



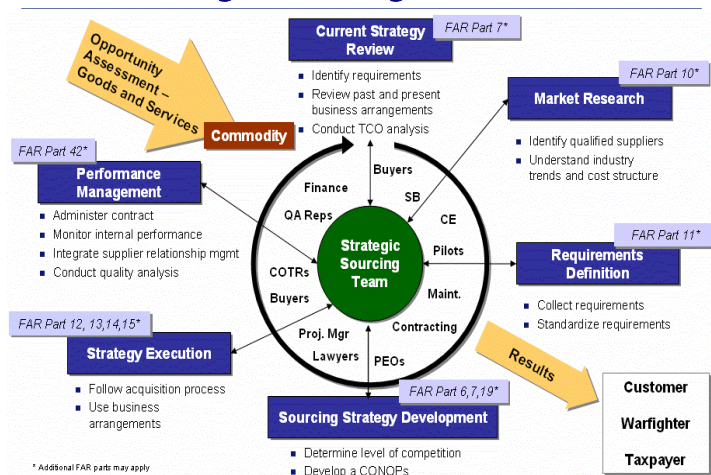
# The Office of Strategic Sourcing

Strategic Sourcing Is: **Transparency**  
**Collaboration** **Strategic Execution**

*Regardless of the definition, one fact is constant: strategic sourcing is just good business practices within an enterprise.*

DoD has incorporated the primary tenets of strategic sourcing into a standard framework.

## Strategic Sourcing Framework



As a tenet of Supply Chain Management, strategic sourcing represents a shift from buying tactically, on an as-needed basis, to buying collaboratively, with well-planned service acquisitions that consider spending trends and future requirements of the entire defense enterprise as opposed to those of a single contracting activity. Strategic Sourcing solutions can range from implementing supplier partnerships, to establishing centers of excellence (based on region or core competencies), to leveraging strategic business arrangements that garner results for the enterprise.

By creating an environment of data transparency and instilling a culture of strategic decision-making and collaboration, the Department can provide strategically sourced goods and services that maximize procurement dollars, resources, and warfighter support. Strategic sourcing is not simply about reducing the number of DoD contracts or reallocating spend; it is about working collectively and operating as a single, unified acquisition workforce. Therefore, it is DoD's vision to:

***Institutionalize Strategic Sourcing across the DoD Supply Chain to Better Meet Warfighter Needs and Maximize Taxpayer Value***

Our Goals, as an Enterprise, include:

1. Enhance DoD Components and Other Agency Sourcing Collaboration
2. Foster a Culture of Strategic Decision-Making with respect to Acquisition of Goods & Services
3. Leverage and Optimize Data and IT Systems to Increase Enterprise Transparency
4. Develop, Train, and Organize an Enterprise to Support Strategic Sourcing

## Examples of DoD Strategic Sourcing Successes

**NAVY—SeaPort—e:** The SeaPort—e portal provides a standardized means of issuing competitive solicitations amongst a large & diverse community of approved contractors, as well as a platform for awarding & managing performance-based task orders. The unified approach allows service procurement teams to **leverage their best work products, practices, & approaches** across the Navy's critical service business sector.

**DLA—Strategic Material Sourcing (SMS):** DLA's SMS initiative began as an effort to improve throughput in order to develop a more agile and responsive supply chain to support customer requirements and increase inventory savings. From inception through Q2 FY08, SMS has achieved **\$231.8M in cumulative inventory savings**.

## For More Information:

If you would like more information, please contact:

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