

ANNEX A
Pre-Commitment Worksheet

Any defined term used but not defined herein shall have the meaning given to such term in the Master Guarantee Agreement or Fast Track Lender Agreement, as applicable

Lender (Name, City, State)				Date	
Borrower(s) (Name, City, State)					
Maximum Amount (Loan Amount)					
Company & Industry Type					
Type of Loan:	<input type="checkbox"/>	Revolving	<input type="checkbox"/>	Transaction Specific	<input type="checkbox"/>
				Transaction Specific Revolver	
Name of Lender's Account Officer					
Signature (of Authorized Officer):				Date Form Completed:	

(To be completed by Ex-Im Bank)		Business Credit Division			
Title:		Date		Signature:	

Loan Authorization Agreement	
To Be Completed by Lender:	Ex-Im Bank Reviewer:
Performance Guarantees: Yes No _____% Warranty Letters of Credit: Yes No Retainage Accounts Receivable: Yes No Terms of Sale: ___ CILOC, ___ ILOC, ___ Sight Draft, ___ Cash, ___ Open Acct Insured, ___ Open Acct. Uninsured Sales to (Countries):	
Lender's Non-Ex-Im Bank Guaranteed Loans: Revolving \$ Term \$ Real Estate \$ Other \$	
Financial Covenants in Lender's Non-Ex-Im Bank Guaranteed Loans:	
Affirm that additionality is met based on one or more of the following: Repayment risk associated with foreign sale?	

Borrower's creditworthiness requires Guarantee? Lender's internal lending limits reached? Lender's statutory lending limits reached?	
Affirm that Loan is guaranteed by Controlling Affiliates and principal owners. List all Guarantors: List all principal owners and % ownership: List holding company/parent and/or any subsidiaries:	
Lender shall take a first priority security interest in: ___ All Accounts Receivable ___ All Export-Related Accounts Receivable ___ All Export-Related Overseas A/R (state if Ex-Im Bank approval obtained or in process) ___ All Inventory ___ All Export-Related Inventory ___ All Export-Related Overseas Inventory (state if Ex-Im Bank approval obtained or in process) ___ All Export-Related General Intangibles ___ All Other Assets (describe) ___ All Other Collateral (describe) List Secondary Collateral: List any other Collateral including Guarantor Collateral.	
State the Advance Rate for each category of Primary Collateral checked above that will enter the Export-Related Borrowing Base.	
Items financed – limiting parameters: (In general to be within the parameters of the Working Capital Program, the answer must be “Yes” for the first two parameters below and “No” for the last two; if not, please consult with Ex-Im Bank prior to submitting this Worksheet. U.S. Content threshold met for all Items? Yes No Economic Impact Certification obtained? Yes No Military items? Yes No Nuclear related items? Yes No	
Waivers required? Yes No (Confirm any waivers have already been approved by Ex-Im Bank.)	
Anticipated Final Disbursement Date: Loan Facility Term:	
Facility Fee amount = \$ Qualifies for reduced fee: Yes No Justification for reduced fee:	

Fast Track Lender Agreement - Requirements	
To Be Completed by Lender:	Ex-Im Bank Reviewer:
Financial (RMA) Ratio test performed for Borrower? Yes No Affirm that Borrower met the RMA criteria stated in Section (6)(a) of the Fast Track Lender Agreement.	
Borrower's positive tangible net worth test performed in accordance with	

Section (6)(b) of the Fast Track Lender Agreement? Yes No Borrower's tangible net worth \$_____	
Dates of Borrower's last fiscal year end and interim financial statements at time of approval? Dates of last 3 years' fiscal year end and interim financial statements. Year end financial statements are audited: Yes No	
Dun & Bradstreet Report for Borrower reviewed? Yes No Date: Rating:	
Dates of Guarantor(s)' financial statement(s) at time of approval: Guarantor credit reports reviewed? Yes No Date: Rating: Derogatory items resolved (if any)?	
Affirm that loan administration will be performed by an Asset-Based Lending Division.	
Borrowing Base Certificates to be reviewed at least weekly? Yes No (If No, affirm that criteria of Section (8) of the Fast Track Lender Agreement are met, and that such Section will be followed with regard to Borrowing Base Certificate frequency.)	
Field examinations to be performed at least quarterly? Yes No (If No, affirm that criteria of Section (8) of the Fast Track Lender Agreement are met, and that such Section will be followed with regard to field examination frequency.)	
Affirm that Lender has prepared the credit memorandum and financial analysis referenced in Section (6)(d) of the Fast Track Lender Agreement.	

Misc. Comments