U.S. Department of Commerce • International Trade Administration



Manufacturing and Services Office of Travel and Tourism Industries

# 2008 Market Profile: Netherlands



## Visitation Trends (Arrivals)

[Thousands of Netherland Visitors]	2001	2002	2003	2004	2005	2006	2007	2008	Change 2008/2001
Total Arrivals	412	384	374	425	449	447	507	608	196
Percentage Change (%)	-26%	-7%	-3%	14%	6%	0%	13%	20%	48%

## Spending Trends (Exports)

[Millions of U.S. Dollars]	2001	2002	2003	2004	2005	2006	2007	2008	Change 2008/2001
Total Travel & Tourism Exports (1)	\$1,419	\$1,437	\$1,360	\$1,550	\$1,464	\$1,406	\$1,623	\$2,140	\$721
Travel Receipts	\$1,045	\$1,024	\$1,022	\$1,162	\$1,015	\$1,021	\$1,188	\$1,544	\$499
Passenger Fare Receipts	\$374	\$413	\$338	\$388	\$449	\$385	\$435	\$596	\$222
Change (%) in Total Exports	-16%	1%	-5%	14%	-6%	-4%	15%	32%	51%

### Information Sources Used for Trip Planning

Information Sources Used (multiple response: top 4 of 12)	2007	2008	% Point Change (2)
Personal Computer	44%	52%	8 pts.
Travel Agency	45%	37%	-8 pts.
Airlines Directly	14%	17%	3 pts.
Friends/Relatives	13%	10%	-3 pts.

### Main Purpose of Trip

Main Purpose of Trip (top 4 of 8)	2007	2008	% Point Change (2)
Leisure/Rec./Holidays	40%	48%	8 pts.
Business/Professional	26%	23%	-3 pts.
Visit Friends/Relatives	26%	16%	-10 pts.
Convention/Conference	4%	10%	6 pts.

#### **All Purposes of Trip**

Purpose of Trip (multiple responsetop 4 of 8)	2007	2008	% Point Change (2)
Leisure/Rec./Holidays	58%	63%	5 pts.
Visit Friends/Relatives	38%	38%	0 pts.
Business/Professional	27%	27%	0 pts.
Convention/Conference	7%	11%	4 pts.
NET PURPOSES OF TRIP:			
Leisure & VFR	77%	79%	2 pts.
Business & Convention	32%	35%	3 pts.

### **Transportation Used in the United States**

<b>Transportation Types Used in United States</b> (multiple responsetop 5 of 8)	2007	2008	% Point Change (2)
Taxi/Cab/Limousine	35%	36%	1 pt.
Rented Auto	27%	32%	5 pts.
City Subway/Tram/Bus	26%	28%	2 pts.
Railroad between Cities	17%	23%	6 pts.
Company or Private Auto	33%	19%	-13 pts.

## Activity Participation While in the United States

Activity Participation While in the U.S. (multiple responsetop 10 of 25)	2007	2008	% Point Change (2)
Dining in Restaurants	90%	96%	6 pts.
Shopping	87%	83%	-4 pts.
Visit Historical Places	45%	57%	12 pts.
Sightseeing in Cities	48%	52%	4 pts.
Visit Small Towns	36%	39%	3 pts.
Touring Countryside	33%	36%	4 pts.
Visit National Parks	25%	35%	10 pts.
Amusement/Theme Parks	21%	33%	12 pts.
Art Gallery/Museum	31%	31%	1 pt.
Cultural Heritage Sites	26%	30%	4 pts.

#### Select Traveler Characteristics

Traveler Characteristics	2007	2008	Change (2)
Advance Trip Decision Time (mean days)	95	98	3 days
Advance Trip Decision Time (med. days)	60	75	15 days
Prepaid Package	9%	9%	0 pts.
First International Trip to the U.S.	26%	27%	1 pt.
Length of Stay in U.S. (mean nights)	14.6	14.8	0 nights
Length of Stay in U.S. (median nights)	9.0	9.0	0 nights
Number of States Visited (% 1 state)	68%	59%	-9 pts.
Average Number of States Visited	1.6	1.7	0 states
Hotel/Motel (% 1+ nights)	79%	86%	8 pts.
Average # of Nights in Hotel/Motel	8.8	8.4	0 nights
Travel Party Size (mean # of persons)	1.5	1.6	0.1
Gender: % Male (among adults)	65%	64%	-1 pt.
Household Income (mean average)	\$95,100	\$109,400	\$14,300
Household Income (median average)	\$85,600	\$99,700	\$14,100
Average Age: Female	40	40	-1 year
Average Age: Male	44	43	-1 year

## U.S. Destinations Visited (States, Cities, and Regions)

Visi	tation to U.S. Destinations/Regions (3)	Market Share 2007	Volume 2007 (000)	Market Share 2008	Volume 2008 (000)				
No destinations meet the minimum sample requirement.									
(1)	1) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incidental to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points).								
(2)	Percentage-point and percentage changes are based on	non-rounded data.							
(3)	Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.								
(**)	Estimate not shown due to sample size fewer than 400	) for this year.							
Note:	e: This profile shows only a portion of the 35 travel characteristics data reported on international arrivals to the United States. Additional information may be obtained for a fee. To learn more, please visit: http://tinet.ita.doc.gov/research/programs/ifs/index.html.								
For a list of the states that comprise each census region, please visit: http://tinet.ita.doc.gov/outreachpages/census_regions.html.									
Source: U.S. Department of Commerce, ITA, Office of Travel and Tourism Industries; Bureau of Economic Analysis.									
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## Survey of International Air Travelers

The Survey of International Air Travelers (or "In-Flight" survey) provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirty-five tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about the Netherlands traveler who visits the United States.

Survey of International Air Travelers: Table Number and Description							
Table 1	Country of Residence	Table 19	Number of States Visited				
Table 2	Advance Trip Decision	Table 20	Number of Destinations Listed				
Table 3	Advance Airline Reservation	Table 21	Transportation in U.S.				
Table 4	Means of Booking Air Trip	Table 22	Port of Entry				
Table 5	Information Sources	Table 23	Main Destination				
Table 6	Use of Package	Table 24	U.S. Destinations Visited				
Table 7	Use of Prepaid Lodging	Table 25	Leisure Activities				
Table 8	Advance Package Booking	Table 26	Total Trip Expenditures				
Table 9	Pre-Booked Lodging	Table 27	Itemized Trip Expenditures				
Table 10	Travel Companions	Table 28	Trip Expenses Payment Method				
Table 11	Travel Party Size	Table 29	Factors in Airline Choice				
Table 12	Main Purpose of Trip	Table 30	Main Factor in Airline Choice				
Table 13	Purpose of Trip	Table 31	Type of Airline Ticket				
Table 14	Type of Accommodation	Table 32	Seating Area				
Table 15	Nights in the U.S.	Table 33	Gender & Age of Traveler				
Table 16	First Int'l U.S. Trip	Table 34	Occupation				
Table 17	U.S. Trips Last 12 Months	Table 35	Annual Household Income				
Table 18	U.S. Trips Last 5 Years						



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- Summary of International Travel to the United States (I-94)
- Forecast of International Arrivals to the United States
- U.S. International Air Traveler Statistics (I-92)
- U.S. Travel and Tourism Satellite Accounts
- Canadian Statistics
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#### **U.S. Department of Commerce**

International Trade Administration Manufacturing and Services Office of Travel and Tourism Industries 14th & Constitution Ave, NW Washington, D.C. 20230 Phone: (202) 482-0140 Fax: (202) 482-2887 tinet\_info@mail.doc.gov

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