....		131	55 769	12 089	2 761	740	10.0	37.8						
81293 Parking lots & garages .....		782	366 845	56 929	13 499	4 539	.4	22.6						
812930 Parking lots & garages .....		782	366 845	56 929	13 499	4 539	.4	22.6						
81299 All other personal services .....		128	59 246	17 560	3 955	916	20.3	12.0						
812990 All other personal services .....		128	59 246	17 560	3 955	916	20.3	12.0						
8129901 Bail bonding .....		28	10 659	2 366	454	75	26.7	10.3						
8129902 Dating services .....		10	5 024	1 906	489	107	3.0	27.5						
8129909 All other miscellaneous personal services .....		79	36 270	11 470	2 597	689	22.8	12.6						
<b>Baltimore, MD PMSA</b>														
81 Other services (except public administration) .....		3 885	1 724 397	541 137	127 572	27 412	19.5	8.1						
811 Repair & maintenance .....		2 102	1 081 512	336 621	79 990	13 283	20.8	5.1						
8111 Automotive repair & maintenance .....		1 399	634 944	192 551	46 833	8 279	20.9	5.4						
81111 Automotive mechanical & electrical repair & maintenance .....		877	352 474	103 661	24 934	4 077	22.6	5.7						
811111 General automotive repair .....		714	264 212	76 970	18 408	3 096	26.9	5.9						
811112 Automotive exhaust system repair .....		53	D	D	D	e	D	D						
811113 Automotive transmission repair .....		47	D	D	D	e	D	D						
811118 Other automotive mechanical & electrical repair & maintenance .....		63	D	D	D	e	D	D						
8111181 Carburetor repair shops .....		17	7 116	2 187	668	83	4.4	14.0						
8111182 Brake, front end, & wheel alignment .....		18	D	D	D	b	D	D						
8111183 Electrical repair shops, motor vehicle .....		11	D	D	D	b	D	D						
8111184 Radiator repair .....		13	D	D	D	b	D	D						
81112 Automotive body, paint, interior, & glass repair .....		350	211 318	66 107	16 138	2 381	17.3	5.0						
811121 Automotive body, paint, & interior repair & maintenance .....		294	179 423	57 770	14 165	2 087	18.9	5.5						
8111211 Paint or body repair shops .....		277	D	D	D	g	D	D						
8111212 Upholstery & interior repair shops .....		11	D	D	D	b	D	D						
811122 Automotive glass replacement shops .....		56	31 895	8 337	1 973	294	8.5	2.3						
81119 Other automotive repair & maintenance .....		172	71 152	22 783	5 761	1 821	23.1	5.0						
811191 Automotive oil change & lubrication shops .....		57	D	D	D	f	D	D						
811192 Carwashes .....		87	D	D	D	f	D	D						
811198 All other automotive repair & maintenance .....		28	D	D	D	e	D	D						
8112 Electronic & precision equipment repair & maintenance .....		186	164 508	55 237	12 693	1 662	17.3	7.7						
81121 Electronic & precision equipment repair & maintenance .....		186	164 508	55 237	12 693	1 662	17.3	7.7						
811211 Consumer electronics repair & maintenance .....		50	D	D	D	e	D	D						
811212 Computer & office machine repair & maintenance .....		77	D	D	D	f	D	D						
811213 Communication equipment repair & maintenance .....		14	D	D	D	c	D	D						
811219 Other electronic & precision equipment repair & maintenance .....		45	D	D	D	e	D	D						
8113 Commercial & industrial machinery & equip (exc auto & electr) R&M .....		180	156 505	43 874	10 209	1 437	17.9	2.0						
81131 Commercial & industrial machinery & equip (exc auto & electr) R&M .....		180	156 505	43 874	10 209	1 437	17.9	2.0						
811310 Commercial & industrial machinery & equip (exc auto & electr) R&M .....		180	156 505	43 874	10 209	1 437	17.9	2.0						

See footnotes at end of table.

**OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES**

**VIRGINIA 15**

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas:  
1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—							
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>WASHINGTON–BALTIMORE, DC–MD–VA–WV CMSA—Con.</b>														
<b>Baltimore, MD PMSA—Con.</b>														
81	Other services (except public administration)—Con.													
811	Repair & maintenance—Con.													
8114	Personal & household goods repair & maintenance .....	337	125 555	44 959	10 255	1 905	28.2	4.4						
81141	Home & garden equipment & appliance repair & maintenance .....	91	55 341	20 758	4 813	786	18.1	3.1						
811411	Home & garden equipment repair & maintenance .....	34	8 650	2 814	641	130	27.7	14.2						
811412	Appliance repair & maintenance .....	57	46 691	17 944	4 172	656	16.4	1.1						
81142	Reupholstery & furniture repair .....	67	D	D	D	e	D	D						
811420	Reupholstery & furniture repair .....	67	D	D	D	e	D	D						
81143	Footwear & leather goods repair .....	14	D	D	D	b	D	D						
811430	Footwear & leather goods repair .....	14	D	D	D	b	D	D						
81149	Other personal & household goods repair & maintenance .....	165	D	D	D	f	D	D						
811490	Other personal & household goods repair & maintenance .....	165	D	D	D	f	D	D						
8114901	Watch, clock, & jewelry repair .....	29	D	D	D	c	D	D						
8114902	Boat repair .....	42	17 057	5 613	1 198	218	54.9	14.0						
8114903	Welding repair .....	36	16 501	6 229	1 345	235	21.1	—						
8114904	Garment repair & alteration services .....	17	D	D	D	b	D	D						
8114909	All other repair & related services .....	41	D	D	D	c	D	D						
812	Personal & laundry services .....	1 783	642 885	204 516	47 582	14 129	17.3	13.2						
8121	Personal care services .....	981	182 165	87 280	20 231	6 759	23.7	22.8						
81211	Hair, nail, & skin care services .....	870	162 898	82 224	19 107	6 162	24.1	24.3						
812112	Barber shops .....	38	D	D	D	c	D	D						
812113	Beauty shops .....	781	152 977	77 751	18 025	5 814	22.7	25.8						
81219	Other personal care services .....	111	19 267	5 056	1 124	597	20.4	10.0						
812191	Diet & weight reducing services .....	35	D	D	D	e	D	D						
812199	Other personal care services .....	76	D	D	D	e	D	D						
8122	Death care services .....	154	129 448	38 904	8 723	2 078	20.4	5.8						
81221	Funeral homes & funeral services .....	102	91 014	24 472	5 281	1 145	20.3	4.2						
812210	Funeral homes & funeral services .....	102	91 014	24 472	5 281	1 145	20.3	4.2						
8122101	Funeral homes .....	101	D	D	D	g	D	D						
81222	Cemeteries & crematories .....	52	38 434	14 432	3 442	933	20.6	9.6						
812220	Cemeteries & crematories .....	52	38 434	14 432	3 442	933	20.6	9.6						
81223	Drycleaning & laundry services .....	421	161 508	49 122	12 215	3 336	18.1	4.4						
812231	Coin-operated laundries & drycleaners .....	119	48 738	9 822	2 724	611	7.1	1.8						
8122310	Coin-operated laundries & drycleaners .....	119	48 738	9 822	2 724	611	7.1	1.8						
81223101	Coin-operated laundry routes .....	4	D	D	D	c	D	D						
81223102	Coin-operated laundries & drycleaning stores .....	115	D	D	D	e	D	D						
812232	Drycleaning & laundry services (except coin-operated) .....	285	65 426	24 465	5 844	2 014	35.9	4.8						
8122320	Drycleaning & laundry services (except coin-operated) .....	285	65 426	24 465	5 844	2 014	35.9	4.8						
81223201	Laundries, family & commercial .....	14	D	D	D	e	D	D						
81223202	Drycleaning plants .....	223	D	D	D	g	D	D						
81223203	Garment pressing & agents for laundries .....	45	D	D	D	c	D	D						
81233	Linen & uniform supply .....	17	47 344	14 835	3 647	711	4.7	6.5						
812331	Linen supply .....	8	D	D	D	c	D	D						
8123312	Diaper service .....	1	D	D	D	b	D	D						
812332	Industrial launderers .....	9	D	D	D	f	D	D						
8129	Other personal services .....	227	169 764	29 210	6 413	1 956	7.2	16.8						
81292	Photofinishing .....	54	D	D	D	e	D	D						
812921	Photofinishing laboratories (except one-hour) .....	26	D	D	D	c	D	D						
812922	One-hour photofinishing .....	28	D	D	D	c	D	D						
81293	Parking lots & garages .....	125	125 470	16 904	3 754	1 391	.5	10.4						
812930	Parking lots & garages .....	125	125 470	16 904	3 754	1 391	.5	10.4						
81299	All other personal services .....	48	D	D	D	c	D	D						
812990	All other personal services .....	48	D	D	D	c	D	D						
8129901	Bail bonding .....	19	D	D	D	b	D	D						
8129909	All other miscellaneous personal services .....	24	D	D	D	b	D	D						
<b>Hagerstown, MD PMSA</b>														
81	Other services (except public administration) .....	207	81 740	25 394	6 232	1 524	19.8	5.1						
811	Repair & maintenance .....	113	34 993	10 750	2 790	595	28.8	6.1						
8111	Automotive repair & maintenance .....	78	25 986	7 199	1 902	434	26.6	5.8						
81111	Automotive mechanical & electrical repair & maintenance .....	50	14 437	3 897	971	189	27.9	1.9						
811111	General automotive repair .....	40	D	D	D	c	D	D						
811118	Other automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D						
81112	Automotive body, paint, interior, & glass repair .....	17	7 716	1 924	566	113	31.9	7.5						
811121	Automotive body, paint, & interior repair & maintenance .....	14	D	D	D	b	D	D						
8111211	Paint or body repair shops .....	12	D	D	D	b	D	D						
81119	Other automotive repair & maintenance .....	11	3 833	1 378	365	132	11.0	16.9						
811192	Carwashes .....	6	D	D	D	b	D	D						
8112	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D						
81121	Electronic & precision equipment repair & maintenance .....	9	D	D	D	b	D	D						
8114	Personal & household goods repair & maintenance .....	16	D	D	D	b	D	D						
81149	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D						
811490	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D						

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—							
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>WASHINGTON–BALTIMORE, DC–MD–VA–WV CMSA—Con.</b>														
<b>Hagerstown, MD PMSA—Con.</b>														
<b>81</b>	<b>Other services (except public administration)—Con.</b>													
812	Personal & laundry services .....	94	46 747	14 644	3 442	929	13.1	4.4						
8121	Personal care services .....	58	9 310	4 811	1 054	362	25.0	21.7						
81211	Hair, nail, & skin care services .....	54	D	D	D	e	D	D						
812112	Beauty shops .....	50	8 293	4 476	990	318	25.5	24.3						
8122	Death care services .....	15	D	D	D	c	D	D						
81221	Funeral homes & funeral services .....	9	4 268	770	175	44	62.6	—						
812210	Funeral homes & funeral services .....	9	4 268	770	175	44	62.6	—						
8122101	Funeral homes .....	8	D	D	D	b	D	D						
81222	Cemeteries & crematories .....	6	D	D	D	b	D	D						
812220	Cemeteries & crematories .....	6	D	D	D	b	D	D						
8123	Drycleaning & laundry services .....	17	D	D	D	c	D	D						
81232	Drycleaning & laundry services (except coin-operated) .....	8	D	D	D	b	D	D						
812320	Drycleaning & laundry services (except coin-operated) .....	8	D	D	D	b	D	D						
8129	Other personal services .....	4	D	D	D	e	D	D						
81292	Photofinishing .....	2	D	D	D	e	D	D						
812921	Photofinishing laboratories (except one-hour) .....	1	D	D	D	e	D	D						
<b>Washington, DC–MD–VA–WV PMSA</b>														
<b>81</b>	<b>Other services (except public administration).....</b>	<b>7 399</b>	<b>3 535 434</b>	<b>1 102 328</b>	<b>258 662</b>	<b>50 287</b>	<b>17.1</b>	<b>12.5</b>						
811	Repair & maintenance .....	3 367	2 060 232	603 924	143 715	21 144	18.7	11.3						
8111	Automotive repair & maintenance .....	2 278	1 150 968	349 621	83 174	13 436	18.4	5.4						
81111	Automotive mechanical & electrical repair & maintenance .....	1 476	642 607	191 784	45 201	6 853	19.6	5.5						
811111	General automotive repair .....	1 247	520 574	153 563	36 225	5 418	21.8	5.7						
811112	Automotive exhaust system repair .....	68	37 789	10 662	2 418	443	10.4	2.6						
811113	Automotive transmission repair .....	84	39 675	14 543	3 355	446	12.8	9.1						
811118	Other automotive mechanical & electrical repair & maintenance .....	77	44 569	13 016	3 203	546	8.2	3.4						
8111181	Carburetor repair shops .....	10	4 530	1 414	376	60	10.7	4.5						
8111182	Brake, front end, & wheel alignment .....	31	27 420	8 407	2 092	342	4.6	—						
8111183	Electrical repair shops, motor vehicle .....	10	D	D	D	b	D	D						
8111184	Radiator repair .....	21	6 881	1 707	381	72	23.4	2.6						
81112	Automotive body, paint, interior, & glass repair .....	544	393 601	120 888	29 139	3 865	15.2	4.5						
811121	Automotive body, paint, & interior repair & maintenance .....	440	330 769	106 078	25 600	3 323	16.2	4.1						
8111211	Paint or body repair shops .....	407	320 377	102 885	24 812	3 193	15.7	4.1						
8111213	Upholstery & interior repair shops .....	28	D	D	D	c	D	D						
811122	Automotive glass replacement shops .....	104	62 832	14 810	3 539	542	9.7	6.5						
81119	Other automotive repair & maintenance .....	258	114 760	36 949	8 834	2 718	22.2	8.0						
811191	Automotive oil change & lubrication shops .....	82	55 195	15 967	3 543	947	10.1	3.8						
811192	Carwashes .....	151	51 118	17 793	4 511	1 525	36.2	13.1						
811198	All other automotive repair & maintenance .....	25	8 447	3 189	780	246	16.2	5.0						
8112	Electronic & precision equipment repair & maintenance .....	373	618 321	160 152	38 732	4 158	16.9	23.3						
81121	Electronic & precision equipment repair & maintenance .....	373	618 321	160 152	38 732	4 158	16.9	23.3						
811211	Consumer electronics repair & maintenance .....	93	D	D	D	e	D	D						
811212	Computer & office machine repair & maintenance .....	212	483 237	118 391	28 614	2 901	16.8	29.0						
811213	Communication equipment repair & maintenance .....	24	18 810	6 638	1 892	179	19.2	16.4						
811219	Other electronic & precision equipment repair & maintenance .....	44	D	D	D	f	D	D						
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	172	135 323	44 540	10 256	1 309	17.6	13.6						
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	172	135 323	44 540	10 256	1 309	17.6	13.6						
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	172	135 323	44 540	10 256	1 309	17.6	13.6						
8114	Personal & household goods repair & maintenance .....	544	155 620	49 611	11 553	2 241	29.8	5.6						
81141	Home & garden equipment & appliance repair & maintenance .....	149	74 093	22 266	5 364	965	24.1	6.6						
811411	Home & garden equipment repair & maintenance .....	50	9 961	2 155	466	141	55.6	5.6						
811412	Appliance repair & maintenance .....	99	64 132	20 111	4 898	824	19.2	6.8						
81142	Reupholstery & furniture repair .....	144	31 204	11 257	2 549	547	32.2	2.6						
811420	Reupholstery & furniture repair .....	144	31 204	11 257	2 549	547	32.2	2.6						
81143	Footwear & leather goods repair .....	50	D	D	D	c	D	D						
811430	Footwear & leather goods repair .....	50	D	D	D	c	D	D						
81149	Other personal & household goods repair & maintenance .....	201	D	D	D	f	D	D						
811490	Other personal & household goods repair & maintenance .....	201	D	D	D	f	D	D						
8114901	Watch, clock, & jewelry repair .....	32	5 385	1 523	378	84	45.1	1.6						
8114902	Boat repair .....	11	D	D	D	b	D	D						
8114903	Welding repair .....	49	D	D	D	c	D	D						
8114904	Garment repair & alteration services .....	46	D	D	D	b	D	D						
8114909	All other repair & related services .....	63	D	D	D	c	D	D						

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—							
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>WASHINGTON–BALTIMORE, DC–MD–VA–WV CMSA—Con.</b>														
<b>Washington, DC–MD–VA–WV PMSA—Con.</b>														
<b>Other services (except public administration)—Con.</b>														
812	Personal & laundry services .....	4 032	1 475 202	498 404	114 947	29 143	14.8	14.2						
8121	Personal care services .....	1 897	427 801	212 499	47 814	12 828	21.5	19.1						
81211	Hair, nail, & skin care services .....	1 673	388 133	201 669	45 157	11 881	21.4	20.5						
812111	Barber shops .....	88	14 231	7 286	1 770	384	21.0	5.3						
812112	Beauty shops .....	1 451	357 180	187 460	41 914	10 960	20.4	21.6						
812113	Nail salons .....	134	16 722	6 923	1 473	537	44.4	8.4						
81219	Other personal care services .....	224	39 668	10 830	2 657	947	21.8	5.2						
812191	Diet & weight reducing services .....	93	19 578	5 091	1 433	434	11.4	5.6						
812199	Other personal care services .....	131	20 090	5 739	1 224	513	32.0	4.9						
8122	Death care services .....	183	178 228	53 848	12 647	2 461	8.6	6.8						
81221	Funeral homes & funeral services .....	121	126 443	34 986	8 112	1 260	10.2	4.7						
812210	Funeral homes & funeral services .....	121	126 443	34 986	8 112	1 260	10.2	4.7						
8122101	Funeral homes .....	118	D	D	D	g	D	D						
81222	Cemeteries & crematories .....	62	51 785	18 862	4 535	1 201	4.8	11.8						
812220	Cemeteries & crematories .....	62	51 785	18 862	4 535	1 201	4.8	11.8						
8123	Drycleaning & laundry services .....	1 054	404 665	128 916	30 467	7 845	22.7	4.4						
81231	Coin-operated laundries & drycleaners .....	183	63 767	10 150	2 294	705	16.6	3.5						
812310	Coin-operated laundries & drycleaners .....	183	63 767	10 150	2 294	705	16.6	3.5						
8123101	Coin-operated laundry routes .....	12	D	D	D	c	D	D						
8123102	Coin-operated laundries & drycleaning stores .....	171	D	D	D	f	D	D						
81232	Drycleaning & laundry services (except coin-operated) .....	833	211 296	70 072	16 498	4 877	36.9	6.8						
812320	Drycleaning & laundry services (except coin-operated) .....	833	211 296	70 072	16 498	4 877	36.9	6.8						
8123201	Laundries, family & commercial .....	28	D	D	D	f	D	D						
8123202	Drycleaning plants .....	654	160 266	53 176	12 426	3 675	37.6	6.9						
8123203	Garment pressing & agents for laundries .....	148	D	D	D	f	D	D						
8123204	All other laundry & garment services .....	3	D	D	D	b	D	D						
81233	Linen & uniform supply .....	38	129 602	48 694	11 675	2 263	2.5	1.0						
812331	Linen supply .....	20	56 641	24 580	5 846	1 198	2.2	2.1						
8123311	Linen supply (except diaper service) .....	18	D	D	D	g	D	D						
812332	Industrial laundries .....	18	72 961	24 114	5 829	1 065	2.7	.1						
8129	Other personal services .....	898	464 508	103 141	24 019	6 009	4.0	21.1						
81292	Photofinishing .....	163	178 424	49 756	11 202	2 143	6.3	12.1						
812921	Photofinishing laboratories (except one-hour) .....	61	133 603	40 090	9 014	1 549	5.0	3.1						
812922	One-hour photofinishing .....	102	44 821	9 666	2 188	594	10.1	38.8						
81293	Parking lots & garages .....	657	241 375	40 025	9 745	3 148	.4	28.9						
812930	Parking lots & garages .....	657	241 375	40 025	9 745	3 148	.4	28.9						
81299	All other personal services .....	78	44 709	13 360	3 072	718	14.8	14.6						
812990	All other personal services .....	78	44 709	13 360	3 072	718	14.8	14.6						
8129901	Bail bonding .....	8	D	D	D	a	D	D						
8129902	Dating services .....	7	D	D	D	b	D	D						
8129909	All other miscellaneous personal services .....	54	D	D	D	f	D	D						
<b>AREA OUTSIDE VIRGINIA METROPOLITAN AREAS</b>														
81	Other services (except public administration) .....	2 320	567 098	158 490	36 380	9 590	36.0	7.3						
811	Repair & maintenance .....	1 334	359 800	94 303	21 517	4 957	39.6	7.0						
8111	Automotive repair & maintenance .....	949	242 020	58 232	13 436	3 284	41.8	6.1						
81111	Automotive mechanical & electrical repair & maintenance .....	665	157 311	37 213	8 633	2 097	44.1	5.4						
811111	General automotive repair .....	573	134 566	31 571	7 342	1 803	44.4	5.3						
811112	Automotive exhaust system repair .....	32	8 357	1 856	417	102	67.5	4.0						
811113	Automotive transmission repair .....	29	8 501	2 412	583	108	23.4	7.3						
811118	Other automotive mechanical & electrical repair & maintenance .....	31	5 887	1 374	291	84	34.4	7.0						
8111182	Brake, front end, & wheel alignment .....	14	D	D	D	b	D	D						
81112	Automotive body, paint, interior, & glass repair .....	198	68 374	16 154	3 756	796	36.9	8.6						
811121	Automotive body, paint, & interior repair & maintenance .....	170	55 111	13 105	3 083	650	37.6	9.5						
8111211	Paint or body repair shops .....	162	51 634	12 485	2 967	627	39.3	5.7						
8111213	Upholstery & interior repair shops .....	7	D	D	D	b	D	D						
811122	Automotive glass replacement shops .....	28	13 263	3 049	673	146	33.9	5.2						
81119	Other automotive repair & maintenance .....	86	16 335	4 865	1 047	391	39.9	2.6						
811191	Automotive oil change & lubrication shops .....	22	5 422	1 449	303	110	43.3	.8						
811192	Carwashes .....	60	10 383	3 324	725	274	35.0	3.6						
8112	Electronic & precision equipment repair & maintenance .....	63	D	D	D	c	D	D						
81121	Electronic & precision equipment repair & maintenance .....	63	D	D	D	c	D	D						
811211	Consumer electronics repair & maintenance .....	22	D	D	D	b	D	D						
811213	Communication equipment repair & maintenance .....	11	D	D	D	b	D	D						
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	135	73 449	22 662	5 001	938	22.9	10.0						
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	135	73 449	22 662	5 001	938	22.9	10.0						
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	135	73 449	22 662	5 001	938	22.9	10.0						
8114	Personal & household goods repair & maintenance .....	187	D	D	D	f	D	D						
81141	Home & garden equipment & appliance repair & maintenance .....	54	13 479	3 716	778	180	46.9	3.7						
811411	Home & garden equipment repair & maintenance .....	30	6 215	1 291	244	62	60.3	5.7						
811412	Appliance repair & maintenance .....	24	7 264	2 425	534	118	35.4	2.0						
81142	Reupholstery & furniture repair .....	45	2 855	1 010	209	76	64.9	3.3						
811420	Reupholstery & furniture repair .....	45	2 855	1 010	209	76	64.9	3.3						
81149	Other personal & household goods repair & maintenance .....	79	D	D	D	c	D	D						
811490	Other personal & household goods repair & maintenance .....	79	D	D	D	c	D	D						
8114902	Boat repair .....	15	4 562	1 717	450	70	65.3	D						
8114903	Welding repair .....	35	D	D	D	c	D	D						

See footnotes at end of table.

**Table 2a. Summary Statistics for Firms Subject to Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—							
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>AREA OUTSIDE VIRGINIA METROPOLITAN AREAS—Con.</b>														
<b>Other services (except public administration)—Con.</b>														
812	Personal & laundry services .....	986	207 298	64 187	14 863	4 633	29.8	7.9						
8121	Personal care services .....	479	D	D	D	g	D	D						
81211	Hair, nail, & skin care services .....	450	D	D	D	g	D	D						
812111	Barber shops .....	14	851	382	82	33	66.5	—						
812112	Beauty shops .....	424	D	D	D	g	D	D						
812113	Nail salons .....	12	542	173	49	22	61.8	5.2						
81219	Other personal care services .....	29	1 905	548	106	90	50.3	12.1						
812199	Other personal care services .....	25	1 323	389	72	65	64.2	9.6						
8122	Death care services .....	245	D	D	D	g	D	D						
81221	Funeral homes & funeral services .....	189	D	D	D	g	D	D						
812210	Funeral homes & funeral services .....	189	D	D	D	g	D	D						
8122101	Funeral homes .....	187	D	D	D	g	D	D						
81222	Cemeteries & crematories .....	56	D	D	D	e	D	D						
812220	Cemeteries & crematories .....	56	D	D	D	e	D	D						
8123	Drycleaning & laundry services .....	232	D	D	D	g	D	D						
81231	Coin-operated laundries & drycleaners .....	130	10 472	2 293	555	312	27.4	3.2						
812310	Coin-operated laundries & drycleaners .....	130	10 472	2 293	555	312	27.4	3.2						
8123102	Coin-operated laundries & drycleaning stores .....	130	10 472	2 293	555	312	27.4	3.2						
81232	Drycleaning & laundry services (except coin-operated) .....	89	D	D	D	f	D	D						
812320	Drycleaning & laundry services (except coin-operated) .....	89	D	D	D	f	D	D						
8123202	Drycleaning plants .....	80	D	D	D	f	D	D						
81233	Linen & uniform supply .....	13	D	D	D	f	D	D						
812332	Industrial launderers .....	11	D	D	D	f	D	D						
8129	Other personal services .....	30	D	D	D	b	D	D						
81292	Photofinishing .....	19	D	D	D	b	D	D						
812922	One-hour photofinishing .....	11	1 977	396	80	35	33.6	—						

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—								
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>							
<b>CHARLOTTESVILLE, VA MSA</b>																
<b>Other services (except public administration) .</b>																
813	Religious/grantmaking/civic/professional & similar org .....	87	201 002	100 126	19 739	4 252	655	9.7	2.2							
8132	Grantmaking & giving services .....	17	76 930	17 675	3 518	836	94	18.7	1.7							
81321	Grantmaking & giving services .....	17	76 930	17 675	3 518	836	94	18.7	1.7							
813211	Grantmaking foundations .....	12	74 513	16 278	2 933	660	72	16.8	1.5							
8133	Social advocacy organizations .....	10	D	D	D	D	b	D	D							
81331	Social advocacy organizations .....	10	D	D	D	D	b	D	D							
8134	Civic & social organizations .....	22	D	D	D	D	c	D	D							
81341	Civic & social organizations .....	22	D	D	D	D	c	D	D							
813410	Civic & social organizations .....	22	D	D	D	D	c	D	D							
8134101	Civic & social organizations, with restaurants & bars .....	10	D	D	D	D	b	D	D							
8134102	Civic & social organizations, without restaurants & bars .....	12	D	D	D	D	c	D	D							
8139	Business/professional/labor/political/& similar organizations .....	38	55 934	49 743	12 170	2 506	337	5.2	3.4							
81391	Business associations .....	12	5 464	5 241	1 700	383	74	27.5	21.5							
813910	Business associations .....	12	5 464	5 241	1 700	383	74	27.5	21.5							
81392	Professional organizations .....	6	D	D	D	D	c	D	D							
813920	Professional organizations .....	6	D	D	D	D	c	D	D							
81399	Other similar organizations (exc bus, prof, labor, & political) .....	20	D	D	D	D	c	D	D							
813990	Other similar organizations (exc bus, prof, labor, & political) .....	20	D	D	D	D	c	D	D							
<b>DANVILLE, VA MSA</b>																
81	Other services (except public administration) .	20	3 650	2 866	928	224	87	65.8	13.8							
813	Religious/grantmaking/civic/professional & similar org .....	20	3 650	2 866	928	224	87	65.8	13.8							

See footnotes at end of table.

#### OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES

VIRGINIA 19

**Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MSA</b>								
81	<b>Other services (except public administration) .</b>	125	<b>32 099</b>	<b>23 491</b>	<b>7 187</b>	<b>1 732</b>	<b>557</b>	<b>50.0</b>	<b>8.7</b>
813	Religious/grantmaking/civic/professional & similar org .....	125	32 099	23 491	7 187	1 732	557	50.0	8.7
8134	Civic & social organizations .....	43	8 202	7 810	1 994	473	280	35.4	13.5
81341	Civic & social organizations .....	43	8 202	7 810	1 994	473	280	35.4	13.5
813410	Civic & social organizations .....	43	8 202	7 810	1 994	473	280	35.4	13.5
8134101	Civic & social organizations., with restaurants & bars .....	21	3 693	3 465	776	190	90	57.5	21.8
8134102	Civic & social organizations., without restaurants & bars .....	22	4 509	4 345	1 218	283	190	17.2	6.8
8139	Business/professional/labor/political/& similar organizations .....	52	11 647	10 771	3 451	841	180	27.9	7.9
81391	Business associations.....	27	6 394	6 206	2 318	558	114	36.8	1.1
813910	Business associations.....	27	6 394	6 206	2 318	558	114	36.8	1.1
81399	Other similar organizations (exc bus, prof, labor, & political) .....	16	4 067	3 363	759	183	46	10.0	16.5
813990	Other similar organizations (exc bus, prof, labor, & political) .....	16	4 067	3 363	759	183	46	10.0	16.5
	<b>LYNCHBURG, VA MSA</b>								
81	<b>Other services (except public administration) .</b>	80	<b>42 753</b>	<b>24 403</b>	<b>5 481</b>	<b>1 286</b>	<b>363</b>	<b>33.4</b>	<b>4.3</b>
813	Religious/grantmaking/civic/professional & similar org .....	80	42 753	24 403	5 481	1 286	363	33.4	4.3
8132	Grantmaking & giving services .....	10	24 129	6 504	1 175	267	51	28.8	—
81321	Grantmaking & giving services .....	10	24 129	6 504	1 175	267	51	28.8	—
813219	Other grantmaking & giving services .....	4	D	D	D	D	b	D	D
8134	Civic & social organizations .....	36	9 551	9 311	1 615	389	187	49.1	10.5
81341	Civic & social organizations .....	36	9 551	9 311	1 615	389	187	49.1	10.5
813410	Civic & social organizations .....	36	9 551	9 311	1 615	389	187	49.1	10.5
8134101	Civic & social organizations., with restaurants & bars .....	14	5 718	5 787	1 094	270	143	23.9	8.6
8134102	Civic & social organizations., without restaurants & bars .....	22	3 833	3 524	521	119	44	86.6	13.4
8139	Business/professional/labor/political/& similar organizations .....	27	7 471	7 107	2 315	544	94	17.0	8.3
	<b>NORFOLK-VIRGINIA BEACH-NEWPORT NEWS, VA-NC MSA</b>								
81	<b>Other services (except public administration) .</b>	377	<b>259 026</b>	<b>168 614</b>	<b>47 944</b>	<b>11 530</b>	<b>3 142</b>	<b>20.4</b>	<b>17.4</b>
813	Religious/grantmaking/civic/professional & similar org .....	377	259 026	168 614	47 944	11 530	3 142	20.4	17.4
8132	Grantmaking & giving services .....	46	107 243	26 196	7 765	2 046	286	11.9	17.6
81321	Grantmaking & giving services .....	46	107 243	26 196	7 765	2 046	286	11.9	17.6
813211	Grantmaking foundations .....	21	46 990	11 684	1 914	435	81	24.5	10.4
813219	Other grantmaking & giving services .....	10	54 144	10 072	4 304	1 241	138	.8	21.5
8133	Social advocacy organizations .....	38	33 593	30 322	7 837	1 865	432	17.8	6.2
81331	Social advocacy organizations .....	38	33 593	30 322	7 837	1 865	432	17.8	6.2
813312	Environment, conservation, & wildlife organizations .	18	24 751	21 529	5 013	1 287	231	15.3	7.7
8134	Civic & social organizations .....	115	39 996	34 665	10 007	2 300	1 297	37.4	8.2
81341	Civic & social organizations .....	115	39 996	34 665	10 007	2 300	1 297	37.4	8.2
813410	Civic & social organizations .....	115	39 996	34 665	10 007	2 300	1 297	37.4	8.2
8134101	Civic & social organizations., with restaurants & bars .....	50	18 402	16 190	3 634	889	391	63.4	11.0
8134102	Civic & social organizations., without restaurants & bars .....	65	21 594	18 475	6 373	1 411	906	15.2	5.7
8139	Business/professional/labor/political/& similar organizations .....	178	78 194	77 431	22 335	5 319	1 127	24.4	26.7
81391	Business associations.....	48	41 659	42 294	13 334	3 140	497	24.8	7.8
813910	Business associations.....	48	41 659	42 294	13 334	3 140	497	24.8	7.8
81399	Other similar organizations (exc bus, prof, labor, & political) .....	112	31 928	30 443	7 730	1 868	578	22.5	47.7
813990	Other similar organizations (exc bus, prof, labor, & political) .....	112	31 928	30 443	7 730	1 868	578	22.5	47.7

See footnotes at end of table.

**Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RICHMOND–PETERSBURG, VA MSA</b>									
81	Other services (except public administration) .	383	478 543	239 386	74 576	17 548	3 422	25.8	4.6
813	Religious/grantmaking/civic/professional & similar org .	383	478 543	239 386	74 576	17 548	3 422	25.8	4.6
8132	Grantmaking & giving services .	57	298 115	73 497	20 909	4 874	620	29.4	2.6
81321	Grantmaking & giving services .	57	298 115	73 497	20 909	4 874	620	29.4	2.6
813211	Grantmaking foundations .	29	93 624	12 658	2 686	641	72	86.7	6.9
813212	Voluntary health organizations .	19	D	D	D	D	e	D	D
813219	Other grantmaking & giving services .	9	D	D	D	D	c	D	D
8133	Social advocacy organizations .	36	19 682	17 085	5 830	1 451	211	9.9	12.5
81331	Social advocacy organizations .	36	19 682	17 085	5 830	1 451	211	9.9	12.5
813311	Human rights organizations .	8	D	D	D	D	b	D	D
813312	Environment, conservation, & wildlife organizations .	8	D	D	D	D	b	D	D
813319	Other social advocacy organizations .	20	9 240	7 683	3 025	762	98	16.5	4.0
8134	Civic & social organizations .	101	52 180	48 017	15 695	3 564	1 600	15.8	13.7
81341	Civic & social organizations .	101	52 180	48 017	15 695	3 564	1 600	15.8	13.7
813410	Civic & social organizations .	101	52 180	48 017	15 695	3 564	1 600	15.8	13.7
8134101	Civic & social organizations, with restaurants & bars .	38	18 162	17 237	5 162	1 163	362	17.7	11.0
8134102	Civic & social organizations, without restaurants & bars .	63	34 018	30 780	10 533	2 401	1 238	14.8	15.2
8139	Business/professional/labor/political/& similar organizations .	189	108 566	100 787	32 142	7 659	991	23.4	4.3
81391	Business associations .	92	63 825	58 629	19 086	4 676	537	21.1	2.8
813910	Business associations .	92	63 825	58 629	19 086	4 676	537	21.1	2.8
81392	Professional organizations .	50	25 074	24 025	8 625	1 929	212	24.9	2.0
813920	Professional organizations .	50	25 074	24 025	8 625	1 929	212	24.9	2.0
81399	Other similar organizations (exc bus, prof, labor, & political) .	47	19 667	18 133	4 431	1 054	242	29.2	11.9
813990	Other similar organizations (exc bus, prof, labor, & political) .	47	19 667	18 133	4 431	1 054	242	29.2	11.9
<b>ROANOKE, VA MSA</b>									
81	Other services (except public administration) .	78	28 597	17 341	4 623	1 094	286	57.9	6.3
813	Religious/grantmaking/civic/professional & similar org .	78	28 597	17 341	4 623	1 094	286	57.9	6.3
8132	Grantmaking & giving services .	10	13 025	3 077	959	224	45	88.6	1.8
81321	Grantmaking & giving services .	10	13 025	3 077	959	224	45	88.6	1.8
8134	Civic & social organizations .	29	9 451	8 366	1 687	396	134	20.9	6.4
81341	Civic & social organizations .	29	9 451	8 366	1 687	396	134	20.9	6.4
813410	Civic & social organizations .	29	9 451	8 366	1 687	396	134	20.9	6.4
8134101	Civic & social organizations, with restaurants & bars .	15	D	D	D	D	b	D	D
8134102	Civic & social organizations, without restaurants & bars .	14	D	D	D	D	b	D	D
8139	Business/professional/labor/political/& similar organizations .	30	4 907	4 751	1 561	380	75	45.8	11.5
<b>WASHINGTON–BALTIMORE, DC–MD–VA–WV CMSA</b>									
81	Other services (except public administration) .	4 817	12 640 164	9 560 948	2 735 063	666 935	72 031	11.5	4.6
813	Religious/grantmaking/civic/professional & similar org .	4 817	12 640 164	9 560 948	2 735 063	666 935	72 031	11.5	4.6
8132	Grantmaking & giving services .	594	3 486 041	1 158 583	310 392	75 135	8 315	15.6	2.2
81321	Grantmaking & giving services .	594	3 486 041	1 158 583	310 392	75 135	8 315	15.6	2.2
813211	Grantmaking foundations .	300	D	D	D	D	h	D	D
813212	Voluntary health organizations .	160	D	D	D	D	h	D	D
813219	Other grantmaking & giving services .	134	D	D	D	D	g	D	D
8133	Social advocacy organizations .	727	1 717 260	1 549 666	404 222	95 868	11 296	10.2	3.4
81331	Social advocacy organizations .	727	1 717 260	1 549 666	404 222	95 868	11 296	10.2	3.4
813311	Human rights organizations .	171	547 178	513 847	122 626	30 103	3 236	4.8	1.9
813312	Environment, conservation, & wildlife organizations .	201	470 777	411 656	100 747	25 793	3 062	6.0	5.9
813319	Other social advocacy organizations .	355	699 305	624 163	180 849	39 982	4 998	17.3	3.0
8134	Civic & social organizations .	772	639 765	542 704	169 518	41 680	9 342	14.8	8.7
81341	Civic & social organizations .	772	639 765	542 704	169 518	41 680	9 342	14.8	8.7
813410	Civic & social organizations .	772	639 765	542 704	169 518	41 680	9 342	14.8	8.7
8134101	Civic & social organizations, with restaurants & bars .	348	248 368	206 870	70 195	16 602	4 895	17.1	12.4
8134102	Civic & social organizations, without restaurants & bars .	424	391 397	335 834	99 323	25 078	4 447	13.3	6.4
8139	Business/professional/labor/political/& similar organizations .	2 724	6 797 098	6 309 995	1 850 931	454 252	43 078	9.5	5.8
81391	Business associations .	1 116	4 121 178	3 788 255	1 189 559	293 885	24 017	10.0	4.1
813910	Business associations .	1 116	4 121 178	3 788 255	1 189 559	293 885	24 017	10.0	4.1
81392	Professional organizations .	730	2 084 926	1 967 865	538 339	131 525	13 180	8.5	4.0
813920	Professional organizations .	730	2 084 926	1 967 865	538 339	131 525	13 180	8.5	4.0
81399	Other similar organizations (exc bus, prof, labor, & political) .	878	590 994	553 875	123 033	28 842	5 881	9.3	23.9
813990	Other similar organizations (exc bus, prof, labor, & political) .	878	590 994	553 875	123 033	28 842	5 881	9.3	23.9

See footnotes at end of table.

**Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—								
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>							
<b>WASHINGTON–BALTIMORE, DC–MD–VA–WV CMSA—Con.</b>																
<b>Baltimore, MD PMSA</b>																
81	<b>Other services (except public administration) .</b>	809	<b>1 136 870</b>	<b>618 328</b>	<b>184 497</b>	<b>43 716</b>	<b>8 126</b>	<b>14.2</b>	<b>6.3</b>							
813	Religious/grantmaking/civic/professional & similar org .....	809	1 136 870	618 328	184 497	43 716	8 126	14.2	6.3							
8132	Grantmaking & giving services .....	130	691 794	235 018	60 389	14 691	1 770	10.0	3.5							
81321	Grantmaking & giving services .....	130	691 794	235 018	60 389	14 691	1 770	10.0	3.5							
813211	Grantmaking foundations .....	59	433 293	85 387	21 128	4 844	508	13.1	1.1							
813212	Voluntary health organizations .....	48	125 921	108 413	22 057	5 866	785	6.8	12.4							
813219	Other grantmaking & giving services .....	23	132 580	41 218	17 204	3 981	477	2.7	3.1							
8133	Social advocacy organizations .....	113	127 599	97 118	37 411	7 664	1 360	18.5	4.4							
81331	Social advocacy organizations .....	113	127 599	97 118	37 411	7 664	1 360	18.5	4.4							
813311	Human rights organizations .....	17	37 703	32 416	8 754	2 183	270	2.5	4.5							
813312	Environment, conservation, & wildlife organizations .....	36	D	D	D	e	D	D	D							
813319	Other social advocacy organizations .....	60	D	D	D	D	D	D	D							
8134	Civic & social organizations .....	239	105 530	91 812	29 156	7 532	2 447	23.2	9.6							
81341	Civic & social organizations .....	239	105 530	91 812	29 156	7 532	2 447	23.2	9.6							
813410	Civic & social organizations .....	239	105 530	91 812	29 156	7 532	2 447	23.2	9.6							
8134101	Civic & social organizations, with restaurants & bars .....	113	42 817	40 611	11 788	2 660	1 309	31.1	11.0							
8134102	Civic & social organizations, without restaurants & bars .....	126	62 713	51 201	17 368	4 872	1 138	17.8	8.6							
8139	Business/professional/labor/political/& similar organizations .....	327	211 947	194 380	57 541	13 829	2 549	20.7	14.7							
81391	Business associations.....	116	97 011	87 855	27 144	6 544	1 184	16.7	17.3							
813910	Business associations.....	116	97 011	87 855	27 144	6 544	1 184	16.7	17.3							
81392	Professional organizations .....	90	72 963	64 890	19 308	4 689	637	24.7	5.4							
813920	Professional organizations .....	90	72 963	64 890	19 308	4 689	637	24.7	5.4							
81399	Other similar organizations (exc bus, prof, labor, & political) .....	121	41 973	41 635	11 089	2 596	728	22.8	24.6							
813990	Other similar organizations (exc bus, prof, labor, & political) .....	121	41 973	41 635	11 089	2 596	728	22.8	24.6							
<b>Hagerstown, MD PMSA</b>																
81	<b>Other services (except public administration) .</b>	50	<b>21 237</b>	<b>18 406</b>	<b>6 205</b>	<b>1 372</b>	<b>457</b>	<b>10.4</b>	<b>5.0</b>							
813	Religious/grantmaking/civic/professional & similar org .....	50	21 237	18 406	6 205	1 372	457	10.4	5.0							
8134	Civic & social organizations .....	24	10 729	10 643	3 394	733	325	5.7	1.6							
81341	Civic & social organizations .....	24	10 729	10 643	3 394	733	325	5.7	1.6							
813410	Civic & social organizations .....	24	10 729	10 643	3 394	733	325	5.7	1.6							
8134101	Civic & social organizations, with restaurants & bars .....	17	8 817	8 879	2 827	608	274	3.3	1.3							
8134102	Civic & social organizations, without restaurants & bars .....	7	1 912	1 764	567	125	51	16.8	3.3							
8139	Business/professional/labor/political/& similar organizations .....	16	5 275	5 152	2 055	467	101	17.0	16.9							
<b>Washington, DC–MD–VA–WV PMSA</b>																
81	<b>Other services (except public administration) .</b>	3 958	<b>11 482 057</b>	<b>8 924 214</b>	<b>2 544 361</b>	<b>621 847</b>	<b>63 448</b>	<b>11.3</b>	<b>4.5</b>							
813	Religious/grantmaking/civic/professional & similar org .....	3 958	11 482 057	8 924 214	2 544 361	621 847	63 448	11.3	4.5							
8132	Grantmaking & giving services .....	459	2 789 760	921 734	249 596	60 352	6 531	17.0	1.9							
81321	Grantmaking & giving services .....	459	2 789 760	921 734	249 596	60 352	6 531	17.0	1.9							
813211	Grantmaking foundations .....	240	1 141 404	372 140	89 113	20 566	2 151	34.3	2.6							
813212	Voluntary health organizations .....	110	367 793	298 467	89 811	21 201	2 496	6.4	3.8							
813219	Other grantmaking & giving services .....	109	1 280 563	251 127	70 672	18 585	1 884	4.7	.7							
8133	Social advocacy organizations .....	609	1 588 915	1 451 768	366 462	88 124	9 919	9.5	3.4							
81331	Social advocacy organizations .....	609	1 588 915	1 451 768	366 462	88 124	9 919	9.5	3.4							
813311	Human rights organizations .....	154	509 475	481 431	113 872	27 920	2 966	5.0	1.7							
813312	Environment, conservation, & wildlife organizations .....	163	440 988	392 225	92 001	23 842	2 694	5.3	6.0							
813319	Other social advocacy organizations .....	292	638 452	578 112	160 589	36 362	4 259	16.0	2.8							
8134	Civic & social organizations .....	509	523 506	440 249	136 968	33 415	6 570	13.2	8.7							
81341	Civic & social organizations .....	509	523 506	440 249	136 968	33 415	6 570	13.2	8.7							
813410	Civic & social organizations .....	509	523 506	440 249	136 968	33 415	6 570	13.2	8.7							
8134101	Civic & social organizations, with restaurants & bars .....	218	196 734	157 380	55 580	13 334	3 312	14.7	13.2							
8134102	Civic & social organizations, without restaurants & bars .....	291	326 772	282 869	81 388	20 081	3 258	12.4	6.0							
8139	Business/professional/labor/political/& similar organizations .....	2 381	6 579 876	6 110 463	1 791 335	439 956	40 428	9.1	5.5							
81391	Business associations.....	995	4 023 753	3 700 067	1 162 289	287 310	22 826	9.8	3.7							
813910	Business associations.....	995	4 023 753	3 700 067	1 162 289	287 310	22 826	9.8	3.7							
81392	Professional organizations .....	636	2 009 512	1 900 612	517 553	126 510	12 462	7.9	3.9							
813920	Professional organizations .....	636	2 009 512	1 900 612	517 553	126 510	12 462	7.9	3.9							
81399	Other similar organizations (exc bus, prof, labor, & political) .....	750	546 611	509 784	111 493	26 136	5 140	8.2	23.8							
813990	Other similar organizations (exc bus, prof, labor, & political) .....	750	546 611	509 784	111 493	26 136	5 140	8.2	23.8							

See footnotes at end of table.

**Table 2b. Summary Statistics for Firms Exempt From Federal Income Tax for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSA, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Expenses (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
								From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AREA OUTSIDE VIRGINIA METROPOLITAN AREAS</b>									
81	Other services (except public administration) .	400	258 191	97 924	23 504	5 653	1 807	24.5	5.0
813	Religious/grantmaking/civic/professional & similar org .....	400	258 191	97 924	23 504	5 653	1 807	24.5	5.0
8132	Grantmaking & giving services .....	49	168 024	13 829	3 803	958	171	19.4	1.8
81321	Grantmaking & giving services .....	49	168 024	13 829	3 803	958	171	19.4	1.8
813211	Grantmaking foundations .....	22	159 565	8 793	2 771	715	114	17.3	.5
8133	Social advocacy organizations .....	40	D	D	D	D	c	D	D
81331	Social advocacy organizations .....	40	D	D	D	D	c	D	D
8134	Civic & social organizations .....	122	D	D	D	D	f	D	D
81341	Civic & social organizations .....	122	D	D	D	D	f	D	D
813410	Civic & social organizations .....	122	D	D	D	D	f	D	D
8134101	Civic & social organizations, with restaurants & bars .....	74	20 784	18 492	4 398	1 029	507	47.2	12.9
8134102	Civic & social organizations, without restaurants & bars .....	48	D	D	D	D	e	D	D
8139	Business/professional/labor/political/& similar organizations .....	189	D	D	D	D	f	D	D
81391	Business associations.....	121	32 515	30 816	5 465	1 230	307	25.7	4.6
813910	Business associations.....	121	32 515	30 816	5 465	1 230	307	25.7	4.6
81399	Other similar organizations (exc bus, prof, labor, & political) .....	45	D	D	D	D	e	D	D
813990	Other similar organizations (exc bus, prof, labor, & political) .....	45	D	D	D	D	e	D	D

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—		
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>ACCOMACK COUNTY, VA</b>									
81	Other services (except public administration).....	49	7 869	1 829	413	133	63.6	1.9	
811	Repair & maintenance .....	28	5 383	1 257	288	82	55.1	—	
8111	Automotive repair & maintenance .....	20	4 655	1 004	227	63	48.6	—	
81111	Automotive mechanical & electrical repair & maintenance .....	15	3 089	734	164	47	50.1	—	
811111	General automotive repair .....	12	D	D	D	b	D	D	
81112	Automotive body, paint, interior, & glass repair .....	5	1 566	270	63	16	45.7	—	
811121	Automotive body, paint, & interior repair & maintenance .....	5	1 566	270	63	16	45.7	—	
812	Personal & laundry services .....	21	2 486	572	125	51	81.9	6.0	
8121	Personal care services .....	11	D	D	D	b	D	D	
81211	Hair, nail, & skin care services .....	11	D	D	D	b	D	D	
812112	Beauty shops .....	11	D	D	D	b	D	D	

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ALBEMARLE COUNTY, VA</b>								
81	Other services (except public administration).....	90	35 692	12 384	2 793	572	16.6	3.2
811	Repair & maintenance.....	47	22 704	7 047	1 671	293	17.6	3.6
8111	Automotive repair & maintenance .....	27	17 657	5 559	1 313	203	14.2	—
81111	Automotive mechanical & electrical repair & maintenance .....	19	D	D	D	c	D	D
811111	General automotive repair .....	16	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	5	6 948	2 547	636	67	6.2	—
811121	Automotive body, paint, & interior repair & maintenance .....	4	D	D	D	b	D	D
8111211	Paint or body repair shops .....	4	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	3	D	D	D	b	D	D
811192	Carwashes.....	3	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	6	2 522	402	97	26	16.7	29.7
81121	Electronic & precision equipment repair & maintenance .....	6	2 522	402	97	26	16.7	29.7
8114	Personal & household goods repair & maintenance .....	12	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	4	1 088	362	83	25	24.4	—
811490	Other personal & household goods repair & maintenance .....	4	1 088	362	83	25	24.4	—
812	Personal & laundry services .....	43	12 988	5 337	1 122	279	14.9	2.6
8121	Personal care services .....	27	5 565	2 922	631	152	17.9	3.2
81211	Hair, nail, & skin care services .....	26	D	D	D	c	D	D
812112	Beauty shops .....	25	D	D	D	c	D	D
8122	Death care services .....	5	4 749	1 732	337	62	6.5	—
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
8122101	Funeral homes .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	9	D	D	D	b	D	D
81231	Coin-operated laundries & drycleaners .....	6	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	6	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	6	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
<b>ALLEGHANY COUNTY, VA</b>								
81	Other services (except public administration).....	9	2 311	716	145	46	15.1	—
811	Repair & maintenance.....	7	D	D	D	b	D	D
<b>AMELIA COUNTY, VA</b>								
81	Other services (except public administration).....	23	2 581	619	132	44	85.4	10.0
811	Repair & maintenance.....	13	1 827	443	107	29	84.0	13.6
812	Personal & laundry services .....	10	754	176	25	15	88.7	1.3
<b>AMHERST COUNTY, VA</b>								
81	Other services (except public administration).....	54	9 748	2 622	593	169	29.7	8.0
811	Repair & maintenance .....	31	7 236	1 760	401	93	28.9	1.8
8111	Automotive repair & maintenance .....	23	4 080	1 033	245	58	46.1	3.2
81111	Automotive mechanical & electrical repair & maintenance .....	15	2 491	653	141	32	33.6	2.2
8112	Electronic & precision equipment repair & maintenance .....	2	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	23	2 512	862	192	76	31.8	25.8
8121	Personal care services .....	12	835	316	71	36	36.8	31.1
81211	Hair, nail, & skin care services .....	11	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	7	D	D	D	b	D	D
<b>APPOMATTOX COUNTY, VA</b>								
81	Other services (except public administration).....	19	2 775	746	173	47	45.0	9.0
811	Repair & maintenance .....	12	1 683	351	89	25	65.1	7.3
8111	Automotive repair & maintenance .....	9	1 393	296	74	19	62.2	4.5
812	Personal & laundry services .....	7	1 092	395	84	22	14.2	11.7

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ARLINGTON COUNTY, VA</b>								
81	Other services (except public administration).....	355	141 418	40 040	9 602	1 996	14.7	18.9
811	Repair & maintenance.....	101	57 652	17 594	4 172	609	19.2	11.8
8111	Automotive repair & maintenance.....	65	41 516	12 324	2 879	442	15.8	8.4
81111	Automotive mechanical & electrical repair & maintenance.....	48	24 834	7 383	1 686	256	13.8	10.5
811111	General automotive repair.....	45	22 291	6 056	1 406	221	15.4	11.7
81112	Automotive body, paint, interior, & glass repair.....	10	11 863	3 551	877	98	7.9	4.3
811121	Automotive body, paint, & interior repair & maintenance.....	8	D	D	D	b	D	D
8111211	Paint or body repair shops.....	8	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	7	4 819	1 390	316	88	45.3	7.4
811191	Automotive oil change & lubrication shops .....	3	2 208	593	131	29	—	15.3
811192	Carwashes.....	4	2 611	797	185	59	83.5	.8
8112	Electronic & precision equipment repair & maintenance .....	17	11 516	3 368	852	90	28.3	28.8
81121	Electronic & precision equipment repair & maintenance .....	17	11 516	3 368	852	90	28.3	28.8
811212	Computer & office machine repair & maintenance .....	13	9 514	3 109	793	75	13.2	34.9
8114	Personal & household goods repair & maintenance .....	17	D	D	D	b	D	D
81142	Reupholstery & furniture repair.....	5	2 236	1 080	249	40	4.5	—
811420	Reupholstery & furniture repair.....	5	2 236	1 080	249	40	4.5	—
81143	Footwear & leather goods repair.....	7	766	163	41	12	41.3	—
811430	Footwear & leather goods repair .....	7	766	163	41	12	41.3	—
81149	Other personal & household goods repair & maintenance .....	3	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	3	D	D	D	a	D	D
812	Personal & laundry services.....	254	83 766	22 446	5 430	1 387	11.7	23.8
8121	Personal care services .....	84	13 989	6 373	1 574	397	24.7	33.5
81211	Hair, nail, & skin care services.....	71	12 408	5 885	1 458	362	24.0	37.8
812111	Barber shops.....	4	614	399	93	25	18.2	—
812112	Beauty shops .....	62	11 208	5 233	1 312	320	22.8	41.8
812113	Nail salons .....	5	566	253	53	17	53.6	—
81219	Other personal care services .....	13	1 581	488	116	35	30.6	—
812199	Other personal care services .....	8	872	238	55	18	14.6	—
8122	Death care services .....	4	5 689	1 640	383	59	—	—
81221	Funeral homes & funeral services .....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	3	D	D	D	b	D	D
8122101	Funeral homes .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	53	22 251	8 238	2 049	488	16.7	3.2
81231	Coin-operated laundries & drycleaners .....	10	3 839	360	89	38	19.3	1.8
812310	Coin-operated laundries & drycleaners .....	10	3 839	360	89	38	19.3	1.8
8123102	Coin-operated laundries & drycleaning stores.....	8	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	43	18 412	7 878	1 960	450	16.2	3.5
812320	Drycleaning & laundry services (except coin-operated).....	43	18 412	7 878	1 960	450	16.2	3.5
8123202	Drycleaning plants .....	29	16 446	7 079	1 791	398	14.1	2.8
8123203	Garment pressing & agents for laundries .....	12	D	D	D	b	D	D
8129	Other personal services .....	113	41 837	6 195	1 424	443	6.2	34.7
81292	Photofinishing .....	8	3 243	918	170	34	35.0	30.6
812922	One-hour photofinishing .....	6	D	D	D	b	D	D
81293	Parking lots & garages .....	102	36 963	5 089	1 204	403	—	36.6
812930	Parking lots & garages .....	102	36 963	5 089	1 204	403	—	36.6
<b>AUGUSTA COUNTY, VA</b>								
81	Other services (except public administration).....	62	15 280	4 537	1 052	235	41.3	10.8
811	Repair & maintenance.....	44	11 738	3 368	763	147	43.5	3.1
8111	Automotive repair & maintenance .....	30	7 342	1 618	363	87	55.6	4.2
81111	Automotive mechanical & electrical repair & maintenance .....	26	7 076	1 567	354	81	54.9	3.4
811111	General automotive repair .....	23	6 305	1 326	302	71	55.4	3.9
812	Personal & laundry services .....	18	3 542	1 169	289	88	34.1	36.3
8121	Personal care services .....	9	876	374	87	36	38.4	6.4
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
812112	Beauty shops .....	8	D	D	D	b	D	D
8122	Death care services .....	6	2 261	707	181	38	31.0	54.4
<b>BATH COUNTY, VA</b>								
81	Other services (except public administration).....	2	D	D	D	a	D	D
<b>BEDFORD COUNTY, VA</b>								
81	Other services (except public administration).....	25	5 440	1 909	447	111	34.9	2.3
811	Repair & maintenance .....	16	3 903	1 347	309	68	38.4	.4
8111	Automotive repair & maintenance .....	11	3 272	1 241	284	60	27.9	.5
81111	Automotive mechanical & electrical repair & maintenance .....	7	2 030	642	148	29	20.2	.7
811111	General automotive repair .....	6	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	1 242	599	136	31	40.4	—
811121	Automotive body, paint, & interior repair & maintenance .....	4	1 242	599	136	31	40.4	—
812	Personal & laundry services .....	9	1 537	562	138	43	25.8	7.2
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BLAND COUNTY, VA</b>							
81	Other services (except public administration).....	5	3 578	684	137	26	30.0	2.9
811	Repair & maintenance.....	4	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	1	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance .....	1	D	D	D	a	D	D
	<b>BOTETOURT COUNTY, VA</b>							
81	Other services (except public administration).....	49	10 539	2 469	537	175	51.7	7.6
811	Repair & maintenance.....	38	9 456	2 153	475	131	56.4	5.4
8111	Automotive repair & maintenance .....	19	3 355	940	239	84	83.3	.2
81111	Automotive mechanical & electrical repair & maintenance .....	13	2 182	559	128	28	91.8	.3
811111	General automotive repair .....	13	2 182	559	128	28	91.8	.3
8114	Personal & household goods repair & maintenance .....	8	D	D	D	a	D	D
812	Personal & laundry services .....	11	1 083	316	62	44	10.9	26.3
	<b>BRUNSWICK COUNTY, VA</b>							
81	Other services (except public administration).....	23	3 698	1 247	281	94	83.1	2.0
811	Repair & maintenance.....	13	2 564	834	189	62	81.2	—
8111	Automotive repair & maintenance .....	11	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	1	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	1	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	1	D	D	D	b	D	D
812	Personal & laundry services .....	10	1 134	413	92	32	87.5	6.6
	<b>BUCHANAN COUNTY, VA</b>							
81	Other services (except public administration).....	40	8 783	2 342	474	140	47.9	6.8
811	Repair & maintenance.....	29	6 406	1 742	329	96	40.4	9.4
8111	Automotive repair & maintenance .....	22	4 532	1 354	253	73	32.4	2.0
81111	Automotive mechanical & electrical repair & maintenance .....	18	2 515	938	161	37	41.4	3.5
811111	General automotive repair .....	16	D	D	D	b	D	D
8112	Automotive body, paint, interior, & glass repair .....	4	2 017	416	92	36	21.1	—
81121	Automotive body, paint, & interior repair & maintenance .....	4	2 017	416	92	36	21.1	—
812	Personal & laundry services .....	11	2 377	600	145	44	67.9	—
	<b>BUCKINGHAM COUNTY, VA</b>							
81	Other services (except public administration).....	14	2 351	500	99	34	46.1	—
811	Repair & maintenance.....	9	1 761	271	70	25	36.1	—
8111	Automotive repair & maintenance .....	6	1 406	222	58	20	20.0	—
812	Personal & laundry services .....	5	590	229	29	9	75.9	—
	<b>CAMPBELL COUNTY, VA</b>							
81	Other services (except public administration).....	72	16 825	5 584	1 285	321	34.5	1.0
811	Repair & maintenance.....	46	12 775	3 956	929	197	40.2	1.2
8111	Automotive repair & maintenance .....	28	6 972	1 820	423	105	48.1	1.5
81111	Automotive mechanical & electrical repair & maintenance .....	19	5 295	1 308	317	70	35.4	1.5
811111	General automotive repair .....	18	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	8	D	D	D	a	D	D
812	Personal & laundry services .....	26	4 050	1 628	356	124	16.8	.4
8121	Personal care services .....	14	1 561	617	147	58	43.6	—
81211	Hair, nail, & skin care services .....	12	D	D	D	b	D	D
812112	Beauty shops .....	11	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	8	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	3	774	378	89	32	—	—
812320	Drycleaning & laundry services (except coin-operated) .....	3	774	378	89	32	—	—
	<b>CAROLINE COUNTY, VA</b>							
81	Other services (except public administration).....	27	10 172	2 475	591	130	21.1	5.4
811	Repair & maintenance.....	11	3 578	1 263	302	63	31.9	—
8111	Automotive repair & maintenance .....	7	3 029	999	235	52	26.6	—
81119	Other automotive repair & maintenance .....	1	D	D	D	b	D	D
811192	Carwashes .....	1	D	D	D	b	D	D
812	Personal & laundry services .....	16	6 594	1 212	289	67	15.2	8.3
8123	Drycleaning & laundry services .....	8	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CARROLL COUNTY, VA</b>								
81	Other services (except public administration).....	26	8 532	1 911	457	100	35.1	—
811	Repair & maintenance.....	17	6 949	1 429	337	67	35.6	—
8111	Automotive repair & maintenance.....	17	6 949	1 429	337	67	35.6	—
81111	Automotive mechanical & electrical repair & maintenance.....	14	D	D	D	b	D	D
811111	General automotive repair .....	11	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	2	D	D	D	a	D	D
812	Personal & laundry services.....	9	1 583	482	120	33	32.7	—
8121	Personal care services .....	8	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
<b>CHARLES CITY COUNTY, VA</b>								
81	Other services (except public administration).....	5	901	180	38	22	72.7	—
812	Personal & laundry services.....	2	D	D	D	a	D	D
<b>CHARLOTTE COUNTY, VA</b>								
81	Other services (except public administration).....	13	1 839	352	82	40	44.4	15.1
811	Repair & maintenance.....	6	917	178	41	13	30.0	—
812	Personal & laundry services.....	7	922	174	41	27	58.8	30.0
<b>CHESTERFIELD COUNTY, VA</b>								
81	Other services (except public administration).....	342	175 795	50 068	11 546	2 383	14.8	8.1
811	Repair & maintenance.....	195	134 044	34 142	8 046	1 190	13.6	6.0
8111	Automotive repair & maintenance .....	120	48 161	15 096	3 428	673	21.7	11.0
81111	Automotive mechanical & electrical repair & maintenance .....	75	28 145	8 343	2 098	331	15.0	8.8
811111	General automotive repair .....	59	20 300	5 931	1 543	250	18.2	8.7
81112	Automotive exhaust system repair .....	6	2 616	723	183	29	7.2	—
81113	Automotive transmission repair .....	4	2 240	743	139	19	—	13.9
81118	Other automotive mechanical & electrical repair & maintenance .....	6	2 989	946	233	33	10.9	13.8
81112	Automotive body, paint, interior, & glass repair .....	23	12 587	4 093	865	134	36.3	6.9
811121	Automotive body, paint, & interior repair & maintenance .....	18	10 151	3 619	781	114	34.5	5.8
8111211	Paint or body repair shops .....	15	9 805	3 509	763	109	33.0	6.0
81119	Other automotive repair & maintenance .....	22	7 429	2 660	465	208	22.3	26.5
811191	Automotive oil change & lubrication shops .....	8	D	D	D	b	D	—
811192	Carwashes.....	13	4 647	1 884	289	152	21.2	2.8
8112	Electronic & precision equipment repair & maintenance .....	23	14 485	4 639	1 331	160	18.1	5.0
81121	Electronic & precision equipment repair & maintenance .....	23	14 485	4 639	1 331	160	18.1	5.0
811212	Computer & office machine repair & maintenance .....	11	12 008	3 587	831	118	14.8	6.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	19	D	D	D	e	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	19	D	D	D	e	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	19	D	D	D	e	D	D
8114	Personal & household goods repair & maintenance .....	33	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	11	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	19	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	19	D	D	D	b	D	D
8114904	Garment repair & alteration services .....	7	D	D	D	b	D	D
812	Personal & laundry services .....	147	41 751	15 926	3 500	1 193	18.6	14.7
8121	Personal care services .....	103	23 604	11 205	2 530	887	17.2	20.8
81211	Hair, nail, & skin care services .....	88	18 378	9 838	2 240	710	18.8	26.3
812112	Beauty shops .....	79	17 759	9 558	2 171	682	17.5	27.3
81219	Other personal care services .....	15	5 226	1 367	290	177	11.3	1.2
812199	Other personal care services .....	10	3 988	1 062	226	143	10.4	1.6
8122	Death care services .....	7	9 081	2 139	363	77	9.6	.2
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
8122101	Funeral homes .....	4	D	D	D	b	D	D
81222	Cemeteries & crematories .....	3	D	D	D	b	D	D
812220	Cemeteries & crematories .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	28	7 406	2 148	502	193	36.8	5.4
81232	Drycleaning & laundry services (except coin-operated) .....	19	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	19	D	D	D	c	D	D
8123202	Drycleaning plants .....	17	4 696	1 689	391	152	20.7	8.5
81233	Linen & uniform supply .....	3	D	D	D	a	D	D
812331	Linen supply .....	2	D	D	D	a	D	D
8129	Other personal services .....	9	1 660	434	105	36	7.0	49.0

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CLARKE COUNTY, VA</b>								
81	Other services (except public administration).....	17	3 638	1 199	325	58	24.7	4.4
811	Repair & maintenance.....	11	2 663	904	250	45	24.3	6.0
8111	Automotive repair & maintenance.....	4	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	6	975	295	75	13	25.7	—
<b>CRAIG COUNTY, VA</b>								
81	Other services (except public administration).....	2	D	D	D	a	D	D
<b>CULPEPER COUNTY, VA</b>								
81	Other services (except public administration).....	40	24 513	8 728	2 048	436	16.0	2.6
811	Repair & maintenance.....	18	5 776	1 361	347	56	60.3	—
8111	Automotive repair & maintenance.....	16	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	10	3 443	784	193	33	50.8	—
811111	General automotive repair .....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	4	1 917	495	134	16	81.9	—
811121	Automotive body, paint, & interior repair & maintenance .....	4	1 917	495	134	16	81.9	—
812	Personal & laundry services .....	22	18 737	7 367	1 701	380	2.3	3.4
8121	Personal care services .....	10	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
81212	Beauty shops .....	10	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	7	D	D	D	e	D	D
81233	Linen & uniform supply .....	1	D	D	D	e	D	D
<b>CUMBERLAND COUNTY, VA</b>								
81	Other services (except public administration).....	9	1 140	295	72	25	100.0	—
811	Repair & maintenance.....	6	870	255	62	19	100.0	—
<b>DICKENSON COUNTY, VA</b>								
81	Other services (except public administration).....	24	4 508	1 085	259	65	61.0	5.5
811	Repair & maintenance.....	17	3 178	762	185	43	44.7	7.7
8111	Automotive repair & maintenance.....	14	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	12	1 967	300	72	28	47.7	12.5
811111	General automotive repair .....	11	D	D	D	b	D	D
812	Personal & laundry services .....	7	1 330	323	74	22	99.7	.3
<b>DINWIDDIE COUNTY, VA</b>								
81	Other services (except public administration).....	18	3 614	635	154	54	73.6	2.2
811	Repair & maintenance.....	11	2 679	425	108	38	79.3	3.0
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	7	D	D	D	b	D	D
812	Personal & laundry services .....	7	935	210	46	16	57.2	—
<b>ESSEX COUNTY, VA</b>								
81	Other services (except public administration).....	24	3 044	916	196	63	70.0	8.4
811	Repair & maintenance.....	10	1 874	536	123	30	67.1	—
8111	Automotive repair & maintenance .....	6	1 569	456	105	24	68.1	—
812	Personal & laundry services .....	14	1 170	380	73	33	74.5	21.9

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FAIRFAX COUNTY, VA</b>								
81	<b>Other services (except public administration).....</b>	<b>1 329</b>	<b>772 680</b>	<b>225 792</b>	<b>53 398</b>	<b>9 204</b>	<b>17.1</b>	<b>10.2</b>
8111	Repair & maintenance .....	582	536 409	134 912	32 715	4 014	14.6	7.2
81111	Automotive repair & maintenance .....	345	210 460	63 610	14 777	2 120	16.4	3.1
811111	Automotive mechanical & electrical repair & maintenance .....	235	133 111	40 373	9 417	1 234	13.1	3.6
811112	General automotive repair .....	202	113 078	34 516	8 070	1 039	13.7	3.3
811113	Automotive exhaust system repair .....	9	6 194	1 563	357	67	18.2	—
811118	Automotive transmission repair .....	14	8 289	2 824	685	79	6.2	11.6
8111182	Other automotive mechanical & electrical repair & maintenance .....	10	5 550	1 470	305	49	6.0	—
8111184	Brake, front end, & wheel alignment .....	4	D	D	D	b	D	D
81112	Radiator repair .....	4	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	71	56 121	16 932	3 970	521	22.7	2.5
811121	Automotive body, paint, & interior repair & maintenance .....	56	46 463	14 964	3 560	455	25.2	2.7
8111211	Paint or body repair shops .....	48	43 621	13 993	3 339	417	24.6	2.9
8111213	Upholstery & interior repair shops .....	6	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	15	9 658	1 968	410	66	10.6	1.5
81119	Other automotive repair & maintenance .....	39	21 228	6 305	1 390	365	20.7	2.1
811191	Automotive oil change & lubrication shops .....	16	13 826	3 842	776	157	1.6	—
811192	Carwashes.....	20	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance .....	106	279 568	53 731	13 922	1 287	10.7	6.8
81121	Electronic & precision equipment repair & maintenance .....	106	279 568	53 731	13 922	1 287	10.7	6.8
811211	Consumer electronics repair & maintenance .....	18	4 217	1 674	418	65	44.7	—
811212	Computer & office machine repair & maintenance .....	70	222 540	40 554	10 700	913	11.6	8.6
811213	Communication equipment repair & maintenance .....	9	5 908	2 800	855	80	20.9	.8
811219	Other electronic & precision equipment repair & maintenance .....	9	46 903	8 703	1 949	229	2.1	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	37	21 891	9 072	1 888	202	23.9	55.2
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	37	21 891	9 072	1 888	202	23.9	55.2
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	37	21 891	9 072	1 888	202	23.9	55.2
8114	Personal & household goods repair & maintenance .....	94	24 490	8 499	2 128	405	34.8	3.4
81141	Home & garden equipment & appliance repair & maintenance .....	21	9 018	3 650	994	164	31.0	4.2
811412	Appliance repair & maintenance .....	16	8 171	3 463	958	150	30.3	1.4
81142	Reupholstery & furniture repair .....	23	3 939	1 245	273	68	57.7	1.5
811420	Reupholstery & furniture repair .....	23	3 939	1 245	273	68	57.7	1.5
81143	Footwear & leather goods repair .....	10	3 464	1 034	303	49	21.4	—
811430	Footwear & leather goods repair .....	10	3 464	1 034	303	49	21.4	—
81149	Other personal & household goods repair & maintenance .....	40	8 069	2 570	558	124	33.6	5.0
811490	Other personal & household goods repair & maintenance .....	40	8 069	2 570	558	124	33.6	5.0
8114901	Watch, clock, & jewelry repair .....	11	D	D	D	b	D	D
8114903	Welding repair .....	8	D	D	D	b	D	D
8114909	All other repair & related services .....	11	2 470	935	184	45	22.0	11.5
812	Personal & laundry services .....	747	236 271	90 880	20 683	5 190	22.7	16.9
8121	Personal care services .....	419	108 486	55 579	12 410	3 091	22.3	21.3
81211	Hair, nail, & skin care services .....	364	97 599	52 623	11 661	2 840	21.6	22.9
812111	Barber shops .....	18	3 938	1 936	479	92	29.5	13.6
812112	Beauty shops .....	324	91 315	49 937	11 028	2 697	20.3	23.7
812113	Nail salons .....	22	2 346	750	154	51	58.3	3.8
81219	Other personal care services .....	55	10 887	2 956	749	251	28.1	6.9
812191	Diet & weight reducing services .....	22	5 623	1 374	424	103	21.8	3.6
812199	Other personal care services .....	33	5 264	1 582	325	148	34.8	10.4
8122	Death care services .....	16	22 077	6 494	1 526	314	2.6	.7
81221	Funeral homes & funeral services .....	9	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	9	D	D	D	b	D	D
8122101	Funeral homes .....	9	D	D	D	b	D	D
81222	Cemeteries & crematories .....	7	D	D	D	c	D	D
812220	Cemeteries & crematories .....	7	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	235	62 883	17 757	4 160	1 283	42.6	6.9
81231	Coin-operated laundries & drycleaners .....	19	3 321	587	131	50	47.1	2.7
812310	Coin-operated laundries & drycleaners .....	19	3 321	587	131	50	47.1	2.7
8123102	Coin-operated laundries & drycleaning stores .....	18	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	208	52 833	15 191	3 585	1 131	46.0	6.6
812320	Drycleaning & laundry services (except coin-operated) .....	208	52 833	15 191	3 585	1 131	46.0	6.6
8123202	Drycleaning plants .....	169	45 320	13 593	3 146	994	42.8	7.2
8123203	Garment pressing & agents for laundries .....	32	5 874	1 197	288	99	60.7	3.6
81233	Linen & uniform supply .....	8	6 729	1 979	444	102	13.8	11.4
812331	Linen supply .....	5	5 683	1 787	397	87	3.3	13.5
8129	Other personal services .....	77	42 825	11 050	2 587	502	5.1	29.0
81292	Photofinishing .....	30	12 350	3 022	685	150	12.2	44.2
812922	One-hour photofinishing .....	15	7 809	1 709	377	91	5.7	58.1
81293	Parking lots & garages .....	24	9 640	1 482	356	130	—	55.4
812930	Parking lots & garages .....	24	9 640	1 482	356	130	—	55.4
81299	All other personal services .....	23	20 835	6 546	1 546	222	3.3	7.7
812990	All other personal services .....	23	20 835	6 546	1 546	222	3.3	7.7
8129909	All other miscellaneous personal services .....	15	D	D	D	c	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FAUQUIER COUNTY, VA</b>								
81	Other services (except public administration).....	89	30 181	9 294	2 089	450	15.3	2.8
811	Repair & maintenance.....	59	23 130	6 440	1 442	274	15.8	.5
8111	Automotive repair & maintenance.....	41	17 049	4 725	1 084	193	16.5	.7
81111	Automotive mechanical & electrical repair & maintenance.....	29	10 012	3 141	750	114	16.7	1.1
811111	General automotive repair .....	28	D	D	D	c	D	D
8112	Automotive body, paint, interior, & glass repair.....	8	4 047	1 145	235	46	20.7	—
81121	Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D
811211	Paint or body repair shops .....	6	D	D	D	b	D	D
8119	Other automotive repair & maintenance.....	4	2 990	439	99	33	9.9	—
81192	Carwashes.....	1	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	30	7 051	2 854	647	176	13.6	10.4
8121	Personal care services .....	22	3 505	1 902	423	126	15.1	20.4
81211	Hair, nail, & skin care services .....	19	3 170	1 781	403	117	14.2	22.6
81212	Beauty shops .....	16	2 990	1 704	381	110	13.9	22.4
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
<b>FLOYD COUNTY, VA</b>								
81	Other services (except public administration).....	13	2 348	399	94	34	68.6	.1
811	Repair & maintenance.....	7	1 164	238	56	21	36.9	—
812	Personal & laundry services .....	6	1 184	161	38	13	99.7	.3
<b>FLUVANNA COUNTY, VA</b>								
81	Other services (except public administration).....	13	2 963	725	161	48	40.4	1.3
811	Repair & maintenance.....	7	2 204	552	123	31	26.7	—
8114	Personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	6	759	173	38	17	80.2	5.1
<b>FRANKLIN COUNTY, VA</b>								
81	Other services (except public administration).....	75	12 973	3 280	730	224	46.4	6.5
811	Repair & maintenance.....	47	8 827	1 966	447	117	54.6	2.7
8111	Automotive repair & maintenance .....	30	6 448	1 110	252	71	43.4	3.7
81111	Automotive mechanical & electrical repair & maintenance .....	20	5 134	796	184	52	34.7	1.5
811111	General automotive repair .....	17	4 251	599	135	37	26.4	1.8
8112	Automotive body, paint, interior, & glass repair .....	9	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance .....	10	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	6	1 016	480	115	20	96.5	—
811490	Other personal & household goods repair & maintenance .....	6	1 016	480	115	20	96.5	—
812	Personal & laundry services .....	28	4 146	1 314	283	107	28.9	14.6
8121	Personal care services .....	16	746	286	58	37	78.8	4.4
81211	Hair, nail, & skin care services .....	15	D	D	D	b	D	D
8122	Death care services .....	6	2 812	795	172	48	8.0	18.8
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
<b>FREDERICK COUNTY, VA</b>								
81	Other services (except public administration).....	74	25 513	7 424	1 685	367	21.4	6.3
811	Repair & maintenance.....	48	17 711	5 214	1 159	227	26.8	3.0
8111	Automotive repair & maintenance .....	35	13 613	3 754	846	169	17.9	1.4
81111	Automotive mechanical & electrical repair & maintenance .....	27	10 782	2 841	665	130	14.7	1.8
811111	General automotive repair .....	25	D	D	D	c	D	D
8112	Automotive body, paint, interior, & glass repair .....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	7	1 645	685	131	26	39.8	20.7
81149	Other personal & household goods repair & maintenance .....	4	877	128	21	5	61.1	38.9
811490	Other personal & household goods repair & maintenance .....	4	877	128	21	5	61.1	38.9
812	Personal & laundry services .....	26	7 802	2 210	526	140	8.9	13.8
8121	Personal care services .....	15	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	14	D	D	D	b	D	D
81212	Beauty shops .....	12	D	D	D	b	D	D
8122	Death care services .....	7	2 298	829	187	44	15.0	41.3
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GILES COUNTY, VA</b>								
81	Other services (except public administration).....	28	5 689	1 447	321	96	80.4	10.4
811	Repair & maintenance.....	16	3 955	916	204	58	74.2	13.2
8111	Automotive repair & maintenance.....	13	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	9	2 045	460	104	28	74.2	1.4
8112	Automotive body, paint, interior, & glass repair.....	3	1 277	270	56	12	61.2	38.8
81121	Automotive body, paint, & interior repair & maintenance.....	3	1 277	270	56	12	61.2	38.8
812	Personal & laundry services.....	12	1 734	531	117	38	94.6	4.0
<b>GLOUCESTER COUNTY, VA</b>								
81	Other services (except public administration).....	52	11 807	3 657	846	247	36.4	8.9
811	Repair & maintenance.....	27	7 857	2 213	513	99	38.6	8.5
8111	Automotive repair & maintenance.....	18	6 394	1 853	429	85	33.2	3.6
81111	Automotive mechanical & electrical repair & maintenance.....	10	D	D	D	b	D	D
81111	General automotive repair.....	8	1 781	551	121	31	31.2	—
8112	Automotive body, paint, interior, & glass repair.....	7	D	D	D	b	D	D
81121	Automotive body, paint, & interior repair & maintenance.....	6	D	D	D	b	D	D
811211	Paint or body repair shops.....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	6	D	D	D	a	D	D
812	Personal & laundry services.....	25	3 950	1 444	333	148	32.1	9.7
8121	Personal care services.....	13	1 396	667	138	69	23.4	27.4
81211	Hair, nail, & skin care services.....	13	1 396	667	138	69	23.4	27.4
81212	Beauty shops.....	11	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	6	D	D	D	b	D	D
<b>GOOCHLAND COUNTY, VA</b>								
81	Other services (except public administration).....	18	3 425	839	207	43	50.5	—
811	Repair & maintenance.....	14	3 147	780	193	37	46.1	—
8111	Automotive repair & maintenance.....	7	D	D	D	a	D	D
<b>GRAYSON COUNTY, VA</b>								
81	Other services (except public administration).....	16	3 052	1 179	261	87	50.4	3.2
811	Repair & maintenance.....	10	783	154	32	14	92.6	7.4
812	Personal & laundry services.....	6	2 269	1 025	229	73	35.8	1.7
8123	Drycleaning & laundry services.....	3	D	D	D	b	D	D
<b>GREENE COUNTY, VA</b>								
81	Other services (except public administration).....	22	3 337	1 174	280	71	50.0	4.0
811	Repair & maintenance.....	14	1 476	517	136	31	72.0	9.1
812	Personal & laundry services.....	8	1 861	657	144	40	32.6	—
8123	Drycleaning & laundry services.....	3	D	D	D	b	D	D
<b>GREENSVILLE COUNTY, VA</b>								
81	Other services (except public administration).....	5	1 337	313	75	11	24.1	—
811	Repair & maintenance.....	5	1 337	313	75	11	24.1	—
<b>HALIFAX COUNTY, VA *</b>								
81	Other services (except public administration).....	62	11 632	3 113	828	230	47.4	5.3
811	Repair & maintenance.....	31	7 229	1 637	387	127	50.1	.2
8111	Automotive repair & maintenance.....	27	6 828	1 484	356	118	50.1	—
81111	Automotive mechanical & electrical repair & maintenance.....	18	4 555	996	242	70	40.6	—
81111	General automotive repair.....	18	4 555	996	242	70	40.6	—
81112	Automotive body, paint, interior, & glass repair.....	6	1 620	315	80	20	75.1	—
81121	Automotive body, paint, & interior repair & maintenance.....	5	D	D	D	a	D	D
812	Personal & laundry services.....	31	4 403	1 476	441	103	43.1	13.8
8121	Personal care services.....	15	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	14	D	D	D	b	D	D
81212	Beauty shops.....	14	D	D	D	b	D	D
8122	Death care services.....	6	2 503	998	328	42	37.9	—
81221	Funeral homes & funeral services.....	6	2 503	998	328	42	37.9	—
812210	Funeral homes & funeral services.....	6	2 503	998	328	42	37.9	—
8123	Drycleaning & laundry services.....	9	D	D	D	b	D	D

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**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HANOVER COUNTY, VA</b>								
81	<b>Other services (except public administration).....</b>	180	63 981	20 593	4 708	1 032	25.3	4.3
811	Repair & maintenance.....	120	43 435	14 126	3 100	611	28.9	5.2
8111	Automotive repair & maintenance.....	78	27 707	8 659	1 972	429	29.2	4.9
81111	Automotive mechanical & electrical repair & maintenance.....	45	13 122	3 825	826	188	29.6	10.3
811111	General automotive repair.....	40	12 224	3 609	786	174	28.9	9.7
81112	Automotive body, paint, interior, & glass repair.....	25	10 111	3 327	789	134	40.5	—
811121	Automotive body, paint, & interior repair & maintenance.....	21	8 959	2 977	714	121	43.3	—
8111211	Paint or body repair shops.....	20	D	D	D	c	D	D
81119	Other automotive repair & maintenance.....	8	4 474	1 507	357	107	2.3	—
811198	All other automotive repair & maintenance.....	2	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	14	4 299	1 689	331	49	38.8	1.4
81121	Electronic & precision equipment repair & maintenance.....	14	4 299	1 689	331	49	38.8	1.4
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	16	9 266	3 050	625	87	11.7	8.8
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	16	9 266	3 050	625	87	11.7	8.8
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	16	9 266	3 050	625	87	11.7	8.8
8114	Personal & household goods repair & maintenance .....	12	2 163	728	172	46	79.7	1.6
81149	Other personal & household goods repair & maintenance .....	6	1 493	504	119	28	84.7	—
811490	Other personal & household goods repair & maintenance .....	6	1 493	504	119	28	84.7	—
812	Personal & laundry services .....	60	20 546	6 467	1 608	421	17.6	2.4
8121	Personal care services .....	40	5 866	3 099	718	230	33.4	8.3
81211	Hair, nail, & skin care services .....	36	5 370	3 002	692	213	35.8	9.0
812112	Beauty shops .....	33	5 117	2 946	683	209	35.0	7.0
8122	Death care services .....	6	2 826	726	170	47	24.5	—
8123	Drycleaning & laundry services .....	10	10 826	2 475	694	139	3.6	—
81231	Coin-operated laundries & drycleaners .....	5	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	5	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	5	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	5	D	D	D	b	D	D
8123202	Drycleaning plants .....	4	D	D	D	b	D	D
<b>HENRICO COUNTY, VA</b>								
81	<b>Other services (except public administration).....</b>	411	199 205	64 591	15 078	3 156	14.3	17.3
811	Repair & maintenance.....	205	123 024	38 952	9 298	1 511	15.7	13.2
8111	Automotive repair & maintenance .....	135	59 394	19 104	4 678	839	14.3	5.6
81111	Automotive mechanical & electrical repair & maintenance .....	82	31 355	10 611	2 699	410	17.3	4.1
811111	General automotive repair .....	63	23 607	7 908	1 997	309	18.7	5.3
81112	Automotive exhaust system repair .....	5	D	D	D	b	D	D
81113	Automotive transmission repair .....	9	D	D	D	b	D	D
81118	Other automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	33	19 416	5 563	1 221	214	11.3	1.4
811121	Automotive body, paint, & interior repair & maintenance .....	17	11 438	3 820	781	140	8.4	.5
8111211	Paint or body repair shops .....	13	D	D	D	c	D	D
811122	Automotive glass replacement shops .....	16	7 978	1 743	440	74	15.4	2.8
81119	Other automotive repair & maintenance .....	20	8 623	2 930	758	215	10.6	20.8
811191	Automotive oil change & lubrication shops .....	12	5 486	1 585	387	131	9.1	29.2
811192	Carwashes.....	8	3 137	1 345	371	84	13.2	6.1
8112	Electronic & precision equipment repair & maintenance .....	28	22 906	7 429	1 805	256	34.0	.4
81121	Electronic & precision equipment repair & maintenance .....	28	22 906	7 429	1 805	256	34.0	.4
811211	Consumer electronics repair & maintenance .....	9	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	13	11 605	3 244	871	91	39.7	—
811213	Communication equipment repair & maintenance .....	3	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	14	20 565	6 915	1 559	159	7.8	59.3
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	14	20 565	6 915	1 559	159	7.8	59.3
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	14	20 565	6 915	1 559	159	7.8	59.3
8114	Personal & household goods repair & maintenance .....	28	20 159	5 504	1 256	257	6.8	2.9
81141	Home & garden equipment & appliance repair & maintenance .....	7	D	D	D	c	D	D
811412	Appliance repair & maintenance .....	4	D	D	D	c	D	D
81149	Other personal & household goods repair & maintenance .....	9	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	9	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—						
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>HENRICO COUNTY, VA—Con.</b>														
<b>81 Other services (except public administration)—Con.</b>														
812 Personal & laundry services .....		206	76 181	25 639	5 780	1 645	12.0	23.9						
8121 Personal care services .....	121	24 778	11 523	2 654	749	22.6	23.4							
81211 Hair, nail, & skin care services .....	104	19 762	10 125	2 330	657	20.1	27.5							
812112 Beauty shops .....	91	18 514	9 616	2 216	624	17.6	29.3							
812113 Nail salons .....	7	864	359	76	23	59.3	—							
81219 Other personal care services .....	17	5 016	1 398	324	92	32.2	7.3							
812191 Diet & weight reducing services .....	10	3 580	872	204	56	38.5	4.6							
812199 Other personal care services .....	7	1 436	526	120	36	16.4	14.1							
8122 Death care services .....	14	15 101	3 799	944	161	.7	1.4							
81221 Funeral homes & funeral services .....	7	9 343	1 844	449	84	—	1.8							
812210 Funeral homes & funeral services .....	7	9 343	1 844	449	84	—	1.8							
812210 Funeral homes .....	6	D	D	D	b	D	D							
81222 Cemeteries & crematories .....	7	5 758	1 955	495	77	1.9	.7							
812220 Cemeteries & crematories .....	7	5 758	1 955	495	77	1.9	.7							
8123 Drycleaning & laundry services .....	47	11 711	4 287	1 032	351	23.9	17.5							
81231 Coin-operated laundries & drycleaners .....	12	1 258	226	47	23	51.3	—							
812310 Coin-operated laundries & drycleaners .....	12	1 258	226	47	23	51.3	—							
812312 Coin-operated laundries & drycleaning stores .....	12	1 258	226	47	23	51.3	—							
81232 Drycleaning & laundry services (except coin-operated) .....	32	8 915	3 534	856	310	24.2	10.4							
812320 Drycleaning & laundry services (except coin-operated) .....	32	8 915	3 534	856	310	24.2	10.4							
812322 Drycleaning plants .....	27	D	D	D	e	D	D							
812323 Garment pressing & agents for laundries .....	5	D	D	D	b	D	D							
8129 Other personal services .....	24	24 591	6 030	1 150	384	2.6	41.4							
81292 Photofinishing .....	11	D	D	D	c	D	D							
812921 Photofinishing laboratories (except one-hour) .....	6	D	D	D	c	D	D							
812922 One-hour photofinishing .....	5	2 480	471	107	27	22.7	69.9							
81293 Parking lots & garages .....	8	D	D	D	b	D	D							
812930 Parking lots & garages .....	8	D	D	D	b	D	D							
81299 All other personal services .....	5	2 452	805	184	123	1.6	17.1							
812990 All other personal services .....	5	2 452	805	184	123	1.6	17.1							
<b>HENRY COUNTY, VA</b>														
81 Other services (except public administration) .....	62	11 245	3 569	845	229	36.7	8.7							
811 Repair & maintenance .....	42	8 322	2 522	593	141	41.9	9.8							
8111 Automotive repair & maintenance .....	29	6 189	1 734	405	103	50.0	4.8							
81111 Automotive mechanical & electrical repair & maintenance .....	18	2 775	716	165	41	44.3	7.5							
811111 General automotive repair .....	15	2 305	654	150	37	46.3	1.0							
81112 Automotive body, paint, interior, & glass repair .....	7	3 119	819	185	35	58.6	2.8							
811121 Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D							
8111211 Paint or body repair shops .....	6	D	D	D	b	D	D							
8114 Personal & household goods repair & maintenance .....	9	D	D	D	a	D	D							
812 Personal & laundry services .....	20	2 923	1 047	252	88	21.9	5.5							
8121 Personal care services .....	13	955	394	92	48	45.3	—							
81211 Hair, nail, & skin care services .....	7	706	299	76	29	39.2	—							
<b>HIGHLAND COUNTY, VA</b>														
81 Other services (except public administration) .....	5	849	149	39	16	97.2	2.8							
<b>ISLE OF WIGHT COUNTY, VA</b>														
81 Other services (except public administration) .....	49	10 573	3 127	677	194	29.7	7.0							
811 Repair & maintenance .....	29	8 325	2 449	533	131	27.7	8.3							
8111 Automotive repair & maintenance .....	22	7 251	2 144	464	112	21.5	9.5							
81111 Automotive mechanical & electrical repair & maintenance .....	16	5 030	1 339	278	75	25.4	13.7							
811111 General automotive repair .....	16	5 030	1 339	278	75	25.4	13.7							
81112 Automotive body, paint, interior, & glass repair .....	5	D	D	D	b	D	D							
811121 Automotive body, paint, & interior repair & maintenance .....	4	D	D	D	b	D	D							
812 Personal & laundry services .....	20	2 248	678	144	63	36.9	2.4							
8121 Personal care services .....	12	D	D	D	b	D	D							
81211 Hair, nail, & skin care services .....	11	D	D	D	b	D	D							
812112 Beauty shops .....	11	D	D	D	b	D	D							
8123 Drycleaning & laundry services .....	5	D	D	D	a	D	D							

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>JAMES CITY COUNTY, VA</b>								
81	Other services (except public administration).....	43	14 112	6 521	1 630	288	25.6	5.6
811	Repair & maintenance.....	20	8 993	4 321	1 138	166	20.0	4.7
8111	Automotive repair & maintenance.....	12	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	10	3 205	763	184	40	44.8	12.2
811111	General automotive repair.....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	7	D	D	D	c	D	D
81149	Other personal & household goods repair & maintenance.....	3	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance.....	3	D	D	D	c	D	D
8114909	All other repair & related services.....	1	D	D	D	c	D	D
812	Personal & laundry services.....	23	5 119	2 200	492	122	35.5	7.2
8121	Personal care services.....	15	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	12	D	D	D	b	D	D
81212	Beauty shops.....	12	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	6	1 777	884	175	46	—	19.0
81232	Drycleaning & laundry services (except coin-operated).....	6	1 777	884	175	46	—	19.0
812320	Drycleaning & laundry services (except coin-operated).....	6	1 777	884	175	46	—	19.0
<b>KING AND QUEEN COUNTY, VA</b>								
81	Other services (except public administration).....	8	941	267	57	14	70.0	—
811	Repair & maintenance.....	6	D	D	D	a	D	D
<b>KING GEORGE COUNTY, VA</b>								
81	Other services (except public administration).....	24	6 248	1 538	371	91	47.1	1.1
811	Repair & maintenance.....	10	4 392	945	239	36	33.4	1.4
8111	Automotive repair & maintenance.....	9	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	5	2 148	406	96	18	45.1	—
8112	Automotive body, paint, interior, & glass repair.....	4	D	D	D	a	D	D
81121	Automotive body, paint, & interior repair & maintenance.....	3	D	D	D	a	D	D
812	Personal & laundry services.....	14	1 856	593	132	55	79.4	.5
8121	Personal care services.....	7	D	D	D	a	D	D
81211	Hair, nail, & skin care services.....	7	D	D	D	a	D	D
<b>KING WILLIAM COUNTY, VA</b>								
81	Other services (except public administration).....	26	5 577	1 186	283	64	42.5	—
811	Repair & maintenance.....	14	2 668	626	141	31	57.7	—
8111	Automotive repair & maintenance.....	11	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	9	D	D	D	b	D	D
812	Personal & laundry services.....	12	2 909	560	142	33	28.6	—
8123	Drycleaning & laundry services.....	3	D	D	D	a	D	D
81233	Linen & uniform supply.....	1	D	D	D	a	D	D
<b>LANCASTER COUNTY, VA</b>								
81	Other services (except public administration).....	26	7 262	2 558	661	125	39.9	4.8
811	Repair & maintenance.....	16	5 679	1 792	488	81	45.8	5.7
8111	Automotive repair & maintenance.....	10	3 709	901	213	51	36.0	8.8
81111	Automotive mechanical & electrical repair & maintenance.....	8	D	D	D	b	D	D
811111	General automotive repair.....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	2	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance.....	4	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance.....	4	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance.....	4	D	D	D	b	D	D
812	Personal & laundry services.....	10	1 583	766	173	44	18.8	1.4
8121	Personal care services.....	6	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	6	D	D	D	b	D	D
<b>LEE COUNTY, VA</b>								
81	Other services (except public administration).....	22	3 741	1 025	239	82	59.2	3.9
811	Repair & maintenance.....	12	2 224	590	143	49	37.9	—
8111	Automotive repair & maintenance.....	10	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	7	1 569	435	113	37	25.9	—
812	Personal & laundry services.....	10	1 517	435	96	33	90.4	9.6

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LOUDOUN COUNTY, VA</b>								
81	Other services (except public administration).....	200	105 483	32 612	7 422	1 341	20.3	5.7
811	Repair & maintenance.....	122	84 675	24 489	5 674	826	17.3	4.2
8111	Automotive repair & maintenance.....	88	50 661	15 573	3 668	556	17.0	4.1
81111	Automotive mechanical & electrical repair & maintenance.....	57	24 941	7 185	1 664	250	26.4	.8
811111	General automotive repair .....	49	20 952	6 117	1 406	216	29.9	.9
811118	Other automotive mechanical & electrical repair & maintenance.....	2	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair.....	24	22 018	7 183	1 700	195	8.8	5.5
811121	Automotive body, paint, & interior repair & maintenance .....	18	17 150	5 906	1 395	152	11.3	7.1
8111211	Paint or body repair shops .....	18	17 150	5 906	1 395	152	11.3	7.1
811122	Automotive glass replacement shops .....	6	4 868	1 277	305	43	—	—
81119	Other automotive repair & maintenance.....	7	3 702	1 205	304	111	2.8	18.1
811191	Automotive oil change & lubrication shops .....	3	2 092	534	129	41	—	—
811192	Carwashes.....	4	1 610	671	175	70	6.4	41.6
8112	Electronic & precision equipment repair & maintenance .....	13	9 713	2 918	683	72	45.0	14.0
81121	Electronic & precision equipment repair & maintenance .....	13	9 713	2 918	683	72	45.0	14.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	5	D	D	D	c	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	5	D	D	D	c	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	5	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance .....	16	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	8	6 022	971	199	53	11.5	1.5
81142	Appliance repair & maintenance .....	5	D	D	D	b	D	D
81142	Reupholstery & furniture repair .....	3	D	D	D	b	D	D
811420	Reupholstery & furniture repair .....	3	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	5	982	334	69	16	67.4	—
811490	Other personal & household goods repair & maintenance .....	5	982	334	69	16	67.4	—
812	Personal & laundry services .....	78	20 808	8 123	1 748	515	32.4	12.0
8121	Personal care services .....	44	10 792	5 349	1 157	324	19.7	19.8
81211	Hair, nail, & skin care services .....	41	10 200	5 251	1 137	308	20.2	21.0
812112	Beauty shops .....	38	10 035	5 162	1 118	307	19.7	21.3
8122	Death care services .....	7	2 420	712	148	41	37.7	10.1
8123	Drycleaning & laundry services .....	17	3 488	1 078	217	81	78.0	3.5
81232	Drycleaning & laundry services (except coin-operated) .....	14	2 962	934	203	61	75.6	2.7
812320	Drycleaning & laundry services (except coin-operated) .....	14	2 962	934	203	61	75.6	2.7
8123202	Drycleaning plants .....	12	D	D	b	D	D	D
8129	Other personal services .....	10	4 108	984	226	69	24.0	—
81292	Photofinishing .....	8	D	D	D	b	D	D
812922	One-hour photofinishing .....	5	2 355	706	162	57	2.8	—
<b>LOUISA COUNTY, VA</b>								
81	Other services (except public administration).....	31	5 867	1 562	362	97	50.0	1.9
811	Repair & maintenance.....	22	4 293	1 059	239	62	55.1	—
8111	Automotive repair & maintenance.....	14	3 459	852	209	40	49.9	—
81111	Automotive mechanical & electrical repair & maintenance .....	10	D	D	D	b	D	D
811111	General automotive repair .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	9	1 574	503	123	35	35.8	6.9
<b>LUNENBURG COUNTY, VA</b>								
81	Other services (except public administration).....	18	2 288	569	109	57	62.6	11.9
811	Repair & maintenance.....	9	1 490	342	76	25	75.4	—
812	Personal & laundry services .....	9	798	227	33	32	38.7	34.2
<b>MADISON COUNTY, VA</b>								
81	Other services (except public administration).....	9	2 280	493	121	23	33.5	—
811	Repair & maintenance.....	8	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	7	D	D	D	a	D	D
<b>MATHEWS COUNTY, VA</b>								
81	Other services (except public administration).....	11	3 873	1 179	265	60	51.5	13.4
811	Repair & maintenance.....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
8114902	Boat repair .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	4	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MECKLENBURG COUNTY, VA</b>								
81	Other services (except public administration).....	74	12 680	2 718	627	238	67.8	2.4
811	Repair & maintenance.....	39	8 951	1 748	401	117	64.9	2.6
8111	Automotive repair & maintenance .....	30	7 858	1 505	340	97	61.3	1.7
81111	Automotive mechanical & electrical repair & maintenance .....	18	4 106	934	202	60	37.4	2.8
811111	General automotive repair .....	15	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	8	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	6	2 782	420	115	29	89.4	—
8111211	Paint or body repair shops .....	6	2 782	420	115	29	89.4	—
812	Personal & laundry services .....	35	3 729	970	226	121	74.6	2.0
8121	Personal care services .....	10	502	158	34	13	39.0	12.4
81211	Hair, nail, & skin care services .....	10	502	158	34	13	39.0	12.4
8122	Death care services .....	10	2 402	579	141	71	94.2	.6
8123	Drycleaning & laundry services .....	15	825	233	51	37	39.2	—
<b>MIDDLESEX COUNTY, VA</b>								
81	Other services (except public administration).....	14	2 246	534	114	41	76.7	11.4
811	Repair & maintenance.....	10	1 573	393	80	28	66.8	16.3
812	Personal & laundry services .....	4	673	141	34	13	100.0	—
<b>MONTGOMERY COUNTY, VA</b>								
81	Other services (except public administration).....	116	32 499	10 711	2 461	655	24.1	5.4
811	Repair & maintenance.....	65	23 191	6 548	1 535	320	27.4	5.7
8111	Automotive repair & maintenance .....	48	17 221	4 665	1 115	235	28.3	7.1
81111	Automotive mechanical & electrical repair & maintenance .....	36	9 309	2 602	595	119	32.2	9.9
811111	General automotive repair .....	30	6 668	1 814	403	86	29.6	13.8
81112	Automotive body, paint, interior, & glass repair .....	8	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	b	D	D
8111211	Paint or body repair shops .....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	7	674	206	50	14	68.4	15.9
812	Personal & laundry services .....	51	9 308	4 163	926	335	15.9	4.7
8121	Personal care services .....	37	4 637	2 343	548	209	25.9	9.4
81211	Hair, nail, & skin care services .....	34	D	D	D	c	D	D
812112	Beauty shops .....	33	4 259	2 209	518	189	23.4	10.2
8122	Death care services .....	5	3 137	1 232	243	74	3.1	—
81221	Funeral homes & funeral services .....	5	3 137	1 232	243	74	3.1	—
812210	Funeral homes & funeral services .....	5	3 137	1 232	243	74	3.1	—
8122101	Funeral homes .....	5	3 137	1 232	243	74	3.1	—
8123	Drycleaning & laundry services .....	8	D	D	D	b	D	D
81231	Coin-operated laundries & drycleaners .....	5	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	5	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	5	D	D	D	b	D	D
<b>NELSON COUNTY, VA</b>								
81	Other services (except public administration).....	13	2 262	560	117	30	66.4	.5
811	Repair & maintenance.....	7	1 503	421	83	20	56.4	—
8111	Automotive repair & maintenance .....	7	1 503	421	83	20	56.4	—
812	Personal & laundry services .....	6	759	139	34	10	86.4	1.4
<b>NEW KENT COUNTY, VA</b>								
81	Other services (except public administration).....	13	1 384	283	82	22	56.5	43.5
811	Repair & maintenance.....	9	D	D	D	a	D	D
<b>NORTHAMPTON COUNTY, VA</b>								
81	Other services (except public administration).....	16	2 519	617	144	49	80.1	—
811	Repair & maintenance.....	6	1 262	320	84	20	67.2	—
812	Personal & laundry services .....	10	1 257	297	60	29	93.1	—

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NORTHUMBERLAND COUNTY, VA</b>								
81	Other services (except public administration).....	29	6 762	1 768	416	108	43.3	1.6
811	Repair & maintenance.....	23	5 506	1 377	318	82	52.5	1.5
8111	Automotive repair & maintenance.....	11	3 093	545	126	31	59.2	—
81111	Automotive mechanical & electrical repair & maintenance.....	7	2 235	385	90	22	43.5	—
811111	General automotive repair.....	7	2 235	385	90	22	43.5	—
8114	Personal & household goods repair & maintenance.....	6	1 828	658	141	30	30.5	—
81149	Other personal & household goods repair & maintenance.....	4	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance.....	4	D	D	D	b	D	D
812	Personal & laundry services.....	6	1 256	391	98	26	3.0	2.2
<b>NOTTOWAY COUNTY, VA</b>								
81	Other services (except public administration).....	36	5 809	1 461	272	87	36.0	6.0
811	Repair & maintenance.....	21	3 748	880	198	52	27.3	7.9
8111	Automotive repair & maintenance.....	13	2 668	647	153	38	25.1	3.4
81112	Automotive body, paint, interior, & glass repair.....	3	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	3	D	D	D	a	D	D
812	Personal & laundry services.....	15	2 061	581	74	35	51.8	2.5
<b>ORANGE COUNTY, VA</b>								
81	Other services (except public administration).....	38	10 031	2 380	517	147	33.6	.5
811	Repair & maintenance.....	20	6 590	1 574	343	81	29.3	.5
8111	Automotive repair & maintenance.....	15	5 158	1 174	255	61	28.7	.6
81111	Automotive mechanical & electrical repair & maintenance.....	13	D	D	D	b	D	D
811111	General automotive repair.....	13	D	D	D	b	D	D
812	Personal & laundry services.....	18	3 441	806	174	66	41.8	.7
8121	Personal care services.....	10	676	273	54	23	100.0	—
81211	Hair, nail, & skin care services.....	9	D	D	D	b	D	D
8122	Death care services.....	4	2 226	321	72	17	34.3	1.1
<b>PAGE COUNTY, VA</b>								
81	Other services (except public administration).....	36	4 606	1 267	252	78	56.9	8.9
811	Repair & maintenance.....	17	2 897	837	163	40	46.5	5.7
8111	Automotive repair & maintenance.....	12	2 189	615	133	25	43.4	—
812	Personal & laundry services.....	19	1 709	430	89	38	74.4	14.2
8121	Personal care services.....	9	475	177	31	15	54.3	19.8
81211	Hair, nail, & skin care services.....	9	475	177	31	15	54.3	19.8
<b>PATRICK COUNTY, VA</b>								
81	Other services (except public administration).....	16	3 750	886	214	56	56.1	13.2
811	Repair & maintenance.....	7	1 814	132	41	13	100.0	—
8111	Automotive repair & maintenance.....	4	D	D	D	a	D	D
812	Personal & laundry services.....	9	1 936	754	173	43	14.9	25.6
8121	Personal care services.....	3	D	D	D	a	D	D
81211	Hair, nail, & skin care services.....	3	D	D	D	a	D	D
<b>PITTSVIRGINIA COUNTY, VA</b>								
81	Other services (except public administration).....	81	14 228	3 959	938	293	53.4	15.7
811	Repair & maintenance.....	59	10 709	2 678	640	185	58.3	19.2
8111	Automotive repair & maintenance.....	38	7 089	1 877	465	134	47.8	25.7
81111	Automotive mechanical & electrical repair & maintenance.....	29	5 491	1 422	357	103	43.9	28.6
811111	General automotive repair.....	29	5 491	1 422	357	103	43.9	28.6
81112	Automotive body, paint, interior, & glass repair.....	8	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	9	850	191	38	18	48.8	15.8
81149	Other personal & household goods repair & maintenance.....	5	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance.....	5	D	D	D	a	D	D
812	Personal & laundry services.....	22	3 519	1 281	298	108	38.5	4.9
8121	Personal care services.....	8	538	221	52	29	49.3	—
81211	Hair, nail, & skin care services.....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	10	1 140	526	124	53	5.2	15.3
81232	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>POWHATAN COUNTY, VA</b>								
81	Other services (except public administration).....	15	2 859	860	206	42	20.3	4.0
811	Repair & maintenance.....	7	1 814	419	126	23	22.5	—
8111	Automotive repair & maintenance.....	3	D	D	D	a	D	D
812	Personal & laundry services.....	8	1 045	441	80	19	16.4	10.8
8121	Personal care services.....	6	D	D	D	a	D	D
81211	Hair, nail, & skin care services.....	5	D	D	D	a	D	D
<b>PRINCE EDWARD COUNTY, VA</b>								
81	Other services (except public administration).....	42	6 773	1 886	444	142	66.4	14.9
811	Repair & maintenance.....	19	3 716	937	210	54	75.9	14.7
8111	Automotive repair & maintenance.....	12	3 137	821	181	43	71.5	17.4
81111	Automotive mechanical & electrical repair & maintenance.....	7	2 325	598	134	30	63.7	23.4
811111	General automotive repair.....	7	2 325	598	134	30	63.7	23.4
812	Personal & laundry services.....	23	3 057	949	234	88	54.9	15.2
8121	Personal care services.....	10	752	391	95	41	36.4	33.2
81211	Hair, nail, & skin care services.....	10	752	391	95	41	36.4	33.2
8123	Drycleaning & laundry services.....	7	864	299	75	26	26.5	—
<b>PRINCE GEORGE COUNTY, VA</b>								
81	Other services (except public administration).....	24	6 045	2 153	409	103	38.3	21.5
811	Repair & maintenance.....	17	4 071	1 279	279	70	49.3	17.2
8111	Automotive repair & maintenance.....	6	1 394	459	97	23	35.4	24.9
8114	Personal & household goods repair & maintenance.....	9	D	D	D	b	D	D
812	Personal & laundry services.....	7	1 974	874	130	33	15.7	30.2
8121	Personal care services.....	5	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	4	D	D	D	a	D	D
812111	Barber shops.....	1	D	D	D	a	D	D
<b>PRINCE WILLIAM COUNTY, VA</b>								
81	Other services (except public administration).....	341	127 728	44 701	10 422	2 085	18.1	8.5
811	Repair & maintenance.....	212	94 979	30 906	7 336	1 165	18.2	5.5
8111	Automotive repair & maintenance.....	148	73 485	23 505	5 495	904	12.6	4.6
81111	Automotive mechanical & electrical repair & maintenance.....	98	39 793	11 783	2 752	443	11.6	6.1
811111	General automotive repair.....	81	32 491	9 685	2 236	366	13.8	7.2
811112	Automotive exhaust system repair.....	7	3 660	976	206	36	—	—
811113	Automotive transmission repair.....	7	3 153	934	229	29	4.1	—
8112	Automotive body, paint, interior, & glass repair.....	37	28 770	10 140	2 373	301	14.6	2.1
811121	Automotive body, paint, & interior repair & maintenance.....	29	23 566	8 648	2 010	246	15.7	2.5
8111211	Paint or body repair shops.....	29	23 566	8 648	2 010	246	15.7	2.5
811122	Automotive glass replacement shops.....	8	5 204	1 492	363	55	9.6	—
81119	Other automotive repair & maintenance.....	13	4 922	1 582	370	160	8.7	6.2
811191	Automotive oil change & lubrication shops.....	7	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance.....	14	5 468	2 027	521	77	36.9	.8
81121	Electronic & precision equipment repair & maintenance.....	14	5 468	2 027	521	77	36.9	.8
811211	Consumer electronics repair & maintenance.....	6	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	12	8 223	2 449	573	67	34.1	17.2
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	12	8 223	2 449	573	67	34.1	17.2
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	12	8 223	2 449	573	67	34.1	17.2
8114	Personal & household goods repair & maintenance.....	38	7 803	2 925	747	117	41.3	5.0
81141	Home & garden equipment & appliance repair & maintenance.....	9	3 939	1 502	368	60	41.4	8.7
81142	Reupholstery & furniture repair.....	11	D	D	D	b	D	D
811420	Reupholstery & furniture repair.....	11	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance.....	16	1 922	739	210	31	66.9	—
811490	Other personal & household goods repair & maintenance.....	16	1 922	739	210	31	66.9	—
812	Personal & laundry services.....	129	32 749	13 795	3 086	920	17.9	17.4
8121	Personal care services.....	80	17 875	9 069	2 065	662	14.7	22.7
81211	Hair, nail, & skin care services.....	69	14 929	8 281	1 904	609	10.7	27.2
812111	Barber shops.....	3	984	599	143	18	D	—
812112	Beauty shops.....	61	13 626	7 571	1 728	575	8.9	29.2
81219	Other personal care services.....	11	2 946	788	161	53	35.2	—
812199	Other personal care services.....	8	D	D	D	b	D	D
8122	Death care services.....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	35	7 444	2 108	507	154	30.5	4.5
81231	Coin-operated laundries & drycleaners.....	13	2 159	405	89	35	29.6	—
812310	Coin-operated laundries & drycleaners.....	13	2 159	405	89	35	29.6	—
8123102	Coin-operated laundries & drycleaning stores.....	13	2 159	405	89	35	29.6	—
81232	Drycleaning & laundry services (except coin-operated).....	22	5 285	1 703	418	119	30.9	6.4
812320	Drycleaning & laundry services (except coin-operated).....	22	5 285	1 703	418	119	30.9	6.4
8123202	Drycleaning plants.....	17	D	D	D	b	D	D
8123204	All other laundry & garment services.....	1	D	D	D	b	D	D
8129	Other personal services.....	10	D	D	D	b	D	D
81292	Photofinishing.....	4	4 025	1 430	319	69	10.1	18.2

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PULASKI COUNTY, VA</b>								
81	Other services (except public administration).....	45	11 159	3 307	802	221	33.1	4.3
811	Repair & maintenance.....	22	2 644	638	152	45	76.7	2.5
8111	Automotive repair & maintenance.....	18	2 421	571	134	39	77.9	2.7
81111	Automotive mechanical & electrical repair & maintenance.....	12	1 829	407	102	27	73.4	3.6
81111	General automotive repair.....	11	D	D	D	b	D	D
812	Personal & laundry services.....	23	8 515	2 669	650	176	19.6	4.9
8121	Personal care services.....	15	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	15	D	D	D	b	D	D
81212	Beauty shops.....	14	D	D	D	b	D	D
8122	Death care services.....	4	2 218	482	113	33	—	18.7
8123	Drycleaning & laundry services.....	3	D	D	D	b	D	D
81233	Linen & uniform supply.....	2	D	D	D	b	D	D
<b>RAPPAHANNOCK COUNTY, VA</b>								
81	Other services (except public administration).....	9	2 387	526	123	25	6.0	4.8
811	Repair & maintenance.....	4	D	D	D	a	D	D
812	Personal & laundry services.....	5	D	D	D	a	D	D
<b>RICHMOND COUNTY, VA</b>								
81	Other services (except public administration).....	9	2 395	807	182	27	26.6	—
811	Repair & maintenance.....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	2	D	D	D	a	D	D
81141	Home & garden equipment & appliance repair & maintenance.....	2	D	D	D	a	D	D
81141	Home & garden equipment repair & maintenance.....	1	D	D	D	a	D	D
<b>ROANOKE COUNTY, VA</b>								
81	Other services (except public administration).....	90	28 913	10 821	2 598	573	19.5	16.9
811	Repair & maintenance.....	55	19 471	5 703	1 288	233	23.7	23.0
8111	Automotive repair & maintenance.....	33	13 038	3 793	811	168	19.1	10.1
81111	Automotive mechanical & electrical repair & maintenance.....	18	8 743	2 463	524	105	17.1	1.8
81111	General automotive repair.....	14	7 432	1 984	414	77	8.8	2.1
8112	Automotive body, paint, interior, & glass repair.....	8	D	D	D	b	D	D
81121	Automotive body, paint, & interior repair & maintenance.....	7	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	8	4 771	1 297	343	40	24.9	66.1
81121	Electronic & precision equipment repair & maintenance.....	8	4 771	1 297	343	40	24.9	66.1
812	Personal & laundry services.....	35	9 442	5 118	1 310	340	10.7	4.4
8121	Personal care services.....	24	D	D	D	c	D	D
81211	Hair, nail, & skin care services.....	23	D	D	D	c	D	D
81212	Beauty shops.....	21	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	7	5 030	3 471	948	205	3.6	1.0
81232	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
8123202	Drycleaning plants.....	3	D	D	D	b	D	D
81233	Linen & uniform supply.....	1	D	D	D	c	D	D
<b>ROCKBRIDGE COUNTY, VA</b>								
81	Other services (except public administration).....	16	3 928	965	230	54	45.2	5.5
811	Repair & maintenance.....	11	3 399	824	194	40	40.3	6.4
8111	Automotive repair & maintenance.....	10	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	8	D	D	D	a	D	D
81111	General automotive repair.....	8	D	D	D	a	D	D
8112	Automotive body, paint, interior, & glass repair.....	1	D	D	D	a	D	D
81121	Automotive body, paint, & interior repair & maintenance.....	1	D	D	D	a	D	D
812	Personal & laundry services.....	5	529	141	36	14	76.9	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROCKINGHAM COUNTY, VA</b>								
81	Other services (except public administration).....	95	33 122	9 551	1 934	483	28.4	4.7
811	Repair & maintenance.....	71	29 856	8 681	1 744	404	27.4	4.9
8111	Automotive repair & maintenance.....	52	13 701	3 304	784	191	41.9	8.7
81111	Automotive mechanical & electrical repair & maintenance.....	31	7 268	1 621	404	108	56.4	11.0
811111	General automotive repair.....	25	5 398	1 155	301	82	64.7	11.7
81112	Automotive body, paint, interior, & glass repair.....	18	6 295	1 663	378	82	23.8	6.3
811121	Automotive body, paint, & interior repair & maintenance.....	17	D	D	D	b	D	D
8111211	Paint or body repair shops.....	14	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	11	15 092	5 086	893	196	11.3	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	11	15 092	5 086	893	196	11.3	—
81130	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	15 092	5 086	893	196	11.3	—
8114	Personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	24	3 266	870	190	79	37.0	2.3
8121	Personal care services .....	11	793	306	70	37	60.0	.4
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
<b>RUSSELL COUNTY, VA</b>								
81	Other services (except public administration).....	32	6 686	2 333	613	136	24.7	37.6
811	Repair & maintenance.....	19	3 338	1 128	298	64	24.2	53.1
8111	Automotive repair & maintenance.....	14	1 914	574	147	46	38.3	43.0
812	Personal & laundry services .....	13	3 348	1 205	315	72	25.1	22.1
8121	Personal care services .....	4	D	D	D	a	D	D
81211	Hair, nail, & skin care services .....	3	D	D	D	a	D	D
8122	Death care services .....	7	D	D	D	b	D	D
<b>SCOTT COUNTY, VA</b>								
81	Other services (except public administration).....	20	3 430	1 228	306	88	67.8	—
811	Repair & maintenance.....	8	1 164	289	80	20	100.0	—
8111	Automotive repair & maintenance .....	8	1 164	289	80	20	100.0	—
812	Personal & laundry services .....	12	2 266	939	226	68	51.2	—
<b>SHENANDOAH COUNTY, VA</b>								
81	Other services (except public administration).....	62	11 528	3 381	766	209	29.3	6.0
811	Repair & maintenance.....	37	7 347	1 945	449	107	37.3	8.0
8111	Automotive repair & maintenance .....	29	6 614	1 691	388	90	34.8	8.9
81111	Automotive mechanical & electrical repair & maintenance .....	19	4 743	1 291	301	61	30.9	4.3
811111	General automotive repair .....	18	D	D	D	b	D	D
812	Personal & laundry services .....	25	4 181	1 436	317	102	15.4	2.4
8121	Personal care services .....	13	887	439	92	41	39.5	3.5
81211	Hair, nail, & skin care services .....	13	887	439	92	41	39.5	3.5
812112	Beauty shops .....	12	D	D	D	b	D	D
8122	Death care services .....	8	2 785	856	193	44	3.4	2.4
<b>SMYTH COUNTY, VA</b>								
81	Other services (except public administration).....	45	12 628	2 796	695	185	18.4	3.6
811	Repair & maintenance .....	23	8 310	1 563	417	85	20.0	1.7
8111	Automotive repair & maintenance .....	16	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	5 179	564	168	32	9.8	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	5 179	564	168	32	9.8	—
81130	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	5 179	564	168	32	9.8	—
812	Personal & laundry services .....	22	4 318	1 233	278	100	15.3	7.2
8121	Personal care services .....	11	537	200	48	32	62.4	—
81211	Hair, nail, & skin care services .....	11	537	200	48	32	62.4	—
8122	Death care services .....	6	3 386	892	196	50	7.5	—
81221	Funeral homes & funeral services .....	5	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	5	D	D	D	b	D	D
<b>SOUTHAMPTON COUNTY, VA</b>								
81	Other services (except public administration).....	22	7 903	2 201	481	83	42.1	43.3
811	Repair & maintenance .....	15	7 532	2 161	468	75	42.7	45.4
8111	Automotive repair & maintenance .....	8	1 751	495	104	25	77.8	11.9
8114	Personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	1	D	D	D	a	D	D
811411	Home & garden equipment repair & maintenance .....	1	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SPOTSYLVANIA COUNTY, VA</b>								
81	Other services (except public administration).....	108	32 467	10 070	2 315	526	22.4	8.5
811	Repair & maintenance.....	71	26 434	7 346	1 649	316	24.5	7.1
8111	Automotive repair & maintenance.....	54	21 072	6 010	1 353	258	19.9	8.3
81111	Automotive mechanical & electrical repair & maintenance.....	31	10 375	2 825	610	118	26.7	6.6
811111	General automotive repair .....	28	9 297	2 457	554	107	29.8	7.3
81112	Automotive body, paint, interior, & glass repair.....	15	8 752	2 729	627	98	8.2	1.0
811121	Automotive body, paint, & interior repair & maintenance .....	12	D	D	D	b	D	D
8111211	Paint or body repair shops .....	11	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	8	1 945	456	116	42	35.7	49.9
811192	Carwashes.....	6	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	10	1 525	260	58	19	94.8	—
81149	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	37	6 033	2 724	666	210	13.2	14.5
8121	Personal care services .....	25	4 329	2 025	488	164	17.2	19.1
81211	Hair, nail, & skin care services.....	21	4 069	1 978	468	149	16.2	18.9
812112	Beauty shops .....	19	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	8	D	D	D	b	D	D
<b>STAFFORD COUNTY, VA</b>								
81	Other services (except public administration).....	120	35 145	10 311	2 418	581	26.5	8.0
811	Repair & maintenance.....	85	28 652	8 169	1 901	368	24.7	7.3
8111	Automotive repair & maintenance.....	58	23 435	6 847	1 576	292	20.5	7.5
81111	Automotive mechanical & electrical repair & maintenance .....	42	17 531	5 014	1 142	193	18.2	4.9
811111	General automotive repair .....	38	16 982	4 831	1 105	189	18.2	4.4
81112	Automotive body, paint, interior, & glass repair.....	13	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	13	D	D	D	b	D	D
8111211	Paint or body repair shops .....	12	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	3	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	13	3 273	676	167	44	29.0	6.1
81141	Home & garden equipment & appliance repair & maintenance .....	7	2 491	435	115	26	30.9	—
812	Personal & laundry services .....	35	6 493	2 142	517	213	34.2	11.3
8121	Personal care services .....	23	3 551	1 458	336	149	43.0	20.6
81211	Hair, nail, & skin care services .....	19	D	D	D	c	D	D
812112	Beauty shops .....	17	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	10	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	7	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	7	D	D	D	b	D	D
<b>SURRY COUNTY, VA</b>								
81	Other services (except public administration).....	2	D	D	D	a	D	D
<b>SUSSEX COUNTY, VA</b>								
81	Other services (except public administration).....	16	4 664	906	213	57	27.8	45.2
811	Repair & maintenance.....	7	1 821	479	101	29	57.2	24.3
8111	Automotive repair & maintenance .....	6	D	D	D	b	D	D
812	Personal & laundry services .....	9	2 843	427	112	28	9.0	58.7
8122	Death care services .....	3	2 651	374	98	22	D	62.6
81221	Funeral homes & funeral services .....	3	2 651	374	98	22	D	62.6
812210	Funeral homes & funeral services .....	3	2 651	374	98	22	D	62.6

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>TAZEWELL COUNTY, VA</b>								
81	Other services (except public administration).....	93	44 096	13 237	3 142	709	27.1	4.5
811	Repair & maintenance.....	58	23 088	6 393	1 533	308	40.7	7.5
8111	Automotive repair & maintenance.....	32	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	24	4 048	935	207	63	83.4	5.2
811111	General automotive repair.....	18	3 163	762	172	54	78.8	6.6
81112	Automotive body, paint, interior, & glass repair.....	5	1 642	358	111	27	2.6	21.0
811121	Automotive body, paint, & interior repair & maintenance.....	5	1 642	358	111	27	2.6	21.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	19	14 855	4 599	1 095	178	34.9	7.8
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	19	14 855	4 599	1 095	178	34.9	7.8
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	19	14 855	4 599	1 095	178	34.9	7.8
8114	Personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services .....	35	21 008	6 844	1 609	401	12.2	1.2
8121	Personal care services .....	14	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	14	D	D	D	b	D	D
8122	Death care services .....	11	5 513	1 470	308	92	26.4	—
81221	Funeral homes & funeral services .....	7	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	7	D	D	D	b	D	D
8122101	Funeral homes .....	7	D	D	D	b	D	D
81222	Cemeteries & crematories .....	4	D	D	D	b	D	D
812220	Cemeteries & crematories .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	9	D	D	D	e	D	D
81232	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	c	D	D
<b>WARREN COUNTY, VA</b>								
81	Other services (except public administration).....	52	23 770	7 283	1 734	404	26.3	3.9
811	Repair & maintenance.....	33	8 213	2 397	571	107	57.7	9.2
8111	Automotive repair & maintenance.....	23	5 076	1 562	368	67	39.2	14.9
81111	Automotive mechanical & electrical repair & maintenance.....	11	2 048	421	78	20	70.2	—
811111	General automotive repair.....	11	2 048	421	78	20	70.2	—
81112	Automotive body, paint, interior, & glass repair.....	8	2 555	1 027	261	37	11.7	29.6
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	b	D	D
812	Personal & laundry services .....	19	15 557	4 886	1 163	297	9.7	1.1
8121	Personal care services .....	8	1 077	563	117	52	31.4	16.4
81211	Hair, nail, & skin care services .....	8	1 077	563	117	52	31.4	16.4
812112	Beauty shops .....	8	1 077	563	117	52	31.4	16.4
8123	Drycleaning & laundry services .....	7	11 893	3 612	869	212	—	—
81232	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	c	D	D
8123201	Laundries, family & commercial .....	1	D	D	D	c	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
812331	Linen supply .....	1	D	D	D	b	D	D
<b>WASHINGTON COUNTY, VA</b>								
81	Other services (except public administration).....	75	15 243	4 673	1 125	304	43.6	3.2
811	Repair & maintenance.....	38	8 635	2 159	529	128	48.6	5.1
8111	Automotive repair & maintenance.....	31	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	19	D	D	D	b	D	D
811111	General automotive repair .....	14	4 193	1 017	285	59	31.4	8.4
8114	Personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	4	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	4	D	D	D	b	D	D
812	Personal & laundry services .....	37	6 608	2 514	596	176	37.1	.8
8121	Personal care services .....	21	1 927	791	195	80	45.3	1.4
81211	Hair, nail, & skin care services .....	18	D	D	D	b	D	D
812112	Beauty shops .....	18	D	D	D	b	D	D
8122	Death care services .....	7	2 934	1 057	248	44	30.2	.8
8123	Drycleaning & laundry services .....	6	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
<b>WESTMORELAND COUNTY, VA</b>								
81	Other services (except public administration).....	19	3 552	758	155	62	27.7	26.2
811	Repair & maintenance.....	13	1 921	368	83	35	45.8	48.4
8111	Automotive repair & maintenance .....	10	1 655	298	67	28	37.1	56.1
812	Personal & laundry services .....	6	1 631	390	72	27	6.4	—

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WISE COUNTY, VA</b>								
81	<b>Other services (except public administration).....</b>	72	<b>15 178</b>	<b>3 593</b>	<b>828</b>	<b>212</b>	<b>47.2</b>	<b>2.1</b>
811	Repair & maintenance.....	43	11 076	2 507	564	131	41.6	.3
8111	Automotive repair & maintenance.....	30	6 421	1 402	324	79	55.0	.5
81111	Automotive mechanical & electrical repair & maintenance.....	20	4 309	814	D	50	68.5	.7
811111	General automotive repair.....	15	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	6	1 494	428	108	20	24.4	—
811121	Automotive body, paint, & interior repair & maintenance.....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	4	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance.....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance.....	2	D	D	D	a	D	D
8114903	Welding repair.....	2	D	D	D	a	D	D
812	Personal & laundry services.....	29	4 102	1 086	264	81	62.3	6.9
8121	Personal care services.....	13	760	258	60	26	74.3	25.7
81211	Hair, nail, & skin care services.....	12	D	D	D	b	D	D
8122	Death care services.....	10	3 127	738	180	39	61.6	2.3
81221	Funeral homes & funeral services.....	8	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	8	D	D	D	b	D	D
8122101	Funeral homes.....	8	D	D	D	b	D	D
<b>WYTHE COUNTY, VA</b>								
81	<b>Other services (except public administration).....</b>	46	<b>7 983</b>	<b>1 875</b>	<b>437</b>	<b>147</b>	<b>48.5</b>	<b>4.1</b>
811	Repair & maintenance.....	31	5 521	1 323	329	92	54.5	4.1
8111	Automotive repair & maintenance.....	26	5 171	1 232	295	81	53.5	2.3
81111	Automotive mechanical & electrical repair & maintenance.....	17	D	D	D	b	D	—
811111	General automotive repair.....	13	2 022	485	113	30	70.8	—
812	Personal & laundry services.....	15	2 462	552	108	55	35.1	4.3
8121	Personal care services.....	8	D	D	D	a	D	D
<b>YORK COUNTY, VA</b>								
81	<b>Other services (except public administration).....</b>	98	<b>31 856</b>	<b>9 593</b>	<b>1 961</b>	<b>519</b>	<b>26.2</b>	<b>4.7</b>
811	Repair & maintenance.....	58	25 902	7 227	1 436	305	23.7	1.8
8111	Automotive repair & maintenance.....	41	20 692	6 232	1 192	254	25.5	.9
81111	Automotive mechanical & electrical repair & maintenance.....	28	10 453	2 732	608	110	24.4	1.9
811111	General automotive repair.....	22	8 011	2 035	443	77	19.0	2.4
811118	Other automotive mechanical & electrical repair & maintenance.....	4	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	13	10 239	3 500	584	144	26.7	—
811121	Automotive body, paint, & interior repair & maintenance.....	11	D	D	D	c	D	D
8111211	Paint or body repair shops.....	11	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance.....	12	D	D	D	a	D	D
812	Personal & laundry services.....	40	5 954	2 366	525	214	37.2	17.2
8121	Personal care services.....	29	3 645	1 556	355	157	33.5	13.7
81211	Hair, nail, & skin care services.....	25	3 322	1 493	341	135	29.9	15.0
812112	Beauty shops.....	22	3 152	1 437	331	123	29.7	12.2
8123	Drycleaning & laundry services.....	8	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	5	1 064	457	105	38	9.2	25.7
812320	Drycleaning & laundry services (except coin-operated).....	5	1 064	457	105	38	9.2	25.7
<b>ALEXANDRIA, VA (IC)</b>								
81	<b>Other services (except public administration).....</b>	267	<b>122 425</b>	<b>42 925</b>	<b>10 249</b>	<b>1 919</b>	<b>19.1</b>	<b>13.4</b>
811	Repair & maintenance.....	94	66 494	22 344	5 512	771	20.2	10.6
8111	Automotive repair & maintenance.....	64	46 341	15 429	3 842	568	12.6	7.3
81111	Automotive mechanical & electrical repair & maintenance.....	40	25 659	8 529	2 169	324	16.7	7.7
811111	General automotive repair.....	34	18 390	6 231	1 418	201	23.3	9.6
811118	Other automotive mechanical & electrical repair & maintenance.....	3	D	D	D	c	D	D
8111182	Brake, front end, & wheel alignment.....	2	D	D	D	c	D	D
81112	Automotive body, paint, interior, & glass repair.....	16	15 671	5 411	1 322	147	9.8	.8
811121	Automotive body, paint, & interior repair & maintenance.....	11	12 904	4 742	1 165	124	7.2	1.0
8111211	Paint or body repair shops.....	11	12 904	4 742	1 165	124	7.2	1.0
81119	Other automotive repair & maintenance.....	8	5 011	1 489	351	97	—	25.8
811191	Automotive oil change & lubrication shops.....	4	3 719	1 089	260	62	—	—
8112	Electronic & precision equipment repair & maintenance.....	13	15 855	5 415	1 356	144	32.4	14.6
81121	Electronic & precision equipment repair & maintenance.....	13	15 855	5 415	1 356	144	32.4	14.6
811212	Computer & office machine repair & maintenance.....	9	13 739	4 571	1 081	126	35.4	3.4
8114	Personal & household goods repair & maintenance.....	14	2 905	1 002	217	42	63.8	21.3
81142	Reupholstery & furniture repair.....	8	1 769	662	151	25	75.6	3.2
811420	Reupholstery & furniture repair.....	8	1 769	662	151	25	75.6	3.2

See footnotes at end of table.

#### OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES

VIRGINIA 43

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—						
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>ALEXANDRIA, VA (IC)—Con.</b>														
<b>81 Other services (except public administration)—Con.</b>														
812	Personal & laundry services .....	173	55 931	20 581	4 737	1 148	17.8	16.7						
8121	Personal care services .....	81	18 629	9 061	2 085	494	19.2	12.2						
81211	Hair, nail, & skin care services .....	73	15 949	8 182	1 865	450	21.8	14.2						
81212	Beauty shops .....	65	14 758	7 618	1 738	406	21.4	15.1						
81213	Nail salons .....	7	D	D	D	b	D	D						
81219	Other personal care services .....	8	2 680	879	220	44	3.9	—						
812199	Other personal care services .....	7	D	D	D	b	D	D						
8122	Death care services .....	7	7 494	2 054	458	76	16.7	—						
81221	Funeral homes & funeral services .....	5	D	D	D	b	D	D						
812210	Funeral homes & funeral services .....	5	D	D	D	b	D	D						
8122101	Funeral homes .....	5	D	D	D	b	D	D						
8123	Drycleaning & laundry services .....	43	17 904	7 165	1 675	398	26.4	3.3						
81231	Coin-operated laundries & drycleaners .....	6	D	D	D	a	D	D						
812310	Coin-operated laundries & drycleaners .....	6	D	D	D	a	D	D						
81232	Drycleaning & laundry services (except coin-operated) .....	33	8 425	3 333	778	236	39.5	7.1						
812320	Drycleaning & laundry services (except coin-operated) .....	33	8 425	3 333	778	236	39.5	7.1						
8123202	Drycleaning plants .....	26	D	D	D	c	D	D						
8123203	Garment pressing & agents for laundries .....	5	1 156	352	90	27	79.3	2.6						
81233	Linen & uniform supply .....	4	D	D	D	c	D	D						
812331	Linen supply .....	2	D	D	D	c	D	D						
8129	Other personal services .....	42	11 904	2 301	519	180	3.3	54.3						
81292	Photofinishing .....	6	D	D	D	b	D	D						
812922	One-hour photofinishing .....	5	D	D	D	b	D	D						
81293	Parking lots & garages .....	35	9 311	1 729	388	150	—	61.3						
812930	Parking lots & garages .....	35	9 311	1 729	388	150	—	61.3						
<b>BEDFORD, VA (IC)</b>														
<b>81 Other services (except public administration).....</b>														
811	Repair & maintenance .....	23	3 736	987	243	59	59.0	15.6						
8111	Automotive repair & maintenance .....	19	3 322	842	200	46	56.2	15.3						
81111	Automotive mechanical & electrical repair & maintenance .....	11	2 313	607	141	32	47.1	20.6						
811111	General automotive repair .....	11	2 313	607	141	32	47.1	20.6						
812	Personal & laundry services .....	21	11 044	3 405	690	160	5.0	.2						
8121	Personal care services .....	14	D	D	D	b	D	D						
81211	Hair, nail, & skin care services .....	14	D	D	D	b	D	D						
812112	Beauty shops .....	12	D	D	D	b	D	D						
8123	Drycleaning & laundry services .....	4	D	D	D	b	D	D						
81233	Linen & uniform supply .....	1	D	D	D	b	D	D						
<b>BRISTOL, VA (IC)</b>														
<b>81 Other services (except public administration).....</b>														
811	Repair & maintenance .....	20	8 061	1 910	436	96	30.5	—						
8111	Automotive repair & maintenance .....	15	D	D	D	b	D	D						
81111	Automotive mechanical & electrical repair & maintenance .....	11	D	D	D	b	D	D						
811111	General automotive repair .....	9	D	D	D	b	D	D						
812	Personal & laundry services .....	24	3 984	1 331	335	99	26.4	5.0						
8121	Personal care services .....	15	1 512	499	131	47	64.2	3.8						
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D						
81219	Other personal care services .....	5	D	D	D	b	D	D						
<b>BUENA VISTA, VA (IC)</b>														
<b>81 Other services (except public administration).....</b>														
812	Personal & laundry services .....	6	621	178	44	12	9.7	3.2						

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHARLOTTESVILLE, VA (IC)</b>								
81	Other services (except public administration).....	133	41 607	14 505	3 582	827	30.9	7.5
811	Repair & maintenance.....	65	23 958	7 189	1 699	315	26.2	3.3
8111	Automotive repair & maintenance.....	38	18 377	5 649	1 330	249	18.7	4.4
81111	Automotive mechanical & electrical repair & maintenance.....	32	13 550	4 268	1 007	180	22.5	1.0
811111	General automotive repair.....	25	D	D	D	c	D	D
811118	Other automotive mechanical & electrical repair & maintenance.....	5	2 283	731	182	36	7.1	—
81112	Automotive body, paint, interior, & glass repair.....	5	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	4	D	D	D	b	D	D
8111211	Paint or body repair shops.....	4	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	8	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance.....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	16	D	D	D	b	D	D
812	Personal & laundry services.....	68	17 649	7 316	1 883	512	37.2	13.2
8121	Personal care services.....	41	7 713	3 919	1 048	267	44.6	18.1
81211	Hair, nail, & skin care services.....	35	D	D	D	c	D	D
812112	Beauty shops.....	33	D	D	D	c	D	D
81219	Other personal care services.....	6	D	D	D	b	D	D
812199	Other personal care services.....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	14	4 279	1 825	430	116	2.1	10.3
81231	Coin-operated laundries & drycleaners.....	7	1 612	322	75	30	5.5	25.2
812310	Coin-operated laundries & drycleaners.....	7	1 612	322	75	30	5.5	25.2
8123102	Coin-operated laundries & drycleaning stores.....	7	1 612	322	75	30	5.5	25.2
81232	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
8123202	Drycleaning plants.....	6	D	D	D	b	D	D
8129	Other personal services.....	9	D	D	D	b	D	D
81292	Photofinishing.....	5	D	D	D	b	D	D
812922	One-hour photofinishing.....	3	D	D	D	b	D	D
<b>CHESAPEAKE, VA (IC)</b>								
81	Other services (except public administration).....	305	241 388	53 044	12 848	2 846	9.3	3.6
811	Repair & maintenance.....	178	157 007	38 468	9 543	1 747	10.2	4.0
8111	Automotive repair & maintenance.....	111	41 758	12 922	2 936	633	21.7	12.0
81111	Automotive mechanical & electrical repair & maintenance.....	75	27 522	8 744	2 044	391	13.7	5.7
811111	General automotive repair.....	60	22 794	7 321	1 729	334	13.8	6.9
811112	Automotive exhaust system repair.....	5	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance.....	9	2 562	726	152	28	17.6	—
81112	Automotive body, paint, interior, & glass repair.....	22	9 994	3 056	639	127	51.2	3.0
811121	Automotive body, paint, & interior repair & maintenance.....	15	8 551	2 648	564	111	47.4	.4
8111211	Paint or body repair shops.....	15	8 551	2 648	564	111	47.4	.4
81119	Other automotive repair & maintenance.....	14	4 242	1 122	253	115	4.4	74.4
8112	Electronic & precision equipment repair & maintenance.....	17	15 831	5 790	1 300	166	14.6	6.4
81121	Electronic & precision equipment repair & maintenance.....	17	15 831	5 790	1 300	166	14.6	6.4
811212	Computer & office machine repair & maintenance.....	7	11 201	3 923	977	118	14.1	2.6
811219	Other electronic & precision equipment repair & maintenance.....	6	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	28	56 319	14 535	4 033	568	6.7	.1
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	28	56 319	14 535	4 033	568	6.7	.1
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	56 319	14 535	4 033	568	6.7	.1
8114	Personal & household goods repair & maintenance.....	22	43 099	5 221	1 274	380	2.0	.3
81141	Home & garden equipment & appliance repair & maintenance.....	6	D	D	D	e	D	D
811412	Appliance repair & maintenance.....	3	D	D	D	c	D	D
81149	Other personal & household goods repair & maintenance.....	11	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance .....	11	D	D	D	c	D	D
8114909	All other repair & related services.....	4	D	D	D	b	D	D
812	Personal & laundry services.....	127	84 381	14 576	3 305	1 099	7.7	3.0
8121	Personal care services.....	77	D	D	D	e	D	D
81211	Hair, nail, & skin care services.....	62	7 976	3 595	824	337	22.8	22.6
812112	Beauty shops.....	54	7 696	3 507	803	322	21.8	23.3
81219	Other personal care services .....	15	D	D	D	b	D	D
812199	Other personal care services .....	10	D	D	D	b	D	D
8122	Death care services.....	13	D	D	D	c	D	D
81221	Funeral homes & funeral services.....	9	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	9	D	D	D	b	D	D
8122101	Funeral homes .....	8	D	D	D	b	D	D
81222	Cemeteries & crematories .....	4	D	D	D	b	D	D
812220	Cemeteries & crematories .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	32	D	D	D	c	D	D
81231	Coin-operated laundries & drycleaners .....	14	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	14	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores.....	14	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	17	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	17	D	D	D	c	D	D
8123202	Drycleaning plants .....	10	D	D	D	c	D	D
8123203	Garment pressing & agents for laundries .....	7	D	D	D	b	D	D
8129	Other personal services .....	5	D	D	D	e	D	D
81292	Photofinishing .....	4	D	D	D	e	D	D
812921	Photofinishing laboratories (except one-hour) .....	2	D	D	D	e	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>CLIFTON FORGE, VA (IC)</b>							
81	Other services (except public administration).....	14	2 263	698	179	49	40.4	—
811	Repair & maintenance.....	7	1 258	208	51	21	43.4	—
8111	Automotive repair & maintenance.....	6	D	D	D	b	D	D
812	Personal & laundry services.....	7	1 005	490	128	28	36.6	—
	<b>COLONIAL HEIGHTS, VA (IC)</b>							
81	Other services (except public administration).....	50	19 286	6 748	1 536	390	14.4	8.1
811	Repair & maintenance.....	22	6 035	1 781	401	82	23.9	11.6
8111	Automotive repair & maintenance.....	17	5 245	1 541	351	70	18.6	7.2
81111	Automotive mechanical & electrical repair & maintenance.....	13	3 648	1 140	263	46	23.1	D
811111	General automotive repair.....	10	D	D	D	b	D	D
812	Personal & laundry services.....	28	13 251	4 967	1 135	308	10.1	6.5
8121	Personal care services.....	22	4 926	1 987	459	154	22.4	17.6
81211	Hair, nail, & skin care services.....	17	D	D	D	c	D	D
812112	Beauty shops.....	17	D	D	D	c	D	D
81219	Other personal care services.....	5	D	D	D	b	D	D
812199	Other personal care services.....	2	D	D	D	a	D	D
81223	Drycleaning & laundry services.....	5	D	D	D	c	D	D
812232	Drycleaning & laundry services (except coin-operated).....	4	D	D	D	b	D	D
812230	Drycleaning & laundry services (except coin-operated).....	4	D	D	D	b	D	D
81233	Linen & uniform supply.....	1	D	D	D	b	D	D
	<b>COVINGTON, VA (IC)</b>							
81	Other services (except public administration).....	15	5 567	1 144	260	59	38.5	1.1
811	Repair & maintenance.....	6	2 482	422	100	27	81.4	—
8111	Automotive repair & maintenance.....	6	2 482	422	100	27	81.4	—
81111	Automotive mechanical & electrical repair & maintenance.....	4	D	D	D	b	D	D
811111	General automotive repair.....	4	D	D	D	b	D	D
812	Personal & laundry services.....	9	3 085	722	160	32	4.0	2.0
8122	Death care services.....	4	2 733	588	134	23	—	.3
	<b>DANVILLE, VA (IC)</b>							
81	Other services (except public administration).....	123	36 026	10 180	2 492	735	32.7	4.5
811	Repair & maintenance.....	70	19 080	5 030	1 230	317	51.1	6.4
8111	Automotive repair & maintenance.....	48	11 268	2 868	699	196	51.6	10.9
81111	Automotive mechanical & electrical repair & maintenance.....	30	6 983	1 832	427	98	57.0	11.6
811111	General automotive repair.....	20	4 727	1 211	279	61	62.9	6.9
81112	Automotive body, paint, interior, & glass repair.....	8	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	10	D	D	D	b	D	D
811192	Carwashes.....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	16	5 766	1 614	414	102	35.4	—
81149	Other personal & household goods repair & maintenance.....	8	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance.....	8	D	D	D	b	D	D
8114903	Welding repair.....	5	D	D	D	b	D	D
812	Personal & laundry services.....	53	16 946	5 150	1 262	418	12.0	2.2
8121	Personal care services.....	19	1 941	729	183	125	32.0	2.6
81211	Hair, nail, & skin care services.....	16	D	D	D	b	D	D
812112	Beauty shops.....	16	D	D	D	b	D	D
8122	Death care services.....	9	6 791	2 037	485	104	10.4	3.0
81221	Funeral homes & funeral services.....	7	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	7	D	D	D	b	D	D
8122101	Funeral homes.....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	25	8 214	2 384	594	189	8.7	1.5
81231	Coin-operated laundries & drycleaners.....	14	D	D	D	a	D	D
812310	Coin-operated laundries & drycleaners.....	14	D	D	D	a	D	D
8123102	Coin-operated laundries & drycleaning stores.....	14	D	D	D	a	D	D
81232	Drycleaning & laundry services (except coin-operated).....	10	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	10	D	D	D	b	D	D
8123202	Drycleaning plants.....	10	D	D	D	b	D	D
81233	Linen & uniform supply.....	1	D	D	D	c	D	D
812331	Linen supply.....	1	D	D	D	c	D	D
	<b>EMPIORIA, VA (IC)</b>							
81	Other services (except public administration).....	21	2 585	713	172	59	58.3	13.9
811	Repair & maintenance.....	5	954	257	59	16	65.9	—
812	Personal & laundry services.....	16	1 631	456	113	43	53.9	22.0

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FAIRFAX, VA (IC)</b>								
81	Other services (except public administration).....	126	49 538	16 596	4 060	686	20.7	12.6
811	Repair & maintenance.....	68	35 860	12 261	3 057	407	19.8	11.3
8111	Automotive repair & maintenance.....	51	30 659	10 944	2 734	357	19.5	5.0
81111	Automotive mechanical & electrical repair & maintenance .....	34	16 219	5 725	1 343	182	12.8	9.5
811111	General automotive repair .....	28	13 100	4 774	1 124	146	13.1	10.1
81112	Automotive body, paint, interior, & glass repair .....	11	11 094	3 678	846	99	29.8	—
811121	Automotive body, paint, & interior repair & maintenance .....	9	D	D	D	b	D	D
8111211	Paint or body repair shops .....	8	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	6	3 346	1 541	545	76	17.8	.2
811191	Automotive oil change & lubrication shops .....	4	D	D	D	D	D	D
8112	Electronic & precision equipment repair & maintenance .....	7	2 532	775	197	28	15.6	61.4
81121	Electronic & precision equipment repair & maintenance .....	7	2 532	775	197	28	15.6	61.4
8114	Personal & household goods repair & maintenance .....	6	1 132	317	64	15	59.1	—
812	Personal & laundry services .....	58	13 678	4 335	1 003	279	23.1	16.1
8121	Personal care services .....	39	6 015	3 043	699	208	25.6	27.3
81211	Hair, nail, & skin care services .....	35	5 710	2 963	688	200	24.4	28.7
812112	Beauty shops .....	30	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	13	2 806	497	112	37	57.9	18.4
81232	Drycleaning & laundry services (except coin-operated).....	13	2 806	497	112	37	57.9	18.4
812320	Drycleaning & laundry services (except coin-operated).....	13	2 806	497	112	37	57.9	18.4
8123202	Drycleaning plants .....	10	D	D	D	b	D	D
8129	Other personal services .....	5	D	D	D	a	D	D
81293	Parking lots & garages .....	4	D	D	D	a	D	D
812930	Parking lots & garages .....	4	D	D	D	a	D	D
<b>FALLS CHURCH, VA (IC)</b>								
81	Other services (except public administration).....	64	25 026	8 342	1 881	323	23.5	10.9
811	Repair & maintenance.....	25	14 785	4 603	1 040	139	17.1	9.5
8111	Automotive repair & maintenance .....	16	10 480	3 265	720	90	11.8	2.1
81111	Automotive mechanical & electrical repair & maintenance .....	12	4 332	1 446	340	45	17.5	5.1
811111	General automotive repair .....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	b	D	D
8111211	Paint or body repair shops .....	2	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	5	3 203	1 105	262	38	31.6	37.2
81121	Electronic & precision equipment repair & maintenance .....	5	3 203	1 105	262	38	31.6	37.2
8114	Personal & household goods repair & maintenance .....	4	1 102	233	58	11	25.0	—
812	Personal & laundry services .....	39	10 241	3 739	841	184	32.9	13.0
8121	Personal care services .....	19	3 440	1 784	401	100	24.1	34.3
81211	Hair, nail, & skin care services .....	15	2 862	1 589	369	84	20.2	36.8
812112	Beauty shops .....	15	2 862	1 589	369	84	20.2	36.8
8122	Death care services .....	4	3 993	1 352	287	36	23.1	—
81221	Funeral homes & funeral services .....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	3	D	D	D	b	D	D
8122101	Funeral homes .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	13	1 929	388	98	35	68.3	7.7
81232	Drycleaning & laundry services (except coin-operated).....	11	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	11	D	D	D	b	D	D
8123202	Drycleaning plants .....	8	D	D	D	b	D	D
<b>FRANKLIN, VA (IC)</b>								
81	Other services (except public administration).....	16	4 272	1 241	286	75	28.2	12.3
811	Repair & maintenance.....	7	2 241	651	165	30	17.8	15.8
8111	Automotive repair & maintenance .....	5	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	3	D	D	D	a	D	D
812	Personal & laundry services .....	9	2 031	590	121	45	39.6	8.4
8121	Personal care services .....	4	D	D	D	a	D	D
81211	Hair, nail, & skin care services .....	4	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FREDERICKSBURG, VA (IC)</b>								
81	Other services (except public administration).....	93	37 191	12 275	2 648	633	13.6	11.3
811	Repair & maintenance .....	34	14 631	5 126	1 023	186	21.4	3.5
8111	Automotive repair & maintenance .....	27	10 958	2 985	579	119	26.0	4.7
81111	Automotive mechanical & electrical repair & maintenance .....	18	6 316	2 037	426	72	29.3	8.2
811111	General automotive repair .....	13	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	4	D	D	D	a	D	D
81119	Other automotive repair & maintenance .....	5	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	2	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance .....	2	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	59	22 560	7 149	1 625	447	8.6	16.3
8121	Personal care services .....	33	5 289	2 529	584	217	16.7	12.1
81211	Hair, nail, & skin care services .....	30	4 601	2 369	547	194	19.2	13.0
81212	Beauty shops .....	29	D	D	D	c	D	D
8122	Death care services .....	8	D	D	D	c	D	D
81221	Funeral homes & funeral services .....	5	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	5	D	D	D	b	D	D
8122101	Funeral homes .....	4	D	D	D	b	D	D
81222	Cemeteries & crematories .....	3	D	D	D	b	D	D
812220	Cemeteries & crematories .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	14	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	9	D	D	D	b	D	D
8123202	Drycleaning plants .....	9	D	D	D	b	D	D
<b>GALAX, VA (IC)</b>								
81	Other services (except public administration).....	16	4 504	1 333	308	73	60.3	—
811	Repair & maintenance .....	8	2 325	664	147	29	30.4	—
812	Personal & laundry services .....	8	2 179	669	161	44	92.2	—
<b>HAMPTON, VA (IC)</b>								
81	Other services (except public administration).....	178	64 755	20 906	4 736	1 129	18.1	14.4
811	Repair & maintenance .....	94	46 822	13 733	3 224	573	18.0	11.4
8111	Automotive repair & maintenance .....	57	23 981	6 796	1 527	294	12.1	11.9
81111	Automotive mechanical & electrical repair & maintenance .....	40	13 707	4 427	970	172	11.4	12.4
811111	General automotive repair .....	28	9 324	2 820	659	113	12.7	2.1
81112	Automotive body, paint, interior, & glass repair .....	9	6 730	1 633	400	66	6.6	—
811121	Automotive body, paint, & interior repair & maintenance .....	5	2 576	874	221	41	17.2	—
811122	Automotive glass replacement shops .....	4	4 154	759	179	25	—	—
81119	Other automotive repair & maintenance .....	8	3 544	736	157	56	25.4	32.4
811192	Carwashes .....	5	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	11	7 785	2 675	688	88	21.7	27.1
81121	Electronic & precision equipment repair & maintenance .....	11	7 785	2 675	688	88	21.7	27.1
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	9 220	1 558	411	58	24.2	4.0
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	9 220	1 558	411	58	24.2	4.0
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	9 220	1 558	411	58	24.2	4.0
8114	Personal & household goods repair & maintenance .....	20	5 836	2 704	598	133	27.5	.4
81141	Home & garden equipment & appliance repair & maintenance .....	6	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	10	2 641	1 050	225	56	38.0	.8
811490	Other personal & household goods repair & maintenance .....	10	2 641	1 050	225	56	38.0	.8
812	Personal & laundry services .....	84	17 933	7 173	1 512	556	18.5	22.1
8121	Personal care services .....	60	7 286	3 353	827	309	27.8	24.1
81211	Hair, nail, & skin care services .....	55	6 918	3 205	774	277	27.6	24.3
812111	Barber shops .....	5	881	458	118	22	32.1	—
81212	Beauty shops .....	44	5 620	2 582	624	239	26.3	30.0
8122	Death care services .....	6	6 532	2 303	343	111	6.3	19.7
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
8122101	Funeral homes .....	4	D	D	D	b	D	D
81222	Cemeteries & crematories .....	2	D	D	D	b	D	D
812220	Cemeteries & crematories .....	2	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	16	D	D	D	c	D	D
81231	Coin-operated laundries & drycleaners .....	4	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	4	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	4	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	12	2 849	1 332	295	102	6.0	21.9
812320	Drycleaning & laundry services (except coin-operated) .....	12	2 849	1 332	295	102	6.0	21.9
8123202	Drycleaning plants .....	7	2 370	1 125	242	80	4.4	8.9

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HARRISONBURG, VA (IC)</b>								
81	Other services (except public administration).....	84	28 112	7 542	1 790	434	18.9	10.0
811	Repair & maintenance.....	50	19 436	4 644	1 093	238	17.9	12.6
8111	Automotive repair & maintenance.....	34	16 180	3 706	847	179	17.0	14.1
81111	Automotive mechanical & electrical repair & maintenance.....	16	6 495	1 576	377	68	30.1	—
811111	General automotive repair.....	12	5 221	1 238	300	56	36.2	—
81112	Automotive body, paint, interior, & glass repair.....	9	8 165	1 668	366	54	5.3	27.8
811121	Automotive body, paint, & interior repair & maintenance.....	7	D	D	D	b	D	D
8111211	Paint or body repair shops.....	6	D	D	D	b	D	D
8111213	Upholstery & interior repair shops.....	1	D	D	D	a	D	D
811122	Automotive glass replacement shops.....	2	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	9	1 520	462	104	57	24.3	1.2
812	Personal & laundry services.....	34	8 676	2 898	697	196	21.0	4.0
8121	Personal care services.....	20	2 684	1 271	310	100	31.7	13.1
81211	Hair, nail, & skin care services.....	17	2 572	1 225	298	94	28.8	13.6
812112	Beauty shops.....	17	2 572	1 225	298	94	28.8	13.6
8122	Death care services.....	6	4 130	1 022	252	48	11.3	—
81221	Funeral homes & funeral services.....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	4	D	D	D	b	D	D
8122101	Funeral homes.....	4	D	D	D	b	D	D
<b>HOPEWELL, VA (IC)</b>								
81	Other services (except public administration).....	36	12 720	4 840	1 377	409	10.8	4.2
811	Repair & maintenance.....	16	3 413	1 042	263	53	26.8	11.5
8111	Automotive repair & maintenance.....	12	2 839	844	227	46	29.7	11.8
81111	Automotive mechanical & electrical repair & maintenance.....	10	D	D	D	b	D	D
811111	General automotive repair.....	7	D	D	D	b	D	D
812	Personal & laundry services.....	20	9 307	3 798	1 114	356	4.9	1.6
8121	Personal care services.....	11	1 504	1 046	485	126	30.3	—
81211	Hair, nail, & skin care services.....	11	1 504	1 046	485	126	30.3	—
812111	Barber shops.....	2	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	6	D	D	D	c	D	D
81233	Linen & uniform supply.....	1	D	D	D	c	D	D
<b>LEXINGTON, VA (IC)</b>								
81	Other services (except public administration).....	22	3 365	1 090	255	100	51.8	15.2
811	Repair & maintenance.....	6	819	285	67	14	55.9	44.1
812	Personal & laundry services.....	16	2 546	805	188	86	50.5	5.9
8121	Personal care services.....	7	649	276	66	23	35.3	23.1
81211	Hair, nail, & skin care services.....	6	D	D	D	b	D	D
<b>LYNCHBURG, VA (IC)</b>								
81	Other services (except public administration).....	152	51 616	15 577	3 543	933	16.5	3.8
811	Repair & maintenance.....	71	25 233	8 033	1 864	400	20.6	1.9
8111	Automotive repair & maintenance.....	57	21 105	6 703	1 545	328	22.9	2.3
81111	Automotive mechanical & electrical repair & maintenance.....	32	10 779	3 382	816	156	17.6	—
811111	General automotive repair.....	25	8 758	2 739	656	125	17.4	—
81112	Automotive body, paint, interior, & glass repair.....	15	8 458	2 747	568	116	32.3	1.8
811121	Automotive body, paint, & interior repair & maintenance.....	11	D	D	D	b	D	D
8111211	Paint or body repair shops.....	10	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	10	1 868	574	161	56	10.7	17.7
8114	Personal & household goods repair & maintenance.....	9	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance.....	4	D	D	D	b	D	D
812	Personal & laundry services.....	81	26 383	7 544	1 679	533	12.5	5.6
8121	Personal care services.....	45	D	D	D	c	D	D
81211	Hair, nail, & skin care services.....	37	3 497	1 453	317	120	32.9	7.3
812112	Beauty shops.....	35	D	D	D	c	D	D
81219	Other personal care services.....	8	D	D	D	b	D	D
8122	Death care services.....	10	12 162	2 769	623	147	14.0	—
81221	Funeral homes & funeral services.....	6	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	6	D	D	D	b	D	D
8122101	Funeral homes.....	6	D	D	D	b	D	D
81222	Cemeteries & crematories.....	4	D	D	D	b	D	D
812220	Cemeteries & crematories.....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	18	6 792	1 877	450	145	4.4	8.5
81232	Drycleaning & laundry services (except coin-operated).....	8	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated).....	8	D	D	D	c	D	D
8123202	Drycleaning plants.....	6	D	D	D	c	D	D
81233	Linen & uniform supply.....	1	D	D	D	b	D	D
8129	Other personal services.....	8	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MANASSAS, VA (IC)</b>								
81	Other services (except public administration).....	108	60 218	22 196	4 779	832	15.1	4.3
811	Repair & maintenance.....	63	50 870	18 580	3 926	558	11.4	2.3
8111	Automotive repair & maintenance.....	45	23 372	7 222	1 645	280	17.6	2.2
81111	Automotive mechanical & electrical repair & maintenance.....	30	11 591	3 571	879	121	33.0	4.5
811111	General automotive repair.....	25	9 761	2 922	686	100	36.6	5.3
81112	Automotive body, paint, interior, & glass repair.....	10	8 613	2 606	526	88	1.5	—
811121	Automotive body, paint, & interior repair & maintenance.....	7	6 990	2 176	425	73	1.8	—
8111211	Paint or body repair shops.....	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	5	3 168	1 045	240	71	5.3	—
811192	Carwashes.....	4	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	6	22 321	9 730	1 933	224	1.9	—
81121	Electronic & precision equipment repair & maintenance.....	6	22 321	9 730	1 933	224	1.9	—
811219	Other electronic & precision equipment repair & maintenance.....	2	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance.....	8	1 432	386	72	19	74.4	2.1
812	Personal & laundry services.....	45	9 348	3 616	853	274	35.5	14.9
8121	Personal care services.....	29	5 174	2 208	516	185	25.3	24.8
81211	Hair, nail, & skin care services.....	26	4 710	2 111	503	159	24.9	27.2
812112	Barber shops.....	2	D	D	D	a	D	D
81212	Beauty shops.....	23	D	D	D	c	D	D
8123	Drycleaning & laundry services.....	11	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	10	2 026	772	178	46	49.5	—
812320	Drycleaning & laundry services (except coin-operated).....	10	2 026	772	178	46	49.5	—
8123202	Drycleaning plants.....	8	D	D	D	b	D	D
<b>MANASSAS PARK, VA (IC)</b>								
81	Other services (except public administration).....	6	4 553	1 475	364	72	16.9	37.1
811	Repair & maintenance.....	6	4 553	1 475	364	72	16.9	37.1
8111	Automotive repair & maintenance.....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	3	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	3	D	D	D	b	D	D
8111211	Paint or body repair shops.....	3	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	1	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance.....	1	D	D	D	b	D	D
<b>MARTINSVILLE, VA (IC)</b>								
81	Other services (except public administration).....	40	8 804	2 450	576	196	27.1	22.2
811	Repair & maintenance.....	18	2 635	601	164	41	37.6	49.0
8111	Automotive repair & maintenance.....	12	1 234	308	80	23	50.6	24.4
812	Personal & laundry services.....	22	6 169	1 849	412	155	22.6	10.8
8121	Personal care services.....	7	492	164	43	19	71.1	4.5
81211	Hair, nail, & skin care services.....	7	492	164	43	19	71.1	4.5
8122	Death care services.....	6	4 000	1 061	230	84	17.3	16.0
81221	Funeral homes & funeral services.....	5	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	5	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	9	1 677	624	139	52	21.1	—
81232	Drycleaning & laundry services (except coin-operated).....	5	1 494	607	135	47	23.7	—
812320	Drycleaning & laundry services (except coin-operated).....	5	1 494	607	135	47	23.7	—
8123202	Drycleaning plants.....	5	1 494	607	135	47	23.7	—
<b>NEWPORT NEWS, VA (IC)</b>								
81	Other services (except public administration).....	306	116 257	41 113	8 918	2 234	19.5	9.5
811	Repair & maintenance.....	152	81 410	27 478	5 661	1 117	22.9	5.0
8111	Automotive repair & maintenance.....	109	42 543	13 721	2 943	623	15.0	8.6
81111	Automotive mechanical & electrical repair & maintenance.....	79	24 174	7 900	1 799	350	16.4	9.6
811111	General automotive repair.....	53	12 968	3 906	937	183	19.7	12.8
811113	Automotive transmission repair.....	9	3 064	1 154	274	51	10.7	5.0
811118	Other automotive mechanical & electrical repair & maintenance.....	13	6 942	2 328	491	99	11.0	6.8
8111182	Brake, front end, & wheel alignment.....	6	3 301	1 134	258	61	3.2	2.8
81112	Automotive body, paint, interior, & glass repair.....	18	12 626	4 030	801	139	13.2	—
811121	Automotive body, paint, & interior repair & maintenance.....	16	D	D	D	c	D	D
8111211	Paint or body repair shops.....	13	D	D	D	c	D	D
81119	Other automotive repair & maintenance.....	12	5 743	1 791	343	134	13.5	23.1
811191	Automotive oil change & lubrication shops.....	5	D	D	D	b	D	D
811192	Carwashes.....	6	1 697	691	147	71	37.9	—
8112	Electronic & precision equipment repair & maintenance.....	9	6 750	3 340	832	118	4.5	.3
81121	Electronic & precision equipment repair & maintenance.....	9	6 750	3 340	832	118	4.5	.3
811219	Other electronic & precision equipment repair & maintenance.....	2	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	9	19 256	5 769	937	214	3.6	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	9	19 256	5 769	937	214	3.6	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	9	19 256	5 769	937	214	3.6	—
8114	Personal & household goods repair & maintenance .....	25	12 861	4 648	949	162	87.2	3.4
81149	Other personal & household goods repair & maintenance .....	12	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance .....	12	D	D	D	c	D	D
8114902	Boat repair .....	3	D	D	D	c	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—						
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>NEWPORT NEWS, VA (IC)—Con.</b>														
<b>Other services (except public administration)—Con.</b>														
812	Personal & laundry services .....	154	34 847	13 635	3 257	1 117	11.6	19.9						
8121	Personal care services .....	93	12 442	5 825	1 370	553	21.1	25.4						
81211	Hair, nail, & skin care services .....	82	10 836	5 349	1 247	446	21.6	27.7						
812111	Barber shops .....	7	872	488	133	39	20.6	10.4						
812112	Beauty shops .....	70	9 592	4 730	1 086	391	21.6	30.3						
81219	Other personal care services .....	11	1 606	476	123	107	17.4	10.2						
8122	Death care services .....	11	D	D	D	c	D	D						
81221	Funeral homes & funeral services .....	8	6 760	2 172	525	107	8.4	2.9						
812210	Funeral homes & funeral services .....	8	6 760	2 172	525	107	8.4	2.9						
8122101	Funeral homes .....	8	6 760	2 172	525	107	8.4	2.9						
81222	Cemeteries & crematories .....	3	D	D	D	b	D	D						
81220	Cemeteries & crematories .....	3	D	D	D	b	D	D						
8123	Drycleaning & laundry services .....	33	12 223	4 460	1 089	390	5.1	25.7						
81231	Coin-operated laundries & drycleaners .....	11	D	D	D	b	D	D						
812310	Coin-operated laundries & drycleaners .....	11	D	D	D	b	D	D						
8123102	Coin-operated laundries & drycleaning stores .....	10	D	D	D	b	D	D						
81232	Drycleaning & laundry services (except coin-operated) .....	21	5 537	2 617	619	246	2.3	51.0						
812320	Drycleaning & laundry services (except coin-operated) .....	21	5 537	2 617	619	246	2.3	51.0						
8123202	Drycleaning plants .....	9	4 550	2 162	510	196	1.8	51.9						
81233	Linen & uniform supply .....	1	D	D	D	b	D	D						
812331	Linen supply .....	1	D	D	D	b	D	D						
<b>NORFOLK, VA (IC)</b>														
81	Other services (except public administration) .....	388	147 821	49 713	11 750	2 569	17.9	7.2						
811	Repair & maintenance .....	214	107 136	34 123	7 935	1 396	17.5	6.7						
8111	Automotive repair & maintenance .....	138	49 090	14 682	3 246	688	27.0	3.9						
81111	Automotive mechanical & electrical repair & maintenance .....	91	35 185	10 066	2 229	445	28.6	3.4						
811111	General automotive repair .....	55	19 565	5 820	1 396	268	21.8	3.2						
811112	Automotive exhaust system repair .....	7	2 746	626	149	42	—	20.9						
811113	Automotive transmission repair .....	6	2 682	1 048	131	30	5.9	—						
811118	Other automotive mechanical & electrical repair & maintenance .....	23	10 192	2 572	553	105	55.3	—						
8111181	Carburetor repair shops .....	5	1 836	703	165	23	62.9	—						
8111182	Brake, front end, & wheel alignment .....	10	5 787	1 171	222	46	58.7	—						
81112	Automotive body, paint, interior, & glass repair .....	34	11 298	3 741	836	166	21.0	1.2						
811121	Automotive body, paint, & interior repair & maintenance .....	26	8 148	2 807	629	125	18.6	1.7						
8111211	Paint or body repair shops .....	23	6 313	2 081	483	101	19.3	2.2						
8111213	Upholstery & interior repair shops .....	3	1 835	726	146	24	D	—						
811122	Automotive glass replacement shops .....	8	3 150	934	207	41	27.2	—						
81119	Other automotive repair & maintenance .....	13	2 607	875	181	77	31.9	22.1						
811192	Carwashes .....	11	D	D	D	b	D	D						
8112	Electronic & precision equipment repair & maintenance .....	23	23 941	8 167	1 985	265	6.0	9.9						
81121	Electronic & precision equipment repair & maintenance .....	23	23 941	8 167	1 985	265	6.0	9.9						
811212	Computer & office machine repair & maintenance .....	10	20 009	6 956	1 690	211	2.3	11.8						
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	17	19 412	7 023	1 686	222	7.0	10.4						
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	17	19 412	7 023	1 686	222	7.0	10.4						
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	17	19 412	7 023	1 686	222	7.0	10.4						
8114	Personal & household goods repair & maintenance .....	36	14 693	4 251	1 018	221	18.7	6.3						
81141	Home & garden equipment & appliance repair & maintenance .....	9	D	D	D	b	D	D						
811412	Appliance repair & maintenance .....	4	D	D	D	b	D	D						
81142	Reupholstery & furniture repair .....	7	2 891	1 413	309	62	6.7	—						
811420	Reupholstery & furniture repair .....	7	2 891	1 413	309	62	6.7	—						
81149	Other personal & household goods repair & maintenance .....	17	D	D	D	b	D	D						
811490	Other personal & household goods repair & maintenance .....	17	D	D	D	b	D	D						
8114909	All other repair & related services .....	2	D	D	D	b	D	D						
812	Personal & laundry services .....	174	40 685	15 590	3 815	1 173	18.9	8.2						
8121	Personal care services .....	95	D	D	D	f	D	D						
81211	Hair, nail, & skin care services .....	87	11 648	6 028	1 499	532	30.1	20.5						
812111	Barber shops .....	8	672	337	82	41	45.5	—						
812112	Beauty shops .....	73	10 324	5 489	1 376	464	26.7	23.1						
812113	Nail salons .....	6	652	202	41	27	68.6	—						
81219	Other personal care services .....	8	D	D	D	b	D	D						
8122	Death care services .....	15	11 309	3 448	857	139	18.2	3.2						
81221	Funeral homes & funeral services .....	13	D	D	D	c	D	D						
812210	Funeral homes & funeral services .....	13	D	D	D	c	D	D						
8122101	Funeral homes .....	13	D	D	D	c	D	D						
8123	Drycleaning & laundry services .....	52	13 995	4 728	1 157	392	10.7	4.1						
81231	Coin-operated laundries & drycleaners .....	23	1 983	278	72	53	23.4	10.6						
812310	Coin-operated laundries & drycleaners .....	23	1 983	278	72	53	23.4	10.6						
8123102	Coin-operated laundries & drycleaning stores .....	23	1 983	278	72	53	23.4	10.6						
81232	Drycleaning & laundry services (except coin-operated) .....	25	4 953	2 123	497	198	14.2	7.4						
812320	Drycleaning & laundry services (except coin-operated) .....	25	4 953	2 123	497	198	14.2	7.4						
8123202	Drycleaning plants .....	19	D	D	D	c	D	D						
81233	Linen & uniform supply .....	4	7 059	2 327	588	141	4.7	—						
812331	Linen supply .....	2	D	D	D	b	D	D						
8129	Other personal services .....	12	D	D	D	b	D	D						
81292	Photofinishing .....	6	D	D	D	b	D	D						

See footnotes at end of table.

**OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES**

**VIRGINIA 51**

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NORTON, VA (IC)</b>								
81	Other services (except public administration).....	19	3 554	1 345	307	73	25.4	9.6
811	Repair & maintenance.....	12	2 510	973	212	46	14.1	13.5
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
8112	Personal & laundry services .....	7	1 044	372	95	27	52.4	—
<b>PETERSBURG, VA (IC)</b>								
81	Other services (except public administration).....	76	32 610	12 005	2 799	620	21.4	10.4
811	Repair & maintenance .....	47	15 298	5 365	1 232	254	34.2	5.5
8111	Automotive repair & maintenance .....	36	11 965	3 695	886	186	27.3	7.0
81111	Automotive mechanical & electrical repair & maintenance .....	22	6 358	1 818	448	83	36.9	3.5
811111	General automotive repair .....	14	3 663	900	221	45	42.1	6.1
811118	Other automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	12	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	8	D	D	D	b	D	D
8111211	Paint or body repair shops .....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
8114903	Welding repair .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	29	17 312	6 640	1 567	366	10.1	14.8
8121	Personal care services .....	12	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	12	D	D	D	b	D	D
812112	Beauty shops .....	12	D	D	D	b	D	D
8122	Death care services .....	4	4 278	1 536	307	44	15.2	—
81221	Funeral homes & funeral services .....	4	4 278	1 536	307	44	15.2	—
812210	Funeral homes & funeral services .....	4	4 278	1 536	307	44	15.2	—
8122101	Funeral homes .....	4	4 278	1 536	307	44	15.2	—
8123	Drycleaning & laundry services .....	12	11 419	4 338	1 095	265	2.7	19.9
81232	Drycleaning & laundry services (except coin-operated) .....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	6	D	D	D	b	D	D
81233	Linen & uniform supply .....	3	D	D	D	c	D	D
812331	Linen supply .....	3	D	D	D	c	D	D
<b>POQUOSON, VA (IC)</b>								
81	Other services (except public administration).....	16	3 118	1 176	283	74	46.3	8.3
811	Repair & maintenance .....	7	D	D	D	b	D	D
812	Personal & laundry services .....	9	D	D	D	b	D	D
8121	Personal care services .....	5	D	D	D	a	D	D
81211	Hair, nail, & skin care services .....	5	D	D	D	a	D	D
<b>PORTSMOUTH, VA (IC)</b>								
81	Other services (except public administration).....	163	74 646	27 206	6 439	1 364	11.4	6.1
811	Repair & maintenance .....	94	41 083	13 976	3 292	560	15.3	7.7
8111	Automotive repair & maintenance .....	67	22 976	7 310	1 709	347	21.7	12.0
81111	Automotive mechanical & electrical repair & maintenance .....	46	17 917	5 619	1 344	249	21.0	15.0
811111	General automotive repair .....	33	12 146	3 309	801	158	25.1	22.1
811118	Other automotive mechanical & electrical repair & maintenance .....	6	3 108	1 171	277	43	17.2	—
81112	Automotive body, paint, interior, & glass repair .....	16	4 361	1 359	279	65	25.0	—
811121	Automotive body, paint, & interior repair & maintenance .....	14	D	D	D	b	D	D
8111211	Paint or body repair shops .....	11	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	8	2 670	534	138	31	18.9	1.0
81121	Electronic & precision equipment repair & maintenance .....	8	2 670	534	138	31	18.9	1.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	8	10 519	4 890	1 114	127	1.2	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	8	10 519	4 890	1 114	127	1.2	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	8	10 519	4 890	1 114	127	1.2	—
8114	Personal & household goods repair & maintenance .....	11	4 918	1 242	331	55	13.8	7.6
81149	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
8114909	All other repair & related services .....	1	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—						
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>PORTSMOUTH, VA (IC)—Con.</b>														
<b>81 Other services (except public administration)—Con.</b>														
812 Personal & laundry services .....	69	33 563	13 230	3 147	804	6.6	4.3							
81211 Personal care services .....	34	D	D	D	c	D	D							
812111 Hair, nail, & skin care services .....	34	D	D	D	c	D	D							
812112 Beauty shops .....	27	D	D	D	c	D	D							
8122 Death care services .....	9	5 232	1 297	304	61	18.1	—							
81221 Funeral homes & funeral services .....	8	D	D	D	b	D	D							
812210 Funeral homes & funeral services .....	8	D	D	D	b	D	D							
8122101 Funeral homes .....	8	D	D	D	b	D	D							
8123 Drycleaning & laundry services .....	23	25 120	10 349	2 499	603	1.7	2.3							
81231 Coin-operated laundries & drycleaners .....	7	887	272	62	28	6.8	5.4							
812310 Coin-operated laundries & drycleaners .....	7	887	272	62	28	6.8	5.4							
8123102 Coin-operated laundries & drycleaning stores .....	7	887	272	62	28	6.8	5.4							
81232 Drycleaning & laundry services (except coin-operated) .....	9	2 939	1 336	331	119	12.2	17.5							
812320 Drycleaning & laundry services (except coin-operated) .....	9	2 939	1 336	331	119	12.2	17.5							
8123202 Drycleaning plants .....	5	2 168	1 045	254	84	8.3	—							
81233 Linen & uniform supply .....	7	21 294	8 741	2 106	456	—	.1							
812331 Linen supply .....	3	D	D	D	c	D	D							
8123311 Linen supply (except diaper service) .....	3	D	D	D	c	D	D							
<b>RADFORD, VA (IC)</b>														
<b>81 Other services (except public administration).....</b>														
811 Repair & maintenance .....	5	942	196	51	15	71.8	—							
812 Personal & laundry services .....	14	2 563	1 034	251	87	33.9	34.4							
81211 Personal care services .....	9	888	450	107	34	28.6	4.4							
812111 Hair, nail, & skin care services .....	9	888	450	107	34	28.6	4.4							
812112 Beauty shops .....	8	D	D	D	b	D	D							
8123 Drycleaning & laundry services .....	2	D	D	D	b	D	D							
81232 Drycleaning & laundry services (except coin-operated) .....	1	D	D	D	b	D	D							
812320 Drycleaning & laundry services (except coin-operated) .....	1	D	D	D	b	D	D							
<b>RICHMOND, VA (IC)</b>														
<b>81 Other services (except public administration).....</b>														
811 Repair & maintenance .....	504	256 596	82 012	19 588	3 887	17.5	14.5							
8111 Repair & maintenance .....	238	147 686	43 022	10 209	1 636	23.2	18.9							
81111 Automotive repair & maintenance .....	147	77 925	24 128	5 762	1 026	20.2	18.3							
811111 Automotive mechanical & electrical repair & maintenance .....	92	44 951	13 877	3 314	561	28.6	9.7							
8111111 General automotive repair .....	67	28 999	8 775	2 038	356	30.6	13.8							
8111112 Automotive exhaust system repair .....	4	2 306	623	153	25	61.1	—							
8111113 Automotive transmission repair .....	7	3 042	1 164	265	40	11.5	—							
8111118 Other automotive mechanical & electrical repair & maintenance .....	14	10 604	3 315	858	140	20.8	3.5							
81111181 Carburetor repair shops .....	3	D	D	D	b	D	D							
81111182 Brake, front end, & wheel alignment .....	4	D	D	D	b	D	D							
81111183 Electrical repair shops, motor vehicle .....	2	D	D	D	b	D	D							
81112 Automotive body, paint, interior, & glass repair .....	39	27 828	8 285	1 910	318	9.5	31.7							
811121 Automotive body, paint, & interior repair & maintenance .....	32	23 169	6 742	1 624	264	11.5	38.1							
8111211 Paint or body repair shops .....	27	21 116	6 345	1 538	246	11.4	41.7							
811122 Automotive glass replacement shops .....	7	4 659	1 543	286	54	—	—							
81119 Other automotive repair & maintenance .....	16	5 146	1 966	538	147	4.5	20.1							
811192 Carwashes.....	8	3 239	1 423	411	108	7.2	—							
8112 Electronic & precision equipment repair & maintenance .....	26	34 574	7 507	1 698	204	36.2	35.7							
81121 Electronic & precision equipment repair & maintenance .....	26	34 574	7 507	1 698	204	36.2	35.7							
811212 Computer & office machine repair & maintenance .....	18	24 858	5 748	1 279	157	47.8	48.0							
811213 Communication equipment repair & maintenance .....	3	D	D	D	b	D	D							
8113 Commercial & industrial machinery & equip (exc auto & electr) R&M .....	24	28 286	8 846	2 176	266	12.6	3.9							
81131 Commercial & industrial machinery & equip (exc auto & electr) R&M .....	24	28 286	8 846	2 176	266	12.6	3.9							
811310 Commercial & industrial machinery & equip (exc auto & electr) R&M .....	24	28 286	8 846	2 176	266	12.6	3.9							
8114 Personal & household goods repair & maintenance .....	41	6 901	2 541	573	140	35.3	3.1							
81141 Home & garden equipment & appliance repair & maintenance .....	8	1 675	631	153	32	33.1	5.4							
81142 Reupholstery & furniture repair .....	12	2 117	883	181	45	38.5	—							
811420 Reupholstery & furniture repair .....	12	2 117	883	181	45	38.5	—							
81149 Other personal & household goods repair & maintenance .....	18	2 881	995	231	59	29.1	4.3							
811490 Other personal & household goods repair & maintenance .....	18	2 881	995	231	59	29.1	4.3							
8114904 Garment repair & alteration services .....	9	D	D	D	b	D	D							

See footnotes at end of table.

#### OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—						
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>RICHMOND, VA (IC)—Con.</b>														
<b>81 Other services (except public administration)—Con.</b>														
812 Personal & laundry services .....		266	108 910	38 990	9 379	2 251	9.8	8.5						
8121 Personal care services .....	105	20 736	10 783	2 490	611	23.2	5.1							
81211 Hair, nail, & skin care services .....	99	19 675	10 463	2 426	581	24.5	5.4							
812111 Barber shops .....	12	D	D	D	b	D	D	5.8						
812112 Beauty shops .....	82	18 237	9 818	2 284	542	21.4	5.8							
81219 Other personal care services .....	6	1 061	320	64	30	—	—							
8122 Death care services .....	14	14 166	6 050	1 468	274	17.7	2.6							
81221 Funeral homes & funeral services .....	10	11 740	4 831	1 183	173	21.3	—							
812210 Funeral homes & funeral services .....	10	11 740	4 831	1 183	173	21.3	—							
8122101 Funeral homes .....	10	11 740	4 831	1 183	173	21.3	—							
81222 Cemeteries & crematories .....	4	2 426	1 219	285	101	—	15.2							
81220 Cemeteries & crematories .....	4	2 426	1 219	285	101	—	15.2							
8123 Drycleaning & laundry services .....	60	47 510	17 724	4 302	1 020	4.9	5.9							
81231 Coin-operated laundries & drycleaners .....	19	3 047	921	182	68	18.2	6.1							
812310 Coin-operated laundries & drycleaners .....	19	3 047	921	182	68	18.2	6.1							
8123102 Coin-operated laundries & drycleaning stores .....	17	D	D	D	b	D	D							
81232 Drycleaning & laundry services (except coin-operated) .....	34	14 657	6 235	1 446	431	12.2	17.8							
812320 Drycleaning & laundry services (except coin-operated) .....	34	14 657	6 235	1 446	431	12.2	17.8							
8123202 Drycleaning plants .....	26	D	D	D	e	D	D							
81233 Linen & uniform supply .....	7	29 806	10 568	2 674	521	—	—							
812331 Linen supply .....	3	9 551	3 447	945	178	—	—							
812332 Industrial launderers .....	4	20 255	7 121	1 729	343	—	—							
8129 Other personal services .....	87	26 498	4 433	1 119	346	3.7	18.9							
81292 Photofinishing .....	8	D	D	D	c	D	D							
812921 Photofinishing laboratories (except one-hour) .....	6	D	D	D	b	D	D							
81293 Parking lots & garages .....	75	D	D	D	c	D	D							
812930 Parking lots & garages .....	75	D	D	D	c	D	D							
<b>ROANOKE, VA (IC)</b>														
81 Other services (except public administration) .....	337	123 843	43 183	10 013	2 403	17.4	9.0							
811 Repair & maintenance .....	162	59 782	20 292	4 732	951	23.4	12.8							
8111 Automotive repair & maintenance .....	120	40 304	13 097	3 016	697	22.0	4.4							
81111 Automotive mechanical & electrical repair & maintenance .....	77	22 259	7 570	1 748	377	19.4	3.4							
811111 General automotive repair .....	61	16 336	5 408	1 171	284	22.2	4.7							
811113 Automotive transmission repair .....	5	D	D	D	b	D	D							
811118 Other automotive mechanical & electrical repair & maintenance .....	6	D	D	D	b	D	D							
81112 Automotive body, paint, interior, & glass repair .....	30	14 462	4 456	1 000	201	23.4	1.6							
811121 Automotive body, paint, & interior repair & maintenance .....	25	D	D	D	c	D	D							
8111211 Paint or body repair shops .....	22	D	D	D	c	D	D							
811122 Automotive glass replacement shops .....	5	D	D	D	b	D	D							
81119 Other automotive repair & maintenance .....	13	3 583	1 071	268	119	32.3	21.4							
811191 Automotive oil change & lubrication shops .....	8	2 761	761	190	86	39.0	4.6							
8112 Electronic & precision equipment repair & maintenance .....	8	8 737	2 949	714	87	36.7	37.7							
81121 Electronic & precision equipment repair & maintenance .....	8	8 737	2 949	714	87	36.7	37.7							
811212 Computer & office machine repair & maintenance .....	5	D	D	D	b	D	D							
8113 Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	7 445	2 834	684	79	5.6	30.7							
81131 Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	7 445	2 834	684	79	5.6	30.7							
811310 Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	7 445	2 834	684	79	5.6	30.7							
8114 Personal & household goods repair & maintenance .....	23	3 296	1 412	318	88	44.8	9.4							
81142 Reupholstery & furniture repair .....	7	1 000	335	71	21	60.2	—							
811420 Reupholstery & furniture repair .....	7	1 000	335	71	21	60.2	—							
812 Personal & laundry services .....	175	64 061	22 891	5 281	1 452	11.8	5.5							
8121 Personal care services .....	90	D	D	D	e	D	D							
81211 Hair, nail, & skin care services .....	72	9 833	4 981	1 138	372	43.0	2.5							
812112 Beauty shops .....	62	D	D	D	e	D	D							
81219 Other personal care services .....	18	D	D	D	b	D	D							
812199 Other personal care services .....	14	D	D	D	b	D	D							
8122 Death care services .....	14	14 647	4 751	1 166	244	5.1	8.6							
81221 Funeral homes & funeral services .....	7	D	D	D	c	D	D							
812210 Funeral homes & funeral services .....	7	D	D	D	c	D	D							
8122101 Funeral homes .....	7	D	D	D	c	D	D							
81222 Cemeteries & crematories .....	7	D	D	D	b	D	D							
812220 Cemeteries & crematories .....	7	D	D	D	b	D	D							
8123 Drycleaning & laundry services .....	30	23 578	9 060	2 175	519	4.7	3.4							
81231 Coin-operated laundries & drycleaners .....	11	1 622	407	97	32	—	6.7							
812310 Coin-operated laundries & drycleaners .....	11	1 622	407	97	32	—	6.7							
8123102 Coin-operated laundries & drycleaning stores .....	11	1 622	407	97	32	—	6.7							
81232 Drycleaning & laundry services (except coin-operated) .....	14	D	D	D	c	D	D							
812320 Drycleaning & laundry services (except coin-operated) .....	14	D	D	D	c	D	D							
8123202 Drycleaning plants .....	14	D	D	D	c	D	D							
81233 Linen & uniform supply .....	5	D	D	D	e	D	D							
812331 Linen supply .....	3	D	D	D	e	D	D							
812332 Linen supply (except diaper service) .....	3	D	D	D	e	D	D							
8129 Other personal services .....	41	D	D	D	c	D	D							
81292 Photofinishing .....	7	D	D	D	c	D	D							
812921 Photofinishing laboratories (except one-hour) .....	4	D	D	D	c	D	D							
81293 Parking lots & garages .....	34	D	D	D	b	D	D							
812930 Parking lots & garages .....	34	D	D	D	b	D	D							

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SALEM, VA (IC)</b>								
81	Other services (except public administration).....	81	19 034	6 240	1 409	349	31.3	7.4
811	Repair & maintenance .....	54	13 134	4 252	1 005	224	39.4	2.8
8111	Automotive repair & maintenance .....	45	10 773	3 529	828	187	38.2	3.4
81111	Automotive mechanical & electrical repair & maintenance .....	32	7 069	2 183	523	124	49.7	—
811111	General automotive repair .....	27	5 841	1 715	415	102	56.7	—
81112	Automotive body, paint, interior, & glass repair .....	12	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	12	D	D	D	b	D	D
8111211	Paint or body repair shops .....	11	D	D	D	b	D	D
812	Personal & laundry services .....	27	5 900	1 988	404	125	13.1	17.8
8121	Personal care services .....	16	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	13	D	D	D	b	D	D
812112	Beauty shops .....	11	D	D	D	b	D	D
8122	Death care services .....	5	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	6	1 629	651	140	42	—	14.9
81232	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
<b>STAUNTON, VA (IC)</b>								
81	Other services (except public administration).....	53	19 736	6 896	1 539	404	20.4	6.3
811	Repair & maintenance .....	29	7 653	2 056	457	105	38.4	5.3
8111	Automotive repair & maintenance .....	19	5 954	1 527	315	76	33.6	—
81111	Automotive mechanical & electrical repair & maintenance .....	10	3 152	917	222	40	29.6	—
811111	General automotive repair .....	9	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	1 633	321	64	15	D	—
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	24	12 083	4 840	1 082	299	9.0	6.9
8121	Personal care services .....	14	2 481	1 140	274	98	15.8	31.9
81211	Hair, nail, & skin care services .....	13	D	D	D	b	D	D
812112	Beauty shops .....	12	D	D	D	b	D	D
8122	Death care services .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	5	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	c	D	D
<b>SUFFOLK, VA (IC)</b>								
81	Other services (except public administration).....	85	22 169	6 693	1 592	453	18.3	19.2
811	Repair & maintenance .....	56	15 928	4 550	1 066	251	22.6	21.9
8111	Automotive repair & maintenance .....	41	9 658	2 806	648	154	32.3	13.1
81111	Automotive mechanical & electrical repair & maintenance .....	27	6 638	1 924	453	101	23.5	11.1
811111	General automotive repair .....	21	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	9	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	7	2 026	633	124	32	67.1	—
8114	Personal & household goods repair & maintenance .....	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	2	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	29	6 241	2 143	526	202	7.4	12.2
8121	Personal care services .....	10	1 010	480	117	46	13.1	34.2
81211	Hair, nail, & skin care services .....	10	1 010	480	117	46	13.1	34.2
812112	Beauty shops .....	8	D	D	D	b	D	D
8122	Death care services .....	8	3 330	983	224	77	5.5	2.8
81221	Funeral homes & funeral services .....	7	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	11	1 901	680	185	79	7.7	17.1
81232	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
8123202	Drycleaning plants .....	6	D	D	D	b	D	D

See footnotes at end of table.

#### OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>VIRGINIA BEACH, VA (IC)</b>								
81	Other services (except public administration).....	716	254 712	89 187	21 597	4 870	19.7	8.3
811	Repair & maintenance.....	354	179 099	57 658	14 291	2 444	21.3	6.3
8111	Automotive repair & maintenance.....	227	88 616	26 552	6 280	1 291	26.4	9.0
81111	Automotive mechanical & electrical repair & maintenance.....	140	56 010	16 762	4 012	726	27.6	2.4
811111	General automotive repair.....	103	42 386	12 669	3 105	540	27.8	2.7
81112	Automotive exhaust system repair.....	14	5 150	1 531	345	64	43.0	—
81113	Automotive transmission repair.....	11	4 734	1 452	347	65	14.9	—
81118	Other automotive mechanical & electrical repair & maintenance.....	12	3 740	1 110	215	57	19.8	5.3
8112	Automotive body, paint, interior, & glass repair.....	48	22 009	6 751	1 605	320	28.1	8.0
81121	Automotive body, paint, & interior repair & maintenance.....	36	15 881	5 069	1 239	250	32.6	9.6
811211	Paint or body repair shops.....	29	14 529	4 558	1 138	222	31.7	10.5
81122	Automotive glass replacement shops.....	12	6 128	1 682	366	70	16.2	3.7
8119	Other automotive repair & maintenance.....	39	10 597	3 039	663	245	16.4	46.2
81191	Automotive oil change & lubrication shops.....	13	6 215	1 503	317	94	8.1	77.2
81192	Carwashes.....	24	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance.....	41	68 376	23 022	6 121	798	12.1	1.6
81121	Electronic & precision equipment repair & maintenance.....	41	68 376	23 022	6 121	798	12.1	1.6
81211	Consumer electronics repair & maintenance.....	9	3 089	1 341	389	66	37.6	—
81212	Computer & office machine repair & maintenance.....	20	32 479	7 949	2 019	251	14.8	3.3
81213	Communication equipment repair & maintenance.....	3	4 421	2 394	834	150	D	—
81219	Other electronic & precision equipment repair & maintenance.....	9	28 387	11 338	2 879	331	6.0	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	15	7 040	2 896	737	84	11.2	21.8
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	15	7 040	2 896	737	84	11.2	21.8
81130	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	15	7 040	2 896	737	84	11.2	21.8
8114	Personal & household goods repair & maintenance.....	71	15 067	5 188	1 153	271	38.0	4.0
81141	Home & garden equipment & appliance repair & maintenance.....	27	9 267	3 757	849	175	21.7	4.6
811411	Home & garden equipment repair & maintenance.....	12	D	D	D	b	D	D
811412	Appliance repair & maintenance .....	15	D	D	D	c	D	D
81142	Reupholstery & furniture repair .....	10	1 318	394	93	26	37.4	1.1
811420	Reupholstery & furniture repair .....	10	1 318	394	93	26	37.4	1.1
81149	Other personal & household goods repair & maintenance .....	29	4 220	973	198	65	72.5	1.6
811490	Other personal & household goods repair & maintenance .....	29	4 220	973	198	65	72.5	1.6
8114909	All other repair & related services .....	6	2 244	291	48	14	75.6	3.0
812	Personal & laundry services .....	362	75 613	31 529	7 306	2 426	15.9	13.0
8121	Personal care services .....	246	39 455	19 207	4 595	1 495	22.1	22.2
81211	Hair, nail, & skin care services .....	215	34 754	18 096	4 310	1 351	22.9	24.1
812111	Barber shops .....	13	2 553	1 323	318	83	7.8	41.0
812112	Beauty shops .....	182	30 983	16 287	3 873	1 223	22.4	23.6
812113	Nail salons .....	20	1 218	486	119	45	65.4	.2
81219	Other personal care services .....	31	4 701	1 111	285	144	16.2	8.2
812191	Diet & weight reducing services .....	9	2 227	453	131	67	1.4	6.5
812199	Other personal care services .....	22	2 474	658	154	77	29.5	9.8
8122	Death care services .....	16	D	D	D	c	D	D
81221	Funeral homes & funeral services .....	12	8 649	2 270	521	100	4.1	—
812210	Funeral homes & funeral services .....	12	8 649	2 270	521	100	4.1	—
8122101	Funeral homes .....	11	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	76	20 539	7 457	1 628	646	9.6	2.0
81231	Coin-operated laundries & drycleaners .....	19	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	19	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	19	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	55	12 354	5 005	1 093	450	11.2	3.1
812320	Drycleaning & laundry services (except coin-operated) .....	55	12 354	5 005	1 093	450	11.2	3.1
8123202	Drycleaning plants .....	31	8 921	3 993	875	347	14.2	4.3
8123203	Garment pressing & agents for laundries .....	21	2 461	579	133	65	4.8	—
81233	Linen & uniform supply .....	2	D	D	D	c	D	D
812331	Linen supply .....	1	D	D	D	c	D	D
8129	Other personal services .....	24	D	D	D	b	D	D
81292	Photofinishing .....	10	D	D	D	b	D	D
812922	One-hour photofinishing .....	9	D	D	D	b	D	D
<b>WAYNESBORO, VA (IC)</b>								
81	Other services (except public administration).....	51	19 300	5 156	1 214	311	19.0	6.8
811	Repair & maintenance .....	28	9 852	2 793	654	159	32.2	11.9
8111	Automotive repair & maintenance .....	24	8 540	2 253	541	123	35.9	13.7
81111	Automotive mechanical & electrical repair & maintenance .....	18	6 181	1 582	376	90	39.0	19.0
811111	General automotive repair .....	16	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	3	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance .....	2	D	D	D	a	D	D
812	Personal & laundry services .....	23	9 448	2 363	560	152	5.1	1.5
8121	Personal care services .....	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
812112	Beauty shops .....	10	D	D	D	b	D	D
8122	Death care services .....	3	2 801	954	231	47	—	—
8123	Drycleaning & laundry services .....	8	5 505	951	225	57	3.0	—
81232	Drycleaning & laundry services (except coin-operated) .....	2	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	2	D	D	D	b	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Firms Subject to Federal Income Tax for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WILLIAMSBURG, VA (IC)</b>								
81	Other services (except public administration).....	35	7 055	2 646	583	184	19.5	17.6
811	Repair & maintenance.....	13	2 658	1 023	217	58	39.7	15.7
8111	Automotive repair & maintenance.....	6	D	D	D	b	D	D
812	Personal & laundry services.....	22	4 397	1 623	366	126	7.3	18.8
8121	Personal care services .....	11	1 243	648	150	55	25.8	29.1
81211	Hair, nail, & skin care services.....	11	1 243	648	150	55	25.8	29.1
812112	Beauty shops .....	10	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	7	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
<b>WINCHESTER, VA (IC)</b>								
81	Other services (except public administration).....	77	21 178	7 318	1 620	400	18.4	7.6
811	Repair & maintenance.....	31	11 849	3 882	826	159	21.0	3.4
8111	Automotive repair & maintenance .....	22	7 505	2 188	508	102	17.3	2.5
81111	Automotive mechanical & electrical repair & maintenance .....	11	3 809	1 108	266	60	15.8	—
811111	General automotive repair .....	7	1 862	495	119	29	32.3	—
81112	Automotive body, paint, interior, & glass repair .....	5	1 593	578	123	12	22.4	11.8
81119	Other automotive repair & maintenance .....	6	2 103	502	119	30	16.1	—
811192	Carwashes.....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	4	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	1	D	D	D	b	D	D
812	Personal & laundry services.....	46	9 329	3 436	794	241	15.0	12.9
8121	Personal care services .....	29	3 766	1 708	389	133	26.7	31.9
81211	Hair, nail, & skin care services.....	27	D	D	D	c	D	D
812112	Beauty shops .....	25	3 459	1 640	376	118	27.2	34.7
8122	Death care services .....	3	D	D	D	b	D	D
81221	Funeral homes & funeral services .....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	3	D	D	D	b	D	D
8122101	Funeral homes .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	9	1 723	791	191	60	5.7	—
81232	Drycleaning & laundry services (except coin-operated).....	5	1 144	567	136	40	—	—
812320	Drycleaning & laundry services (except coin-operated).....	5	1 144	567	136	40	—	—

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of receipts—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ABINGDON, VA</b>								
81	Other services (except public administration).....	44	9 669	2 933	726	186	46.7	1.2
811	Repair & maintenance.....	22	5 489	1 210	306	70	60.2	1.6
8111	Automotive repair & maintenance .....	18	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	11	3 485	834	244	49	39.8	—
811111	General automotive repair .....	9	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	2	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	1	D	D	D	a	D	D
812	Personal & laundry services.....	22	4 180	1 723	420	116	29.0	.6
8121	Personal care services .....	12	841	351	95	44	53.6	3.2
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
812112	Beauty shops .....	10	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	5	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D

See footnotes at end of table.

#### OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ALEXANDRIA, VA (IC)</b>								
81	Other services (except public administration).....	267	122 425	42 925	10 249	1 919	19.1	13.4
811	Repair & maintenance.....	94	66 494	22 344	5 512	771	20.2	10.6
8111	Automotive repair & maintenance.....	64	46 341	15 429	3 842	568	12.6	7.3
81111	Automotive mechanical & electrical repair & maintenance.....	40	25 659	8 529	2 169	324	16.7	7.7
811111	General automotive repair.....	34	18 390	6 231	1 418	201	23.3	9.6
811118	Other automotive mechanical & electrical repair & maintenance.....	3	D	D	D	c	D	D
8111182	Brake, front end, & wheel alignment.....	2	D	D	D	c	D	D
81112	Automotive body, paint, interior, & glass repair.....	16	15 671	5 411	1 322	147	9.8	.8
811121	Automotive body, paint, & interior repair & maintenance.....	11	12 904	4 742	1 165	124	7.2	1.0
8111211	Paint or body repair shops.....	11	12 904	4 742	1 165	124	7.2	1.0
81119	Other automotive repair & maintenance.....	8	5 011	1 489	351	97	—	25.8
811191	Automotive oil change & lubrication shops.....	4	3 719	1 089	260	62	—	—
8112	Electronic & precision equipment repair & maintenance.....	13	15 855	5 415	1 356	144	32.4	14.6
81121	Electronic & precision equipment repair & maintenance.....	13	15 855	5 415	1 356	144	32.4	14.6
811212	Computer & office machine repair & maintenance.....	9	13 739	4 571	1 081	126	35.4	3.4
8114	Personal & household goods repair & maintenance.....	14	2 905	1 002	217	42	63.8	21.3
81142	Reupholstery & furniture repair.....	8	1 769	662	151	25	75.6	3.2
811420	Reupholstery & furniture repair.....	8	1 769	662	151	25	75.6	3.2
812	Personal & laundry services.....	173	55 931	20 581	4 737	1 148	17.8	16.7
8121	Personal care services.....	81	18 629	9 061	2 085	494	19.2	12.2
81211	Hair, nail, & skin care services.....	73	15 949	8 182	1 865	450	21.8	14.2
812112	Beauty shops.....	65	14 758	7 618	1 738	406	21.4	15.1
812113	Nail salons.....	7	D	D	D	b	D	D
81219	Other personal care services.....	8	2 680	879	220	44	3.9	—
812199	Other personal care services.....	7	D	D	D	b	D	—
8122	Death care services.....	7	7 494	2 054	458	76	16.7	—
81221	Funeral homes & funeral services.....	5	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	5	D	D	D	b	D	D
8122101	Funeral homes.....	5	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	43	17 904	7 165	1 675	398	26.4	3.3
81231	Coin-operated laundries & drycleaners.....	6	D	D	D	a	D	D
812310	Coin-operated laundries & drycleaners.....	6	D	D	D	a	D	D
81232	Drycleaning & laundry services (except coin-operated).....	33	8 425	3 333	778	236	39.5	7.1
812320	Drycleaning & laundry services (except coin-operated).....	33	8 425	3 333	778	236	39.5	7.1
8123202	Drycleaning plants.....	26	D	D	D	c	D	D
8123203	Garment pressing & agents for laundries.....	5	1 156	352	90	27	79.3	2.6
81233	Linen & uniform supply.....	4	D	D	D	c	D	D
812331	Linen supply.....	2	D	D	D	c	D	D
8129	Other personal services.....	42	11 904	2 301	519	180	3.3	54.3
81292	Photofinishing.....	6	D	D	D	b	D	D
812922	One-hour photofinishing.....	5	D	D	D	b	D	D
81293	Parking lots & garages.....	35	9 311	1 729	388	150	—	61.3
812930	Parking lots & garages.....	35	9 311	1 729	388	150	—	61.3
<b>ALTAVISTA, VA</b>								
81	Other services (except public administration).....	13	2 327	931	176	59	4.1	3.3
812	Personal & laundry services.....	9	2 024	867	166	53	4.7	—
<b>ASHLAND, VA</b>								
81	Other services (except public administration).....	38	10 395	2 984	690	182	36.0	9.1
811	Repair & maintenance.....	19	6 578	1 708	371	93	33.6	14.4
8111	Automotive repair & maintenance.....	16	5 323	1 404	288	80	34.3	15.6
81111	Automotive mechanical & electrical repair & maintenance.....	10	4 088	1 114	223	62	20.7	20.3
811111	General automotive repair.....	10	4 088	1 114	223	62	20.7	20.3
81112	Automotive body, paint, interior, & glass repair.....	5	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	5	D	D	D	a	D	D
812	Personal & laundry services.....	19	3 817	1 276	319	89	40.3	—
8121	Personal care services.....	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	11	D	D	D	b	D	D
812112	Beauty shops.....	10	1 150	682	175	45	24.4	—
8123	Drycleaning & laundry services.....	5	D	D	D	b	D	D
<b>BEDFORD, VA (IC)</b>								
81	Other services (except public administration).....	44	14 780	4 392	933	219	18.6	4.1
811	Repair & maintenance.....	23	3 736	987	243	59	59.0	15.6
8111	Automotive repair & maintenance.....	19	3 322	842	200	46	56.2	15.3
81111	Automotive mechanical & electrical repair & maintenance.....	11	2 313	607	141	32	47.1	20.6
811111	General automotive repair.....	11	2 313	607	141	32	47.1	20.6
812	Personal & laundry services.....	21	11 044	3 405	690	160	5.0	.2
8121	Personal care services.....	14	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	14	D	D	D	b	D	D
812112	Beauty shops.....	12	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	4	D	D	D	b	D	D
81233	Linen & uniform supply.....	1	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>BERRYVILLE, VA</b>							
81	Other services (except public administration).....	9	D	D	D	a	D	D
	<b>BIG STONE GAP, VA</b>							
81	Other services (except public administration).....	16	3 183	948	224	60	25.6	—
811	Repair & maintenance.....	6	1 659	426	98	21	22.8	—
8111	Automotive repair & maintenance.....	6	1 659	426	98	21	22.8	—
8112	Personal & laundry services.....	10	1 524	522	126	39	28.7	—
	<b>BLACKSBURG, VA</b>							
81	Other services (except public administration).....	42	9 445	3 647	832	246	24.6	4.8
811	Repair & maintenance.....	17	4 846	1 450	346	70	36.6	6.1
8111	Automotive repair & maintenance.....	13	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	10	D	D	D	b	D	D
811111	General automotive repair .....	8	D	D	D	b	D	D
812	Personal & laundry services.....	25	4 599	2 197	486	176	11.9	3.4
8121	Personal care services .....	18	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	17	D	D	D	c	D	D
812112	Beauty shops .....	16	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	5	D	D	D	b	D	D
81231	Coin-operated laundries & drycleaners .....	5	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	5	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores.....	5	D	D	D	b	D	D
	<b>BLACKSTONE, VA</b>							
81	Other services (except public administration).....	18	2 351	713	103	36	53.8	3.9
811	Repair & maintenance.....	10	952	219	51	14	69.7	9.6
812	Personal & laundry services.....	8	1 399	494	52	22	43.0	—
	<b>BLUEFIELD, VA</b>							
81	Other services (except public administration).....	19	18 493	6 213	1 460	310	11.6	7.4
811	Repair & maintenance.....	10	D	D	D	b	D	D
812	Personal & laundry services.....	9	D	D	D	e	D	D
8123	Drycleaning & laundry services .....	2	D	D	D	c	D	D
81233	Linen & uniform supply .....	1	D	D	D	c	D	D
	<b>BRIDGEWATER, VA</b>							
81	Other services (except public administration).....	9	2 491	733	166	37	60.9	10.6
811	Repair & maintenance.....	5	1 779	579	138	27	45.3	14.8
8111	Automotive repair & maintenance .....	5	1 779	579	138	27	45.3	14.8
812	Personal & laundry services.....	4	712	154	28	10	100.0	—
	<b>BRISTOL, VA (IC)</b>							
81	Other services (except public administration).....	44	12 045	3 241	771	195	29.1	1.7
811	Repair & maintenance.....	20	8 061	1 910	436	96	30.5	—
8111	Automotive repair & maintenance .....	15	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	11	D	D	D	b	D	D
811111	General automotive repair .....	9	D	D	D	b	D	D
812	Personal & laundry services.....	24	3 984	1 331	335	99	26.4	5.0
8121	Personal care services .....	15	1 512	499	131	47	64.2	3.8
81211	Hair, nail, & skin care services .....	10	D	D	D	b	D	D
81219	Other personal care services .....	5	D	D	D	b	D	D
	<b>BUENA VISTA, VA (IC)</b>							
81	Other services (except public administration).....	9	874	235	58	16	35.8	2.3
812	Personal & laundry services.....	6	621	178	44	12	9.7	3.2
	<b>CASTLEWOOD, VA *</b>							
81	Other services (except public administration).....	3	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHARLOTTESVILLE, VA (IC)</b>								
81	Other services (except public administration).....	133	41 607	14 505	3 582	827	30.9	7.5
811	Repair & maintenance.....	65	23 958	7 189	1 699	315	26.2	3.3
8111	Automotive repair & maintenance.....	38	18 377	5 649	1 330	249	18.7	4.4
81111	Automotive mechanical & electrical repair & maintenance.....	32	13 550	4 268	1 007	180	22.5	1.0
811111	General automotive repair.....	25	D	D	D	c	D	D
811118	Other automotive mechanical & electrical repair & maintenance.....	5	2 283	731	182	36	7.1	—
81112	Automotive body, paint, interior, & glass repair.....	5	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	4	D	D	D	b	D	D
8111211	Paint or body repair shops.....	4	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	8	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance.....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	16	D	D	D	b	D	D
812	Personal & laundry services.....	68	17 649	7 316	1 883	512	37.2	13.2
8121	Personal care services.....	41	7 713	3 919	1 048	267	44.6	18.1
81211	Hair, nail, & skin care services.....	35	D	D	D	c	D	D
812112	Beauty shops.....	33	D	D	D	c	D	D
81219	Other personal care services.....	6	D	D	D	b	D	D
812199	Other personal care services.....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	14	4 279	1 825	430	116	2.1	10.3
81231	Coin-operated laundries & drycleaners.....	7	1 612	322	75	30	5.5	25.2
812310	Coin-operated laundries & drycleaners.....	7	1 612	322	75	30	5.5	25.2
8123102	Coin-operated laundries & drycleaning stores.....	7	1 612	322	75	30	5.5	25.2
81232	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
8123202	Drycleaning plants.....	6	D	D	D	b	D	D
8129	Other personal services.....	9	D	D	D	b	D	D
81292	Photofinishing.....	5	D	D	D	b	D	D
812922	One-hour photofinishing.....	3	D	D	D	b	D	D
<b>CHESAPEAKE, VA (IC)</b>								
81	Other services (except public administration).....	305	241 388	53 044	12 848	2 846	9.3	3.6
811	Repair & maintenance.....	178	157 007	38 468	9 543	1 747	10.2	4.0
8111	Automotive repair & maintenance.....	111	41 758	12 922	2 936	633	21.7	12.0
81111	Automotive mechanical & electrical repair & maintenance.....	75	27 522	8 744	2 044	391	13.7	5.7
811111	General automotive repair.....	60	22 794	7 321	1 729	334	13.8	6.9
811112	Automotive exhaust system repair.....	5	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance.....	9	2 562	726	152	28	17.6	—
81112	Automotive body, paint, interior, & glass repair.....	22	9 994	3 056	639	127	51.2	3.0
811121	Automotive body, paint, & interior repair & maintenance.....	15	8 551	2 648	564	111	47.4	.4
8111211	Paint or body repair shops.....	15	8 551	2 648	564	111	47.4	.4
81119	Other automotive repair & maintenance.....	14	4 242	1 122	253	115	4.4	74.4
8112	Electronic & precision equipment repair & maintenance.....	17	15 831	5 790	1 300	166	14.6	6.4
81121	Electronic & precision equipment repair & maintenance.....	17	15 831	5 790	1 300	166	14.6	6.4
811212	Computer & office machine repair & maintenance.....	7	11 201	3 923	977	118	14.1	2.6
811219	Other electronic & precision equipment repair & maintenance.....	6	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	28	56 319	14 535	4 033	568	6.7	.1
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	28	56 319	14 535	4 033	568	6.7	.1
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	28	56 319	14 535	4 033	568	6.7	.1
8114	Personal & household goods repair & maintenance.....	22	43 099	5 221	1 274	380	2.0	.3
81141	Home & garden equipment & appliance repair & maintenance.....	6	D	D	D	e	D	D
811412	Appliance repair & maintenance.....	3	D	D	D	c	D	D
81149	Other personal & household goods repair & maintenance.....	11	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance .....	11	D	D	D	c	D	D
8114909	All other repair & related services.....	4	D	D	D	b	D	D
812	Personal & laundry services.....	127	84 381	14 576	3 305	1 099	7.7	3.0
8121	Personal care services.....	77	D	D	D	e	D	D
81211	Hair, nail, & skin care services.....	62	7 976	3 595	824	337	22.8	22.6
812112	Beauty shops.....	54	7 696	3 507	803	322	21.8	23.3
81219	Other personal care services .....	15	D	D	D	b	D	D
812199	Other personal care services .....	10	D	D	D	b	D	D
8122	Death care services.....	13	D	D	D	c	D	D
81221	Funeral homes & funeral services.....	9	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	9	D	D	D	b	D	D
8122101	Funeral homes .....	8	D	D	D	b	D	D
81222	Cemeteries & crematories .....	4	D	D	D	b	D	D
812220	Cemeteries & crematories .....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	32	D	D	D	c	D	D
81231	Coin-operated laundries & drycleaners .....	14	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	14	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores.....	14	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	17	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	17	D	D	D	c	D	D
8123202	Drycleaning plants .....	10	D	D	D	c	D	D
8123203	Garment pressing & agents for laundries .....	7	D	D	D	b	D	D
8129	Other personal services .....	5	D	D	D	e	D	D
81292	Photofinishing .....	4	D	D	D	e	D	D
812921	Photofinishing laboratories (except one-hour) .....	2	D	D	D	e	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>CHINCOTEAGUE, VA</b>							
81	Other services (except public administration).....	6	714	124	27	9	73.4	—
	<b>CHRISTIANSBURG, VA</b>							
81	Other services (except public administration).....	55	17 900	5 677	1 308	339	25.1	5.7
8111	Repair & maintenance.....	33	13 880	3 903	916	191	27.3	5.4
81111	Automotive repair & maintenance.....	27	D	D	D	c	D	D
811111	Automotive mechanical & electrical repair & maintenance.....	18	4 698	1 245	279	54	43.0	7.2
	General automotive repair.....	14	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	6	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	5	D	D	D	b	D	D
8111211	Paint or body repair shops.....	5	D	D	D	b	D	D
812	Personal & laundry services.....	22	4 020	1 774	392	148	17.5	7.0
8121	Personal care services.....	17	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	16	D	D	D	b	D	D
812112	Beauty shops.....	16	D	D	D	b	D	D
	<b>CLIFTON FORGE, VA (IC)</b>							
81	Other services (except public administration).....	14	2 263	698	179	49	40.4	—
811	Repair & maintenance.....	7	1 258	208	51	21	43.4	—
8111	Automotive repair & maintenance.....	6	D	D	D	b	D	D
812	Personal & laundry services.....	7	1 005	490	128	28	36.6	—
	<b>COLONIAL BEACH, VA</b>							
81	Other services (except public administration).....	8	578	160	35	15	83.2	—
	<b>COLONIAL HEIGHTS, VA (IC)</b>							
81	Other services (except public administration).....	50	19 286	6 748	1 536	390	14.4	8.1
8111	Repair & maintenance.....	22	6 035	1 781	401	82	23.9	11.6
81111	Automotive repair & maintenance.....	17	5 245	1 541	351	70	18.6	7.2
811111	Automotive mechanical & electrical repair & maintenance.....	13	3 648	1 140	263	46	23.1	—
	General automotive repair.....	10	D	D	D	b	D	D
812	Personal & laundry services.....	28	13 251	4 967	1 135	308	10.1	6.5
8121	Personal care services.....	22	4 926	1 987	459	154	22.4	17.6
81211	Hair, nail, & skin care services.....	17	D	D	D	c	D	D
812112	Beauty shops.....	17	D	D	D	c	D	D
81219	Other personal care services.....	5	D	D	D	b	D	D
812199	Other personal care services.....	2	D	D	D	a	D	D
8123	Drycleaning & laundry services.....	5	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated).....	4	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	4	D	D	D	b	D	D
81233	Linen & uniform supply.....	1	D	D	D	b	D	D
	<b>COVINGTON, VA (IC)</b>							
81	Other services (except public administration).....	15	5 567	1 144	260	59	38.5	1.1
811	Repair & maintenance.....	6	2 482	422	100	27	81.4	—
8111	Automotive repair & maintenance.....	6	2 482	422	100	27	81.4	—
81111	Automotive mechanical & electrical repair & maintenance.....	4	D	D	D	b	D	D
811111	General automotive repair.....	4	D	D	D	b	D	D
812	Personal & laundry services.....	9	3 085	722	160	32	4.0	2.0
8122	Death care services.....	4	2 733	588	134	23	—	.3
	<b>CULPEPER, VA</b>							
81	Other services (except public administration).....	24	19 549	7 354	1 697	365	7.6	3.2
8111	Repair & maintenance.....	6	1 981	395	96	17	56.2	—
81111	Automotive repair & maintenance.....	6	1 981	395	96	17	56.2	—
811111	Automotive mechanical & electrical repair & maintenance.....	5	D	D	D	a	D	D
812	Personal & laundry services.....	18	17 568	6 959	1 601	348	2.1	3.6
8121	Personal care services.....	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	9	D	D	D	b	D	D
812112	Beauty shops.....	9	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	7	D	D	D	e	D	D
81233	Linen & uniform supply.....	1	D	D	D	e	D	D

See footnotes at end of table.

#### OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DANVILLE, VA (IC)</b>								
81	Other services (except public administration).....	123	36 026	10 180	2 492	735	32.7	4.5
811	Repair & maintenance.....	70	19 080	5 030	1 230	317	51.1	6.4
8111	Automotive repair & maintenance.....	48	11 268	2 868	699	196	51.6	10.9
81111	Automotive mechanical & electrical repair & maintenance.....	30	6 983	1 832	427	98	57.0	11.6
811111	General automotive repair.....	20	4 727	1 211	279	61	62.9	6.9
81112	Automotive body, paint, interior, & glass repair.....	8	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	10	D	D	D	b	D	D
811192	Carwashes.....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	16	5 766	1 614	414	102	35.4	—
81149	Other personal & household goods repair & maintenance.....	8	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance.....	8	D	D	D	b	D	D
8114903	Welding repair.....	5	D	D	D	b	D	D
812	Personal & laundry services.....	53	16 946	5 150	1 262	418	12.0	2.2
8121	Personal care services.....	19	1 941	729	183	125	32.0	2.6
81211	Hair, nail, & skin care services.....	16	D	D	D	b	D	D
812112	Beauty shops.....	16	D	D	D	b	D	D
8122	Death care services.....	9	6 791	2 037	485	104	10.4	3.0
81221	Funeral homes & funeral services.....	7	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	7	D	D	D	b	D	D
8122101	Funeral homes.....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	25	8 214	2 384	594	189	8.7	1.5
81231	Coin-operated laundries & drycleaners.....	14	D	D	D	a	D	D
812310	Coin-operated laundries & drycleaners.....	14	D	D	D	a	D	D
8123102	Coin-operated laundries & drycleaning stores.....	14	D	D	D	a	D	D
81232	Drycleaning & laundry services (except coin-operated).....	10	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	10	D	D	D	b	D	D
8123202	Drycleaning plants.....	10	D	D	D	b	D	D
81233	Linen & uniform supply.....	1	D	D	D	c	D	D
812331	Linen supply.....	1	D	D	D	c	D	D
<b>DUMFRIES, VA</b>								
81	Other services (except public administration).....	15	6 025	2 285	420	101	25.5	7.6
811	Repair & maintenance.....	10	4 720	1 553	250	63	31.7	9.6
8111	Automotive repair & maintenance.....	8	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	5	1 637	422	96	21	—	27.8
812	Personal & laundry services.....	5	1 305	732	170	38	3.2	—
8121	Personal care services.....	2	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	2	D	D	D	b	D	D
812112	Beauty shops.....	2	D	D	D	b	D	D
<b>EMPORIA, VA (IC)</b>								
81	Other services (except public administration).....	21	2 585	713	172	59	58.3	13.9
811	Repair & maintenance.....	5	954	257	59	16	65.9	—
812	Personal & laundry services.....	16	1 631	456	113	43	53.9	22.0
<b>FAIRFAX, VA (IC)</b>								
81	Other services (except public administration).....	126	49 538	16 596	4 060	686	20.7	12.6
811	Repair & maintenance.....	68	35 860	12 261	3 057	407	19.8	11.3
8111	Automotive repair & maintenance.....	51	30 659	10 944	2 734	357	19.5	5.0
81111	Automotive mechanical & electrical repair & maintenance.....	34	16 219	5 725	1 343	182	12.8	9.5
811111	General automotive repair.....	28	13 100	4 774	1 124	146	13.1	10.1
81112	Automotive body, paint, interior, & glass repair.....	11	11 094	3 678	846	99	29.8	—
811121	Automotive body, paint, & interior repair & maintenance.....	9	D	D	D	b	D	D
8111211	Paint or body repair shops.....	8	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	6	3 346	1 541	545	76	17.8	.2
811191	Automotive oil change & lubrication shops.....	4	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	7	2 532	775	197	28	15.6	61.4
81121	Electronic & precision equipment repair & maintenance.....	7	2 532	775	197	28	15.6	61.4
8114	Personal & household goods repair & maintenance.....	6	1 132	317	64	15	59.1	—
812	Personal & laundry services.....	58	13 678	4 335	1 003	279	23.1	16.1
8121	Personal care services.....	39	6 015	3 043	699	208	25.6	27.3
81211	Hair, nail, & skin care services.....	35	5 710	2 963	688	200	24.4	28.7
812112	Beauty shops.....	30	D	D	D	c	D	D
8123	Drycleaning & laundry services.....	13	2 806	497	112	37	57.9	18.4
81232	Drycleaning & laundry services (except coin-operated).....	13	2 806	497	112	37	57.9	18.4
812320	Drycleaning & laundry services (except coin-operated).....	13	2 806	497	112	37	57.9	18.4
8123202	Drycleaning plants.....	10	D	D	D	b	D	D
8129	Other personal services.....	5	D	D	D	a	D	D
81293	Parking lots & garages.....	4	D	D	D	a	D	D
812930	Parking lots & garages.....	4	D	D	D	a	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FALLS CHURCH, VA (IC)</b>								
81	Other services (except public administration).....	64	25 026	8 342	1 881	323	23.5	10.9
811	Repair & maintenance.....	25	14 785	4 603	1 040	139	17.1	9.5
8111	Automotive repair & maintenance.....	16	10 480	3 265	720	90	11.8	2.1
81111	Automotive mechanical & electrical repair & maintenance.....	12	4 332	1 446	340	45	17.5	5.1
811111	General automotive repair.....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	2	D	D	D	b	D	D
8111211	Paint or body repair shops.....	2	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	5	3 203	1 105	262	38	31.6	37.2
81121	Electronic & precision equipment repair & maintenance.....	5	3 203	1 105	262	38	31.6	37.2
8114	Personal & household goods repair & maintenance.....	4	1 102	233	58	11	25.0	—
812	Personal & laundry services.....	39	10 241	3 739	841	184	32.9	13.0
8121	Personal care services.....	19	3 440	1 784	401	100	24.1	34.3
81211	Hair, nail, & skin care services.....	15	2 862	1 589	369	84	20.2	36.8
81212	Beauty shops.....	15	2 862	1 589	369	84	20.2	36.8
8122	Death care services.....	4	3 993	1 352	287	36	23.1	—
81221	Funeral homes & funeral services.....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	3	D	D	D	b	D	D
8122101	Funeral homes.....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	13	1 929	388	98	35	68.3	7.7
81232	Drycleaning & laundry services (except coin-operated).....	11	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	11	D	D	D	b	D	D
8123202	Drycleaning plants.....	8	D	D	D	b	D	D
<b>FARMVILLE, VA *</b>								
81	Other services (except public administration).....	36	6 214	1 693	393	130	65.0	16.3
811	Repair & maintenance.....	16	3 344	822	180	48	73.2	16.3
8111	Automotive repair & maintenance.....	11	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	6	D	D	D	b	D	D
811111	General automotive repair.....	6	D	D	D	b	D	D
812	Personal & laundry services.....	20	2 870	871	213	82	55.4	16.2
8121	Personal care services.....	10	752	391	95	41	36.4	33.2
81211	Hair, nail, & skin care services.....	10	752	391	95	41	36.4	33.2
8123	Drycleaning & laundry services.....	6	D	D	D	b	D	D
<b>FARMVILLE, VA (PRINCE EDWARD COUNTY PART) *</b>								
81	Other services (except public administration).....	36	6 214	1 693	393	130	65.0	16.3
811	Repair & maintenance.....	16	3 344	822	180	48	73.2	16.3
8111	Automotive repair & maintenance.....	11	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	6	D	D	D	b	D	D
811111	General automotive repair.....	6	D	D	D	b	D	D
812	Personal & laundry services.....	20	2 870	871	213	82	55.4	16.2
8121	Personal care services.....	10	752	391	95	41	36.4	33.2
81211	Hair, nail, & skin care services.....	10	752	391	95	41	36.4	33.2
8123	Drycleaning & laundry services.....	6	D	D	D	b	D	D
<b>FRANKLIN, VA (IC)</b>								
81	Other services (except public administration).....	16	4 272	1 241	286	75	28.2	12.3
811	Repair & maintenance.....	7	2 241	651	165	30	17.8	15.8
8111	Automotive repair & maintenance.....	5	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	3	D	D	D	a	D	D
812	Personal & laundry services.....	9	2 031	590	121	45	39.6	8.4
8121	Personal care services.....	4	D	D	D	a	D	D
81211	Hair, nail, & skin care services.....	4	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FREDERICKSBURG, VA (IC)</b>								
81	Other services (except public administration).....	93	37 191	12 275	2 648	633	13.6	11.3
811	Repair & maintenance.....	34	14 631	5 126	1 023	186	21.4	3.5
8111	Automotive repair & maintenance.....	27	10 958	2 985	579	119	26.0	4.7
81111	Automotive mechanical & electrical repair & maintenance.....	18	6 316	2 037	426	72	29.3	8.2
81111	General automotive repair.....	13	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	4	D	D	D	a	D	D
81119	Other automotive repair & maintenance.....	5	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	2	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance.....	2	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	59	22 560	7 149	1 625	447	8.6	16.3
8121	Personal care services .....	33	5 289	2 529	584	217	16.7	12.1
81211	Hair, nail, & skin care services .....	30	4 601	2 369	547	194	19.2	13.0
81212	Beauty shops .....	29	D	D	D	c	D	D
8122	Death care services .....	8	D	D	D	c	D	D
81221	Funeral homes & funeral services .....	5	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	5	D	D	D	b	D	D
812210	Funeral homes .....	4	D	D	D	b	D	D
81222	Cemeteries & crematories .....	3	D	D	D	b	D	D
812220	Cemeteries & crematories .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	14	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	9	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	9	D	D	D	b	D	D
812320	Drycleaning plants .....	9	D	D	D	b	D	D
<b>FRONT ROYAL, VA</b>								
81	Other services (except public administration).....	41	22 601	7 025	1 676	386	24.3	4.1
811	Repair & maintenance.....	22	7 044	2 139	513	89	56.4	10.5
8111	Automotive repair & maintenance.....	17	4 728	1 486	352	60	35.1	15.6
81111	Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	a	D	D
81111	General automotive repair .....	8	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair.....	5	D	D	D	b	D	D
81121	Automotive body, paint, & interior repair & maintenance .....	5	D	D	D	b	D	D
812	Personal & laundry services .....	19	15 557	4 886	1 163	297	9.7	1.1
8121	Personal care services .....	8	1 077	563	117	52	31.4	16.4
81211	Hair, nail, & skin care services .....	8	1 077	563	117	52	31.4	16.4
81212	Beauty shops .....	8	1 077	563	117	52	31.4	16.4
8123	Drycleaning & laundry services .....	7	11 893	3 612	869	212	—	—
81232	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	c	D	D
812320	Laundries, family & commercial .....	1	D	D	D	c	D	D
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
812331	Linen supply .....	1	D	D	D	b	D	D
<b>GALAX, VA (IC)</b>								
81	Other services (except public administration).....	16	4 504	1 333	308	73	60.3	—
811	Repair & maintenance.....	8	2 325	664	147	29	30.4	—
812	Personal & laundry services .....	8	2 179	669	161	44	92.2	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HAMPTON, VA (IC)</b>								
81	Other services (except public administration).....	178	64 755	20 906	4 736	1 129	18.1	14.4
811	Repair & maintenance.....	94	46 822	13 733	3 224	573	18.0	11.4
8111	Automotive repair & maintenance.....	57	23 981	6 796	1 527	294	12.1	11.9
81111	Automotive mechanical & electrical repair & maintenance.....	40	13 707	4 427	970	172	11.4	12.4
811111	General automotive repair .....	28	9 324	2 820	659	113	12.7	2.1
81112	Automotive body, paint, interior, & glass repair.....	9	6 730	1 633	400	66	6.6	—
811121	Automotive body, paint, & interior repair & maintenance .....	5	2 576	874	221	41	17.2	—
811122	Automotive glass replacement shops .....	4	4 154	759	179	25	—	—
81119	Other automotive repair & maintenance.....	8	3 544	736	157	56	25.4	32.4
811192	Carwashes.....	5	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	11	7 785	2 675	688	88	21.7	27.1
81121	Electronic & precision equipment repair & maintenance .....	11	7 785	2 675	688	88	21.7	27.1
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	9 220	1 558	411	58	24.2	4.0
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	9 220	1 558	411	58	24.2	4.0
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	6	9 220	1 558	411	58	24.2	4.0
8114	Personal & household goods repair & maintenance .....	20	5 836	2 704	598	133	27.5	.4
81141	Home & garden equipment & appliance repair & maintenance .....	6	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	10	2 641	1 050	225	56	38.0	.8
811490	Other personal & household goods repair & maintenance .....	10	2 641	1 050	225	56	38.0	.8
812	Personal & laundry services .....	84	17 933	7 173	1 512	556	18.5	22.1
8121	Personal care services .....	60	7 286	3 353	827	309	27.8	24.1
81211	Hair, nail, & skin care services .....	55	6 918	3 205	774	277	27.6	24.3
812111	Barber shops .....	5	881	458	118	22	32.1	—
812112	Beauty shops .....	44	5 620	2 582	624	239	26.3	30.0
8122	Death care services .....	6	6 532	2 303	343	111	6.3	19.7
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
8122101	Funeral homes .....	4	D	D	D	b	D	D
81222	Cemeteries & crematories .....	2	D	D	D	b	D	D
812220	Cemeteries & crematories .....	2	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	16	D	D	D	c	D	D
81231	Coin-operated laundries & drycleaners .....	4	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	4	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	4	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	12	2 849	1 332	295	102	6.0	21.9
812320	Drycleaning & laundry services (except coin-operated) .....	12	2 849	1 332	295	102	6.0	21.9
8123202	Drycleaning plants .....	7	2 370	1 125	242	80	4.4	8.9
<b>HARRISONBURG, VA (IC)</b>								
81	Other services (except public administration).....	84	28 112	7 542	1 790	434	18.9	10.0
811	Repair & maintenance.....	50	19 436	4 644	1 093	238	17.9	12.6
8111	Automotive repair & maintenance .....	34	16 180	3 706	847	179	17.0	14.1
81111	Automotive mechanical & electrical repair & maintenance .....	16	6 495	1 576	377	68	30.1	—
811111	General automotive repair .....	12	5 221	1 238	300	56	36.2	—
81112	Automotive body, paint, interior, & glass repair .....	9	8 165	1 668	366	54	5.3	27.8
811121	Automotive body, paint, & interior repair & maintenance .....	7	D	D	D	b	D	D
8111211	Paint or body repair shops .....	6	D	D	D	b	D	D
8111213	Upholstery & interior repair shops .....	1	D	D	D	a	D	D
811122	Automotive glass replacement shops .....	2	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	9	1 520	462	104	57	24.3	1.2
812	Personal & laundry services .....	34	8 676	2 898	697	196	21.0	4.0
8121	Personal care services .....	20	2 684	1 271	310	100	31.7	13.1
81211	Hair, nail, & skin care services .....	17	2 572	1 225	298	94	28.8	13.6
812112	Beauty shops .....	17	2 572	1 225	298	94	28.8	13.6
8122	Death care services .....	6	4 130	1 022	252	48	11.3	—
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D
8122101	Funeral homes .....	4	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HERNDON, VA</b>								
81	Other services (except public administration).....	67	24 677	8 610	2 079	376	18.0	9.9
811	Repair & maintenance.....	27	13 729	4 725	1 203	143	18.7	6.7
8111	Automotive repair & maintenance.....	14	9 277	3 053	809	85	2.1	3.0
81111	Automotive mechanical & electrical repair & maintenance.....	12	D	D	D	b	D	D
811111	General automotive repair.....	11	7 215	2 434	633	65	2.8	—
8112	Electronic & precision equipment repair & maintenance.....	6	2 374	914	238	33	55.4	—
81121	Electronic & precision equipment repair & maintenance.....	6	2 374	914	238	33	55.4	—
8114	Personal & household goods repair & maintenance.....	4	1 253	386	78	14	58.7	18.2
81149	Other personal & household goods repair & maintenance.....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance.....	2	D	D	D	a	D	D
812	Personal & laundry services.....	40	10 948	3 885	876	233	17.1	13.8
8121	Personal care services.....	24	5 540	2 186	471	131	19.5	27.3
81211	Hair, nail, & skin care services.....	16	3 597	1 681	350	88	20.7	38.1
81212	Beauty shops.....	15	D	D	D	b	D	D
81219	Other personal care services.....	8	1 943	505	121	43	17.4	7.3
812199	Other personal care services.....	6	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	12	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	10	2 969	1 076	245	72	22.2	—
812320	Drycleaning & laundry services (except coin-operated).....	10	2 969	1 076	245	72	22.2	—
8123202	Drycleaning plants.....	8	D	D	D	b	D	D
<b>HOPEWELL, VA (IC)</b>								
81	Other services (except public administration).....	36	12 720	4 840	1 377	409	10.8	4.2
811	Repair & maintenance.....	16	3 413	1 042	263	53	26.8	11.5
8111	Automotive repair & maintenance.....	12	2 839	844	227	46	29.7	11.8
81111	Automotive mechanical & electrical repair & maintenance.....	10	D	D	D	b	D	D
811111	General automotive repair.....	7	D	D	D	b	D	D
812	Personal & laundry services.....	20	9 307	3 798	1 114	356	4.9	1.6
8121	Personal care services.....	11	1 504	1 046	485	126	30.3	—
81211	Hair, nail, & skin care services.....	11	1 504	1 046	485	126	30.3	—
812111	Barber shops.....	2	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	6	D	D	D	c	D	D
81233	Linen & uniform supply.....	1	D	D	D	c	D	D
<b>LEBANON, VA</b>								
81	Other services (except public administration).....	14	2 670	912	253	61	40.8	8.9
811	Repair & maintenance.....	5	D	D	D	a	D	D
812	Personal & laundry services.....	9	D	D	D	b	D	D
<b>LEESBURG, VA</b>								
81	Other services (except public administration).....	45	17 607	5 717	1 343	235	18.4	4.0
811	Repair & maintenance.....	26	13 274	4 015	968	142	15.9	—
8111	Automotive repair & maintenance.....	21	11 529	3 423	853	127	9.9	—
81111	Automotive mechanical & electrical repair & maintenance.....	14	5 993	1 718	413	63	19.0	—
811111	General automotive repair.....	11	4 690	1 448	340	52	20.4	—
8112	Automotive body, paint, interior, & glass repair.....	5	D	D	D	b	D	D
81121	Automotive body, paint, & interior repair & maintenance.....	4	3 540	1 214	326	34	—	—
811211	Paint or body repair shops.....	4	3 540	1 214	326	34	—	—
812	Personal & laundry services.....	19	4 333	1 702	375	93	25.8	16.1
8121	Personal care services.....	11	2 263	1 074	248	56	20.1	28.9
81211	Hair, nail, & skin care services.....	10	D	D	D	b	D	D
812112	Beauty shops.....	10	D	D	D	b	D	D
<b>LEXINGTON, VA (IC)</b>								
81	Other services (except public administration).....	22	3 365	1 090	255	100	51.8	15.2
811	Repair & maintenance.....	6	819	285	67	14	55.9	44.1
812	Personal & laundry services.....	16	2 546	805	188	86	50.5	5.9
8121	Personal care services.....	7	649	276	66	23	35.3	23.1
81211	Hair, nail, & skin care services.....	6	D	D	D	b	D	D
<b>LURAY, VA</b>								
81	Other services (except public administration).....	19	2 889	834	172	54	62.5	9.0
811	Repair & maintenance.....	8	1 599	473	96	23	47.5	10.4
812	Personal & laundry services.....	11	1 290	361	76	31	81.2	7.3

See footnotes at end of table.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LYNCHBURG, VA (IC)</b>								
81	Other services (except public administration).....	152	51 616	15 577	3 543	933	16.5	3.8
811	Repair & maintenance.....	71	25 233	8 033	1 864	400	20.6	1.9
8111	Automotive repair & maintenance.....	57	21 105	6 703	1 545	328	22.9	2.3
81111	Automotive mechanical & electrical repair & maintenance.....	32	10 779	3 382	816	156	17.6	—
81111	General automotive repair.....	25	8 758	2 739	656	125	17.4	—
81112	Automotive body, paint, interior, & glass repair.....	15	8 458	2 747	568	116	32.3	1.8
811121	Automotive body, paint, & interior repair & maintenance.....	11	D	D	D	b	D	D
8111211	Paint or body repair shops.....	10	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	10	1 868	574	161	56	10.7	17.7
8114	Personal & household goods repair & maintenance.....	9	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance.....	4	D	D	D	b	D	D
812	Personal & laundry services.....	81	26 383	7 544	1 679	533	12.5	5.6
8121	Personal care services.....	45	D	D	D	c	D	D
81211	Hair, nail, & skin care services.....	37	3 497	1 453	317	120	32.9	7.3
812112	Beauty shops.....	35	D	D	D	c	D	D
81219	Other personal care services.....	8	D	D	D	b	D	D
8122	Death care services.....	10	12 162	2 769	623	147	14.0	—
81221	Funeral homes & funeral services.....	6	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	6	D	D	D	b	D	D
8122101	Funeral homes.....	6	D	D	D	b	D	D
81222	Cemeteries & crematories.....	4	D	D	D	b	D	D
812220	Cemeteries & crematories.....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	18	6 792	1 877	450	145	4.4	8.5
81232	Drycleaning & laundry services (except coin-operated).....	8	D	D	D	c	D	D
812320	Drycleaning & laundry services (except coin-operated).....	8	D	D	D	c	D	D
8123202	Drycleaning plants.....	6	D	D	D	c	D	D
81233	Linen & uniform supply.....	1	D	D	D	b	D	D
8129	Other personal services.....	8	D	D	D	b	D	D
<b>MANASSAS, VA (IC)</b>								
81	Other services (except public administration).....	108	60 218	22 196	4 779	832	15.1	4.3
811	Repair & maintenance.....	63	50 870	18 580	3 926	558	11.4	2.3
8111	Automotive repair & maintenance.....	45	23 372	7 222	1 645	280	17.6	2.2
81111	Automotive mechanical & electrical repair & maintenance.....	30	11 591	3 571	879	121	33.0	4.5
81111	General automotive repair.....	25	9 761	2 922	686	100	36.6	5.3
81112	Automotive body, paint, interior, & glass repair.....	10	8 613	2 606	526	88	1.5	—
811121	Automotive body, paint, & interior repair & maintenance.....	7	6 990	2 176	425	73	1.8	—
8111211	Paint or body repair shops.....	6	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	5	3 168	1 045	240	71	5.3	—
811192	Carwashes.....	4	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	6	22 321	9 730	1 933	224	1.9	—
81121	Electronic & precision equipment repair & maintenance.....	6	22 321	9 730	1 933	224	1.9	—
811219	Other electronic & precision equipment repair & maintenance.....	2	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance.....	8	1 432	386	72	19	74.4	2.1
812	Personal & laundry services.....	45	9 348	3 616	853	274	35.5	14.9
8121	Personal care services.....	29	5 174	2 208	516	185	25.3	24.8
81211	Hair, nail, & skin care services.....	26	4 710	2 111	503	159	24.9	27.2
812111	Barber shops.....	2	D	D	D	a	D	D
812112	Beauty shops.....	23	D	D	D	c	D	D
8123	Drycleaning & laundry services.....	11	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	10	2 026	772	178	46	49.5	—
812320	Drycleaning & laundry services (except coin-operated).....	10	2 026	772	178	46	49.5	—
8123202	Drycleaning plants.....	8	D	D	D	b	D	D
<b>MANASSAS PARK, VA (IC)</b>								
81	Other services (except public administration).....	6	4 553	1 475	364	72	16.9	37.1
811	Repair & maintenance.....	6	4 553	1 475	364	72	16.9	37.1
8111	Automotive repair & maintenance.....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	3	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	3	D	D	D	b	D	D
8111211	Paint or body repair shops.....	3	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	1	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance.....	1	D	D	D	b	D	D
<b>MARION, VA</b>								
81	Other services (except public administration).....	23	5 455	1 628	443	115	20.5	5.7
811	Repair & maintenance.....	11	2 540	900	230	51	37.0	—
8111	Automotive repair & maintenance.....	8	D	D	D	b	D	D
812	Personal & laundry services.....	12	2 915	728	213	64	6.0	10.7
8122	Death care services.....	3	2 226	463	147	25	—	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MARTINSVILLE, VA (IC)</b>								
81	Other services (except public administration).....	40	8 804	2 450	576	196	27.1	22.2
811	Repair & maintenance.....	18	2 635	601	164	41	37.6	49.0
8111	Automotive repair & maintenance.....	12	1 234	308	80	23	50.6	24.4
812	Personal & laundry services.....	22	6 169	1 849	412	155	22.6	10.8
8121	Personal care services.....	7	492	164	43	19	71.1	4.5
81211	Hair, nail, & skin care services.....	7	492	164	43	19	71.1	4.5
8122	Death care services.....	6	4 000	1 061	230	84	17.3	16.0
81221	Funeral homes & funeral services.....	5	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	5	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	9	1 677	624	139	52	21.1	—
81232	Drycleaning & laundry services (except coin-operated).....	5	1 494	607	135	47	23.7	—
812320	Drycleaning & laundry services (except coin-operated).....	5	1 494	607	135	47	23.7	—
8123202	Drycleaning plants.....	5	1 494	607	135	47	23.7	—
<b>NEWPORT NEWS, VA (IC)</b>								
81	Other services (except public administration).....	306	116 257	41 113	8 918	2 234	19.5	9.5
811	Repair & maintenance.....	152	81 410	27 478	5 661	1 117	22.9	5.0
8111	Automotive repair & maintenance.....	109	42 543	13 721	2 943	623	15.0	8.6
81111	Automotive mechanical & electrical repair & maintenance.....	79	24 174	7 900	1 799	350	16.4	9.6
811111	General automotive repair.....	53	12 968	3 906	937	183	19.7	12.8
811113	Automotive transmission repair.....	9	3 064	1 154	274	51	10.7	5.0
811118	Other automotive mechanical & electrical repair & maintenance.....	13	6 942	2 328	491	99	11.0	6.8
8111182	Brake, front end, & wheel alignment.....	6	3 301	1 134	258	61	3.2	2.8
81112	Automotive body, paint, interior, & glass repair.....	18	12 626	4 030	801	139	13.2	—
811121	Automotive body, paint, & interior repair & maintenance.....	16	D	D	D	c	D	D
8111211	Paint or body repair shops.....	13	D	D	D	c	D	D
81119	Other automotive repair & maintenance.....	12	5 743	1 791	343	134	13.5	23.1
811191	Automotive oil change & lubrication shops.....	5	D	D	D	b	D	D
811192	Carwashes.....	6	1 697	691	147	71	37.9	—
8112	Electronic & precision equipment repair & maintenance.....	9	6 750	3 340	832	118	4.5	.3
81121	Electronic & precision equipment repair & maintenance.....	9	6 750	3 340	832	118	4.5	.3
811219	Other electronic & precision equipment repair & maintenance.....	2	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	9	19 256	5 769	937	214	3.6	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	9	19 256	5 769	937	214	3.6	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	9	19 256	5 769	937	214	3.6	—
8114	Personal & household goods repair & maintenance.....	25	12 861	4 648	949	162	87.2	3.4
81149	Other personal & household goods repair & maintenance.....	12	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance.....	12	D	D	D	c	D	D
8114902	Boat repair.....	3	D	D	D	c	D	D
812	Personal & laundry services.....	154	34 847	13 635	3 257	1 117	11.6	19.9
8121	Personal care services.....	93	12 442	5 825	1 370	553	21.1	25.4
81211	Hair, nail, & skin care services.....	82	10 836	5 349	1 247	446	21.6	27.7
812111	Barber shops.....	7	872	488	133	39	20.6	10.4
812112	Beauty shops.....	70	9 592	4 730	1 086	391	21.6	30.3
81219	Other personal care services.....	11	1 606	476	123	107	17.4	10.2
8122	Death care services.....	11	D	D	D	c	D	D
81221	Funeral homes & funeral services.....	8	6 760	2 172	525	107	8.4	2.9
812210	Funeral homes & funeral services.....	8	6 760	2 172	525	107	8.4	2.9
8122101	Funeral homes .....	8	6 760	2 172	525	107	8.4	2.9
81222	Cemeteries & crematories .....	3	D	D	D	b	D	D
812220	Cemeteries & crematories .....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	33	12 223	4 460	1 089	390	5.1	25.7
81231	Coin-operated laundries & drycleaners .....	11	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	11	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores.....	10	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	21	5 537	2 617	619	246	2.3	51.0
812320	Drycleaning & laundry services (except coin-operated).....	21	5 537	2 617	619	246	2.3	51.0
8123202	Drycleaning plants .....	9	4 550	2 162	510	196	1.8	51.9
81233	Linen & uniform supply .....	1	D	D	D	b	D	D
812331	Linen supply .....	1	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NORFOLK, VA (IC)</b>								
81	Other services (except public administration).....	388	147 821	49 713	11 750	2 569	17.9	7.2
811	Repair & maintenance.....	214	107 136	34 123	7 935	1 396	17.5	6.7
8111	Automotive repair & maintenance.....	138	49 090	14 682	3 246	688	27.0	3.9
81111	Automotive mechanical & electrical repair & maintenance .....	91	35 185	10 066	2 229	445	28.6	3.4
811111	General automotive repair .....	55	19 565	5 820	1 396	268	21.8	3.2
811112	Automotive exhaust system repair .....	7	2 746	626	149	42		20.9
811113	Automotive transmission repair .....	6	2 682	1 048	131	30	5.9	—
811118	Other automotive mechanical & electrical repair & maintenance .....	23	10 192	2 572	553	105	55.3	—
8111181	Carburetor repair shops .....	5	1 836	703	165	23	62.9	—
8111182	Brake, front end, & wheel alignment .....	10	5 787	1 171	222	46	58.7	—
81112	Automotive body, paint, interior, & glass repair .....	34	11 298	3 741	836	166	21.0	1.2
811121	Automotive body, paint, & interior repair & maintenance .....	26	8 148	2 807	629	125	18.6	1.7
8111211	Paint or body repair shops .....	23	6 313	2 081	483	101	19.3	2.2
8111213	Upholstery & interior repair shops .....	3	1 835	726	146	24	D	—
811122	Automotive glass replacement shops .....	8	3 150	934	207	41	27.2	—
81119	Other automotive repair & maintenance .....	13	2 607	875	181	77	31.9	22.1
811192	Carwashes.....	11	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	23	23 941	8 167	1 985	265	6.0	9.9
81121	Electronic & precision equipment repair & maintenance .....	23	23 941	8 167	1 985	265	6.0	9.9
811212	Computer & office machine repair & maintenance .....	10	20 009	6 956	1 690	211	2.3	11.8
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	17	19 412	7 023	1 686	222	7.0	10.4
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	17	19 412	7 023	1 686	222	7.0	10.4
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	17	19 412	7 023	1 686	222	7.0	10.4
8114	Personal & household goods repair & maintenance .....	36	14 693	4 251	1 018	221	18.7	6.3
81141	Home & garden equipment & appliance repair & maintenance .....	9	D	D	D	b	D	D
811412	Appliance repair & maintenance .....	4	D	D	D	b	D	D
81142	Reupholstery & furniture repair .....	7	2 891	1 413	309	62	6.7	—
811420	Reupholstery & furniture repair .....	7	2 891	1 413	309	62	6.7	—
81149	Other personal & household goods repair & maintenance .....	17	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	17	D	D	D	b	D	D
8114909	All other repair & related services .....	2	D	D	D	b	D	D
812	Personal & laundry services .....	174	40 685	15 590	3 815	1 173	18.9	8.2
8121	Personal care services .....	95	D	D	D	f	D	D
81211	Hair, nail, & skin care services .....	87	11 648	6 028	1 499	532	30.1	20.5
812111	Barber shops .....	8	672	337	82	41	45.5	—
812112	Beauty shops .....	73	10 324	5 489	1 376	464	26.7	23.1
812113	Nail salons .....	6	652	202	41	27	68.6	—
81219	Other personal care services .....	8	D	D	D	b	D	D
8122	Death care services .....	15	11 309	3 448	857	139	18.2	3.2
81221	Funeral homes & funeral services .....	13	D	D	D	c	D	D
812210	Funeral homes & funeral services .....	13	D	D	D	c	D	D
8122101	Funeral homes .....	13	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	52	13 995	4 728	1 157	392	10.7	4.1
81231	Coin-operated laundries & drycleaners .....	23	1 983	278	72	53	23.4	10.6
812310	Coin-operated laundries & drycleaners .....	23	1 983	278	72	53	23.4	10.6
8123102	Coin-operated laundries & drycleaning stores .....	23	1 983	278	72	53	23.4	10.6
81232	Drycleaning & laundry services (except coin-operated) .....	25	4 953	2 123	497	198	14.2	7.4
812320	Drycleaning & laundry services (except coin-operated) .....	25	4 953	2 123	497	198	14.2	7.4
8123202	Drycleaning plants .....	19	D	D	D	c	D	D
81233	Linen & uniform supply .....	4	7 059	2 327	588	141	4.7	—
812331	Linen supply .....	2	D	D	D	b	D	D
8129	Other personal services .....	12	D	D	D	b	D	D
81292	Photofinishing .....	6	D	D	D	b	D	D
<b>NORTON, VA (IC)</b>								
81	Other services (except public administration).....	19	3 554	1 345	307	73	25.4	9.6
811	Repair & maintenance.....	12	2 510	973	212	46	14.1	13.5
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	7	1 044	372	95	27	52.4	—
<b>ORANGE, VA</b>								
81	Other services (except public administration).....	14	2 775	902	181	61	41.5	2.0
811	Repair & maintenance .....	4	1 492	408	78	17	26.5	2.1
8111	Automotive repair & maintenance .....	4	1 492	408	78	17	26.5	2.1
812	Personal & laundry services .....	10	1 283	494	103	44	58.9	1.9
8121	Personal care services .....	5	D	D	D	a	D	D
81211	Hair, nail, & skin care services .....	5	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PETERSBURG, VA (IC)</b>								
81	Other services (except public administration).....	76	32 610	12 005	2 799	620	21.4	10.4
811	Repair & maintenance.....	47	15 298	5 365	1 232	254	34.2	5.5
8111	Automotive repair & maintenance.....	36	11 965	3 695	886	186	27.3	7.0
81111	Automotive mechanical & electrical repair & maintenance.....	22	6 358	1 818	448	83	36.9	3.5
811111	General automotive repair .....	14	3 663	900	221	45	42.1	6.1
811118	Other automotive mechanical & electrical repair & maintenance.....	5	D	D	b	D	D	D
81112	Automotive body, paint, interior, & glass repair.....	12	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	8	D	D	D	b	D	D
8111211	Paint or body repair shops.....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	3	D	D	D	b	D	D
8114903	Welding repair.....	2	D	D	D	b	D	D
812	Personal & laundry services.....	29	17 312	6 640	1 567	366	10.1	14.8
8121	Personal care services .....	12	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	12	D	D	D	b	D	D
812112	Beauty shops .....	12	D	D	D	b	D	D
8122	Death care services .....	4	4 278	1 536	307	44	15.2	—
81221	Funeral homes & funeral services.....	4	4 278	1 536	307	44	15.2	—
812210	Funeral homes & funeral services.....	4	4 278	1 536	307	44	15.2	—
8122101	Funeral homes .....	4	4 278	1 536	307	44	15.2	—
8123	Drycleaning & laundry services .....	12	11 419	4 338	1 095	265	2.7	19.9
81232	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
81233	Linen & uniform supply .....	3	D	D	D	c	D	D
812331	Linen supply .....	3	D	D	D	c	D	D
<b>POQUOSON, VA (IC)</b>								
81	Other services (except public administration).....	16	3 118	1 176	283	74	46.3	8.3
811	Repair & maintenance.....	7	D	D	D	b	D	D
812	Personal & laundry services .....	9	D	D	D	b	D	D
8121	Personal care services .....	5	D	D	D	a	D	D
81211	Hair, nail, & skin care services .....	5	D	D	D	a	D	D
<b>PORTSMOUTH, VA (IC)</b>								
81	Other services (except public administration).....	163	74 646	27 206	6 439	1 364	11.4	6.1
811	Repair & maintenance.....	94	41 083	13 976	3 292	560	15.3	7.7
8111	Automotive repair & maintenance.....	67	22 976	7 310	1 709	347	21.7	12.0
81111	Automotive mechanical & electrical repair & maintenance .....	46	17 917	5 619	1 344	249	21.0	15.0
811111	General automotive repair .....	33	12 146	3 309	801	158	25.1	22.1
811118	Other automotive mechanical & electrical repair & maintenance .....	6	3 108	1 171	277	43	17.2	—
81112	Automotive body, paint, interior, & glass repair .....	16	4 361	1 359	279	65	25.0	—
811121	Automotive body, paint, & interior repair & maintenance .....	14	D	D	D	b	D	D
8111211	Paint or body repair shops .....	11	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance .....	8	2 670	534	138	31	18.9	1.0
81121	Electronic & precision equipment repair & maintenance .....	8	2 670	534	138	31	18.9	1.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	8	10 519	4 890	1 114	127	1.2	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	8	10 519	4 890	1 114	127	1.2	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	8	10 519	4 890	1 114	127	1.2	—
8114	Personal & household goods repair & maintenance .....	11	4 918	1 242	331	55	13.8	7.6
81149	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	5	D	D	D	b	D	D
8114909	All other repair & related services .....	1	D	D	D	b	D	D
812	Personal & laundry services .....	69	33 563	13 230	3 147	804	6.6	4.3
8121	Personal care services .....	34	D	D	D	c	D	D
81211	Hair, nail, & skin care services .....	34	D	D	D	c	D	D
812112	Beauty shops .....	27	D	D	D	c	D	D
8122	Death care services .....	9	5 232	1 297	304	61	18.1	—
81221	Funeral homes & funeral services .....	8	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	8	D	D	D	b	D	D
8122101	Funeral homes .....	8	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	23	25 120	10 349	2 499	603	1.7	2.3
81231	Coin-operated laundries & drycleaners .....	7	887	272	62	28	6.8	5.4
812310	Coin-operated laundries & drycleaners .....	7	887	272	62	28	6.8	5.4
8123102	Coin-operated laundries & drycleaning stores .....	7	887	272	62	28	6.8	5.4
81232	Drycleaning & laundry services (except coin-operated) .....	9	2 939	1 336	331	119	12.2	17.5
812320	Drycleaning & laundry services (except coin-operated) .....	9	2 939	1 336	331	119	12.2	17.5
8123202	Drycleaning plants .....	5	2 168	1 045	254	84	8.3	—
81233	Linen & uniform supply .....	7	21 294	8 741	2 106	456	—	.1
812331	Linen supply .....	3	D	D	D	c	D	D
8123311	Linen supply (except diaper service) .....	3	D	D	D	c	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>PULASKI, VA</b>							
81	Other services (except public administration).....	22	7 054	2 111	520	128	23.6	—
812	Personal & laundry services .....	13	6 470	1 960	483	114	16.7	—
8121	Personal care services .....	8	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	8	D	D	D	b	D	D
81212	Beauty shops .....	7	D	D	D	a	D	D
8123	Drycleaning & laundry services .....	2	D	D	D	b	D	D
81233	Linen & uniform supply .....	2	D	D	D	b	D	D
	<b>RADFORD, VA (IC)</b>							
81	Other services (except public administration).....	19	3 505	1 230	302	102	44.1	25.2
811	Repair & maintenance .....	5	942	196	51	15	71.8	—
812	Personal & laundry services .....	14	2 563	1 034	251	87	33.9	34.4
8121	Personal care services .....	9	888	450	107	34	28.6	4.4
81211	Hair, nail, & skin care services .....	9	888	450	107	34	28.6	4.4
81212	Beauty shops .....	8	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	2	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	1	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	1	D	D	D	b	D	D
	<b>RICHLANDS, VA</b>							
81	Other services (except public administration).....	17	4 605	1 229	297	95	23.6	4.3
811	Repair & maintenance .....	8	1 912	356	103	29	43.9	4.3
8111	Automotive repair & maintenance .....	8	1 912	356	103	29	43.9	4.3
812	Personal & laundry services .....	9	2 693	873	194	66	9.2	4.3
8122	Death care services .....	3	D	D	D	b	D	D
	<b>RICHMOND, VA (IC)</b>							
81	Other services (except public administration).....	504	256 596	82 012	19 588	3 887	17.5	14.5
811	Repair & maintenance .....	238	147 686	43 022	10 209	1 636	23.2	18.9
8111	Automotive repair & maintenance .....	147	77 925	24 128	5 762	1 026	20.2	18.3
81111	Automotive mechanical & electrical repair & maintenance .....	92	44 951	13 877	3 314	561	28.6	9.7
811111	General automotive repair .....	67	28 999	8 775	2 038	356	30.6	13.8
811112	Automotive exhaust system repair .....	4	2 306	623	153	25	61.1	—
811113	Automotive transmission repair .....	7	3 042	1 164	265	40	11.5	—
811118	Other automotive mechanical & electrical repair & maintenance .....	14	10 604	3 315	858	140	20.8	3.5
8111181	Carburetor repair shops .....	3	D	D	D	b	D	D
8111182	Brake, front end, & wheel alignment .....	4	D	D	D	b	D	D
8111183	Electrical repair shops, motor vehicle .....	2	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	39	27 828	8 285	1 910	318	9.5	31.7
811121	Automotive body, paint, & interior repair & maintenance .....	32	23 169	6 742	1 624	264	11.5	38.1
8111211	Paint or body repair shops .....	27	21 116	6 345	1 538	246	11.4	41.7
811122	Automotive glass replacement shops .....	7	4 659	1 543	286	54	—	—
81119	Other automotive repair & maintenance .....	16	5 146	1 966	538	147	4.5	20.1
811192	Carwashes.....	8	3 239	1 423	411	108	7.2	—
8112	Electronic & precision equipment repair & maintenance .....	26	34 574	7 507	1 698	204	36.2	35.7
81121	Electronic & precision equipment repair & maintenance .....	26	34 574	7 507	1 698	204	36.2	35.7
811212	Computer & office machine repair & maintenance .....	18	24 858	5 748	1 279	157	47.8	48.0
811213	Communication equipment repair & maintenance .....	3	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	24	28 286	8 846	2 176	266	12.6	3.9
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	24	28 286	8 846	2 176	266	12.6	3.9
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	24	28 286	8 846	2 176	266	12.6	3.9
8114	Personal & household goods repair & maintenance .....	41	6 901	2 541	573	140	35.3	3.1
81141	Home & garden equipment & appliance repair & maintenance .....	8	1 675	631	153	32	33.1	5.4
81142	Reupholstery & furniture repair .....	12	2 117	883	181	45	38.5	—
811420	Reupholstery & furniture repair .....	12	2 117	883	181	45	38.5	—
81149	Other personal & household goods repair & maintenance .....	18	2 881	995	231	59	29.1	4.3
811490	Other personal & household goods repair & maintenance .....	18	2 881	995	231	59	29.1	4.3
8114904	Garment repair & alteration services .....	9	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—						
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>RICHMOND, VA (IC)—Con.</b>														
<b>81 Other services (except public administration)—Con.</b>														
812 Personal & laundry services .....		266	108 910	38 990	9 379	2 251	9.8	8.5						
8121 Personal care services .....	105	20 736	10 783	2 490	611	23.2	5.1							
81211 Hair, nail, & skin care services .....	99	19 675	10 463	2 426	581	24.5	5.4							
812111 Barber shops .....	12	D	D	D	b	D	D	5.8						
812112 Beauty shops .....	82	18 237	9 818	2 284	542	21.4	5.8							
81219 Other personal care services .....	6	1 061	320	64	30	—	—							
8122 Death care services .....	14	14 166	6 050	1 468	274	17.7	2.6							
81221 Funeral homes & funeral services .....	10	11 740	4 831	1 183	173	21.3	—							
812210 Funeral homes & funeral services .....	10	11 740	4 831	1 183	173	21.3	—							
8122101 Funeral homes .....	10	11 740	4 831	1 183	173	21.3	—							
81222 Cemeteries & crematories .....	4	2 426	1 219	285	101	—	15.2							
81220 Cemeteries & crematories .....	4	2 426	1 219	285	101	—	15.2							
8123 Drycleaning & laundry services .....	60	47 510	17 724	4 302	1 020	4.9	5.9							
81231 Coin-operated laundries & drycleaners .....	19	3 047	921	182	68	18.2	6.1							
812310 Coin-operated laundries & drycleaners .....	19	3 047	921	182	68	18.2	6.1							
8123102 Coin-operated laundries & drycleaning stores .....	17	D	D	D	b	D	D							
81232 Drycleaning & laundry services (except coin-operated) .....	34	14 657	6 235	1 446	431	12.2	17.8							
812320 Drycleaning & laundry services (except coin-operated) .....	34	14 657	6 235	1 446	431	12.2	17.8							
8123202 Drycleaning plants .....	26	D	D	D	e	D	D							
81233 Linen & uniform supply .....	7	29 806	10 568	2 674	521	—	—							
812331 Linen supply .....	3	9 551	3 447	945	178	—	—							
812332 Industrial launderers .....	4	20 255	7 121	1 729	343	—	—							
8129 Other personal services .....	87	26 498	4 433	1 119	346	3.7	18.9							
81292 Photofinishing .....	8	D	D	D	c	D	D							
812921 Photofinishing laboratories (except one-hour) .....	6	D	D	D	b	D	D							
81293 Parking lots & garages .....	75	D	D	D	c	D	D							
812930 Parking lots & garages .....	75	D	D	D	c	D	D							
<b>ROANOKE, VA (IC)</b>														
81 Other services (except public administration) .....	337	123 843	43 183	10 013	2 403	17.4	9.0							
811 Repair & maintenance .....	162	59 782	20 292	4 732	951	23.4	12.8							
8111 Automotive repair & maintenance .....	120	40 304	13 097	3 016	697	22.0	4.4							
81111 Automotive mechanical & electrical repair & maintenance .....	77	22 259	7 570	1 748	377	19.4	3.4							
811111 General automotive repair .....	61	16 336	5 408	1 171	284	22.2	4.7							
811113 Automotive transmission repair .....	5	D	D	D	b	D	D							
811118 Other automotive mechanical & electrical repair & maintenance .....	6	D	D	D	b	D	D							
81112 Automotive body, paint, interior, & glass repair .....	30	14 462	4 456	1 000	201	23.4	1.6							
811121 Automotive body, paint, & interior repair & maintenance .....	25	D	D	D	c	D	D							
8111211 Paint or body repair shops .....	22	D	D	D	c	D	D							
811122 Automotive glass replacement shops .....	5	D	D	D	b	D	D							
81119 Other automotive repair & maintenance .....	13	3 583	1 071	268	119	32.3	21.4							
811191 Automotive oil change & lubrication shops .....	8	2 761	761	190	86	39.0	4.6							
8112 Electronic & precision equipment repair & maintenance .....	8	8 737	2 949	714	87	36.7	37.7							
81121 Electronic & precision equipment repair & maintenance .....	8	8 737	2 949	714	87	36.7	37.7							
811212 Computer & office machine repair & maintenance .....	5	D	D	D	b	D	D							
8113 Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	7 445	2 834	684	79	5.6	30.7							
81131 Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	7 445	2 834	684	79	5.6	30.7							
811310 Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	7 445	2 834	684	79	5.6	30.7							
8114 Personal & household goods repair & maintenance .....	23	3 296	1 412	318	88	44.8	9.4							
81142 Reupholstery & furniture repair .....	7	1 000	335	71	21	60.2	—							
811420 Reupholstery & furniture repair .....	7	1 000	335	71	21	60.2	—							
812 Personal & laundry services .....	175	64 061	22 891	5 281	1 452	11.8	5.5							
8121 Personal care services .....	90	D	D	D	e	D	D							
81211 Hair, nail, & skin care services .....	72	9 833	4 981	1 138	372	43.0	2.5							
812112 Beauty shops .....	62	D	D	D	e	D	D							
81219 Other personal care services .....	18	D	D	D	b	D	D							
812199 Other personal care services .....	14	D	D	D	b	D	D							
8122 Death care services .....	14	14 647	4 751	1 166	244	5.1	8.6							
81221 Funeral homes & funeral services .....	7	D	D	D	c	D	D							
812210 Funeral homes & funeral services .....	7	D	D	D	c	D	D							
8122101 Funeral homes .....	7	D	D	D	c	D	D							
81222 Cemeteries & crematories .....	7	D	D	D	b	D	D							
812220 Cemeteries & crematories .....	7	D	D	D	b	D	D							
8123 Drycleaning & laundry services .....	30	23 578	9 060	2 175	519	4.7	3.4							
81231 Coin-operated laundries & drycleaners .....	11	1 622	407	97	32	—	6.7							
812310 Coin-operated laundries & drycleaners .....	11	1 622	407	97	32	—	6.7							
8123102 Coin-operated laundries & drycleaning stores .....	11	1 622	407	97	32	—	6.7							
81232 Drycleaning & laundry services (except coin-operated) .....	14	D	D	D	c	D	D							
812320 Drycleaning & laundry services (except coin-operated) .....	14	D	D	D	c	D	D							
8123202 Drycleaning plants .....	14	D	D	D	c	D	D							
81233 Linen & uniform supply .....	5	D	D	D	e	D	D							
812331 Linen supply .....	3	D	D	D	e	D	D							
812332 Linen supply (except diaper service) .....	3	D	D	D	e	D	D							
8129 Other personal services .....	41	D	D	D	c	D	D							
81292 Photofinishing .....	7	D	D	D	c	D	D							
812921 Photofinishing laboratories (except one-hour) .....	4	D	D	D	c	D	D							
81293 Parking lots & garages .....	34	D	D	D	b	D	D							
812930 Parking lots & garages .....	34	D	D	D	b	D	D							

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ROCKY MOUNT, VA</b>								
81	Other services (except public administration).....	30	7 019	1 501	340	106	28.0	6.6
811	Repair & maintenance.....	12	3 734	536	126	34	31.0	1.3
8111	Automotive repair & maintenance.....	8	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	4	D	D	D	b	D	D
811111	General automotive repair.....	3	D	D	D	a	D	D
812	Personal & laundry services.....	18	3 285	965	214	72	24.6	12.7
8122	Death care services.....	3	D	D	D	b	D	D
<b>SALEM, VA (IC)</b>								
81	Other services (except public administration).....	81	19 034	6 240	1 409	349	31.3	7.4
811	Repair & maintenance.....	54	13 134	4 252	1 005	224	39.4	2.8
8111	Automotive repair & maintenance.....	45	10 773	3 529	828	187	38.2	3.4
81111	Automotive mechanical & electrical repair & maintenance.....	32	7 069	2 183	523	124	49.7	—
811111	General automotive repair.....	27	5 841	1 715	415	102	56.7	—
8112	Automotive body, paint, interior, & glass repair.....	12	D	D	D	b	D	D
81121	Automotive body, paint, & interior repair & maintenance.....	12	D	D	D	b	D	D
811211	Paint or body repair shops.....	11	D	D	D	b	D	D
812	Personal & laundry services.....	27	5 900	1 988	404	125	13.1	17.8
8121	Personal care services.....	16	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	13	D	D	D	b	D	D
812112	Beauty shops.....	11	D	D	D	b	D	D
8122	Death care services.....	5	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	6	1 629	651	140	42	—	14.9
81232	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
<b>SMITHFIELD, VA</b>								
81	Other services (except public administration).....	21	5 888	1 588	326	96	29.9	12.4
811	Repair & maintenance.....	14	4 411	1 200	247	60	28.3	15.6
8111	Automotive repair & maintenance.....	10	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	8	D	D	D	b	D	D
811111	General automotive repair.....	8	D	D	D	b	D	D
812	Personal & laundry services.....	7	1 477	388	79	36	34.8	2.9
<b>SOUTH BOSTON, VA *</b>								
81	Other services (except public administration).....	39	8 271	2 174	524	178	42.5	7.5
811	Repair & maintenance.....	15	4 859	1 110	261	94	46.1	.3
8111	Automotive repair & maintenance.....	12	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	4	D	D	D	b	D	D
811111	General automotive repair.....	4	D	D	D	b	D	D
8112	Automotive body, paint, interior, & glass repair.....	5	D	D	D	a	D	D
812	Personal & laundry services.....	24	3 412	1 064	263	84	37.4	17.8
8121	Personal care services.....	12	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	11	D	D	D	b	D	D
<b>SOUTH HILL, VA</b>								
81	Other services (except public administration).....	17	2 933	666	165	52	84.7	.6
811	Repair & maintenance.....	10	1 700	410	102	24	81.5	1.1
8111	Automotive repair & maintenance.....	8	D	D	D	a	D	D
812	Personal & laundry services.....	7	1 233	256	63	28	89.1	—
<b>STAUNTON, VA (IC)</b>								
81	Other services (except public administration).....	53	19 736	6 896	1 539	404	20.4	6.3
811	Repair & maintenance.....	29	7 653	2 056	457	105	38.4	5.3
8111	Automotive repair & maintenance.....	19	5 954	1 527	315	76	33.6	—
81111	Automotive mechanical & electrical repair & maintenance.....	10	3 152	917	222	40	29.6	—
811111	General automotive repair.....	9	D	D	D	b	D	D
8112	Automotive body, paint, interior, & glass repair.....	3	1 633	321	64	15	D	—
81121	Automotive body, paint, & interior repair & maintenance.....	2	D	D	D	a	D	D
812	Personal & laundry services.....	24	12 083	4 840	1 082	299	9.0	6.9
8121	Personal care services.....	14	2 481	1 140	274	98	15.8	31.9
81211	Hair, nail, & skin care services.....	13	D	D	D	b	D	D
812112	Beauty shops.....	12	D	D	D	b	D	D
8122	Death care services.....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	5	D	D	D	c	D	D
81232	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
81233	Linen & uniform supply.....	1	D	D	D	c	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>STRASBURG, VA</b>								
81	Other services (except public administration).....	12	3 688	976	206	62	23.2	—
811	Repair & maintenance.....	7	1 999	434	98	27	39.4	—
8111	Automotive repair & maintenance.....	6	D	D	D	b	D	D
812	Personal & laundry services.....	5	1 689	542	108	35	4.0	—
<b>SUFFOLK, VA (IC)</b>								
81	Other services (except public administration).....	85	22 169	6 693	1 592	453	18.3	19.2
811	Repair & maintenance.....	56	15 928	4 550	1 066	251	22.6	21.9
8111	Automotive repair & maintenance.....	41	9 658	2 806	648	154	32.3	13.1
81111	Automotive mechanical & electrical repair & maintenance.....	27	6 638	1 924	453	101	23.5	11.1
811111	General automotive repair.....	21	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	9	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	7	2 026	633	124	32	67.1	—
8114	Personal & household goods repair & maintenance.....	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance.....	2	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance.....	2	D	D	D	b	D	D
812	Personal & laundry services.....	29	6 241	2 143	526	202	7.4	12.2
8121	Personal care services.....	10	1 010	480	117	46	13.1	34.2
81211	Hair, nail, & skin care services.....	10	1 010	480	117	46	13.1	34.2
81212	Beauty shops.....	8	D	D	D	b	D	D
8122	Death care services.....	8	3 330	983	224	77	5.5	2.8
81221	Funeral homes & funeral services.....	7	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	11	1 901	680	185	79	7.7	17.1
81232	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
8123202	Drycleaning plants.....	6	D	D	D	b	D	D
<b>TAZEWELL, VA</b>								
81	Other services (except public administration).....	22	6 804	1 438	338	97	74.7	1.0
811	Repair & maintenance.....	13	5 388	1 037	245	59	79.8	.4
8111	Automotive repair & maintenance.....	6	D	D	D	a	D	D
812	Personal & laundry services.....	9	1 416	401	93	38	55.2	3.6
<b>VIENNA, VA</b>								
81	Other services (except public administration).....	61	25 195	9 405	2 212	449	24.9	10.8
811	Repair & maintenance.....	21	14 923	4 748	1 160	179	26.4	11.2
8111	Automotive repair & maintenance.....	15	12 697	4 405	1 088	162	28.1	—
81111	Automotive mechanical & electrical repair & maintenance.....	10	7 139	2 538	621	57	1.2	D
811111	General automotive repair.....	8	D	D	D	b	D	D
811113	Automotive transmission repair.....	1	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair.....	2	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	2	D	D	D	b	D	D
8111211	Paint or body repair shops.....	2	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	3	D	D	D	b	D	D
811192	Carwashes.....	3	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	3	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance.....	3	D	D	D	a	D	D
812	Personal & laundry services.....	40	10 272	4 657	1 052	270	22.6	10.2
8121	Personal care services.....	26	5 666	2 755	638	171	23.7	14.6
81211	Hair, nail, & skin care services.....	22	5 085	2 625	607	158	22.3	12.2
812112	Beauty shops.....	20	D	D	D	c	D	D
8123	Drycleaning & laundry services.....	9	2 593	1 099	250	76	29.4	4.0
81232	Drycleaning & laundry services (except coin-operated).....	7	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	7	D	D	D	b	D	D
8123202	Drycleaning plants.....	5	D	D	D	b	D	D
<b>VINTON, VA</b>								
81	Other services (except public administration).....	32	10 203	4 687	1 226	289	18.5	2.4
811	Repair & maintenance.....	13	3 741	1 318	298	70	36.0	—
8111	Automotive repair & maintenance.....	10	3 483	1 250	279	65	34.3	—
81111	Automotive mechanical & electrical repair & maintenance.....	7	2 720	970	221	54	34.6	—
812	Personal & laundry services.....	19	6 462	3 369	928	219	8.4	3.8
8121	Personal care services.....	14	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	13	D	D	D	b	D	D
812112	Beauty shops.....	11	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	2	D	D	D	c	D	D
81233	Linen & uniform supply.....	1	D	D	D	c	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>VIRGINIA BEACH, VA (IC)</b>								
81	Other services (except public administration).....	716	254 712	89 187	21 597	4 870	19.7	8.3
811	Repair & maintenance.....	354	179 099	57 658	14 291	2 444	21.3	6.3
8111	Automotive repair & maintenance.....	227	88 616	26 552	6 280	1 291	26.4	9.0
81111	Automotive mechanical & electrical repair & maintenance .....	140	56 010	16 762	4 012	726	27.6	2.4
81111	General automotive repair .....	103	42 386	12 669	3 105	540	27.8	2.7
81112	Automotive exhaust system repair .....	14	5 150	1 531	345	64	43.0	—
81113	Automotive transmission repair .....	11	4 734	1 452	347	65	14.9	—
81118	Other automotive mechanical & electrical repair & maintenance .....	12	3 740	1 110	215	57	19.8	5.3
81112	Automotive body, paint, interior, & glass repair .....	48	22 009	6 751	1 605	320	28.1	8.0
81121	Automotive body, paint, & interior repair & maintenance .....	36	15 881	5 069	1 239	250	32.6	9.6
811211	Paint or body repair shops .....	29	14 529	4 558	1 138	222	31.7	10.5
81122	Automotive glass replacement shops .....	12	6 128	1 682	366	70	16.2	3.7
81119	Other automotive repair & maintenance .....	39	10 597	3 039	663	245	16.4	46.2
811191	Automotive oil change & lubrication shops .....	13	6 215	1 503	317	94	8.1	77.2
811192	Carwashes.....	24	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance .....	41	68 376	23 022	6 121	798	12.1	1.6
81121	Electronic & precision equipment repair & maintenance .....	41	68 376	23 022	6 121	798	12.1	1.6
811211	Consumer electronics repair & maintenance .....	9	3 089	1 341	389	66	37.6	—
811212	Computer & office machine repair & maintenance .....	20	32 479	7 949	2 019	251	14.8	3.3
811213	Communication equipment repair & maintenance .....	3	4 421	2 394	834	150	D	—
811219	Other electronic & precision equipment repair & maintenance .....	9	28 387	11 338	2 879	331	6.0	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	15	7 040	2 896	737	84	11.2	21.8
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	15	7 040	2 896	737	84	11.2	21.8
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	15	7 040	2 896	737	84	11.2	21.8
8114	Personal & household goods repair & maintenance .....	71	15 067	5 188	1 153	271	38.0	4.0
81141	Home & garden equipment & appliance repair & maintenance .....	27	9 267	3 757	849	175	21.7	4.6
811411	Home & garden equipment repair & maintenance .....	12	D	D	D	b	D	D
811412	Appliance repair & maintenance .....	15	D	D	D	c	D	D
81142	Reupholstery & furniture repair .....	10	1 318	394	93	26	37.4	1.1
811420	Reupholstery & furniture repair .....	10	1 318	394	93	26	37.4	1.1
81149	Other personal & household goods repair & maintenance .....	29	4 220	973	198	65	72.5	1.6
811490	Other personal & household goods repair & maintenance .....	29	4 220	973	198	65	72.5	1.6
8114909	All other repair & related services .....	6	2 244	291	48	14	75.6	3.0
812	Personal & laundry services .....	362	75 613	31 529	7 306	2 426	15.9	13.0
8121	Personal care services .....	246	39 455	19 207	4 595	1 495	22.1	22.2
81211	Hair, nail, & skin care services .....	215	34 754	18 096	4 310	1 351	22.9	24.1
812111	Barber shops .....	13	2 553	1 323	318	83	7.8	41.0
812112	Beauty shops .....	182	30 983	16 287	3 873	1 223	22.4	23.6
812113	Nail salons .....	20	1 216	486	119	45	65.4	.2
81219	Other personal care services .....	31	4 701	1 111	285	144	16.2	8.2
812191	Diet & weight reducing services .....	9	2 227	453	131	67	1.4	6.5
812199	Other personal care services .....	22	2 474	658	154	77	29.5	9.8
8122	Death care services .....	16	D	D	D	c	D	D
81221	Funeral homes & funeral services .....	12	8 649	2 270	521	100	4.1	—
812210	Funeral homes & funeral services .....	12	8 649	2 270	521	100	4.1	—
8122101	Funeral homes .....	11	D	D	D	b	D	D
8123	Drycleaning & laundry services .....	76	20 539	7 457	1 628	646	9.6	2.0
81231	Coin-operated laundries & drycleaners .....	19	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	19	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	19	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	55	12 354	5 005	1 093	450	11.2	3.1
812320	Drycleaning & laundry services (except coin-operated) .....	55	12 354	5 005	1 093	450	11.2	3.1
8123202	Drycleaning plants .....	31	8 921	3 993	875	347	14.2	4.3
8123203	Garment pressing & agents for laundries .....	21	2 461	579	133	65	4.8	—
81233	Linen & uniform supply .....	2	D	D	D	c	D	D
812331	Linen supply .....	1	D	D	D	c	D	D
8129	Other personal services .....	24	D	D	D	b	D	D
81292	Photofinishing .....	10	D	D	D	b	D	D
812922	One-hour photofinishing .....	9	D	D	D	b	D	D
<b>WARRENTON, VA</b>								
81	Other services (except public administration).....	44	21 826	6 779	1 490	317	6.2	3.3
811	Repair & maintenance.....	22	15 753	4 410	952	176	4.1	—
8111	Automotive repair & maintenance .....	15	10 643	3 044	698	120	5.0	—
81111	Automotive mechanical & electrical repair & maintenance .....	9	4 756	1 634	413	57	4.5	—
81111	General automotive repair .....	9	4 756	1 634	413	57	4.5	—
81112	Automotive body, paint, interior, & glass repair .....	4	D	D	D	b	D	D
81121	Automotive body, paint, & interior repair & maintenance .....	3	D	D	D	b	D	D
811211	Paint or body repair shops .....	3	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	2	D	D	D	b	D	D
811192	Carwashes.....	1	D	D	D	b	D	D
812	Personal & laundry services .....	22	6 073	2 369	538	141	11.6	11.8
8121	Personal care services .....	17	D	D	D	b	D	D
81211	Hair, nail, & skin care services .....	14	D	D	D	b	D	D
812112	Beauty shops .....	11	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WAYNESBORO, VA (IC)</b>								
81	Other services (except public administration).....	51	19 300	5 156	1 214	311	19.0	6.8
811	Repair & maintenance.....	28	9 852	2 793	654	159	32.2	11.9
8111	Automotive repair & maintenance.....	24	8 540	2 253	541	123	35.9	13.7
81111	Automotive mechanical & electrical repair & maintenance.....	18	6 181	1 582	376	90	39.0	19.0
811111	General automotive repair.....	16	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	3	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	2	D	D	D	a	D	D
812	Personal & laundry services.....	23	9 448	2 363	560	152	5.1	1.5
8121	Personal care services.....	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	10	D	D	D	b	D	D
81212	Beauty shops.....	10	D	D	D	b	D	D
8122	Death care services.....	3	2 801	954	231	47	—	—
8123	Drycleaning & laundry services.....	8	5 505	951	225	57	3.0	—
81232	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
81233	Linen & uniform supply.....	1	D	D	D	b	D	D
<b>WEST POINT, VA</b>								
81	Other services (except public administration).....	13	4 049	821	205	42	25.0	—
811	Repair & maintenance.....	4	D	D	D	a	D	D
8111	Automotive repair & maintenance.....	4	D	D	D	a	D	D
812	Personal & laundry services.....	9	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	3	D	D	D	a	D	D
81233	Linen & uniform supply.....	1	D	D	D	a	D	D
<b>WILLIAMSBURG, VA (IC)</b>								
81	Other services (except public administration).....	35	7 055	2 646	583	184	19.5	17.6
811	Repair & maintenance.....	13	2 658	1 023	217	58	39.7	15.7
8111	Automotive repair & maintenance.....	6	D	D	D	b	D	D
812	Personal & laundry services.....	22	4 397	1 623	366	126	7.3	18.8
8121	Personal care services.....	11	1 243	648	150	55	25.8	29.1
81211	Hair, nail, & skin care services.....	11	1 243	648	150	55	25.8	29.1
81212	Beauty shops.....	10	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	7	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
<b>WINCHESTER, VA (IC)</b>								
81	Other services (except public administration).....	77	21 178	7 318	1 620	400	18.4	7.6
811	Repair & maintenance.....	31	11 849	3 882	826	159	21.0	3.4
8111	Automotive repair & maintenance.....	22	7 505	2 188	508	102	17.3	2.5
81111	Automotive mechanical & electrical repair & maintenance.....	11	3 809	1 108	266	60	15.8	—
811111	General automotive repair.....	7	1 862	495	119	29	32.3	—
81112	Automotive body, paint, interior, & glass repair.....	5	1 593	578	123	12	22.4	11.8
81119	Other automotive repair & maintenance.....	6	2 103	502	119	30	16.1	—
811192	Carwashes.....	5	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	4	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance.....	1	D	D	D	b	D	D
812	Personal & laundry services.....	46	9 329	3 436	794	241	15.0	12.9
8121	Personal care services.....	29	3 766	1 708	389	133	26.7	31.9
81211	Hair, nail, & skin care services.....	27	D	D	D	c	D	D
81212	Beauty shops.....	25	3 459	1 640	376	118	27.2	34.7
8122	Death care services.....	3	D	D	D	b	D	D
81221	Funeral homes & funeral services.....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	3	D	D	D	b	D	D
812210	Funeral homes.....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	9	1 723	791	191	60	5.7	—
81232	Drycleaning & laundry services (except coin-operated).....	5	1 144	567	136	40	—	—
812320	Drycleaning & laundry services (except coin-operated).....	5	1 144	567	136	40	—	—
<b>WISE, VA</b>								
81	Other services (except public administration).....	8	1 749	289	73	20	86.3	6.9
812	Personal & laundry services.....	3	1 134	194	47	11	89.4	10.6
<b>WOODSTOCK, VA</b>								
81	Other services (except public administration).....	13	2 878	810	189	55	19.5	13.7
811	Repair & maintenance.....	5	1 578	381	87	21	8.6	22.5
8111	Automotive repair & maintenance.....	5	1 578	381	87	21	8.6	22.5
812	Personal & laundry services.....	8	1 300	429	102	34	32.7	2.9

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WYTHEVILLE, VA</b>								
81	Other services (except public administration).....	29	4 402	927	207	89	61.7	7.3
811	Repair & maintenance.....	18	D	D	D	b	D	D
8111	Automotive repair & maintenance.....	16	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	10	D	D	D	b	D	D
812	Personal & laundry services.....	11	D	D	D	b	D	D
<b>BALANCE OF ACCOMACK COUNTY, VA</b>								
81	Other services (except public administration).....	43	7 155	1 705	386	124	62.6	2.1
811	Repair & maintenance.....	25	D	D	D	b	D	D
8111	Automotive repair & maintenance.....	18	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	13	D	D	D	b	D	D
811111	General automotive repair.....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	5	1 566	270	63	16	45.7	—
811121	Automotive body, paint, & interior repair & maintenance.....	5	1 566	270	63	16	45.7	—
812	Personal & laundry services.....	18	D	D	D	b	D	D
8121	Personal care services.....	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	9	D	D	D	b	D	D
<b>BALANCE OF ALBEMARLE COUNTY, VA</b>								
81	Other services (except public administration).....	90	35 692	12 384	2 793	572	16.6	3.2
811	Repair & maintenance.....	47	22 704	7 047	1 671	293	17.6	3.6
8111	Automotive repair & maintenance.....	27	17 657	5 559	1 313	203	14.2	—
81111	Automotive mechanical & electrical repair & maintenance.....	19	D	D	D	c	D	D
811111	General automotive repair.....	16	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	5	6 948	2 547	636	67	6.2	—
811121	Automotive body, paint, & interior repair & maintenance.....	4	D	D	D	b	D	D
8111211	Paint or body repair shops.....	4	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	3	D	D	D	b	D	D
811192	Carwashes.....	3	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	6	2 522	402	97	26	16.7	29.7
81121	Electronic & precision equipment repair & maintenance.....	6	2 522	402	97	26	16.7	29.7
8114	Personal & household goods repair & maintenance.....	12	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance.....	4	1 088	362	83	25	24.4	—
811490	Other personal & household goods repair & maintenance.....	4	1 088	362	83	25	24.4	—
812	Personal & laundry services.....	43	12 988	5 337	1 122	279	14.9	2.6
8121	Personal care services.....	27	5 565	2 922	631	152	17.9	3.2
81211	Hair, nail, & skin care services.....	26	D	D	D	c	D	D
812112	Beauty shops.....	25	D	D	D	c	D	D
8122	Death care services.....	5	4 749	1 732	337	62	6.5	—
81221	Funeral homes & funeral services.....	4	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	4	D	D	D	b	D	D
8122101	Funeral homes.....	4	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	9	D	D	D	b	D	D
81231	Coin-operated laundries & drycleaners.....	6	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners.....	6	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores.....	6	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
<b>BALANCE OF ALLEGHANY COUNTY, VA</b>								
81	Other services (except public administration).....	9	2 311	716	145	46	15.1	—
811	Repair & maintenance.....	7	D	D	D	b	D	D
<b>BALANCE OF AMELIA COUNTY, VA</b>								
81	Other services (except public administration).....	23	2 581	619	132	44	85.4	10.0
811	Repair & maintenance.....	13	1 827	443	107	29	84.0	13.6
812	Personal & laundry services.....	10	754	176	25	15	88.7	1.3
<b>BALANCE OF AMHERST COUNTY, VA</b>								
81	Other services (except public administration).....	54	9 748	2 622	593	169	29.7	8.0
811	Repair & maintenance.....	31	7 236	1 760	401	93	28.9	1.8
8111	Automotive repair & maintenance.....	23	4 080	1 033	245	58	46.1	3.2
81111	Automotive mechanical & electrical repair & maintenance.....	15	2 491	653	141	32	33.6	2.2
8112	Electronic & precision equipment repair & maintenance.....	2	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance.....	2	D	D	D	a	D	D
812	Personal & laundry services.....	23	2 512	862	192	76	31.8	25.8
8121	Personal care services.....	12	835	316	71	36	36.8	31.1
81211	Hair, nail, & skin care services.....	11	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	7	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF APPOMATTOX COUNTY, VA</b>								
81	Other services (except public administration).....	19	2 775	746	173	47	45.0	9.0
811	Repair & maintenance.....	12	1 683	351	89	25	65.1	7.3
8111	Automotive repair & maintenance.....	9	1 393	296	74	19	62.2	4.5
8112	Personal & laundry services.....	7	1 092	395	84	22	14.2	11.7
<b>BALANCE OF ARLINGTON COUNTY, VA</b>								
81	Other services (except public administration).....	355	141 418	40 040	9 602	1 996	14.7	18.9
811	Repair & maintenance.....	101	57 652	17 594	4 172	609	19.2	11.8
8111	Automotive repair & maintenance.....	65	41 516	12 324	2 879	442	15.8	8.4
81111	Automotive mechanical & electrical repair & maintenance.....	48	24 834	7 383	1 686	256	13.8	10.5
811111	General automotive repair.....	45	22 291	6 056	1 406	221	15.4	11.7
8112	Automotive body, paint, interior, & glass repair.....	10	11 863	3 551	877	98	7.9	4.3
81121	Automotive body, paint, & interior repair & maintenance.....	8	D	D	D	b	D	D
811211	Paint or body repair shops.....	8	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	7	4 819	1 390	316	88	45.3	7.4
811191	Automotive oil change & lubrication shops.....	3	2 208	593	131	29	—	15.3
811192	Carwashes.....	4	2 611	797	185	59	83.5	.8
8112	Electronic & precision equipment repair & maintenance.....	17	11 516	3 368	852	90	28.3	28.8
81121	Electronic & precision equipment repair & maintenance.....	17	11 516	3 368	852	90	28.3	28.8
811212	Computer & office machine repair & maintenance.....	13	9 514	3 109	793	75	13.2	34.9
8114	Personal & household goods repair & maintenance.....	17	D	D	D	b	D	D
81142	Reupholstery & furniture repair.....	5	2 236	1 080	249	40	4.5	—
811420	Reupholstery & furniture repair.....	5	2 236	1 080	249	40	4.5	—
81143	Footwear & leather goods repair.....	7	766	163	41	12	41.3	—
811430	Footwear & leather goods repair.....	7	766	163	41	12	41.3	—
81149	Other personal & household goods repair & maintenance.....	3	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance.....	3	D	D	D	a	D	D
812	Personal & laundry services.....	254	83 766	22 446	5 430	1 387	11.7	23.8
8121	Personal care services.....	84	13 989	6 373	1 574	397	24.7	33.5
81211	Hair, nail, & skin care services.....	71	12 408	5 885	1 458	362	24.0	37.8
812111	Barber shops.....	4	614	399	93	25	18.2	—
812112	Beauty shops.....	62	11 208	5 233	1 312	320	22.8	41.8
812113	Nail salons.....	5	586	253	53	17	53.6	—
81219	Other personal care services.....	13	1 581	488	116	35	30.6	—
812199	Other personal care services.....	8	872	238	55	18	14.6	—
8122	Death care services.....	4	5 689	1 640	383	59	—	—
81221	Funeral homes & funeral services.....	3	D	D	D	b	D	D
812210	Funeral homes & funeral services.....	3	D	D	D	b	D	D
8122101	Funeral homes.....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	53	22 251	8 238	2 049	488	16.7	3.2
81231	Coin-operated laundries & drycleaners.....	10	3 839	360	89	38	19.3	1.8
812310	Coin-operated laundries & drycleaners.....	10	3 839	360	89	38	19.3	1.8
8123102	Coin-operated laundries & drycleaning stores.....	8	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	43	18 412	7 878	1 960	450	16.2	3.5
812320	Drycleaning & laundry services (except coin-operated).....	43	18 412	7 878	1 960	450	16.2	3.5
8123202	Drycleaning plants.....	29	16 446	7 079	1 791	398	14.1	2.8
8123203	Garment pressing & agents for laundries.....	12	D	D	D	b	D	D
8129	Other personal services.....	113	41 837	6 195	1 424	443	6.2	34.7
81292	Photofinishing.....	8	3 243	918	170	34	35.0	30.6
812922	One-hour photofinishing.....	6	D	D	D	b	D	D
81293	Parking lots & garages.....	102	36 963	5 089	1 204	403	—	36.6
812930	Parking lots & garages.....	102	36 963	5 089	1 204	403	—	36.6
<b>BALANCE OF AUGUSTA COUNTY, VA</b>								
81	Other services (except public administration).....	62	15 280	4 537	1 052	235	41.3	10.8
811	Repair & maintenance.....	44	11 738	3 368	763	147	43.5	3.1
8111	Automotive repair & maintenance.....	30	7 342	1 618	363	87	55.6	4.2
81111	Automotive mechanical & electrical repair & maintenance.....	26	7 076	1 567	354	81	54.9	3.4
811111	General automotive repair.....	23	6 305	1 326	302	71	55.4	3.9
812	Personal & laundry services.....	18	3 542	1 169	289	88	34.1	36.3
8121	Personal care services.....	9	876	374	87	36	38.4	6.4
81211	Hair, nail, & skin care services.....	8	D	D	D	b	D	D
812112	Beauty shops.....	8	D	D	D	b	D	D
8122	Death care services.....	6	2 261	707	181	38	31.0	54.4
<b>BALANCE OF BATH COUNTY, VA</b>								
81	Other services (except public administration).....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF BEDFORD COUNTY, VA</b>								
81	Other services (except public administration).....	25	5 440	1 909	447	111	34.9	2.3
811	Repair & maintenance.....	16	3 903	1 347	309	68	38.4	.4
8111	Automotive repair & maintenance.....	11	3 272	1 241	284	60	27.9	.5
81111	Automotive mechanical & electrical repair & maintenance.....	7	2 030	642	148	29	20.2	.7
811111	General automotive repair.....	6	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	4	1 242	599	136	31	40.4	—
811121	Automotive body, paint, & interior repair & maintenance.....	4	1 242	599	136	31	40.4	—
812	Personal & laundry services.....	9	1 537	562	138	43	25.8	7.2
8123	Drycleaning & laundry services.....	3	D	D	D	b	D	D
<b>BALANCE OF BLAND COUNTY, VA</b>								
81	Other services (except public administration).....	5	3 578	684	137	26	30.0	2.9
811	Repair & maintenance.....	4	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	1	D	D	D	a	D	D
81121	Electronic & precision equipment repair & maintenance.....	1	D	D	D	a	D	D
<b>BALANCE OF BOTETOURT COUNTY, VA</b>								
81	Other services (except public administration).....	49	10 539	2 469	537	175	51.7	7.6
811	Repair & maintenance.....	38	9 456	2 153	475	131	56.4	5.4
8111	Automotive repair & maintenance.....	19	3 355	940	239	84	83.3	.2
81111	Automotive mechanical & electrical repair & maintenance.....	13	2 182	559	128	28	91.8	.3
811111	General automotive repair.....	13	2 182	559	128	28	91.8	.3
8114	Personal & household goods repair & maintenance.....	8	D	D	D	a	D	D
812	Personal & laundry services.....	11	1 083	316	62	44	10.9	26.3
<b>BALANCE OF BRUNSWICK COUNTY, VA</b>								
81	Other services (except public administration).....	23	3 698	1 247	281	94	83.1	2.0
811	Repair & maintenance.....	13	2 564	834	189	62	81.2	—
8111	Automotive repair & maintenance.....	11	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	1	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance.....	1	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance.....	1	D	D	D	b	D	D
812	Personal & laundry services.....	10	1 134	413	92	32	87.5	6.6
<b>BALANCE OF BUCHANAN COUNTY, VA</b>								
81	Other services (except public administration).....	40	8 783	2 342	474	140	47.9	6.8
811	Repair & maintenance.....	29	6 406	1 742	329	96	40.4	9.4
8111	Automotive repair & maintenance.....	22	4 532	1 354	253	73	32.4	2.0
81111	Automotive mechanical & electrical repair & maintenance.....	18	2 515	938	161	37	41.4	3.5
811111	General automotive repair.....	16	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	4	2 017	416	92	36	21.1	—
811121	Automotive body, paint, & interior repair & maintenance.....	4	2 017	416	92	36	21.1	—
812	Personal & laundry services.....	11	2 377	600	145	44	67.9	—
<b>BALANCE OF BUCKINGHAM COUNTY, VA</b>								
81	Other services (except public administration).....	14	2 351	500	99	34	46.1	—
811	Repair & maintenance.....	9	1 761	271	70	25	36.1	—
8111	Automotive repair & maintenance.....	6	1 406	222	58	20	20.0	—
812	Personal & laundry services.....	5	590	229	29	9	75.9	—
<b>BALANCE OF CAMPBELL COUNTY, VA</b>								
81	Other services (except public administration).....	59	14 498	4 653	1 109	262	39.4	.7
811	Repair & maintenance.....	42	12 472	3 892	919	191	41.2	.6
8111	Automotive repair & maintenance.....	25	D	D	D	c	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	18	D	D	D	b	D	D
811111	General automotive repair.....	18	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	7	D	D	D	a	D	D
812	Personal & laundry services.....	17	2 026	761	190	71	28.9	.8
8121	Personal care services.....	11	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	10	D	D	D	b	D	D
812112	Beauty shops.....	9	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CAROLINE COUNTY, VA</b>								
81	Other services (except public administration).....	27	10 172	2 475	591	130	21.1	5.4
811	Repair & maintenance.....	11	3 578	1 263	302	63	31.9	—
8111	Automotive repair & maintenance.....	7	3 029	999	235	52	26.6	—
81119	Other automotive repair & maintenance.....	1	D	D	D	b	D	D
81192	Carwashes.....	1	D	D	D	b	D	D
812	Personal & laundry services.....	16	6 594	1 212	289	67	15.2	8.3
8123	Drycleaning & laundry services.....	8	D	D	D	b	D	D
81233	Linen & uniform supply.....	1	D	D	D	b	D	D
<b>BALANCE OF CARROLL COUNTY, VA</b>								
81	Other services (except public administration).....	26	8 532	1 911	457	100	35.1	—
811	Repair & maintenance.....	17	6 949	1 429	337	67	35.6	—
8111	Automotive repair & maintenance.....	17	6 949	1 429	337	67	35.6	—
81111	Automotive mechanical & electrical repair & maintenance.....	14	D	D	D	b	D	D
811111	General automotive repair.....	11	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	2	D	D	D	a	D	D
812	Personal & laundry services.....	9	1 583	482	120	33	32.7	—
8121	Personal care services.....	8	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	8	D	D	D	b	D	D
<b>BALANCE OF CHARLES CITY COUNTY, VA</b>								
81	Other services (except public administration).....	5	901	180	38	22	72.7	—
812	Personal & laundry services.....	2	D	D	D	a	D	D
<b>BALANCE OF CHARLOTTE COUNTY, VA</b>								
81	Other services (except public administration).....	13	1 839	352	82	40	44.4	15.1
811	Repair & maintenance.....	6	917	178	41	13	30.0	—
812	Personal & laundry services.....	7	922	174	41	27	58.8	30.0
<b>BALANCE OF CHESTERFIELD COUNTY, VA</b>								
81	Other services (except public administration).....	342	175 795	50 068	11 546	2 383	14.8	8.1
811	Repair & maintenance.....	195	134 044	34 142	8 046	1 190	13.6	6.0
8111	Automotive repair & maintenance.....	120	48 161	15 096	3 428	673	21.7	11.0
81111	Automotive mechanical & electrical repair & maintenance.....	75	28 145	8 343	2 098	331	15.0	8.8
811111	General automotive repair.....	59	20 300	5 931	1 543	250	18.2	8.7
811112	Automotive exhaust system repair.....	6	2 616	723	183	29	7.2	—
811113	Automotive transmission repair.....	4	2 240	743	139	19	—	13.9
811118	Other automotive mechanical & electrical repair & maintenance.....	6	2 989	946	233	33	10.9	13.8
81112	Automotive body, paint, interior, & glass repair.....	23	12 587	4 093	865	134	36.3	6.9
811121	Automotive body, paint, & interior repair & maintenance.....	18	10 151	3 619	781	114	34.5	5.8
8111211	Paint or body repair shops.....	15	9 805	3 509	763	109	33.0	6.0
81119	Other automotive repair & maintenance.....	22	7 429	2 660	465	208	22.3	26.5
811191	Automotive oil change & lubrication shops.....	8	D	D	D	b	D	D
811192	Carwashes.....	13	4 647	1 884	289	152	21.2	2.8
8112	Electronic & precision equipment repair & maintenance.....	23	14 485	4 639	1 331	160	18.1	5.0
81121	Electronic & precision equipment repair & maintenance.....	23	14 485	4 639	1 331	160	18.1	5.0
811212	Computer & office machine repair & maintenance.....	11	12 008	3 587	831	118	14.8	6.0
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	19	D	D	D	e	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	19	D	D	D	e	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	19	D	D	D	e	D	D
8114	Personal & household goods repair & maintenance .....	33	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	11	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	19	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	19	D	D	D	b	D	D
8114904	Garment repair & alteration services .....	7	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—						
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>BALANCE OF CHESTERFIELD COUNTY, VA—Con.</b>														
<b>Other services (except public administration)—Con.</b>														
812	Personal & laundry services .....	147	41 751	15 926	3 500	1 193	18.6	14.7						
8121	Personal care services .....	103	23 604	11 205	2 530	887	17.2	20.8						
81211	Hair, nail, & skin care services .....	88	18 378	9 838	2 240	710	18.8	26.3						
812112	Beauty shops .....	79	17 759	9 558	2 171	682	17.5	27.3						
81219	Other personal care services .....	15	5 226	1 367	290	177	11.3	1.2						
812199	Other personal care services .....	10	3 988	1 062	226	143	10.4	1.6						
8122	Death care services .....	7	9 081	2 139	363	77	9.6	.2						
81221	Funeral homes & funeral services .....	4	D	D	D	b	D	D						
812210	Funeral homes & funeral services .....	4	D	D	D	b	D	D						
8122101	Funeral homes .....	4	D	D	D	b	D	D						
81222	Cemeteries & crematories .....	3	D	D	D	b	D	D						
812220	Cemeteries & crematories .....	3	D	D	D	b	D	D						
8123	Drycleaning & laundry services .....	28	7 406	2 148	502	193	36.8	5.4						
81232	Drycleaning & laundry services (except coin-operated) .....	19	D	D	D	c	D	D						
812320	Drycleaning & laundry services (except coin-operated) .....	19	D	D	D	c	D	D						
8123202	Drycleaning plants .....	17	4 696	1 689	391	152	20.7	8.5						
81233	Linen & uniform supply .....	3	D	D	D	a	D	D						
812331	Linen supply .....	2	D	D	D	a	D	D						
8129	Other personal services .....	9	1 660	434	105	36	7.0	49.0						
<b>BALANCE OF CLARKE COUNTY, VA</b>														
81	Other services (except public administration) .....	8	D	D	D	b	D	D						
811	Repair & maintenance .....	7	D	D	D	b	D	D						
8111	Automotive repair & maintenance .....	1	D	D	D	a	D	D						
81112	Automotive body, paint, interior, & glass repair .....	1	D	D	D	a	D	D						
811121	Automotive body, paint, & interior repair & maintenance .....	1	D	D	D	a	D	D						
812	Personal & laundry services .....	1	D	D	D	a	D	D						
<b>BALANCE OF CRAIG COUNTY, VA</b>														
81	Other services (except public administration) .....	2	D	D	D	a	D	D						
<b>BALANCE OF CULPEPER COUNTY, VA</b>														
81	Other services (except public administration) .....	16	4 964	1 374	351	71	49.1	—						
811	Repair & maintenance .....	12	3 795	966	251	39	62.5	—						
8111	Automotive repair & maintenance .....	10	D	D	D	b	D	D						
81112	Automotive body, paint, interior, & glass repair .....	4	1 917	495	134	16	81.9	—						
811121	Automotive body, paint, & interior repair & maintenance .....	4	1 917	495	134	16	81.9	—						
812	Personal & laundry services .....	4	1 169	408	100	32	5.8	—						
<b>BALANCE OF CUMBERLAND COUNTY, VA</b>														
81	Other services (except public administration) .....	9	1 140	295	72	25	100.0	—						
811	Repair & maintenance .....	6	870	255	62	19	100.0	—						
<b>BALANCE OF DICKENSON COUNTY, VA</b>														
81	Other services (except public administration) .....	24	4 508	1 085	259	65	61.0	5.5						
811	Repair & maintenance .....	17	3 178	762	185	43	44.7	7.7						
8111	Automotive repair & maintenance .....	14	D	D	D	b	D	D						
81111	Automotive mechanical & electrical repair & maintenance .....	12	1 967	300	72	28	47.7	12.5						
811111	General automotive repair .....	11	D	D	D	b	D	D						
812	Personal & laundry services .....	7	1 330	323	74	22	99.7	.3						
<b>BALANCE OF DINWIDDIE COUNTY, VA</b>														
81	Other services (except public administration) .....	18	3 614	635	154	54	73.6	2.2						
811	Repair & maintenance .....	11	2 679	425	108	38	79.3	3.0						
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D						
81111	Automotive mechanical & electrical repair & maintenance .....	7	D	D	D	b	D	D						
812	Personal & laundry services .....	7	935	210	46	16	57.2	—						
<b>BALANCE OF ESSEX COUNTY, VA</b>														
81	Other services (except public administration) .....	24	3 044	916	196	63	70.0	8.4						
811	Repair & maintenance .....	10	1 874	536	123	30	67.1	—						
8111	Automotive repair & maintenance .....	6	1 569	456	105	24	68.1	—						
812	Personal & laundry services .....	14	1 170	380	73	33	74.5	21.9						

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF FAIRFAX COUNTY, VA</b>								
81	Other services (except public administration).....	1 201	722 808	207 777	49 107	8 379	16.8	10.2
8111	Repair & maintenance .....	534	507 757	125 439	30 352	3 692	14.1	7.1
81111	Automotive repair & maintenance .....	316	188 486	56 152	12 880	1 873	16.3	3.4
811111	Automotive mechanical & electrical repair & maintenance .....	213	D	D	D	g	D	D
811112	General automotive repair .....	183	D	D	D	f	D	D
811113	Automotive exhaust system repair .....	9	6 194	1 563	357	67	18.2	—
811118	Automotive transmission repair .....	12	D	D	D	b	D	D
811118	Other automotive mechanical & electrical repair & maintenance .....	9	D	D	D	b	D	D
811118	Brake, front end, & wheel alignment .....	4	D	D	D	b	D	D
811118	Radiator repair .....	3	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair .....	68	51 364	15 376	3 568	479	20.4	2.8
811121	Automotive body, paint, & interior repair & maintenance .....	53	41 706	13 408	3 158	413	22.7	3.1
811121	Paint or body repair shops .....	45	38 864	12 437	2 937	375	21.9	3.3
811121	Upholstery & interior repair shops .....	6	D	D	D	b	D	D
811122	Automotive glass replacement shops .....	15	9 658	1 968	410	66	10.6	1.5
81119	Other automotive repair & maintenance .....	35	D	D	D	e	D	D
811191	Automotive oil change & lubrication shops .....	15	D	D	D	c	D	D
811192	Carwashes.....	17	D	D	D	c	D	D
8112	Electronic & precision equipment repair & maintenance .....	97	D	D	D	g	D	D
81121	Electronic & precision equipment repair & maintenance .....	97	D	D	D	g	D	D
811211	Consumer electronics repair & maintenance .....	15	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	65	D	D	D	f	D	D
811213	Communication equipment repair & maintenance .....	8	D	D	D	b	D	D
811219	Other electronic & precision equipment repair & maintenance .....	9	46 903	8 703	1 949	229	2.1	—
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	34	21 066	8 700	1 810	191	23.3	55.3
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	34	21 066	8 700	1 810	191	23.3	55.3
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	34	21 066	8 700	1 810	191	23.3	55.3
8114	Personal & household goods repair & maintenance .....	87	D	D	D	e	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	20	D	D	D	c	D	D
811412	Appliance repair & maintenance .....	16	8 171	3 463	958	150	30.3	1.4
81142	Reupholstery & furniture repair .....	22	D	D	D	b	D	D
811420	Reupholstery & furniture repair .....	22	D	D	D	b	D	D
81143	Footwear & leather goods repair .....	9	D	D	D	b	D	D
811430	Footwear & leather goods repair .....	9	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance .....	36	D	D	D	c	D	D
811490	Other personal & household goods repair & maintenance .....	36	D	D	D	c	D	D
8114901	Watch, clock, & jewelry repair .....	9	D	D	D	b	D	D
8114903	Welding repair .....	7	D	D	D	b	D	D
8114909	All other repair & related services .....	11	2 470	935	184	45	22.0	11.5
812	Personal & laundry services .....	667	215 051	82 338	18 755	4 687	23.0	17.4
8121	Personal care services .....	369	97 280	50 638	11 301	2 789	22.3	21.3
81211	Hair, nail, & skin care services .....	326	88 917	48 317	10 704	2 594	21.6	22.9
812111	Barber shops .....	17	D	D	D	b	D	D
812112	Beauty shops .....	289	D	D	D	g	D	D
812113	Nail salons .....	20	D	D	D	b	D	D
81219	Other personal care services .....	43	8 363	2 321	597	195	30.0	4.8
812191	Diet & weight reducing services .....	19	4 296	1 079	347	87	28.6	—
812199	Other personal care services .....	24	4 067	1 242	250	108	31.6	10.0
8122	Death care services .....	13	D	D	D	e	D	D
81221	Funeral homes & funeral services .....	7	D	D	D	b	D	D
812210	Funeral homes & funeral services .....	7	D	D	D	b	D	D
8122101	Funeral homes .....	7	D	D	D	b	D	D
81222	Cemeteries & crematories .....	6	D	D	D	c	D	D
812220	Cemeteries & crematories .....	6	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	214	D	D	D	g	D	D
81231	Coin-operated laundries & drycleaners .....	16	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	16	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores .....	15	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated) .....	191	D	D	D	f	D	D
812320	Drycleaning & laundry services (except coin-operated) .....	191	D	D	D	f	D	D
8123202	Drycleaning plants .....	156	D	D	D	f	D	D
8123203	Garment pressing & agents for laundries .....	29	5 679	1 146	273	92	61.1	3.8
81233	Linen & uniform supply .....	7	D	D	D	b	D	D
812331	Linen supply .....	5	5 683	1 787	397	87	3.3	13.5
8129	Other personal services .....	71	D	D	D	e	D	D
81292	Photofinishing .....	26	D	D	D	c	D	D
812922	One-hour photofinishing .....	13	D	D	D	b	D	D
81293	Parking lots & garages .....	23	D	D	D	c	D	D
812930	Parking lots & garages .....	23	D	D	D	c	D	D
81299	All other personal services .....	22	D	D	D	c	D	D
812990	All other personal services .....	22	D	D	D	c	D	D
8129909	All other miscellaneous personal services .....	14	D	D	D	c	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF FAUQUIER COUNTY, VA</b>								
81	Other services (except public administration).....	45	8 355	2 515	599	133	39.1	1.7
811	Repair & maintenance.....	37	7 377	2 030	490	98	40.8	1.7
8111	Automotive repair & maintenance.....	26	6 406	1 681	386	73	35.6	1.8
81111	Automotive mechanical & electrical repair & maintenance.....	20	5 256	1 507	337	57	27.8	2.1
81111	General automotive repair.....	19	D	D	D	b	D	D
812	Personal & laundry services.....	8	978	485	109	35	26.3	2.0
8121	Personal care services.....	5	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	5	D	D	D	b	D	D
81212	Beauty shops.....	5	D	D	D	b	D	D
<b>BALANCE OF FLOYD COUNTY, VA</b>								
81	Other services (except public administration).....	13	2 348	399	94	34	68.6	.1
811	Repair & maintenance.....	7	1 164	238	56	21	36.9	—
812	Personal & laundry services.....	6	1 184	161	38	13	99.7	.3
<b>BALANCE OF FLUVANNA COUNTY, VA</b>								
81	Other services (except public administration).....	13	2 963	725	161	48	40.4	1.3
811	Repair & maintenance.....	7	2 204	552	123	31	26.7	—
8114	Personal & household goods repair & maintenance.....	1	D	D	D	a	D	D
812	Personal & laundry services.....	6	759	173	38	17	80.2	5.1
<b>BALANCE OF FRANKLIN COUNTY, VA</b>								
81	Other services (except public administration).....	45	5 954	1 779	390	118	68.1	6.4
811	Repair & maintenance.....	35	5 093	1 430	321	83	71.9	3.8
8111	Automotive repair & maintenance.....	22	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	16	D	D	D	b	D	D
81111	General automotive repair.....	14	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	7	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance.....	4	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance.....	4	D	D	D	a	D	D
812	Personal & laundry services.....	10	861	349	69	35	45.3	22.1
<b>BALANCE OF FREDERICK COUNTY, VA</b>								
81	Other services (except public administration).....	74	25 513	7 424	1 685	367	21.4	6.3
811	Repair & maintenance.....	48	17 711	5 214	1 159	227	26.8	3.0
8111	Automotive repair & maintenance.....	35	13 613	3 754	846	169	17.9	1.4
81111	Automotive mechanical & electrical repair & maintenance.....	27	10 782	2 841	665	130	14.7	1.8
81111	General automotive repair.....	25	D	D	D	c	D	D
81112	Automotive body, paint, interior, & glass repair.....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	7	1 645	685	131	26	39.8	20.7
81149	Other personal & household goods repair & maintenance.....	4	877	128	21	5	61.1	38.9
811490	Other personal & household goods repair & maintenance.....	4	877	128	21	5	61.1	38.9
812	Personal & laundry services.....	26	7 802	2 210	526	140	8.9	13.8
8121	Personal care services.....	15	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	14	D	D	D	b	D	D
81212	Beauty shops.....	12	D	D	D	b	D	D
8122	Death care services.....	7	2 298	829	187	44	15.0	41.3
8123	Drycleaning & laundry services.....	3	D	D	D	b	D	D
81233	Linen & uniform supply.....	1	D	D	D	a	D	D
<b>BALANCE OF GILES COUNTY, VA</b>								
81	Other services (except public administration).....	28	5 689	1 447	321	96	80.4	10.4
811	Repair & maintenance.....	16	3 955	916	204	58	74.2	13.2
8111	Automotive repair & maintenance.....	13	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	9	2 045	460	104	28	74.2	1.4
81112	Automotive body, paint, interior, & glass repair.....	3	1 277	270	56	12	61.2	38.8
81112	Automotive body, paint, & interior repair & maintenance.....	3	1 277	270	56	12	61.2	38.8
812	Personal & laundry services.....	12	1 734	531	117	38	94.6	4.0

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF GLOUCESTER COUNTY, VA</b>								
81	Other services (except public administration).....	52	11 807	3 657	846	247	36.4	8.9
811	Repair & maintenance.....	27	7 857	2 213	513	99	38.6	8.5
8111	Automotive repair & maintenance.....	18	6 394	1 853	429	85	33.2	3.6
81111	Automotive mechanical & electrical repair & maintenance.....	10	D	D	D	b	D	—
811111	General automotive repair.....	8	1 781	551	121	31	31.2	—
81112	Automotive body, paint, interior, & glass repair.....	7	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	6	D	D	D	b	D	D
8111211	Paint or body repair shops.....	5	D	D	D	b	D	D
81114	Personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	25	3 950	1 444	333	148	32.1	9.7
8121	Personal care services .....	13	1 396	667	138	69	23.4	27.4
81211	Hair, nail, & skin care services .....	13	1 396	667	138	69	23.4	27.4
812112	Beauty shops .....	11	D	D	D	b	D	—
8123	Drycleaning & laundry services .....	6	D	D	D	b	D	D
<b>BALANCE OF GOOCHLAND COUNTY, VA</b>								
81	Other services (except public administration).....	18	3 425	839	207	43	50.5	—
811	Repair & maintenance.....	14	3 147	780	193	37	46.1	—
8111	Automotive repair & maintenance .....	7	D	D	D	a	D	D
<b>BALANCE OF GRAYSON COUNTY, VA</b>								
81	Other services (except public administration).....	16	3 052	1 179	261	87	50.4	3.2
811	Repair & maintenance.....	10	783	154	32	14	92.6	7.4
812	Personal & laundry services .....	6	2 269	1 025	229	73	35.8	1.7
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
<b>BALANCE OF GREENE COUNTY, VA</b>								
81	Other services (except public administration).....	22	3 337	1 174	280	71	50.0	4.0
811	Repair & maintenance.....	14	1 476	517	136	31	72.0	9.1
812	Personal & laundry services .....	8	1 861	657	144	40	32.6	—
8123	Drycleaning & laundry services .....	3	D	D	D	b	D	D
<b>BALANCE OF GREENSVILLE COUNTY, VA</b>								
81	Other services (except public administration).....	5	1 337	313	75	11	24.1	—
811	Repair & maintenance.....	5	1 337	313	75	11	24.1	—
<b>BALANCE OF HALIFAX COUNTY, VA</b>								
81	Other services (except public administration).....	23	3 361	939	304	52	59.5	—
811	Repair & maintenance.....	16	2 370	527	126	33	58.2	—
8111	Automotive repair & maintenance .....	15	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	14	D	D	D	b	D	D
811111	General automotive repair .....	14	D	D	D	b	D	D
812	Personal & laundry services .....	7	991	412	178	19	62.8	—

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF HANOVER COUNTY, VA</b>								
81	Other services (except public administration).....	142	53 586	17 609	4 018	850	23.2	3.3
811	Repair & maintenance.....	101	36 857	12 418	2 729	518	28.1	3.5
8111	Automotive repair & maintenance.....	62	22 384	7 255	1 684	349	27.9	2.3
81111	Automotive mechanical & electrical repair & maintenance.....	35	9 034	2 711	603	126	33.6	5.8
811111	General automotive repair.....	30	8 136	2 495	563	112	33.0	4.4
81112	Automotive body, paint, interior, & glass repair.....	20	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	16	D	D	D	c	D	D
8111211	Paint or body repair shops.....	15	D	D	D	c	D	D
81119	Other automotive repair & maintenance.....	7	D	D	D	c	D	D
811198	All other automotive repair & maintenance.....	2	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	14	4 299	1 689	331	49	38.8	1.4
81121	Electronic & precision equipment repair & maintenance.....	14	4 299	1 689	331	49	38.8	1.4
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	13	8 011	2 746	542	74	8.8	8.6
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	13	8 011	2 746	542	74	8.8	8.6
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	13	8 011	2 746	542	74	8.8	8.6
8114	Personal & household goods repair & maintenance.....	12	2 163	728	172	46	79.7	1.6
81149	Other personal & household goods repair & maintenance.....	6	1 493	504	119	28	84.7	—
811490	Other personal & household goods repair & maintenance .....	6	1 493	504	119	28	84.7	—
812	Personal & laundry services.....	41	16 729	5 191	1 289	332	12.4	2.9
8121	Personal care services.....	29	D	D	D	c	D	D
81211	Hair, nail, & skin care services.....	25	D	D	D	c	D	D
81212	Beauty shops.....	23	3 967	2 264	508	164	38.1	9.0
8123	Drycleaning & laundry services.....	5	D	D	D	c	D	D
81231	Coin-operated laundries & drycleaners.....	3	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners.....	3	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	2	D	D	D	b	D	D
<b>BALANCE OF HENRICO COUNTY, VA</b>								
81	Other services (except public administration).....	411	199 205	64 591	15 078	3 156	14.3	17.3
811	Repair & maintenance.....	205	123 024	38 952	9 298	1 511	15.7	13.2
8111	Automotive repair & maintenance .....	135	59 394	19 104	4 678	839	14.3	5.6
81111	Automotive mechanical & electrical repair & maintenance .....	82	31 355	10 611	2 699	410	17.3	4.1
811111	General automotive repair .....	63	23 607	7 908	1 997	309	18.7	5.3
81112	Automotive exhaust system repair .....	5	D	D	D	b	D	D
81113	Automotive transmission repair .....	9	D	D	D	b	D	D
81118	Other automotive mechanical & electrical repair & maintenance .....	5	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair .....	33	19 416	5 563	1 221	214	11.3	1.4
811121	Automotive body, paint, & interior repair & maintenance .....	17	11 438	3 820	781	140	8.4	.5
8111211	Paint or body repair shops .....	13	D	D	D	c	D	D
811122	Automotive glass replacement shops .....	16	7 978	1 743	440	74	15.4	2.8
81119	Other automotive repair & maintenance .....	20	8 623	2 930	758	215	10.6	20.8
811191	Automotive oil change & lubrication shops .....	12	5 486	1 585	387	131	9.1	29.2
811192	Carwashes.....	8	3 137	1 345	371	84	13.2	6.1
8112	Electronic & precision equipment repair & maintenance .....	28	22 906	7 429	1 805	256	34.0	.4
81121	Electronic & precision equipment repair & maintenance .....	28	22 906	7 429	1 805	256	34.0	.4
811211	Consumer electronics repair & maintenance .....	9	D	D	D	b	D	D
811212	Computer & office machine repair & maintenance .....	13	11 605	3 244	871	91	39.7	—
811213	Communication equipment repair & maintenance .....	3	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	14	20 565	6 915	1 559	159	7.8	59.3
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	14	20 565	6 915	1 559	159	7.8	59.3
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	14	20 565	6 915	1 559	159	7.8	59.3
8114	Personal & household goods repair & maintenance .....	28	20 159	5 504	1 256	257	6.8	2.9
81141	Home & garden equipment & appliance repair & maintenance .....	7	D	D	D	c	D	D
811412	Appliance repair & maintenance .....	4	D	D	D	c	D	D
81149	Other personal & household goods repair & maintenance .....	9	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	9	D	D	D	a	D	D
812	Personal & laundry services .....	206	76 181	25 639	5 780	1 645	12.0	23.9
8121	Personal care services .....	121	24 778	11 523	2 654	749	22.6	23.4
81211	Hair, nail, & skin care services .....	104	19 762	10 125	2 330	657	20.1	27.5
812112	Beauty shops .....	91	18 514	9 616	2 216	624	17.6	29.3
812113	Nail salons .....	7	864	359	76	23	59.3	—
81219	Other personal care services .....	17	5 016	1 398	324	92	32.2	7.3
812191	Diet & weight reducing services .....	10	3 580	872	204	56	38.5	4.6
812199	Other personal care services .....	7	1 436	526	120	36	16.4	14.1
8122	Death care services .....	14	15 101	3 799	944	161	.7	1.4
81221	Funeral homes & funeral services .....	7	9 343	1 844	449	84	—	1.8
812210	Funeral homes & funeral services .....	7	9 343	1 844	449	84	—	1.8
8122101	Funeral homes .....	6	D	D	D	b	D	D
81222	Cemeteries & crematories .....	7	5 758	1 955	495	77	1.9	.7
812220	Cemeteries & crematories .....	7	5 758	1 955	495	77	1.9	.7
8123	Drycleaning & laundry services .....	47	11 711	4 287	1 032	351	23.9	17.5
81231	Coin-operated laundries & drycleaners .....	12	1 258	226	47	23	51.3	—
812310	Coin-operated laundries & drycleaners .....	12	1 258	226	47	23	51.3	—
8123102	Coin-operated laundries & drycleaning stores .....	12	1 258	226	47	23	51.3	—
81232	Drycleaning & laundry services (except coin-operated).....	32	8 915	3 534	856	310	24.2	10.4
812320	Drycleaning & laundry services (except coin-operated).....	32	8 915	3 534	856	310	24.2	10.4
8123202	Drycleaning plants .....	27	D	D	D	e	D	D
8123203	Garment pressing & agents for laundries .....	5	D	D	D	b	D	D

See footnotes at end of table.

#### OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)—GEOG. AREA SERIES

VIRGINIA 85

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>						
<b>BALANCE OF HENRICO COUNTY, VA—Con.</b>														
<b>81 Other services (except public administration)—Con.</b>														
812 Personal & laundry services—Con.														
8129 Other personal services .....	24	24 591	6 030	1 150	384	2,6	41.4							
81292 Photofinishing .....	11	D	D	D	c	D	D							
812921 Photofinishing laboratories (except one-hour) .....	6	D	D	D	c	D	D							
812922 One-hour photofinishing .....	5	2 480	471	107	27	22.7	69.9							
81293 Parking lots & garages .....	8	D	D	D	b	D	D							
812930 Parking lots & garages .....	8	D	D	D	b	D	D							
81299 All other personal services .....	5	2 452	805	184	123	1.6	17.1							
812990 All other personal services .....	5	2 452	805	184	123	1.6	17.1							
<b>BALANCE OF HENRY COUNTY, VA</b>														
<b>81 Other services (except public administration).....</b>														
811 Repair & maintenance .....	42	8 322	2 522	593	141	41.9	9.8							
8111 Automotive repair & maintenance .....	29	6 189	1 734	405	103	50.0	4.8							
81111 Automotive mechanical & electrical repair & maintenance .....	18	2 775	716	165	41	44.3	7.5							
811111 General automotive repair .....	15	2 305	654	150	37	46.3	1.0							
81112 Automotive body, paint, interior, & glass repair .....	7	3 119	819	185	35	58.6	2.8							
811121 Automotive body, paint, & interior repair & maintenance .....	6	D	D	D	b	D	D							
8111211 Paint or body repair shops .....	6	D	D	D	b	D	D							
8114 Personal & household goods repair & maintenance .....	9	D	D	D	a	D	D							
812 Personal & laundry services .....	20	2 923	1 047	252	88	21.9	5.5							
8121 Personal care services .....	13	955	394	92	48	45.3	—							
81211 Hair, nail, & skin care services .....	7	706	299	76	29	39.2	—							
<b>BALANCE OF HIGHLAND COUNTY, VA</b>														
<b>81 Other services (except public administration).....</b>														
<b>BALANCE OF ISLE OF WIGHT COUNTY, VA</b>														
<b>81 Other services (except public administration).....</b>														
811 Repair & maintenance .....	15	3 914	1 249	286	71	27.1	—							
8111 Automotive repair & maintenance .....	12	D	D	D	b	D	D							
81111 Automotive mechanical & electrical repair & maintenance .....	8	D	D	D	b	D	D							
811111 General automotive repair .....	8	D	D	D	b	D	D							
81112 Automotive body, paint, interior, & glass repair .....	3	D	D	D	a	D	D							
812 Personal & laundry services .....	13	771	290	65	27	40.9	1.4							
8121 Personal care services .....	10	D	D	D	b	D	D							
81211 Hair, nail, & skin care services .....	9	D	D	D	a	D	D							
<b>BALANCE OF JAMES CITY COUNTY, VA</b>														
<b>81 Other services (except public administration).....</b>														
811 Repair & maintenance .....	20	8 993	4 321	1 138	166	20.0	4.7							
8111 Automotive repair & maintenance .....	12	D	D	D	b	D	D							
81111 Automotive mechanical & electrical repair & maintenance .....	10	3 205	763	184	40	44.8	12.2							
811111 General automotive repair .....	9	D	D	D	b	D	D							
8114 Personal & household goods repair & maintenance .....	7	D	D	D	c	D	D							
81149 Other personal & household goods repair & maintenance .....	3	D	D	D	c	D	D							
811490 Other personal & household goods repair & maintenance .....	3	D	D	D	c	D	D							
8114909 All other repair & related services .....	1	D	D	D	c	D	D							
812 Personal & laundry services .....	23	5 119	2 200	492	122	35.5	7.2							
8121 Personal care services .....	15	D	D	D	b	D	D							
81211 Hair, nail, & skin care services .....	12	D	D	D	b	D	D							
812112 Beauty shops .....	12	D	D	D	b	D	D							
8123 Drycleaning & laundry services .....	6	1 777	884	175	46	—	19.0							
81232 Drycleaning & laundry services (except coin-operated) .....	6	1 777	884	175	46	—	19.0							
812320 Drycleaning & laundry services (except coin-operated) .....	6	1 777	884	175	46	—	19.0							
<b>BALANCE OF KING AND QUEEN COUNTY, VA</b>														
<b>81 Other services (except public administration).....</b>														
811 Repair & maintenance .....	6	D	D	D	a	D	D							

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF KING GEORGE COUNTY, VA</b>								
81	Other services (except public administration).....	24	6 248	1 538	371	91	47.1	1.1
811	Repair & maintenance.....	10	4 392	945	239	36	33.4	1.4
8111	Automotive repair & maintenance.....	9	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	5	2 148	406	96	18	45.1	—
8112	Automotive body, paint, interior, & glass repair.....	4	D	D	D	a	D	D
81121	Automotive body, paint, & interior repair & maintenance.....	3	D	D	D	a	D	D
812	Personal & laundry services.....	14	1 856	593	132	55	79.4	.5
8121	Personal care services.....	7	D	D	D	a	D	D
81211	Hair, nail, & skin care services.....	7	D	D	D	a	D	D
<b>BALANCE OF KING WILLIAM COUNTY, VA</b>								
81	Other services (except public administration).....	13	1 528	365	78	22	88.8	—
811	Repair & maintenance.....	10	D	D	D	a	D	D
<b>BALANCE OF LANCASTER COUNTY, VA</b>								
81	Other services (except public administration).....	26	7 262	2 558	661	125	39.9	4.8
811	Repair & maintenance.....	16	5 679	1 792	488	81	45.8	5.7
8111	Automotive repair & maintenance.....	10	3 709	901	213	51	36.0	8.8
81111	Automotive mechanical & electrical repair & maintenance.....	8	D	D	D	b	D	D
811111	General automotive repair.....	8	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	2	D	D	D	a	D	D
8114	Personal & household goods repair & maintenance.....	4	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance.....	4	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance.....	4	D	D	D	b	D	D
812	Personal & laundry services.....	10	1 583	766	173	44	18.8	1.4
8121	Personal care services.....	6	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	6	D	D	D	b	D	D
<b>BALANCE OF LEE COUNTY, VA</b>								
81	Other services (except public administration).....	22	3 741	1 025	239	82	59.2	3.9
811	Repair & maintenance.....	12	2 224	590	143	49	37.9	—
8111	Automotive repair & maintenance.....	10	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	7	1 569	435	113	37	25.9	—
812	Personal & laundry services.....	10	1 517	435	96	33	90.4	9.6
<b>BALANCE OF LOUDOUN COUNTY, VA</b>								
81	Other services (except public administration).....	155	87 876	26 895	6 079	1 106	20.7	6.1
811	Repair & maintenance.....	96	71 401	20 474	4 706	684	17.6	5.0
8111	Automotive repair & maintenance.....	67	39 132	12 150	2 815	429	19.1	5.3
81111	Automotive mechanical & electrical repair & maintenance.....	43	18 948	5 467	1 251	187	28.7	1.0
811111	General automotive repair.....	38	16 262	4 669	1 066	164	32.7	1.2
81112	Automotive body, paint, interior, & glass repair.....	19	D	D	D	c	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	14	13 610	4 692	1 069	118	14.2	9.0
8111211	Paint or body repair shops.....	14	13 610	4 692	1 069	118	14.2	9.0
811122	Automotive glass replacement shops.....	5	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	5	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	10	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance.....	10	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	5	D	D	D	c	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	5	D	D	D	c	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	5	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance.....	14	D	D	D	b	D	D
81141	Home & garden equipment & appliance repair & maintenance.....	7	D	D	D	b	D	D
811412	Appliance repair & maintenance.....	4	D	D	D	b	D	D
81142	Reupholstery & furniture repair.....	3	D	D	D	b	D	D
811420	Reupholstery & furniture repair.....	3	D	D	D	b	D	D
812	Personal & laundry services.....	59	16 475	6 421	1 373	422	34.1	11.0
8121	Personal care services.....	33	8 529	4 275	909	268	19.6	17.4
81211	Hair, nail, & skin care services.....	31	D	D	D	e	D	D
812112	Beauty shops.....	28	D	D	D	e	D	D
8123	Drycleaning & laundry services.....	13	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	12	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	12	D	D	D	b	D	D
8123202	Drycleaning plants.....	10	D	D	D	b	D	D
8129	Other personal services.....	9	D	D	D	b	D	D
81292	Photofinishing.....	7	D	D	D	b	D	D
812922	One-hour photofinishing.....	4	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF LOUISA COUNTY, VA</b>								
81	Other services (except public administration).....	31	5 867	1 562	362	97	50.0	1.9
811	Repair & maintenance.....	22	4 293	1 059	239	62	55.1	—
8111	Automotive repair & maintenance.....	14	3 459	852	209	40	49.9	—
81111	Automotive mechanical & electrical repair & maintenance.....	10	D	D	D	b	D	D
81111	General automotive repair.....	9	D	D	D	b	D	D
812	Personal & laundry services.....	9	1 574	503	123	35	35.8	6.9
<b>BALANCE OF LUNENBURG COUNTY, VA</b>								
81	Other services (except public administration).....	18	2 288	569	109	57	62.6	11.9
811	Repair & maintenance.....	9	1 490	342	76	25	75.4	—
812	Personal & laundry services.....	9	798	227	33	32	38.7	34.2
<b>BALANCE OF MADISON COUNTY, VA</b>								
81	Other services (except public administration).....	9	2 280	493	121	23	33.5	—
811	Repair & maintenance.....	8	D	D	D	b	D	D
8111	Automotive repair & maintenance.....	7	D	D	D	a	D	D
<b>BALANCE OF MATHEWS COUNTY, VA</b>								
81	Other services (except public administration).....	11	3 873	1 179	265	60	51.5	13.4
811	Repair & maintenance.....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	5	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance.....	5	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance.....	5	D	D	D	b	D	D
8114902	Boat repair.....	5	D	D	D	b	D	D
812	Personal & laundry services.....	4	D	D	D	a	D	D
<b>BALANCE OF MECKLENBURG COUNTY, VA</b>								
81	Other services (except public administration).....	57	9 747	2 052	462	186	62.7	2.9
811	Repair & maintenance.....	29	7 251	1 338	299	93	61.0	2.9
8111	Automotive repair & maintenance.....	22	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	17	D	D	D	b	D	D
81111	General automotive repair.....	14	D	D	D	b	D	D
8112	Automotive body, paint, interior, & glass repair.....	4	D	D	D	a	D	D
81121	Automotive body, paint, & interior repair & maintenance.....	3	D	D	D	a	D	D
812	Personal & laundry services.....	28	2 496	714	163	93	67.4	3.0
8123	Drycleaning & laundry services.....	13	D	D	D	b	D	D
<b>BALANCE OF MIDDLESEX COUNTY, VA</b>								
81	Other services (except public administration).....	14	2 246	534	114	41	76.7	11.4
811	Repair & maintenance.....	10	1 573	393	80	28	66.8	16.3
812	Personal & laundry services.....	4	673	141	34	13	100.0	—
<b>BALANCE OF MONTGOMERY COUNTY, VA</b>								
81	Other services (except public administration).....	19	5 154	1 387	321	70	19.8	5.5
811	Repair & maintenance.....	15	4 465	1 195	273	59	17.7	6.3
8111	Automotive repair & maintenance.....	8	D	D	D	b	D	D
812	Personal & laundry services.....	4	689	192	48	11	32.9	—
<b>BALANCE OF NELSON COUNTY, VA</b>								
81	Other services (except public administration).....	13	2 262	560	117	30	66.4	.5
811	Repair & maintenance.....	7	1 503	421	83	20	56.4	—
8111	Automotive repair & maintenance.....	7	1 503	421	83	20	56.4	—
812	Personal & laundry services.....	6	759	139	34	10	86.4	1.4
<b>BALANCE OF NEW KENT COUNTY, VA</b>								
81	Other services (except public administration).....	13	1 384	283	82	22	56.5	43.5
811	Repair & maintenance.....	9	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF NORTHAMPTON COUNTY, VA</b>								
81	Other services (except public administration).....	16	2 519	617	144	49	80.1	—
811	Repair & maintenance.....	6	1 262	320	84	20	67.2	—
812	Personal & laundry services.....	10	1 257	297	60	29	93.1	—
<b>BALANCE OF NORTHUMBERLAND COUNTY, VA</b>								
81	Other services (except public administration).....	29	6 762	1 768	416	108	43.3	1.6
811	Repair & maintenance.....	23	5 506	1 377	318	82	52.5	1.5
8111	Automotive repair & maintenance.....	11	3 093	545	126	31	59.2	—
81111	Automotive mechanical & electrical repair & maintenance.....	7	2 235	385	90	22	43.5	—
811111	General automotive repair.....	7	2 235	385	90	22	43.5	—
8114	Personal & household goods repair & maintenance.....	6	1 828	658	141	30	30.5	—
81149	Other personal & household goods repair & maintenance.....	4	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance.....	4	D	D	D	b	D	D
812	Personal & laundry services.....	6	1 256	391	98	26	3.0	2.2
<b>BALANCE OF NOTTOWAY COUNTY, VA</b>								
81	Other services (except public administration).....	18	3 458	748	169	51	23.9	7.4
811	Repair & maintenance.....	11	2 796	661	147	38	12.9	7.3
8111	Automotive repair & maintenance.....	6	D	D	D	b	D	D
812	Personal & laundry services.....	7	662	87	22	13	70.2	7.7
<b>BALANCE OF ORANGE COUNTY, VA</b>								
81	Other services (except public administration).....	24	7 256	1 478	336	86	30.6	—
811	Repair & maintenance.....	16	5 098	1 166	265	64	30.1	—
8111	Automotive repair & maintenance.....	11	3 666	766	177	44	29.6	—
81111	Automotive mechanical & electrical repair & maintenance.....	11	3 666	766	177	44	29.6	—
811111	General automotive repair.....	11	3 666	766	177	44	29.6	—
812	Personal & laundry services.....	8	2 158	312	71	22	31.7	—
<b>BALANCE OF PAGE COUNTY, VA</b>								
81	Other services (except public administration).....	17	1 717	433	80	24	47.3	8.7
811	Repair & maintenance.....	9	1 298	364	67	17	45.3	—
8111	Automotive repair & maintenance.....	8	D	D	D	a	D	D
<b>BALANCE OF PATRICK COUNTY, VA</b>								
81	Other services (except public administration).....	16	3 750	886	214	56	56.1	13.2
811	Repair & maintenance.....	7	1 814	132	41	13	100.0	—
8111	Automotive repair & maintenance.....	4	D	D	D	a	D	D
812	Personal & laundry services.....	9	1 936	754	173	43	14.9	25.6
8121	Personal care services.....	3	D	D	D	a	D	D
81211	Hair, nail, & skin care services.....	3	D	D	D	a	D	D
<b>BALANCE OF PITTSYLVANIA COUNTY, VA</b>								
81	Other services (except public administration).....	81	14 228	3 959	938	293	53.4	15.7
811	Repair & maintenance.....	59	10 709	2 678	640	185	58.3	19.2
8111	Automotive repair & maintenance.....	38	7 089	1 877	465	134	47.8	25.7
81111	Automotive mechanical & electrical repair & maintenance.....	29	5 491	1 422	357	103	43.9	28.6
811111	General automotive repair.....	29	5 491	1 422	357	103	43.9	28.6
81112	Automotive body, paint, interior, & glass repair.....	8	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	9	850	191	38	18	48.8	15.8
81149	Other personal & household goods repair & maintenance.....	5	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance.....	5	D	D	D	a	D	D
812	Personal & laundry services.....	22	3 519	1 281	298	108	38.5	4.9
8121	Personal care services.....	8	538	221	52	29	49.3	—
81211	Hair, nail, & skin care services.....	7	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	10	1 140	526	124	53	5.2	15.3
81232	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	6	D	D	D	b	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF POWHATAN COUNTY, VA</b>								
81	Other services (except public administration).....	15	2 859	860	206	42	20.3	4.0
811	Repair & maintenance.....	7	1 814	419	126	23	22.5	—
8111	Automotive repair & maintenance.....	3	D	D	D	a	D	D
812	Personal & laundry services.....	8	1 045	441	80	19	16.4	10.8
8121	Personal care services.....	6	D	D	D	a	D	D
81211	Hair, nail, & skin care services.....	5	D	D	D	a	D	D
<b>BALANCE OF PRINCE EDWARD COUNTY, VA</b>								
81	Other services (except public administration).....	6	559	193	51	12	82.5	—
<b>BALANCE OF PRINCE GEORGE COUNTY, VA</b>								
81	Other services (except public administration).....	24	6 045	2 153	409	103	38.3	21.5
811	Repair & maintenance.....	17	4 071	1 279	279	70	49.3	17.2
8111	Automotive repair & maintenance.....	6	1 394	459	97	23	35.4	24.9
8114	Personal & household goods repair & maintenance.....	9	D	D	D	b	D	D
812	Personal & laundry services.....	7	1 974	874	130	33	15.7	30.2
8121	Personal care services.....	5	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	4	D	D	D	a	D	D
812111	Barber shops.....	1	D	D	D	a	D	D
<b>BALANCE OF PRINCE WILLIAM COUNTY, VA</b>								
81	Other services (except public administration).....	326	121 703	42 416	10 002	1 984	17.8	8.6
811	Repair & maintenance.....	202	90 259	29 353	7 086	1 102	17.5	5.3
8111	Automotive repair & maintenance.....	140	D	D	D	f	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	93	38 156	11 361	2 656	422	12.1	5.2
811111	General automotive repair.....	78	D	D	D	e	D	D
811112	Automotive exhaust system repair.....	5	D	D	D	b	D	D
811113	Automotive transmission repair.....	7	3 153	934	229	29	4.1	—
81112	Automotive body, paint, interior, & glass repair.....	36	D	D	D	e	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	28	D	D	D	c	D	D
8111211	Paint or body repair shops.....	28	D	D	D	c	D	D
811122	Automotive glass replacement shops.....	8	5 204	1 492	363	55	9.6	—
81119	Other automotive repair & maintenance.....	11	D	D	D	c	D	D
811191	Automotive oil change & lubrication shops.....	5	D	D	D	b	D	D
8112	Electronic & precision equipment repair & maintenance.....	14	5 468	2 027	521	77	36.9	.8
81121	Electronic & precision equipment repair & maintenance.....	14	5 468	2 027	521	77	36.9	.8
811211	Consumer electronics repair & maintenance.....	6	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	11	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	11	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	37	D	D	D	c	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	9	3 939	1 502	368	60	41.4	8.7
81142	Reupholstery & furniture repair.....	11	D	D	D	b	D	D
811420	Reupholstery & furniture repair.....	11	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance.....	15	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance .....	15	D	D	D	b	D	D
812	Personal & laundry services.....	124	31 444	13 063	2 916	882	18.5	18.1
8121	Personal care services.....	78	D	D	D	f	D	D
81211	Hair, nail, & skin care services.....	67	D	D	D	f	D	D
812111	Barber shops.....	3	984	599	143	18	D	D
812112	Beauty shops.....	59	D	D	D	f	D	D
81219	Other personal care services.....	11	2 946	788	161	53	35.2	—
812199	Other personal care services .....	8	D	D	D	b	D	D
8122	Death care services.....	3	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	34	D	D	D	c	D	D
81231	Coin-operated laundries & drycleaners.....	12	D	D	D	b	D	D
812310	Coin-operated laundries & drycleaners .....	12	D	D	D	b	D	D
8123102	Coin-operated laundries & drycleaning stores.....	12	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	22	5 285	1 703	418	119	30.9	6.4
812320	Drycleaning & laundry services (except coin-operated) .....	22	5 285	1 703	418	119	30.9	6.4
8123202	Drycleaning plants.....	17	D	D	D	b	D	D
8123204	All other laundry & garment services .....	1	D	D	D	b	D	D
8129	Other personal services.....	9	D	D	D	b	D	D
81292	Photofinishing .....	4	4 025	1 430	319	69	10.1	18.2

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF PULASKI COUNTY, VA</b>								
81	Other services (except public administration).....	23	4 105	1 196	282	93	49.6	11.7
811	Repair & maintenance.....	13	2 060	487	115	31	70.1	3.2
8111	Automotive repair & maintenance.....	12	D	D	D	b	D	D
812	Personal & laundry services.....	10	2 045	709	167	62	28.9	20.2
8121	Personal care services.....	7	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	7	D	D	D	b	D	D
<b>BALANCE OF RAPPAHANNOCK COUNTY, VA</b>								
81	Other services (except public administration).....	9	2 387	526	123	25	6.0	4.8
811	Repair & maintenance.....	4	D	D	D	a	D	D
812	Personal & laundry services.....	5	D	D	D	a	D	D
<b>BALANCE OF RICHMOND COUNTY, VA</b>								
81	Other services (except public administration).....	9	2 395	807	182	27	26.6	—
811	Repair & maintenance.....	7	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	2	D	D	D	a	D	D
81141	Home & garden equipment & appliance repair & maintenance.....	2	D	D	D	a	D	D
811411	Home & garden equipment repair & maintenance.....	1	D	D	D	a	D	D
<b>BALANCE OF ROANOKE COUNTY, VA</b>								
81	Other services (except public administration).....	58	18 710	6 134	1 372	284	20.0	24.8
811	Repair & maintenance.....	42	15 730	4 385	990	163	20.8	28.4
8111	Automotive repair & maintenance.....	23	9 555	2 543	532	103	13.5	13.8
81111	Automotive mechanical & electrical repair & maintenance.....	11	6 023	1 493	303	51	9.2	2.6
811111	General automotive repair.....	10	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	5	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	4	D	D	D	a	D	D
8112	Electronic & precision equipment repair & maintenance.....	7	D	D	D	b	D	D
81121	Electronic & precision equipment repair & maintenance.....	7	D	D	D	b	D	D
812	Personal & laundry services.....	16	2 980	1 749	382	121	15.5	5.6
8121	Personal care services.....	10	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	10	D	D	D	b	D	D
812112	Beauty shops.....	10	D	D	D	b	D	D
8123	Drycleaning & laundry services.....	5	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	3	D	D	D	b	D	D
8123202	Drycleaning plants.....	3	D	D	D	b	D	D
<b>BALANCE OF ROCKBRIDGE COUNTY, VA</b>								
81	Other services (except public administration).....	16	3 928	965	230	54	45.2	5.5
811	Repair & maintenance.....	11	3 399	824	194	40	40.3	6.4
8111	Automotive repair & maintenance.....	10	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	8	D	D	D	a	D	D
811111	General automotive repair.....	8	D	D	D	a	D	D
81112	Automotive body, paint, interior, & glass repair.....	1	D	D	D	a	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	1	D	D	D	a	D	D
812	Personal & laundry services.....	5	529	141	36	14	76.9	—
<b>BALANCE OF ROCKINGHAM COUNTY, VA</b>								
81	Other services (except public administration).....	86	30 631	8 818	1 768	446	25.7	4.2
811	Repair & maintenance.....	66	28 077	8 102	1 606	377	26.3	4.3
8111	Automotive repair & maintenance.....	47	11 922	2 725	646	164	41.4	7.8
81111	Automotive mechanical & electrical repair & maintenance.....	27	D	D	D	b	D	D
811111	General automotive repair.....	22	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	17	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	16	D	D	D	b	D	D
8111211	Paint or body repair shops.....	13	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	11	15 092	5 086	893	196	11.3	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M.....	11	15 092	5 086	893	196	11.3	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	11	15 092	5 086	893	196	11.3	—
8114	Personal & household goods repair & maintenance.....	6	D	D	D	a	D	D
812	Personal & laundry services.....	20	2 554	716	162	69	19.5	2.9
8121	Personal care services.....	9	D	D	D	b	D	D
81211	Hair, nail, & skin care services.....	8	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF RUSSELL COUNTY, VA</b>								
81	Other services (except public administration).....	15	D	D	D	b	D	D
811	Repair & maintenance.....	13	D	D	D	b	D	D
8111	Automotive repair & maintenance .....	9	D	D	D	b	D	D
812	Personal & laundry services .....	2	D	D	D	a	D	D
<b>BALANCE OF SCOTT COUNTY, VA</b>								
81	Other services (except public administration).....	20	3 430	1 228	306	88	67.8	—
811	Repair & maintenance.....	8	1 164	289	80	20	100.0	—
8111	Automotive repair & maintenance .....	8	1 164	289	80	20	100.0	—
812	Personal & laundry services .....	12	2 266	939	226	68	51.2	—
<b>BALANCE OF SHENANDOAH COUNTY, VA</b>								
81	Other services (except public administration).....	37	4 962	1 595	371	92	39.6	5.9
811	Repair & maintenance.....	25	3 770	1 130	264	59	48.2	6.2
8111	Automotive repair & maintenance .....	18	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance .....	13	D	D	D	b	D	D
811111	General automotive repair .....	13	D	D	D	b	D	D
812	Personal & laundry services .....	12	1 192	465	107	33	12.5	5.1
<b>BALANCE OF SMYTH COUNTY, VA</b>								
81	Other services (except public administration).....	22	7 173	1 168	252	70	16.9	2.0
811	Repair & maintenance.....	12	5 770	663	187	34	12.6	2.5
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	D	D	D	b	D	D
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	D	D	D	b	D	D
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	4	D	D	D	b	D	D
812	Personal & laundry services .....	10	1 403	505	65	36	34.6	—
<b>BALANCE OF SOUTHPAMPTON COUNTY, VA</b>								
81	Other services (except public administration).....	22	7 903	2 201	481	83	42.1	43.3
811	Repair & maintenance.....	15	7 532	2 161	468	75	42.7	45.4
8111	Automotive repair & maintenance .....	8	1 751	495	104	25	77.8	11.9
8114	Personal & household goods repair & maintenance .....	4	D	D	D	a	D	D
81141	Home & garden equipment & appliance repair & maintenance .....	1	D	D	D	a	D	D
811411	Home & garden equipment repair & maintenance .....	1	D	D	D	a	D	D
<b>BALANCE OF SPOTSYLVANIA COUNTY, VA</b>								
81	Other services (except public administration).....	108	32 467	10 070	2 315	526	22.4	8.5
811	Repair & maintenance.....	71	26 434	7 346	1 649	316	24.5	7.1
8111	Automotive repair & maintenance .....	54	21 072	6 010	1 353	258	19.9	8.3
81111	Automotive mechanical & electrical repair & maintenance .....	31	10 375	2 825	610	118	26.7	6.6
811111	General automotive repair .....	28	9 297	2 457	554	107	29.8	7.3
81112	Automotive body, paint, interior, & glass repair .....	15	8 752	2 729	627	98	8.2	1.0
811121	Automotive body, paint, & interior repair & maintenance .....	12	D	D	D	b	D	D
8111211	Paint or body repair shops .....	11	D	D	D	b	D	D
81119	Other automotive repair & maintenance .....	8	1 945	456	116	42	35.7	49.9
811192	Carwashes.....	6	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance .....	10	1 525	260	58	19	94.8	—
81149	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance .....	6	D	D	D	a	D	D
812	Personal & laundry services .....	37	6 033	2 724	666	210	13.2	14.5
8121	Personal care services .....	25	4 329	2 025	488	164	17.2	19.1
81211	Hair, nail, & skin care services .....	21	4 069	1 978	468	149	16.2	18.9
812112	Beauty shops .....	19	D	D	D	c	D	D
8123	Drycleaning & laundry services .....	8	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Receipts (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Paid employees for pay period including March 12 (number)	Percent of receipts—
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF STAFFORD COUNTY, VA</b>								
81	Other services (except public administration).....	120	35 145	10 311	2 418	581	26.5	8.0
811	Repair & maintenance.....	85	28 652	8 169	1 901	368	24.7	7.3
8111	Automotive repair & maintenance.....	58	23 435	6 847	1 576	292	20.5	7.5
81111	Automotive mechanical & electrical repair & maintenance.....	42	17 531	5 014	1 142	193	18.2	4.9
81111	General automotive repair.....	38	16 982	4 831	1 105	189	18.2	4.4
81112	Automotive body, paint, interior, & glass repair.....	13	D	D	D	b	D	D
811121	Automotive body, paint, & interior repair & maintenance.....	13	D	D	D	b	D	D
8111211	Paint or body repair shops.....	12	D	D	D	b	D	D
81119	Other automotive repair & maintenance.....	3	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	13	3 273	676	167	44	29.0	6.1
81141	Home & garden equipment & appliance repair & maintenance.....	7	2 491	435	115	26	30.9	—
812	Personal & laundry services.....	35	6 493	2 142	517	213	34.2	11.3
8121	Personal care services.....	23	3 551	1 458	336	149	43.0	20.6
81211	Hair, nail, & skin care services.....	19	D	D	D	c	D	D
81212	Beauty shops.....	17	D	D	D	c	D	D
8123	Drycleaning & laundry services.....	10	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	7	D	D	D	b	D	D
812320	Drycleaning & laundry services (except coin-operated).....	7	D	D	D	b	D	D
<b>BALANCE OF SURRY COUNTY, VA</b>								
81	Other services (except public administration).....	2	D	D	D	a	D	D
<b>BALANCE OF SUSSEX COUNTY, VA</b>								
81	Other services (except public administration).....	16	4 664	906	213	57	27.8	45.2
811	Repair & maintenance.....	7	1 821	479	101	29	57.2	24.3
8111	Automotive repair & maintenance.....	6	D	D	D	b	D	D
812	Personal & laundry services.....	9	2 843	427	112	28	9.0	58.7
8122	Death care services.....	3	2 651	374	98	22	D	62.6
81221	Funeral homes & funeral services.....	3	2 651	374	98	22	D	62.6
812210	Funeral homes & funeral services.....	3	2 651	374	98	22	D	62.6
<b>BALANCE OF TAZEWELL COUNTY, VA</b>								
81	Other services (except public administration).....	35	14 194	4 357	1 047	207	25.8	2.4
811	Repair & maintenance.....	27	D	D	D	c	D	D
8111	Automotive repair & maintenance.....	13	D	D	D	b	D	D
8113	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	10	9 037	3 283	805	124	12.6	—
81131	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	10	9 037	3 283	805	124	12.6	—
811310	Commercial & industrial machinery & equip (exc auto & electr) R&M .....	10	9 037	3 283	805	124	12.6	—
8114	Personal & household goods repair & maintenance.....	4	D	D	D	a	D	D
81141	Home & garden equipment & appliance repair & maintenance.....	1	D	D	D	a	D	D
812	Personal & laundry services.....	8	D	D	D	b	D	D
<b>BALANCE OF WARREN COUNTY, VA</b>								
81	Other services (except public administration).....	11	1 169	258	58	18	65.4	1.5
811	Repair & maintenance.....	11	1 169	258	58	18	65.4	1.5
<b>BALANCE OF WASHINGTON COUNTY, VA</b>								
81	Other services (except public administration).....	31	5 574	1 740	399	118	38.2	6.7
811	Repair & maintenance.....	16	3 146	949	223	58	28.4	11.2
8111	Automotive repair & maintenance.....	13	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	8	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	3	D	D	D	b	D	D
81149	Other personal & household goods repair & maintenance.....	3	D	D	D	b	D	D
811490	Other personal & household goods repair & maintenance.....	3	D	D	D	b	D	D
812	Personal & laundry services.....	15	2 428	791	176	60	50.9	.9
8121	Personal care services.....	9	1 086	440	100	36	38.9	—
81211	Hair, nail, & skin care services.....	8	D	D	D	b	D	D
812112	Beauty shops.....	8	D	D	D	b	D	D
<b>BALANCE OF WESTMORELAND COUNTY, VA</b>								
81	Other services (except public administration).....	11	2 974	598	120	47	16.9	31.2
811	Repair & maintenance.....	9	D	D	D	b	D	D
8111	Automotive repair & maintenance.....	7	1 418	247	56	23	26.6	65.5
812	Personal & laundry services.....	2	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Firms Subject to Federal Income Tax for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF WISE COUNTY, VA</b>								
81	Other services (except public administration).....	48	10 246	2 356	531	132	47.2	1.9
811	Repair & maintenance.....	32	8 802	1 986	440	101	42.4	.4
8111	Automotive repair & maintenance.....	20	D	D	D	b	D	D
81111	Automotive mechanical & electrical repair & maintenance.....	14	D	D	D	b	D	D
811111	General automotive repair.....	12	D	D	D	b	D	D
8114	Personal & household goods repair & maintenance.....	4	D	D	D	a	D	D
81149	Other personal & household goods repair & maintenance.....	2	D	D	D	a	D	D
811490	Other personal & household goods repair & maintenance.....	2	D	D	D	a	D	D
8114903	Welding repair.....	2	D	D	D	a	D	D
812	Personal & laundry services.....	16	1 444	370	91	31	76.6	11.4
<b>BALANCE OF WYTHE COUNTY, VA</b>								
81	Other services (except public administration).....	17	3 581	948	230	58	32.3	.2
811	Repair & maintenance.....	13	D	D	D	b	D	D
8111	Automotive repair & maintenance.....	10	D	D	D	b	D	D
812	Personal & laundry services.....	4	D	D	D	a	D	D
<b>BALANCE OF YORK COUNTY, VA</b>								
81	Other services (except public administration).....	98	31 856	9 593	1 961	519	26.2	4.7
811	Repair & maintenance.....	58	25 902	7 227	1 436	305	23.7	1.8
8111	Automotive repair & maintenance.....	41	20 692	6 232	1 192	254	25.5	.9
81111	Automotive mechanical & electrical repair & maintenance.....	28	10 453	2 732	608	110	24.4	1.9
811111	General automotive repair.....	22	8 011	2 035	443	77	19.0	2.4
811118	Other automotive mechanical & electrical repair & maintenance.....	4	D	D	D	b	D	D
81112	Automotive body, paint, interior, & glass repair.....	13	10 239	3 500	584	144	26.7	—
811121	Automotive body, paint, & interior repair & maintenance.....	11	D	D	D	c	D	D
8111211	Paint or body repair shops.....	11	D	D	D	c	D	D
8114	Personal & household goods repair & maintenance.....	12	D	D	D	a	D	D
812	Personal & laundry services.....	40	5 954	2 366	525	214	37.2	17.2
8121	Personal care services.....	29	3 645	1 556	355	157	33.5	13.7
81211	Hair, nail, & skin care services.....	25	3 322	1 493	341	135	29.9	15.0
812112	Beauty shops.....	22	3 152	1 437	331	123	29.7	12.2
8123	Drycleaning & laundry services.....	8	D	D	D	b	D	D
81232	Drycleaning & laundry services (except coin-operated).....	5	1 064	457	105	38	9.2	25.7
812320	Drycleaning & laundry services (except coin-operated).....	5	1 064	457	105	38	9.2	25.7

<sup>1</sup>Includes receipts information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes receipts information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Also included are tips and gratuities received by employees from patrons and reported to employers and the value of payments in kind (e.g., free meals and lodging). If an employee works at more than one location, the payroll is included in the one location where they spend most of their time. Also included are salaries of professional service organizations or associations which operate under state professional corporation statutes and file a corporate Federal income tax return. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **EXPENSES (\$1,000)**

Includes program service grants, specified assistance to individuals, benefits paid to or for members, payroll, employee benefits, payroll taxes, interest and rent expenses, cost of supplies used for operation, cost of merchandise sold, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; incomes taxes; sales and other taxes collected directly from customers or clients and paid directly to a local, state, or Federal tax agency; and, for fundraising organizations, funds transferred to charities and other organizations.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise,

which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census. An establishment is included in the census if it is an employer, the establishment has \$1,000 in payroll, and was in operation at any time during 1997. Leased service departments (separately owned businesses operated as departments or concessions of other service establishments or of retail businesses, such as a separately owned shoeshine parlor in a barber shop, or a beauty shop in a department store) are treated as separate service establishments for census purposes. Leased retail departments located in service establishments (e.g., a gift shop located in a hotel) are considered separate retail establishments.

### **NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; and members of a professional service organization or association which operates under state professional corporation statutes and files a corporate Federal income tax return. Not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used on IRS Form 941.

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## **RECEIPTS/REVENUE (\$1,000)**

Receipts (basic dollar volume measure for service establishments of firms subject to Federal income tax). Includes receipts from customers or clients for services rendered, from the use of facilities, and from merchandise sold during 1997 whether or not payment was received in 1997. For advertising agencies, travel industries, and other service establishments operating on a commission basis, receipts include commissions, fees, and other operating income, NOT gross billings and sales. Excise taxes on gasoline, liquor, tobacco, etc., which are paid by the manufacturer or wholesaler and passed on in the cost of goods purchased by the service establishment, are also included. The establishments share of receipts from departments, concessions, and vending and amusement machines operated by others are included as part of receipts. Receipts also include the total value of service contracts, market value of compensation received in lieu of cash, amounts received for work subcontracted to others, and dues and assessments from members and affiliates. Receipts from services provided to foreign customers from U.S. locations, including services preformed for foreign parent firms, subsidiaries, and branches are included.

Receipts are net after deductions for refunds and allowances for merchandise returned by customers. Receipts do not include sales, occupancy, admissions, or other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency, nor do they include income from such sources as contributions, gifts, and grants; dividends, interest, and investments; or sale or rental of real estate. Also excluded are receipts (gross) of departments and concessions which are operated by others; sales of used equipment rented or leased to customers; domestic intracompany transfers; receipts of foreign subsidiaries; and other nonoperating income, such as royalties, franchise fees, etc. Receipts do not include service receipts of manufacturers, wholesalers, retail establishments, or other businesses whose primary activity is other than service. They do, however, include receipts other

than from services rendered (e.g., sale of merchandise to individuals or other businesses) by establishments primarily engaged in performing services and classified in the service industries.

Revenue (basic dollar volume measure for firms exempt from Federal income tax). Includes revenue from customers or clients for services rendered and merchandise sold during 1997, whether or not payment was received in 1997, and gross sales of merchandise, minus returns and allowances. Also included are income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), gross contributions, gifts, grants (whether or not restricted for use in operations), royalties, dues and assessments from members and affiliates, commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators), and gross receipts from fundraising activities. Receipts from taxable business activities of firms exempt from Federal income tax (unrelated business income) are also included in revenue.

Revenue does not include sales, admissions, or other taxes collected by the organization from customers or clients and paid directly to a local, state, or Federal tax agency; income from the sale of real estate, investments, or other assets (except inventory held for resale); gross receipts of departments, concessions, etc., that are operated by others; and amounts transferred to operating funds from capital or reserve funds.

## **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

## **SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **81 OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)**

The Other Services (except Public Administration) sector comprises establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector are primarily engaged in activities, such as equipment and machinery repairing, promoting or administering religious activities, grantmaking, advocacy, and providing drycleaning and laundry services, personal care services, death care services, pet care services, photofinishing services, temporary parking services, and dating services.

Private households that engage in employing workers on or about the premises in activities primarily concerned with the operation of the household are included in this sector.

Excluded from this sector are establishments primarily engaged in retailing new equipment and also performing repairs and general maintenance on equipment. These establishments are classified in Sector 44-45, Retail Trade.

### **811 Repair and Maintenance**

Industries in the Repair and Maintenance subsector restore machinery, equipment, and other products to working order. These establishments also typically provide general or routine maintenance (i.e., servicing) on such products to ensure they work efficiently and to prevent breakdown and unnecessary repairs.

The NAICS structure for this subsector brings together most types of repair and maintenance establishments and categorizes them based on production processes (i.e., on the type of repair and maintenance activity performed, and the necessary skills, expertise, and processes that are found in different repair and maintenance establishments). This NAICS classification does not delineate between repair services provided to businesses versus those that serve households. Although some industries primarily serve either businesses or households, separation by class of customer is limited by the fact that many establishments serve both. Establishments repairing computers and consumer electronics products are two examples of such overlap.

The Repair and Maintenance subsector does not include all establishments that do repair and maintenance. For example, a substantial amount of repair is done by establishments that also manufacture machinery, equipment, and other goods. These establishments are included in the

Manufacturing sector in NAICS. In addition, repair of transportation equipment is often provided by or based at transportation facilities, such as airports, seaports, and these activities are included in the Transportation and Warehousing sector. A particularly unique situation exists with repair of buildings. Plumbing, electrical installation and repair, painting and decorating, and other construction-related establishments are often involved in performing installation or other work on new construction as well as providing repair services on existing structures. While some specialize in repair, it is difficult to distinguish between the two types and all have been included in the Construction sector.

Excluded from this subsector are establishments primarily engaged in rebuilding or remanufacturing machinery and equipment. These are classified in Sector 31-33, Manufacturing. Also excluded are retail establishments that provide after-sale services and repair. These are classified in Sector 44-45, Retail Trade.

### **8111 Automotive Repair and Maintenance**

This industry group comprises establishments involved in providing repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers. Establishments in this industry group employ mechanics with specialized technical skills to diagnose and repair the mechanical and electrical systems for automotive vehicles, repair automotive interiors, and paint or repair automotive exteriors.

#### **81111 Automotive Mechanical and Electrical Repair and Maintenance**

This industry comprises establishments primarily engaged in providing mechanical or electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks and vans, and all trailers. These establishments specialize in or may provide a wide range of these services.

#### **811111 General Automotive Repair**

This U.S. industry comprises establishments primarily engaged in providing (1) a wide range of mechanical and electrical repair and maintenance services for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers or (2) engine repair and replacement.

The data published with NAICS code 811111 are comprised of the following SIC industry:

7538 General Automotive Repair

#### **811112 Automotive Exhaust System Repair**

This U.S. industry comprises establishments primarily engaged in replacing or repairing exhaust systems of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811112 are comprised of the following SIC industry:

7533 Motor Vehicle Exhaust System Repair Shops

#### **811113 Automotive Transmission Repair**

This U.S. industry comprises establishments primarily engaged in replacing or repairing transmissions of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811113 are comprised of the following SIC industry:

7537 Automotive Transmission Repair

#### **811118 Other Automotive Mechanical and Electrical Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in providing specialized mechanical or electrical repair and maintenance services (except engine repair and replacement, exhaust systems repair, and transmission repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811118 are comprised of the following SIC industry:

7539 Automotive Repair Shops, NEC

#### **8111181 Carburetor Repair Shops**

Establishments primarily engaged in repairing carburetors and providing tune-ups.

#### **8111182 Brake, Front End, and Wheel Alignment**

Establishments primarily engaged in repairing, replacing, and adjusting brakes; performing front end and wheel alignment work; and installing springs, axles, and shock absorbers.

#### **8111183 Electrical Repair Shops, Motor Vehicle**

Establishments primarily engaged in performing electrical repair and maintenance services for motor vehicles.

#### **8111184 Radiator Repair**

Establishments primarily engaged in repairing, cleaning, and installing radiators and heater cores.

#### **8111189 All Other Motor Vehicle Repair Shops**

Establishments primarily engaged in specialized repair of individual auto components (except radiator repair; brake, front end, and wheel alignment; carburetor repair; and electrical repair, motor vehicle). Included are auto repair shops specializing in air conditioning, clutch, and valve repair.

#### **81112 Automotive Body, Paint, Interior, and Glass Repair**

This industry comprises establishments primarily engaged in providing one or more of the following: (1) repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; (2) painting automotive vehicle and trailer bodies; (3) replacing, repairing, and/or tinting automotive vehicle glass; and (4) customizing automobile, truck, and van interiors for the physically disabled or other customers with special requirements.

#### **811121 Automotive Body, Paint, and Interior Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing or customizing automotive vehicles, such as passenger cars, trucks, and vans, and all trailer bodies and interiors; and/or painting automotive vehicles and trailer bodies.

The data published with NAICS code 811121 are comprised of the following SIC industry:

7532 Top, Body, and Upholstery Repair Shops and Paint Shops

#### **8111211 Paint or Body Repair Shops**

Establishments primarily engaged in repairing or painting car, truck, and trailer bodies.

#### **8111212 Van Conversion Services**

Establishments primarily engaged in customizing automobiles, trucks, and vans. Adapting vehicles for the physically handicapped or other special requirements are also included.

#### **8111213 Upholstery and Interior Repair Shops**

Establishments primarily engaged in repairing and replacing motor vehicle upholstery and interiors.

#### **811122 Automotive Glass Replacement Shops**

This U.S. industry comprises establishments primarily engaged in replacing, repairing, and/or tinting automotive vehicle, such as passenger car, truck, and van, glass.

The data published with NAICS code 811122 are comprised of the following SIC industry:

7536 Automotive Glass Replacement Shops

#### **OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)**

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## **81119 Other Automotive Repair and Maintenance**

This industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; transmission repair; and body, paint, interior, and glass repair) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

### **811191 Automotive Oil Change and Lubrication Shops**

This U.S. industry comprises establishments primarily engaged in changing motor oil and lubricating the chassis of automotive vehicles, such as passenger cars, trucks, and vans.

The data published with NAICS code 811191 are comprised of this part of the following SIC industry:

7549 (pt) Automotive Oil Change and Lubrication Shops

### **811192 Carwashes**

This U.S. industry comprises establishments primarily engaged in cleaning, washing, and/or waxing automotive vehicles, such as passenger cars, trucks, and vans, and trailers.

The data published with NAICS code 811192 are comprised of the following SIC industry:

7542 Carwashes

### **811198 All Other Automotive Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in providing automotive repair and maintenance services (except mechanical and electrical repair and maintenance; body, paint, interior, and glass repair; motor oil change and lubrication; and car washing) for automotive vehicles, such as passenger cars, trucks, and vans, and all trailers.

The data published with NAICS code 811198 are comprised of these parts of the following SIC industries:

7534 (pt) Tire Repair Shop

7549 (pt) Motor Vehicle Services, Except Repair and Carwashes (Except Lubrication and Towing)

### **8111981 Tire Repair Shops**

Establishments primarily engaged in repairing motor vehicle tires.

### **8111982 All Other Motor Vehicle Services (Except Repair and Carwashes)**

Establishments primarily engaged in providing motor vehicle services (except repair and maintenance and carwashes). Included are establishments providing rustproofing and undercoating services.

## **8112 Electronic and Precision Equipment Repair and Maintenance**

This industry group comprises establishments primarily engaged in repairing electronic equipment, such as computers and communications equipment, and highly specialized precision instruments. Establishments in this industry group typically have staff skilled in repairing items having complex, electronic components.

### **81121 Electronic and Precision Equipment Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and maintaining one or more of the following: (1) consumer electronic equipment; (2) computers; (3) office machines; (4) communication equipment; and (5) other electronic and precision equipment and instruments, without retailing these products as new. Establishments in this industry repair items, such as microscopes, radar and sonar equipment, televisions, stereos, video recorders, computers, fax machines, photocopying machines, two-way radios and other communications equipment, scientific instruments, and medical equipment.

### **811211 Consumer Electronics Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining consumer electronics, such as televisions, stereos, speakers, video recorders, CD players, radios, and cameras, without retailing new consumer electronics.

The data published with NAICS code 811211 are comprised of this part of the following SIC industry:

7622 (pt) Stereo, Television, VCR, and Other Consumer Electronic Equipment Repair, (Except Computer)

### **811212 Computer and Office Machine Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining computers and office machines without retailing new computers and office machines, such as photocopying machines; and computer terminals, storage devices, printers; and CD-ROM drives.

The data published with NAICS code 811212 are comprised of these parts of the following SIC industries:

7378 Computer Maintenance and Repair

7629 (pt) Business and Office Machine Repair, Electrical (Except Computers)

7699 (pt) Typewriter Repair

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**8112121 Business and Office Machine Repair, Electrical (Except Computers)**

Establishments primarily engaged in repairing and maintaining office machines (except facsimile machines, computers and computer peripheral equipment, and typewriters).

**8112122 Typewriter Repair**

Establishments primarily engaged in repairing typewriters.

**8112123 Computer Maintenance and Repair**

Establishments primarily engaged in the repair and maintenance of computer equipment and computer peripheral equipment.

**811213 Communication Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining communications equipment without retailing new communication equipment, such as telephones, fax machines, communications transmission equipment, and two-way radios.

The data published with NAICS code 811213 are comprised of these parts of the following SIC industries:

- 7622 (pt) Telecommunication Equipment Repair
- 7629 (pt) Telephone Set Repair

**8112131 Telephone Set Repair**

Establishments primarily engaged in the repair and maintenance of telephone sets.

**8112132 Telecommunication Equipment Repair**

Establishments primarily engaged in repairing and maintaining telecommunication equipment (except telephone set repair), such as fax machines and two-way radios.

**811219 Other Electronic and Precision Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and maintaining (without retailing) electronic and precision equipment (except consumer electronics, computers and office machines, and communications equipment). Establishments in this industry repair and maintain equipment, such as medical diagnostic imaging equipment, measuring and surveying instruments, laboratory instruments, and radar and sonar equipment.

The data published with NAICS code 811219 are comprised of these parts of the following SIC industries:

- 7629 (pt) Electrical Equipment Repair and Maintenance, Including Medical Equipment

7699 (pt) Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)

**8112191 Electrical Equipment Repair and Maintenance, Including Medical Equipment**

Establishments primarily engaged in repairing and maintaining electrical medical precision equipment, such as medical diagnostic imaging equipment and measuring and surveying instruments.

**8112199 Dental and Lab Instrument and Other Precision Equipment Repair (Except Typewriters)**

Establishments primarily engaged in repair and maintenance of dental and laboratory instruments and nonelectrical medical and precision equipment.

**8113 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

**81131 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment (e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

**811310 Commercial and Industrial Machinery and Equipment (Except Automotive and Electronic) Repair and Maintenance**

This industry comprises establishments primarily engaged in the repair and maintenance of commercial and industrial machinery and equipment. Establishments in this industry either sharpen/install commercial and industrial machinery blades and saws or provide welding (e.g., automotive, general) repair services; or repair agricultural and other heavy and industrial machinery and equipment

(e.g., forklifts and other materials handling equipment, machine tools, commercial refrigeration equipment, construction equipment, and mining machinery).

The data published with NAICS code 811310 are comprised of these parts of the following SIC industries:

7623 (pt) Commercial Refrigeration Equipment Repair

7694 (pt) Armature Rewinding and Repair Shops

7699 (pt) Industrial and Farm Machinery and Equipment Repair

### **8113101 Industrial Machines and Equipment Repair**

Establishments primarily engaged in repairing and maintaining industrial machinery and equipment. Establishments repairing farm machinery and equipment are also classified here.

### **8113102 Armature Rewinding and Repair Shops**

Establishments primarily engaged in rewinding armature and repairing electric motors (except on a factory basis).

### **8113103 Commercial Refrigeration Equipment Repair**

Establishments primarily engaged in repairing and maintaining commercial refrigeration equipment.

### **8114 Personal and Household Goods Repair and Maintenance**

This NAICS industry group includes establishments classified in the following NAICS industries: 81141, Home and Garden Equipment and Appliance Repair and Maintenance; 81142, Reupholstery and Furniture Repair; 81143, Footwear and Leather Goods Repair; and 81149, Other Personal and Household Goods Repair and Maintenance.

### **81141 Home and Garden Equipment and Appliance Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing home and garden equipment and/or household-type appliances without retailing new equipment or appliances. Establishments in this industry repair and maintain items, such as lawnmowers, edgers, snow- and leaf-blowers, washing machines, clothes dryers, and refrigerators.

### **811411 Home and Garden Equipment Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and servicing home and garden equipment without retailing new home and garden equipment, such as lawnmowers, handheld power tools, edgers, snow- and leaf-blowers, and trimmers.

The data published with NAICS code 811411 are comprised of these parts of the following SIC industries:

7629 (pt) Electric Tools and Other Household Equipment Repair

7699 (pt) Home and Garden Equipment Repair and Maintenance

### **8114111 Home and Garden Equipment Repair and Maintenance (Except Consumer Equipment Repair)**

Establishments primarily engaged in the repair and maintenance of lawnmowers, saws, and other tools; and knife and tool sharpening.

### **8114112 Consumer Equipment Repair (Except Computer, Television, VCR, and Stereo)**

Establishments primarily engaged in repairing and maintaining consumer equipment (except appliance repair and home and garden repair).

### **811412 Appliance Repair and Maintenance**

This U.S. industry comprises establishments primarily engaged in repairing and servicing household appliances without retailing new appliances, such as refrigerators, stoves, washing machines, clothes dryers, and room air-conditioners.

The data published with NAICS code 811412 are comprised of these parts of the following SIC industries:

7623 (pt) Refrigeration and Air-Conditioning Service and Repair Shops, (Except Commercial)

7629 (pt) Electric Appliance and Washing Machine Repair

7699 (pt) Nonelectrical Appliances and Other Nonelectrical Equipment Repair

### **8114121 Electric Appliance and Washing Machine Repair**

Establishments primarily engaged in repairing and maintaining household appliances, washing machines, and electric razors.

### **8114122 Refrigeration and Air-Conditioning Service and Repair Shops (Except Commercial)**

Establishments primarily engaged in repairing and maintaining household refrigeration and air-conditioning equipment. Establishments repairing equipment in which the gas is compressed by means of electric motors are also included here.

### **8114129 Nonelectrical Appliances and Other Nonelectronic Equipment Repair**

Establishments primarily engaged in repairing and maintaining gas appliances, sewing machines, and other nonelectronic equipment.

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## **81142 Reupholstery and Furniture Repair**

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

## **811420 Reupholstery and Furniture Repair**

This industry comprises establishments primarily engaged in one or more of the following: (1) reupholstering furniture; (2) refinishing furniture; (3) repairing furniture; and (4) repairing and restoring furniture.

The data published with NAICS code 811420 are comprised of the following SIC industry:

7641 Reupholstery and Furniture Repair

## **81143 Footwear and Leather Goods Repair**

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

## **811430 Footwear and Leather Goods Repair**

This industry comprises establishments primarily engaged in repairing footwear and/or repairing other leather or leather-like goods without retailing new footwear and leather or leather-like goods, such as handbags and briefcases.

The data published with NAICS code 811430 are comprised of these parts of the following SIC industries:

7251 Shoe Repair Shops and Shoeshine Parlors

7699 (pt) Leather Goods, Luggage, and Pocketbook Repair

## **8114301 Leather Goods, Luggage, and Pocketbook Repair**

Establishments primarily engaged in repairing luggage, handbags, briefcases, and other leather goods (except footwear). Establishments in this industry may repair similar items made of materials, such as plastics or other synthetics.

## **8114302 Shoe Repair Shops and Shoeshine Parlors**

Establishments primarily engaged in repairing footwear.

## **81149 Other Personal and Household Goods Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods).

Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

## **811490 Other Personal and Household Goods Repair and Maintenance**

This industry comprises establishments primarily engaged in repairing and servicing personal or household-type goods without retailing new personal and household-type goods (except home and garden equipment, appliances, furniture, and footwear and leather goods). Establishments in this industry repair items, such as garments; watches; jewelry; musical instruments; bicycles and motorcycles; motorboats, canoes, sailboats, and other recreational boats.

The data published with NAICS code 811490 are comprised of these parts of the following SIC industries:

3732 (pt) Boat Repair

7219 (pt) Garment Repair and Alteration Services

7631 Watch, Clock, and Jewelry Repair

7692 Welding Repair

7699 (pt) All Other Repair and Related Services

## **8114901 Watch, Clock, and Jewelry Repair**

Establishments primarily engaged in repairing watches, clocks, and jewelry.

## **8114902 Boat Repair**

Establishments primarily engaged in the repair of boats.

## **8114903 Welding Repair**

Establishments primarily engaged in repair work by welding, including automotive welding.

## **8114904 Garment Repair and Alteration Services**

Establishments primarily engaged in altering and repairing garments.

## **8114909 All Other Repair and Related Services**

Establishments primarily engaged in repairing and maintaining personal or household goods (except home and garden equipment and appliances, furniture, and footwear and leather goods).

## **812 Personal and Laundry Services**

Industries in the Personal and Laundry Services subsector group establishments that provide personal and laundry services to individuals, households, and businesses. Services performed include: personal care services; death care services; laundry and drycleaning services; and a

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wide range of other personal services, such as pet care (except veterinary) services, photofinishing services, temporary parking services, and dating services.

The Personal and Laundry Services subsector is by no means all-inclusive of the services that could be termed personal services (i.e., those provided to individuals rather than businesses). There are many other subsectors, as well as sectors, that provide services to persons. Establishments providing legal, accounting, tax preparation, architectural, portrait photography, and similar professional services are classified in Sector 54, Professional, Scientific, and Technical Services; those providing job placement, travel arrangement, home security, interior and exterior house cleaning, exterminating, lawn and garden care, and similar support services are classified in Sector 56, Administrative and Support, Waste Management and Remediation Services; those providing health and social services are classified in Sector 62, Health Care and Social Assistance; those providing amusement and recreation services are classified in Sector 71, Arts, Entertainment and Recreation; those providing educational instruction are classified in Sector 61, Educational Services; those providing repair services are classified in Subsector 811, Repair and Maintenance; and those providing spiritual, civic, and advocacy services are classified in Subsector 813, Religious, Grantmaking, Civic, Professional, and Similar Organizations.

### **8121 Personal Care Services**

This industry group comprises establishments, such as barber and beauty shops, that provide appearance care services to individual consumers.

#### **81211 Hair, Nail, and Skin Care Services**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing hair care services; (2) providing nail care services; and (3) providing facials or applying makeup (except permanent makeup).

#### **812111 Barber Shops**

This U.S. industry comprises establishments known as barber shops or men's hair stylist shops primarily engaged in cutting, trimming, and styling boys' and men's hair; and/or shaving and trimming men's beards.

The data published with NAICS code 812111 are comprised of this part of the following SIC industry:

7241 (pt) Barber Shops

#### **812112 Beauty Salons**

This U.S. industry comprises establishments (except those known as barber shops or men's hair stylist shops) primarily engaged in one or more of the following: (1) cutting, trimming, shampooing, weaving, coloring, waving, or styling hair; (2) providing facials; and (3) applying makeup (except permanent makeup).

The data published with NAICS code 812112 are comprised of this part of the following SIC industry:

7231 (pt) Beauty Shops

### **812113 Nail Salons**

This U.S. industry comprises establishments primarily engaged in providing nail care services, such as manicures, pedicures, and nail extensions.

The data published with NAICS code 812113 are comprised of this part of the following SIC industry:

7231 (pt) Nail Salons

### **812119 Other Personal Care Services**

This industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, or nonpermanent makeup services).

#### **8121191 Diet and Weight Reducing Centers**

This U.S. industry comprises establishments primarily engaged in providing nonmedical services to assist clients in attaining or maintaining a desired weight. The sale of weight reduction products, such as food supplements, may be an integral component of the program. These services typically include individual or group counseling, menu and exercise planning, and weight and body measurement monitoring.

The data published with NAICS code 8121191 are comprised of this part of the following SIC industry:

7299 (pt) Diet and Weight Reducing Services

### **8121199 Other Personal Care Services**

This U.S. industry comprises establishments primarily engaged in providing personal care services (except hair, nail, facial, nonpermanent makeup, or nonmedical diet and weight reducing services).

The data published with NAICS code 8121199 are comprised of this part of the following SIC industry:

7299 (pt) Other Personal Care Services

### **8122 Death Care Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 81221, Funeral Homes and Funeral Services; and 81222, Cemeteries and Crematories.

#### **81221 Funeral Homes and Funeral Services**

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

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## **812210 Funeral Homes and Funeral Services**

This industry comprises establishments primarily engaged in preparing the dead for burial or interment and conducting funerals (i.e., providing facilities for wakes, arranging transportation for the dead, selling caskets and related merchandise). Funeral homes combined with crematories are included in this industry.

The data published with NAICS code 812210 are comprised of these parts of the following SIC industries:

7261 (pt) Funeral Homes

7261 (pt) Other Funeral Services (Except Funeral Homes and Crematories)

### **8122101 Funeral Homes**

Establishments primarily engaged in providing services, such as preparing the dead for burial, providing facilities for wakes, arranging transportation for the dead, and conducting funerals. The sale of caskets and related merchandise is often an integral part of the service provided by establishments in this industry. Independent funeral directors and embalmers are included in this industry.

### **8122102 Other Funeral Services**

Establishments primarily engaged in providing funeral services (except funeral homes and crematories).

### **81222 Cemeteries and Crematories**

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

### **812220 Cemeteries and Crematories**

This industry comprises establishments primarily engaged in operating sites or structures reserved for the interment of human or animal remains and/or cremating the dead.

The data published with NAICS code 812220 are comprised of these parts of the following SIC industries:

6531 (pt) Cemetery Management

6553 Cemetery Subdividers and Developers

7261 (pt) Crematories

### **8122201 Crematories**

Establishments primarily engaged in cremating bodies and presenting the ashes to a family member or other appropriate person.

### **8122202 Cemetery and Mausoleum Operators**

Establishments primarily engaged in operating cemeteries and mausoleums and/or primarily engaged in subdividing real property into cemetery lots and in developing it for resale on their own account.

## **8122203 Animal Cemetery Operators**

Establishments primarily engaged in subdividing real property into lots to be used for animal burial.

### **8122204 Cemetery Management**

Establishments primarily engaged in the management of a cemetery (or cemeteries) on a fee or contract basis.

## **8123 Drycleaning and Laundry Services**

This NAICS industry group includes establishments classified in the following NAICS industries: 81231, Coin-Operated Laundries and Drycleaners; and 81232, Dry-cleaning and Laundry Services (except Coin-Operated); and 81233, Linen and Uniform Supply.

### **81231 Coin-Operated Laundries and Drycleaners**

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

### **812310 Coin-Operated Laundries and Drycleaners**

This industry comprises (1) establishments primarily engaged in operating facilities with coin-operated or similar self-service laundry and drycleaning equipment for customer use on the premises and (2) establishments primarily engaged in supplying and servicing coin-operated or similar self-service laundry and drycleaning equipment for customer use in places of business operated by others, such as apartments and dormitories.

The data published with NAICS code 812310 are comprised of the following SIC industry:

7215 Coin-Operated Laundries and Drycleaning

### **8123101 Coin-Operated Laundry Routes**

Establishments primarily engaged in installing and operating coin-operated laundry equipment in apartments, dormitories, and similar locations.

### **8123102 Coin-Operated Laundries and Drycleaning Stores**

Establishments primarily engaged in the operation of coin-operated or similar self-service laundry and drycleaning equipment for use on the premises. Laundry in these establishments is always done in individual machines, usually by the customer.

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## **81232 Drycleaning and Laundry Services (Except Coin-Operated)**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

## **812320 Drycleaning and Laundry Services (Except Coin-Operated)**

This industry comprises establishments primarily engaged in one or more of the following: (1) providing drycleaning services (except coin-operated); (2) providing laundering services (except linen and uniform supply or coin-operated); (3) providing dropoff and pickup sites for laundries and/or drycleaners; and (4) providing specialty cleaning services for specific types of garments and other textile items (except carpets and upholstery), such as fur, leather, or suede garments; wedding gowns; hats; draperies; and pillows. These establishments may provide all, a combination of, or none of the cleaning services on the premises.

The data published with NAICS code 812320 are comprised of these parts of the following SIC industries:

- 7211      Laundries, Family and Commercial
- 7212      Garment Pressing and Agents for Laundries and Drycleaners
- 7216      Drycleaning Plants
- 7219 (pt) All Other Laundry and Garment Services

## **8123201 Laundries, Family and Commercial**

Establishments primarily engaged in operating mechanical laundries, except coin-operated or self-service laundries.

## **8123202 Drycleaning Plants**

Establishments primarily engaged in operating drycleaning plants, except rug cleaning.

## **8123203 Garment Pressing and Agents for Laundries**

Establishments primarily engaged in providing dropoff and pickup sites for laundries and drycleaners. Establishments in this industry act as intermediaries between customers who dropoff their garments and the drycleaning plants who do the cleaning work. Establishments in this industry may provide pressing and finishing work.

## **8123204 All Other Laundry and Garment Services**

Establishments primarily engaged in providing laundry and garment services (except laundries, drycleaning plants, garment pressing and agents for laundries).

## **81233 Linen and Uniform Supply**

This industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as uniforms, gowns and coats, table linens, bed linens, towels, clean room apparel, and treated mops or shop towels.

## **812331 Linen Supply**

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; diapers; and uniforms, gowns, or coats of the type used by doctors, nurses, barbers, beauticians, and waitresses.

The data published with NAICS code 812331 are comprised of these parts of the following SIC industries:

- 7213      Linen Supply
- 7219 (pt) Diaper Service

## **8123311 Linen Supply**

Establishments primarily engaged in supplying, on a rental or contract basis, laundered items, such as table and bed linens; towels; uniforms; or gowns and coats used by doctors, nurses, barbers, beauticians, and waitresses.

## **8123312 Diaper Service**

Establishments primarily engaged in furnishing diaper services. These establishments may deliver, pickup, and clean the diapers.

## **812332 Industrial Launderers**

This U.S. industry comprises establishments primarily engaged in supplying, on a rental or contract basis, laundered industrial work uniforms and related work clothing, such as protective apparel (flame and heat resistant) and clean room apparel; dust control items, such as treated mops, rugs, mats, dust tool covers, cloths, and shop or wiping towels.

The data published with NAICS code 812332 are comprised of the following SIC industry:

- 7218 Industrial Launderers

## **8129 Other Personal Services**

This industry group comprises establishments primarily engaged in providing personal services (except personal care services, death care services, or drycleaning and laundry services).

## **81292 Photofinishing**

This industry comprises establishments primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

### **812921 Photofinishing Laboratories (Except One-Hour)**

This U.S. industry comprises establishments (except those known as "one-hour" photofinishing labs) primarily engaged in developing film and/or making photographic slides, prints, and enlargements.

The data published with NAICS code 812921 are comprised of this part of the following SIC industry:

7384 (pt) Photofinishing Laboratories, (Except One-Hour)

### **812922 One-Hour Photofinishing**

This U.S. industry comprises establishments known as "one-hour" photofinishing labs primarily engaged in developing film and/or making photographic slides, prints, and enlargements on a short turnaround or while-you-wait basis.

The data published with NAICS code 812922 are comprised of this part of the following SIC industry:

7384 (pt) One-Hour Photofinishing

## **81293 Parking Lots and Garages**

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

### **812930 Parking Lots and Garages**

This industry comprises establishments primarily engaged in providing parking space for motor vehicles, usually on an hourly, daily, or monthly basis and/or valet parking services.

The data published with NAICS code 812930 are comprised of the following SIC industry:

7521 Parking Lots and Garages

## **81299 All Other Personal Services**

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

### **812990 All Other Personal Services**

This industry comprises establishments primarily engaged in providing personal services (except personal care services, death care services, drycleaning and laundry services, pet care services, photofinishing services, or parking space and/or valet parking services).

The data published with NAICS code 812990 are comprised of these parts of the following SIC industries:

4899 (pt) Pay Telephone Operators

7299 (pt) Dating Services

7299 (pt) All Other Miscellaneous Personal Services

7389 (pt) Bail Bonding Services

### **8129901 Bail Bonding Services**

Establishments primarily engaged in providing bail bonding services.

### **8129902 Dating Services**

Establishments primarily engaged in providing dating services for their clients.

### **8129903 Pay Telephone Operators**

Establishments primarily engaged in installing and operating pay phones.

### **8129909 All Other Miscellaneous Personal Services**

Establishments primarily engaged in providing miscellaneous personal services, such as buyers clubs and shopping services.

## **813 Religious, Grantmaking, Civic, Professional, and Similar Organizations**

Industries in the Religious, Grantmaking, Civic, Professional, and Similar Organizations subsector group establishments that organize and promote religious activities; support various causes through grantmaking; advocate various social and political causes; and promote and defend the interests of their members.

The industry groups within the subsector are defined in terms of their activities, such as establishments that provide funding for specific causes or for a variety of charitable causes; establishments that advocate and actively promote causes and beliefs for the public good; and establishments that have an active membership structure to promote causes and represent the interests of their members. Establishments in this subsector may publish newsletters, books, and periodicals, for distribution to their members.

### **8132 Grantmaking and Giving Services**

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

## **81321 Grantmaking and Giving Services**

This industry comprises (1) establishments known as grantmaking foundations or charitable trusts and (2) establishments primarily engaged in raising funds for a wide range of social welfare activities, such as health, educational, scientific, and cultural activities.

### **813211 Grantmaking Foundations**

This U.S. industry comprises establishments known as grantmaking foundations or charitable trusts. Establishments in this industry award grants from trust funds based on a competitive selection process or the preferences of the foundation managers and grantors; or fund a single entity, such as a museum or university.

The data published with NAICS code 813211 are comprised of the following SIC industry:

6732 Grantmaking Foundations

### **813212 Voluntary Health Organizations**

This U.S. industry comprises establishments primarily engaged in raising funds for health related research, such as disease (e.g., heart, cancer, diabetes) prevention, health education, and patient services.

The data published with NAICS code 813212 are comprised of this part of the following SIC industry:

8399 (pt) Voluntary Health Organizations

### **813219 Other Grantmaking and Giving Services**

This U.S. industry comprises establishments (except voluntary health organizations) primarily engaged in raising funds for a wide range of social welfare activities, such as educational, scientific, cultural, and health.

The data published with NAICS code 813219 are comprised of this part of the following SIC industry:

8399 (pt) Other Grantmaking and Giving Services,  
(Except Foundations)

## **8133 Social Advocacy Organizations**

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

### **81331 Social Advocacy Organizations**

This industry comprises establishments primarily engaged in promoting a particular cause or working for the realization of a specific social or political goal to benefit a broad or specific constituency. These organizations may solicit contributions and offer memberships to support these goals.

## **813311 Human Rights Organizations**

This U.S. industry comprises establishments primarily engaged in promoting causes associated with human rights either for a broad or specific constituency. Establishments in this industry address issues, such as protecting and promoting the broad constitutional rights and civil liberties of individuals and those suffering from neglect, abuse, or exploitation; promoting the interests of specific groups, such as children, women, senior citizens, or persons with disabilities; improving relations between racial, ethnic, and cultural groups; and promoting voter education and registration. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813311 are comprised of this part of the following SIC industry:

8399 (pt) Human Right Organizations

### **813312 Environment, Conservation, and Wildlife Organizations**

This U.S. industry comprises establishments primarily engaged in promoting the preservation and protection of the environment and wildlife. Establishments in this industry address issues, such as clean air and water; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813312 are comprised of these parts of the following SIC industries:

8399 (pt) Environment, Conservation, and Wildlife  
Organizations

8699 (pt) Humane Societies

### **8133121 Humane Societies**

Establishments primarily engaged in promoting the protection and proper care of animals. These establishments may solicit contributions and offer memberships to support their activities.

### **8133122 Other Environment, Conservation, and Wildlife Organizations**

Establishments primarily engaged in promoting the preservation and protection of the environment and wildlife. These establishments are concerned with issues, such as clean air and water; reducing and preventing exposure to radiation, hazardous wastes, and toxic substances; global warming; conserving and developing natural resources, including land, plant, water, and energy resources; and protecting and preserving wildlife and endangered species. These organizations may solicit contributions and offer memberships to support their activities but the primary focus is the advocacy of beliefs and causes intended to benefit a broad constituency.

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### **813319 Other Social Advocacy Organizations**

This U.S. industry comprises establishments primarily engaged in social advocacy (except human rights and environmental protection, conservation, and wildlife preservation). Establishments in this industry address issues, such as peace and international understanding; community action (excluding civic organizations); or advancing social causes, such as firearms safety, drunk driving prevention, drug abuse awareness. These organizations may solicit contributions and offer memberships to support these causes.

The data published with NAICS code 813319 are comprised of this part of the following SIC industry:

8399 (pt) Other Social Advocacy Organizations

### **8134 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

### **81341 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

### **813410 Civic and Social Organizations**

This industry comprises establishments primarily engaged in promoting the civic and social interests of their members. Establishments in this industry may operate bars and restaurants for their members.

The data published with NAICS code 813410 are comprised of these parts of the following SIC industries:

8641 (pt) Civic and Social Organizations With Restaurants and Bars

8641 (pt) Civic and Social Organizations Without Restaurants and Bars

8699 (pt) Farm Granges With Restaurants and Bars

8699 (pt) Farm Granges Without Restaurants and Bars

For the 1997 Economic Census, scouting and related youth development organizations are classified in 624110.

### **8134101 Civic and Social Organizations With Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

### **81341011 Farm Granges With Restaurants and Bars**

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

### **81341012 Other Civic and Social Organizations (Except Farm Granges) With Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members and offering bar and restaurant facilities for their members and their guests.

### **8134102 Civic and Social Organizations Without Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

### **81341021 Farm Granges Without Restaurants and Bars**

Establishments known as Farm Granges primarily operating on a membership basis for the promotion of the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

### **81341022 Other Civic and Social Organizations (Except Farm Granges) Without Restaurants and Bars**

Establishments primarily engaged in promoting the civic and social interests of their members. Bar and restaurant facilities are not available at these establishments.

### **8139 Business, Professional, Labor, Political, and Similar Organizations**

This industry group comprises establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations, and civic and social organizations). Examples of establishments in this industry are business associations, professional organizations, labor unions, and political organizations.

### **81391 Business Associations**

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.

## **813910 Business Associations**

This industry comprises establishments primarily engaged in promoting the business interests of their members. These establishments may conduct research on new products and services; develop market statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals for distribution to their members.

The data published with NAICS code 813910 are comprised of these parts of the following SIC industries:

- 8611      Business Associations
- 8699 (pt) Farm Bureaus

## **8139101 Farm Bureaus**

Establishments of membership organizations, known as Farm Bureaus, primarily engaged in promoting the business interests of their members.

## **8139102 Business Associations (Except Farm Bureaus)**

Establishments of membership organizations primarily engaged in promoting the business interests of their members (except Farm Bureaus). These establishments may conduct research on new products and services, develop market statistics, sponsor quality and certification standards, lobby public officials, or publish newsletters, books, or periodicals, for distribution to their members.

## **81392 Professional Organizations**

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

## **813920 Professional Organizations**

This industry comprises establishments primarily engaged in promoting the professional interests of their members and the profession as a whole. These establishments may conduct research; develop statistics; sponsor quality and certification standards; lobby public officials; or publish newsletters, books, or periodicals, for distribution to their members.

The data published with NAICS code 813920 are comprised of the following SIC industry:

- 8621 Professional Organizations

## **81399 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)**

This industry comprises establishments (except religious organizations, social advocacy organizations, civic

and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

## **813990 Other Similar Organizations (Except Business, Professional, Labor, and Political Organizations)**

This industry comprises establishments (except religious organizations, social advocacy organizations, civic and social organizations, business associations, professional organizations, labor unions, and political organizations) primarily engaged in promoting the interest of their members.

The data published with NAICS code 813990 are comprised of these parts of the following SIC industries:

- 6531 (pt) Condominium, Cooperative Housing, and Home Owner's Associations
- 8641 (pt) Home Owner's and Condominium Associations (Not Providing Property Management)
- 8699 (pt) Other Similar Organizations

## **8139901 Other Similar Membership Organizations**

Establishments primarily engaged in promoting the interests of their members (except religious organizations, social advocacy organizations; labor unions; political organizations; and condominium, cooperative housing and home owners associations).

## **8139902 Home Owner's and Condominium Associations (Not Providing Property Management)**

Establishments formed on the behalf of individual real estate owners or tenants which arrange and organize civic and social functions.

## **8139903 Condominium or Cooperative Owners Associations (Engaged in Property Management)**

Establishments formed, on behalf of individual real estate owners, to make collective decisions based on the wishes of individual owners. The establishments in this industry may conduct activities, such as provide overall management, publish a telephone directory of the owners, sponsor seasonal events for the owners, establish and collect funds to operate the project, enforce rules and regulations, and settle differences of opinion among residents.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, receipts, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff (The term "employers" refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.).
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total receipts of establishments covered in the census. Data on receipts, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Receipts information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10-percent of total receipts of all establishments covered in the census. The census included only those nonemployer firms which reported a receipts volume of \$1,000 or more during 1997. Establishments exempt from Federal income tax with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the "Core Business Statistics Series."

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.  
Establishments in the mail universe were classified on the basis of their self-designation, sources of receipts, and other industry-specific inquiries.
2. The nonmail universe.
  - a. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

## METHOD OF ASSIGNING TAX STATUS

For kind-of-business classifications where there were substantial numbers of taxable and tax-exempt establishments, establishments were classified based on the Federal income tax filing requirement for the establishment or organization. This classification was based primarily on the response to an inquiry on the census questionnaire. Establishments that indicated that all or part of their income was exempt from Federal income tax under provisions of section 501 of the Internal Revenue Service (IRS) code were classified as tax-exempt; establishments indicating no such exemption were classified as taxable. All government-operated hospitals were classified as tax-exempt. For establishments in the nonmail universe, the tax status classification was based upon the type of tax return filed by the firm or organization.

For selected kind-of-business classifications that are comprised primarily of tax-exempt establishments, all establishments in those classifications were defined as tax-exempt. All establishments in the remaining kind-of-business classifications (comprised primarily of taxable establishments) were defined as taxable.

## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Receipt or Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data;

however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, receipts or revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total receipts or revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total receipts or revenue of all establishments included in the category. In a few cases expansion on the basis of the receipts or revenue item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the receipts or revenue of establishments responding to the industry-specific inquiry as a percent of total receipts or revenue for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## Appendix D. Geographic Notes

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### VIRGINIA

**Castlewood** was incorporated in April 1991, but this change was not submitted to the Census Bureau until June 1994.

**Farmville** is in Cumberland and Prince Edward Counties.

**Halifax County** includes South Boston, formerly an independent city, whose area reverted to Halifax County.

**South Boston** was formerly an independent city; its area reverted to Halifax County in June 1995.

# Appendix E.

## Metropolitan Areas

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### VIRGINIA

#### **Charlottesville, VA MSA**

Albemarle County, VA  
Fluvanna County, VA  
Greene County, VA  
Charlottesville, VA (IC)

#### **Danville, VA MSA**

Pittsylvania County, VA  
Danville, VA (IC)

#### **Johnson City—Kingsport—Bristol, TN—VA MSA**

Carter County, TN  
Hawkins County, TN  
Sullivan County, TN  
Unicoi County, TN  
Washington County, TN  
Scott County, VA  
Washington County, VA  
Bristol, VA (IC)

#### **Lynchburg, VA MSA**

Amherst County, VA  
Bedford County, VA  
Campbell County, VA  
Bedford, VA (IC)  
Lynchburg, VA (IC)

#### **Norfolk—Virginia Beach—Newport News, VA—NC MSA**

Currituck County, NC  
Gloucester County, VA  
Isle of Wight County, VA  
James City County, VA  
Mathews County, VA  
York County, VA  
Chesapeake, VA (IC)

#### **Norfolk—Virginia Beach—Newport News, VA—NC MSA—Con.**

Hampton, VA (IC)  
Newport News, VA (IC)  
Norfolk, VA (IC)  
Poquoson, VA (IC)  
Portsmouth, VA (IC)  
Suffolk, VA (IC)  
Virginia Beach, VA (IC)  
Williamsburg, VA (IC)

#### **Richmond—Petersburg, VA MSA**

Charles City County, VA  
Chesterfield County, VA  
Dinwiddie County, VA  
Goochland County, VA  
Hanover County, VA  
Henrico County, VA  
New Kent County, VA  
Powhatan County, VA  
Prince George County, VA  
Colonial Heights, VA (IC)  
Hopewell, VA (IC)  
Petersburg, VA (IC)  
Richmond, VA (IC)

#### **Roanoke, VA MSA**

Botetourt County, VA  
Roanoke County, VA  
Roanoke, VA (IC)  
Salem, VA (IC)

#### **Washington, DC—MD—VA—WV PMSA**

District of Columbia, DC  
Calvert County, MD  
Charles County, MD

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**Washington, DC—MD—VA—WV PMSA—Con.**

Frederick County, MD  
Montgomery County, MD  
Prince George's County, MD  
Arlington County, VA  
Clarke County, VA  
Culpeper County, VA  
Fairfax County, VA  
Fauquier County, VA  
King George County, VA  
Loudoun County, VA  
Prince William County, VA  
Spotsylvania County, VA  
Stafford County, VA  
Warren County, VA  
Alexandria, VA (IC)  
Fairfax, VA (IC)  
Falls Church, VA (IC)  
Fredericksburg, VA (IC)  
Manassas, VA (IC)  
Manassas Park, VA (IC)  
Berkeley County, WV  
Jefferson County, WV

**Washington—Baltimore, DC—MD—VA—WV CMSA—Con.**

Hagerstown, MD PMSA  
Washington County, MD  
Washington, DC—MD—VA—WV PMSA  
District of Columbia, DC  
Calvert County, MD  
Charles County, MD  
Frederick County, MD  
Montgomery County, MD  
Prince George's County, MD  
Arlington County, VA  
Clarke County, VA  
Culpeper County, VA  
Fairfax County, VA  
Fauquier County, VA  
King George County, VA  
Loudoun County, VA  
Prince William County, VA  
Spotsylvania County, VA  
Stafford County, VA  
Warren County, VA  
Alexandria, VA (IC)  
Fairfax, VA (IC)  
Falls Church, VA (IC)  
Fredericksburg, VA (IC)  
Manassas, VA (IC)  
Manassas Park, VA (IC)  
Berkeley County, WV  
Jefferson County, WV

**Washington—Baltimore, DC—MD—VA—WV CMSA**

Baltimore, MD PMSA  
Anne Arundel County, MD  
Baltimore County, MD  
Carroll County, MD  
Harford County, MD  
Howard County, MD  
Queen Anne's County, MD  
Baltimore, MD (IC)

