# MANUFACTURING ANALYTICAL REPORT SERIES 

## Selected Characteristics of Manufacturing and Wholesale Establishments That Export: 1992


U.S. Department of Commerce Economics and Statistics Administration BUREAU OF THE CENSUS

## Acknowledgments

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## ANALYTICAL REPORT SERIES

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## Introduction

## WHAT'S NEW IN THIS REPORT

With the 1992 Selected Characteristics (AR92-2) publication, the U.S. Census Bureau is highlighting export trade and its impact on employment for both the manufacturing and the wholesale sectors.

## GENERAL DESCRIPTION

This analytical report (AR92-2) is based on data on export activity reported by manufacturing establishments for the 1992 Census of Manufactures and by wholesale establishments for the 1992 Census of Wholesale Trade. The report includes information on characteristics of manufacturing and wholesale establishments that reported export activity. These characteristics are featured in six sets of tables: the odd-numbered tables describing manufactures and the even-numbered tables wholesalers. They include number of exporting establishments (tables 1a-2c), shipments (or sales), and employment related to manufactured exports by employment size of establishment (tables 3a-4c), and exporting intensity (ratio of the value of export shipments to the total value of shipments for manufactures and ratio of the value of export sales to total sales for wholesalers) of exporting establishments by employment size of establishment (tables 5a-6c). Each set includes estimates at the major group (or industry group for wholesalers), State, and State by major group (or State by industry group for wholesalers) levels. For tables $3 a-4 \mathrm{c}$, total value of shipments (or total sales for wholesalers) and total employment are presented so that data users may compare exports and export-related employment to overall manufacturing and wholesale activity.

In the case of the manufacturing sector, the export data shown in this report are limited to those manufactured goods that are directly exported from the manufacturing establishment. Many respondents do not know the final destination of the products produced in their plants when the export is made by an independent exporting firm or the actual shipments of the products are made from companyoperated warehouses or other distribution points. In order to minimize the understating of the true value of all exports, the U.S. Census Bureau decided to compile export sales collected from the wholesale industry.

Such shipments and sales still understate the true value of all exports since the data were not inflated upward to equal the official export data compiled by the U.S. Census

Bureau, Foreign Trade Division. In 1992, $\$ 413.6$ billion of goods were exported from manufacturing and wholesale establishments while the Foreign Trade Division reported $\$ 425.7$ billion in U.S. total domestic exports for the same year.

The estimates of export shipments shown in this report also do not account for the indirect requirements supporting manufactured exports. Indirect requirements refers to all of the inputs acquired by manufacturing establishments to produce the product being exported and the requirements of these suppliers.

## DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars; i.e., 1992 data are expressed in 1992 dollars. Consequently, when making comparisons to prior years, users of the data should consider the price changes that have occurred.

## USES OF DATA

The exports data, particularly the data on the number of export-related jobs, are used extensively in the analysis and promotion of exports by government agencies. The International Trade Administration (ITA) is the primary user of these data. Members of Congress have a particular interest in the data shown for their State. State agencies also are using the data to promote export activity. In addition, many consulting firms, academic institutions, and private companies use the report to analyze trade, to make recommendations, and to compare export activity.

## SUMMARY OF RESULTS

In 1992, 132,736 manufacturing and wholesale establishments engaged in exporting activities in the United States. Their distribution by sector is shown below:

| Sector | Establish- <br> ments | Exporting <br> establish- <br> ments | Establish- <br> ment <br> ratio |
| ---: | ---: | ---: | ---: |
| Total. $\ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | $\mathbf{8 6 4 , 6 0 2}$ | $\mathbf{1 3 2 , 7 3 6}$ | $\mathbf{1 5}$ |
| Manufacturing $\ldots \ldots \ldots \ldots \ldots \ldots \ldots$ | 369,145 | 82,553 | 22 |
| Wholesale $\ldots \ldots \ldots \ldots \ldots \ldots$ | 495,457 | 50,183 | 10 |

These exporting establishments generated $\$ 413.6$ billion of export shipments and sales and 1.3 million full-time jobs that year as shown below:

| Sector | Total <br> shipments/ <br> sales <br> (millions) | Export <br> shipments/ <br> sales <br> (millions) | Total <br> employ- <br> ment <br> $(1,000)$ | Export |
| :---: | ---: | ---: | ---: | ---: |
| Total $\ldots \ldots .$. | $\mathbf{6 , 2 3 1 , 5 5 8 . 0}$ | $\mathbf{4 1 3 , 5 8 5 . 8}$ | $\mathbf{2 2 , 6 4 7 . 5}$ | $\mathbf{1 , 3 3 4 . 9}$ |
| (1,000) |  |  |  |  |

## Manufacturing

In 1992, over 82,000 manufacturing establishments engaged in exporting activities from the United States. On the average, 22 percent of all U.S. manufacturing establishments exported manufactured products. The percent of exporting establishments varies among the major groups from 7 to 59 percent with Major Group 21, Tobacco Products and Major Group 38, Instruments and Related Products leading at 59 percent, followed by Major Group 36, Electronic and Other Electric Equipment (49 percent); Major Group 28, Chemicals and Allied Products (46 percent); and Major Group 30, Rubber and Miscellaneous Plastics Products ( 37 percent) rounding out the top five.

Manufacturing establishments that export are located in each of the 50 States and the District of Columbia. California leads all States with 11,694 such establishments and the District of Columbia has the fewest with 45 . Although these establishments are found throughout the country, they are not evenly distributed. Six States (California and Texas in the West, Illinois and Ohio in the Midwest, and New York and Pennsylvania in the Northeast) account for 42 percent of all U.S. exporting manufacturing establishments and 38 percent of all U.S. export manufacturing shipments. The State of Washington accounts for 2.2 percent of all U.S. exporting manufacturing establishments, but when its export shipments are added to those of the six States, the percent of all U.S. export manufacturing shipments accounted for increases to 48 percent. The ratio of exporting manufacturing establishments to total manufacturing establishments varies greatly at the State level, from a low of 12 percent for the District of Columbia and Wyoming to a high of 29 percent for Connecticut, Massachusetts, and New Hampshire.

Small establishments (less than 100 employees) accounted for 77 percent of exporting manufacturing establishments. This is not surprising since they accounted for 90 percent of all manufacturing establishments. Large establishments ( 500 employees or more) accounted for only 4 percent of exporting establishments and 1 percent of all manufacturing establishments. However, 71 percent of the large manufacturing establishments exported products in 1992, compared to only 19 percent for small establishments.

In the United States, the total value of shipments for exporting establishments accounted for approximately 64 percent of the total value of shipments for all manufactures.

The share of total value of shipments attributable to exporting establishments was 36 percent and 81 percent, respectively, for small and large establishments. Looking at the top ten major groups, based on the total number of establishments, the percent of total value of shipments for exporting establishments ranged from 28 percent in Major Group 27, Printing and Publishing to a high of 79 percent in Major Group 35, Industrial Machinery and Equipment. When all major groups are considered, the manufacturing sector's lower limit of the range remains unchanged but the higher limit increases to 96 percent in Major Group 21, Tobacco Products.

On the average, the value of export shipments was 13 percent of the total value of shipments for exporting establishments, regardless of size. For the top ten major industry groups, based on the total number of establishments, the ratio varied from 6 percent in Major Group 27, Printing and Publishing to 21 percent in Major Group 35, Industrial Machinery and Equipment. When all major groups are considered, the manufacturing sector's lower limit of the range drops to 4 percent in Major Group 29, Petroleum and Coal Products, but the higher limit remains unchanged.

For manufacturing establishments that responded to the census inquiry on exports, 20 percent indicated an intensity level of 20 percent or more. The intensity level varies minimally by employment size. Export intensity does differ among the respondents at the major group and State levels. Approximately 38 percent of the establishments classified in Major Group 38, Instruments and Related Products had an intensity level of 20 percent or more. In contrast, only 7 percent of the establishments classified in Major Group 25, Furniture and Fixtures had an intensity level of 20 percent or more. Seventy-four percent of the establishments located in Alaska reported an intensity level of 20 percent or more compared to only 10 percent for Alabama.

## Wholesale

In 1992, over 50,000 wholesale establishments engaged in exporting activities from the United States. On the average, 10 percent of all U.S. wholesale establishments exported goods. The percent of exporting establishments varies among the industry groups from 2 to 17 percent. The top six industries are Industry Group 505, Metals and Minerals, except Petroleum and Industry Group 508, Machinery, Equipment, and Supplies, at 17 percent; followed by Industry Groups 515, Farm-Product Raw Materials and 516, Chemicals and Allied Products with 16 percent each; and Industry Groups 506, Electrical Goods, and 509, Miscellaneous Durable Goods, both with 15 percent.

Wholesale establishments that export are located in each of the 50 States and the District of Columbia. California leads all States with 8,860 such establishments, and Wyoming has the fewest with 28. Just like their manufacturing counterparts, these are not evenly distributed. Six States (California and Texas in the West; New Jersey, New York, and Pennsylvania in the Northeast; and Florida in the

South) account for 59 percent of all U.S. exporting wholesale establishments and 55 percent of all U.S. export wholesale sales. Again, the State of Washington accounts for 4.1 percent of all U.S. exporting wholesale establishments, but when its export sales are added to those of the six, it increases the percent of all U.S. export wholesale sales accounted for to 62 percent. At the State level, the ratio of exporting wholesale establishments to total wholesale establishments varies greatly from a low of 3 percent for Indiana, lowa, Kentucky, Mississippi, South Dakota, and Wyoming to a high of 21 percent for Arkansas.

Small establishments (less than 5 employees) accounted for 44 percent of exporting establishments while accounting for 48 percent of all wholesale establishments. Large establishments ( 100 employees or more) accounted for just 2 percent of exporting establishments and 1 percent of all wholesale establishments. Contrary to exporting manufacturing establishments, the distribution by employment size of exporting wholesale establishments was fairly even, ranging from a low of 9 percent for establishments with less than 5 employees to a high of 16 percent for those with 100 employees or more.

In the United States, the total sales for exporting wholesale establishments accounted for 18 percent of the total sales for all wholesalers. The share of total sales attributable to exporting establishments was 14 percent and 22 percent, respectively, for small and large establishments. Looking at the top ten industry groups based on the total number of establishments, the percent of total sales for exporting establishments ranged from 10 percent in Industry Group 511, Paper and Paper Products to 29 percent in Industry Group 509, Miscellaneous Durable Goods. When all major groups are considered, the wholesale sector's results are substantially different and range from a low of 3 percent in Industry Group 518, Beer, Wine, and Distilled Alcoholic Beverages, to a high of 43 percent in Industry Group 515, Farm-Product Raw Materials.

On the average, the value of export sales was 29 percent of the total sales for exporting establishments, regardless of size. For the top ten industry groups based on the total number of establishments, the ratio varied from 13 percent in Industry Group 507, Hardware and Plumbing and Heating Equipment and Supplies to 41 percent in Industry Group 519, Miscellaneous Nondurable Goods. When all the major groups are considered, the wholesale sector's lower limit remained unchanged at 13 percent, though now Industry Group 502, Furniture and Home Furnishings, shared that position with industry group 507, but the higher limit increases to 68 percent in Industry Group 515, Farm-Product Raw Materials.

For wholesale establishments that responded to the census inquiry on exports, 38 percent indicated an intensity level of 20 percent or more. Contrary to what occurred in the manufacturing sector, the intensity level by employment size does vary in two of the ranges. In the 2- to 9 -percent range, we go from a low of 24 percent for the establishments with less than 5 employees to a high of 47 percent for those with 100 employees or more, and in the

50- through 100-percent range, we go from a low of 9 percent for the establishments with 100 employees or more to a high of 39 percent for those with less than 5 employees. These disparities in export intensity occur among the respondents at the industry group and State levels. Seventysix percent of the establishments classified in Industry Group 515, Farm-Product Raw Materials had an intensity level of 20 percent or more. In contrast, only 21 percent of the establishments classified in Industry Group 507, Hardware, and Plumbing and Heating Equipment and Supplies had an intensity level of 20 percent or more. Fifty-four percent of the establishments located in Florida reported an intensity level of 20 percent or more compared to 9 percent for South Dakota.

## SCOPE OF CENSUSES AND DEFINITION OF MANUFACTURING AND WHOLESALE

The 1992 Census of Manufactures covers all establishments with one paid employee or more primarily engaged in manufacturing as defined in the 1987 Standard Industrial Classification Manual (SIC). ${ }^{1}$ This is the system of industrial classification developed by experts on classification in government and private industry under guidance of the Office of Information and Regulatory Affairs, Office of Management and Budget. This classification system is used by government agencies as well as many organizations outside the government.

The SIC Manual defines manufacturing as the mechanical or chemical transformation of substances or materials into new products. The assembly of component parts of products also is considered to be manufacturing if the resulting product is neither a structure nor other fixed improvement. These activities are usually carried on in plants, factories, or mills that characteristically use powerdriven machines and materials-handling equipment.

Manufacturing production is usually carried on for the wholesale market, for transfers to other plants of the same company, or to the order of industrial users rather than for direct sale to the household consumer. Some manufacturers in a few industries sell chiefly at retail to household consumers through the mail, through house-to-house routes, or through salespersons. Some activities of a service nature (enameling, engraving, etc.) are included in manufacturing when they are performed primarily for trade. They are considered to be nonmanufacturing when they are performed primarily to the order of the household consumer.

The 1992 Census of Wholesale Trade, part of the 1992 Economic Census, covered wholesale trade as defined in the SIC Manual. It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; other wholesalers; and industrial, commercial, institutional, farm, or professional users. Companies

[^0]selling products to which they have title, as well as those acting as agents or brokers in buying or selling merchandise for others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to other establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operated wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales of products by wholesalers.

## MANUFACTURING AND WHOLESALE UNIVERSE AND CENSUS REPORT FORMS

## Manufacturing

The 1992 Census of Manufactures universe included approximately 380,000 establishments. The amounts of information requested from manufacturing establishments were dependent on the size of the establishment and whether it was included in the Annual Survey of Manufactures sample. The methods of obtaining information for the various subsets of the universe to arrive at the aggregate figures shown in the publication are described below:

## 1. Small Single-Establishment Companies Not Sent a Report Form

In the 1992 Census of Manufactures, approximately 143,000 small, single-establishment companies were excused from filing reports. Selection of these small establishments was done on an industry-by-industry basis and was based on their annual payroll and most recent industry classification. The industry-based payroll cutoffs were determined such that these nonmailed establishments were expected to account for less than 3 percent of the value of shipments within each fourdigit industry. Generally, all single-establishment companies with less than 5 employees were excused, while all establishments with more than 20 employees were mailed forms.

## 2. Establishments Sent a Report Form

a. The 237,000 establishments covered in the mail canvas were divided into three groups:
ASM sample establishments. This group consisted of approximately 62,000 establishments covering all the units of large manufacturing companies and a sample of the medium and smaller establishments. The probability of selection was proportionate to product class size, as measured in the 1987 Census of Manufactures. These establishments received an expanded long form in 1992.
Small single-establishment companies (non-ASM). This group consisted of approximately 63,000 establishments. For selected industries that contained a large number of small establishments included in the mail panel, an abbreviated or "short" form was used. In general, the short form was limited to collecting totals for the various items that were present on the long form.
Large and medium establishments (non-ASM) The remaining 112,000 establishments were mailed the census long form.

## Wholesale

The 1992 Census of Wholesale Trade universe includes approximately 495,000 establishments. All wholesale firms that had at least one quarter of payroll in 1992 were included in the census and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follows.

## 1. Small companies

Other than those included in the 10-percent sample described below, these were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

## 2. Large companies

All agents, brokers, multiunit firms, single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1991 Report of Company Organization was used as a coverage check in the census. In the 1992 census, all multiestablishment firms were asked to notify the U.S. Census Bureau of any establishments for which a form was not received. Report forms were subsequently provided to the firms for these establishments.

Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

## DETAILED DESCRIPTION OF CENSUS METHODS AND ESTIMATING PROCEDURE

For the manufacturing sector, information on export shipments, total value of shipments, and total employment is collected on all report forms used in the 1992 Census of Manufactures. For wholesale trade, information on export sales, total sales, and total employment is collected on the report forms for the 1992 Census of Wholesale Trade. Nonresponse to the total value of shipments, total sales, and total employment questions was handled through the use of administrative records and estimation procedures as described in the following publications: the 1992 Census of Manufactures Geographic Area Series and the 1992 Census of Wholesale Trade Geographic Area Series.

The U.S. Census Bureau developed an imputation (estimation) procedure to address nonresponse to the exports question on the census forms. Parameters (exports shipments to total value of shipments ratios in the case of manufactures; export sales to total sales ratios in the case of wholesalers) developed from response data were used in the imputation procedure.

The first phase of the imputation procedure involved developing a set of parameters for manufactures, at the two-digit major group by census geographic division level, and for wholesalers, at the three-digit industry group by census geographic division level, that represented the probability of an establishment having exports. These probabilities were derived by computing the ratio of all establishments reporting a nonzero exports value to the total number of establishments responding to the exports item (including zero values). Based on these probabilities, a random sample of manufacturing and wholesale nonrespondents was selected and defined as having exports.

The second phase involved imputing the value of exports for establishments defined as being exporters. Using reporters of exports, a percentage of export shipments to total value of shipments was computed at the two-digit major group level for each census geographic division for manufactures, while a percentage of export sales to total sales
was computed at the three-digit industry for each census geographic division for wholesalers. For manufacturing establishments defined as being exporters, an exports value was imputed using the establishment's value of shipments and the appropriate percentage. For wholesale establishments defined as being exporters, an exports value was imputed using the establishment's sales and the appropriate percentage.

Export-related employment was imputed by assuming that the ratio of the establishment's export-related employment to total employment was the same as the ratio of the establishment's value of exports shipments to total value of shipments for manufactures, or was the same as the ratio of the establishment's export sales to total sales for wholesalers. Exports-related employment was imputed for all manufacturing and wholesale establishments with a value of exports, including those establishments imputed as exporters as described above.

## CONFIDENTIALITY OF DATA

The U.S. Census Bureau is prohibited by law from publishing any statistics that disclose information reported by individual companies. Whenever the total value of shipments in the case of manufactures (total sales in the case of wholesalers) cannot be shown without disclosing information for individual companies, the complete line has been suppressed. Data for these suppressed lines are, however, included in higher level totals.

Additional disclosure analysis is performed for exports shipments (sales) and export-related employment and they may be suppressed even though the value of shipments (sales) data are publishable.

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- Represents zero.
(D) Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
(Z) Less than half the unit shown.
(NA) Not available.
SIC Standard Industrial Classification.


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Table 1a. Manufacturing Industries-Number of Exporting Establishments by Major Group: 1992

| SIC | Major group | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ | $\underset{\text { code }}{\mathrm{SIC}}$ | Major group | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{Col}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
|  | All manufacturing industries .--- | 369145 | 82553 | 22 |  | All manufacturing industriesCon. |  |  |  |
| 20 | Food and kindred products . | 20641 | 4563 | 22 | 30 | Rubber and miscellaneous plastics |  |  |  |
| 21 | Tobacco products ----------------------- |  |  | 59 |  | products ----------------------------- | 15819 | 5806 | 37 |
| 22 | Textile mill products -------------------- | 5868 | 1613 | 27 | 31 | Leather and leather products ------------- | 2032 | 677 | 33 |
| 23 | Apparel and other textile products --------- | 22935 | 2801 | 12 | 32 | Stone, clay, and glass products ----------- | 16001 | 2116 | 13 <br> 3 |
| 24 | Lumber and wood products-------------- | 35245 | 3266 | 9 | $\begin{aligned} & 33 \\ & 34 \end{aligned}$ | Primary metal industries <br> Fabricated metal products | $\begin{array}{r} 6500 \\ 36360 \end{array}$ | $\begin{array}{ll} 2 & 139 \\ 8 & 211 \end{array}$ | 33 23 |
| 25 | Furniture and fixtures .-------------------- | 11620 | 2058 | 18 | 35 | Industrial machinery and equipment .------ | 53849 | 13990 | 26 |
| 26 | Paper and allied products .------------------ | 6401 | 1840 | 29 | 36 | Electronic and other electric equipment ----- | 16890 | 8306 | 49 |
| 27 | Printing and publishing------------------ | 65349 | 4495 | 7 | 37 | Transportation equipment --------------- | 11249 | 3711 | 33 |
| 28 | Chemicals and allied products ------------ | 11982 | 5502 | 46 | 38 | Instruments and related products. | 11331 | 6716 | 59 |
| 29 | Petroleum and coal products ----------------- | 1961 | 416 | 21 | 39 | Miscellaneous manufacturing industries ----- | 16998 | 4260 | 25 |

Table 1b. Manufacturing Industries—Number of Exporting Establishments by State: 1992

| Geographic area | Establishments | Exporting establishments | Establishment ratio (col B $\div \mathrm{col}$ <br> A) | Geographic area | Establishments | Exporting establish- ments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ <br> A) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C |  | A | B | C |
| United States -------- | 369145 | 82553 | 22 | United States-Con. |  |  |  |
| Alabama -- | 6269 | 1074 | 17 | Missouri --------------------------------------------- | 7531 | 1525 | 20 |
| Alaska.- <br> Arizona | $\begin{array}{r}462 \\ 4631 \\ \hline 6\end{array}$ | 95 873 | 21 19 | Mentana------------------------------------------------------------------- | 1346 1960 | 202 407 | 15 21 |
| Arkansas | 3799 | 691 | 18 | Nevada | 1206 | 244 | 20 |
| California | 49117 | 11694 | 24 |  | 2280 | 665 | 29 |
| Colorado | 5156 | 1018 | 20 | New Jersey ---------------------------------------- | 12647 | 3180 | 25 |
| Connecticut | 6040 | 1727 | 29 |  | 1568 | 269 | 17 |
| Delaware | 673 | 166 | 25 | New York --------------------------------------------- | 25778 11503 | $\begin{array}{r}5257 \\ 2472 \\ \hline\end{array}$ | 20 |
| District of Columbia | 368 | 45 | 12 | North Caroina | $\begin{array}{r}11503 \\ 648 \\ \hline\end{array}$ |  | 21 21 |
| Florida | 16049 | 3112 | 19 | North Dakota | 648 | 134 | 21 |
| Georgia | 9344 | 1839 | 20 | Ohio ------- | 17616 3 | 4617 | 26 |
|  | 999 | 182 | 18 |  | 6 644 | 1374 | 21 21 |
| Idaho-- | 1753 | - 273 | 16 | Oregon------- | +17483 | 13291 4291 | 25 |
|  | 18015 | 4454 | 25 | Rhode Island.-- | + 622 | 4 686 | 26 |
| Indiana | 8991 | 2257 | 25 |  |  |  |  |
| Kansas | 3347 | 703 | 21 | Tennessee- | 7375 | 1453 | 20 |
| Kentucky - | 4159 | 909 | 22 | Texas ------ | 20833 | 4307 | 21 |
| Louisiana | 3886 | 691 | 18 | Utah | 2469 | 492 | 20 |
|  |  | 464 |  | Vermont | 1323 | 299 | 23 |
| Maryland | 4195 | 782 | 19 | Virginia | 6272 | 1175 | 19 |
| Massachusetts | 9803 | 2821 | 29 | Washington -- | 8234 | 1877 | 23 |
| Michigan -- | 15948 | 3734 | 23 | West Virginia | 1744 | 302 | 17 |
| Minnesota | 7644 | 1747 | 23 | Wisconsin | 9757 | 2349 | 24 |
| Mississippi | 3656 | 681 | 19 | Wyoming ------------------------------------------------ | 564 | 67 | 12 |

Table 1c. Manufacturing Industries-Number of Exporting Establishments by State and Major
Group: 1992


Table 1c. Manufacturing Industries-Number of Exporting Establishments by State and Major
Group: 1992 -Con.

| $\underset{\text { code }}{\mathrm{SIC}}$ | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ A) | SIC code | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
|  | District of Columbia ------------- | 368 | 45 | 12 |  | Idaho | 1753 | 273 | 16 |
| 20 | Food and kindred products .------------- | 12 | 1 | 8 | 20 | Food and kindred products | 51 | 37 | 25 |
| 22 | Textile mill products .---------------------------- | 1 | - |  | 22 | Textile mill products - | 8 | 2 | 25 |
| 23 | Apparel and other textile products ------------ | 8 | - | - | 23 | Apparel and other textile products ------- | 45 | 11 | 24 |
| 24 | Lumber and wood products--------------- | 2 | 1 | 50 | 24 | Lumber and wood products----------------------- | 609 45 | 37 6 | ${ }_{13}^{6}$ |
| 25 | Furniture and fixtures ---------------------- | 3 | 1 | 33 | 25 |  |  |  |  |
| 26 | Paper and allied products .---------------- | 1 |  | - | 26 | Paper and allied products - | 10 | 2 | 20 |
| 27 | Printing and publishing---------------------------- | 297 | 34 | 11 | 27 | Printing and publishing------- | 254 | 13 | 5 |
| 28 | Chemicals and allied products ------------ | 4 | 3 | 75 | 29 | Petroleum and coal products .- | 2 | $\bigcirc$ | 30 |
| 32 | Stone, clay, and glass products .---------- | 7 | 1 | 14 | 30 | Rubber and miscellaneous plastics |  |  |  |
| 33 | Primary metal industries ------------------ | 1 |  |  |  | products ----------------------- | 39 | 16 | 41 |
| 34 | Fabricated metal products . | 6 | - | - | 31 | Leather and leather products | 10 | 3 | 30 |
| 35 | Industrial machinery and equipment --------- | 3 | - | - | 32 | Stone, clay, and glass products | 81 | 5 | 6 |
| 36 | Electronic and other electric equipment ---- | 4 | 1 | 25 | 33 | Primary metal industries --- | 9 | 1 | 11 |
| $\begin{aligned} & 37 \\ & 38 \end{aligned}$ | Transportation equipment | 2 5 | $\frac{-}{2}$ | 40 | 34 35 | Fabricated metal products -------------------- Industrial machinery and equipment | 99 174 | 17 <br> 45 | 17 26 |
| 39 | Miscellaneous manufacturing industries ------- | 12 | 1 | 8 |  | -ndustinal machinery and equipment ------- |  |  |  |
|  |  |  |  |  | 36 | Electronic and other electric equipment | 40 | 19 | 48 |
|  |  |  |  |  | 37 | Transportation equipment ---------------- | 44 | 15 | 34 |
|  | Florida -------------------------- | 16049 | 3112 | 19 | 38 39 | Instruments and related products Miscellaneous manufacturing industries .-- | $\begin{aligned} & 29 \\ & 74 \end{aligned}$ | 17 | 62 23 |
| 20 | Food and kindred products . | 700 | 142 | 20 |  |  |  |  |  |
| 21 | Tobacco products ------------------------- | 20 | 7 | 35 |  | Illinois | 18015 | 4454 | 25 |
| $\begin{aligned} & 22 \\ & 23 \end{aligned}$ | Textile mill products -------------------------- | $\begin{array}{r}155 \\ 1240 \\ \hline 1\end{array}$ | r 34 | 22 13 | 20 | Food and kindred products | 962 | 226 | 23 |
| 24 | Lumber and wood products------------------- | 1260 | 86 | 7 | 21 | Tobacco products -- | 1 | 1 | 100 |
|  |  |  |  |  | 22 | Textile mill products | 73 | 25 | 4 |
| 25 | Furniture and fixtures .-------------------- | 808 | 124 | 15 | 24 | Apparel and other textile products | 456 | 65 | 14 |
| 26 | Paper and allied products ------------------------- | 183 | 63 | 34 | 24 | Lumber and wood products--------------- | 5 | 46 | 7 |
| 27 28 | Printing and publishing-------------------- | $\begin{array}{r}3413 \\ \hline 499\end{array}$ | 239 | 7 | 25 | Furniture and fixtures --------------- | 461 | 73 | 16 |
| 29 | Petroleum and coal products ------------------ | +53 | 215 5 | 4 | 26 | Paper and allied products ----------- | 408 | 90 | 22 |
|  |  |  |  |  | 28 | Printing and publishing-------------------------- | 3658 710 | 326 | 88 |
| 30 | Rubber and miscellaneous plastics |  |  |  | 29 | Petroleum and coal products . | 84 | 26 | 31 |
|  | products | 632 | 225 | 36 |  |  |  |  |  |
| 31 | Leather and leather products ------------- | 64 | 22 | 34 | 30 | Rubber and miscellaneous plastics |  |  |  |
| 32 | Stone, clay, and glass products ----------- | 945 | 85 |  |  | products ------------------- | 915 | 343 | 37 |
| 33 34 | Primary metal industries ------------------ Fabricated metal products | 123 1329 | 36 241 | 18 | 31 32 | Leather and leather products ----------------- Stone, clay, and glass products ---- | 620 | 22 98 | 37 16 |
|  |  |  |  |  | 33 | Primary metal industries -- | 415 | 141 | 34 |
| 35 | Industrial machinery and equipment ------- | 1550 | 388 | 25 | 34 | Fabricated metal products -------------- | 2475 | 623 | 25 |
| -36 | Electronic and other electric equipment ---- | 763 | 345 | 45 |  | Industrial machinery and equipment .- | 3465 | 916 |  |
| $\begin{aligned} & 37 \\ & 38 \end{aligned}$ | Transportation equipment ---------------- | 872 534 | 218 272 | 25 | 36 | Electronic and other electric equipment --- | 981 | 461 | 47 |
| 39 | Miscellaneous manufacturing industries ------- | 906 | 205 | 23 | 37 | Transportation equipment --------------- | 319 | 149 | 47 |
|  |  |  |  |  | 38 | Instruments and related products---------- | 541 | 330 | 61 |
|  | Georgia | 9344 | 1839 | 20 | 39 | Miscellaneous manufacturing industries .--- | 764 | 212 | 28 |
|  | Georgia | 9344 | 183 | 20 |  | Indiana | 8991 | 2257 | 25 |
| 20 | Food and kindred products --------------- | 460 | 96 | 21 |  |  |  |  |  |
| 21 22 | Tobacco products --------------------------- | 4 581 | 4 190 | 100 33 | 20 | Food and kindred products -- | 397 1 | 76 1 | 100 |
| 23 | Apparel and other textile products --------------- | 642 | +83 | 13 | 22 | Textile mill products -------- | 34 | 12 | 35 |
| 24 | Lumber and wood products.---------------- | 1498 | 90 | 6 | 24 | Apparel and other textile product | 194 | 26 | 13 |
|  |  |  |  |  |  |  |  |  |  |
| 25 26 | Furniture and fixtures ---------------- | 292 | 54 | 18 | 25 | Furniture and fixtures . | 318 | 83 | 26 |
| 27 | Paper and aliled pubiucts -------------------------- | 1679 | 109 | 6 6 | 26 | Paper and allied products | 172 | 41 | 24 |
| 28 | Chemicals and allied products ------------- | 412 | 188 | 46 | 27 | Printing and publishing-------- | 1296 | 97 | 7 |
| 29 | Petroleum and coal products | 50 | 7 | 14 | 28 | Chemicals and allied products ------------------ Petroleum and coal products | 256 51 | 108 9 | 42 18 |
| 30 | Rubber and miscellaneous plastics |  |  |  |  |  |  |  |  |
|  | products ------------------------------- | 359 | 138 | 38 | 30 | Rubber and miscellaneous plastics products | 595 | 219 |  |
| $\begin{aligned} & 31 \\ & 32 \end{aligned}$ | Leather and leather products ------------------- Stone, clay, and glass products | $\begin{array}{r}26 \\ 536 \\ \hline\end{array}$ | 8 69 | 31 13 | 31 | Leather and leather products -------------------- | 36 | 8 | 22 |
| 33 | Primary metal industries -------------------- | 97 | 30 | 31 | 32 | Stone, clay, and glass products ----------- | 447 | 79 | 18 |
| 34 | Fabricated metal products----------------------- | 584 | 114 | 20 | 33 34 | Primary metal industries ------------------- Fabricated metal products | 301 | 102 | 34 |
|  |  |  |  |  |  |  |  |  |  |
|  | Industrial machinery and equipment ------- | 957 | 255 | 27 | 35 | Industrial machinery and equipment .------ | 1619 | 399 | 25 |
| 36 37 | Electronic and other electric equipment ---------------- | 254 <br> 227 | $\begin{array}{r}120 \\ 64 \\ \hline\end{array}$ | 47 | 36 | Electronic and other electric equipment ----- | 364 | 169 | 46 |
| 38 | Instruments and related products--------------- | 169 | 88 | 52 | 37 | Transportation equipment ---------------- | 509 | 238 | 47 |
| 39 | Miscellaneous manufacturing industries ----- | 300 | 68 | 23 | 38 39 | Instruments and related products----------- Miscellaneous manufacturing industries | 196 309 | 107 86 | 55 28 |
|  | Hawaii | 999 | 182 | 18 |  | lowa | 3768 | 892 | 24 |
| 20 | Food and kindred products .-------------- | 233 | 70 | 30 | 20 | Food and kindred products ---------- | 420 | 117 | 28 |
| 22 | Textile mill products ---------------------- | 19 |  |  | 22 | Textile mill products ---------------------- | 13 | 8 | 62 |
| 23 | Apparel and other textile products --------- | 145 | 19 | 13 | 23 | Apparel and other textile products --------- | 98 | 19 | 19 |
| -24 | Lumber and wood products-------------- | 55 | 5 | 9 | 24 | Lumber and wood products--- | 198 | 18 | 11 |
| 25 | Furniture and fixtures ------------------- | 33 | 5 | 15 | 25 | Furniture and fixtures ------------------1-1 | 84 | 18 | 21 |
| 26 | Paper and allied products .--------------- | 9 | 1 | 11 | 26 | Paper and allied products .---------------- | 56 | 12 | 21 |
| 27 | Printing and publishing--------------------- | 199 | 9 | 5 | 27 | Printing and publishing-----------------1-1- | 832 | 51 | 6 |
| 28 | Chemicals and allied products ------------ | 24 | 9 | 38 | 28 | Chemicals and allied products ---------- | 116 | 47 | 41 |
| 29 | Petroleum and coal products ------------- | 3 | 3 | 100 | 29 | Petroleum and coal products ----------- | 12 |  |  |
| 30 | Rubber and miscellaneous plastics products | 22 | 10 | 45 | 30 | Rubber and miscellaneous plastics products | 168 | 56 | 33 |
| 31 | Leather and leather products ------------- | 5 | 2 | 40 | 31 | Leather and leather products ------------- | 20 | 9 | 45 |
| 32 | Stone, clay, and glass products ----------- | 51 | 4 | 8 | 32 | Stone, clay, and glass products --------- | 272 | 13 | 5 |
| 33 | Primary metal industries ------------------ | 2 | - |  | 33 | Primary metal industries ---------------- | 67 | 20 | 30 |
| 34 | Fabricated metal products .--------------- | 32 | 1 | 3 | 34 | Fabricated metal products .------ | 301 | 80 | 27 |
| 35 | Industrial machinery and equipment ------- | 30 | 2 | 7 | 35 | Industrial machinery and equipment ------- | 678 | 218 | 32 |
| 36 | Electronic and other electric equipment ---- | 16 |  |  | 36 | Electronic and other electric equipment ---- | 102 | 62 | 61 |
| 37 | Transportation equipment ---------------- | 21 | 6 | 29 | 37 | Transportation equipment ----------- | 124 | 63 | 51 |
| -38 | Instruments and related products---------- | 16 | 9 | 56 | 38 | Instruments and related products---------- | 60 | 34 | 57 |
| 39 | Miscellaneous manufacturing industries .--- | 94 | 21 | 22 | 39 | Miscellaneous manufacturing industries -- | 147 | 43 | 29 |

Table 1c. Manufacturing Industries-Number of Exporting Establishments by State and Major
Group: 1992-Con.

| $\underset{\text { code }}{\mathrm{SIC}}$ | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ A) | SIC code | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
|  | Kansas | 3347 | 703 | 21 |  | Maryland ---------------------- | 4195 | 782 | 19 |
| 20 | Food and kindred products | 285 | 67 | 24 | 20 | Food and kindred products . | 299 | 61 | 20 |
| 22 | Textile mill products ------- | 16 | 5 | 31 | 22 | Textile mill products --- | 22 | 6 | 27 |
| 23 | Apparel and other textile products .- | 86 | 5 | 6 | 23 | Apparel and other textile products ----- | 197 | 24 | 12 |
| 24 | Lumber and wood products-------- | 142 | 10 | 7 | 24 | Lumber and wood products----------- | 281 | 16 | 6 |
| 25 | Furniture and fixtures ------------- | 89 | 13 | 15 | 25 | Furniture and fixtures -------------- | 140 | 16 | 11 |
| 26 | Paper and allied products . | 46 | 10 | 22 | 26 | Paper and allied products | 70 | 14 | 20 |
| 27 | Printing and publishing-------- | 764 | 48 | 6 | 27 | Printing and publishing-_ | 1196 | 79 | 7 |
| 28 | Chemicals and allied products | 115 | 56 | 49 | 28 | Chemicals and allied products | 160 | 74 | 46 |
| 29 | Petroleum and coal products ------------- | 25 | 2 | 8 | 29 | Petroleum and coal products -- | 34 | 3 | 9 |
| 30 | Rubber and miscellaneous plastics products | 153 | 46 | 30 | 30 | Rubber and miscellaneous plastics products | 135 | 55 | 41 |
| 31 | Leather and leather products | 6 | 3 | 50 | 31 | Leather and leather products | 13 | 1 | 8 |
| 32 | Stone, clay, and glass products | 212 | 12 | 6 | 32 | Stone, clay, and glass products | 181 | 11 | 6 |
| 33 | Primary metal industries ------- | 53 | 7 | 13 | 33 | Primary metal industries ------- | 48 | 17 | 35 |
| 34 | Fabricated metal products ---------------- | 280 | 69 | 25 | 34 | Fabricated metal products ----------- | 323 | 57 | 18 |
| 35 | Industrial machinery and equipment ------- | 582 | 157 | 27 | 35 | Industrial machinery and equipment ----- | 395 | 98 | 25 |
| 36 | Electronic and other electric equipment .--- | 138 | 64 | 46 | 36 | Electronic and other electric equipment . | 178 | 83 | 47 |
| 37 | Transportation equipment .---------------- | 166 | 59 | 36 | 37 | Transportation equipment -------------- | 141 | 34 | 24 |
| 38 | Instruments and related products------------- | 72 | 48 | 67 | 38 | Instruments and related products.-------- | 181 | 92 | 51 |
| 39 | Miscellaneous manufacturing industries ---- | 117 | 22 | 19 | 39 | Miscellaneous manufacturing industries ---- | 201 | 41 | 20 |
|  | Kentucky --- | 4159 | 909 | 22 |  | Massachusetts-------------------- | 9803 | 2821 | 29 |
| 20 | Food and kindred products --------------- | 245 | 58 | 24 | 20 | Food and kindred products | 451 | 70 | 16 |
| $\begin{aligned} & 21 \\ & 22 \end{aligned}$ | Textile mill products -------------------------------- | 14 <br> 32 | 6 9 | 28 | 21 | Tobacco products ---- | 187 |  |  |
| 23 | Apparel and other textile products ------------ | 215 | 30 | 14 | 22 | Textile mill products ------1 | 187 | 80 | 43 |
| 24 | Lumber and wood products.---------------- | 616 | 50 | 8 | 24 | roducts | 427 357 | 44 | 13 12 |
| 25 | Furniture and fixtures -------------------- | 103 | 21 | 20 | 25 | Furniture and fixtures | 227 | 29 | 13 |
| 26 | Paper and allied products ---------------- | 83 | 24 | 29 | 26 | Paper and allied products | 253 | 87 | 34 |
| 27 | Printing and publishing--------------------- | 722 | 53 <br> 74 | 77 | 27 | Printing and publishing --- | 1793 | 156 | 9 |
| 28 | Chemicals and allied products ------------ | 156 33 | 74 | 47 | 28 | Chemicals and allied products | 287 | 156 | 54 |
| 29 | Petroleum and coal products ------------- | 33 | 2 | 6 | 29 | Petroleum and coal products -- | 59 | 8 | 14 |
| 30 | Rubber and miscellaneous plastics products $\qquad$ | 176 | 75 | 43 | 30 | Rubber and miscellaneous plastics |  |  |  |
| 31 | Leather and leather products ------------- | 14 | 7 | 50 | 31 | products -------------------- | 508 139 | 213 43 | 42 31 |
| 32 | Stone, clay, and glass products ----- | 278 | 33 | 12 | 32 |  |  | 57 | 21 |
| 33 | Primary metal industries ------------------ | 75 | 159 | 47 | 32 | Primary metal industries | 200 | 72 | 36 |
| 34 | Fabricated metal products ---------------- | 422 | 109 | 26 | 34 | Fabricated metal products --- | 1022 | 243 | 36 24 |
| 35 | Industrial machinery and equipment .------ | 545 | 156 | 29 |  |  |  |  |  |
| 36 | Electronic and other electric equipment .--- | 131 | 59 | 45 | 35 | Industrial machinery and equipment ----- | 1614 | 470 | 29 |
| 37 | Transportation equipment ---------------- | 122 | 45 | 37 | 36 | Electronic and other electric equipment -- | 727 | 420 | 58 |
| 38 | Instruments and related products----------- | 53 | 24 | 45 | 37 | Transportation equipment -------------- | 184 | 43 | 23 |
| 39 | Miscellaneous manufacturing industries .--- | 124 | 39 | 31 | 38 39 | Instruments and related products Miscellaneous manufacturing industries .- | 643 446 | 426 148 | 66 3 |
|  | Louisiana | 3886 | 691 | 18 |  |  |  |  |  |
| 20 | Food and kindred products | 359 | 75 | 21 |  | Michigan | 15948 | 3734 | 23 |
| 21 | Tobacco products .- | 1 | 1 | 100 | 20 | Food and kindred products | 561 | 107 | 19 |
| 22 | Textile mill products ----- | 17 | 9 | 53 | 22 | Textile mill products .-------- | 46 | 21 | 46 |
| 23 | Apparel and other textile products | 119 | 18 | 15 | 23 | Apparel and other textile products | 280 | 41 |  |
| 24 | Lumber and wood products--------------- | 742 | 43 | 6 | 24 | Lumber and wood products. | 1078 391 | 102 80 | 9 20 |
| 25 | Furniture and fixtures .-------------------- | 47 | 6 | 13 |  | Furniture and fixtures --------------------- |  |  |  |
| 26 | Paper and allied products ------------------------- | 66 | 30 | 45 | 26 | Paper and allied products . | 240 | 78 | 33 |
| 27 | Printing and publishing------ | 621 | 20 | 3 | 27 | Printing and publishing------- | 2111 | 121 | 6 |
| 28 | Chemicals and allied products | 260 | 121 | 47 | 28 | Chemicals and allied products | 401 | 185 | 46 |
| 29 | Petroleum and coal products | 58 | 18 | 31 | $\begin{array}{r} 29 \\ 30 \end{array}$ | Petroleum and coal products ----- | 68 | 21 | 31 |
| 30 | Rubber and miscellaneous plastics |  |  |  | 30 | Rubber and miscellaneous plastics products | 918 | 345 | 38 |
|  | products -------------------------------- | 95 | 29 | 31 |  |  |  |  |  |
| 31 | Leather and leather products ------------- | 6 | 2 | 33 | 31 | Leather and leather products ----------- | 30 | 7 | 23 |
| 32 | Stone, clay, and glass products ----------- | 185 | 19 | 10 | 32 | Stone, clay, and glass products -------- | 567 | 86 | 15 |
| 33 34 | Primary metal industries -------------------------- | 36 334 | 14 71 | 39 21 | 33 34 | Primary metal industries ------------------------- | $\begin{array}{r}473 \\ 2456 \\ \hline\end{array}$ | 117 <br> 587 | 25 24 |
|  |  |  |  |  | 35 | Industrial machinery and equipment ----------- | 4267 | 991 | 23 |
| 35 | Industrial machinery and equipment ------- | 484 | 95 | 20 |  |  |  |  |  |
| 36 | Electronic and other electric equipment ---- | 76 | 30 | 39 | 36 | Electronic and other electric equipment .--- | 458 | 201 | 44 |
| 37 38 | Transportation equipment ---------------- | 200 | $\begin{array}{r}35 \\ 34 \\ \hline\end{array}$ | 18 | 37 | Transportation equipment ---------------- | 726 374 | 298 | 41 |
| 38 39 | Instruments and reated products ---------- Miscellaneous manufacturing industries | 66 114 | 34 21 | 18 | 38 39 | Instruments and reated products--------- Miscellaneous manufacturing industries | 374 503 | 130 | 26 |
|  | Maine | 2158 | 464 | 22 |  | Minnesota -------------------- | 7644 | 1747 | 23 |
| 20 | Food and kindred products --------------- | 129 | 25 | 19 | 20 | Food and kindred products .------------ | 537 | 122 | 23 |
| 22 | Textile mill products --------------------- | 52 | 22 | 42 | 22 | Textile mill products --------------------- | 32 | 9 | 28 |
| 23 | Apparel and other textile products --------- | 57 | 7 | 12 | 23 | Apparel and other textile products --------- | 204 | 20 | 10 |
| 24 | Lumber and wood products--------------- | 718 | 108 | 15 | 24 | Lumber and wood products.- | 638 | 53 | 8 |
| 25 | Furniture and fixtures --------------------- | 48 | 12 | 25 | 25 | Furniture and fixtures ------------------ | 196 | 33 | 17 |
| 26 | Paper and allied products .---------------- | 36 | 23 | 64 | 26 | Paper and allied products .-------------- | 122 | 33 | 27 |
| 27 | Printing and publishing--------------------- | 306 | 25 | 8 | 27 | Printing and publishing--------------------- | 1527 | 85 | 6 |
| 28 | Chemicals and allied products ------------ | 37 | 22 | 59 | 28 | Chemicals and allied products ------------ | 198 | 77 | 39 |
| 29 | Petroleum and coal products ------------- | 5 | - | - | 29 | Petroleum and coal products ----------- | 19 | 4 | 21 |
| 30 | Rubber and miscellaneous plastics products | 46 | 20 | 43 | 30 | Rubber and miscellaneous plastics products | 371 | 157 | 42 |
| 31 | Leather and leather products ------------- | 48 | 13 | 27 | 31 | Leather and leather products ----------- | 22 | 9 | 41 |
| 32 | Stone, clay, and glass products .---------- | 91 | 8 | 9 | 32 | Stone, clay, and glass products .-------- | 296 | 26 | 9 |
| 33 | Primary metal industries ------------------ | 11 | 3 | 27 | 33 | Primary metal industries ------------------ | 97 | 34 | 35 |
| 34 | Fabricated metal products .---------------- | 110 | 31 | 28 | 34 | Fabricated metal products | 817 | 177 | 22 |
| 35 | Industrial machinery and equipment ----------- | 178 | 49 | 28 | 35 | Industrial machinery and equipment --------- | 1410 | 409 | 29 |
| 36 | Electronic and other electric equipment ---- | 62 | 37 | 60 | 36 | Electronic and other electric equipment ---- | 370 | 179 |  |
| 37 | Transportation equipment ---------------- | 121 | 24 | 20 | 37 | Transportation equipment -------------- | 161 | 45 | 28 |
| 38 | Instruments and related products----------- | 23 | 16 | 70 | 38 | Instruments and related products.----- | 308 | 183 | 59 |
| 39 | Miscellaneous manufacturing industries .--- | 80 | 19 | 24 | 39 | Miscellaneous manufacturing industries -- | 319 | 92 | 29 |

Table 1c. Manufacturing Industries-Number of Exporting Establishments by State and Major
Group: 1992 -Con.

| SIC code | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ | $\begin{array}{\|c} \text { SIC } \\ \text { code } \end{array}$ | Geographic area and major group | Establish- ments | Exporting establishments | Establishment ratio (col B $\div$ col |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
|  | Mississippi ------------------------ | 3656 | 681 | 19 |  | Nevada --------------------- | 1206 | 244 | 20 |
| 20 | Food and kindred products | 215 | 43 | 20 | 20 | Food and kindred products | 62 | 11 | 18 |
| 22 | Textile mill products ---------------------- | 34 | 15 | 44 | 22 | Textile mill products .- | 8 | 2 | 25 |
| 23 | Apparel and other textile products --------- | 252 | 27 | 11 | 23 | Apparel and other textile products | 38 | 4 | 11 |
| 24 | Lumber and wood products---------------- | 1133 | 113 | 10 | 24 | Lumber and wood products.----- | 69 | 5 | 7 |
| 25 | Furniture and fixtures ----------------------- | 276 | 83 | 30 | 25 | Furniture and fixtures -----------------1-1 | 44 | 3 | 7 |
| 26 | Paper and allied products | 67 | 26 | 39 | 26 | Paper and allied products .----------- | 13 | 3 | 23 |
| 27 | Printing and publishing-------------------- | 369 | 11 | 3 | 27 | Printing and publishing---------------- | 262 | 16 | 6 |
| 28 | Chemicals and allied products ------------ | 90 | 37 | 41 | 28 | Chemicals and allied products ---------- | 37 | 10 | 27 |
| 29 | Petroleum and coal products ------------- | 23 | 3 | 13 | 29 | Petroleum and coal products --------- | 6 | 1 | 17 |
| 30 | Rubber and miscellaneous plastics products $\qquad$ | 148 | 44 | 30 | 30 | Rubber and miscellaneous plastics products $\qquad$ | 61 | 22 | 36 |
| 31 | Leather and leather products .------------ | 13 | 1 | 8 | 31 | Leather and leather products ---- | 5 | 1 | 20 |
| 32 | Stone, clay, and glass products .---------- | 158 | 20 | 13 | 32 | Stone, clay, and glass products .----- | 77 | 5 | 6 |
| 33 | Primary metal industries ------------------ | 43 | 18 | 42 | 33 | Primary metal industries ------------ | 14 | 8 | 57 |
| 34 | Fabricated metal products .---------------- | 213 | 48 | 23 | 34 | Fabricated metal products .- | 129 | 22 | 17 |
| 35 | Industrial machinery and equipment ------- | 290 | 71 | 24 | 35 | Industrial machinery and equipment ---- | 136 | 39 | 29 |
| 36 | Electronic and other electric equipment ---- | 91 | 49 | 54 | 36 | Electronic and other electric equipment | 55 | 25 | 45 |
| 37 | Transportation equipment --------------- | 107 | 29 | 27 | 37 | Transportation equipment ------------ | 37 | 14 | 38 |
| 38 39 | Instruments and related products---------- | 38 | 20 23 | 53 24 | 38 | Instruments and related products.----- | 44 109 | 25 | 57 |
|  | Miscellaneous manufacturing industries |  |  |  |  |  |  |  |  |
|  | Missouri---------------------------- | 7531 | 1525 | 20 |  | New Hampshire ------------------- | 2280 | 665 | 29 |
| 20 | Food and kindred products .-------------- | 474 | 91 | 19 | 20 | Food and kindred products .---------- | 61 | 6 | 10 |
| 21 | Tobacco products ------------------------- | 1 | 1 | 100 | 22 | Textile mill products --- | 41 | 19 | 46 |
| 22 | Textile mill products --------------------- | 32 | 10 | 31 | 23 | Apparel and other textile products -- | 66 | 14 | 21 |
| 23 | Apparel and other textile products --------- | 335 | 50 | 15 | 24 | Lumber and wood products------ | 322 | 46 | 14 |
| 24 | Lumber and wood products--------------- | 769 | 74 | 10 | 25 | Furniture and fixtures ----- | 48 | 10 | 21 |
| 25 | Furniture and fixtures . | 212 | 42 | 20 | 26 | Paper and allied products | 45 | 27 | 60 |
| 26 | Paper and allied products .---------------- | 144 | 19 | 13 | 27 | Printing and publishing-- | 367 | 32 | 9 |
| 27 | Printing and publishing-- | 1571 | 94 | 6 | 28 | Chemicals and allied products | 37 | 24 | 65 |
| 28 | Chemicals and allied products ------------ | 354 | 149 | 42 | 29 | Petroleum and coal products --- | , | 1 | 17 |
| 29 | Petroleum and coal products ------------- | 44 | 11 | 25 | 30 | Rubber and miscellaneous plastics products | 118 | 51 | 43 |
| 30 | Rubber and miscellaneous plastics products | 308 | 97 | 31 | 31 | Leather and leather products .-------------- | 24 | 9 | 38 |
| 31 | Leather and leather products .----------------- | 91 | 21 | 23 | 32 | Stone, clay, and glass products .- | 78 | 15 | 19 |
| 32 | Stone, clay, and glass products --------- | 406 | 34 | 8 | 33 | Primary metal industries ---- | 48 | 18 | 38 |
| 33 | Primary metal industries ----- | 126 | 42 | 33 | 34 | Fabricated metal products | 211 | 54 | 26 |
| 34 | Fabricated metal products .---------------- | 738 | 153 | 21 | 35 | Industrial machinery and equipment .------ | 382 | 116 | 30 |
| 35 | Industrial machinery and equipment .------ | 957 | 275 | 29 | 36 | Electronic and other electric equipment | 200 | 114 | 57 |
| 36 | Electronic and other electric equipment .---- | 235 | 119 | 51 | 37 | Transportation equipment .- | 22 | 6 | 27 |
| 37 | Transportation equipment ---------------- | 266 | 79 | 30 | 38 | Instruments and related products.- | 124 | 84 | 68 |
| 38 | Instruments and related products | 165 | 91 | 55 | 39 | Miscellaneous manufacturing industries . | 80 | 19 | 24 |
| 39 | Miscellaneous manufacturing industries ---- | 303 | 73 | 24 |  | New Jersey - | 12647 | 3180 | 25 |
|  | Montana | 1346 | 202 | 15 |  |  |  |  |  |
|  |  |  |  |  | 20 | Food and kindred products ---------- | 567 | 143 | 25 |
| 22 | Food and kindred products --------------- | 113 | 23 | 20 | 21 | Tobacco products ---- | 2 |  | 50 |
| 23 | Apparel and other textile products ----------------- | 33 | 9 | 27 | 23 | Apparel and other textile products ------- | $\begin{array}{r}332 \\ 1154 \\ \hline 1\end{array}$ | +53 | 12 |
| 24 | Lumber and wood products----------------- | 472 | 43 | 9 | 24 | Lumber and wood products--------------- | 318 | 32 | 10 |
| 25 | Furniture and fixtures ---------------------- | 25 | 3 | 12 |  |  |  |  |  |
|  |  |  |  |  | 25 | Furniture and fixtures ---------------- | 325 | 47 | 14 |
| 26 | Paper and allied products | 4 | 7 | 25 | 26 | Paper and allied products | 307 | 95 | 31 |
| 27 | Printing and publishing-------------------- | 211 | 17 | 8 | 27 | Printing and publishing--- | 2449 | 193 | 8 |
| 28 | Chemicals and allied products ------------ | 35 | 11 | 31 | 28 | Chemicals and allied products | 809 | 420 | 52 |
| 29 | Petroleum and coal products ------------- | 6 | 1 | 17 | 29 | Petroleum and coal products ------------ | 65 | 15 | 23 |
| 30 | Rubber and miscellaneous plastics products | 15 | 3 | 20 | 30 | Rubber and miscellaneous plastics |  |  |  |
|  |  |  |  |  |  | products -------------------1. | 684 | 269 | 39 |
| 31 | Leather and leather products ------------- | 12 | 1 | 8 | 31 | Leather and leather products ------------ | 70 | 27 | 39 |
| 32 | Stone, clay, and glass products ----------- | 78 | 5 | 6 | 32 |  | 397 | 87 | 22 |
| 33 34 | Primary metal industries ----------------- | 11 | 2 | 18 | 33 | Primary metal industries --------- | 202 | 82 | 41 |
| 34 | Fabricated metal products ---------------- | 66 | 9 | 14 | 34 | Fabricated metal products --------------- | 1253 | 305 | 24 |
| 35 | Industrial machinery and equipment ------- | 92 | 26 | 28 | 35 | Industrial machinery and equipment -- | 1713 | 449 | 26 |
| 36 | Electronic and other electric equipment ---- | 23 | 10 | 43 | 36 | Electronic and other electric equipment ------ | 708 | 344 | 49 |
| 37 | Transportation equipment ----------------- | 34 | 4 | 12 | 37 | Transportation equipment ------------- | 210 | 56 | 27 |
| 38 | Instruments and related products .--------- | 31 | 13 | 42 | 38 | Instruments and related products. | 516 | 294 | 57 |
| 39 | Miscellaneous manufacturing industries ----- | 80 | 20 | 25 | 39 | Miscellaneous manufacturing industries ----- | 566 | 135 | 24 |
|  | Nebraska | 1960 | 407 | 21 |  | New Mexico | 1568 | 269 | 17 |
| 20 | Food and kindred products --------------- | 269 | 59 | 22 | 20 | Food and kindred products ------------- | 106 | 14 | 13 |
| 22 | Textile mill products --------------------- | 8 | 1 | 13 | 22 | Textile mill products --------------------- | 15 | 4 | 27 |
| 23 | Apparel and other textile products --------- | 64 | 11 | 17 | 23 | Apparel and other textile products -------- | 50 | 12 | 24 |
| 24 | Lumber and wood products--------------- | 108 | 10 | 9 | 24 | Lumber and wood products.- | 159 | 21 | 13 |
| 25 | Furniture and fixtures --------------------- | 58 | 4 | 7 | 25 | Furniture and fixtures ----------------- | 64 | 7 | 11 |
| 26 | Paper and allied products .---------------- | 19 | 1 | 5 | 26 | Paper and allied products -------------- | 8 | 4 | 50 |
| 27 | Printing and publishing--------------------- | 479 | 34 | 7 | 27 | Printing and publishing-------- | 309 | 16 | 5 |
| 28 | Chemicals and allied products ------------ | 49 | 18 | 37 | 28 | Chemicals and allied products ---------- | 43 | 13 | 30 |
| 29 | Petroleum and coal products ------------- | 4 | 1 | 25 | 29 | Petroleum and coal products ----------1 | 13 | 1 | 8 |
| 30 | Rubber and miscellaneous plastics products $\qquad$ | 63 | 28 | 44 | 30 | Rubber and miscellaneous plastics products | 35 | 6 | 17 |
| 31 | Leather and leather products ------------- | 7 | 3 | 43 | 31 | Leather and leather products ------------ | 11 | 4 | 36 |
| 32 | Stone, clay, and glass products ----------- | 131 | 6 | 5 | 32 | Stone, clay, and glass products ----------- | 127 | 6 | 5 |
| 33 | Primary metal industries ----------------- | 27 | 8 | 30 | 33 | Primary metal industries ------------ | 19 | 3 | 16 |
| 34 | Fabricated metal products .--------------- | 125 | 38 | 30 | 34 | Fabricated metal products ----------- | 112 | 14 | 13 |
| 35 | Industrial machinery and equipment ------- | 322 | 92 | 29 | 35 | Industrial machinery and equipment ------- | 160 | 28 | 18 |
| 36 | Electronic and other electric equipment ---- | 53 | 33 | 62 | 36 | Electronic and other electric equipment .--- | 65 | 31 | 48 |
| 37 | Transportation equipment --------------- | 53 | 25 | 47 | 37 | Transportation equipment ---------- | 31 | 7 | 23 |
| 38 | Instruments and related products .--------- | 39 | 20 | 51 | 38 | Instruments and related products.- | 49 | 30 | 61 |
| 39 | Miscellaneous manufacturing industries ---- | 82 | 15 | 18 | 39 | Miscellaneous manufacturing industries -- | 192 | 48 | 25 |

Table 1c. Manufacturing Industries-Number of Exporting Establishments by State and Major


Table 1c. Manufacturing Industries-Number of Exporting Establishments by State and Major
Group: 1992 -Con.

| $\underset{\text { code }}{\mathrm{SIC}}$ | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ | SIC code | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
|  | South Carolina -- | 4668 | 982 | 21 |  | Utah | 2469 | 492 | 20 |
| 20 | Food and kindred products | 154 | 21 | 14 | 20 | Food and kindred products . | 185 | 33 | 18 |
| 21 | Tobacco products | 2 | 1 | 50 | 22 | Textile mill products ---- | 18 | 1 | 6 |
| 22 | Textile mill products | 378 | 117 | 31 | 23 | Apparel and other textile products | 129 | 25 | 19 |
| 23 | Apparel and other textile products | 386 | 37 | 10 | 24 | Lumber and wood products.----- | 198 | 8 | 4 |
| 24 | Lumber and wood products---------------- | 857 | 49 | - | 25 | Furniture and fixtures ----------- | 111 | 9 | 8 |
| 25 | Furniture and fixtures . | 82 | 14 | 17 | 26 | Paper and allied products. | 32 | 5 | 16 |
| 26 | Paper and allied products | 93 | 30 | 32 | 27 | Printing and publishing -. | 414 | 33 | 8 |
| 27 | Printing and publishing-- | 630 | 33 | 5 | 28 | Chemicals and allied products | 90 | 36 | 40 |
| 28 | Chemicals and allied products .- | 194 | 99 | 51 | 29 | Petroleum and coal products - | 16 |  |  |
| 29 | Petroleum and coal products ------------- | 13 | 5 | 38 | 30 | Rubber and miscellaneous plastics | 106 | 31 | 29 |
| 30 | Rubber and miscellaneous plastics products | 201 | 82 | 41 | 31 | Leather and leather products | 106 15 | 51 5 | 33 |
| 31 | Leather and leather products ------- | 3 | 1 | 33 | 32 | Stone, clay, and glass products | 111 | 11 | 10 |
| 32 | Stone, clay, and glass products ----------- | 201 | 17 | 8 | 33 | Primary metal industries ----- | 48 | 12 | 25 |
| 33 | Primary metal industries ---- | 68 | 17 | 25 | 34 | Fabricated metal products | 251 | 36 | 14 |
| 34 | Fabricated metal products ---------------- | 360 | 92 | 26 | 35 | Industrial machinery and equipment ----- | 292 | 69 | 24 |
| 35 | Industrial machinery and equipment ---- | 616 | 185 | 30 | 36 | Electronic and other electric equipment . | 128 | 59 | 46 |
| 36 | Electronic and other electric equipment ---- | 134 | 76 | 57 | 37 | Transportation equipment ------------ | 82 | 22 | 27 |
| 37 | Transportation equipment ---------------- | 114 | 47 | 41 | 38 | Instruments and related products------- | 103 | 63 | 61 |
| 38 | Instruments and related products---------- | 62 | 33 | 53 | 39 | Miscellaneous manufacturing industries ---- | 140 | 34 | 24 |
| 39 | Miscellaneous manufacturing industries ---- | 120 | 26 | 22 |  | Vermont | 1323 | 299 | 23 |
|  | South Dakota ---------------------- | 872 | 183 | 21 |  |  |  |  |  |
| 20 | Food and kindred products . | 94 | 16 | 17 | 20 | Food and kindred produr | 123 | 20 3 | 16 |
| 22 | Textile mill products --------------------- | 2 | 2 | 100 | 23 | Apparel and other textile products --- | 67 | 12 | 18 |
| 23 | Apparel and other textile products --------- | 38 | 2 | 5 | 24 | Lumber and wood products..-.-- | 251 | 46 | 18 |
| 24 25 | Lumber and wood products--------------------------- | 79 16 | 8 1 | 10 6 | 25 | Furniture and fixtures .--------- | 51 | 6 | 12 |
|  |  |  |  |  | 26 | Paper and allied products | 19 | 9 | 47 |
| 27 | Printing and publishing-.-. | 203 | 12 | 6 | 27 | Printing and publishing-------- | 244 | 23 | 9 |
| 28 | Chemicals and allied products ------------------ | 20 | 9 | 45 | 28 | Chemicals and allied products ------------ | 16 1 | 7 | 44 |
| 30 | Rubber and miscellaneous plastics |  |  |  | 30 | Petroleum and coal products -------------- Rubber and miscellaneous plastics |  |  |  |
|  | products -------------------- | 31 | 11 | 35 |  | products | 31 | 12 | 39 |
|  | Leather and leather products |  |  |  |  |  |  |  |  |
| 32 | Stone, clay, and glass products .---------- | 63 | 7 | 11 | 31 32 3 | Leather and leather products ------ | 7 121 | 3 |  |
| 33 <br> 34 | Primary metal industries -------------------- | $\begin{array}{r}4 \\ 52 \\ \hline\end{array}$ | 11 | 100 | 32 33 | Stone, clay, and glass products ---------- Primary metal industries | 121 10 | 28 8 8 | 23 80 |
| 34 35 | Fabricated metal products ------------------ | r 52 | 11 51 | 21 39 | 34 | Fabricated metal products----- | +67 | 12 | 18 |
| 36 | Electronic and other electric equipment ------ | 29 | 15 | 52 | 35 | Industrial machinery and equipment -- | 116 | 26 | 22 |
| 37 | Transportation equipment | 28 | 10 | 36 | 36 | Electronic and other electric equipment .- | 54 | 27 | 50 |
| 38 | Instruments and related products---------- | 19 | 9 | 47 | 37 | Transportation equipment ----------- | 25 | 9 | 36 |
| 39 | Miscellaneous manufacturing industries ---- | 51 | 14 | 27 | 38 39 | Instruments and related products Miscellaneous manufacturing industries | 33 71 | 22 26 | 67 37 |
|  | Tennessee----------------------- | 7375 | 1453 | 20 |  |  |  |  |  |
|  |  |  |  |  |  | Virginia | 6272 | 1175 | 19 |
| 21 | Food and kindred prod | 319 | 51 | 16 | 20 |  |  |  |  |
| 22 | Textile mill products -- | 155 | 49 | 32 | 21 | Tobacco products --------------------- | 11 | 6 | 17 |
| 23 | Apparel and other textile products | 542 | 54 | 10 | 22 | Textile mill products .----- | 97 | 40 | 41 |
| 24 | Lumber and wood products---------------- | 957 | 86 | 9 | 23 24 | Apparel and other textile products Lumber and wood products. | 336 1203 | 41 89 | 12 |
| 25 | Furniture and fixtures . | 306 | 64 | 21 |  |  |  |  |  |
| 26 | Paper and allied products | 170 | 43 | 25 | 25 | Furniture and fixtures ----- | 198 | 49 | 25 |
| 27 | Printing and publishing | 1269 | 81 | 6 | 26 | Paper and allied products | 107 | 35 | 33 |
| 28 | Chemicals and allied products ------------ | 245 49 | 90 | 37 | 27 | Printing and publishing------- | 1378 | 90 | 7 |
| 29 | Petroleum and coal products ------------- | 49 | 2 | 4 | 28 29 | Chemicals and allied products <br> Petroleum and coal products | 168 19 | 72 | 43 16 |
| 30 | Rubber and miscellaneous plastics |  |  |  |  |  |  |  |  |
|  | products ----------------------------- | 332 | 101 | 30 | 30 | Rubber and miscellaneous plastics |  |  |  |
| $\begin{aligned} & 31 \\ & 32 \end{aligned}$ | Leather and leather products <br> Stone, clay, and glass products | $\begin{array}{r}63 \\ 359 \\ \hline\end{array}$ | 27 49 | 43 14 | 31 | products ------------------- | 166 19 | 71 8 8 | 43 |
| 33 | Primary metal industries --------------------- | 143 | 50 | 35 | 32 | Stone, clay, and glass products ----------- | 347 | 40 | 12 |
| 34 | Fabricated metal products ------------------ | 645 | 148 | 23 | 33 | Primary metal industries ------ | 62 | 24 | 39 |
|  |  |  |  |  | 34 | Fabricated metal products .---------------- | 376 | 62 | 16 |
| 35 36 | Industrial machinery and equipment ------- | 877 | 196 | 22 |  |  |  |  |  |
| 36 37 | Electronic and other electric equipment ---- | 255 | 120 | 47 | 35 | Industrial machinery and equipment ------- | 636 | 184 | 29 |
| 37 | Transportation equipment ---------------- | 246 | 93 | 38 | 36 | Electronic and other electric equipment ---- | 247 | 118 | 48 |
| 38 39 | Instruments and related products---------- | 147 | 65 | 44 | 37 | Transportation equipment --------------- | 186 | 48 |  |
| 39 | Miscellaneous manufacturing industries ---- | 286 | 82 | 29 | 38 39 | Instruments and related products---------- | 140 | 76 58 | 54 |
|  | Texas | 20833 | 4307 | 21 |  |  | 207 | 58 | 28 |
|  |  |  |  |  |  | Washington ---------------------- | 8234 | 1877 | 23 |
| 20 21 | Food and kindred products Tobacco products $\qquad$ |  | 222 | 19 |  | Food and kindred products .-- |  |  |  |
| 22 | Textile mill products --------- | 119 | 34 | 29 | 22 | Textile mill products .------------------------ | 44 | 14 | 32 |
| 23 | Apparel and other textile products --------- | 1014 | 154 | 15 | 23 | Apparel and other textile products ------- | 292 | 43 | 15 |
| 24 | Lumber and wood products--------------- | 1264 | 96 | 8 | 24 | Lumber and wood products. <br> Furniture and fixtures | $\begin{array}{r}1755 \\ \\ \hline 251\end{array}$ | 274 40 | 16 16 |
| 25 | Furniture and fixtures ---------------------- | 518 | 78 | 15 |  |  |  |  |  |
| 26 | Paper and allied products ---------------- | -307 | 80 | 26 | 26 | Paper and allied products .------------- | 111 | 49 | 44 |
| 27 | Printing and publishing----------------------- | 4062 | 219 | 5 | 27 | Printing and publishing----------- | 1294 | 80 | 6 |
| 28 | Chemicals and allied products ------------ | 947 | 416 | 44 | 28 | Chemicals and allied products ---------- | 205 | 91 | 44 |
| 29 | Petroleum and coal products ------------- | 175 | 50 | 29 | $\begin{aligned} & 29 \\ & 30 \end{aligned}$ | Petroleum and coal products $\qquad$ Rubber and miscellaneous plastics | 23 | 11 | 48 |
| 30 | Rubber and miscellaneous plastics |  |  |  |  | products ------------------------ | 250 | 103 | 41 |
|  | products ------------------------------ | 944 | 317 | 34 |  |  |  |  |  |
| 31 32 | Leather and leather products Stone, clay, and glass products | $\begin{array}{r}161 \\ 1073 \\ \hline\end{array}$ | 60 105 | 10 | 31 32 | Leather and leather products <br> Stone, clay, and glass products | 34 311 103 | 14 41 | 41 13 |
| 33 | Primary metal industries ---------------------- | 326 | 93 | 29 | 33 | Primary metal industries ------ | 103 | 39 | 38 |
| 34 | Fabricated metal products ----------------- | 2303 | 452 | 20 | 34 | Fabricated metal products ------------ | 602 | 116 | 19 |
|  | Industrial machinery and equipment .------ |  |  |  | 35 | Industrial machinery and equipment ------- | 899 | 231 | 26 |
| 36 | Electronic and other electric equipment ------ | - 925 | 402 | 43 | 36 | Electronic and other electric equipment ---- | 290 | 141 | 49 |
| 37 | Transportation equipment ---------------- | 691 | 178 | 26 | 37 | Transportation equipment -------------- | 479 | 123 | 26 |
| 38 | Instruments and related products----------- | 602 | 343 | 57 | 38 | Instruments and related products.---- | 248 | 143 | 58 |
| 39 | Miscellaneous manufacturing industries .--- | 939 | 187 | 20 | 39 | Miscellaneous manufacturing industries -- | 422 | 121 | 29 |

Table 1c. Manufacturing Industries-Number of Exporting Establishments by State and Major Group: 1992-Con.


Table 2a. Wholesale Industries - Number of Exporting Establishments by SIC Group: 1992

| SIC code | Major group | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ A) | SIC code | Major group | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
| 501 | All wholesale industries -------- | 495457 | 50183 | 10 | 507508509511512 | All wholesale industries-Con. |  |  |  |
|  |  |  |  |  |  | Hardware, and plumbing and heating |  |  |  |
|  |  |  |  |  |  | equipment and supplies -------------------- | 24674 73865 | 1883 12917 | 7 17 |
|  |  |  |  |  |  | Miscellaneous durable goods .------------ | 34305 | 5058 | 15 |
|  |  |  |  |  |  | Paper and paper products ---------------- Drugs, drug proprietaries, and druggists | 19661 | 903 |  |
|  |  |  |  |  |  | sundries --------------------------------- | 6069 | 768 | 13 |
|  | Motor vehicles and motor vehicle parts and supplies----------------------- | 47274 | 2482 | 5 | 513 | Apparel, piece goods, and notions--------- | 19553 | 1916 | 10 |
| 502 | Furniture and homefurnishings ---------------- | 16457 | - 952 | 5 | 514 | Groceries and related products ------------- | 42874 | 3111 | 7 |
| 503 | Lumber and other construction material ----- | 19546 | 1072 | 5 | 515 | Farm-product raw materials ----------------- | 11551 | 1884 | 16 |
| 504 | Professional and commercial equipment |  |  |  | 516 | Chemicals and allied products ------------ | 14193 | 2299 | 16 |
| 505 | and supplies--------------------------- | 46792 <br> 11248 | 4373 <br> 1866 | 17 | 517 518 | Petroleum and petroleum products -------- Beer, wine, and distilled alcohol beverages | 16 5 5 251 | 388 135 | ${ }_{3}^{2}$ |
| 506 | Electrical goods --------------------------- | 39303 | 5824 | 15 | 519 | Miscellaneous nondurable goods---------- | 46772 | 2403 | 5 |

Table 2b. Wholesale Industries-Number of Exporting Establishments by State: 1992
[Thousands]

| Geographic area | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ | Geographic area | Establishments | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ A) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C |  | A | B | C |
| United States -------- | 495457 | 50183 | 10 | United States-Con. |  |  | 44458 |
| Alabama | 7066 | 459 | 6 | Missouri | $\begin{array}{r} 11236 \\ 11853 \\ 4035 \\ 20075 \\ 2104 \end{array}$ | 502 |  |
| Alaska-- | 908 | 183 | 20 | Montana -- |  | 72 |  |
| Arizona_- | 6518 | 492 | 8 | Nebraska -------------------------------------------- |  | 171 |  |
| Arkansas | 4296 | 881 | 21 | Nevada---- |  | 104 |  |
| California | 58437 | 8860 | 15 | New Hampshire |  | 168 |  |
| Colorado | 7554 | 389 | 5 | New Jersey ---------------------------------------- | $\begin{array}{r} 18444 \\ 2515 \\ 40935 \\ 13351 \\ 2086 \end{array}$ | $\begin{array}{r} 2913 \\ 209 \\ 3735 \\ 660 \\ 86 \end{array}$ | 168954 |
| Connecticut | 6262 | 593 | 9 | New Mexico------------------------------------- |  |  |  |
| Delaware District of Columbia | 1088 499 | 57 <br> 32 | 5 | New York---- North Carolina |  |  |  |
| Florida --------- | 30137 | 5643 | 19 | North Dakota |  |  |  |
| Georgia | 14608 | 869 | 6 | Ohio ----- | $\begin{array}{r} 19305 \\ 5993 \\ 6455 \\ 20230 \\ 1771 \end{array}$ | $\begin{array}{r} 1033 \\ 931 \\ 579 \\ 2657 \\ 137 \end{array}$ | 5169138 |
| Hawaii- | 2202 | 138 | 6 | Oklahoma |  |  |  |
| Idaho.- | 2288 | 105 | 5 | Pennsylvania-------------------------------------------------------- |  |  |  |
| Illinois --- | 24637 | 1559 | 6 | Rhode Island. |  |  |  |
| Indiana -- | 10264 | 357 | 3 |  |  | 231 |  |
| lowa | 697155 | 205 |  | South Carolina South Dakota |  |  | 4 |
| Kansas |  | 237 | 4 | Tennessee.-- | 18809 9341 | 335 | 4 |
| Kentucky | 5931 | 193 | 3 | Texas .--- | 3661033 | $\begin{array}{r}5733 \\ 120 \\ \hline 103\end{array}$ |  |
| Louisiana | $\begin{array}{r}7347 \\ \hline\end{array}$ | 596 330 | 8 | Utah -- |  |  | 4 |
| Maine - |  |  |  | Vermont | 11129290 | $\begin{aligned} & 103 \\ & 956 \end{aligned}$ | 910 |
| Maryland ----- | 7188 | 650 | 9 | Virginia ----- |  |  |  |
| Massachusetts | 10950 | 1726 | 16 | Washington-- | 107322427 | 2052212 | 19 |
| Michigan------ | 15517 | 798 | 5 | West Virginia |  |  | 9 |
| Minnesota | 10219 3 | 554 | 5 | Wisconsin --- | 9383987 | 39528 | 4 <br> 3 |
| Mississippi ------------------ | 3868 | 108 | 3 | Wyoming ---------------------------- |  |  |  |

Table 2c. Wholesale Industries-Number of Exporting Establishments by State and SIC Group:
1992
[Thousands

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \[
\underset{\text { code }}{\text { SIC }}
\] \& Geographic area and major group \& Establishments \& Exporting establishments \& \begin{tabular}{l}
Establishment ratio (col B \(\div \mathrm{col}\) \\
A)
\end{tabular} \& \[
\underset{\text { SIC }}{\text { Sode }}
\] \& Geographic area and major group \& Establishments \& Exporting establishments \& \begin{tabular}{l}
Establishment ratio (col B \(\div \mathrm{col}\) \\
A)
\end{tabular} \\
\hline \& \& A \& B \& C \& \& \& A \& B \& C \\
\hline \& United States - \& 495457 \& 50183 \& 10 \& \& Arkansas-Con. \& \& \& \\
\hline \& Alabama \& 7066 \& 459 \& 6 \& 517
518 \& Petroleum and petroleum products \(\qquad\) Beer, wine, and distilled alcohol beverages _ \& 299
52
541 \& 5 \& \(\frac{2}{2}\) \\
\hline 501 \& Motor vehicles and motor vehicle parts and supplies \& 854 \& 76 \& 9 \& 519 \& Miscellaneous nondurable goods ---------- \& 541 \& 11 \& 2 \\
\hline 502 \& Furniture and homefurnishings---------------------- \& 192 \& 76
3 \& 2 \& \& California-- \& 58437 \& 8860 \& 15 \\
\hline 503
504 \& Lumber and other construction material ------ \& 384 \& 42 \& 11 \& 501 \& Motor vehicles and motor vehicle parts and \& \& \& \\
\hline 504 \& Professional and commercial equipment and supplies \& 611 \& 40 \& 7 \& 502 \& supplies----------------------------------- \& 4621
2415 \& 432
177 \& 9 \\
\hline 505 \& Metals and minerals, except petroleum ---- \& 208 \& 27 \& 13 \& 503 \& Lumber and other construction material ------- \& 2 2029 \& 148 \& 7 \\
\hline \[
\begin{aligned}
\& 506 \\
\& 507
\end{aligned}
\] \& Electrical goods \(\qquad\) Hardware, and plumbing and heating equipment and supplies \& 517
390 \& 43 \& 8 \& 504
505 \& \begin{tabular}{l}
Professional and commercial equipment and supplies. \(\qquad\) \\
Metals and minerals, except petroleum \(\qquad\)
\end{tabular} \& 6699
1112 \& 936
236 \& 14
21 \\
\hline 508
509 \& Machinery, equipment, and supplies ----------- \& \(\begin{array}{r}1172 \\ 518 \\ \hline\end{array}\) \& 124
59 \& 11 \& 506 \& Electrical goods \& 5724 \& 1540 \& 27 \\
\hline 511 \& Paper and paper products .--------------------- \& 237 \& 59 \& 2 \& 507 \& Hardware, and plumbing and heating equipment and supplies \(\qquad\) \& 2587 \& 348 \& 13 \\
\hline 512 \& Drugs, drug proprietaries, and druggists' sundries \(\qquad\) \& 72 \& - \& - \& 508
509 \& Machinery, equipment, and supplies ------------------ \& 7
4
4
787 \& 1645

981 \& 23
20 <br>
\hline 513 \& Apparel, piece goods, and notions--------- \& 121 \& 1 \& 1 \& 511 \& Paper and paper products .------------------ \& 2376 \& 184 \& <br>
\hline 514 \& Groceries and related products ----------- \& 473 \& 8 \& 1 \& 512 \& Drugs, drug proprietaries, and druggists' \& \& \& <br>
\hline 516 \& Chemicals and allied products ------------------ \& 160 \& 13 \& 8 \& \&  \& 920 \& 188 \& 20 <br>
\hline 517 \& Petroleum and petroleum products \& 340 \& 1 \& - \& 513 \& Apparel, piece goods, and notions-----
Groceries and related products \& 3536
5985 \& 353 \& 10 <br>
\hline 518 \& Beer, wine, and distilled alcohol beverages _ \& 79 \& \& - \& 515 \& Farm-product raw materials .- \& 377 \& 118 \& 31 <br>
\hline 519 \& Miscellaneous nondurable goods ---------- \& 619 \& 8 \& 1 \& 516 \& Chemicals and allied products \& 1396 \& 245 \& 18 <br>

\hline \& Alaska \& 908 \& 183 \& 20 \& \[
$$
\begin{aligned}
& 517 \\
& 518
\end{aligned}
$$

\] \& | Petroleum and petroleum products $\qquad$ |
| :--- |
| Beer, wine, and distilled alcohol beverages - | \& 978

484 \& 59 \& ${ }^{6}$ <br>
\hline 501 \& Motor vehicles and motor vehicle parts and supplies \& 86 \& 1 \& 1 \& 519 \& Miscellaneous nondurable goods---------- \& 5333 \& 481 \& 9 <br>

\hline $$
\begin{aligned}
& 502 \\
& 503
\end{aligned}
$$ \& Furniture and homefurnishings Lumber and other construction material \& 17

36 \& 14 \& 39 \& \& Colorado \& 7554 \& 389 \& 5 <br>
\hline 504 \& Professional and commercial equipment and supplies. \& 83 \& 1 \& 1 \& 501 \& Motor vehicles and motor vehicle parts and supplies \& 694 \& 16 \& 2 <br>
\hline 505 \& Metals and minerals, except petroleum ---- \& 20 \& \& - \& 502 \& Furniture and homefurnishings ------------ \& 286 \& 11 \& 4 <br>

\hline $$
\begin{aligned}
& 506 \\
& 507
\end{aligned}
$$ \& Electrical goods $\qquad$ Hardware, and plumbing and heating \& 77 \& - \& - \& 503 \& Lumber and other construction material Professional and commercial equipment \& 310 \& 8 \& 3 <br>

\hline \& equipment and supplies \& 44 \& $\overline{-}$ \& 1 \& 505 \& | and supplies. |
| :--- |
| Metals and minerals, except petroleum | \& 912

137 \& 46
6 \& 5
4 <br>
\hline 508
509 \& Machinery, equipment, and supplies ---------------
Miscellaneous durable goods \& 176
46 \& 27 \& 59 \& 506 \&  \& 762 \& 60 \& 8 <br>
\hline 511 \& Paper and paper products .------------------- \& 22 \& \& \& 507 \& Hardware, and plumbing and heating \& \& \& <br>
\hline 512 \& Drugs, drug proprietaries, and druggists' sundries \& 3 \& - \& - \& 508 \& equipment and supplies -------------------- \& 381
1098 \& $7{ }^{9}$ \& 2 <br>
\hline 513 \& Apparel, piece goods, and notions--------------- \& 9 \& - \& - \& 509 \& Miscellaneous durable goods -------------- \& 499 \& 40 \& 8 <br>
\hline 514 \& Groceries and related products -------------- \& 125 \& 60 \& 48 \& 511 \& Paper and paper products --------------- \& 306 \& 7 \& 2 <br>
\hline 515 \& Farm-product raw materials -------------- \& 1 \& - \& \& 512 \& \& \& \& <br>
\hline 516 \& Chemicals and allied products ------------ \& 30 \& 8 \& 27 \& 512 \& sundries \& 96 \& 3 \& 3 <br>
\hline 517 \& Petroleum and petroleum products -------- \& 76 \& 44 \& 58 \& 513 \& Apparel, piece goods, and notions \& 203 \& 14 \& 7 <br>
\hline 518 \& Beer, wine, and distilled alcohol beverages - \& 9 \& \& \& 514 \& Groceries and related products ----------- \& 532 \& 22 \& 4 <br>
\hline 519 \& Miscellaneous nondurable goods ---------- \& 48 \& 27 \& 56 \& 515
516 \& Farm-product raw materials Chemicals and allied products \& 203
186 \& 18 \& 10
10 <br>
\hline \& Arizona \& 6518 \& 492 \& 8 \& \& \& \& \& <br>
\hline 501 \& Motor vehicles and motor vehicle parts and supplies $\qquad$ \& \& \& \& 517
518

519 \& | Petroleum and petroleum products $\qquad$ |
| :--- |
| Beer, wine, and distilled alcohol beverages - | \& 241

68 \& $\stackrel{2}{5}$ \& $\frac{1}{5}$ <br>
\hline 502 \& Furniture and homefurnishings-------------------- \& 243 \& 7 \& 3 \& 519 \& Miscellaneous nondurable goods---------- \& 640 \& 35 \& 5 <br>
\hline 503 \& Lumber and other construction material ---- \& 329 \& 8 \& 2 \& \& Connecticut \& 6262 \& 593 \& 9 <br>
\hline 504 \& Professional and commercial equipment and supplies. \& 712 \& 46 \& 6 \& 501 \& Motor vehicles and motor vehicle parts and \& \& \& <br>
\hline 505 \& Metals and minerals, except petroleum ---- \& 108 \& 14 \& 13 \& \& supplies------------------------ \& 542 \& 29 \& 5 <br>
\hline 506 \& Electrical goods ----------------1.- \& 696 \& 72 \& 10 \& 502
503 \& Furniture and homefurnishings Lumber and other construction material \& 203
247 \& 9
8 \& 4 <br>
\hline 507 \& Hardware, and plumbing and heating equipment and supplies \& 367 \& 38 \& 10 \& 503
504 \& Lumber and other construction material Professional and commercial equipment \& 247 \& 8 \& 3 <br>
\hline 508 \& Machinery, equipment, and supplies ---------- \& 862 \& 107 \& 12 \& \& and supplies---------------------------- \& 712 \& 60 \& ${ }_{15}^{8}$ <br>
\hline 509 \& Miscellaneous durable goods .-------------- \& 400 \& 38 \& 10 \& 505 \& Metals and minerals, except petroleum ---- \& 207 \& 31 \& 15 <br>
\hline 511 \& Paper and paper products ---------------- \& 230 \& 4 \& 2 \& 506 \& Electrical goods. \& 592 \& 72 \& 12 <br>
\hline 512 \& Drugs, drug proprietaries, and druggists' sundries \& 96 \& 7 \& 7 \& 507 \& Hardware, and plumbing and heating equipment and supplies \& 344 \& 24 \& <br>
\hline 513 \& Apparel, piece goods, and notions----------------- \& 130 \& 14 \& 11 \& 508 \& Machinery, equipment, and supplies----------- \& 1029 \& 155 \& 15 <br>
\hline 514 \& Groceries and related products .---------- \& 699 \& 45 \& 6 \& 509 \& Miscellaneous durable goods .------------ \& 396 \& 52 \& 13 <br>
\hline 515 \& Farm-product raw materials -------------- \& 41 \& 7 \& 17 \& 511 \& Paper and paper products .---------------- \& 337 \& 21 \& 6 <br>
\hline 516 \& Chemicals and allied products ------------ \& 153 \& 14 \& 9 \& 512 \& Drugs drug proprietaries, and druggists' \& \& \& <br>
\hline 517 \& Petroleum and petroleum products -------- \& 177 \& 3 \& 2 \& \& sundries \& 83 \& 11 \& 13 <br>
\hline 518
519 \& Beer, wine, and distilled alcohol beverages -
Miscellaneous nondurable goods \& 53
545 \& 27 \& 2 \& \& Apparel, piece goods, and notions--------------- \& 168 \& 18 \& 11 <br>
\hline 519 \& Miscellaneous nondurable goods ---------- \& 545 \& 27 \& 5 \& 514 \& Groceries and related products ----------- \& 516 \& 13 \& 48 <br>
\hline \& Arkansas ------------------------ \& 4296 \& 881 \& 21 \& 515
516 \& Farm-product raw materials --------------------
Chemicals and allied products \& 23
211 \& 11
39 \& 48
18 <br>
\hline 501 \& Motor vehicles and motor vehicle parts and supplies $\qquad$ \& 584 \& 9 \& 2 \& 517 \& Petroleum and petroleum products --------------- \& 134 \& 10 \& 7 <br>
\hline 502 \& Furniture and homefurnishings ---------------------- \& 83 \& \& 1 \& 518 \& Beer, wine, and distilled alcohol beverages - \& 58 \& - \& <br>
\hline 503 \& Lumber and other construction material ----- \& 170 \& 1 \& 1 \& 519 \& Miscellaneous nondurable goods .--------- \& 460 \& 30 \& 7 <br>
\hline 504 \& Professional and commercial equipment and supplies. \& 319 \& 139 \& 44 \& \& Delaware \& 1088 \& 57 \& 5 <br>
\hline 505 \& Metals and minerals, except petroleum ---- \& 63 \& \& - \& 501 \& Motor vehicles and motor vehicle parts and \& \& \& <br>
\hline 506

507 \& \begin{tabular}{l}
Electrical goods $\qquad$ <br>
Hardware, and plumbing and heating

 \& 222 \& 68 \& 31 \& \& 

supplies <br>
Furniture and homefurnishings
\end{tabular} \& 144

35 \& 3
2 \& 2 <br>
\hline 507 \& Hardware, and plumbing and heating equipment and supplies . \& 208 \& 4 \& \& 502 \& Furniture and homefurnishings Lumber and other construction material \& 35
54 \& 2 \& 6 <br>
\hline 508 \& Machinery, equipment, and supplies ----------- \& 757 \& 263 \& 35 \& 504 \& Professional and commercial equipment \& \& \& <br>
\hline 509 \& Miscellaneous durable goods .------------ \& 245 \& 127 \& 52 \& \& and supplies------------------------- \& 114 \& 5 \& 4 <br>
\hline 511 \& Paper and paper products ---------------- \& 126 \& 2 \& 2 \& 505 \& Metals and minerals, except petroleum ---- \& 20 \& 2 \& 10 <br>

\hline 512 \& Drugs, drug proprietaries, and druggists' sundries \& 39 \& 18 \& 46 \& $$
\begin{aligned}
& 506 \\
& 507
\end{aligned}
$$ \& Electrical goods $\qquad$ Hardware, and plumbing and heating \& 75 \& 6 \& 8 <br>

\hline 513 \& Apparel, piece goods, and notions--------------- \& 54 \& 36 \& 67 \& \& equipment and supplies .---------------- \& 72 \& 5 \& 7 <br>
\hline 514 \& Groceries and related products ----------- \& 300 \& 128 \& 43 \& 508 \& Machinery, equipment, and supplies ------- \& 161 \& 16 \& 10 <br>
\hline 515
516 \& Farm-product raw materials ----------------------
Chemicals and allied products \& 135
99 \& 69 \& 51 \& 509

511 \& | Miscellaneous durable goods |
| :--- |
| Paper and paper products | \& 53

41 \& 1 \& 2 <br>
\hline
\end{tabular}

Table 2c. Wholesale Industries - Number of Exporting Establishments by State and SIC Group: 1992-Con.

| $\underset{\text { SIC }}{\text { SIC }}$ | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio (col B $\div \mathrm{col}$ A) | $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio (col B $\div \mathrm{col}$ <br> A) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
|  | Delaware-Con. |  |  |  |  | Hawaii-Con. |  |  |  |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 12 | 4 | 33 | $\begin{aligned} & 506 \\ & 507 \end{aligned}$ | Electrical goods $\qquad$ <br> Hardware, and plumbing and heating | 130 | 7 | 5 |
| 513 | Apparel, piece goods, and notions---------------- | 22 | 1 | 5 |  | equipment and supplies .-...----- | 107 | 4 | 4 |
| 514 | Groceries and related products ------------ | 87 | - | - | 508 | Machinery, equipment, and supplies ---------- | 153 | 7 | 5 |
| 515 | Farm-product raw materials .------------- | 15 | - | - | 509 | Miscellaneous durable goods .------------ | 213 | 17 | 8 |
| 516 | Chemicals and allied products ------------- | 46 | 6 | 13 | 511 | Paper and paper products .---------------- | 100 |  |  |
| 517 | Petroleum and petroleum products | 23 | - | - | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
| 518 | Beer, wine, and distilled alcohol beverages - | 9 | - | - |  | sundries --------------------------1-1- | 50 | 6 | 12 |
| 519 | Miscellaneous nondurable goods---------- | 105 | 4 | 4 | 513 | Apparel, piece goods, and notions.-------- | 125 | 8 | 6 |
|  | District of Columbia | 499 | 32 | 6 | 514 | Groceries and related products -------------------- Farm-product raw materials | 404 13 | 39 5 | 10 38 |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 516 | Chemicals and allied products ---------------- | 44 | 2 | 5 |
|  | supplies----------------------------- | 29 | 3 | 10 | 517 | Petroleum and petroleum products .------- | 56 | 1 | 2 |
| 502 | Furniture and homefurnishings ------------ | 54 | 8 | 15 | 518 | Beer, wine, and distilled alcohol beverages - | 37 | $-$ |  |
| $503$ | Lumber and other construction material ---- | 12 | 2 | 17 | 519 | Miscellaneous nondurable goods---------- | 242 | 21 | 9 |
|  | and supplies | 46 | 5 | 11 |  | Idaho | 2288 | 105 | 5 |
| 505 | Metals and minerals, except petroleum ---- | 4 |  |  | 501 | Motor vehicles and motor vehicle parts and |  |  |  |
| 506 | Electrical goods . | 37 | 5 | 14 |  |  | 267 | 2 | 1 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 23 | 1 | 4 | $\begin{aligned} & 502 \\ & 503 \end{aligned}$ | Furniture and homefurnishings <br> Lumber and other construction material | 33 108 | 1 | 3 4 |
| 508 | Machinery, equipment, and supplies ------------ | 31 | 3 | 10 | 504 | Professional and commercial equipment |  |  |  |
| 509 | Miscellaneous durable goods .------------ | 26 | 5 | 19 |  |  | 144 | 5 | 3 |
| 511 | Paper and paper products ---------------- | 35 |  | - | 505 | Metals and minerals, except petroleum ---- | 30 | 1 | 3 |
| 512 | Drugs, drug proprietaries, and druggists' sundries $\qquad$ | 6 | - | - | $\begin{aligned} & 506 \\ & 507 \end{aligned}$ | Electrical goods $\qquad$ Hardware, and plumbing and heating | 130 | 16 | 12 |
| 513 | Apparel, piece goods, and notions------------- | 27 | - | - |  | equipment and supplies .---------------- | 104 | 1 | 1 |
| 514 | Groceries and related products ----------- | 76 |  | - | 508 | Machinery, equipment, and supplies ------- | 341 | 13 | 4 |
| 516 | Chemicals and allied products ------------ | 3 | - | - | 509 | Miscellaneous durable goods . | 111 | 6 | 5 |
| 517 | Petroleum and petroleum products .------- | 5 | - | - | 511 | Paper and paper products .----------------- | 72 | - |  |
| 518 | Beer, wine, and distilled alcohol beverages - | 15 | - | - |  |  |  |  |  |
| 519 | Miscellaneous nondurable goods | 70 |  | - | 512 | Drugs, drug proprietaries, and druggists' sundries | 16 | - |  |
|  | Florida -------------------------- | 30137 | 5643 | 19 | 513 | Apparel, piece goods, and notions--------- | 21 |  |  |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 514 515 | Groceries and related products ------------------ Farm-product raw materials | 217 164 | 14 26 | 6 16 |
|  | supplies---------------------------1-1-1 | 2902 | 350 | 12 | 516 | Chemicals and allied products ------------------ | 32 | 3 | 9 |
| 502 | Furniture and homefurnishings ------------ | 1268 | 133 | 10 |  |  |  |  |  |
| 503 504 | Lumber and other construction material ---- | 1325 | 123 | 9 | 517 518 | Petroleum and petroleum products -------- | 171 | 1 | 1 |
|  | and supplies | 3212 | 453 | 14 | 519 | Miscellaneous nondurable goods.-------- | 277 | 12 | 4 |
| 505 | Metals and minerals, except petroleum ---- | 482 | 88 | 18 |  |  |  |  |  |
| 506 | Electrical goods | 2672 | 642 | 24 |  | Illinois | 24637 | 1559 | 6 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 1560 | 232 | 15 | 501 | Motor vehicles and motor vehicle parts and supplies | 1847 | 77 |  |
| 508 | Machinery, equipment, and supplies .------- | 3938 | 2068 | 53 | 502 | Furniture and homefurnishings | 863 | 42 | 5 |
| 509 | Miscellaneous durable goods .------------ | 2366 | 389 | 16 | 503 | Lumber and other construction material ------ | 815 | 19 | 2 |
| 511 | Paper and paper products ---------------- | 1112 | 107 | 10 | 504 | Professional and commercial equipment |  |  |  |
| 512 | Drugs, drug proprietaries, and druggists' |  |  |  | 505 | and supplies-----------------1----------- | 2150 838 | 132 | 6 9 |
|  | sundries -------------------- | 542 | 93 | 17 |  | Metas and mmeras, excepl petroum ---- |  |  | 5 |
| 513 514 | Apparel, piece goods, and notions--------- | 1217 | 188 | 15 | 506 | Electrical goods --------------------------- | 1980 | 172 | 9 |
| 514 515 | Groceries and related products ----------- | 2956 | 305 | 10 | 507 | Hardware, and plumbing and heating |  |  |  |
| 516 | Farm-product raw materials --------------------- Chemicals and allied products | 782 | 161 | 21 |  | equipment and supplies ---------------- | 1273 | 80 | 6 |
|  | Petroleum and petroleum products .------- |  |  |  | 509 | Machinery, equipment, and supplies --------------- | 1714 | 107 | 6 |
| 518 | Beer, wine, and distilled alcohol beverages - | 179 | 17 | 9 | 511 | Paper and paper products .------------------ | 1200 | 57 | 5 |
| 519 | Miscellaneous nondurable goods---------- | 2896 | 245 | 8 |  |  |  |  |  |
|  |  |  |  |  | 512 | Drugs, drug proprietaries, and druggists' sundries |  |  |  |
|  | Georgia | 14608 | 869 | 6 | 513 | Apparel, piece goods, and notions------------------ | 666 | 15 | 2 |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 514 | Groceries and related products ------------- | 1924 | 67 | 3 |
|  | supplies-------------------------------- | 1393 | 70 | 5 | 515 | Farm-product raw materials --------------- | 985 | 132 | 13 |
| 502 | Furniture and homefurnishings .----------- | 740 | 54 | 7 | 516 | Chemicals and allied products ------------ | 806 | 75 | 9 |
| 503 | Lumber and other construction material ---- | 633 | 25 | 4 |  |  |  |  |  |
| 504 | Professional and commercial equipment and supplies. | 1463 | 84 | 6 | 517 518 | Petroleum and petroleum products $\qquad$ Beer, wine, and distilled alcohol beverages - | 644 237 | $\begin{array}{r}7 \\ 4 \\ \hline\end{array}$ | 1 2 |
| 505 | Metals and minerals, except petroleum ----------------- | 298 | 22 | 7 | 519 | Miscellaneous nondurable goods.--------- | 2516 | 82 | 3 |
| 506 | Electrical goods ---------------------------- | 1109 | 93 | 8 |  | Indiana | 10264 | 357 | 3 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 722 | 35 | 5 | 501 | Motor vehicles and motor vehicle parts and |  |  |  |
| 508 | Machinery, equipment, and supplies ---------- | 2252 | 222 | 10 |  | supplies-------------------------------- | 1264 | 27 | 2 |
| 509 | Miscellaneous durable goods ------------- | 947 | 60 | 6 | 502 | Furniture and homefurnishings .----------- | 239 | 11 | 5 |
| 511 | Paper and paper products ---------------- | 629 | 23 | 4 | 503 504 | Lumber and other construction material ---- | 437 | 16 | 4 |
| 512 | Drugs, drug proprietaries, and druggists' |  |  |  |  | and supplies----------------------1-1 | 801 | 21 | 3 |
|  | sundries ------------------------------- | 142 | ${ }^{6}$ | 5 | 505 | Metals and minerals, except petroleum ---- | 261 | 19 | 7 |
| 513 514 | Apparel, piece goods, and notions--------- | 490 | 25 | 4 | 506 | Electrical goods | 808 | 49 | 6 |
| 515 | Farm-product raw materials ------------------ | 218 | 21 | 10 | 507 | Hardware, and plumbing and heating |  |  |  |
| 516 | Chemicals and allied products ---------------- | 552 | 54 | 10 |  | equipment and supplies .---------------- | 562 | 13 | 2 |
|  |  |  |  |  | 508 | Machinery, equipment, and supplies .------- | 1690 | 81 | 5 |
| 517 | Petroleum and petroleum products -------- | 480 | 1 | - | 509 | Miscellaneous durable goods ------------- | 561 | 30 | 5 |
| 518 519 | Beer, wine, and distilled alcohol beverages - | 100 | - | - | 511 | Paper and paper products ---------------- | 366 | 5 | 1 |
| 519 | Miscellaneous nondurable goods ---------- | 1484 | 34 |  | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
|  | Hawaii ---------------------------- | 2202 | 138 | 6 |  | sundries -------------------------1-1 | 81 | 2 | 2 |
|  |  |  |  |  | 513 | Apparel, piece goods, and notions-------------- | 126 | 5 | 4 |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 514 | Groceries and related products ------------ | 653 | 24 | 4 |
|  | supplies--------------------------------- | 121 |  | 4 | 515 | Farm-product raw materials .------------- | 457 | 15 | 3 |
| 502 | Furniture and homefurnishings ------------- | 80 | 5 | 4 | 516 | Chemicals and allied products ---------------- | 294 | 19 | 6 |
| 503 | Lumber and other construction material ---- | 123 | 4 | 3 |  |  |  |  |  |
| 504 | Professional and commercial equipment and supplies. | 181 | 8 | 4 | 517 518 | Petroleum and petroleum products $\qquad$ Beer, wine, and distilled alcohol beverages _ | 437 91 | - | - |
| 505 | Metals and minerals, except petroleum ----- | 23 | 1 | 4 | 519 | Miscellaneous nondurable goods-.-------- | 1136 | 20 | 2 |

Table 2c. Wholesale Industries - Number of Exporting Establishments by State and SIC Group: 1992-Con.

| $\underset{\text { Sode }}{\text { SIC }}$ | Geographic area and major group | Establish- | Exporting establishments | Establishment ratio (col B $\div$ col | $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Geographic area and major group | Establish- ments | Exporting establish- ments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{col}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
|  | lowa | 6971 | 205 | 3 |  | Louisiana-Con. |  |  |  |
| 501 | Motor vehicles and motor vehicle parts and supplies | 721 | 20 | 3 | 517 | Petroleum and petroleum products $\qquad$ Beer, wine, and distilled alcohol beverages _ | $\begin{array}{r}440 \\ 84 \\ \hline\end{array}$ | 5 5 | 1 |
| 502 | Furniture and homefurnishings ------------ | 92 | 2 | 2 | 519 | Miscellaneous nondurable goods.--------- | 571 | 18 | 3 |
| $\begin{aligned} & 503 \\ & 504 \end{aligned}$ | Lumber and other construction material ---- Professional and commercial equipment | 209 | 3 | 1 |  | Maine | 1974 | 330 | 17 |
|  | and supplies------------------------1-1 | 404 | 9 | 2 | 501 |  |  |  |  |
| 505 | Metals and minerals, except petroleum ---- | 70 | 1 | 1 | 501 | Mupplies----------------------------- | 270 | 6 | 2 |
| $\begin{aligned} & 506 \\ & 507 \end{aligned}$ | Electrical goods $\qquad$ Hardware, and plumbing and heating | 319 | 16 | 5 | 502 503 504 | Furniture and homefurnishings Lumber and other construction material | 42 90 | 2 | 5 |
|  | equipment and supplies ---------------- | 257 | 6 | 2 | 504 | Professional and commercial equipment |  | 5 |  |
| 511 | Paper and paper products .------------------- | 190 | 1 | 1 | 50 | Electrical goods | 108 | 11 | 10 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 41 | 1 | 2 | 507 | Hardware, and plumbing and heating equipment and supplies | 104 | 5 | 5 |
| 513 | Apparel, piece goods, and notions---------------- | 46 | 3 | 7 | 508 | Machinery, equipment, and supplies --------- | 260 | 120 | 46 |
| 514 | Groceries and related products ------------- | 357 | 16 | 4 | 509 | Miscellaneous durable goods ------------- | 161 | 91 | 57 |
| 515 | Farm-product raw materials .-------------- | 1027 | 48 | 5 | 511 | Paper and paper products .---------------- | 89 | 1 | 1 |
| 516 | Chemicals and allied products ------------ | 131 | 8 | 6 | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
| 517 518 | Petroleum and petroleum products -------- Beer, wine, and distilled alcohol beverages | 441 93 |  |  |  |  | 8 36 | +383 | 38 53 |
| 518 519 | Beer, wine, and distilled alcohol beverages Miscellaneous nondurable goods | 93 1184 | 18 | 2 | 513 514 | Apparel, piece goods, and notions --------------- Groceries and related products | $\begin{array}{r}36 \\ 365 \\ \hline\end{array}$ | 19 <br> 24 | 53 |
|  | Miscellaneous nondurable goods---------- |  |  |  | 515 | Farm-product raw materials | 17 | 6 | 35 |
|  | Kansas | 5854 | 237 | 4 | 516 | Chemicals and allied products ------------- | 33 | 13 | 39 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 603 | 11 | 2 | 517 518 | Petroleum and petroleum products $\qquad$ Beer, wine, and distilled alcohol beverages | 76 12 | 1 | 1 |
| 502 | Furniture and homefurnishings ------------------ | 134 | 1 | 1 | 519 | Miscellaneous nondurable goods.--------- | 137 | 9 | 7 |
| 503 | Lumber and other construction material ---- | 181 | 5 | 3 |  | Maryland | 7188 | 650 | 9 |
| 504 | Professional and commercial equipment and supplies | 496 | 23 | 5 | 501 |  |  |  |  |
| 505 | Metals and minerals, except petroleum ---- | 83 |  | 11 | 501 | Motor vehicles and motor vehicle parts and supplies. | 727 | 17 | 2 |
| 506 | Electrical goods.- | 386 | 17 | 4 | 502 | Furniture and homefurnishings _------------ | 309 | 4 | 1 |
| 507 | Hardware, and plumbing and heating |  |  |  | 503 504 | Lumber and other construction material ---- | 350 | 8 | 2 |
| 508 | equipment and supplies ----------------- | 1053 | 67 | 6 |  | and supplies-----------------------1-1 | 924 | 41 | 4 |
| 509 | Miscellaneous durable goods .-------------- | 263 | 12 | 5 | 505 | Metals and minerals, except petroleum ---- | 142 | 59 | 42 |
| 511 | Paper and paper products ---------------- | 172 | 5 | 3 | 506 | Electrical goods . | 684 | 59 | 9 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 42 | 1 | 2 | 507 | Hardware, and plumbing and heating equipment and supplies | 449 | 17 |  |
| 513 | Apparel, piece goods, and notions---------------- | 71 | 1 | 1 | 508 | Machinery, equipment, and supplies ------- | 863 | 70 | 8 |
| 514 | Groceries and related products ----------- | 313 | 8 | 3 | 509 | Miscellaneous durable goods ------------- | 410 | 210 | 51 |
| 515 | Farm-product raw materials .------------- | 766 | 55 | 7 | 511 | Paper and paper products ---------------- | 374 | 6 | 2 |
| 516 | Chemicals and allied products ------------ | 139 | 7 | 5 | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
| 517 | Petroleum and petroleum products .-- | 327 | 2 | 1 |  | sundries | 74 | 2 | 3 |
| 518 | Beer, wine, and distilled alcohol beverages _ | 55 |  |  | 513 | Apparel, piece goods, and notions --------- | 150 | 82 | 55 |
| 519 | Miscellaneous nondurable goods ---------- | 526 | 8 | 2 | 514 | Groceries and related products .---------- | 676 | 15 | 2 |
|  | Kentucky | 5931 | 193 | 3 | 515 | Farm-product raw materials -------------- | -484 | 21 | 44 |
| 501 |  |  |  |  |  |  |  |  |  |
|  | Motor vehicles and motor vehicle pars and supplies--------------------- |  |  |  | 517 518 | Petroleum and petroleum products --------- Beer, wine, and distilled alcohol beverages - | 132 73 | 1 | 1 |
| 502 | Furniture and homefurnishings .------------ | 122 | 2 | 2 | 519 | Miscellaneous nondurable goods | 639 | 23 |  |
| 503 | Lumber and other construction material ---- | 260 | 9 | 3 |  |  |  |  | 4 |
| 504 | Professional and commercial equipment and supplies. | 452 | 11 |  |  | Massachusetts------------------- | 10950 | 1726 | 16 |
| 505 | Metals and minerals, except petroleum ---- | 171 | 12 | 7 | 501 | Motor vehicles and motor vehicle parts and |  |  |  |
| 506 |  | 353 | 20 | 6 |  | supplies------------------------------------- | 1011 415 | 21 18 | 2 |
| 507 | Hardware, and plumbing and heating |  |  |  | 503 | Lumber and other construction material ----- | 435 | 8 | 2 |
|  | equipment and supplies ----------------- | 283 | 11 | 4 | 504 | Professional and commercial equipment |  |  |  |
| 508 509 | Machinery, equipment, and supplies ------- | 993 | 42 | 4 |  | and supplies----------------- | 1378 | 407 | 30 |
| 511 | Maper and paper products .------------------- | 192 | 11 1 | 1 | 505 | Metals and minerals, except petroleum ---- | 197 | 40 | 20 |
| 512 | Drugs, drug proprietaries, and druggists' |  |  |  | 506 | Electrical goods .------------------------- | 1174 | 274 | 23 |
|  | sundries ------------------------------ | 57 | 1 | 2 | 507 | Hardware, and plumbing and heating |  |  |  |
| 513 | Apparel, piece goods, and notions --------- | 65 | 4 | 6 |  | Machinery, equipment, and supplies ------------ | 1323 | 312 | 24 |
| 514 | Groceries and related products ----------- | 435 | 5 | 1 | 509 | Miscellaneous durable goods .-------------- | + 752 | 236 | 31 |
| 515 | Farm-product raw materials -------------- | 246 | 26 | 11 | 511 | Paper and paper products .-------------------- | 545 | 19 | 3 |
| 516 | Chemicals and allied products ------------ | 151 | 10 | 7 | 511 | Paper and paper producs ------------------ |  |  |  |
| 517 | Petroleum and petroleum products .------- | 297 | 6 | 2 | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
| 518 | Beer, wine, and distilled alcohol beverages _ | 75 | 3 | 4 |  |  | 118 434 | $\begin{array}{r}30 \\ 109 \\ \hline\end{array}$ |  |
| 519 | Miscellaneous nondurable goods---------- | 746 | 7 | 1 | $\begin{aligned} & 513 \\ & 514 \end{aligned}$ | Apparel, piece goods, and notions Groceries and related products $\qquad$ $\qquad$ | 434 1201 | $\begin{array}{r}109 \\ 80 \\ \hline\end{array}$ | 25 7 |
|  | Louisiana-------------------------- | 7347 | 596 | 8 | 515 | Farm-product raw materials --------------- | 62 | 17 | 27 |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 516 | Chemicals and allied products ------------ | 300 | 71 | 24 |
|  | supplies-.----------------------------- | 682 | 23 |  | 517 | Petroleum and petroleum products .------- | 148 | 2 |  |
| 502 | Furniture and homefurnishings ------------ | 121 | 4 | 3 | 518 | Beer, wine, and distilled alcohol beverages - | 80 | 2 | 3 |
| 503 | Lumber and other construction material ---- | 280 | 16 | 6 | 519 | Miscellaneous nondurable goods--------- | 750 | 47 | 6 |
| 504 | Professional and commercial equipment and supplies | 578 | 19 | 3 |  | Michigan | 15517 | 798 | 5 |
| 505 | Metals and minerals, except petroleum ---- | 175 | 28 | 16 | 501 | Motor vehicles and motor vehicle parts and |  |  |  |
| 506 | Electrical goods ---------------------------- | 502 | 89 | 18 |  |  | 1987 | 88 | 4 |
| 507 | Hardware, and plumbing and heating |  |  |  | 502 | Furniture and homefurnishings ------------- | 406 | 9 | 2 |
|  | equipment and supplies ---------------- | 353 | 23 | 7 | 503 | Lumber and other construction material ----- | 669 | 15 | 2 |
| 508 | Machinery, equipment, and supplies ------- | 1636 | 257 | 16 | 504 | Professional and commercial equipment |  |  |  |
| 509 | Miscellaneous durable goods .------------ | 369 | 19 | 5 |  | and supplies------------------------- | 1351 | 58 | 4 |
| 511 | Paper and paper products ----------------- | 233 | 5 | 2 | 505 | Metals and minerals, except petroleum ---- | 596 | 58 | 10 |
| 512 | Drugs, drug proprietaries, and druggists' |  |  |  | 506 | Electrical goods | 1090 | 70 | 6 |
|  | sundries ------------------------ | 101 | 1 | 1 | 507 | Hardware, and plumbing and heating |  |  |  |
| 513 | Apparel, piece goods, and notions --------- | 86 | 6 | 7 |  | equipment and supplies ---------------- | 853 | 46 | 5 |
| 514 | Groceries and related products ----------- | 731 | 31 | 4 | 508 | Machinery, equipment, and supplies ------- | 2769 | 199 | 7 |
| 515 | Farm-product raw materials -------------- | 122 | 30 | 25 | 509 | Miscellaneous durable goods ------------- | 1019 | 56 | 5 |
| 516 | Chemicals and allied products .----------- | 283 | 17 | 6 | 511 | Paper and paper products .---------------- | 625 | 21 | 3 |

Table 2c. Wholesale Industries - Number of Exporting Establishments by State and SIC Group: 1992-Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establish- ments | Exporting establishments | Establishment ratio (col B $\div \mathrm{col}$ | $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio (col B $\div \mathrm{col}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
|  | Michigan-Con. |  |  |  |  | Montana-Con. |  |  |  |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 118 | 5 |  | $\begin{array}{\|l\|} 506 \\ 507 \end{array}$ | Electrical goods $\qquad$ Hardware, and plumbing and heating | 84 | 7 | 8 |
| 513 | Apparel, piece goods, and notions-------------- | 228 | 10 | 4 |  | Hardware, and plumbing and heating | 61 | 1 | 2 |
| 514 | Groceries and related products .---------- | 1274 | 40 | 3 | 508 | Machinery, equipment, and supplies - | 276 | 18 | 7 |
| 515 | Farm-product raw materials .--------------- | 208 | 45 | 22 | 509 | Miscellaneous durable goods .----- | 91 | 4 | 4 |
| 516 | Chemicals and allied products ------------ | 526 | 40 | 8 | 511 | Paper and paper products .-------------------- | 49 | 1 | 2 |
| $\begin{aligned} & 517 \\ & 518 \end{aligned}$ | Petroleum and petroleum products $\qquad$ Beer, wine, and distilled alcohol beverages - | 417 | $\stackrel{6}{-}$ | $\frac{1}{3}$ | 512 | Drugs, drug proprietaries, and druggists' sundries | 12 | 1 | 8 |
| 519 | Miscellaneous nondurable goods--------- | 1148 | 32 | 3 | 513 | Sundries sp--------------------------------- | 12 | - | 8 |
|  | Minnesota -------------------- | 10219 | 554 | 5 | 514 | Groceries and related products ----------- | 143 | 17 | 1 |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 516 | Chemicals and allied products ----------------- | 30 | 2 | 7 |
|  | supplies----------------------------- | 910 | 23 | 3 |  | Petroleum and petroleum products .------- | 161 | 2 |  |
| $\begin{aligned} & 502 \\ & 503 \end{aligned}$ | Furniture and homefurnishings Lumber and other construction material | 312 365 | +6 | 2 | 518 | Peetroleum and petroleum products -------- | 161 41 | $\frac{2}{5}$ | $\frac{1}{2}$ |
| 504 | Professional and commercial equipment ${ }^{----1}$ |  |  |  | 519 | Miscellaneous nondurable goods--------- | 210 | 5 | 2 |
| 505 | and supplies | 993 175 | 91 14 | 9 8 |  | Nebraska ----- | 4035 | 171 | 4 |
| 506 | Electrical goods ------------------- | 816 | 55 | 7 | 501 | Motor vehicles and motor vehicle parts and supplies |  |  |  |
| 507 | Hardware, and plumbing and heating equipment and supplies | 472 | 22 | 5 | 502 | supplies | 420 52 121 | 4 | 1 |
| 508 | Machinery, equipment, and supplies ---------- | 1578 | 103 | 7 | 503 | Lumber and other construction material ---- | 121 | 5 | 4 |
| 509 | Miscellaneous durable goods .-------------- | 632 | 43 | 7 | 504 | Professional and commercial equipment |  | 9 |  |
| 511 | Paper and paper products ----------------- | 351 | 16 | 5 | 505 | Metals and minerals, except petroleum ------------- | 270 39 | 9 | 3 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 95 | 6 | 6 | 506 | Electrical goods -------------------------- | 192 | 12 | 6 |
| 513 | Apparel, piece goods, and notions --------- | 257 | 9 | 4 | 507 | Hardware, and plumbing and heating |  |  |  |
| 514 | Groceries and related products ----------- | 650 | 28 |  |  |  | 161 | 21 | 3 |
| 515 | Farm-product raw materials .------------- | 602 | 62 | 10 | 508 | Machinery, equipment, and supplies | 648 151 | 5 9 | 3 |
| 516 | Chemicals and allied products ------------ | 236 | 18 | 8 | 509 | Paper and paper products | 151 | 9 | 6 |
| $\begin{aligned} & 517 \\ & 518 \\ & \hline \end{aligned}$ | Petroleum and petroleum products $\qquad$ Beer, wine, and distilled alcohol beverages - | 473 112 | 2 | $\overline{2}$ | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
| 519 | Miscellaneous nondurable goods ---------- | 1190 | 43 | 4 |  | sundries ---------------------------1-1 | 32 | 1 | 3 |
|  | Mississippi | 3868 | 108 | 3 | 513 | Apparel, piece goods, and notions | 33 | 3 | 9 |
|  | Mississippi ----------------------- |  | 108 |  | 514 | Groceries and related products | 200 |  |  |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 515 516 | Farm-product raw materials Chemicals and allied products | 564 67 | 75 3 | 13 4 |
|  | supplies------------------------------ | 519 | 3 | 1 |  |  |  |  |  |
| 503 | Furnber and other construction material -------- | 152 | 13 | $\overline{9}$ | 517 | Petroleum and petroleum products | 293 | 4 | 1 |
| 504 | Professional and commercial equipment |  |  |  | 519 | Beer, wine, and distilled alcohol beverages - Miscellaneous nondurable goods-------- | 644 | 13 | 2 |
|  | and supplies.--- | 261 | 3 | 1 |  | Miscellaneous nonduable goods----------- |  |  |  |
| 505 | Metals and minerals, except petroleum ---- | 48 | 1 | 2 |  | Nevada | 2075 | 104 | 5 |
| 506 | Electrical goods -----------------1.- | 201 | 7 | 3 | 501 |  |  |  |  |
| 507 | Hardware, and plumbing and heating equipment and supplies | 178 | 11 | 6 | 502 | supplies | 213 | 2 |  |
| 508 | Machinery, equipment, and supplies ------- | 598 | 29 | 5 | 502 | Furniture and homefurnishings $\qquad$ | +58 | 2 | 2 |
| 509 | Miscellaneous durable goods ------------- | 265 | 4 | 2 | 504 | Professional and commercial equipment |  |  |  |
| 511 | Paper and paper products ----------------- | 123 | 4 |  |  | and supplies---------------------------1-1 | 228 | 14 | 6 |
| 512 | Drugs, drug proprietaries, and druggists' |  |  |  | 505 | Metals and minerals, except petroleum ---- | 22 | 3 | 14 |
|  | sundries ------------------------ | 31 | 1 | 3 |  |  | 166 | 18 | 11 |
| 513 | Apparel, piece goods, and notions--------- | 79 | 1 | 1 | 507 |  |  |  | 11 |
| 514 515 | Groceries and related products ---------------- | 348 131 | $\begin{array}{r}4 \\ 18 \\ \hline\end{array}$ | 14 | 507 | Hardware, and plumbing and heating equipment and supplies | 118 | 6 | 5 |
| 516 | Chemicals and allied products ----------------- | 81 |  | 14 | 508 | Machinery, equipment, and supplies ------- | 275 | 22 | 8 |
|  |  |  |  |  | 509 511 | Miscellaneous durable goods ------------- | 137 | 14 2 | 10 2 |
| 517 518 | Petroleum and petroleum products -------- | 277 | 1 | - |  | Paper and paper products ---------------- | 87 | 2 |  |
| 519 | Miscellaneous nondurable goods ---------- | 420 | 2 | 1 | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
|  | Missouri---------------------------- | 11236 | 502 | 4 | 513 | Sundries ----------------------------------- | 54 | 5 | 9 |
|  |  |  |  |  | 514 | Groceries and related products .----------- | 199 | 2 |  |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 515 | Farm-product raw materials ----------------- | 13 |  |  |
|  | supplies------------------------------ | 1276 | 42 | 3 | 516 | Chemicals and allied products --------------- | 50 | 5 | 10 |
| 502 503 | Furniture and homefurnishings ------------ | 309 | 14 | 5 |  |  |  |  |  |
| 504 | Lumber and other construction material ---- | 450 | 6 | 1 | 517 | Petroleum and petroleum products -------- | 77 | 2 | 3 |
|  | and supplies | 964 | 39 | 4 | 518 519 | Beer, wine, and distilled alcohol beverages - Miscellaneous nondurable goods-------- | +21 | 4 | 2 |
| 505 | Metals and minerals, except petroleum ---- | 293 | 31 | 11 |  |  |  |  |  |
| 506 | Electrical goods ---------------------------1-1 | 774 | 53 | 7 |  | New Hampshire ------------------ | 2104 | 168 | 8 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 545 | 19 | 3 | 501 | Motor vehicles and motor vehicle parts and |  |  |  |
| 508 | Machinery, equipment, and supplies .------- | 1686 | 134 | 8 | 502 | Furniture and homefurnishings ---------------------- | 62 | 1 | 2 |
| 509 | Miscellaneous durable goods ------------- | 650 | 43 | 7 | 503 | Lumber and other construction material ------ | 108 | 6 | 6 |
| 511 | Paper and paper products ------------------ | 466 | 20 | 4 | 504 | Professional and commercial equipment ${ }^{---}$ |  |  |  |
| 512 | Drugs, drug proprietaries, and druggists' |  |  |  | 505 | and supplies--------------------------- | 256 32 | 21 2 | 8 |
| 513 | Sundries ------------------------------------- | 121 246 | ${ }_{11}^{6}$ | 5 |  |  |  |  |  |
| 514 | Groceries and related products -------------- | 773 | 18 | 2 | 506 | Electrical goods | 232 | 27 | 12 |
| 515 | Farm-product raw materials ------------------ | 488 | 24 | 5 | 507 | Hardware, and plumbing and heating |  |  |  |
| 516 | Chemicals and allied products .------------- | 313 | 17 | 5 |  | equipment and supplies ------------------ | 128 | 12 | 9 |
|  |  |  | 3 | 1 | 509 | Miscellaneous durable goods --------------- | 145 | 28 | 19 |
| 518 | Petroleum and petroleum products | 112 | $\bigcirc$ | - | 511 | Paper and paper products .----------------- | 101 | 5 | 5 |
| 519 | Miscellaneous nondurable goods .--------- | 1267 | 22 | 2 |  |  |  |  |  |
|  |  |  |  |  | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
|  | Montana-- | 1853 | 72 | 4 | 513 | Sundries ----------------------------------- | 11 56 | 19 | 9 3 |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 514 | Groceries and related products -------------- | 159 | 3 | 2 |
|  | supplies--------------------------------- | 245 | 5 | 2 | 515 | Farm-product raw materials ----------------- | 3 |  | 67 |
| 502 | Furniture and homefurnishings ------------ | 28 95 | 1 4 | 4 | 516 | Chemicals and allied products ------------ | 65 | 6 | 9 |
| 504 | Professional and commercial equipment |  |  |  | 517 | Petroleum and petroleum products .------- | 51 | 1 | 2 |
|  | and supplies----- | 139 | 3 | 2 | 518 | Beer, wine, and distilled alcohol beverages - | 21 | - |  |
| 505 | Metals and minerals, except petroleum ---- | 25 | - |  | 519 | Miscellaneous nondurable goods.--------- | 123 | 4 | 3 |

Table 2c. Wholesale Industries - Number of Exporting Establishments by State and SIC Group: 1992-Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio (col B $\div$ col | $\begin{array}{\|c} \text { SIC } \\ \text { code } \end{array}$ | Geographic area and major group | Establish- | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{Col}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
|  | New Jersey ----------------------- | 18444 | 2913 | 16 |  | North Carolina-Con. |  |  |  |
| 501 | Motor vehicles and motor vehicle parts and supplies | 1380 | 94 | 7 | 517 | Petroleum and petroleum products --------- Beer, wine, and distilled alcohol beverages - | 552 122 172 | 4 | $\frac{1}{2}$ |
| 502 | Furniture and homefurnishings ------------ | 703 | 34 | 5 | 519 | Miscellaneous nondurable goods---------- | 1371 | 34 | 2 |
| 504 | Professional and commercial equipment | 616 | 23 | 4 |  | North Dakota | 2086 | 86 | 4 |
|  | and supplies-------------------------- | 1907 | 179 | 97 | 501 | Motor vehicles and motor vehicle parts and |  |  |  |
| 505 | Metals and minerals, except petroleum ---- | 460 | 125 | 27 | 501 |  | 215 | 3 | 1 |
| $\begin{aligned} & 506 \\ & 507 \end{aligned}$ | Electrical goods $\qquad$ Hardware, and plumbing and heating | 1633 917 | 473 | 29 | $\begin{aligned} & 502 \\ & 503 \\ & 504 \end{aligned}$ | Furniture and homefurnishings $\qquad$ <br> Lumber and other construction material <br> Professional and commercial equipment $\qquad$ | 14 62 | $\overline{1}$ | 2 |
| 508 | equipment and supplies --------------------- | 917 2330 1 | $\begin{array}{r}89 \\ 700 \\ \hline\end{array}$ | 10 30 |  | Professional and commercial equipme and supplies----------------- | 103 | 3 | 3 |
| 509 | Miscellaneous durable goods .------------- | 1272 | 388 | 31 | 505 | Metals and minerals, except petroleum ---- | 5 |  |  |
| 511 | Paper and paper products ---------------- | 960 | 55 | 6 | 506 | Electrical goods | 69 | 3 | 4 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 393 | 135 | 34 | 507 | Hardware, and plumbing and heating equipment and supplies | 51 | 1 | 2 |
| 513 | Apparel, piece goods, and notions---------------- | 1155 | 99 | 9 | 508 | Machinery, equipment, and supplies --------- | 390 | 16 |  |
| 514 | Groceries and related products ------------- | 1939 | 92 | 5 | 509 | Miscellaneous durable goods ------------- | 64 | 5 | 8 |
| 515 | Farm-product raw materials ------------------ | 61 | 37 | 61 | 511 | Paper and paper products .--------------- | 43 | 1 | 2 |
| 516 | Chemicals and allied products ------------ | 851 | 274 | 32 | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
| 517 | Petroleum and petroleum products -.------- | 280 | 14 |  |  | sundries -------------------------------- Apparel, piece goods, | 10 7 | - | - |
| 518 519 | Beer, wine, and distilled alcohol beverages - Miscellaneous nondurable goods | 124 1463 | 100 | 2 | 513 514 | Apparel, piece goods, and notions -------------- Groceries | 7 119 | 3 | 3 |
|  |  |  |  |  | 515 | Farm-product raw materials .-------------- | 400 | 35 | 9 |
|  | New Mexico | 2515 | 209 | 8 | 516 | Chemicals and allied products ------------ | 40 | 6 | 5 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 245 | 3 | 1 | 517 518 | Petroleum and petroleum products --------- Beer, wine, and distilled alcohol beverages | 247 29 | 3 1 |  |
| 502 | Furniture and homefurnishings ------------------ | 64 | - | - | 519 | Miscellaneous nondurable goods.--------- | 218 | 5 | 2 |
| 503 | Lumber and other construction material ---- | 122 | 4 | 3 |  |  |  |  |  |
| 504 | Professional and commercial equipment and supplies | 255 | 5 | 2 |  | Ohio ---------------------------- | 19305 | 1033 | 5 |
| 505 | Metals and minerals, except petroleum --------- | 39 | 2 | 5 | 501 | Motor vehicles and motor vehicle parts and supplies | 2054 | 87 | 4 |
| 506 507 | Electrical goods .-- | 201 | 11 | 5 | 502 | Furniture and homefurnishings ------------ | 497 | 11 | 4 |
| 507 | Hardware, and plumbing and heating |  |  |  | 503 | Lumber and other construction material ---- | 754 | 30 |  |
| 508 | equipment and supplies ----------- | 114 |  | - | 504 | Professional and commercial equipment | 1804 | 90 |  |
| 509 | Macherlery, equipment, and supplies -------------- | 389 186 | 107 | 58 | 505 | Metals and minerals, except petroleum -------------1-- | 763 | 64 | 8 |
| 511 | Paper and paper products .---------------- | 89 | 3 | 3 | 506 | Electrical goods . | 1538 | 112 | 7 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 23 |  |  | 507 | Hardware, and plumbing and heating equipment and supplies | 1063 | 36 |  |
| 513 | Apparel, piece goods, and notions.--------- | 36 | 4 | 11 | 508 | Machinery, equipment, and supplies ------- | 3546 | 315 |  |
| 514 | Groceries and related products ------------ | 226 | 4 | 2 | 509 | Miscellaneous durable goods .---- | 1200 | 68 |  |
| 515 | Farm-product raw materials --------------- | 39 | 22 | 56 | 511 | Paper and paper products ---------------- | 827 | 34 | 4 |
| 516 | Chemicals and allied products ------------ | 82 | 6 | 7 | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
| 517 | Petroleum and petroleum products | 164 | - | - |  | sundries | 204 | 10 | 5 |
| 518 | Beer, wine, and distilled alcohol beverages - | 38 |  | - | 513 | Apparel, piece goods, and notions .--------- | 274 | 11 |  |
| 519 | Miscellaneous nondurable goods ---------- | 203 | 9 | 4 | 514 | Groceries and related products .---------- | 1295 | 22 | 2 |
|  | New York | 40935 | 3735 | 9 | 515 516 | Farm-product raw materials -------------------- | 425 | 28 | 8 |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  |  | Petroleum and petroleum products | 555 |  |  |
|  | supplies------------------------------ | 2620 | 120 | 5 | 518 | Beer, wine, and distilled alcohol beverages- | 186 | 2 |  |
| 502 | Furniture and homefurnishings ------------ | 1713 | 122 | 7 | 519 | Miscellaneous nondurable goods---------- | 1608 | 48 | 3 |
| 503 504 | Lumber and other construction material ---- | 1143 | 51 | 4 |  | Ok | 5993 | 931 | 16 |
|  | and supplies | 3089 | 287 | 9 |  | Okahoma ----------------------- |  | , | 16 |
| 505 | Metals and minerals, except petroleum ---- | 721 | 127 | 18 | 501 | Motor vehicles and motor vehicle parts and |  |  |  |
| 506 |  | 2989 | 452 | 15 |  | Furniture and homefurnishings ------------------------ | 612 113 | 132 1 | 22 |
| 507 | Hardware, and plumbing and heating |  |  |  | 503 | Lumber and other construction material ----- | 187 | 1 | , |
|  | equipment and supplies ----------------- | 1722 | 151 | 9 | 504 | Professional and commercial equipment |  |  |  |
| 508 509 | Machinery, equipment, and supplies ------- | 3476 | 562 | 16 |  | and supplies----------------- | 520 | 125 | 24 |
| 511 | Maper and paper products .------------------- | 4 1 1 689 | 441 71 | 1 | 505 | Metals and minerals, except petroleum ---- | 153 | 29 | 19 |
| 512 | Drugs, drug proprietaries, and druggists' |  |  |  | 506 | Electrical goods ------------------------- | 352 | 86 | 24 |
| 512 |  | 674 | 87 | 13 | 507 | Hardware, and plumbing and heating |  |  |  |
| 513 | Apparel, piece goods, and notions--------- | 5895 | 502 | 9 |  | Machinery, equipment, and supplies ------------ | 1335 | 259 | 19 |
| 514 | Groceries and related products ----------- | 4797 | 177 | 4 | 509 | Miscellaneous durable goods -------------- | +253 | 60 | 24 |
| 515 | Farm-product raw materials -------------- | 259 | 72 | 28 | 511 | Paper and paper products .-------------------- | 203 |  |  |
| 516 | Chemicals and allied products ------------ | 963 | 207 | 21 |  |  |  |  |  |
| 517 | Petroleum and petroleum products .------- | 543 | 23 | 4 | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
| 518 | Beer, wine, and distilled alcohol beverages - | 455 | 11 | 2 | 513 | Apparel, piece goods, and notions--------------------- | 46 82 | 20 | 15 24 |
| 519 | Miscellaneous nondurable goods ---------- | 3660 | 272 | 7 | 514 | Groceries and related products ------------- | 379 | 3 | ${ }_{1}$ |
|  | North Carolina -------------------- | 13351 | 660 | 5 | 515 | Farm-product raw materials -------------- | 284 | 44 | 15 |
| 501 |  |  |  |  | 516 | Chemicals and allied products ------------ | 226 | 37 | 16 |
|  | supplies. | 1467 | 35 |  | 517 | Petroleum and petroleum products -------- | 378 | 2 |  |
| 502 | Furniture and homefurnishings .------------- | 517 | 28 | 5 | 518 | Beer, wine, and distilled alcohol beverages - | 70 | 1 | 1 |
| 503 | Lumber and other construction material ---- | 626 | 34 | 5 | 519 | Miscellaneous nondurable goods.--------- | 517 | 82 | 16 |
| 504 | Professional and commercial equipment and supplies | 1054 | 32 | 3 |  | Oregon | 6455 | 579 | 9 |
| 505 | Metals and minerals, except petroleum ---- | 209 | 21 | 10 | 501 | Motor vehicles and motor vehicle parts and |  |  |  |
| 506 | Electrical goods ------------------1-1-1 | 974 | 64 | 7 |  |  | 655 | 28 | 4 |
| 507 | Hardware, and plumbing and heating |  |  |  | 502 | Furniture and homefurnishings----------------- | 180 | 3 | 2 |
|  | equipment and supplies ---------------- | 739 | 40 | 5 | 503 | Lumber and other construction material ---- | 487 | 78 | 16 |
| 508 | Machinery, equipment, and supplies ------- | 2172 | 197 | 9 | 504 | Professional and commercial equipment |  |  |  |
| 509 | Miscellaneous durable goods .------------ | 727 | 35 | 5 |  | and supplies-------------------------1-1 | 589 | 36 | 6 |
| 511 | Paper and paper products ---------------- | 491 | 11 | 2 | 505 | Metals and minerals, except petroleum ---- | 110 | 13 | 12 |
| 512 | Drugs, drug proprietaries, and druggists' |  |  |  | 506 | Electrical goods | 484 | 45 | 9 |
|  | sundries ------------------------- | 107 | 4 | 4 | 507 | Hardware, and plumbing and heating |  |  |  |
| 513 | Apparel, piece goods, and notions--------- | 572 | 40 | 7 |  | equipment and supplies ---------------- | 297 | 12 | 4 |
| 514 | Groceries and related products ----------- | 941 | 25 | 3 | 508 | Machinery, equipment, and supplies ------- | 1029 | 113 | 11 |
| 515 | Farm-product raw materials -------------- | 297 | 25 | 8 | 509 | Miscellaneous durable goods ------------- | 437 | 74 | 17 |
| 516 | Chemicals and allied products .------------ | 413 | 31 | 8 | 511 | Paper and paper products .---------------- | 234 | 11 | 5 |

Table 2c. Wholesale Industries - Number of Exporting Establishments by State and SIC Group: 1992-Con.

| $\underset{\text { Sode }}{\text { SIC }}$ | Geographic area and major group | Establish- | Exporting establishments | Establishment ratio (col B $\div$ col | SIC | Geographic area and major group | Establish- ments | Exporting establishments | Establishment ratio (col B $\div \mathrm{col}$ A) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
|  | Oregon-Con. |  |  |  |  | South Dakota-Con. |  |  |  |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 73 | 10 | 14 | $\begin{aligned} & 506 \\ & 507 \end{aligned}$ | Electrical goods $\qquad$ Hardware, and plumbing and heating | 60 | 1 | 2 |
| 513 | Apparel, piece goods, and notions.-------- | 99 | 10 | 10 |  | equipment and supplies | 71 |  |  |
| 514 | Groceries and related products ----------- | 586 | 41 | 7 | 508 | Machinery, equipment, and supplies ---------- | 271 | 3 | 1 |
| 515 | Farm-product raw materials --------------- | 102 | 37 | 36 | 509 | Miscellaneous durable goods .--------------- | 91 | 3 | 3 |
| 516 | Chemicals and allied products ------------- | 133 | 12 | 9 | 511 | Paper and paper products .------------------- | 43 |  |  |
| $\begin{aligned} & 517 \\ & 518 \end{aligned}$ | Petroleum and petroleum products $\qquad$ Beer, wine, and distilled alcohol beverages - | 267 98 5 | 2 1 5 | 1 | 512 | Drugs, drug proprietaries, and druggists' sundries $\qquad$ | 8 | - | - |
| 519 | Miscellaneous nondurable goods ---------- | 595 | 53 | 9 | 513 | Apparel, piece goods, and notions----------- | 14 | _ |  |
|  | Pennsylvania ------------------- | 20230 | 2657 | 13 | 514 | Groceries and related products ------------- | 78 329 | - |  |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 516 | Chemicals and allied products --------- | 19 19 |  |  |
|  | supplies------------------------------- | 2268 | 205 | 9 |  |  |  |  |  |
| 502 503 | Furniture and homefurnishings Lumber and other construction material | 592 865 | 79 74 | $1 \begin{array}{r}13 \\ 9\end{array}$ | 517 518 |  | 195 | - |  |
| $\begin{aligned} & 503 \\ & 504 \end{aligned}$ | Lumber and other construction material .--Professional and commercial equipment | 865 | 74 | 9 | 519 | Miscellaneous nondurable goods.--.------ | 255 | $\overline{4}$ | 2 |
|  | and supplies | 1893 | 276 | 15 |  | Tennessee_- | 9341 | 335 | 4 |
| 505 | Metals and minerals, except petroleum ---- | 711 | 145 | 20 |  |  |  |  |  |
| 506 507 | Electrical goods ---------------1-1 | 1493 | 254 | 17 | 501 | Motor vehicles and motor vehicle parts and supplies |  |  |  |
| 507 | Hardware, and plumbing and heating equipment and supplies | 1186 | 142 | 12 | 502 | Furniture and homefurnishings -------------------- | 1 270 | $\begin{array}{r}14 \\ 5 \\ \hline\end{array}$ | 2 |
| 508 | Machinery, equipment, and supplies---------- | 3264 | 570 | 17 | 503 | Lumber and other construction material ---- | 430 | 15 | 3 |
| 509 | Miscellaneous durable goods .-------------- | 1317 | 222 | 17 | 504 | Professional and commercial equipment |  |  |  |
| 511 | Paper and paper products .---------------- | 839 | 69 | 8 | 505 | and supplies. | 899 221 | 27 15 | 3 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 193 | 19 | 10 | 506 | Electrical goods | 721 | 34 | 5 |
| 513 | Apparel, piece goods, and notions----------- | 515 | 73 | 14 | 507 | Hardware, and plumbing and heating |  |  |  |
| 514 | Groceries and related products ----------- | 1809 | 159 | 9 |  | equipment and supplies---------------- | 523 | 17 | 3 |
| 515 | Farm-product raw materials -------------- | 125 | 18 | 14 | 508 | Machinery, equipment, and supplies ------- | 1491 | 87 |  |
| 516 | Chemicals and allied products ------------ | 584 | 98 | 17 | 509 | Miscellaneous durable goods . | 572 | 23 |  |
| 517 | Petroleum and petroleum products .------- | 484 | 58 | 12 | 511 | Paper and paper produ | 366 | 5 |  |
| 518 | Beer, wine, and distilled alcohol beverages . | 443 | 2 |  | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
| 519 | Miscellaneous nondurable goods .-------- | 1649 | 194 | 12 |  | sundries ------------------------ | 107 | 5 | 5 |
|  | Rhode Island --------------------- | 1771 | 137 | 8 | 513 | Apparel, piece goods, and notions Groceries and | 216 669 | 10 11 | 2 |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 515 | Farm-product raw materials --------------- | 230 | 32 | 4 |
|  | supplies----------------------- | 163 | 2 | 1 | 516 | Chemicals and allied products ------------ | 262 | 17 | 6 |
| 502 503 | Furniture and homefurnishings | 42 | - | - | 517 | Petroleum and petroleum products .- | 338 | 4 | 1 |
| 504 | Professional and commercial equipment |  |  |  | 518 519 | Beer, wine, and distilled alcohol beverages Miscellaneous nondurable goods | 653 | 14 | 2 |
|  | and supplies--------------------1-1 | 161 | 14 | 9 |  | Miscellaneous nondurable goods---------- |  |  |  |
| 505 | Metals and minerals, except petroleum ---- | 39 | 3 | 8 |  | Texas | 36610 | 5733 | 16 |
| 506 | Electrical goods ------------------------- | 107 | 7 | 7 | 501 |  |  |  |  |
| 507 | Hardware, and plumbing and heating equipment and supplies | 91 | 6 | 7 | 501 | supplies $\qquad$ | 3118 | 231 | 7 |
| 508 | Machinery, equipment, and supplies .------- | 228 | 27 | 12 | 502 | Furniture and homefurnishings ------------ | 1124 1258 | 82 | 5 |
| 509 | Miscellaneous durable goods .------------ | 286 | 35 | 12 | 503 |  |  | 64 | 5 |
| 511 | Paper and paper products ------------------ | 66 | 2 | 3 | 504 | Professional | 3422 | 237 |  |
| 512 | Drugs, drug proprietaries, and druggists' |  |  |  | 505 | Metals and minerals, except petroleum ---- | 1068 | 410 | 38 |
|  | sundries ---------------------------- | 16 |  | - |  |  | 2945 | 400 | 14 |
| 513 514 | Apparel, piece goods, and notions--------- | 53 | 7 | 13 | 507 | Hardware, and plumbing and heating |  |  | 14 |
| 514 515 | Groceries and related products ------------------- Farm-product raw | 213 6 | 22 | 10 | 507 | equipment and supplies | 1856 | 181 | 10 |
| 516 | Chemicals and allied products ----------------- | 69 | 6 | 9 | 508 | Machinery, equipment, and supplies ------- | 7037 | 2620 | 37 |
|  |  |  |  |  | 509 | Miscellaneous durable goods ------------- | 2115 | 216 | 10 |
| 517 | Petroleum and petroleum products .------- | 30 | - | - | 511 | Paper and paper products ---------------- | 1341 | 71 | 5 |
| 518 | Beer, wine, and distilled alcohol beverages - | 13 |  |  |  |  |  |  |  |
| 519 | Miscellaneous nondurable goods | 123 | 6 | 5 | 512 | Drugs, drug proprietaries, and druggists' sundries | 458 | 23 |  |
|  | South Carolina --- | 5564 | 231 | 4 | 513 | Apparel, piece goods, and notions---------------- | 1005 | 77 | 8 |
|  |  |  |  |  | 514 | Groceries and related products ----------- | 2367 | 136 | 6 |
| 501 | Motor vehicles and motor vehicle parts and supplies. | 634 | 11 |  | 515 516 | Farm-product raw materials Chemicals and allied products | 885 1337 | 306 467 | 35 35 |
| 502 | Furniture and homefurnishings ------------ | 168 | 7 | 4 |  |  |  |  |  |
| 503 504 | Lumber and other construction material ---- | 219 | 4 | 2 | 517 | Petroleum and petroleum products .------- | 1597 | 48 | 3 |
| 504 | Professional and commercial equipment | 416 | 6 | 1 | 518 519 | Beer, wine, and distilled alcohol beverages Miscellaneous nondurable goods | 360 3317 | $\begin{array}{r}14 \\ 150 \\ \hline\end{array}$ | 4 5 |
| 505 | Metals and minerals, except petroleum ---- | 94 | 3 | 3 |  |  |  |  |  |
| 506 | Electrical goods .--------------------------1-1 | 358 | 21 | 6 |  | Utah | 3231 | 120 | 4 |
| 507 | Hardware, and plumbing and heating equipment and supplies . | 310 | 8 | 3 | 501 | Motor vehicles and motor vehicle parts and |  |  |  |
| 508 | Machinery, equipment, and supplies ----------- | 966 | 82 | 8 |  | Supplies------------------------------ | 325 114 | 5 | 2 |
| 5099 | Miscellaneous durable goods ------------- | 385 | 23 | 6 | 503 | Lumber and other construction material ----- | 133 | 2 | 2 |
| 511 | Paper and paper products --------------- | 188 | 2 | 1 | 504 | Professional and commercial equipment |  |  |  |
| 512 | Drugs, drug proprietaries, and druggists' |  |  |  | 505 |  | 350 59 | 14 | 7 |
|  | sundries -------------------- | 51 | 4 | 8 | 505 | Metals and minerals, except petroleum ---- |  |  | 7 |
| 513 514 | Apparel, piece goods, and notions--------- | 178 383 | 17 | 10 | 506 | Electrical goods | 299 | 22 | 7 |
| 515 | Groceries and related products | 113 | 9 | 8 | 507 | Hardware, and plumbing and heating |  |  |  |
| 516 | Chemicals and allied products ----------------- | 209 | 15 | 7 |  | equipment and supplies | 177 | 2 |  |
|  |  |  |  |  | 508 | Machinery, equipment, and supplies ------- | 528 | 30 | 6 |
| 517 518 | Petroleum and petroleum products | 259 74 | 1 | - | 511 | Paper and paper products --------------------- | 105 | 2 | 2 |
| 519 | Miscellaneous nondurable goods ---------- | 559 | 12 | 2 |  |  |  |  |  |
|  |  |  | 47 | 3 | 512 | Drugs, drug proprietaries, and druggists' | 49 | 3 |  |
|  | South Dakota ------ | 1809 | 47 |  | 513 | Apparel, piece goods, and notions----------------- | 74 | 3 | 4 |
| 501 | Motor vehicles and motor vehicle parts and |  |  |  | 514 | Groceries and related products ------------- | 293 | 10 | 3 |
|  | supplies----------------------------- | 170 |  |  | 515 | Farm-product raw materials --------------- | 28 | 2 | 7 |
| 502 503 | Furniture and homefurnishings Lumber and other construction material | $\begin{aligned} & 20 \\ & 44 \end{aligned}$ | 1 | 2 | 516 | Chemicals and allied products ------------ | 122 | 7 | 6 |
| 504 | Professional and commercial equipment ${ }^{\text {---- }}$ |  |  |  | 517 | Petroleum and petroleum products .------- | 111 | - | - |
|  | and supplies-----------------------1-1 | 110 | 1 | 1 | 518 | Beer, wine, and distilled alcohol beverages - | 20 | _ |  |
| 505 | Metals and minerals, except petroleum ---- | 5 | 1 | 20 | 519 | Miscellaneous nondurable goods---------- | 246 | 6 | 2 |

Table 2c. Wholesale Industries - Number of Exporting Establishments by State and SIC Group: 1992-Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments | Exporting establishments | Establishment ratio (col B $\div$ col | $\begin{array}{\|c} \text { SIC } \\ \text { code } \end{array}$ | Geographic area and major group | $\begin{aligned} & \text { Establish- } \\ & \text { ments } \end{aligned}$ | Exporting establishments | Establishment ratio ( $\mathrm{col} \mathrm{B} \div \mathrm{Col}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | C |  |  | A | B | C |
|  | Vermont----------------------- | 1112 | 103 | 9 |  | West Virginia --------------------- | 2427 | 212 | 9 |
| 501 | Motor vehicles and motor vehicle parts and supplies_ | 149 | 1 | 1 | 501 | Motor vehicles and motor vehicle parts and supplies | 366 | 4 | 1 |
| 502 | Furniture and homefurnishings ------------ | 29 |  | - | 502 | Furniture and homefurnishings ------------ | 47 |  |  |
| 503 | Lumber and other construction material ---- | 70 | 11 | 16 | 503 | Lumber and other construction material ---- | 90 | 26 | 29 |
| 504 | Professional and commercial equipment | 85 | 7 | 8 | 504 |  | 190 | 4 | 2 |
| 505 | Metals and minerals, except petroleum ---------------1- | 18 | 1 | 6 | 505 |  | 93 | 36 | 39 |
| 506 | Electrical goods | 72 | 14 | 19 | 506 | Electrical goods | 162 | 3 | 2 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 65 | 2 | 3 | 507 | Hardware, and plumbing and heating equipment and supplies | 119 |  |  |
| 508 | Machinery, equipment, and supplies ------- | 146 | 14 | 10 | 508 | Machinery, equipment, and supplies ---------- | 469 | 115 | 25 |
| 509 | Miscellaneous durable goods .------------ | 89 | 9 | 10 | 509 | Miscellaneous durable goods .------------ | 142 | 5 | 4 |
| 511 | Paper and paper products ------------------ | 43 |  |  | 511 | Paper and paper products .---------------- | 74 |  |  |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 9 | 1 | 11 | 512 | Drugs, drug proprietaries, and druggists' sundries | 22 | - |  |
| 513 | Apparel, piece goods, and notions--------- | 39 | 26 | 67 | 513 | Apparel, piece goods, and notions | 17 | - |  |
| 514 | Groceries and related products ----------- | 116 | 4 | 3 | 514 | Groceries and related products ----------- | 184 | 2 | 1 |
| 515 | Farm-product raw materials --------------- | 16 | 8 | 50 | 515 | Farm-product raw materials -------------- | 23 |  |  |
| 516 | Chemicals and allied products -------------- | 18 | 1 | 6 | 516 | Chemicals and allied products ------------- | 72 | 4 | 6 |
| 517 | Petroleum and petroleum products .--- | 19 | - | - | 517 | Petroleum and petroleum products .------- | 119 | 2 | 2 |
| $\begin{aligned} & 518 \\ & 519 \end{aligned}$ | Beer, wine, and distilled alcohol beverages Miscellaneous nondurable goods | 16 113 | 4 | 4 | 518 519 | Beer, wine, and distilled alcohol beverages Miscellaneous nondurable goods | 54 184 | 9 2 | 17 1 |
|  | Virginia ----------------------- | 9290 | 956 | 10 |  | Wisconsin - | 9383 | 395 | 4 |
| 501 | Motor vehicles and motor vehicle parts and supplies. | 1145 | 25 | 2 | 501 | Motor vehicles and motor vehicle parts and supplies. | 999 |  |  |
| 502 | Furniture and homefurnishings -------------------- | 337 | 8 | 2 | 502 | Furniture and homefurnishings ------------------- | 196 | 8 |  |
| 503 | Lumber and other construction material ---- | 442 | 13 | 3 | 503 | Lumber and other construction material ---- | 357 | 9 | 3 |
| 504 | Professional and commercial equipment and supplies | 1076 | 195 | 18 | 504 | Professional and commercial equipment and supplies. | 755 | 30 |  |
| 505 | Metals and minerals, except petroleum ------------- | 164 | 31 | 19 | 505 | Metals and minerals, except petroleum ------ | 192 | 13 | 7 |
| 506 |  | 715 | 109 | 15 | 506 | Electrical goods --------------------------1-1- | 609 | 40 | 7 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 535 | 23 | 4 | 507 | Hardware, and plumbing and heating equipment and supplies | 455 | 16 |  |
| 508 | Machinery, equipment, and supplies ------------ | 1301 | 223 | 17 | 508 | Machinery, equipment, and supplies ---------- | 1729 | 112 | 6 |
| 509 | Miscellaneous durable goods .------------ | 492 | 90 | 18 | 509 | Miscellaneous durable goods ------------- | 576 | 37 | 6 |
| 511 | Paper and paper products ------------------ | 384 | 8 | 2 | 511 | Paper and paper products ---------------- | 352 | 8 | 2 |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 92 | 21 | 23 | 512 | Drugs, drug proprietaries, and druggists' sundries | 61 | 3 |  |
| 513 | Apparel, piece goods, and notions----------- | 148 | 35 | 24 | 513 | Apparel, piece goods, and notions---------------- | 130 | 5 | 4 |
| 514 | Groceries and related products ----------- | 741 | 26 | 4 | 514 | Groceries and related products ----------- | 762 | 25 | 3 |
| 515 | Farm-product raw materials -------------- | 148 | 84 | 57 | 515 | Farm-product raw materials | 191 | 15 | 8 |
| 516 | Chemicals and allied products ------------ | 215 | 43 | 20 | 516 | Chemicals and allied products ------------ | 247 | 24 | 10 |
| 517 | Petroleum and petroleum products | 348 | 3 | 1 | 517 | Petroleum and petroleum products | 405 | 7 | 2 |
| 518 | Beer, wine, and distilled alcohol beverages _ | 107 | 1 | 1 | 518 | Beer, wine, and distilled alcohol beverages _ | 155 |  |  |
| 519 | Miscellaneous nondurable goods --------- | 900 | 18 | 2 | 519 | Miscellaneous nondurable goods--------- | 1212 | 27 | 2 |
|  | Washington ----------------------- | 10732 | 2052 | 19 |  | Wyoming -------------------------- | 987 | 28 | 3 |
| 501 | Motor vehicles and motor vehicle parts and supplies | 886 | 42 | 5 | 501 | Motor vehicles and motor vehicle parts and supplies | 97 | 1 | 1 |
| 502 | Furniture and homefurnishings .------------ | 401 | 34 | 8 | 502 | Furniture and homefurnishings .------------ | 8 | - |  |
| 503 | Lumber and other construction material ---- | 642 | 92 | 14 | 503 | Lumber and other construction material ---- | 32 | - | - |
| 504 | Professional and commercial equipment and supplies. | 1051 | 67 | 6 | 504 | Professional and commercial equipment and supplies. | 62 | 4 | 6 |
| 505 | Metals and minerals, except petroleum ---- | 203 | 29 | 14 | 505 | Metals and minerals, except petroleum ---- | 24 | 1 | 4 |
| 506 |  | 860 | 93 | 11 | 506 |  | 50 | - | - |
| 507 | Hardware, and plumbing and heating equipment and supplies | 493 | 42 | 9 | 507 | Hardware, and plumbing and heating equipment and supplies | 30 | 1 | 3 |
| 508 | Machinery, equipment, and supplies ---------- | 1524 | 208 | 14 | 508 | Machinery, equipment, and supplies----------- | 259 | 5 | 2 |
| 509 | Miscellaneous durable goods .------------ | 824 | 474 | 58 | 509 | Miscellaneous durable goods .-------------- | 34 | 4 | 12 |
| 511 | Paper and paper products ------------------ | 411 | 28 | 7 | 511 | Paper and paper products ---------------- | 28 | 1 | 4 |
| 512 | Drugs, drug proprietaries, and druggists' |  |  |  | 512 | Drugs, drug proprietaries, and druggists' |  |  |  |
| 513 | Sundries ----------------------------------- | 103 275 | 10 22 | 10 8 | 513 | Aundries A------------------------------------ | 11 | 2 | 18 |
| 514 | Groceries and related products ------------- | 1181 | 557 | 47 | 514 | Groceries and related products -------------- | 69 | - |  |
| 515 | Farm-product raw materials -------------- | 237 | 179 | 76 | 515 | Farm-product raw materials --------------- | 21 | 3 | 4 |
| 516 | Chemicals and allied products -------------- | 213 | 92 | 43 | 516 | Chemicals and allied products ------------- | 43 | 3 | 7 |
| 517 | Petroleum and petroleum products -------- | 302 | 11 | 4 | 517 | Petroleum and petroleum products .------- | 107 | 2 | 2 |
| 518 | Beer, wine, and distilled alcohol beverages _ | 141 | 6 | 4 | 518 | Beer, wine, and distilled alcohol beverages _ | 28 | - |  |
| 519 | Miscellaneous nondurable goods ---------- | 985 | 66 | 7 | 519 | Miscellaneous nondurable goods---------- | 81 | 1 | 1 |

Table 3a. Manufacturing Industries-Shipments and Employment Related to Manufactured
Exports by Employment Size of Establishment for Major Groups: 1992


Table 3a. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for Major Groups: 1992-Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow{4}{*}{Major group} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent } \\
\text { of } \\
\text { exporting } \\
\text { estab- } \\
\text { lish- } \\
\text { ments } \\
\text { (col B } \div \\
\text { col A) }
\end{array}
\]} \& \multicolumn{3}{|c|}{Value of shipments} \& \multirow[b]{3}{*}{Percent of exporting establishments total value of shipments (col E col D)} \& \multirow[b]{3}{*}{Percent of export shipments ( \(\mathrm{col} \mathrm{F} \div\) col E)} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{\begin{tabular}{l}
Percent of exporting establishments total employment \\
(col J col I)
\end{tabular}} \& \multirow[b]{3}{*}{Percent of export employment (col K \(\div\) col J)} \\
\hline \& \& \multirow[b]{2}{*}{Total} \& \multirow[b]{2}{*}{Exporting} \& \& \multirow[b]{2}{*}{Total \({ }^{1}\) (millions)} \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \& \multirow[b]{2}{*}{\[
\begin{array}{r}
\text { Total } \\
(1,000)
\end{array}
\]} \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \\
\hline \& \& \& \& \& \& \multicolumn{2}{|l|}{\begin{tabular}{r|r} 
Total \(^{2}\) \\
(millions)
\end{tabular} \begin{tabular}{r} 
Exports \(^{3}\) \\
(millions)
\end{tabular}} \& \& \& \& Total employment \((1,000)\) \& \[
\begin{array}{r}
\text { Export } \\
\text { employ- } \\
\text { ment } \\
(1,000)
\end{array}
\] \& \& \\
\hline \& \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& \(J\) \& K \& L \& M \\
\hline \multirow[t]{2}{*}{33} \& Primary metal industries .----- \& 6500 \& 2139 \& 33 \& 138289.6 \& 96513.1 \& 6961.8 \& 70 \& 7 \& 661.8 \& 442.5 \& 31.9 \& 67 \& 7 \\
\hline \& \begin{tabular}{l}
Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) \\
500 employees or more
\end{tabular} \& 5099
1186

215 \& 1230
741
168 \& 24
62
78 \& 19235.5
51
6178.8
67 \& 7683.6
34890.5
53939.0 \& 645.9
2760.7
3555.1 \& 40
68
80 \& 8
8
7 \& 123.0
252.4
286.5 \& 43.0
166.6
233.0 \& 3.5
12.7
15.7 \& 35
66
81 \& 8
8
7 <br>
\hline \multirow[t]{2}{*}{34} \& Fabricated metal products ---- \& 36360 \& 8211 \& 23 \& 165092.3 \& 93935.8 \& 9329.3 \& 57 \& 10 \& 1339.9 \& 693.9 \& 66.9 \& 52 \& 10 <br>
\hline \& Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more \& 33384
2761
215 \& 6364
1675

172 \& 19
61

80 \& | 64910.8 |
| :--- |
| 71 |
| 124.2 |
| 28 | \& $\begin{array}{ll}22 & 838.5 \\ 45 & 966.4 \\ 25 & 130.9\end{array}$ \& 1948.6

3997.2
3 \& 35
64
87 \& 9
9
13 \& 609.3
524.3
206.4 \& 186.3
335.9
171.6 \& 15.1
29.5
22.2 \& 31
64
83 \& 8
9
13 <br>
\hline \multirow[t]{4}{*}{35} \& Industrial machinery and equipment \& 53849 \& 13990 \& 26 \& 258407.2 \& 203773.2 \& 41840.6 \& 79 \& 21 \& 1736.8 \& 1187.6 \& 221.4 \& 68 \& 19 <br>
\hline \& Establishments with1 to 99 employees \& \& \& 23 \& \& \& \& 48 \& 16 \& \& 276.7 \& 39.8 \& 40 \& 14 <br>
\hline \& 100 to 499 employees ------------ \& 50688
2684 \& 1 2082 \& 78 \& 78536.8 \& 33
65
399.2 \& 5432.6
11947.8 \& 48
83 \& 18 \& 686.6
535.2 \& 430.0 \& 39.8
74.6 \& 80 \& 17 <br>
\hline \& 500 employees or more ------- \& 437 \& 402 \& 92 \& 111246.7 \& 105316.1 \& 24460.3 \& 95 \& 23 \& 514.9 \& 481.0 \& 107.1 \& 93 \& 22 <br>
\hline \multirow[t]{4}{*}{36} \& Electronic and other electric equipment $\qquad$ \& 16890 \& 8306 \& 49 \& 216408.4 \& 168714.2 \& 28049.8 \& 78 \& 17 \& 1437.5 \& 1099.4 \& 171.4 \& 76 \& 16 <br>
\hline \& Establishments with1 to 99 employees \& 14006 \& 6134 \& 44 \& 29190.6 \& 17772.8 \& 2709.0 \& 61 \& 15 \& 280.4 \& 158.0 \& 22.6 \& 56 \& 14 <br>
\hline \& 100 to 499 employees ------------- \& 2348 \& 1720 \& 73 \& 66533.2 \& 51589.9 \& 8055.7 \& 78 \& 16 \& 509.8 \& 388.2 \& 57.7 \& 76 \& 15 <br>
\hline \& 500 employees or more --------- \& 536 \& 452 \& 84 \& 120684.6 \& 99351.5 \& 17285.1 \& 82 \& 17 \& 647.4 \& 553.2 \& 91.0 \& 85 \& 16 <br>
\hline \multirow[t]{4}{*}{37} \& Transportation equipment ----- \& 11249 \& 3711 \& 33 \& 398707.3 \& 322524.6 \& 56062.8 \& 81 \& 17 \& 1645.3 \& 1201.9 \& 203.8 \& 73 \& 17 <br>
\hline \& Establishments with-
1 to 99
employees \& 9444 \& 2499 \& \& \& \& \& \& \& 152.4 \& \& \& \& <br>
\hline \& 1to 99 employees --------------- \& 9444
1339 \& 2499 \& 65 \& 43825.5 \& 31636.1 \& 1001.7
4524.8 \& 72 \& 14 \& 152.4 \& 200.1 \& 8.1
27.0 \& 39
68 \& 14 <br>
\hline \& 500 employees or more ---------- \& + 466 \& 346 \& 74 \& 337463.6 \& 283667.2 \& 50536.3 \& 84 \& 18 \& 1197.2 \& 942.8 \& 168.7 \& 79 \& 18 <br>
\hline \multirow[t]{4}{*}{38} \& Instruments and related products $\qquad$ \& 11331 \& 6716 \& 59 \& 134746.6 \& 119732.1 \& 23392.7 \& 89 \& 20 \& 906.1 \& 781.0 \& 153.0 \& 86 \& 20 <br>
\hline \& Establishments with-
1 to 99
employees \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& 1 to 99 employees ----------- \& 9751 \& 5393 \& 55 \& 18670.2 \& 13431.6 \& \& 72 \& 20 \& 164.1 \& \& 21.6 \& 70 \& <br>

\hline \& | 100 to 499 employees |
| :--- |
| 500 employees or more | \& 1237

343 \& 1013
310 \& 82

90 \& $$
\begin{aligned}
& 35828.3 \\
& 80248.1
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& 30779.6 \\
& 75521.0
\end{aligned}
$$

\] \& \[

$$
\begin{array}{r}
5852.2 \\
14904.6
\end{array}
$$
\] \& 86

94 \& 19
20 \& 264.2

477.8 \& $$
\begin{aligned}
& 221.0 \\
& 445.7
\end{aligned}
$$ \& 43.3

88.1 \& 84
93 \& 20
20 <br>
\hline \multirow[t]{5}{*}{39} \& Miscellaneous manufacturing industries $\qquad$ \& 16998 \& 4260 \& 25 \& 39520.6 \& 23259.1 \& 2499.9 \& 59 \& 11 \& 364.5 \& 189.2 \& 19.7 \& 52 \& 10 <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline \& 1 to 99 employees ----------- \& $$
16267
$$ \& 3814 \& 23 \& \[

16339.1
\] \& \&  \& \& 11 \& 179.4 \& \& 6.9 \& 36 \& 11 <br>

\hline \& 100 to 499 employees .------- \& 668 \& 398 \& 60 \& 15166.8 \& 10189.8 \& 1053.8 \& 67 \& 10 \& 131.5 \& 82.7 \& 7.9 \& 63 \& 10 <br>
\hline \& 500 employees or more ------ \& 63 \& 48 \& 76 \& 8014.6 \& 6822.2 \& 732.2 \& 85 \& 11 \& 53.6 \& 41.8 \& 4.8 \& 78 \& 11 <br>
\hline
\end{tabular}

${ }^{1}$ Includes total domestic and export shipments for all manufacturing establishments.
${ }_{3}^{2}$ Includes only the value of shipments for plants that export.
${ }^{3}$ Includes only the value of shipments exported by the producing plant.

Table 3b. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States: 1992


Table 3b. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States: 1992-Con.


Table 3b. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States: 1992-Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{Geographic area} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent } \\
\text { of } \\
\text { exporting } \\
\text { estab- } \\
\text { lish- } \\
\text { ments } \\
(\text { col B } \div \\
\text { col A) }
\end{array}
\]} \& \multicolumn{3}{|c|}{Value of shipments} \& \multirow[b]{3}{*}{Percent of exporting establishments total value of shipments (col E col D)} \& \multirow[b]{3}{*}{Percent of export shipments ( \(\mathrm{colF} \div\) col E)} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{\begin{tabular}{l}
Percent of exporting establishments total employment \\
(col J col I)
\end{tabular}} \& \multirow[b]{3}{*}{Percent of export employment ( \(\mathrm{col} \mathrm{K} \div\) col J)} \\
\hline \& \& \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \\
\hline \& Total \& Exporting \& \& Total \({ }^{1}\) (millions) \& Total \({ }^{2}\) (millions) \& Exports \({ }^{3}\) (millions) \& \& \& \[
\begin{array}{r}
\text { Total } \\
(1,000)
\end{array}
\] \& \[
\begin{array}{r}
\text { Total } \\
\text { employ- } \\
\text { ment } \\
(1,000)
\end{array}
\] \& \[
\begin{array}{r}
\text { Export } \\
\text { employ- } \\
\text { ment } \\
(1,000)
\end{array}
\] \& \& \\
\hline \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& \(J\) \& K \& L \& M \\
\hline New Hampshire ----------- \& 2280 \& 665 \& 29 \& 11310.4 \& 7864.1 \& 1180.2 \& 70 \& 15 \& 89.3 \& 57.3 \& 7.7 \& 64 \& 13 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees . \& 2091 \& 536 \& 26 \& 3381.1 \& 1593.3 \& 214.7 \& 47 \& 13 \& 30.9 \& 13.3 \& 1.8 \& 43 \& 14 \\
\hline 100 to 499 employees ---------- \& 163 \& 107 \& 66 \& 4420.6 \& 3079.2 \& 357.3 \& 70 \& 12 \& 34.0 \& 22.6 \& 2.3 \& 66 \& 10 \\
\hline 500 employees or more ---------- \& 26 \& 22 \& 85 \& 3508.7 \& 3191.6 \& 608.1 \& 91 \& 19 \& 24.4 \& 21.4 \& 3.6 \& 88 \& 17 \\
\hline New Jersey -- \& 12647 \& 3180 \& 25 \& 86805.5 \& 50054.8 \& 5449.7 \& 58 \& 11 \& 477.7 \& 239.7 \& 27.7 \& 50 \& 12 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees -------------------
100 \& 11601
949 \& 2597
525 \& 22
55 \& 25659.6
36319.3 \& 10991.9
22488.4 \& 11257.7
2333.4
1 \& 43
62 \& 11
10 \& 193.4
181.8 \& 68.4
103.1 \& 7.5
12.3 \& \begin{tabular}{l}
35 \\
57 \\
\hline
\end{tabular} \& 11
12 \\
\hline 500 employees or more-------------- \& 97 \& 58 \& 60 \& 24826.7 \& 16574.6 \& 1858.6 \& 67 \& 11 \& 102.5 \& 68.1 \& 7.8 \& 66 \& 11 \\
\hline New Mexico -------------- \& 1568 \& 269 \& 17 \& 8479.8 \& 2485.6 \& 315.8 \& 29 \& 13 \& 38.6 \& 15.0 \& 2.3 \& 39 \& 15 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees. \& 1500 \& 237 \& 16 \& 1804.9 \& 370.4 \& 42.9 \& 21 \& 12 \& 15.9 \& 3.7 \& 0.4 \& 23 \& 11 \\
\hline 100 to 499 employees ---------- \& 55 \& 26 \& 47 \& 1953.0 \& 1098.0 \& 129.6 \& 56 \& 12 \& 10.3 \& 5.3 \& 0.8 \& 51 \& 15 \\
\hline 500 employees or more --------- \& 13 \& 6 \& 46 \& 4721.9 \& 1017.2 \& 143.3 \& 22 \& 14 \& 12.3 \& 6.0 \& 1.2 \& 49 \& 20 \\
\hline New York ----------------- \& 25778 \& 5257 \& 20 \& 153189.2 \& 98069.4 \& 14115.4 \& 64 \& 14 \& 954.2 \& 502.5 \& 71.6 \& 53 \& 14 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees --------------------
100 \& 24072
1 492 \& \(\begin{array}{r}4330 \\ 767 \\ \hline\end{array}\) \& 18
51 \& 39892.5
44975.3 \& 12850.3
26562.6 \& 1
1
3
0 018.5 \& 32
59 \& 12 \& \begin{tabular}{l}
356.5 \\
292.5 \\
\hline
\end{tabular} \& 98.5
161.1 \& 11.5
19.3 \& 28
55 \& 12 \\
\hline 100 to 499 employees ---------------- \({ }^{\text {c-- }}\) - \& \(\begin{array}{r}1492 \\ 214 \\ \\ \hline 15\end{array}\) \& 767
160 \& 51
75
75 \& 44975.3
68321.4 \& 26562.6
58656.4 \& 3018.5
9567.9 \& \(\begin{array}{r}59 \\ 86 \\ \hline\end{array}\) \& 11
16 \& 292.5
305.2 \& 161.1
242.9 \& 19.3
40.8 \& 55
80 \& 12 \\
\hline North Carolina ------------ \& 11503 \& 2472 \& 21 \& 128288.0 \& 86991.8 \& 9354.3 \& 68 \& 11 \& 780.4 \& 395.3 \& 37.6 \& 51 \& 10 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees ------------- \& 9708 \& 1616 \& 17 \& 19766.4 \& 6300.6 \& 717.6 \& 32 \& 11 \& 174.0 \& 45.0 \& 4.6 \& 26 \& 10 \\
\hline 100 to 499 employees ---------- \& 1493 \& 665 \& 45 \& 43825.6 \& 25672.0 \& 3618.2 \& 59 \& 14 \& 324.4 \& 155.9 \& 15.4 \& 48 \& 10 \\
\hline 500 employees or more --------- \& 302 \& 191 \& 63 \& 64696.1 \& 55019.2 \& 5018.4 \& 85 \& 9 \& 282.0 \& 194.4 \& 17.6 \& 69 \& 9 \\
\hline North Dakota ------------- \& 648 \& 134 \& 21 \& 3493.0 \& 1840.9 \& 336.2 \& 53 \& 18 \& 18.2 \& 8.4 \& 1.2 \& 46 \& 14 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees ------------- \& 605 \& 114
17 \& 19 \& 1016.2 \& 424.7 \& 88.4 \& 42 \& 21 \& \& 2.2 \& 0.3 \& 28 \& 14 \\
\hline 100 to 499 employees 500 employees or more \& 40
3 \& 17
3 \& +43 \& \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline Ohio ---------------------- \& 17616 \& 4617 \& 26 \& 183850.0 \& 125492.7 \& 15015.9 \& 68 \& 12 \& 952.2 \& 579.7 \& 69.8 \& 61 \& 12 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees ------------- \& 15653 \& 3402 \& 22 \& 34846.7 \& 14124.6 \& 1258.8 \& 41 \& 9 \& 279.4 \& 93.0 \& 8.4 \& 33 \& 9 \\
\hline 100 to 499 employees 500 employees or more \& \(\begin{array}{r}1719 \\ \hline 244 \\ \hline\end{array}\) \& \(\begin{array}{r}1022 \\ 193 \\ \hline\end{array}\) \& 59
79 \& 59140.9
89862.4 \& 39597.1
7170.9 \& 4
9
9 723.4 \& 67
80 \& 10
14 \& 343.6
329.2 \& 213.7
272.9 \& 22.1
39.3 \& 62
83 \& 10
14 \\
\hline Oklahoma \& 3972 \& 820 \& 21 \& 30147.4 \& 14499.5 \& 1620.4 \& 48 \& 11 \& 153.1 \& 71.6 \& 9.9 \& 47 \& 14 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees ------------- \& 3631 \& 634 \& 17 \& 5632.0 \& 1811.0 \& 287.1 \& 32 \& 16 \& 48.0 \& 13.2 \& 1.9 \& 28 \& 14 \\
\hline 100 to 499 employees 500 employees or more \& 301
40 \& 158
28 \& 52
70 \& 11987.8
12527.6 \& 5923.6
6765.0 \& 843.8
489.4 \& \begin{tabular}{l}
49 \\
54 \\
\hline
\end{tabular} \& 14 \& 61.1
44.0 \& 32.8
25.7 \& 5.2
2.9 \& 54
58 \& 16
11 \\
\hline Oregon------------------- \& 6644 \& 1374 \& 21 \& 31936.9 \& 17875.2 \& 2993.5 \& 56 \& 17 \& 199.7 \& 104.8 \& 18.1 \& 52 \& 17 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees ------------- \& 6205 \& 1116 \& 18 \& 10981.8 \& 3810.0 \& 479.2 \& 35 \& 13 \& 78.0 \& 24.2 \& 3.1 \& 31 \& 13 \\
\hline 100 to 499 employees .--------- \& 391 \& 221 \& 57 \& 13289.0 \& 8055.2 \& 1258.4 \& 61 \& 16 \& 76.2 \& 44.3 \& 6.5 \& 58 \& 15 \\
\hline 500 employees or more --------- \& 48 \& 37 \& 77 \& 7666.1 \& 6010.0 \& 1256.0 \& 78 \& 21 \& 45.5 \& 36.3 \& 8.5 \& 80 \& 23 \\
\hline Pennsylvania ------------- \& 17483 \& 4291 \& 25 \& 139090.1 \& 85377.4 \& 8521.9 \& 61 \& 10 \& 862.1 \& 465.9 \& 51.8 \& 54 \& 11 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees ------------- \& 15569 \& 3237 \& 21 \& 31964.3 \& 11714.9 \& 1274.0 \& 37 \& 11 \& 275.0 \& 87.1 \& 9.7 \& 32 \& 11 \\
\hline 100 to 499 employees ---------- \& 1676 \& 884 \& 53 \& 53553.8 \& 32021.6 \& 3309.6 \& 60 \& 10 \& 348.0 \& 197.0 \& 22.0 \& 57 \& 11 \\
\hline 500 employees or more ---------- \& 238 \& 170 \& 71 \& 53572.0 \& 41641.0 \& 3938.4 \& 78 \& 9 \& 239.2 \& 181.9 \& 20.0 \& 76 \& 11 \\
\hline Rhode Island \& 2622 \& 686 \& 26 \& 9573.6 \& 5248.6 \& 653.9 \& 55 \& 12 \& 84.5 \& 41.7 \& 4.3 \& 49 \& 10 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees ------------- \& 2454 \& 590 \& 24 \& 3170.7 \& 1315.1 \& 144.7 \& 41 \& 11 \& 33.5 \& 12.4 \& 1.3 \& 37 \& 10 \\
\hline 100 to 499 employees ---------- \& 148 \& 83 \& 56 \& 3984.4 \& 2326.7 \& 313.1 \& 58 \& 13 \& 31.6 \& 18.4 \& 1.8 \& 58 \& 10 \\
\hline 500 employees or more ---------- \& 20 \& 13 \& 65 \& 2418.5 \& 1606.8 \& 196.1 \& 66 \& 12 \& 19.4 \& 10.9 \& 1.2 \& 56 \& 11 \\
\hline South Carolina.- \& 4668 \& 982 \& 21 \& 50097.8 \& 31966.4 \& 4394.1 \& 64 \& 14 \& 339.7 \& 175.9 \& 19.4 \& 52 \& 11 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees ------------- \& 3867 \& 595 \& 15 \& 7727.5 \& 2658.2 \& 279.4 \& 34 \& 11 \& 64.1 \& 16.2 \& 1.7 \& 25 \& 10 \\
\hline 100 to 499 employees .--------- \& 658 \& 293 \& 45 \& 20164.4 \& 11981.6 \& 1259.1 \& 59 \& 11 \& 152.4 \& 71.1 \& 6.5 \& 47 \& 9 \\
\hline 500 employees or more ----------- \& 143 \& 94 \& 66 \& 22205.9 \& 17326.6 \& 2855.6 \& 78 \& 16 \& 123.2 \& 88.7 \& 11.2 \& 72 \& 13 \\
\hline South Dakota ------------- \& 872 \& 183 \& 21 \& 5998.3 \& 3473.9 \& 341.5 \& 58 \& 10 \& 34.9 \& 18.0 \& 1.6 \& 52 \& 9 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees ------------- \& 791 \& 132 \& 17 \& 1353.0 \& 372.6 \& 35.7 \& 28 \& 10 \& 11.6 \& 3.1 \& 0.3 \& 27 \& 10 \\
\hline 100 to 499 employees ---------- \& 74 \& 46 \& 62 \& 1998.7 \& (D) \& (D) \& (D) \& (D) \& 15.4 \& (D) \& (D) \& (D) \& (D) \\
\hline 500 employees or more --------- \& \& 5 \& 71 \& 2646.6 \& (D) \& (D) \& (D) \& (D) \& 7.9 \& (D) \& (D) \& (D) \& (D) \\
\hline Tennessee----------------- \& 7375 \& 1453 \& 20 \& 75200.3 \& 47501.0 \& 4801.4 \& 63 \& 10 \& 475.3 \& 237.7 \& 24.1 \& 50 \& 10 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees ------------- \& 6293 \& 956 \& 15 \& 11711.4 \& 3286.0 \& + 302.4 \& 28 \& 9 \& 105.7 \& 24.9 \& 2.6 \& 24 \& 10 \\
\hline 100 to 499 employees ---------- \& 913 \& 389 \& 43 \& 30216.4 \& 16846.2 \& 1584.9 \& 56 \& 9 \& 196.1 \& 89.0 \& 7.9 \& 45 \& 9 \\
\hline 500 employees or more ----------- \& 169 \& 108 \& 64 \& 33272.6 \& 27368.7 \& 2914.1 \& 82 \& 11 \& 173.4 \& 123.9 \& 13.6 \& 71 \& 11 \\
\hline Texas --------------------- \& 20833 \& 4307 \& 21 \& 212235.1 \& 139321.8 \& 16728.7 \& 66 \& 12 \& 883.9 \& 477.3 \& 69.9 \& 54 \& 15 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline 1 to 99 employees ------------- \& \(\begin{array}{rrr}19 \& 127 \\ 1 \& 448\end{array}\) \& 3426 \& 18 \& 36204.8 \& 12688.2 \& 1853.0
4944.8 \& 35
54 \& 15 \& 271.6
291.3 \& 76.8
1472 \& 10.8
218 \& 28
51 \& 14
15 \\
\hline 100 to 499 employees ---------------- \& 1448

258 \& 695
186 \& 48 \& 67622.9
108407.4 \& 36814.0
89819.6 \& 4994.8
9931.0 \& 54
83 \& 13
11 \& 291.3
320.9 \& 147.2
253.3 \& 21.8
37.3 \& 51
79 \& 15
15 <br>
\hline
\end{tabular}

Table 3b. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States: 1992-Con.

| Geographic area | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\operatorname{col} \mathrm{B} \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E:col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Exporting establishments |  |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | Exporting establishments |  |  |  |
|  | Total | Exporting |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  |  | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| Utah --------------------- | 2469 | 492 | 20 | 15586.0 | 6970.7 | 853.7 | 45 | 12 | 101.6 | 43.8 | 5.4 | 43 | 12 |
| Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees <br> 500 employees or more $\qquad$ $\qquad$ | 2280 | 406 | 18 |  |  | 126.1 | 26 | 12 | 33.6 | 8.7 | 1.1 | 26 | 13 |
|  | 2280 | 406 | 18 43 | 3912.0 <br> 6506.7 | 1015.6 2845.3 | 126.1 341.6 | 44 | 12 | 33.6 <br> 33.2 | 16.3 | 1.1 | 26 49 | 13 |
|  | 28 | 16 | 57 | 5167.3 | 3109.8 | 386.0 | 60 | 12 | 34.8 | 18.7 | 2.4 | 54 | 13 |
| Vermont ------------------ | 1323 | 299 | 23 | 6415.3 | 4330.1 | 1008.2 | 67 | 23 | 44.2 | 25.3 | 5.0 | 57 | 20 |
| Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ |  | 249 | 20 |  | 786.1 | 88.2 | 42 | 11 | 17.1 | 6.1 |  |  |  |
|  | $\begin{array}{r}1239 \\ \hline 79\end{array}$ | 249 47 | 20 59 | 1890.3 | 786.1 1370.9 | 88.2 | 42 | 11 | 17.1 | 6.1 10.3 | 0.6 14 | 36 65 | 10 |
|  | 5 | 3 | 60 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Virginia ----------------- | 6272 | 1175 | 19 | 65571.9 | 41154.9 | 5048.7 | 63 | 12 | 380.4 | 181.7 | 19.6 | 48 | 11 |
| Establishments with-1 to 99 employees100 to 499 employee500 employees or |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 5510 627 | 815 275 | 15 44 | 8 875.4 19 723.2 | 2513.0 10458.0 | $\begin{array}{r}395.8 \\ 1236.7 \\ \hline\end{array}$ | 28 53 | 16 | 80.2 132.3 | 18.9 615 | 2.1 6.7 | 24 46 | 11 |
|  | 627 135 | 275 85 | 44 63 | 19723.2 36973.3 | 10458.0 28183.8 | 1236.7 3416.3 | 53 76 | 12 | 132.3 167.9 | 61.5 | 6.7 10.8 | 46 60 | 11 11 |
| Washington ------------- | 8234 | 1877 | 23 | 71275.8 | 53472.2 | 22738.2 | 75 | 43 | 319.5 | 200.9 | 64.6 | 63 | 32 |
| Establishments with-1 to 99 employees ---------------------100 to 499 employees ---- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 7738 435 | $\begin{array}{r}1572 \\ 258 \\ \\ \hline\end{array}$ | 20 59 | 13869.2 17721.8 | 5481.3 11150.4 | 1292.5 | 40 | 24 | 101.4 82.4 | 35.2 51.5 | 6.1 | 35 | 17 |
|  | 435 61 | 258 | 59 77 | 17721.8 39684.8 | 11 <br> 36840.4 <br> 8 | (D) | 63 93 | (D) | 82.4 135.7 | 51.5 | (D) | 63 84 | ( D) |
| West Virginia ------------ | 1744 | 302 | 17 | 13372.3 | 8515.0 | 959.5 | 64 | 11 | 75.1 | 36.5 | 3.7 | 49 | 10 |
| Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 1595 | 230 | 14 | 2762.0 | 709.0 | 81.8 | 26 | 12 | 22.4 | 5.2 | 0.5 | 23 | 10 |
|  | 124 | 58 | 47 | 4361.0 | 2699.3 | 274.5 | 62 | 10 | 25.6 | 12.7 | 1.5 | 50 | 12 |
|  | 25 | 14 | 56 | 6249.3 | 5106.6 | 603.2 | 82 | 12 | 27.0 | 18.6 | 1.7 | 69 | 9 |
| Wisconsin ---------------- | 9757 | 2349 | 24 | 88119.6 | 56751.2 | 5771.3 | 64 | 10 | 511.8 | 299.2 | 31.1 | 58 | 10 |
| Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 8607 | 1664 | 19 | 19847.0 | 6825.4 | 690.0 | 34 | 10 | 151.0 | 47.8 | 4.7 | 32 | 10 |
|  | 983 | 548 | 56 | 33823.1 | 19634.4 | 1685.2 | 58 | 9 | 204.5 | 118.5 | 10.8 | 58 | 9 |
|  | 167 | 137 | 82 | 34449.5 | 30291.4 | 3396.1 | 88 | 11 | 156.3 | 132.9 | 15.6 | 85 | 12 |
| Wyoming ----------------- | 564 | 67 | 12 | 2377.6 | 479.4 | 17.4 | 20 | 4 | 8.9 | 2.5 | 0.2 | 28 | 8 |
| Establishments with1 to 99 employees | 543 | 60 | 11 | 772.7 | 116.1 | 7.8 | 15 | 7 | 5.3 | 1.1 | 0.1 | 21 | 9 |
| 100 to 499 employees ---------- | 21 | 7 | 33 | 1604.9 | 363.3 | 9.5 | 23 | 3 | 3.6 | 1.3 | (Z) | 36 | (NA) |

Includes total domestic and export shipments for all manufacturing establishments.
${ }^{2}$ ncludes only the value of shipments for plants that export.
3Includes only the value of shipments exported by the producing plant.

Table 3c. Manufacturing Industries—Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992

| $\underset{\text { SIC }}{\text { code }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col B } \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E $\div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment <br> (col J col I) | Percent of export employment (col K $\div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | establis | ing ments |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | $\begin{array}{r} \text { Totalal }^{2} \\ \text { (millions) } \end{array}$ | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | Total employment $(1,000)$ | Export employment $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 20 | United States <br> Establishments with- | 369145 | 82553 | 22 | 2993037.6 | 1902569.1 | 248958.6 | 64 | 13 | 16856.2 | 9122.3 | 1186.6 | 54 | 13 |
|  | 1 to 99 employees ------- | 334931 | 64021 | 19 | 637306.0 | 228761.0 | 28340.8 | 36 | 12 | 5167.0 | 1559.8 | 182.2 | 30 | 12 |
|  | 100 to 499 employee | 29553 4 | 15 3 3 224 | 52 | $\begin{array}{llll}1 & 014 & 530.9 \\ 1 & 341 & 200.7\end{array}$ | 593995.5 0798126 | $\begin{array}{r}68223.0 \\ 152 \\ \hline\end{array}$ | 59 81 | 11 14 | 6036.2 5653.0 | $\begin{array}{ll}3 & 267.4 \\ 4 & 295.1\end{array}$ | 377.5 | 54 | 12 |
|  | Alabama --------- | 6269 | 1074 | 17 | 52818.1 | 30688.3 | 3153.5 | 58 | 10 | 364.9 | 175.8 | 17.0 | 48 | 10 |
|  | Food and kindred products $\qquad$ | 261 | 47 | 18 | 5844.7 | 2026.8 | 164.9 | 35 | 8 | 36.4 | 13.4 | 1.1 | 37 | 8 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r}185 \\ 54 \\ 22 \\ \hline\end{array}$ | 21 15 11 | 11 28 50 |  | 313.4 726.2 987.2 | 27.1 64.3 73.5 | 19 33 50 | 9 9 7 | 4.2 12.0 20.2 | 0.5 3.2 9.8 | (Z) 0.3 0.7 | 12 27 49 | (NA) 9 7 |
| 21 | Tobacco products . | 2 | 2 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with100 to 499 employees | 2 | 2 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 22 | Textile mill products .----- | 271 | 57 | 21 | 3918.2 | 1635.1 | 86.9 | 42 | 5 | 36.2 | 14.3 | 0.6 | 40 | 4 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 183 \\ 63 \\ 25 \end{array}$ | $\begin{aligned} & 27 \\ & 20 \\ & 10 \end{aligned}$ | 15 32 40 | $\begin{array}{ll}  & 295.7 \\ 1 & 666.4 \\ 1 & 956.1 \end{array}$ | $\begin{array}{r} 56.1 \\ 556.7 \\ 1022.3 \end{array}$ | 3.6 25.6 57.6 | $\begin{aligned} & 19 \\ & 33 \\ & 52 \end{aligned}$ | 6 5 6 | 4.3 14.7 17.2 | 0.7 5.4 8.2 | (Z) 0.2 0.3 | 16 37 48 | (NA) |
| 23 | Apparel and other textile products $\qquad$ | 392 | 44 | 11 | 3049.1 | 820.6 | 44.7 | 27 | 5 | 52.3 | 8.9 | 0.5 | 17 | 6 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 to 99 employees -------- 100 to 499 employees | 245 128 | 18 23 | 7 18 | 233.0 1667.8 | 50.7 439.0 | (D) | 22 26 | (D) 8 | 6.4 30.5 | 0.5 5.4 | (Z) | 8 18 | (NA) |
|  | 500 employees or more --- | 19 | 3 | 16 | 1148.3 | 330.9 | (D) | 29 | (D) | 15.3 | 2.9 | (D) | 19 | (D) |
| 24 | Lumber and wood products $\qquad$ | 1602 | 123 | 8 | 3458.0 | 769.6 | 94.7 | 22 | 12 | 27.8 | 5.6 | 0.7 | 20 | 13 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 1536 65 1 | $\begin{array}{r} 103 \\ 20 \\ 0 \end{array}$ | 7 31 0 | $\begin{array}{rr} 1 & 970.9 \\ & \text { (D) } \\ & \text { (D) } \end{array}$ | $\begin{array}{r} 300.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 39.7 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 15 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 13 <br> (D) <br> (D) | $\begin{array}{r} 16.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 2.0 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.3 <br> (D) <br> (D) | 12 (D) (D) | 15 (D) (D) |
| 25 | Furniture and fixtures . | 223 | 46 | 21 | 1007.9 | 375.3 | 16.8 | 37 | 4 | 10.6 | 4.0 | 0.2 | 38 | 5 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more -- | $\begin{array}{r} 193 \\ 28 \end{array}$ | 34 11 1 | 18 39 50 | $\begin{array}{r} 215.0 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 61.7 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 5.3 <br> (D) <br> (D) | $\begin{aligned} & 29 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} 9 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 3.3 (D) (D) | $\begin{aligned} & 0.8 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 <br> (D) <br> (D) | 24 (D) (D) | 13 (D) (D) |
| 26 | Paper and allied products - | 111 | 32 | 29 | 6068.2 | 3761.1 | 511.4 | 62 | 14 | 20.2 | 12.5 | 1.4 | 62 | 11 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 79 18 14 | 14 8 10 | 18 44 71 | 347.4 1046.0 4674.8 | $\begin{array}{r}51.4 \\ \\ 3477.7 \\ \hline 061.9\end{array}$ | $\begin{array}{r} \text { (D) } \\ \text { (D) } \\ 270.2 \end{array}$ | $\begin{aligned} & 15 \\ & 62 \\ & 65 \end{aligned}$ | (D) | 2.3 3.7 14.2 | 0.3 1.8 10.4 | (D) (D) 0.9 | 13 49 73 | (D) (D) 9 |
| 27 | Printing and publishing --- | 721 | 26 | 4 | 1270.1 | 132.4 | 2.0 | 10 | 2 | 12.5 | 0.9 | (Z) | 7 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 695 25 1 | 23 3 0 | r 3 | (D) | (D) | (D) | (D) (D) (D) | (D) | (D) (D) (D) | (D) | (D) (D) (D) | (D) | (D) (D) (D) |
| 28 | Chemicals and allied products | 178 | 71 | 40 | 4916.8 | 4141.6 | 494.8 | 84 | 12 | 14.2 | 11.7 | 1.2 | 82 | 10 |
|  | Establishments with- 1 to 99 employees .------ | 152 | 49 | 32 | 884.5 | 335.6 | 45.7 | 38 | 14 | 2.8 | 1.0 | 0.1 | 36 |  |
|  | 1 to 99 employees -------- 100 to 499 employees | 17 | 13 | 76 | 1328.1 | 1101.9 | 177.8 | 83 | 16 | 3.5 | 2.8 | 0.4 | 80 | 10 14 |
|  | 500 employees or more---- | 9 | 9 | 100 | 2704.1 | 2704.1 | 271.3 | 100 | 10 | 7.9 | 7.9 | 0.7 | 100 | , |
| 29 | Petroleum and coal products $\qquad$ | 34 | 4 | 12 | 1222.4 | (D) | (D) | (D) | (D) | 1.5 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 29 5 | $\begin{aligned} & 3 \\ & 1 \end{aligned}$ | $\begin{aligned} & 10 \\ & 20 \end{aligned}$ | 213.9 1008.5 | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | 0.6 1.0 | (D) | (D) | (D) | (D) |
| 30 | Rubber and miscellaneous plastics products | 168 | 60 | 36 | 2548.2 | 1875.0 | 112.0 | 74 | 6 | 19.2 | 13.1 | 1.0 | 68 | 8 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .-.500 employees or more .- | $\begin{array}{r} 137 \\ 22 \\ 9 \end{array}$ | $\begin{array}{r} 40 \\ 12 \\ 8 \end{array}$ | $\begin{aligned} & 29 \\ & 55 \\ & 89 \end{aligned}$ | $\begin{array}{r} 377.4 \\ 568.9 \\ 1602.0 \end{array}$ | $\begin{array}{r} 161.1 \\ 367.7 \\ 1346.2 \end{array}$ | $\begin{aligned} & 12.8 \\ & 12.7 \\ & 86.6 \end{aligned}$ | $\begin{aligned} & 43 \\ & 65 \\ & 84 \end{aligned}$ | 8 3 6 | 3.2 4.4 11.6 | 1.1 2.2 9.8 | 0.1 0.1 0.8 | 34 50 84 | 9 5 8 |
| 31 | Leather and leather products $\qquad$ | 18 | 6 | 33 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .-.- | 17 1 | $\begin{aligned} & 5 \\ & 1 \end{aligned}$ | $\begin{array}{r} 29 \\ 100 \end{array}$ | $\begin{array}{r} 14.2 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 6.0 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.9 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 42 \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} 15 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 0.3 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.1 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & (Z) \\ & \text { (D) } \end{aligned}$ | 33 (D) | (NA) (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 291 | 30 | 10 | 963.0 | 319.2 | 28.4 | 33 | 9 | 7.2 | 1.9 | 0.2 | 26 | 11 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees ..-- | $\begin{array}{r} 272 \\ 19 \end{array}$ | $\begin{array}{r} 23 \\ 7 \end{array}$ | 87 | $\begin{aligned} & 495.9 \\ & 467.1 \end{aligned}$ | $\begin{array}{r} 93.4 \\ 225.8 \end{array}$ | $\begin{array}{r} 5.5 \\ 22.9 \end{array}$ | $\begin{aligned} & 19 \\ & 48 \end{aligned}$ | r ${ }_{10}$ | 4.2 3.0 | 0.7 1.3 | (Z) | 17 43 | (NA) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\[
\begin{aligned}
\& \text { SIC } \\
\& \text { code }
\end{aligned}
\]} \& \multirow{4}{*}{Geographic area and major group} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent } \\
\text { of } \\
\text { exporting } \\
\text { estab- } \\
\text { lish- } \\
\text { ments } \\
\text { (col B } \overline{\text { col }} \text { ) }
\end{array}
\]} \& \multicolumn{3}{|c|}{Value of shipments} \& \multirow[b]{3}{*}{Percent of exporting establishments total value of shipments (col E : col D)} \& \multirow[b]{3}{*}{Percent of export shipments ( \(\mathrm{col} \mathrm{F} \div\) col E)} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{Percent of exporting establishments total employment (col J \(\div\) col I)} \& \multirow[b]{3}{*}{Percent of export employment (col K \(\div\) col J)} \\
\hline \& \& \multirow[b]{2}{*}{Total} \& \multirow[b]{2}{*}{Exporting} \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \\
\hline \& \& \& \& \& Total \({ }^{1}\) (millions) \& Total \({ }^{2}\) (millions) \& Exports \({ }^{3}\) (millions) \& \& \& \[
\begin{array}{r}
\text { Total } \\
(1,000)
\end{array}
\] \& \[
\begin{array}{r}
\text { Total } \\
\text { employ- } \\
\text { ment } \\
(1,000)
\end{array}
\] \& Export employment
\[
(1,000)
\] \& \& \\
\hline \& \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& \(J\) \& K \& L \& M \\
\hline \multirow[t]{2}{*}{33} \& Alabama-Con. Primary metal industries \& 153 \& 66 \& 43 \& 5473.5 \& 4365.3 \& 228.1 \& 80 \& 5 \& 24.0 \& 18.7 \& 1.0 \& 78 \& 5 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) 500 employees or more
\end{tabular} \& 105
41
7 \& 34
25
7 \& 32
61
100 \& 513.4
1889.4
3110.7 \& 166.3
1088.3
3110.7 \& \[
\begin{array}{r}
5.6 \\
36.0 \\
186.6
\end{array}
\] \& 32
59
100 \& 3
3
6 \& 3.0
9.9
11.1 \& 1.2
6.4
11.1 \& (Z)
0.2
0.7 \& 40
65
100 \& (NA)
3
6 \\
\hline \multirow[t]{2}{*}{34} \& Fabricated metal products \(\qquad\) \& 542 \& 99 \& 18 \& 2556.1 \& 1426.7 \& 103.3 \& 56 \& 7 \& 22.9 \& 11.8 \& 0.9 \& 52 \& 8 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees 500 employees or more
\(\qquad\) \& \[
\begin{array}{r}
487 \\
53 \\
2
\end{array}
\] \& 64
33
2 \& \[
\begin{array}{r}
13 \\
62 \\
100
\end{array}
\] \& \[
\begin{array}{r}
\text { (D) } \\
1418.7 \\
\text { (D) }
\end{array}
\] \& (D)
1025.8

(D) \& $$
\begin{array}{r}
\text { (D) } \\
80.4 \\
(\mathrm{D})
\end{array}
$$ \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 72 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{gathered}
\text { (D) } \\
8 \\
\text { (D) }
\end{gathered}
$$

\] \& \[

$$
\begin{array}{r}
\text { (D) } \\
12.2 \\
(\mathrm{D})
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 8.3 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 0.7 \\
& \text { (D) }
\end{aligned}
$$
\] \& (D)

68
(D) \& (D)
8
(D) <br>
\hline \multirow[t]{2}{*}{35} \& Industrial machinery and equipment $\qquad$ \& 673 \& 146 \& 22 \& 2997.5 \& 2347.8 \& 423.6 \& 78 \& 18 \& 23.6 \& 16.2 \& 2.9 \& 69 \& 18 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- \& 635
32
6 \& 115
26
5 \& 18
81
83 \& 716.1
818.6
1462.7 \& 249.2
728.9
1369.6 \& 29.2
109.5
284.8 \& 35
89
94 \& 12
15
21 \& 8.4
6.4
8.8 \& 2.5
5.3
8.3 \& 0.3
0.9
1.8 \& 30
83
94 \& 12
17
22 <br>
\hline \multirow[t]{2}{*}{36} \& Electronic and other electric equipment \& 181 \& 77 \& 43 \& 3687.6 \& 3161.0 \& 392.1 \& 86 \& 12 \& 24.9 \& 20.6 \& 2.3 \& 83 \& 11 <br>

\hline \& | Establishments with - |
| :--- |
| 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | \& 140

28
13 \& 48
17
12 \& 34
61
92 \& 268.7
880.1
2528.8 \& 110.3
692.0
2358.6 \& 12.1
68.1
311.9 \& 41
78
93 \& 11
10
13 \& $\begin{array}{r}2.9 \\ 6.8 \\ 15.2 \\ \hline 10.1\end{array}$ \& $\begin{array}{r}1.2 \\ 4.7 \\ 14.6 \\ \hline 14.7\end{array}$ \& 0.1
0.4
1.8 \& 41
69
96 \& 8
9
12 <br>
\hline \multirow[t]{2}{*}{37} \& Transportation equipment _ \& 199 \& 65 \& 33 \& 2618.1 \& 2074.7 \& 379.8 \& 79 \& 18 \& 20.1 \& 14.7 \& 2.5 \& 73 \& 17 <br>

\hline \& | Establishments with- |
| :--- |
| 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | \& 166

21
12 \& 42
15
8 \& 25
71
67 \& 333.5
753.1
1531.6 \& 141.2
596.4
1337.1 \& 31.0
106.0
242.8 \& 42
79
87 \& 22
18
18 \& 2.7
4.9
12.6 \& 1.0
3.4
10.3 \& 0.2
0.6
1.7 \& 37
69
82 \& 20
18
17 <br>
\hline \multirow[t]{2}{*}{38} \& Instruments and related products $\qquad$ \& 88 \& 39 \& 44 \& 557.5 \& 349.7 \& 34.0 \& 63 \& 10 \& 4.5 \& 2.5 \& 0.3 \& 56 \& 12 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- \& 76
11
1 \& 33
5

1 \& $$
\begin{array}{r}
43 \\
45 \\
100
\end{array}
$$ \& \[

$$
\begin{array}{r}
(\mathrm{D}) \\
376.8 \\
(\mathrm{D})
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { (D) } \\
210.9 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
(\mathrm{D}) \\
16.3 \\
(\mathrm{D})
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 56 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{gathered}
\text { (D) } \\
8 \\
\text { (D) }
\end{gathered}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 2.6 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 1.2 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 0.1 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 46 \\
& \text { (D) }
\end{aligned}
$$
\] \& (D)

(D) <br>
\hline \multirow[t]{3}{*}{39} \& Miscellaneous manufacturing industries $\qquad$ \& 161 \& 34 \& 21 \& 570.7 \& 428.0 \& 24.0 \& 75 \& 6 \& 6.0 \& 4.1 \& 0.2 \& 68 \& 5 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- \& $$
\begin{array}{r}
150 \\
9 \\
2
\end{array}
$$ \& 26

6

2 \& \[
$$
\begin{array}{r}
17 \\
67 \\
100
\end{array}
$$

\] \& | 169.4 |
| :--- |
| (D) |
| (D) | \& \[

$$
\begin{array}{r}
51.5 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& | 2.4 |
| :--- |
| (D) | \& | 30 |
| :--- |
| (D) | \& \[

$$
\begin{array}{r}
5 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$
\] \& 2.0

(D)

(D) \& $$
\begin{aligned}
& 0.5 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& (Z) \& 25

(D)
(D) \& (NA)
(D)
(D) <br>
\hline \& Alaska \& 462 \& 95 \& 21 \& 3318.3 \& 2573.7 \& 1023.8 \& 78 \& 40 \& 13.1 \& 7.8 \& 3.9 \& 60 \& 50 <br>
\hline \multirow[t]{2}{*}{20} \& Food and kindred products $\qquad$ \& 101 \& 44 \& 44 \& 1109.7 \& 817.6 \& 417.9 \& 74 \& 51 \& 7.0 \& 5.4 \& 2.6 \& 77 \& 48 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- \& 75
25
1 \& 26
17

1 \& $$
\begin{array}{r}
35 \\
68 \\
100
\end{array}
$$ \& \[

$$
\begin{array}{r}
\text { (D) } \\
745.6 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { (D) } \\
545.2 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
(\mathrm{D}) \\
293.5 \\
(\mathrm{D})
\end{array}
$$

\] \& \[

$$
\begin{gathered}
\text { (D) } \\
73 \\
\text { (D) }
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { (D) } \\
54 \\
\text { (D) }
\end{gathered}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 4.6 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 3.5 \\
& \text { (D) }
\end{aligned}
$$
\] \& (D)

1.7
(D) \& (D)
76
(D) \& (D)
49
(D) <br>
\hline \multirow[t]{2}{*}{22} \& Textile mill products .----- \& 3 \& 0 \& 0 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& Establishments with 1 to 99 employees \& 3 \& 0 \& 0 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \multirow[t]{2}{*}{23} \& Apparel and other textile products $\qquad$ \& 10 \& 2 \& 20 \& 3.8 \& (D) \& (D) \& (D) \& (D) \& 0.1 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& Establishments with1 to 99 employees \& 10 \& 2 \& 20 \& 3.8 \& (D) \& (D) \& (D) \& (D) \& 0.1 \& (D) \& (D) \& (D) \& (D) <br>
\hline \multirow[t]{2}{*}{24} \& Lumber and wood products $\qquad$ \& 72 \& 14 \& 19 \& 456.9 \& 327.1 \& 186.0 \& 72 \& 57 \& 1.8 \& 0.8 \& 0.4 \& 44 \& 50 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- \& 68
4 \& 11

3 \& $$
\begin{aligned}
& 16 \\
& 75
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& 351.5 \\
& 105.3
\end{aligned}
$$
\] \& 249.0

78.1 \& | (D) |
| :--- |
| (D) | \& \[

$$
\begin{aligned}
& 71 \\
& 74
\end{aligned}
$$
\] \& (D) \& 1.2

0.6 \& $$
\begin{aligned}
& 0.4 \\
& 0.4
\end{aligned}
$$ \& (D) \& 33

67 \& (D) <br>
\hline \multirow[t]{2}{*}{25} \& Furniture and fixtures ----- \& 3 \& 0 \& 0 \& 1.6 \& - \& - \& - \& - \& (Z) \& - \& - \& (NA) \& - <br>

\hline \& | Establishments with - |
| :--- |
| 1 to 99 employees | \& 3 \& 0 \& 0 \& 1.6 \& - \& - \& - \& - \& (Z) \& - \& - \& (NA) \& - <br>

\hline \multirow[t]{2}{*}{26} \& Paper and allied products - \& 3 \& 2 \& 67 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>

\hline \& Establishments with1 to 99 employees 100 to 499 employees .--- \& $$
\begin{aligned}
& 1 \\
& 2
\end{aligned}
$$ \& 0

2 \& \[
$$
\begin{array}{r}
0 \\
100
\end{array}
$$

\] \& | (D) |
| :--- |
| (D) | \& | (D) |
| :--- |
| (D) | \& | (D) |
| :--- |
| (D) | \& (D)

(D) \& (D)

(D) \& | (D) |
| :--- |
| (D) | \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\] \& (D) \& (D) \& (D) <br>

\hline \multirow[t]{2}{*}{27} \& Printing and publishing --- \& 113 \& 9 \& 8 \& 100.0 \& 5.0 \& (D) \& (D) \& (D) \& 1.7 \& (Z) \& (D) \& (D) \& (D) <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- \& $$
\begin{array}{r}
110 \\
3
\end{array}
$$ \& 9

0 \& \[
$$
\begin{aligned}
& 8 \\
& 0
\end{aligned}
$$

\] \& | (D) |
| :--- |
| (D) | \& | (D) |
| :--- |
| (D) | \& | (D) |
| :--- |
| (D) | \& | (D) |
| :--- |
| (D) | \& | (D) |
| :--- |
| (D) | \& (D) \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\] \& (D) \& (D) \& (D) <br>

\hline
\end{tabular}

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


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Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col } \mathrm{B} \\ \text { col } \mathrm{A}) \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E $\div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment ( $\mathrm{col} \mathrm{J} \div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total | Exporting |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 20 | Colorado --------- | 5156 | 1018 | 20 | 29218.1 | 17803.7 | 2274.1 | 61 | 13 | 169.1 | 89.5 | 13.9 | 53 | 16 |
|  | Food and kindred products $\qquad$ | 342 | 73 | 21 | 7417.4 | 3662.2 | 297.9 | 49 | 8 | 25.1 | 7.9 | 0.7 | 31 | 9 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more .- | 295 39 8 | 60 9 | 20 23 50 | 10001.1 1996.7 4479.6 | 223.4 602.6 2836.2 | (D) 41.9 (D) | 22 31 63 | (D) 7 (D) | $\begin{array}{r}4.6 \\ 7.6 \\ 12.9 \\ \hline 0.3\end{array}$ | $\begin{aligned} & 1.1 \\ & 1.6 \\ & 5.3 \end{aligned}$ | (D) 0.2 (D) | 24 21 41 | 9 13 (D) |
| 22 | Textile mill products .----- | 28 | 5 | 18 | 18.1 | 7.5 | 1.0 | 41 | 13 | 0.3 | 0.1 | (Z) | 33 | (NA) |
|  | Establishments with1 to 99 employees | 28 | 5 | 18 | 18.1 | 7.5 | 1.0 | 41 | 13 | 0.3 | 0.1 | (Z) | 33 | (NA) |
| 23 | Apparel and other textile products $\qquad$ | 209 | 36 | 17 | 325.3 | 170.5 | 8.7 | 52 | 5 | 3.7 | 1.2 | 0.1 | 32 | 8 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | 201 8 | 34 2 | 17 25 | 129.8 195.5 | (D) | (D) | (D) | (D) | 2.2 1.5 | (D) | (D) | (D) | (D) |
| 24 | Lumber and wood products $\qquad$ | 325 | 17 | 5 | 345.5 | 56.7 | 12.5 | 16 | 22 | 3.5 | 0.4 | 0.1 | 11 | 25 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | 320 5 | 16 | 20 | 266.1 79.4 | (D) | (D) | (D) | (D) | 2.8 | (D) | (D) | (D) | (D) |
| 25 | Furniture and fixtures .---- | 169 | 14 | 8 | 244.5 | 55.6 | 6.1 | 23 | 11 | 2.8 | 0.6 | 0.1 | 21 | 17 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 164 | 11 3 | 7 60 | 178.8 65.7 | 15.0 40.7 | (D) | 68 | (D) | 2.0 0.8 | 0.2 0.4 | (D) | 10 50 | (D) |
| 26 | Paper and allied products - | 47 | 9 | 19 | 446.2 | 107.8 | 3.2 | 24 | 3 | 2.5 | 0.8 | (Z) | 32 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .-.- | 38 9 | 3 | 16 33 | 184.2 262.0 | 27.6 80.2 | (D) | 15 31 | (D) | 1.1 1.4 | $\begin{aligned} & 0.2 \\ & 0.6 \end{aligned}$ | (D) | 18 43 | (D) |
| 27 | Printing and publishing --- | 1293 | 78 | 6 | 2361.4 | 640.9 | 47.4 | 27 | 7 | 24.7 | 5.2 | 0.4 | 21 | 8 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 1257 \\ 27 \\ \\ \hline \end{array}$ | 71 3 | 6 11 44 | 935.4 449.5 976.5 | $\begin{array}{r} 117.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 11.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 13 (D) (D) | 10 (D) (D) | $\begin{array}{r} 11.5 \\ 4.6 \\ 8.6 \end{array}$ | $\begin{aligned} & 1.2 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 <br> (D) <br> (D) | 10 (D) (D) | (D) ${ }^{8}$ |
| 28 | Chemicals and allied products $\qquad$ | 119 | 47 | 39 | 599.4 | 229.9 | 66.6 | 38 | 29 | 2.9 | 1.2 | 0.3 | 41 | 25 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 115 3 1 | 44 |  | 339.7 <br> (D) | $\begin{array}{r} 118.4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 10.0 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 35 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) ${ }_{\left.\text {( }{ }^{8} \text { ( }\right)}$ | $\begin{aligned} & 1.7 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.7 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.1 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 41 (D) (D) | 14 (D) (D) |
| 29 | Petroleum and coal products $\qquad$ | 24 | 4 | 17 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | 21 3 | 4 0 | 19 0 | $\begin{array}{r} 126.1 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 46.4 \\ \text { (D) } \end{array}$ | (D) | 37 (D) | (D) | $\begin{aligned} & 0.3 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.1 \\ & \text { (D) } \end{aligned}$ | (D) | 33 (D) | (D) |
| 30 | Rubber and miscellaneous plastics products | 203 | 69 | 34 | 665.6 | 442.8 | 37.8 | 67 | 9 | 5.7 | 3.6 | 0.3 | 63 | 8 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 197 \\ 4 \\ 2 \end{array}$ | 63 4 2 | $\begin{array}{r} 32 \\ 100 \\ 100 \end{array}$ | 411.8 <br> (D) <br> (D) | 189.0 (D) (D) | $\begin{array}{r} 12.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 46 (D) (D) | ( ( (D) | $\begin{aligned} & 3.6 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 1.6 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 <br> (D) <br> (D) | 44 (D) (D) | (D) ${ }^{6}$ |
| 31 | Leather and leather products $\qquad$ | 34 | 8 | 24 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 32 1 1 | 7 1 0 | $\begin{array}{r} 22 \\ 100 \\ 0 \end{array}$ | $\begin{array}{r} 22.9 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 5.9 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.2 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 26 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) ${ }^{3}$ | $\begin{aligned} & 0.3 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 <br> (D) <br> (D) | (Z) | 33 (D) (D) | (NA) (D) (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 251 | 31 | 12 | 872.7 | 177.3 | 22.6 | 20 | 13 | 6.9 | 2.2 | 0.3 | 32 | 14 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more .- | $\begin{array}{r} 239 \\ 11 \\ 1 \end{array}$ | 28 2 1 | $\begin{array}{r} 12 \\ 18 \\ 100 \end{array}$ | 482.4 (D) (D) | $\begin{array}{r} 63.8 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 5.5 <br> (D) <br> (D) | $\begin{aligned} & 13 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 9 (D) (D) | $\begin{aligned} & 3.8 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.7 <br> (D) <br> (D) | 0.1 <br> (D) <br> (D) | 18 (D) (D) | 14 (D) (D) |
| 33 | Primary metal industries .- | 58 | 14 | 24 | 444.6 | 392.2 | 14.0 | 88 | 4 | 2.8 | 2.3 | 0.1 | 82 | 4 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 53 \\ 4 \\ 1 \end{array}$ | 10 3 1 | $\begin{array}{r} 19 \\ 75 \\ 100 \end{array}$ | $\begin{array}{r} 90.9 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 43.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 1.6 <br> (D) <br> (D) | 48 (D) (D) | $\begin{array}{r} 4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 0.7 (D) (D) | 0.2 <br> (D) <br> (D) | (Z) | 29 (D) (D) | (NA) (D) (D) |
| 34 | Fabricated metal products $\qquad$ | 413 | 65 | 16 | 1216.9 | 580.4 | 42.0 | 48 | 7 | 10.0 | 4.4 | 0.3 | 44 | 7 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 396 \\ 14 \\ 3 \end{array}$ | $\begin{array}{r} 53 \\ 10 \\ 2 \end{array}$ | $\begin{aligned} & 13 \\ & 71 \\ & 67 \end{aligned}$ | $\begin{aligned} & 534.3 \\ & 449.1 \\ & 233.5 \end{aligned}$ | 105.9 <br> (D) <br> (D) | $\begin{array}{r} 10.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 20 (D) (D) | 10 (D) (D) | $\begin{aligned} & 5.5 \\ & 2.2 \\ & 2.3 \end{aligned}$ | $\begin{aligned} & 1.1 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 <br> (D) <br> (D) | 20 (D) (D) | (D) ${ }^{9}$ |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


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| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col B } \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Exporting |  |  | Exporting establishments |  |  |  |  | Expo establis | ing ments |  |  |
|  |  | Total |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 35 | District of Columbia-Con. Industrial machinery and equipment $\qquad$ | 3 | 00 | 00 | 4.34.3 | - | - | - | - | (Z)(Z) | - | - | (NA) | - |
|  | Establishments with- <br> 1 to 99 employees |  |  |  |  |  |  |  |  |  |  |  | (NA) | - |
| 36 | Electronic and other electric equipment | 4 | 1 | 25 | 8.0 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 4 | 1 | 25 | 8.0 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
| 37 | Transportation equipment - | 22 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees |  | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 38 | Instruments and related products $\qquad$ | 5 | 2 | 40 | 10.3 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 5 | 2 | 40 | 10.3 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
| 39 | Miscellaneous manufacturing industries $\qquad$ | 12 | 1 | 8 | 10.7 | (D) | (D) | (D) | (D) | 0.2 | (D) | (D) | (D) | (D) |
|  | 1 to 99 employees _----- 12 1 8 10.7 (D) (D) (D) <br> Florida _-------- $\mathbf{1 6} 049$ 3112 19 64197.0 37388.9 6127.1 58 <br> Food and kindred        |  |  |  | $\begin{array}{r} 10.7 \\ 64197.0 \end{array}$ | $\begin{array}{rr}  & (\mathrm{D}) \\ 37 & 388.9 \end{array}$ | $\begin{array}{r} \text { (D) } \\ 6127.1 \end{array}$ |  | (D) | $\begin{array}{r} 0.2 \\ 453.0 \end{array}$ | $\begin{array}{r} \text { (D) } \\ 217.2 \end{array}$ | (D) <br> 31.9 | (D) | (D) |
|  |  |  |  |  |  |  |  | 16 | 48 |  |  |  | 15 |  |
| 20 | Food and kindred products $\qquad$ | 700 | 142 | 20 |  | 11713.8 | 6101.3 | 344.4 | 52 | 6 | 41.5 | 18.6 | 1.0 | 45 | 5 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 602 83 15 | 99 35 8 | 16 42 53 | $\begin{array}{lll}2 & 102.7 \\ 5 & 592.9 \\ 4 & 018.2\end{array}$ | 619.4 2416.1 3065.9 | 63.2 150.4 130.8 | 29 43 76 | 10 6 4 | 9.4 18.7 13.3 | 2.3 8.0 8.3 | 0.2 0.4 0.4 | 24 43 62 | 9 5 5 |
| 21 | Tobacco products .------- | 20 | 7 | 35 | 93.6 | 81.0 | (D) | 87 | (D) | 0.9 | 0.7 | (D) | 78 | (D) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees .-.- | 17 3 | 4 | $\begin{array}{r} 24 \\ 100 \end{array}$ | $\begin{aligned} & 18.4 \\ & 75.3 \end{aligned}$ | (D) <br> (D) | (D) | (D) | (D) | $\begin{aligned} & 0.2 \\ & 0.7 \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) | (D) | (D) |
| 22 | Textile mill products ------ | 155 | 34 | 22 | 322.6 | 120.6 | 8.5 | 37 | 7 | 4.3 | 1.1 | 0.1 | 26 | 9 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 148 \\ 6 \\ 1 \end{array}$ | 32 2 0 | 22 33 0 | $\begin{array}{r} 220.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 77.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 7.9 (D) (D) | 35 (D) (D) | 10 (D) (D) | 2.4 (D) (D) | 0.8 (D) (D) | 0.1 (D) (D) | 33 (D) (D) | 13 (D) (D) |
| 23 | Apparel and other textile products $\qquad$ | 1240 | 160 | 13 | 1927.7 | 717.9 | 97.2 | 37 | 14 | 33.5 | 8.5 | 1.0 | 25 | 12 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 1159 \\ 78 \\ \\ \\ \end{array}$ | $\begin{array}{r} 139 \\ 19 \\ 2 \end{array}$ | 12 24 67 | $\begin{aligned} & 908.9 \\ & 796.2 \\ & 222.6 \end{aligned}$ | (D) 341.9 (D) | (D) 64.7 (D) | (D) 43 (D) | (D) 19 (D) | $\begin{array}{r} 16.1 \\ 14.5 \\ 2.9 \end{array}$ | $\begin{aligned} & \text { (D) } \\ & 3.4 \\ & \text { (D) } \end{aligned}$ | (D) 0.6 (D) | (D) 23 (D) | (D) 18 (D) |
| 24 | Lumber and wood products $\qquad$ | 1260 | 86 | 7 | 2096.9 | 302.3 | 57.7 | 14 | 19 | 19.0 | 2.1 | 0.3 | 11 | 14 |
|  | Establishments with1 to 99 employees 100 to 499 employees - | $\begin{array}{r} 1232 \\ 28 \end{array}$ | 83 3 | r ${ }^{7} 1$ | $\begin{array}{r}1346.5 \\ 750.3 \\ \hline\end{array}$ | 185.0 117.3 | (D) <br> (D) | 14 16 | (D) | $\begin{array}{r}14.1 \\ 4.8 \\ \hline\end{array}$ | 1.5 | (D) | 11 15 | (D) |
| 25 | Furniture and fixtures ----- | 808 | 124 | 15 | 1026.0 | 418.9 | 21.5 | 41 | 5 | 13.1 | 5.0 | 0.3 | 38 | 6 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | $\begin{array}{r} 780 \\ 28 \end{array}$ | 103 21 | 13 <br> 75 | 609.9 416.1 | 135.7 283.2 | 8.2 13.3 | 22 68 | 6 5 | 8.7 4.4 | 1.9 3.1 | 0.1 0.2 | 22 70 | 5 |
| 26 | Paper and allied products - | 183 | 63 | 34 | 3339.6 | 2519.3 | 472.0 | 75 | 19 | 14.2 | 9.3 | 1.5 | 65 | 16 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 142 \\ 34 \\ 7 \end{array}$ | 39 18 6 | $\begin{aligned} & 27 \\ & 53 \\ & 86 \end{aligned}$ | $\begin{array}{rr}  & 440.5 \\ 1 & 136.2 \\ 1 & 762.9 \end{array}$ | $\begin{array}{r} 131.5 \\ 789.0 \\ 1598.9 \end{array}$ | $\begin{array}{r} 11.2 \\ 72.7 \\ 388.1 \end{array}$ | 30 69 91 | 9 9 24 | 3.1 5.6 5.5 | 1.1 3.4 4.9 | 0.1 0.3 1.1 | 35 61 89 | 9 9 22 |
| 27 | Printing and publishing --- | 3413 | 239 | 7 | 5137.5 | 1220.9 | 109.8 | 24 | 9 | 56.1 | 8.3 | 0.7 | 15 | 8 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 3339 \\ 62 \\ 12 \end{array}$ | $\begin{array}{r} 225 \\ 13 \\ 1 \end{array}$ | 7 21 8 | $\begin{array}{ll} 2 & 384.3 \\ 1 & 249.6 \\ 1 & 503.7 \end{array}$ | 438.5 (D) (D) | $\begin{array}{r} 18.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 18 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) ${ }^{4}$ | $\begin{aligned} & 28.6 \\ & 12.1 \\ & 15.3 \end{aligned}$ | 3.2 (D) (D) | 0.2 (D) (D) | 11 (D) (D) | (D) ${ }^{6}$ |
| 28 | Chemicals and allied products $\qquad$ | 499 | 215 | 43 | 6622.1 | 5256.9 | 1518.1 | 79 | 29 | 20.1 | 15.1 | 3.4 | 75 | 23 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 464 \\ 29 \\ 6 \end{array}$ | $\begin{array}{r} 188 \\ 22 \\ 5 \end{array}$ | $\begin{aligned} & 41 \\ & 76 \\ & 83 \end{aligned}$ | $\begin{array}{ll} 2 & 093.5 \\ 1 & 957.8 \\ 2 & 570.8 \end{array}$ | $\begin{array}{ll} 1 & 287.1 \\ 1 & 658.0 \\ 2 & 311.8 \end{array}$ | $\begin{aligned} & 332.6 \\ & 582.2 \\ & 603.3 \end{aligned}$ | 61 85 90 | 26 35 26 | 6.8 6.5 6.8 | 3.6 5.2 6.3 | 0.4 1.4 1.6 | 53 80 93 | 11 27 25 |

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| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col B } \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment <br> (col J col I) | Percent of export employment (col K $\div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| 22 | Georgia-Con. <br> Textile mill products | 581 | 190 | 33 | 14121.1 | 7165.8 | 461.7 | 51 | 6 | 93.6 | 42.9 | 3.0 | 46 | 7 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 352 \\ 181 \\ 48 \end{array}$ | 92 73 25 | 26 40 52 | $\begin{array}{lll}1 & 117.1 \\ 6889.8 \\ 6 & 154.3\end{array}$ | $\begin{array}{r} 424.5 \\ 2888.5 \\ 3852.8 \end{array}$ | $\begin{array}{r} 49.4 \\ 185.7 \\ 226.6 \end{array}$ | $\begin{aligned} & 38 \\ & 42 \\ & 63 \end{aligned}$ | 12 6 6 | 8.5 44.5 40.6 | 2.6 18.6 21.6 | 0.2 1.3 1.5 | 31 42 53 | 8 7 7 |
| 23 | Apparel and other textile products | 642 | 83 | 13 | 4086.3 | 1376.8 | 163.3 | 34 | 12 | 61.9 | 10.7 | 1.0 | 17 | 9 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 442 188 12 | 52 27 4 | 12 14 33 | 567.3 2756.9 762.1 | 124.6 837.9 414.3 | 9.4 125.1 28.7 | 22 30 54 | 8 15 7 | 11.1 41.7 9.2 | 1.5 6.3 2.9 | 0.1 0.6 0.2 | 14 15 32 | 7 10 7 |
| 24 | Lumber and wood products $\qquad$ | 1498 | 90 | 6 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 1437 \\ 59 \\ \\ \hline \end{array}$ | 77 13 0 | r\| 5 | $\begin{array}{r} 1727.8 \\ 1779.9 \\ \text { (D) } \end{array}$ | 178.1 441.0 <br> (D) | $\begin{array}{r} 24.5 \\ 15.6 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 10 \\ 25 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 14 \\ 4 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 15.8 \\ 10.9 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 1.5 \\ & 3.0 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.2 \\ & 0.1 \\ & \text { (D) } \end{aligned}$ | 9 28 (D) | 13 3 (D) |
| 25 | Furniture and fixtures .---- | 292 | 54 | 18 | 932.2 | 429.4 | 19.3 | 46 | 4 | 9.2 | 4.3 | 0.2 | 47 | 5 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | 270 22 | 41 13 | 15 59 | 372.7 559.5 | 85.1 344.3 | 9.3 10.1 | 23 62 | 11 3 | 4.4 4.8 | 1.1 3.2 | 0.1 0.1 | 25 67 | 9 3 |
| 26 | Paper and allied products - | 217 | 64 | 29 | 8329.1 | 5939.1 | 825.4 | 71 | 14 | 30.5 | 18.2 | 2.5 | 60 | 14 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 138 63 16 | 27 23 14 | 20 37 88 | 883.7 2860.8 4614.5 | $\begin{array}{r}158.8 \\ 1438.9 \\ 4341.4 \\ \hline\end{array}$ | 7.6 68.5 749.2 | 19 50 94 | 5 5 17 | 4.8 12.4 13.3 | 0.9 5.4 11.9 | (Z) 0.2 2.3 | 19 44 89 | (NA) 4 19 |
| 27 | Printing and publishing --- | 1679 | 109 | 6 | 3168.7 | 475.0 | 24.0 | 15 | 5 | 34.4 | 4.3 | 0.2 | 13 | 5 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 1622 \\ 52 \\ 5 \end{array}$ | 100 7 2 | 6 13 40 | $\begin{array}{r}1 \\ \hline\end{array}$ | $\begin{array}{r} 201.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 9.6 <br> (D) <br> (D) | $\begin{array}{r} 14 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 17.4 \\ 10.9 \\ 6.1 \end{array}$ | $\begin{aligned} & 1.9 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 <br> (D) <br> (D) | 11 (D) (D) | 5 (D) (D) |
| 28 | Chemicals and allied products $\qquad$ | 412 | 188 | 46 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 356 54 2 | 149 37 2 | $\begin{array}{r} 42 \\ 69 \\ 100 \end{array}$ | $\begin{array}{r} 2411.9 \\ 3964.2 \\ \quad \text { (D) } \end{array}$ | $\begin{array}{r} 1349.8 \\ 2563.2 \\ \\ \\ \\ \\ \hline \text { (D) } \end{array}$ | $\begin{aligned} & 126.0 \\ & 336.8 \end{aligned}$ <br> (D) | $\begin{array}{r} 56 \\ 65 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 9 \\ 13 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 7.4 \\ 10.3 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 3.8 \\ & 6.9 \\ & \text { (D) } \end{aligned}$ | 0.4 1.0 <br> (D) | 51 67 (D) | 11 14 (D) |
| 29 | Petroleum and coal products $\qquad$ | 50 | 7 | 14 | 410.0 | 167.6 | 3.7 | 41 | 2 | 1.1 | 0.4 | (Z) | 36 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .-.- | 46 4 | 5 <br> 2 | 11 50 | 257.7 152.4 | (D) | (D) | $\begin{aligned} & \text { (D) } \\ & (\mathrm{D}) \end{aligned}$ | (D) | 0.6 0.5 | (D) | (D) | (D) | (D) |
| 30 | Rubber and miscellaneous plastics products | 359 | 138 | 38 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 303 \\ 54 \\ 2 \end{array}$ | $\begin{array}{r} 107 \\ 29 \\ 2 \end{array}$ | $\begin{array}{r} 35 \\ 54 \\ 100 \end{array}$ | $\begin{array}{rr} 1 & 330.9 \\ 1 & 299.7 \\ & \text { (D) } \end{array}$ | $\begin{array}{r} 527.3 \\ 742.8 \\ (\mathrm{D}) \end{array}$ | $\begin{array}{r} 45.9 \\ 51.9 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 40 \\ 57 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 9 \\ 7 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 8.6 \\ 10.2 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 3.2 \\ & 5.4 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.3 \\ & 0.4 \\ & \text { (D) } \end{aligned}$ | 37 53 (D) | 9 7 (D) |
| 31 | Leather and leather products $\qquad$ | 26 | 8 | 31 | 76.4 | 18.2 | 1.2 | 24 | 7 | 1.1 | 0.3 | (Z) | 27 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .-.- | $\begin{array}{r} 23 \\ 3 \end{array}$ | 7 1 | $\begin{aligned} & 30 \\ & 33 \end{aligned}$ | $\begin{aligned} & 39.1 \\ & 37.3 \end{aligned}$ | (D) | (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) <br> (D) | $\begin{aligned} & 0.5 \\ & 0.6 \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) | (D) | (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 536 | 69 | 13 | 2286.6 | 1154.7 | 126.2 | 50 | 11 | 16.1 | 7.2 | 0.8 | 45 | 11 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 507 \\ 25 \\ 4 \end{array}$ | $\begin{array}{r} 49 \\ 17 \\ 3 \end{array}$ | $\begin{aligned} & 10 \\ & 68 \\ & 75 \end{aligned}$ | $\begin{aligned} & 900.0 \\ & 885.1 \\ & 501.5 \end{aligned}$ | $\begin{aligned} & 132.2 \\ & 716.7 \\ & 305.8 \end{aligned}$ | $\begin{array}{r} (D) \\ 96.3 \\ (D) \end{array}$ | $\begin{aligned} & 15 \\ & 81 \\ & 61 \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 13 \\ & \text { (D) } \end{aligned}$ | 8.0 5.2 2.8 | $\begin{aligned} & 1.2 \\ & 3.9 \\ & 2.1 \end{aligned}$ | (D) 0.5 (D) | 15 75 75 | (D) 13 (D) |
| 33 | Primary metal industries -- | 97 | 30 | 31 | 2859.1 | 1795.9 | 152.9 | 63 | 9 | 12.2 | 7.5 | 0.7 | 61 | 9 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 74 \\ 16 \\ 7 \end{array}$ | $\begin{array}{r} 19 \\ 6 \\ 5 \end{array}$ | $\begin{aligned} & 26 \\ & 38 \\ & 71 \end{aligned}$ | $\begin{array}{r} 424.3 \\ 1234.8 \\ 1200.0 \end{array}$ | $\begin{array}{r} 120.5 \\ 634.8 \\ 1040.7 \end{array}$ | $\begin{aligned} & \text { (D) } \\ & 7.7 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 28 \\ & 51 \\ & 87 \end{aligned}$ | $\begin{gathered} \text { (D) } \\ 1 \\ \text { (D) } \end{gathered}$ | $\begin{aligned} & 1.6 \\ & 4.1 \\ & 6.6 \end{aligned}$ | $\begin{aligned} & 0.4 \\ & 1.9 \\ & 5.2 \end{aligned}$ | (D) | 25 46 79 | (D) (NA) (D) |
| 34 | Fabricated metal products $\qquad$ | 584 | 114 | 20 | 2680.4 | 939.9 | 106.0 | 35 | 11 | 20.9 | 7.7 | 0.8 | 37 | 10 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | $\begin{array}{r} 533 \\ 51 \end{array}$ | $\begin{aligned} & 88 \\ & 26 \end{aligned}$ | $\begin{aligned} & 17 \\ & 51 \end{aligned}$ | $\begin{aligned} & 1414.7 \\ & 1265.7 \end{aligned}$ | $\begin{aligned} & 397.4 \\ & 542.5 \end{aligned}$ | $\begin{aligned} & 40.0 \\ & 66.1 \end{aligned}$ | $\begin{aligned} & 28 \\ & 43 \end{aligned}$ | $\begin{aligned} & 10 \\ & 12 \end{aligned}$ | $\begin{array}{r} 11.2 \\ 9.6 \end{array}$ | $2.8$ | 0.2 0.5 | 25 52 | 10 |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ \text { (col B } \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total | Exporting |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| 35 | Georgia-Con. Industrial machinery and equipment $\qquad$ | 957 | 255 | 27 | 4311.1 | 2874.0 | 474.8 | 67 | 17 | 29.2 | 17.9 | 2.5 | 61 | 14 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 896 55 6 | 211 39 5 | $\begin{aligned} & 24 \\ & 71 \\ & 83 \end{aligned}$ | $\begin{array}{ll} 1 & 336.8 \\ 1 & 913.5 \\ 1 & 060.8 \end{array}$ | 642.9 1371.6 859.5 | 105.4 215.6 153.9 | 48 72 81 | 16 16 18 | 12.5 11.8 4.9 | 5.1 8.7 4.2 | 0.7 1.1 0.7 | 41 74 86 | 14 13 17 |
| 36 | Electronic and other electric equipment | 254 | 120 | 47 | 5324.4 | 3878.2 | 477.6 | 73 | 12 | 29.0 | 19.3 | 2.1 | 67 | 11 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 194 \\ 44 \\ 16 \end{array}$ | 78 29 13 | $\begin{aligned} & 40 \\ & 66 \\ & 81 \end{aligned}$ | 525.0 2065.8 2733.6 | 289.6 1494.9 2093.7 | 26.5 249.1 202.1 | 55 72 77 | 9 17 10 | $\begin{array}{r}3.8 \\ 10.8 \\ 14.4 \\ \hline\end{array}$ | 1.7 7.6 10.0 | 0.2 1.1 0.8 | 45 70 69 | 12 14 8 |
| 37 | Transportation equipment | 227 | 64 | 28 | 11276.5 | 10347.6 | 973.7 | 92 | 9 | 39.3 | 32.1 | 5.3 | 82 | 17 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 182 30 15 | 34 18 12 | $\begin{aligned} & 19 \\ & 60 \\ & 80 \end{aligned}$ | $\begin{array}{ll}  & 350.2 \\ 1 & 064.5 \\ 9 & 861.8 \end{array}$ | 84.9 680.6 9882.1 | $\begin{array}{r} 14.5 \\ 98.0 \\ 861.3 \end{array}$ | $\begin{aligned} & 24 \\ & 64 \\ & 97 \end{aligned}$ | 17 14 9 | 2.9 6.6 29.8 | 0.8 3 37.8 27.5 | 0.1 0.7 4.6 | 28 58 92 | 13 18 17 |
| 38 | Instruments and related products $\qquad$ | 169 | 88 | 52 | 1418.4 | 1177.4 | 134.2 | 83 | 11 | 10.8 | 8.5 | 1.1 | 79 | 13 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 148 15 6 | 71 12 5 | $\begin{aligned} & 48 \\ & 80 \\ & 83 \end{aligned}$ | $\begin{aligned} & 291.3 \\ & 447.6 \\ & 679.5 \end{aligned}$ | 168.4 364.2 644.9 | $\begin{aligned} & 27.6 \\ & 67.8 \\ & 38.8 \end{aligned}$ | $\begin{aligned} & 58 \\ & 81 \\ & 95 \end{aligned}$ | 16 19 6 | 2.2 3.2 5.4 | 1.2 2.6 4.8 | 0.2 0.5 0.4 | 55 81 89 | 17 19 8 |
| 39 | Miscellaneous manufacturing industries $\qquad$ | 300 | 68 | 23 | 705.9 | 362.5 | 31.1 | 51 | 9 | 6.7 | 3.2 | 0.3 | 48 | 9 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 287 11 2 | 62 5 1 | 22 45 50 | 264.3 <br> (D) <br> (D) | $\begin{array}{r} 115.8 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 17.8 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 44 (D) (D) | $15$ <br> (D) <br> (D) | 2.8 (D) (D) ( | 1.0 <br> (D) <br> (D) | 0.2 (D) (D) | 36 (D) (D) | 20 (D) (D) |
|  | Hawaii ----------- | 999 | 182 | 18 | 3791.7 | 2189.6 | 260.5 | 58 | 12 | 20.0 | 6.9 | 1.4 | 35 | 20 |
| 20 | Food and kindred products $\qquad$ | 233 | 70 | 30 | 1325.5 | 796.9 | 179.5 | 60 | 23 | 9.0 | 4.5 | 1.2 | 50 | 27 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 208 \\ 23 \\ 2 \end{array}$ | 57 11 2 | $\begin{array}{r} 27 \\ 48 \\ 100 \end{array}$ | 474.5 <br> (D) <br> (D) | 244.3 (D) (D) | $\begin{array}{r} 33.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 51 (D) (D) | $14$ <br> (D) <br> (D) | 3.2 <br> (D) <br> (D) | $1.3$ <br> (D) <br> (D) | 0.3 <br> (D) <br> (D) | 41 (D) (D) | 23 (D) (D) |
| 22 | Textile mill products .----- | 9 | 0 | 0 | 2.8 | - | - | - | - | (Z) | - | - | (NA) | - |
|  | Establishments with1 to 99 employees | 9 | 0 | 0 | 2.8 | - | - | - | - | (Z) | - | - | (NA) | - |
| 23 | Apparel and other textile products $\qquad$ | 145 | 19 | 13 | 147.0 | 29.0 | 3.3 | 20 | 11 | 2.1 | 0.4 | (Z) | 19 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .-.- | 141 4 | 18 1 | $\begin{aligned} & 13 \\ & 25 \end{aligned}$ | (D) <br> (D) | (D) | (D) | (D) | (D) | (D) | (D) <br> (D) | (D) | (D) | (D) |
| 24 | Lumber and wood products $\qquad$ | 55 | 5 | 9 | 48.1 | 4.0 | 0.8 | 8 | 20 | 0.4 | (Z) | (Z) | (NA) | (NA) |
|  | Establishments with - <br> 1 to 99 employees | 55 | 5 | 9 | 48.1 | 4.0 | 0.8 | 8 | 20 | 0.4 | (Z) | (Z) | (NA) | (NA) |
| 25 | Furniture and fixtures .---- | 33 | 5 | 15 | 33.7 | 9.7 | (D) | 29 | (D) | 0.4 | 0.1 | (D) | 25 | (D) |
|  | Establishments with 1 to 99 employees | 33 | 5 | 15 | 33.7 | 9.7 | (D) | 29 | (D) | 0.4 | 0.1 | (D) | 25 | (D) |
| 26 | Paper and allied products - | 9 | 1 | 11 | 40.4 | (D) | (D) | (D) | (D) | 0.2 | (D) | (D) | (D) | (D) |
|  | Establishments with - <br> 1 to 99 employees | 9 | 1 | 11 | 40.4 | (D) | (D) | (D) | (D) | 0.2 | (D) | (D) | (D) | (D) |
| 27 | Printing and publishing --- | 199 | 9 | 5 | 458.1 | 17.3 | 0.5 | 4 | 3 | 3.6 | 0.2 | (Z) | 6 | (NA) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 193 \\ 5 \\ 1 \end{array}$ | 9 0 0 | $\begin{aligned} & 5 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{array}{r} 252.9 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 17.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 0.5 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} 7 \\ (\mathrm{D}) \\ (\mathrm{D}) \end{array}$ | $\begin{array}{r} 3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 2.1 (D) (D) | $\begin{aligned} & 0.2 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (Z) | 10 (D) (D) | (NA) (D) (D) |
| 28 | Chemicals and allied products $\qquad$ | 24 | 9 | 38 | 73.4 | 51.1 | 1.8 | 70 | 4 | 0.3 | 0.2 | (Z) | 67 | (NA) |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ $\qquad$ | 23 1 | 8 1 | $\begin{array}{r} 35 \\ 100 \end{array}$ | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) | (D) |
| 29 | Petroleum and coal products $\qquad$ | 3 | 3 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | $\begin{aligned} & 1 \\ & 2 \end{aligned}$ | 1 2 | $\begin{aligned} & 100 \\ & 100 \end{aligned}$ | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) | (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\operatorname{col} \mathrm{B} \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E $\div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Expo establis | ing ments |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 30 | Hawaii-Con. Rubber and miscellaneous plastics products $\qquad$ | 22 | 10 | 4545 | 23.5 | 18.7 | 1.2 | 8080 | 66 | 0.2 | 0.1 | (Z) | 50 | (NA) |
|  | Establishments with- <br> 1 to 99 employees |  | 10 |  | 23.5 | 18.7 | 1.2 |  |  | 0.2 | 0.1 | (Z) | 50 | (NA) |
| 31 | Leather and leather products $\qquad$ | 5 | 2 | 40 | 3.8 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees | 5 | 2 | 40 | 3.8 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 51 | 4 | 8 | 223.6 | (D) | (D) | (D) | (D) | 1.1 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 49 | 4 | 8 0 | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) | (D) <br> (D) | (D) | (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) | (D) | (D) | (D) |
| 33 | Primary metal industries .- | 22 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D)(D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees |  |  | 0 | (D) |  | (D) | (D) | (D) |  |  |  | (D) | (D) |
| 34 | Fabricated metal products $\qquad$ | 32 | 1 | 3 | 71.6 | (D) | (D) | (D) | (D) | 0.3 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 32 | 1 | 3 | 71.6 | (D) | (D) | (D) | (D) | 0.3 | (D) | (D) | (D) | (D) |
| 35 | Industrial machinery and equipment | 30 | 2 | 7 | 19.0 | (D) | (D) | (D) | (D) | 0.2 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 30 | 2 | 7 | 19.0 | (D) | (D) | (D) | (D) | 0.2 | (D) | (D) | (D) | (D) |
| 36 | Electronic and other electric equipment | 16 | 6 | 38 | 10.4 | 1.4 | 0.2 | 13 | 14 | 0.2 | (Z) | (Z) | (NA) | (NA) |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 15 | 6 0 | 40 0 | (D) <br> (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 37 | Transportation equipment _ | 21 | 6 | 29 | 55.9 | (D) | (D) | (D) | (D) | 0.5 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 20 | 5 1 | 25 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 38 | Instruments and related products $\qquad$ | 16 | 9 | 56 | 6.6 | 4.1 | 0.5 | 62 | 12 | 0.1 | (Z) | (Z) | (NA) | (NA) |
|  | Establishments with- <br> 1 to 99 employees | 16 | 9 | 56 | 6.6 | 4.1 | 0.5 | 62 | 12 | 0.1 | (Z) | (Z) | (NA) | (NA) |
| 39 | Miscellaneous manufacturing industries $\qquad$ | 94 | 21 | 22 | 73.8 | 36.6 | 3.5 | 50 | 10 | 0.8 | 0.4 | (Z) | 50 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 93 1 | 20 | 22 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Idaho ------------ | 1753 | 273 | 16 | 10194.6 | 5836.8 | 1708.6 | 57 | 29 | 59.6 | 31.1 | 7.2 | 52 | 23 |
| 20 | Food and kindred products $\qquad$ | 151 | 37 | 25 | 3244.9 | 1796.2 | 126.7 | 55 | 7 | 16.3 | 9.7 | 0.9 | 60 | 9 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 to 99 employees ------- | 108 36 | 16 | 15 44 | 394.0 1878.5 | 92.5 | 16.8 | 23 | 18 | 1.8 | 0.4 | 0.1 | 22 | 25 |
|  | 100 to 499 employees ---- | 36 7 | 16 5 | 74 |  | $1 \begin{array}{r}1066.2 \\ 637.5\end{array}$ | 69.9 40.0 | 57 66 | 7 | 7.9 6.6 | 4.2 5.1 | 0.5 0.4 | 57 | 12 8 |
| 22 | Textile mill products ------ | 8 | 2 | 25 | 6.3 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
|  | Establishments with - <br> 1 to 99 employees | 8 | 2 | 25 | 6.3 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
| 23 | Apparel and other textile products $\qquad$ | 45 | 11 | 24 | 20.9 | 5.0 | (D) | 24 | (D) | 0.4 | 0.1 | (D) | 25 | (D) |
|  | Establishments with- <br> 1 to 99 employees | 45 | 11 | 24 | 20.9 | 5.0 | (D) | 24 | (D) | 0.4 | 0.1 | (D) | 25 | (D) |
| 24 | Lumber and wood products $\qquad$ | 609 | 37 | 6 | 1979.3 | 452.2 | 22.4 | 23 | 5 | 11.8 | 2.6 | 0.2 | 22 | 8 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .--- | $\begin{array}{r} 580 \\ 29 \end{array}$ | 29 8 | 5 | $\begin{aligned} & 982.9 \\ & 996.3 \end{aligned}$ | $\begin{aligned} & 113.7 \\ & 338.5 \end{aligned}$ | $\begin{aligned} & 11.3 \\ & 11.2 \end{aligned}$ | 12 34 | 10 3 | 6.6 5.2 | 0.7 1.9 | 0.1 0.1 | 11 37 | 14 5 |
| 25 | Furniture and fixtures .---- | 45 | 6 | 13 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .-.- | $\begin{array}{r} 44 \\ 1 \end{array}$ | 6 0 | $\begin{array}{r} 14 \\ 0 \end{array}$ | $\begin{array}{r} 22.3 \\ \text { (D) } \end{array}$ | 4.8 <br> (D) | (D) <br> (D) | $\begin{aligned} & 22 \\ & \text { (D) } \end{aligned}$ | (D) <br> (D) | 0.4 <br> (D) | 0.1 <br> (D) | (D) <br> (D) | 25 (D) | (D) |
| 26 | Paper and allied products - | 10 | 2 | 20 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ $\qquad$ 500 employees or more -- | $\begin{aligned} & 5 \\ & 3 \\ & 2 \end{aligned}$ | 0 1 1 | $\begin{array}{r} 0 \\ 33 \\ 50 \end{array}$ | 9.1 <br> (D) <br> (D) | (D) | (D) ${ }_{\text {(D) }}$ | $\begin{aligned} & (\overline{\mathrm{D}}) \\ & \text { (D) } \end{aligned}$ | (D) ${ }^{-}$ | $0.1$ (D) <br> (D) | (D) ${ }_{\text {(D) }}$ | (D) ${ }_{\text {(D) }}$ | (D) ${ }_{\text {(D) }}$ | (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\begin{gathered} \text { SIC } \\ \text { code } \end{gathered}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\operatorname{col} \mathrm{B} \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E $\div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment <br> ( $\mathrm{col} \mathrm{J} \div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total | Exporting |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | Export employment $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 20 | Illinois ----------- | 18015 | 4454 | 25 | 158131.6 | 99832.6 | 10729.4 | 63 | 11 | 876.2 | 490.1 | 56.1 | 56 | 11 |
|  | Food and kindred products $\qquad$ | 962 | 226 | 23 | 27250.2 | 15492.4 | 935.5 | 57 | 6 | 81.8 | 33.3 | 1.5 | 41 | 5 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 756 180 26 | 149 61 16 | 20 34 62 | 4731.0 13023.0 9496.1 |  | $\begin{aligned} & 100.6 \\ & 689.1 \\ & 145.8 \end{aligned}$ | 30 51 78 | 7 10 2 | 16.3 40.3 25.2 | 4.0 13.4 15.8 | 0.3 0.9 0.3 | 25 33 63 | 8 7 2 |
| 21 | Tobacco products | 1 | 1 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with100 to 499 employees | 1 | 1 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 22 | Textile mill products ------ | 73 | 25 | 34 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 70 2 1 | 23 | $\begin{array}{r} 33 \\ 50 \\ 100 \end{array}$ | 129.0 <br> (D) <br> (D) | $\begin{array}{r} 70.0 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 3.7 <br> (D) <br> (D) | 54 (D) (D) | 5 (D) (D) | $\begin{aligned} & 1.4 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.6 (D) (D) | (Z) (D) (D) | 43 (D) (D) | (NA) (D) (D) |
| 23 | Apparel and other textile products $\qquad$ | 456 | 65 | 14 | 1036.9 | 369.7 | 11.6 | 36 | 3 | 14.7 | 4.1 | 0.1 | 28 | 2 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 425 \\ 29 \\ 2 \end{array}$ | 57 | $\begin{aligned} & 13 \\ & 24 \\ & 50 \end{aligned}$ | 485.0 <br> (D) <br> (D) | 135.8 <br> (D) | $\begin{aligned} & 7.2 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 28 (D) (D) | (D) (D) | 6.8 <br> (D) <br> (D) | 1.5 (D) (D) | $\begin{aligned} & 0.1 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 22 (D) (D) | (D) (D) |
| 24 | Lumber and wood products $\qquad$ | 645 | 46 | 7 | 1104.7 | 214.4 | 25.1 | 19 | 12 | 12.4 | 2.4 | 0.3 | 19 | 13 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 629 14 2 | 42 | $\begin{array}{r} 7 \\ 21 \\ 50 \end{array}$ | $\begin{array}{r} 738.8 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 111.7 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 22.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 15 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{gathered} 20 \\ \text { (D) } \\ \text { (D) } \end{gathered}$ | 8.4 <br> (D) <br> (D) | $\begin{aligned} & 1.2 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.3 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $14$ <br> (D) <br> (D) | 25 (D) (D) |
| 25 | Furniture and fixtures .---- | 461 | 73 | 16 | 1810.7 | 862.0 | 32.1 | 48 | 4 | 16.0 | 6.5 | 0.2 | 41 | 3 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 421 35 5 | 52 18 18 | 12 51 60 | $\begin{aligned} & 614.8 \\ & 876.2 \\ & 319.7 \end{aligned}$ | 140.5 509.5 212.1 | 7.9 20.1 4.0 | 23 58 66 | 6 4 2 | 6.4 6.5 3.1 | 0.9 3.6 2.0 | $\begin{aligned} & (Z) \\ & 0.1 \\ & (Z) \end{aligned}$ | 14 55 65 | $\begin{array}{r} \text { (NA) } \\ 3 \\ \text { (NA) } \end{array}$ |
| 26 | Paper and allied products . | 408 | 90 | 22 | 5551.4 | 2215.6 | 65.8 | 40 | 3 | 33.0 | 11.9 | 0.4 | 36 | 3 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 293 108 7 | 49 37 | 17 34 57 | $\begin{array}{lll}1 & 349.7 \\ 3 & 129.5 \\ 1 & 072.2\end{array}$ | 269.9 198.1 747.6 | 10.2 41.5 14.2 | 20 38 70 | 4 <br> 3 <br> 2 <br>  | 9.4 18.7 4.9 | 1.7 7.2 3.0 | 0.1 0.3 0.1 | 18 39 61 | 6 4 3 |
| 27 | Printing and publishing --- | 3658 | 281 | 8 | 11965.5 | 3025.7 | 195.1 | 25 | 6 | 104.7 | 20.8 | 1.2 | 20 | 6 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .-.500 employees or more -- | $\begin{array}{r} 3446 \\ 187 \\ \\ 25 \end{array}$ | 231 41 9 | 7 22 36 | $\begin{array}{ll} 4 & 106.0 \\ 4 & 656.4 \\ 3 & 203.0 \end{array}$ | 599.6 1102.9 1323.2 | 43.9 89.9 61.4 | 15 24 41 | 7 8 5 | $\begin{aligned} & 43.0 \\ & 37.2 \\ & 24.6 \end{aligned}$ | 4.9 8.2 7.8 | $\begin{aligned} & 0.4 \\ & 0.5 \\ & 0.4 \end{aligned}$ | 11 22 32 | 8 6 5 |
| 28 | Chemicals and allied products $\qquad$ | 710 | 326 | 46 | 17159.5 | 13113.6 | 1643.1 | 76 | 13 | 53.3 | 40.8 | 7.7 | 77 | 19 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees 500 employees or more $\qquad$ | $\begin{array}{r} 614 \\ 87 \\ 9 \end{array}$ | 249 70 7 | 41 80 78 | $\begin{array}{ll} 4 & 546.6 \\ 7 & 685.1 \\ 4 & 927.7 \end{array}$ | $\begin{array}{ll} 2 & 206.6 \\ 6 & 533.3 \\ 4 & 373.6 \end{array}$ | $\begin{aligned} & 163.3 \\ & 538.4 \\ & 941.3 \end{aligned}$ | 49 85 89 | 7 8 22 | $\begin{aligned} & 14.4 \\ & 17.6 \\ & 21.3 \end{aligned}$ | 6.5 14.3 19.9 | 0.5 1.2 6.0 | 45 81 93 | 8 8 30 |
| 29 | Petroleum and coal products $\qquad$ | 84 | 26 | 31 | 9227.5 | 2035.2 | 23.6 | 22 | 1 | 6.9 | 1.9 | (Z) | 28 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 73 7 4 | 22 3 1 | $\begin{aligned} & 30 \\ & 43 \\ & 25 \end{aligned}$ | 771.4 1684.4 6771.7 | 314.6 (D) (D) | $\begin{array}{r} 20.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 41 <br> (D) <br> (D) | (D) ${ }^{6}$ | $\begin{aligned} & 1.6 \\ & 1.6 \\ & 3.6 \end{aligned}$ | 0.7 (D) (D) | (Z) | 44 (D) (D) | (NA) (D) (D) |
| 30 | Rubber and miscellaneous plastics products | 915 | 343 | 37 | 7869.3 | 5021.4 | 323.0 | 64 | 6 | 62.1 | 36.9 | 2.6 | 59 | 7 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 765 \\ 134 \\ 16 \end{array}$ | $\begin{array}{r} 253 \\ 77 \\ 13 \end{array}$ | $\begin{aligned} & 33 \\ & 57 \\ & 81 \end{aligned}$ | $\begin{array}{ll} 2 & 460.8 \\ 3 & 082.1 \\ 2 & 326.4 \end{array}$ | $\begin{array}{ll} 1 & 099.3 \\ 1 & 918.8 \\ 2 & 003.3 \end{array}$ | $\begin{array}{r} 59.3 \\ 129.0 \\ 134.7 \end{array}$ | 45 62 86 | 5 7 7 | $\begin{aligned} & 21.2 \\ & 24.9 \\ & 15.9 \end{aligned}$ | $\begin{array}{r} 8.5 \\ 15.0 \\ 13.4 \end{array}$ | 0.5 1.1 1.1 | 40 60 84 | 6 7 8 |
| 31 | Leather and leather products $\qquad$ | 60 | 22 | 37 | 190.0 | 123.1 | 11.1 | 65 | 9 | 2.8 | 1.6 | 0.1 | 57 | 6 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 54 \\ 5 \\ 1 \end{array}$ | $\begin{array}{r} 18 \\ 3 \\ 1 \end{array}$ | $\begin{array}{r} 33 \\ 60 \\ 100 \end{array}$ | $\begin{array}{r} 83.0 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 37.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 3.4 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 45 (D) (D) | (D) ${ }_{\text {( }}$ | 1.3 (D) (D) | 0.5 (D) (D) | (Z) | 38 (D) (D) | (NA) (D) (D) |
| 32 | Stone, clay, and glass products | 622 | 98 | 16 | 2488.5 | 1008.6 | 59.0 | 41 | 6 | 19.3 | 8.2 | 0.5 | 42 | 6 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 576 \\ 45 \\ 1 \end{array}$ | $\begin{array}{r} 73 \\ 24 \\ 1 \end{array}$ | $\begin{array}{r} 13 \\ 53 \\ 100 \end{array}$ | 1338.1 <br> (D) <br> (D) | 288.8 <br> (D) <br> (D) | $\begin{array}{r} 28.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 22 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 10 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 9.8 <br> (D) <br> (D) | $\begin{aligned} & 2.0 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.2 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 20 (D) (D) | 10 (D) (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| SIC code | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col B } \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E $\div$ col D) | Percent of export shipments (col F col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employment (col K $\div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | $\begin{array}{r} \text { Total }^{2} \\ \text { (millions) } \end{array}$ | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \\ \hline \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 33 | Illinois-Con. Primary metal industries .- | 415 | 141 | 34 | 9135.9 | 7207.0 | 218.4 | 79 | 3 | 44.0 | 32.1 | 1.2 | 73 | 4 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 326 \\ 73 \\ 16 \end{array}$ | 82 44 15 | 25 60 94 | 18805.1 2620.1 4710.7 | 873.4 1684.9 4648.7 | 30.2 66.6 121.7 | 48 64 99 | 3 4 3 | 9.2 14.5 20.3 | 3.3 9.2 19.6 | 0.2 0.4 0.6 | 36 63 97 | 6 4 3 |
| 34 | Fabricated metal products $\qquad$ | 2475 | 623 | 25 | 12741.3 | 7864.3 | 642.2 | 62 | 8 | 102.7 | 58.2 | 4.6 | 57 | 8 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 2238 215 22 | 465 139 19 | 21 65 86 | 4930.2 5 2 2 371.5 | $\begin{array}{lll}1 & 981.8 \\ 3 & 509.3 \\ 2 & 373.2\end{array}$ | 115.7 250.6 275.9 | 40 68 89 | 6 7 12 | 46.3 38.5 18.0 | 15.6 26.5 16.1 | 1.0 1.9 1.7 | 34 69 89 | 6 7 11 |
| 35 | Industrial machinery and equipment $\qquad$ | 3465 | 916 | 26 | 18029.8 | 13807.6 | 2520.8 | 77 | 18 | 128.0 | 86.0 | 14.1 | 67 | 16 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 3229 205 31 | 732 158 26 | 23 77 84 | 48806.8 <br> 5 <br> 7 <br> 7 <br> 880.1 <br> 82.9 | $\begin{array}{lll}2 & 275.0 \\ 4 & 366.6 \\ 7 & 196.0\end{array}$ | 307.4 538.9 1674.6 | 47 81 91 | 14 12 23 | 47.7 39.1 41.2 | 19.0 31.2 35.8 | 2.4 3.7 8.0 | 40 80 87 | 13 12 22 |
| 36 | Electronic and other electric equipment | 981 | 461 | 47 | 11761.4 | 9389.6 | 1522.5 | 80 | 16 | 93.8 | 70.3 | 10.1 | 75 | 14 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 784 167 30 | 332 106 23 | 42 63 77 | 17747.2 4296.3 5717.9 | 988.0 3215.7 5185.9 | 112.3 464.0 946.2 | 57 75 91 | 11 14 18 | 17.3 35.1 41.4 | 9.2 24.4 36.7 | 1.0 3.3 5.8 | 53 70 89 | 11 14 16 |
| 37 | Transportation equipment _ | 319 | 149 | 47 | 12654.4 | 11659.8 | 1495.0 | 92 | 13 | 41.1 | 32.8 | 4.5 | 80 | 14 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 248 55 16 | 93 45 11 | 38 82 69 | 570.2 1904.0 10180.2 | 271.8 1661.9 9726.1 | 29.2 175.6 1290.2 | 48 87 96 | 11 11 13 | 4.4 12.9 23.7 | 2.1 11.0 19.6 | 0.2 1.2 3.1 | 48 85 83 | 10 11 16 |
| 38 | Instruments and related products $\qquad$ | 541 | 330 | 61 | 4641.5 | 3928.6 | 686.1 | 85 | 17 | 33.7 | 27.6 | 4.6 | 82 | 17 |
|  | Establishments with1 to 99 employees 100 to 499 employees .--500 employees or more -- | 459 69 13 | 264 54 12 | 58 78 92 |  | 721.8 1446.2 1760.5 | 104.8 279.7 301.6 | 71 82 94 | 15 19 17 | 8.5 12.6 12.6 | 5.8 9.7 12.0 | 0.9 1.7 2.1 | 68 77 95 | 16 18 18 |
| 39 | Miscellaneous manufacturing industries $\qquad$ | 764 | 212 | 28 | 2792.6 | 1854.7 | 297.5 | 66 | 16 | 23.1 | 13.2 | 2.0 | 57 | 15 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more -- | 710 49 5 | 174 34 4 | 25 69 80 | 1025.8 1 1 322.8 444.0 | 382.7 1070.4 401.6 | 37.7 (D) (D) | 37 81 90 | 10 (D) (D) | 10.2 9.9 3.0 | 3.6 7.3 2.3 | 0.4 (D) (D) | 35 74 77 | 11 (D) (D) |
|  | Indiana_ | 8991 | 2257 | 25 | 104836.1 | 69274.4 | 6553.4 | 66 | 9 | 591.5 | 352.7 | 35.1 | 60 | 10 |
| 20 | Food and kindred products | 397 | 76 | 19 | 9231.4 | 3355.4 | 214.2 | 36 | 6 | 34.7 | 12.3 | 0.8 | 35 | 7 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 305 81 11 | 42 27 7 | 14 <br> 33 <br> 64 | $\begin{array}{ll} 2 & 398.2 \\ 4 & 557.1 \\ 2 & 276.0 \end{array}$ | 538.6 1666.3 1140.5 | $\begin{array}{r} 26.6 \\ 105.6 \\ 82.0 \end{array}$ | 22 37 50 | 5 6 7 | $\begin{array}{r}6.6 \\ 18.4 \\ 9.7 \\ \hline\end{array}$ | 1.1 6.0 5.2 | 0.1 0.4 0.2 | 17 33 54 | 9 7 4 |
| 21 | Tobacco products -------- | 1 | 1 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 1 | 1 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 22 | Textile mill products .----- | 34 | 12 | 35 | 147.6 | 118.9 | 7.6 | 81 | 6 | 1.5 | 1.1 | 0.1 | 73 | 9 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .-.- | $\begin{array}{r} 29 \\ 5 \end{array}$ | $\begin{aligned} & 9 \\ & 3 \end{aligned}$ | $\begin{aligned} & 31 \\ & 60 \end{aligned}$ | $\begin{array}{r} 32.8 \\ 114.7 \end{array}$ | (D) <br> (D) | (D) | (D) <br> (D) | (D) | $\begin{aligned} & 0.3 \\ & 1.2 \end{aligned}$ | (D) | (D) | (D) | (D) |
| 23 | Apparel and other textile products $\qquad$ | 194 | 26 | 13 | 844.2 | 256.0 | 8.9 | 30 | 3 | 9.9 | 2.4 | 0.1 | 24 | 4 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 166 \\ 26 \\ 2 \end{array}$ | 20 6 0 | $\begin{array}{r} 12 \\ 23 \\ 0 \end{array}$ | 154.5 <br> (D) <br> (D) | $\begin{array}{r} 24.8 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 0.7 (D) (D) | $\begin{array}{r} 16 \\ \text { (D) } \end{array}$ (D) | ( ${ }^{3}$ | 2.7 (D) (D) | 0.4 (D) (D) | (Z) | 15 (D) (D) | (NA) (D) (D) |
| 24 | Lumber and wood products $\qquad$ | 761 | 88 | 12 | 2265.7 | 710.6 | 97.9 | 31 | 14 | 21.9 | 6.2 | 0.9 | 28 | 15 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 709 \\ 50 \\ 2 \end{array}$ | $\begin{array}{r} 73 \\ 14 \\ 1 \end{array}$ | $\begin{aligned} & 10 \\ & 28 \\ & 50 \end{aligned}$ | $\begin{array}{rr} 1081.5 \\ & \text { (D) } \\ & \text { (D) } \end{array}$ | $\begin{array}{r} 263.8 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 38.9 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 24 (D) (D) | $\begin{aligned} & 15 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} 12.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 2.5 (D) (D) | 0.4 (D) (D) | 20 (D) (D) | 16 (D) (D) |
| 25 | Furniture and fixtures ----- | 318 | 83 | 26 | 2293.7 | 1313.2 | 84.2 | 57 | 6 | 24.0 | 12.7 | 0.8 | 53 | 6 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .-.500 employees or more .- | $\begin{array}{r} 257 \\ 56 \\ 5 \end{array}$ | 54 25 4 | 21 45 80 | $\begin{array}{r} 500.8 \\ 1086.7 \\ 706.2 \end{array}$ | $\begin{aligned} & 157.7 \\ & 500.0 \\ & 655.5 \end{aligned}$ | $\begin{array}{r} 5.9 \\ 15.0 \\ 63.3 \end{array}$ | 31 46 93 | [ 4 | 5.8 12.5 5.7 | 1.8 5.8 5.0 | 0.1 0.2 0.6 | 31 46 88 | 6 3 12 |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


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| $\begin{gathered} \text { SIC } \\ \text { code } \end{gathered}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col B } \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total | Exporting |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 20 | Kentucky--------- | 4159 | 909 | 22 | 59280.3 | 43592.4 | 4062.3 | 74 | 9 | 264.0 | 149.6 | 14.6 | 57 | 10 |
|  | Food and kindred products $\qquad$ | 245 | 58 | 24 | 5306.0 | 2952.6 | 224.2 | 56 | 8 | 19.6 | 8.2 | 0.4 | 42 | 5 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 186 53 | $\begin{array}{r} 33 \\ 21 \\ 4 \end{array}$ | 18 40 67 | 915.7 3767.9 622.5 | 183.9 2888.4 480.3 | (D) 205.4 (D) | 20 61 77 | (D) (D) ( | 4.0 11.9 3.7 | 0.7 5.1 2.4 | (D) 0.3 (D) | 18 43 65 | (D) 6 (D) |
| 21 | Tobacco products | 14 | 6 | 43 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 9 3 2 | $\begin{aligned} & 2 \\ & 2 \\ & 2 \end{aligned}$ | $\begin{array}{r} 22 \\ 67 \\ 100 \end{array}$ | $\begin{array}{r} 76.0 \\ 97.9 \\ (\mathrm{D}) \end{array}$ | (D) | (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.3 0.5 (D) | (D) | (D) | (D) | (D) (D) (D) |
| 22 | Textile mill products .---- | 32 | 9 | 28 | 536.3 | 415.7 | 20.2 | 78 | 5 | 6.8 | 4.8 | 0.2 | 71 | 4 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more | 20 11 1 | 3 5 1 | 15 45 100 | $\begin{array}{r} \text { (D) } \\ 172.2 \\ \text { (D) } \end{array}$ | (D) 90.9 (D) | (D) | $\begin{array}{r} \text { (D) } \\ 53 \\ \text { (D) } \end{array}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) 2.6 (D) | $\begin{aligned} & \text { (D) } \\ & 1.0 \\ & \text { (D) } \end{aligned}$ | (D) | (D) 38 (D) | (D) (D) (D) |
| 23 | Apparel and other textile products $\qquad$ | 215 | 30 | 14 | 1970.8 | 982.4 | 70.4 | 50 | 7 | 30.1 | 8.5 | 0.6 | 28 | 7 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 132 \\ 74 \\ 9 \end{array}$ | $\begin{array}{r} 11 \\ 16 \\ 3 \end{array}$ | 8 22 33 | $\begin{aligned} & 164.5 \\ & 971.7 \\ & 834.6 \end{aligned}$ | $\begin{array}{r} \text { (D) } \\ 377.0 \\ (\mathrm{D}) \end{array}$ | $\begin{array}{r} \text { (D) } \\ 24.2 \\ \text { (D) } \end{array}$ | $\begin{gathered} \text { (D) } \\ 39 \\ \text { (D) } \end{gathered}$ | $\begin{array}{r} \text { (D) } \\ 6 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 3.3 \\ 17.8 \\ 9.0 \end{array}$ | $\begin{aligned} & \text { (D) } \\ & 3.9 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 0.2 \\ & \text { (D) } \end{aligned}$ | (D) 22 (D) | (D) 5 (D) |
| 24 | Lumber and wood products $\qquad$ | 616 | 50 | 8 | 836.5 | 153.3 | 17.2 | 18 | 11 | 10.2 | 1.6 | 0.2 | 16 | 13 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | 600 16 | 46 4 | 25 | 650.5 186.0 | 91.0 62.3 | (D) | 14 33 | (D) | 7.8 2.3 | 1.0 0.6 | (D) | 13 26 | (D) |
| 25 | Furniture and fixtures .---- | 103 | 21 | 20 | 593.5 | 312.3 | 5.7 | 53 | 2 | 4.1 | 1.5 | (Z) | 37 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more -- | 91 11 1 | 15 5 1 | 16 45 100 | (D) 260.6 (D) | $\begin{array}{r} \text { (D) } \\ 54.5 \\ \text { (D) } \end{array}$ | (D) <br> 1.7 <br> (D) <br>  | $\begin{aligned} & \text { (D) } \\ & 21 \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} \text { (D) } \\ 3 \\ \text { (D) } \end{array}$ | (D) 1.9 (D) | $\begin{aligned} & \text { (D) } \\ & 0.6 \\ & \text { (D) } \end{aligned}$ | (D) (Z) (D) | (D) 32 (D) | (D) (NA) (D) |
| 26 | Paper and allied products - | 83 | 24 | 29 | 1855.0 | 989.1 | 74.6 | 53 | 8 | 9.0 | 3.5 | 0.3 | 39 | 9 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 51 28 4 | $\begin{array}{r} 12 \\ 10 \\ 2 \end{array}$ | 24 36 50 | $\begin{array}{r}365.3 \\ 1 \begin{array}{r}022.8 \\ 466.9\end{array} \\ \hline 2580.4\end{array}$ | $\begin{array}{r} \text { (D) } \\ 463.4 \\ (\mathrm{D}) \end{array}$ | 54.0 <br> (D) | $\begin{array}{r} \text { (D) } \\ 45 \\ \text { (D) } \end{array}$ | $\begin{aligned} & \text { (D) } \\ & 12 \\ & \text { (D) } \end{aligned}$ | 1.7 5.1 2.2 | $\begin{aligned} & \text { (D) } \\ & 2.0 \\ & \text { (D) } \end{aligned}$ | (D) O.2 (D) | (D) 39 (D) | (D) 10 (D) |
| 27 | Printing and publishing --- | 722 | 53 | 7 | 2580.4 | 1340.0 | 49.5 | 52 | 4 | 20.9 | 6.9 | 0.4 | 33 | 6 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 684 29 9 | 38 10 5 | 6 34 56 | $\begin{array}{r} 586.6 \\ 625.0 \\ 1368.7 \end{array}$ | 62.1 +226.5 1051.5 | $\begin{aligned} & \text { (D) } \\ & 4.9 \\ & \text { (D) } \end{aligned}$ | 11 36 77 | (D) 2 (D) | 8.1 4.9 8.0 | 0.6 1.6 4.8 | (D) (Z) (D) | 7 33 60 | (D) (NA) (D) |
| 28 | Chemicals and allied products $\qquad$ | 156 | 74 | 47 | 4996.7 | 4427.8 | 594.4 | 89 | 13 | 12.1 | 10.5 | 1.6 | 87 | 15 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 124 \\ 28 \\ 4 \end{array}$ | 44 26 4 | 35 93 100 | 838.3 3018.5 1139.9 | 431.2 2856.7 1139.9 | 43.3 290.1 261.0 | $\begin{array}{r} 51 \\ 95 \\ 100 \end{array}$ | 10 10 23 | 2.8 6.8 2.6 | 1.4 6.5 2.6 | 0.1 0.8 0.6 | 50 96 100 | 7 12 23 |
| 29 | Petroleum and coal products $\qquad$ | 33 | 2 | 6 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 30 2 1 | 2 0 0 | 7 0 0 | $\begin{array}{r} 73.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | (D) | (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) (D) (D) | 0.2 (D) (D) | (D) | (D) (D) (D) | (D) | (D) (D) (D) |
| 30 | Rubber and miscellaneous plastics products $\qquad$ | 176 | 75 | 43 | 2303.4 | 1447.3 | 107.7 | 63 | 7 | 17.0 | 10.1 | 0.7 | 59 | 7 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 125 48 3 | $\begin{array}{r} 45 \\ 27 \\ 3 \end{array}$ | $\begin{array}{r} 36 \\ 56 \\ 100 \end{array}$ | $\begin{array}{r} 553.9 \\ 1247.8 \\ 501.8 \end{array}$ | $\begin{aligned} & 210.7 \\ & 734.8 \\ & 501.8 \end{aligned}$ | $\begin{array}{r} (\mathrm{D}) \\ 47.4 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 38 \\ 59 \\ 100 \end{array}$ | $\begin{array}{r} \text { (D) } \\ 6 \\ \text { (D) } \end{array}$ | 3.9 10.1 3.1 | $\begin{aligned} & 1.4 \\ & 5.7 \\ & 3.1 \end{aligned}$ | (D) 0.4 (D) | 36 56 100 | (D) 7 (D) |
| 31 | Leather and leather products $\qquad$ | 14 | 7 | 50 | 176.6 | 30.2 | 2.3 | 17 | 8 | 1.5 | 0.3 | (Z) | 20 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 10 \\ 3 \\ 1 \end{array}$ | $\begin{aligned} & 6 \\ & 1 \\ & 0 \end{aligned}$ | $\begin{array}{r} 60 \\ 33 \\ 0 \end{array}$ | $\begin{array}{r} 22.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 18.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 1.5 \\ & \text { (D) } \end{aligned}$ (D) | $\begin{aligned} & 82 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} 8 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 0.2 (D) (D) | 0.2 <br> (D) <br> (D) | (Z) | 100 (D) (D) | (NA) (D) (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 278 | 33 | 12 | 1232.3 | 562.2 | 117.2 | 46 | 21 | 9.3 | 4.0 | 0.8 | 43 | 20 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 258 \\ 18 \\ 2 \end{array}$ | $\begin{array}{r} 22 \\ 9 \\ 2 \end{array}$ | $\begin{array}{r} 9 \\ 50 \\ 100 \end{array}$ | 581.1 <br> (D) | $\begin{array}{r} (\mathrm{D}) \\ 302.5 \\ (\mathrm{D}) \end{array}$ | $\begin{array}{r} \text { (D) } \\ 60.5 \\ \text { (D) } \end{array}$ | $\begin{gathered} \text { (D) } \\ 52 \\ \text { (D) } \end{gathered}$ | $\begin{aligned} & \text { (D) } \\ & 20 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 4.0 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 2.3 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 0.4 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 58 \\ & \text { (D) } \end{aligned}$ | (D) 17 (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\operatorname{col} \mathrm{B} \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 33 | Kentucky-Con. Primary metal industries .- | 75 | 35 | 47 | 4050.1 | 2291.6 | 79.6 | 57 | 3 | 15.5 | 10.7 | 0.3 | 69 | 3 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more -- | 43 24 8 | 14 16 5 | 33 67 63 | 480.4 1530.5 2039.3 | 176.1 903.7 1211.9 | (D) 54.1 (D) | 37 59 59 | (D) | 1.5 5.4 8.7 | 0.6 3.9 6.2 | (D) 0.3 (D) | 40 72 71 | (D) 8 (D) |
| 34 | Fabricated metal products $\qquad$ | 422 | 109 | 26 | 2916.0 | 1933.7 | 139.5 | 66 | 7 | 20.3 | 12.3 | 1.1 | 61 | 9 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 373 46 3 | 75 31 3 | 20 67 100 | $\begin{array}{r}986.7 \\ 1678.1 \\ \hline 251.2\end{array}$ | 360.9 +321.6 251.2 | 19.1 87.2 33.2 | 37 79 100 | 5 7 13 | 8.2 9.6 2.5 | 2.5 7.3 2.5 | 0.2 0.6 0.4 | 30 76 100 | 8 8 16 |
| 35 | Industrial machinery and equipment $\qquad$ | 545 | 156 | 29 | 4355.4 | 3642.0 | 753.3 | 84 | 21 | 28.3 | 20.9 | 3.9 | 74 | 19 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 491 45 9 | 118 29 9 | 24 64 100 | 692.9 1508.4 2154.1 | 359.1 1128.9 2154.1 | 46.6 161.4 545.3 | 52 75 100 | 13 14 25 | 7.5 10.1 10.8 | 3.2 6.9 10.8 | 0.4 1.0 2.5 | 43 68 100 | 13 14 23 |
| 36 | Electronic and other electric equipment | 131 | 59 | 45 | 3885.9 | 3321.8 | 156.8 | 85 | 5 | 21.7 | 17.5 | 1.2 | 81 | 7 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 93 28 10 | 32 18 9 | $\begin{aligned} & 34 \\ & 64 \\ & 90 \end{aligned}$ | $\begin{array}{r} 235.2 \\ 835.9 \\ 2814.8 \end{array}$ | $\begin{array}{r} 140.6 \\ 513.3 \\ 2668.0 \end{array}$ | $\begin{array}{r} 15.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 60 61 95 | 11 <br> (D) <br> (D) | 2.2 7.1 12.5 | $\begin{array}{r} 1.2 \\ 4.5 \\ 11.8 \end{array}$ | 0.1 (D) (D) | 55 63 94 | (8) ${ }^{8}$ |
| 37 | Transportation equipment _ | 122 | 45 | 37 | 14992.0 | 14277.1 | 1393.7 | 95 | 10 | 23.3 | 17.8 | 2.0 | 76 | 11 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 84 27 11 | 22 15 8 | 26 56 73 | 195.3 1179.4 13617.3 | $\begin{array}{r} 83.4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 15.9 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 43 (D) (D) | 19 (D) (D) | 1.5 6.1 15.7 | 0.6 (D) (D) | 0.1 (D) (D) | 40 (D) (D) | 17 (D) (D) |
| 38 | Instruments and related products $\qquad$ | 53 | 24 | 45 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 45 7 1 | 18 5 1 | $\begin{array}{r} 40 \\ 71 \\ 100 \end{array}$ | $\begin{array}{r} 57.6 \\ 142.9 \end{array}$ <br> (D) | $\begin{array}{r} 30.9 \\ 129.8 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 5.5 \\ 23.7 \end{array}$ (D) | $\begin{array}{r} 54 \\ 91 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 18 \\ 18 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 0.8 \\ & 1.7 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.4 \\ & 1.4 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.1 \\ & 0.3 \\ & \text { (D) } \end{aligned}$ | 50 82 (D) | 25 21 (D) |
| 39 | Miscellaneous manufacturing industries $\qquad$ | 124 | 39 | 31 | 783.1 | 696.2 | 36.4 | 89 | 5 | 4.9 | 3.8 | 0.2 | 78 | 5 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 112 11 1 | 30 8 1 | $\begin{array}{r} 27 \\ 73 \\ 100 \end{array}$ | $\begin{array}{r} \text { (D) } \\ 336.9 \\ \text { (D) } \end{array}$ | $\begin{array}{r} \text { (D) } \\ 314.0 \\ \text { (D) } \end{array}$ | $\begin{array}{r} \text { (D) } \\ 18.0 \\ \text { (D) } \end{array}$ | $\begin{gathered} \text { (D) } \\ 93 \\ \text { (D) } \end{gathered}$ | $\begin{array}{r} \text { (D) } \\ 6 \\ \text { (D) } \end{array}$ | $\begin{aligned} & \text { (D) } \\ & 2.2 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 1.9 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 0.1 \\ & \text { (D) } \end{aligned}$ | (D) 86 (D) | (D) 5 (D) |
|  | Louisiana | 3886 | 691 | 18 | 60907.6 | 37779.3 | 3730.3 | 62 | 10 | 170.3 | 80.0 | 9.8 | 47 | 12 |
| 20 | Food and kindred products $\qquad$ | 359 | 75 | 21 | 4411.2 | 1976.4 | 384.7 | 45 | 19 | 18.2 | 4.7 | 0.9 | 26 | 19 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 315 41 3 | 63 12 0 | 20 29 0 | $\begin{array}{rr} 1 & 694.1 \\ & \text { (D) } \\ & \text { (D) } \end{array}$ | 525.4 (D) (D) | $\begin{array}{r} 218.9 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 31 (D) (D) | 42 (D) (D) | 7.3 (D) (D) | 1.7 (D) (D) | 0.4 (D) (D) | 23 (D) (D) | 24 (D) (D) |
| 21 | Tobacco products -------- | 1 | 1 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 1 | 1 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 22 | Textile mill products .----- | 17 | 9 | 53 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 12 \\ 3 \\ 2 \end{array}$ | 4 3 2 | $\begin{array}{r} 33 \\ 100 \\ 100 \end{array}$ | $\begin{array}{r} \text { (D) } \\ 48.1 \\ \text { (D) } \end{array}$ | $\begin{array}{r} \text { (D) } \\ 48.1 \\ \text { (D) } \end{array}$ | $\begin{aligned} & \text { (D) } \\ & 1.5 \\ & \text { (D) } \end{aligned}$ | $\begin{gathered} \text { (D) } \\ 100 \\ \text { (D) } \end{gathered}$ | (D) 3 (D) | (D) 0.9 (D) | $\begin{aligned} & \text { (D) } \\ & 0.9 \\ & \text { (D) } \end{aligned}$ | (D) (Z) (D) | (D) 100 (D) | (D) (NA) (D) |
| 23 | Apparel and other textile products $\qquad$ | 119 | 18 | 15 | 478.7 | 143.5 | (D) | 30 | (D) | 10.1 | 2.6 | (D) | 26 | (D) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more | $\begin{array}{r} 87 \\ 28 \\ 4 \end{array}$ | 11 4 3 | $\begin{aligned} & 13 \\ & 14 \\ & 75 \end{aligned}$ | $\begin{array}{r} 65.0 \\ 212.9 \\ 200.8 \end{array}$ | $\begin{array}{r} 15.4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 0.7 (D) (D) | 24 (D) (D) | (D) (D) | 1.4 5.2 3.6 | 0.2 (D) (D) | (Z) | 14 (D) (D) | (NA) (D) (D) |
| 24 | Lumber and wood products $\qquad$ | 742 | 43 | 6 | 1820.7 | 604.6 | 66.6 | 33 | 11 | 12.5 | 3.4 | 0.4 | 27 | 12 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .-.- | $\begin{array}{r} 715 \\ 27 \end{array}$ | $\begin{aligned} & 30 \\ & 13 \end{aligned}$ | $\begin{array}{r} 4 \\ 48 \end{array}$ | $\begin{aligned} & 832.3 \\ & 988.5 \end{aligned}$ | $\begin{array}{r} 84.4 \\ 520.1 \end{array}$ | $\begin{aligned} & 12.7 \\ & 54.0 \end{aligned}$ | $\begin{aligned} & 10 \\ & 53 \end{aligned}$ | $\begin{aligned} & 15 \\ & 10 \end{aligned}$ | $\begin{aligned} & 6.6 \\ & 5.9 \end{aligned}$ | $\begin{aligned} & 0.5 \\ & 2.8 \end{aligned}$ | 0.1 0.3 | $\begin{array}{r}8 \\ 4 \\ \hline\end{array}$ | 20 11 |
| 25 | Furniture and fixtures .---- | 47 | 6 | 13 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .-.- | 46 1 | ${ }_{0}^{6}$ | $\begin{array}{r} 13 \\ 0 \end{array}$ | $\begin{array}{r} 54.3 \\ \text { (D) } \end{array}$ | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | $\begin{aligned} & 0.6 \\ & \text { (D) } \end{aligned}$ | (D) <br> (D) | (D) | (D) | (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col B } \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | c | D | E | F | G | H | 1 | J | K | L | M |
| 26 | Louisiana-Con. Paper and allied products - | 66 | 30 | 45 | 3854.7 | 3326.9 | 307.1 | 86 | 9 | 11.9 | 9.1 | 0.8 | 76 | 9 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more .- | 37 21 8 | 11 12 7 | 30 <br> 57 <br> 88 | 139.0 1339.5 2376.3 | 36.2 984.9 2305.8 | $\begin{array}{r} \text { (D) } \\ \text { (D) } \\ 207.5 \end{array}$ | 26 74 97 | (D) | 1.1 4.3 6.5 | 0.4 2.8 5.9 | (D) | 36 65 91 | (D) |
| 27 | Printing and publishing -- | 621 | 20 | 3 | 727.0 | 14.8 | 0.7 | 2 | 5 | 9.3 | 0.2 | (Z) | 2 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 609 11 1 | 20 0 0 | 3 0 0 | 386.4 (D) (D) | $\begin{array}{r} 14.8 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 0.7 <br> (D) <br> (D) | (D) ${ }^{4}$ | (D) ${ }^{5}$ | 6.0 (D) (D) | 0.2 (D) (D) | (Z) | (1) ${ }^{3}$ | (NA) (D) (D) |
| 28 | Chemicals and allied products $\qquad$ | 260 | 121 | 47 | 18239.4 | 14540.5 | 1950.0 | 80 | 13 | 28.8 | 23.1 | 3.4 | 80 | 15 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 197 48 15 | 73 36 12 | 37 75 80 | $\begin{array}{lll}2 & 173.5 \\ 7 & 606.6 \\ 8 & 459.4\end{array}$ | $\begin{array}{lll}1 & 334.5 \\ 6 & 059.7 \\ 7 & 146.3\end{array}$ | 172.0 894.2 883.8 | 61 80 84 | 13 15 12 | 4.1 11.0 13.7 | 2.5 8.6 12.0 | 0.3 1.4 1.7 | 61 78 88 | 12 16 14 |
| 29 | Petroleum and coal products $\qquad$ | 58 | 18 | 31 | 21323.9 | 11013.5 | 467.3 | 52 | 4 | 10.4 | 5.7 | 0.4 | 55 | 7 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 42 10 6 | 10 4 4 | 24 40 67 | 804.0 6508.4 14011.5 | 441.9 <br> (D) <br> (D) | 71.7 (D) (D) | 55 (D) (D) | 16 (D) (D) | 1.1 2.5 6.7 | 0.5 (D) (D) | 0.1 (D) (D) | 45 (D) (D) | 20 (D) (D) |
| 30 | Rubber and miscellaneous plastics products | 95 | 29 | 31 | 501.1 | 201.6 | 26.4 | 40 | 13 | 4.0 | 1.5 | 0.2 | 38 | 13 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | 83 12 | 24 5 | 29 42 | 186.3 314.8 | 49.9 151.7 | 23.8 2 | 27 48 | ${ }_{16}^{6}$ | 1.4 2.6 | 0.5 1.1 | (Z) | 36 42 | (NA) 18 |
| 31 | Leather and leather products $\qquad$ | 6 | 2 | 33 | 8.4 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 6 | 2 | 33 | 8.4 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
| 32 | Stone, clay, and glass products | 185 | 19 | 10 | 586.0 | 201.8 | 19.7 | 34 | 10 | 5.1 | 1.8 | 0.2 | 35 | 11 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees 500 employees or more $\qquad$ | $\begin{array}{r} 178 \\ 6 \\ 1 \end{array}$ | 16 2 1 | $\begin{array}{r} 9 \\ 33 \\ 100 \end{array}$ | 325.4 (D) (D) | $\begin{array}{r} 60.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 9.4 (D) <br> (D) | $19$ <br> (D) <br> (D) | 16 (D) (D) | $2.9$ <br> (D) <br> (D) | 0.4 <br> (D) <br> (D) | 0.1 (D) (D) | 14 (D) (D) | 25 (D) (D) |
| 33 | Primary metal industries -- | 36 | 14 | 39 | 472.5 | 372.9 | 41.7 | 79 | 11 | 2.5 | 1.7 | 0.2 | 68 | 12 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 28 8 | 8 6 | $\begin{aligned} & 29 \\ & 75 \end{aligned}$ | $\begin{aligned} & 102.4 \\ & 370.1 \end{aligned}$ | $\begin{array}{r} 50.4 \\ 322.4 \end{array}$ | 4.3 37.4 | 49 87 | 9 12 | 0.8 1.8 | 0.3 1.4 | (Z) | 38 78 | (NA) |
| 34 | Fabricated metal products $\qquad$ | 334 | 71 | 21 | 1452.3 | 683.6 | 128.7 | 47 | 19 | 13.0 | 6.1 | 1.1 | 47 | 18 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 303 \\ 28 \\ 3 \end{array}$ | 55 13 3 | 18 46 100 | 549.9 669.8 262.6 | 133.5 287.5 262.6 | $\begin{array}{r} (D) \\ 35.6 \\ (D) \end{array}$ | 24 45 100 | (D) 12 (D) | 5.4 5.4 2.2 | 1.5 2.4 2.2 | (D) O.3 (D) | 28 44 100 | (D) 13 (D) |
| 35 | Industrial machinery and equipment $\qquad$ | 484 | 95 | 20 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 471 12 1 | 86 8 1 | $\begin{array}{r} 18 \\ 67 \\ 100 \end{array}$ | 552.6 4715 <br> (D) | 173.1 406.9 <br> (D) | $\begin{array}{r} 41.7 \\ 77.9 \\ \text { (D) } \end{array}$ | $\begin{gathered} 31 \\ 86 \\ \text { (D) } \end{gathered}$ | $\begin{array}{r} 24 \\ 19 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 6.0 \\ & 2.4 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 1.6 \\ & 1.9 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.3 \\ & 0.5 \\ & \text { (D) } \end{aligned}$ | 27 79 (D) | 19 26 (D) |
| 36 | Electronic and other electric equipment | 76 | 30 | 39 | 943.3 | 586.3 | 105.0 | 62 | 18 | 5.5 | 3.0 | 0.4 | 55 | 13 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 68 \\ 5 \\ 3 \end{array}$ | 23 5 2 | $\begin{array}{r} 34 \\ 100 \\ 67 \end{array}$ | $\begin{aligned} & 117.0 \\ & 167.9 \\ & 658.5 \end{aligned}$ | $\begin{array}{r} 64.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 7.7 (D) (D) | 55 (D) (D) | (12 | 1.0 1.2 3.2 | 0.5 (D) (D) | 0.1 (D) (D) | 50 (D) (D) | 20 (D) (D) |
| 37 | Transportation equipment. | 200 | 35 | 18 | 4070.2 | (D) | (D) | (D) | (D) | 20.9 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 171 \\ 23 \\ 6 \end{array}$ | $\begin{array}{r} 31 \\ 2 \\ 2 \end{array}$ | $\begin{array}{r} 18 \\ 9 \\ 33 \end{array}$ | $\begin{array}{r} 212.0 \\ 431.0 \\ 3427.2 \end{array}$ | $\begin{array}{r} 54.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 8.0 (D) (D) | 26 (D) (D) | 15 (D) (D) | $\begin{array}{r} 2.7 \\ 4.4 \\ 13.8 \end{array}$ | 0.7 (D) (D) | 0.1 (D) (D) | 26 (D) (D) | 14 (D) (D) |
| 38 | Instruments and related products $\qquad$ | 66 | 34 | 52 | 164.1 | 102.5 | 15.3 | 62 | 15 | 1.7 | 1.0 | 0.1 | 59 | 10 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .-.- | $\begin{array}{r} 61 \\ 5 \end{array}$ | $\begin{array}{r} 31 \\ 3 \end{array}$ | $\begin{aligned} & 51 \\ & 60 \end{aligned}$ | $\begin{aligned} & 91.3 \\ & 72.8 \end{aligned}$ | $\begin{aligned} & 52.6 \\ & 49.9 \end{aligned}$ | $\begin{array}{r} 11.8 \\ 3.5 \end{array}$ | $\begin{aligned} & 58 \\ & 69 \end{aligned}$ | 22 7 | $\begin{aligned} & 0.8 \\ & 0.9 \end{aligned}$ | $\begin{aligned} & 0.5 \\ & 0.5 \end{aligned}$ | $\begin{aligned} & 0.1 \\ & (Z) \end{aligned}$ | $\begin{aligned} & 63 \\ & 56 \end{aligned}$ | (NA) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col B } \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment ( $\mathrm{col} \mathrm{J} \div$ col I) | Percent of export employment (col K $\div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total | Exporting |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | Export employment $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 39 | Louisiana-Con. <br> Miscellaneous manufacturing industries $\qquad$ | 114 | 21 | 18 | 82.0 | 25.9 | 2.2 | 32 | 8 | 1.3 | 0.4 | (Z) | 31 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | 111 3 | 19 2 | 17 67 | 62.8 19.2 | (D) | (D) | (D) | (D) | 0.9 0.5 | (D) | (D) | (D) | (D) |
| 20 | Maine . | 2158 | 464 | 22 | 11595.3 | 7978.2 | 1000.2 | 69 | 13 | 90.0 | 55.2 | 6.6 | 61 | 12 |
|  | Food and kindred products $\qquad$ | 129 | 25 | 19 | 912.9 | 295.8 | 26.5 | 32 | 9 | 6.1 | 2.2 | 0.3 | 36 | 14 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 105 \\ 22 \\ 2 \end{array}$ | 17 7 | $\begin{aligned} & 16 \\ & 32 \\ & 50 \end{aligned}$ | $\begin{array}{r} \text { (D) } \\ 491.1 \\ \text { (D) } \end{array}$ | $\begin{array}{r} \text { (D) } \\ 124.1 \\ \text { (D) } \end{array}$ | $\begin{array}{r} \text { (D) } \\ 14.9 \\ \text { (D) } \end{array}$ | $\begin{aligned} & \text { (D) } \\ & 25 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 12 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 3.5 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 1.2 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 0.2 \\ & \text { (D) } \end{aligned}$ | (D) 34 (D) | (D) 17 (D) |
| 22 | Textile mill products .----- | 52 | 22 | 42 | 487.2 | 334.0 | 21.4 | 69 | 6 | 5.4 | 3.8 | 0.2 | 70 | 5 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 38 11 3 | 12 7 3 | $\begin{array}{r} 32 \\ 64 \\ 100 \end{array}$ | 100.3 229.7 157.2 | 21.3 15.5 157.2 | (D) <br> 6.1 <br> (D) | $\begin{array}{r} 21 \\ 68 \\ 100 \end{array}$ | (D) 4 (D) | 0.8 2.7 1.8 | 0.2 1.7 1.8 | (D) 0.1 (D) | 25 63 100 | (D) 6 (D) |
| 23 | Apparel and other textile products $\qquad$ | 57 | 7 | 12 | 130.6 | (D) | (D) | (D) | (D) | 2.0 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 54 2 1 | 6 0 1 | $\begin{array}{r} 11 \\ 0 \\ 100 \end{array}$ | $\begin{array}{r} 43.8 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 6.5 <br> (D) <br> (D) | 0.4 (D) (D) | $\begin{aligned} & 15 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) ${ }^{6}$ | $\begin{aligned} & 0.8 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 (D) (D) | (Z) (D) (D) | 13 (D) (D) | (NA) (D) (D) |
| 24 | Lumber and wood products $\qquad$ | 718 | 108 | 15 | 1471.2 | 837.8 | 72.5 | 57 | 9 | 10.6 | 4.4 | 0.4 | 42 | 9 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .-.- | 690 28 | 92 16 | 13 <br> 57 | 728.8 742.4 | 292.0 545.8 | 48.4 24.1 | 40 74 | 17 4 | 6.3 4.3 | 2.0 | 0.3 0.1 | 32 58 | 15 4 |
| 25 | Furniture and fixtures .---- | 48 | 12 | 25 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .-.- | 46 2 | 11 1 | $\begin{aligned} & 24 \\ & 50 \end{aligned}$ | $\begin{array}{r} 38.4 \\ (\mathrm{D}) \end{array}$ | $\begin{array}{r} 15.1 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 0.4 \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} 39 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 3 \\ (\mathrm{D}) \end{array}$ | $\begin{aligned} & 0.5 \\ & (\mathrm{D}) \end{aligned}$ | $\begin{aligned} & 0.3 \\ & \text { (D) } \end{aligned}$ | (Z) | 60 (D) | (NA) |
| 26 | Paper and allied products . | 36 | 23 | 64 | 3480.0 | 2948.2 | 315.0 | 85 | 11 | 15.8 | 12.7 | 1.5 | 80 | 12 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .-.500 employees or more -- | 15 9 12 | 7 7 9 | 47 78 75 | 64.3 602.6 2813.0 | 45.1 523.5 2379.6 | 8.8 17.1 289.1 | 70 <br> 87 <br> 85 | 20 3 12 | $\begin{array}{r} 0.5 \\ 2.4 \\ 12.9 \end{array}$ | 0.3 2.0 10.4 0.8 | 0.1 0.1 1.4 | 60 83 81 | 33 5 13 |
| 27 | Printing and publishing --- | 306 | 25 | 8 | 380.6 | 79.2 | 4.2 | 21 | 5 | 5.1 | 0.8 | (Z) | 16 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 295 10 1 | 24 1 0 | 8 10 0 | $\begin{array}{r} 170.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 29.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 0.8 (D) (D) | 17 (D) (D) | (D) ${ }^{3}$ | $\begin{aligned} & 2.5 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.4 (D) (D) | (Z) | 16 (D) (D) | (NA) (D) (D) |
| 28 | Chemicals and allied products $\qquad$ | 37 | 22 | 59 | 256.8 | 231.1 | 57.0 | 90 | 25 | 1.2 | 1.1 | 0.2 | 92 | 18 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .-.- | 35 2 | 20 2 | $\begin{array}{r} 57 \\ 100 \end{array}$ | (D) <br> (D) | (D) | (D) | (D) | (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) | (D) | (D) | (D) |
| 29 | Petroleum and coal products $\qquad$ | 5 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .-.- | $\begin{aligned} & 4 \\ & 1 \end{aligned}$ | 0 0 | $\begin{aligned} & 0 \\ & 0 \end{aligned}$ | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) | (D) | (D) | (D) |
| 30 | Rubber and miscellaneous plastics products $\qquad$ | 46 | 20 | 43 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 34 11 1 | 14 5 1 | $\begin{array}{r} 41 \\ 45 \\ 100 \end{array}$ | $\begin{array}{r} 77.1 \\ 279.9 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 29.2 \\ 172.5 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 2.4 \\ 21.5 \\ (\mathrm{D}) \end{array}$ | $\begin{array}{r} 38 \\ 62 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 8 \\ 12 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 0.7 \\ & 2.7 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.2 \\ & 1.5 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & (Z) \\ & 0.2 \\ & \text { (D) } \end{aligned}$ | 29 56 (D) | $\begin{array}{r} \text { (NA) } \\ 13 \\ \text { (D) } \end{array}$ |
| 31 | Leather and leather products $\qquad$ | 48 | 13 | 27 | 782.7 | 526.7 | (D) | 67 | (D) | 8.6 | 4.4 | (D) | 51 | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 29 \\ 15 \\ 4 \end{array}$ | $\begin{aligned} & 8 \\ & 2 \\ & 3 \end{aligned}$ | $\begin{aligned} & 28 \\ & 13 \\ & 75 \end{aligned}$ | $\begin{array}{r} 72.1 \\ 266.9 \\ 443.7 \end{array}$ | $\begin{array}{r} 22.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 2.9 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 31 (D) <br> (D) <br> (D) | 13 (D) (D) | $\begin{aligned} & 0.8 \\ & 3.7 \\ & 4.1 \end{aligned}$ | 0.2 (D) (D) | (Z) | 25 (D) (D) | (NA) (D) (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 91 | 8 | 9 | 135.1 | 7.1 | 0.4 | 5 | 6 | 1.2 | 0.1 | (Z) | 8 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .-.- | 90 1 | $\begin{aligned} & 8 \\ & 0 \end{aligned}$ | $\begin{aligned} & 9 \\ & 0 \end{aligned}$ | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) | (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


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Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col } B \div \\ \text { col } \overline{-}) \\ \hline \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E col D) | Percent of export shipments (col F:col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total | Exporting |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | Export employment $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| 20 | Massachusetts --- | 9803 | 2821 | 29 | 65400.6 | 43871.1 | 7130.3 | 67 | 16 | 444.3 | 274.5 | 44.8 | 62 | 16 |
|  | Food and kindred products $\qquad$ | 451 | 70 | 16 | 4927.4 | 1001.6 | 51.1 | 20 | 5 | 20.9 | 3.5 | 0.2 | 17 | 6 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 395 50 6 | 60 10 0 | 15 20 0 | $\begin{array}{lll}1 & 536.1 \\ 2 & 345.9 \\ 1 & 045.4\end{array}$ | 281.2 720.4 | 22.1 29.0 | 18 31 | 8 4 | 7.1 9.8 3.9 | 1.3 2.1 | 0.1 0.1 | 18 21 | 8 |
| 21 | Tobacco products -------- | 1 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees | 1 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 22 | Textile mill products .----- | 187 | 80 | 43 | 1885.0 | 1398.6 | 178.5 | 74 | 13 | 15.5 | 10.4 | 1.4 | 67 | 13 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 151 32 4 | 57 19 4 | $\begin{array}{r} 38 \\ 59 \\ 100 \end{array}$ | 452.9 762.0 670.2 | 285.5 443.0 670.2 | $\begin{array}{r} 32.9 \\ 27.1 \\ 118.5 \end{array}$ | $\begin{array}{r} 63 \\ 58 \\ 100 \end{array}$ | 12 6 18 | 3.5 6.9 5.1 | 1.9 3.5 5.1 | 0.2 0.2 1.0 | 54 51 100 | 11 6 20 |
| 23 | Apparel and other textile products $\qquad$ | 427 | 56 | 13 | 1511.7 | 373.1 | 21.5 | 25 | 6 | 19.0 | 3.5 | 0.3 | 18 | 9 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 375 \\ 50 \\ 2 \end{array}$ | 44 11 1 | $\begin{aligned} & 12 \\ & 22 \\ & 50 \end{aligned}$ | 530.8 <br> (D) <br> (D) | $\begin{array}{r} 88.4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 3.2 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 17 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} 4 \\ (\mathrm{D}) \\ (\mathrm{D}) \end{array}$ | 7.3 (D) (D) | $1.1$ <br> (D) <br> (D) | 0.1 <br> (D) <br> (D) | 15 (D) (D) | ( ${ }^{\text {( }}$ ( ${ }^{\text {( }}$ ) |
| 24 | Lumber and wood products $\qquad$ | 357 | 44 | 12 | 457.4 | 111.3 | 9.7 | 24 | 9 | 4.1 | 0.9 | 0.1 | 22 | 11 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ $\qquad$ | 353 | 42 2 | $\begin{aligned} & 12 \\ & 50 \end{aligned}$ | $\begin{array}{r}366.8 \\ 90.6 \\ \hline\end{array}$ | (D) | (D) | (D) | (D) | 3.4 0.7 | (D) | (D) | (D) | (D) |
| 25 | Furniture and fixtures . | 227 | 29 | 13 | 455.4 | 146.0 | 8.1 | 32 | 6 | 4.8 | 1.4 | 0.1 | 29 | 7 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | 218 9 | 26 3 | 12 33 | 293.0 162.4 | 70.0 76.1 | (D) | 24 47 | (D) | 3.3 1.5 | 0.7 0.7 | (D) | 21 47 | (D) |
| 26 | Paper and allied products - | 253 | 87 | 34 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 184 67 2 | 48 37 2 | $\begin{array}{r} 26 \\ 55 \\ 100 \end{array}$ | $\begin{array}{r} 899.5 \\ 1876.3 \\ \\ \\ \text { (D) } \end{array}$ | $\begin{array}{r} 425.3 \\ 1210.0 \\ \\ \\ \\ \\ \text { (D) } \end{array}$ | $\begin{array}{r} 56.9 \\ 134.8 \end{array}$ (D) | $\begin{array}{r} 47 \\ 64 \\ \text { (D) } \end{array}$ | 13 11 (D) | $\begin{array}{r} 6.3 \\ 12.2 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 2.3 \\ & 7.4 \end{aligned}$ <br> (D) | $\begin{aligned} & 0.3 \\ & 0.7 \\ & \text { (D) } \end{aligned}$ | 37 61 (D) | 13 9 (D) |
| 27 | Printing and publishing --- | 1793 | 156 | 9 | 6173.8 | 2570.4 | 92.5 | 42 | 4 | 49.0 | 12.0 | 0.6 | 24 | 5 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 1697 85 11 | 129 21 6 | 8 25 55 | 2012.0 1995.5 2236.3 | 393.3 659.3 1517.8 | 28.6 34.3 29.5 | 20 34 68 | 7 5 2 | 20.9 17.5 10.5 | 2.8 4.2 4.9 | 0.2 0.2 0.2 | 13 24 47 | 7 5 4 |
| 28 | Chemicals and allied products $\qquad$ | 287 | 156 | 54 | 3661.1 | 3095.4 | 329.8 | 85 | 11 | 14.8 | 11.6 | 1.5 | 78 | 13 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 251 32 4 | 126 26 4 | 50 81 100 | 1 402.6 1588.1 670.4 | 1 1 1 4113.3 | 95.9 183.4 50.6 | 72 89 100 | r ${ }^{9}$ | 5.7 6.3 2.7 | 3.5 5.4 2.7 | 0.4 0.8 0.3 | 61 86 100 | 11 15 11 |
| 29 | Petroleum and coal products $\qquad$ | 59 | 8 | 14 | 325.2 | 79.0 | (D) | 24 | (D) | 1.0 | 0.3 | (D) | 30 | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | $\begin{array}{r} 57 \\ 2 \end{array}$ | 7 1 | $\begin{aligned} & 12 \\ & 50 \end{aligned}$ | (D) <br> (D) | (D) <br> (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 30 | Rubber and miscellaneous plastics products $\qquad$ | 508 | 213 | 42 | 3473.0 | 2361.4 | 280.8 | 68 | 12 | 25.1 | 16.2 | 1.8 | 65 | 11 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 443 \\ 60 \\ 5 \end{array}$ | 168 40 5 | $\begin{array}{r} 38 \\ 67 \\ 100 \end{array}$ | 1337.6 1527.2 608.2 | 684.8 1068.4 608.2 | $\begin{array}{r} \text { (D) } \\ 138.1 \end{array}$ <br> (D) | $\begin{array}{r} 51 \\ 70 \\ 100 \end{array}$ | (D) 13 (D) | 10.6 11.1 3.5 | 5.0 7.7 3.5 | (D) 1.0 (D) | 47 69 100 | (D) 13 (D) |
| 31 | Leather and leather products $\qquad$ | 139 | 43 | 31 | 475.6 | 181.9 | 34.8 | 38 | 19 | 5.0 | 1.5 | 0.3 | 30 | 20 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | $\begin{array}{r} 122 \\ 17 \end{array}$ | 36 7 | $\begin{aligned} & 30 \\ & 41 \end{aligned}$ | $\begin{aligned} & 219.5 \\ & 256.2 \end{aligned}$ | $\begin{array}{r} 77.5 \\ 104.4 \end{array}$ | $\begin{aligned} & 17.0 \\ & 17.9 \end{aligned}$ | $\begin{aligned} & 35 \\ & 41 \end{aligned}$ | 22 17 | 2.1 2.9 | 0.6 1.0 | 0.1 0.2 | 29 34 | 17 20 |
| 32 | Stone, clay, and glass products $\qquad$ | 278 | 57 | 21 | 1022.4 | 502.3 | 53.2 | 49 | 11 | 7.5 | 3.5 | 0.3 | 47 | 9 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 265 \\ 12 \\ 1 \end{array}$ | 52 4 1 | $\begin{array}{r} 20 \\ 33 \\ 100 \end{array}$ | 499.0 <br> (D) <br> (D) | 166.0 (D) (D) | $\begin{array}{r} 31.4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 33 <br> (D) | 19 <br> (D) | 3.9 (D) (D) (D) | 1.3 (D) (D) | 0.2 (D) (D) | 33 (D) (D) (D) | 15 (D) (D) |
| 33 | Primary metal industries -- | 200 | 72 | 36 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 177 22 1 | 55 16 1 | $\begin{array}{r} 31 \\ 73 \\ 100 \end{array}$ | $\begin{array}{r} 668.3 \\ 1327.7 \\ \\ \\ \\ \\ \\ \hline \text { D) } \end{array}$ | $\begin{array}{r} 294.1 \\ 638.4 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 27.4 \\ 61.4 \\ \text { (D) } \end{array}$ | 44 48 <br> (D) | $\begin{array}{r} 9 \\ 10 \\ \text { (D) } \end{array}$ | 4.2 4.7 (D) | 1.8 3.6 (D) | 0.1 0.3 (D) | 43 77 (D) | 6 8 (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992_ Con.


Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow{4}{*}{Geographic area and major group} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent } \\
\text { of } \\
\text { exporting } \\
\text { estab- } \\
\text { lish- } \\
\text { ments } \\
(\operatorname{col} B \div \\
\text { col A) }
\end{array}
\]} \& \multicolumn{3}{|c|}{Value of shipments} \& \multirow[b]{3}{*}{Percent of exporting establishments total value of shipments (col E col D)} \& \multirow[b]{3}{*}{Percent of export shipments ( \(\mathrm{col} \mathrm{F} \div\) col E)} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{\begin{tabular}{l}
Percent of exporting establishments total employment \\
( \(\mathrm{col} \mathrm{J} \div\) col I)
\end{tabular}} \& \multirow[b]{3}{*}{Percent of export employment ( \(\mathrm{col} \mathrm{K} \div\) col J)} \\
\hline \& \& \& \multirow[b]{2}{*}{Exporting} \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \\
\hline \& \& Total \& \& \& Total \({ }^{1}\) (millions) \& Total \({ }^{2}\) (millions) \& Exports \({ }^{3}\) (millions) \& \& \& \[
\begin{array}{r}
\text { Total } \\
(1,000)
\end{array}
\] \& \[
\begin{array}{r}
\text { Total } \\
\text { employ- } \\
\text { ment } \\
(1,000)
\end{array}
\] \& Export employment
\[
(1,000)
\] \& \& \\
\hline \& \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& J \& K \& L \& M \\
\hline \multirow[t]{2}{*}{28} \& \begin{tabular}{l}
Michigan-Con. \\
Chemicals and allied products \(\qquad\)
\end{tabular} \& 401 \& 185 \& 46 \& 10551.9 \& 8912.9 \& 940.1 \& 84 \& 11 \& 31.4 \& 25.0 \& 2.6 \& 80 \& 10 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) 500 employees or more .- \& 359
34
8 \& 152
26
7 \& 42
76
88 \& 2107.7
1749.3
6694.8 \& 1166.0
1537.3
6209.7 \& 117.5
163.4
659.2 \& 55
88
93 \& 10
11
11 \& 7.3
6.7
17.4 \& 4.0
5.4
15.7 \& 0.3
0.6
1.7 \& 55
81
90 \& 8
11
11 \\
\hline \multirow[t]{2}{*}{29} \& Petroleum and coal products \(\qquad\) \& \multirow[t]{2}{*}{} \& 21 \& 31 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees .--- \& \& 19
2 \& \[
\begin{aligned}
\& 30 \\
\& 50
\end{aligned}
\] \& \[
\begin{array}{r}
373.5 \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
175.0 \\
\text { (D) }
\end{array}
\] \& \[
\begin{aligned}
\& 9.2 \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{gathered}
47 \\
\text { (D) }
\end{gathered}
\] \& \[
\begin{array}{r}
5 \\
(\mathrm{D})
\end{array}
\] \& \[
\begin{aligned}
\& 1.1 \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 0.4 \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { (Z) } \\
\& \text { (D) }
\end{aligned}
\] \& 36
(D) \& (NA)
(D) \\
\hline \multirow[t]{2}{*}{30} \& Rubber and miscellaneous plastics products \& 918 \& 345 \& 38 \& 6808.1 \& 3653.8 \& 394.4 \& 54 \& 11 \& 54.8 \& 28.1 \& 3.0 \& 51 \& 11 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) 500 employees or more -- \& 763
149
6 \& 260
80
5 \& 34
54
83 \& 2334.7
\(3 \quad 573.2\)

900.1 \& $\begin{array}{rr}1 & 070.4 \\ 2049.4 \\ \\ & 534.0\end{array}$ \& 70.2
219.2
105.0 \& 46
57
59 \& 7
11
20 \& 20.1
30.0
4.7 \& 8.5
16.0
3.6 \& 0.6
1.7
0.7 \& 42
53
77 \& 7
11
19 <br>
\hline \multirow[t]{2}{*}{31} \& Leather and leather products $\qquad$ \& \multirow[b]{2}{*}{30
22} \& 7 \& 23 \& 363.6 \& 279.3 \& (D) \& 77 \& (D) \& 2.6 \& 1.5 \& (D) \& 58 \& (D) <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more .- \& \& 3
3
1 \& 14
43

100 \& $$
\begin{array}{r}
13.9 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$ \& (D)

(D)
(D) \& (D)
(D)
(D) \& (D)
(D)
(D) \& (D)
(D)
(D) \& 0.3
(D)
(D) \& (D) \& (D)
(D)
(D) \& (D)
(D)
(D) \& (D)
(D)
(D) <br>
\hline \multirow[t]{2}{*}{32} \& Stone, clay, and glass products $\qquad$ \& 567 \& 86 \& 15 \& 2405.7 \& 1469.8 \& 190.9 \& 61 \& 13 \& 15.5 \& 9.3 \& 1.2 \& 60 \& 13 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .-.500 employees or more -- \& 547
16
4 \& 69

13 \& $$
\begin{array}{r}
13 \\
81 \\
100
\end{array}
$$ \& \[

$$
\begin{array}{r}
1091.3 \\
653.8 \\
660.7
\end{array}
$$
\] \& 297.3

511.8
660.7 \& 31.5
58.2
101.1 \& 27
78
100 \& 11
11
15 \& 7.6
3.6
4.4 \& 2.0
3.0
4.4 \& 0.2
0.3
0.6 \& 26
83
100 \& 10
10
14 <br>
\hline \multirow[t]{2}{*}{33} \& Primary metal industries -- \& 473 \& 117 \& 25 \& 7147.5 \& 3962.2 \& 213.5 \& 55 \& 5 \& 40.5 \& 18.6 \& 1.3 \& 46 \& 7 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- \& 388
76
9 \& 70
42
5 \& 18
55
56 \& 1241.3
2703.1
3203.1 \& 331.2
1793.7
1836.3 \& 26.5
124.4
62.6 \& 27
66
57 \& 8
7
3 \& 9.2
15.2
16.1 \& 2.3
9.0
7.3 \& 0.2
0.7
0.5 \& 25
59
45 \& 9
8
7 <br>
\hline \multirow[t]{2}{*}{34} \& Fabricated metal products $\qquad$ \& 2456 \& 587 \& 24 \& 14405.4 \& 9303.7 \& 1304.1 \& 65 \& 14 \& 110.6 \& 62.7 \& 7.9 \& 57 \& 13 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more .- \& $$
\begin{array}{r}
2235 \\
204 \\
17
\end{array}
$$ \& 452

120
15 \& 20
59
88 \& 5071.8
4942.2
4391.4 \& 18822.0
3241.3
4230.5 \& 153.9
294.8
855.5 \& 36
66
96 \& 8
9
20 \& 47.0
36.9
26.8 \& 14.2
23.3
25.3 \& 1.1
2.1
4.7 \& 30
63
94 \& 8
9
19 <br>
\hline \multirow[t]{2}{*}{35} \& Industrial machinery and equipment \& 4267 \& 991 \& 23 \& 14955.3 \& 9812.7 \& 1748.1 \& 66 \& 18 \& 113.5 \& 61.1 \& 9.4 \& 54 \& 15 <br>

\hline \& Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more .- \& \[
$$
\begin{array}{r}
4049 \\
206 \\
12
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
840 \\
142 \\
9
\end{array}
$$
\] \& 21

69

75 \& $$
\begin{array}{ll}
6 & 369.1 \\
5 & 534.2 \\
3 & 052.0
\end{array}
$$ \& \[

$$
\begin{array}{ll}
2 & 670.1 \\
4 & 236.6 \\
2 & 906.0
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 399.0 \\
& 779.4 \\
& 569.7
\end{aligned}
$$
\] \& 42

77
95 \& 15
18

20 \& $$
\begin{aligned}
& 62.7 \\
& 37.8 \\
& 12.9
\end{aligned}
$$ \& 22.6

27.6

10.8 \& $$
\begin{aligned}
& 3.0 \\
& 4.4 \\
& 2.0
\end{aligned}
$$ \& 36

73
84 \& 13
16
19 <br>
\hline \multirow[t]{2}{*}{36} \& Electronic and other electric equipment \& 458 \& 201 \& 44 \& 2725.8 \& 1756.9 \& 262.3 \& 64 \& 15 \& 20.9 \& 12.2 \& 1.8 \& 58 \& 15 <br>

\hline \& | Establishments with- |
| :--- |
| 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | \& 412

42

4 \& $$
\begin{array}{r}
170 \\
28 \\
3
\end{array}
$$ \& 41

67
75 \& 838.6
1057.4

829.8 \& $$
\begin{aligned}
& 436.7 \\
& 778.8 \\
& 541.4
\end{aligned}
$$ \& \[

$$
\begin{array}{r}
50.5 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$
\] \& 52

74
65 \& 12
(D)
(D) \& 8.3
8.0
4.7 \& 4.2
5.4
2.6 \& 0.5
(D)
(D) \& 51
68
55 \& 12
(D)
(D) <br>
\hline \multirow[t]{2}{*}{37} \& Transportation equipment _ \& 726 \& 298 \& 41 \& 64239.8 \& 57462.7 \& 5669.0 \& 89 \& 10 \& 193.3 \& 163.4 \& 19.2 \& 85 \& 12 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more .- \& \[
$$
\begin{array}{r}
545 \\
121 \\
60
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
166 \\
80 \\
52
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 30 \\
& 66 \\
& 87
\end{aligned}
$$

\] \& \[

$$
\begin{array}{r}
1439.2 \\
4013.0 \\
58787.6
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
644.2 \\
2731.2 \\
54087.3
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
79.1 \\
403.4 \\
5186.6
\end{array}
$$
\] \& 45

68
92 \& 12
15

10 \& $$
\begin{array}{r}
10.9 \\
26.0 \\
156.4
\end{array}
$$ \& 4.5

17.8

141.2 \& $$
\begin{array}{r}
0.5 \\
2.6 \\
16.1
\end{array}
$$ \& 41

68
90 \& 11
15
11 <br>
\hline \multirow[t]{2}{*}{38} \& Instruments and related products $\qquad$ \& 374 \& 216 \& 58 \& 2922.2 \& 2637.5 \& 449.2 \& 90 \& 17 \& 20.6 \& 17.7 \& 2.9 \& 86 \& 16 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more .- \& \[
$$
\begin{array}{r}
339 \\
30 \\
5
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
187 \\
24 \\
5
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
55 \\
80 \\
100
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
537.3 \\
889.2 \\
1495.8
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
398.3 \\
743.4 \\
1495.8
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
63.5 \\
109.8 \\
275.9
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
74 \\
84 \\
100
\end{array}
$$
\] \& 16

15

18 \& $$
\begin{aligned}
& 5.4 \\
& 7.4 \\
& 7.9
\end{aligned}
$$ \& 3.8

6.0

7.9 \& $$
\begin{aligned}
& 0.6 \\
& 0.9 \\
& 1.5
\end{aligned}
$$ \& 70

81
100 \& 16
15
19 <br>
\hline \multirow[t]{2}{*}{39} \& Miscellaneous manufacturing industries $\qquad$ \& 503 \& 130 \& 26 \& 897.6 \& 439.4 \& 62.0 \& 49 \& 14 \& 8.0 \& 2.8 \& 0.3 \& 35 \& 11 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more \& \[
$$
\begin{array}{r}
488 \\
13 \\
2
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
122 \\
8 \\
0
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
25 \\
62 \\
0
\end{array}
$$

\] \& | 425.9 (D) |
| :--- |
| (D) | \& \[

$$
\begin{array}{r}
148.6 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
14.7 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& | 35 (D) |
| :--- |
| (D) | \& | 10 |
| :--- |
| (D) | \& | 4.6 |
| :--- |
| (D) |
| (D) | \& \[

$$
\begin{aligned}
& 1.4 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 0.1 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\] \& 30

(D)
(D) \& (D) ${ }^{7}$ <br>
\hline
\end{tabular}

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col } \mathrm{B} \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment <br> (col J $\div$ col I) | Percent of export employment (col K $\div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| 20 | Minnesota-------- | 7644 | 1747 | 23 | 57158.2 | 35130.6 | 3435.5 | 61 | 10 | 345.6 | 193.7 | 22.8 | 56 | 12 |
|  | Food and kindred products $\qquad$ | 537 | 122 | 23 | 12752.5 | 6464.2 | 267.6 | 51 | 4 | 41.7 | 16.1 | 0.7 | 39 | 4 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 428 \\ 95 \\ 14 \end{array}$ | 81 35 6 | 19 37 43 | $\begin{array}{ll} 3 & 068.4 \\ 6 & 237.1 \\ 3 & 447.0 \end{array}$ | 958.0 2788.9 2717.3 | 110.4 11.0 38.2 | 31 45 79 | 12 4 1 | 8.6 21.8 11.3 1.4 | 1.8 8.4 5.9 | 0.2 0.4 0.1 | 21 39 52 | 11 5 2 |
| 22 | Textile mill products ------ | 32 | 9 | 28 | 113.4 | 88.7 | 4.6 | 78 | 5 | 1.4 | 1.1 | (Z) | 79 | (NA) |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ | 28 4 | 5 <br> 4 | 18 100 | 41.5 71.8 | (D) | (D) | (D) | (D) | 0.4 1.0 | (D) | (D) | (D) | (D) |
| 23 | Apparel and other textile products $\qquad$ | 204 | 20 | 10 | 192.1 | 31.3 | 0.9 | 16 | 3 | 3.0 | 0.3 | (Z) | 10 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | 201 | 20 0 | 10 0 | 175.4 16.7 | 31.3 | 0.9 | 18 | 3 | 2.5 | 0.3 | (Z) | 12 | (NA) |
| 24 | Lumber and wood products $\qquad$ | 638 | 53 | 8 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 611 24 3 | 42 8 3 | $\begin{array}{r} 7 \\ 33 \\ 100 \end{array}$ | $\begin{array}{r} 650.8 \\ 699.7 \\ (\mathrm{D}) \end{array}$ | $\begin{array}{r} 75.0 \\ 302.6 \end{array}$ (D) | 7.7 7.4 (D) | 12 43 (D) | $\begin{array}{r} 10 \\ 2 \\ (\mathrm{D}) \end{array}$ | $\begin{aligned} & 6.5 \\ & 3.9 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.7 \\ & 1.5 \\ & \text { (D) } \end{aligned}$ | 0.1 (Z) (D) | 11 38 (D) | 14 (NA) (D) |
| 25 | Furniture and fixtures ----- | 196 | 33 | 17 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 181 14 1 | 26 6 1 | $\begin{array}{r} 14 \\ 43 \\ 100 \end{array}$ | $\begin{aligned} & 262.8 \\ & 200.9 \end{aligned}$ <br> (D) | 57.5 99.7 (D) | 2.0 5.7 (D) | 22 50 (D) | 3 6 (D) | $\begin{aligned} & 2.6 \\ & 2.4 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.5 \\ & 1.1 \\ & \text { (D) } \end{aligned}$ | (Z) 0.1 (D) | 19 46 (D) | (NA) 9 (D) |
| 26 | Paper and allied products - | 122 | 33 | 27 | 3477.9 | 2615.5 | 32.6 | 75 | 1 | 16.3 | 9.7 | 0.1 | 60 | 1 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more -- | 85 29 8 | $\begin{array}{r}17 \\ 9 \\ 7 \\ \hline\end{array}$ | 20 31 88 | $\begin{array}{r} 376.2 \\ 965.9 \\ 2135.7 \end{array}$ | 109.2 420.4 2085.9 | 3.2 3.8 25.6 | 29 44 98 | 3 1 1 | 2.7 4.9 8.7 | 0.5 1.5 7.7 | (Z) (Z) 0.1 | 19 31 89 | (NA) (NA) 1 |
| 27 | Printing and publishing --- | 1527 | 85 | 6 | 4763.1 | 1398.1 | 49.1 | 29 | 4 | 46.3 | 10.5 | 0.3 | 23 | 3 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 1451 69 7 | 69 14 2 | 5 20 29 | $\begin{array}{ll} 1 & 545.4 \\ 1 & 967.2 \\ 1 & 250.5 \end{array}$ | 220.4 (D) (D) | $\begin{array}{r} 14.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 14 (D) (D) | $\begin{array}{r} 6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 18.6 \\ & 15.4 \\ & 12.3 \end{aligned}$ | $\begin{aligned} & 1.8 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 (D) (D) | 10 (D) (D) | (D) ${ }^{6}$ |
| 28 | Chemicals and allied products $\qquad$ | 198 | 77 | 39 | 1885.9 | 936.5 | 56.0 | 50 | 6 | 7.9 | 4.0 | 0.3 | 51 | 8 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 183 \\ 13 \\ 2 \end{array}$ | 68 8 1 | $\begin{aligned} & 37 \\ & 62 \\ & 50 \end{aligned}$ | $\begin{array}{r} 723.8 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 272.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 25.4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 38 (D) (D) | $\begin{array}{r} 9 \\ (\mathrm{D}) \\ (\mathrm{D}) \end{array}$ | 3.3 (D) (D) | $\begin{aligned} & 1.4 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 (D) (D) | 42 (D) (D) | ( ${ }^{7}$ |
| 29 | Petroleum and coal products $\qquad$ | 19 | 4 | 21 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 15 3 1 | 3 1 0 | $\begin{array}{r} 20 \\ 33 \\ 0 \end{array}$ | $\begin{array}{r} 137.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | (D) | (D) (D) (D) | (D) (D) (D) | (D) <br> (D) <br> (D) | 0.4 <br> (D) <br> (D) | (D) | (D) (D) (D) | (D) | (D) (D) (D) |
| 30 | Rubber and miscellaneous plastics products | 371 | 157 | 42 | 1845.2 | 1161.2 | 97.3 | 63 | 8 | 16.2 | 10.1 | 0.8 | 62 | 8 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .-.- | $\begin{array}{r} 322 \\ 49 \end{array}$ | 124 33 | 39 67 | $\begin{array}{r} 754.5 \\ 1090.7 \end{array}$ | 355.4 805.8 | $\begin{aligned} & 40.4 \\ & 57.0 \end{aligned}$ | 47 74 | 11 7 | 6.7 9.5 | $\begin{aligned} & 3.2 \\ & 6.8 \end{aligned}$ | 0.3 0.4 | 48 72 | 9 |
| 31 | Leather and leather products $\qquad$ | 22 | 9 | 41 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more .- | 20 1 1 | 7 1 1 | $\begin{array}{r} 35 \\ 100 \\ 100 \end{array}$ | $\begin{array}{r} 45.0 \\ \text { (D) } \\ \text { (D) } \end{array}$ | (D) (D) (D) | (D) (D) (D) | (D) (D) (D) | (D) (D) (D) | 0.2 (D) (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) (D) (D) | (D) | (D) (D) (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 296 | 26 | 9 | 1700.9 | 1007.8 | 16.7 | 59 | 2 | 9.7 | 3.6 | 0.1 | 37 | 3 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 282 \\ 11 \\ 3 \end{array}$ | $\begin{array}{r} 19 \\ 6 \\ 1 \end{array}$ | $\begin{array}{r} 7 \\ 55 \\ 33 \end{array}$ | $\begin{aligned} & 489.7 \\ & 435.8 \\ & 775.3 \end{aligned}$ | $\begin{array}{r} \text { (D) } \\ 366.2 \\ \text { (D) } \end{array}$ | $\begin{aligned} & \text { (D) } \\ & 9.6 \\ & \text { (D) } \end{aligned}$ | $\begin{gathered} \text { (D) } \\ 84 \\ \text { (D) } \end{gathered}$ | $\begin{gathered} \text { (D) } \\ 3 \\ \text { (D) } \end{gathered}$ | $\begin{aligned} & 4.1 \\ & 2.1 \\ & 3.5 \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 1.5 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 0.1 \\ & \text { (D) } \end{aligned}$ | (D) 71 (D) | (D) 7 (D) |
| 33 | Primary metal industries -- | 97 | 34 | 35 | 758.4 | 437.9 | 23.4 | 58 | 5 | 6.5 | 3.9 | 0.1 | 60 | 3 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .--- | $\begin{aligned} & 78 \\ & 19 \end{aligned}$ | $\begin{aligned} & 20 \\ & 14 \end{aligned}$ | $\begin{aligned} & 26 \\ & 74 \end{aligned}$ | $\begin{aligned} & 287.1 \\ & 471.3 \end{aligned}$ | $\begin{array}{r} 92.7 \\ 345.1 \end{array}$ | $\begin{array}{r} 8.2 \\ 15.2 \end{array}$ | 32 73 | $\begin{aligned} & 9 \\ & 4 \end{aligned}$ | $\begin{aligned} & 2.2 \\ & 4.3 \end{aligned}$ | $\begin{aligned} & 0.7 \\ & 3.3 \end{aligned}$ | $\begin{aligned} & (Z) \\ & 0.1 \end{aligned}$ | 32 77 | (NA) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992_ Con.


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| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col } \mathrm{B} \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E:col D) | Percent of export shipments (col F:col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | $\begin{array}{r} \text { Percent of } \\ \text { export } \\ \text { employment } \\ (\text { col K } \dot{\text { col }} \text { ) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 20 | Missouri --------- | 7531 | 1525 | 20 | 72844.8 | 42621.1 | 4831.0 | 59 | 11 | 368.0 | 189.8 | 20.3 | 52 | 11 |
|  | Food and kindred products $\qquad$ | 474 | 91 | 19 | 12467.7 | 3063.8 | 132.0 | 25 | 4 | 38.3 | 12.2 | 0.4 | 32 | 3 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 388 66 20 | 64 17 10 | 16 26 50 | 2760.3 4433.2 5074.2 | 791.6 954.3 1317.8 | 81.7 33.6 16.6 | 29 22 25 | 10 4 1 | 7.5 14.4 16.4 | 1.5 3.2 7.4 | 0.2 0.1 0.1 | 20 22 45 | 13 3 1 |
| 21 | Tobacco products -------- | 1 | 1 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 1 | 1 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 22 | Textile mill products .----- | 32 | 10 | 31 | 49.0 | 21.1 | 0.9 | 43 | 4 | 0.6 | 0.3 | (Z) | 50 | (NA) |
|  | Establishments with - <br> 1 to 99 employees | 32 | 10 | 31 | 49.0 | 21.1 | 0.9 | 43 | 4 | 0.6 | 0.3 | (Z) | 50 | (NA) |
| 23 | Apparel and other textile products $\qquad$ | 335 | 50 | 15 | 1050.0 | 252.3 | 4.7 | 24 | 2 | 19.9 | 3.9 | 0.1 | 20 | 3 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .-.500 employees or more -- | $\begin{array}{r} 265 \\ 68 \\ 2 \end{array}$ | $\begin{array}{r} 32 \\ 18 \\ 0 \end{array}$ | $\begin{array}{r} 12 \\ 26 \\ 0 \end{array}$ | 260.6 (D) (D) | $\begin{array}{r} 38.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 0.9 (D) (D) | $\begin{aligned} & 15 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & { }^{2} \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 5.3 (D) (D) | 0.6 (D) (D) | (Z) | 11 (D) (D) | (NA) (D) (D) |
| 24 | Lumber and wood products $\qquad$ | 769 | 74 | 10 | 871.4 | 189.4 | 37.1 | 22 | 20 | 10.7 | 2.1 | 0.3 | 20 | 14 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | 751 18 | 70 4 | 29 | 627.4 244.0 | 98.6 90.8 | 28.7 8.4 | 16 37 | 29 9 | 7.8 2.9 | 1.2 0.9 | 0.2 0.1 | 15 31 | 17 11 |
| 25 | Furniture and fixtures ----- | 212 | 42 | 20 | 1192.0 | 816.2 | 21.6 | 68 | 3 | 10.1 | 6.1 | 0.2 | 60 | 3 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more | 189 19 4 | 25 14 3 | 13 74 75 | 257.0 404.9 530.1 | 58.6 2898 468.0 | (D) 11.2 (D) | 23 72 88 | $\begin{array}{r} \text { (D) } \\ 4 \\ \text { (D) } \end{array}$ | 3.1 3.7 3.2 | 0.6 <br> 2.8 <br> 2.7 | (D) 0.1 (D) | 19 76 84 | (D) 4 (D) |
| 26 | Paper and allied products - | 144 | 19 | 13 | 2791.5 | 1609.9 | 54.9 | 58 | 3 | 13.7 | 5.1 | 0.1 | 37 | 2 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .-.500 employees or more | $\begin{array}{r}101 \\ 39 \\ 4 \\ \hline\end{array}$ | 9 7 3 | 9 18 75 | $\begin{array}{rr}  & 491.7 \\ 1 & 221.6 \\ 1 & 078.2 \end{array}$ | 74.8 (D) (D) | 6.7 (D) (D) | 15 (D) (D) | ( (D) (D) | 3.2 6.8 3.7 | 0.3 (D) (D) | (Z) | (D) ${ }^{9}$ | (NA) (D) (D) |
| 27 | Printing and publishing --- | 1571 | 94 | 6 | 4003.2 | 648.6 | 20.1 | 16 | 3 | 41.0 | 6.6 | 0.2 | 16 | 3 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 1511 \\ 54 \\ 6 \end{array}$ | 78 14 2 | 5 26 33 | $\begin{aligned} & 1 \\ & 1 \\ & 1 \\ & 1746.0 \\ & 1 \end{aligned} 353.2$ | 152.9 <br> (D) <br> (D) | 7.6 (D) (D) | 10 (D) (D) | $\begin{array}{r} 5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 18.0 \\ & 10.6 \\ & 12.4 \end{aligned}$ | $\begin{aligned} & 1.5 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 (D) (D) | (8) | 7 (D) (D) |
| 28 | Chemicals and allied products $\qquad$ | 354 | 149 | 42 | 7611.3 | 4724.5 | 719.4 | 62 | 15 | 20.1 | 13.3 | 2.2 | 66 | 17 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 309 39 6 | 116 30 3 | 38 77 50 | $\begin{array}{ll}1 & 726.6 \\ 3 & 49.2 \\ 2 & 385.5\end{array}$ | 892.9 3006.2 825.4 | 94.8 364.2 260.4 | 52 86 35 | 11 12 32 | 6.0 8.2 5.9 | 2.8 6.6 3.9 | 0.3 0.6 1.3 | 47 80 66 | 11 9 33 |
| 29 | Petroleum and coal products $\qquad$ | 44 | 11 | 25 | 383.1 | 51.1 | 7.3 | 13 | 14 | 1.1 | 0.2 | (Z) | 18 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 42 1 1 | 10 1 0 | re 24 | $\begin{array}{r} 227.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 28.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 6.7 (D) (D) | 13 (D) (D) | 24 <br> (D) | 0.5 (D) (D) | 0.1 <br> (D) <br> (D) | (Z) | 20 (D) (D) | (NA) (D) (D) |
| 30 | Rubber and miscellaneous plastics products $\qquad$ | 308 | 97 | 31 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 255 \\ 52 \\ 1 \end{array}$ | 70 26 1 | $\begin{array}{r} 27 \\ 50 \\ 100 \end{array}$ | $\begin{array}{r} 701.3 \\ 1223.8 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 230.8 \\ 700.5 \\ (D) \end{array}$ | $\begin{array}{r} 9.2 \\ 64.8 \end{array}$ <br> (D) | 33 57 (D) | $\begin{array}{r} 4 \\ 9 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 6.2 \\ 10.9 \end{array}$ <br> (D) | $\begin{aligned} & 1.8 \\ & 5.5 \\ & \text { (D) } \end{aligned}$ | 0.1 0.6 (D) | 29 50 (D) | 6 11 (D) |
| 31 | Leather and leather products $\qquad$ | 91 | 21 | 23 | 535.0 | 60.7 | 2.4 | 11 | 4 | 7.9 | 0.9 | (Z) | 11 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 70 \\ 19 \\ 2 \end{array}$ | $\begin{array}{r} 19 \\ 2 \\ 0 \end{array}$ | 27 11 0 | $\begin{array}{r} 127.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | (D) | (D) (D) (D) | (D) (D) (D) | (D) | 1.8 (D) (D) | (D) | (D) (D) (D) | (D) (D) (D) | (D) (D) (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 406 | 34 | 8 | 1281.0 | 446.0 | 45.8 | 35 | 10 | 9.9 | 3.5 | 0.3 | 35 | 9 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 385 \\ 18 \\ 3 \end{array}$ | $\begin{array}{r} 24 \\ 8 \\ 2 \end{array}$ | 6 44 67 | $\begin{aligned} & 555.4 \\ & 520.9 \\ & 204.7 \end{aligned}$ | $\begin{array}{r} \text { (D) } \\ 212.6 \\ \text { (D) } \end{array}$ | $\begin{array}{r} \text { (D) } \\ 24.3 \end{array}$ (D) | (D) 41 (D) | $\begin{gathered} \text { (D) } \\ 11 \\ \text { (D) } \end{gathered}$ | 5.0 3.0 2.0 | $\begin{aligned} & \text { (D) } \\ & 1.5 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 0.2 \\ & \text { (D) } \end{aligned}$ | (D) 50 (D) | (D) 13 (D) |
| 33 | Primary metal industries -- | 126 | 42 | 33 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 92 \\ 31 \\ 3 \end{array}$ | 23 18 1 | 25 58 33 | $\begin{array}{r} 336.2 \\ 1108.5 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 159.6 \\ 734.8 \\ (\mathrm{D}) \end{array}$ | $\begin{array}{r} 3.2 \\ 32.3 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 47 \\ 66 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 2 \\ 4 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 2.0 \\ & 6.6 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.7 \\ & 3.7 \\ & \text { (D) } \end{aligned}$ | (Z) O.2 (D) | 35 56 (D) | (NA) 5 (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow{4}{*}{Geographic area and major group} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent } \\
\text { of } \\
\text { exporting } \\
\text { estab- } \\
\text { lish- } \\
\text { ments } \\
(\text { col } \mathrm{B} \\
\text { col } \\
\text { col } \mathrm{A})
\end{array}
\]} \& \multicolumn{3}{|c|}{Value of shipments} \& \multirow[b]{3}{*}{Percent of exporting establishments tota value of shipments (col E col D)} \& \multirow[b]{3}{*}{Percent of export shipments (col F:col E)} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{Percent of exporting establishments total \(\underset{\text { (col J }}{\text { employment }}\) col I)} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent of } \\
\text { export } \\
\text { employment } \\
\text { (col } \mathrm{K}= \\
\text { col } \mathrm{J} \text { ) }
\end{array}
\]} \\
\hline \& \& \multirow[b]{2}{*}{Total} \& \multirow[b]{2}{*}{Exporting} \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \& \&  \& ing ments \& \& \\
\hline \& \& \& \& \& \[
\begin{array}{r}
\text { Total } 1 \\
\text { (millions) }
\end{array}
\] \& \[
\begin{array}{r}
\text { Totala }^{2} \\
\text { (millions) }
\end{array}
\] \& Exports \({ }^{3}\) (millions) \& \& \& \[
\begin{array}{r}
\text { Total } \\
(1,000)
\end{array}
\] \& Total employ\((1,000)\) \& Export employ\((1,000)\) \& \& \\
\hline \& \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& \(J\) \& K \& L \& M \\
\hline 25 \& Nebraska-Con. Furniture and fixtures \& \multirow[t]{2}{*}{} \& \multirow[b]{2}{*}{4
3
1
1} \& 7 \& 293.9 \& (D) \& (D) \& (D) \& (D) \& 2.2 \& (D) \& (D) \& (D) \& (D) \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 500 to 499 employees ---500 employees or more -- \& \& \& 6
33
0 \& \[
\begin{gathered}
59.0 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] \& \[
\begin{aligned}
\& 3.5 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& (\mathrm{D}) \\
\& (\mathrm{D}) \\
\& (\mathrm{D})
\end{aligned}
\] \& \[
\begin{gathered}
6 \\
(\mathrm{D}) \\
(\mathrm{D})
\end{gathered}
\] \& (D)
(D)
(D) \& \[
\begin{aligned}
\& 0.7 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 0.1 \\
\& (\mathrm{D}) \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& (\mathrm{D}) \\
\& (\mathrm{D}) \\
\& (\mathrm{D})
\end{aligned}
\] \& \[
\begin{aligned}
\& 14 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& (D)
(D)
(D) \\
\hline \multirow[t]{2}{*}{26} \& Paper and allied products - \& 19 \& 1 \& 5 \& 203.0 \& (D) \& (D) \& (D) \& (D) \& 1.4 \& (D) \& (D) \& (D) \& (D) \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \\
100 to 499 employees -----
\end{tabular} \& \[
\begin{array}{r}
12 \\
7
\end{array}
\] \& \begin{tabular}{l}
0 \\
1 \\
\hline
\end{tabular} \& 14 \& \[
\begin{array}{r}
38.6 \\
164.5
\end{array}
\] \& (D) \& (D) \& (D) \& (D) \& \[
\begin{aligned}
\& 0.3 \\
\& 1.1
\end{aligned}
\] \& (D) \& (D) \& (D) \({ }^{-}\) \& (D) \\
\hline \multirow[t]{2}{*}{27} \& Printing and publishing --- \& 479 \& 34 \& 7 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline \& Establishments with 1 to 99 employees \(\qquad\) 100 to 499 employees .--500 employees or more -- \& \[
\begin{array}{r}
463 \\
14 \\
2
\end{array}
\] \& \[
\begin{array}{r}
30 \\
4 \\
0
\end{array}
\] \& 6
29
0 \& \[
\begin{array}{r}
361.4 \\
349.1 \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
54.8 \\
136.4 \\
\text { (D) }
\end{array}
\] \& \[
\begin{aligned}
\& 2.2 \\
\& 3.7 \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{gathered}
15 \\
39 \\
\text { (D) }
\end{gathered}
\] \& \[
\begin{array}{r}
4 \\
3 \\
(\mathrm{D})
\end{array}
\] \& \[
\begin{aligned}
\& 5.4 \\
\& 2.8 \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 0.5 \\
\& 0.9 \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& (\mathrm{Z}) \\
\& (\mathrm{Z})
\end{aligned}
\] \& \[
\begin{array}{r}
9 \\
32 \\
\text { (D) }
\end{array}
\] \& \[
\begin{gathered}
(N A) \\
(N A) \\
\text { (D) }
\end{gathered}
\] \\
\hline \multirow[t]{2}{*}{28} \& Chemicals and allied products \(\qquad\) \& 49 \& 18 \& 37 \& 921.8 \& 489.0 \& 30.3 \& 53 \& 6 \& 2.9 \& 1.5 \& 0.1 \& 52 \& 7 \\
\hline \& Establishments with 1 to 99 employees \(\qquad\) 100 to 499 employees .--500 employees or more -- \& \[
\begin{array}{r}
42 \\
6 \\
1
\end{array}
\] \& 14
3
1 \& 33
50
100 \& \[
\begin{array}{r}
405.3 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
195.8 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
12.3 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{gathered}
48 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] \& \[
\begin{aligned}
\& 6 \\
\& (\mathrm{D}) \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 1.0 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 0.4 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { (Z) } \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 40 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{gathered}
\text { (NA) } \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] \\
\hline \multirow[t]{2}{*}{29} \& Petroleum and coal products \(\qquad\) \& \multirow[t]{2}{*}{} \& \multirow[t]{2}{*}{1} \& 25 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline \& Establishments with 1 to 99 employees \& \& \& 25 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 30 \& Rubber and miscellaneous plastics products \(\qquad\) \& 63 \& 28 \& 44 \& 572.7 \& 460.5 \& 20.9 \& 80 \& 5 \& 5.6 \& 4.4 \& 0.2 \& 79 \& 5 \\
\hline \& Establishments with 1 to 99 employees \(\qquad\) 100 to 499 employees ---500 employees or more -- \& 51
11
1 \& 19
8
1 \& \[
\begin{array}{r}
37 \\
73 \\
100
\end{array}
\] \& \[
\begin{array}{r}
142.2 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
66.3 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{aligned}
\& 4.0 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{gathered}
47 \\
(\mathrm{D}) \\
\text { (D) }
\end{gathered}
\] \& \[
\begin{array}{r}
6 \\
(\mathrm{D}) \\
\text { (D) }
\end{array}
\] \& \[
\begin{aligned}
\& 1.3 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 0.7 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { (Z) } \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 54 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{gathered}
\text { (NA) } \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] \\
\hline \multirow[t]{2}{*}{31} \& Leather and leather products \(\qquad\) \& 7 \& 3 \& 43 \& 213.9 \& (D) \& (D) \& (D) \& (D) \& 0.5 \& (D) \& (D) \& (D) \& (D) \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees .-.- \& 6
1 \& 2 \& 133 \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& (D) \& (D) \& (D) \& (D) \\
\hline \multirow[t]{2}{*}{32} \& Stone, clay, and glass products \(\qquad\) \& 131 \& 6 \& 5 \& 285.3 \& (D) \& (D) \& (D) \& (D) \& 2.2 \& (D) \& (D) \& (D) \& (D) \\
\hline \& \begin{tabular}{l}
Establishments with - \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees .---
\end{tabular} \& 127 \& 5
1 \& 4
25 \& \[
\begin{array}{r}
194.3 \\
91.0
\end{array}
\] \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& (D) \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& (D) \& 1.5
0.7 \& (D) \& (D) \& (D) \& (D) \\
\hline 33 \& Primary metal industries -Establishments with - \& 27 \& 8 \& 30 \& 621.5 \& 362.8 \& (D) \& 58 \& (D) \& 2.3 \& 1.1 \& (D) \& 48 \& (D) \\
\hline \& Establishments with 1 to 99 employees 100 to 499 employees .--500 employees or more -- \& 22
4
1 \& 4 \& 18
100
0 \& \[
\begin{gathered}
43.0 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] \& (D)
(D)
(D)
( \& (D)
(D)
(D) \& (D)
(D)
(D)
( \& (D)
(D)
(D)
( \& 0.5
(D)
(D) \& (D)
(D)
(D) \& (D)
(D)
(D) \& (D)
(D)
(D) \& (D)
(D)
(D) \\
\hline 34 \& Fabricated metal products \(\qquad\) \& 125 \& 38 \& 30 \& 830.8 \& 530.2 \& 33.7 \& 64 \& 6 \& 6.8 \& 4.2 \& 0.3 \& 62 \& 7 \\
\hline \& Establishments with 1 to 99 employees \(\qquad\) 100 to 499 employees ---500 employees or more -- \& 108
14
3 \& 27
9
2 \& 25
64
67 \& 248.3
381.0
201.5 \& \[
\begin{array}{r}
114.9 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
10.7 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{aligned}
\& 46 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& (D) \({ }^{9}\) (D) \& 2.3
2.6
1.9 \& 1.0
(D)
(D) \& 0.1
(D)
(D) \& 43
(D)
(D) \& 10
(D)
(D) \\
\hline 35 \& Industrial machinery and equipment \(\qquad\) \& 322 \& 92 \& 29 \& 1458.6 \& 1133.3 \& 197.4 \& 78 \& 17 \& 11.7 \& 8.2 \& 1.2 \& 70 \& 15 \\
\hline \& Establishments with 1 to 99 employees \(\qquad\) 100 to 499 employees .--500 employees or more -- \& 301
16
5 \& 74
14
4 \& \[
\begin{aligned}
\& 25 \\
\& 88 \\
\& 80
\end{aligned}
\] \& 359.3
426.9
672.4 \& 191.0
410.1
532.3 \& \[
\begin{aligned}
\& 29.5 \\
\& 87.1 \\
\& 80.9
\end{aligned}
\] \& 53
96
79 \& 15
21
15 \& 3.9
3.3
4.5 \& 1.8
3.0
3.3 \& 0.3
0.5
0.5 \& 46
91
73 \& 17
17
15 \\
\hline 36 \& Electronic and other electric equipment \& 53 \& 33 \& 62 \& 1015.9 \& 573.7 \& 64.1 \& 56 \& 11 \& 7.4 \& 4.4 \& 0.5 \& 59 \& 11 \\
\hline \& Establishments with 1 to 99 employees \(\qquad\) 100 to 499 employees .--500 employees or more -- \& \[
\begin{array}{r}
38 \\
10 \\
5
\end{array}
\] \& 21
9
3 \& \[
\begin{aligned}
\& 55 \\
\& 90 \\
\& 60
\end{aligned}
\] \& \[
\begin{array}{r}
74.7 \\
253.7 \\
687.5
\end{array}
\] \& \[
\begin{gathered}
42.8 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] \& \[
\begin{aligned}
\& 5.7 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 57 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& 13
(D)
(D)

( \& 0.8
2.3
4.3 \& 0.4
(D)
(D)
( \& 0.1
(D)
(D)
( \& 50
(D)
(D) \& 25
(D)
(D) <br>
\hline 37 \& Transportation equipment - \& 53 \& 25 \& 47 \& 947.6 \& 838.0 \& 85.6 \& 88 \& 10 \& 5.4 \& 4.5 \& 0.4 \& 83 \& 9 <br>
\hline \& Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more -- \& 41
8
4 \& 15
6

4 \& $$
\begin{array}{r}
37 \\
75 \\
100
\end{array}
$$ \& \[

$$
\begin{array}{r}
85.0 \\
2275 \\
635.1
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
24.1 \\
178.8 \\
635.1
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 7.4 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{array}{r}
28 \\
79 \\
100
\end{array}
$$

\] \& \[

$$
\begin{gathered}
\text { (D) } \\
4 \\
\text { (D) }
\end{gathered}
$$

\] \& \[

$$
\begin{aligned}
& 0.6 \\
& 1.9 \\
& 2.9
\end{aligned}
$$
\] \& 0.2

1.4
2.9 \& (D)
O.1
(D) \& 33
74
100 \& (D)
7
(D) <br>
\hline 38 \& Instruments and related products $\qquad$ \& 39 \& 20 \& 51 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>

\hline \& $$
\begin{array}{|l}
\text { Establishments with- } \\
1 \text { to } 99 \text { employees ------- } \\
100 \text { to 499 employees--- } \\
500 \text { employees or more --- }
\end{array}
$$ \& 28

8
3 \& 12
6
2 \& 43
75

67 \& $$
\begin{array}{r}
45.1 \\
283.2 \\
\text { (D) }
\end{array}
$$ \& \[

$$
\begin{array}{r}
36.4 \\
235.0 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
10.7 \\
17.0 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 81 \\
& 83 \\
& \text { (D) }
\end{aligned}
$$
\] \& 29

7
(D) \& 0.6
2.0
(D) \& 0.4
1.5
(D) \& 0.1
0.2
(D) \& 67
75
(D) \& 25
13
(D) <br>
\hline
\end{tabular}

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ \text { (col B } \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| 35 | Nevada-Con. Industrial machinery and equipment | 13 | 39 | 29 | 233.9 | 132.6 | 23.7 | 57(D)(D) | 18 | 2.1 | 1.2 | 0.2 | 57 | 17 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- |  | $\begin{array}{r} 37 \\ 2 \end{array}$ | $\begin{aligned} & 28 \\ & 50 \end{aligned}$ | 163.4 70.5 | (D) <br> (D) | (D) <br> (D) |  | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 1.3 \\ & 0.8 \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) <br> (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) |
| 36 | Electronic and other electric equipment | 55 | 25 | 45 | 122.5 | 96.7 | 13.5 | 79 | 14 | 1.2 | 0.9 | 0.1 | 75 | 11 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees .-.- | 52 3 | 22 3 | 42 100 | $\begin{aligned} & 55.6 \\ & 66.8 \end{aligned}$ | $\begin{aligned} & 29.9 \\ & 66.8 \end{aligned}$ | $\begin{aligned} & 4.4 \\ & 9.1 \end{aligned}$ | $\begin{array}{r} 54 \\ 100 \end{array}$ | $\begin{aligned} & 15 \\ & 14 \end{aligned}$ | $\begin{aligned} & 0.7 \\ & 0.5 \end{aligned}$ | $\begin{aligned} & 0.4 \\ & 0.5 \end{aligned}$ | $\begin{aligned} & 0.1 \\ & 0.1 \end{aligned}$ | $\begin{array}{r} 57 \\ 100 \end{array}$ | 25 20 |
| 37 | Transportation equipment | 37 | 14 | 38 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | 36 1 | 13 1 | $\begin{array}{r} 36 \\ 100 \end{array}$ | $\begin{array}{r} 62.1 \\ \text { (D) } \end{array}$ | 32.1 <br> (D) | $\begin{aligned} & 2.8 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 52 \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} 9 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 0.6 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.3 \\ & \text { (D) } \end{aligned}$ | (Z) <br> (D) | $\begin{array}{r} 50 \\ \text { (D) } \end{array}$ | (NA) (D) |
| 38 | Instruments and related products $\qquad$ | 44 | 25 | 57 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 42 1 1 | 23 1 1 | $\begin{array}{r} 55 \\ 100 \\ 100 \end{array}$ | 101.6 <br> (D) <br> (D) | $\begin{array}{r} 71.4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 13.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 70 (D) <br> (D) | 19 <br> (D) | 0.8 <br> (D) <br> (D) | 0.6 <br> (D) <br> (D) | 0.1 <br> (D) <br> (D) | $\begin{aligned} & 75 \\ & \text { (D) } \end{aligned}$ (D) | 17 (D) (D) |
| 39 | Miscellaneous manufacturing industries $\qquad$ | 109 | 28 | 26 | 305.2 | 224.4 | 42.5 | 74 | 19 | 2.9 | 1.8 | 0.3 | 62 | 17 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 105 \\ 3 \\ 1 \end{array}$ | 26 1 1 | $\begin{array}{r} 25 \\ 33 \\ 100 \end{array}$ | $\begin{array}{r} 108.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 50.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 6.0 <br> (D) | $\begin{aligned} & 46 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 12 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 1.3 (D) (D) | 0.5 <br> (D) <br> (D) | 0.1 <br> (D) <br> (D) | 38 (D) (D) | 20 (D) (D) |
|  | New Hampshire--- | 2280 | 665 | 29 | 11310.4 | $7864.1 \quad 1180.2$ |  | 70 | 15 | 89.3 | 57.3 | 7.7 | 64 | 13 |
| 20 | Food and kindred products $\qquad$ | 61 | 6 | 10 | 900.8 | (D) | (D) | (D) | (D) | 2.7 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 54 6 | 5 0 1 | $\begin{array}{r} 9 \\ 0 \\ 100 \end{array}$ | $\begin{array}{r} \text { (D) } \\ 290.6 \\ \text { (D) } \end{array}$ | (D) <br> (D) | $\begin{aligned} & (\mathrm{D}) \\ & (\mathrm{D}) \end{aligned}$ | $\begin{aligned} & (\mathrm{D}) \\ & (\mathrm{D}) \end{aligned}$ | (D) | $\begin{aligned} & \text { (D) } \\ & 1.2 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & (\mathrm{D}) \\ & (\mathrm{D}) \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & (\mathrm{D}) \end{aligned}$ | (D) |
| 22 | Textile mill products .----- | 4132 | 19 | 46 | 364.4 | 249.2 | 10.0 | 68 | 4 | 3.3 | 2.4 | 0.1 | 73 | 4 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more |  | 12 6 1 | $\begin{array}{r} 38 \\ 75 \\ 100 \end{array}$ | $\begin{array}{r} 79.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 38.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 3.7 <br> (D) | 49 <br> (D) | 10 (D) <br> (D) | 0.9 (D) (D) | 0.4 <br> (D) <br> (D) | (Z) | 44 (D) (D) | (NA) (D) (D) |
| 23 | Apparel and other textile products $\qquad$ | 66 | 14 | 21 | 107.1 | 11.7 | 1.0 | 11 | 9 | 2.0 | 0.2 | (Z) | 10 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 62 4 | 14 0 | 23 0 | $\begin{aligned} & 40.5 \\ & 66.5 \end{aligned}$ | 11.7 | 1.0 | 29 | 9 | 1.0 | 0.2 | (Z) | 20 | (NA) |
| 24 | Lumber and wood products $\qquad$ | 322 | 46 | 14 | 374.7 | 113.7 | 20.2 | 30 | 18 | 3.9 | 1.1 | 0.1 | 28 | 9 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | 317 5 | 43 3 | $\begin{aligned} & 14 \\ & 60 \end{aligned}$ | $\begin{array}{r} 305.2 \\ 69.5 \end{array}$ | $\begin{aligned} & 76.0 \\ & 37.7 \end{aligned}$ | (D) <br> (D) | $\begin{aligned} & 25 \\ & 54 \end{aligned}$ | (D) <br> (D) | 3.1 0.8 | $\begin{aligned} & 0.6 \\ & 0.5 \end{aligned}$ | (D) | 19 63 | (D) |
| 25 | Furniture and fixtures .---- | 48 | 10 | 21 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | $\begin{array}{r} 46 \\ 2 \end{array}$ | $\begin{aligned} & 8 \\ & 2 \end{aligned}$ | $\begin{array}{r} 17 \\ 100 \end{array}$ | $\begin{array}{r} 73.5 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 22.3 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 0.4 \\ & (\mathrm{D}) \end{aligned}$ | $\begin{gathered} 30 \\ \text { (D) } \end{gathered}$ | $\left({ }^{2}\right)$ | $\begin{aligned} & 0.6 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.3 \\ & \text { (D) } \end{aligned}$ | (Z) | 50 (D) | (NA) (D) |
| 26 | Paper and allied products - | 45 | 27 | 60 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 34 9 2 | 19 6 2 | $\begin{array}{r} 56 \\ 67 \\ 100 \end{array}$ | $\begin{array}{r} 159.2 \\ 396.4 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 129.3 \\ 300.2 \\ (\mathrm{D}) \end{array}$ | $\begin{array}{r} 8.4 \\ 20.3 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 81 \\ 76 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 6 \\ 7 \\ (\mathrm{D}) \end{array}$ | $\begin{aligned} & 1.1 \\ & 2.0 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.7 \\ & 1.3 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.1 \\ & 0.1 \\ & \text { (D) } \end{aligned}$ | 64 65 (D) | 14 8 (D) |
| 27 | Printing and publishing --- | 367 | 32 | 9 | 694.5 | 169.2 | 11.0 | 24 | 7 | 7.4 | 1.0 | (Z) | 14 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | $\begin{array}{r} 352 \\ 15 \end{array}$ | 30 2 | r ${ }^{9}$ | $\begin{aligned} & 356.2 \\ & 338.3 \end{aligned}$ | (D) (D) | (D) <br> (D) | $\begin{aligned} & (\mathrm{D}) \\ & (\mathrm{D}) \end{aligned}$ | (D) <br> (D) | $\begin{aligned} & 4.1 \\ & 3.3 \end{aligned}$ | (D) | (D) | (D) | (D) |
| 28 | Chemicals and allied products $\qquad$ | 37 | 24 | 65 | 274.2 | 258.9 | 27.5 | 94 | 11 | 1.4 | 1.3 | 0.2 | 93 | 15 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ | $\begin{array}{r} 34 \\ 3 \end{array}$ | 21 3 | $\begin{array}{r} 62 \\ 100 \end{array}$ | $\begin{aligned} & 131.6 \\ & 142.7 \end{aligned}$ | $\begin{aligned} & 116.2 \\ & 142.7 \end{aligned}$ | (D) <br> (D) | $\begin{array}{r} 88 \\ 100 \end{array}$ | (D) <br> (D) | $\begin{aligned} & 0.7 \\ & 0.7 \end{aligned}$ | $\begin{aligned} & 0.6 \\ & 0.7 \end{aligned}$ | (D) <br> (D) | 86 | (D) |
| 29 | Petroleum and coal products $\qquad$ | 6 | 1 | 17 | 20.3 | (D) | (D) | (D) | (D) | 0.2 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 6 | 1 | 17 | 20.3 | (D) | (D) | (D) | (D) | 0.2 | (D) | (D) | (D) | (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\begin{tabular}{l}
SIC \\
code
\end{tabular}} \& \multirow{4}{*}{Geographic area and major group} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{} \& \multicolumn{3}{|c|}{Value of shipments} \& \multirow[b]{3}{*}{Percent of exporting establishments total value of shipments ( \(\mathrm{col} \mathrm{E} \div\) col D)} \& \multirow[b]{3}{*}{Percent of export shipments (col F:col E)} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{Percent of exporting establishments total employment (col J \(\div\) col I)} \& \multirow[b]{3}{*}{Percent of export employment ( col K col J)} \\
\hline \& \& \& \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \& \multirow[b]{2}{*}{\[
\begin{array}{r}
\text { Total } \\
(1,000)
\end{array}
\]} \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \\
\hline \& \& Total \& Exporting \& \& \[
\begin{array}{r}
\text { Total1 } \\
\text { (millions) }
\end{array}
\] \& \[
\begin{array}{r}
\text { Total2 } \\
\text { (millions) }
\end{array}
\] \& Exports \({ }^{3}\) (millions) \& \& \& \& \begin{tabular}{l}
Total
employ-
ment \\
\((1,000)\)
\end{tabular} \& \begin{tabular}{l}
Export
employmen \\
\((1,000)\)
\end{tabular} \& \& \\
\hline \& \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& \(J\) \& K \& L \& M \\
\hline \multirow[t]{2}{*}{23} \& New Jersey-Con. Apparel and other textile products \(\qquad\) \& 1154 \& 133 \& 12 \& 3081.5 \& 758.3 \& 110.5 \& 25 \& 15 \& 34.1 \& 6.1 \& 0.8 \& 18 \& 13 \\
\hline \& Establishments with1 to 99 employees 100 to 499 employees .--500 employees or more -- \& 1080
70 \& 115
17
1 \& 11
24
25 \& \[
\begin{array}{r}
1461.1 \\
1206.8 \\
\\
\\
413.6
\end{array}
\] \& \[
\begin{array}{r}
235.3 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{gathered}
19.8 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
\] \& \[
\begin{aligned}
\& 16 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& (D) \({ }_{\text {8 }}\) \& \[
\begin{array}{r}
18.3 \\
12.2 \\
3.5
\end{array}
\] \& 2.5
(D)
(D) \& \[
\begin{aligned}
\& 0.2 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& 14
(D)
(D) \& (D) \({ }^{8}\) \\
\hline \multirow[t]{2}{*}{24} \& Lumber and wood products \(\qquad\) \& 318 \& 32 \& 10 \& 373.1 \& 99.8 \& 11.6 \& 27 \& 12 \& 3.6 \& 0.7 \& 0.1 \& 19 \& 14 \\
\hline \& \begin{tabular}{l}
Establishments with - \\
1 to 99 employees 100 to 499 employees .-.
\end{tabular} \& 317 \& 32 \& 10 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline \multirow[t]{2}{*}{25} \& Furniture and fixtures ----- \& 325 \& 47 \& 14 \& 761.4 \& 200.2 \& 7.5 \& 26 \& 4 \& 7.1 \& 1.9 \& 0.1 \& 27 \& 5 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees .-----100 to 499 employees .---
\end{tabular} \& 312
13 \& 43
4 \& \begin{tabular}{l}
14 \\
31 \\
\hline 1
\end{tabular} \& \[
\begin{aligned}
\& 466.7 \\
\& 294.7
\end{aligned}
\] \& 111.2
89.0 \& 4.3
3.2 \& 24
30 \& \begin{tabular}{l}
4 \\
4 \\
\hline
\end{tabular} \& 4.8
2.3 \& 1.2
0.7 \& (Z) \& 25
30 \& (NA) \\
\hline \multirow[t]{2}{*}{26} \& Paper and allied products - \& 307 \& 95 \& 31 \& 3343.5 \& 1561.2 \& 114.3 \& 47 \& 7 \& 21.4 \& 9.5 \& 0.7 \& 44 \& 7 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees ---500 employees or more -- \& 230
74
3 \& 60
33
2 \& 26
45
67 \& 1
1
1

3928.6

362.4 \& $$
\begin{array}{r}
328.7 \\
(\mathrm{D}) \\
(\mathrm{D})
\end{array}
$$ \& \[

$$
\begin{gathered}
19.4 \\
(D) \\
(D)
\end{gathered}
$$

\] \& \[

$$
\begin{aligned}
& 31 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\] \& ( ${ }^{6}$ \& $\begin{array}{r}7.0 \\ 12.4 \\ 2.0 \\ \hline 1.1\end{array}$ \& 2.3

(D)
(D)

( \& $$
\begin{aligned}
& 0.1 \\
& (\mathrm{D}) \\
& (\mathrm{D})
\end{aligned}
$$ \& 33

(D)
(D) \& (D) ${ }^{4}$ <br>
\hline \multirow[t]{2}{*}{27} \& Printing and publishing --- \& 2449 \& 193 \& 8 \& 6724.5 \& 2177.1 \& 133.3 \& 32 \& 6 \& 57.1 \& 11.7 \& 0.7 \& 20 \& 6 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more -- \& $$
\begin{array}{r}
2347 \\
90 \\
12
\end{array}
$$ \& 164

26
3 \& 7
29
25 \& 2724.3
2337.1
1673.1 \& (D)
857.1

(D) \& $$
\begin{array}{r}
(\mathrm{D}) \\
85.1 \\
\text { (D) }
\end{array}
$$ \& \[

$$
\begin{gathered}
\text { (D) } \\
37 \\
\text { (D) }
\end{gathered}
$$
\] \& (D)

10

(D) \& $$
\begin{aligned}
& 26.5 \\
& 18.8 \\
& 11.8
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& (\mathrm{D}) \\
& 5.1 \\
& (\mathrm{D})
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 0.4 \\
& \text { (D) }
\end{aligned}
$$
\] \& (D)

27
(D) \& (D)
(D)
( <br>
\hline \multirow[t]{2}{*}{28} \& Chemicals and allied products $\qquad$ \& 809 \& 420 \& 52 \& 24351.5 \& 18196.2 \& 2028.9 \& 75 \& 11 \& 69.0 \& 47.9 \& 5.9 \& 69 \& 12 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more -- \& 672
117
20 \& 320
87
13 \& 48
74
65 \& 4969.1
10793.1
8589.4 \& $\begin{array}{lll}3 & 065.2 \\ 8 & 99.9 \\ 6 & 131.1\end{array}$ \& 377.0
685.1
966.8 \& 62
83
71 \& 12
8
16 \& 16.9
23.7
28.4 \& 9.9
17.8
20.2 \& 1.1
1.8
3.0 \& 59
75
71 \& 11
10
15 <br>
\hline \multirow[t]{2}{*}{29} \& Petroleum and coal products $\qquad$ \& 65 \& 15 \& 23 \& 5584.1 \& 1483.3 \& 41.5 \& 27 \& 3 \& 4.4 \& 1.6 \& 0.1 \& 36 \& 6 <br>
\hline \& Establishments with1 to 99 employees 100 to 499 employees .--500 employees or more -- \& 55
8
2 \& 12
2
1 \& 22
25

50 \& $$
\begin{array}{r}
514.7 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$ \& \[

$$
\begin{array}{r}
189.7 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
21.9 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$
\] \& 37

(D)
(D) \& 12
(D)

(D) \& $$
\begin{aligned}
& 1.2 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& 0.5

(D)
(D) \& 0.1
(D)
(D) \& 42
(D)
(D) \& 20
(D)
(D) <br>
\hline \multirow[t]{2}{*}{30} \& Rubber and miscellaneous plastics products $\qquad$ \& 684 \& 269 \& 39 \& 3972.7 \& 2083.7 \& 154.0 \& 52 \& 7 \& 32.9 \& 16.7 \& 1.2 \& 51 \& 7 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--500 employees or more -- \& $$
\begin{array}{r}
596 \\
87 \\
1
\end{array}
$$ \& 218

51
0 \& 37
59

0 \& $$
\begin{aligned}
& 1974.5 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& \[

$$
\begin{array}{r}
954.5 \\
(\mathrm{D}) \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
71.0 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$
\] \& 48

(D)

(D) \& ( ${ }^{7}$ \& $$
\begin{array}{r}
15.7 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$ \& 6.8

(D)
(D) \& 0.4
(D)
(D) \& 43
(D)
(D) \& ( ${ }_{\text {( }{ }^{6} \text { ) }}$ <br>
\hline \multirow[t]{2}{*}{31} \& Leather and leather products $\qquad$ \& 70 \& 27 \& 39 \& 251.9 \& 169.8 \& (D) \& 67 \& (D) \& 2.3 \& 1.3 \& (D) \& 57 \& (D) <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 500 to 499 employees .--500 employees or more -- \& 67
2

1 \& $$
\begin{array}{r}
25 \\
2 \\
0
\end{array}
$$ \& 37

100

0 \& $$
\begin{gathered}
83.4 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
$$ \& \[

$$
\begin{gathered}
49.2 \\
(D) \\
\text { (D) }
\end{gathered}
$$
\] \& 1.9

(D)
(D) \& 59
(D)
(D) \& ( ${ }^{4}$ \& 1.0
(D)
(D) \& 0.5
(D)
(D) \& (Z)
(D)
(D) \& 50
(D)
(D) \& (NA)
(D)
(D) <br>
\hline \multirow[t]{2}{*}{32} \& Stone, clay, and glass products $\qquad$ \& 397 \& 87 \& 22 \& 1881.8 \& 760.9 \& 68.4 \& 40 \& 9 \& 16.6 \& 6.8 \& 0.6 \& 41 \& 9 <br>
\hline \& Establishments with1 to 99 employees 100 to 499 employees .--500 employees or more -- \& 368
23
6 \& 71
14
2 \& 19
61
33 \& 846.5
571.2

464.2 \& $$
\begin{array}{r}
356.7 \\
(\mathrm{D})
\end{array}
$$ \& \[

$$
\begin{array}{r}
\text { (D) } \\
29.3 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{gathered}
(\mathrm{D}) \\
62 \\
(\mathrm{D})
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { (D) } \\
8 \\
\text { (D) }
\end{gathered}
$$
\] \& 6.5

4.6

5.4 \& \[
$$
\begin{gathered}
\text { (D) } \\
2.8 \\
\text { (D) }
\end{gathered}
$$

\] \& | (D) |
| :--- |
| 0.2 |
| (D) | \& (D)

61
(D)

( \& (D)
7
(D) <br>
\hline \multirow[t]{2}{*}{33} \& Primary metal industries .- \& 202 \& 82 \& 41 \& 2890.7 \& 2318.1 \& 188.1 \& 80 \& 8 \& 12.4 \& 9.1 \& 0.6 \& 73 \& 7 <br>

\hline \& Establishments with1 to 99 employees 100 to 499 employees .--500 employees or more -- \& $$
\begin{array}{r}
174 \\
25 \\
3
\end{array}
$$ \& \[

$$
\begin{array}{r}
59 \\
20 \\
3
\end{array}
$$
\] \& 34

80

100 \& $$
\begin{array}{r}
888.2 \\
1389.9 \\
612.7
\end{array}
$$ \& 630.8

1074.6

612.7 \& $$
\begin{array}{r}
89.7 \\
90.1 \\
8.2
\end{array}
$$ \& 71

77
100 \& 14
8

1 \& $$
\begin{aligned}
& 4.4 \\
& 5.9 \\
& 2.1
\end{aligned}
$$ \& 2.4

4.6
2.1 \& 0.2
0.4
(Z) \& 55
78
100 \& 8
9
(NA) <br>
\hline \multirow[t]{2}{*}{34} \& Fabricated metal products $\qquad$ \& 1253 \& 305 \& 24 \& 4505.0 \& 2446.1 \& 189.8 \& 54 \& 8 \& 37.4 \& 18.1 \& 1.5 \& 48 \& 8 <br>

\hline \& Establishments with1 to 99 employees 100 to 499 employees .--500 employees or more -- \& $$
\begin{array}{r}
173 \\
\\
\\
76 \\
\end{array}
$$ \& \[

$$
\begin{array}{r}
257 \\
46 \\
2
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 22 \\
& 61 \\
& 50
\end{aligned}
$$

\] \& \[

$$
\begin{array}{r}
2117.1 \\
\\
1752.5 \\
\\
635.3
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { (D) } \\
\\
\\
070.7 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
(\mathrm{D}) \\
88.5 \\
(\mathrm{D})
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 61 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{gathered}
\text { (D) } \\
8 \\
\text { (D) }
\end{gathered}
$$

\] \& \[

$$
\begin{array}{r}
19.9 \\
12.8 \\
4.7
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 7.6 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 0.8 \\
& \text { (D) }
\end{aligned}
$$
\] \& (D)

59
(D) \& (D)
11
(D) <br>
\hline \multirow[t]{2}{*}{35} \& Industrial machinery and equipment $\qquad$ \& 1713 \& 449 \& 26 \& 4595.5 \& 3298.3 \& 683.3 \& 72 \& 21 \& 36.8 \& 24.3 \& 4.4 \& 66 \& 18 <br>

\hline \& Establishments with1 to 99 employees .-----100 to 499 employees ---500 employees or more -- \& $$
\begin{array}{r}
1655 \\
50 \\
8
\end{array}
$$ \& \[

$$
\begin{array}{r}
403 \\
38 \\
8
\end{array}
$$

\] \& [ $\begin{array}{r}24 \\ 76 \\ 100\end{array}$ \& \[

$$
\begin{array}{r}
2302.5 \\
1354.8 \\
938.2
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
1179.9 \\
\\
\\
1180.2 \\
\\
9388.2
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 195.7 \\
& 313.6 \\
& 174.0
\end{aligned}
$$
\] \& 51

87
100 \& 17
27
19 \& 21.0
9.7
6.1 \& 10.1
8.1
6.1 \& 1.6
1.7
1.1 \& 48
84
100 \& 16
21
18 <br>
\hline
\end{tabular}

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


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\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow{4}{*}{Geographic area and major group} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent } \\
\text { of } \\
\text { exporting } \\
\text { estab- } \\
\text { lish- } \\
\text { ments } \\
(\text { col B } \div \\
\text { col A) }
\end{array}
\]} \& \multicolumn{3}{|c|}{Value of shipments} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent of } \\
\text { exporting } \\
\text { establish- } \\
\text { ments total } \\
\text { value of } \\
\text { shipments } \\
\text { (col E } \div \\
\text { col D) } \\
\hline
\end{array}
\]} \& \multirow[b]{3}{*}{Percent of export shipments ( \(\mathrm{col} \mathrm{F} \div\) col E)} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{Percent of exporting establishments total employment (col J \(\div\) col I)} \& \multirow[b]{3}{*}{Percent of export employment ( \(\mathrm{col} \mathrm{K} \div\) col J)} \\
\hline \& \& \& \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \& \multirow[b]{2}{*}{\[
\begin{array}{r}
\text { Total } \\
(1,000)
\end{array}
\]} \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \\
\hline \& \& Total \& Exporting \& \& Total \({ }^{1}\) (millions) \& Total \({ }^{2}\) (millions) \& Exports \({ }^{3}\) (millions) \& \& \& \& \[
\begin{array}{r}
\text { Total } \\
\text { employ- } \\
\text { ment } \\
(1,000)
\end{array}
\] \& \[
\begin{array}{r}
\text { Export } \\
\text { employ- } \\
\text { ment } \\
(1,000)
\end{array}
\] \& \& \\
\hline \& \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& \(J\) \& K \& L \& M \\
\hline \multirow[t]{2}{*}{24} \& \begin{tabular}{l}
New York-Con. \\
Lumber and wood products \(\qquad\)
\end{tabular} \& 1123 \& 125 \& 11 \& 1263.0 \& 302.1 \& 70.4 \& 24 \& 23 \& 13.5 \& 2.9 \& 0.5 \& 21 \& 17 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees 100 to 499 employees \(\qquad\)
\end{tabular} \& 1109
14 \& 120
5 \& 11
36 \& 1101.7
161.3 \& 236.9
65.2 \& 53.6
16.8 \& 22
40 \& 23
26 \& 11.6
1.9 \& 2.2
0.8 \& 0.4
0.2 \& 19
42 \& 18
25 \\
\hline \multirow[t]{2}{*}{25} \& Furniture and fixtures .---- \& 815 \& 124 \& 15 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline \& Establishments with1 to 99 employees 100 to 499 employees \(\qquad\) 500 employees or more -- \& 780
33
2 \& 107
16
1 \& \[
\begin{aligned}
\& 14 \\
\& 48 \\
\& 50
\end{aligned}
\] \& \begin{tabular}{l}
837.7
516.1 \\
(D)
\end{tabular} \& \begin{tabular}{l}
\[
\begin{aligned}
\& 171.9 \\
\& 273.8
\end{aligned}
\] \\
(D)
\end{tabular} \& \[
\begin{array}{r}
15.3 \\
12.2 \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
21 \\
53 \\
\text { (D) }
\end{array}
\] \& 9
4
(D) \& \[
\begin{array}{r}
10.8 \\
5.9 \\
\text { (D) }
\end{array}
\] \& \[
\begin{aligned}
\& 2.0 \\
\& 3.0 \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 0.2 \\
\& 0.1 \\
\& \text { (D) }
\end{aligned}
\] \& 19
51
(D) \& 10
3
(D) \\
\hline \multirow[t]{2}{*}{26} \& Paper and allied products - \& 541 \& 169 \& 31 \& 4953.9 \& 3171.8 \& 155.3 \& 64 \& 5 \& 33.7 \& 18.4 \& 0.9 \& 55 \& 5 \\
\hline \& Establishments with 1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) 500 employees or more -- \& 443
93
5 \& 114
51
4 \& 26
55
80 \& \begin{tabular}{l}
1 \\
\hline
\end{tabular} \& 717.0
1838.2
616.6 \& (D)
76.1
(D) \& 48
68
81 \& (D)
4
(D) \& \(\begin{array}{r}11.6 \\ 18.3 \\ 3.7 \\ \hline\end{array}\) \& 4.7
10.7
3.0 \& (D)
0.4
(D)

a \& 41
58
81 \& (D)
4
(D) <br>
\hline \multirow[t]{2}{*}{27} \& Printing and publishing --- \& 5391 \& 482 \& 9 \& 25910.1 \& 12427.6 \& 732.9 \& 48 \& 6 \& 152.6 \& 48.0 \& 3.1 \& 31 \& 6 <br>

\hline \& | Establishments with - |
| :--- |
| 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | \& 5133

217

41 \& $$
\begin{array}{r}
400 \\
59 \\
23
\end{array}
$$ \& 8

27
56 \& 6739.5
7783.7
11386.9 \& $\begin{array}{ll}1 & 230.6 \\ 3885.0 \\ 7 & 361.9\end{array}$ \& 107.5
226.2
399.2 \& 18
49
65 \& 9
6

5 \& $$
\begin{aligned}
& 59.7 \\
& 42.1 \\
& 50.8
\end{aligned}
$$ \& 8.1

12.8
27.0 \& 0.7
0.9
1.5 \& 14
30
53 \& 9
7
6 <br>
\hline \multirow[t]{2}{*}{28} \& Chemicals and allied products $\qquad$ \& 619 \& 331 \& 53 \& 11754.6 \& 10133.2 \& 1313.3 \& 86 \& 13 \& 42.6 \& 34.9 \& 4.7 \& 82 \& 13 <br>

\hline \& | Establishments with - |
| :--- |
| 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | \& 518

88
13 \& 248
71
12 \& 48
81
92 \& 18857.3
4613.7
5283.6 \& $\begin{array}{lll}1 & 217.0 \\ 3 & 759.0 \\ 5 & 157.3\end{array}$ \& 129.9
486.3
697.2 \& 66
81
98 \& 11
13
14 \& 8.8
18.7
15.1 \& 5.4
15.3
14.3 \& 0.6
1.8
2.3 \& 61
82
95 \& 11
12
16 <br>
\hline \multirow[t]{2}{*}{29} \& Petroleum and coal products $\qquad$ \& 129 \& 15 \& 12 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& Establishments with 1 to 99 employees 100 to 499 employees $\qquad$
$\qquad$ \& 128
1 \& 15
0 \& 12

0 \& $$
\begin{array}{r}
449.3 \\
\text { (D) }
\end{array}
$$ \& \[

$$
\begin{array}{r}
31.0 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 2.8 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{array}{r}
7 \\
(D)
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
9 \\
(\mathrm{D})
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 1.5 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 0.1 \\
& \text { (D) }
\end{aligned}
$$
\] \& (Z) \& (D) ${ }^{7}$ \& (NA)

(D) <br>
\hline \multirow[t]{2}{*}{30} \& Rubber and miscellaneous plastics products \& 712 \& 260 \& 37 \& 3842.8 \& 2621.4 \& 275.1 \& 68 \& 10 \& 34.1 \& 20.4 \& 1.9 \& 60 \& 9 <br>
\hline \& Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more \& 622
83
7 \& 204
50
6 \& 33
60
86 \& 1
1
1
1533.6
885.4 \& 720.0
1038.0
863.4 \& 80.4
11.6
81.2 \& 50
69
98 \& 11
11
9 \& 14.3
14.6
5.2 \& 6.6
9.2
4.6 \& 0.6
0.9
0.3 \& 46
63
88 \& 9
10
7 <br>
\hline \multirow[t]{2}{*}{31} \& Leather and leather products $\qquad$ \& 318 \& 97 \& 31 \& 712.8 \& 320.6 \& 29.3 \& 45 \& 9 \& 8.4 \& 3.9 \& 0.3 \& 46 \& 8 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more \& 300
17
1 \& 90
6

1 \& $$
\begin{array}{r}
30 \\
35 \\
100
\end{array}
$$ \& \[

$$
\begin{array}{r}
411.7 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
197.6 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
15.2 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 48 \\
& (\mathrm{D}) \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{array}{r}
8 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$
\] \& 4.8

(D)
(D) \& 2.0
(D)
(D) \& 0.1
(D)
(D) \& 42
(D)
(D) \& (D) ${ }^{5}$ <br>
\hline \multirow[t]{2}{*}{32} \& Stone, clay, and glass products $\qquad$ \& 703 \& 129 \& 18 \& 2814.7 \& 1377.5 \& 148.5 \& 49 \& 11 \& 21.6 \& 11.4 \& 1.2 \& 53 \& 11 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- \& $$
\begin{array}{r}
657 \\
40 \\
6
\end{array}
$$ \& 101

24

4 \& $$
\begin{aligned}
& 15 \\
& 60 \\
& 67
\end{aligned}
$$ \& \[

$$
\begin{array}{ll}
1 & 060.7 \\
1 & 363.0 \\
& 391.0
\end{array}
$$

\] \& | 309.2 |
| :--- |
| (D) | \& \[

$$
\begin{array}{r}
40.8 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$
\] \& 29

(D)

(D) \& $$
\begin{aligned}
& 13 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& 8.8 \\
& 8.9 \\
& 3.9
\end{aligned}
$$
\] \& 2.6

(D)
(D)
( \& 0.3
(D)
(D) \& 30
(D)
(D) \& 12
(D)
(D) <br>
\hline \multirow[t]{2}{*}{33} \& Primary metal industries -- \& 299 \& 100 \& 33 \& 5441.2 \& 4149.0 \& 514.1 \& 76 \& 12 \& 20.5 \& 13.0 \& 1.2 \& 63 \& 9 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- \& 251
37
11 \& 65
27
8 \& 26
73

73 \& $$
\begin{array}{ll} 
& 903.8 \\
1 & 397.2 \\
3 & 140.2
\end{array}
$$ \& $\begin{array}{lr}393.2 \\ 1 & 138.1 \\ 2617.7\end{array}$ \& 29.6

174.7

309.7 \& $$
\begin{aligned}
& 44 \\
& 81 \\
& 83
\end{aligned}
$$ \& 8

15

12 \& $$
\begin{aligned}
& 5.5 \\
& 7.1 \\
& 7.9
\end{aligned}
$$ \& 2.0

5.2
5.8 \& 0.2
0.7
0.3 \& 36
73
73 \& 10
13
5 <br>
\hline \multirow[t]{2}{*}{34} \& Fabricated metal products $\qquad$ \& 1985 \& 443 \& 22 \& 6532.7 \& 3532.1 \& 468.4 \& 54 \& 13 \& 58.1 \& 28.7 \& 3.1 \& 49 \& 11 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- \& \[
$$
\begin{array}{r}
1873 \\
104 \\
8
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
377 \\
61 \\
5
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 20 \\
& 59 \\
& 63
\end{aligned}
$$

\] \& \[

$$
\begin{array}{ll}
2 & 905.5 \\
2 & 453.3 \\
1 & 173.9
\end{array}
$$

\] \& \[

$$
\begin{array}{ll}
1 & 077.2 \\
1 & 382.5 \\
1 & 072.4
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { (D) } \\
123.6 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 37 \\
& 56 \\
& 91
\end{aligned}
$$
\] \& (D)

(

(D) \& $$
\begin{array}{r}
29.9 \\
20.6 \\
7.6
\end{array}
$$ \& \[

$$
\begin{array}{r}
9.9 \\
12.9 \\
5.9
\end{array}
$$
\] \& (D)

1.1
(D) \& 33
63
78 \& (D)
(D) <br>
\hline \multirow[t]{2}{*}{35} \& Industrial machinery and equipment \& 2419 \& 658 \& 27 \& 13634.3 \& 11897.6 \& 2639.8 \& 87 \& 22 \& 96.3 \& 75.9 \& 17.0 \& 79 \& 22 <br>

\hline \& | Establishments with- |
| :--- |
| 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | \& \[

$$
\begin{array}{r}
2285 \\
105 \\
29
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
544 \\
86 \\
28
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 24 \\
& 82 \\
& 97
\end{aligned}
$$

\] \& \[

$$
\begin{array}{ll}
2 & 722.3 \\
2 & 642.5 \\
8 & 269.6
\end{array}
$$

\] \& \[

$$
\begin{array}{ll}
1 & 314.8 \\
2 & 386.0 \\
8 & 196.9
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
208.0 \\
420.3 \\
2011.4
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 48 \\
& 90 \\
& 99
\end{aligned}
$$
\] \& 16

18

25 \& $$
\begin{aligned}
& 29.5 \\
& 20.7 \\
& 46.2
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& 12.7 \\
& 17.9 \\
& 45.4
\end{aligned}
$$
\] \& 1.9

3.0
12.2 \& 43
86
98 \& 15
17
27 <br>
\hline \multirow[t]{2}{*}{36} \& Electronic and other electric equipment \& 1125 \& 539 \& 48 \& 11654.1 \& 10009.4 \& 1351.3 \& 86 \& 14 \& 89.3 \& 71.6 \& 9.3 \& 80 \& 13 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- \& \[
$$
\begin{array}{r}
971 \\
128 \\
26
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
418 \\
98 \\
23
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 43 \\
& 77 \\
& 88
\end{aligned}
$$

\] \& \[

$$
\begin{array}{lll}
1 & 848.9 \\
2 & 875.8 \\
6 & 929.3
\end{array}
$$

\] \& \[

$$
\begin{array}{ll}
1 & 138.2 \\
2 & 269.1 \\
6 & 602.1
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 152.3 \\
& 466.5 \\
& 732.5
\end{aligned}
$$
\] \& 62

79
95 \& 13
21

11 \& $$
\begin{aligned}
& 18.1 \\
& 29.0 \\
& 42.2
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& 10.6 \\
& 21.8 \\
& 39.2
\end{aligned}
$$
\] \& 1.4

3
4.8 \& 59
75
93 \& 13
17
10 <br>
\hline
\end{tabular}

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992_ Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col } B \div \\ \text { col } \overline{-}) \\ \hline \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | Export employment $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| 37 | New York-Con. Transportation equipment_ Establishments with- | 377 | 118 | 31 | 9558.3 | 6660.6 | 1189.9 | 70 | 18 | 44.1 | 24.9 | 3.9 | 56 | 16 |
|  | 1 to 99 employees 100 to 499 employees 500 employees or more | 329 34 14 | 85 21 12 | $\begin{aligned} & 26 \\ & 62 \\ & 86 \end{aligned}$ | 490.1 1400.2 7668.0 | 203.7 1039.3 5417.6 | 28.1 215.6 946.2 | 42 74 71 | 14 21 17 | 4.6 7.6 31.9 | 1.8 4.9 18.1 | 0.3 1.0 2.6 | 39 64 57 | 17 20 14 |
| 38 | Instruments and related products $\qquad$ | 797 | 469 | 59 | 21315.1 | 20557.1 | 4535.6 | 96 | 22 | 97.2 | 90.1 | 19.7 | 93 | 22 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 679 94 24 | 362 85 22 | 53 90 92 | 14405.4 2497.7 17411.9 | 1 012.1 <br> 23488.2  <br> 17 196.7 | $\begin{array}{r} 178.5 \\ 356.9 \\ 4000.2 \end{array}$ | $\begin{aligned} & 72 \\ & 94 \\ & 99 \end{aligned}$ | 18 15 23 | 11.4 19.7 66.0 | 7.6 18.5 64.1 | 1.2 3.0 15.4 | 67 94 97 | 16 16 24 |
| 39 | Miscellaneous manufacturing industries $\qquad$ | 2014 | 417 | 21 | 4566.5 | 1950.1 | 245.3 | 43 | 13 | 40.2 | 16.6 | 1.7 | 41 | 10 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 1943 \\ 66 \\ 5 \end{array}$ | 383 32 2 | $\begin{aligned} & 20 \\ & 48 \\ & 40 \end{aligned}$ | $\begin{array}{rr} 2576.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 797.4 (D) (D) | 124.6 (D) (D) | 31 <br> (D) | $\begin{array}{r} 16 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 23.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $7.0$ <br> (D) <br> (D) | 0.8 <br> (D) <br> (D) | 30 (D) (D) | 11 (D) (D) |
|  | North Carolina---- | 11503 | 2472 | 21 | 128288.0 | 86991.8 | 9354.3 | 68 | 11 | 780.4 | 395.3 | 37.6 | 51 | 10 |
| 20 | Food and kindred products $\qquad$ | 486 | 76 | 16 | 10291.2 | 3739.5 | 186.4 | 36 | 5 | 53.1 | 19.5 | 1.1 | 37 | 6 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r}387 \\ 72 \\ 27 \\ \hline\end{array}$ | 48 15 13 | 12 21 48 | $\begin{array}{ll}2 & 699.5 \\ 3 & 342.2 \\ 4 & 249.5\end{array}$ | 234.7 1014.9 2489.8 | 23.8 65.8 96.9 | 9 30 59 | 10 6 4 | 8.6 16.6 27.9 | $\begin{array}{r}1.0 \\ 3.7 \\ 14.8 \\ \hline 13.8\end{array}$ | 0.1 0.3 0.7 | 12 22 53 | 10 8 5 |
| 21 | Tobacco products -------- | 23 | 20 | 87 | 17406.2 | 17053.6 | 2503.6 | 98 | 15 | 14.6 | 13.8 | 2.9 | 95 | 21 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 7 8 8 | 6 7 7 | 86 88 88 | 281.7 1668.9 1545.6 | 280.9 1644.3 15128.5 | $\begin{array}{r} \text { (D) } \\ \text { (D) } \\ 1326.8 \end{array}$ | 100 99 98 | (D) | 0.4 2.8 11.4 | 0.4 2.6 10.7 | (D) (D) 1.1 | 100 93 94 | (D) (D) 10 |
| 22 | Textile mill products ------ | 1165 | 331 | 28 | 20432.1 | 9507.8 | 738.1 | 47 | 8 | 191.9 | 81.3 | 5.7 | 42 | 7 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 666 \\ 407 \\ 92 \end{array}$ | 145 145 41 | 22 36 45 | 1789.3 10784.5 7858.3 | 475.9 4495.9 4536.0 | 21.7 29.1 424.3 | 27 42 58 | 5 6 9 | $\begin{aligned} & 20.1 \\ & 95.2 \\ & 76.6 \end{aligned}$ | 5.1 35.7 40.5 | 0.2 2.2 3.3 | 25 38 53 | 4 6 8 |
| 23 | Apparel and other textile products $\qquad$ | 790 | 101 | 13 | 4625.3 | 1811.7 | 186.5 | 39 | 10 | 68.0 | 13.3 | 1.2 | 20 | 9 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 586 187 17 | 64 31 6 | 11 17 35 | 771.4 2665.2 1188.8 | 224.7 926.1 661.0 | 19.2 16.4 50.9 | 29 35 56 | 9 13 8 | 15.4 39.5 13.1 | 1.4 7.6 4.3 | 0.1 0.7 0.5 | 9 19 33 | 7 9 12 |
| 24 | Lumber and wood products $\qquad$ | 1854 | 118 | 6 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees 500 employees or more $\qquad$ | $\begin{array}{r} 1782 \\ 70 \\ \\ \end{array}$ | 103 13 2 | $\begin{array}{r} 6 \\ 19 \\ 100 \end{array}$ | $\begin{array}{rr} 2 & 261.2 \\ 1 & 595.9 \\ & \text { (D) } \end{array}$ | $\begin{array}{r} 216.3 \\ 299.7 \\ (\mathrm{D}) \end{array}$ | $\begin{array}{r} 62.8 \\ 11.6 \\ (\mathrm{D}) \end{array}$ | 10 19 (D) | 29 4 (D) | $\begin{array}{r} 23.3 \\ 12.4 \\ \text { (D) } \end{array}$ | 2.1 2.4 (D) | 0.5 0.1 (D) | 9 19 (D) | 24 4 (D) |
| 25 | Furniture and fixtures ----- | 790 | 221 | 28 | 5267.1 | 3595.9 | 179.0 | 68 | 5 | 73.4 | 49.9 | 2.3 | 68 | 5 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 613 \\ 148 \\ 29 \end{array}$ | $\begin{array}{r} 109 \\ 88 \\ 24 \end{array}$ | $\begin{aligned} & 18 \\ & 59 \\ & 83 \end{aligned}$ | $\begin{array}{r} 983.3 \\ 2575.0 \\ 1708.8 \end{array}$ | 348.8 1767.4 1479.7 | $\begin{aligned} & 16.0 \\ & 79.2 \\ & 83.8 \end{aligned}$ | 35 <br> 69 <br> 87 | 5 4 6 | $\begin{aligned} & 13.2 \\ & 34.4 \\ & 25.8 \end{aligned}$ | 4.3 23.2 22.5 | 0.2 1.0 1.1 | 33 <br> 67 <br> 87 | 5 4 5 |
| 26 | Paper and allied products - | 200 | 60 | 30 | 4105.0 | 2566.4 | 496.9 | 63 | 19 | 21.6 | 11.7 | 1.9 | 54 | 16 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 140 54 6 | 33 22 5 | 24 41 83 | $\begin{array}{r}738.3 \\ 1663.2 \\ 1703.5 \\ \hline 168 .\end{array}$ | 263.5 925.4 1377.4 | 12.3 19.2 285.4 | 36 56 81 | 5 22 21 | 5.0 9.2 7.4 | 1.5 <br> 4.6 <br> 5.7 <br> 2.0 | 0.1 0.7 1.1 | 30 50 77 | 7 15 19 |
| 27 | Printing and publishing --- | 1472 | 90 | 6 | 2626.3 | 241.0 | 13.7 | 9 | 6 | 29.4 | 2.0 | 0.1 | 7 | 5 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 1420 \\ 45 \\ 7 \end{array}$ | 85 5 0 | 6 11 0 | 1212.9 915.3 498.0 | $\begin{aligned} & 105.0 \\ & 136.0 \end{aligned}$ | $\begin{aligned} & 7.2 \\ & 6.5 \end{aligned}$ | r 9 | 7 <br> 5 | $\begin{array}{r} 16.1 \\ 7.8 \\ 5.5 \end{array}$ | 1.2 0.8 | 0.1 (Z) - | 7 | (NA) ${ }_{-}^{8}$ |
| 28 | Chemicals and allied products | 376 | 156 | 41 | 14910.0 | 12770.4 | 893.7 | 86 | 7 | 36.6 | 26.7 | 2.3 | 73 | 9 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 314 \\ 43 \\ 19 \end{array}$ | $\begin{array}{r} 107 \\ 34 \\ 15 \end{array}$ | $\begin{aligned} & 34 \\ & 79 \\ & 79 \end{aligned}$ | $\begin{array}{ll} 1 & 861.4 \\ 3 & 804.7 \\ 9 & 243.9 \end{array}$ | $\begin{array}{ll} 1 & 008.8 \\ 3 & 322.8 \\ 8 & 438.8 \end{array}$ | 131.7 3221.0 441.0 | $\begin{aligned} & 54 \\ & 87 \\ & 91 \end{aligned}$ | 13 10 5 | $\begin{array}{r} 6.3 \\ 8.6 \\ 21.6 \end{array}$ | 2.9 6.8 17.0 | 0.3 0.6 1.3 | 46 79 79 | 10 9 8 |
| 29 | Petroleum and coal products $\qquad$ | 34 | 9 | 26 | 250.7 | 178.0 | 4.4 | 71 | 2 | 0.8 | 0.5 | (Z) | 63 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .-.- | 31 3 | 7 2 | $\begin{aligned} & 23 \\ & 67 \end{aligned}$ | $\begin{array}{r} 71.1 \\ 179.6 \end{array}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) | (D) | (D) | $\begin{aligned} & 0.3 \\ & 0.5 \end{aligned}$ | (D) | (D) | (D) | (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992_ Con.


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See footnotes at end of table.

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col } \mathrm{B} \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E $\div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 26 | Oklahoma-Con. Paper and allied products - | 53 | 14 | 26 | 1176.8 | 769.6 | 6.6 | 65 | 1 | 3.9 | 2.3 | (Z) | 59 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 40 12 1 | 7 6 1 | $\begin{array}{r} 18 \\ 50 \\ 100 \end{array}$ | 124.5 <br> (D) <br> (D) | $\begin{array}{r} 12.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 0.7 (D) (D) | 10 (D) (D) | ( (D) (D) | 0.8 <br> (D) <br> (D) | 0.1 (D) (D) ( | (Z) | 13 (D) (D) | (NA) (D) (D) |
| 27 | Printing and publishing --- | 719 | 41 | 6 | 1075.7 | 153.2 | 9.2 | 14 | 6 | 11.2 | 0.9 | 0.1 | 8 | 11 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 700 17 2 | 38 3 0 | [ 18 | $\begin{array}{r} \text { (D) } \\ 483.0 \\ \text { (D) } \end{array}$ | $\begin{array}{r} \text { (D) } \\ 118.4 \\ \text { (D) } \end{array}$ | (D) (D) (D) | 8 25 (D) | (D) (D) (D) | (D) 3.2 (D) | (D) O.5 (D) | (D) (D) (D) | 6 16 (D) | (D) (D) (D) |
| 28 | Chemicals and allied products $\qquad$ | 119 | 44 | 37 | 1221.2 | 729.2 | 94.0 | 60 | 13 | 3.1 | 1.6 | 0.2 | 52 | 13 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ $\qquad$ | 111 8 | 39 5 | 35 63 | 543.9 677.3 | 287.1 442.1 | (D) | 53 65 | (D) | 1.8 1.2 | 0.9 0.7 | (D) | 50 58 | (D) |
| 29 | Petroleum and coal products $\qquad$ | 42 | 10 | 24 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 32 8 2 | 5 3 2 | $\begin{array}{r} 16 \\ 38 \\ 100 \end{array}$ | 257.7 $1 \begin{array}{r}54.5 \\ \text { (D) }\end{array}$ | $\begin{array}{r} \text { (D) } \\ 159.7 \\ (\mathrm{D}) \end{array}$ | (D) (D) (D) | $\begin{aligned} & \text { (D) } \\ & 10 \\ & \text { (D) } \end{aligned}$ | (D) (D) (D) | $\begin{aligned} & 0.5 \\ & 1.3 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 0.4 \\ & \text { (D) } \end{aligned}$ | (D) | (D) 31 (D) | (D) (D) (D) |
| 30 | Rubber and miscellaneous plastics products | 157 | 54 | 34 | 2200.4 | 1862.3 | 97.8 | 85 | 5 | 12.1 | 9.5 | 0.6 | 79 | 6 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 135 19 3 | 39 12 3 | 29 63 100 | 242.5 621.3 1336.5 | 103.4 422.4 1336.5 | 14.4 31.1 52.2 | 43 68 100 | 14 7 4 | 2.1 4.0 6.0 | 0.7 2.8 6.0 | 0.1 0.3 0.3 | 33 70 100 | 14 11 5 |
| 31 | Leather and leather products $\qquad$ | 21 | 12 | 57 | 22.3 | 18.5 | 1.1 | 83 | 6 | 0.6 | 0.4 | (Z) | 67 | (NA) |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees | 20 1 | 11 1 | 55 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 257 | 30 | 12 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 241 13 3 | 21 6 3 |  | $\begin{array}{r} 314.6 \\ 48.3 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 57.5 \\ 282.6 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 4.3 \\ & 9.9 \\ & \text { (D) } \end{aligned}$ | 18 59 (D) | 7 4 (D) | $\begin{aligned} & 3.0 \\ & 3.6 \\ & \text { (D) } \end{aligned}$ | 0.5 2.2 (D) | $\begin{aligned} & 0.1 \\ & 0.1 \\ & \text { (D) } \end{aligned}$ | 17 61 (D) | 20 5 (D) |
| 33 | Primary metal industries -- | 81 | 24 | 30 | 802.0 | 493.3 | 71.6 | 62 | 15 | 4.8 | 2.7 | 0.4 | 56 | 15 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | $\begin{aligned} & 65 \\ & 16 \end{aligned}$ | $\begin{aligned} & 13 \\ & 11 \end{aligned}$ | $\begin{aligned} & 20 \\ & 69 \end{aligned}$ | 200.5 601.5 | 86.7 406.6 | $\begin{aligned} & 16.4 \\ & 55.2 \end{aligned}$ | 43 68 | 19 14 | $\begin{aligned} & 1.6 \\ & 3.2 \end{aligned}$ | 0.4 2.3 | 0.1 0.3 | 25 72 | 25 13 |
| 34 | Fabricated metal products $\qquad$ | 525 | 119 | 23 | 2406.3 | 1179.1 | 180.5 | 49 | 15 | 18.6 | 9.0 | 1.3 | 48 | 14 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 475 \\ 47 \\ 3 \end{array}$ | $\begin{array}{r} 86 \\ 31 \\ 2 \end{array}$ | $\begin{aligned} & 18 \\ & 66 \\ & 67 \end{aligned}$ | $\begin{array}{r}815.9 \\ 1302.7 \\ \hline 287.7 \\ \hline\end{array}$ | $\begin{array}{r} 251.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 26.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 31 (D) (D) | 10 (D) (D) | $\begin{aligned} & 8.0 \\ & 8.7 \\ & 2.0 \end{aligned}$ | 2.3 (D) (D) | 0.2 (D) (D) | 29 (D) (D) | (D) ${ }^{9}$ |
| 35 | Industrial machinery and equipment $\qquad$ | 762 | 190 | 25 | 3716.9 | 2889.9 | 579.7 | 78 | 20 | 25.3 | 17.1 | 3.7 | 68 | 22 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 710 \\ 44 \\ 8 \end{array}$ | 152 31 7 | $\begin{aligned} & 21 \\ & 70 \\ & 88 \end{aligned}$ | 772.9 1475.4 1468.7 | $\begin{array}{rr} 378.9 \\ 1 & 069.1 \\ 1 & 441.9 \end{array}$ | 79.0 262.9 237.9 | 49 72 98 | 21 25 16 | $\begin{aligned} & 8.2 \\ & 9.5 \\ & 7.5 \end{aligned}$ | 3.3 6.9 6.9 | 0.6 1.8 1.4 | 40 73 92 | 18 26 20 |
| 36 | Electronic and other electric equipment | 152 | 71 | 47 | 3087.0 | 981.6 | 105.9 | 32 | 11 | 11.5 | 5.8 | 0.9 | 50 | 16 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 130 \\ 19 \\ 3 \end{array}$ | 55 14 2 | $\begin{aligned} & 42 \\ & 74 \\ & 67 \end{aligned}$ | 184.3 <br> (D) <br> (D) | $\begin{gathered} 99.2 \\ \text { (D) } \\ \text { (D) } \end{gathered}$ | $\begin{array}{r} 18.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 54 (D) (D) | 18 (D) (D) | 2.0 (D) (D) ( | 1.1 (D) (D) | 0.2 (D) (D) ( | 55 (D) (D) | 18 (D) (D) |
| 37 | Transportation equipment - | 180 | 39 | 22 | 4398.7 | 566.8 | 119.1 | 13 | 21 | 17.6 | 4.1 | 0.8 | 23 | 20 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 151 \\ 22 \\ 7 \end{array}$ | $\begin{array}{r} 25 \\ 12 \\ 2 \end{array}$ | $\begin{aligned} & 17 \\ & 55 \\ & 29 \end{aligned}$ | $\begin{array}{r} 242.1 \\ 576.2 \\ 3580.4 \end{array}$ | $\begin{array}{r} 33.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 7.4 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 14 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 22 (D) (D) | $\begin{array}{r} 2.2 \\ 4.2 \\ 11.2 \end{array}$ | 0.5 (D) (D) | 0.1 (D) (D) | 23 (D) (D) | 20 (D) (D) |
| 38 | Instruments and related products $\qquad$ | 103 | 55 | 53 | 668.6 | 598.7 | 145.4 | 90 | 24 | 3.8 | 3.1 | 0.7 | 82 | 23 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more .- | 92 9 2 | 45 8 2 | $\begin{array}{r} 49 \\ 89 \\ 100 \end{array}$ | 114.7 <br> (D) <br> (D) | $\begin{array}{r} 58.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 13.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 51 <br> (D) <br> (D) | $\begin{aligned} & 22 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 1.1 <br> (D) <br> (D) | 0.6 (D) (D) | 0.1 (D) (D) | 55 (D) (D) | 17 (D) (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


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| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\operatorname{col} \mathrm{B} \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E $\div$ col D) | Percent of export shipments ( colF : col E) | Employment |  |  | Percent of exporting establishments total employment ( $\mathrm{col} \mathrm{J} \div$ col I) | $\begin{array}{r} \text { Percent of } \\ \text { export } \\ \text { employment } \\ (\operatorname{col} \mathrm{K} \div \\ \operatorname{col} \mathrm{J} \text { ) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| 39 | PennsylvaniaCon. <br> Miscellaneous manufacturing industries $\qquad$ | 654 | 165 | 25 | 2426.0 | 1690.4 | 193.4 | 70 | 11 | 19.4 | 11.6 | 1.5 | 60 | 13 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more .- | $\begin{array}{r} 615 \\ 35 \\ 4 \end{array}$ | 141 20 4 | $\begin{array}{r} 23 \\ 57 \\ 100 \end{array}$ | 712.3 911.2 802.5 | 248.5 639.5 802.5 | 22.8 68.1 102.6 | 35 70 100 | 9 11 13 | 8.0 6.9 4.5 | 2.6 4.5 4.5 | 0.2 0.5 0.7 | 33 65 100 | 8 11 16 |
| 20 | Rhode Island ----- | 2622 | 686 | 26 | 9573.6 | 5248.6 | 653.9 | 55 | 12 | 84.5 | 41.7 | 4.3 | 49 | 10 |
|  | Food and kindred products $\qquad$ | 83 | 10 | 12 | 423.8 | 36.5 | 2.7 | 9 | 7 | 2.3 | 0.2 | (Z) | 9 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .--- | 77 6 | 10 0 | 13 0 | 175.2 248.5 | 36.5 | 2.7 | 21 | 7 | 1.1 1.2 | 0.2 | (Z) | 18 | (NA) |
| 22 | Textile mill products .----- | 95 | 34 | 36 | 615.6 | 299.1 | 16.0 | 49 | 5 | 7.0 | 3.2 | 0.1 | 46 | 3 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 72 \\ 22 \\ 1 \end{array}$ | 24 9 1 | $\begin{array}{r} 33 \\ 41 \\ 100 \end{array}$ | $\begin{array}{r} 175.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 74.8 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 9.0 <br> (D) <br> (D) | 43 <br> (D) <br> (D) | $\begin{aligned} & 12 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 2.0 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.7 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 (D) (D) | 35 (D) (D) | 14 (D) (D) |
| 23 | Apparel and other textile products $\qquad$ | 71 | 13 | 18 | 94.2 | 23.0 | 1.2 | 24 | 5 | 1.4 | 0.3 | (Z) | 21 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | 69 2 | 13 0 | 19 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 24 | Lumber and wood products $\qquad$ | 71 | 7 | 10 | 37.2 | 6.7 | (D) | 18 | (D) | 0.4 | 0.1 | (D) | 25 | (D) |
|  | Establishments with1 to 99 employees | 71 | 7 | 10 | 37.2 | 6.7 | (D) | 18 | (D) | 0.4 | 0.1 | (D) | 25 | (D) |
| 25 | Furniture and fixtures ----- | 40 | 3 | 8 | 160.0 | (D) | (D) | (D) | (D) | 1.3 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 38 1 1 | 2 0 1 | $\begin{array}{r} 5 \\ 0 \\ 100 \end{array}$ | $\begin{array}{r} 43.0 \\ \text { (D) } \\ \text { (D) } \end{array}$ | (D) | (D) | (D) (D) (D) ( | (D) | 0.6 (D) (D) | (D) | (D) | (D) (D) (D) ( | (D) (D) (D) |
| 26 | Paper and allied products - | 48 | 17 | 35 | 283.6 | 191.6 | 20.4 | 68 | 11 | 2.4 | 1.5 | 0.1 | 63 | 7 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | 40 8 | 11 6 | 28 75 | 107.7 175.9 | 46.5 145.1 | 2.3 18.1 | 43 82 | 5 12 | 1.1 | 0.4 1.1 | (Z) | 36 85 | (NA) |
| 27 | Printing and publishing --- | 269 | 24 | 9 | 537.2 | 48.6 | 2.7 | 9 | 6 | 6.0 | 0.5 | (Z) | 8 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 262 6 1 | 24 0 0 | 9 0 0 | $\begin{array}{r} 266.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 48.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 2.7 (D) (D) | 18 (D) (D) | ( ${ }^{6}$ | 3.2 (D) (D) | 0.5 (D) (D) | (Z) | 16 (D) (D) | (NA) (D) (D) |
| 28 | Chemicals and allied products $\qquad$ | 52 | 24 | 46 | 501.2 | 417.8 | 41.2 | 83 | 10 | 2.3 | 1.9 | 0.2 | 83 | 11 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 47 4 1 | 20 3 1 | 43 75 100 | $\begin{array}{r} 241.0 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 180.0 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 23.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 75 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 13 (D) (D) | 0.7 <br> (D) <br> (D) | 0.4 (D) (D) | (Z) | 57 (D) (D) | (NA) (D) (D) |
| 29 | Petroleum and coal products $\qquad$ | 3 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 3 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 30 | Rubber and miscellaneous plastics products | 111 | 50 | 45 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 102 \\ 7 \\ 2 \end{array}$ | 43 6 1 | $\begin{aligned} & 42 \\ & 86 \\ & 50 \end{aligned}$ | $\begin{array}{r} 209.8 \\ 220.6 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 103.1 \\ 186.0 \\ (\mathrm{D}) \end{array}$ | 6.9 <br> 6.1 <br> (D) | 49 84 <br> (D) | $\begin{array}{r} 7 \\ 3 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 2.1 \\ & 1.9 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 1.0 \\ & 1.4 \\ & \text { (D) } \end{aligned}$ | 0.1 0.1 (D) | 48 74 (D) | 10 7 (D) |
| 31 | Leather and leather products $\qquad$ | 17 | 8 | 47 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .-.- | $\begin{array}{r} 15 \\ 2 \end{array}$ | $\begin{aligned} & 6 \\ & 2 \end{aligned}$ | $\begin{array}{r} 40 \\ 100 \end{array}$ | $\begin{array}{r} 15.2 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 8.2 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.4 \\ & (\mathrm{D}) \end{aligned}$ | $54$ <br> (D) | $\begin{array}{r} 5 \\ (\mathrm{D}) \end{array}$ | $\begin{aligned} & 0.3 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.1 \\ & \text { (D) } \end{aligned}$ | (Z) | 33 (D) | (NA) |
| 32 | Stone, clay, and glass products $\qquad$ | 47 | 2 | 4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .--- | $\begin{array}{r} 45 \\ 2 \end{array}$ | 1 1 | $\begin{array}{r} 2 \\ 50 \end{array}$ | 59.7 <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) | $\begin{aligned} & 0.4 \\ & \text { (D) } \end{aligned}$ | (D) | (D) | (D) | (D) |
| 33 | Primary metal industries .- | 87 | 21 | 24 | 802.8 | 544.0 | 39.1 | 68 | 7 | 5.0 | 3.1 | 0.2 | 62 | 6 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 77 \\ 8 \\ 2 \end{array}$ | 16 3 2 | $\begin{array}{r} 21 \\ 38 \\ 100 \end{array}$ | $\begin{array}{r} 159.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 49.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 4.4 <br> (D) | 31 (D) (D) | (D) (D) | 1.0 (D) (D) | 0.3 (D) (D) | (Z) | 30 (D) (D) | (NA) (D) (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col } B \div \\ \text { col } \overline{-}) \\ \hline \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | Export employment $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| 20 | South Dakota----- | 872 | 183 | 21 | 5998.3 | 3473.9 | 341.5 | 58 | 10 | 34.9 | 18.0 | 1.6 | 52 | 9 |
|  | Food and kindred products $\qquad$ | 94 | 16 | 17 | 2013.6 | 638.3 | 54.5 | 32 | 9 | 6.9 | 2.4 | 0.2 | 35 | 8 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 81 12 1 | 8 8 0 | 10 67 0 | (D) 735.4 (D) | (D) 571.9 (D) | (D) (D) (D) ( | (D) 78 (D) | (D) (D) (D) (D) | (D) 2.9 (D) | (D) 2.2 (D) (D) | (D) (D) (D) ( | (D) 76 (D) | (D) (D) (D) |
| 22 | Textile mill products ------ | 2 | 2 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 500 employees or more -- | 1 | 1 | $\begin{aligned} & 100 \\ & 100 \end{aligned}$ | (D) <br> (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 23 | Apparel and other textile products $\qquad$ | 38 | 2 | 5 | 105.6 | (D) | (D) | (D) | (D) | 1.4 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 35 3 | 2 0 | 6 0 | 85.2 20.4 | (D) | (D) | (D) | (D) | 0.9 0.5 | (D) | (D) | (D) | (D) |
| 24 | Lumber and wood products $\qquad$ | 79 | 8 | 10 | 221.4 | (D) | (D) | (D) | (D) | 2.1 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 74 5 | 6 2 | 40 | 74.1 147.4 | (D) | (D) | (D) ${ }^{9}$ | (D) | 0.8 1.3 | $\begin{aligned} & 0.1 \\ & (\mathrm{D}) \end{aligned}$ | (D) | 13 (D) | (D) |
| 25 | Furniture and fixtures . | 16 | 1 | 6 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 15 1 | 0 1 | $\begin{array}{r} 0 \\ 100 \end{array}$ | $\begin{aligned} & 6.7 \\ & \text { (D) } \end{aligned}$ | (D) | (D) | (D) | (D) | $\begin{aligned} & 0.1 \\ & \text { (D) } \end{aligned}$ | (D) ${ }^{-}$ | (D) | (D) | (D) |
| 26 | Paper and allied products - | 7 | 0 | 0 | 112.5 | - | - | - | - | 0.7 | - | - | - | - |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | 4 <br> 3 | 0 0 | 0 0 | $\begin{aligned} & 13.2 \\ & 99.3 \end{aligned}$ | - | - | - | - | 0.1 0.6 | - | - | - | - |
| 27 | Printing and publishing --- | 203 | 12 | 6 | 187.2 | (D) | (D) | (D) | (D) | 3.0 | (D) | (D) | (D) | (D) |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 198 5 | 11 1 | 20 | $\begin{array}{r} 100.6 \\ 86.6 \end{array}$ | $\begin{aligned} & 7.5 \\ & \text { (D) } \end{aligned}$ | (D) | (D) ${ }^{7}$ | (D) | 2.1 0.9 | $\begin{aligned} & 0.1 \\ & \text { (D) } \end{aligned}$ | (D) | (D) ${ }^{5}$ | (D) |
| 28 | Chemicals and allied products $\qquad$ | 20 | 9 | 45 | 50.7 | 39.5 | 5.5 | 78 | 14 | 0.4 | 0.3 | (Z) | 75 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 19 1 | 8 1 | $\begin{array}{r} 42 \\ 100 \end{array}$ | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 30 | Rubber and miscellaneous plastics products | 31 | 11 | 35 | 117.9 | 56.4 | 2.4 | 48 | 4 | 1.3 | 0.6 | (Z) | 46 | (NA) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | 26 5 | 8 3 | $\begin{aligned} & 31 \\ & 60 \end{aligned}$ | 32.5 85.4 | (D) | (D) | (D) | (D) | 0.3 0.9 | (D) | (D) | (D) | (D) |
| 31 | Leather and leather products $\qquad$ | 4 | 1 | 25 | 2.7 | (D) | (D) | (D) | (D) | (Z) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees | 4 | 1 | 25 | 2.7 | (D) | (D) | (D) | (D) | (Z) | (D) | (D) | (D) | (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 63 | 7 | 11 | 84.0 | 16.2 | 0.7 | 19 | 4 | 0.8 | 0.2 | (Z) | 25 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | 61 2 | 6 1 | $\begin{aligned} & 10 \\ & 50 \end{aligned}$ | (D) <br> (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 33 | Primary metal industries -- | 4 | 4 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 3 1 | 3 1 | $\begin{aligned} & 100 \\ & 100 \end{aligned}$ | (D) <br> (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 34 | Fabricated metal products $\qquad$ | 52 | 11 | 21 | 171.4 | 44.2 | 1.4 | 26 | 3 | 1.8 | 0.6 | (Z) | 33 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 48 4 | 9 2 | $\begin{aligned} & 19 \\ & 50 \end{aligned}$ | $\begin{aligned} & 95.2 \\ & 76.2 \end{aligned}$ | (D) <br> (D) | (D) | (D) <br> (D) | (D) | 1.1 0.7 | (D) | (D) | (D) | (D) |
| 35 | Industrial machinery and equipment | 132 | 51 | 39 | 1674.5 | 1555.6 | 223.3 | 93 | 14 | 7.2 | 5.9 | 0.7 | 82 | 12 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 120 \\ 9 \\ 3 \end{array}$ | 41 7 3 | $\begin{array}{r} 34 \\ 78 \\ 100 \end{array}$ | $\begin{array}{r} 240.9 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 139.5 (D) (D) | $\begin{array}{r} 15.4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 58 (D) <br> (D) | 11 (D) <br> (D) | 2.2 (D) (D) | $\begin{aligned} & 1.3 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.1 (D) (D) | 59 (D) (D) | (D) ${ }^{8}$ |
| 36 | Electronic and other electric equipment | 29 | 15 | 52 | 319.8 | 170.4 | 20.9 | 53 | 12 | 3.4 | 2.2 | 0.3 | 65 | 14 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 19 9 1 | 8 7 0 | $\begin{array}{r} 42 \\ 78 \\ 0 \end{array}$ | $\begin{array}{r} 53.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 35.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 3.1 <br> (D) <br> (D) | 66 <br> (D) | (1) ${ }^{9}$ | 0.5 (D) (D) | 0.3 (D) (D) | (Z) | 60 (D) (D) | (NA) (D) (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992_ Con.


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\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow{4}{*}{Geographic area and major group} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent } \\
\text { of } \\
\text { exporting } \\
\text { estab- } \\
\text { lish- } \\
\text { ments } \\
(\text { col B } \div \\
\text { col A) }
\end{array}
\]} \& \multicolumn{3}{|c|}{Value of shipments} \& \multirow[b]{3}{*}{Percent of exporting establishments total value of shipments ( \(\mathrm{col} \mathrm{E} \div\) col D)} \& \multirow[b]{3}{*}{Percent of export shipments ( colF :col E)} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{\begin{tabular}{l}
Percent of exporting establishments total employment \\
(col J col I)
\end{tabular}} \& \multirow[b]{3}{*}{Percent of export employment ( \(\mathrm{col} \mathrm{K} \div\) col J)} \\
\hline \& \& \& \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \\
\hline \& \& Total \& Exporting \& \& Total \({ }^{1}\) (millions) \& Total \({ }^{2}\) (millions) \& Exports \({ }^{3}\) (millions) \& \& \& \[
\begin{array}{r}
\text { Total } \\
(1,000)
\end{array}
\] \& \[
\begin{array}{r}
\text { Total } \\
\text { employ- } \\
\text { ment } \\
(1,000)
\end{array}
\] \& \[
\begin{array}{r}
\text { Export } \\
\text { employ- } \\
\text { ment } \\
(1,000)
\end{array}
\] \& \& \\
\hline \& \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& J \& K \& L \& M \\
\hline \multirow[t]{2}{*}{36} \& \begin{tabular}{l}
Texas-Con. \\
Electronic and other electric equipment
\end{tabular} \& 925 \& 402 \& 43 \& 15168.9 \& 12130.4 \& 1423.8 \& 80 \& 12 \& 84.5 \& 66.3 \& 8.3 \& 78 \& 13 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) 500 employees or more -- \& \[
\begin{array}{r}
797 \\
97 \\
31
\end{array}
\] \& \[
\begin{array}{r}
305 \\
72 \\
25
\end{array}
\] \& 38
74
81 \& \[
\begin{array}{rr}
1599.8 \\
3 \& 163.2 \\
10 \& 405.8
\end{array}
\] \& \[
\begin{array}{r}
890.9 \\
2469.4 \\
8770.1
\end{array}
\] \& 135.6
461.5
826.7 \& 56
78
84 \& 15
19
9 \& 13.9
21.6
49.0 \& \[
\begin{array}{r}
6.9 \\
17.1 \\
42.3
\end{array}
\] \& 1.0
3.0
4.3 \& 50
79
86 \& 14
18
10 \\
\hline \multirow[t]{2}{*}{37} \& Transportation equipment _ \& 691 \& 178 \& 26 \& 12827.5 \& 10253.8 \& 2178.0 \& 80 \& 21 \& 78.6 \& 58.9 \& 12.6 \& 75 \& 21 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) 500 employees or more -- \& 609
66
16 \& 137
30
11 \& 22
45
69 \& 1123.1
1
1005.5
10 \& 278.3
693.3
9282.2 \& 42.4
97.6
2038.1 \& 25
43
92 \& 15
14
22 \& 9.1
13.2
56.3 \& 2.6
6.0
50.4 \& 0.4
1.0
11.2 \& 29
45
90 \& 15
17
22 \\
\hline \multirow[t]{2}{*}{38} \& Instruments and related products \(\qquad\) \& 602 \& 343 \& 57 \& 6676.0 \& 5767.8 \& 922.6 \& 86 \& 16 \& 52.7 \& 43.8 \& 8.2 \& 83 \& 19 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) 500 employees or more -- \& \[
\begin{array}{r}
520 \\
63 \\
19
\end{array}
\] \& 280
45
18 \& \[
\begin{aligned}
\& 54 \\
\& 71 \\
\& 95
\end{aligned}
\] \& \[
\begin{array}{r} 
\\
\\
1 \\
976.7 \\
3 \\
3
\end{array}
\] \& \[
\begin{array}{r}
714.8 \\
1287.9 \\
3765.2
\end{array}
\] \& \[
\begin{aligned}
\& 155.0 \\
\& 237.9 \\
\& 529.7
\end{aligned}
\] \& 73
73
96 \& 22
18
14 \& 8.7
13.6
30.4 \& \[
\begin{array}{r}
5.9 \\
9.3 \\
28.5
\end{array}
\] \& 1.4
2.1
4.7 \& 68
68
94 \& 24
23
16 \\
\hline \multirow[t]{3}{*}{39} \& Miscellaneous manufacturing industries \(\qquad\) \& 939 \& 187 \& 20 \& 1352.5 \& 426.5 \& 37.2 \& 32 \& 9 \& 14.6 \& 4.3 \& 0.3 \& 29 \& 7 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees .--500 employees or more -- \& 908
30
1 \& 180
6
1 \& \[
\begin{array}{r}
20 \\
20 \\
100
\end{array}
\] \& \begin{tabular}{l}
726.0 \\
(D) \\
(D)
\end{tabular} \& \[
\begin{array}{r}
204.2 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
19.6 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& 28
(D)
(D) \& \begin{tabular}{l}
10 \\
(D)
\end{tabular} \& \begin{tabular}{l}
8.3 \\
(D) \\
(D)
\end{tabular} \& \[
\begin{aligned}
\& 2.3 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \begin{tabular}{l}
0.2 \\
(D) \\
(D)
\end{tabular} \& 28
(D)
(D) \& (D) \({ }^{9}\) \\
\hline \& Utah \& 2469 \& 492 \& 20 \& 15586.0 \& 6970.7 \& 853.7 \& 45 \& 12 \& 101.6 \& 43.8 \& 5.4 \& 43 \& 12 \\
\hline \multirow[t]{2}{*}{20} \& Food and kindred products \(\qquad\) \& 185 \& 33 \& 18 \& 2625.1 \& 858.0 \& 41.1 \& 33 \& 5 \& 11.0 \& 3.1 \& 0.2 \& 28 \& 6 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees .--500 employees or more -- \& \[
\begin{array}{r}
156 \\
26 \\
3
\end{array}
\] \& 26
6
1 \& \[
\begin{aligned}
\& 17 \\
\& 23 \\
\& 33
\end{aligned}
\] \& \begin{tabular}{l}
684.7 \\
(D) \\
(D)
\end{tabular} \& \begin{tabular}{l}
164.1 \\
(D) \\
(D)
\end{tabular} \& \begin{tabular}{l}
8.2 \\
(D) \\
(D)
\end{tabular} \& \[
\begin{aligned}
\& 24 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& ( \({ }^{5}\) \& \begin{tabular}{l}
3.2 \\
(D) \\
(D)
\end{tabular} \& \[
\begin{aligned}
\& 0.6 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& (Z) \& 19
(D)
(D) \& (NA)
(D)
(D) \\
\hline \multirow[t]{2}{*}{22} \& Textile mill products ------ \& 18 \& 1 \& 6 \& 31.4 \& (D) \& (D) \& (D) \& (D) \& 0.2 \& (D) \& (D) \& (D) \& (D) \\
\hline \& Establishments with1 to 99 employees \& 18 \& 1 \& 6 \& 31.4 \& (D) \& (D) \& (D) \& (D) \& 0.2 \& (D) \& (D) \& (D) \& (D) \\
\hline \multirow[t]{2}{*}{23} \& Apparel and other textile products \(\qquad\) \& 129 \& 25 \& 19 \& 261.8 \& 75.7 \& 6.3 \& 29 \& 8 \& 4.9 \& 1.2 \& 0.1 \& 24 \& 8 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) 100 to 499 employees .---
\end{tabular} \& \[
\begin{array}{r}
115 \\
14
\end{array}
\] \& 22 \& \[
\begin{aligned}
\& 19 \\
\& 21
\end{aligned}
\] \& \[
\begin{aligned}
\& 103.6 \\
\& 158.2
\end{aligned}
\] \& 29.4
46.3 \& 1.3
5.0 \& 28
29 \& 11 \& 2.3
2.6 \& \[
\begin{aligned}
\& 0.5 \\
\& 0.7
\end{aligned}
\] \& (Z) \& 22
27 \& (NA)
14 \\
\hline \multirow[t]{2}{*}{24} \& Lumber and wood products \(\qquad\) \& 198 \& 8 \& 4 \& 247.5 \& 2.5 \& (D) \& 1 \& (D) \& 3.2 \& (Z) \& (D) \& (NA) \& (D) \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) \& \[
\begin{array}{r}
192 \\
6
\end{array}
\] \& 8
0 \& 4
0 \& \[
\begin{array}{r}
185.3 \\
62.2
\end{array}
\] \& 2.5 \& (D) \& 1 \& (D) \& 2.2
0.9 \& (Z) \& (D) \& (NA) \& (D) \\
\hline \multirow[t]{2}{*}{25} \& Furniture and fixtures .---- \& 111 \& 9 \& 8 \& 217.6 \& (D) \& (D) \& (D) \& (D) \& 2.7 \& (D) \& (D) \& (D) \& (D) \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) 500 employees or more -- \& 107
3
1 \& 7
1
1 \& [ \(\begin{array}{r}7 \\ 33 \\ 100\end{array}\) \& \[
\begin{array}{r}
103.0 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& (D)
(D)
(D)
(D) \& (D)
(D)
(D)
( \& (D)
(D)
(D)
(D) \& (D)
(D)
(D) \& 1.3
(D)
(D)
d \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& (D)
(D)
(D) \& (D) \& (D)
(D)
(D) \\
\hline \multirow[t]{2}{*}{26} \& Paper and allied products - \& 32 \& 5 \& 16 \& 467.3 \& (D) \& (D) \& (D) \& (D) \& 2.3 \& (D) \& (D) \& (D) \& (D) \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) 500 employees or more -- \& 25
6
1 \& 4
1
0 \& 16
17
0 \& \[
\begin{array}{r}
107.5 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& (D)
(D)
(D)
( \& (D)
(D)
(D)
( \& (D)
(D)
(D)
( \& (D)
(D)
(D) \& 0.6
(D)
(D)

P \& (D) \& (D)
(D)
(D)
( \& (D) \& (D)
(D)
(D) <br>
\hline \multirow[t]{2}{*}{27} \& Printing and publishing --- \& 414 \& 33 \& 8 \& 805.8 \& 181.9 \& 6.5 \& 23 \& 4 \& 10.0 \& 2.1 \& 0.1 \& 21 \& 5 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- \& $$
\begin{array}{r}
396 \\
16 \\
2
\end{array}
$$ \& 29

3

1 \& $$
\begin{array}{r}
7 \\
19 \\
50
\end{array}
$$ \& 359.2

(D)

(D) \& $$
\begin{array}{r}
42.9 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$ \& 1.6

(D)
(D) \& 12
(D)

(D) \& ( ${ }^{4}$ \& \begin{tabular}{l}
4.7 <br>
(D) <br>
(D)

\end{tabular} \& \[

$$
\begin{aligned}
& 0.5 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\] \& (Z) \& 11

(D)
(D) \& (NA)
(D)
(D) <br>
\hline \multirow[t]{2}{*}{28} \& Chemicals and allied products $\qquad$ \& 90 \& 36 \& 40 \& 674.4 \& 424.9 \& 57.6 \& 63 \& 14 \& 3.2 \& 2.0 \& 0.3 \& 63 \& 15 <br>

\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- \& $$
\begin{array}{r}
82 \\
7 \\
1
\end{array}
$$ \& 30

5

1 \& $$
\begin{array}{r}
37 \\
71 \\
100
\end{array}
$$ \& \[

$$
\begin{array}{r}
255.1 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
104.1 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
18.7 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& | 41 |
| :--- |
| (D) |
| (D) | \& \[

$$
\begin{aligned}
& 18 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 1.3 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 0.6 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\] \& 0.1

(D)
(D) \& 46
(D)
(D) \& 17
(D)
(D) <br>
\hline \multirow[t]{2}{*}{29} \& Petroleum and coal products $\qquad$ \& 16 \& 0 \& 0 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>

\hline \& | Establishments with- |
| :--- |
| 1 to 99 employees $\qquad$ 100 to 499 employees .--- | \& 12

4 \& 0
0 \& 0

0 \& $$
\begin{array}{rl} 
& (\mathrm{D}) \\
1 & 156.9
\end{array}
$$ \& (D) \& (D) \& (D) \& (D) \& \[

$$
\begin{aligned}
& \text { (D) } \\
& 0.7
\end{aligned}
$$
\] \& (D) \& (D) \& (D) \& (D) <br>

\hline
\end{tabular}

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { SIC }}{\text { code }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col B } \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment ( $\mathrm{col} \mathrm{J} \div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | Export employment $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 30 | Utah-Con. <br> Rubber and miscellaneous plastics products $\qquad$ | 10 | 31283 | 29 | 227.0 | 99.7 | 8.2 | 44 | 8105 | 2.3 | 1.1 | 0.1 | 48 | 9 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ |  |  | 27 75 | 176.7 50.3 | 64.3 35.4 | 6.2 1.9 | 36 70 |  | 1.7 0.6 | 0.6 0.5 | 0.1 (Z) | 35 83 | $\begin{array}{r} 17 \\ \text { (NA) } \end{array}$ |
| 31 | Leather and leather products $\qquad$ | 15 | 5 | 33 | 8.1 | 4.1 | (D) | 51 | (D) | 0.2 | 0.1 | (D) | 50 | (D) |
|  | Establishments with1 to 99 employees | 15 | 5 | 33 | 8.1 | 4.1 | (D) | 51 | (D) | 0.2 | 0.1 | (D) | 50 | (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 111 | 11 | 10 | 390.8 | 20.5 | 2.6 | 5 | 13 | 3.0 | 0.2 | (Z) | 7 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .-.- | 105 6 | $\begin{array}{r} 11 \\ 0 \end{array}$ | 10 0 | 249.8 141.0 | 20.5 | 2.6 | 8 | 13 | 1.9 1.1 | 0.2 | (Z) | 11 | (NA) |
| 33 | Primary metal industries -- | 48 | 12 | 25 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 37 \\ 9 \\ 2 \end{array}$ | 5 5 2 | $\begin{array}{r} 14 \\ 56 \\ 100 \end{array}$ | $\begin{array}{r} 76.3 \\ 1214.4 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 11.1 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $1.3$ <br> (D) <br> (D) | $\begin{aligned} & 15 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $12$ <br> (D) <br> (D) | $\begin{aligned} & 0.7 \\ & 2.6 \\ & \text { (D) } \end{aligned}$ | 0.1 <br> (D) <br> (D) | $\begin{aligned} & \text { (Z) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 14 <br> (D) <br> (D) | $\begin{gathered} \text { (NA) } \\ \text { (D) } \\ \text { (D) } \end{gathered}$ |
| 34 | Fabricated metal products $\qquad$ | 251 | 36 | 14 | 880.4 | 386.3 | 52.9 | 44 | 14 | 7.4 | 2.7 | 0.3 | 36 | 11 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | $\begin{array}{r} 235 \\ 16 \end{array}$ | 28 8 | $\begin{aligned} & 12 \\ & 50 \end{aligned}$ | $\begin{aligned} & 474.9 \\ & 405.5 \end{aligned}$ | $\begin{aligned} & 110.9 \\ & 275.5 \end{aligned}$ | $\begin{aligned} & 17.0 \\ & 35.9 \end{aligned}$ | 23 68 | $\begin{aligned} & 15 \\ & 13 \end{aligned}$ | $\begin{aligned} & 4.4 \\ & 3.0 \end{aligned}$ | $\begin{aligned} & 0.9 \\ & 1.8 \end{aligned}$ | $\begin{aligned} & 0.1 \\ & 0.2 \end{aligned}$ | 20 60 | 11 11 |
| 35 | Industrial machinery and equipment $\qquad$ | 292 | 69 | 24 | 870.6 | 712.0 | 104.3 | 82 | 15 | 7.4 | 5.2 | 0.8 | 70 | 15 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 280 9 3 | 58 8 3 | $\begin{array}{r} 21 \\ 89 \\ 100 \end{array}$ | 287.4 209.0 374.2 | $\begin{aligned} & 136.6 \\ & 201.2 \\ & 374.2 \end{aligned}$ | $\begin{aligned} & 17.2 \\ & 19.3 \end{aligned}$ | $\begin{array}{r} 48 \\ 96 \\ 100 \end{array}$ | $\begin{aligned} & 13 \\ & 10 \\ & 18 \end{aligned}$ | $\begin{aligned} & 3.2 \\ & 1.8 \\ & 2.4 \end{aligned}$ | $\begin{aligned} & 1.2 \\ & 1.6 \\ & 2.4 \end{aligned}$ | $\begin{aligned} & 0.2 \\ & 0.2 \\ & 0.5 \end{aligned}$ | $\begin{array}{r} 38 \\ 89 \\ 100 \end{array}$ | $\begin{aligned} & 17 \\ & 13 \\ & 21 \end{aligned}$ |
| 36 | Electronic and other electric equipment | 128 | 59 | 46 | 637.1 | 335.8 | 72.1 | 53 | 21 | 6.4 | 3.4 | 0.6 | 53 | 18 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 116 9 3 | 51 7 1 | 44 78 33 | 173.2 2300 233.9 | 117.5 <br> (D) <br> (D) | $\begin{array}{r} 22.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 68 <br> (D) <br> (D) | 19 (D) (D) | $\begin{aligned} & 2.0 \\ & 2.0 \\ & 2.4 \end{aligned}$ | 1.2 (D) (D) ( | 0.2 (D) (D) | 60 (D) (D) | 17 (D) (D) |
| 37 | Transportation equipment _ | 8268685 | 22 | 27 | 2329.3 | 1083.4 | 147.5 | 47 | 14 | 15.2 | 7.1 | 0.9 | 47 | 13 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more |  | 15 5 2 | $\begin{aligned} & 22 \\ & 56 \\ & 40 \end{aligned}$ | $\begin{array}{r} 79.0 \\ 406.1 \\ 1844.3 \end{array}$ | $\begin{array}{r} 39.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 8.5 <br> (D) <br> (D) | 50 <br> (D) <br> (D) | $\begin{aligned} & 22 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} 0.8 \\ 2.5 \\ 11.9 \end{array}$ | 0.5 <br> (D) <br> (D) | 0.1 <br> (D) <br> (D) | 63 (D) (D) | 20 (D) (D) |
| 38 | Instruments and related products $\qquad$ | 103 | 63 | 61 | 1159.1 | 974.6 | 171.1 | 84 | 18 | 9.6 | 7.8 | 1.4 | 81 | 18 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 84 \\ 14 \\ 5 \end{array}$ | 47 12 4 | $\begin{aligned} & 56 \\ & 86 \\ & 80 \end{aligned}$ | 123.6 392.5 643.1 | 97.9 380.4 496.3 | $\begin{array}{r} 14.6 \\ 46.3 \\ 110.2 \end{array}$ | 79 97 77 | 15 12 22 | $\begin{aligned} & 1.3 \\ & 3.2 \\ & 5.1 \end{aligned}$ | 1.0 3.0 3.9 | 0.2 0.4 0.8 | 77 94 76 | 20 13 21 |
| 39 | Miscellaneous manufacturing industries $\qquad$ | 140 | 34 | 24 | 478.9 | 99.7 | 8.5 | 21 | 9 | 5.5 | 1.1 | 0.1 | 20 | 9 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 135 \\ 3 \\ 2 \end{array}$ | 31 3 0 | $\begin{array}{r} 23 \\ 100 \\ 0 \end{array}$ | $\begin{array}{r} 120.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 31.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 3.6 (D) (D) | 26 (D) (D) | 12 (D) (D) | 1.5 (D) (D) | 0.4 (D) (D) | (Z) | 27 <br> (D) <br> (D) <br>  | (NA) (D) (D) |
|  | Vermont --------- | 1323 | 299 | 23 | 6415.3 | 4330.1 | 1008.2 | 67 | 23 | 44.2 | 25.3 | 5.0 | 57 | 20 |
| 20 | Food and kindred products $\qquad$ | 123 | 20 | 16 | 882.5 | (D) | (D) | (D) | (D) | 3.5 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | $\begin{array}{r} 114 \\ 9 \end{array}$ | 18 2 | $\begin{aligned} & 16 \\ & 22 \end{aligned}$ | $\begin{aligned} & 475.4 \\ & 407.2 \end{aligned}$ | $\begin{array}{r} 173.9 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 13.9 \\ \text { (D) } \end{array}$ | $\begin{gathered} 37 \\ \text { (D) } \end{gathered}$ | $\begin{array}{r} 8 \\ (\mathrm{D}) \end{array}$ | $\begin{aligned} & 1.9 \\ & 1.5 \end{aligned}$ | $\begin{aligned} & 0.6 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.1 \\ & \text { (D) } \end{aligned}$ | (D) | 17 (D) |
| 22 | Textile mill products .----- | 16 | 3 | 19 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | $\begin{array}{r} 15 \\ 1 \end{array}$ | $\begin{aligned} & 2 \\ & 1 \end{aligned}$ | $\begin{array}{r} 13 \\ 100 \end{array}$ | $\begin{aligned} & 9.3 \\ & \text { (D) } \end{aligned}$ | $\left(\begin{array}{l} \text { (D) } \\ (\mathrm{D}) \end{array}\right.$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) <br> (D) | (D) | $\begin{aligned} & 0.2 \\ & \text { (D) } \end{aligned}$ | (D) <br> (D) | (D) | (D) | (D) |
| 23 | Apparel and other textile products $\qquad$ | 67 | 12 | 18 | 93.7 | 37.2 | 1.8 | 40 | 5 | 1.2 | 0.4 | (Z) | 33 | (NA) |
|  | Establishments with1 to 99 employees 100 to 499 employees .--- | 63 | 11 1 | $\begin{aligned} & 17 \\ & 25 \end{aligned}$ | $\begin{aligned} & 44.1 \\ & 49.6 \end{aligned}$ | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | (D) <br> (D) | $\begin{aligned} & 0.7 \\ & 0.6 \end{aligned}$ | (D) <br> (D) | (D) <br> (D) | (D) | (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


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Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col B } \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E $\div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment <br> (col J col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total | Exporting |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 39 | Washington-Con. <br> Miscellaneous manufacturing industries $\qquad$ | 422 | 121 | 29 | 498.7 | 312.4 | 58.3 | 63 | 19 | 5.7 | 3.2 | 0.6 | 56 | 19 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more -- | 415 6 1 | 115 5 1 | $\begin{array}{r} 28 \\ 83 \\ 100 \end{array}$ | 314.7 <br> (D) <br> (D) | $\begin{array}{r} 135.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 17.7 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 43 <br> (D) <br> (D) | $\begin{aligned} & 13 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $3.9$ <br> (D) <br> (D) | 1.6 (D) (D) | 0.2 (D) (D) ( | 41 (D) (D) | 13 (D) (D) |
| 20 | West Virginia ----- | 1744 | 302 | 17 | 13372.3 | 8515.0 | 959.5 | 64 | 11 | 75.1 | 36.5 | 3.7 | 49 | 10 |
|  | Food and kindred products $\qquad$ | 67 | 10 | 15 | 568.4 | 13.5 | 1.3 | 2 | 10 | 3.5 | 0.1 | (Z) | 3 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 59 6 2 | 10 0 0 | 17 0 0 | $\begin{array}{r} 206.3 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 13.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 1.3 <br> (D) <br> (D) | $\begin{array}{r} 7 \\ (\mathrm{D}) \\ \text { (D) } \end{array}$ | $10$ <br> (D) <br> (D) | 0.8 <br> (D) <br> (D) | 0.1 <br> (D) | (Z) (D) (D) (D) | 13 (D) (D) | (NA) (D) (D) |
| 21 | Tobacco products .------- | 2 | 2 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | 1 1 | 1 1 | $\begin{aligned} & 100 \\ & 100 \end{aligned}$ | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 22 | Textile mill products ------ | 9 | 4 | 44 | 73.1 | (D) | (D) | (D) | (D) | 0.9 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 5 4 | 2 | $\begin{aligned} & 40 \\ & 50 \end{aligned}$ | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 23 | Apparel and other textile products $\qquad$ | 48 | 3 | 6 | 133.0 | (D) | (D) | (D) | (D) | 3.1 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 39 9 | 3 0 | 8 0 | $\begin{aligned} & 46.8 \\ & 86.2 \end{aligned}$ | (D) | (D) | (D) | (D) | 1.1 1.9 | (D) | (D) | (D) | (D) |
| 24 | Lumber and wood products $\qquad$ | 527 | 41 | 8 | 641.8 | 153.9 | 28.6 | 24 | 19 | 6.5 | 1.3 | 0.2 | 20 | 15 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 522 5 | 39 2 | 7 40 | 561.0 80.8 | (D) | (D) | (D) | (D) | 5.5 1.0 0 | (D) | (D) | (D) | (D) |
| 25 | Furniture and fixtures .---- | 34 | 5 | 15 | 55.2 | 24.1 | 0.4 | 44 | 2 | 0.6 | 0.1 | (Z) | 17 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | 33 1 | 5 0 | 15 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 26 | Paper and allied products - | 16 | 5 | 31 | 125.7 | 78.2 | 3.0 | 62 | 4 | 1.1 | 0.7 | (Z) | 64 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees .--- | 13 3 | 2 3 | $\begin{array}{r} 15 \\ 100 \end{array}$ | $\begin{aligned} & 79.1 \\ & 46.6 \end{aligned}$ | (D) | (D) | (D) | (D) | 0.6 0.5 | (D) | (D) | (D) | (D) |
| 27 | Printing and publishing --- | 242 | 13 | 5 | 345.7 | (D) | (D) | (D) | (D) | 5.0 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 229 \\ 12 \\ 1 \end{array}$ | 12 1 0 | 5 8 0 | 129.8 <br> (D) <br> (D) | 5.1 <br> (D) <br> (D) | 0.4 <br> (D) <br> (D) | $\begin{array}{r} 4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 8 (D) (D) | 2.2 (D) (D) | 0.1 (D) (D) | (Z) (D) (D) | 5 (D) (D) | (NA) (D) (D) |
| 28 | Chemicals and allied products $\qquad$ | 70 | 35 | 50 | 5153.9 | 4160.6 | 677.3 | 81 | 16 | 13.7 | 10.0 | 1.7 | 73 | 17 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{aligned} & 48 \\ & 12 \\ & 10 \end{aligned}$ | 17 10 8 | 35 83 80 | $\begin{array}{ll}450.7 \\ 1 & 279.1 \\ 3 & 424.1\end{array}$ | $\begin{array}{r} 150.4 \\ 956.5 \\ 3053.7 \end{array}$ | 18.9 138.4 520.1 | 33 75 89 | 13 14 17 | 1.0 2.6 10.0 | 0.4 2.0 7.6 | 0.1 0.4 1.3 | 40 77 76 | 25 20 17 |
| 29 | Petroleum and coal products $\qquad$ | 14 | 3 | 21 | 304.2 | (D) | (D) | (D) | (D) | 0.5 | (D) | (D) | (D) | (D) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .--- | 13 1 | 2 1 | $\begin{array}{r} 15 \\ 100 \end{array}$ | (D) <br> (D) | (D) | (D) | (D) <br> (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 30 | Rubber and miscellaneous plastics products | 47 | 20 | 43 | 323.8 | 147.6 | 8.2 | 46 | 6 | 3.0 | 1.4 | 0.1 | 47 | 7 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees .--- | $\begin{array}{r} 38 \\ 9 \end{array}$ | 14 6 | $\begin{aligned} & 37 \\ & 67 \end{aligned}$ | $\begin{aligned} & 146.7 \\ & 177.1 \end{aligned}$ | $\begin{array}{r} 40.9 \\ 106.7 \end{array}$ | $\begin{aligned} & 2.0 \\ & 6.2 \end{aligned}$ | $\begin{aligned} & 28 \\ & 60 \end{aligned}$ | 5 6 | $\begin{aligned} & 1.1 \\ & 1.9 \end{aligned}$ | 0.4 1.0 | (Z) | 36 53 | (NA) 10 |
| 31 | Leather and leather products $\qquad$ | 5 | 1 | 20 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{aligned} & 2 \\ & 2 \\ & 1 \end{aligned}$ | 0 1 0 | $\begin{array}{r} 0 \\ 50 \\ 0 \end{array}$ | (D) <br> (D) <br> (D) | (D) (D) (D) | (D) (D) (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) <br> (D) <br> (D) | (D) <br> (D) <br> (D) | (D) (D) (D) | (D) (D) (D) | (D) (D) (D) | (D) (D) (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 133 | 23 | 17 | 704.9 | 360.2 | 28.6 | 51 | 8 | 6.9 | 2.9 | 0.2 | 42 | 7 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 118 \\ 12 \\ 3 \end{array}$ | 15 7 1 | $\begin{aligned} & 13 \\ & 58 \\ & 33 \end{aligned}$ | $\begin{aligned} & 191.1 \\ & 304.1 \\ & 209.8 \end{aligned}$ | $\begin{array}{r} \text { (D) } \\ 230.6 \\ \text { (D) } \end{array}$ | $\begin{array}{r} (\mathrm{D}) \\ 24.1 \\ (\mathrm{D}) \end{array}$ | $\begin{aligned} & \text { (D) } \\ & 76 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 10 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 1.9 \\ & 2.8 \\ & 2.2 \end{aligned}$ | (D) 1.7 (D) | (D) <br> 0.2 <br> (D) | (D) 61 (D) | (D) 12 (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.


Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\operatorname{col} B \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment <br> ( $\mathrm{col} \mathrm{J} \div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | Export employment $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| 27 | Wisconsin-Con. <br> Printing and publishing | 1517 | 99 | 7 | 4382.3 | 1064.6 | 36.8 | 24 | 3 | 47.7 | 8.0 | 0.3 | 17 | 4 |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 to 99 employees 100 to 499 employees | 1426 81 | 78 18 | 5 22 | 1464.2 1857.6 1 | 118.2 521.6 | 5.0 9.6 | 8 28 | 4 | 19.6 16.5 | 1.5 <br> 3.7 | 0.1 0.1 | 28 | 7 3 |
|  | 500 employees or more--- | 10 |  | 30 | 1060.5 | 424.9 | 22.2 | 40 | 5 | 11.6 | 2.7 | 0.2 | 23 | 7 |
| 28 | Chemicals and allied products $\qquad$ | 252 | 108 | 43 | 3280.8 | 2612.0 | 222.6 | 80 | 9 | 10.3 | 7.1 | 1.0 | 69 | 14 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 232 17 3 | 94 11 3 | $\begin{array}{r} 41 \\ 65 \\ 100 \end{array}$ | $\begin{array}{rr} 1254.3 \\ & \text { (D) } \\ & \text { (D) } \end{array}$ | $\begin{array}{r} 763.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 92.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 61 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 12 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 4.7 <br> (D) <br> (D) | $\begin{aligned} & 2.6 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.3 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 55 (D) (D) | 12 (D) (D) |
| 29 | Petroleum and coal products $\qquad$ | 16 | 6 | 38 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees .--- | 15 1 | 5 1 | 33 | $\begin{array}{r} 41.3 \\ \text { (D) } \end{array}$ | (D) | (D) | (D) | (D) | $\begin{aligned} & 0.2 \\ & \text { (D) } \end{aligned}$ | (D) | (D) | (D) | (D) |
| 30 | Rubber and miscellaneous plastics products | 423 | 163 | 39 | 2878.2 | 1977.5 | 122.3 | 69 | 6 | 26.0 | 16.0 | 0.9 | 62 | 6 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 355 62 6 | 116 41 6 | 33 66 100 | 955.1 1436.5 486.6 | 482.5 1008.4 486.6 | 25.1 65.5 31.7 | 51 70 100 | 5 6 7 | 9.4 12.7 3.9 | 4.1 8.1 3.9 | 0.2 0.5 0.2 | 44 64 100 | 5 6 5 |
| 31 | Leather and leather products $\qquad$ | 77 | 35 | 45 | 697.4 | 491.1 | 73.9 | 70 | 15 | 5.8 | 3.5 | 0.4 | 60 | 11 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | 60 14 3 | 25 8 | 42 57 67 | 144.5 252.2 300.7 | (D) 175.3 (D) | $\begin{array}{r} (\mathrm{D}) \\ 21.4 \\ (\mathrm{D}) \end{array}$ | $\begin{aligned} & \text { (D) } \\ & 70 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 1 \\ & \text { (D) } \end{aligned}$ | 1.7 2.3 1.8 | $\begin{aligned} & \text { (D) } \\ & 1.5 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 0.2 \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} \text { (D) } \\ 65 \\ \text { (D) } \end{array}$ | (D) 13 (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 360 | 46 | 13 | 1381.5 | 725.8 | 15.8 | 53 | 2 | 8.5 | 3.4 | 0.1 | 40 | 3 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 344 15 1 | 36 9 | $\begin{array}{r} 10 \\ 60 \\ 100 \end{array}$ | 596.1 <br> (D) <br> (D) | $\begin{array}{r} 87.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | 4.6 <br> (D) <br> (D) | 15 (D) <br> (D) | 5 (D) (D) | 4.7 <br> (D) <br> (D) | (D) <br> (D) | (Z) (D) (D) | 13 (D) (D) | (NA) (D) (D) |
| 33 | Primary metal industries -- | 222 | 73 | 33 | 2813.5 | 1734.6 | 77.1 | 62 | 4 | 23.3 | 14.2 | 0.6 | 61 | 4 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | 156 62 4 | 31 39 3 | 20 63 75 | 606.2 1766.8 440.5 | 160.8 1195.2 378.7 | 5.5 57.5 14.1 | 27 68 86 | 3 5 4 | 4.7 14.9 3.7 | 1.3 9.8 3.1 | 0.1 0.5 0.1 | 28 66 84 | 8 5 3 |
| 34 | Fabricated metal products $\qquad$ | 1024 | 267 | 26 | 6098.9 | 3612.2 | 256.7 | 59 | 7 | 53.8 | 31.7 | 2.2 | 59 | 7 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more -- | $\begin{array}{r} 899 \\ 112 \\ 13 \end{array}$ | 190 65 12 | 21 58 92 | 2106.7 2700.9 1291.2 | 733.3 1665.0 1213.9 | 53.7 107.6 95.4 | 35 62 94 | 7 6 8 | 19.6 22.0 12.2 | 5.9 14.4 11.5 | 0.5 0.8 0.9 | 30 65 94 | 8 6 8 |
| 35 | Industrial machinery and equipment $\qquad$ | 1895 | 557 | 29 | 13214.2 | 11363.4 | 2169.5 | 86 | 19 | 92.5 | 72.0 | 13.5 | 78 | 19 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 1718 \\ 145 \\ 32 \end{array}$ | 405 121 31 | 24 83 97 | $\begin{array}{ll} 2 & 879.7 \\ 4 & 319.6 \\ 6 & 014.8 \end{array}$ | $\begin{array}{lll}1 & 501.1 \\ 3888.8 \\ 5 & 973.4\end{array}$ | $\begin{array}{r} 193.7 \\ 647.2 \\ 1328.6 \end{array}$ | 52 90 99 | 13 17 22 | 28.4 29.7 34.5 | 12.3 25.8 33.9 | 1.5 4.3 7.7 | 43 87 98 | 12 17 23 |
| 36 | Electronic and other electric equipment | 334 | 195 | 58 | 6325.5 | 5749.3 | 579.7 | 91 | 10 | 39.8 | 35.0 | 3.3 | 88 | 9 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 245 \\ 66 \\ 23 \end{array}$ | $\begin{array}{r}118 \\ 55 \\ 22 \\ \hline\end{array}$ | 48 83 96 | $\begin{array}{r} 640.4 \\ 1939.5 \\ 3745.6 \end{array}$ | 390.1 1769.5 3592.6 | $\begin{array}{r} 39.5 \\ 128.1 \\ 412.1 \end{array}$ | 61 91 96 | 10 7 11 | $\begin{array}{r} 6.2 \\ 14.3 \\ 19.3 \end{array}$ | 3.6 12.6 18.8 | 0.3 1.0 2.0 | 58 88 97 | 8 8 11 |
| 37 | Transportation equipment . | 209 | 84 | 40 | 7027.3 | 6524.6 | 902.3 | 93 | 14 | 26.0 | 21.1 | 2.2 | 81 | 10 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 166 \\ 32 \\ 11 \end{array}$ | 54 21 9 | 33 66 82 | $\begin{array}{r} 358.6 \\ 787.0 \\ 5881.7 \end{array}$ | $\begin{array}{r} 189.6 \\ 617.1 \\ 5717.9 \end{array}$ | $\begin{array}{r} 11.3 \\ 45.8 \\ 845.2 \end{array}$ | 53 78 97 | 6 7 15 | 3.2 6.6 16.2 | 1.6 4.6 14.9 | 0.1 0.4 1.7 | 50 70 92 | 6 9 11 |
| 38 | Instruments and related products $\qquad$ | 221 | 134 | 61 | 3329.9 | 2940.7 | 472.2 | 88 | 16 | 15.9 | 13.3 | 2.5 | 84 | 19 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more | $\begin{array}{r} 179 \\ 35 \\ 7 \end{array}$ | 97 31 6 | $\begin{aligned} & 54 \\ & 89 \\ & 86 \end{aligned}$ | $\begin{array}{rr}  & 400.5 \\ 1 & 627.9 \\ 1 & 301.5 \end{array}$ | $\begin{array}{rr}  & 314.2 \\ 1 & 538.1 \\ 1 & 088.5 \end{array}$ | $\begin{array}{r} 70.0 \\ 224.2 \\ 178.0 \end{array}$ | 78 94 84 | 22 15 16 | 3.7 6.7 5.5 | 2.7 5.9 4.8 | 0.6 1.2 0.8 | 73 88 87 | 22 20 17 |
| 39 | Miscellaneous manufacturing industries $\qquad$ | 372 | 97 | 26 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees 500 employees or more $\qquad$ | $\begin{array}{r} 343 \\ 27 \\ 2 \end{array}$ | 79 16 2 | $\begin{array}{r} 23 \\ 59 \\ 100 \end{array}$ | 341.5 610.7 <br> (D) | $\begin{aligned} & 128.8 \\ & 370.8 \end{aligned}$ (D) | $\begin{array}{r} 11.4 \\ 27.3 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 38 \\ 61 \\ \text { (D) } \end{array}$ | 9 7 (D) | 4.1 5.1 <br> (D) | $\begin{aligned} & 1.4 \\ & 2.9 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.1 \\ & 0.2 \\ & \text { (D) } \end{aligned}$ | 34 57 (D) | 7 7 (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { Sode }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | $\begin{array}{r} \text { Percent } \\ \text { of } \\ \text { exporting } \\ \text { estab- } \\ \text { lish- } \\ \text { ments } \\ (\text { col B } \div \\ \text { col A) } \end{array}$ | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E $\div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment ( $\mathrm{col} \mathrm{J} \div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | I | $J$ | K | L | M |
| 20 | Wyoming--------- | 564 | 67 | 12 | 2377.6 | 479.4 | 17.4 | 20 | 4 | 8.9 | 2.5 | 0.2 | 28 | 8 |
|  | Food and kindred products $\qquad$ | 40 | 4 | 10 | 213.8 | (D) | (D) | (D) | (D) | 0.8 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 37 3 | 2 | 67 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 23 | Apparel and other textile products $\qquad$ | 27 | 2 | 7 | 4.5 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees | 27 | 2 | 7 | 4.5 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
| 24 | Lumber and wood products $\qquad$ | 125 | 11 | 9 | 139.6 | 29.2 | 1.8 | 21 | 6 | 1.5 | 0.2 | (Z) | 13 | (NA) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 123 2 | 11 0 | 9 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 25 | Furniture and fixtures .---- | 12 | 1 | 8 | 2.9 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees | 12 | 1 | 8 | 2.9 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
| 27 | Printing and publishing --- | 116 | 9 | 8 | 67.1 | 7.1 | 0.4 | 11 | 6 | 1.5 | 0.1 | (Z) | 7 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 114 2 | 9 0 | 8 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 28 | Chemicals and allied products $\qquad$ | 26 | 4 | 15 | 646.3 | (D) | (D) | (D) | (D) | 1.0 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees | 22 4 | 3 1 | $\begin{aligned} & 14 \\ & 25 \end{aligned}$ | 202.0 444.3 | (D) | (D) | (D) | (D) | 0.3 0.7 | (D) | (D) | (D) | (D) |
| 29 | Petroleum and coal products $\qquad$ | 7 | 0 | 0 | 950.0 | - | - | - | - | 0.8 | - | - | - | - |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 4 3 | 0 | 0 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 30 | Rubber and miscellaneous plastics products | 4 | 1 | 25 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 3 1 | 0 1 | 100 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 31 | Leather and leather products $\qquad$ | 9 | 3 | 33 | 1.7 | (D) | (D) | (D) | (D) | (Z) | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees | 9 | 3 | 33 | 1.7 | (D) | (D) | (D) | (D) | (Z) | (D) | (D) | (D) | (D) |
| 32 | Stone, clay, and glass products $\qquad$ | 40 | 3 | 8 | 97.8 | (D) | (D) | (D) | (D) | 0.7 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ | 39 1 | 3 | 8 0 | (D) <br> (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 33 | Primary metal industries .- | 5 | 1 | 20 | 17.8 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 5 | 1 | 20 | 17.8 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
| 34 | Fabricated metal products $\qquad$ | 32 | 2 | 6 | 68.8 | (D) | (D) | (D) | (D) | 0.4 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ | 31 1 | $\begin{aligned} & 2 \\ & 0 \end{aligned}$ | $\begin{aligned} & 6 \\ & 0 \end{aligned}$ | (D) <br> (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) <br> (D) | (D) <br> (D) | (D) | (D) | (D) <br> (D) | (D) | (D) | (D) |
| 35 | Industrial machinery and equipment | 67 | 11 | 16 | 105.8 | 76.2 | 3.7 | 72 | 5 | 1.2 | 0.8 | (Z) | 67 | (NA) |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | $\begin{array}{r} 64 \\ 3 \end{array}$ | 8 3 | $\begin{array}{r} 13 \\ 100 \end{array}$ | $\begin{aligned} & 41.0 \\ & 64.9 \end{aligned}$ | $\begin{aligned} & 11.3 \\ & 64.9 \end{aligned}$ | $\begin{aligned} & 1.1 \\ & 2.6 \end{aligned}$ | $\begin{array}{r} 28 \\ 100 \end{array}$ | 10 4 | 0.5 0.7 | $\begin{aligned} & 0.1 \\ & 0.7 \end{aligned}$ | (Z) | 20 | $\begin{aligned} & \text { (NA) } \\ & \text { (NA) } \end{aligned}$ |
| 36 | Electronic and other electric equipment | 11 | 3 | 27 | 5.7 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> 1 to 99 employees | 11 | 3 | 27 | 5.7 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
| 37 | Transportation equipment. | 5 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees .-.- | $\begin{aligned} & 4 \\ & 1 \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & 0.9 \\ & \text { (D) } \end{aligned}$ | (D) | (D) | (D) | (D) | $\begin{aligned} & (\mathrm{Z}) \\ & (\mathrm{D}) \end{aligned}$ | (D) ${ }^{-}$ | (D) | (NA) (D) | (D) |
| 38 | Instruments and related products $\qquad$ | 13 | 5 | 38 | 7.3 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
|  | Establishments with1 to 99 employees | 13 | 5 | 38 | 7.3 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |

Table 3c. Manufacturing Industries-Shipments and Employment Related to Manufactured Exports by Employment Size of Establishment for States and Major Groups: 1992Con.

| $\underset{\text { SIC }}{\text { Sode }}$ | Geographic area and major group | Establishments |  |  | Value of shipments |  |  | Percent of exporting establishments total value of shipments (col E $\div$ col D) | Percent of export shipments ( $\mathrm{col} \mathrm{F} \div \cdot$ col E) | Employment |  |  | Percent of exporting establishments tota employment <br> (col J col I) | $\begin{array}{r} \text { Percent of } \\ \text { export } \\ \text { employment } \\ \text { (col } \mathrm{K} \div \\ \text { col } \mathrm{J} \text { ) } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total | Exporting |  | $\begin{array}{r} \text { Total } \\ \text { (millions) } \end{array}$ | $\begin{array}{r} \text { Total2 } \\ \text { (millions) } \end{array}$ | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | Total employ- ment $(1,000)$ | Export employ-employ$(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 39 | Wyoming-Con. <br> Miscellaneous manufacturing industries $\qquad$ | 25 | 7 | 28 | 8.2 | 1.4 | 0.2 | 17 | 14 | 0.1 | (Z) | (Z) | (NA) | (NA) |
|  | Establishments with1 to 99 employees | 25 | 7 | 28 | 8.2 | 1.4 | 0.2 | 17 | 14 | 0.1 | (Z) | (Z) | (NA) | (NA) |

${ }^{1}$ Includes total domestic and export shipments for all manufacturing establishments.
${ }^{2}$ Includes only the value of shipments for plants that export.
${ }^{3}$ Includes only the value of shipments exported by the producing plant.

Table 4a. Wholesale Industries - Sales and Employment Related to Export Sales by Employment Size of Establishment for SIC Groups: 1992


Table 4a. Wholesale Industries - Sales and Employment Related to Export Sales by Employment Size of Establishment for SIC Groups: 1992-Con.


Table 4a. Wholesale Industries - Sales and Employment Related to Export Sales by Employment Size of Establishment for SIC Groups: 1992-Con.

${ }^{1}$ Includes total domestic and export sales for all wholesale establishments.
${ }^{2}$ Includes only the sales for establishments that export.
${ }^{3}$ Includes only the export sales made by the wholesale establishment.

Table 4b. Wholesale Industries - Sales and Employment Related to Export Sales by Employment Size of Establishment for States: 1992


Table 4b. Wholesale Industries - Sales and Employment Related to Export Sales by Employment Size of Establishment for States: 1992-Con.


Table 4b. Wholesale Industries - Sales and Employment Related to Export Sales by Employment Size of Establishment for States: 1992-Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{Geographic area} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{} \& \multicolumn{3}{|c|}{Sales} \& \multirow[b]{3}{*}{Percent of exporting establishments total value of sales (col E col D)} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent of } \\
\text { export } \\
\text { sales } \\
(\text { col } F \div \\
\text { col } \mathrm{E})
\end{array}
\]} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{Percent of exporting establishments total employment (col J 단․ col I)} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent of } \\
\text { export } \\
\text { employment } \\
\text { (col Kol } \bar{j} \text { ) } \\
\text { col }
\end{array}
\]} \\
\hline \& \& \& \& \multicolumn{3}{|r|}{Exporting establishments} \& \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \\
\hline \& Total \& Exporting \& \& \[
\begin{array}{r}
\text { Total1 } \\
\text { (millions) }
\end{array}
\] \& \[
\begin{array}{r}
\text { Total2 } \\
\text { (millions) }
\end{array}
\] \& Exports \({ }^{3}\) (millions) \& \& \& \[
\begin{array}{r}
\text { Total } \\
(1,000)
\end{array}
\] \& Total
employ-
ment
\((1,000)\) \((1,000)\) \& Export employ\((1,000)\) \& \& \\
\hline \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& \(J\) \& K \& L \& M \\
\hline \begin{tabular}{l}
United States-Con. \\
Maine \(\qquad\)
\end{tabular} \& 1974 \& 330 \& 17 \& 6520.5 \& 1106.9 \& 145.2 \& 17 \& 13 \& 21.9 \& 4.2 \& 0.6 \& 19 \& 14 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Less than 5 employees --------------------------
5 to 9 employees--- \& 987
434 \& 169
68 \& 17
16 \& 756.0
891.0 \& 100.1
165.0 \& 34.1
16.7 \& 13
19 \& 34
10 \& 2.0
2.9 \& 0.3
0.5 \& 0.1
0.1 \& 15
17 \& 33
20 \\
\hline 10 to 19 employees-------------------------- \& 308 \& 54 \& 18 \& 1114.6 \& 128.0 \& 23.7 \& 11 \& 19 \& 4.1 \& 0.7
0.7 \& 0.1 \& 17 \& 14 \\
\hline 20 to 49 employees \& 175 \& 25 \& 14 \& 1403.6 \& 198.5 \& 36.0 \& 14 \& 18 \& 5.0 \& 0.7 \& 0.1 \& 14 \& 14 \\
\hline 50 to 99 employees ---------------- \& 44 \& 7 \& 16 \& + 644.4 \& 80.9 \& 13.2 \& 13 \& 16 \& 2.9 \& 0.4 \& 0.1 \& 14
31 \& 25 \\
\hline 100 employees or more ------------- \& 26 \& 7 \& 27 \& 1711.0 \& 434.4 \& 21.5 \& 25 \& 5 \& 5.1 \& 1.6 \& 0.2 \& 31 \& 13 \\
\hline Maryland ---------------------- \& 7188 \& 650 \& 9 \& 52876.7 \& 4624.7 \& 1044.5 \& 9 \& 23 \& 100.5 \& 8.2 \& 1.8 \& 8 \& 22 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Less than 5 employees ------------- \& 3191 \& 308 \& 10 \& 4010.5 \& 441.6 \& 138.5 \& 11 \& 31 \& 6.4 \& 0.6 \& 0.2 \& 8 \& 33 \\
\hline 5 to 9 employees-------------------- \& 1598 \& 130 \& 8 \& 4268.3 \& 266.7 \& 64.6 \& 6 \& 24 \& 10.6 \& 0.9 \& 0.2 \& 8 \& 22 \\
\hline 10 to 19 employees --------------------------- 20 to 49 employees \& \(\begin{array}{r}1184 \\ 855 \\ \hline\end{array}\) \& 103
77 \& 9
9 \& 6925.3
14858.5 \& 731.1
1997.2 \& 226.2
458.1 \& 11
13 \& \begin{tabular}{l}
31 \\
23 \\
\hline
\end{tabular} \& 15.9
25.7 \& 1.4
2.4 \& 0.3
0.4 \& 9
9 \& 21
17 \\
\hline 50 to 99 employees. \& 229 \& 24 \& 10 \& 7494.1 \& 293.5 \& 52.1 \& 4 \& 18 \& 15.2 \& 1.5 \& 0.3 \& 10 \& 20 \\
\hline 100 employees or more ------------- \& 131 \& 8 \& 6 \& 15320.1 \& 894.6 \& 105.0 \& 6 \& 12 \& 26.7 \& 1.5 \& 0.3 \& 6 \& 20 \\
\hline Massachusetts---------------- \& 10950 \& 1726 \& 16 \& 86657.4 \& 12799.2 \& 2458.2 \& 15 \& 19 \& 141.5 \& 26.4 \& 4.6 \& 19 \& 17 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Less than 5 employees ------------- \& 5357 \& 842 \& 16 \& 7974.4 \& 1283.0 \& 329.5 \& 16 \& 26 \& 10.7 \& 1.5 \& 0.3 \& 14 \& 20 \\
\hline 5 to 9 employees-------
10 \& 2467
162 \& 349
246 \& 15 \& \(\begin{array}{r}8103.4 \\ 10 \\ \hline 182.6\end{array}\) \& 1701.2 \& 291.1 \& 17 \& 17 \& 15.8 \& 3.4 \& 0.5
0.5 \& 15 \& 22
15 \\
\hline 20 to 49 employees \& 1074 \& 185 \& 17 \& 22141.8 \& 2784.0 \& 604.2 \& 13 \& 22 \& 32.2 \& 5.6 \& 1.0 \& 17 \& 18 \\
\hline 50 to 99 employees ---------------- \& 320 \& 68 \& 21 \& 12008.6 \& 1806.3 \& 259.4 \& 15 \& 14 \& 21.6 \& 4.5 \& 0.6 \& 21 \& 13 \\
\hline 100 employees or more -------- \& 170 \& 36 \& 21 \& 26246.6 \& 4096.5 \& 608.4 \& 16 \& 15 \& 39.2 \& 9.1 \& 1.6 \& 23 \& 18 \\
\hline Michigan ---------------------- \& 15517 \& 798 \& 5 \& 125671.0 \& 18729.6 \& 4217.1 \& 15 \& 23 \& 185.2 \& 12.9 \& 1.6 \& 7 \& 12 \\
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Less than 5 employees .------------ \& 7362 \& 239 \& 3 \& 12077.8 \& 888.9 \& 380.3 \& 7 \& 43 \& 14.5 \& 0.6 \& 0.1 \& 4 \& 17 \\
\hline 5 to 9 employees-------------------- \& 3479 \& 184 \& 5 \& 13697.3 \& 1105.7 \& 158.7 \& 8 \& 14 \& 23.1 \& 1.2 \& 0.2 \& 5 \& 17 \\
\hline 10 to 19 employees \& 2582
1518 \& 169 \& 7 \& 18482.2 \& 2008.1 \& 221.6 \& 11 \& 11 \& 35.0 \& 2.3 \& 0.2 \& 7 \& 9 \\
\hline 20 to 49 employees ---------------- \& 1518

390 \& 158
41 \& 10 \& 39443.6 \& $l_{9} 9237.7$ \& 2841.7
2003 \& 23
10 \& 31
9 \& 45.1
26.4 \& 4.5
2 \& 0.5
0.3 \& 10 \& 11 <br>
\hline 100 employees or more------------------- \& 186 \& 7 \& 4 \& 21711.6 \& $3 \quad 377.1$ \& 414.5 \& 16 \& 12 \& 41.1 \& 1.5 \& 0.3 \& 4 \& 20 <br>
\hline Minnesota \& 10219 \& 554 \& 5 \& 72451.2 \& 8336.9 \& 2170.3 \& 12 \& 26 \& 123.1 \& 12.9 \& 1.4 \& 10 \& 11 <br>
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Less than 5 employees ------------- \& 4838 \& 188 \& 4 \& 7947.2 \& 605.0 \& 196.4 \& 8 \& 32 \& 9.4 \& 0.4 \& 0.1 \& 4 \& 25 <br>
\hline 5 to 9 employees---- \& 2316 \& 106 \& 5 \& 8610.2 \& 667.1 \& 312.8 \& 8 \& 47 \& 15.3 \& 0.7 \& 0.1 \& 5 \& 14 <br>
\hline 10 to 19 employees ---------------- \& 1641 \& 112 \& 7 \& 11480.8 \& 1928.3 \& 888.4 \& 17 \& 46 \& 22.0 \& 1.5 \& 0.3 \& 7 \& 20 <br>
\hline 20 to 49 employees
50 to 99 employees \& $\begin{array}{r}1041 \\ \\ \hline 249\end{array}$ \& 98
29 \& 129 \& 21
9
9 93.2 \& 2195.5
602.9 \& 583.3
48.3 \& 10
7 \& 27
8 \& 31.2
16.9 \& 3.1
2.0 \& 0.3
0.2 \& 10
12 \& 10
10 <br>
\hline 100 employees or more --- \& 134 \& 21 \& 16 \& 13650.7 \& 2338.0 \& 141.2 \& 17 \& 6 \& 28.2 \& 5.2 \& 0.4 \& 18 \& 8 <br>
\hline Mississippi -------------------- \& 3868 \& 108 \& 3 \& 15814.6 \& 1387.7 \& 183.4 \& 9 \& 13 \& 39.9 \& 1.7 \& 0.2 \& 4 \& 12 <br>
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Less than 5 employees .------------ \& 1805 \& 47 \& 3 \& 2135.8 \& 181.5 \& 67.1 \& 8 \& 37 \& 3.8 \& 0.1 \& (Z) \& 3 \& (NA) <br>
\hline 5 to 9 employees------ \& 968 \& 17 \& 2 \& 2023.7 \& 63.5 \& 24.7 \& 3 \& 39 \& 6.3 \& 0.1 \& (Z) \& 2 \& (NA) <br>
\hline 10 to 19 employees \& 661 \& 18 \& 3 \& 2641.9 \& 157.3 \& 17.1 \& 6 \& 11 \& 8.8 \& 0.3 \& (Z) \& 3 \& (NA) <br>
\hline 20 to 49 employees ---------------- \& 326 \& 17 \& 5 \& 3338.1 \& 291.9 \& 41.9 \& 9 \& 14 \& 9.6 \& 0.5 \& 0.1 \& 5 \& 20 <br>
\hline 50 to 99 employees \& 70
38 \& 8 \& 11
3 \& 1660.0
4015.1 \& (D) \& (D) \& (D) \& (D) \& 4.5
6.8 \& (D) \& (D) \& (D) \& (D) <br>
\hline Missouri.-- \& 11236 \& 502 \& 4 \& 68415.8 \& 7681.2 \& 2319.4 \& 11 \& 30 \& 129.6 \& 10.6 \& 1.3 \& 8 \& 12 <br>
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Less than 5 employees ------------- \& 5297 \& 156 \& 3 \& 7384.9 \& 282.9 \& 49.7 \& 4 \& 18 \& 10.7 \& 0.4 \& 0.1 \& , \& 25 <br>
\hline 5 to 9 employees-- \& 2656 \& 113 \& 4 \& 7641.5 \& 654.8 \& 129.7 \& 9 \& 20 \& 17.7 \& 0.7 \& 0.1 \& \& 14 <br>
\hline 10 to 19 employees \& 1819 \& 111 \& 6 \& -9200.9 \& -835.7 \& 173.2 \& 9 \& 21 \& 24.4 \& 1.5 \& 0.3 \& 6 \& 20 <br>
\hline 20 to 49 employees - \& 1058 \& 75 \& 7 \& 17770.1 \& 1208.2 \& 154.4 \& ${ }^{7}$ \& 13 \& 31.2 \& 2.2 \& 0.2 \& ${ }^{7}$ \& ${ }^{9}$ <br>
\hline 50 to 99 employees ------------------------- \& 266
140 \& 28
19 \& 11
14 \& 9579.5
16839.1 \& 14880.0
3
219.6 \& (D) \& (D) \& (D) \& 17.5
28.2 \& 1.9
4.0 \& (D) \& (D) \& (D) <br>
\hline Montana----------------------- \& 1853 \& 72 \& 4 \& 5884.4 \& 501.0 \& 261.2 \& 9 \& 52 \& 16.4 \& 0.7 \& 0.1 \& 4 \& 14 <br>
\hline Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Less than 5 employees ------------- \& 884 \& 27 \& 3 \& 1129.8 \& 77.4 \& 41.7 \& 7 \& 54 \& 1.9 \& 0.1 \& (Z) \& 5 \& (NA) <br>
\hline 5 to 9 employees-------------------- \& 496 \& 25 \& 5 \& 1157.8 \& 193.1 \& 140.0 \& 17 \& 73 \& 3.3 \& 0.2 \& (Z) \& ${ }^{6}$ \& (NA) <br>
\hline 10 to 19 employees ---------------- \& 294 \& 12 \& 4 \& $\begin{array}{ll}1 & 139.2 \\ 1 & 317.7\end{array}$ \& 37.4 \& 3.7 \& 3 \& 10 \& 3.9 \& 0.2 \& (Z) \& $5^{5}$ \& (NA) <br>
\hline 20 to 49 employees ---------------- \& 143 \& 7 \& 5 \& 1317.7 \& (D) \& (D) \& (D) \& (D) \& 4.0 \& (D) \& (D) \& (D) \& (D) <br>
\hline 50 to 99 employees ------------------------- \& 28
8 \& 1 \& 4
0 \& 578.6
561.4 \& (D) \& (D) \& (D) \& (D) \& 1.9
1.5 \& (D) \& (D) \& (D) \& (D) <br>
\hline Nebraska ---------------------- \& 4035 \& 171 \& 4 \& 32488.8 \& 14752.8 \& 2101.0 \& 45 \& 14 \& 47.1 \& 3.7 \& 0.5 \& 8 \& 14 <br>
\hline Establishments with - \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Less than 5 employees ------------- \& 1689 \& 48 \& 3 \& 1962.6 \& 98.0 \& 39.6 \& 5 \& 40 \& 3.6 \& 0.1 \& (Z) \& 3 \& (NA) <br>
\hline 5 to 9 employees------------------------ ${ }^{10}$ to 19 employees \& $\begin{array}{r}1078 \\ \\ \hline 759\end{array}$ \& 56
30 \& 5
4 \& 2978.6
3

511.6 \& | 494.4 |
| :--- |
| 381.8 | \& 143.9 \& 17

11 \& 29
45 \& 7.1
10.3 \& 0.4
0.4 \& 0.1
0.1 \& 6
4 \& 25
25 <br>
\hline 10 to 19 employees ---------------- \& 759 \& 30 \& 4 \& 3511.6
48923 \& 381.8 \& 173.1 \& 11 \& 45 \& 10.3 \& 0.4 \& 0.1 \& 4 \& 25 <br>
\hline 20 to 49 employees ---------------- \& 379 \& 23 \& ${ }_{6}^{6}$ \& 4892.3
13958 \& 897.4 \& 288.0 \& 18 \& 32 \& 11.0 \& 0.7 \& 0.1 \& ${ }^{6}$ \& 14 <br>
\hline 100 employees or more ------------------- \& 89
41 \& 7 \& 17 \& 13958.7
5184.9 \& (D) \& (D) \& (D) \& (D) \& 6.1
8.9 \& (D) \& (D) \& (D) \& (D) <br>
\hline Nevada------------------------- \& 2075 \& 104 \& 5 \& 7812.0 \& 475.9 \& 96.4 \& 6 \& 20 \& 21.8 \& 1.1 \& 0.1 \& 5 \& 9 <br>
\hline Establishments with - \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Less than 5 employees ------------- \& 1032 \& 38 \& 4 \& 989.9 \& 63.8 \& 39.4 \& 6 \& 62 \& 2.0 \& 0.1 \& (Z) \& 5 \& (NA) <br>
\hline 5 to 9 employees-------------------- \& 458 \& 26 \& 6 \& 1046.6 \& 126.7 \& 9.6 \& 12 \& 8 \& 3.0 \& 0.2 \& (Z) \& 7 \& (NA) <br>
\hline 10 to 19 employees ------------- \& 322 \& 23 \& 7 \& \& 142.6 \& 10.8 \& 11 \& 8 \& 4.3 \& 0.3 \& (Z) \& ) \& (NA) <br>
\hline 20 to 49 employees -------------------------- \& 194
49 \& 16
0 \& 8 \& + 898.4 \& (D) \& (D) \& (D) \& (D) \& 5.7
3.4
3 \& (D) \& (D) \& (D) \& (D) <br>
\hline 100 employees or more --------------------- \& 20 \& 1 \& 5 \& 1814.4 \& (D) \& (D) \& (D) \& (D) \& 3.4 \& (D) \& (D) \& (D) \& (D) <br>
\hline
\end{tabular}

Table 4b. Wholesale Industries - Sales and Employment Related to Export Sales by Employment Size of Establishment for States: 1992-Con.


Table 4b. Wholesale Industries - Sales and Employment Related to Export Sales by Employment Size of Establishment for States: 1992-Con.


Table 4b. Wholesale Industries - Sales and Employment Related to Export Sales by Employment Size of Establishment for States: 1992-Con.

| Geographic area | Establishments |  |  | Sales |  |  | Percent of exporting establishments total value of sales (col E col D) | Percent ofexportsales$($ col $F \div$col E ) | Employment |  |  | Percent of exporting establishments tota employment (col J col I) | $\begin{array}{r} \text { Percent of } \\ \text { export } \\ \text { employment } \\ (\text { col } \mathrm{Col} \div \\ \text { col } \mathrm{J}) \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Exporting establishments |  |  |  |  |  | Exporting establishments |  |  |  |
|  | Total | Exporting |  | $\begin{array}{r} \text { Total }{ }^{1} \\ \text { (millions) } \end{array}$ | $\begin{array}{r} \text { Totalal }^{2} \\ \text { (millions) } \end{array}$ | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | Total employ- ment $(1,000)$ | Export employ- ment $(1,000)$ <br> $(1,000)$ |  |  |
|  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| United States-Con. Wisconsin $\qquad$ | 9383 | 395 | 4 | 47597.9 | 4066.8 | 751.8 | 9 | 18 | 117.6 | 9.1 | 1.0 | 8 | 11 |
| Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Less than 5 employees ------------- | 4271 | 139 | 3 | 5451.1 | 732.5 | 185.3 | 13 | 25 | 8.6 | 0.3 | 0.1 | 3 | 33 |
| 5 to 9 employees-------------------- | 2185 1 1 | 82 | 4 | $\begin{array}{llll}5 & 172.8 \\ 6 & 21.8\end{array}$ | 531.1 | 75.0 | 10 | 14 | 14.4 | 0.6 | 0.1 | 4 | 17 |
| 10 to 19 employees ------------------------ 20 to 49 employees |  | 75 <br> 52 | 5 | $\begin{array}{ll}6 & 241.3 \\ 9683.6\end{array}$ |  | 41.2 99.9 | 5 7 | 13 14 | 20.7 29.8 1 | 1.0 | 0.1 0.1 | 5 5 | 10 6 |
| 20 to 49 employees ------------------------- | $\begin{array}{r}1007 \\ +257 \\ \hline\end{array}$ | 52 30 | 㐌 | 9683.6 5863.6 | 713.5 689.8 | 295.9 | r ${ }^{7}$ | 14 40 | 29.8 17.1 | 1.6 <br> 1.9 <br> 1 | 0.1 0.4 | 5 | 21 |
| 100 employees or more ------------------ | 128 | 17 | 13 | 15185.5 | 1085.1 | 75.0 | 7 | 7 | 27.0 | 3.7 | 0.2 | 14 | 5 |
| Wyoming ---------------------- | 987 | 28 | 3 | 2546.0 | 86.6 | 22.3 | 3 | 26 | 7.0 | 0.5 | 0.1 | 7 | 20 |
| Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Less than 5 employees .------------ | 522 | 12 | 2 | 505.2 | 13.6 | 3.5 | 3 | 26 | 1.2 | (Z) | (Z) | (NA) | (NA) |
| 5 to 9 employees--------------------- | 250 | 7 | 3 | 966.2 | 15.0 | 1.5 | ${ }^{2}$ | 10 | 1.6 | (Z) | (Z) | (NA) | (NA) |
| 10 to 19 employees ----------------- | 151 | 2 | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 20 to 49 employees ----------------- | 56 | 5 | 9 | 374.8 | 26.1 | (D) | (D) | (D) | 1.5 | 0.1 | (D) | (D) | (D) |
| 50 to 99 employees ---------------- | 6 | 1 | 17 | 220.3 | (D) | (D) | (D) | (D) | 0.4 | (D) | (D) | (D) | (D) |
| 100 employees or more ------------- | 2 | 1 | 50 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |

${ }^{1}$ Includes total domestic and export sales for all wholesale establishments.
${ }_{3}^{2}$ Includes only the sales for establishments that export.
${ }^{3}$ Includes only the export sales made by the wholesale establishment.

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992


Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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| $\begin{gathered} \text { SIC } \\ \text { code } \end{gathered}$ | Geographic area and major group | Establishments |  | Percent of exporting estab-lishments (col B $\div$ col A) | Sales |  |  | Percent of exporting establishments total sales (col E col D) | Percent of export sales ( $\mathrm{colF} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | Export employ- ment $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 513 | California-Con. <br> Apparel, piece goods, and notions | 3536 | 353 | 1071216221212 | 16289.8 | 2931.5 | 954.9 | 181011163912(D) | 33323356463415(D) | 32.3 | 4.5 | 1.0 | 14 | 22 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ------------- | 2149 626 | 148 77 |  | 3 3 2 512.6 512.2 | 323.7 269.9 | 103.3 142.9 |  |  | 3.6 4.1 | 0.3 0.5 | 0.1 0.2 | $\begin{array}{r}8 \\ 12 \\ \hline\end{array}$ | 33 40 |
|  | 10 to 19 employees ------------ | 409 | 64 |  | 2406.0 | 390.5 | 178.6 |  |  | 5.4 | 0.8 | 0.2 | 15 | 25 |
|  | 20 to 49 employees .------- | 232 | 50 |  | 3660.7 | 1430.3 | 487.2 |  |  | 7.1 | 1.6 | 0.3 | 23 | 19 |
|  | 50 to 99 employees ---------- | 86 | 10 |  | 1896.1 | 221.0 | 32.7 |  |  | 5.6 | 0.7 | 0.1 | 13 | 14 |
|  | 100 employees or more ----- | 34 | 4 |  |  | (D) | ) |  |  |  | D) | D) | (D) | (D) |
| 514 | Groceries and related products $\qquad$ | 5985 | 742 | 12 | 66003.5 | 13881.7 | 3870.6 | 21 | 28 | 107.6 | 18.3 | 4.6 | 17 | 25 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 2587 | 287 | 11 | 6104.2 | 1613.2 | 793.7 | 26 | 49 | 4.9 | 0.7 | 0.3 | 14 | 43 |
|  | 5 to 9 employees----------- | 1223 | 144 | 12 | 7035.0 | 1707.7 | 691.8 | 24 | 41 | 8.2 | 0.9 | 0.3 | 11 | 33 |
|  | 10 to 19 employees -------- | 946 | 91 | 10 | 7828.1 | 1365.5 | 563.6 | 17 | 41 | 12.8 | 1.3 | 0.3 | 10 | 23 |
|  | 20 to 49 employees -------- | 763 | 120 | 16 | 12765.5 | 3253.3 | 945.6 | 25 | 29 | 23.4 | 3.9 | 0.7 | 17 | 18 |
|  | 50 to 99 employees 100 employees or more | 262 <br> 204 | 61 39 | 23 19 | 9266.5 23004.2 | 2232.5 3709.3 | 425.4 450.4 | 24 16 | 19 12 | 17.9 40.3 | 4.3 7.3 | 1.1 1.8 | 24 18 | 26 25 |
| 515 | Farm-product raw materials-- | 377 | 118 | 31 | 4645.3 | 2872.7 | 1837.0 | 62 | 64 | 4.3 | 1.7 | 0.7 | 40 | 41 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 203 | 54 | 27 35 | 621.5 | 255.9 | 198.9 | 41 | 7876 | $\begin{aligned} & 0.4 \\ & 0.5 \end{aligned}$ | $\begin{aligned} & 0.1 \\ & 0.2 \end{aligned}$ | $\begin{aligned} & 0.1 \\ & 0.1 \end{aligned}$ |  | 10050 |
|  | 5 to 9 employees---------- | 72 <br> 56 | 2521 | 35 <br> 38 | 694.8805.2 | 336.2 | 255.6357.6 | 4864 |  |  |  |  | 40 |  |
|  | 10 to 19 employees -------- |  |  |  |  | 513.6 |  |  | 70 | 0.8 | 0.3 | 0.1 | 38 | 33 |
|  | 20 to 49 employees -------- | 33 | 11 5 | $\begin{aligned} & 33 \\ & 56 \\ & 50 \end{aligned}$ | 961.0(D)(D) | 477.5 | 284.7(D)(D) | (D) <br> (D) | 60 | 1.0 | 0.4 | 0.2 | 40 | 50 |
|  | 50 to 99 employees 100 employees or more | 9 | 5 2 |  |  | (D) <br> (D) |  |  | (D) (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) (D) | (D) | (D) | (D) |
| 516 | Chemicals and allied products | 1396 | 245 | 18 | 11699.2 | 2139.7 | 422.8 | 18 | 20 | 14.6 | 3.2 | 0.5 | 22 | 16 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 636 | 101 | 16 | 1540.2 | 285.0 | 84.1 | 19 | 30 | 1.3 | 0.2 | 0.1 | 15 | 50 |
|  | 5 to 9 employees---------- | $\begin{array}{r}343 \\ 248 \\ \hline\end{array}$ | 55 | 16 | 1509.7 | 303.1 | 100.2 | 20 | 33 | 2.3 | 0.4 | 0.1 | 17 | 25 |
|  | 20 to 49 employees ----------- | 134 | 28 | 21 | 3753.0 | 490.9 | 90.0 | 13 | 18 | 3.4 <br> 3.8 | 0.8 | 0.1 | 21 | 17 |
|  | 50 to 99 employees .-.----- | 24 | 10 | 42 | 825.8 | 219.6 | 27.3 | 27 | 12 | 1.6 | 0.6 | 0.1 | 38 | 17 |
|  | 100 employees or more-------- | 11 | 5 | 45 | 2048.3 | 293.4 | 12.6 | 14 | 4 | 2.1 | 0.6 | (Z) | 29 | (NA) |
| 517 | Petroleum and petroleum products $\qquad$ | 978 | 59 | 6 | 27813.4 | 3330.1 | 1805.9 | 12 | 54 | 11.2 | 1.0 | 0.4 | 9 | 40 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 400 | 23 | 6 | 1822.3 | 48.5 | 28.9 | 3 | 60 | 0.8 | (Z) | (Z) |  | (NA) |
|  | 5 to 9 employees----------- | 263 | 13 | 5 | 2355.7 | 263.2 | 157.4 | 11 | 60 | 1.8 | 0.1 | (Z) | 6 | (NA) |
|  | 10 to 19 employees -------- | 171 | 11 | 6 | 7873.9 | 63.6 | 22.6 | 1 | 36 | 2.3 | 0.2 | (Z) | 9 | (NA) |
|  | 20 to 49 employees -------- | 113 | 8 | 7 | 9961.8 | 485.7 | (D) | (D) | (D) | 3.4 | 0.2 | (D) | (D) | (D) |
|  | 50 to 99 employees -------- | 22 | 1 | 5 | 2474.9 | (D) | (D) | (D) | (D) | 1.5 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ----- | 9 | 3 | 33 | 3324.9 | (D) | (D) | (D) | (D) | 1.5 | (D) | (D) | (D) | (D) |
| 518 | Beer, wine, and distilled alcohol beverages $\qquad$ | 484 | 47 | 10 | 8377.8 | 422.2 | 82.9 | 5 | 20 | 17.1 | 0.7 | 0.1 | 4 | 14 |
|  | Establishments with- | 149 |  | 12 | 186.5 |  | 23.1 | 23 | $\begin{gathered} 55 \\ 27 \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \end{gathered}$ |  | $\begin{aligned} & \text { (Z) } \\ & 0.1 \\ & 0.1 \\ & 0.2 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (Z) } \\ & \text { (Z) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{array}{r} \text { (NA) } \\ 20 \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \end{array}$ |  |
|  | Less than 5 employees .---- |  | 18 |  |  | 42.2 |  |  |  | 0.3 |  |  |  | (NA)(NA)(D)(D)(D)(D) |
|  | 5 to 9 employees----------- | 68 | 12 | 18 | 234.5 | 33.9 | 9.3 | 14 |  | 0.5 |  |  |  |  |
|  | 10 to 19 employees -------- | 79 | 10 | 13 | 786.3 | 41.1 | (D) | (D) |  | 1.1 |  |  |  |  |
|  | 20 to 49 employees -------- | 89 | 4 | 4 | 1770.1 | 102.3 | (D) | (D) |  | 2.9 |  |  |  |  |
|  | 50 to 99 employees -------- | 55 | 2 | 4 | 1578.9 | (D) | (D) | (D) |  | 3.9 |  |  |  |  |
|  | 100 employees or more ----- | 44 | 1 | 2 | 3821.6 | (D) | (D) | (D) |  | 8.5 |  |  |  |  |
| 519 | Miscellaneous nondurable goods | 5333 | 481 | 9 | 16989.4 | 2242.1 | 868.1 | 13 | 39 | 48.5 | 5.9 | 1.2 | 12 | 20 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 2899 | 226 | 8 | 2388.5 | 305.1 | 153.7 | 13 | 50 | 5.2 | 0.5 | 0.2 | 10 | 40 |
|  | 5 to 9 employees----------- | 1178 | 108 | 9 | 2347.8 | 226.7 | 81.9 | 10 | 36 | 7.7 | 0.7 | 0.2 | 9 | 29 |
|  | 10 to 19 employees .------- | 702 | 63 | 9 | 3196.7 | 319.4 | 133.9 | 10 | 42 | 9.4 | 0.8 | 0.1 | 9 | 13 |
|  | 20 to 49 employees .------- | 403 | 61 | 15 | 4521.6 | 938.8 | 406.7 | 21 | 43 | 11.6 | 1.8 | 0.3 | 16 | 17 |
|  | 50 to 99 employees -------- | 99 | 16 | 16 13 | 1  <br> 2 819.1 | 272.8 179.4 | 48.8 | 15 | 18 24 | 6.6 7.9 | 1.1 1.0 | 0.2 0.2 | 17 13 | 18 20 |
|  | 100 employees or more ----- |  | 7 | 13 | 2715.7 | 179.4 | 43.2 | 7 | 24 | 7.9 | 1.0 | 0.2 | 13 | 20 |
|  | Colorado - | 7554 | 389 | 5 | 46871.5 | 2158.6 | 351.9 | 5 | 16 | 84.0 | 5.2 | 0.7 | 6 | 13 |
| 501 | Motor vehicles and motor vehicle parts and supplies .- | 694 | 16 | 2 | 6437.3 | 146.3 | 8.0 | 2 | 5 | 7.2 | 0.2 | (Z) | 3 | (NA) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 300 | 4 | 1 | 188.5 | (D) | (D) |  | (D) | 0.6 | (D) | (D) | (D) | (D) |
|  | 5 to 9 employees.---------- | 200 | 6 | 3 | 369.5 | 8.4 | 1.3 | 2 | 15 | 1.3 | (Z) | (Z) | (NA) | (NA) |
|  | 10 to 19 employees -------- | 116 | 2 | 2 | 1036.3 |  |  |  |  | 1.5 | (D) | (D) |  | (D) |
|  | 20 to 49 employees -------- | 57 | 3 | 5 | 3859.2 | (D) | (D) | (D) | (D) | 1.7 | (D) | (D) | (D) | (D) |
|  | 50 to 99 employees -------- | 14 | 1 | 7 | 417.8 | (D) | (D) | (D) | (D) | 1.0 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------ | 7 | 0 | 0 | 566.1 |  | ( | - | - | 1.0 | - | - | - | - |
| 502 | Furniture and homefurnishings | 286 | 11 | 4 | 787.3 | 83.5 | 7.2 | 11 | 9 | 2.4 | 0.1 | (Z) | 4 | (NA) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 164 | 5 |  | 179.3 | 10.8 | 1.2 | 6 | 11 | 0.3 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees | 61 | 1 | 2 | 159.5 | (D) | (D) | (D) | (D) | 0.4 | (D) | (D) | (D) | (D) |
|  | 10 to 19 employees -------- | 34 | 4 | 12 | 198.1 | 54.0 | (D) | (D) | (D) | 0.5 | 0.1 | (D) | (D) | (D) |
|  | \| 20 to 49 employees ----------- | 21 6 | 1 0 | 5 0 | 171.6 78.9 | (D) | (D) | (D) | (D) | 0.7 0.4 | (D) | (D) | (D) | (D) |

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| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Geographic area and major group | Establishments |  | $\begin{aligned} & \text { Percent of } \\ & \text { exporting } \\ & \text { estab- } \\ & \text { lish- } \\ & \text { ments } \\ & (\text { col B } \\ & \text { col A) } \end{aligned}$ | Sales |  |  | Percent of exporting establishments total sales (col E col D) | Percent of export sales (col F col E) | Employment |  |  | Percent of exporting establishments total employment (col J col I) | $\begin{aligned} & \text { Percent of } \\ & \text { export } \\ & \text { employ- } \\ & \text { ment } \\ & (\text { col } \mathrm{K} \\ & \text { col } \mathrm{J} \text { ) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  | Exporting establishments |  |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | $\begin{gathered} \text { Total¹ } \\ \text { (millions) } \end{gathered}$ | $\begin{array}{r} \text { Totalal }^{2} \\ \text { (millions) } \end{array}$ | Exports ${ }^{3}$ (millions) |  |  | $\begin{aligned} & \text { Total } \\ & (1,000) \end{aligned}$ |  |  |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| 513 | Colorado-Con. <br> Apparel, piece goods, and notions | 2031353819 | 14345 | $\begin{array}{r} 7 \\ \\ 2 \\ 11 \\ 26 \\ 13 \\ 0 \\ 50 \end{array}$ | 485.7 | $\begin{gathered} 37.3 \\ 1.2 \\ \text { (D) } \\ \text { (D7.3 } \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \end{gathered}$ |  | 8(D)(D)25(D)(D)(D) | 8(D)(D)6(D)(D)(D) | 1.4 | 0.3 | (Z) | 21 | (NA) |
|  | Establishments withLess than 5 employees 5 to 9 employees. 10 to 19 employees $\qquad$ 20 to 49 employees $\qquad$ 50 to 99 employees $\qquad$ 100 employees or more |  |  |  | 104.9 18.0 70.4 40.6 (D) (D) |  |  |  |  | 0.2 0.3 0.2 0.3 (D) (D) | (Z) (D) 0.1 (D) (D) (D) | (D) (D) (Z) (D) (D) (D) | (D) (D) 50 (D) (D) (D) | (D) (D) (NA) (D) (D) (D) |
| 514 | Groceries and related products $\qquad$ | 532 | 22 | 4 | 6537.5 | 259.6 | 39.0 | 4 | 15 | 10.5 | 0.3 | 0.1 | 3 | 33 |
|  | Establishments withLess than 5 employees 5 to 9 employees. 10 to 19 employees 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ <br> 100 employees or more | $\begin{array}{r}250 \\ 87 \\ 66 \\ 86 \\ 27 \\ 16 \\ \hline\end{array}$ | 11 | 4 5 3 3 7 0 | 346.7 346.1 748.7 2480.6 1069.4 1886.0 | 44.7 <br> (D) <br> (D) <br> (D) <br> (D) | (D) (D) (D) (D) (D) - | (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) - | 0.4 0.6 0.8 2.7 1.8 4.1 | (Z) (D) (D) (D) (D) ( | (D) (D) (D) (D) (D) ( | (D) (D) (D) (D) (D) - | (D) (D) (D) (D) (D) |
| 515 | Farm-product raw materials_- | 203 | 20 | 10 | 1823.3 | 147.7 | 45.6 | 8 | 31 | 2.0 | 0.2 | 0.1 | 10 | 50 |
|  | Establishments withLess than 5 employees $\qquad$ 5 to 9 employees. 10 to 19 employees $\qquad$ 20 to 49 employees 50 to 99 employees $\qquad$ $\qquad$ <br> 100 employees or more $\qquad$ | $\begin{array}{r} 94 \\ 55 \\ 18 \\ 32 \\ 3 \\ 1 \end{array}$ | 6 10 1 3 0 0 | $\begin{array}{r} 6 \\ 18 \\ 6 \\ 9 \\ 0 \\ 0 \end{array}$ | $\begin{array}{r} 167.5 \\ 357.8 \\ 193.5 \\ 92.4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 6.6 \\ 49.4 \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 1.9 \\ 16.4 \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \end{array}$ | 4 14 (D) (D) (D) (D) | $\begin{aligned} & 29 \\ & 33 \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & 0.2 \\ & 0.4 \\ & 0.2 \\ & 1.0 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (Z) } \\ & 0.1 \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (Z) } \\ & (\text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { ( }) \end{aligned}$ | $\begin{array}{r} \text { (NA) } \\ 25 \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \end{array}$ | (NA) (NA) (D) (D) (D) (D) |
| 516 | Chemicals and allied products $\qquad$ | 186 | 18 | 10 | 959.2 | 61.6 | 14.3 | 6 | 23 | 1.7 | 0.2 | (Z) | 12 | (NA) |
|  | Establishments withLess than 5 employees $\qquad$ 5 to 9 employees. 10 to 19 employees $\qquad$ 20 to 49 employees $\qquad$ 100 employees or more $\qquad$ | $\begin{array}{r} 94 \\ 41 \\ 29 \\ 17 \\ 4 \\ 1 \end{array}$ | $\begin{array}{r} 10 \\ 4 \\ 1 \\ 2 \\ 1 \\ 0 \end{array}$ | $\begin{array}{r} 11 \\ 10 \\ 3 \\ 12 \\ 25 \\ 0 \end{array}$ | 171.8 11.8 98.6 21.4 (D) (D) | $\begin{array}{r} 7.6 \\ 21.8 \\ (\mathrm{D}) \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \end{array}$ | (D) (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) (D) |  | 0.2 0.3 0.4 0.5 (D) (D) | (Z) <br> (Z) <br> (D) <br> (D) <br> (D) <br> (D) | (D) (D) (D) (D) (D) (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ |
| 517 | Petroleum and petroleum products $\qquad$ | 241 | 2 | 1 | 4953.0 | (D) | (D) | (D) | (D) | 2.8 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> Less than 5 employees <br> 5 to 9 employees. $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 100 employees or more $\qquad$ | 98 70 42 23 5 3 | 0 0 0 0 2 0 0 | 0 0 0 9 0 0 | $\begin{array}{r} 786.0 \\ 121.7 \\ \text { (D) } \\ 46.9 \\ 162.0 \\ \text { (D) } \end{array}$ | $\begin{array}{r} - \\ (\mathrm{D}) \\ \text { (D) } \\ \text { (D) } \end{array}$ | - (D) (D) (D) | $\begin{gathered} - \\ (\mathrm{D}) \\ (\mathrm{D}) \\ (\mathrm{D}) \end{gathered}$ | -  <br> - 0.2 <br> (D) 0.5 <br> (D) (D) <br>  0.6 <br> (D) 0.3 <br>  (D) |  | $\begin{gathered} - \\ (\mathrm{D}) \\ \text { (D) } \\ \text { (D) } \end{gathered}$ | - (D) (D) (D) | $\begin{gathered} - \\ (\mathrm{D}) \\ \text { (D) } \\ \text { (D) } \end{gathered}$ | - (D) (D) (D) |
| 518 | Beer, wine, and distilled alcohol beverages $\qquad$ | 68 | 0 | 0 | 773.8 | - | - | - | - | 2.1 | - | ------ | - | - |
|  | Establishments withLess than 5 employees $\qquad$ 5 to 9 employees. 10 to 19 employees $\qquad$ 20 to 49 employees <br> 50 to 99 employees $\qquad$ <br> 100 employees or more $\qquad$ | 17 10 14 16 5 6 | 0 0 0 0 0 0 0 | 0 0 0 0 0 0 | 13.9 31.9 43.1 138.8 104.8 441.3 | - <br> - <br> - <br> - <br> - <br> - | - - - - - - | - - - - - | - - - - - | $\begin{aligned} & (Z) \\ & 0.1 \\ & 0.2 \\ & 0.5 \\ & 0.3 \\ & 1.0 \end{aligned}$ | - <br> - <br> - <br> - <br> - <br> - |  | (NA) | - - - - - |
| 519 | Miscellaneous nondurable goods $\qquad$ <br> Establishments with- | 640 | 35 | 5 | 1993.7 | 98.0 | 6.9 | 5 | 7 | 5.8 | 0.4 | (Z) | ${ }^{7}$ | (NA) |
|  | Establishments with Less than 5 employees $\qquad$ 5 to 9 employees. 10 to 19 employees $\qquad$ 20 to 49 employees 100 employees or mo $\qquad$ 100 employees or more $\qquad$ | 340 144 90 50 13 3 | 11 9 9 5 1 0 | 3 6 10 10 8 0 | 190.0 270.9 284.0 40.3 (D) (D) | 12.0 31.3 18.6 21.8 (D) (D) | 1.4 1.4 2.7 1.1 (D) (D) | b 12 12 7 5 (D) (D) | 12 4 15 5 (D) (D) | 0.6 0.9 1.2 1.6 (D) (D) | (Z) 0.1 0.1 0.2 (D) (D) | (Z) (Z) (Z) (Z) (D) (D) | (NA) 11 8 13 (D) (D) | (NA) (NA) (NA) (NA) (D) (D) |
|  | Connecticut -------- | 6262 | 593 | 9 | 72445.7 | 23220.2 | 7266.8 | 32 | 31 | 77.1 | 9.3 | 1.8 | 12 | 19 |
| 501 | Motor vehicles and motor vehicle parts and supplies _- $\qquad$ | 542 | 29 | 5 | 2432.5 | 169.4 | 45.1 | 7 | 27 | 5.2 | 0.6 | 0.1 | 12 | 17 |
|  | Establishments with Less than 5 employees $\qquad$ 5 to 9 employees. 10 to 19 employees $\qquad$ 20 to 49 employees $\qquad$ <br> 50 to 99 employees <br> 100 employees or more $\qquad$ $\qquad$ | 197 187 108 37 9 4 | 6 8 6 5 3 1 1 | 3 4 6 14 33 25 | 193.5 330.8 279.4 2388.0 (D) (D) | 4.7 36.7 19.7 27.4 (D) (D) | $\begin{aligned} & 0.3 \\ & \text { (D) } \\ & \text { (D. } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 2 (D) 7 (D) (D) (D) | b (D) 5 (D) (D) (D) | 0.4 1.3 1.4 1.0 (D) (D) | (Z) 0.1 0.1 0.1 (D) (D) | (Z) (D) (Z) (D) (D) (D) | (NA) (D) 7 (D) (D) (D) | (NA) (D) (NA) (D) (D) (D) |
| 502 | Furniture and homefurnishings $\qquad$ | 203 | 9 | 4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----5 to 9 employees. | $\begin{array}{r}120 \\ 39 \\ \hline\end{array}$ | 5 <br> 3 | 4 8 | 144.1 62.6 | (D) | (D) 0.2 | $\begin{array}{r}\text { (D) } \\ 10 \\ \hline\end{array}$ | (D) 3 | 0.2 0.3 | (D) | ( D ) | ( D ( $)$ | ( NA ) |
|  | 10 to 19 employees ----------- | 27 <br> 14 | 1 | 4 |  | (D) | (D) | (D) | (D) | 0.4 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees 50 to 99 employees $\qquad$ 100 employees or more | 14 2 1 | 0 0 0 | 0 0 0 | $\begin{array}{r} 94.7 \\ (\mathrm{D}) \\ (\mathrm{D}) \end{array}$ | (D) ${ }_{\text {(D) }}$ | (D) | $\left(\begin{array}{l} - \\ (\mathrm{D}) \\ (\mathrm{D}) \end{array}\right.$ | (D) ${ }_{\text {(D) }}$ | 0.4 (D) (D) | (D) ${ }_{\text {(D) }}$ | (D) | (D) | (D) |

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{$$
\underset{\text { SIC }}{\text { code }}
$$} \& \multirow{4}{*}{Geographic area and major group} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{Percent of exporting estab-lishments (col Bcol A)} \& \multicolumn{3}{|c|}{Sales} \& \multirow[b]{3}{*}{Percent of exporting establishments total sales (col E:col D)} \& \multirow[b]{3}{*}{Percent of export sales (col F:col E)} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{Percent of exporting establishments total employment (col J $\div$ col I)} \& \multirow[b]{3}{*}{Percent of export employ( $\mathrm{col} \mathrm{K} \div$ col J)} <br>
\hline \& \& \multirow[b]{2}{*}{Total} \& \multirow[b]{2}{*}{Exporting} \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \& \& Expo establi \& ing ments \& \& <br>
\hline \& \& \& \& \& $$
\begin{gathered}
\text { Total }{ }^{1} \\
\text { (millions) }
\end{gathered}
$$ \& $$
\begin{array}{r}
\text { Total2 } \\
\text { (millions) }
\end{array}
$$ \& Exports ${ }^{3}$ (millions) \& \& \& $$
\begin{aligned}
& \text { Total } \\
& (1,000)
\end{aligned}
$$ \&  \& Export employ$(1,000)$ \& \& <br>
\hline \& \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& J \& K \& L \& M <br>
\hline 503 \& Lumber and other construction material \& \multirow{6}{*}{247
111
58
48
3} \& \multirow[b]{6}{*}{8

3
1
1
2
1
0} \& \multirow[b]{6}{*}{3

3
2
2
6
25
0} \& 992.5 \& 59.9 \& 7.0 \& \multirow[b]{6}{*}{6

(D)
(D)
(D)
(D)
(D)
(D)} \& 12 \& 2.5 \& 0.2 \& (Z) \& 8 \& (NA) <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees 5 to 9 employees. \& \& \& \& 169.8
186.3 \& 5.4 \& (D) \& \& (D) \& 0.2
0.4 \& (Z) \& (D) \& (D) \& (D) <br>
\hline \& (to to 19 employees------------ \& \& \& \& 221.7 \& (D) \& (D) \& \& (D) \& 0.4
0.6 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 20 to 49 employees ----------- \& \& \& \& 314.4 \& (D) \& (D) \& \& (D) \& 0.9 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 50 to 99 employees 100 employees or more \& \& \& \& (D) \& (D) \& (D) \& \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 504 \& Professional and commercial equipment and supplies \& 712 \& 60 \& 8 \& 4811.4 \& 913.1 \& \multirow[t]{2}{*}{118.0} \& 19 \& 13 \& \multirow[t]{2}{*}{11.3} \& 0.9 \& 0.1 \& \multirow[t]{2}{*}{8} \& \multirow[t]{2}{*}{11} <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----- \& 343 \& 23 \& 7 \& 296.9 \& 19.7 \& 8.2 \& 7 \& 42 \& 0.7 \& (Z) \& (Z) \& (NA) \& (NA) <br>
\hline \& 5 to 9 employees----------- \& 158 \& 13 \& 8 \& 374.6 \& 41.7 \& 15.0 \& 11 \& 36 \& 1.0 \& 0.1 \& (Z) \& 10 \& (NA) <br>
\hline \& 10 to 19 employees --------- \& 99 \& 12 \& 12 \& +397.5 \& 82.7 \& 19.1 \& 21 \& 23 \& 1.3 \& 0.2 \& (Z) \& 15 \& (NA) <br>
\hline \& 20 to 49 employees -------- \& 79 \& 9 \& 11 \& 1228.8 \& (D) \& (D) \& (D) \& (D) \& 2.4 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 50 to 99 employees 100 employees or more \& 17
16 \& 1
2 \& 13 \& 407.8
2105.8 \& (D) \& (D) \& (D) \& (D) \& 1.2
4.8 \& (D) \& (D) \& (D) \& (D) <br>
\hline 505 \& Metals and minerals, except petroleum $\qquad$ \& \multirow[t]{2}{*}{207} \& \multirow[t]{2}{*}{31} \& 15 \& 3316.4 \& 935.5 \& \multirow[t]{2}{*}{533.9} \& 28 \& 57 \& 2.1 \& 0.3 \& 0.1 \& 14 \& 33 <br>
\hline \& Establishments with - \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----- \& 98 \& 13 \& 13 \& 760.0 \& 488.6 \& 320.7 \& 64 \& 66 \& 0.2 \& (Z) \& (Z) \& (NA) \& (NA) <br>
\hline \& 5 to 9 employees----------- \& 49 \& 9 \& 18 \& 568.9 \& 135.7 \& (D) \& (D) \& (D) \& 0.3 \& 0.1 \& (D) \& (D) \& (D) <br>
\hline \& 10 to 19 employees -------- \& 33 \& 6 \& 18 \& 736.0
1025.8 \& 196.2 \& (D) \& (D) \& (D) \& 0.4 \& 0.1 \& (D) \& (D) \& (D) <br>
\hline \& 20 to 49 employees -------- \& 18 \& 2 \& 11 \& 1025.8 \& (D) \& (D) \& (D) \& (D) \& 0.5 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 50 to 99 employees -------- \& 9 \& 1 \& \multirow[t]{2}{*}{12} \& 225.6 \& (D) \& (D) \& (D) \& (D) \& 0.6 \& (D) \& (D) \& (D) \& (D) <br>
\hline 506 \& Electrical goods .----------- \& 592 \& 72 \& \& 3274.9 \& \multirow[t]{2}{*}{291.8} \& \multirow[t]{2}{*}{55.9} \& 9 \& \multirow[t]{2}{*}{19} \& \multirow[t]{2}{*}{6.5} \& \multirow[t]{2}{*}{0.8} \& \multirow[t]{2}{*}{0.1} \& \multirow[t]{2}{*}{12} \& \multirow[t]{2}{*}{13} <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees .-------- \& 285
130 \& 32
13 \& 11

10 \& 459.9 \& 43.2 \& 16.3 \& (D) ${ }^{9}$ \& $$
\begin{gathered}
38 \\
(\mathrm{D})
\end{gathered}
$$ \& 0.6

0.8 \& $$
\begin{aligned}
& 0.1 \\
& (\mathrm{D})
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& (\mathrm{Z}) \\
& (\mathrm{D})
\end{aligned}
$$
\] \& 17

(D) \& (NA) <br>
\hline \& 5 to 9 employees----------------
10 \& $\begin{array}{r}130 \\ 87 \\ \hline\end{array}$ \& 14 \& 16 \& 706.8 \& 79.0 \& 14.5 \& 11 \& (D) \& 0.8
1.2 \& \multirow[t]{2}{*}{D.
0.2
0.4} \& (Z) \& 17 \& \multirow[t]{2}{*}{(NA)} <br>
\hline \& 20 to 49 employees ---------- \& 68 \& \multirow[t]{2}{*}{12
1
0} \& \multirow[t]{2}{*}{18
6
0} \& 748.0 \& \multirow[t]{2}{*}{119.8

(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D) ${ }^{6}$} \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 1.9 \\
& 1.1
\end{aligned}
$$} \& \& \multirow[b]{2}{*}{(D)} \& 21 \& <br>

\hline \& 50 to 99 employees 100 employees or more \& 16
6 \& \& \& 460.1
470.7 \& \& \& \& \& \& (D) \& \& (D) \& (D) <br>
\hline \multirow[t]{7}{*}{507} \& Hardware, and plumbing and heating equipment and supplies. \& 344 \& 24 \& 7 \& 964.6 \& 65.3 \& 12.8 \& 7 \& 20 \& 3.1 \& 0.3 \& (Z) \& 10 \& (NA) <br>

\hline \& Establishments with- \& \multirow[b]{6}{*}{$$
\begin{array}{r}
164 \\
83 \\
61 \\
29 \\
5 \\
2
\end{array}
$$} \& \multirow[b]{6}{*}{\[

$$
\begin{array}{r}
14 \\
3 \\
4 \\
1 \\
1 \\
1
\end{array}
$$
\]} \& \multirow[b]{6}{*}{9

4
7
3
20

50} \& \& \multirow[b]{6}{*}{$$
\begin{array}{r}
13.6 \\
(\mathrm{D}) \\
11.7 \\
\text { (D) } \\
\text { (D) } \\
\text { (D) }
\end{array}
$$} \& \multirow[b]{6}{*}{\[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& 0.7 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\]} \& \multirow[b]{6}{*}{\[

$$
\begin{gathered}
\text { (D) } \\
\text { (D) } \\
5 \\
\text { (D) } \\
\text { (D) } \\
\text { (D) }
\end{gathered}
$$

\]} \& \multirow[b]{6}{*}{\[

$$
\begin{gathered}
\text { (D) } \\
\text { (D) } \\
\text { (D) } \\
\text { (D) } \\
\text { (D) }
\end{gathered}
$$

\]} \& \multirow[b]{6}{*}{\[

$$
\begin{aligned}
& 0.4 \\
& 0.5 \\
& 0.8 \\
& 0.8 \\
& (\mathrm{D}) \\
& (\mathrm{D})
\end{aligned}
$$

\]} \& \multirow[b]{6}{*}{\[

$$
\begin{aligned}
& \text { (Z) } \\
& \text { (D) } \\
& 0.1 \\
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\]} \& \multirow[b]{6}{*}{\[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& \text { ( }) \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\]} \& \multirow[b]{6}{*}{\[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& 13 \\
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\]} \& \multirow[b]{6}{*}{(D)

(D)
(NA)
(D)
(D)
(D)} <br>
\hline \& Less than 5 employees ----- \& \& \& \& 171.7 \& \& \& \& \& \& \& \& \& <br>
\hline \& 5 to 9 employees---------- \& \& \& \& 174.4 \& \& \& \& \& \& \& \& \& <br>
\hline \& 10 to 19 employees -------- \& \& \& \& 219.2 \& \& \& \& \& \& \& \& \& <br>
\hline \&  \& \& \& \& 211.2 \& \& \& \& \& \& \& \& \& <br>
\hline \& 100 employees or more------- \& \& \& \& (D) \& \& \& \& \& \& \& \& \& <br>
\hline 508 \& Machinery, equipment, and supplies. \& 1029 \& 155 \& 15 \& 3613.4 \& 898.8 \& 254.2 \& 25 \& 28 \& 8.8 \& 1.9 \& 0.4 \& 22 \& 21 <br>

\hline \& Establishments with- \& \multirow[b]{2}{*}{563} \& \multirow[b]{2}{*}{71} \& \multirow[b]{2}{*}{13} \& \multirow[b]{2}{*}{646.2} \& \multirow[b]{2}{*}{115.9} \& \multirow[b]{3}{*}{| 39.7 |
| :--- |
| 19.9 |} \& \multirow[b]{2}{*}{18} \& \multirow[b]{2}{*}{34} \& \multirow[b]{2}{*}{1.1} \& \multirow[t]{2}{*}{} \& \multirow[t]{2}{*}{} \& \multirow[b]{2}{*}{18} \& \multirow[t]{3}{*}{} <br>

\hline \& Less than 5 employees .---- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline \& 5 to 9 employees----------- \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{| 236 |
| ---: | ---: |
| 136 |
| 73 |}} \& 13 \& \multirow[t]{2}{*}{615.4

764.2} \& \multirow[t]{2}{*}{$\begin{array}{r}78.7 \\ 157.8 \\ \hline\end{array}$} \& \& \multirow[t]{2}{*}{| 13 |
| :--- |
| 21 |
| 1 |} \& \multirow[t]{2}{*}{25

22

27} \& \multirow[t]{2}{*}{| 1.6 |
| :--- |
| 1.8 |
| 1 |} \& \multirow[t]{2}{*}{0.2

0.4} \& \multirow[t]{2}{*}{(z)
0.1} \& \multirow[t]{2}{*}{13
22
2} \& <br>
\hline \& 10 to 19 employees -------- \& \& \& 20 \& \& \& 19.9
34.4 \& \& \& \& \& \& \& (NA)
25 <br>

\hline \& 20 to 49 employees -------- \& \multicolumn{2}{|r|}{\multirow[t]{2}{*}{| 73 |
| ---: | ---: |
| 14 |}} \& \multirow[t]{2}{*}{29

21
29
29} \& 990.5 \& \& 109.7 \& 41 \& 27 \& 2.2 \& 0.7 \& 0.1 \& 32 \& 14 <br>
\hline \& 50 to 99 employees 100 employees or more \& \& \& \& 383.8
213.3 \& 63.4

(D) \& $$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& (D) \& (D) \& 1.0

1.1 \& (D) \& (D) \& (D) \& (D) <br>
\hline 509 \& Miscellaneous durable goods $\qquad$ \& 396 \& 52 \& 13 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----- \& 225 \& 14 \& 6 \& 280.9 \& 17.5 \& 8.3 \& 6 \& 47 \& 0.4 \& (Z) \& (Z) \& (NA) \& (NA) <br>
\hline \& 5 to 9 employees-.--------- \& 66 \& 11 \& 17 \& 434.6 \& 287.0 \& 48.9 \& 66
49 \& 17
37 \& 0.4 \& 0.1 \& (Z) \& 25 \& (NA) <br>
\hline \& 10 to 19 employees ------------- \& ${ }_{3} 3$ \& 13
9 \& 17
23 \& 215.7
509.2 \& 105.9
244.0 \& 39.3
(D) \& (D) \& (D) \& 1.3 \& 0.2 \& (D) \& (D) \& ( ${ }_{\text {(D) }}$ <br>
\hline \& 50 to 99 employees ---------- \& 10 \& 3 \& 30 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 100 employees or more ----- \& 4 \& \& 50 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 511 \& Paper and paper products .-- \& 337 \& 21 \& 6 \& 4065.9 \& 368.3 \& 274.5 \& 9 \& 75 \& 4.8 \& 0.2 \& 0.1 \& 4 \& 50 <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees .---- \& 161 \& 12 \& 7 \& 440.0 \& 76.2 \& 31.5 \& 17 \& 41 \& 0.3 \& (Z) \& (Z) \& (NA) \& (NA) <br>
\hline \& 5 to 9 employees----------- \& 74 \& 3 \& 4 \& 303.4 \& 3.3 \& \& 1 \& - \& 0.5 \& (Z) \& - \& (NA) \& (NA) <br>
\hline \& 10 to 19 employees -------- \& 45 \& 3 \& 7 \& 1294.6 \& (D) \& (D) \& (D) \& (D) \& 0.6 \& (D) \& (D) \& \& (D) <br>
\hline \& 20 to 49 employees ------------
50 \& 45
5 \& 2 \& 4
20 \& \& (D) \& \& (D) \& (D) \& \& (D) \& (D) \& (D) \& (D) <br>

\hline \& | 50 to 99 employees |
| :--- |
| 100 employees or more | \& \& 1

0 \& 20
0 \& 78.4
987.6 \& (D) \& (D) \& (D) \& (D) \& 0.4
1.6 \& (D) \& (D) \& (D) \& (D) <br>
\hline 512 \& Drugs, drug proprietaries, and druggists' sundries $\qquad$ \& 83 \& 11 \& 13 \& 1731.1 \& 337.3 \& 74.0 \& 19 \& 22 \& 3.2 \& 0.4 \& 0.1 \& 13 \& 25 <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----- \& 39 \& 4 \& 10 \& 52.2 \& (D) \& (D) \& (D) \& (D) \& 0.1 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 5 to 9 employees---------------
10 to \& + ${ }_{5}^{13}$ \& 2
2 \& 40
15 \& 11.1
126.7 \& (D) \& (D) \& (D) \& (D) \& (Z) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 20 to 49 employees ----------- \& 12 \& 1 \& 8 \& 172.8 \& (D) \& (D) \& (D) \& (D) \& 0.4 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 50 to 99 employees --------- \& \& 0
2 \& 180 \& 282.9
1085.4 \& \& \& \& (D) \& 0.2
2.3 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline
\end{tabular}

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.

| SIC code | Geographic area and major group | Establishments |  | Percent of exporting estab-lishments (col B $\div$ col A) | Sales |  |  | Percent of exporting establishments total sales ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export sales ( $\mathrm{colF} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total |  |  | Total ${ }^{1}$ (millions) | $\begin{array}{r} \text { Totalal }^{2} \\ \text { (millions) } \end{array}$ | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | Export employ- ment $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 519 | Idaho-Con. <br> Miscellaneous nondurable goods $\qquad$ | 277 | 12 | 4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> Less than 5 employees | 105 | 1 | 1 | 71.6 | (D) | (D) | (D) | (D) | 0.2 | (D) |  | (D) |  |
|  | 5 to 9 employees.----------- | 79 | 2 | 3 | 155.4 | (D) | (D) | (D) | (D) | 0.5 | (D) | (D) | (D) | (D) |
|  | 10 to 19 employees ----------- | 67 | 3 | 4 | 237.9 | 4.7 | (D) | (D) | (D) | 0.8 | (Z) | (D) | (D) | (D) |
|  | 20 to 49 employees --------- | 23 | 5 | 22 | 180.3 | 55.2 | 13.0 | 31 | 24 | 0.6 | 0.2 | 0.1 | 33 | 50 |
|  | 50 to 99 employees -------- | 3 | 1 | 33 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 501 | Illinois | 24637 | 1559 | 6 | 219361.4 | 32677.8 | 9775.2 | 15 | 30 | 331.9 | 38.9 | 5.1 | 12 | 13 |
|  | Motor vehicles and motor vehicle parts and supplies .- | 1847 | 77 | 4 | 24052.6 | 1018.3 | 128.5 | 4 | 13 | 22.8 | 2.0 | 0.2 | 9 | 10 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 754 | 21 | 3 | 763.3 | 67.6 | 11.1 | 9 | 16 | 1.7 3.1 | 0.1 | (Z) | 6 3 | (NA) |
|  | 5 to 9 employees---------------- | $\begin{array}{r}466 \\ 367 \\ \hline\end{array}$ | 12 <br> 17 | 3 <br> 5 | $\begin{array}{r}815.5 \\ 1600.2 \\ \hline\end{array}$ | $\begin{array}{r}36.6 \\ 134.7 \\ \hline 1\end{array}$ | 14.4 <br> 33.0 | 4 <br> 8 | 39 <br> 24 | 3.1 <br> 4.8 | 0.1 0.2 0.2 | (Z) | 3 4 4 | (NA) |
|  | 20 to 49 employees ----------- | 192 | 14 | 7 | 13110.8 | 190.2 | 39.7 | 1 | 21 | 5.9 | 0.4 | 0.1 | 7 | 25 |
|  | 50 to 99 employees ---------- | 46 | 9 | 20 | 4057.1 | 426.1 | 21.5 | 11 | 5 | 3.2 | 0.6 | (Z) | 19 | (NA) |
|  | 100 employees or more ----- | 22 | 4 | 18 | 3705.7 | 163.2 | 8.8 | 4 | 5 | 4.2 | 0.6 | (Z) | 14 | (NA) |
| 502 | Furniture and homefurnishings | 863 | 42 | 5 | 4576.3 | 317.4 | 60.2 | 7 | 19 | 8.9 | 0.7 | 0.1 | 8 | 14 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 480 | 17 | 4 | 677.7 | 43.7 | 16.7 | 6 | 38 | 0.9 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees----------- | 178 | 9 | 5 | 1029.0 | 32.5 | 2.0 | 3 | ${ }^{6}$ | 1.2 | 0.1 | (Z) | 8 | (NA) |
|  | 10 to 19 employees -------- | 103 | 4 | 4 | + 542.5 | (D) | (D) | (D) | (D) | 1.4 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees -------- | 68 | 6 | 9 | 1153.4 | 85.7 | (D) | (D) | (D) | 2.1 | 0.2 | (D) | (D) | (D) |
|  | 50 to 99 employees 100 employees or more | 21 13 | 5 | 24 8 | 393.8 779.9 | $\begin{array}{r} 107.8 \\ \text { (D) } \end{array}$ | $\begin{aligned} & 8.5 \\ & \text { (D) } \end{aligned}$ | 27 (D) | (D) ${ }^{8}$ | 1.4 2.0 | $\begin{aligned} & 0.3 \\ & \text { (D) } \end{aligned}$ | (Z) | (D) | (NA) |
| 503 | Lumber and other construction material $\qquad$ | 815 | 19 | 2 | 3330.9 | 178.1 | 12.5 | 5 | 7 | 8.0 | 0.3 | (Z) | 4 | (NA) |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 334 | 5 | 1 | 452.2 | 18.7 | 4.7 | 4 | 25 | 0.7 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees----------- | 214 | 3 | 1 | 597.5 | (D) | (D) | (D) | (D) | 1.5 | (D) | (D) | (D) | (D) |
|  | 10 to 19 employees ---------- | 168 | 7 | 4 | 932.3 | 52.3 | 1.3 | ${ }^{6}$ | 2 | 2.3 | 0.1 | (Z) | 4 | (NA) |
|  | 20 to 49 employees ------------- 50 | 84 <br> 12 | 3 | 4 8 | 1029.8 231.2 | 21.0 | (D) | (D) | (D) | 2.4 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------- | , | 0 | 0 | 87.9 |  |  |  |  | 0.4 |  |  | (D) | (D) |
| 504 | Professional and commercial equipment and supplies | 2150 | 132 | 6 | 20359.3 | 4684.9 | 772.5 | 23 | 16 | 43.5 | 6.4 | 0.7 | 15 | 11 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 941 | 39 | 4 | 824.3 | 30.7 | 9.8 | 4 | 32 | 1.7 | 0.1 | (Z) | 7 | (NA) |
|  | 5 to 9 employees----------- | 432 | 24 | 6 | 1094.1 1563.9 | 72.3 117 | 4.9 | 7 <br> 8 | 7 | 2.9 50 | 0.2 | (Z) | 7 | (NA) |
|  | 20 to 49 employees ----------- | 255 | 19 | 7 | 2731.0 | 324.5 | 45.8 | 12 | 14 | 7.7 | 0.6 | 0.1 | 8 | ${ }_{17}$ |
|  | 50 to 99 employees -------- | 76 | 15 | 20 | 2525.3 | 909.2 | (D) | (D) | (D) | 5.1 | 0.9 | (D) | (D) | (D) |
|  | 100 employees or more ------- | 80 | 14 | 18 | 11620.6 | 3230.5 | (D) | (D) | (D) | 21.0 | 4.4 | (D) | (D) | (D) |
| 505 | Metals and minerals, except petroleum $\qquad$ | 838 | 77 | 9 | 14043.6 | 3446.4 | 241.2 | 25 | 7 | 15.1 | 2.4 | 0.3 | 16 | 13 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 397 | 22 | 6 | 1573.3 | (D) | (D) | (D) | (D) | 0.8 | (D) | (D) | (D) | (D) |
|  | 5 to 9 employees----------- | 172 | 12 | 7 | 2729.6 | 34.5 | 12.5 | 1 | 36 | 1.1 | 0.1 | (Z) | 9 | (NA) |
|  | 10 to 19 employees -------- | 109 | 14 | 13 | 2867.6 | (D) | (D) | (D) | (D) | 1.5 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees ------------- 50 | 97 38 | $\begin{array}{r}16 \\ 7 \\ \hline\end{array}$ | 16 18 | 2715.0 2363.4 1 | 875.7 617.4 | 72.9 24.4 | 32 <br> 26 | 8 4 | 3.2 2.6 | 0.6 0.5 | (Z) | 19 19 | 17 (NA) |
|  | 100 employees or more ------- | 25 | 6 | 24 | 1794.7 | 300.3 | 25.6 | 17 | 9 | 6.0 | 1.0 | 0.1 | 17 | 10 |
| 506 | Electrical goods .----------- | 1980 | 172 | 9 | 16068.4 | 3305.7 | 437.6 | 21 | 13 | 29.6 | 4.8 | 0.5 | 16 | 10 |
|  | Establishments with- | 876 | 50 | 6 | 1521.3 | 167.8 | 52.6 | 11 | 31 | 1.7 | 0.1 | (Z) | 6 |  |
|  | 5 to 9 employees ------------- | 460 | 42 | 9 | 2351.6 | 299.2 | 28.3 | 13 | 9 | 3.1 | 0.3 | (Z) | 10 | (NA) |
|  | 10 to 19 employees ---------- | 320 | 30 | 9 | 2555.5 | 432.9 | 33.7 | 17 | 8 | 4.3 | 0.4 | (Z) | 9 | (NA) |
|  | 20 to 49 employees -------- | 218 | 33 | 15 | 3108.9 | 625.3 | 91.5 | 20 | 15 | 6.6 | 1.1 | 0.1 | 17 | 9 |
|  | 50 to 99 employees -------- | 76 | 13 | 17 | 2522.6 | 506.2 | 172.1 | 20 | 34 | 5.1 | 0.9 | 0.2 | 18 | 22 |
|  | 100 employees or more ----- | 30 | 4 | 13 | 4008.6 | 1274.2 | 59.3 | 32 | 5 | 8.8 | 2.1 | 0.1 | 24 | 5 |
| 507 | Hardware, and plumbing and heating equipment and supplies | 1273 | 80 | 6 | 5550.8 | 470.8 | 50.9 | 8 | 11 | 13.4 | 1.0 | 0.1 | 7 | 10 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 559 | 23 | 4 | 704.6 | 51.9 | 12.4 | 7 | 24 | 1.2 | 0.1 | (Z) | 8 | (NA) |
|  | 5 to 9 employees.---------- | 328 | 20 | 6 | 1075.7 | 59.0 | 16.9 | 5 | 29 | 2.2 | 0.1 | (Z) | 5 | (NA) |
|  | 10 to 19 employees -------- | 209 | 15 | 7 | 1136.3 | 39.0 | 5.6 | 3 | 14 | 2.8 | 0.2 | (Z) | 7 | (NA) |
|  | 20 to 49 employees -------- | 144 | 22 | 15 | 1473.5 | 320.9 | 16.0 | 22 | 5 | 4.2 | 0.7 | (Z) | 17 | (NA) |
|  | 50 to 99 employees ---------- 100 employees or more ---- | 21 12 | 0 | 0 | 545.4 |  | - | - | - | 1.4 | - | - | - |  |
|  | 100 employees or more ----- |  |  | 0 | 615.2 |  |  | - | - | 1.6 |  |  |  | - |
| 508 | Machinery, equipment, and supplies $\qquad$ | 3893 | 393 | 10 | 19206.1 | 4328.2 | 1697.1 | 23 | 39 | 42.8 | 8.5 | 1.2 | 20 | 14 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 1819 | 111 | 6 | 1872.8 | 261.9 | 86.8 | 14 | 33 | 3.6 | 0.3 | 0.1 | 8 | 33 |
|  | 5 to 9 employees .----------- | 911 | 97 | 11 | 2936.8 | 313.0 | 59.3 | 11 | 19 | 6.0 | 0.6 | 0.1 | 10 | 17 |
|  | 10 to 19 employees -------- | 680 | 83 | 12 | 2991.5 | 433.6 | 42.5 | 14 | 10 | 9.0 | 1.1 | 0.1 | 12 | 9 |
|  | 20 to 49 employees .------- | 365 | 67 | 18 | 3495.9 | 793.0 | 181.9 | 23 | 23 | 10.7 | 2.1 | 0.3 | 20 | 14 |
|  | 50 to 99 employees ---------- 100 employees or more | 78 40 | 24 11 | 31 28 | 2365.5 543.6 | 729.6 1797.1 | (D) | (D) | (D) | 5.2 8.2 | (D) 2.7 | (D) | (D) | (D) |

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | Percent of exporting estab-lishments (col B $\div$ col A) | Sales |  |  | Percent of exporting establishments total sales (col E : col D) | Percent of export sales ( colF col E) | Employment |  |  | Percent of exporting establishments total employment ( $\mathrm{col} \mathrm{J} \div$ col I) | Percent of export employment (col K $\div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \\ \hline \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 501 | Michigan ----------- | 15517 | 798 | 5 | 125671.0 | 18729.6 | 4217.1 | 15 | 23 | 185.2 | 12.9 | 1.6 | 7 | 12 |
|  | Motor vehicles and motor vehicle parts and supplies .- | 1987 | 88 | 4 | 44702.6 | 10659.6 | 3448.0 | 24 | 32 | 25.8 | 1.9 | 0.4 | 7 | 21 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 931 | 28 | 3 | 2869.5 | (D) | (D) | (D) | (D) | 2.0 | (D) | (D) | (D) | (D) |
|  | 5 to 9 employees--------------- | 487 313 | 22 14 | 5 <br> 4 | 3 3 4 4 443.9 | 341.2 440.3 | 69.0 38.8 | 10 10 | 20 9 | 3.2 4.2 | 0.2 0.2 | (Z) | 6 5 5 | (NA) |
|  | 20 to 49 employees ----------- | 182 | 18 | 10 | 18835.7 | 6349.4 | 2638.5 | 34 | 42 | 5.2 | 0.5 | 0.1 | 10 | ${ }^{2}$ |
|  | 50 to 99 employees ---------- | 49 |  | 2 | 8330.7 | (D) | (D) | (D) | (D) | 3.3 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ----- | 25 | 5 | 20 | 6893.5 | 3115.0 | 406.5 | 45 | 13 | 7.9 | 1.0 | 0.2 | 13 | 20 |
| 502 | Furniture and homefurnishings | 406 | 9 | 2 | 1398.8 | 32.7 | 9.5 | 2 | 29 | 3.9 | 0.2 | 0.1 | 5 | 50 |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 206 | 3 | 3 | 223.4 | (D) | (D) | (D) | (D) | 0.4 | (D) | (D) | (D) | (D) |
|  | 5 to 9 employees---------- | 88 | 3 | 3 | 269.2 | 9.1 | (D) | (D) | (D) | 0.6 | (Z) | (D) | (D) | (D) |
|  | 10 to 19 employees -------- | 68 34 | 0 | 0 | 326.5 |  |  |  |  | 0.9 | (D) |  | (D) | (D) |
|  | 20 to 49 employees ------------- | 34 | 2 | 11 ${ }_{6}^{6}$ | 220.1 | (D) | (D) | (D) | (D) | 1.0 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------- | 1 | 0 |  | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 503 | Lumber and other construction material | 669 | 15 | 2 | 2923.7 | 115.9 | 37.9 | 4 | 33 | 6.3 | 0.2 | (Z) | 3 | (NA) |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 290 | 4 | 1 | 357.6 | 13.2 | 3.7 | 4 | 28 | 0.6 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees----------- | 172 | 1 | 1 | 406.0 | (D) | (D) | (D) | (D) | 1.1 | (D) | (D) | (D) | (D) |
|  | 10 to 19 employees ---------- | 136 | 6 | 4 | 792.8 | 34.8 | 1.6 | 4 | 5 | 1.8 | 0.1 | (Z) | 6 | (NA) |
|  | 20 to 49 employees -------- | 58 | 3 1 | 11 | 1041.6 162.6 | (D) | (D) | (D) | (D) | 1.7 0.7 | (D) | (D) | (D) | (D) |
|  | 50 to 99 employees 100 employees or more | 4 | 1 0 | 11 0 | 162.6 163.1 | (D) | (D) | (D) | (D) | 1.7 0.4 | (D) | (D) | (D) | (D) |
| 504 | Professional and commercial equipment and supplies | 1351 | 58 | 4 | 5756.0 | 316.0 | 28.4 | 5 | 9 | 19.3 | 1.1 | 0.1 | 6 | 9 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 609 | 17 | 3 | 397.4 | 13.0 | 3.6 | 3 | 28 | 1.1 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees----------- | 311 | 16 | 5 | 483.1 | 19.7 | 2.8 | 4 | 14 | 2.0 | 0.1 | (Z) | 5 | (NA) |
|  | 20 to 49 employees ----------- | 146 | 11 | 8 | 1070.0 | 74.1 | 6.2 | 7 | 8 | 4.4 | 0.3 | (z) | 7 | (NA) |
|  | 50 to 99 employees .-------- | 47 | 3 | 6 | 836.2 | (D) | (D) | (D) | (D) | 3.3 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------- | 24 | 1 | 4 | 2103.7 | (D) | (D) | (D) | (D) | 5.5 | (D) | (D) | (D) | (D) |
| 505 | Metals and minerals, except petroleum $\qquad$ | 596 | 58 | 10 | 10461.2 | 2709.3 | 229.7 | 26 | 8 | 7.9 | 1.1 | 0.1 | 14 | 9 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 272 | 12 | 4 | 1141.7 | 188.1 | 25.6 | 16 | 14 | 0.5 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees----------- | 114 | 11 | 10 | 1166.5 | 67.8 | 8.1 | ${ }^{6}$ | 12 | 0.8 | 0.1 | (Z) | 13 | (NA) |
|  | 10 to 19 employees -------- | 101 | 13 | 13 | 1662.2 <br> 3 |  | (D) | (D) | (D) | 1.4 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees -------- 50 | 73 30 | 18 4 | 25 13 | 3590.7 2561.8 | 1055.3 (D) | 72.6 | (D) | (D) ${ }^{7}$ | 2.2 2.1 | (D) | (Z) | (D) | (NA) |
|  | 50 to 99 employees 100 employees or more | 30 6 | 4 0 | 13 0 | 2561.8 338.3 | (D) | (D) | (D) | (D) | 2.1 0.9 | (D) | (D) | (D) | (D) |
| 506 | Electrical goods .----------- | 1090 | 70 | 6 | 5455.9 | 684.6 | 47.0 | 13 | 7 | 11.4 | 0.8 | 0.1 | 7 | 13 |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 482 | 26 | 5 | 759.6 | (D) | (D) | (D) | (D) | 1.0 | (D) | (D) | (D) | (D) |
|  | 5 to 9 employees----------- | 269 | 27 | 10 | 963.7 | 152.2 | 18.4 | 16 | 12 | 1.8 | 0.2 | (Z) | 11 | (NA) |
|  | 10 to 19 employees -------- | 189 | 5 | 3 7 | 1173.0 1346.6 | 16.6 205.1 | 1.1 103 | 1 | 7 | 2.5 3.3 | 0.1 | (Z) | 4 | (NA) |
|  | 50 to 99 employees ----------- | 27 | 4 | 15 | 965.0 | (D) | (D) | (D) | (D) | 1.8 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ----- | 6 | 0 | 0 | 248.1 |  |  |  |  | 1.0 |  |  |  |  |
| 507 | Hardware, and plumbing and heating equipment and supplies $\qquad$ | 853 | 46 | 5 | 2711.0 | 271.9 | 28.3 | 10 | 10 | 8.4 | 0.8 | 0.1 | 10 | 13 |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 393 | 17 | 4 | 333.7 | 24.7 | 1.3 | ${ }^{7}$ | 5 | 0.8 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees-.----------- | 219 142 | 7 8 | 3 6 | 647.0 | 31.0 40.0 | (D) | (D) | (D) | 1.4 2.0 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees ----------- | 80 | 9 | 11 | 519.8 | 72.9 | 4.1 | 14 | 6 | 2.3 | 0.3 | (Z) | 13 | (NA) |
|  | 50 to 99 employees ---------- | 13 | 5 | 38 | 201.7 | 103.3 | 5.6 | 51 | 5 | 0.8 | 0.4 | (Z) | 50 | (NA) |
|  | 100 employees or more ----- | 6 | 0 | 0 | 235.5 |  |  |  | - | 1.0 |  |  |  |  |
| 508 | Machinery, equipment, and supplies | 2769 | 199 | 7 | 8696.4 | 1142.1 | 125.9 | 13 | 11 | 24.8 | 2.7 | 0.3 | 11 | 11 |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 1333 | 55 | 4 | 1289.0 | 73.4 | 20.3 | 6 | 28 | 2.7 | 0.1 | (Z) | 7 | (NA) |
|  | 5 to 9 employees----------- | 642 | 49 | 8 | 1535.3 | 113.5 | 17.7 | 7 | 16 | 4.4 | 0.3 | (Z) | 7 | (NA) |
|  | 10 to 19 employees -------- | 493 | 49 | 10 | 1958.1 | 290.6 | 33.4 | 15 | 11 | 6.7 | 0.7 | 0.1 | 10 | 14 |
|  | 20 to 49 employees -------- | 253 | 38 | 15 | 2337.2 | 486.3 | 31.2 | 21 | 6 | 7.3 | 1.1 | 0.1 | 15 | 9 |
|  | 50 to 99 employees -------- | 40 8 | 8 0 | 20 | 836.7 740.2 | 178.3 | 23.3 | 21 | 13 | 2.5 | 0.5 | 0.1 | 20 | 20 |
| 509 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | goods | 1019 | 56 | 5 | 2508.7 | 296.1 | 57.1 | 12 | 19 | 8.8 | 1.0 | 0.1 | 11 | 10 |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 620 | 16 | 3 | 560.9 | 15.8 | 7.4 | 3 | 47 | 1.1 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees---------- | 173 | 5 | 3 | 272.5 | 9.3 | 0.2 | 3 | 2 | 1.1 | (Z) | (Z) | (NA) | (NA) |
|  | 10 to 19 employees -------- | 128 | 16 | 13 | 497.9 | 91.3 | 33.1 | 18 | 36 | 1.7 | 0.2 | (Z) | 12 | (NA) |
|  | 20 to 49 employees -------- | 72 | 13 | 18 | 573.5 | 91.7 | 6.2 | 16 | 7 | 2.2 | 0.4 | (Z) | 18 | (NA) |
|  | 50 to 99 employees 100 employees or more | 17 9 | ${ }_{0}^{6}$ | 35 0 | $\begin{aligned} & 271.7 \\ & 332.3 \end{aligned}$ | 88.1 | 10.2 | 32 | 12 | 1.1 | 0.4 | (Z) | 36 | (NA) |

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Establishments |  | Percent of exporting estab-lishments $(\operatorname{col~B} \div$ col A) | Sales |  |  | Percent of exporting establishments total sales (col E:col D) | Percent of export sales (col F:col E) | Employment |  |  | Percent of exporting establishments total employment (col J col I) | Percent of export employcol K $\div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  | Exporting establishments |  |  |  |  |  | Exp establis | ing ments |  |  |
|  |  |  |  |  | $\begin{aligned} & \text { Total }{ }^{1} \\ & \text { (millions) } \end{aligned}$ | $\begin{array}{r} \text { Total2 } \\ \text { (millions) } \end{array}$ | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ |  |  |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 501 | Montana---------- | 1853 | 72 | 4 | 5884.4 | 501.0 | 261.2 | 9 | 52 | 16.4 | 0.7 | 0.1 | 4 | 14 |
|  | Motor vehicles and motor vehicle parts and supplies _- | 245 | 5 | 2 | 531.2 | 8.7 | (D) | (D) | (D) | 2.4 | (Z) | (D) | (D) | (D) |
|  | Establishments withLess than 5 employees $\qquad$ 5 to 9 employees. 10 to 19 employees $\qquad$ 20 to 49 employees $\qquad$ <br> 50 to 99 employees <br> 100 employees or more $\qquad$ $\qquad$ | $\begin{array}{r} 95 \\ 83 \\ 42 \\ 21 \\ 3 \\ 1 \end{array}$ | 2 1 1 1 0 0 | $\begin{aligned} & 2 \\ & 1 \\ & 2 \\ & 5 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{array}{r} 43.5 \\ 76.3 \\ 101.8 \\ 121.5 \\ \text { (D) } \\ \text { (D) } \end{array}$ | (D) (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) (D) | $\begin{aligned} & 0.2 \\ & 0.6 \\ & 0.6 \\ & 0.5 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) (D) (D) (D) (D) (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) (D) |
| 502 | Furniture and homefurnishings $\qquad$ | 28 | 1 | 4 | 22.3 | (D) | (D) | (D) | (D) | 0.1 | (D) | (D) | (D) | (D) |
|  | Establishments withLess than 5 employees 5 to 9 employees 10 to 19 employees | $\begin{array}{r} 13 \\ 11 \\ 4 \end{array}$ | 0 1 0 | 0 9 0 | $\begin{array}{r} 3.7 \\ 8.0 \\ 10.6 \end{array}$ | (D) | (D) | $\left(\mathrm{D}^{-}\right)$ | (D) | $\begin{aligned} & (z) \\ & 0.1 \\ & 0.1 \end{aligned}$ | (D) ${ }_{-}$ | (D) | $\begin{gathered} (\mathrm{NA}) \\ (\mathrm{D}) \\ - \end{gathered}$ | (D) ${ }_{-}$ |
| 503 | Lumber and other construction material $\qquad$ | 95 | 4 | 4 | 339.4 | 60.5 | (D) | (D) | (D) | 0.8 | 0.1 | (D) | (D) | (D) |
|  | Establishments with Less than 5 employees 5 to 9 employees 10 to 19 employees $\qquad$ 20 to 49 employees $\qquad$ 50 to 99 employees $\qquad$ | $\begin{array}{r} 50 \\ 23 \\ 8 \\ 13 \\ 1 \end{array}$ | 1 0 0 3 0 | $\begin{array}{r} 2 \\ 0 \\ 0 \\ 23 \\ 0 \end{array}$ | $\begin{array}{r} \text { (D) } \\ 83.1 \\ 41.8 \\ 123.6 \\ (\mathrm{D}) \end{array}$ | (D) <br> - <br> 58.0 <br> (D) | (D) - - (D) (D) | (D) - - (D) (D) | (D) - - (D) (D) | $\begin{aligned} & \text { (D) } \\ & 0.1 \\ & 0.1 \\ & 0.4 \\ & \text { (D) } \end{aligned}$ | (D) - - 0.1 (D) | (D) - (D) (D) | (D) (D) <br> -  <br> (D) - <br> (D)  <br>  (D) <br> (D)  |  |
| 504 | Professional and commercial equipment and supplies | 139 | 3 | 2 | 193.1 | (D) | (D) | (D) | (D) | 1.1 | (D) | (D) | (D) | (D) |
|  | Establishments with Less than 5 employees $\qquad$ 5 to 9 employees. $\qquad$ 10 to 19 employees $\qquad$ 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ | $\begin{array}{r} 62 \\ 35 \\ 31 \\ 10 \\ 1 \end{array}$ | 3 0 0 0 0 | 5 0 0 0 | $\begin{array}{r} 37.6 \\ 28.6 \\ 46.4 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{gathered} \text { (D) } \\ - \\ \text { (D) } \\ \text { (D) } \end{gathered}$ | $\begin{aligned} & \text { (D) } \\ & - \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & - \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) - - (D) (D) | $\begin{aligned} & 0.1 \\ & 0.2 \\ & 0.4 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) <br> - <br> (D) <br> (D) | (D) - (D) (D) | (D) - (D) (D) |
| 505 | Metals and minerals, except petroleum $\qquad$ | 25 | 0 | 0 | 63.0 | - | _ | - | - | 0.3 | - | - | - | - |
|  | Establishments withLess than 5 employees $\qquad$ 5 to 9 employees $\qquad$ 20 to 49 employees $\qquad$ | $\begin{aligned} & 7 \\ & 8 \\ & 5 \\ & 5 \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | 3.3 (D) (D) 33.4 | $\left(\begin{array}{l} - \\ (\mathrm{D}) \end{array}\right.$ | $\begin{aligned} & \text { (D) } \\ & (\mathrm{D}) \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & (\mathrm{D}) \end{aligned}$ | $\begin{aligned} & \left(D_{1}^{-}\right. \\ & (\mathrm{D}) \end{aligned}$ | $\begin{aligned} & \text { (Z) } \\ & \text { (D) } \\ & \text { (D) } \\ & 0.2 \end{aligned}$ | $(\overline{\mathrm{D}})$ | (D) ${ }_{\text {(D) }}$ | $\begin{gathered} \text { (NA) } \\ \text { (D) } \\ \text { (D) } \end{gathered}$ | (D) |
| 506 | Electrical goods ------------ | $\begin{aligned} & 46 \\ & 26 \\ & 1 \end{aligned}$ | 7 | 8 | 137.6 | (D) | (D) | (D) | (D) | 0.5 | (D) | (D) | (D) | (D) |
|  | Establishments with Less than 5 employees $\qquad$ 5 to 9 employees. 10 to 19 employees $\qquad$ $\qquad$ 20 to 49 employees <br> 50 to 99 employees $\qquad$ $\qquad$ |  | 4 2 1 0 0 | 8 9 8 8 10 0 0 | $\begin{array}{r} 26.1 \\ 39.1 \\ 51.0 \\ \text { (D) } \\ \text { (D) } \end{array}$ | (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) | 0.1 0.2 0.2 0.1 (D) (D) | (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) | (D) (D) (D) (D) (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 61 | 1 | 2 | 121.5 | (D) | (D) | (D) | (D) | 0.6 | (D) | (D) | (D) | (D) |
|  | Establishments withLess than 5 employees $\qquad$ 5 to 9 employees. 10 to 19 employees $\qquad$ <br> 20 to 49 employees 50 to 99 employees $\qquad$ $\qquad$ | 24 18 13 5 1 1 | 1 0 0 0 0 | 4 0 0 0 0 | 11.9 29.4 40.6 (D) (D) | (D) - - (D) (D) | (D) - - (D) (D) | (D) - - (D) (D) | (D) <br> - <br> (D) <br> (D) | 0.1 0.1 0.2 (D) (D) | (D) - - (D) (D) | (D) <br> - <br> (D) <br> (D) | (D) <br> - <br>  <br> (D) <br> (D) | (D) <br> - <br> (D) <br> (D) |
| 508 | Machinery, equipment, and supplies | 276 | 18 | 7 | 498.6 | 45.3 | 1.7 | 9 | 4 | 2.3 | 0.2 | (Z) | 9 | (NA) |
|  | Establishments with Less than 5 employees $\qquad$ 5 to 9 employees. 10 to 19 employees $\qquad$ $\qquad$ 20 to 49 employees $\qquad$ 50 to 99 employees $\qquad$ 100 employees or more $\qquad$ | 128 68 56 20 3 1 | $\left.\begin{aligned} & 3 \\ & 8 \\ & 6 \\ & 1 \\ & 0 \\ & 0 \end{aligned} \right\rvert\,$ | 2 12 11 5 0 0 | 67.1 88.4 166.9 121.5 (D) (D) | $\begin{array}{r} \text { (D) } \\ 12.9 \\ 13.4 \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \end{array}$ | (D) 0.4 0.4 (D) (D) (D) | (D) 15 8 (D) (D) (D) | (D) 3 3 (D) (D) (D) | $\begin{aligned} & 0.3 \\ & 0.5 \\ & 0.8 \\ & 0.5 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) 0.1 0.1 (D) (D) (D) | (D) (2) (Z) (D) (D) (D) | (D) 20 13 (D) (D) (D) | (D) (NA) (NA) (D) (D) (D) |
| 509 | Miscellaneous durable goods $\qquad$ | 91 | 4 | 4 | 173.4 | 3.5 | 0.8 | 2 | 23 | 0.7 | (Z) | (Z) | (NA) | (NA) |
|  | Establishments with Less than 5 employees $\qquad$ 5 to 9 employees 10 to 19 employees $\qquad$ $\qquad$ <br> 50 to 99 employees $\qquad$ | 57 15 13 3 3 | $\left.\begin{aligned} & 1 \\ & 3 \\ & 0 \\ & 0 \\ & 0 \end{aligned} \right\rvert\,$ | 2 20 0 0 0 | 25.6 15.1 27.5 (D) (D) | (D) 3.3 - (D) (D) | (D) <br> (D) <br> (D) <br> (D) | (D) <br> (D) <br> (D) <br> (D) | (D) (D) (D) (D) | 0.1 0.1 0.2 (D) (D) | (D) (Z) (D) (D) | (D) (D) (D) (D) | (D) <br> (D) <br> (D) <br> (D) | (D) (D) (D) (D) |
| 511 | Paper and paper products --- | 49 | 1 | 2 | 59.3 | (D) | (D) | (D) | (D) | 0.4 | (D) | (D) | (D) | (D) |
|  | Establishments with Less than 5 employees $\qquad$ 5 to 9 employees. 10 to 19 employees $\qquad$ 20 to 49 employees $\qquad$ 50 to 99 employees $\qquad$ | 14 23 8 3 1 | 0 1 0 0 0 0 | 0 4 0 0 0 | 3.4 22.2 20.4 (D) (D) | (D) ${ }^{-}$ | (D) ${ }^{-}$ | (D) ${ }^{-}$ | (D) (D) (D) | (Z) O. 0.1 (D) (D) (D) | (D) (D) (D) | (D) (D) (D) | (NA) (D) (D) (D) | (D) (D) (D) |

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[^1]Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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| $\begin{gathered} \text { SII } \\ \text { code } \end{gathered}$ | Geographic area and major group | Establishments |  | $\left.\begin{gathered} \text { Percent of } \\ \text { exporting } \\ \text { estab- } \\ \text { mish- } \\ \text { (conts } \\ \text { (coll } \\ \text { coi A) } \end{gathered} \right\rvert\,$ | Sales |  |  | $\begin{array}{\|c\|} \text { Percent of } \\ \text { exporting } \\ \text { establish- } \\ \text { ments total } \\ \text { sales } \\ (\text { col } \mathrm{E} \\ \text { col } \mathrm{Dj} \\ \hline \end{array}$ | Percent ofexport sales ( $\operatorname{col} \mathrm{E}$ ) | Employment |  |  | $\begin{gathered} \text { Percent of } \\ \text { exporting } \\ \text { establisht } \\ \text { mentstotal } \\ \text { employ. } \\ \text { ment } \\ \text { (col It } \\ \text { col } 1 \text { i) } \end{gathered}$ | $\begin{gathered} \text { Percent of } \\ \text { export } \\ \text { employ- } \\ \text { ment } \\ \text { (col K } \\ \text { col J. } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total | Exporting |  | $\begin{array}{r} \text { Total1 } \\ \text { (millions) } \\ \hline \end{array}$ | $\begin{gathered} \text { Total2 } \\ \text { (millions) } \end{gathered}$ | $\begin{aligned} & \text { Exports }^{3} \\ & \text { (millions) } \end{aligned}$ |  |  | $\begin{gathered} \text { Total } \\ (1,000) \end{gathered}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{gathered} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{gathered}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | k | L | M |
| 508 | North Dakota-Con Machinery, equipment, and supplies $\qquad$ | 390162 | 16 | $\begin{array}{r} 6 \\ 2 \\ 2 \\ 12 \\ 12 \\ 0 \end{array}$ | $\begin{array}{r} 830.1 \\ \\ 96.2 \\ 155.5 \\ 309.0 \\ 190.6 \\ 78.7 \end{array}$ | $\begin{array}{r} 28.3 \\ 6.2 \\ (D) \\ \text { (D) } \\ 17.5 \end{array}$ | $\begin{gathered} 2.4 \\ 0.6 \\ 0.6 \\ (D) \\ (D) \\ \text { (D) } \end{gathered}$ | $\begin{aligned} & \left(D^{6}\right) \\ & (\mathrm{D}) \\ & (\mathrm{D}) \end{aligned}$ | 10(D)(D)(D) | $\begin{aligned} & 3.2 \\ & 0.4 \\ & 0.8 \\ & 1.2 \\ & 0.7 \\ & 0.2 \end{aligned}$ | $\begin{aligned} & 0.1 \\ & (Z) \\ & (\mathrm{D} \\ & \text { (D) } \\ & 0.1 \end{aligned}$ | $\begin{aligned} & \text { (Z) } \\ & \text { (Z) } \\ & (\mathrm{D}) \\ & (\mathrm{D}) \end{aligned}$ | 3 | (NA) |
|  | Establishments with- <br> Less than 5 employees to 9 employees 10 to 19 employees 20 to 49 employees <br> 50 to 99 employees $\qquad$ |  |  |  |  |  |  |  |  |  |  |  | (NA) <br> (D) <br> (D) <br> (D) | (NA) <br> ( $)^{(D)}$ <br> (D) |
| 509 | Miscellaneous durable goods $\qquad$ | 64 | 5 | 8 | $\begin{gathered} \text { (D) } \\ \text { (D) } \\ \text { (D.8. } \\ 20.1 \\ \text { (D) } \end{gathered}$ | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> Less than 5 employees <br> 5 to 9 employees.- <br> 10 to 19 employees 20 to 49 employees <br> 20 to 49 employees -------- | 35 18 8 8 3 | 1 1 0 | $\begin{array}{r} 3 \\ 17 \\ 13 \\ 0 \end{array}$ |  | (D) (2. ( ( $)$ () | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & 0.1 \\ & 0.1 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (2) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) (D) (D) (D) (D) | (D) ( ( (D) ( |
| 511 | Paper and paper products .-- | 43 | 1 | 2 | 100.5 | (D) | (D) | (D) | (D) | 0.5 | (D) | (D) | (D) | (D) |
|  | Establishments with- <br> Less than 5 employees <br> 5 to 9 employees.- <br> 10 to 19 employees $\qquad$ <br> 50 to 99 employees $\qquad$ | 19 9 9 4 2 | 101 | 0 11 0 0 0 | $\begin{array}{r} 6.2 \\ 14.5 \\ 21.2 \\ 21.2 \\ (\mathrm{D}) \end{array}$ | $\begin{aligned} & \left(\mathrm{D}^{-}\right. \\ & (\mathrm{D})^{(\mathrm{D})} \end{aligned}$ | $\left({ }_{(0)}^{(0)}\right.$ | (D) ${ }_{\text {( })^{-}}$ | (D) | $\begin{aligned} & (\mathrm{z}) \\ & 0.1 \\ & 0.1 \\ & 0(\mathrm{D}) \\ & (\mathrm{D}) \end{aligned}$ | (D) | (D) | (NA) (D) (D) (D) | (D) |
| 512 | Drugs, drug proprietaries, and druggists' sundries .-- <br> Establishments with- | 10 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments with - <br> Less than 5 employees <br> 10 9 employees- <br> 20 to 49 employees | 3 3 3 1 1 | 0 | 0 0 0 0 | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) | $(\mathrm{D})$ | $\begin{aligned} & (\mathrm{D}) \\ & (\mathrm{D}) \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (Z) } \\ & \text { ( } \end{aligned}$ | (D) | (D) (D) (D) | (D) | (D) |
| 513 | Apparel, piece goods, and notions. $\qquad$ | 7 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Establishments withLess than 5 employees ----- 10 to 19 employees .-10 to 19 employees | 4 3 | 0 | ${ }_{0}^{0}$ | 2.7 2.2 |  | - | - | - | (Z) | - | - | (NA) | - |
| 514 | Groceries and related products $\qquad$ | 119 | 3 | 3 | 1386.0 | 67.0 | 19.2 | 5 | 29 | 2.5 | 0.1 | (z) | 4 | (NA) |
|  | Establishments with - <br> Less than 5 employees to 9 employees 10 to 19 employees $\qquad$ 20 to 49 employees 50 to 99 employees 50 to 99 employees ------------ | $\begin{array}{r}49 \\ 27 \\ 13 \\ 13 \\ 13 \\ 12 \\ 5 \\ \hline\end{array}$ | 1 1 0 1 0 | 0 4 8 0 0 8 0 | $\begin{array}{r} 48.2 \\ 80.6 \\ 70.5 \\ \text { (D). } \\ 301.1 \\ \text { (D) } \end{array}$ | $\begin{aligned} & \left(D_{0}^{(0)}\right. \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) (D) ( (D) (D) | (D) (D) (D) (D) (D) | $\begin{aligned} & 0.1 \\ & 0.2 \\ & 0.2 \\ & 0.0 \\ & 0.9 \\ & \text { (D) } \end{aligned}$ | (D) (D) (D) (D) (D) ( | (D) (D) (D) (D) (D) | (0) ( D D (D) ( | (D) (0) ( ( (1) |
| 515 | Farm-product raw materials-- | 400 | 35 | 9 | 2552.7 | 298.9 | 167.5 | 12 | 56 | 2.7 | 0.2 | 0.1 | 7 | 50 |
|  | Establishments with- <br> Less than 5 employees 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ | 204 129 50 12 5 5 | 12 14 9 0 0 | 6 11 18 18 0 | $\begin{aligned} & 667.5 \\ & 865.6 \\ & 616.1 \\ & 244.4 \\ & 159.0 \end{aligned}$ | 69.8 10.6 122.6 12.6 | $\begin{aligned} & 44.2 \\ & 58.1 \\ & 65.2 \end{aligned}$ | $\begin{aligned} & 10 \\ & 12 \\ & 20 \end{aligned}$ | $\begin{array}{r}63 \\ 55 \\ 53 \\ \hline\end{array}$ | $\begin{aligned} & 0.5 \\ & 0.8 \\ & 0.7 \\ & 0.4 \\ & 0.3 \end{aligned}$ | $\begin{aligned} & \text { (z) } \\ & 0.1 \\ & 0.1 \end{aligned}$ | (z) <br> (z) <br> 0.1 | $\begin{array}{r}(N A) \\ 13 \\ 14 \\ \hline\end{array}$ | (NA) |
| 516 | Chemicals and allied products $\qquad$ | 40 | 6 | 15 | 58.8 | 13.9 | 0.8 | 24 | 6 | 0.3 | 0.1 | (Z) | 33 | (NA) |
| 51 |  | 21 9 9 8 2 | $\begin{aligned} & 1 \\ & 2 \\ & 3 \\ & 3 \\ & 0 \end{aligned}$ | $\begin{gathered} 52 \\ 22 \\ 38 \\ 0 \end{gathered}$ | $\begin{array}{r} \text { (D) } \\ \text { (D).4 } \\ \text { 15.4.2 } \\ \text { (D) } \end{array}$ | $\begin{aligned} & \text { (D) } \\ & (\mathrm{D}) \\ & 6.9 \\ & (\mathrm{D}) \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & 0.4 \\ & (D) \end{aligned}$ | $\begin{gathered} (D) \\ (D) \\ (\mathrm{D}) \\ \text { (D) } \end{gathered}$ | (D) (D) (D) | $\begin{aligned} & (\mathrm{D}) \\ & 0.1 \\ & 0.1 \\ & (\mathrm{D} \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{gathered} (\mathrm{D}) \\ (\mathrm{DA}) \\ (\mathrm{DA}) \\ (\mathrm{D}) \end{gathered}$ | (D) (D) (DA) (D) |
| 517 | Petroleum and petroleum products $\qquad$ | 247 | 3 | 1 | 69.1 | (D) | (D) | (D) | (D) | 1.8 | (D) | (D) | (D) | (D)(D)((D)(D)(D) |
|  | Establishments with- <br> Less than 5 employees to 9 employees 10 to 19 employees 20 to 49 employees <br> 50 to 99 employees | $\begin{array}{r} 125 \\ 66 \\ 37 \\ 17 \\ 2 \end{array}$ | 1 1 0 1 0 | 1 2 0 6 0 | 190.2 199.6 (i) 89, (D) | ( ${ }^{(0)}$ () () (D) | (D) (D) (D) (D) ( | $\begin{aligned} & \text { (D) } \\ & (0) \\ & (0) \\ & (0) \\ & (0) \end{aligned}$ | (D) ( ( (D) (D) | 0.3 <br> 0.4 <br> 0.4 <br> 0.4 <br> (D) <br>  | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) ( $)$ (0) (D) | (D) (0) (0) (D) (D) |  |
| 518 | Beer, wine, and distilled alcohol beverages $\qquad$ | 29 | 1 | 3 | $\begin{array}{r} 116.9 \\ \\ \text { (D) } \\ 30.8 \\ \text { (D) } \\ 5.1 \end{array}$ | (D) | (D) <br> (D) (D) (D) | (D) <br> (D) (D) (D) | (D) | $\begin{aligned} & 0.4 \\ & (D) \\ & 0.1 \\ & 0.1 \\ & 0.2 \end{aligned}$ | (D) <br> (D) (D) (D) | $\begin{gathered} \text { (D) } \\ \text { (D) } \\ \text { (D) } \\ \text { (D) } \end{gathered}$ | (D)$\begin{gathered} (\mathrm{D}) \\ (\mathrm{D}) \\ \text { (D) } \\ \hline \end{gathered}$ | (D)(D)(D)(D)- |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees. <br> 10 to 19 employees 20 to 49 employees $\qquad$ <br> 20 to 49 employees -------- |  | 0 1 0 0 | 0 10 0 0 |  |  |  |  | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ |  |  |  |  |  |
| 519 | Miscellaneous nondurable goods $\qquad$ | 218 | 5 | 2 | 650.6 | (D) | (D) | (D) | (D) | 1.6 | (D) | (D) | (D) | (D) |
|  | Establishments withLess than 5 employees .---5 to 9 employees. 10 to 19 employees 50 to 99 employees $\qquad$ | $\begin{array}{r} 108 \\ 63 \\ 34 \\ 12 \\ 12 \end{array}$ | 0 0 2 3 0 0 0 | 0 3 9 0 0 0 | 88.8 204 233.6 23.6 (D) (D) | $\begin{aligned} & \left(D_{0}^{-}\right. \\ & (0) \\ & (0) \\ & (D) \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & (D) \\ & (D) \\ & (D) \\ & (D) \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & (\mathrm{D}) \\ & (\mathrm{D} \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 0.2 0.4 0.4 0 (D) | $\begin{aligned} & \left(\begin{array}{l} \text { (D) } \\ \text { (D) } \\ \text { (D) } \end{array}\right) \end{aligned}$ | ( $\left.{ }^{( }\right)$ ( $)$ (D) | (D) (0) (D) () | (D) ( ( D |

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.

| SIC code | Geographic area and major group | Establishments |  | Percent of exporting estab-lishments (col B $\div$ col A) | Sales |  |  | Percent of exporting establishments total sales (col E : col D) | Percent of export sales ( $\mathrm{col} \mathrm{F} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Export } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 501 | Ohio --------------- | 19305 | 1033 | 5 | 127343.9 | 9916.1 | 1348.7 | 8 | 14 | 260.1 | 19.3 | 2.0 | 7 | 10 |
|  | Motor vehicles and motor vehicle parts and supplies .- | 2054 | 87 | 4 | 17384.7 | 731.7 | 107.2 | 4 | 15 | 24.8 | 2.4 | 0.3 | 10 | 13 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 825 599 | 20 18 | 2 3 | 741.3 9217 | 25.0 52.4 | 14.6 | (D) ${ }^{3}$ | 58 | 1.9 4.0 | 0.1 | (Z) | (D) | (NA) |
|  | 5 to 9 employees---------------- | 599 <br> 370 | 18 <br> 17 | 3 5 | $\begin{array}{r}791.7 \\ 1624.2 \\ \hline 838\end{array}$ | 52.4 94.2 | (D) | (D) | (D) | 4.0 5.0 | 0.1 0.2 | (Z) | (D) | ( NA ) |
|  | 20 to 49 employees ---------- | 199 | 22 | 11 | 8838.9 | 178.1 | 30.7 | 2 | 17 | 5.8 | 0.6 | 0.1 | 10 | 17 |
|  | 50 to 99 employees --------- | 38 | 6 | 16 | 2074.6 | 92.3 | 3.6 | 4 | 4 | 2.6 | 0.4 | (Z) | 15 | (NA) |
|  | 100 employees or more .---- | 23 | 4 | 17 | 3184.0 | 289.7 | 15.8 | 9 | 5 | 5.5 | 1.0 | 0.1 | 18 | 10 |
| 502 | Furniture and homefurnishings | 497 | 11 | 2 | 2053.7 | 90.8 | 4.9 | 4 | 5 | 5.6 | 0.2 | (Z) | 4 | (NA) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 247 | 4 | 2 | 375.1 | (D) | (D) | (D) | (D) | 0.5 | (D) | (D) | (D) | (D) |
|  | 5 to 9 employees----------- | 116 | 2 | 2 | 236.2 | (D) | (D) | (D) | (D) | 0.8 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees ----------- | 55 | 3 | 5 | 405.0 | 50.1 | (D) | (D) | (D) | 1.6 | 0.1 | (D) | (D) | (D) |
|  | 50 to 99 employees --------- | 11 | , | 9 | 171.6 | (D) | (D) | (D) | (D) | 0.7 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ----- | 6 | 0 | 0 | 469.7 |  |  |  |  | 1.2 |  |  |  |  |
| 503 | Lumber and other construction material | 754 | 30 | 4 | 3114.1 | 142.8 | 38.2 | 5 | 27 | 7.8 | 0.4 | 0.1 | 5 | 25 |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 335 | 10 | 3 | 467.6 | 38.7 | 21.4 | 8 | 55 | 0.7 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees----------- | 155 | 7 | 5 | 439.2 | 19.9 | 7.4 | 5 | 37 | 1.0 | (Z) | (Z) | (NA) | (NA) |
|  | 10 to 19 employees -------- | 145 | 3 | , | 792.9 | 9.1 | (D) | (D) | (D) | 2.0 | (Z) | (D) | (D) | (D) |
|  | 20 to 49 employees --------- | 103 | 9 | 9 | 1053.6 | 62.3 | 5.8 | 6 | 9 | 2.9 | 0.2 | (Z) | 7 | (NA) |
|  | 50 to 99 employees 100 employees or more | 14 2 | 1 | 7 0 |  | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 504 | Professional and commercial equipment and supplies | 1804 | 90 | 5 | 8711.6 | 761.2 | 64.0 | 9 | 8 | 27.9 | 2.6 | 0.2 | 9 | 8 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 815 | 26 | 3 | 614.1 | (D) | (D) | (D) | (D) | 1.6 | (D) | (D) | (D) | (D) |
|  | 10 to 19 employees ------------ | 315 301 | 15 | 5 | 1037.7 | 88.2 | 16.0 | 8 | 18 | 4.1 | 0.2 | (Z) | 5 | (NA) |
|  | 20 to 49 employees ----------- | 203 | 13 | 6 | 1637.6 | 104.5 | 9.0 | 6 | 9 | 6.2 | 0.4 | (Z) | 6 | (NA) |
|  | 50 to 99 employees .-------- | 60 | 5 | 8 | 954.9 | (D) | (D) | (D) | (D) | 4.2 | (D) | (D) | (D) |  |
|  | 100 employees or more ----- | 50 | 8 | 16 | 3702.3 | 362.2 | 13.1 | 10 | 4 | 9.3 | 1.4 | (Z) | 15 | (NA) |
| 505 | Metals and minerals, except petroleum $\qquad$ | 763 | 64 | 8 | 8411.4 | 1882.4 | 163.7 | 22 | 9 | 10.5 | 1.4 | 0.2 | 13 | 14 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 365 | 19 | 5 | 1883.6 | 127.3 | 24.5 | 7 | 19 | 0.7 | 0.1 | (Z) | 14 | (NA) |
|  | 5 to 9 employees-.--------- | 153 | 11 | 7 | 1494.6 | 312.3 | 53.0 | 21 32 | 17 | 1.0 | 0.1 | (Z) | 10 | (NA) |
|  | 20 to 49 employees ----------- | 89 | 14 | 16 | 1905.9 | 819.2 | 50.5 | 43 | 6 | 2.7 | 0.5 | (Z) | 19 | (NA) |
|  | 50 to 99 employees --------- | 36 | 5 | 14 | 809.6 | (D) | (D) | (D) | (D) | 2.4 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------ | 14 | 2 | 14 | 876.0 | (D) | (D) | (D) | (D) | 2.2 | (D) | (D) | (D) | (D) |
| 506 | Electrical goods ------------ | 1538 | 112 | 7 | 7762.7 | 1104.9 | 48.5 | 14 | 4 | 17.2 | 2.4 | 0.2 | 14 | 8 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ------------ | 701 366 | 35 <br> 30 | 5 8 8 | 1093.6 1385.9 | 65.1 185.6 | 3.5 10.7 | 13 | 5 6 | 1.5 <br> 2.4 | 0.1 0.2 | (Z) | 8 | (NA) |
|  | 10 to 19 employees ------------- | 260 | 21 | 8 | 2006.6 | 423.4 | 7.5 | 21 | 2 | 3.6 | 0.3 | (Z) | 8 | (NA) |
|  | 20 to 49 employees ---------- | 163 | 16 | 10 | 2085.3 | 147.0 | 8.2 | 7 | 6 | 4.9 | 0.6 | (Z) | 12 | (NA) |
|  | 50 to 99 employees ---------- 100 employees or more | 35 13 | 3 | 20 23 | 670.0 521.3 | 132.4 151.4 | (D) | (D) | (D) | 2.4 | 0.5 0.7 | (D) | (D) | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies $\qquad$ | 1063 | 36 | 3 | 3425.8 | 85.5 | 15.7 | 2 | 18 | 12.4 | 0.3 | (Z) | 2 | (NA) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 467 | 16 | 3 | 478.0 | 17.0 | 3.1 | 4 | 18 | 1.0 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees----------- | 274 | 8 | 3 | 589.9 | 20.6 | (D) | (D) | (D) | 1.8 | 0.1 | (D) | (D) | (D) |
|  | 10 to 19 employees -------- | 193 | 5 | 3 | 733.3 | 13.3 | (D) | (D) | (D) | 2.5 | 0.1 | (D) | (D) | (D) |
|  | 20 to 49 employees -------- | 102 | 7 | 7 | 750.2 | 34.6 | 2.4 | 5 | 7 | 3.1 | 0.2 | (Z) | 6 | (NA) |
|  | 50 to 99 employees ---------- | 13 14 | 0 | 0 | 223.6 650.8 | - | - | - | - | 0.9 3.2 | - | - | - | - |
| 508 | Machinery, equipment, and supplies | 3546 | 315 | 9 | 12869.8 | 1654.7 | 245.2 | 13 | 15 | 35.2 | 4.3 | 0.4 | 12 | 9 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 1607 | 94 | 6 | 1825.6 | 350.8 | 63.2 | 19 | 18 | 3.2 | 0.2 | (Z) | , | (NA) |
|  | 5 to 9 employees----------- | 891 | 77 | 9 | 2060.1 | 239.5 | 21.4 | 12 | 9 | 5.9 | 0.5 | (Z) | 8 | (NA) |
|  | 10 to 19 employees -------- | 620 | 78 | 13 | 2424.4 | 381.7 | 34.7 | 16 | 9 | 8.3 | 1.0 | 0.1 | 12 | 10 |
|  | 20 to 49 employees -------- | 333 | 53 | 16 | 3164.5 | 412.4 | 71.0 | 13 | 17 | 9.6 | 1.5 | 0.2 | 16 | 13 |
|  | 50 to 99 employees .------- | 75 | 11 | 15 | 1421.6 | (D) | (D) | (D) | (D) | 4.8 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------ | 20 | 2 | 10 | 1973.7 | (D) | (D) | (D) | (D) | 3.3 | (D) | (D) | (D) | (D) |
| 509 | Miscellaneous durable goods $\qquad$ | 1200 | 68 | 6 | 4568.8 | 658.0 | 147.0 | 14 | 22 | 12.7 | 1.4 | 0.1 | 11 | 7 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 659 | 19 | 3 | 629.8 | (D) | (D) | (D) | (D) | 1.2 | 0.1 | (D) | (D) | (D) |
|  | 5 to 9 employees.----------- | 225 | 12 | 5 | 570.1 | 53.8 | 7.2 | 9 | 13 | 1.5 | 0.1 | (Z) | ( 7 | (NA) |
|  | 10 to 19 employees -------- | 161 | 20 | 12 | +637.9 | 129.7 | 16.5 | 20 | 13 | 2.2 | 0.3 | (Z) | 14 | (NA) |
|  | 20 to 49 employees .-------- | 119 | 11 | 9 | 1412.2 | 328.3 | (D) | (D) | (D) | 3.4 | 0.3 | (D) | (D) | (D) |
|  | 50 to 99 employees ---------- 100 employees or more --- | 20 16 | 4 2 | 20 13 | 379.9 938.8 | 55.7 | 4.0 | (D) | (D) | 1.3 3.1 | (D) 0 | (Z) | (D) | (NA) |

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.

| SIC code | Geographic area and major group | Establishments |  | Percent of exporting estab-lishments ( $\mathrm{col} \mathrm{B} \div$ col A) | Sales |  |  | Percent ofexportingestablish-ments totalsales(col E $\overline{\text { E }}$col D$)$ | Percent of export sales (col F:col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employcol K col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | $\begin{gathered} \text { Totalal }^{1} \\ \text { (millions) } \end{gathered}$ | $\begin{array}{r} \text { Total2 } \\ \text { (millions) } \end{array}$ | Exports ${ }^{3}$ (millions) |  |  | $\begin{aligned} & \text { Total } \\ & (1,000) \end{aligned}$ |  |  |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 511 | $\begin{gathered} \text { Oklahoma-Con. } \\ \text { Paper and paper products --- } \end{gathered}$ | 203105452819 | 0000000 | 0 | 467.7 | ----- | - | - | ------ | 1.9 | - | ----- | - <br> - <br> - <br> - | - |
|  | Establishments with- |  |  |  | 59.5 |  |  |  |  | 0.2 |  |  |  |  |
|  | Less than 5 employees ------------ |  |  |  | 59.5 |  |  |  |  | 0.2 0.3 |  |  |  | - |
|  | 10 to 19 employees ------------ |  |  |  | 61.5 |  |  |  |  | 0.4 |  |  |  |  |
|  | 20 to 49 employees -------- |  |  |  | 174.0 |  |  |  |  | 0.6 |  |  |  |  |
|  | 50 to 99 employees -------- |  |  |  | 113.5 |  |  |  |  | 0.4 |  |  |  |  |
| 512 | Drugs, drug proprietaries, and druggists' sundries $\qquad$ | 46 | 7 | 15 | 1070.2 | 8.2 | 4.8 | 1 | 59 | 1.2 | (Z) | (Z) | (NA) | (NA) |
|  | Establishments with - | 208945 | 51100 | $\begin{array}{r} 25 \\ 13 \\ 11 \\ 0 \\ 0 \end{array}$ |  | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ |  | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ |  |  | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D)(D)(D)(D)(D) |
|  | Less than 5 employees .---- |  |  |  | 18.2 |  | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ |  | (D)(D)(D)(D)(D) | $\begin{aligned} & (Z) \\ & 0.1 \\ & 0.1 \\ & (D) \\ & \text { (D) } \end{aligned}$ |  |  |  |  |
|  | 5 to 9 employees .---------- |  |  |  | 11.1 |  |  |  |  |  |  |  |  |  |
|  | 10 to 19 employees ------------- 20 to 49 employees |  |  |  | 32.1 |  |  |  |  |  |  |  |  |  |
|  | 100 employees or more -------- |  |  |  | (D) |  |  |  |  |  |  |  |  |  |
| 513 | Apparel, piece goods, and notions $\qquad$ | 82 | 20 | 24 | 146.3 | 63.0 | 3.8 | 43 | 6 | 1.1 | 0.5 | (Z) | 45 | (NA) |
|  | Establishments with - | 40161952 | 93611 | $\begin{aligned} & 23 \\ & 19 \\ & 32 \\ & 20 \\ & 50 \end{aligned}$ |  | $\begin{array}{r} 1.8 \\ \text { (D) } \\ 12.0 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 0.2 \\ & (\mathrm{D}) \\ & 1.1 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | 14(D)40(D)(D) | $\begin{gathered} 11 \\ (\mathrm{D}) \\ (\mathrm{y} \\ \text { (D) } \\ \text { (D) } \end{gathered}$ | $\begin{aligned} & 0.1 \\ & 0.1 \\ & 0.2 \\ & 0.2 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (Z) } \\ & \text { (D) } \\ & 0.1 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & (\overline{-} \\ & (\mathrm{D}) \\ & (\mathrm{D}) \\ & \text { (D) } \end{aligned}$ | $\begin{gathered} \text { (NA) } \\ \text { (D) } \\ 50 \\ \text { (D) } \\ \text { (D) } \end{gathered}$ | (NA)(D)(NA)(D)(D) |
|  | Less than 5 employees .---- |  |  |  | 12.7 |  |  |  |  |  |  |  |  |  |
|  | 5 to 9 employees.---------- |  |  |  | 24.1 |  |  |  |  |  |  |  |  |  |
|  | 10 to 19 employees -------- |  |  |  | 29.9 |  |  |  |  |  |  |  |  |  |
|  | 20 to 49 employees 100 employees or more ...-. |  |  |  | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ |  |  |  |  |  |  |  |  |  |
| 514 | Groceries and related products $\qquad$ | 379 | 3 | 1 | 3917.5 | (D) | (D) | (D) | (D) | 8.0 | (D) | (D) | (D) | (D) |
|  | Establishments with- | 138 |  | 200000 |  | (D) | (D) | (D) | (D) | 0.2 | (D) | (D) | (D) | (D) |
|  | Less than 5 employees ----- |  | 3 |  | 130.4225.9 |  |  |  |  |  |  |  |  |  |
|  | 5 to 9 employees---------------- 10 | 83 | 0 |  |  | - | - | - | - | 0.6 1.0 | - |  |  | - |
|  | 20 to 49 employees .-------- | 52 |  |  | 667.4 |  | - | - | - | 1.6 | - | - | - |  |
|  | 50 to 99 employees .-------- | 11 |  |  | 161.2 | - | - | - | - | 0.7 | - | - | - |  |
|  | 100 employees or more ----- | 17 | 0 |  | 2346.1 |  |  | - | - | 3.9 | - | - | - |  |
| 515 | Farm-product raw materials_- | 284 | 44 | 15 | 2251.7 | 391.9 | 231.4 | 17 | 59 | 3.4 | 0.7 | 0.3 | 21 | 43 |
|  | Establishments with- | 107695546552 | 151089 | $\begin{aligned} & 14 \\ & 14 \\ & 15 \\ & 20 \\ & 20 \\ & 50 \end{aligned}$ | $\begin{array}{r} 413.9 \\ 542.9 \\ 335.3 \\ 572.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 31.5 \\ 60.1 \\ 37.7 \\ 130.6 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 21.8 \\ 49.7 \\ 22.8 \\ 106.2 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{array}{r} 8 \\ 11 \\ 11 \\ 23 \\ \text { (D) } \\ \text { (D) } \end{array}$ | $\begin{aligned} & 69 \\ & 83 \\ & 60 \\ & 81 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ |  | $\begin{aligned} & (\mathrm{Z}) \\ & 0.1 \\ & 0.1 \\ & 0.3 \\ & 0.3 \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (Z) } \\ & \text { (Z) } \\ & 0.1 \\ & 0.2 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (NA)20142121(D)(D) | (NA)(NA)10067(D)(D) |
|  | Less than 5 employees ----- |  |  |  |  |  |  |  |  | $\begin{aligned} & 0.2 \\ & 0.5 \\ & 0.7 \\ & 1.4 \\ & \text { (D) } \\ & \text { (D) } \end{aligned}$ |  |  |  |  |
|  | 5 10 to 19 employees---------------- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 20 to 49 employees ---------- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 50 to 99 employees -------- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 100 employees or more ----- |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 516 | Chemicals and allied products $\qquad$ | 226 | 37 | 16 | 1000.4 | 59.7 | 3.8 | 6 | 6 | 1.6 | 0.2 | (Z) | 13 | (NA) |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 111 | 24 | 22 | 268.7 | 12.8 |  |  |  |  |  | (Z) | (NA) | (NA) |
|  | 5 to 9 employees-.--------- | 66 35 | 7 5 | 11 14 |  | (D) 13.4 | (D) | (D) | (D) | (D) | (D) | ( ${ }_{\text {( })}$ | (D) | ( D ) |
|  | 10 to 19 employees ------------- 20 to 49 employees --- | 35 12 | 5 | 14 0 | 201.0 399.8 | 13.4 |  | 7 | 7 | 0.5 0.4 | ${ }^{0} 1$ | (Z) | ${ }^{2}$ | (NA) |
|  | 50 to 99 employees ---------- | 2 | 1 | 50 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 517 | Petroleum and petroleum products $\qquad$ | 378 | 2 | 1 | 6920.9 | (D) | (D) | (D) | (D) | 2.6 | (D) | (D) | (D) | (D) |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 209 | 1 | 0 | 1829.2 | (D) | (D) | (D) | (D) | 0.5 | (D) | (D) | (D) | (D) |
|  | 5 to 9 employees-------------- 10 to 19 | 96 48 | 0 1 | 2 | 4072.3 411.8 | (D) | (D) | (D) | (D) | 0.6 0.6 | (D) | (D) | (D) |  |
|  | 10 to 19 employees ------------ | 48 20 | 1 | ${ }_{0}^{2}$ | 411.8 509.8 | (D) | (D) | (D) | (D) | 0.6 0.5 | (D) | (D) | (D) | (D) |
|  | 50 to 99 employees -------- | 5 | 0 | 0 | 98.0 | - | - | - | - | 0.3 | - | - | - | - |
| 518 | Beer, wine, and distilled alcohol beverages $\qquad$ | 70 | 1 | 1 | 523.3 | (D) | (D) | (D) | (D) | 1.3 | (D) | (D) | (D) | (D) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 20 | 0 | 0 | 25.0 | - | - | - | - | (Z) | - | - | (NA) | - |
|  | 5 to 9 employees----------- | 12 | 0 | 0 | 50.9 | - | - | - | - | 0.1 | - | - | - |  |
|  | 10 to 19 employees -------- | 19 | 0 | 0 9 | 99.3 106.3 | (D) | (D) | (D) | (D) | 0.3 0.3 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees ------------ | 7 | 0 | 0 |  | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------- | 1 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods $\qquad$ | 517 | 82 | 16 | 1220.7 | 329.9 | 130.6 | 27 | 40 | 3.9 | 0.5 | 0.1 | 13 | 20 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 291 | 45 | 15 | 199.5 | 24.6 | 5.1 | 12 | 21 | 0.6 | 0.1 | (Z) | 17 | (NA) |
|  | 5 to 9 employees----------- | 104 | 16 | 15 | 143.1 | 21.0 | 6.9 | 15 | 33 | 0.7 | 0.1 | (Z) | 14 | (NA) |
|  | 10 to 19 employees --------- | 74 | 18 | 24 | 266.8 | (D) | (D) | (D) | (D) | 1.0 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees -------- | 40 | 3 | 8 | 445.0 | (D) | (D) | (D) | (D) | 1.1 | (D) | (D) | (D) | (D) |
|  | 50 to 99 employees -------- | 8 | 0 | 0 | 166.4 |  |  |  |  | 0.6 |  |  |  |  |

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.

| SIC code | Geographic area and major group | Establishments |  | Percent of exporting estab-lishments (col B $\div$ col A) | Sales |  |  | Percent of exporting establishments total sales ( $\mathrm{col} \mathrm{E} \div$ col D) | Percent of export sales ( $\mathrm{colF} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J col I) | Percent of export employment (col K $\div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  |  |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | Export employ-employ- $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 501 | Pennsylvania ------- | 20230 | 2657 | 13 | 126369.9 | 19020.2 | 3512.0 | 15 | 18 | 254.4 | 34.6 | 5.3 | 14 | 15 |
|  | Motor vehicles and motor vehicle parts and supplies .- | 2268 | 205 | 9 | 17671.8 | 2578.3 | 370.7 | 15 | 14 | 22.4 | 2.0 | 0.3 | 9 | 15 |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 965 | 85 | 9 | 627.9 | 125.4 | 15.8 | 20 | 13 | 2.2 | 0.2 | (Z) | 9 | (NA) |
|  | 5 to 9 employees--------------- 10 to 19 | 664 379 | 60 39 | 19 ${ }^{9}$ | 829.5 2260.4 | 94.0 97.5 | 12.1 13.4 | $\begin{array}{r}11 \\ 4 \\ \hline\end{array}$ | 13 14 14 | 4.4 | 0.4 | ${ }_{0}^{0.1}$ | 9 | 25 |
|  | 20 to 49 employees ----------- | 219 | 18 | 8 | 11669.6 | (D) | (D) | (D) | (D) | 6.3 | (D) | (D) | (D) | (D) |
|  | 50 to 99 employees ---------- | 32 |  | 6 | 1415.8 | (D) | (D) | (D) | (D) | 2.0 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ----- | 9 | 1 | 11 | 868.6 | (D) | (D) | (D) | (D) | 2.4 | (D) | (D) | (D) | (D) |
| 502 | Furniture and homefurnishings | 592 | 79 | 13 | 2677.7 | 551.9 | 58.2 | 21 | 11 | 7.7 | 1.5 | 0.2 | 19 | 13 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 308 | 44 | 14 | 321.0 | 58.6 | 6.9 | 18 | 12 | 0.6 | 0.1 | (Z) | 17 | (NA) |
|  | 5 to 9 employees---------------- | $\begin{array}{r}105 \\ 73 \\ \hline\end{array}$ | $\begin{array}{r}11 \\ 8 \\ \hline\end{array}$ | 10 11 | 215.2 421.9 | 41.4 32.6 | 4.1 <br> 2.5 | $\begin{array}{r}19 \\ 8 \\ \hline\end{array}$ | 10 8 1 | 0.7 1.0 | 0.1 0.1 0.1 | (Z) | 14 10 10 | (NA) |
|  | 20 to 49 employees ----------- | 79 | 10 | 13 | 599.9 | 105.6 | 14.4 | 18 | 14 | 2.3 | 0.3 | (Z) | 13 | (NA) |
|  | 50 to 99 employees .--------- | 13 | 0 | 0 | 132.8 |  |  |  |  | 1.0 |  | (Z) |  |  |
|  | 100 employees or more ------- | 14 | 6 | 43 | 986.8 | 313.7 | 30.3 | 32 | 10 | 2.1 | 0.9 | 0.1 | 43 | 11 |
| 503 | Lumber and other construction material | 865 | 74 | 9 | 4852.9 | 243.0 | 69.5 | 5 | 29 | 12.1 | 0.8 | 0.2 | 7 | 25 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 327 | 39 | 12 | 414.2 | 56.9 | 16.6 | 14 | 29 | 0.7 | 0.1 | (Z) | 14 | (NA) |
|  | 5 to 9 employees----------- | 196 | 11 | 6 | 516.8 | 18.0 | 6.5 | 3 | 36 | 1.3 | 0.1 | (Z) | 8 | (NA) |
|  | 10 to 19 employees -------- | 191 | 11 | 6 | 932.5 | 27.2 | 7.2 | 3 | 26 | 2.6 | 0.2 | (Z) | 8 | (NA) |
|  | 20 to 49 employees .-------- | 112 | 10 | 9 | 1045.9 | 49.2 | (D) | (D) | (D) | 3.3 | 0.3 | (D) | (D) | (D) |
|  | 50 to 99 employees ---------- 100 employees or more ---- | 26 13 | 3 | 12 | 411.1 1532.5 | 91.6 | (D) | (D) | (D) | $\begin{array}{r}1.8 \\ 2.4 \\ \hline\end{array}$ | 0.2 | (D) | (D) | (D) |
| 504 | Professional and commercial equipment and supplies | 1893 | 276 | 15 | 8426.3 | 1621.6 | 194.3 | 19 | 12 | 27.5 | 4.6 | 0.7 | 17 | 15 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 870 | 113 | 13 | 683.4 | 99.9 | 14.8 | 15 | 15 | 1.7 | 0.2 | (Z) | 12 | (NA) |
|  | 5 to 9 employees----------- | 405 | 62 | 15 | 731.4 1 | 116.7 | 23.9 | 16 | 20 | 2.7 | 0.4 | 0.1 | 15 | 25 |
|  | 20 to 49 employees ----------- | 193 | 32 | 17 | 1569.1 | 368.1 | 43.3 | 23 | 12 | 4.7 | 0.9 | 0.1 | 16 | 11 |
|  | 50 to 99 employees .-------- | 66 | 17 | 26 | 1236.3 | 323.0 | 48.2 | 26 | 15 | 4.6 | 1.2 | 0.2 | 26 | 17 |
|  | 100 employees or more ------- | 38 | 6 | 16 | 2867.8 | 474.0 | 29.3 | 17 | 6 | 8.4 | 1.2 | 0.1 | 14 | 8 |
| 505 | Metals and minerals, except petroleum $\qquad$ | 711 | 145 | 20 | 9209.0 | 3439.2 | 984.5 | 37 | 29 | 8.6 | 2.7 | 0.4 | 31 | 15 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 348 | 56 | 16 | 2378.2 | 691.9 | 250.7 | 29 | 36 | 0.7 | 0.1 | (Z) | 14 | (NA) |
|  | 5 to 9 employees----------- | 155 | 27 | 17 | 1991.9 | 341.2 | 124.9 | 17 | 37 | 1.0 | 0.2 | (Z) | 20 | (NA) |
|  | 10 to 19 employees -------- | 105 | 32 | 30 | 1443.9 | 542.1 | 164.6 | 38 | 30 | 1.4 | 0.5 | 0.1 | 36 | 20 |
|  | 20 to 49 employees -------- | 78 | 23 | 29 | 1235.2 | 686.7 | 279.2 | 56 | 41 | 2.4 | 0.7 | 0.1 | 29 | 14 |
|  | 50 to 99 employees $\qquad$ <br> 100 employees or more | 15 10 | 4 3 | 27 30 | 1310.5 849.5 | (D) | (D) | (D) | (D) | 1.0 2.0 | (D) | (D) | (D) | (D) |
| 506 | Electrical goods ------------ | 1493 | 254 | 17 | 7529.7 | 979.2 | 122.7 | 13 | 13 | 16.3 | 2.4 | 0.3 | 15 | 13 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 682 | 133 | 20 | 982.8 | 178.2 | 28.3 | 18 | 16 | 1.5 | 0.3 | 0.1 | 20 | 33 |
|  | 5 to 9 employees----------- | 345 | 58 <br> 30 | 17 | 1214.0 | 254.2 110.4 | 38.0 | 21 | 15 | 2.3 3 | 0.4 0.4 | 0.1 | 17 | 25 |
|  | 20 to 49 employees ----------- | 160 | 26 | 16 | 1642.3 | 320.4 | 28.7 | 20 | 9 | 4.9 | 0.8 | 0.1 | 16 | 13 |
|  | 50 to 99 employees ---------- | 35 | 5 | 14 | 1025.6 | (D) | (D) | (D) | (D) | 2.3 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------ | 11 | 2 | 18 | 368.6 | (D) | (D) | (D) | (D) | 1.9 | (D) | (D) | (D) | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies $\qquad$ | 1186 | 142 | 12 | 3638.0 | 414.6 | 17.4 | 11 | 4 | 12.8 | 1.3 | (Z) | 10 | (NA) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 530 | 80 | 15 | 641.5 | 96.5 | 5.1 | 15 | 5 | 1.2 | 0.2 | - | 17 | - |
|  | 5 to 9 employees----------- | 305 | 21 | 7 | 653.2 | 74.3 | 3.7 | 11 | 5 3 3 | 2.0 | 0.1 | (Z) | 5 | (NA) |
|  | 10 to 19 employees -------- | 202 | 22 | 11 | 826.7 | 102.1 | 2.9 | 12 | 3 | 2.8 | 0.3 | (Z) | 11 | (NA) |
|  | 20 to 49 employees -------- | 122 | 16 | 13 | 814.5 | 87.6 | 2.8 | 11 | 3 | 3.7 | 0.5 | (Z) | 14 | (NA) |
|  | 50 to 99 employees -------- | 16 | 2 | 13 | 218.7 | (D) | (D) | (D) | (D) | 1.1 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ----- | 11 | 1 | 9 | 483.4 | (D) | (D) | (D) | (D) | 2.1 | (D) | (D) | (D) | (D) |
| 508 | Machinery, equipment, and supplies | 3264 | 570 | 17 | 10986.0 | 2255.8 | 389.7 | 21 | 17 | 33.7 | 7.4 | 1.1 | 22 | 15 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 1473 | 255 | 17 | 1541.5 | 347.0 | 59.2 | 23 | 17 | 3.1 | 0.5 | (Z) | 16 | (NA) |
|  | 5 to 9 employees----------- | 813 | 120 | 15 | 2222.2 | 357.5 | 54.5 | 16 | 15 | 5.4 | 0.8 | 0.1 | 15 | 13 |
|  | 10 to 19 employees --------- | 584 | 112 | 19 | 2071.0 | 418.2 | 56.5 | 20 | 14 | 7.8 | 1.5 | 0.2 | 19 | 13 |
|  | 20 to 49 employees -------- | 305 | 59 | 19 | 2331.8 | 536.3 | 86.3 | 23 | 16 | 8.9 | 1.7 | 0.2 | 19 | 12 |
|  | 50 to 99 employees -------- | 60 | 13 | 22 | 922.0 | 144.8 | 15.4 | 16 | 11 | 3.8 | 0.8 | 0.1 | 21 | 13 |
|  | 100 employees or more ------ | 29 | 11 | 38 | 1897.6 | 451.9 | 117.9 | 24 | 26 | 4.7 | 2.1 | 0.4 | 45 | 19 |
| 509 | Miscellaneous durable goods | 1317 | 222 | 17 | 4878.7 | 1490.9 | 268.1 | 31 | 18 | 13.4 | 3.0 | 0.6 | 22 | 20 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 707 | 110 | 16 | 772.3 | 120.5 | 35.4 | 16 | 29 | 1.3 | 0.2 | (Z) | 15 | (NA) |
|  | 5 to 9 employees----------- | 260 | 44 | 17 | 788.8 | 243.7 | 88.5 | 31 | 36 | 1.7 | 0.3 | 0.1 | 18 | 33 |
|  | 10 to 19 employees --------- | 186 | 32 | 17 | 700.5 | 215.2 | 31.8 | 31 | 15 | 2.5 | 0.4 | 0.1 | 16 | 25 |
|  | 20 to 49 employees .------- | 122 | 20 | 16 | 946.5 | 203.5 | 25.0 | 22 | 12 | 3.5 | 0.7 | 0.1 | 20 | 14 |
|  | 50 to 99 employees ----------- | 29 13 | 10 6 | 34 46 | 577.4 1093.2 | 255.4 452.6 | 27.5 59.8 | 44 | 11 13 | 1.9 2.4 | 0.6 0.8 | 0.1 0.3 | 32 33 | 17 38 |

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Geographic area and major group | Establishments |  | Percent of exporting estab-lishments (col B $\div$ col A) | Sales |  |  | Percent of exporting establishments total sales (col E col D) | Percent of export sales ( $\mathrm{colF} \div$ col E) | Employment |  |  | Percent of exporting establishments total employment (col J col I) | Percent of export employment ( $\mathrm{col} \mathrm{K} \div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Exporting |  |  | Exporting establishments |  |  |  |  | Exporting establishments |  |  |  |
|  |  | Total |  |  | Total ${ }^{1}$ (millions) | Total ${ }^{2}$ (millions) | Exports ${ }^{3}$ (millions) |  |  | $\begin{array}{r} \text { Total } \\ (1,000) \end{array}$ | $\begin{array}{r} \text { Total } \\ \text { employ- } \\ \text { ment } \\ (1,000) \end{array}$ | Export employ- ment $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 514 | Tennessee-Con. <br> Groceries and related products $\qquad$ | 669 | 11 | 2 | 8467.7 | 292.7 | 12.6 | 3 | 4 | 15.0 | 0.5 | (Z) | 3 | (NA) |
|  | Establishments with- | 254 | 4 | 2 | 377.4 | (D) | (D) | (D) | (D) | 0.5 | (D) | (D) | (D) | (D) |
|  | 5 to 9 employees | 115 | 3 | 3 | 557.8 | (D) | (D) | (D) | (D) | 0.8 | (D) | (D) | (D) | (D) |
|  | 10 to 19 employees .-------- | 129 | 0 | 0 | 1123.4 |  |  | (D) | (D) | 1.8 |  | (D) | (D) |  |
|  | 20 to 49 employees --------- | 102 | 2 | 2 | 1870.1 | (D) | (D) | (D) | (D) | 3.2 | (D) | (D) | (D) | (D) |
|  | 50 to 99 employees ---------- 100 employees or more --- | 40 29 | 0 2 | 0 7 | $\begin{array}{ll}2 & 015.6 \\ 2 & 523.4\end{array}$ |  | (D) ${ }^{-}$ | (D) | (D) | 2.8 6.0 | (D) | (D) | (D) | (D) |
| 515 | Farm-product raw materials_- | 230 | 32 | 14 | 4200.2 | 2526.8 | 1792.7 | 60 | 71 | 2.3 | 0.8 | 0.5 | 35 | 63 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 118 | 12 | 10 | 528.7 | 74.7 | 54.8 | 14 | 73 | 0.2 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees ----------- | 43 | 4 | 9 | 841.0 | (D) | (D) | (D) | (D) | 0.3 | (D) | (D) | (D) | (D) |
|  | 10 to 19 employees ---------- | 41 | 10 | 24 | 800.5 | 392.0 | 232.8 | 49 | 59 | 0.6 | 0.1 | 0.1 | 17 | 100 |
|  | 20 to 49 employees -------- | 22 | 3 | 14 | 423.8 | (D) | (D) | (D) | (D) | 0.6 | (D) | (D) | (D) | (D) |
|  | 50 to 99 employees $\qquad$ 100 employees or more $\qquad$ | 3 3 | 0 3 | 100 | 16.0 1590.1 | 1590.1 | 1138.5 | 100 | 72 | 0.2 0.5 | 0.5 | 0.3 | 100 | 60 |
| 516 | Chemicals and allied products $\qquad$ | 262 | 17 | 6 | 3796.0 | (D) | (D) | (D) | (D) | 2.7 | (D) | (D) | (D) | (D) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 115 | 3 | 3 | 130.3 | (D) | (D) | (D) | (D) | 0.3 | (D) | (D) | (D) | (D) |
|  | 5 to 9 employees.---------- | 57 | 5 | 9 | 727.8 | (D) | (D) | (D) | (D) | 0.4 | (D) | (D) | (D) | (D) |
|  | 10 to 19 employees -------- | 59 | 7 | 12 | 300.1 | 31.6 | 1.0 | 11 | 3 | 0.8 | 0.1 | (Z) | 13 | (NA) |
|  | 20 to 49 employees ------------- | 25 5 | 2 | 8 | 263.4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------- | 1 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 517 | Petroleum and petroleum products $\qquad$ | 338 | 4 | 1 | 4014.7 | 22.6 | 0.5 | 1 | 2 | 3.7 | (Z) | - | (NA) | (NA) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 113 | 2 | 2 | 1006.1 | (D) | (D) | (D) | (D) | 0.3 | (D) | (D) | (D) | (D) |
|  | 5 to 9 employees--------------- | $\begin{array}{r}107 \\ 78 \\ \hline\end{array}$ | 2 | ${ }_{0}^{2}$ | $\begin{array}{r}807.5 \\ +135.5 \\ \hline\end{array}$ | (D) | (D) | (D) | (D) | 0.7 1.0 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees ----------- | 29 | 0 | 0 | 790.8 |  |  | - | - | 0.8 | - | - |  |  |
|  | 50 to 99 employees ---------- | 9 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------ | 2 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 518 | Beer, wine, and distilled alcohol beverages $\qquad$ | 62 | 0 | 0 | 854.5 | - | - | - | - | 2.5 | - | - | - | - |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 5 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | 5 to 9 employees---------------- | 11 | 0 | 0 | 94.2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees ----------- | 29 | 0 | 0 | 326.2 | - | - | - | - | 0.9 | - | - | - | - |
|  | 50 to 99 employees -------- | 9 | 0 | 0 | 1637.2 | - | - | - | - | 0.6 | - | - | - | - |
|  | 100 employees or more ----- | 6 | 0 | 0 | 237.7 | - |  | - | - | 0.8 | - | - | - |  |
| 519 | Miscellaneous nondurable goods $\qquad$ | 853 | 14 | 2 | 3356.7 | 75.3 | 11.6 | 2 | 15 | 10.3 | 0.1 | (Z) | 1 | (NA) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 412 | 8 | 2 | 436.8 | 8.1 | 5.6 | 2 | 69 | 0.8 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees----------- | 185 | 2 | 1 | 392.4 | (D) | (D) | (D) | (D) | 1.2 | (D) | (D) | (D) | (D) |
|  | 10 to 19 employees -------- | 138 | 2 | 1 | 691.6 | (D) | (D) | (D) | (D) | 1.8 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees ------------- ${ }^{\text {a }}$ to 99 employees --- | 91 17 | 2 | ${ }_{0}^{2}$ | 868.4 433.8 | (D) | (D) | (D) | (D) | 2.7 1.2 | (D) | (D) | (D) | (D) |
|  | 100 employees or more-------- | 10 | 0 | 0 | 533.7 |  |  | - | - | 2.6 | - | - | - | - |
|  | Texas -------------- | 36610 | 5733 | 16 | 274614.4 | 61485.7 | 15971.9 | 22 | 26 | 408.6 | 69.4 | 17.1 | 17 | 25 |
| 501 | Motor vehicles and motor vehicle parts and supplies .- | 3118 | 231 | 7 | 26683.9 | 940.2 | 205.8 | 4 | 22 | 31.4 | 3.0 | 0.5 | 10 | 17 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 1463 | 79 | 5 | 1232.2 | 79.7 | 53.9 | 6 | 68 | 3.1 | 0.2 | 0.1 | 6 | 50 |
|  | 5 to 9 employees-.--------- | 810 | 60 | 7 | 1147.7 | 104.1 | 42.3 | 9 | 41 | 5.4 | 0.4 | 0.1 | 7 | 25 |
|  | 10 to 19 employees -------- | 500 | 54 | 11 | 3792.1 | 239.9 | 72.9 | 6 | 30 | 6.7 | 0.7 | 0.2 | 10 | 29 |
|  | 20 to 49 employees .------- | 249 | 26 | 10 | 13567.6 | 243.4 | 19.0 | 2 | 8 | 7.4 | 0.8 | 0.1 | 11 | 13 |
|  | 50 to 99 employees ---------- 100 employees or more ---- | 67 29 | 10 2 | 15 7 | 1729.5 5 214.7 | (D) | (D) | (D) | (D) | 4.2 4.7 | (D) | (D) | (D) | (D) |
| 502 | Furniture and homefurnishings | 1124 | 82 | 7 | 4362.4 | 342.6 | 44.5 | 8 | 13 | 11.1 | 0.8 | 0.1 | 7 | 13 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 603 | 38 | 6 | 703.1 | 76.8 | 18.2 | 11 | 24 | 1.2 | 0.1 | (Z) | 8 | (NA) |
|  | 5 to 9 employees.----------- | 213 | 11 | 5 | 726.8 | 23.8 | 2.1 | 3 | 9 | 1.4 | 0.1 | (Z) | 7 | (NA) |
|  | 10 to 19 employees -------- | 182 | 23 | 13 | 911.6 | 189.0 | 20.9 | 21 | 11 | 2.4 | 0.3 | (Z) | 13 | (NA) |
|  | 20 to 49 employees -------- | 95 | 9 | 9 | 1013.2 | (D) | (D) | (D) | (D) | 2.8 | (D) | (D) | (D) | (D) |
|  | 50 to 99 employees -------- | 21 | 1 | 5 | 314.1 | (D) | (D) | (D) | (D) | 1.3 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------ | 10 | 0 | 0 | 693.6 |  |  | - | (D) | 2.1 | - | - | - |  |
| 503 | Lumber and other construction material | 1258 | 64 | 5 | 5860.3 | 352.2 | 65.2 | 6 | 19 | 13.3 | 0.9 | 0.1 | 7 | 11 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 559 | 27 | 5 | 795.8 | 38.5 | 20.8 | 5 | 54 | 1.1 | 0.1 | (Z) | 9 | (NA) |
|  | 5 to 9 employees----------- | 306 | 10 | 3 | 830.7 | 28.0 | (D) | (D) | (D) | 2.0 | 0.1 | (D) | (D) | (D) |
|  | 10 to 19 employees -------- | 214 | 13 | 6 | 1071.8 | 83.4 | 5.2 | 8 | 6 | 2.9 | 0.2 | (Z) | 7 | (NA) |
|  | 20 to 49 employees ---------- | 142 | 12 | 8 | 2329.8 | 142.5 | 24.3 | 6 | 17 | 4.2 | 0.4 | (Z) | 10 | (NA) |
|  | 50 to 99 employees $\qquad$ 100 employees or more | 29 8 | 1 1 | 13 | 584.2 247.9 | (D) | (D) | (D) | (D) | 2.0 1.1 | (D) | (D) | (D) | (D) |

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow{4}{*}{Geographic area and major group} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{\[
\begin{array}{r}
\text { Percent of } \\
\text { exporting } \\
\text { estab- } \\
\text { lish- } \\
\text { ments } \\
(\operatorname{col} \mathrm{B} \div \\
\operatorname{col} \mathrm{C})
\end{array}
\]} \& \multicolumn{3}{|c|}{Sales} \& \multirow[b]{3}{*}{Percent of exporting establishments total sales ( \(\mathrm{col} \mathrm{E} \div\) col D)} \& \multirow[b]{3}{*}{Percent of export sales (col F:col E)} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{Percent of exporting establishments total employment (col J \(\div\) col I)} \& \multirow[b]{3}{*}{Percent of export employcol K \(\div\) col J)} \\
\hline \& \& \& \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \& \& \multicolumn{2}{|l|}{Exporting establishments} \& \& \\
\hline \& \& Total \& Exporting \& \& \[
\begin{array}{r}
\text { Total }{ }^{1} \\
\text { (millions) }
\end{array}
\] \& \[
\begin{array}{r}
\text { Totalal }^{2} \\
\text { (millions) }
\end{array}
\] \& Exports \({ }^{3}\) (millions) \& \& \& \[
\begin{array}{r}
\text { Total } \\
(1,000)
\end{array}
\] \&  \&  \& \& \\
\hline \& \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& J \& K \& L \& M \\
\hline \multirow[t]{7}{*}{514} \& \begin{tabular}{l}
Texas-Con. \\
Groceries and related products \(\qquad\)
\end{tabular} \& \multirow[t]{2}{*}{2367} \& \multirow[b]{7}{*}{136

44
26
25
20
11
10} \& \multirow{7}{*}{6
4
4
6
7
6
8} \& \multirow[t]{2}{*}{30982.3} \& 2672.4 \& 760.5 \& 9 \& 28 \& 55.6 \& 4.4 \& 1.3 \& 8 \& \multirow[t]{2}{*}{30} <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----- \& 1017

407 \& \& \& 1841.1 \& 210.4 \& 161.0 \& 11 \& 77 \& 1.9 \& 0.1 \& 0.1 \& 5 \& 100 <br>
\hline \& 5 to 9 employees----------------

10 \& | 407 |
| :--- |
| 366 | \& \& \& 18848.6

3030.1 \& 403.0
235.6 \& 99.2
83.6 \& 22
8 \& 25
35 \& 2.7
5.0 \& 0.2
0.3 \& 0.1
0.1 \& 7 \& 50
33 <br>
\hline \& 20 to 49 employees ---------- \& 366
315 \& \& \& 4734.4 \& 437.5 \& 83.6 \& (D) \& (D) \& 5.0
9.9 \& 0.3
0.6 \& (D) \& (D) \& (D) <br>
\hline \& 50 to 99 employees ----------- \& 144 \& \& \& 5903.9 \& 436.5 \& 125.4 \& 7 \& 29 \& 9.9 \& 0.8 \& 0.2 \& 8 \& 25 <br>
\hline \& 100 employees or more------- \& 118 \& \& \& 13624.1 \& 949.5 \& (D) \& (D) \& (D) \& 26.2 \& 2.4 \& (D) \& (D) \& (D) <br>
\hline \multirow[t]{6}{*}{515} \& Farm-product raw materials.- \& 885 \& \multirow[t]{2}{*}{306} \& \multirow[t]{2}{*}{35} \& \multirow[t]{2}{*}{9376.1} \& \multirow[t]{2}{*}{4846.2} \& \multirow[t]{2}{*}{2959.0} \& \multirow[t]{2}{*}{52} \& \multirow[t]{2}{*}{61} \& \multirow[t]{2}{*}{9.3} \& \multirow[t]{2}{*}{3.1} \& \multirow[t]{2}{*}{1.6} \& \multirow[t]{2}{*}{33} \& \multirow[t]{2}{*}{52} <br>
\hline \& Establishments with- \& \multirow[t]{2}{*}{426} \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline \& Less than 5 employees ----- \& \& 155 \& 36 \& \multirow[t]{2}{*}{$$
\begin{array}{rl}
1 & 150.8 \\
& \text { (D) }
\end{array}
$$} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
420.9 \\
\text { (D) }
\end{array}
$$

\]} \& 282.3 \& \multirow[t]{2}{*}{\[

$$
\begin{gathered}
37 \\
\text { (D) }
\end{gathered}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{gathered}
67 \\
\text { (D) }
\end{gathered}
$$

\]} \& \[

0.8

\] \& \[

0.3

\] \& \[

0.2

\] \& \[

$$
\begin{gathered}
38 \\
\text { (D) }
\end{gathered}
$$
\] \& 67

(D) <br>
\hline \& 5 to 9 employees----------------

10 \& \multicolumn{2}{|l|}{\begin{tabular}{l|l|}
188 <br>
117 \& 60 <br>
\hline

} \& 

32 <br>
37 <br>
\hline

\end{tabular} \& \& \& 312.9 \& \& \& \multirow[t]{2}{*}{\[

$$
\begin{aligned}
& 1.6 \\
& 3.9
\end{aligned}
$$
\]} \& \multirow[t]{2}{*}{0.6

1.1} \& \multirow[t]{2}{*}{0.3
0.6} \& \multirow[t]{2}{*}{$\begin{array}{r}38 \\ 28 \\ \hline\end{array}$} \& \multirow[b]{2}{*}{50
55} <br>

\hline \& 20 to 49 employees ----------- \& \multicolumn{2}{|l|}{| 117 |
| ---: | ---: |
| 127 |
| 25 |} \& 31 \& 1065.0

3474.6 \& 490.9

1822.4 \& 931.9 \& $$
\begin{aligned}
& 46 \\
& 52
\end{aligned}
$$ \& 64

51
51 \& \& \& \& \& <br>

\hline \& 50 to 99 employees $\qquad$ 100 employees or more $\qquad$ \& $$
\begin{array}{r}
25 \\
2
\end{array}
$$ \& 7

2 \& $$
\begin{array}{r}
28 \\
100
\end{array}
$$ \& \[

$$
\begin{array}{r}
195.2 \\
195 \\
\\
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 1266.1 \\
& \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{array}{r}
1207.1 \\
(\mathrm{D})
\end{array}
$$

\] \& \[

$$
\begin{gathered}
65 \\
\text { (D) }
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
95 \\
\text { (D) }
\end{gathered}
$$

\] \& \[

$$
\begin{aligned}
& 1.6 \\
& (\mathrm{D})
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 0.4 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 0.3 \\
& \text { (D) }
\end{aligned}
$$
\] \& (D) \& (D) <br>

\hline \multirow[t]{7}{*}{516} \& Chemicals and allied products $\qquad$ \& \multirow[t]{2}{*}{1337} \& \multirow[t]{2}{*}{467} \& \multirow[t]{2}{*}{35} \& \multirow[t]{2}{*}{15946.7} \& \multirow[t]{2}{*}{7598.0} \& \multirow[t]{2}{*}{3738.2} \& \multirow[t]{2}{*}{48} \& \multirow[t]{2}{*}{49} \& \multirow[t]{2}{*}{13.9} \& \multirow[t]{2}{*}{4.8} \& \multirow[t]{2}{*}{1.4} \& \multirow[t]{2}{*}{35} \& \multirow[t]{2}{*}{29} <br>
\hline \& Establishments with - \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline \& Less than 5 employees ----- \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 659 \\
& 293
\end{aligned}
$$} \& 252 \& \multirow[b]{2}{*}{27} \& 1337.1 \& 650.7 \& 349.7 \& 49 \& 54 \& 1.3 \& 0.4 \& 0.2 \& \multirow[t]{2}{*}{31

26} \& 50 <br>
\hline \& 5 to 9 employees----------- \& \& 78
69 \& \& \multirow[t]{2}{*}{1544.8
2024.5} \& \multirow[t]{2}{*}{629.6
754.8} \& \multirow[t]{2}{*}{$\begin{array}{r}230.5 \\ 276.0 \\ \hline\end{array}$} \& \multirow[t]{2}{*}{41

34} \& $$
\begin{aligned}
& 37 \\
& 37
\end{aligned}
$$ \& \multirow[t]{2}{*}{3.0} \& \& 0.1

0.2 \& \& \multirow[t]{2}{*}{20
22
28} <br>

\hline \& 10 to 19 employees ------------ 20 to 49 employees ${ }^{\text {a }}$--- \& $$
\begin{aligned}
& 293 \\
& 230 \\
& 128
\end{aligned}
$$ \& 69

58 \& 30

45 \& \& \& \& \& | 37 |
| :--- |
| 47 | \& \& 0.9

1.8 \& 0.2
0.5 \& 30
47 \& <br>
\hline \& 50 to 99 employees ----------- \& \multirow[t]{2}{*}{15
12} \& \multirow[t]{2}{*}{5
5

5} \& \multirow[t]{2}{*}{43} \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 1984.2 \\
& 2997.1
\end{aligned}
$$} \& \multirow[t]{2}{*}{\[

\left.$$
\begin{array}{r|}
1058.5 \\
\\
365.0
\end{array}
$$ \right\rvert\,

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{aligned}
& 25.1 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\]} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& 1.0 \& \multirow[b]{2}{*}{0.3

0.9} \& \multirow[b]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} <br>
\hline \& 100 employees or more ------ \& \& \& \& \& \& \& \& \& 2.9 \& \& \& \& <br>
\hline \multirow[t]{7}{*}{517} \& Petroleum and petroleum products $\qquad$ \& \multirow[t]{2}{*}{1597} \& 48 \& \multirow[t]{2}{*}{3} \& \multirow[t]{2}{*}{74793.6} \& \multirow[t]{2}{*}{22839.3} \& \multirow[t]{2}{*}{2492.9} \& \multirow[t]{2}{*}{31} \& \multirow[t]{2}{*}{11} \& \multirow[t]{2}{*}{16.0} \& \multirow[t]{2}{*}{1.3} \& 0.3 \& \multirow[t]{2}{*}{${ }^{8}$} \& \multirow[t]{2}{*}{23} <br>

\hline \& Establishments with- \& \& \multirow{3}{*}{$$
\begin{aligned}
& 15 \\
& 12
\end{aligned}
$$} \& \& \& \& \& \& \& \& \& \& \& <br>

\hline \& Less than 5 employees ----- \& 722 \& \& 2 \& \multirow[t]{2}{*}{6199.5

10} \& \multirow[t]{2}{*}{$$
\begin{gathered}
222.9 \\
\text { (D) }
\end{gathered}
$$} \& \multirow[t]{2}{*}{\[

$$
\begin{gathered}
145.2 \\
\text { (D) }
\end{gathered}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
4 \\
(D)
\end{array}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
65 \\
(\mathrm{D})
\end{array}
$$

\]} \& \multirow[t]{2}{*}{| 1.5 |
| :--- |
| 3.2 |} \& \multirow[t]{2}{*}{(Z)} \& \multirow[t]{2}{*}{(Z)} \& (NA) \& \multirow[t]{3}{*}{(NA)

(D)
100} <br>
\hline \& 5 to 9 employees----------- \& 477 \& \& 3 \& \& \& \& \& \& \& \& \& (D) \& <br>
\hline \& 10 to 19 employees ----------- \& $\begin{array}{r}208 \\ 141 \\ \hline\end{array}$ \& 12
7
7 \& 5 \& 23775.7 \& 3931.1 \& (D) \& (D) \& (D) \& 4.1 \& 0.2 \& (D) \& (D) \& <br>
\hline \& 50 to 99 employees ---------- \& 37 \& 4 \& 11 \& 10703.3 \& 4004.6 \& 557.1 \& 37 \& 14 \& 2.4 \& 0.3 \& 0.1 \& 13 \& 33 <br>
\hline \& 100 employees or more ------ \& 12 \& \& 25 \& 16931.4 \& (D) \& (D) \& (D) \& (D) \& 2.0 \& (D) \& (D) \& (D) \& (D) <br>
\hline 518 \& Beer, wine, and distilled alcohol beverages $\qquad$ \& 360 \& 14 \& 4 \& 4638.2 \& 195.4 \& 141.1 \& 4 \& 72 \& 11.4 \& 0.2 \& 0.1 \& 2 \& 50 <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees 5 to 9 employees. \& 91
47 \& 5 \& 5
2 \& 204.1
65.7 \& (D) \& (D) \& (D) \& (D) \& 0.2
0.3 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 5 to 9 employees--------------- \& 47
80 \& 5 \& ${ }_{6}$ \& 572.8 \& 113.4 \& 103.0 \& (D) \& ${ }_{91}$ \& 1.2 \& 0.1 \& (D) \& ( 8 \& 100 <br>
\hline \& 20 to 49 employees ---------- \& 85 \& 1 \& 1 \& 1059.1 \& (D) \& (D) \& (D) \& (D) \& 2.6 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 50 to 99 employees 100 employees or more \& 27
30 \& 2 \& 7
0 \& 583.5
2153.0 \& (D) \& (D) \& (D) \& (D) \& 1.9
5.3 \& (D) \& (D) \& (D) \& (D) <br>
\hline 519 \& Miscellaneous nondurable goods $\qquad$ \& 3317 \& 150 \& 5 \& 9342.3 \& 577.6 \& 138.8 \& 6 \& 24 \& 27.2 \& 2.1 \& 0.4 \& 8 \& 19 <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----- \& 1867 \& 61 \& 3 \& 1204.3 \& 63.2 \& 35.6 \& 5 \& 56 \& 3.7 \& 0.1 \& 0.1 \& 3 \& 100 <br>
\hline \& 5 to 9 employees-.--------- \& 768 \& 30 \& 4 \& 1333.6 \& 120.7 \& 56.4 \& 9 \& 47 \& 5.0 \& 0.2 \& 0.1 \& 4 \& 50 <br>
\hline \& 10 to 19 employees ------------ 20 to 49 employees ${ }^{\text {a }}$--- \& 416
211 \& 35
18
18 \& ${ }_{9}^{8}$ \& 1544.3
1910.9 \& 125.6
197.5 \& 23.3
16.5 \& - 8 \& 198888 \& 5.5
6.2 \& 0.5
0.5 \& 0.1
0.1 \& 9 \& 20
20 <br>
\hline \& 50 to 99 employees ---------- \& 36 \& \& 8 \& 900.7 \& 25.5 \& (D) \& (D) \& (D) \& 2.4 \& 0.2 \& (D) \& (D) \& (D) <br>
\hline \& 100 employees or more ------ \& 19 \& \& 16 \& 2448.5 \& 45.2 \& (D) \& (D) \& (D) \& 4.5 \& 0.6 \& (D) \& (D) \& (D) <br>
\hline \& Utah --------------- \& 3231 \& 120 \& 4 \& 15281.4 \& 834.6 \& 59.4 \& 5 \& 7 \& 39.6 \& 2.2 \& 0.1 \& 6 \& 5 <br>
\hline 501 \& Motor vehicles and motor vehicle parts and supplies _- \& 325 \& 5 \& 2 \& 1109.5 \& 40.6 \& 0.9 \& 4 \& 2 \& 4.1 \& 0.1 \& (Z) \& 2 \& (NA) <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees 5 to 9 employees. \& 116
109
5 \& 1
0 \& 1 \& $\begin{array}{r}73.0 \\ 128.2 \\ \hline 1\end{array}$ \& (D) \& (D) \& (D) \& (D) \& 0.3
0.7
0 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 10 to 19 employees ----------- \& 57 \& 1 \& 2 \& 125.5 \& (D) \& (D) \& (D) \& (D) \& 0.8 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 20 to 49 employees -------- \& 28 \& 3 \& 11 \& 243.6 \& (D) \& (D) \& (D) \& (D) \& 0.8 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 50 to 99 employees \& 10
5 \& 0
0 \& 0 \& 161.3
378.0 \& - \& - \& - \& - \& 0.7
0.8 \& - \& - \& - \& <br>
\hline 502 \& Furniture and homefurnishings $\qquad$ \& 114 \& 1 \& 1 \& 208.4 \& (D) \& (D) \& (D) \& (D) \& 1.0 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& Establishments with - \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----- \& 58 \& 0 \& 0 \& 51.4 \& \& \& - \& - \& 0.1 \& - \& - \& - \& <br>
\hline \& 5 to 9 employees------------ \& 26 \& 1 \& 4 \& 44.1 \& (D) \& (D) \& (D) \& (D) \& 0.2 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 10 to 19 employees -------- \& 20 \& 0 \& 0 \& 53.4 \& - \& - \& - \& - \& 0.3 \& - \& - \& - \& <br>
\hline \& 20 to 49 employees -------- \& 8 \& 0 \& 0 \& 31.9 \& - \& - \& - \& - \& 0.3 \& - \& - \& (D) \& - <br>
\hline \& 50 to 99 employees -------- \& \& 0 \& 0 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 100 employees or more ----- \& \& 0 \& 0 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 503 \& Lumber and other construction material \& 133 \& 2 \& 2 \& 540.9 \& (D) \& (D) \& (D) \& (D) \& 1.5 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees .---- \& 64 \& 1 \& 2 \& 53.7 \& \& (D) \& (D) \& (D) \& 0.1 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 5 to 9 employees-.--------- \& 23 \& 0 \& 0 \& 72.9 \& - \& - \& - \& - \& 0.2 \& - \& - \& - \& - <br>
\hline \& 10 to 19 employees --------- \& 23 \& 0 \& 0 \& 69.1 \& - \& - \& - \& - \& 0.3 \& - \& - \& - \& - <br>
\hline \& 20 to 49 employees -------- \& 19 \& 0 \& 0 \& 221.2 \& - \& - \& - \& - \& 0.5 \& - \& - \& ${ }^{-}$ \& <br>
\hline \& S0 ${ }^{50}$ to 9 employees or more --------- \& \& 1
0 \& 33 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline
\end{tabular}

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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| $\begin{gathered} \text { SIC } \\ \text { code } \end{gathered}$ | Geographic area and major group | Establishments |  | Percent of exporting estab-lishments ( $\mathrm{col} \mathrm{B} \div$ col A) | Sales |  |  | Percent of exporting establishments total sales (col E:col D) | Percent of export sales (col F col E) | Employment |  |  | Percent of exporting establishments total employment (col J $\div$ col I) | Percent of export employcol K $\div$ col J) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Exporting |  | Exporting establishments |  |  |  |  |  | Expo establi | ing ments |  |  |
|  |  | Total |  |  | $\begin{array}{r} \text { Total }{ }^{1} \\ \text { (millions) } \end{array}$ | $\begin{array}{r} \text { Total2 } \\ \text { (millions) } \end{array}$ | Exports ${ }^{3}$ (millions) |  |  | $\begin{aligned} & \text { Total } \\ & (1,000) \end{aligned}$ |  | Export employ- <br> $(1,000)$ |  |  |
|  |  | A | B | C | D | E | F | G | H | 1 | $J$ | K | L | M |
| 516 | Virginia-Con. <br> Chemicals and allied products $\qquad$ | 21510155431033 | 43215 | 2021919506767 | 1193.9 | 364.8 | 100.8 | 31(D)4848(D)(D) | 28(D)263418(D)(D) | 2.5 | 1.1 | 0.2 | 44 | 18 |
|  | Establishments with- Less than 5 employees .---- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ------------- 5 to 9 employees--- |  |  |  | 179.1 171.4 | 68.0 6.9 | (D) |  |  | 0.2 0.4 | (Z) | (D) | (D) | ( D ( ) |
|  | 10 to 19 employees------------ |  |  |  | 425.8 | 32.7 | 11.1 |  |  | 0.6 | 0.1 | (Z) | 17 | (NA) |
|  | 20 to 49 employees -------- |  |  |  | 122.1 | 58.7 | 10.3 |  |  | 0.3 | 0.2 | (Z) | 67 | (NA) |
|  | 50 to 99 employees 100 employees or more |  |  |  | (D) | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) |  |  | (D) | (D) | (D) | (D) | (D) |
| 517 | Petroleum and petroleum products $\qquad$ | 348 | 3 | 1 | 5116.0 | (D) | (D) | (D) | (D) | 5.6 | (D) | (D) | (D) | (D) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 92 97 | 1 | 1 | 899.8 754.7 | (D) | (D) | (D) | (D) | 0.2 0.7 | (D) | (D) | (D) | (D) |
|  | Loto 10 to 19 employees ------------ | 93 |  | 1 | 1446.1 | (D) | (D) | (D) | (D) | 1.2 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees --------- | 47 | 0 | 0 | 1069.4 |  | (D) | (D) | - | 1.4 | (D) | (D) | (D) | (D) |
|  | 50 to 99 employees --------- | 11 | 0 | 0 | 590.4 | - | - | - | - | 0.8 | - |  |  |  |
|  | 100 employees or more ----- | 8 | 0 | 0 | 355.6 |  |  | - | - | 1.3 | - | - | - | - |
| 518 | Beer, wine, and distilled alcohol beverages $\qquad$ | 107 | 1 | 1 | 1142.0 | (D) | (D) | (D) | (D) | 3.5 | (D) | (D) | (D) | (D) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees 5 to 9 employees. | 22 10 | 0 | 5 | 19.6 <br> 38.5 | (D) | (D) | (D) | (D) | (Z) | (D) | (D) | (D) | (D) |
|  | 10 to 19 employees ----------- | 19 | 0 | 0 | 53.7 | - | - | - | - | 0.3 | - | - | - |  |
|  | 20 to 49 employees -------- | 36 | 0 | 0 | 363.7 | - | - | - | - | 1.1 | - | - | - |  |
|  | 50 to 99 employees 100 employees or more | $\begin{array}{r}12 \\ 8 \\ \hline\end{array}$ | 0 | 0 | 425.2 241.3 | - | - | - | - | 0.9 1.0 | - | - | - |  |
| 519 | Miscellaneous nondurable goods $\qquad$ | 900 | 18 | 2 | 3977.6 | 105.1 | 10.2 | 3 | 10 | 9.8 | 0.1 | (Z) | 1 | (NA) |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 423 | 9 | 2 | 290.1 | 8.6 | 0.7 | 3 | 8 | 0.9 | (Z) | - | (NA) | (NA) |
|  | 5 to 9 employees----------- | 222 | 4 | 2 | 314.6 | (D) | (D) | (D) | (D) | 1.5 | (D) | (D) | (D) | (D) |
|  | 10 to 19 employees -------- | 165 | 3 | 2 | 425.3 | (D) | (D) | (D) | (D) | 2.1 | (D) | (D) | (D) | (D) |
|  | 20 to 49 employees -------- | 62 | 2 | 3 | 705.1 | (D) | (D) | (D) | (D) | 1.7 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ------- | 21 | 0 | 0 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Washington -------- | 10732 | 2052 | 19 | 62468.0 | 21444.9 | 10303.7 | 34 | 48 | 122.5 | 28.2 | 8.5 | 23 | 30 |
| 501 | Motor vehicles and motor vehicle parts and supplies _- | 886 | 42 | 5 | 4404.8 | 288.4 | 117.6 | 7 | 41 | 8.8 | 0.7 | 0.1 | 8 | 14 |
|  | Establishments with- | 376 | 11 |  |  |  |  |  | $\begin{aligned} & 70 \\ & 16 \end{aligned}$ |  | $(\mathrm{Z})$ | (Z) | (NA) |  |
|  | Less than 5 employees --------- 5 to 9 employees |  | 1010 | 3 | 245.5 352.5 | 22.2 7.5 |  | 2 |  | 0.8 1.7 |  |  |  | (NA) |
|  | 10 to 19 employees ------------ | 167 |  | r6 | 439.9 | 32.3 | 3.5 |  | 11 | 2.3 | 0.1 0.1 | (Z) | 6 4 |  |
|  | 20 to 49 employees ---------- | 71 | 111 |  | 2385.0 | 202.6 | (D) | (D) | (D) | 2.11.2 | (D) | (D) | (D) | (NA) |
|  | 50 to 99 employees ----------- | 175 |  | 6 | 409.6 | (D) |  |  |  |  |  |  |  | (D) |
|  | 100 employees or more ------ |  | 1 | 20 | 572.4 | (D) | (D) | (D) | (D) | 0.8 | (D) | (D) | (D) |  |
| 502 | Furniture and homefurnishings. | 401 | 34 | 8 | 1330.3 | 213.2 | 12.9 | 16 | 6 | 4.0 | 0.4 | (Z) | 10 | (NA) |
|  | Establishments with - | 202 | 17 |  | 250.6 33.3 |  | 3.8 | $\begin{gathered} 13 \\ \text { (D) } \end{gathered}$ | 11 | 0.4 | (Z) | (Z) | (NA) | (NA)(D)(NA)(NA) |
|  | Less than 5 employees .---- |  |  | 8 |  |  |  |  |  |  |  |  |  |  |
|  | 5 to 9 employees----------- | 816147 | 5 | 6 | 238.0281.9 | (D) | (D) |  | (D) | 0.50.8 | (D) |  | (D) |  |
|  | 10 to 19 employees -------- |  |  | 8 |  | 14.5 |  | (D) 5 |  |  |  | (Z) |  |  |
|  | 20 to 49 employees -------- | 47 |  | 13 | 392.4 | 70.9 | 1.9 | 18 | 3 | 1.4 | 0.2 | (Z) | 14  <br> (D) (NA) |  |
|  | 50 to 99 employees 100 employees or more | 7 3 | 0 1 | 30 | 92.3 | (D) | (D) | (D) | (D) | 0.5 0.4 | (D) | (D) |  |  |  |  |
| 503 | Lumber and other construction material $\qquad$ | 642 | 92 | 14 | 4292.1 | 1915.0 | 869.7 | 45 | 45 | 6.6 | 1.2 | 0.3 | 18 | 25 |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees ----- | 304 | 36 | 12 | 519.9 | 192.1 | 156.3 | 37 | 81 | 0.6 | 0.1 | 0.1 | 17 | 100 |
|  | 5 to 9 employees----------- | 144 | 25 | 17 | 590.5 | 188.9 | 115.9 | 32 | 61 | 0.9 | 0.2 | 0.1 | 22 | 50 |
|  | 10 to 19 employees -------- | 103 | 17 | 17 | 1174.1 | 594.7 | 515.7 | 51 | 87 | 1.4 | 0.2 | 0.1 | 14 | 50 |
|  | 20 to 49 employees -------- | 67 | 9 | 13 | 899.6 | 161.7 | (D) | (D) | (D) | 1.9 | 0.2 | (D) | (D) | (D) |
| 504 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | equipment and supplies | 1051 | 67 | 6 | 3840.2 | 384.1 | 45.3 | 10 | 12 | 12.3 | 1.0 | 0.1 | 8 | 10 |
|  | Establishments with- |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 520 | 23 | 4 | 397.4 | 27.1 | 18.4 | 7 | 68 | 1.0 | 0.1 | (Z) | 10 | (NA) |
|  | 5 to 9 employees----------- | 230 | 18 | 8 | 426.1 | 40.0 | 4.4 | 9 | 11 | 1.5 | 0.1 | (Z) | 7 | (NA) |
|  | 10 to 19 employees ----------- | 151 | 20 | 13 | 693.1 | 146.0 | 15.8 | 21 | 11 | 2.0 | 0.3 | (Z) | 15 | (NA) |
|  | 20 to 49 employees -------- | 119 | 4 | 3 | 953.5 | 47.9 | 1.0 | 5 | 2 | 3.6 | 0.1 | (Z) | 3 |  |
|  | 50 to 99 employees ---------- | 17 | 1 | 6 | 265.3 | (D) | (D) | (D) | (D) | 1.1 | (D) | (D) | (D) | (D) |
|  | 100 employees or more ----- | 14 | 1 | 7 | 1104.8 | (D) | (D) | (D) | (D) | 3.1 | (D) | (D) | (D) | (D) |
| 505 | Metals and minerals, except petroleum $\qquad$ | 203 | 29 | 14 | 1050.6 | 210.0 | 28.4 | 20 | 14 | 2.4 | 0.6 | 0.1 | 25 | 17 |
|  | Establishments with - |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Less than 5 employees .---- | 85 | 9 | 11 | 181.5 | 21.2 | 2.0 | 12 | 9 | 0.2 | (Z) | (Z) | (NA) | (NA) |
|  | 5 to 9 employees------------ | 48 | 6 | 13 | 125.6 | 10.7 | 1.3 | 9 | 12 | 0.3 | (z) | (Z) |  | (NA) |
|  | 10 to 19 employees ---------- | 29 | 3 | 10 | 290.7 | 10.0 | (D) | (D) | (D) | 0.4 | (Z) | (D) | (D) | (D) |
|  | 20 to 49 employees -------- | 33 | 8 | 24 | 298.2 | 82.7 | (D) | (D) | (D) | 1.0 | 0.3 | (D) | (D) | (D) |
|  | 50 to 99 employees -------- |  | 2 | +29 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | 100 employees or more ----- |  |  |  |  |  |  |  |  |  |  |  |  |  |

Table 4c. Wholesale Industries-Sales and Employment Related to Export Sales by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow{4}{*}{Geographic area and major group} \& \multicolumn{2}{|l|}{Establishments} \& \multirow[b]{3}{*}{\[
\begin{aligned}
\& \text { Percent of } \\
\& \text { exporting } \\
\& \text { estab- } \\
\& \text { lish- } \\
\& \text { ments } \\
\& (\text { col B } \\
\& \text { col A) }
\end{aligned}
\]} \& \multicolumn{3}{|c|}{Sales} \& \multirow[b]{3}{*}{Percent of exporting establishments total sales (col E:col D)} \& \multirow[b]{3}{*}{Percent of export sales (col F:col E)} \& \multicolumn{3}{|c|}{Employment} \& \multirow[b]{3}{*}{Percent of exporting establishments total employment (col J \(\div\) col I)} \& \multirow[b]{3}{*}{Percent of export
employment ( \(\mathrm{col} \mathrm{K} \div\) col J)} \\
\hline \& \& \multirow[b]{2}{*}{Total} \& \multirow[b]{2}{*}{Exporting} \& \& \multicolumn{3}{|r|}{Exporting establishments} \& \& \& \& Exp establi \& ing ments \& \& \\
\hline \& \& \& \& \& \[
\begin{gathered}
\text { Totalal }^{1} \\
\text { (millions) }
\end{gathered}
\] \& \[
\begin{array}{r}
\text { Total2 } \\
\text { (millions) }
\end{array}
\] \& Exports \({ }^{3}\) (millions) \& \& \& \[
\begin{aligned}
\& \text { Total } \\
\& (1,000)
\end{aligned}
\] \&  \& \begin{tabular}{l}
Export employ- \\
\((1,000)\)
\end{tabular} \& \& \\
\hline \& \& A \& B \& C \& D \& E \& F \& G \& H \& 1 \& \(J\) \& K \& L \& M \\
\hline 508 \& \begin{tabular}{l}
Wyoming-Con. \\
Machinery, equipment, and supplies.
\end{tabular} \& \multirow{6}{*}{259

149
62
33
12

12} \& \multirow[b]{6}{*}{5

3
0
1
1
0
0} \& \multirow[t]{6}{*}{2} \& 469.7 \& \multirow[b]{6}{*}{8.5

2.9
(D)
(D)
(D)
(D)} \& (D) \& \multirow[b]{6}{*}{(D)

2
-
(D)
(D)
(D)
(D)} \& \multirow[b]{6}{*}{(D)

3
-
(D)
(D)
(D)
(D)} \& 1.8 \& (Z) \& (D) \& (D) \& (D) <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \&  \& \& \& \& 133.3
89.2 \& \& 0.1 \& \& \& 0.4
0.4 \& (Z) \& - \& (NA) \& (NA) <br>
\hline \& 10 to 19 employees ----------- \& \& \& \& 91.9 \& \& (D) \& \& \& 0.4 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 20 to 49 employees -------- \& \& \& \& 71.2 \& \& (D) \& \& \& 0.3 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 50 to 99 employees 100 employees or more \& \& \& \& (D) \& \& (D) \& \& \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 509 \& Miscellaneous durable goods $\qquad$ \& 34 \& 4 \& 12 \& 21.3 \& (D) \& (D) \& (D) \& (D) \& 0.3 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----- \& 26 \& 1 \& 4 \& 6.9 \& (D) \& (D) \& (D) \& (D) \& (Z) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 5 to 9 employees----------------

10 to \& | 4 |
| :--- |
| 2 | \& 0 \& 25

0 \& 4.1 \& (D) \& (D) \& (D) \& (D) \& (Z) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 10 to 19 employees ------------ \& 2 \& 0 \& 100 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 100 employees or more ------- \& 1 \& 1 \& 100 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 511 \& Paper and paper products .-- \& 28 \& 1 \& 4 \& 19.5 \& (D) \& (D) \& (D) \& (D) \& 0.2 \& (D) \& (D) \& (D) \& \multirow[t]{2}{*}{(D)} <br>
\hline \& Establishments with - \& \multirow[b]{4}{*}{12
9
5
2} \& \multirow[b]{4}{*}{0
1
0

0} \& \multirow[b]{4}{*}{$$
\begin{array}{r}
0 \\
11 \\
0 \\
0
\end{array}
$$} \& \& \multirow[b]{4}{*}{\[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\]} \& \multirow[b]{4}{*}{\[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\]} \& \multirow[b]{4}{*}{\[

$$
\begin{aligned}
& \left(\begin{array}{l}
- \\
(\mathrm{D}) \\
\text { (D) }
\end{array}\right) .
\end{aligned}
$$
\]} \& \multirow[b]{4}{*}{(D)

(D)

(D)} \& \multirow[b]{4}{*}{$$
\begin{aligned}
& \text { (Z) } \\
& 0.1 \\
& 0(\mathrm{D}) \\
& \text { (D) }
\end{aligned}
$$} \& \multirow[b]{4}{*}{\[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\]} \& \multirow[b]{4}{*}{(D)

(D)
(D)} \& \multirow[b]{4}{*}{(NA)
(D)
(D)
(D)} \& <br>
\hline \& Less than 5 employees ----- \& \& \& \& 3.1 \& \& \& \& \& \& \& \& \& \multirow[t]{3}{*}{(D)
(D)
(D)} <br>
\hline \& 5 to 9 employees--------------
10 to 19 \& \& \& \& ${ }^{6.1}$ \& \& \& \& \& \& \& \& \& <br>

\hline \& | 10 to 19 employees |
| :--- |
| 20 to 49 employees | \& \& \& \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\] \& \& \& \& \& \& \& \& \& <br>

\hline 512 \& Drugs, drug proprietaries, and druggists' sundries \& 11 \& 2 \& 18 \& 104.0 \& (D) \& (D) \& (D) \& (D) \& 0.1 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& Establishments with- \& \multirow[b]{3}{*}{6
3
2} \& \multirow[b]{3}{*}{1
0

1} \& \& \multirow[b]{3}{*}{(D)} \& \multirow[b]{3}{*}{$$
\begin{aligned}
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\end{aligned}
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\begin{aligned}
& \text { (D) } \\
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\end{aligned}
$$
\]} \& \multirow[b]{3}{*}{(D)

(D)
(D)} \& \multirow[b]{3}{*}{(D)} \& \multirow[b]{3}{*}{(D)} \& \multirow[b]{3}{*}{(D)} \& \multirow[b]{3}{*}{(D)} \& \multirow[b]{3}{*}{(D)} \& \multirow[b]{3}{*}{(D)
(D)
(D)} <br>
\hline \& Less than 5 employees ----- \& \& \& 17 \& \& \& \& \& \& \& \& \& \& <br>

\hline \& | 5 to 9 employees |
| :--- |
| 20 to 49 employees | \& \& \& 50 \& \& \& \& \& \& \& \& \& \& <br>

\hline \multirow[t]{2}{*}{513} \& Apparel, piece goods, and notions. \& 3 \& 0 \& 0 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& Establishments withLess than 5 employees $\qquad$ 5 to 9 employees. $\qquad$ \& 2 \& 0 \& 0

0 \& (D) \& (D) ${ }^{-}$ \& (D) ${ }^{-}$ \& (D) ${ }^{-}$ \& (D) \& \[
(\mathrm{Z})

\] \& (D) ${ }^{-}$ \& (D) \& \[

\underset{(\mathrm{D})}{(\mathrm{NA})}
\] \& (D) <br>

\hline 514 \& Groceries and related products $\qquad$ \& 69 \& 0 \& 0 \& 117.2 \& - \& - \& - \& - \& 0.5 \& - \& - \& - \& - <br>
\hline \& Establishments with- \& \multirow[b]{4}{*}{36
19
8
6} \& \multirow[b]{4}{*}{0
0
0
0
0} \& \multirow[b]{4}{*}{0
0
0

0} \& \multirow[b]{4}{*}{$$
\begin{aligned}
& 32.1 \\
& 25.2 \\
& 27.6 \\
& 32.3
\end{aligned}
$$} \& \& \& \& \multirow[b]{2}{*}{-} \& \& \multirow[b]{2}{*}{-} \& \multirow[b]{2}{*}{-} \& \multirow[t]{2}{*}{} \& <br>

\hline \& Less than 5 employees ----- \& \& \& \& \& - \& - \& - \& \& 0.1 \& \& \& \& \multirow[t]{3}{*}{} <br>
\hline \& 5 to 9 employees----------------
10 \& \& \& \& \& - \& - \& - \& - \& 0.1

0.1 \& - \& - \& \multicolumn{2}{|r|}{\multirow[t]{3}{*}{| - |  |
| ---: | ---: |
|  | - |
| - | - |
|  |  |
| (D) |  |
|  | (D) |}} <br>

\hline \& 20 to 49 employees ----------- \& \& \& \& \& - \& - \& - \& - \& 0.2 \& - \& \& \& <br>
\hline 515 \& Farm-product raw materials.- \& 21 \& 3 \& 14 \& 221.2 \& (D) \& (D) \& (D) \& (D) \& 0.3 \& (D) \& (D) \& \& <br>
\hline \& Establishments with- \& \multirow{4}{*}{13} \& \multirow[b]{4}{*}{2
0
0
0
0} \& \& \& \& \& \& \& \& \& \& \multicolumn{2}{|r|}{(D) (D)} <br>
\hline \& Less than 5 employees -------------
5 to 9 employees--- \& \& \& 15
0 \& 10.3
(D) \& (D) \& (D) \& (D) \& (D) \& (Z) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 10 to 19 employees------------ \& \& \& \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>

\hline \& | 20 to 49 employees |
| :--- |
| 50 to 99 employees | \& \& \& 0

3 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 516 \& Chemicals and allied products \& 43 \& 3 \& 7 \& 94.7 \& (D) \& (D) \& (D) \& (D) \& 0.2 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& Establishments with - \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----- \& 28 \& 2 \& 7 \& 35.9 \& (D) \& (D) \& (D) \& (D) \& 0.1 \& (D) \& (D) \& (D) \& (D) <br>

\hline \& | 5 to 9 employees. |
| :--- |
| 10 to 19 employees | \& 8

5 \& 0 \& 0
0 \& 19.7
(D) \& (D) \& \& \& \& \& \& \& \& <br>

\hline \& 20 to 49 employees \& 2 \& 1 \& 50 \& (D) \& $$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\] \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>

\hline 517 \& Petroleum and petroleum products $\qquad$ \& 107 \& 2 \& 2 \& 921.1 \& (D) \& (D) \& (D) \& (D) \& 0.8 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees .---- \& 52 \& 0 \& 0 \& 92.8 \& \& \& \& ( \& 0.1 \& - \& - \& - \& <br>
\hline \& 5 to 9 employees----------- \& 29
17 \& 1 \& 3 \& 665.8 \& (D) \& (D) \& (D) \& (D) \& 0.2 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 10 to 19 employees \& 17 \& 0
1 \& 0 \& 87.2 \& \& \& \& \& 0.2 \& - \& \& \& <br>
\hline \& 20 to 49 employees -------- \& \& 1 \& 11 \& 75.3 \& (D) \& (D) \& (D) \& (D) \& 0.3 \& (D) \& (D) \& (D) \& (D) <br>
\hline 518 \& Beer, wine, and distilled alcohol beverages $\qquad$ \& 28 \& 0 \& 0 \& 94.1 \& - \& - \& - \& - \& 0.3 \& - \& - \& - \& - <br>
\hline \& Establishments with - \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----- \& 8 \& 0 \& 0 \& 6.9 \& - \& - \& - \& - \& (Z) \& - \& - \& (NA) \& - <br>
\hline \& 5 to 9 employees \& 12 \& 0 \& 0 \& 22.0 \& - \& - \& - \& - \& 0.1 \& - \& - \& - \& <br>
\hline \& 10 to 19 employees \& 5 \& 0 \& 0 \& 15.5 \& - \& - \& - \& - \& 0.1 \& - \& - \& - \& <br>
\hline \& \& \& 0 \& 0 \& 49.8 \& - \& - \& - \& - \& 0.1 \& - \& - \& - \& <br>
\hline 519 \& Miscellaneous nondurable goods $\qquad$ \& 81 \& 1 \& 1 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& Establishments with- \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----- \& 45 \& 0 \& 0 \& 16.6 \& \& \& \& (D) \& 0.1 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 5 to 9 employees----------- \& 16 \& 1 \& 6 \& 22.0 \& (D) \& (D) \& (D) \& (D) \& 0.1 \& (D) \& (D) \& (D) \& (D) <br>
\hline \& 10 to 19 employees -------- \& 17 \& 0 \& 0 \& 48.4 \& - \& - \& - \& - \& 0.2 \& - \& - \& - \& <br>
\hline \& 20 to 49 employees -------- \& 3 \& 0 \& 0 \& 12.1 \& - \& - \& - \& - \& 0.1 \& - \& - \& - \& - <br>
\hline
\end{tabular}

Table 5a. Manufacturing Industries-Exporting Intensity of Exporting Establishments by
Employment Size of Establishment for Major Groups: 1992

| SIC code | Major group | Exporting establishments | Number of establishments with an export intensity of - |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 20 | All industries ------------------------ | 82553 | 8654 | 19558 | 7686 | 6892 | 2116 | 37647 |
|  | Establishments with |  |  |  |  |  |  |  |
|  |  | 64021 15224 | 5985 2220 | 12557 5762 | 4 <br> 2442 | ${ }_{2}^{4} 124$ | 1575 | 35164 2256 |
|  |  | 3308 | 449 | 1239 | 667 | 605 | 121 | 227 |
|  | Food and kindred products------------------- | 4563 | 627 | 1045 | 290 | 231 | 148 | 2222 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r}3243 \\ 1022 \\ \\ \hline 298 \\ \\ \hline\end{array}$ | 299 235 93 | 525 390 130 | 142 105 43 | 144 77 10 | 108 37 3 | 2025 178 19 |
| 21 | Tobacco products ---------------------------- | 67 | 8 | 17 | 4 | 6 | 9 | 23 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{aligned} & 32 \\ & 23 \\ & 12 \end{aligned}$ | 5 1 2 | 7 7 3 | $\frac{1}{3}$ | 1 2 3 | 3 <br> 6 | 15 7 1 |
| 22 | Textile mill products .------------------------ | 1613 | 253 | 408 | 128 | 54 | 16 | 754 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{aligned} & 983 \\ & 495 \\ & 135 \end{aligned}$ | $\begin{array}{r} 105 \\ 118 \\ 30 \end{array}$ | 159 189 60 | 57 48 23 | 27 20 7 | 11 5 | 624 115 15 |
| 23 | Apparel and other textile products .--------- | 2801 | 336 | 530 | 120 | 99 | 48 | 1668 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees <br> 500 employees or more $\qquad$ $\qquad$ | 2324 411 66 | 231 92 13 | $\begin{array}{r} 365 \\ 139 \\ 26 \end{array}$ | 85 26 9 | 67 27 5 | 35 11 2 | 1541 116 11 |
| 24 | Lumber and wood products ---------------- | 3266 | 341 | 623 | 225 | 279 | 194 | 1604 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 2767 467 32 | 223 109 9 | 420 191 12 | 168 53 4 4 | 226 50 3 | 173 20 1 | 1557 44 3 |
| 25 | Furniture and fixtures .----------------------- | 2058 | 318 | 610 | 110 | 60 | 22 | 938 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r} 1501 \\ 475 \\ 82 \end{array}$ | 191 115 12 | $\begin{array}{r}317 \\ 235 \\ 58 \\ \hline\end{array}$ | 76 32 2 | 37 18 5 | $\begin{array}{r}21 \\ \hline 1\end{array}$ | 859 75 4 |
| 26 | Paper and allied products .------------------ | 1840 | 416 | 650 | 152 | 98 | 32 | 492 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{aligned} & 998 \\ & 667 \\ & 175 \end{aligned}$ | $\begin{array}{r} 184 \\ 196 \\ 36 \end{array}$ | $\begin{array}{r} 273 \\ 296 \\ 81 \end{array}$ | 64 63 25 | 40 35 23 | $\begin{array}{r}13 \\ 12 \\ 7 \\ \hline\end{array}$ | 424 65 3 |
| 27 | Printing and publishing ---------------------- | 4495 | 737 | 930 | 220 | 149 | 82 | 2377 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 3918 474 103 | 558 156 23 | $\begin{array}{r}693 \\ 182 \\ 55 \\ \hline\end{array}$ | 167 41 12 | 126 22 1 | $\begin{array}{r}74 \\ 7 \\ 1 \\ \hline\end{array}$ | 2300 66 11 |
| 28 | Chemicals and allied products--------------- | 5502 | 524 | 1303 | 576 | 532 | 111 | 2456 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees <br> 500 employees or more $\qquad$ $\qquad$ | $\begin{array}{r}4292 \\ 960 \\ 250 \\ \hline\end{array}$ | $\begin{array}{r}393 \\ 107 \\ 24 \\ \hline 69\end{array}$ | 858 369 76 | 338 170 68 | 299 171 62 | 72 30 9 | 2332 113 11 |
| 29 | Petroleum and coal products .--------------- | 416 | 69 | 111 | 35 | 31 | 8 | 162 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r} 327 \\ 62 \\ 27 \end{array}$ | 35 18 16 | 75 28 8 | 25 7 3 | 26 5 | 8 | 158 |
| 30 | Rubber and miscellaneous plastics products $\qquad$ | 5806 | 820 | 1646 | 525 | 309 | 78 | 2428 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r}4460 \\ 1204 \\ 142 \\ \\ \hline 677\end{array}$ | 618 185 17 | 1038 545 63 | 300 186 39 | 194 104 11 | 57 20 1 | 2253 164 11 |
| 31 | Leather and leather products .--------------- | 677 | 63 | 157 | 38 | 34 | 13 | 372 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r} 566 \\ 96 \\ 15 \end{array}$ | 49 12 2 | 109 42 6 | 28 9 1 | 25 7 2 | 5 <br> 4 <br> 4 | 350 22 |
| 32 | Stone, clay, and glass products .----------- | 2116 | 261 | 571 | 211 | 138 | 50 | 885 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r} 1670 \\ 373 \\ 73 \end{array}$ | $\begin{array}{r} 171 \\ 74 \\ 16 \end{array}$ | $\begin{array}{r} 372 \\ 167 \\ 32 \end{array}$ | 131 63 17 | 94 37 7 | 47 2 1 | 855 30 |
| 33 | Primary metal industries -------------------- | 2139 | 378 | 710 | 220 | 145 | 32 | 654 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r} 1230 \\ 741 \\ 168 \end{array}$ | $\begin{array}{r} 191 \\ 156 \\ 31 \end{array}$ | $\begin{array}{r} 303 \\ 321 \\ 86 \end{array}$ | 92 101 27 | 77 54 14 | 18 12 2 | 549 97 8 |
| 34 | Fabricated metal products ----------------- | 8211 | 1170 | 2531 | 885 | 524 | 112 | 2989 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees <br> 500 employees or more $\qquad$ $\qquad$ | $\begin{array}{ll} 6364 \\ 1675 \\ & 172 \end{array}$ | $\begin{array}{r} 909 \\ 247 \\ 14 \end{array}$ | $\begin{array}{r} 1727 \\ 735 \\ 69 \end{array}$ | 546 291 48 | 325 168 31 | 95 15 2 | 2762 219 8 |

Table 5a. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for Major Groups: 1992-Con.

| SIC code | Major group | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 35 | Industrial machinery and equipment -------- | 13990 | 992 | 3275 | 1631 | 1760 | 496 | 5836 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r} 11506 \\ 2082 \\ 402 \end{array}$ | $\begin{array}{r} 886 \\ 89 \\ 17 \end{array}$ | $\begin{array}{r} 2481 \\ 692 \\ 102 \end{array}$ | 1107 437 87 | 1103 517 140 | 362 102 32 | $\begin{array}{r}5567 \\ 245 \\ \\ \hline\end{array}$ |
| 36 | Electronic and other electric equipment ----- | 8306 | 525 | 1717 | 877 | 875 | 242 | 4070 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r}6134 \\ 1720 \\ 452 \\ \hline\end{array}$ | $\begin{array}{r} 353 \\ 138 \\ 34 \end{array}$ | $\begin{aligned} & 1017 \\ & \\ & \\ & 534 \\ & \\ & \end{aligned}$ | 442 345 90 | 461 319 95 | 155 61 26 | 3706 323 41 |
| 37 | Transportation equipment ------------------- | 3711 | 229 | 826 | 440 | 391 | 93 | 1732 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r} 2499 \\ 866 \\ 346 \end{array}$ | 123 71 35 | 398 311 117 | $\begin{array}{r}172 \\ 184 \\ 84 \\ \hline\end{array}$ | 148 162 81 | 61 20 12 | 1597 118 17 |
| 38 | Instruments and related products .---------- | 6716 | 237 | 990 | 701 | 935 | 248 | 3605 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees 500 employees or more $\qquad$ | 5393 1013 310 | 169 47 21 | 704 220 66 | 405 220 76 | 552 285 98 | 183 50 15 | 3380 191 34 |
| 39 | Miscellaneous manufacturing industries .--- | 4260 | 350 | 908 | 298 | 242 | 82 | 2380 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r} 3814 \\ 398 \\ \\ 48 \end{array}$ | 292 54 4 | 716 169 23 | 231 61 6 | 191 44 7 | 74 6 2 | 2310 64 6 |

Table 5b. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States: 1992

| Geographic area | Exporting establishments | Number of establishments with an export intensity of - |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| United States ---------- | 82553 | 8654 | 19558 | 7686 | 6892 | 2116 | 37647 |
| Establishments with- |  |  |  |  |  |  |  |
| 1 to 99 employees --- | 64021 | 5985 | 12557 | 4577 | 4163 | 1575 | 35164 |
| 100 to 499 employees --- 500 employees or more-- | 15 3 3 | 2220 449 | 5762 1239 | 2442 667 | 2124 605 | 420 121 | $\begin{array}{r}2256 \\ \hline 227\end{array}$ |
| Alabama--- | 1074 | 122 | 255 | 93 | 70 | 17 | 517 |
| Establishments with - |  |  |  |  |  |  |  |
| 1 to 99 employees .-- | 722 | 58 | 108 | 41 | 29 | 12 | 474 |
| 100 to 499 employees | 263 | 51 | 107 | 38 | 28 | 5 | 34 |
| 500 employees or more | 9 | 13 | 40 | 14 | 13 |  | 9 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 1 to 99 employees -- | 69 | 2 | 6 | 1 | 8 | 12 | 40 |
| 100 to 499 employees -- | 25 1 | - | $\stackrel{1}{-}$ | 3 | 2 | 14 1 1 | 5 |
| Arizona------ | 873 | 69 | 146 | 56 | 72 | 22 | 508 |
| Establishments with - |  |  |  |  |  |  |  |
| 1 to 99 employees -- | 745 | 57 | 109 | 37 | 44 | 12 | 486 |
| 100 to 499 employees .-. 500 employees or more | $\begin{array}{r}94 \\ 34 \\ \hline\end{array}$ | 10 2 | 26 11 | 10 9 | 20 8 | 8 <br> 2 | 20 2 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 1 to 99 employees --- | 440 | 44 | 83 | 27 | 10 | 8 |  |
| 100 to 499 employees 500 employees or more | $\begin{array}{r}187 \\ 64 \\ \hline\end{array}$ | 30 14 | 85 <br> 27 | 28 11 | 20 8 | 1 1 | 23 3 |
| California----- | 11694 | 1006 | 2300 | 973 | 1137 | 368 | 5910 |
| Establishments with - |  |  |  |  |  |  |  |
| 1 to 99 employees ---- 100 to 499 employees | 9796 1612 | 771 202 | $\begin{array}{r}1748 \\ 474 \\ \hline\end{array}$ | 690 242 | 733 321 | 278 62 | 5576 311 |
| 500 employees or more---------- | 286 | 33 | 78 | 41 | 83 | 28 | 23 |
| Colorado ----- | 1018 | 86 | 191 | 103 | 102 | 26 | 510 |
| Establishments with- |  |  |  |  |  |  |  |
| 1 to 99 employees -- | 874 | 69 | 148 | 76 | 75 | $\begin{array}{r}15 \\ 8 \\ \hline\end{array}$ | 491 |
| 100 to 499 employees 500 employees or more | 113 31 | 11 6 | 38 5 | 18 9 | 22 5 | 8 3 | 16 3 |
| Connecticut -- | 1727 | 140 | 471 | 175 | 164 | 36 | 741 |
|  |  |  |  |  |  |  |  |
| 1 to 99 employees -- | 1387 | 118 | 336 | 103 | 111 | 29 | 690 |
| 100 to 499 employees .-. 500 employees or more ... | 281 59 | 19 3 | 116 19 | 56 16 | 36 17 | 5 2 | 49 |
| Delaware ---- | 166 | 16 | 41 | 13 | 22 | 4 | 70 |
| Establishments with- |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 100 to 499 employees | 36 | 3 | 14 | 6 | 9 | - | 4 |
| 500 employees or more | 11 | 2 | 3 | 3 | 2 | - | 1 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 1 to 99 employees --- | 39 | 7 | 6 | 5 | 3 | 3 | 15 |
| 100 to 499 employees 500 employees or more | 3 3 | - | 1 | 1 | 1 1 | - | 1 |
| Florida ----- | 3112 | 240 | 608 | 240 | 227 | 85 | 1712 |
|  |  |  |  |  |  |  |  |
| 1 to 99 employees --- | 2667 | 181 | 458 | 164 | 149 | 65 | 1650 |
| 100 to 499 employees --- 500 employees or more | 383 62 | 51 8 | 134 16 | 62 14 | 64 14 | 14 6 | 58 4 |
| Georgia ----------------- | 1839 | 219 | 436 | 152 | 128 | 39 | 865 |
| Establishments with- |  |  |  |  |  |  |  |
| 1 to 99 employees ------- | 1322 | 126 | 228 | 80 | 65 | 32 | 791 |
| 100 to 499 employees <br> 500 employees or more | 410 107 | 79 14 | $\begin{array}{r}152 \\ 56 \\ \hline\end{array}$ | 55 17 | 50 13 | 6 1 | 68 6 |
| Hawaii ---- | 182 | 14 | 25 | 10 | 10 | 5 | 118 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 100 to 499 employees 500 employees or more | 17 2 | 2 | 4 <br> 1 | 3 | 2 1 | 2 | 4 |
| Idaho-- | 273 | 27 | 66 | 24 | 20 | 9 | 127 |
| Establishments with- |  |  |  |  |  |  |  |
| 1 to 99 employees ---- | 221 | 20 | 44 | 13 | 11 | 7 | 126 |
| 100 to 499 employees .500 employees or more |  | 7 | 18 4 | 8 3 | 4 5 | $\overline{2}$ | 1 |
| Illinois .. | 4454 | 613 | 1204 | 430 | 305 | 65 | 1837 |
| Establishments with- |  |  |  |  |  |  |  |
| 1 to 99 employees -- | 3360 | 426 | 767 | 242 | 185 | 48 | 1692 |
| 100 to 499 employees - | 926 | 158 | 364 | 164 | 96 | 13 | 131 |
| 500 employees or more- | 168 | 29 | 73 | 24 | 24 | 4 | 14 |
| Indiana -------------------- | 2257 | 298 | 677 | 226 | 147 | 36 | 873 |
|  |  |  |  |  |  |  |  |
| 1 to 99 employees | 1588 | 199 | 375 | 109 | 76 | 30 |  |
| 100 to 499 employees | 552 | 83 | 258 | 89 | 51 | 6 | 65 |
| 500 employees or more | 117 | 16 | 44 | 28 | 20 | - | 9 |

Table 5b. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States: 1992-Con.

| Geographic area | Exporting establishments | Number of establishments with an export intensity of - |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| lowa | 892 | 129 | 241 | 106 | 55 | 10 | 351 |
| Establishments with 1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r}631 \\ 203 \\ 58 \\ \hline\end{array}$ | 76 38 15 | 146 77 18 | 53 38 15 | 24 24 7 | 8 1 1 | 324 25 2 |
| Kansas | 703 | 72 | 182 | 65 | 71 | 21 | 292 |
| Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more .---- | 533 139 31 | 44 25 3 | $\begin{array}{r}111 \\ 59 \\ 12 \\ \hline\end{array}$ | 38 20 7 | 45 19 7 | 19 2 | 276 14 2 |
| Kentucky -- | 909 | 124 | 248 | 115 | 61 | 19 | 342 |
| Establishments with 1 to 99 employees 100 to 499 employees 500 employees or more | $\begin{array}{r} 588 \\ 258 \\ 63 \\ 63 \end{array}$ | 59 52 13 | $\begin{array}{r}116 \\ 108 \\ 24 \\ \hline\end{array}$ | 56 43 16 | 27 26 8 | $\begin{array}{r}15 \\ 3 \\ 1 \\ \hline\end{array}$ | 315 26 1 |
| Louisiana------ | 691 | 55 | 153 | 61 | 76 | 28 | 318 |
| Establishments with 1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r} 524 \\ 130 \\ 37 \end{array}$ | 34 18 3 | 93 47 13 | 28 20 13 | 45 27 4 | 23 5 | 301 13 4 |
| Maine .--- | 464 | 52 | 99 | 55 | 40 | 17 | 201 |
| Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r}367 \\ 75 \\ 22 \\ \hline\end{array}$ | 32 15 5 | 64 29 6 | 40 10 5 | 27 11 2 | 13 1 3 | 191 9 1 |
| Maryland .----- | 782 | 89 | 160 | 71 | 74 | 23 | 365 |
| Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r} 611 \\ 141 \\ 30 \end{array}$ | 55 27 7 | 104 47 9 | 42 24 5 | 48 19 7 | 15 7 1 | 347 17 1 |
| Massachusetts------ | 2821 | 239 | 632 | 315 | 306 | 91 | 1238 |
| Establishments with1 to 99 employees 100 to 499 employees 500 employees or more | 2228 506 87 | 197 37 5 | $\begin{array}{r}446 \\ 162 \\ 24 \\ \hline\end{array}$ | 195 104 16 | $\begin{array}{r}197 \\ 89 \\ 20 \\ \hline\end{array}$ | 63 21 7 | $\begin{array}{r}1130 \\ 93 \\ \\ \\ \\ \hline\end{array}$ |
| Michigan ------ | 3734 | 418 | 974 | 403 | 321 | 79 | 1539 |
| Establishments with 1 to 99 employees 100 to 499 employees 500 employees or more | 2915 690 129 | 326 79 13 | 663 264 47 | 229 140 34 | 191 104 26 | 59 14 6 | 1447 89 |
| Minnesota ------ | 1747 | 243 | 425 | 160 | 146 | 33 | 740 |
| Establishments with1 to 99 employees 100 to 499 employees 500 employees or more | 1336 339 72 | 158 73 12 | $\begin{array}{r}270 \\ 131 \\ 24 \\ \hline 1\end{array}$ | 94 49 17 | 85 45 16 | 25 7 1 | 704 34 2 |
| Mississippi ---- | 681 | 68 | 188 | 54 | 44 | 11 | 316 |
| Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees .500 employees or more | 424 201 56 | 28 35 5 | 75 <br> 86 <br> 27 | 21 24 9 | 19 18 7 | 7 3 1 | 274 35 7 |
| Missouri -- | 1525 | 189 | 398 | 129 | 93 | 25 | 691 |
| Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r}1134 \\ 324 \\ \\ \\ \\ \\ \hline 20\end{array}$ | 114 63 12 | 226 142 30 | 69 43 17 | 57 30 6 | 20 4 1 | 648 42 1 |
| Montana-- | 202 | 18 | 29 | 6 | 11 | 4 | 134 |
| Establishments with1 to 99 employees 100 to 499 employees 500 employees or more | 186 13 3 | 13 4 1 | 21 6 2 | 5 1 - | 10 1 - | $\stackrel{4}{-}$ | 133 1 - |
| Nebraska ---------------- | 407 | 52 | 111 | 43 | 22 | 11 | 168 |
| Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r}297 \\ 83 \\ 27 \\ \hline\end{array}$ | 36 13 3 | 57 43 11 | 18 15 10 | $\begin{array}{r}12 \\ 7 \\ 7 \\ \hline\end{array}$ | $\begin{array}{r}9 \\ 2 \\ - \\ \hline\end{array}$ | 165 3 - |
| Nevada --- | 244 | 21 | 47 | 13 | 19 | 5 | 139 |
| Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | 221 21 2 | $\begin{array}{r}17 \\ 4 \\ - \\ \hline\end{array}$ | 39 8 | 10 3 - | 15 2 2 | 5 - - | 135 |
| New Hampshire ------------ | 665 | 64 | 156 | 71 | 58 | 16 | 300 |
| Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r}536 \\ 107 \\ 22 \\ \hline\end{array}$ | 51 10 3 | 99 50 7 | 52 14 5 | 42 13 3 | 13 1 2 | 279 19 2 |
| New Jersey -------------- | 3180 | 311 | 784 | 328 | 253 | 74 | 1430 |
| Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\left.\begin{array}{rl} 2 & 597 \\ & 525 \\ & 58 \end{array} \right\rvert\,$ | 234 67 10 | 570 197 17 | 229 84 15 | 178 65 10 | 52 21 1 | 1334 91 5 |

Table 5b. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States: 1992-Con.


Table 5b. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States: 1992-Con.

| Geographic area | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| Washington ----------------------------------- | 1877 | 148 | 398 | 153 | 219 | 118 | 841 |
| Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | 1572 458 47 | 119 24 5 | 290 99 9 | 107 35 11 | 156 47 16 | 94 18 6 | 806 35 |
| West Virginia ----------------------------- | 302 | 23 | 68 | 24 | 20 | 5 | 162 |
| Establishments with1 to 99 employees 100 to 499 employees 500 employees or more $\qquad$ | 230 58 14 | 15 5 3 | 40 25 3 | 13 7 4 | 6 12 2 | $\stackrel{5}{-}$ | 151 9 2 |
| Wisconsin ---------------------- | 2349 | 331 | 680 | 242 | 183 | 51 | 862 |
| Establishments with1 to 99 employees 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 1664 548 137 | 204 110 17 | $\begin{array}{r}391 \\ 224 \\ 65 \\ \hline\end{array}$ | 140 81 21 | 102 55 26 | 34 14 3 | 793 64 5 |
| Wyoming ---------------------------------------- | 67 | 7 | 9 | 2 | 2 | 2 | 45 |
| Establishments with- <br> 1 to 99 employees <br> 100 to 499 employees $\qquad$ | 60 | 6 1 | 3 6 | $\stackrel{2}{-}$ | $\stackrel{2}{-}$ | 2 | 45 |

Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992


# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 



Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by
Employment Size of Establishment for States and Major Groups: 1992-Con.


# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 



# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 



# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow[b]{2}{*}{Geographic area and major group} \& \multirow[b]{2}{*}{Exporting establishments} \& \multicolumn{6}{|c|}{Number of establishments with an export intensity of-} \\
\hline \& \& \& 1 percent or less \& 2 percent through 9 percent \& 10 percent through 19 percent \& 20 percent through 49 percent \& 50 percent through 100 percent \& Unknown \\
\hline \multirow[t]{2}{*}{32} \& \begin{tabular}{l}
California-Con. \\
Stone, clay, and glass products
\end{tabular} \& 248 \& 35 \& 63 \& 20 \& 11 \& 6 \& 113 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) 500 employees or more \(\qquad\)
\end{tabular} \& \[
\begin{array}{r}
217 \\
29 \\
2
\end{array}
\] \& 24
9
2 \& 53
10 \& 15
5 \& 9
2 \& 6 \& 110
3 \\
\hline \multirow[t]{2}{*}{33} \& Primary metal industries \& 157 \& 25 \& 41 \& 11 \& 14 \& 5 \& 61 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& \[
\begin{array}{r}
118 \\
36 \\
3
\end{array}
\] \& 19
6 \& 25
15
1 \& 5
5
1 \& 10
4 \& 2
2
1 \& 57
4 \\
\hline \multirow[t]{2}{*}{34} \& Fabricated metal products .----------------- \& 904 \& 115 \& 263 \& 104 \& 58 \& 16 \& 348 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& \[
\begin{array}{r}
747 \\
149 \\
8
\end{array}
\] \& 88
27 \& \(\begin{array}{r}214 \\ 47 \\ 2 \\ \hline\end{array}\) \& 69
33
2 \& \(\begin{array}{r}36 \\ 18 \\ 4 \\ \hline\end{array}\) \& 13
3 \& 327
21 \\
\hline \multirow[t]{2}{*}{35} \& Industrial machinery and equipment .----- \& 1714 \& 96 \& 323 \& 176 \& 261 \& 71 \& 787 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& \[
\begin{array}{r}
1497 \\
181 \\
36
\end{array}
\] \& 92
3
1 \& 273
47
3 \& 146
24
6 \& 170
74
17 \& 54
12
5 \& 762
21
4 \\
\hline \multirow[t]{2}{*}{36} \& Electronic and other electric equipment .-- \& 1823 \& 90 \& 302 \& 176 \& 239 \& 81 \& 935 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) 500 employees or more \& \[
\begin{array}{r}
1449 \\
314 \\
60
\end{array}
\] \& 71
17
2 \& 218
73
11 \& 110
60
6 \& \(\begin{array}{r}133 \\ 79 \\ 27 \\ \hline\end{array}\) \& \begin{tabular}{l}
54 \\
15 \\
12 \\
\hline 12
\end{tabular} \& 863
70
2 \\
\hline \multirow[t]{2}{*}{37} \& Transportation equipment \& 555 \& 39 \& 105 \& 44 \& 58 \& 14 \& 295 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \\
500 employees or more
\(\qquad\)
\(\qquad\)
\end{tabular} \& \[
\begin{array}{r}
430 \\
93 \\
32
\end{array}
\] \& 24
7
8 \& 67
28
10 \& 29
11
4 \& 30
22
6 \& \begin{tabular}{l}
9 \\
3 \\
2 \\
\hline
\end{tabular} \& 271
22
2 \\
\hline \multirow[t]{2}{*}{38} \& Instruments and related products.. \& 1376 \& 46 \& 176 \& 140 \& 219 \& 71 \& 724 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 1111

63 \& 38
5
3 \& 123
36
17 \& 91
37
12 \& 138
60
21 \& 51
15
5 \& 670
49
5 <br>
\hline \multirow[t]{3}{*}{39} \& Miscellaneous manufacturing industries .. \& 617 \& 41 \& 108 \& 47 \& 57 \& 14 \& 350 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ \& 575
41
1 \& 36
5 \& 97
10
1 \& 40
7 \& 48
9 \& 11
3 \& $\begin{array}{r}343 \\ 7 \\ \hline\end{array}$ <br>
\hline \& Colorado . \& 1018 \& 86 \& 191 \& 103 \& 102 \& 26 \& 510 <br>
\hline \multirow[t]{2}{*}{20} \& Food and kindred products. \& 73 \& 5 \& 13 \& 3 \& 2 \& 2 \& 48 <br>

\hline \& | Establishments with- |
| :--- |
| 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | \& $\begin{array}{r}60 \\ 9 \\ 4 \\ \hline\end{array}$ \& 2

2

1 \& | 9 |
| :--- |
| 2 |
| 2 | \& 1

1
1 \& $\stackrel{2}{-}$ \& 1
1 \& $\begin{array}{r}45 \\ 3 \\ \hline\end{array}$ <br>
\hline \multirow[t]{2}{*}{22} \& Textile mill products ---------------------- \& 5 \& 1 \& 1 \& 1 \& 1 \& - \& 1 <br>

\hline \& | Establishments with- |
| :--- |
| 1 to 99 employees | \& 5 \& 1 \& 1 \& 1 \& 1 \& - \& 1 <br>

\hline \multirow[t]{2}{*}{23} \& Apparel and other textile products .------- \& 36 \& 6 \& 9 \& 1 \& 4 \& 2 \& 14 <br>

\hline \& | Establishments with - |
| :--- |
| 1 to 99 employees $\qquad$ |
| 100 to 499 employees $\qquad$ | \& 34

2
17 \& 6 \& 7
2 \& 1 \& 4 \& 2 \& 14 <br>
\hline \multirow[t]{2}{*}{24} \& Lumber and wood products ----------------- \& 17 \& 2 \& 3 \& 1 \& - \& 2 \& 9 <br>

\hline \& | Establishments with- |
| :--- |
| 1 to 99 employees $\qquad$ |
| 100 to 499 employees $\qquad$ | \& 16

1 \& 2 \& 3 \& $\overline{1}$ \& - \& 2 \& 9 <br>
\hline \multirow[t]{2}{*}{25} \& Furniture and fixtures .-----------------------1-1 \& 14 \& 2 \& 4 \& - \& 1 \& - \& 7 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ \& 11
3 \& $\stackrel{2}{-}$ \& 2 \& - \& $\overline{1}$ \& - \& 7 <br>
\hline \multirow[t]{2}{*}{26} \& Paper and allied products ------------------- \& 9 \& 3 \& - \& 1 \& - \& - \& 5 <br>

\hline \& | Establishments with- |
| :--- |
| 1 to 99 employees $\qquad$ |
| 100 to 499 employees $\qquad$ | \& \[

$$
\begin{aligned}
& 6 \\
& 3
\end{aligned}
$$
\] \& 1

2 \& - \& 1 \& - \& - \& 4
1 <br>
\hline \multirow[t]{2}{*}{27} \& Printing and publishing ---------------------- \& 78 \& 12 \& 15 \& 9 \& 2 \& 1 \& 39 <br>

\hline \& | Establishments with- |
| :--- |
| 1 to 99 employees $\qquad$ |
| 100 to 499 employees $\qquad$ |
| 500 employees or more $\qquad$ | \& $\begin{array}{r}71 \\ 3 \\ 4 \\ \hline\end{array}$ \& 9

1
2 \& $\begin{array}{r}14 \\ 1 \\ - \\ \hline\end{array}$ \& 6
1
2 \& $\stackrel{2}{-}$ \& $\stackrel{1}{-}$ \& 39 <br>
\hline \multirow[t]{2}{*}{28} \& Chemicals and allied products--------------- \& 47 \& 3 \& 6 \& 5 \& 2 \& 1 \& 30 <br>

\hline \& | Establishments with - |
| :--- |
| 1 to 99 employees $\qquad$ |
| 100 to 499 employees $\qquad$ | \& 44 \& 3 \& | 5 |
| :--- |
| 1 | \& $\stackrel{5}{-}$ \& $\stackrel{2}{-}$ \& 1 \& 29

1 <br>
\hline \multirow[t]{2}{*}{29} \& Petroleum and coal products .--------------- \& 4 \& 1 \& 2 \& - \& - \& - \& 1 <br>

\hline \& | Establishments with- |
| :--- |
| 1 to 99 employees | \& \& \& \& \& \& - \& 1 <br>

\hline
\end{tabular}

# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 



# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 



# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 



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# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 34 | $\begin{gathered} \text { Florida-Con. } \\ \text { Fabricated metal products } \end{gathered}$ | 241 | 27 | 59 | 23 | 18 | 5 | 109 |
|  | Establishments with - <br> 1 to 99 employees <br> 100 to 499 employees $\qquad$ | 206 35 | $\begin{array}{r}23 \\ 4 \\ \hline\end{array}$ | 43 16 | 18 5 | 13 5 | 4 <br> 1 | 105 4 |
| 35 | Industrial machinery and equipment .-------- | 388 | 21 | 65 | 37 | 38 | 20 | 207 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r} 351 \\ 32 \\ 5 \end{array}$ | 19 1 1 | 56 9 | 31 5 1 | 28 8 2 | 14 5 1 | 203 4 |
| 36 | Electronic and other electric equipment ----- | 345 | 12 | 67 | 28 | 45 | 10 | 183 |
|  | Establishments with1 to 99 employees 100 to 499 employees 500 employees or more | 274 55 16 | 8 2 2 | 42 22 3 | 18 9 1 | 25 14 6 | $\frac{8}{2}$ | 173 8 2 |
| 37 | Transportation equipment -------------------- | 218 | 6 | 31 | 20 | 30 | 8 | 123 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ $\qquad$ | 173 41 4 | 4 2 - | $\begin{array}{r}24 \\ 6 \\ 1 \\ \hline\end{array}$ | 8 9 3 | 14 16 | 7 <br> 1 | 116 7 |
| 38 | Instruments and related products .--------- | 272 | 7 | 38 | 23 | 25 | 7 | 172 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ $\qquad$ | 236 24 12 | 4 <br> 2 <br> 1 | 29 8 1 | 12 5 6 | 18 5 2 | 7 - - | 166 4 2 |
| 39 | Miscellaneous manufacturing industries .- | 205 | 12 | 38 | 11 | 10 | 5 | 129 |
|  | Establishments with1 to 99 employees 100 to 499 employees | 197 8 | 11 1 | 32 | 10 1 | 10 | 5 | 129 |
|  | Georgia | 1839 | 219 | 436 | 152 | 128 | 39 | 865 |
| 20 | Food and kindred products------------------- | 96 | 24 | 31 | 3 | 3 | 3 | 32 |
|  | Establishments with- <br> 1 to 99 employees 100 to 499 employees 500 employees or more $\qquad$ | $\begin{aligned} & 52 \\ & 31 \\ & 13 \end{aligned}$ | 12 7 5 | 8 17 6 | 1 1 1 | 1 2 | 3 - - | 27 4 1 |
| 21 | Tobacco products ------------------------- | 4 | - | - | - | 1 | - | 3 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | 1 <br> 2 <br> 1 | - | - | - | - | - | 1 |
| 22 | Textile mill products | 190 | 30 | 50 | 25 | 11 | 4 | 70 |
|  | Establishments with1 to 99 employees 100 to 499 employees 500 employees or more $\qquad$ | $\begin{aligned} & 92 \\ & 73 \\ & 25 \end{aligned}$ | 13 17 | 12 23 15 15 | 10 9 6 | 3 6 2 | 3 1 - | 51 17 2 |
| 23 | Apparel and other textile products ---------- | 83 | 7 | 17 | 6 | 5 | 1 | 47 |
|  | Establishments with- <br> 1 to 99 employees 100 to 499 employees 500 employees or more | 52 27 4 | 4 3 - | 5 9 3 | 3 <br> 2 <br> 1 | 3 <br> 2 | $\stackrel{1}{-}$ | 36 11 |
| 24 | Lumber and wood products .----------------- | 90 | 13 | 15 | 6 | 8 | 1 | 47 |
|  | Establishments with- <br> 1 to 99 employees 100 to 499 employees $\qquad$ | 77 13 | 8 5 | 8 | 5 <br> 1 | 8 | 1 | 47 |
| 25 | Furniture and fixtures .----------------------- | 54 | 6 | 13 | 3 | - | 3 | 29 |
|  | Establishments with- <br> 1 to 99 employees 100 to 499 employees $\qquad$ | 41 13 | 3 3 | 6 7 | 2 1 | - | 3 | 27 2 |
| 26 | Paper and allied products ------------------- | 64 | 12 | 29 | 2 | 6 | 1 | 14 |
|  | Establishments with 1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | 27 <br> 23 <br> 14 | 4 6 2 | 11 12 6 | - 1 1 | 1 <br> 1 <br> 4 | - <br> 1 | 11 3 |
| 27 | Printing and publishing ---------------------- | 109 | 16 | 21 | 2 | 3 | 1 | 66 |
|  | Establishments with1 to 99 employees 100 to 499 employees 500 employees or more $\qquad$ | $\begin{array}{r} 100 \\ 7 \\ 2 \end{array}$ | 12 3 1 | 19 2 - | $\frac{1}{1}$ | 3 - - | $\stackrel{1}{-}$ | $\begin{array}{r}64 \\ 2 \\ \hline\end{array}$ |
| 28 | Chemicals and allied products--------------- | 188 | 20 | 42 | 21 | 12 | 3 | 90 |
|  | Establishments with1 to 99 employees 100 to 499 employees 500 employees or more | $\begin{array}{r} 149 \\ 37 \\ 2 \end{array}$ | $\begin{array}{r}14 \\ 6 \\ - \\ \hline\end{array}$ | 28 13 1 | 11 9 1 | $\begin{array}{r}6 \\ 6 \\ - \\ \hline\end{array}$ | 1 2 - | 89 1 - |
| 29 | Petroleum and coal products ---------------- | 7 | 2 | 4 | - | - | - | 1 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ | 5 2 | 1 1 | 3 1 | - | - | -- | 1 |

# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 



Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con.


# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow[b]{2}{*}{Geographic area and major group} \& \multirow[b]{2}{*}{Exporting establishments} \& \multicolumn{6}{|c|}{Number of establishments with an export intensity of-} \\
\hline \& \& \& 1 percent or less \& 2 percent through 9 percent \& 10 percent through 19 percent \& 20 percent through 49 percent \& 50 percent through 100 percent \& Unknown \\
\hline 34 \& \begin{tabular}{l}
Idaho-Con. \\
Fabricated metal products \(\qquad\) \\
Establishments with 1 to 99 employees 100 to 499 employees .
\(\qquad\) \\
500 employees or more
\(\qquad\)
\(\qquad\)
\end{tabular} \& 17
15
1
1 \& 3
3
- \& 5
4
1
- \& -
-
-
- \& \(\begin{array}{r}1 \\ - \\ -1 \\ \hline\end{array}\) \& - \& 8
8 \\
\hline 35 \& \begin{tabular}{l}
Industrial machinery and equipment \(\qquad\) \\
Establishments with - \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \\
500 employees or more
\(\qquad\)
\end{tabular} \& 45
38
4
3 \& \begin{tabular}{l}
4 \\
4 \\
- \\
\hline
\end{tabular} \& 11
9
2
- \& 4
3
1 \& 3
1
1
1 \& 4
2
-2 \& 19
19 \\
\hline 36 \& \begin{tabular}{l}
Electronic and other electric equipment \(\qquad\) \\
Establishments with-
\[
1 \text { to } 99 \text { employees - }
\] \\
100 to 499 employees
\(\qquad\)
\(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 19
14
3
2 \& 1
1
- \& 6
5
1
- \& 2
-2 \& 2 \& - \& 6
6 \\
\hline 37 \& \begin{tabular}{l}
Transportation equipment \(\qquad\) \\
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 15
12
2
1 \& - \& 5

3
2

- \& | 2 |
| :--- |
| 1 |
| 1 | \& - \& - \& 8

8 <br>

\hline 38 \& | Instruments and related products $\qquad$ |
| :--- |
| Establishments with- |
| 1 to 99 employees $\qquad$ | \& 18

18 \& 2 \& 4 \& 1
1 \& - \& - \& 11
11 <br>

\hline 39 \& | Miscellaneous manufacturing industries $\qquad$ |
| :--- |
| Establishments with- |
| 1 to 99 employees $\qquad$ | \& 17

17
4454 \& 1
1
613 \& 2
2
1204 \& 2
2 \& 3
3 \& 1 \& 8
8
1837 <br>
\hline \& Illinois \& 4454 \& 613 \& 1204 \& 430 \& 305 \& 65 \& 1837 <br>

\hline 20 \& | Food and kindred products $\qquad$ |
| :--- |
| Establishments with1 to 99 employees $\qquad$ |
| 100 to 499 employees $\qquad$ |
| 500 employees or more $\qquad$ | \& \[

$$
\begin{array}{r}
226 \\
\\
149 \\
61 \\
16
\end{array}
$$
\] \& 36

15
15
6 \& 62

29
23
10 \& 21
11
10 \& 8 \& 3
2
1 \& 96
85
11 <br>

\hline 21 \& | Tobacco products $\qquad$ |
| :--- |
| Establishments with100 to 499 employees $\qquad$ | \& 1 \& - \& 1

1 \& - \& - \& - \& - <br>

\hline 22 \& | Textile mill products $\qquad$ |
| :--- |
| Establishments with- |
| 1 to 99 employees $\qquad$ |
| 100 to 499 employees |
| 500 employees or more $\qquad$ $\qquad$ | \& 25

23
1
1 \& 5
3
1
1 \& 3
3

- \& 2
2 \& - \& - \& 15
15 <br>

\hline 23 \& | Apparel and other textile products $\qquad$ |
| :--- |
| Establishments with- |
| 1 to 99 employees |
| 100 to 499 employees $\qquad$ |
| 500 employees or more $\qquad$ $\qquad$ | \& 65

57
7
1 \& $\begin{array}{r}14 \\ 10 \\ 3 \\ 1 \\ \hline\end{array}$ \& 13
11
2 \& 2
2

- \& 2
2
- 
- \& - \& 34
32
2 <br>

\hline 24 \& | Lumber and wood products $\qquad$ |
| :--- |
| Establishments with1 to 99 employees $\qquad$ |
| 100 to 499 employees |
| 500 employees or more $\qquad$ $\qquad$ | \& 46

42
3
1 \& 10
8
1
1 \& 6

5
1

- \& 1
1
- \& 1
1
- 
- \& 3
3
- \& $\begin{array}{r}25 \\ \\ 24 \\ 1 \\ \hline\end{array}$ <br>

\hline 25 \& | Furniture and fixtures $\qquad$ |
| :--- |
| Establishments with- |
| 1 to 99 employees $\qquad$ |
| 100 to 499 employees . $\qquad$ | \& 73

52
18
3 \& 12

6
5
1 \& 22
10
10
1 \& 6
5
1

- \& 3 \& - \& 30

28
1
1 <br>

\hline 26 \& | Paper and allied products $\qquad$ |
| :--- |
| Establishments with- |
| 1 to 99 employees $\qquad$ |
| 100 to 499 employees |
| 500 employees or more $\qquad$ $\qquad$ | \& 90

49
49
4 \& 27
10
15
2 \& 28
14
13
1
1 \& 4
-
3
1 \& 1
1
-

- \& - \& 30
24
6 <br>

\hline 27 \& | Printing and publishing $\qquad$ |
| :--- |
| Establishments with- |
| 1 to 99 employees |
| 100 to 499 employees . $\qquad$ |
| 500 employees or more $\qquad$ $\qquad$ | \& 281

231
41
9 \& 58
41
15
2 \& 65
49
49
11
5 \& 16
10
6

- \& 10
9
1 \& 6
5
1
- \& 126

117
7
2 <br>

\hline 28 \& | Chemicals and allied products $\qquad$ |
| :--- |
| Establishments with - |
| 1 to 99 employees |
| 100 to 499 employees $\qquad$ $\qquad$ |
| 500 employees or more $\qquad$ | \& 326

249
70
7 \& 44

30
13
1 \& 97

63
32
2 \& 32

18
13
1 \& 20
10
7
3 \& 2
2
-

- \& 131
126
5 <br>

\hline 29 \& | Petroleum and coal products $\qquad$ |
| :--- |
| Establishments with- |
| 1 to 99 employees |
| 100 to 499 employees $\qquad$ $\qquad$ | \& 26

22
3
1 \& 8
4
3
1 \& $\begin{array}{r}10 \\ 10 \\ - \\ \hline\end{array}$ \& 2
2
-

- \& 1
1
- \& - \& 5
5
- 
- <br>

\hline 30 \& | Rubber and miscellaneous plastics |
| :--- |
| products $\qquad$ |
| Establishments with- |
| 1 to 99 employees $\qquad$ |
| 100 to 499 employees |
| 500 employees or more $\qquad$ $\qquad$ | \& \[

$$
\begin{array}{r}
343 \\
\\
253 \\
77 \\
13
\end{array}
$$
\] \& 66

48
15
3 \& 105

67
34
4 \& 28
14
11
3 \& 11
5
5
1 \& 3
2
1
-1 \& 130

117
11
2 <br>
\hline
\end{tabular}

# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 



# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 



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# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 

| SIC code | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of - |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 34 | Kentucky-Con. <br> Fabricated metal products | 109 | 17 | 37 | 12 | 6 | 2 | 35 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 75 31 3 | 12 5 - | 19 17 1 | 6 | 2 3 1 | $\stackrel{2}{-}$ | $\begin{array}{r}34 \\ 1 \\ \hline\end{array}$ |
| 35 | Industrial machinery and equipment -------- | 156 | 7 | 48 | 19 | 15 | 6 | 61 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 118 29 9 | 5 <br> 2 <br> - | 33 12 3 | 11 5 3 | 8 5 2 | 4 1 1 | 57 4 |
| 36 | Electronic and other electric equipment ----- | 59 | 11 | 15 | 11 | 3 | 1 | 18 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r} 32 \\ 18 \\ 9 \end{array}$ | 3 4 4 | 5 <br> 8 <br> 2 | 4 4 3 | $\stackrel{3}{-}$ | $\overline{1}$ | $\begin{array}{r}17 \\ 1 \\ \hline\end{array}$ |
| 37 | Transportation equipment -------------------- | 45 | 2 | 15 | 11 | 2 | 1 | 14 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 22 15 8 | 1 <br> 1 | 4 8 3 | 3 4 4 | $\overline{1}$ | 1 | 13 1 |
| 38 | Instruments and related products | 24 | 1 | 3 | 4 | 4 | - | 12 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 18 5 1 | 1 - - | 1 1 1 | 3 1 | 2 2 - | - | 11 1 |
| 39 | Miscellaneous manufacturing industries | 39 | 5 | 13 | 3 | 1 | 1 | 16 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 30 8 1 | 3 <br> 2 <br> - | 8 4 1 | 2 1 | - | $\underline{1}$ | 16 |
|  | Louisiana --------------------------- | 691 | 55 | 153 | 61 | 76 | 28 | 318 |
| 20 | Food and kindred products------------------ | 75 | 5 | 13 | 1 | 9 | 7 | 40 |
|  | Establishments with 1 to 99 employees 100 to 499 employees $\qquad$ | 63 12 | 4 1 | 9 4 | 1 | 5 4 | 6 1 | 39 1 |
| 21 |  | 1 | - | - | - | - | 1 | - |
|  | Establishments with- <br> 1 to 99 employees | 1 | - | - | - | - | 1 | - |
| 22 | Textile mill products ------------------------- | 9 | 1 | 3 | - | - | - | 5 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more | 4 <br> 3 <br> 2 | 1 - - | - 2 1 | - | - | - | 3 1 1 |
| 23 | Apparel and other textile products .--------- | 18 | 5 | 3 | - | - | - | 10 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 11 4 3 | $\begin{array}{r}3 \\ 2 \\ - \\ \hline\end{array}$ | 2 1 - | - | - | - | 6 1 3 |
| 24 | Lumber and wood products .----------------- | 43 | 4 | 9 | 4 | 4 | 2 | 20 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ | 30 13 | 1 3 | 4 5 | 1 3 | 2 | 2 | 20 |
| 25 | Furniture and fixtures ------------------------- | 6 | - | 2 | - | - | - | 4 |
|  | Establishments with- <br> 1 to 99 employees | 6 | - | 2 | - | - | - | 4 |
| 26 | Paper and allied products -------------------- | 30 | 4 | 12 | 4 | 2 | - | 8 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | 11 12 7 | $\stackrel{-}{4}$ | 2 6 4 | $\frac{1}{3}$ | $\overline{2}$ | - | - |
| 27 | Printing and publishing ---------------------- | 20 | 1 | 2 | 1 | - | - | 16 |
|  | Establishments with- <br> 1 to 99 employees | 20 | 1 | 2 | 1 | - | - | 16 |
| 28 | Chemicals and allied products --------------- | 121 | 6 | 32 | 21 | 19 | 4 | 39 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 73 36 12 | 4 <br> 2 <br> - | 19 11 2 | 3 9 9 | 9 9 1 | 2 2 - | $\begin{array}{r}36 \\ 3 \\ \hline\end{array}$ |
| 29 | Petroleum and coal products ---------------- | 18 | 3 | 4 | 2 | 4 | - | 5 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees <br> 500 employees or more $\qquad$ $\qquad$ | 10 4 4 | - 1 2 | 3 <br> 1 | - 1 1 | 3 1 - | - | 4 1 - |
| 30 | Rubber and miscellaneous plastics products $\qquad$ | 29 | 2 | 5 | 2 | 3 | - | 17 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ | 24 5 | $\stackrel{2}{-}$ | 4 1 | 1 1 | 1 | $-$ | 16 1 |

# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 

| $\begin{gathered} \text { SIC } \\ \text { code } \end{gathered}$ | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 31 | Louisiana-Con. <br> Leather and leather products $\qquad$ <br> Establishments with 1 to 99 employees $\qquad$ | 2 2 | - | 1 1 | - | - | - | 1 |
| 32 | Stone, clay, and glass products ------------ | 19 | 2 | 3 | 3 | - | 2 | 9 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | 162114 | 1 1 | $\stackrel{2}{2}$ | 2 1 - | - | $\stackrel{2}{-}$ | $\underline{9}$ |
| 33 | Primary metal industries ------------------ |  | 2 | 3 | 3 | 1 | - | 5 |
|  | Establishments with - <br> 1 to 99 employees <br> 100 to 499 employees $\qquad$ | 8671 | 1 1 | 1 2 | 1 2 | $\overline{-}$ | - | 5 |
| 34 | Fabricated metal products |  | 6 | 18 | 5 | 13 | 1 | 28 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ $\qquad$ 500 employees or more $\qquad$ | 5513395 | 4 2 - | 10 7 1 | $\underline{5}$ | 7 4 2 | 1 | $\stackrel{28}{-}$ |
| 35 | Industrial machinery and equipment -------- |  | 5 | 25 | 10 | 14 | 6 | 35 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r} 86 \\ 8 \\ 1 \\ 30 \end{array}$ | $\stackrel{5}{-}$ | $\begin{array}{r} 23 \\ 2 \end{array}$ | 9 1 | 11 2 1 | 5 | 33 |
| 36 | Electronic and other electric equipment . |  | 2 | 7 | 1 | 2 | 2 | 16 |
|  | Establishments with 1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | 235235 | $\stackrel{2}{-}$ | 2 3 2 | $\frac{1}{-}$ | $\stackrel{2}{-}$ | 1 1 | $\begin{array}{r}15 \\ 1 \\ \hline\end{array}$ |
| 37 | Transportation equipment -------------------- |  | 5 | 3 | 1 | 2 | 1 | 23 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ $\qquad$ | 312234 | 3 1 1 | $\stackrel{2}{2}$ | - | $\stackrel{2}{-}$ | $\underline{1}$ | 22 1 - |
| 38 | Instruments and related products .-------- |  | - | 4 | 2 | 2 | 2 | 24 |
|  | Establishments with - <br> 1 to 99 employees <br> 100 to 499 employees $\qquad$ $\qquad$ | 31321 | - | 2 | 2 | 2 | 2 | 23 1 |
| 39 | Miscellaneous manufacturing industries .-. |  | 2 | 4 | 1 | 1 | - | 13 |
|  | Establishments with - <br> 1 to 99 employees <br> 100 to 499 employees $\qquad$ $\qquad$ | 19246425 | $\stackrel{2}{-}$ | 3 <br> 1 | $\overline{1}$ | $\underline{1}$ | - | 13 |
|  |  |  | 52 | 99 | 55 | 40 | 17 | 201 |
| 20 | Food and kindred products------------------ |  | 6 | 3 | 2 | 3 | 2 | 9 |
|  | Establishments with 1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | 17 <br> 7 <br> 1 <br> 2 | 2 3 1 | 2 1 - | $\stackrel{2}{-}$ | 1 2 - | 1 1 - | 9 |
| 22 |  | 22 | 4 | 4 | 3 | - | - | 11 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees . 500 employees or more $\qquad$ | $\begin{array}{r}12 \\ 7 \\ 3 \\ \hline\end{array}$ |  <br> 1 | 3 1 -1 | $\frac{1}{2}$ | - | - - | 8 3 |
| 23 | Apparel and other textile products ---------- | 7 | 3 | 1 | 1 | - | - | 2 |
|  | Establishments with 1 to 99 employees $\qquad$ 500 employees or more $\qquad$ | 6 <br> 1 | 2 1 | 1 | 1 | - | - | $\underline{2}$ |
| 24 | Lumber and wood products .---------------- | 108 | 14 | 19 | 12 | 12 | 8 | 43 |
|  | Establishments with 1 to 99 employees 100 to 499 employees $\qquad$ | $\begin{aligned} & 92 \\ & 16 \end{aligned}$ | 10 4 | 11 8 | 9 3 | 12 | 8 | 42 1 |
| 25 | Furniture and fixtures ----------------------- | 12 | 1 | 4 | - | - | - | 7 |
|  | Establishments with 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ | 11 1 | 1 | 3 1 | - | - | - | 7 |
| 26 | Paper and allied products ------------------- | 1 23 | 4 | 11 | 3 | 2 | 1 | 2 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | 7 7 9 | - <br>  <br> 1 | 3 <br> 4 <br> 4 | - | $\stackrel{2}{-}$ | $-$ | $\stackrel{2}{-}$ |
| 27 | Printing and publishing --------------------- | 25 | 3 | 7 | - | - | - | 15 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ | 24 1 | $\stackrel{3}{-}$ | 7 | - | - | - | 14 1 |
| 28 | Chemicals and allied products-------------- | 22 | - | 3 | 4 | 4 | - | 11 |
|  | Establishments with - <br> 1 to 99 employees <br> 100 to 499 employees $\qquad$ $\qquad$ | 20 2 | - | 3 | 4 | 2 | - | $\stackrel{11}{-}$ |

# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 



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\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\[
\begin{aligned}
\& \text { SIC } \\
\& \text { code }
\end{aligned}
\]} \& \multirow[b]{2}{*}{Geographic area and major group} \& \multirow[b]{2}{*}{Exporting establishments} \& \multicolumn{6}{|c|}{Number of establishments with an export intensity of-} \\
\hline \& \& \& 1 percent or less \& 2 percent through 9 percent \& 10 percent through 19 percent \& 20 percent through 49 percent \& 50 percent through 100 percent \& Unknown \\
\hline \multirow[t]{2}{*}{24} \& \begin{tabular}{l}
Michigan-Con. \\
Lumber and wood products
\end{tabular} \& 102 \& 13 \& 25 \& 5 \& 7 \& 1 \& 51 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) \& 88
14 \& 10 \& \(\begin{array}{r}18 \\ 7 \\ \hline\end{array}\) \& 3
2 \& 7 \& 1 \& 49 \\
\hline \multirow[t]{2}{*}{25} \& Furniture and fixtures .---------------------- \& 80 \& 16 \& 28 \& 4 \& 5 \& - \& 27 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 51
25
4 \& 9
6
1 \& 13
12
3 \& 2
2 \& \(\begin{array}{r}3 \\ 2 \\ \hline\end{array}\) \& - \& 24
3 \\
\hline \multirow[t]{2}{*}{26} \& Paper and allied products .------------------ \& 78 \& 24 \& 29 \& 6 \& 4 \& 2 \& 13 \\
\hline \& \begin{tabular}{l}
Establishments with - \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 40
35
3 \& 12
11
1 \& 12
15
2 \& 1
5 \& 3
1
1 \& 1 \& 11
2 \\
\hline \multirow[t]{2}{*}{27} \& Printing and publishing --------------------- \& 121 \& 21 \& 23 \& 7 \& 4 \& 1 \& 65 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 107
11
3 \& 19
2 \& \(\begin{array}{r}16 \\ 5 \\ 2 \\ \hline\end{array}\) \& 4
2
1 \& 4 \& 1 \& 63
2 \\
\hline \multirow[t]{2}{*}{28} \& Chemicals and allied products --------------- \& 185 \& 20 \& 42 \& 16 \& 15 \& 1 \& 91 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 152
26
7 \& 19
1 \& \(\begin{array}{r}29 \\ 9 \\ 4 \\ \hline\end{array}\) \& 10
6 \& 8
4
3 \& \(\frac{1}{-}\) \& 85
6 \\
\hline \multirow[t]{2}{*}{29} \& Petroleum and coal products .--------------- \& 21 \& 4 \& 7 \& - \& 2 \& - \& 8 \\
\hline \& Establishments with1 to 99 employees \(\qquad\) 100 to 499 employees \(\qquad\) \& 19
2 \& 4 \& 5
2 \& - \& 2 \& - \& 8 \\
\hline \multirow[t]{2}{*}{30} \& Rubber and miscellaneous plastics products \(\qquad\) \& 345 \& 48 \& 94 \& 42 \& 23 \& 4 \& 134 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& \(\begin{array}{r}260 \\ 80 \\ \hline\end{array}\) \& 43
5 \& 58
35
1 \& 19
20
3 \& 14
9
- \& 2
1
1 \& 124
10 \\
\hline \multirow[t]{2}{*}{31} \& Leather and leather products .--------------- \& 7 \& - \& 2 \& - \& - \& 2 \& 3 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 3
3
1 \& - \& \(\stackrel{2}{-}\) \& - \& - \& -1
1
1 \& 1
2 \\
\hline \multirow[t]{2}{*}{32} \& Stone, clay, and glass products ------------ \& 86 \& 10 \& 23 \& 12 \& 4 \& 2 \& 35 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 69
13
4 \& 8
2 \& \(\begin{array}{r}19 \\ 2 \\ 2 \\ \hline\end{array}\) \& \begin{tabular}{l}
6 \\
5 \\
1 \\
\hline
\end{tabular} \& 2
1
1 \& - \& 32
3 \\
\hline \multirow[t]{2}{*}{33} \& Primary metal industries -------------------- \& 117 \& 23 \& 31 \& 9 \& 14 \& 1 \& 39 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 70
42
5 \& 9
12
2 \& 17
13
1 \& 1
7
1 \& 7
6
1 \& 1 \& \(\begin{array}{r}35 \\ 4 \\ \hline\end{array}\) \\
\hline \multirow[t]{2}{*}{34} \& Fabricated metal products .----------------- \& 587 \& 82 \& 182 \& 76 \& 45 \& 7 \& 195 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 452
120
15 \& \(\begin{array}{r}68 \\ 14 \\ - \\ \hline\end{array}\) \& \(\begin{array}{r}131 \\ 47 \\ 4 \\ \hline\end{array}\) \& 43
29
4 \& 27
13
5 \& \(\frac{6}{1}\) \& 177
17
1 \\
\hline \multirow[t]{2}{*}{35} \& Industrial machinery and equipment -------- \& 991 \& 91 \& 274 \& 115 \& 114 \& 33 \& 364 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \\
500 employees or more
\(\qquad\)
\(\qquad\)
\end{tabular} \& 840
142
9 \& 86
5 \& \(\begin{array}{r}216 \\ 54 \\ 4 \\ \hline\end{array}\) \& 82
32
1 \& 79
31
4 \& 27
6 \& 350 \\
\hline \multirow[t]{2}{*}{36} \& Electronic and other electric equipment .---- \& 201 \& 10 \& 36 \& 15 \& 14 \& 6 \& 120 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 170
28
3 \& 7
3 \& 25
11 \& 11
3
1 \& \begin{tabular}{l}
8 \\
5 \\
1 \\
\hline
\end{tabular} \& 5
1
- \& 114
5
1 \\
\hline \multirow[t]{2}{*}{37} \& Transportation equipment ------------------- \& 298 \& 20 \& 79 \& 46 \& 33 \& 10 \& 110 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& \(\begin{array}{r}166 \\ 80 \\ 52 \\ \hline\end{array}\) \& 11
4
5 \& \begin{tabular}{l}
35 \\
27 \\
17 \\
\hline
\end{tabular} \& 12
17
17 \& 6
18
9 \& 4
3
3 \& 98
11
1 \\
\hline \multirow[t]{2}{*}{38} \& Instruments and related products ----------- \& 216 \& 10 \& 31 \& 29 \& 19 \& 4 \& 123 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
1 to 99 employees \(\qquad\) \\
100 to 499 employees \(\qquad\) \\
500 employees or more \(\qquad\)
\end{tabular} \& 187
24
5 \& 7
3
- \& 25
6 \& 19
7
3 \& 11
6
2 \& \(\stackrel{4}{-}\) \& 121

- <br>
\hline \multirow[t]{2}{*}{39} \& Miscellaneous manufacturing industries ---- \& 130 \& 5 \& 26 \& 10 \& 9 \& 2 \& 78 <br>
\hline \& Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ \& 122
8 \& ${ }_{-}^{5}$ \& 23
3 \& 9
1 \& 6
3 \& $\stackrel{2}{-}$ \& 77
1 <br>
\hline
\end{tabular}


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| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 27 | New York-Con. <br> Printing and publishing | 482 | 64 | 123 | 25 | 26 | 9 | 235 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | 400 59 23 | 47 <br> 13 | 84 <br> 27 <br> 12 | 18 3 4 | 21 5 | 9 | 221 11 3 |
| 28 | Chemicals and allied products--------------- | 331 | 32 | 64 | 26 | 31 | 4 | 174 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 248 71 12 | 23 8 | 33 27 4 | 19 6 1 | 15 12 4 | 1 2 1 | 157 16 1 |
| 29 | Petroleum and coal products ---------------- | 15 | - | 4 | 1 | - | - | 10 |
|  | Establishments with - <br> 1 to 99 employees | 15 | - | 4 | 1 | - | - | 10 |
| 30 | Rubber and miscellaneous plastics products $\qquad$ | 260 | 25 | 68 | 29 | 18 | 5 | 115 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 204 50 6 | 19 5 | 46 20 2 | 19 8 2 | 11 6 1 | 4 1 | 105 10 |
| 31 | Leather and leather products .-------------- | 97 | 10 | 12 | 6 | 2 | 2 | 65 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 90 6 1 | $\stackrel{9}{1}$ | 10 2 | $\stackrel{6}{-}$ | $\stackrel{2}{-}$ | 1 1 | $\begin{array}{r}62 \\ 3 \\ \hline\end{array}$ |
| 32 | Stone, clay, and glass products .----------- | 129 | 6 | 33 | 15 | 13 | 3 | 59 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r}101 \\ 24 \\ 4 \\ \hline\end{array}$ | 4 2 | 21 10 2 | 7 6 2 | 10 3 | $\stackrel{3}{-}$ | 56 3 |
| 33 | Primary metal industries --------------------- | 100 | 12 | 31 | 7 | 10 | 2 | 38 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r} 65 \\ 27 \\ 8 \end{array}$ | 6 5 1 | $\begin{array}{r}19 \\ 6 \\ 6 \\ \hline\end{array}$ | 4 3 | 4 5 1 | 1 1 | 31 7 |
| 34 | Fabricated metal products ------------------ | 443 | 48 | 115 | 45 | 25 | 6 | 204 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 377 61 5 | 42 6 | $\begin{array}{r}84 \\ 29 \\ 2 \\ \hline\end{array}$ | 36 7 2 | 18 6 1 | $\stackrel{6}{-}$ | 191 13 |
| 35 | Industrial machinery and equipment -------- | 658 | 49 | 148 | 82 | 81 | 28 | 270 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r} 544 \\ 86 \\ 28 \end{array}$ | 48 | 112 28 8 | 50 25 7 | 58 15 8 | 20 3 5 | $\begin{array}{r}256 \\ 14 \\ \hline\end{array}$ |
| 36 | Electronic and other electric equipment ----- | 539 | 26 | 104 | 50 | 52 | 12 | 295 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | 418 98 23 | 22 3 1 | 68 28 8 8 | 29 15 6 | 21 27 4 | 9 3 | 269 22 4 |
| 37 | Transportation equipment -------------------- | 118 | 3 | 22 | 16 | 16 | 3 | 58 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 85 21 12 | $\stackrel{3}{-}$ | $\begin{array}{r}13 \\ 5 \\ 4 \\ \hline\end{array}$ | 5 7 4 | 5 8 3 | $\stackrel{3}{-}$ | 56 1 1 |
| 38 | Instruments and related products .----------- | 469 | 16 | 71 | 55 | 74 | 10 | 243 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r}362 \\ 85 \\ 22 \\ \hline\end{array}$ | 7 7 2 | 55 13 3 | 26 23 6 | 42 27 5 | 8 1 1 | 224 14 5 |
| 39 | Miscellaneous manufacturing industries ---- | 417 | 32 | 81 | 28 | 21 | 10 | 245 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 383 32 2 | 28 4 - | 66 14 1 | 24 4 - | 18 2 1 | 9 1 | 238 7 - |
|  | North Carolina---------------------- | 2472 | 348 | 684 | 215 | 185 | 52 | 988 |
| 20 | Food and kindred products------------------- | 76 | 14 | 11 | 6 | 3 | 1 | 41 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{aligned} & 48 \\ & 15 \\ & 13 \end{aligned}$ | 5 <br> 4 <br> 5 | 1 6 4 | 1 2 3 | $\begin{array}{r}2 \\ 1 \\ - \\ \hline\end{array}$ | $\stackrel{1}{-}$ | 38 2 1 |
| 21 | Tobacco products ---------------------------- | 20 | 3 | 2 | 2 | 3 | 6 | 4 |
|  | Establishments with - <br> 1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{aligned} & 6 \\ & 7 \\ & 7 \end{aligned}$ | 1 1 1 | $-$ | - | 1 1 1 | 1 5 | $\frac{3}{1}$ |
| 22 | Textile mill products -------------------------1-1- | 331 | 81 | 83 | 25 | 10 | 3 | 129 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 145 145 41 | 26 44 11 | 20 49 14 | 6 10 9 | 2 5 3 |  <br> - | 91 34 4 |

# Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and Major Groups: 1992-Con. 



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| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 25 | Texas-Con. <br> Furniture and fixtures | 78 | 11 | 23 | 1 | 2 | 2 | 39 |
|  | Establishments with - <br> 1 to 99 employees <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r} 64 \\ 13 \\ 1 \end{array}$ | 7 4 | 15 8 - | 1 | $\frac{1}{1}$ | 2 | 38 1 |
| 26 | Paper and allied products ----------------- | 80 | 14 | 24 | 9 | 3 | 3 | 27 |
|  | Establishments with 1 to 99 employees 100 to 499 employees 500 employees or more $\qquad$ | $\begin{array}{r} 49 \\ 24 \\ 7 \end{array}$ | 5 7 2 | $\begin{array}{r}15 \\ 7 \\ 2 \\ \hline\end{array}$ | 3 <br> 4 <br> 2 | 1 1 1 | 2 1 | 23 4 |
| 27 | Printing and publishing ---------------------- | 219 | 42 | 31 | 6 | 9 | 3 | 128 |
|  | Establishments with1 to 99 employees 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r} 199 \\ 18 \\ 2 \end{array}$ | 33 9 - | 22 7 2 | 5 <br> 1 | 9 <br> - <br> - | 2 1 | 128 |
| 28 | Chemicals and allied products --------------- | 416 | 35 | 102 | 53 | 48 | 14 | 164 |
|  | Establishments with- <br> 1 to 99 employees 100 to 499 employees $\qquad$ <br> 500 employees or more <br> ------- | $\begin{array}{r} 294 \\ 83 \\ 39 \end{array}$ | 27 8 - | 61 26 15 | 24 18 11 | 19 19 10 | 9 <br> 3 <br> 2 | 154 9 1 |
| 29 | Petroleum and coal products .--------------- | 50 | 12 | 8 | 4 | 5 | 2 | 19 |
|  | Establishments with- <br> 1 to 99 employees 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r} 32 \\ 10 \\ 8 \end{array}$ | $\begin{aligned} & 2 \\ & 5 \\ & 5 \end{aligned}$ | 2 3 3 | 2 2 | $\stackrel{5}{-}$ | $\stackrel{2}{-}$ | 19 |
| 30 | Rubber and miscellaneous plastics products $\qquad$ | 317 | 34 | 88 | 32 | 21 | 5 | 137 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees <br> 500 employees or more $\qquad$ | 263 47 7 | 27 6 1 | 65 20 3 | 19 10 3 | 18 3 | 4 <br> 1 | 130 7 |
| 31 | Leather and leather products .--------------- | 60 | 7 | 6 | 2 | 4 | 2 | 39 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more | 52 6 2 | 6 1 - | $\frac{5}{1}$ | 1 1 | $\frac{3}{1}$ | 2 | 37 2 |
| 32 | Stone, clay, and glass products ------------ | 105 | 19 | 23 | 8 | 4 | 4 | 47 |
|  | Establishments with- <br> 1 to 99 employees <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 86 14 5 | 11 5 3 | $\begin{array}{r}16 \\ 6 \\ 1 \\ \hline\end{array}$ | 4 3 1 | $\stackrel{4}{-}$ | $\stackrel{4}{-}$ | 47 |
| 33 | Primary metal industries --------------------- | 93 | 14 | 24 | 17 | 7 | 4 | 27 |
|  | Establishments with1 to 99 employees 100 to 499 employees 500 employees or more $\qquad$ | $\begin{aligned} & 51 \\ & 32 \\ & 10 \end{aligned}$ | 6 7 1 | 9 10 5 | 7 7 3 | $\stackrel{6}{6}$ | 3 1 | 20 7 |
| 34 | Fabricated metal products ------------------ | 452 | 41 | 111 | 52 | 35 | 11 | 202 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r} 361 \\ 85 \\ 6 \end{array}$ | 30 9 2 | 82 27 2 | 34 17 1 | 20 14 1 | 8 <br> 3 | 187 15 |
| 35 | Industrial machinery and equipment .------- | 821 | 50 | 145 | 80 | 106 | 52 | 388 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees $\qquad$ 500 employees or more $\qquad$ | $\begin{array}{r} 690 \\ 115 \\ 16 \end{array}$ | 45 5 - | 115 27 3 | 64 15 1 | $\begin{array}{r}64 \\ 34 \\ 8 \\ \hline\end{array}$ | 36 14 2 | 366 20 2 |
| 36 | Electronic and other electric equipment ----- | 402 | 27 | 62 | 36 | 49 | 9 | 219 |
|  | Establishments with1 to 99 employees $\qquad$ 100 to 499 employees . 500 employees or more $\qquad$ | $\begin{array}{r} 305 \\ 72 \\ 25 \end{array}$ | 14 9 4 | 40 18 4 | 14 12 10 | 22 23 4 | 7 2 | 208 8 3 |
| 37 | Transportation equipment -------------------- | 178 | 2 | 30 | 19 | 14 | 7 | 106 |
|  | Establishments with - <br> 1 to 99 employees <br> 100 to 499 employees . $\qquad$ $\qquad$ <br> 500 employees or more $\qquad$ | $\begin{array}{r} 137 \\ 30 \\ 11 \end{array}$ | $\stackrel{2}{-}$ | $\begin{array}{r}13 \\ 13 \\ 4 \\ \hline\end{array}$ | 10 7 2 | 6 <br> 4 <br> 4 | 4 2 1 | 102 |
| 38 | Instruments and related products ------------ | 343 | 13 | 37 | 32 | 40 | 19 | 202 |
|  | Establishments with1 to 99 employees 100 to 499 employees 500 employees or more $\qquad$ | $\begin{array}{r} 280 \\ 45 \\ 18 \end{array}$ | 10 2 1 | 22 9 6 | 19 9 4 | 27 9 4 | 13 4 2 | 189 12 1 |
| 39 | Miscellaneous manufacturing industries .--- | 187 | 13 | 30 | 8 | 2 | 3 | 131 |
|  | Establishments with- <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees $\qquad$ <br> 500 employees or more $\qquad$ | 180 6 1 | 12 1 - | 25 4 1 | 7 1 - | $\stackrel{2}{-}$ | 3 - - | 131 |

Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by
Employment Size of Establishment for States and Major Groups: 1992-Con.


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Table 5c. Manufacturing Industries-Exporting Intensity of Exporting Establishments by
Employment Size of Establishment for States and Major Groups: 1992-Con.

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 32 | Wyoming-Con. <br> Stone, clay, and glass products $\qquad$ <br> Establishments with - <br> 1 to 99 employees $\qquad$ | 3 3 | 1 1 | 1 | - | - | - | 1 1 |
| 33 | Primary metal industries <br> Establishments with- <br> 1 to 99 employees | 1 1 | 1 1 | - | - | - | - | - |
| 34 | Fabricated metal products <br> Establishments with- <br> 1 to 99 employees $\qquad$ | 2 2 | - | - | 1 1 | - | - | 1 1 |
| 35 | Industrial machinery and equipment $\qquad$ <br> Establishments with - <br> 1 to 99 employees $\qquad$ <br> 100 to 499 employees | 11 8 3 | 1 1 - | 3 -3 | - | - | - | 7 7 - |
| 36 | Electronic and other electric equipment <br> Establishments with- <br> 1 to 99 employees | 3 3 | - | - | - | - | - | 3 3 |
| 38 | Instruments and related products $\qquad$ <br> Establishments with - <br> 1 to 99 employees $\qquad$ | 5 5 | - | 1 1 | - | - | - | 4 |
| 39 | Miscellaneous manufacturing industries $\qquad$ <br> Establishments with - <br> 1 to 99 employees | 7 7 | - | - | - | - | - | 7 <br> 7 |

Table 6a. Wholsale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for SIC Groups: 1992

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\[
\underset{\text { Sode }}{\text { SIC }}
\]} \& \multirow[b]{2}{*}{Major group} \& \multirow[b]{2}{*}{Exporting establishments} \& \multicolumn{6}{|c|}{Number of establishments with an export intensity of-} \\
\hline \& \& \& 1 percent or less \& 2 percent through 9 percent \& 10 percent through 19 percent \& 20 percent through 49 percent \& 50 percent through 100 percent \& Unknown \\
\hline \multirow{14}{*}{501} \& \begin{tabular}{l}
All wholesale industries \\
Establishments with -
\end{tabular} \& 50183 \& 5716 \& 12066 \& 5339 \& 4831 \& 9293 \& 12938 \\
\hline \& Less than 5 employees ---------------------- \& 21940 \& 1548 \& 3434 \& 1853 \& 1665 \& 5504 \& 7936 \\
\hline \& 5 to 9 employees ---------------------------- \& 10906 \& 1
1
1
1
1 1 \& 2922 \& 1230 \& 1090 \& 1957 \& 2332
1543 \\
\hline \& 10 to 19 employees ------------------------- \& 8537 \& 1311 \& \({ }_{2}^{2} 668\) \& 1035 \& 962 \& 1018 \& 1543 \\
\hline \& 20 to 49 employees ------------------------- \& \({ }_{6}^{6} 055\) \& 1022

1 \& 1998

615 \& 840 \& | 755 |
| :--- |
| 220 | \& 570

165 \& 870 <br>
\hline \& 100 employees or more ------------------------------ \& +983 \& 137 \& 429 \& 121 \& 139 \& 79 \& 179
78 <br>
\hline \& Motor vehicles and motor vehicle parts and supplies $\qquad$ \& 2482 \& 390 \& 640 \& 310 \& 245 \& 528 \& 369 <br>
\hline \& Establishments with - \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees -------------------- \& 910 \& 68 \& 135 \& 99 \& 88 \& 331 \& 189 <br>
\hline \& 5 to 9 employees ------------------------------- \& 579 \& 80 \& 169 \& 74 \& 51 \& 106 \& 99 <br>
\hline \& 10 to 19 employees .---------------------------- \& 473 \& 83 \& 152 \& 65 \& 56 \& 61 \& 56 <br>
\hline \&  \& 374 \& 116 \& 123 \& 51 \& 39 \& 24 \& 21 <br>
\hline \& 50 to 99 employees ---------------------------- \& 105 \& 37 \& 37 \& 15 \& 7 \& 5
1 \& 4 <br>
\hline \& 100 employees or more -------------------- \& 41 \& 6 \& 24 \& 6 \& 4 \& 1 \& <br>
\hline \multirow[t]{7}{*}{502} \& Furniture and homefurnishings -------------- \& 952 \& 138 \& 335 \& 168 \& 103 \& 121 \& 87 <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees -------------------- \& 423 \& 39 \& 124 \& 74 \& 48 \& 89 \& 49 <br>

\hline \&  \& $\begin{array}{r}199 \\ 152 \\ \hline 1\end{array}$ \& | 27 |
| :--- |
| 31 | \& | 76 |
| :--- |
| 54 | \& 34

36
3 \& 26
18 \& 23
5 \& $\begin{array}{r}13 \\ 8 \\ \hline\end{array}$ <br>
\hline \& 20 to 49 employees ---------------------------- \& 126 \& 29 \& 52 \& 19 \& 10 \& 3 \& 13 <br>
\hline \& 50 to 99 employees ------------------------ \& 31 \& 6 \& 18 \& 5 \& 1 \& 1 \& - <br>
\hline \& 100 employees or more ------------------- \& 21 \& 6 \& 11 \& \& - \& - \& 4 <br>
\hline \multirow[t]{8}{*}{503} \& Lumber and other construction material.---- \& 1072 \& 146 \& 276 \& 116 \& 128 \& 285 \& 121 <br>
\hline \& Establishments with - \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees --------------------- \& 425 \& 30 \& 73 \& 32 \& 44 \& 177 \& 69 <br>
\hline \& 5 to 9 employees ---------------------------- \& 225 \& 46 \& 54 \& 24 \& 26 \& 56 \& 19 <br>
\hline \& 10 to 19 employees --------------------------- \& 218 \& 37 \& 74 \& 23 \& 25 \& 35 \& 24 <br>
\hline \& 20 to 49 employees ---------------------------- \& 157 \& 26 \& 54 \& 32 \& 24 \& 13 \& 8 <br>
\hline \& 50 to 99 employees ------------------------- \& 40 \& 6 \& 18 \& 4 \& 7 \& 4 \& 1 <br>
\hline \& 100 employees or more ------------------- \& 7 \& 1 \& 3 \& 1 \& 2 \& \& <br>
\hline \multirow[t]{7}{*}{504} \& Professional and commercial equipment and supplies $\qquad$ \& 4373 \& 417 \& 1191 \& 536 \& 503 \& 645 \& 1081 <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees --------------------- \& 1729 \& 118 \& 322 \& 176 \& 134 \& 388 \& 591 <br>
\hline \& 5 to 9 employees ----------------------------- \& 962 \& 91 \& 264 \& 120 \& 103 \& 147 \& 237
143 <br>
\hline \&  \& 779
536 \& 98
67 \& 253

190 \& \begin{tabular}{l}
97 <br>
80 <br>
\hline

 \& $\begin{array}{r}133 \\ 82 \\ \hline\end{array}$ \& 

55 <br>
37 <br>
\hline
\end{tabular} \& 143

80 <br>
\hline \& 50 to 99 employees - \& 209 \& 28 \& 77 \& 43 \& 28 \& 13 \& 20 <br>
\hline \&  \& 158 \& 15 \& 85 \& 20 \& 23 \& 5 \& 10 <br>
\hline \multirow[t]{7}{*}{505} \& Metals and minerals, except petroleum ------ \& 1866 \& 220 \& 453 \& 230 \& 175 \& 250 \& 538 <br>
\hline \& Establishments with - \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ---------------------- \& 730 \& 43 \& 108 \& 71 \& 45 \& 142 \& 321 <br>
\hline \& 5 to 9 employees ---------------------------- \& 410 \& 45 \& 103 \& 60 \& 46 \& 56 \& 100 <br>
\hline \& 10 to 19 employees ------------------------- \& 334 \& 49 \& 108 \& 53 \& 33 \& 33 \& 58 <br>
\hline \& 20 to 49 employees ------------------------ \& 272 \& 57

23 \& | 90 |
| :--- |
| 31 | \& 31

11 \& 36
9 \& 14
4 \& 44 <br>
\hline \& 50 to 99 employees -------------------------------------- \& 91
29 \& 23
3 \& 31
13 \& 11
4 \& 6 \& 4
1 \& 13
2 <br>
\hline \multirow[t]{7}{*}{506} \& Electrical goods ------------------------------- \& 5824 \& 956 \& 1547 \& 544 \& 472 \& 1009 \& 1296 <br>
\hline \& Establishments with - \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees .-------------------- \& 2562 \& 245 \& 574 \& 211 \& 177 \& 594 \& 761 <br>
\hline \& 5 to 9 employees ---------------------------- \& 1344 \& 271 \& 361 \& 125 \& 100 \& 237 \& 250 <br>
\hline \& 10 to 19 employees ------------------------- \& 1005 \& 264 \& 296 \& 92 \& 91 \& 114 \& 148 <br>
\hline \& 20 to 49 employees -------------------------- \& 652 \& 139 \& 218 \& 82 \& 74 \& 40 \& 99 <br>
\hline \& 50 to 99 employees .------------------------------- \& 175
86 \& 31
6 \& 58
40 \& 25
9 \& 20
10 \& 20
4 \& 21
17 <br>
\hline \multirow[t]{8}{*}{507} \& \& \& \& \& \& \& \& <br>
\hline \& Hardware, and plumbing and heating equipment and supplies \& 1832 \& 480 \& 632 \& 223 \& 141 \& 212 \& 144 <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ----------------------- \& 783 \& 246 \& 194 \& 77 \& 45 \& 131 \& 90 <br>
\hline \& 5 to 9 employees ----------------------------- \& 409 \& 95 \& 157 \& 51 \& 39 \& 46 \& 21 <br>
\hline \& 10 to 19 employees -------------------------- \& 333 \& 73 \& 133 \& 51 \& 26 \& 27 \& 23 <br>
\hline \& 20 to 49 employees ----------------------------- \& 236 \& 51 \& 109 \& 36 \& 27 \& 5 \& 8 <br>

\hline \& 50 to 99 employees ------------------------------------- \& | 47 |
| :--- |
| 24 | \& 10

5 \& 23
16 \& 6
2 \& 3
1 \& $\bigcirc$ \& 2 <br>
\hline \multirow[t]{8}{*}{508} \& Machinery, equipment, and supplies -------- \& 12917 \& 1225 \& 2884 \& 1249 \& 971 \& 1956 \& 4632 <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ---------------------- \& 5987 \& 320 \& 753 \& 425 \& 366 \& 1199 \& 2924 <br>
\hline \& 5 to 9 employees ---------------------------------- \& 2972 \& 345 \& 836 \& 310 \& 231 \& 405 \& 845 <br>
\hline \& 10 to 19 employees ------------------------ \& 2202
1 \& 280 \& 714 \& 271 \& 187 \& 205 \& 545 <br>
\hline \& 20 to 49 employees -------------------------- \& 1335 \& 215 \& 428 \& 185 \& 125 \& 116 \& 266 <br>
\hline \& 50 to 99 employees --------------------------- \& 282 \& 46 \& 105 \& 33 \& 33 \& 23 \& 42 <br>
\hline \& 100 employees or more ------------------------- \& 139 \& 19 \& 48 \& 25 \& 29 \& 8 \& 10 <br>
\hline \multirow[t]{8}{*}{509} \& Miscellaneous durable goods---------------- \& 5058 \& 379 \& 900 \& 471 \& 525 \& 963 \& 1820 <br>
\hline \& Establishments with - \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees .------------------- \& 2494 \& 98 \& 253 \& 164 \& 185 \& 540 \& 1254 <br>
\hline \& 5 to 9 employees ------------------------------ \& 957 \& 83 \& 210 \& 92 \& 111 \& 179 \& 282 <br>
\hline \& 10 to 19 employees ----------------------------- \& 739 \& 89 \& 191 \& 86 \& 83 \& 111 \& 179 <br>
\hline \& 20 to 49 employees ---------------------------- \& 598 \& 70 \& 164 \& 83 \& 102 \& 99 \& 80 <br>
\hline \&  \& 181 \& 28 \& 55 \& 32 \& 30 \& 18 \& 18 <br>
\hline \& 100 employees or more -------------------- \& 89 \& 11 \& 27 \& 14 \& 14 \& 16 \& 7 <br>
\hline \multirow[t]{7}{*}{511} \& Paper and paper products ------------------- \& 903 \& 190 \& 277 \& 123 \& 82 \& 155 \& 76 <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees .------------------- \& 358 \& 43 \& 102 \& 47 \& 36 \& 97 \& 33 <br>
\hline \&  \& 204 \& 44 \& 61 \& 27 \& 19 \& 34 \& 19 <br>
\hline \& 10 to 19 employees ---------------------------- \& 174 \& 48 \& 64 \& 16 \& 16 \& 18 \& 12 <br>
\hline \& 20 to 49 employees --------------------------- \& 109
33 \& 30 \& 34 \& 20 \& 8 \& 5 \& 12 <br>
\hline \& 100 employees or more ------------------------------- \& \& 14
11 \& 7 \& 9 \& 2 \& 1 \& - <br>
\hline
\end{tabular}

Table 6a. Wholsale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for SIC Groups: 1992-Con.


Table 6b. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States: 1992

| Geographic area | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| United States | 50183 | 5716 | 12066 | 5339 | 4831 | 9293 | 12938 |
|  |  |  |  |  |  |  |  |
| 5 to 9 employees.------ | 10906 | 1375 | 2922 | 1230 | 1090 | 1957 | 2332 |
| 10 to 19 employees | 8537 | 1311 | 2668 | 1035 | 962 | 1018 | 1543 |
| 20 to 49 employees | 6055 | 1022 | 1998 | 840 | 755 | 570 | 870 |
| 50 to 99 employees. | 1762 | 323 | 615 | 260 | 220 | 165 | 179 |
| 100 employees or more. | 983 | 137 | 429 | 121 | 139 | 79 | 78 |
| Alabama--------------- | 459 | 47 | 85 | 30 | 17 | 46 | 234 |
| Establishments with - |  |  |  |  |  |  |  |
| Less than 5 employees | 224 | 14 | 23 | 7 | 7 | 28 | 145 44 |
| 5 to 9 employees------- 10 to 19 | 94 <br> 82 | 11 9 | 23 19 | 11 4 | $\overline{6}$ | 5 | 44 34 |
| 20 to 49 employees ---- | 38 | 8 | 14 | 2 | 6 | 1 | 34 9 |
| 50 to 99 employees ---- | 15 | 4 | 3 | 5 | - | 2 | 1 |
| 100 employees or more - | 6 | 1 | 3 | 1 | - |  | 1 |
| Alaska -------------------- | 183 | 3 | 8 | 2 | 2 | 3 | 165 |
| Establishments with - |  |  |  |  |  |  |  |
| Less than 5 employees . | 107 | 1 | 2 | - | 2 | 2 | 100 |
| 5 to 9 employees------- | 36 | 1 | 3 | 1 | - |  | 31 |
| 10 to 19 employees --- 20 to 49 employees --- | 29 8 | 1 | 1 2 | 1 | - | - | 26 6 |
| 50 to 99 employees .---- | 3 | - | $\stackrel{-}{-}$ | - | - | 1 | 2 |
| Arizona------------ | 492 | 108 | 171 | 70 | 65 | 77 | 1 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees ---- 5 to 9 employees.----- | 198 116 | 39 <br> 30 | 59 37 3 | 29 17 | 19 15 | 51 17 | 1 |
| 10 to 19 employees---- | 90 | 24 | 37 | 10 | 15 | 4 |  |
| 20 to 49 employees .- | 65 | 9 | 28 | 10 | 13 | 5 | - |
| 50 to 99 employees 100 employees or more -- | 16 7 | 5 1 | 5 5 | 4 | 2 1 | - | - |
| Arkansas --------- | 881 | 20 | 44 | 13 | 14 | 17 | 773 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees. | 503 | 5 | 12 | 3 | 4 | 8 | 471 |
| 5 to 9 employees---- | 188 | 5 | 12 | 2 | 2 | 6 | 161 |
| 10 to 19 employees -- | $\begin{array}{r}127 \\ 50 \\ \hline\end{array}$ | 5 4 | 17 2 | ${ }^{6}$ | 5 <br> 2 | $\stackrel{3}{-}$ | 91 |
| 20 to 49 employees --- 50 to 99 | 50 8 | 4 | 2 | 2 | 1 | - | 40 7 |
| 100 employees or more -- | 5 | 1 | 1 | - | - | - | 3 |
| California-- | 8860 | 1008 | 2237 | 1077 | 1008 | 1823 | 1707 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees | 3695 | 260 | 661 | 364 | 349 | 1092 | 969 |
| 5 to 9 employees.-- | 2016 | 256 | 549 | 258 | 236 | 387 | 330 |
| 10 to 19 employees | 1462 | 224 | 462 | 213 | 179 | 176 | 208 |
| 20 to 49 employees . | 1168 | 197 | 368 | 177 | 152 | 115 | 159 |
| 50 to 99 employees --- | 332 | 55 | 116 | 43 | 58 | 34 | 26 |
| 100 employees or more - | 187 | 16 | 81 | 22 | 34 | 19 | 15 |
| Colorado ------ | 389 | 84 | 154 | 51 | 43 | 54 | 3 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees -------- | 150 | 30 | 54 | 20 | 14 | 31 | 1 |
| 5 to 9 employees------ 10 to 19 employees | 97 68 68 | 24 17 | 36 29 29 | $\begin{array}{r}12 \\ 8 \\ \hline\end{array}$ | 13 9 | $\begin{array}{r}12 \\ 5 \\ \hline\end{array}$ | - |
| 20 to 49 employees - | 57 | 9 | 24 | 10 | 6 | 6 | 2 |
| 50 to 99 employees --- | 14 | 4 | 8 | 1 | 1 |  |  |
| 100 employees or more ---- | 3 |  | 3 |  |  | - |  |
| Connecticut ---- | 593 | 89 | 187 | 94 | 84 | 131 | 8 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees ---- 5 to 9 employees.----- | 254 114 | 34 19 | 61 39 | 44 17 | 32 15 | 78 <br> 22 <br> 1 | 5 2 |
| 10 to 19 employees -- | 108 | 14 | 44 | 15 | 17 | 17 | 1 |
| 20 to 49 employees .--- | 84 | 18 | 27 | 16 | 12 | 11 | - |
| 50 to 99 employees ------- | 19 14 | 3 <br> 1 | 8 | $\stackrel{2}{-}$ | 4 | 2 1 | - |
| 100 employees or more -- |  |  |  | - |  |  | - |
| Delaware ------------------ | 57 | 15 | 23 | 3 | 4 | 12 | - |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees .------- | 20 | 6 | 2 | 2 | 1 | 9 | - |
| 5 to 9 employees-------- | 17 | 4 | 8 | 1 | 1 | 2 | - |
| 10 to 19 employees <br> 20 to 49 employees | 10 4 | 2 | 6 2 2 | - | $\stackrel{1}{-}$ | 1 | - |
| 50 to 99 employees ---- | 4 | 1 | 3 | - | - | - | - |
| 100 employees or more ------------ | 2 | , | 2 | - | - | - | - |
| District of Columbia ---- | 32 | 3 | 7 | 4 | 1 | 14 | 3 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees .--- | 22 | 1 | 4 | 3 | 1 | 11 | 2 |
| 5 to 9 employees---- | ${ }_{6}^{6}$ | - | 2 | 1 | - | 3 | - |
| 10 to 19 employees ----------------- 20 to 49 | 3 | 2 | 1 | - | - | - | 1 |
| 20 to 49 employees ------------ |  | - |  | - |  |  |  |
| Florida --------------------- | 5643 | 452 | 964 | 606 | 553 | 1814 | 1254 |
|  |  |  |  |  |  |  |  |
| Less than 5 employees ---------- | 2853 | 135 | 312 | 218 | 206 | 1138 | 844 |
| 5 to 9 employees--------------- | 1213 | 104 | 237 | 143 | 141 | 387 | 201 |
| 10 to 19 employees ------------ | 859 | 111 | 213 | 118 | 98 | 193 | 126 |
| 20 to 49 employees -- | 526 114 | 77 14 | $\begin{array}{r}141 \\ 34 \\ \hline\end{array}$ | 92 | 79 | 69 | 68 |
| 100 employees or more--- | + 78 | 11 | 34 27 | 13 | 15 14 | 10 | 12 |

Table 6b. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States: 1992-Con.

| Geographic area | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| United States-Con. <br> Georgia $\qquad$ | 869 | 175 | 363 | 121 | 90 | 119 | 1 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees .- | 285 | 44 | 104 | 40 | 19 | 77 | 1 |
| 5 to 9 employees-------- | 207 <br> 170 | 40 | 84 78 | 30 17 | 28 | 25 | - |
| 10 to 19 employees -- | 170 | 43 | 78 | 17 | 22 | 10 3 | - |
| 50 to 99 employees ---- | 47 | - 8 | 23 | + 6 | 6 | 4 | - |
| 100 employees or more ----------- | 32 | 6 | 15 | 8 | 3 | - | - |
| Hawaii -------- | 138 | 20 | 43 | 20 | 23 | 32 | - |
| Establishments with - |  |  |  |  |  |  |  |
| Less than 5 employees | 40 | 4 | 12 | 6 | 3 | 15 | - |
| 5 to 9 employees---- | 29 | 2 | 12 | 5 | 5 | 5 | - |
| 10 to 19 employees 20 to 49 employees | 41 24 | 12 2 | 8 9 | 5 4 | 9 4 | 7 5 | - |
| 50 to 99 employees - | 24 | 2 | 9 | 4 | 1 | 5 | - |
| 100 employees or more --- | 3 | - | 2 | - | 1 | - | - |
| Idaho---------- | 105 | 20 | 39 | 8 | 17 | 21 | - |
| Establishments with - |  |  |  |  |  |  |  |
| Less than 5 employees -- | 26 23 | 4 4 | 8 | 1 | 6 4 | 7 4 | - |
| 10 to 19 employees ----- | 24 | 6 | 9 | 3 | 2 | 4 | - |
| 20 to 49 employees - | 24 | 2 | 12 | 2 | 3 | 5 | - |
| 50 to 99 employees. | 8 | 4 | 1 |  | 2 | 1 | - |
| lllinois ----- | 1559 | 256 | 613 | 236 | 172 | 281 | 1 |
|  |  |  |  |  |  |  |  |
| Less than 5 employees ---- 5 to 9 employees.------ | 463 <br> 359 | 60 57 | 139 136 1 | 61 52 | $\begin{array}{r}60 \\ 34 \\ \hline\end{array}$ | $\begin{array}{r}143 \\ 80 \\ \hline\end{array}$ | - |
| 10 to 19 employees ----- | 295 | 58 | 129 | 51 | 27 | 29 | 1 |
| 20 to 49 employees | 273 | 49 | 130 | 45 | 32 | 17 | - |
| 50 to 99 employees .--100 employees or more | 110 59 | 23 9 | 43 36 | 20 7 | 14 5 | 10 2 | - |
| Indiana ----- | 357 | 61 | 142 | 53 | 49 | 52 | - |
|  |  |  |  |  |  |  |  |
| Less than 5 employees 5 to 9 employees | $\begin{array}{r}129 \\ 73 \\ \hline\end{array}$ | 20 10 | 40 30 | 19 12 | 17 12 | 33 9 | - |
| 10 to 19 employees | 68 | 9 | 32 | 10 | 11 | 6 | - |
| 20 to 49 employees - | 61 | 15 | 27 | 7 | 8 | 4 | - |
| 50 to 99 employees 100 employees or more | 16 10 | 4 3 | 9 4 | 2 | $\stackrel{1}{-}$ | - | - |
| lowa -------- | 205 | 32 | 81 | 18 | 32 | 42 | - |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| 5 to 9 employees-------- 10 | 53 <br> 38 | 7 <br> 4 | 21 15 | 4 3 | - 9 | 12 6 | - |
| 20 to 49 employees ------- | 37 | 10 | 18 | 2 | 4 | 3 | - |
| 50 to 99 employees <br> 100 employees or more ---. | 11 6 | 4 | 5 3 | - | $\overline{2}$ | 2 | - |
| Kansas ----------------- | 237 | 44 | 73 | 33 | 30 | 56 | 1 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees. | 89 | 12 | 22 | 8 | 6 | 40 | 1 |
| 5 to 9 employees--- | 39 | 9 | 19 | 5 | 3 | 3 | - |
| 10 to 19 employees ---- | 51 43 | 12 | 17 8 | 11 | 9 8 | 7 5 | - |
| 20 to 49 employees ------------- 50 | 43 10 | $\stackrel{11}{-}$ | 8 5 | 11 3 | 8 1 | 5 1 | - |
| 100 employees or more----------- | 10 | - |  | 3 | 1 3 | 1 | - |
| Kentucky -----------------1-1 | 193 | 28 | 74 | 19 | 25 | 47 | - |
| Establishments with - |  |  |  |  |  |  |  |
| Less than 5 employees | 64 | 8 | 17 | 7 | 10 | 22 | - |
| 5 to 9 employees--------------------- | 50 <br> 36 | 5 <br> 4 | 25 19 | 6 2 | 6 4 | 8 | - |
| 20 to 49 employees .---- | 26 | 8 | 6 | 3 | 3 | 6 | - |
| 50 to 99 employees .----- | 10 | 1 | 5 | - | 1 | 3 | - |
| 100 employees or more --------- | 7 | 2 | 2 | 1 | 1 | 1 | - |
| Louisiana------------- | 596 | 90 | 161 | 61 | 49 | 96 | 139 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees . | 219 | 23 | 36 | 16 | 17 | 43 | 84 |
| 5 to 9 employees-------- | 154 | 23 | 42 | 17 | 10 | 31 | 31 |
| 10 to 19 employees ---- | $\begin{array}{r}118 \\ 82 \\ \hline\end{array}$ | 22 | 43 | 18 | 12 | 9 | 14 |
| 20 to 49 employees ---- 50 | 16 16 | 1 1 | 8 | ${ }_{2}^{8}$ | $\stackrel{6}{2}$ | 1 | 8 2 |
| 100 employees or more -------- | 7 | 1 | 2 |  | 2 | 2 | - |
| Maine ---- | 330 | 33 | 43 | 13 | 17 | 29 | 195 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees | 169 | 7 | 9 | 6 | 8 | 17 | 122 |
| 5 to 9 employees.--- | 68 | 14 | 14 | 3 | 3 | 4 | 30 |
| 10 to 19 employees | 54 | 7 | 5 | 2 | 3 | 4 | 33 |
| 20 to 49 employees ---- | 25 | 2 | 9 | 1 | 3 | 2 | 8 |
| 50 to 99 employees <br> 100 employees or more | 7 | 2 <br> 1 | 1 5 | 1 | - | 1 | 2 |
| Maryland ---- | 650 | 67 | 118 | 64 | 36 | 80 | 285 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees | 308 | 18 | 36 | 24 | 12 | 51 | 167 |
| 5 to 9 employees-------------- | 130 | 13 | 24 | 13 | -5 | 14 | 61 |
|  | 103 77 | 18 14 | 26 20 | 12 11 | 11 6 | 8 5 | 28 21 |
| 50 to 99 employees. | 24 | 3 | 8 | 4 | 1 | 2 | 6 |
| 100 employees or more ----- | 8 | 1 | 4 | - | 1 | - | 2 |

Table 6b. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States: 1992-Con.


Table 6b. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States: 1992-Con.

| Geographic area | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| United States-Con. New York | 3735 | 405 | 969 | 526 | 553 | 1118 | 164 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees .- | 1594 | 120 | 279 | 198 | 217 | 695 | 85 |
| 5 to 9 employees------- | 824 628 | 92 90 | 223 209 | 130 80 | 126 107 | 221 112 | 32 30 |
| 10 to 19 employees ----- | 472 | 63 | 176 | 83 | 74 | 62 | 14 |
| 50 to 99 employees ---- | 143 | 26 | 49 | 26 | 19 | 20 | 3 |
| 100 employees or more -- | 74 | 14 | 33 | 9 | 10 | 8 |  |
| North Carolina ------ | 660 | 144 | 238 | 95 | 73 | 110 | - |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees . | 231 <br> 147 <br> 1 | 45 29 | 52 69 | 41 17 | 23 | 70 13 | - |
| 5 to 9 employees------- 10 to 19 | 147 127 127 | 29 30 | 69 55 | 17 14 | 19 13 | 13 15 | - |
| 20 to 49 employees | 101 | 29 | 37 | 13 | 13 | 9 | - |
| 50 to 99 employees .--- | 33 | 9 | 13 | 6 | 4 | 1 | - |
| 100 employees or more | 21 | 2 | 12 | 4 | 1 | 2 | - |
| North Dakota .---- | 86 | 19 | 17 | 11 | 19 | 20 | - |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees | 28 31 | 5 8 | 7 6 | 2 | 5 | 9 | - |
| 10 to 19 employees--- | 20 | 2 | 7 <br> 3 | 3 5 | 6 | 4 |  |
| 20 to 49 employees | 6 | 4 | 1 | 1 |  |  | - |
| 50 to 99 employees ---- | 1 |  | - | - | 1 | - | - |
| Ohio ------------- | 1033 | 226 | 437 | 132 | 118 | 119 | 1 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees .-- | 317 247 | 50 | 116 | 42 | 44 | 65 | - |
| 10 to 19 employees | 203 | 46 | 99 | 27 | 19 | 12 |  |
| 20 to 49 employees. | 189 | 48 | 83 | 23 | 20 | 15 |  |
| 50 to 99 employees | 52 25 | 15 | 22 16 | 8 | 5 | $\stackrel{2}{-}$ | - |
| 100 employees or more | 25 | 6 | 16 | 2 | 1 |  | - |
| Oklahoma -------- | 931 | 46 | 88 | 35 | 35 | 50 | 677 |
| Establishments with - |  |  |  |  |  |  |  |
| Less than 5 employees | 509 | 14 | 25 | 12 | 10 | 20 | 428 |
| 5 to 9 employees------- 10 to 19 employees | 199 <br> 134 <br> 1 | 13 9 | 26 | 11 | 10 8 | 16 | 123 |
| 10 to 19 employees --- | $\begin{array}{r}134 \\ 63 \\ \hline 1\end{array}$ | 9 7 | $\begin{array}{r}19 \\ 12 \\ \hline 12\end{array}$ | 4 | 8 2 3 | 8 | 83 33 |
| 50 to 99 employees .-- | 21 | 3 | 4 | - | 3 | 1 | 10 |
| 100 employees or more -- | 5 |  | 2 | 1 | 2 | - |  |
| Oregon ----------- | 579 | 77 | 199 | 71 | 80 | 143 | 9 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees. | 205 | 16 | 51 | 22 | 21 | 91 | 4 |
| 5 to 9 employees---- | 138 | 29 | 55 | 18 | 13 | 20 | 3 |
| 10 to 19 employees 20 to 49 employees | 118 78 | 19 10 | 52 <br> 24 <br> 1 | 113 | 17 20 | 16 12 | 1 |
| 20 to 49 employees 50 to 99 employees | 78 21 | 13 | 10 | 11 4 | 10 3 | 12 1 | 1 |
| 100 employees or more ------ | 19 |  | 7 | 3 | 6 | 3 | - |
| Pennsylvania -- | 2657 | 220 | 419 | 162 | 122 | 137 | 1597 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees | 1259 | 66 | 129 | 52 | 36 | 63 | 913 |
| 5 to 9 employees --- | 533 | 44 | 98 | 32 | 28 | 38 | 293 |
| 10 to 19 employees | 458 | 51 | 97 | 34 | 25 | 16 | 235 |
| 20 to 49 employees | 283 | 37 | 66 | 28 | 24 | 12 | 116 |
| 50 to 99 employees 100 employees or more | 79 <br> 45 | 14 8 | 18 11 | 10 6 | 5 4 | 5 3 | 27 13 |
| Rhode Island ----- | 137 | 21 | 50 | 26 | 16 | 22 | 2 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees -------- | 48 | 6 | 11 | 11 | 8 | 11 | 1 |
| 5 to 9 employees. <br> 10 to 19 employees | 29 32 | 4 7 | 14 14 | 5 <br> 4 | 1 4 | 5 | $\overline{1}$ |
| 20 to 49 employees --------- | 19 | 3 | 7 | 3 | 2 | 4 | - |
| 50 to 99 employees -------- | 5 | 1 | 2 | 1 | 1 | - |  |
| 100 employees or more -------- | 4 |  | 2 | 2 | - | - | - |
| South Carolina----------- | 231 | 32 | 87 | 29 | 28 | 53 | 2 |
| Establishments with— |  |  |  |  |  |  |  |
| Less than 5 employees .------- |  | 8 | 27 | 8 | $\begin{array}{r}12 \\ 4 \\ \hline\end{array}$ | 31 | $\overline{1}$ |
| 5 to 9 employees--------------------- ${ }^{10}$ (to 19 employees | 50 <br> 54 | 108888 | 18 20 | ${ }_{11}^{6}$ | 4 <br> 7 | 13 6 6 | 1 |
| 20 to 49 employees --------------- | 25 | 3 | 11 | 3 | 5 | 2 | 1 |
| South Dakota ------------- | 11 | 2 | 7 | 1 | - | 1 | - |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees --------- | 47 | 1 | 4 | ${ }_{3}$ | $\stackrel{-}{9}$ | - | - |
| 10 to 19 employees--------------------- | 47 17 | 6 4 | 9 2 | 3 1 | 9 | 20 3 | - |
| 20 to 49 employees - | 14 | 1 | 2 | 1 | 1 | 9 | - |
| 50 to 99 employees .----- | 13 | 1 | 3 | 1 | 1 | 7 | - |
| 100 employees or more --------- | 3 | - | 2 | - | - | 1 | - |
| Tennessee----------------- | 335 | 69 | 131 | 37 | 41 | 57 | - |
|  |  |  |  |  |  |  |  |
| Less than 5 employees | 106 | 9 | 41 | 18 | 11 | 27 | - |
| 5 to 9 employees------- | 77 <br> 63 | 24 | 28 <br> 24 | 3 | 8 | 14 | - |
|  | 63 56 | 15 15 | 24 23 | 7 | 9 | 8 <br> 4 | - |
| 50 to 99 employees. | 19 | 3 | 9 | 2 | 3 | 2 | - |
| 100 employees or more ----- | 14 | 3 | 6 |  | 3 | 2 | - |

Table 6b. Wholesale Industries - Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States: 1992-Con.

| Geographic area | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| United States-Con. <br> Texas $\qquad$ | 5733 | 450 | 1134 | 516 | 466 | 1058 | 2109 |
| Establishments with - |  |  |  |  |  |  |  |
| Less than 5 employees ------------------------------ | 2670 | 124 | 308 | 163 | 144 | 636 | 1295 |
| 5 to 9 employees -- | 1219 | 107 | 289 | 114 | 110 | 208 | 391 |
| 10 to 19 employees | 1025 | 104 | 308 | 123 | 110 | 132 | 248 |
| 20 to 49 employees | 596 | 73 | 159 | 91 | 75 | 59 | 139 |
| 50 to 99 employees ---- | 152 | 30 | 40 | 18 | 20 | 16 | 28 |
| 100 employees or more ----------------------------------------- | 71 | 12 | 30 | 7 | 7 | 7 | 8 |
|  | 120 | 36 | 50 | 11 | 14 | 9 | - |
| Establishments with - |  |  |  |  |  |  |  |
| Less than 5 employees . | 46 | 10 | 21 | 5 | 4 | 6 | - |
|  | 26 | 10 | 10 | 3 | 4 | 3 | - |
| 10 to 19 employees ------------------------------------------------ | 24 17 | 7 | 11 5 | $\stackrel{2}{-}$ | 4 | - | - |
| 50 to 99 employees ---------------------------------------------- | 4 | 1 | 3 | - | $-$ | - | - |
| 100 employees or more ---------------------------- | 3 | 2 |  | 1 | - | - | - |
| Vermont ------------------------------------------ | 103 | 16 | 24 | 13 | 12 | 13 | 25 |
| Establishments with - |  |  |  |  |  |  |  |
| Less than 5 employees .----------------------------- | 50 | 8 | 8 | 7 | 3 | 10 | 14 |
| 5 to 9 employees------------------------------ | 28 | 4 | 8 | 3 | 6 | 2 | 5 |
| 10 to 19 employees ------------------------------------------------ | 11 | $\bigcirc$ | 2 | 2 | $\overline{3}$ | - | 3 3 |
|  | 2 | 1 | 1 |  |  |  |  |
| Virginia ----------------------------------------- | 956 | 78 | 148 | 49 | 49 | 117 | 515 |
| Establishments with - |  |  |  |  |  |  |  |
| Less than 5 employees ---------------------------- | 480 | 26 | 49 | 21 | 21 | 73 | 290 |
| 5 to 9 employees----------------------------------------------------- | 185 151 | 16 10 | 33 <br> 34 | 8 | 5 | 24 14 | 99 |
| 20 to 49 employees -- | 97 | 18 | 19 | 4 | 8 | 5 | 43 |
| 50 to 99 employees --- | 29 | 7 | 9 | 6 | 4 | 1 | 2 |
| 100 employees or more - | 14 | 1 | 4 | 3 | 3 | - | 3 |
| Washington ---- | 2052 | 185 | 356 | 131 | 157 | 384 | 839 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees ---------------------------- | 1055 | 43 | 109 | 63 | 52 | 215 | 573 |
|  | 395 | 52 | 102 | 31 | 33 | 81 | 96 |
| 10 to 19 employees ---------------------------------- | 297 | 54 | 70 | 13 | 32 | 40 | 88 |
| 20 to 49 employees ------------------------------------------------- | $\begin{array}{r}203 \\ 57 \\ \hline\end{array}$ | 23 8 | 48 15 | 18 3 | $\begin{array}{r}22 \\ 8 \\ \hline\end{array}$ | 32 9 | 60 14 |
| 100 employees or more - | 45 | 5 | 12 | 3 | 10 | 7 | 8 |
| West Virginia ---------------------------------- | 212 | 10 | 28 | 8 | 10 | 11 | 145 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees ----------------------------- | 94 | 1 | 5 | 4 | 2 | 5 | 77 |
| 5 to 9 employees.- | 56 <br> 34 | 2 3 | -88888 | 1 | 4 2 | 3 1 1 | 38 16 |
| 20 to 49 employees | 22 | 3 | 2 | 2 | 1 | 1 | 13 |
| 50 to 99 employees ---- | 4 | 1 | 2 | - | 1 | - | 1 |
| 100 employees or more ------------- | 2 | - |  | - |  | 1 | 1 |
| Wisconsin --- | 395 | 92 | 139 | 62 | 47 | 54 | 1 |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees ---------------------------- | 139 | 21 | 44 | 20 | 18 | 35 | 1 |
| 5 to 9 employees. | 82 <br> 75 | 16 25 | 31 <br> 28 | 18 11 | 7 | $\begin{array}{r}10 \\ 3 \\ \hline\end{array}$ | - |
| 20 to 49 employees | 52 | 14 | 22 | 9 | 6 | 1 | - |
| 50 to 99 employees -- | 30 | 10 | 6 | 3 | 6 | 5 | - |
| 100 employees or more ---------------------------- | 17 | 6 | 8 | 1 | 2 | - | - |
| Wyoming ---------------------------------------- | 28 | 6 | 10 | - | 8 | 4 | - |
| Establishments with- |  |  |  |  |  |  |  |
| Less than 5 employees ----------------------------- | 12 | 3 | 4 | - | 2 | 3 | - |
| 5 to 9 employees. | 7 <br> 2 | 1 1 | $\stackrel{3}{-}$ | - | 3 1 1 | - | - |
| 20 to 49 employees -------------------------------------------------- | 5 | 1 | 2 | - | 1 | 1 | - |
|  | 1 | - | - | - | 1 | - | - |
| 100 employees or more -------------------------- | 1 | - | 1 | - | - | - | - |

Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992


Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by
Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 514 | Arkansas-Con. <br> Groceries and related products | 128 | 2 | 2 | 1 | 1 | - | 122 |
|  | Establishments with - |  |  |  |  |  |  |  |
|  | Less than 5 employees .------------------- | 71 | - | $-$ | 1 | 1 | - | 69 |
|  | 5 to 9 employees --------------------------------------- | 22 16 | 1 | 1 | - | - | - | 20 15 |
|  | 20 to 49 employees ------------------------------------- | 11 | - | - | - | - | - | 11 |
|  |  | 5 | - | - | - | - | - | 5 |
|  | 100 employees or more ------------------------------ | 3 | 1 | - | - | - | - | 2 |
| 515 | Farm-product raw materials .---------------- | 69 | - | 3 | 1 | 3 | 11 | 51 |
|  | Establishments with - |  |  |  |  |  |  |  |
|  | Less than 5 employees --------------------- | 32 | - | $\overline{1}$ | 1 | 1 | 3 | 27 |
|  | 5 to 9 employees ---------------------------------------- | 14 10 | - | 1 | - | $\frac{1}{2}$ | 5 3 | 8 4 |
|  | 20 to 49 employees ---------------------------------- | 11 | - | 1 | - |  | 3 | 10 |
|  | 50 to 99 employees --------------------------------- | 2 | - |  | - | - | - | 2 |
| 517 | Petroleum and petroleum products .-------- | 5 | - | 4 | 1 | - | - | - |
|  | Establishments with - |  |  |  |  |  |  |  |
|  | Less than 5 employees .------------------------ | 1 3 | - | 1 | - | - | - | - |
|  | 10 to 19 employees <br> 20 to 49 employees | 1 | - | 1 | 1 | - | - |  |
| 519 | Miscellaneous nondurable goods .---------- | 11 | 4 | 1 | 3 | 2 | 1 | - |
|  | Establishments with - |  |  |  |  |  |  |  |
|  | Less than 5 employees .------------------- | 2 | 1 | - | - | - | 1 | - |
|  | 5 to 9 employees - 10 to 19 employees | 1 5 | 1 2 | $\overline{1}$ | $\overline{2}$ | - | - |  |
|  | 20 to 49 employees ------------------------------------- | 2 | $-$ | $-$ | 1 | 1 | - |  |
|  | 50 to 99 employees ------------------------ | 1 | - | - | - | 1 | - |  |
|  | California | 8860 | 1008 | 2237 | 1077 | 1008 | 1823 | 1707 |
| 501 | Motor vehicles and motor vehicle parts and supplies $\qquad$ | 432 | 67 | 105 | 65 | 60 | 91 | 44 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees .-------------------- | 166 | 16 | 29 | 17 | 21 | 63 | 20 |
|  | 5 to 9 employees ----------------------------- | 93 | 11 | 28 | 18 | 11 | 15 | 10 |
|  | 10 to 19 employees ------------------------ | 81 | 13 | 21 | 15 | 15 | 11 | 6 |
|  | 20 to 49 employees ------------------------ | 63 | 17 | 19 | 9 | 10 | 2 | 6 |
|  | 50 to 99 employees ------------------------- | 24 | 9 | 6 | 4 | 3 | - | 2 |
| 502 | 100 employees or more ---------------- | 5 | 1 | 2 | 2 |  | - |  |
|  | Furniture and homefurnishings .------------ | 177 | 23 | 56 | 29 | 27 | 20 | 22 |
|  | Establishments with - |  |  |  |  |  |  |  |
|  | Less than 5 employees ------------------------------------ ${ }^{5}$ to 9 employees | 71 40 | 7 | 14 | 9 | 15 | 16 3 | 10 |
|  |  | 40 27 | 6 4 | 16 8 8 | 4 8 | 7 4 | $\stackrel{3}{-}$ | 4 3 |
|  | 20 to 49 employees ---------------------------------- | 31 | 4 <br> 5 | 12 | 8 | $\stackrel{4}{4}$ | 1 | 5 |
|  |  | 5 | 1 | 3 | - | 1 | - |  |
|  | 100 employees or more -------------------- | 3 |  | 3 | - | - | - |  |
| 503 | Lumber and other construction material.---- | 148 | 12 | 33 | 26 | 20 | 37 | 20 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 59 | 1 | 8 | 9 | 8 | 23 | 10 |
|  | 5 to 9 employees ---------------------------- | 37 | 3 | 8 | 6 | 7 | 9 | 4 |
|  | 10 to 19 employees -------------------------------------- | 28 20 | 4 3 | 8 | 4 | 4 1 | $\stackrel{4}{-}$ | 4 |
|  | 50 to 99 employees ---------------------------------- | 4 | 1 | 2 | $-$ | , | 1 |  |
| 504 | Professional and commercial equipment and supplies | 936 | 90 | 278 | 148 | 128 | 158 | 134 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees .------------------- | 353 | 28 | 73 | 54 | 32 | 95 | 71 |
|  | 5 to 9 employees ---------------------------- | 192 | 21 | 60 | 25 | 30 | 28 | 28 |
|  | 10 to 19 employees -------------------------------------- | 159 145 | 17 15 | 56 47 | 32 27 | 26 24 | 13 16 | 15 |
|  | 50 to 99 employees ----------------------------------- | 46 | 7 | 20 | 6 | - 9 | 2 | 2 |
|  | 100 employees or more ----------------------- | 41 | 2 | 22 | 4 | 7 | 4 | 2 |
| 505 | Metals and minerals, except petroleum ------ | 236 | 35 | 58 | 28 | 23 | 41 | 51 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 78 | 4 | 13 | 4 | 6 | 21 | 30 |
|  | 5 to 9 employees ----------------------------- | 58 | ${ }^{6}$ | 15 | $\begin{array}{r}11 \\ 8 \\ \hline\end{array}$ | 6 4 | 7 10 | 13 4 |
|  | 10 to 19 employees -------------------------- | 48 | 10 | 12 | 8 | 4 | 10 | 4 |
|  | 20 to 49 employees ------------------------------------ | 35 12 | 11 4 | 11 4 | 2 3 | 4 1 | 3 | 4 |
|  | 100 employees or more ------------------------------ | 5 | - | 3 | 3 | 2 | - | - |
| 506 | Electrical goods ------------------------------- | 1540 | 212 | 321 | 135 | 137 | 296 | 439 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees --------------------- | 687 | 51 | 108 | 46 | 49 | 180 | 253 |
|  | 5 to 9 employees ------------------------------ | 353 | 65 | 77 | 37 | 29 | 69 | 76 |
|  | 10 to 19 employees ------------------------- | $\begin{array}{r}256 \\ 175 \\ \hline\end{array}$ | 58 | 60 | 26 | 27 | 31 | 54 |
|  | yees |  |  |  | 21 4 | 19 9 |  | 40 8 |
|  | ployees <br> 100 employees or more | 49 20 | 1 | 17 6 | 1 | 4 | 6 | 8 |
| 507 | Hardware, and plumbing and heating |  |  |  |  |  |  |  |
|  | equipment and supplies | 348 | 57 | 157 | 39 | 29 | 42 | 24 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees .-------------------- | 139 | 12 | 64 | 15 | 13 | 24 |  |
|  | 5 to 9 employees --------------------------------- | 81 | 16 | 34 | 6 | 7 5 | 12 | 6 |
|  | 10 to 19 employees ------------------------- | 66 | 13 | 31 | 10 | 5 | 3 | 4 |
|  | 20 to 49 employees ---------------------------------------- | 45 12 | 14 2 | 18 6 | 6 1 | 1 | 1 | ${ }_{1}^{2}$ |
|  | 100 employees or more ---------------------- |  |  |  |  |  |  |  |

Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by
Employment Size of Establishment for States and SIC Groups: 1992-Con.

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 508 | California-Con. <br> Machinery, equipment, and supplies | 1645 | 177 | 417 | 189 | 158 | 288 | 416 |
|  | Establishments with - |  |  |  |  |  |  |  |
|  | Less than 5 employees 5 to 9 employees | 717 418 | 53 46 | 123 125 | 65 55 | 63 43 | 170 68 | 243 81 |
|  | 10 to 19 employees ---------------------------------- | 273 | 35 | 96 | 41 | 25 | 27 | 49 |
|  | 20 to 49 employees .------------------------- | 195 | 39 | 56 | 25 | 17 | 19 | 39 |
|  | 50 to 99 employees ------------------------------ | 30 | 4 | 12 | - | 6 | 4 | 4 |
|  | 100 employees or more ----------------------------- | 12 |  | 5 | 3 | 4 |  |  |
| 509 | Miscellaneous durable goods----------------- | 981 | 66 | 184 | 111 | 125 | 218 | 277 |
|  | Establishments with - |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 431 | 19 | 54 | 39 | 40 | 111 | 168 |
|  |  | 212 | 13 | 52 | 24 | 26 | 42 | 55 |
|  |  | 156 | 16 | 43 | 20 | 18 | 23 | 36 |
|  | 20 to 49 employees -------------------------- | 126 | 9 | 25 | 20 | 25 | 32 | 15 |
|  | 50 to 99 employees <br> 100 employees or more | 32 <br> 24 | 7 2 | 4 6 | 4 <br> 4 | 9 | 5 5 | 3 |
| 511 | Paper and paper products ------------- | 184 | 28 | 49 | 31 | 11 | 38 | 27 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees --------------------- | 71 | 5 | 19 | 11 | 1 | 22 | 13 |
|  | 5 to 9 employees --------------------------- | 56 | 11 5 | 10 | 10 | 5 | 13 | 7 |
|  | 10 to 19 employees --------------------------- | 29 | 5 | 14 | 3 | 2 | 3 | 2 |
|  | 20 to 49 employees ------------------------------------ | 23 1 | $\bigcirc$ | 5 | 4 1 1 | 3 | - | 5 |
|  | 100 employees or more ----------------------------- | 4 | - | 1 | 2 | - | - |  |
| 512 | Drugs, drug proprietaries, and druggists' sundries $\qquad$ | 188 | 6 | 56 | 26 | 24 | 29 | 47 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees ---------------------- | 66 | 2 | 12 | 7 | 5 | 19 | 21 |
|  | 5 to 9 employees ----------------------------------- ${ }^{10}$ to 19 employees | 42 33 | 2 | 12 | 6 4 | 7 4 4 | 5 4 | 10 |
|  | 20 to 49 employees ---------------------------------- | 28 | 1 | 12 | 6 | 3 | 1 | 8 |
|  | 50 to 99 employees . | 12 | - | 6 | 2 | 3 | - | 1 |
|  | 100 employees or more --------------------- | 7 |  | 2 | 1 | 2 | - | 2 |
| 513 | Apparel, piece goods, and notions .--------- | 353 | 41 | 103 | 44 | 38 | 102 | 25 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees 5 to 9 employees | 148 77 | 15 7 | 32 21 | 17 12 | 13 9 | 58 23 | 13 5 |
|  | 10 to 19 employees ---------------------------------- | 64 | 6 | 24 | - 9 | 8 | 14 | 3 |
|  |  | 50 | 10 | 19 | 5 | 7 | 5 | 4 |
|  | 50 to 99 employees ------------------------ | 10 | 2 | 5 | 1 | 1 | 1 |  |
|  | 100 employees or more -------------------- | 4 |  | 2 | - | - | 1 |  |
| 514 | Groceries and related products ------------- | 742 | 79 | 179 | 103 | 113 | 213 | 55 |
|  | Establishments with - |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 287 | 17 | 44 | 31 | 43 | 127 | 25 |
|  | 5 to 9 employees ---------------------------- | 144 | 15 | 36 | 20 | 20 | 42 | 11 |
|  | 10 to 20 to 49 employeees ------------------------------------ | 120 | 15 | 47 | 20 | 19 | 11 | 8 |
|  | 50 to 99 employees ------------------------------ | 61 | 10 | 13 | 14 | 10 | 11 | 3 |
|  | 100 employees or more ----------------------------- | 39 | 6 | 17 | 3 | 5 | 5 | 3 |
| 515 | Farm-product raw materials ----------------- | 118 | 3 | 10 | 5 | 16 | 45 | 39 |
|  | Establishments with - |  |  |  |  |  |  |  |
|  | Less than 5 employees --------------------- | 54 <br> 25 | - | 2 4 1 | $\overline{2}$ | 4 | 21 14 | 27 |
|  | 10 to 19 employees --------------------------------- | 21 | - | 1 | 2 | 5 | + | $\stackrel{2}{8}$ |
|  | 20 to 49 employees -------------------------------- | 11 | 1 | 2 | - | 3 | 3 | 2 |
|  | 50 to 99 employees ------------------------ | 5 | 1 | 1 | 1 | 1 | 1 |  |
|  | 100 employees or more -------------------- | 2 | 1 |  |  | - | 1 |  |
| 516 | Chemicals and allied products | 245 | 45 | 74 | 31 | 27 | 58 | 10 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 101 | 13 | 21 | 15 | 8 | 40 |  |
|  | 5 to 9 employees ---------------------------1-1- | 55 46 | 13 10 | 14 | 10 3 | 3 | 13 | 2 |
|  | 20 to 49 employees ---------------------------------- | 28 | 8 | 20 9 | 3 <br> 2 | 8 | 3 2 | ${ }_{1}^{2}$ |
|  | 50 to 99 employees --------------------------------- | 10 | 1 | 6 | 1 | 1 | - | 1 |
|  | 100 employees or more --------------------- | 5 |  | 4 |  | 1 | - |  |
| 517 | Petroleum and petroleum products --------- | 59 | 1 | 10 | 5 | 9 | 23 | 11 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 23 | - | 2 | 1 | 2 | 13 |  |
|  | 5 to 9 employees ----------------------------------------- | 13 11 | $\overline{1}$ | 3 3 3 | $\overline{1}$ | 2 | 5 <br> 2 | 3 |
|  | 10 to 19 employees ------------------------------------- | $\begin{array}{r}11 \\ 8 \\ \hline\end{array}$ | $-$ | 2 | 3 | 1 | 1 | 1 |
|  | 50 to 99 employees ------------------------- | 1 | - |  | - | 1 | - | - |
|  | 100 employees or more ------------------- | 3 | - | - | - | 1 | 2 | - |
| 518 | Beer, wine, and distilled alcohol beverages -- | 47 | 5 | 19 | 5 | 4 | 11 | 3 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees .------------------- | 18 | - | 3 | 4 | 2 | 7 | 2 |
|  | 5 to 9 employees ---------------------------- | 12 | 3 | 5 | 1 | 1 | 2 | - |
|  | 10 to 19 employees -------------------------- | $\begin{array}{r}10 \\ 4 \\ \hline\end{array}$ | $\stackrel{2}{-}$ | 6 | - | 1 | 1 | $\overline{1}$ |
|  | 20 to 49 employees ------------------------------------- | 2 | - | 2 | - | - | - | 1 |
|  | 100 employees or more ----------------------------- | 1 | - | 1 | - | - | - | - |
| 519 | Miscellaneous nondurable goods .---------- | 481 | 61 | 128 | 57 | 59 | 113 | 63 |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 226 | 17 | 40 | 20 | 24 | 82 | 43 |
|  | 10 to 19 employees -------------------------------------- | +68 | 13 | 29 25 | 12 | 5 | 5 | 13 3 |
|  | 20 to 49 employees ------------------------------- | 61 | 11 | 22 | 12 | 7 | 6 | 3 |
|  | 50 to 99 employees ----------------------------- | 16 | 1 | 9 | 1 | 2 | 2 | 1 |
|  | 100 employees or more ------------------- | 7 | 1 | 3 | 1 | 1 | 1 | - |

Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 508 | Connecticut-Con. <br> Machinery, equipment, and supplies | 155 | 24 | 40 | 33 | 23 | 34 | 1 |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ <br> 100 employees or more $\qquad$ | 71 31 27 21 3 2 | 8 7 2 6 1 1 | $\begin{array}{r}14 \\ 10 \\ 12 \\ 3 \\ \hline 1\end{array}$ | 19 | 9 6 2 4 1 1 | 21 4 5 3 1 | - -1 - - |
| 509 | Miscellaneous durable goods------------- | 52 | 3 | 18 | 10 | 11 | 10 | - |
|  | Establishments withLess than 5 employees $\qquad$ 5 to 9 employees $\qquad$ 10 to 19 employees $\qquad$ 20 to 49 employees $\qquad$ 50 to 99 employees $\qquad$ 100 employees or more $\qquad$ | 14 11 13 9 3 2 | 1 1 1 1 - - | 4 4 2 5 2 1 |  <br> 2 <br> 3 <br> 5 <br> - <br> - | 3 <br> 2 <br> 3 <br> 2 <br> 1 | 4 2 2 1 1 | - - - - - |
| 511 | Paper and paper products -------------------- | 21 | 4 | 4 | 2 | 4 | 7 | - |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ | 12 3 3 2 1 | $\begin{array}{r}1 \\ 2 \\ \hline 1\end{array}$ | 2 <br> 1 <br> 1 <br> - | 1 <br> - <br> - <br> 1 | 3 <br> 1 <br> - | $\frac{5}{2}$ | - - - - |
| 512 | Drugs, drug proprietaries, and druggists' sundries $\qquad$ | 11 | 1 | 2 | 1 | 2 | 5 | - |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ | 4 2 2 1 2 | - <br> 1 <br> - | - <br> 1 <br> 1 <br> - | - 1 - - - | - | 4 1 | - - - |
| 513 | Apparel, piece goods, and notions ---------- | 18 | 5 | 7 | 4 | - | 2 | - |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees <br> 50 to 99 employees $\qquad$ $\qquad$ | 10 2 2 3 1 | 2 <br> 1 <br> 2 | 3 <br> 2 <br> 1 <br> 1 | 3 | - | 2 | - - - |
| 514 | Groceries and related products .------------ | 13 | - | 4 | 2 | 3 | 4 | - |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ | 6 4 2 1 | - | - 3 1 - | 2 - - - | 1 | $\frac{3}{1}$ | - |
| 515 | Farm-product raw materials .---------------- | 11 | - | - | - | - | 4 | 7 |
|  | Establishments with - <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 100 employees or more $\qquad$ | 6 2 2 1 | - <br> - <br> - <br> - | - | - - - - | - | 1 <br> 2 <br> 1 | 5 2 - - |
| 516 | Chemicals and allied products .-------------- | 39 | 2 | 18 | 1 | 6 | 12 | - |
|  | Establishments withLess than 5 employees $\qquad$ 5 to 9 employees $\qquad$ 10 to 19 employees $\qquad$ 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ <br> 100 employees or more $\qquad$ | 16 7 7 7 1 | - <br> - <br>  <br> 2 <br> - | 6 <br>  <br> 5 <br> 3 <br> 2 <br> 1 <br> 1 | - | 3 | 7 1 3 1 - | - - - - - |
| 517 | Petroleum and petroleum products .-------- | 10 | - | 4 | 1 | 2 | 3 | - |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 100 employees or more $\qquad$ | 2 2 2 2 2 | - - - - - | - <br>  <br>  <br>  <br> 2 | - - - - | -1 <br> -1 | $\stackrel{2}{-}$ | - - - - |
| 519 | Miscellaneous nondurable goods .---------- | 30 | 5 | 10 | 2 | 4 | 9 | - |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ | 17 4 2 6 1 | 3 <br> 1 <br> 1 | 4 <br> 3 <br>  <br>  <br> - | 1 <br> - <br> - | 2 <br> - <br> - | 7 <br> 1 <br> 1 | - |
|  |  | 57 | 15 | 23 | 3 | 4 | 12 | - |
| 501 | Motor vehicles and motor vehicle parts and supplies $\qquad$ | 3 | 1 | - | - | 2 | - | - |
|  | Establishments with5 to 9 employees $\qquad$ 10 to 19 employees $\qquad$ | 2 | 1 | - | - | 1 1 | - | - |
| 502 | Furniture and homefurnishings .------------- | 2 | 2 | - | - | - | - | - |
|  | Establishments with - <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ | 1 1 | 1 1 | - | - | - | - | - |
| 503 | Lumber and other construction material $\qquad$ <br> Establishments with- <br> 5 to 9 employees $\qquad$ | 2 | - | - | 1 1 | - | 1 1 | - |

Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by
Employment Size of Establishment for States and SIC Groups: 1992-Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\[
\begin{aligned}
\& \text { SIC } \\
\& \text { code }
\end{aligned}
\]} \& \multirow[b]{2}{*}{Geographic area and major group} \& \multirow[b]{2}{*}{Exporting establishments} \& \multicolumn{6}{|c|}{Number of establishments with an export intensity of-} \\
\hline \& \& \& 1 percent or less \& 2 percent through 9 percent \& 10 percent through 19 percent \& 20 percent through 49 percent \& 50 percent through 100 percent \& Unknown \\
\hline 504 \& \begin{tabular}{l}
Delaware-Con. \\
Professional and commercial equipment and supplies \\
Establishments with - \\
Less than 5 employees 5 to 9 employees
\(\qquad\)
\(\qquad\) \\
10 to 19 employees \\
100 employees or more
\(\qquad\)
\(\qquad\)
\end{tabular} \& 5
2
1
1
1 \& - \& 4
1
1
1
1 \& 1
-
- \& - \& - \& -
-
-
-
- \\
\hline 505 \& \begin{tabular}{l}
Metals and minerals, except petroleum \(\qquad\) \\
Establishments with - \\
Less than 5 employees \(\qquad\) \\
5 to 9 employees \(\qquad\)
\end{tabular} \& 2
1
1 \& - \& 2
1
1 \& - \& - \& - \& - \\
\hline 506 \& \begin{tabular}{l}
Electrical goods \(\qquad\) \\
Establishments with Less than 5 employees \(\qquad\) \\
5 to 9 employees \(\qquad\) \\
10 to 19 employees \(\qquad\)
\end{tabular} \& 6
3
1
2 \& 1 \& - \& - \& - \& 3
3
- \& -
-
- \\
\hline 507 \& \begin{tabular}{l}
Hardware, and plumbing and heating equipment and supplies \(\qquad\) \\
Establishments with - \\
Less than 5 employees \\
5 to 9 employees
\(\qquad\)
\(\qquad\) \\
20 to 49 employees \(\qquad\)
\end{tabular} \& 5
3
1
1 \& 3 \& 1
-1
- \& - \& - \& - \& - \\
\hline 508 \& \begin{tabular}{l}
Machinery, equipment, and supplies \(\qquad\) \\
Establishments with - \\
Less than 5 employees \(\qquad\) \\
5 to 9 employees \\
10 to 19 employees
\(\qquad\) \\
20 to 49 employees
\(\qquad\) \\
50 to 99 employees
\(\qquad\)
\(\qquad\)
\end{tabular} \& 16

5
5
3
2

1 \& | 2 |
| :--- |
| 1 |
| 1 |
| 1 | \& 8

- 

4
3
1

- \& 1
1
- 
- 
- \& -
- 
- 
- 
- 
- \& 2
2
- \& -
- 
- 
- 
- <br>

\hline 509 \& | Miscellaneous durable goods. $\qquad$ |
| :--- |
| Establishments with- |
| 10 to 19 employees $\qquad$ | \& 1

1 \& - \& 1 \& - \& - \& - \& - <br>

\hline 512 \& | Drugs, drug proprietaries, and druggists' |
| :--- |
| sundries $\qquad$ |
| Establishments with- |
| 5 to 9 employees $\qquad$ |
| 20 to 49 employees |
| ------------------------ |
| 50 to 99 employees $\qquad$ | \& 4

2
1
1 \& -
-
-

- \& 3
1
1
1 \& - \& -
- 
- 
- \& 1
1 \& -
- 
- <br>

\hline 513 \& | Apparel, piece goods, and notions $\qquad$ |
| :--- |
| Establishments with - |
| 100 employees or more $\qquad$ | \& 1

1 \& - \& 1 \& - \& - \& - \& - <br>

\hline 516 \& | Chemicals and allied products $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ |
| 50 to 99 employees $\qquad$ | \& 6

4
2 \& - \& 2 \& - \& 1 \& 3
3 \& - <br>

\hline 519 \& | Miscellaneous nondurable goods $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ |
| 5 to 9 employees |
| 10 to 19 employees $\qquad$ $\qquad$ |
| District of Columbia $\qquad$ | \& 4

1
1
2
32 \& 3 \& 1 \& -
-
-
-
4 \& 1
-1
-1
1 \& 2
1
1
1
14 \& -
-
3 <br>

\hline 501 \& | Motor vehicles and motor vehicle parts and supplies $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees |
| 10 to 19 employees $\qquad$ $\qquad$ | \& 3

2
1 \& 1 \& - \& - \& - \& 2
2 \& - <br>

\hline 502 \& | Furniture and homefurnishings $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ |
| 5 to 9 employees $\qquad$ | \& 8

5
3 \& - \& 1 \& 4
3
1 \& - \& -
-

- \& 1
1
- <br>

\hline 503 \& | Lumber and other construction material $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ | \& 2

2 \& - \& - \& - \& - \& 2
2 \& - <br>

\hline 504 \& | Professional and commercial equipment and supplies $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ | \& 5

5 \& - \& 1 \& - \& 1
1 \& 2
2 \& 1
1 <br>

\hline 506 \& | Electrical goods $\qquad$ |
| :--- |
| Establishments withLess than 5 employees $\qquad$ |
| 10 to 19 employees $\qquad$ | \& 5

4
1 \& 1 \& 1
1

- \& - \& -
- 
- \& 3
3
- \& - <br>

\hline 507 \& | Hardware, and plumbing and heating equipment and supplies $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ | \& 1

1 \& 1
1 \& - \& - \& - \& - \& - <br>

\hline 508 \& | Machinery, equipment, and supplies $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ |
| 5 to 9 employees |
| 20 to 49 employees $\qquad$ $\qquad$ | \& 3

1
1
1 \& - \& $\begin{array}{r}1 \\ - \\ \hline 1\end{array}$ \& -
-
-

- \& -
- 
- 
- \& 2
1
1
- \& - <br>
\hline
\end{tabular}

Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow[b]{2}{*}{Geographic area and major group} \& \multirow[b]{2}{*}{Exporting establishments} \& \multicolumn{6}{|c|}{Number of establishments with an export intensity of-} \\
\hline \& \& \& 1 percent or less \& 2 percent through 9 percent \& 10 percent through 19 percent \& 20 percent through 49 percent \& 50 percent through 100 percent \& Unknown \\
\hline \multirow[t]{2}{*}{509} \& \begin{tabular}{l}
District of Columbia-Con. \\
Miscellaneous durable goods.
\end{tabular} \& 5 \& - \& 1 \& - \& - \& 3 \& 1 \\
\hline \& \begin{tabular}{l}
Establishments with- \\
Less than 5 employees \(\qquad\) \\
5 to 9 employees \(\qquad\) \\
10 to 19 employees \(\qquad\)
\end{tabular} \& 2
2
1
1 \& - \& \(\stackrel{1}{-}\) \& - \& - \& 1
2 \& - \\
\hline \multirow[b]{2}{*}{501} \& Florida ----------------------------- \& 5643 \& 452 \& 964 \& 606 \& 553 \& 1814 \& 1254 \\
\hline \& Motor vehicles and motor vehicle parts and supplies \(\qquad\) \& 350 \& 29 \& 82 \& 51 \& 32 \& 156 \& - \\
\hline \multirow[b]{2}{*}{502} \& \begin{tabular}{l}
Establishments with- \\
Less than 5 employees \(\qquad\) \\
5 to 9 employees \(\qquad\) \\
10 to 19 employees \(\qquad\) \\
20 to 49 employees \(\qquad\) \\
50 to 99 employees \(\qquad\) \\
100 employees or more \(\qquad\)
\end{tabular} \& 167
74
61
34
8
6 \& \begin{tabular}{l}
8 \\
7 \\
5 \\
8 \\
\hline 1
\end{tabular} \& 25
14
24
12
4
3 \& 18
11
12
7
2
1 \& \(\begin{array}{r}16 \\ 6 \\ 4 \\ 5 \\ \hline 1\end{array}\) \& 100
36
16
2
2 \& -
-
-
- \\
\hline \& Furniture and homefurnishings .------------- \& 133 \& 14 \& 40 \& 27 \& 28 \& 24 \& - \\
\hline \multirow[b]{2}{*}{503} \& Establishments withLess than 5 employees \(\qquad\) 5 to 9 employees \(\qquad\) 10 to 19 employees \(\qquad\) 20 to 49 employees \(\qquad\) 50 to 99 employees \(\qquad\) 100 employees or more \(\qquad\) \& 65
33
23
10
1
1 \& 4
3
5
1
1
1 \& 24
9
4
2
1 \& 14
6
4
3
- \& 10
7
7
4
- \& 13
8
3 \& -
-
-
- \\
\hline \& Lumber and other construction material.---- \& 123 \& 22 \& 39 \& 13 \& 16 \& 33 \& - \\
\hline \multirow[b]{2}{*}{504} \& \begin{tabular}{l}
Establishments with- \\
Less than 5 employees \(\qquad\) \\
5 to 9 employees \(\qquad\) \\
10 to 19 employees \(\qquad\) \\
20 to 49 employees \(\qquad\) \\
50 to 99 employees \(\qquad\) \\
100 employees or more \(\qquad\)
\end{tabular} \& 50
31
21
17
2
2 \& 6
9
4
3
- \& 13
12
7
5
2 \& \begin{tabular}{l}
3 \\
2 \\
3 \\
4 \\
\hline 1
\end{tabular} \& \begin{tabular}{l}
6 \\
2 \\
3 \\
4 \\
4 \\
\hline 1
\end{tabular} \& 22
6
4
1
- \& - \\
\hline \& Professional and commercial equipment and supplies \(\qquad\) \& 453 \& 28 \& 79 \& 41 \& 48 \& 202 \& 55 \\
\hline \multirow[b]{6}{*}{505} \& Establishments with- \& \& \& \& \& \& \& \\
\hline \& Less than 5 employees ------------------------------------
5 to 9 employees \& 211
114 \& 7
5 \& 24
22
15 \& 13
11 \& 19
12 \& 116
53 \& \\
\hline \& ( 10 to 19 employees ------------------------------------- \& +68 \& \(\begin{aligned} \& 5 \\ \& 9\end{aligned}\) \& 15 \& 8 \& 12 \& \begin{tabular}{l}
53 \\
21 \\
\hline
\end{tabular} \& 11
5 \\
\hline \& 20 to 49 employees ------------------------------------ \& 47 \& 4 \& 14 \& 7 \& 6 \& 10 \& 6 \\
\hline \& \begin{tabular}{l}
50 to 99 employees \(\qquad\) \\
100 employees or more \(\qquad\)
\end{tabular} \& 8
5 \& 1 \& 2
2 \& 1 \& \(\stackrel{1}{-}\) \& 2 \& 1 \\
\hline \& Metals and minerals, except petroleum ------ \& 88 \& 11 \& 25 \& 16 \& 7 \& 22 \& 7 \\
\hline \multirow[b]{6}{*}{506} \& \begin{tabular}{l}
Establishments with- \\
Less than 5 employees
\end{tabular} \& 30 \& 3 \& 5 \& \& \& \& \\
\hline \& 5 to 9 employees ------------------------------------ \& 24 \& 3
3 \& 5
7 \& 3
5 \& 2 \& 14
3 \& 3 \\
\hline \& 10 to 19 employees ----------------------------------- \& 24 \& 2 \& 10 \& 7 \& 1 \& 4 \& 4 \\
\hline \&  \& 9 \& 3 \& 2 \& 1 \& 2 \& 1 \& - \\
\hline \& 50 to 99 employees ------------------------- \& 1 \& \& 1 \& - \& - \& - \& - \\
\hline \& Electrical goods ------------------------------- \& 642 \& 100 \& 122 \& 62 \& 70 \& 242 \& 46 \\
\hline \multirow{7}{*}{507} \& Establishments with- \& \& \& \& \& \& \& \\
\hline \& Less than 5 employees ------------------------------------ \& 275
142
14 \& \begin{tabular}{l}
15 \\
23 \\
\hline
\end{tabular} \& \begin{tabular}{l}
47 \\
29 \\
\hline
\end{tabular} \& 23
17 \& \begin{tabular}{l}
30 \\
17 \\
\hline
\end{tabular} \& \(\begin{array}{r}138 \\ 49 \\ \hline\end{array}\) \& 22
7 \\
\hline \& 10 to 19 employees ---------------------------------- \& 137 \& 39 \& 26 \& 13 \& 14 \& 37 \& 8 \\
\hline \& 20 to 49 employees -------------------------1-1- \& 72 \& 19 \& 17 \& 7 \& 8 \& 12 \& 9 \\
\hline \& 50 to 99 employees -------------------------------- \& 11
5 \& 4 \& 2
1 \& 1 \& \(\stackrel{1}{-}\) \& 3
3 \& - \\
\hline \& Hardware, and plumbing and heating equipment and supplies \& 232 \& 59 \& 60 \& 37 \& 24 \& 52 \& - \\
\hline \& Establishments with- \& \& \& \& \& \& \& \\
\hline \multirow{7}{*}{508} \& Less than 5 employees --------------------- \& 113 \& 39 \& 22 \& 13 \& 10 \& 29 \& - \\
\hline \& 5 to 9 employees ---------------------------- \& \begin{tabular}{l}
54 \\
41 \\
\hline 1
\end{tabular} \& 12 \& 17 \& 8 \& 7 \& 10 \& - \\
\hline \& 10 to 19 employees ------------------------------------- \& 41
22 \& 6
2 \& 15
5 \& 8 \& \(\overline{6}\) \& 12
1 \& - \\
\hline \& \begin{tabular}{l}
20 to 49 employees \\
50 to 99 employees
\(\qquad\)
\end{tabular} \& 22
1
1 \& 2 \& 5 \& 8 \& \(\stackrel{6}{-}\) \& 1 \& - \\
\hline \& 100 employees or more -------------------------- \& \& - \& - \& - \& 1 \& - \& - \\
\hline \& Machinery, equipment, and supplies .------- \& 2068 \& 70 \& 180 \& 147 \& 116 \& 486 \& 1069 \\
\hline \& Establishments with- \& \& \& \& \& \& \& \\
\hline \multirow[b]{6}{*}{509} \& \begin{tabular}{l}
Less than 5 employees \\
5 to 9 employees
\end{tabular} \& 1236
400

r \& | 20 |
| :--- |
| 21 |
| 1 | \& 51

58
58 \& $\begin{array}{r}57 \\ 27 \\ \hline\end{array}$ \& 41
31 \& 321
102 \& 746
161 <br>
\hline \& 10 to 19 employees ----------------------------------- \& 261 \& 19 \& 40 \& 31 \& 22 \& 46 \& 103 <br>
\hline \&  \& \& \& \& \& \& 13 \& 49 <br>
\hline \& 50 to 99 employees \& $\begin{array}{r}22 \\ 14 \\ \hline\end{array}$ \& 1 \& 2 \& 7
3 \& 1 \& 2 \& 9 <br>
\hline \& 100 employees or more - \& 14 \& 1 \& 2 \& 3 \& 5 \& 2 \& 1 <br>
\hline \& Miscellaneous durable goods---------------- \& 389 \& 29 \& 64 \& 46 \& 50 \& 154 \& 46 <br>
\hline \multirow{12}{*}{511} \& Establishments with- \& \& \& \& \& \& \& <br>

\hline \& | Less than 5 employees |
| :--- |
| 5 to 9 employees $\qquad$ | \& 200

97 \& 12
10 \& 20
17
17 \& 20

14 \& | 21 |
| :--- |
| 15 | \& $\begin{array}{r}104 \\ 29 \\ \hline\end{array}$ \& 23

12 <br>
\hline \& 10 to 19 employees ----------------------------------- \& 45 \& 3 \& 13 \& 5 \& + 5 \& 13 \& 6 <br>
\hline \& 20 to 49 employees ------------------------------- \& 39 \& 4 \& 10 \& 6 \& 9 \& 7 \& 3 <br>
\hline \& 50 to 99 employees ------------------------- \& 5
3 \& - \& 3 \& 1 \& - \& - \& 1 <br>
\hline \& 100 employees or more -------------------- \& \& - \& 1 \& - \& - \& 1 \& 1 <br>
\hline \& Paper and paper products .------------------ \& 107 \& 18 \& 23 \& 20 \& 14 \& 32 \& - <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>

\hline \& | Less than 5 employees $\qquad$ |
| :--- |
| 5 to 9 employees $\qquad$ | \& | 48 |
| :--- |
| 22 | \& 5

3 \& 6
5 \& 6
4 \& 8
2 \& 23
8 \& - <br>
\hline \& 5 10 to 19 employees ---------------------------------- \& 15 \& 5 \& $\stackrel{5}{7}$ \& 1 \& 2 \& $\stackrel{8}{-}$ \& - <br>
\hline \&  \& 14 \& 4 \& 4 \& 5 \& 1 \& - \& - <br>
\hline \& 50 to 99 employees 100 employees or more \& 5
3 \& $\overline{1}$ \& 1

- \& 3
1 \& 1 \& 1 \& - <br>
\hline
\end{tabular}

Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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Employment Size of Establishment for States and SIC Groups: 1992-Con.


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\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow[b]{2}{*}{Geographic area and major group} \& \multirow[b]{2}{*}{Exporting establishments} \& \multicolumn{6}{|c|}{Number of establishments with an export intensity of-} \\
\hline \& \& \& 1 percent or less \& 2 percent through 9 percent \& 10 percent through 19 percent \& 20 percent through 49 percent \& 50 percent through 100 percent \& Unknown \\
\hline 516 \& \begin{tabular}{l}
Idaho-Con. \\
Chemicals and alifed products \(\qquad\) \\
Establishments withLess than 5 employees \(\qquad\) \\
5 to 9 employees \(\qquad\)
\end{tabular} \& 3
1
2 \& - \& 1
2 \& - \& - \& - \& - \\
\hline 517 \& \begin{tabular}{l}
Petroleum and petroleum products \(\qquad\) \\
Establishments with- \\
10 to 19 employees \(\qquad\)
\end{tabular} \& 1 \& - \& - \& - \& - \& 1 \& - \\
\hline 519 \& \begin{tabular}{l}
Miscellaneous nondurable goods \(\qquad\) \\
Establishments with- \\
Less than 5 employees \(\qquad\) \\
5 to 9 employees \\
10 to 19 employees
\(\qquad\)
\(\qquad\) \\
20 to 49 employees \(\qquad\) \\
Illinois \(\qquad\)
\end{tabular} \& 12
1
2
3
5
1
1559 \& 1
-
1
-
-
-
256 \& 4
-
1
1
2
-
\(\mathbf{6 1 3}\) \& \begin{tabular}{r}
2 \\
- \\
\hline 1 \\
1 \\
- \\
236
\end{tabular} \& 172 \& 4
1
-1
2
-
281 \& - \\
\hline 501 \& \begin{tabular}{l}
Motor vehicles and motor vehicle parts and supplies \\
Establishments withLess than 5 employees 5 to 9 employees \(\qquad\) 10 to 19 employees \(\qquad\) 20 to 49 employees \(\qquad\) 50 to 99 employees 100 employees or more
\end{tabular} \& 77
21
12
17
14
9 \& 14
5
3
1
1
3
1 \& 29
5
4
6
8
4
2 \& 12
1
1
5
3
2 \& 10
4 \& 12

6
3
2
1 \& - <br>

\hline 502 \& | Furniture and homefurnishings $\qquad$ |
| :--- |
| Establishments withLess than 5 employees 5 to 9 employees $\qquad$ 10 to 19 employees $\qquad$ 20 to 49 employees $\qquad$ 50 to 99 employees 100 employees or more $\qquad$ | \& 42

17
9
4
6
5

1 \& | 7 |
| :--- |
| 2 |
| 2 |
| 2 |
| 2 |
| 1 | \& 16

3
4
2
3

4 \& \begin{tabular}{l}
8 <br>
6 <br>
\hline <br>
\hline 1 <br>
\hline 1

 \& 

4 <br>
1 <br>
3 <br>

- <br>
- <br>
\hline-

 \& 

7 <br>
5 <br>
\hline 1 <br>
1
\end{tabular} \& - <br>

\hline 503 \& | Lumber and other construction material |
| :--- |
| Establishments with- |
| Less than 5 employees |
| 5 to 9 employees $\qquad$ |
| 10 to 19 employees $\qquad$ |
| 20 to 49 employees $\qquad$ $\qquad$ | \& 19

5
3
7
3

1 \& \begin{tabular}{l}
4 <br>
2 <br>
\hline 2 <br>
-

 \& 

5 <br>

- <br>
\hline <br>
2 <br>
2 <br>
1
\end{tabular} \& 5
- 

2
3

- \& 3
1
1
-1
- \& 2
2
- \& - <br>

\hline 504 \& | Professional and commercial equipment and supplies $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ 5 to 9 employees $\qquad$ |
| 10 to 19 employees |
| 20 to 49 employees $\qquad$ |
| 50 to 99 employees $\qquad$ |
| 100 employees or more $\qquad$ | \& 132

39
24
21
19
15
14 \& 21
5
5
2
3
5
1 \& 59
14
13
10
9
3
10 \& 18

6
4
5
1
1
1 \& 20
7
-3
4
4
2 \& 14
7
7
1
2
2 \& - <br>

\hline 505 \& | Metals and minerals, except petroleum ------ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ |
| 5 to 9 employees |
| 10 to 19 employees $\qquad$ $\qquad$ |
| 50 to 99 employees $\qquad$ |
| 100 employees or more $\qquad$ | \& 77

22
12
14
16
7
6 \& 13

3
2
2
3
3

- \& $\begin{array}{r}39 \\ 9 \\ 9 \\ 5 \\ 10 \\ 9 \\ 2 \\ 4 \\ \hline\end{array}$ \& 11
3
2
2
2
1

1 \& \begin{tabular}{l}
3 <br>
- <br>
\hline <br>
2 <br>
1

 \& 

7 <br>
4 <br>
3 <br>

- <br>
- <br>
\hline
\end{tabular} \& - <br>

\hline 506 \& | Electrical goods $\qquad$ |
| :--- |
| Establishments with Less than 5 employees $\qquad$ 5 to 9 employees $\qquad$ 10 to 19 employees $\qquad$ |
| 20 to 49 employees |
| 50 to 99 employees $\qquad$ |
| 100 employees or more $\qquad$ | \& 172

50
42
30
33
13

4 \& | 30 |
| ---: |
|  |
| 7 |
| 70 |
| 7 |
| 1 |
| - | \& 84

22
22
14
16
7
3 \& 22
7
7
4
3
4
3
1 \& 17

5
5
1
6

- \& $\begin{array}{r}19 \\ 11 \\ 4 \\ 2 \\ \hline 2\end{array}$ \& -
- 
- 
- 
- <br>

\hline 507 \& | Hardware, and plumbing and heating equipment and supplies $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ |
| 5 to 9 employees $\qquad$ |
| 10 to 19 employees |
| 20 to 49 employees $\qquad$ $\qquad$ | \& 80

23
20
15
22 \& 21
10
3
5
3 \& 32

6
6
5
15 \& 8
-
4
2
2 \& 6
1
2
1
2 \& 13 \& -
-
-

- <br>

\hline 508 \& | Machinery, equipment, and supplies $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ |
| 5 to 9 employees $\qquad$ |
| 10 to 19 employees |
| 20 to 49 employees $\qquad$ |
| 100 employees or more $\qquad$ $\qquad$ | \& 393

111
97
83
67
24
11 \& 65
13
21
18
11
1
1 \& 162
38
40
36
32
10
6 \& 70

15
16
19
14
4
2 \& 46
17
9
6
6
7
1 \& 49

28
11
3
4
2
1 \& 1
-
-
1
-

- <br>

\hline 509 \& | Miscellaneous durable goods.-------------- |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ |
| 5 to 9 employees |
| 10 to 19 employees $\qquad$ |
| 20 to 49 employees |
| 50 to 99 employees $\qquad$ $\qquad$ |
| 100 employees or more $\qquad$ | \& 107

35
24
16
25
6

1 \& | 15 |
| :--- |
| 4 |
| 2 |
| 7 |
| 2 |
| - | \& 41

11
10
9
8
3

- \& 16
2
4
4
5
5
- 
- \& 17

5
5
1
5
1

- \& $\begin{array}{r}18 \\ \\ 13 \\ 3 \\ 1 \\ - \\ \hline 1\end{array}$ \& -
- 
- 
- 
- <br>
\hline
\end{tabular}

Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of - |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 501 | Iowa ------------------------------- | 205 | 32 | 81 | $18$ | $32$ | $42$ | - |
|  | Motor vehicles and motor vehicle parts and supplies $\qquad$ | 20 | 9 | 8 | 2 | 1 | - | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees --------------------- | 4 | 1 | 1 | 2 | - | - | - |
|  | 5 to 9 employees ------------------------------ | 3 | $-$ | 3 | - | - | - |  |
|  | 10 to 19 employees ---------------------------------- | 2 7 | 1 4 | 1 | - | - | - |  |
|  | 50 to 99 employees ----------------------------------- | 3 | 3 | - | - | $\underline{1}$ | - |  |
|  | 100 employees or more ------------------------------- | 1 |  | 1 | - | - | - |  |
| 502 | Furniture and homefurnishings .------------- | 2 | 1 | - | - | - | 1 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees 20 to 49 employees | 1 1 | $\overline{1}$ | - | - | - | 1 | - |
| 503 | Lumber and other construction material ----- | 3 | - | 1 | 1 | - | 1 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | 5 to 9 employees <br> 10 to 19 employees | 2 1 | - | 1 | - | - | 1 | - |
| 504 | Professional and commercial equipment and supplies | 9 | 1 | 4 | 1 | 2 | 1 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  |  | 1 4 | $-$ | $\overline{2}$ | - | 1 1 | 1 |  |
|  | 5 to 9 employees ----------------------------------------- | 4 2 2 | $\overline{1}$ | 2 | - | 1 | 1 |  |
|  |  | 2 |  | 1 | 1 | - | - |  |
| 505 | Metals and minerals, except petroleum .----- | 1 | - | 1 | - | - | - | - |
|  | Establishments with20 to 49 employees | 1 | - | 1 | - | - | - |  |
| 506 | Electrical goods .----------------------------- | 16 | 5 | 8 | 1 | 1 | 1 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 8 | 2 | 6 | - | - | - |  |
|  | 5 to 9 employees ----------------------------------------- | 3 2 2 | 1 | 1 | - | 1 | - |  |
|  | 20 to 49 employees ------------------------------------- | 2 | 1 | - | $\overline{1}$ | - | - |  |
|  | 50 to 99 employees --------------------------------- | 1 |  | - |  | - | 1 |  |
| 507 | Hardware, and plumbing and heating equipment and supplies. | 6 | 1 | 3 | 1 | - | 1 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees --------------------------------- | 2 | $\stackrel{-}{1}$ | - | $\stackrel{1}{-}$ | - | $\stackrel{1}{-}$ |  |
|  | 510 9 employees 19 employees ------------------------------------ | 2 | 1 | 2 | - | - | - |  |
|  | 20 to 49 employees ---------------------- | 1 |  | 1 | - | - | - |  |
| 508 | Machinery, equipment, and supplies .------- | 38 | 7 | 14 | 6 | 5 | 6 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees <br> 5 to 9 employees $\qquad$ | 13 12 | $\stackrel{3}{-}$ | $\stackrel{2}{8}$ | 2 3 | 2 1 | 4 | - |
|  | 10 to 19 employees ----------------------------------- | 4 | - | 1 | 1 |  | - |  |
|  |  | 7 | 3 | 2 | - | - | 2 |  |
|  | 50 to 99 employees ------------------------- | 2 | 1 | 1 | - | - |  |  |
| 509 | Miscellaneous durable goods---------------- | 13 | 2 | 7 | 1 | 1 | 2 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees ---------------------------------- | 7 <br> 1 | 1 1 | $\stackrel{2}{-}$ | $\underline{1}$ | 1 | $\stackrel{2}{-}$ | - |
|  | 510 to 19 employees ---------------------------------- | 2 | - | $\overline{2}$ | - | - | - |  |
|  | 20 to 49 employees ----------------------------------- | 3 | - | 3 | - | - | - |  |
| 511 | Paper and paper products -------------------- | 1 | - | 1 | - | - | - | - |
|  | Establishments with- <br> Less than 5 employees | 1 | - | 1 | - | - | - | - |
| 512 | Drugs, drug proprietaries, and druggists' sundries $\qquad$ | 1 | - | - | - | 1 | - | - |
|  | Establishments with100 employees or more | 1 | - | - | - | 1 | - | - |
| 513 | Apparel, piece goods, and notions .--------- | 3 | - | 3 | - | - | - | - |
|  | Establishments with- <br> Less than 5 employees | 2 | - |  | - | - | - | - |
|  | 50 to 99 employees $\qquad$ | 1 | - | 1 | - | - | - | - |
| 514 | Groceries and related products .------------ | 16 | - | 9 | - | 3 | 4 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 5 | - | 2 | - | - | 3 | - |
|  | 5 to 9 employees <br> 10 to 19 employees | 2 3 | - | 1 2 | - | 1 | - | - |
|  | 20 to 49 employees -------------------------------------- | 1 | - | 1 | - | - | - | - |
|  | 50 to 99 employees -------------------------------- | 3 | - | 2 | - | - | 1 | - |
|  | 100 employees or more -------------------------- | 2 | - | 1 | - | 1 | - | - |
| 515 | Farm-product raw materials .---------------- | 48 | 2 | 3 | 3 | 16 | 24 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 12 | $-$ | 1 | 1 | 3 | 7 | - |
|  | 5 to 9 employees ---------------------------- | 17 | 1 | 1 | 1 | 4 | 10 | - |
|  | 10 to 19 employees <br> 20 to 49 employees | $\begin{array}{r}15 \\ 4 \\ \hline\end{array}$ | 1 | $\underline{1}$ | 1 | 7 2 | 6 1 | - |
| 516 |  | 8 | 3 | 4 | - | - | 1 | - |
|  | Establishments with- |  |  |  |  |  |  | - |
|  | Estabishments with- | 2 | - | 1 | - | - | 1 | - |
|  | 5 to 9 employees $\qquad$ 10 to 19 employees $\qquad$ | 4 2 | 2 1 | 2 1 | - | $-$ | $-$ | - |

Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.


Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by
Employment Size of Establishment for States and SIC Groups: 1992-Con.


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Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.

| SIC code | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 501 | Missouri ---------------------------- | 502 | 103 | 197 | 85 | 50 | 67 | - |
|  | Motor vehicles and motor vehicle parts and supplies $\qquad$ | 42 | 7 | 17 | 7 | 5 | 6 | - |
|  | Establishments with - |  |  |  |  |  |  |  |
|  | Less than 5 employees .-------------------- | 7 | - | 2 | 1 | 2 | 2 | - |
|  | 5 to 9 employees --------------------------------- | 7 | 1 | 4 | 2 | - | $\frac{-}{2}$ |  |
|  | 10 to 19 employees --------------------------------------- | 9 9 | $\overline{6}$ | 3 5 | 3 <br> 1 | 1 | 2 |  |
|  | 20 to 49 employees ----------------------------------------- | +16 | $\stackrel{-}{-}$ | 1 | 1 | $\stackrel{-}{-}$ | 2 |  |
|  | 100 employees or more -------------------------- | 2 | - | 2 | - | - | - |  |
| 502 | Furniture and homefurnishings .------------- | 14 | 3 | 9 | 1 | 1 |  | - |
|  | Establishments with - |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 4 | - | 3 | - | 1 | - |  |
|  | 5 to 9 employees ---------------------------------------- | 2 | $\overline{3}$ | 2 <br> 1 | - | - | - |  |
|  | 20 to 49 employees -------------------------------- | 4 |  | 3 | 1 | - | - |  |
| 503 | Lumber and other construction material.---- | 6 | 2 | 3 | - | - | 1 | - |
|  | Establishments with - | 123 |  | 1 | - | - | - | - |
|  | Less than 5 employees -------------------- |  | - |  |  |  |  |  |
|  | 5 to 9 employees <br> 10 to 19 employees |  | 1 1 | $\overline{2}$ |  |  | 1 |  |
| 504 | Professional and commercial equipment and supplies $\qquad$ | 39 | 8 | 16 | 7 | 3 | 5 | - |
|  | Establishments with- | 16894231 |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- |  | 2 | 9 | 1 | - | 3 | - |
|  | 5 to 9 employees -------------------------------------- ${ }^{10}$ to 19 employees |  | 3 2 2 | $\overline{3}$ | 3 | $\frac{-}{2}$ | $\stackrel{2}{2}$ |  |
|  | 20 to 49 employees ------------------------------------- |  | 1 | 2 | 1 |  | - |  |
|  | 100 employees or more ------------------------------- |  | - | 2 | - | - | - |  |
| 505 | Metals and minerals, except petroleum ------ |  | 10 | 12 | 5 | 2 | 2 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees --------------------- | 9 | 3 | 4 | 2 | - | - |  |
|  | 5 to 9 employees <br> 10 to 19 employees | 9 | 5 <br> 1 | 1 4 | 2 | - | 1 |  |
|  | 20 to 49 employees ------------------------------------- | 4 | - | 2 | 1 | 1 | 1 |  |
|  | 50 to 99 employees .------------------------------ | 53 | 1 | 29 | - | 1 | - |  |
| 506 | Electrical goods .- |  | 10 |  | 5 | 5 | 4 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  |  | 15 12 | 3 4 | 10 6 | 1 | 1 1 | - |  |
|  | S to 9 employees --------------------------------------- | 16 | 1 | 6 9 | $\overline{2}$ | 2 | 1 2 |  |
|  | 20 to 49 employees -------------------------- | 3 | - | 2 | - | - | 1 |  |
|  | 50 to 99 employees --- | 4 | 2 | 1 | , | 1 | - |  |
|  | 100 employees or more ------------------- | 3 |  | 1 | 2 |  | - |  |
| 507 | Hardware, and plumbing and heating equipment and supplies. | 19 | 3 | 7 | 6 | 2 | 1 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees -------------------- | 9 | 1 | 4 | 3 | 1 | - |  |
|  | 5 to 9 employees - <br> 10 to 19 employees | 2 | $\overline{2}$ | 1 | 2 | 1 | 1 |  |
|  | 20 to 49 employees ------------------------------------- | 2 | 2 | 1 | 1 | 1 | - |  |
| 508 | Machinery, equipment, and supplies -------- | 134 | 31 | 45 | 28 | 16 | 14 | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees ------------------------------------ | 31 39 30 | + 3 | 13 13 1 | 8 5 | 7 <br> 2 | $\overline{7}$ | - |
|  | 10 to 19 employees ------------------------------------- | 30 | 8 | 7 | 5 | 2 | 7 |  |
|  |  | 22 | 5 | 10 | 3 | 4 | $-$ | - |
|  | 50 to 99 employees ------------------------- | 5 | 1 | $\stackrel{2}{-}$ | 2 | - | - | - |
| 509 | Miscellaneous durable goods | 43 | 3 | 19 | 6 | 8 | 7 | - |
|  |  |  |  |  |  |  |  |  |
|  | Establishments withLess than 5 employees $\qquad$ | 18 | 1 | 6 | 4 | 3 | 4 | - |
|  | 5 to 9 employees | 8 | $-$ | 6 5 | 1 | - | 1 | - |
|  | 10 to 19 employees <br> 20 to 49 employees | 8 5 | 1 1 | 5 2 | $\overline{1}$ | 2 | - | - |
|  | 50 to 99 employees ------------------------------------- | 4 | - | 2 | $-$ | 2 | 2 | - |
| 511 | Paper and paper products ------------------- | 20 | 5 | 8 | 6 | 1 | - | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees --------------------- | 12 | 2 | 3 | 6 | 1 | - | - |
|  | 5 to 9 employees ---------------------------------------- | 2 | - | 2 2 | - | - | - | - |
|  | 20 to 49 employees --------------------------------- | 2 | $\overline{1}$ | 1 | - | - | - | - |
|  | 100 employees or more -------------------------- | 2 | 2 | - | - | - | - | - |
| 512 | Drugs, drug proprietaries, and druggists' sundries | 6 | 4 | 2 | - | - | - | - |
|  | Establishments with- |  |  |  |  |  |  |  |
|  | Less than 5 employees .------------------- | 4 | 3 | 1 | - | - | - | - |
|  | 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ | 1 1 1 | $\underline{1}$ | $\frac{-1}{1}$ | - | - | - | - |
| 513 | Apparel, piece goods, and notions .--------- | 11 | 2 | 4 | 2 | 1 | 2 | - |
|  |  | $\left.\begin{aligned} & \\ & 3 \\ & 3 \\ & 2 \\ & 1 \\ & 1 \\ & 1 \end{aligned} \right\rvert\,$ | 1 <br> 1 <br> - <br> - <br> -1 | 1 <br> 1 <br> - <br> 1 <br> 1 | 1 <br> 1 <br> 1 <br> - <br> - <br> -1 | 1----- | 1 <br> - <br> 1 <br> - <br> - | ----- |
|  | Establishments with- <br> Less than 5 employees $\qquad$ |  |  |  |  |  |  |  |
|  | 5 to 9 employees ---------------------------------- |  |  |  |  |  |  |  |
|  | 10 to 19 employees -------------------------------------- |  |  |  |  |  |  |  |
|  | 50 to 99 employees ------------------------------------ |  |  |  |  |  |  |  |
|  | 100 employees or more ---------------------------- |  |  |  |  |  |  |  |

Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Geographic area and major group | Exporting establishments | Number of establishments with an export intensity of- |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 percent or less | 2 percent through 9 percent | 10 percent through 19 percent | 20 percent through 49 percent | 50 percent through 100 percent | Unknown |
| 512 | New York-Con. <br> Drugs, drug proprietaries, and druggists' sundries $\qquad$ | 87 | 6 | 20 | 11 | 16 | 23 | 11 |
|  | Establishments with - <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees <br> 50 to 99 employees $\qquad$ $\qquad$ | 48 14 12 7 6 | 2 2 1 1 1 | 5 3 5 5 2 | 4 3 2 1 1 1 | $\begin{array}{r}11 \\ \hline 3\end{array}$ | 20 2 1 - | 6 4 - - |
| 513 | Apparel, piece goods, and notions ---------- | 502 | 50 | 127 | 85 | 90 | 148 | 2 |
|  | Establishments with Less than 5 employees $\qquad$ 5 to 9 employees $\qquad$ 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ <br> 100 employees or more $\qquad$ | 219 114 80 51 19 19 | 14 12 11 5 4 4 | 40 21 26 24 7 9 | 38 23 11 5 4 4 | 35 22 20 10 | 90 36 12 7 1 2 | $\stackrel{2}{-}$ |
| 514 | Groceries and related products .------------- | 177 | 16 | 47 | 22 | 26 | 66 | - |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ <br> 100 employees or more $\qquad$ | 67 45 21 34 9 1 | 1 2 4 6 3 | 12 17 9 7 2 | $\begin{array}{r}4 \\ 7 \\ 1 \\ 10 \\ - \\ \hline\end{array}$ | 10 4 2 7 2 | 40 15 5 4 2 | - |
| 515 | Farm-product raw materials | 72 | 1 | 10 | 9 | 9 | 36 | 7 |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ | 36 16 6 11 3 | 1 - - - | 3 <br> 2 <br> 2 <br> 3 | 5 <br> 3 <br> - <br>  | 5 2 1 1 | 18 8 1 7 2 | 4 1 2 - |
| 516 | Chemicals and allied products .-------------- | 207 | 24 | 52 | 27 | 33 | 59 | 12 |
|  | Establishments withLess than 5 employees $\qquad$ 5 to 9 employees $\qquad$ 10 to 19 employees $\qquad$ 20 to 49 employees $\qquad$ 50 to 99 employees $\qquad$ 100 employees or more $\qquad$ | 82 45 41 31 7 | 7 7 3 4 3 | 20 9 11 11 -1 | 10 5 5 6 1 | $\begin{array}{r}5 \\ 7 \\ 12 \\ 8 \\ \hline\end{array}$ | 35 15 5 2 2 | 5 <br> 2 <br> 5 <br> - |
| 517 | Petroleum and petroleum products .-------- | 23 | 5 | 4 | 1 | 1 | 12 | - |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ <br> 100 employees or more $\qquad$ | 6 6 5 4 1 | - <br> 1 <br> 2 <br> 1 <br> 1 | - 2 2 | - <br> - <br> - <br> - | - | 6 <br> 3 <br>  | - |
| 518 | Beer, wine, and distilled alcohol beverages .- | 11 | 2 | 2 | 2 | 1 | 4 | - |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ <br> 100 employees or more $\qquad$ | 3 2 2 2 1 1 | 1 <br> - <br> - <br> - <br> 1 | - 1 1 - | - <br> 1 <br> 1 <br> - | - <br>  <br> - <br> - <br> - <br> - | $\begin{array}{r}2 \\ \hline 1 \\ \hline 1\end{array}$ | - - |
| 519 | Miscellaneous nondurable goods .---------- | 272 | 30 | 69 | 39 | 45 | 89 | - |
|  | Establishments with - <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ <br> 100 employees or more $\qquad$ | 131 60 35 31 8 7 | 11 11 2 1 3 2 | 20 16 13 16 4 | $\begin{array}{r}16 \\ 9 \\ 7 \\ 7 \\ - \\ \hline\end{array}$ | 26 8 5 2 1 3 | $\begin{array}{r}58 \\ 16 \\ 8 \\ 5 \\ \hline 2\end{array}$ | - - - - |
|  | North Carolina----------------------1-1 | 660 | 144 | 238 | 95 | 73 | 110 | - |
| 501 | Motor vehicles and motor vehicle parts and supplies $\qquad$ | 35 | 13 | 12 | 2 | 4 | 4 | - |
|  | Establishments withLess than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ | 16 10 3 4 2 | 4 3 1 3 2 | 6 3 3 2 1 - | - <br>  <br> - <br> - <br> - | 3 <br> 1 <br> - <br> - | 3 1 - - | - - |
| 502 | Furniture and homefurnishings -------------- | 28 | 6 | 16 | 3 | 1 | 2 | - |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ <br> 100 employees or more $\qquad$ | 8 10 5 3 1 1 | 1 1 3 1 - - | 6 <br> 6 <br> 6 <br> 2 <br> 1 <br> 1 | - <br>  <br> - <br>  | - | 1 1 - - | - - - - |
| 503 | Lumber and other construction material.---- | 34 | 4 | 11 | 4 | 4 | 11 | - |
|  | Establishments with- <br> Less than 5 employees $\qquad$ <br> 5 to 9 employees $\qquad$ <br> 10 to 19 employees $\qquad$ <br> 20 to 49 employees $\qquad$ <br> 50 to 99 employees $\qquad$ | 9 5 13 4 3 | 1 1 1 1 -1 | 1 2 6 1 1 | 2 <br> 1 <br> - <br> 1 | $\stackrel{2}{2}$ | 5 <br> 4 <br> 2 <br> - | - - |

Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{SIC code} \& \multirow[b]{2}{*}{Geographic area and major group} \& \multirow[b]{2}{*}{Exporting establishments} \& \multicolumn{6}{|c|}{Number of establishments with an export intensity of -} \\
\hline \& \& \& 1 percent or less \& 2 percent through 9 percent \& 10 percent through 19 percent \& 20 percent through 49 percent \& 50 percent through 100 percent \& Unknown \\
\hline \multirow[t]{2}{*}{504} \& \begin{tabular}{l}
North Carolina-Con. \\
Professional and commercial equipment and supplies
\end{tabular} \& \multirow[b]{2}{*}{32

8
8
8
3
2
2

3} \& \multirow[b]{2}{*}{\begin{tabular}{l}
6 <br>
<br>
1 <br>
2 <br>
2 <br>
\hline 1

} \& 10 \& \multirow[b]{2}{*}{

5 <br>
<br>
2 <br>
1 <br>
1 <br>
1 <br>
\hline
\end{tabular}} \& 7 \& 4 \& - <br>

\hline \& | Establishments withLess than 5 employees $\qquad$ 5 to 9 employees 10 to 19 employees $\qquad$ $\qquad$ 20 to 49 employees |
| :--- |
| 50 to 99 employees $\qquad$ $\qquad$ |
| 100 employees or more $\qquad$ | \& \& \& -

2
3
1
1

3 \& \& \begin{tabular}{l}
1 <br>
3 <br>
2 <br>
1 <br>
\hline

 \& 

4 <br>

- <br>
- <br>
- <br>
\hline
\end{tabular} \& -
- 
- 
- <br>
\hline 505 \& Metals and minerals, except petroleum ------ \& 21 \& 7 \& 4 \& 3 \& 4 \& 3 \& - <br>

\hline \& | Establishments with- |
| :--- |
| Less than 5 employees $\qquad$ |
| 5 to 9 employees |
| 10 to 19 employees $\qquad$ |
| 20 to 49 employees $\qquad$ $\qquad$ | \& 7

5
4
5 \& 2
2
1

2 \& | 1 |
| :--- |
| 1 |
| 2 | \& $\frac{1}{2}$ \& 1

1
1
1 \& 2
1 \& -
-

- <br>
\hline \multirow[t]{6}{*}{506} \&  \& 64 \& 19 \& 27 \& 9 \& 5 \& 4 \& \multirow[t]{2}{*}{-} <br>
\hline \& Establishments with - \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees --------------------- \& 24 \& 5 \& 10 \& 3 \& 3 \& 3 \& <br>
\hline \& 5 to 9 employees -------------------------------- \& 18 \& 7 \& 7 \& 3 \& 1 \& - \& <br>
\hline \& 10 to 19 employees --------------------------------------- \& 11
9 \& 5
2 \& 4
5 \& 1 \& $\bigcirc$ \& 1 \& <br>
\hline \& 50 to 99 employees --------------------------------- \& 2 \& \& 1 \& 1 \& \& - \& <br>
\hline \multirow[t]{7}{*}{507} \& Hardware, and plumbing and heating equipment and supplies. \& 40 \& 23 \& 10 \& 2 \& 3 \& 2 \& - <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees -------------------- \& 17 \& 15 \& - \& $\overline{1}$ \& - \& 2 \& - <br>
\hline \& 5 to 9 employees ------------------------------------------ \& 7

5 \& \begin{tabular}{l}
1 <br>
3 <br>
\hline

 \& 

4 <br>
1 <br>
\hline
\end{tabular} \& 1

1 \& 1 \& - \& <br>
\hline \& 20 to 49 employees ----------------------------------- \& 7 \& 3 \& 2 \& - \& 2 \& - \& <br>
\hline \& 50 to 99 employees ---------------------------- \& 1 \& 1 \& - \& - \& - \& - \& <br>
\hline \& 100 employees or more ------------------- \& 3 \& - \& 3 \& - \& - \& - \& <br>
\hline \multirow[t]{6}{*}{508} \& Machinery, equipment, and supplies .------- \& 197 \& 32 \& \multirow[t]{2}{*}{87} \& \multirow[t]{2}{*}{38} \& \multirow[t]{2}{*}{17} \& \multirow[t]{2}{*}{23} \& \multirow[t]{2}{*}{-} <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees -------------------- \& 56
47 \& ${ }_{6}^{6}$ \& 12 \& 16 \& 7
3 \& $\begin{array}{r}15 \\ 3 \\ \hline\end{array}$ \& - <br>
\hline \& 5 to 9 employees ----------------------------------------- \& 47

48 \& 8 \& | 29 |
| :--- |
| 26 | \& 4

7 \& | 3 |
| :--- |
| 4 | \& 3

3
3 \& <br>
\hline \& 20 to 49 employees ------------------------------------- \& 34 \& 9 \& 15 \& 7 \& 1 \& 2 \& <br>
\hline \& 50 to 99 employees ------------------------------------ \& 7
5 \& 1 \& 3 \& 1
3 \& 2 \& - \& <br>
\hline \multirow{7}{*}{509} \& \& \multirow[b]{2}{*}{35} \& \multirow[b]{2}{*}{6} \& \multirow[b]{2}{*}{8} \& \multirow[b]{2}{*}{11} \& \multirow[b]{2}{*}{5} \& \multirow[b]{2}{*}{5} \& \multirow[b]{2}{*}{-} <br>
\hline \& Miscellaneous durable goods---------------- \& \& \& \& \& \& \& <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>
\hline \&  \& 12
3 \& 1 \& 1
2 \& 6 \& 1 \& 3 \& - <br>
\hline \& 10 to 19 employees ---------------------------------- \& 5 \& $\overline{1}$ \& - \& 2 \& - \& 1 \& <br>
\hline \&  \& 7 \& 2 \& 1 \& 2 \& 2
1 \& - \& <br>
\hline \& 50 to 99 employees \& 7
1 \& 1 \& 4 \& 1 \& $\stackrel{1}{-}$ \& - \& <br>
\hline \multirow[t]{6}{*}{511} \& Paper and paper products -------------------- \& 11 \& 2 \& 4 \& 3 \& 2 \& - \& - <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees .------------------- \& 6 \& 1 \& 1 \& 2 \& 2 \& - \& - <br>
\hline \& 5 to 9 employees ------------------------------ \& 2 \& - \& 2 \& - \& - \& - \& <br>
\hline \& 10 to 19 employees
50 to 99 employees $\qquad$ \& 1 \& - \& $\stackrel{1}{-}$ \& $\stackrel{-}{1}$ \& - \& - \& - <br>
\hline \& 100 employees or more -------------------------------- \& 1 \& 1 \& - \& - \& - \& - \& - <br>
\hline \multirow[t]{5}{*}{512} \& Drugs, drug proprietaries, and druggists' sundries $\qquad$ \& 4 \& - \& 1 \& 1 \& - \& 2 \& - <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees .------------------- \& 1 \& - \& - \& 1 \& - \& $\overline{1}$ \& - <br>

\hline \& | 5 to 9 employees - |
| :--- |
| 10 to 19 employees | \& 1 \& - \& $\overline{1}$ \& - \& - \& 1 \& - <br>

\hline \& 20 to 49 employees -------------------------------------- \& 1 \& - \& 1 \& - \& - \& - \& - <br>
\hline \multirow[t]{7}{*}{513} \& Apparel, piece goods, and notions ---------- \& 40 \& 3 \& 13 \& 5 \& 6 \& 13 \& \multirow[t]{2}{*}{-} <br>
\hline \& \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees -------------------- \& 15 \& 2 \& 3 \& 2 \& 1 \& 7 \& - <br>
\hline \& 5 to 9 employees ------------------------------------------ \& 11
6 \& $\overline{1}$ \& 5
1 \& $\stackrel{1}{1}$ \& 3
2 \& 2
2 \& - <br>
\hline \& 20 to 49 employees ------------------------------------- \& 5 \& - \& 2 \& 2 \& $-$ \& 1 \& - <br>
\hline \& 50 to 99 employees ------------------------- \& 1 \& - \& 1 \& - \& - \& $\overline{1}$ \& - <br>
\hline \& 100 employees or more -------------------- \& 2 \& - \& 1 \& - \& - \& 1 \& - <br>
\hline \multirow[t]{6}{*}{514} \& Groceries and related products .------------ \& 25 \& 7 \& 4 \& 3 \& 6 \& 5 \& - <br>
\hline \& Establishments with- \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees ---------------------- \& 8 \& - \& 2 \& 2 \& 2 \& 2 \& - <br>
\hline \& 5 to 9 employees --------------------------------- \& 5 \& 1 \& - \& 1 \& 3 \& - \& - <br>

\hline \& | 10 to 19 employees |
| :--- |
| 20 to 49 employees | \& 5 \& 1

3 \& $\stackrel{2}{-}$ \& - \& 1 \& 2
1 \& - <br>
\hline \& 50 to 99 employees ------------------------------------ \& 2 \& 2 \& - \& - \& - \& 1 \& - <br>
\hline \multirow[t]{6}{*}{515} \& Farm-product raw materials .---------------- \& 25 \& - \& 4 \& 1 \& - \& 20 \& - <br>
\hline \& Establishments with - \& \& \& \& \& \& \& <br>
\hline \& Less than 5 employees --------------------- \& 15 \& - \& 1 \& 1 \& - \& 13 \& - <br>

\hline \& | 5 to 9 employees |
| :--- |
| 10 to 19 employees $\qquad$ | \& | 3 |
| :--- |
| 1 | \& - \& 1 \& - \& - \& 2

1
1 \& - <br>
\hline \& 20 to 49 employees -------------------------------------- \& 4 \& - \& 2 \& - \& - \& 2 \& - <br>
\hline \& 50 to 99 employees ----------------------------------- \& \& - \& $-$ \& - \& - \& 1
1 \& - <br>
\hline
\end{tabular}

Table 6c. Wholesale Industries-Exporting Intensity of Exporting Establishments by Employment Size of Establishment for States and SIC Groups: 1992-Con.


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\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{\[
\underset{\text { code }}{\text { SIC }}
\]} \& \multirow[b]{2}{*}{Geographic area and major group} \& \multirow[b]{2}{*}{Exporting establishments} \& \multicolumn{6}{|c|}{Number of establishments with an export intensity of -} \\
\hline \& \& \& 1 percent or less \& 2 percent through 9 percent \& 10 percent through 19 percent \& 20 percent through 49 percent \& 50 percent through 100 percent \& Unknown \\
\hline 503 \& \begin{tabular}{l}
South Carolina-Con. \\
Lumber and other construction material \\
Establishments with- \\
Less than 5 employees \(\qquad\) \\
5 to 9 employees \(\qquad\) \\
20 to 49 employees \(\qquad\)
\end{tabular} \& 4
1
2
1 \& 2
-2 \& 1
-
-1 \& 1
1
-
- \& - \& -
-
-
- \& -
-
- \\
\hline 504 \& \begin{tabular}{l}
Professional and commercial equipment and supplies \\
Establishments withLess than 5 employees \(\qquad\) \\
5 to 9 employees \(\qquad\) \\
10 to 19 employees \(\qquad\)
\end{tabular} \& 6
1
2
3 \& \(\begin{array}{r}1 \\ - \\ \hline 1\end{array}\) \& 1
-1
-1 \& 1
-
-1 \& 2
-1 \& 1
1 \& -
-
- \\
\hline 505 \& \begin{tabular}{l}
Metals and minerals, except petroleum \\
Establishments withLess than 5 employees \(\qquad\) \\
5 to 9 employees \(\qquad\) \\
20 to 49 employees \(\qquad\)
\end{tabular} \& 3
1
1
1 \& - \& 1 \& - \& - \& \begin{tabular}{l}
- \\
- \\
- \\
- \\
\hline
\end{tabular} \& -
-
- \\
\hline 506 \& \begin{tabular}{l}
Electrical goods \(\qquad\) \\
Establishments with- \\
Less than 5 employees \(\qquad\) \\
5 to 9 employees \\
10 to 19 employees
\(\qquad\)
\(\qquad\) \\
20 to 49 employees \(\qquad\) \\
50 to 99 employees \(\qquad\)
\end{tabular} \& 21

9
7
3
1
1 \& 6
1
4
1
-

- \& 10

5
2
2 \& -
-

- \& 2
1 \& 3
2
1
- \& - <br>

\hline 507 \& | Hardware, and plumbing and heating equipment and supplies $\qquad$ |
| :--- |
| Establishments withLess than 5 employees $\qquad$ |
| 5 to 9 employees $\qquad$ |
| 10 to 19 employees $\qquad$ | \& 8

5
2
1 \& 4
3
1

- \& 1
- 

-1 \& 1 \& - \& 2
2 \& -
-
-

- <br>

\hline 508 \& | Machinery, equipment, and supplies $\qquad$ |
| :--- |
| Establishments withLess than 5 employees $\qquad$ |
| 5 to 9 employees $\qquad$ |
| 10 to 19 employees $\qquad$ |
| 20 to 49 employees $\qquad$ |
| 50 to 99 employees $\qquad$ |
| 100 employees or more $\qquad$ | \& 82

30
21
20
9
1

1 \& | 5 |
| :--- |
| 1 |
| 1 |
| 1 |
| 2 |
| - |
| - | \& 30

7
9
10
2
1
1 \& 14

6
4
2
2

- \& 13
7
1
4
1 \& 18

9
5
3
1 \& $\begin{array}{r}2 \\ -1 \\ \hline 1 \\ \hline\end{array}$ <br>

\hline 509 \& | Miscellaneous durable goods. |
| :--- |
| Establishments withLess than 5 employees $\qquad$ |
| 10 to 19 employees |
| 20 to 49 employees $\qquad$ $\qquad$ |
| 50 to 99 employees $\qquad$ |
| 100 employees or more $\qquad$ | \& 23

11
4
5
2

1 \& \begin{tabular}{l}
4 <br>
1 <br>
1 <br>
1 <br>
\hline 1

 \& 

8 <br>
5 <br>
\hline <br>
2 <br>
1
\end{tabular} \& 6

1
3
1
1 \& 1 \& 4
3 \& -
-
-
-

- <br>

\hline 511 \& | Paper and paper products $\qquad$ |
| :--- |
| Establishments withLess than 5 employees $\qquad$ |
| 20 to 49 employees $\qquad$ | \& 2

1
1 \& -
-

- \& - \& - \& 1
-1 \& 1 \& - <br>

\hline 512 \& | Drugs, drug proprietaries, and druggists' sundries $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ |
| 20 to 49 employees $\qquad$ | \& 4

3
1
1 \& - \& 1
1

- \& - \& 3
2
1 \& - \& - <br>

\hline 513 \& | Apparel, piece goods, and notions $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ |
| 5 to 9 employees $\qquad$ |
| 10 to 19 employees $\qquad$ |
| 50 to 99 employees $\qquad$ |
| 100 employees or more $\qquad$ | \& 17

4
4
6
1

2 \& \begin{tabular}{l}
3 <br>
1 <br>
\hline 1 <br>
1 <br>
-

 \& 

7 <br>
1 <br>
2 <br>
2 <br>
\hline 2 <br>
2
\end{tabular} \& 2

- 

1
1 \& 2
-
1
1 \& 3
2
-1 \& - <br>

\hline 514 \& | Groceries and related products $\qquad$ |
| :--- |
| Establishments with- |
| Less than 5 employees $\qquad$ |
| 20 to 49 employees $\qquad$ |
| 50 to 99 employees $\qquad$ | \& 6

3
1

2 \& | - |
| :--- |
| - |
| - |
| - | \& 4

1
1

2 \& - \& | - |
| :--- |
| - |
| - |
| - | \& 2

2

- \& - <br>

\hline 515 \& | Farm-product raw materials $\qquad$ |
| :--- |
| Establishments withLess than 5 employees $\qquad$ 5 to 9 employees $\qquad$ 10 to 19 employees $\qquad$ |
| 50 to 99 employees $\qquad$ | \& 9

2
3
3
1 \& -
-
-
-

- \& - \& | - |
| :--- |
| 1 |
| - | \& 1

-1 \& 7

2
2
2
1 \& -
-
-

- <br>

\hline 516 \& | Chemicals and allied products $\qquad$ |
| :--- |
| Establishments withLess than 5 employees $\qquad$ |
| 5 to 9 employees $\qquad$ |
| 10 to 19 employees $\qquad$ |
| 20 to 49 employees |
| 50 to 99 employees $\qquad$ $\qquad$ | \& | 15 |
| :--- |
| 5 1 6 2 1 | \& 2

- 
- 

2
-

- \& 10
3
1
3
2
1 \& 1
- 
- 

1
-

- \& -
- 
- 
- 
- \& 2
2
- 
- 
- \& -
- 
- 
- 
- <br>

\hline 517 \& | Petroleum and petroleum products $\qquad$ |
| :--- |
| Establishments with- |
| 5 to 9 employees $\qquad$ | \& 1 \& | - |
| :---: |
| - | \& $-$ \& - \& -

- \& 1
1 \& - <br>
\hline
\end{tabular}

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[^0]:    ${ }^{1}$ Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

[^1]:    See footnotes at end of table.

