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OPEN MEETING OF
THE U.S. SECURITIES AND EXCHANGE COMMISSION

The Former Chairmen Roundtable

Wednesday, June 4, 2008

3:04 p.m. - 4:45 p.m.

United States Securities and Exchange Commission
100 F. Street, Northwest, Room L-002
Washington, DC

1 APPEARANCES:

2

3 Members of the Commission:

4 Christopher Cox, Chairman

5

6 Former Chairmen:

7 Richard Breeden

8 Bradford Cook

9 William Donaldson

10 Roderick Hills

11 Harvey Pitt

12 David Ruder

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1 P R O C E E D I N G S

2 INTRODUCTORY REMARKS

3 CHAIRMAN COX: Good afternoon and welcome to the
4 SEC Chairmen's Roundtable, the third annual event to showcase
5 the SEC's former chairmen. This is an opportunity to discuss
6 in a public forum how current events fit in a broader
7 historical perspective of securities regulation. And it is
8 again my pleasure to serve as host to this historic event,
9 which is I hope becoming a tradition here at the Securities
10 and Exchange Commission.

11 Today's roundtable features former SEC Chairman
12 Bill Donaldson, Harvey Pitt, Richard Breeden, David Ruder,
13 Rod Hills, and Brad Cook. This is a wonderful opportunity to
14 sample their unique and well-informed perspectives on current
15 regulatory issues, and to benefit from their experiences as
16 SEC chairmen.

17 INTRODUCTION OF FORMER CHAIRMEN

18 I'll begin the introductions with the Dean of the
19 Former Chairmen, G. Bradford Cook. Brad was born in
20 1936 in Nebraska. He's the son of an insurance company owner
21 and a graduate of Stanford University, as well as the
22 University of Nebraska Law School. He practiced corporate
23 and securities law as a partner at the prestigious firm of
24 Winston & Strawn in Chicago. In 1971 he became the General
25 Counsel of the SEC, and the following year he replaced Bill

1 Casey as Chairman.

2 Rod Hills served as Chairman of the SEC from 1975
3 to 1977. Under his leadership, the SEC took the important
4 initiative of halting improper corporate payments to foreign
5 governments. He's the Founder and Chairman of the Hills
6 Program of Governance at the Center for Strategic and
7 International Studies. He also served as Counsel to the
8 President. He's the Founder and former Chairman of the U.S.-
9 Asian Business Council, and he's a Trustee of the Committee
10 on Economic Development. He's been a professor at Harvard
11 Law School, a distinguished faculty fellow at the Yale School
12 of Management, and a visiting lecturer at his alma mater,
13 Stanford Law School.

14 David Ruder served as Chairman of the SEC from 1987
15 to 1989. His time as Chairman included the stock market
16 crash of 1987, in which he exhibited phenomenal grace under
17 pressure. And that's not only an ability for which he is
18 always remembered, but an ability that he still possesses.
19 He also took charge of the Commission's enforcement action
20 against Drexel Burnham Lambert. He launched a penny stock
21 fraud program, and he moved the SEC in significant ways into
22 the arena of international securities law enforcement.

23 As a former dean and now a distinguished professor
24 at Northwestern Law School, he now supervises the
25 administration of the San Diego Securities Regulatory

1 Institute; the Ray Garrett Corporate and Securities Law
2 Institute, and the Northwestern Corporate Counsel Institute.
3 He is also the current Chairman of the Mutual Fund Directors'
4 Forum.

5 Harvey Pitt served as Chairman of the SEC from 2001
6 to 2003. He has shown his passion for securities law in
7 every one of the many ways that he's applied his energies
8 over a long and distinguished career. Before becoming
9 Chairman, he was in the private practice of securities law
10 for nearly a quarter century. He was a founding trustee and
11 the President of the SEC Historical Society. He's
12 participated in a number of bar and continuing legal
13 education activities on securities law issues. And in his
14 academic career, he was an adjunct professor of law at
15 Georgetown, George Washington University, and the University
16 of Pennsylvania.

17 In 1968 he came to work at the SEC as a staff
18 attorney in the Office of the General Counsel. Remarkably,
19 in just seven years he ascended to become General Counsel of
20 the SEC and served in that capacity for three years. Today
21 he's the Chief Executive Officer of the global strategic
22 consulting firm, Kalorama Partners.

23 Bill Donaldson served as Chairman of the SEC from
24 2003 to 2005. He arrived at the Commission with over 45
25 years of experience, working in business, government, and

1 academia. He co-founded and served as Chairman and CEO of
2 the investment banking firm, Donaldson, Luftkin & Jenrette;
3 and served as Chairman and CEO of the New York Stock
4 Exchange. He co-founded the Yale University School of
5 Management and served as that School's first Dean.

6 He also served in the United States Marine Corps.
7 And his varied government service in the executive branch
8 spanned five presidential administrations, including service
9 as Under Secretary of State in the Nixon administration, and
10 as a special advisor to Vice President Nelson Rockefeller.
11 He was also Chairman of the Carnegie Endowment for
12 International Peace from 1999 to 2003.

13 Under his strong leadership, the SEC made great
14 strides to address the fallout from not only the dot.com
15 collapse, but also the major accounting scandals that were
16 incubated in the late 1990s and materialized in the early
17 21st Century.

18 Richard Breeden served as SEC Chairman from 1989 to
19 1993. In addition to an impressive career in government
20 service, he has been both academic and practitioner; law
21 school teacher, and lawyer at the prestigious firms of
22 Cravath, Swain & Moore, Baker Botts, and Willkie Farr. He
23 also served as an advisor to both Vice President George H. W.
24 Bush and President George W. Bush on economic policy.

25 In July of 2002 he was appointed to act as

1 Corporate Monitor of WorldCom by the U.S. District Court for
2 the Southern District of New York. In that role he saw to it
3 that fraud and abuse at that company were stopped,
4 recommending new methods of corporate governance. In June
5 2003, while still serving at WorldCom, the Board of Directors
6 of Holenger International invited him to investigate problems
7 at that company.

8 And in 2006 he founded the activist hedge fund,
9 Breeden Partners, through which he's managed to assume the
10 leadership of H&R Block.

11 So we have a pretty impressive panel here. This is
12 really the integrity and the history of the SEC before us
13 here; and the leadership of these men and the professionals
14 that they attracted to service over so many years, many of
15 whom are with us here in the auditorium today.

16 And I just want to make this as free-wheeling and
17 open as we possibly can. And I'd like to start it off with a
18 question that is truly open-ended; and that is looking
19 forward, what fundamental changes do you see occurring in the
20 capital markets and in the securities markets in particular,
21 here and around the world in the coming years?, and what
22 impact do you think that these changes will have on
23 securities regulation? Based, if you like, on any aspect of
24 your own experience while you were chairmen, or any aspect of
25 your current experience.

1 And I'm going to leave it wide open for people to
2 jump in, and I'll only referee if it becomes necessary.

3 SPEAKER: -- call on us?

4 CHAIRMAN COX: I'm not going to call on anyone, but
5 if there's a long enough period of silence, then I'll just
6 answer the question myself.

7 (Laughter.)

8 QUESTIONS TO AND DISCUSSION AMONG FORMER CHAIRMEN

9 MR. DONALDSON: Well, I'll start it off by turning
10 my microphone on. And it seems like there are a number of
11 trends going on. Clearly the inadequacy of our regulatory
12 agencies, if you will, which were basically formed in the
13 early '30s around a financial industry that existed at that
14 point; and I think in the last couple of years we've learned
15 that the due to the different sorts of instruments and the
16 derivatives and all the fancy stuff that goes in marketplace,
17 the definition of the role of the different agencies, SEC,
18 Federal Reserve, et cetera, et cetera, are vastly changed.
19 And we're going to need some changes there, as we go forward.

20 And then as we look at the global world, clearly
21 we're faced with an unprecedented cross-border investment
22 environment, the rise of large nations with markets and
23 active investors, and so forth. And we're faced with trying
24 to come up with a global regulatory system, if you will.

25 First, after we get done figuring out what ours

1 should look like, we're going to have to try and integrate it
2 on a global stage.

3 I'll stop there and let people pick up on that.

4 MR. RUDER: I have about a dozen comments to make,
5 and I'll only make one or two right now. I agree with you,
6 Bill, that we are in a period of unprecedented change in our
7 securities markets. The international markets have expanded
8 in ways that I don't think any of us would have expected ten
9 years ago, and we're going to have to find ways to interact
10 with foreign regulators.

11 The Commission has suggested this mutual
12 recognition theory. It's a good idea, it has lots of
13 problems, and it's something that needs to be pursued. And I
14 think this kind of attitude of cooperation probably needs to
15 be used in consideration regulation of our own markets. The
16 concept of prudential supervision for banks is now something
17 that we're going to be looking at, in terms of investment
18 banks when they have access to the federal window.

19 On the other hand, my view, the concept of
20 principles-based regulation in which we only say to the
21 regulated, "Well, we hope you be good people, and if you're
22 not, we'll talk to you again." is not an acceptable form of
23 regulation for the U.S. So I think we need to be cautious
24 about adopting what I would call the UK model in the United
25 States.

1 MR. HILLS: I think the big problem is that there's
2 a whole lot of money in places where there didn't used to be:
3 Partly the oil money, partly the money that's accumulated in
4 China. It's probably the problem that the United States has
5 been the center of world trade for a very long time,
6 certainly through the 20th Century.

7 And the center of trade is moving. China, India,
8 Africa, and the Middle East are a grouping of interests that
9 are different than ours. So to some extent, the question
10 seems to me to be: For how long can the SEC be the blue
11 chip? How long can we influence the world's markets? We may
12 not always be as attractive a market as we have been for this
13 last, say hundred years. And the question is whether or not
14 the example of the SEC will be followed through the rest of
15 the world.

16 MR. PITT: I think we're going in order, so it may
17 be my turn. I'll leave the last word to Richard, which I
18 learned long ago to always do.

19 (Laughter.)

20 MR. PITT: I think that you have to look at the
21 question from two distinct perspectives. One is the short
22 term and the other is the long term. Unfortunately, many
23 people have accused Wall Street in particular of having a
24 very short-term mentality, which for most people means what
25 are they doing for lunch? But I think the short term may

1 well have a dramatic impact on where regulation also goes.
2 We're in the middle of a disastrous crisis, and it reflects
3 certain things about our markets.

4 I also think that one has to look at the longer
5 term, because some of the fundamental changes -- as you put
6 them, Chairman Cox -- are going to occur over time. But if I
7 had to identify just a handful of fundamental changes, I
8 think one has already been said much better than I can say
9 it. Globalization is clearly a major point, and from both
10 perspectives. Our markets are global, our competition is
11 global, and the days in which regulation of our capital
12 markets could be confined just to our borders no longer
13 exists.

14 The second is the creation of what I'll call for
15 these purposes "synthetic securities". We are witnessing
16 people who are crafting very, very unique and clever
17 instruments. They provide real economic benefits in many
18 cases. But the problem with synthetic securities is that our
19 entire regulatory system is geared towards largely equity
20 securities to a great extent.

21 And so the movement towards very diverse and unique
22 forms of securities instruments is in particular a concern.

23 The third issue that I would identify is liquidity,
24 which I am happy to see the Commission has identified and is
25 now asking investment banking firms and others to report on

1 liquidity. We've seen with the advent of synthetic
2 securities the problem that we are observing lots of
3 liquidity problems.

4 You have companies that have on their balance
5 sheets assets that they would value at tremendous numbers,
6 but those assets are only realizable if they can stay in the
7 game over the long term.

8 And the final form of fundamental change, which I
9 think is part of what's roiling our markets now is a need for
10 improved focus on prudential regulation. I happen to agree
11 with Dave Ruder that we cannot have a marketplace in which
12 people are free to commit fraud and that there's no response
13 coming from the regulatory authorities.

14 But the focus of prudential regulation is an effort
15 to try and figure out how to help people who have to comply
16 with the law, understand what their obligations are, and then
17 how to meet them. I think that we are seeing a much greater
18 need for that kind of regulation as well as continued strong
19 enforcement effort, and I think that will be a fundamental
20 change that certainly will be overtaking our own capital
21 markets, as it has already overtaken other capital markets in
22 other locations.

23 MR. BREEDEN: Well, I think you've had a pretty
24 good list of some of -- those are certainly some of the major
25 trends and major future-looking problems. And I can't add

1 much too some of them, but I'll toss in a few observations.

2 One, I've been struck -- and I've migrated from the
3 regulatory side of the table over to the regulated side of
4 the table, running an investment fund these days -- and I've
5 been struck by the steady growth of independently managed
6 funds, if you will. In my era and before I think there was
7 an awful lot of focus within the Commission and in the
8 marketplace on mutual funds as the vehicle of growth with the
9 retail investor. And the hedge fund world has continued to
10 grow enormously over the last decade or so. And I don't see
11 any likelihood it will change.

12 That has huge implications for banks, for the
13 traditional broker-dealers, for regulation. I was trying to
14 figure out the other day -- I believe that the investment
15 funds managed where our fund is located, Greenwich,
16 Connecticut, exceed comfortably the total market
17 capitalization of the New York Stock Exchange when I was
18 chairman.

19 And so we have had this tremendous growth of funds.
20 And I know during Bill's era there was a lot of attention put
21 on that. I think how to regulate people and the funds
22 business is not a simple question. Funds are very, very
23 different, and if there's five thousand funds, there are
24 several thousand different -- I don't know what you
25 can -- can anybody still hear me?, because I lost this -- z

1 Anyway, okay.

2 SPEAKER: I can hear you.

3 MR. BREEDEN: Okay.

4 It goes silent up here. It would be a good
5 blessing for everyone, I guess.

6 Anyway, so I think we'll all be wrestling with the
7 growth and governance and transparency and regulation of
8 investment funds over the next -- for the foreseeable period
9 of time.

10 I've also been struck, since I was Chairman at the
11 change, the radical change in the world of securities
12 exchanges, the markets themselves. The concept of the New
13 York Stock Exchange being a public company would have been
14 very far from most people minds back when I was chairman. I
15 actually was on the Board of Archipelago Holdings when New
16 York merged into us to accomplish their IPO prior to the
17 subsequent transatlantic merger with Euronext.

18 And when you look at what's going on, you have
19 first a movement into public companies, and then tremendous
20 consolidation going on in the exchange world. I don't see
21 anything inherently threatening about that. And maybe it
22 will produce beneficial results for the long run in terms of
23 access to capital.

24 But I think the one corollary that I would
25 certainly be focused on if I was still here would be the

1 consequent concentration of clearing risk as the trading
2 markets consolidate; and particularly when you look at what's
3 going on on the derivative side rather than the cash market.

4 I think we've all witnessed in the last
5 year -- when I was here I had the dutiful pleasure of closing
6 and liquidating and putting into bankruptcy Drexel Burnham,
7 then the largest failure of a financial institution, we
8 thought, in U.S. markets. And that was a traumatic event; it
9 was handled very differently from how Bear Stearns was
10 handled. We didn't bail out anybody, though there were
11 certainly were discussions of it.

12 But in fairness, we were looking at it not at a
13 time of unprecedented global stress in the markets; we were
14 looking at a failure that was being driven principally by the
15 consequences of criminality in one firm, and it was a problem
16 limited to one firm.

17 But I think the last 12 months should have shown
18 all of us that I think the regulators have been too
19 complacent about complex capital rules. We've gotten perhaps
20 too scientific in allowing people to stand closer and closer
21 to the edge of the cliff in terms of leverage, and that makes
22 the overall systemic risk much greater and it makes for a
23 more brittle system than if some of the major players had to
24 hold real substantial levels of capital.

25 And I suspect over the next five years, in the wake

1 of once the current market crisis finally settles down,
2 there's a lot of thinking that needs to go into how we ended
3 up with the mortgage crisis of the magnitude it was, and what
4 the lessons are for world markets from that.

5 And disclosure I would flag as a major issue there.
6 It's quite clear that people ranging from towns people in
7 little towns in Norway to large institutions found themselves
8 invested in instruments that were pools of things; and they
9 really didn't look beyond that label that said "AAA," and to
10 the underlying quality of things in the boxes that they were
11 buying. And that's going to be an issue I think for the
12 Commission and others.

13 So I'll wind up. I think I agree with, if was
14 David, who said that the UK system and principles-based, we
15 shouldn't all fall over with envy. I would just remind
16 people that the original principles-based securities
17 regulation was created. A little agency called the SEC's
18 Rule 10(b)(5), it's don't lie, cheat, or steal.

19 In fact, when I was Chairman, in my confirmation
20 hearing I had to put up courtesy of Harvey with 800 questions
21 about why the SEC wouldn't codify what insider trading was.
22 And this was the big issue at the bar at the time was: Why
23 did we have a principles' based standard that said you can't
24 engage insider trading, and we'll know it when we see it, as
25 opposed to drawing everybody a map of exactly what the

1 contours of insider trading was.

2 So there's an ebb and flow of these principles
3 versus rule-based discussion.

4 My last observation for this part would only be
5 that no matter what changes in the markets, domestically or
6 globally, in my opinion -- and it's gotten stronger and
7 stronger over the last 20 years -- there will always be a
8 role for a strong, capable, tough SEC. And the people who
9 put forward proposed regulatory reorganizations that don't
10 see a need for the SEC and the markets of the future are
11 people who I simply wouldn't follow very far.

12 It is amazing to me, sitting on the market side of
13 the fence how much the existence of the SEC and the rules
14 regarding transparency are not resented around the world; how
15 much investors in our fund and in others from around the
16 world, as well as funds operating in other parts of the world
17 try to emulate a system that they know is good, and the
18 transparency, the values, the enforcement tradition we have
19 here are very, very good. And hang to them. Don't let
20 anybody try and convince you that things like enforcing the
21 law are now old-fashioned.

22 MR. COOK: If you can't value these exotic
23 securities, then what do you do?

24 MR. BREEDEN: If you can't value what?

25 MR. COOK: If you can't value them -- because

1 they're so exotic or so synthetic is Harvey's term -- then do
2 you just eliminate them?, or do you --

3 MR. BREEDEN: Well, I think if you have securities,
4 that I'm very curious --

5 MR. COOK: It's after-the-fact kind of a situation.

6 MR. BREEDEN: Right. Well, I would be curious. As
7 a fiduciary myself I can't imagine investing in something I
8 didn't understand. I have a fiduciary duty to my investors,
9 and if the thing is so complex that you can't understand it,
10 you shouldn't be buying it.

11 MR. PITT: Well, there's a different element to the
12 problem, putting aside for the second fiduciary duties. And
13 that is if you've got complex securities for which there are
14 no organized markets, so that you can open your Wall Street
15 Journal and see what the price is, the problem we have is
16 that particularly in the subprime fiasco you had
17 counter-parties putting very different values on exactly the
18 same instruments.

19 That doesn't necessarily have to be wrong; but
20 there were some firms, I believe, that had multiple marks for
21 the same securities. And so fiduciary duties are fine, but
22 if people take the easy way out by saying in effect, "Well,
23 these securities are not regularly traded; therefore, I have
24 to apply my judgment, and applying my judgment I think that
25 they should be worth X or Y or Z. We now has FAS 157 and

1 Fair Value Accounting, and that may extend this process to a
2 whole host of assets that will have an impact on securities
3 valuations as well.

4 But if people are free to do that without at least
5 following some kind of regimen, some kind of approach that
6 provides a certain amount of credibility. The difficulty you
7 have is that valuations will be meaningless.

8 Richard, you spoke about the, in effect, inadequacy
9 of a AAA rating, and I think that's absolutely true. It did
10 become inadequate because basically people came up with
11 models to price their securities and then they never went
12 back and checked the underlying assumptions to see whether
13 the original assumptions were still making sense, or whether
14 the market had moved away from them.

15 The same thing, I think in response to Brad's
16 question is that portfolio managers ought to have some
17 independent assessment of their methodology. I'm not talking
18 about the value, but some independent assessment of the
19 methodology they're using to come up with securities
20 valuations, so the people have the ability to rely on values,
21 understanding, of course, that with many of these securities,
22 valuations are going to be highly speculative and change from
23 moment to moment.

24 MR. HILLS: I think you have two issues, Brad, when
25 you talk about valuation. The subprime was I suppose largely

1 caused by the fact that a whole of people loaned money
2 without having to collect it. And then people bought those
3 assets, accumulated them, so the great risk. I don't think
4 there's much problem with the fact that the person that
5 bought a subprime loan couldn't value it; but there is a
6 system problem if that gets too large.

7 And for the system you need disclosure. And the
8 problem was that there was no way to understand how many
9 loans existed, created by people, as I say, who didn't have
10 to collect them. Those were terribly risky things. You get
11 a commission for loaning money, and you don't have to worry
12 about collecting it.

13 So the valuation in the first instance I don't
14 think is a problem for the regulatory agency; but when it
15 accumulates as it did, and we don't have transparency to
16 understand it, that's the problem.

17 MR. DONALDSON: You had the separation of the
18 origination of loans, banks, mortgage brokers, who originated
19 loans to be sold and packaged, and had no residual
20 responsible, if you will, for what was thrown out there. And
21 I think that's a problem that's really got to be solved.

22 I'd like to talk about another problem, which we
23 haven't touched on, which is the organized markets, which
24 used to be organized. We now have a glomeration of stock
25 exchanges, if you will. At the same time that's happening,

1 we have the arrival of so-called "dark markets". In other
2 words, we're going in exactly the opposite direction, where
3 it's getting tougher and tougher to figure out what's going
4 on in the marketplace, and that's being driven by people who
5 wish to keep it secret, what they're doing.

6 And so you have a tremendous amount of security
7 transactions going on all over the world without any of the
8glomeration of transactions that we used to have. And I see
9 that as a huge, huge problem.

10 MR. RUDER: I agree with you, Bill. The dark pools
11 are a difficult problem. I'm Chairman of the Mutual Fund
12 Directors' Forum, and we talked about valuation just today
13 and the question of -- and best execution -- and we talked
14 about how the dark pools are influencing that execution;
15 fragmented markets, ECNs, electronic markets, and other
16 things that are changing the environment in which securities
17 are treated.

18 And I agree with you as well that we need to look
19 at what you call "synthetic securities," Brad. We need to
20 find a way to value them. And I agree with Harvey that we
21 need to have some third party process to do that. In the
22 corporate world, as I understand it, many corporations are
23 using third parties to see whether the valuations of their
24 derivative instruments are right. In the mutual fund world
25 the mutual funds are using third parties to value their

1 instruments.

2 And we need, I think, to ask whether the Commission
3 itself has the ability to understand these synthetic
4 instruments. It has undertaken its consolidated supervised
5 entity program in which it is supposed to be looking at risk
6 assessments. And I think it's a big burden on the Commission
7 to find the kind of high-priced talent that will allow it to
8 understand everything that's going on in these markets.

9 Even the fed didn't understand it, as I understand
10 it. Even the Wall Street bankers themselves didn't
11 understand it.

12 So I think in a sense the Commission has to ask
13 itself whether it need to find funding mechanisms, so that it
14 can have the really kind of sophisticated help that it needs,
15 either in us or as a third-party basis, to do the analysis
16 and risk assessment.

17 And I don't believe frankly that it ought to be
18 relying upon the Federal Reserve Board; it ought to have its
19 own capability, because it needs to regulate the securities
20 markets and engage in a regulatory process, which is to
21 protect investors. And that carries with it a lot of
22 different attitudes than the banking regulators may have.

23 MR. PITT: If I can, I just want to pick up on
24 something that both David and Rod touched upon, and I think
25 that is you did have a problem; what makes capital markets

1 work is transparency. Everybody will agree with that as a
2 basic principle. It needs to be a free flow of information.
3 There wasn't with respect to these subprime mortgages and the
4 securitization elements that went on.

5 And the one thing that would be very cost-effective
6 and not involve a great deal of regulation is requiring
7 transparency, requiring firms to assess their risk, indicate
8 what their positions are and exposure are, and the like. And
9 I think without transparency, it's going to be very
10 difficult.

11 As far as the Commission is concerned, I happen to
12 agree with David that it's very hard for the Commission to do
13 this kind of review. I also agree with David that if one
14 wants to look around for blame, you can always find many,
15 many candidates to point a finger at. I don't think that's
16 ultimately going to be terribly constructive; but I agree
17 that understanding of the markets is very difficult.

18 But if you look at what happened in terms of
19 transparency, you have the heads of major investment banking
20 firms, standing up and saying publicly as well as to the
21 Commission, on day 1 they thought their losses were going to
22 be \$4 billion. On day 8 they said, "Gee, maybe it's \$7
23 billion." And on day 23, they said, "No, it's actually \$11
24 billion."

25 Now, the one thing you could tell from that

1 progression -- and this all happened publicly -- is that they
2 didn't have a clue. And I don't say that pejoratively; I
3 just say it as a factual matter. So if they didn't have a
4 clue -- picking up on David's point -- I don't know how the
5 SEC is going to have a clue. But there is a way to do it; I
6 think that the Commission should develop standards, as I
7 think under Chairman Cox you have been for liquidity and
8 disclosure. And then require all portfolio managers to
9 retain somebody truly independent and competent to do an
10 annual -- or a bi-annual, if they're smaller -- compliance
11 inspection pursuant to standards, and report both to the fund
12 management and board, as well as to the SEC's Office of
13 Compliance, Inspection, and Examination.

14 And if you have that kind of effort, number one,
15 the regulation would be paid for by the firms who are using
16 the markets; second, the firms would have to get the kind of
17 expertise they need as opposed to the Commission trying to
18 replicate that at government salaries, which are not going to
19 be adequate for the job; and third, it will enable the
20 Commission to focus its efforts on where it wants to go, once
21 it gets these reports, and provide broader coverage for the
22 industry than it the Commission is capable of doing itself.

23 MR. BREEDEN: It sounds like a great
24 full-employment act for consultants. I wish I hadn't left
25 the consulting world behind.

1 You know, I, just to be contrarian, which I'm known
2 to like to be, I sometimes think we get over-mesmerized by
3 experts and people who run lots of fancy models. I spent
4 three years running the financial services practice at
5 Coopers & Lybrand, and we had to audit people like AIG and
6 Goldman Sachs, and they had all big derivative books. And I
7 can tell you, fine, you can go hire the best of the best
8 experts. They all trot in with statistical models, and
9 they'll sit and say whether it's in the hedge fund world, the
10 long-term credit guys, or the mortgage world, or the
11 valuation experts, everybody's carrying around ever-more
12 complex statistical models, relying on what has and hasn't
13 happened in history. Pick how many standard deviations you
14 want to say that you're going to control risk to.

15 I remember it used to be popular saying, you know,
16 you would measure your risk models for, you know -- I forget
17 what it was, two standard deviations or something -- which
18 meant the Titanic sank every 40 years, and if you're the
19 stewards of Merrill Lynch or Goldman Sachs on their boards,
20 maybe that isn't an adequate standard. Maybe "We don't ever
21 go bankrupt" might be a better standard than "We'll do it
22 every 40 years."

23 Anyway, I'm not sure that more complexity is the
24 answer. I hope after the subprime crisis, there will be a
25 period of reflection. I think we have been on a 25-year

1 binge of moving in the direction of asset-backed securities,
2 away from traditional equity securities and debt instruments
3 issued by companies. And there's nothing wrong with
4 asset-backed finance; but, you know, we have seen perhaps
5 some of the limits, and in a very powerful way the stability
6 of world markets called into question by the level the which
7 the disconnect between, as I think Bill was saying, the
8 people who are originating these things, and who's supposed
9 to collect them.

10 So understanding how far should asset-backed go, I
11 thought we learned at Enron that putting assets off balance
12 sheet and huge amounts of debt off balance sheet in the
13 Raptors wasn't a very good idea. And yet you look at so many
14 of the major banks, not just in the U.S., but
15 internationally, who have had serious write-offs, and a lot
16 of them with these special investment vehicles that are
17 similarly taking assets and structured finance off the
18 balance sheet, where the markets can't see it.

19 So I hope that in the wake of all this we will look
20 hard at improving transparency, so that people in the markets
21 can value how much risk fiduciaries are taking. If I was
22 in the Enforcement Division, I'd be looking for a few
23 fiduciaries who have now admitted that they invested
24 trillions of other people's money in instruments they didn't
25 understand, and I'd sue them. And that might induce some

1 healthy caution among people who are flinging other
2 investors' money down the drain, without knowing what they're
3 doing.

4 And I hope that we will continue to push for
5 transparency, rather than things off in whatever corner,
6 where they can't be evaluated. And lastly that we have real
7 leverage limits, that there be some institutions. The ones
8 we're going to protect, the ones that the public policy says
9 are essential to systemic stability, then they ought to have
10 real limits on how far they can carry their financial
11 engineering, and how far their risk-taking can go, so that
12 they will be sources of stability in a storm.

13 Because the one thing we know for certain is that
14 the subprime crisis will not be the last global financial
15 instability that any of us will ever see. These things
16 happen periodically, and the system has to be organized not
17 just to deal with a nice, sunny day, but it has to be
18 organized to deal with storms and hurricanes too.

19 CHAIRMAN COX: What got us to start off on this I
20 think very productive discussion was the contemplation of
21 where the markets are going structurally, where the market
22 participants are going structurally and how that's going to
23 change over the next several years, and what it means for
24 regulation. I think we teased out some good issues on that
25 topic.

1 All around, everyone agreed that transparency is a
2 touchstone, that it's very important; it's vital, central to
3 what the SEC does. And I think baked into that is a notion
4 that, for example, when you have full disclosure and
5 transparency, you get the best price discovery. It's made on
6 the basis of the best information, and so on.

7 But Bill and David mentioned, for example, dark
8 pools as an alternative to transparency. To the extent that
9 increasingly the market structures themselves -- demutualized
10 for profit exchanges that are now looking to market data as a
11 great source of revenue; hedge funds and other market
participants
12 wanting to utilize dark pools and other aspects of prime
13 brokerage to conduct, you know, their business to the extent
14 possible on a proprietary basis; to the extent there are all
15 of these things going on simultaneously -- sovereign wealth
16 funds, which, you know, don't need to (except for perhaps best
17 practices) subscribe to any regime of regulation -- when you
18 add it all up, do you get something systemic?

19 Do you get something that challenges the
20 fundamental basis on which the SEC's system of regulation is
21 premised? And what does that mean for the future?

22 MR. DONALDSON: I think we know far too little
23 about the trading techniques, if you will, that are being
24 employed in the marketplace on a global basis. To bring up
25 an old sawhorse here that we used to talk about when I was

1 here, the hedge fund industry, I mean here you have this
2 gigantic industry growing like topsy, with essentially no
3 regulation, very little regulation. And people say that the
4 sophisticated investors don't need regulation inside these
5 pools. I mean the name "hedge fund" of course means nothing.
6 I mean most of these funds are no longer hedge.

7 But I guess my question is: How are we going to
8 get on top of, not so much what goes on inside the hedge fund
9 itself, the regulatory needs inside there for prevention of
10 insider trading and for pricing of securities and so forth
11 and so on; but how do we get on top of the techniques being
12 used by these funds when they deal with the outside world?

13 Every time a hedge fund buys or sells something,
14 it's selling it to a public market; it's selling it to
15 investments investors, or institutional, or endowments, and
16 so forth. And I think we know far too little about what's
17 going on. And that multiplies or compounds itself as you get
18 going on a global basis. I don't have any solutions to this,
19 but I think it sure is an area that we need to be looking at.

20 MR. RUDER: Well, Bill, after long-term capital
21 markets, I told Congress, I testified that what they needed
22 to do was to create a regime in the United States in which
23 all of the counter-parties were required to reveal to some
24 regulators someplace their risk position, so that somebody
25 could look at the systemic problems that were involved in

1 these opaque markets.

2 And I don't know how to get from my grandiose
3 theory to practical realities about how to get this
4 information into the regulators, and even then what they
5 would do with it. But I do think that there needs to be some
6 really broad thinking about how to coordinate this
7 information gathering. And I would really add that this has
8 to be a global phenomenon as well as a U.S. phenomenon, that
9 we have to look at the foreign regulators and see what
10 they're doing.

11 The Chairman is currently head of the IASCO
12 Technical Committee, and you probably have some ways of
13 getting at that problem through that as well.

14 So it is an extraordinary complicated question, but
15 one that I do not think can be left alone.

16 MR. HILLS: I understood Harvey as saying that he
17 wanted to use experts as much to identify the question of
18 whether the risk was properly disclosed as much as trying to
19 decide what the value of it was. And I do think it makes
20 some sense to make sure that people who have these strange
21 items in their portfolio have disclosed the risk.

22 Now the risk may be -- I can't tell you what we
23 have; but the issue really is: Have companies that are
24 regulated by the SEC properly disclose to the public the
25 kinds of risks they're exposing themselves to.

1 MR. COOK: They are required to do that now.

2 MR. HILLS: I don't think most of them know how to
3 do it.

4 MR. COOK: Right --

5 MR. HILLS: I think that's the point, that if you
6 hold these synthetic investments, if you want to call
7 it -- we used them options way back then -- people didn't
8 really know how to deal with options -- the issue is: Has
9 someone been able to make sure that J. P. Morgan Chase has
10 made the people investing in that bank understand the real
11 risks? And if you do that correctly, you'll probably create
12 less risk-taking.

13 MR. BREEDEN: I mean the good news is that there is
14 a regulator for many of these institutions; it's called the
15 board of directors of their company. And if they don't do
16 their job, somebody should haul them into court or jail, and
17 take care of them; and put the fear of you-know-who into the
18 boards, and they'll do a little better job doing their job.

19 I mean I know after David's proposals, and when I
20 was Chairman, actually did enacted, some data collection
21 powers for the Commission. But I think it's an illusory goal
22 as well as an impossible assignment to try and hypothesize
23 that no matter how generous Congress ever chooses to be with
24 the budget of this agency or any other federal agency, that
25 you're really going to understand every risk in the

1 marketplace. That's too big a task. You can't possibly do
2 it. I wouldn't try.

3 I would understand what the duties are of the
4 different people who are stewards of other people's money.
5 None of us cares if Paul Tudor Jones goes out and loses his
6 own money. Right? Or anybody's. Not to pick on Paul. But
7 somebody who goes out and loses their own money -- unless
8 through fraud and abuse -- then we care. But we care about
9 stewards of other people's money and how they behave. We
10 care principally.

11 And I think without knowing the answer to every
12 possible risk and where every trade has been made, and whose
13 holding what in the world, which if you go too far, (a) it
14 probably won't work, it will be very costly, and I do think
15 there's a big risk of driving investors offshore when you do
16 that.

17 But what we can do is try and do what the SEC has
18 always been very good at, which is holding people accountable
19 for how they comply with certain standards. Disclosure. I
20 don't have to understand how to value every single instrument
21 in somebody's portfolio; but if they had the legal obligation
22 to disclose it properly, then they either had better comply
23 with that disclosure, or not buy it in the first place. And
24 it's their duty, and you can hold them to it.

25 And similarly, I think -- and David has a lot more

1 experience than I do in this area, but the issues of the
2 fiduciary duties of mutual fund directors are tools that we
3 have traditionally used to make sure that
4 risk-taking -- there are people who are overseers in the
5 private market of the risk-taking that their institutions
6 have been engaged in. And I think what we've seen in the
7 last year is pretty massive failures in the control systems
8 of many large financial institutions.

9 And I actually think some of that comes from people
10 having too much confidence in all the experts and all the
11 models. And the problem is the models don't always work.

12 MR. RUDER: I wonder whether we would have been
13 better off to have the same kind of discipline in the Wall
14 Street firms that we have had in the mutual fund, where we
15 had requirements that there be sound valuation procedures.

16 MR. DONALDSON: When year open that door, and then
17 we're leading into another major subject, which is
18 governance. In the broadest sense, how do these fiduciaries
19 get in the position that they're in? I think one of the
20 areas in this country that needs immediate attention is
21 so-called proxy access. How do we maintain independence of
22 governance? How do people become directors? How do
23 different sort of investors get representation? It's a door
24 that is open now. I think we're pretty much behind the rest
25 of the world in some of our processes; but it's an area that

1 needs attention, I believe.

2 MR. BREEDEN: And I have the biggest -- since we're
3 an activist investment fund -- we're not a hedge fund, we
4 don't hedge any; we're very dull, very boring. We just buy
5 equity securities -- I don't buy anything -- and I try and
6 understand those -- but the hedging world we leave to others.
7 But I think Bill raises a great point. And I actually think
8 there is a tie-in to safety and soundness, and systemic
9 stability, because when you have self-perpetuating boards and
10 governance that is not responsive to failures to oversee risk
11 management, for example, and if the system makes it too
12 difficult for the shareholders who are losing the money to
13 replace people who are supposed to be protecting them, and
14 who are not doing their job, then you build up risk-taking
15 and you build up dangers to the system.

16 So having a system -- it's not to say the current
17 system doesn't provide alternatives for
18 shareholders -- having won several proxy contests, you know,
19 you can go out and run against a board and you can win. But
20 it's awfully difficult, and there are far too many companies
21 where you have boards that have members who have been in
22 power too long, have not been taking their job seriously
23 enough. And more risk of accountability to directors
24 would -- and I'm not saying people suing them, I'm talking
25 about replacement via action of the shareholders might be a

1 very healthy thing and might help control risk-taking.

2 MR. HILLS: The question really is: How do you
3 want to construct a board? And I would suggest a bill that
4 -- a series of proxy fights isn't the best way to construct a
5 board. The possibility of a proxy fight is a good way to
6 cure a bad problem; but what we're lacking through the
7 country is a traditional way of selecting a board. It has
8 become more and more common to say that only the independent
9 directors can choose the director. And more and common is
10 they keep the management out of the director process. In
11 other words, do not let the CEO control the candidates for
12 are being new directors.

13 And I think if we emphasize that, over time we'll
14 have the kinds of directors we want. And I guess I think
15 that it's not that hard to have a proxy fight today. There's
16 very few companies today of any size that don't have six or
17 seven organizations that own 5 percent of their shares.

18 Given the electronic data we have now, it's not
19 that hard to start a proxy fight, if the company is in that
20 bad a shape. I just don't like the idea of constructing a
21 board through a series of proxy fights.

22 MR. DONALDSON: I wasn't suggesting that. I was
23 simply suggesting the general area of governance; although it
24 has, in my view, really improved with Sarbanes-Oxley. I
25 think boards are running better; people take their jobs more

1 seriously; directors are self-regulating, if you will, in
2 terms of the obligations they've taken on. I think boards
3 are doing a lot better job than they've ever done.

4 I was questioning how you change boards, how you
5 get new dimensions into those boards. Certainly independent
6 nominating committee is a step in the right direction. But I
7 think there still is frustration out there, amongst certain
8 classes of shareholders who want to have more of a say in the
9 way the company is run.

10 MR. RUDER: The frustration comes from them not
11 wanting to pay the money for the proxy fight. They want to
12 use a management mechanism to put their candidates forward.
13 I happen to think the Commission was right when it said in
14 its proxy access proposal that its approach was that if a
15 person was to be put up for directorship, there had to be the
16 same kind of full disclosure for that candidate and its
17 backers that there would be if there were a proxy fight.

18 I think that's a sound principle, and maybe it can
19 be incorporated in a system in which you allow the companies
20 funds to be used to support directors. But as you know, when
21 you propose that kind of rule, it's very, very complicated.

22 MR. PITT: I believe I have to say I think there's
23 not a real problem that I think we're grappling with. We're
24 almost talking more about an ideal than a problem. Corporate
25 governance is very, very important. I happen to agree with

1 Bill that people are doing a much better job in light of
2 Sarbanes-Oxley. And I spent a lot of my time with people on
3 these committees, and on boards, and so on. And we're seeing
4 a real change in the attitudes and commitments.

5 Trying to open up access to the proxy process I
6 think leads to enormous communications; and I think that we
7 don't have that situation even with our elected leaders.
8 People get to vote in primaries and for candidates that they
9 don't often get to select, and they don't have a process.
10 And we have representative government.

11 I think when you have funds like Richard's funds
12 and others that are activist and seek to hold management and
13 boards to a higher standard, that is a traditional way in
14 which the process works. But if we were to now change the
15 system to allow directors to be nominated; and in particular
16 I thought one of the problems with the Commission's proposal
17 was the effective equivalent of labeling a company as being
18 troubled, which I don't think the government is really
19 capable of doing, or should do. I'd much rather see private
20 sector firms, like Richard's and others, make those
21 assessments and go after them, with the profit potential that
22 they see, as well as the desire to improve the governance.

23 The one thing I was curious about was when the
24 Commission put out its policy statement in light of the
25 Second Circuit's decision in the AFSCME against AIG case. I

1 thought you had the potential of turning the bifurcation
2 between the federal and state governments somewhat on its
3 head. The rule of law is supposed to be that the states
4 determine what the substantive rights of shareholders are,
5 and the SEC deals with the mechanics and full disclosure.

6 But if under state law, shareholders have the right
7 to change their bylaws, as was proposed in the AFSCME case,
8 and that is assuming that that is a valid issue for the
9 shareholders to vote on, having the Commission then
10 effectively say, "Well, we're not going to allow the
11 mechanics to be used to achieve that result," causes for me
12 at least a concern that the Commission is then really, even
13 though it's talking about mechanics, is effecting substance.

14 And to me the Commission had an easy way out of the
15 problem. Of course, it's always easier when you're not
16 sitting there with people shooting at you from all sides, as
17 I know. But the easy way is simply to say, "State law tells
18 shareholder whether they have the right to amend their bylaws
19 or not, and if a majority of shareholders want to amend the
20 bylaw to have a different process for nominating directors,
21 that's great. And then those investors who don't like it
22 will leave that company, using the Wall Street walk theory.

23 And it obviates the need for the Commission to make
24 any substantive judgment about whether the company is being
25 well run or badly run, how investors get access. But it

1 would provide shareholder access if enough shareholders
2 believe that the bylaws need amending.

3 CHAIRMAN COX: Since there is actual free
4 consultation going on here on issues of current interest to
5 the Commission, I want to try and interpolate here. Are you
6 in tune with David's suggestion that your approach be tied
7 with disclosure? That is to say, the disclosure that would
8 be required in connection with the proposal to amend the
9 bylaws would be the same as if there were a proxy fight?

10 MR. PITT: It could. I guess I certainly agree
11 with David that when you're talking about specific candidates
12 who are running, it doesn't really matter who nominates them;
13 those candidates should be subject to full disclosure. I
14 couldn't agree more with David.

15 What I'm saying is I don't know that the
16 Commission -- if the Commission's concern is access to the
17 proxies, et cetera, then it seems to me -- I don't know that
18 the Commission has to even go that far. I'm saying I think
19 there's an immediate solution which simply says, "State law."
20 And if the law in your state permits shareholders to change a
21 bylaw to let the shareholders nominate directors, so be it.

22 And we're not making that rule; we're just simply
23 --

24 CHAIRMAN COX: Could the bylaw state that you can
25 side-step the disclosure that David's talking about?

1 MR. PITT: It certainly could. And I guess, to put
2 a finer point on it, I actually thought that the
3 outcome -- and it's not that I'm somebody who believes that
4 we need necessarily more shareholder access, because I think
5 there are ways -- but I thought the outcome by the Second
6 Circuit putting aside that it rejected the Commission's
7 interpretation, which I always hate to see -- but I thought
8 the outcome in that case was actually quite good. The court
9 said they can put in a bylaw proposal if State law permits
10 it. And that would have solved the entire problem.

11 MR. RUDER: Harvey, certainly in your federal-state
12 dichotomy, you would not suggest that the states should be in
13 charge of what kind of disclosure is required in a proxy
14 solicitation?

15 MR. PITT: No. That was clearly allocated to the
16 SEC --

17 MR. RUDER: Well, then --

18 MR. PITT: The SEC decides disclosure and
19 mechanics. And so if the SEC thinks that shareholders have a
20 right under state law, the SEC can prescribe what disclosure
21 is appropriate for the exercise of that right. Absolutely.

22 MR. RUDER: I don't have any disagreement on that.

23 MR. PITT: I'm glad you agree with me on that. And
24 then the next question is: Who decides who pays the expenses
25 of that solicitation? Is that a state law question or a

1 federal law question?

2 MR. RUDER: Well, the bearing of the expenses, I
3 think is going to become less and less of an issue. I
4 commend Chairman Cox and the Commission on going to its
5 e-proxy rules, and so on. It seems to me that as we become
6 more technologically oriented, the question of expense is
7 going to become easier. But that's down the road a bit, and
8 I can see that.

9 The problem is unless you know that someone has the
10 support of a majority of shareholders, or, as Richard alluded
11 to earlier, has a fiduciary obligation to protect
12 shareholders, allowing anyone who wants to wage a contest to
13 impose the costs on the company strikes me as a tyranny
14 potentially of the minority over the majority, and I would be
15 opposed to that.

16 MR. PITT: Well, the worst tyranny of the worst
17 minorities are self-perpetuating board of directors who spend
18 endless amounts of shareholder money on their own
19 self-perpetuation and claim, "Well, we're the company and
20 those, we're going" -- David's all worried about all the
21 disclosures about the insurgents. And with all due respect,
22 that ain't the problem.

23 The problem is we got boards that sit in American
24 board rooms and do nothing. When companies have declining
25 performance, when they're taking risks that they don't

1 understand, when they're putting the shareholder interests at
2 risk -- not at every company, but all too often. It isn't
3 just Enron or Exxon. There are too many companies where the
4 boards aren't doing a good job. And if the system makes it
5 to too difficult -- and I kind of agree with Rod; you don't
6 want boards that you have to have a proxy fight in every
7 single company; I mean nobody would want to see that -- but
8 at the same time, the system has to have enough
9 accountability built in.

10 I've been quite interested; I find it a little
11 striking that -- take off all the major financial
12 institutions: Merrill Lynch, CitiCorp, UBS, and so on, where
13 CEO's have been fired in the wake of the losses, horrendous
14 losses to shareholders, in the subprime situations. How many
15 announcements of board members stepping down and being
16 replaced have you seen? Very few.

17 And so great, some people may argue that while they
18 did their job, they replaced the CEO. But I do think we have
19 a problem in the country -- in the system -- of too much
20 insulation of a self-perpetuating group called the board of
21 directors. And you want some insulation so people are
22 willing to do it. It's a hard job. We have a lot of good
23 directors in this country.

24 And you know, I'm very sensitive to those issues;
25 but at the same time, if you put up too many walls and it's

1 too expensive to challenge, you will end up with not the
2 level of accountability that should exist of the people who
3 are in the end fiduciaries for the shareholders. And it gets
4 turned, the system gets turned on its head when we spend so
5 much time worrying about how to protect companies from
6 shareholders rather than to figure out how to protect the
7 shareholders.

8 MR. PITT: Yeah. I just have to say one thing
9 about that, Richard. You don't want the process to get too
10 easy, because that's going to diminish your potential
11 profits. So we want to be careful about that. But obviously
12 the system isn't sufficiently hard that you can't manage it,
13 and that others can't.

14 What we're really talking about is the impression
15 of any majority by minority; and in some cases that can
16 include boards. I think your point, for example, about major
17 financial institutions is a great one. Anybody who thinks
18 that it was an individual CEO at any of these companies and
19 doesn't ask the question, "Where were the directors?, what
20 were they doing?, what were they looking at?" I think is
21 being very, very short-sighted.

22 So I couldn't agree with you more. The only issue
23 that we have is, is it the function of a federal regulatory
24 agency to decide what companies can be the subject of
25 potential contests for control, by giving access to the proxy

1 for some shareholders in some cases, but not for other
2 shareholders or not in other cases?

3 And in my view I don't think it's necessary to go
4 there. I think you can have a more relaxed system, based on
5 the existence of already in-place laws in virtually every
6 state in the union. And that keeps the federal government
7 out of the business of having to dictate which companies can
8 be subject to attack and which ones can't.

9 MR. BREEDEN: And I was sort of agreeing with you
10 in saying that even though I'm arguing, as you point out,
11 against my self-interest, that the system works best to the
12 extent we let shareholders vote. The franchise works; it
13 works in our political society; it should work, it will work
14 in our corporate society. And the more we go to a system in
15 which shareholders ultimately -- we have the system through
16 e-proxy and other things to make it flexible enough to let
17 shareholders vote and have major issues be decided by the
18 will of the majority, not by either self-perpetuating small
19 groups, or through federal regulatory agencies.

20 CHAIRMAN COX: You know, we've been now through a
21 couple themes. Within the first portion of this discussion
22 we talked about the challenges to the existing regulatory
23 structure from changes in the marketplace, and what lies
24 presently outside the realm of SEC regulation. In the second
25 part we talked about governance of the portion that lies

1 clearly within the realm of SEC governance, and how we can
2 better constitute the governance of corporations in America.

3 One of the things that Richard mentioned leads me,
4 I think, to what will be the third and final theme of this
5 discussion -- because we'll come to a natural close in about
6 20 minutes -- and that is: If you have properly constituted
7 the governance structure of a corporation in our system, then
8 how do you hold them to account? What's the best way, as
9 Richard says, to haul them before court or whatever, or throw
10 them in a jail or what have you, in order to make sure that
11 the performance is there?

12 Our system in the United States works pretty well
13 that way. Certainly, it's superior to any system in the
14 world when it comes to the enforcement tools that both the
15 government and private actors possess. In this international
16 environment, global capital markets' convergence,
17 increasingly we can't do enforcement without cooperation from
18 other countries. Bread-and-butter enforcement cases of old,
19 the pump-and-dump schemes, the boiler-room operations, and so
20 on, that might have been contained within the borders of the
21 United States of America might just as well today be
22 multi-jurisdictional with the computers and the telephones
23 and the players all in different countries -- in part
24 intentionally so that regulators and law enforcement have
25 diminishing interest in pursuing the wrongdoers because their

1 activities are spread across so many different jurisdictions
2 and nobody really owns the problem.

3 So we find ourselves in a position now where we've
4 got to ask these other regulators for help hundreds of times
5 a year. Over 500 times this last year we've made demands on
6 foreign regulators, and over 500 additional times they've
7 made demands on us. So it's becoming the norm, and indeed,
8 when you look at the numbers just a few years ago, that's a
9 sharp, steep increase.

10 And the trajectory is even more interesting than
11 where we are today. I mean it's pretty easy to see where
12 we'll be in two or three years.

13 Given that we've been thrust into one another's
14 arms and that we can't do law enforcement any longer by
15 ourselves, what's the best way for the United States to true
16 up enforcement and the calibre of it around the rest of the
17 world, so that we can be comfortable that we no longer need go
18 it alone?

19 MR. DONALDSON: Can I throw that back at you? I
20 think the question is bilateral or multilateral relationships
21 and if we need multilateral relationships, do we have the
22 right entity out there, IASCO? Should that have more teeth,
23 more power? Or is there some other organization that needs
24 to be put together that will open up the cooperation --

25 CHAIRMAN COX: But I'll accept your invitation

1 purely for purposes of stimulating discussion among the
2 former chairmen. And I'll be exceptionally brief. IOSCO is
3 an outstanding organization to bring different national
4 approaches together and potentially to converge them. It's
5 not either now or in my view in the foreseeable future going
6 to be any good as a global regulator.

7 I think in a group of that size, if you attempt to
8 actually do regulation, you're going to have to reduce it to
9 the level of the lowest common denominator and it will
10 account for very little. The group reaches most of its
11 important decisions by consensus, which I think is
12 appropriate in international forums such as that. And it can
13 do a lot of good to bring people together and share
14 information and even to have us all subscribe to the same
15 principles, as we're implementing our national regimes. But
16 it will fall to bilateral and possibly modest multilateral
17 regimes to get the real work done.

18 I would just throw into the mix here that our
19 Office of International Affairs and the SEC as a whole are
20 engaging in ways that you all started, and have really
21 blossomed. With our counterparts overseas we've trained this
22 year along over 1,000 people, 1,000 regulators from over 100
23 countries, who come here. We do it in their countries. It's
24 really quite a deep engagement. So we're after it in a big
25 way, regulator to regulator.

1 But we're looking for all the ideas that we can
2 come by from you, who are the architects of a lot of these
3 programs, and who thought them up before they even existed.
4 So, over to you.

5 MR. RUDER: Well, I'd just like to throw out the
6 word, "regulatory arbitrage," which is a buzz word for the
7 question of some markets being regulated less well than our
8 markets are regulated, and the problem that the capital will
9 flow to those markets that are less regulated.

10 I happen to think that's wrong. I happen to think
11 that the capital will flow or should flow to the best
12 regulated market. But I've been very pleased in the past few
13 years to know that the Commission has been a leader in trying
14 to persuade other governments to follow our path in some of
15 the regulation. I see that in the development of the audit
16 regulation and similar to the PCAOB, in foreign markets; I
17 see it in the creation of the Caesar Group in the European
18 Union. And I know that you've been meeting with the Japanese
19 regulators and others.

20 And I think that to try to persuade those
21 regulators that they need to have an optimum regulatory
22 system rather than a bottom-feeding regulatory system is the
23 right way to go. So it's your problem, Chris.

24 MR. HILLS: I see it as working, Chris.
25 Thirty-three years ago the SEC -- we were complained about by

1 a lot because we attacked the foreign bribery cases. At the
2 time people said it was none of our damn business, and worse
3 words. Today you find through all parts of the world a
4 genuine interest in the bribery issue.

5 As you know, we have centers, a foundation we work
6 with around the world, and each one of them at these
7 universities in China, Korea, Indonesia, even Nairobi, are
8 trying to find a way to replicate the effectiveness of the
9 SEC. One of the problems, of course, is they don't have a
10 plaintiff's bar, and they don't have a legal system that can
11 enforce transparency.

12 One of the things this Commission can do is
13 concentrate on the capacity of the accounting profession.
14 The accounting profession is uneven around the world. The
15 ability -- I think it was Ernst & Young that decided to have
16 a single partnership rather than independent
17 partnerships -- I think that's a step forward. I think the
18 Commission can encourage that.

19 In other words, I think there's a large part of the
20 world that is trying to find a way to have a system of
21 securities trading that's as honest and as transparent as we
22 are. And we are setting the example, and what you're doing
23 is great. But my suggestion is that you can lean more on the
24 accounting profession to do what I think they're trying to
25 do.

1 MR. BREEDEN: I think it's a fascinating issue, and
2 Chris, I was delighted to see you taking on the leadership of
3 the technical committee. I think I was actually the first
4 technical committee chairman then. It was a dubious reward
5 doing that. But I thought at the time it was terribly
6 important for the Commission, as the by-far the largest and
7 the oldest of the securities commissions around the world, to
8 play a leadership role in the world.

9 We can't dictate that the rules in other countries
10 look like ours, but we can share our knowledge and our
11 experience, and we can explain to people why our system, why
12 we care about bribery, why we care about insider trading, why
13 our rules -- our rules exist for reasons, and they're good
14 reasons, and they're born out of our experience in building
15 successful and competitive markets.

16 And I really think there is not a substitute for
17 constant engagement by the Commission and its staff with
18 their colleagues overseas. You know, if you think about law
19 enforcement, there's always going to be a need presumably for
20 the FBI; well, there's also a need for Interpol.

21 And in law enforcement and in the securities
22 enforcement arena, I think you need bilateral arrangements.
23 There will be cases that are simply between the U.K. and the
24 U.S. or France and the U.S. or Japan and the U.S. And it's
25 important to have a direct tie and a direct relationship.

1 We signed -- Mike Mann was the first director of
2 International Affairs when I set up the division, and he had
3 been in -- essentially the same effort under David in the
4 enforcement division. And we made a huge effort to go around
5 signing memoranda of understanding on enforcement sharing.
6 And maybe we did too good a job, if you've got 500 cases a
7 year coming in. But I think we signed 14, 18, 20 of them,
8 something like that in the years I was there.

9 And I can remember quite vividly a meeting where we
10 had in Zurich with one of the senior law enforcement officers
11 of Switzerland. Obviously a banking haven. And at the time
12 there had been the first entry of cooperation agreement
13 between Switzerland and the U.S. And we started out to talk
14 about the formal arrangements, and before we were 30 minutes
15 into the dinner, my people from enforcement and this
16 gentleman launched into it. They actually had two cases that
17 were -- you know, one that the Swiss had we're very concerned
18 about in our direction, and the other way around.

19 And so there's a tremendous, I think, benefit when
20 you have bilateral relationships and the enforcement people
21 in both countries know each other and feel comfortable
22 sharing information.

23 At the same time I don't think that there is a
24 substitute for having a multilateral effort as well, and
25 Iasco is the only organization we have. I wish it had

1 perhaps more institutional strength, similar to the Bosel
2 Banking Committee. I mean maybe more in the way of a small
3 secretariat or something. But I think as complicated as it
4 looks, I think you got to keep after the bilateral
5 relationships and the multilateral, and keep working
6 together, because in the end there is a community of
7 regulators and there should be a common interest around the
8 world.

9 There will always be people who don't do it, and
10 whose heart isn't in it. But if you can keep working, as I
11 think you and Roel Campos, and a number of the Commissioners
12 here over the last years, have worked very hard to continue
13 to build through both the contacts and also the reciprocity
14 arrangements and others that you have pushed through to show
15 it's a two-way street, America is willing to cooperate, and
16 the SEC is a good partner. And that's a never-ending job.

17 MR. COOK: But is the concern with commercially
18 recognized countries or rogue countries, or both? Rogue I
19 mean by some Caribbean island.

20 CHAIRMAN COX: That's a good question.

21 MR. COOK: Like offshore gambling.

22 CHAIRMAN COX: It's a good question, and I think
23 our approach, at least thus far, has been centered on the
24 major markets, with a view to trying to build a coalition of
25 high standards countries. Hopefully the outliers will either

1 remain outliers and modest size and be marginalized in that
2 way, or alternatively over time we'll get them too.

3 But I think from my own standpoint, starting with
4 major market centers where most of the throwaway of
5 investment is, is the best way forward.

6 MR. PITT: I'd just like to make a few observations
7 on this. I think the Commission has over the last several
8 years done a terrific job of its outreach, and I really
9 congratulate both you and Ethiopus Tofar. I think there have
10 been a lot of very impressive initiatives, and I think that's
11 one way to do this; although that's going to take a long
12 time.

13 I also happen to agree with your assessment that
14 IASCO is not going to be the vehicle, and for a number of
15 reasons, including political with a small "p" reasons. I
16 think there are risks associated with IASCO becoming the
17 entity that does this. I think it can do a lot of good in
18 the areas it's working in.

19 But I think that what's really required are one,
20 proceeding with unilateral-bilateral agreements, as has been
21 discussed already. I think that's going to solve some of the
22 problem, and it has, and the Commission is doing a terrific
23 job on negotiating those agreements. k

24 But I think the other thing is coming up with some
25 form of regulatory/enforcement body that represents global

1 viewpoints,. I'm not sure that it would need to have
2 specific authority -- and it may be impossible to get that in
3 the short term, anyway.

4 But I think having an organization in which
5 everyone can discuss how we bring regulatory convergence as
6 well as enforcement convergence to the world really ought to
7 be useful, and the U.S. by being willing to participate in
8 that, particularly if the SEC were willing to participate in
9 performing that, I think, would go a long way to say "We're
10 part of the world community, we want to work with you."
11 Obviously, we're always going to protect investors. We're
12 not necessarily going to give up authority, but want to find
13 a common way of handling global issues, both on a regulatory
14 and an enforcement basis.

15 And I think an organization that's really designed
16 to come up with new ideas would be very useful. If you look
17 at the success that the IASB has had, and the Commission's
18 incredible support of what the IASB has done, I think that
19 has made a dramatic statement to the rest of the world that
20 American geocentrism may be waning, and that the SEC is a
21 participant, not necessarily dictating how things come out.

22 I think trying to get to those points in a whole
23 variety of regulatory areas, exchange regulation in
24 particular, now that you have global mergers of stock
25 exchanges, and so on, is absolutely critical to the

1 Commission, and the Commission has a very important
2 leadership role to play.

3 So I would think working toward that kind of result
4 in a way that's seen as collegial and cooperative I think can
5 do a lot of good. And while it may not be, you know, a
6 complete answer to all this, I think the Commission should be
7 commended for what it's doing, and I think you should
8 continue doing it. You are clearly headed, in my view, in
9 this area on the right path. And I think there will be
10 success from it. It's just probably not going to come this
11 year. And I think it may take longer. But I think you're
12 moving in the right direction, and you should keep up with
13 it.

14 CHAIRMAN COX: Well, we are now at the point in the
15 program where I'm going to invite you to say whatever you want,
16 just in closing here, to help us wrap up. And I would
17 encourage you to think of this as an opportunity to be
18 provocative, controversial, headline-grabbing, sensational,
19 or shamelessly complimentary to the current Commission.

20 (Laughter.)

21 INVITATION TO OPEN DISCUSSION

22 CHAIRMAN COX: Bill, do you want to start?

23 MR. DONALDSON: I started it all --

24 CHAIRMAN COX: All right. We'll start with

25 Richard, if you want?

1 MR. BREEDEN: Well, I'll be shamelessly
2 complimentary. I've been very proud to see many of the
3 initiatives the Commission is doing. I think we have all
4 gone in the market through the last months, perhaps the most
5 difficult 12 months. I sit on the board of a major European
6 bank, and the problems are certainly not just American, and
7 we've gone through probably the most difficult issues of
8 stability of capital markets that we've seen in the last 20,
9 30 years.

10 So it's been a dangerous time in regulatory terms.
11 The subprime market mess has cost a lot of people an enormous
12 amount. I think we have found out that regulatory systems,
13 both securities and banking, both the U.S. and
14 internationally, don't work as well as would like them to
15 work. In spotting risks and figuring out methods to
16 controlling them, it's perfectly crystal clear that the Fed
17 and the other central banks do not have a handle on risk
18 that's any better than that of the SEC, or any other
19 regulators around the world.

20 I think all the regulators, all the rating
21 agencies, most big investors, the whole market was evidently
22 a little bit asleep at the switch in realizing the depth of
23 the risks and how far these instruments had permeated around
24 the world and the risk that could -- if there was a downturn
25 that lasted any period of time -- could be imposed

1 systemically.

2 And I think there's a real challenge there over the
3 next year or two or three for regulators to put their heads
4 together across industry lines, both the central banks and
5 the securities regulators, U.S. and around the world, to
6 think through what would be better ways of disclosure, better
7 transparency in the marketplace, better accountability for
8 risk-taking, to build a stronger system.

9 I was disheartened would be the mildest term I can
10 think of to read of a plan emanating from the treasury that
11 appeared to contemplate the SEC's ceasing to exist, and that
12 because someone decided to intervene in a major securities
13 firm, Bear Stearns, that suddenly the SEC is no longer
14 needed. Maybe I read the plan wrong.

15 But I think the SEC is still very much needed. I
16 think this is an institution that provides stability and
17 balance and values, and protects investors not just here but
18 helps make the world markets what they are. And I hope that
19 Mr. Chairman, yourself and your successors long into the
20 future will ensure agencies have responsibilities that change
21 at the margins. But this is an agency that remains intensely
22 relevant, perhaps more relevant than it's ever been, to
23 today's markets. And so hang in there.

24 MR. HILLS: Maybe I could express on behalf of Brad
25 and myself the appreciation for how the rest of your have

1 maintained and increased the reputation in the 31 years since
2 I left. If I go to Nairobi or I go to Jakarta, and I say I
3 was once the Chairman of the SEC, I get a lot of respect,
4 thanks to all of you.

5 MR. PITT: I'm not prone to giving provocative or
6 controversial comments --

7 (Laughter.)

8 MR. PITT: I apologize. But, I think that there is
9 a real issue with respect and in a sense your last question,
10 Chairman Cox, is very similar to your first question, which
11 is fundamental changes in the regulatory system. My concern
12 is I think there is a real need for the SEC. I think there
13 are many things that the SEC can bring to bear.

14 But I think that the problem for the Commission is
15 maintaining its relevance in a world that is light years away
16 from the world any of us -- even -- I'll certainly speak for
17 myself, but I think it's probably true for Bill as
18 well -- even for the two most recent SEC chairmen -- this
19 world today that you are confronting is very different from
20 the world I think any of us had to confront. I think these
21 issues are very complicated, and although I am never in
22 doubt, even though I'm seldom right, I don't think there are
23 easy solutions to any of this.

24 But I do think that the Commission has an
25 opportunity here to lead the discussion instead of, shall we

1 say, being led in the discussion. I view the treasury report
2 as a thoughtful effort to get issues on the table. The irony
3 I think is that in the early '90s when the democrats
4 controlled Congress and the Senate, there were similar
5 proposals that were rejected then by the republicans, who
6 were opposed to that.

7 These issues have come up ever since the SEC was
8 created. I think they'll continue to come up. But I don't
9 think the answer is to sort of beat our chests and say the
10 SEC is the world's greatest agency. I think the SEC is a
11 great agency. I think it has an illustrious history. But I
12 think it's also a wake-up call to sort of say: How to we
13 become even more relevant in a world that's changed beyond
14 anyone's expectations?, beyond anything any of us could have
15 imagined, including -- and I don't mean to sound
16 startled -- including the current members of the Commission,
17 who ought to be as taken by surprise by the developments of
18 the last month, as all the rest of us were.

19 Because nobody necessarily saw a lot of these
20 changes. But having had them, my strong recommendation is
21 that rather than run from the issue, or rather than hide
22 behind the issue, the way we've always done is always the
23 best way. And there's truth in that point. It's just a
24 question of how much truth.

25 I really think the Commission should be leading the

1 discussion of how financial services should be regulated and
2 administered, not just in this country, but throughout the
3 world. There's a real need for thoughtful and careful
4 consideration.

5 And I will throw out one sort of observation. If
6 you look at what happened with Bear Stearns, okay? -- and
7 we've all read and seen various different things -- one of
8 the things that the Commission has unique perspectives on is
9 what lessons can we take -- not who's to blame, because there
10 may be people to blame, there may be cases that are going to
11 be broad, or there may not -- but what lessons do we learn
12 about our regulatory system? What ways can we improve its
13 effectiveness?

14 And I really think that the Commission should be at
15 the forefront of that discussion, rather than having other
16 people tell it whether I should exist or not exist, or if it
17 does exist how it should exist. I think it's always better
18 to try and be in a leadership role on what is clearly a very,
19 very important issue, going forward.

20 MR. COOK: Well, this agency has always been very
21 nimble. It's got the best talent that you can find in any
22 government. And I feel that under any circumstances it would
23 be leader in any kind of regulatory process that evolves out
24 of the recent debacle. And so to you employees who are here
25 in the room, you're the best. So good luck.

1 Thank you

2 MR. RUDER: I'd just like to emphasize the concept
3 of the SEC as an independent agency. I agree that the
4 Paulson proposal seemed to be pushing towards the lowering of
5 the Commission's independence. And I think it is extremely
6 important that the agency retain its independence, its
7 regulatory posture within any possible restructuring of our
8 own financial system and within its role in the world.

9 At the same time, it must play a leadership role
10 and be cooperative in whatever it's doing, and I think it is
11 important, Chris, that the Commission continue in its role,
12 not only now but in the future. And whatever legacy you can
13 leave for your successor I think you should.

14 MR. DONALDSON: I think from what everybody said,
15 we all share a great respect for the SEC. I think that comes
16 from everybody sitting on this side of the table.

17 One of the things I worry about in terms of the SEC
18 providing too much of a leadership position here is that we
19 do have our own biases. I mean we think the SEC is pretty
20 great and we think we should be leaders. What goes through
21 my mind is trying to really understand what's going on here.
22 What's brought us to this stage we're at?

23 And I fear that this solution may be thrown to the
24 politicians. It may be thrown in a biased way. Again, I
25 guess what I'm sort of calling for is some kind of an

1 independent investigation, a Commission, or whatever you want
2 to call it, to take a look at the circumstances we find
3 ourselves in. Maybe can lead in putting that together, but
4 it seems to me it has to have strong voices from the other
5 regulatory agencies in the country.

6 I don't know we really understand yet what happened
7 here. I don't know -- not because I want to find fault with
8 some agency -- but I don't really know whether we should have
9 been on top of the subprime thing long before it happened,
10 whether we the SEC or the whomever.

11 But I do believe that we need to, before we get
12 into the next political environment that we're going to be at
13 the end of this election year, I really think we need to get
14 together some independent thought and be willing to not
15 dominate it ourselves, but be willing to be partners with
16 some thinkers from other parts of the financial regulatory
17 community.

18 CLOSING REMARKS

19 CHAIRMAN COX: Well, thank you, each one of you.
20 This has been absolutely fascinating and enjoyable, and I
21 hope that this discussion was as enjoyable and illuminating
22 to all the people here in the auditorium and all the people
23 watching electronically as it has been for me to chair it.

24 I'd like again to thank six of the past chairmen
25 from this agency, six of the eight living chairmen. So this

1 is really quite a spectacular event for us. We are indebted
2 to each of you, and since you were so generous in thanking
3 the current professional staff and Commission, I want to, in
4 turn, thank each of you for what you've helped build here.

5 This is a remarkable American institution. It will
6 undoubtedly prosper and continue to play a leading role, not
7 only in regulating and undergirding America's capital
8 markets, but in cooperation with our regulatory counterparts
9 around the world, the world's capital markets. And it is, as
10 I've said throughout this discussion, in large measure thanks
11 to what you have been the architects of and what you've built
12 here.

13 For all of us here in the auditorium, for all of us
14 at the SEC celebrating with you the SEC's 75th anniversary
15 starting in a just a few months, and celebrating even this
16 year the 75th anniversary of the '33 Act, I want to thank you
17 and ask everyone present to give a rousing show of
18 appreciation to the former Chairmen of the Securities and
19 Exchange Commission.

20 (Applause.)

21 CHAIRMAN COX: Thank you and good evening.

22 (Whereupon, at 4:45 p.m., the meeting was
23 adjourned.)

24

25

