

Rural Entrepreneurship and Small Business Development

January 1980 - January 1993

**Quick Bibliography Series: QB 93-38
Updates QB 92-49**

295 citations in English from AGRICOLA

**Patricia La Caille John
Rural Information Center**



National Agricultural Library Cataloging Record:

John, Patricia La Caille

Rural entrepreneurship and small business development.

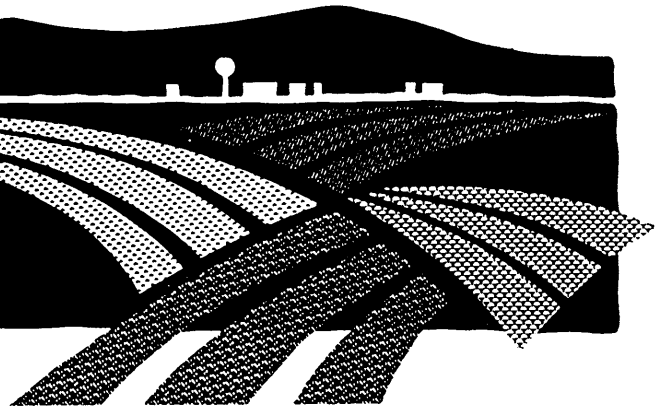
(Quick bibliography series ; 93-38)

1. Rural development--United States--Bibliography. 2. Entrepreneurship--United States--Bibliography. 3. Small business--United States-- Bibliography. I. Title.

aZ5071.N3 no.93-38

Rural Information Center

National Agricultural Library
U.S. Department of Agriculture
Beltsville, Maryland 20705



The **Rural Information Center (RIC)** is a joint project of the Extension Service and the National Agricultural Library (NAL). RIC provides information and referral services to local government officials, community organizations, health professionals and organizations, cooperatives, libraries, businesses, and rural citizens working to maintain the vitality of America's rural areas. The Center combines the technical, subject-matter expertise of Extension's nationwide educational network with the information specialists and resources of the world's foremost agricultural library.

The Office of Rural Health Policy in the Department of Health and Human Services (DHHS) and the NAL jointly created a Rural Information Center Health Service (RICHS) as part of the RIC. RICHS collects and disseminates information on rural health issues, research findings related to rural health, and innovative approaches to the delivery of rural health care services.

SERVICES:

Provide customized information products to specific inquiries including assistance in economic revitalization issues; local government planning projects; rural health issues; funding sources; and other related issues for the purpose of monitoring the quality of rural life.

Process a broad array of general and funding information requests on such topics as:

- Successful strategies, models, and case studies of community development projects
- Small business attraction, retention, and expansion
- Tourism promotion and development
- Recycling programs
- Community water quality
- Technology transfer to rural areas
- Closures, restructuring and diversification of rural hospital and clinics
- Agricultural health and safety
- Health programs, services, personnel issues
- State initiatives concerning rural health delivery issues

Refer users to organizations or experts in the field who can provide additional information.

Perform brief database searches of requested topics on a complimentary basis.

Furnish bibliographies and Rural Information Center Publication Series titles.

Identify current USDA and DHHS research and Cooperative Extension Systems programs.

ACCESS:

*Telephone

1-800-633-7701 (nationwide) or 1-301-504-5547

*Mail

Rural Information Center
National Agricultural Library, Room 304
Beltsville, MD 20705-2351

*Electronic Mail through INTERNET (RIC@NALUSDA.GOV)

*NAL Bulletin Board (RIC/RICHS Conference) 1-301-504-6510

Quick Bibliography Series



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Agriculture University
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**Canadian Journal of Soil Science 1988 v 68(1): 17-27
DeJong, R. Comparison of two soil-water models under semi-arid growing conditions**

Ver: AGRICOLA

Remarks: Not available at IU or in region.

NAL CA: 56.8 C162

Auth: C. Johnson CCL Maxcost: \$15.00

MORE

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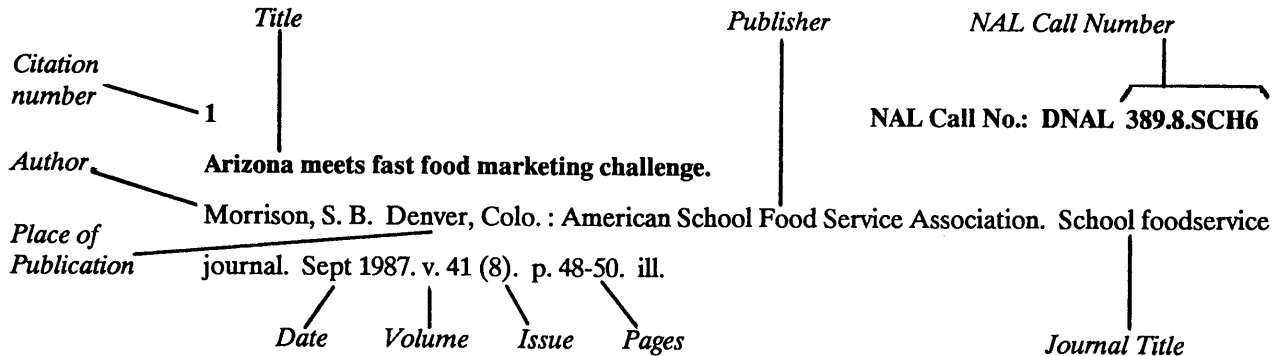
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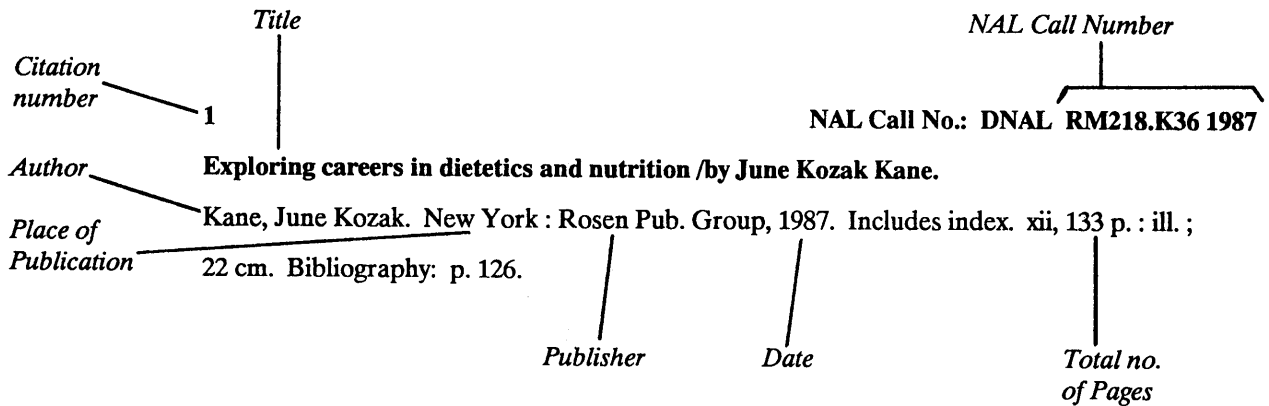
SAMPLE CITATIONS

Citations in this bibliography are from the National Agricultural Library's AGRICOLA database. An explanation of sample journal, book, and audiovisual citations appears below.

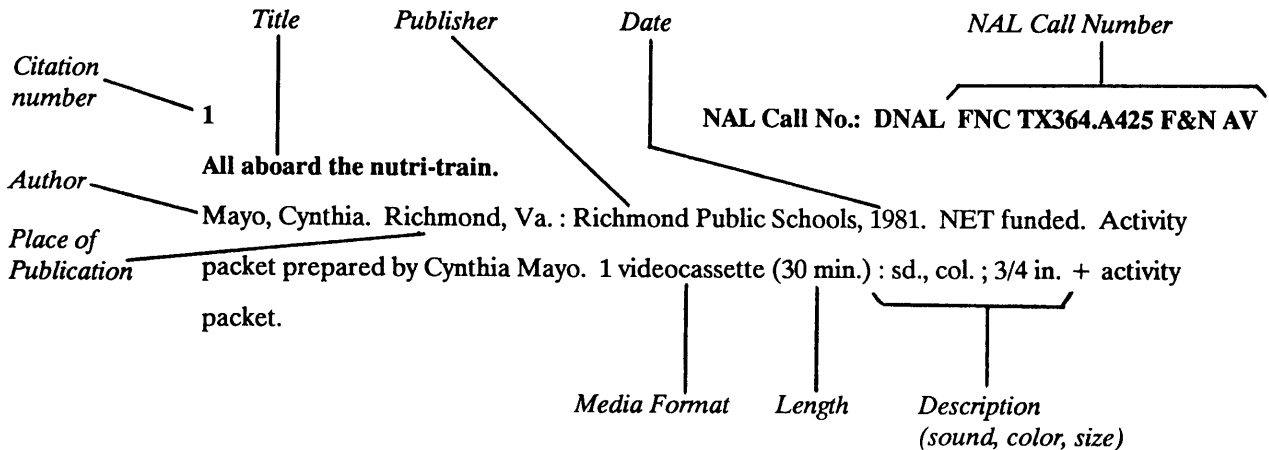
Journal Article:



Book:



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Quick Bibliography Series

RURAL EDUCATION

SEARCH STRATEGY

Line Command

1. exs sausa/user 9018
2. ss (rural or nonmetro?)/ti,de,eng
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7. ss ((py = 1984:1987) or (py = 1988:1994))
8. ss s7 and (s5 or s6)

Quick Bibliography Series

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

1 NAL Call No: HF5381.5.C3
1,001 businesses anyone can start or buy make a fortune in your own business : plus special section, 468 business you can start for \$5000 or less. (One thousand one business anyone can start or buy.)
Carpenter, Gene C.
Fountain Valley, CA : Trend Publications,
109 p. ; 28 cm.

Language: English

Descriptors: Vocational guidance; Small business

2 NAL Call No: HB615.O53
101 ideas for stimulating rural entrepreneurship and new business development. (One hundred and one ideas for stimulating rural entrepreneurship and new business development.)
Council of State Policy of Planning Agencies
Washington, D.C. : Council of State Policy and Planning Agencies,
23 p. ; 23 cm. Includes bibliographical references (p. 17-20).

Language: English

Descriptors: Entrepreneurship; Government Policy; United States; States; Rural development; United States; New business enterprises; Government policy; United States

3 NAL Call No: HT401.R94
Adaptation strategies of main-street merchants.
Dunkle, R.; Brown, D.; Lovejoy, S.
Ames, Iowa : Rural Sociological Society.
The Rural sociologist v. 3 (2): p. 102-106; 1983 Mar. Includes references.

Language: English

Descriptors: Indiana; Rural communities; Small businesses; Merchants; Management; Support systems

4 NAL Call No: HD1401.A56
Agribusiness' competitiveness for venture capital.
Samsel, L.A.; Hambley, D.I.; Marquardt, R.A.
New York, N.Y. : John Wiley.
Agribusiness v. 7 (4): p. 401-413; 1991 Jul. Includes references.

Language: English

Descriptors: U.S.A.; Rural development; Agribusiness; Capital market; Capital formation; Entrepreneurship; Market competition; Investment; Firms

5 NAL Call No: HD1773.A315
Agriculture and the rural community: opportunities and challenges for rural development.
Sauer, R.J.
Ames, Iowa : North Central Regional Center for Rural Development.
Interdependencies of agriculture and rural communities in the twenty-first century : the North Central Region : conference proceedings / edited by Peter F. Korsching and Judith Gildner. p. 1-11; 1986. Includes references.

Language: English

Descriptors: North central states of U.S.A.; Rural communities; Structural change; Rural development; Agricultural policy; Technical progress; Entrepreneurship

6 NAL Call No: S544.3.A2S77
Alabama extension's business & economic development programming an impact study : draft. (Alabama extension's business and economic development programming.)
Strawn, Harry B.; McCord, R. Warren
Evans, Dennis A, Alabama Cooperative Extension Service
Auburn University : Ala. : Ala. Cooperative Extension Service,
47 leaves : ill. ; 28 cm. Cover title. October 30, 1987. Includes bibliographical references.

Language: English

Descriptors: Alabama; Economic conditions; Agricultural extension work; Alabama; Rural development; Alabama

7 NAL Call No: 275.29 K13LE
Analyzing your market: taking care of business.
Darling, D.L.; Birudaraju, R.
Manhattan, Kan. : The Service.
L - Cooperative Extension Service, Kansas State University v.): 4 p.; 1989 Feb.

Language: English

Descriptors: Kansas; Small businesses; Rural development; Market planning; Population structure; Income distribution

8 NAL Call No: HC107.A13A6
Appalachian treasures from Hamon Glass.
Sherwood, T.
Washington, D.C. : Appalachian Regional Commission.
Appalachia v. 25 (2): p. 22-29; 1992.

Quick Bibliography Series

Language: English

Descriptors: West Virginia; Glassware; Processing; Small businesses

9 **NAL Call No: HD2346.U5R8**
Apple Kay's creates genuine country crafts.
Menomonee Falls, Wis. : The Journal.
Rural enterprise v. 1 (2): p. 7-9. ill; 1987.

Language: English

Descriptors: Nebraska; Home-based businesses; Handicrafts; Rural women; Ancillary enterprises; Employed women; Marketing techniques

10 **NAL Call No: S544.3.W6W53**
Are small community banks prepared to make complex business loans?
Taff, S.J.; Pulver, G.C.; Staniforth, S.D.
Madison, Wis. : The Programs.
Publication - Cooperative Extension Programs.
University of Wisconsin - Extension (3263): 16 p.
maps; 1984 Apr. Includes references.

Language: English

Descriptors: Wisconsin; Communities; Bank loans; Businesses

11 **NAL Call No: HN49.C6J6**
Balancing social and economic objectives: the case of California's community development corporations.
Blakeley, E.J.; Aparicio, A.
Superior, Wis. : University of Wisconsin.
Journal of the Community Development Society v.
21 (1): p. 115-128. maps; 1990. Includes references.

Language: English

Descriptors: California; Community development; Self sufficiency; Social development; Economic development; Leadership; Economic resources; Case studies; Businesses

Abstract: Community development practice is primarily concerned with building social and economic development institutions that lead to community self-sufficiency. The community development corporations formed by the federal government and foundations were designed to promote this form of economic and social independence. However, the economic and social goals of self-determination are increasingly in conflict as government resources shrink and public support of

social programs dwindles. This paper examines the balancing of these two conflicting types of goals in thirty-four California community development corporations. The results indicate that both social and economic goals suffer from the lack of resources and the lack of skilled practitioners to organize and run the community development corporations.

12 **NAL Call No: GV191.6.I52 1989**
Bed and breakfast.
Mechling, A.; Mechling, P.
Morgantown, W.Va. : West Virginia University Extension Service.

Conference proceedings : Income Opportunities for the Private Landowner Through Management of Natural Resources and Recreational Access / edited by William N. Grafton ... [et al.]. p. 328-330; 1990. (Rural development publication :). Conference held April 9-12, 1989, Wheeling, W.Va.

Language: English

Descriptors: Ohio; Bed and breakfast accommodation; Farms; Rural tourism; Marketing; Home-based businesses

13 **NAL Call No: S81.A2M5**
Best of Missouri farms.
Ritchie, J.
Columbia, Mo. : University of Missouri.
MP - University of Missouri Extension Division
(628): 75 p.; 1988 May.

Language: English

Descriptors: Missouri; Farm enterprises; Rural economy; Small businesses; Directories

14 **NAL Call No: HC106.8.E25**
The "blue chip business initiative" in Belmont County, Ohio: redevelopment of a Rust Belt County.
Weir, S.; Wiater, J.W.
Rosemont, IL : American Economic Development Council.
Economic development review v. 8 (2): p. 53-56; 1990.

Language: English

Descriptors: Ohio; Regional development; Economic development; Development plans; Objectives; Plan implementation and evaluation; Community programs

15 **NAL Call No: HD107.N68 no.126**

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

Business development in rural areas a selected annotated bibliography.

Bastow-Shoop, Holly E.; Ekstrom, Brenda L.; Leistriz, F. Larry
Fargo, N.D. : North Dakota State University, Agricultural Experiment Station.,
iv, 77 p. ; 28 cm. (Agricultural economics miscellaneous report (Fargo, N.D.) ; no. 126.). Cover title. April 1990.

Language: English

Descriptors: Rural development; Bibliography; Entrepreneurship; Bibliography; Small business; Bibliography

16 NAL Call No: HN90.C6M375 1992 Business finance as a tool for development.

Markley, Deborah M.; McKee, Katharine
Washington, D.C. : Aspen Institute.,
xii, 91 p. ; 23 cm. Includes bibliographical references (p. 81-83).

Language: English

Descriptors: Rural development; Business enterprises

17 NAL Call No: HC106.8.E25 Business improvement/retention programs in Georgia communities.

Cliett, F.L. Jr
Rosemont, IL : American Economic Development Council.
Economic development review v. 9 (1): p. 53-54; 1991.

Language: English

Descriptors: Georgia; Community development; Community programs; Economic development; Regional surveys

18 NAL Call No: HN79.A14R87 Business incubators: an idea that has hatched?

Petrzelka, P.; Korsching, P.; McNamara, K.
Ames, Iowa : North Central Regional Center for Rural Development.
Rural development news v. 15 (3): p. 1-2, 13; 1991 Jul. Includes references.

Language: English

Descriptors: U.S.A.; Businesses; Rural development; Economic development; Extension; Universities

19 NAL Call No: aHN90.C6R78

Business incubators give new firms in rural areas a head start.

Weinberg, M.L.
Washington, D.C. : U.S. Department of Agriculture, Economic Research Service.
Rural development perspectives : RDP v. 3 (2): p. 6-10. ill; 1987 Feb. Includes references.

Language: English

Descriptors: U.S.A.; Rural areas; Small businesses; Local government; Employment opportunities; Rural development; Economic development; Infrastructure

20 NAL Call No: HD9820.5.G6 1987 Business issues and investments in pulp and paper: a viewpoint from the financial community.

Chao, S.
Seattle : University of Washington Press.
Global issues and outlook in pulp and paper / edited by Gerard F. Schreuder. p. 118-136; 1988. Paper presented at a symposium on "Global Issues and Outlook in Pulp and Paper", May 27-29, 1987, University of Washington. Includes statistical data. Includes references.

Language: English

Descriptors: U.S.A.; Pulp and paper industry; Business; Partnerships; Profitability; Consumption; Value added; Outside finance; Entrepreneurship

21 NAL Call No: HD62.7.B86 1990 Business opportunities workbook a rural revitalization program for community leaders., 2nd ed.

Cole, Barbara A.
United States, Small Business Administration, Office of Business Development, Rocky Mountain Institute
Washington, D.C. : Office of Business Development, U.S. Small Business Administration ; Snowmass, CO : Rocky Mountain Institute.,
93 p. : ill. ; 28 cm. Authors: Barbara A. Cole, and others. Cover title.

Language: English

Descriptors: Small business

22 NAL Call No: HC106.8.E25 Business retention and expansion programs: A panoramic view.

Lenzi, R.C.
Rosemont, IL : American Economic Development Council.

Quick Bibliography Series

Economic development review v. 9 (1): p. 7-11; 1991. Includes references.

Language: English

Descriptors: Missouri; U.S.A.; Businesses; Expansion; Community development; Economic development; Program evaluation

23 **NAL Call No: HN79.A14R87**
Business retention and expansion visitation program detailed in new publication.

Morse, G. (ed.)

Ames, Iowa : North Central Regional Center for Rural Development.

Rural development news v. 14 (2): p. 1-2; 1990 Apr.

Language: English

Descriptors: U.S.A.; Businesses; Rural development; Educational programs; Publications; Models

24 **NAL Call No: HT390.G74**
Business survival in rural America: a three-state study.

Buss, T.F.; Lin, X.

Lexington, Ky. : College of Business and Economics, University of Kentucky.

Growth and change v. 21 (3): p. 1-8; 1990. Includes references.

Language: English

Descriptors: Arkansas; Maine; North Dakota; Entrepreneurship; Risk; Rural areas; Rural economy; Economic development; Rural urban relations

25 **NAL Call No: HN79.A14R87**
Can rural retail business districts survive?

Ayers, J.S.; Stone, K.; Leistriz, L.

Ames, Iowa : North Central Regional Center for Rural Development.

Rural development news v. 14 (4): p. 1-2, 6. ill; 1990 Sep.

Language: English

Descriptors: Iowa; North Dakota; Indiana; Rural communities; Economic development; Research; Businesses; Retail marketing

26 **NAL Call No: S544.A45 1984**
Capital structure and rural financial needs.

Pulver, G.C.

Madison : Produced at the University of Wisconsin.

Realizing your potential as an agricultural econo-

mist in extension : proceedings of the American Agricultural Economics Association Extension Workshop, Aug 3-4, 1984, Cornell Univ., Ithaca, NY / editor, Gerald R. Campbell. p. 325-340; 1984. Includes references.

Language: English

Descriptors: Capital accounts; Non-farm income; Supply balance; Small businesses; Extension activities

27 **NAL Call No: HT401.S72**
Case studies: examples of innovative infrastructure financing and delivery systems.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (128): 127 p.; 1990 Apr. Includes references.

Language: English

Descriptors: U.S.A.; Rural communities; Infrastructure; Finance; Air transport; Small businesses; Medical services; Fire prevention; Industrial sites; Public parks; Recreation; Public schools; Public services; Social services; Solid wastes; Waste disposal

28 **NAL Call No: HD1751.C45**
Changing rural landscapes: it's time for coalition building.

Lawrence, K.

Merrifield, Va. : American Agricultural Economic Association.

Choices : the magazine of food, farm and resource issues v. 2 (4): p. 4-7. ill; 1987. Includes references.

Language: English

Descriptors: U.S.A.; Rural development; Agricultural structure; Structural change; Funds; Lobbying; Entrepreneurship; State government; Local government

29 **NAL Call No: S95.E2**
The changing structure of our rural economy: Implications for state and local policy.

Lyson, T.A.; Hirschl, T.A.

Ithaca, N.Y. : New York Agric. Exp. Stations and New York State College of Agric. & Life Sciences. New York's food and life sciences quarterly v. 20 (1/2): p. 12-16; 1990. Includes references.

Language: English

Descriptors: New York; Rural development; Small businesses

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

30 NAL Call No: HN79.A14R87
Characteristics of entrepreneurial communities in a time of crisis.

Flora, C.B.; Flora, J.L.
Ames, Iowa : North Central Regional Center for Rural Development.
Rural development news v. 12 (2): p. 1-4; 1988 Apr.
Includes abstract.

Language: English

Descriptors: Western states of U.S.A.; South central states of U.S.A.; Entrepreneurship; Agricultural structure; Structural change; Rural development; Life style; Community development

31 NAL Call No: 100 W75 (2)
Characteristics of nonmanufacturing businesses in nonmetropolitan Wisconsin (in view of community development goals).

Smith, S.M.; Pulver, G.C.
WI
Madison, Wis., The Station.
Research bulletin. Wisconsin. Agricultural Experiment Station (R2879): 17 p. ill., map; Jan 1980. 26 ref.

Language: English

Descriptors: Wisconsin

32 NAL Call No: HN79.A13R87
Charting a course for the rural South.

Winter, W.F.
Boulder : Westview Press.
The Rural South in crisis : challenges for the future / edited by Lionel J. Beaulieu. p. 358-364; 1988. (Rural studies series). Includes references.

Language: English

Descriptors: South eastern states of U.S.A.; South central states of U.S.A.; Rural development; Literacy; Entrepreneurship; Economic development; Leadership

33 NAL Call No: HT401.S72
Commercial business development strategies: views of program administrators.

Reid, J.N.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (97): p. 77-79; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee.

Language: English

Descriptors: U.S.A.; Entrepreneurship; Case studies; Program development; Small businesses; Organizational development; Program evaluation; International trade; Rural development; Community programs; Demand; Market planning; Marketing

34 NAL Call No: S544.5.A17W74
Commercial sector development in rural communities: trade area analysis.

Harris, T.R.
S.l. : Cooperative Extension, Washington State University, etc. :
WREP - Western Region Extension Publication - Cooperative Extension Service (90): 4 p.; 1985 Sep. In subseries: Hard Times, Communities in Transition. Literature review. Includes references.

Language: English

Descriptors: Nevada; Rural communities; Businesses; Counties; Retail marketing

35 NAL Call No: S544.3.N9C46
Community and economic development resources: NDSU Extension Service and NDSU Experiment Station.

Naze, D.W.; Anderson, R.
Fargo, N.D. : The University.
NDSU Extension Service [publication] - North Dakota State University (EC-1019): 19 p.; 1991 Dec. Bibliography. Includes references.

Language: English

Descriptors: North Dakota; Community programs; Public services; Economic development; Bibliographies; Small businesses; Alternative farming; Home-based businesses; Leadership training; Human resources

36 NAL Call No: HG4027.7.P7
Community bankers in rural Minnesota their awareness of small business technical assistance and their business start-up lending experience. (Spring Hill Regional issues forum Regional Issues Forum.)

Prestwich, Roger
Spring Hill Regional Issues Forum
Wayzata, MN : Spring Hill Center.,
iv, 26 p. ; 28 cm. At head of title: Spring Hill Regional Issues Forum. "Regional Issues Forum", Cover. October 1988. Bibliography: p. 25-26.

Language: English

Quick Bibliography Series

Descriptors: Small business; Minnesota; Finance; Rural development; Minnesota; Banks and banking; Minnesota; Customer services

37 **NAL Call No: HN90.C65**
Community economic vitality.

Shaffer, R.E.; Summers, G.F.

Ames, Iowa : North Central Regional Center for Rural Development.

Community economic vitality : major trends and selected issues / by Gene F. Summers-with the collaboration of F. Horton ... [et al.]. p. 1-11, 75-82; 1988. Includes references.

Language: English

Descriptors: Community development; Economic development; Market economies; Market competition; State government; Local government; Economic resources; Resource allocation; Supply balance; Land use; Labor; Capital; Entrepreneurship; Outturn; Income; Employment

38 **NAL Call No: HN49.C6J6**
Community employment objectives and choice of development strategy.

Gillis, W.R.; Shaffer, R.E.

Athens, Ga. : The University of Georgia.

Journal of the Community Development Society v. 16 (2): p. 18-37; 1985. Includes references.

Language: English

Descriptors: Community development; Employment opportunities; Businesses

39 **NAL Call No: 80 AM371**
Community involvement helps a garden shop succeed in rural Kansas.

Loucks, L.

Chicago, Ill. : American Nurseryman Publishing Co.

American nurseryman v. 164 (11): p. 75-76, 80. ill; 1986.

Language: English

Descriptors: Kansas; Ornamental plants; Nursery management; Small businesses; Entrepreneurship; Sales promotion; Advertising; Community education

40 **NAL Call No: HC107.A13R4**
A comprehensive approach to rural revitalization in South Carolina.
Smurthwaite, M.

Mississippi State, MS : Southern Rural Development Center.

Responding to the crisis in the rural South : highlights of selected public and private sector initiatives, Atlanta, Georgia, May 18-20, 1987 / Farm Foundation, Southern Rural Development Center ; CSRS/USDA ... [et al.]. p. 25-31; 1987 Oct.

Language: English

Descriptors: South Carolina; Rural development; Economic development; Urban areas; State government; Development plans; Rural economy; Income tax; Tax credits; Employment opportunities; Counties; Leadership; Rural roads; Infrastructure; Entrepreneurship; Small businesses; Investment; Databases; Enterprises; Support systems; Marketing; Community programs; Telecommunications; Conferences; Demography

41 **NAL Call No: HC107.A13A6**
Concurrent sessions: business and industry.

Washington, D.C. : Appalachian Regional Commission.

Appalachia v. 25 (1): p. 6-9; 1992.

Language: English

Descriptors: Appalachian states of U.S.A.; Telecommunications; Rural communities; Economic development; Businesses; Industry

42 **NAL Call No: HN49.C6J6**
The consequences of the farm crisis for rural communities.

Albrecht, D.E.; Murdock, S.H.; Schiflett, K.L.; Hamm, R.R.; Leistritz, F.L.; Ekstrom, B.

Athens, Ga. : The University of Georgia.

Journal of the Community Development Society v. 19 (2): p. 119-135; 1988. Includes references.

Language: English

Descriptors: U.S.A.; Rural communities; Farm indebtedness; Community development; Agricultural production; Production structure; Structural change; Family problems; Farm families; Tertiary sector; Businesses; Economic impact; Socioeconomic status; Literacy

43 **NAL Call No: HD1775.O5O3**
Consumer shopping patterns and business assistance opportunities in Jay, Oklahoma.

Woods, M.D.; Henderson, E.; Humphries, L.

Stillwater, Okla. : The Department.

A. E. - Oklahoma State University, Department of

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

Agricultural Economics (8938): 25 p.; 1989 May. Includes references.

Language: English

Descriptors: Oklahoma; Shopping; Consumption patterns; Opinions; Rural economy; Travel; Economic development; Consumer surveys; Intracommunity trade

44 NAL Call No: 916933(AGE)
Consumers and business people speak out about downtown Washington (Indiana).

Ayres, J.S.

West Lafayette, Ind., The Service.

CES paper - Cooperative Extension Service, Purdue University (67): 52 p.; Nov 1980.

Language: English

Descriptors: Indiana; USA; Public opinion; Community development; Consumer satisfaction; Business; Services; Facilities

45 NAL Call No: 100 W99 (1)
Cost and availability of consumer goods and services in rural Wyoming towns.

Bradley, E.B.; Rhodd, J.D.

Laramie, Wyo. : The Station.

B - Wyoming Agricultural Experiment Station (922): 17 p.; 1989 Aug. Includes references.

Language: English

Descriptors: Wyoming; Rural areas; Consumers; Commodities; Services; Costs; Availability; Small businesses

46 NAL Call No: HT401.S68
Creating entrepreneurship in rural sociology.

Brooks, R.

Belhaven, N.C. : The Association.

Southern rural sociology : journal of the Southern Rural Sociological Association, Southern Association of Agricultural Scientists v. 8: p. 1-14; 1991. Includes references.

Language: English

Descriptors: Rural sociology; Policy; Entrepreneurship; Rural sociologists

Abstract: Southern rural sociology finds itself at an important political, social, and economic juncture. Given present funding constraints, land grant university faculty working in rural sociology must assume a more entrepreneurial posture if the discipline is to survive the challenges that confront

it. The emergence of the importance of policy analysis to the agenda of contemporary southern politics provides a 'market window' for rural sociologists to contribute to the maintenance and enhancement of rural sociology in the region and to the present and future quality of life in the South. This paper examines these issues and proposes an entrepreneurial model for the discipline.

47 NAL Call No: HD2346.U5C74
Creating jobs by creating new businesses the role of business incubators : survey report and case studies.

McLean, Mary L.; Allen, David N.

National Council for Urban Economic Development

Washington, D.C. : National Council for Urban Economic Development.

viii, 71 p. : ill., tables ; 28 cm. Report prepared by Mary L. McLean; David N. Allen, principal investigator. November 1985. Bibliography: p. 69.

Language: English

Descriptors: Small business; United States; Employees; Job vacancies; United States

48 NAL Call No: S544.3.O5O5
Critical factors in attracting new business and industry in Oklahoma.

Sloggett, G.; Woods, M.D.

Stillwater, Okla. : The Service.

OSU extension facts - Cooperative Extension Service, Oklahoma State University (862): 4 p.; 1988 Jul. Includes references.

Language: English

Descriptors: Oklahoma; Economic development; Industrialization; Rural animation; Public relations; Site factors

49 NAL Call No: HC106.8.E25
Current economic development challenges.

Boyle, M.R.

Rosemont, IL : American Economic Development Council.

Economic development review v. 8 (2): p. 10-16; 1990.

Language: English

Descriptors: U.S.A.; Economic development; Regional development; Markets; Environment; Sectoral analysis; Objectives; Philosophy; Technical progress; Businesses; Location theory; Demog-

Quick Bibliography Series

raphy; Patterns; Trends; Attitudes

50 NAL Call No: HC106.8.E25
Demonstrations and technology transfer: the case of the TVA/SBA mobile small business assistance center program.

Brown, N.B.

Rosemont, IL : American Economic Development Council.

Economic development review v. 10 (1): p. 48-53; 1992.

Language: English

Descriptors: Southeastern states of U.S.A.; Small businesses; Technology transfer; Programs; Regional development

51 NAL Call No: TX907.2.B8
Developing a bed and breakfast business plan.

Buchanan, Robert D.; Espeseth, Robert D.

Urbana, Ill. : Ag Publication Office, University of Illinois,

59 p. : ill. ; 28 cm. (North central regional extension publication ; 273). February 88. Includes bibliographical references.

Language: English

Descriptors: Bed and breakfast accomodations; Small business; Management

52 NAL Call No: HT101.S52
Developing a downtown design assistance program in Pullman, Washington.

Ryder, B.; Gray, K.

Ellensburg, Wash. : Small Towns Institute :

Small town v. 18 (5): p. 4-13. ill; 1988 Mar. Includes references.

Language: English

Descriptors: Washington; Rural development; Small businesses; Rural planning; Design; Buildings; Program development; Case studies

53 NAL Call No: HT401.S72
Developing and implementing effective entrepreneurship programs.

Kuennen, D.S.; Stapleford, J.E.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 29-38; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee. Includes references.

Language: English

Descriptors: U.S.A.; Delaware; Entrepreneurship; Program development; Organizational development; Rural development; Rural economy; Economic development; Small businesses; Marketing

54 NAL Call No: S544.5.A17W74
Developing local businesses as job providers.

Coppedge, R.O.

S.l. : Cooperative Extension, Washington State University, etc. :

WREP - Western Region Extension Publication - Cooperative Extension Service (89): 4 p.; 1985 Aug. In subseries: Hard Times, Communities in Transition. Includes references.

Language: English

Descriptors: Great basin and pacific slope; Western states of U.S.A.; Employment opportunities; Rural communities; Small businesses; Economic development

55 NAL Call No: HB615.F7
Directions in rural entrepreneurship insights gained from a review of the literature.

Frederick, Martha

1988?

20 leaves ; 28 cm. Cover title. Paper presented at the 1988 meetings of the Southern Regional Science Association in Morgantown, West Virginia, April 14-16, 1988. Bibliography: leaves 17-20.

Language: English

Descriptors: Enterprise zones, Rural; United States; Entrepreneurship; United States

56 NAL Call No: HT170.D68
Downtown revitalization & small city development conference proceedings : April 13-15 1987, Madison, Wisconsin. (Downtown revitalization and small city development.)

Lenzi, Raymond C.; Murray, Bruce H.

North Central Regional Center for Rural Development

Ames, Iowa : North Central Regional Center for Rural Development, 1987?

ii, 280 p. : ill. ; 28 cm. Sponsored by North Central Regional Center for Rural Development, Iowa State University. Includes bibliographical references.

Language: English

Descriptors: Central business districts; Congresses;

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

Urban renewal; Congresses

57 **NAL Call No: aHN90.C6R78**
East Otto Country, an entrepreneurial coalition in rural New York.
Washington, D.C. : U.S. Department of Agriculture, Economic Research Service.
Rural development perspectives : RDP v. 5 (1): p. 48; 1988 Oct.

Language: English

Descriptors: New York; Entrepreneurship; Cooperative marketing; Case studies; Agricultural shows

58 **NAL Call No: HT101.S52**
Economic development in Prophetstown, Illinois: an entrepreneurial community takes charge.
Caudillo, N.L.
Ellensburg, Wash. : Small Towns Institute : Small town v. 22 (1): p. 12-17; 1991 Jul.

Language: English

Descriptors: Illinois; Rural communities; Economic development; Community action; Industry; Manufacture; Community programs; Entrepreneurship

59 **NAL Call No: HN79.A143C6 1983**
Economic development of the future: myths and realities.
Howell, J.M.
Ames, Iowa : North Central Regional Center for Rural Development, Iowa State University.
Proceedings of the Community Economic Development Strategies Conference, March 1-3, Omaha, Neb. p. 11-24; 1983.

Language: English

Descriptors: U.S.A.; Regional development; Community development; Economic development; Banks; Capital formation; Monetary policy; Economic situation; Business

60 **NAL Call No: HC106.8.E25**
Economic development programs for states in the 1990s.
Smith, T.R.; Fox, W.F.
Rosemont, IL : American Economic Development Council.
Economic development review v. 9 (3): p. 63-69; 1991. Includes references.

Language: English

Descriptors: U.S.A.; Economic development; Programs; State government; Recruitment; Businesses; Employment

61 **NAL Call No: HC107.S8E26 1990**
Economic development programs South Dakota programs available to assist businesses and communities help themselves.
South Dakota, Governor's Office of Economic Development
Pierre, S.D. : Governor's Office of Economic Development.
80 p. ; 28 cm. Cover title. 2/90.

Language: English

Descriptors: Economic development projects; Agricultural development projects; Rural development projects

62 **NAL Call No: HT401.S72**
Economic development through value added.
McGilberry, J.H.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (130): p. 75-80; 1990 Jun. Paper presented at a Regional Conference: "Revitalizing the Rural South: Extension's Role in Enhancing the Quality of Life," January 16-18, 1990, Birmingham, Alabama.

Language: English

Descriptors: Mississippi; Commodities; Agribusiness; Entrepreneurship; Value added; Economic development; Program evaluation; Rural communities

63 **NAL Call No: HD1773.A3N6**
Economic impacts of new and expanding firms in the Upper Great Plains.
Leistriz, F.L.
East Lansing, Mich. : Michigan State University.
Review of agricultural economics v. 14 (1): p. 81-91; 1992 Jan. Includes references.

Language: English

Descriptors: Nebraska; North Dakota; South Dakota; Economic development; Rural areas; Businesses; Industry; Employment; Expenditure; Rural economy; Community development; Economic impact

Abstract: The purpose of this study was to identify new or growing basic sector businesses in Nebraska, North Dakota, and South Dakota and to deter-

Quick Bibliography Series

mine their contribution to the state economy, as measured by their employment creation and their expenditures to suppliers within the state. Data from 314 firms were used in the analysis. The average firm reported annual expenditures within the state of \$3.9 million or 55 percent of its total outlays, but the percentages of nonlabor expenditures made within the state were quite variable. Expansion of existing firms accounted for 45 percent of all new jobs created by the group, while relocating firms were responsible for 33 percent and new firms were credited with almost 23 percent.

64 NAL Call No: KF26.S668 1987b
Economic problems confronting small businesses in rural Georgia hearing before the Subcommittee on Rural Economy and Family Farming of the Committee on Small Business, United States Senate, One Hundredth Congress, first session ... Fort Valley, GA, July 20, 1987.

United States. Congress. Senate. Committee on Small Business. Subcommittee on Rural Economy and Family Farming
Washington [D.C.] : U.S. G.P.O. : For sale by the Supt. of Docs., Congressional Sales Office, U.S. G.P.O.,

iv, 214 p. ; 24 cm. (S. hrg. ; 100-277). Distributed to some depository libraries in microfiche. Item 1049-J, 1049-K (microfiche). Bibliography: p. 41-42.

Language: English

Descriptors: Georgia; Rural conditions; Small business; Georgia

65 NAL Call No: 275.29 F22
Economic renaissance: the Massachusetts experience.

Howell, J.M.

Oak Brook, Ill. : Farm Foundation.

Increasing understanding of public problems and policies. p. 16-25; 1987. Includes references.

Language: English

Descriptors: Massachusetts; Rural development; Economic development; Entrepreneurship; Technology transfers; Partnerships

66 NAL Call No: HT101.S52
Economic revitalization in St. Jacobs, Ontario: ingredients for transforming a dying village into a thriving small town.

Dahms, F.

Ellensburg, Wash. : Small Towns Institute :
Small town v. 21 (6): p. 12-18; 1991 May. Includes references.

Language: English

Descriptors: Ontario; Towns; Community development; Villages; Economic recovery; Entrepreneurship; Heritage areas; Tourism; Amenity and recreation areas

67 NAL Call No: HN90.C6N6
Economic worth of household-produced goods and services.

Fetterman, E.

Ithaca, N.Y. : The Center, Cornell University.
Publication - Northeast Regional Center for Rural Development (40): p. 300-314; 1985. Paper presented at a proceedings on "Community Economic Development," May 28-30, 1985, Amherst, Massachusetts. Includes references.

Language: English

Descriptors: Massachusetts; Cottage industries; Home-based businesses; Barter; Economic analysis

68 NAL Call No: S481.R4
The economics and informational needs of Hawaii's craft businesses.

Cox, L.J.; Kutara, P.B.C.; Hollyer, J.R.

Honolulu, Hawaii : The Service.

Research extension series - College of Tropical Agriculture and Human Resources, University of Hawaii, Cooperative Extension Service (095): 9 p.; 1988 Aug. Includes references.

Language: English

Descriptors: Hawaii; Crafts; Home-based businesses; Tourist industry; Enumeration surveys; Extension; Economic analysis; Entrepreneurship

69 NAL Call No: HN90.C6N6
The economics of business visitation programs.

Morse, G.W.

Ithaca, N.Y. : The Center, Cornell University.
Publication - Northeast Regional Center for Rural Development (40): p. 262-280; 1985. Paper presented at a proceedings on "Community Economic Development," May 28-30, 1985, Amherst, Massachusetts. Literature review. Includes references.

Language: English

Descriptors: U.S.A.; Small businesses; Extension activities; Rural economy; Volunteers; Support sys-

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

tems; Economic development; Models

70 NAL Call No: HT401.S72

Education implications.

Pulver, G.C.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 134-135; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee.

Language: English

Descriptors: U.S.A.; Entrepreneurship; Educational programs; Attitudes; Roles; Technical progress; Curriculum; Structural change; Continuing education; Government; Policy

71 NAL Call No: HT401.R94

Effect of schools upon small community growth and decline.

Voth, D.E.; Danforth, D.M.

Ames, Iowa : Rural Sociological Society.

The Rural sociologist v. 1 (6): p. 364-369; 1981 Nov. Includes references.

Language: English

Descriptors: Illinois; Rural communities; Schools; Rural animation; Rural economy; Businesses

72 NAL Call No: HN90.C6N42 1987

Elements of a comprehensive rural development policy: response.

Sauer, R.

St. Paul, Minn.? : The Services? 1987? :.

Proceedings of a New Agenda for Rural America Conference / editors: Shirley Baugher, Ayse Somersan ; Sponsors: Minnesota Extension Service, Cooperative Extension Service, University of Wisconsin-Extension. p. 150-152; 1987. Meeting held January 6-8, 1987, in St. Paul, Minnesota.

Language: English

Descriptors: U.S.A.; Rural development; Development policy; Entrepreneurship; Small businesses; Ancillary enterprises; Diversification

73 NAL Call No: HC106.8.E25

Emerging trends and opportunities in economic development financing.

Barbash, M.

Rosemont, IL : American Economic Development Council.

Economic development review v. 10 (2): p. 4-6;

1992.

Language: English

Descriptors: U.S.A.; Economic development; Trends; Banks; Public sector; Finance; Community development; Development policy; Public investment; Federal programs; Small businesses

74 NAL Call No: HC107.A13R4

Employee ownership as an economic development strategy for the rural South.

McGrady, D.J.

Mississippi State, MS : Southern Rural Development Center.

Responding to the crisis in the rural South : highlights of selected public and private sector initiatives, Atlanta, Georgia, May 18-20, 1987 / Farm Foundation, Southern Rural Development Center ; CSRS/USDA ... [et al.]. p. 71-74; 1987 Oct.

Language: English

Descriptors: South central states of U.S.A.; South eastern states of U.S.A.; North Carolina; Rural development; Economic development; Ownership; Participative management; Support systems; Networking; Self sufficiency; Rural industry; Small businesses; Case studies; Development banks; State government; Economic resources; Local authority areas; Self help

75 NAL Call No: HC106.8.E25

Employer-assisted child care as an economic development tool.

Chambers, D.D.

Rosemont, IL : American Economic Development Council.

Economic development review v. 10 (1): p. 41-42; 1992. Includes references.

Language: English

Descriptors: Child care; Programs; Businesses; Economic development

76 NAL Call No: HT401.S72

Enterprise development: is it a viable goal for rural communities?

Hobbs, D.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 83-93; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee. Includes references.

Quick Bibliography Series

Language: English

Descriptors: U.S.A.; Rural communities; Community programs; Entrepreneurship; Economic development; Employment opportunities; Knowledge; Diversification; Development plans; Economic situation; Innovations; Small businesses

77 NAL Call No: HF5354.S54

Entrepreneur a simulation.

Smith, Jerald R.; Golden, Peggy A.

Boston : Houghton Mifflin.,

127 p. ; 24 cm.

Language: English

Descriptors: Entrepreneurship; Business enterprises

78 NAL Call No: HN79.N23C63

The entrepreneurial community a strategic planning approach to community survival.

Luther, Vicki; Wall, Milan

Lincoln, NE : Heartland Center for Leadership Development.,

50, [7] leaves ; 28 cm.

Language: English

Descriptors: Rural development; Nebraska; Rural development projects; Nebraska; Community development; Nebraska

79 NAL Call No: HN79.N23C6

The Entrepreneurial community case study project identifying "20 clues to rural community survival". (20 clues to rural community survival.)

Wall, Milan; Luther, Vicki

Lincoln, NE : The Center.,

20 leaves ; 28 cm.

Language: English

Descriptors: Rural development; Nebraska; Rural development projects; Nebraska; Community development; Nebraska

80 NAL Call No: HT401.S72
Entrepreneurial excavating: a case study in rural business development.

Bernier, R.E.; McKemey, D.R.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 46-56; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee. Includes references.

Language: English

Descriptors: U.S.A.; Nebraska; Entrepreneurship; Case studies; Rural development; Economic development; Program development; Small businesses; Rural communities; Community programs; Grants

81 NAL Call No: LC5146.R87

The entrepreneurial model of supported employment.

Markve, R.; Morris, R.; Ferrara, J.; Rudrud, E.

Las Cruces, NM : New Mexico State University.

Rural special education quarterly v. 11 (3): p. 14-19; 1992. Includes references.

Language: English

Descriptors: South Dakota; Entrepreneurship; Rural communities; Employment; Models; Special education; Cooperatives

82 NAL Call No: aHN90.C6R78

Entrepreneurs find niche even in rural economies.

Popovich, M.G.; Buss, T.F.

Washington, D.C. : U.S. Department of Agriculture, Economic Research Service.

Rural development perspectives : RDP v. 5 (3): p. 11-14. ill., maps; 1989 Jun. Includes references.

Language: English

Descriptors: North Dakota; Entrepreneurship; Rural communities; Employment; Bank loans; Businesses; Management; Rural economy

83 NAL Call No: HT401.S72

Entrepreneurs in rural areas.

Aycock, G.; Brannon, E.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (130): p. 91-95; 1990 Jun. Paper presented at a Regional Conference: "Revitalizing the Rural South: Extension's Role in Enhancing the Quality of Life," January 16-18, 1990, Birmingham, Alabama.

Language: English

Descriptors: Alabama; Entrepreneurship; Rural areas; Home-based businesses; Program development; Program evaluation; Extension

84 NAL Call No: HT401.J68

Entrepreneurs in the rural environment.

Bryant, C.R.

Elmsford, N.Y. : Pergamon Press.

Journal of rural studies v. 5 (4): p. 337-348; 1989.

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Paper presented at a meeting on "Changing Rural Systems," Aug. 1988, Auckland, New Zealand. Includes references.

Language: English

Descriptors: Rural areas; Rural development; Economic development; Entrepreneurship; Technical progress; Innovations; Models; Decision making

85 NAL Call No: HN79.A143C6 1983
Entrepreneurship.

Shapero, A.

Ames, Iowa : North Central Regional Center for Rural Development, Iowa State University.

Proceedings of the Community Economic Development Strategies Conference, March 1-3, Omaha, Neb. p. 115-135; 1983.

Language: English

Descriptors: U.S.A.; Entrepreneurship; Business; Community development; Economic development

86 NAL Call No: HT401.S72
Entrepreneurship an economic opportunity for women.

Haney, W.G.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 120-129; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee. Includes references.

Language: English

Descriptors: U.S.A.; Wisconsin; Employed women; Entrepreneurship; Small businesses; Rural women; Rural communities; Family life; Careers; Technical training; Cultural influences; Finance

87 NAL Call No: HN79.A13R87
Entrepreneurship as a community development strategy for the rural South.

Reid, J.N.

Boulder : Westview Press.

The Rural South in crisis : challenges for the future / edited by Lionel J. Beaulieu. p. 325-343; 1988. (Rural studies series). Includes references.

Language: English

Descriptors: South eastern states of U.S.A.; South central states of U.S.A.; Rural communities; Community development; Entrepreneurship; Economic development; Employment opportunities

88 NAL Call No: aHN79.A133C6 1987
Entrepreneurship as a community development strategy for the rural South., Rev. 1987.

Reid, J. Norman

United States, Dept. of Agriculture, Economic Research Service, Agriculture and Rural Economics Division

Washington, D.C. : USDA-ERS-ARED.,

28 leaves ; 28 cm. Cover title. Bibliography: leaves 26-28.

Language: English

Descriptors: Rural development; Southern States; Entrepreneur

89 NAL Call No: 1.90 C2OU8
Entrepreneurship as a development strategy for rural communities.

Hobbs, D.

Washington : The Department.

Outlook - Proceedings, Agricultural Outlook Conference, U.S. Department of Agriculture (63): p. 475-487; 1987 Feb. Includes references.

Language: English

Descriptors: Rural development; Entrepreneurship; Non-farm income; Support systems

90 NAL Call No: HT401.S72
Entrepreneurship as a strategy for dealing with farm stress.

Downen, M.L.; Bernier, R.E.; Wolf, R.L.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 73-76; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee.

Language: English

Descriptors: Tennessee; Nebraska; Entrepreneurship; Case studies; Farm indebtedness; Mental stress; Farmers' attitudes; State government; Program development; Farm families; Rural communities; Community development; Rural women; Employed women; Trends; Computer software; Extension activities

91 NAL Call No: HD62.5.R65 1985
Entrepreneurship text, cases and notes., 1st ed.

Ronstadt, Robert,

Dover, MA. : Lord Pub., 1984, 1985 printing.

xix, 770 p. : ill., map ; 25 cm. Includes bibliographical references and indexes.

Quick Bibliography Series

Language: English

Descriptors: New business enterprises; Case studies; Business enterprises; Case studies; Entrepreneurship

92 NAL Call No: aZ5076.A1U54 no.74
Entrepreneurship theories and their use in rural development an annotated bibliography.

Frederick, Martha; Long, Celeste A.
United States, Dept. of Agriculture, Economic Research Service
Washington, DC : U.S. Dept. of Agriculture, Economic Research Service; A 1.60/3:74.

ii, 82 p. ; 28 cm. (Bibliographies and literature of agriculture ; no. 74). Cover title. Shipping list no.: 89-240-P. "April 1989", P. i. Includes indexes.

Language: English

Descriptors: Entrepreneurship; United States; Bibliography; Rural development; United States; Bibliography; Small business; United States; Bibliography

93 NAL Call No: 275.8 AG8
Entrepreneurship, a dream come true].

Maricle, G.; Birkenholz
Henry, Ill. : The Magazine.
The Agricultural education magazine v. 61 (1): p. 10-12. ill; 1988 Jul. Includes references.

Language: English

Descriptors: Missouri; Agricultural education; Vocational training; Entrepreneurship; Rural economy; Small businesses

94 NAL Call No: GV191.6.I52 1989
Evaluating the feasibility of alternative agriculture and natural resource-based enterprises.

Gross, D.W.
Morgantown, W.Va. : West Virginia University Extension Service.

Conference proceedings : Income Opportunities for the Private Landowner Through Management of Natural Resources and Recreational Access / edited by William N. Grafton ... [et al.]. p. 72-77; 1990. (Rural development publication :). Conference held April 9-12, 1989, Wheeling, W.Va. Includes references.

Language: English

Descriptors: Landowners; Entrepreneurship; Rural areas; Economic evaluation; Marketing; Profitability; Feasibility; Decision making; Produc-

tion

95 NAL Call No: 280.8 J822
Export orientation of nonmanufacturing businesses in nonmetropolitan communities.

Smith, S.M.
Ames, Iowa : American Agricultural Economics Association.
American journal of agricultural economics v. 66 (2): p. 145-155; May 1984. Includes 38 references.

Language: English

Descriptors: Communities; Economic development; Rural development; Service industry; Manufacturing; Characteristics; T-Regression analysis; Models

Abstract: Extract: Efforts to expand the economic base in nonmetropolitan communities traditionally focus on manufacturing. The case for a non-manufacturing focus is presented in this paper, and survey data used to determine the actual basic role of these industries in nonmetropolitan communities. Community and firm characteristics are examined by regression analysis to determine factors associated with higher export levels. While only a minority of the nonmanufacturing businesses surveyed were export oriented, these were strongly so. Larger size, nonlocal ownership, and larger nonmetropolitan markets are associated with higher export levels but nearness to a metropolitan market is not.

96 NAL Call No: HN79.A14R87
Exporting value-added products is business venture and learning experience for two Missouri women.

Ames, Iowa : North Central Regional Center for Rural Development.
Rural development news v. 15 (3): p. 16; 1991 Jul.

Language: English

Descriptors: Missouri; Rural women; Small businesses; Marketing; Exports

97 NAL Call No: HN79.A14R87
Extension program inspires revitalization efforts among small town main street business owners.

Schuette, K.A. Jr
Ames, Iowa : North Central Regional Center for Rural Development.
Rural development news v. 16 (4): p. 4-6; 1992 Jul.

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Language: English

Descriptors: North central states of U.S.A.; Illinois; Towns; Community development; Development projects; Rehabilitation; Standards

98 NAL Call No: HD1773.A3F37
Farm crisis response in Kansas.

Eberle, W.M.; Ward, S.L.

Ames, Iowa : North Central Regional Center for Rural Development, Iowa State University.

Farm crisis response : extension and research activities in the North Central Region : a network organized by Paul Lasley and Rand Conger. p. 22-25; 1986.

Language: English

Descriptors: Kansas; Farm indebtedness; Extension activities; Technical aid; Technical training; Counseling; Farm management; Entrepreneurship; Economic development; Banks; Research; Productivity

99 NAL Call No: aHT392.A53 no.72
The farm entrepreneurial population, 1987.

Butler, Margaret A.

United States, Dept. of Agriculture, Economic Research Service

Washington, DC : U.S. Dept. of Agriculture, Economic Research Service, [1989?].

16 p. : ill. ; 28 cm. (Rural development research report ; no. 72). Cover title. "June 1989", P. i. Includes bibliographical references (p. 14-15).

Language: English

Descriptors: Farmers; United States; Statistics; Rural families; United States; Statistics; Farm income; United States; Statistics

100 NAL Call No: aHG4027.7.M37 1992
Federal nonfarm business credit assistance an analysis of disbursements to rural areas.

Marlor, Felice S.; McGlone, James M.

United States, Dept. of Agriculture, Economic Research Service, Agriculture and Rural Economy Division

Washington, D.C.? : U.S. Dept. of Agriculture, Economic Research Service, Agriculture and Rural Economy Division.,

v, 24 p. : ill., maps ; 28 cm. (ERS staff report ; no. AGES 9214.). Cover title. "May 1992", P. iii. Includes bibliographical references (p. 16).

Language: English

Descriptors: Small business; Rural credit; Rural de-

velopment; Economic assistance, Domestic

101 NAL Call No: HG4027.7.M3
Financial management how to make a go of your business.

Mackay, Linda Howarth

Washington, D.C. : U.S. Small Business Administration, Office of Business Development : For sale by the Supt. of Doc., U.S. G.P.O.,

vi, 73 p. : ill. ; 21 cm. (Small business management series (United States. Small Business Administration) ; no. 44.). Bibliography: p. 72-73.

Language: English

Descriptors: Small business; Finance

102 NAL Call No: HC106.8.E25
Financing experiences of small manufacturers in Arkansas: survey and analysis.

Lamberson, M.; Johnson, C.

Rosemont, IL : American Economic Development Council.

Economic development review v. 10 (2): p. 62-66; 1992. Includes references.

Language: English

Descriptors: Arkansas; Manufacture; Small businesses; Capital formation; Finance; Regional surveys; Capital market; Usage

103 NAL Call No: S544.3.W6W53
Financing new small business enterprise in Wisconsin.

Combs, R.P.; Pulver, G.C.; Shaffer, R.E.

Madison : The Programs.

Publication - Cooperative Extension Programs. University of Wisconsin - Extension (3198): 24 p. maps; Jan 1983. Includes references.

Language: English

Descriptors: Wisconsin

104 NAL Call No: 284.8 F31K
Financing rural businesses: what role for public policy?

Morris, C.; Drabentstott, M.

Kansas City, Mo. : Federal Reserve Bank of Kansas City.

Economic review v. 74 (8): p. 30-45; 1989 Sep. Includes references.

Language: English

Descriptors: U.S.A.; Rural development; Rural industry; Credit policy; Public loans; State govern-

Quick Bibliography Series

ment; Local government; Capital market; Trends

105 NAL Call No: HT401.S72
Financing small business: addressing the needs of local entrepreneurs.

Nathanson, N.W.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (97): p. 102-109; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee.

Language: English

Descriptors: U.S.A.; Small businesses; Entrepreneurship; Underemployment; Intervention; Capital; Incentives; Economic development; Risks; Interest rates; Owner's equity; Income tax; Loans; Technical aid; Public investment; Public sector

106 NAL Call No: HN79.A14R87
Findings now available on six state business retention and expansion survey.

Morse, G.
Ames, Iowa : North Central Regional Center for Rural Development.
Rural development news v. 15 (3): p. 12-13; 1991 Jul. Includes references.

Language: English

Descriptors: Businesses; Community development; Local planning; Economic development

107 NAL Call No: HT401.S72
Fitting entrepreneurs into community development strategies.

Pulver, G.C.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (97): p. 93-101; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee. Includes references.

Language: English

Descriptors: U.S.A.; Community development; Entrepreneurship; Non-farm income; Employment opportunities; Off-farm employment; Economic development; Development plans; Program development; Community programs; Funds; Risks

108 NAL Call No: HD9016.A75S45 1985
Food processing by rural families in Malaysia.
Mohamed, S.

Los Banos : Philipp Counc for Agr and Resour Res and Dev of the Natl Sci and Technol Auth.
Food processing by rural families : proceedings of the Seminar on Food Processing by Rural Families, 20-22 May 1985, PCARRD, Los Banos, Laguna, Philippines. p. 134-148; 1986. (FFTC book series ; no. 32). Includes references.

Language: English

Descriptors: Malaysia; Fish processing; Food processing; Traditional technology; Small businesses; Soybean products

109 NAL Call No: 284.8 F31K
Foreign direct investment: a source of jobs for Tenth District states?

Smith, T.R.
Kansas City, Mo. : Federal Reserve Bank of Kansas City.
Economic review v. 74 (7): p. 21-35; 1989 Jul.

Language: English

Descriptors: Colorado; Kansas; Missouri; Nebraska; New Mexico; Oklahoma; Wyoming; Foreign investment; Employment opportunities; Economic development; Businesses; Enterprises; Employment; State government; Community development

110 NAL Call No: HC106.8.E25
Fostering entrepreneurship as a rural economic development strategy.

MacKenzie, L.R.
Rosemont, IL : American Economic Development Council.
Economic development review v. 10 (4): p. 38-44; 1992. Includes references.

Language: English

Descriptors: Entrepreneurship; Rural development; Economic development; Rural economy; Production

111 NAL Call No: HN90.C6N6
Fostering growth from within the community: an economic development strategy for rural communities.

Armstrong, J.H.; Mullin, J.R.
Ithaca, N.Y. : The Center, Cornell University.
Publication - Northeast Regional Center for Rural Development (40): p. 226-240; 1985. Paper presented at a proceedings on "Community Economic Development," May 28-30, 1985, Amherst, Massachusetts. Includes references.

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

Language: English

Descriptors: North eastern states of U.S.A.; Massachusetts; Rural communities; Economic development; Industrialization; Economic growth; Infrastructure; Small businesses

112 **NAL Call No: HT101.S52**
From central business district to central social district: the revitalization of the small Georgia city.

Kenyon, J.B.
Ellensburg, Wash. : Small Towns Institute :
Small town v. 19 (5): p. 4-17. ill., maps; 1989 Mar.
Includes references.

Language: English

Descriptors: Georgia; Rural communities; Rural economy; Cultural influences; Life style; Values; Case studies; Rural development; Economic development

113 **NAL Call No: HN49.C6J6**
Functionalist vs. conflict theories: entrepreneurship disrupts the power structure in a small southern community.

Gatewood, E.; Hoy, F.
Superior, Wis. : University of Wisconsin.
Journal of the Community Development Society v.
20 (1): p. 70-83; 1989. Includes references.

Language: English

Descriptors: Georgia; Entrepreneurship; Political power; Structural change; Rural communities; Community development; Economic development; Social unrest

Abstract: After a period of downtown retail decline, entrepreneurial activity was initiated in a small, southern, rural community. A decline in the agricultural base of the region spurred public sector decision makers to find funding to encourage enterprise creation and expansion. This paper examines the disruptive effects of a public/private effort to introduce an innovative venture intended to spur further economic development. The findings suggest that entrepreneurial activity is most likely to occur under conditions described in the conflict model of community, power. Conflict initiated by an entrepreneurial faction may preempt potential opposition by power elites while generating community interest and support. In addition, useful information for community development practitioners is provided on the successful use of public funds to foster entrepreneurship and economic development.

conomic development.

114 **NAL Call No: HD69.S6F58**
Fundamentals of business an instructor's manual of small business management training programs.
Fisher, Dennis U.

Southern Rural Development Center, Western Rural Development Center, North Central Regional Center for Rural Development, Northeast Regional Center for Rural Development
Mississippi State, Miss. : Southern Rural Development Center at Mississippi State University in cooperation with the Western Rural Development Center at Oregon State University, the North Central Regional Center for Rural Development at Iowa State University, and the Northeast Regional Center for Rural Development at Cornell University.
1 v. (loose leaf) : ill. ; 30 cm.

Language: English

Descriptors: Small business; Management; Business education

115 **NAL Call No: HC106.8.E25**
Funding small businesses through private economic development organizations.

Payne, K.
Rosemont, IL : American Economic Development Council.
Economic development review v. 10 (1): p. 89-91; 1992.

Language: English

Descriptors: Nebraska; Small businesses; Support measures; Private organizations; Economic development

116 **NAL Call No: HN90.C6G4**
Getting down to business. (Revitalizing rural America.)

Western Rural Development Center, Cooperative Extension System (U.S.)
Corvallis, Or. : Western Rural Development Center.
1 v. (loose-leaf) : ill. ; 30 cm. Cover title. Revitalizing rural America. "A Cooperative Extension System response.", P. [1]. Includes bibliographical references.

Language: English

Descriptors: Rural development; United States; Cities and towns; Economic conditions; Small business; New business enterprises

Quick Bibliography Series

117 NAL Call No: 1.90 C2OU8
Global dimensions: revitalization of rural America.

Johnsrud, M.D.

Washington, D.C. : The Department.

Outlook - Proceedings, Agricultural Outlook Conference, U.S. Department of Agriculture (65th): p. 437-442; 1989. Meeting held November 29-December 1, 1988, Washington, D.C. Includes references.

Language: English

Descriptors: U.S.A.; Rural development; Economic development; Rural economy; Extension activities; Entrepreneurship; Diversification; World markets; Market competition; Volunteers; Leadership; Management; Natural resources

118 NAL Call No: HC107.I8G84
The Guide to development resources a summary of programs and resources available in Iowa for business and community development.

Iowa Bankers Association, Community Resource Assistant Initiative

Des Moines, Iowa (430 Liberty Building, Des Moines, Iowa 50309-2420) : Iowa Bankers Association, [c1989].

1 v. (looseleaf) ; 29 cm. Cover title. Designed primarily for Iowa's bankers as a resource to identify and provide information about programs and technical assistance resources for community, rural, and economic development initiatives.

Language: English

Descriptors: Economic development projects; Iowa; Industrial promotion; Iowa; Associations, institutions, etc; Directories

119 NAL Call No: HD62.5.S3 1989
Guide to starting a business in Arlington County, Virginia., 2nd ed.

Schultz, Frederick

Arlington County (Va.), Economic Development Division, International City Management Association

Arlington, Va. : Arlington County Economic Development Division ; Washington, D.C. : distributed by Research and Information Services, ICMA,.

69 p. : ill., maps ; 28 cm. (Clearinghouse report ;). June 1989. "Researched and written by Frederick Schultz", P. 69.

Language: English

Descriptors: New business enterprises

120 NAL Call No: HD62.7.P7 1988a
A guide to studies and programs relevant to small business development and rural revitalization. (Regional Issues Forum.), 2nd ed.

Prestwich, Roger

Spring Hill Regional Issues Forum

Wayzata, Minn. : Regional Issues Forum, Spring Hill Center,.

42 p. ; 28 cm. At head of title: Regional Issues Forum. November 1988.

Language: English

Descriptors: Small business; Information services; United States; Directories; Rural development; United States; New business enterprises; Information services; United States; Directories

121 NAL Call No: HG4028.V3D48 1988
Handbook of small business valuation formulas., 2nd ed.

Desmond, Glenn M.; Marcello, John

Marina del Rey, Calif. : Valuation Press,.

ii, 265 p. ; 27 cm. Includes bibliographies.

Language: English

Descriptors: Small business; Valuation; United States

122 NAL Call No: HT401.S72
Harvesting hometown jobs.

Stark, N.T.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 130-131; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee.

Language: English

Descriptors: U.S.A.; Economic development; Community development; Employment opportunities; Retail marketing; Small businesses; Incentives; Home-based businesses; Agricultural products; Technical training; Tourism

123 NAL Call No: HC107.C22B873
Harvesting our own industry retention and expansion project, Butte County, California.

Butte County (Calif.), International City Management Association, Data and Information Services
Washington, D.C. : ICMA : Data and Information

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

Services, ICMA [distributor, 1988?].
1 v. (various pagings) : ill. ; 28 cm. (Clearinghouse report ;). Cover title.

Language: English

Descriptors: Butte County (Calif.); Industries; Industrial promotion; Small business

124 **NAL Call No: HC106.8.E25**
Helping small manufacturing companies become more competitive: a model and an evaluation.

Ahlbrandt, R.S.

Rosemont, IL : American Economic Development Council.

Economic development review v. 10 (1): p. 67-71; 1992. Includes references.

Language: English

Descriptors: Pennsylvania; Manufacture; Small businesses; Market competition; Resource centers; Program evaluation; Models

125 **NAL Call No: S544.5.A17W74**
Helping small towns grow.

Coppedge, R.O.

S.l. : Cooperative Extension, Washington State University, etc. :.

WREP - Western Region Extension Publication - Cooperative Extension Service (52): 7 p. ill; 1982 Jun. In subseries: Small Town Strategy. Includes references.

Language: English

Descriptors: Great basin and pacific slope; Towns; Economic development; Rural communities; Rural development; Businesses

126 **NAL Call No: S544.3.A2R47**
Heritage tourism is in the future of many Alabama communities.

Purcell, D.C.

Auburn, Ala. : The Service.

Resource development report - Alabama Cooperative Extension Service, Auburn University v. 25 (3): p. 1-2; 1991.

Language: English

Descriptors: Alabama; Cultural tourism; Business tourism; Economic development; Rural communities

127 **NAL Call No: HN49.C6J6**
High tech entrepreneurs in small towns.

Barkley, D.L.; Smith, S.M.; Coupal, R.H.

Superior, Wis. : University of Wisconsin.
Journal of the Community Development Society v. 22 (1): p. 38-55; 1991. Includes references.

Language: English

Descriptors: Western states of U.S.A.; Rural communities; Economic development; Entrepreneurship; Firms; Manufacture; Technology; Economic impact; Regional surveys

Abstract: A focus on local enterprises has increasingly become an alternative to branch plant recruiting in economic development efforts. In addition, high tech manufacturing has also attracted community interest. This paper examines new (since 1976), locally owned and locally started high tech manufacturing plants in the rural West. The objective is to provide information on what communities can expect of these firms and to suggest possible strategies to enhance the success of rural entrepreneurs. The founders of the firms in this study were relatively young, self-financed, and experienced as owners, managers, or technicians/engineers. They located in towns because they had lived there previously or liked the natural amenities. Their chosen locations had distinct characteristics-larger towns near urban areas or areas high in natural amenities and/or near universities. Little activity was found in small, isolated communities with few natural amenities.

128 **NAL Call No: S544.5.A17W74**
High tech entrepreneurs in the nonmetro West: who is starting what?

Barkley, D.L.; Smith, S.M.; Coupal, R.H.

S.l. : Cooperative Extension, Washington State University, etc. :.

WREP - Western Region Extension Publication - Cooperative Extension Service (116): 19 p.; 1990 Jan. Includes references.

Language: English

Descriptors: Western states of U.S.A.; Entrepreneurship; Rural communities; Technology; Economic impact; Rural development

129 **NAL Call No: HD2336.G7W3**
Home based economic activity the legal and town planning implications.

Walsh, Peter; Thomas, Keith, 1932-; Porter, John, Oxford Polytechnic, Dept. of Town Planning
Oxford : Department of Town Planning, Oxford Polytechnic, .

iv, 121 p. : ill. ; 30 cm. (Working paper (Oxford

Quick Bibliography Series

Polytechnic. Dept. of Town Planning) ; no. 94.).
October 1986. Bibliography: p. 118-121.

Language: English

Descriptors: Home-based businesses; Law and legislation; Great Britain; Home-based businesses; Law and legislation; Oregon

130 **NAL Call No: HT401.S72**
Home based or small business development: 4-H impact.

Edwards, B.

Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (130): p. 101-103; 1990 Jun. Paper presented at a Regional Conference: "Revitalizing the Rural South: Extension's Role in Enhancing the Quality of Life," January 16-18, 1990, Birmingham, Alabama.

Language: English

Descriptors: Georgia; 4-h clubs; Small businesses; Extension; Rural areas

131 **NAL Call No: HT401.J68**
Home food production in rural areas.

Green, G.P.; Heffernan, W.D.

Oxford : Pergamon.

Journal of rural studies v. 2 (1): p. 63-68; 1986.
Includes references.

Language: English

Descriptors: U.S.A.; Cottage industries; Rural development; Social change; Domestic production; Capitalism

132 **NAL Call No: 1 EX892EX**
Home is where the business is.

Potter, V.

Washington, D.C. : The Administration.

Extension review - United States Department of Agriculture v. 58 (1): p. 26-27. ill; 1987.

Language: English

Descriptors: Alabama; Rural development; Community programs; Extension; Crafts

133 **NAL Call No: HT401.S72**
Home-based business.

Honadle, B.W.; Tanner, B.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 80-82; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee.

February 10-12, 1987, Knoxville, Tennessee.

Language: English

Descriptors: U.S.A.; Pennsylvania; Massachusetts; Entrepreneurship; Case studies; Home-based businesses; Extension activities

134 **NAL Call No: S544.3.N3C66**
Home-based business license requirements, White Pine County, Nevada, City of Ely, Nevada.

Mooney, M.B.; Tripp, C.

Reno, Nev. : The College.

Fact sheet - College of Agriculture, University of Nevada-Reno, Nevada Cooperative Extension (88-22): 4 p.; 1988.

Language: English

Descriptors: Nevada; Home-based businesses; Licenses and permits; Regulations

135 **NAL Call No: S544.3.N3C66**
Home-based business license requirements, Washoe County, Nevada.

Mooney, M.B.; Tripp, C.

Reno, Nev. : The College.

Fact sheet - College of Agriculture, University of Nevada-Reno, Nevada Cooperative Extension (88-26): 4 p.; 1988.

Language: English

Descriptors: Nevada; Home-based businesses; Licenses and permits; Zoning; Regulations

136 **NAL Call No: HT401.S72**
Home-based enterprise development and crafts marketing.

Saylor, M.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 57-70; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee.
Includes references.

Language: English

Descriptors: Pennsylvania; Entrepreneurship; Home-based businesses; Handicrafts; Case studies; Longitudinal studies; Program evaluation; Program development; Organizational development; Marketing; Family life; Life style

137 **NAL Call No: HN90.C6H47**
Housing and business development through com-

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munity development corporations / [Stuart S. Hershey].

Hershey, Stuart S.
International City Management Association
Washington, D.C. : International City Management Association,
13 p. ; 28 cm. (MIS report ; v. 18, no. 8). Cover title. Bibliography: p. 9-10.

Language: English

Descriptors: Community development corporations; Community development

138 NAL Call No: 280.29 AM3A
How cooperatives can promote rural development.
Karpinski, D.A.
Washington, D.C. : American Institute of Cooperation.
American cooperation v. 3: P. 147-152. ill; 1988.

Language: English

Descriptors: U.S.A.; Cooperatives; Rural development; National surveys; Leadership; Businesses; Economic development

139 NAL Call No: HT175.H6
How downtowns organize for results 24 case studies.
Alexander, Laurence A.
Downtown Research and Development Center
New York, NY : Downtown Research & Development Center,
ii, 60 p. : ill. ; 28 cm. Includes index.

Language: English

Descriptors: Community development corporations; City planning; United States; Case studies; Central business districts; United States; Case studies; Urban renewal; United States; Case studies

140 NAL Call No: S916.I2F6
Idaho tourism training institute helps small business operators.

Ham, S.
Moscow, Idaho : The Station.
Focus on renewable natural resources - University of Idaho, Forest, Wildlife and Range Experiment Station v. 12: p. 6-7. ill; 1987.

Language: English

Descriptors: Idaho; Tourism; Small businesses; Entrepreneurship

141 NAL Call No: KF27.S67 1991a
Impact of credit reform on lending programs and rural development hearing before the Subcommittee on Procurement, Tourism, and Rural Development of the Committee on Small Business, House of Representatives, One Hundred Second Congress, first session, Washington, DC, April 30, 1991.

United States. Congress. House. Committee on Small Business. Subcommittee on Procurement, Tourism, and Rural Development
Washington [D.C.] : U.S. G.P.O. : For sale by the U.S. G.P.O., Supt. of Docs., Congressional Sales Office; Y 4.Sm 1:102-18.

iii, 56 p. : ill. ; 24 cm. Distributed to some depository libraries in microfiche. Serial no. 102-18.

Language: English

Descriptors: Government lending; Rural development; Small business

142 NAL Call No: KF27.S6395 1991
Impact of federal wetland regulations on the small business community hearing before the Subcommittee on Exports, Tax Policy, and Special Problems of the Committee on Small Business, House of Representatives, One Hundred Second Congress, first session, Chesapeake, VA, April 15, 1991.

United States. Congress. House. Committee on Small Business. Subcommittee on Exports, Tax Policy, and Special Problems
Washington [D.C.] : U.S. G.P.O. : For sale by the U.S. G.P.O., Supt. of Docs., Congressional Sales Office; Y 4.Sm 1:102-13.

iv, 300 p. : ill., map ; 24 cm. Distributed to some depository libraries in microfiche. Shipping list no.: 91-659-P. Serial no. 102-13. Includes bibliographical references (p. 194-195).

Language: English

Descriptors: Wetlands; Small business

143 NAL Call No: HD1775.P4F8
Improving economic vitality in rural Pennsylvania.

Gillis, W.R.
Pennsylvania : Penn State College of Agric and the Penn State Agric Advisory Council, [1987?].
Future of Pennsylvania agriculture and the rural community : a regional perspective : regional conference / sponsored by the Penn State College of Agriculture and the Penn State Agricultural Advi-

Quick Bibliography Series

sory Council. p. 44-50. maps; 1987. Includes references.

Language: English

Descriptors: Pennsylvania; Rural communities; Rural economy; Farm indebtedness; Unemployment; Economic development; Diversification; Small businesses

144 NAL Call No: HC107.A13A6
Improving outreach to smaller businesses.

Gridley, C.

Washington, D.C. : Appalachian Regional Commission.

Appalachia v. 22 (1): p. 18-20. ill; 1989.

Language: English

Descriptors: U.S.A.; Community development; Public relations; Small businesses; Economic development; Technology transfers; Educational programs; Fiscal policy; Information dissemination

145 NAL Call No: aHD1401.A2U52
Independent firms survive better in rural areas.

Martinez, D.

Washington, D.C. : The Service.

Farmline - U.S. Department of Agriculture, Economic Research Service v. 11 (5): p. 7-9; 1990 May.

Language: English

Descriptors: U.S.A.; Small businesses; Survival; Rural areas; Rural development; Economic growth; Employment; Rural urban relations

146 NAL Call No: HC106.8.E25
Indiana University's Industrial Research Liaison Program.

Dunning, J.

Rosemont, IL : American Economic Development Council.

Economic development review v. 10 (1): p. 85-86; 1992.

Language: English

Descriptors: Indiana; Economic development; Universities; Programs; Small businesses; Applied research; Information services

147 NAL Call No: HC106.8.E25
The Industrial Services Program's Industry Action Projects in Massachusetts.

Donohue, C.

Rosemont, IL : American Economic Development

Council.

Economic development review v. 9 (1): p. 34-37; 1991.

Language: English

Descriptors: Massachusetts; Manufacture; Small businesses; Industry; Development projects; State government; Program evaluation

148 NAL Call No: HT401.S72
Innovation.

Johnson, T.G.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (135): p. 77-79; 1990 Sep. Paper presented at the regional conference "Community Strategies for Tomorrow's Local Infrastructure," May 1-3, 1990, Birmingham, Alabama.

Language: English

Descriptors: Rural development; Conferences; Infrastructure; Innovations; Entrepreneurship

149 NAL Call No: HF5736.B53
Introduction to recordskeeping. (Introduction to records keeping.)

Blanding, Bruce J.

United States, Small Business Administration, Office of Business Development

Washington, D.C. : U.S. Small Business Administration, Office of Business Development : For sale by the Supt. of Docs., U.S. G.P.O.,

viii, 72 p. : ill. ; 21 cm. (Small business management series (United States. Small Business Administration) ; no. 45.). Cover title: Introduction to records keeping.

Language: English

Descriptors: Business records; Small business; Records and correspondence

150 NAL Call No: HC106.8.E25
Knowledge outreach program vitalizes small business growth.

Coyle, P.

Rosemont, IL : American Economic Development Council.

Economic development review v. 10 (1): p. 72-74; 1992.

Language: English

Descriptors: Minnesota; Small businesses; Knowledge; Technology transfer; Program evaluation

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151 **NAL Call No: HN59.2.A45**
Leadership and implementation in rural economic development.

Sokolow, A.D.
Boulder, Colo. : Westview Press.
American rural communities / edited by Albert E. Luloff and Louis E. Swanson. p. 203-213; 1990. (Westview special studies in contemporary social issues).

Language: English

Descriptors: U.S.A.; Leadership; Rural development; Economic development; Entrepreneurship; Roles; Federal government; Local government; Political power; Program development; Literature reviews

152 **NAL Call No: HC107.A13R4**
Linking agriculture and local economic development: opportunities for extension.

Brooks, R.
Mississippi State, MS : Southern Rural Development Center.
Responding to the crisis in the rural South : highlights of selected public and private sector initiatives, Atlanta, Georgia, May 18-20, 1987 / Farm Foundation, Southern Rural Development Center ; CSRS/USDA ... [et al.]. p. 41-46; 1987 Oct.

Language: English

Descriptors: Georgia; South eastern states of U.S.A.; South eastern states of U.S.A.; Rural development; Economic development; Counties; Extension activities; Rural economy; Program development; Rural planning; Agricultural structure; Structural change; Land markets; Labor market; Capital market; Entrepreneurship; Rural communities; Economic resources; Models; Case studies

153 **NAL Call No: A00135**
Loans to business to encourage rural economic development.

Dewar, M.E.
Urbana, Ill. : Policy Studies Organization, University of Illinois.
Policy studies journal v. 20 (2): p. 230-240; 1992. This publication is not regularly received by the National Agricultural Library. It is part of a special holding of items indexed through special requests. Includes references.

Language: English

Descriptors: Minnesota; Rural areas; Rural devel-

opment; Businesses; Loans; Economic development; Local government; Subsidies

154 **NAL Call No: A00135**
A look at business recruitment as a rural development strategy: some previous findings on business recruitment results in rural areas.

Finsterbusch, K.; Kuennen, D.
Urbana, Ill. : Policy Studies Organization, University of Illinois.
Policy studies journal v. 20 (2): p. 218-229; 1992. This publication is not regularly received by the National Agricultural Library. It is part of a special holding of items indexed through special requests. Includes references.

Language: English

Descriptors: Maryland; Rural development; Economic development; Businesses; Recruitment; Rural areas; Employment; Development policy

155 **NAL Call No: HN90.C6N6**
Managing small business for success: a Pennsylvania Extension program success story.

Grippio, J.J.; Beierlein, J.G.
Ithaca, N.Y. : The Center, Cornell University.
Publication - Northeast Regional Center for Rural Development (40): p. 256-261; 1985. Paper presented at a proceedings on "Community Economic Development," May 28-30, 1985, Amherst, Massachusetts.

Language: English

Descriptors: Pennsylvania; Small businesses; Rural development; Case studies; Agribusiness; Management; Program development; Extension activities

156 **NAL Call No: HC107.A13A6**
Managing technology information.

Blanton, W.
Washington, D.C. : Appalachian Regional Commission.
Appalachia v. 22 (1): p. 10-13. ill; 1989.

Language: English

Descriptors: U.S.A.; Community development; Technology transfers; Information dissemination; Small businesses; Information services; Economic development; State government; Information needs

157 **NAL Call No: HD2346.U5P7**
Measurement and evaluation of the populations of family-owned and home-based businesses.

Quick Bibliography Series

Pratt, Joanne H.; Davis, John A.
Joanne H. Pratt Associates
Dallas, Tex. : Joanne H. Pratt Associates,
1 v. (various pagings) ; 28 cm. "Office of Ad-
vocacy, U.S. Small Business Administration", Cov-
er. December 1985. Developed under Small
Business Administration Contract No. SBA-9202-
AER-85. Includes bibliographies.

Language: English

Descriptors: Small business; United States; Home-
based businesses; United States; Family corpora-
tions; United States

158 **NAL Call No: HC107.A13A6**
Middle Tennessee short line railroad delivers.

Hoffman, C.
Washington, D.C. : Appalachian Regional Com-
mission.
Appalachia v. 22 (3): p. 22-27; 1989.

Language: English

Descriptors: Tennessee; Railways; Rail transport;
Entrepreneurship; Rural economy; Case studies

159 **NAL Call No: HC106.8.E25**
**Minnesota business retention and expansion pro-
gram.**

Coleman, B.
Rosemont, IL : American Economic Development
Council.
Economic development review v. 9 (1): p. 23-25;
1991.

Language: English

Descriptors: Minnesota; Businesses; Expansion;
Community programs; State government; Eco-
nomic development

160 **NAL Call No: HT421.S63**
Minnesotans' interest in starting new businesses.

McTavish, D.; Knudsen, K.
St. Paul, Minn. : The Service.
Sociology of rural life - Minnesota University,
Agricultural Extension Service v. 10 (3): p. 5-6;
1989.

Language: English

Descriptors: Minnesota; Entrepreneurship; Rural
areas

161 **NAL Call No: HC107.A13A6**
Modernizing smaller businesses.

Blanton, W.

Washington, D.C. : Appalachian Regional Commis-
sion.

Appalachia v. 22 (1): p. 6-9. ill; 1989.

Language: English

Descriptors: U.S.A.; Community development;
Economic development; Small businesses; Compe-
tition; Modernization; Infrastructure; Tax credits;
Technology transfers; Innovation adoption

162 **NAL Call No: HT101.S52**
More thoughts on small town businesspeople.

Ellensburg, Wash. : Small Towns Institute :.
Small town v. 19 (3): p. 3; 1988 Nov.

Language: English

Descriptors: U.S.A.; Small businesses; Communi-
ties; Workers; Interpersonal relations; Rural envi-
ronment

163 **NAL Call No: HT401.S72 no.97**
National Rural Entrepreneurship Symposium
Knoxville, Tennessee, February 10-12, 1987.

United States, Dept. of Agriculture, Economic Re-
search Service

National Rural Entrepreneurship Symposium 1987
: Knoxville, Tenn.

Mississippi State, Miss. : Published by the Southern
Rural Development Center,.

v. 148 p. : col. ill., form ; 28 cm. (SRDC series ;
no. 97). "Sponsors: Economic Research Service,
USDA ... [et al.]. Includes bibliographies.

Language: English

164 **NAL Call No: HD107.N68 no.158**
Native American entrepreneurs in North Dakota.

Goreham, Gary; Rathge, Richard W.

Fargo, N.D. : State Census Data Center, Agricul-
tural Experiment Station, Dept. of Agricultural
Economics, North Dakota State University,.

iii, 37 p. : ill. ; 28 cm. (Agricultural economics mis-
cellaneous report (Fargo, N.D.) ; no. 158.). Cover
title. October 1991. Includes bibliographical refer-
ences (p. 23-24).

Language: English

Descriptors: Indians of North America; Business-
men; Minority business enterprises

165 **NAL Call No: HC106.8.E25**
**The need for a home-based business association:
a Nebraska profile.**

Payne, K.; Lebsack, D.

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

Rosemont, IL : American Economic Development Council.
Economic development review v. 10 (4): p. 80-82; 1992.

Language: English

Descriptors: Nebraska; Home-based businesses; Professional associations; Needs assessment

166 **NAL Call No: HD2330.P6**
New business, entrepreneurship, and rural development building a state strategy.

Popovich, Mark
National Governors' Association, Task Force on Rural Development
Washington, D.C. : National Governors' Association.,
34 p. ; 28 cm. (New alliances for rural America. Background paper). "Submitted to the Task Force on Rural Development.", Cover. Includes bibliographical references.

Language: English

Descriptors: United States; Industries, Rural; Rural development; Economic aspects; United States; New business enterprises; United States

167 **NAL Call No: 100 SO8 (1)**
New business starts in a South Carolina Piedmont County.

Dillman, B.L.; Carriker, G.L.
Clemson, S.C. : The Station.
Bulletin - South Carolina Agricultural Experiment Station (668): 29 p.; 1989 Dec. Includes references.

Language: English

Descriptors: South Carolina; Rural areas; Urban areas; Small businesses; Employment; Income; Investment; Taxes; Profits; Surveys

168 **NAL Call No: HT401.S72**
New choices for the rural south.

Winter, W.F.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (88): p. 89-91; 1986 Oct. Paper presented at a policy forum on; "Diversification Strategies for a New Southern Agriculture," July 11-13, 1986, Fort Worth, Texas.

Language: English

Descriptors: South eastern states of U.S.A.; South central states of U.S.A.; Rural communities; Farm

indebtedness; Bankruptcy; Farm closures; Energy resources; Manufacture; Federal government; Fiscal policy; Rural urban migration; Economic development; Entrepreneurship; Alternative farming; Retraining of farmers; Tourism; Retirement; Transport; Diversification

169 **NAL Call No: aHN90.C6R78**
New firm startups: key to rural growth.

Malecki, E.J.
Washington, D.C. : U.S. Department of Agriculture, Economic Research Service.
Rural development perspectives : RDP v. 4 (2): p. 18-23. ill; 1988 Feb. Includes references.

Language: English

Descriptors: U.S.A.; Rural economy; Economic growth; Entrepreneurship; Small businesses; Capital; Information dissemination; Innovations; Technical aid; Rural urban relations; Tertiary sector; Rural industry

170 **NAL Call No: S1.N32**
New hope for rural America.

Emmaus, Pa. : Regenerative Agriculture Association.
The New farm v. 9 (2): p. 22-23, 25-26; 1987 Feb.

Language: English

Descriptors: U.S.A.; Rural development; Cottage industries; Diversification; Small businesses

171 **NAL Call No: 1 EX892EX**
New Mexico community shapes its future.

Coppedge, R.O.
Washington, D.C. : The Administration.
Extension review - United States Department of Agriculture v. 58 (1): p. 33. ill; 1987.

Language: English

Descriptors: New Mexico; Rural communities; Community development; Community education; Extension; Small businesses

172 **NAL Call No: HN49.C6J6**
New or expanding basic sector firms in the Upper Great Plains: implications for community development practitioners.

Leistriz, F.L.
Superior, Wis. : University of Wisconsin.
Journal of the Community Development Society v. 22 (1): p. 56-82; 1991. Includes references.

Language: English

Quick Bibliography Series

Descriptors: Northern plains states of U.S.A.; Rural areas; Economic development; Businesses; Industry; Employment; Location theory; Decision making; Expenditure; Rural economy; Community development; Regional surveys

Abstract: This study identifies new or growing basic sector businesses and industries in the Upper Midwest and determines both their contributions to local economies and factors critical to their location decisions. Manufacturing firms made up more than 78 percent of the 314 qualifying respondents. Total annual sales averaged approximately \$8.5 million per firm, with close to 65 percent of these sales to out-of-state markets. The average firm reported annual expenditures within the state of \$3.8 million, which made up 55 percent of average total outlays. The percentage of nonlabor expenditures made within the state, however, was quite variable among firms. While 26 percent of the firms made 50 percent or more of their nonlabor expenditures within the state, about 48 percent of the firms made 25 percent or less of these purchases within the state. The surveyed firms created a total of 11,133 jobs in the previous ten years, an average of 39 jobs per firm. The expansion of existing firms accounted for 45 percent of this total. Firms that relocated or opened new branches were responsible for about 33 percent of the new jobs, and new firms were credited with almost 23 percent of the total. The ratings of different factors related to making location decisions were generally similar among all types of firms. Work attitudes and labor productivity, the absence of a union, and the existence of right-to-work laws were generally rated more highly than were wage levels. Within the general category of incentive and assistance programs, survey respondents gave the highest rating to overall community attitude toward business development. State incentives and the state regulatory climate were also important to many firms. When asked whether they would choose the community they located in again, almost 78 percent responded affirmatively. Implications of the findings for community development practitioners are outlined throughout the study.

173 NAL Call No: KF26.S668 1987a
New perspectives on the rural economy hearing before the Subcommittee on Rural Economy and Family Farming of the Committee on Small Business, United States Senate, One hundredth Congress, first session, on new perspectives on the rural economy, March 5, 1987.

United States. Congress. Senate. Committee on Small Business. Subcommittee on Rural Economy and Family Farming
Washington, [D.C.] : U.S. G.P.O. : For sale by the Supt. of Docs., Congressional Sales Office, U.S. G.P.O.,

iii, 190 p. : 3 maps ; 24 cm. (S. hrg. ; 100-40). Distributed to some depository libraries in microfiche. Item 1049-J, 1049-K (microfiche). Bibliography: p. 131.

Language: English

Descriptors: United States; Rural conditions; Small business; United States; Agriculture; Economic aspects; United States

174 NAL Call No: HT401.S72
A niche for extension entrepreneurship education for youth.

Reda-Wilson, K.J.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (130): p. 43-47; 1990 Jun. Paper presented at a Regional Conference: "Revitalizing the Rural South: Extension's Role in Enhancing the Quality of Life," January 16-18, 1990, Birmingham, Alabama. Includes references.

Language: English

Descriptors: Virginia; Rural development; Entrepreneurship; Extension education; Educational programs; Case studies

175 NAL Call No: aHN90.C6R78
No great impact on rural areas expected from computers and telecommunications.

Tweeten, L.

Washington, D.C. : U.S. Department of Agriculture, Economic Research Service.

Rural development perspectives : RDP v. 3 (3): p. 7-10. ill; 1987 Jun. Includes references.

Language: English

Descriptors: U.S.A.; Rural areas; Computers; Microprocessors; Telecommunications; Technical progress; Income distribution; Rural communities; Employment opportunities; Home-based businesses; Economic impact; Rural development

176 NAL Call No: HN49.C6J6
Nonmanufacturing business as a growth alternative in nonmetropolitan areas.

Smith, S.M.; Pulver, G.C.

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

Athens, Ga. : The University of Georgia.
Journal of the Community Development Society
v. 12 (1): p. 33-47; 1981. Includes references.

Language: English

Descriptors: Wisconsin; Rural areas; Businesses;
Rural development; Rural economy; Counties

177 **NAL Call No: HN79.A14R87**
The nuts and bolts of subsidized development: industrial homeworkers in the heartland.

Gringeri, C.E.

Ames, Iowa : North Central Regional Center for Rural Development.

Rural development news v. 14 (6): p. 9-11; 1990
Dec. Paper presented at the Third Annual Meeting of the National Rural Studies Committee, May 17-19, 1990, Cedar Falls, Iowa.

Language: English

Descriptors: North central states of U.S.A.; Rural areas; Home-based businesses; Rural development; Economic development; Working conditions

178 **NAL Call No: HD1775.O5O34**
Oklahoma rural business development strategy, January 1990.

Frantz, Mary

Oklahoma City : Distributed by the Oklahoma Dept. of Commerce.

25 p. : ill., map ; 28 cm. Revitalizing rural Oklahoma.

Language: English

Descriptors: Rural development; Oklahoma; Business enterprises; Oklahoma

179 **NAL Call No: NBUHD62.5 Z84 1990**
On your own a woman's guide to building a business.

Zuckerman, Laurie

Dover, N.H. : Upstart Pub.,

vi, 216 p. : ill. ; 28 cm. Includes index.

Language: English

Descriptors: Women-owned business enterprises; Management; New business enterprises; Management; Women in business

180 **NAL Call No: HN79.A14R87**
Operational and strategic planning in small business.

Ames, Iowa : North Central Regional Center for Rural Development.

Rural development news v. 13 (2): p. 4-5; 1989 Apr.

Language: English

Descriptors: North central states of U.S.A.; Rural development; Economic development; Longitudinal studies; Small businesses; Case studies

181 **NAL Call No: HD62.7.M8**
Operational and strategic planning in small businesses.

Mulford, Charles L.; Shrader, Brad; Hansen, Hugh B.

Ames, Iowa : North Central Regional Center for Rural Development, Iowa State University.,
x, 80 p. : ill. ; 28 cm. Bibliography: p. 75-80.

Language: English

Descriptors: Small business; Planning; Small business; Management

182 **NAL Call No: HT401.S72**
Opportunities and constraints in developing rural incubators.

Webster, S.A.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 138-141; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee.

Language: English

Descriptors: U.S.A.; Rural communities; Entrepreneurship; Rural development; Capital; Leadership; Experts; Facilities; Small businesses

183 **NAL Call No: HT401.S72**
Opportunities and constraints in rural communities for the successful development of small business incubators.

Weinberg, M.L.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 141-148; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee. Includes references.

Language: English

Descriptors: U.S.A.; Rural communities; Entrepreneurship; Rural development; Small businesses; Economic development; Rural areas; Facilities; Tenants; Services; Finance; Capital; Policy; Mem-

Quick Bibliography Series

bership

184 NAL Call No: KF27.B537 1987
Oversight on small business and agriculture advisory councils joint hearing before the Subcommittee on Domestic Monetary Policy of the Committee on Banking, Finance, and Urban Affairs and the Subcommittee on Procurement, Innovation, and Minority Enterprise Development of the Committee on Small Business, House of Representatives, One-hundredth Congress, first session, October 30, 1987.

United States. Congress. House. Committee on Banking, Finance, and Urban Affairs. Subcommittee on Domestic Monetary Policy; United States, Congress, House, Committee on Small Business, Subcommittee on Procurement, Innovation, and Minority Enterprise Development
Washington [D.C.] : U.S. G.P.O. : For sale by the Supt. of Docs., Congressional Sales Office, U.S. G.P.O.,

v, 60 p. ; 24 cm. Distributed to some depository libraries in microfiche. Banking Committee serial no. 100-41. Small Business Committee serial no. 25. Item 1013-A, 1013-B (microfiche).

Language: English

Descriptors: Small business; United States; Finance; Agricultural credit; United States

185 NAL Call No: HT401.S72
Overview of the home based business program at Alabama A&M University.

Henderson, C.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (130): p. 97-100; 1990 Jun. Paper presented at a Regional Conference: "Revitalizing the Rural South: Extension's Role in Enhancing the Quality of Life," January 16-18, 1990, Birmingham, Alabama.

Language: English

Descriptors: Alabama; Home-based businesses; Program development; Cooperative extension service; Rural development

186 NAL Call No: HC106.8.E25
A partnership that works: determining the business community's needs and concerns.

Sabatine, F.J.
Rosemont, IL : American Economic Development Council.
Economic development review v. 9 (1): p. 26-28;

1991.

Language: English

Descriptors: Indiana; Community programs; Businesses; Universities; Partnerships; Economic development

187 NAL Call No: HC106.8.E25
Peer approved revolving loans.

Moncrief, A.C.
Rosemont, IL : American Economic Development Council.
Economic development review v. 10 (2): p. 82-83; 1992. Includes references.

Language: English

Descriptors: Arkansas; Loans; Entrepreneurship; Peer relationships; Community programs; Rural communities

188 NAL Call No: HN90.C6N4
Perspective on rural development in the 1980's.

Phillips, W. Jr
Washington, D.C. : U.S. G.P.O. : for sale by the Supt of Docs, Congressional Sales Off.
New dimensions in rural policy : building upon our heritage : studies prepared for the use of the Subcommittee on Agriculture and Transportation of the Joint Economic Committee, Congress of the United States. p. 509-514; 1986. (S. prt. ; 99-153). Includes references.

Language: English

Descriptors: U.S.A.; Rural development; Economic development; Federalism; Local government; State government; Entrepreneurship; Employment opportunities

189 NAL Call No: HN79.A14R87
A place for business.

Ames, Iowa : North Central Regional Center for Rural Development.
Rural development news v. 14 (1): p. 15; 1990 Feb.

Language: English

Descriptors: North Dakota; Rural development; Entrepreneurship; Employment; Loans

190 NAL Call No: HT401.S72
Policy implications.

Friedman, R.E.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Cen-

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

ter (97): p. 136-137; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee.

Language: English

Descriptors: Rural economy; Entrepreneurship; Administrations; Structural change; Agricultural policy; Development policy; Rural development; Educational programs; Technical training; Finance; Investments

191 NAL Call No: 275.29 F22
Policy issues affecting agricultural alternatives.
Armbruster, W.J.

Oak Brook, Ill. : Farm Foundation.
Increasing understanding of public problems and policies. p. 68-77; 1987. Includes references.

Language: English

Descriptors: U.S.A.; Rural development; Economic development; Specialization; Farm enterprises; Value added; Marketing techniques; Entrepreneurship; Feasibility studies

192 NAL Call No: aHT392.A53 no.77
Political leaders as entrepreneurs? economic development in small communities.

Sokolow, Alvin David; Spezia, Julie
Washington, DC : U.S. Dept. of Agriculture, Economic Research Service.,
iii, 33 p. ; 28 cm. (Rural development research report ; no. 77). Cover title. "October 1990", P. i. Includes bibliographical references (p. 27-32).

Language: English

Descriptors: Rural development; Local government

193 NAL Call No: HT401.S72
Priority research needs: rural entrepreneurship.

Watkins, D.; Allen, T.G.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (97): p. 132-133; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee.

Language: English

Descriptors: U.S.A.; Rural economy; Research; Educational programs; Entrepreneurship; Agricultural policy

194 NAL Call No: HN90.C6N6

Private business policy and intervention in the market place for R & D outcomes.

Adelberg, C.R.

Ithaca, N.Y. : The Center, Cornell University.
Publication - Northeast Regional Center for Rural Development (40): p. 145-157; 1985. Paper presented at a proceedings on "Community Economic Development," May 28-30, 1985, Amherst, Massachusetts. Includes references.

Language: English

Descriptors: U.S.A.; Small businesses; Economic development; Technology transfers; Partnerships

195 NAL Call No: S1.A323 no.51
The Private marketing entrepreneur and rural development : case studies and commentary.

Harper, Malcolm; Kavura, Richard
Rome FAO.
115 p. ; 28 cm. (Food and Agriculture Organization of the United Nations. FAO Agricultural Services bulletin ; no. 51).

Language: English

Descriptors: Rural development; Underdeveloped areas; Agriculture; Marketing

196 NAL Call No: HC121.J68
The private sector and development.

Phillips, H.K.
Rosslyn, Va. : The Foundation.
Grassroots development : journal of the Inter-American Foundation v. 14 (1): p. 47-48; 1990.

Language: English

Descriptors: Development projects; Private sector; Educational programs; Businesses

197 NAL Call No: HT401.S72
Problems of studying entrepreneurship in rural areas.

Watkins, D.A.; Allen, T.G.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (97): p. 15-28; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee. Includes references.

Language: English

Descriptors: U.S.A.; Rural areas; Entrepreneurship; Rural economy; Rural development; Economic development; Knowledge; Economic policy; Rural communities; Diversification; Trends; Or-

Quick Bibliography Series

ganizational development

198 NAL Call No: 284.9 M58
A profile of tourism-dependent and non-tourism-dependent retailers.
Davis, B.; Pysarchik, D.; Sternquist, B.; Chappelle, D.
East Lansing, Mich. : The Station.
Research report - Michigan State University, Agricultural Experiment Station (484): 8 p. ill; 1987 Aug. Includes references.

Language: English

Descriptors: Michigan; Retail marketing; Tourism research; Small businesses; Rural communities; Management; Employment; Employer employee relationships

199 NAL Call No: HN49.C6J6
A program for rural development from inception through implementation.
Hoy, F.
Athens, Ga. : The University of Georgia.
Journal of the Community Development Society v. 14 (2): p. 33-49; 1983. Includes references.

Language: English

Descriptors: Rural development; Development plans; Small businesses; Employment

200 NAL Call No: HT401.S72
The Prometheus factor: the education and training of entrepreneurs.
Bentley, M.T.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (97): p. 109-119; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee. Includes references.

Language: English

Descriptors: U.S.A.; Entrepreneurship; Educational programs; Profitability; Employment opportunities; Recruitment; Technical training

201 NAL Call No: HB615.S3
Promoting entrepreneurship in dislocated communities.
Schweke, William; Stares, Rodney
Corporation for Enterprise Development
Washington, DC : Corporation for Enterprise Development.,
67, [2] leaves ; 28 cm. Includes bibliographical ref-

erences (p. [68]-[69]).

Language: English

Descriptors: Entrepreneurship; Unemployment; Regional disparities; Plant shutdowns

202 NAL Call No: HC106.8.E25
Providing business plant assistance to small manufacturing companies.
Crawford-Lucas, P.A.
Rosemont, IL : American Economic Development Council.
Economic development review v. 10 (1): p. 54-58; 1992. Includes references.

Language: English

Descriptors: Manufacture; Small businesses; Planning; Economic development

203 NAL Call No: aHD5710.85.U5M54
Recent contributions of small businesses and corporations to rural job creation.
Miller, James P.
United States, Dept. of Agriculture, Economic Research Service, Agriculture and Rural Economics Division
Washington, DC : U.S. Dept. of Agriculture, Economic Research Service, Agriculture and Rural Economics Division; A 93.44:AGES 861212.
ii, 10 p. : ill. ; 28 cm. (ERS staff report ; no. AGES 861212.). Distributed to depository libraries in microfiche. "February 1987", T.p. verso. Bibliography: p. 10.

Language: English

Descriptors: Rural development; United States; Small business; United States; Job vacancies; United States

204 NAL Call No: HN79.A14R87
Region undertakes revitalization efforts.
Korsching, P.
Ames, Iowa : North Central Regional Center for Rural Development.
Rural development news v. 12 (1): p. 10-11; 1988 Feb.

Language: English

Descriptors: North central states of U.S.A.; Cooperative extension service; Rural development; Experimental stations; Educational programs; Information needs; Economic development; Innovations; Social services; Entrepreneurship; Leadership

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205 NAL Call No: HN79.A14R87
Researchers set out to gauge the effectiveness of business retention and expansion programs.
Ames, Iowa : North Central Regional Center for Rural Development.
Rural development news v. 13 (1): p. 9; 1989 Feb.

Language: English

Descriptors: North central states of U.S.A.; Rural development; Non-farm income; Rural economy; Business; Development projects; Program evaluation

206 NAL Call No: HT390.G74
Retail business adjustment in rural hierarchies.
Henderson, D.; Wallace, G.
Lexington, Ky. : College of Business and Economics, University of Kentucky.
Growth and change v. 23 (1): p. 80-93; 1992. Includes references.

Language: English

Descriptors: Minnesota; Rural communities; Retail marketing; Consumer behavior; Consumption patterns; Economic growth; Regional development

207 NAL Call No: HN79.A143C6 1983
Retention and expansion: the overlooked potential.
Crawford, S.
Ames, Iowa : North Central Regional Center for Rural Development, Iowa State University.
Proceedings of the Community Economic Development Strategies Conference, March 1-3, Omaha, Neb. p. 88-98; 1983. Includes references.

Language: English

Descriptors: U.S.A.; Rural development; Economic development; Entrepreneurship; Business; Extension activities; Employment opportunities; Educational programs

208 NAL Call No: aHT392.A55
Rethinking small businesses as the best way to create rural jobs.
Miller, J.P.
Washington, D.C. : The Service.
Rural development perspectives - U.S. Department of Agriculture, Economic Research Service v. 1 (2): p. 9-12; 1985 Feb.

Language: English

Descriptors: Rural areas; Employment; Growth; Labor; Economic development; Rural development

209 NAL Call No: S544.5.A17W74
Revitalizing the small town mainstreet.
Cook, E.A.; Bentley, M.T.
S.l. : Cooperative Extension, Washington State University, etc. :.
WREP - Western Region Extension Publication - Cooperative Extension Service (92): 11 p.; 1986 Aug. In subseries: Hard times, Communities in Transition. Includes references.

Language: English

Descriptors: Great basin and pacific slope; Western states of U.S.A.; Towns; Villages; Businesses; Buildings; Community development

210 NAL Call No: HT401.S72
The role of entrepreneurship in rural development.
Friedman, R.E.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (97): p. 1-6; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee. Includes references.

Language: English

Descriptors: U.S.A.; Entrepreneurship; Rural economy; Rural areas; Rural development; Economic development; Economic policy; Roles; Sociological analysis

211 NAL Call No: HN90.C6N6
Role of small business in rural economic development.
Elliot, N.
Ithaca, N.Y. : The Center, Cornell University.
Publication - Northeast Regional Center for Rural Development (40): p. 281-283; 1985. Paper presented at a proceedings on "Community Economic Development," May 28-30, 1985, Amherst, Massachusetts.

Language: English

Descriptors: U.S.A.; Small businesses; Roles; Economic development; Rural economy

212 NAL Call No: 321.8 C162
Rural Alberta home-based businesses: a profile of workshop participants.

Quick Bibliography Series

Capjack, M.L.; Fetterman, N.I.
Ottawa : Canadian Home Economics Association.
Canadian home economics journal v. 42 (1): p.
22-28; 1992. Includes references.

Language: English

Descriptors: Alberta; Home-based businesses;
Farm families; Rural areas; Workshops (pro-
grams); Educational programs; Extension; Pro-
gram participants; Surveys; Characteristics;
Demography

Abstract: As increasing numbers of people seek to turn their talents, hobbies, and ideas into profitable ventures, educational programs are being established to disseminate helpful information to active and potential home-based entrepreneurs. The impact of one of these home-based business programs, a workshop on income generation and agricultural diversification provided by home economics extension staff of Alberta Agriculture, was assessed. From data collected during the assessment, a profile of rural Alberta home-based entrepreneurs who attended the workshops was developed and the financial contributions to family income were estimated. The data collection was done through the use of a seven-page mail-out questionnaire to 262 participants of 14 home-based business workshops. A return rate of 62% was obtained. Descriptive analyses were performed using the Statistical Package for the Social Sciences (SPSS). Over half (53%) of the 77 products produced by 60 entrepreneurs utilized sewing- or craft-related expertise to supplement the family income. The reported contribution of 73% of the home-based businesses was less than 5% of the family income. Recommendations for further research as well as implications for home economics educators are discussed.

213 NAL Call No: HD2346.U5R8
**Rural artisans supplement income through Univ.
of Missouri craft catalogs.**
Menomonee Falls, Wis. : The Journal.
Rural enterprise v. 3 (2): p. 24. ill; 1989.

Language: English

Descriptors: Missouri; Handicrafts; Catalogs; Mar-
keting techniques; Artists; Technical training; En-
trepreneurship

214 NAL Call No: HT401.S72
**Rural business development and entrepreneur-
ship challenges: is Extension able and/or willing?**

Johnson, T.G.; Fisher, D.U.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Cen-
ter (130): p. 37-42; 1990 Jun. Paper presented at a
Regional Conference: "Revitalizing the Rural
South: Extension's Role in Enhancing the Quality
of Life," January 16-18, 1990, Birmingham, Ala-
bama. Response by G.F. Fairchild, p. 49-52. In-
cludes references.

Language: English

Descriptors: U.S.A.; Rural development; Economic
development; Small businesses; Cooperative exten-
sion service; Program development

215 NAL Call No: HD5710.8.U56
**The rural business development initiative of the
U.S. Small Business Administration.**
United States. Small Business Administration
Washington, D.C. : The Administration.,
54 leaves ; 26 cm. Photocopy.

Language: English

Descriptors: Rural development projects; United
States; Small Busines; United States

216 NAL Call No: KF25.E224 1985a
**Rural capital markets: some evidence from Wis-
consin.**
Shaffer, R.; Staniforth, S.
Washington, [D.C.] : U.S. G.P.O.
The economic evolution of rural America - part 1
: hearings before the Subcommittee on Agriculture
and Transportation of the Joint Economic Com-
mittee, Congress of the United States, Ninety-ninth
Congress, first session. v. 2 p. 328-353; 1985. (S.
hrg. :). Includes references.

Language: English

Descriptors: Wisconsin; Rural development; Small
businesses; Capital market; Investment policy;
Commercial banks; Bank loans; Income; Eco-
nomic development

217 NAL Call No: 1.90 C2OU8
Rural credit in a changing financial environment.
Mikesell, J.J.; Milkove, D.L.
Washington : U.S. Government Printing Office.
Proceedings - Agricultural Outlook Conference,
U.S. Department of Agriculture. p. 524-534. ill;
1984. Presented at the Outlook '85 Conference,
December 3-5, 1984, Washington, D.C. Includes
references.

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

Language: English

Descriptors: U.S.A.; Rural economy; Credit; Small businesses

218 NAL Call No: HN90.C6N42 1987
Rural dependency on nonfarm sources for income generation: response.

Anderson, B.

St. Paul, Minn.? : The Services? 1987? :

Proceedings of a New Agenda for Rural America Conference / editors: Shirley Baugher, Ayse Somersan ; Sponsors: Minnesota Extension Service, Cooperative Extension Service, University of Wisconsin-Extension. p. 100-108; 1987. Meeting held January 6-8, 1987, in St. Paul, Minnesota.

Language: English

Descriptors: U.S.A.; Wisconsin; Non-farm income; Diversification; Rural economy; Employment; Small businesses; Rural development; Community involvement

219 NAL Call No: HD1775.O5C87
Rural development: a critical Oklahoma issue.

Woods, M.D.; Sanders, L.D.

Stillwater, Okla. : The Station.

Current farm economics - Agricultural Experiment Station, Division of Agriculture, Oklahoma State University v. 62 (3): p. 3-16; 1989 Sep. Includes references.

Language: English

Descriptors: Oklahoma; Rural development; Stress conditions; Demography; Rural areas; Development policy; Economic development; Businesses; Public services; Human resources

220 NAL Call No: HD1476.U52C27
Rural Development Center in Salinas.

Visher, D.

Davis, Calif. : U.C.D. Small Farm Center.

Small farm news. p. 7; 1991 May.

Language: English

Descriptors: California; Agricultural education; Family farms; Entrepreneurship

221 NAL Call No: KF27.S67 1991a
Rural development in eastern North Carolina hearing before the Subcommittee on Procurement, Tourism, and Rural Development of the Committee on Small Business, House of Representatives, One Hundred Second Congress, first session,

Beulaville, NC, October 28, 1991.

United States. Congress. House. Committee on Small Business. Subcommittee on Procurement, Tourism, and Rural Development

Washington : U.S. G.P.O. : For sale by the U.S. G.P.O., Supt. of Docs., Congressional Sales Office; Y 4.Sm 1:102-52.

iii, 178 p. : ill. ; 23 cm. Distributed to some depository libraries in microfiche. Shipping list no.: 92-0396-P. Serial no. 102-52.

Language: English

Descriptors: Rural development; Small business

222 NAL Call No: KF27.S67 1991
Rural development issues hearing before the Subcommittee on Procurement, Tourism, and Rural Development of the Committee on Small Business, House of Representatives, One Hundred Second Congress, first session, Clinton, MO, July 15, 1991.

United States. Congress. House. Committee on Small Business. Subcommittee on Procurement, Tourism, and Rural Development

Washington [D.C.] : U.S. G.P.O. : For sale by the U.S. G.P.O., Supt. of Docs., Congressional Sales Office,.

iii, 89 p. : ill. ; 24 cm. Distributed to some depository libraries in microfiche. Serial no. 102-33.

Language: English

Descriptors: Rural development; Rural development projects; Rural-urban migration

223 NAL Call No: HD1751.C45
Rural development policy: fragmentation, moving toward consensus.

Knutson, R.D.; Fisher, D.U.

Ames, Iowa : American Agricultural Economic Association.

Choices : the magazine of food, farm and resource issues v. 4 (2): p. 8-11. ill; 1989.

Language: English

Descriptors: U.S.A.; Rural development; Federal programs; Political power; Rural industry; Entrepreneurship

224 NAL Call No: HD2346.U5R8
The Rural Diversified Enterprise Center develops new business ideas on family farms.

Halder, J.

Menomonee Falls, Wis. : The Journal.

Quick Bibliography Series

Rural enterprise v. 3 (3): p. 28-29. ill; 1989.

Language: English

Descriptors: Iowa; Family farming; Diversification; Farm enterprises; Entrepreneurship; Technical training; Public relations

225 NAL Call No: KF27.S638 1987
Rural economic development hearing before the Subcommittee on Energy and Agriculture of the Committee on Small Business, House of Representatives, One Hundredth Congress, first session on H.R. 2028 ... Washington, DC, October 22, 1987.

United States. Congress. House. Committee on Small Business. Subcommittee on Energy and Agriculture

Washington, [D.C.] : U.S. G.P.O. : For sale by the Supt. of Docs., Congressional Sales Office, U.S. G.P.O.; Y 4.Sm 1:100-29.

iii, 124 p. ; 24 cm. Distributed to some depository libraries in microfiche. Serial no. 100-29.

Language: English

Descriptors: Small business; Law and legislation; United States; Rural development; Law and legislation; United States; Public contracts; United States; Government purchasing; Law and legislation; United States

226 NAL Call No: HC107.A13R4
Rural economic initiatives in North Carolina.

Oliver, J.R.

Mississippi State, MS : Southern Rural Development Center.

Responding to the crisis in the rural South : highlights of selected public and private sector initiatives, Atlanta, Georgia, May 18-20, 1987 / Farm Foundation, Southern Rural Development Center ; CSRS/USDA ... [et al.]. p. 21-26; 1987 Oct.

Language: English

Descriptors: North Carolina; Tobacco; Rural economy; Rural development; Economic development; Case studies; Agricultural structure; Structural change; State government; Program development; Agricultural credit; Parks; Marketing techniques; Educational programs; Infrastructure; Retraining of farmers; Alternative farming; Job skills; Small businesses; Rural industry; Community programs; Development plans

227 NAL Call No: HC107.I8P66
Rural enterprise development an Iowa case study.

Popovich, Mark G.; Buss, Terry F.

Council of State Policy & Planning Agencies (U.S.).

Washington : D.C. : Council of State Policy & Planning Agencies.,

83 p. ; 28 cm. July 1987. Working paper. Bibliography: p. 79-82.

Language: English

Descriptors: Rural development; Iowa; Business enterprises; Iowa

228 NAL Call No: HD2346.U5R8
Rural enterprise. [Rural enterprise (Menomonee Falls, Wis.)].

Menomonee Falls : WI : Rural Enterprise, c1986-. v. : ill. ; 28 cm. Title from cover.

Language: English

Descriptors: Small business; United States; Periodicals; Industrial, Rural industry; United States; Periodicals; Family corporations; United States; Periodicals

229 NAL Call No: aZ5071.N3
Rural entrepreneurship and small business development, January 1979-March 1990.

John, P.L.

Beltsville, Md. : The Library.

Quick bibliography series - U.S. Department of Agriculture, National Agricultural Library (U.S.). (90-88): 11 p.; 1990 Sep. Bibliography.

Language: English

Descriptors: Small businesses; Rural economy; Rural development; Bibliographies

230 NAL Call No: aZ5071.N3
Rural entrepreneurship and small business development: January 1980-March 1992.

John, P.L.C.

Beltsville, Md. : The Library.

Quick bibliography series - U.S. Department of Agriculture, National Agricultural Library (U.S.). (92-49): 55 p.; 1992 May. Updates QB 91-116. Bibliography.

Language: English

Descriptors: Entrepreneurship; Small businesses; Rural areas; Rural development; Bibliographies

231 NAL Call No: aZ5071.N3
Rural entrepreneurship and small business development, January 1979-December 1990.

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

John, P.L.
Beltsville, Md. : The Library.
Quick bibliography series - U.S. Department of
Agriculture, National Agricultural Library (U.S.).
(91-116): 22 p.; 1991 Jul. Updates QB 90-88. Bib-
liography.

Language: English

Descriptors: Entrepreneurship; Small businesses;
Rural development; Bibliographies

232 **NAL Call No: 280.8 J822**
Rural entrepreneurship: one key to rural
revitalization.

Gladwin, C.H.; Long, B.F.; Babb, E.M.; Beaulieu,
L.J.; Moseley, A.; Mulkey, D.; Zimet, D.J.
Ames, Iowa : American Agricultural Economics
Association.

American journal of agricultural economics v. 71
(5): p. 1305-1314; 1989 Dec. Discussion by T.G.
Johnson, p. 1324-1326. Discussion by D. John, p.
1327-1328. Includes references.

Language: English

Descriptors: Florida; Rural development; Entrepre-
neurship; Rural industry; Rural economy; Rural
communities; Research; Location theory; Small
businesses

233 **NAL Call No: HD1401.A56**
Rural entrepreneurship research: an integration
into the entrepreneurship field.

Wortman, M.S. Jr
New York, N.Y. : John Wiley.
Agribusiness v. 6 (4): p. 329-344; 1990 Jul. Litera-
ture review. Includes references.

Language: English

Descriptors: U.S.A.; Agribusiness; Entrepreneur-
ship; Rural communities; Rural development; Eco-
nomic development; Classification; Economic
behavior; Research methodology; Data collection;
Literature reviews

234 **NAL Call No: HT401.S72**
Rural labor and rural industry.

Bradshaw, T.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Cen-
ter (54): p. 5-8; 1983 Apr. Paper presented at a
conference on "Public Use Sample and Rural
Labor Markets," April 1-2, 1982, Washington, D.C.

Language: English

Descriptors: U.S.A.; California; Rural industry;
Labor market; Economic development; Communi-
ties; Rural economy; Characteristics; Cottage in-
dustries; Computer techniques; Structural change;
Censuses; Statistical data; Samples

235 **NAL Call No: aHN90.C6F5**
Rural nonfarm businesses' access to debt and
equity capital.

Shaffer, R.; Pulver, G.C.
Washington, DC : The Service.
Financial market intervention as a rural develop-
ment strategy / U.S. Dept. of Agriculture, Eco-
nomic Research Service, Agriculture and Rural
Economy Division. p. 39-58; 1990. Includes refer-
ences.

Language: English

Descriptors: Wisconsin; U.S.A.; Rural develop-
ment; Capital market; Businesses; Market seg-
mentation; Rural urban relations; Size; Debt;
Assets

Abstract: Local sources of debt and equity capital
are adequate for most rural businesses. Small, new
firms and very large firms, however, often have
problems arranging credit through rural lenders.
The firms experiencing the most difficulty in ac-
quiring capital, after proper consideration of risk,
are often those on the leading edge of rural devel-
opment. Inadequate skills in packaging funds and
assessing risk represent a substantial portion of
rural nonfarm businesses' difficulty in acquiring
debt and equity capital.

236 **NAL Call No: HN49.C6J6**
Rural reflation: an idea for community develop-
ment.

Fendley, K.; Christenson, J.A.
Superior, Wis. : University of Wisconsin.
Journal of the Community Development Society v.
20 (1): p. 103-115; 1989. Includes references.

Language: English

Descriptors: U.S.A.; Rural communities; Rural de-
velopment; Economic development; Socioeco-
nomic organization; Community involvement;
Participation; Leadership; Entrepreneurship

Abstract: Rural reflation is a term for a small-scale
socioeconomic approach to building livable
economies in both depressed rural communities
and rapid growth areas. Rural areas cannot be-
come mini-metros, but decision makers can work

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to reflate their economies through the manipulation of resources and people, and particularly through maximizing the characteristics of their localities. With public participation, informed leadership, and organizational entrepreneurship, leaders can help citizens develop their community's niche in the world economy.

237 NAL Call No: 275.29 F22
Rural revitalization: role of and policies for entrepreneurship.

Watkins, D.A.; Allen, T.G.

Oak Brook, Ill. : Farm Foundation.

Increasing understanding of public problems and policies. p. 52-67; 1987. Includes references.

Language: English

Descriptors: U.S.A.; Rural development; Entrepreneurship; Small businesses; Employment; Diversity; Diversification; Incubation

238 NAL Call No: HD2346.U5R8
Rural school-based enterprise program promotes entrepreneurship.

Menomonee Falls, Wis. : The Journal.

Rural enterprise v. 3 (4): p. 14; 1989.

Language: English

Descriptors: North Carolina; Entrepreneurship; Educational programs; Community development; Partnerships; Small businesses

239 NAL Call No: 275.28 J82
Rural small business development.

Johnson, T.G.; Fisher, D.U.

Madison, Wis. : Extension Journal.

Journal of extension v. 29: p. 20-22; 1991. Includes references.

Language: English

Descriptors: U.S.A.; Small businesses; Rural communities; Management skills; Training; Educational programs; Needs assessment; Extension

240 NAL Call No: KF27.S67 1991
SBA rural development programs hearing before the Subcommittee on Procurement, Tourism, and Rural Development of the Committee on Small Business, House of Representatives, One Hundred Second Congress, first session, Washington, DC, April 23, 1991.

United States. Congress. House. Committee on Small Business. Subcommittee on Procurement, Tourism, and Rural Development

Washington [D.C.] : U.S. G.P.O. : For sale by the U.S. G.P.O., Supt. of Docs., Congressional Sales Office; Y 4.Sm 1:102-15.

iii, 109 p. : ill. ; 24 cm. Distributed to some depository libraries in microfiche. Serial no. 102-15.

Language: English

Descriptors: Rural development; Small business

241 NAL Call No: LC5146.R87
A school-based enterprise: The Saint Pauls, North Carolina experience.

Paquin, T.F.

Bellingham, Wash. : National Rural Project.

Rural special education quarterly v. 10 (4): p. 26-28; 1991.

Language: English

Descriptors: North Carolina; Schools; Small businesses; Rural communities; Educational programs; Restaurants

242 NAL Call No: HN90.C6S36 1989
Schools as entrepreneurs helping small towns survive : a research report., [2nd ed.].

Wall, Milan; Luther, Vicki

Heartland Center for Leadership Development
Lincoln, NE : Heartland Center for Leadership Development, [1989?].

iv, 24 leaves ; 28 cm. "June 1989", P. iv. Includes bibliographical references (leaf 23).

Language: English

Descriptors: Rural development; Rural schools

243 NAL Call No: HT101.S52
Selling to employees conserves community business.

Stackhouse, J.

Ellensburg, Wash. : Small Towns Institute .

Small town v. 19 (3): p. 26-28. ill; 1988 Nov.

Language: English

Descriptors: New York; Small businesses; Retirement; Participative management; Case studies

244 NAL Call No: aHT392.A53
The significance of community development to rural economic development initiatives.

Ryan, V.D.

Washington, D.C. : The Service.

Rural development research report - United States Dept. of Agriculture, Economic Research Service

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

(69): p. 359-375; 1988 Sep. Includes references.

Language: English

Descriptors: U.S.A.; Community development; Rural communities; Economic development; Rural economy; Community action; Structural change; Action research; Leadership; Entrepreneurship; Technical training

245 NAL Call No: HC106.8.E25
Site selection: corporate perspective and community response.

Phillips, P.D.

Rosemont, IL : American Economic Development Council.

Economic development review v. 9 (2): p. 4-11; 1991.

Language: English

Descriptors: Site selection; Decision making; Businesses; Community development; Economic development; Local planning; Factor analysis; Case studies

246 NAL Call No: aHN90.C6R78
Six ways states can spur their rural economies.

Smith, S.N.

Washington, D.C. : U.S. Department of Agriculture, Economic Research Service.

Rural development perspectives : RDP v. 4 (2): p. 8-13. ill; 1988 Feb.

Language: English

Descriptors: U.S.A.; Rural economy; Economic development; Development plans; State government; Small businesses; Market competition; Infrastructure; Rural industry; Finance; Natural resources; Management; Alternative farming

247 NAL Call No: HT391.S65
Small and medium size enterprises and regional development.

Giaoutzi, Maria, 1946-; Nijkamp, Peter; Storey, D. J.

London : Routledge,.

314 p. : ill., maps ; 23 cm. Includes index. Includes bibliographies.

Language: English

Descriptors: Regional planning; Economic aspects; Small business

248 NAL Call No: KF27.S67 1991b
Small Business Administration and rural devel-

opment hearing before the Subcommittee on Procurement, Tourism, and Rural Development of the Committee on Small Business, House of Representatives, One Hundred Second Congress, first session, Washington, DC, October 31, 1991.

United States. Congress. House. Committee on Small Business. Subcommittee on Procurement, Tourism, and Rural Development

Washington : U.S. G.P.O. : For sale by the U.S. G.P.O., Supt. of Docs., Congressional Sales Office; Y 4.Sm 1:102-49.

iii, 40 p. ; 24 cm. Distributed to some depository libraries in microfiche. Shipping list no.: 92-0494-P. Serial no. 102-49.

Language: English

Descriptors: Rural development; Small business

249 NAL Call No: 275.28 J82
Small business: an opportunity for extension. Building partnerships for economic development.

Bernhagen, W.R.; Mott, W.T.

Madison : Extension Journal.

Journal of extension v. 24: p. 8-10; 1986.

Language: English

Descriptors: Wisconsin; Small businesses; Partnerships; Management; Rural development; Economic development; Extension activities

250 NAL Call No: HN90.C6N4
Small business and the fate of the rural economy.

Sloan, J. Jr

Washington, D.C. : U.S. G.P.O. : for sale by the Supt of Docs, Congressional Sales Off.

New dimensions in rural policy : building upon our heritage : studies prepared for the use of the Subcommittee on Agriculture and Transportation of the Joint Economic Committee, Congress of the United States. p. 403-405; 1986. (S. prt. ; 99-153).

Language: English

Descriptors: U.S.A.; Rural economy; Small businesses; Economic depression; Agricultural crises; State government; Federal government

251 NAL Call No: HN90.C6N6
Small business in rural America: the best way to create jobs?

Miller, J.P.

Ithaca, N.Y. : The Center, Cornell University.

Publication - Northeast Regional Center for Rural Development (40): p. 241-255; 1985. Paper presented at a proceedings on "Community Economic

Quick Bibliography Series

Development," May 28-30, 1985, Amherst, Massachusetts. Includes references.

Language: English

Descriptors: U.S.A.; Small businesses; Rural development; Employment; Rural economy; Entrepreneurship

252 NAL Call No: HD62.7.S6
Small business incubators a handbook on startup and management. (Small business incubator handbook, a guide for start-up and management.) United States, Small Business Administration, Office of Private Sector Initiatives
Washington, DC : U.S. Small Business Administration, Office of Private Sector Initiatives., 112 p. : forms ; 28 cm. Cover title: Small business incubator handbook: a guide for start-up and management. "A partners for small business publication", Cover. March, 1986. Includes bibliographies.

Language: English

Descriptors: Small business; United States; Management; Handbooks, manuals, etc; New business enterprises; United States

253 NAL Call No: HC106.8.E25
The small business investment company (SBIC): a new role in economic development. Curley, M.
Rosemont, IL : American Economic Development Council.
Economic development review v. 9 (1): p. 50-52; 1991.

Language: English

Descriptors: U.S.A.; Small businesses; Federal programs; Investment; Government organizations; Economic development; Community development

254 NAL Call No: KF27.S67 1990
Small Business Protection Act, H.R. 2274 hearing before the Subcommittee on Procurement, Tourism, and Rural Development of the Committee on Small Business, House of Representatives, One Hundred First Congress, second session, Washington, DC, April 19, 1990. (Small Business Protection Act, HR 2274.) United States. Congress. House. Committee on Small Business. Subcommittee on Procurement, Tourism, and Rural Development
Washington [D.C.] : U.S. G.P.O. : For sale by the Supt. of Docs., Congressional Sales Office, U.S.

G.P.O.; Y 4.Sm 1:101-54.
iv, 294 p. : ill., map ; 23 cm. Distributed to some dispository libraries in microfiche. Serial no. 101-54. Includes bibliographical references.

Language: English

Descriptors: Small business; Law and legislation; United States; Public contracts; United States

255 NAL Call No: HD2346.U5S65 1989
Small business sourcebook an annotated guide to live and print sources of information and assistance for 163 specific small businesses ; with a detailed listing of similar sources for the small business community in general., 3rd ed. Dorgan, Charity Anne
Detroit, Mich. : Gale Research Co., 2 v. (1913 p.) ; 29 cm. Includes bibliographical references and index.

Language: English

Descriptors: Small business; Information services; United States; Small business; United States; Bibliography; Small business; United States; Handbooks, manuals, etc

256 NAL Call No: 1 EX892EX
Small business, staying alive in rural America. Jones, S.H.
Washington, D.C. : The Administration.
Extension review - United States Department of Agriculture v. 56 (1): p. 21. ill; 1985.

Language: English

Descriptors: U.S.A.; Rural areas; Rural development; Small businesses

257 NAL Call No: HQ734.F228
Small employers, work, and community. Bell, C.S.
Washington, D.C. : National Academy Press.
Families that work : children in a changing world / Sheila B. Kamerman and Cheryl D. Hayes, editors. p. 209-228; 1982. MAPP Families with elementary school-age children. MAPP Childbearing families and families with young children. Literature review. Includes references.

Language: English

Descriptors: Small businesses; Small shops; Employment; Work places; Working conditions; Community programs

258 NAL Call No: aHN90.C6R78

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

Smalltown businesses also caught in farm financial stress.

Leistriz, F.L.; Bastow-Shoop, H.E.; Ekstrom, B.L. Washington, D.C. : U.S. Department of Agriculture, Economic Research Service.

Rural development perspectives : RDP v. 4 (3): p. 27-30. ill., maps; 1988 Jun. Includes references.

Language: English

Descriptors: North Dakota; Small businesses; Communities; Farm indebtedness; Management; Income distribution; Owner's equity; Trends; Employment; Retail marketing; Sales; Economic impact

259 NAL Call No: S544.5.A17W74
Socioeconomic indicators for small towns.

S.l. : Cooperative Extension, Washington State University, etc. :

WREP - Western Region Extension Publication - Cooperative Extension Service (58): 11 p.; 1982 Aug. In subseries: Small Town Strategy. Includes references.

Language: English

Descriptors: Arizona; Towns; Socioeconomic status; Quality of life; Businesses; Public services

260 NAL Call No: HC106.8.E25
Southern economic development.

Atkinson, R.D.

Rosemont, IL : American Economic Development Council.

Economic development review v. 9 (3): p. 69-71; 1991.

Language: English

Descriptors: Southern states of U.S.A.; Economic development; State government; Programs; Employment; Technology; Expansion; Businesses; Export promotion

261 NAL Call No: Videocassette no.1052
Starting a home-based business produced under the direction of Roger Williams ; director/editor, Richard Geier. (Economic options for Wisconsin farm families.)

Williams, Roger T.

University of Wisconsin, Madison, Health and Human Issues

Madison, Wis. : Health and Human Issues, University of Wisconsin-Madison.,

1 videocassette (15:28 min.) : sd., col. ; 1/2 in + 1 study guide. (Signs of change ; part 1). VHS for-

mat. Title on study guide: Economic options for Wisconsin farm families.

Language: English

Descriptors: Home-based businesses; Agriculture; Farmers

Abstract: This video examines the option of starting a small business operation from the farm house. Examples include a New Glarus couple who operate a bed and breakfast on their farm, and a Coon Valley farmer who sells small-scale wood harvesting equipment and his wife who does stained glass work. Also shows how and where to go for help.

262 NAL Call No: HN79.N63C64
Starting a recreation business.

Coppedge, R.O.; Divyak, J.

Las Cruces, NM : The Service.

400 X - New Mexico State University, Cooperative Extension Service (22): 7 p.; 1989 Jul. Includes references.

Language: English

Descriptors: New Mexico; Small businesses; Recreation; Recreation management; Tourism development

263 NAL Call No: HD2346.U5U58
The state of small business a report of the President transmitted to the Congress 1989 : together with the annual report on small business and competition of the U.S. Small Business Administration.

United States. Small Business Administration; United States, President (1989- : Bush), United States, Small Business Administration. Annual report on small business and competition of the U.S. Small Business Administration Washington, [D.C.] : U.S. G.P.O.,

xix, 196 p. : ill. ; 22 cm. "Annual report on small business and competition / the U.S. Small Business Administration", P. ix-41. Chiefly tables. Includes bibliographical references and index.

Language: English

Descriptors: Small business; United States

264 NAL Call No: HC107.A13A6
State strategies and programs to take technology home.

Blanton, W.

Washington, D.C. : Appalachian Regional Commission.

Quick Bibliography Series

Appalachia v. 22 (1): p. 21-27. ill; 1989.

Language: English

Descriptors: U.S.A.; Community development; Economic development; Rural areas; Technology transfers; State government; Small businesses; Productivity; Information dissemination

265 NAL Call No: HC107.A13R4
Strategic planning for economic development in rural communities.

Woods, M.D.; Doeksen, G.A.

Mississippi State, MS : Southern Rural Development Center.

Responding to the crisis in the rural South : highlights of selected public and private sector initiatives, Atlanta, Georgia, May 18-20, 1987 / Farm Foundation, Southern Rural Development Center ; CSRS/USDA ... [et al.]. p. 53-63; 1987 Oct. Includes references.

Language: English

Descriptors: Oklahoma; Rural communities; Rural development; Economic development; Community development; Workshops (programs); Data analysis; Development plans; Small businesses; Rural industry; Leadership; Financial planning; Rural planning; Program development; Technical training

266 NAL Call No: 281.9 C81A
Strategies for community economic development through natural resource use in northern New York.

Ratner, S.; Ide, P.

Ithaca, N.Y. : The Station.

A.E. Res. - New York State College of Agriculture and Life Sciences, Department of Agricultural Economics, Cornell University, Agricultural Experiment Station (85-10): 38 p.; 1985 May. Includes 64 references.

Language: English

Descriptors: New York; Economic development; Natural resources; Employment; Environment; Self sufficiency; Small businesses; Private companies; Technical aid

267 NAL Call No: HN79.A14R87
Strategies for revitalizing small town business districts.

Ames, Iowa : North Central Regional Center for Rural Development.

Rural development news v. 13 (2): p. 5-6; 1989 Apr.

Language: English

Descriptors: Indiana; Iowa; North Dakota; Rural communities; Rural development; Small businesses; Retail marketing; Case studies

268 NAL Call No: HC106.8.E25
Struggling small businesses: can (should) the community/economic development professional help?

Brockett, M.

Rosemont, IL : American Economic Development Council.

Economic development review v. 10 (1): p. 46-47; 1992.

Language: English

Descriptors: Small businesses; Professional services; Community development; Economic development

269 NAL Call No: HT401.S72
Success stories in rural development.

Johnson, T.G.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (104): p. 65-72; 1987 Dec. Also numbered as SNREC Publication No. 25, Nov. 1987. Paper presented at a proceedings of a regional workshop on Agriculture and Rural Development Issues in the South, Knoxville, Tennessee, May 14-15, 1987. Includes references.

Language: English

Descriptors: U.S.A.; Rural development; Rural communities; Economic development; Case studies; Innovations; Market competition; Entrepreneurship; Leadership

270 NAL Call No: aHT392.A53 no.74
Survival and growth of independent firms and corporate affiliates in metro and nonmetro America.

Miller, James P.

United States, Dept. of Agriculture, Economic Research Service

Washington, DC : U.S. Dept. of Agriculture, Economic Research Service, [1990?].

15 p. : ill. ; 28 cm. (Rural development research report ; no. 74). Cover title. "February 1990", P. i. Includes bibliographical references (p. 12-14).

Language: English

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

Descriptors: Small business; New business enterprises; Rural development

271 NAL Call No: HC106.8.E25
Technical assistance for small manufacturing companies: management issues for nonprofit providers.

Ahlbrandt, R.S. Jr
Rosemont, IL : American Economic Development Council.
Economic development review v. 9 (1): p. 29-33; 1991.

Language: English

Descriptors: Pennsylvania; Small businesses; Manufacture; State government; Programs; Community development; Program evaluation

272 NAL Call No: HD1476.U5S77 1984
Technical assistance support to the business community.

Williams, T.T.
Tuskegee, Ala. : Tuskegee Institute, Human Resources Development Center.
Strategy for survival of small farmers, international implications / editor, Thomas T. Williams. p. 255-272; 1985. Paper presented at the Professional Agricultural Workers Conference on "Strategy for Survival of Small Farmers," Tuskegee Institute, Alabama, 1984.

Language: English

Descriptors: Alabama; Small businesses; Minorities; Technical aid; Information dissemination; Development projects; Case studies; Program evaluation

273 NAL Call No: T174.3.T43
Technology transfer, economic development, and the community college: Virginia's approach.

Cooper, S.S.; Hammett, H.
Indianapolis, Ind. : Technology Transfer Society.
Proceedings of the ... Annual Meeting and International Symposium (13th): p. 167-172; 1988. In the series analytic: Bringing federal and university research to market / edited by N. McDonald. Meeting held June 29-July 1, 1988, Portland, Oregon.

Language: English

Descriptors: Virginia; Technology transfer; Programs; Economic development; Businesses; Small businesses; Community education; Colleges; Partnerships; Companies; Innovations; Innovation

adoption; Applications; Funds

274 NAL Call No: HC107.A13A6
Technology transfer is ARC conference focus.

Blanton, W.
Washington, D.C. : Appalachian Regional Commission.
Appalachia v. 22 (1): p. 2-5. ill; 1989.

Language: English

Descriptors: U.S.A.; Community development; Technology; Transfers; Small businesses; Conferences; Innovation adoption; Structural change; Educational programs; Leadership

275 NAL Call No: HC107.A13A6
Tennessee's Technology Foundation cradles high tech companies on their way up.

Gridley, C.
Washington, D.C. : Appalachian Regional Commission.
Appalachia v. 23 (2): p. 22-27. ill; 1990.

Language: English

Descriptors: Tennessee; Small businesses; Technology; Technical progress; Entrepreneurship; Funds; Case studies; Economic development; Rural development

276 NAL Call No: HN79.A14R87
There are lessons to be learned if you listen to the land.

Hetland, K.
Ames, Iowa : North Central Regional Center for Rural Development.
Rural development news v. 16 (4): p. 12-13; 1992 Jul.

Language: English

Descriptors: Community development; Businesses; History

277 NAL Call No: HQ1.F36
Time use in rural home-working families.

Beach, B.A.
Saint Paul, Minn. : The National Council on Family Relations.
Family relations v. 36 (4): p. 412-416; 1987 Oct. Includes references.

Language: English

Descriptors: Farm families; Rural population; Working hours; Time allocation; Home-based businesses

Quick Bibliography Series

278 NAL Call No: KF27.S67 1990a
Tourism as a tool for rural development hearing before the Subcommittee on Procurement, Tourism, and Rural Development of the Committee on Small Business, House of Representatives, One Hundred First Congress, second session, Independence, MO, June 30, 1990.

United States. Congress. House. Committee on Small Business. Subcommittee on Procurement, Tourism, and Rural Development
Washington [D.C.] : U.S. G.P.O. : For sale by the Supt. of Docs., Congressional Sales Office, U.S. G.P.O.; Y 4.Sm 1:101-70.

iii, 95 p. ; 24 cm. Distributed to some depository libraries in microfiche. Serial no. 101-70.

Language: English

Descriptors: Tourist trade; Enterprise zones, Rural; Rural development

279 NAL Call No: KF27.S67 1989
Tourism as a tool for rural economic development hearing before the Subcommittee on Procurement, Tourism, and Rural Development of the Committee on Small Business, House of Representatives, One Hundred First Congress, first session, Washington, DC, October 23, 1989.

United States. Congress. House. Committee on Small Business. Subcommittee on Procurement, Tourism, and Rural Development
Washington [D.C.] : U.S. G.P.O. : For sale by the Supt. of Docs., Congressional Sales Office, U.S. G.P.O., 1989 [i.e.

iii, 109 p. : ill. ; 24 cm. Distributed to some depository libraries in microfiche. Serial no. 101-35. Item 1031-A, 1031-B (MF).

Language: English

Descriptors: Tourist trade; Enterprise zones, Rural; Rural development

280 NAL Call No: HN79.A13R87
Traditional and non-traditional opportunities and alternatives for local economic development.

Green, G.P.; McNamara, K.T.

Boulder : Westview Press.

The Rural South in crisis : challenges for the future / edited by Lionel J. Beaulieu. p. 288-303; 1988. (Rural studies series). Includes references.

Language: English

Descriptors: South eastern states of U.S.A.; South central states of U.S.A.; Rural development; Eco-

nomie development; Economic resources; Manufacture; Ownership; Human resources; Entrepreneurship

281 NAL Call No: HE355.3.R85F56
The Tug Hill approach: circuit riders and technology.

Blackburn, C.W. Jr

New York : Praeger.

Financing local infrastructure in nonmetropolitan areas / edited by David L. Chicoine and Norman Walzer. p. 143-157; 1986. Includes references.

Language: English

Descriptors: New York; Rural planning; Management; Public services; Capacity; Technical aid; Entrepreneurship; Computer techniques; Public finance; Record keeping

282 NAL Call No: HD2333.D83
Turn talent into dollars through home-based business a self study manual.

Duffy, Margaret A.

University of Massachusetts (Amherst campus), Cooperative Extension Service, United States, Dept. of Agriculture

Amherst, Mass. : University of Massachusetts Cooperative Extension, [1989?].

ii, 89 p. : ill. ; 28 cm. Cover title. United States Department of Agriculture and Massachusetts countries cooperating. SP 153. Includes bibliographical references (p. 88-89).

Language: English

Descriptors: Home-based businesses

283 NAL Call No: HT401.S72
TVA's commercial business assistance program.

Cartwright, J.M.

Mississippi State, Miss. : The Center.

SRDC series - Southern Rural Development Center (97): p. 70-72; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee.

Language: English

Descriptors: South central states of U.S.A.; South eastern states of U.S.A.; Entrepreneurship; Case studies; Community programs; Tertiary sector; Technical aid; Small businesses; Community development; Economic development; Program development; Market planning

RURAL ENTREPRENEURSHIP AND SMALL BUSINESS DEVELOPMENT

284 NAL Call No: HC106.8.E25
Understanding and encouraging the entrepreneur.

Yarzebinski, J.A.
Rosemont, IL : American Economic Development Council.
Economic development review v. 10 (1): p. 32-35; 1992. Includes references.

Language: English

Descriptors: Entrepreneurship; Economic development; Community development

285 NAL Call No: Slide no.240
Understanding community development. (Native American community development training materials.)

Schnabel, Rudolph K.; Parmee, Edward A.
Western Rural Development Center
Corvallis, OR : Western Rural Development Center, Oregon State University, [1981?].
56 slides : col. + 1 sound cassette (12 min.), 1 trainer's manual, 1 participant's manual, 1 script.
"WRDC 6", Trainer's manual. Participant's and trainer's manuals title: Understanding community development; a guide for Native American community leaders and professionals by Rudolph K. Schnabel [and] Edward A. Parmee. Title on cassette: Native American community development training materials.

Language: English

Descriptors: United States; Rural conditions; Indians of North America; Business enterprises; Rural developing; United States

286 NAL Call No: S539.5.I52
Understanding the role of home-based business in your community.

Cox, L.J.; Kutara, P.B.C.
Honolulu, Hawaii : The Service.
Information text series - College of Tropical Agriculture and Human Resources, University of Hawaii, Cooperative Extension Service (038): 30 p.; 1990 Oct. Includes references.

Language: English

Descriptors: Home-based businesses; Roles; Community education; Teaching materials

287 NAL Call No: HD1401.A56
A unified approach for developing rural entrepreneurship in the US.

Wortman, M.S. Jr

New York, N.Y. : John Wiley.
Agribusiness v. 6 (3): p. 221-236; 1990 May. Includes references.

Language: English

Descriptors: U.S.A.; Entrepreneurship; Rural development; Economic development; Research; Program development; Plan implementation and evaluation; Private sector; Public sector; Cooperation; Development policy; Zoning; Innovation adoption; Literature reviews

288 NAL Call No: HN90.C6N4
Unique rural economic development efforts in Virginia.

Robb, C.S.
Washington, D.C. : U.S. G.P.O. : for sale by the Supt of Docs, Congressional Sales Off.
New dimensions in rural policy : building upon our heritage : studies prepared for the use of the Subcommittee on Agriculture and Transportation of the Joint Economic Committee, Congress of the United States. p. 481-486; 1986. (S. prt. ; 99-153).

Language: English

Descriptors: Virginia; Rural development; Economic development; Employment opportunities; Small businesses; Capacity; Infrastructure; Local government; State government

289 NAL Call No: HD101.S6
Value-added activities as a rural development strategy.

Kraybill, D.S.; Johnson, T.G.
Experiment, Ga. : The Association.
Southern journal of agricultural economics - Southern Agricultural Economics Association v. 21 (1): p. 27-36; 1989 Jul. Discussion by D.S. Tilley, p. 37-40. Includes references.

Language: English

Descriptors: U.S.A.; Rural development; Value added; Economic development; Entrepreneurship; Regions; State government; Program evaluation; Case studies; Program development; Location theory

290 NAL Call No: HN90.C6N42 1987
What does this mean for the future agenda from a business perspective?

Borden, W.
St. Paul, Minn.? : The Services? 1987? :
Proceedings of a New Agenda for Rural America Conference / editors: Shirley Baugher, Ayse

Quick Bibliography Series

Somersan ; Sponsors: Minnesota Extension Service, Cooperative Extension Service, University of Wisconsin-Extension. p. 168-171; 1987. Meeting held January 6-8, 1987, in St. Paul, Minnesota.

Language: English

Descriptors: U.S.A.; Rural development; Economic development; Rural urban relations; Structural change; Rural communities; Attitudes

291 NAL Call No: HT101.S52
What happens when a large discount store comes to town?

Gruidl, J.; Kline, S.
Ellensburg, Wash. : Small Towns Institute :
Small town v. 22 (5): p. 20-25; 1992 Mar. Includes references.

Language: English

Descriptors: Illinois; Retail marketing; Rural communities; Community development; Towns; Community action; Businesses

292 NAL Call No: HB615.W48
When the harvest is in developing rural entrepreneurship.

Vyakarnam, Shailendra
London : Intermediate Technology Pubs.,
x, 278 p. : ill., maps ; 23 cm. "The papers ... were originally presented and discussed at a conference held at Silsoe College, Bedford, UK in September 1988", P. ix-x. Includes bibliographical references (p. 266-278).

Language: English

Descriptors: Entrepreneurship; Congresses; Rural development; Congresses

293 NAL Call No: HT401.S72
Who are the rural entrepreneurs?

Hoy, F.S.
Mississippi State, Miss. : The Center.
SRDC series - Southern Rural Development Center (97): p. 7-14; 1987 Feb. Paper presented at the "National Rural Entrepreneurship Symposium," February 10-12, 1987, Knoxville, Tennessee. Includes references.

Language: English

Descriptors: U.S.A.; Georgia; Entrepreneurship; Rural development; Demography; Attitudes; Behavior; Characterization; Rural women; Community programs; Small businesses; Rural population; Rural urban migration; Rural communities

294 NAL Call No: HN90.C6W6 1991
Working together a guide to federal and state resources for rural economic development. (Guide to federal and state resources for rural economic development Small business, building America's future.)

United States, Small Business Administration
Washington, D.C.? : U.S. Small Business Administration; SBA 1.19:W 89/2/991.

298 p. ; 25 cm. Item 901-P. "Small business: building America's future", Cover. Shipping list no.: 91-812-P. June 1, 1991.

Language: English

Descriptors: Small business; Rural development

295 NAL Call No: Videocassette no.276
Your hometown produced by U.S. Department of Agriculture, Economic Research Service. (So take a good look around, this is your hometown.)

United States, Dept. of Agriculture, Economic Research Service, Videolink Inc
Washington, D.C. : The Service : Videolink Inc.,
1 videocassette (VHS) (60 min., 24 sec.) : sd., col. ; 1/2 in. First screen title: So take a good look around, this is your hometown.

Language: English

Descriptors: New business enterprises; Economic development projects; United States; Small business; United States; Rural development projects; United States

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