



# Caribbean Business Opportunities

July / August 2008

July 2008



Dear Caribbean Colleagues,

It gives me great pleasure to forward you our second edition of the Caribbean Business Opportunities electronic bulletin. We appreciate the contributions and input we received for this issue from a number of our readers.

This edition includes articles relating to some of the key themes in the upcoming **Americas Competitiveness Forum**, being held in Atlanta August 17-19, 2008 – Renewable Energy (Jamaica); and Alliances in Business & Education (Trinidad & Tobago).

Please also note the description of the upcoming **Caribbean American Franchise Forum**, being held in Santo Domingo October 23 & 24, 2008. This will be a program that combines two key elements for Caribbean investors interested in franchising: 1) presentations by franchise experts about the subject of franchising and how to develop a successful franchise system in the Caribbean; and 2) U.S. franchises will present their concepts that are available for development in the Caribbean region.

This issue also highlights the **U.S. Small Business Administration (SBA)**, which has been an important partner for many U.S. small businesses as they initiate and develop their operations. The development of a vibrant and successful small business sector is a major objective for all of the countries throughout the Caribbean region, and SBA can prove to be a valuable resource and source of information to assist in that very important effort.

Once again, we would appreciate receiving information about any of your programs or events which would be of interest to our readers throughout the Caribbean, so that we can assist in promoting those activities in order to contribute to regional synergies and business development.

With warm Caribbean wishes,

Robert Jones  
Commercial Counselor for the Caribbean  
U.S. Embassy, Santo Domingo

## Promoting Prosperity and Economic Opportunity

The second annual [Americas Competitiveness Forum](#) (ACF) is quickly approaching (August 17-19, 2008). This event will facilitate an interactive discussion between the public and private sectors on the drivers to innovation and economic growth related to:

- **Alliances in Business and Education**
- **Market Opportunities in Renewable Energy**
- **Travel and Tourism in the Americas**
- **Trade Logistics**

In keeping with the spirit of this event, the second edition of *Caribbean Business Opportunities* highlights organizations, events and programs that promote prosperity and economic opportunity in the Caribbean region related to these topics.

Please forward any contributions you may have for future editions of the CBO Bulletin to: [ines.gerez@mail.doc.gov](mailto:ines.gerez@mail.doc.gov)

### Table of Contents

#### Agency Profile

- U.S. Small Business Administration

#### Alliances in Business and Education

- Fulbright 2000 in Trinidad and Tobago

#### Renewable Energy Opportunities

- Project Proposals Request for Renewable Energy in Jamaica

#### Trade Events in the Caribbean

- Business Roundtable: Opportunities in the Caribbean Renewable Energy Sector
- IX Business Forum of the Greater Caribbean
- American Franchise Forum in the Caribbean

#### Trade Events in the United States

- La Cumbre de Turismo
- International Manufacturing Technology Show

#### Contacts in the Caribbean

#### Contacts in the United States

## Agency Profile

### U.S. Small Business Administration (SBA)

The U.S. [Small Business Administration](#) (SBA) was created in 1953 as an independent agency of the federal government to help start, build and grow U.S. businesses by providing financial and federal contract procurement assistance, management assistance, and loans to U.S. exporters and victims of natural disasters. Nearly 20 million small businesses have received direct or indirect help from SBA programs.

In the Caribbean, SBA has provided guidance on best practices in small business development to government officials, local chambers and the private sector in Jamaica and the Bahamas. SBA officials held video conferences and organized meetings in Washington, D.C. with local officials to exchange ideas on how to foster entrepreneurial activity and create incentives and resources for micro businesses.

During these presentations, SBA officials highlighted the Small Business Development Centers (SBDCs) located in all 50 states, which provide counseling, training and technical assistance in all aspects of small business management. The SBDCs not only counsel small businesses, but also provide loans and other financial assistance.

To learn more about SBA's programs, please contact Luz Hopewell, Director of International Trade, at [luz.hopewell@sba.gov](mailto:luz.hopewell@sba.gov)

#### **SBA's Resources for Caribbean Companies**

Although SBA is focused on assisting small businesses in the U.S., the online resources listed below can be used by small business owners and entrepreneurs in the Caribbean as well:

#### **FREE ONLINE BUSINESS TRAINING COURSES**

<http://www.sba.gov/services/training/onlinecourses/index.html>

#### **FREE SMALL BUSINESS PLANNER**

<http://www.sba.gov/smallbusinessplanner/index.html>



## Trinidad & Tobago Alliances in Business and Education



Education is an instrumental tool in developing future leaders who have the potential to do great things for their country. Since its creation over sixty years ago, the [Fulbright Program](#) has offered over 225,000 participants around the globe the opportunity to learn about the political and economic institutions and cultures of another country, exchange ideas, and conduct joint projects that serve the public good.

Already eight years in existence, the [Fulbright 2000 Program](#) was developed by former U.S. Ambassador Edward E. Shumaker, III, to assist qualified students in Trinidad and Tobago by giving them an opportunity to further their graduate studies at U.S. universities.

Unlike the traditional Fulbright scholarships that are paid for entirely by the U.S. government, Fulbright 2000 scholarships are funded by local and multinational corporations and the Government of Trinidad and Tobago. Matching funds are provided by the U.S. Embassy in the form of tuition waivers from U.S. universities, negotiated by LASPAU (Academic and Professional Programs for the Americas, affiliated to Harvard University). To date, nineteen corporations have participated in this program enabling thirty-four nationals of Trinidad and Tobago to pursue two-year master's degree programs in the United States.

A key supporter of the Fulbright 2000 program is EOG Resources, a U.S. based oil and natural gas company. EOG Resources has been involved with the program since its inception and has demonstrated a keen interest in the students and their professional development. In fact, EOG has even hired two of the students that they sponsored after they graduated even though they were not obliged to do so.

According to EOG Trinidad's Managing Director, Mr. Sammy G. Pickering, "EOG Trinidad has been involved in the Fulbright Program since its inception in 2000 and we have found it a tremendous resource for identifying and refining top talent. The Program provides status reports on our scholars' academic performance, allowing us to gauge their progress. We have recruited some of these scholars, confident that they would be able to competently function in the workplace. The Fulbright Program offers the unique opportunity for organizations to partner with other key stakeholders in developing the country's human resource base. With an objective such as this, EOG Resources Trinidad will continue to be a supporter for the coming year."

The Fulbright 2000 program is an excellent example of the commitment needed by businesses, governments, non-profits and educational institutions to cultivate human capital that is capable of increasing the economic prosperity and standard of living in the Caribbean Region.

## Renewable Energy Opportunities



### Request for Project Proposals in Jamaica

In November 2006, the Petroleum Corporation of Jamaica (PCJ) established the [Centre of Excellence for Renewable Energy](#) (CERE), in order to bring the requisite technical skills and focus to the development of renewable energy in Jamaica. The specific mission of CERE is to enhance the contribution of renewables to Jamaica's energy mix.

In accordance with the [Jamaica Energy Policy Green Paper 2006 – 2020](#), the CERE is working to meet the renewable energy policy goals of 10% of energy supply by 2010 and 15% by 2020 (current RE supply is 5.6%). PCJ estimates investment opportunities of approximately US\$ **1.187 B** over the period 2008-2015 to achieve these targets. To this end, Jamaica's [Office of Utilities Regulation](#) has recently issued **requests for project proposals for renewable energy** to the extent of 640,000 MWh. The date for the submission of proposals is **July 24, 2008**.

The solicitation for new renewable energy is on a Build, Own and Operate basis; hence it is expected that successful bidders will have to obtain a license to generate electricity and negotiate a Power Purchase Agreement with the Jamaica Public Service company, which is the sole integrated electricity company for the island. The successful proponents will join a number of other Independent Power Producers that now sell bulk electricity to the national grid.

The bid process also provides opportunities for Waste-to-Energy conversion proposals which when implemented will be another solution to Jamaica's energy needs. In addition, given the abundance of sunshine in Jamaica, the market is also attractive for investment to establish a solar manufacturing plant to manufacture finished Solar Water Heaters and / or Photo Voltaic systems.

**For more information**, please download the [Request for Proposals Documentation](#), or contact the [Office of Utilities Regulation](#).

## Trade Events in the Caribbean

### Business Roundtable: Opportunities in the Caribbean Renewable Energy Sector

**Organizer:** United States Embassy of Nassau  
**Country:** Nassau, Bahamas  
**Dates:** July 24, 2008

Hosted by US Ambassador Siegel and the US Embassy in Nassau, Business Roundtable will be held on **July 24, 2008, at the Sheraton Cable Beach, in Nassau Bahamas** and will follow the Organization of American States (OAS) Caribbean Regional Sustainable Energy Seminar taking place on July 23, 2008. The OAS meeting will bring together Ministers, high level government decision makers and the leaders from the donor community from across the region to discuss sustainable energy projects in the region.

The purpose of the Business Roundtable is to complement the activities of the OAS meeting and aims to catalyze the development of renewable energy and biofuels and foster a discussion on trade and investment opportunities in the Caribbean. The event will bring together business leaders and regional officials to discuss themes such as public-private sector partnerships, latest technology options and selecting the right solution, along with information on attracting financing. [Click Here](#) to learn more and register for the event

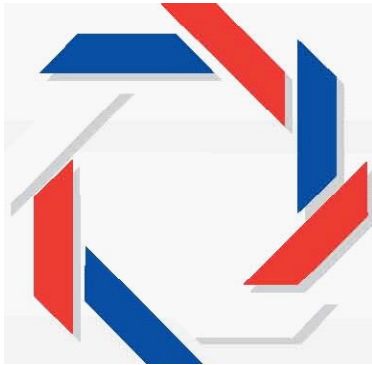
### IX Business Forum of the Greater Caribbean

**Organizer:** Association of Caribbean States  
**Location:** Renaissance Aruba Resort and Casino  
**Dates:** September 23-25, 2008

The Association of Caribbean States (ACS) was founded in 1994 to promote cooperation and trade between the countries of the Greater Caribbean. Today, the ACS consists of 25 Member States and 3 Associated Members. One of the major events of the ACS is the annual Business Forum of the Greater Caribbean, which is being held this year in Aruba. This forum, like its predecessors is meant to foster business relationships and strengthen regional integration.

The Business Forum will kick-off with a conference where presentations will be given by local and international experts on various trade related topics that affect the region. An expo will be held on the second and third days, where participants can exhibit their products/services to prospective clients. Matchmaking assistance will be provided to those interested. The Business Forum is a great opportunity to meet key business executives and government officials in the Greater Caribbean region.

**For more details:** please visit the ACS website at [www.9acsbusinessforum-aruba.com](http://www.9acsbusinessforum-aruba.com), or contact Laureen Dix at (297) 582-1566 ext. 42 or [businessinfo@arubanchamber.com](mailto:businessinfo@arubanchamber.com)



## **AMERICAN FRANCHISE FORUM IN THE CARIBBEAN October 23-24, 2008 Santo Domingo, Dominican Republic**

The “American Franchise Forum” will provide a unique opportunity for investors from throughout the Caribbean region to learn about the subject of franchising from leading experts, as well as to hear from successful U.S. franchise companies about concrete investment opportunities in the Caribbean.

Franchising has boomed worldwide due to its success in reducing investor risk, based on the replication of successful business formats in different markets around the globe.

Caribbean investors who attend the “American Franchise Forum” will learn the details of how to make a successful franchise investment, including How to Evaluate a Franchise Opportunity; Legal Considerations in a Franchise Agreement; How to Finance a U.S. franchise investment; and Reasons for the Global Success of Franchising.

Investor attendees will also hear presentations about a variety of successful U.S. franchise concepts that are available for the Caribbean market. This program will be the most cost-effective means of learning about the subject of franchising, while also meeting with American Franchisors to discuss exciting investment opportunities.

For more information regarding registration for the Forum, as well as details about hotel reservations, please contact:

Ms. Ilka Gómez  
American Chamber of Commerce  
of the Dominican Republic  
E-mail: [ilgomez@amcham.org.do](mailto:ilgomez@amcham.org.do)  
Phone: (809) 332-7777 ext. 7232  
Fax: (809) 381-0286



## Trade Events in the U.S.

### La Cumbre de Turismo

**Location:** Miami Beach Convention Center  
**City, State:** Miami, Florida  
**Dates:** September 3-5, 2008

La Cumbre de Turismo is the premier trade event for travel professionals from throughout the Americas. Approximately 1200 delegates including suppliers, exhibitors, buyers, the travel press, principals of Visit USA Committees in Latin America, leading air carriers and general sales agents will be in attendance. More than 30 countries are represented and activities include three days of pre-scheduled business appointments, seminars and networking opportunities

**For more information, visit the following website:**

<http://www.lacumbre.com>

**Or, contact:** Rosalinda Thomas with Thomas Tours at (809) 472-0815 or [ThomasR@codetel.net.do](mailto:ThomasR@codetel.net.do)

Maria Elena Portorreal with the Commercial Service Santo Domingo at (809) 227-2121 ext. 225 or [maria.elenaportorreal@mail.doc.gov](mailto:maria.elenaportorreal@mail.doc.gov)



### International Manufacturing Technology Show

**Location:** McCormick Place  
**City, State:** Chicago, IL  
**Dates:** September 8-13, 2008

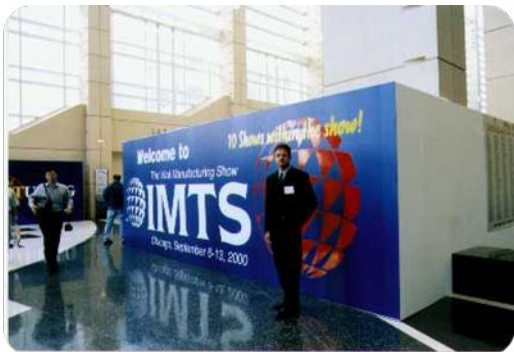
The International Manufacturing Technology (IMTS) 2008 is the 27<sup>th</sup> edition of the premier manufacturing technology show in North America, which is held every even-numbered year in Chicago and attracts more than 91,000 buyers and sellers from 119 countries. More than 1,500 exhibiting companies will occupy 1.2 million net square feet of exhibit space at the McCormick Place complex in Chicago, Illinois with 15,000 new machine tools, controls, computers, software, components, systems and processes that can improve your efficiency.

You'll find that IMTS is the best place to see the latest in manufacturing technology, network with business colleagues, and find solutions to your current and future needs

**For more information, please visit the following website:**

<http://www.imts.com/index.html>

To gain the benefits of attending this show as part of our [International Buyer Program](#), please contact Yira Roa with the Commercial Service in Santo Domingo at [yira.roa@mail.doc.gov](mailto:yira.roa@mail.doc.gov) or (809) 227-2121 ext. 227



## Commercial Service - Caribbean Regional Office

### Our Services for Caribbean Companies



#### Trade Leads

**Need to find local U.S. product/service providers?** Our Trade Leads program is a highly effective method to search for U.S. Suppliers of goods and services. Through this program you will be able to identify potential U.S. providers in a fast and effective way, and **it's totally free!**

If you are interested in taking advantage of this service, please click on the following link:  
[http://www.buyusa.gov/caribbean/en/trade\\_leads.html](http://www.buyusa.gov/caribbean/en/trade_leads.html)

#### Virtual Business Information Center

**Need to find an answer to your questions on importing U.S. goods and services?** Through our Virtual Business Information Center we can answer your questions on importing goods and services from the U.S. and help you locate U.S. trade shows and product/service providers. **It's all free!**

If you are interested in taking advantage of this service, please click on the following link:  
[http://www.buyusa.gov/caribbean/en/virtual\\_business\\_info.html](http://www.buyusa.gov/caribbean/en/virtual_business_info.html)

#### International Buyer Program

**Want to develop new business relationships in the United States by participating in the biggest Trade Shows in the U.S.?** Through our International Buyer Program (IBP), we take the hassle out of visiting major trade shows in the United States by working closely with major airlines, travel agents and hotel groups to put together travel itineraries tailored to the individual, and at very affordable prices. Other benefits of the IBP include:

- Free show pass delivered to your hotel (thus saving money and time)
- Free access to business lounges
- Invitations to evening networking events, and access to matchmaking services at the show.

Learn more about our [International Buyer Program](#).

**We are currently recruiting local companies for our International Buyer Program for the following trade show:**

#### Automotive Aftermarket Industry Week – Las Vegas, Nevada – November 4-7, 2008



- Meet over 4,000 innovative U.S. and international exhibitors from all parts of the world.
- Be a part of the 100,000+ industry professionals who come to Las Vegas every year to exchange ideas and build their businesses.
- Preview over 7,500 new products that will set trends for tomorrow.
- Learn about tomorrow's aftermarket at more than 100 educational seminars, workshops and product demonstration clinics.

For more information, please contact Isolda Frias with the Commercial Service in Santo Domingo at [isolda.frias@mail.doc.gov](mailto:isolda.frias@mail.doc.gov) or (809) 227-2121 ext. 226.

## US Government Contacts & Business Chambers in the Caribbean

### Dominican Republic

#### US Commercial Service in Santo Domingo

Contact: Robert O. Jones, Jr., Commercial Counselor  
Phone: (809) 227-2121  
Fax: (809) 920-0181  
Website: [www.buyusa.gov/caribbean/en](http://www.buyusa.gov/caribbean/en)  
Email: [robert.o.jones@mail.doc.gov](mailto:robert.o.jones@mail.doc.gov)

#### Foreign Agricultural Service in Santo Domingo

Contact: Jaime Rothschild, Agricultural Attaché  
Phone: (809) 227-0112  
Fax: (809) 732-9454  
Website: [www.usemb.gov.do/FAS/fasindex.htm](http://www.usemb.gov.do/FAS/fasindex.htm)  
E-mail: [agsantodomingo@usda.gov](mailto:agsantodomingo@usda.gov)

#### AmCham Santo Domingo

Contact: William Malamud, Executive Director  
Phone: (809) 381-0777  
Fax: (809) 381-0286  
Website: [www.amcham.org.do](http://www.amcham.org.do)  
Email: [wmalamud@amcham.org.do](mailto:wmalamud@amcham.org.do)

#### Santo Domingo Chamber of Commerce

Contact: Milagros Puello, Executive Vice President  
Phone: (809) 682-2688  
Fax: (809) 685-2228  
Website: [www.ccpd.org.do](http://www.ccpd.org.do)  
Email: [mpuello@camarasantodomingo.org.do](mailto:mpuello@camarasantodomingo.org.do)

#### Santiago Chamber of Commerce

Contact: Ivan Reynoso, Executive Director  
Phone: (809) 582-2856  
Fax: (809) 241-4546  
Website: [www.camarasantiago.com](http://www.camarasantiago.com)  
Email: [director@camarasantiago.com](mailto:director@camarasantiago.com)



### Barbados

#### US Embassy in Barbados

Contact: Jake Aller, Economic Officer  
Phone: (246) 436-4950  
Fax: (246) 227-4174  
Website: [barbados.usembassy.gov](http://barbados.usembassy.gov)  
Email: [AllerJC2@state.gov](mailto:AllerJC2@state.gov)

#### Barbados Chamber of Commerce and Industry

Contact: Magnus Whitehead, Executive Director  
Phone: (246) 620-4750  
Fax: (246) 620-2907  
Website: [www.bdscham.com](http://www.bdscham.com)  
E-mail: [magnus.whitehead@bdscham.com](mailto:magnus.whitehead@bdscham.com)

#### AmCham Barbados

Contact: Jim McCormick, President  
Phone: (246) 427-8880  
Email: [jim\\_mccormick@admworld.com](mailto:jim_mccormick@admworld.com)

### Trinidad & Tobago

#### US Embassy in Trinidad & Tobago

Contact: Stephanie Hutchison  
Phone: (868) 622-6371  
Fax: (868) 822-5918  
Website: [trinidad.usembassy.gov](http://trinidad.usembassy.gov)  
Email: [hutchisonsj@state.gov](mailto:hutchisonsj@state.gov)

#### AmCham Trinidad & Tobago

Contact: Sonelle Gibson, acting Executive Director  
Phone: (868) 622-4466  
Fax: (868) 628-9428  
Website: [www.amchamtt.com](http://www.amchamtt.com)  
Email: [execd@amchamtt.com](mailto:execd@amchamtt.com)

#### Trinidad & Tobago Chamber of Commerce

Contact: Ms. Camille Sears-Carter Wells  
Phone: (868) 637-6966  
Fax: (868) 637-7425  
Website: [www.chamber.org.tt](http://www.chamber.org.tt)  
E-mail: [csearswells@chamber.org.tt](mailto:csearswells@chamber.org.tt)



## Jamaica

### US Embassy in Jamaica

Contact: Nathan Carter, Economic Officer  
Phone: (876) 702-6000  
Fax: (876) 920-2580  
Website: [kingston.usembassy.gov](http://kingston.usembassy.gov)  
Email: [CarterNC@state.gov](mailto:CarterNC@state.gov)

### AmCham Jamaica

Contact: Becky Stockhausen, Executive Director  
Phone: (876) 929-7866 and (876) 929-7867  
Fax: (876) 929-8597  
Website: [www.amchamjamaica.org](http://www.amchamjamaica.org)  
E-mail: [becky\\_amcham@cwjamaica.com](mailto:becky_amcham@cwjamaica.com)

### Jamaica Chamber of Commerce (JCC)

Contact: Mark Myers, President  
Phone: (876) 922-0150  
Fax: (876) 924-9056  
Website: [www.jamaicachamber.org.jm](http://www.jamaicachamber.org.jm)  
E-mail: [markm@kasnet.com](mailto:markm@kasnet.com)

### Montego Bay Chamber of Commerce & Industry

Contact: Pauline Reid, President  
Phone: (876) 952-6045  
Fax: (876) 952-2784  
Website: [www.mobaychamber.com](http://www.mobaychamber.com)  
E-mail: [paulinereid@gmail.com](mailto:paulinereid@gmail.com)

### The Private Sector Organisation of Jamaica

Contact: Sandra Glasgow, Chief Executive Officer  
Phone: (876) 927-6238  
Fax: (876) 927-5137  
Website: [www.psoj.org](http://www.psoj.org)  
E-mail: [psojinfo@psoj.org](mailto:psojinfo@psoj.org)

## Bahamas

### US Embassy in Nassau

Contact: Ann Marie Bain, Economic/Commercial Specialist  
Phone: 242/ 323-7180  
Fax: 242/ 328-3495  
Website: [nassau.usembassy.gov](http://nassau.usembassy.gov)  
Email: [baina@state.gov](mailto:baina@state.gov)

### The Bahamas Chamber of Commerce

Contact: Dionisio D'Aguilar, President  
Phone: (242) 322-2145  
Fax: (242) 322-4649  
Website: [www.thebahamaschamber.com](http://www.thebahamaschamber.com)  
Email: [presidente@thebahamaschamber.com](mailto:presidente@thebahamaschamber.com)

## Other Caribbean Islands

**Antigua and Barbuda Chamber of Commerce**  
[chamcom@candw.ag](mailto:chamcom@candw.ag)

**Aruba Chamber of Commerce**  
[www.arubachamber.com](http://www.arubachamber.com)

**Bermuda Chamber of Commerce**  
[www.bermudacommerce.com](http://www.bermudacommerce.com)

**Dominica Association of Industry and Commerce**  
[www.daic.dm](http://www.daic.dm)

**Grenada Chamber of Commerce**  
[www.grenadachamber.org](http://www.grenadachamber.org)

**AmCham Haiti**  
[www.haitianamericanchamber.com](http://www.haitianamericanchamber.com)

**Haitian Chamber of Commerce & Industry**  
[mjeanclaude@ccih.gt](mailto:mjeanclaude@ccih.gt)



**Grand Bahamas Chamber of Commerce**  
[www.thegrandbahamachamberofcommerce.com](http://www.thegrandbahamachamberofcommerce.com)

**Curaçao Chamber of Commerce**  
[www.curacao-chamber.an](http://www.curacao-chamber.an)

**St. Kitts-Nevis Chamber of Industry and Commerce**  
[www.stkittsnevischamber.org](http://www.stkittsnevischamber.org)

**St. Lucia Chamber of Commerce Industry & Agriculture**  
[www.stluciachamber.org](http://www.stluciachamber.org)

**St. Vincent & the Grenadines Chamber of Industry & Commerce**  
[www.svg-cic.com](http://www.svg-cic.com)

## US Government Agencies in the United States

### Export-Import Bank of the United States

Contact: Xiomara Creque-Bromberg, Senior Business Development Officer  
Tel: (202) 565-3477  
Fax: (202) 565-3961  
Webpage: [www.exim.gov](http://www.exim.gov)  
Email: [xiomara.creque@exim.gov](mailto:xiomara.creque@exim.gov)

### Overseas Private Investment Corporation (OPIC)

Contact: Allison Germak, Public Information Officer  
OPIC Info Line: 202-336-8799  
Webpage: [www.opic.gov](http://www.opic.gov)  
Email: [info@opic.gov](mailto:info@opic.gov)

### United States Small Business Administration (SBA)

Contact: Luz Hopewell, Director of International Trade  
Phone: (202) 205-6463  
Fax: (202) 481-0558  
Webpage: [www.sba.gov](http://www.sba.gov)  
Email: [luz.hopewell@sba.gov](mailto:luz.hopewell@sba.gov)

### United States Trade & Development Agency

Contact: Jorge E. Esteban, Country Manager Latin America and the Caribbean  
Phone: 703) 875-4357  
Fax: (703) 875-4009  
Webpage: [www.ustda.gov](http://www.ustda.gov)  
Email: [jesteban@ustda.gov](mailto:jesteban@ustda.gov)

### Atlanta U.S. Export Assistance Center

Contact: Thomas Strauss, Network Director  
Phone: (404) 897-6080  
Fax: (404) 897-6085  
Email: [thomas.strauss@mail.doc.gov](mailto:thomas.strauss@mail.doc.gov)

### Fort Lauderdale U.S. Export Assistance Center

Contact: John McCartney, Director  
Phone: (954) 356-6640 ext. 12  
Fax: (954) 356-6644  
Email: [john.mccartney@mail.doc.gov](mailto:john.mccartney@mail.doc.gov)

### Miami U.S. Export Assistance Center

Contact: Lesa Forbes, International Trade Specialist  
Phone: (305) 526-7425  
Fax: (305) 526-7434  
Email: [lesa.forbes@mail.doc.gov](mailto:lesa.forbes@mail.doc.gov)

### South Carolina U.S. Export Assistance Center

Contact: Phil Minard, International Trade Specialist  
Phone: (843) 746-3404  
Fax: (843) 529-0305  
Email: [phil.minard@mail.doc.gov](mailto:phil.minard@mail.doc.gov)



\* To contact other U.S. Export Assistance Centers located in over 100 cities across the United States go to:

[www.buyusa.gov/home/us.html](http://www.buyusa.gov/home/us.html)