

**TELEPHONE SURVEY OF AREA BUSINESSES  
FOR THE  
OREGON DEPARTMENT OF TRANSPORTATION  
DISPARITY STUDY**

***INTERVIEW STATS***

Interviewer ID \_\_\_\_\_ Date of Interview \_\_\_/\_\_\_/\_\_\_

Time Started \_\_\_:\_\_\_ Time Ended \_\_\_:\_\_\_

Name of Contact \_\_\_\_\_

- <sup>1</sup>Owner
- <sup>2</sup>Manager
- <sup>3</sup>Other \_\_\_\_\_

**INTRODUCTION/SCREENER**

**Hello. My name is \_\_\_\_\_ from \_\_\_\_\_, an opinion research firm based in \_\_\_\_\_.** Through MGT of America, we are conducting a survey as part of a disparity study to determine the business climate in the State of Oregon. Is this \_\_\_\_\_ (Company's name)?

IF YES, CONTINUE. IF NO, THANK AND HANG UP.

**May I speak with the owner please?**

IF OWNER IS PUT ON THE LINE:  
⇒ CONTINUE WITH INTRODUCTION

IF TRANSFERRED TO ANOTHER PARTY:  
⇒ DETERMINE IF PARTY CAN ANSWER QUESTIONS CONCERNING OWNERSHIP. IF SO, CONTINUE WITH INTRODUCTION. IF NOT, MAKE ARRANGEMENTS TO CALL BACK WHEN THE OWNER MAY BE AVAILABLE AND LEAVE TELEPHONE NUMBER.

IF NOBODY IS AVAILABLE TO ANSWER QUESTIONS:  
⇒ SCHEDULE CALL BACK DATE AND TIME

**We have been asked by ODOT to contact local area businesses to get their opinions about the business climate in Oregon and so ODOT can better respond to local business needs. Participation in this survey will not affect current or future contracts with ODOT. Your responses will be kept confidential and tabulated in combination with the results of other businesses. I wonder if I might ask you a few questions. It will only take about 10 minutes.**

IF NO: SCHEDULE CALLBACK APPOINTMENT IF POSSIBLE

IF YES: Thank them for their time and BEGIN WITH Q1

CALL BACK AT: \_\_\_:\_\_\_ AM/PM DATE: \_\_\_/\_\_\_/\_\_\_

## BEGIN QUESTIONS

### Business Profile

**Q1. Which *ONE* of the following is your company's primary line of business? (READ LIST)**

- <sup>1</sup> Building Construction (general contractor).
- <sup>2</sup> Special Trade Contractor (electrical, painting, heavy construction, etc.). Specify \_\_\_\_\_
- <sup>3</sup> Professional Services. Specify \_\_\_\_\_
- <sup>4</sup> General/Personal Services (security, training, maintenance, etc.). Specify \_\_\_\_\_
- <sup>5</sup> Supplies and Equipment (small procurement items). Specify \_\_\_\_\_
- <sup>9</sup> No Response

**Q2. In what year was your company established? (If DK Code as 9999)**

\_\_\_\_\_

**Q3. Excluding yourself, (if owner), on average, how many employees does your company keep on the payroll, including full-time and part-time staff? (If DK Code as 999999; 6 digits)**

\_\_\_\_\_

**Q4. Excluding yourself, (if owner), on average, how many minority employees does your company have on the payroll, including full-time and part-time staff? (If DK Code as 999999; 6 digits)**

\_\_\_\_\_

**Q5. Is more than 51 percent of your company owned and controlled by a woman or women?**

- <sup>1</sup> Yes
- <sup>2</sup> No
- <sup>9</sup> No Response

**Q6. Which of the following categories would you consider to be the race or ethnic origin of the owner or controlling party? Would you say: (READ LIST) (NOTE: IF RESPONDENT HAS A BI-RACIAL OR MULTI-RACIAL BACKGROUND, HAVE THEM IDENTIFY THE CATEGORY TO WHICH THEY MOST CLOSELY IDENTIFY.)**

- <sup>0</sup> Caucasian
- <sup>1</sup> African American
- <sup>2</sup> Asian or Pacific Islander
- <sup>3</sup> Hispanic American
- <sup>4</sup> Native American/Alaskan Native
- <sup>9</sup> No Response

**Q7. What is the highest level of education completed by the owner of your company?  
Would you say: (READ LIST)**

- |   |   |
|---|---|
| <input type="radio"/> <sup>1</sup> Some high school             | <input type="radio"/> <sup>4</sup> Some college         |
| <input type="radio"/> <sup>2</sup> High school graduate         | <input type="radio"/> <sup>5</sup> College degree       |
| <input type="radio"/> <sup>3</sup> Trade or technical education | <input type="radio"/> <sup>6</sup> Post graduate degree |
|   | <input type="radio"/> <sup>9</sup> No response          |

**Q8. How many years of experience in your company's line of business does the primary owner of your firm have? (If DK code as 99; 2 digits)**

— —

**Q9. Which of the following categories best approximates your company's gross revenues for calendar year 2006? (READ LIST)**

- |   |  |
|---|--|
| <input type="radio"/> <sup>1</sup> up to \$50,000           | <input type="radio"/> <sup>6</sup> \$1,000,001 to \$3,000,000  |
| <input type="radio"/> <sup>2</sup> \$50,001 to \$100,000    | <input type="radio"/> <sup>7</sup> \$3,000,001 to \$5,000,000  |
| <input type="radio"/> <sup>3</sup> \$100,001 to \$300,000   | <input type="radio"/> <sup>8</sup> \$5,000,001 to \$10,000,000 |
| <input type="radio"/> <sup>4</sup> \$300,001 to \$500,000   | <input type="radio"/> <sup>10</sup> over \$10 million          |
| <input type="radio"/> <sup>5</sup> \$500,001 to \$1,000,000 | <input type="radio"/> <sup>9</sup> No Response/DK              |

**Q9a. Which of the following categories best approximates your company's public sector gross (ODOT) revenues for calendar year 2006? (READ LIST)**

- |   |  |
|---|--|
| <input type="radio"/> <sup>1</sup> up to \$50,000           | <input type="radio"/> <sup>6</sup> \$1,000,001 to \$3,000,000  |
| <input type="radio"/> <sup>2</sup> \$50,001 to \$100,000    | <input type="radio"/> <sup>7</sup> \$3,000,001 to \$5,000,000  |
| <input type="radio"/> <sup>3</sup> \$100,001 to \$300,000   | <input type="radio"/> <sup>8</sup> \$5,000,001 to \$10,000,000 |
| <input type="radio"/> <sup>4</sup> \$300,001 to \$500,000   | <input type="radio"/> <sup>10</sup> over \$10 million          |
| <input type="radio"/> <sup>5</sup> \$500,001 to \$1,000,000 | <input type="radio"/> <sup>9</sup> No Response/DK              |

**Q10. Are you required to have bonding for the type of work your company bids?**

- <sup>1</sup>Yes
- <sup>2</sup>No (Skip to Q 11)
- <sup>9</sup>DK (Skip to Q 11)

**Q10a. What is your current aggregate bonding limit?**

- |   |   |
|---|---|
| <input type="radio"/> <sup>1</sup> Below \$100,000          | <input type="radio"/> <sup>4</sup> \$1,000,001 to \$1,500,000 |
| <input type="radio"/> <sup>2</sup> \$100,001 to \$500,000   | <input type="radio"/> <sup>5</sup> Over \$1,500,000           |
| <input type="radio"/> <sup>3</sup> \$500,001 to \$1,000,000 | <input type="radio"/> <sup>9</sup> None                       |

**Q10b. What is your current single project bonding limit?**

- |   |   |
|---|---|
| <input type="radio"/> <sup>1</sup> Below \$100,000          | <input type="radio"/> <sup>4</sup> \$1,000,001 to \$1,500,000 |
| <input type="radio"/> <sup>2</sup> \$100,001 to \$500,000   | <input type="radio"/> <sup>5</sup> Over \$1,500,000           |
| <input type="radio"/> <sup>3</sup> \$500,001 to \$1,000,000 | <input type="radio"/> <sup>9</sup> None                       |

**Conducting Business as a Prime Contractor or Vendor**

**Q11. Since 1999, how many times has your company submitted bids or proposals for construction work as a prime to the ODOT? (If DK code as 9999; 4 digits)**

\_\_\_ \_\_\_ \_\_\_ \_\_\_ (If never a prime, skip to Q12a.)

**Q12. Since Oct. 1, 1999 have you had any contracts with ODOT as a prime contractor?**

- <sup>1</sup>Yes
- <sup>2</sup>No
- <sup>9</sup>DK

**Q12a. Does your company bid or perform as a subcontractor in either the public sector or private sector?**

- <sup>1</sup>Yes
- <sup>2</sup>No
- <sup>9</sup>DK

**Q13. Since 1999, how many times in the public sector and private sector has your company: (If DK code as 9999; 4 digits)**

- a. Bid with public agencies other than ODOT \_\_\_ \_\_\_ \_\_\_ \_\_\_
- b. Been asked to be a subcontractor by a prime contractor or prime consultant \_\_\_ \_\_\_ \_\_\_ \_\_\_
- c. Been hired as a subcontractor by a prime \_\_\_ \_\_\_ \_\_\_ \_\_\_

**Q14. Since 1999, has your company used a sub contractor or sub-consultant on projects in the public or private sectors?**

- <sup>1</sup>Yes
- <sup>2</sup>No (Skip to Q17)
- <sup>9</sup>DK (Skip to Q17)

**Q15. How frequently do you use minority or women-owned subcontractors or subconsultants on the following types of projects? Would you say you use them ‘very often, sometimes, seldom’ or ‘never’?**

	<sup>1</sup> Very Often	<sup>3</sup> Sometimes	<sup>5</sup> Seldom	<sup>7</sup> Never	<sup>9</sup> No Response
a. ODOT projects	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
b. Private projects	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

***(IF NEVER or NO RESPONSE on both Q15a and b, SKIP TO Q17)***

**Q16. Since 1999, on average, how would you rate your experience with subcontractor firms owned by the following groups? Would you rate them ‘excellent, good, fair’ or ‘poor’?**

	<sup>1</sup> Excellent	<sup>3</sup> Good	<sup>5</sup> Fair	<sup>7</sup> Poor	<sup>9</sup> No Response
a. Minority men and women	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
b. Non-minority women	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
c. Non-minority men	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

**Q17. What is the amount of time that it typically takes to receive payment for your services on:**

**17a. ODOT Projects:**

- <sup>1</sup>Less than 30 days
- <sup>2</sup>30 - 60 days
- <sup>3</sup>60 – 90 days
- <sup>4</sup>90 - 120 days
- <sup>5</sup>Over 120 days

**17b. Private Projects:**

- <sup>1</sup>Less than 30 days
- <sup>2</sup>30 - 60 days
- <sup>3</sup>60 – 90 days
- <sup>4</sup>90 - 120 days
- <sup>5</sup>Over 120 days

## **Conducting Business with ODOT as a Subcontractor**

**Q18. Are you a registered subcontractor with ODOT?**

- <sup>1</sup>Yes
- <sup>2</sup>No
- <sup>9</sup>DK

**Q19. Have you ever served as a subcontractor on an ODOT project?**

- <sup>1</sup>Yes
- <sup>2</sup>No (Skip to 21)
- <sup>9</sup>DK (Skip to 21)

**Q20. On how many ODOT projects have you served as a subcontractor?**

- <sup>1</sup>1-10
- <sup>2</sup>11-25
- <sup>3</sup>26-50
- <sup>4</sup>51-100
- <sup>5</sup>Over 100
- <sup>9</sup>DK

**Q21. Have you ever been informed that you were the low bidder for ODOT project or services, were awarded a contract, and then found out that another subcontractor or the prime was performing the work?**

- <sup>1</sup>Yes
- <sup>2</sup>No (Skip to 22)
- <sup>9</sup>DK (Skip to 22)

**21a. If yes, please explain the circumstances of the situation.**

**21b. What action did you take?**

**Q22. Do you think prime contractors show any favoritism toward particular subcontractors when it comes to procuring services and products for ODOT projects?**

- <sup>1</sup>Yes
- <sup>2</sup>No (Skip to 23)
- <sup>9</sup>DK (Skip to 23)

**22a. If yes, please explain how they show favoritism?**

**Q23. In your opinion, how frequently have prime contractors that you've subcontracted with to perform work or provide services, delayed payment for the work or services that you performed? (READ LIST)**

- <sup>1</sup>Very Often
- <sup>3</sup>Sometimes
- <sup>5</sup>Seldom
- <sup>7</sup>Never
- <sup>9</sup>No Response

**Q24. If you have been a subcontractor any time since 1999, how would you rate your experience with the prime contractor(s)? (READ LIST)**

- <sup>1</sup>Excellent
- <sup>3</sup>Good
- <sup>5</sup>Fair
- <sup>7</sup>Poor
- <sup>9</sup>No Response

**Q25. I will now read you a list of business practices that sometimes occur while serving as a subcontractor. Please indicate which if any of these practices you have encountered with a prime since 1999. (READ LIST)**

	<sup>1</sup> Yes	<sup>2</sup> No	<sup>9</sup> Don't Know
<b>a. Provided a bid and/or quote, but the prime contractor and/or consultant never responded</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>b. Was asked to be a front for a non-minority firm</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>c. Pressured to lower a quote on a bid</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>d. Was paid less than the negotiated amount in the contract</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>e. Dropped from the project after a prime was awarded the contract</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>f. Completed the job and payment was substantially delayed</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

	<sup>1</sup> Yes	<sup>2</sup> No	<sup>9</sup> Don't Know
<b>g. Completed the job and never received payment</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>h. Did different and less work than specified in the contract</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>i. Was held to higher standards than other subs on the job</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>j. Was not paid as specified in the contract or payment schedule</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>k. Untimely release of retainage</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

**Q26. I will now read you a list of things that may prevent companies from bidding or obtaining work on a project. In your experience, have any of the following items been a barrier to obtaining work on ODOT projects? (READ LIST)**

	<sup>1</sup> Yes	<sup>2</sup> No	<sup>9</sup> Don't Know
<b>a. Pre-qualification requirements</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>b. Performance bond requirements</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>c. Bid bond requirements</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>d. Financing</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>e. Insurance requirements</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>f. Bid specifications too rigid</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>g. Limited time given to prepare bid package or quote</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>h. Limited information received on pending projects</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>i. Limited knowledge of purchasing/contracting policies and procedures</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>j. Lack of experience</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>k. Lack of personnel</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>l. Contract too large</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
<b>m. Contract too expensive to bid</b>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

**Q27. Is your company listed as a SBE, MBE, WBE, DBE (small, minority, women or disadvantaged) business with The State of Oregon?**

- <sup>1</sup>Yes
- <sup>2</sup>No (Skip the 'Minority and Women-Owned Businesses' section Q33-43d.)
- <sup>9</sup>No Response/DK (Skip the 'Minority and Women-Owned Businesses' section Q33-43d.)



## Experience in the Private Sector

**Q28. Please indicate your agreement or disagreement with the following question: "There is an informal network of prime and subcontractors that has excluded my company from doing business on private sector commercial projects in the state of Oregon."**

- |   |  |
|---|--|
| <input type="radio"/> <sup>1</sup> Strongly Agree             | <input type="radio"/> <sup>4</sup> Disagree          |
| <input type="radio"/> <sup>2</sup> Agree                      | <input type="radio"/> <sup>5</sup> Strongly Disagree |
| <input type="radio"/> <sup>3</sup> Neither Agree nor Disagree | <input type="radio"/> <sup>9</sup> No Response/DK    |

**Q29. Which of the following categories best approximates your company's private sector (non-ODOT) revenues for calendar year 2006? (READ LIST)**

- |   |  |
|---|--|
| <input type="radio"/> <sup>1</sup> up to \$50,000           | <input type="radio"/> <sup>6</sup> \$1,000,001 to \$3,000,000  |
| <input type="radio"/> <sup>2</sup> \$50,001 to \$100,000    | <input type="radio"/> <sup>7</sup> \$3,000,001 to \$5,000,000  |
| <input type="radio"/> <sup>3</sup> \$100,001 to \$300,000   | <input type="radio"/> <sup>8</sup> \$5,000,001 to \$10,000,000 |
| <input type="radio"/> <sup>4</sup> \$300,001 to \$500,000   | <input type="radio"/> <sup>10</sup> over \$10 million          |
| <input type="radio"/> <sup>5</sup> \$500,001 to \$1,000,000 | <input type="radio"/> <sup>9</sup> No Response/DK              |

## Financing

**Q30. How many times have you applied for a commercial bank loan over the past three years? (If never code as 9999 4 digits, and skip to Q32)**

— — — —

**Q31. How many times have you been denied a commercial bank loan over the past three years?**

— — — —

**Q32. Since 1999, has your company applied, and been approved or denied for any of the following items?**

READ LIST. FOR EACH ITEM WHERE RESPONDENT DID APPLY, ASK IF THEY WERE APPROVED OR DENIED. IF THE INTERVIEWEE WAS DENIED FOR ANY OF THE FOLLOWING ITEMS CIRCLE THEIR REASON FOR DENIAL WHETHER IT WAS:

- INSUFFICIENT DOCUMENTATION (ID),
- INSUFFICIENT BUSINESS HISTORY (IBH),
- CONFUSION ABOUT PROCESS (C),
- RACE OR ETHNIC ORIGIN (RE),
- GENDER OF OWNER (G),
- OTHER, (O) AND PLEASE SPECIFY IN THE LAST COLUMN,
- OR NO RESPONSE (NR).

	Applied?		Approved or Denied?			Why denied?	Specify 'other'
	Yes	No	<sup>1</sup> Approved	<sup>2</sup> Denied	<sup>9</sup> N/A		
a. Business start-up loan	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	_____	_____
b. Operating capital loan	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	_____	_____
c. Performance bond	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	_____	_____
d. Bid bond	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	_____	_____
e. Equipment loan	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	_____	_____
f. Commercial liability insurance	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	_____	_____
g. Professional liability insurance	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	_____	_____

**Minority and Women-Owned Businesses ONLY** (All others skip to Q44)

**Q33. For the following statement, please indicate the extent to which you agree. From 1999 to the present, our company experienced discrimination from ODOT due to the race, ethnicity, or gender of the company's owner(s)? Would you say 'very often, sometimes, seldom' or 'never'? (READ LIST)**

- <sup>1</sup>Very Often
- <sup>3</sup>Sometimes
- <sup>5</sup>Seldom
- <sup>7</sup>Never
- <sup>9</sup>No Response/DK

**For the following questions, please indicate whether you 'Strongly Agree, Agree, Neither Agree nor Disagree, Disagree' or 'Strongly Disagree'.**

**Q34. There is an informal network of prime and subcontractors in the public and private sectors of Oregon.**

- <sup>1</sup>Strongly Agree
- <sup>2</sup>Agree
- <sup>3</sup>Neither Agree nor Disagree
- <sup>4</sup>Disagree (Skip to Q38)
- <sup>5</sup>Strongly Disagree (Skip to Q38)
- <sup>9</sup>No Response/DK (Skip to Q38)

**Q35. Exclusion from this network has kept my company from bidding or has interfered with our ability to contract in the public or private sector.**

- <sup>1</sup>Strongly Agree
- <sup>2</sup>Agree
- <sup>3</sup>Neither Agree nor Disagree
- <sup>4</sup>Disagree
- <sup>5</sup>Strongly Disagree
- <sup>9</sup>No Response/DK

**Q36. Although exclusion from this informal network adversely affects a majority of small businesses, the adverse impact is probably felt the greatest among women and minority-owned businesses.**

- |   |  |
|---|--|
| <input type="radio"/> <sup>1</sup> Strongly Agree             | <input type="radio"/> <sup>4</sup> Disagree          |
| <input type="radio"/> <sup>2</sup> Agree                      | <input type="radio"/> <sup>5</sup> Strongly Disagree |
| <input type="radio"/> <sup>3</sup> Neither Agree nor Disagree | <input type="radio"/> <sup>9</sup> No Response/DK    |

**Q37. Double standards in qualifications and performance make it more difficult for minority and women-owned businesses to win bids and contracts.**

- |   |  |
|---|--|
| <input type="radio"/> <sup>1</sup> Strongly Agree             | <input type="radio"/> <sup>4</sup> Disagree          |
| <input type="radio"/> <sup>2</sup> Agree                      | <input type="radio"/> <sup>5</sup> Strongly Disagree |
| <input type="radio"/> <sup>3</sup> Neither Agree nor Disagree | <input type="radio"/> <sup>9</sup> No Response/DK    |

**Q38. Sometimes a prime contractor will include a minority or woman subcontractor on a bid to meet the “good faith effort” requirement, and then drop that company as a subcontractor after winning the award.**

- |   |  |
|---|--|
| <input type="radio"/> <sup>1</sup> Strongly Agree             | <input type="radio"/> <sup>4</sup> Disagree          |
| <input type="radio"/> <sup>2</sup> Agree                      | <input type="radio"/> <sup>5</sup> Strongly Disagree |
| <input type="radio"/> <sup>3</sup> Neither Agree nor Disagree | <input type="radio"/> <sup>9</sup> No Response/DK    |

**Q39. In general, minority and women-owned businesses tend to be viewed by the general public as less competent than non-minority businesses.**

- |   |  |
|---|--|
| <input type="radio"/> <sup>1</sup> Strongly Agree             | <input type="radio"/> <sup>4</sup> Disagree          |
| <input type="radio"/> <sup>2</sup> Agree                      | <input type="radio"/> <sup>5</sup> Strongly Disagree |
| <input type="radio"/> <sup>3</sup> Neither Agree nor Disagree | <input type="radio"/> <sup>9</sup> No Response/DK    |

**Q40. Some non-minority prime contractors change their bidding procedures when they are not required to hire minority and women-owned businesses as subcontractors.**

- |   |  |
|---|--|
| <input type="radio"/> <sup>1</sup> Strongly Agree             | <input type="radio"/> <sup>4</sup> Disagree          |
| <input type="radio"/> <sup>2</sup> Agree                      | <input type="radio"/> <sup>5</sup> Strongly Disagree |
| <input type="radio"/> <sup>3</sup> Neither Agree nor Disagree | <input type="radio"/> <sup>9</sup> No Response/DK    |

**Q41. Do you feel that there is favoritism or disparate treatment in the DBE certification process?**

- |  |                                       |
|--|---------------------------------------|
| <input type="radio"/> <sup>1</sup> Yes | <input type="radio"/> <sup>9</sup> DK |
| <input type="radio"/> <sup>2</sup> No  |                                       |

**Q42. Have you experienced discriminatory behavior from ODOT in the past?**

- <sup>1</sup>Yes
- <sup>2</sup>No (Skip to Q43)
- <sup>9</sup>DK (Skip to Q43)

**Q42a. If yes, how was the discrimination expressed to you: (READ LIST)**

- <sup>1</sup>Verbal comment
- <sup>2</sup>Written statement
- <sup>3</sup>Action taken against company

**Q42b. Do you feel that the discrimination was due to: (READ LIST)**

- <sup>1</sup>Owner's race or ethnicity
- <sup>2</sup>Owner's sex
- <sup>3</sup>Time in business

**Q42c. When did discrimination occur: (READ LIST)**

- <sup>1</sup>During bidding process
- <sup>2</sup>After contract award
- <sup>3</sup>No Award

**Q42d. What action did you take?**

- <sup>1</sup>Filed a complaint
- <sup>2</sup>No action taken

**If a complaint was filed, may we ask where? \_\_\_\_\_**

**Q43. Have you experienced discriminatory behavior from the private sector in the past?**

- <sup>1</sup>Yes
- <sup>2</sup>No (Skip to Q44)
- <sup>9</sup>DK (Skip to Q44)

**Q43a. If yes, how was the discrimination expressed to you: (READ LIST)**

- <sup>1</sup>Verbal comment
- <sup>2</sup>Written statement
- <sup>3</sup>Action taken against company

**Q43b. Do you feel that the discrimination was due to: (READ LIST)**

- <sup>1</sup>Owner's race or ethnicity
- <sup>2</sup>Owner's sex
- <sup>3</sup>Time in business

**Q43c. When did discrimination occur: (READ LIST)**

- <sup>1</sup>During bidding process
- <sup>2</sup>After contract award
- <sup>3</sup>No Award

**Q43d. What action did you take?**

- <sup>1</sup>Filed a complaint
- <sup>2</sup>No action taken

If a complaint was filed, may we ask where? \_\_\_\_\_

**All Businesses**

**Q44. Is there anything that we have not covered that you feel will be helpful to this study or do you have any additional comments?**

- <sup>1</sup>Yes                      Comments \_\_\_\_\_
- <sup>2</sup>No

**Q45. What is your title?**

- <sup>1</sup>Owner                       <sup>4</sup>Manager
- <sup>2</sup>CEO                          <sup>5</sup>Financial Officer
- <sup>3</sup>President                     <sup>6</sup>Other \_\_\_\_\_

**Q46. May I have your name or initials just in case we have any further questions?**

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**That completes the interview. Thank you for your time and help. Have a nice day.**